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& GENERAL STOREKEEPER

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THIS WEEK'S MOTTO:

Learn to do a thing well, then quickly.

Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

The measure to enforce early closing referred to last week has since been rejected by the Quebec Legislature.

* * *

A bill is before the House of Commons to amend the Winding-Up Act, empowering the court to dispose of books and papers when a company is being wound up and about to be dissolved; freeing the company and liquidators from responsibility at the end of five years; and providing for the discharge of the liquidator when winding up is nearly completed.

* * *

The Food Exposition to be held in New York next October is conceived and is being prepared for on a gigantic scale, as befits the occasion. It is in commemoration of the discovery of America, and will be the first national Food Exposition held in the United States. The way has been paved for its success by the satisfactory results of food expositions that have already been

held in various sections of the country. The experience of these exhibitions makes the scheme of a Food Exposition of national magnitude an easier undertaking than it would otherwise be, and probably is the main cause of such a project being ventured upon. The Food Expositions have done good, and are a healthy protest against a tendency that has been a growing one for some years, to adulterate goods.

* * *

The production of iron and steel, and the manufacture of products from that material has been wonderfully cheapened in the past decade. Invention and the development of mechanical processes have played their part in this change. One result of it that is very observable in grocery stores is the use of packages made of steel plate (tinned) and wire, in the place of wood and paste board, and frequently in place of glass. Canned goods and many table lines are now put up in tin plate packages, that could hardly have been sold if the price of tin plate had remained the same as it was several years ago. The latest application of wire is to egg-packing. Little wire holders are now used by some grocers for delivery of eggs instead of the paste-board cells.

* * *

Fidelity to the Guild is plainly a waning sentiment. Ever since that one link snapped which kept all the members of one mind upon the price of granulated sugar, the esprit de corps of the Guild seems to have lacked a mainspring. The remaining restraints appear to have grown irksome to some of the houses, and now accusations are made that allege the transgression of some of those rules whose force is still supposed to be binding. The terms of discount, it is charged, have been directly evaded, and allowances (for freight, etc.,) beyond the tariff adopted have been conceded. It is said that some members are highly incensed

at these little midsummer lapses from the strict letter of the fragment, which, since the suspension of Clause 2, represents the agreement. If the regulations continue to be set at naught by the offenders at whose door recent violations are laid, there will be some secession before long.

* * *

It seems the price of brooms is likely to be pitched a note higher if present indications do not relax their tension. The stiff advance in broom corn last fall brought prices up then to a higher point than they had been for a long time, and they have not gone back any since. One of the leading broom manufacturers of Canada says that the prospects for cheap brooms in the near future are anything but encouraging. Owing to the heavy and continuous rains throughout the broom corn sections of Nebraska, Iowa, Kansas and Illinois, planters have not been able to put down seed as early as customary, and they are now about six weeks behind with their seeding, and it is very questionable if they will be able to set out as much stock as was contemplated. In any event it is very conclusive that the new crop will not be ready to be put into the hands of manufacturers until October next, and as the supply on hand now is very limited (owing to short crop last season and the enormous and unprecedented advance in broom corn last season, and the consequent short purchases of manufacturers,) it is safe to prophesy that prices will retain their present high standing, and it is not altogether out of the possibilities of seeing a marked advance in prices after September or October next.

* * *

The world will be apt to ask what civic calamity has befallen Toronto, what bereavement is its trade suffering from, or what sin as an organization has its Grocers' Association committed, that is to be mourned

or expiated by cancelling the grocers' picnic for 1892? What is the cause of this self-mortification, this painting black the red-letter day of the year? Surely the capacity for enjoyment is not becoming seared. The Association has twice as many members as it had a year ago, and there ought to be a liberal fund of good spirits to draw from for a day's outing. The people who attended the picnics or excursions of the Toronto Association in former years always enjoyed themselves, and there is much wonder expressed why that popular annual occasion is to be dropped out of 1892. It is a matter of regret to many young people connected with the trade that the excursion is not to be held. It is not to be forgotten that one of the strongest assimilating functions of an association is its social vitality. If that is low the power of the association to benefit its members will not be high. One of the best preservatives and fosterers of good social feeling is the gathering together to take common enjoyment in one another's company at the annual picnic or excursion.

* * *

A crowd is not always company and a big membership is not always strength. The Toronto Retail Grocers' Association ought to take due note of the latter fact, and to call to mind that though it has a much bigger membership it has also a much higher standard of criticism to satisfy. For during a man's first connection with an association his attitude is that of an outsider to some extent. His sympathies and enthusiasm are not incorporated into the general body of the association until he is pleased with it or has confidence in it. An association is therefore for some time on trial by the new members, and as they now constitute a very large and observant jury, it would be as well for the older members to feel their responsibility, and not deem their new colleagues fully enlisted until some good hearty efforts have been made to catch their interest. Since the list has been swelled by the additions put to it by the secretary, nothing of importance has been done, and but little of benefit has been brought forward at the meetings. It behooves old members to think over this in time for next meeting and have something to discuss or propose that will engage the attention of all who are present.

* * *

Scientific ideas in butter-making are being disseminated by the Travelling Dairy which the Minister of Agriculture has instituted.

The experiment under the eyes of the assembled farmers of localities where the Dairy's work is exhibited cannot fail to help along a much needed reform. There is both saving of labor and saving of substance in the new methods, and the frequent and general demonstration of these effects has been a large factor in educating farmers to the measure of enlightenment they already have regarding the making of butter. An index of that measure is the increasing supply of the raw material that is going to creameries. This is relieving country merchants from a part of the embarrassment that was inseparable from their business, and to a considerable extent is yet, namely, that of buying butter from the housewives who made it. They had either to pay the same price for all grades or else differentiate and give offence, and were always certain to cause some dissatisfaction, whichever way they took. The scientific modes of making butter are also opening the eyes of the farmers to the value of selecting cows for dairy purposes. At Chesterville the other day a farmer who was present at one of these travelling dairy exhibitions discovered that a cow he valued highly because of its fine appearance and liberal flow of milk, yielded a product that was very poor in butter fat. The domestic process of making butter does not afford a farmer sufficient data to go upon in selecting dairy cows. All the influences of the time are working to free the country merchant from the worry of the butter trade.

* * *

A bill for the inspection of apples, etc., has received its second reading in the Canadian House of Commons. Legislation that takes this direction usually trenches on delicate ground, as it is desirable that trade should be left as much as possible to regulate itself. In most things it is capable of doing so. Where price, quality, quantity or representations are contrary to understanding or agreement, the penalty usually follows in the form of lapsed custom. A man has to keep pretty closely to the line of square dealing if he is going to trade with business men, and law supplements the retribution of injured trade at about the right point. But the case of apples and other fruit that we export is somewhat special. It is a matter of Canadian, as distinct from individual, importance that our export trade in such fruits should increase every year. It will not do to leave the growth of this trade entirely to the nurture of individual interest, for the individual

can often take shelter in the crowd of producers whose fruit is exported. This often occurs, and wasty, badly packed apples have been allowed to reach England and damage the name of Canadian shippers. The fruit is sometimes inferior but well faced, sometimes it is ill packed, sometimes it is put in barrels below the standard size, it is sometimes shipped in bad condition. All this is hurtful to our export apple trade, and it ought to be checked. The size of the barrels is outside the scope of such a measure, and the Weights and Measures Act would have to be amended to secure reform in this respect, and it is possible that such an amendment may be made. Nova Scotia members state that a standard barrel is particularly called for in their section, as much dishonesty was practised by growers in that province by the use of thick heads, and straight staves. In the discussion of this bill at its second reading, it was suggested that coopers be required to put their names on every barrel after a standard is adopted.

TRADE PROSPECTS AND TENDENCIES.

The following extracts from the speech of B. E. Walker, general manager of the Bank of Commerce, before the last annual meeting of that institution, have a pertinence for traders that makes them worthy of reproduction: In the egg trade the prices paid by shippers were too high, being not very much lower than before the McKinley tariff. Still there is no longer any doubt as to our ability to send Canadian eggs in prime condition to Great Britain and to sell them at a fair price. The distance has been proved to be no practical difficulty. But the business apparently requires great skill and more capital than many of our shippers possess, and it is to be hoped, in the interest of such an important trade, that it will be conducted hereafter mainly by men of tried capacity. The check caused by the United States tariff is very considerable, exports having fallen from an average, for several years, of thirteen to fourteen million dozens to eight million dozens. If the farmer can however make a profit at the prices being paid this season, the volume should soon rise to the old figures. Our manufacture of cheese again exceeds any previous season. For the year ending 31st March our export reached 111,000,000 lbs., valued at nearly \$11,000,000, an advance on the last season of a million and a quarter dollars. This was again accompanied by a falling off in the exports from the United States, amounting this year to nearly a million dollars in value. The season's operations were profitable to both factories and shippers. The experiments intended to demonstrat

that butter-making may be carried on profitably during the months unsuitable for cheese-making have been, I understand, a success, and if in the counties in which cattle-grazing, cheese-making, and the fattening of hogs, interests closely allied, are now successfully carried on, we can add a large manufacture of high-class butter without diminishing the output of cheese, a distinct forward movement in Ontario farming will have been made."

"We are suffering all over North America from the waning of a wide-reaching real estate boom. The sudden decrease in building operations has thrown large numbers out of employment, and the supposed profits from real estate operations have in many cases disappeared. Many people are clearly not so well off as they imagined, and a general indisposition, and in some cases inability, to spend money as freely as heretofore is the natural result. Not only have the imaginary profits of past speculations disappeared, but there are at the moment no captivating suburban ventures, nor can the dealers in city lots trade with that certainty of a steadily rising market which has been so much the cause of activity in business during late years. We have danced, and we must pay the piper with what grace we may.

There is also another grave reason for the dissatisfaction in some quarters with the results of business. There are too many people in business. This is getting to be an old story, but it seems necessary to draw attention to it until the remedy is applied. Small villages complain that their business is going to the larger towns, and the towns complain of the cities. Small manufacturers complain at the consolidations and so-called monopolies, which are becoming as marked a feature in Canada as elsewhere. Retail shopkeepers complain at the great establishments now common in many cities, where almost anything may be bought at a margin of profit which is ruinous to the smaller dealer. Unfortunately some people view these changes as abnormal, and seem to be waiting for a return to former conditions. In the meantime the merchant, manufacturer, or shopkeeper who finds himself at a disadvantage tries to meet the situation by the same old method of too long and too large credits, prices which leave too slender margin for profit, and added expenses in trying to meet his better situated competitors. But these changes, which have concentrated business in larger centres and stronger hands, are but a part of the great centralization in commerce, labor, and so many things, which is one of the most prominent developments of the last decade or two. We have applied the wonderful machinery of the age to the better organization of trade, and as this goes on with remorseless strides the small centres of the world lose their importance, and, distance being practically lessened, the area controlled by larger cities or larger business

organizations is enormously increased. The farmer's wife does not so often ride in a wagon five or ten miles to the nearest village to make her purchases, but with a Saturday half-ticket goes by rail twenty or thirty miles to the nearest town or city, and with less loss of time and greater ease. The merchant or manufacturer orders his merchandise from the uttermost parts of the earth, by cable if he chooses, with certainty as to the time of its arrival. The farmer raises food on the Western prairies with no thought as to who will eat it, and thus furnishes food for outlandish folks thousands of miles away, of whom he has never heard.

This is a state of things which has brought too much ruin to individuals to warrant one in saying that it is an unmixed good, but it is a change permanent enough to demand that we should meet it with a more ready change of front than we at present offer. We talk vaguely about over-production as the source of many evils in trade, but there are many varieties of over-production. We have produced thousands of new houses in Toronto, clearly not required by the population, but it may not be these which are left vacant eventually, but the older and less attractive houses. In the same way we have a distinct over-production of shopkeepers and other men in business, and the men with the newest methods are apt to drive the others out. If business men find their trade or profits going from them, hard as it may be, they should meet such a state of affairs promptly by turning to some industry in which there is not over-production at the moment. All grumbling to the contrary notwithstanding, there is no over-production in Canadian farming at the moment, and the return from the honest industry of a farmer in Ontario or the North-West is greater proportionately than in any of the ordinary callings of men with which I am acquainted."

SIZE OF FRUIT PACKAGES.

The sizes of most packages for fruits and vegetables vary in locations, says the Rural New Yorker. For example, the Cape Cod cranberry crate holds thirty-two quarts, while a New Jersey crate holds thirty quarts. Cabbages, cauliflowers, lettuce and sometimes egg plants come in barrel crates. Beets, green peas, string beans, tomatoes, onions and some other similar articles are in crates holding about a bushel. The smallest bushel crates come from Bermuda and the largest from Norfolk. Charleston sends large quantities of octagonal crates. Tomatoes from Key West come in crates holding about a peck apiece, each tomato being wrapped in paper. When potatoes in bulk are sold by the barrel, 180 pounds are counted a barrel. The barrels have a capacity of 165 pounds of packed tubers. English and Scotch potatoes come in 168 pound sacks. All the coarse vegetables, as well as apples, etc., come in ordinary barrels, holding about two and a

quarter bushels. A keg of pears means about a bushel. Some barrels, evidently made on a fence machine, with the pickets close together, are used for cheap and light vegetables from the south. A barrel made from splints, something like a basket, is sometimes seen. A dozen of celery usually means a dozen roots, though it happens sometimes, when the roots are small, two or more roots are counted as one.

CREAMERY BUTTER EXHIBITION.

An exhibition of creamery butter will be held under the auspices of the Ontario Creameries Association, in the town of Harriston, at the time of holding the annual convention of that association, in the second week of January, 1893, when the following five prizes in each class will be offered for competition:—

- (1) Butter not less than 100 lbs., made before July 10, 1892, in package or packages, suitable for export—\$20, \$15, \$10, \$5, \$3.
- (2) Butter not less than 100 lbs., made after July 10 and before September 10, 1892, in package or packages suitable for export—\$20, \$15, \$10, \$5, \$3.
- (3) Butter not less than 100 lbs., made after September 10 and before December 10, 1892, in package or packages suitable for export—\$20, \$15, \$10, \$5, \$3.
- (4) Butter not less than 50 lbs., made first week in January, 1893, in any style of package, prints or rolls, suitable for home market—\$20, \$15, \$10, \$5, \$3.

All exhibitors must be members of the Association. An entrance fee of 25 cents must accompany each entry. Arrangements for cold storage have been made with Mr. R. Y. Fish, Waterloo, Ontario, for all butters entered in classes 1 and 2, at a rate of 10 cents per hundred lbs. per month, which charge, together with other charges, such as cooperage, brining of butters, unpaid freights, and freights from Waterloo to Harriston at time of exhibition, will be charged against such butter. Butters entered in classes 3 and 4, must be shipped direct to the Secretary of the Association, Harriston, of which further notice will be given. Only such butters in classes 1 and 2, as are put in cold storage as above, will be eligible for competition. Butters for competition in Class 1 must reach Waterloo not later than July 13th; in Class 2, not later than September 13th. Ship to John Hannah, Secretary, care of R. Y. Fish, Waterloo, Ontario. Advise R. Y. Fish at time of shipment. All butter exhibited must be the property of and made by the exhibitor. All entries should be made with the Secretary at least one week previous to the date of closing in each class. Exhibitors who do not accompany their exhibit can have the same sold or reshipped by giving the Secretary notice.

The grocers of London, Ont., purpose holding a grand procession on the occasion of their annual picnic next month.

EVAPORATED CREAM.

Below is shown a good photo of The Helvetia Milk Condensing Co.'s works at Highland, Ill., together with an exact cut (reduced size) of the cans in which they put up their "Highland Brand" Evaporated Cream. Our travelling representative had the pleasure of being shown through this establishment by the Manager and Secretary-treasurer, J. Wildi. The explanation of their process brought out the difference between the



ordinary condensed milk and the Evaporated Cream. Sugar condensed milk is evaporated after being sweetened, but theirs is what is known as the sterilizing process, by which all germs of any disease that might be in the fresh milk are destroyed. The milk is put up unsweetened and can be used in any way that milk before it is condensed can be used.

The firm started in a small way in 1885, and now employ some 75 to 100 hands. In and around Highland, is one of the best sections of stock raising land in the United

MINCING LANE.

In the year 1810, soon after the trade in foreign produce passed practically out of the hands of the Old East India Company, the merchants and brokers in the colonial trade formed what is now known as the London Commercial Sale Rooms, Limited, whereby they might facilitate the gathering of commercial news and dispose of their cargoes of produce by public and private sale. The foundation stone was laid in the year 1811 by the then Lord Mayor, on June 1st, in presence of members of the corporation and the commercial world, accompanied by the band of the East India Company, with all the usual city grandeur. In the words of the official report: "The Lord Mayor having received a bottle of rum as a British Colonial production, broke the same on the stone, and afterwards a bottle of wine, the produce of Portugal, the brave and faithfully of Great Britain, and pronounced the name of the institution to be the 'London Commercial Sale Rooms.'" As may be supposed, the party, requiring some refreshments after such great exertions, proceeded to an "elegant cold collation," where the Lord Mayor, in an eloquent and loyal speech, said "the tyrant of Europe cast unceasingly an envious eye upon this happy island and longed but would long in vain for her ships, her colonies, and her commerce."

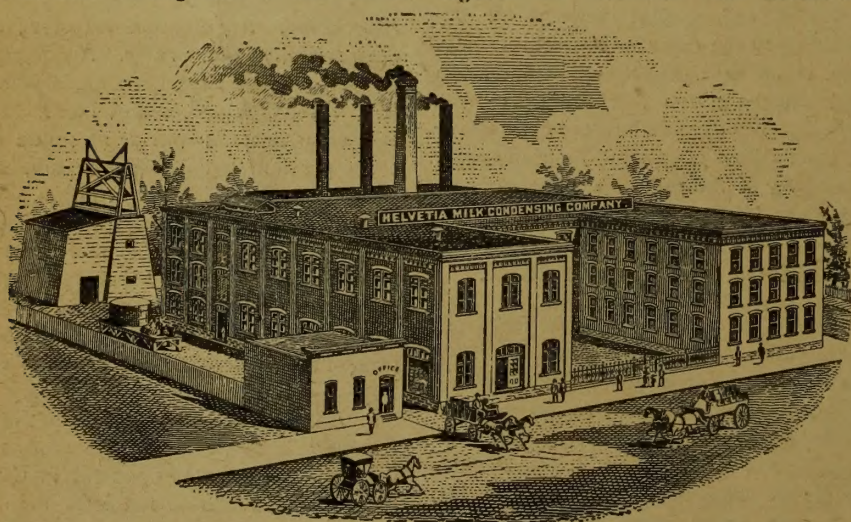
It was not for many years that the advantages of the institution thus formed were

quate, and there are in course of erection more commodious and commanding premises, which are to be worthy of their name, to meet the demands of the 1,500 subscribers.

It hardly seems credible that, in place of the auctions now held, by which goods are catalogued and sold by public bidding, buying used to be done in the following queer way: Merchants having goods to sell would take them or rather samples to the salerooms. These would be placed upon the benches, which can yet be pointed out, and by the side of each sample would be placed a candle, which was lighted when the first bidder arrived. He had to record the amount he offered for the goods to be sold on a slate, also by the side of the sample. The next bidder who came would then, if he would give a higher price, record his bid in a like manner, and so on until the candle had burned away, by which time the man who had recorded the highest bid was declared the buyer. Another queer custom which to-day would be looked upon with amazement was the way in which samples of New Porto Rica sugars were tested, which came to hand about the usual time that green gooseberries were to be had. Buyers would attend the sale rooms with their pockets full of these sour berries, schoolboy fashion, and, having cut one in half, would proceed alternately to eat the sugar and the gooseberry, until they had made up their minds as to the value of the sugar, and so on round the whole row of samples.

Mincing Lane as a market, comprising not only the "warrens" which front upon it, but also many of the neighboring streets, lanes, courts, etc., is undoubtedly one of the most important centres of commerce in the world. One comes in contact here with the great tea merchants, brokers, and dealers and the great sugar merchants, manufacturers and brokers, who are perhaps hardly less important than what is known as the Tea Trade, and again a vast number of equally influential members and branches of all trades allied to that of the grocers, who are consequently also influentially established, not to mention the hundred and one other trades, such as coffee, cocoa, wines and spirits, spices, shellac, hides and skins—in fact all the innumerable articles of daily use, which are without exception all sold, if not wholly at least to a very great extent, through the London commercial sale rooms.—Manchester Grocers' Review.

THE CANADIAN GROCER is one of our most valuable and interesting exchange and is so ably and carefully edited that its articles are widely copied by trade papers throughout the United States, and should be read with interest and profit by all grocers on this side of the line as well as Canadians. It is published weekly, at Toronto, contains 32 pages, and is only two dollars per year, and often a single number would be worth the price of a year's subscription to any enterprising tradesman who desires to keep posted in commercial affairs.—Detroit Herald of Commerce.



States, with an abundance of spring water, which is the principal requisite for the production of good milk. The company manufacture their own cans, which are tested before being filled. They have an immense trade in the Western States, and also do a large export trade. In Manitoba, N. W. T., and British Columbia, their goods are found on nearly all first-class grocers' shelves, as well as on the western part of Ontario. A number of travelling men are kept constantly on the road, and are under the personal management of Mr. Wildi, who has worked faithfully, and has realized that there's always room at the top.

recognised, and it was to all appearance a failure; in fact, so much so that for many years the sale rooms were designated "Martin's Folly," after the name of their chief promoter, and the shares were to be obtained at the price of £17 per cent. But like many other great ventures, the Sale Rooms, with the development of the produce trades in the hands of private enterprise, gradually obtained their proper recognition, and are now an essential in the tea and produce market of the world; indeed the requirements of the trade have become so great that the present buildings are quite inade-

The Popular Demand

For "Hillwattee Tea" pays a grocer for keeping it. You can't argue against a brand now so widely known and which has stood the test of time.

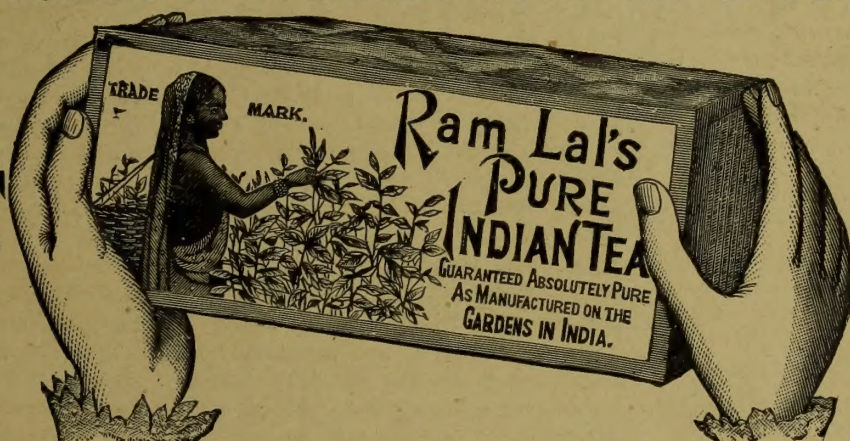
Shall be pleased to forward samples at any time.

LUCAS, STEELE & BRISTOL, Wholesale Grocers,
73 McNab St. North, Hamilton, Ont.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have

CAUGHT



ON

To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

THE
"MONSOON"
BRAND
Pure Indian Tea

is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,
Growers' and Importers,
TORONTO

JOHN BURGESS & SON
SAUCE
AND
PICKLE
MANUFACTURERS,
17 STRAND Corner of the Savoy
Steps, London, W.C.

de Sir Walter Scott's "St.
onan's Well," Chaps. XVI. and
XXX.

Lord Byron's "Beppo," VIII.



"Mallawalla is the finest of all package teas. We invite comparison. Put up in half and one lb. lead packages.

W. H. GILLARD & CO., Hamilton,

Agents for Canada.

A COFFEE CASE IN COURT.

In the action against W. H. McLaren, Hamilton, the Crown obtained a verdict of \$5. It will be remembered that Mr. McLaren was charged with selling coffee compound in violation of the law, and was billed for \$94. Mr. McLaren determined to fight the matter, and did so with the above result. The following is a short account of the proceedings in this case, from the Hamilton Herald:—

James Watson, of Ottawa, Food Inspector of the Inland Revenue Department, appointed under the Adulteration Act, related how, on Oct. 9, 1891, he called at W. H. McLaren's store and purchased a pound of coffee, for which he paid 30 cents. After completing the purchase, he told the clerk who served him that he intended to have the coffee analyzed by the public analyst. He divided it into three parcels, leaving one in the store, sending a second to the Minister of Inland Revenue, and the third to Dr. W. H. Ellis, Toronto.

Dr. Ellis, public analyst, told of his examination of the sample forwarded to him, and stated that he found it a mixture of coffee with other substances, chiefly peas or beans, with a little of some other starchy material and some chicory. About one-fourth or one-third of the package consisted of coffee.

Representatives of the three city papers were put in the box to give evidence regarding a letter bearing on the case published over the defendant's signature, but they were unable to enlighten Lawyer Walker regarding the communication.

W. F. Walker, Q.C., read from the depositions of the defendant, in which the main facts of the crown's case were admitted, and an extract from the Herald identified as a copy of the letter written by McLaren bearing on the matter. This closed the case for the prosecution.

Lawyer Carscallen moved for a non-suit, on the ground that the act was intended to apply to wholesale dealers, and not to retailers, and for other cases.

Judge Muir took the notion into his consideration, and this morning decided against the defendant's council. No evidence was offered for the defence, and Lawyer Walker began his address to the jury, in the course of which he drew attention to a circular issued by H. H. Laing, who has been an interested spectator of the proceedings, and which he said looked very much like contempt of court.

In his address on defendant's behalf Lawyer Carscallen laid great stress on the fact that suit had not been brought in at the Police Court, where the cost would have been slight, instead of at the sessions where the expenses must necessarily be heavy. On other grounds he made a strong plea for his client.

Judge Muir's charge was rather unfavorable to the defendant, and the jury, after a brief consideration, returned a verdict for the minimum penalty of \$5.

The question of costs was reserved.

SETTLING THAT LITTLE BILL.

The debt collector's life is not strewn with roses, and the comedies and tragedies in real in which he is cast develop phases of human nature not encountered in other pursuits. His services are essential when the harsher means of compelling debtors to respect their obligations are resorted to, and the experience through which he passes oftentimes possesses a peculiar interest.

When the bond investment and skyrocket endowment companies were in high feather, there was an immense increase in small debts. Grocery bills ran up to high figures; coalyard men were worked for credit, rent fell behind, and doctors had to whistle for their money. Hundreds of citizens, who otherwise scorned the idea of asking to be trusted, were willing to take time on their bills while meeting their assessments. It was a pure speculation, and the creditors themselves were confident that when the bountiful companies began their prestidigitation in turning out \$100 for about a quarter of the amount, their tills would be immediately replenished.

But in the bulk of such cases the \$100 never came—the rich endowment endowed somebody else. The creditors lost confidence with a snap and demanded payment. "It's an ill wind," etc., and the debt collector reaped quite a harvest from the victims of this swindle. It is safe to say that many bills allowed to run in the struggle to keep up with the demands of the investment and endowment sharks hang now like lead around the necks of the deluded members, and settlement is a matter of privation and petty sacrifice.

The trustee process, formerly so extensively employed as the legal lever to secure the collection of claims, has of late years been quite generally discarded.

"I have had many amusing, as well as pathetic incidents come under my observation," said a collector a few days since. "When I call for the first time upon a debtor with a claim I can tell almost immediately whether or not it is a just bill by the man's manner. If the bill is a just one, the debtor generally proceeds to narrate a cleverly conceived fabrication to establish the fact that he is not liable for its payment. He is either suave or indignant. Rarely does he maintain his equanimity or even attempt to preserve a calm exterior, for his manner is generally assumed. If the claim is presented through an error, misapprehension or mistake, the alleged debtor is in the majority of cases pliant, satisfactorily explaining the affair. The blusterer, the man who refuses point blank to pay a claim, is the easiest to subdue; and when the pressure is applied is as meek and submissive as a being as one cares to deal with.

"It is interesting to see how men will try to evade paying debts honestly contracted, and the disregard they manifest of the credi-

tor's financial condition is magnificent. Their splendid assurance is also entitled to reverential respect, for it commands it. The debtor who quotes the law to you is one of the most interesting of men to meet. Blackstone and Coke are not in it with him, and as for the public statutes, they are of no more consequence in a consideration of the case than Dante's 'Inferno.' He knows the law, and has passed far beyond the point where he can learn anything. This specimen is also easy to conquer.

"The man who has a good case of defence rarely cares to argue the dispute with you. He places the matter in the hands of a lawyer, to whom you are referred. We encounter many strange experiences, and our duties are not always pleasant and agreeable. If I were to tell of the actual financial condition of many business men supposed to be conducting a safe business, it would cause no end of embarrassment, for I have peculiar opportunities of learning many things concerning men's business affairs that I could not in honor impart."

Debtors of Lynn retail merchants a few years ago frequently received demands for the settlement of accounts through collection agencies. The letters in circular form, were generally inclosed in large envelopes, with various prominent designs or inscriptions printed thereon, such as, "The Bad Debt Collection Agency," "Honesty is the best policy," "Pay as you go and then you won't owe," and similar suggestive lines, all intended to strike terror to the heart of the person by whom it was received. On one form of envelope the skull and crossbones was printed, and all kinds of designs calculated to inform the general public, or such a portion of it as might see the wrapper, of the nature of the missive, were conspicuously placed on the intimidating circular, which threatened the most disagreeable consequences if the alleged claim was not satisfied within a certain length of time.

"If this bill is not paid within 10 days," proceeded one circular, "we will post you as a dead beat from one end of the country to the other, and you will ever afterward be unable to obtain credit in any retail store not only in the city in which you live, but in every town and city in the United States."

The sending of these threatening epistles through the mail has been pronounced unlawful, and this had the effect of causing several collection agencies to give up business.—New England Grocer.

DR. PRICE'S
Cream Baking Powder.

Recommended by the Associated Cooks of New York as the best made.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

DEAR GROCER

Don't forget that we can supply your friends in the Ice Cream business with all the different flavors of our own manufacture and like our other goods they give satisfaction. Send us on your orders for Coffee, Snow Drift Blend 33 cts., No. 6 good strong flavor 30 cts., standard brands that are always uniform.

Very truly yours,

THE SNOW DRIFT CO.,
BRANTFORD.

CANDY.

We manufacture it in every conceivable shape and are constantly getting out new ideas.

We make a specialty of "Gross Goods," which yield the retailer a large profit.

Our travellers are now filling their sample cases with new lines and will be on the road at once. Should they not go to your town, send in your orders by mail and we will give them careful attention.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder

Sold only in Cans.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and Cuba MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

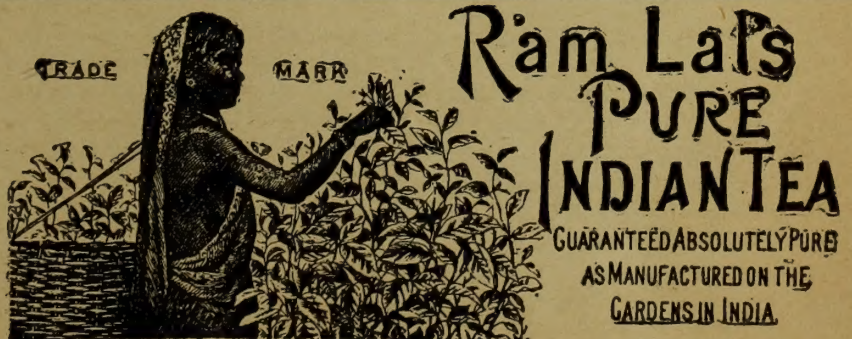
WE OFFER 2000 CASES

=TOMATOES-

"De SALABERRY" brand, choice, for immediate delivery.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.



CAVERHILL, ROSE, HUGHES & CO., Montreal.

HOW RAISINS ARE PRODUCED.

The process of converting grapes into raisins is very simple. When the grapes are thoroughly ripened they are picked in bunches, with their stems, and laid upon boards with wooden frames, slanting at an elevation of forty-five degrees towards the west, or on sandy ground sloping so that the afternoon sun can be utilized. Coarse cloth is used to cover them at night to keep off any dew, if there should be any. It should be borne in mind that there is no rain here in summer, or the grapes could not thus be cured. They are then turned over from time to time, until, at the end of two or three weeks, they become raisins, some appearing on the stems just as the branches come from the original stock, while others are picked from the stems and packed singly by hand into boxes. The muscatel grape makes the largest raisin. They are very delicate, and will not bear transshipment. The vines are usually planted eight feet apart, and are never trailed, but are permitted to grow as bushes, not reaching ordinarily over four feet in height. They are cultivated by keeping the grass out from between the rows and the soil loose. The bunches are sometimes turned toward the sun while growing on the vine to ripen the fruit which hangs in clusters near the ground. The Denia grapes are dipped in hot lye, as already explained, and hence are cured much quicker than other grapes, but present a less attractive appearance than the Malaga variety. One Muscatel grape-vine, about 130 years old, grows in an annex to a coffee house here, and has not been attacked by disease. Its trunk is one foot in diameter, and its luscious fruit hangs in large bunches on trellis work over the heads of customers while they sip their wines and eat their ice creams in the cool of the evening.—*Horticultural Times*.

MONTREAL TRADE CHAT.

Mrs. J. R. McLea will spend a month or so at Old Orchard Beach.

Surprise Soap is having a big call in Montreal. All the retailers speak well of it.

Miss Jennie Shaw, the retail clerk, is to be married next week. THE GROCER offers best wishes.

S. Davis, who is fishing at Moore Brook, Metapedia, sent the Mayor a fine salmon weighing some 34 lbs.

Maria Payette will do business in confectionery, sweets, tobacco, etc., under the name of M. Payette & Co.

Auguste Dionne and Thomas Dionne (Dionne & Cie), dealers in vegetables, poultry, etc., have dissolved partnership.

Ald. Wm. Farrell, wholesale wine merchant, has returned from a trip to New York, which was extended over two weeks.

While out boating on Saturday, last, L.

Dobbin had a narrow escape from being drowned. Mr. Dobbin is Canadian agent for Schepp's cocoa-nut, and several other lines.

Chas. Gyde, Montreal agent for Cleaver's Soap and Day and Martin's Blacking, is in the west. Mr. Gyde reports the sale of soap larger this year than ever before. This well known soap is in better demand with the trade every day.

T. J. Cooke & Co., Canadian agents for Hire's celebrated Root Beer has received the following post card from Christiania, Norway.

Saw your add in CANADIAN GROCER. Kindly send sample.

(S'gd) C. F. SONTUM & COY.

This goes to show that THE GROCER has a world wide reputation.

The following telegram has been sent to Hon. J. S. Hall, Provincial Treasurer, Quebec:—"Corn Exchange Association strenuously objects to tax of one hundred dollars on wholesale merchants, being fixed irrespective of amount of business, stock or rental, as thus the small wholesale dealer with stock of only five hundred dollars will be liable to the same extent as the largest and wealthiest."

DRY GOODS.

The trade during the past week has been quite satisfactory. The sorting up trade has continued quite active and the demand has been for sateens, embroideries, and Victoria lawns especially, but all classes of summer fabrics have received attention. Fabric gauntlets and gloves have been in very strong demand, and stocks are almost depleted. Novelties of various kinds have had a good sale, leather belts especially having a good market. Letter orders have been quite brisk and considerable in volume, consisting as usual of a variety which extends over almost every line in the trade, but more especially for that class of goods which do not need discrimination in regard to shade and pattern.

This week will probably finish the sorting-up trade, and travellers are returning and preparing their fall and winter samples. Fall orders continue encouraging, although the buying is by no means reckless.

Canadian Tweeds seem to be having a greater share of attention for fall and winter suitings, orders being quite good in comparison with those for the imported goods, although it is too early yet to predict the value of the orders in total.

Cotton half-hose is scarce in some of the houses, but others are well stocked.

NOTES.

W. R. Brock & Co. are having an extra demand for rough chevots for fall suitings. The demand has been so strong that, notwithstanding their heavy stock, some of the lines are already exhausted. Their range is extensive. They are also showing some

very nice brown suitings of Canadian manufacture. These goods appear to be excellent value.

Just now John Macdonald & Co. are showing a splendid range of corsets from Canadian, American and British manufacturers. They are sole agents for Thompson & Co.'s celebrated glove fitting corsets, which are giving good satisfaction to the trade.

Caldecott, Burton and Spence have received their shipments of Victoria lawns and check muslins, from their cable repeats which were necessitated by the great sale experienced for these goods. Several cases of buttons, mainly jets and pearls, have also arrived. They have just received some beautiful Japanese merchandise in silk dress goods and silk handkerchiefs which are very attractive.

Wyld, Grasset & Darling have received a fresh shipment of a full range in ladies' and children's stainless hosiery. They are showing a low line of cotton ribbed vests in ladies' wear. In gloves, they have some special lines in silk and taffeta. Just now this firm is making a specialty of small wares and novelties, and their trade is showing a marked increase in these lines. They are quoting special prices in ladies' belts to clear. Their range of imported woollens is extensive and worthy of the consideration of the trade.

John Macdonald & Co. are showing three special ranges in tablings and towellings and two special drives in cretons. Boating serges, especially twills in black and navy blue, are an attractive thing and their range of ladies' cloth is good. In pongee silks they are showing a nice line, 22 inches wide and comprising all the colors. This house is offering special value in a job line of overalls and also in harvest mits, which are shown in 10, 12, 14 and 16 inch, and at prices no higher than last season. Several cases of chenille curtains have been opened, and also an extensive shipment of oil cloths.

Gordon, MacKay & Co. are showing several lines in Canadian tweeds in browns, tans, and grey mixtures, which are very attractive and of extra good value. In black worsted trouserings they are showing some very pretty stripes from the best English manufacturers. This house has an extra fine line of 45 inch black flouncings in black and colored embroidery. In kid gloves they are showing a very fine line of gauntlets on which they are quoting a special price, which the shrewd dealer should investigate. They are quoting special clearing prices in delaines, challies and tweed effects, in order to clear. In their linen department they are showing extra value in loom dice, loom damask and bleached damask tablings; also roller and glass towellings; rough browns; fronting and embroidery linens; and damask napkins. They have also an extra stock of cotton and cashmere half hose.

No young man can possibly have mistaken his calling who finds in it what the world wants done

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

HOW TO DRESS YOUR WINDOWS

Is explained in my 30 page Pamphlet.

FREE. To purchasers my book of 300 ways to dress windows, containing 250 pages and 150 illustrations, devoted to every line of business. You send \$1.50 and I do the rest. A Nickel-Plated Hammer given as a Souvenir if this AD comes with order.

HARRY HARMAN, Window Dresser and Decorator, Room No. 1204, The Temple, Chicago, Ill.

W. J. REID & CO.

—IMPORTERS OF—

Crockery and Glassware.

DECORATORS OF CHINA, &c.,

CRYSTAL HALL, LONDON,

Works at Belleville, Ont.

Special discounts on assorted package. Write for prices.

CROSSE & BLACKWELL'S

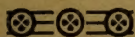
CELEBRATED

Pickles,
Sauces,
Jams,
Potted Meats,
Table Delicacies

ARE SOLD BY

ALL GROCERS IN CANADA.

London Stoneware Pottery Works.



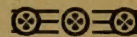
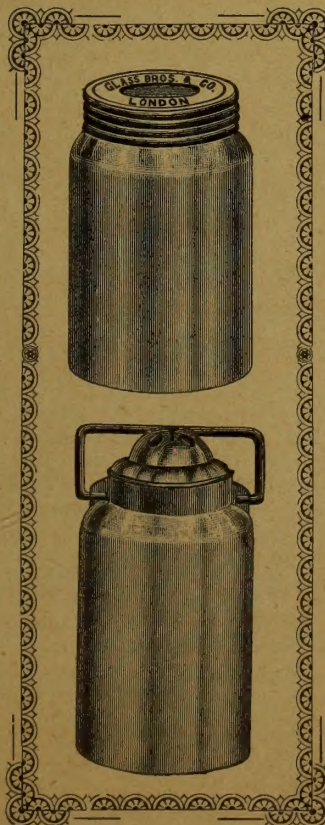
OUR NEW Fruit and Preserve Jar

(PATENTED JULY, 1891.)

These cuts represent our new Fruit and Preserve Jars which we are now introducing to the Canadian Trade, and in doing so, desire to draw your attention to the advantages they possess over those made of glass and other material.

The Jars are manufactured from a mixture of English and Pennsylvania clays, making a stronger and better article than can be produced from any other combination.

We use only a pure Bristol Stoneware Glaze, which is free from Lead or other Metallic substances readily attacked by all acids. We guarantee the body to be thoroughly vitrified and absolutely acid proof.

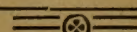


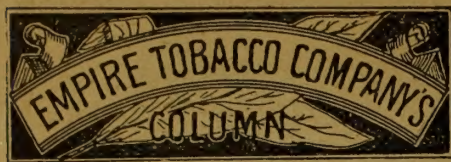
These Jars will be found superior to all other articles in use for the preservation of Fruits, etc. Being non-transparent, the action of light cannot fade the color or ferment fruits kept in them, as is the case where glass is used, and being a non-conductor of heat, preserves are kept at a more uniform temperature than in either glass or tin, and will be free from the unpleasant metallic taste so frequently noticed where tin is used.

They are made in various sizes and are for sale by all Crockery and Grocery Dealers in Canada.

Illustrated Catalogue and Prices
Furnished on Application.

GLASS BROS. & CO.,
LONDON, ONT.





E. T. CO.

If you do not know what
this stands for, your not
posted.

Send for Price List
or Sample Caddies.

Empire Tobacco Co.,
MONTREAL.

HOT WEATHER HINTS.

Sudden hot spells warn us of the approach of dog days, when the muggy atmosphere and high temperature play havoc with everybody's comfort. The next ten weeks form a trying period with grocers, many of whom will throw the earnings of past months into the refuse heap. Carelessness and an indisposition to watch stock in hot weather are the reasons commonly given for an inexcusable waste of resources.

American Club House cheese is a dainty relish, but one requiring care in handling, viz., a cool, dry place. And yet we have seen it exposed to the direct rays of the sun and in a place where the jars catch dust and form a resting place for insects. Can anything be imagined better calculated to make the goods unsalable?

Olive oil, pickles in mustard, are exposed to the sun and kept in a room where a high temperature and a vitiated atmosphere make life a burden. The result, many dollars of damage and in case such heat-stricken goods have been sold, disgusted customers.

Meats are neglected, simply because they are not inspected twice every day and kept in a proper place.

The cheese is not cared for; the butter left to take care of itself, and its surroundings fetid and untidy.

The brine on the mackerel is not kept sweet and fresh, with the result that a mess of rusty fish is to be sold for a nickel. Codfish are exposed to damp and heat, soon to become unsalable.

Moisture and foul odors affect tea, coffee, salt, butter, dried fruits, crackers and other articles of a susceptible nature; hence, the greatest care must be exercised to keep the store cool, dry and well ventilated, particularly at night. No store should be without proper means of ventilation, the cellar as well as the main salesroom. Arrange the windows and transoms so as to afford a free circulation of air when the store is closed. The openings can be protected at small expense by screens.

Above all things, do not show fruits and vegetables in untidy packages or where exposed to the sun, dust and dirt. Keep them fresh, clean and inviting. Some of the out-of-door exhibits of perishable green goods, to be seen on the streets of our cities, would rob an Italian scavenger of an appetite.

Disregard of proper precaution to keep the summer stock fresh and in perfect condition works an injury to the manufacturers of proprietary articles. When such are injured by exposure or heat they are generally sold as sound goods, and being found imperfect, the consumer forms an unjustifiable prejudice against them, to the permanent injury of the retailer, jobber and manufacturer.

It is possible to keep the grocery clean, cool and inviting during the hot season. It may require neglect of ball match, trotting match, picnic, fishing excursion, but it means pleased customers, an enviable reputation for keeping the best store in town, and insurance against loss.—American Grocer.

THE INFLUENCE OF WOMEN.

The delegation of young men from a wholesale grocery house had been shown into the reception room at their employer's residence, and, when his wife entered, all rose awkwardly and seemed ill at ease.

"We are employed at your husband's store," explained one of them at length.

"Indeed!" she said, in some surprise. "I am very glad to see you, but to what am I indebted for this call?"

"Well," said the spokesman, plucking up a little courage, "you see it's just this way: We've been getting off at 3 o'clock Saturdays during the summer, and now we want to make it 12 or 1 o'clock if we can."

"The ball grounds are quite a distance away," put in one of the delegation.

"And we have to start early to get to the races," added another.

"Really, you must excuse me," said the mistress of the house courteously but firmly. "I never interfere in my husband's business affairs."

"Oh, we don't want you to," protested two or three together.

"You see," said the spokesman, getting down to business again, "it's just this way. We want you to be kind and nice and pleasant to him for a few days and then we'll go to him and ask him to—"

"Gentlemen!" she exclaimed haughtily.

"Might ask him to take you to the ball game," suggested one of the young men without noticing her manner.

"Or the races," added another.

"There is an inference, gentlemen—," she began, but the spokesman interrupted.

"Oh, I know all about it," he said. "I'm married myself. Things go wrong in the house and you're tired and cross at breakfast. Then we suffer at the office. You stay up late to chaperon your daughter at a ball, and we have more trouble at the office. You're a bit cross three mornings in succession, for one reason or another, and we have a— a terrible time at the store."

"I was discharged from an office once because my wife was cross the same morning that my boss's was," exclaimed one young man. "I suppose our wives would have chatted pleasantly if they had met, but there was an explosion when we met. He was ugly about something, and I fired back, and he 'fired' me. That's one way it goes now; if you'd make it a point to be particularly agreeable and pleasant to him for—say four days—"

"Yes, four days will do nicely," broke in the spokesman. "Then we'll go to him, and everything will be all right. The fourth day you give him the best breakfast you can—everything that he likes best—and we'll get what we want in three minutes. Talk about a woman having no influence in business! Why, the humor she's in has more effect than a bank failure or a boom in trade."

She thought she ought to be angry, but instead she laughed, agreed to the proposition, and four days later when they waited on the head of the firm he made the closing hour 12 o'clock, and said that never in the history of the firm had things run as satisfactorily as they had during the last four days.—Grocery World.

THE MAN AND THE RAISINS.

A story is told of a merchant in a neighboring town who had for a customer a "nibbler." All grocers have more or less experience with this class, but our hero being of an inquiring turn, wished to satisfy himself of the exact amount one man would nibble. Accordingly he opened one day an elegant box of raisins, and placed them on the counter just as the nibbler entered. Instructions were given to sell none from that box, but at the end of forty-one days the box was empty—all eaten by one man. He was called on to pay his bill, which at that time was \$40, the profit on which was probably \$3, while the raisins were worth \$3.25. The grocer then plainly talked to his customer with the result of convincing him that his nibbling ought to cease. Since then he has paid spot cash and nibbled not a bit.—American Grocer.

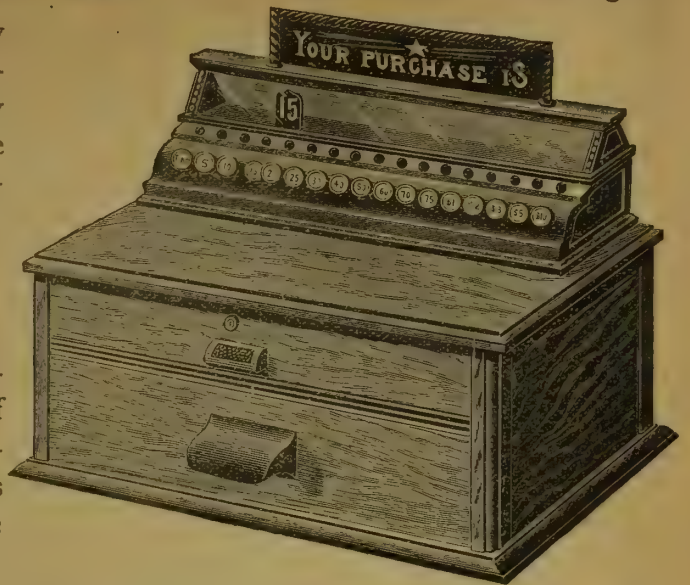
The grape crop on Pelee Island will scarcely be up to the standard, but will be a good one. Grapes on the mainland will produce more abundantly than on the island this year.

DON'T PAY \$40 For a "Metal Ball" Cash Register

When you can buy this one, guaranteed equal in every particular to the SUN or any similar machine for

Only \$25

We make 34 different kinds of Cash and Auto-graphic Registers at prices from \$12 up.



THE NATIONAL CASH REGISTER CO.,

Dayton, Ohio, U. S. A.

Canadian Salesrooms: } Toronto, Ontario, 63 King Street W
} Halifax, N. S., 107 Hollis Street.

Montreal, P. Q., 174 St. James Street.
Winnipeg, Man., Main and Queen Sts

BENSON'S CANADA PREPARED CORN

For the TABLE.

Edwardsburg Silver Gloss }
Benson's Satin } for the Laundry.

The Celebrated brands of Starch manufactured by the Edwardsburg Starch Co. are considered by impartial judges to be without any equal.

They have held the highest reputation for more than 33 years. Now lead the market against all competitors, and are the best for grocers to handle, because they sell themselves.



"CANADIANS"

Appreciate a good cup of Coffee or Cocoa, such as is obtained by the use of

"HIGHLAND BRAND EVAPORATED CREAM"

For Sale by all Wholesale Grocers.

Prepared only by

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The Niagara District Fruit Preserving Company, of St. Catharines, is the name of a new industry incorporated to can fruit, meats, fish, etc. The capital stock is \$30,000.

H. A. Nelson & Sons send out a very handsome advance card heralding the visit of their fancy goods travellers. The card is the conception of their W. S. Crone, whose portrait is one of its ornamental features.

Dr. R. S. Gibbs, well known to readers of The Detroit Herald of Commerce under the nom de plume of O. P. Deldoc—a pen-name by the way that is never subscribed to anything dull—dropped in to see us on Friday. Dr. Gibbs is a conscientious as well as clever writer, as his work on our progressive contemporary shows.

Pincombe & Sutherland, Strathroy, Ont., have just completed their new roller mill, and are turning out some good samples of flour, oat and corn meals. They manufacture the "White Eagle Brand" of rolled oatmeal, which will be their leader. The mill is built with the latest and best improved machinery and has a capacity of 150 barrels per day.

A very large canning factory will the Strathroy Canning and Preserving Co. have at Strathroy. A representative of THE GROCER had the pleasure of being shown through the place last week. The building is five story high, and in a good fruit section of the country. They expect to turn out a good many cases of goods this fall. Watch for their advertisement in THE GROCER later on.

Mr. Henry Swan, of Swan Bros., grocers, King street, Toronto, is taking an extended trip through Manitoba and the Northwest Territories. He writes Mr. Armstrong, of Armstrong & Cook, Toronto, and says that letters and books can give no adequate idea of the country, that you must see it to be fairly impressed with its greatness. Mr. Swan goes through to the Pacific Coast, returning about the middle of July.

The other day Mr. Johnston, a merchant at Lamlash, in the township of Bentinck, was driving with a man named Glave between Lamlash and Hanover, when the horse they were driving took fright and ran away. Johnston told his comrade to jump. 'ave jumped free of the rig and is unhurt, Johnston in jumping caught his foot in

the sulkey and was dragged a considerable distance and killed. He leaves a widow and several children.

Notice is published in the Canada Gazette that application will be made on the 16th July for the grant of a charter of incorporation to a company to be called "The British America Starch Company" (Limited.) One of the objects set forth is to acquire the real estate, plant and factory of the British America Starch Works Company, George Foster & Co. (Limited.) The operations of the new company are to be carried on in Brantford, and the capital stock is to be \$150,000. The following are the applicants: George Foster, Wynn Ellis, Alfred J. Wilkes, Frank M. Foster, and Joseph Ruddy.

THE GROCER was favored with a visit on Tuesday from two esteemed subscribers—Mr. McCormick, the senior partner in A. McCormick & Son, London, and Mr. Liddell, of Strathroy. To visits such as these THE GROCER owes not only a great deal of pleasure but also a great deal of trade knowledge, as it is impossible to talk with men of a good class of experience without benefit.

F. F. Dally & Co., Hamilton, have got out a novel advertising device intended for passing from hand to hand. It ensnares the attention through the medium of curiosity. It is about 5 inches by 2 inches in area, is headed "Instantaneous Photography," a circular orifice is cut through one fold of the paper of which it is made, a movable bit of paste board acts as a screen for a picture within this circle, and the recipient is asked to gaze on that blank and then suddenly pull the slip. "Use Spanish Blacking" is the legend he beholds surrounding like a halo the head of a gorilla.

Here is an example of what modern carrying facilities can do in bringing about startling economic changes: Four years ago a company purchased 35 square miles of land in Dines, Cuba. That piece of land was then dense forest. Half of it is now cleared and 9,000 acres of it is a banana plantation. Broad roads have been laid out, a town of 3,500 inhabitants has grown up, and nine steamers are kept running throughout the year to carry the banana product to New York.

Regarding a complaint made by a wholesale grocer that packers were selling canned goods direct to the retail trade, a member of the Canadian Packers' Association states in one of the daily newspapers that "on account of so many manufactories starting and the encouragement given them by certain wholesale grocers to have more competition. I expect it will be a go-as-you-please this season in selling. It is strange that the complaint should come from—, a firm who have fought the Guild so long."

Mr. Decker, of the Black & Clawson Co., of Watertown, N.Y., was at Hull last week. He had a long and close talk with Mr. E. B. Eddy, the President, and Mr. G. H. Miller, one of the directors, and the general me-

chanical superintendent of the E. B. Eddy Paper Co., the result of which is that another new machine will likely be added to the Eddy Co.'s already very large plant. Nothing succeeds like success, is an old saying that is daily being proved by the wonderful strides made in the paper industry within the past few months. It has not leaked out yet just what class of paper the newest machine will be turned on to, but as the output of the three large machines now running at the Eddy Paper Mills is being absorbed, and as there is a call for a better class of book papers, doubtless the company has in view the supplying of an A1. grade of extra print, book and such like papers.

SURPRISE SOAP ON WHEELS.

The Surprise Soap people are certainly hustling things in good shape to make every woman in Ontario know and use their Surprise Soap. The amount of money this concern has spent in the last two or three years in advertising their soap would make a good sized fortune for any man. It shows an abundance of faith in their soap. From all reports, too, it fully merits their expenditure, as the soap is selling in every part of Canada. The makers claim it is the merits of the soap that make it the popular article it is today. The advertising calls attention to the soap; the soap itself makes the sale. Their latest venture to push Surprise Soap is a grand sampling outfit. The main body of the wagon represents a cake of Surprise Soap—the same color as the soap, the same shape exactly. This cake stands out by itself and is very showy. It is attached to the front part of the wagon, a regular coach front, in which sit the driver and two young men in Surprise uniform, who deliver the samples from house to house. Our fine looking grey horses with fancy harnessing draw the rig. The whole effect is very striking. An adequate description can hardly be given, but people who have seen it say it is the finest thing ever seen in Canada or in fact anywhere. The turnout goes all over Ontario giving samples of "Surprise Soap" from time to time, giving everyone a chance to see exactly what the soap is. All of this sampling, the Surprise Soap people say, is for the purpose of getting people to actually try and test the soap. They have no doubt that when once its merits are known it will be practically the universal soap. If push and enterprise, combined with first-class quality, is anything, the St. Croix Soap Co. with their Surprise Soap are bound to get there, and what is more to the point they have got there, but evidently want to get "there still further."



"CAIRN'S" HOME MADE MARMALADE

Is a most delicious preserve for the warm weather. Advise all your customers going to the country to take some with them. Your wholesale grocer has it.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto



Increasing sales testify to the merits of our goods.

Retailers who buy them once, ask for them again. No one can afford to overlook these facts.

THE KENT
CANNING & PICKLING CO.,
CHATHAM, ONT.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.



Send for Price
List of our various
brands of
chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

T. A. LYTTLE & CO.,

Vinegar Manufacturers,

TORONTO.

Have reduced the price of
their Celebrated

BEAVER BRAND

PICKLES

Send for Quotations.



BUY
THE
ONLY
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THE CAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE
PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.



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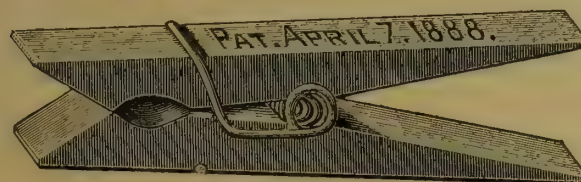
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EVERY ARTICLE prepared by us is ENTIRELY UN-
ADULTERATED and our labels are affixed
to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

Agents for Canada:

A. P. TIPPET & CO.,
43 1/2 Wellington St. E., TORONTO.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed,
An excellent Food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all purposes. Sold by Grocers, Outfitters and others.

MANUFACTURED BY
FORREST CANNING CO'Y,
HALIFAX, N.S.

BRUSHES BROOMS WOODEN WARE

We manufacture every description for Household Purposes
viz, Scrub, Store, Shoe, Whitewash, Dusters, etc.

Our lines are unsurpassed for finish and uniform quality.
We pay special attention to the selecting of the Corn.

We make a specialty of the Durable Pails and Tubs with
Corrugated Hoops, and these goods are Better and Cheaper
than Fibre Ware, also Improved Globe Washboards, Package
Clothes Pins, Matches, Cordage, Baskets, Butter Tubs, etc.

Chas. Boeckh & Sons,

Manufacturers,

Toronto.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.



TORONTO MARKETS.

TORONTO, June, 30 1892.
GROCERIES.

Trade is undoubtedly a matter of better volume, but it shows no improvement in the matter of profits. The demand for sugar would seem to be at the mercy of the wholesalers for the moment, as long as the fruit season lasts, but the price of sugar from wholesale hands weakens. Though Valencia raisins are very firm outside and likely to be scarce here before long, they are for the most part selling at prices that ruled when the market was in its flattest state. Canned goods though selling freely show no signs of advancing. Scarcity or the extremity of the demand, alike fail to work up prices in anything but canned salmon, which alone has made an upward movement in response to a strong call on a market that is almost bare. Wholesalers are not less desirous of selling goods, however, than they are when prices are better. They continue to push business, and apparently would like to have a good deal more of it to do. Wet weather, haying and the loss of one day in the week have tended to make trade rather lighter than it would otherwise be. Payments are up to the average but wholesalers complain that they are small, the invoices this season being for small quantities bought on the verge of need as a general rule. The local trade was considerably benefited by the visit of the Knights of St. John, as not only was there a large assemblage of delegates here for some days, but their presence was the cause of a large muster of visitors who were not members of the order but were interested in the proceedings.

COFFEE.

While the demand is not very urgent in any grade, trade would certainly be the better of a fuller stock of superior Rios, the want of which has for a long time acted as a restriction upon business. Common grades are in steady request at 17½ to 19c. There is no abatement of the firmness that was noted last week in Javas. For colory stock 24c. upwards must be paid, and for very choice varieties the price reaches up from 36 to 38c. Since no more stock can be had of this grade from the primary market, the situation is strong.

DRIED FRUITS.

Valencia raisins, which some time ago everybody was anxious to sell, promise not to be very bad property to holders in the next two months. In New York, where the quantity held was embarrassing importers, and where some wretchedly low prices were conceded to Canadian buyers some time ago, they are confronted by a prospect of absolute bareness in a little while, and inquiries have been sent abroad for additional supplies. Notwithstanding that the surplus held at Denia at the close of April was large, prices from there have been quoted too high for the New York importers, so that all the indications point to a general betterment in the situation that no one looked for two months ago. Now we could hardly get any raisins laid down here from New York at less than 4¼c. But our jobbers are still selling a half cent below this, and probably in exceptional cases would sell their poorest off-stalks still at 3½c. There is a pretty general support, under 3¼c., however, as the minimum price. Currants are heavy, not in very active demand and not in a very promising condition for prospective firmness. There is evidently a scarcity of prime stock in Patras, though nowhere is there any lack of common currants. In prunes there is a greatly diminished call, but it matters little, as there is a rapidly vanishing, almost exhausted stock. Lemon peel is very scarce and firm at 16 to 17c.

RICE AND SPICES.

Rice has not yet got well started into the summer trade. Orders come in from time to time, but they are dictated by needs that

(Continued on page 16)

CANNED GOODS.

TORONTO.

A review of the market that takes note of more than what is happening at the moment has little to go upon, as just now inferences that are drawn from one set of conditions are likely to be counteracted by inferences drawn from another. It is certain that there is now very good sale for canned vegetables, this week's business having a record of several transactions of 50 case lots. Of course stock has not been taken yet for this month, but when it is taken it is expected to show a bigger reduction as the effect of the June demand than any other month preceding it can show. The city trade has been especially good, the call on account of the Knights of St. John being a strong one. Though fresh peas are now on the market, and selling at low prices, there is no ebb to the demand for canned peas, and the price is steady at what all staple canned vegetables are going at, viz., \$1.05. Canned beans and pumpkins, which have had a very quiet time of it this year, have been selling better recently. Packers hold the bulk of these vegetables that are on the market. In fruits there is no amendment, except in apples, the demand being generally quiet and prices easy. Salmon is much more firmly held and is also pretty well concentrated and in small compass. The price here is now \$1.60 for Horse Shoe, and it is all in the hands of one house. Other brands are \$1.50. An advance was made at the coast on Monday to \$4.80 for Horse Shoe and \$4.65 for other brands. Montreal has been making enquiry for quotations from this market. The market was never so bare of salmon at this time of year before. There will be quite a loss to trade in the want of sufficient stock to last out till stock of the new pack is on hand.

The British Columbia Commercial Journal says:—The situation is strong and in favor of the salmon canners. It is learned that large lines of the 1892 pack have been sold in England at high figures. The British Columbia canners have in the past taken the greatest care in packing their fish, and have earned a high reputation on the English market. Fraser River salmon continues to

Water Melons,
Tomatoes,
Cherries

This week. Don't you
want some?

CLEMES BROS.

Phone 1766. TORONTO, ONT.

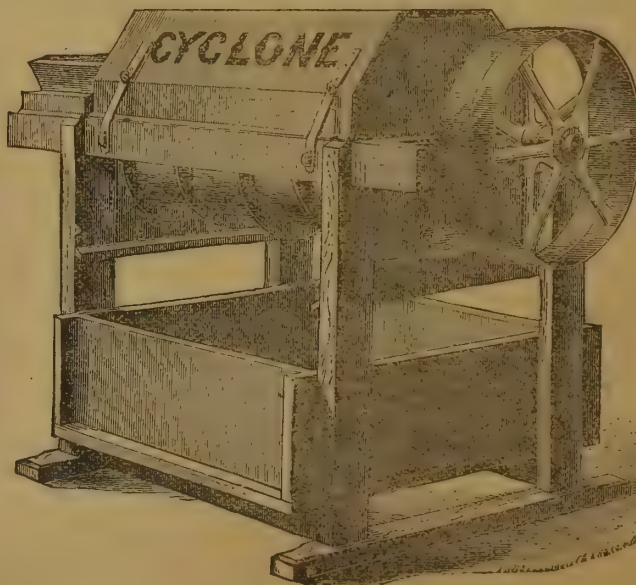
THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

REINHARDT & CO.,
SALVADOR LAGER
 IS THE VERY BEST.
TORONTO.

Canned Goods.

We
 Pack
 Only
 the
 Best.

Have you goods
 bearing my name
 in stock? They
 are always the
 same, always reli-
 able.

D. W. DOUGLAS,
 St. Johns, P.Q.

The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.

Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish,
 and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS**
 packers have adopted it. To prevent the
 public from being imposed on we have in
 addition lithographed the word "**BOULTER**"
 across the face of each label in a distinctive
 color. Look out for the word "**BOULTER**"
 if you want first class "canned goods."

Bay of Quinte

Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,
PICTON, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to
Buy the Best

Goods. Fresh Fruits and Vegetables can
 be had every day, by using the Lakeport
 Preserving Co's Canned Goods. All goods
 guaranteed. Try them once and you will
 use no other.

Lakeport Preserving Co.,
Lakeport, Ont.
 Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured
 extra-flavored Hams and Bacon.

Compressed Corned Beef.

Ox and Lunch Tongue.

Pure Lard a Specialty.

WRITE FOR QUOTATIONS.



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Cele-
 brated **BEAVER Brand** Canned
 Goods, Evaporated Apples.

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.



12 Years Experience

Convinces us that it pays to can and
 preserve the best goods possible.
 Sales for 1891-2 doubled those of pre-
 ceeding year.

We have our Factories thoroughly
 renovated and are in position to im-
 prove if possible the standard of our
 goods this season. We can furnish

New Preserved Strawberries July 1st, Raspberries early June and
 Sweet Wrinkle Peas July 15th. Send for sample order.

Remember the quality of all our goods are
 guaranteed.

Delhi Fruit AND Vegetable Canning Co.,

FACTORIES : Delhi, Ont., and Niagara on the Lake.

increase in favor with the best classes, who have discovered that the famous "Sockeye" is the richest salmon packed on the Pacific coast. Mr. Hughes, of San Francisco, was in this market last week, buying good brands of Fraser River fish for English account. It is stated that some of the canneries have sold their entire season's pack at 22s. 6d. C. I. F. Reports as to the run of fish are expected from the Skeena by the first mail. Fishing, it is believed, began on the 15th inst.

Says the New York Commercial Bulletin:—From all lobster canning districts the reports are invariably of shortage in the pack this season, and a fair estimate, based upon the returns received thus far, is that the aggregate pack will not be over 50 per cent. of that of last year. Some of last year's packing has been carried over, but not enough to make up for the deficiency in the current season's operations.

MONTREAL.

The features of the canned goods market during the week is the sale of salmon, of which some 4,200 boxes were closed out at \$1.35, which is a trifle under Combine prices. The indications are that holders of tomatoes are going to be left in the hole with their surplus stock. There is still a large stock here which is freely offered at 90c. to \$1, but we have no doubt 85c. would be accepted for a round lot. Corn is considered good property, and is firmly held at \$1.05 to \$1.10.

Continued from page 14.

would cause a trader to renew supplies at any season of the year. Prices continue from 3½c. up.

Spices are devoid of any special interest. Sales have been generally rather small, and prices still rule low.

SUGAR.

The only change that time appears to bring about in the sugar trade on this market is to make it worse. If it develops any farther upon the same line it would be good policy for the wholesale trade to abandon sugar altogether. They are certainly making no money now. Prices are made to suit the occasion, and there is less pretence of any standard in quotations. It has been said, and there seems to be little hyperbole in the statement, that it is cheaper to buy sugar of the wholesalers than of the refiners. Several of the former are on record as making sales at very low prices, prices that go below 4½c. for granulated in five barrel lots. That price is the one quoted for car lots at Montreal, but lower prices have been made for smaller lots sold from stock here. This steady declension in price has caused a falling off in quality of most refineries, but there is a steady upholding of quality on the part of some, though their prices have to yield. The consequence is that the bulk of the trade is going to inferior sugars. It is not always inferior sugar that is wanted by retailers when they submit low orders, and they think they are providing for the receipt

SURPRISE SOAP



Best for all uses.

Peculiar qualities for washing clothes
Retails; 4 cakes for 25 cents.

The St. Croix Soap Mf'g Co.,

Branches:

St. Stephen, N. B.

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

of the best sugar when they define their order by the term "Extra Standard." This is on all barrels containing granulated, and therefore is not a distinguishing term. The only distinguishing term is the name of the refinery. There is no need to say that the scale of variations in granulated has some wide gaps in it, and there are nearly as many grades now as there are of yellow. The sugar trade must be miserably unsatisfactory now to wholesalers who contracted for their summer supply at 47-16c. Though there is some talk still heard that others are allowed to sell all the sugar that is wanted at the prices now going, there is no getting over the fact that all who have sugar are ready enough to sell it, the opinion being evidently quite strongly rooted that this is the only way to get general custom. Yellows are not so low priced, accordingly, as granulated, the difference of 1c. being not now maintained. The lowest price generally quoted is 340c. In yellows traders are able to save themselves a little if they happen to have a good bright sample at as low a price as somebody else offers a dark one. Sales of granulated have been larger this week, a considerable car movement having taken place. Retailers in some towns club their orders together so as to make up a car and get the benefit of delivery direct from refinery. Trinidads in bags are now in stock at 3½ to 3½c.

SYRUP AND MOLASSES.

A few sales of West Indian molasses in barrels have been made since last report, the price being 32c. A light business in New Orleans molasses, calling mainly for stock at about 30c., is also reported.

In syrups there is the utmost stagnation. Brokers are doing no business and jobbers have little occasion for increasing stock. Prices continue quotable from 1¼c.

TEAS.

The market is in a healthy state, a very steady undertone being felt in all lines now in stock. Medium and low grade teas are still the leaders in the demand, Japans from about 16c. being very good sellers. The course of trade, however, continues to set toward Indian and Ceylon teas, which are growing in favor very rapidly owing to their full liquoring qualities. The better grades of teas of these growths are becoming more prominent in the demand. The call for new Japans is limited by the price. The first shipment of new Moning Congous is in. The price runs from 30 to 50c. These teas were purchased at lower prices than ruled at the opening last year, owing to the great decline in value that has occurred since then. The second direct shipment of Japan teas is due in about a week. It contains a quantity of mediums.

Messrs. George White & Co., in their Report, June 16, say:—The market for Indian tea opened after the Whitsun holidays on the 8th inst. with a small sale of 475 packages, including 230 packages of new Darjeeling. These being the first arrivals, there was eagerness to secure them, doubtless owing to the scarcity of tea with quality left over from last season. An invoice from the Goomtee Estate realised an average of 1s 5¼d per lb., also one from the Moodakotee Estate of the Land Mortgage Bank of India, 1s 3¼d per lb. This week only 8,600 packages were New Season's have been brought

Liverpool
Salt.

ESTABLISHED 1899.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

Liverpool
Salt.

NOTICE.

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow.

England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
LATE

Robertson, Thompson & Co.,

Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods,
Sugars, etc.

185 NOTRE DAME ST., EAST

P.O. Box 615, WINNIPEG, MAN.

TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

W. A. McCLEAN & CO.,
Pork Packers.

FOR SALE--

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

McWilliam & Everist,

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

DATES, FIGS, NUTS, CALIFORNIA
DRIED FRUITS, ONIONS, ETC.

25 and 27 Church St.,

TELEPHONE 645.

Toronto.

BANANAS--Receiving one to two Cars good Fat Stock weekly. Port Limon Fruit.

ORANGES--Car San Gabriel Mission, California, Oranges, fine juicy, heavy fruit. Car ex Los Angeles, to arrive, containing Famous Highland Seedlings and Washington Navels.

LEMONS--Fancy Marks in Stock. Send for Prices.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.

WRITE FOR PRICES.

JAS. PARK & SON,
TORONTO.

New cheese,
Small Two Pound cheese,
Roquefort cheese.

Choicest quality Hams, Bacon, Beef Hams,
Dried Beef, &c. Write us for
Price List.

Husband Bros. & Co.,

Commission Merchants,

WHOLESALE FRUITS.

71 Colborne St., Toronto.

REFERENCE: Imperial Bank, Yonge and Queen.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada.

JOSEPH CARMAN,

Commission and Manufacturer's Agent.
GRAIN SHIPPER.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101 1/2 King St. W., Toronto
BRANCH--Tidy's Flower Depot, 164 Yonge St.

McLAREN'S



Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

to the hammer. A choice shipment of the Mim Co.'s growth attracted considerable attention, and sold at 1s 10d per lb. A few Assams were represented, and a break of the Assam-Frontier Co.'s Orange Pekoe fetched 1s 5½d per lb., some Dooars, also of useful quality, met with fair competition. For Darjeelings, however, the biddings were occasionally slacker, and opening rates were not maintained, chiefly owing to the quality being considered rather inferior. Eighty-one packages from the Kodanad estate, Neilgherries, brought 10½d per lb. Old Season's passed flatly, especially common and fair descriptions, which are fully ½d per lb. lower. Telegrams from Calcutta state that a sale, comprising about 10,000 packages, was held there to-day. Quality showed an improvement, and good liquoring teas were firmer.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

A carload of salmon on the way to Warren Bros. & Boomer is said to have exhausted the stock of salmon held at the coast.

There is a strong inquiry this week from Montreal for Valencia raisins. An offer of 3½c. was refused by a prominent house on this market.

H. N. Bate & Sons, Ottawa, advise the trade by circular that they have accepted the agency in that city for Lazenby's goods. They enumerate some thirty articles of this well-known English house's manufacture which they have already in stock, and announce their intention of further extending their list of Lazenby's goods if there should be any necessity for doing so.

Since the increase in the duty on tobacco the retailer's margin on McDonald's Ingots has been a very narrow one. This was

recognized from the outset by the manufacturer, but no adjustment could be made until stocks on hand at the time of the change in duty were cleared off. They are now exhausted, and with them 7's disappear. Henceforth Ingots go 8 to the pound, so that the retailer can add 10c. per lb. to whatever his margin was before. Two more recent changes of importance are, that Prince of Wales is put up now in 40 lb. instead of 75 lb. butts, and the manufacture of Lovely is discontinued.

We have received from the Ceylon Tea Planters' Company, London and New York, a sample of their Bhud tea, which is finding wide sale wherever it is offered. The methods of the Company are sure to minister very largely to the object that Ceylon tea producers have set themselves, of obtaining a strong foothold in the United States. The little treatise on tea preparation, and the cautions that go with each package will certainly prove helpful in bringing about reform in domestic methods of extraction, and will bring about reform in consumption if they lead to a general demand for quality of the standard of Bhud tea.

An old name is that of John Burgess & Son, London, and old favorites with British consumers are the Burgess sauces. Their house was founded in 1760. Their anchovies have no superior. Two unfading tributes to their merit may be found in Sir Walter Scott's St. Ronan's Well, and are worth quoting: "What the devil did he care for Burgess's Sauce, he that had eat his kouscousou, spiced with nothing but the sand of the desert? only it was a shame for Mrs. Dods to be without what every decent house, above the rank of an alehouse, ought to be largely provided with." Chap. 16. "Never mind—never mind—I shall make no bad use of what I have learned," said Touchwood. "Were you to eat your words with the best Fish Sauce, (and that is Burgess's,) I have got all the information from them I wanted." (Ch. 30.)

PETROLEUM.

There is no change to take note of. Prices are steady at 14 to 15c., and the demand is limited.

The Petrolia Advertiser reports: Petrolia crude \$1.27½ per barrel; Oil Springs crude \$1.28 per barrel. In the speculative market for crude there have been few features of special interest, trading for the most part having been dull and the variations in prices having been within rather narrow limits, although the tendency has been towards a lower average. The requirements of refined also have been most exclusively confined to shipments in bulk, and prices range about last week's quotation.

BUTTER AND CHEESE.

Though there is a liberal supply of butter, it comes upon a market that affords a very steady demand, so that there is little accumulation. Store tubs come forward freely, and an increasing delivery of white butter is to be noted. Prices are somewhat easier. A very fair grade of tub butter sells at 12c., and there is little going above 13c. What does bring a half cent more must be exceptionally good. For white butter 10c. is the ruling value. Sales in lots of about 25 tubs

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

A very noticeable improvement is the chief feature of this week's flour shipping trade, a very considerable movement on Newfoundland and Quebec account having taken place, but at prices not up to the hopes of shippers, who, however, have wearied of holding out for better offers. The local trade is about the usual proportion. In feed things are rather quiet, with a tendency towards weakness in present quotations. The price of hay is on the easy side, and the outside figure is hard to obtain. Bran is quiet and easy as also is shorts. There is no great call for supplies of feed from any quarter. There is a better feeling in the flour trade as a consequence of the week's shipments eastward. These show that consumption must now be dependent on current purchases, having pretty well exhausted stocks bought from United States flour shippers during the disagreement between Canada and Newfoundland.

FLOUR.—City millers' and dealers' prices are: Manitobapatents, \$4.95 to \$5; strong bakers', \$4.50; white wheat patents, \$4.80; straight roller, \$4.40; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.95 to \$5.00; Manitoba strong bakers' \$4.45 to \$4.60; Ontario patents, \$4.00 to \$4.25; straight roller, \$3.50; extra, \$3.35 to \$3.40; low grades, per bag, \$1.00 to \$1.50.

MEAL.—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED.—Bran is \$11 50 to \$12, shorts \$13 \$14.00, mixed feed \$22, feeding corn 50 to 52, oats 32 to 34½c.

HAY.—Is fairly active at \$12 to \$12 50 for No. 1 timothy and \$10.50 to \$11 for mixed.

STRAW.—Is steady at \$6.50 to \$7.

MONTREAL.

A fair turnover is reported for local wants at prices within range of quotations. Export enquiry is rather quiet; a few sales quoted for Lower Provinces. Prices remain nominally the same. Quotations are as follows: Patent spring, \$4.85 to \$4.95; patent winter, \$4.80 to \$4.90; straight roller, \$4.30 to \$4.45; extra, \$3.80 to \$3.95; superfine, \$3.25 to \$3.50; fine, \$3.10 to \$3.35; strong bakers, \$4.45 to \$4.65.

Oatmeal, very little doing outside of demand for local wants. Prices are about steady. We quote:—Granulated, bbls., \$3.90 to \$4.00; Rolled, bbls., \$3.80 to \$3.90; Standard, bbls., \$3.75 to \$3.85; Granulated in bags, \$1.90 to \$2.00; Rolled in bags, \$1.90 to \$2.00; Standard, in bags, \$1.75 to \$1.80.

The demand for bran and shorts is fairly active. Mouillie is quiet. Quotations are unchanged, as follows: Bran, \$14 to \$14.50; shorts, \$15 to \$17; mouillie, \$20 to \$23.



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
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" W. S. Goodhugh & Co., Montreal.

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A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

LONDON BROOM FACTORY.

Brooms, Brushes, Whisks, &c.

Send us a sample order.

Satisfaction guaranteed.

ROBERT GURD, London, Ont.

Lion Spice Mills.Manufacturers and Importers
Mustard, Extracts, Bird Seed,
Baking Powder.

Finest quality, lowest price.

**The Lion Spice Man'g. Co.,
LONDON, ONT.****Elliott, Marr & Co.,**

Importers of Teas

—AND—

Wholesale Grocers.**LONDON, ONT.****TUTTI-FRUTTI
WINS! SEE?**For Elegant Hanger Signs for your Windows,
Address ADAMS & SONS' CO'Y, 11 and 13 Jarvis
St., TORONTO, ONT.

For Choice Family Flour

Try the Beaver Brand

AS MANUFACTURED BY

**THE T. H. TAYLOR CO., LIMITED,
CHATHAM, ONT.****EMBRO
OATMEAL
MILLS.**

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways.**GROCERS.**Our 3lb Package Soda Biscuits sell like
Hot Cakes. TRY THEM.**JACKSON BROS.,
GALT.**

Cowan's

**HYGENIC COCOA.
ROYAL NAVY ROCK
CHOCOLATE.**These standard preparations are kept by all
first-class Grocers.**Ask For Them.**The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto**COLLINGWOOD FISHERY.**

Fresh Trout

and

Whitefish

Received daily and shipped by express in
barrels of 100 to 200 lbs., and in carts
of 800 to 1500 lbs. each.

A. MONTGOMERY, Agent.

Collingwood, Ont.

WALTER THOMSON**MITCHELL, ONT.****GENERAL GRAIN DEALER.**

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

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HARRY T. DEVINE & CO.,

FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New West-
minster and District for **LEITCH BROS.'**
**CELEBRATED OAK LAKE MANI-
TOBA FLOUR.**

City Office and Store : 130 Condova St.

Wharves, No. 1 and 2 : False Creek,
Westminster Avenue,**VANCOUVER, B.C.****BRANDON ROLLER MILLS,**

Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS

N. WENGER & BROS.,

AYTON, ONT.

-- MILLERS --

(Hungarian Process)

BRANDS :

KLEBER, MAY BLOSSOM.

AGENTS :

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.



MARKETS—Continued.

are made from time to time, usually at about 12 or 12½c. for yellow butter. A few tubs of dairy come in daily and bring 14c. if choice. It has been noticed that country merchants are firmer in their ideas as to the value of their butter, and are not so ready to forward stock at the prices dealers here are willing to pay.

Cheese is selling quite freely at 9½c. The demand is rather more active than it was.

COUNTRY PRODUCE.

BEANS—The price out of store is of wide range, owing to differences in quality and in the ideas of holders. This market shows a range of \$1 to \$1.25.

DRIED AND EVAPORATED APPLES—The price at which jobbers are offering is 6c. for evaporated apples and 4c. for dried. Very large lots of dried could be had at 3½c.

EGGS—A decline in receipts has been a general experience this week, but it has not made any material difference in the price, which is 11c. in some houses and 10½c. in others, for firsts, while seconds are held at 10c.

HONEY—There is no prospect of prices coming up or of business making any improvement. Extracted is quoted from 5 to 7c., and sections at 12 to 14c.

HOPS—Some snug-sized parcels have changed hands this week at 23c.

HIDES, SKINS, WOOL, TALLOW.

HIDES—Are very dull, plentiful and inclined to be easy at 4½c. for No. 1 cows' and corresponding quotations for other grades of green. Cured are unchanged at 5c.

SKINS—Pelts are unchanged at 20c., lamb-skins at 35c.

TALLOW—A quiet demand is amply met by supplies of rendered at 5c., which are resold at 5½c. Rough is 2c.

WOOL—Merchantable coming fleeces are 17c., clothing fleeces are 20c., super is 22c., extra super 25c.

VEGETABLES.

Potatoes are very druggy at 20 to 25c. for old, and new are \$3.—Cabbages are \$2.—Cucumbers \$1.75 to \$2.—Onions \$2 per crate for Bermudas and \$2.75 per bag for Egyptian.—Melons are 35 to 40c.

PROVISIONS.

A better demand has caused a little more firmness in the prices of smoked meats, and some houses hold out for 11c. for hams, backs and bellies alike. The trade is in moderate sized lots as a rule.

BACON—Long clear is 7¾ to 8c., smoked backs are 10½ to 11c., bellies 10½ to 11c., rolls 8¾c.

HAMS—Are steady at 10½ to 11c.

LARD—Pure is unchanged at 9¾ to 10c. for tubs and pails. Compound is steady at 7 to 9c.

BARREL PORK—U. S. heavy mess is \$13 to \$14, Canadian \$15. short cut \$16.

DRESSED MEATS—Beef is 3½ to 5c. in fore and 8 to 9c. in hindquarters, yearling lamb is 10 to 11c., Spring lamb is 13 to 16c. per lb., yearling lamb 9 to 10c., mutton 7 to 8c., veal 7 to 8½c.

GREEN FRUIT.

The approach of the first of July gave activity to the trade of this week, and fair orders and a goodly number of them were taken since Saturday last. Shipping is consequently brisk. Stock is not plentiful in all lines, notably in oranges, lemons and pineapples. The only oranges to be had are Mediterranean sweets, and they are firm at \$5 to \$5.25. Lemons are as stiff as ever at

\$5 to \$5.50. Pineapples are in lower supply at 8 to 10c. Bananas range from \$1.25 to \$1.75, are more plentiful and easier since strawberries have come in. California fruits have been hard to sell also and fewer have been handled this week. The following are the prices: Cherries are \$1.50 to \$1.75, apricots \$2.25 to \$2.50, peaches \$2.25 to \$2.50, plums \$3.75, strawberries are 6 to 7c.

FISH.

A quiet trade in fish continues to be done. The rains have checked the demand to some extent, as in such a condition of the weather stock is not easily handled. Prices are steady, at 14c. for salmon, 6½c. for salmon trout and whitefish, and \$1.50 to \$1.75 for lake herring.

SALT.

The usual June demand, which is never of considerable volume, is now being heard from.

MONTREAL MARKETS.

MONTREAL, June 30, 1892.

The tone of the grocery market is pretty much the same as last week with no important changes to note. The wholesale trade still report a good trade doing and outside of the heavies the market is strong and firm. Sugar is still quiet and the anticipated rush the refineries predicted has not shown itself as yet. There is likely to be quite a stir in molasses during the week as a cargo is to be auctioned off to-morrow.

SUGAR.

The sugar market is still quiet refineries are waiting patiently for the preserving season to start. The wholesale trade report business quiet with them, and the sales that are being made are small and at the low prices that rule in this market. The retail trade do not seem to give the consumer the benefit of the low prices for they are selling sugar at the old price which means about the right profit for them to make. We quote: Granulated 4½ to 4 9-16c.; yellows, low grade 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

TEAS.

The same movement noted last week still prevails in teas, which are as dull as heretofore. Japan stock here is considered light, but taking the demand into consideration, it is thought large enough. The new stock that arrived some time ago finds a hard market, as dealers do not seem to take hold freely at the prices asked, and although brokers are pushing sales they meet with but little success. Blacks are quiet but steady, as stocks in London are light.

Messrs. Thomas Doherty & Co., Montreal, received the following from their agents, C. P. Low & Co., Yokohama, Japan, dated June 6, 1892: Our market is not yet in shape for the execution of your good orders, but we are watching carefully for a favorable opportunity, and hope soon to be able to advise that we can make shipment of satisfactory teas. Continuous buying prevents any decline in the price of teas, and the market is now fully two dollars per picul higher than last month, while compared with previous season, prices are six or seven dollars per picul over same time last year. The fact is now established that the first crop will show a shortage of about 20 per cent as compared with last season, but this is due almost entirely to the absence of low grades, which were very plentiful in last year's first crop. As the season progresses, the inferiority of the crop becomes more apparent, the leaf being of so different a character, that it is almost impossible to match any given sample

of last year's tea in style, and color, though in cup' some of them are very attractive, and so make up for poor appearance. Second crop is expected here about the middle of the month, and promises to be of good quality, but there is still a large quantity of the first crop teas to come forward.

MOLASSES.

There will no doubt be some fun in the molasses market in the next few weeks that are to come. Two barks have arrived in port with some 2,000 puncheons, each one of which is controlled by a local broker, and the other by a large French wholesale grocery house. The latter cargo is divided between three of the large French wholesale houses, of which distributed as follows: 550, 400 and 150 puncheons. The other bark is to be sold by auction regardless of cost, and the broker to whom it is consigned says he will make some one sick before he is through. This will give all the outside grocers a chance to come into the cut. Prices are not changed now, but before the week is out the market is sure to drop. We quote: Barbadoes 29 to 31c., American 28c.; syrups are quoted at 25 to 28c. for medium bright, 40 to 45c. for choice, amber 40 to 45c.

MAPLE PRODUCTS.

Maple product is still quiet and unchanged, and outside of a small jobbing trade there is not much doing on spot. Stocks, however, are light, and prices are held the same. We quote maple syrup in tins 60 to 64c. per gallon, and in wood at 5c. per pound. Maple sugar is quoted at 7 to 8c., and fancy cakes at 8½c.

RICE.

The demand for rice has not shown any increase, but the business that is being done is a nice one, and we have to note a steady demand from the west in fair lots. The local trade is also good, and millers are satisfied with the state of things. We quote standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

COFFEES.

The coffee business is of a steady nature, both locally and from outside points, and although the trade that is done is only of a jobbing kind, dealers are satisfied. We quote: —Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c, Santos, 17½ to 19c.

DRIED FRUIT.

Stocks in dried fruit are now very low, and what stock that is here is held at firm prices. The trade doing is in small lots and under prices that allow of a fair margin for the dealer. We quote as follows: Valencias, ordinary, 3¾ to 4¼c.; No. 1 off stalk, 4¼c.; layers, 6c. to 6¼c.; Patras currants, 5 to 5¼c.; Vostizzas, in cases, 7½ to 8c.; provincial currants, 4½ to 5½c.; do. in half barrels, 5 to 6c. Prunes 5¼ to 5½c.

GREEN FRUIT.

The green fruit trade in all lines has been very good during the past week, and dealers at this point state trade so far has eclipsed the same period last year, and that the outlook for future good trade seems bright. Oranges are about out here, and what stock there is on hand are held at firm prices and meeting with good sales. Dealers say the season will be over in a few days. Lemons are having good sales, and we hear of quite a few lots of prime stock being shipped to the Western States. Locally trade is good, and stocks are large enough to allow of further business. In strawberries there has been a big local business done and prices now are purely nominal and liable to change

DAVIDSON & HAY**Wholesale Grocers,**

36 Yonge Street,

TORONTO.**CANNED GOODS**

Full assortment of Tomatoes, Corn, and Peas of all the best brands, including Miller's "Little Chief," "Faultless," "Aylmer," "Bowlby's," "Delhi," "Lakeport," Simcoe, and Ontario. We have also cheaper brands in stock and some fine values in Canned Peaches, Plums, Apples and Pears. Closest prices to the trade for "Clover Leaf" Lobsters.

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

DELICIOUS!
APPETISING!
TEMPTING!

For the Home, The Traveller, and Picnic Parties, this cheese is unrivalled.

MacLaren's Imperial Cheese

IN GLASS JARS.

Large—1 Dozen in Case.

Medium—2 Dozen in Case.

Small—2 Dozen in Case.

Write us for Samples and Quotations.

WRIGHT & COPP,

AGENTS,

40 Wellington St. East, TORONTO.

ESTABLISHED 1851.

Just Received

New Atlas Prunes

In Boxes 55 lbs. net, at 6c. lb.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street,
MONTREAL.**INDIAN TEA.**

We have just received a further shipment of fine Autumnal flavoured TERA which is unsurpassed for blending purposes.

Our representatives have samples.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, - ONT.**JUST ARRIVED**

NEW SEASON'S

JAPAN TEA.

Our Celebrated Fan Chop,

Ex. Empress of India.

EDWARD**ADAMS & CO,****LONDON, ONT.****BALFOUR & CO.,**
IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

"First Arrival"

PORTO RICO COFFEE,

PORTO RICO MOLASSES,
IN STORE.**SMITH & KEIGHLEY**

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.**-: JAPAN TEAS :-**

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

J. W. LANG & CO.,

WHOLESALE GROCERS,

JUST TO HAND:

Ceylon AND Assam**TEAS.**

Several New Lines. Good value.

59, 61, 63 FRONT STREET EAST,

TORONTO.**-Just Received-**

Shipment of our Very
Old Government Java
Coffee.

PERKINS, INCE & Co.,

41-43 Front St. East,

TORONTO.

J. F. EBY.

HUGH BLAIN.

Once More

We desire to call the attention of the trade to the fresh arrival of the finest, most palatable, delicious and most saleable POTTED MEATS and GAME DELICACIES put up in the World. This is a fact. They are put up by

Cunningham & De Fourrier Co. of London and Paris. Once bought always sought.

EBY, BLAIN & CO.,

WHOLESALE GROCERS,

TORONTO, ONT.

MONTREAL Markets continued

any moment. Receipts of western berries are fair, and the stock is considered good as regards quality. Pineapples are a thing of the past, and what stock is held here is in the hands of one dealer and very light. The banana trade during the week has been confined to the selling of some car lots that arrived from New York, the quality of which was not very good and sold a little low in price—say \$1 to \$1.50. One feature of this trade is the arrival of a direct boat from the West Indies with 10,000 bunches. This is the first direct boat that ever landed stock in this port. In Californian fruit some very fine cherries, peaches and apricots have been received and are having good sales. We quote: Bloods in half boxes \$3; Massinas \$4 to \$4.75; lemons \$2.75 to \$3.50; pineapples 7 to 15c. each, strawberries 10 to 12c. per box, bananas \$1.50 to \$2 per bunch, apricots \$3 to \$3.50 per half crate. Cherries \$1.00 to \$1.25 per 8 lb. baskets, peaches \$3 per box.

NUTS.

Nuts are about the same as last week. The only thing of interest to note this week in the nut market is the drop in cocoanuts, this is owing to a direct boat arriving. We quote: Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hardshell, 7 to 8c.; walnuts, Grenoble, new 12 to 14c.; walnuts, French 10 to 10½c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c.; pecans 16 to 17c.; peanuts 7 to 10c.

APPLES.

The apple trade is about over and stocks here are so light that very little business is being done. Dried and evaporated apples are dull and quiet without change. We quote apples \$5.50 to \$6 per barrel; evaporated 6 to 7c.; dried 4 to 4½c., and evaporated peaches 12 to 13c. per tin.

HONEY.

The honey market is still featureless, and the business that is being done is very small and prices are unchanged. We quote strained 7 to 8½c. per lb., and comb 8½ to 10c. per lb.

FISH.

Gaspé salmon are selling very well, and a few sales have been made at 10 to 10½c. during the week. Lake trout and whitefish are selling at 6c. to 7c., and cod and haddock at 3½c. to 4c. The following are quotations: Smoked Yarmouth bloaters, per 60 box, \$1.00 to \$1.10; St. John's bloaters, per 100 box, 80c. to \$1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c.; finnan haddies 7 to 8c.

We quote No. 1 herring, per brl., \$4.50 to \$4.60; lake trout, per half brl., \$4.00 to \$4.25; sea trout, per bbl., \$8.25 to \$8.75; codfish, green, No. 1, per bbl. \$4.75 to \$5.00; do. No. 2, per bbl., \$4.25 to \$4.50; codfish, dried, per bbl., \$4.25 to \$4.50; salmon, B.C., per bbl., \$13 to \$13.50; do. Nfld., No. 1, per tee, \$22.50 to \$23; do. No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

PROVISIONS.

The provision market is firm and fairly active, especially in Canadian short cut. Mess lard and smoked meats are also in fair demand, and few small orders are being filled. We quote as follows:—Canadian short cut, per brl. \$16.50 to \$16.75; mess pork, western, per brl. \$14.50 to \$15.00; short cut, western, per brl. \$17.00 to \$17.50; hams, city cured, per lb. 10c. to 10½c.; lard, Canadian, in pails 8½ to 9c.; bacon, per lb. 9 to 10c.; lard, com. refined, per lb. 7 to 7½c.

BUTTER AND CHEESE.

Cheese was unchanged to day, with little doing, as all the steamers have sailed.

	c.	c.
Finest Western colored.....	9 to 9½	
“ Easter “	8¾ to 8½	
“ Western white	8¾ to 8½	
“ Eastern “	0 to 8½	
Under grades.....	0 to 8½	
Cable.....	46s. od. to 47s. 6d.	
Freight, Liverpool, London and Glasgow.....	25s.	
Freight, Bristol.....	30s.	

CANTON, N. Y.—There was 1,000 cheese sold at 8 9-16c., 2,400 at 8½c., 700 at 8¾c.; 100 tubs butter at 20½c., 150 do. at 20¾c.

OGDENSBURG.—Total number of boxes offered 2,936—1,152 sold at 8½c., and 1,744 at 8 9-16c.

LONDON, ONT.—Twenty-four factories offered 3,853 boxes Junes. Sales—260 at 8½c., 270 at 8¾c., 552 at 8¾c., 200 at 8 13-16c., 89c at 8¾c., 315 at 8 15-16c., 790 at 9c. Market active.

Butter was dull, with no particular feeling. There is little to note in the way of export trade. Creamery, 19c.; Townships dairy, 16 to 17c.; Western dairy, 14 to 15c.

EXPORTS CHEESE AND BUTTER.

The present week has been the banner one for cheese exports of the season so far, and it is unlikely that it will be exceeded by any succeeding week. One steamer alone, the Rosarian, for London, took out 43,048 boxes and another boat 12,317, while the Bristol steamer also took out the “nice little” shipment of 22,000 odd. This brings the shipments to date up to 244,048 boxes, or 78,285 boxes in excess of those for the corresponding period in 1891. With these heavy shipments in mind, a remarkably consistent inclination shown by the factorymen to sell, and one of the largest June makes on record, prices do seem surprisingly high, and it looks as though the manipulators of recent deals in the country have a nice task in front of them to keep matters trimmed so that they will come out right.

Exports of butter and cheese for week ending, 25th of June, 1892, compiled by James O. Neville:—

Numidian, to Liverpool—Cheese—Local, 9,632; Thro. 5,006.

Toronto to Liverpool—Cheese—Local, 3,040; Thro. 1,607.

Lake Winnipeg, to Liverpool—Cheese—Thro. 261.

Grecian, to Glasgow—Cheese—Local, 521; Thro. 969. Butter—Local, 857.

Alcides, to Glasgow—Cheese—Local, 1,438 Thro. 1,125. Butter—Thro. 125.

Rosarian, to London—Cheese—Local, 30,878; Thro. 12,170. Butter—Local 25.

European, to London—Cheese—Local, 8,812; Thro. 3,505.

Plassey, to Bristol—Cheese—Local, 20,601; Thro. 1,468.

Total Cheese Local, 74,922; Thro. 26,111. Butter Local, 882; Thro. 125.

EGGS.

The local egg market is quiet to-day, the demand being only fair. We quote 9½c. to 10c.

GRAIN.

The stocks of grain and flour in Montreal show an increase of 972 bush. of wheat, 5,093 bushels of peas, 47,070 bushels of oats, 1,450 bushels of rye, 53 barrels of flour, and a decrease of 13,266 bushels of barley, compared with a week ago; and an increase of 86,443 bushels of wheat, 218,909 bushels of peas, 583,598 bushels of oats, 65,084 bushels of barley, 22,185 bushels of rye, and a de-

crease of 10,481 barrels of flour, and 3,966 barrels of oatmeal, compared with a year ago.

The stocks of flour and grain in store in Montreal on the dates mentioned were as follows:

	June 25, 1892.	June 18, 1892.	June 27, 1891.
Wheat, bush.....	555,258	552,286	469,875
Corn, bush.....			39,041
Peas, bush.....	331,198	326,105	112,289
Oats, bush.....	722,163	575,093	138,567
Barley, bush.....	104,135	117,401	39,051
Rye, bush.....	22,185	20,735	
Flour, brls.....	58,457	58,004	63,988
Oatmeal, brls.....	4,165	4,163	199

DRY GOODS.

There has been no change in the position of the dry goods market which is considered good. The whole trade here say the market has been more or less affected by this last wet snap, but not enough to notice. The retail trade here are all doing a nice trade, especially in light summer goods, which are being more or less used, now that the people are moving to their summer houses.

MONTREAL MOLASSES SALES.

There was a big attendance at the molasses auction held in Montreal on Tuesday afternoon. Twenty-two hundred puncheons were sold. Five hundred puncheons were withdrawn before the auction and sold privately at 29c. Among the purchases were 50 puncheons at 28½c., and 50 tierces at 32¼c. by Caverhill, Rose, Hughes & Co.; 50 puncheons at 28c. by C. D. N. Osgoode; 50 puncheons at 28c. by W. S. Goodhugh. James Stewart & Co. handled the sales satisfactorily to all concerned. Five hundred puncheons to arrive will be sold on July the fifth.

WHERE THE JOKE COMES IN.

Baldheaded customer in barber shop—“I want a hair cut.” “Yes, sir; which hair?”

The man arrested for stealing a ride got off because the policeman couldn't find it on him.

“I just think this new bonnet is the dearest little thing I ever saw,” gushed Mrs. Spendall. And Mr. Spendall, who had just paid the bill, quite agreed with her.

Earlin—“Why do you want to call that new collar ‘The Coney Island Surf’ Wilson—‘Because its high, and it has considerable roll, and it'll cost a quarter to get into it.’—Smith, Gray & Co.'s Monthly.

“Don't you know it is very wrong to smoke, my boy,” said an old lady to a youngster, who persisted in puffing a cheap cigar. “Oh, I smoke for my health,” answered the boy. “But you never heard of a cure by smoking?” she continued presently. “Oh, yes, I did,” persisted the boy, blowing a big cloud; “that's the way they cure pigs and fish.” “Smoke on, then,” quickly replied the old lady; “there's some hope for you yet.”—Scotch Paper.

Mr. C. H. Seager, of Gilman, Iowa, who is one of the largest packers in the west is visiting H. Boulter, Picton, Ont. Mr. Seager's brother, L. G. Seager, is President of The Western Packers' Association of the United States. He is much pleased with this his first visit to Canada.

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE”

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not confound us with other firms.

PUT

TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.50. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

FAMOUS “STAR” Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

**F. W. FEARMAN,
HAMILTON, ONT.**

YOUR STOCK

Is not complete
without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

There is no other Blacking for sale in Canada equal to
P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris



MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

BOOT PREPARATIONS SOLD EVERYWHERE.



MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other



SALES MADE OR PENDING.

S. Gitzberger, grocer, Vancouver, B. C., has sold out to Allen Cook.

Stinson Bros., general merchants, McGregor, Man., have sold out to Merrick Bros.

Geo. Flux, grocer, New Westminster, B. C., is advertising his business for sale, and offering to leave his premises.

PARTNERSHIPS FORMED AND DISSOLVED

Gervais & Frere, grocers, Montreal, have dissolved.

Baldwin & Co., crockeryware dealers, Halifax, have formed a co-partnership.

Geo. Inch & Son, general merchants, Oak Point, N. B., are succeeded by Inch, Palmer & Co.

The Ontario & Manitoba Milling Agency at Montreal has dissolved, Edmond Denis continuing.

Henry McArel, general merchant, Little Grace Bay, N. S., has admitted Wm. McArel as partner.

REMOVALS AND DEATHS.

F. N. Kirkham, general merchant, Walter's Falls, Ont., is dead.

FIRES.

Hugh Currie, general merchant, Peake's Station, P.E.I., is burned out.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

James Benere, general merchant, Enfield, N.S., has assigned.

W. J. Holohan, general merchant, Spring Hill, has assigned.

C. E. Cheney, general merchant, Four Falls, N.B., has assigned.

E. Dunn, general merchant, Thorndale, Ont., has assigned to Samuel Jepson.

Levi Solomon, general merchant, The Brook, Ont., has compromised at 5c. on the dollar.

John W. Trickey, general merchant, Harrowsmith, Ont., has assigned to John S. Gallagher.

TRUTH OR FALSEHOOD.

The question many times comes to the business man, can business, under the press of the competition of the times, be successfully transacted—successfully from a financial standpoint—when the truth is strictly adhered to; or in other words, is it not almost imperative that the merchant should lie?

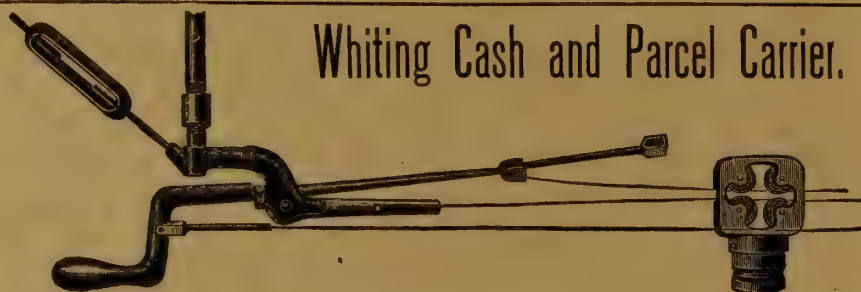
Can the merchant, in all cases, consistent with the hope for success, against the existing class of competition, do to the customer just what he would wish done by him?

Upon this subject an exchange gives the following, which is worth reprinting:

In the noble desire to do business, to sell

goods, very many business men stop at nothing, but carry their ideas of truth far away into the realm of fiction. In other words they say anything to sell goods, and represent them to be what they know they are not. The amount of lying in which a merchant can indulge, should he have a mind so to do, is without end. From solemnly asseverating that some old chestnut is the "latest out" to declaring that some new and taking article which they do not happen to have in stock, is a chestnut they have a wide field to cover. And it must be confessed that a good many of them cover it most successfully. Now the question that arises is, Is all this gratuitous flow of lies necessary? It is not the intention here to convey any idea of Puritanism or to think it possible for merchants to be exactly exact in all they say or do. It is simply the purpose to discuss the question as an open one. A merchant can feel that he has done fairly well if he avoids deliberate lies either on price, exact age or style of goods. But he can also feel himself a distinct fool—ninny would more exactly suit the case, if he

is going to sit down and tell every one who comes into his store what he knows and what he doesn't, where and at what early period in the century he got those old—, mentioning certain chestnuts, or, how he happened to get left on certain goods through lack of business smartness. It is no use disclosing your weak points to the world—they can see them fast enough without your going to the trouble of disclosing unseen ones. It is man's duty, and the saving clause in living, to make the best of everything in life. It is his proof of strength and courage, that he bears himself well in the battle of life. To do this it is no use going out to meet his competitors who are armed with steel, being only armed with a straw himself. No. He has to brace up and use all his nerve and fight his opponents on equal terms. However, in dealing with his customers it is no use his going to the trouble of a deliberate or fatuous lie, for such a lie will invariably disclose itself sooner or later. If a customer ask a question deliberately out of a desire to get at the exact truth, a merchant, if it is possible, should be sure to give him that information. Both for his own sake and for the customer's.—Merchant Sentinel.



Whiting Cash and Parcel Carrier.

SIMPLICITY SIMPLIFIED.

The most perfect system on the market, no cords or springs to get out of order. Can recall as well as despatch the car from either end, neat in appearance, silent and swift in action, moderate in price. Can be leased or bought outright. Send for descriptive circular, price list and testimonials to

W. H. E. WHITING, Patentee and Manufacturer, London, Ont.

All Merchants should make a good

PROFIT

and at the same time

PLEASE

all those who are their

PATRONS.

You can do this by selling the

EMPIRE BAKING POWDER

—AND—

ROYAL DANDELION COFFEE

ELLIS & KEIGHLEY,

TORONTO.

Question :--

Is there any question in your mind whether or not you are a first-class grocer, and handle A 1 goods?



If so look on your shelves, and if thereon you see the above Brand of Matches, also our Telephone and Eagle Parlor, and on examination of WOODENWARE, WASHBOARDS and INDURATED FIBRE WARE you find the following :—

The E. B. EDDY CO.,

HULL, CANADA,

Then decide emphatically in the affirmative, and consider yourself a LEADER.

TORONTO BRANCH: 29 Front St. West.

MONTREAL

“

318 St. James St.

THE OLD DRY GOODS CASE.

There's a spot on this footstool, this dizzy
old earth,
That is dear to my heart, that is priceless
in worth,
That brings to my memory the days of my
youth,
When troubles were easy and life went so
smooth.

'Tis the old dry-goods case 'neath the porch
of the store,
Where we boys used to gather in the good
days of yore,
Where the joys and the sorrows that lived
in each breast
Were laughed about, sorrowed and claim-
ed by the rest.

Oh, that old dry-goods case with its hoops
and its marks !
How we sat on its back, kicked its sides in
our larks !
What tales it has heard ! What fun it has
seen !
What mischief was hatched there, for each
Hallow e'en !

Discussions political, social and martial
Were disposed of in style and truly impar-
tial,

The dog fights and ball games, the crops and
the weather
Come in for their share, alone or together.

That dear packing case, how it's memory
now

Smooths the wrinkles away on my fur-
rowing brow,

As I think of the days when I haunted it's
side

And kicked away sorrows and troubles
defied.

—HEC.-SECORD.

Toronto, June 21st, 1892.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN
of Regina, N.W.T., stock and fixtures.
Premises can be rented. Write box 424, P. O.
Regina.

SITUATIONS VACANT.

Advertisements for assistants in retail and
wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading
one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOR-
eign manufacturers of Vinegar and Mustard.
Apply with references, C. & Co., care CANADIAN
GROCER.

FOR SALE.—STOCK OF GROCERIES, BOOTS
and Shoes on easy terms, good opening for
Dry Goods in connection with present stock;
store and residence for sale or rent; pleasant lo-
cality, good stand and largest trade in village;
proprietor retiring. Address, Wm. Spencer, Box
180, Hepworth, Ont. 27

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

DAWSON & CO.,

Wholesale Fruit and Commission Merchants,
32 WEST MARKET ST.,
TORONTO.

Consignments Solicited, Correspondence
Invited.

Also BRAMPTON, ONT.

**TANGLEFOOT
Sticky Fly Paper**

IS SOLD IN

CANADA

By the following Jobbers :

TORONTO.

Lyman Bros. & Co.
Kilgour Bros.
MONTREAL.
Evans & Sons, Ltd.
Lyman Sous & Co.
Lyman, Knox & Co.
Kerry, Watson & Co.
N. Quintal & Fils.

QUEBEC.

W. Brunet & Co.
Edmund, Giroux &
Bro.

KINGSTON.

Henry Skinner & Co.

LONDON.

Jas. A. Kennedy & Co.
C. McCallum & Co.

HALIFAX.

Brown & Webb.
Forsyth, Sutcliffe &
Co.

Simson Bros. & Co.

WINNIPEG.

Martin Rosser & Co.

VICTORIA.

Moore & Co.
Langley & Co.

VANCOUVER.

H. McDowell & Co.

NANAIMO.

E. Pimbury & Co.

NEW WESTMINSTER.

D. S. Curtis & Co.

TANGLEFOOT NEVER SPOILS.

**SUNSHINE
Scouring Soap
The 10c. Line.**

100 Cakes in Box, \$6.50---6 1-2c. Cake
50 " " 3.40---6 4-5c. "

This soap manufactured by the Brewster
Soap Works, Brooklyn, N. Y., is unequalled
for cleaning metals of all kinds, glass, paint-
ed and polished floors, woodwork, etc.

It produces a fine lather when used for the
toilet, removing stains and grease from the
hands, making them soft, clean and smooth.

Order a sample case from your wholesale,
or from

Lucas, Steele & Bristol, Hamilton,
Eby, Blain & Co., Toronto,

or write direct to the wholesale agents,

J. M. Lowes, Son & Co.,

33 Wellington St. E.,

TORONTO.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.

**T. LAWRY & SON,**

HAMILTON, ONT.

Curers of L & S and Imperial

Brands of Fine Sugar Cured Meats.

SUMMER CURING NOW READY.

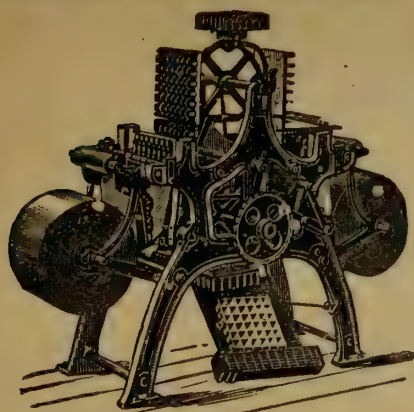


We have removed
to our new premises,
No. 146 & 148 Car-
ling St. Call and see
us when in our City.

**CORMAN,
ECKERT
& CO.,
LONDON.**

Egg Fillers--Egg Cases.

30 Doz. 36 Doz. 49 Doz.



The Best and Cheapest in the Market.
Have you seen our 15 doz. Case for Farmers use?
Write for quotations--Toronto Warehouse, 60
Front St. E., or the mill, CAMPBELLFORD, Ont.
NORTHUMBERLAND PAPER AND EGG CASE CO.



A Perfect Gelatine Dessert, Easily and
Quickly Prepared.

Tuxedo

Write us for Samples and Quotations.

WRIGHT & COPP,

Canadian Agents,
TORONTO.

THE Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

All the Nutritious Constituents of Prime Beef
are

preserved
in



An invaluable food for all who need strong nourish-
ment in an easily-digested form.

W. G. A. LAMBE & CO., Commission Merchants, TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, June 30, 1892.

This list is corrected every Thurs-
day. The prices are solicited for pub-
lication, and are for such qualities
and quantities as are usually ordered
by retail dealers on the usual terms
of credit.

Goods in large lots and for prompt
pay are generally obtainable at lower
prices.

All quotations in this department
are under the direct control of the
Editor, and are not paid for or doc-
tored by any manufacturing or job-
bing house unless given under their
name; the right being reserved to
exclude such firms as do not furnish
reliable information.

BAKING POWDER.



Cleveland's Superior
Baking Powder in tin
cans, per dozen net.

10 cent tins	1 00
1/4 lb.	1 50
6 oz.	2 20
1/2 lb.	2 80
12 oz.	4 25
1 lb.	5 50
5 lbs.	25 50

Dunn's No. 1, in tins	2 09
" " 2	75
Cook's Gem, in 1 lb pkgs	\$1 75
" " 7 oz pkgs	40
" " 2 oz	40
" " 5 lb tins	65
" " bulk, per lb.	12

Per doz	
Empire, 5 dozen 4 oz cans	\$0 75
" 4 8	1 15
" 2 16	2 00
" 1/2 5 lb cans	9 09
" bulk, per lb.	15

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 12, in 6 "	90
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" 1/2 lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, 1/2 "	9 60



WHITE STAR, per doz	
4oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " 1	9 00
5oz glass jars, 2 1/2 doz	1 10
in case	
10 oz glass jars, 2 doz	2 00
in case	
Bulk, per lb.	0 15



doz. in case	Price
Dime cans, 4	\$1 10
4 oz	1 50
6 " 3	2 25
8 " 3	3 00
2 " 1 to 4	4 25
16 " 1 to 3	5 75
2 1/2 lbs 1 or 1	12 00
4 " 1 or 1	18 25
5 " 1 or 1	22 75
10 " 1	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
Cabin 3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 36
People's Mixed	0 10 1/2
Pie Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11 1/2
Soda	0 06 1/2
" 3 lb.	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 08 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
1-gross Cabinets, asst	7 50
Egyptian, No. 1	9 00
" 2	4 50

BLACK LEAD.

Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1
oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.

F. F. DALLEY & CO.

Per gross	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross 2 10

CORN BROOMS.

CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net	\$3 60
2 " 4 " "	3 20
3 " 3 " "	2
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

Per doz

Apples, 3's	\$0 85	\$1 00
" gallons	1 75	2 00
Blackbe. ries, 2's	2 00	2 25
Blueberries, 2's	1 10	1 25
Beans, 2's	0 90	1 00
Corn, 2's	1 60	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 25	2 40
Peas, 2's	1 65	1 15
Pears, Bartlett, 2's	1 75	1 75
" Sugar, 2's	1 50	1 50
Pineapple, Baltimore	2 40	2 10
" Bahama	2 90	3 00
Peaches, 2's	2 00	2 25
" 3's	2 75	3 25
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
" Lamson Blue	1 50	1 50
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 00	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 3's	1 65	1 65
Tomatoes, 3's	1 05	1 11
"Thistle" Finnan haddies	1 50	1 50



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLIE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current, Continued—

Lobster, Clover Leaf.....	2 75
" Crown flat.....	2 25
" Other brands.....	1 90
Mackerel.....	1 00
Salmon, talls.....	1 35
" flats.....	1 70
Sardines Albert, 1/4's tins.....	12 1/2
" 1/2's ".....	20
" Martiny, 1/4's ".....	10 1/2
" 1/2's ".....	16 17
" Other brands, 9 1/2 ".....	16 17
" P & C, 1/4's tins.....	23 25
" 1/2's ".....	33 36
Sardines Amer, 1/4's ".....	6 1/2
" 1/2's ".....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans.....	\$1 50	\$1 65
" 2 ".....	2 55	2 70
" 4 ".....	4 80	5 00
" 6 ".....	8 00	8 25
" 14 ".....	17 50	18 50
Minced Collops, 2 lb cans.....	2 60	
Roast Beef.....	1 50	
".....	2 60	2 75
".....	4 75	
Par Ox Tongue, 2 1/2 ".....	85 00	8 25
Ox Tongue.....	7 85	8 00
Lunch Tongue.....	3 25	
".....	6 00	6 25
English Brawn.....	2 75	2 80
Camb. Sausage.....	2 50	
".....	4 00	
Soups, assorted.....	1 35	
".....	2 25	
Soups & Bouilli.....	1 80	
".....	4 50	
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60	
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35	
Devilled Tongue or Ham, 1/2 lb cans.....	1 40	
Devilled Chicken or Turkey, 1/2 lb cans.....	2 25	
Sandwich Ham or Tongue, 1/2 lb cans.....	1 50	
Ham, Chicken and Tongue, 1/2 lb cans.....	1 75	

CHEWING GUM.

ADAMS & SONS.

To Retailers

Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 23 5c. packets.....	0 75
Orange Blossom (new) 150 pieces.....	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces.....	1 30
(with brilliant stone ring)	
Sappota, 150 pieces.....	1 00
Sweet Fern, 230 ".....	0 75
Red Rose, 115 pieces.....	0 75
Magie Trick, 115 ".....	0 75
Oolah, 115 ".....	0 75
Puzzle Gum, 115 pieces.....	0 75
Bo-Kay, 150 ".....	1 00
Mexican Fruit, 36 5c. bars.....	1 20
Flirtation Gum (new).....	0 65
(115 pieces)	

C. T. HEISEL.

To retailers per box

Red Jacket, 115 pieces.....	0 75
Royal Fruit, 36 5c. pkgs.....	1 20
Sweet Sugar Cane, 150 pieces.....	0 80
Globe picture, 150 ".....	1 00
C. R. SOMERVILLE.....	
Mexican Fruit, 36-5c. Bars.....	1 20
Pepsin (Dyspepsia), 20-5c. Bars.....	0 70
Sweet Sugar Cane, 150 pieces.....	1 00
Celery, 100 ".....	0 70
Lalla Rookh (all flavors) 100 ".....	0 70
Jingle Bell, 1 0 ".....	1 00
Cracker, 114 ".....	1 00
O-Dont-O, 144 ".....	1 00
Little Jap, 100 ".....	0 70
Dude Prize, 144 ".....	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleroy' clock guaranteed.....	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/4's.....	6 and 12 lbs. 0 30
Caracas, 1/4's.....	6 and 12 lbs. 0 35
Premium, 1/4's.....	6 and 12 lbs. 0 30
Santo, 1/4's.....	6 and 12 lbs. 0 26
Diamond, 1/4's.....	6 and 12 lbs. 0 24
Sticks, gross boxes, each.....	0 01
Cocoa, Homeopat'c, 1/4's, 8 & 14 lbs.....	30
" Pearl.....	25
" London Pearl 12 & 18 ".....	22
" Rock.....	30
" Bulk, in bxs.....	18

BENSCHER'S ROYAL DUTCH COCOA.

1/2 lb. cans, per doz.....	\$2 40
1 " ".....	4 50
1 " ".....	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, 1/4's, 6 lb. boxes.....	0 41
Vanilla, 1/4's.....	0 41
"Gold Medal" Sweet, 6 lb bxs.....	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.....	0 40
"Fry's" Diamond 1/4's, 6 lb bxs.....	0 26
"Fry's" Monogram, 1/4's, 6 lb bxs.....	0 26

Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box.....	2 40
" 1/4's.....	4 50
" 1 lbs.....	8 75
Homeopathic, 1/4's, 14 lb boxes.....	0 32
" 1 lbs, 12 lb boxes.....	0 32

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.

Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homeopat'c Cocoa (1/4's).....	32
Mott's Breakfast Cocoa.....	35
Mott's Breakt. Cocoa (in tins).....	40
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can Chocolate.....	20
Mott's Navy or Cooking Choc.....	26
Mott's Cocoa Nibbs.....	30

Mott's Cocoa Shells.....

Mott's Vanilla Chocolate stick 22c-24

Mott's Confec Chocolate..... 22c-40

Mott's Sweet Choc. Liquors 21c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/2, 1 lb. boxes.....	70 75
Iceland Moss 1/2 lb in 12 lb bxs.....	35
Soluble (bulk) 15 & 30 lb bxs.....	18 20
Soluble (tins) 6 lb and 12 lb.....	20
Cocoa Nibs, any quantity.....	30 35
Cocoa Shells, any quantity.....	05
Cocoa Essence.....	per doz 1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs.....	30
Queen's Dessert, ".....	40
Vanilla, ".....	35
Sweet Caracas, ".....	32
Chocolate Powder, 15, 30 lb bxs.....	25
Chocolate Sticks, per gross.....	40
Pure Caracas (plain) 1/4, 1/2 lbs.....	40
Royal Navy (sweet).....	30
Confectioners' in 10 lb cakes.....	30
Chocolate Creams, in 3 lb bxs.....	30
Chocolate Parisien, in 6 lb bxs.....	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each.....	40
Baker's Vanilla in bxs 12 lbs each.....	52
Caracas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each.....	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	35
Spanish Tablets, 100 in box, 12 bxs in case.....	3 00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each.....	25
Grocers' Style, in cases 24 boxes, 6 lbs each.....	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	25

Cocoa—

Pure Prepared boxes, 12 lbs each.....	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, 1 lb. papers.....	32
Cracked, in bags, 6, 10 & 25 lbs each.....	2
Cocoa and shells, 12s and 25s.....	30

Breakfast Cocoa—

In bxs 3 & 12 lbs., each, 1 lb., tins.....	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, 1 lb. tins.....	40

GIBSON & GIBSON'S per lb

(J. M. Lowe, Son & Co., Toronto,
Manufacturers.)

Sydney Gibson's Cocoa, 1/4's.....	0 30
Dr. Clarke's Cocoa, 1/4's and 1/2's.....	0 30
tins.....	0 45
Soluble Cocoa bulk in boxes.....	0 18
Prepared do.....	0 22
Sydney Gibson's Chocolate, 1/4's and 1/2's.....	0 30

Gibson's Rock do 1/4's..... 0 28

Dr. Clarke's do 1/4's..... 0 30

Confectioners' Pure Chocolate..... 0 30

10 lb. blocks..... per doz

Gibson's Icina, 1 lb / 24 lbs in case..... 2 25

do do 1 lb / 1 25

Packed, chocolate, pink or white
assorted, or if required, any kind
separate.

CLOTHES PINS.

5 gross, per box.....	0 75
4 gross, ".....	0 85
6 gross, ".....	1 20

CHAS. BEECH & SONS, per box

5 gross, single & 10 box lots.....	0 75	0 80
Star, 4 doz, in package.....	0 85	
" 6 ".....	1 25	
" 4 " cotton bags.....	0 90	

COFFEE.

GREEN c. per lb

Mocha.....	28 33
Old Government Java.....	25 35
Rio.....	17 20
Plantation Ceylon.....	29 31
Porto Rico.....	24 28
Guatemala.....	24 26
Jamaica.....	22 23
Maracaibo.....	24 26

WHOLE OASTED OR PURE GROUND

ELLIS & EMOHLEY'S

Java.....	c. per lb 33, 37
Java and Mocha.....	34, 36
Plantation Ceylon.....	35

Arabian Mocha..... 37

Santos..... 28, 28

English Breakfast..... 16, 24

Royal Dandelion in 1 lb tins..... 26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	33
Our Own ".....	31
Laguayra ".....	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	36
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20 30
Say's Parisien, in 1/4 and 1 lb tins.....	30

DRUGS AND CHEMICALS.

Alum.....	lb \$0 02	\$0 03
Blue Vitriol.....	0 08	0 07
Brimstone.....	0 03	0 04
Borax.....	0 19	0 18
Camphor.....	0 65	0 75
Carbolic Acid.....	0 30	0 50
Castor Oil.....	0 10	0 11

Cleveland's Baking Powder

yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal
Canadian	0 14 @ 0 15
Caroon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White ..	... 0 23
" Water White..	0 24 0 25
Photogene	0 27 0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

**BRYANT, GIBSON & CO'S. TORONTO
PICKLES.**

John Bull, mixed, in bulk	.....	\$0 45
" Chow Pickle, in bulk	.....	0 50
" mixed and Chow Chow	.....	1 90
" mixed and Chow Chow	.....	2 15
John Bull, mixed and Chow	.....	3 40
John Bull, mixed and Chow	.....	1 90
" Chow, 16 gal.	.....	2 20
Horse Radish, bottles, per doz.	.....
THE T. A. SNIDER PRESERVE CO.,		
(Wright & Copp, Toronto, Agents,		
	per doz	
Home Made Tomato Catsup,	qts	6 00
" " "	pts	3 50
" " "	½ pts	2 00
Chili Sauce	.....	4 50
" " "	½ pts	3 25

SOUPS (in 3 lb. cans).

Tomato.....	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus.....	4 50
Fancy—Chicken Gumbo, Oyster Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanor, Julienne Vermicelli, Vegetable.....	4 25

SAUCES.

John Bull, kegs, per gal.....	1 25
" ½ pt bottles, per doz.....	1 00
" 1 pt bottles, per doz.....	1 00
(according to quantity) 90c. to	
Devonshire Relish, kegs per gal	1 75
" ½ pt bottles,	
per doz.....	1 25
Niagara Tomato, kegs, per gal.....	1 25
" Reputed pts.....	1 25
Raspberry Vinegar, per doz.....	2 25
Raspberry Syrup and Vinegar.....	2 25

Terry's Candied Peels,	c. p. per
Lemon, 7 lb. boxes.....	60 00
Orange, ".....	50 00
Citron, ".....	50 00
LEA & PERRIN'S,	per doz.
Worcester Sauce, 1 pts. \$3 60	63 75
" " pints	6 50
LAZENBY & SONS	Per doz.
Pickles, all kinds, pints.....	3 25
" " quarts.....	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.

DAIRY.		Per lb
Butter, creamery, tubs.	\$0 17	\$0 20
" dairy, tubs, choice	....	0 14
" " medium	....	0 12
" low grades to com	....	0 10
Butter, pound rolls	....	0 15
" large rolls	.....	0 12 0 13
" store crocks	....	0 12 0 13
Cheese	.....	0 09 0 11

COUNTY

Eggs, fresh, per doz.....	0	11
" limed.....		
Beans.....	1	01
Onions, per crate.....	2	00
Potatoes, per bag.....	0	22
Hops, 1890 crop.....	0	13
" 1891 ".....	0	18
Honey, extracted.....	0	05
" section.....	0	12

PROVISIONS.

Bacon, long clear, per lb.	0 07	0 08
Pork, mess, p. bbl.	13 00	14 00
" short cut	16 00	16 50
Hams, smoked, per lb.		0 11
" pickled	0 09	0 10
" Bellies		0 11
Rolls		0 08
Backs		0 10
Lard, Canadian, per lb	0 10	0 10
Compound	0 07	0 09
Tallow, refined, per lb.	0 05	0 05
" rough,		0 02

RICE, ETC.

Rice, Aracan	3	4
" Patna	4	5
" Japan	5	6
" extra Burmah	3	4
" Java extra	6	7
" Genuine Old Carolina	9	10
Grand Duke	6	7
Sago	4	5
Tapioca	5	5

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND

	GROUND	Per lb.
Pepper, black, pure.....	\$0 12 1/2	\$0 15
" fine to superior.....		10 18
" white, pure.....		20 28
" fine to choice.....		20 25
Ginger, Jamaica, pure.....		25 27
" African, .....		.. 18
Cassia, fine to pure		18 25
Cloves,		14 25
Allspice, choice to pure.....		12 15
Cayenne,		30 35
Nutmegs, "		75 120
Mace, "	1 00	1 25
Mixed Spice, choice to pure.		30 35
Cream of Tartar, fine to pure		25 37

STARCH.

EDWARDSBURG STARCH CO. LIMITED
MONTREAL. c. per lb

No. 1 White, 4 lb cartons	42
Canada Laundry	31
Silver Gloss, crates, 6 lb. boxes...	61
Silver Gloss, 1 lb chromos.....	61
Satin, Starch 1 lb chromos.....	62
No 1 White, barrels & halves.....	48
Benson's Canada Prepared Corn	7
Canada Corn	61
Rice Starch, 1 lb.....	84

BRITISH AMERICA STARCH CO
BRANTFORD.

1st quality white, in kegs and brls	48
1st quality white, 3 lb. cartons...	42
Lily White gloss, crates	61
Brantford gloss, 1 lb.....	62
Lily White gloss, 1 lb chromo...	61
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	61
Rice Starch, fancy cartons.....	84
cubes.....	74

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1 lb. package	9
40-lb " 1 lb.	10
40-lb " assorted 1 and 1 lbs.	9
6-lb " sliding covers	9
38 to 45 lb boxes	9

**Oswego Corn Starch—for Puddings,
Custards, etc.—**

40-lb boxes, 1 lb packages	81
20-lb " "	81

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7
Durham corn starch.....	6½

Laundry Starches—

No. 1, White, 4 lb. Cartons.....	42
" " Bbls	44
" " Kegs	44
Canada Laundry.....	33
Ivory Gloss, six 6 lb. boxes, sliding covers	61
Ivory Gloss, fancy picture, 1 lb packs	61
Patent Starch, fancy picture, 1 lb. cartons	61
Ivoryine Starch in cases of 40 packages	\$3.00

SUGAR.

Granulated.....	41
Paris Lump, bbls and 100 lb. bxs	51
" 50 lb. boxes.....	51
Extra Ground, bbls.....	56
" less than a bbl.....	57
Powdered, bbls.....	41
" less than a bbl.....	51
Extra bright refined.....	41
Bright Yellow.....	4
Medium ".....	36
Brown.....	31

SALT.

Bbl salt, car lots	1	20
Coarse, car lots, F.O.B.	0	70
" small lots	0	85
Dairy, car lots, F.O.B.	1	25
" small lots	1	50
" quarter-sacks	0	45
Common, fine car lots	0	80
" small lots	0	95
Rock salt, per ton	15	00
Liverpool coarse	0	75

SYRUPS AND MOLASSES.

	SYRUPS.	Per lb.
	bbls.	$\frac{1}{2}$ bbls.
D.....	12	2
M.....	2	2
B.....	2	2



KINGSFORD'S OSWEGO STARCH



PURE AND SILVER-GLOSS-CORN STARCH
FOR THE LAUNDRY! FOR THE TABLE
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON.

OSWEGO, N.Y.

BARM YEAST

IS THE BEST AND
CHEAPEST.

BARM YEAST CO.

PHELSTON, 22nd June, 1892.

SIRS,—I enclose you the names of 24 customers using "Barm" Yeast. I sell nothing else now.

S. HANEY, Merchant.

DEAR SIR:

I have just received another Box of Yeast from T. Kinnear & Co. In fact I have sold a number of boxes. Send me one of your Lithos to hang in my store. Also, have the 500 Grocers all reported yet? if not I will have my list of Customers on receipt of your reply, as I have sold the "Barm" Yeast to scores, and in most all cases it has proved satisfactory.

J. HILES,

Armow.

Prices current, continued—

V.B.	2 1/2	2 1/2
E.V.B.	2 1/2	2 1/2
E. Superior	2 1/2	2 1/2
XX	2 1/2	2 1/2
XXX	2 1/2	2 1/2
Crown	3	3 1/2

MOLASSES.	Per gal
Trinidad, in puncheons...	0 35 0 37
" bbls	0 38 0 45
" bbls	0 40 0 40
New Orleans, in bbls.	0 30 0 52
Porto Rico, bbls.	0 38 0 40
" barrels	0 42 0 44
" barrels	0 44 0 46

SOAP.	Per lb
Ivory Bar, 1 lb. bars	5 1/2
Do. 2, 6-16 and 3 lb bars	5
Primrose, 1 lb bars, wax W	4 1/2
" "	4 1/2
John A. cake, wax W. per doz	42
Gem, 3 lb bars per lb	3 1/2
" 13 oz, 1 and 2 lb. bars	3 1/2
Queen's Laundry, per bar	2 1/2
Pride of Kitchen, per box	2 75
Sapolio, 1 gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04 1/2
Eclipse	0 04 1/2
Stanley Bar	0 04 1/2
Defiance	0 04 1/2
Toronto, 12 oz.	Per doz 0 50
Ruby, 10 oz	0 30
Monster, 8 oz	0 24
Detroit, 14 oz	0 48
Lily White	0 90
Everyday	0 90
Queen City, 14 oz	0 72

Mottled in 5 box lots, 100 bars	Per box 5 00
" " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

Royal Magnum	Per doz 0 25
" 25 doz per box	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

" " Honeysuckle	Per box 0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

White Castile Bars	Per doz 0 85
White Oatmeal	0 85
Persian Bouquet, paper	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Bouquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS	per lb
Gunpowder—	42 50
Cases, extra firsts	22 38
Half chests, ordinary firsts	22 38
Young Hyson—	42 50
Cases, sifted, extra firsts	35 40
Cases, small leaf, firsts	22 38
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUEYS.

Young Hyson—	28 32
Half chests, firsts	16 19
" " seconds	28 32
Half Boxes, firsts	16 19
" " seconds	16 19

JAPAN.

Half Chests—	38 40
Choice	32 36
Choice	28 30
Finest	25 27
Fine	22 24
Good medium	19 20
Medium	16 18
Good common	12 15
Common	16 22
Nagasaki, 1/2 chests Pekoe	14 15
" " Oolong	16 19
" " Gunpowder	5 9
" " Siftings	5 9

Congou—	BLACK.
Half Chests, Kaisow, Mon-	12 55
ing, Pakling	18 50
Caddies, Pakling, Kaisow	18 50

INDIAN.

Darjeelings	35 50
Assam Pekoes	20 40
Pekoe Souchong	18 30
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

CEYLON.

British Consols, 4's; bright twist,	67c
5's; Twin Gold Bar, 8's	64
Ingots, rough and ready, 8's	57
Laurel, 3's	55
Brier, 7's	50
Index, 7's	51
Honeysuckle, 7's	51
Napoleon, 8's	55
Royal Arms, 12's	53
Victoria, 12's	50 1/2
Brunette, 12's	51 1/2
Prince of Wales, in 40 lb boxes	51
Bright Smoking Plug Myrtle, T &	60
B, 3's	55
Lily, 3's	50
Diamond Solace, 12's	70
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY.

OUT SMOKING TOBACCO.

The Old Flag, 1/2 b. in 5 lb. boxes	70c
" " " 1 lb. Fancy Tins	70c
" " " "	41c

Gold Flake, 1-5, 6 lb boxes	70c
" " 1-5, 5 "	70c
" " 1-10, 5 "	80c
" " 1 fancy tins	70c
" " 1 "glass jars	41c
Hand Made, 1-5, 6 lb boxes	65c
" " 1-5, 6 lb boxes	68c
" " 1 fancy tins	68c
" " 1 "glass jars	40c
" " 1 "glass jars	75c

GRANULATED SMOKING TOBACCO:

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb "	45c

LONG CUT SMOKING TOBACCO

Wig Wag, 1/2, 6 lb boxes	41c
" " 1-5, 6 lb "	43c
" " 1-10, 6 lb "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, - - - - -	90c
Victoria, - - - - -	75c
High Court, - - - - -	70c
Jorsey Lilly, - - - - -	65c
Golden Thread 16" Foil in, 1-gro	9 05
boxes, per gross	9 05
Solace " 1-16" Foil in + gro	6 05
boxes, per gross	6 05

CIGARS—S. DAVIR & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pina	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MON-

TREAL.	Per M
CIGARETTES.	\$7 50
Athlete	6 25
Puritan	5 75
Sultana	4 00
Derby	4 00
B. C. No. 1	3 50
Sweet Sixteen	3 85
The Holder	10 50
Hyde Park	10 50

OUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpg, 10 lbbs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	1 15
Athlete, per lb	10 50
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 25
XXX, W.W.	0 25
Honey Dew	0 3
Pickling	0 0
Maiting	0 45

THE BADGEROW DIXON VINEGAR CO

French Bordeaux	per gal 0 34
Tarragona	" 0 32
Triple	" 0 30
Fruit Vinegar	" 0 27
Pickling	" 0 24
XXX	" 0 25
Extra XX	" 0 22
XX	" 0 20
X	" 0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 01
Methylated Spirits	2 00 to 2 25

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1... \$1 70
" " " "	" " 1 90
Pails, 2 hoops, clear	No. 2... 1 60
" " " "	" " 1 80
" " 3 " painted	" " 1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	\$1 90 2 00
" " Water Witch	1 40
" " Northern Queen	2 25
" " Planet	1 70
" " Waverly	1 60
" " X X	1 50
" " X	1 30
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	1 90
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30

per case.

Matches, 5 case lots, single cases	
Parlor	1 60 \$1 65
Telephone	3 60 3 70
Telegraph	3 80 3 90
Safety	4 20 4 30
French	3 60 3 75

Railroad (10 gro. in case)

Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40

per doz

Mops and Handles, comb.	1 25
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates ast'd	3 60

**HOUSEKEEPER'S
QUICK WASHING
COMPOUND**

Housekeeper's Quick-
Washing per case.
5c pkgs 100 in case ... 3 50
10c " 60 in case ... 4 00

YEAST.

BARM MFG. CO. per box

1 box containing 2 doz. 5c. pkgs.	0 50
" " 2 doz. 10c. "	1 00

BREADMAKER'S

per box

5c packages 36 in box 1 00
2c " 45 in box 0 50

— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

J. EDWARDS. J. E. INSLEY.
LELAND HOTEL
 Corner Hastings and Granville Streets, one block
 from Railway Station and Steamship dock.
Vancouver, B.C.
 INSLEY & EDWARDS,
 Proprietors

THE SANITARIUM
BANFF, N.W.T.
 Special apartments for invalids. Bath houses
 in connection and a staff of male and female at-
 tendants. The best of accommodation for Travel-
 ers. Rates, \$2.00 and \$2.50.
 R. G. BRETT, J. HASTIE,
 Medical Director Prop.

- **The Alberta Hotel** -
CALGARY, N.W.T.
 Strictly first-class. Headquarters for Commercial
 Men. Large sample rooms.
 H. A. PERLEY, Prop.

- **Queen's Hotel** -
MOOSOMIN, N.W.T.
 Newly built, newly furnished,
 Four large sample rooms.
 WM. CLEVERLY, Prop.

The Hilliard House
RAT PORTAGE, ONT.
 Strictly first-class. The favorite commercial
 house along the line of C. P. R.
 LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.
 RUTLEY & McCAFFREY Proprietors.

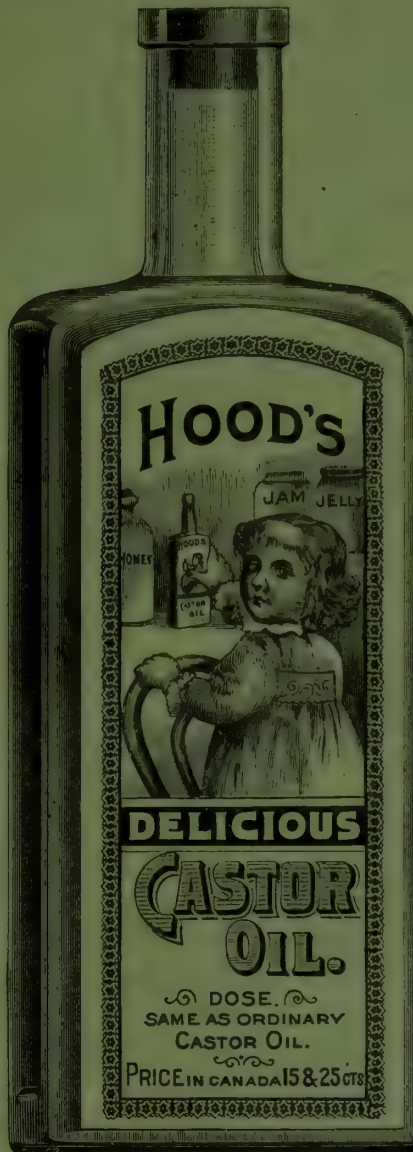
THE LELAND HOUSE,
Portage La Prairie, Man.
 Best sample rooms west of Winnipeg. Strictly
 first-class.
 WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.
 First-class in every respect.
 JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Grand Pacific Hotel
KAMLOOPS, B.C.
 The leading hotel in the city. Sample rooms
 convenient to stores, provided for commercial
 men
 H. SMITH, Proprietor.

YOU

Have wished for something of this nature
 many a time, and we respectfully solicit your
 assistance in placing it before the public.
 It will pay you to push Hood's Delicious
 Castor Oil.



What we claim for the above:

- (1) As a cathartic for women and children it is absolutely safer and much preferable to any Patent Medicine or Soothing Syrup.
- (2) It is virtually pure Castor Oil, as it contains 99 PER CENT. of the FINEST OIL PROCURABLE.
- (3) No trouble to administer, particularly to the little folks, as it is just as the name implies, "Delicious."
- (4) Contains no Chloroform, Glycerine, or any injurious ingredient.
- (5) Recognized and appreciated by the Medical profession wherever known.

Demand Rapidly Increasing.
Big Profits to Pushing Retailers.
 Ask your Wholesale Grocer for it, or write direct
 to the Manufacturers for Samples and Quotations
WM. HOOD & CO., Sole Proprietors,
48 & 50 Lombard St., TORONTO.

BEAVER LINE STEAMSHIPS.

SAILING WEEKLY between Montreal and
 Liverpool Direct. Will be despatched as follows:

From Liverpool.	Steamships.	From Montreal.
Sat'y, April 16	Lake Huron...	Wed'y, May 4
" " 23	Lake Superior.	" " 11
" " 30	Lake Winnipeg	" " 18
" May 7	Lake Ontario...	" " 25
" " 14	Lake Nepigon..	" June 1
" " 21	Lake Huron...	" " 8

Superior accommodation for Saloon, Interme-
 diate and Steerage Passengers.
 The Saloon Staterooms are Roomy and all
 outside, admitting of perfect ventilation.
 Each steamer carries a duly qualified surgeon
 and experienced stewards.

Rates of Passage, Montreal to Liverpool.
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GOLDEN FINNAN HADDIES.

These goods were awarded highest Hon-
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The "Acme" Table Salt (new process) will not
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Two Silver Medals, at Industrial Exhibition,
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ROOT BEER.

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FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
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If you want a **Good Lantern** see the
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"You simply turn the Crank"

BEST BECAUSE:

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- 3rd. The only Lantern on which top spring is self-adjustable.
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VOL. VI.

TORONTO, JULY 8, 1892.

No. 28

WITHOUT DOUBT

St. Lawrence

CORN STARCH

IS PERFECT.

ASK YOUR
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—FOR—
RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
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MAKE SIMPLY WITH BOILING MILK OR WATER
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Economical. No waste Material.
Can be instantly changed to cut any thickness
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Delicious Mince Pies
every day in the
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Handled by retailer
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Gives general satis-
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Sells at all seasons.

Will not ferment in
warm weather.



The best and cheapest
Mince Meat on
Earth. Price re-
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THE KING OF BLACKINGS



THE PATENT ARCTIC REFRIGERATOR

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we make any size or shape to suit
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Guarantee Satisfaction.

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THE CANADIAN GROCER

& GENERAL STOREKEEPER.

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, JULY 8, 1892.

No. 28

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
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R. Hargreaves, Manager.

THIS WEEK'S MOTTO:

Keep your place of business tidy. Customers have eyes and noses and they are easily disgusted.

Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

Certain retail grocers of this city continue to wage relentless competition against their fellow merchants. Profits they are determined nobody shall have, but customers they pursue with an ardor that hardly seems rational. Their feverish eagerness to checkmate all rivals who aim to make business pay is difficult to understand because of its entire purposelessness. They care not who gets the people's money so long as they supply the people's goods. For that laudable ambition they are willing evidently to forfeit their commercial future. They appear to be transported, by the intensity of their opposition, from the sphere of trade to the arena of sport or war, where there is no glory except in the defeat of every rival, where no compromise is consistent with success. There is no room for indulgence, moderation, con-

sideration for others—all is self, and the steadfast purpose to overthrow everybody that is not on the same side. Such feelings as these appear to have the upper hand among the grocers who are cutting prices out of all reason in this city to-day. They have a conception of business that is entirely wrong. It is the conception of war that they misapply to business, and with it goes that loose morality of which the most expressive motto is "Everything is fair in war."

* * *

That sport, not business, dominates some men's course in trade appears to be demonstrated by the risks they frequently take, of which none are more daring than those they run in cutting prices. They take their solvency in their hand, and not only occasionally venture, but continually hover, on the very brink of disaster, like some foolhardy coachmen whose conceit in their own driving leads them to hazard their lives that they may show how close to destruction they may run along the edge of a precipice. There are some people who appear to court danger and are mercifully spared from falling a prey to it. They make bad rivals in business. If conservative traders had to encounter an opposition that was strong by reason of its economy which made cheapness possible, they could hope to train down to conditions to cope with their antagonist, much in the same way as navvies in certain parts of the United States have been able to compete with Chinese labor, on account of their descending to a lower scale of comfort. This would be undesirable, but it would be preferable to putting capital in such peril as it put in by the competition the boastfully aggressive traders carry on. These professors of aggressive tactics are the men who make bad debts or depreciated accounts for the wholesalers.

* * *

It is a hard matter to keep up the standard

of quality and at the same time arbitrarily force down the level of prices. Any attempt so to frustrate normal market tendencies may for awhile repress value that is determined by the cost of production, or that is the resultant of the comparative quantity of supply and demand, but it cannot long keep the market from righting itself by bringing about a change in quality. As between a given price and a given article, there may for a time be imperfect equivalence, but one or the other has to adjust itself in the end. If the cut price prevails, the quality has to come down to it. It is true that very often the descent to lower quality to accommodate the article to a certain cut price, is but a step towards securing both quality and economy, for the very persistence of low prices has sometimes so overruled ideas founded on value, that invention has been thereby stimulated to reduce the cost of production and so finally bring about the restoration of former quality for the favorite price. But too generally all there comes of it is loss. The quality of granulated sugar is now suffering in this country as the result of letting down the price unduly for the sake of business. In no country in the world was there a higher quality of granulated sugar produced than in Canada. Of course not all our refiners, nor a very large minority of them for that matter, had attained to this excellence in product, but we have refiners who made and still make the very finest granulated sugar. It would be a great pity that they should be deterred from steadily continuing to make that class of sugar. It is to the credit of those who refuse to make a poorer granulated sugar, that they resist a pressure which so many of their fellow-refiners are yielding to, the tendency of low prices to degrade quality. If we still have the best granulated sugar to be found anywhere, we probably also have the worst, and it is to the depressing competition among sellers to surpass each other in making low offers that

this latter boast is due. There is poorer granulated and much more of it than there ever was before now going into trade in this country. The poor stuff is having the sale for awhile, but it is likely to work itself out of favor before it has levelled down all production. The people used to pay high prices for superior sugar; it is unlikely that they will deny themselves that luxury when they can get it at the low prices that normal quotations offer to-day.

* * *

One excrescence that Canadian society should have sloughed off before this is the tea-pedlar. Our farmers must be people of lowly simplicity, or they would no longer be dividing up their substance with men who get at the selling price of tea by multiplying the cost by two. The artful Europeans who used to despoil our aborigines by giving them worthless trinkets for their good furs, took advantage of a native innocence that was hardly more touching than that of our agriculturists who buy tea from pedlars. The gentle tiller of the soil rarely knows good tea from bad. With him tea and lye commonly differ only in degree; the latter excoriates the mucous membrane a little too much to be a favorite beverage, but the kind of tea he likes has something of the same rich liquoring quality and fulness of body. The boys who call at his house to sell tea know what tickles his palate, and they don't need a worm to distil the refined juice that is to captivate his taste. They brew it. They need a fire strong enough to exhaust the tea of every soluble constituent, and a vessel large enough to still retain some of the water after the long process of boiling and evaporating is finished. The resulting liquid will scrape the epithelium off the farmer's tonsils, and tan the coat of his stomach till it is tough enough for the material of a drum-head. The pedlar will then lasso an order for from five to twenty pounds of the gentle aromatic. The farmer does not know that good tea is to be drawn just long enough to get the theine extracted and that the process must stop before the herb begins to yield any considerable part of its tannin. This same tannin would embrown the rugged hide of the ox, and is the active principle in whatever agent is used for the conversion of raw hide into the leather of commerce. The less of it that is extracted the better, but there are some teas that cannot be made anything of without being subjected to boiling. The essence thus obtained is 'strong,' and that

is what pleases and also what injures. The pedlars are doing a good business in various parts of the country. They presume upon the general inclination among the people to regard them as experts in judging, blending and preparing tea, and have usually a stock of lies that are very plausible and look like self-evident truths. The grocer cannot persuade the farmers to believe that they are paying twice what the tea is worth, though it is usually a matter of fact that they are. Still, every grocer who has a customer to whom he can sell no tea ought not to miss an opportunity to show the best value he can offer and to make a few remarks for his customer's benefit upon pedlars' tea.

* * *

That aggregation of trash, the seven cent store, has made a line of goods that was formerly a remunerative one to the grocer now almost worthless. This line includes certain classes of woodenware, tinware, combs, toilet soaps, small household articles, popular toys and other sundries. The competition of the seven cent store in its immediate results is a small matter compared with conditions which it has brought into existence. It has been a prolific cause of a low grade of production. Many of the keepers of these stores, and department storekeepers who have a seven cent counter, send their orders direct to the manufacturers, and in cases where there are standard brands, as in soaps, they endeavor to have these brands imitated as closely as possible in a much inferior article. In fact there are manufacturers not above making grades of their product very much lower in quality than certain standards of theirs and putting the well known brand upon them. The fact that seven cent goods and trashy goods to sell at other low prices are very popular has stimulated the production of trash, and now a grocer who asks a normal price for matches that one dare ignite without apologizing or raising a window, has often to point to the difference in quality to justify his quotation. Matches are working their own cure, but for toilet soaps and many other lines it is hard to get full prices from the people, and the seven cent stores have made it hard. Much of this class of stock the grocer finds no longer worth bothering with. The price of the inferior goods influences and generally rules the price of superior goods in this as in staple lines. It is always the case where the volume of low grade stuff is large.

COMMERCIAL BULLETIN NO 4.

"Trade With Great Britain" is the title of Commercial Bulletin No. 4, just issued by the Finance Department of the Dominion Government. The Canadian products of which the export trade with Great Britain is treated in this pamphlet are: Eggs, Poultry, Canned Goods and Dried and Evaporated Fruits. The little book contains a collection of statistics, facts and suggestions in relation to these that must be serviceable in putting upon the right lines the further development of an export trade in them with Great Britain. As a manual of market information the Bulletin is an important publication, and ought to be read carefully, not only by shippers, but also by all traders who have the handling in any stage of their movement of the commodities it deals with.

In tracing the rise of an English market for Canadian eggs the pamphlet shows that previous to October, 1890, we sent very few eggs across the Atlantic. The coming into effect of the McKinley Tariff Act at that date closed the United States market to us and diverted the attention of Canadian egg shippers to the open but distant market of Great Britain. The capacity of the British market is shown by a comparison of its imports with those of the United States for the years from and including 1885 to 1891. The figures submitted show that Great Britain imported during these years more than five times what the United States imported, which goes to demonstrate that there is a much more capable demand in Great Britain than in the United States. The particulars of the steps taken by the Canadian Government to furnish the trade with reliable information as to the feasibility of an egg-trade with Britain are recounted. So far as the issue of attempts made to carry on trade with Britain are concerned, the Bulletin's figures show that since the passing of the McKinley Act and up to the 30th of September, 1891, we have sold more eggs to the United States than to Great Britain. A comparison of the prices of Canadian eggs during the years 1889, 1890 and 1891 is in favor of the last year, though throughout that we had the extra tariff of the United States against us. A very interesting feature of the Bulletin and one calculated to enhance its usefulness to shippers is a collection of the answers that prominent English dealers returned to the set of questions in the following circular sent out last October by the High Commissioner for Canada:

"The High Commissioner for Canada will be glad if you can favour him with answers to the following questions:—

"1. Have you handled any Canadian eggs this season, and if so, how many?

"2. What reception have they met with on the London market, and what price have they brought compared with eggs imported from other countries?

"3. In what condition have the eggs arrived, and have you any suggestion to make as to any improvement in their packing?"

The replies are various, and all are clearly given from a business standpoint without any bias of political opinion. The Bulletin ought to be in the hands of all egg-dealers. What it has to say of poultry, canned goods, etc., will be touched on in another article.

THE SPIDER AND THE FLY.

(Contributed.)

SCENE I.

[Grocery Store. Proprietor standing behind counter. Enter city traveller.]

C. T.—Good morning, Mr. S., this is a lovely morning. Store Keeper—Yes, sir, it is.

C. T.—How do you like the idea of closing on Wednesday afternoons?

S. K.—Bully. Just the thing. Wouldn't wish for anything better.

C. T.—All right, sir. I am carrying an agreement in my pocket, signed by nearly all the grocers around here this side the river, and if you will be so kind as to add your signature you will confer a favor.

S. K.—Why certainly I will. Have J. & H. signed it? C. T.—Yes sir.

S. K.—All right. Give me the paper and I'll put my name to it. You know I didn't sign the sheet last year and kept open, and I was kicking myself all the time for not doing it, because I did not take in 25c. on a single Wednesday afternoon.

C. T.—I suppose not.

S. K.—No sir. [Signs the paper.]

C. T.—Thank you. Anything you are requiring to-day, Mr. S.?

S. K.—No, not a thing. To tell you the truth things are so infernally quiet that there is no encouragement to buy anything, and I have quite a lot of money out and it seems impossible to get it in.

C. T.—Well, sir, you are not the only one who is complaining. Nearly every one I call on has the same complaint, and most of them seem to think that both business and collections will remain in just the same state for at least two months yet. I cover the city once a week, and from east to west and north to south it is the same cry. Why, one of the oldest wholesale men we have in the grocery trade in this city said that for twenty years he had not experienced anything like it. So when a man like that makes such a statement you may depend upon it that things are in a critical state. I myself do not see what is going to make it any better. There is nothing going on in the way of work to alter the state of things. The only thing I can see for a man to do is to keep a stiff upper lip and go on hopefully. I often wonder what a man's life would be like if it were not for hope. Why, it's the sweetener of life. A man's life without hope would be like existence without light.

S. K.—Well, sir, you are right. If it was not for hope we would die of the blues many a time.

C. T.—Yes, if a man could die more than once. Well, you think there is nothing wanted, Mr. S.?

S. K.—No, sir, not a thing.

C. T.—Well, good day.

S. K.—Good day.

SCENE 2.

[Day of closing. All the stores are closed. Storekeeper makes his appearance at the door of his store all ready for a walk.]

S. K.—(To himself) I guess I'll call on the barber and get him to go out. [Walks into barber's] What are you keeping open for? They are all closed. Shut up and come on out.

Barber—All right where shall we go?

S. K.—Oh up into the city.

Barber—All right come on [Both go up into the city.]

[2 hours afterwards grocer returns, opens up and like the spider wants to catch the fly, but flies being scarce he takes a walk along the pavement and meets the cook of a customer of a neighbouring grocer, who had been knocking at the door of her grocer and could not get in.]

S. K.—Can't you get in?

Cook—No.

S. K.—Well, I'm open. If you want anything you can get it from me.

Cook Oh, no, thank you, I will wait until they come back.

[Spider returns to his web feeling rather mean at not catching the fly.]

C. T.—[Taking a walk with friend, sees all this.]

Here is a sample of how some supposed men of principle keep their promise. One man like that can spoil 50 good men. The only remedy for a man like that is to keep closed and spare no pains to make him feel his meanness.

DRIED FRUITS.

Complaints of damage to the growing crops of currants by the disease, which is reported to be the "Peronospera," continue to reach England, and have resulted in holders being able to establish an advance of about 1s. per cwt. That a certain amount of damage has been done there can be no reasonable doubt, but at the same time the experience of past seasons would go clearly to prove that reports despatched under the excitement of the moment are invariably greatly exaggerated. Even supposing that as much as 20,000 tons have been destroyed, it is not by any means impossible that it may result in benefit to all concerned. The crop of this season, which is estimated to amount to 165,000 tons, has proved to be unmanageably large, and it is likely that a new season will be started with a stock in England and Greece of from 20,000 to 25,000 tons. Had all gone well, the weight of the 1892 crop would probably have reached a total of at least 170,000 tons, and even if 30,000 or 40,000 tons were destroyed, there would remain an ample supply for the requirements of all the consuming countries, when the stock to be carried over is taken into account. The reports which have arrived vary considerably as to the damage which has up to this time been done; and after regarding them all

with due consideration, the conclusion arrived at is that the entire crop has not been lessened by as much as 10 per cent., and that this deficiency can well be spared, and will probably be to the ultimate advantage of all concerned. The damage has been felt most in the particular districts of Pirgos, Campos, and Zante, and it is only reasonable to make allowance for the undue excitement which would doubtless prevail in these places; but it must be remembered that in others no appreciable mischief is evident, and, indeed, reports from them are more or less favourable.—Produce Markets Review.

THE CORNER GROCERY.

"Well, Mr. Harkless," inquired the drummer after the crowd had thinned out, "are you needing anything in my line?"

"Why yes, I'm needin' some goods," answered Joel, "but I reckon I kaint buy 'em uv you, I perpose bein' fore handed, an' buyin' frum first han's, an' not payin' all you fellers to run aroun' the country puttin' on style an' havin' good times, an' et all comin' out uv us."

"Yas," interrupted the Granger, "ther' is over \$10,000,000 now paid out every year to these drummers, an' ef that was divided up et ud help us all mightily. I'll tell yer, thet's jist why ther farmers hes sich hard times, holdin' up all them classes et don't work, an' Joel's right to shut down on 'em an buy nothin' uv 'em.

"Gentlemen!" said the drummer, "please let me say a few words. You say there is \$10,000,000 paid travelling men, and that divided up it would help you so. Divided up! Why that is just what it is, and these same travelling men do it most thoroughly, distribute it in a thousand different channels of trade, and the farmers get the benefit too, in lower freights, better markets and cheaper goods, and through this medium of salesmen it brings the market to your own door.

"You say we put on lots of style and that you pay for it, and that it costs you so much. Now, cannot you see as regards cost that as we visit fifteen to twenty merchants a day, the expense to each must be very light; and that if a merchant went to market it would cost him more; or that if he buys direct, that he takes so many blind chances—that he avoids through the traveling man.

"Do you not know that this has been verified time and again by men who thought as you now do?

"Cannot you recognize also that we middlemen that you think useless and a lot of parasites, are consumers and help make valuable your products?

"Let me ask, what would your stuff be worth without anybody to buy it? Now, you advise Mr. Harkless not to buy from a drummer, you simply urge him to cut his own throat financially, and time will show it.

"Gentlemen, the old story of the clock has a lesson for you, in that it would teach you that each one has his place to fill, and that we need each other, and that if you take away one piece the whole machine will stop. Gentlemen, good day," and out he went, leaving the crowd somewhat confused, until Zeke Hayseed restored confidence by remarking: "Thet's the way with all them doggone agents, they's eddicated an' can argify honest fellers out uv countenance every time."

WHY TEA IS CHEAP.

"The real causes," says the London Statist, "that have brought about the fall in the price of tea, some qualities having since a year ago declined as much as 30 to 40 per cent., are firstly, the keen competition between British-grown tea and China; secondly, the Baring crisis, which stopped speculation all over the world, and restricted credit facilities; thirdly, the fall in silver, enabling exporters from the far East to sell far more cheaply; and, fourthly, speculation for the fall encouraged by the foregoing reasons. In the twelve months there has been a fall in silver of about 5d. per ounce, or over 11 per cent. But the exporter of tea evidently could sell in London for 11 per cent. less than twelve months ago, and yet get precisely the same price in rupees or in dollars in India or China, as the case may be. From this it will be seen that the fall in silver only partially accounts for the state of the tea market, for the fall in tea to the extent mentioned has occurred at the same time that there has been a fall in silver from 44½d. to 39½d. per ounce, which is little more than 11 per cent. On the other hand, tea a year ago was considerably higher than twelve months previously, and the last few days there has been a decided turn for the better in the tea market."

THE BANANA FOOD COMPANY.

The American Vice-Consul at Colon says that a company has been formed in New York with a capital of 75,000 dollars, under the name of the Banana Food Company, for the purpose of drying and otherwise preparing bananas and plantains for food. A charter or certificate of incorporation has been obtained from the State of West Virginia, and as soon as the necessary preliminaries can be arranged it is proposed to begin operations. Experiments have already been made going to show that the fruit can be successfully evaporated and prepared for market, either as dried fruit, as flour or meal, or canned in pulp. In one and all of these forms the claim is made that the product can be put up so cheaply and in such attractive shapes as a food supply that it will be certain to come into immediate and general use in the United States and Europe. An analysis has been made by Professor Wynter Blythe, from which it appears that the constituents of the banana and wheat-flour compare as follows:—Banana: 8.05 per cent. water, 1.46 per cent. soluble albumen dextrine, 82.57 per cent. starch, 2.58 per cent. albuminoids, 0.77 per cent. fat, and 1.88 per cent. ash. Wheat flour: 15.08 per cent. water, 81.6 per cent. starch, 2.11 per cent. albuminoids, and 0.35 per cent. ash. Careful observations have also been made as to the comparative loss of weight by evaporation, and it has been found that while apples yield only 12 per cent, ban-

anas with the skins removed will give within a small fraction of 25 per cent of thoroughly desiccated fruit. The supply of plantains and bananas in the region accessible to this port by land and sea is very large already, and might be made practically unlimited. The fruit grows to maturity all the year round, and may be obtained every day throughout the year, so that the manufacture of food therefrom can be continuous, in which there is an advantage over the prepared fruits of the temperate zones. It is therefore believed that, as the banana, so nutritious and wholesome, has come to be extensively used and highly valued in its raw or fresh state, there will certainly soon be a demand for the same in its prepared forms, and that banana food will become an important element in the future nourishment of the world's millions. In the collapsed industrial condition of the isthmus, due to the failure of the Panama Canal Company, the organization of the local enterprise under consideration is regarded with hopeful interest. Some even go so far as to predict that it may prove to be the beginning of great things.—Grocers' Review.

THE VICISSITUDES OF THE MOLASSES TRADE.

The columns of the Trade Bulletin for some weeks past have reflected the unsatisfactory condition of the molasses trade, showing the unprofitable nature of business in the new season's product; but if recent transactions have been put through at little or no profit, and in some instances at a loss, what may be said of the heavy losses sustained on stocks still held by those who purchased them about a year ago? There is at the present time a lot of about 1,500 puncheons of Trinidad molasses stored in this city and owned by a Toronto firm, which cost 35c. per gallon a year ago; but which to-day would not realize, it is said, over 20 or 21c. per gallon, showing an estimated loss of about \$20,000, including carrying charges, etc. At the time the above lot of Trinidad was purchased the market was strong and excited, round lots of Barbadoes selling at 40c. per gallon, although the price to-day is 29c. This year a number of firms who formerly purchased from importers here, have bought direct at the Islands, and even at the low cost laid down here they do not stand to make much if any money. A party in the trade said a few days ago, that at the very reasonable prices Barbadoes molasses cost to bring in this season, a good profit might have been made had not the ruinous competition between houses here turned profits into losses. It is also said that there are syrups held in this city which show a much heavier loss than is sustained upon the above lot of Barbadoes molasses. In both instances, however, the purchases were speculative, and may be carried a long while yet, to take advantage of any rise that may take place in values, although it is said the probabilities are that any advance that is likely to occur in prices, will be offset by the increased carrying charges.—Trade Bulletin.

POINTS FOR CLERKS.

An intelligent foreigner who had traveled over much of the world was once asked if he found any characteristics which seemed common to all the race in all countries.

After a little thought he said in broken English, "Me think all men love lazy."

He had found people everywhere willing to enjoy the good things of life, but unwilling to put forth the labor needed to acquire them. Work, as a rule, may be from compulsion of some sort. "You will never do any more than you are obliged to," was a saying of a professor to the young men about stepping out into professional life. It does not sound flattering to human nature, but I think our observation will corroborate it if not our experience. Idleness and unprofitable industry are what seem most enchanting to the young. The latter is often pursued with an ardor that would make a man rich and wise if turned into a useful channel. The rigors and self-denial and long hours of toil the boys give to a drill for a regatta would crush them if it was in the line of their regular work.

But where mere pastime is made the business of life there is no fair development of many qualities. The mind is dwarfed and the activities frittered away on trifles of no earthly profit. It is of no consequence to the world that one horse can trot a mile in half a second less time than another. The Shah of Persia was quite sensible when he declined to attend the races in England on the ground that "it was known to him that one horse was faster than another."

It is the custom of the age to label everything at what it is worth; and we may with advantage learn to discriminate between true and false values in these matters.

Work which has something to show for it is the only kind worth doing. An impecunious Yankee was hired by a man, to whom he applied for work, to pound on a log by the hour. He gave it up after an hour, saying he "would not chop without seeing the chips fly." It is an encouragement to any industrious worker to see the chips fly.

However natural it may be to love laziness, there is a possibility of cultivating industry until it becomes second nature; and it is a fact about acquired tastes that they are by far the strongest we possess. Any man who uses tobacco can corroborate this. It is an easy thing to make one's self a worker. All you have to do is to throw all your might into your business, and the steady repetition will form the habit. The habit formed, and idleness will be more irksome than the hardest work. "Seest thou a man delight in his business, he shall stand before kings." But the gain in character to himself is the highest advantage. "The most sensible man I have ever known," said Hazlitt "were intelligent men of business, who argue from what they see and know, instead of spinning cobweb theories."—American Grocer.

The Popular Demand

For "Hillwatee Tea" pays a grocer for keeping it. You can't argue against a brand now so widely known and which has stood the test of time.

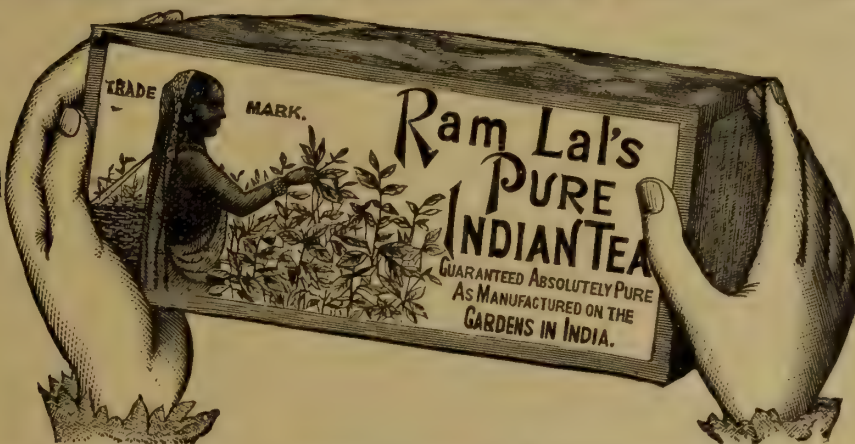
Shall be pleased to forward samples at any time.

LUCAS, STEELE & BRISTOL, Wholesale Grocers,
73 McNab St. North, Hamilton, Ont.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have

CAUGHT



ON

To

RAM LAL'S Wholesale Agents, **JAMES TURNER & CO.**, Hamilton.

THE
"MONSOON"
BRAND
Pure Indian Tea

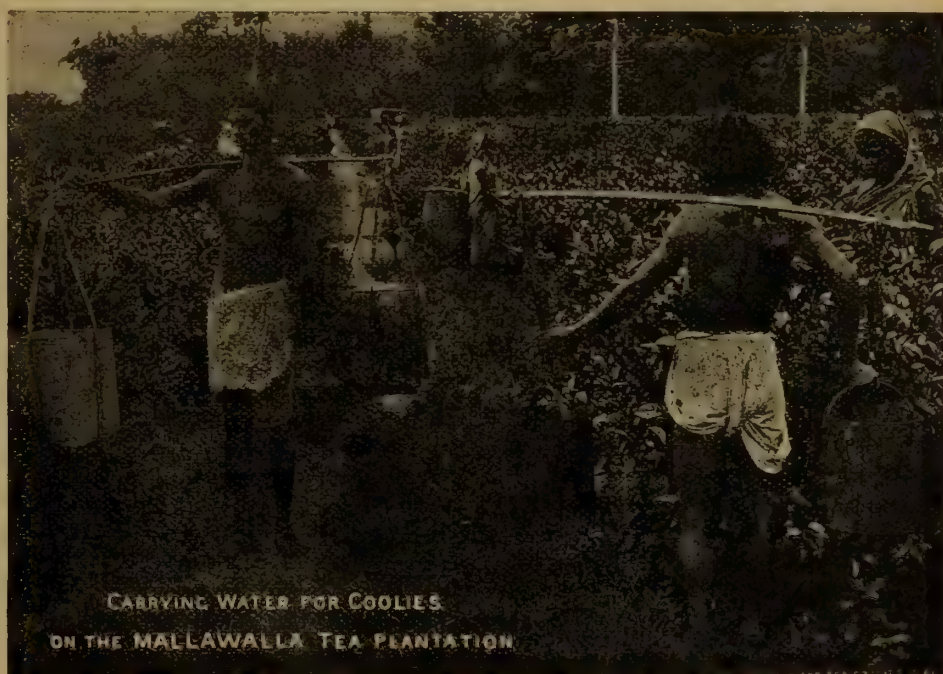
Is always reliable; never changes; comes from the same garden, famous for the **STRENGTH** and **FLAVOR** of its Teas.

STEEL, HAYTER & CO.,
Growers' and Importers,
TORONTO

JOHN BURGESS & SON
SAUCE
AND
PICKLE
MANUFACTURERS,
107 STRAND Corner of the Savoy
Steps, London, W.C.

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.

Lord Byron's "Beppo," VIII.



"Mallawalla is the finest of all package teas. We invite comparison. Put up in half and one lb. lead packages.

W. H. GILLARD & CO., Hamilton,

Agents for Canada.

THE CHRONIC GRUMBLER.

Are you acquainted with the grumbler? He is not numerous let us hope. But he is still on top of the earth all the same. He ought to be ostracized from the company of the average business man.

Who is the chronic grumbler? Why, he is the man who is always grumbling. He grumbles at this, he grumbles at that; he grumbles because the weather is too hot, he grumbles because it is too cold. He grumbles when it rains and when it does not rain he is just the same old grumbler. He grumbles because trade is dull and he grumbles when there is so much that he has to "hump himself" a little.

He grumbles because the roads are bad and it would be almost the same if they were good. He is sorry he went into business in the one-horse town where he is. It would have been all the same if he had gone into a large city. He grumbles because his neighbor merchant across the street is getting all his trade. But that is quite natural. People have been listening to his grumbling so long that they have become sick and tired of it and they have as a result changed their place of doing business.

The habit has so fixed itself on the grumbler that he is not able to tell when trade is good. He is always ready to find fault with existing conditions, no matter how good they may be. He can't keep a clerk any length of time, and no wonder. Clerks are but human and it gives them an attack of "that tired feeling" when they hear so much fault finding going on all the time.

We do not like dark and gloomy weather as a steady diet; neither do we enjoy doing business with a man who is always dark and gloomy. Why is it that a man can become so disagreeable? That is a question which is hard to answer.

It is just like other habits, it can be broken easily if a beginning is made when one first has the inclination to grumble. On the other hand, if no check is placed on the reins, it will be just as hard to break up a habit of grumbling as any other bad habit.

Who ever heard of a grumbler attaining success among his fellows? The man who succeeds is not built that way. He is always cheerful and finds some good in all things.

There is no earthly use for the grumbler and the sooner he fades from sight and hearing the better the public will be pleased. He is not of the slightest good to himself or to anybody else. If a man has contracted the habit, the sooner he breaks it up the sooner will he attain success, happiness, and the esteem of his fellowman. He needs to be born again and commence over in the right way. It is certainly to be hoped that he is becoming scarcer as every day goes by.—Ex.

DRY GOODS.

Trade during the past week has been quiet but satisfactory. The houses are summing up the month's business and it shows a strong increase over last June's total. In fact the last three months have each shown an increase in total business done by most of the houses. The continuance of damp weather has prevented a very great run during the past week on summer fabrics and dress goods have consequently been slow. But odd pieces and broken parcels have found a sale with the shrewd bargain seekers who have been in the market during the past few days. These have mostly been well repaid for their visits as some good drives have been offered.

Several of the houses, anticipating the advance in cottons and other Canadian goods had ordered early, and the stocks are now nearly all received. Buyers who were shrewd enough to do this are now enabled to keep their slower competitors wondering as to the cause of some shading in prices. But while the advantage to the wholesaler will be great, very little of it will benefit the retailer, as the former is too wise to cut prices to any extent.

Many of the travellers were in the houses during the past week getting their fall and winter samples in order. Already they are beginning to disperse again with their new attractions, and their sounds will soon be heard throughout the land. Dealers are buying very warily, as just now the crop prospects are not so bright as two weeks ago. From Quebec very discouraging reports have been received. But a few weeks nice weather would make a huge difference.

Letter-orders have been quite numerous during the week, but not so bulky as in previous weeks. The falling off in demand for dress goods has been quite marked.

The dress goods for fall will run strong in tweed effects, but some other very attractive lines will be shown.

NOTES.

Gordon MacKay & Co. are showing extra value in some new shipments, the chief being three hundred pieces of navy all wool serge and five hundred pieces gray shaker flannel. Just now they are clearing sateens and prints at very low prices and also quoting extra drives in black and colored cashmeres. Among the new goods received by this firm are: wide Windsors in all colors; hemi-stitched linen and lawn handkerchiefs; a full range of plain honey-comb and fancy knitted shawls; a large stock of Canadian tweeds with special value in blue and in digo serges in three and six-quarter goods.

Caldecott, Burton and Spence have received about the last of their shipments in Canadian shirtings, linings, flannelettes, and other cotton staples thus giving them a very full and varied stock of the latest productions of the Canadian mills. These goods

were ordered early in order to avoid the later advances. Nine of their travellers have left with full samples of fall and winter goods.

John Macdonald & Co. have just received very heavy shipments of tapestries, Brussels and Wiltons, and especially varied is their stock in hems, which includes all qualities and widths. Their orders for fall delivery of carpets has been unusually large.

W. R. Brock & Co. have had such a continued strong demand for black worsted trousers that they have already been forced to send in repeats for some of these lines. In this line they are showing much variety and good value. They have just received a large shipment of men's derby and four-in-hand ties in pretty and varied patterns.

John Macdonald & Co are selling the Hygiene corset. This corset being fitted up with shoulder straps and straps for holding up the skirt, is designed to relieve the waist of the load of garments and place this load on the shoulders. This is the proper way according to dress reformers and physicians, and this corset is meritoriously popular.

Wyld, Grasett & Darling are showing some beautiful ranges of linen goods. Their loom and bleached tablings are very clean made and serviceable goods, and their range is large. In towellings the variety they carry in all widths and makes is very large, and renders a selection easy. Very large ranges of flannelettes, shirtings, ticks and other Canadian goods are to be seen in the warehouse, and prime value in grey flannels. They make a great specialty of dress goods and a large variety of tweeds, henriettas and newest colorings in imported dress goods are represented in the samples, and will shortly be in the house.

John Macdonald & Co. are showing good value in a line of Merino half-hose, the Reliance, the special feature of which is a double foot and heel. They have also a large variety in light, flat neckwear for the summer trade. They have just added to their stock 15, 16, and 18-inch silk flusher for fancy work, and are showing these in all the newest art shades. A very pretty line of silk cord ruchings is also to be seen in this house.

Baking -- --

Powder -- --

Is used by measure not by weight.

Dr. Price's --

Owing to special processes and finest materials is the lightest and strongest and goes twenty per cent. further than any other.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

DEAR GROCER

Don't forget that we can supply your friends in the Ice Cream business with all the different flavors of our own manufacture and like our other goods they give satisfaction. Send us on your orders for Coffee, Snow Drift Blend 33 cts., No. 6 good strong flavor 30 cts., standard brands that are always uniform.

Very truly yours,

THE SNOW DRIFT CO.,
BRANTFORD.

CANDY.

We manufacture it in every conceivable shape and are constantly getting out new ideas.

We make a specialty of "Gross Goods," which yield the retailer a large profit.

Our travellers are now filling their sample cases with new lines and will be on the road at once. Should they not go to your town, send in your orders by mail and we will give them careful attention.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder

Sold only in Cans.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

WE OFFER 2000 CASES

=TOMATOES-

"De SALABERRY" brand, choice, for immediate delivery.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.



CAVERHILL, ROSE, HUGHES & CO., Montreal.

THE COMMERCIAL TRAVELLER.

The commercial traveller is the advance guard, skirmisher, minute man, scout and soldier in the mighty array of commercial pursuits. He stands between the wholesaler and retailer as the wire of the telegraph between two electrical instruments, and communication would be impossible without him. His brisk air and cheerful face encourage and brighten the very atmosphere of business. His ideas and suggestions awake from his lethargy the slumbering retailer, and open new avenues of trade. The commercial traveller is the whisk broom of business, and his duty is to brush the cobwebs from the corners, and enliven the conversation of both his customers and employers. What city could stand in the front rank of business activity and civilization if it forbid the entrance of commercial travellers? The commercial traveller founds his right to exist on a rock which cannot be removed without shaking to its foundation the whole structure of business. Let us then bow to the inevitable and patiently check up his expense book.—Sample Case.

SOME PHILOSOPHICAL REMARKS ABOUT TYPE.

Like a porter-house steak, advertising can be both overdone and underdone. There is in the art as in all other arts a golden mean, to strike which is at once success and popularity. A famous orator of the day, a champion in the religious controversial arena, in one of those epigrams in which he so much delights, embodied an idea with which most liberal-minded people will sympathize, when he said that he would rather be a beggar and spend his money like a king, than be a king and spend it like a beggar. How many kings are there in the business world who spend their money in kingly fashion in everything but—advertising? When it comes to the question of making an investment in printers' ink their liberality vanishes and in its place the calculating, pinch-penny spirit becomes at once manifest. This, of course, is suicidal folly, for no investment—not excepting silver mines or industrial stocks—pays a better return, or pays it for a longer period of time, than that for which the investor receives, in lieu of a certificate of stock, an advertising contract in a first-class journal with a guaranteed circulation among the lines of business wherein he desires to find customers.

The amount of interest upon his investment, the dividends in the form of profits, which come in not at stated intervals, sometimes with a space between or even greater duration than seemed the long wait between certain convivial hospitalities in the instance of two famous Southern governors—is decided by two factors: First—Did the advertiser select the proper medium; second—were the goods offered saleable and worth

the money asked for them? These questions answered satisfactorily, that is to say, honestly, in the affirmative, there is no telling whether the returns will be five or five hundred per cent. upon the investment. We believe the larger figures have been reached oftener than the smaller ones.

History repeats itself in the matter of advertising as well as in historical chronicles. Innumerable fortunes have been made by the judicious use of printers' ink. Nobody denies this. Fortunes have also been squandered in reckless advertising—equally true. But mark the chief cause of loss from this species of commercial enterprise. Almost every case of disaster caused by over-advertising can be traced to one cause which in itself proffers the very best indorsement of the value of publicity—a wild, unreasonable greed to still further realize the immense profits which have been proved to accrue to the patron of the preservative art. Throwing discretion to the winds the plungers in the advertising field have in many instances allowed their very eagerness to realize inordinate returns to run away with their judgment, and the result has been calamitous.

But overdoing are not the only faults which detract from the legitimate measure of success which is open to all who are willing to enter the lists and say their little say in printers' ink. There is much in their style—or to carry out the simile—in the tone of voice in which they tell their story. They may tell it in thunder tones and scare away the rats in the top attic and possible customers also; or they may drop into a whine which awakens pity and nothing more. Shakespeare in his oft-quoted "Advice to the Players" tells his hearers to

"Speak the speech, I pray you,

As I pronounce to you,

Trippingly on the tongue,"

adding the caution, born perhaps of misery endured when listening to "a periwig-pated fellow tearing a passion to tatters," that "If they mouthed it," he would "as lief the town crier spoke his lines." This was hard upon the histrionic abilities of the town-crier, who was the chief advertising medium also of Shakespeare's time, but it might be repeated to the noble army of advertisers to-day, changing only the form so as to apply to written instead of oral addresses. The advertising jumbler and bore is the worst kind of bore. True, one is not obliged to read what he tries so ineffectually to say, but see the good space wasted and the seed he is carelessly sowing for a future crop of tares in the form of anathemas against that beneficial aid of the truly wise, printers' ink, when in deed and in truth, the only stumbling-block is his own incapacity.—American Artisan.

The Whiting Cash and Parcel Carrier is being placed in the principal business houses throughout the Dominion, and is invariably giving satisfaction. See ad. in next issue of this journal.

WHERE THE JOKE COMES IN.

The boy's fishing pole was fastened under the root of a tree on the river bank yesterday, and he was sitting in the sun playing with a dog.

"Fishing?" inquired a man passing along the road.

"Yep," answered the boy, briefly.

"Nice dog you've got there. What's his name?"

"Fish."

"Fish? That's a queer name for a dog. What did you call him that for?"

"Cause he won't bite."

Then the man proceeded on his way.

Diner (to restaurant waiter): "What have you got for dinner?"

Waiter: "Roast beef, riccas seed chicken stew, ed lamb baked, fried potatoes, Indian pudding, milktea and coffee."

Diner: "Give me the third, fourth, fifth, sixth, seventh, and two last syllables."

Wife: "John, I wish you'd go into Coffee & Co.'s when you're in town, and see why they haven't sent the groceries I ordered by post-card two days ago. It's shameful to neglect my order so. Just give them a good scolding, will you John?"

John: "I shall go there and see Mr. Coffee, himself about it."

John (an hour later): "Mr. Coffee, here's an order on this post-card that I've carried in my pocket two days. I wish you'd get the goods up to the house early this morning will you please?"

"Fine morning," said the baker to the butcher; "been taking a walk?" "Yes just came from your shop with half a dozen loaves of bread." "Where are they, then?" "Under my hat. Plenty of room for them there."

The baker did not forget this insult, and when the butcher met him on the street and asked him where he had been, he promptly answered:

"Been to your slaughterhouse; bought a calf's head." "Where is it, then?" "Under my hat," he retorted, and he walked away triumphant, as he thought.—[Exchange.

"Do you use night caps?" asked his sweetheart. "Yes, love," he replied, "with a little sugar," and she couldn't think what he meant.—Texas Siftings.

"Our accident insurance company, sir, will pay you \$100 for a broken leg—" "An' phwat, thin, would yez be payin' fer a whole wan?"—Indianapolis Journal.

Little Boy—"Mamma, may I go fishing?" Mamma—"No, my son, I'm afraid you'll get drowned; but you may go around to the grocery and buy me a mackerel."—Street & Smith's Good News.

"It was verywy annoying," said the fox hunter. "The dogs, as we got well along caught scent of Huntah's Point; and, weally, our whole party, before we knew it, had wun down a beastly soap factowy. I had Lord Fitzboodle of England with us, and it was terribly mortifying."—Puck.

CRESCENT BRAND.

**BRUNNER, MOND & CO., Ltd.,**NORTHWICH, ENGLAND,
MANUFACTURERS OF**BICARBONATE of SODA**

REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.

— SODA CRYSTALS —

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND,

SOLE AGENTS FOR THE DOMINION OF CANADA.

MONTREAL.**S. A. VAN DAM & CO.,**

37 Old Corn Exchange, Manchester,

— and —

23 Mathew Street, Liverpool, England.

Solicit Consignments of

**Bacon, Butter, Lard, Eggs, Cheese,
and Canned Goods.**

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

BRITISH AMERICA STARCH CO.**PRICE LIST**

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each.	4¾c
Barrels, 175 lbs	4¾c
Kegs, 100 lbs	4¾c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6¼c
Brantford Gloss, 1 lb. cartoons.....	6¼c
Lily White Gloss, 1 lb. cartoons.....	6¼c
Canada Laundry, boxes 40 lbs	3¾c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages .	7c
Challenge Brand Corn, 1 lb. packages	6¼c
Brantford Cold Water Rice, 1 lb. car- toons	8½c

Ten boxes and upwards freight prepaid to
any point in Ontario or Quebec.Discounts 15 per cent on 10-box lots, Dis-
counts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or
through any wholesale house if preferred.**THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.**

Cleveland's Baking Powder yields best profit to the grocer, and is of such
a superior quality that a customer gained is always retained.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

A. Russell, grocer, London, has sold his grocery stock and gone out of business.

The Windsor merchants will close their stores at 6.30 each evening, except Saturdays, during July and August.

A. Davidson, of Durham, has secured a situation with an India tea firm. He is to have the sole control of their teas in Canada.

Jas. L. Grant & Co., of Ingersoll, slaughtered 600 hogs on Thursday forenoon. This is their best record for one-half day of five hours.

Mr. Robert Pickard, of Richard Pickard & Son, general merchants, Exeter, was married last week to Miss Lizzie Verity. The wedding trip is to Duluth, via Savina.

L. C. Hughes, Tottenham, Ont., general merchant and publisher, left on the 4th inst., for a trip to San Francisco, Cal. Our best wishes for a safe and pleasant journey go with him.

Andrew Murphy, of London, has been committed for trial by the police magistrate on a charge of stealing \$10 and a lot of knives from Cowan's hardware store the other night.

Hon. Mr. Foster has given notice of a resolution to-night extending the period for granting a bounty on sugar made from Canadian-grown beets, which expires on July 1 next, until June 13, 1895.

Wm. H. Dunn, the Montreal representative of The Pure Gold Mfg. Co., of this city, favored us with a call the latter part of last week. He was in the city on a business trip to the firm, and has returned with a full line of fresh samples.

Mr. Cutter, representative of Stephen L. Bullett, Boston, Mass., importer of Bensdorp's Royal Dutch cocoa was in the city last week. He is making arrangements to exhibit the Cocoa at the Industrial Exhibition in Sept. next on a larger scale than last year.

John Henderson, foreman at the Canada Chemical Works, London, Ont., has been presented by Wm. Bowman, on behalf of the company, with a valuable gold watch in appreciation of 25 years' faithful service. Such acts are creditable alike to employer and employee.

Mr. W. M. Shobottom, for many years a grocer at Ailsa Craig, has sold out his stock of groceries to Mr. E. Hutchinson, and his stock of boots and shoes to Mr. Chapman.

It is understood Mr. Shobottom will remove to Lucknow, where he will establish a canning and fruit evaporating factory.

At the Sarnia Court of Revision the other day Edward Adams and A. M. Smith, wholesale grocers of London, have each a quantity of sugar in store in Sarnia, which was down in the assessment roll at \$1,000 for each lot. Sugar is cheap now, and the valuations were appealed against, and reduced to \$700 in each case.

A deputation consisting of Messrs. Miller, Hodgins, Pridham, Cochrane, Hutchins, and other members, waited upon members of the Government on Tuesday and urged that in the interests of Canadian farmers and fruit growers, the duties on pork, hops, and dried fruits be increased.

THE GROCER was favored with a call this week by T. W. Trotter and W. L. Trotter, of Sheguindah, Manitoulin Islands. A short time ago the latter bought out his brother's general store business, and they were in the city straightening up accounts and ordering more goods.

The wonted size of the Merchant Sentinel is generous enough, but that excellent journal looms up more than portly in its last number. Though "made up" properly to a shapely and bulky figure, there is not an ounce of padding about it. It is a handsome issue, and its matter is honest tissue. We are glad to see our contemporary thriving.

At the regular meeting of the Toronto Commercial Travellers' Circle, held on Saturday last, it was decided to hold the annual excursion on Saturday, July 16, to Victoria Park, Niagara Falls, by steamer Empress of India and Grand Trunk Railway. Special rates and arrangements are being made for meals, side trips on the steamer Maid of the Mist, the inclined railway under the falls, etc. The committee are determined to spare no pains to make the annual outing a complete success.

Newspapers of the maritime provinces are urging upon the Government the necessity of an improved Atlantic service, pointing out the great benefits that would accrue to Canada, especially to this part of the Dominion, if one equal or superior to the crack lines were established. A number of papers, irrespective of politics, favor negotiations with the C.P.R., which company, they assert, would give a service equal to requirements, and infuse into the east that same energy and enterprise which has been displayed in the west through its efforts, and re-enact there the marvellous development noticeable beyond lake Superior. Judging from their editorial utterances any fair and reasonable arrangement which would guarantee a service as efficient on the Atlantic as the C.P.R., possesses on the Pacific would meet with unbounded favor.

Mr. John Scandrett, the well-known grocer of London, died on the 23d, after a very short illness. A week ago last Monday, he was

attending to his business as usual, and, in fact up to the day before his death had no ill-health. At that time he experienced some pain, and a doctor was summoned and remained with him constantly until his demise. Heart disease and stomach trouble were the causes of death. Deceased was born in County Down, Ireland, in 1829, and when but three years old his parents emigrated to Canada. His mother died during the trip across the ocean, and thus without her guidance they were obliged to begin life in their new home, lot 4 of concession 4, London township. Mr. Scandrett was reared on a farm, and followed the calling of a farmer successfully until 1860, when, in partnership with Mr. F. A. Fitzgerald, he engaged in the grocery business in London. This relationship existed until 1876, when deceased embarked in the same business on his own account. It is needless to say that he has been successful.

A FEW WORDS ON COMPROMISES.

In a letter to the Winnipeg Commercial, a correspondent signing himself "The Writer" has the following to say on compromises:

"It may be presumed that business failures ensue from either of two causes, misfortune or mismanagement.

The former should be and are met with sympathetic consideration; all the more because of their rarity.

In the latter, justice to all parties concerned should be the basis of action, tempered with such measures as individual cases may show warrant for.

Who are the "all parties" concerned in a business failure? There is of course the bankrupt, who suffers from the effects of his own mismanagement, which may imply incompetence in means, knowledge or qualities adapted to the business engaged in, carelessness, over-expenditure, personal misconduct, &c.

Then there are his creditors, who suffer from the bankrupt's inability to pay his indebtedness, but who nevertheless are to some considerable extent "particeps criminis" in the affair, since they must have supplied goods more or less recklessly, seeing that



"CAIRN'S"

HOME MADE MARMALADE

Is a most delicious preserve for the warm weather. Advise all your customers going to the country to take some with them. Your wholesale grocer has it.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

means of information as to business standing are readily to be had, with sufficient minuteness to guide careful houses in doing a safe business.

Then there are the bankrupt's debtors, who suffer by being pushed for immediate payment of their accounts—generally at most inauspicious times—and the local competitors in business of the bankrupt, who are apt to suffer severely when compromises are made, by having to contend against stock secured by unsafe or unworthy men at 50, 60 or 70 per cent. of value.

There is also the local public, interested mainly in buying goods at low prices, and rather benefiting by bankruptcies.

Now who of all these deserve and should receive consideration, and who should have a "say" in the settlement of a bankrupt's concerns? Certainly the bankrupt and his creditors—but should not also his debtors and his local competitors? These latter are deeply and directly interested and become sufferers through a business failure, then why should they not have a voice in the disposal of a bankrupt's affairs?

Leaving out of view the few failures through misfortune, both a bankrupt and his creditors deserve to suffer according to the measure of their unbusinesslike methods and actions. In most cases, with the bankrupt, the largest creditors are the most culpable. There is a recent case in point, in which, it is stated, by far the largest creditor supplied a certain line of goods for a general store, and when stock was taken there was not sufficient of that class of goods to represent value for one-third of his claim! Is such a creditor deserving of the chief control (such generally get it, being the largest creditors) of a bankrupt's affairs, or is there any fair play in such a bankrupt receiving a bonus of 30, 40 or 50 per cent. of the stock he holds at the time of such a failure? Should the claims of such people receive the highest consideration as against parties who suffer from the failure through no special result of their own?

The present method of dealing with bank-

rupts and their estates provides premiums for incompetence, recklessness and dishonesty; each unwarranted compromise is a blow at business honesty, an insult to business honor.

Both a bankrupt's debtors and his local competitors should have representation at meetings of creditors, if justice and fair play are to be dealt out as they should be in bankruptcy cases, and, with worthy exceptions, the method of disposal of bankrupt stocks should be by sale "en bloc" of each class of goods to the highest bidder, without compromises and extensions to unworthy bankrupts.

By adopting a system of representations of debtors as well as of creditors, of local business competitors as well as of the bankrupt at bankruptcy meetings, and an understood cessation of compromises and extensions except in unusually deserving cases, fair play to all would be better assured and cases of bankruptcy would be very sensibly diminished."

A reputation for truthfulness is indispensable to permanent and satisfying success.

No young man can possibly have mistaken his calling who finds in it what the world wants done

Goods conveniently located save time, money and temper in showing.

We are now booking orders for fall delivery for the following goods: John Gray & Co., Glasgow—Lemon, Citron, and Orange peels, Marmalade in Glass, Stoneware, and in Tins. All kinds of Jams in Glass, Stoneware and Tins. Peterson's Essence of Coffee in Bottles, Sauces, Vinegars, Fruit, Wines, etc., etc. John Jamieson & Sons, Glasgow. Lochfyne Herrings in ½ Kegs, Kegs and Barrels, and Ling Fish.

FRENCH GOODS—Crystallized Fruits, French peas in Glass and Tins, Mushrooms in Glass and Tins, French preserves in Glass, French preserves in Brandy and Marasquin, Sardines, Sardine paste, Truffles, Cockscorns, Olive Oil, Anchovies in Oil, Olives, Truffled Mushrooms in Glass Jars, Macaroni, Vermicelli, etc., etc.

Write to J. C. CAMPBELL & CO.,
204 St. James St., Montreal.

All Merchants should make a good

PROFIT

and at the same time

PLEASE

all those who are their

PATRONS.

You can do this by selling the

EMPIRE BAKING POWDER

—AND—

ROYAL DANDELION COFFEE

ELLIS & KEIGHLEY,
TORONTO.

"CANADIANS"

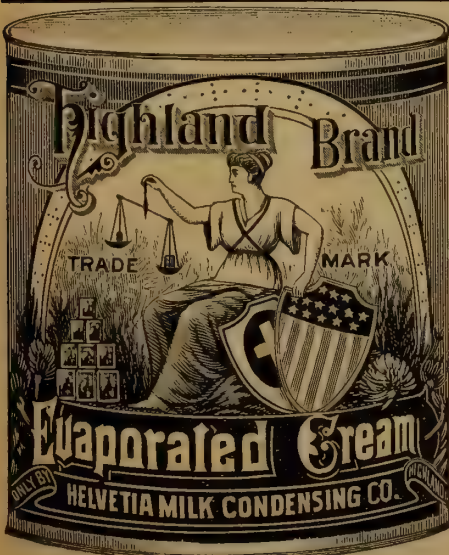
Appreciate a good cup of Coffee or Cocoa, such as is obtained
by the use of

"HIGHLAND BRAND EVAPORATED CREAM"

For Sale by all Wholesale Grocers.

Prepared only by

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.





A Desirable Investment.

Is buying Empire Tobacco.

Have you made that

Investment?

If so, all right. If not, delay not an hour but send us a card and we will fit you out with anything you want in the way of tobacco.

**Empire Tobacco Co.,
MONTREAL.**

TIPS AND TOLLS IN BUSINESS.

The cost of business is by no means limited to legitimate expenses. Incidentals are generally numerous, seldom modest and never deficient in absorption or appetite. Their nibbling propensity never wearies, and like a family of mice, they secure both board and lodging in the business commissariat. This particular breed of financial parasites is incapable of giving up the ghost, or hanging out its gall bag to dry. It is ubiquitous and prolific, and grades upwards from a boot black to a congressman. The cause or causes are not beyond the reach of a ten-foot pole, and are mostly located in the craze for cash, that is now known as smartness, push and "getting there." It is of course a sign of the times, and one of the few truth-telling shingles hung over the doorway of modern character. In business it is mostly desirable in such departments of service as can more or less inconvenience the merchant or trader. In the shipping or delivery of goods for instance, some ten years of personal experience in railroad service, unfolded an invoice of tips and toll that was as big as a government blanket, and as innocent of modesty as a veteran mule. Under the ermine mantle of gratitude for "favours received," contributions were in a plurality, and combined everything from a ham to a nickle plated stove. These gifts were never strictly solicited. This would have been an outrage and an extortion, especially where a generous salary was drawn by the recipient for doing his duty, but by a tacit understanding the necessary lubricant was in form where a creak in the hinge invited the oil bottle. There is of course nothing criminal in a man of business acknowledging a special service. It is certainly something more than a day's walk from being right when it left the man in the cold who had no tips to give. In some instances, and perhaps more of these than was allowed by the law, cars when scarce were distributed by the rule of greenbacks rather than of justice. With one man there never was any stopping in the clock when he wanted a favor, but with others who failed to reciprocate, delay and inconvenience was by no means rare enough to be either a change or a luxury. This levying of tolls was endorsed or encouraged when known by managers, but for all that the leech on the body of business succeeded in extracting its allowance of red fluid. It will, perhaps, in some millenium yet to come be recognized as an evil, but its extinction will never be so long as business men encourage it. It may be a delicate matter to handle, but it is, nevertheless, a pretty big stone in the business boot, and will have to be shaken out of the calf skin before the tip and toll system ceases to facilitate the business of one man or firm at the inconvenience or loss of another. As we have before stated, this evil is by no means limited to any one branch of public service, but it is a big wart on the nose of them all —Ex.

THIS NEEDS NO HEADLINE.

Twenty years ago the buyer went to the seller, now the seller goes to the buyer. This is not to be taken literally, of course, as if the seller was required to hawk his wares from door to door, but the whole tendency of modern business methods is that the man who has something to sell seeks out the buyer, a complete reversal of former conditions, when he who was in want of something sought out the seller. The tradesman, who now-a-days contents himself with a dignified seclusion petrifies into a statute. The live man advertises, circularizes, thrusts his personality in a hundred ways on the notice of the public, presents his wares so that they speak for him, considers the taste of buyers, creates wants and desires, and studies the convenience of customers.—Iron Trade Review.

WHO OWNS A MAILED LETTER.

A letter once mailed no longer belongs to the sender, but is the property of the person to whom it is addressed. Such is the postal law, but it is a law often violated by postmasters in small places, where correspondents are likely to be personally known to the post-office authorities, and sometimes leads to curious complications in large ones where this is not the case.

Important business interests have been affected by the same law. A firm which had long been really insolvent had succeeded in keeping the knowledge from the public, and continued to receive money from investors, which the partners employed dishonestly for their own advantage. It was their intention to raise one more large sum of money, part of which was to be contributed by a business friend of one of them, and then to leave the country with their spoil, and let their creditors shift for themselves.

But the wife of the business friend and the wife of the man who meant to victimize him frequently corresponded with each other, and the latter wrote a gay, gossiping letter to the former in which she mentioned that her husband had been in poor health lately on account of business troubles, but that she trusted their approaching trip to Canada would restore him.

Remembering, too late, that her husband had asked her to mention neither of these facts, and fearing to vex him, she went to the post-office to recall her letter. The postmaster refused to give it up. She could give no good reason for demanding it, and became petulant and irritated when he continued to refuse. He remained firm and the letter was sent.

The recipient showed it to her husband, whose suspicions it aroused. He made an investigation, and as a consequence the dishonest firm was broken up, and both the partners arrested and punished.

Intercepted letters have long been a popular theme of drama and romance. A letter which could not be intercepted, but had to go in spite of the sender's express desire and entreaty, might offer an interesting variety.—Youth's Companion.



Increasing sales testify to the merits of our goods.

Retailers who buy them once, ask for them again. No one can afford to overlook these facts.

THE KENT
CANNING & PICKLING CO.,
CHATHAM, ONT.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.



Send for Price
List of our vari-
ous brands of
chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

T. A. LYTLE & CO.,

Vinegar Manufacturers,

TORONTO.

Have reduced the price of
their Celebrated

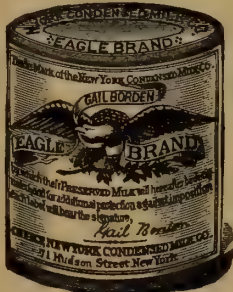
BEAVER BRAND

PICKLES

Send for Quotations.



BUY
THE
ONLY
BEST



THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE
PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

FRY'S Pure Concentrated COCOA.

To secure this article, please ask for 'Fry's
Pure Concentrated Cocoa.'

"It is especially adapted to those
whose digestive organs are weak."—
Sir Charles A. Cameron, M.D.

ARTHUR P. TIPPET & CO., 43½ Wellington St. E., Toronto.
Agents for J. S. Fry & Sons for Ontario and N. W.

IT IS ABSOLUTELY PURE !

No chemicals are used in its pre-
paration as is the case with Dutch
Cocoas, in which alkalis and other
chemicals are introduced, to give
apparent smoothness and strength to
the decoction.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all pur-
poses. Sold by Grocers, Outfitters and others.

MANUFACTURED BY
FORREST CANNING CO'Y,
HALIFAX, N.S.

BRUSHES BROOMS WOODEN WARE

We manufacture every description for Household Purposes
viz, Scrub, Store, Shoe, Whitewash, Dusters, etc.

Our lines are unsurpassed for finish and uniform quality.
We pay special attention to the selecting of the Corn.

We make a specialty of the Durable Pails and Tubs with
Corrugated Hoops, and these goods are Better and Cheaper
than Fibre Ware, also Improved Globe Washboards, Package
Clothes Pins, Matches, Cordage, Baskets, Butter Tubs, etc.

Chas. Boeckh & Sons,

Manufacturers,

Toronto.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion,



TORONTO MARKETS.

TORONTO, July 7, 1892.
GROCERIES.

The first week of July and the last week in June are usually very much alike, and do not differ greatly this year. July opens under no particularly hopeful auspices. The volume of the trade done is considerable, but it is done unselfishly, profits being still the last thing any wholesaler apparently concerns himself about. The freight account on the sales for June probably is as large as it usually is for that month, but the profits are much smaller in the aggregate, that is, the amount of business done was up to the June average, but the profits were not. Stock taking is now going on in some of the houses, and the usual drudgery of that work is not made more cheering by the returns from the books. The trade has been for a long time very unsatisfactory, and a not unnatural sign of such a condition is the reported decision of a Hamilton house to go out of the business on account of the meagreness of profits. It is to be wondered at that the continuance so long of business with prices so close to cost has not produced more such symptoms of its effects before this. The present week's sales have been fairly large in sugar, canned goods and Valencia raisins, but teas have not found much call, and other dried fruits have been neglected to a considerable extent. As to collections there is nothing to be said but that they might easily be better without being extraordinary. Payments are of course regulated, in the matter

of amount, by previous business, which being from hand to mouth usually, determines remittances in small sums.

COFFEE.

The conditions ruling the buying of coffee by importers are of more interest than those ruling the sale of coffee to retailers, for it is the former that are supreme in the control of prices, as the supply here never to any appreciable extent overbalances the demand so as to produce a Canadian market different in any respect from the foreign market. Just now the outside influences are for steadiness, and prices are the same for Brazil coffees, both Rios and Santos, that is 17½ to 21c. Also, the grades in fullest stock are common coffees, choice being scarcely obtainable. Java coffees retain all their former strength, being now from 34c. upwards, with 2c. higher as the starting point for fine yellow stock. The demand for coffee is not above the usual moderate capacity that this market has to supply.

DRIED FRUITS.

There is no longer any controversy between sellers and buyers as to the value of Valencia raisins. They are admittedly good property at full prices. The demand has got into shape to take big stocks off now, July being one of the great consuming months and August another. Some retailers took time by the forelock and bought their summer supply just when the turn began, and before the wholesalers here had the courage to increase their prices by a little profit increment. Those who have the stock are satisfied. The lowest they could buy at now is 3¼c., and not every house would accommodate them at that figure. The New York market is virtually in a state of depletion, so far as ability to afford bargains is concerned. Layers are in better request as well at 7c. Currants need all the buoyancy that the demand can give them if they are to emerge from the despondent state in which they have lain for so long a time. No change is to be credited to this week that is beneficial to the price, which remains quotable from a basis of 4½c. Prunes have pretty well departed from current interest, with the assent both of the supply and the demand, both

(Continued on page 16)

CANNED GOODS.

TORONTO.

Previous conditions have not been superseded by anything new, and those that were uppermost last week are still in the ascendant. The distributive sieve is on the whole rather fine, scattering stock over the country in generally small parcels, though a few exceptions of large sales are to be credited to this week as well as to most of its forerunners. A few hundred cases of vegetables have been sold to Montreal, which has some significance in the face of reports of abundance of stock on that market. There the demand appears not to be sated with goods of choice quality, or this business would not have been done. The supply of tomatoes on spot is generally supposed to be ample for all the demands the waning crop year can muster, and no attempt is being made by jobbers to excite business by putting any leverage under prices, which remain at \$1.05 for assortments of staples. Corn of A 1 quality brings \$1.10 in quantities smaller than carloads. Peas are slightly less active, the supply and cheapness of fresh green peas tending to detract from the demand. Business does not go on briskly in contracts for the new pack, a general disinclination to load up being observable. Beans and pumpkins are unchanged in price but somewhat better in demand. Salmon diminishes rapidly

Water Melons,
Tomatoes,
Cherries

This week. Don't you
want some?

CLEMES BROS.

Phone 1766.

TORONTO, ONT.

You can lose more than we do
by not subscribing for this paper.

The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.
Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish,
and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

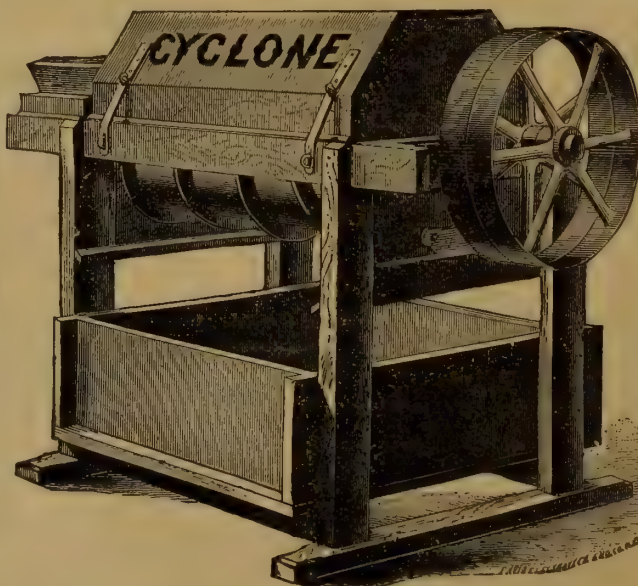
Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP

Canned Goods.

We
Pack
Only
the
Best.

Have you goods
bearing my name
in stock? They
are always the
same, always reli-
able.

D. W. DOUGLAS,
St. Johns, P.Q.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS**
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "**BOULTER**"
across the face of each label in a distinctive
color. Look out for the word "**BOULTER**"
if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,
PICTON, ONT.

THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to
Buy the Best

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,
Lakeport, Ont.
Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured
extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.



B. R. Nelles,
CRIMSBY, ONT.

Packer and Preserver of the Cele-
brated BEAVER Brand Canned
Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



12 Years Experience

Convinces us that it pays to can and
preserve the best goods possible.
Sales for 1891-2 doubled those of pre-
ceding year.

We have our Factories thoroughly
renovated and are in position to im-
prove if possible the standard of our
goods this season. We can furnish

New Preserved Strawberries July 1st, Raspberries early June and
Sweet Wrinkle Peas July 15th. Send for sample order.

Remember the quality of all our goods are
guaranteed.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES : Delhi, Ont., and Niagara on the Lake.

MARKETS.—Continued

as a spot commodity, nothing but remnants of stock, held by the few, remaining to meet the demand, which has now the greater part of its capacity fully open, owing to the trades of the country being pretty thoroughly sold out and the season of consumption being at its height. Horse shoe talls are all but exhausted and are worth \$1.60. Flats are firm at \$1.70. The Nimkish brand is \$1.55, and what is generally known as the Indian brand, which a short time ago was \$1.25, is now \$1.50. The position of the market is strong for future salmon at \$4 80 at the coast. The English market is in a receptive state at that price. Here, the stiffness of values led to some speculation by city retailers, who may find however that buying on a rising market at the fag-end of a year is not good policy, as the new pack goods may come in before the wide margin aimed at is realized on all the purchase. A shipment of new lobsters is to hand, but the stock of old is still considerable from \$1.90 up.

Continued from page 14.

failing that fruit at about the same time. New evaporated apricots are now quoted at 9½ to 10c. at the Pacific coast, and a shipment has already been received at New York. There is likely to be a good season's trade in California evaporated fruits, as last year's business was satisfactory to all who ventured on that line of goods. There is no decline in the firm position for some time held by lemon peel, which still goes at 16 to 17c. and is scarce. Nuts call for no especial notice in this week's report, the state of the demand for them being unchanged.

RICE AND SPICES.

Rice is now in demand but the trade in it is confined almost entirely to common rice at 3½c. The reason for this restriction is the scarcity of foreign milled Japan and the strong price of Java. Japan is 5½ to 6c, and Java is 6½c. Japan, imported ready milled, is now exceedingly scarce and is wanted.

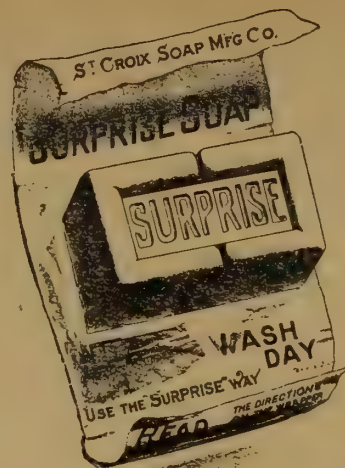
Spices have no very prominent features in relief this week. Tapioca is advancing in the primary market and at centres of distribution. Small brown sago is out of stock, and seed tapioca is being very generally used as a substitute. New sago will not be in for two months. Prices are unchanged for all descriptions.

SUGAR.

The movement of sugar acquires momentum slowly. Cars go forward as they did last week, but the majority moved are called for by the joint orders of neighboring grocers. Occasionally retailers do go in singly for carloads, but not frequently. The trade is not yet of the volume that it was last year at the opening of the preserving season, though prices are so favorable to the buyer and stock can be had upon the briefest possible notice. One reason for this is that there was a considerable quantity of sugar sold in March for delivery now. Raspberries have not begun to tell with their full force

Retails

4 cakes for 25 cents.



The St. Croix Soap Mf'g Co.,

Branches :

St. Stephen, N. B

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

upon the demand, but they are expected to make business when their season is well under way. The prospect of raspberries is generally reported to promise a large yield. There is no abatement of the chronic unsatisfactory conditions. Prices are hard to quote, simply because the term "granulated" is no longer definite enough to place beside any particular figures. For the very finest, jobbers get not far from 4½c., but there are grades which by courtesy are comprehended under the same general name, that go as low as 4¼c. The wide diversity of quality embarrasses retailers, who seem slow to get into the way of specifying the name of the refinery in submitting orders. That nondescript sugar, Grocers' A, unpopular as it is, is a better sugar than some that are sold and branded as granulated. For this class of sugar wholesalers admit they would not pay within ½c. of what they would give for a first class granulated, say Peach Blossoms or Creams. It is said that the very low grade, which is generally spoken of as off-granulated, will not keep preserves. If that is the case, of course there will be, sooner or later, a reaction from the low point in quality to which some refiners are running. Yellows are steadier than granulated, because they are not in the centre of interest as granulated is, and there is very little quoting below 3½c. and what there is rarely goes below 3.40c.

Willett & Gray, New York, in their weekly "statistical": Total stock in all the principal countries at the latest uneven dates, 1,238,016 tons against 1,229,015 tons.

Raws—Until within the last two days the market has been steady and firm, with frequent transactions at last week's quotations,

and at 3 3-16c for centrifugals c.i.f. for Boston. The market has developed weakness, however, and last sales are at 1-16 decline. There have been further purchases made in Cuba for August shipment, and a considerable portion of the Cardenas stock is now owned by American refiners. Many holders for speculative account in Cuba are, however, not sellers at present, following the lead of European speculators who expect better prices later on. European market has been somewhat unsettled, with a weakening tendency towards the close of the month caused possibly by the dropping out of some holders who have become tired of changing over from mouth to mouth while waiting for an advance. The beet quotations are now quite near the parity of Cuba centrifugals, and the question of competition for the American trade seems nearer at hand. The West India Muscovados find a ready prompt sale at 2.81c for 89° test, and will be wanted freely through the season. New crop Javas for August-September shipment have been engaged for America to a considerable extent, on importers, as well as refiners' account.

Refined—A change in methods of quotations to meet the wishes of the Grocers' Association is now being made, but does not change or affect the net values. Neither does it make any discrimination against any grocer who is not a member of an association. Any grocer in the United States can buy as cheaply of the American Sugar Refining Company, under the new arrangement, as any other grocer. Allowances and trade discounts equalize all transactions to the net basis of 4.22c for granulated. The Grocers' Associations make their prices and

Liverpool
Salt.

ESTABLISHED 1860.
STANWAY & BAYLEY
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

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Salt.

NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote.

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow.

England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
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Robertson, Thompson & Co.,

Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods,
Sugars, etc.

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P.O. Box 615. WINNIPEG, MAN.

TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

W. A. McCLEAN & CO.,
Pork Packers.

FOR SALE--

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

McWilliam & Everist,

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

DATES, FIGS, NUTS, CALIFORNIA DRIED FRUITS, ONIONS, ETC.

25 and 27 Church St.,

TELEPHONE 645.

Toronto.

MELONS--

Two to three cars weekly.

TOMATOES--

Mississippi stock arriving, fine shape.

CALIFORNIA FRUITS--

Apricots, Peaches, Plums, Cherries—fancy packed.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

JAS. PARK & SON,
TORONTO.

New cheese,
Small Two Pound cheese,
Roquefort cheese.

Choicest quality Hams, Bacon, Beef Hams,
Dried Beef, &c. Write us for
Price List.

Husband Bros. & Co.,

71 Colborne St., Toronto.

LEMONS: 360's Pascatel.....\$4 00
300's " 4 50
Gilt Edge..... 5 00

REFERENCE: Imperial Bank, Yonge and Queen.



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Sole Agents for Canada.

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Commission and Manufacturer's Agent.
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We are open to receive a few first-class agencies
Good connection wholesale and retail.
Correspondence invited

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Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

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26 WEST MARKET STREET,

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Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
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Solicit consignments of Country Produce
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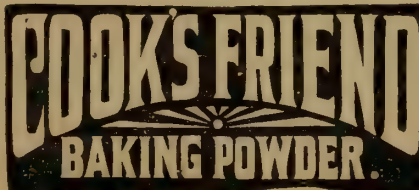
Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,

Head Office, 101½ King St. W., Toronto
BRANCH—Tidy's Flower Depot, 164 Yonge St.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

arrangements for a fair compensation in distributing the sugars. Independent grocers make prices independently as they please. There is no forcing, no compulsion, no discrimination, no conflict. Some grocers think it for their interest to join associations; others do not. That the local associations are spreading over the country is an indication of their advantages.

Meltings have further increased, and the active season is now in full progress. Prices are likely to vary but little, if any. A few Scotch yellows are arriving, but the quantity is limited, and the margin of profit small.

Beet crop—F. O. Licht's June report estimates acreage at about the same as last year. The size of the crop as compared with last year's now depends entirely on the weather, with the laws of probabilities against any smaller result. Remaining for export after June 1st in Germany and Austria-Hungary 300,000 tons against 301,345 tons same time last year, of which 235,855 tons were actually exported. The consumption of Europe for nine months to end of May shows 53,000 tons increase over preceding year.

SYRUPS AND MOLASSES.

Syrup has nothing for it but to wait its turn, come that when it may. Just now it looks as if giving away would be rather a forced process if freight had to be paid by the recipient. Prices are as low as ever, 1 3/4c. being the minimum.

Molasses has no movement of any account. New Orleans is quiet at from 30c. upwards, and West Indian at from 35c. upwards, quoted in barrels.

TEAS.

The second shipment of new season's Japan teas is just to hand. The prices at which the bulk of it is held range from 25c. upwards. The samples, which were received some time ago, compare favorably with those of the corresponding picking last year, the make of the leaf and the quality of the liquor being finer. The choicest tippy Darjeelings of the new season are very scarce now, being exhausted at the centre of production. Nearly everything of this class was grabbed up as soon as offered. None is likely to reach this market. The tea trade has been very light during the past week.

A private advice from Hiogo, dated 9th of June, reports that buying up to that date was very general, and that stocks were then reduced to about 2,000 piculs. Cold weather was expected to cause a shortage in the first crop. Up to the time of writing, the shortage, as compared with the yield of 1891 up to the same date, was 17,593 piculs. Sellers as a consequence showed an unwillingness to accept any reduction in price. The lower grades of the crop, which offered this season at a little over last year's opening prices, had advanced \$1.50 to \$2 per picul. Settlements to date were 47,755 piculs against 65,340 piculs last year.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

R. S. McIndoe has been showing new pea, and strawberries, for the Delhi Canning Co. since Wednesday.

G. A. Lambe & Co. are now representing Carter, Macy & Co., Japan, young Hyson and black teas, New York.

A brand of lobster salad, put up in attractive flat tins by Hoegg & Co., Fredericton,

N. B., is now on this market for the first time, a shipment having been received on Monday by Sloan & Crowther.

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

Smith & Keighley are offering some special values in new season's Japan tea, at prices ranging from 25 to 35c. The second shipment is just now to hand and samples were received several days ago.

J. Cleghorn & Son, will be receiving during the next three weeks mixed carloads of Mississippi and Illinois tomatoes direct from the growers. They also handle large quantities of fancy packed California fruits put up especially for fancy trade.

In the Bordeaux market packers who were unable to fill their orders for new peas have paid more fortunate competitors the equivalent of \$1.50 to 2.00 per case advance on original selling prices, to fill a part of their contracts. Evidently French peas will be high throughout the season.—N. Y. Commercial Bulletin.

Sloan & Crowther have just received a shipment of lobster of the Royal Crown brand. This is the first arrival of stock of this season's pack, and was packed at Richibucto, N. B. The quality proves to be very fine, judged by samples examined. In the contract the canning firm engages that the quality shall be equal to the best. The price to prompt buyers is \$2 in talls and \$2.50 in flats.

Perkins, Ince & Co. have received samples of fine Moning Congous. The prices open a little lower and the samples show a little better than last year. There is strong likelihood, however, that prices may advance before long. A significant feature, pointing to this probability, is that while last year over 180,000 half chests were settled for at 40 taels and over, this year only 15,000 half chests were sold so high. According to last advice (28th May) to Perkins, Ince & Co., every single chop of first Moning was bought up at that date.

Henderson & Liddell, 3 Eastcheap, London, England, announce in this issue their readiness to receive consignments of canned goods, green fruit, etc. This reliable house commands a connection that is likely to prove valuable to Canadian producers who are looking round for a suitable export channel to carry off their surplus product. Packers of canned fruits will be apt to find it to their advantage to consign a trial shipment to the firm. They issue a periodical called Price Current and Market Report which furnishes full information for the guidance of both buyers and sellers.

PETROLEUM.

There is nothing to add to the invariable fact that the price of Canadian refined is 14c. to outside buyers and 14 1/2 to 15c. distributed to the city trade.

The Petrolia Advertiser quotes \$1.27 1/2 per barrel for Petrolia crude, and \$1.28 1/2 for Oil (Continued on page 20.)

FLOUR AND FEED.

TORONTO.

The week's flour sales have been inconsiderable for distant delivery and distribution for local needs has not been materially improved since a week ago, the only agency that could effect improvement being the exhaustion of supplies in the hands of dealers and that is a general thing. Prices are not over-firm, the influence of eastern offers and of eastern withholding of offers being weakening in tendency. Feed is not changed in any important respect. Hay is lower in consequence of a liberal crop being expected, and both bran and shorts are rather easy.

FLOUR.—City millers' and dealers' prices are: Manitobapats, \$4.95 to \$5; strong bakers', \$4.50; white wheat patents, \$4.80; straight roller, \$4.40; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.95 to \$5.00; Manitoba strong bakers' \$4.45 to \$4.60; Ontario patents, \$4.00 to \$4.25; straight roller, \$3.50; extra, \$3.35 to \$3.40; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12, shorts \$13 \$13.50, mixed feed \$22, feeding corn 50 to 52, oats 31 1/2 to 32c.

HAY—Is fairly active at \$11.50 to \$12 for No. 1 timothy and \$10.50 to \$11 for mixed.

STRAW—Is steady at \$6.50 to \$7.

MONTREAL.

Local trade is fairly active at prices within range of quotations. Export business is quiet. Prices abroad do not show sufficient margin to induce buyers. We quote:—Patent spring, \$4.85 to \$4.95; patent winter, \$4.80 to \$4.90; straight roller, \$4.20 to \$4.35; extra, \$3.80 to \$3.95; superfine, \$3.25 to \$3.50; fine, \$3.10 to \$3.35; strong bakers, \$4.45 to \$4.65.

Oatmeal, very little doing outside of demand for local wants. Prices are about steady. We quote:—Granulated, bbls., \$3.90 to \$4.00; Rolled, bbls., \$3.80 to \$3.90; Standard, bbls., \$3.75 to \$3.85; Granulated in bags, \$1.90 to \$2.00; Rolled in bags, \$1.90 to \$2.00; Standard, in bags, \$1.75 to \$1.80.

Bran and shorts meet with a fair steady local demand. Mouillie is quiet. Quotations are unchanged, as follows: Bran, \$14 to \$14.50; shorts, \$15 to \$17; mouillie, \$20 to \$23.

ST. JOHN, N.B.

FLOUR—The demand is fair, and the market is well supplied with a tendency to lower prices. Manitoba is quoted at \$5.50 to \$5.60. High grade family \$4.80 to \$4.90. Medium Patent \$4.60 to \$4.75.

OATMEAL—There is a steady demand for oatmeal. Prices are unchanged at \$4.15 to \$4.20 for both Standard and Roller.

CORNMEAL—The market is very dull. Quotations given are \$2.80 to \$2.90.

Canned Lobsters.

Finest brands, talls and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

LONDON BROOM FACTORY.

Brooms, Brushes, Whisks, &c.

Send us a sample order.

Satisfaction guaranteed.

ROBERT GURD, London, Ont.

Lion Spice Mills.Manufacturers and Importers
Mustard, Extracts, Bird Seed,
Baking Powder.

Finest quality, lowest price.

The Lion Spice Man'g. Co.,
LONDON, ONT.**Elliott, Marr & Co.,**

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.**TUTTI-FRUTTI**
WINS! SEE?For Elegant Hanger Signs for your Windows,
Address ADAMS & SONS' CO'Y, 11 and 13 Jarvis
St., TORONTO, ONT.**EMBRO**
OATMEAL
MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways.**Cowan's**
HYGENIC COCOA.
ROYAL NAVY ROCK
CHOCOLATE.These standard preparations are kept by all
first-class Grocers.Ask For Them.The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto**COLLINGWOOD FISHERY.**

Fresh Trout

and

Whitefish

Received daily and shipped by express in
barrels of 100 to 200 lbs., and in carts
of 800 to 1500 lbs. each.

A. MONTGOMERY, Agent.

Collingwood, Ont.

R. M. PINCOMBE.

STRATFORD OATMEAL AND CORNMEAL MILLS.**Pincombe & Sutherland,****STRATHROY, ONTARIO.**

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,
also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and
Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and
prices.

N. B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

For Choice Family Flour

Try the Beaver Brand

AS MANUFACTURED BY

THE T. H. TAYLOR CO., LIMITED,
CHATHAM, ONT.**WALTER THOMSON**
MITCHELL, ONT.**GENERAL GRAIN DEALER.**

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

BRANDON ROLLER MILLS,
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS.

N. WENGER & BROS.,
AYTON, ONT.**- - MILLERS - -**

(Hungarian Process)

BRANDS:

KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.

W. W. SUTHERLAND.

STRATFORD OATMEAL AND CORNMEAL MILLS.**Pincombe & Sutherland,****STRATHROY, ONTARIO.**

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,
also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and
Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and
prices.

N. B.—The only mills putting up Rolled Oatmeal in Cotton Bags.



MARKETS—Continued

Springs crude. It adds that there is no speculation, but that the feeling is one of confidence.

BUTTER AND CHEESE.

The receipts of butter, though fairly large, are well balanced by the demand, which is of a more organized character under the action of an export interest that is developing. Some shipments now in course of preparation are taking up the greater part of the stock that shows good value at prices ranging from 12½ to 14c. There is also a market for white butter at 10c. A Montreal buyer has been on this market the past few days and has taken a considerable quantity of low grade stuff, which is believed to be destined for New York. Buyers here will pay 13½ to 14c. for good dairy tub, and 12½ to 13c. for good store - packed butter. Large rolls are falling of every fast, and now are an insignificant element in the market, most of them going to the composition of tubs, and so shipped by country merchants. The market for all classes of butter is in a very fair condition. The position taken by the manufacturers of creamery butter betokens intrinsic strength. They are now storing butter in preference to accepting 19 to 19½c. In this they appear to be justified by large sales made a short time ago.

Cheese is worth 9½ to 10c. from dealers' hands, but this is fully one cent of advance upon prices asked for car lots. Septembers are not yet completely exhausted, and are held at 11½ to 12c.

COUNTRY PRODUCE.

BEANS—Firmness at prices quoted a week ago is a condition acquired this week. Four cars changed hands this week at something in the close neighborhood of \$1.05 at point of shipment. Inquiry all the way from St. Louis has been heard from on this market, but no business has resulted. Out of store lots are \$1.15 to \$1.25.

DRIED AND EVAPORATED APPLES—The dulness has not yet lifted. Evaporated sell at from 6 to 6½c. according to quantity, and sun-dried at from 3½c.

EGGS—The price for good stock is 11c., and for seconds 10c. The latter are quite plentiful, owing to collections and selections being made for the English market.

HONEY—Extracted is 5 to 7c. Sections are scarce at 12 to 14c.

HOPS—The range is 21 to 24c. for '91 hops, and 16 to 18c. for '90's. There is little business going on. Prospects are so far favorable to a good yield this year, but the critical stage in the growth has not been reached and the present rains are harmless.

HIDES, SKINS, WOOL, TALLOW.

HIDES—Are unchanged. No. 1 green cows' are 4½c. Cured are 5c. The market circulation is well kept up, the outlet for cured being capable of carrying off all the raw that come to hand, but prices show no signs of mending.

SKINS—An advance of 5c. in pelts and lambskins was made on Saturday. The former are now 25c., the latter 40c.

TALLOW—Rendered is 5c., rough is 2c.

WOOL—Combing fleeces are 17c., clothing fleeces 20c., super 22c., extra super 25c.

VEGETABLES.

Potatoes have taken a sudden turn for the better, and on Monday rose to about twice their value of a week ago. The price is 40 to 45c. per bag in cars. Out of store lots are 50 to 60c. New are worth \$3 per barrel. Cabbage are \$2 per crate. Cucumbers

are \$1.75 to \$2 per crate.—Onions are \$2 per crate for Bermudas and \$2.75 per sack for Egyptians.—Melons are 30 to 40c.

PROVISIONS.

The demand is chiefly local. Little has been done in bulk lots, and little inquiry for such parcels is heard. Smoked meats have the main part of the demand. Prices are unchanged.

BACON—Long clear is 7¾ to 8c., smoked backs are 10½ to 11c., bellies 10½ to 11c., rolls 8¾c.

HAMS—Are steady at 10½ to 11c.

LARD—Pure is unchanged at 9¾ to 10c. for tubs and pails. Compound is steady at 7 to 9c.

BARREL PORK—U. S. heavy mess is \$13 to \$14, Canadian \$15. short cut \$16.

DRESSED MEATS—Beef is 4 to 4½c. in fore and 7 to 7½c. in hindquarters, mutton is 7 to 7½c. Spring lamb is 11 to 13c. per lb., yearling lamb 9 to 10c., mutton 7 to 8c., veal 7 to 8½c.

GREEN FRUIT.

The holidays,—the celebration of the First and the excursions of the Fourth,—gave a good impulse to trade in most fruits now in stock. Oranges are steady at \$5 to \$5.50 for Mediterranean sweets, the only description yet in stock. Lodi oranges are coming in now, as well as Maoris. Lemons are firm at \$5 to \$5.50. Bananas are scarce and high, \$1.40 to \$1.75 being now the range. Pineapples are out of the market for the season. Strawberries are variable from day to day, but the limits of fluctuation through the week have been 3 to 7c. New California pears are in at \$4.50 per box. Apricots are \$2, peaches \$2.50, cherries \$2, red currants \$1.25 per basket.

FISH.

The stock distributed by pedlars is considerable, consumption being more general than it has been for some time previously. The prices remain as they were quoted last week, viz., 14c. for salmon, 6½c. for salmon trout and white fish and \$1.50 to \$1.75 for lake herring.

SALT.

Conditions are not subject to variation at this season. Prices are steady at quotations in Prices Current, and business is quiet.

MONTREAL MARKETS.

MONTREAL, July 7, 1892.

GROCERIES.

There have been few if any important changes in groceries during the week, and the aggregate movement is of limited dimensions. Values generally rule steady with the exception of molasses, which is still a field for competition in the way of cutting. In view of the low range of prices on groceries generally, wholesalers are hoping for a better demand shortly, as retail dealers cannot be supplied very liberally, in consequence of the hand to mouth character of their operations in the immediate past.

SUGAR.

The sugar market still remains quiet, both with the refiners and the wholesale trade. The refiners anticipated a boom in sugar some weeks ago, but it failed to come. The only business doing on spot is a small jobbing one. One of the refiners here states that things have never been so dull with them for some time, and puts the dullness down to the cutting in the early spring, when no doubt the retailers stocked up heavily.

We quote: Granulated 4½ to 4 9/16c.; yellows, low grade 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

TEAS.

The local tea market is about the same as noted last week; the business that is being done is only small. Blacks are quiet but firm under light stocks both here and in London. Advices from Japan report the market there for Japans very much firmer. Several brokers here have received cables from their Japan headquarters to hold the present stock of teas for higher prices, as the home market is advancing every day. It is also reported the quotations for 2nd crop stock are a good deal higher in comparison than for 1st crop teas.

MOLASSES.

The tone of the molasses market is pretty much the same as it was last week. There has been some cutting in price, but it does not seem to have the desired effect on buyers as they are not taking hold freely as yet. The sale last week went off all right and the prices were pretty steady. The cutting seems to be confined to one or two houses in the east, which are always trying to cut each other's throats. The stock that was to have been auctioned off this week has not come to hand yet, but is expected every day. We quote: Barbadoes 29 to 31c., American 28c.; syrups are quoted at 25 to 28c. for medium bright, 40 to 45c. for choice, amber 40 to 45c.

MAPLE SYRUP.

Maple products are the same as last week with no change in price. We quote maple syrup in tins 60 to 64c. per gallon, and in wood at 5c. per pound. Maple sugar is quoted at 7 to 8c., and fancy cakes at 8½c.

COFFEES.

The steady feeling of coffee is maintained, and a fair demand for small parcels is noted, which appears to satisfy holders as supplies here are not large. We quote as follows:—Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c., Santos, 17½ to 19c.

RICE.

Locally rice is about the same as we have noted from time to time. The business that is being done is a nice steady one at good prices. We have to note the sales of several car lots during the week. We quote standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

NUTS.

There is no special feature to report in fruits, which rule with other lines of groceries, the movement being of a small jobbing character. We quote: Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; walnuts, Grenoble, new 12 to 14c.; walnuts, French 10 to 10½c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c.; pecans 16 to 17c.; peanuts 7 to 10c.

GREEN FRUIT.

There is a fair seasonable trade doing in green fruit with nothing special to note in any particular line. Oranges have a fair sale. We quote: Bloods in half boxes \$3; Massinas \$4 to \$4.75; lemons \$2.75 to \$3.50; pineapples 7 to 15c. each, strawberries 5 to 7c. per box, bananas \$1 to \$1.50 per bunch, apricots \$2 to \$2.50 per box. Cherries \$1.00 to \$1.25 per 8 lb. baskets, peaches \$2.50 to \$3, blue plums \$4.

APPLES.

It is not natural to expect any new development in apples now. Stocks are working gradually lower, and prices remain as before. We quote regular \$5.50 to \$6 per

DAVIDSON & HAY**Wholesale Grocers,**

36 Yonge Street,

TORONTO.**CANNED GOODS**

Full assortment of Tomatoes, Corn, and Peas of all the best brands, including Miller's "Little Chief," "Faultless," "Aylmer," "Bowlby's," "Delhi," "Lakeport," "Simcoe," and Ontario. We have also cheaper brands in stock and some fine values in Canned Peaches, Plums, Apples and Pears. Closest prices to the trade for "Clover Leaf" Lobsters.

Sloan & Crowther
WHOLESALE GROCERS,
 19 Front St. E., Toronto.
MacLaren's Imperial Cheese

IN GLASS JARS.

Large—1 Dozen in Case.

Medium—2 Dozen in Case.

Small—2 Dozen in Case.

DELICIOUS!**APPETISING!****TEMPTING!**

For the Home, The Traveller, and Picnic Parties, this cheese is unrivalled.

Write us for Samples and Quotations.

WRIGHT & COPP,
AGENTS,
40 Wellington St. East, **TORONTO.**

ESTABLISHED 1851.

Just Received

New Atlas Prunes

In Boxes 55 lbs. net, at 6c. lb.

N. QUINTAL & FILS,**WHOLESALE GROCERS,**
274 St. Paul Street,
MONTREAL.
SALMON

Present stocks low and prices advancing. No new pack to arrive for two months. Choice brands will rule high. We offer for immediate delivery

Horseshoe and Empress

AT REASONABLE PRICES.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, - ONT.**JUST ARRIVED**

NEW SEASON'S

JAPAN TEA.**Our Celebrated Fan Chop,****Ex. Empress of India.****EDWARD****ADAMS & CO,****LONDON, ONT.****BALFOUR & CO.,****IMPORTERS OF TEAS**

—AND—

WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Sent for Prices.

First Arrivals

New Season's

JAPAN TEAS

NOW IN STORE.

Write us for samples before purchasing elsewhere.

SMITH & KEIGHLEY**Wholesale Grocers,****9 Front St. E., Toronto****Thos. KINNEAR & Co****Wholesale Grocers,****TORONTO.****-: JAPAN TEAS :-**

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,**J. W. LANG & CO.,****WHOLESALE GROCERS,**

JUST ARRIVED:

New Lobsters

CELEBRATED STERLING BRAND,
 also full lines of Canned and Potted
 Meats, Soups, &c.

59, 61, 63 FRONT STREET EAST,
Cor. Church St.
TORONTO.

New Season's

Moning Congou**TO ARRIVE****PERKINS, INCE & Co.,****41-43 Front St. East,****TORONTO.**

J. F. EBY.

HUGH BLAIN.

Prices of Sugars

change so often that weekly quotations are apt to mislead. Send us your orders and same will be filled promptly and at LOWEST MARKET FIGURES.

EBY, BLAIN & CO.,**WHOLESALE GROCERS,****TORONTO, ONT.**

MONTREAL Markets continued

barrel; evaporated 6 to 7c.; dried 4 to 4½c., and evaporated peaches 12 to 13c. per tin.

HONEY.

Honey has a fair jobbing movement at unchanged prices. Receipts are small. We quote strained 7 to 8½c. and comb 8½ to 10c. per lb.

FISH.

There is a fair sort of trade doing in fresh fish, but nothing exceptional. Cod and haddock move at 3½ to 4c., while whitefish and lake trout have a pretty fair movement at 6 to 7c. Small lots of Gaspé salmon are offering at 10 to 10½c. The following are quotations: Smoked Yarmouth bloaters, per 60 box, \$1.00 to \$1.10; St. John's bloaters, per 100 box, 80c. to \$1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c.; finnan haddies 7 to 8c.

We quote No. 1 herring, per brl., \$4.50 to \$4.60; lake trout, per half brl., \$4.00 to \$4.25; sea trout, per bbl., \$8.25 to \$8.75; codfish, green, No. 1, per bbl. \$4.75 to \$5.00; do. No. 2, per bbl., \$4.25 to \$4.50; codfish, dried, per bbl., \$4.25 to \$4.50; salmon, B.C., per bbl., \$13 to \$13.50; do. Nfld., No. 1, per tee, \$22.50 to \$23; do. do., No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

PROVISIONS.

The demand for pork and smoked meats continues very good for this season of the year and prices are unchanged. Canadian short cut, per brl. \$16.50 to \$16.75; mess pork, western, per brl. \$14.50 to \$15.00; short cut, western, per brl. \$17.00 to \$17.50; hams, city cured, per lb. 10c. to 11c.; lard, Canadian, in pails 8¼ to 8½c; bacon, per lb. 9½ to 10c; lard, com. refined, per lb. 7 to 7¼c.

BUTTER AND CHEESE.

Butter was quiet and dull. There have been few actual spot deals in creamery sufficient to make a quotation, so that it is hard to give a price in this connection, but 19½c. gives a pretty good idea of what buyers are willing to pay. In dairy stock the business is small at our figures. Creamery 19c., Townships dairy 16 to 17c., Western dairy 14 to 15c.

Cheese was irregular in tone but fairly active to-day. At the wharf the 3,000 French country cheese that were offered varied considerably, but although fancy prices were paid for some of these offerings the market in a regular way could be quoted on no such basis. In fact 8½ to 9c. is a fair range to cover the deals to-day, and aside from the boat purchases the outside figure was exceptional. There was no public cable to-day, but the tenor of private advices continues easy.

	c.	c.
Finest Western colored.....	8½ to 9	
" Easter " 	8¾ to 9	
" Western white	8¾ to 9	
" Eastern " 	9 to 9½	
Under grades.....	9 to 9½	
Cable.....	44s. 6d.	

EGGS.

The egg market holds steady despite the falling off in the demand. The receipts are moderate and prices unchanged at 9½ to 10c.

GRAIN.

Wheat was quiet and dull. The tendency continues downward. There were offers of No. 2 hard at 86½ to 87c, and No. 3 ditto at 76 to 78c.

In the courser grains there was little to note except the sale of a cargo lot of 15,000 bushels oats at within our quotations. We quote No. 2 hard Manitoba 87 to 90c.; No.

3 hard Manitoba 78 to 80c.; peas per 66 lbs. afloat 75 to 76c.; oats per 34 lbs. 34 to 34½c.; corn, duty paid 65c.; barley, feed 35 to 40c.

SIGNS AS ADVERTISEMENTS.

Shops and store signs have two intents—to keep old customers and win new ones. In both these objects they conform to one of the basic principles of advertising.

Signs are very ancient; so ancient that the beginning of authentic history records their existence without disclosing their origin, says an exchange. Nor is this strange, for buying and selling are almost as old as the human race, and one of the earliest classifications of society is that which divides mankind into vendors and purchasers.

Before printers' ink had made a knowledge of letters well nigh universal, the ability to read alphabetical characters was a rare and technical art. Hence till times quite recent, merchants' signs consisted in natural objects or in artificial productions of the carver, the moulder or the painter. The change to verbal delineation has been in the direction of utility, but art has lost much with the disappearance of the figured and colored emblems of trade. As for the signmaker's old-time ingenuity, it has been rather converted or diverted to the new methods than discontinued, and in its survival, under changed conditions, is the promise that the sign-painter and the artist have not parted company forever. Indeed the last ten years have been graced by many visible proofs of a revival of artistic feeling in the matter of commercial signs, and in this rebirth of art in unity it is not difficult to trace the reflex action upon signboards of high class illustrations now so common in newspaper advertisements. Thus and again one is tempted to exclaim that, as in the Augustan age, all roads led to Rome, so in these later days many pleasant and profitable paths along which men pursue their way converge upon this modern practice of scientific, because calculated advertising.

A satisfactory proof of the usefulness and therefore value of signs is the tender care with which the law protects them. Law is a growth, not a fabrication; and when one sees the law stretching its long and strong arms over anything, one knows that the thing so guarded has already made its place in the social economy. You must not appropriate or imitate your competitor's signs. To do so is legally stigmatized as unfair trading, for his signs are a part of the "good will" of the business, and the public is not to be compelled to go about with microscope or telescope to distinguish his place of business from your own.

If you are in trade you must have signs upon your commercial premises. To say that those signs should be the best that human ingenuity can devise for the purpose of your business is but to state a truism.

Here are a few fundamental rules that will be found to hold good however various their application to particular cases:

1. The heart or core of every business sign should consist of an inscription of words, no matter how elaborate the background or other accessories.

2. The verbal inscription should be as verbal and graphic as circumstances will admit, and the baldness of statement of a visiting card should be avoided.

3. Display lettering should be used for more important words or phrases.

4. Ornamentation should be used and applied as not to interfere with the rapid and sure reading of the words on the signs.

5. The sign, as an entity, should have a distinctive character—a personality of its own as exclusive as that of its proprietor—and this distinctive character should not be eccentric but one possessing the qualities of true impressiveness and responsible permanence.

6. The essentials of the sign should be determined with regard to continuity in its use, so that they may survive changes of proprietorship or of firm name in the business methods, or change of location.

7. The sign, as an entire thing, should be designed with due respect to its visible surroundings, whether present or probable in the not too far distant future; and this consideration should include the capability of the sign to be making business for its owners during the days and hours of temporary cessation from business.

8. The sign should be capable of economical repair or renewal, without material change in its character. If the goods made or sold on the sign-marked premises will permit it—as for instance, if farm tools or vehicles are the stock in trade, a neatly painted illustration of those lines should have an important place on the sign of that establishment.

The foregoing rules will not be regarded as too recondite or fanciful when the pressure of competition and its relief by judicious advertising be taken into account, or when it is remembered that the difference between unskillful or heedless advertising and no advertising at all makes but little substantial difference in the result.

It may not be amiss to note that when the owner of a sign is simply a tenant of the premises upon which the sign appears, the rights and benefits of signs belong wholly to himself, and cannot be appropriated or retained by the landlord or a new tenant upon vacation of the premises.—Farm Tools.

Salomon & Phillips, 33 Spruce street, New York, have been appointed sole agents for Canada and the United States, for the sale of the blacking and other articles made by E. Brown & Son, London, Eng. Mr. Salomon has just returned from a visit to England, and will call on the Canadian trade in the near future.

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE”

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not confound us with other firms.

PUT

TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.50. Express prepaid. Cash with order.

C. F. SEASWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

FAMOUS “STAR” Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

**F. W. FEARMAN,
HAMILTON, ONT.**

YOUR STOCK

Is not complete
without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this **ECONOMICAL** and **CONVENIENT** article of food.
Packed in 2 lb. bricks.

Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

THE FINEST
IN THE LAND.

CHOCOLATES

EVERY CHOCOLATE IS STAMPED

G. B.

GANONG BROS., Ltd.

ST. STEPHEN, N.B.

There is no other Blacking for sale in Canada equal to P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris



**MELTONIAN
BLACKING**
(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

BOOT PREPARATIONS SOLD EVERYWHERE.



**MELTONIAN
CREAM**
(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.



**ROYAL
LUTETIAN
CREAM**

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



**NONPAREIL
DE GUICHE**
Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.



SALES MADE OR PENDING.

R. R. Ross, general merchant, Rosshorne Man., has sold out to E. G. Lewis.

PARTNERSHIPS FORMED AND DISSOLVED.
Kaizer & Tillman, grocers, Halifax. N. S., have dissolved.

REMOVALS AND DEATHS.

Matthew Fleming, general merchant, St. John's, is dead.

W. W. Beardsley, general merchant, Berwick, N. S., is dead.

J. C. Johnston, general merchant, Lamash, Ont., is dead.

David H. Bogg of Bogg, Bros., feed merchants, Toronto, is dead.

FIRES.

C. I. Smallwood, grocer, Charlottetown, P. E. I., has been burnt out.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.
William Rankin, grocer, St. John. N. B., has assigned.

Richard Lyness, grocer, Delhi, Ont., has assigned to F. H. Skeritt.

John Perry, grocer, Woodstock, Ont., has assigned to O. E. Robinson.

F. J. Brown, grocer, Barrie, Ont., has assigned to Campbell and May, Toronto.

Hague & Smith, grocers, Nanaimo, B. C., have assigned to A. R. Johnston and E. M. Yarwood.

Paul Shakespeare, grocer and dry goods merchant, Toronto, has assigned to J. W. Lawrence.

John E. Doyle, grocer, Halifax, N. S., has assigned to James W. Lannigan. Liabilities about \$800; assets half that amount.

W. J. Austin, general storekeeper, Haliburton, finds himself insolvent, and made an assignment to Richard Tew, of Toronto.

Wolff & Co., general merchants, Montreal, who have just gone under for \$16,928, confess to bad debts amounting to \$13,650.

The creditors of Bryant, Gibson & Co., pickle manufacturers, Toronto, have refused an offer of compromise of 40c. on the dollar.

TWO HARVEST EXCURSIONS

Via the Chicago. Milwaukee & St. Paul R'y, on Tuesday, August 30th, and September 27th, '92.

Where the grasses are kissed by the wand'ring breeze,
And the fields are rich with the golden grain;
Where the schooner ploughs through the prairie seas.

To its destined port on the western plain;
Where homes may never be sought in vain,
And hope is the thriftiest plant that grows;
Where man may ever his rights maintain,
And land is as free as the wind that blows.

For further particulars apply to the nearest Ticket agent, or address A. J. Taylor, Canadian Passenger Agent, 4 Palmor House Block, Toronto, Ont. 31

HE CANNOT DO WITHOUT IT.

ELGINBURG, Ont., July 4, 1892.

THE J. B. MCLEAN Co. Ltd., Toronto.

DEAR SIRS,—Please send THE CANADIAN GROCER for balance of year and for 1893. I find I cannot do without THE GROCER.

Yours truly,

J. H. LAKE.

Mr. John Cameron, representing J. B. McLean Publishing Co., of Toronto was in town on Monday last.—Petroha Advertiser.

Errors Located in Book-keeping to Page and Account,

Without re-checking or copying entries, by Goldman's advanced system, which saves from one day to one week every month.

P. CORRIDI,

Accountant, Auditor, Etc.

Authorized Representative for Toronto.
Partnership Accounts Adjusted. Books opened. Statement of affairs prepared.
Office, York Chambers,
9 Toronto Street.

W. J. REID & CO.

—IMPORTERS OF—

Crockery and Glassware.

DECORATORS OF CHINA, &c.,

CRYSTAL HALL, LONDON,

London and Belleville.

Special discounts on assorted pack-
age. Write for prices.

REINHARDT & CO.,

SALVADOR LAGER
IS THE VERY BEST.
TORONTO.

GROCERS

When buying biscuits and confectionery write us for samples and quotations.

Yours respectfully,

JACKSON BROS.,
GALT.

SPLENDID OPENING

IN THE

JAM, PICKLE AND EVAPORATING APPLE
AND DRIED-FRUIT BUSINESS.

THE DONALD PRODUCE CO. (Ltd.) of NORWICH, ONT., offer for sale the whole of their valuable Plant and Machinery, now in operation and in first-class order, consisting of Steam Engines, Boiler, Copper Kettles, Tanks, etc., and all the necessary apparatus now in use in their JAM AND PICKLE FACTORY.

Also all the Engines, Machinery, Eureka Peeling Machines, Evaporators, Tanks, etc., in their completely furnished APPLE and DRIED-FRUIT EVAPORATING FACTORY. The Company are prepared to sell the Building as well as Machinery of the Evaporating Factory, on very advantageous terms.

And the Town Council of Norwich will give to the purchaser of the Plant and Machinery in the Jam and Pickle Factory a lease of the buildings (for a term of years and under conditions that may be agreed upon) FREE OF RENT AND TAXES. A comfortable Frame Dwelling, with large garden attached, and Foundry are also offered for sale.

This business is situated in one of the finest agricultural localities in the Province of Ontario, and the opportunity now afforded of acquiring such a business, having a well established trade in the above lines, is one seldom offered.

Terms easy. Full particulars and inventory on application to The Donald Produce Company, 124 St. James street, Montreal; R. L. McCally, Norwich; or to Kerr, Bull & Duggan, 62 Wellington street west, Toronto, Solicitors for the Company. Dated 29th June, 1892.

KERR, BULL & DUGGAN.
Vendors' Solicitors.

15

DON'T PAY \$40 For a "Metal Ball" Cash Register

When you can buy this one, guaranteed equal in every particular to the SUN or any similar machine for

Only \$25

We make 34 different kinds of Cash and Auto-graphic Registers at prices from \$12 up.



THE NATIONAL CASH REGISTER CO.,

Dayton, Ohio, U. S. A.

Canadian Salesrooms: } Toronto, Ontario, 63 King Street W
Halifax, N. S., 107 Hollis Street.

Montreal, P. Q., 174 St. James Street.
Winnipeg, Mar., Main and Queen Sts

Question :--

Is there any question in your mind whether or not you are a first-class grocer, and handle A 1 goods ?



If so look on your shelves, and if thereon you see the above Brand of Matches, also our Telephone and Eagle Parlor, and on examination of WOODENWARE, WASHBOARDS and INDURATED FIBRE WARE you find the following :—

The E. B. EDDY CO.,
HULL, CANADA,

Then decide emphatically in the affirmative, and consider yourself a LEADER.

TORONTO BRANCH: 29 Front St. West.

MONTREAL " 318 St. James St.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co, care CANADIAN GROCER.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

STAR
FIRE LIGHTERS.

"BIG REDUCTION.

60 5c. packages in a case. Price
\$1.75, profit \$1.25 per case.

BIG PROFIT! BIG SELLER!

5c. worth lights 18 fires without coal oil or
kindling.

Send for free sample.

STAR MFG. CO., London.

GOLD MEDAL, PARIS, 1878.



W. BAKER & Co.'s
Breakfast
Cocoa

Is Absolutely Pure
and it is Soluble.

Unlike the
Dutch Process

No alkalies or
other chemicals
or dyes are used
in its manufac-
ture.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

DAWSON & CO.,

Wholesale Fruit and Commission Merchants,

32 WEST MARKET ST.,
TORONTO.

Consignments Solicited, Correspondence
Invited.

Also BRAMPTON, ONT.

TANGLEFOOT
Sticky Fly Paper

IS SOLD IN

CANADA

By the following Jobbers:

TORONTO.

Lyman Bros. & Co.
Kilgour Bros.

MONTREAL.

Evans & Sons, Ltd.
Lyman Sons & Co.
Lyman, Knox & Co.
Kerry, Watson & Co.
N. Quintal & Fils.

QUEBEC.

W. Brunet & Co.
Edmund, Giroux &
Bro.

KINGSTON.

Henry Skinner & Co.

LONDON.

Jas. A. Kennedy & Co.
C. McCallum & Co.

HALIFAX.

Brown & Webb.
Forsyth, Sutcliffe &
Co.

Simon Bros. & Co.

WINNIPEG.

Martin Rosser & Co.

VICTORIA.

Moore & Co.
Langley & Co.

VANCOUVER.

H. McDowell & Co.

NANAIMO.

E. Pimbury & Co.
NEW WESTMINSTER.
D. S. Curtis & Co.

TANGLEFOOT NEVER SPOILS.

SUNSHINE

Scouring Soap

The 10c. Line.

100 Cakes in Box, \$6.50---6 1-2c. Cake

50 " " 3.40---6 4-5c. "

This soap manufactured by the Brewster Soap Works, Brooklyn, N. Y., is unequalled for cleaning metals of all kinds, glass, painted and polished floors, woodwork, etc.

It produces a fine lather when used for the toilet, removing stains and grease from the hands, making them soft, clean and smooth.

Order a sample case from your wholesale, or from

Lucas, Steele & Bristol, Hamilton,

Eby, Blain & Co., Toronto,

or write direct to the wholesale agents,

J. M. Lowes, Son & Co.,

33 Wellington St. E.,

TORONTO.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



T. LAWRY & SON,

HAMILTON, ONT.

Curers of L & S and Imperial

Brands of Fine Sugar Cured Meats.

SUMMER CURING NOW READY.

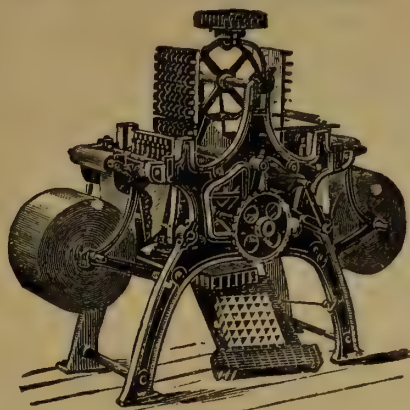


We have removed
to our new premises,
No. 146 & 148 Car
ling St. Call and see
us when in our City.

CORMAN,
ECKERT
& CO.,
LONDON.

Egg Fillers--Egg Cases.

30 Doz. 36 Doz. 49 Doz.



The Best and Cheapest in the Market.
Have you seen our 15 doz. Case for Farmers use?
Write for quotations--Toronto Warehouse, 60
Front St. E., or the mill, CAMPBELLFORD, Ont.
NORTHUMBERLAND PAPER AND EGG CASE CO.



A Perfect Gelatine Dessert, Easily and
Quickly Prepared.

Tuxedo

Write us for Samples and Quotations.

WRIGHT & COPP,

Canadian Agents,
TORONTO.

THE Oakville Basket Co.,

MANUFACTURERS OF



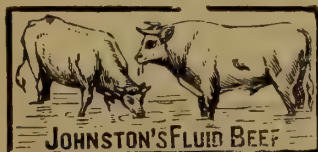
1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

MAKE A NOTE OF IT.

When preparing for Pic-nics, Summer Excursions
or Camping-out always procure some of



Johnston's Fluid Beef

It is compact, convenient, always ready for use. It makes delicious
Sandwiches, and strengthening Beef Tea.

W. C. A. LAMBE & CO., Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 7, 1892.

This list is corrected every Thurs-
day. The prices are solicited for pub-
lication, and are for such quantities
and quantities as are usually ordered
by retail dealers on the usual terms
of credit.

Goods in large lots and for prompt
pay are generally obtainable at lower
prices.

All quotations in this department
are under the direct control of the
Editor, and are not paid for or doc-
tored by any manufacturing or job-
bing house unless given under their
name; the right being reserved to
exclude such firms as do not furnish
reliable information.

BAKING POWDER.



Cleveland's Superior
Baking Powder in tin
cans, per dozen net.

10 cent tins 1 00
1/2 lb. " 1 50
6 oz. " 2 20
1/2 lb. " 2 80
12 oz. " 4 25
1 lb. " 5 50
5 lbs. " 25 50

Per doz
Dunn's No. 1, in tins 2 00
" " " " 75
Cook's Gem, in 1 lb pkgs \$1 75
" " " " 7 oz pkgs 85
" " " " 2 oz " 40
" " " " 5 lb tins 65
" " " " bulk, per lb. 12

Per doz
Empire, 5 dozen 4 oz cans \$0 75
" " " " 4 " " 1 15
" " " " 16 " " 2 00
" " " " 1/2 5 lb cans 9 00
" " " " bulk, per lb. 15

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes \$2 40
" 10, in 4 doz boxes 2 10
" 2, in 6 " 80
" 12, in 6 " 70
" 3, in 4 " 45
Pound tins, 3 oz in case 3 00
12 oz tins, 3 oz in case 2 40
5 oz tins, 4 " 1 10
5 lb tins, 1/2 " 14 00
Ocean Wave, 1/2 lb, 4 doz cases 75
" 1 lb, 4 " 1 30
" No. 1, 2 " 1 90
" 1 lb, 2 " 2 20
" 5 lb, 1/2 " 9 60



WHITE STAR. per doz
40 oz tins, 3 doz in case 0 75
12 " 2 doz in case 2 00
5 lb " " 9 00
50 glass jars, 2 1/2 doz
in case 1 10
10 oz glass jars, 2 doz
in case 2 00
Bulk, per lb. 0 15



doz. in Price
Dime cans, 4 \$1 00
4 oz " 3 1 50
6 " " 3 2 25
8 " " 3 3 00
2 " " 1 to 4 4 25
16 " " 1 to 3 5 75
2 1/2 lbs " or 1 12 00
4 " " or 1 18 25
5 " " or 1 22 75
10 " " 1/2 44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy 8 1/2
Arrowroot \$0 11
Butter 0 6
" 5 lbs 0 20
Cabin 0 7 1/2
Cottage 0 8 1/2

Digestive 0 10
Daisy Wafer 0 16
Garibaldi 0 10
Gingerbread 0 11
Ginger Nuts 0 10
Graham Wafer 0 09
Lemon 0 10
Milk 0 09
Nic Nac 0 12
Oyster 0 06
People's Mixed 0 10 1/2
Pie Nic 0 09
Prairie 0 08 1/2
Rich Mixed 0 14
School Cake 0 11 1/2
Soda 0 06 1/2
" 3 lb. 0 20
Sultana 0 11
Tea 0 11
Tid Bits 0 09 1/2
Variety 0 11
Village 0 07 1/2
Wine 0 06 1/2

BLUE.

Reckitt's Pure Blue, per gross 2 10

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net \$3 60
" " " " " " 3 20
" " " " " " 2
" " " " " " 2 30
" " " " " " 2 65
" " " " " " 2 50
" " " " " " 2 25
" " " " " " 1 85
" " " " " " 1 50
" " " " " " 3 25
" " " " " " 4 00
" " " " " " 3 25
" " " " " " 4 00

CANNED GOODS.

Per doz
Day & Martin's, pints, per doz \$3 20
" " " " " " 2 10
" " " " " " 1 10
Spanish, No. 3 4 50
" " " " " " 8 00
Japanese, No. 3 4 50
" " " " " " 7 50
Jaquet's French No. 2 3 00
" " " " " " 4 50
" " " " " " 8 00
" " " " " " 10 00
" " " " " " 7 50
Egyptian, No. 1 9 00
" " " " " " 4 50

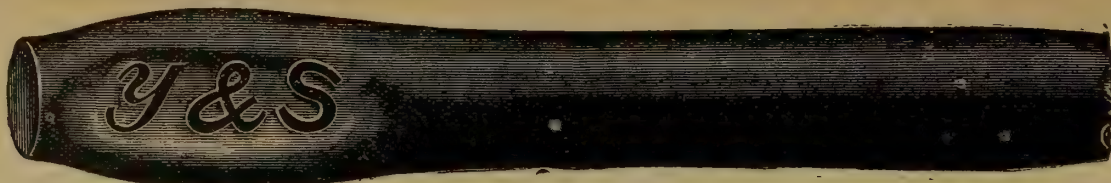
BLACK LEAD.

Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1
oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.

F. F. DALLEY & CO.

Per gross
Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each
box contains 3 doz.

Per doz
Apples, 3's \$0 85 \$1 00
" " " " " " 1 75 2 00
Blackberries, 2's 2 00 2 25
Blueberries, 2's 1 10 1 25
Beans, 2's 0 90 1 00
Corn, 2's 1 00 1 10
" Special Brands 1 30 1 60
Cherries, red pitted, 2's 2 25 2 40
Pears, 2's 1 50 1 75
Pears, Bartlett, 2's 1 60 1 75
" Sugar 2's 1 50 1 60
Pineapple, Baltimore 2 40 2 50
" Bahama 2 90 3 00
Peaches, 2's 2 00 2 25
" " " " " " 2 75 3 25
" " " " " " 1 60 1 65
Plums, Gr Gages, 2's 1 75 2 00
" Lombard 1 75 2 00
" Dausion Blue 1 50 1 90
Pumpkins, 3's 0 90 1 00
" " " " " " 3 00 3 25
Raspberries, 2's 2 00 2 40
Strawberries, choice 2's 2 00 2 40
Succotash, 2's 1 65
Tomatoes, 3's 1 05 1 11
"Thistle" Finnan haddies 1 50



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, in 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, in 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLYE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current, Continued—

Lobster, Clover Leaf.....	2 75
" Crown flat.....	2 25
" Other brands.....	1 90
Mackerel.....	1 00
Salmon, talls.....	1 50
" flats.....	1 70
Sardines Albert, 1/4's tins.....	12 1/2
" 1/2's.....	20
" Martiny, 1/4's.....	10 10 1/2
" 1/2's.....	16 17
" Other brands, 9 1/2's.....	11 16 17
" P & C, 1/4's tins.....	23 25
" 1/2's.....	33 36
Sardines Amer, 1/4's.....	6 1/2
" 1/2's.....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans.....	\$1 50	\$1 65
" 2 ".....	2 55	2 70
" 4 ".....	4 80	5 00
" 6 ".....	8 00	8 25
" 14 ".....	17 50	18 50
Minced Collops, 2 lb cans.....	2 60	
Roast Beef.....	1 50	
" 2 ".....	2 60	2 75
" 4 ".....	4 75	
Par Ox Tongue, 2 1/2 ".....	\$8 00	8 25
Ox Tongue.....	7 85	8 00
Lunch Tongue.....	3 25	
" 2 ".....	6 00	6 25
English Brawn.....	2 75	2 80
Camb. Sausage.....	2 50	
" 2 ".....	4 00	
Soups, assorted.....	1 35	
" 2 ".....	2 25	
Soups & Bouilli.....	1 80	
" 6 ".....	4 50	
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60	
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35	
Devilled Tongue or Ham, 1/2 lb cans.....	1 40	
Devilled Chicken or Turkey, 1/2 lb cans.....	2 25	
Sandwich Ham or Tongue, 1/2 lb cans.....	1 50	
Ham, Chicken and Tongue, 1/2 lb cans.....	1 75	

CHEWING GUM.

ADAMS & SONS.

To Retailers

Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 23 5c. packets.....	0 75
Orange Blossom (new) 150 pieces.....	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces.....	1 30
(with brilliant stone ring)	
Sappota, 150 pieces.....	1 00
Sweet Fern, 230 ".....	0 75
Red Rose, 115 pieces.....	0 75
Magic Trick, 115 ".....	0 75
Oolah, 115 ".....	0 75
Puzzle Gum, 115 pieces.....	0 75
Bo-Kay, 150 ".....	1 00
Mexican Fruit, 36 5c. bars.....	1 20
Flirtation Gum (new).....	0 65
(115 pieces)	

C. T. HEISEL.	
To retailers per box	
Red Jacket, 115 pieces.....	0 75
Royal Fruit, 36 5c. pkgs.....	1 20
Digestive, 120 pieces.....	0 80
Largest Heart, 150 ".....	1 00
Globe picture, 150 ".....	1 00
C. R. SOMERVILLE.	
Mexican Fruit, 36-5c. Bars.....	1 20
Pepsin (Dyspepsia), 20-5c. Bars.....	0 70
Sweet Sugar Cane, 150 pieces.....	1 00
Celery, 100 ".....	0 70
Lalla Rookh (all flavors) 100 ".....	0 70
Jingle Bell, 1 1/2 ".....	1 00
Cracker, 1 1/4 ".....	1 00
O-Dont-O, 1 1/4 ".....	1 00
Little Jap, 100 ".....	0 70
Dude Prize, 144 ".....	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleroy' clock guaranteed.....	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/4's.....	6 and 12 lbs. 0 30
Caracas, 1/4's.....	6 and 12 lbs. 0 35
Premium, 1/4's.....	6 and 12 lbs. 0 30
Sante, 1/4's.....	6 and 12 lbs. 0 26
Diamond, 1/4's.....	6 and 12 lbs. 0 24
Sticks, gross boxes, each.....	0 01
Cocoa, Homeopathic, 1/4's, 6 & 14 lb boxes.....	25
" Pearl.....	25
" London Pearl 12 & 18 ".....	22
" Rock.....	30
Bulk, in bxs.....	18

BENSCHORP'S ROYAL DUTCH COCOA.

1/2 lb. cans, per doz.....	\$3 40
1 " ".....	4 50
1 " ".....	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Caracas, 1/4's, 6 lb. boxes.....	0 40
Vanilla, 1/4's.....	0 40
"Gold Medal" Sweet, 6 lb bxs.....	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.....	0 40
"Fry's" Diamond 1/4's, 6 lb bxs.....	0 26
"Fry's" Monogram, 1/4's, 6 lb bxs.....	0 26
Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box.....	2 40
" 1/4's.....	4 50
" 1 lbs. ".....	8 75
Homeopathic, 1/4's, 14 lb boxes.....	0 32
" 1/2 lbs, 12 lb boxes.....	0 32

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb	\$0 30
Mott's Prepared Cocoa.....		28
Mott's Homeopathic Cocoa (1/4's).....		32
Mott's Breakfast Cocoa.....		35
Mott's Breakf. Cocoa (in tins).....		40
Mott's No. 1 Chocolate.....		30
Mott's Breakfast Chocolate.....		28
Mott's Caracas Chocolate.....		40
Mott's Diamond Chocolate.....		22
Mott's French-Can Chocolate.....		20
Mott's Navy or Cooking Choc.....		26
Mott's Cocoa Nibbs.....		30

Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick 22 & 24.....	22c-40
Mott's Confec Chocolate.....	22c-40
Mott's Sweet Choc. Liquors 21c-30.....	

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1 1/4, 1 lb. boxes.....	70 75
Iceland Moss 1/2 in 12 lb bxs.....	35
Soluble (bulk) 15 & 30 lb bxs.....	18 20
Soluble (tins) 6 lb and 12 lb.....	20
Cocoa Nibs, any quantity.....	30 35
Cocoa Shells, any quantity.....	05
Cocoa Essence.....	per doz 1 40
Chocolates—	
Mexican, 1/4, 1/2 in 10 lb bxs.....	36
Queen's Dessert, ".....	40
Vanilla, ".....	35
Sweet Caracas.....	32
Chocolate Powder, 15, 30 lb bxs.....	25
Chocolate Sticks, per gross.....	90
Pure Caracas (plain) 1/4, 1/2 lbs.....	40
Royal Navy (sweet).....	30
Confectioners' in 10 lb cakes.....	30
Chocolate Creams, in 3 lb bxs.....	30
Chocolate Parisien, in 6 lb bxs.....	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'm No. 1, bxs 12 & 25 lbs each.....	40
Baker's Vanilla in bxs 12 lbs each.....	52
Caracas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each.....	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	35
Spanish Tablets, 100 in box, 12 bxs in case.....	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each.....	25
Grocers' Style, in cases 24 boxes, 6 lbs each.....	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	25
Cocoa—	
Pure Prepared boxes, 12 lbs each.....	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	92
Cracked, in bxs, 12 lbs., each, 1 lb. papers.....	32
Cracked, in bags, 6, 10 & 25 lbs each.....	2
Cocoa and shells, 12s and 25s.....	30
Breakfast Cocoa—	
In bxs 3 & 12 lbs., each, 1 lb., tins.....	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, 1 lb. tins.....	40

GIBSON & GIBSON'S per lb

(J. M. Lowes, Son & Co., Toronto, Manufacturer.)

Sydney Gibson's Cocoa, 1/4's.....	0 30
Dr. Clarke's Cocoa, 1/4's and 1/2's, 5 tins.....	0 45
Soluble Cocoa bulk in boxes.....	0 18
Prepared do.....	0 22
Sydney Gibson's Chocolate, 1/4's and 1/2's.....	0 30

Gibson's Rock do 1/4's.....	0 28
Dr. Clarke's do 1/4's.....	0 30
Confectioners' Pure Chocolate 10 lb. blocks.....	0 30
Gibson's Icina, 1 lb (24 lbs in case) do do 1 lb.....	2 25
Packed, chocolate, pink or white assorted, or if required, any kind separate.....	1 25

CLOTHES PINS.

5 gross, per box.....	0 75
4 gross, ".....	0 85
6 gross, ".....	1 20

CHAS. BEECH & SONS, per box

5 gross, single & 10 box lots.....	0 75	0 80
Star, 4 doz. in package.....	0 85	
" 6 ".....	1 25	
" 4 " cotton bags.....	0 90	

COFFEE.

GREEN c. per lb

Mocha.....	28, 33
Old Government Java.....	25, 35
Rio.....	17, 20
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 26
WHOLE ROASTED OR PURE GROUND ELLIS & REIGHLEY'S	
Java.....	33, 37
Java and Mocha.....	34, 36
Plantation Ceylon.....	35

Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins.....	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	33
Our Own.....	31
Laguayra.....	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	36
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20 30
Say's Parisien, in 1/4 and 1 lb tins.....	30

DRUGS AND CHEMICALS.

Alum.....	lb \$0 02	\$0 03
Blue Vitriol.....	0 06	0 07
Brimstone.....	0 03	0 03
Borax.....	0 12	0 14
Camphor.....	0 65	0 75
Carbolic Acid.....	0 80	0 50
Castor Oil.....	0 10	0 11

ALWAYS ORDER

RECKITT'S BLUE.

Daisy Wafers

INSTEAD OF

Sponge Cakes

FOR ICE CREAM.

Keep up with the times. They are great sellers. Made only by

The Toronto Biscuit and Confectionery Co.,

7 Front St. E., Toronto.

GEO. W. BOOTH.
HENRY C. FORTIER.
CHAS. J. PETER.

Prices current, continued—

Cream Tartar.....	0 28	0 30
Epsom Salts.....	0 01½	0 02
Paris Green.....	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian.....	0 10	0 13
Glycerine, per lb.....	0 17	0 20
Hellebore.....	0 16	0 17
Iodine.....	5 50	6 00
Insect Powder.....	0 30	0 35
Salpêtre.....	0 08½	0 09
Soda Bicarb, per keg.....	2 50	2 75
Sol Soda.....	1 00	1 25
Madder.....	0 12½	

DURABLE PAIRS AND TUBS

WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

Steel hoops, painted and grain'd	Per doz.	2 20
Brass hoops, oiled and varnish.	3 25	
No 1 tubs.....	9 50	
No 2 ".....	8 50	
No 3 ".....	7 50	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz....	1 75
" " " " 3, 3 oz....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross \$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL	per doz	
Cases, No. 1, 2 oz tins....	\$2 75	\$3 00
" No. 2, 4 oz tins....	4 50	5 00
" No. 3, 8 oz tins....	8 00	8 75
" No. 4, 1 lb tins....	12 60	14 25
" No. 5, 2 lb tins....	25 00	27 00

FRUITS.

FOREIGN.

Currents, Provincial, bbls.	44 5½
" " " bbls 5 6½	
" " " cases 6 6½	
" Filistras, bbls....	6 6½
" " " bbls 6½ 6½	
" " " cases 6½ 6½	
" Patras, bbls....	6 7
" " " bbls 6½ 7½	
" " " cases 7½ 7½	
" Vostizzas, cases....	7½ 9½
" " " cases 8½ 10	
" 5-crown Excelsior	
(cases).....	9½ 10
½ case....	9½ 9½
Dates, Persian, boxes....	5 5½
Figs, Elemes, 14oz., per box	
10 lb boxes.....	11½ 12½
Seven-Crown.....	13 15
Prunes, Bosnia, casks....	4½ 5½
" " " cases, new.	4 7½

Raisins, Valencia, off stalk	
old.....	3 4
" New off stalk.....	3½ 5½
Selected.....	7 8
Layers.....	7 8
Raisins, Sultanas.....	11 13
" Elemes.....	
" Malaga:	
London layers.....	2 25 2 65
Loose muscatels.....	2 00 2 25
Imperial cabinets.....	2 75 3 00
Connoisseur clusters.....	3 50 3 80
Extra dessert.....	4 25 4 75
" " " qrs.	1 25 1 30
Royal clusters.....	5 00
Fancy Vega boxes.....	6 75 6 80
Black baskets.....	3 00 3 50
" " " qrs.....	1 10 1 30

Blue ".....	4 00	4 25
Fin's Dehesas.....	5 40	5 50
" " qrs.....	1 80	1 90
Lemons.....	3 50	4 00
Oranges, Floridas.....		
" Valencias.....	6 00	7 00
" Messinas.....	5 00	6 25
" Seedlings.....	3 75	4 50
" Navels.....	4 50	5 00

DOMESTIC.

Apples, Dried, per lb.....	0 04½
do Evaporated.....	0 27

FISH.

Oysters, per gallon.....	1 25	1 30
select, per gallon.....	1 60	1 70
Pickered.....per lb	0 06	0 06
Pike.....do	0 03	0 04
White fish.....do	0 06½	
Manitoba White fish do		
Salmon Trout.....do	0 06½	
Lake herring.....p. 100	2 00	
Pickled and Salt Fish:		
Labrador herring, p. bbl	6 00	6 25
Shore herring.....	5 00	5 00
Salmon trout, per ½ bbl	5 00	5 50
White Fish, ½ bbl.....	5 50	5 75
Dried Fish:		
Codfish, per quintal.....	5 25	5 75
cases.....	5 00	5 50
Boneless fish.....per lb	0 04½	0 04½
Boneless cod.....	0 06½	0 08
Smoked Fish:		
Finnan Haddies, per lb	0 07½	0 08½
Bloaters.....per box	1 00	2 25
Digby herring.....	0 15	
Sea Fish: Haddock per lb	0 05	0 06
Cod.....	0 07½	
B.C. salmon.....	0 14	
Market Cod.....		
Frozen Sea Herrings.....		

GRAIN.

Wheat, Fall, No. 2.....	0 77	0 78
" Red Winter, No 2	0 77	0 76
Wheat, Spring, No 2.....	0 75	0 78
" Man Hard, No 1.....	1 00	1 01
" " No 2.....	0 87	0 89
" " No 3.....	0 79	0 80
Oats, No 2, per 34 lbs.....	31½	32½
Barley, No 1, per 48 lbs.....	52 54	
" No 2 extra.....	48 49	
" No 3.....	44 45	
Rye.....	79 81	
Peas.....	58 59	
Corn.....	52 53	

HAY & STRAW.

Hay, Pressed, "on track	11 50	12 00
Straw Pressed, ".....	6 50	7 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis.....	2 30	
40 dy.....	2 35	
30 dy.....	2 40	
20, 16 and 12 dy.....	2 45	
10 dy.....	2 50	
8 and 9 dy.....	2 55	
6 and 7 dy.....	2 70	
5 dy.....	2 90	
4 dy A P.....	2 90	
3 dy A P.....	3 30	
4 dy C P.....	2 80	
3 dy C P.....	3 20	

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg.. 3 60 3 70

SCREWS: Wood—

Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis.	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 35
2nd " (26 to 40 inches).....	1 55
3rd " (41 to 50 ").....	3 40
4th " (51 to 60 ").....	3 70
5th " (61 to 70 ").....	4 00

ROPE: Manila.....	0 11½
Sisal.....	0 09½
New Zealand.....	0 08½

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 10 per cent.

HINGES: Heavy T and strap...04½ 05

 " Screw, hook & strap. 03½ 04½

WHITE LEAD: Pure Ass'n guarantee

ground in oil.

25 lb. irons.....per lb 5½ 5½

No. 1....." 5

No. 2....." 4

No. 3....." 4

TURPENTINE Selected packages, per

gal.....0 48 0 48

LINSEED OIL per gal, raw 0 55 0 55½

Boiled, per gal.....0 58 0 58½

GLUE: Common, per lb.... 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt.....	\$4 00
Star Standard, 12 qt.....	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1.....	15 50
" 2.....	13 25
" 3.....	11 00
Nests of 3.....	3 40
Keelers No. 1.....	10 00
" 2.....	9 00
" 3.....	8 00
" 4.....	7 00
Milk pans.....	3 25
Wash Basins, flat bottoms.....	3 25
" round.....	3 50
Handy dish.....	3 75
Water Closet Tanks.....	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's.	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Jams, absolutely pure—apple....	\$0 06
Family.....	0 07
Black and Red currant, Rasp-	
berry, Strawberry, Peach	
and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds.....	0 10
These goods are put up in	
glass jars and in 5, and 10	
lb. tins and 28 lb. pails.	
Marmalade—orange.....	0 12

LICORICE.

YOUNG & SMYLYE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per	
box.....	1 25
" Ringed" 5 lb boxes, per lb.....	0 40
" Acme" Pellets, 5 lb cans, per	
can.....	2 00
" Acme" Pellets, Fancy boxes	
(30s) per box.....	1 50
" Acme" Pellets, Fancy paper	
boxes, per box (40s).....	1 95
Tar Licorice and Tolu Wafers, 5	
lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass	
jars.....	1 75
Licorice Lozenges 5 lb cans.....	1 50
Purity" Licorice, 200 sticks	1 45
100 ".....	0 72½
Imitation Calabria, 5 lb bxs	
p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.
Mince Meat, ½ gal glass jars, \$9 50
Ditto 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross; net.... \$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ½ and 1 lb tins	
per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine, ".....	15

CHERRY'S IRISH.

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins.....	0 42
Pure in ¼ lb. tins.....	0 44

NUTS.

per lb

Almonds, Ivica.....	13 14
" Tarragona.....	15
" Fornigetta.....	13 14
Almonds, Shelled Valencias	28 30
" Jordan.....	40 45
" Canary.....	28 30
Brazil.....	10 12½
Cocoanuts.....	5 6
Filberts, Sicily.....	10 11
Pecans.....	11 15
Peanuts, roasted.....	10 12
" green.....	9 10
Walnuts, Grenoble.....	14 15
" Bordeaux.....	10 11
" Naples, cases.....	
" Marbots.....	12 13
" Chilis.....	12 13

"OUR NATIONAL FOODS.

Desiccated Wheat.....	4 lb. \$2 25
" Rolled Oats.....	4 " 2 25
Snow Flake Barley.....	3 " 2 25
Desiccated Rolled Wheat.....	3 " 2 25
Buckwheat Flour, S. R.....	5 " 2 25
Prepared Pea Flour.....	2½ " 2 00
Baravana Milk Food.....	1 " 2 50
Patent Prepared Barley 1.....	2 00
Patent Prepared Groats 1.....	1 50
Gluten Flour.....	4 lb. 3 00
Farina, very choice.....	1½ lb. 1 40

BARM YEAST

IS THE BEST AND
CHEAPEST.

BARM YEAST CO.

PHELPSSTON, 22nd June, 1892.

SIRS,—I enclose you the names of 24 customers using "Barm" Yeast. I sell nothing else now.

S. HANEY, Merchant.

DEAR SIRS:

I have just received another Box of Yeast from T. Kinnear & Co. In fact I have sold a number of boxes. Send me one of your Lithos to hang in my store. Also, have the 500 Grocers all reported yet? If not I will have my list of Customers on receipt of your reply, as I have sold the "Barm" Yeast to scores, and in most all cases it has proved satisfactory.

J. HILES,

Armow.

Prices current, continued—

V.B.	2 1/2	2 1/2
E.V.B.	2 1/2	2 1/2
E. Superior	2 1/2	2 1/2
XX	2 1/2	2 1/2
XXX	2 1/2	2 1/2
Crown	3	3 1/2

MOLASSES.	Per gal
Trinidad, in puncheons...	0 35 0 37
" bbls	0 38 0 46
" 1/2 bbls	0 40 0 40
New Orleans, in bbls...	0 30 0 52
Porto Rico, hdds.	0 38 0 40
" barrels.	0 42 0 44
" 1/2 barrels.	0 44 0 46

SOAP.	
Ivory Bar, 1 lb. bars.....	per lb 5 1/2
Do. 2, 6-16 and 3 lb bars	" 5
Primrose, 4 1/2 lb bars, wax W	" 4 1/2
" 1 " "	" 4 1/2
John A. cake, wax W. per doz	42
Mayflower, cake,	" 42
Gem, 3 lb bars per lb.	3 1/2
" 13 oz. 1 and 2 lb. bars	3 1/2
Queen's Laundry, per bar.....	5 1/2
Pride of Kitchen, per box.....	2 75
Sapolo, 1 gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 0 1/4
Eclipse	0 0 1/4
Stanley Bar	0 0 1/4
Defiance	0 0 1/4
Toronto, 12 oz.	Per doz 0 50
Ruby, 10 oz.	" 0 30
Monster, 8 oz.	" 0 24
Detroit, 14 oz.	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz.	" 0 72

Mottled in 5 box lots, 100 bars	5 00
" 60 bars...	3 00
Floater (boxes free).	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

Royal Magnum	Per box 0 25
" 25 doz per box.	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72

" Honeysuckle	Per box 0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

White Castile Bars	Per doz 0 85
White Oatmeal	0 85
Persian Bouquet, paper	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs. wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Bouquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.	
CHINA GREENS	
Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" seconds	17 19
" thirds	15 17
" common	11 14

PING SUEYS.	
Young Hyson—	
Half chests, firsts	26 32
" seconds	16 19
Half Boxes, firsts	28 32
" seconds	16 19
JAPAN.	

Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, 1/2 chests Pekoe	16 22
" Oolong	14 15
" Gunpowder	16 19
" Siftings	5 9

Congou—	
Half Chests, Kaisow, Mon-	
ing, Pakling	12 55
Caddies, Pakling, Kaisow	18 50

INDIAN.	
Darjeelings	35 50
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.	
British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T &	
B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1/2 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.	
CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5	
lbs.	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz. packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	
16 1/2 lbs	54
Gem, 3 x 6, 3s. caddies 16 1/2 lbs	53
St. Lawrence, 2 x 3, 7s. caddies	
about 17 lbs.	51
Banner, 2 x 3, 7s. caddies about	
17 lbs.	48
Sterling, 2 x 3, 7s. caddies about	
17 lbs.	46
Louise, Solace, 12s. caddies about	
16 lbs.	46
Florence, Solace, 12s. caddies	
about 17 lbs.	47
Hawthorne, 8s. butts 23 lbs.	42
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	
4 lbs.	65
Empire, 3 x 6, 4s. spaced 8s. bxs	
4 lbs.	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s, 1 1/4 oz. Spaced 6s.	
Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies	
about 2 1/2 lbs.	50
Currency, 3 x 3, 7s. Rough and	
ready. Caddies about 21 lbs.	49
Kentucky, 1 1/2 x 3, 13s. Caddies	
about 21 lbs.	50
Kentucky, 1 1/2 x 3, 7s. Caddies	
about 21 1/2 lbs.	49

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about	
22 lbs.	47
Morning Star, 12s. Butts about	
22 1/2 lbs.	43 1/2
Montreal Twist, 12s. Caddies	
about 23 lbs.	44
Anchor Twist, 12s. Caddies about	
23 lbs.	42 1/2

CIGARS—S. DAVIS & SONS, Montreal.	
Sizes.	Per M

Madre E' Hijo, Lord Landsdow	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MON-	
TREAL.	

CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Cham, ninths, 5 lb box	71
Old Virgin, 1-10 lb pkg, 10 lb bxs	72
Gold Block, ninths, 5 lb boxes.	63

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb.	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 3 1/2
Malting	0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1... \$1 70
" 3 " "	" 1 90
Pails, 2 hoops, clear	No. 2... 1 60
" 3 " "	" 1 80
" 3 " painted	" 1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	\$1 90
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double	2 75
" Jubilee	2 25
" Glob. Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 case lots, single cases	
Parlor	1 60 \$1 65
Telephone	3 60 3 70
Telegraph	3 80 3 90
Safety	4 20 4 30
French	3 60 3 75
Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40
Mops and Handles, comb.	per doz 1 25
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates ast'd	3 60



WASHING

COMPOUND.

Housekeeper's Quick-	
Washing per case.	
5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO. per box

1 box containing 2 doz. 5c. pkgs.	0 50
" 2 doz. 10c.	1 00



BREADMAKER'S

per box

5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

J. EDWARDS.

J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS,
Proprietors

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accommodation for Travelers. Rates, \$2.00 and \$2.50.

R. G. BRETT,
Medical Director

J. HASTIE,
Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished,
Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop.

FRED. SPRADO, Mgr

Grand Pacific Hotel

KAMLOOPS, B.C.

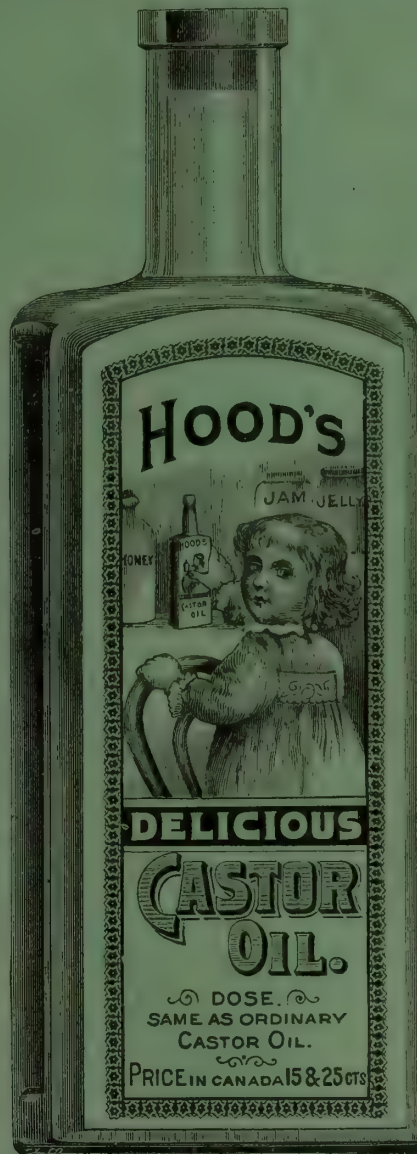
The leading hotel in the city. Sample rooms convenient to stores, provided for commercial

H. C. LITH, Proprietor.

YOU

Have wished for something of this nature many a time, and we respectfully solicit your assistance in placing it before the public.

It will pay you to push Hood's Delicious Castor Oil.



What we claim for the above:

- (1) As a cathartic for women and children it is absolutely safer and much preferable to any Patent Medicine or Soothing Syrup.
- (2) It is virtually pure Castor Oil, as it contains 99 PER CENT. of the FINEST OIL PROCURABLE.
- (3) No trouble to administer, particularly to the little folks, as it is just as the name implies, "Delicious."
- (4) Contains no Chloroform, Glycerine, or any injurious ingredient.
- (5) Recognized and appreciated by the Medical profession wherever known.

Demand Rapidly Increasing.

Big Profits to Pushing Retailers.

Ask your Wholesale Grocer for it, or write direct to the Manufacturers for Samples and Quotations

WM. HOOD & CO., Sole Proprietors,

48 & 50 Lomb St., TORONTO.

BEAVER LINE STEAMSHIPS.

SAILING WEEKLY between Montreal and Liverpool Direct. Will be despatched as follows:

From Liverpool.	Steamships.	From Montreal.
Sat'y, April 16	Lake Huron...	Wed'y, May 4
" " 23	Lake Superior..	" " 11
" " 30	Lake Winnipeg..	" " 18
" May 7	Lake Ontario...	" " 25
" " 14	Lake Nepigon...	" June 1
" " 21	Lake Huron...	" " 8

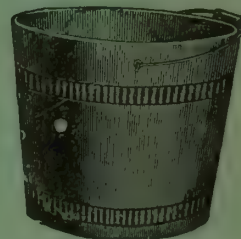
Superior accommodation for Saloon, Intermediate and Steerage Passengers. The Saloon Staterooms are Roomy and all outside, admitting of perfect ventilation. Each steamer carries a duly qualified surgeon and experienced stewardess

Rates of Passage, Montreal to Liverpool. SALOON, \$40 and \$50. According to Accommodation. ROUND TRIP, \$80 and \$90. The \$40 and \$50 rates are per Lake Nepigon only. INTERMEDIATE, \$30. STEERAGE, \$20. Passages and Berths can be secured on Application to the Montreal Office or any local Agent. For further information apply to

H. E. MURRAY, Gen. Manager,
4 Custom House Square,
Montreal.

DURABLE PAIRS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

THE RIPANS TABLETS regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effective. A reliable remedy for Biliousness, Blisters on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhoea, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Pimples, Rash of Blood, Sallow Complexion, Salt Head, Scrofula, Skin Diseases, Stomach, Tired Liver, Ulcers, and every other disease that impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tablet after each meal. Continued use of the Ripans Tablets is the sure cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross \$2, 12 gross \$1.25, 14 gross 75c, 124 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY P.O. Box 672, New York.

EL PADRE AND CABLE.

ORDER
IVORY BAR
SOAP

We are booking orders for this
season's pack

GOLDEN FINNAN HADDIES.

These goods were awarded highest Hon-
ors at International Exhibition held in our
city 1891.

WRITE FOR PRICES.

H. W. NORTHRUP & Co.

South Wharf, Saint John, N. B.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agen-
cies of first-class houses, either at Halifax or
Kingston. We have a good connection and
splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Agencies. Mfg Co., Hull, P.Q.
The Mercantile Agencies.

TORONTO SALT WORKS,
128 Adelaide E., Toronto,
Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Cur-
ing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not
get damp or hard.

Two Silver Medals, at Industrial Exhibition,
Toronto, 1890, for our "Acme" Table Salt and
our "Star Brand" Dairy Salt

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you
must keep the best lines. "CORTICELLI"
has that reputation; if you want to put in a
line of these goods. Send for further infor-
mation and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.



An ideal Table Water.—Prof. Wanklyn.
Pure. Free from organic contamination.—Civil
Service Gazette. London.
The favorite mineral water of Queen Victoria:
—The Week, Ont.

JAMES LOBB,
Agent for Canada,
30 Wellington St. E., TORONTO.

HIRES'



The Great Temperance Drink.
HEALTHFUL.
REFRESHING.
INVIGORATING.

Ask your Jobber for it.
T. J. COOK & CO., 10 St. Nicholas Street,
MONTREAL—Agents.

See prices current



FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
E. D. TILLSON, TILSONBURG, ONT.

If you want a **Good Lantern** see the
"Crank" Tubular

"You simply turn the Crank"

BEST BECAUSE:

- 1st. Foot and Oil Pot drawn from one piece of Tin.
- 2nd. Tubes made of one piece of tin and bent at the corners.
- 3rd. The only Lantern on which top spring is self-adjustable.
- 4th. Most easily lighted—Simply "Turn the Crank" and the Globe swings back.
- 5th. No burning of fingers. Crank never becomes hot. Slow dealers won't have it till next year. Live ones will write us at once.

GOWANS, KENT & CO.,

Toronto and Winnipeg.



HYDE PARK, ATHLETE, PURITAN,

BY SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. VI.

TORONTO, JULY 15, 1892.

No. 29

WITHOUT DOUBT

St. Lawrence

CORN STARCH

IS PERFECT.

ASK YOUR
WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.

TORONTO.

PURE



SOLUBLE

MAKE SIMPLY WITH BOILING MILK OR WATER
FOR SALE BY ALL GROCERS.

DUNN'S
BAKING
POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

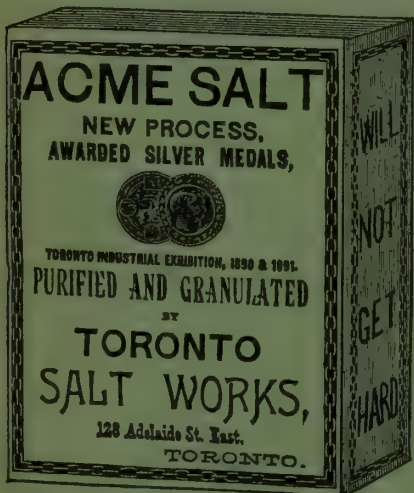
THE CANADIAN GROCER

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.



Condensed Mince Meat.

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all seasons.

Will not ferment in
warm weather.



The best and cheapest
Mince Meat on
Earth. Price re-
duced to \$12.00
per gross, net.

J. H. WETHEY, St. Catharines, Ont.



USE
SPANISH BLACKING
THE KING OF BLACKINGS



T. LAWRY & SON,
HAMILTON, ONT.

Curers of **L & S** and **Imperial**

Brands of Fine Sugar Cured Meats.

SUMMER CURING NOW READY.



We have removed
to our new premises,
No. 146 & 148 Car-
ling St. Call and see
us when in our City.

**GORMAN,
ECKERT
& CO.,
LONDON.**

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED
WEEKLY.
\$2.00 PER YEAR

Published in the interest of Grocers, Cannerymen, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, JULY 15, 1892.

No. 29

J. B. McLEAN, President.
HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - - 10 Front St. E.
MONTREAL OFFICE: - 146 St. James St.
E. Desbarats, Manager.

NEW YORK OFFICE: Room 41, Times Building,
Roy V. Somerville, Manager.

EUROPEAN BRANCH;
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

THIS WEEK'S MOTTO:

When you borrow money you
borrow trouble.

Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

The letter of R. Wetherill, printed on another page of this issue, is written in the true spirit of trade fraternity. It places at the service of his brethren in the trade the results of the practical working of an idea that is distinctly Mr. Wetherill's own. Readers will find the scheme a valuable and workable one. We have always held that the country merchants could be a powerful influence for educating farmers' wives into making good butter if they would but exercise their right as buyers to grade prices according to quality. This, we believed, would tend to make a standard to which all domestic makers would work up, and so the general quality of the butter made would be greatly improved. The indiscriminating method of buying, that which makes one price for all varieties, has always been the strongest factor in the causes that produced bad butter. This fact proves that the trade can determine the general character of the

butter made in domestic dairies, for the trade does now to a large extent determine the character of the butter handled. If a maker can get as good a price for bad butter as she can for good, what motive has she for taking the trouble to make good butter? We are glad to be able to present for the consideration of our readers a plan so simple and so effective as we are sure Mr. Weatherill's is. It cannot but foster care and good methods in making butter, and is a means of getting a more homogeneous quality in each package than is possible in general store methods. It also introduces the one principle that was long needed in the domestic dairy, the principle of responsibility on the part of the maker. That is very important principle. It is the thing which has done more to bring up to their present excellence the majority of our manufactures. When canned goods and other products of factory work were obliged to bear a label naming the manufacturer, the standard rose fast. When the maker of an article cannot hide his identity among the multitude of unnamed fellow producers, he finds it to his interest to take some pains to produce quality. This has been brought home to the home-made butter industry in Mr. Weatherill's neighborhood, and it has done good. It would do good anywhere.

* * *

The issue of the action now pending between the Association of Salt Refiners and the Ontario Salt Co. at Kincardine will be watched with interest by traders generally. It is one of the few instances in which the combine is the plaintiff in the suit. Any litigation in which combines have so far figured has usually found them on the other side, with some individual trader or trading concern prosecuting them for being in existence. In this case the Association takes the legality of its existence for granted, and proceeds to obtain an injunction to prevent one

of its members from doing business in violation of terms which the seceding concern undertook to be controlled by when it joined the Association. The defence is that the agreement is not valid, as the Association, being to limit production, sale, prices and competition, is illegal under the Combines Act. This defence is something of the boomerang description, as it must react upon the defendants if it should be successful, and make them partners with their former associates in any penalties for which the Association would be liable.

* * *

A museum would no doubt be a strong drawing card in a store, but it would be out of place. Both assertions apply equally to a menagerie or a circus. The incongruity of the combination is against it. But incongruity is an effect that some merchants seek entirely for its own sake. They aim to create impressions, not through the sense of harmony or beauty or other agreeable medium of perception, but through the sensation, that shocks produce. There does not seem to be anything very wide-awake in this theory of the best groundwork for attention. The majority of normally constituted people like to see the fitness of things respected. Contrasts are one thing and abnormal conditions another. Let the shopkeeper attend to his shop and the showman attend to his show. It is undignified to mix the two; it may elevate the showman, but it lowers the shopkeeper. The jibe of the soldier in Scott's Lady of the Lake,

Get thee an ape and trudge the land
The leader of a juggler band,

might be flung at some merchants who have this morbid notion of advertising. The young fellow who palmed himself off in Toronto as a captive recently freed from a life of uninterrupted imprisonment from his birth, who represented that he had never seen any human beings but three men, proved himself to be a very notable liar and

hoodwinked a very large section of the public. He was not long out of jail before he was in request for advertising purposes. His exceptional success as an impostor made a hero of him in the eyes of certain classes of persons, and to catch the trade of these his services as an advertising dummy were sought after. The young humbug seems to have had too much self-respect to lend or hire himself to any such business. Merchants made offers that would seem to be attractive to any one ready to pose as the centre-piece in a great sensation.

* * *

There is a pretty general report of shortage in the small fruit crops of European countries. The production of jellies and jams, an industry which in England has grown into wonderful proportions since the era of cheap sugar began in that country, is therefore expected to be very materially curtailed. If this is a fact it is one to which our packers can not afford to be indifferent. We want a market for our canned fruits, because our production far more than saturates the domestic demand. This year's crop of Canadian small fruits gives every promise of being a large one; sugar was never before so cheap as it is now; tinned plate is cheaper than it ever was; we pay no duty on it; our packers should consequently make something out of the English market, and should be able to sell goods in Germany. There is a field at all events, and it may prove to be worth exploring.

* * *

At the Farmers' Institute picnic, held at Grimsby last week, President Awrey said: In the past farmers had carried on their business without any proper system of book-keeping, but that slipshod way was being changed, owing to the people being educated by the Government to a proper appreciation of intelligent methods of farming. Canada was now selling eight or nine millions of dollars worth of cheese, because the make was the best in the world. On account of its superiority the Canadian article brought from a half to one cent more a pound than that paid for any other. There was a great market for butter in England, and Canada should wake up to the fact. The country did not export a million dollars' worth per year, but there was a limitless market for it in England.

* * *

The change in the duty on eggs is of moment to the country merchant, and is not entirely political in its bearings. Every spring there have been enough pickled eggs received at this and other points from St. Louis, Cincinnati and other collecting centres in the United States to cause a more than momentary disturbance in the market. This disturbance comes at a critical time, when a large quantity of our own eggs are held by country merchants, either in their own stores or in the hands of commission merchants to sell for them. They are

bought at a time of year when fresh eggs are scarce and are obtainable only at high prices. Just then a dozen car loads of limed eggs may be launched upon the market by United States shippers, and their volume will influence price much more than the quality of our own fresh eggs will. That is, the country merchant will have to pay high prices to get fresh eggs, and will probably have to take low prices to get rid of them, if he happens to offer them when the pickled eggs from the south are flowing in. They, it must be said, do not come in so freely as they formerly did. The McKinley Tariff tends to check the exports of eggs from the United States about as much as it tends to check imports. United States holders of pickled eggs are not so anxious to hurry off their stock in the spring as they used to be, for there is not the same competition coming in from fresh eggs at that season as there used to be. When our eggs went duty-free to the United States, they, along with the fresh domestic production, made so sudden and considerable an accession to the supply that the market always went down several cents, and it was to escape or mitigate the effects of this drop that United States packers used to flood all the markets they could reach with their limed eggs. But now that our eggs do not go in, the supply of fresh eggs is not so suddenly and seriously felt. Eggs of any kind find sale, and the holders of limed can depend on the 5c. protection for their own markets to absorb the bulk of the stock they carry into the spring. But while we have fewer eggs from across the line, such as do come have a deranging effect just when they can do most mischief in cutting down the prices our merchants have to take. The 5 cent duty added, therefore, by the Canadian Government is calculated to make prices more stable in the season when the scarcity of fresh naturally makes them high. Before the McKinley Tariff, we brought in about 650,000 dozen every year.

* * *

Sweetness and loss is the article of faith that wholesale grocers practice, whether they profess it or not. They are giving to the general public, who do not particularly need it, a large part of the revenue that the most important staple they handle should yield. If all the money that wholesalers should have made this summer on the sale of sugar were lumped together and bestowed on the sufferers from the St. John's fire, it would assuage a great deal of misery. That way of parting with it would abstract just as much from the coffers of the wholesalers, but it would be incomparably more satisfactory. The capital so parted with would be doing something useful and creditable to the hearts of the donors, but now it is doing nothing creditable to either their hearts or their heads. The beneficiaries of the wholesalers are a free and independent people, supposed to be able to pay for what they consume,

and to disdain any proffered assistance in buying the necessities of life. Then why do the wholesalers render that unasked assistance, which makes nobody appreciably richer and themselves materially poorer? They do it for the same reason that people rush pell mell to get out of a public hall because some one has shouted "Fire!" The rushers delay their own speed by their eagerness, and certainly hinder or injure others. The conduct is similar in both cases, and the cause is the same. Panic drives both. The panic of competition is making wholesale grocers forego profits this hot weather, and it is fomenting among refiners the same unsteadiness. In the United States just now things are different. A few weeks ago overtures were made by the wholesale grocers east of the Rocky Mountains for the forming of a national association, of which the immediate purpose and occasion was the making of an arrangement with the Trust to establish a system of rebates on all sugar sold at a standard price. The negotiations were unsuccessful at the time, but the Trust has since made a partial concession of the arrangement it was asked to concur in. It has extended the scope of the rebate system that it has sold under for some time in New York State and in New England. At the end of a fixed period, it restores a rebate of $\frac{1}{4}$ c. per lb. on all sugar bought at any of its refineries, provided that buyers take an oath that they have not sold below a standard price. This came into operation in all territory west of the Rockies on the first of the present month. This at any rate is an attempt to establish a profitable price. The means are open to criticism, as they are evidently resorted to to rivet a large combine, but they have an accidental effect that is in the interest of wholesalers.

* * *

The stone is evidently a variable standard of weight in this commercial city. In some skilled hands it goes for 12 to 13 lbs. That at all events is alleged by some members of the Retail Grocers' Association. And the traders who deal out that number of pounds to the stone do not live on exceedingly high mountains, or we might account for the loss in weight by the principle that the force of gravity decreases in direct proportion to the distance from the centre. It seems to be the case that some worthy men take advantage of the fact that the stone is not a unit of weight in Canada, that its constituent pounds are not defined by law as the ounces of a pound are, and that, therefore, irregularity in its weight is not punishable under the Weights and Measures Act. Though it is a fact that the stone is a borrowed unit, it is also true that some of our packages which are defined by law are a multiple of a certain number of stone. For example, the barrel of flour or oatmeal is 196 lbs., or 14 stone, and it is handy to sell oatmeal by the stone. The barrel of flour is $1\frac{3}{4}$ of the English long hundred-weights (112 lbs.) The stone is one-eighth of this long hundred-weight. One convenience of the old hundred-weight was its being resolvable into many factors, that number being divisible by 16, whereas the highest multiple of 2 that our Canadian hundred-weight or cental, will divide by is 4.

THE DUTY ON MOLASSES.

The changes made in the duty on molasses appear to be satisfactory to the wholesale grocery trade. They afford the specific that was needed to restore business in that commodity to its wonted health. How badly it was run down was shown by the demoralization reported in the Montreal market throughout last month, where traders were vying with each other to depress prices below a paying point. The price of low grade stuff was becoming the standard by which all prices were ruled, and to which all prices were approximating, and the low grade stuff abounded. There was not nearly so much of it at the time of the previous revision of the tariff, or it is probable the duty would have been adjusted to quality in the same way that it now is. The reason for the excessive supply of it that we now have is a consequence of the renewal of the duty on raw sugar by the United States. That change made sugar 2c. per lb. cheaper to United States consumers, but also deprived the producers of Louisiana of their chief protection. Hence owners of cane plantations had to make the most out of the bounty, and as the bounty was paid by the ton the crushers aimed naturally to put as much as they could of the saccharine product of the cane in the form of sugar. The residuum, which was so poor in saccharine quality that it was a misnomer to call it molasses, was nevertheless exported under that name, and too much of it reached this market as a very low-priced competitor of the genuine article, the proper uncrystallizable by-product of sugar-crushing. The very large crop in Louisiana made this a particularly vexatious factor in the reduction of prices. Good West India molasses or good New Orleans molasses could not be sold at fair prices. It was therefore right that something should be done to protect both traders and consumers. Some of the so-called molasses of this description sold as low in the wood as 10 and 11 cents in New Orleans. The barrel would cost nearly the half of what would be realized on itself and contents at that point. The Government was asked to put some check on the importation of this worthless stuff in the interests of consumers on the ground that it was unfit for food. Consequently the tariff has been so altered that the grades of molasses admissible at 1½c. per gallon must test at least 40 degrees by the polariscope. Grades lower than that are taxed one cent additional for every degree of inferiority. This makes the duty increase in direct proportion to the decrease in quality, and is an effectual means of checking the importation of inferior molasses.

THE BOUNTY ON BEET SUGAR.

The authority granted by Parliament to the Canadian Government last year to pay a bounty of about 2c. a pound on beet root sugar produced in this country expires at the end of next June. The interests dependent upon the production of that commodity were therefore naturally desirous of having the same protection extended, and petitioned for a renewal of the bounty over five or ten years. It was necessary to remove all uncertainty this session as to what the Government would do, as with the matter undecided the farmers would be unlikely to go into beet raising on the same scale as they did a year ago. The Government therefore brought in a measure providing for the extension of the bounty two years longer, from the first of July 1893, to the 30th June 1895. After some discussion, in which the resolution was opposed by both opponents and supporters of the Government, it was passed. It enacts that \$1 per 100 lbs. shall be paid on all beet root sugar, and that 31½c. additional per 100 lbs. shall be paid for each degree over 70 degrees. This equals on an average 17-10c. per lb. In introducing the bill the Finance Minister said that the proposal to extend the bounty was with a view merely to continue an experiment, of which the purpose was to ascertain whether the maintenance of a beet sugar industry was feasible in this country or not. Last year was a bad one for the crop, though the previous year had been a good one, but it did not afford sufficient evidence to determine the Government to discontinue the bounty. He reported that \$21,000 had been paid last year. Up to the present, \$23,766 had been paid since the bounty was allowed, and 1,395,500 lbs. had been produced. The opponents of bounty had some strong arguments on their side. They pointed to the unsuccessful career of the Farnham and Berthier refineries, the only two for the refining of beet sugar that had been started in the country. In the former the Messrs. Gault were said to have dropped half a million dollars. It was represented that the inauguration of a bounty created the conditions which made its continuance obligatory, as farmers who went into the growth of beets, and refiners who went into the manufacture of sugar, upon the strength of the bounty, would not be easily reconciled to its withdrawal. It was also urged that if anybody should get a bounty it was the grower.

The small sum paid in bounties (\$23,766) since this form of protection was conceded does look inauspicious for the beet sugar industry in this country. If the conditions were all favorable to the production of beets of full saccharine strength, it would seem that a larger quantity than 1,395,500 lbs. would be produced since the spring of 1891. In addition to the bounty on the sugar of nearly 2c. per lb. granted by the Dominion, it must be remembered that the Province of

Quebec pays 50c. a ton for all the beets produced.

The bounty system has been very thoroughly tried on the Continent of Europe, and while it has stimulated the production of sugar immensely it has also been a heavy burden to the state. It is a matter of fact that the manufacturers of sugar in Germany look to the bounty for their profit. In the first place, it is a direct revenue to them; in the second, it, along with the tariff, is a protection to them against foreign manufacturers. They can, therefore, sell at very high prices to domestic consumers, and sell at extremely low prices to outsiders. The immense production forces them to sell low outside. British consumers get German sugar at prices far below what German consumers have to pay. Thus the bounty is levied on German consumers for the benefit of English and other foreign consumers. The only persons benefited are the manufacturers and foreigners. But the bounty system has got its roots struck into the economic soil and it is hard to expel.

TORONTO PEDLARS AT BAY.

At a meeting of the Toronto Pedlars' Association on Friday night it was resolved that recourse should be had to the law to decide whether the city has the power to impose and enforce the by-laws it has adopted to regulate the peddling trade. The occasion which called forth this determined resolution was the coming into force of a by-law to reserve the main streets from the ground covered by the licenses. This by-law came into effect upon the first of the present month. Under its chief provision, pedlars are debarred from carrying on their trade on Yonge street from Bay to the C. P. R. track; on Queen street, from Pape avenue, in St. Matthew's Ward, to Jameson avenue, in St. Alban's; on King street, from the Don to Niagara street; on College street, from Spadina avenue to Bathurst street; on Parliament street, from Queen street to Winchester street; on Dundas street, from Queen street to St. Clarendon avenue; on Wellington street, from Church street to York street. The second clause disqualifies the following from eligibility for license: Traders who carry on upon King street, Queen street, or Yonge street any business which pedlars are licensed to carry on. What the pedlars regard as another straw on their backs is a by-law proposed by Ald. Joliffe, of which the object is to prevent pedlars stopping at street corners. This measure is making its way through the committee stages and will probably be passed by the Council. The particular incident which roused the indignation of the pedlars was the interference by a policeman to prevent a pedlar delivering some goods on Parliament street, the said goods being alleged to have been purchased on Gerrard street by the householder to whom they were delivered.

The solicitor of the Pedlars' Association, E. A. DuVernet, claims that both the by-law fixing the license fees and the by-law restricting the peddling trade to certain streets are beyond the power of a City Council to enact, and undertakes to quash them.

TORONTO RETAIL GROCERS' ASSOCIATION.

The Retail Grocers' Association of Toronto held its July meeting on Tuesday evening in Richmond Hall. President Booth was in the chair. The following other members were present: Messrs. Mills, Williamson, Clark, White, Sykes, Roberts, Westren, Saunders, Eddy, Bond, Burns, T. Clark, and Secretary Corrie.

When the minutes of last meeting were read, Mr. Sykes moved that the clause reporting the last meeting to have decided against having any picnic be amended.

Mr. Williamson held that the minutes were correct.

In amendment to Mr. Sykes' motion, Mr. Clark, seconded by Mr. Westren, moved that the clause referred to be altered to read "The proposal to hold a joint excursion with the Travellers be struck out." Carried.

NEW MEMBERS.

The following candidates were proposed for membership and admitted:

Wm. Burgess, Terauley street; A. Stewart, Sumach street; A. D. Campbell, Carlton street; C. V. Woods, Gerrard street east; J. J. Davis, Davisville; W. C. Le-fraugh, Broadview avenue; C. S. Booth, Parkdale; Oliver Taylor, Gerrard street east; J. E. Forman, Monro street; J. L. Mowat, Dovercourt; John Anderson, Queen street west; A. W. Finkle, Queen street west; Geo. Cobby, Norway; E. M. Peacock, Yonge street.

THE PEDLARS' BY-LAW.

Mr. Mills reported that the special committee he was chairman of did not wait on the License Inspector. He had been informed that the pedlars were making a test case of the by-law restricting the jurisdiction of the licenses to particular streets.

Mr. Williamson said he had been called on by Ald. Joliffe, who advised that the Association take measures to represent its views before the Markets and License Committee or before the Council, as the pedlars would be on hand in full force to oppose the passing of the by-law against standing on the street corners.

Mr. White moved that the committee receive the thanks of the Association and be discharged.

ACCOUNTS.

A rent account of \$8.73 was referred to chairman of Executive and ordered to be paid if found correct.

An account of R. Mills for \$5.55 for stamps and papers for calling meetings was disposed of in the same way.

T. Hill & Sons presented an account of \$5.50 for printing, which was also passed over to the chairman of the Executive.

An account of \$28 from the secretary, for collection of dues from new members and commission on membership was similarly dealt with.

THE RETAIL PRICE OF SOAP.

The Secretary said he had learned that Surprise soap was being sold at 5c. a bar by a certain trader.

Mr. Bond said he was prepared to give the name of a dealer who was selling this soap at 5c., as he had sent a person out to buy a bar of Surprise soap, and that 5c. had bought a particular bar in that case.

Mr. Williamson knew a case where Surprise soap had been ticketed up "5 for 25c." He had called on the Company's agents, one of whom at once visited the trader complained of and informed him that this would not be allowed. Mr. Williamson had resolved that he would buy no more Surprise soap unless this were stopped, and could say that the utmost promptness was shown by the agents in acting upon his information. He thought the agents should be notified before any names were given in the meeting. The soap paid a good profit. He was aware, through information obtained from the agents, that the T. Eaton Co. had sought to buy soap from them but had been unable to get it, and that the said firm next wrote to headquarters and elicited thence a letter to the agents inquiring why they did not sell to the T. Eaton Co. Upon being informed that the T. Eaton Co. was a dry goods house, the manufacturers wired the agents not to sell to them. Consequently Mr. Williamson believed the Surprise Soap people sought to deal fairly by the trade.

Mr. Sykes said that bought in 25 box lots, it could be retailed with profit at 5c., and that the manufacturers did not object to the soap being retailed at 6c., but that they wished to keep this a profitable line to the trade.

Mr. Mills considered that it would be injudicious to mention the names before the whole meeting and in the presence of the press.

Mr. White could not see why the names connected with particular instances of objectionable price-cutting should be withheld from the Association, which was in a position to deal with the matter without loss of time, since the evidence was here to make a case out.

Mr. Mills, seconded by Mr. Williamson, moved that the names connected with charges of cutting the price of Surprise Soap be given to the Executive Committee to be dealt with.

In amendment, Mr. White, seconded by Mr. Bond, moved that the secretary write to the company informing them that their soap had been sold at 5c. by certain persons, whose names are known to the secretary and the chairman of the Executive.

Mr. Mills withdrew his motion, and Mr. White's was carried.

Mr. Williamson asked if Mr. Sykes was correct in stating that 6c. was a permitted price for Surprise soap, as he understood the price was virtually limited to 7c. and four for a quarter.

A great deal of discussion arose upon this

point. Several members said they sold at 6c. and believed they did so with the approval of the manufacturers, as that price yielded them a liberal profit. Mr. Westren believed that two-thirds of the Association sold at 6c. This moved Mr. Williamson to say that he was astonished to hear such a statement. The Association should at least support manufacturers who aim to make their products profitable to the trade.

Mr. Bond said that he had been informed by the agents that the Company would not supply stock to traders who sold their soap below 7c.

Mr. White, seconded by Mr. Mills, moved that the Secretary inquire of the manufacturers what the general usage is as to the retail price.—Carried.

Mr. Westren wanted to know if Mr. Richards of Woodstock had been notified that his prices were being cut. It was explained, however, that in the case of this soap the price was rather an open matter, and not subject to regulation by the manufacturer.

THE STONE WEIGHT.

Mr. Roberts claimed that some traders were selling 13 lbs. of oatmeal for a stone. Some were selling even lighter weight.

Mr. Clark said this was owing to traders getting short weight, as 185 lbs. to the barrel.

Mr. Westren believed that nine out of ten grocers sold a 24½ lbs. bag of flour for 25 lbs.

Mr. Clark said that bad weight was a difficult thing to deal with, as the culprit could always fall back upon the plea that a mistake had been made, and would always make amends when caught.

SMALL EGGS.

Mr. Clark said that this year there were a great many small eggs, owing to the culling of large ones to sell by weight in the English market.

He moved that the Secretary write to the proper authorities asking that eggs be sold by weight. Mr. Williamson seconded this.

Objections to this mode of selling were made on different grounds, but chiefly for the reason that the difficulty of weighing and getting at tares would be hard to overcome. The difficulty at getting at exact weight in retailing was also adverted to. The motion was carried, however.

PEDLARS' LAWS.

Mr. White said that the question between the pedlars and the council did not affect the grocers. It was not in the interests of the grocers that the by-law closing certain streets to the pedlars was passed. Mr. Mills agreed with him.

NEXT MEETING.

Mr. Clark moved that when the meeting adjourn, it stand adjourned till the next Monday after the Fair. Mr. White seconded this motion. Carried.

NO EXCURSION.

Mr. Sykes moved that the Association have an excursion to the Falls.

He said that the Empress of India would carry them all at 80c. a head and allow the Association everything above that.

The question called forth a little discussion, which soon flickered out without result.

Mr. Roberts moved that the stores of Association members closed on the 27th inst., and that the proprietors turn out to attend the Travellers' picnic. This was not seconded, and the meeting adjourned.

The Popular Demand

For "Hillwattee Tea" pays a grocer for keeping it. You can't argue against a brand now so widely known and which has stood the test of time.

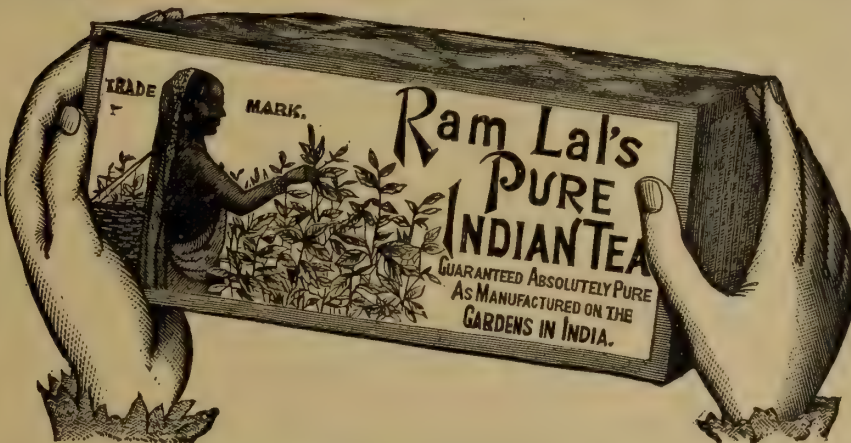
Shall be pleased to forward samples at any time.

LUCAS, STEELE & BRISTOL, Wholesale Grocers,
73 McNab St. North, Hamilton, Ont.

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have

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ON

To

RAM LAL'S. Wholesale Agents, JAMES TURNER & CO., Hamilton.

THE
"MONSOON"
BRAND
Pure Indian Tea

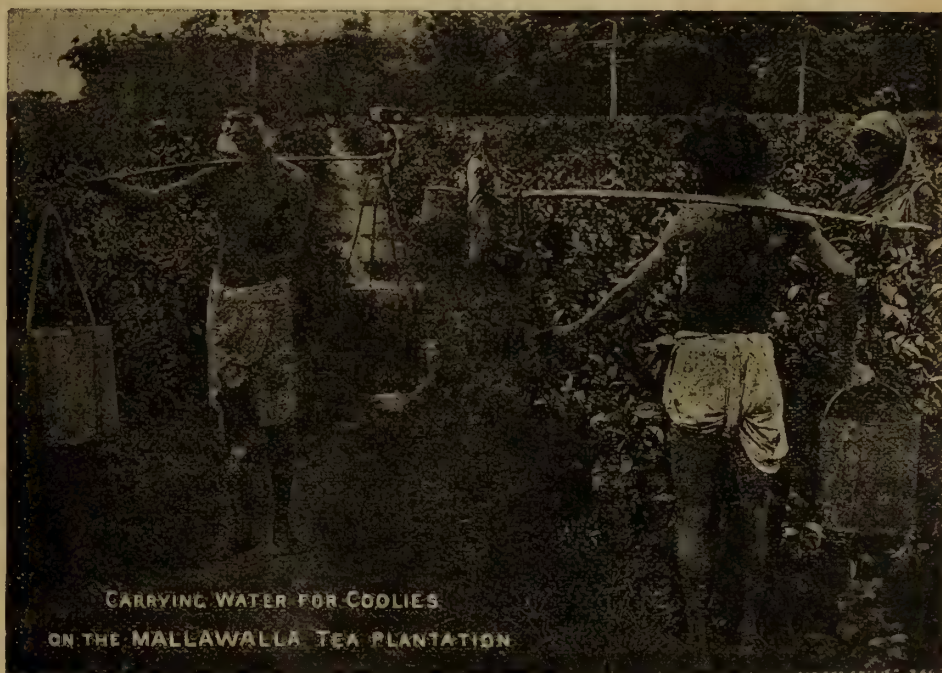
Is always reliable; never changes; comes from the same garden, famous for the **STRENGTH** and **FLAVOR** of its Teas.

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Growers' and Importers,
TORONTO

JOHN BURGESS & SON
SAUCE
AND
PICKLE
MANUFACTURERS,
107 STRAND Corner of the Savoy
Steps, London, W.C.

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.

Lord Byron's "Beppo," VIII.



"Mallawalla is the finest of all package teas. We invite comparison. Put up in half and one lb. lead packages.

W. H. GILLARD & CO., Hamilton,

Agents for Canada.



THE RIGHT WAY TO BUY BUTTER.

EDITOR CANADIAN GROCER.

SIR,—As the plan which I have adopted in taking butter from farmers has been very successful, several merchants have asked me to explain it to them, which I gladly do for two reasons, namely: To try and raise the standard of butter in sections where there are no creameries, and to prevent the country merchants from losing every summer what is made the balance of the year.

I distribute among my customers one-gallon stone crocks, which cost 10c. each and hold from 8 to 9 lbs. of butter. This I consider the best size, as one churning will fill it, therefore there will be only one quality in each. Then it is clean, and will not taint the butter, is light and easy to handle, and in retailing a family would buy it where they would not think of taking a larger one. It also saves to a considerable extent the loss occasioned by weighing out in small quantities.

When these crocks are brought in filled I put a label on them and fill in the name of the maker, not forgetting to let the maker know that her name is on the butter. If she allows the name to be put on she gets the highest price, if not, a reduction of 2 or 3c. is made. In this way every woman judges her own butter. For example: One week last fall the weather was very hot, and it was hard to make good butter. One of my best customers, on coming in the following week, said: "I did not bring my butter last week; it was not as nice as I would like to have my name on. Therefore, I took it over to—and got sugar for it."

I know several farmers' wives, who, previous to adopting this plan, made very ordinary butter, but now they do their best to make a good article, as their reputation is at stake. If an inferior article is made it goes to my neighbor. I don't want it.

To force them to take the crocks I make a difference in price. If in tubs, pails, rolls, or in any shape where I would have to re-pack, they get 2c. less per lb.

Last August, to commence with, I bought 100 crocks, and in a short time 200 more. I have now 800 one-gallon crocks in circulation. Another advantage is, that it does away with the old plan of having butter brought to the store in tubs, pails, tins, or rolls, which was all thrown in a heap, regardless of color or quality, and packed when the clerk had time.

I can get 2c. per lb. more for this butter, as buyers can depend on getting a good article. Parties wishing further information or able to suggest an improvement I should be pleased to hear from.

R. WEATHERILL.

Oil City, Ontario, July 6, 1892.

CANADIAN TRADE WITH EUROPE.

CHRISTIANIA, June 25th, '92.

EDITOR CANADIAN GROCER.

SIR,—The cables from the United States have brought us the information that the Democratic convention in Chicago have chosen as their candidate for the Presidency Grover Cleveland, and their platform will be similar to the one in '88, including the tariff reduction; whereas the Republican convention has nominated Harrison, and endorsed the McKinley Bill. Since the passage of that bill European merchants have had their eyes open for new countries, and I think the one that has specially got their attention has been young and growing Canada. Also the inconveniences and obstacles that European emigrants have encountered in landing in the United States have been reported here and caused many to prefer to emigrate to Canada instead of the United States. Before, people here understood America to mean United States only, but that is rapidly disappearing. Canada will, in my opinion, in time be the greatest competitor the United States ever had in the European markets, and if the Republican party succeed at the election in November and The McKinley Bill be allowed to live, it will serve to increase the Canadian and European trade very much. Canada has exported more produce the last year than ever before, and firms here that have brought Canadian goods have been well satisfied. We consider, for instance, Johnston's Fluid Beef equal to any and superior to most of the Chicago brands of fluid beef. Hiram Walker & Son's whisky is, as far as quality is concerned, equal to any in the world. We have also received samples of flour from W. W. Ogilvie of Montreal, and he is fully able to compete with the Minneapolis mills. Some houses here have commenced to export to Canada, and among them we will mention Mustard & Son, manufacturers of fish hooks; H. Poulsen & Co.; Punsch, Ringness & Co., beer, etc. There is another article we want to mention, as it is something new. One of the most renowned professors at The Royal University in Christiania, Professor Waage, has discovered a way of making flour of fish, and in such a manner that the nourishing and invigorating substances contained in the fish are fully developed, and being manufactured under the supervision of the Professor himself, is a guarantee, that it contains nothing but pure and fresh fish dried and powdered by his process. One part of this fish flour is equal to twenty parts of fresh fish. We have mailed you a sample, and if you have tried it, we would like to have your valuable opinion about it. We are trying to make arrangements with a broker in Toronto, (A. Waddell & Co.) so it will probably soon be offered for sale there.

Yours respectfully,

C. E. SONTUM,

(of C. E. Sontum & Co., Christiania, Norway.)

THE TARIFF CHANGES.

The following is the text of the amendments made in the Tariff Act last week:

(A.) Resolved, that it is expedient to amend the Act, chapter 33, Revised Statutes, entitled, "An Act respecting the duties of Customs," by repealing item numbered 610 in schedule C to the said Act; and to amend the Act 53 Victoria, chapter 30, entitled "An Act to amend the Act respecting the duties of Customs," by repealing the items numbered 95 and 122 under section 10 of the said Act; and to amend the Act 54, 55 Victoria, chapter 45, entitled "An Act to amend the Acts respecting the duties of Customs," by repealing the item numbered 1, under section 1 of the said Act, and to provide otherwise by enacting that the following rates of duty be substituted in lieu thereof:

(B.) Eggs, 5 cents per dozen.

2. All molasses n. o. p., all syrups n. o. p., all tank bottoms, all tank washings, all cane juice, all concentrated cane juice, all beet root juice and all concentrated beet root juice, when imported direct without transshipment from the country of growth and production; (a) testing by polariscope forty degrees or over and not over fifty-six degrees, a specific duty of one and one-half cents per gallon (1½c. per gallon); (b) when testing less than forty degrees, a specific duty of one and one-half cents per gallon, and in addition thereto one cent per gallon for each degree or fraction of a degree less than forty degrees (1½c. per gallon and 1c. per degree additional); (c) and in addition to the foregoing rates a further specific duty in all cases of 2½ cents per gallon when not so imported direct without transshipment (2½ cents per gallon additional); the packages (when of wood) in which imported to be in all cases exempt from duty.

3. Paraffine wax, stearic acid, and stearine of all kinds, n. e. s., three cents per pound (3 cents per lb.)

4. Glove leathers when imported by glove manufacturers for use in their factories for the manufacture of gloves, viz., kid, lamb, buck, deer, antelope, and water hog; tanned or dressed, colored or uncolored, 10 per cent. (10 p. c.)

(C.) Resolved, that it is expedient to provide that the duties of Customs, if any, imposed by the said Acts on the articles named

The only PURE Cream Tartar Baking Powder in this Market is

DR. PRICE'S
Cream Baking Powder

The Cream of Tartar used in its manufacture is Refined by Patented Methods in the large factory in Jersey controlled by the Price Baking Powder Company.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

DEAR GROCER

Don't forget that we can supply your friends in the Ice Cream business with all the different flavors of our own manufacture and like our other goods they give satisfaction. Send us on your orders for Coffee, Snow Drift Blend 33 cts., No. 6 good strong flavor 30 cts., standard brands that are always uniform.

Very truly yours,
THE SNOW DRIFT CO.,
BRANTFORD.

CANDY.

We manufacture it in every conceivable shape and are constantly getting out new ideas.

We make a specialty of "Gross Goods," which yield the retailer a large profit.

Our travellers are now filling their sample cases with new lines and will be on the road at once. Should they not go to your town, send in your orders by mail and we will give them careful attention.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder

Sold only in Cans.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK.

SUGARS. { Barbadoes
TEAS. { and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

WE OFFER 2000 CASES

=TOMATOES-

"De SALABERRY" brand, choice, for immediate delivery.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.



CAVERHILL, ROSE, HUGHES & CO., Montreal.

in this section are hereby repealed, and that the said articles may be imported into Canada or taken out of warehouse for consumption free of duty :

1. Oleostearine, when imported by manufacturers of leather for use in the manufacture of leather in their own factories.
2. Tin strip waste.
3. Nitrate of soda.
4. Lime juice, crude only.

(D.) Resolved, that it is expedient to provide that the Governor-in-Council may order at any time when he may deem it in the public interest to do so, that item 2, under the foregoing resolution 1, shall be suspended for such period as he may name, and that during such period the following be substituted therefor :

1. All molasses n. o. p., all syrups n. o. p., all tank bottoms, all tank washings, all cane juice, all beet root juice and all concentrated beet root juice, (a) testing by polariscope forty degrees or over and not over fifty-six degrees, a specific duty of one and one-half cents per gallon ($1\frac{1}{2}$ c. per gal.); (b) when testing less than forty degrees, a specific duty of one and one-half cents per gallon, and in addition thereto one cent per gallon for each degree or fraction of a degree less than forty degrees ($1\frac{1}{2}$ c. per gallon and 1 c. per degree additional); the packages (when of wood) in which imported to be in all cases exempt from duty.

And, also, that for the like period item 2, of section 1, of the Act 54-55 Victoria, chapter 45, entitled "An Act to amend the Acts respecting the duties of Customs," shall be suspended; and the Governor-in-Council may as aforesaid further order that section 2, of the said Act 54-55 Victoria, chapter 45, shall be suspended for such period as he may name, and that during the said period the following be substituted therefor :

The duties of Customs, if any, imposed by the said Acts on the articles mentioned as follows, are hereby repealed, and the said articles may be imported into Canada or taken out of warehouse for consumption free of duty, that is to say: All cane sugar not above No. 14 Dutch standard in color, all beet root sugar not above No. 14 Dutch standard in color, all sugar sweepings, all sugar drainings or pumpings drained in transit, all melado, all concentrated melado, all molasses, n. o. p., all cane juice n. o. p., all concentrated cane juice, n. o. p., all beet root juice n. o. p., all concentrated beet root juice n. o. p., all tank bottoms n. o. p., and all concrete n. o. p.

The English Inspector of Weights and Measures is making a further example of grocers who weigh the enclosing paper with the goods they sell. The Wolverhampton case has not been pronounced upon yet by the court that it was appealed to. The weights and measures officials appear to have very exact ideas over there.

THE TENDENCY TOWARDS CASH.

Horace Greeley was considered the best analytical editor of his time, and there certainly never has been a newspaper man who had a better and more thorough knowledge of business conditions. It was Horace Greeley who said that the poor man who has encountered some sudden and severe calamity, such as the burning of his house or the destruction of his crops by hurricane or flood, may very properly be offered credit for a season at cash prices; so may the poor widow, whose children, this year at school, will be earning wages and able to help her next season. But in all ordinary cases the merchant, if only from a patriotic regard for the general well being, should inflexibly refuse to sell on credit, since such selling is, and must ever be to the uncircumspect majority, a temptation and facility for general improvidence and overtrading.

It has been questioned that the tendency of the times is toward cash transactions. That the growth of building associations, and the rapid increase of time payment systems, is evidence that the people are more attached now to the credit business than they ever were before, nevertheless, the drift of feeling throughout the country is in favor of a cash business, and the best proof of it is the fact that collections are urged, and made more imperative than was ever before known. The time was when a merchant sold his goods with the understanding that the purchaser was to pay at the end of ninety days. Now the time is more limited, and the buyer is expected to meet his obligations at the period agreed upon. The mere fact that time payment systems thrive in the city has nothing to do with the situation as regards the great majority of merchants who do business in the towns and villages.—St. Louis Grocer.

TINNED SALMON EXONERATED.

The London Grocer says: "With reference to a report to the effect that in consequence of the deaths alleged to have been caused by the eating of canned salmon a considerable diminution has taken place in the consumption of that fish in this country, an enquiry among the chief dealers and distributors of canned goods in Liverpool dissipates the rumor entirely. It appears that during the two and a half years ending April last, the monthly consumption of salmon has been close upon 52,000 cases, and that for some months during the latter portion of that period the consumption has gone up to 52,600 cases. There have lately, as is well known, been several cases of poisoning erroneously attributed to tinned salmon, and these doubtless have some effect on the public mind, especially as the general newspaper press is so eager for sensations that it treats the salmon trade unfairly in admitting untruthful alarmist paragraphs, and inserting injurious headings without sufficient founda-

tion. No trade could go on for years at the rate of consumption of 32,000,000 lbs. per annum in which poisonings, as alleged occurred."

THE CLERK SUPPLY.

To be an efficient clerk of a retail grocery store does not require any great amount of skill, though it is a position that every man is not competent to fill. To be a good clerk one must be something more than an automatic machine, fit only to hand down and tie up packages and to lift boxes, roll barrels, etc. These are part of the duties of a grocer's clerk, but if he would amount to anything and hope to get ahead, he must be very much more than a lifter of boxes and roller of barrels. The grocery store is the Mecca of all classes of people. Every phase of human nature is here to be found, and it is only those who make it their business to study this queer lot of humanity who will make a success in the grocery business. While it is most necessary to treat all customers with unvarying courtesy and politeness, all people are not alike, and some must be "handled" differently. Therefore it behooves the clerk to study to please, for it is only by so doing that he will make friends and so add profit to his employer's bank account and render his own services invaluable. The supply of retail grocery clerks is limited. The life is such a hard one, and has so many discouraging features, that it has a tendency to drive away a great many after they have had a taste of the business. We hope to see all this changed, when the lot of the grocer's clerk will be improved far beyond what it now is. Not until then will the supply of efficient clerks be equal to the demand.—Grocers' Monthly Review.

To the Helvetia Milk Condensing Co. of Highland, Ill., belongs the credit of having first perfected a process for the preparation of pure, unsweetened, concentrated milk, which is so favorably known as their Highland brand "Evaporated Cream." The name of "Evaporated Cream" was adopted in order to distinguish the article from the condensed milks which are preserved with sugar, and further, because the name is quite appropriate, as it is suggestive of the appearance and consistency of the preparation. Established since 1885, the Company has reached such scientific precision in the preparation of the article, that their entire productions are absolutely uniform and excelling in rich consistence yet perfect fluidity. The texture of the product is smooth and glossy, and no fatty separation or gritty coagulations are perceptible therein, such as will occur in imitations. In fact, Highland Evaporated Cream is simply perfect in every respect and well deserves its flattering reputation. adv.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

Goods conveniently located save time, money and temper in showing.

S. A. VAN DAM & CO.,

37 Old Corn Exchange, Manchester,

—and—

23 Mathew Street, Liverpool, England.

Solicit Consignments of

**Bacon, Butter, Lard, Eggs, Cheese,
and Canned Goods.**

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

"REFERENCES"—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

BENSON'S CANADA PREPARED CORN

For the TABLE.

Edwardsburg Silver Gloss }
Benson's Satin } for the Laundry.

The Celebrated brands of **Starch** manufactured by the **Edwardsburg Starch Co.** are considered by impartial judges to be **without any equal.**

They have held the highest reputation for more than 33 years. **Now lead the market against all competitors,** and are the best for grocers to handle, because they sell themselves.



"CANADIANS"

Appreciate a good cup of Coffee or Cocoa, such as is obtained by the use of

"HIGHLAND BRAND EVAPORATED CREAM"

For Sale by all Wholesale Grocers.

Prepared only by

**HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.**



A canning factory is talked of for Blyth.

Canned tomatoes make soup enough every year to float the navies of all the world.

The American Grocer complains that canners are using poor tin plate this year.

London (Ont.) merchants and others now refuse mutilated silver coin except at a discount.

Mr. E. J. Cobean, merchant, of Camilla, has been appointed treasurer for the township of Mono.

Wm. Barker, of Ingersoll, has entered into partnership with J. B. Taylor in the grocery business, Welland.

Canada has taken 6,187 tons of the raw sugar shipped this year from the port of Pernambuco, in Brazil.

Mrs. Cameron, wife of R. D. Cameron, merchant, of the firm of Cameron, Murdock & Co., Lucknow, is dead.

Meaford is to have a fruit packing establishment, and the town has granted exemption from taxes for ten years.

Glencoe merchants have adopted the early closing system, and after Monday July 11, their stores will be closed at 6 p.m. every day except Saturday.

The general store of J. Doupe & Co., at Kirkton, was entered by burglars one night last week and six watches and a large quantity of jewellery were stolen therefrom.

The New York Grocery World has donned a new coat of becoming color, which is a snug fit to the shapely contour of our contemporary's well-filled and well-filling pages.

The steamship Taymouth Castle arrived at St. John, N.B., on Friday morning from the West Indies with a full cargo of sugar and molasses, etc., for St. John and Halifax.

W. B. Kellett traded his general stock in the Sellars' block, Rodney, for a similar stock at Cottam. Mr. Kellett receives besides \$1,000 in cash and two village lots, upon which are buildings.

William Burleigh, who gave himself out as a "bad debts collecting agent" at Smith's Falls, was sent up for trial for obtaining money under false pretences, was found guilty, and sentenced to six months in the Central prison, Toronto.

At the last meeting of the Halifax Retail Grocers' association, a resolution of sympathy and condolence was passed and ordered to be sent to the widow and family of the late John H. Nisbet, who at the time of his death was treasurer of the association.

In the House the other day Mr. Laurier said that the firm of Lightbound, Ralston &

Co. complained that they were discriminated against in regard to the duties collected on syrup last year. To this Mr. Foster answered that he would call the attention of the Minister of Customs to the matter.

The new enterprise recently patented by T. S. Whitman, of drying fish by steam, is proving very successful and is being patronized extensively. The other day he received from New York 980 drums of fish to be put through his dryer at Annapolis, N. S.

Our first direct cargo of fruit from Jamaica, with which island we have been making efforts to establish satisfactory trade connections, reached Montreal last week on the S.S. "America". Cocoanuts and bananas formed the bulk of the vessel's load, and sugar the rest. The return voyage of the America carries back lumber, fish, flour, and butter to the island.

The other day a deputation of members, consisting of Messrs. Sproule, Taylor, Ryder, Reid, Smith, (Ontario), Hughes, J. E. Wood and Fairbairn waited upon the Minister of Agriculture and Prof. Robertson, dairy commissioner, and it was arranged that Prof. Robertson and Mr. Miall, commissioner of Inland Revenue, shall visit Brockville to meet the cheese men in order to arrive at a satisfactory method of inspection.

Later advices from Cuba according to the Commercial Bulletin of New York, estimate the losses on sugar by the late inundation at Matanzas at 10 per cent of the stock, valued at \$600,000. The question as to where the loss will fall is under discussion, as part of the sugar, though sold, had not been weighed, and accordingly the buyer had neither taken possession nor settled account for the produce when the catastrophe occurred.

All the salt companies round Goderich district entered into a combine by which only a limited quantity of salt was to be produced and sold at a uniform price. The Ontario Salt Company became tired of the combine and withdrew. The local judge at Goderich granted an interim injunction restraining this company from doing business contrary to the agreement, and a motion was made to Mr. Justice Robertson to continue the injunction, but was enlarged for two weeks.

The different committees in connection with the London Retail Grocers' second annual picnic, to be held in Queen's Park on the 27th, are getting down to work. The programme committee have met and arranged a first-class programme of sports, which will be ready for distribution in a few days. Secretary E. Sutton reports that contributions for the programme exceed those of last year. Barrels of sugar, flour and cases of canned goods, boxes of soap and general groceries are being contributed freely.

We understand that Edward Blaquier and Willard Jones of Wyoming, for a number of years past employed by W. B. Collins & Co.,

intend opening a general store this fall, and are open for close quotations, advertising cards, etc. Both being total abstainers and industrious, we wish them every success.

In our Business Changes of the 17th ult. J. G. Wegenast & Co., Plattsville, were represented to be seeking a compromise with their creditors. We are pleased to be able to correct this statement by informing our readers that this is not the case, but is the form in which an erroneous report reached us. These are the facts: J. G. Wegenast & Co. sold out to R. G. Lambert of Harrison, and as they were retiring from business they wished to liquidate now all their liabilities, some of which would not be due until next autumn. They accordingly asked a cash discount of their creditors and of course got it. Instead of being forced to a compromise J. G. Wegenast & Co. have a surplus of \$4,500.

The excursion party of the Dominion Travellers' Association met with a royal reception in Portland. On their arrival they were met by a deputation of the Maine Travellers' Association and marched in procession headed by Chandler's band, to the City hall, where an address of welcome was read and a number of congratulatory speeches were made. In the evening an At Home was held at the handsome club rooms of Maine association. On Saturday an excursion to Little Chebeague Island and a clam bake took place at which a number of loyal and patriotic speeches were made. The party then divided; part going to Boston and others to Cushing's Island, Old Orchard Beach, etc. On Monday Mr. and Mrs. J. H. Dow held an At Home at their cottage on Peek's Island which wound up the festivities, and the excursionists left for home thoroughly pleased with their trip.

Russell, Macdonald & Co., of Vancouver, deserve to get along for their energy and enterprise, if for nothing else. Their latest advertising scheme is a sham broken window, and all day yesterday a large crowd of people stopped to look at the smash and enquire how it took place. All the goods were cleared out of the window so as to give it a more realistic appearance, and a card



"CAIRN'S" HOME MADE MARMALADE

Is a most delicious preserve for the warm weather. Advise all your customers going to the country to take some with them. Your wholesale grocer has it.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

was hung up on which was written "A bad break, but not so bad as the break in prices of goods."—News-Advertiser.

The body of J. B. Cornelli, a grocer of Montreal, was found floating in the river below here. That the suicide was committed under mental aberration, was the verdict rendered by the Coroner's jury. He was worth \$50,000.

The steamer America which sailed at 11 o'clock, Wednesday night of last week, for Kingston, Jamaica, took over 2,500 barrels of fish from Halifax. In order to make room for this the steamer was obliged to discharge a large quantity of hay shipped at Montreal.

The Montreal Retail Grocers' association intend holding their annual picnic on July 27 at Hudson. The following committees have been appointed:—Games, music and dancing, Mr. S. D. Vallieres, chairman. Refreshments, printing and advertising, Messrs. A. D. Fraser (chairman), John Robertson, E. Elliott, J. O. Levesque and J. E. Manning. Finance, Messrs. S. Demers (chairman), A. D. Fraser, S. D. Valliers, Ald. T. Gauthier and John Scanlan.

"Don't judge a book by its cover," is an old adage, yet many a grocery store can be judged by its general outlook. The display of goods, the appearance of the proprietor and his clerks and the manner in which patrons are treated, speak for or against such an establishment. A store which has an ac-

cumulation of shop-worn goods, where clerks are untidy, where goods are not shown up to their best advantage, where cross and ill-mannered boys wait upon customers; such a place may eke out a living, and do damage to better regulated stores in the neighborhood, but can not claim success.—Retail Grocers' Advocate.

SAMPLES.

(Contributed)

[Grocery Store.—Proprietor busy dusting. Enter city traveller.]

C. T.—Hello! I thought you would be closed.

Grocer.—No, I'm not closed.

C. T.—Why, Stevens told me that you signed the agreement to close Wednesday afternoons.

Grocer.—Yes, I signed it.

C. T.—Well how is it you are not closed?

Grocer.—Well, you see I thought if I signed it and they all closed up it would make better business for me.

HOW HE MET COMPETITION.

Here is the way a North End grocer meets competition as told by himself: "Mrs. Jones she been buying eferydings ton me, but by once she shtop and buy fon Meester Brown (dot's my neighbor.) Vell, von day she coom in my shtore mit a bucket pickles on her arm, und ven I ask her vere

she buys dem, she say, 'by Brown, und I get 'em for 5 cents der dozen' (dots sheaper as I can sold 'em), but ven she turn her back around I yoost take three of dem pickles out her bucket und poot 'em in a egg case. Den I say: 'Lady, yoost tumble dem pickles out here on de counter once, I like to see of Brown can sell you von dozen pickles for 5 cents,' und ven I count yoost nine pickles, she say: 'Jeeminently, dot schwindler; I never go by his shtore any more!' She buys fon me now all de times, sometimes two timse in von day.—[Selected.]

It is a well recognized fact that no business establishment is complete without some cash carrier system. Attention is called to the Whiting Cash and Parcel Carrier. It seems in it impossible for anything to get out of order, as there are no cords or springs. Merchants throughout the country, who give it a trial, may satisfy themselves of its merits, feeling satisfied that where once introduced it would never be parted with.

SARNIA, Ont., June 8, 1892.

H. E. WHITING, Esq., London:

DEAR SIR,—I have been using your Cash Carriers for a long time, and must say they fill the bill in every particular, especially as to their keeping in order. It seems to me that they could hardly be improved on.

I remain, yours truly,

(Signed) JOHN LEYS,

Late Leys & Morrison.

This carrier has been in use two years and six months. adv

London Stoneware Pottery Works.



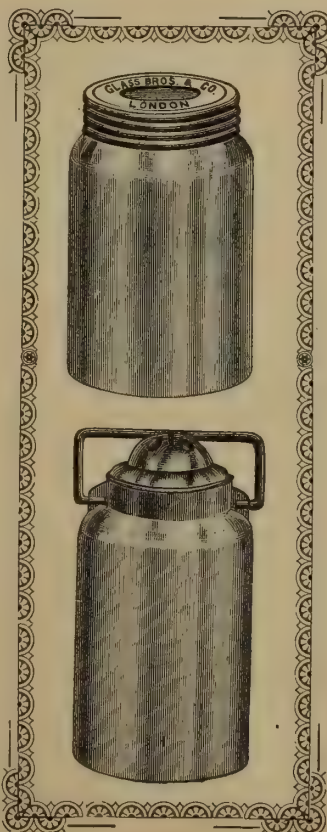
OUR NEW Fruit and Preserve Jar

(PATENTED JULY, 1891.)

These cuts represent our new Fruit and Preserve Jars which we are now introducing to the Canadian Trade, and in doing so, desire to draw your attention to the advantages they possess over those made of glass and other material.

The Jars are manufactured from a mixture of English and Pennsylvania clays, making a stronger and better article than can be produced from any other combination.

We use only a pure Bristol Stoneware Glaze, which is free from Lead or other Metallic substances readily attacked by all acids. We guarantee the body to be thoroughly vitrified and absolutely acid proof.



These Jars will be found superior to all other articles in use for the preservation of Fruits, etc. Being non-transparent, the action of light cannot fade the color or ferment fruits kept in them, as is the case where glass is used, and being a non-conductor of heat, preserves are kept at a more uniform temperature than in either glass or tin, and will be free from the unpleasant metallic taste so frequently noticed where tin is used.

They are made in various sizes and are for sale by all Crockery and Grocery Dealers in Canada.

Illustrated Catalogue and Prices
Furnished on Application.

GLASS BROS. & CO.,
LONDON, ONT.





BEST VALUE FOR THE MONEY IN CANADA

Can be had of buying
your tobacco from us

WE ARE

Head Quarters.

See our price list in
another column send for
a sample caddy.

—
Empire Tobacco Co.,
MONTREAL.

DRY GOODS.

The dry goods houses have been busy during the past week, partly owing to goods arriving and partly in filling very fair orders. Quite a number of buyers have visited the city during the week, and Victoria lawns, muslins, silk dress laces, ornamental and fancy ladies' handkerchiefs, and buttons have had a strong demand. Staples also have had considerable attention. The notes received from travellers during the past week indicate that the feeling of the retail trade is very good. Orders for fall and winter goods are very fair, but it cannot be expected that they are enormous, as it is harder to get orders in the summer for fall goods than in the winter for spring goods. "Spring" has a more encouraging sound than "fall" or "winter." Nevertheless the orders compare favorably with those of last year.

Letter orders have been slightly smaller in volume than in previous weeks, but are still brisk. The volume will undoubtedly remain small for several weeks, that is until the first heated season is gone.

Decoration flags have been in strong demand for the past two weeks, due no doubt to Dominion day celebrations and Orange decorations.

Collections for the past week have been better than for this period last year, and this gives the trade a very firm and confident feeling.

NOTES.

W. R. Brock & Co. have a job line of lenos in all colors, which are having a strong demand, to protect goods from the black flies. Their honey-comb shawl, which is sold to retail at a dollar, is a genuine bargain. They are showing a nice line of silk umbrellas. One kind of umbrella has quite a novelty handle: the bone handle is fashioned at one end into a dog's head and at the other end into a street car whistle; by a simple twist of the wrist the handle is disengaged and shows a handy corkscrew. Among other lines just received are: English figured Derbys and four-in-hands, Windsor ties, silk handkerchiefs, and dress buttons in pearl and metal effects.

Caldecott, Burton & Spence report a continued strong demand for tweed dress goods for fall wear. The orders received are large, and many of the retailers are desiring immediate delivery. They have just to hand a nice variety of German boating shawls, which are worthy of attention. Their travellers are all out, and orders are coming in very well and are quite encouraging.

Gordon, MacKay & Co. are showing a very fine range of blankets which are being sold at close prices. These are, undoubtedly, exceptionally fine goods. The fault of a too heavy nap is avoided in their manufacture. They are showing greys in unions and wools, and whites in unions, wools, supers, and extra-supers. This house is also showing a large range of comforters in choice patterns

and in all sizes; a nice line of initial lawn handkerchiefs; some extra-value men's black cashmere half hose; a new shipment of colored watered ribbons in all shades; several shipments of Scotch and English tweeds in blue mixes, browns and drabs.

Wyld, Grasset & Darling are showing a large range of Canadian and imported underwear in fall and winter weights. The natural color so popular in the past two seasons is increasing in favor. They are opening some large shipments of neckwear. In derbys, knots and four-in-hands, the leading things are sprig and floral designs on plain grounds; the only stripes being the vertical. English collars are shown in various heights and suitable shapes. The houses is making a specialty of medium priced umbrellas with novelty handles; its stock of all kinds of umbrellas is quite extensive. They are having a continued strong demand for cheap cotton vests, and ladies' and children's black cotton hose.

John Macdonald & Co. have a very large stock of well-assorted dress goods for fall wear in all lines. They are offering special drives in linen glass cloths, crash towellings, and some lines of tablings. Another drive is offered in a special line of fancy worsted trouserings. They have just opened up some new and nobby lines in black worsteds and black Italians. They are showing bargains in braces, having bought the over-make of an American manufacturer at much below regular prices, and consequently are showing special value in farmers' braces overshot silk, and fancy Jackardt. They have received several large shipments of curtains, and are showing some excellent patterns in their lines of lace curtains.

NEWS FOR TOMATO GROWERS.

There is no reason why an exceptionally large quantity of tomatoes, canned or otherwise, should not be exported from this country to Great Britain during the coming season. For some years many hundreds of tons have been annually exported from the Canary Islands to Great Britain, but we now learn that for several months the tomato plants in the islands have been attacked with disease, the result being that the produce has proved in many instances quite unfit for transportation. "Every endeavor," we are told, "has been made to localize the mischief, but without success," and it is reported that crops in all parts of the islands are seriously affected and that growers view the prospect of the approaching season with considerable apprehension.

Roche foucauld says that there is something in the misfortunes of our best friends which gives us pleasure, and, though we cannot say that we are pleased at the ill luck which has befallen the Canary Islands, we candidly admit that we are pleased whenever anything occurs whereby we Americans may be benefited. This may not be philanthropy, but, after all, it is human nature,—National Provisioner.



Increasing sales testify to the merits of our goods.

Retailers who buy them once, ask for them again. No one can afford to overlook these facts.

THE KENT
CANNING & PICKLING CO.,
CHATHAM, ONT.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.



Send for Price
List of our vari-
ous brands of
chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

T. A. LYTLE & CO.,

Vinegar Manufacturers,

TORONTO.

Have reduced the price of
their Celebrated

BEAVER BRAND

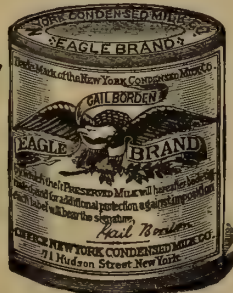
PICKLES

Send for Quotations.



BUY

THE



ONLY

BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE
PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

NOW READY.

NEW PACK.

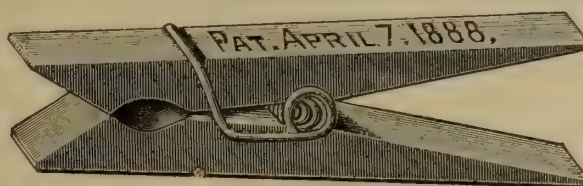
"THISTLE BRAND" CANNED HADDIES

EVERY TIN
WARRANTED.

ALWAYS
RELIABLE.

FOR SALE BY ALL LEADING HOUSES.

ARTHUR P. TIPPET & CO., Sole Agents.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed,
An excellent Food for Infants.

We make only the one quality—**THE BEST.**

Buy only the **JERSEY BRAND** for all pur-
poses. Sold by Grocers, Outfitters and others.

MANUFACTURED BY
FORREST CANNING CO'Y,
HALIFAX, N.S.

BRUSHES

We manufacture every description for Household Purposes,
viz, Scrub, Stove, Shoe, Whitewash, Dusters, etc.

BROOMS

Our lines are unsurpassed for finish and uniform quality.
We pay special attention to the selecting of the Corn.

WOODEN WARE

We make a specialty of the Durable Pails and Tubs with
Corrugated Hoops, and these goods are **Better** and Cheaper
than Fibre Ware, also Solid Globe Washboards, Package
Clothes Pins, Matches, Cordage, Baskets, Butter Tubs, etc

CHAS. BOECKH & SONS,

MANUFACTURERS,
Toronto.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.



TORONTO MARKETS.

TORONTO, July 14, 1892.
GROCERIES.

Trade is now quite one-sided, sugar being the main thing that there is any sale for. The demand for teas and Valencia raisins has fallen off very materially. It is of about the same strength in canned goods as it was a week ago. Letter orders are more numerous than they were. This is usually the case at this time of year, when needs, as for sugar, are likely to develop suddenly, and orders cannot be held until travellers come round. The feature of the week is greater intensity of competition in the sugar trade, some leading houses having brought down their quotations for first-class grades of granulated to the prices that off grades were selling at. All prices continue low, and it is probable that few houses are making more than expenses. The change on the duty on molasses was satisfactory to the importing trade, and, in fact, to all merchants who handle that commodity, as it will bar out low, worthless grades that depressed the prices of good quality stock. Payments are fairly good.

COFFEE.

The quantity of stock handled these days is on the small side. The call for common grades is not up to that which was operative a short time ago, medium quality being the most in favor this week. Fine coffees are scarce and firm. The prices are 17½ to 21c. for Rios, 32c. upwards for fine Javas, and 30c. upwards for Mochas.

The director of the botanical gardens of Jamaica makes the following report on the

cultivation of coffee on that island: "Coffee—The area under cultivation is increasing, being higher than in any year since 1882. The high price given for coffee has induced planters in other West Indian islands to recommence the cultivation, and our Blue Mountain coffee has obtained such a name that applications for seed have been received not only from the West Indies, but from Fiji, West and South Africa and the East Indies."

The Rio News coffee report says: "Receipts continue about on the same average, and shipments have been satisfactory. Stock shows a smart reduction during the week, and the delay in receiving new coffees must be ascribed to unfavorable weather, for prices current here should certainly be satisfactory to the planters and at this time last year our supply was considerably larger than at present. The latest published advices from abroad lead to a belief that the position is considered sound, and here some resumption of business is confidently expected."

DRIED FRUITS.

A lull in the trade in Valencia raisins is very generally experienced, but does not affect the value of that fruit on account of holders realizing that the demand has an active spell before it during the remainder of the summer. It is a very poor grade of fruit that is now saleable at 3¼c., and there is little of it in stock. The descriptions that are going or that seem to be wanted are quoted from 4½ to 5c. There are no selected of any consequence. Layers are worth 6½ to 6¾c. There is no diminution of strength in New York, where the stock appears to be not more than equal to the calls that will be made upon it in the interval between now and crop renewal. Currants run from 4½c. upwards, but the lowest price marks a very poor quality of stock. Prunes are getting near the line of depletion. D's are quoted at 5¾c. in cases, and D's are the chief grade in stock. The scarcity of lemon peel continues to be a drawback to business, though less than it was, as the demand is now much lower than it was. The price is 16 to 17c. For nuts there is no demand of any moment and prices are steady at former quotations.

(Continued on page 16)

CANNED GOODS.

TORONTO.

Corn is now in the forefront of the demand, and is now receiving attention not only from retailers but also from jobbers both in the east and west. Ordinarily the demand is not simultaneously from both quarters, so that the present is rather a lively period in the market for canned corn. Tomatoes and peas are selling fairly well. The prices of the three staple vegetables are \$1 to \$1.05, the latter for goods of first-class quality. As to the condition of the supply in any line there is no likelihood of a shortage. Stocks in the hands of the retail trade are not large at any one time and the necessity of keeping assortments up are made somewhat more urgent by the demand that summer brings for portable foods, such as camping supplies call for. Some jobbers are quoting vegetables to arrive, but prices are yet indefinite. The stock of salmon is about depleted. Tails are nearly done, and what are left quote at \$1.60. Flats quote as high as \$1.80, and are in rather better request. The lowest price quoted from the coast is \$4.75, and that is made upon a brand that little is known about. The late advance in spot salmon has undoubtedly checked business. Retailers are beginning to feel that they do not need to pay such high prices for old salmon when they are within a short time of

2 BUSY TO SEND
out Travellers.

Write your order. Say how to ship and we will do our best.

Yours truly,

CLEMES BROS.

Phone 1766.

TORONTO, ONT.

You can lose more than we do
by not subscribing for this paper.

The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.
Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

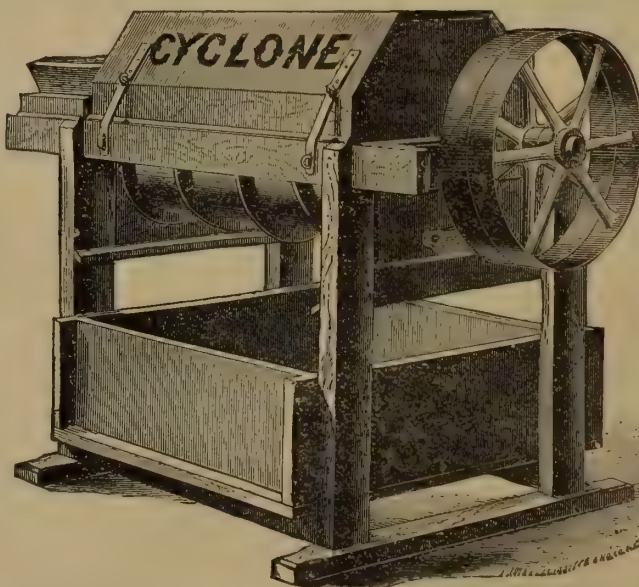
Fruit, Paint, Lard, Baking Powder, Fish,
and Seamless Lobster**CANS.**

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.**To Canning Men.-OUR CYCLONE PULP MACHINE**

For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT, N. J.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP

Canned Goods.

We
Pack
Only
the
Best.

Have you goods
bearing my name
in stock? They
are always the
same, always reli-
able.

D. W. DOUGLAS,
St. Johns, P.Q.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS**
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "**BOULTER**"
across the face of each label in a distinctive
color. Look out for the word "**BOULTER**"
if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,
PICTON, ONT.

THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to
Buy the Best

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,
Lakeport, Ont.
Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured
extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Cele-
brated BEAVER Brand Canned
Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



12 Years Experience

Convinces us that it pays to can and
preserve the best goods possible.
Sales for 1891-2 doubled those of pre-
ceding year.

We have our Factories thoroughly
renovated and are in position to im-
prove if possible the standard of our
goods this season. We can furnish

New Preserved Strawberries July 1st, Raspberries early June and
Sweet Wrinkle Peas July 15th. Send for sample order.

Remember the quality of all our goods are
guaranteed.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES : Delhi, Ont., and Niagara on the Lake.

MARKETS—Continued.

new. The price that has been asked here for new salmon the past few days is equal to \$1.37 per dozen delivered. It is reported that some of the canneries have already sold all their pack. The last reports quote Horse shoe salmon at the coast at \$4.90. The lobster market is firm outside. Leading packers are said to have sold all their output.

MONTREAL.

A good jobbing trade is doing in canned goods. Salmon is becoming rather scarce and is being held at \$1.40. The stock will be well cleaned up before the new pack arrives. Tomatoes are quiet and dull. Buyers reluctant about stocking up in the face of the new season. Other lines are moving out fairly well in a jobbing way, values being unchanged.

ST. JOHN, N.B.

In canned vegetables, peas, corn, and pumpkins are in good demand. While in fruit, apples are the only kind that sells readily, and prices have advanced some \$2.25 per doz is the present quotation. The demand for lobsters has only started, and as the pack was not nearly as large as was expected, the prices will likely be firmer. \$1.75 per doz. is the present jobbing price. Salmon are selling readily. The new pack has not yet reached this market, but understand prices will be higher than last season. Haddies sell slow here as the fresh smoked can be bought every day.

Continued from page 14.

RICE AND SPICES.

There is a firmer tone to the price of common rice, the quotation 3½c. being stronger than it was, and 4c. being the price of moderate sized quantities. The finer classes of rice are selling quite freely.

Sago is pretty well cleared up. Tapioca is firm at 4½ to 5½c. Spices generally are easy, and occasion little interest.

SUGAR.

There is no amendment in the conditions portrayed last week. The most prominent feature then observable was the cutting of prices, and that is now more pronounced than ever. The quotations made for off grades are having a bad influence on the prices of the finest sugars, which jobbers here and there are depressing a little further every week in order to get on a basis to cope with the poor sugars. At present one firm is quoting the very best class of granulated at 4¼c. in carloads, and 4.35c. in smaller quantities. For yellows the same firm are quoting 3¼c. in cars and 3.35c. in smaller lots. The refinery that produced the very low grade granulated sugar is reported to have ceased putting that quality on the market. The retail trade from some quarters furnish aggravating orders occasionally. After offering a price about equal to cost, or after having been made an equally low offer, they frequently stipulate in their letters that the difference in the freight between Toronto and

SURPRISE SOAP

The quality and quantity for the price (4 cakes for 25 cents) makes it the cheapest Soap for every use and every want. All who use it say so.

The St. Croix Soap Mf'g Co.,

Branches :

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

St. Stephen, N. B.

the point to which the sugar is to be shipped shall be allowed. They appear not to believe that it is possible for wholesalers to be so liberal as to quote a price off which all profit has been thrown. Some houses are meeting the latest cut, others are not and quote 4¾ to 4½c. for granulated. The call for sugar is not at its height, as raspberries are not yet being delivered on a scale of any magnitude. In about another week there will be a more active demand for sugar. A very fine grade of Louisiana raw is selling at 4.30c.

SYRUPS AND MOLASSES.

The trade in syrup continues to be of small proportions. The call for medium grades is light, but that is about all the demand there is. The change in the duty on molasses and syrups that yield less than 40 degrees of saccharine strength is expected to debar some inferior stuff that has been imported the last year as syrups.

Molasses has little sale. Fine New Orleans or West India stock is always wanted in a small way and goes out at about the usual rate. Cheap stock is also in some slight request. The raising of the duty on the cheap, worthless grades is very satisfactory to the trade. The Island crops of molasses are over. The market there is 12c., which equals about 29c. in Montreal.

TEAS.

Importers find the distribution of new Japan teas easy work so far, as there is a strong demand from all points for stock at from 18 to 23c. A good deal of shipping has been done this week, some importers having already sold completely out. Advices from

Montreal report a capacious demand here for high grade Japans. Good mediums are picked up cheaply on spot. This activity of the jobbing demand is due to the bare market of old crop medium and choice Japans upon which the new stock comes. The interest of buyers is sharpened by the report of shortage in the crop, the pickings up to date of last advices being reported 4,000,000 lbs. less than they were up to the same dates last year. An unusual feature of the market so early in its course is inquiry from United States points for good Japans. This and other evidences adduced show that the market is in excellent condition. The Empress of China has further supplies, which are now due at Vancouver. Indian and Ceylon teas are firm in the position that the advance last noted placed them in. Congous are steady, and low grade Young Hysons, though no cheaper, are less active. Retailers are not doing much buying at the moment.

Gow, Wilson & Stanton, of London England, in their fortnightly circular say; "During the last few weeks the tea market generally has been in a quiescent condition. With the General Election so close upon us, and at a time like the end of the half year, it is natural that buyers should be inclined to minimise their stock of tea. It is therefore not surprising that bidding during the last week or two should have been slack, and that the disposition generally manifested should have been towards extreme caution. It is, however, worthy of note that the value to be obtained in many kinds of tea at present prices is exceptional, and when the attention can be brought to bear on the subject, there is little doubt that this fact will be fully re-

**CANNED
GOODS**
—A—
SPECIALTY.
WRITE US.

ESTABLISHED 1869.
STANWAY & BAYLEY
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

PACKERS'
AGENTS.
SALMON,
VEGETABLES, Etc.
WRITE US.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

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Also at

Liverpool and Glasgow.

England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
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Robertson, Thompson & Co.,

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Grain, Flour, Feed, Canned Goods,
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All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

W. A. McCLEAN & CO.,
Pork Packers.

FOR SALE--

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

McWilliam & Everist,

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

**DATES, FIGS, NUTS, CALIFORNIA
DRIED FRUITS, ONIONS, ETC.**

25 and 27 Church St.,

TELEPHONE 645.

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MELONS--

Two to three cars weekly.

TOMATOES--

Mississippi stock arriving, fine shape.

CALIFORNIA FRUITS--

Apricots, Peaches, Plums, Cherries
—fancy packed.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

**HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.**

WRITE FOR PRICES.

JAS. PARK & SON,
TORONTO.

New cheese,
Small Two Pound cheese,
Roquefort cheese.

Choicest quality Hams, Bacon, Beef Hams,
Dried Beef, &c. Write us for
Price List.

Husband Bros. & Co.,

71 Colborne St., Toronto.

LEMONS : 360's Pascatel.....\$4 00
300's " 4 50
Gilt Edge..... 5 00

REFERENCE: Imperial Bank, Yonge and Queen.



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Sole Agents for Canada.

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**Commission and Manufacturer's Agent.
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We are open to receive a few first-class agencies
Good connection wholesale and retail.
Correspondence invited

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
Produce and Commission Merchants

Solicit consignments of Country Produce
from Storekeepers.

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Baffles Human Conception.

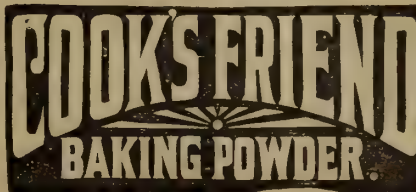


Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101 1/4 King St. W., Toronto
BRANCH—Tidy's Flower Depot, 164 Yonge St.

McLAREN'S

Is Honest Goods and just
the Thing on Which to
make or Extend a Business.



The Best Grocers Make
a point of Keeping it always in Stock.

MARKETS—Continued

cognised, and that more extensive buyers will be the natural outcome. At present low prices, the export trade continues fairly active and the favourable opportunity afforded for the development of external markets has not been lost. There is little doubt but that the result of recent operations will be to encourage the use of Indian and Ceylon Tea in partially developed markets, in the not far distant future.

Indians.—There is not much to notice except the continuance of last week's depressed prices. Wherever special quality could be discerned bidding became more spirited and good quotations were obtained, but for poor liquoring teas buyers were still inclined to bid with little or no animation."

Mail advices from London, Eng., under date of the 2nd inst., report: "In view of the arrival of the steamship Moyune with new season's Moning teas on Wednesday next, this market for China tea has been quiet with very little inquiry. Clearing house quotations for good common China Congou are 5 5-16d. Owing to small auctions the market for Ceylons has been fairly steady without quotable alteration. Young Hysons scarce and dear."

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

New star lobsters are offering in flat tins a \$2.50 and in tall at \$2.25.

Early June canned peas are offering by one packer for immediate shipment.

New canned peas are selling to arrive next week or early the following at \$1.

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

Perkins, Ince & Co. received a cable from Japan confirming the advance reported last week.

Mr. McGovern, of Delafield, McGovern & Co., New York, is in the city selling future canned salmon.

Musson & Co. are doing an active trade in new Japan teas. They have made large shipments to Montreal.

Davidson & Hay are quoting new pack salmon of the "Express" brand at \$1.40 to \$1.45 to arrive in about ten days.

One of the refineries wired a wholesale house here on Tuesday that they could not fill orders booked July 2 for some days yet.

In last week's sugar market report, Blossoms and Creams were spoken of as grades of granulated sugars, whereas yellow was meant.

Sloan & Crowther find ready sale for the Royal brand of lobster, as the quality proves excellent and the package has a taking shelf appearance.

Perkins, Ince & Co. expect the first shipment of their celebrated "Sailor Boy" brand of Japan tea by the Empress of China, due last week at Vancouver.

In view of the off-grades of granulated which have appeared on the market, the St. Lawrence Sugar Refining Co. distinctly state that they have made only one grade of "Ex-

tra Standard Granulated," and will continue to make only this grade, with their name on every barrel.

Mail advices from Denia received report that the native farmers entertain ideas of higher rates which exporters fear will not materialize. The Valencia crop progresses favorably.

Mr. Hughes, of San Francisco, was in Victoria, last week, and purchased from the canners in that city 40,000 cases of this season's pack. The price was not given out, but it is supposed to be a fair one.

The following interesting remarks upon English market for canned salmon appear in a Liverpool report bearing date of July 2nd: "The demand for salmon during the week has been brisk, and the quotations are still at their full figures. Of the quantities purchased about 30,000 cases went to London. The consequence of this is that values have not only been maintained, but that the Alaska brands have hardened to 19s. and 20s. and it is now evident that the stock on hand will not last long over the current season. Columbia river is well inquired for at full rates."

PETROLEUM.

The state of trade varies very slightly from week to week. A small stock suffices to satisfy most needs that now make themselves felt at wholesale warehouses. Prices continue to quote from 14c. to outside buyers.

The Petrolia Advertiser reports:—Petrolia crude \$1.27 per barrel: Oil Springs crude \$1.27½ per barrel. There is little change in the crude market this week and business remains quiet on 'change. Drilling operations are going ahead with varied success. A few good paying wells have been struck in the Northwest. Refined remains unchanged and may be quoted at 10½ to 11 cents, according to quality, f. o. b. here. Everything is very quiet and the refiners are not doing much at this season of the year, but most of them are repairing up and getting ready for the fall trade.

BUTTER AND CHEESE.

The butter market improves, not materially in price, but very notably in the capacity of the demand. The price of white butter is an exception to the tendency of prices to remain unaltered. There is a very strong demand for white, and the prices holding are 11 to 12c. As was the case last week, Montreal furnishes the call for this class of butter, of which the visible supply becomes greater under the developing influence of fuller prices, while prices seem to gain rather than lose by the more liberal receipts. The delivery of store-packed tubs and pails of all grades is much ampler than it was a week ago, and is now sufficient to enable the market to furnish lots of the size that buyers think it worth their while to bother with. Good store-packed butter brings 13 to 14½c. Some snug parcels have changed hands for shipment to Montreal the last few days. A lot that was close upon three tons was sold on Monday at a price that approximated to 14c. The active export market for creamery causes a scantiness in the supply to this point, which is good for prices. Tubs are wanted at 20 to 22c. The butter market is in a good healthy condition.

The price at which jobbing is done is 9 to

(Continued on page 20.)

FLOUR AND FEED.

Business in flour furnishes little matter for report or comment. The shipping trade is not brisk and prices are far from being at sellers' dictation, the pertinacity of buyers being the main factor in determining prices. The trade with Newfoundland is of about the same volume this week as it was last. Quebec purchases do not make a big total for the week. Several cars have been distributed from this centre, the last being straight roller at \$3.70, Toronto freights. Feed is quite easy. Hay is lower.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.95 to \$5; strong bakers', \$4.50; white wheat patents, \$4.80; straight roller, \$4.40; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.90 to \$5.00; Manitoba strong bakers' \$4.45 to \$4.60; Ontario patents, \$3.90 to \$4.20; straight roller, \$3.50; to \$3.75; extra, \$3.10 to \$3.25; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12, shorts \$13 \$14, mixed feed \$22, feeding corn 50 to 52, oats 31 to 32c.

HAY—Is fairly active at \$11 for No. 1 timothy and \$10 for mixed.

STRAW—Is steady at \$6.50 to \$7.

MONTREAL.

There is no change in the flour business, ruling dull and prices unchanged. The stocks in store compared with a year ago shows an increase of 2,872 barrels, and a decrease of 18,672 barrels compared with a year ago. We quote: Winter patent, \$4.80 to \$4.90; spring patent, \$4.85 to \$4.95; straight roller, \$4.20 to \$4.40; extra, \$3.90 \$4.00; superfine, \$3.25 to \$3.50; city strong bakers' \$4.60 to 0.00; strong bakers, \$4.50 to \$4.60; oatmeal \$1.90 to \$2.00; bran \$13.00 to \$14.00; shorts \$15.00 to \$16.00; mouillie \$24.

Grain rules quiet, the only business doing being in peas and oats, which are steady while wheat is dull. The stocks in store show an increase of 5,423 bushels of wheat, 34,879 bushels of oats, and a decrease of 26,268 bushels of peas, 1,813 bushels of barley, 8,731 bushels of rye compared with a week ago. Compared with a year ago there is an increase of 227,723 bushels of wheat, 199,518 bushels of peas, 705,274 bushels of oats, 94,007 bushels of barley, 6,785 bushels of rye, and a decrease of 5,406 bushels of corn.

REINHARDT & CO.,
SALVADOR LAGER
IS THE VERY BEST.
TORONTO.
LOBSTERS,

Finest brands, Canned Lobsters, talls and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal.

GROCERS

When buying biscuits and confectionery write us for samples and quotations.
Yours respectfully,

JACKSON BROS.,
GALT.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

TANGLEFOOT
Sticky Fly Paper

IS SOLD IN

CANADA

By the following Jobbers :

TORONTO.

Lyman Bros. & Co.
Kilgour Bros.

MONTREAL.

Evans & Sons, Ltd.
Lyman Sons & Co.
Lyman, Knox & Co.
Kerry, Watson & Co.
N. Quintal & Fils.

QUEBEC.

W. Brunet & Co.
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TANGLEFOOT NEVER SPOILS.

TUTTI-FRUTTI
WINS! SEE?



For Elegant Hanger Signs for your Windows,
Address ADAMS & SONS' CO'Y, 11 and 13 Jarvis
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EMBRO
OATMEAL
MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK
CHOCOLATE.

These standard preparations are kept by all first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
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COLLINGWOOD FISHERY.

Fresh Trout

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Whitefish

Received daily and shipped by express in barrels of 100 to 200 lbs., and in carts of 800 to 1500 lbs. each.

A. MONTGOMERY, Agent.

Collingwood, Ont.

R. M. PINCOMBE.

STRATFORD OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

BRANDON ROLLER MILLS,

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—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
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Dealers in all kinds of grain and feed.

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(Hungarian Process)

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Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.



MARKETS.—Continued

9½c. Round lots are offered at 8¾c. The autumn makes are nearly exhausted, such stock as is held being quoted at 11 to 11½c.

COUNTRY PRODUCE.

BEANS—No business of any magnitude is doing. Jobbing is continued at from \$1.10 to \$1.20 according to quality.

DRIED AND ENAPORATED APPLES—No improvement in business or prices is to be reported. Dried quote from 3½c. upwards, according to quality, and evaporated from 6c.

EGGS—Lots are selling at 10 to 10½c. according to size. Seconds are 9 to 9½c.

HONEY—The price is easy at 5 to 7c. for extracted. Sections are scarce at 14c.

HOPS—The range for last crop is 21 to 24c. Choice hops of the 1890 crop are 16 to 18c. The demand is now of small proportions.

PROVISIONS.

The week's business has been an aggregate of rather small orders, all of which were filled at fairly firm prices. Long clear is stiffer. The demand for it is good and stocks are not over full. For smoked meats there is a steady market. Other hog products are quiet.

BACON—Long clear is 7¾ to 8c., smoked backs are 10½ to 11c., bellies 10½ to 11c., rolls 8¾c.

HAMS—Are steady at 10½ to 11c.

LARD—Pure is unchanged at 9¾ to 10c. for tubs and pails. Compound is steady at 7 to 9c.

BARREL PORK—U. S. heavy mess is \$13 to \$14, Canadian \$15, short cut \$16.

DRESSED MEATS—Beef is 4 to 4½c. in fore and 7 to 7½c. in hindquarters, mutton is 7 to 7½c. Spring lamb is 11 to 13c. per lb., yearling lamb 9 to 10c., mutton 7 to 8c., veal 7 to 8½c.

VEGETABLES.

Potatoes have weakened under the action of an increased supply invited by high prices. Cars are now obtainable at 35c.



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario

" W. S. Goodhugh & Co., Montreal.

" Tees & Persse, Winnipeg.

Out of store lots are 40 to 50c., though at the beginning of the week they were 60 to 70c. New United States potatoes are \$2.50 to \$3 per barrel.—Onions are \$2.50 for Egyptian, Bermudas \$2.—Cucumbers are 40c. per doz.—Tomatoes are 65c. in baskets and \$1.25 in crates.—Cabbages are \$2 to \$3 per barrel.—Watermelons are scarce at 25 to 30c. each.

HIDES, SKINS, WOOL, TALLOW.

HIDES—The market is apparently in a better condition, owing to the output of cured, which has been rather extensive this week. Prices are unchanged, No. 1 green cows' quoting at 4½c., cured at 5c.

SKINS—Lamb skins are plentiful at 40c., and pelts at 25c. Calf skins are quiet at 5 to 7c.

WOOL—There is a good supply for fleeces, which quote at 17c. for combing and 20c. for clothing. Pulled quotes as follows: Super 21½ to 22½c., extra 25 to 26c.,

TALLOW—Rough is easy at 2c.; rendered at 5 to 5½c.

GREEN FRUIT.

Oranges are very scarce and in continuous demand. The hot weather and the big assemblages of people on the 12th increased consumption very appreciably. Mediterranean Sweets are firm at \$5.50 to \$6. There are a few Valentias now in, but the price is out of sight, jobbers now quoting \$12 a case. The fruit suffers loss by waste in the long transit, and that enhances the price of re-packed stock. Lemons are \$4.75 to \$5.25 and are in good request. Bananas are \$1.75 to \$2.25. Of California small fruits, pears are \$6.25, peaches \$3.25, apricots \$3, plums \$4.50. Canadian cherries are now ousting California cherries, and sell at \$1.25 to \$1.50 per basket. Other Canadian fruits are gooseberries at 50 to 75c., red currants 75c. to \$1, black currants \$1 to \$1.25, raspberries 15 to 16c., strawberries 6 to 10c. There are a few imported apples in. They are very small, but they sell at \$6 per barrel.

FISH.

There is a lack of life in the demand for fish, and a moderate sized stock lasts a good while. Prices are unchanged at 6½c. for salmon trout and white fish, \$1.50 to \$1.75 per hundred (count) for lake herring, 14c. for salmon.

SALT.

The market is in one of its quiet spells. The demand is for the most part confined to small sized lots. Prices are unchanged.

MONTREAL MARKETS.

MONTREAL, July 14, 1892.
GROCERIES.

Groceries have shown more animation lately under the inspiration of the spell of fine weather we have been having, which has materialized in quite a lot of activity in several lines, notably teas, coffees, and dried fruits. In sugars the difference is not so marked, as buyers have been supplying themselves steadily all along at advantageous terms, owing to the favorable terms offered by competing sellers. The tone of value, with the exception of sugar and molasses, is steady, this being notably so in the case of coffee and dried fruits. On the whole the aspect is more cheerful than it was.

SUGAR.

The sugar market has been fairly active during the week and a fair movement is to note. Low grade yellows are slightly easier, and, of course, as this is the preserving season they meet with an active demand at 3¼

to 3¾c. Competition among sellers has created easiness in granulated also, and they are freely offered at 4¼ to 4 5-16c., but the enquiry is not brisk and other lines are unchanged. We quote granulated at 4¼ to 4 5-16c., yellows, low grades, 3¼ to 3¾c.; bright yellows, 3¾ to 4c.

SYRUPS.

There is little doing in syrups, which rule quiet and neglected, but there is a fair movement in molasses, and the feeling on it is a good deal better, although there is no change in prices as yet. Cables from the Islands state that the crops are finished and that the market is steady at 12c, which means laid down here at least 29c. The duty will no doubt put up the price of the better grades of molasses and syrups when its effect commences to be actually felt. The change in the tariff has been hailed with delight here by all the grocers who wish to do a legitimate business. The market was flooded with common trash from New Orleans last fall which the importers could sell very low, and which had a very depressing effect on the position of good molasses. Under the new order of things this cheap inferior molasses and syrup will be shut out and better prices will be secured for a good article.

TEAS.

Teas have been very active of late especially high grade Japans which fact taken with the former advices from primary centres has created a very much firmer market. Reports from Japan confirm the reports previously mentioned in these columns about a short May crop and the June crop is stated to be very inferior as well. All this puts holders in a more independent temper. New season Japans have been selling at 19 to 20c. for mediums and about 28c. for fine grades.

COFFEES.

Coffee is firm on spot and shows an advancing tendency. The demand has been good notwithstanding and several round lots of stock have been turned over from first hands at 16 to 17c. for Rios while a good demand has been experienced for the milder grades as well but orders cannot be filled as the supply is extremely light here. We quote:—Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c., Santos, 17½ to 19c.

RICE.

Rice has had a steady movement at firmer prices nothing specially noteworthy transpiring. We quote standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

NUTS.

Nuts are quiet and steady under a moderate jobbing demand. We quote: Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; walnuts, Grenoble, new 12 to 14c.; walnuts, French 10 to 10½c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

DRIED FRUIT.

The business in dried fruit has been considerable, and stocks in first hands here are reduced almost to a minimum. Valencia raisins are quite firm at 4¼c. for round quantities. Jobbing prices a fraction or so more, and the same can be said of currants, which have been moved at 4½c. from first hands.

GREEN FRUIT.

There has been a fair seasonable trade doing in green fruit and values are unchanged. Bloods in half boxes \$3; Massinas \$4 to \$4.75; lemons \$2.75 to \$3.50; pineapples

DAVIDSON & HAY**Wholesale Grocers,**

36 Yonge Street,

TORONTO.**NEW CANNED LOBSTERS.**

The "Royal" brand in tall and flat tins.
These goods were expressly packed for the
finest trade and have no Superior.

No first class retailers stock complete
without these goods.

Sloan & Crowther**WHOLESALE GROCERS,**

19 Front St. E., Toronto.

MacLaren's Imperial Cheese

IN GLASS JARS.

Large—1 Dozen in Case.

Medium—2 Dozen in Case.

Small—2 Dozen in Case.

DELICIOUS!**APPETISING!****TEMPTING!**

For the Home, The Traveller, and Picnic
Parties, this cheese is unrivalled.

Write us for Samples and Quotations.

WRIGHT & COPP,**AGENTS,**

40 Wellington St. East, TORONTO.

ESTABLISHED 1851.

We offer to the Trade :

200 Cases TOMATOES,

"De Salaberry" brand, equal to any in
the Market, at 90c. per doz.

Ordinary Terms.**N. QUINTAL & FILS,****WHOLESALE GROCERS,**

274 St. Paul Street, Montreal.

WRITE FOR OTHER PRICES.**SALMON**

Horseshoe and Empress

— ALSO —

New Pack Lobsters.**WARREN BROS. & BOOMER,**

35 and 37 Front St. East,

TORONTO, - ONT.**JUST ARRIVED****NEW SEASON'S****JAPAN TEA.****Our Celebrated Fan Chop,****Ex. Empress of India.****EDWARD****ADAMS & CO,****LONDON, ONT.****BALFOUR & CO.,**
IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,
HAMILTON.**WESTERN ONTARIO AGENTS FOR THE****Irish Mustard.**

Cherry's DUBLIN Mustard is guaranteed ab-
solutely PURE, and sold cheaper than the com-
pound. Send for Prices.

First Arrivals**New Season's****JAPAN TEAS****NOW IN STORE.**

Write us for samples before purchasing
elsewhere.

SMITH & KEIGHLEY**Wholesale Grocers,****9 Front St. E., Toronto****Thos. KINNEAR & Co****Wholesale Grocers,****TORONTO.****-: JAPAN TEAS :-**

We are offering special values
to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,**J. W. LANG & CO.,****WHOLESALE GROCERS,****JUST ARRIVED :****New Lobsters**

CELEBRATED STERLING BRAND,
also full lines of Canned and Potted
Meats, Soups, &c.

59, 61, 63 FRONT STREET EAST,
Cor. Church St.

TORONTO.**New Season's****Moning Congou****TO ARRIVE****PERKINS, INCE & Co.,****41-43 Front St. East,****TORONTO.****J. F. EBY.****HUGH BLAIN.****Special Values**

—IN—

New Season's**JAPAN TEAS.**

Write for samples and quotations.

EBY, BLAIN & CO.,**WHOLESALE GROCERS,****TORONTO, ONT.**

MONTREAL Markets continued

7 to 15c. each, strawberries 5 to 7c. per box, bananas \$1 to \$1.50 per bunch, apricots \$2 to \$2.50 per box. Cherries \$1.00 to \$1.25 per 8 lb. baskets, peaches \$2.50 to \$3, blue plums \$4.

APPLES.

There is nothing new to say about apples, which rule the same. We quote regular \$5.50 to \$6 per barrel, evaporated 6 to 6c., dried 4 to 4½c. per lb., and evaporated peaches 12 to 13c. per tin.

HONEY.

There is a small trade doing in honey. We quote strained 7 to 8½c. and comb 8½ to 10c. per lb.

FISH.

There is nothing new to say about fish, which furnish a small business, prices remaining the same. The following are the quotations: Smoked Yarmouth bloaters, per 60 box, \$1.00 to \$1.10; St. John's bloaters, per 100 box, 80c. to \$1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c.; finnan haddies 7 to 8c.

We quote No. 1 herring, per brl., \$4.50 to \$4.60; lake trout, per half brl., \$4.00 to \$4.25; sea trout, per bbl., \$8.25 to \$8.75; codfish, green, No. 1, per bbl. \$4.75 to \$5.00; do. No. 2, per bbl., \$4.25 to \$4.50; codfish, dried, per bbl., \$4.25 to \$4.50; salmon, B.C., per bbl., \$13 to \$13.50; do., Nfld., No. 1, per tee, \$22.50 to \$23; do. do., No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

PROVISIONS.

The provision market was quiet to-day, business being confined to a small jobbing trade at unchanged prices. Canadian short cut, per brl. \$16.50 to \$16.75; mess pork, western, per brl. \$14.50 to \$15.00; short cut, western, per brl. \$17.00 to \$17.50; hams, city cured, per lb. 10½c. to 11c.; lard, Canadian, in pails 8½ to 8½c.; bacon, per lb. 9½ to 10c.; lard, com. refined, per lb. 7 to 7½c.

PRODUCE.

Cheese was quiet and easy to-day, buyers showing a more indifferent spirit than for some time. At the boat about 3,000 were offered, values ranging from 8½c to 8½c with 8½c for special cases. We lower our quotations a trifle as the decline has been established unmistakably. Butter is without special feature. High prices are being paid for creamery in the country, but no such figures are made here. Creamery, 19½ to 19¾c. Townships dairy, 16 to 17c. Western dairy 14 to 15c.

The egg market is unchanged. The demand is fair and prices steady at 10c to 10½c.

The egg dealers here are well pleased to-day to hear that the Dominion Government had decided to place a duty of 5c per dozen on American eggs. They have good reasons to be satisfied, as the packers will have no opposition during the months of January and February. New laid eggs are very hard to get during these months, and it has been the custom to import American to fill the gap. Mr. D. Meldrum, of Hislop & Meldrum; John Taylor, of Geo. Wait & Co., and Chas. Langlois were all interviewed, and all expressed themselves as being extremely well pleased with the action of the Government. They all thought that the Canadian hen could produce all the eggs needed in Canada and enough more to make a good trade with Great Britain.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., July 11, 1892.

GROCERIES.

There is very little change to note in any line of groceries. Business is fair, but seems to want something to get more money in circulation, as the scarceness of that commodity makes collections very slow. There is a demand for canned peas, which seem scarce. Salmon also sells readily. In other lines the market is very well supplied.

SUGARS.

Though we hear rumors of an advance in prices of sugars there is no change, as wholesalers seem to be trying to undersell each other, and profits, which at best are small, in some cases are wiped out entirely. The quotations given are 4.15 to 4¾c. for granulated, extra C 3½ to 3¾c., yellows 3¼ to 3½c.

DRIED FRUITS.

Off-stalk raisins are in fair demand. Prices rule low at 5c. Valencia layers are quoted at 6 to 6½c. Prunes sell readily at 6 to 7c. per lb. Dates move slowly. Quotations given are 4½ to 5c.

DAIRY PRODUCE.

BUTTER.—The market is well supplied. Roll butter sells more readily at 19 to 21c. Packed in tubs or crocks sells at 15 to 19c., as per quality.

CHEESE.—A better demand is noticed, and quality is also better than what has been offering. Prices are unchanged at 10 to 11c.

COUNTRY PRODUCE.

EGGS.—Are scarce and likewise in good demand. Prices have advanced somewhat, 12c. being the general quotation.

POTATOES.—Choice stock is scarce and prices are firm, while poor qualities are very plentiful and low priced. The former sell at \$1.75 to \$2.25, the latter 75c. to \$1.

A HAMILTON HOUSE DISSOLVING.

It is understood that the firm of Stuart, Harvey & Co. is to be dissolved, the Stuarts going out of the business, and Alex. Harvey and R. N. Sterling remaining, but moving back to the old stand on King street east. Confirmation of this rumor, which has been in circulation for some time, was sought at the firm's warehouse this morning, but members of the firm declined to discuss the matter. From their guarded statements, however, it was gathered that the dissolution has been decided on, to take effect very soon.

The firm of Stuart, Harvey & Co. has seen many changes. Originally established by John Stuart and the father of the present Alex. Harvey, it was enlarged by the addition of T. H. Macpherson. Later it was dissolved, Messrs. Stuart and Macpherson forming a separate firm, and Mr. Harvey also engaging in business, with R. N. Sterling as his partner. When T. H. Macpherson separated from John Stuart, the old firm of Stuart, Harvey & Co. was reconstituted, the younger members of the clans Harvey and Stuart being taken in. Now, it seems, it is to be dissolved once more.—Hamilton Herald.

HE'D LIKE TO KNOW.

Say, Mister Printer, once again

I take my pen in hand,
To ask a leadin' thing or two
Which I don't understand.

I'm not quite up to modern times,
Though I read most the news,
But there are some things in our trade
Which trouble and confuse.

I don't quite understand why men,
Who go to church and pray,
Should six days in each blessed week
Not give each man his "weigh."

I don't see how it's possible
For men who sell for cash
To hold their heads above the trade
And then bust up-ker-smash.

I also fail to understand
(But maybe I'm not smart)
How men can fail with no assets
Then make a better start.

I really must admit, I am
Somewhat surprised to see
How men can tell such whoppin' lies
About their blends of tea.

These Indian (?) teas with soundin' names,
From Jawbreakin' Estates,
I kinder think are "packed with care"
In London or the States.

And spices "Pure" are sold I see
At less than grocers' price,
How this is done has made me think
Not only once but twice.

Mind, I don't know how these things be,
And don't wish to infer
That things ain't done straight, honest, sir,
And that my neighbors err.

I merely wish to learn a bit
Of things that now are dark,
And if you'll drop a line to me
I'll note each kind remark.

I may become through your advice
A prosp'rous grocery man,
But should I not succeed, I'll bust
And work the other plan.

—HEC. SECORD.

J. F. Eby, of Eby, Blain & Co., left on Thursday for a fortnight's holidaying in the Midland district. He has a house boat on that part of Georgian Bay.

The conflagration at John's, Nfld., consumed a number of lobster canning factories, among which were some at which the "Clover Leaf" brand is packed. With fair supplies lying elsewhere, however, the deliveries of that brand are likely to be nearly up to full extent of orders.

Wm. Logan, St. John, N. B., has lately placed on the market a new wrapped soap called "Sterling," packed 100 cakes to the box. The price is \$5 per box. It is giving good satisfaction, and sales are rapidly increasing. Mr. Logan also makes "Fairy," a white soap which will float on water, and which for toilet or bath is unexcelled.

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE”

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not confound us with other firms.

PUT

TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.60. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

FAMOUS “STAR” Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

**F. W. FEARMAN,
HAMILTON, ONT.**

YOUR STOCK

Is not complete
without a full line of

Munn's Boneless Codfish.

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

THE FINEST
IN THE LAND.

CHOCOLATES

EVERY CHOCOLATE IS STAMPED

G. B.

GANONG BROS., Ltd.
ST. STEPHEN, N.B.

There is no other Blacking for sale in Canada equal to P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris



MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

BOOT PREPARATIONS SOLD EVERYWHERE.



MELTONIAN CREAM

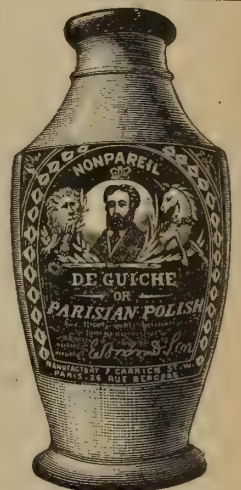
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For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

DOMESTIC GREEN FRUITS.

A few weeks ago we published an article on the peculiarities of domestic dried fruits, and promised to continue the subject later. We have the pleasure of offering now a few points on domestic green fruits which may be of interest and value to our readers.

Just at the present time the market is well supplied with delicious California apricots. These are produced by grafting a peach on a plum tree. The result is a fruit partaking very much of the peculiar characteristics of its parents. The skin resembles the peach in color and in being "fuzzy," while the pit retains the distinguishing feature of its other parent—the plum. The flesh is more like the peach, while the flavor is peculiar to the apricot and resembles neither of its progenitors. Usually the flesh of this fruit is dry and not relished by those who are fond of juicy fruits. Most of those sent to this market are moderate in size, although the fruit when permitted to fully develop will compare very favorably with the peach. It is picked before it is quite ripe, and shipped to the East in refrigerator cars. Large quantities are dried and also canned. There has been a wonderful increase in the production of this fruit, that in the past three years more than equalling all that had been previously, grown, and it is claimed that the crop this year will be fully two-thirds of that of 1891, which was abnormally large.

In buying apricots, dealers should see to it that they are regular in size, hard and firm, which indicates good keeping qualities. They should be kept in a cool, dry atmosphere, and not handled any more than is absolutely necessary.

California peaches have a national reputation for size and handsome appearance, although they do not bear close comparison in the matter of flavor with those brought from the Delaware Peninsula. There is no fruit from California which comes East in such large quantities as the peach, not even excepting the Bartlett pear. They are more generally used for table purposes than any other variety, the Delaware peach being preferred for canning and preserving, but coming early in the year they do not interfere much with the Delaware peach. The same rules in buying apply to them as to the apricots.

There is probably no better known California fruit than the Bartlett pear. It has an individuality entirely its own, and as one dealer expressed it, has the "call." Its great size, handsome appearance, delicate flavor and juiciness, commend it to all. Its appearance is more attractive than that of the Bartletts grown in this part of the country, yet there are many who consider a New York State Bartlett pear much more delicate in flavor than the California. Both have good points, and the preference is simply a matter of personal taste. They come after the peaches, and have the market practically

to themselves, as is evidenced by the numberless pedlars' wagons to be seen on the street loaded with the luscious fruit. The increased and improved transportation facilities enable them to be landed there in such quantities and in such a condition that they can be sold for a very low price, large, handsome fruit, weighing, perhaps, a pound apiece, being easily obtainable on fruit stands in this city last year for a nickel.

California also sends us another very valuable pear known as the Winter Nellis. It is especially adapted for cold weather, and its season here is along towards the holidays. Its keeping quality is excellent. In appearance it is of a russet color, resembling very much our russet apples. They are not very large, and seem to be a compromise between the Seckel and Bartlett pear. Coming at a season when other fruit is somewhat scarce, the Winter Nellis is a very acceptable fruit.

The nectarine, a very important California fruit, but not so well known on this coast, is, as we said in a previous article, a graft of the apricot on the plum. It has probably the most peculiar appearance of any of our common fruits. Its skin is perfectly smooth like the plum, but of a bright emerald hue. On one side is a brilliant carmine spot, making a decided and artistic contrast to the brilliant green on the other. The skin is very glossy like the plum, but the pit shows a corrugated surface like that of the peach. They are almost as perishable as green figs, and are therefore not brought to this market except in very small quantities, not enough to make them familiar to the general public.

The California plum occupies an important position in the fruit world. They are abnormally large, fine in appearance, and of excellent flavor and color, and said by experts to be ahead of any other fruit in the shape of a plum. There are three varieties known as the "prune," the "green," and the "purple," all attaining great size. The prune plum is larger than the others, and sometimes two will grow together, and form a fruit equal in size to a large apple. They are not adapted to this climate, being poor keepers and not bearing transportation well. No doubt, however, with the improvements which Pacific horticulturists are constantly seeking and making, these delicate fruits such as the nectarine and plum will soon be a familiar sight in our markets.—American Grocer.

W. M. Berry, of Port Stanley, on renewing his subscription to THE CANADIAN GROCER says: "I think your paper just the thing for grocers and general storekeepers." This is one of hundreds of such letters that we get with renewals.

The far-famed house of Cross & Blackwell, London, has been turned into a limited liability company, with a capital of £568,700, divided into 2,000 £5 per cent. cumulative preference shares of £100 each, 3,607 ordinary "A" shares of £100 each, and 80 ordinary "B" shares of £100 each.

WHERE THE JOKE COMES IN.

"See here, waiter, this pie hasn't any apples in it." Waiter—"I know it, sah, it am made ob ewapowated apples."

Clock Dealer—What makes the gongs sound so loud this morning?

Cashier—I think, sir, it is sympathy with the city salesman's new spring suit.

Old Lady—"I see you advertise wired hose twelve cents a foot."

Shopman—"Yes, ma'am; best in the market."

Old Lady—"I want to get some for these boys. They're dreadful hard on their socks."

The following three puns are from O. P. Deldoc, the humorous editor of the Detroit Herald of Commerce:

Good tea should always command a steep price and it is sure to draw.

The foreign nuts you purchase of your grocer are not generally what they are cracked up to be.

Young deer are so numerous around East Tawas that they stand in roes, and deer meat is cheap in that region.

"And will you be mine?" he asked with the warm impulsiveness of anticipated affirmation.

"No, I won't," she said in a practical business way.

"Why not?" he implored. "You know I love you."

"Yes."

"Then why will you not be mine?"

"Because, Harry, this is to be a joint stock concern, with equal representation and equal liabilities, and I don't propose to surrender my rights at the very beginning."—Detroit Free Press.

The following is a literal account of what took place in an office on the street just this week:

The invoice clerk was hunting for an order sheet for Cain Bros., Bobcaygeon, and in his search for the same considerably bothered the profit and loss clerk. Coming around to the latter's desk for the third time he was gruffly asked "What the deuce are you looking for now?"

"Trying to raise Cain, but I don't seem to be Abel. Have you seen it?"

"No ah, and I don't care A-dam if you don't find it till Eve."

"You see, Mrs. Oilriz," said the suave young man, "they called them 'Canaanites' because they came from Canaan." "Oh, I understand," said the old lady, affably. "There's something that Mr. Oilriz knowed and I didn't." "Indeed?" "Yes. He had heard that you spent several years in Paris, and he spoke of you yesterday as 'a Parisite.'"

T. S. Simms & Co., brush and broom manufacturers, St. John, N.B., are compelled by increasing business to take large premises. Their new office and show rooms on Dock street are very attractive, and all orders entrusted to them will secure prompt attention.

Question :--

Is there any question in your mind whether or not you are a first-class grocer, and handle A 1 goods ?



If so look on your shelves, and if thereon you see the above Brand of Matches, also our Telephone and Eagle Parlor, and on examination of WOODENWARE, WASHBOARDS and INDURATED FIBRE WARE you find the following :—

The E. B. EDDY CO.,
HULL, CANADA,

Then decide emphatically in the affirmative, and consider yourself a LEADER.

TORONTO BRANCH : 29 Front St. West.

MONTREAL “ 318 St. James St.



SALES MADE OR PENDING.

J. R. Quick, grocer, Bowmanville, Ont., has sold out to John McMurtry.

The stock of J. Howard, general merchant, Cataract, Ont., is offered for sale by auction.

The general store stock and property of James Benere, Enfield, N. S., is advertised for sale by tender.

The stock of David Morris, general merchant, Rogers' Pass, B.C., is advertised for sale by assignee.

Geo. Foster, wholesale grocer and grain dealer, Brantford, has sold out his grocery business to W. T. Wickham.

CHANGES IN STYLE OR COMPOSITION OF FIRM.

Miller Bros., general merchants, West La Have, N.S., have dissolved.

Norris & Carruthers, flour and grain merchants, Toronto and Montreal, have dissolved.

Adams & Florence, grocers and bakers, New Westminster, B.C., have dissolved, to date from 17 Dec. next.

REMOVALS AND DEATHS.

Henry Beeker, grocer, Halifax, is dead.

John E. Doyle, grocer, Halifax, is dead.

Hugh Maynes, grocer, St. John, N.B., is dead.

Edward McMillan, general merchant, Whycocomagh, N.S., is dead.

W. B. Christian, general merchant and fish dealer, Prospect, N.S., is dead.

Thomas Detlor, general merchant, Red Deer, N.W.T., is moving to Innisfail.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

John Johns & Son, millers, London, have assigned.

Geo. Ritchie, grocer, New Westminster, B.C., is in difficulties.

J. E. Fortune, general merchant, River Bourgeois, has assigned.

D. E. Landry, general merchant, St. Flavie Station, Que., has assigned.

John Ashfield, crockery dealer, Ottawa, has assigned to P. Larmonth, Ottawa.

James Young, general merchant, Nanaimo, B.C., has assigned to J. H. Todd and S. O. Oppenheimer.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

TWO HARVEST EXCURSIONS

Via the Chicago, Milwaukee & St. Paul R'y, on Tuesday, August 30th, and September 27th, '92.

Where the grasses are kissed by the wand'ring breeze,

And the fields are rich with the golden grain;
Where the schooner ploughs through the prairie seas.

To its destined port on the western plain;

Where homes may never be sought in vain,
And hope is the thriftiest plant that grows;

Where man may ever his rights maintain,
And land is as free as the wind that blows.

For further particulars apply to the nearest Ticket agent, or address A. J. Taylor, Canadian Passenger Agent, 4 Palmor House Block, Toronto, Ont. 31

We are now booking orders for fall delivery for the following goods: John Gray & Co., Glasgow—Lemon, Citron, and Orange peels, Marmalade in Glass, Stoneware, and in Tins. All kinds of Jams in Glass, Stoneware and Tins. Peterson's Essence of Coffee in Bottles, Sauces, Vinegars, Fruit, Wines, etc., etc. John Jamieson & Sons, Glasgow. Lochfyne Herrings in ½ Kegs, Kegs and Barrels, and Ling Fish.

FRENCH GOODS—Crystallized Fruits, French peas in Glass and Tins, Mushrooms in Glass and Tins, French preserves in Glass, French preserves in Brandy and Marasquin, Sardines, Sardine paste, Truffles, Cockscorns, Olive Oil, Anchovies in Oil, Olives, Truffled Mushrooms in Glass Jars, Macaroni, Vermicelli, etc., etc.

Write to J. C. CAMPBELL & CO.,
204 St. James St., Montreal.

WINDOW DRESSING
AND
GROCERS' HANDBOOK.

"Window Dressing" fully explained and illustrated in book form of 250 pages and 150 sketches adapted to Grocers and all lines of business Price \$1.50.

"The Grocers Hand Book" 310 pages bound in cloth, profusely illustrated, contains complete information on every article in the grocers' stock. Price \$1.50.

PREMIUM OFFER. Both sent to any address Post Paid for \$2.00 including a Pamphlet on novel Window Dressing.

HARRY HARMAN WINDOW DRESSER AND DECORATOR, Room 1204, The Temple, Chicago, Ill.

W. J. REID & CO.

—IMPORTERS OF—

Crockery and Glassware.

DECORATORS OF CHINA, &c.,

CRYSTAL HALL, LONDON,

London and Belleville.

Special discounts on assorted package. Write for prices.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

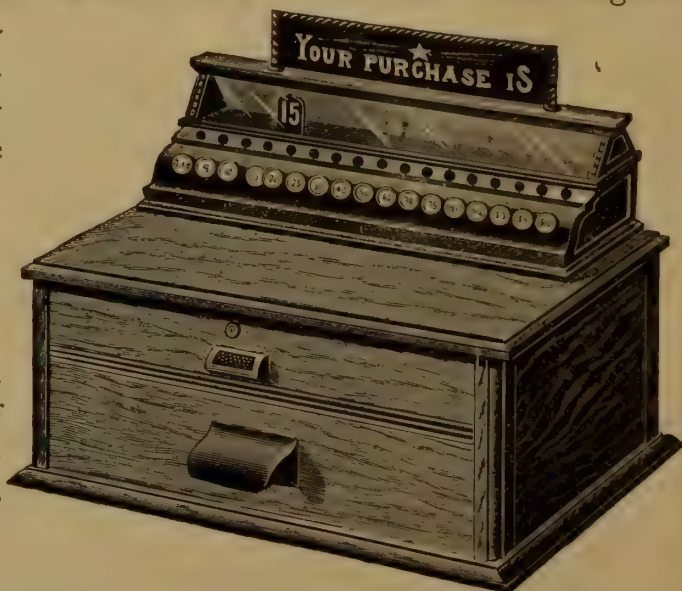
TORONTO.

DON'T PAY \$40 For a "Metal Ball" Cash Register

When you can buy this one, guaranteed equal in every particular to the SUN or any similar machine for

Only \$25

We make 34 different kinds of Cash and Auto-graphic Registers at prices from \$12 up.



THE NATIONAL CASH REGISTER CO.,

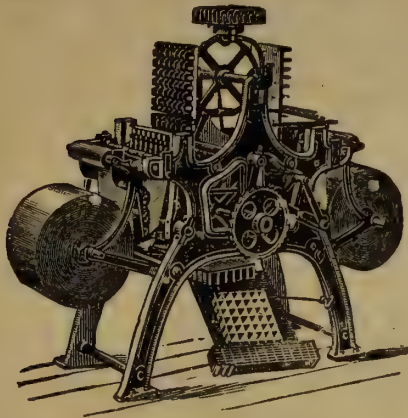
Dayton, Ohio, U. S. A.

Canadian Salesrooms: } Toronto, Ontario, 63 King Street W
} Halifax, N. S., 107 Hollis Street.

Montreal, P. Q., 174 St. James Street.
Winnipeg, Man., Main and Queen Sts

Egg Fillers--Egg Cases.

30 Doz. 36 Doz. 49 Doz.



The Best and Cheapest in the Market.
Have you seen our 15 doz Case for Farmers use?
Write for quotations--Toronto Warehouse, #0
Front St. E., or the mill, CAMPBELLFORD, Ont.
NORTHUMBERLAND PAPER AND EGG CASE CO.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

DAWSON & CO.,
Wholesale Fruit and Commission Merchants,
32 WEST MARKET ST.,
TORONTO.

Consignments Solicited, Correspondence Invited.

Also BRAMPTON, ONT.

THE Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

It is difficult to cater for Invalids--

They need strong Nourishment but cannot eat solid food

A FOOD that supplies all the virtues of PRIME BEEF in an easily-digested form is



It is easily prepared and palatable.

It can be reduced to any strength.

Taken either as beef tea or spread on thin toast and butter.

W. C. A. LAMBE & CO.,
Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 14, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior
Baking Powder in tin
cans, per dozen net.

10 cent tins 1 00
¼ lb. " 1 50
6 oz. " 2 20
½ lb. " 2 80
12 oz. " 4 25
1 lb. " 5 50
5 lbs. " 25 50

Per doz

Dunn's No. 1, in tins 2 00
" " " 75
Cook's Gem, in 1 lb pkgs 1 75
" " " 7 oz pkgs 85
" " " 2 oz 40
" " " 5 lb tins 65
" " " bulk, per lb. 12

Per doz

Empire, 5 dozen 4 oz cans \$0 75
" " " 4 " " 1 15
" " " 2 " " 2 00
" " " 5 lb cans 9 00
" " " bulk, per lb. 15

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes... \$2 40
" 10, in 4 doz boxes... 2 10
" 2, in 6 " 80
" 12, in 6 " 70
" 3, in 4 " 45
Pound tins, 3 oz in case... 3 00
12 oz tins, 3 oz in case... 2 40
5 oz tins, 4 " 1 10
5 lb tins, ¼ " 14 00
Ocean Wave, ¼ lb, 4 doz cases 75
" ½ lb, 4 " 1 30
" No. 1, 2 " 1 90
" 1 lb, 2 " 2 20
" 5 lb, ¼ " 9 60
WHITE STAR, per doz
4 oz tins, 3 doz in case 0 75
12 " 2 doz in case 2 00
5 lb " 1 " 9 00
5 oz glass jars, 2½ doz
in case 1 10
10 oz glass jars, 2 doz
in case 2 00
Bulk, per lb. 0 15



BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy 8½
Arrowroot \$0 11
Butter 0 6
" 3 lbs 0 20
" " " 0 7½
Cottage 0 8½

Digestive 0 10
Daisy Wafer 0 16
Garibaldi 0 10
Gingerbread 0 11
Ginger Nuts 0 10
Graham Wafer 0 09
Lemon 0 10
Milk 0 09
Nic Nac 0 12
Oyster 0 06
People's Mixed 0 10½
Pic Nic 0 09
Prairie 0 08½
Rich Mixed 0 14
School Cake 0 11½
Soda 0 06
" 3 lb. 0 20
Sultana 0 11
Tea 0 11
Tid Bits 0 09½
Variety 0 11
Village 0 07½
Wine 0 06½

BLACKING.

Day & Martin's, pints, per doz \$3 20
" " " 2 10
" " " 1 10
Spanish, No. 3 4 50
" " " 5 8 00
" " " 10 9 00
Japanese, No. 3 4 50
" " " 5 7 50
Jaquot's French No. 2 3 00
" " " 3 4 50
" " " 4 8 00
" " " 5 10 00
" 1-gross Cabinets, asst. 7 50
Egyptian, No. 1 9 00
" 2 4 50

BLACK LEAD.

Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

F. F. DALEY & CO.

Silver Star Stove Paste Per gross 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross 2 10

CORN BROOMS.

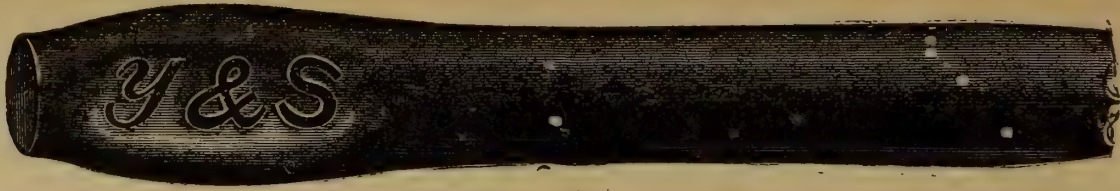
CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net \$3 60
2 " 4 " 3 20
3 " 3 " 2
XXX Hurl 4 " 2 90
1X " 4 " 2 65
2X Parlor 4 " 2 50
3 " 3 " 2 25
4 " 3 " 1 85
5 " 2 " 1 50
Warehouse 4 " 3 25
Ship 4 " 4 00
1 Cable 2 wire bands, net 3 25
2 " 3 " 4 00

CANNED GOODS.

Per doz

Apples, 3's \$0 85 \$1 00
" " " 1 75 2 00
Blackberries, 2's 2 00 2 25
Blueberries, 2's 1 10 1 25
Beans, 2's 0 50 1 00
Corn, 2's 1 00 1 10
" Special Brands 1 30 1 60
Cherries, red pitted, 2's 1 45 2 10
Peas, 2's 1 15 1 15
Pears, Bartlett, 2's 1 75
" Sugar, 2's 1 50
Pineapple, Baltimore 1 45 2 50
" Bahama 2 00 2 25
Peaches, 2's 3 00 3 10
" " " 1 75 2 40
" Pie, 3's 1 50 1 65
" Lombard 1 50 1 60
" Munson Blue 0 90 1 00
Pumpkins, 3's 3 00 3 25
Raspberries, 2's 2 00 2 40
Strawberries, choice 2's 2 00 2 40
Succotash, 2's 1 65
Tomatoes, 3's 1 05 1 11
"Thistle" Finnan haddies 1 50



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLLIE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current, Continued—

Lobster, Clover Leaf.....	2 75
" Crown flat.....	2 25
" Other brands.....	1 90
Mackerel.....	1 00
Salmon, talls.....	1 50
" flats.....	1 70
Sardines Albert, 1/4's tins.....	12 1/2
" 1/2's.....	20
" Martiny, 1/4's.....	10 10 1/2
" 1/2's.....	16 17
" Other brands, 9 1/2's.....	11 16 17
" P & C, 1/4's tins.....	23 25
" 1/2's.....	33 36
Sardines Amer, 1/4's.....	6 1/2
" 1/2's.....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans.....	\$1 50	\$1 65
" 2 ".....	2 55	2 70
" 4 ".....	4 80	5 00
" 6 ".....	8 00	8 25
" 14 ".....	17 50	18 50
Minced Collops, 2 lb cans.....	2 60	2 75
Roast Beef.....	1 50	1 75
" 2 ".....	2 60	2 75
" 4 ".....	4 75	5 00
Par Ox Tongue, 2 1/2 ".....	\$8 00	8 25
Ox Tongue.....	7 85	8 00
Lure Tongue.....	3 25	3 50
" 2 ".....	6 00	6 25
English Brawn.....	2 75	2 80
Camb. Sausage.....	2 50	2 75
Soups, assorted.....	1 35	1 50
" 2 ".....	2 25	2 50
Soups & Bouilli.....	1 80	2 00
" 6 ".....	4 50	5 00
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60	1 75
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35	1 50
Devilled Tongue or Ham, 1/4 lb cans.....	1 40	1 55
Devilled Chicken or Turkey, 1/4 lb cans.....	2 25	2 50
Sandwich Ham or Tongue, 1/4 lb cans.....	1 50	1 75
Ham, Chicken and Tongue, 1/4 lb cans.....	1 75	2 00

CHEWING GUM.

ADAMS & SONS.

To Retailers

Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 235c. packets.....	0 75
Orange Blossom (new) 150 pieces.....	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces.....	1 30
(with brilliant stone ring)	
Sappota, 150 pieces.....	1 00
Sweet Fern, 230.....	0 75
Red Rose, 115 pieces.....	0 75
Magic Trick, 115.....	0 75
Oolah, 115.....	0 75
Puzzle Gum, 115 pieces.....	0 75
Bo-Kay, 150.....	1 00
Mexican Fruit, 36 5c. bars.....	1 20
Flirtation Gum (new).....	0 65
(115 pieces)	

C. T. HEISEL.

To retailers per box

Red Jacket, 115 pieces.....	0 75
Royal Fruit, 36 5c. pkgs.....	1 20
Sweet Sugar Cane, 120 pieces.....	0 80
Large Heart, 150.....	1 00
Globe picture, 150.....	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars.....	1 20
Pepsin (Dyspepsia), 20-5c. Bars.....	0 70
Sweet Sugar Cane, 150 pieces.....	1 00
Celery, 100.....	0 70
Lalla Rookh (all flavors) 100.....	0 70
Jingle Bell, 10.....	1 00
Cracker, 114.....	1 00
O-Dont-O, 144.....	1 00
Little Jap, 100.....	0 70
Dude Prize, 144.....	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.....	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/4's.....	6 and 12 lbs. 0 30
Caracas, 1/4's.....	6 and 12 lbs. 0 35
Premium, 1/4's.....	6 and 12 lbs. 0 30
Sante, 1/4's.....	6 and 12 lbs. 0 26
Diamond, 1/4's.....	6 and 12 lbs. 0 24
Sticks, gross boxes, each.....	0 01
Cocoa, Homoeopathic, 1/4's, 8 & 14 lbs.....	25
" Pearl.....	22
" London Pearl 12 & 18.....	25
" Rock.....	30
" Bulk, in bxs.....	18

BENSCHORP'S ROYAL DUTCH COCOA.

1/4 lb. cans, per doz.....	\$2 40
1 " " ".....	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Caracas, 1/4's, 6 lb. boxes.....	0 40
Vanilla, 1/4's.....	0 40
"Gold Medal" Sweet, 6 lb bxs.....	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.....	0 40
"Fry's" Diamond 1/4's, 6 lb bxs.....	0 26
"Fry's" Monogram, 1/4's, 6 lb bxs.....	0 26

Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box.....	2 40
" 1/4's.....	4 50
" 1 lbs.....	8 75
Homoeopathic, 1/4's, 14 lb boxes.....	0 32
" 1/4's, 12 lb boxes.....	0 32

JOHN P. MOTT & CO'S

B. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homoeopathic Cocoa (1/4's).....	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa (in tins).....	40
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	28
Mott's Diamond Chocolate.....	22
Mott's French-Can Chocolate.....	20
Mott's Navy or Cooking Choc.....	26
Mott's Cocoa Nibbs.....	30

Mott's Cocoa Shells.....

Mott's Vanilla Chocolate stick 22&24

Mott's Confec Chocolate.....22c-40

Mott's Sweet Choc. Liquors 21c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/4, 1 lb. boxes.....	70 75
Iceland Moss 1/4 in 12 lb bxs.....	35
Soluble (bulk) 15 & 30 lb bxs.....	18 20
Soluble (tins) 6 lb and 12 lb.....	30
Cocoa Nibs, any quantity.....	30 35
Cocoa Shells, any quantity.....	05
Cocoa Essence.....per doz	1 40
Chocolates—	
Mexican, 1/4, 1/2 in 10 lb bxs.....	36
Queen's Dessert, ".....	40
Vanilla.....	35
Sweet Caracas.....	32
Chocolate Powder, 15, 30 lb bxs.....	25
Chocolate Sticks, per gross.....	00
Pure Caracas (plain) 1/4, 1/2 lbs.....	40
Royal Navy (sweet).....	30
Confectioners' in 10 lb cakes.....	30
Chocolate Creams, in 3 lb bxs.....	30
Chocolate Parisien, in 6 lb bxs.....	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each.....	40
Baker's Vanilla in bxs 12 lbs each.....	40
Caracas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each.....	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	35
Spanish Tablets, 100 in box, 12 bxs in case.....	3 00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each.....	25
Grocers' Style, in cases 24 boxes, 6 lbs each.....	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	25

Cocoa—

Pure Prepared boxes, 12 lbs each.....	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, 1 lb. papers.....	32
Cracked, in bags, 6, 10 & 25 lbs each.....	2

Breakfast Cocoa—

1 lb bxs 6 & 12 lbs., each, 1 lb., tins.....	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, 1 lb. tins.....	40

GIBSON & GIBSON'S per lb

(J. M. Lowes, Son & Co., Toronto, Manufacturers.)

Sydney Gibson's Cocoa, 1/4's.....	0 30
Dr. Clarke's Cocoa, 1/4's and 1/2's.....	0 30
tins.....	0 45
Soluble Cocoa bulk in boxes.....	0 18
Prepared do.....	0 22
Sydney Gibson's Chocolate, 1/4's and 1/2's.....	0 30

Gibson's Rock do 1/4's..... 0 28

Dr. Clarke's do 1/4's..... 0 30

Confectioners' Pure Chocolate

10 lb. blocks..... 0 30

per doz

Gibson's Icina, 1 lb (24 lbs in case)..... 2 25

do do 1/4 lb..... 1 25

Packed, chocolate, pink or white

assorted, or if required, any kind

separate.....

CLOTHES PINS.

5 gross, per box.....	0 75
4 gross, ".....	0 85
6 gross, ".....	1 20

CHAS. BECKH & SONS, per box

5 gross, single & 10 box lots 0 75 0 80

Star, 4 doz. in package..... 0 85

" 6 "..... 1 25

" 4 " cotton bags..... 0 90

COFFEE.

GREEN c. per lb

Mocha.....	28, 33
Old Government Java.....	25, 35
Rio.....	17, 20
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KNIGHTLEY'S

Java.....	c. per lb 33, 37
Java and Mocha.....	34, 36
Plantation Ceylon.....	35

Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins.....	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	33
Our Own ".....	31
Laguayra ".....	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	36
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20 30
Say's Parisien, in 1/4 and 1 lb tins.....	30

DRUGS AND CHEMICALS.

Alum.....	lb \$0 02 \$0 03
Blue Vitriol.....	0 06 0 07
Brimstone.....	0 03 0 03 1/2
Borax.....	0 12 0 11
Camphor.....	0 65 0 75
Carbolic Acid.....	0 30 0 50
Castor Oil.....	0 10 0 11

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Daisy Wafers

INSTEAD OF Sponge Cakes

FOR ICE CREAM.

Keep up with the times. They are great sellers. Made only by

The Toronto Biscuit and Confectionery Co.,

7 Front St. E., Toronto.

GEO. W. BOOTH.
HENRY C. FORTIER.
CHAS. J. PETER.

Prices current, continued—

Cream Tartar.....	0 28	0 30
Epsom Salts.....	0 01½	0 02
Paris Green.....	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian.....	0 10	0 13
Glycerine, per lb.....	0 17	0 20
Hellobore.....	0 16	0 17
Iodine.....	5 50	6 00
Insect Powder.....	0 30	0 35
Salpêtre.....	0 08½	0 09
Soda Bicarb, per keg.....	2 50	2 75
Sal Soda.....	1 00	1 25
Madder.....	0 12½	.....

DURABLE PAIRS AND TUBS

WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

Steel hoops, painted and grain'd	Per doz.	2 20
Brass hoops, oiled and varnish.	3 25	
No 1 tubs.....	9 50	
No 2 ".....	8 50	
No 3 ".....	7 50	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " " 1 1½ oz.	1 25
" " " " 2 2 oz.	1 75
" " " " 3 3 oz.	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross \$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL	per doz.	
Cases, No. 1, 2 oz tins.....	\$2 75	\$3 00
" " No. 2, 4 oz tins.....	4 50	5 00
" " No. 3, 8 oz tins.....	8 00	8 75
" " No. 4, 1 lb tins.....	12 60	14 25
" " No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.

Currents, Provincial, bbls.	4½	5½
" " " " bbls	4½	6
" " " " cases	6	6½
" " Filatras, bbls.....	.....	.....
" " " " bbls.....	.....	.....
" " " " cases.....	6½	6½
" " Patras, bbls.....	6	7
" " " " bbls.....	6½	7½
" " " " cases.....	7½	7½
" " Vostizzas, cases.....	7½	9½
" " " " cases.....	8½	10
" " 5-crown Excelsior (cases)	8	8½
" " " " case.....	8½	8½
Dates, Persian, boxes.....	5	5½
Figs, Elemes, 14oz., per box	.....	.....
" " 10 lb boxes.....	.....	.....
Prunes, Bosnia, casks.....	4½	5½
" " " " cases, new.	6	7½
Raisins, Valencia, offstalk	.....	.....
" " " " old.....	3½	5
" " " " Selected.....	6½	6½
" " " " Layers.....	7	8
" " " " Raisins, Sultanas.....	8½	11
" " " " Eleme.....	.....	.....
" " " " Malaga.....	.....	.....
" " " " London layers.....	2 25	2 65
" " " " Loose muscatels.....	.....	.....
" " " " Imperial cabinets.....	.....	.....
" " " " Connoisseur clusters.....	.....	.....
" " " " Extra dessert.....	.....	.....
" " " " qrs.....	.....	.....
" " " " Royal clusters.....	.....	.....
" " " " Fancy Vega boxes.....	.....	.....
" " " " Black baskets.....	2 75	2 85
" " " " qrs.....	.....	.....

Blue ".....	.....	.....
Fine Dehesas.....	.....	.....
" " qrs.....	.....	.....
Lemons.....	1 50	4 00
Oranges, Floridas.....	6 00	7 00
" " Valencias.....	5 00	5 25
" " Messinas.....	3 75	4 50
" " Seedlings.....	4 50	5 00
" " Navels.....	.....	.....

DOMESTIC.

Apples, Dried, per lb.....	0 04½
do Evaporated.....	0 37

FISH.

Oysters, per gallon.....	.....
" select, per gallon.....	.....
Pickered.....	0 06
Pike.....	0 03
White fish.....	0 06½
Manitoba White fish do	.....
Salmon Trout.....	0 06½
Lake herring..... p. 100	2 00
Pickled and Salt Fish:	.....
Labrador herring, p. bbl	6 00
Shore herring.....	5 00
Salmon trout, per ½ bbl	5 00
White Fish, ½ bbl.....	5 50
Dried Fish:	.....
Codfish, per quintal.....	5 25
" cases.....	5 00
Boneless fish.....	0 04½
Boneless cod.....	0 06½
Smoked Fish:	.....
Finnan Haddies, per lb	0 07½
Bloaters..... per box	1 00
Digby herring.....	0 15
Sea Fish: Haddock per lb	0 05
Cod.....	0 07½
B.C. salmon.....	0 14
Market Cod.....	.....
Frozen Sea Herrings.....	.....

GRAIN.

Wheat, Fall, No. 2.....	0 76	0 77
" " Red Winter, No 2	0 76	0 77
Wheat, Spring, No 2.....	0 73	0 75
" " Man Hard, No 1.....	1 00	1 01
" " " " No 2.....	0 87	0 89
" " " " No 3.....	0 79	0 80
Oats, No 2, per 34 lbs	31	32
Barley, No 1, per 48 lbs.	52	54
" " No 2 extra.....	48	49
" " No 3.....	44	45
Rye.....	79	81
Peas.....	58	59
Corn.....	52	53

HAY & STRAW.

Hay, Pressed, "on track.....	11 00
Straw Pressed, ".....	6 50

HARDWARE, PAINTS AND OILS.

Cut Nails, from Toronto	.....
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy.....	2 45
10 dy.....	2 50
8 and 9 dy.....	2 55
6 and 7 dy.....	2 70
5 dy.....	2 90
4 dy A P.....	2 90
3 dy A P.....	3 30
4 dy C P.....	2 80
3 dy C P.....	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg.. 3 60 3 70

SCREWS: Wood—

Flat head iron 7½ p.c. dis	.....
Round " " 7½ p.c. dis.	.....
Flat head brass 75 p.c. dis.	.....
Round head brass 70 p.c.	.....

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 35
2nd " (26 to 40 inches).....	1 55
3rd " (41 to 50 ").....	3 40
4th " (51 to 60 ").....	3 70
5th " (61 to 70 ").....	4 00

ROPE: Manila.....	0 11½
Sisal.....	0 09½
New Zealand.....	0 08½

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 10 per cent.

HINGES: Heavy T and strap... 04½ 05

" " Screw, hook & strap. 03½ 04½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons..... per lb	5½
No. 1.....	5
No. 2.....	4
No. 3.....	4½

TURPENTINE Selected packages, per gal..... 0 46

LINSEED OIL per gal, raw 0 55 0 55½

Boiled, per gal..... 0 58 0 58½

GLUE: Common, per lb..... 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt.....	\$4 00
Star Standard, 12 qt.....	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1.....	15 50
" " 2.....	13 25
" " 3.....	11 00
Nests of 3.....	3 40
Keelers No. 1.....	10 00
" " 2.....	9 00
" " 3.....	8 00
" " 4.....	7 00
Milk pans.....	3 25
Wash Basins, flat bottoms.....	3 25
" " round.....	3 50
Handy dish.....	3 75
Water Closet Tanks.....	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's..	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Jams, absolutely pure—apple.....	\$0 06
Family.....	0 07
Black and Red currant, Rasp-	.....
berry, Strawberry, Peach	.....
and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds.....	0 10
These goods are put up in	.....
glass jars and in 5, and 10	.....
lb. tins and 28 lb. pails.	.....
Marmalade—orange.....	0 12

LICORICE.

YOUNG & SMYLLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per	.....
box.....	1 25
" Ringed" 5 lb boxes, per lb.....	0 40
" Acme" Pellets, 5 lb cans, per	.....
can.....	2 00
" Acme" Pellets, Fancy boxes	.....
(30s) per box.....	1 50
" Acme" Pellets, Fancy paper	.....
boxes, per box (40s).....	1 25
Tar Licorice and Tolu Wafers, 5	.....
lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass	.....
jars.....	1 75
Licorice Lozenges 5 lb cans.....	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 ".....	0 72½
Imitation Calabria, 5 lb bxs	.....
p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.
Mince Meat, ¼ gal glass jars, \$9 50
Ditto 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... \$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ½ and 1 lb tins	.....
" " per lb.....	25
" " Fine, in 1 lb jars.....	22
" " Fine, in 4 lb jars.....	70
" " Ex Sup. in bulk, per lb	30
" " Superior in bulk, p. lb	20
" " Fine, ".....	15

CHERRY'S IRISH.

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins.....	0 42
Pure in ¼ lb. tins.....	0 44

NUTS.

per lb

Almonds, Ivica.....	13 14
" " Tarragona.....	15
" " Farnigetta.....	13 14
Almonds, Shelled Valencias	28 30
" " Jordan.....	40 45
" " Canary.....	28 30
Brazil.....	10 12½
Cocoanuts.....	5 6
Filberts, Sicily.....	10 11
Pecans.....	11 15
Peanuts, roasted.....	10 12
" " green.....	9 10
Walnuts, Grenoble.....	14 15
" " Bordeaux.....	10 11
" " Naples, cases.....	.....
" " Marbots.....	12 13
" " Chilis.....	12 13

"OUR NATIONAL FOODS.

Desiccated Wheat.....	4 lb. \$2 25
" " Rolled Oats.....	4 " 2 25
Snow Flake Barley.....	3 " 2 25
Desiccated Rolled Wheat 3	" 2 25
Buckwheat Flour, S. R.....	5 " 2 25
Prepared Pea Flour.....	2½ " 2 00
Baravena Milk Food.....	1 " 2 50
Patent Prepared Barley 1	" 2 00
Patent Prepared Groats 1	" 1 50
Gluten Flour.....	4 lb. 3 00
Farina, very choice.....	1½ lb. 1 40

Barm Yeast pleases everybody

**BARM
YEAST
MFG.
CO..
TORONTO,
ONT.**

Please read these extracts from a few of the many testimonials from all parts of the Dominion:

"My customers like your yeast."—I. W. WILCOX.

"I have got in another lot, the parties who got it are asking for Barm Yeast."

I. H. ELLIS.

VICTOR, ONT. 10th June, 1892.

"They are highly pleased with it and want no other."—T. J. CRAIG.

MONTAGUE BRIDGE, P.E.I., 1st. July, 1892.

"Barm Yeast is giving perfect satisfaction. I have decided to handle the 'Barm' only in future."—D. G. CAMERON.

**L. H. DOBBIN,
COMMISSION,
MONTREAL**

Has stock on hand to supply the wholesale trade.

Prices current, continued—

V.B.	21	23
E.V.B.	22	24
E. Superior	22	24
XX	22	24
XXX	22	24
Crown	23	25

MOLASSES.	Per gal
Trinidad, in puncheons...	0 35 0 37
" bbls	0 38 0 40
" bbls	0 40 0 40
New Orleans, in bbls...	0 30 0 52
Porto Rico, hdds.	0 38 0 40
" barrels	0 42 0 44
" barrels	0 44 0 46

SOAP.	
Ivory Bar, 1 lb. bars...	per lb 51
Do. 2, 6-16 and 3 lb bars	" 51
Primrose, 4 lb bars, wax W	" 44
" 1	" 42
John A. cake, wax W. per doz	42
Mayflower, cake,	" 42
Gem, 3 lb bars per lb.	31
" 13 oz. 1 and 2 lb. bars	31
Queen's Laundry, per bar.	51
Pride of Kitchen, per box.	2 75
Sunshine, boxes, 100 tablets	6 50
" 50	3 40

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04
Eclipse	0 04
Stanley Bar	0 04
Defiance	0 04
Toronto, 12 oz.	Per doz 0 50
Ruby, 10 oz.	" 0 30
Monster, 8 oz.	" 0 24
Detroit, 14 oz.	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz.	" 0 72

Mottled in 5 box lots, 100 bars...	5 00
" 60 bars...	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
Royal Magnum	Per doz 0 25
" 25 doz per box.	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood.	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72

" Honeysuckle	Per box 0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
White Castile Bars	Per doz 0 85
White Oatmeal	0 85
Persian Bouquet, paper	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Bouquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.	
CHINA GREENS	
Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUEYS.	
Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19
JAPAN.	

Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, chests Pekoe	16 22
" Oolong	14 15
" Gunpowder	16 19
" Siftings	5 9

Congou—	
Half Chests, Kaisow, Mon-	
ing, Pakling	12 55
Caddies, Pakling, Kaisow	18 50

INDIAN.	
Darjeelings	35 50
Assam Pekoes	20 40
Pekoe Souchong	18 30
CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's.	64
Laurel, 3's.	57
Brier, 7's.	55
Index, 7's.	50
Honeysuckle, 7's.	58
Napoleon, 8's.	54
Royal Arms, 12's.	55
Victoria, 12's.	53
Brunette, 12's.	50
Prince of Wales, in caddies	51
" in 40 lb boxes.	51
Bright Smoking Plug Myrtle, T &	
B, 3's.	60
Lily, 7's.	55
Diamond Solace, 12's.	50
Myrtle Cut Smoking, 1 lb tins.	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5	
lbs.	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases.	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	
16 1/2 lbs.	54
Gem. 3 x 6, 3s. caddies 16 1/2 lbs.	53
St. Lawrence, 2 x 3, 7s. caddies	
about 17 lbs.	51
Banner, 2 x 3, 7s. caddies about	
17 lbs.	48
Sterling, 2 x 3, 7s. caddies about	
17 lbs.	46
Louise, Solace, 12s. caddies about	
16 lbs.	46
Florence, Solace, 12s. caddies	
about 17 lbs.	42
Hawthorne, 8s. butts 23 lbs.	47
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	
4 lbs.	65
Empire, 3 x 6, 4s. spaced 8s. bxs	
4 lbs.	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s, 1 1/2 oz. Spaced 6s.	
Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies	
about 20 1/2 lbs.	50
Currency, 3 x 3, 7s. Rough and	
ready. Caddies about 21 lbs.	49
Kentucky, 1 1/2 x 3, 13s. Caddies	
about 21 lbs.	50
Kentucky, 1 1/2 x 3, 7s. Caddies	
about 21 1/2 lbs.	49
BLACK SWEET CHEWING.	
Star, Narrow, 12s. Butts about	
22 lbs.	47
Morning Star, 12s. Butts about	
22 1/2 lbs.	43 1/2
Montreal Twist, 12s. Caddies	
about 23 lbs.	44
Anchor Twist, 12s. Caddies about	
23 lbs.	42 1/2

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdown	\$60 00
" Panetelas	60 00
" Bonquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bonquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Oigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1.	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOES.

Puritan, tenths, 5 lb. boxes.	74
Old Chum, ninths, 5 lb box.	71
Old Virgin, 1-10 lbpg, 10 lbbs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes.	85
Puritan, 1-10, 5 lb boxes.	1 15
Athlete, per lb.	10 50
Hyde Park	

VINEGAR.

A. HAAZ & CO	
XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	\$1 70
" 3	"	1 90
Pails, 2 hoops, clear	No. 2	1 60
" 3	"	1 80
" 3 " painted	"	1 80
Tubs, No. 0.		9 50
" 1.		8 00
" 2.		7 00
" 3.		6 00
Washboards, Globe.		\$1 90
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double		2 75
" Jubilee		2 25
" Globe Improved		1 90
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

per case.

Matches, 5 case lots. single cases	
Parlor	1 60
Telephone	3 60
Telegraph	3 80
Safety	4 20
French	3 60
Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40
Mops and Handles, comb.	1 25
Butter tubs	\$1 60
Butter Bowls, crates as'd	3 60



WASHING COMPOUND.	
Housekeeper's Quick-Washing	
Washing per case.	
5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO. per box

1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00



BREADMAKER'S

per box	
5c packages \$6 in box	1 00
2c " 45 in box	0 50

— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

J. EDWARDS, J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.

INSLEY & EDWARDS,
Proprietors

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accommodation for Travelers. Rates, \$2.00 and \$2.50.

R. G. BRETT,
Medical Director

J. HASTIE,
Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished.
Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

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100 Cakes in Box, \$6.50---6 1-2c. Cake
50 " " 3.40---6 4-5c. "

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It produces a fine lather when used for the toilet, removing stains and grease from the hands, making them soft, clean and smooth.

Order a sample case from your wholesale, or from

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BEAVER LINE STEAMSHIPS.

SAILING WEEKLY between Montreal and Liverpool Direct. Will be despatched as follows:

From Liverpool.	Steamships.	From Montreal.
Sat'y, July 16	Lake Ontario...	Wed'y, Aug. 4
" " 23	Lake Nepigon...	" " 10
" " 30	Lake Huron...	" " 17
" Aug. 6	Lake Superior...	" " 24
" " 13	Lake Winnipeg...	" " 31
" " 20	Lake Ontario...	" Sept. 7

Superior accommodation for Saloon, Intermediate and Steerage Passengers.

The Saloon Staterooms are Roomy and all outside, admitting of perfect ventilation.

Each steamer carries a duly qualified surgeon and experienced stewardess

Rates of Passage, Montreal to Liverpool.

SALOON, \$40 and \$50. According to Accommodation.

ROUND TRIP, \$80 and \$90. The \$40 and \$50 rates are per Lake Nepigon only.

INTERMEDIATE, \$30. STEERAGE, \$20.

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These goods were awarded highest Hon-
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The Best and Purest, "Civil Service Gazette,"
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Highly recommendable as a Table Water, Dr.
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REFRESHING.
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E. D. TILLSON, TILSONBURG, ONT.

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- 3rd. The only Lantern on which top spring is self-adjustable.
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THE CANADIAN GROCER

GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. VI.

TORONTO, JULY 22, 1892.

No. 30

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RAILROAD AND STEAMSHIP
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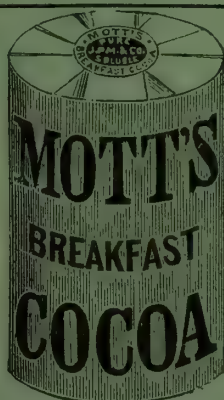
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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED
WEEKLY.
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Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, JULY 22, 1892.

No. 30

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
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The main thoroughfares of this city still resound with the din of business—the throng of feet moving in all directions, the clatter on the pavement of horse shoes and wagon wheels, the rushing to and fro of delivery carts and the jangling of street car bells. But this uproarious medley is like a holy calm to the citizens who dwell and do business on these streets, and is a mere concord of sweet sounds to the frequenters of the same highways. They remember how the sense of hearing used to be dismayed and the medium of sound-transmission used to be troubled, when Bedlam was let loose for all day, and the pedlars led the riotous chorus. The pedlars are now relegated to the back streets, and discord has lost its fullest throats and strongest notes. The quiet retreats of the city now re-echo yells that formerly drowned the clamor of the reel and hose wagon on the main street and silenced the organ grinder three blocks away. But they don't shout so distractingly on the back streets, as there they have a wide field of unbroken stillness to vociferate in, and people can be stirred up by mere loudness.

In old times when the pedlars had the run of the main streets, trade in the interior parts of the city afforded them a rest. When they came out on the business streets they would pull themselves together to assert the supremacy of their lungs over the common pell-mell. It was then the observer could study the resources of the pedlar's gamut. Mere volume of noise would be poured forth unsparingly, the burden of the call would be horribly monotonous, but both these ways of assaulting the auditory nerves could be forgiven if the pedlar would not begin to play upon the chords or rather discords of human feeling. Some of them had command of the widest range of vocal torture. Voice-culture they had made a specialty of and had learned to imitate the most savage sounds in nature. Their yells were truly blood-curdling at times. Their yelling was more objectionable than their trade.

* * *

The restriction of the pedlars to the back streets, while it is a relief to the grocers of the main streets is an aggravation of the grievances of interior grocers, whose custom is now besieged by the whole peddling fraternity. The pedlars call this class-legislation and do not inaptly name it, as it discriminates between the grocers on main streets and the grocers on back streets, as well as between stationary traders and itinerant traders. It is desirable that the pedlars should have limited privilege in the matters of noise-making and street-obstruction, but it is probably not within the power of a city council to except certain streets from the scope of a pedlar's license. The pedlars are now making a test to see whether the Municipal Act gives that authority to a town or city council. That is a large power over a citizen's rights, and one that might be used against grocers themselves sometimes if it were vested in the city council. Suppose that some time the city should greatly

lower the pedlars' license fee. The grocers would probably feel that the best way to face the lightly-taxed and increased pedlars' trade would be to take out license themselves, and send out a wagon with cheap fruit and vegetables to cope with the regular pedlars. Would the grocers, in such circumstances, like to have their ground so circumscribed that they could not get at the best of the trade? Of course they and the pedlars would be on an equal footing so far as streets went. The by-law limiting peddling to certain streets also contains a clause prohibiting storekeepers on two of the main streets from doing a peddling business. That appears to be a step beyond the farthest limits a council is competent to go.

* * *

It is not so long ago since the wholesale grocery trade was deemed a good one to stay in. Few retired from it in disappointment with its returns. It was considered a satisfactory trade to the majority of merchants engaged in it. The number of failures in it during the last ten years have been few and in most instances unimportant. Circumstances favored it as a remunerative business. The number of competitors was not excessive, and mutual interest was for a considerable time strong enough to bring competition under some control. Profits were protected on granulated sugar, tobacco and many manufacturers' lines by the adoption of a common price; loss through bad debts was minimized by the establishing of a uniform limit in the time given for credit, and uniform rate of discounts for cash payments; immunity from further competition was pretty well secured by the inflexible tendency of these discounts to check buying on a large scale by retailers. There seemed to be no other trade which had its own prosperity so much in its own hands as the wholesale grocery trade. But now we hear of men wanting to get out of

it. In the west, one change has already been announced and certain others are said to be imminent. These withdrawals are not on account of the improving opportunities for money-making that the wholesale grocery trade offers. On the contrary, it may well be supposed that the diminishing returns from capital invested in that trade are the cause of any retirements now made or contemplated. The course of prices during the last twelvemonths afford every reason for believing this. The decline in values has been most marked in that time. The reduction varies from five to fifty per cent. and takes in a long list of articles. Among them may be named sugar, syrups, tea, Valencia raisins, currants, spices, canned vegetables, canned fruits, canned salmon (until the last few weeks) and other articles. In several of these—sugar, Valencia raisins, salmon, and canned goods—the wholesale grocer's margin has had to part with nearly the whole difference between last year's prices and this year's. The freight tonnage handled by the wholesale grocers this year does not represent much below the same cost, exception being made for sugar alone. The shrinkage in prices has been very general in most foods, wheat being something above a dollar at this time last year, and now selling at about 75c., while potatoes have rarely sold for a third of last crop-year's prices. The year from the 30th of June, 1891, to the 30th of June, 1892, was a bad one for prices in most lines of production, so that if the wholesale grocers did not make their usual profits they were not alone in this experience.

* * *

The Halifax Morning Chronicle understands that the Nova Scotia sugar refinery has been shipping yellow sugars to New York, and that it has realized better prices on them in that city than it can get in Canada. If this is the case, the fact furnishes the strongest comment on the lowness of prices in this country. It scarcely seems credible that a Canadian refinery can pay a duty of $\frac{1}{2}$ c. per lb. and the freight to New York, and yet undersell domestic refiners in that city. Of course it is easier to make sales of Canadian yellow in that market than it is to make sales of Canadian granulated. The number of grades of the former enables a seller to make a very good showing in favor of his price if his sample compares well in brightness with a sugar of much greater saccharine strength. The better sugar is not always the better seller, in all cases of two

given competing samples of yellow. A low price and a good appearance are the main selling conditions, and against this combination a good appearance alone or a low price alone is handicapped. The lowest price going for yellow in New York is slightly over 3.3c. per lb. To compete with that grade it would be necessary for Canadian refiners to sell at about 2 $\frac{3}{4}$ c., but it is unlikely that it was the lowest grade that was sold. Yellow sugar is now getting so little attention that it is not surprising that efforts are made to make sales outside, though it is surprising that sales are made in New York.

* * *

The strict enforcement of the Weights and Measures Act in England appears to call for the prosecution of all traders who include the wrapping paper in the weights they give. Inspectors have for some time acted upon this literal and rigid interpretation of the Act, and have not only prosecuted traders charged with selling paper in the weight paid for but have set informers to work to catch grocers in a breach of the Act. Some cases are at present pending against certain grocers at Wolverhampton. The ground taken is, that in the case of sales where the weight is made up of the commodity and the enclosing paper, the customer gets only the gross weight he asked for, while the net weight of his purchase should be the number of pounds or the fraction of a pound he asked for. It would seem that the tare in a paper package of tea whose gross weight is one pound is too small a matter for any one to make a row about. If it were a chest of tea or a barrel of sugar, the case would be different, but in a hand package of tea or sugar it is the mere shadow of a trifle. The grocer must get something for his paper, and that is a convenient way of getting it, while it defrauds nobody, the parcel being weighed out under the customer's eye.

* * *

On another page "A Retailer" asks what stand the Wholesale Grocers' Guild takes on the matter of direct trade between wholesalers and consumers. We answer, that such trade is opposed to a cardinal principle, perhaps not expressed in any of its resolutions, but adopted in an agreement between it and the retail grocers of this city, and regarded in the best practice of its members by the Guild. There is usually exception made and allowed for the cases of buyers on a wholesale scale, such as restaurant keepers or hotel keepers or lumber men whose

orders are very large. But trade with consumers, such as the employes of a concern like that our correspondent speaks of is not done by the best houses. "A Retailer" would probably find that the practice would be stopped if he made complaint to Edgar Wills the Secretary of the Guild. It is a discreditable method of doing business, a small way of extending trade, and should be exposed. A house cuts a poor figure among its wholesale confreres when it descends to the pettiness of competing against the individual customers of its rivals. The Canadian wholesale grocery trade is old enough and ranks sufficiently high to have acquired some of the dignity that attaches to established and honorable bodies, and which is supposed to restrain individual members from courses that are not honorable or dignified. Its influence ought to be strong enough to be independent of formal articles or resolutions for the purpose of keeping down inclinations towards unbecoming business conduct. But it appears that the only standard of business virtue is that of each individual house, and it is gratifying that that is sometimes a sufficient guarantee for the protection of retail customers. But not in all cases. The other day a merchant in the wholesale grocery trade handed the writer a letter in which a customer, a retail grocer, made a specific charge of direct competition against himself by a wholesale grocery house. He was approached by a traveller of this house but did not purchase any goods from him. This traveller then went to several hotels in that place and sold each of them a bill of goods. These hotels had formerly been supplied by the trader first approached, but the traveller did not compensate him by any percentage on these sales. On the contrary, he went to the competitor of this trader and gave him 10 per cent. on the sales, though the buyers were not former customers of that trader. That way of doing business does not need to be characterized. Its recital suffices to condemn it and to make people who do such business ashamed of it.

* * *

On second thoughts some of the people who were preparing to start new canning factories this year have decided not to make the venture. They have yielded to the suggestions of the situation, and have acted wisely, both in their own interests and the interests of the canned goods industry. Others have concluded to begin their first year by putting up but a small pack.

SHALL THE TERMS GO NEXT ?

THE GROCER has it on the best of authority that the terms agreement of the Wholesale Grocers' Guild is being violated by members of that body. It is not an occasional isolated case that is the basis of this statement, but the rather frequent practice of certain houses. Few houses charge interest after an account is due, if the debtor is a good customer, so that to this class of buyers the time is extended. But customers who do not rank high in wholesale consideration are charged interest for every day their overdue account stands unpaid. Thus, not only is it true that the Guild terms are frequently disregarded by certain houses, but it is also true that where they are kept by the same houses it is for the purpose of discriminating against struggling traders. There are two evils in this. The terms were purposely made equal for all traders, that the wealthy retailer would not be enabled by greater discount concessions to drive out of the business his poorer rival across the street. The uniform terms adjusted the conditions of competition so as to give the struggling trader a chance. If the wealthy trader paid cash, it was intended that he should be benefited no more thereby than the poor trader who paid cash, and if he bought on time it was intended that his bills should mature as early and that post-mature bills should pay the same rate of interest. Those who are making terms of their own are frustrating those intentions. They should consider the matter before they go too far, and ask themselves if they want to see the terms abandoned. The wholesalers can have no object in seeing the agreement to uphold these terms dissolved, and the retail trade are not signifying any disapproval of that agreement. Among the circular questions sent out by the delegates who met here last fall from various retail grocers' associations, were two or three asking the opinion of each local association upon the two time limits and the terms of discount. The numerous answers sent back, though differing in details, agreed in approving the terms. Wholesalers who are tampering with the terms of agreement should draw a moral from the effects which followed the suspension of the sugar clause. If they are satisfied with the consequences of that step they may favor the return of a demoralized state of credit. This along with the action of demoralized prices should bring about chaos enough to suit the most rabid trade anarchists. The wholesale grocery trade owes it largely to the uniform and limited terms it adopted that it has attained a foremost place in our commerce.

The wretched state of prices this summer sheds a little backward light on conduct that the self-interest of buyers as well of sellers kept covered up in the times when the sugar clause held. Favored traders are now letting out some of the secrets that were formerly shared only by themselves and the men who

sold them goods in breach of some article of the Guild. The retailers who call up these reminiscences can do so now without endangering their own special advantage, for the sugar clause is gone and prices are in the very slough of despond in nearly everything, so there are few favors left to be got by intrigue, or through principals' connivance at broken pledges on the part of travellers.

FARMERS' BESETTING WEAKNESS.

A couple of men who claimed to represent a large wholesale concern in Toronto similar to the Patrons of Industry stores, successfully swindled a number of farmers in Nelson township yesterday. The strange men carried samples of groceries, dry goods, etc., and said they were taking orders for goods which would be delivered to the buyers at wholesale prices. They succeeded in selling many of the farmers job lots of dry goods, suitable for making suits of clothes, dresses etc., and persuaded the farmers to give them notes, ranging in value from \$48 to \$65, at four months in payment, and the farmers were to be allowed the privilege of dealing with the alleged wholesale concern in Toronto, who would also send along tailors to make up the clothes. Several of the farmers came to the city to-day to inquire about the alleged firm, only to discover that the concern had no existence and they had been duped into buying goods worth less than half the value of their notes. The man secured several hundred dollars worth of notes in the township of Nelson alone, and were doing a rushing trade. —Daily Paper.

The above item of news throws no new light on swindling methods, for the same scheme has often enough been worked and has been more than once exposed in these columns. A correspondent about two years ago forwarded circulars that were given to farmers by the agents of a supposed house in this city, and the GROCER was able to inform its readers that no such concern had an office at the given address.

The fact that farmers can still be fleeced by these sharks is not flattering to the agricultural capacity for business. Business is altogether too vague a notion in the minds of some people to be of any use to them. They look upon it as a matter of buying and selling, apart apparently from any precautionary considerations to secure the best value, to obtain assurance of delivery or to exact full execution of contract by the other party to the contract. Responsibility as a whole they appear not to think about, and the unreasonableness of a swindler's pretensions or representations is the last thing they criticise. A short distance from their own homes, on every trading day in the year is a man with a stake in the community, who lives by selling goods and who expects to thrive only as he deals fairly by his customers. There is no urgent need to buy to-day simply because the seductive itinerant calls to-day. What security has the farmer in the promises or representations of the wanderer anyway? The fellow can counterfeit all the manners of honesty and worth; he is frank and engaging; his knowledge of

a world entirely different from what the farmers' family have been brought up in is full of interest to the young people; he aims to please and succeeds. He makes a visit, perhaps takes a meal, he goes away leaving everybody sorry, and leaves behind him an impression that promises to be an enduring one. But when the note he took—somewhat unwittingly to the farmer—has duly matured, and notice comes from the note-shaver of the neighboring town who bought it at 50c. on the dollar, another and more abiding impression succeeds the one the fascinating stranger left behind him.

Traders throughout the country should never weary of preaching to farmers the folly of buying from men who take contracts for goods either delivered or to be delivered. It is their experience with such men as these that makes farmers begrudge profits and confidence to fixed traders. If the farmers were business men they would have nothing to do with them, but if farmers were business men they would not be taken in by the representations of Patrons of Industry organizers.

UNIFORM CUSTOMS APPRAISING.

A deputation of wholesale merchants waited upon the Hon. J. A. Chapleau, minister of customs, at his office in Montreal on Friday morning. Their purpose in doing so was to ascertain if greater uniformity could not be secured in the interpretation of the tariff. The deputation was headed by the Hon. Ed. Murphy, and upon it were C. P. Hebert, vice-president of the Board of Trade and J. B. Learmont, H. Newman, Henry Miles, J. P. Cleghorn, J. Kerry, A. Ramsay, A. Masson, J. A. Cantlie, G. Macpherson, R. Angers and others. Hon. Mr. Murphy presented the deputation, and was followed by J. P. Cleghorn and J. A. Cantlie for the dry goods trade; J. B. Learmont, Real Angers, T. H. Newman and Gordon Macpherson for the hardware; A. Ramsay for paints and oils, and Henry Miles and John Kerry for the drug trade. Each gave instances where appraisers at different points classed certain articles under different heads. In some cases the difference in the duty amounted to 20 per cent. This is particularly the case with brass goods and cutlery, which were sometimes classed under two or three different headings. By some appraisers palette knives, tailors' shears, oyster openers etc., were called cutlery and a duty of 25 per cent. imposed, and by others as tools and 30 per cent. charge. The members of the hardware trade also seized upon the occasion to protest against item 52 of the Customs act which discriminate against them, as by its terms the duty upon damaged iron and steel goods is not refunded.

Hon. Mr. Chapleau listened to the deputation and acquainted himself with the details of the case. He expressed his willingness to do all he could to meet with wishes of the deputation, and suggested that, perhaps, the most feasible method of getting around the difficulty would be for each firm to send a list of their goods to the department, so that a complete catalogue might be prepared and the duty placed opposite each article. The deputation thanked the minister for the interest he had manifested and withdrew.



THE GUILD AND CONSUMERS' CUSTOM.

SOUTH RIVER, July 16th, 1892.

EDITOR CANADIAN GROCER.

DEAR SIR,—I would like to ask you for a little information in regard to the Wholesale Grocers' Guild of Ontario. Does the Guild allow or sanction the practice of some of its most influential members in selling direct to consumers and to those who do not make the least pretensions to being in the trade?

My reason for asking this is that one of Toronto's largest wholesale firms has come down to the practice of shipping groceries in small quantities to mill employees, in this district, at or about wholesale prices. By answering this in your next issue you will confer a favor on

A RETAILER.

THE PRICE OF SOAP CONTROLLED.

The following is a copy of a letter sent through THE GROCER to the Secretary of the Toronto Retail Grocers' Association, with an accompanying request that it be published in our issue of this week.

WOODSTOCK, July 15th. 1892.

SEC. RETAIL GROCERS' ASS'N, Toronto.

DEAR SIRs,—I notice in this week's GROCER under the head of "Toronto Retail Grocers' Association" a question asked by Mr. Westren if I had been notified that the prices of my soap were being cut by the retail trade in Toronto, but was explained that in the case of my soap it was an open matter whether the price was cut or not and not subject to any regulation by me.

In answer to the above permit me to say that for upwards of 30 years my goods have been more or less handled by grocers from Halifax to Vancouver, and in all cases have I endeavored to sell my brands of soap, so as to pay a fair and legitimate profit to both wholesale and retail dealers, and as far as it has been in my power to control I have always endeavored to protect the trade from any unscrupulous cutting to customers, and am and have been at all times ready, willing and pleased to do my utmost or anything that lies in my power to regulate selling prices and see the same is carried out. Trusting in justice to myself you will read this letter before your next meeting, I have the honor to be Sir, Your obt. Servant,

D. Richards.

The next crop of Louisiana sugar promises to be larger than the last. The extra duty on low grade molasses was therefore not imposed any too soon.

A GROCER'S BOY.

One or two slight circumstances may bend the twig and thus incline the tree. A Christmas gift bent Doctor Schliemann, the discoverer of buried Troy, to his life work. He was eight years old when his father, a poor man, pinched himself to give him a "Universal History," with an engraving of Troy in flames. "If the walls," said the boy to his father, "were as thick as those in the picture, there must be some remains of them, and I shall excavate them some day." Another trivial event gave the boy an impulse toward his life work. He was working as a grocer's boy from early in the morning until late at night, sweeping the shop, selling herrings and candles. One day a drunken miller entered the shop and recited a hundred lines of Homer in the original Greek. The boy did not understand a word of it, but he was so affected by the rhythmic cadence that he wept, and paid the man to repeat the lines three times. From that moment he prayed to God that he might learn Greek. He was next helped to the realisation of his boyish ideal by two apparent accidents. In lifting a cask too heavy for him he strained himself and could work no more in the grocer's shop. He went to sea as a cabin boy. He was so poor that he sold his coat to buy a blanket. The vessel was wrecked on the coast of Holland. A friend secured him a situation in a counting room, at a salary of one hundred and sixty-two dollars a year. He spent half the small salary on his studies, lived in a garret on ryemeal porridge, and mastered English in six months. Then he learned French, Dutch, Spanish, Italian, and Portuguese. His knowledge of languages got him a situation as correspondent and bookkeeper in the office of an Amsterdam banker. A Spaniard brought in a bill which no one could read; young Schliemann translated it, and the banker promoted him. He began the study of Russian; subsequently he became a Russian merchant, and amassed a fortune. Then he engaged a Greek teacher. His method of study was original. He began by studying modern Greek. He procured a modern Greek translation of "Paul and Virginia," and read it through, comparing every word with its equivalent in the French original. When he had finished his task, he knew at least one-half the Greek words the book contained. He repeated the task, and then knew all the words, and thus acquired a modern Greek vocabulary without using a dictionary. In six weeks he had mastered the difficulties of modern Greek; then he applied himself to the ancient Greek. Within three months he had learned sufficient to understand some of the classical Greek authors, and especially Homer, whom he read and re-read with enthusiasm. Before beginning the work of his life he made a journey round the world, and studied archæology in Paris. Then, with a well-stored mind, he began those investigations round Troy which had been the dream of his life. His success made him the great excavator of modern days.—Exchange.

THE SPIDER AND THE FLY.

[CONTRIBUTED.]

C. T.—Good morning, Mrs. G. This is a fine morning.

Mrs. G.—Yes, sir, it is a fine morning, but it looks like rain.

C. T.—Yes, it does look a little cloudy. Well, how is the Wednesday afternoon closing getting along?

Mrs. G.—Oh, not so bad, though that fellow over there at the other corner closed his door, but left it open so that any one could get in, and that is not right. I don't think my man will close next Wednesday. Our competitor just tries to catch our customers when we are closed, and I don't see the sense of closing just to let S. take our trade away. I saw customers go in myself.

C. T.—Well, that's too bad. Here I have been working for three or four weeks on this thing day and night, sometimes at half-past 9 to half-past 10 at night after my other work was done, and get nothing for it, my only object being to get you all a half holiday, so that you might have a little rest and recreation instead of working like slaves all the time, and now that I have got it into shape such mean people as that must break it all up. It is really too bad. I would not mind the work I have spent on it if it was only a success, but to see it broken through in disregard of a pledged and signed promise is very discouraging, to say the least of it.

Mrs. G.—Yes, it is discouraging. I have no use for that man any way. However, you have done your share all right anyway! You have worked hard enough.

C. T.—Yes I have, and its myself that knows it. I would not work like that again for two dollars a day. If they don't like to take it now they can do the other thing. I'm sick and tired of it.

Mrs. G.—Well, I don't wonder at it. It makes me sick.

C. T.—Well, good morning, Mrs. G., I will just run over and see Mr. S. and see what he has to say.

Mrs. G.—Good morning, sir.

[Traveller crosses to Mr. S. on the opposite side of the street. Enters store.]

C. T.—Good morning Mr. S.

Mr. S.—Good morning. Well how is the Wednesday afternoon closing getting along?

C. T.—All right, I think. Why?

Mr. S.—Well I don't think I'll close next Wednesday.

C. T.—Why, how is that?

Mr. S.—Well, I believe in closing and not keeping open, but there are some people round here who keep the front door closed and send the customers from the side door. That's no way to close. Why, I saw her across the road there come out of the side door and take one of my customers in and give her goods. I don't call that closing.

C. T.—Why you surprise me. I'm astonished. I thought that Mrs. G. kept tightly closed all day.

Mr. S.—Well what I'm telling you is a fact. Of course when I saw that, I let the customers come through the front door and waited on them. Now I suppose they will blame me. I won't close up next Wednesday, I don't think.

[C. T.—Leaves, confused and puzzled as to which of them told the truth.]

[TO BE CONTINUED.]

NEW GOODS.

The following lines from Messrs. Dandicolle and Gaudin, of Bordeaux, France, are now in store and for sale :

Cases	Royans a la vatel.	Cases	Olives farcies.
"	Royans a la Bordelain.	"	Olives de Seville.
"	Variantes.	"	Olives Queen Pitted.
"	Anchois au sel.	"	Huile d'olive extra.
"	Anchois a l'huile.	"	Asperges en branches.
"	Biggaroux au Marasguin.	"	Fortuna. liqueur Hygienique.

LUCAS, STEELE & BRISTOL, Wholesale Grocers,
73 McNab St. North, Hamilton, Ont.

DALU KOLA CONGOU.

IMPERIAL BREAKFAST CONGOU.

RUSSIAN BLEND CONGOU.

NEW SEASONS : The most taking and desirable 45 and 50 cent teas offered to Canadian Consumers. Our largely increasing sales and repeat orders fully warrant us in stating that both retailer and consumer alike recognize the superior qualities of these teas above all others.

Here is an opportunity to increase your tea business with good profits.

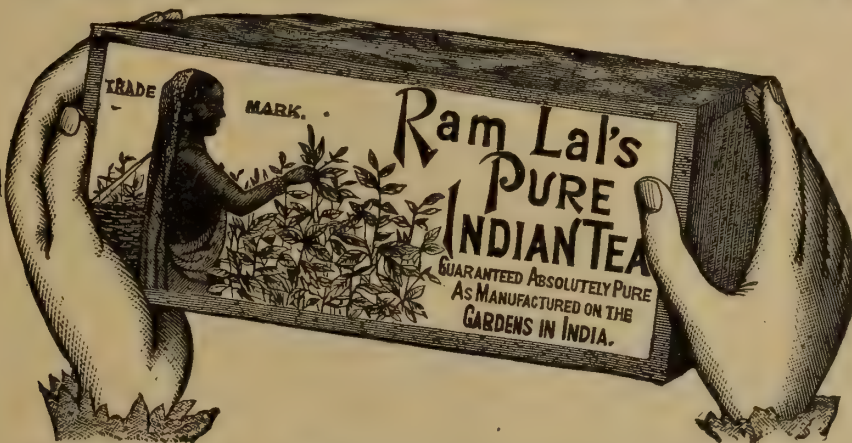
We have an absolutely perfect system of advertising in connection with the sale of these teas. Merchants are universal in acknowledging this fact, and agreeably surprised at the prompt increase in their tea trade. Write us for particulars.

W. H. GILLARD & CO., WHOLESALE TEAS, **HAMILTON.**

ALL LOVERS OF A REALLY GOOD CUP OF TEA

Have

CAUGHT



ON

To

RAM LAL'S. Wholesale Agents, **JAMES TURNER & CO.,** Hamilton.

THE
"MONSOON"
BRAND
Pure Indian Tea

Is always reliable; never changes; comes from the same garden, famous for the **STRENGTH and FLAVOR** of its Teas.

STEEL, HAYTER & CO.,

Growers' and Importers,
TORONTO

JOHN BURGESS & SON
SAUCE
AND
PICKLE
MANUFACTURERS,

107 STRAND Corner of the Savoy Steps, London, W.C.

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.

Lord Byron's "Beppo," VIII.

Our travellers are now out with new samples of

LAMPS AND FANCY GOODS.

Wait for them !

W. J. REID & CO.

—IMPORTERS OF—

Crockery and Glassware.

DECORATORS OF CHINA, &c.,

London and Belleville.

THE M'KAY MILLING COMPANY (LIMITED.)

The formation of this large and prosperous business was laid over 60 years ago by the late Hon. Thos. McKay. The business then passed to the late Thos. McKay who organised the firm of Thos. McKay & Co., whose name has been a familiar one to the flour and oatmeal trade for the past twenty years.

Following the example of other large concerns in Europe and the United States, this firm have turned their business into a limited joint stock company. The surviving partners of the late firm hold the bulk of the stock and continue in the management of the business, Mr. William Hutchison being general manager, William Scott, president, and T. M. McKay, vice-president, Mr. Archer Bayley filling the position of secretary-treasurer.

The McKay Milling Company's property consists of the flour, oatmeal, corn and feed mills situated at the Chaudiere, and the flour, oatmeal and feed mills of New Edinburgh, all driven by the never-failing water-power of the Ottawa and Rideau Rivers.

Starting at a time when the ring of the pioneer's axe might have been heard clearing the present site of the city of Ottawa, the business has steadily grown, until now it has the largest output of flour in eastern Ontario, and the largest output of oatmeal

Cut," "Mid Cut," "Fine Cut," "Flour Cut," oatmeal, and the celebrated "K. Y." rolled oats.

As a result of some years' experimenting, and at considerable expense, the McKay



THE NEW EDINBURGH MILLS OF THE M'KAY MILLING COMPANY.

Milling Company now manufacture the only really choice grade of rolled oats made in Canada, which the company have taken the precaution to register under the name of the "K. Y." rolled oats.

HOW TO TELL A GOOD CHEESE.

An American expert gives the following suggestions in regard to the selection of cheese:—A good cheese, or rather a cheese with an indication of goodness, will stand up square on the shelf and will have an even

when the hand is withdrawn, you have struck a soft article, caused by a slack cooling of the curd, a want of acid—or both. At best it will have an insipid flavour, which will become "off" as it grows in age. A cheese which feels so hard that you cannot press it on the rind is either sour, salted too heavily, cooked too much, skimmed, or suffering with a touch of all these complaints combined. There is nothing more satisfactory to a dairy enthusiast than to examine a good cheese: to the touch it will be mellow, yet firm; its rind will be of even hue, elastic, and free from puffs, and the sample will reveal firm, close-grained, meaty cheese, buttery, and of a nutty flavour. In testing quality of cheese many experts do not employ the sense of taste, but simply that of smell. In most cases I prefer both smell and taste. In my case, the taste will often reveal characteristics of flavour which cannot be detected by the smell.

HE WAS A ST. LOUIS GROCERY DRUMMER.

Said John D. Patterson, of Kansas City: "There was a very mad conductor on the east-bound Kansas City train the other night. The car was crowded and I shared my seat with a St. Louis drummer, who was bent on having a good time at the expense of his fellow-passengers. As the conductor came along a dog under our seat began to snarl viciously. The conductor looked hard at the drummer. 'No dogs allowed in the coaches; take him into the baggage car,' he said. Not my dog,' replied the drummer as he made a vicious kick. The cur went howling under the seats the full length of the car. The passengers became interested. The conductor, porter and brakeman made search for him. He continued to run and howl. The passengers joined in the search, but no dog could be found, and the quest was finally given up. Just as the passengers had settled into a doze the dog set up a heart-breaking, ear-piercing howl. The search was renewed, but without success. As we pulled into Bunker Hill the dog got under the wheels, and his death song was something appalling. The conductor was overjoyed. He got off and looked for fragments of the dog. The drummer had alighted, and as the conductor called all aboard he put down his grips and filled that train from engine to sleeper with dog fights. He was a ventriloquist. The conductor was so mad that he forgot to take up tickets for forty miles."—Interstate Grocer.



THE M'KAY MILLING COMPANY'S OTTAWA MILL.

in Canada. Their well-known brands of flour are "Royal Patent," "Strong Bakers," "Silver Sheaf," "Daisy" and "White Light."

For over half-a-century these mills have sustained a reputation for high grades oatmeal that are now as well-known in Glasgow, London, Liverpool and other European cities as they are on this side of the water. The brands consist of "Granulated" "Round

coloured, not mottled, rind. A cheese with a soft, porous interior will sometimes have this outside appearance, while the flavour is not to be guessed at by an outside application. The moment you press your finger tips on the rind you can begin to judge of the interior make up of a cheese. If it yields readily under the pressure of the fingers and the rind breaks, or does not spread back readily

An order-in-council has been passed by the Dominion Government, adding the computing scale manufactured by the Computing Scales Company of Dayton, Ohio, to the list of scales which may be admitted to verification, and that the fees for verification be fifty per cent. higher than that charged for ordinary scales of like capacity.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

DEAR GROCER

Don't forget that we can supply your friends in the Ice Cream business with all the different flavors of our own manufacture and like our other goods they give satisfaction. Send us on your orders for Coffee, Snow Drift Blend 33 cts., No. 6 good strong flavor 30 cts., standard brands that are always uniform.

Very truly yours,
THE SNOW DRIFT CO.,
BRANTFORD.

CANDY.

We manufacture it in every conceivable shape and are constantly getting out new ideas.

We make a specialty of "Gross Goods," which yield the retailer a large profit.

Our travellers are now filling their sample cases with new lines and will be on the road at once. Should they not go to your town, send in your orders by mail and we will give them careful attention.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder

Sold only in Cans.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and Cuba **MOLASSES.**

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

WE OFFER 2000 CASES

=TOMATOES-

"De SALABERRY" brand, choice, for immediate delivery.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

IMPORTERS

Teas, Fancy Groceries and Table Delicacies.

309, 311 and 313 COMMISSIONERS,

CORNER ST. PETER STREET,

MONTREAL.

OLD TIMES.

(Eugene Field.)

There are no days like the good old days—
The days when we were youthful,
When human kind was pure, and mind
And speech and deeds were truthful ;
Before a love for sordid gold
Became man's ruling passion,
And before each dame and maid became
Slave to the tyrant Fashion.

There are no girls like the good old girls—
Against the world I'd stake 'em.
As buxom and smart and clean of heart
As the Lord knew how to make 'em.
They were rich in spirit and common sense
And piety all-supportin',
They could bake, and sew and had taught
school, too,
And they made the likeliest courtin'.

There are no boys like the good old boys—
When we were boys together,
When the grass was sweet to the brown bare
feet
That dimpled the laughing heather,
When the peewee sang to the summer dawn
Or the bee in the billowy clover,
Or down by the mill the whip-poor-will
Echoed his night-song over.

There is no love like the good old love—
The love that mother gave us,
We are old, old men, yet we pine again
For that precious grace, God save us.
So we dream and dream of the good old times
And our hearts grow tenderer, fonder,
As those dear old dreams bring soothing
gleams
Of heaven away off yonder.

OUR TIMES.

(W. H. Seyler.)

There are days as good as the old days—
In these we now are living,
And human kind is as pure of mind
And hearts their wealth are giving
As in the days when man's brute passions,
Uncurbed by education,
Brought woe and strife into each life
A curse to civilization.

There are girls as good as the old girls—
I know it for I've got one,
She's as lithe and smart and pure in heart
No purer lived, no, not one.
She is rich in love and common sense,
And plenty pious feeling
She can cook and bake the aiiest cake—
My heart she's ever stealing.

There are boys just like the old boys—
They're living in manly days,
And the woods ring clear with their hearty
cheer,
—They're wandering in healthy ways.
And the whip-poor-will sings at evening still
And the bee sips sweets in the clover,
While the old brindle cow is down by the
mow
Chewing the same cud over.

There is love as true as the old love—
The love our mother has given.
We are strong young men, and again and
again
Give thanks for that gracions leaven.
And we live and we sing and our energies
bring
To finish the work we've begun,
That when we grow old our hearts may not
hold
Regrets for the days that are gone.
Toronto, July 16th. 1892.

THE PEACH AND APPLE CROP.

From a fruit crop estimate, prepared upon the reports of 5,000 correspondents of three United States agricultural journals, the following is taken :

The peach crop is certainly short and prices must rule high ; the small orchards in Southern New England hang quite full, but New York has only 40 per cent., and some fifty reports from Newcastle, Kent and Sussex and from the Eastern Shore show that on the Delaware peninsula 40 per cent. of a full crop is all that can be expected, and peaches are now dropping off. The Georgia peach belts promise to have a great crop, but not so North Carolina. The Ontario peach orchards along the lakes are comparatively bare. The Michigan peach belt sends conflicting reports. California has every hope for quite a full crop. It is too early to forecast the apple crop, but its prospect on July 1 was only half as good as at the same time last year, when the crop was enormous, due partly to the remarkably favorable weather from August 15 to November 1. The finest prospect this year for a surplus for commercial purposes is in the famous apple-shipping regions of Nova Scotia. Maine is almost as good. Southern New England poorer, while in the great apple belt of western New York the prospect is very poor—hardly 33 against 100 on July 1, 1891. Much the same is true on the Ontario apple belt across the lakes. The situation is still worse in the apple-shipping sections of Ohio and Michigan, though good in the limited orchards of Minnesota and the Northwest. But in the commercial orchards of Missouri, Kansas and Arkansas the July prospect has not been so poor for years, the central and intermountain States are short, and only in California do we again find a promise of a fairly full apple crop. Cable advices from England confirm the poor prospect there, owing to cold and wet during blossoming, with a somewhat better outlook in Europe, though nothing like a full crop."

HERE IS A SMART GROCER.

An enterprising grocer has discovered a novel and highly successful way to secure and retain the custom of all the servant girls in his neighborhood, says the New York Herald. He bought at the price of waste paper a large quantity of yellow covered penny dreadfuls and uses the single sheet for wrapping purposes in such a manner as will enable the girl after a certain amount of trade to secure the complete story. Some very strange dialogues can be heard in the store. The following will suffice for example:—"A loaf of bread, please, and wrap in 'The Orphan's Woe,' page 5." "A lamp chimney, and give me 'The Blind Man's Curse,' third sheet." "Oh, my dear sir," pleads another girl, "couldn't you give me another copy of 'Slim Jim, the Boneyard Terror !' Our dog has eaten the other." "Why, how was that?"

Well, you see, sir, my missus didn't know the value of the story, and wrapped some scraps in it for the dog, and he swallowed the whole lot, paper and all." "Here, miss, is your soap," continued the grocer, turning to a third customer. "And please observe the wrapper. It contains the thrilling story of 'The Crimson Stain ; or, The Marble Bride.' You shall have the continuation when you come again. And," turning to his assistant, he continues : "Here, Hans, mark down the lady for 'The Crimson Stain,' second sheet. She has bought the soap."

PORK PACKING GRADES.

The Canadian pork-packing trade is beginning to experience the benefit intended to be conferred upon it by the government when it placed a duty on American hogs coming into this country. On all hands we hear that the business is improving, and that the prospects are still brighter. Since the imposition of the tax, farmers have gone much more largely into breeding and keeping. There is one defect, however, to which the pork-packers are now directing the attention of the government. The opinions of the pork-packers of the country on the subject are voiced by Mr. George Matthews, of Toronto, who says : "If the government would only rectify the pork duty so that the packers could make all kinds of pork as well as fine, no American hogs would be brought in at all. There is one thing misunderstood about this question, and that I have never seen rightly put in any paper. The packers do not ask the imposition of a higher duty; what they ask is that the government should rearrange the description of the different cuts, because the cuts as classified in the act and the modern cuts in packing are widely different. In the inspection act there is a cut called extra fine. Well, we used to make that, but we do not do so now. We have 'navy,' short clear mess; and other brands. We want the government to reclassify. There is another thing too. Pork intended by the government to pay a duty of 3 cents is brought in at 1½ cents per lb. This is done in this way. We bring in the pork in long strips, from the shoulder to the ham. We cut this in three or four and we repack, having the pork the government intends shall pay 3 cents per lb., but only pay 1½ cents on the long strips. Everybody does this." We have no doubt that if these views are pressed upon the attention of the government the defect will be remedied without delay.—Canadian Trade Review.

40 YEARS THE STANDARD.

Always makes light bread and pastry.
Always is the same.
Always used by people who care for their digestion.
Always recommended by Physicians and Chemists.

DR. PRICE'S
Cream Baking Powder.

S. A. VAN DAM & CO.,

37 Old Corn Exchange, Manchester,

—and—

23 Mathew Street, Liverpool, England.

Solicit Consignments of

Bacon, Butter, Lard, Eggs, Cheese,
and Canned Goods.

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

“REFERENCES”—Bank of British North America, Toronto; and Manchester and Salford Bank,
Manchester, Eng.

BRITISH AMERICA STARCH CO.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each.	4¾c
Barrels, 175 lbs	4¾c
Kegs, 100 lbs	4¾c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6¼c
Brantford Gloss, 1 lb. cartoons.....	6¼c
Lily White Gloss, 1 lb. cartoons.....	6¼c
Canada Laundry, boxes 40 lbs	3¾c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages .	7c
Challenge Brand Corn, 1 lb. packages	6¼c
Brantford Cold Water Rice, 1 lb. car- toons	8½c

Ten boxes and upwards freight prepaid to
any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Dis-
counts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or
through any wholesale house if preferred.

THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.



“CANADIANS”

Appreciate a good cup of Coffee or Cocoa, such as is obtained
by the use of

“HIGHLAND BRAND EVAPORATED CREAM”

For Sale by all Wholesale Grocers.

Prepared only by

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The Nanaimo Soap Factory will be in operation by the end of the month.

The report that William Rankin, grocer, St. John, N. B., had assigned is not correct.

A sugar-laden ship, the Ellen, went ashore at Point Aux Trembles, Montreal, the other day.

D. McGein, head clerk in Henderson's grocery store, Kingston, has secured a situation in Syracuse, N. Y.

Port & Winch, New Westminster, B. C., are forwarding daily shipments of iced salmon to North Bend and other points along the C. P. R.

Over \$3,000 worth of butter was shipped one day last week from Brussels to Montreal, the purchase of one buyer, from merchants of that town.

Chas. Anderson, grocer, Vancouver, B.C., has moved into the store until lately occupied by Geo. Hayes, the latter moving into Mr. Anderson's store.

Matthews' canning factory, Trenton, Ont., is in operation. During the rush of the strawberry season 118 hands were employed, and 5,000 cans were put up daily.

Mr. T. B. Hall, was elected President, and Mr. A. C. Flummerfelt, Vice-President of the Victoria (B. C.) Board of Trade, at their annual meeting some days ago.

Robert Balfour, of the firm of Greening, Balfour & Co., wholesale tea merchants, Winnipeg, brought his family to Hamilton last week and started for the Pacific coast.

Todhunter & Mitchell's spice mills, Nos. 130 and 132 Adelaide street west, took fire a few mornings ago. The damage about \$1,000, is fully covered by insurance.

D. Nicol, of Cataragui, has been commissioned by the fruit growers' association of Ontario to collect fruits for the world's fair. He will only accept native fruits of rare kinds.

The merchants of Nanaimo are organizing a fire insurance association. They claim they are paying the insurance companies a higher rate than is paid in other cities, it being 5½ per cent.

Four freight trains of tea, each consisting of thirteen or fourteen cars, have left here since the arrival of the steamship Empress of China. The longshoremen commenced unloading the steamer at 8 o'clock on Saturday

morning, and by 11 o'clock the first train started. This is hustling, and no mistake.—Vancouver News-Advertiser.

On Saturday morning a considerable section of the business quarter of Stayner was destroyed by fire. Among the sufferers were John Petrie, and D. Gillespie, whose grocery stores were burnt. The property was insured.

T. B. Robb, New York, who was well-known to the grocery trade in Canada died in Perth, July 8th. He was respected by all who knew him. He had extensive business relations with the Canadian wholesale houses.

The Victoria (B. C.) Board of Trade in his annual report says the total salmon pack for 1891 was 314,893 cases. Of this 220,761 cases were shipped to England; 60,950 to Canadian cities; 23,534 to Australia, and 9,648 to local consumers.

The West Lorne Canning & Evaporating Company (limited) has been incorporated with \$20,000 capital, the promoters being T. E. Montague, Dugald McPherson, Archibald McKillop, jun., W. Brock, G. H. Munroe and Benjamin Partridge, all of West Lorne.

Cream with berries and other fruits is quite a luxury and may now be enjoyed by everybody, since Highland Brand Evaporated Cream is readily obtainable, daintily put up in cans, from every grocer. This Cream has a much more appetizing appearance on acid fruits than ordinary dairy cream, as it does not curdle, but remains smooth and glossy.—Adv.

Though the Japanese have been making many vile imitations of foreign cigarettes, the merchants are now crying out against the manufacture of imitated Japanese cigarettes in the European settlements of Yokohama. Tokyo tobacco merchants have even gone so far as to refuse to deal with foreigners in that article of trade.

Orr Bros., Windsor, having started their new mill are turning out a Diamond brand of flour suitable for the best class of trade. The mill is equipped with all the latest improved machinery, and has a capacity of 100 brls. per day. It is fitted out by the well-known manufacturers, the Goldie & McCulloch Co. The building is large and is solid brick, four stories high.

The Helvetia Milk Condensing Co. gives its Highland Evaporated Cream the benefit of special advertising literature that is attractive in form and pointed in substance, and in both impressive. It consists of several handsome, well-printed little pamphlets in which the nature and uses of the Highland Cream are clearly set forth.

"The Son of Heaven" and the members of the Chinese Imperial Household are naturally very particular about their tea, says a correspondent from Hong Kong. Several dealers have lately been making purchases of the fragrant herb, in a lordly uncommer-

cial way, on behalf of the Imperial tea-drinkers. Only the finest quality is taken, and the prices for some choice varieties are described as fabulous.

Port & Winch, of Vancouver and Westminster, shipped, a few days ago to Calgary, Donald, Banff and Vancouver, about 3,000 lbs. of fresh salmon. The Vancouver News-Advertiser says: The daily shipments of the enterprising fish dealers are constantly increasing and their business spreading all through the Dominion, from Westminster and Vancouver to Montreal and Quebec.

The salmon canners do not like the regulations with respect to the disposal of offal, but will, of course, comply with the law. They have the choice of three methods, namely: To bury it above high water mark, to have it towed out to sea, or to deposit it in perforated cribs at the canneries. Most of the canneries, it is understood, will crib the offal; but a few will send it to the oil factories. Burying offal or towing it to sea is so expensive as to be quite out of the question.

The Times office received a pleasant call one day last week from Mr. John Cameron, who is representing the J. B. McLean Printing and Publishing Company, of Toronto. Mr. John Bayne McLean, the popular secretary of the Canadian Press Association, is the president of the Company, and his brother, Hugh C. McLean, is the secretary. They print and publish the following trade journals:—THE GROCER, HARDWARE, BOOKS AND NOTIONS, DRY GOODS REVIEW, and other papers.—Dresden Times.

Items having appeared in the papers cautioning the public against forged \$10 notes of the Ontario bank, the manager of that institution authorizes the statement that there are no known counterfeits of the \$10 notes now issued by the bank, which are of a reddish color, dated 1st June, 1888, and payable in Toronto. A forgery of the \$10 notes issued by the bank 1st November, 1870, payable at the Ontario bank, Bowmanville, and of a light green, almost white, color, has been in circulation for about fifteen



"CAIRN'S" HOME MADE MARMALADE

Is a most delicious preserve for the warm weather. Advise all your customers going to the country to take some with them. Your wholesale grocer has it.

BLAICKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

CRESCENT BRAND.

**BRUNNER, MOND & CO., Ltd.,**NORTHWICH, ENGLAND,
MANUFACTURERS OF.**BICARBONATE of SODA**

REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.

—■■■■■■■■ SODA CRYSTALS ■■■■■■■■—

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND,**MONTREAL.**

SOLE AGENTS FOR THE DOMINION OF CANADA.

years, but as the bank has been withdrawing bills of that date from circulation since the counterfeit was discovered, there can be very few genuine bills of that issue unredeemed by the bank.

Next week, on the 27th inst., the Grocers' Association of London will take its holiday, and spend the time, according to the excellent programme they have prepared, in Queen's Park in that city.

Nothing has appeared in the Associated Press dispatch in years to arouse the public to such a sense of the necessity for judgment in the security of papers and valuable documents as the St. John's fire, when nearly all foreign safes proved worthless, and those of the Canadian manufacture of J. & J. Taylor alone stood the test.

A new machine has just been patented by Mr. Gaudrie of Port Hope, for the purpose of putting Labels on bottles of all sizes and kinds, and also on fruit and other cans of all sizes, and on square packages of all sizes. The capacity for labeling beer bottles is from twenty-five to thirty thousand per day, and it will do easily from eight to twelve thousand tins and three-pound fruit cans. The management of this device is in the hands of Alonzo W. Spooner, of Port Hope, the Copperine man.

The British steamship Fingal, 2,510 tons, Capt. Fullmore, loaded a cargo of tea at Kobe, Japan, under charter to the Canadian Pacific Railway Co. She proceeded from there to Yokohama, and sailed for Vancouver about the middle of this month. The Company have already one sailing ship, the George Skolfield, on the way. The tea business of the Company has very largely increased, and, although the Empresses all bring full cargoes of tea, they cannot carry all that is awaiting shipment.

The Prize List of the Toronto Industrial Exhibition ought of itself to beget a big interest in the great Fair, as it offers substantial inducements to producers to exhibit the products of their handiwork, manufacture or culture that should bring many competitors

together. The Prize List is very lengthy, and the classes are so diversified as to give a chance to all varieties of product, while the prizes are ample and well graded. The List should be very thoroughly distributed among the people, as a perusal of its pages will suggest to many a man to enter something that he never thought was comprehended in the scope of the Industrial's intended exhibits. The great Fair is sure to be a success, and everybody should con its Prize List with the object of ministering to that success.

The Odessa correspondent of the Kingston Whig writes as follows: There is quite a stir among Odessa merchants at present. Mr. A. is angry with B. over some little commercial dispute. Mr. B. denies anything of a character that is not straight honest business. Mr. A. resolves on revenge. As a result everything is marked in plain figures "away down below cost," A. claiming that he will "make the business so that there will not be two cents in it for anyone." Meanwhile the public smile and smack their lips in anticipation of the wonderful bargains to be had for the asking.

At the last meeting of The Toronto Retail Grocers' Association, there was quite a discussion on Surprise Soap. On investigation it appears that the party who was reported as cutting the price did so through a misunderstanding, and nobody regrets it more than himself. If the secretary of the Association or any member knowing of cutting on Surprise Soap, would acquaint the manufacturers or their agents, they can rest assured matters of this kind will always receive prompt attention. From all we know of the Surprise Soap manufacturers, they are, and wish to be good friends to the retail grocers, and help them to make Surprise a profitable line to handle.

The first year's experiment with the newly established lobster hatchery at Picton, N.S., has proved highly successful, about sixty-five millions of young lobsters having been hatched out and placed in the sea after they had attained a few weeks' growth. This is the result of securing the eggs from the female lobsters brought only to one cannery. There are about five hundred canneries which would average about the same number as the one where the eggs were preserved, so that some idea may be formed of

the millions of young lobsters which could annually be hatched if all the eggs were preserved instead of being wasted as is now the case. As the hatching is not an expensive affair it appears as if it would pay the canneries to have a hatchery attached to each, so as to insure a steady annual crop of lobsters. Mr. Wilmot, superintendent of the fisheries, is completing a new glass hatching jar similar to that used in the fish hatcheries, which is so arranged that the eggs will be kept in motion by the running water all the time, and it is expected that the percentage of eggs hatched in future will be even larger than this year.

THE ST. JOHN'S, NEWFOUNDLAND FIRE.

A naval force under the command of Sir Baldwin Walker, is engaged blowing down the dangerous walls. The safes belonging to most establishments have been opened. The bank vaults, court records and savings bank-books are in good order. The records of the Crown Lands Department are all destroyed. The manuscript of the important Acts passed during last session have also been destroyed, and there is no copy extant. The largest mercantile establishments had English safes, and all proved worthless, the contents being completely destroyed. Taylor's safes all came through the fire unscorched internally. In one case there was a Milner and a Taylor in the same building. The contents of the former were destroyed, while those of the latter were intact. Consequently the Canadian safes are now in great demand. Public gratitude to the Canadian people for their prompt assistance is warmly and universally expressed.—The Empire, July 16, 1892.

It has been ascertained that the total amount of the insurance on the property destroyed will reach four millions and a half, but this will not cover more than one-third of the losses sustained. One peculiar feature of the conflagration has been the test it afforded of the value of rival makes of safes. Those manufactured by Milner have been found useless, while those made by Taylor, of Toronto, proved perfect. The test ought to prove of the utmost value to Canadian trade as some of the most serious losses have been caused by safes proving unreliable.—The Gazette, Montreal, July 14.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.



Sterling Sterling Sterling Sterling

A FINE SMOKE!

UNEQUALLED
for the Grade.

Every caddy guaranteed.

Send for sample caddies.

Empire Tobacco Co.,
MONTREAL.

DRY GOODS.

A fairly active house trade has been experienced during the past week with wholesalers, but parcels have been small and while numerous for this time of year, are yet not very great in volume. Everything is selling with no run on any particular article. The letter orders have been for staples, novelties and a few lines of light summer goods.

Celluloid has advanced in price, in New York, and the pure celluloid collar will now cost 11c. per dozen and the cuffs 22c. per dozen, more than previously. There is but one company handling these goods in the States and they control prices.

Information has just been received showing a strong advance in raw silk in France and Switzerland. This will have an effect in making prices stiff in all future purchases made by the Canadian retailers this fall, and next spring there will be a strong advance, amounting to nearly 15 per cent. All stocks of silk dress goods and trimmings are consequently very valuable at present.

The handkerchief trade during the past two weeks has been very strong on low-priced goods, but the higher priced goods, have been very slow in movement.

Prospects for fall trade are quite encouraging, and the wholesalers are stocking up very heavily in anticipation of a good demand. In another week, stocks will be nearly complete. Many dealers throughout the country are holding off and are missing the cream of the goods. The late buyer may save a little on some lines but he loses the best patterns and the best-value goods.

NOTES.

Wyld, Grasset & Darling are showing a nice range of fall dress goods in tweeds, serges, box-cloths, and fancy effect goods. Among their special drives are, a job line of ladies' circulars, which are of excellent value, and a low line of ladies' cotton hose. They are showing special value in a line of knot scarfs at \$2.25, while their range of neckwear is quite extensive in all lines. A line of white shirts, open front for full length, and being donned as the wearer would a coat, have had a good market. They also report a strong demand for Canadian tweeds. In other classes of tweeds they are opening up some very nice lines.

Gordon MacKay & Co. are showing some nice varieties and patterns in strap-bows, and other neckwear. Several cases are being opened. Their line of harvest mits is in good demand as the quality and price seem suitable. They are receiving a very large shipment of woollen and silk sealette. In order to show the extent of the demand for these goods, it might be mentioned that in one line of this cloth, several hundred pieces were sold last season, beside doing a large trade in other qualities and prices. Their range this season will be quite extensive and varied both as to

quality and price. They are also showing some Irish friezes in plain and nap surfaces, which are worthy of attention. They are opening up some novelties in frillings, ruchings, and some pretty silk and wool mixes in fall dress goods. These are shown in shot effects, in twills and jacquards.

John Macdonald & Co. are still receiving shipments of carpets and linoleums for fall delivery. In their linoleums they have a large variety of patterns and qualities. They have also received several cases of new American silk gimps, from which they have filled all their back orders, and the balance is placed in the department. Gold and silver gimps and silk moss edgings are shown in pretty designs. Among their new goods are some pretty pongor silks in all colors, for nesses and fancy work, and moire ribbons in colors, sizes 5, 9 and 16. They have just opened up a full range of Belwalp serges and coatings for which they are sole agents in the Dominion. The serges are shown in black and blue and the coatings in gray mixtures. Their stock of flannels is quite large, including white and scarlet saxony; salisbury; red, white, and blue grounds, and the staple lines.

W. R. Brock & Co. are showing some new styles in flannel embroideries in silk and cotton thread; and a large range of dress and mantle pearl buttons in plain and fancy patterns and in all sizes from 18 to 60 lines. Among other things worthy of attention in the house are a range of the celebrated Hercules suspender, and a range of fingering yarns and Saxony in several grades and colorings. There are showing some plumb lines for the fall trade in hosiery, gloves, cardigan jackets, and men's socks.

Among the noticeable things in the house of Caldecott, Burton & Spence are some new and pretty lines of trimmings, especially in gimps and fur trimmings. They have a large range of new silks in pongees, sorvaks, Bengalines, and the peau-de-soie which is fast becoming very fashionable. They have shipped a large quantity of the latter silk during this week to Montreal merchants, the Montreal wholesale merchants not seemingly being up to the fashion in this trade. Kid gloves in great variety and large quantity have been received.

John Macdonald & Co. are opening up ten bales of travelling and driving rugs. These are beautiful goods, being shown in fringed plaid rugs, striped and checked bound rugs, and printed seals and black mohairs. The patterns are entirely new and very artistic, consisting of printed sporting effects, crescents, and checks. The new Lumsden rug is very pretty, having a nice silk curly surface.

OLDEST GROCERY TRAVELLER.

"I believe that Alexander Hill has the longest experience of any grocery traveller on the road" said a gentleman to THE GROCER on Friday last as that gentleman stepped out of Sloan & Crowther's, Toronto, with two valises on his way to his home in Guelph. "He has been eleven years with this firm and was thirteen years on the road before that, making twenty-four years continuous travelling, and he looks good for another twenty-four." THE GROCER would like to know if there are any others with a like or longer service on the road.



The Enviably Reputation

enjoyed by "Kent" Canned Goods and "Kent" Pickles has not been achieved without hard work and patient attention to all the details of handling and manufacture.

In ordering "Kent" Goods you have a guarantee as to quality.

THE KENT
CANNING & PICKLING CO.,
CHATHAM, ONT.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.



Send for Price
List of our various
brands of
chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

T. A. LYTLE & CO.,

Vinegar Manufacturers,

TORONTO.

Have reduced the price of
their Celebrated

BEAVER BRAND

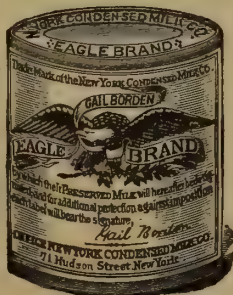
PICKLES

Send for Quotations.



BUY

THE



ONLY

BEST

THE GAIL BORDEN Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE
PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

FRY'S Pure Concentrated COCOA.

To secure this article, please ask for "Fry's
Pure Concentrated Cocoa."

"It is especially adapted to those
whose digestive organs are weak."—
Sir Charles A. Cameron, M.D.

ARTHUR P. TIPPET & CO., 43½ Wellington St. E., Toronto.
Agents for J. S. Fry & Sons for Ontario and N. W.

IT IS ABSOLUTELY PURE !

No chemicals are used in its preparation as is the case with Dutch
Cocoas, in which alkalis and other
chemicals are introduced, to give
apparent smoothness and strength to
the decoction.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants.

We make only the one quality—**THE BEST.**

Buy only the **JERSEY BRAND** for all purposes. Sold by Grocers, Outfitters and others.

MANUFACTURED BY
FORREST CANNING CO'Y,
HALIFAX, N.S.

BRUSHES

We manufacture every description for Household Purposes,
viz, Scrub, Stove, Shoe, Whitewash, Dusters, etc.

BROOMS

Our lines are unsurpassed for finish and uniform quality.
We pay special attention to the selecting of the Corn.

WOODEN WARE

We make a specialty of the Durable Pails and Tubs with
Corrugated Hoops, and these goods are Better and Cheaper
than Fibre Ware, also Solid Globe Washboards, Package
Clothes Pins, Matches, Cordage, Baskets, Butter Tubs, etc

CHAS. BOECKH & SONS,
MANUFACTURERS,
Toronto.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.



TORONTO MARKETS.

TORONTO, July 21, 1892.
GROCERIES.

The general report gathered along the street reflects a spiritless trade. Even in houses or lines in which business is active there is little buoyancy. Profits are impalpable. The wants of the trade are small in everything but sugar, and in sugar do not come up to their usual mid-July volume. Wholesalers vote this the worst year the grocery trade has had since the formation of the Guild, and no one in the trade can recall one so bad in the same distinguishing feature—the lack of profits. Buyers follow the policy they usually take to on a market where they have the upper hand, that is they buy warily, gauging their purchases by their strict necessities, and trust to the panic that competition has engendered among wholesalers to be able to make later purchases at lower figures. Houses that have a dull moment fancy that the trade is being done by other houses and weaken prices by their bid for customers. The volume of sales has on the whole been about up to that of last week. Money does not come forward quite as freely as could be wished.

COFFEE.

In the series of purchasers—importers, jobbers and retailers—there appears to be little impulse to buying at the moment, the market for Rios not being regarded or reported as critical for speculators, and the supply for regular trade being sufficient for current business. The range of prices con-

tinues to be from about 17½ to 21c. Javas retain the firmness which they took on some time ago, and run from 32 to 36c. for very fine grades. Padang coffees are from 28c. upwards. Mochas are steady from 30c. up.

DRIED FRUITS.

The attention has fallen away very materially from Valencia raisins. Off-stalk fruit, so active a few week ago is now dull. The prices are not weak however, as they have more to gain from the time between now and the incoming of new crop raisins than they have to lose from the surplus yet to be sold. The lowest grade is quoted at 3¼c. The bulk of the stock in store is held at higher prices, quoting for the most part from 4½c. up. Currants are quiet at 4½c. upwards. A purchase of a lot of choice cases by a house on this market is one of the events of the week. The reports of the new crop promise an average yield as to quantity, but a much better quality of fruit than was gathered last year, some of which was exceedingly poor. From some sections the report of mildew is heard. Prunes have ceased to attract attention and are about out of stock. D's still quote at 5¼c. The crop of French prunes is expected to be smaller than last year's, which was much below the average. Lemon peels are scarce at former quotations, namely, 16 to 17c. Other peels are unchanged. In nuts there is little doing. The price of Valencia and Sicily shelled almonds has stiffened outside.

RICE AND SPICES.

Wholesalers are selling more rice than they were and are getting the same prices for it, that is, 3½ to 4c. for B and 5 to 5½c. for Japan, according as the latter is milled at home or abroad.

In spices conditions and prices are unaltered. The trade is moderately good.

SUGAR.

Wholesalers cannot congratulate themselves upon any amendment in the situation so far as they are concerned. One improvement, but it has not reacted favorably upon prices, is the decline in the supply of the lowest grade of granulated that was put on this market some weeks ago, and has wrought so much mischief ever since. The refinery

(Continued on page 16)

CANNED GOODS.

TORONTO.

Jobbers appear to be satisfied with the outward movement, and feel that they can depend upon it, if it is kept up at the present rate, to exhaust the stocks of staples before the new pack begins to come freely into stock. The distribution is now nearly all tributary to one-house. Jobbers' orders and sales of car loads make a big drain on supplies. Inquiry from Winnipeg is now causing some figuring that may result in a large sale. The call for small parcels is also of importance as a force on the side of the demand. The price of the best brands of peas, corn and tomatoes is \$1 to \$1.05. There are brands of tomatoes obtainable at 95c. New peas are in stock to some extent and selling at \$1. Other vegetables are quiet and unchanged. Fruits are receiving no attention. The pack of new season's fruits is likely to be limited both by the tendency of canners to learn a lesson from last year's experience, and by the shortage in several of the crops, notably cherries, plums and peaches. The remains of the 1891 pack of salmon continue to go into consumption at stiff prices, \$1.50 to \$1.60 and even \$1.70 being paid for talls and \$1.80 for flats. Flats are selling better since the scarcity of talls. Some new

2 BUSY TO SEND
out Travellers.

Write your order. Say how to ship and we will do our best.

Yours truly,

CLEMES BROS.

Phone 1766. TORONTO, ONT.

You can lose more than we do
by not subscribing for this paper.

The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.
Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

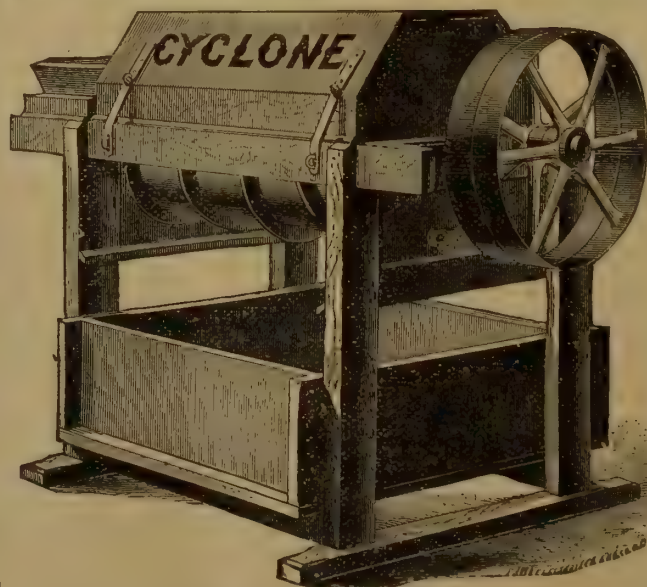
Fruit, Paint, Lard, Baking Powder, Fish,
and Seamless Lobster**CANS.**

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.**To Canning Men.-OUR CYCLONE PULP MACHINE**

For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT N. J.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP

Canned Goods.

We
Pack
Only
the
Best.

Have you goods
bearing my name
in stock? They
are always the
same, always reli-
able.

D. W. DOUGLAS,
St. Johns, P.Q.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS**
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "**BOULTER**"
across the face of each label in a distinctive
color. Look out for the word "**BOULTER**"
if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to Buy the Best

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,
Lakeport, Ont.
Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured
extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Cele-
brated **BEAVER BRAND** Canned
Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



12 Years Experience

Convinces us that it pays to can and
preserve the best goods possible.
Sales for 1891-2 doubled those of pre-
ceding year.

We have our Factories thoroughly
renovated and are in position to im-
prove if possible the standard of our
goods this season. We can furnish

New Preserved Strawberries July 1st, Raspberries early June and
Sweet Wrinkle Peas July 15th. Send for sample order.

Remember the quality of all our goods are
guaranteed.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES : Delhi, Ont., and Niagara on the Lake.

MARKETS—Continued.

pack salmon is just arriving and a car of old has also just come to hand. The price of the new is \$1.45 to \$1.50. The sale of mackerel has been rather better recently, the price generally going being \$1. The cheapness has favored business, and probably the scarcity of salmon has tended to the same effect. The price of French sardines as well as of Portuguese of the new pack is firm, and jobbers' quotations here are unchanged at figures in Prices Current.

The B.C. Commercial Journal says: The run of sockeye salmon has commenced on the Fraser River, but it is reported as being very light, with only a few boats out from each cannery. The run this season is expected to be light, being the off year, and canners may find it difficult to put up sufficient fish to supply orders already contracted for. Reports have been received from the northern rivers, and fishing is reported as being as good as last year. Fish are not so very plentiful in the Skeena, but are numerous near the mouth of the river, and the canners are satisfied with the season's prospects. McLellan's cannery has put 2,500 cases, Standard 2,500 cases, Skeena Packing Co. 2,000 cases. The canneries on the Skeena averaged 2,000 cases when last heard from. On July 9th the Barbara Boscowitz brought down the first of the season's pack, consisting of 2,100 cases, from the British-American and North Pacific canneries of the Anglo-British Columbia Packing Co. on the Skeena River.

Continued from page 14.

which produced it is said to be making no more of the same kind. It can hardly pay to get the name of making such inferior stock, if the consequences to the makers and jobbers are generally the same as those which followed a purchase of it by one trader we know of. He had been caught with some of this off-granulated; another order for a car of granulated came from the same dealer; he was shipped some very good sugar, but as the name on the barrels showed it to have been made at the same refinery as that which made the off-grade he had previously got, he sent the whole shipment back. The prices of granulated run from $4\frac{1}{4}$ c., this quotation being for carloads, and the one to which last week's cut brought some of the houses. There is some effort made to get 4.40c. for smaller lots. Yellows run from $3\frac{1}{4}$ c. The sugar trade is in a bad state truly, and is affording no money to either refiners or wholesalers. The low freights from the maritime provinces bring the refineries of that part of the country into strong competition with the Montreal refineries. The jobber gets the benefit of this competition but does not keep it, giving it away and depriving himself of a profit.

SYRUPS AND MOLASSES.

Syrups are almost gone out of the market, so dull is the trade in them. The lowest in which there is any interest taken is quoted

SURPRISE SOAP

Your customers want it!
Why don't you get it for them?
Send in your order!

The St. Croix Soap Mf'g Co.,

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

St. Stephen, N. B.

at 2c. Offers are free at low prices, but the wholesalers have no use for the stock. Shipments to the United States markets have been made from Montreal and Maritime province refiners.

The molasses market is locally the better of the change in duty, though the full benefit will not be felt until all remains of rubbishy stock brought in previous to the increase in duty have been run off and the season of demand is here. Choice Porto Rico grades are selling at 38 to 40c. New Orleans molasses from 30 to 45c. is in stock.

TEAS.

Low grade teas are steady at last week's prices and appear not to be in excessive supply. In Japan there is a perceptible improvement in the tone of the market for low grades, in consequence of no new season low grades having come forward yet. The prospect at the moment is favorable to higher prices for these teas in the near future. A big sale of low grades, supposed to be the remainder of Colgate Baker & Co.'s stock, was made here last week at prices believed to be about 11 to 11 $\frac{1}{2}$ c. The stock had been lying in Montreal. The general position of the market for Japan is strong and points to the likelihood of good prices, the settlements this year in Yokohama being up to date three or four million pounds less than they were in the corresponding period of last year. The local market has been quiet with few transactions. A fair business in Ceylons has been done with jobbers when exceptionally good value has offered, chiefly in low grades. Young Hysons continue high, Thirds and Seconds scarce, Japan quiet but with better enquiry for low grades.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Samples of new peas were shown on Monday by W. A. Ferguson, of the Delhi Canning Co.

W. T. Harris, Chatnam, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

Recent advices report very light pack of sardines by French canners, and show that cost of raw stock is quite as high as it was a year ago.

Lucas, Steele & Bristol of Hamilton regret being unable to fill orders for Diamond Crystal Salt promptly. The factory is, now, however, in full blast, and orders will all be shipped inside a week.

The cherry, plum and peach crops are said to be rather short this year. That of itself may have the effect of reducing the pack of these canned fruits sufficiently below last year's limits to bring the market to a healthy state.

W. H. Gillard & Co., Hamilton, fill their advertising space in THE GROCER this week with an important announcement of bargains in new-season Congou teas, three attractive lines of which they are now offering at prices that will enable the trader to give excellent

CANNED
GOODS
— A —
SPECIALTY.
WRITE US.

ESTABLISHED 1880.
STANWAY & BAYLEY
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

PACKERS'
AGENTS.
SALMON,
VEGETABLES, Etc.
WRITE US.

NOTICE.

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow.

England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
LATE

Robertson, Thompson & Co.,

Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods,
Sugars, etc.

185 NOTRE DAME ST., EAST

P.O. Box 615. WINNIPEG, MAN.

TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

W. A. McCLEAN & CO.,
Pork Packers.

FOR SALE--

Boneless Bacon, Sugar Cured
Hams, Spiced Rolls, Bellies,
Backs, and Breakfast Bacon,
mild cured.

Write for Quotations.

OWEN SOUND, ONT.

McWilliam & Everist,

Have always on hand, Florida and California Oranges, best brands; Fancy Messina Lemons, Valencia Oranges, Marmalade Oranges, etc., also full line of

**DATES, FIGS, NUTS, CALIFORNIA
DRIED FRUITS, ONIONS, ETC.**

25 and 27 Church St.,

TELEPHONE 645.

Toronto.

MELONS--

Two to three cars weekly.

TOMATOES--

Mississippi stock arriving, fine shape.

CALIFORNIA FRUITS--

Apricots, Peaches, Plums, Cherries
—fancy packed.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

**HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.**

JAS. PARK & SON,
TORONTO.

New cheese,
Small Two Pound cheese,
Roquefort cheese.

Choicest quality Hams, Bacon, Beef Hams,
Dried Beef, &c. Write us for
Price List.

Husband Bros. & Co.,

71 Colborne St., Toronto.

LEMONS : 360's Pascatel.....\$4 00
300's " 4 50
Gilt Edge..... 5 00

REFERENCE: Imperial Bank, Yonge and Queen.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada.

JOSEPH CARMAN,

**Commission and Manufacturer's Agent.
GRAIN SHIPPER.**

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies
Good connection wholesale and retail.
Correspondence invited

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

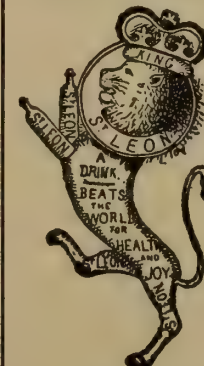
Reesor & Rogers,
Produce and Commission Merchants

Solicit consignments of Country Produce
from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101 1/4 King St. W., Toronto
BRANCH—Tidy's Flower Depot, 164 Yonge St.

McLAREN'S

Is Honest Goods and just
the Thing on Which to
make or Extend a Business.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.

value at moderate figures. The system of advertising that the firm have adopted as an accessory to the trade in this tea is a special feature that cannot but benefit the retailer.

J. W. Lang & Co. are still able to fill orders for salmon.

New season's Packing and Moning teas are now offering from England.

London produce clearing house quotations for spot Ceylons 5 3-16c., Indians 6 5-16c.

Faulder's Silver Pan marmalade is handled by H. P. Eckardt & Co., and has good sale these days.

H. P. Eckardt & Co., are offering extra value in a line of new season Japan teas they have now in stock.

French fishing is again poor, and consequently best Portuguese brands of sardines keep up their prices.

Smith & Keighley are selling a black tea at 15c. that a year ago would have been considered cheap at 20c.

The quality of the new crop of currants is expected to be better than that of last year, which was unusually bad.

Davidson & Hay have new Star lobsters in stock, talls at \$2.25 and flats at \$2.50. The lobster market is very firm.

Canary seed is likely to be dearer, owing to unsatisfactory expectations of new crop and short stock of old crop.

According to private advices to Musson & Co., to hand on Tuesday, Barbados molasses has been advanced 3c. per gallon at the Island.

Sloan & Crowther have received the first carload of new pack Clover Leaf salmon. It is put up in tall tins and is to be had at \$1 45 to \$1 50.

Warren Bros. & Boomer received a car of Empire canned salmon on Tuesday. The packers claim that this exhausts the stock of old salmon held at the coast.

The salmon run is good on the Skeena River, and the canneries are very busy. The fish are later on River's Inlet, but there also promise to be plentiful. It is reported that the Indians on the Inlet will demand more money for the fish.

E. M. Dadelszen of Bordeaux advises representatives here that the crops of Marbots and Cornes promise well, but that Cahors, which is the walnut earliest ready for shipment will yield a smaller crop than last year's. New York has already laid down many confidential orders.

T. Kinnear & Co. are offering very best quality of canned corn beef in 1 lb. 2 lb. and 14 lb. tins, and boneless chicken, duck and turkey at attractive prices. This is the season for these goods, and traders will find it worth while writing for quotations.

The E. B. Eddy Co.'s. newly-patented package for their popular Telephone matches is now on the market, hurried on in fact by the rush of orders which followed the intimation that it was forthcoming. The city trade has kept the telephone busy calling up

the firm's branch at 29 Front St. W. to send forward the Telephone matches in the new style package, which is a very attractive one. In addition to its telling shelf appearance the new box takes up one-third less store room and makes freight to the buyer one-third less than the old package. Count and quality are up to the Company's usual standard of fulness.

A letter from Smyrna confirms advices of some time ago concerning the fig and Sultana raisin crop. The growing fig crop is in splendid condition at the moment, but it has yet to stand hot weather and parching winds that may seriously affect it. A good crop of Sultana raisins is assured.

Advices by mail report favorably upon condition of the European beet crops, but suggest a late harvesting, as the roots are backward, and there seems to be an inclination to let them remain as long in the ground as possible for the purpose of gathering strength and body.

Warren Bros. & Boomer are in a position to give some good bargains in Patras currants in cases. A choice lot of these shipped here on consignment had to be sold, as the affairs of the owner were being closed up. They were accordingly put up for sale, Warren Bros. & Boomer were the buyers and they got them far under cost.

Shelled almonds, both Valencia and Sicily, which have recently been at very low figures, have had a sharp advance in the primary markets, amounting to about 3c. per lb. in consequence of the estimates of new crops, which of Sicily alone are said to be 60,000 bags short of last year. Considerable buying has been done on speculation.

Mail advices from London, Eng., under date 9th July, report the tea market for Indians and Ceylons without material alteration. In China teas the principal feature of the week has been the arrival of the steamer Moyune with new season's Monings. Taken altogether the quality is decidedly poor, and there is an abnormally large proportion of common tea. Monings have opened at exceptionally low prices, some parcels showing good value.

A lot of 3,200 packages low grade Japans which has been pressing on the Canadian market for some time, changed hands this week. It was held by George Musson & Co. in Montreal, and sold by them to a wholesale grocer here. This seems to indicate an improved feeling in the market, for a month ago no reasonable bids were obtainable on this lot. The terms are private. The buyers, figure on a limited supply of new low grades to let them out with a good profit.

The Fraser River canneries are now all ready to begin packing, and will set to work the moment the sockeyes appear in sufficient number. A few of the principal packing establishments have been putting up Spring salmon for some weeks, which will be disposed of in the Dominion. The English

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

This week has a better record for business than most of its predecessors for some time back. Some shipments have been sent eastward at rather more satisfactory prices, \$3.95, Toronto freights being paid for 85 per cents. In feed there is little of interest to report.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.95 to \$5; strong bakers', \$4.50; white wheat patents, \$4.80; straight roller, \$4.40; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.80 to \$4.90; Manitoba strong bakers' \$4.25 to \$4.40; Ontario patents, \$3.90 to \$4.20; straight roller, \$3.60 to \$3.75; extra, \$3.20 to \$3.25; low grades, per bag, \$1.00 to \$1.50.

MEAL.—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED.—Bran is \$11 to \$11 50, shorts \$12 \$13, mixed feed \$22, feeding corn 50 to 52, oats 31 to 32c.

HAY.—Is fairly active at \$10 to \$10.50 for No. 1 timothy and \$9 for mixed.

STRAW.—Is steady at \$6.50 to \$7.

MONTREAL.

There is no change to note in the position of the flour or grain market. Flour is moving slowly at unchanged prices, and no movement is reported in grains. Oatmeal is neglected. We quote: Winter patent, \$4.80 to \$4.90; spring patent, \$4.85 to \$4.95; straight roller, \$4.20 to \$4.40; extra, \$3.90 to \$4.00; superfine, \$3.25 to \$3.50; city strong bakers' \$4.60 to 0.00; strong bakers, \$4.50 to \$4.60; oatmeal \$1.90 to \$2.00; bran \$13.00 to \$14.00; shorts \$14.00 to \$15.00; mouillie 23 to 24c.

LOBSTERS,

Finest brands, Canned Lobsters, talls and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal.

We are now booking orders for fall delivery for the following goods: John Gray & Co., Glasgow—Lemon, Citron, and Orange peels, Marmalade in Glass, Stoneware, and in Tins. All kinds of Jams in Glass, Stoneware and Tins. Peterson's Essence of Coffee in Bottles, Sauces, Vinegars, Fruit, Wines, etc., etc. John Jamieson & Sons, Glasgow. Lochfyne Herrings in ½ Kegs, Kegs and Barrels, and Ling Fish.

FRENCH GOODS.—Crystallized Fruits, French peas in Glass and Tins, Mushrooms in Glass and Tins, French preserves in Glass, French preserves in Brandy and Marasquin, Sardines, Sardine paste, Truffles, Cockscorns, Olive Oil, Anchovies in Oil, Olives, Truffled Mushrooms in Glass Jars, Macaroni, Vermicelli, etc., etc.

Write to **J. C. CAMPBELL & CO.,**

204 St. James St., Montreal.

**Cowan's
HYGENIC COCOA.
ROYAL NAVY ROCK
CHOCOLATE.**

These standard preparations are kept by all
first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto

**The McKay
Milling Co., Ltd.
OTTAWA.**

MANUFACTURERS OF—

—HIGH GRADE

Patents,
Strong Bakers,
and
Family
FLOURS.
OATMEAL.

Granulated, Mid Cut, Fine Cut,
Flour Cut and Round
Cut.

We make the Celebrated

K-Y-

ROLLED OATS.

GROCERS

When buying biscuits and confectionery write
us for samples and quotations.
Yours respectfully,

**JACKSON BROS.,
GALT.**

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, Kingston, Ont.

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.

LONDON, ONT.

**EMBRO
OATMEAL
MILLS.**

D. R. ROSS, EMBRO, ONT
A CHOICE QUALITY OF
Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways.

R. M. PINCOMBE.

W. W. SUTHERLAND.
STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,
STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,
also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and
Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and
prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

REINHARDT & CO.,

SALVADOR LAGER
IS THE VERY BEST.
TORONTO.

WALTER THOMSON
MITCHELL, ONT.
GENERAL GRAIN DEALER.

Manufacturer of all kinds of
Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

BRANDON ROLLER MILLS,
Brandon, Man.
—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers
-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

N. WENGER & BROS.,
AYTON, ONT.

-- MILLERS --
(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

AGENTS:
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.



MARKETS.—Continued

market, strange to say, will have nothing to do with the Spring salmon, although it is far superior to the sockeye. All the canneries had a few boats out Tuesday night, and as high as 60 fish were caught, indicating that the run is commencing. Another week should see it in full swing, though canners generally believe the catch and pack this year will be light.—Vancouver News-Advertiser.

McMeekin & Co's notes on Indian and Ceylon Teas for June are as follows:

Indian.—The offerings were 28,000 packages, against 29,000 packages in the same month of 1891. A large proportion of the tea was second-hand parcels from dealers' stocks, and about 9,000 packages were of new season's growth. A few of the latter had very desirable quality, and were eagerly competed for, but during the greater part of the month the offerings of both old and new seasons were generally undesirable, and therefore were not much in demand. The quantity of tea made, up to latest telegraphic advices from India, appears to be little in excess of the figure of this time last year, and quality on the whole is much the same; but some really desirable teas are now on the water. The average of public sale prices for the month was about 9d. per lb. against 9¼d per lb. for the corresponding month last year. The imports were 1,644,927 lbs. and the deliveries 7,957,089 lbs., leaving in stock on 30th June 23,000,268 lbs.

Ceylon.—The offerings were 63,000 packages, against 88,000 packages in the same month of 1891. Except for the few really fine teas, there was a somewhat heavy and dragging market throughout the month, and prices leave off generally lower. However the fall is more apparent than real, owing to the prevalence in the offerings of inferior quality teas. The imports were 6,107,122 lbs. and the deliveries 5,487,576 lbs., leaving in stock on 30th June, 18,380,688 lbs.

About 5,000 packages of Java were sold, for which there was a fair demand at a low level of value. In China teas little business is passing, and quotations are lower. The quantity shipped from China to the United Kingdom up till date is rather ahead of the figure for last year.

PETROLEUM.

A very slow business is done in Canadian refined oil, and no change in the price has occurred. Quotations are 14 to 14½c.

The Petrolia Advertiser reports:—Petrolia crude \$1.26¾ per barrel; Oil Springs crude \$1.27½ per barrel. The drill still keeps hammering away punching holes down into the earth and a small quantity of oil is being daily obtained from each new well, sufficient to keep up the requirements of the Canadian people. The stock of oil during the last month has slightly increased in the hands of the different tanking companies, but the stocks in the hands of refiners are less than they were this time last year, and we consider that the present production of crude oil is about equal to the requirements of the

country. The refined oil market is dull, and we quote oil in bulk at seven and three quarter cents (7¾c.) f. o. b. here, 60 days or wo per cent off for cash.

BUTTER AND CHEESE.

The price of butter does not improve though the demand apparently does, as all that comes, of whatever quality, finds a buyer. The reason that prices do not mend appears to be that the ideas of shippers who are making up for export are rather fixed, as they consider an export business unprofitable if the cost of the butter is above 14 to 15c. The store packages that have come forward this week have taken from 12 to 14c., the latter price being rare and given for only exceptionally good butter. There is scarcely any white butter offering and it is in demand. Good dairy tubs go as high as 15c., but there is much more dairy tub selling at 13½ to 14c. than at 15c. A car of dairy tub was sold on Monday, but the sale was concluded on private terms. It was made up in the main of selections. There has been a considerable run of inquiry from the west for creamery tub, but the price has in every case stood in the way of business, as 19 to 20c. has usually been the quotation.

Cheese is quite firm at 9 to 9½c. The English market is good, but would be better if Canadian shippers did not compete so stiffly among themselves.

COUNTRY PRODUCE.

BEANS—Are very dull at \$1 to \$1.20, quality and quantity fixing the range.

DRIED AND EVAPORATED APPLES—The prices are the same as before, 3½c. upwards for dried and 6c. upwards for evaporated. No sales of any moment are reported.

EGGS—There is a decline in interest among buyers and stocks do not move readily into consumption. There has lately been some loss incurred in handling on the part of some shippers. The price is 10 to 10½c. for firsts and 9½c. for seconds.

The Continental Egg Co., Grimsby, Eng., quotes reselected Canadians, weight about 15 to 15½ lbs. per 12c, 6s. od. to 6s. 3d.

HONEY—The effect of new, though none has been bought yet, is beginning to be felt in weaker prices. Old is still quoted at 5 to 7c. extracted, and 14c. for sections.

HOPS—The price is rather easier in quotation though the same figures are quoted, that is, 21 to 24c. for '91's and 16 to 18c. for '90's.

PROVISIONS.

Packers are beginning to have stronger ideas as to the value of most products, and selling has seconded the views of the packers, as there was a very good business transacted during the week. Prices are therefore higher. The movement of cars has been unimportant. One car of sweet pickled ham was sold on Monday, but the price was not ascertained.

BACON—Long clear is 8c., smoked backs are 11c., bellies 11c., rolls 9c.

HAMS—Are steady at 11c.

LARD—Pure is unchanged at 9¾ to 10c. for tubs and pails. Compound is steady at 7 to 9c.

BARREL PORK—U. S. heavy mess is \$13 to \$14, Canadian \$15. short cut \$16.

DRESSED MEATS—Beef is 4 to 4½c. in fore and 7 to 7½c. in hindquarters, mutton is 7 to 7½c. Spring lamb is 11 to 13c. per lb., yearling lamb 9 to 10c., mutton 7 to 8c., veal 7 to 8½c.

VEGETABLES.

Old potatoes are scarcely salable, 20c. per bag out of store being a hard price to get.

New Canadian potatoes are now coming in at \$2 per barrel. United States new potatoes have had to take a drop from \$3 to hold their own.—Melons are 25 to 40c.—Cucumbers are 40c. a doz. United States tomatoes are 50c. in small packages and \$1.50 for large, and Canadian are \$1.50.

HIDES, SKINS, WOOL, TALLOW.

HIDES—There is no change in hides. No. 1 green cows' are 4½c., and other grades quote accordingly while cured are 5c. in carloads.

SKINS—Lambskins are 40c., and pelts have been advanced to 30c. Calfskins are 5 to 7c.

WOOL—The market is quiet at 17c. for combing and 20c. for clothing fleeces. The prices of pulled are 21½ to 22½c. for super and 25 to 26c. for extra.

TALLOW—The prices are 2c. for rough and 5 to 5½c. for rendered

GREEN FRUIT.

The weather has been rather varied for business to be steady, cool days occurring with more frequency than they commonly do at this time of year. The price of lemons remain the same, that is, \$4.75 to \$5.25. The strong position of this fruit in New York has not been maintained and now prices there and at other distributing points are easier. Oranges are steady at \$5.50 to \$6 for Mediterranean Sweets. A few Valencias are still held away up in the neighborhood of \$12. Bananas remain at \$1.75 to \$2.25. New apples are \$4 to \$5. California plums are \$4 to \$4.50, cherries are \$1.25, peaches \$3.50 to \$4.50, apricots \$2 to \$2.25, red currants 75 to 85c., black \$1.20 to \$1.40, gooseberries 60 to 80c., raspberries 10 to 12½c.

FISH.

The fish trade is in a very quiet state just now. Prices are steady at 6½c. for salmon trout and whitefish and \$1.50 to \$1.75 per hundred for lake herring, and 14c. for salmon.

SALT.

There is no feature of the salt market to comment on. It is quiet and prices are unchanged.

MONTREAL MARKETS.

MONTREAL, July 21, 1892.

There has been a shady trade in most kinds of groceries during the past week, the improvement already noted being fully maintained. In fact it has led to some wholesale clearances out of first hands, and in some lines bulk lots are not to be had at all, as importers have none at present on hand. This is the case more especially in connection with dried fruits, coffees and teas, all of which have moved freely. In fact all in all the grocery market has presented more life, while this freer buying is all the more welcome because buyers are well able to handle their purchases, for it is generally admitted that their supplies have run down pretty low. In fact the present turn is due to the actual want of supplies induced by the fine weather as much as anything else. Of course there is still a strong disposition to proceed conservatively until the crop prospects are definitely certain, but the fact that this improvement in groceries has occurred in the interim is considered all the more encouraging.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,
TORONTO.

NEW CANNED LOBSTERS.

The "Royal" brand in tall and flat tins. These goods were expressly packed for the finest trade and have no Superior.

No first class retailers stock complete without these goods.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

FANCY CHEESE

Roquefort, Gorgonzola, Limberger, Swiss, Edam, Pine Apple, Parmesan, Cream, etc.

MacLaren's Imperial
IN GLASS JARS.

LARGE, MEDIUM, SMALL.

For the Home, the Traveller, and Picnic Parties, this cheese is unrivalled.

Canadian Agents,
WRIGHT & COPP,
40 Wellington St. East, TORONTO.

ESTABLISHED 1851.

We offer to the Trade :

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in the Market, at 90c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.
WRITE FOR OTHER PRICES.

CURRANTS

We offer as a leading line, at slight advance, consignment of very choice case currants bought at less than original cost.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

JUST ARRIVED

NEW SEASON'S

JAPAN TEA.

Our Celebrated Fan Chop,
Ex. Empress of India.

EDWARD
ADAMS & CO,
LONDON, ONT.

BALFOUR & CO.,
IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

First Arrivals
New Season's
JAPAN TEAS
NOW IN STORE.

Write us for samples before purchasing elsewhere.

SMITH & KEIGHLEY
Wholesale Grocers,
9 Front St. E., Toronto

Thos. KINNEAR & Co
Wholesale Grocers,
TORONTO.
-: JAPAN TEAS :-

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

J. W. LANG & CO.,
WHOLESALE GROCERS,

JUST ARRIVED :

New Lobsters

CELEBRATED STERLING BRAND,
also full lines of Canned and Potted
Meats, Soups, &c.

59, 61, 63 FRONT STREET EAST,
Cor. Church St.
TORONTO.

New Season's

Moning Congou
TO ARRIVE

PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

J. F. EBY.

HUGH BLAIN.

"SHELL"
CASTILE SOAP.

Large bars. A beautiful, Pure
Castile, Imported Soap.

EBY, BLAIN & CO.,
WHOLESALE GROCERS,
TORONTO, ONT.

MONTREAL Markets continued

There have been no special features to note as compared with those of the previous week.

SUGAR.

There has been a fair trade doing in sugar, although the change in it has not been so marked as in other lines, due to the fact that buyers have been supplying themselves pretty freely at the cut prices that have been offering recently. For all that a fair trade has been doing and refiners have been kept pretty busy filling orders from jobbers, which is a sure sign that things are looking up. Prices are unchanged. We quote: Granulated 4¼ to 4 5-16c.; yellows, low grade 3¼ to 3½c., bright yellows 3½ to 4c.

SYRUPS.

The demand for syrups has been of a quiet sort, in fact they are about the only line of groceries which are dull. In molasses however there is a fair movement at 28 to 29c.

TEAS.

The tea market has been quite active, and holders show, if anything, a more independent tone, stocks of Japan especially being held. Demand has been especially active for goods worth from 20 to 23c., and some good turnovers have been the result.

COFFEE.

There is no abatement to the strength in coffee noted last week, and with the light supplies available at present here, holders are as stiff as ever. Bulk lots of Rios have been moved at 17½c., but we quote ordinary jobbing prices steady to firm. We quote:—Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c., Santos, 17½ to 19c.

RICE.

There has been a steady business doing in rice, with no change in values to note. We quote standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

SPICES.

There has been more doing in spices, several jobbers operating, which has led to some large lots of Pimento being moved from first hands here, mainly on a basis of 6½c.

NUTS.

There is nothing special to mention regarding nuts aside from the ordinary jobbing demand. We quote: Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; walnuts, Grenoble, new 12 to 14c.; walnuts, French 10 to 10½c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

DRIED FRUITS.

Dried fruit has been scarce and firm under a continued active demand. This has led to the movement of round lots from first into second hands especially of Valencia raisins which have been cleaned up almost bare here. Prime fruit therefore is firm now at 4½ to 5c. and the same remarks apply to currants in a minor degree for they also to a satisfactory extent have shown more activity at values of 4¼ for barrels 4½ for half barrels and 4¾ for cases in good fair sized parcels.

GREEN FRUIT.

There has been a fair trade doing in green fruit. Fancy oranges newly arrived have been selling at \$6 per case while lemons are steady at \$3.50 to \$4. Bananas continue scarce and firm at \$3.50 to \$4. The S.S.

America with over her cargo of 12,00 bunches and a lot of other miscellaneous West Indian fruit at public sale on Monday next.

APPLES.

Apples are quiet and unchanged, and we quote regular \$5.50 to \$6 per barrel, evaporated 6 to 6c., dried 4 to 4½c. per lb., and evaporated peaches 12 to 13c. per tin.

HOPS.

The hop market has ruled very firm, with holders all calculating on the prospect of a short crop across the line. This has induced our Canadian growers to ask more, and they are doing so. Sales here of fair sized parcels 1891 have been made at 27½c. and we quote 25 to 30c. as a range.

HONEY.

The demand for honey is of an ordinary sort. We quote values the same, strained 7 to 8½c. and comb 8½ to 10c. per lb.

FISH.

The fish market is fairly active with prices about the same. Smoked Yarmouth bloaters, per 60 box, \$1.00 to \$1.10; St. John's bloaters, per 100 box, 80c. to \$1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c.; finnan haddies 7 to 8c.

We quote No. 1 herring, per bbl., \$4.50 to \$4.60; lake trout, per half bbl., \$4.00 to \$4.25; sea trout, per bbl., \$8.25 to \$8.75; codfish, green, No. 1, per bbl. \$4.75 to \$5.00; do. No. 2, per bbl., \$4.25 to \$4.50; codfish, dried, per bbl., \$4.25 to \$4.50; salmon, B.C., per bbl., \$13 to \$13.50; do., Nfld., No. 1, per tee, \$22.50 to \$23; do. do., No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

PROVISIONS.

The provision market is dull and unchanged, the movement in pork and smoked meats being still very fair. Canadian short cut, per bbl. \$16.50 to \$16.75; mess pork, western, per bbl. \$14.50 to \$15.00; short cut, western, per bbl. \$17.00 to \$17.50; hams, city cured, per lb. 10½c. to 11c.; lard, Canadian, in pails 8¼ to 8½c.; bacon, per lb. 9½ to 10c.; lard, com. refined, per lb. 7 to 7½c.

BUTTER AND CHEESE.

Cheese opened the week with a brisker tone, no doubt due to the operations preparatory to the sailing of the Bristol steamer, for, as we have said, the expectation is for heavy shipments this week. Whatever the cause, there can be no doubt that July cheese has opened out to a much better demand than most people expected. This is shown by the steadiness of prices, which have been surprisingly so, considering the heavy shipments that have been going forward to the other side.

Butter continues dull on spot, but there is news of further deals from the country, some considerable buying of the first part of July being reported around 20c. These purchases, however, are no doubt similar to those of the June make, and are mainly to be put away in the expectation of what the future will bring forth.

WHEN TEA IS POISONOUS.

The death of a boy, aged seven years ("shock produced by drinking hot tea without milk") forcibly and sadly emphasizes the particular vice of the ordinary English method of drinking tea, says the British Medical Journal. The tea had been left for some time "in the oven to warm;" that is to say, it was a strong decoction of tea leaves to which time had been given to extract all the

tannin and which had then been rewarmed. It was then drunk without milk; that is to say, the tannin was not converted into a relatively harmless albuminous tannate by the addition of milk. It is precisely because of our English method of "making tea" from such infusion of tannin, as well as of theine, that tea is so injurious to the digestion, and, as in this case, when taken in unusual strength into an empty stomach, and without milk, becomes an irritant poison. No people who know how to make tea use milk with it—neither the Chinese nor the Japanese; but then the hot water (not boiling) is poured on to and off the leaves at table, and as soon as the liquor becomes of a pale straw color. The pot is always a small china one, and the hot water kettle is brought alongside it on to table. Half a minute suffices for the first infusion. It is a very grateful and refreshing beverage this "honorable tea" which one sips at frequent intervals in the far East; but of course it would be, and is, insipid and not worth drinking if its flavor be drowned by sugar and milk. No people in the world drink so much or so often as the Japanese, and Europeans in Japan easily fall into the same habit. No doubt is ever heard of it being injurious or a source of indigestion; that is because they take care not to extract the tannin from the leaves and we take great care to do so. This is why we say persons who live on tea and bread and butter have weak digestions, and why this poor boy was poisoned.

CORTICELLI

SPOOL SILKS & TWISTS,

EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,

ST. JOHNS, P. Q.

FREE!

SEND FOR ELEGANT

Tutti Frutti

Hanger Signs for your Window.

It has no equal and is the best seller in the world. Address

ADAMS & SON'S CO.,

11 and 13 Jarvis St., Toronto.

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE”

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not confound us with other firms.

PUT TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.60. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

FAMOUS “STAR” Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

**F. W. FEARMAN,
HAMILTON, ONT.**

YOUR STOCK

Is not complete
without a full line of

**Munn's
Boneless
Codfish.**

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.

Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

THE FINEST
IN THE LAND.

CHOCOLATES

EVERY CHOCOLATE IS STAMPED

G. B.

GANONG BROS., Ltd.

ST. STEPHEN, N.B.

There is no other Blacking for sale in Canada equal to P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,

31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris



**MELTONIAN
BLACKING**
(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

BOOT PREPARATIONS SOLD EVERYWHERE.



**MELTONIAN
CREAM**
(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.



**ROYAL
LUTETIAN
CREAM**

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



**NONPAREIL
DE GUICHE**
Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

WEISMILLER OUR STANDARD BEARER FOR THE LOCAL.

Such was the cry of the Conservatives of South Huron, at the large and enthusiastic gathering lately held at Hensall. The Seaforth Sun makes the following remarks on the subject:

As advertised, a meeting of the Conservatives of South Huron was held at Hensall, on June 28th, for the purpose of choosing a candidate to contest the riding in the interests of the Conservative party. John Torrance, President of the Association, presided with his customary ability.

On motion of J. S. Roberts and F. Neelin, it was decided to at once proceed to business and bring out a candidate.

Several nominations were made. All the nominees made stirring and encouraging speeches, and each withdrew in favor of Mr. Weismiller, who was then declared the candidate amidst loud and enthusiastic cheers. This news, says the New Hamburg Volksblatt, gives us great pleasure and we wish the Conservatives of South Huron success in this nomination, and feel positive that a better selection could not very well have been made. We have the honor of Mr. Weismiller's acquaintance since his school days. He was born of German parents in the village of Wellesley, Waterloo County, and early manifested great talents, which later obtained great influence as a teacher in his native county, where he rose to be one of its brightest ornaments. Mr. Weismiller possesses all the characteristics of a thorough German, he is unceasingly industrious, thoroughly honest and truthful, and it is to these elements in his nature that he has such a large number of true friends. As far as we are aware he possesses in the highest degree the confidence which the Conservatives of South Huron place in him, and also the ability to adequately represent his riding in the Local House. He has withal the advantage of being thorough master of both the German and English languages, speaking both fluently. As a merchant he has through his solid characteristic business habits for a long time borne a good name among the people in his riding, and possesses their complete confidence, (how could it be otherwise?) Says the Sun, very handsomely, he is the coming man and the country will yet hear of him. These are emphatic and prophetic words, and the Conservatives of South Huron should well weigh their import and spare no effort to elect Mr. Weismiller, who is now in his best years, and able to work out manly deeds. Particularly it behooves the Germans of South Huron to consider the election of Mr. Weismiller as a matter of honor, and should make his return to the Local a point to be obtained and no effort spared. Only by hard fighting and work can one obtain the victory, and this cannot fail if they but hold together. We feel assured that Mr. Weismiller, if elected, will do all honor to his riding. Gluck Auf.

WHERE THE JOKE COMES IN.

The dead-beat prays: "Give us this day our daily bread," and then expects the grocer to act as free distributing agent for heaven.—Detroit Herald of Commerce.

Mother: "The grocer sends word that he gave you an extra dozen eggs by mistake. Where are they?" Small son: "I seed I had a dozen to spare, so I threw 'em at some boys wot was kiddin' me. You oughter to see 'em scoot.—Good News.

I've heard a heap o' men talk about luck in my time, and so far as I have been able to keep track of individuals, those who was ho'in corn at a dollar a day instead of talkin' on the grocery steps have got ahead of the fastest.—St. Louis Grocer.

An exchange tells of a Hagerstown, Md. hen that laid an egg, upon the shell of which was the imprint of a foreign piece of money: the date 1822 and the word "Constitution" can easily be deciphered. If that hen story is true it was a most miraculous lay, if not, it is a marvellous lie.—Detroit Herald of Commerce.

Deaf and dumb beggar—"Say, pard, did yer see that dude jest went by?" Blind beggar—"Yaas; what of him?" Deaf and dumb beggar—"I'd a' killed him if he hadn't gave me a dime." Blind beggar—"Why?" Deaf and dumb beggar—"He was whistlin' 'McGinty.' That tune allus makes me sorry I'm a himposter.—Harper's Bazar.

"Look here, waiter! Didn't I give you a dollar when I first came in?" "Yes, sah." "And you've kept me here nearly three-quarters of an hour." "Yes, sah. I done that to show you dat I couldn't be bribed, sah."

Miss Thumpp-Hardie—Did you ask Mrs. Nexdoor if my piano playing disturbed her baby? Servant—Yes, mum; and she said the baby liked it, and she was much obliged to you for playin' so much. Miss Thumpp-Hardie—Did she, really? Servant—Yes, mum. She said it saved her th' trouble of poundin' on a tin pan.

"Why, Bridget," exclaimed the housewife, "I can write my name in the dust here!" "Deed, ma'am," replied Bridget, admiringly, "thot's more nor I can do. There's nothing loike education, afther all, is there, ma'am?"—Washington Star.

Mr. Williams (Fanny's admirer)—"Is your sistah going to the seaside this summah, Tommy?" Tommy—"That all depends on you. Heard ma say that if you and Fanny were engaged before the season opened, there wouldn't be any sense in her going."—Texas siftings."

"Look yere," demanded the city marshal of Boomopolis, Oklahoma, bursting into a room where several prominent citizens were congregated, "what's the cause of this rumpus? Whatever are you doin' with that tourist?" The tourist in question was

stretched on his face on the floor with four prominent citizens holding him down, one seated on each corner. "Makin' him useful as well as ornamental," was the reply. "Playin' checkers on his pants. It's your move, Hammerslaw.—National Tribune.

Landlord of Seaside Hotel—"Where are all the young ladies this morning?"

Head Waiter—"They are out on the water killing a shark."

L.—"Killing a shark? That's a curious pastime for young ladies."

H. W.—"It's a man-eating shark, you know, and they're afraid he'll get hold of the only man that's here."—New York Press.

Brown—"Did you take any holidays this year, Jones?"

Jones—"Yes, of course."

Brown—"How did you manage your business while you were away?"

Jones—"Oh, I just took my advertisement out of the papers until I returned, so there was no business to manage. Capital idea, wasn't it."—Tid Bits.

Mr. Hasheater: How is it, Mrs. Boardinghouse; here it's Easter and you aren't serving any eggs?

Mrs. B.: I read the egg market quotations this morning; they said that eggs are stronger, and they must certainly be unfit for use in that case.

"What's your son Josiar doin'?" said a neighbor to Farmer Begosh. "Wall," was the reply, "he thinks he's diggin' bait, but he's makin' a garden."—Washington Star.

Mrs. Youngwife—"Bridget, why didn't you get that molasses I ordered?" Bridget—"Faith, and Oi tried, mum, but there wasn't any in town." Mrs. Youngwife—"How do you know?" Bridget—"Because ivery sthore that Oi went to had a soign out 'N. O. Molasses sold here,' and Oi didn't go in."

A French gentleman, while travelling in Brittany, got out at a station where the train stopped for a few minutes, and entered the refreshment room. Casting his eye on a basket containing some buns, he suddenly burst into tears. The sympathetic bar-maid gently asked him what was the matter, and elicited the following touching explanation: "My dear young lady, pray excuse my natural emotion. Two years ago I was travelling on this line with my never-sufficiently-to-be-lamented wife. We came into this refreshment room and scratched our initials on a bun which I still see in this basket. I beg you to let me have it as a tender souvenir. Here are 40 centimes."

If you want any

LEMONS

Write us for quotations.

DAWSON & CO.,

Fruit, Produce, and Commission Merchants,
32 WEST MARKET ST.,
• TORONTO.

Question :--

Is there any question in your mind whether or not you are a first-class grocer, and handle A 1 goods ?



If so look on your shelves, and if thereon you see the above Brand of Matches, also our Telephone and Eagle Parlor, and on examination of WOODENWARE, WASHBOARDS and INDURATED FIBRE WARE you find the following :—

The E. B. EDDY CO.,
HULL, CANADA,

Then decide emphatically in the affirmative, and consider yourself a LEADER.

TORONTO BRANCH: 29 Front St. West.

MONTREAL — “ 318 St. James St.



SALES MADE OR PENDING.

Charles F. Black, grocer, Amherst, N.S., has sold out.

The Donald Produce Co., Norwich, Ont., advertises its business for sale.

Herbert Bowen, general merchant, Sheep Creek, Ont., has sold out to Patterson & Sons.

The stock of L. O. H. Langlois, general merchant, St. Hughes, Que., is advertised for sale.

The stock of W. R. McKay, general merchant, Duart, Ont., is advertised for sale by auction.

The stock of Wm. McColl, dry goods and grocery merchant, New Westminster, B.C., is advertised for sale by assignee.

BUSINESS IN WIFE'S NAME.

Thos. A. Mosher, general merchant, Bridgewater, N. S., has registered consent for his wife, Effie E. Mosher, to do business in her own name.

Brenton A. Mosher, general merchant, Centre Rawdon, N.S., has registered consent for his wife, Annie Mosher, to do business in her own name.

CHANGES IN STYLE OR COMPOSITION OF FIRM.

The Ontario Paper Box Mfg. Co., Toronto, is dissolved.

B.J. Hubley & Sons, hay and feed dealers, Halifax, are dissolved.

FIRES.

W. A. Fisher, grocer, Sarnia, Ont., is burnt out.

Geo. F. Allen & Co., woodenware manufacturers, Yarmouth, N. S., is burnt out.

REMOVALS AND DEATHS.

J. A. Perrier, general merchant, Capelton, Que., is dead.

John Purney, general merchant, Sand Point, N. S., is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Alfred Musey, manufacturer of beet sugar, Farnham, Que., has assigned.

John A. McDonald, general merchant, Blissfield, N. B., has assigned.

John Johns & Son, millers, London, Ont., have assigned to Thos. Green.

Mrs. John Campbell, general merchant, Hawkesbury, Ont., has assigned.

D. B. Redfern, general merchant, Redfern, Ont., has assigned to Wm. S. Middlebro.

H. Maloney & Co., general merchants, Penetanguishene, Ont., are offering to compromise.

Munroe & Parsons, hardware and grocery merchants, Kingston Station, N. S., have assigned.

THE VARIATION
IN DEMAND FOR CANNED FOOD.

The development of the canned goods business has been so rapid that the phases of demand can be better noted than in older and slower lines of commerce. Coming into notice first as a new and curious method of preservation, costly and therefore within the reach of but few, it was used only on fine fruits and foods that were the perquisites of the very wealthy, a panderer to unseasonable appetites that had the financial means for gratification. Then with improvements in methods of producing the wrappers (cans), and system in operating the cannery, came the ability to reduce prices till the better class (so called) of employers could indulge in these luxuries of canned fruit out of season. Parenthetically we would say that in our country oysters appear to have been among the very first things to which this new industry was adapted, and there is no surprise in this, for oysters were a luxury to the inland dweller that at all times would command a high price among a large though still limited class of people. But when the factories in the fruit lines found competition increasing they turned their attention to the vegetables and it required a preparation of a more careful kind to furnish these than it did of fine fruits, for the fruits were at first largely put up in heavy syrup and the heavier the syrup the easier it is to keep hermetically canned food. Besides this when fruit begins to swell, a reprocessing will generally restore its good qualities, except it suffers somewhat in appearance, according to its kind, but with vegetables they not only could not be put up with sugar, and were therefore entirely dependent on the processing for keeping qualities, but once they swelled, reprocessing did not restore them to good eatable condition, so they were a virtual loss. Nor could such good prices be obtained for them as for the fruits, yet it was hardly possible to pack them except at a good price, because of the trouble and risk involved. On the other hand they were cheaper in the green product than the fruit, and the absence of sugar saved some expense. All this time canned foods were luxuries for the well-to-do only.

But the apparently vast profits that seemed to exist between the cost of the green product and the same article in the cans naturally tempted numbers into the business, many of them farmers who saw easy fortunes in the new business. As the crop of fruit is always limited and that of vegetables can be increased almost at pleasure the latter naturally offered the greater opportunity and temptation, so vegetable canners multiplied.

Just as in early days the dissemination of the oyster depended on the introduction of the railroad and the demand grew with the dissemination, so the success of the canning business is mainly due to the contemporary development of improved appliances for this business, the production in nearly all cases

of parties not in the canning business. Some of the most important and most radical and remarkable improvements have been accomplished by packers, and we are glad to say they nearly always reaped a good financial reward from them.

But the extent to which the business has been dependent on modern rapid invention is remarkable and there is no other single line of modern material progress that is more directly complimentary to our age and the American inventive genius than this.

No sooner was the field of demand apparently supplied than the excess of goods reduced prices, this increased the area of demand, this again increased the number of canneries; the increasing competition in connection with the greater volume of consumption led to the introduction of new methods and machinery, this reduced prices in turn to such figures as placed this food within the reach of the most humble, and a vast development of demand was the immediate result. From this sprung the extension of the business in the west until now nearly every section of the country has canneries sufficient for its supply. Even the far away North Pacific Coast States are developing numerous factories, the advantage of the region for fruit justifying the establishments.

With the growth of this great business has come the increase of orchards and all manner of fruit cultivation, for the fruit grower has the cannery as a guarantor of consumption and the winter for a market.

With the increase of fruit culture has arisen the regular railroad fruit trains to carry special or sectional fruits to sections not so blessed, so that it now matters not whether you live on "Greenland's Icy Mountains or Africa's burning strand" you can have the products of either at any time, and this was not possible until the growth of the canning business justified the horticulturists in increasing their orchards with the cannery as a guarantor against loss if fruit crops everywhere happened to be prolific in any one season.—The Trade (Baltimore.)

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

FOR SALE—A STORE AND LOT AND STOCK of General Merchandise in a promising town in British Columbia, on the Canadian Pacific Railway, centrally located. Business well-established; about \$55,000 a year. Good reasons for selling. Apply at once to A. X., GROCER Office. 33

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., CANADIAN GROCER.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

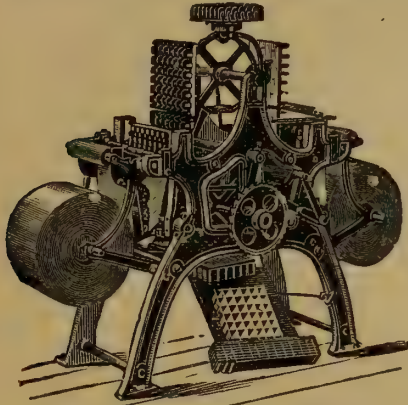
J. H. CAMERON, 10 Front St. E.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

Egg Fillers--Egg Cases.
30 Doz. 36 Doz. 49 Doz.



The Best and Cheapest in the Market.
Have you seen our 15 doz. Case for Farmers use?
Write for quotations—Toronto Warehouse, 60
Front St. E., or the mill, CAMPBELLFORD, Ont.
NORTHUMBERLAND PAPER AND EGG CASE CO.

THE
Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.
For sale by all Woodenware Dealers.

Oakville, Ont.

TWO HARVEST EXCURSIONS

Via the Chicago, Milwaukee & St. Paul R'y, on
Tuesday, August 30th, and September 27th, '92.
Where the grasses are kissed by the wand'ring
breeze,

And the fields are rich with the golden grain;
Where the schooner ploughs through the prairie
bloss.

To its destined port on the western plain;
Where homes may never be sought in vain,
And hope is the thriftiest plant that grows;
Where man may ever his rights maintain,
And land is as free as the wind that blows.

For further particulars apply to the near-
est Ticket agent, or address A. J. Taylor,
Canadian Passenger Agent, 4 Palmor House
Block, Toronto, Ont. 31

Errors Located in Book-keeping
to Page and Account,

Without re-checking or copying entries, by
Goldman's advanced system, which saves from
one day to one week every month.

P. CORRIDI,

Accountant, Auditor, Etc.

Authorized Representative for Toronto.
Partnership Accounts Adjusted. Books open-
ed. Statement of affairs prepared.
Office, York Chambers,
9 Toronto Street.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 21, 1892.

This list is corrected every Thurs-
day. The prices are solicited for pub-
lication, and are for such qualities
and quantities as are usually ordered
by retail dealers on the usual terms
of credit.

Goods in large lots and for prompt
pay are generally obtainable at lower
prices.

All quotations in this department
are under the direct control of the
Editor, and are not paid for or doc-
tored by any manufacturing or job-
bing house unless given under their
name; the right being reserved to
exclude such firms as do not furnish
reliable information.

BAKING POWDER.



Cleveland's Superior
Baking Powder in tin
cans, per dozen net.

10 cent tins..... 1 00
¼ lb. "..... 1 50
8 oz. "..... 2 20
½ lb. "..... 2 80
12 oz. "..... 4 25
1 lb. "..... 5 50
5 lbs. "..... 25 50

Dunn's No. 1, in tins..... 2 00
Cook's Gem, in 1 lb pkgs..... 1 75
" 7 oz pkgs..... 85
" 2 oz..... 40
" 5 lb tins..... 65
" bulk, per lb..... 12

Per doz
Empire, 5 dozen 4 oz cans..... \$0 75
" 4 " 8 "..... 1 15
" 2 " 16 "..... 2 00
" ¼ " 5 lb cans..... 9 00
" bulk, per lb..... 15

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes.... \$2 40
" 10, in 4 doz boxes..... 2 10
" 2, in 6 "..... 80
" 12, in 6 "..... 70
" 3, in 4 "..... 45
Pound tins, 3 oz in case..... 3 00
12 oz tins, 3 oz in case..... 2 40
5 oz tins, 4 "..... 1 10
5 lb tins, ¼ "..... 14 00
Ocean Wave, ¼ lb, 4 doz cases
" ½ lb, 4 "..... 1 30
" No. 1, 2 "..... 1 90
" 1 lb, 2 "..... 2 25
" 5 lb, ¼ "..... 9 60

WHITE STAR, per doz
4oz tins, 3 doz in case 0 75
12 " 2 doz in case 2 00
5lb " 1 90
5oz glass jars, 2½ doz
in case..... 1 10
10 oz glass jars, 2 doz
in case..... 2 00
Bulk, per lb..... 0 15



doz. in Price
Dime cans, 4 p.doz \$1 00
4 oz " 3 1 50
6 " " 3 2 25
8 " " 3 3 00
12 " " 1 to 4 4 25
16 " " 1 to 3 5 75
2½ lbs " 1 or 1 12 00
4 " " 1 or 1 18 25
5 " " 1 or 1 22 75
10 " " 1 44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy..... 8½
Arrowroot..... \$0 11
Butter..... 0 6
" 3 lbs..... 0 20
Cabin..... 0 7½
Cottage..... 0 8½

Digestive..... 0 10
Daisy Wafer..... 0 16
Garibaldi..... 0 10
Gingerbread..... 0 11
Ginger Nuts..... 0 10
Graham Wafer..... 0 09
Lemon..... 0 10
Milk..... 0 09
Nic Nac..... 0 12
Oyster..... 0 06
People's Mixed..... 0 10½
Pic Nic..... 0 09
Prairie..... 0 08½
Rich Mixed..... 0 14
School Cake..... 0 11½
Soda..... 0 06
" 3 lb..... 0 20
Sultana..... 0 11
Tea..... 0 11
Tid Bits..... 0 09½
Variety..... 0 11
Village..... 0 07½
Wine..... 0 08½

BLUE.

Reckitt's Pure Blue, per gross 2 10

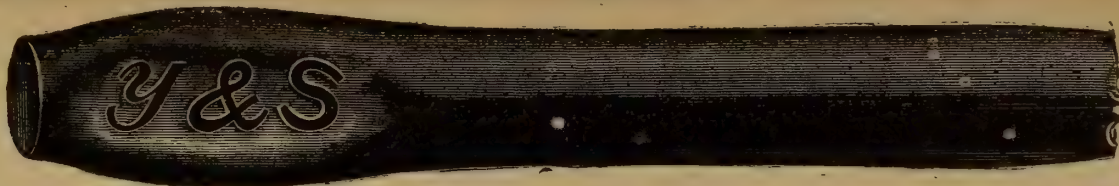
CORN BROOMS.

CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net..... \$3 60
2 " 4 " "..... 3 20
3 " 3 " "..... 2
XXX Hurl 4 " "..... 2 90
1X " 4 " "..... 2 65
2X Parlor 4 " "..... 2 60
4 " 3 " "..... 2 25
3 " 3 " "..... 1 85
5 " 2 " "..... 1 50
1 Warehouse 4 " "..... 3 25
1 Ship 4 " "..... 4 00
1 Cable 2 wire bands, net..... 3 25
2 " 3 " "..... 4 00

CANNED GOODS.

Per doz
Day & Martin's, pints, per doz \$3 20
" ½ " "..... 2 10
" ¼ " "..... 1 10
Spanish, No. 3..... 4 50
" 5 " "..... 8 00
" 10 " "..... 9 00
Japanese, No. 3..... 4 50
" 5 " "..... 7 50
Jaquot's French No. 2..... 3 00
" 3 " "..... 4 50
" 4 " "..... 8 00
" 5 " "..... 10 00
" 1-gross Cabinets, asst, 7 50
Egyptian, No. 1..... 9 00
" 2..... 4 50
BLACK LEAD.
Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro, 1
oz.; ½ gro, 2 oz., or ¼ gro, 4 oz.
F.F. DALLEY & CO.
Per gross
Silver Star Stove Paste..... 9 00
Packed in fancy wood boxes, each
box contains 3 doz.
Apples, 3's..... \$0 85 \$1 00
" gallons..... 1 75 2 00
Blackberries, 2's..... 2 00 2 25
Blueberries, 2's..... 1 10 1 25
Beans, 2's..... 0 90 1 00
Corn, 2's..... 1 00 1 10
" Special Brands..... 1 30 1 60
Cherries, red pitted, 2's..... 1 45 2 10
Peas, 2's..... 1 05 1 15
Pears, Bartlett, 2's..... 1 75
" Sugar, 2's..... 1 50
Pineapple, Baltimore..... 1 45 2 50
" Bahama.....
Peaches, 2's..... 2 00 2 25
" 3's..... 3 00 3 10
" Pie, 3's.....
Plums, Gr Gages, 2's..... 1 75 2 00
" Lombard..... 1 50 1 65
" Dawson Blue..... 1 50 1 60
Pumpkins, 3's..... 0 90 1 00
" gallons..... 3 00 3 25
Raspberries, 2's..... 2 00 2 40
Strawberries, choice 2's..... 2 00 2 40
Succotash, 2's..... 1 65
Tomatoes, 3's..... 1 05 1 11
"Thistle" Finnan haddies..... 1 50 1 60



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLYE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current, Continued—

Lobster, Clover Leaf.....	2 75
" Crown flat.....	2 25
" Other brands.....	1 90 2 10
Mackerel.....	1 00 1 10
Salmon, talls.....	1 60 1 70
" flats.....	1 80
Sardines Albert, 1/2's tins.....	12 1/2
" 1/4's ".....	20
Martiny, 1/2's ".....	10 10 1/2
" 1/4's ".....	16 17
" Other brands, 9 1/2's tins.....	11 16 17
" P & C, 1/2's tins.....	23 25
" 1/4's ".....	33 36
Sardines Amer., 1/2's ".....	6 1/2 8
" 1/4's ".....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans \$1 50 \$1 65	
" 2 " " 2 55 2 70	
" 4 " " 4 80 5 00	
" 6 " " 8 00 8 25	
" 14 " " 17 50 18 50	
Minced Collops, 2 lb cans.....	2 60
Roast Beef.....1 " " 1 50	
" 2 " " 2 60 2 75	
" 4 " " 4 75	
Par Ox Tongue, 2 1/2 " " \$8 00 8 25	
Ox Tongue.....2 " " 7 85 8 00	
Lurch Tongue.....1 " " 3 25	
" 2 " " 6 00 6 25	
English Brawn.....2 " " 2 75 2 80	
Camb. Sausage.....1 " " 2 50	
" 2 " " 4 00	
Soups, assorted.....1 " " 1 35	
" 2 " " 2 25	
Soups & Bouilli.....2 " " 1 80	
" 6 " " 4 50	
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35
Devilled Tongue or Ham, 1/2 lb cans.....	1 40
Devilled Chicken or Turkey, 1/2 lb cans.....	2 25
Sandwich Ham or Tongue, 1/2 lb cans.....	1 50
Ham, Chicken and Tongue, 1/2 lb cans.....	1 75

CHEWING GUM.

ADAMS & SONS.

To Retailers

Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Orange Blossom (new) 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces.....	1 30
(with brilliant stone ring)	
Sappota, 150 pieces.....	1 00
Sweet Fern, 230 " ".....	0 75
Red Rose, 115 pieces.....	0 75
Magic Trick, 115 " ".....	0 75
Oolah, 115 " ".....	0 75
Puzzle Gum, 115 pieces.....	0 75
Bo-Kay, 150 " ".....	1 00
Mexican Fruit, 36 5c. bars.....	1 20
Flirtation Gum (new).....	0 65
(115 pieces)	

C. T. HEISEL.	
To retailers per box	
Red Jacket, 115 pieces.....	0 75
Royal Fruit, 36 5c. pkgs. 120	1 20
Digestive, 120 pieces.....	0 80
Largest Heart, 150 " ".....	1 00
Globe picture, 150 " ".....	1 00
C. R. SOMERVILLE.	
Mexican Fruit, 36-5c. Bars ..	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 " ".....	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 1,0 " ".....	1 00
Cracker, 144 " ".....	1 00
O-Dont-O, 144 " ".....	1 00
Little Jap, 100 " ".....	0 70
Dude Prize, 144 " ".....	1 00
Clock Gum comprising 500 pieces	
Gum (assorted flavors), and 1	
'Little Lord Fauntleroy' clock	
guaranteed.).....	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/2's.....6 and 12 lbs.	0 30
Caracas, 1/2's.....6 and 12 lbs.	0 35
Premium, 1/2's.....6 and 12 lbs.	0 30
Sante, 1/2's.....6 and 12 lbs.	0 26
Diamond, 1/2's.....6 and 12 lbs.	0 24
Sticks, gross boxes, each.....	0 01
Cocoa, Homopatic, 1/2's, 8 & 14 lbs	30
" Pearl.....	25
" London Pearl 12 & 18 " "	22
" Rock.....	30
" Bulk, in bxs.....	18

BENS DORP'S ROYAL DUTCH COCOA.

1/2 lb. cans, per doz.....	\$2 40
1 " " ".....	4 50
1 " " ".....	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, 1/2's, 6 lb. boxes ..	0 40
Vanilla, 1/2's.....	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/2's, 6 lb bxs.	0 40
"Fry's" Diamond 1/2's, 6 lb bxs.	0 26
"Fry's" Monogram, 1/2's, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/2's, 1 doz in box...	2 40
" 1/2's.....	4 50
" 1 lbs.....	8 75
Homopathic, 1/2's, 14 lb boxes.....	0 32
1/2 lbs, 12 lb boxes.....	0 32

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homopatic Cocoa (1/2's)	32
Mott's Breakfast Cocoa.....	35
Mott's Breakt. Cocoa (in tins)	40
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can Chocolate.....	26
Mott's Navy or Cooking Choc	30
Mott's Cocoa Nibbs.....	30

Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick 22&24	
Mott's Confec Chocolate.....	22c-40
Mott's Sweet Choc. Liquors 21c-30	

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/2, 1 lb. boxes.....	70 75
Iceland Moss 1/2 lb in 12 lb bxs...	35
Soluble (bulk) 15 & 30 lb bxs.....	18 20
Soluble (tins) 6 lb and 12 lb.....	20
Cocoa Nibs, any quantity.....	30 35
Cocoa Shells, any quantity.....	05
Cocoa Essence.....per doz	1 40

Chocolates—

Mexican, 1/2, 1/2 in 10 lb bxs	30
Queen's Dessert, " ".....	40
Vanilla " ".....	35
Sweet Caracas " ".....	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross.....	00
Pure Caracas (plain) 1/2, 1/2 lbs	40
Royal Navy (sweet) 1/2, 1/2 lbs	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 8 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caracas Sweet bxs 6 lbs each, 12	
bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs	
each.....	33
Vanilla Tablets, 416 in box, 24 bxs	
in case, per box.....	85
Spanish Tablets, 100 in box, 12 bxs	
in case.....	3 00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes,	
12 lbs each.....	25
Grocers' Style, in cases 24 boxes, 6	
lbs each.....	25
48 Fingers to the lb., in cases 12 bxs	
12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs	
6 lbs each.....	25

Cocoa—

Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb	
and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, 1 lb.	
papers.....	32
Cracked, in bags, 6, 10 & 25 lbs each	
Cocoa and shells, 12s and 25s....	2

Breakfast Cocoa—

In bxs 8 & 12 lbs., each, 1/2 lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins,	
decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, 1 lb. tins...	40

GIBSON & GIBSON'S per lb

(J. M. Lowes, Son & Co., Toronto, Manufacturers.)

Sydney Gibson's Cocoa, 1/2's.....	0 30
Dr. Clarke's Cocoa, 1/2's and 1/2's, 5	
tins.....	0 45
Soluble Cocoa bulk in boxes.....	0 18
Prepared do " ".....	0 22
Sydney Gibson's Chocolate, 1/2's	
and 1/2's.....	0 30

Gibson's Rock do 1/2's.....	0 28
Dr. Clarke's do 1/2's.....	0 30
Confectioners' Pure Chocolate	
10 lb. blocks.....	0 30
Gibson's Icina, 1 lb (24 lbs in case)	2 25
do do 1/2 lb.....	1 25
Packed, chocolate, pink or white	
assorted, or if required, any kind	
separate.	

CLOTHES PINS.

5 gross, per box.....	0 75
4 gross, ".....	0 85
6 gross, ".....	1 20

CHAS. BAECH & SONS. per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package.....	0 85
" 6 " ".....	1 25
" 4 " " cotton bags.....	0 90

COFFEE.

GREEN

Mocha.....	c. per lb 28. 33
Old Government Java.....	25. 35
Rio.....	17. 20
Plantation Ceylon.....	29. 31
Porto Rico.....	24. 28
Guatemala.....	24. 26
Jamaica.....	22. 23
Maracaibo.....	24. 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S	
c. per lb	
Java.....	33. 37
Java and Mocha.....	34. 36
Plantation Ceylon.....	35

Arabian Mocha.....	37
Santos.....	28. 28
English Breakfast.....	16. 24
Royal Dandelion in 1 lb tins.....	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	33
Our Own ".....	31
Laguayra ".....	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins,	
25 and 50 lbs.....	36
Standard Imperial in sealed	
tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins,	
25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and	
25 lbs.....	20 30
Say's Parisien, in 1/2 and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum.....lb	\$0 02 \$0 03
Blue Vitriol.....	0 06 0 07
Brimstone.....	0 03 0 03 1/2
Borax.....	0 12 0 1
Camphor.....	0 65 0 75
Carbolic Acid.....	0 30 0 50
Castor Oil.....	0 10 0 11

ALWAYS ORDER

RECKITT'S BLUE.

Daisy Wafers

INSTEAD OF
Sponge Cakes

FOR ICE CREAM.

Keep up with the times. They are great sellers. Made only by

The Toronto Biscuit and Confectionery Co.,
7 Front St. E., Toronto.

GEO. W. BOOTH.
HENRY C. FORTIER.
CHAS. J. PETER.

Prices current, continued—

Cream Tartar.....	0 28	0 30
Epsom Salts.....	0 01½	0 02
Paris Green.....	0 16	0 17
Extract Logwood, bulk	0 13	0 14
“ boxes	0 15	0 17
Gentian.....	0 10	0 13
Glycerine, per lb.....	0 17	0 20
Hellebore.....	0 16	0 17
Iodine.....	5 50	6 00
Insect Powder.....	0 30	0 35
Salpêtre.....	0 08½	0 09
Soda Bicarb, per keg.....	2 50	2 75
Sal Soda.....	1 00	1 25
Madder.....	0 12½	—

DURABLE PAISLS AND TUBS

WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs.....	9 50
No 2 “.....	8 50
No 3 “.....	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
“ “ “ “ 1, 1½ oz.....	1 25
“ “ “ “ 2, 2 oz.....	1 75
“ “ “ “ 3, 3 oz.....	2 00

FIRE LIGHTER.

“Star” Fire Lighter, per gross \$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

Cases, No. 1, 2 oz tins.....	per doz \$2 75	\$3 00
“ No. 2, 4 oz tins.....	4 50	5 00
“ No. 3, 8 oz tins.....	8 00	8 75
“ No. 4, 1 lb tins.....	12 60	14 25
“ No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.

Currents, Provincial, bbls.	4½	5½
“ “ “ “ ½ bbls	4½	6
“ “ “ “ cases 6	6½	—
“ Filigras, bbls.....	—	—
“ “ “ “ ½ bbls.....	—	—
“ “ “ “ cases 6½	6½	7½
“ Patras, bbls.....	6	7
“ “ “ “ ½ bbls.....	6½	7½
“ “ “ “ cases 7½	7½	8½
“ Vostizzas, cases.....	7½	9
“ “ “ “ ½ cases	8½	10
“ 5-crown Excelsior (cases).....	8	8½
“ “ “ “ case.....	8½	8½
Dates, Persian, boxes.....	5	5½
Figs, Elemes, 14oz., per box	—	—
“ 10 lb boxes.....	—	—
Prunes, Bosnia, casks.....	4½	5½
“ “ “ “ cases, new.	6	7
Raisins, Valencia, offstalk	—	—
“ old.....	3½	5
Selected.....	6½	6½
Layers.....	7	8
Raisins, Sultanias.....	8½	11
“ Elame.....	—	—
“ Malaga.....	—	—
London layers.....	2 25	2 65
Loose muscatels.....	—	—
Imperial cabinets.....	—	—
Connoisseur clusters.....	—	—
Extra dessert “ “ qrs.	—	—
Royal clusters.....	—	—
Fancy Vega boxes.....	—	—
Black baskets.....	2 75	2 85
“ “ “ “ qrs.....	—	—

Blue “.....	—	—
Fine Dehesas.....	—	—
“ qrs.....	—	—
Lemons.....	1 50	4 00
Oranges, Floridas.....	—	—
“ Valencias.....	6 00	7 00
“ Messinas.....	5 00	5 25
“ Seedlings.....	3 75	4 50
“ Navels.....	4 50	5 00

DOMESTIC.

Apples, Dried, per lb.....	0 04½
do Evaporated.....	0 07

FISH.

Oysters, per gallon.....	—	—
“ select, per gallon.....	—	—
Picklerel.....per lb	0 06	—
Pike.....do	0 03	0 04
White fish.....do	0 06½	—
Manitoba White fish do	—	—
Salmon Trout.....do	0 06½	—
Salmon herring.....p. 100	2 00	—
Pickled and Salt Fish:	—	—
Labrador herring, p. bbl	6 00	6 25
Shore herring.....	—	5 00
Salmon trout, per ½ bbl	5 00	5 50
White Fish, ½ bbl.....	5 50	5 75
Dried Fish:	—	—
Codfish, per quintal.....	5 25	5 75
“ cases.....	5 00	5 50
Boneless fish.....per lb	—	0 04½
Boneless cod.....	0 06½	0 08
Smoked Fish:	—	—
Finnan Haddies, per lb	0 07½	0 08½
Bloaters.....per box	1 00	2 25
Digby herring.....	—	0 15
Sea Fish: Haddock per lb	0 05	0 06
Cod.....	—	0 07½
R.C. salmon.....	—	0 14
Market Cod.....	—	—
Frozen Sea Herrings.....	—	—

GRAIN.

Wheat, Fall, No 2.....	0 76	0 77
“ Red Winter, No 2.....	0 76	0 77
Wheat, Spring, No 2.....	0 73	0 75
“ Man Hard, No 1.....	1 00	1 01
“ “ “ “ No 2.....	0 87	0 89
“ “ “ “ No 3.....	0 79	0 80
Oats, No 2, per 34 lbs.....	31	32
Barley, No 1, per 48 lbs.....	52	54
“ No 2 extra.....	48	49
“ No 3.....	44	45
Rye.....	79	81
Peas.....	58	59
Corn.....	52	53

HAY & STRAW.

Hay, Pressed, "on track	. . .	11 00
Straw Pressed, "	6 50	7 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	—	—
50 to 60 dy basis.....	2 30	—
40 dy.....	2 35	—
30 dy.....	2 40	—
20, 16 and 12 dy.....	2 45	—
10 dy.....	2 50	—
8 and 9 dy.....	2 55	—
6 and 7 dy.....	2 70	—
5 dy.....	2 90	—
4 dy A P.....	2 90	—
3 dy A P.....	3 30	—
4 dy C P.....	2 80	—
3 dy C P.....	3 20	—

HORSE NAILS:

“C” 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg.. 3 60 3 70

SCREWS: Wood—

Flat head iron 7½ p.c. dis	—
Round “ “ 7½ p.c. dis.	—
Flat head brass 75 p.c. dis.	—
Round head brass 70 p.c.	—

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 35
2nd “ (26 to 40 inches).....	1 55
3rd “ (41 to 50 “).....	3 40
4th “ (51 to 60 “).....	3 70
5th “ (61 to 70 “).....	4 00

ROPE: Manila.....	0 11½
Sisal.....	0 09½
New Zealand.....	0 08½

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 10 per cent.

HINGES: Heavy T and strap... 04½ 05

“ Screw, hook & strap. 03½ 04½

WHITE LEAD: Pure Ass'n guarantee

ground in oil.....per lb 5½ 5½

No. 1..... “ “ 5 “ 5

No. 2..... “ “ 4½ “ 4½

No. 3..... “ “ 4 “ 4

TURPENTINE Selected packages, per

gal..... 0 46

LINSEED OIL per gal, raw 0 55 0 55½

Boiled, per gal..... 0 58 0 58½

GLUE: Common, per lb..... 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt.....	\$4 00
Star Standard, 12 qt.....	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1.....	15 50
“ 2.....	13 25
“ 3.....	11 00
Nests of 3.....	3 40
Keelers No. 1.....	10 00
“ 2.....	9 00
“ 3.....	8 00
“ 4.....	7 00
Milk pans.....	3 25
Wash Basins, flat bottoms.....	3 25
“ round.....	3 50
Handy dish.....	3 75
Water Closet Tanks.....	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's.....	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Per lb	—
Jams, absolutely pure—apple.....	\$0 06
Family.....	0 07
Black and Red currant, Rasp-	—
berry, Strawberry, Peach	—
and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds.....	0 10
These goods are put up in	—
glass jars and in 5, and 10	—
lb. tins and 28 lb. pails.	—
Marmalade—orange.....	0 12

LICORICE.

YOUNG & SMYLYE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per	—
box.....	1 25
“ Ringed” 5 lb boxes, per lb.....	0 40
“ Acme” Pellets, 5 lb cans, per	—
can.....	2 00
“ Acme” Pellets, Fancy boxes	—
(30s) per box.....	1 50
“ Acme” Pellets, Fancy paper	—
boxes, per box (40s).....	1 25
Tar Licorice and Tolu Wafers, 5	—
lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass	—
jars.....	1 75
Licorice Lozenges 5 lb cans.....	1 50
Purity” Licorice, 200 sticks.....	1 45
“ “ “ “ 100 “.....	0 72½
Imitation Calabria, 5 lb bxs	—
plb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.
Mince Meat, ½ gal glass jars, \$9 50
Ditto 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... \$12 00

MUSTARD.

ELLIS & REIGHLEY'S, cts

Durham, Fine, in ½ and 1 lb tins	—
“ per lb.....	25
“ Fine, in 1 lb jars.....	22
“ Fine, in 4 lb jars.....	70
“ Ex. Sup. in bulk, per lb	30
“ Superior in bulk, p. lb	20
“ Fine, “.....	15

CHERRY'S IRISH.

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins.....	0 42
Pure in ¼ lb. tins.....	0 44

NUTS. per lb

Almonds, Ivica.....	13 14
“ Tarragona.....	15
“ Fornigetta.....	13 14
Almonds, Shelled Valencias	28 30
“ “ Jordan.....	40 45
“ “ Canary.....	28 30
Brazil.....	10 12½
Cocoanuts.....	5 6
Filberts, Sicily.....	10½ 11
Pecans.....	11 15
Peanuts, roasted.....	10 12
“ Igreen.....	9 10
Walnuts, Grenoble.....	14 15
“ Bordeaux.....	10 11
“ Naples, cases.....	—
“ Marbots.....	12 13
“ Chilis.....	12 13

“OUR NATIONAL FOODS.

pkg. doz	—
Desiccated Wheat..... 4 lb.	\$2 25
“ “ Rolled Oats..... 4 “	2 25
Snow Flake Barley..... 3 “	2 25
Desiccated Rolled Wheat 3 “	2 25
Buckwheat Flour, S. H..... 5 “	2 25
Prepared Pea Flour..... 2½ “	2 00
Patent Prepared Barley 1 “	2 50
Patent Prepared Barley 1 “	2 00
Gluten Flour..... 4 lb.	3 00
Farina, very choice..... 1½ lb.	1 40

Barm Yeast pleases everybody

**BARM
YEAST
MFG.
CO..**
**TORONTO,
ONT.**

Please read these extracts from a few of the many testimonials from all parts of the Dominion:

King Street, DUNDAS, 15th June, 1892.

"I sell quite a lot of it."—C. H. DURANT.

BURNABY, ONT., 23rd June, 1892.

"I have been handling your yeast for some time, and find it gives A 1 satisfaction."—A. W. KINNARD.

CANNING, N. S., 7th July, 1892.

"Your yeast is giving great satisfaction."—M. S. EATON.

PHELSTON, ONT., 22nd June, 1892.

"I sell nothing else but Barm Yeast."—S. HANEY.

**L. H. DOBBIN,
COMMISSION,
MONTREAL**

Has stock on hand to supply the wholesale trade.

Prices current, continued—

V.B.	2 1/2	2 1/2
E. V. B.	2 1/2	2 1/2
E. Superior	2 1/2	2 1/2
XX	2 1/2	2 1/2
XXX	2 1/2	2 1/2
Crown	3	3 1/2

MOLASSES.	Per gal
Trinidad, in puncheons...	0 35 0 37
" bbls	0 38 0 46
" 1/2 bbls	0 40 0 40
New Orleans, in bbls...	0 30 0 52
Porto Rico, hdds.	0 38 0 40
" barrels	0 42 0 44
" 1/2 barrels	0 44 0 46

SOAP.	per lb
Ivory Bar, 1 lb. bars...	5 1/2
Do. 2, 6-16 and 3 lb bars	5
Primrose, 1/2 lb bars, wax W	4 1/2
" 1 " "	4 1/2
John A. cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb.	3 1/2
" 13 oz. 1 and 2 lb. bars	3 1/2
Queen's Laundry, per bar	5 1/2
Pride of Kitchen, per box	2 75
Sunshine, boxes, 100 tablets	6 50
" 50	3 40

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04 1/2
Eclipse	0 04 1/2
Stanley Bar	0 04 1/2
Defiance	0 04 1/2
Toronto, 12 oz.	Per doz 0 50
Ruby, 10 oz.	" 0 30
Monster, 8 oz.	" 0 24
Detroit, 14 oz.	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz.	" 0 72

Mottled in 5 box lots, 100 bars	5 00
" 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

Royal Magnum	Per doz 0 25
" 25 doz per box	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72

" Honeysuckle	Per box 0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

White Castile Bars	Per doz 0 85
White Oatmeal	0 85
Persian Bouquet, paper	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Bouquet	0 60
Cocoa Castile	0 40
Aradian	0 45
New Aradian, per gross	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.	per lb
CHINA GREENS	
Gunpowder—	
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" seconds	17 19
" thirds	15 17
" common	11 14

PING SUEYS.	
Young Hyson—	
Half chests, firsts	25 32
" seconds	16 19
Half Boxes, firsts	28 32
" seconds	16 19
JAPAN.	

Half Chests—	
Choicest	38 40
Choice	32 56
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, 1/2 chests Pekoe	16 22
" Oolong	14 15
" Gunpowder	16 19
" Siftings	5 9

Congou—	
Half Chests, Kaisow, Mon-	
ing, Pakling	12 55
Caddies, Pakling, Kaisow	18 50
INDIAN.	
Darjeelings	35 50
Assam Pekoes	20 40
Pekoe Souchong	18 30
CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.	
British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50
Prince of Wales, in caddies	51 1/2
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T &	
B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.	
CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5	
lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz. packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.	
Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	
16 1/2 lbs	54
Gem, 3 x 6, 3s. caddies 16 1/2 lbs	53
St. Lawrence, 2 x 3, 7s. caddies	
about 17 lbs.	51
Banner, 2 x 3, 7s. caddies about	
17 lbs.	48
Sterling, 2 x 3, 7s. caddies about	
17 lbs.	46
Louise, Solace, 12s. caddies about	
16 lbs.	46
Florence, Solace, 12s. caddies	
about 17 lbs.	42
Hawthorne, 8s. butts 23 lbs.	47
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING.	
Good Luck, spun roll, 16 boxes	
4 lbs.	65
Empire, 3 x 6, 4s. spaced 8s. bxs	
4 lbs.	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s, 14 1/2 oz. Spaced 6s.	
Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies	
about 20 1/2 lbs.	50
Currency, 3 x 3, 7s. Rough and	
ready. Caddies about 21 lbs.	49
Kentucky, 1 1/2 x 3, 13s. Caddies	
about 21 lbs.	50
Kentucky, 1 1/2 x 3, 7s. Caddies	
about 21 1/2 lbs.	49
BLACK SWEET CHEWING.	
Star, Narrow, 12s. Butts about	
22 lbs.	47
Morning Star, 12s. Butts about	
22 1/2 lbs.	43 1/2
Montreal Twist, 12s. Caddies	
about 23 lbs.	44
Anchor Twist, 12s. Caddies about	
23 lbs.	42 1/2

CIGARS—S. DAVIS & SONS, Montreal.	
Sizes.	Per M
Madre E' Hijo, Lord Landsdown	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	65 00
" " Reina Victoria	80 00
" " Pins	65 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.	
CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50
CUT TOBACCOES.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpgk, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	1 15
Athlete, per lb.	10 50
Hyde Park	

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 35
Malting	0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1... \$1 70
" 3 " "	" 1 90
Pails, 2 hoops, clear	No. 2... 1 60
" 3 " "	" 1 80
" 3 " painted	" 1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	\$1 90
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

Matches, 5 case lots, single cases	
Parlor	1 60
Telephone	3 60
Telegraph	3 90
Safety	4 20
French	3 60
Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40
Mops and Handles, comb.	per doz 1 25
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates as'd	3 60



**HOUSEKEEPERS'
QUICK-WASHING
COMPOUND.**
Housekeeper's Quick-Washing per case.
5c pkgs 100 in case ... 3 50
10c " 60 in case ... 4 00

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " 2 doz. 10c.	1 00



BREADMAKER'S	per box
5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

J. EDWARDS. J. E. INSLEY.
LELAND HOTEL
 Corner Hastings and Granville Streets, one block
 from Railway Station and Steamship dock.
Vancouver, B.C.
 INSLEY & EDWARDS,
 Proprietors

THE SANITARIUM BANFF, N.W.T.

Special apartments for invalids. Bath houses
 in connection and a staff of male and female at-
 tendants. The best of accommodation for Travel-
 ers. Rates, \$2.00 and \$2.50.
 R. G. BRETT, J. HASTIE,
 Medical Director Prop.

- The Alberta Hotel - CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial
 Men. Large sample rooms.
 H. A. PERLEY, Prop.

- Queen's Hotel - MOOSOMIN, N.W.T.

Newly built, newly furnished,
 Four large sample rooms.
 WM. CLEVERLY, Prop.

The Hilliard House RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial
 house along the line of C. P. R.
 LOUIS HILLIARD, Prop.

The Clarendon Hotel, Winnipeg, Man. RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE, Portage La Prairie, Man. Best sample rooms west of Winnipeg. Strictly first-class. WM. NEVINS, Prop.

Queen's Hotel, WINNIPEG, MAN. First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Grand Pacific Hotel KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms
 convenient to stores, provided for commercial
 travel
 H. SMITH, Proprietor.

WINDOW DRESSING AND GROCERS' HANDBOOK.

"Window Dressing" fully explained and illus-
 trated in book form of 250 pages and 150 sketches
 adapted to Grocers and all lines of business
 Price \$1.50.

"The Grocers Hand Book" 310 pages bound in
 cloth, profusely illustrated, contains complete
 information on every article in the grocers' stock.
 Price \$1.50.

PREMIUM OFFER. Both sent to any address
 Post Paid for \$2.00 including a Pamphlet on novel
 Window Dressing.

HARRY HARMAN WINDOW DRESSER AND
 DECORATOR, Room 1204, The Temple, Chicago,
 Ill

SPLENDID OPENING IN THE JAM, PICKLE AND EVAPORATING APPLE AND DRIED-FRUIT BUSINESS.

THE DONALD PRODUCE CO. (Ltd.), of NOR-
 WICH, ONT., offer for sale the whole of their
 valuable Plant and Machinery, now in operation
 and in first-class order, consisting of Steam En-
 gines, Boiler, Copper Kettles, Tanks, etc., and all
 the necessary apparatus now in use in their JAM
 AND PICKLE FACTORY.

Also all the Engines, Machinery, Eureka Peel-
 ing Machines, Evaporators, Tanks, etc., in their
 completely furnished APPLE and DRIED-FRUIT
 EVAPORATING FACTORY. The Company are
 prepared to sell the Building as well as Machinery
 of the Evaporating Factory, on very advan-
 tageous terms.

And the Town Council of Norwich will give to
 the purchaser of the Plant and Machinery in the
 Jam and Pickle Factory a lease of the buildings
 (for a term of years and under conditions that
 may be agreed upon) FREE OF RENT AND
 TAXES. A comfortable Frame Dwelling, with
 large garden attached, and Foundry are also
 offered for sale.

This business is situated in one of the finest
 agricultural localities in the Province of Ontario,
 and the opportunity now afforded of acquiring
 such a business, having a well established trade
 in the above lines, is one seldom offered.

Terms easy. Full particulars and inventory on
 application to The Donald Produce Company, 124
 St. James street, Montreal: E. L. McCall, Nor-
 wich; or to Kerr, Bull & Duggan, 62 Wellington
 street west, Toronto, Solicitors for the Company.
 Dated 29th June, 1892.

30 KERR, BULL & DUGGAN.
 Vendors' Solicitors.

SUNSHINE Scouring Soap The 10c. Line.

100 Cakes in Box, \$6.50---6 1-2c. Cake
 50 " " 3.40---6 4-5c. "

This soap manufactured by the Brewster
 Soap Works, Brooklyn, N. Y., is unequalled
 for cleaning metals of all kinds, glass, paint-
 ed and polished floors, woodwork, etc.

It produces a fine lather when used for the
 toilet, removing stains and grease from the
 hands, making them soft, clean and smooth.

Order a sample case from your wholesale,
 or from

Lucas, Steele & Bristol, Hamilton,
 Eby, Blain & Co., Toronto,
 or write direct to the wholesale agents,
 J. M. Lowes, Son & Co.,
 33 Wellington St. E.,
 TORONTO.

BEAVER LINE STEAMSHIPS.

SAILING WEEKLY between Montreal and
 Liverpool Direct. Will be despatched as follows:

From Liverpool.	Steamships.	From Montreal.
Sat'y, July 7	Lake Winnipeg	Wed'y, July 27
" " 16	Lake Ontario...	" Aug. 3
" " 23	Lake Nepigon...	" " 17
" " 30	Lake Huron...	" " 24
" Aug. 6	Lake Superior...	" Sept. 31
" " 13	Lake Winnipeg	" Sept. 7

Superior accommodation for Saloon, Interme-
 diate and Steerage Passengers.
 The Saloon Staterooms are Roomy and all
 outside, admitting of perfect ventilation.
 Each steamer carries a duly qualified surgeon
 and experienced stewardess.

Rates of Passage, Montreal to Liverpool.
 SALOON, \$40 and \$50. According to Accom-
 ROUND TRIP, \$80 and \$90.modation.
 The \$40 and \$80 rates are per Lake Nepigon only.
 INTERMEDIATE, \$30. STEERAGE, \$20.

Passages and Berths can be secured on Applica-
 tion to the Montreal Office or any local Agent
 For further information apply to

H. E. MURRAY, Gen. Manager,
 4 Custom House Square,
 Montreal.

DURABLE PAILS AND TUBS.



TRY

THEM

The Wm. CANE & SONS MANUFACTURING Co OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel
 Hoops, sunk in grooves in the staves and cannot
 possibly fall off. The hoops expand and contract
 with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
 H. A. Nelson & Sons, Montreal.

THE RIPANS TABULES regulate the stomach,
 liver and bowels, purify the blood, are pleas-
 ant to take, safe and always effectual. A reliable
 remedy for Biliousness, Blistches on the Face,
 Bright's Disease, Catarrh, Colic, Constipation,
 Chronic Diarrhoea, Chronic Liver Trouble, Dia-
 betes, Disordered Stomach, Dizziness, Dysentery,
 Dyspepsia, Eczema, Flatulence, Female Com-
 plaints, Foul Breath, Headache, Heartburn, Hives,
 Jaundice, Kidney Complaints, Liver Troubles,
 Loss of Appetite, Mental Depression, Nausea,
 Nettle Rash, Painful Digestion, Pimples,
 tion, Pimples, Rash of Blood, Sallow Com-
 plexion, to the Head, Sallow Com-
 plexion, Sallow Com-
 Head, Sallow Com-
 ache, Skin Dis-
 Stomach, Tired
 Liver, Ulcers,
 and every oth-
 or disease that
 impure blood or a failure in the proper perform-
 ance of their functions by the stomach, liver and
 intestines. Persons given to over-eating are ben-
 efitied by taking one tabule after each meal. A
 continued use of the Ripans Tabules is the surest
 cure for obstinate constipation. They contain
 nothing that can be injurious to the most deli-
 cate. 1 gross \$2, 12 gross \$1.25, 14 gross 75c.,
 1-24 gross 15 cents. Sent by mail postage paid.
 Address THE RIPANS CHEMICAL COMPANY,
 P. O. Box 672, New York.

ORDER IVORY BAR SOAP

We are booking orders for this season's pack

GOLDEN FINNAN HADDIES.

These goods were awarded highest Honors at International Exhibition held in our city 1891.

WRITE FOR PRICES.

H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Agencies. Mfg Co., Hull, P.Q.
The Mercantile Agencies.

TORONTO SALT WORKS,
128 Adelaide E., Toronto,
Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$2.00 PER YEAR

VOL. VI.

TORONTO, JULY 29, 1892.

No. 31

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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

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No. 31

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

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AND
TRADE JOURNAL PUBLISHERS.

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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

Two bulletins, prepared by H. H. Dean, B. S. A., professor of dairy husbandry in Ontario Agricultural College, have lately been published by the Ontario Department of Agriculture. They are No. 75 and No. 76 in the series of bulletins issued by that Department, and are bound in one pamphlet of fourteen pages. The first is on "Butter-making on the Farm in Summer," the second on "Butter-Fat in Milk and Cream." Storekeepers who are obliged to handle a considerable part of the butter made in their neighborhood might perhaps make this pamphlet the means of reforming one butter maker among their customers, if they would simply recommend that it be read. It is a very concise exposition of the methods followed at the Experimental Farm in Guelph and of the tests that are made to ascertain the butter-productiveness of milk. The milk of some cows is low in butter-fat, while that of others is rich. Hence the returns from equal quantities of feed consumed by two given cows may vary materially, and the one that gives the more milk may yield the less butter. This lesson in economy may be

of service to the farmer, and the lesson in dairy practice will be of service to both him and the store-keeper. The country trader who has to take butter for his goods can afford to do a little missionary work to raise the standard of rural butter-making, as it is only by raising the standard that he can make the one-price plan render satisfactory results to himself. In bespeaking a careful reading of these bulletins he is saying a good word for the makers and two for himself. A note dropped to the Department of Agriculture of Ontario, Toronto, will secure the free delivery of the bulletins to anybody who sends it.

* * *

The ice men have now their turn, and if the weather backs them up for a few weeks with a steady temperature like that of last Saturday and Sunday, they will be much beholden to it. They had a winter hard enough to produce reasonably cheap stock, the cold having been sufficiently intense near home for the solidifying of a good 14 inches on all pure water within easy reach. The winter before, the icemen had to go into more hyperborean regions for stock, and hence had the expense of transportation over considerable distances to add to cost. The other extreme of temperature befriended them, however, in its due season, and the summer made up in the demand what the winter had lacked in the supply, so that the year 1891 was a fairly satisfactory one to the ice-dealers. Grocers, butchers and other vendors of perishable lines that can be preserved by cold storage are likely to be good customers this year, and consumers of course have equal motives for buying ice. The grocer cannot afford to do without it. It costs too much to make the attempt. Of course it is material that the ice should be from unpolluted water. Boards of health should urge upon local municipal bodies to adopt and enforce the rule that every stock

of ice should bear a satisfactory certificate of the purity of its source and composition.

* * *

The general practice of business men warrants the inference that they regard competition as a greater hindrance to success in trade than small capital is. A may open a store in a place where there is no competition in his line, and with the drawback of small capital and without any circumstances specially favorable to collection will by care multiply his means and probably become a rich man. Let B start in another place where there is five times as much buying done as there is in A's district, and let B have capital ample to prevent any embarrassment on that score, but let him also have to compete with four other traders, and he will probably have difficulty in holding on to the capital he starts with. The volume of his sales may be greater than the volume of A's, but the volume of his profits will not be. It may happen that B has a capital which will enable him to do, not merely his due one-fifth of the business done in his line in his town, but also to extend out and do another fifth, or twice as much as A does. Even in that case it is unlikely his profit-returns will be equal to those realized by A, and A may be paying interest on credit accounts or on borrowed capital, owing to the slenderness of his means. We might even make A carry a little more weight in the longer time he has to give his customers and the greater proportion of loss through bad debts, and yet A might come out ahead, so great is his advantage in immunity from competition. In fact the more B prevails over his competitors, unless he prevails to the extent of extinguishing them, the less is likely to be his margin of profit. Business men to-day are proceeding upon the assumption that liberal capital is worth less than limited competition, and are rapidly getting rid of the capital as if it

were so much cumbersome ballast in the way of their active manoeuvres to sink rival traders and bring to themselves the boon of restricted competition. It seems that money is considered to be well spent if it is used effectively to dislodge a competitor, and though it makes the victor poorer in money it makes him richer in opportunity, which after all will be used only to get the lost moneyback. B's capital is equal to 40 per cent. of A's, and A knows that B will fight him until all his capital goes. This knowledge does not deter A from undertaking the extinction of B, though A feels that 40 per cent. of his own capital must go the way that B's goes before B relinquishes his hold. It is simply in virtue of A's surplus means over B's that A beats B, but he hopes to recover all from the high prices that restricted competition will bring. Sometimes he does, but there are sometimes too many Richmonds in the field for one Richard to kill them all, and Richmond at last ends Richard.

* * *

Some discretion should be left to travellers in the matter of expenses. To require that a detailed statement, accounting for every cent spent on a trip, should be submitted to the scrutiny of the house is doubtful policy. It implies that a low view of the status of the traveller is taken, whereas the sort of service the traveller is engaged to do, and the extent to which he is thrown upon the guidance of his own judgment, justify the belief that the wholesale trade have rather a high conception of the nature of the traveller's work. He is no mere servant with a specified limited commission to carry out. If he were, it is probable the ways and means whereby he should proceed to do the thing directed to be done would be as clearly defined as the duties themselves. He is an executive agent, entrusted with some of the power of his principals. He has to decide for himself in as many cases as they have to decide for themselves or for their agents. His house must delegate some authority to him, in the same way as the country must delegate authority to its government, and—to bring the parallel a step further—while he must render an account of the money he spends and receives—as a ministry must—so, like a ministry, he should be allowed to put the details of some classes of expenses under the general entry of secret service outlay. There is no doubt the traveller has quite often to be very diplomatic in his methods.

He has to spend money for policy's sake. With this customer he puts in a holiday if he happens to strike the town on one, and that holiday costs him money. This man he must entertain in this way, that man in that. There is no need to indicate more closely some very necessary expenses that probably could not be made self-explanatory or justifiable on paper, which indeed being put on paper might wrongly be deemed more condemning than justifying. All this is said upon the supposition that the traveller has a creditable record that is well known to his firm. If he has, he ought to be allowed to lump his secret service expenses in one entry. The test of whether or not he is worthy of this confidence will be found in the returns from his work. If his business pays all it should pay, that ought to suffice.

* * *

The United States Sugar Trust is threatened with competition from an unlooked-for quarter. It is reported that a project is on foot to form a company of Cuban planters which shall go into sugar-refining very extensively in the United States. If this company can operate its scheme on a scale of sufficient magnitude its success will certainly be gratifying to the sugar producers of Cuba. These, quite as much as United States consumers, had to pay tribute to the Trust. As soon as the combination of all the refineries was effected the planters were at the mercy of the Trust. The chief market for their raw sugar must of course continue to be the United States. But instead of their being several buyers now in that market among whom free internal competition would be to the benefit of the growers, there is only one buyer. The Trust has absorbed all the individualities that formerly played and calculated against each other, and now the seller has to take its offer. A refusal cannot be risked, as there is no other buyer to come along with a better offer. Hence the planters of Cuba have not realized very good prices this year. If they can form a company strong enough to beard the Trust in its den, they will have at least provided for an alternative customer in the United States, and will have the satisfaction of feeling that they have turned the tables on the Trust. The Trust has virtually usurped rights of the sellers in taking from them all option as to the price they shall sell at. The sellers are now breaking into the sphere of the buyers. There is a possibility that the new Brooklyn refinery in course of erection

to compete with the Trust will be controlled by the Cuban company.

* * *

Tariff arrangements play their part among the causes of economic change. The conclusion of the reciprocity treaty between the United States and Spain a few weeks ago was soon followed by the projection of an enterprise on the part of a group of capitalists in the former country for the manufacture of alcohol from low grade molasses. The fact that molasses from Cuba and Porto Rico now comes free of duty into the United States determined the starting of this industry, which promises to be run on a huge scale, the revenue to the Government from the excise collected on the alcohol they will produce being estimated at \$10,000 per day. Already some large shipments of low grade molasses have been made in tank steamers from Havana to New Haven, where large works are being prepared for the manufacture of alcohol from this raw material. A large plant is said to be going up in Blissville, L. I. This new application of molasses should make away with a great part of the low grade stuff that has been such a drawback to good prices for really good molasses. We in this country are less concerned than we were in seeing the lowest grades disposed of without loss on good molasses, as the recent addition to the duty keeps very poor stuff out. But the change will be almost certain to give a stronger tone to the molasses market. It is also represented that alcohol can be more cheaply produced from molasses.

* * *

The sale of syrup has fallen off remarkably the last two years. This decline in the volume of business has been coincident with an even more marked decline in the price, and is therefore rather anomalous. The lowering of the price is always the surest way to increase consumption, and the reduction of consumption is usually only a simple matter of adding a little more to the price. But it must be remembered that the same cause which made syrup cheap also cheapened and increased the production of its most powerful rival in consumers' favor, that is, canned fruit. We have cheap syrup because we have cheap sugar, and the greatest diminution in the price of sugar has been brought about by the removal of the duty on raw. The huge demand for granulated sugar called for a huge production, an incidental of which is syrup. But the cheapness of sugar increased enormously the production of canned fruit, both by domestic and factory process. This canned fruit is not so direct a product of sugar as syrup is, but its abundance is as directly an effect of cheap sugar as the abundance of syrup is. It is more popular, it therefore displaces a great quantity of syrup, and hence is explained the seeming paradox of low prices reducing consumption.

THE BRITISH MARKET FOR CANNED GOODS.

That part of Commercial Bulletin No. 4 which relates to eggs was discussed in a former issue of THE GROCER. The information afforded by the same Bulletin as a basis for an export trade in canned goods is equally deserving of attention and is considered in this article. Canned beef to retail at 4d. would find a capacious market in Britain, owing to the enormous consumption of that staple food by the poorer laboring classes. Animals that would not bring high prices if exported in the live state might be made to yield a better profit if converted into canned meat here and shipped to England. Butter in tins is in wide demand in England, and bulk butter is put into tin packages and exported thence to India, China and other countries of the East. Our creameries should have a share in the supply of this. In canned fruits, apples appear to have the best prospect, so far. To produce them too there need be no diminution of the stock of whole fruit that would be shipped to England, for the raw material of canned apples is not the class of stock that ships well in the hard state. By working up a market for canned apples we would therefore be supplementing our apple exports, for we should be adding to the quantities of hard fruit we already send, a certain quantity of fruit that, owing to its softness, cannot be shipped in the natural state. There are fall apples that do not keep well in the natural state, which, taken at their best, make good material for canning. In the same way we should be able to sell dried and evaporated apples with the result of increasing our total apple export. Canned peaches and pears are represented likewise to be in good request. The sale of canned tomatoes and of catsup and tomato sauce ought also, according to the Bulletin, to be large. Shippers are cautioned to remember that their goods must be of acceptable quality.

From Mr. Just's memorandum, which is added to the High Commissioner's report, the following extracts are taken:

Canadian canned goods are gradually working their way to the front, and in some cases are preferred to other competing products of the same class, and command higher prices. Still there is room for improvement, and the requirements of the market must steadily be borne in mind if a permanent and expanding outlet is to be secured on this side for Canadian varieties at remunerative prices.

In canned vegetables, tomatoes especially have been in fair demand. The latest prices are:—Sundry American brands No. 3, new, 4s. 3d.; French 4s. 6d.; French Talls, 5s. to 5s. 6d. per dozen. In this article Canadian brands, although not much known, have fetched better prices than the American, the quality of the tomato being preferred to the American packing, but they have been

almost unobtainable. I have good reasons for believing that in this direction there is a promising opening for Canadian enterprise. Canned peas and beans are not much in demand, the continent being able so far to beat the American and Canadian article, both in colour and price. In this connection also the competition of fresh vegetables, sorely obtainable at all seasons of the year in this country, has to be taken into consideration.

Evaporated vegetables, for which there is a good export trade to mining countries with a small rainfall like Australia, the Cape, &c., are in good demand. The Canadian product, however, while superior in quality for domestic use, is at present much too high in price to compete successfully with the French, Russian and other brands in the market. Its appearance also is not so attractive, though the Imperial naval and military authorities find it well adapted for their purposes, and are extending its use.

With regard to canned fruits, the consumption increases with great steadiness. An interesting feature in this trade is the putting up of apples in large tins of 6½ lbs. This package, known as the "Gallon Apple," comes at present mainly from the districts south of Lake Ontario, and is rapidly becoming a great favourite for domestic use, especially in poor fruit years, as when cooked, they are not to be distinguished from the fresh article. The reputation of the Canadian apples is now so assured in this country that a more vigorous participation of Canadians in the trade is desired, and should be attended with satisfactory results. The wholesale prices range from 10s. to 11s. 6d. per dozen cans, the Canadian variety commanding generally 1s. per dozen more than the American.

CANADIAN TOBACCO.

The growers and manufacturers of Canadian tobacco are not satisfied with the present differential duty of 20c. a pound against foreign tobacco. In the memorial that is to be submitted to the Governor-General-in-Council, of which the burden is given on another page, they set forth the reasons on which they base their plea for additional discrimination in their favor. These do not appear to counterbalance the objections that their proposals at once suggest. Even if they made out a better case than they do in behalf of the producers of native tobacco, fault might be found with their plea that it is entirely on the wrong ground to convince the public that the changes proposed should be made. There are many lines of production where the argument based on protection would be deemed conclusive by a majority of the consumers, but tobacco is not one of these. Canadian tobacco has enjoyed protection for over 30 years, and has now an advantage of 20c. a pound in its favor, yet it has been una-

ble to attain to such a degree of excellence as to win the preference over foreign leaf tobacco. It is not even acceptable as a substitute, for, during the American war, when it was almost impossible to get Virginia leaf there was a great shrinkage in the demand for tobacco, though the price was away down to 7 and 8c. a pound and Canadian leaf tobacco was plentiful. The claim that we have the best soil does not appear to be borne out by the quality of the leaf we raise. Culture cannot do so much to fit the soil as the memorialists claim, since tobacco exhausts the soil rapidly, and therefore new ground has to be taken from time to time.

We have not outlived the conditions which required that the duty on foreign leaf should be collected as an excise instead of as a customs duty. That is a protection to the consumer against fraud, called for as much to-day as at any time. Every smoker or chewer can now get good tobacco, but if the internal revenue system of collecting the duty were exchanged for its collection at ports of entry, what guarantee would the consumer have that he could get good tobacco, without paying for it such prices as the Canadian manufacturer, guarded by the stiff duties proposed in this memorial, would be pleased to charge? The fraud would consist in the mixing of inferior native leaf with imported leaf. This would enable the maker to realize the full benefit of the protection, and would condemn consumers to use a tobacco of at least mediocre quality. The revenue would suffer. The memorialists claim that they are providing for this by making the duty on foreign leaf 35c. instead of 25c. or 10c. higher. This they urge will offset the shrinkage in the returns in internal revenue that will follow their proposed abolition of the excise on Canada leaf. That would scarcely be in accordance with the main and professed object of the petition, which is to foster the production of domestic tobacco. It would be hard to realize that object and at the same time maintain the revenue from foreign leaf tobacco, as it can only be as imports of the latter decline that the consumption of native leaf tobacco can increase. The concession of the prayer of the memorialists would be at the expense of the national revenue and of consumers. The price would determine what grade would be the staple, as quality under the proposed conditions would be too costly a basis of selection, though it is now the basis. And the price most popular would be that charged for a mongrel tobacco.

Consumers are willing to pay a good price to get good tobacco, as the consumption of tobacco shows. They make up about \$2,000,000 of the revenue, which they pay on the tobacco they consume. Their wants should therefore have some consideration and their views will be apt to hold, as they pay better than the plan proposed in the memorial could be made to pay.



A WARNING TO GROCERS.

EDITOR CANADIAN GROCER.

SIR.—Allow me through your valuable paper to make a suggestion to grocers in the matter of this growing demand for packet teas before it is too late, and the grocer finds himself high on the rocks selling sugar and soap whilst other trades are reaping the benefit of the tea trade. Last week I was approached by a big gun on Front St., who by the way is handling a packet tea to retail at 35c. per pound. In the first place I was very much persuaded to take it, which I refused to do, secondly I was then given the option of having it put in on approbation. Upon declining to entertain it at all I was insultingly told that it would be put in at every available fruit and drug store in my locality. Now, Sir, we see what is before us, now is our time to act, push our own teas and drop the packet teas before it is too late. I for one intend to pursue that course and push my own blends, for, if not otherwise checked, taverns and saloons will be selling packet teas as in England.

W. F. PENRICE, 255 Queen St. W.

THE PRICE OF SUGAR.

The present state of the sugar business with the wholesale trade of this Province, and of Montreal, is fast approaching a climax, and causing the more thoughtful to ask where it is going to end. To-day the jobbers are customarily selling sugars at cost, and it requires very little ingenuity on the part of retailers to buy goods at even under present current prices at the refineries. That this is not only not business, but absurd, anyone of average intelligence will plainly see. That it will, if continued, ultimately end in disaster is also transparent, and that it is seriously injuring everyone in the wholesale trade is almost equally certain, though many are unwilling to acknowledge the latter fact, or even think it themselves. Therein lies the trouble. Many are continuing the present slaughtering with the idea of gaining trade in other lines, some with a view to advertising themselves amongst the retail traders, others do it in the spirit of retaliation, while there are those who are actuated by the more sinister motive of closing out weaker competitors. Whatever the motive, whatever the pretence, such action is upbusinesslike and futile. And while the cutting of prices may cause discomfiture to competitors, at the same time it is quite possibly injuring the parties themselves just as severely. Charles Kinsley's celebrated remark seems to fit the case exactly when he said: "And

then they don't thrive. They can't thrive. * * * They begin by trying to oust each other, and eat each other up; and while they're eating up their neighbors, their neighbors eat up them; and so they all come to ruin together."

The idea of men selling one-third of their yearly turnover at cost, and even at under cost, would appear to any outsider as beyond belief. And yet men priding themselves upon their business ability and capacity are to be found in the wholesale grocery trade of Ontario doing this commonly at the present time. And what are they gaining? A reputation for foolishness. Are laying up aggravation and worry, and making for unsatisfactory balance sheets at the end of the year.

THE EVANGELINE OF NOVA SCOTIA.

Among the enterprising manufacturing firms of this fertile valley none are more deserving of mention to the large number of THE CANADIAN GROCER'S subscribers than The Forest Canning Company, Halifax, N. S. When it is stated that the personality of this concern is the same as that of the world-renowned lobster packers, Forest & Co., no better guarantee of stability, enterprise and worth is needed to recommend their goods. Their total pack is put up under their personal supervision. The selection of a site for their factory at Kingston station, N. S., shows the good judgment of the firm, as the locality is one of the healthiest and most productive in the Province. It abounds in good pasture and spring water, the stock is all of the highest grade and thorough bred, making it easy to have the richest milk as well as the healthiest food that can be produced in any country. The company's products are condensed milk and coffee, preserved fruits and vegetables. The firm have not spared either labor or money in erecting suitable buildings, and a plant of machinery of the very latest invention for their extensive works. Their new improved milk condenser gives the greatest satisfaction. A word to the grocer will not be out of place. There is certainly a great amount of responsibility on the tradesman who handles this class of goods. As condensed milk is coming more into general use year after year, mothers in many cases depend on pure condensed milk as food for their infants, it being less liable to engender that terrible scourge, cholera infantum, which is so fatal to infancy. Every grocer therefore should try to obtain the best and purest at whatever cost, and flatly refuse to handle any article that has for its recommendation "cheapness." Grocers are asked to guarantee the Jersey Brand in the name of the Forest Canning Company.

The canned fruits and vegetables packed by this company will rank A 1 with the best in the world, the fruits of the Annapolis valley being renowned for their juice and

flavor, and the vegetables for their tender wholesome growth, the climate of the valley being very suitable for maturing all kinds of fruit and vegetables.

THE SOUTHERN OPOSSUM.

In days gone by the southern section of the Union was known far and wide for hospitable people, and it has been said that one might travel for a week over the hills and valleys of that section without having to spend a dollar for lodging; the traveller having to stop at the farmers' homes, as there were few public lodging houses at that period. One of the delicacies the southern people delighted to set before their visitors was opossum meat with sweet potato dressing, and it is said to be one of the richest and most delicious edibles that can be had in the southland. THE GROCER is forcibly reminded of the "possum and taters" by receiving an invitation to attend an old time 'Possum Supper and Banquet, to be given by the Southern Department at the Buffalo Exposition on the afternoon of August 17th complimentary to the representatives of the Northern press and Railroads. There will be present a number of prominent Southern gentlemen, and no doubt the occasion will be pleasantly remembered by those fortunate fellows who are included in the invitations sent out by Hon. J. T. Patrick, Secretary of the Southern Inter-State Immigration Bureau, Raleigh, N. C.

A NEW FIRM OF PORK PACKERS.

The Canada Gazette announces that James Park, of Toronto; Charles Blackwell, of Lindsay; Andrew Park, Toronto; Susan Blackwell, of Lindsay; Margaret Thompson Park, of Toronto; and Thomas Blackwell, of Lindsay, are seeking incorporation as Park, Blackwell & Co., limited, to engage in pork packing in Toronto. The capital stock is placed at \$50,000.

The composition of the new company is a guarantee that it will do a first-class trade. James Park has been identified with the pork packing and provision business for a quarter of a century. He enjoys the good opinion of his customers throughout the country. Chas. Blackwell, of Lindsay, infuses new blood into this business. He is a young man of about thirty years of age, and has had a successful career as a grocer. He is a careful, shrewd business man, and will no doubt make his mark in the provision trade in this city. The goods produced by the firm of Jas. Park & Son are well known in the markets of the Dominion of Canada, and with increased capital the new firm should be a success.

A recent decision of the customs department rates potted meats at 3c. per lb. instead of 20 per cent. as formerly, and soups are now rated as extract of beef at 25 per cent.

FOR THE PROTECTION OF NATIVE TOBACCO.

Below is reprinted all but the preamble of a memorial that has recently been circulated in the east, and which is to be presented to the Governor-General-in-Council in the interest of growers of native tobacco. It is said that a very large number of signatures of influential merchants and manufacturers have been obtained. It prays:

That, for instance, the consumption of tobacco, which grows from year to year to immense proportions, goes nearly almost exclusively to the making of the fortunes of foreign farmers, when it is a well known fact that our soil is well adapted for the production of the first quality of tobacco;

That the inability of the Canadian farmers to compete with other and remote parts of the world is due entirely to our fiscal legislation, which practically puts foreign producers, already skilled in this branch of agriculture, on the same footing as our people, foreign leaf tobacco entering in the Customs free of duty, whilst Canadian tobacco is subjected to the same excise duties, if mixed with the imported leaf;

That your petitioners beg to suggest that the system of excise duties, which might have been the only possible system years ago, when the tobacco industry was in its infancy, is fast being driven to the class of antiquated notions, surrounded as it is with a complicated, useless and expensive machinery, involving too much technicality and red tape;

That there is no reason why tobacco should not be treated as all other merchandise which pays duty at the Customs;

That the collection of duties in the usual manner and by the ordinary staff of the Department of Customs would relieve the public treasury of an enormous expenditure, as the manufacture of tobacco would then be left as free as all other industries, and all the staff and special excise officers now paid for by the tobacco department, all the costs of stamps going around the packages of cigars, cigarettes and tobacco, all the different sets of books the factories are supplied with, all the branch offices in every town and city would be dispensed with, which means a saving to the Government of hundreds of thousands of dollars per annum;

That they humbly suggest that a Customs duty of, say, 35 cents per lb., should be imposed on all raw leaf tobacco brought into this country, to replace the present duty collected through excise, which is now 25 cents per lb.;

That an additional duty of about 35 cents per lb. should, of course, also be imposed on

imported manufactured tobacco, or partly manufactured tobacco, and a duty of \$4.60 per lb. and 25 per cent. ad valorem should be imposed on all imported cigars, cigarettes, etc.;

That the apparent increase from 25 to 35 cents is to meet the deficit that may occur in the revenue by the natural increased production of Canadian tobacco;

That such a change in our fiscal legislation would leave our farmer free to sell his own tobacco according to its merits, without any official hindrances;

That this would create an industry which the lack of encouragement has prevented coming into existence till now, inasmuch as our tobacco producers had to compete without protection against the whole world;

That the objections which persons non-experienced in the trade will raise, that a higher customs duty will be a premium to contraband, is answered by the statement that tobacco smuggled from the United States into Canada can only be home-produced tobacco, which, in the States, bears a nominal duty of 6 cents a pound of excise duty, as against 25 cents here, and not foreign tobacco, which carries an enormous customs duty of \$2.75 in the same cases; so that if the Canadian tobacco leaf becomes free of excise duty the tide of contraband will have to stop or run the other side;

That to answer another objection raised that heavy customs duties and freedom of excise will proscribe the better class of tobacco and encourage the production of a cheap and injurious article under the false guise and name of foreign tobacco, your petitioners beg to state, that the competition of the manufacturers and the knowing taste of the consumers will, then as now, set matters right in that respect, and for a long while, as long as it will take to improve and perfect the cultivation of Canadian tobacco, the costly luxury of the best foreign tobacco (cheap foreign tobacco is prohibited by the heavy customs duty) will be paid by wealthy amateur smokers,—on the other hand the fear of a cheap home-produced tobacco disappears with the obvious answer that the Canadian leaf is used duty free and harmlessly by an immense and most healthy population;

That there is no intention of suggesting to the Government an abandonment of its control over an industrial branch which all foreign governments have jealously regulated; and that a continued license of, say \$200 equal to what is actually in existence, viz., \$75 for cigars, \$75 for plug and cut tobacco, \$50 for Canadian tobacco, should be maintained at the option of the Government;

And your petitioners well knowing with what zeal and earnestness your attention is constantly fixed on every means tending to develop the resources of this new country, hope Your Excellency will give his care to these our representations and views.

WHERE THE JOKE COMES IN.

Stranger—"Can you kindly inform me when the band begins to play?" Park Sparrow—"O! can. Shure an' O!m not diff. Wait here, an' when it strokes up O!ll let ye know."—Drake's Magazine.

Heredity.—Mrs. Snooper—"Mrs. Staggers' baby is bottle fed." Snooper—"Takes after its daddy already, does it?"—Smith, Gray & Co's. Monthly.

A boy was stealing currants and was locked up in a dark closet by the grocer. The boy commenced to beg most pathetically to be released, and after much persuasion suggested: "Now, if you'll let me out and send for my father, he'll pay you for the currants and lick me besides." The grocer could not withstand this appeal.

Little Dot—"Papa wouldn't give me a penny." Mamma—"He wouldn't?" Little Dot—"No'm. He is pennyurious, isn't he?"—Street & Smit.'s Good News.

Mr. Hayseed—"I have jist read your sign, Fire escapes this way." Now, young, feller, what I want to know is what way kin the people git out?"—Chicago Inter-Ocean.

"Why didncher come out t' play ball 'yist-day?" "Had to stay home an' keep th' flies off o' the baby." "We got a baby, too, but they ain't no flies on it."—Indianapolis Journal.

"Is this a healthy portion of the State?" asked a traveler in Arkansas. "Well, I should say it is. There has been nobody hung here in about three months."—Texas Siftings.

Office Boy—"Can you let me off this afternoon? My grandmother is dead." Head of Firm—"Not very well; but you can run out two or three times and look at the score."—Puck.

Circus Man (hunting for a stray elephant)—"Have you seen a strange animal around here?" Irishman—"Begorra, oi have that; there was an injur rubber bull around here pulln' carrots wid his tail."—Harvard Lampoon.

In Chicago—"Matilda, I hope you had the windows closed when Mr. Loudsmacker was making love to you last night," said her mother, coldly. "Why, mamma, what can you mean? Mr. Loudsmacker did not make love to me particularly." "Were you uncorking champagne?" "No, mamma, but the wind was from the lake and I remarked myself how distinctly we heard the suction pumps of the water works."—Boston Post.

The London Advertiser, of Saturday, had a page devoted to that city's grocery trade. The centre-piece of the whole was the programme of the local association's pic-nic held on Wednesday last. The remainder of the page was taken up with the advertisements of leading wholesale and retail branches of the trade, and a good hearty send-off for the pic-nic itself.

HAMILTON RETAIL GROCERS AT THE FALLS.

"Come along with us and we will make you happy."

There must have been 3,000 grocers and their friends who accepted the above invitation and attended The Hamilton Retail Grocers' Association's third annual picnic at Queen Victoria Park, Niagara Falls, on Wednesday, the 20th inst. It was one of the best excursions that ever left that city, and was brought to a close without a single hitch or accident. The grocers closed their stores on Tuesday night and kept them closed until Thursday morning. It was their holiday; they earned it, and they had it. Three trains loaded with passengers, whose baskets were loaded with good things carried the jolly folks to the grounds, and the 13th Battalion band furnished music. The Committee had a bountiful supply of hot tea, coffee and milk, which was given free to every person. Walter Baker & Co., of Boston, Mass., filled many large jugs with their Breakfast Cocoa for the guests, and must have contributed a large number of gallons of that goodly drink. The Toronto Biscuit and Confectionery Co. were well represented, two of the firm—Geo. W. Booth and H. C. Fortier—with their Hamilton representative, Cyrus King, were on the grounds all day. This enterprising concern sent over from Toronto on the early boat a handsome tent, two of their prettiest young ladies and a large supply of their justly celebrated biscuits. The latter were given away to all who could crowd near the tent, the only trouble being the wares did not hold out long enough. The demand was greater than the supply, but they promise to do better in

bers of the association and their families were likewise favorites in the demand. The badge was made of white silk and has a Dominion flag in the three colors upon it, and the following—"Hamilton R. G. A. Souvenir of THE CANADIAN GROCER, Toronto." Five hundred of these were pinned on by this paper's representative who accepted the Grocers' kind invitation to be with them. The day was perfect, and every one took in the sights of Canada's national park, a number crossed over to the United States side



B. WINNIFRITH,

Chairman Picnic Committee

and there was no point of interest neglected. The committee deserve just credit for the grand success they made of the picnic. They all worked as grocers know how to work, and were ever ready to make any additional labor that would tend to make the day more pleasant for their guests. The return train arrived home in good time, and all claimed they had spent one of the most enjoyable days of their lives. The Hamilton retail grocers may well be proud of their venture. Their friends will only be too delighted to accept of such a treat in the near future.

SENSIBLE SUGGESTIONS TO NEW GROCERS.

The retail grocery business is a peculiar one, more so than any other I know of, from the fact that nearly every man who has a dollar to spare, or who fails in any other business, thinks he can run it successfully; in reality, it is the most difficult in the country to succeed in because the profits in many articles are so small and there are so many perishable goods to be handled. The impression prevails that a man has nothing to do but to go to some wholesale grocer, buy a stock of groceries, without any knowledge of their quality, fit up a store and the customers will come and he will coin money. If this mistake is discovered in time, and the man

has any grit in him, he begins to understand that in order to succeed he must know the business. This means hard work, long hours, close study, and, for a while, very poor pay. In order to succeed, he must place some object before him and try to attain it. For instance, if he has started in a town or city where there are some good stores, he must look around, pick out one of the best, and say to himself, "How has that man got his store in the condition it is in?" Get him thinking this way, and in a short time he not only gets his store in as good condition as the one he chose for his model, but he does better, he makes improvements suggested by either the wants of his trade or his own ambition, inspired by his first failure. He does not do it without work. He must study the qualities of the various goods he trades in, learn their history and make himself familiar with their qualities in order to gain the confidence of his customers, for in this lies the secret of success.

Never sell them goods that you can not recommend, and, if a mistake is made by your men or yourself, rectify it at once. Don't let the customer see that any pecuniary consideration stands in the way of making the mistake good, either in weight or quality.

Let the parties with whom you trade see that you know the quality of the goods you want, that you are a judge of them, and they will not try to palm off inferior goods on you. Pay all your bills promptly, getting all the discounts off.—L. J. Callahan, in Michigan Tradesman.

The E. B. Eddy Co. report business satisfactory. Their branches at Montreal and Toronto and their agents and travellers from the Atlantic to the Pacific coast are crowding the house at Hull with impatient orders. Since responsible branches have been opened at Montreal and Toronto under direct control from headquarters at Hull, and since paper has been added to the Company's other lines of manufacture, there has been an immense increase in business, as the wholesale trade and the jobbers in nearly every line of business are now purchasers from the Company direct. The rapidity with which the paper branch of the business has developed is beyond the most sanguine expectations of that most sanguine of men, Mr. Eddy. Their paper mills with three machines, already the largest in Canada, are to be supplemented with a 96 machine, which is expected to be in operation by October of this year. This Company's matches, woodenware, indurated fibreware and washboards are now sold by every grocer and general storekeeper in Canada, and so now are their manillas, tea, wrapping and toilet papers. The trade of Toronto and West are requested to correspond with the Toronto branch, 29 Front street west, as much as possible, and thus receive immediate attention.



OUR BADGE.

future. They understood that only 500 would be there, whereas six times that number were present. THE GROCER'S badges given away as souvenirs of the occasion to mem-

NEW GOODS.

The following lines from Messrs. Dandicolle and Gaudin, of Bordeaux, France, are now in store and for sale :

Cases	Royans a la vatel.	Cases	Olives farcies.
"	Royans a la Bordelain.	"	Olives de Seville.
"	Variantes.	"	Olives Queen Pitted.
"	Anchois au sel.	"	Huile d'olive extra.
"	Anchois a l'huile.	"	Asperges en branches.
"	Biggaroux au Marasguin.	"	Fortuna liqueur Hygienique.

LUCAS, STEELE & BRISTOL, Wholesale Grocers,
73 McNab St. North, Hamilton, Ont.

DALU KOLA CONGOU. IMPERIAL BREAKFAST CONGOU. RUSSIAN BLEND CONGOU.

NEW SEASONS : The most taking and desirable 45 and 50 cent teas offered to Canadian Consumers. Our largely increasing sales and repeat orders fully warrant us in stating that both retailer and consumer alike recognize the superior qualities of these teas above all others.

Here is an opportunity to increase your tea business with good profits.

We have an absolutely perfect system of advertising in connection with the sale of these teas. Merchants are universal in acknowledging this fact, and agreeably surprised at the prompt increase in their tea trade. Write us for particulars.

W. H. GILLARD & CO., WHOLESALE TEAS, **HAMILTON.**

Saint Charles Evaporated Cream.

Always packed in pound tins, the latest novelty in Canned Goods. No camping outfit complete without this delicious Cream. The grocers who cater for such trade should buy quickly.

JAMES TURNER & CO., Hamilton.
Wholesale Agents.

THE "MONSOON" BRAND Pure Indian Tea

Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,
Growers' and Importers,
TORONTO

JOHN BURGESS & SON SAUCE AND PICKLE MANUFACTURERS, 107 STRAND

Corner of the Savoy
Steps, London, W.C.

Vide Sir Walter Scott's "St.
Ronan's Well," Chaps. XVI. and
XXX.
Lord Byron's "Beppo," VIII.

Our travellers are now out with new
samples of

LAMPS AND FANCY GOODS.

Wait for them!

W. J. REID & CO.

—IMPORTERS OF—

Crockery and Glassware.

DECORATORS OF CHINA, &c.,
London and Belleville.

THE SPIDER AND THE FLY.

(CONTRIBUTED.)

[Scene grocery store. Proprietor working at books. Enter city traveller.]

C. T.—Good morning, Mr. T.

Grocer.—Hello! How are you this morning?

C. T.—Well, taking all things into consideration I can't complain. I might be worse and then again I might be better.

Mr. P.—Well, it is no use complaining so long as a fellow has his health and gets three square meals a day and a good bed to lie on. I don't see what we are all worrying about. We can't take any of it with us, and we don't know whether we might be alive to-morrow or not, so what is the use of us eating ourselves? The world owes us all a living, and I guess we'll get it. I often think that it is a want of proper faith on our part to worry so much.

C. T.—I don't think there is the slightest doubt of that, sir. Proper faith will remove mountains, but I am sorry to say too few of us have got it. We get so wrapt up in our little selves that we lose sight of our dependence. I venture to say that not twenty men out of every hundred could tell you at night what color the sky was in the morning. They are so wrapt up in things down here that they never think to look up. If they would look up more and down less they would have happier hearts and more brilliant minds. I feel that if the grocers had the proper faith we would not have the trouble with the Wednesday afternoon half holiday that we have. How do you feel on the half holiday question, Mr. P.?

Mr. P.—Well I would go in for it. I think it is a good thing and don't see why it should not be carried out, but I don't think you will ever get it to work on this street.

C. T.—Why, how is that?

Mr. P.—Well you see, my neighbor Mr. H. over on the opposite side of the street is hard to bring to close at nine or ten, let alone a whole afternoon. I truly believe that he would keep open on Sunday if the law would let him. He is the worst man you ever saw. You can't get him to do anything.

C. T.—He must be a pretty tough case then.

Mr. P.—Yes he is.

C. T.—Well, I have an agreement here, and if you will sign it I will see if I can't handle him. I will do my best to get him to sign it.

Mr. P.—All right, I'll sign it, but I don't think it will do any good. I know him so well.

C. T.—Well we will see.

[Grocer, signs it.]

C. T.—Thank you. Now I will see what I can do with him. Good day.

[Traveller crosses to opposite store. Enters store.]

C. T.—Good morning, Mr. H. This a fine large morning.

Mr. H.—A what?

C. T.—A large morning.

Grocer.—Well, you get your share of it, don't you?

C. T.—Oh, yes. It is so large we all get a share of it.

Grocer.—That's good. He, He! Very good. He, He! It is a large day and no mistake.

C. T.—Well, how is business, Mr. H.?

Mr. H.—Business! He, He! There is no business. If it keeps like this very long we will soon have to bust up and pay our creditors thirty or forty cents on the dollar, the same as M. did up the street. He, He! I tell you, there is no use for an honest man trying to get along now. The honest man who struggles hard to pay his creditors a hundred cents on the dollar is not in it now. Why, there is M. up the street. He has been cutting and slashing things so terribly that the business men for hundreds of yards around him could not exist. He was selling lots of things at less than I could buy them, and less than I know and could prove that he bought them, and yet the wholesale men would push goods on to him and give him all the credit he wanted, knowing this and backing him up so that he could cut our throats who are doing a legitimate business and paying a hundred cents on the dollar. It looks to me as if the wholesale houses here want to run the retail trade as well as the wholesale. I don't see what other object they can have in view when they back up a man like that. But a good many of them have got bitten lately, and they deserve it. I hope it will open some of their eyes. I heard it rumored that one wholesale man had about sixty thousand dollar's worth of another man's floating around, and I heard that another wholesale firm had to go security for the rent of certain retail grocers who have failed and compromised, before the landlord would let them continue. The wholesale men between their supply stores and smart Alecks have got business down to a very unhealthy state. In fact some grocers call it rotten. It seems a kind of a hard name, but that is about the proper term to use. How can a man who meets his obligations and pays a hundred cents on the dollar compete with a man who only pays thirty or fifty cents? It is ridiculous to expect it. The worst of it is, the very men who are backing up these men so that they can cut our throats, have the dog gone cheek to come and ask us for an order. It's kicked out they ought to be. Why, an honest man would not have the cheek to ask the amount of credit that these supported smart Alecks and splurts do without being able to see their way clear to pay their bill when it comes due.

C. T.—Yes, sir. You are right. There is too much of this sort of thing going on. In fact the wholesale houses of to-day are doing

nothing more or less than educating the retailers to be rogues, and as long as they will sell to men of that description, men whose hobby or craze is to sell things at cost and under cost, it will never be any different. Of course I have been told that they add on a percentage to make up for losses, so that you and every honest grocer are paying to help keep up these pests. If it was not for that they could never stand it. Now, I tell you what I would suggest as a cure for such houses. Let every grocer around the neighborhood of the one who is cutting get their goods from the same house, cut like blazes, and smash up too. Perhaps that would bring them to their senses. Of course their object in keeping a supply store is to run every other grocer out. That being so, you might as well let them pay for their trouble. It's them that should do so, not you. If they were not blind they would see that they are only cutting their own throats. If there was only a little more of this sharp practice done this cutting would soon cease, and through the wholesaler too. Of course the extra they make on the straight dealing grocer goes to make up the loss on the other. Quite a number of these smart splurts don't give proper weight, and instead of giving bargains rob the public. Here is a sample. Flour, by the bag, \$2.60; by the stone (I don't know whether they call that 12½ or 14 lbs.), 50c., a difference of 90c. on the bag. Here's another: Finest sardines, 7c. a tin. Finest sardines cost 12c.

The Retail Grocers' Association should allow so much money to be spent for space in the papers to show up all such frauds, for they are nothing else inwardly and outwardly. Barnum said that the public liked to be gulled. I think the wholesale men like to be gulled too, for they are often caught by the unconscientious splurt who leaves him in the soup. They are not satisfied with the steady going, honest grocer. They want something exciting, something that will wake them up, and they get it by being taught a practical lesson. They have no use for a plain, matter of fact, conscientious man. He is too dry.

[TO BE CONTINUED.]

The report of the Association pic-nics held last Wednesday at London and Montreal and of the Toronto Travellers' Excursion will appear in next week's issue.

DR. PRICE'S
Cream Baking Powder

Contains neither Ammonia or Alum.

Liebig says: "Alum is very apt to disorder the stomach and to occasion acidity and dyspepsia."

The President of the St. Paul Board of Health, says: "Ammonia is harmful and interferes with normal digestion."

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

DEAR GROCER

Don't forget that we can supply your friends in the Ice Cream business with all the different flavors of our own manufacture and like our other goods they give satisfaction. Send us on your orders for Coffee, Snow Drift Blend 33 cts., No. 6 good strong flavor 30 cts., standard brands that are always uniform.

Very truly yours,

THE SNOW DRIFT CO.,
BRANTFORD.

CANDY.

We manufacture it in every conceivable shape and are constantly getting out new ideas.

We make a specialty of "Gross Goods," which yield the retailer a large profit.

Our travellers are now filling their sample cases with new lines and will be on the road at once. Should they not go to your town, send in your orders by mail and we will give them careful attention.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder

Sold only in Cans.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and Cuba MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

WE OFFER 2000 CASES

=TOMATOES-

"De SALABERRY" brand, choice, for immediate delivery.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

IMPORTERS

Teas, Fancy Groceries and Table Delicacies.

309, 311 and 313 COMMISSIONERS,

CORNER ST. PETER STREET,

MONTREAL.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

A large independent sugar refinery is about to be started in Brooklyn, N. Y. Capital \$1,000,000.

The sockeye run may be said to have fairly commenced, and most of the canneries are in operation.

W. E. Zimmerman, traveller for W. H. Gillard & Co., Hamilton, has been confined to his home with a light fever, but is now on the mend.

The general store stocks of Wm. McKay, Duart, and Cash & Co., Wallaceburg, were withdrawn at Jones' auction rooms in London last week.

A. Davidson, until recently a general merchant at Durham, has been appointed agent for a Calcutta tea firm, and is opening an office in Toronto.

A good man is wanted to take charge of the grocery department in a general store. Applications should be forwarded to Thomas Mulcahy, Orillia, Ont.

The St. Croix Soap Manufacturing Company, St. Croix, N. B., have been making extensive additions to their works which will enable them to double their output.

A. M. Hazlewood, of J. & R. M. Hazlewood, merchant millers, Clifford, Ont., was married a few days ago to Miss Lena Hawke, daughter of the late Rev. Wm. Hawke.

A slick individual has been going through Essex county agreeing with farmers to handle their butter at 26 cents a lb. The agreement turns out to be a promissory note for \$260.

A man named Hilton, employed by John Ronan, grocer, Hamilton, has been away for some time, and is suspected of an intention to stay away, some \$50 being reported to have disappeared with him.

John Cameron left on Wednesday morning for Owen Sound where he was to board the Steamer Alberta for Fort William on his way to British Columbia for THE CANADIAN GROCER.—Grey Review.

The gross receipts from the successful picnic of the Hamilton Retail Grocers Association last week amounted to \$1,380.35. After paying railway bills and other expenses, the committee will have a small balance.

John Taylor, of a leading commission and apple house in Liverpool, is passing through the country under the guidance of apple King Cantelop, of Clinton, considering the outlook for this season's crop. He reports

big prospects for Huron, and in fact every part seen thus far. All that is needed, he says, to secure top prices in the biggest market in the world—that of Great Britain—is to make quality the first requisite of everything we ship.

J. C. Roler, Lowthorp, Giles County, Tennessee, writes to a firm in this city: "I saw your advertisement in THE CANADIAN GROCER. Send me samples and prices of Japan teas."

A heavy peal of thunder frightened the horse of Mr. Rowntree, grocer, London, on Richmond-street, causing it to run away, upsetting the wagon at York-street and continuing along that thoroughfare with two wheels off the rig.

R. T. Steele, of Lucas, Steele & Bristol, wholesale grocers, Hamilton, is receiving subscriptions for the sufferers from the St. John's fire. Mr. Steele is constrained to do this in default of any organized effort in the same direction on the part of his city.

Excellent ice-cream is prepared of Highland Brand Evaporated Cream by following the directions on the cans. No family need be without this luxury, as the Cream can be furnished at all seasons, and is less expensive than ordinary dairy cream.—Adv.

The American ship George Sholfield arrived at Vancouver on Friday last from Yokohama with 2,500 tons of tea, consigned to the Canadian Pacific Railway Company. The Sholfield made the trip in thirty-nine days, and is the first of the season's fleet of tea ships.

Wm. Job, of Job Bros., general merchants, of St. John's Newfoundland, was married in that city, on the morning of the first. He started on his wedding trip, but the fire broke out and he was recalled by telegram. On his return he found all his property destroyed, wedding presents included.

The British barque Martha Fisher arrived in the Royal Roads, Victoria, B. C., 142 days from Liverpool, with a general cargo, consigned to Messrs. Rithet & Co. She has a few tons for Vancouver and New Westminster. The Fsher has been chartered to load salmon for the United Kingdom.

Alexander T. Fulton, for many years senior partner in the well-known firm of Fulton, Michie & Co., died at his residence, on Wellington place, Toronto, on Saturday evening, at 5 o'clock. About two years ago Mr. Fulton suffered a paralytic stroke, but recovering he enjoyed fairly good health until the beginning of the present year.

A trade pamphlet which is very well calculated to extend the commerce of Delafield, McGovern & Co. has just been issued by that house. It is very tastefully got up, the devices of the firm's chief brands being embossed in gold on the cover. Full page illustrations of the buildings of the World's Columbian Exposition make agreeable interludes in the course of the long enumeration of lines controlled by this company.

among which is the "Clover Leaf" brand, famous in several descriptions of package goods.

J. S. Bond, Gerrard street, is one of the grocers east of Yonge street in this city who agreed to close on Wednesday afternoon, and Mr. Bond closes. In the example of competitors who also agreed to close on those afternoons, but who do not close, he has sufficient provocation to keep his store open on all afternoons, but he prefers principle to retaliation.

The great national Food Exposition to be held in New York next October is receiving liberal countenance from the Governors of the various States and from Senators and Congressmen, as well as from the grocery trade of the United States and Canada. Among the acknowledgments of invitations received is that J. W. Geraund, of the Jerusalem Warehouse, Halifax, N. S., and that of Lockerby Bros., wholesale grocers, Montreal.

Only four vessels have been chartered this year to carry the salmon pack to Great Britain. They are the Chili, River Ganges, Frederick and Martha Fisher. They will carry altogether about 140,000. No more charters will be made until the season is further advanced. The Alaska pack this season will be about 400,000 cases; less than a half pack. The price in London is about 22s. 6d. c. f. & i. In nine cases sales have been made at 23s. The price in British Columbia is about \$4.75 free on board.

Mr. Thomas MacFarlane, Dominion chief analyst, paid a recent visit to Chicago, whither he went to obtain information respecting the ingredients which enter into the composition of compound lard, lard oil, cotton seed oil, neutral lard, oleo stearine, butterine, etc. Since the increase in the duties on pork and hog products last year, adulteration is found in a lesser degree than formerly in the imported article, and it is with the view of "heading off" these products which may be adulterated in the Dominion that the analysts of the Inland Revenue Department are seeking this information. The proprietors of the packing houses and the



"CAIRN'S"

HOME MADE MARMALADE

Is a most delicious preserve for the warm weather. Advise all your customers going to the country to take some with them. Your wholesale grocer has it.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

LYNX SALMON LYNX

300 CASES IN STOCK.

Our LYNX brand of SALMON is of superior quality, and is not surpassed by anything in the market.

M. Masuret & Co., WHOLESALE GROCERS, London.

different factories, as well as the stock yards authorities, afforded Mr. MacFarlane every facility to prosecute his researches.

The Farnham beet sugar refinery company is reported to be in financial difficulties again. The liabilities are said to be \$63,000 and the assets \$8,000. If the refinery is closed, many farmers who made contracts to supply beets to the company will lose heavily.

J. B. Stringer & Co., of Chatham, are constantly shipping beans to the Spanish West Indiee. They report orders for four carloads of Kent beans and one of Kent corn (the beans principally for export.) Prices are said to be lower.

E. B. Eddy, Hull, paid the city a flying visit on Tuesday and went west in the evening. Mr. Eddy never gives himself a minute's rest when he has an object in view. He has the reputation of covering more ground in less time than any other business man on the continent.

A commercial traveller's card that lately came under our notice has a feature that is deserving of general imitation. On the one face is the conventional contents, the name of the traveller and the name of his house, its city and an indication of the wares it deals in. But the back of the card has the distinguishing novelty. There a skeleton form is left to be filled in with the following memoranda: where the patterns or samples are, the hour of the appointment between the traveller and the merchant, the date. This facilitates and regulates business.

Before the Hamilton Markets, Fire and Police Committee, Chairman Kenrick the other evening read a long opinion from Solicitor MacKelcan on the right of tea pedlars and others in similar business, to carry on their trade without taking out a license. The effect of it was that so long as the pedlar carried his stock in Hamilton, no license was needed. The opinion was asked for to settle a question raised by H. H. Laing, and the committee decided that no action was required of it. In the meantime H. H. Laing had come in, and the question of imposing a license fee on tea pedlars and similar trades

was taken up again. Mr. Laing read statistics from other cities to show the practice that obtains in Toronto, London and Montreal, and urged that a like large revenue ought to be secured in Hamilton. The by-law was produced and read to him, showing that all classes of pedlars upon whom a license can be imposed are required to pay. The subject was allowed to drop, on the understanding that Chairman Kenrick will look into it further.

The salt combine survive, at least until the end of the year. Friday last was the day on which the differences between the Canada Salt Association and Ontario People's Salt Company were to have been ventilated at Osgoode hall, but by consent judgment was allowed to go for the plaintiffs. It has been agreed by the counsel of the two corporations that the Ontario company cannot apply the Combines Bill to the trust, the points at issue having been determined in the case of Ontario Salt company against the Merchants' Salt Company. The defendants are therefore, bound by the agreement and cannot escape until its expiry at the end of this year.

THE CAPABLE MAN IS THE EXCEPTION.

It is said that the financial agent of a great insurance company, in a city of two hundred and twenty-five thousand, recently died. The manager of that company went to that city to appoint a successor. Out of thirty applicants for the position not more than two could be regarded as eligible. The capable man in any walk of life is rare. The capable boy, if he is allowed to follow, to some extent, the bent of his "inclinations, is not so rare. It may be a difficult matter, sometimes, to get a good office boy, or a boy to run an elevator or any particular position you may desire to fill. However, if you take the same boy who fails in any of these places and ask him what he has thought he would rather adopt for a life work, and then hire him for the position of his choice, ascertaining his natural tendencies and inherited abilities, the chances are he will prove perfectly satisfactory.

Every line of goods embodies a history and a science worth years of study to understand

No young man can possibly have mistaken his calling who finds in it what the world wants done

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

"There are geniuses in trade, as well as in war or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

TWO HARVEST EXCURSIONS

Via the Chicago, Milwaukee & St. Paul R'y, on Tuesday, August 30th, and September 27th, '92.

Where the grasses are kissed by the wand'ring breeze,

And the fields are rich with the golden grain;
Where the schooner ploughs through the prairie seas.

To its destined port on the western plain;
Where homes may never be sought in vain,
And hope is the thriftiest plant that grows;
Where man may ever his rights maintain,
And land is as free as the wind that blows.

For further particulars apply to the nearest Ticket agent, or address A. J. Taylor, Canadian Passenger Agent, 4 Palmer House Block, Toronto, Ont. 31

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

We are now booking orders for fall delivery for the following goods: John Gray & Co., Glasgow—Lemon, Citron, and Orange peels, Marmalade in Glass, Stoneware, and in Tins. All kinds of Jams in Glass, Stoneware and Tins. Peterson's Essence of Coffee in Bottles, Sauces, Vinegars, Fruit, Wines, etc., etc. John Jamieson & Sons, Glasgow. Lochfyne Herrings in ½ Kegs, Kegs and Barrels, and Ling Fish.

FRENCH GOODS—Crystallized Fruits, French peas in Glass and Tins, Mushrooms in Glass and Tins, French preserves in Glass, French preserves in Brandy and Marasquin, Sardines, Sardine paste, Truffles, Cockscombs, Olive Oil, Anchovies in Oil, Olives, Truffled Mushrooms in Glass Jars, Macaroni, Vermicelli, etc., etc.

Write to J. C. CAMPBELL & CO.,

204 St. James St., Montreal.



Something Good.

Something Good.

“ ”

“ ”

“ ”

A FIRST-CLASS
SELLER.

HAVE YOU
TRIED IT?

Send for Sample Butt,
21 lbs.

Empire Tobacco Co.,
MONTREAL.

SEE OUR PRICE LIST IN THIS PAPER.

DRY GOODS.

The trade in summer fabrics is about over, the sorting trade has continued more active and longer than usual, showing that retailers have been making up for the loss of the early summer trade. The orders for fall delivery are still coming in, and show an enormous advance over last year. Some houses report an advance of as much as twenty-five per cent in the volume of fall and winter orders. Everybody is preparing for a brisk fall and winter season, and every indication points out that they will not be disappointed.

Tinsels and fringes are not so strong in public favor as in former seasons.

The ruching effect is strongly in favor for dress trimmings, it is shown in narrow edgings with fluffy effect such as feather, mohair and silk.

There has been a slight falling off in the house trade during the past week, but the houses are very busy receiving and shipping.

Collections are much better than at this season last year, money being much more plentiful, and renewals less frequent.

NOTES.

W. R. Brock & Co. are showing a nobby line of very pretty silk and wool vestings for summer wear, and all wool vestings for the winter trade. These are splendid sixteen ounce goods and shown in light and dark colors. This line forms the latest thing in vestings and is well worthy of attention. They are showing some superfine French trouserings in stripes, cords, diagonals and checks, which are perhaps the most expensive trouserings sold on the Canadian market, but the value is good. They have some beautiful winter suitings, such as finished worsted in basket weaves, and real Harris tweeds. These goods are shown in quite extensive ranges as regards color and quality.

Gordon Mackay & Co. have just received a shipment of ladies' jersey jackets in new shapes and latest styles. These are of extra good value. They have also received, during the past week, several large shipments in Irish, Scotch, and English tweeds in the new colors, such as fawns, drabs, and brown mixes. No doubt there will be an extra strong demand for these imported goods for the coming season.

Wylé, Grasset and Darling are showing good value in light and dark grey flannels and in blue Campbellford flannels; Also in flannelettes in cream and grey grounds and in fancy mixtures. They have some very pretty things in curls and beavers for ladies' cloaks, these two lines will undoubtedly be the leading lines in winter cloakings. They report a strong demand for Hygiene, wollen ribbed vests. These goods are also shown in cotton and mixtures. The wollen garments have drawers to match, thus giving an additional impetus to their sale, over last sea-

son. This house has also a very nice range of narrow gimps.

Sampson, Kennedy & Co. are showing a very varied line of ruching trimmings in all the different effects such as mohair, feather and silk. They have just opened up about two hundred bales of berlin wools and fingering yarns, and are busy filling order for these. In dress goods, they are showing a very fine range in serges, in navy, black and fancy and in estimanes. Their costume tweeds contain many attractive patterns. They have a special line of moire ribbons, in which they claim to be offering especial value. Their lines of black silk and cream laces, and veilings are very complete.

John Macdonald & Co. have just opened up a shipment of their well-known purple-edged, black, gros grain silk, and are now filling their back orders for this specialty. They have also received a fresh shipment of black satin luxors in which they always show good value. Some very nice things in German papier mache novelties have been received this week. Among them are crumb-trays and brushes, calenders, napkin rings, jewel boxes, handkerchief and glove boxes, brackets, tables, table mats, jars, etc. The designs and decorations are really of a most artistic nature and are sold at lower prices than their appearance would indicate. They are selling two lines of summer corsets which have met with considerable favor they are the Q. C. and M. C. both famous for their lightness. They have just opened up a large Austrian shipment of jet buttons. These are shown in sets of buttons $4\frac{1}{2}$ to 12 lines, also in barrel shaped jets, which are finding a strong demand. Large horn buttons made in mixtures to match the new tweed-effect dress goods, are having a good market. Their shirtings are still selling at the old prices, and a large shipment of various qualities has been received which will be sent out at former prices.

Caldecott, Burton & Spence have a beautiful line of gimps made with a tweed mixture to match the tweed dress goods, which are now being shown so much and which are preferred by buyers, to the plain-dyed goods. These trimmings are accompanied by buttons in tweed effects, so that the dress goods, the trimming, and the buttons may all be found to match in the house of this enterprising firm, for this introduction is truly an enterprising movement. They report a large demand for sourahs and silks in various light colored grounds with spots. Their Japanese silk in $22\frac{1}{2}$ and 27 inch goods, in light shades, is selling well.

McMaster & Co. are showing some novelties in dress goods, including Canadian, Scotch and other foreign tweed effects. Their range of French and domestic box-cloths is quite extensive, as is also that of pongees and sourahs, which they show in the latest shades. Their stock of velvets and velveteens is complete. In ladies' scarfs they are showing special value in whites, creams, and shot effects. Several cases of men's neckwear have just been opened. In English and Canadian braces they are offering some plums.



The Enviably Reputation enjoyed by "Kent" Canned Goods and "Kent" Pickles has not been achieved without hard work and patient attention to all the details of handling and manufacture.

In ordering "Kent" Goods you have a guarantee as to quality.

THE KENT
CANNING & PICKLING CO.,
CHATHAM, ONT.



E. LAZENBY & SON,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-
ADULTERATED and our labels are affixed
to the CHOICEST DESCRIP-
TION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

Agents for Canada:

A. P. TIPPET & CO.,
43½ Wellington St. E., TORONTO.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.



Send for Price
List of our vari-
ous brands of
chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

T. A. LYTLE & CO.,
Vinegar Manufacturers,
TORONTO.

Have reduced the price of
their Celebrated

BEAVER BRAND

PICKLES

Send for Quotations.



"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed,
An excellent Food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all pur-
poses. Sold by Grocers, Outfitters and others.

MANUFACTURED BY
FORREST CANNING CO'Y,
HALIFAX, N.S.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.

"CANADIANS"

Appreciate a good cup of Coffee or Cocoa, such as is obtained
by the use of

"HIGHLAND BRAND EVAPORATED CREAM"

For Sale by all Wholesale Grocers.

Prepared only by

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.





TORONTO MARKETS.

TORONTO, July 28, 1892.
GROCERIES.

Throughout July, trade has been pretty much of the same general type, and the last week of it does not redeem the month from the character of dulness which it won at the outset. The tone of trade is as low as ever. Sales are made, perhaps fully up to the average for midsummer, but they yield little or no profit to the sellers. Buyers are plainly not tempted to venture far beyond their reach. They realize that nobody on the buying side has an advantage, and that nobody on the selling price gives one, advantages being so common that they have ceased to be concessions. Sugar engrosses the chief attention and is no more remunerative than ever. Canned goods are moving out at the same steady rate as they have done for weeks past, and prices do not represent a big profit to the jobber. Fruits are dull and generally low-priced.

COFFEE.

Coffee is one of the lines that are now in fair demand. Harvest time appears to rouse the interest of buyers, the consumption of common grades being then considerable. The primary markets and main centres of distribution have not undergone any change in the ideas that rule the coffee trade. Prices are steady on spot at last week's quotations. Rio coffee is 17 to 21c., Porto Rico is 23 to 25c., Padang 26 to 28c., Mocha 28 to 32c., Java 30 to 35c.

DRIED FRUIT.

The amount of business now done in dried fruits is exceedingly limited. A few boxes of Valencia raisins are called for in occasional orders, but the total output of them is comparatively small. The price going for the bulk of the off-stalk handled or held is 4 to 4½c. Currants are slightly firmer than they were at 4¾c. upwards, but a diminishing proportion of stock is obtainable at that figure. The proportion of low grade stock is lower than it was, and reports of the coming crop favor firmness. Prunes are still to be had from 5¾ to 6c. in cases. Dates are not selling by any means freely, and are quoted at 5 to 5½c. Candied peel is unchanged, lemon being scarce and firm at 16 to 17c. In citron and orange there is no change. Nuts are likewise steady at quotations in Prices Current and are dull of sale.

RICE AND SPICES.

There is a wider demand for rice, considerable shipments having been made this week. There is nothing new to say of prices. These remain at from 3¾c. upwards.

Spices are steady and unchanged at quotations in Prices Current. The demand is light.

SUGARS.

The call for sugar keeps up and determines the movement of considerable quantities in carloads. Most of the houses have each shipped a few carloads this week. The quality of the granulated now on the market is not so wide in the range of variety as it was earlier in the season. There is still marked difference between the best and the worst, but it is not so great as it was. The lowest price quoted is 4¾c. for cars. In trade lots the basis of quotation is 4¾c. with the majority of traders, though some ask 4½c. for the best grade. There is no voluntary offer of yellow at 3¾c. unless in very large quantities, and the buyer would probably not have many to choose between to get yellow sugar at that price. Hard bargaining might shade 3¾c., but not to a very general extent down to 3¼c. The shipments of the week included both yellow and granulated, though less of the former than of the

(Continued on page 16)

CANNED GOODS.

TORONTO.

The facts of the canned goods hold not for one week nor for two at this time of year, but for a whole season. There has not been any important variation to take note of for weeks past. The wants of traders keep cropping up here and there, and a few cases go with this order a few others with that, so that the supply is declining every day. The price appears to be easier, \$1 to \$1.05 being still quoted, but the possibility of buying slightly below this is rather stronger than it was at the beginning of the month. Vancouver furnished an order for a carload of assorted vegetables the other day, but the purchase was made on private terms. Though orders have been taken on the appearance of the sample of newly-packed peas, this class of goods does not figure to any extent in the supply yet, the maturing of the stock usually being a matter of some weeks' duration. Salmon is very scarce on spot notwithstanding receipts reported last week, all of which have since gone out to supply retailers' orders. The price is very firm from \$1.50 upward.

The B. C. Commercial Journal says: All reports received from the Fraser River agree that the run so far is a poor one. One says the run is much the same as last year, and another says it is similar to the run of 1888

2 BUSY TO SEND
out Travellers.

Write your order. Say how to ship and we will do our best.

Yours truly,

CLEMES BROS.

Phone 1766. TORONTO, ONT.

You can lose more than we do
by not subscribing for this paper.

The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.
Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

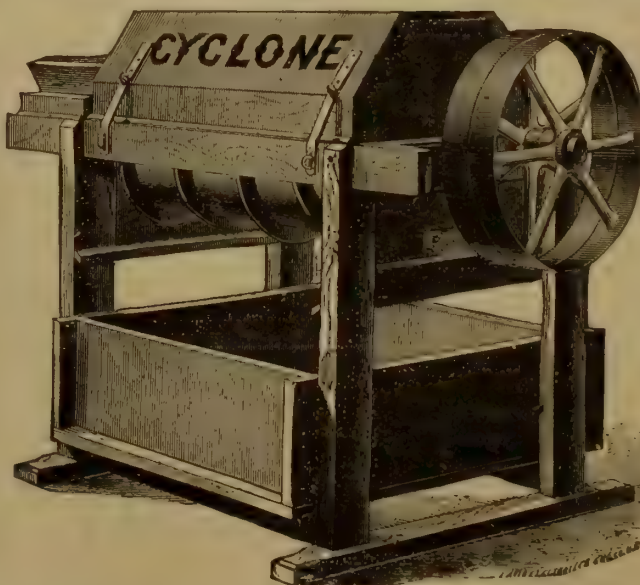
By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish,
and Seamless Lobster
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers
"Soldier Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.**To Canning Men.-OUR CYCLONE PULP MACHINE**

For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT N. J.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP

Canned Goods.

We
Pack
Only
the
Best.

Have you goods
bearing my name
in stock? They
are always the
same, always reli-
able.

D. W. DOUGLAS,
St. Johns, P.Q.

THE "Lion Brand"

is so popular that UNSCRUPULOUS
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "BOULTER"
across the face of each label in a distinctive
color. Look out for the word "BOULTER"
if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,
PICTON, ONT.

THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to
BUY THE BEST

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,
Lakeport, Ont.
Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured
extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Cele-
brated BEAVER Brand Canned
Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



12 Years Experience

Convinces us that it pays to can and
preserve the best goods possible.
Sales for 1891-2 doubled those of pre-
ceding year.

We have our Factories thoroughly
renovated and are in position to im-
prove if possible the standard of our
goods this season. We can furnish

New Preserved Strawberries July 1st, Raspberries early June and
Sweet Wrinkle Peas July 15th. Send for sample order.

Remember the quality of all our goods are
guaranteed.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES : Delhi, Ont., and Niagara on the Lake.

MARKETS—Continued.

which, it is well known, was the lightest of late years. The prospect of the canneries filling all their tins this season seem rather gloomy up to date. The Beaver and Richmond canneries report 250 cases altogether. Private advices have been received reporting a good run in Beechy Bay last Saturday. These fish are expected in the Fraser this week. Some dealers are not quoting for Eastern shipment, in fact have withdrawn all quotations, being satisfied with the strength of the market to wait until they see how the fishing is going to turn out on the Fraser River. The Anglo-British Columbia Packing Co. shipped 1,300 cases from the Fraser River to Vancouver on July 11, which is the first Fraser River shipment of the season. The Martha Fisher, chartered to load salmon by R. P. Rithet & Co., arrived from Liverpool July 17. The British bark Glen-garry, 802 tons, Capt. Davidson, now at Rio de Janeiro, has been chartered for salmon to the United Kingdom by Bell-Irving & Paterson for September-October loading.

Continued from page 14.

latter. The raw sugars in stock do not sell freely. Demerara is quoted in barrels at 4c. Barbados at $3\frac{1}{2}$ c., Louisiana at $3\frac{3}{4}$ c. The sugar trade this month has been of smaller volume than for the same month of last year. The shortage in the cherry crop, and the limited proportion of the strawberry crop suitable for canning, have been the chief causes for a slightly lower consumption.

Willet & Gray, New York, in their Statistical say: Total stock in all the principal countries, at latest uneven dates, 1,230,127 tons, against 1,179,697 tons at the same uneven dates last year. Stock in Havana and Matanzas, by cable, 125,000 tons, against 134,000 tons last week. The market is firmer, without change of quotations, in sympathy with the European markets, which have recovered from the recent depression and advanced 3d per cwt. The change is owing to the discovery, through the medium of charters made for steamers to load sugar for the United States, that the American refiners availed of the foreign situation to secure a line of beet sugars at the recent low quotations of 12s 9d and 12s 10½d cost and freight. The present price is 13s 1½d per cwt cost and freight, and it remains to be seen if it will be maintained in the absence of further purchasing for America. Cuba remained passive during the European decline, but will scarcely continue so for long, should the European markets again recede, as is not unlikely. Java sugars for September shipment are offered more freely. There is no news of special interest from cane producing countries. At the close sales of Centrifugals are made at 3 1-16c., and including 80 hhds Muscovados, 89° basis, at 2 11-16c. but as more has been or would be paid privately for a regular parcel, we do not change our quotations for Muscovados. The last two weeks in July and the first two weeks in August are generally counted by refiners

SURPRISE SOAP

Your customers want it!
Why don't you get it for them?
Send in your order!

The St. Croix Soap Mf'g Co.,

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

St. Stephen, N. B.

as their dull period in the midst of the active season. Trade is therefore falling off a little temporarily, but not sufficient to have any influence on the general situation, and prices will remain steady, until the next advance comes from an increased demand. A novel feature of the week is a small importation of soft refined sugar into this country from Canada. Scotch yellows are arriving in small amounts, but find small sale, as the country buyers are not now in want of such low grade sugars. It is very noticeable that the low current prices of refined lead to a rapid increase in the consumption of the higher grades and to less of the lower grades.

SYRUPS AND MOLASSES.

Few sales of syrups are heard of these days. Prices are pretty much for the buyer to elect. They range from 1½c. upwards.

A very small business is done in molasses. The firmness reported last week from the Islands is undiminished. The quantity of molasses destroyed in the Newfoundland fire was so large as to have a material influence in strengthening prices.

TEAS.

Low grade Japans, from 20c. downward, are not likely to favor the buyer this year. The supply of these grades is said to be not more than half as great as it was last year. The market for Japans retains all the firmness that advices indicated a week ago, and there are no low grades yet in sight. The second crop leaf is now on the market, but under a strong demand, stimulated by scarcity, the price has gone up \$1.50 per picul.

Low grade black teas are scarce, but are not in strong consumptive demand yet. Retailers are not placing orders freely for any class of tea.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

A carload of salmon for Davidson & Hay is now some days over due.

The Canada Meat Packing Co. have advanced the price of 1 lb. beef 5c., and 2 lb. 10c.

W. T. Harris, Chatnam, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

Advices from Halifax and Nova Scotia markets state that prices there for mackerel have advanced 50 to 75c. per bbl. during the past few days.

Kemble & Co., Indian teas, Calcutta, have opened an office in Toronto, and will work up a Canadian business from there. A. Davidson is their representative.

Geo. Musson & Co. received a cable on Tuesday advising them that the settlements of Japan teas up to that date were 278,000 piculs as against 303,000 piculs up to the same date last year.

In a circular issued by the Chamber of Commerce at Kobi it is stated that small

ESTABLISHED 1860.

**CANNED
GOODS**
— A —
SPECIALTY.
WRITE US.

STANWAY & BAYLEY
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

PACKERS'
AGENTS.
SALMON,
VEGETABLES, Etc.
WRITE US.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow.

England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
GENERAL COMMISSION MERCHANTS

—AND—

BROKERS

For all lines of Canned Goods, Hams, Bacon, Lard, Butter, Cheese, Dried Fruits, Coffee, Sugar, etc.

CORRESPONDENCE INVITED.

P.O. Box 615. WINNIPEG, MAN.

W. A. McCLEAN & CO.,
Pork Packers.

FOR SALE--

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

We are now receiving California fruit direct from California in car lots.

Our first car arrived on Thursday, 28th inst., and was sold at auction on arrival. We expect another car next week. We are also receiving cars of Tomatoes, Watermelons, Apples, etc., and all kinds of small fruits, and we solicit a share of your trade.

Yours respectfully,

McWilliam & Everist,

25 and 27 Church St.,

TELEPHONE 645. Toronto, Ont.

MELONS--

Two to three cars weekly.

TOMATOES--

Mississippi stock arriving, fine shape.

CALIFORNIA FRUITS--

Apricots, Peaches, Plums, Cherries—fancy packed.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.

WRITE FOR PRICES.

JAS. PARK & SON,
TORONTO.

New cheese,
Small Two Pound cheese,
Roquefort cheese.

Choicest quality Hams, Bacon, Beef Hams, Dried Beef, &c. Write us for Price List.

Husband Bros. & Co.,

71 Colborne St., Toronto.

LEMONS : 360's Pascatel.....\$4 00
300's " 4 50
Gilt Edge..... 5 00

REFERENCE: Imperial Bank, Yonge and Queen.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
BRANTFORD, ONT.
Sole Agents for Canada.

JOSEPH CARMAN,

Commission and Manufacturer's Agent.
GRAIN SHIPPER.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Baffles Human Conception.

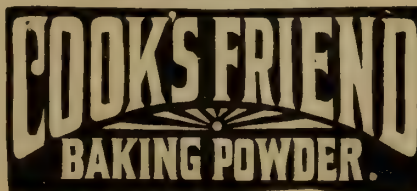


Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101 1/4 King St. W., Toronto
BRANCH—Tidy's Flower Depot, 164 Yonge St.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

purchases have been made owing to the extreme ideas of sellers. The second crop is reported to be poorer than it was last year, but owing to the shortage in the first the price is firm.

Perkins, Ince & Co. are advised by cable that the agreement limiting the supply of Ping Suey tea to 14,000 pkges., is almost certain. An advance is consequently expected. This news has little bearing on the price of Ping Sueys here as a very limited quantity is handled on this market, but the restriction of the supply is apt to make the price of young Hyson teas higher.

Mail advices from Yokohama to June 22, report exports of tea to that date :

	Current season.	1891-2.
	Lbs.	Lbs.
New York and east...	4,367,434	4,320,594
Chicago and west.....	4,584,185	4,146,267
San Francisco	202,069	182,841
Canada	1,609,665	2,618,825
Europe.....	28,480	67,942

Total.....10,791,833 11,336,829

And upon condition of market as follows :

"There has been a steady demand, settlements since last circular reaching 24,300 piculs. Low grades are being chiefly dealt in. Second crop leaf is arriving, but quality is rather disappointing, owing, no doubt, to continued wet weather."

The London Grocers' Gazette, July 9, says:—The event of the week has of course been the arrival of the Moyune. Of her cargo about a fourth is, we hear, for immediate transshipment and will not come on the London market at all. Judging by the paucity of fine parcels in the ship. Russian buyers in Hankow must have operated with much more than usual freedom and left the London trade practically only common to medium teas to deal with. At any rate opening prices seem to confirm this, as with the exception of one deal at 2s per lb, there has as yet been no fine tea sold.

Mr. Lawrence Kirk has just returned from the Skeena, and says that he thought a good deal of the "fisheries," or canneries, and regretted that their market was not greater. When he was up at the Skeena all the canners were observing the half-pack arrangement, and were very conservative in their choice of fish. The Inverness had some 4,500 cases packed; the Alert Bay Co., 500; the Aberdeen, 2,300, and the Balmoral a like number. Mr. Cunningham had about 6,000 Spring fish on his wharf ready for packing. Fifteen thousand each is the usual pack, but they have limited themselves mutually, this season, to 11,500, and there will be no difficulty in getting that together. There was a good deal of talk up there as to the Fishery Commission, and there is a kick as to the increase in the cost of a licence. They don't much mind the offal-disposal arrangement, although they think it unnecessary there, but canners do think that they might expect more from the Government than they are re-

ceiving. It costs them from \$4,000 to \$5,000 a year for nets, and they find this is mainly attributable to the 'snags,' which ruin the nets.—Vancouver News-Advertiser.

PETROLEUM.

Not much business is being done by the refiners or dealers, prices rule easy and are unchanged in quotation.

The Petrolia Advertiser reports:—Petrolia crude \$1.26¾ per barrel; Oil Springs crude \$1.27½ per barrel. The price of crude oil remains about the same as last week and is dull and nominal. We must remember however that old time is shipping along apace, and manufacturers will soon be running their plants full blast, so as to be prepared for the fall trade demand. There is a disposition on the part of heavy holders of crude to ask higher prices for their commodity, but the light demand is a draw-back at present to any improvement in values. The refined oil market is very steady and moderately active for the season of the year, so far as the higher grades or refined oils are concerned, which are quoted at about 18c.

BUTTER AND CHEESE.

The price of butter has improved somewhat this week. Good dairy tub butter is worth from 14 to 16c., but it must be prime if it brings the latter price. Round lots of choice store packed butter change hands at 14c., but 15c. is now and then got by holding out, if the butter is of really fine quality. There is a considerable amount of buying for shipping. Rumors of some big transactions in creamery tub by local holders are afloat on the street, and it is said that it is claimed by one firm that they sold a lot at from 19 to 21c., but this is not supported by any other evidence than that of rumor. The butter market is at all events in a very satisfactory state. Now is a very good time for both sides of the market to do business, for sellers have the opportunity of getting good prices and buyers can get good butter.

The jobbing cheese market here is steady and is not affected materially by outside influences. The prices are 9½ to 10c. for No. 1, and 9c. for No. 2.

COUNTRY PRODUCE.

BEANS—Are dull and neglected. There has been some improvement in the condition of the market owing to shipments made by some Chatham growers to the Spanish West Indies. The price here is \$1 to \$1.20, according to quality and the size of the lot.

DRIED AND EVAPORATED APPLES—While there has been no change in the price, the views of holders appear to have some strength in the prospective shortage in the apple crop. Prices continue at 3½c. upwards for dried, and 6c. upwards for evaporated.

EGGS—The supply and the demand now match each other very well. There is little stock carried long, and there is no delay between receipts. The price is steady at 10½.

HONER—The price is low and so is the tone of business. Extracted is 5 to 7c., and sections are 14c.

HOPS—Holders on this market still quote 21 to 24c., but business is dull. There was quite a large sale made this week at 23c. Hops of the 1890 crop are 16 to 18c.

PROVISIONS.

Smoked meats are in demand, but distribution is for the most part in small lots. For long clear there is also some demand. Prices remain at last week's quotations.

(Continued on page 30.)

FLOUR AND FEED.

TORONTO.

The record of deals closed and shipments made is not a large one in flour this week, but the activity of the buying side was shown in numerous offers for future shipment. Between buyers and sellers there is a difference of about 10c. on the average, and this is seldom overcome or compromised so as to bring about business on spot. Feed is still easy, hay is weakening, oats are unchanged.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.95 to \$5; strong bakers', \$4.50; white wheat patents, \$4.80; straight roller, \$4.40; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.80 to \$4.90; Manitoba strong bakers' \$4.25 to \$4.40; Ontario patents, \$3.90 to \$4.20; straight roller, \$3.65 to \$3.75; extra, \$3.20 to \$3.25; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11 to \$11.50, shorts \$12 \$13, mixed feed \$22, feeding corn 50 to 52, oats 33c.

HAY—Is fairly active at \$10 to \$10.50 for No. 1 timothy and \$9 for mixed.

STRAW—Is steady at \$6.50 to \$7.

MONTREAL.

The flour market continues quiet, trade being confined to local requirements. Values unchanged. We quote: Winter patent, \$4.80 to \$4.90; spring patent, \$4.85 to \$4.95; straight roller, \$4.20 to \$4.40; extra, \$3.80 to \$3.95; superfine, \$3.25 to \$3.50; city strong bakers' \$4.60 to 0.00; strong bakers, \$4.45 to \$4.65.

Oatmeal remains about steady, with only a fair local trade doing. We quote: Granulated, bbls \$3.99 to \$4; rolled winter \$3.80 to \$3.90; Standard \$3.75 to \$3.85.

Bran and shorts are meeting with fair local demand at quotations. Mouille is quiet. Bran, \$13 to \$14; shorts, \$15 to \$16; mouille \$20 to \$22.

ST. JOHN, N.B.

There is a fair demand for all grades of flour though prices are slightly easier and some say still lower prices may be looked for, as crop prospects are excellent. Quotations given are Manitoba \$5.50 to \$5.60; Ontario high grade \$4.70 to \$4.80; Medium patents \$4.40 to \$4.60.

OATMEAL—Is in good demand though prices hold firm, standard is quoted \$4.10 to \$4.20; Roller sells more readily at same prices.

CORN MEAL—Very little moving, prices are firm, and probably will hold steady at present figures \$2.80 to \$2.90.

LOBSTERS,

Finest brands, Canned Lobsters, tails and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

The McKay
Milling Co., Ltd.
OTTAWA.

MANUFACTURERS OF—

—HIGH GRADE

Patents,
Strong Bakers,
and
Family
FLOURS.
OATMEAL.

Granulated, Mid Cut, Fine Cut,
Flour Cut and Round
Cut.

We make the Celebrated

K-Y-

ROLLED OATS.

GROCCERS

When buying biscuits and confectionery write
us for samples and quotations.

Yours respectfully,

JACKSON BROS.,
GALT.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

Elliott, Marr & Co.,
Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

EMBRO

OATMEAL

MILLS.

D. R. ROSS, - EMBRO, ONT

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways.

R. M. PINCOMBE.

W. W. SUTHERLAND.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,
also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and
Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and
prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

BRANDON ROLLER MILLS,

Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS.

N. WENGER & BROS.,

AYTON, ONT.

-- MILLERS --

(Hungarian Process)

BRANDS :

KLEBER, MAY BLOSSOM.

AGENTS :

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.



MARKETS.—Continued

BACON—Long clear is 8c., smoked backs are 11c., bellies 11c., rolls 9c.

HAMS—Are steady at 11c.

LARD—Pure is unchanged at 9¼ to 10c. for tubs and pails. Compound is steady at 7 to 9c.

BARREL PORK—U. S. heavy mess is \$13 to \$14, Canadian \$15, short cut \$16.

DRESSED MEATS—Beef is 3½ to 4½c. in fore and 7½ to 9c. in hindquarters, mutton is 7 to 7½c. Lamb 9 to 10½c., mutton 7 to 8c., veal 7 to 8c.

VEGETABLES.

Old potatoes are nominal and virtually unsalable, the supply of new swamping the market for old. New are \$1.50 to \$1.75 per barrel.—Onions are dull and slow of sale, from \$1.75 to \$2.25 per crate.—Watermelons are 25 to 35c. Muskmelons \$2.75 to \$3.25 per case.—Tomatoes, United States in boxes, are 60 to 70c.; Canadian are \$1.25 per basket.—Celery is \$1 to \$1.25 per case.

HIDES, SKINS, WOOL, TALLOW.

HIDES—The price is steady at 4½c. for No. 1 cows', and 5c. for cured.

SKINS—Pelts are 30c., lambskins 40c., calfskins 5 to 7c.

WOOL—New fleeces are plentiful at 17c., clothing wool is 20c. For pulled the prices continue at 22c. for super and 25 to 26c. for extra super.

TALLOW—Rough is dull at 2c., rendered at 5 to 5½c.

GREEN FRUIT.

Oranges are very scarce. Mediterranean Sweets are about done, and quote rather nominally at \$5.50 to \$6. Rodis are in and afford the bulk of the supply. The price is \$4 to \$4.25 in 100's and \$6.25 to \$6.75 in 160's. Messina lemons are \$6.50. Maoris are \$6.50. Bananas are in good demand at \$1.25 to \$1.75. New Canadian apples are in and selling at \$3.50 per barrel. Raspberries are 8c., red currants 75 to 90c., black currants, \$1.25. Cherries are remarkably scarce and

are very firmly held at \$1.25 and upwards. Nobody has any stock for more than an hour at a time, and only a few baskets at that. Gooseberries are 75c. to \$1. California pears are \$4 to \$4.25. Apricots are done. Plums are \$3.50 to \$3.75, peaches \$2.25 to \$2.50.

FISH.

The fish business is not very lively just now. Orders are not numerous, and are usually easily satisfied as to quantity. Salmon trout and whitefish are 6½c., lake herring are \$1.50 to \$1.75 per hundred (by count), and salmon are 14c.

SALT.

Trade is on the quiet side. Prices are steady and unchanged at quotations in Prices Current.

MONTREAL MARKETS.

MONTREAL, July 28, 1892.

GROCERIES.

The tone of the grocery market is pretty much the same as it was last week. Orders that are being taken are fair and travellers report that future business is sure to be good as the crop prospect is fine. The wholesale trade report steadier prices and not so much cutting in the heavies. Payments are very good and on the whole the outlook is very promising for the future.

SUGAR.

There is still a fair trade being done in sugar. The refiners report quite a few jobbing sales at former prices. It is said that the trade are pretty well stocked at cut prices but the feeling on the whole is a shade firmer than formerly. The wholesale trade seem to be selling at steadier prices. The retail trade are now doing a good trade in the above line now that the preserving season is in full operation.

SYRUPS.

Syrups are dull, and what trade that is being done is at a very low figure. In molasses the business shows a little better feeling, but prices are so low that a profit is out of the question.

TEAS.

The tea market is still active and quiet, a few lots have changed hands during the week. Japan stock in first hands here are being firmly held and will remain so until the sailing ships arrive in the early part of September.

COFFEE.

Coffee is about the same as noted in our last weeks report, and under the light stocks dealers are talking very firm. We have to report the sale of a few lots of Rios at 18 to 20c. We quote:—Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c, Santos, 17½ to 19c.

RICE.

The demand for rice continues steady, and several car lots have been closed out during the week. There is no change in values since our last. We quote standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to

\$5, and Carolinas \$7 to \$8 per hundred pounds.

SPICES.

Spices are unchanged and the business noted last week is about all there is to note. The trade that is being done is only of a jobbing nature.

NUTS.

A quiet trade is all there is to say regarding nuts. Prices are the same. We quote: Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; walnuts, Grenoble, new 12 to 14c.; walnuts, French 10 to 10½c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

DRIED FRUITS.

The firmness of last week is still maintained, and with the light stock on spot dealers are inclined to talk on the firm side. Prime fruit is selling at 4½ to 5c. The same remarks apply to currants. We quote 4¼c. for barrels, 4½c. for half barrels and 4¾c. for cases.

GREEN FRUIT.

There is a fair trade doing all round in green fruit. Bananas are firm and are now selling at \$1.50 to \$2. The steamer American that was expected here yesterday will not be in till Friday. She has 12,000 barrels on board.

APPLES.

Apples both in barreled and dried stock are quiet and the business doing is only a small one. We quote regular \$5.50 to \$6 per barrel, evaporated 6 to 6½c., dried 4 to 4½c. per lb., and evaporated peaches 12 to 13c. per tin.

HOPS.

Hops are still firm. Sales of a few lots have been made on a basis of 27½c.

HONEY.

Honey remains as heretofore and prices are unchanged. We quote strained at 7 to 8½c. and comb 8½ to 10c. per lb.

FISH.

The receipts of fresh salmon are very small and prices are firmly held, a few sales being made at 12 to 14c. In pickled fish a few small lots of dry cod have been placed at \$4.75 to \$5. We also hear of sales being made at a lower figure. Smoked Yarmouth bloaters, per 60 box, \$1.00 to \$1.10; St. John's bloaters, per 100 box, 80c. to \$1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c.; finnan haddies 7 to 8c.

We quote No. 1 herring, per bbl., \$4.50 to \$4.60; lake trout, per half bbl., \$4.00 to \$4.25; sea trout, per bbl., \$8.25 to \$8.75; codfish, green, No. 1, per bbl. \$4.75 to \$5.00; do. No. 2, per bbl., \$4.25 to \$4.50; codfish, dried, per bbl., \$4.25 to \$4.50; salmon, B.C., per bbl., \$13 to \$13.50; do., Nfld., No. 1, per tee, \$22.50 to \$23; do. do., No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

EGGS.

There is no change in the position of the egg market stocks are being pretty well cleaned up by local and export demand. Prices are still quoted at 11c. in a jobbing way.

PROVISIONS.

The local pork market is firm in sympathy with the western markets. The demand continues very fair. Some enquiry is reported for lard and a good local enquiry is reported for smoked meats. We quote Canadian short cut, per bbl. \$16.75 to \$17.40; mess pork, western, per bbl. \$16.00 to \$16.50; short cut, western, per bbl. \$00.00 to \$00.00; hams, city cured, per lb. 11c. to 11¼c;



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario

" W. S. Goodhugh & Co., Montreal.

" Tees & Perse, Winnipeg.

DAVIDSON & HAY**Wholesale Grocers,**

36 Yonge Street,

TORONTO.**NEW CANNED LOBSTERS.**

The "Royal" brand in tall and flat tins. These goods were expressly packed for the finest trade and have no Superior.

No first class retailers stock complete without these goods.

Sloan & Crowther**WHOLESALE GROCERS,**

19 Front St. E., Toronto.

FANCY CHEESE

Roquefort, Gorgonzola, Limberger, Swiss, Edam, Pine Apple, Parmesan, Cream, etc.

MacLaren's Imperial

IN GLASS JARS.

LARGE, MEDIUM, SMALL.

For the Home, the Traveller, and Picnic Parties, this cheese is unrivalled.

Canadian Agents,

WRIGHT & COPP,

40 Wellington St. East, TORONTO.

ESTABLISHED 1851.

We offer to the Trade :

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in the Market, at 90c. per doz.

Ordinary Terms.**N. QUINTAL & FILS,****WHOLESALE GROCERS,**

274 St. Paul Street, Montreal.

WRITE FOR OTHER PRICES.

CURRANTS

We offer as a leading line, at slight advance, consignment of very choice case currants bought at less than original cost.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, - ONT.**JUST ARRIVED**

NEW SEASON'S

JAPAN TEA.**Our Celebrated Fan Chop,**

Ex. Empress of India.

EDWARD**ADAMS & CO,****LONDON, ONT.**

BALFOUR & CO.,
IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

First Arrivals

New Season's

JAPAN TEAS

NOW IN STORE.

Write us for samples before purchasing elsewhere.

SMITH & KEIGHLEY

Wholesale Grocers,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.**-: JAPAN TEAS :-**

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

J. W. LANG & CO.,**WHOLESALE GROCERS,****JUST ARRIVED :****New Lobsters**

CELEBRATED STERLING BRAND,
also full lines of Canned and Potted
Meats, Soups, &c.

59, 61, 63 FRONT STREET EAST,
Cor. Church St.

TORONTO.

New Season's

Moning Congou**IN STORE.****PERKINS, INCE & Co.,**

41-43 Front St. East,

TORONTO.

J. F. EBY.

HUGH BLAIN.

**PICKLING
SPICES**

The season for Pickling is approaching. Have you bought your supply? We carry a great variety of the best PICKLING SPICES in stock. Write us or ask our salesmen for some.

EBY, BLAIN & CO.,**WHOLESALE GROCERS,****TORONTO, ONT.**

MONTREAL Markets continued

lard, Canadian, in pails 8¼ to 8½c; bacon, per lb. 9½ to 10¼c; lard, com. refined, per lb. 7 to 7¼c.

BUTTER AND CHEESE.

Butter rules about the same. Creamery is held firm, and where stock can be had it is readily taken at 20c.; but holders won't move, as the majority of holdings cost that and over in the country. Fine Western dairy also finds buyers at 15½c. to 18c.; in fact, the market, as a whole, is steady. Creamery, 19½ to 20½c.; Townships dairy, 15 to 17c.; Western dairy, 15 to 16c.

Cheese retains all the firmness recently. We quote: Finest colored, 9 to 9¾c.; finest white, 9 to 9¼c.; under grades, 8½ to 8¾c.; cable, 44s. 6d.

GRAIN.

Grain has been quiet during the week, peas and oats being the only lines that were active to any great extent. We quote: No. 2 hard Manitoba 85c.; No. 3 hard Manitoba 74c.; peas, per 66 lbs. afloat 77 to 78c.; oats, per 34 lbs. 35 to 35½c.; corn, duty paid 65c.; barley, feed 35 to 40c.

DRY GOODS.

The fair weather we have been having lately seems to have the desired effect on dry goods. It is reported that stocks in the country are light and the dealers are taking hold more freely. Payments are also on the improvement

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., July 28, 1892.

GROCERIES.

A slight improvement is noticed in the grocery trade. Goods are moving more freely and collections are easier.

FISH—The market is entirely bare of large cod, and choice medium cod also are scarce, while small are dull of sale, the trade being well supplied. Bay herring are the only kind obtainable. The fish are small but well cured. Prices are about \$1.75 per barrel, while barrels are scarce. Smoked herring sell slowly. Prices are very low, 8 to 9c.

It is a well recognized fact that no business establishment is complete without some cash carrier system. Attention is called to the Whiting Cash and Parcel Carrier. It seems in it impossible for anything to get out of order, as there are no cords or springs. Merchants throughout the country, who give it a trial, may satisfy themselves of its merits. feeling satisfied that where once introduced it would never be parted with.

SARNIA, Ont., June 8, 1892.

H. E. WHITING, Esq., London:

DEAR SIR,—I have been using your Cash Carriers for a long time, and must say they fill the bill in every particular, especially as to their keeping in order. It seems to me that they could hardly be improved on.

I remain, yours truly,

(Signed) JOHN LEYS,
Late Leys & Morrison.

This carrier has been in use two years and six months. adv

THE ADVERTISER AND THE DRUMMER.

Trade is the object of the business man. What he has to sell must be sold. To secure the necessary custom or patronage he uses every means available to acquaint the public with his stock and his prices. He employs men to travel. They circulate, like the contents of a mail pouch, here, there and everywhere. The sample trunk and the drummer are the greatest tourists of the nation. They are practically ubiquitous. Every hamlet enjoys their visits. They have the gift of living high and talking business, and in response to their persuasive powers the steamboat and freight train are distributing merchandise from one end of the country to the other. The secret of success is due as largely to the vanity of the purchaser as it is to the musical vocalization of the drummer. Men in business, as a rule, appreciate the honor of a personal interview. The distinction tickles the average man. It has of course to be paid for, but the expense is but a bagatelle in comparison with the pleasure. This secret, acknowledged as it must be, the drummer, aside from his personal and representative influence, is but a perigrinating advertisement or a commercial phonograph. His availability, as his eloquence and cigars, is of course limited. He cannot spread himself beyond his jurisdiction or his mileage ticket. The vacancy has to be filled by the printer. In this sense the trade paper out-travels the traveller, and advertising goes ahead of the drummer. By this means a manufacturer in New York can place his shingle on the desk of a California trader, and a man making gimlets in New Jersey can bore his way into a hardware store in Manitoba. It is impossible to limit the travelling powers of an advertisement. It has the mail bags of the world at its service, and needs but a post-office stamp for a free pass to the uttermost parts of the earth. From this scattering of commercial seed the sower reaps his crop. It may be found, perhaps, in an adjoining State; it may make a transatlantic voyage, or fetch an order from the antipodes.

A consensus of international trade, based on advertising, would be a revelation both in volume and area. In home business it is already an axiom in trade that the judicious advertiser is commercially wise and eventually successful. Everybody knows this, excepting of course the residue, who are innocent of knowing anything. This is eminently a reading age. The public mind is inquisitive. Men, according to their mental bias or their peculiar line of business are continually on the lookout for the particular apple they are searching for; as a rule they find it. It may be in an improved machine, a cheaper market, or a customer for

their goods. Aside from the information an advertisement supplies, we have the equally pertinent fact that the house or firm that does not advertise its goods, loses just so much of public confidence. It is true that an advertisement is not a certificate of good character, nor in every case the affidavit of a fact, but in public opinion it is accepted as a voucher for respectability. It indicates a certain status of responsibility and enterprise, which are as necessary in business as a clean collar is in society. With these facts as self-evident as the hump on the spine of a dromedary, it is somewhat of a conundrum that men of business are by no means scarce who are as chary of an advertisement as they might be of an impostor. For all that the fact remains that the advertising of the nineteenth century is the great drummer of its trade, and the man who in the most judicious manner secures its services is the man who will find that in proportion to the seed he sowed is the crop he reaps.—Age of Steel.

SOMETIMES A NUISANCE.

"I want an itemized bill!"

Merchants, you have all heard that request, and a good many of you with a wrath you may not have cared to manifest, and some of you with a wrath you have taken no pains to conceal. Why?

"The needless trouble it causes," says one. "The reflection there is in the request against my honesty," says another. "The chance it gives kickers to kick on items of goods ordered, but which the customer has forgotten," says a third.

Well, friend, are these good reasons? Of course, the case pre-supposes you are doing a credit business, and if you are, an itemized bill, though a nuisance, is the tribute you are compelled to pay to that reprehensible system. Troublesome? Most assuredly there is some trouble in preparing an itemized bill, but that largely could be avoided if you did not conduct your business carelessly. A well managed business, if it is a credit business, has a good set of books. By that we mean well-kept books, and if the merchant has carefully journalized his business and keeps posted up, it is not such a tremendous job to render an itemized bill. There are two or three helps of which he may legitimately avail himself in this matter: 1. Render itemized bills the first of each month, never letting any account run longer than that without billing in itemized form. 2. Have printed on his bills, "Preserve this bill; itemized bills never duplicated." 3. Avoid bills altogether; adopt the pass-book or mercantile coupons. In fact, the last method pretty effectually removes any necessity for itemizing any bills at all.

But whatever the merchant may do, he has not the least right in the world to object or even to hesitate, to give one fully itemized statement of account to any customer who requests it, nuisance though the request may be.—Northwest Trade.

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE”

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not confound us with other firms.

PUT

TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.80. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,

Sample 25c. postpaid. Toronto.

FAMOUS “STAR” Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

**F. W. FEARMAN,
HAMILTON, ONT.**

YOUR STOCK

Is not complete
without a full line of

**Munn's
Boneless
Codfish.**

There is no nicer or choicer material packed anywhere.

Be sure and send your orders for this ECONOMICAL and CONVENIENT article of food.

Packed in 2 lb. bricks.

Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

THE FINEST
IN THE LAND.

CHOCOLATES

G.B. G.B.

EVERY CHOCOLATE IS STAMPED

G. B.

GANONG BROS., Ltd.

ST. STEPHEN, N.B.

There is no other Blacking for sale in Canada equal to P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris



MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

BOOT PREPARATIONS SOLD EVERYWHERE.



MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

EARLY CLOSING.

Retail dealers who keep their stores open from an early hour in the morning until a late hour at night seem to us to make a great mistake. Not only do they overwork themselves and become the slaves of their customers, but they also overwork their employees, with the result that they gradually lose all interest in the business and are ever on the lookout for more desirable situations. Retail dealers complain that they cannot get satisfactory young men as clerks; and considering the number of hours that clerks in small retail stores are expected to work, we are not surprised at the aversion of bright young men to become counterjumpers. They see that young men in other paths of life work only eight, nine or ten hours a day, and they naturally ask themselves why they should work twelve or fourteen hours a day. If they were paid by the hour the case would be different, but they are not. They are paid by the week or month; and considering the number of hours they work, their wages are by no means equal to those of many other men who are not one whit more skilled or intelligent and who only work eight hours a day.

Retail dealers claim that they would lose business if they closed their stores earlier, but we do not believe that they would. The public are in sympathy with the early closing movement, and would willingly make their purchases earlier in the day if they knew that by doing so they were enabling the storekeepers and their assistants to quit work at a reasonable hour. However, it is not a question of sentiment. All that the retail dealers have to do is to decide to close at a certain hour, to notify their customer accordingly and to carry out their intention unswervingly. A few customers may be inconvenienced by such early closing, but they will readily adapt themselves to the change. Small retail dealers have been the slaves of the public too long, and surely it is high time that they should demand for themselves and their employees that consideration to which the poorest workingman in America is entitled.

The main obstacle to early closing is the lack of organization in the various branches of retail trade. For example, a retail grocer in a crowded district fears that he will lose business unless he keeps open as long as his competitor on the opposite side of the street; and as this competitor is precisely of the same opinion in regard to his own business, the result is that both stores are kept open until long after the ordinary business hours, and are not closed until the streets are almost deserted. Senseless competition of this kind would be impossible if these grocers belonged to an organization. And even if the majority of retail dealers in the various branches of trade would only form organizations and decide to close early, the minority would soon

be compelled by the force of public opinion to follow their example. In many of our greatest stores the practice of early closing has already been adopted, and we have yet to learn that the proprietors have suffered any pecuniary loss thereby. Moreover, within the past few years the world has become impressed with the conviction that eight hours' work is enough for a man, and the sooner small retail dealers think likewise and act accordingly the better it will be for themselves, their families and their employees.—National Provisioner.

VALUE OF A GOOD BOOKKEEPER

One reason why many men fail in business is because they do not employ the means which are really at their disposal to avoid failure. Should a man attempt to walk along the street or on the country road with his eyes shut, it would be very strange if, sooner or later, he did not stumble or fall. Why? Not because he is weak or unable to walk, but simply because he does not use the means which nature has provided for avoiding accidents. The man who attempts to get along in business without the eyes which the experience of the world has proved are absolutely essential to success, may be declared to merit failure. Modern business is essentially of large operations; but large operations, involving many details, cannot be comprehended by the faculties unaided. There must be records and comparisons, and nothing but adequate accounting can bring this about. A business man using the accountant's work intelligently occupies a position comparable to that of the mariner consulting chart and compass. Conversely the accountant who properly assists the business man is like the maker of the chart by which the mariner sails. Even a small error in the chart will bring disaster. If mariners endangered the property intrusted them by attempting to sail without chart or compass, not only would the Government interfere, but the whole intelligence of the world would rise up and cry out against such foolhardiness. But there are thousands of business men jeopardizing the property of others, as well as their own inheritances in ventures because they do not use the chart and compass that is the safeguard and security of a business career, and yet no one cries out in warning. All sympathise with the unsuccessful business man when the inevitable disaster overtakes him, but no one points out that it was largely his own fault that he failed.—Office.

If you want any
LEMONS
Write us for quotations.
DAWSON & CO.,
Fruit, Produce, and Commission Merchants,
32 WEST MARKET ST.,
TORONTO.

BUY THE BEST.
SEELY'S

Celebrated
Flavoring
Extracts.

VANILLA, LEMON,
and Assorted Flavors.

Standard Goods of America (established in 1862). Once tried, always used.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

Summer Trips.

GRAND TRUNK RAILWAY.

The Popular Route for Tourists and Sportsmen.


When planning your annual tour remember that this company controls over 4,100 miles of railway equipped in the most approved modern style, passing through a magnificent country noted for its unsurpassed facilities for sport.

A Few of the Principal Resorts.


- PORTLAND, Me.**—For deep sea fishing.
- ANDROSCOGGIN LAKES** (via Bryant's Pond or Bethel)—Excellent trout fishing and game large and small, of every description.
- THE WHITE MOUNTAINS** (via Gorham, N. H.)—For trout and varieties of game.
- THE SALMON RESORTS** of Quebec, New Brunswick and Nova Scotia, reached via Quebec.
- LAKE ST. JOHN REGION**, via Quebec—For ouananiche, trout, caribou, bear, moose, beaver, otter etc.
- THE RIVER ST. LAWRENCE**, in the neighborhood of the line for 400 miles—For muscalonge, pike, bass, whitefish, pickerel, perch.
- THE THOUSAND ISLANDS**, via Gananoque or Kingston—For pickerel, black bass, muscalonge, pike.
- MUSKOKA LAKES**—The best place on the continent for fishing, shooting and camping. All varieties of fish and game.
- PARRY SOUND AND GEORGIAN BAY**, reached via Penetang, Midland, Collingwood, etc., for black bass, pickerel, deer, partridge, bear, otter, etc.
- LAKES ONTARIO, ERIE HURON AND MICHIGAN** via stations at all principal ports.
- LAKE SUPERIOR**, via Collingwood, Wiarton, Sarnia in connection with steamship lines. For through fares, tickets and further information apply to the Company's Ticket Agents. 7

THE E. B. EDDY CO'S

X. X. X. Waverly,
Duplex, Electric, Globe,
and other



WASHBOARDS



Are the Very Best.

It pays to handle them!

It pays to use them!

MONTREAL BRANCH: 318 St. James St.

TORONTO BRANCH: 29 Front St.

Mammoth Works at Hull, Canada.



SALES MADE OR PENDING.

George Ritchie, grocer, New Westminster, B.C., has sold out to Greene & Blackie.

Kelsall & Cotton, fish dealers, Nanaimo, B.C., have sold out to Forrester & Scott.

Richard Tees, general merchant, Moosomin, N.W.T., has sold out to Newton & Co.

The stock, plant, etc., of the Gurd Brandon Woodenware Co., Toronto, is advertised for sale by tender.

W. & P. Dickson, general merchants, Alexander, Man., have sold out their hardware stock to James Foreman.

Stock and plant in the estate of F. J. Brown, grocer and baker, Barrie, Ont., is advertised for sale by tender.

W. A. McLeod, dealer in groceries and dry goods, Rat Portage, Ont., has sold out his dry goods to R. W. Ferrier.

FIRES.

D. Gillespie, grocer and dealer in boots and shoes, Stayner, Ont., is burnt out.

John Petrie, general merchant, Stayner, Ont., is burnt out.

CHANGES IN STYLE OR COMPOSITION OF FIRM.

Wm. Dulmage & Son, grocers, Toronto, have dissolved, W. Dulmage sr. continuing.

Ferguson & Nolan, grocers, Calgary, Alberta, have dissolved, J. A. Nolan continuing.

Blaikie Bros., general merchants, Acadia Mines, N.S., have dissolved.

Mathers & Milligan, produce and commission merchants, New Westminster, B.C., have dissolved.

Percy & Renouf, grocers, Victoria, B. C., have been succeeded by Hall & Renouf.

REMOVALS AND DEATHS.

W. R. Brown, of Brown Bros., grocers, Victoria, B.C., is dead.

REGISTERED IN WIFE'S NAME.

Joseph D. Scott, general merchant, Elmsdale, N.S., has registered consent for his wife Harriet G. Scott, to do business in her own name.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

H. Maloney & Co., general merchants, Penetanguishene, Ont., have assigned in trust to Campbell & May, Toronto.

Jean Leroux, general merchant, Cedars, Que., has assigned.

J. A. Metayer, tobacco dealer, Montreal, has assigned.

F. M. Murray, dealer in confectionery and teas, Halifax, has assigned.

Mrs. M. L. Kitchen, general merchant, River John, N.S., is offering to compromise.

Leslie, Leslie & Co., lobster packers, Spry Bay, Cow Bay and Linga, N.S. have assigned.

H. B. Ingraham, general merchant, Woodstock, N.B., is offering to compromise.

Hill & Northgate, general merchants, Northfield, B.C., have had a meeting of their creditors.

NOTES ON PRODUCE AND FINANCE.

The Chinese Consular reports all tell the same tale of losses by Chinese tea growers, and of their inability to compete with Indian and Ceylon planters. Mr. Westall, in a review of the Foo-chow tea trade, says:—In consequence of orders from Peking, recommendations were posted in the various tea countries by the local authorities to improve the quality of the teas this season, as a means towards the resuscitation of the trade. Some of the tea men in the Pakling, Paklum, and Pan-yong did their best to further this end, and to a certain extent succeeded; but, on the other hand, judging by results, no other conclusion could be arrived at than that those making teas in all other districts had disregarded the recommendation. The former were buoyed up with hope at the opening of the market, when they obtained for a few of their best chops prices 20 per cent. higher than the highest price paid last season, that they were going to make their fortunes, and congratulated themselves on having followed the guidance of the Mandarins. Their satisfaction was, however, short-lived, as the demand for fine tea—at any rate, high-priced fine tea—fell away, and as they persistently refused through the season to meet buyers in the matter of price, they were left at the close of the year with the bulk of these teas on hand. There were exceptions to this rule, but, as far as foreigners were concerned, whether they bought of these men at the high price or of others who submitted to a reduction, they lost money on their ventures. The prices paid for medium teas at the opening of the market, although no higher than last year, were thought by many to be high considering the low values ruling in the London market, and the telegraphed sales towards the end of July proved that they were so; indeed, the losses made on shipments up to that time were, on the average, heavy. Then as a natural consequence, prices declined and remained low, though not low enough, as it turned out, for the well-being of those who shipped, as the forced sales of the increased supply of Ceylon and Indian teas in Mincing Lane further depressed prices in that market, and if losses were comparatively light on these autumn shipments, there were, none the less, on the balance, losses. As regards common tea, it was scarcely to be expected that it would touch a very low point here after the "boom" which took place through speculation in London in January last; nevertheless, what is known as "Type" standard was bought in August to lay down at 5'3-4d. per lb., at which price it remained until the middle of October, when it rose to six-pence, on account of scarcity. Such of these teas as have

already been sold have not brought back the money paid for them, as far as is known at present; therefore the season has not been a profitable one for shippers. As, however, there are still five months wherein to realise the season's export, now virtually complete, it may be, considering the exceptionally favorable statistical position of China tea in London, that the result of the year's trading will not turn out to be so unfortunate as was at one time expected. To the natives the season has again been one of severe losses. The little profit made on common tea went no way to make good a tithe of the money they lost on the better kinds. Those of them who have been engaged in the particular branch of the trade of making tea and bringing it down to their market appear never to have heard of the competition of Indian and Ceylon, or, if they have, cannot bring themselves to believe that tea can be produced in any country other than their own.—Home and Colonial Mail.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

FOR SALE—A STORE AND LOT AND STOCK of General Merchandise in a promising town in British Columbia, on the Canadian Pacific Railway, centrally located. Business well-established; about \$55,000 a year. Good reasons for selling. Apply at once to A. X., GROCER Office. 33

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

FREE!

SEND FOR ELEGANT

Tutti Frutti

Hanger Signs for your Window.

It has no equal and is the best seller in the world. Address

ADAMS & SON'S CO.,

11 and 13 Jarvis St., Toronto.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.

London Stoneware Pottery Works.

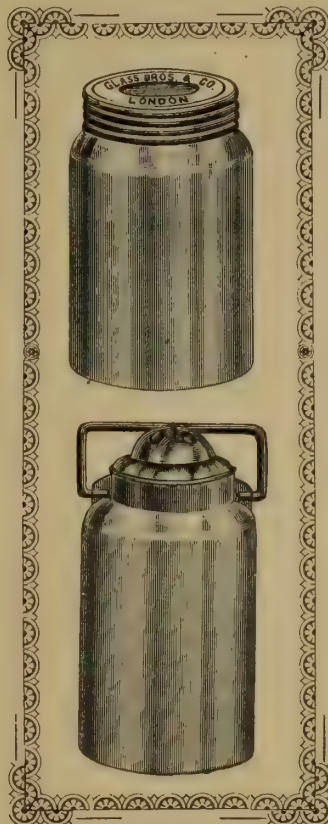
OUR NEW Fruit and Preserve Jar

(PATENTED JULY, 1891.)

These cuts represent our new Fruit and Preserve Jars which we are now introducing to the Canadian Trade, and in doing so, desire to draw your attention to the advantages they possess over those made of glass and other material.

The Jars are manufactured from a mixture of English and Pennsylvania clays, making a stronger and better article than can be produced from any other combination.

We use only a pure Bristol Stoneware Glaze, which is free from Lead or other Metallic substances readily attacked by all acids. We guarantee the body to be thoroughly vitrified and absolutely acid proof.



These Jars will be found superior to all other articles in use for the preservation of Fruits, etc. Being non-transparent, the action of light cannot fade the color or ferment fruits kept in them, as is the case where glass is used, and being a non-conductor of heat, preserves are kept at a more uniform temperature than in either glass or tin, and will be free from the unpleasant metallic taste so frequently noticed where tin is used.

They are made in various sizes and are for sale by all Crockery and Grocery Dealers in Canada.

Illustrated Catalogue and Prices
Furnished on Application.

GLASS BROS. & CO., LONDON, ONT.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, July 25, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
1/4 lb.	1 50
6 oz.	2 20
1/2 lb.	2 80
12 oz.	4 25
1 lb.	5 50
5 lbs.	25 50

Dunn's No. 1, in tins	2 00
" 2	75
Cook's Gem, in 1 lb pkgs.	\$1 75
" 7 oz pkgs.	85
" 2 oz	40
" 5 lb tins	65
" bulk, per lb.	12

Empire, 5 dozen 4 oz cans	\$0 75
" 4 8	1 15
" 2 16	2 00
" 5 lb cans	9 00
" bulk, per lb.	15

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6	80
" 12, in 6	70
" 3, in 4	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4	1 10
5 lb tins, 1/4	14 00
Ocean Wave, 1/4 lb, 4 doz cases	75
" 1/2 lb, 4	1 30
" No. 1, 2	1 90
" 1 lb, 2	2 20
" 5 lb, 1/4	9 60
WHITE STAR, per doz	
4oz tins, 3 doz in case	\$1 00
12 " 2 doz in case	2 00
5 lb " 1	9 00
5oz glass jars, 2 1/2 doz	
in case	1 10
10 oz glass jars, 2 doz	
in case	2 00
Bulk, per lb.	0 15



doz. in case	Price
Dime cans, 4	\$1 00
4 oz " 3	1 50
6 " " 3	2 25
8 " " 3	3 00
12 " " 1 to 4	4 25
16 " " 1 to 3	5 75
2 1/2 lbs " 1 or 1	12 00
4 " " 1 or 1	18 25
5 " " 1 or 1	22 75
10 " " 1	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11 1/2
Soda	0 06 1/2
" 3 lb.	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 08 1/2

BLUE.

Reckitt's Pure Blue, per gross 2 10

CORN BROOMS.

CHAS. BOECKH & SONS, per doz

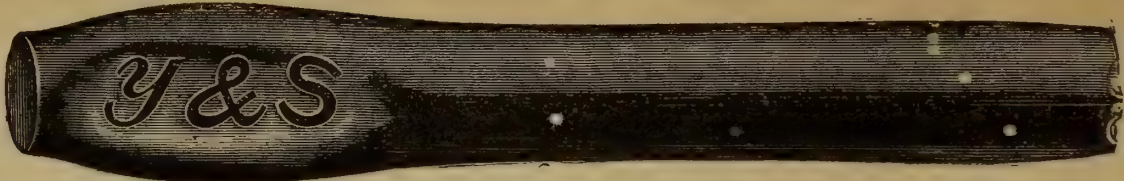
X Carpet, 4 strings, net	\$3 60
2 " 4 " "	3 20
3 " 3 " "	2
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

	Per doz
Day & Martin's, pints, per doz	\$3 20
" " " "	2 10
" " " "	1 10
Spanish, No. 3	4 50
" " 10	8 00
Japanese, No. 3	9 00
" 5	4 50
Jaquot's French No. 2	7 50
" 3	3 00
" 4	4 50
" 5	8 00
1-gross Cabinets, asst	10 00
Egyptian, No. 1	7 50
" 2	9 00
Apples, 3's	\$0 85
" gallons	\$1 00
Blackberries, 2's	1 75
Blueberries, 2's	2 00
Beans, 2's	1 10
Corn, 2's	1 25
" Special Brands	0 90
Cherries, red pitted, 2's	1 00
Peas, 2's	1 60
Pears, Bartlett, 2's	1 45
" Sugar, 2's	1 05
Pineapple, Baltimore	1 75
" Bahama	1 45
Peaches, 2's	2 50
" 3's	2 00
" Pie, 3's	3 00
Plums, Gr Gages, 2's	3 10
" Lombard	1 75
" Dausion Blue	1 50
Pumpkins, 3's	1 50
" gallons	0 90
Raspberries, 2's	3 00
Strawberries, choice 2's	2 00
Succotash, 2's	2 40
Tomatoes, 3's	1 65
"Thistle" Finnan haddies	1 05
" "	1 11
" "	1 50

F.F. DALLEY & CO.

Silver Star Stove Paste	Per gross 9 00
Packed in fancy wood boxes, each box contains 3 doz.	



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLYE,

Where did you see this advertisement?

BROOKLYN, NEW YORK.

Prices Current, Continued—

Lobster, Clover Leaf.....	2 75
" Crown flat.....	2 25
" Other brands.....	1 90
Mackerel.....	1 00
Salmon, talls.....	1 60
" flats.....	1 80
Sardines Albert, 1/4's tins.....	12 1/2
" 1/2's.....	20
Martiny, 1/4's.....	10 10 1/2
" 1/2's.....	16 17
" Other brands, 9 1/4's.....	11 16 17
" P & C, 1/4's tins.....	23 25
" 1/2's.....	33 36
Sardines Amer, 1/4's.....	6 1/2
" 1/2's.....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 11 beans	\$1 60	\$1 75
" 2 "	2 65	2 80
" 4 "	4 80	5 00
" 6 "	8 00	8 25
" 14 "	17 50	18 50
Minced Collops, 2 lbs cans.....	2 60	
Roast Beef.....	1 50	
" 2 "	2 60	2 75
" 4 "	4 75	
Par Ox Tongue, 2 1/2 "	38 00	8 25
Ox Tongue.....	7 85	8 00
Lurch Tongue.....	3 25	
" 1 "	6 00	6 25
English Brown.....	2 75	2 80
Camb. Sausage.....	2 50	
" 2 "	4 00	
Soups, assorted.....	1 35	
" 2 "	2 25	
Soups & Bouilli.....	1 80	
" 6 "	4 50	
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60	
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35	
Devilled Tongue or Ham, 1/4 lb cans.....	1 40	
Devilled Chicken or Turkey, 1/4 lb cans.....	2 25	
Sandwich Ham or Tongue, 1/4 lb cans.....	1 50	
Ham, Chicken and Tongue, 1/4 lb cans.....	1 75	

CHEWING GUM.

ADAMS & SONS.

To Retailers

Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 23 5c packets	0 75
Orange Blossom (new) 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces.....	1 30
(with brilliant stone ring)	
Sappota, 150 pieces.....	1 00
Sweet Fern, 230 ".....	0 75
Red Rose, 115 pieces.....	0 75
Magic Trick, 115 ".....	0 75
Qolah, 115 ".....	0 75
Puzzle Gum, 115 pieces.....	0 75
Bo-Kay, 150 ".....	1 00
Mexican Fruit, 36 5c. bars.....	1 20
Flirtation Gum (new).....	0 65
(115 pieces)	

C. T. HEISEL.

Red Jacket, 115 pieces.....	0 75
Royal Fruit, 36 5c. pkgs.....	1 20
Digestive, 120 pieces.....	0 80
Largest Heart, 150 ".....	1 00
Globe picture, 150 ".....	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars.....	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 ".....	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 ".....	1 00
Cracker, 144 ".....	1 00
O-Dont-O, 144 ".....	1 00
Little Jap, 100 ".....	0 70
Dude Prize, 144 ".....	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleroy' clock guaranteed.....	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/4's..... 6 and 12 lbs.	0 30
Caracas, 1/4's..... 6 and 12 lbs.	0 35
Premium, 1/4's..... 6 and 12 lbs.	0 30
Santo, 1/4's, 6 and 12 lbs.....	0 25
Diamond, 1/4's, 6 and 12 lbs.....	0 24
Sticks, gross boxes, each.....	0 01
Cocoa, Homopatic, 1/4's, 8 & 14 lbs	30
" Pearl.....	25
" London Pearl 12 & 18 "	22
" Rock.....	30
" Bulk, in bxs.....	18

BENS DORP'S ROYAL DUTCH COCOA.

1/4 lb. cans, per doz.....	\$2 40
1/2 " " ".....	4 50
1 " " ".....	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, 1/4's, 6 lb. boxes.....	0 40
Vanilla, 1/4's.....	0 40
"Gold Medal" Sweet, 6 lb bxs.....	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.....	0 40
"Fry's" Diamond 1/4's, 6 lb bxs.....	0 25
"Fry's" Monogram, 1/4's, 6 lb bxs.....	0 25
Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box.....	2 40
" 1/2's.....	4 50
" 1 lbs.....	8 75
Homopatic, 1/4's, 14 lb boxes.....	0 32
" 1/2 lbs, 12 lb boxes.....	0 32

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb	\$0 30
Mott's Prepared Cocoa.....		28
Mott's Homopatic Cocoa (1/4's)		32
Mott's Breakfast Cocoa.....		35
Mott's Breakf. Cocoa (in tins)		40
Mott's No. 1 Chocolate.....		30

Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can Chocolate.....	20
Mott's Navy or Cooking Choc	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick 22 & 24	
Mott's Confec Chocolate.....	22c-40
Mott's Sweet Choc. Liquors 21c-30	

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/4, 1/2 lb. boxes.....	70 75
Iceland Moss 1/4 lb in 12 lb bxs.....	35
Soluble (bulk) 15 & 30 lb bxs.....	18 20
Soluble (tins) 6 lb and 12 lb.....	20
Cocoa Nibs, any quantity.....	30 35
Cocoa Shells, any quantity.....	05
Cocoa Essence..... per doz	1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	36
Queen's Dessert, ".....	40
Vanilla ".....	35
Sweet Caracas ".....	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross.....	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet) ".....	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caracas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each.....	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	35
Spanish Tablets, 100 in box, 12 bxs in case.....	30

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each.....	25
Grocers' Style, in cases 24 boxes, 6 lbs each.....	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	25

Cocoa—

Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, 1 lb. papers.....	32
Cracked, in bags, 6, 10 & 25 lbs each	2
Cocoa and shells, 12s and 25s.....	30

Breakfast Cocoa—

10 bxs 3 & 12 lbs., each, 1 lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, 1 lb. tins.....	40



"Highland Brand"
Evaporated
Cream, per
case..... 7 25

CLOTHES PINS.

5 gross, per box.....	0 75
4 gross, ".....	0 85
6 gross, ".....	1 20

CHAR. BECKH & SONS, per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package.....		0 85
" 6 ".....		1 25
" 4 " cotton bags.....		0 90

COFFEE.

GREEN

Mocha.....	c. per lb	28, 33
Old Government Java.....		25, 35
Rio.....		174, 20
Plantation Ceylon.....		29, 31
Porto Rico.....		24, 28
Guatemala.....		24, 26
Jamaica.....		22, 23
Maracaibo.....		24, 26

WHOLE ROASTED OR PURE GROUND
ELLIS & KEIGHLEY'S

Java.....	c. per lb	33, 37
Java and Mocha.....		34, 36
Plantation Ceylon.....		35
Arabian Mocha.....		36
Santos.....		28, 28
English Breakfast.....		16, 24
Royal Dandelion in 1 lb tins.....		26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	33
Our Own ".....	31
Laguayra ".....	29
Mocha and Java.....	32, 33
Java, Standard.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	36
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20 30
Say's Parisien, in 1/4 and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum.....	lb	\$0 02	\$0 03
Blue Vitriol.....		0 06	0 07
Brimstone.....		0 03	0 03 1/2
Borax.....		0 12	0 14
Camphor.....		0 65	0 75
Carbolic Acid.....		0 30	0 50
Castor Oil.....		0 10	0 11

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Daisy Wafers

INSTEAD OF
Sponge Cakes

FOR ICE CREAM.

Keep up with the times. They are great sellers. Made only by

The Toronto Biscuit and Confectionery Co.,
7 Front St. E., Toronto.

GEO. W. BOOTH.
HENRY C. FORTIER.
CHAS. J. PETER.

Prices current, continued—

Cream Tartar.....	0 28	0 30
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.....	0 17	0 20
Hellebore.....	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpetre	0 08½	0 09
Soda Bicarb, per keg.....	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	...

DURABLE PAIS AND TUBS

WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs.....	9 50
No 2 ".....	8 50
No 3 ".....	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross \$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

	per doz
Cases, No. 1, 2 oz tins	\$2 75 \$3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.

	c. per lb
Currents, Provincial, bbls	4½ 5½
" " " " cases	6 6½
" Filiatras, bbls	...
" " " " cases	6½ 6½
" Patras, bbls	6 7½
" " " " cases	6½ 7½
" Vostizzas, cases	7½ 9½
" " " " cases	8½ 10
" 5-crown Excelsior (cases)	8 8½
" " " " cases	8½ 8½
" Dates, Persian, boxes	5 5½
" Figs, Elames, 14oz., per box	...
" 10 lb boxes	...
" Prunes, Bosnia, casks	4½ 5½
" " " " cases, new	6 7½
" Raisins, Valencia, off stalk	...
" " " " old	3½ 5
" Selected.....	6½ 6½
" Layers	7 8
" Raisins, Sultanias	8½ 11
" " " " Eleme	...
" " " " Malaga	...
" London layers	2 25 2 65
" Loose muscatels	...
" Imperial cabinets	...
" Connoisseur clusters	...
" Extra dessert " qrs.	...
" Royal clusters	...
" Fancy Vega boxes	...
" Black baskets	2 75 2 85
" " " " qrs.	...

Blue ".....	...
Fine Dehesas .....	...
qrs.	...
Lemons	1 50 4 00
Oranges, Floridas .....	...
" Valencias	6 00 7 00
" Messinas	5 00 6 25
" Seedlings.....	3 75 4 50
" Navels.....	4 50 5 00

DOMESTIC.

Apples, Dried, per lb.....	0 04½
do Evaporated.....	0 07

FISH.

Oysters, per gallon	...
select, per gallon	...
Pickrel	0 06
Pike	0 03 0 04
White fish	0 06½
Manitoba White fish do	...
Salmon Trout.....	0 06½
Lake herring..... p. 100	2 00
Pickled and Salt Fish:	...
Labrador herring, p. bbl	6 00 6 25
Shore herring.....	5 00
Salmon trout, per ½ bbl	5 00 5 50
White Fish, ½ bbl.....	5 50 5 75
Dried Fish:	...
Codfish, per quintal.....	5 25 5 75
" cases	5 00 5 50
Boneless fish	0 04½
Boneless cod.....	0 06½ 0 08
Smoked Fish:	...
Finnan Haddies, per lb	0 07½ 0 08½
Bloaters.....per box	1 00 2 25
Digby herring.....	0 15
Sea Fish: Haddock per lb	0 05 0 06
Cod.....	0 07½
B.C. salmon	0 14
Market Cod .....	...
Frozen Sea Herrings	...

GRAIN.

Wheat, Fall, No 2,	0 76 0 77
" Red Winter, No 2	0 76 0 77
Wheat, Spring, No 2,	0 73 0 75
" Man Hard, No 1	1 00 1 01
" " No 2.....	0 87 0 89
" " No 3.....	0 79 0 80
Oats, No 2, per 34 lbs	31 32
Barley, No 1, per 48 lbs..	52 54
" No 2 extra.....	48 49
" No 3	44 45
Rye	79 81
Peas	58 59
Corn	52 53

HAY & STRAW.

Hay, Pressed, "on track	11 00
Straw Pressed, ".....	6 50 7 50

HARDWARE, PAINTS AND OILS.

Cut Nails, from Toronto	...
50 to 60 dy basis.....	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg.. 3 60 3 70

SCREWS: Wood—

Flat head iron 7½ p.c. dis	...
Round " " 7½ p.c. dis	...
Flat head brass 75 p.c. dis	...
Round head brass 70 p.c.	...

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 35
2nd " (26 to 40 inches).....	1 55
3rd " (41 to 50 ").....	3 40
4th " (51 to 60 ").....	3 70
5th " (61 to 70 ").....	4 00

ROPE: Manila

Sisal

New Zealand.....

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 10 per cent.

HINGES: Heavy T and strap

" Screw, hook & strap, 03½ 04½

WHITE LEAD: Pure Ass'n guarantee

ground in oil.

25 lb. irons.....per lb	5½
No. 1	5
No. 2	4½
No. 3	4
TURPENTINE Selected packages, per gal.	0 46
LINSEED OIL per gal, raw 0 55	0 55½
Boiled, per gal.....	0 58 0 58½
GLUE: Common, per lb....	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt.....	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" " 2	13 25
" " 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" " 2	9 00
" " 3	8 00
" " 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple...	\$0 06
Family	0 07
Black and Red currant Rasp-	...
berry, Strawberry, Peach	...
and Gooseberry per lb.....	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in	...
glass jars and in 5, and 10	...
lb. tins and 28 lb. pails.	...
Marmalade—orange	0 12

LICORICE.

YOUNG & SMYLYE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per	...
box	1 25
" Ringed" 5 lb boxes, per lb.....	0 40
" Acme" Pellets, 5 lb cans, per	...
can	2 00
" Acme" Pellets, Fancy boxes	...
(30s) per box	1 50
" Acme" Pellets, Fancy paper	...
boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5	...
lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass	...
jars	1 75
Licorice Lozenges 5 lb cans...	1 50
Purity " Licorice, 200 sticks	1 45
100 " "	0 72½
Imitation Calabria, 5 lb bxs	...
plb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.
Mince Meat, ½ gal glass jars, \$9 50
Ditto 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... \$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ½ and 1 lb tins	...
" per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup. in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine, " "	15

CHERRY'S IRISH.

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

per lb

Almonds, Ivica	13 14
" Tarragona	15
" Fornigetta	13 14
Almonds, Shelled Valencias	28 30
" " Jordan	40 45
" " Canary	28 30
Brazil	10 12½
Cocoanuts.....	5 6
Filberts, Sicily	10½ 11
Pecans	11 15
Peanuts, roasted	10 12
" " green	9 10
Walnuts, Grenoble	14 15
" " Bordeaux	10 11
" " Naples, cases .....	...
" Marbots	12 13
" Chilis.....	12 13

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat	4 lb.	\$2 25
" Rolled Oats	4 " "	2 25
Snow Flake Barley.....	3 " "	2 25
Desiccated Rolled Wheat 3	" "	2 25
Buckwheat Flour, S. R.	5 " "	2 25
Prepared Pea Flour.....	2½ " "	2 00
Baravens Milk Food.....	1 " "	2 50
Patent Prepared Barley 1 "	" "	2 00
Patent Prepared Groats 1 "	" "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....	1½ lb.	1 40

Prices current, continued.

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal	
Canadian	0 14	\$0 15
Carbon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 24	0 25
" Water White	0 24	0 25
Photogene	0 27	0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	\$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow	2 15
John Bull, mixed and Chow	3 40
Chow, qts.	1 90
John Bull, mixed and Chow	1 90
Chow, 16 gal.	2 20
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents.)

Home Made Tomato Catsup, per doz	6 00
" " " pts	3 50
" " " 1/4 pts	2 00
Chili Sauce	4 50
" " " 1/4 pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn, Pea, Celery, Asparagus	4 50
Fancy—Chicken Gumbo, Or Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal.	1 25
" " pt bottles, per doz	1 00
" " 1/2 pt bottles, per doz	1 75
(according to quantity) 90c. to	
Devonshire Relish, kegs per gal	1 25
" " 1/2 pt bottles, per doz	1 25
Niagara Tomato, kegs, per gal.	1 25
" Reputed pts.	2 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

Terry's Candied Peels. c. p. peel	
Lemon, 7 lb. boxes	
Orange, "	
Citron, "	

LEA & PERRIN'S. per doz.	
Worcester Sauce, 1/2 pts. \$3 60 \$3 75	
" " pints 6 25 6 50	
LAZENBY & SONS Per doz	
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

BUTTER, DAIRY. Per lb	
Butter, creamery, tubs. \$0 20 \$0 22	
" dairy, tubs, choice	0 14
" " medium	0 12
" low grades to com	0 10
Butter, pound rolls	0 15
" large rolls	0 12 0 13
" store crocks	0 12 0 13
Cheese	0 09 1/2 0 11 1/2

COUNTRY.

Eggs, fresh, per doz.	0 09 0 10
" limed.	0 10
Beans	1 00 1 25
Onions, per crate	1 75 2 25
Potatoes, per bag	0 20 0 35
Hops, 1890 crop	0 13 0 18
" 1891 "	0 18 0 25
Honey, extracted	0 05 0 07
" section	0 12 0 14

PROVISIONS.

Bacon, long clear, p lb.	0 08
Pork, mess, p. bbl.	13 00 14 00
" short cut	16 00 16 50
Hams, smoked, per lb.	0 11
" pickled	0 09 1/2
Bellies	0 11
Rolls	0 09
Backs	0 11
Lard, Canadian, per lb	0 09 1/2
Compound	0 08 0 09
Tallow, refined, per lb.	0 05 0 05 1/2
" rough, "	0 02

RICE, ETC.

Rice, Aracan	3 1/4 4
" Patna	4 1/2 5 1/2
" Japan	5 6
" extra Burmah	3 1/4 4
" Java extra	6 1/2 7
" Genuine Old Carolina	9 1/2 10
Grand Duke	6 1/2 7 1/2
Sago	4 1/2 5 1/2
Tapioca	5 5 1/2

ROOT BEER.

Hire's (Liquid) per doz	\$3 00
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SPICES.

GROUND Per lb.	
Pepper, black, pure	\$0 12 1/2 \$0 15
" fine to superior	10 18
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	18 18
Cassia, fine to pure	18 25
Cloves, "	14 25
Allspice, choice to pure	12 15
Cayenne, "	30 35
Nutmegs, "	75 1 20
Mace, "	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURG STARCH CO. LIMITED MONTREAL. c. per lb

No. 1 White, 4 lb cartons	4 1/2
Canada Laundry	3 1/2
Silver Gloss, crates, 6 lb. boxes	6 1/2
Silver Gloss, 1 lb chromos	6 1/2
Satin, Starch 1 lb chromos	6 1/2
No 1 White, barrels & halves	4 1/2
Benson's Canada Prepared Corn	7
Canada Corn	6 1/2
Rice Starch, 1 lb.	8 1/2

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and bbls	4 1/2
1st quality white, 3 lb. cartons	4 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb.	6 1/2
Lily White gloss, 1 lb chromo	6 1/2
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	6 1/2
Rice Starch, fancy cartons	8 1/2
" cubes	7 1/2

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1 lb. package	9 1/2
40-lb " 1/2 lb.	10
40-lb " assorted 1/2 and 1 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings,

Custards, etc.—	
40-lb boxes, 1 lb packages	8 1/2
20-lb " "	8 1/2

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6 1/2

Laundry Starches—

No. 1, White, 4 lb. Cartons	4 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	3 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	6 1/2
Ivory Starch in cases of 40 packages	\$3 00

SUGAR.

c. per lb

Granulated	4 1/2 4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2
" " 50 lb. boxes	5 1/2
Extra Ground, bbls	5 1/2
" " less than a bbl	5 1/2
Powdered, bbls	5 1/2
" " less than a bbl	5 1/2
Extra bright refined	4 1/2
Bright Yellow	3 1/2 4 1/2
Medium	3 1/2
Brown	3 1/2 3 1/2

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 70 0 80

SYRUPS AND MOLASSES.

SYRUPS. Per lb.	
bbls. 1/2 bbls.	
D	12 2
M	2 2 1/2
B	2 1/2 2 1/2

W. C. A. LAMBE & CO., Commission Merchants, TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

The Great Strength-Giver.

One pound of Johnston's Fluid Beef contains as much real nutrition as fourteen and a quarter pounds of Prime Beefsteak.

A valuable food for ATHLETES when training.

"Extra Space"

How much will you want in our handsome fall number that we are getting out. Send for rates.

10 FRONT ST. EAST.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

(Others so-called are imitations of our brand.)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING
JOBBER IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

Barm Yeast pleases everybody

**BARM
YEAST
MFG.
CO..
TORONTO,
ONT.**

Please read these extracts from a few of the many testimonials from all parts of the Dominion:

"I sell quite a lot of it."—C. H. DURANT.

King Street, DUNDAS, 15th June, 1892.

BURNABY, ONT., 23rd June, 1892.

"I have been handling your yeast for some time, and find it gives A 1 satisfaction."—A. W. KINNARD.

CANNING, N. S., 7th July, 1892.

"Your yeast is giving great satisfaction."—M. S. EATON.

PHELPSTON, ONT., 22nd June, 1892.

"I sell nothing else but Barm Yeast."—S. HANEY.

**L. H. DOBBIN,
COMMISSION,
MONTREAL**
Has stock on hand to supply the wholesale trade.

Prices current, continued—

V.B.	21	22
E.V.B.	22	23
E. Superior ..	22	23
XX	22	23
XXX	22	23
Crown	3	34
MOLASSES.		
Trinidad, in puncheons...	0 35	0 37
" bbls	0 38	0 46
" 1/2 bbls	0 40	0 40
New Orleans, in bbls...	0 30	0 52
Porto Rico, hdds...	0 38	0 40
" barrels	0 42	0 44
" 1/2 barrels	0 44	0 46
SOAP.		
Ivory Bar, 1 lb. bars....	per lb	5 1/2
Do. 2, 6-16 and 3 lb bars	"	5
Primrose, 1/4 lb bars, wax W	"	4 1/2
" 1 " "	"	4 1/2
John A. cake, wax W. per doz	42	
Mayflower, cake, " "	42	
Gem, 3 lb bars per lb	3 1/2	
" 13 oz, 1 and 2 lb. bars	3 1/2	
Queen's Laundry, per bar	5 1/2	
Pride of Kitchen, per box	2 75	
Sunshine, boxes, 100 tablets	6 50	
" 50 " "	3 40	
MORSE'S SOAPS.		
Mikado (wrapped)	Per lb	0 04 1/2
Eclipse	0 04 1/2	
Stanley Bar	0 04 1/2	
Defiance	0 04 1/2	
Toronto, 12 oz.	Per doz	0 50
Ruby, 10 oz	0 30	
Monster, 8 oz	0 24	
Detroit, 14 oz	0 48	
Lily White	0 90	
Everyday	0 80	
Queen City, 14 oz	0 72	
Per box		
Mottled in 5 box lots, 100 bars	5 00	
" 60 bars	3 00	
Floater (boxes free)	6 50	
Electric	2 75	
Hard Water Electric	2 50	
Royal Laundry	3 25	
Octagon	4 00	
Per doz		
Royal Magnum	0 25	
" 25 doz per box	0 20	
Anchor, Assorted	0 40	
" Castile	0 50	
Morse's Assorted	0 45	
Morse's Roso	0 45	
" Windsor	0 45	
" Castile	0 45	
Bouquet, paper and wood	0 80	
Prize Magnum, White Castile ..	0 72	
" " Honey	0 72	
" " Glycerine	0 72	
" " Oatmeal	0 72	
Per box		
" " Honeysuckle	0 72	
Sweet Briar	0 85	
Extra Perfume	0 55	
Old Brown Windsor Squares ..	0 30	
White Lavender	1 00	
Per doz		
White Castile Bars	0 85	
White Oatmeal	0 85	
Persian Bouquet, paper	2 50	
Oriental	0 45	
Pure Coconut, 3 doz. bxs, wood	0 40	
Heliotrope paper	1 50	
Carnation	0 60	
Rose Bouquet	0 60	
Cocoa Castile	0 40	
Arcadian	0 45	
New Arcadian, per gross	4 25	
Ocean Bouquet	0 45	
Barber's Bar, per lb	0 25	
Pure Bath	1 00	
Magnolia	1 20	
Oatmeal	0 85	

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS	
Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts ...	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	25 32
" " seconds	16 19
Half Boxes, firsts	28 52
" " seconds	16 19

JAPAN.

Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, 1/2 chests Pekoe ..	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	5 9

CONGOU—

Half Chests, Kaisow, Mon-	
ing, Pakling	12 60
Caddies, Pakling, Kaisow ..	18 50

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30
CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's ..	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50 1/2
Prince of Wales, in caddies ..	51 1/2
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T &	
B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	60
Myrtle Cut Smoking, 1 lb tins ..	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5	
lbs.	65
Uncle Ned, 2 oz. pkg. bxs 5 lbs	60
Gem, 2 oz. packages, 5 lb boxes	61
Gem, 8 oz tins in 5 lb cases	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	
16 1/2 lbs.	54
Gem, 3 x 6, 3s. caddies 16 1/2 lbs...	53
St. Lawrence, 2 x 3, 7s. caddies	
about 17 lbs.	51
Banner, 2 x 3, 7s. caddies about	
17 lbs.	48
Sterling, 2 x 3, 7s. caddies about	
17 lbs.	46
Louise, Solace, 12s. caddies about	
16 lbs.	46
Florence, Solace, 12s. caddies	
about 17 lbs.	42
Hawthorne, 8s. butts 23 lbs	47
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	
4 lbs.	65
Empire, 3 x 6, 4s. spaced 8s. bxs	
4 lbs.	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14 1/2 oz. Spaced 6s.	
Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies	
about 20 1/2 lbs.	50
Currency, 3 x 3, 7s. Rough and	
ready. Caddies about 21 lbs.	49
Kentucky, 1 1/2 x 3, 13s. Caddies	
about 21 lbs.	50
Kentucky, 1 1/2 x 3, 7s. Caddies	
about 21 1/2 lbs.	49

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about	
22 lbs.	47
Morning Star, 12s. Butts about	
22 1/2 lbs.	43 1/2
Montreal Twist, 12s. Caddies	
about 23 lbs.	44
Anchor Twist, 12s. Caddies about	
23 lbs.	42 1/2

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	
Per M	
Madre E' Hijo, Lord Landsdown	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	50 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	
Per M.	
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50
CUT TOBACCOS.	
per lb	
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpgk, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes ..	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	1 15
Athlete, per lb	10 50
Hyde Park	

VINEGAR.

A. HAAZ & CO

XX. W. W	0 26
XXX. W. W	0 25
Honey Dew	0 30
Pickling	0 33
Maiting	0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1.. \$1 70
" 3 " " " " " " " "	" " " " " " " "
Pails, 2 hoops, clear	No. 2.. 1 90
" 3 " " " " " " " "	" " " " " " " "
" 3 " " painted	" " " " " " " "
Tubs, No. 0	9 50
" 1	8 00
" 2	7 09
" 3	6 00
Washboards, Globe	\$1 90
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 caselots, single cases	
Parlor	1 60
Telephone	3 70
Telegraph	3 90
Safety	4 30
French	3 75
Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40
per doz	
Mops and Handles, comb.	1 25
Butter tubs	\$1 60
Butter Bowls, crates ast'd	3 60



WASHING COMPOUND.

Housekeeper's Quick-	
Washing per case	
5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO.	
per box	
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. " "	1 00
BREADMAKER'S	
per box	
5c packages 36 in box	1 00
2c " 45 in box	0 50



— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.

INSLEY & EDWARDS,
Proprietors

THE SANITARIUM BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accommodation for Travelers. Rates, \$2.00 and \$2.50.

R. G. BRETT,
Medical Director

J. HASTIE,
Prop.

- The Alberta Hotel - CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel - MOOSOMIN, N.W.T.

Newly built, newly furnished,
Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

The Clarendon Hotel, Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE, Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel, WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop.

FRED. SPRADO, Mgr

Grand Pacific Hotel KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin

Special Agent for the Dominion:

C. E. Colson, Montreal

CORTICELLI

SPOOL SILKS & TWISTS, EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO., ST. JOHNS, P. Q.

THE Oakville Basket Co.,

MANUFACTURERS OF

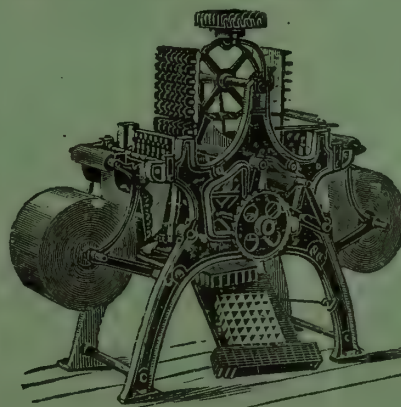


- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

Egg Fillers--Egg Cases. 30 Doz. 36 Doz. 49 Doz.



The Best and Cheapest in the Market. Have you seen our 15 doz. Case for Farmers use? Write for quotations—Toronto Warehouse, 60 Front St. E., or the mill, CAMPBELLFORD, Ont.
NORTHUMBERLAND PAPER AND EGG CASE CO.

BEAVER LINE STEAMSHIPS.

SAILING WEEKLY between Montreal and Liverpool Direct. Will be despatched as follows:

From Liverpool	Steamships.	From Montreal.
Sat'y, July 7	Lake Winnipeg	Wed'y, July 27
" " 16	Lake Ontario...	" Aug. 3
" " 23	Lake Nepigon..	" " 17
" " 30	Lake Huron....	" " 24
" Aug. 6	Lake Superior..	" " 31
" " 13	Lake Winnipeg	" Sept. 7

Superior accommodation for Saloon, Intermediate and Steerage Passengers.
The Saloon Staterooms are Roomy and all outside, admitting of perfect ventilation.
Each steamer carries a duly qualified surgeon and experienced stewardess.

Rates of Passage, Montreal to Liverpool.

SALOON, \$40 and \$50. According to Accommodation.
ROUND TRIP, \$80 and \$90. The \$40 and \$80 rates are per Lake Nepigon only

INTERMEDIATE, \$30. STEERAGE, \$20.
Passages and Berths can be secured on Application to the Montreal Office or any local Agent For further information apply to

H. E. MURRAY, Gen. Manager,
4 Custom House Square,
Montreal.

DURABLE PAILS AND TUBS.



TRY

THEM

The Wm. CANE & SONS MANUFACTURING Co OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

THE RIPANS TABLETS regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blistches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhea, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Pimples, Rush of Blood, Sallow Complexion, Salt Head, Scrofula, Skin Disease, Stomach, Tired Liver, Ulcers, and every other disease that impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tablet after each meal. A continued use of the Ripans Tablets is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross—\$2, 1-2 gross \$1.25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O. Box 672, New York.



ORDER -IVORY BAR SOAP

We are booking orders for this season's pack

GOLDEN FINNAN HADDIES.

These goods were awarded highest Honors at International Exhibition held in our city 1891.

WRITE FOR PRICES.

H. W. NORTHRUP & Co.

South Wharf, Saint John, N. B.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Agencies. Mfg Co., Hull, P.Q.
The Mercantile Agencies.

TORONTO SALT WORKS,
128 Adelaide E., Toronto,
Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt

WINDOW DRESSING AND GROCERS' HANDBOOK.

"Window Dressing" fully explained and illustrated in book form of 250 pages and 150 sketches adapted to Grocers and all lines of business Price \$1.50.

"The Grocers Hand Book" 310 pages bound in cloth, profusely illustrated, contains complete information on every article in the grocers' stock. Price \$1.50.

PREMIUM OFFER. Both sent to any address Post Paid for \$2.00 including a Pamphlet on novel Window Dressing.

HARRY HARMAN WINDOW DRESSER AND DECORATOR, Room 1204, The Temple, Chicago, Ill



FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

If you want a **Good Lantern** see the
"Crank" Tubular

"You simply turn the Crank"
BEST BECAUSE :



- 1st. Foot and Oil Pot drawn from one piece of Tin.
- 2nd. Tubes made of one piece of tin and bent at the corners.
- 3rd. The only Lantern on which top spring is self-adjustable.
- 4th. Most easily lighted—Simply "Turn the Crank" and the Globe swings back.
- 5th. No burning of fingers. Crank never becomes hot. Slow dealers won't have it till next year. Live ones will write us at once.

GOWANS, KENT & CO.,
Toronto and Winnipeg.



**BUY ONLY
THE BEST**

**THE GAIL BORDEN
Eagle Brand Condensed Milk**

Has maintained its high reputation for **ABSOLUTE PURITY** for over a **QUARTER OF A CENTURY.**

AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.



Exquisitely pure—Prof. Wanklyn.
Refreshing and healthful—The Week, Ont.
Received the Royal Preference—Saturday Night, Ont.

JAMES LOBB,
Agent for Canada,
30 Wellington St. E., TORONTO.

HYDE PARK, ATHLETE, PURITAN, DERBY. SWEET SIXTEEN CIGARETTES.

THE CANADIAN GROCER

GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$2.00 PER YEAR

VOL. VI.

TORONTO, AUGUST 5, 1892.

No. 32

WITHOUT DOUBT

St. Lawrence

CORN STARCH

IS PERFECT.

ASK YOUR
WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.

TORONTO.

PURE



SOLUBLE

MAKE SIMPLY WITH BOILING MILK OR WATER
FOR SALE BY ALL GROCERS.

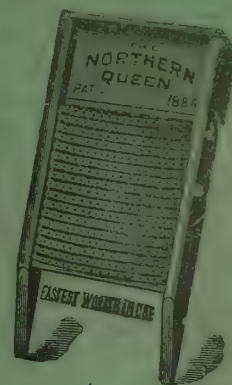
**DUNN'S
BAKING
POWDER**

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO, for Prices, etc.

Mention THE GROCER.

Grocers' Slicing Machine.

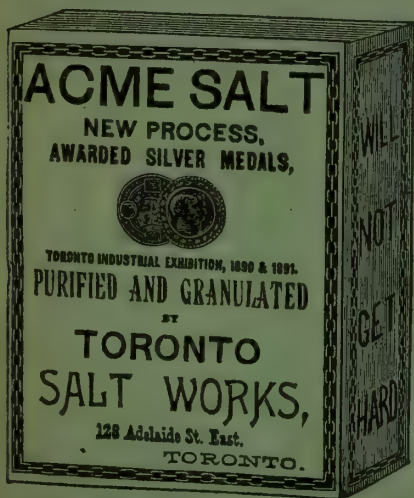


IT SLICES
GREEN DRIED BEEF,
HARD DRIED BEEF,
BACON,
BOLOGNA SAUSAGE,
BONELESS HAM,
PRESSED CORN BEEF.

Economical. No waste Material.
Can be instantly changed to cut any thickness from one sixteenth of an inch up.

PRICE \$4.50 nett.

GEO. SPARROW & CO.,
33 Colborne St., Toronto, Ont.



Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.



USE
SPANISH BLACKING
THE KING OF BLACKINGS



T. LAWRY & SON,
HAMILTON, ONT.

Curers of **L & S** and **Imperial**

Brands of Fine Sugar Cured Meats.

SUMMER CURING NOW READY.



We have removed to our new premises, No. 146 & 148 Carling St. Call and see us when in our City.

GORMAN, ECKERT & CO.,
LONDON.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

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THE J. B. McLEAN PUBLISHING COMPANY,
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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

There is no class of contract more flexible than that entered into by manufacturers for the future delivery of goods at a specified price. Such an indenture does not bind more than it looses. Instead of being a closely-knit covenant it is a whole made up of a lot of loose parts, and any joint between these parts can easily be made to give way. There is only one proviso lacking to make a nullity of these contracts from the very beginning, and that one is "If the party to the first part does not change his mind." The reservations for possible fires, strikes, limitations of production and other contingencies, form so large a part in these agreements as virtually to cover all causes of non-fulfilment except avowed obstinacy. The anticipated and enumerated contingencies are so numerous as to leave wide ground for legal interpretation to include other causes not named or intended, but shown by legal construction to be comprehended, in the provisos set forth in the agreement. The party to the second part has little chance to escape liability for the goods, if the manufacturer chooses to deliver them. The ab-

rogating circumstances are all on the one side. The contract ensures the manufacturer a customer at a price, and if the manufacturer sees no prospect of getting a better price when delivery is due, he has no need to fall back on any of the reserves in the agreement to release himself from the engagement to deliver. The buyer will get his goods. The wide contingency "limitations of output" is convenient. If the output is shown to be inadequate to supplying both A and B, the manufacturer of course cannot fill contracts with both, and of course will not prefer A over B if the latter is under agreement to pay a larger price than A, though A may have signed a month before B. The crucial test of the strength of a future contract is the state of the market when the goods are to be delivered. There is a growing feeling among wholesalers that manufacturers ought to be a little bolder venturers than they are, and this may bring about a less uncertain type of contract in future delivery business. Provision should always be made for eventualities, but in such a way that the language cannot be strained into a cloak for bad faith or a complete change of mind due to an improvement in the market. British wholesale grocers have recently introduced into their contract with continental sellers a provision absolving the parties from liability for sugar which is delayed or lost owing to the blockading of the port at which or to which it is shipped, or owing to other hindrance occasioned by war. This proviso is as likely to be a source of protection to the seller as to the buyer. No other cause disturbs or injures trade as war does, and it is prudent for the sugar dealers to make provision for that most damaging emergency.

* * *

It is time that some authority were established whose duty it should be to apply the level to customs appraisements upon the

same class of articles entered at different ports. There is no reason why the fiat of each local collector should be supreme, but the facts of experience afford abundant reason why local appraisements should be subject to revision by a board competent to decide controversies between collectors and importers. The anomaly of A being able to enter his goods at 10 per cent less than B does at another port is a sufficient reason for the establishment of some assimilating power. It is a fact that the difference in the duty paid on certain articles, by merchants at different ports, and yet in range of competition with each other, is enough to determine which of them shall get the trade in these articles. Not many years ago a favorite expedient of many city importers was to enter their goods at some port where the business was light, and where the appraiser was therefore not fully experienced in the work of assigning to classes, making distinctions between similar lines or in judging material. At the city ports, where the appraisers were dealing with cases involving delicate discrimination and the nice construction of tariff clauses, all goods usually paid full duty. If the tariff would be strained so as to admit of a classification that would require a higher duty than that intended, the importer might expect to have the benefit of the doubt put against him. Civil servants are usually very prone to favor their department. Grocers are not so much concerned in this lack of uniformity as some other classes of traders are, because the former handle lines upon which there is little chance for differences to arise, and on the bulk of their imported goods they have no duty to pay. It is also likely that a regulating authority will be set up whose office it will be to expel all such inconsistencies from the customs service. The Minister of Customs after a conference with a number of Montreal merchants, has adopted a plan for the establishment of a Customs board,

which, if necessary, can sit from time to time in various cities besides Ottawa. The board will be composed of experts in the various leading lines, such as groceries, hardware, or dry goods. To them will be referred all questions respecting valuations, classifications, etc. Bulletins, giving information respecting rulings and interpretations, will be issued from time to time. To this board will also be referred all questions relative to uniformity in Customs classifications.

* * *

The decision of the London (Ont.) police magistrate, in the case of a grocer who delivered liquor to a customer, should be heeded by all members of the trade who are so situated as to be able to oblige their customers by undertaking little commissions for them at the liquor store. There are people who dislike to go to a liquor store on any business, and if they can get their grocer to execute any orders for them there, they not infrequently trouble him with the business. They buy goods from him which his wagon is probably on the way to deliver, in passing the liquor store, and it is only a little act of accommodation to a customer for the grocer's boy to stop and purchase the liquor that is wanted and take it on, with the other parcels, to the customer's house. But it seems this is illegal. The illegality probably consists in the addition of 5 or 10 cents for service, which appeared to be added to the retail cost in the case of some liquors delivered by Mr. McBean. It surely could not be in the mere buying and delivering of the liquor. If it were, then no one could purchase liquor through a messenger or an agent. If grocers simply do a message for a customer, without adding any charges for their service, it seems certain that they can deliver liquor without being liable for any breach of the license law. Two or three years ago a retail grocer of this city was fined for delivering liquor in West Toronto Junction, but the ground was not the illegality of a grocer's buying and delivering liquor to a customer, but the sale of liquor outside of the territory covered by a liquor dealer's license. The fine, if we mistake not, was afterwards remitted on appeal.

* * *

The partition of the United States sugar trade between the Trust and Claus Spreckels leaves the latter supreme, so far as domestic competition is concerned, in the territory west of the Rocky Mountains. But the San Francisco refinery of that sugar poten-

tate does not provide all the sugar consumed in that region, as witness shipments being made from the Vancouver refinery. And now the competition of British subjects from another quarter threatens to be an irrepressible hindrance to Mr. Spreckels' monopoly. Hong Kong refines sugar and ships it to San Francisco to sell there at prices which the local refinery cannot well meet. Hundreds of tons of this article have already been imported by way of the Sound and British Columbian ports. It is produced in Hong Kong by the very cheapest kind of coolie labor; the sugar enters that port free; the bags cost next to nothing; fuel is cheap, and against such odds the American refiners, working with high priced labor, are powerless to compete. The people of the Sandwich Islands had the benefit of the United States market for their raw sugar, which was admitted duty-free, when the latter country collected a revenue of about 2c. a pound on all other imported raw sugar. The passing of the McKinley Tariff put every other sugar-producing country on the same footing, and the Sandwich Islands lost their special advantage. It is now proposed by Claus Spreckels, in order to offset the incoming of refined sugar from Hong Kong, to establish a refinery at Honolulu, in the Sandwich Islands, where labor is cheap, and the raw material is obtainable right on the spot. As an illustration of the depreciation in the Hawaiian sugar trade, it is stated that shares in the Hawaiian Commercial Company, which were worth \$37 each three years ago, have dropped to \$2.75. This scheme ought to help the Sandwich Islanders to get rid of their sugar, and should enable Claus to produce a volume of cheap sugar equal to that imported from Hong Kong. He will not have a half cent. duty to pay either, as the Hong Kong refiners have.

* * *

The fresh fruit trade of the world has been immensely expanded by the development of transportation facilities in the last few years. The effect of that development has been almost revolutionary and has been the means of changing former wastes, particularly in tropical islands and countries, into groves, orchards and gardens whose fruits are exchangeable for millions of dollars every year. How much more of a stimulus the same cause will give the trade in fresh fruit depends upon the extent to which means of carrying and saving the fruit can be further improved and the rates of freight lowered, for consumption can be counted on to grow, if condition and price can be made satisfactory to consumers. The great consumption of fruit in the green state is affording a partial solution of the problem of what shall be

done with fruits preserved by canning or evaporating. If all the green fruit that there is a market for could be got on that market in time, condition, and at a price necessary for business, there would be a very manageable surplus to be preserved. An experiment of which the issue is watched with interest by fruit growers on this continent, is now on trial. If it succeeds it will determine a new mode of disposing of fruit in the green state and will probably extend the acreage under fruit in this country. Five cars were shipped the other day from Sacramento in California destined for Liverpool. The consignment consisted of pears, peaches, plums and apricots. It reached New York in prime condition, and was there loaded on steamers of the White Star line. This is the first shipment of California fruit ever made to Europe. The fruit was picked ripe instead of green, the shippers desiring that on its arrival it may possess all the natural flavor that characterizes it in the region of production. It will have travelled 6,000 miles by the time it reaches Liverpool. The through freight is \$5.70 per hundred pounds. If this venture succeeds for California, why could it not succeed for fruit-growing districts of Canada? Most of our fruit grows several hundred miles nearer to the British market than the California fruit does. We have at least equally good means of transit overland, if we had but an equally good fast Atlantic service. This latter requirement would be of service for many other lines of export, particularly for eggs, and it is to be hoped we will have it soon.

* * *

We have received a copy of the introduction to the 28th annual number of "Poor's Manual of Railroads." The Manual itself for 1892 is now about ready for delivery. This great compilation of railway statistics teems on every page with information of the utmost importance to that very numerous class of people who are interested in knowing all that is knowable about railway securities. Railway affairs enter so largely into the very warp of national finances that no statement of their condition can be too exhaustive. The Introduction shows that since 1867 when the first number of the Manual appeared, the total mileage of roads in the United States has increased from 39,250 miles to 170,601 miles, or 435 per cent. In the west the increase has been greatest, rising from 15,777 miles in 1867 to 100,599 miles at the end of 1891. In the South also the growth has been great, all the way from 9,940 miles to 32,110 miles. The business of the roads has increased even more remarkably than their extension. In 1866 the total tonnage did not exceed 47,872,500 tons; in 1891 it amounted to 704,398,609 tons. The mileage built in 1891 was 4,471 miles. The gross earnings in 1891 were \$1,138,024,459, or 9.1 per cent. of the total investment. The net earnings were \$356,209,880, or equal to 3.1 per cent. of the total investment.



THE BEST OF FIVE.

BLAKE, ONT., July 25, 1892.

MANAGER CANADIAN GROCER.

DEAR SIR,—Enclosed find two dollars as subscription to THE GROCER, as I see the time is expired, and I would not like to lose any of the numbers, as I consider it the best publication out of the five weeklies I receive.

Yours truly,

JOHN LESLIE.

TOO MUCH CHANCE WORK IN THE TEA TRADE.

EDITOR OF THE CANADIAN GROCER.

SIR,—I notice a letter from Mr. W. F. Penrice in this week's issue of the GROCER, condemning the keeping and selling of package tea by retail grocers. I am glad to read of his conversion, and I hope to hear of many more city grocers who will follow his example and send the package tea back to its original source, lest the tea trade become demoralized and drift into illegitimate channels, such as dry goods, confectioners, fruiterers, pastry cooks, druggists, taverns and saloons, which in my humble opinion will be the ultimate result, and these places will be the distributors of packet teas and will to some extent hurt the legitimate trade. Let me just here instance a case of a jobbing dry goods store selling what they choose to call tea, at five cents a pound. This store is on Queen street west, between Peter and Spadina Avenue, where a half chest of this stuff is ticketed at the door at certain times during the day at five cents a pound. I suppose this is done to gull the public and make them believe it is a special bargain, when in reality the tea is unfit for use and ought to be dumped into the bay to blend with other odious smells that make Toronto a by-word and reproach, and doesn't improve its credit nor its standing as a clean healthful city. Now, sir, this so-called tea has quite a history, and would fill a book with much interesting reading if all the facts could be put together and made public. I am not able to give you all the facts, but only a few that have come under my notice during the last year. This tea was brought to Toronto from England by a man calling himself a wholesale tea jobber, and was located on Front St. On its arrival here this dealer very closely concealed his scheme for swindling, by having a half chest of good tea put among the rest, marked and placed just where he wanted it. From this he drew his sample and got advances on the whole lot, and after a time he

left the city. Not till then did it dawn upon the holders of this tea that it was no good at all, for on examination it was found to be damaged by salt water, having been fathoms deep and lost its virtue as tea, and in its place had taken in salt, sand, sea shells and seaweed, although it looks in appearance a fairly good leaf Congou. I am told there was at one time about 20,000 lbs. of this stuff in Toronto, and that it has been (or some of it has) in every auction room in the city. Some went to Montreal and Hamilton, and it has become quite a by-word among those who know of it, the auction places refusing to take it in any more, because of its "peculiar aroma." They say it floods their rooms with its "fragrance," which is like sour seaweed, and has been christened "The Mermaid," and now we find this article called tea being retailed at 5c. a pound by a dry goods man in the locality I have described. Surely this is a matter for the Retail Grocers' Association to look into, also the City authorities, so that the public may be protected from frauds like this. Now, what guarantee have the retail grocers but that similar schemes to this one are being practiced in the use of packet teas, where in 99 cases out of a 100 the retailers know nothing of the contents of these packages, because they are fastened and sealed and never opened until they reach the homes of the consumers? Then again, what does the offering of packet tea by the grocer imply? Just this: That the grocer does not know his business, and cares far less, or he would want to know what he was giving his customers of his own knowledge, and upon his own authority. Would, think you, any grocer act so carelessly regarding cheese, butter, or fruit? My experience among the trade is that they would not, for the majority of city grocers spend one-fourth of their time selecting fruit and hunting for good butter to please their customers. Yet tea is made to take the last place and anything will do, as they have no time to bother with it. This, Sir, is one of the saddest mistakes in the retail grocery trade to-day, that retailers do not, and will not give tea its proper place and attention, while butter and fruit receive their full share, fruit especially, more I think than is really legitimate or paying by the majority who handle it. I would like you, Sir, in your bright and so ably conducted journal, to look into this matter for the benefit of the trade, and urge on the various Retail Grocers' Associations through the Dominion to take up this tea question in the way of debates at their meetings, such for instance "Our own bulk Tea versus Packet Tea," dealing with quality, price, profits, ultimate success and results. Something of this kind would tend to infuse more interest in one of the most particular and best paying articles in the retail grocery business.

Respectfully yours,

STEPHEN HUSTWICH.

TORONTO, July 30th, 1892.

P. S.—I forgot to mention that I had by telephone informed the City Inspector of

this tea being offered for sale to the public at the place described. He appears not to have done anything in the matter. Why, is beyond my comprehension.—S. H.

ANOTHER SPEAKS.

WILLIAMSFORD, July 27, 1892.

EDITOR CANADIAN GROCER.

DEAR SIR,—Enclosed please find two dollars, for which kindly continue to send me THE GROCER. I am pleased to say that in my opinion it is the best publication of the kind published in Ontario, and deserves the hearty support of every general merchant in the country. For my own part, I consider the \$2 subscription the best invested money of the year. The outspoken and uncompromising yet businesslike stand taken by it in reference to that unqualified humbug, the Patrons of Industry, should commend it to every dealer in the country. Were it not that I had been a subscriber for the past three or four years and profited by the sage advice given from time to time in its columns, I should, like many other poor fools, have made shipwreck of my business and a good conscience. I can now congratulate myself on the fact that the P. of I. is practically hors de combat in this section, and it has not enough friends amongst those of its former most ardent supporters to give it decent burial. The greedy traders who listened to the voice of the tempter can without any inconvenience or loss of trade take a trip to Muskoka during the heated term, and meantime they will not pay expenses of said trip out of profits of last three months' business.

There is another matter to which I wish to refer, and that is the practice so common amongst country dealers in this part of the country of allowing customers the price of tub over and above the full market price of the butter contained in tub. This is a very unbusinesslike custom and makes sad inroads on the small margin of profit made in handling butter.

I like the idea suggested in R. Wetherill's letter of July 15 in THE GROCER, and intend acting upon it.

Your representative, Mr. John Cameron, paid me a flying visit on his way to the Pacific Coast in the interest of THE GROCER.

With best wishes for the success of your publications, I remain, faithfully yours,

A. PARKS.

[We thank Mr. Parks for his remittance and his generous praise. THE GROCER is a representative paper, sensitive to every expression of opinion that reaches it from among its constituents. It aims to be the exponent of sound doctrine, and invites the criticism of the trade that it may keep in the closest touch with the ideas that are founded on the best practice. It seeks to improve by the knowledge of itself that the evidence of others affords. The approbation of its readers is the ne plus ultra of its ambition, and Mr. Parks' letter is about the model form in which THE GROCER likes to have its subscribers word their notices of renewal.—ED.]

THE MONTREAL GROCERS' PICNIC.

The twelfth annual picnic of the Montreal Retail Grocers' Association last week was a success in every way. This no doubt is due to the untiring work of the different committees, who did their best to see that every one was used, as only grocers can use friends on a day's outing. At 8.30 the first train of thirteen cars, well loaded, started for the grounds, and a half an hour later another train of six well-packed cars started for the same destination. There must have been about 2,000 people on both trains. The grounds are situated on the Ottawa river near the village of Hudson, and for rustic beauty they would be hard to beat. On arrival the judges immediately started the games, which were partly got through before the party sat down to lunch, which was spread in a large marquee under the supervision of Messrs. Hall and Scott. The dinner was a most successful one, the following ladies and gentlemen being seated at the tables.

PRESIDENT'S TABLE.

President, S. Demers, D. Parizeau, M.L.A., Ald. Rolland, Ald. Stevenson, Mr. and Mrs. J. A. Vaillancourt, Star representative, CANADIAN GROCER representative, Herald representative, Le Canadien representative, Jas. Snowden, A. Legault, Mr. and Mrs. J. Mongeau, E. A. Cardinal, Mr. and Mrs. W. C. Carrigan, Prof. Jos. B. Lefebvre, Wm. Caldwell, S. Legault, J. O. Hogue, George Wait, Ald. Farrell, John Kay, Ald. McBride, Master N. McBride, D. Rees, Gazettee representative, La Prix Courant representative, Mr. and Mrs. B. Connaughton, Mr. and Mrs. B. Taylor, Miss M. Taylor, Miss B. Pickering, J. Sullivan, Miss Winslow, Mr. and Mrs. A. Demers, J. A. Beauchamp.

RIGHT TABLE.

Alex. D. Fraser, Ald. T. Gauthier, J. Barrow, W. Stewart, W. F. Wall, H. M. Childs, J. C. Manning, M. Scanlan, O. Lemieux, Alphonse Valiquette, J. J. Shannon, Wm. Duckworth, A. E. Peel, W. R. Duckworth, T. Gauthier, J. E. Beaudry, Chas. P. Parent, Miss M. Parent, G. Parent and family, John Johnson, A. D. Childs, J. C. Campbell, Geo. Glover, P. A. Crossby, N. W. Shannon, A. Desmeunier, R. G. Brown, D. Laporte, J. J. Johnston, A. W. Osgood.

LEFT TABLE.

S. D. Vallieres, chairman, Ald. Jeannotte, M.P., John Scanlan, J. O. Levesque, E. Turgeon, Oscar Leclair, J. A. Debrun, J. Elvidge, H. Thomas, Jos. Dupont, R. Rochon, Chas. A. Bertram, Amie Jubin, Mrs. Legar, Miss Frappier, T. J. Potter, Mr. and Mrs. E. Elliott, Mr. Trempe, James Hctor, Fred. Bell, George Starke, D. Wisner, O. Levesque, O. Boisard, Miss Katt, J. O. Malo, Miss C. Truteau, Miss N. Canniff, Mr. and Mrs. Tree, J. A. Devine, James Casey, E. A. Painchaud, G. H. Lane, W. H. Dunn, L. Plamondon, Joseph Raby, Miss Cassidy, Geo. Pichette, R. Fitzgerald.

After the menu was discussed some taking speeches were made by the various gentle-

men present. The first toast "Our Queen" was drunk with a hearty good will. Then came "Canada our Country," which was replied to by Ald. Jeanotte M.P. The next on the programme was "Sister Associations." This was replied to by Ald. Stevenson, who made the speech of the day. In his remarks he gave the retail grocers some sound advice about early closing which they ought to profit by. Then came "The Press," which was proposed by Ald. Thos. Gauthier, Hon. Secretary of the association. Referring of the powers of the press he said they could do a lot of harm and could also do a lot of good, but hoped they would report the picnic in first class style. He also said there was one paper represented that always looked after the grocery trade. Every one could see by looking around the table a little white badge which showed that THE CANADIAN GROCER was always thinking of the trade. He then proposed the toast of the ever popular trade paper THE CANADIAN GROCER. The Montreal correspondent replied, saying that THE GROCER would always look after the interests of the trade as long as it received support. Several other toasts were drunk and the party adjourned to finish the programme. The result of the games was as follows:

Quoits—1st prize, gold medal, presented by Marotte, Leblanc & Co., B. Connaughton winner; 2nd prize, meerscham pipe, J. A. Lefebvre; 3rd prize, one case astral oil, presented by Peverly & Co., J. Berreau.

No. 2. Quarter mile race for bookkeepers and salesmen employed in the grocery business—1st prize, E. Turgeon, one pair of vases; 2nd prize, T. Montpetit, a fancy cigar box, both presented by Messrs. Christie, Brown & Co.; 3rd prize, Joseph Lamoureux, a carving set, presented by Mr. D. Stroud.

No. 3. One hundred yard dash for girls, money prizes—1st, Maud Hedgess; 2nd, Jennie Joslin; 3rd, Nellie Hubert.

No. 4. One hundred yards dash, for grocers and their employes—1st prize, 1 gold charm, presented by E. Robillard & Co., won by C. Huot; 2nd prize, silver cup, presented by Montreal Biscuit Co., won by A. Gauthier; 3rd prize, a cigar holder, won by S. Richard.

No. 5. Quarter mile race for subscribers and their employes—1st prize, silver watch presented by J. Brown, won by H. M. Childs; 2nd prize, biscuit jar, won by P. Grace; 3rd prize, cake basket, won by Alex. Duncan; 4th prize, presented by Christie, Brown & Co.

No. 6. One hundred yard dash, for boys of 12 years and under—Frank Douse 1st, Henry Morgan 2nd, and Frank Morgan 3rd.

No. 7. The waltzing contest was won by Miss Lorey and Miss Larue, who took the medal given by D. C. Brosseau. The 2nd prize fell to Mr. and Mrs. Smith and the 3rd to Miss Holden and Wm. Corbeille.

No. 8. Quarter mile race open to travellers and salesmen of the wholesale grocery trade Grace won the 1st prize, a walking cane; Cardinal the 2nd, a gold ring; and A. W. Childs the 3rd, a travelling companion.

No. 9. The hundred yard dash for fat men over 200 lbs. M. H. Dubois won the 1st prize, a silver cup presented by Vipond, McBride & Co., while D. Lockerby secured

the 2nd, an opera glass; 3rd prize a box of cigars fell to the lot of A. B. Deschamps.

No. 10. Half mile race for drivers and store-men employed in the grocery trade, was won by J. Fortier, G. Desmaris 2nd, and Will. Piche 3rd.

No. 11. Quarter mile race for travellers and salesmen employed by biscuit manufacturers—The 1st prize, a silver cup, was won by A. Duncan; 2nd, a cruet stand, E. Copping; and 3rd, a cake basket, by T. J. Potter.

All these prizes were presented by the Laing Manufacturing company.

No. 12. Quarter mile race, for drivers in the ale and biscuit trade—W. Miller, 1st; J. Paiement, 2nd; S. Legault, 3rd.

No. 13. Hundred yards dash, Marotte & Leblanc's special race, open to grocers and employes only—1st prize gold medal, C. Huot; 2nd B. Taylor; 3rd, L. Dagenault.

No. 14. Quarter mile race, for beer and ale drivers—P. Keys, 1st; M. O. Rourke, 2nd; J. Barron, 3rd.

No. 15. Hundred yards dash, for members of the committee—1st, J. T. Malette; 2nd, L. Marchand; 3rd, W. Corbeille; 4th, T. Gauthier; 5th, M. Lemieux.

After the games were all run off, dancing was the order of the day. The souvenir badges of THE CANADIAN GROCER were very much sought after, especially by the fair sex, who were disappointed when told that they were for our friends the grocers only.

Something must now be said about the committees, every one of which worked hard to furnish enjoyment for their friends. The success of the picnic is largely due to the work of the president, S. Demers, the hon. secretary, Thos. Gauthier, and the chairman of the refreshment and railway committee, A. D. Fraser. All of these gentlemen made everyone at home and succeeded, for all were loud in their praise. The trains were under the management of Harry Ibbotson, outside agent of the C.P.R., who did his best to get the party there on time. At six o'clock a start was made for home by the first train, followed a half an hour after by the next train, arriving in Montreal at 7 and 7.30 o'clock respectively, ending one of the most successful picnics the grocers ever had. The following are the officers and committee to whom the success of the affair is due:

Officers—S. Demers, president; John Robertson, vice-president; Ald. Thomas Gauthier, hon. secretary; John Scanlan, treasurer; C. C. E. Bouthillier, secretary.

Sub-committees—Games, music and dancing—S. D. Vallieres, chairman; Vital Raby, J. B. V. Daoust, M. Lemieux, Philas Desormiers, Joseph Gareau, John Johnson, John Scanlan, B. Connaughton, J. Archambault, W. Corbeil.

Refreshments, printing, advertising and railway—Alex. D. Fraser, chairman; Ald. Gauthier, John Robertson, J. E. Manning, J. O. Levesque, E. Elliott.

Finance—S. Demers, president; S. D. Vallieres, Ald. Thomas Gauthier, A. D. Fraser, John Scanlan.

General committee—Joseph Archambault, R. Bouthillier, A. Bigaouette, John Currie, L. Cleroux, S. Cormier, Michael Delehanty, Joseph Desautels, Alex. D. Fraser, Ald. Thomas Gauthier, Z. Gascon, Z. Goulet, J.

NEW GOODS.

The following lines from Messrs. Dandicolle and Gaudin, of Bordeaux, France, are now in store and for sale :

Cases	Royans a la vatel.	Cases	Olives farcies.
"	Royans a la Bordelain.	"	Olives de Seville.
"	Variantes.	"	Olives Queen Pitted.
"	Anchois au sel.	"	Huile d'olive extra.
"	Anchois a l'huile.	"	Asperges en branches.
"	Biggarau au Marasguin.	"	Fortuna liqueur Hygienique.

LUCAS, STEELE & BRISTOL, Wholesale Grocers,
73 McNab St. North, Hamilton, Ont.

DALU KOLA CONGOU.

IMPERIAL BREAKFAST CONGOU.

RUSSIAN BLEND CONGOU.

NEW SEASONS : The most taking and desirable 45 and 50 cent teas offered to Canadian Consumers. Our largely increasing sales and repeat orders fully warrant us in stating that both retailer and consumer alike recognize the superior qualities of these teas above all others.

Here is an opportunity to increase your tea business with good profits.

We have an absolutely perfect system of advertising in connection with the sale of these teas. Merchants are universal in acknowledging this fact, and agreeably surprised at the prompt increase in their tea trade. Write us for particulars.

W. H. GILLARD & CO., WHOLESALE TEAS, **HAMILTON.**

Saint Charles Evaporated Cream.

Always packed in pound tins, the latest novelty in Canned Goods. No camping outfit complete without this delicious Cream. The grocers who cater for such trade should buy quickly.

JAMES TURNER & CO., Hamilton.
Wholesale Agents.

THE
"MONSOON"
BRAND

Pure Indian Tea

Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,

Growers' and Importers,
TORONTO

JOHN BURGESS & SON
SAUCE
AND
PICKLE

MANUFACTURERS,
107 STRAND Corner of the Savoy Steps, London, W.C.

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.

Lord Byron's "Beppo," VIII.

Our travellers are now out with new samples of

LAMPS AND FANCY GOODS.

Wait for them !

W. J. REID & CO.

—IMPORTERS OF—

Crockery and Glassware.

DECORATORS OF CHINA, &c.,
London and Belleville.

H. Howard, E. P. Laverty, J. O. Levesque, O. Melancon, Richard McShane, John Purcell, John Robertson, David Ruel, Ant. Robert, John Sullivan, Isidore Tougas, S. D. Vallieres, V. Valquette, Felix Bigaquette, G. Benoit, A. Beauchamp, B. Campbell, J. C. Cusson, J. W. Carignan, J. B. Deschamps, J. B. V. Daoust, Thos. Fraser, H. Garipey, Gustave Guibord, John Johnson, Camille Lippe, A. Labrecque, J. H. Mayrand, O. Noel, J. O. Perrault, Onesime Ricard, M. Rodrigue, J. J. Robillard, C. C. L. Tison, E. Upton, Arthur Varey, Walter Wilson, Jos. Belisle, Thos. Brossard, B. Connaughton, Wilfrid Corbeil, J. H. Chadillon, S. Demers, Aime Dubuc, Ed. Elliot, George Graham, A. J. Graham, Jos. E. Garipey, Geo. Hayes, Thos. Kinsella, Marcel Lemieux, J. E. Manning, T. Murphy, Jas. O'Shaughnessy, Ed. Quain, Joseph Rabeau, O. B. Ranger, John Scanlan, A. Tremblay, H. Viger, D. Verronneau.

Next week we will produce photos of Pres. Demers, Thos. Gauthier, and A. D. Fraser, which are not to hand for this week's issue.

LONDON RETAIL GROCERS' ASSOCIATION'S 2ND ANNUAL PICNIC.

The second annual picnic of the London Retail Grocers' Association was held on Wednesday last at Queen's Park, London. Every grocery store in that city was closed for the day. Many of the grocers from neighboring towns, as well as local wholesalers, were guests of the Association. There must have been 6,000 people in attendance. The day was fine, just the kind of day for a picnic. The lemonade, candy and peanut stalls did a large business. At ten o'clock a.m. the grocers' procession left the market square. First came the 7th Band on foot; next the Retail Grocers' Association and their guests in hacks; and last the decorated grocers' wagons. Sixty grocery wagons in line. Every one of them a piece of mechanical art, that must have taken hours of diligent labor. The streets were thronged with citizens, the children taking special delight in some of the original designs the drivers had in line. Arriving at the park, the judges, G. L. Oill, A. McKenzie and John Butler, all of St. Thomas and officers in the Association of that city, awarded prizes for the turnouts of the following grocers: 1st, J. L. Fitzgerald; 2nd, J. Annett; 3rd, Alex. Tytler; 4th, F. A. Rowat & Co.; 5th, Peter Smith (Beehive Grocery); 6th, T. E. Lea. In the judging, the horse, wagon, harness, and decorations were the four points kept in view. At the grounds there was a baseball match between the North and South sides of Dundas street. There was some good playing shown by both teams, the score being 10 to 7 in favor of the North. The players were: North side—J. Self, c.; W. Wilson, c. f.; W. Wandless, 1st b.; Donaghy, 2nd b.; Osborne, s.s.; J. Trebilcock, 3rd b.; L. Jeffries, p. Ranaham, r. f.; Burton, l. f. South side—Culbert, c. and 2 b.; C. J. Wall, 3 b.; Ferguson, c. and 2 b.; C. Nichols, p. and s. s.; Rossie, r. f.; J. Shaw, 1st b.; Saunders, l. f.;

G. Trebilcock, s. s. and p. The score was as follows:

Innings	1 2 3 4 5 6 7
North Side	10 16 11 10—10
South Side	3 0 0 0 2 11—7

The other events were foot races, bicycle races, horse races and dancing. The programme was very long, and space will not permit us to give the events in full. The picnickers lingered until the 38 events of the programme had been gone through with, and then at 7 o'clock started for home, having had the largest day London has seen for years. The members on the various committees may feel satisfied that they did their duty well, and the success of their efforts is worthy of commendation. The following is a list of those on the committees:

The Managing Committee was—W. H. Ferguson, president; John Moule, vice-president; C. J. Wall, treasurer; E. Sutton, secretary.

Grounds Committee—James Fitzgerald (chairman), James Annett, W. H. Sanborn, Henry McCutcheon, Charles Deeper, Y. F. Mossop, B. R. Sloan, John Woods, James Dobbin, George Loveless, J. M. Lord, Frank Robinson, R. W. Rollston, M. Hough, T. Sanborn, A. Grant, W. A. Garrett, R. H. Cullis, H. Branton, A. Padfield, George Rowntree, F. E. Lee, George Calcott, F. C. Toon, W. D. Thomas, H. Winder, J. A. Childs, C. M. Newans.

Programme Committee—J. L. Fitzgerald, (chairman), F. Barnard, W. Horner, Peter McGlade, H. McVean, W. W. Osborne, T. A. Rewat, G. T. Trebilcock, J. C. Trebilcock, C. J. Wall, R. J. Wood, T. Ranahan, L. Jeffries, Charles McCormick, George Rowntree, James Fitzgerald.

Reception Committee—W. H. Ferguson, (chairman), P. Conlin, J. B. Scandrett, T. Glasgow, J. R. Gurd, F. Harley, T. C. Hodgins, R. A. Jones, F. Keene, J. Lawson, J. Moule, J. B. Murphy, A. McCormick, W. H. McCutcheon, F. McNeil, Wm. McNeil, R. W. Sharpe, Peter Smith, J. A. Somerville, E. B. Smith, Alex. Tytler, James Wilson, George Ward, L. H. Scandrett.

Printing Committee—W. H. Ferguson, J. L. Fitzgerald, C. J. Wall, J. Moule.

NOTES.

The London grocers were in it.

The St. Thomas grocers are good fellows.

W. L. Baker, representing Sapolio, was in the procession.

White dresses and fans were conspicuous in the grand stand.

Every one will look forward with interest too the next grocers' picnic.

There was a number of grocers from the surrounding country present.

The dancing on the platform afforded much amusement for the grand stand.

THE GROCER presented souvenir badges. Five hundred of these were given away. We

tender our thanks for the many compliments received on their account.

The press represented was The Advertiser, and Free Press of London, and THE CANADIAN GROCER, Toronto.

President Ferguson was around shaking hands with every person on the grounds. He made everything pleasant for everybody.

J. L. Fitzgerald acted as marshal of the procession, mounted on a handsome bay horse. He also did duties as starter for the races.

The judges of the races in the ring were Thos. A. Browne, Thos. Gillean, and F. Saunders. J. W. Jones and T. W. Vanstone were referees.

Secretary Sutton, is a worker. For the last two months he has devoted the most of this time to the picnic. London grocers may well be proud of him.

A JOINT EMPLOYEES' EXCURSION.

As is annually customary with John Taylor & Co. and R. & T. Watson, these firms gave their employees an outing on Friday last. The two firms made special arrangements with the Empress of India, and issued 600 complimentary tickets to their employees and friends to enjoy a pleasant sail to St. Catharines, and a day's outing in the city park. Heintzman's band was engaged for the occasion and supplied excellent music. The Empress left Toronto with the gay excursionists at 8 a. m., and arriving at Port Dalhousie transferred her passengers to the train for the picnic grounds. The majority had their baskets and were soon enjoying a dinner of the good things they had brought with them. Others registered at the different hotels and feasted before going up to the park. The weather was rather warm, until a passing thunder storm which let down the rain in torrents, passed over the city. This did not prevent the enjoyment of dancing in the large pavilion on the grounds. Then the races and baseball match took place. In the latter a picked team from each firm played only two innings each. Had the weather and time permitted, it would have been an interesting feature of the day's programme. In the races, Frank Smith, who has officiated so often in the same capacity, acted as

DR. PRICE'S
Cream Baking Powder.

Contains neither Ammonia or Alum.

Dr. Anderson, of the Medical department of the University of California, says: "It is my opinion that the American disease of Dyspepsia is due to the use of baking powders containing Ammonia and other adulterations."

Dr. Gibbon, of London, England, says: "I have no hesitation in assigning the use of Alum in bread as the chief cause of frequent constipation, headaches, liver derangements, etc."

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

DEAR GROCER

Don't forget that we can supply your friends in the Ice Cream business with all the different flavors of our own manufacture and like our other goods they give satisfaction. Send us on your orders for Coffee, Snow Drift Blend 33 cts., No. 6 good strong flavor 30 cts., standard brands, that are always uniform.

Very truly yours,

THE SNOW DRIFT CO.,
BRANTFORD

CANDY.

We manufacture it in every conceivable shape and are constantly getting out new ideas.

We make a specialty of "Gross Goods," which yield the retailer a large profit.

Our travellers are now filling their sample cases with new lines and will be on the road at once. Should they not go to your town, send in your orders by mail and we will give them careful attention.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder

Sold only in Cans.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

WE OFFER 2000 CASES

=TOMATOES-

"De SALABERRY" brand, choice, for immediate delivery.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

IMPORTERS

Teas, Fancy Groceries and Table Delicacies.

309, 311 and 313 COMMISSIONERS,

CORNER ST. PETER STREET,

MONTREAL.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.

starter, and two of the employers, M. Taylor and Robt. Watson, with Geo. H. Bailey, acted as judges. The races were open for the firms' employes only, and the following are the results :

Girl's Race. (16 years and under)—75 yards, 1st prize, parasol ; 2nd, hand satchel ; 3rd, silk handkerchief.

Winners : 1st, Maude Pratts, (Watson's) 2nd, Mattie McKee, (Watson's), 3rd, E. Jollands, (Watson's.)

Boys' Race. (16 years and under)—100 yards, 1st, hat ; 2nd, base ball ; 3rd knife

Winners : 1st, Fred Smith, (Watson's) 2nd, John Parm, (Watson's), 3rd, Fred Durnan, (Taylor's)

Ladies' Race. (17 years and over)—75 yards, 1st, parasol ; 2nd, pair slippers ; 3rd, purse.

Winners : 1st, Bertha Colbey, (Watson's), 2nd, Libbie Coburn, (Watson's), 3rd, Minnie Philps, (Watson's.)

Single men's race. (100 yards), 1st, hat ; 2nd, box cigars ; 3rd, pipe.

Winners : 1st, Geo. Wilson, (Taylor's) 2nd, Jas Trotter, (Taylor's), 3rd, (no entry.)

Egg race for girls. 75 yards, 1st, fan ; 2nd, pair kid gloves ; 3rd, belt.

Winners : 1st, Tot Gibbs, (Taylor's), 2nd, Lillie Colbey, (Watson's), 3rd, Lizzie Webb, (Watson's.)

Married men's race. (100 yds.)—1st, a smoked ham ; 2nd, box cigars ; 3rd, pair slippers.

Winners : 1st, John Reid (Taylor's) ; 2nd, T. Collis (Taylor's) ; 3rd, A. Fuerst (Watson's.)

Employes' wives' race. (75 yards)—1st, butter cooler ; 2nd, lemonade set ; 3rd, half dozen tumblers.

Winners : 1st, Mrs. Cartwright (Watson's) ; 2nd, Mrs. Fallon (Taylor's) ; 3rd, Mrs. Dixon (Taylor's).

Men's race. (45 years and over)—100 yards, 1st, pair spectacles ; 2nd, cane ; 3rd, pipe.

Winners : 1st, Geo. Tinley (Watson's) ; 2nd, Geo. Meddlock (Taylor's) ; 3rd, John Coulter (Taylor's).

Three legged race. (100 yards)—1st, box cigars ; 2nd, two neckties.

Winners : 1st, R. Brown and W. Spencer (Watson's) ; 2nd, Newberry and Taylor (Taylor's).

Running Hop, Step and Jump. 1st, pair boots ; 2nd, white shirt.

Winners : 1st, Jas. Trotter, 33 ft. 8 in., (Taylor's), 2nd, James Taylor, 31 ft. 2 in.

Men's Race. (100 yards), (consolation), 1st, \$1.50 ; 2nd, \$1 ; 3rd, 50c.

Winners : 1st, Geo. Wilson ; 2nd, W. Spencer ; 3rd, James Baillie.

Ladies' Race. (100 yards), (consolation), 1st, \$1.50 ; 2nd, \$1 ; 3rd, 50c.

Winners : 1st, Minnie Pratts ; 2nd, Carrie Ross ; 3rd, Minnie Spencer.

Special. For J. F. Thackray's girls ; 1st, \$1.50 ; 2nd, \$1 ; 3rd, 50c.

Winners : 1st, Lillie Colbey ; 2nd, Katie Barrett ; 3rd, Ella Ross.

NOTES.

The employers may well feel proud of their employees' the order was excellent throughout the entire trip.

Would it not be in line if other firms would do likewise with their help ?

Cigars and candies were passed around frequently by Morse Taylor, both going and returning on the water.

Geo. H. Baillie, Taylor's foreman, makes a jolly companion. He was a favorite with everybody.

The "Empire" "World" and THE CANADIAN GROCER were represented on special invitation from the two firms.

There are some good voices in the combined firms, and the company was favored frequently with songs.

LONDON INDIGO BLUE AUCTIONS.

The third quarterly indigo auctions in London were brought to a close in one day, instead of occupying the best part of a week. Only 3,050 chests were declared for sale, the smallest number ever offered in the July sales. The reasons are: Stock below the average, moderate if not low ruling prices, more or less adverse crop reports and large orders by Persian Gulf buyers. The latter are quite exceptional, and are usually the precursors of a short crop, as the Persian Gulf buyers as a rule supply their wants direct from the Calcutta, Madras or Bombay markets. It is worth noting that only 470 chests were sold on Monday under the hammer, the remainder (except about 700 sold privately) being withdrawn. The stock is only 8,128 chests, and therefore orders to the extent of 1,000 chests, the quantity estimated to have been bought recently for the Persian Gulf, would naturally affect the market.

POST YOURSELF ON TEAS.

Comparatively few country merchants are judges of tea in the sample. In buying stocks they depend almost entirely on what the salesman tells them, and if he happens to be one who wishes to take advantage of their lack of knowledge there is nothing to prevent his doing it.

It is not to be expected that every merchant can become an expert in the testing of teas, but he can put himself into position to know something about them. There are books within the reach of almost every dealer that tell of the methods of tea culture and this is important to understand as a foundation to a general knowledge of the subject.

The tea trade is perhaps the most important a country merchant has to deal with. A good tea will hold a good many patrons for him and poor teas will turn a good many away from him. Isn't it important then to be able to select good stock and not be dependent on the salesman who shows you the goods? Some houses have better stocks than others, but if you do not have the knowledge to see the difference you will be likely to buy of the first line of samples shown you

simply because the salesman tells you that his line is as complete as any on the road.

Then you can sell teas better if you understand them. A merchant would not be regarded as a very competent dry goods salesman if he knew nothing about the quality of goods and the colors that go in harmony. Yet the average tea salesman is about as competent to sell tea as such a dry goods clerk would be to sell dry goods. The great trouble with so many merchants is that they neglect to inform themselves on important matters like these. It would take but little study to acquire a fair knowledge of the tea business. A good deal of information can be gleaned from the salesman if the questions are put judiciously. And yet many do not think it worth the trouble to ask a few questions, and then many of them will wonder why business progress is not better. Look into these matters.—Commercial Bulletin.

A woman residing in Austenville complained at the town hall a few days ago that a Dahlia street grocer was selling tobacco to her 11-year-old son, and though warned not to do so persisted in selling it to the lad. It would seem that the grocer does not know that it is now illegal to sell tobacco to boys under 16.—Halifax Morning Chronicle.

BUY THE BEST. SEELY'S



Celebrated
Flavoring
Extracts.

VANILLA, LEMON,
and Assorted Flavors.

Standard Goods of America (established in 1862). Once tried, always used.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.



BUY
THE

ONLY
BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE
PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

THE TOBACCO DUTY.

The following circular has been received by the tobacco manufacturers of this city :

Ottawa, July 30, 1892.

Sir,—Suggestions have been made that the system of collecting the excise duty on tobacco and cigars be changed, and that instead of collecting the duty on the manufactured product, as now practised, the duty be levied by and paid to the customs on the raw leaf tobacco when imported, and that the stamping of the goods be abolished.

The department is desirous of obtaining the views of manufacturers upon the change proposed, and would ask an expression of your opinion at as early a date as possible.

Kindly send your reply to the Commissioner of Inland Revenue, Ottawa.

I remain, sir, your obedient servant,
(Signed) W. J. GERALD,
Inspector of Tobacco and Factories.

"HAPPY THOUGHT"

Counter Check Books

A patent has just been issued for a new automatic check book to be known as "Happy Thought." No black leaf required: yet every page copies with exactness and permanency. It is clean and saves time, patience and money. Prices are \$1 per hundred lower than any other check book on the market. Made in any style and size.

Samples and price list free on application.

J. K. CRANSTON,

Wholesale Dealer in Store and Office Supplies,

GALT, ONT.

"Grip" and "Carter" check books supplied at manufacturers' prices.

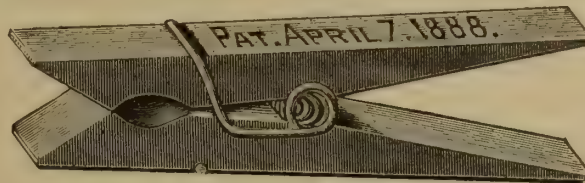
CROSSE & BLACKWELL'S

CELEBRATED

Pickles,
Sauces,
Jams,
Potted Meats,
Table Delicacies

ARE SOLD BY

ALL GROCERS IN CANADA.



Dominion Clothes Pin

They are the Best.

Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

S. A. VAN DAM & CO.,

37 Old Corn Exchange, Manchester,

—and—

23 Mathew Street, Liverpool, England.

Solicit Consignments of

**Bacon, Butter, Lard, Eggs, Cheese,
and Canned Goods.**

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

"REFERENCES"—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The apple dealers of Huron estimate that the yield will be 150,000 barrels.

Thomas A. Garland, grocer, Portage la Prairie, Man., is opening a branch at Nelson, B.C.

The S. S. Empress of India has left Yokohama with a full cargo of tea and passenger list.

The Dominion chartered banks have reduced the interest on savings deposits to 3½ per cent.

The bankrupt grocery stock of Owen Tierney & Bro., Kingston, has been sold by Sheriff Ferguson.

The milk condensing factory at Kingston, N. S. manages to dispose of about 7,500 lbs. of milk each day.

It is reported that the Skolfield has been chartered to carry a cargo of sugar from Vancouver to San Francisco.

The T. A. Snider Preserve Co., Cincinnati, Ohio, have out a neat little Price List printed in two colors and liberally illustrated.

The other day W. Dyer's till at his store was robbed while Mr. Soole was at dinner and Mr. Dyer was in London. Seven dollars was secured.

H. J. McAllister's grocery, Hamilton, was broken into on Saturday night by burglars who were evidently scared away before they got any plunder.

It is stated that the Farnham beet sugar factory is to be converted into a knitting factory, to be operated by a syndicate under the management of W. H. Priest.

A. K. Preston has retired from the management of the export department of Game Harrison & Larner, Ltd., of London Eng., but is making fresh arrangements elsewhere to continue his Canadian trade.

It appears that counterfeit ten-cent pieces dated 1891 are now in circulation. The only test is the sound. The coins usually have a bright new appearance, and there is no blemish upon them apparent to the eye.

The London Free Press says that a number of St. Thomas business men, who were induced to become subscribers to the Baker Collecting Agency, of Toronto are anxiously enquiring about the genuineness of the concern.

With \$1. per three dozen being paid for eggs by the storekeeper in the Okanagan District, and thousands being imported from the East, the Vernon B. C. News wonders how long it will be before settlers try to supply the demand from home sources.

The run of sockeyes, according to Westminster correspondent of the News Advertiser, shows a slight increase. The dealers and fishermen think that the advance skirmishers of the main run have struck the Fraser waters.

The Vancouver sugar refinery, like the Maritime province refineries, can do a little

business with the United States. Last week the s. s. Grandholm took on 3,000 tons of sugar at the Vancouver refinery for Spreckels Bros. & Co. of San Francisco.

E. Hunter, of the firm E. Hunter & Co., grocers, Winnipeg, and president of the Grocers Association in that city, favored THE GROCER with a call on Saturday.

The merchants of Blyth have lately got a great many boiled eggs in the lots bought from neighboring farmers. It is said that boiling increases an egg in weight by one-third.

Canada will erect a World's Fair building at Chicago 100 feet long by 44 feet wide, with a ten foot veranda surrounding it on all sides. Plans have been submitted for approval.

F. F. Dalley, E. A. Dalley, Mrs. Maria Dalley, J. R. Vert, Thomas Hood and C. H. Sanders are applying for the incorporation of the F. F. Dalley company, manufacturers of medicine, etc., Hamilton, with a capital of \$90,000.

The other day Cawker & Tait discovered 2 tarantulas on a bunch of bannanas in their store. One of them was crawling on a banana which a customer had just pulled off the bunch, and in another inst. would have bitten him.

Robinson Bros., of Ingersoll, have shipped from the County of Oxford during the past few weeks about 20,000 dozen eggs direct to the English market. Another shipment of 5,000 dozen of the same product was sent forward last week.

Mr. Eby has ended his holiday furlough and is back to business, with the appearance of a man who had been drinking at the well-spring of health. His partner, Mr. Blain is now taking his turn, and is away to Rosseau for a few days.

Messrs. Bell-Irving & Paterson, Vancouver, have chartered the British barque Glengarry, 802 tons, Capt. Davidson, to load salmon on the Fraser River for the United Kingdom. The Glengarry is now at Rio de Janeiro, but is expected to arrive by September.

It is important to every retail grocer to know, that any kind of coffee is improved by using Highland Brand Evaporated Cream instead of the unprepared milk or cream. This is due to the fact that the concentrated article contains less water and does not weaken the strength of the coffee.

G. M. Cutter, representing S. L. Bartlett, sole importers of Bensdorp's Royal Dutch Cocoa, Boston, Mass., was in the city this week and favored THE GROCER with a call. He had just left Burlington Beach, where he was for a few days the guest of Newton D. Galbreath, grocer, Hamilton, who has a beautiful summer home at the Beach.

The Halifax Morning Chronicle says: The egg trade to the United States has virtually ceased. During the year ending June 30th, 1890, the value of the export from the Cornwallis Valley was \$9,121, and in 1891, \$1,189. For the year ending June 30, 1892, not a single egg was exported to the States from the same district.

A great many localities in the Maritime Provinces were at one time noted for the quality of their oysters, as well as for the fertility of the beds from which these mollusks were taken, but they have of late become depleted, and in some cases entirely exhausted owing to various causes. During the past year an appropriation of \$5000 has been voted by Parliament for the survey of oyster beds, and a start has been made,

under the supervision of two experts brought from England for the purpose. A system of licensing grounds especially for other planting has also been devised similar to that in force in France and other European countries. Already private individuals have planted a large area, chiefly with Prince Edward Island oysters.

E. G. Williams, of Warren Bros. and Boomer, covered 150 miles in Waterloo and Oxford counties last week, and says the crops never were finer. The only complaint the farmers make was that they could not have rain in their turnip and dry weather in the grain fields.

The S.S. Haytien Republic arrived in port early on the 25th from Portland with about 30 tons of freight, consigned to Vancouver as well as to Victoria, Nanaimo and New Westminster, all of it being landed there. She also brought up a carload of salmon which will be shipped east over the C. P. R.

The Canadian Department of Marine has issued circulars calling upon all persons interested to furnish or procure specimens suitable for the fishery exhibit at the Chicago Fair. All freight charges will be borne by the Government, and those desiring to contribute specimens will be notified when to ship to a central point of collection.

Picton is much pleased with the prospect of a new post office. Five thousand will be spent on the site and ten thousand dollars on the building. A. C. Miller M.P. is Congratulated by his constituents for securing this as well as a liberal grant from the Government for improving the harbor. He is head of the canned goods firm of A. C. Miller & Co.

There is at the present a good opening in British Columbia for a box factory. All the cigar boxes used there are purchased from California, so that heavy freight and duty charges have to be paid on them. One leading firm of cigar makers pay as much as \$100 per month for boxes, and there is no doubt that the local factories would in turn support local industries.

According to recent advices, tea, the beverage of the higher classes in Germany, though more consumed in the north, is rapidly winning favor also with the middle classes in the south. Everywhere the tea table is growing popular, and Germany will probably, at no distant period, become a large consumer of tea. There being no especial prejudice in favor of Chinese teas, the Indian and Ceylon descriptions are coming much in vogue.

The American ship George Skolfield 1276 tons Capt. Dunning, arrived here in tow of the American tug Pioneer. The Skolfield is



"CAIRN'S" HOME MADE MARMALADE

Is a most delicious preserve for the warm weather. Advise all your customers going to the country to take some with them. Your wholesale grocer has it.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

E. LAZENBY & SON,

PICKLE FACTORIES :
Cole St., and Globe St.

OFFICES :
18 Trinity St.

SOUP FACTORY AND STORES :
Grimscott St., LONDON.

EVERY ARTICLE PREPARED BY US IS GUARANTEED ENTIRELY UNADULTERATED. OUR LABELS ARE AFFIXED ONLY TO THE CHOICEST GOODS.



PICKLES, SAUCES, CAPERS, POTTED MEATS, SOUPS, OLIVE OILS, OLIVES, FORTT'S OLIVER BISCUITS, Etc.

THE BEST IN THE WORLD.

To avoid misconception and to answer the numerous enquiries we receive regarding E. LAZENBY & SONS' Pickles and other goods we beg to say that we do not keep a stock of them but that they can be procured from the undermentioned firms.

ARTHUR P. TIPPET & CO.,

43½ Wellington St. E., Toronto

TORONTO—Perkins, Ince & Co. ; Sloan & Crowther ; J. W. Lang & Co.

HAMILTON—Balfour & Co.

LONDON—A. M. Smith & Co.

MONTREAL—George Childs & Co.

OTTAWA—H. N. Bate & Sons.

WINNIPEG—Thompson, Colville & Co.

TRURO—Black & Co.

HALIFAX—Bauld, Gibson & Co. ; J. Tobin & Co. ; R. P. Seeton & Co. ; A. & W. Smith ; Geo. A. Pyke ; C. H. Harvey ; Seeton & Mitchell ; Davidson Bros.

ST. JOHN—Stephens & Figgure ; J. Finley ; Geo. Robertson & Co ; Jardine & Co. ; Baird & Peters ; G. S. De Forrest & Sons ; W. Frank Hatheway, &c.

FREDERICTON—A. F. Randolph & Sons ; James Hodge.

ST. STEPHEN—C. D. Hill & Co. ; C. H. Clerke ; Ganong Bros., Ltd.

MONCTON—F. P. Reid & Co. ; Dunlap & Robichaud.

And every leading Retail Grocer in the Dominion.



ST. LAWRENCE

ST. LAWRENCE

“ “

“ “

UNEQUALLED SMOKING.

Cool and sweet and does
not burn the tongue.

Empire Tobacco Co., MONTREAL.

Send for Sample Caddy.

See our price list in this paper.

39 days out from Yokohama, and has on board a cargo of about 2,200 tons of tea, being the first of this season's fleet of C. P. R. tea ships. There are in all 2,754 packages, which will load 40 cars for Chicago, 15 for New York, 8 for Boston, and a few cars for other Eastern points.—Vancouver News-Advertiser.

The steamer Empress of Japan brings additional details of the volcanic eruption of Gunong Aroo, on Great Sangir island, June 7. The town of Toroano was buried by ashes, and the enormous cocoanut plantations covering the hills on the head of Toroano bay were destroyed. One captain, who was there with a ship at the time, estimates that 10,000 lives were lost on the island, which presents a most dismal appearance. Relief has been forwarded to the survivors from neighboring islands.

A case possessing considerable interest to grocers was decided at the London (Ont.) Police Court on Thursday by Magistrate Parke. The defendant was Henry McBean, grocer, Dundas street, and the alleged offence charged against him was that of selling liquor without a license. The charge was preferred by Inspector Henderson. This was the first case tried there under the provisions of the Act passed at the last session of the Legislature, which makes the defendant under such a charge a competent and compellable witness. Plenty of similar cases have been tried heretofore, but a conviction was frequently impossible for lack of the defendant's testimony. To-day the defendant was first called, after he had entered a plea of not guilty. He had no license, and admitted having, upon several occasions within the past month, delivered liquors to customers in half-dozen or dozen bottle lots. He did not keep any liquor in his store, but when customers requested him to procure liquor for them and deliver the same with other orders he did so, and when not paid cash by the customer he charged for the as "cash paid for liquor." The magistrate gave judgment against the defendant, and fined him \$50.

MONTREAL TRADE CHAT.

Leandre Jouette, grocer, has assigned at the instance of Dame Veuve O. Tremblay.

Edmond Denis and Edouard Denis have entered into partnership to do business as the "Ontario and Manitoba Milling Agency."

H. W. Ritchie, of the St. John, N. B., News, was at the Grocers' picnic. Mr. Ritchie has just returned from the west, where he was spending his holidays.

It is stated that the Farnham Beet Sugar factory is to be converted into a knitting factory to be operated by a syndicate under the management of Mr. W. H. Priest. Five hundred hands will find employment at this new industry.

Steamship Wakefield, Captain Sheldrake, arrived in port last week, from Iloilo. She has a cargo of sugar for the Redpath refinery. The Wakefield left Iloilo, on May 17, and met with some heavy weather, although no damage was done. Among the crew are 10 Chinamen.

The steamer America, engaged in the fruit trade and chartered by Messrs. T. S. & G. Vipond, arrived in Montreal on Monday, this being her second trip from the

West Indies. Her cargo consisted of 12,000 bunches of bananas and other tropical fruits. The trade has become such an extensive one, and Montreal developed into such a great distributing point, that next season the Messrs. Vipond have engaged for two steamers per month.

Thomas Potter, the fruit auctioneer, held a very successful sale of California fruit. There was offered a car made up of pears, peaches and plums, consigned to Vipond, McBride & Co. from Porter Bros. & Co. The car was exactly nine days on the road and was the first car to come direct from the Pacific to Montreal. The market is not in very good condition, and the prices realized surprised the trade. The 350 boxes of Bartlett pears sold at \$2.62½ to \$3.05; 482 boxes of Crawford peaches at \$1.60 to \$1.65; 20 boxes of Washington plums at \$3.45, and 5 boxes of P. D. plums at \$3.62½ per box. These sales will be continued every week in future, the next sale being expected for next Thursday.

THE "LAKE WINNIPEG."

Last night, as usual, was sailing night for two of the large steamship lines interested in this port. The vessels do not actually sail on Tuesday evenings, but all the passengers go aboard and the ship is put in readiness to start at the first glimmer of sunlight in the morning. At the Beaver Line wharf, nicely painted and trim, lay the steamship Lake Winnipeg, receiving passengers and the remaining portions of her cargo. For the Lake Winnipeg to carry first cabin passengers is something new, but easily accounted for. The Beaver Line finding it necessary to enlarge their passenger accommodation, decided to convert part of the freight space of the Lake Winnipeg into a saloon and several state rooms. These are all in the spar deck. The work has all been done in Montreal, and is a credit to the contractor, Mr. Shearer, and to Canadian enterprise. The saloon is large, airy and well lighted, nicely carpeted and well upholstered. Last evening, with the many flowers and evergreens, it looked charming. The state rooms are also comfortably furnished and large, and there is a nice bath room for the use of the passengers. The Lake Winnipeg has accommodation for about fifty first-class passengers. Last evening Captain C. F. Herriman celebrated the completion of the alterations by giving a little supper. There were present Mr. Jonathan Hodgson, one of the directors of the Beaver Line, Mr. Richard White, Mr. D. Battersby, Mr. W. J. White, Mr. W. W. Campbell, passenger agent of the line, and several others. After the good things had been disposed of toasts were the order of the evening.

Mr. R. White proposed the health of Captain Herriman and his good ship Lake Winnipeg. The captain made a suitable and happy reply. Speeches were also made by Mr. Campbell, Mr. Battersby, and Mr. W. J. White, and after a pleasant chat the party broke up. Great praise was given the Beaver Line for the manner in which they treated their passengers.

The Lake Winnipeg, since she had her new triple expansion engines put in last fall, has been making good time, and is now about the fastest vessel of the line. She has made some good runs.—Montreal Witness.



The Enviably Reputation
enjoyed by "Kent" Canned
Goods and "Kent" Pickles
has not been achieved
without hard work and pa-
tient attention to all the
details of handling and
manufacture.
In ordering "Kent"
Goods you have a guaran-
tee as to quality.

THE KENT
CANNING & PICKLING CO.,
CHATHAM, ONT.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.



Send for Price
List of our vari-
ous brands of
chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

T. A. LYTLE & CO.,
Vinegar Manufacturers,
TORONTO.



Have reduced the price of
their Celebrated

BEAVER BRAND
PICKLES

Send for Quotations.

NOW READY.

NEW PACK.

"THISTLE BRAND" CANNED HADDIES

EVERY TIN
WARRANTED.

ALWAYS
RELIABLE.

FOR SALE BY ALL LEADING HOUSES.

ARTHUR P. TIPPET & CO., Sole Agents.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.
An excellent Food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all pur-
poses. Sold by Grocers, Outfitters and others.

MANUFACTURED BY
FORREST CANNING CO'Y,
HALIFAX, N.S.

GRIMBLE'S English Malt Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.

Save Trouble! Guard your Health!
Sell your Cow! Don't Depend on Milkmen!
BUT USE

"HIGHLAND BRAND EVAPORATED CREAM"

It is natural, unsweetened, concentrated and sterilized. Absolutely taintless. Of
equal merits for table use, the kitchen and the nursery.

For Sale by all Wholesale Grocers.

Prepared only by

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.





TORONTO MARKETS.

TORONTO, Aug. 4, 1892.
GROCERIES.

Midsummer dulness is seldom long dispelled by any surprises in the way of brisk business. The holiday season is on and there seems to be nothing in the way of employers and employes taking their holidays in due turn, and at the moment nearly every house has given leave of absence for a fortnight to some one or two of its staff. The consumptive demand works in the grudging way it always does at this season, buying only bare necessities, and grocers have little motive in their trade for buying anything but sugar. Sugar is not appreciably changed in any respect from the position it was brought into early in the month of July. Canned goods are in fair demand, Valencia raisins receive their due share of attention, tea sells slowly, and general lines are quiet. Payments are unimproved.

COFFEE.

The Rio market is firmer. Importers find the price ruling last week hard to deal at now, and some purchases made on the primary market have been made at an advance of 1c. upon the prices paid for previous shipments. In other classes of coffee there is no change to report. Selling is not active. Prices are 17½ to 21c. for Rios, 22 to 25c. for Porto Ricos, 26 to 28c. for Padang, 28 to 32c. for Mocha, 30 to 35c. for Java.

DRIED FRUIT.

Valencia raisins are favored with another buying spell. Retailers' orders this week

have been quite numerous and have made some copious drafts upon stocks. The price for the greater proportion of the stock now handled is 5 to 5½c., though some off-stalk at 4¾c. is still to be had. The New York market is working up a little higher. California has been a buyer on that market, for the reason that the report of the California crop of raisins favors the expectation of a very considerable shortage. It is expected that raisins held here will be wanted again in New York before the new crop comes to the relief of the market. There is a considerable quantity held here which was bought when prices were on the way down and which might thus find its way back to New York when prices are on their way up. Currants have improved since last week. Good Provincials below 5c. are now extremely hard to get. There are grades at 4¾c., but they do not rank high. Firmness in New York has benefited the market here. Prunes are quiet at 5¾ to 6c. Dates are dull at 5 to 5½c. Candied peel quotes at 16 to 17c. for lemon, orange 18c., citron 26 to 28c. Nuts call for no special notice, no new condition having appeared in the market.

RICE AND SPICES.

Wholesalers report a trade in rice lighter than the average this summer. Stocks are not over-full but easily suffice for all current demands. The price runs from 3¾c. to 4c. for common, and 5 to 5½c. for Japan.

Spices remain substantially as they were in most lines and do not come into prominence in the grocery trade done these days. Brown sago, very scarce sometime ago, and not yet in stock, will soon be to hand. Prices will be easier. The scarcity in England led to high prices in London, which checked buying in this market and caused local stocks to run down.

SUGARS.

Trade in sugar is still the absorbing business in grocery warehouses and salesrooms. There is as little money in it as ever. The retailer buys and sells at lower prices than he ever did before. Wholesalers try to make something out of the elasticity of prices. If they meet a customer so tough that they must sell to him below cost or miss a sale,

(Continued on page 16)

CANNED GOODS.

TORONTO.

Consumption is not saturated for any considerable time by the purchases that are made from jobbers' hands. Hence there is always room for the continuance of business, as the demand is never sated. Small parcels going out are an earnest that other parcels will shortly have to follow, so that distribution is always busy but never called upon to exert itself. The week has a good average record of sales in assorted vegetables—peas, corn and tomatoes. A carload was sold on Monday. The drain is steady and considerable enough to give fair promise of exhausting the supply before renewal from the new pack amounts to much. New peas are in but old ones are still preferred, the new ones lacking the confirmation that a few weeks' storage always gives them. The extent of the coming pack this season is a good guessing problem, the matter being devoid of anything in the shape of ascertained data that could be of service for the purpose of making an estimate. The general feeling among jobbers is that it is prudent to await events and not try to anticipate them as buyers did in former years. Salmon is scarce and firm. The price is \$1.50 to \$1.60. Lobster remains

Pea-nuts

We are headquarters for this line.

ROASTED AND GREEN.

CLEMES BROS.

Phone 1766.

TORONTO, ONT.

You can lose more than we do by not subscribing for this paper.

The Norton Manufacturing Co.

E. P. Breckenridge, C. C. Warren,
President, Secretary,
Edwin Norton, W. C. Breckenridge,
Vice-Pres. Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish,
and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

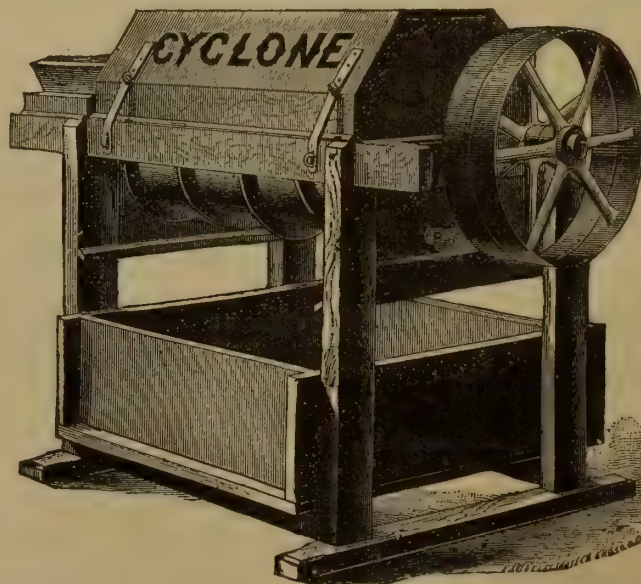
Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT N. J.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP

Canned Goods.

We
Pack
Only
the
Best.

Have you goods
bearing my name
in stock? They
are always the
same, always reli-
able.

D. W. DOUGLAS,
St. Johns, P.Q.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS**
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "**BOULTER**"
across the face of each label in a distinctive
color. Look out for the word "**BOULTER**"
if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to
BUY THE BEST

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured
extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Cele-
brated **BEAVER Brand** Canned
Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



12 Years Experience

Convinces us that it pays to can and
preserve the best goods possible.
Sales for 1891-2 doubled those of pre-
ceding year.

We have our Factories thoroughly
renovated and are in position to im-
prove if possible the standard of our
goods this season. We can furnish

New Preserved Strawberries July 1st, Raspberries early June and
Sweet Wrinkle Peas July 15th. Send for sample order.

Remember the quality of all our goods are
guaranteed.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES : Delhi, Ont., and Niagara on the Lake.

MARKETS—Continued.

firm at the canneries. The stock of the old pack is not yet exhausted here and the consumptive demand is rather moderate.

MONTREAL.

Canned goods are quiet and uninteresting with a very limited demand. The grocery trade here are only buying for immediate requirements preferring to wait for new supplies before buying any quantities. New peas and beans have arrived and are now being offered, but the trade show a strong desposition to work off their old stock before making new contracts.

Continued from page 14.

they generally let him have his way and the sugar. If some less obstinate man comes along a little later he'll probably pay a price that will yield a profit. There are some men that it is easier to make a profit out of than others. It is by trade with the former that the majority of the jobbers hope to make their sugar business pay. The man who pays without a struggle the price asked by the wholesaler usually pays a full price. Also the man who owes for a bill of goods is not in so good a position to treat for inside prices as the man who does not. The cash buyer is usually a recalcitrant buyer, and does not part with his money until he is well assured that there is nothing more to be gained by holding on to it for further concessions. The buyer who negotiates with his money in his pocket gets the best that's going. There are sales made at 4¼c. for granulated in car lots and 3¼c. for yellow in the same quantities, but this price is not common. The range is from 10 to 25c. per 100 lbs. higher than this for the majority of sales. Several carloads have been sold this week. Yellows have constituted a considerable proportion of the stock that has gone into trade. For raws the market is dull. Demerara in barrels is 4c., Barbados 3½c., Louisiana 2¾c. In New York the price of refined was advanced 1-16c. last week. The market for beet has strengthened, owing to a reduction in the stock of firsts.

SYRUP AND MOLASSES.

Trade in syrups remains of small proportions. Prices likewise continue to quote favorably to the buyer. There is some talk of shortage at the refineries, but this is denied. There is too little business doing on this market for any notice to be taken of shortage even if it were very decided. Quotations run from 1½c. upwards.

Molasses has not been moved at all by buyers on this market. The price is firmer. A cargo of Barbados was sold in Montreal the other day at a price 3c. a gallon higher than the same grades went for previous to the St. John's fire. Trinidad quotes from 35 to 37c. in puncheons, New Orleans in barrels is 30 to 32c., Porto Rico hogsheads are 38 to 40c.

SURPRISE SOAP



Best for all uses!

We sell it. So do all the best wholesalers in Canada.

The St. Croix Soap Mf'g Co.,

Branches :

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

St. Stephen, N. B.

TEAS.

Wholesalers are not busy distributing, but do not seem averse to buying good low grade teas at fair prices. Holders appear to understand the value of their stock, however, and do not part with it at low figures. Jobbers have bought a few Japans, but in rather small quantities. Buyers are cautious and do not take it for granted that the firmer tone of the market is a permanent thing, though there is little to warrant the view that it is not. Montreal men have been buying much more freely and paying 1c. to 1½c. higher than Toronto jobbers give. Ceylons are gaining ground in trade favor, and considerable quantities have been bought by local wholesalers. The tea market is considered to be in a very satisfactory condition for all grades and classes.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

H. P. Eckardt & Co. are offering excellent value in Ceylon teas in all grades.

Warren Bros. & Boomer are now the only holders of Horse Shoe salmon upon this market. They continue to sell at \$1.60.

McWilliam & Everist sold by auction a car of California fruit at their warehouse on Thursday last. The sale included 307 boxes Bartlett pears, 432 boxes Crawford peaches, 5 boxes P. D. plums, 20 boxes Washington

plums. The pears were taken in lots at from \$2.75 to \$3.40, the P. D. plums at \$3 to \$3.30, the Washington plums at \$3.75 to \$4, the peaches at \$1.55 to \$1.75.

It was reported that a 500 bbl order for granulated was offered to the Montreal refinery that would fill it at \$4.20, but both refused it.

Geo. Musson & Co. received cable advice on Monday that the price of Rio coffee had been advanced 1c. in the primary market. A shipment is now on the way for the same firm.

Sloan & Crowther have just received their second shipment of new Clover Leaf salmon. The first was exhausted a short time after it came to hand. The price is a little higher, being now quoted at \$1.50 to \$1.60.

George Childs & Co., Montreal, are landing another shipment of Lazenby & Sons' pickles by the "Rosarion" and have a full assortment of these high class goods by the same steamer.

Reports as to the Japanese rice crop are of a promising nature. A good early harvest is anticipated. The quotation for rice has fallen consequently, and is expected to drop lower than \$6 per koku.

The New York Commercial Bulletin notes that there are rumors of a combination of beef packers again in circulation. The latest

**CANNED
GOODS
— A —
SPECIALTY.
WRITE US.**

ESTABLISHED 1860.
STANWAY & BAYLEY
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

PACKERS'
AGENTS.
SALMON,
VEGETABLES, Etc.
WRITE US.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow.

England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
GENERAL COMMISSION MERCHANTS

—AND—

BROKERS •

For all lines of Canned Goods, Hams, Bacon, Lard, Butter, Cheese, Dried Fruits, Coffee, Sugar, etc.

CORRESPONDENCE INVITED.

P.O. Box 615. **WINNIPEG, MAN.**

W. A. McCLEAN & CO.,
Pork Packers.

FOR SALE--

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

We are now receiving California fruit direct from California in car lots.

Our first car arrived on Thursday, 28th inst., and was sold at auction on arrival. We expect another car next week. We are also receiving cars of Tomatoes, Watermelons, Apples, etc., and all kinds of small fruits, and we solicit a share of your trade.

Yours respectfully,

McWilliam & Everist,

25 and 27 Church St.,

TELEPHONE 645. Toronto, Ont.

MELONS--

Two to three cars weekly.

TOMATOES--

Mississippi stock arriving, fine shape.

CALIFORNIA FRUITS--

Apricots, Peaches, Plums, Cherries—fancy packed.

J. Cleghorn & Son,

94 Yonge St., **TORONTO.**

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.

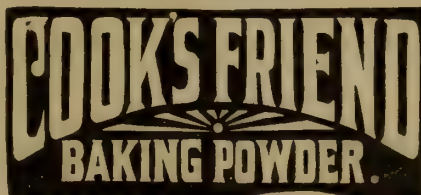
WRITE FOR PRICES.

JAS. PARK & SON,
TORONTO.

New cheese,
Small Two Pound cheese,
Roquefort cheese.

Choicest quality Hams, Bacon, Beef Hams, Dried Beef, &c. Write us for Price List.

McLAREN'S



Is Honest Goods and just the Thing on Which to make or Extend a Business.

Husband Bros. & Co.,

71 Colborne St., Toronto.

LEMONS : 360's Pascatel.....\$4 00
300's " 4 50
Gilt Edge..... 5 00

REFERENCE: Imperial Bank, Yonge and Queen.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada.

W. GIBBINS & CO.,

SUCCESSORS TO

JOSEPH CARMAN,

Commission and Manufacturers' Agents, Grain Brokers.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail.

Correspondence invited
Consignments Produce will have prompt attention.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

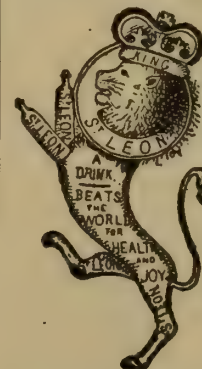
Reesor & Rogers,
Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto
BRANCH—Tidy's Flower Depot, 164 Yonge St.

The Best Grocers Make a point of Keeping it always in Stock.

story is that the proposed combination will include every concern in the country of any standing or influence.

Eby, Blain & Co. are offering the Orient brand teas, a shipment of which has just come to hand. This is a very attractive package line. Travellers are on the road with samples this week, and consider the Orient an easy line to sell.

The orders for the Cunningham & De Fournier Co's. potted meats and game delicacies are coming in very freely. This is the third season for these goods. Once used they are sure to be repeated. Eby, Blain & Co. are the agents here.

A. M. Smith & Co., London, are landing a full line of Lazenby's pickles and other choice preparations ex the "Rosarion." The continued increase in the sale of these goods is very marked and the agents must feel pleased.

According to late advices, fishing for sardines off the French coast is still attended with unsatisfactory results, the catches being poor, and the prices at which they are locally sold very high, and the prospects for packers for another season are extremely gloomy.

McWillie Bros., Toronto, are showing a very full assortment of Lazenby & Sons' pickles and sauces and report them as the most satisfactory line of that class that they handle. Palestine soup put up by Lazenby & Son is a delicious article that has pleased their customers greatly.

Munn's Canned Caplin, packed in Newfoundland, are one of the choicest delicacies for restaurants and pic-nic parties. They have wide sale wherever introduced. James Turner & Co., Hamilton, are putting them on the market through their trade, and have ordered 5,000 tins to be forwarded at once.

Mail advices from London, under date 23d July, say: The market for low grades China tea is very weak, and some excellent values are obtainable. Ceylons are firmer, especially low grades. Indians are without quotable alteration, but with a tendency to decline. Greens steady, low grade Young Hysons scarce.

Small pearl sago is again more plentiful, and the latest report states that the cultivators of this commodity are turning their attention entirely to this grade, owing, no doubt, to the advanced prices recently obtained, while they have neglected the medium and large grades. If this is correct, prices of the latter are sure to advance, although the consumption is much lighter than that of the small.

The steamer Princess Louise, Captain McCullough, which arrived from northern points on Thursday, brought encouraging news for the owners of the Skeena River canneries. The River so far has been very good, and some of the canneries had 9,000 cases packed before the Louise left. They expected to fill all their cans this week. The salmon were

not so plentiful at River's Inlet, but on the Naas the canneries have done fairly well, and it is expected that they also will have a full pack. About 2,000 cases have been put up at Alert Bay, the fish not being very plentiful.—Vancouver News-Advertiser.

W. Boulter, president of the Canadian Canned Goods Packers' Association, was in the city on Saturday on his way to the Pacific coast. He says the strawberry pack in eastern Ontario was very light: about half the average. Raspberries were frozen last fall and only a small quantity was put up. There were no cherries and there will be no plums: this seems to be general over Ontario. Tomatoes are backward, having suffered in the early part of the season from wet and grubs and from potato bugs—for the first time—they had to be set in many cases a second and third time; the recent hot weather has brought them on very rapidly. Corn is looking well with the present hot weather. The pea pack is about completed, this hot weather shortened the time of packing to a couple of weeks, and the total put down will be less than last year.

According to an official report on German trade, the business in coffee was hardly remunerative last year, as the great variations in prices took away all confidence. Owing to the annually diminishing production of coffee in Ceylon, the business between England and Germany has greatly decreased, and a substitute for such finer descriptions of coffee has had to be sought for elsewhere. The market has discovered this substitute in some Central American growths—those from Salvador and Guatemala, countries that are greatly improving their crops in point of quality. As regards these last named descriptions, for which London was formerly also the chief market, business has now been transferred elsewhere. Part of the German demand is at present supplied via Havre and Hamburg, from which ports exports to Central America have increased considerably, and part is covered by direct purchases in the coffee-producing countries, so that the coffee trade between Germany and England in comparison to former times, has become reduced to a minimum.

Regarding the Boston mackerel market, the "Commercial Bulletin" of that city says: "Owing to large receipts from the fleet and foreign sources prices have further declined, and the market closes unsettled. Last fare sale was at \$10 per barrel right through, \$3 less than a week ago. Cargo lots from Nova Scotia are quoted nominally at \$10 to \$12 per barrel, but buyers are holding off for further developments. Fares ranging from 100 to 350 barrels each have been landed at Gloucester and Portland from Bay of Fundy during the week, and the prospect for a good catch in that direction is quite promising. Several vessels have been added to the fleet, and others are fitting out as fast as possible. A few small catches have been

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

The flour market shows no more life now than it did a week ago. The sales for shipping are easily counted. Prices have retained the character noted last week, and cannot be described as either firm or easy. Cars of straight roller have changed hands every day at \$3.75. Feed is firmly held, but large transactions are exceptional. Some sales of bran at \$9.50 Toronto freights are reported, but holders generally ask \$10.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.95 to \$5; strong bakers', \$4.50; white wheat patents, \$4.80; straight roller, \$4.40; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.80 to \$4.90; Manitoba strong bakers' \$4.25 to \$4.40; Ontario patents, \$3.90 to \$4.20; straight roller, \$3.65 to \$3.75; extra, \$3.20 to \$3.25; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11 to \$11.50, shorts \$13 \$14, mixed feed \$22, feeding corn 50 to 52, oats 33c.

HAY—Is fairly active at \$9.50 to \$10. for No. 1 new timothy and \$9.50 for new.

STRAW—Is steady at \$6.50 to \$7.

MONTREAL.

Business in flour "on spot," is quiet, the demand being chiefly local; a few sales of straight roller and extra are noted at quotations. Values remain steady. We quote: Patent spring, \$4.70 to \$4.90; patent winter, \$4.60 to \$4.75; straight roller, \$4.00 to \$4.30; extra, \$3.50 to \$3.65; superfine, \$3.15 to \$3.30; fine, \$2.90 to \$3.10; strong bakers, \$4.40 to \$4.60.

Oatmeal meets with a fair enquiry, at about steady prices. Stocks are heavy. We quote: Granulated, bbls \$3.90 to \$4; rolled bbls., \$3.90 to \$4.00; Standard, bbls., \$3.85 to \$3.95; granulated in bags, \$1.90 to \$2.00; rolled in bags, \$1.90 to \$2.00; standard in bags, \$1.80 to \$1.90.

Bran and shorts are in fair local demand. Mouille is quiet. Quotations are as follows; Bran per ton, \$12.50 to \$13.50; shorts per ton, \$14.00 to \$14.50; mouille per ton, \$19.00 to \$22.00.

Errors Located in Book-keeping to Page and Account,

Without re-checking or copying entries, by Goldman's advanced system, which saves from one day to one week every month.

P. CORRIDI,
Accountant, Auditor, Etc.
Authorized Representative for Toronto.
Partnership Accounts Adjusted. Books opened. Statement of affairs prepared.
Office, York Chambers,
9 Toronto Street.

LOBSTERS,

Finest brands, Canned Lobsters, tails and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.F. Leonard H. Dobbin, Montreal

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

The McKay
Milling Co., Ltd.
OTTAWA.

MANUFACTURERS OF—

—HIGH GRADE

Patents,
Strong Bakers,
and
Family
FLOURS.
OATMEAL.

Granulated, Mid Cut, Fine Cut,
Flour Cut and Round
Cut.

We make the Celebrated

K-Y-

ROLLED OATS.

GROCERS

When buying biscuits and confectionery write
us for samples and quotations.

Yours respectfully,

JACKSON BROS.,
GALT.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

Elliott, Marr & Co.,
Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

EMBRO
OATMEAL
MILLS.

D. R. ROSS, - EMBRO, ONT.
A CHOICE QUALITY OF
Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways.

R. M. PINCOMBE.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,
also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and
Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and
prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

REINHARDT & CO.,

SALVADOR LAGER
IS THE VERY BEST.
TORONTO.

WALTER THOMSON
MITCHELL, ONT.
GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

BRANDON ROLLER MILLS,
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

N. WENGER & BROS.,
AYTON, ONT.

-- MILLERS --
(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.

W. W. SUTHERLAND.



made in Barnstable Bay and brought in fresh but for a few days past the fish have disappeared and only an occasional straggler has been caught in the traps. Fair fishing is reported at Cape Breton and Prince Edward Island. Owing to the drop in cargo prices dealers are quoting lower, but there is no reliable basis as the quality of the fish varies considerably. Receipts for the week, 103 barrels from home, and 5,700 barrels from foreign ports. The fleet landed about 5,000 barrels, and catch to date is 15,850 barrels, against 9,393 barrels last year."

PETROLEUM.

The local market is dull and unchanged, Canadian refined continuing to quote at 14 to 14½c. outside, and half a cent higher delivered in the city.

The Petrolia Advertiser reports:—Petrolia crude \$1.26¾ per barrel; Oil Springs crude \$1.27¼ per barrel. The crude petroleum oil market has certainly a quiet look—taking a rest as it were, before an active season's work. This is usual however at this time of the year. Prospective purchasers of refined oil wait to see how the market will open as regards prices, and when that is determined upon there is generally a scramble for oil. At the present time it is almost a waste of time to talk about prices, as they are merely nominal in the absence of important business. At the same time so with crude, sales of crude are occurring daily but they are also nominal and are not to be accepted as indicating exchange prices, as there is really no business of importance being done on the exchange.

BUTTER AND CHEESE.

The butter market is of the same general character as it was a week ago. Sellers are not especially favored by prices, but they can find buyers without trouble and can get fairly good value for their butter. Good store-packed butter sells at from 13 to 15c., and 16c. is paid for fine dairy tub, but the quality must be prime. The receipts this week have been quite liberal but have been cleared up smartly. Two cars of June yellows were shipped last week. They were purchased on private terms, but as the sellers are willing to pick up as much more as they can get a hold of at the prices quoted above, it seems reasonable to assume that a paying advance on these prices was realized on the cars referred to. Low grade stuff, that holders would take 10c. for, is also a free selling line. The call for this from the manufacturers of a butter-substitute in New York, has been considerable since the decision of the United States Treasury to grant a rebate of 99 per cent. of all the duty paid on the material of such of this substitute as is exported. This makes the admission of low grade butter for this purpose practically free and a large quantity has been bought for this trade. A considerable quantity of butter of various grades is held in Montreal. There is a lot of creamery butter in store here, which the holders want 19 to 21c. for.

The jobbing price of cheese is firm at 9½ to 10c. The demand is not above the usual strength.

COUNTRY PRODUCE.

BEANS—Interest has fallen off almost entirely. Prices are from 90c. to \$1.20, according to quantity and quality.

DRIED AND EVAPORATED APPLES—Sun-dried are more firmly held at 4 to 4½c., the supposed shortage in the crop of green fruit causing an appreciation in the value. Eva-

porated are also more firmly held, though not quoted higher, 6½ to 7c. remaining the current quotation.

EGGS—The market is more favorable to sellers. The price is up to 11c., and is firm. Strictly fresh stock is not plentiful.

HONEY—The market is very dull. Prices are unchanged at 5 to 7c. for extracted, and 14c. for sections.

HOPS—Present indications point to a very small surplus of yearlings when new hops come on the market. Holders here are getting out of stock one by one. The price still quotes at 21 to 24c. for 1891 and 16 to 18c., for good 1890's. The new crop so far is promising.

PROVISIONS.

Thesigns indicate an exhaustion of smoked meats before the new cure comes in, unless the visible supply be increased before the year is over. Some houses are now out of rolls, breakfast bacon, and backs. A carload of hams was sold on Monday. An inquiry for a half car of assortments called forth the answer that the stock was not on hand.

BACON—Long clear is 8c., smoked backs are 11c., bellies 11c., rolls 9c.

HAMS—Are steady at 11c.

LARD—Pure is unchanged at 9½ to 10c. for tubs and pails. Compound is steady at 7 to 9c.

BARREL PORK—U. S. heavy mess is \$13 to \$14, Canadian \$15, short cut \$16.

DRESSED MEATS—Beef is 3½ to 4½c. in fore and 7½ to 9c. in hindquarters, mutton is 7 to 7½c. Lamb 9½ to 11c., mutton 7 to 8c., veal 7 to 8½c.

VEGETABLES.

New potatoes are now plentiful at \$1.25 to \$1.50 per barrel. The call is almost entirely for new stock now, old being only occasionally saleable at 20 to 25c. per bag. Tomatoes are \$1 per basket. Watermelons are 20 to 30c. Canteloupes, otherwise musk melons, are very scarce at \$2.50 to \$3 per crate. Cabbage are \$1.25 to \$1.50 per crate. Celery is 50 to 60c. per doz. Egyptian onions are \$2.50 per sack. Bermudas are done.

GREEN FRUIT.

The weather has cooled down sufficiently to make a perceptible difference in the demand for lemons, which had just taken a turn for the better under the stimulus of the hot spell. They are quoted now at from \$4.50 to \$6. Oranges are steady at \$6 per box. Rodis are now about all there are to be had. Bananas are scarce at \$1.50 to \$2. The California fruits now selling are peaches at \$1.75 to \$2, plums at \$2.75 to \$3.50, pears at \$3 to \$3.50, grapes at 60c. to \$1. Apricots are done. Some Canadian peaches, clingstones, are now in stock. The price is \$1 to \$1.25. Canadian pears range from 50c. to \$1 per basket according to quality. Of local fruits, raspberries quote at 7½ to 10c. and are plentiful, gooseberries at 50 to 75c., huckleberries at 75c. to \$1, cherries at \$1.25 to \$1.50, and very scarce, black currants at \$1.25 to \$1.50, red currants at \$1 to \$1.25.

FISH.

The fish market has little chance of improving just now. Dulness is as decided a feature as ever. Salmon trout and white fish are 6½c., lake herring are \$1.50 to \$1.75, salmon 14c.

SALT.

The demand is better, a considerable call for barrels and sacks having been developed by the hot weather. Haying gave an impetus to the sale of salt that is not entirely over yet. Prices are steady at quotations in Prices Current.

HIDES, SKINS, WOOL, TALLOW.

HIDES—The basis is 4½c., the price of No. 1 green cows'. Cured are steady at 5c.

SKINS—Pelts are 35c., lambskins 45c., calfskins 5 to 7c.

WOOL—The price of fleeces is steady at 17c. for combing grades, 20c. for clothing wool. For pulled, super is 22c., extra super 25 to 26c.

TALLOW—Is unchanged at 2c., for rough 5 to 5½c. for rendered.

MONTREAL MARKETS.

MONTREAL, Aug. 5, 1892.

GROCERIES.

The grocery trade at this point has shown a marked improvement during the week, all lines having a better feeling. Prices in heavies have advanced and the cutting noted from time to time has been stopped. Sugar is now in good demand and refiners are looking brighter. Molasses has advanced and is now selling at 33c. in a jobbing way. Rice has had a boom during the week. Coffees are firm, and the new departure in green fruit promises to give us a weekly sale of California fruit. The sale last week was such a success that it only lasted a half-hour bidding was so brisk. The wholesale trade say they have no fault to find with the state of affairs. They also say their men are doing well on the road.

SUGAR.

The sugar market has shown a better feeling during the week, this being largely due to the trade selling at steadier prices. The refiners here, say the demand although only of a jobbing nature, is good, and that quite a few small lots have been cleaned out. The wholesale trade are also doing a fair trade, and at larger profits. The old sugar war, is to a certain extent dropped, all the English houses selling for steady prices. It is still reported that the two rival French houses are still cutting, but it is hard to find-out definitely. We quote: Granulated 4½ to 49-16c.; yellows, low grade 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

TEAS.

The tea market is very much firmer than it was last week, especially in Japans, which are meeting with good demand at steady prices. Advices from Japan report a short crop this season. This has the desired effect on buyers here who seem to be taking hold freer than usual. In blacks business has also been good.

SYRUPS AND MOLASSES.

There is only a small demand for syrup both in American and Canadian. Prices are held the same as cutting would not induce business. The molasses war is now over and dealers here are now selling at 32 to 33 cents. Stocks here are light and the demand fair, one wholesaler here says he is glad things have been fixed.

COFFEE.

Coffee is about the same as noted in our last weeks report. Stocks here are now very light and dealers talk firm. What stock of Rios that is held here has had good call, several small lots going during the week. We quote:—Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c, Santos, 17½ to 19c.

RICE.

The demand for rice during the week has been good. The mills have shipped several car lots to the west and provinces. The

DAVIDSON & HAY**Wholesale Grocers,**

36 Yonge Street,

TORONTO.**NEW CANNED LOBSTERS.**

The "Royal" brand in tall and flat tins.
These goods were expressly packed for the
finest trade and have no Superior.

No first class retailers stock complete
without these goods.

Sloan & Crowther**WHOLESALE GROCERS,**

19 Front St. E., Toronto.

FANCY CHEESE

Roquefort, Gorgonzola, Limberger,
Swiss, Edam, Pine Apple, Parmesan,
Cream, etc.

MacLaren's Imperial

IN GLASS JARS.

LARGE, MEDIUM, SMALL.

For the Home, the Traveller, and Picnic
Parties, this cheese is unrivalled.

Canadian Agents,

WRIGHT & COPP,

40 Wellington St. East, TORONTO.

ESTABLISHED 1851.

We offer to the Trade :

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in
the Market, at 90c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Paul Street, Montreal.

WRITE FOR OTHER PRICES.

SALMON

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Immediate Delivery.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, - ONT.**Now in store**

NEW SEASON'S

Moning Congous**EDWARD****ADAMS & CO,****LONDON, ONT.****BALFOUR & CO.,****IMPORTERS OF TEAS**

—AND—

**WHOLESALE GROCERS,
HAMILTON.**

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed ab-
solutely PURE, and sold cheaper than the com-
pound. Send for Prices.

First Arrivals

New Season's

JAPAN TEAS

NOW IN STORE.

Write us for samples before purchasing
elsewhere.

SMITH & KEIGHLEY

Wholesale Grocers,

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Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.**-: JAPAN TEAS :-**

We are offering special values
to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

J. W. LANG & CO.,**WHOLESALE GROCERS,**

JUST ARRIVED :

New Lobsters

CELEBRATED STERLING BRAND,
also full lines of Canned and Potted
Meats, Soups, &c.

59, 61, 63 FRONT STREET EAST,
Cor. Church St.

TORONTO.**FIRST ARRIVAL!**

NEW

British Columbia

SALMON**PERKINS, INCE & Co.,**

41-43 Front St. East,

TORONTO.

J. F. EBY.

HUGH BLAIN.

ORIENT TEA

The Perfection of Package Teas.
A combination of the finest leaves
of Eastern Tea Gardens. Une-
qualled in style and draw. The
most attractive package on sale.
Put up in ½-lb. and 1-lb. pkts.
and 5-lb. tins.

EBY, BLAIN & CO.,

WHOLESALE GROCERS,

TORONTO, ONT.

MONTREAL Markets continued

wholesale trade have been doing a good trade lately, and on the whole business is satisfactory to both miller and wholesaler. We quote standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

SPICES.

The demand for spices is still the same, and the trade doing is still of a jobbing nature. We hear of some small sales during the week but that is all there is to note.

NUTS.

Nuts are still quiet and unchanged the business doing is purely local. Values rule the same. We quote as follows: Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; walnuts, Grenoble, new 12 to 14c.; walnuts, French 10 to 10½c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

DRIED FRUITS.

The trade doing in dried fruit at this point is small, this is owing to the light stock here. Enquiries for future delivery are plentiful and the prospects for business as soon as the new season opens up is likely lively. Advices from New York say both currants and raisins are very firm under very light stocks. We quote:—Currants, provincials, 4¼c. to 4½c. in bbls; do. 4½ to 4¾c in half bbls; do. 4¼c in cases; currants, Patras, 5c in bbls; do. 5¼c in bbls; do. 5½c in cases. Raisins, Valencias, 4½c.

GREEN FRUIT.

In green fruit the stir has been the Vipond McBride & Co.'s sale of California fruit which was a success so much so that it has been decided to hold a weekly sale as long as the season lasts. Oranges are very scarce and prices are high about \$5.50 to \$6 being the figure. In California fruit peaches, plums and pears are having good call as the fruit arrives in such fine condition. The banana boat arrived late last week but the fruit on board was too ripe in many cases and we hear of several over ripe lots being sold for 50 to 75 per bunch while good fruit brings a much better price. The stock of wasty fruit has been about all cleared off so that the stock on hand now is all good grade. We quote oranges \$5.50 to \$6, lemons \$4 to \$4.50 California peaches \$2 to \$2.50 per basket, plums \$3.50 per crate, pears \$3.50 to \$4, bananas \$1 to \$1.50 per bunch, raspberries 65c. per pail, watermelons 20 to 35c., Southern peaches \$3.50 to \$4.

APPLES.

The apple business is still dull and stocks are so small that they are hard to find. Dried and evaporated fruit are also dull, the business doing is only for actual want. We quote regular \$5.50 to \$6 per barrel, evaporated 6 to 6½c., dried 4 to 4½c. per lb., and evaporated peaches 12 to 13c. per tin.

ONIONS AND TOMATOES.

Quite a large consignment of spanish onions have been received by one dealer here. They are in such good condition that they are sure to meet with the desired sales. Tomatoes have had good call during the week. We quote onions \$2 to \$3 per case and tomatoes 40 to 45c. per basket, and carrier selling at \$1.35 to \$1.65.

HOPS.

Hops are about the same as last week with only a small trade doing. We hear of a few lots of '91 stocks being turned over during the week. Pressed are selling in a jobbing way. We quote bulk 27½c. and pressed at 16 to 18c.

HONEY.

Honey is quiet and the trade doing is very small. There is a large lot of dark colored stock on hand, which can be had very low. We quote strained bright 7 to 8½c., dark 6 to 7c., comb bright 8½ to 10c., dark 7 to 9c.

FISH.

The season for Caspe salmon is now over the last sales, being made at 14 to 15c. British Columbia fish is selling at 13 to 14c. Halibut is moving freely at 10 to 12c., and cod and haddock at 2½ to 3c. Lake trout and white fish sell at 6 to 7c. Smoked Yarmouth bloaters, per 60 box, \$1.00 to \$1.10; St. John's bloaters, per 100 box, 80c. to \$1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c.; finnan haddies 7 to 8c.

We quote No. 1 herring, per bbl., \$4.50 to \$4.60; lake trout, per half bbl., \$4.00 to \$4.25; sea trout, per bbl., \$8.25 to \$8.75; codfish, green, No. 1, per bbl. \$4.75 to \$5.00; do. No. 2, per bbl., \$4.25 to \$4.50; codfish, dried, per bbl., \$4.25 to \$4.50; salmon, B.C., per bbl., \$13 to \$13.50; do., Nfld., No. 1, per tee, \$22.50 to \$23; do. do., No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

EGGS.

The egg market is firmer. Receipts are liberal but a very large per centage are bad. Shipments too are larger than usual, and are said to be bringing better money. The range is now about 11 to 12c.

PROVISIONS.

There is no change in the provision market since our last report. Demand being only fair and prices remain unchanged. Lard and smoked meats are also quiet. Canadian short cut, per bbl. \$16.75 to \$17.50; mess pork, western, per bbl. \$16.00 to \$16.50; short cut, western, per bbl. \$20.00 to \$20.50; hams, city cured, per lb. 11c. to 11¼c; lard, Canadian, in pails 8¼ to 8½c; bacon, per lb. 9½ to 10¼c; lard, com. refined, per lb. 7 to 7¼c.

CHEESE AND BUTTER.

The cheese market did not present any striking change to-day, but the tone showed a shade more steadiness than was apparent on Saturday. This was probably due to the shopping around on account of the Liverpool boat which sails to-morrow. In this connection 9c. was the idea for what stock could be picked up under finest. Holders of the latter were firm at our quotations, and it would certainly take 9½ to 9¾ to move any Western colored, with white a shade less. At the wharf this morning 3,000 cheese from the French country sold, the bulk at 9c. with some a fraction more.

Butter was rather quiet to-day on spot, with nothing to note. From the country, however, comes news of further purchases of creamery at 21c., which basis certainly has not been established here in an actual way. Creamery, 20 to 20½c.; Townships dairy, 15 to 17c.; Western dairy, 15 to 16c.

GRAIN.

The grain market was quiet to-day locally with very little to note. Values rule steady.

The stocks in store show a decrease of 116,665 bushels of wheat, 14,685 bushels of peas, 11,393 bushels of barley, 2,967 barrels of flour, 175 barrels of oatmeal, and an increase of 164,520 bushels of oats compared with a week ago. Compared with a year ago there is an increase of 138,269 bushels of wheat, 137,810 bushels of peas, 652,661 bushels of oats, 84,158 bushels of barley, 3,174 bushels of rye, 2,199 barrels of oatmeal, and a decrease of 300 bushels of corn, 18,157 barrels of flour. We quote: No. 2 hard Manitoba 85c.; No. 3 hard Manitoba 74c.;

peas, per 66 lbs. afloat 78 to 78½c.; oats, per 34 lbs. 35½ to 36c.; corn, duty paid 65c.; barley, feed 35 to 40c.

The stocks of grain and flour in store in Montreal on the dates mentioned were as follows:

	July 30, 1892.	July 23, 1892.	Aug. 1, 1891.
Wheat, bush	393,675	510,340	255,408
Corn, bush	1892.	.....	300
Peas, bush	222,427	237,112	84,617
Oats, bush	763,687	599,197	111,016
Barley, bush	107,427	118,820	23,269
Rye, bush	3,714	3,714	.....
Flour, brls	41,774	44,741	59,981
Oatmeal, brls	2,199	3,374	.....

DRY GOODS.

Dry goods during the week has been good, and all the travellers out are doing a nice trade. The retailers in the country have been taking hold more freely during the last few days. The retail trade, here, say business with them has been good. The lines that are having the best call are light summer dress goods and silks. Manufacturers agents say fall orders with them are fine, and prospects for future business is bright. Payments are coming in better.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Aug. 4, 1892.

GROCERIES.

Trade in grocery lines has been rather quiet the past week. Farmers are all busy with their haying, which in part is the cause of slackening off in business.

SUGARS—Are still very low, though molasses is considerably firmer owing to recent advances in West India Islands. In fish there is a good demand, and prices are somewhat firmer for all kinds of dried.

RICE—The market is very firm and stocks are light. Some claim prices will advance. Present quotations are 3¼ to 3½c.

SUGAR—Is without any change, is in good demand, and no immediate change in values is looked for. Granulated is quoted \$4.20 to 4½c., yellows 3¼c. to \$3.40, extra C 3½ to 3¾c.

MOLASSES—Barbadoes is the sort of which most is selling, and as prices have advanced somewhat, the demand is less, and the price quoted is 30 to 32c.

FISH—Our market is very bare of all kinds of dry fish. Large Cod would readily sell at \$4.75 to \$5.25, and mediums are quoted at \$3.60 to \$4, Pollock at \$2.30 to \$2.40, smoked herring at 8 to 10c. Pickled fish are also scarce. A few mackerel are coming in, but in small quantities to make a market. Shad are selling at \$4.75 to \$5.50.

FLOUR—Steady demand for all grades of breadstuffs. Prices are about the same, though the market is inclined downward. Manitoba patients are quoted at \$5.50 to \$5.60; Ontario high grades at \$4.65 to \$4.80; medium patients at \$4.40 to \$4.50.

OATMEAL—The market is quite bare, and prices are somewhat higher, oatmeal selling readily at \$4.20 to \$4.30 for butts for roller and standard.

CORNMEAL—Very little is moving. It is quoted at \$2.80 to \$2.90.

W. R. Dack, who is serving a connection of 11 years with Sloan & Crowther, was on Saturday presented by the employees of the firm with a handsome gold locket. The presentation was made by J. Owen. Mr. Dack, in thanking them for this expression of their regard referred in very feeling terms to his pleasant relations with the firm and their staff.

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE”

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not confound us with other firms.

PUT TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.50. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

FAMOUS “STAR” Sugar Cured Meats Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

**F. W. FEARMAN,
HAMILTON, ONT.**

MUNN'S Canned Caplin

Packed in Newfoundland

Are delicious.

Acknowledged by connoisseurs to be
SUPERIOR to

French Sardines.

Prices wholesale are very cheap to introduce them.

SEND FOR SAMPLES.

STEWART MUNN & CO.,
22 St. John St., Montreal.

THE FINEST
IN THE LAND.

CHOCOLATES

EVERY CHOCOLATE IS STAMPED

G. B.

GANONG BROS., Ltd.

ST. STEPHEN, N.B.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris



**MELTONIAN
BLACKING**

(As used in the Royal
Household)

Renders the Boots soft, durable and waterproof.

**BOOT PREPARATIONS
SOLD EVERYWHERE.**



**MELTONIAN
CREAM**

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.



**ROYAL
LUTETIAN
CREAM**

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



**NONPAREIL
DE GUICHE**

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

DRY GOODS.

Wholesalers have been quite busy during the past week, despite the fact that the house trade has been almost nothing. The sorting trade has been meagre, and the rush is in filling fall orders. Repeats are beginning to arrive, but mostly in domestic goods, although a few repeats of early shipped English goods are arriving.

Fall and winter orders continue quite strong, and prospects are still encouraging. The crop throughout the Dominion bids fair to surpass the volume of last year. Especially in Ontario are the prospects brilliant; in Quebec, the crops will not be quite so heavy; while that of Manitoba and the West will be somewhat late, and liable to be attacked and made inferior in quality by early frosts. Still the feeling of the trade is very good, and no doubt the volume of goods turned over in Ontario will surpass that of previous seasons. Merchants need not expect that anything prodigious will occur, but if stocks are not too heavy, the retailers will find themselves with few fall and winter goods on hand at the end of the season. Overstocking is a standing evil with many dealers, and should be carefully and constantly avoided. Perhaps the best method of preventing it would be to make terms sixty days, and no renewals. This would bring the credit-man to a realization of his position and prevent many serious disasters.

Domestic manufactures are holding their own in the market. This is especially marked in dress goods such as tweed effects. The very cheap lines are not selling very well, but the better qualities are having a very strong market at fairly good prices.

NOTES.

McMaster & Co. opened, this week, one of the finest ranges of Scotch and Foreign tweed effects in dress goods ever shown in this city. For style and texture these will be found to surpass, in some respects, the domestic productions, and for a street costume or travelling dress cannot be equalled. Many of the patterns shown, were exclusively manufactured for themselves. They also show a full range of their celebrated Fast Dye Cheviots and Estimaines. They are also showing a large variety of ladies scarfs in Surahs, Pongees, and shot effects, also a fine assortment of the scarce and popular Point d'Irlande Laces, Boating shawls in plain and fancy honeycombs and fancy mixtures, Cheviot wraps in fawns and greys. One of these makes a very comfortable addition to the pleasure of a lake sail.

Gordon, MacKay & Co. are very busy sending out flannels, such as union greys, standard wool, St. Hyacinthe, Trent Valley, navys and militarys, wool druggets, flannel sheetings, and white and scarlet saxonys. In yarns they are showing a large range of domestic manufactured, in fingerings and saxonies, as well as a range of imported

yarns. They have just received shipments of watered silk ribbons and moss trimmings. Their silk featherine is a beautiful trimming, it is shown in narrow and wide widths, and is intended for neck ruchings as well as dress trimming. It is shown in both German and American manufacture. Their dress goods in Bedford cords and tweed effects are worthy of attention. They are also offering a job line of sealette at a low price, in which they have secured a bargain and intend to give the buyer the benefit.

Wyld, Grasett & Darling are meeting the demand of the season for large buttons, by showing several lines of large pearl, metal and celluloid fancy buttons. The novelties shown in the patterns are artistic and varied. Their stock of black and cream veilings has just been renewed; the patterns being mostly nets and spots. They are continuing to turn over large quantities of their domestic and imported knit underwear, for which they have had a strong demand. Fresh shipments of merino and wool half-hose have been received. In suspenders, they are showing some special makes of domestic and imported manufacture. Their line of shirtings shows a well assorted stock, still at the old prices. Their stock of wool and union blankets is immense.

Caldecott, Burton & Spence are showing a very choice lot of chenille curtains. These curtains have grown steadily in public favor, and this year some entirely new styles are seen. Ottoman plush for curtain material is also shown, this is sold by measure, and is a very suitable material for curtain drapings. They have also received among other new goods, a line of gauntlet kid gloves and also fabric gloves with gauntlets. It is not often that the style of glove varies, but at present the tendency towards a gauntlet glove is quite strong, but perhaps it may be but a passing whim and another season may find them again discarded.

A fine range of tartan dress goods is shown by W. R. Brock & Co. These goods are neat and attractive; while their line of French and German tweed effects is extensive and suitable. Their range of neck wear is very complete in knots of various shapes. These are shown in figured satin and sourah and fancy silks, with patterns running mainly into checks and broad stripes. The colors in some cases are quite brilliant and admirably combined, but darker shades are also shown. Their stock of Derbys or four-in-hands is very good, especially in point of prices. They have been offering a special drive in Paris quilts at about ten per cent less than regular prices.

Samson Kennedy & Co. report a strong run at present on men's furnishings. Already they have sent in and received some cable-repeats from across the ocean. Their dark fall and winter shades of knots have sold well, and the demand for tied-by-the-wearer scarfs is on the increase. In knitted goods

such as infants caps, bootees, infantees and shawls they have a well-assorted stock. This is also the case with their handkerchiefs, both of Irish and Swiss manufacture; some of the latter especially are well-finished. A line of goods which they are pushing at present is fancy underskirts for ladies. These moreennes are shown in all colors and in different styles, such as braided skirts, feather-trimmed, fancy striped, etc. They have been much in demand the past season.

John Macdonald & Co. have just received shipments of white quilts and lace and chenille curtains. Another arrival is a repeat in a line of Canadian dress goods in Scotch tweed effects. This line comprises: checks, plain mixtures, wales, and novelties, and is of extra good value. They are showing some Bengaline Derbys in sporting spots; in other neckwear, they are showing some new shapes and styles in the Lombard, the Venice, the Berlin, the General, and the Army and Navy. The success attending the sale from the samples has warranted them in placing a very heavy stock on the market, in order to meet the expected strong demand. Their stock of haberdashery has been increased during the past week by several shipments

It is a well-recognized fact that no business establishment is complete without some cash carrier system. Attention is called to the Whiting Cash and Parcel Carrier. It seems in it impossible for anything to get out of order, as there are no cords or springs. Merchants throughout the country, who give it a trial, may satisfy themselves of its merits, feeling satisfied that where once introduced it would never be parted with.

SARNIA, Ont., June 8, 1892.

H. E. WHITING, Esq., London :

DEAR SIR,—I have been using your Cash Carriers for a long time, and must say they fill the bill in every particular, especially as to their keeping in order. It seems to me that they could hardly be improved on.

I remain, yours truly,

(Signed) JOHN LEYS,

Late Leys & Morrison.

This carrier has been in use two years and six months. adv

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write, box 424, P. O. Regina.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

FOR SALE—A STORE AND LOT AND STOCK of General Merchandise in a promising town in British Columbia, on the Canadian Pacific Railway, centrally located. Business well-established; about \$55,000 a year. Good reasons for selling. Apply at once to A. X., GROCER Office. 53

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

EVERYBODY

— USES —

Eddy's Matches.

BEST QUALITY.

SURE LIGHTERS.

TELEGRAPH,

TELEPHONE,

PARLOR.

TORONTO BRANCH: 29 Front St. W.

MONTREAL BRANCH: 318 St. James St.

Mammoth Works - Hull, Canada.



SALES MADE OR PENDING.

Joseph Fish, dealer in flour and groceries, Hantsport, N.S., has sold out.

CHANGES IN STYLE OR COMPOSITION OF FIRM.

Hue & Wiltshire, commission agents, Halifax, have dissolved.

J. Duncan McFarlane & Co., manufacturers' agents, Montreal, have dissolved.

REMOVALS AND DEATHS.

F. H. Warrington, cheese exporter, Montreal, is dead.

Alfred Lang, of the Lang Manufacturing Co., biscuit and confectionery manufacturers, Montreal, is dead.

Henry Kent, of the firm Gowans, Kent & Co., wholesale crockery and glassware merchants, Toronto, is dead.

FIRES.

The stock of William Wall, grocer, Ottawa, was damaged by fire and water. Insured.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. Laviolette, grocer, Montreal, has assigned.

Wm. Rankin, grocer, St. John, N.B., has assigned.

J. D. White & Co., grocers, Montreal, has assigned.

Demand of assignment has been made upon Leandre Jonette, grocer, Montreal.

N. Paquette, general merchant, Donald, B.C., has assigned to D. W. Bole.

S. Dawson, general merchant, Drumbo, Ont., has assigned to D. Blackley, Hamilton.

Stanley Saylor, flour and feed merchant, Toronto, has assigned to George Edwards, Toronto.

Israel Morin, general merchant, Chambord, Que., has compromised at 75c. in the dollar.

The affairs of E. Fontenelle, general merchant, Drummondville, Que., are being investigated.

The stock of John Ashfield, crockery dealer, Ottawa, who recently assigned, valued at \$5,210, has been sold to his brother, George Ashfield, for 40½c. on the dollar. The liabilities are about \$11,000. Rent and taxes amount to over a thousand dollars, and C. W. Mitchell, of the Free Press, holds a chattel mortgage for fifteen hundred, so that the ordinary creditors will not get a cent.

Special agent Ames has reported to the Treasury department at Washington that G. H. Bush, was arrested at Plattsburg, N. Y., on a charge of smuggling eggs into the United States from Canada. This is said to be an extensive practice.

THE GIANT AND HIS CLUB!

Goliath was a mighty man,
A man of great renown,
He owned a wholesale grocery
In a big commercial town.
He posed as middle-man between
The manufacturers all,
And the retail dealer whom
He crowded to the wall.
When the retail merchant ordered goods
To feed his little flock
The answer that he got was this,
"We haven't it in stock.
It don't pay us to handle such,
We wouldn't if we could,
But we'll fill your order all the same
With something just as good."
"Please then, dear Goliath,"
The retail grocer said,
"Don't compete with us retailers
And thus chop off our head.
To sell in such small quantity
Your office you abuse;
Though you hold us in the clamps,
Please don't turn on the screws."
Then up spoke the manufacturer
And said, "I'd like a chance
To introduce my goods somehow
And thus my trade advance.
I'm willing hard my horn to blow,
But I no fish can sell,
So long as you're so selfish
You do not treat me well.
If you're a middleman indeed
Why not keep in the middle
And not the band attempt to lead
While I play second fiddle?"
Then spoke the great Goliath,
The giant in his might:
"If both of you don't come to terms
I am ready to show fight.
Now hearken, manufacturer,
Unto my stern commands,
You henceforth shall not sell your goods
Except 'tis through my hands.
And you, little retail dealer,
You pusillanimous cuss!
You'd better mind your P's and Q's;
If wuss should come to wuss,
We'll foreclose that mortgage
We hold upon your stock,
And you, oh manufacturer!
Your head right off we'll knock."
But the parties thus assailed
Did not scare worth a cent.
Full well they knew the middleman,
Goliath's strength was spent.
His club though labelled "boycott"
With which they had been bluffed,
Would do but little damage
Since the club was only stuffed,
"Therefore, proclaim it not in Gath
That the Davids in this strife,
Can not exist without you;
Of trade you're not the life.
If with us you cannot labor
And do the proper thing,
You may expect that we will use
The stones that's in our sling."
Thus spoke the manufacturer
And to Goliath says, says he
"Go-liar go and tell your woe
To the Maritime Cavalree."

—O. P. Deldoc in Detroit Herald of Commerce,

MAKE MORE OF RICE.

Dealers in rice would greatly increase the consumption of this food if, through the food expositions, or in other ways, they would show the American people in how many ways rice may be prepared for use. Wheat is our great cereal, and it enters into thousands of toothsome and delicious articles, while rice is made up in only about half a dozen different ways by the English-speaking peoples. It is, however, an elegant substitute for potatoes, with fowl, fish, and meats, and in India is made into the most delicious cakes and articles of confectionery. It is a staple food of hundreds of millions of the human race, and a little popular education as to its capabilities and value as a food would soon double its consumption in this country.—Am. Analyst.

Summer Trips.

GRAND TRUNK RAILWAY.

The Popular Route for Tourists and Sportsmen.

When planning your annual tour remember that this company controls over 4,100 miles of railway equipped in the most approved modern style, passing through a magnificent country noted for its unsurpassed facilities for sport.

A Few of the Principal Resorts.

PORTLAND, Me.—For deep sea fishing.

ANDROSCOGGIN LAKES (via Bryant's Pond or Bethel)—Excellent trout fishing and game large and small, of every description.

THE WHITE MOUNTAINS (via Gorham, N. H.)—For trout and varieties of game.

THE SALMON RESORTS of Quebec, New Brunswick and Nova Scotia, reached via Quebec.

LAKE ST. JOHN REGION, via Quebec—For quananiche, trout, caribou, bear, moose, beaver, otter, etc.

THE RIVER ST. LAWRENCE, in the neighborhood of the line for 400 miles—For muscalonge, pike, bass, whitefish, pickerel, perch.

THE THOUSAND ISLANDS, via Gananoque or Kingston—For pickerel, black bass, muscalonge, pike.

MUSKOKA LAKES—The best place on the continent for fishing, shooting and camping. All varieties of fish and game.

PARRY SOUND AND GEORGIAN BAY, reached via Penetang, Midland, Collingwood, etc., for black bass, pickerel, deer, partridge, bear, otter, etc.

LAKES ONTARIO, ERIE, HURON AND MICHIGAN via stations at all principal ports.

LAKE SUPERIOR, via Collingwood, Wiarton, Sarnia in connection with steamship lines.

For through fares, tickets and further information apply to the Company's Ticket Agents. 7

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

If you want any

LEMONS

Write us for quotations.

DAWSON & CO.,

Fruit, Produce, and Commission Merchants,

32 WEST MARKET ST.,

TORONTO.

We are now booking orders for fall delivery for the following goods: John Gray & Co., Glasgow—Lemon, Citron, and Orange peels, Marmalade in Glass, Stoneware, and in Tins. All kinds of Jams in Glass, Stoneware and Tins. Peterson's Essence of Coffee in Bottles, Sauces, Vinegars, Fruit, Wines, etc., etc. John Jamieson & Sons, Glasgow. Lochfyne Herrings in ½ Kegs, Kegs and Barrels, and Ling Fish.

FRENCH GOODS—Crystallized Fruits, French peas in Glass and Tins, Mushrooms in Glass and Tins, French preserves in Glass, French preserves in Brandy and Marasquin, Sardines, Sardine paste, Truffles, Cockscorns, Olive Oil, Anchovies in Oil, Olives, Truffled Mushrooms in Glass Jars, Macaroni, Vermicelli, etc., etc.

Write to **J. C. CAMPBELL & CO.,**

204 St. James St., Montreal.

FREE!

SEND FOR ELEGANT

Tutti Frutti

Hanger Signs for your Window.

It has no equal and is the best seller in the world. Address

ADAMS & SON'S CO.,

11 and 13 Jarvis St., Toronto.

CRESCENT BRAND.



BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND,

SOLE AGENTS FOR THE DOMINION OF CANADA.

MONTREAL.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Aug. 4, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
¼ lb.	1 50
6 oz.	2 20
½ lb.	2 80
12 oz.	4 25
1 lb.	5 50
5 lbs.	25 50

Dunn's No. 1, in tins	Per doz 2 00
" " " " " "	75
Cook's Gem, in 1 lb pkgs	\$1 75
" " " " " "	85
" " " " " "	40
" " " " " "	65
" " " " " "	12

Empire, 5 dozen 4 oz cans	Per doz \$0 75
" " " " " "	1 15
" " " " " "	2 00
" " " " " "	9 00
bulk, per lb.	15

COOK'S FRIEND.		
(In Paper Packages.) Per doz		
Size 1, in 2 and 4 doz boxes	\$2 40	
" 10, in 4 doz boxes	2 10	
" 2, in 6 "	80	
" 12, in 6 "	70	
" 3, in 4 "	45	
Pound tins, 3 oz in case	3 00	
12 oz tins, 3 oz in case	1 10	
5 oz tins, 4 "	14 00	
5 lb tins, ½ "	75	
Ocean Wave, ¼ lb, 4 doz cases	1 80	
" ½ lb, 4 "	1 90	
" No. 1, 2 "	2 25	
" 1 lb, 2 "	9 60	
" 5 lb, ½ "		
WHITE STAR, per doz		
4 oz tins, 3 doz in case	0 75	
12 " 2 doz in case	2 00	
5 lb " "	9 00	
5 oz glass jars, 2½ doz		
" in case	1 10	
10 oz glass jars, 2 doz		
" in case	2 00	
Bulk, per lb.	0 15	



BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8½
Arrowroot	\$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " " " " "	2 10
" " " " " "	1 10
Spanish, No. 3	4 50
" " " " " "	8 00
" " " " " "	9 00
Japanese, No. 3	4 50
" " " " " "	7 50
Jaquot's French No. 2	3 00
" " " " " "	4 50
" " " " " "	8 00
" " " " " "	10 00
" 1-gross Cabinets, asst	7 50
Egyptian, No. 1	9 00
" " " " " "	4 50

BLACK LEAD.

Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1 oz. ½ gro., 2 oz., or ½ gro., 4 oz.

F.F. DALLEY & CO.

Silver Star Stove Paste	Per gross 9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross 2 10

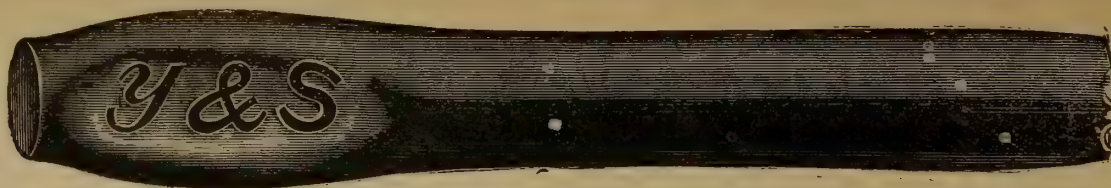
CORN BROOMS.

CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net	\$3 60
" " " " " "	3 20
" " " " " "	2 90
" " " " " "	2 65
" " " " " "	2 50
" " " " " "	2 25
" " " " " "	1 85
" " " " " "	1 50
" " " " " "	3 25
" " " " " "	4 00
" " " " " "	3 25
" " " " " "	4 00

CANNED GOODS.

Per doz	
Apples, 3's	\$0 85 \$1 00
" " " " " "	1 75 2 00
Blackberries, 2's	2 00 2 25
Blueberries, 2's	1 10 1 25
Beans, 2's	0 90 1 00
Corn, 2's	1 00 1 10
" Special Brands	1 30 1 60
Cherries, red pitted, 2's	1 45 2 10
Peas, 2's	1 05 1 15
Pears, Bartlett, 2's	1 75
" Sugar, 2's	1 50
Pineapple, Baltimore	1 45 2 50
" " " " " "	
Peaches, 2's	2 00 2 25
" " " " " "	3 00 3 10
" " " " " "	
Plums, Gr Gages, 2's	1 75 2 00
" " " " " "	1 50 1 65
" " " " " "	1 50 1 90
Pumpkins, 3's	0 90 1 00
" " " " " "	3 00 3 25
Raspberries, 2's	2 00 2 40
Strawberries, choice 2's	2 00 2 40
Succotash, 2's	1 65
Tomatoes, 3's	1 05 1 11
"Thistle" Finnan haddies	1 50



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5 pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLYE,

Where did you see this advertisement?

BROOKLYN, NEW YORK.

Prices Current, Continued—

Lobster, Clover Leaf.....	2 75
" Crown flat.....	2 25
" Other brands.....	1 90
Mackerel.....	1 00
Salmon, talls.....	1 60
" flats.....	1 80
Sardines Albert, 1/4's tins.....	12 1/4
" 1/2's.....	20
" Martiny, 1/4's.....	10 10 1/4
" 1/2's.....	16 17
" Other brands, 9 1/4's.....	11 16 17
" P & C, 1/4's tins.....	23 25
" 1/2's.....	33 36
Sardines Amer, 1/4's.....	6 1/8
" 1/2's.....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans.....	\$1 60	\$1 75
" 2.....	2 65	2 80
" 4.....	4 80	5 00
" 6.....	8 00	8 25
" 14.....	17 50	18 50
Minced Collops, 2 lb cans.....	2 60	2 75
Roast Beef.....	1 50	1 60
" 2.....	2 60	2 75
" 4.....	4 75	5 00
Par Ox Tongue, 2 1/2.....	8 00	8 25
Ox Tongue.....	7 85	8 00
Lurch Tongue.....	3 25	3 50
" 2.....	6 00	6 25
English Brawn.....	2 75	2 90
Camb. Sausage.....	2 50	2 60
" 2.....	4 00	4 25
Soups, assorted.....	1 35	1 50
" 2.....	2 25	2 50
Soups & Bouilli.....	1 80	2 00
" 6.....	4 50	5 00
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60	1 75
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35	1 50
Devilled Tongue or Ham, 1/2 lb cans.....	1 40	1 50
Devilled Chicken or Turkey, 1/2 lb cans.....	2 25	2 50
Sandwich Ham or Tongue, 1/2 lb cans.....	1 50	1 60
Ham, Chicken and Tongue, 1/2 lb cans.....	1 75	1 90

CHEWING GUM.

ADAMS & SONS.

To Retailers

Tutti Frutti, 36 5c bars.....	\$1 20
Pepsi Tutti Frutti, 23 5c. packets.....	0 75
Orange Blossom (new) 150 pieces.....	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces.....	1 30
(with brilliant stone ring)	
Sappota, 150 pieces.....	1 00
Sweet Fern, 230.....	0 75
Red Rose, 115 pieces.....	0 75
Magic Trick, 115.....	0 75
Oolah, 115.....	0 75
Puzzle Gum, 115 pieces.....	0 75
Bo-Kay, 150.....	1 00
Mexican Fruit, 36 5c. bars.....	1 20
Flirtation Gum (new).....	0 65
(115 pieces)	

C. T. HEISEL.

Red Jacket, 115 pieces.....	0 75
Royal Fruit, 36 5c. pkgs.....	1 20
Digestive, 120 pieces.....	0 80
Largest Heart, 150.....	1 00
Globe picture, 150.....	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars.....	1 20
Pepsin (Dyspepsia), 20-5c. Bars.....	0 70
Sweet Sugar Cane, 150 pieces.....	1 00
Celery, 100.....	0 70
Lalla Rookh (all flavors) 100.....	0 70
Jingle Bell, 150.....	1 00
Cracker, 144.....	1 00
O-Dont-O, 144.....	1 00
Little Jap, 100.....	0 70
Dude Prize, 144.....	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock guaranteed.....	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/4's.....	6 and 12 lbs. 0 30
Caracas, 1/4's.....	6 and 12 lbs. 0 35
Premium, 1/4's.....	6 and 12 lbs. 0 30
Sante, 1/4's, 6 and 12 lbs.....	0 26
Diamond, 1/4's, 6 and 12 lbs.....	0 24
Sticks, gross boxes, each.....	0 01
Cocoa, Homopat's, 1/4's, 8 & 14 lbs.....	30
" Pearl.....	25
" London Pearl 12 & 18.....	22
" Rock.....	30
" Bulk, in bxs.....	18

BENDSOPF'S ROYAL DUTCH COCOA.

1/4 lb. cans, per doz.....	\$2 40
1/2 " " ".....	4 50
1 " " ".....	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Caracas, 1/4's, 6 lb. boxes.....	0 40
Vanilla, 1/4's.....	0 40
"Gold Medal" Sweet, 6 lb bxs.....	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.....	0 40
"Fry's" Diamond 1/4's, 6 lb bxs.....	0 26
"Fry's" Monogram, 1/4's, 6 lb bxs.....	0 26
Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box.....	2 40
" 1 lbs.....	4 50
" 1 lbs.....	8 75
Homopathic, 1/4's, 14 lb boxes.....	0 32
" 1 lbs, 12 lb boxes.....	0 32

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homopat's Cocoa (1/4's).....	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa (in tins).....	40
Mott's No. 1 Chocolate.....	30

Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can Chocolate.....	20
Mott's Navy or Cooking Choc.....	26
Mott's Cocoa Nibbs.....	5
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick 22 & 24.....	22c-40
Mott's Confec Chocolate.....	22c-40
Mott's Sweet Choc. Liquors.....	21c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/2, 1 lb. boxes.....	70 75
Iceland Moss 1 lb in 12 lb bxs.....	35
Soluble (bulk) 15 & 30 lb bxs.....	18 20
Soluble (tins) 6 lb and 12 lb.....	20
Cocoa Nibs, any quantity.....	30 35
Cocoa Shells, any quantity.....	05
Cocoa Essence.....	per doz 1 40

Chocolates—

Mexican, 1/4's, 10 lb bxs.....	36
Queen's Dessert, 1/4's.....	40
Vanilla.....	35
Sweet Caracas.....	32
Chocolate Powder, 15, 30 lb bxs.....	25
Chocolate Sticks, per gross.....	00
Pure Caracas (plain) 1/4's.....	30
Royal Navy (sweet).....	30
Confectioners' in 10 lb cakes.....	30
Chocolate Creams, in 3 lb bxs.....	30
Chocolate Parisien, in 6 lb bxs.....	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each.....	40
Baker's Vanilla in bxs 12 lbs each.....	52
Caracas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each.....	35
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	33
Spanish Tablets, 100 in box, 12 bxs in case.....	35

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes.....	12 lbs each.....
Grocers' Style, in cases 24 boxes, 6 lbs each.....	48 Fingers to the lb., in cases 12 bxs 12 lbs each.....
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	48 Fingers to the lb., in cases 24 bxs 6 lbs each.....

Cocoa—

Pure Prepared boxes, 12 lbs each.....	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, 1 lb. papers.....	32
Cracked, in bxs, 6, 10 & 25 lbs each.....	30
Cocoa and shells, 12s and 25s.....	30

Breakfast Cocoa—

In boxes 8 & 12 lbs., each, 1 lb. tins.....	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, 1 lb. tins.....	40



"Highland Brand"
Evaporated
Cream, per
case..... 7 25

CLOTHES PINS.

5 gross, per box.....	0 75
4 gross, ".....	0 85
6 gross, ".....	1 20

CHAS. BECKH & SONS, per box

5 gross, single & 10 box lots.....	0 75	0 80
Star, 4 doz. in package.....	0 85	0 85
" 6.....	1 25	1 25
" 4 " cotton bags.....	0 90	0 90

COFFEE.

GREEN

Mocha.....	c. per lb
Old Government Java.....	28, 33
Rio.....	25, 35
Plantation Ceylon.....	17, 20
Porto Rico.....	23, 31
Guatemala.....	24, 28
Jamaica.....	22, 23
Maracaibo.....	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

Java.....	c. per lb
Java and Mocha.....	33, 37
Plantation Ceylon.....	34, 36
Arabian Mocha.....	35
Santos.....	37
English Breakfast.....	28, 28
Royal Dandelion in 1 lb tins.....	16, 24
" 2 lb tins.....	22, 23

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	33
Our Own.....	31
Laguaya.....	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	36
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	30 30
Say's Parisien, in 1/2 and 1 lb tins.....	30

DRUGS AND CHEMICALS.

Alum.....	1 lb \$0 02	\$0 03
Blue Vitriol.....	0 06	0 07
Brimstone.....	0 03	0 03 1/2
Borax.....	0 12	0 14
Camphor.....	0 65	0 75
Carbolic Acid.....	0 30	0 50
Castor Oil.....	0 10	0 11

ALWAYS ORDER

RECKITT'S BLUE.

Something New every Week in Confectionery.

ALAKUMA, in 5c. packages, Chocolate, Rose and Vanilla Flavors. "A delicious morsel," 50 in box.

ORINOCO. Very fine 5c. Chocolate Bar, 30 in a box.

TEA BISCUIT. The nicest 1c. confection sold, put up 100 in box.

Order a sample box of each by mail or from our Travellers. You will never regret it.

The Toronto Biscuit and Confectionery Co.,
Tele. 528. 7 Front St. E., Toronto.

Prices current, continued—

Cream Tartar.....	0 28	0 30
Epsom Salts	0 01½	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	3 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.....	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Saltpetre	0 08½	0 09
Soda Bicarb, per keg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12½	....

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

Steel hoops, painted and grain'd	Per doz.	2 20
Brass hoops, oiled and varnish.	3 25	
No 1 tubs.....	9 50	
No 2 ".....	8 50	
No 3 ".....	7 50	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross \$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL	
Cases, No. 1, 2 oz tins....	\$2 75 \$3 00
" " No. 2, 4 oz tins....	4 50 5 00
" " No. 3, 8 oz tins....	8 00 8 75
" " No. 4, 1 lb tins....	12 60 14 25
" " No. 5, 2 lb tins....	25 00 27 00

FRUITS.

FOREIGN.	
Currants, Provincial, bbls.	4½ 5½
" " " bbls	4½ 6
" " " cases 6	6½ 6½
" " Filistras, bbls .....	....
" " " bbls .....	....
" " " cases	6½ 6½
" " Patras, bbls	6 7
" " " bbls	6½ 7½
" " " cases	7½ 7½
" " Vostizzas, cases	7½ 9½
" " " cases	8½ 10
" " 5-crown Excelsior (cases)	8 8½
" " " case	8½ 8½
Dates, Persian, boxes, 10 lb boxes	5 5½
Figs, Elemes, 14oz., per box	4½ 5½
Prunes, Bosnia, cases	6 7½
" " cases, raw	6 7½
Raisins, Valencia, offstalk	3½ 5
" " " old	6½ 6½
Selected	7 7½
Layers	8½ 11
Raisins, Sultanas	8½ 11
" " Eleme .....	....
" " Malaga .....	....
London layers	2 25 2 65
Loose muscatels .....	....
Imperial cabinets .....	....
Connoisseur clusters .....	....
Extra dessert .....	....
" " " qrs. ....	....
Royal clusters .....	....
Fancy Vega boxes .....	....
Black baskets	2 75 2 85
" " " qrs. ....	....

FISH.

Oysters, per gallon .....	....
" select, per gallon .....	....
Pike	0 06
Pike	0 03
White fish	0 06½
Manitoba White fish do .....	....
Salmon Trout	0 06½
Lake herring, p. 100	2 00
Pickled and Salt Fish:	
Labrador herring, p. bbl	6 00 6 25
Shore herring	5 00
Salmon trout, per ½ bbl	5 00 5 50
White Fish, ½ bbl	5 50 5 75
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish	0 04½
Boneless cod	0 06½ 0 08
Smoked Fish:	
Finnan Haddies, per lb	0 07½ 0 08½
Blotlers	1 00 2 25
Digby herring	0 15
Sea Fish: Haddock per lb	0 05 0 06
Cod	0 07½
B.C. salmon	0 14
Market Cod .....	....
Frozen Sea Herrings .....	....

GRAIN.

Wheat, Fall, No. 2	0 76 0 77
" " Red Winter, No 2	0 76 0 77
Wheat, Spring, No. 2	0 73 0 74
" " Man Hard, No 1	0 93 0 95
" " " No 2	0 86 0 87
" " " No 3	0 75 0 76
Oats, No 2, per 34 lbs	32 33
Barley, No 1 per 48 lbs	52 54
" " No 2 extra	48 49
" " No 3	44 45
Rye	79 81
Peas	58 59
Corn	52 53

HAY & STRAW.

Hay, Pressed, "on track	9 50 10 50
Straw Pressed, "	6 50 7 50

HARDWARE, PAINTS AND

OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg .. 3 60 3 70

SCREWS: Wood—

Flat head iron 77½ p.c. dis	
Round " " 73½ p.c. dis.	
Flat head brass 75 p.c. dis.	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 35
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manila	0 11½
Sisal	0 09½
New Zealand	0 08½

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap .04½ 05
" Screw, hook & strap. 03½ 04½
WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	5½
No. 1	5
No. 2	4½
No. 3	4
TUSPENTINE Selected packages, per gal	0 48
LINSEED OIL per gal, raw 0 57 0 57½	
Boiled, per gal	0 60 0 70½
GLUE: Common, per lb	0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's ..	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Jams, absolutely pure—apple ..	\$0 06
Family	0 07
Black and Red currant, Rasp-	
berry, Strawberry, Peach	
and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in	
glass jars and in 5, and 10	
lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

LICORICE.

YOUNG & SMYLYE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.—TORONTO.
Mince Meat, ¼ gal glass jars, \$9 50
Ditto 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... \$12 00

MUSTARD.

ELLIS & KEIGLEY'S. cts

Durham, Fine, in ½ and 1 lb tins	25
" " per lb	22
" " Fine, in 1 lb jars	70
" " Fine, in 4 lb jars	30
" " Ex Sup., in bulk, per lb	20
" " Superior in bulk, p. lb	15
" " Fine, "	15

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

Almonds, Ivica	13 14
" " Tarragona	15
" " Fonnigetta	13 14
Almonds, Shelled Valencia	28 30
" " Jordan	40 45
" " Canary	28 30
Brazil	10 12½
Cocoanuts	5 6
Filberts, Sicily	10½ 11
Pecans	11 15
Peanuts, roasted	10 12
" " Igreen	9 10
Walnuts, Grenoble	14 15
" " Bordeaux	10 11
" " Naples, cases .....	....
" " Marbots	12 13
" " Chillis	12 13

"OUR NATIONAL FOODS.

Desiccated Wheat	pkg. doz
" " Rolled Oats	4 lb. \$2 25
" " Snow Flake Barley	3 " 2 25
Desiccated Rolled Wheat 3	" 2 25
Buckwheat Flour, S. R.	5 " 2 25
Prepared Pea Flour	2½ " 2 00
Baravana Milk Food	1 " 2 50
Patent Prepared Barley 1	" 2 00
Patent Prepared Groats 1	" 1 50
Gluten Flour	4 lb. 3 00
Farina, very choice	1½ lb. 1 40

Barm Yeast pleases everybody

**BARM
YEAST
MFC.
CO.
TORONTO,
ONT.**

"Your 'Barm' Yeast is all O. K. In fact, the best."—R. H. BENSON & CO.

CHUTE AU BLONDEAU, QUEBEC, 8th July, 1892.

"Your Yeast is giving great satisfaction. I cannot speak too highly of it."—DAVID MCALLISTER.

ST. DENIS, RICHELIEU, QUEBEC, 12 July, 1892.

"It is much liked, and selling fast."—M. RICHARD.

BECHER, 27 June, 1892.

"I have 'Barm' Yeast in stock through T. Kenny & Co., Sarnia. I find that it is the taking Yeast. Kindly send me your Lithograph."—E. H. RUTTAN.

**L. H. DOBBIN,
COMMISSION,
MONTREAL**

Has stock on hand to supply the wholesale trade.

Prices current, continued—

V.B.	21	22
E.V.B.	22	23
E. Superior	22	24
XX	22	24
XXX	22	3
Crown	3	34

MOLASSES.	Per gal	
Trinidad, in puncheons	0 35	0 37
" bbls	0 38	0 46
" 1/2 bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" 1/2 barrels	0 44	0 46

SOAP.		
Ivory Bar, 1 lb. bars	per lb	54
Do. 2, 6-16 and 3 lb bars	"	5
Primrose, 4 lb bars, wax W	"	43
John A. cake, wax W. per doz	42	
Mayflower, cake	"	42
Gem, 3 lb bars per lb	34	
" 13 oz, 1 and 2 lb. bars	34	
Queen's Laundry, per bar	54	
Pride of Kitchen, per box	2 75	
Sunshine, boxes, 100 tablets	6 50	
" 50	3 40	

MORSE'S SOAPS.	Per lb	
Mikado (wrapped)	0 04	
Eclipse	0 04	
Stanley Bar	0 04	
Defiance	0 04	
Toronto, 12 oz.	Per doz	0 50
Ruby, 10 oz.	"	0 30
Monster, 8 oz.	"	0 24
Detroit, 14 oz.	"	0 48
Lily White	"	0 90
Everyday	"	0 80
Queen City, 14 oz.	"	0 72

Mottled in 5 box lots, 100 bars	5 00	
" 60 bars	3 00	
Floater (boxes free)	6 50	
Electric	2 75	
Hard Water Electric	2 50	
Royal Laundry	3 25	
Octagon	4 00	
Royal Magnum	Per doz	0 25
" 25 doz per box	0 20	
Anchor, Assorted	0 40	
" Castile	0 50	
Morse's Assorted	0 45	
Morse's Rose	0 45	
" Windsor	0 45	
" Castile	0 45	
Bouquet, paper and wood	0 80	
Prize Magnum, White Castile	0 72	
" Honey	0 72	
" Glycerine	0 72	
" Oatmeal	0 72	

" Honeysuckle	Per doz	0 72
Sweet Briar	0 85	
Extra Perfume	0 55	
Old Brown Windsor Squares	0 30	
White Lavender	1 00	
White Castile Bars	Per doz	0 85
White Oatmeal	0 85	
Persian Bouquet, paper	2 50	
Oriental	0 45	
Pure Coconut, 3 doz. bxs, wood	0 40	
Heliotrope paper	1 50	
Carnation	0 60	
Rose Bouquet	0 60	
Cocoa Castile	0 40	
Arcadian	0 45	
New Arcadian, per gross	4 25	
Ocean Bouquet	0 45	
Barber's Bar, per lb	0 25	
Pure Bath	1 00	
Magnolia	1 20	
Oatmeal	0 85	

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.		
CHINA GREENS	per lb	
Gunpowder—		
Cases, extra firsts	42 50	
Half chests, ordinary firsts	22 38	
Young Hyson—		
Cases, sifted, extra firsts	42 50	
Cases, small leaf, firsts	35 40	
Half chests, ordinary firsts	22 38	
" " seconds	17 19	
" " thirds	15 17	
" " common	11 14	

PING SUEYS.		
Young Hyson—		
Half chests, firsts	28 32	
" " seconds	16 19	
Half Boxes, firsts	28 32	
" " seconds	16 19	

JAPAN.		
Half Chests—		
Choicest	38 40	
Choice	32 36	
Finest	28 30	
Fine	25 27	
Good medium	22 24	
Medium	19 20	
Good common	16 18	
Common	12 15	
Nagasaki, 1/2 chests Pekoes	16 22	
" " Oolong	14 15	
" " Gunpowder	16 19	
" " Siftings	5 9	

CONGOU—		
Half Chests, Kaisow, Mon-		
ing, Paking	12 60	
Caddies, Paking, Kaisow	18 50	

INDIAN.		
Darjeelings	35 55	
Assam Pekoes	20 40	
Pekoe Souchong	18 30	
CEYLON.		
Broken Pekoes	35 42	
Pekoes	20 40	
Pekoe Souchong	17 35	

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,		
5's; Twin Gold Bar, 8's	67c	
Ingots, rough and ready, 8's	64	
Laurel, 3's	57	
Brier, 7's	55	
Index, 7's	50	
Honeysuckle, 7's	58	
Napoleon, 8's	54	
Royal Arms, 12's	55	
Victoria, 12's	53	
Brunette, 12's	50 1/2	
Prince of Wales, in caddies	51 1/2	
" in 40 lb boxes	51	
Bright Smoking Plug Myrtle, T &		
B. 3's	60	
Lily, 7's	55	
Diamond Solace, 12's	60	
Myrtle Cut Smoking, 1 lb tins	70	
1 lb pg, 6 lb boxes	70	
oz pg, 5 lb boxes	70	

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5		
lbs.	65	
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60	
Gem, 2 oz, packages, 5 lb boxes	61	
Gem, 8 oz tins in 6 lb cases	70	

PLUG SMOKING.

Golden Plug	56	
Uncle John, 3 x 6, 3s. caddies	54	
16 1/2 lbs	53	
Gem, 3 x 6, 3s. caddies 16 1/2 lbs	51	
St. Lawrence, 2 x 3, 7s. caddies	48	
Banner, 2 x 3, 7s. caddies about	46	
17 lbs	46	
Sterling, 2 x 3, 7s. caddies about	46	
17 lbs	46	
Louise, Solace, 12s. caddies about	42	
16 lbs	47	
Florence, Solace, 12s. caddies	46 1/2	
about 17 lbs		
Hawthorne, 8s. butts 23 lbs		
Something Good, 6s. butts 21 lbs		

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	65	
4 lbs.	61	
Empire, 3 x 6, 4s. spaced 8s. bxs	60	
4 lbs.	52	
Top, 16 oz. spaced 8s. boxes 4 lbs	50	
Joy, 3 x 12s, 14 1/2 oz. Spaced 6s.	49	
Rough and ready. Butts 25 lbs	50	
Judge, 2 x 3, 8s. Flat. Caddies	49	
about 20 1/2 lbs.		
Currency, 3 x 3, 7s. Rough and		
ready. Caddies about 21 lbs.		
Kentucky, 1 1/2 x 3, 13s. Caddies		
about 21 lbs.		
Kentucky, 1 1/2 x 3, 7s. Caddies		
about 21 1/2 lbs.		

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about	47	
22 lbs.	43 1/2	
Morning Star, 12s. Butts about	44	
22 1/2 lbs.	42 1/2	
Montreal Twist, 12s. Caddies		
about 23 lbs.		
Anchor Twist, 12s. Caddies about		
23 lbs.		

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M.	
Madre E' Hijo, Lord Landsdown	\$60 00	
" " Panetelas	60 00	
" " Bouquet	60 00	
" " Perfectos	85 00	
" " Longfellow	85 00	
" " Reina Victoria	80 00	
" " Pins	55 00	
El Padre, Reina Victoria	55 00	
" " Reina Vict., Especial	50 00	
" " Conchas de Regalia	50 00	
" " Bouquet	55 00	
" " Pins	50 00	
" " Longfellow	80 00	
" " Perfectos	80 00	
Mungo, Nine	35 00	
Cable, Conchas	30 00	
Queens	29 00	
Cigarettes, all Tobacco—		
Cable	7 00	
El Padre	1 00	
Mauricio	15 00	

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.	
Athlete	\$7 50	
Puritan	6 25	
Sultana	5 75	
Derby	4 00	
B. C. No. 1	4 00	
Sweet Sixteen	3 50	
The Holder	3 85	
Hyde Park	10 50	

CUT TOBACCO.

Puritan, tenths, 5 lb. boxes	74	
Old Chum, ninths, 5 lb box	71	
Old Virgin, 1-10 lbpg, 10 lb bxs	62	
Gold Block, ninths, 5 lb boxes		

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85	
Puritan, 1-10, 5 lb boxes	1 15	
Athlete, per lb	10 50	
Hyde Park		

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20	
XXX, W.W.	0 25	
Honey Dew	0 30	
Pickling	0 32	
Malting	0 45	

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	\$1 70
" 3	"	1 90
Pails, 2 hoops, clear	No. 2	1 60
" 3	"	1 80
" 3 painted	"	1 80
Tubs, No. 0		9 50
" 1		8 00
" 2		7 00
" 3		6 00
Washboards, Globe	\$1 90	2 00
" Water Witch	1 40	
" Northern Queen	2 25	
" Planet	1 70	
" Waverly	1 60	
" X X	1 50	
" X	1 30	
" Single Crescent	1 85	
" Double	2 75	
" Jubilee	2 25	
" Globe Improved	1 90	
" Quick and Easy	1 80	
" World	1 75	
" Rattler	1 30	

per case.

Matches, 5 case lots, single cases		
Parlor	1 60	\$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75
Railroad (10 gro. in case)		
Single case and under 5 cs.	\$3 70	
5 cases and under 10 cases	3 60	
Steamship (10 gro. in case)		
Single case and under 5 cs.	3 50	
5 cases and under 10 cases	3 40	
Mops and Handles, comb.	per doz	1 25
Butter tubs	\$1 60	\$3 20
Butter Bowls, crates ast'd		3 60



WASHING COMPOUND.

Housekeeper's Quick-Washing per case		
5c pkgs 100 in case	3 50	
10c " 60 in case	4 00	

YEAST.

BARM MFG. CO. per box

1 box containing 2 doz. 5c. pkgs.	0 50	
1 " " 2 doz. 10c.	1 00	



BREADMAKER'S

per box		
5c packages 36 in box	1 00	
2c " 45 in box	0 50	

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED

AND YELLOWS

AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

*Redpath*Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
and Best Machinery, not Surpassed Anywhere.**Lump Sugar**, in 50 and 100 lb. boxes.**"Crown" Granulated**, Special Brand, the finest which can be made**Extra Granulated**, very Superior Quality.**"Cream" Sugars**, (not dried.)**Yellow Sugars** of all Grades and Standards.**Syrups** of all Grades in Barrels and Half Barrels.**Sole Makers** of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

J. EDWARDS, J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS,
Proprietors

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accommodation for Travelers. Rates, \$2.00 and \$2.50.

R. G. BRETT,
Medical Director

J. HASTIE,
Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished,
Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop.

FRED. SPRADO, Mgr

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

CORTICELLI

SPOOL SILKS & TWISTS, EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

THE Oakville Basket Co.,

MANUFACTURERS OF



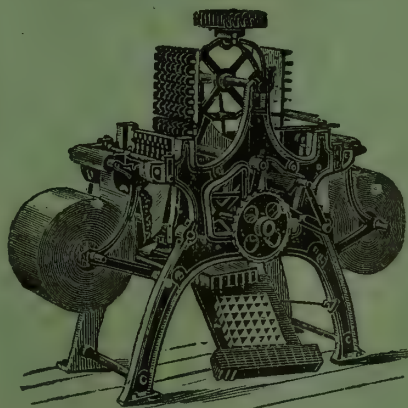
- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

Egg Fillers--Egg Cases.

30 Doz. 36 Doz. 49 Doz.



The Best and Cheapest in the Market.
Have you seen our 15 doz. Case for Farmers use?
Write for quotations--Toronto Warehouse, 60 Front St. E., or the mill, CAMPBELLFORD, Ont.

NORTHUMBERLAND PAPER AND EGG CASE CO.

BEAVER LINE STEAMSHIPS.

SAILING WEEKLY between Montreal and Liverpool Direct. Will be despatched as follows:

From Liverpool.	Steamships.	From Montreal..
Sat'y, July 7	Lake Winnipeg	Wed'y, July 27
" " 16	Lake Ontario...	" Aug. 3
" " 23	Lake Nepigon...	" " 17
" " 30	Lake Huron...	" " 24
" Aug. 6	Lake Superior...	" " 31
" " 13	Lake Winnipeg	" Sept. 7

Superior accommodation for Saloon, Intermediate and Steerage Passengers.

The Saloon State-rooms are Roomy and all outside, admitting of perfect ventilation.

Each steamer carries a duly qualified surgeon and experienced stewards.

Rates of Passage, Montreal to Liverpool. SALOON, \$40 and \$50. According to Accommodation. ROUND TRIP, \$80 and \$90.

The \$40 and \$50 rates are per Lake Nepigon only INTERMEDIATE, \$30. STEERAGE, \$20.

Passages and Berths can be secured on Application to the Montreal Office or any local Agent For further information apply to

H. E. MURRAY, Gen. Manager,
4 Custom House Square,
Montreal.

DURABLE PAILS AND TUBS.

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THEM

The Wm. CANE & SONS MANUFACTURING Co OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

THE RIPANS TABLETS regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blistches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhoea, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Trouble, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Pimples, Rash of Blood, Sallow Complexion, Salt Head, Scrofula, Sick Headaches, Sour Feeling, Torpid Water Brash, Ulcers, and every other result from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tablet after each meal. A continued use of the Ripans Tablets is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross \$2, 1-2 gross \$1.25, 1-4 gross 75c, 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O. Box 672, New York.



ORDER
IVORY BAR
SOAP

We are booking orders for this season's pack

GOLDEN FINNAN HADDIES.

These goods were awarded highest Honors at International Exhibition held in our city 1891.

WRITE FOR PRICES.

H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

JOHN PETERS & CO., General Commission Merchants and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Agencies, Mfg Co., Hull, P.Q.
The Mercantile Agencies.

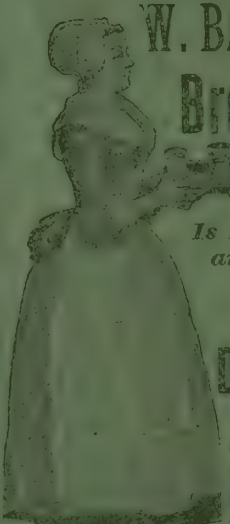
TORONTO SALT WORKS, 128 Adelaide E., Toronto, Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

GOLD MEDAL, PARIS, 1878.



**W. BAKER & Co.'s
Breakfast
Cocoa**

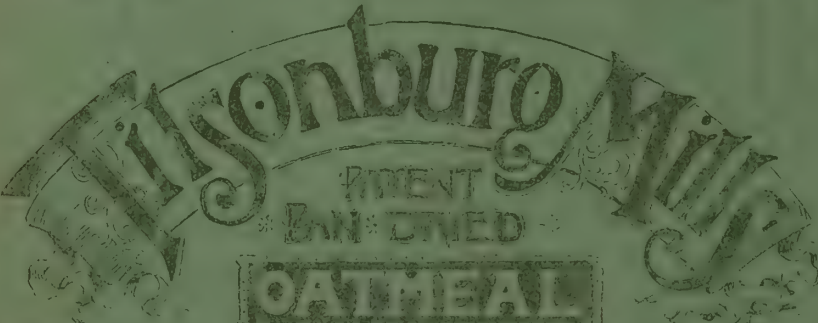
*Is Absolutely Pure
and it is Soluble.*

**Unlike the
Dutch Process**

*No alkalis or
other chemicals
or dyes are used
in its manufacture.*

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.



FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Food of all kinds.
E. D. TILSON, TILSONBURG, ONT.

If you want a **Good Lantern** see the
"Crank" Tubular

"You simply turn the Crank"

BEST BECAUSE:

- 1st. Foot and Oil Pot drawn from one piece of Tin.
- 2nd. Tubes made of one piece of tin and bent at the corners.
- 3rd. The only Lantern on which top spring is self-adjustable.
- 4th. Most easily lighted—Simply "Turn the Crank" and the Globe swings back.
- 5th. No burning of fingers. Crank never becomes hot. Slow dealers won't have it till next year. Live ones will write us at once.

GOWANS, KENT & CO.,
Toronto and Winnipeg.




ROYAL CROWN TABLE WATER
Gode's Berger
BY APPOINTMENT
TO H.M. THE QUEEN OF ENGLAND.

The favorite mineral water of Queen Victoria—The Week, Ont.
Sparkling, delicious, refreshing—Saturday Night, Ont.
Superior to any other Table Water—Dr. Redwood.

JAMES LOBB,
Agent for Canada,
30 Wellington St. E., TORONTO.



Mexican Fruit Chewing Gum
LONDON CANADA
36 BARS 180 PIECES
MEXICAN FRUIT

HYDE PARK, ATHLETE, PURITAN, DERBY. SWEET SIXTEEN CIGARETTES.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. VI.

TORONTO, AUGUST 12, 1892.

No. 33

You

Will do your Customers a great Kindness by recommending

NEW COLD PROCESS

Ivoryine Starch.

THE MOST PERFECT FOR **COLLARS, CUFFS and SHIRTS.**

ASK YOUR
WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

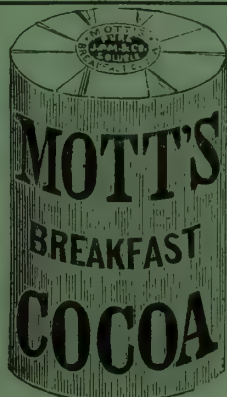
H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.

TORONTO.

PURE



SOLUBLE

MAKE SIMPLY WITH BOILING MILK OR WATER
FOR SALE BY ALL GROCERS.

**DUNN'S
BAKING
POWDER**

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

THE CANADIAN GROCER

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

TORONTO ENGRAVING CO.
53 KING STREET W.
ENTRANCE ON BAY ST.
CUTS FOR ALL ILLUSTRATIVE PURPOSES.
OUR PROCESSES:
WOOD ENGRAVING
PHOTO ENGRAVING
ZINC ENGRAVING
HALF TONE
WAX ENGRAVING
DESIGNING
F. BRIDGEN MGR.

ACME SALT
NEW PROCESS,
AWARDED SILVER MEDALS,
TORONTO INDUSTRIAL EXHIBITION, 1890 & 1891.
PURIFIED AND GRANULATED
BY
TORONTO SALT WORKS,
128 Adelaide St. East.
TORONTO.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.



USE **SPANISH BLACKING**
THE KING OF BLACKINGS



T. LAWRY & SON,
HAMILTON, ONT.

Curers of **L & S** and **Imperial**

Brands of Fine Sugar Cured Meats.

SUMMER CURING NOW READY.



We have removed to our new premises, No. 146 & 148 Carling St. Call and see us when in our City.

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LONDON.

MORSE'S
MOTTLED

EVERYBODY

— USES —

Eddy's Matches.

BEST QUALITY.

SURE LIGHTERS.

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Mammoth Works — Hull, Canada.



The Envious Reputation enjoyed by "Kent" Canned Goods and "Kent" Pickles has not been achieved without hard work and patient attention to all the details of handling and manufacture.

In ordering "Kent" Goods you have a guarantee as to quality.

THE KENT
CANNING & PICKLING CO.,
CHATHAM, ONT.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.



Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

T. A. LYTTLE & CO.,
Vinegar Manufacturers,
TORONTO.



Have reduced the price of their Celebrated

BEAVER BRAND

PICKLES

Send for Quotations.



E. LAZENBY & SON,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-
ADULTERATED and our labels are affixed
to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

Agents for Canada:

A. P. TIPPET & CO.,
43 1/2 Wellington St. E., TORONTO.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed,
An excellent Food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all purposes. Sold by Grocers, Outfitters and others.

MANUFACTURED BY
FORREST CANNING CO'Y,
HALIFAX, N.S.

STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.



Save Trouble! Guard your Health!
Sell your Cow! Don't Depend on Milkmen!
BUT USE

"HIGHLAND BRAND EVAPORATED CREAM"

It is natural, unsweetened, concentrated and sterilized. Absolutely taintless. Of equal merits for table use, the kitchen and the nursery.

For Sale by all Wholesale Grocers.

Prepared only by

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, AUGUST 12, 1892.

No. 33

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 10 Front St. E.
MONTREAL OFFICE: 148 St. James St.
E. Desbarats, Manager.

NEW YORK OFFICE: Room 41, Times Building,
Roy V. Somerville, Manager.

EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

It is reported that a line of tea is being sold in this country under entirely false pretences and appearances. It is of inferior quality, but has been faced and worked up so as to pass ordinary insight for a very acceptable Indian tea. It is put up in New York. The trade need to be on their guard against such fraudulent stock. Those who make it a rule to buy from none but reputable jobbers will usually find in that precaution ample security against any impositions of this kind.

* * *

The consumption of tea during the hot season has expanded very perceptibly since iced tea came into favor as a summer drink. July and August used to be rather an off-season in the tea trade. Even yet it is not a very brisk time for tea selling at retail counters, as most of the iced tea is drunk at restaurants and hotels, whose supplies are mainly purchased directly from wholesale dealers in tea. Whether or not the iced beverage is to continue or increase in consumption is of course dependent upon whether it continues to be agreeable or is proved to be healthful

to consumers. The latter appears to be a debated point.

* * *

They evidently want more canned peas of Canadian packing in England. Grocers there are liable to prosecution under the Adulteration Act for selling canned peas that can be found to contain sulphate of copper in such quantities as to be injurious to health. Several have been fined recently. The grocers are helpless, as they cannot be sure whether a given stock on hand is so adulterated or is pure. It would serve to remove this uncertainty and cause for anxiety if the English trade could get pure goods, and their necessity should be our packers' opportunity.

* * *

The child-like Celestial is not always unresponsive to the examples of the western world. The idea of hanging together to uphold prices impresses the artless tea operators of Shanghai as a good one, and like Sancho Panza who invoked blessings on the man that invented sleep, they doubtless revere the memory of the unknown father of combination. This year the total outward shipment of Ping-sueys from that port are to be materially shortened, an agreement among the native guilds having been entered into for the purpose of limiting exports. They realize that it is not the biggest aggregate of sales that yields the biggest aggregate of value, and are keeping down the exports to about 85 per cent of last year's. Already the effect begins to be realized, and prices are going up, an advance of 1 tael having been made since the consummation of the agreement. It will be interesting to observe the course of prices in this class of tea, for the purpose of gauging the stability of a Chinese combine. The principle might thrive in the oriental soil to which it is transplanted. The Chinese are a conservative people, and are not possessed by the

spirit of enterprise to nearly the same degree as the people of the west are. Hence it is probable, if the native character is not a little too wily to bind, that combination would flourish in China.

* * *

The Wolverhampton (Eng.) Grocers' Association allowed a test case to be brought against one of its members, for the purpose of settling the question whether wrapping paper might or might not be included in the weight of goods sold to customers, and the Stipendiary Magistrate ruled again that paper should not be included, and fined the grocer against whom the action was brought. A collection of parcels that had been bought under the weights and measures inspector's orders, were examined, and it was found that about 10 drachms had to be deducted for the paper in several cases. In the defence it was pointed out that customers never brought vessels to hold tea, coffee, sugar, raisins and such goods, so that they had to be wrapped in paper, and that since people did not wish to pay additionally for the paper, it had become an established usage, as convenient for the buyer as for the seller, to make the weight asked for include the enclosing paper. It was also shown that the practice was in the interest as well as for the convenience of the customer, inasmuch as it protected his goods from contamination, a thing impossible to avoid if sugar, salt, soap, tea, butter, cheese, fish, etc., were all weighed in the bare scale-pan. All this did not avail, and a fine of 5s. with costs was imposed. The case will be appealed.

* * *

It is natural that a trader should do his utmost to expose anything that he knows to be false in the representations of rivals, particularly if he sees that he is losing customers through general belief in these representations. He needs to be cautious, however,

that he does not overstep the bounds of law in any attempt he thus makes to set the public right upon any matter of controversy between his irregular competitor and himself. It is not enough that the statements he makes are true and maintainable by sufficient evidence. They must be shown to be not calculated to do injury to the competitor's business. A case in point came up at the Derbyshire (Eng.) summer assizes a week or two ago. A provision dealer in Derby, goaded by the competition of a co-operative store, had circulated several thousand hand-bills, upon which were printed the prices paid for sixteen articles at the trader's shop and at the co-operative association's store. The comparison of the prices was strongly in favor of the trader. Below this exhibit of prices was printed the affidavit of a woman that she had made the above-mentioned purchases at both places, and had paid the prices as appended to each in the list. Twenty-five thousand of these sheets were distributed. The co-operative association brought an action for libel against the provision dealer. The plea was not that the statements were untrue, but that they were calculated to injure the association in the carrying on of its business, and to prevent customers coming to its shops. The jury brought in a verdict of guilty, and assessed the damages at £1. Law is a peculiar thing. The same trader could have done many other things calculated to injure plaintiff's business without rendering himself open to prosecution or liable for damages. He could have put down his prices, have stocked up with a lot of goods bought at low auction prices, he could have gone out and stopped people on their way past his shop to the association's store, and by any of these ways he would not only have calculated to do, but would have done, serious injury to the co-operative store with perfect immunity from the law. But he must not resort to publishing anything, in his advertisement or otherwise, that has the same tendency.

* * *

The Inspection of Weights and Measures and Gas for 1891 takes up Part 2 of the Inland Revenue Returns for that year. With relation to weights and measures it shows that a large amount of money has been spent to overtake a small amount of fraud. The total revenue was \$33,662.23, the total outlay \$72,305.22. Thus that branch of service falls short nearly \$40,000 of being self-sustaining. The weights, measures of capacity, lineal

measures, balances, steelyards, platform scales, irregular weights and measures, Troy weights, that were examined numbered 200,605, and of these 1,374 were rejected. But the rejection of these 1,374 false measures was not all the good that the \$40,000 did. The inspection system has done much more to prevent the use of wrong standards than inspecting has done to discover such standards, and the general public could easily be cheated out of a dozen times this \$40,000 if a lax system of inspection existed. The general existence of price-cutting and its attendant evil, deterioration in quality, warrant the belief that shortage in quantity would be also an accompanying condition, if the weights and measures were not very thoroughly looked after. A forty thousand dollar tax every year is a much easier burden than the loss in quantity that non-regulated, non-inspected means of measuring out goods would entail. It is material, moreover, that absolutely accurate standards should be in the hands of inspectors, but the Commissioner reports that many of the portable kits are out of adjustment. Many offices, he says, claim that the continued use of them does injury to the weights and weighing machines of the whole Dominion. The Commissioner urges that a competent mechanic be employed to adjust them. This should not be neglected. Traders do not want to be at the risk of losing their scales upon a test that is itself faulty. The Chief Inspector reports the working of the Act unsatisfactory in only one or two respects, but notably in the want of uniformity in the practice of inspecting officers, especially in original inspections at the manufactories where the scales, etc., are made. Makers of weighing machines, complain bitterly of this irregularity. They may gauge their scales according to a standard set up by one inspector, and may find it objected to by another. It is unpleasant to have a weighing apparatus, that has been approved by one inspector before it left the factory, complained of, probably returned by the merchant who bought it, on the ground that another inspector condemned it. A remedy suggested by the manufacturers and approved by the Commissioner, is to appoint a capable man to visit each manufactory of weights, measures, etc., and there explain to the local inspector what constitutes, as regards material, workmanship and finish, a first class article, and the mode of testing the same. Since there is inspection there should be no anomalies.

* * *

Part 3 of the Inland Revenue Returns of Canada for the fiscal year ending 30th June, 1891, has just come from the Government

press. This volume of the Returns deals only with the adulteration of food. A considerable part of its contents has already received some attention in these pages in the notices we have given of the bulletins which from time to time have been issued by the Department. Of these bulletins, those setting forth in detail the results of the official analysis of pepper, coffee, tea, baking powder, sugar and syrup have been treated at some length in THE GROCER. Other bulletins in the series, not dealing with commodities sold by grocers, we have disposed of in a more summary way. Such are those relating to drugs, liquors, milk, water. The Commissioner of Inland Revenue in his report shows that of 924 samples of foods and drugs that were examined, 668 were genuine. This is not so bad a showing for a year that is taken out of a period supposed to be remarkable for adulteration. In the case of all articles of commerce the bulletin gave the names of the persons from whom the samples were bought and by whom they were manufactured. This practice, according to the Commissioner, fails as deterrent, and he warns offenders that prosecution will hereafter have to take the place of simple exposure. The difficulty of obtaining convictions for the debasement of certain goods, owing to the fact that no standard of purity exists, is adverted to, and the Commissioner submits and recommends the adoption of standards prepared by the Chief Analyst, Mr. McFarlane. Such of these proposed standards as relate to articles sold by grocers, should be considered by the trade. They are as follows:—Coffee. When coffee is sold as a mixture or compound, it shall contain only chicory and coffee; the proportion of the former not to exceed 20 per cent. —Lard when sold as compound shall not contain more than 10 per cent. of beef tallow. —Baking Powder shall not contain more than 20 per cent. of starch or flour, and be entirely free from substances containing alumina. —Butter shall not contain more than 15 per cent. water, 5 per cent. salt and 2 per cent. curd. —Mustard. The genuine article shall not contain less than 30 per cent. fixed oil, and the compound or mixture not less than 22 per cent. —Pepper shall not contain more than 8 per cent. ash. —Molasses shall not contain less than 40 per cent. cane sugar. —Syrups shall not contain less than 35 per cent. cane sugar. These standards appear to be reasonable. Being recommended by the Commissioner, it is probable they will be adopted, and as their purpose is to facilitate convictions, it is as well for the trade not to be careless about the quality of the stock they buy.

BRANDS AND PROFITS,

It is in the interests of the manufacturers of branded goods to provide for a liberal margin of profit to the retailer. It is good policy at the outset of an article's trade career, and it is good economy when the article's reputation has become of commercial value and is well established. Too commonly the trade have to complain that the manufacturers' guardian care of prices ceases when the goods have got a strong foothold upon the market. Prices are well looked after until that advantage is gained, and then they are very often left to chance. The case of the retailer in such a position does not rest upon any assumptions about the rightfulness of combination, or of authority in price-making. The retail trade has something of a claim upon the reputation of the goods. This is hardly socialism, inasmuch as no claim upon the goods themselves is pretended. But would the article have acquired such a momentum of reputation as to become self-selling, if the retail trade had not imparted the initial velocity, and had not also continued to keep the force of salesmanship operating upon it? The trade establish the branded article. Their reward is not only the money they make out of the profits secured to them during the up-hill period in the article's history, but an equal ratio of advantage from the article when its reputation is confirmed. If they had 25 per cent. of profit in the article's friendless days, they ought to have 25 per cent. in the heyday of its sale, and the manufacturers should be just as exact to protect the retailer's margin at one time as another. It is part of the retailers' right, as they have been instrumental, and mainly so, in establishing the commercial renown of the article in question. That reputation is partly their property. They have a vested right in it so long as they handle the article, and the revenue from that right should be the continuance of the original rate of profit. If 100 retailers have been selling an article for five years, and have raised the sales in that time 1000 per cent., they ought to be protected from the reckless cutting of some new-comer to the trade, who may wish to make a special run on the particular article so nursed by his seniors in the trade.

But manufacturers are sometimes ungrateful. Not only by allowing cutting do they neglect the retailers who have hoisted their brands into an assured position in the market, but they also frequently permit the sale of their brands by others than grocers, after the demand has become popular. This is as impolitic as it is ungrateful. The reality of the retailers' property in the reputation of the article becomes then apparent; they have made the reputation; they can unmake it. They at once take hold of a rival line, they at once drop the thing they worked into prominence, and soon the public cease to pronounce the name of the former brand.

The retailers' good offices render the most

live and most effective advertising that it is possible to put before consumers. Salesmanship has an influence and a persuasiveness that are worth more than the owner of a brand usually pays for its services. It is a great thing for one man to make a million dollars by his ownership of a brand, while probably 10,000 men make only a quarter of a million among them for creating and cultivating the soil of the demand on which that million dollars grew.

There is many a flower born to blush unseen, that is fully as beautiful as that which basks in the admiration of thousands. Beauty in the case of the lonely flower is not less effective to win it admiration than merit in the case of articles of commerce. The merit may be unquestionable, and yet the article may be a failure. What the flower in the desert wants it wants, and that is prominence, in other words advertising. The retail trade, by showing goods, by offering them, by exposing them on their shelves, by putting announcements in the local press, keep goods in a hot house atmosphere of advertising. That does the work which entitles them to fair treatment by manufacturers.

OUNCES AND CENTS.

It is interesting to note how general the use of money units is to express the result of price-cutting. A trader always sells a thing, when he does cut, at a few cents less than the regular price. He never talks of giving an ounce or a pound more for the given price. The weight or measure is stationary, but the price is variable. For example, a trader will sell at 14c. a pound something of which the price is 16c. Here he loses the quoted price of two ounces, but he never puts it this way to the buyer. He says he gives the buyer 2c. on the price. Consequently, the traders who sweat profits the most prodigally from their prices are usually very particular not to give a hair's weight too much on the scales. It is the very irony of business that a man will take pains to secure a nice balance between the two sides of the scales, and will at the same time show himself regardless of maintaining a balance between the total cost with a fair profit added and the selling-price of the article so scrupulously weighed. Why is he more particular about the ounces than he is about the cents? Probably he would answer, if asked, that he cannot afford to be heedless of both. The weight must be all that it is pretended, the law looks after that, but it can be as much more as the dealer pleases, provided he expresses it in its exact terms. There is no relation of money's worth to weight established by law.

If the grocer would keep an eye to his cents in the same careful way he does to his ounces, he would seldom fail. The scales are present at every sale that is made, and their witness to the equality in gravity between the weights and the thing weighed restrains the trader from cheating himself.

If there were a similar mechanical contrivance to represent the year's balance sheet in process of formation, so that debit and credit side would move up or down according as delicate losses or gains were registered, the trader might be equally influenced to look after the cents. It is the thing which he can close his eyes to that finally swamps him. He does not cheat himself on the scales, but he does on the books. On them the grand aggregate of little differences comes up before him and makes him serious when it is too late to recall the lost cents. The scales keep watch over the grains and the tons take care of themselves. It's a pity that accounts would not haunt the retailer in the same way and look after the cents.

WHERE CREDIT DOES GOOD.

There are men who can date their reform from the condition of the ne'er-do-weel from the moment when somebody gave them credit. Many a young man needs but the steadying influence of somebody's confidence and of the sense of responsibility that such confidence begets in the right nature. The population abounds with men, particularly young men, who do not feel it incumbent upon them to save any of their earnings. They use their money to dress themselves, hire livery rigs, go to every description of entertainment, and after doing this thing for probably ten years they have no surplus to begin life seriously with. If some one could persuade them to put by a little each week in a savings bank it would be philanthropical act and one of public as well as private benefit, for each individual man of thrift is a factor in public and national progress.

But there are many people who cannot be reached by any appeal based on abstract considerations. They require something more tangible to enlist their enthusiasm. There is a well-defined difference between types of men who are wasters that may be reclaimed. One can be led to save by an inducement that is entirely prospective. He is persuaded to lay aside money for a year because a lot of land then is coming on the market that can be got hold of for a small initial payment, and somebody urges him to hoard up for it. Another spendthrift has not the will to keep on denying himself and accumulating for something ahead of him, and before a month has gone by the good intention dissolves, and his money is squandered. But probably the same man would have kept on economically if the object were retrospective, if he had been trusted with something and had been drawn into an engagement to pay so much per month. That engagement supplies what his will lacks, that is authority, and the young man submits to it.

Honesty is not at fault in either of the supposed cases. With one an object gained is an incentive, with the other it probably would not, though an object of pursuit would be. It is a matter of common remark that some men work earnestly and honestly to get money to pay for dead horses, but have not the enterprise to keep on earning, that they may have money in hand to buy live ones when they need them. Thus debt is the only thing that will make some men save money. They do not earn to buy, they earn to pay. Such people have to be trusted by traders, and they are worth trusting.

THE SPIDER AND THE FLY.

(CONTINUED.)

Grocer.—You are right there, sir, they have no use for the quiet, steady, honest grocer. The thing would get too monotonous altogether. They are something like the boy who was ashamed to walk down the street with his father, because the old man's clothes were not cut in the proper style; he was too old fashioned. But that old man had almost worked his finger nails off to put the young pup in the position he was now occupying. He would sooner walk down the street with an empty-headed snob who had not an ounce of brains in his head, but who had his clothes cut in the latest style, though not paid for. So the wholesale men are tired of the honest, hard working grocer, who has worked his finger nails off to put them where they are, and now they are tired of him and they want something new. The steady-going sort are all right enough, you know, but a change is wanted. Still, when the wholesalers have a note to meet and need the money badly, the old steady, hundred-cents-in-the-dollar grocer is the one they will fly to to get it to help them out. They say to the collector, "Run up to So and So; you are sure to get it there." Yet all the time they are backing up the other sucker who is cutting the honest grocer's throat and trying to disable him from paying the hundred cents in the dollar. When one of these stylish smart Alecks comes along dressed up to the nines and has plenty of blow and is not particular how many lies he tells, they catch on. This is something new, a mystery, there is something curious about it, let's try and find out what it is; and they find out. So do lots of other people to their cost. It is surprising that men who are supposed to be smart, intelligent men can be so easily magnetized by such bogus magnates. They must evidently be wanting to be caught. They say, "This man here is a smart man; he can sell lots of stuff." Rather he can give it away. He is a smart man; he can gull the public; he is not afraid to tell lies; he'll call things by anything but their proper name; he's not afraid to enter into any little scheme, whether it is all right or not, so long as there is money in it. Yes, that is where it is—money! Why, it sometimes seems as if money and position and influence ruled the world. Once get into a certain ring and you can do almost anything with impunity. Why, for money and position men are selling themselves every day. Once get into that ring and you could almost sink a nation. There are men walking the streets of Toronto to-day, who if they had been poor men they would have been in the penitentiary. Just look at the way the street car company have been killing their horses by overwork and nothing said. Where is your Humane Society? what keeps them quiet? They were some time ago fined a dollar and costs. What is that to such a company? It ought

to be a hundred dollars, or the price of the horse. If it was a poor man that was doing that he would be fined, and very likely arrested before he had gone half a dozen yards.

C. T.—Well, sir, you are right. There is a great deal contained in what you say. The only salvation for the country is true Christianity at the heart, and the rest will be all right. Even in your churches how many real true christians can you find? Why, even some ministers preach to please more than anything else. They want to be popular. Some of them are afraid to preach the truth too plain, for fear of losing a good paying pew-holder. It's a bad sign to see a minister too popular. It is a sign that he resembles too many of the congregation. The most popular man is not the best man by any means. Why, it is an honor to be hooted by the majority, because the majority are on the wrong road. Even the most popular traveller is not the best man by any means. The most popular traveller is the one who can drink, smoke, dance and not be too particular at times—one of the boys. But say, Mr. H. we have been so busy talking that I had forgotten the time.

Grocer.—So had I. When once I get started I get so excited that I don't know when to stop. I get boiling sometimes when I think of it all.

C. T.—Well it does make you feel that way sometimes. It makes me boil sometimes when I see the inconsistencies of some people. But we can't expect to have everything all right here. It would be too much like Heaven, and we would not want to leave it and that would never do.

Grocer.—I suppose not.

C. T.—No, sir. By-the-by, Mr. H. how do you feel on the Wednesday afternoon half holiday question?

Grocer.—Oh, Yes. Ha, ha! the Wednesday afternoon half holiday. Ha, ha! well don't you see, there is M. across the street, the fruit man, he keeps everything in the grocery line, but a pinch of sugar, ha, ha!

C. T.—You don't say. Do you mean that fruit man on the other side of the road, that small place over there?

Grocer.—Yes. I don't see how you are going to manage it when he does that. Ha, ha!

C. T.—Well, we will try and get him to close too.

Grocer.—I don't think he'll do it, you know, ha, ha!

C. T.—I have an agreement here that I am getting signed by all those in favor of it, and if you don't mind, you being one of the leading grocers up here, I would like you to sign it.

Grocer.—Well, don't you see, ha, ha! how are you going to do it when he has everything but a pinch of sugar.

C. T.—P. has signed it and intends to close.

Grocer.—Has P. signed it?

C. T.—Yes, sir.

Grocer.—Well, if P. has signed it, ha, ha!

[TO BE CONTINUED.]

HEED THIS.

The merchant, either wholesale or retail, who allows his competitor to make prices for him is on the road to bankruptcy. By this we mean that the enterprising dealer while fixing his prices at fair market rates should not cut under these figures merely because some haggling customer tells him that his price for some particular article is higher than that of his competitor. In most cases such statements are without foundation when made to a merchant who understands his business and who aims to sell goods at fair prices. Concessions made to buyers of this class based on such assertions are usually thrown away, for, as a rule, similar concessions are asked for on the next occasion, and if not granted the customer is offended and withdraws his trade altogether. The best policy is to quote prices which will enable you to make a fair profit and not to deviate therefrom for fear of losing business. A small trade with profit is far better than a big business which brings no returns.—Grocer and Country Merchant.

HENRY GRADY'S ADVICE TO A YOUNG MAN.

Never gamble—of all the vices that enthrall men this is the worst, the strongest and most insidious. Outside of the morality of it, it is the poorest business and poorest fun. No man is safe that plays at all. It is easier never to play. I never saw a man, a gentleman or man of business, who did not regret the time and money he had wasted in it. A man who plays poker is unfit for every other business on earth.

Never drink—I love liquor, and I love the fellowship involved in drinking. My safety has been that I never drank at all. It is much easier not to drink at all than to drink a little. If I had to attribute what I have done in life to any one thing, I should attribute it to the fact that I am a teetotaler. As sure as you are born, it is the best and safest way.

Marry early—there is nothing that steadies a young man like marrying a good girl and raising a family. By marrying young your children grow up when they are a pleasure to you. You feel the responsibility of life, you avoid bad habits.

If you never drink, never gamble and marry early, there is no limit to the useful and distinguished life you may live.

You will be the pride of your father's heart and the joy of your mother's. I don't know if there is any happiness on earth worth having outside of the happiness of knowing that you have done your duty and have tried to do good. You try to build up. There are always plenty of other who will do all the tearing down that is necessary. You try to live in the sunshine. Men who stay in the shade always get mildewed.

HALIFAX GROCER'S ASSOCIATION.

The Halifax Retail Grocer's association held their annual meeting the evening of the 2nd inst., at St. Mary's hall. It was largely attended.

The reports of the president and secretary, which were unanimously adopted, showed the association to be in a flourishing condition as to the membership and financially. The following officers were appointed for the ensuing year:

President—Jas. H. Gass, re-elected.

Vice-President—Andrew Hubley, re-elected.

Secretary—W. C. Bishop, re-elected.

Treasurer—R. N. McDonald.

Guard—Richard Power.

Directors—Edward Donohoe, Edward J. Fenton, John Dence, F. H. Stephens.

At the conclusion of the meeting the members were entertained by the president-elect at a substantial repast, which passed off in a very enjoyable manner.

A TEA TRANSACTION.

A short time since a party was offered a sample of Japan tea representing about 250 packages at $11\frac{3}{4}$ c., but as he refused to give over $11\frac{1}{2}$ c. the tea was sold to another firm at the first named figure. The buyer then sent for a broker and instructed him to offer the same lot of tea at $14\frac{1}{2}$ c. to the party which could have bought it in the first instance at $11\frac{3}{4}$ c. but at the same time to say the tea belonged to the house the aforesaid broker represented. The broker accordingly offered the lot as directed at $14\frac{1}{2}$ c. on precisely the same sample that had been refused at $11\frac{3}{4}$ c., and the identical party who could have bought it a few days before at the latter figure actually took it at 14c. These facts go to demonstrate how easily people may be deceived in the quality of tea unless they are thorough experts and judges of the article. Here is an instance in which a well known member of the trade was so mistaken in the quality of a sample of tea offered him on two different occasions, of only a few days apart, that he was willing to pay $2\frac{1}{4}$ c. per lb. more for the last squint than the first. The joke eventually dawned upon the deceived purchaser, when he in turn offered the lot at 15c. to the party who in the first instance wanted to sell it at $11\frac{3}{4}$ c. The latter took the sample, examined it carefully and ejaculated:—"Why this is the same tea I sold to so and so, at $11\frac{3}{4}$ c. and you refused to give over $11\frac{1}{2}$ c. for. As soon as this flood of daylight burst in upon the innocent and astonished trader, he commenced to re-examine the sample, and at the same time exclaimed. "Oh! the devil it is!" and at once returned to his private office to cogitate upon the deceptive nature of samples of Japan tea.—Montreal Trade Bulletin.

THE WORKERS.

The accompanying portraits are those that were too late for last week's issue, in our report of the Montreal Retail Grocers' Association annual Pic-nic.



ALD. THOMAS GAUDHIER,

Founder of the Association, and Hon.-Sec'y.



S. DEMERS,

President of the Association, who has a neat grocery store on St. Antoine St., and is a worker.



A. D. FRASER,

Chairman of refreshments, printing, advertising and railway committee of the twelfth annual Pic-nic.

SOME GOOD BUSINESS MAXIMS.

Every young man intending to follow mercantile pursuits ought to spend some years of preparation in a methodically conducted establishment. If he enters haphazard he becomes a haphazard dealer. He should be trained as to values, how to buy and how to sell, and also as to management, from the picking up of the string from the floor to the banking of his cash. It is a mistake for a mechanic, the professional man or the farmer to rent a store, furnish limited capital, and start "the boy" in business without his having had any training or having any knowledge of the quicksands, shoals and rocks on which he is going to launch his craft, says John Field.

In some instances, owing to the peculiar environments of the case, and by having secured the services of some competent clerk, he may succeed, but in nine cases out of ten the venture will prove a deplorable failure. This represents a class of people who are apt to overlook the difference between the gross receipts and the net profits of the cash drawer, and are, therefore, led into extravagant habits of life by the handling of so much money without proper training for its care-taking. Furthermore, they are the very kind of people who will be overpersuaded by the plausible salesman, and would be likely, therefore, to overstock themselves, in consequence of which the fatal error of slow payment is sure to follow.

Every merchant—wholesale and retail—should inscribe as a motto on his ledgers the old German proverb: "Lang krankheit ist sicherer tod" (long sickness is sure death). In these days of sharp competition, when a dealer cannot make his payments so as to secure cash discounts, the sooner he goes into liquidation the better it will be for himself and all concerned.

Of course, there are many instances where men, and women, too, of modest pretensions have commenced in a small way, and finally succeeded; but their training comes with the development of their business. They not only know how to make a little money, but also how to save what they do make. But in the broad field or higher plane of business life, if we look at the successful men of today, we find in almost every instance that they are well trained, intelligent men, who take an inventory and settle up in their business annually—men who know when, where and how to buy, and when, where and how to sell; men who know when and how to say yes and no, as the case demands.—N.Y. Grocers' Monthly Review.

Wholesale merchants generally and members of the Commercial Traveller's Association will be gratified in knowing that in future the rate for commercial travellers over the Canadian Pacific railway short line from Montreal to St. John, N.B., will be $2\frac{1}{4}$ cents per mile, and the same rate will apply to all points in New Brunswick.

IT PAYS TO BE PARTICULAR.

There is a grocer's clerk in St. Louis who was formerly a proprietor. He had capital and experience, but when his business was wound up by the sheriff he had lost all but his increased stock of experience. Two poor young Germans who started in a small way a block from his old stand have now a creditable store and stock and a balance in bank. An early caller at both stores found a clerk leaning on a broom lazily reading the morning paper at the old man's store. At the young men's store everything was already clean and neat, and the partners were busily picking over the stock of strawberries. The result of their labors was a long line of beautiful, blushing, firm fruit at two boxes for 25 cents and a small line of not undesirable "seconds" at a fair price of 10 cents a box.

Attention thus attracted to one exhibition of their faith in the idea that it pays to be particular, was bred in further observing the nicely arranged display of fruit and vegetables without their doors. This was one of the best advertisements this little firm ever had. It was one that cost them no money, only some time and trouble. They had arrived at the conclusion that to dispose of their perishable stock to the best profit to themselves they must display them in a manner most attractive to the passer-by. They found that there was good money in scattering their asparagus as they received it from the commission men, assorting it and retying it in shapely bundles with a little cheap cigar ribbon. Everything else was similarly handled. Celery was thoroughly cleaned, neatly bunched and tied with blue twine, contrasting pleasantly with the waxy white of the stems.

Not only were the vegetables thus treated until the whole array formed a picture that would win approval from an artist's eye, and tease the confirmed dyspeptic into healthy hunger, but the framing was not neglected. Leisure hours between noon and evening had been used in which to construct two neatly joined terraced stands, and well-fitted trays. This basis for their display was far in advance of the heterogeneous collection of boxes and upturned barrels, buckets and measures in use by their "experienced" competitor on the next corner.

The sidewalk in front of the old grocer's store after the customers had been there was strewn with waste and withered vegetable tops, resulting from his stock of green groceries having been pitchforked into a stack and aimlessly pulled to pieces as demands were made upon it. In front of the new firm's store there was a clean deck, because all the withered and broken leaves and stalks had been disposed of before the goods were displayed.

The old clerk can't see how it is that two greenhorns can make money out of a neighborhood that starved him out, but one of the reasons for their success was apparent to other observers.—St. Louis Grocer.

INDIA RUBBER IN CHEWING GUM.

A great many false statements have been made as to the composition of ordinary chewing gum. Of course where spruce gum is used, every one knows what the basis of it is, and the article is sold to-day pure and in good quality at from 50 cents to \$1.50 per pound. Most of this gum is gathered in the Green Mountain regions of Vermont, and is sold through the west, as other kinds are more popular on the Atlantic seaboard. The gum, however, that is sold from candy stands and in drug stores to-day is of totally different origin and as a rule it is a manufactured product. To a certain extent this is a secret, as all Indian rubber compounds are secret to ordinary observers. What is known as Yucatan gum is made of gum chicle, sugar and a variety of flavors, with certain ingredients which are kept secret, but help to make a homogeneous mass. The flavors that are used are peppermint, winter-green, licorice, pineapple, and some few medicinal ingredients.

Experts in chewing gum manufacture can tell in a minute whether good flavors are used, whether the best gum is incorporated, and just what the quality of the compound is, but in order to tell this accurately they are obliged to test it by chewing. The gum has a certain quality of sugar added to it to sweeten and make it palatable. It will be noticed that in chewing gum, after it has been in the mouth awhile, the sugar and flavor is entirely gone, and what remains is the rubber-like product which is the chicle gum nearly pure. This gum is the sap of a Mexican tree which is called sapodilla. It grows in other countries besides Mexico, but that is the only country where a business is made of tapping it. It is collected like India rubber sap, by cutting incisions in the bark, between the months of November and April, and after the gum has been gathered, it is packed in sacks, 200 pounds to the sack. It is then a light-colored mass that appears to be about half way between gutta percha and India rubber. In the factories it is washed, dried and mixed much as India rubber is, only it needs no process of vulcanization, and when run off on the spreaders is cut into sticks, wrapped and packed ready for shipment. Within a few years the industry has assumed large proportions and the demand for it seems to be growing every day. This is the only part of the rubber business that seems to have no dull season, as one part of the year is just as good as another and chewers want their gum in winter as well as summer. It is a mistake to think that only shop girls and ignorant people chew gum, as the habit has invaded all classes of society and many physicians recommend it highly.

Tobacco chewers who are trying to give up their habit often take to chewing gum and find it of help to them. It is a curious fact that in England they do not chew gum but rather look down upon the habit as being

vulgar, and of the small quantities that have been shipped abroad, but little has been sold. The time doubtless will come, however, when this democratic habit will overcome the prejudices of our cousins across the water, and when the Prince of Wales will be seen with a quid of the American gum in his mouth, chewing it with as much gusto as a Bowery boy. Already Australia has thrown up her hands, and decided that gum is a necessity, and American manufacturers are working that market for all it is worth.—India Rubber World.

THE RETAIL GROCERY CLERK.

"I could never understand why it is that the purchasing public thinks that anybody can make a good grocer's clerk," says a well known retail grocer of St. Louis in the "Grocer" of that city. "The popular impression is that anyone who can handle a broom, a scrubbing brush, make change, handle scales and tie up packages, is thoroughly competent to fill a clerical position in a well-ordered grocery. The truth of the matter is, it requires just as much tact, training and native ability to deal out groceries as it does to measure out ribbons or fit a pair of shoes on a customer. I doubt if the dry-goods merchant experiences half as much difficulty in breaking in a new clerk as we do. His stock is easier kept in order, and is less susceptible to changes in price. In the grocery there are so many different articles, and so many grades of each article, that it takes the new clerk considerable time, even with close application, to get the run of prices. Then, the desirable clerk must have some taste in the way of arranging stock. The matter of making a grocery as attractive as a dry-goods store has never received the attention it deserves, but I insist that it is just as possible to so display our goods that it will be as much of a pleasure for the consumer to visit the grocery as it is to visit the notion or dry-goods store. The very multiplicity of our lines, usually considered an impediment to a neat arrangement, are, in fact, only an aid to a diversified and artistic display. It requires hard work and attention, of course, but the clerk who will put his mind to it, and who is not afraid to exercise a little elbow grease, won't be in the business long until he will find himself commanding a much better salary than is paid the average clerk."

Professor R. C. Kedzie of the Michigan State Agricultural College says: With the exception of

DR. PRICE'S
Cream Baking Powder.

which is a cleanly, pure, wholesome compound, conforming with nature's own formulas of human diet, we found every sample more or less tainted.

DID YOU EVER THINK

THAT PURE SALT adds its fine flavor to all food seasoned with it. Its preserving and antiseptic qualities keep meats, butter, cheese and other food products better, longer and more perfectly than common salt.

THAT IMPURE SALT is as dangerous as impure water. It injures the health, its effect on the kidneys being especially disastrous, causing stone in the bladder and other distressing diseases. The highest medical authorities most emphatically confirm this statement.

DIAMOND CRYSTAL SALT is free from lime, magnesia and other impurities. Its FLAVOR is delicious, its STRENGTH unrivaled, its PURITY unequaled.

It is especially refined for BEST TABLE and HOUSEHOLD purposes. It is cheap enough for everybody.

Ask your Grocer for

DIAMOND CRYSTAL SALT.

We are now in a position to ship orders promptly.

Regret recent unavoidable delays.--The "Butter Makers" line is 20 | 14's.

AGENTS,

Lucas, Steele & Bristol,

71 McNab St. North, Hamilton, Ont.

DALU KOLA CONGOU.

IMPERIAL BREAKFAST CONGOU.

RUSSIAN BLEND CONGOU.

NEW SEASONS : The most taking and desirable 45 and 50 cent teas offered to Canadian Consumers. Our largely increasing sales and repeat orders fully warrant us in stating that both retailer and consumer alike recognize the superior qualities of these teas above all others.

Here is an opportunity to increase your tea business with good profits.

We have an absolutely perfect system of advertising in connection with the sale of these teas. Merchants are universal in acknowledging this fact, and agreeably surprised at the prompt increase in their tea trade. Write us for particulars.

W. H. GILLARD & CO.,

WHOLESALE TEAS,

HAMILTON.

Saint Charles Evaporated Cream.

Always packed in pound tins, the latest novelty in Canned Goods. No camping outfit complete without this delicious Cream. The grocers who cater for such trade should buy quickly.

JAMES TURNER & Co., Hamilton.

Wholesale Agents.

**THE
"MONSOON"**

BRAND

Pure Indian Tea

Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,

Growers' and Importers,

TORONTO

JOHN BURGESS & SON

SAUCE

AND

PICKLE

MANUFACTURERS,

107 STRAND

Corner of the Savoy
Steps, London, W.C.

Vide Sir Walter Scott's "St.
Ronan's Well," Chaps. XVI. and
XXX.

Lord Byron's "Beppo," VIII.

Our travellers are now out with new
samples of

LAMPS AND FANCY GOODS.

Wait for them!

W. J. REID & CO.

—IMPORTERS OF—

Crockery and Glassware.

DECORATORS OF CHINA, &c.,

London and Belleville.

Send for Price
our pri
ple O



Star
Star
Star
Star
UNEQUALLED
BLACK
TOBACCO.

Manufactured by the

Empire Tobacco Co.,

MONTREAL.

Sam-
this paper.

DRY GOODS.

During the past week the house trade has again been small, but orders received direct and through the travellers have been very encouraging, and every house is busy filling orders. The demand is quite general and has been spread over nearly all the available lines. This is due to the fact that retailers are adopting more and more the hand to mouth system and heavy season orders are becoming a thing of the past. There are no really small months as there used to be, but the trade is more regular and each month has a more or less continued demand for some classes of goods.

Collections last week were really good for their season. The retailers have very little chance to gather money, unless they are previously prepared for their August payments. Collections run from sixty to seventy per cent. of the accounts due. This is quite remarkable for this season. In fact, the last three months have shown a much greater movement for cash than last season with the same volume of trade, thus showing that retailers are booking less.

The Kerrs have brought out a spool called Price's (K.P.), which will be sold at the same price as Clark's Anchor, M. E. Q., and Chadwick's, all of which have recently fallen in price.

The combination among the manufacturers of rubber coats has been broken, and prices have taken a sudden drop amounting to over thirty per cent.

NOTES.

McMaster & Co. are showing a nice range of plain and fancy fittings. Among the newest are the Carnival, Girton, Ostrich, and Chiffon frillings, and cream, black and white Lesse frillings. In laces their stock is well-selected, and includes black and cream Spanish; Pointd' Irelande in white, natural, and two-tone effect; tattings; Torchon laces and edgings; and Valenciennes. Their stock of buttons is full, especially in jets, pearls, fancy metals, and pearlettes for jackets and cloaks, in all the leading shades and newest designs. The New Primrose, is a new kid glove which is said to be the best value shown for some time.

W. R. Brock & Co. are having a strong demand for fancy Jacquard dress goods. Their stock is almost depleted. Their stock of Canadian tweeds contains many very pretty designs, and for suitings the demand seems to run strong on these goods. Browns are selling well, but it cannot be said that the demand is for any particular color.

Gordon, MacKay & Co. are showing special lines of cashmere hosiery at \$2.25 and \$4.50. These lines are of especial value and are having a deservedly large sale. Their stock of domestic woollen hosiery is well assorted in both plains and ribs. A new thing which is selling well is the patent lock-stitch hose which has a ten-fold knee, warranted not to ravel when torn and especially suited

for boys' wear. They have just opened up a large shipment of black and colored Oriental velveteen, which seems to be of first-class manufacture. They have just secured 200 pieces of 52-inch loom damask and 75 pieces of 58-inch, which were procured at a low price and will be offered as a special drive.

Caldecott, Burton & Spence are having a large demand for their tall tweed dress goods, due in part to the lines of match gimps and buttons, which they have had manufactured to accompany these dress goods. Ribbed cashmere hosiery of which they have a well assorted stock, is finding a strong market at present. Ladies' underwear in common wools and merino is one of their leading lines. Their stock of Japanese brocaded and plain silk handkerchiefs is diminishing very rapidly. Among other novelties are: an oak easel, which is cheaper than brass and more pleasing than bamboo, and an oscillating wooden bracket for suspending curtains.

Wyld, Grasett & Darling are having a very strong demand for ribbed vests and pearl buttons. In black silk laces and veilings, they are showing some well made and artistic varieties, varied in pattern and quality, but all of good value. Their range of tablings is extensive, especially good quality being shown in loom damasks, turkey reds, and bleached. Table napkins in figured damask are shown in choice patterns.

The house of Samson, Kennedy & Co. is filled with seasonable goods at present, and never was business so prosperous with this firm. Every line of domestic and foreign manufacture is carefully studied and the best has been secured. Every department contains many new varieties well worthy of attention. In ribbons, faille, moire, double satin and baby ribbons are shown at very fair prices. A large stock of Windsor ties is seen, and the fall demand for these goods has been anticipated. They are shown in polka dots, shots, royal twills, surahs and pongees. In frillings, the ostrich and chiffons are the leading lines.

For the agricultural trade Jno. Macdonald & Co. are showing an extensive range of jute horse blankets, shaped, lined and unlined; and also fawn wool blankets in square and shaped and in all sizes. Their haberdashery department is well filled at present with well assorted lines and they are prepared to handle early buyers from all over. A British Columbia merchant has this week made some very extensive purchases from this department. Umbrellas, bathing suits and neckwear have been receiving special attention the past week. Four cases of American braces have been opened up; the last lot which was mentioned in these columns sold very fast and a repeat was necessary. Being a job lot they will be sold at special prices. A low line of faille ribbons is being shown, and is worthy the attention of shrewd buyers. Black silk velvets, from 18 to 27 inch, are being offered at special prices. The stock of tartan dress goods in all the new plaids is quite varied and attractive.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

SPECIAL NOTICE TO THE TRADE.

We offer "only" pure spices ground from No. 1 grade of clean stocks. In our opinion, low grade PURE SPICES are worse than compounds, and we don't offer them. Your orders by mail or through our Travelers kindly solicited.

Respectfully,

THE SNOW DRIFT CO.,

BRANTFORD

CANDY.

We manufacture it in every conceivable shape and are constantly getting out new ideas.

We make a specialty of "Gross Goods," which yield the retailer a large profit.

Our travellers are now filling their sample cases with new lines and will be on the road at once. Should they not go to your town, send in your orders by mail and we will give them careful attention.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder

Sold only in Cans.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

WE OFFER 2000 CASES

=TOMATOES-

"De SALABERRY" brand, choice, for immediate delivery.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

IMPORTERS

Teas, Fancy Groceries and Table Delicacies.

309, 311 and 313 COMMISSIONERS,

CORNER ST. PETER STREET,

MONTREAL.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS,

TORONTO.



The proprietors of the Bay of Quinte Cannery Factory propose establishing a branch in Winnipeg.

W. E. Zimmerman, traveller for W. H. Gillard & Co., Hamilton, is again confined to his bed with typhoid fever.

R. M. Fullerton, of the Snow-Drift Baking Powder Co., Brantford, is, we are pleased to learn around again after a severe illness.

A grocer in the North has a bundle of old unpaid bills hung up in his store labeled. "The reason why I do not give credit."—Grocery World.

A "model of the figure of Lot's wife in salt" will appear in the Kansas World's Fair exhibit to represent or illustrate the salt industry of the state.

A despatch from London states that the first five carloads of fruit from California arrived there on the 4th inst., in good condition by the steamer Majestic.

The terms of engagement having expired, Donald Morrison has left the firm of Lucas, Steele & Bristol, of Hamilton, and purposes shortly going into business, on his own account.

A. Fader, fish merchant, Vancouver, had in his store on Water street the other day a monster salmon weighing 60 lbs. It was caught in the Fraser River, and is probably one of the biggest ever caught.

The St. Thomas grocers met on the first inst. to consider the holding of a picnic and procession. It was decided not to do so this year, owing to the lateness of the season, but to arrange one early next summer.

The grocers of London challenge the grocers of St. Thomas to a game of base ball to be played on Civic Holiday, Aug. 16th. The match to be for a quantity of flour, or something of that nature to be given to the poor.

At the Columbian Exhibition, canned goods, fruit, fish, meats, &c., will form in themselves a big exhibit in which canned fish, and especially canned salmon, will be made a prominent exhibit in the Canadian Court by the Department of Marine and Fisheries.

The Montreal Retail Grocers' Association held quite an enthusiastic meeting the other evening, when the prizes were distributed that were won at the pic-nic. After this Peter Gannon was elected secretary, pro tem, in place of Mr. Hurtubise, resigned, and the meeting was adjourned.

The retail grocers of Montreal who deal in dry groceries alone propose the formation of a separate association from the one now existing in that city, the majority of whose members deal in wine and spirits as well as

in dry groceries. The membership of the new association would not include dealers in wet goods.

The Maritime Grocer and Commercial Review is the name of a new fortnightly trade paper published in Halifax. The first number, just to head, gives fair augury that it will be well buoyed up by the waves of that class and section of commercial favor on which it has ventured forth. We welcome it to our exchange list.

Jos. Coupland, wholesale produce and commission merchant on Water street, Vancouver, has sold out to Baker & Leeson, late of Douglas, Man. The new firm took over the business on August 1st. They were engaged in business as general merchants in Manitoba, and Mr. Leeson will not go out till the Fall.

F. W. Vanluven, traveller for Stuart Harvey & Co., Hamilton, favored us with a call last week. He was on his way east to the Thousand Islands, and left on the "Spartan" for Kingston on Wednesday. He is one of THE GROCER'S old friends, ideas of his having appeared in its columns on different occasions. He is on his well-earned holiday trip, and expects to put in a jolly three weeks.

It is understood that a new joint stock company is being formed to carry on the work at the Farnham beet sugar factory. Stock is now being subscribed, and it is hoped that work will be resumed in a comparatively short time. This will, if prospects are fulfilled, be of much importance to the farmers of the district, who have a large extent of land cropped with sugar beets, for which there will be no market if the factory remains closed.

Among the arrivals by the S.S. Miranda, we notice the name of Mr. P. G. Jeffry, representative of the well known house of Thurber, Whyland & Co., New York, who comes here to look after the business interests of the house. He brings with him, for the Relief Committee, a donation of eighty bags of flour from the firm, as well as a supply of clothing collected for the same purpose. Bearns & Finlay are their representatives in this island.—St. John's Despatch.

B. H. Scott, formerly with T. Kinnear & Co., and latterly with Sloan & Crowther of this city, is to represent Thos. Lawry & Son of Hamilton, for hams and bacon (L. & S. & Imperial brands) and W. H. Gillard & Co. for "Russian blend" teas. He is well and favorably known to the trade of the city, and will open an office near the business centre shortly.

A special from Digby says that mackerel have struck in along the shore of St. Mary's bay, and that traps and seines are taking from 50 to 100 barrels of No. 1 fish each tide. This is a great temptation to American mackerel men who are hovering suspiciously near the three-mile limit. In consequence the Dominion Government have

despatched the cruiser Kingfisher to the scene of the alleged poaching, and some seizures may be looked for.

Grant & Co., pork packers and cheese exporters, Ingersoll, Ont., have made arrangements with William Mara to purchase his grocery business in Queen street west on Aug. 16. They intend selling the products of their pork factory with the groceries. Mr. Mara is going into the wine and mineral water agency business and has taken a store at 79 Yonge street, near King street, with vaults under 77 and 79 Yonge street.

The other evening, in broad day light, the store of Messrs. Kellerman, of Dashwood, was entered and the cash box, containing \$127 and \$1,700 in notes, stolen. The box was on the desk at the back door, and it is supposed that while the clerks were at the front of the store the thief stepped in at the back and carried away the box. Next day the box and notes were found in the ditch near Keacher's blacksmith shop, with five dollars in silver, the bills having been taken. There is no clue to the thief.

The Hamilton Retail Grocers' Association has decided to refund the money for the tickets held by people who were prevented from going to their picnic owing to the blockade on the street railway just before train time, which kept scores late for the train. This resolution makes some difference in the financial returns from the picnic, causing a small deficit where there would otherwise have been a surplus. Secretary Harvey met all claimants for refunds on this ground at F. F. Dalley's office last Thursday and returned them their money.

The celebrated case of Baird v Walker has been settled at last by a victory for Newfoundland. It arose out of the closing in 1890 of lobster factories on the French shore, owned by James Baird, by Sir Baldwin Walker, captain of H. M. S. Emerald, acting by instructions under the modus vivendi arrangement. Baird contended that the factories were in operation before the modus vivendi was concluded, and took an action against the captain in Newfoundland Supreme Court, claiming \$2,500 damages.



"CAIRN'S" HOME MADE MARMALADE

Is a most delicious preserve for the warm weather. Advise all your customers going to the country to take some with them. Your wholesale grocer has it.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

The court unanimously upheld his claim, and the British Government, which upheld Walker, appealed to the Imperial Privy Council. It delivered judgment in London the other day, affirming the former decision, and makes the British Government disgorge the sum claimed, besides costs, which are enormous.

The Hamilton Coffee and Spice Co. have just got out a very beautiful spice tin. The scenes on it are The Canada Pacific steamer leaving Vancouver, Niagara Falls, Quebec from the river, Ottawa Parliament Buildings, and a scene near Banff. The cover is very ornate and altogether it is a work of art and the most beautiful tin the grocer has yet seen. The Macdonald Mfg. Co., of Toronto are the manufacturers.

Casualties are not wanting to remind us that the seas of Japan are among the most dangerous in the world. The Kuro Shiwo, a black stream flows continually in a north easterly direction along the south-eastern coasts, but its rate of progress, and even its direction are liable to change according to the weather. Moreover, especially to the northward dense fogs prevail. These, apart from storms, have worked the ruin of many a ship. On the morning of the 29th of last month the steamer Haiphong, bound to Yokohama with a cargo of sugar from Formosa, was set by the Kuro Shiwo out of her course and in a thick fog ran ashore, within half of a mile of a light-house some eighty miles from port. All her crew were saved and the vessel and cargo have been sold.

THE PRICE OF SUGAR.

An article on the above subject in a recent issue of THE CANADIAN GROCER has attracted attention, and all parties interested in the matter seem to be in accord with its sentiments, and are ready to acknowledge its truth.

In it we pointed out the folly of all parties concerned in the existing practice of slaughtering sugars. Buying granulated at $4\frac{1}{4}c$ in Montreal, paying freight from that point to Toronto, and then selling it here at $4\frac{1}{4}c$ delivered into the retailer's store, less a trifling difference in discount, is indeed the height of folly. It cannot be expected that an immediate change in the condition of affairs will take place, nor that the whole-salers as a body will at once forsake a policy which is doing good to no one, and will pursue a more business like course. But the vista is clearing, and it is worthy of note that some are awakening to a sense of the position, and a beneficial change seems about to take place. Already we hear of two departures from the miserable state of affairs recently obtaining in Toronto. And it is altogether probable that the wiser will quietly drop out of the sugar trade and let others nurse the baby until this disease be mended, contenting themselves with that part of the grocery business which pays its way, and leaving the glory part to such houses as are doing trade for the fun of the thing.

PROVERBS FOR ADVERTISERS.

Spare the advertisements and spoil the business.

He is a wise man who takes a large space and puts little matter in it.

Whoso loveth a good business loveth advertising; but he that despiseth fame is an ass.

A good advertisement is like the merchant's ships; it bringeth abundance from afar.

He that payeth for advertisements with goods is a fool, for he raiseth up competition in his own market.

Every wise man advertiseth, but a fool speculateth on the stock exchange.

He that trusteth in a large circulation shall be wealthy, but he that believeth in cheap rates shall be busted.

The smallest circulation has oft the loudest tongue.

A big advertiser leaveth an inheritance to his children's children.

A small advertisement is better than a bad traveller.

There is no worse robber than a journal that does not circulate.

It is hard to get a forty-page catalogue into an inch column.

An advertisement is not a luxury, but a necessity.—"Wal," in London Fame.

NOTES TAKEN ON THE ROAD.

John McMurtry, Bowmanville, is preparing to handle large quantities of produce again this year. Mr. McMurtry attributes his past success in that line to his readiness at all times to sell at a fair profit.

John Lyle has been in the grocery business, in Bowmanville, for 25 years. He says it is not as easy to do business, now-a-days, as it was in former years, and for any one to start in trade now, without well-secured patronage, would be financial suicide.

Young & Co. were found at their old stand, and expressed themselves as believing that Bowmanville will pick up this fall. They are prepared to do their share of any increased business that comes to the surface in that town.

The partnership formed by Cawker & Tate, Bowmanville, has proved very satisfactory. Mr. Cawker was formerly with John Lyle. Mr. Tait is a young man whose experience in life has been wholly in the grocery trade, his father being an old grocerman of 25 years' standing. The firm are doing well, and have a fine large store.

John Morrow, Colbourne, is one of the wide-a-wake business men of that town. Our representative seeing a number of boxes of lemons that had just come in, asked if they were bought before the rise. Mr. Morrow answered yes, sir, and that he did not often get left at such times.

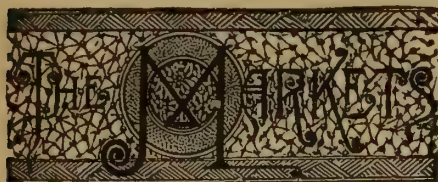
CANADA'S GREAT FAIR, SEPT. 5th TO 17th, 1892.

The citizens of Toronto have voted \$150,000 to the Toronto Industrial Fair for improvements to be made on the grounds for this year's Exhibition, which is to be held from the 5th to the 17th Sept. next. About 50 acres have been added to the present grounds and a new race track and new grand stand to seat twelve thousand people is being built and many other improvements are being made. Consequently this year's Fair promises to be greater and better than ever. A large number of fine special attractions have been arranged for and several new features are promised. The exhibits in all departments will be larger and better than at any previous Fair and will include many that have been prepared for the World's Fair next year. Cheap excursions will as usual be run on all railways and the attendance of visitors will no doubt be as large as ever. All entries have to be made on or before the 13th of August, but most of the space in all the buildings for the exhibit of manufactures has already been applied for. For copies of the prize list and programmes drop a post card to Mr. Hill, the Manager, at Toronto.

MEW CANNING FACTORY.

E. G. Dailey, of Detroit, Mich., and E. E. Harris, of Kingsville, Ont., have started a canning factory, under the style of The Kingsville Preserving Co., at Kingsville, Ont. Mr. Dailey is the head of the firm of E. G. Dailey & Co., Detroit, packers of the celebrated "Boy" brand of canned goods, the company averaging a pack of 60,000 cases each year. On that market their "Boy" brand is recognized as of first quality. The company have also a Chicago office. At Kingsville the same kind of seed has been planted as is used in the States, and that produces corn and tomatoes unexcelled in flavor and merit. The labels to be used on the Canadian pack are to be from the same dies and stamps as those used on the American side, and if the "Boy" brand of corn and tomatoes has the call that the merits of the goods deserve, the company's success is assured. Samples of the pack now to be seen are exceedingly fine.

Following is the list of passengers from Montreal to Liverpool by the "Lake Ontario," Beaver line. Miss Adams, Miss K. Brunsdrit, Dr. Felix Cornu, Mr. D. Cornu, J.B., Madam L. Cornu, Dr. C. L. Cotton, Mr. Folger, Dr. Grafton, Dr. G. R. Groulx, M.P., Miss Haeusgen, Mrs. Flora E. Haines, Miss Holden, Miss E. R. Jamieson, Mrs. Keegan, Mr. King, Mrs. King, Mrs. Langton, Master Langton, Mrs. Leeson, Miss Leeson, Mr. Jas. Leighton, Mrs. Jas. Leighton, Master Leighton, Major J. C. McCorkill, Mrs. McCorkill, Mr. Adam McMurtrie, Mr. Moore, Mrs. Moore, Master Moore, Miss Moore, and infant, Mr. J. C. Nagle, Mr. John Puddicombe, Mr. Harry Puddicombe, Miss Puddicombe, Miss A. G. Richardson, Miss Edith Rose, Mr. G. H. Russell, Mr. Seymour, Mr. J. D. Shields. Rev. James Stewart, Mr. J. H. Swan, Miss J. Swan, Miss I. B. Swan, Miss Vining, Mrs. Henry Vass, Mrs. Ward, Mr. Jas. W. Woods.



TORONTO MARKETS.

TORONTO, Aug. 11, 1892.

GROCERIES.

The trade is better than it seems. Some very good business has been done since the month opened, and it is not falling off as we get away from the first. But there is no stir in the transaction of it. Groups of traders are not a frequent sight in the salesrooms these hot days, but quiet letter orders that count for just as much come in steadily. Nor is the warehouse necessarily much more active than the sample room, for a very considerable amount of the sugar that is bought is shipped directly from the refinery. This is generally the case with carloads, and carloads, whether for individual buyers or collections of buyers in the same town, are quite numerous. The business done is still unsatisfactory in the matter of profits, though there are gleams of improvement visible in this respect. The sugar trade still makes business very one-sided. Such other trade as is done is miscellaneous in character. It is now a transitional period, new goods either arriving or being looked forward to. New teas are continuing to come forward, and the various new canned goods, and dried fruits are beginning to interest wholesale buyers.

COFFEE.

The firmer tone in Rio coffees noted in last week's report, has not been modified by any subsequent advices. Wholesalers are not keen buyers at the present, as the de-

mand for stock from retail sources is not urgent, and the state of the market does not invite purchasing ahead of trade requirements. Jobbing prices are unchanged at $17\frac{1}{2}$ to 21c. All other coffees remain as they were. Porto Ricos being 22 to 25c., Padang 26 to 28c., Mochas 28 to 32c., Javas 30 to 35c.

DRIED FRUIT.

Current business is fairly good, Valencia raisins having a moderately strong call at $4\frac{3}{4}$ c. upwards, but chiefly at 5 to $5\frac{1}{2}$ c. for off stalk. Currants are becoming scarce, with $4\frac{3}{4}$ c. the lowest quotation. Prunes are dull at $5\frac{3}{4}$ to 6c. Dates are in very light demand at 5 to $5\frac{1}{2}$ c. Peels are unchanged, lemon being 16 to 17c., orange 18c., citron 26 to 28c. The market for the raw material of candied lemon peel is very strong in Italy. Nuts are steady. The probabilities of the new fruit crops are thus outlined:

Valencia Raisins—Prospects continue good. Scaldings are likely to be later than last season.

Malaga Fruit—Mail advices report raisins to have suffered from warm weather, but that for some days the temperature has been very favorable. Crop is not so far advanced as last season's. Yieldings will probably be somewhat under 600,000 boxes. Prices will likely open high, owing to bareness of market. Jordan and Valencia almonds are turning out very short.

Sultana Raisins—Crop is estimated at 27,000 tons against 23,000 last year. Drying is now commencing. Prices will likely open low.

Eleme Figs—Weather has been most favorable. There is a large crop, and the probability is the trees will have enough strength to mature the whole.

Currants—Advices are that crop is progressing favorably, and is estimated at 145,000 tons. Quality, so far as can be judged at this period, will be much superior to last year's, though a great deal depends on weather during vintage and drying. Heavy rains on 23rd July caused some solicitude

(Continued on page 16)

CANNED GOODS.

TORONTO.

The market develops slowly. Time makes but little difference in it, the conditions being very persistent in their sameness. Traders send in their orders and get their supplies, but the market shows no outward difference as the result of steady selling. If orders were more frequent and of greater volume the same remark would probably be applicable. The supply may be depended on, so far as appearances can be taken as evidence, to furnish all the stock that will be wanted before new pack goods come into trade. There are none of the signs that go in advance of early depletion. Prices are not rising, are not even hardening, and this goes to show that the demand is not likely to outlast the supply. Prices are \$1 to \$1.05 for staple vegetables. In new pack goods, jobbers are not showing special eagerness to make contracts for future delivery. They have bought assorted cars in a few cases at 85c. Some retailers are reported to have done a little in this way, however. Fruits are very dull, as they always are at this season, but cherries, plums and peaches of the old pack are held more steadily on ac-

Pea-nuts

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You can lose more than we do by not subscribing for this paper.

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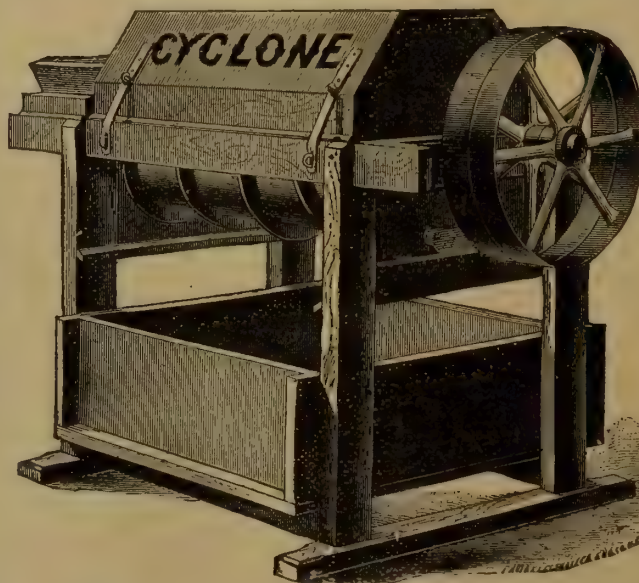
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"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

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To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

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& LIDDELL,**
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DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
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H. & L. have been in business over 40
years and have Travellers all over England.
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We
Pack
Only
the
Best.

Have you goods
bearing my name
in stock? They
are always the
same, always reli-
able.

D. W. DOUGLAS,
St. Johns, P.Q.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS**
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "**BOULTER**"
across the face of each label in a distinctive
color. Look out for the word "**BOULTER**"
if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
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THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
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RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to
BUY THE BEST

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,
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Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured
extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.



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GRIMSBY, ONT.

Packer and Preserver of the Cele-
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Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



12 Years Experience

Convinces us that it pays to can and
preserve the best goods possible.
Sales for 1891-2 doubled those of pre-
ceding year.

We have our Factories thoroughly
renovated and are in position to im-
prove if possible the standard of our
goods this season. We can furnish

New Preserved Strawberries July 1st, Raspberries early June and
Sweet Wrinkle Peas July 15th. Send for sample order.

Remember the quality of all our goods are
guaranteed.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES: Delhi, Ont., and Niagara on the Lake.

count of the shortage in the crops of these fruits. Salmon keeps the same firm tone that has characterized it for some weeks and sells from \$1.50 upwards. Prices to arrive next month are quoted from \$1.45. The receipts reported last week are pretty close to exhaustion now.

MONTREAL.

There is nothing new in canned goods, as there is only a small hand to mouth trade doing. The trade here are only buying what they actually require, and we have no big deals to note. It is reported that salmon will be scarce as The Fraser river catch was not up to the standard.

Continued from page 14.

about rot. Shipments will commence about 20th inst.

Turkish Prunes—Cable advices are that crop is smaller than last year, and that in consequence of speculation prices now named are very high.

RICE AND SPICES.

Rice does not play a very prominent part in the business now being done, though some good sized orders have received attention this week. The price of B rice is $3\frac{3}{8}$ c. to 4c. Conflicting reports come from Japan, but the latest is rather adverse. The favorable weather and consequent advancing prices are the news that comes by latest reports.

In spices the market affords nothing new to say. Trade is quiet and prices remain at quotations given in Prices Current.

SUGAR.

It is obvious that the season's sales will not aggregate so many tons as preserving requirements called for last year. The lower price cannot stimulate the demand to any over-exertion. The limits of the fruit crops have a more determinative effect this year than the prices of sugar have. Cherries have been a failure, and hardly any fruit crop has been as full as the corresponding crop of a year ago. Sugar still sells at low prices. The trade still refer to the sugar business in language expressive of disgust at the foolishness of everybody who is taking a hand in the business upon the basis of cut prices. There are signs of amendment observable in some quarters, but they are far from general. The refiners now ask $4\frac{1}{4}$ c. for granulated, and wholesalers are still prepared to sell car loads at that price at the refinery. The price of yellow is from $3\frac{1}{4}$ c. upwards, that quotation being the one holding for car-loads. There are some houses that prefer to be spectators of business in granulated at $4\frac{1}{4}$ c., and decline to take any orders at so low a figure, wanting at least $\frac{1}{8}$ c. more than this. These do not hunt orders for sugar. The prices that receive the sanction of greatest usage are $4\frac{3}{4}$ c. for granulated and rather more than a cent lower for yellow, shipped from Toronto.

SURPRISE SOAP

A good soap for all uses.

Peculiar qualities for washing clothes.

We sell it. So do all the best wholesalers in Canada.

The St. Croix Soap Mf'g Co.,

Branches :

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

St. Stephen, N. B.

Willett & Gray, New York, in their weekly sugar Statistical say : The stock in all the principal countries, at latest uneven dates, 1,045,536 tons, against 1,017,704 tons at the same uneven dates last year. Stock in Havana and Matanzas, by cable, 110,000 tons, against 117,000 last week. Centrifugals have been quiet and steady, at $3\frac{3}{8}$ for 96° test, at which moderate sales have been made. Sugars for shipment from Cuba are still withheld from sale except at an advance. The market is somewhat governed by sentiment, and it is possibly that Cuba may weaken again when European sugars begin to arrive. Muscovados declined 1-16c. to 2 11-16c. European markets are quiet and steady, at 13s. 3d, cost and freight, for 88° analysis beet sugar. The demand for refined has been large during the week, and meltings have increased, but the American Sugar Refining Company have met the demand fully and freely, and their capacity is fully equal to any sized demand that may come, however large it may prove to be during the immediate active months of the year. A notable feature is that the production and consumption are now equal, while last year at this time a very considerable amount of refined remained in stock unsold.

From F. O. Licht's July report : The weather during the past month was warmer than the two preceding years, but with too little rain for the last sowings, which, however, are now developing rapidly. The dry weather favored field work. Thinning out was finished the third week of June, and the soil kept continuously clear of weeds. There were complaints of the beet fly and the gamma owl. The latter insect increases

rapidly, and may do damage the coming month. The beet fields generally in Germany look well, and have made considerable progress in leaves and roots as well as in contents of sugar, being, by tests, slightly ahead of last year at this time, giving prospects of a good middling crop. In Austria-Hungary the beets have grown well, and the fields are satisfactory and justify the best hopes. In France accounts are still contradictory and partly unsatisfactory, and rain is much needed. Belgium is like France, or worse. Holland is mostly favorable. Of the European crop, as a whole, no correct judgment can be formed now, as the weather after the end of August will decide the agricultural yield and the contents of sugar.

SYRUPS AND MOLASSES.

Syrup is locally out of demand. At the refineries there is an unusual scarcity of stock, owing to some big purchases made recently on Maritime Province account. The price from which quotations range upwards on spot is 2c.

Molasses has had a quiet week of it. West Indian descriptions are steady at the recent advance. Prices are 35 to 37c. for Trinidad in puncheons. Porto Rico hogsheads are 38 to 40c. New Orleans barrels are 30 to 32c.

TEAS.

The strength of the market as reported last week has been confirmed. Later cables report a very strong tone in Japan. Locally, wholesalers are not buying freely. They do not need the tea particularly at the moment, and they are reluctant to pay in advance of

**CANNED
GOODS
— A —
SPECIALTY.
WRITE US.**

ESTABLISHED 1869.
STANWAY & BAYLEY.
BROKERS
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GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

PACKERS'
AGENTS.
SALMON,
VEGETABLES, Etc.
WRITE US.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, L'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow.

England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
GENERAL COMMISSION MERCHANTS

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For all lines of Canned Goods, Hams, Bacon, Lard, Butter, Cheese, Dried Fruits, Coffee, Sugar, etc.

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W. A. McCLEAN & CO.,
Pork Packers.

FOR SALE--

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

We are now receiving California fruit direct from California in car lots.

Our first car arrived on Thursday, 28th inst., and was sold at auction on arrival. We expect another car next week. We are also receiving cars of Tomatoes, Watermelons, Apples, etc., and all kinds of small fruits, and we solicit a share of your trade.

Yours respectfully,

McWilliam & Everist,

25 and 27 Church St.,

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MELONS--

Two to three cars weekly.

TOMATOES--

Mississippi stock arriving, fine shape.

CALIFORNIA FRUITS--

Apricots, Peaches, Plums, Cherries—fancy packed.

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Prompt Sales and Quick Returns.

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HAMS, MESS PORK,
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New cheese,
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Choicest quality Hams, Bacon, Beef Hams, Dried Beef, &c. Write us for Price List.

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LEMONS : 360's Pascatel.....\$4 00
300's " 4 50
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Commission and Manufacturers' Agents, Grain Brokers.

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Consignments Produce will have prompt attention.

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All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

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71 Colborne St., Toronto.

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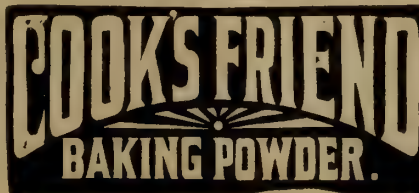


Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

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Is Honest Goods and just
the Thing on Which to
make or Extend a Business.



The Best Grocers Make
a point of Keeping it always in Stock.

MARKETS—Continued.

needs. There have been some sales made at 16 to 18c., seven or eight hundred parcels having been placed at those prices, and are now on their way forward. Mail advices from London, England, under date of 30th of July, report that market over supplied with common to medium Ceylons, and prices on these grades rather weak, fine Ceylons in good demand, and a limited quantity offering. Common kinds of Indian teas are very cheap, but finer grades scarce, and very stiff prices had ruled at the auction rooms. Javas show slight improvement over recent prices. China Congous are without change. The new season's Kaisows were expected to arrive on the 2nd of August. Young Hysons are strong, and low grades scarce and dear. Monings showing good value, and prices are likely to strengthen.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Importers are sending forward orders for September shipment of dried fruits.

There are enquiries for canary seed in round lots. Holders ask 4 to 5c. as to quantity.

Advices as to the French sardine catch are still very unfavorable, and it is stated also that the Portuguese catch has fallen off lately.

The regular Dutch sale of Government Java coffee is reported as going $\frac{3}{4}$ florins above valuation, and good ordinary quoted at 55 $\frac{3}{4}$ florins.

The first shipment of new Valencia raisins for this market will be made from Denia the first week in September. A shipment for New York will leave about August 25.

Perkins, Ince & Co. have a cable from Shanghai saying: "The agreement in regard to the total export of Pingsueys has been settled, and they have advanced 1 tael. The total export decided upon is about 15 per cent. short of last year's.

Reports as to the Japanese rice crop are of a promising nature, the weather being all that could be desired, and a good and early harvest is anticipated. The quotation of rice has fallen in consequence, and it is expected to drop lower than \$6 per koku.

Perkins, Ince & Co. have received the first samples of new Young Hyson tea, representing a shipment which arrived a few days ago at Vancouver by the Empress of India. The prices quoted are about the same as those of a year ago.

Davidson & Hay have received a large lot of medium and low grade Japan teas, which are now in store. Prices range from 12 to 17c. Exports of this class of teas are short, and shippers are prophesying that Canada will be buying in New York before the end of October.

The steamship Hankow, the first tea vessel of the season via Suez Canal, has arrived. She left Yokohama May 18th and Singapore

June 18th, and makes a passage about in accord with calculations. Her tea cargo consists of 84,261 lbs. old Japans 823,569 new Congous, and it is expected the latter will attract attention as soon as ready for negotiation.—N. Y. Commercial Bulletin.

J. Lockhart Watt & Scott, Toronto, have received an advance sample of the new crop Sultana raisins. In quality it is fully up to the level of former seasons' fruit, and has a very bright appearance. No shipments have yet been made. The sample left Smyrna on the 23d July.

The N.Y. Commercial Bulletin says: Some little time ago we noted the inauguration of contract dealing for future delivery of pepper on some of the European exchanges, and there is evidence that the influence is commencing to be felt here. On the first of the present month our local accumulation was some 6,000 bags less than at the corresponding date during the previous two years; the London stock was reported about 1,000 tons short, and the latest advices from primal points lead to an impression that shipments will be light for some time to come. These features, in conjunction with the fact that exceedingly low rates are leading to steady full consumption of the pure article to the exclusion of adulterations, attract attention, and there is a speculative itching in some quarters.

The British Columbia Commercial Journal says: The run in the Fraser river is very poor, almost a total failure, and it is not at all improbable that the canners will not put up one-quarter of their usual pack. The Beaver and Richmond canneries are reported to have so far put up about 250 cases each. There is still another month for fishing, and although the cannery men hope to put up a half-pack, which is all they are allowed by agreement, the prospects are rather disappointing. The run on the Skeena river is very good, and all the canneries are sure of putting up the full three-quarter pack. The Balmoral and Inverness canneries at last reports were getting on nicely, and are expected to pack their full limit of 11,250 cases each. It is believed the other canneries on the Skeena will have no difficulty in packing up to their limit, as reports state that the run on the Skeena is one of the best for years. The last reports from the Naas were very favorable. The fish were still running, and the canners were expecting to pack up to their limit. The run at Alert Bay has been very fair, and at last advices 1,200 cases had been put up. Last year the fishing here was a complete failure, only 600 cases having been put up. The limit for the Alert Bay cannery this year is 5000 cases. At Rivers Inlet the run up to last advices was only middling well, but this may increase later, and it is yet uncertain how the pack will turn out. The Barbara Boscowitz, which arrived July 22, brought down the first of the new sea-

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

Inquiries for flour are not so numerous as they were and actual business is of smaller volume. Prices are the only thing that has not lost ground. They remain as they were, with a slight tendency to weakness. The falling off in the eastern demand has a natural tendency to lower the tone of prices, but shipping is expected to take a start in the early future. Feed is in good inquiry and is firmly held at the mills.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.95 to \$5; strong bakers', \$4.50; white wheat patents, \$4.80; straight roller, \$4.40; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.80 to \$4.90; Manitoba strong bakers' \$4.25 to \$4.40; Ontario patents, \$3.90 to \$4.20; straight roller, \$3.65 to \$3.75; extra, \$3.20 to \$3.25; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12, shorts \$13 \$14, mixed feed \$22, feeding corn 50 to 52, oats 33c.

HAY—Is fairly active at \$10.50 for No. 1 new timothy and \$9 for new.

STRAW—Is steady at \$6.50 to \$7.

MONTREAL.

A quiet local trade in straight rollers and strong bakers is reported at quotations: other grades are neglected; very little doing for export account, as buyers' limits are below spot prices, which range as follows:—Patent spring, \$4.70 to \$4.85; patent winter, \$4.25 to \$4.65; straight roller, \$4.00 to \$4.15; extra, \$3.40 to \$3.60; superfine, \$3.10 to \$3.25; fine, \$2.75 to \$3.10; strong bakers, \$4.25 to \$4.40.

Oatmeal quiet, sales confined to home wants. Granulated, bbls \$3.90 to \$4; rolled bbls., \$3.90 to \$4.00; Standard, bbls., \$3.85 to \$3.95; granulated in bags, \$1.90 to \$2.00; rolled in bags, \$1.90 to \$2.00; standard in bags, \$1.80 to \$1.90.

Bran and shorts are in fair local demand. Mouille is quiet. Quotations are as follows: Bran per ton, \$12.50 to \$13.50; shorts per ton, \$14.00 to \$14.50; mouille per ton, \$19.00 to \$22.00.

"HAPPY THOUGHT" Counter Check Books

A patent has just been issued for a new automatic check book to be known as "Happy Thought." No black leaf required; yet every page copies with exactness and permanency. It is clean and saves time, patience and money. Prices are \$1 per hundred lower than any other check book on the market. Made in any style and size.

Samples and price list free on application.

J. K. CRANSTON,
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"Grip" and "Carter" check books supplied at manufacturers' prices.

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LOBSTERS,

Finest brands, Canned Lobsters, tails and Bats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

The McKay
Milling Co., Ltd.
OTTAWA.

MANUFACTURERS OF—

—HIGH GRADE

Patents,
Strong Bakers,
and
Family
FLOURS.
OATMEAL.

Granulated, Mid Cut, Fine Cut,
Flour Cut and Round
Cut.

We make the Celebrated

K-Y-

ROLLED OATS.

GROCERS

When buying biscuits and confectionery write
us for samples and quotations.
Yours respectfully,

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A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, - Kingston, Ont.

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—AND—

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EMBRO
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D. R. ROSS, - - EMBRO, ONT
A CHOICE QUALITY OF
Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
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tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
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Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,
also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and
Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and
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REINHARDT & CO.,

SALVADOR LAGER
IS THE VERY BEST.
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WALTER THOMSON

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GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

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BRANDON ROLLER MILLS,
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

N. WENGER & BROS.,
AYTON, ONT.

-- MILLERS --
(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.

W. W. SUTHERLAND.



son's pack from the northern canneries, consisting of 300 cases; 200 cases were landed on the Fraser river, and 100 cases of Naas river spring salmon from McLellan's cannery were delivered to a Victoria jobber, by whom these are quoted at \$5 a case of four dozen. Advices received from the Columbia river state that the pack there is about the same as last year in quantity, but is of an inferior quality, because of the small quantity of Chinook salmon packed. On account of the shortness of the Chinook run, the canners have substituted large numbers of steel-heads and bluebacks, which are as well known, inferior fish.

PETROLEUM.

Business is backward. No very large orders have been submitted this week. The daylight is now very considerably curtailed, but trade has not correspondingly expanded. Prices are steady, Canadian refined being unchanged at 14 to 14½c.

The Petrolia Advertiser reports: Petrolia crude \$1.26¼ per barrel; Oil Springs crude \$1.27¼ per barrel. Oil matters this week are rather at a standstill, nothing of any particular importance having occurred since our last to make any change in prices. The wells are still holding the production to its requirements and new ones are continually being struck that will prove sufficient to cover all decreases. Owing to the smaller quantity required for refining purposes at this season of the year, the stocks in the banking companies' charges will be considerably increased by the time the fall season opens. Prices for both crude and refined may be quoted as above, there being no change since our last.

BUTTER AND CHEESE.

The great heat has been a hindrance to shipping, so that receipts have fallen off and prices have risen. Good dairy tub butter is worth 15 to 16c., and medium brings about 14c. Store tubs are worth about the same, if they contain really prime stock. All the low grade butter obtainable finds ready sale at 11 to 12c. It is as scarce as any other description. No creamery tub is moving on this market. There was a sale of two cars of straight yellows made on Monday. The butter was sold to a Montreal buyer. The improved tone of the butter market may not outlast the hot spell, but the strong shipping demand that is coincident with this shortage indicates that butter will find ready sale in any state of weather, so that an increase in the supply is unlikely to affect materially the butter market.

Cheese is very firm at the moment at 10c.

COUNTRY PRODUCE.

BEANS—Holders profess to see profit in the holding on to stock, as they claim the coming crop will need to be helped out by the surplus of '91. The price is unchanged at from \$1 for cars and \$1.10 to \$1.20 for small lots.

DRIED AND EVAPORATED APPLES—Prices are the same, that is, sun dried are 4 to 4½c., according to quality, and evaporated are 6½ to 7c.

EGGS—The market is not well supplied with strictly fresh stock. The price now going is 11½ to 12c.

HONEY—Extracted is 5 to 7c., sections are 14c.

HOPS—There is little to base any estimate of yield or prices of new hops. Old are dull at 21 to 24c., and 90's are 16 to 18c.

PROVISIONS.

The provision trade is active, but in some lines there is a want of stock that impedes business. No movement in very large lots is reported. Prices are firm but unchanged in quotation.

BACON—Long clear is 8c., smoked backs are 11c., bellies 11c., rolls 9c.

HAMS—Are steady at 11c.

LARD—Pure is unchanged at 9¾ to 10c. for tubs and pails. Compound is steady at 7 to 9c.

BARREL PORK—U. S. heavy mess is \$13 to \$14, Canadian \$15, short cut \$16.

DRESSED MEATS—Beef is 3 to 4½c. in fore and 7 to 8½c. in hindquarters, mutton is 7 to 7½c. Lamb 9½ to 10½c., mutton 7 to 7½c., veal 6½ to 7½c.

VEGETABLES.

New potatoes are plentiful at \$1 to \$1.25 per barrel. Tomatoes are 50 to 60c. a basket. Watermelons are up again, quoting now at 30 to 35c. Muskmelons are plentiful at \$.250 per crate. Cabbage are \$1.25 to \$1.50 per barrel. Celery is 75c. to \$1 per crate, or 50c. a dozen. Egyptian onions are \$.250 per sack.

GREEN FRUIT.

Another hot spell has forced up the demand to unusual strength and the sale of lemons has been brisker than it was at any former time this summer. Prices have developed also under the genial influence of warm weather, and now lemons are \$6 to \$7 per box. Oranges are not materially higher, \$6 to \$6.50 representing the range of quotations. Rodis are the only description in stock. Bananas are firm at \$2.25 to \$2. California peaches are \$1.75 to \$2, plums \$2 to \$2.75, pears \$3 to \$3.50. Georgia grapes are 90c. to \$1 per basket. Canadian peaches are 90c. to \$1. Canadian pears 50 to 65c. Raspberries are nearly done, and are 7½ to 10c., huckleberries 75c. to \$1, black currants \$1.40 to \$1.60.

FISH.

The fish market is entering upon its active season. A good steady demand is now keeping up a pressure that proves at moments too strong for the supply. There are occasional delays for arrivals. Prices are higher. White fish and salmon trout are 7c. per lb., lake herring are \$2 to \$2.50 per hundred (count), British Columbia salmon are 17c.

SALT.

The demand for salt keeps up to its usual midsummer mark. Prices are steady at quotations in Prices Current.

MONTREAL MARKETS.

MONTREAL, Aug. 11 1892.

GROCERIES.

The grocery trade at this point is about the same as noted in our last. There is nothing new to note outside of the enterprise of one of our leading fruit houses who are holding auction sales of California fruit. At first it was thought that one sale a week would do, but the late sales were carried through with so much snap that it has been decided to hold two sales a week. Sugar is firm with a fair trade doing. The same may be said of all other heavy lines, with the exception of molasses. This line after being held at 33c. for some time has been slashed by the usual cutters, and is now offered at 30½c. It is really sickening to see the big houses trying their best to cut the trade up so. Payments

are as good as usual, and in all lines outside of molasses prices are now firm.

SUGARS.

The sugar market at this point still maintains the firmness noted last week. The refiners claim to be doing a nice trade at steady prices. The wholesale trade have settled down to business in the way of price and unless one of them breaks out things are likely to remain firm for some time to come. We hear of several jobbing lots cleaned off. One dealer has an inquiry for a round lot but will not accept the price offered. If all dealers was like this one prices would be held firm. We quote Granulated 4½ to 4 9/16c.; yellows, low grade 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

SYRUP AND MOLASSES.

Syrups are still scarce and firm, but the demand is very slow, there being only a small trade doing. Molasses has again taken a drop and is now held at 30½c. There is one house here who is responsible for the cutting and no sooner than the price is settled they start to back it up. Stocks here are not heavy but will soon be recruited as a boat with 1000 puncheons will be in this week. In talking to some of the wholesale dealers about the cut, we find out that it is started by the would be molasses kings, and when it is likely to stop is not for us to say. The majority of the trade would like to be back to the old combined prices, and a meeting is likely to be called soon.

TEAS.

In Japan teas the market is not so good as it was last week. Prices are still held firm under light stocks, as there has not been many Japans come forward as yet. One large broker here says there is not likely to be many more of this grade of teas to come to this market. Advices from Japan state that the market is firm under light stocks. In blacks the usual business is being done. The new stock has come to hand and dealers are now working on samples. The new stock is very fine and in good shape.

COFFEE.

The usual jobbing trade is being done in coffee. Stocks here are not heavy and prices are firm. Rios are in good demand, but stocks here are light. We quote—Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

RICE.

The trade doing in rice during the week has been of a steady nature, both in a jobbing way and to the wholesale trade. The mills here have done a nice trade lately and are satisfied. We quote as follows.—Standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

SPICES.

Spices are still in fair demand. The trade doing is of a jobbing nature, there being no big deals put through. Business on the whole is considered fair and the trade has no cause to complain.

NUTS.

A steady local trade to the wholesale trade is all there is to say regarding nuts. Prices are the same and stocks here are fair. One dealer here says the duty on nuts is to high to admit of any large trade being done. The following are the quotations:—Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; walnuts, Grenoble, new 12 to 14c.; walnuts, French 10 to

Low Grade and Medium
JAPANS
A SPECIALTY.

DAVIDSON & HAY
WHOLESALE GROCERS, 36 Yonge St.,
TORONTO.

NEW CANNED LOBSTERS.

The "Royal" brand in tall and flat tins.
These goods were expressly packed for the
finest trade and have no Superior.

No first class retailers stock complete
without these goods.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

FANCY CHEESE

ROQUEFORT, GORGONZOLA, GRUYERE, LIMBERGER, PARMESAN,	PINE APPLE, EDAM, SAP SAGO, NEUFCHATEL, CREAM.
--	--

MacLaren's Imperial
IN GLASS JARS.

We are now booking orders for fall delivery.
Quotations on application.

WRIGHT & COPP,
IMPORTERS,
40 Wellington St. East, **TORONTO.**

ESTABLISHED 1851.

We offer to the Trade :

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in
the Market, at 90c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.
WRITE FOR OTHER PRICES.

SALMON

Horseshoe & Empress
Immediate Delivery.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

Now in store

NEW SEASON'S

Moning Congous

EDWARD
ADAMS & CO,
LONDON, ONT.

BALFOUR & CO.,
IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed ab-
solutely PURE, and sold cheaper than the com-
pound. Send for Prices.

First Arrivals
New Season's
JAPAN TEAS
NOW IN STORE.

Write us for samples before purchasing
elsewhere.

SMITH & KEIGHLEY
Wholesale Grocers,
9 Front St. E., Toronto

Thos. KINNEAR & Co
Wholesale Grocers,
TORONTO.
—JAPAN TEAS—

We are offering special values
to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

J. W. LANG & CO.,
WHOLESALE GROCERS,
JUST ARRIVED :
New Lobsters

CELEBRATED STERLING BRAND,
also full lines of Canned and Potted
Meats, Soups, &c.

59, 61, 63 FRONT STREET EAST,
Cor. Church St.
TORONTO.

NEW
Young Hysons

To arrive in a few days Ex. S. S. "Empress
of India."

PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

J. F. EBY.	HUGH BLAIN.
Condensed Milk	
HIGHLAND EVAPORATED	} CREAM
TRURO NESTLE'S ALLIANCE	} MILK
EBY, BLAIN & CO.,	
WHOLESALE GROCERS, TORONTO, ONT.	

MONTREAL Markets continued

10½c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

DRIED FRUITS.

The market here is bare of good fruit, and there is a good demand for prime Valencias, which cannot be had. The stocks on spot are very poor, and until the new stock arrive there will not be much done. Advices from abroad state the crop is large, and if got in safely will be one of the best for some time. A cable quotation has been received to-day, viz., 16s. for prime off stock fall delivery free on board. We quote: Currants, provincials, 4¼c. to 4¾c. in bbls; do. 4½ to 4¾c in half bbls; do. 4¾c in cases; currants, Patras, 5c in bbls; do. 5¼c in bbls; do. 5½c in cases. Raisins, Valencias, 4½c.

GREEN FRUIT.

The late California fruit sale has had a good effect on the green fruit market. The business done during the week although not large was steady, all lines having good call. There will be another auction sale of fruit to-morrow, and Messrs. Vipond, McBride & Co. are now going to have two sales a week, starting next week. We quote: — Oranges \$5.50 to \$6, lemons \$4 to \$4.50 California peaches \$2 to \$2.50 per basket, plums \$3.50 per crate, pears \$3.50 to \$4, bananas \$1 to \$1.50 per bunch, raspberries 65c. per pail, watermelons 20 to 35c., Southern peaches \$3.50 to \$4, Western peaches 75c. to \$1.

APPLES.

Some new stock has been received, but it is not over ripe and does not meet with a very good demand. Dried and evaporated fruit are dull and quiet. We quote regular \$3.50 to \$4.50 per barrel, evaporated 6 to 6½c., dried 4 to 4½c. per lb., and evaporated peaches 12 to 13c. per tin.

ONIONS AND TOMATOES.

Both onions and tomatoes have advanced but the business doing is about the same as last week. The local tomatoes are now beginning to come in but they are not very good. They to some extent hurt the market for good stock. We quote onions \$3 to \$3.50 per case and tomatoes 50 to 65c. per basket, and carrier selling at \$1.35 to \$1.65.

HONEY.

The demand for honey is light and confined to retail wants. Some dark colored stock has been moved during the week at a shade under our figures. We quote strained bright 7 to 8½c., dark 6 to 7c., comb bright 8½ to 10c., dark 7 to 9c.

HOPS.

Hops are unchanged and the demand confined to home wants. Pressed are in fair demand at old prices. We quote good samples of last years stock 25 to 30c., while old are hard to place pressed are selling at 16 to 18c., in a jobbing way.

FISH.

Gaspé salmon is now over while British Columbia, fresh stock is selling at 14 to 15c. Other fresh fish are in their usual steady call. We quote as follows: Smoked Yarmouth bloaters, per 60 box, \$1.00 to \$1.10; St. John's bloaters, per 100 box, 80c. to \$1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c.; finnan haddies 7 to 8c.

We quote No. 1 herring, per brl., \$4.50 to \$4.60; lake trout, per half brl., \$4.00 to \$4.25; sea trout, per bbl., \$8.25 to \$8.75; codfish, green, No. 1, per bbl. \$4.75 to \$5.00; do. No. 2, per bbl., \$4.25 to \$4.50; codfish, dried, per bbl., \$4.25 to \$4.50; salmon, B.C., per bbl., \$13 to \$13.50; do. Nfld., No. 1, per tee, \$22.50 to \$23; do. do., No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

EGGS.

The local egg market is dull with heavy receipts, prices are unchanged to-day. The percentage of loss is heavy and with only a fair demand, prices are as follows. We quote 11 to 12c.

PROVISIONS.

The local demand for pork and other hog product is small, but the feeling is very strong, and choice brands of short cut at a fraction over our figures. Lard and smoked meats are in their usual demand, but are not very bright at the best. We quote Canadian short cut, per brl. \$16.75 to \$17.50; mess pork, western, per brl. \$16.00 to \$16.50; short cut, western, per brl. \$00.00 to \$00.00; hams, city cured, per lb. 11c. to 11¼c; lard, Canadian, in pails 8¼c to 8½c; bacon, per lb. 9½ to 10¼c; lard, com. refined, per lb. 7 to 7¼c.

CHEESE AND BUTTER.

Cheese is firm enough to-day. That is high prices are being paid for the last half of July by exporters, but whether they are profitable figures is another matter. In fact, it is hard to give the actual spot basis, but that 9½c. was paid at the boat for the 3,000 cheese offered, with 9½c. for some of the best, is undeniable. On this ground it ought to be a market over 9½c., but it is not so yet. Mail advices from the other side are encouraging as regards the position there a week ago, and the assumption is there will hardly be much decline now on really finest goods with the season so far advanced and the country so well cleared up. At any rate to move finest Western, white or colored, to-day would certainly take 9¾ to 9½c., and these are low figures in view of country cost. The cable is unchanged at the advance, 46s 6d.

Butter remains about the same. Creamery is dear but firmly held, and it is claimed to be possible by some holders, but we doubt if it has been made in a general way yet. However, we quote it as an extreme. For dairy stock we note business in Western at 16 to 16½c.

There are more strictly fresh eggs coming in, but the receipts still show a large percentage of shrinkage, and prices hold steady at 11 to 12c under a good demand.

GRAIN.

Wheat is nominal on spot with little offering. Peas and oats are firm, the former being higher in sympathy with the firm cable advices. There is demand for both, stocks being very low.

DRY GOODS.

The feeling in dry goods is about the same as noted in our last. The city stores are not doing as good a trade as if the people were all at home, but the country merchant is benefited by the out of town customer. The French section is about the same as the English. All the travellers out are doing a nice tidy business in all lines. Payments are good now, that is as good as can be expected

Winnipeg grocers and butchers are commencing to talk of their annual excursion and picnic, and it is likely a meeting will be called at an early date to perfect arrangements. From the fact that already two large picnics are announced for the middle of August, and the grocers and butchers not desiring to conflict with other interests, it is probable the latter will not hold their excursion till the latter end of August or early in September. As yet no place or date has been selected.

CANADIAN

CHEESE WINS ENGLISH PRIZES.

Advices have been received by Prof. Robertson, dairy commissioner, of the results of the judging of the agricultural show held at Liverpool on 28th, 29th, and 30th July, under the auspices of the Royal Manchester, Liverpool, and North Lancashire Agricultural Society. The dairy commissioner had superintended the sending forward of same cheese to be entered for competition in the class open to the cheese of American or Canadian manufacture. The Canadian cheese carried off all the prizes which were offered. The society's gold medal and first prize went to Canadian cheese of September make exhibited by a local shopkeeper in Liverpool. The society's silver medal and second prize went to a lot of cheese from Messrs. L. C. Tilley & Son, of New Brunswick. The third prize was awarded to cheese of the "Empress" brand from Messrs. A. A. Ayer & Co., Montreal. "Very highly commended" was the ticket placed upon the exhibit from the "Palace Road Cheese Factory" exhibited by Mr. J. Gerow, Napanee, Ont. Another lot from the dairy station at Perth, Ont., was awarded the ticket "Commended."

At Irish Creek, Ont., Christopher Richard's general store and a large stock of goods in it were destroyed by lightning on Tuesday night.

At a meeting of the Hamilton council of the Board of Trade held on Tuesday, J. M. Lottridge was appointed president and H. N. Kittson vice-president.

H. N. Bate & Sons, wholesale grocers, Ottawa, are talking of putting travellers on the road. Heretofore they have done business without a travelling staff.

W. H. Ruby, of the firm Ruby & Hilker, general merchant, Port Elgin, Ont., was found drowned off the breakwater of that town on Tuesday morning. He had been attending a meeting of the school board the previous evening, and never got home from it. It is supposed that he was making his way to a tug to send a message to his son up the lakes when the fatal misstep was made in the darkness. His gold watch and chain, however, were missing. Mr. Ruby has been 37 years in business in Port Elgin, was for years chairman of the public school board and was a member of the high school board. He was a very highly respected man.

A meeting of cigar manufacturers was held at the office of Eichorn & Carpenter, Toronto, on Tuesday evening to consider the proposed change in the mode of collecting the inland revenue. John Taylor took the chair and John Spilling acted as secretary. It was moved by Mr. Schaeffer, seconded by Mr. Eichorn and carried: "That the system of collecting the inland revenue should not be changed." It was moved by Mr. Kell, seconded by Mr. Cohn and carried: "That the resolution adopted by us be sent to all cigar manufacturers in Ontario, and that a convention of the trade be held here on Tuesday, September 13."

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE”

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not confound us with other firms.

PUT

TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.60. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

FAMOUS “STAR” Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

**F. W. FEARMAN,
HAMILTON, ONT.**

MUNN'S Canned Caplin

Packed in Newfoundland

Are delicious.

Acknowledged by connoisseurs to be
SUPERIOR to

French Sardines.

Prices wholesale are very cheap to introduce them.

SEND FOR SAMPLES.

STEWART MUNN & CO.,

22 St. John St. Montreal.

THE FINEST
IN THE LAND.

CHOCOLATES

EVERY CHOCOLATE IS STAMPED

G. B.

GANONG BROS., Ltd.

ST. STEPHEN, N.B.

There is no other Blacking for sale in Canada equal to P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,

31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris



**MELTONIAN
BLACKING**

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

BOOT PREPARATIONS SOLD EVERYWHERE.



**MELTONIAN
CREAM**

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.



**ROYAL
LUTETIAN
CREAM**

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



**NONPAREIL
DE GUICHE**

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

SUGAR BOUNTIES AND PRICES.

The following, from the London Produce Markets Review, shows how the bounty system develops sugar production in France:

The Journal des Fabricants de Sucre thinks our estimate that the French Bounties cost the nation £6,000,000 a year to be a fantastic one. On inquiry in Paris, we find that the price of loaf sugar in that city in the shops exceeds one franc the kilogramme. It is thus about $4\frac{1}{2}$ d. per pound. Identically the same French sugar, made by the chief Parisian refiner, is being this moment sold in London at 2d. and $2\frac{1}{2}$ d. per pound, an average of $2\frac{1}{4}$ d. per pound. After paying freight and landing charges, French sugar is thus sold in London at just one-half what it costs the French consumer. Such a difference in price on a consumption of 500,000 tons a year means that the French system of crushing duties, accompanied by extravagant bounties, costs the French nation, not £6,000,000, but £10,500,000 a year. How much of that sum reaches the Treasury net and is spent in the public service we do not know, but the whole of the amount is obviously drawn from the pockets of the people. In addition, the production and consumption of sugar are checked to incalculable degree by the high price caused by the bounties and duties. On the English scale, the French consumption would reach 1,300,000 tons, or some 800,000 tons more than the present amount. Taking 800,000 tons as worth £16 per ton retail, the French farmer, manufacturer, distributor, and consumer lose between them £12,800,000, a year on sugar that might be grown and used in France, and is not made there. Adding this to the £10,500,000 surcharge, paid by the French consumer for his sugar at present over what he need pay under a system of free sugar, the much vaunted French system is costing that country £23,000,000, or 575,000,000 francs a year. Our contemporary the Journal will reply that, on the other hand, a grand national industry has been saved; but, taken on the basis of figures, its salvation is a terribly dear bargain for the French taxpayer. Besides there was nothing to prevent the grand national industry from saving itself. It was surely unnecessary to bribe it in such an extravagant way, in order to induce it to buy its seeds of a German seedsman instead of a French one, and to adopt German methods of cultivation. It has now certainly done both, but necessity would have compelled it to do so, without the aid of the national exchequer.

THE NEW MAN.

The new man is generally obtrusively anxious to get business. He no sooner registers at the hotel than he makes a bee-line for the dealer. He isn't deliberate in his manner, like the veteran, who has very little to say for himself, and goes about his work without hurry or excitement. The longer a man is on the road the more matter of fact he grows, and the more he does his work as if it were a regular, everyday occurrence. The new man is apt to be in a hurry to finish up his work in a town, and get out of it as soon as possible. In this he is likely to make a mistake. It never pays to attempt to force things. It must not be forgotten that the dealer is called upon to give up a great deal of time to travelling men, and is, indeed, sometimes considerably bored by them. The traveller must not always calculate on finishing his customer at the first interview. He must study his mood, and if this doesn't strike him as favorable he shouldn't stay too long, but, having personally paid his respects, promise to call around later. It is unwise to attempt to force business at an inopportune time. Better miss a train than to intrude on a dealer who is out of humor, or who is busy with customers. The new man is very apt to reveal his newness through a disregard of these necessary precautions. He has an exaggerated estimate of his own importance, and is apt to regard any apparent indifference on the part of the dealer as a piece of rank impertinence. Isn't he a travelling representative of Rich, Gold & Co., the wealthiest and most ancient and aristocratic firm in the country? This intimation, therefore, of the upstart dealer of Podunk, that he should wait until a horde of country bumpkins have been served, is a piece of unpardonable effrontery. He has a very good mind to pick up his traps and leave the place without giving this rude fellow a chance to even look at his samples. He may think better of it, however, and smother in its very infancy this rash resolve, but he cannot conceal the air of irritability that has been aroused. The old hand never allows little things like this to disturb his equanimity. The same old hearty greeting and pleasant word fitly spoken, the same unruffled demeanor, the same bonhomme, secure for him a successful interview on the morrow. The new man is very likely to reveal his freshness on the way from the front door to the office in the rear of the establishment. One of the most difficult things for a young actor to master is said to be the walk across the stage, but the achievement can scarcely be more difficult than for the new man to walk the length of the store, on his first call, without arresting the attention of the clerks. His studied air of indifference to his surroundings, and his supercilious enquiry for the proprietor—nothing short of the proprietor for him—are a clean giveaway. His carriage differs from that of a veteran. The latter slights no one in the establishment. He has a pleasant

"good day" for every man and boy in his way, and the respectful smile he has for the girls makes him "perfectly lovely" in the quick-discerning optics of the fair ones. Before he has reached the office he has captured the whole institution. It doesn't do to slight the clerk, for it may turn out that he is the very one to be consulted in making up an order. While it is a good plan to learn the proprietor's name, and to become acquainted beforehand with the lay of the land, this knowledge can never excuse an omission of the little amenities to which I have referred. The new man will not be very old in the service before this lesson will have impressed itself indelibly on his mind. But when he has mastered all of these little details of the craft he will have shed his outer skin and ceased to be "the new man."—The Travelling Salesman.

IMPROVED BOOK-KEEPING.

Some improvements are always being made in book-keeping, but the old day-book, journal and ledger still remain nearly the same old time-honored articles. But the Barber & Ellis Co. are now manufacturing a line of ledgers and a mercantile register which are well adapted to work a revolution in book-keeping. The mercantile register, invented by a gentleman named Hill, is a new thing and well worthy of attention. It is adapted to last for six years in any business. It shows in a very simple manner the amount of business done each day, the amount per week and the amount per year in all the various departments. It shows at a glance the actual worth of the firm at any time, the aggregate amount of the liabilities and the aggregate amount of book accounts and bills receivable. It shows the amount of cash received, how received, and how expended. It shows when an insurance policy expires. In fact, it tells a man everything he desires to know about his business at any time of the year. It is not complicated, but the necessity of having the various parts and departments correspond to each other prevents mistakes. This is especially useful in the cash department. No progressive book-keeper should fail to see this new expedient.

Hill's Wholesale Ledger, which can also be used by retailers, shows at a glance cash payments, discounts, goods returned, past due accounts; contains monthly statements of all invoices, notes and drafts maturing, and shows when and how each are paid. This ledger is specially adapted to the needs of retailers by a man who knows exactly what they need, and has spent years of work in attaining perfection in these books. Anything which shows a business man what he is actually doing and where he is standing is greatly beneficial to him, as business men very seldom know this, and when a man does not know he is sick, how is he going to apply a remedy. If men knew exactly, twelve times a year, what their financial position is, there would be fewer failures and a more tranquil business world.

Every line of goods embodies a history and a science worth years of study to understand

If you want books, it is rarely wise to pay double price for them to a travelling book-seller

The neglect to look after minute details in the factory is a source of great loss to many producers.

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

AN OLD LEGEND.

Once there was a man—so the legend runs—who had on his hands for many years some goods of which he could not possibly dispose. He grew weary of seeing them, until it seemed to him that they were a heavier burden than the Old Man of the Sea, and that he was in sorrier straits than Sinbad. When the burden became greater than he could bear, he shifted it to the shoulders of the auctioneer, a resource from which poor Sinbad was debarred. A few days later, walking up the street and wondering with what he should fill the space left by the sale of his goods, his eye lit upon a shop window which impressed him as containing a choice selection of articles of exactly the quality and quantity suitable to his purposes. And he went within to secure them, but found to his chagrin and amazement that they were his own despised wares arranged with some sense of appreciation and harmony.

PERSONAL.

Mr. Leon Labonde, for the past 10 years, one of the best known travellers and tea salesmen on the road from Port Arthur, Ont., to Victoria, B. C., and in the N. W. States of the U. S. and Wash., is open for engagement to travel on salary or commission in any part of Canada or the U. S. Mr. Labonde's residence is now at 109 St. Denis St., Montreal, P. Q., Canada, having removed from Winnipeg last February. The highest references will be furnished from mercantile houses, bankers, etc., to any house requiring his services, who may happen not to know him, and if you require a traveller with the most successful of records, acknowledged ability, a spotless reputation, and the finest connection in this country, address as above. 38

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

WANTED TO EXCHANGE—A FARM OF 177 acres good land, and in good location, for a stock of groceries, or general goods, from \$6,000 to \$8,000. Address B, this office. 37

FOR SALE—A STORE AND LOT AND STOCK of General Merchandise in a promising town in British Columbia, on the Canadian Pacific Railway, centrally located. Business well-established; about \$55,000 a year. Good reasons for selling. Apply at once to A. X., GROCER Office. 33

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

We are now booking orders for fall delivery for the following goods: John Gray & Co., Glasgow—Lemon, Citron, and Orange peels, Marmalade in Glass, Stoneware, and in Tins. All kinds of Jams in Glass, Stoneware and Tins. Peterson's Essence of Coffee in Bottles, Sauces, Vinegars, Fruit, Wines, etc., etc. John Jamieson & Sons, Glasgow. Lochfyne Herrings in ½ Kegs, Kegs and Barrels, and Ling Fish.

FRENCH GOODS—Crystallized Fruits, French peas in Glass and Tins, Mushrooms in Glass and Tins, French preserves in Glass, French preserves in Brandy and Marasquin, Sardines, Sardine paste, Truffles, Cockscorns, Olive Oil, Anchovies in Oil, Olives, Truffled Mushrooms in Glass Jars, Macaroni, Vermicelli, etc., etc.

Write to J. C. CAMPBELL & CO.,
204 St. James St., Montreal.

For Sale or Rent.

A desirable 200 acre farm, 3 miles from Toronto limits. Land strong and level. Possession this fall.

Address A. J. M.,
care CANADIAN GROCER,
Toronto.

BUY THE BEST.
SEELY'S

Celebrated
Flavoring
Extracts.

VANILLA, LEMON,
and Assorted Flavors.

Standard Goods of America (established in 1862). Once tried, always used.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

FREE!

SEND FOR ELEGANT

Tutti Frutti

Hanger Signs for your Window.

It has no equal and is the best seller in the world. Address

ADAMS & SON'S CO.,

11 and 13 Jarvis St., Toronto.

BRITISH AMERICA STARCH CO.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each.	4¾c
Barrels, 175 lbs	4¾c
Kegs, 100 lbs	4¾c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6¼c
Brantford Gloss, 1 lb. cartoons	6¼c
Lily White Gloss, 1 lb. cartoons	6¼c
Canada Laundry, boxes 40 lbs	3¾c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages	7c
Challenge Brand Corn, 1 lb. packages	6¼c
Brantford Cold Water Rice, 1 lb. cartoons	8½c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house if preferred.

THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.



SALES MADE OR PENDING.

E. R. Mulhall, grocer, Liverpool, N.S., has sold out to D. C. Mulhall.

C. H. Young, general merchant, Lauder, Man., has sold out to H. C. Hamlin.

Geo. Ferris, general merchant, Fredericton, N.B., has sold out to A. McLean.

The crockery stock of John Ashfield, Ottawa, has been sold at 40½c. in the dollar.

The tobacco stock of N. Lalonde, Ottawa, has been sold to J. Lockmore at 30½c. in the dollar.

John Hayden, grocer and ginger ale manufacturer, Alexandria, Ont., is advertised to be sold out.

W. N. Janes & Co. have succeeded R. A. Janes, grocer and flour and feed dealer, Calgary, Alberta.

The general store stock of A. D. & E. F. Campbell, Sardis, B.C., is advertised for sale by assignee.

B. Hollonquish, general merchant, Oxbow, Assa., has sold out to — Craig and removed to Alameda.

The stock of Beaton & Pike, general merchants, South Westminster, B.C., is advertised for sale by assignee.

CHANGES IN STYLE OR COMPOSITION OF FIRM.

Tinning & Hoskins, general merchants, Regina, Assa., are dissolving.

Smith & Hague, grocers and bakers, Nanaimo, B.C., have dissolved.

L. Krohn & Co., grocers, Germanicus, Ont., have dissolved, L. Krohn continuing.

John Bickle & Co., general merchants, Wellington, B.C., have been succeeded by E. W. Bickle & Co.

Baker & Branchaud, grocers, Montreal, have dissolved, G. R. Baker continuing under the style Baker & Co.

REMOVALS AND DEATHS.

Geo. A. Mitchell, grocer, Souris, Assa., is dead.

S. Sills, general merchant, Morden, Man., is dead.

Walsh Bros., general merchants, Oxbow, Assa., are moving to Alameda.

IN WIFE'S NAME.

Wm. A. McLaughlin, general merchant, Economy, N.S., has registered consent for his wife, Annie McLaughlin to do business.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Hodge Bros., grocers, St. John, N.B., have assigned.

Robert McFadden, grocer, Toronto, has assigned to John Meharg.

Hargrove Bros., grocers, Lindsay, Ont., have assigned to Wm. Gill, Kingston.

M. N. McPhaden & Co., general merchants, Sunderland, Ont., have assigned to Campbell & May, Toronto.

AN IMPROVEMENT IN CHECK BOOKS.

There are few merchants of standing in the commercial world who do not use and appreciate the counter check book. In many cases by adopting the rule of giving to each customer a bill of goods purchased on credit, and retaining a copy thereof, a system has been established which has been the means of saving hundreds of dollars every year to the merchants adopting the system. That counter check books more than pay their cost every day of the year, is the testimony of all who use them systematically. Thousands of merchants, nevertheless, lose money daily by a neglect to charge goods sold on credit. To avoid such loss the adoption of the check book is a necessity. It saves losses by thoughtlessness or carelessness. Cash sales are recorded and the duplicate placed in the till; while the credit duplicate is placed on the charge file. The salesman thus gets into the habit of recording every sale.

A new style of check book is now being placed on the market, which has an advantage over the old kind, in that no carbon leaf is required, yet every page copies to a duplicate bill with neatness, clearness and permanency. It often happens with the old style that parts of the black leaf are worn out or torn off, or the leaf may be misplaced or left out, and thus the copy is imperfect or wanting. This new check book obviates all such difficulties, and it is impossible to have an imperfect copy, while no placing of leaves is necessary, thus saving much time and trouble. The carbon paper is discarded and the record is made with a printed heading and duplicate alone. This counter check book is entitled the "Happy Thought," and is handled exclusively in Canada by the J. K. Cranston Store and Office Supply Co., Galt, Ont. This book is cheaper than other counter books and must eventually displace the older kinds. Wide-awake merchants would do well to examine it carefully. Another strong feature of the book is the tally sheet, which is placed on the cover opposite to the writing pages, and can thus be easily used by the salesman to enter the amount of each cash or credit sale. These when added up give the total of each clerk's sales, and thus prove an incentive to them and produce a good-natured rivalry as to who can sell the most. Also, when these sales are added up the total amounts should correspond with the sum total of the checks, and thus an accurate result is obtainable. Any merchant can procure a sample of the book by writing J. K. Cranston, Galt, Ont., whose advertisement appears in another column.

WHERE THE JOKE COMES IN.

Mother—"Did you take good care of the parrot when I was in the country, Tommy, and not let it learn any bad words?"

Tommy—"Yes'm. I always took it out of the room when pa was sewing on a button." —Jester.

Miss Smithers—"What's become of your brother Tom? I haven't seen him for an age."

Miss Titters—"Pa got a letter from him written at Sing Sing. Tom said that he had forged ahead so successfully in business that he was sent up there to rest."—Exchange.

We have noticed that when you tell a woman her daughter is just the image of her when she was that age, the mother looks pleased, the daughter looks scared.—Achison Globe.

Housekeeper—"How's this? You promised to saw some wood if I gave you a lunch."

Tramp—"I recall no such promise, madame."

"The idea! I told you I'd give you a lunch if you'd saw some wood, and you agreed."

"Pardon me, madame. Your exact words were: 'I'll give you a lunch if you saw that wood over there by the gate.'"

"Exactly. That's just what I said."

"Well, madame, I saw that wood by the gate as I came in."—N. Y. Weekly.

"When love's well-timed, 'tis not a fault to love."

Thus spake the lover; from the hall above
This answer came: "Young man you're good
and right,

And love's well-timed that quits at ten each
night."

—Yonkers Gazette.

—"The larger the show windows I have to build, the greater panes are taken with them," remarked the contractor, when asked what constituted his most careful work.

Of the food preparations recently introduced, none is deserving greater attention than Highland Brand Evaporated Cream, which is not only an article of great merit to the consumers, but which also opens to the dealer a new source of revenue, as it enables him to supply families regularly at all seasons with delicious, natural, uniformly and perfect milk or cream, an article often difficult to obtain from the usual sources. It is simply pure cows' milk in a concentrated and improved form, put up in tin cans and sterilized. It retains its relishing properties for an indefinite time in all climates. If mixed with about two times its volume of water, it yields an excellent cream for ice cream, table use, or other purposes, and mixed with three times its volume of water, it yields milk in its natural state. While the article is a great convenience in every household, it is of special value for infant feeding, as it is absolutely pure and free from all microbic elements which often cause serious trouble to weak digestive organs. The article is prepared by the Helvetia Milk Condensing Co., of Highland, Ill., and as it is handled with scrupulous care and cleanliness, it is fit for use on the table of the most fastidious. Adv.

London Stoneware Pottery Works.

OUR NEW Fruit and Preserve Jar

(PATENTED JULY, 1891.)

These cuts represent our new Fruit and Preserve Jars which we are now introducing to the Canadian Trade, and in doing so, desire to draw your attention to the advantages they possess over those made of glass and other material.

The Jars are manufactured from a mixture of English and Pennsylvania clays, making a stronger and better article than can be produced from any other combination.

We use only a pure Bristol Stoneware Glaze, which is free from Lead or other Metallic substances readily attacked by all acids. We guarantee the body to be thoroughly vitrified and absolutely acid proof.



These Jars will be found superior to all other articles in use for the preservation of Fruits, etc. Being non-transparent, the action of light cannot fade the color or ferment fruits kept in them, as is the case where glass is used, and being a non-conductor of heat, preserves are kept at a more uniform temperature than in either glass or tin, and will be free from the unpleasant metallic taste so frequently noticed where tin is used.

They are made in various sizes and are for sale by all Crockery and Grocery Dealers in Canada.

Illustrated Catalogue and Prices
Furnished on Application.

GLASS BROS. & CO.,

LONDON, ONT.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Aug. 11, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tins cans, per dozen net.

10 cent tins	1 00
1/4 lb.	1 50
6 oz.	2 20
1/2 lb.	2 80
12 oz.	4 25
1 lb.	5 50
5 lbs.	25 50

Dunn's No. 1, in tins	2 00
" " 2	75
Cook's Gem, in 1 lb pkgs	\$1 75
" " 7 oz pkgs	85
" " 2 oz	40
" " 5 lb tins	65
" " bulk, per lb	12

Per doz	
Empire, 5 dozen 4 oz cans	\$0 75
" 4 8	1 15
" 2 16	2 00
" 1/2 5 lb cans	9 00
bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6	80
" 12, in 6	70
" 3, in 4	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4	1 10
5 lb tins, 1/2	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" 1/2 lb, 4	1 30
" No. 1, 2	1 90
" 1 lb, 2	2 20
" 5 lb, 1/2	9 60

OCEAN
WAVE



WHITE STAR. per doz	
4oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5lb " 1	9 00
5oz glass jars, 2 1/2 doz	
in case	1 10
10 oz glass jars, 2 doz	
in case	2 00
Bulk, per lb	0 15



doz. in case	Price
Dime cans, 4	\$1 00
4 oz " 3	1 50
8 " 3	2 25
8 " 3	3 00
12 " 1 to 4	4 25
16 " 1 to 3	5 75
2 1/2 lbs " 1 or 1	12 00
4 " 1 or 1	18 25
5 " 1 or 1	22 75
10 " 1 or 1	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11 1/2
Soda	0 06
" 3 lb	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 07
Variety	0 11
Village	0 07 1/2
Wine	0 08 1/2

BLUE.

Reckitt's Pure Blue, per gross 2 10

CORN BROOMS.

CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net	\$3 60
2 " 4 " "	3 20
3 " 3 " "	2
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

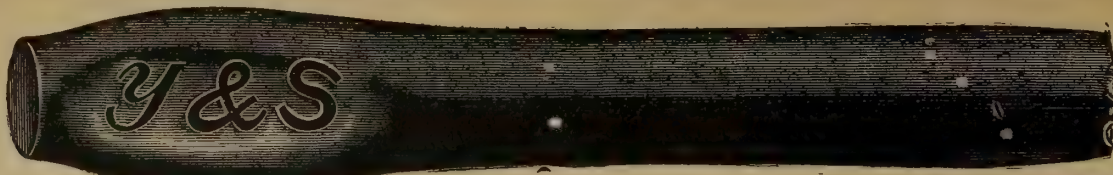
	Per doz
Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/2 " "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquet's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
1-gross Cabinets, asst	7 50
Egyptian, No. 1	9 00
" 2	4 50
Apples, 3's	\$0 85 \$1 00
" gallons	1 75 2 00
Blackberries, 2	2 00 2 25
Blueberries, 2	1 10 1 25
Beans, 2	0 90 1 00
Corn, 2's	1 00 1 10
" Special Brands	1 30 1 60
Cherries, red pitted, 2's	1 45 2 10
Peas, 2's	1 05 1 15
Pears, Bartlett, 2's	1 75
" Sugar, 2's	1 50
Pineapple, Baltimore	1 45 2 50
" Bahama	
Peaches, 2's	2 00 2 25
" 3's	3 00 3 10
" Pie, 3's	
Plums, Gr Gages, 2's	1 75 2 00
" Lombard	1 50 1 85
" Dawson Blue	1 50 1 85
Pumpkins, 3's	0 90 1 00
" gallons	3 00 3 25
Raspberries, 2's	2 00 2 40
Strawberries, choice 2's	2 00 2 40
Succotash, 2's	1 65
Tomatoes, 3's	1 05 1 11
"Thistle" Finnan haddies	1 50

BLACK LEAD.

Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz.; or 1/4 gro., 4 oz.

F. F. DALLEY & CO.

Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, in 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, in 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLYE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current, Continued—

Lobster, Clover Leaf.....	2 75
" Crown flat.....	2 25
" Other brands.....	1 90
Mackerel.....	1 00
Salmon, talls.....	1 60
" flats.....	1 80
Sardines Albert, 1/4's tins.....	12 1/2
" 1/2's ".....	20
" Martiny, 1/4's ".....	10 10 1/2
" 1/2's ".....	16 17
" Other brands, 9 1/2 ".....	11 16 17
" P & C, 1/4's tins.....	23 25
" 1/2's ".....	33 36
Sardines Amer, 1/4's ".....	6 1/2
" 1/2's ".....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans.....	\$1 60	\$1 75
" 2 ".....	2 65	2 80
" 4 ".....	4 80	5 00
" 6 ".....	8 00	8 25
" 14 ".....	17 50	18 50
Minced Collops, 2 lb cans.....	2 60	2 75
Roast Beef.....	1 50	1 75
" 2 ".....	2 60	2 75
" 4 ".....	4 75	5 00
Par Ox Tongue, 2 1/2 ".....	\$8 00	8 25
Ox Tongue.....	7 85	8 00
Lurck Tongue.....	3 25	3 50
" 2 ".....	6 00	6 25
English Brawn.....	2 75	2 80
Camb. Sausage.....	2 50	2 75
" 2 ".....	4 00	4 25
Soups, assorted.....	1 35	1 50
" 2 ".....	2 25	2 50
Soups & Bouilli.....	1 80	2 00
" 6 ".....	4 50	5 00
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60	1 75
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35	1 50
Devilled Tongue or Ham, 1/2 lb cans.....	1 40	1 50
Devilled Chicken or Turkey, 1/2 lb cans.....	2 25	2 50
Sandwich Ham or Tongue, 1/4 lb cans.....	1 50	1 75
Ham, Chicken and Tongue, 1/4 lb cans.....	1 75	2 00

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 23 5c packets.....	0 75
Orange Blossom (new) 150 pieces.....	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo.....	1 30
(with brilliant stone ring)	
Sappota.....	1 00
Sweet Fern.....	0 75
Red Rose.....	0 75
Magic Trick.....	0 75
Oolah.....	0 75
Puzzle Gum.....	0 75
Bo-Kay.....	1 00
Mexican Fruit, 36 5c. bars.....	1 20
Flirtation Gum (new).....	0 65
(115 pieces)	

To Retailers

Red Jacket.....	115 pieces.....	0 75
Royal Fruit.....	36 5c. pkgs.....	1 20
Digestive.....	120 pieces.....	0 80
Largest Heart.....	150 ".....	1 00
Globe picture.....	150 ".....	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars ..	1 20
Pepsin (Dyspepsia), 20—5c. Bars ..	0 70
Sweet Sugar Cane, 150 pieces.....	1 00
Celery.....	100 ".....
Lalla Rookh (all flavors) 100.....	0 70
Jingle Bell.....	150 ".....
Cracker.....	144 ".....
O-Dont-O.....	144 ".....
Little Jap.....	100 ".....
Dude Prize.....	144 ".....
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleroy' clock guaranteed.)	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/4's.....	6 and 12 lbs. 0 30
Caracas, 1/4's.....	6 and 12 lbs. 0 35
Premium, 1/4's.....	6 and 12 lbs. 0 30
Sante, 1/4's.....	6 and 12 lbs. 0 26
Diamond, 1/4's.....	6 and 12 lbs. 0 24
Sticks, gross boxes, each.....	0 00
Cocoa, Homopatic, 1/4's, 8 & 14 lbs.....	30
" Pearl.....	25
" London Pearl 12 & 18 ".....	22
" Rock.....	30
" Bulk, in bxs.....	18

BENS DORF'S ROYAL DUTCH COCOA.

1/2 lb. cans, per doz.....	\$2 40
1/4 " " ".....	4 50
1 " " ".....	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Caracas, 1/4's, 6 lb. boxes ..	0 40
Vanilla, 1/4's.....	0 40
"Gold Medal" Sweet, 6 lb bxs.....	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.....	0 40
"Fry's" Diamond 1/4's, 6 lb bxs.....	0 26
"Fry's" Monogram, 1/4's, 6 lb bxs.....	0 26
Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box.....	2 40
" 1/4's, ".....	4 50
" 1 lbs. ".....	8 75
Homopathic, 1/4's, 14 lb boxes.....	0 32
" 1/4's, 12 lb boxes.....	0 32

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb	\$0 30
Mott's Prepared Cocoa.....	28	
Mott's Homopatic Cocoa (1/4's).....	32	
Mott's Breakfast Cocoa.....	35	
Mott's Breakf. Cocoa (in tins).....	40	
Mott's No. 1 Chocolate.....	30	

Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can Chocolate.....	20
Mott's Navy or Cooking Choc.....	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick 22 & 24.....	22c-40
Mott's Confec Chocolate.....	22c-40
Mott's Sweet Choc. Liquors.....	21c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/2, 1 lb. boxes.....	70 75
Iceland Moss 1/2 lb in 12 lb bxs.....	35
Soluble (bulk) 15 & 30 lb bxs.....	18 20
Soluble (tins) 6 lb and 12 lb.....	20
Cocoa Nibs, any quantity.....	30 35
Cocoa Shells, any quantity.....	05
Cocoa Essence.....per doz	1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs.....	30
Queen a Dessert, ".....	40
Vanilla ".....	35
Sweet Caracas ".....	32
Chocolate Powder, 15, 30 lb bxs.....	25
Chocolate Sticks, per gross.....	00
Pure Caracas (plain) 1/4, 1/2 lbs.....	40
Royal Navy (sweet) 1/4, 1/2 lbs.....	30
Confectioners' in 10 lb cakes.....	30
Chocolate Creams, in 3 lb bxs.....	30
Chocolate Parisien, in 6 lb bxs.....	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each.....	40
Baker's Vanilla in bxs 12 lbs each.....	52
Caracas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each.....	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	35
Spanish Tablets, 100 in box, 12 bxs in case.....	3 00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each.....	25
Grocers' Style, in cases 24 boxes, 6 lbs each.....	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	25

Cocoa—

Pure Prepared boxes, 12 lbs each.....	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	92
Cracked, in bxs, 12 lbs., each, 1 lb. papers.....	32
Cracked, in bags, 6, 10 & 25 lbs each.....	2
Cocoa and shells, 12s and 25s.....	30

Breakfast Cocoa—

In bxs 6 & 12 lbs., each, 1/2 lb. tins.....	45
In boxes, 12 lbs., each, 1 lb. tins.....	45
decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins.....	40



"Highland Brand"
Evaporated
Cream, per
case..... 7 25

CLOTHES PINS.

5 gross, per box.....	0 75
4 gross, ".....	0 85
6 gross, ".....	1 20

CHAS. BECKER & SONS, per box

5 gross, single & 10 box lots.....	0 75	0 80
Star, 4 doz. in package.....	0 85	0 85
" 4 ".....	1 25	1 25
" 4 " cotton bags.....	0 90	0 90

COFFEE.

GREEN

Mocha.....	c. per lb	28, 33
Old Government Java.....		25, 35
Rio.....		174, 20
Plantation Ceylon.....		28, 31
Porto Rico.....		24, 28
Guatemala.....		24, 26
Jamaica.....		29, 33
Maracaibo.....		24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & REIGHLEY'S

Java.....	c. per lb	33, 37
Java and Mocha.....		34, 36
Plantation Ceylon.....		35
Arabian Mocha.....		37
Santos.....		28, 28
English Breakfast.....		16, 24
Royal Dandelion in 1 lb tins.....		26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	33
Our Own.....	31
Laguayra.....	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	36
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20 30
Say's Parisien, in 1/4 and 1 lb tins.....	30

DRUGS AND CHEMICALS.

Alum.....lb	\$0 02	\$0 03
Blue Vitriol.....	0 06	0 07
Brimstone.....	0 03	0 03
Borax.....	0 12	0 14
Camphor.....	0 65	0 75
Carbolic Acid.....	0 30	0 50
Castor Oil.....	0 10	0 11

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Something New every Week in Confectionery.

ALAKUMA, in 5c. packages, Chocolate, Rose and Vanilla Flavors. "A delicious morsel," 50 in box.

ORINOCO. Very fine 5c. Chocolate Bar, 30 in a box.

TEA BISCUIT. The nicest 1c. confection sold, put up 100 in box.

Order a sample box of each by mail or from our Travellers. You will never regret it.

The Toronto Biscuit and Confectionery Co.,

Tele. 528.

7 Front St. E., Toronto.

Prices current, continued—

Cream Tartar.....	0 28	0 30
Epsom Salts.....	0 014	0 002
Paris Green.....	0 16	0 17
Extract Logwood, bulk	0 13	0 14
boxes	0 15	0 17
Gentian.....	0 10	0 13
Glycerine, per lb.....	0 17	0 20
Hellebore.....	0 16	0 17
Iodine.....	5 50	6 00
Insect Powder.....	0 30	0 35
Saltpetre.....	0 084	0 09
Soda Bicarb, per keg.....	2 50	2 75
Sal Soda.....	1 00	1 25
Madder.....	0 124	.....

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

Steel hoops, painted and grain'd	Per doz.	2 20
Brass hoops, oiled and varnish.		3 25
No 1 tubs.....		9 50
No 2 ".....		8 50
No 3 ".....		7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross \$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

Cases, No. 1, 2 oz tins	per doz	\$2 75
" " " " 4 oz tins		4 50
" " " " 8 oz tins		8 00
" " " " 1 lb tins		12 60
" " " " 2 lb tins		25 00

FRUITS.

FOREIGN.

Currants, Provincial, bbls.	c. per lb	4 1/2
" " " " 1/2 bbls		4 1/2
" " " " cases		6 1/2
" Filatras, bbls		6 1/2
" " " " bbls		6 1/2
" " " " cases		6 1/2
" Patras, bbls		6 1/2
" " " " bbls		6 1/2
" " " " cases		6 1/2
" Vostizzas, cases		7 1/2
" " " " cases		8 1/2
" 5-crown Excelsior (cases)		8 1/2
" " " " cases		8 1/2
Dates, Persian, boxes		5 1/2
Figs, Elemes, 14oz, per box		5 1/2
10 lb boxes		5 1/2
Prunes, Bosnia, casks		4 1/2
" " " " cases, new		6 1/2
Raisins, Valencia, offstalk		3 1/2
" " " " old		3 1/2
Selected.....		6 1/2
Layers.....		7 1/2
Raisins, Sultanas.....		8 1/2
" " " " Eleme		8 1/2
" " " " Malaga:		2 25
London layers.....		2 25
Loose muscatels.....		2 25
Imperial cabinets.....		2 25
Connoisseur clusters.....		2 25
Extra dessert.....		2 25
" " " " qrs.		2 25
Royal clusters.....		2 25
Fancy Vega boxes.....		2 75
Black baskets.....		2 75
" " " " qrs.		2 75

Blue ".....	
Fine Dehesas.....	
" " qrs.....	
Lemons.....	6 00
Oranges, Rodi.....	6 25
" " Valencias.....	6 50
" " Messinas.....	
" " Seedlings.....	
" " Navels.....	

DOMESTIC.

Apples, Dried, per lb.....	0 044
do Evaporated.....	0 07

FISH.

Oysters, per gallon.....	
" select, per gallon.....	
Pickel.....	0 06
Pike.....	0 03
White fish.....	0 07
Manitoba White fish do	
Salmon Trout.....	0 07
Lake herring.....	2 00
Pickled and Salt Fish:	
Labrador herring, p. bbl	6 00
Shore herring.....	5 00
Salmon trout, per 1/2 bbl	5 00
White Fish, 1/2 bbl.....	5 50
Dried Fish:	
Codfish, per quintal.....	5 25
" cases.....	5 00
Boneless fish.....	0 044
Boneless cod.....	0 064
Smoked Fish:	
Finnan Haddies, per lb	0 074
Bloaters.....	1 00
Digby herring.....	0 15
Sea Fish: Haddock, per lb	0 05
Cod.....	0 074
B.C. salmon.....	0 17
Market Cod.....	
Frozen Sea Herrings.....	

GRAIN.

Wheat, Fall, No 2.....	0 76
" " " " Red Winter, No 2	0 76
Wheat, Spring, No 2.....	0 73
" " " " Man Hard, No 1.....	0 93
" " " " No 2.....	0 86
" " " " No 3.....	0 76
Oats, No 2, per 34 lbs	52 33
Barley, No 1, per 48 lbs.	52 54
" " " " No 2 extra.....	48 49
" " " " No 3.....	44 45
Rye.....	79 81
Peas.....	58 59
Corn.....	52 53

HAY & STRAW.

Hay, Pressed, "on track	9 50
Straw Pressed, ".....	6 50

HARDWARE, PAINTS AND

OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy.....	2 45
10 dy.....	2 50
8 and 9 dy.....	2 55
6 and 7 dy.....	2 70
5 dy.....	2 90
4 dy A P.....	2 90
3 dy A P.....	3 30
4 dy C P.....	2 60
3 dy C P.....	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg.. 3 60 3 70

SCREWS: Wood—

Flat head iron 7 1/2 p.c. dis	
Round " " 7 1/2 p.c. dis.	
Flat head brass 7 1/2 p.c. dis.	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of panes comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 35
2nd " (26 to 40 inches).....	1 55
3rd " (41 to 50 ").....	3 40
4th " (51 to 60 ").....	3 70
5th " (61 to 70 ").....	4 00

ROPE: Manila.....	0 114
Sisal.....	0 094
New Zealand.....	0 084

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12 1/2 per cent.

HINGES: Heavy T and strap... 04 1/2 05

" " " " Screw, hook & strap. 03 1/2 04 1/2

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons.....	per lb	5 1/2
No. 1.....		5
No. 2.....		4 1/2
No. 3.....		4

TURPENTINE Selected packages, per gal..... 0 48

LINSEED OIL: per gal, raw 0 57 0 57 1/2

Boiled, per gal..... 0 60 0 60 1/2

GLUE: Common, per lb..... 0 10 0 11

INDURATED FIBRE WARE.

1/2 pail, 6 qt.....	\$4 00
Star Standard, 12 qt.....	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1.....	15 50
" " " " 2.....	18 25
" " " " 3.....	11 00
Nests of 3.....	3 40
Keelers No. 1.....	10 00
" " " " 2.....	9 00
" " " " 3.....	8 00
" " " " 4.....	7 00
Milk pans.....	3 25
Wash Basins, flat bottoms.....	3 25
" " " " round.....	3 50
Handy dish.....	3 75
Water Closet Tanks.....	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's.	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Jams, absolutely pure—apple.....	Per lb	\$0 06
Family.....		0 07
Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb.....		0 12
Plum.....		0 10
Jellies—pure—all kinds.....		0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.		
Marmalade—orange.....		0 12

LICORICE.

YOUNG & SMYLYE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box.....	1 25
" Ringed" 5 lb boxes, per lb.....	0 40
" Acme" Pellets, 5 lb cans, per can.....	2 00
" Acme" Pellets, Fancy boxes (30s) per box.....	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s).....	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars.....	1 75
Licorice Lozenges 5 lb cans.....	1 50
Purity" Licorice, 200 sticks.....	1 45
" " " " 100.....	0 72 1/2
Imitation Calabria, 5 lb bxs p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.
Mince Meat, 1/2 gal glass jars, \$9 50
Ditto 25 and 40 lb pails, per lb. 12 1/2 cts

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... \$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in 1/2 and 1 lb tins	per lb	25
" " " " 1 lb jars.....		22
" " " " 4 lb jars.....		70
" " " " Ex. Sup. in bulk, per lb		30
" " " " Superior in bulk, p. lb		20
" " " " Fine, " " "		15

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in 1 lb. tins.....	0 42
Pure in 1 lb. tins.....	0 44

NUTS.

per lb

Almonds, Ivica.....	13 14
" " " " Tarragona.....	15
" " " " Fornigetta.....	13 14
Almonds, Shelled Valencia.....	28 30
" " " " Jordan.....	40 45
" " " " Canary.....	28 30
Brazil.....	10 12 1/2
Cocoanuts.....	5 6
Filberts, Sicily.....	10 11
Pecans.....	11 15
Peanuts, roasted.....	10 12
" " " " Igreen.....	9 10
Walnuts, Grenoble.....	14 15
" " " " Bordeaux.....	10 11
" " " " Naples, cases.....	12 13
" " " " Marbots.....	12 13
" " " " Chilis.....	12 13

"OUR NATIONAL FOODS.

Desiccated Wheat.....	4 lb.	\$2 25
" " " " Rolled Oats.....	4 " "	2 25
Snow Flake Barley.....	3 " "	2 25
Desiccated Rolled Wheat.....	3 " "	2 25
Buckwheat Flour, S. R.....	5 " "	2 25
Prepared Pea Flour.....	2 1/2 " "	2 00
Baravena Milk Food.....	1 " "	2 50
Patent Prepared Barley.....	1 " "	2 00
Patent Prepared Groats.....	1 " "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....	1 1/2 lb.	1 40

Barm Yeast pleases everybody

**BARM
YEAST
MFG.
CO..
TORONTO,
ONT.**

"Your 'Barm' Yeast is all O. K. In fact, the best."—R. H. BENSON & CO.

CHUTE AU BLONDEAU, QUEBEC, 8th July, 1892.

"Your Yeast is giving great satisfaction. I cannot speak too highly of it."—DAVID MCALLISTER.

ST. DENIS, RICHELIEU, QUEBEC, 12 July, 1892.

"It is much liked, and selling fast."—M. RICHARD.

BECHER, 27 June, 1893.

"I have 'Barm' Yeast in stock through T. Kenny & Co., Sarnia. I find that it is the taking Yeast. Kindly send me your Lithograph." E. H. RUTTAN.

**L. H. DOBBIN,
COMMISSION,
MONTREAL**

Has stock on hand to supply the wholesale trade.

Prices current, continued—

V.B.	2 1/2	23
E.V.B.	2 1/2	23
E. Superior	2 1/2	23
XX	2 1/2	23
XXX	2 1/2	23
Crown	3	34

MOLASSES.	Per gal	
Trinidad, in puncheons	0 35	0 37
" bbls	0 38	0 46
" 1/2 bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" 1/2 barrels	0 44	0 46

SOAP.		
Ivory Bar, 1 lb. bars	per lb	54
Do. 2, 6-16 and 3 lb bars	"	5
Primrose, 4 lb bars, wax W	"	44
John A. cake, wax W. per doz		42
Mayflower, cake		42
Gem, 3 lb bars per lb		34
" 13 oz, 1 and 2 lb. bars		34
Queen's Laundry, per bar		54
Pride of Kitchen, per box		2 75
Sunshine, boxes, 100 tablets		6 50
" 50		3 40

MORSE'S SOAPS.	Per lb	
Mikado (wrapped)	0 04	
Eclipse	0 04	
Stanley Bar	0 04	
Defiance	0 04	
Toronto, 12 oz	Per doz	0 50
Ruby, 10 oz	"	0 30
Monster, 8 oz	"	0 24
Detroit, 14 oz	"	0 48
Lily White	"	0 80
Everyday	"	0 72
Queen City, 14 oz	"	0 72

Mottled in 5 box lots, 100 bars	5 00	
" 60 bars	3 00	
Floater (boxes free)	6 50	
Electric	2 75	
Hard Water Electric	2 50	
Royal Laundry	3 25	
Octagon	4 00	

Royal Magnum	Per doz	0 25
Anchor, Assorted	0 10	
Castile	0 50	
Morse's Assorted	0 45	
Morse's Rose	0 45	
" Windsor	0 45	
" Castile	0 45	
Bouquet, paper and wood	0 80	
Prize Magnum, White Castile	0 72	
" Honey	0 72	
" Glycerine	0 72	
" Oatmeal	0 72	

" Honeysuckle	Per doz	0 72
Sweet Briar	0 85	
Extra Perfume	0 55	
Old Brown Windsor Squares	0 30	
White Lavender	1 00	

White Castile Bars	Per doz	0 85
White Oatmeal	0 85	
Persian Bouquet, paper	2 50	
Oriental	0 45	
Pure Coconut, 3 doz. bxs, wood	0 40	
Heliotrope paper	1 50	
Carnation	0 60	
Rose Bouquet	0 60	
Cocoa Castile	0 40	
Arcadian	0 45	
New Arcadian, per gross	4 25	
Ocean Bouquet	0 45	
Barber's Bar, per lb	0 25	
Pure Bath	1 00	
Magnolia	1 20	
Oatmeal	0 85	

Unscented Glycerine	0 90	
Grey Oatmeal	0 60	
Plain Honey	0 70	
Plain Glycerine	0 70	
Plain Windsor	0 70	
Fine Bouquet	1 00	
Morse's Toilet Balls	0 90	
Turkish Bath	0 60	
Infants' Delight	1 20	

TEAS.		
CHINA GREENS		
Gunpowder—	per lb	
Cases, extra firsts	42 50	
Half chests, ordinary firsts	22 38	
Young Hyson—		
Cases, sifted, extra firsts	42 50	
Cases, small leaf, firsts	35 40	
Half chests, ordinary firsts	22 38	
" " seconds	17 19	
" " thirds	15 17	
" " common	11 14	

PING SUEYS.		
Young Hyson—		
Half chests, firsts	28 32	
" " seconds	16 19	
Half Boxes, firsts	28 32	
" " seconds	16 19	

JAPAN.		
Half Chests—		
Choicest	38 40	
Choice	32 36	
Finest	28 30	
Fine	25 27	
Good medium	22 24	
Medium	19 20	
Good common	16 18	
Common	12 15	
Nagasaki, 1/2 chests Pekoe	16 22	
" Oolong	14 15	
" Gunpowder	16 19	
" Siftings	5 9	

CONGOU—		
Half Chests, Kaisow, Mon-		
ing, Peking	12 60	
Caddies, Peking, Kaisow	18 50	

INDIAN.		
Darjeelings	35 55	
Assam Pekoes	20 40	
Pekoe Souchong	18 30	
CEYLON.		
Broken Pekoes	35 42	
Pekoes	20 40	
Pekoe Souchong	17 35	

TOBACCO AND CIGARS.		
British Consols, 4's; bright twist,		
5's; Twin Gold Bar, 8's	67c	
Ingots, rough and ready, 8's	64	
Laurel, 3's	57	
Brier, 7's	55	
Index, 7's	50	
Honeysuckle, 7's	58	
Napoleon, 8's	54	
Royal Arms, 12's	55	
Victoria, 12's	53	
Brunette, 12's	50	
Prince of Wales, in caddies	51	
" in 40 lb boxes	51	
Bright Smoking Plug Myrtle, T &		
B, 3's	60	
Lily, 7's	55	
Diamond Solace, 12's	50	
Myrtle Cut Smoking, 1 lb tins	70	
1 lb pg, 6 lb boxes	70	
oz pg, 5 lb boxes	70	

EMPIRE TOBACCO COMPANY.		
CUT SMOKING.		
Golden Plug, 2 oz. pkg boxes, 5		
lbs.	65	
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60	
Gem, 2 oz. packages, 5 lb boxes	61	
Gem, 8 oz tins in 6 lb cases	70	

PLUG SMOKING.

Golden Plug	56	
Uncle John, 3 x 6, 3s. caddies		
16 1/2 lbs	54	
Gem, 3 x 6, 3s. caddies 16 1/2 lbs	53	
St. Lawrence, 2 x 3, 7s. caddies		
about 17 lbs	51	
Banner, 2 x 3, 7s. caddies about		
17 lbs	48	
Sterling, 2 x 3, 7s. caddies about		
17 lbs	46	
Louise, Solace, 12s. caddies about		
16 lbs	46	
Florence, Solace, 12s. caddies		
about 17 lbs	42	
Hawthorne, 8s. butts 23 lbs	47	
Something Good, 6s. butts 21 lbs	46 1/2	

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes		
4 lbs	65	
Empire, 3 x 6, 4s. spaced 8s. bxs		
4 lbs	61	
Top, 16 oz. spaced 8s. boxes 4 lbs	60	
Joy, 3 x 12s, 14 oz. Spaced 6s.		
Rough and ready. Butts 25 lbs	52	
Judge, 2 x 3, 8s. Flat. Caddies		
about 20 1/2 lbs	50	
Curceny, 3 x 3, 7s. Rough and		
ready. Caddies about 21 lbs	49	
Kentucky, 1 1/2 x 3, 12s. Caddies		
about 21 lbs	50	
Kentucky, 1 1/2 x 3, 7s. Caddies		
about 21 1/2 lbs	49	

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about		
22 lbs	47	
Morning Star, 12s. Butts about		
22 1/2 lbs	43 1/2	
Montreal Twist, 12s. Caddies		
about 23 lbs	44	
Anchor Twist, 12s. Caddies about		
23 lbs	42 1/2	

CIGARS—S. DAVIS & SONS, Montreal.		
Sizes.	Per M	

Madre E' Hijo, Lord Landsdow	\$60 00	
" Panetelas	60 00	
" Bouquet	60 00	
" Perfectos	85 00	
" Longfellow	85 00	
" Reina Victoria	80 00	
" Pins	55 00	
El Padre, Reina Victoria	55 00	
" Reina Vict. Especial	50 00	
" Conchas de Regalia	50 00	
" Bouquet	55 00	
" Pins	60 00	
" Longfellow	80 00	
" Perfectos	80 00	
Mungo, Nine	35 00	
Cable, Conchas	30 00	
Queens	29 00	
Cigarettes, all Tobacco—		
Cable	7 00	
El Padre	1 00	
Mauricio	15 00	

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.	
Athlete	\$7 50	
Puritan	6 25	
Sultana	5 75	
Derby	4 00	
B. C. No. 1	4 00	
Sweet Sixteen	3 50	
The Holder	3 85	
Hyde Park	10 50	
CUT TOBACCOES.	per lb	
Puritan, tenths, 5 lb. boxes	74	
Old Chum, ninths, 5 lb box	71	
Old Virgin, 1-10 lb pkg, 10 lb bxs	62	
Gold Block, ninths, 5 lb boxes	71	

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes		
Puritan, 1-10, 5 lb boxes	85	
Athlete, per lb	1 15	
Hyde Park	10 50	

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20	
XXX, W.W.	0 25	
Honey Dew	0 30	
Pickling	0 32	
Malting	0 45	

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	\$1 70
" 3	"	1 90
Pails, 2 hoops, clear	No. 2	1 60
" 3	"	1 80
" 3 " painted	"	1 80
Tubs, No. 0		9 50
" 1		8 00
" 2		7 00
" 3		6 00
Washboards, Globe		\$1 90
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double		2 75
" Jubilee		2 25
" Globe Improved		1 90
" Quick and Easy		1 90
" World		1 75
" Rattler		1 30

Matches, 5 caselots, single cases		
Parlor	1 60	\$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75
Railroad (10 gro. in case)		
Single case and under 5 cs.	\$3 70	
5 cases and under 10 cases	3 60	
Steamship (10 gro. in case)		
Single case and under 5 cs.	3 50	
5 cases and under 10 cases	3 40	
Mops and Handles, comb.		per doz
Butter tubs	\$1 60	\$3 20
Butter Bowls, crates as'd		3 60



**WASHING
COMPOUND.**
Housekeeper's Quick-
Washing per case.
5c pkgs 100 in case ... 3 50
10c " 60 in case ... 4 00

YEAST.

BARM MFG. CO.	per box	
1 box containing 2 doz. 5c. pkgs.	0 50	
1 " 2 doz. 10c.	1 00	



BREADMAKER'S	per box	
5c packages 36 in box	1 00	
2c " 45 in box	0 50	

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ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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"LELAND HOTEL"

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

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INSLEY & EDWARDS,
Proprietors

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Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accommodation for Travelers. Rates, \$2.00 and \$2.50.

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Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

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Strictly first-class. The favorite commercial house along the line of C. P. R.

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WINNIPEG, MAN.

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KAMLOOPS, B.C.

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Special Agent for the Dominion:

C. E. Colson, Montreal

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SPOOL SILKS & TWISTS, EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI has that reputation; if you want to put in a line of these goods. Send for further information and prices to

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THE Oakville Basket Co.,

MANUFACTURERS OF



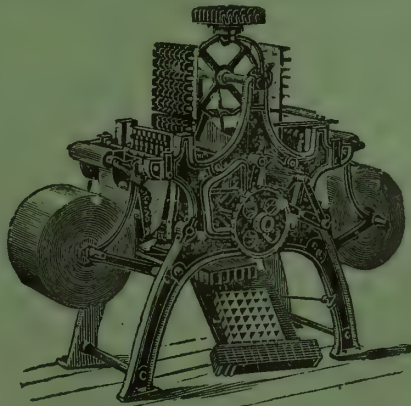
1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

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Egg Fillers--Egg Cases.

30 Doz. 36 Doz. 49 Doz.



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Sat'y, July 7	Lake Winnipeg	Wed'y, July 27
" " 16	Lake Ontario...	" Aug. 3
" " 23	Lake Nepigon...	" " 17
" " 30	Lake Huron...	" " 24
" Aug. 6	Lake Superior..	" " 31
" " 13	Lake Winnipeg	" Sept. 7

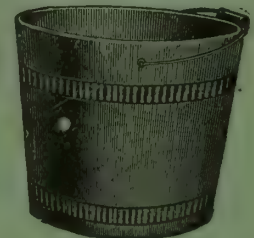
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The Saloon Staterooms are Roomy and all outside, admitting of perfect ventilation.
Each steamer carries a duly qualified surgeon and experienced stewardess

Rates of Passage, Montreal to Liverpool.
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INTERMEDIATE, \$30.
Passages and Berths can be secured on Application to the Montreal Office or any local Agent
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DURABLE PAILS AND TUBS.

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The Wm. CANE & SONS MANUFACTURING Co

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Represented by

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H. A. Nelson & Sons, Montreal.

THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blisters on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhoea, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Pimples, Rash of Blood, Sallow Complexion, Salt Head, Scrofula, Skin Diseases, Stomach Tired Liver, Ulcers, and every other disease that impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the sure cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross \$2, 12 gross \$1.25, 14 gross 75c, 124 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O. Box 672, New York.



ORDER IVORY BAR SOAP

We are booking orders for this season's pack

GOLDEN FINNAN HADDIES.

These goods were awarded highest Honors at International Exhibition held in our city 1891.

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South Wharf, Saint John, N. B.

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General Commission Merchants
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Halifax, N. S. and
Kingston, Jamaica, W.I.

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Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt

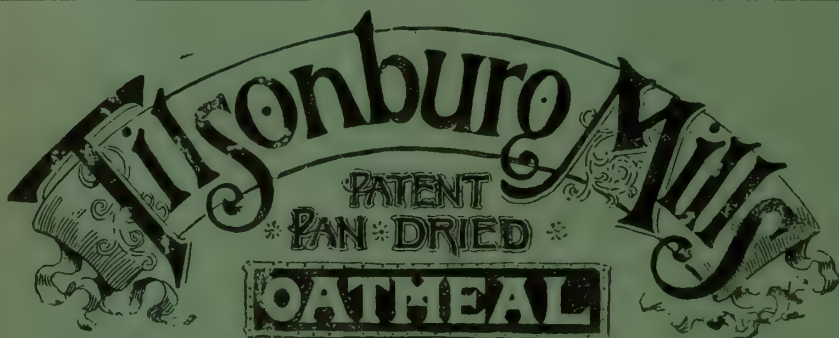
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Fruit, Produce, and Commission Merchants,
32 WEST MARKET ST.,
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High Patents, Bakers and Low Grades.

Split Peas, Pot Barley and Corn Meal.

Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

FRUIT JARS

An advance in price takes place on August 15th.

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THE

BEST

THE GAIL BORDEN Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE
PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.



Pure. Free from organic contamination.—Civil Service Gazette. London.

Pleasant and refreshing.—The Empire, Ont.

An ideal Table Water.—Prof. Wanklyn.

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ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO



VOL. VI.

TORONTO, AUGUST 19, 1892.

No. 34

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NEW COLD PROCESS

Ivoryine Starch.

THE MOST PERFECT FOR **COLLARS, CUFFS and SHIRTS.**

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RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

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FOR SALE BY ALL GROCERS.

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BAKING
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THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
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Retail Price, 25c.

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COUGH DROPS.

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R. & T. WATSON, TORONTO,
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IT SLICES

GREEN DRIED BEEF,
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PRESSED CORN BEEF

Economical. No waste Material.
Can be instantly changed to cut any thickness
from one sixteenth of an inch up.

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Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
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Sells at all seasons.

Will not ferment in
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The best and cheapest
Mince Meat on
Earth. Price re-
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SPANISH BLACKING
THE KING OF BLACKINGS



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Curers of **L & S** and **Imperial**

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SUMMER CURING NOW READY.



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has not been achieved
without hard work and pa-
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manufacture.
In ordering "Kent"
Goods you have a guaran-
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CANNING & PICKLING CO.,
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PURE CONFECTIONERY, FINEST BISCUITS.

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OWEN SOUND, ONT.



Send for Price
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Have reduced the price of
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BEAVER BRAND
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FRY'S Pure Concentrated COCOA.

To secure this article, please ask for "Fry's
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"It is especially adapted to those
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IT IS ABSOLUTELY PURE !

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chemicals are introduced, to give
apparent smoothness and strength to
the decoction.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.
An excellent Food for Infants.

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GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.



Save Trouble! Guard your Health!
Sell your Cow! Don't Depend on Milkmen!
BUT USE

"HIGHLAND BRAND EVAPORATED CREAM"

It is natural, unsweetened, concentrated and sterilized. Absolutely taintless. Of
equal merits for table use, the kitchen and the nursery.

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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, AUGUST 19, 1892.

No. 34

J. B. McLEAN, President.
HUGH O. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
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AND
TRADE JOURNAL PUBLISHERS.

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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

The new city by-law, reserving certain streets in this city from the scope of pedlars' licenses, will be established or quashed tomorrow (Friday) as the test case referred to some time ago comes then before the High Court of Justice. In the meantime, pedlars hold their licenses subject to the issue of that case. In accordance with the suggestion of plaintiff's counsel in the test case, the city has consented to regard the pedlars as not yet acquiescing in the clause of their licenses that limit them to certain streets, and promises not to prosecute until the case now before the courts is settled, though holders of licenses proceed upon the assumption that the law is ultra vires.

The cigar manufacturers who met in this city last week, objected to the substitution of customs duty on the raw material for excise on the finished product, upon the ground that the change would be damaging to the smaller manufacturers. The customs duty recommended by the petitioners for the change is 35c. a pound on the leaf. The payment of this in addition to the cost of the tobacco before it got into the factory at

all would call for a preliminary expenditure of capital that some manufacturers could not stand. The present tax amounts to \$6 per thousand on the cigars. That proposed is equal to \$7.70 per thousand. But the fighting ground of the cigar manufacturers' opposition is the great additional expenditure in advance of sale that the change would call upon them to make.

* * *

The letter of Mr. Weatherill, published in THE GROCER of the 15th of July, has been copied by several contemporaries of both the general and the trade press in this country and the United States. It deserves all the approval that is implied in the numerous reprints of it that have appeared, for as a statement of the best way for the country merchant to buy butter nothing that has yet been submitted can equal it. It deserves more than the favorable reception and wide publicity the press has given it. It is worthy of incorporation into the practice of every trader who buys butter. It is recurred to again in this issue because it is deemed too important a letter to be allowed to drop into the background of traders' memories. Merchants who read the letter approve it, but approval will not benefit themselves while imitation will, and will be much more flattering to the originator of the scheme than passive admiration can be. One hundred merchants in good dairying districts where there are no butter factories, could, by the adoption of Mr. Weatherill's method, enormously raise the standard of quality and of value in butter of domestic make. We continue to look hopefully to the country merchants as an agency of great reforming value in butter production.

* * *

The people of Victoria, Australia, will have to pay 6c. a pound, or about 15c. a tin, more for their canned fruits on account of the action of their government in putting on that

amount of duty. The object of the duty is not generally alleged to be the development of domestic canning, but retaliation against the United States for the shutting out by that country of the wool of Australia sheep-raisers. The people of Victoria will probably continue to consume imported canned fruit, but certainly in a considerably diminished quantity. This does not affect Canadians very materially at the moment, as canners had not done any important shipping to the Australian colonies, but in the near future it was hoped that they would. We in this country are interested in seeing every market for canned goods kept as open as possible, for we have the goods to sell. Any barriers to this class of trade, even when those barriers directly affect only a country that competes with Canada in the production of canned fruit, is a drawback to us, for every competitor that is turned away from one market meets our canners in another. Dearer canned fruit to the people of Victoria colony probably means cheaper canned fruit to the United Kingdom, for more producers will be diverted there to sell their goods. There are in California, orchards, groves, and canneries that were brought into existence solely upon the strength of an Australian demand. Their products will now probably meet those of Canadian canners on the other side of the Atlantic.

* * *

The general understanding between buyer and seller that butter-packages go with the butter without additional cost, appears to be giving way in some parts of the country, and sellers want to be paid for their butter tubs. It is remarkable that they find country merchants complaisant enough to allow them such a claim, but it is a fact that they do. The merchant gets nothing for the tub, the commission merchant or wholesale produce dealer gets nothing for it, and if the butter changed hands a dozen times on its way to

consumption the package would go free throughout the whole series of changes. Then why does the country merchant pay for it? Not because he gets his money back again, not because the butter trade is so satisfactory that he can afford to lose a little in this way, but simply because the storekeeper is inordinately eager to get people's trade. It's the old 'life of trade' again; it is competition. The merchant who buys butter-tubs and gives them away, is a type of a too numerous class of traders, who have such a hazy idea of enterprise that they think recklessness is but another name for it. The butter may be bad, and may have to be sold at 2 or 3 cents a pound below what the trader pays. It is probable also that the customer who brings it is able to buy all the goods she gets for it at greatly reduced prices. The eagerness for business that gives something for nothing makes these suppositions appear reasonable. Not only is it foolish to pay for what you have to give away, but it is disloyal in this particular case to the usages of the trade. A merchant should respect what is established as a trade-custom, if it is founded on right.

* * *

At the Congress of chamber of commerce of the British Empire which met in London at the beginning of last month it was resolved that the interests of the Empire called for a uniform system of weights, measures and currency. If such a system were established throughout the Empire, it would be of vast benefit in the aggregate of results; therefore, it would be many times more beneficial if it were adopted by all the civilized peoples of the earth. The saving would be enormous. The salaries now paid to clerks for converting the weights, measures and values from one mode of expression to another constitute a big tax on commodities. The diversity of standards and units causes endless confusion and bewilderment. The matter is made more complicated by the growth of tariff duties all over the world. The primary cost of any commodity expressed in foreign terms of weight and value is to be increased by the duty of so much ad valorem on some unit of weight different from that named in the quotation. If there were but one way of quoting all over the commercial world, business would be wonderfully simplified. The decimal principle is of course the easiest to base uniformity upon, on account of 10 being the radix of the numeration in use all over the

civilized world. The metric system is perhaps the most scientific that could be devised on the basis of the decimal principle. It is extending in use and much more in favor. If it were established everywhere, not only should we have uniformity in all expressions of weight, measure and value, but we should have a huge mass of vague terminology—as boxes, barrels, bags, etc.—done away with, or converted into parcels of definite magnitude.

* * *

Commercial education is looming up among the realities of our time. It has a place in the work of all our high schools and collegiate institutes, and a greater number of pupils are taking it every year. But it should have more prominence in the earlier studies of boys and girls. Only a small percentage of those who go to school ever proceed farther than to the high school entrance examination. The great majority have therefore no opportunity to become acquainted with the rudiments of book-keeping and business practice. There is a value to this sort of education quite apart from the knowledge it puts the pupil in possession of. Of course it is imparted for the sake of its future direct use to the pupil. But it is an excellent means of disciplining the intellect and of educating to orderly mental habits, and without these habits, no matter how much special knowledge a man may have, he need not look for success in business. Arithmetical operations should be applied earlier than they are to fictitious commercial transactions. Very young boys and girls can be taught arithmetic more easily by such a concrete process, while at the same time they are taking the first steps in systematic business. The writing, spelling, calculating, expression and arrangement in such exercises, if particularly well supervised, give opportunity to bring on a boy's or girl's education very equably in several subjects at the same time. The trouble is that education is not simultaneous enough. It is apt to be too one-sided, too grammatical, too orthographical, etc. The teacher needs a centre around which all other subjects group, and the best central idea to a system of elementary education is commerce. If the people generally had the advantage of a good schooling on this basis up to the age of 12 years, there would be sounder practical economy abroad, and we should not hear of such quack attempts to regulate relations between buyer and seller as are illustrated by the Patrons of Industry, Grangers, etc.

If these bodies would give their attention to the school system instead of the commercial system, their members might live long enough to see the enlightening fruits of the more enlightened agitation. The true significance of the Patrons of Industry is to be found in what the ideas of that order reveal as to the low state of business education among the farmers.

* * *

Retail trade in the cities of Toronto and Montreal is just now considerably upset by the civic works that are being pushed through on the main trading thoroughfares. In the latter city the merchants and other business men on Notre Dame street are incensed at the delay shown by the corporation in laying the new roadway. They complain that no precautions have been taken to protect them against loss and serious inconvenience, both sides of the street through its entire length having been ripped up at once, the force of men at work being ridiculously small to complete it in even a moderately long time, and the side streets being closed at their intersections with Notre Dame. Sales have fallen off from 30 to 50 per cent. as a result of this virtual blockade. The merchants made an unsuccessful protest against this, and some are now talking of suing the city for the loss they have suffered. They want the business tax, at least, remitted for this year. In Toronto there is a similar disturbance of local trade and traffic, the main streets being torn up all over the city in the work of putting down new tracks for the electric street railway. Advantage is taken of the general convulsion of the highways to make other changes and both sides of the streets yawn with deep trenches along which are high banks of the earth that has been excavated. Along some of the business streets the cars have ceased to run for the time being, and therefore no longer do the up town buyers find their way to the stores on these streets. Trade is greatly impeded and curtailed, and deputations of merchants have waited on the council to have the matter ameliorated. In the case of Toronto, there appears to be no cause of complaint on the ground of delay, probably excessive haste is more to blame, as the railway company are operating at many points at the same time and fairly crowd the streets with workmen. But the business men of cities should have representation in the council adequate to protect them from what seems to be the mere inconsiderateness of that body. On those streets

very high rents have to be paid, and taxes, always high, are made higher, to pay for the improvements that destroy so much trade during their progress. Alterations have to be made, but they can be made with a minimum of inconvenience.

* * *

Among the difficulties in the way of opening an export trade with the United Kingdom is the British tendency to misapprehend terms used in representations or descriptions. Buyers on the other side of the water are prone to be mistrustful of anything new, and when it is introduced to them there must be nothing equivocal in the language of the advices or announcements. The use of the word "refrigerator," in connection with the transportation of the California fruit of which a trial shipment went to England a fortnight ago, did not benefit the sale of the fruit, as it was intended to do, but did it serious harm, English buyers associating the idea of "frozen fruit" with "refrigerator." Of course they did not want frozen fruit, and buying was far from spontaneous. We on this side of the water differ from the people of the old countries in our general system of business, and consequently in our business expressions. If we lose sight of this fact we admit into our export trade with England a cause of difficulty. We should be at the pains to give an unmistakably English form to all our representations. Of course there cannot be the same impediments to the opening up of an export trade with Britain as there would be with a country in which an entirely different language is spoken. The translation of commercial language is often extremely difficult, the term which passes in one tongue as the equivalent of something in another very often conveying an imperfect and misleading idea of the true meaning. Still the identity of our language with that spoken in the United Kingdom is likely to betray us into neglect of the differences that must be incidental to our separateness, and we take less pains to make our commercial phraseology render the exact meaning to English ears than we do to foreign ears. A foreign term is usually a selling catch-word in this country, a strange term is a drawback to selling in England, unless that term has acquired certain associations that really make it no longer strange.

We have been favored with a copy of the programme of the St. Louis Retail Grocers' second annual pic-nic, held on the 7th inst. Its twenty pages are crowded with the advertisements of St. Louis' business houses.



THE DEMAND RULES THE QUALITY.

TORONTO, Aug. 11, 1892.

EDITOR OF THE CANADIAN GROCER.

DEAR SIR,—On looking over your issue of the 5th I see a letter from Stephen Hustwith, in answer to which, as secretary of the Retail Grocers' Association, I would like to say, in justice to the Association and myself, that the tea he refers to was noted and spoken of nearly two months ago. Anyone taking a handful of that tea called "The Mermaid" and smelling it could not help but be struck by its fragrant aroma. It might nearly do you as much good as going down to the seaside; it smells so of the briny. I myself tried it, and one trial was enough. It has earned its name without a doubt. The man who has it stuck outside of its door for sale is a ten times bigger fool than the people who buy it, for the deception is so glaring that once tasted it will never be forgotten. Those who buy it could not help but feel insulted, and their first impulse would be to spit it out and call the seller a downright fraud. The bait is such one nibble is enough. They will never come back. The customers who would return after being caught once like that are worthy of all they get.

In regard to package teas they have been brought up in the Association and discussed, and acted upon to a certain extent. I know that I myself have spared no pains to show the retailers where they were wrong in buying them. I have shown them the immense profit there must be in them to enable a wholesale house to pay a man a large salary and expenses to do nothing else but sell these package teas, let alone all the bill posting, advertising, tea lead and labels, and labor in putting up. That tea lead itself is quite an expensive article. It is not the same as the common tea lead. When you take all this into consideration you can easily see what an enormous profit there must be in it to allow for all this. It would pay the retailers better to put up their own package teas and do their own advertising. The smartest men in the business are doing that and saving what the others are losing. After being told all this, if the retail grocers have not sense enough to see where they are being robbed it is time they were out of business. But then you see if you were to tie fig leaves together and advertise them under some big high sounding name people would buy and imagine they had a bonanza. The excuse the grocers have made to me is, that these teas are advertised and people ask for them,

and they have to keep them. A great many grocers don't care what the stuff is so long as the people call for it. They have got tired advertising and pushing other people's goods, and they let them advertise. They will keep the article, whatever it is, so long as the people ask for it. They don't even care what it costs. If the people ask for it they will pay the price, and it is the people they are standing behind the counter to please. It is by pleasing them that they build up their business and make money, not by dictating to them, for directly you begin to dictate to them without their asking your opinion, if they don't just tell you to mind your own business they will go where they can get what they want and leave you to learn by experience what that means. Why, I've had grocers return pure coffee over and over again, because their customers would sooner pay the same price for a mixture of coffee, rye, peas and chicory. They have been so trained to adulteration that they don't understand what pure goods means. They would spit purity out of their mouth, as if it were poison; their taste has become depraved. Why, the majority of people don't know what the finest tea means. Give them a good strong tea, one that would almost knock you down, and they would tell you that was the best tea, and laugh at you if you tried to tell them different. So what are you going to do so far as quality is concerned? It's a hungry crowd, give them something to fill up, and lots for the money, and they don't care for the quality in most cases. Of course there are exceptions. In fact some grocers have become so accustomed to goods being sold as pure that are not pure that they would tell you the pure goods were not half as good as the adulterated. That is a fact, and I can prove it. If an article is adulterated well and the people want it they will have it, if they hunt all over the city for it. They will go through fire and water to get it. The harder it is to get the more they will try. If the customers would only leave it to the grocers it might be all right, but they won't. They will go away for a month's holiday without paying their bills and let you wait till they come back, and never ask you whether they may or not. If the grocer were only independent and did not have to study them it would be different, but it is the same all through. The wholesaler has to sell the retailer what he finds he sells best, and just what the wholesaler likes. If he did the retailer might have it sticking on his shelves for a year or two. And so it is with the retailer; if he thinks he can sell his customer just what he likes, perhaps he'll find that he will have to gaze wistfully upon at the end of the year.

When you have to make your living by the public you have to please the public, not yourself. They will go to dry goods stores or hardware stores or drug stores or any other stores to get what they want, independently of grocers or anyone else. Mr. Hustwith is a gentleman I know well, and a man who thoroughly understands what he is talking about. In fact I question whether there is a better tea traveller on the road, or one who thoroughly understands teas better, and I think that he will agree in what I say. It will take too long for one or two men to change the tastes of the public in this matter. They have been too long trained to adulteration and to do as they please.

Yours most respectfully,

R. M. CORRIE.

DRUGS IN BUTTER.

A nefarious system of butter manufacture is exposed by the Chemist to the American Department of Agriculture. What is known as "gilt-edge butter compound" is advertised in the States, with the tempting assurance that if a small quantity of it be added to a pint of milk and a pound of butter, the whole being churned together, the operator will get two pound of butter, all the milk being incorporated. There is no doubt, the Chemist says, as to the truth of this statement, as it was verified by trials in the laboratory of the Department. The directions of the advertisers were followed, and the milk disappeared, two pounds of butter being produced, which resembled a first-class butter, except that it was softer. It does not keep well, but for immediate consumption passes easily as a genuine article, although analysis shows that it contains 49.55 per cent. of water and only 45.45 per cent. of butter fat, as compared with 15.92 per cent. of water and 80.53 per cent. of butter fat found in a sample of genuine butter. On the compound by means of which the trick is performed being analysed, it was found to consist of 70.48 per cent. and of anhydrous sodium sulphate 29.52 per cent. of organic matter, afterwards proved to be pepsin. Experiments tried with pepsin showed that it produced an emulsion which enabled butter to incorporate an equal quantity of milk in its substance without materially altering its appearance. The same result was produced with pancreatin, trypsin, or rennet. The sodium sulphate appears to be used simply as a carrying material, and to be of no assistance in the emulsifying process.—Ex.

QUEER ACTIONS OF A FRENCH BARON.

The recent failure of the Farnham Beet Root Sugar Factory, located at Berthier, Quebec, brings to light the rather sensational history of a certain scion of French nobility known as Baron Raymond Sellers. From all accounts the baron was originally the possessor of great wealth, having been bequeathed the sum of 4,000,000 francs. He made his first appearance in America in 1888, and although he was with us but a little over two months he managed to visit nearly every prominent city in the country and in that short time succeeded in spending something over \$20,000. He finally landed in Montreal where he was taken sick, and upon his convalescence was removed by his relatives to Paris and confined in an asylum for the insane.

When released, an examination of his affairs disclosed the fact that his entire fortune had been dissipated and he was sent to America with only a few thousand francs in his possession. He visited Canada in 1889 and returning to France promoted a company with some \$5,000,000 capital, to carry on the beet root sugar industry in the pro-

vince of Quebec. His sister, the Princess Sagan, and several of the nobility invested in the baron's venture. He acquired the Farnham Beet Root Sugar Factory at Berthier, persuaded the government to allow a bounty of 1 3/4 cents per pound on sugar, and started the business. The factory did well for awhile, and last year the baron drew \$8,000 profits. In the meantime, however, he had met a wealthy New York widow, Mrs. Livermore, whom he married after which he established a residence in Paris and henceforth his solicitude for the beet root industry declined. The Farnham factory was run in the name of Baron Sellers and Alfred Musey, who was sent from France to represent the interests of the syndicate.

It is claimed that it was the failure of the baron to advance the money necessary for the operations of the factory that caused the collapse of the company, and it now turns out that the other members of the firm are not responsible for the liabilities, as they were not incorporated nor registered as doing business in Canada. The baron and Musey alone are responsible, and suits have been entered against the baron personally for \$4,000 rent of the factory, \$700 on a note on a bank in Quebec and \$500 for office rent in Montreal. The baron is said to have \$25,000 invested in railway securities in Canada, and has a considerable sum to his credit in one of the Montreal banks, all of which will be attached to satisfy the claims. The disruption of the company ruins the beet root sugar industry of the province of Quebec, which the government had vainly tried to promote.—Chicago Grocer.

THE CORNER GROCER.

It was one of those warm sultry mornings, and the heat fairly danced on the granitoid sidewalk in front of the little corner grocery of which the subject of my sketch is proprietor.

A wide board laid into an open window served as a counter upon which there appeared for sale an apparently endless lot of vegetables, over which Schmidt had just finished sprinkling water from a wine bottle by means of the thumb of his right hand partially inserted into its neck.

Down the street, less than a block away, there appeared a loaded huckster's wagon, the driver of which lustily yelled: "Appoles! appoles! green corn! tomatoes! potatoes! nice new potatoes! 20 cents a peck! Get ep."

This worried Schmidt, for the price was low and he at once registered a vow to do something to ameliorate his condition. He lowered the awning and went into the store just as a "kid" who had been playing ball on the "lot" passed by and with a deft stroke of a knife cut two bunches of asparagus in two, and left a large gaping wound in the upholstery of a squash that chanced to be in the line of march on Schmidt's improvised window counter.

"Herman," said Schmidt, "git me once

dem constitushn und laws fon dem Retail Grocer's Association. I like to read of dem fellers can come yoost on my block und yellor about dair shstuff."

Herman got the constitution and by-laws, and Schmidt sat down on a soap box to read them over. Officer Tooley dropped in at this moment to tell Schmidt that he had found his delivery horse with his foot over the halter at the side of the store and that he had promptly righted the animal. He also asked for some water to wash his hands with which necessitated adjournment to the rear of the store, where the bar is located.

"Say officer," said Schmidt as he rinsed the glasses out, "you know may be vot I likes to found out. I pin reading here in dis books yet I don't can read so fast English, does dey be a law vot makes hucksters vair on dere coat oder dere hat a badge or wie you call it?"

"Yes," said the officer, "there was a law of that kind went into effect on June 1 in this city. Every huckster must wear a badge on his hat band."

"Vell, vy den don't dem fellers poot em on?" asked Schmidt.

"Oh! dey are 'in de push,'" said the officer with a sarcastic smile.

"De poosh! Who's dot?"

"De push! why," said the officer, "that's the gang that runs the city up at the City Hall. You see, these fellows—these hucksters—they help elect those fellows up there, and then when they are pulled for selling things on the street without a badge they go up to the City Hall and Jim Brennan puts the mayor's rubber stamp signature on a piece of paper and then these fellows don't have to pay any fine. See!"

"So! oho!" said Schmidt, "now youst see," then as he smothered a sigh, he turned around and wiped some bran off the surface of a side of bacon. "Don't dat beat allus? Say, officer, look vonst here—Now I bin a pooty good merchant don't it? Yell, efery time vot my license ish oop, I got to go right away up by dot court house und pay." Schmidt kept time with every word spoken, by tapping on a case of canned goods with his index finger. "Den here coomes dese schnoosers mit a shkinny und bone horse mit a vaigon und dey bin not havin to pay dot poosher, or vot you call him. Now, Officer Tooley, so shure as I shtand here, it ish time ve raise oop in a mighty beeg way und protecting us. I bin already two weeks belonging to dot St. Louie Retailers Grocers' Associon, und I don't git no good fon it. Dese hawkeyes, vot you call 'em?" Hawkers! Well, dese hawkers dey coom on my block und holler away so I get no peesness, und dey bin in de poosh und don't pay. Now yoost look on dot feller, he don't got no piece brass on his hats. Vy you don't arrest him, Tooley? You bin on longer a friend von mine. I bet you I learn something or two. I go now und see of I doan can shtop his monkey-fooling, god-dory."

Schmidt's face grew red as a beat as he almost ran up stairs to get his coat. At the turn in the staircase he paused, and as he rolled down his sleeves he gave his clerk, Herman, instructions to "lock open the shtable so mine dog can shtay in der bar vile I bin gone."—W. E. Robertson in Interstate Grocer.

HINTS TO ADVERTISERS.

"Eye-catching" is the first thing. A good picture will usually do it. Everybody knows that, but doesn't seem to know what follows.

"White space" has come to be an expensive luxury. With the majority of advertisers paying for it, better let them pay for yours.

Put three inches of compact reading matter almost anywhere on the page of a country weekly, and it will be well framed for you by other people's white space.

A good head-line will sometimes prove an effective eye-catcher; but if it fails to catch the mind also it is useless. So is the best picture.

A poor picture is worse than useless. It drives people away. The better they can see it the worse they hate it.

What is a "good" picture or a "poor" one depends on the taste of the people you want to reach. If a monkey hanging by his tail and wringing a cat's head off induces a large number of people to buy your goods, that—for you—is a good picture.

If those people only laugh and say: "That is funny as blazes!"—then go and buy somewhere else—that picture is a poor one.

The same with a catchy head-line or anything else about an ad. which merely amuses people. The end of advertising is to sell goods. That is a better ad. that makes a few people buy than the one which only makes everybody laugh.

These humorous pictorial effects are supposed to serve their purpose by attracting attention, while the reading matter "does the rest." A man can draw a crowd by standing on his head, but how much reading matter would it then take to convince them that he was sane enough to trade with?

It is a handicap to have to use half your space persuading people that you are not such a clown as you appear.

A really good picture is pertinent to the subject of the advertisement, is an argument in itself, or an illustration of the argument that follows. Then, if funny, the humor all goes the right way—toward selling goods.

Anyway, the picture should be attractive, bright and airy; if it must be a pun—not too far fetched. Don't be as funny as you can.

Head-lines shouldn't be screech-lines. They are out of date, only used by the Rip Van Winkle advertisers. Readers are tired of the "Stop There!" "Say You!" sort of appeal. After ten years of being yelled at it grows monotonous.

To cut a wide swath with the least money, three inches of "pica" without a heading, followed up "everlastingly" in weekly papers, will usually show good results, when the thing to be sold will bear talking about.

But there must be a "head" in the office where the ads. are written. Don't write your

own ads. if you can help it. But have them well written, even if you have to do it yourself.

Better hire a writer and tell him your ideas; if he agrees with you entirely discharge him. If not, argue the matter over, then give him his head, and the chances are he will do better for you than you could for yourself.

You are almost sure to be wrong on some important points; so is he. Between you you will come nearer to it.

Tell buyers the things they want to know about your goods and the things they ought to know, which they will find out after they buy.

Answer—in your advertising—the questions that would be asked if you were selling the goods over the counter.

Don't waste words explaining some technical matter of no practical account, but explain very carefully everything that is of consequence, no matter whether people know enough to ask about it or not.

Try to sell your best goods first. Talk more about the goods than the price. Most people will pay for what they want. Make them want it.

Have an advantage of some point over your competitors, and advertise that point. Don't claim what you haven't got.

Don't say yours is the cheapest when some one else undersells you. Don't say it is the best when a better is made. But advertise yours as the only one with a blue stripe, or the only one with sugar in it, or the only one with a brass handle.

Add some particular thing worth having to your goods, and let people know it.

Immense capital may be required to sell the best or the cheapest, but it only requires a little brains or gumption to sell something different from others, and a little better in some respect.

No matter how humble the business, it can be distinguished in some way, so that people will favor it. So small a matter as white wrapping-paper or a pink string will influence a majority. That is good advertising. —W. Dixey in Printers' Ink.

WHEN TO SELL WITHOUT A PROFIT.

We notice in one of our exchanges an interview with a large merchant in which he makes the assertion that it is the policy of his house never to sell anything, unless a profit is made upon it. This sounds very well, but we do not believe that it is possible for any house to conduct a business consisting of the sale of a great variety of articles, where any such course is possible. Such a method of doing business, of course is the ideal way, but like many another ideal, it can never be reduced to practice.

We believe it is the experience of all merchants, that there are times when it is best to sell goods for less than cost. One of the most difficult problems of the store-keeper is

to prevent accumulation of old stock, and in cases where merchants have failed, and an inventory has been taken of the stock on hand, it is generally found that the stock is worth very much less than anticipated, simply on account of the old goods on hand, whose value has been reduced to a mere fraction of their cost. Now, would it not have been better for that merchant to have cleaned out his stock of goods by a reduction in price, even below cost, than to allow them to accumulate.

It is hardly necessary to give examples of when it is profitable to sell goods, without profit, or even at an absolute loss. Take the case of the merchant who purchased a large supply of 4th of July goods. Is it not better for him, when he finds he is liable to carry over some stock, to reduce prices to any point at which he can close out, than to carry the goods over for another year? By that time the stock may be practically worthless. In cases of changes of fashion in goods, it is much the wiser plan to sell at any reasonable figure, than to keep the goods on the shelves, where they will soon become worthless, and while carried in the assets as a thing of value, they really are worth nothing. Then there are goods in many lines carried in a general store which deteriorate when kept for any great length of time. If a dealer finds himself over-stocked in any such article, it is the best thing to reduce the price even below the cost, to close them out, for his first loss will be much less than if he keeps them in stock. It is hardly necessary to further enumerate instances where it is better to sell without profit, than to carry the stock.

But this method of reducing prices does not constitute "cutting" which is an entirely different matter, and no doubt is often confused with the plan of reducing prices. We do not consider it cutting prices to sell things at less than cost, when it is better to do so than to keep them in stock. It is possible for a dealer to do business without cutting, and this may be what the merchant had in mind to whom we referred in the beginning of this article. We are aware that cutting is practiced by some dealers with the idea that with the goods so sacrificed, other goods can be sold, which will yield the dealer an extra profit sufficient to cover the loss on the cut article. This may be true but consumers have become very sharp in this matter, and when they find there is a staple article being cut in price, they are apt to purchase that staple only, and get the balance of their goods from their regular dealer, so that the cutter makes nothing whatever.

We do not believe it a good thing to cut prices, but we think it is a wise method many times to sell goods without profit, or at an actual loss considering the purchase price.—Grocers' Bulletin.

Soap and water are cheap, but soil on goods is expensive.

Restore goods to their proper places as soon after using as possible

THE EASY-GOING STORE.

Did you ever think of it—the easy-going store? Well it's a fact; there are easy-going stores, and they are in the majority, too, in every city, town and village in the Union.

The proprietor is always a good fellow, and his wife is just as nice as can be, and if he has children, why, of course, they take after their father and mother; so the whole combination is of the most desirable order.

He never puts on airs; he is purely and thoroughly American; his employes are his equals. For him to assume a manner of distance, reserve or dictatorship, even in his own store, would be, to his mind, an outrage against the native, inborn principle of American freedom and citizenship—equality and the rights of man. So he is always on good terms with all his help. So life goes along smoothly and pleasantly in the "easy-going store"—to the employes.

But the business is not increasing; in fact, sometimes you can catch a look in Mr. Easy's eye indicating that there is a sore spot somewhere; possibly in the money department, a leakage or a tying up, or, well—something that we can't just get at; but then, he is a fine fellow and we must not damage his business by incautiously saying to a friend, "Easy looks worried; do you think things are going against him?"

Such a suggestion, repeated from friend to friend, would soon be so changed that it would be a common rumor that poor Easy's finances were in a bad condition; then the best houses in trade would begin to draw in their lines of credit, and soon Easy would be in bankruptcy, or fighting out a long, hopeless, slow fight against misfortune; so we must be careful what we say.

Good nature is all right, but unlicensed good nature does not pay; it produces the "easy-going store." When you go into an easy-going store, really you are not expected to buy. The proprietor and his clerks would feel absolutely hurt if you insinuated that they were trying to force a sale upon you. No, they want you to feel at home in their store. Come in as often as you can and look round and price the goods. Some day you will see just what you want, and then they will be glad to sell, when you have found the article you want to buy. They are so used to people not buying that it is no surprise to them when you walk out, and they open the door and pleasantly say to you "Call again."

It is not at all uncommon in Mr. Easy's store for some of the men to go to his little office and refer some question to him that has been under discussion at the counter; anything from baseball to politics, or from religious to serious business matters, such as whether "antique" should be spelled with a "k" or not.

Mr. Easy often sits at the counter and indulges in pleasant, sociable chats with his young men, his idea being that they will thus

see that he is a good fellow and, of course, do all they can for him in pushing business; and that if he enjoys the good will of his clerks, business will show better results.

Mrs. Smith comes in and Mr. Jones waits upon her with the utmost attention, patience and good will; talks church, Sunday school and the latest social gossip of the town, but fails to sell her anything. Mr. Easy does ask Mr. Jones what Mrs. Smith wanted—that would be questioning Mr. Jones' salesmanship; he goes into his little office and looks again at his "bills payable" and at his "bank account," and wonders what he must do to turn some of his stock into money, even only a little, and he sits and thinks.

Mrs. Easy and the children are passing, and they come in, and for an hour or so pleasant little Mrs. Easy makes a nice little visit among the young lady saleswomen; an air of brightness and cheerfulness is diffused over the whole place, and the happy (?) Mr. Easy goes home to dinner for about two hours or so; but that night, when figuring up his sales, he looks again at the "bills payable" and at the footing of his "bank account" and wishes he could find some way of reducing stock or selling out, so that he might try again in some other town better (?) adapted for business.

Poor Easy! With all his good nature, he is secretly carrying a burden of worrying distress, and the way is growing dark before him.

What do we find in Mr. Easy's store? Well, we find that his help are all good, nice, polite fellows; perfectly candid, well-bred and gentlemanly, plainly believing, as Mr. Easy does, that "window dressing," "department dressing" and ticket writing are all accomplishments requiring special natural gifts. So we find goods hung up on lines and against the wall and in the windows in a manner that is a cross between what would be expected from a washerwoman and a young lady with embryonic and chaotic ideas of home decoration. There is nothing in these displays attractive to us or anyone else.

While he is rubbing the wrinkles into his brow in his little office we find his men sitting idly round the store. The stock shown to Mrs. Smith is still lying about, just as Mr. Jones left it—mussed, tangled, and looking fearfully like a mess of stuff from a second-hand junk store. There is a tradition somewhere in the air that confusion indicates business, so confusion goes on, growing rapidly until no man knows the stock and no man feels responsible for it. Mr. Easy is the buyer and owner, so it is all right, and that is why we find in "the easy-going store" so much stock going to waste by bad management. The amount of stuff that is jammed up, spoiled and absolutely ruined in an "easy-going store" is appalling to anyone with the slightest idea of what proper handling of stock means.

No doubt Mrs. Smith came in to buy, and

may have seen just what she wanted, but she wanted it nice and neat and fresh; possibly she wanted a new dress, and would not buy a thing that would need hours at home to fuss and bother over to make it look new.

An old saying has it that "The good-natured man is the beggar's brother." It is worth Mr. Easy's attention to think about: He need not be a fool, nor an ass, nor a hog; all he wants to do is to realize that he opens his store in the morning and keeps it open all day purely for business; that he hires his help purely for business, and that he must have attention to business in business hours.

Let him select his best man and spend an evening with him in his little office; show him the record of last year's sales for the month corresponding to the approaching month; impress upon him the absolute fact that that record must be beaten; show him that the store has degenerated until it has now become a cross between home life and an infant debating society or social club, and that a change must be made.

Then, let Mr. Easy take a vacation, not to New York for more goods, but to the towns similar to his own that have smart, clean, aggressive, progressive stores; let him study methods, their manners and their styles; it is the education that he requires.—Exchange.

QUEER ENTRIES

Many retail merchants have queer notions about keeping accounts. The entries on their books are intelligible to themselves, but no one else could understand them. The books of a bankrupt English retailer showed charges against patrons as follows: "Woman on the key, Jew woman, coal woman, old cold woman, fat coal woman, market woman, a man, old woman, little milk girl, candle man, stableman, coachman, big woman, lame woman, quiet woman, egg man, little black girl, Jew man, old Irish woman, Mrs. in a cart, woman in Corn street, a lad, man, in the country, long Sal, Mrs. Irish woman, Mrs. feather bonnet, blue bonnet, green, blue britches, green coat, big britches, the woman that was married, and the woman, that told me of the man."—Merchant Sentinel.

Dainty Food Demands Dainty Baking Powder.

DR. PRICE'S
Cream Baking Powder.

Is recognized as being the Daintiest, Lightest and Purest.

DID YOU EVER THINK

THAT PURE SALT adds its fine flavor to all food seasoned with it. Its preserving and antiseptic qualities keep meats, butter, cheese and other food products better, longer and more perfectly than common salt.

THAT IMPURE SALT is as dangerous as impure water. It injures the health, its effect on the kidneys being especially disastrous, causing stone in the bladder and other distressing diseases. The highest medical authorities most emphatically confirm this statement.

DIAMOND CRYSTAL SALT is free from lime, magnesia and other impurities. Its FLAVOR is delicious, its STRENGTH unrivaled, its PURITY unequaled.

It is especially refined for BEST TABLE and HOUSEHOLD purposes. It is cheap enough for everybody.

Ask your Grocer for

DIAMOND CRYSTAL SALT.

We are now in a position to ship orders promptly.

Regret recent unavoidable delays.--The "Butter Makers" line is 20 | 14's.

AGENTS,

Lucas, Steele & Bristol,

71 McNab St. North, Hamilton, Ont.

DALU KOLA CONGOU.

IMPERIAL BREAKFAST CONGOU.

RUSSIAN BLEND CONGOU.

NEW SEASONS: The most taking and desirable 45 and 50 cent teas offered to Canadian Consumers. Our largely increasing sales and repeat orders fully warrant us in stating that both retailer and consumer alike recognize the superior qualities of these teas above all others.

Here is an opportunity to increase your tea business with good profits.

We have an absolutely perfect system of advertising in connection with the sale of these teas. Merchants are universal in acknowledging this fact, and agreeably surprised at the prompt increase in their tea trade. Write us for particulars.

W. H. GILLARD & CO., WHOLESALE TEAS, **HAMILTON.**

Saint Charles Evaporated Cream.

Always packed in pound tins, the latest novelty in Canned Goods. No camping outfit complete without this delicious Cream. The grocers who cater for such trade should buy quickly.

JAMES TURNER & Co., Hamilton.

Wholesale Agents.

**THE
"MONSOON"**

BRAND

Pure Indian Tea

Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,

Growers' and Importers,

TORONTO

JOHN BURGESS & SON

SAUCE

AND

PICKLE

MANUFACTURERS,

107 STRAND Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St.
Ronan's Well," Chaps. XVI. and
XXX.

Lord Byron's "Beppo," VIII.

Our travellers are now out with new
samples of

LAMPS AND FANCY GOODS.

Wait for them!

W. J. REID & CO.

—IMPORTERS OF—

Crockery and Glassware.

DECORATORS OF CHINA, &c.,

London and Belleville.



One Cent Is All

It will cost you for a post card.

Send for our price list, or we will send you a few Sample Caddies of our tobacco.

Empire Tobacco Co.,

MONTREAL.

DRY GOODS.

Trade during the past week has been quiet in the houses, shipping being still the only work. Next week the house-trade will begin to pick-up, and the following week will be brisk.

Letter orders are coming in more freely and travellers, orders increasing in bulk now that the time is drawing near when the goods will be consumed. Travellers still reporting very bright prospects. Retailers are buying fairly heavily but not speculatively.

Last Friday Coate's 200 yards 6 cord dropped to \$3.50 to meet the cut in the other cottons, which has been mentioned in previous issues. Chadwick's is down to \$3.20 to meet a cut made by Clark's M. E. Q., Brook's, and Clark's anchor which is being sold by the Central Agency for \$3.20. These cuts have unsettled the trade in spool cotton to such an extent that people will buy only from hand-to-mouth, and the market has no bottom. The trouble extends only to the Canadian market.

NOTES.

Gordon, Mackay & Co. have just received eight ranges of flannelettes in stripes, checks, fancies, spots, etc., which are well worthy of special attention. A shipment is just to hand of men's rubber coats in Edinburgh manufactured goods, which are considered to be the best on the market. They are showing a well-assorted range of umbrellas for the fall trade. Light tweed dress goods are shown in great variety and the movement is quite brisk.

Caldecott, Burton & Spence have opened up heavy shipments of hosiery and underwear. Cashmere hose is being more generally sold than formerly especially in ladies' plain and children's ribbed. Black is the only color sold for fall and winter trade. A large quantity of cloakings are to hand. Beaver cloths are selling well in cheaper grades; chevots are selling well especially in diagonals; while fancy camel-hair cloths are a novelty, and astrachan curls in blacks, greys and browns are in good demand. Oak screen frames and oak easels are a new thing, and give promise of a strong demand.

Samson, Kennedy & Co. report a large sale of dress trimmings, running strong in astrachans, silk ruchings, braids and gimps. They are showing some very strong lines of Pearlletta buttons, which come in very pretty designs and are equal in effect to pearl buttons, while costing about one-half. They have in the printer's hands a very effective fall circular, which will be accompanied by a large sheet of fashion plates, showing the new styles of trimmings. A large shipment of ties has just been received and the contents of some forty cases will at once be distributed.

W. R. Brock & Co. are showing a line of all-wool Kongo, which is the latest novelty for ladies' and children's wrappers. It is

shown exclusively in stripes, and is a German-made fabric. Wool popelines are selling well just now. A large variety of shades and patterns are shown. Blue beavers are moving very fast and promise to be strong in public favor for overcoatings. Blacks are selling for the finer trade. Their special import lines of tweeds and trouserings are moving quite freely and sale is up to expectations. Though these goods are fairly high in price but by no means dear, as the quality is very fine. They have two special lines in blankets, in which they have sold out all their first delivery. They have sold very freely a line of 26-inch grey flannel which is being turned over at job prices.

John Macdonald & Co. have two ranges of grey flannel, for which they are having a strong demand, as well as a run on the Campbellford. Their lines of tapestries and Brussels are selling strongly and the goods are turning out well. They are just receiving a large shipment of new jet trimmings for the autumn trade. They also show an extensive line of mantle ornaments, barrel buttons, large pearls, smoke and white, and black and colored dress cords. They have a larger range of silks than ever before, in millinery and staple silks. They show special makes at special prices in black gros grains, peau-de-soie, faille Francais, satin Luxor, satin Merveilleux, satin de chene, pongees, pongors, Bengalines, and brocaded silks. In colored silks they make a special run on pongors, pongees, Bengalines and faille Francais. Their lines of 15, 18, 22, and 24 inch silk plushes are very complete, with a range of twenty-five colors in each width, specially suitable for the millinery trade.

Wyld, Grasett & Darling are showing a full range of flannels, with special devices in flannelettes. They have a special line of all wool grey flannel which they are selling at 17½c. Their range of light colored dress goods is quite complete, and moving freely. They are showing some special value in colored kid gloves with two push fasteners and spearpoint backs. These gloves are also shown in black and white goods in different qualities. Their stock of driving gloves is well assorted in imitation and real buck. These are desirable goods. Tweeds are being shipped very fast, and the value of goods turned over has been quite surprising, and the month's business in tweeds has been larger than usual. Brown beavers and meltons are selling well and promise to be in favorite shades with some classes of the trade. Freizes are selling well. These Irish goods are having a very strong demand in England, and will no doubt lead in overcoatings in this country. The Irish mills are full of orders at present. Light shades are the predominating features.

Hamilton merchants are complaining of the work of clever thieves who are robbing from the cases of goods consigned to the city from outside places.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

SPECIAL NOTICE TO THE TRADE.

We offer "only" pure spices ground from No. 1 grade of clean stocks. In our opinion, low grade PURE SPICES are worse than compounds, and we don't offer them. Your orders by mail or through our Travellers kindly solicited.

Respectfully,

THE SNOW DRIFT CO.,
BRANTFORD

CANDY.

We manufacture it in every conceivable shape and are constantly getting out new ideas.

We make a specialty of "Gross Goods," which yield the retailer a large profit.

Our travellers are now filling their sample cases with new lines and will be on the road at once. Should they not go to your town, send in your orders by mail and we will give them careful attention.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder

Sold only in Cans.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

WE OFFER 2000 CASES

=TOMATOES-

"De SALABERRY" brand, choice, for immediate delivery.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

IMPORTERS,

JUST RECEIVED:

Batger's Scotch Marmalade.
" University Marmalade.
" Home Made Marmalade.
" Lemona Marmalade.

309, 311 and 313 COMMISSIONERS,
CORNER ST. PETER STREET,

MONTREAL.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of these in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The Nanaimo B. C. soap factory is now in operation.

The employes of D. S. Perrin, London, Ont., held their annual picnic at Port Stanley on Saturday of last week.

James Wallace, representing Taylor Scott & Co., has left on a trip to the Pacific coast. He will work the towns on the way out.

A thief entered the house of Geo. E. Bristol, ex-president of the Hamilton Board of Trade, and member of the firm Lucas, Park & Bristol, and carried off jewelry to the value of \$175.

The A. C. Miller Company, of Picton, the other day shipped 10,000 baskets of raspberries to the canning factory at Sodus, New York, and a week earlier a shipment of 8,000 baskets was made.

The assets of the Farnham Beet Sugar factory, consisting of \$8,700 in machinery and stock, and \$1,294 in book debts, were sold at auction last week by Marcotte Bros. to Gault Bros. & Co., at 33½ cents on the dollar.

Victoria merchants are interested in the project of George Lycurgus, the Honolulu fruit merchant, who proposes to put on a line of British steamers between British Columbia the Sound and Honolulu in the fruit and passenger trade. Mr. Lycurgus is confident a good trade can be built up.

The horse attached to Fitzgerald & Scandrett's grocery wagon, London, ran away in the East End the other afternoon. It collided with another rig and then struck and demolished an iron lamp post. The horse was uninjured, but the wagon was considerably smashed.

Victoria merchants, or at least several of them, are endeavoring to have their revenge for Vancouver quarantining them, by refusing to purchase any goods from Vancouver merchants. The merchants here have determined to retaliate, and they will soon be brought to their senses.—Vancouver News-Advertiser.

H. Peterson, the well-known fruit exporter of Port Colborne, Ont., has issued his annual circular giving an estimate of the apple crop in Canada for 1892. He estimates that Ontario has 10 per cent. more than last year, but the apples are not of so good quality, many being spotted. In Nova Scotia, it is said, the crop will be 20 per cent. larger than

in 1891. With the exception of the New England states, where the crop is large and of better quality than last year, the various states of the American Union show light crops, New York having but one-quarter to three-eighths of a crop, while Ohio, Michigan, Southern Illinois and Missouri will all have light crops.

B. M. Rudy, of the Vulcan Iron Works, San Francisco, has just completed a cold storage system at Cunningham's cannery on the Skeena River. When Mr. Rudy left the Skeena, 6,000 salmon had been frozen, and were being prepared for shipment. The fish, upon being taken, are put in a room where the temperature is 20 degrees below zero and left there 6 or 7 hours, when they are removed to another and a larger room, 30 degrees below freezing, where they are kept for a couple of weeks. Then they are placed in hermetically sealed cases and ready for shipment. It is claimed that they will keep for years. Other northern canneries are negotiating for similar systems.

This is what the London Advertiser says about the chief event of one day at the Western Fair, (Sep. 15 to 24): On Tuesday, however, there will be assembled perhaps the largest society gathering ever witnessed in Canada, when it is expected by the grand officers that from 5,000 to 10,000, or probably more, Patrons of industry, headed by their bands, carrying banners and bunting, will meet at the Market Square and march to the Fair grounds (where arrangement have been made for seating accommodations on the stands), there to be addressed by the grand officers and prominent officials of the order, and enjoy the full programme of special attractions. The object of this meeting is intended to be one grand rally, for the purpose of showing to the world that the Patrons of industry are neither dead or sleeping, as some suppose and venture to assert, but on the contrary are a live and great organization.

It is a well recognised fact that no business establishment is complete without some cash carrier system. Attention is called to the Whiting Cash and Parcel Carrier. It seems in it impossible for anything to get out of order, as there are no cords or springs. Merchants throughout the country, who give it a trial, may satisfy themselves of its merits, feeling satisfied that where once introduced it would never be parted with.

SARNIA, Ont., June 8, 1892.

H. E. WHITING, ESQ, London :

DEAR SIR,—I have been using your Cash Carriers for a long time, and must say they fill the bill in every particular, especially as to their keeping in order. It seems to me that they could hardly be improved on.

I remain, yours truly,

(Signed) JOHN LEYS,

Late Leys & Morrison.

This carrier has been in use two years and six months. adv.

FIRE AT THE MORSE SOAP WORKS.

The Morse Soap Works, at Front and Beach streets, owned and operated by John Taylor & Co., were discovered by the watchman to be on fire at 11 o'clock on the night of the 11th inst., and for a time it seemed that the entire plant was doomed to destruction. As it is the loss will exceed \$20,000. When the firemen arrived on the scene the new annex, in the rear of the main building, was a mass of flames, which caused such an intense heat that they could scarcely approach it. The flames originated, it is supposed, from spontaneous combustion in the oil room on the second floor; though how this could have occurred Maurice Taylor, who was early on the scene, was at a loss to understand. All the cotton rags used to strain the oil were kept in an iron-covered room, to which none but the foreman had access. The floors of the room were not saturated, as is usually the case where large quantities of oil are stored. The flames found their way to the upper floor, through a short wooden stairway, into the boiling room. In this room were large vats of soap in process of manufacture, and other stuffs of a highly inflammable nature; besides a quantity of valuable machinery, which it may take weeks to duplicate. Considering the combustible qualities of fats and oils, the firemen did excellent work. In less than an hour they succeeded in getting the blaze under control to such an extent as to permit of an inspection of the ruins. The floors were not burned thoroughly and all of the heavy machinery remained in position, but was irretrievably ruined. The annex was separated from the main building by double iron-sheeted doors at each floor, excluding the flames, but the entire establishment was flooded with water. In the front building was stored \$60,000 worth of manufactured soaps, half of which was damaged to such an extent as to make it unmarketable. It will have to be boiled over and re-scented. The company were some weeks behind in their orders, and were considering the advisability of running night and day in order to catch up and accumulate some stock. The works were totally destroyed twice before—the first time in 1882, and the second time five years later; and the members of the firm were surprised that total destruction did not occur last night. The building and stock were both fully insured.



"CAIRN'S" HOME MADE MARMALADE

Is a most delicious preserve for the warm weather. Advise all your customers going to the country to take some with them. Your wholesale grocer has it.

BLACKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

NOTES TAKEN ON THE ROAD.

J. F. French is successor to the firm of French & Gorman, Renfrew, Ont.

Miller & Co., Trenton, have their large canning plant at this point, and will be running full head in about a week. They have capacity for a very large pack, and prospects are good.

Walbridge & Clark are prominent grocery and liquor merchants of the city of Belleville. They have three large stores stocked with the choicest of everything in that line and do a very large trade.

Wamsley & Co., Belleville, are now wholly in the wholesale and jobbing trade in the grocery line, and report a healthy present and future outlook for the business for that city and surrounding country.

Conger Bros., Belleville, are now in the flood tide of their fruit trade. Bartlett pears, Crawford peaches, blue plums, etc., from California's choicest orchards, always find their way into their store in season.

H. M. Spafford, Trenton, has been in business twenty-five years, thirteen of which have been in the grocery line in Trenton. He had moved into a new location, but a short time before the late fire, which cleaned out his old business completely.

Campbell & Co., Renfrew, are among the successful merchants of that town, and with the exception of boats and shoes, confine themselves to the grocery trade. They are young, pushing men, and have made their mark in this place in the last five years.

J. F. Smith, Napanee, has watched the market closely on sugars for some time, and is convinced that his stock of two carloads is laid in at bottom prices, and he proposes to make some more on it, or he will have it to inventory for some time to come.

W. A. Carson, Picton, has sold out his grocery business in that town and is now one of the firm which constitutes the Belleville Canning Co., Belleville. Mr. Carson's experience in the grocery business will be valuable to him in the sales department of that concern.

Saylor & Weston, Trenton, have worked up a large produce trade. Last week they shipped over 3,000 dozen of eggs, to Montreal, at a handsome profit. They pay 8 to 9c. for strictly fresh stock. They are also heavy shippers of dried apples. Last year they sent a shipment to Germany.

The canning industry in the Bay of Quinte District is booming. A. C. Miller & Co. of Picton, are putting up a large plant at Brighton. The new Lakeport branch at Trenton is in full running order, and the Belleville Canning Co. have started under very favorable conditions for the season.

J. Young, Belleville, is well satisfied with his past year's business, and the last two years have been prosperous ones for him. He did not hesitate to say to me that when

he moved into his present store it seemed like going into the last ditch, but it has proved to be the business move of his life.

D. Pitceathly, wholesale grocer, Belleville, has the oldest business in his line in the Bay of Quinte district. It dates from 1861, and has been prosperous from the start. His trade is in standard goods, and includes corn and oatmeal. Mr. Pitceathly is a genial off-hand business man who makes friends of all who deal with him.

R. Evlin has been in the grocery business in Belleville for 46 years. He has a good city trade and is located favorably for farmers' trade as well. His store has double frontage, one front being exclusively for flour, meals, feed and grain. There are so few grocerymen nowadays, though they may be abundantly able to relax a little from the arduous duties of the trade, yet are not willing to do so. It is refreshing to find in Mr. Evlin one who is satisfied to oversee the business and enjoy a little comfort as a purchased right of 46 years of toil in his store.

WHERE THE JOKE COMES IN.

The man in the moon can't get full on the last quarter.—Boston Post.

Farmer—"What are you doing up that tree?" Boy—"Waiting for the owner of it." "Well. I'm the owner. What do you want?" "I want to know if paregoric goes with these stomach ache apples."—Texas Siftings.

Mudge—"Judge Billigus is a remarkable easy man to get acquainted with, don't you think?" Yabsley—"I never noticed it." Mudge—"He is though. I hadn't known him for over an hour before I borrowed a dollar of him, and inside of the next hour we got so well acquainted that he refused to lend me another one."—Indianapolis Journal.

Dentist—With or without gas? Mr. Hardacre—"Ef you can't see me in this glaring sunlight, I ain't goin' to pay you extra for gas, that's sartain."—Puck.

Visitor—"They look so much alike, I don't see how you can tell them apart. Mrs. Schroeder—Oh, deir names vvas deeserent. One vvas namedt Max, an' de udder one vvas namedt Rudolph."—Harper's Bazar.

Haven't you anything stronger than this?" asked Staggers, as he set down the empty whiskey glass. "We've got some aqua fortis," replied the barkeeper, with withering sarcasm. "Haven't you any aqua f ties or sixties?" asked the man with the thirst.

The Father has gone away and left his only son in charge of the store. "Are you the head of the firm?" asked a man with a sample case, entering the establishment. "No, sir," remarked the young man, with great urbanity. "I'm only the heir of the head."—Detroit Free Press.

City Boy (his first sight of a cow)—An' that thing with horns is what you get your milk out of? Country Boy—O' co'se stupid? an' butter an' cheese too. City Boy—Whew!

If you could only get your coffee an' sugar from her, she'd be a regular walkin' grocery store.—Ex.

Mrs. De Rich (listening to new prima donna at the opera)—Isn't she splendid?

Mr. De Rich (wealthy manufacturer, enthusiastically)—Just grand. She's worthy of a place along side of Patti in my soap advertisements.—New York Weekly.

The Lately Married One: "I never heard of such trouble as I have had with my servants. They are so stupid."

The Experienced One: "Don't talk to me! The other day I sent Patrick out for two egg plants; he came back with two hens!"

Intending settler—"But is Prairie City well watered?" Kansan—"Of course it is. There ain't no other water there but well water."—West Shore.

Grocer—"Well, little girl, is there something you want?" Little Girl—"Yes sir; mamma wants twenty-five cents' worth of cheese. Here's the money. But I'm to ask for only ten cents' worth. I most forgot that."—Chicago Tribune.

Sniggins (angrily) "Do you know that your chickens come over in my yard?" Snook—"I supposed that they did, for they never came back again."—New York Herald.

Editor—"How is it that in your report of the fire last night you used the expression, 'They socked it to the flames.'"

Reporter—It was because the fire department had only short hose to use.

"Man's religion," says Uncle Mose, "shouldn't be worn like a cloak—all on de outside. It dorter be mo' like a porous plaster. De world may not see it, but de man knows it's dar, an' his family knows it's dar an' a doin of him good."

Sea Captain—Yes, I want a boy, but I think you look like a runaway. Now ain't ye? Didn't you run away from home.

Boy—Ye-ye-y-e-s, but I couldn't help it. They was going to send me to a dentist to have six teeth filled.

"They was, was they? Well, I'd run off too. I don't believe in fillin' teeth."

"No sir; I don't either."

"Of course not. You come on board with me, and if anything's wrong with your teeth th' carpenter can take 'em out with a monkey wrench."

Boy went home.

Some years ago a duel, which was much talked about, took place between Mr. G—and Mr. S—. The former had only one eye, the latter was short-sighted, and, to make matters worse there was a dense fog at the time. The first ball killed a bird, and the second a rabbit. The witnesses put a stop to the proceedings declaring that honour was satisfied.

"How was that?" enquired A—.

"Faith, they began to be alarmed for their own safety."—Le Figaro.



TORONTO MARKETS.

TORONTO, Aug. 19, 1892.
GROCERIES.

Trade is no worse. It might be safe to venture the statement that it is better. The turnover, judged by what each house has to say of its share, must have been fully equal to that of last week, notwithstanding that Monday was a holiday. Orders came in on that day the same as on any other, and Tuesday's mail supplied the power for a considerable stir in the shipping departments. Stocks in the country had got pretty well sapped and a favorable turn was sure to come, and probably we are feeling the first throbs of the autumn revival. The state of trade can hardly be gauged by its volume, for that is an unknown and merely conjectured quality, but the temper of the street is more sanguine and expressive of satisfaction. The sugar trade may be a shade less disheartening, as transactions at prices that would not go ten days ago have been brought to a close this week. This would naturally improve the feeling, if such a condition is general. As to payments, they are the subject of little comment, being of ordinary character.

COFFEE.

Firmness in the market for Rios is a decided condition. Local stocks are on the short side, but there is no strong run on them that is likely to bring about depletion before receipts come to hand that are now

on the way. Prices are steady at from 17½c. up. Fine Rios are still scarce. Mocha coffees are quiet at 28 to 32c., Javas are firm at 30 to 35c., Padangs at 26 to 28c., Porto Ricos at 22 to 25c.

DRIED FRUITS.

Good off-stalk Valencia raisins are getting into small compass, are in request and are firm. The inside price for anything ranking above poor in quality is 5c., and there is more selling at 5¼c. than below it. The stock of old raisins is not yet exhausted. Boxes can still be had at 90c. to \$1. Just now that class of fruit is neglected. The offerings of new crop Valencias for shipment from Denia this week have not called forth much purchasing power among jobbers. The price is expected to open at about 7c. to retailers. London layers are offered at \$1.50 and black baskets at \$2.50. The market for currants has undergone a very improving change. Half-barrels are nearly out of stock. All currants are scarce and jobbers on the street are calling upon one another for supplies. It is hard to buy any fruit now at so low a price as 5c., and 5¼c. is the price generally quoted. What adds to the strength of the market is an enactment that the Greek government has just brought into force for the good of the national industry of currant growing and the currant trade. It forbids any shipment being made before the 28th of this month. The currant trade was being injured by exporters who packed and sent forward stock in an immature condition. The same measure forbids the mixture of dust, sand, stalks, etc. with the fruit, and prescribes a penalty for the branding as Vostizza of fruit that is not shipped as Vostizza. All this tends not only to delay the receipt of new fruit, but to raise the quality, both effects being on the side of firmness in price. The coming prune crop promises to be a good yield in large sizes, but in small fruit it is likely to be of small volume. The quotation for prunes on spot is 5¼ to 6¼c.

SYRUP AND MOLASSES.

Syrup shows no improvement locally. Recent purchases have recruited one or two stocks with a western supply. The Montreal refineries are still reported to have very little

(Continued on page 16)

CANNED GOODS.

TORONTO.

There is less life in the market but no abatement of steadiness in quotations. Assortments of staples are unchanged at \$1 to \$1.05. The price is kept even by quotations on new pack goods. If these were lower than they are there would probably be a lower range of quotation for stock on the market, as there appears to be quite enough of it. Retailers show indifference to offers for new goods. Prices are not expected to be high, and expectations that they will settle down below what they are now held at are strongly entertained. The call for carloads of stock on spot has not played any part in this week's business, nor have any inquiries been reported. The lots that have gone out were of ordinary jobbing dimensions, and were but fairly numerous. In fruits the main change is the exhaustion of cherries. Pineapples quote 5c. higher, or \$1.50. Salmon to arrive is offered at \$1.45. Stocks on spot are run down and held at \$1.50 upwards. A strong demand continues. Lobsters are firmly held at prices given in Prices Current.

The British Columbia Commercial Journal says: Fishing on the Skeena River has been good, and all reports agree that the canneries have all secured a three-quarter

Pea-nuts

We are headquarters for this line.

ROASTED AND GREEN.

CLEMES BROS.

Phone 1766.

TORONTO, ONT.

You can lose more than we do by not subscribing for this paper.

The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.
Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish,
and Seamless Lobster
CANS.

Capacity, fifty thousand cans per day.

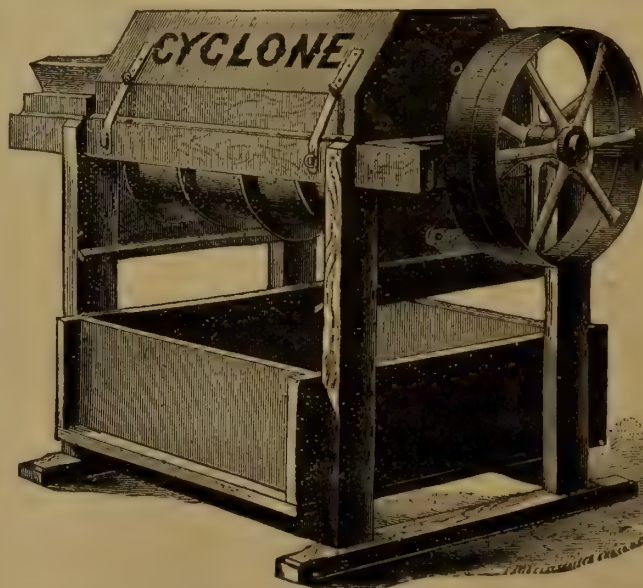
Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT N. J.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP

Canned Goods.

We
Pack
Only
the
Best.

Have you goods
bearing my name
in stock? They
are always the
same, always reli-
able.

D. W. DOUGLAS,
St. Johns, P.Q.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS**
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "**BOULTER**"
across the face of each label in a distinctive
color. Look out for the word "**BOULTER**"
if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,
PICTON, ONT.

THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to
BUY THE BEST

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,
Lakeport, Ont.
Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured
extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Cele-
brated BEAVER Brand Canned
Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



12 Years Experience

Convinces us that it pays to can and
preserve the best goods possible.
Sales for 1891-2 doubled those of pre-
ceding year.

We have our Factories thoroughly
renovated and are in position to im-
prove if possible the standard of our
goods this season. We can furnish

New Preserved Strawberries July 1st, Raspberries early June and
Sweet Wrinkle Peas July 15th. Send for sample order.

Remember the quality of all our goods are
guaranteed.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES : Delhi, Ont., and Niagara on the Lake.

pack. The B. A. P. cannery finished on the 20th July and the North Pacific cannery on the 22nd. The Windsor, Balmoral, and Inverness canneries are reported as having a full pack of 11,250 cases each, and the latest advice gives the pack to date of the Skeena Packing Co. at 10,869 cases and the Standard Packing Co. at 10,800 cases. The Naas River canneries also report a good run and a full three-quarter pack is assured. McLellan's cannery has secured its full limit of 11,250 cases, and the Naas River Fishery Co. a full pack of 7,500 cases. The last report gives the pack of the Cascade cannery as 5,096 cases, but with another week of fishing they are expected to fill up to the limit. The Alert Bay cannery is reported to have closed down with a short pack, but definite word is not yet to hand. The Lowe Inlet Canning Co., Lowe Inlet, have so far put up 7,633 cases, but are expected to fill to the limit, as there is still another week of fishing. Reports from Rivers Inlet are unfavorable so far as received, but fishing will continue until the middle of this month. They have only a quarter pack to date. The clear water is against successful fishing, and the canneries do not expect to fill their tins. They will probably get a half pack all round. The Wannuck Packing Co. have advised a pack of 2,287 cases, but it is reported that they have about 4,400 cases up. From all accounts the pack on the Fraser River is going to be light. Fish so far have been very expensive, and fishing has been so bad that some of the canneries took off all their day boats, and only the contract fishermen were at work. Thursday night, 4th inst., showed some improvement, and Friday night it was maintained. Saturday night, it is reported that at the lower fishing stations the boats hauled in on an average about 200 fish to the boat with a slight decrease further up the stream. There are 23 canneries on the Fraser River, but only 15 are in operation this season, and it is said that their pack at the present time is somewhere between 25 and 30,000 cases. The total for the season is expected to be between 50,000 and 75,000 cases. Reports received give the following packs of canneries to date: Wellington Packing Co., 2,047 cs; Delta Canning Co., 1,801 cs; Laidlaw & Co., 1,191 cs; Harlock Packing Co., 2,085 cs; Beaver Cannery, 1,500 cs; Richmond Cannery, 1,500 cs; and it is believed by the best informed that the canneries will only be able to put up one half of what they prepared tins for, i. e. the amount mutually agreed upon—7,500 cases for each cannery. Such a shortage in the celebrated brands of Fraser River salmon is bound to have a strengthening effect on the market. The pack is mostly sold by canners who expect to have difficulty in filling orders already received.

MONTREAL.

The canned goods trade is still quiet and uninteresting with local prices unchanged. Some wholesale houses want salmon, and are anxiously waiting for the new pack. Other lines are quiet as the trade only buy as they require them.

SURPRISE SOAP

Haven't you some little demand for SURPRISE SOAP from some of your best customers?

It's easy enough to get it! We sell it! So do all the best wholesale grocers in Canada.

When you have it, you satisfy your customers, and you make a good profit.

The St. Croix Soap Mfg Co.,

Branches:

St. Stephen, N. B.

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

Continued from page 14.

stock on hand. Purchasers on retail account are few and far between, and tiny lots suffice. Prices are firm 2c. upward.

There is no news to indicate any change in the molasses market, which can be studied only at a distance by local merchants, as the trade here is of such small account that nobody takes a live interest in the market. Prices are reported firm at the Islands and in New Orleans, and are unchanged here.

RICE AND SPICES.

Rice is unchanged either in price or demand. A very fair call is kept up for small parcels. The probable stiffness of new Japan rice leads to somewhat freer buying of spot stock, which is firm at 5 to 5½c. Common is steady at 3½ to 4c.

Spices show no new tendency and are without special feature. The demand is limited.

SUGAR.

There have been some sales made this week in car lots at figures that could hardly have been obtained a fortnight ago, and enough business has been done on this improved basis, and it has been sufficiently distributed among the houses, to warrant the belief that a steadier feeling is now controlling the wholesale sugar trade. Profits are nothing to boast of yet, and it is far from probable that they figure at all in some transactions, but these latter are fewer than they were, and it looks as if they would soon be exceptional. No house is quoting below 4¾c. for granulated on spot, and the best possible price from refinery is 4¼c. for car lots. Yellows are a cent lower. A lull in

the buying is now generally reported. There is nothing like a suspension of the demand, but it is not so active as it was. This itself is an improvement, and wholesalers profess to be rather pleased with it. At the prices giving a short time ago, the most lucky man was like the winner of a slow race, the less he sold the better his chances of not losing money. Money saved was money made, and people who sold no sugar saved money. The trade is just now in the period of transition between the early and late fruits. Peaches, plums, pears, apples, etc., will come in next, and until they are nearly ready the demand for sugar will be less active. This may give wholesalers a chance to recover completely from their demoralization. Sugar is firm intrinsically, and advanced ¼c. some days ago in New York.

Willett & Gray, New York, in their weekly sugar "Statistical" say: Total stock in all the principal countries, at the latest uneven dates, 1,018,788 tons, against 1,006,834 tons at the same uneven dates last year. Stock in Havana and Matanzas, by cable, 105,000 tons, against 110,000 tons last week.

Raws—The market is strong for Centrifugals at the advance of 1-16c. to 3-16c. for 96° test, with many holders asking a further advance. Muscovados have remained quiet and unchanged, at 2 11-16c. for 89° test. Cuban holders are very firm for balance of crop. European market is steady and firm, with an improvement of 3d for the week.

Refined has been in good demand, at unchanged quotations for hards and a slight reduction on a few grades of softs on round lots. At close the demand is on the increase, as anticipated would be the case after the first

**CANNED
GOODS
— A —
SPECIALTY.
WRITE US.**

ESTABLISHED 1886.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

**PACKERS'
AGENTS.
SALMON,
VEGETABLES, Etc.
WRITE US.**

NOTICE.

The British Columbia Fruit Canning and
Coffee Co'y, Ltd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow.

England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
GENERAL COMMISSION MERCHANTS

—AND—

BROKERS

For all lines of Canned Goods, Hams, Bacon, Lard, Butter, Cheese, Dried Fruits, Coffee, Sugar, etc.

CORRESPONDENCE INVITED.

P.O. Box 615. WINNIPEG, MAN.

W. A. McCLEAN & CO.,
Pork Packers.

FOR SALE--

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

We are now receiving California fruit direct from California in car lots.

Our first car arrived on Thursday, 28th inst., and was sold at auction on arrival. We expect another car next week. We are also receiving cars of Tomatoes, Watermelons, Apples, etc., and all kinds of small fruits, and we solicit a share of your trade.

Yours respectfully,

McWilliam & Everist,

25 and 27 Church St.,

TELEPHONE 645. Toronto, Ont.

MELONS--

Two to three cars weekly.

TOMATOES--

Mississippi stock arriving, fine shape.

CALIFORNIA FRUITS--

Apricots, Peaches, Plums, Cherries—fancy packed.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.

WRITE FOR PRICES.

JAS. PARK & SON,
TORONTO.

New cheese,
Small Two Pound cheese,
Roquefort cheese.

Choicest quality Hams, Bacon, Beef Hams,
Dried Beef, &c. Write us for
Price List.

Husband Bros. & Co.,

71 Colborne St., Toronto.

FINE NEW LEMONS
AT LOWEST PRICES.

REFERENCE: Imperial Bank, Yonge and Queen.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada.

W. GIBBINS & CO.,

SUCCESSORS TO

JOSEPH CARMAN,

Commission and Manufacturers' Agents, Grain Brokers.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited Consignments Produce will have prompt attention.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

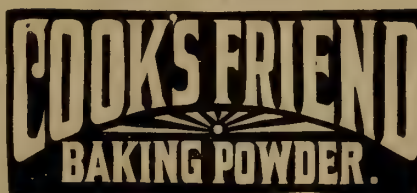
Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101 1/4 King St. W., Toronto
BRANCH—Tidy's Flower Depot, 164 Yonge St.

McLAREN'S



Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

two weeks of August, and an advance in price is more than likely. A large consumption must result from the present extremely hot weather.

The following are McMeekin & Co's notes for July on Indian and Ceylon teas: Indian—The offerings were 32,000 packages, against 48,000 packages in the same month of 1891. In both years only a small proportion consisted of old season's parcels. The great bulk of the offerings had thin and undesirable liquors with little strength or quality, and, considering their poor character, they were well taken by the trade. The very few good teas with dark liquors and fine quality, or with exceptional appearance induced strong competition and some very high prices were recorded. The demand generally during the month was of the most meagre description, business being much interrupted everywhere by the general election. It is evident that the low prices have influenced producers in favor of finer plucking, as the quantity shipped from India up till date is rather behind that at same time last year. The quality is, on the whole, rather better, there being a fair quantity of very desirable teas now arriving or afloat; but latest telegrams from Calcutta report a general falling off in what is now being shipped. The average of public sale prices for the new season's teas sold during the month was 9½d. per pound, against 9¼d. per pound for the corresponding month last year. The imports were 4,743,852 lbs., and the deliveries 7,648,098 lbs., leaving in stock on 31st July 20,096,022 lbs.

Ceylon—The offerings were 74,000 packages, against 64,000 packages in the same month of 1891. Although individual marks here and there showed a decided improvement the general level of quality was unsatisfactory. However, quality considered, the teas sold readily and there was little variation in prices during the month, the lower quotations recorded being merely for inferior teas. The average of public sale prices for the month was slightly over 8d. per pound, against 9d. per pound for the corresponding month last year. The imports were 5,736,178 lbs. and the deliveries 6,166,080 lbs., leaving in stock on 31st July, 17,950,786 lbs.

The earliest of the new season's China teas arrived during the month, and, although the quality was fairly average, they attracted little attention, and prices mainly ruled very low. Even at the low costs they are said to be moving very slowly.

Some 5,000 packages Java teas sold during the month, for which there was good competition at steady prices.

TEAS.

Japan teas lose none of the strength which they started out with. Last week's prices were more favorable to buyers than this week's prices are. Within three weeks prices of consigned teas have moved up 2c., and this fairly reflects the general condition of the market. What tends to stimulate the interest of buyers is the shortage up to date of shipments to Canada, 4,253,111 lbs. less tea having been shipped direct from Japan ports to Canada this year than were shipped in the corresponding part of last year. The report that 7000 packages were damaged upon the Empress of Japan is taken generally with a grain of salt, as jobbers believe that selling capital is being made of an accident that is not known yet to have destroyed more than some cotton that formed part of the cargo. They remember the reported loss of the Hecla a year ago. Private advices from Shanghai report the arrival there

of new Moyune and Timkais, which are described as of indifferent quality, and of generally inferior make. The opening tael prices are 5 per cent. above those of a year ago. Ping Suey's are said by the same correspondent to be very active and firm. Common China teas are now being shipped, though reluctantly, as prices are from 1 to 1½c. higher than when the settlements were made.

Mail advices from London, dated 6th Aug. say the principal feature of the week has been the arrival of first shipment [new season] Kaisows. As a whole the quality of the crop is perhaps not quite so good as last year, but some of the teas have more strength and body, particularly in "Saryunes" and "Padraes." Prices paid for the new crop Kaisows are very good, and better than last years. Demand for Indian teas has been fairly strong, and prices are fully maintained. Ceylons are slightly firmer. Green teas are scarce and dear.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Homeopathic Cocoa is quoted 2c. higher in this week's Prices Current.

Smith & Keighley are offering a choice line of Sphinx prunes at 6 to 6½c.

Davidson & Hay have a lot of cheap syrups arriving. The season for these is now at hand.

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

Macurquardt's Worcestershire Sauce, for which H. P. Eckardt & Co. are the agents here, is giving satisfaction to consumers, as the demand has been so active that supplies have run short.

Sloan & Crowther the other day made one of the largest purchases of canned pumpkins ever made on this market. It comprised 400 cases. The goods were put up by the Aylmer Canning Co.

H. P. Eckardt & Co. have been appointed selling agents here for the Commercial Milling Co's. (Detroit) granulated cornmeal. Though not heretofore sold on this market, this meal ranks in quality second to none.

The advertisement of the St. Lawrence Starch Company in its wonted place on the first page of THE GROCER'S cover calls attention to Ivory Starch. This starch is becoming more firmly entrenched in trade favor every day and makes headway solely by the force of its own merit.

Eby, Blain & Co. report arrival of second consignment of Morton's kippered herrings in flat oval tins.—The superiority of these goods is such that their first order was exhausted quicker than anticipated, necessitating cabling for a larger order, now just in.

The Seely Manufacturing Co., Detroit and Windsor, draw the attention of the trade to their celebrated flavoring extracts on page 25 of this issue. The merit of these goods needs no higher testimonial than the increased demand that they are continuing to receive.

FLOUR AND FEED.

TORONTO.

Sellers' ideas are beginning to conform to those of buyers, and the prices asked for shipments of flour are from 5 to 10c. lower than those acceptable to holders last week. This spirit of concession has not been productive of any improvement in business, the disposition to buy contracting as symptoms of weakness develop among sellers. Feed is quiet and subject to fitful changes.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.95 to \$5; strong bakers', \$4.50; white wheat patents, \$4.80; straight roller, \$4.40; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.80 to \$4.90; Manitoba strong bakers' \$4.25 to \$4.40; Ontario patents, \$3.90 to \$4.20; straight roller, \$3.65 to \$3.75; extra, \$3.20 to \$3.25; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12, shorts \$13 \$14, mixed feed \$22, feeding corn 50 to 52, oats 33c.

HAY—Is fairly active at \$10.50 to \$11 for old baled timothy, and \$9 to \$9.50 for new.

STRAW—Is steady at \$6.50 to \$7.

MONTREAL.

The flour market continues quiet, there is little doing in grades other than strong bakers, and straight rollers, for which a moderate local demand is reported. We quote: Patent spring, \$4.70 to \$4.85; patent winter, \$4.25 to \$4.65; straight roller, \$4.00 to \$4.15; extra, \$3.40 to \$3.60; superfine, \$3.10 to \$3.25; fine, \$2.70 to \$2.90; strong bakers, \$4.25 to \$4.40.

Oatmeal is quiet, with only a small demand for home wants. Values are unchanged. Granulated, bbls \$3.90 to \$4; rolled bbls., \$3.90 to \$4.00; Standard, bbls., \$3.85 to \$3.95; granulated in bags, \$1.90 to \$2.00; rolled in bags, \$1.90 to \$2.00; standard in bags, \$1.80 to \$1.90.

Feed is in fairly active demand for local wants at steady prices as follows:—Bran per ton, \$12.50 to \$13.50; shorts per ton, \$14.00 to \$14.50; mouille per ton, \$19.00 to \$22.00.

We are now booking orders for fall delivery for the following goods: John Gray & Co., Glasgow—Lemon, Citron, and Orange peels, Marmalade in Glass, Stoneware, and in Tins. All kinds of Jams in Glass, Stoneware and Tins. Peterson's Essence of Coffee in Bottles, Sauces, Vinegars, Fruit, Wines, etc., etc. John Jamieson & Sons, Glasgow. Lochfyne Herrings in ½ Kegs, Kegs and Barrels, and Ling Fish.

FRENCH GOODS—Crystallized Fruits, French peas in Glass and Tins, Mushrooms in Glass and Tins, French preserves in Glass, French preserves in Brandy and Marasquin, Sardines, Sardine paste, Truffles, Cockscombs, Olive Oil, Anchovies in Oil, Olives, Truffled Mushrooms in Glass Jars, Macaroni, Vermicelli, etc., etc.

Write to J. C. CAMPBELL & CO.,

204 St. James St., Montreal.

LOBSTERS,

Finest brands, Canned Lobsters, tails and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.F. Leonard H. Dobbin, Montreal

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

The McKay Milling Co., Ltd. OTTAWA.

MANUFACTURERS OF—

—HIGH GRADE

Patents,
Strong Bakers,
and
Family
FLOURS.
OATMEAL.

Granulated, Mid Cut, Fine Cut,
Flour Cut and Round
Cut.

We make the Celebrated

K-Y-

ROLLED OATS.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways.

R. M. PINCOMBE.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,
also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and
Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and
prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

REINHARDT & CO.,

SALVADOR LAGER
IS THE VERY BEST.
TORONTO.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

BRANDON ROLLER MILLS,
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

N. WENGER & BROS.,
AYTON, ONT.

-- MILLERS --

(Hungarian Process)

BRANDS:

KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.

W. W. SUTHERLAND.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,
also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and
Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and
prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.



MARKETS—Continued.

PETROLEUM

Refined oil is having rather a better time of it, a somewhat smarter demand ruling since daylight began to wane perceptibly. Prices are unchanged. Canadian refined is steady at 14 to 14½c.

BUTTER AND CHEESE.

The supply rallies in cool moments but can never get even with the demand, which rapidly absorbs every package that finds its way into the hands of dealers. Choice dairies are worth 15 to 16c., and a very fine article will bring an exceptional 17c. The best grades below those entitled to these prices are taken at 14 to 15c. Good store-packed is 13 to 15c., but the offerings of it are not so free comparatively with dairy butter as they usually are in hot weather. Storekeepers understand that butter is stiff in hot weather, and try to get forward their stock if possible in that season to catch the market, while good dairy makers place more store on the selling merits of appearance than on opportunity and hold back during the heated spell. This year the merchants are apparently acting on the same policy, or they are getting less butter than usual in crocks and baskets to make up tubs from.

Cheese is very firm at 10c. The English market retains its strength.

COUNTRY PRODUCE.

BEANS—Small lots are all that are handled. They go at \$1.20 to 1.30.

DRIED AND EVAPORATED APPLES—Sun dried are steady at 4½ to 4¾c. for ordinary quantities, with 4c. now the inside price for round lots.

EGGS—The supply is not over-abundant, but the demand is rather moderate. Prices are 11 to 11½c.

HONEY—New extracted in small lots goes at 8 to 10c. For old the price is 5 to 7c. Sections are scarce at 12 to 14c.

HOPS—The stock is shrinking into small compass. Prices are steady at 19 to 23c.

PROVISIONS.

The provision trade is not at all exciting just now. Buying considerably in advance of needs effected a great deal of distribution before the season for consumption came in, and reduced stocks in packers' hands to limited proportions. Hence they are satisfied with a tranquil trade now. Prices are firm and advanced.

BACON—Long clear is 8c., smoked backs are 11¼ to 12c., bellies 11c., rolls 9 to 9½c.

HAMS—Are steady at 11½c.

LARD—Pure is unchanged at 9½ to 9¾c. for tubs and pails. Compound is steady at 7 to 9c.

BARREL PORK—U. S. heavy mess is \$15 to \$16, Canadian \$16, short cut \$16.50 to \$17.

DRESSED MEATS—Beef is 3½ to 4½c. in fore and 8 to 9c. in hindquarters, mutton is 7 to 7½c. Lamb 9½ to 10½c., mutton 6 to 7½c., veal 7 to 8c.

VEGETABLES.

Potatoes are unchanged at \$1 to \$1.25 per barrel, and are selling in bags at 60 to 75c. Cucumbers are easy at 15c. a basket. New cabbages are \$1 per barrel. Watermelons are 25 to 30c. Muskmelons are \$2 to \$2.50 per crate. Celery is 75c. a crate. Egyptian onions are unchanged at \$2.50 a sack.

GREEN FRUIT.

Oranges are nearly out of stock on spot, and are held at prices that are expected to be soon covered up by a heavy advance. Rodis are now \$6 to \$6.25 for 120's and \$3.75 to \$4 for 100's. The former would now cost \$7 laid down here from New York. Lemons

partake in the improvement. They are stiff at \$7 to \$8 and are scarce. Bananas are plentiful at \$1.25 to \$2. Apples are \$2 to \$3 per barrel, peaches \$1.25 to \$1.50 per basket, pears 50 to 60c. for common, and \$1 to \$1.25 for Canadian Bartlett's. Plums are \$1 to \$1.25.

FISH.

The scarcity of stock still holds trade back. With returning holidayers the demand is growing fast, and supplies of fish to jobbers are readily taken up. Prices are firm at 7c. per lb. for white fish and salmon trout, \$2 to \$2.50 per hundred for lake herring, and 17c. per lb. for B. C. salmon.

SALT.

The salt trade is active. Prices are not affected, but are re-quotable at figures in Prices Current.

MONTREAL MARKETS.

MONTREAL, Aug. 18, 1892.
GROCERIES.

The tone of the grocery market is pretty much the same as it was last week with no new interesting feature to note. Sugar is selling fairly and in fair quantities. It is reported that the wholesale trade will have a meeting in the near future to definitely settle the price of heavies. Green fruit has been moved in good round lots during the week, this is owing to the California fruit sales which two of our leading fruit houses are having every week. Dealers in dried fruit are waiting patiently for the new pack, and when it comes business will no doubt be brisk. All other lines are in fair demand.

SUGARS.

The local sugar market is fairly active and the firm tendency is still maintained. The refiners are selling at 4¼c. for granulated and yellows at 3¼ to 4¼c. according to quality. They report business good, and with firm prices it no doubt will improve. The wholesale trade are doing a fair trade in both kinds, and if the combine is arrived the trade here will one and all benefit by it. The green fruit for preserving has had a good effect on our local trade, and the retail trade are doing a good trade. The wholesale men also benefit by this, and during the local business has been large. We quote granulated 4½ to 4 9/16c.; yellows, low grade 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

SYRUPS AND MOLASSES.

Syrups both Canadian and American are dull and the only business doing is a small one for requirements. Molasses are still selling at 30½ to 31c. for single puncheons. Stocks here are very light and the boat that was to arrive early this week has not showed up yet. This is owing to the rough weather in the Gulf. Stocks in store in Quebec are heavy and the big dealers there are in the cut. We quote Barbadoes 30½ to 31c.; American 28c.; syrups are quoted at 25 to 28c. for medium bright, 30 to 45c. for choice; amber 40 to 45c.

TEAS.

The Japan tea market is quiet but firm. Stocks here are still light and likely to be for some time to come. A telegram received by a local paper says that a large lot of Japans consigned to this market were damaged on the steamship Empress of India. To sum up the market here it may be placed as quiet and very firm. In Blacks the new samples

are meeting with good success as the samples shown are so fine in quality. Quite a few have been sold.

COFFEES.

A good steady movement is reported in coffee at firm figures. Quite a few lots have been moved during the week. Advices from New York report the market there as strong, and advices from primary points are generally stiff:—We quote as follows:—Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

RICE.

The same steady trade is being done in rice, and although the lots moved are not large the demand is steady. The wholesale trade as well as the mills are doing a nice trade all round. We quote as follows:—Standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

SPICES.

Spices are still in fair demand and the manufacturers here report a fair business doing. The lots sold are small but orders are received often so that makes up for the small orders.

NUTS.

A steady trade is being done in all kinds of nuts. The business doing is purely local. Grenobles are very scarce in this market and very much sought after. Prices are unchanged. The following are the quotations:—Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; walnuts, Grenoble, new 12 to 14c.; walnuts, French 10 to 10½c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

DRIED FRUIT.

Our local market is practically bare of fruit. Valencias are in good demand but hard to get as stocks here are so light and in the hands of one dealer. The shortness of stock in this market ought to make the market lively when the new stock arrives. Prices here



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

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Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario

" W. S. Goodhugh & Co., Montreal.

" Tees & Persse, Winnipeg.

Low Grade and Medium
JAPANS
A SPECIALTY.

DAVIDSON & HAY
WHOLESALE GROCERS, 36 Yonge St.,
TORONTO.

NEW CANNED LOBSTERS.

The "Royal" brand in tall and flat tins.
These goods were expressly packed for the
finest trade and have no Superior.

No first class retailers stock complete
without these goods.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

FANCY CHEESE

ROQUEFORT, GORGONZOLA, GRUYERE, LIMBERGER, PARMESAN,	PINE APPLE, EDAM, SAP SAGO, NEUFCHATEL, CREAM.
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MacLaren's Imperial
IN GLASS JARS.

We are now booking orders for fall delivery.
Quotations on application.

WRIGHT & COPP,
IMPORTERS,
40 Wellington St. East, TORONTO.

ESTABLISHED 1851.

We offer to the Trade :

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in
the Market, at 90c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,
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274 St. Paul Street, Montreal.
WRITE FOR OTHER PRICES.

SALMON

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Immediate Delivery.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
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Now in store

NEW SEASON'S

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EDWARD
ADAMS & CO,
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BALFOUR & CO.,
IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed ab-
solutely PURE, and sold cheaper than the com-
pound. Send for Prices.

First Arrivals

New Season's

JAPAN TEAS
NOW IN STORE.

Write us for samples before purchasing
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SMITH & KEIGHLEY
Wholesale Grocers,
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Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values
to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

J. W. LANG & CO.,
WHOLESALE GROCERS,

JUST ARRIVED :

New Lobsters

CELEBRATED STERLING BRAND,
also full lines of Canned and Potted
Meats, Soups, &c.

59, 61, 63 FRONT STREET EAST,
Cor. Church St.

TORONTO.

NEW

Young Hysons

To arrive in a few days Ex. S. S. "Empress
of India."

PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

J. F. EBY.

HUGH BLAIN.

KIPPERE
HERRINGS

Another consignment of MORTON'S
celebrated pack received. The finest
and most saleable on the Canadian
market. TRY THEM.

EBY, BLAIN & CO.,
WHOLESALE GROCERS,
TORONTO, ONT.

MONTREAL Markets continued

will be firm till the new stocks arrive. We have to note the sale of a few lbs of currants. We quote: Currants, provincials, $4\frac{1}{4}$ c. to $4\frac{3}{4}$ c. in bbls; do. $4\frac{1}{2}$ to $4\frac{3}{4}$ c in half bbls; do. $4\frac{3}{4}$ c in cases; currants, Patras, 5c in bbls; do. $5\frac{1}{4}$ c in bbls; do. $5\frac{1}{2}$ c in cases. Raisins, Valencias, $4\frac{1}{2}$ c.

GREEN FRUIT.

The green fruit market has been very active during the week there having been or will be three auction sales of California fruit during the week. Oranges are very scarce and what stock there is brings good prices. Lemons have been very active during the week and the market is now almost bare of good fruit and before the week is out they will be selling for \$7.50 per box. The market is crowded with Southern fruit which comes via Boston but under fair demand. The prices of over ripe fruit is from 35 to 75 per bunch. The banana boat that was to arrive here this week had to put back and is now laying in the dry dock. Peas are steady and firm prices are being asked. The Southern peas are now in and selling well. The demand for peaches has only been fair people no doubt are willing to wait till our own peaches come in when the prices will be right. Prices in both California and Southern stock is purely nominal. Raspberries are pretty well cleaned out and prices have advanced, blackberries and gooseberries are selling well. We quote as follows:—Oranges \$5.50 to \$6, lemons \$5 to \$6.00 California peaches \$2 to \$2.50 per basket, plums \$3.50 per crate, pears \$3.50 to \$4, bananas \$1 to \$1.50 per bunch, raspberries 75c. per pail, watermelons 20 to 35c., Southern peaches \$3.50 to \$4, Western paches 75c. to \$1. Southern Bartlett's pears \$5 to \$5.50 per keg, blackberries 13 to 14c., gooseberries 80c. to \$1 per basket.

APPLES.

New apples are in good call and prices have eased off during the week. Upper Canadian apples sold in the early part of the week as high as \$4.50 to \$5 per barrel, but since the receipts have been large, especially in native stock the prices are now as follows: Regular \$3.00 to \$3.50 per barrel, and in baskets 65 to 75c., evaporated 6 to $6\frac{1}{2}$ c., dried 4 to $4\frac{1}{2}$ c. per lb., and evaporated peaches 12 to 13c. per tin.

HONEY.

Honey is quiet with only a small local trade doing. Holders would no doubt make concessions to move the bulk of dark-colored stock. No sales worthy of note have transpired during the week. We quote strained bright 7 to $8\frac{1}{2}$ c., dark 6 to 7c., comb bright $8\frac{1}{2}$ to 10c., dark 7 to 9c.

HOPS.

Hops locally are quiet, as the brewers will not pay the prices asked. One of our papers has been quoting hops at $26\frac{1}{2}$ to 30c. under good business. This report makes growers think the market here is lively, and they are asking more than jobbers can get from the brewers; 25c. is the outside price for choice stock. Pressed are selling in small lots at 18 to 19c.

FISH.

Fresh British Columbian salmon is selling at 14 to 15c. Haddock is now getting scarce and 4c. is what it sold for in wholesale lots during the week. Whitefish and trout are still selling at 6 to 7c per pound. We quote as follows:—Smoked Yarmouth bloaters, per 60 box, \$1.00 to \$1.10; St. John's bloaters, per 100 box, 80c. to \$1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c.; finnan haddies 7 to 8c.

We quote No. 1 herring, per brl., \$4.50

to \$4.60; lake trout, per half brl., \$4.00 to \$4.25; sea trout, per bbl., \$8.25 to \$8.75; codfish, green, No. 1, per bbl. \$4.75 to \$5.00; do. No. 2, per bbl., \$4.25 to \$4.50; codfish, dried, per bbl., \$4.25 to \$4.50; salmon, B.C., per bbl., \$13 to \$13.50; do. Nfld., No. 1, per tee, \$22.50 to \$23; do. do., No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

EGGS.

Eggs are unchanged and the local market holds steady at 11 to 12c. both for local requirement and export.

PROVISIONS.

The local provision market is about the same as noted last week. Short cut is selling well at steady prices. There is a fair seasonable trade for lard and smoked meats. We quote Canadian short cut, per brl. \$16.75 to \$17.50; mess pork, western, per brl. \$16.00 to \$16.50; short cut, western, per brl. \$00.00 to \$00.00; hams, city cured, per lb. 11c. to $11\frac{1}{4}$ c; lard, Canadian, in pails $8\frac{1}{4}$ to $8\frac{1}{2}$ c; bacon, per lb. $9\frac{1}{2}$ to $10\frac{1}{4}$ c; lard, com refined, per lb. 7 to $7\frac{1}{4}$ c.

CHEESE AND BUTTER.

Nominally $9\frac{3}{4}$ to 10c. is the way to put it, and we heard of a lot of Brockville white changing hands at $9\frac{3}{4}$ c., but if a buyer went out into the market to fill an order for finest Western it is doubtful if he could do so at such a figure. The offerings at the wharf from the French country do not make matters much plainer. They aggregated 2,800 and sold around $9\frac{1}{2}$., a fraction more being made in some cases.

GRAIN.

The local grain market was dull and neglected.

FLOOD TIDE.

The world is awaking from a sleep of ages. The oppressed of all lands are bursting the chains that have bound them in error and darkness. Thrones totter, kings tremble, and fossilized institutions that have stood for centuries are crumbling at their foundations. Political, moral and commercial powers are developed on a scale of magnitude unsurpassed by any period of the world's existence. New discoveries crowd in upon us so remarkably that we have almost ceased to admire what would have filled with amazement the ripest minds of the last century. This is a rapid age, the age of progress; the electrical age; it is the age of acquisition as well as of activity. He who falters or pauses to look back is left behind.

Shakespeare says:

"There is a tide in the affairs of men which taken at the flood leads on to fortune."

Now is the flood tide of opportunity in every line of advancement. He who neglects to stem the tide, to "get in the swim," as the popular saying goes, may find all his after life engulfed in misery. Are you a merchant wading in deep waters, beware of breakers ahead! Keep afloat; keep your head out of water, the dark water of debt; watch for the tide, and go with the tide or you will be dashed back on the shoals of failure, and your business will be wrecked.

Don't load your craft with more than

can carry, and watching the fair trade winds, unload at the best ports, and renew your cargo where you can again catch the tide. If a beginner, learn to "paddle your own canoe." Don't spread more canvas than you can carry with safety when you would sail. Keep your vessel trim, and beware of "piratical cutters." Keep a good lookout aloft; have your figure-head and headlight in sight, watch well the scuttle for leakage. Be on deck. Look well to your helm, and you will steer clear of adversity. There was never a time when merchandise of all kinds was more perfect and cheap, when facilities for commerce were better, or when demand for goods was greater than now. There never was a time when the banks showed a better rating, nor when crops were more promising. There never was a time when facilities for education and morality, or social progress, was better. Surely the world, taken all in all, is at its flood tide. Whatever may be your calling in life, reader, now is your golden opportunity. Now the flood tide. If the Rip Van Winkles of past ages could awaken to the glorious present, they would be overwhelmed with the grandeur of the world! Blessed indeed is he whose eyes behold the sight; doubly blessed he who is adequate to the occasion, and thrice blessed are the children of men born to the wondrous opportunities of this age!

Those whose fortune it may be to visit the Columbian Exposition will behold more remarkable discoveries than those which greeted the eyes of him whose memory is honored by naming the great world's fair after him, wonderful as were those primitive scenes to him and his little band of explorers. The progress shown will but testify to the multitude of untold marvels still to be revealed to a marvelous world yet in the dawning of its day.—Detroit Herald of Commerce.

From Hardware, New York city, June 25, 1892:—"If D. T. Mallett, hardware man and man of letters, needed an introduction to the readers of Hardware—which he surely does not—we know of no more pleasant way of making his acquaintance than by the perusal of this very able and really valuable book which has come out of his experiences, his studies of men and business, and what he has learned by the continuous and philosophic use of an enquiring mind. Mr. Mallett is not only able to see things and to learn things, but also has an unusually fine gift of telling about them to others. In this book of some 175 pages which has long been promised and is now on hand, Mr. Mallett has produced a volume of 'Ideas for Hardware Merchants' which should be in the hands of every retail or wholesale hardware dealer in the land. Mr. Mallett seems to have struck the happy medium—he 'tickles' and he 'teaches' turn by turn. A glance at the table of contents will give some outline of the variety of good 'Ideas' that the small sum of one dollar will purchase. The unique and tasty cover shows that the author not only fills his books with Hardwares, but also covers the outside with representations of the trade. The book is one that is sure to sell; and the merchant, the retailer especially, who does not send to the J. B. McLean Co., Toronto, Canada, for it will miss one of the best compendiums of advice ever offered to any line of trade."

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE”

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not confound us with other firms.

PUT

TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle \$3.00 worth only costs you \$1.50. Express prepaid. Cash with order.

C. F. SEWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

FAMOUS “STAR” Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

**F. W. FEARMAN,
HAMILTON, ONT.**

MUNN'S Canned Caplin

Packed in Newfoundland

Are delicious.

Acknowledged by connoisseurs to be
SUPERIOR to

French Sardines.

Prices wholesale are very cheap to introduce them.

SEND FOR SAMPLES.

STEWART MUNN & CO.,
22 St. John St. Montreal.

THE FINEST
IN THE LAND.

CHOCOLATES

EVERY CHOCOLATE IS STAMPED

G. B.

GANONG BROS., Ltd.
ST. STEPHEN, N.B.

There is no other Blacking for sale in Canada equal to
P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris



**MELTONIAN
BLACKING**

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

**BOOT PREPARATIONS
SOLD EVERYWHERE.**



**MELTONIAN
CREAM**

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.



**ROYAL
LUTETIAN
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The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



**NONPAREIL
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Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

OUR CHEESE AT THE COLUMBIAN EXPOSITION.

Mr. J. W. Robertson, dairy commissioner, Central Experimental Farm, Ottawa, has decided to ask the cheesemakers of Eastern Ontario and the eastern provinces to ship to him two cheeses of four different lots, these shipments to be sent to Montreal. The dairymen of Western Ontario will be requested to forward like shipments to London. When the shipments arrive at the cities named they will be inspected and examined by Mr. Robertson and dairy experts, selected from the Dairymen's Association of Eastern and Western Ontario. The cheese selected by those experts will be kept for the Chicago Exhibition, and the remainder will be sent to England for exhibition there. Every care will be taken to see that the cheese is kept in good condition, among the other precautions to be used being cold storage. It is anticipated that a collection of from 200 to 300 cheeses will be sent from each province to Chicago. In asking the cheesemakers to supply two cheeses of each lot, Mr. Robertson displays considerable foresight, as it is his intention to replace one cheese by another of the same make when the exhibition is about half over. The Dominion Government will bear all freight charges from the railway station nearest the point where the cheese is made to either London or Montreal, and will pay in advance to the maker the market price of the cheese. The only responsibility resting on the makers is the production of an article that will command the first price. Each cheese will be labelled with the name of the maker, and all prizes or honors awarded any exhibit will become the property of the maker, and not of the Government, who assumes all responsibility, and is really the exhibitor. After the Chicago Exhibition is closed it is the intention of Mr. Robertson to make a large display of all prize winners, the cheese to be arranged according to provinces, and built in pyramid form. It is probable that a feature in this display will be the largest cheese ever made, as well as several others of mammoth proportions. The Chicago Fair will offer to Canadian cheesemakers an opportunity to secure a reputation that may not occur again for years, and it is to be hoped that they will spare no effort to produce an article in every way worthy of Canada.

THE WINNIFRED SEIZURE.

Few of the particulars of the seizure of Mr. A. E. Wadham's steamer Winnifred have been learned at Ladner's Landing, nor will be for a day or two. A representative of the News-Advertiser went to Ladner's yesterday, and found that since the first intimation was received by messenger on Friday night, no further word had arrived. The facts of the case seem to put the matter almost exactly on a par with the seizure of the Coquitlam off the coast of Alaska. The cause of the seizure is attributed to the animosity of a rival canner, who was bidding for the salmon the American fishermen seemed more ready to sell to the British Columbia cannery. Owing to the small run of fish in the Fraser this year the cannery have had to put forth greater efforts than any previous season to get

the supply required for the limited pack it was intended to put up. At the beginning of the run the steamer Winnifred ran down to Point Roberts to purchase salmon from American fishermen working off that cape. The international boundary line crosses Mud Bay, cutting off a small portion of Point Roberts, and including it within American territory. It was the custom of the Winnifred to wait in British waters, and the American fishermen brought their catches to her there. For the past few days, for convenience, she has been going around the Point, and anchored six miles off the coast.

In previous years Mr. D. Drysdale's cannery, near Blaine, furnished the only market these fishermen had for their catches, and the competition occasioned by the calls of the Winnifred to the scene of operations sent up the price of salmon on the American canner. United States Customs Inspector McLennan had his attention called to the matter, and on Friday night he went out aboard a steamer belonging to the Drysdale cannery and made the seizure, taking his prize to Blaine. Two American sloops were also seized at the same time as accessories. At the time the Winnifred had about 1,500 fish on board a scow, which were valued at \$500, and the steamer cost \$6,000 new a few years ago.

The first intimation in Ladner's of the seizure was received by messenger on horseback from Mud Bay, stating that an American steamer was seen going out towards the Winnifred, and it was supposed the object was to take her in charge. The catch of Friday was rather better than usual, and the steamer Blonde, of New Westminster, had been sent down to bring in more fish. A messenger was then despatched on horseback to Mud Bay to warn her to keep away from the American side. He arrived in time, and the orders were sent aboard in a small boat. The messenger, Mr. McKae, reported the Winnifred lying at Blaine. Mr. Wadhams came to Vancouver yesterday morning and returned to Ladner's in the evening by way of New Westminster. He feels assured that his vessel violated none of the customs regulations, and expects her release in a few days.—Vancouver News-Advertiser.

MONTREAL TRADE CHAT.

It is reported that the pea crop in the Huntingdon district is a total failure.

M. P. Laverty says that since coming up to Sherbrooke street his business has nearly doubled.

The Montreal retail grocers held a meeting last week, but nothing of importance was done.

J. R. Manning, the St. Antoine street grocer, has just returned from a two to two weeks' sojourn at the seaside.

Edward Elliott has been doing a nice trade in imported fruit. He is one of the regular attendants of the fruit sales

J. R. Grant, formerly of J. R. Grant & Co., who failed some time ago, has been appointed manager for Walter Paul's branch store in Cole street, Antoine.

Malcolm Thomson, secretary of the Edinburgh Starch Company, left the other evening to visit his family

at Notre Dame du Portage, where he will remain for a few days.

Fred. Claxton, late of Montreal, has started a canning company on the Skena River, B.C. The new company is called the Royal Canadian Canning Co., and intends to cater for Canadian trade only.

On Monday a car load of 600 boxes of California fruit, direct from Sacramento, was sold by auction at the offices of J. R. Clogg & Co., in this city. The attendance was large and the bidding spirited. Pears brought \$3.75 to \$4 per box, and peaches \$1.45 to \$2.15. On Tuesday another lot of 900 packages of pears, peaches and plums was sold at the warehouse of the firm at 2 o'clock. Mr. T. J. Potter was the auctioneer. The pears went at \$4 to \$4.15; plums, \$1.75 to \$2.10; peaches, \$1.85 to \$2.15. Attendance large, bidding brisk, and result very satisfactory to shippers, as also to buyers, as the stock was very good and there will be no waste. As long as such fruit is sent here to be sold as honestly and in such a straightforward way as yesterday, the consigners may be sure to have a genuine liberal buying audience. Mr. T. J. Potter conducted the sale in his usual prompt, energetic manner, Mr. Brown, of Los Angeles, representing the big shipping firm known all over America.

The annual outing of the employees of the Toronto Biscuit and Confectionery Co. takes place on Saturday. They go to Wilson, N.Y., by steamer Eurydice.

The semi-annual dinner of heads of departments and salesmen of the Thurber-Wyland Company was held on Thursday evening. At the gathering President T. B. Thurber announced that profits for the six months ending July 31st were \$78,745.02, a statement that accompanied the remittance for semi-annual dividend on the preferred stock. The profits during the corresponding period last year were \$101,000. This falling off was attributed in a good measure to unfavorable conditions that have existed in the Southern States, in which section the grocery, as well as other trades, have suffered from poor markets for leading products of that quarter. The project of a sort of co-operative, or profit sharing scheme, with a view to keeping expenses in certain ratio to earnings, was broached and generally favorably considered by those directly interested. It was pointed out that prospects are encouraging for better results during the next six months, particularly in Southern territory. In connection with the above it may be proper to note that private sales of common stock have been made latterly at 60c. against auction sales at 50c. last week.—N. Y. Commercial Bulletin.

For Sale or Rent.

A desirable 200 acre farm, 3 miles from Toronto limits. Land strong and level. Possession this fall.

Address A. J. M.,
care CANADIAN GROCER,
Toronto.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

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Without re-checking or copying entries, by Goldman's advanced system, which saves from one day to one week every month.

P. CORRIDI,

Accountant, Auditor, Etc.

Authorized Representative for Toronto.
Partnership Accounts Adjusted. Books opened. Statement of affairs prepared.

Office, York Chambers,
9 Toronto Street.

GOLD MEDAL, PARIS, 1878.



**W. BAKER & Co.'s
Breakfast
Cocoa**

*Is Absolutely Pure
and it is Soluble.*

**Unlike the
Dutch Process**

*No alkalies or
other chemicals
or dyes are used
in its manufacture.*

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

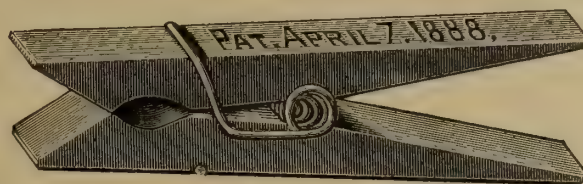
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CROSSE & BLACKWELL'S

CELEBRATED

Pickles,
Sauces,
Jams,
Potted Meats,
Table Delicacies

ARE SOLD BY
ALL GROCERS IN CANADA.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

S. A. VAN DAM & CO.,

37 Old Corn Exchange, Manchester,

—and—

23 Mathew Street, Liverpool, England.

Solicit Consignments of

**Bacon, Butter, Lard, Eggs, Cheese,
and Canned Goods.**

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

"REFERENCES"—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.



SALES MADE OR PENDING.

J. Coupland, wholesale fruit and produce dealer, Vancouver, B.C., has sold out to Baker & Leeson.

W. H. Vianen, grocer and fish dealer, New Westminster, B.C., is succeeded by J. F. Priddy & Co. (Ltd.)

The general store stock of E. H. Kelcey, Loring, Ont., was advertised to be sold by auction on the 16th.

The general store stock of W. J. Austin, Haliburton, Ont., was advertised to be sold by auction on the 16th.

The real estate property of James H. Buckley, general merchant, Guysboro, Que., is advertised for sale by tender.

CHANGES IN STYLE OR PERSONNEL OF FIRM.

The North American Tobacco Co., Montreal, is dissolved.

Clement's Feed Store, Yarmouth, N.S., has registered co-partnership with F. L. Clements only.

Lequimme Bros., general merchants, Okanagan Mission, B.C., are succeeded by Lequimme Bros. & Co.

McRae & McKinnon, general merchants, Port Haw Kesbury, N.S., have registered co-partnership of Farquhar, McRae and Hugh P. McKinnon.

REMOVALS AND DEATHS.

Geo. Vermette, jr., fruit dealer, Montreal, is dead.

Elisha Hawbolt, general merchant, Ecum Secum, N.S., is dead.

W. H. Ruby, of Ruby & Hilker, general merchants, Port Elgin, Ont., is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Joseph Dastous, grocer, Ste Flavie, Que., has assigned.

A. Roy, general merchant, Thetford Mines, Que., has assigned.

L. Renfred, trader, Beaver River Corner, N.S., has assigned.

Mrs. Libbie G. Rees, grocer, Cow Bay, N.S., is offering to compromise.

W. H. Elfrod, grocer and dry goods merchant, Arnprior, Ont., has assigned.

J. F. Galbraith, general merchant, Cloverdale, B.C., has assigned to Wm. Skena.

The creditors of S. Fournier, general merchant, Sudbury, Ont., have been called together.

B. & T. Mitchell, grocers, St. John, Newfoundland, are offering to compromise at 75c. in the dollar.

HAPPY THOUGHT CHECK BOOKS.

J. K. Cranston, store and office supplies, Galt, writes Aug. 9:—"Kindly tell your readers that orders for samples of my 'Happy Thought Counter Check Book' noticed in your last issue, will be filled in rotation as promptly as possible. I have been delayed with inquiries from subscribers to your various publications. I wish they would say which paper they saw advertisement in. I had no idea I would get so many orders."

TRADE DEMORALIZERS.

The department store and the cutting grocer still continue to receive the attention of associations and the trade journals in various lines, and we think that much of the blame so lavishly bestowed upon them is richly deserved. It is difficult to decide sometimes where to place the line beyond which it is wrong for a dealer to extend the number of lines covered by his business, and as the general store often keeps almost every thing used or required in the family, one can hardly deny to a large retail dealer, the right to have as many departments as he chooses to maintain. There is however a great difference between doing a legitimate business in many lines of supply and deliberately establishing competition in minor lines to attract trade, and sacrificing profits, and even selling at a loss to the damage of those who follow a legitimate business in the goods sacrificed. We have in mind such a dealer, who, knowing that a druggist had a popular preparation, in which he had a good trade, approached him with an offer to purchase a quantity at wholesale rates. Supposing that a reasonable profit would be charged, the druggist sold the goods at a fair wholesale price only to see them advertised as a leader under cost. Of course it injured the druggist, without any adequate benefit to the department store except that it "drew trade" in goods which were sold at a smart profit. It is this, and such "tricks" as this, which excite the ire and disgust of the "regulars" when they contemplate this class of traders.

Another abuse is the falsity of claims often made in advertisements, that certain very low-priced goods are "equal to" or just "as good as" like commodities generally sold at much higher prices. These claims are sometimes true, but represent heavy losses by fire, bankruptcy, or the closing out of a large business under circumstances which warrant a sacrifice of odds of large stocks. Generally, however, the statement is a lie, and the goods are very inferior in some particulars, although the consumer can seldom detect the difference until it is too late.

Other firms have deliberately sacrificed certain lines to ruin a young and weaker competitor, and bought his stock to sell at prices which realized a net profit on the

double transaction. This is of course far safer than highway robbery, but it is difficult for the finite mind to see where it excels it in a moral point of view.

It is reasonably certain, however, that great danger threatens the retail trade from these sources. Much may be done to delay the final cataclysm, but in the end the small retailer must go, or be protected by the jobber and manufacturer.—Northwest Trade.

CANADA'S GREAT FAIR, SEPT. 5th TO 17th, 1892.

The citizens of Toronto have voted \$150,000 to the Toronto Industrial Fair for improvements to be made on the grounds for this year's Exhibition, which is to be held from the 5th to the 17th Sept. next. About 50 acres have been added to the present grounds and a new race track and new grand stand to seat twelve thousand people is being built and many other improvements are being made. Consequently this year's Fair promises to be greater and better than ever. A large number of fine special attractions have been arranged for and several new features are promised. The exhibits in all departments will be larger and better than at any previous Fair and will include many that have been prepared for the World's Fair next year. Cheap excursions will as usual be run on all railways and the attendance of visitors will no doubt be as large as ever. All entries have to be made on or before the 13th of August, but most of the space in all the buildings for the exhibit of manufactures has already been applied for. For copies of the prize list and programmes drop a post card to Mr. Hill, the Manager, at Toronto.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

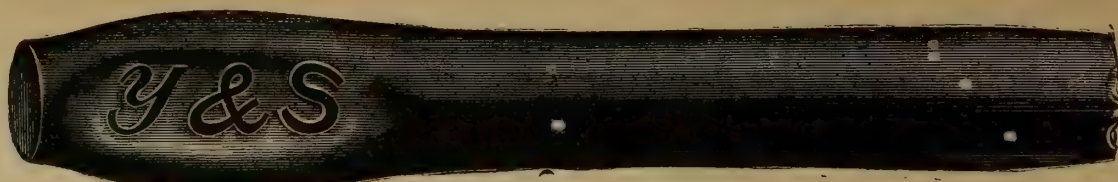
WANTED BY COMMISSION AGENT TRAVELLING B. C., a few more first-class lines. D. G. Williams, 182 Fort St., Victoria, B. C. 37

WANTED TO EXCHANGE—A FARM OF 177 acres good land, and in good location, for a stock of groceries, or general goods, from \$6,000 to \$8,000. Address B, this office. 37

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

PERSONAL.

Mr. Leon Labonde, for the past 10 years, one of the best known travellers and tea salesmen on the road from Port Arthur, Ont., to Victoria, B. C., and in the N. W. States of the U. S. and Wash., is open for engagement to travel on salary or commission in any part of Canada or the U. S. Mr. Labonde's residence is now at 109 St. Denis St., Montreal, P. Q., Canada, having removed from Winnipeg last February. The highest references will be furnished from mercantile houses, bankers, etc., to any house requiring his services, who may happen not to know him, and if you require a traveller with the most successful of records, acknowledged ability, a spotless reputation, and the finest connection in this country, address as above. 38



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLYE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current, Continued—

Lobster, Clover Leaf.....	2 75
" Crown flat.....	2 75
" " tall.....	2 10
" Other brands.....	1 90
Mackerel.....	1 00
Salmon, talls.....	1 60
" flats.....	1 80
Sardines Albert, 1/4's tins.....	12 1/2
" " 1/2's ".....	20
" Martiny, 1/4's ".....	10 10 1/2
" " 1/2's ".....	16 17
" Other brands, 9 1/2 ".....	23 25
" P & C, 1/4's tins.....	33 36
" " 1/2's ".....	6 1/2
Sardines Amer, 1/4's ".....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans.....	\$1 60	\$1 75
" " 2 ".....	2 65	2 80
" " 4 ".....	4 80	5 00
" " 6 ".....	8 00	8 25
" " 14 ".....	17 50	18 50
Minced Collops, 2 lb cans.....	2 60	
Roast Beef.....	1 50	
" " 2 ".....	2 60	2 75
" " 4 ".....	4 75	
Par Ox Tongue, 2 1/2 ".....	\$8 00	8 25
Ox Tongue.....	7 85	8 00
Lunch Tongue.....	3 25	3 25
" " 1 ".....	6 00	6 25
English Brawn.....	2 75	2 80
Camb. Sausage.....	2 50	
" " 2 ".....	4 00	
Soups, assorted.....	1 35	
" " 2 ".....	2 25	
Soups & Bouilli.....	1 80	
" " 6 ".....	4 50	
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60	
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35	
Devilled Tongue or Ham, 1/2 lb cans.....	1 40	
Devilled Chicken or Turkey, 1/2 lb cans.....	2 25	
Sandwich Ham or Tongue, 1/2 lb cans.....	1 50	
Ham, Chicken and Tongue, 1/2 lb cans.....	1 75	

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 235c. packets.....	0 75
Orange Blossom (new) 150 pieces.....	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces.....	1 30
(with brilliant stone ring)	
Sappota, 150 pieces.....	1 00
Sweet Fern, 230 ".....	0 75
Red Rose, 115 pieces.....	0 75
Magic Trick, 115 ".....	0 75
Colah, 115 ".....	0 75
Puzzle Gum, 115 pieces.....	0 75
Bo-Kay, 150 ".....	1 00
Mexican Fruit, 36 5c. bars.....	1 20
Flirtation Gum (new).....	0 65
(115 pieces)	

C. T. HEISEL.

Red Jacket, 115 pieces.....	0 75
Royal Fruit, 36 5c. pkgs.....	1 20
Digestive, 120 pieces.....	1 00
Largest Heart, 150 ".....	1 00
Globe picture, 150 ".....	1 00
C. R. SOMERVILLE.	
Mexican Fruit, 36—5c. Bars.....	1 20
Pepsin (Dyspepsia), 20—5c. Bars.....	0 70
Sweet Sugar Cane, 150 pieces.....	1 00
Celery, 100 ".....	0 70
Lalla Rookh (all flavors) 100 ".....	0 70
Jingle Bell, 150 ".....	1 00
Cracker, 144 ".....	1 00
O-Dont-O, 144 ".....	1 00
Little Jap, 100 ".....	0 70
Dude Prize, 144 ".....	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleroy' clock guaranteed.....	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/4's.....	6 and 12 lbs. 0 30
Caracas, 1/4's.....	6 and 12 lbs. 0 35
Premium, 1/4's.....	6 and 12 lbs. 0 30
Sante, 1/4's, 6 and 12 lbs.....	0 26
Diamond, 1/4's, 6 and 12 lbs.....	0 24
Sticks, gross boxes, each.....	0 00
Cocoa, Homopatic, 1/4's, 8 & 14 lbs.....	30
" Pearl.....	25
" London Pearl 12 & 18 ".....	22
" Rock.....	30
" Bulk, in bxs.....	18

BENDSOP'S ROYAL DUTCH COCOA.

1/2 lb. cans, per doz.....	\$2 40
1 " " ".....	4 50
1 " " ".....	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, 1/4's, 6 lb. boxes.....	0 40
Vanilla, 1/4's.....	0 40
"Gold Medal" Sweet, 6 lb bxs.....	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.....	0 40
"Fry's" Diamond 1/4's, 6 lb bxs.....	0 26
"Fry's" Monogram, 1/4's, 6 lb bxs.....	0 26
Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box.....	2 40
" " 1 lbs.....	8 75
Homopathic, 1/4's, 14 lb boxes.....	0 34
" " 1/2 lbs, 12 lb boxes.....	0 34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homopatic Cocoa (1/4's).....	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa (in tins).....	40
Mott's No. 1 Chocolate.....	30

Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can Chocolate.....	30
Mott's Navy or Cooking Choc.....	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick 22 & 24.....	22c-40
Mott's Confec Chocolate.....	22c-40
Mott's Sweet Choc. Liquors.....	21c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/2, 1/4 lb. boxes.....	70 75
Iceland Moss 1/2 lb in 12 lb bxs.....	35
Soluble (bulk) 15 & 30 lb bxs.....	18 20
Soluble (tins) 6 lb and 12 lb.....	20
Cocoa Nibs, any quantity.....	30 35
Cocoa Shells, any quantity.....	0 05
Cocoa Essence.....	per doz 1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs.....	36
Queen's Dessert, ".....	40
Vanilla.....	35
Sweet Caracas.....	32
Chocolate Powder, 15, 30 lb bxs.....	25
Chocolate Sticks, per gross.....	00
Pure Caracas (plain) 1/4, 1/2 lbs.....	40
Royal Navy (sweet).....	30
Confectioners' in 10 lb cakes.....	30
Chocolate Creams, in 3 lb bxs.....	30
Chocolate Parisien, in 6 lb bxs.....	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each.....	40
Baker's Vanilla in bxs 12 lbs each.....	52
Caracas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each.....	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	35
Spanish Tablets, 100 in box, 12 bxs in case.....	3 00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each.....	25
Grocers' Style, in cases 24 boxes, 6 lbs each.....	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	25

Cocoa—

Pure Prepared boxes, 12 lbs each.....	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers.....	32
Cracked, in bags, 6, 10 & 25 lbs each.....	2
Cocoa and shells, 12s and 25s.....	30

Breakfast Cocoa—

In bxs 8 & 12 lbs., each, 1/2 lb., tins.....	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins.....	40



"Highland Brand"
Evaporated
Cream, per
case..... 7 25

CLOTHES PINS.

5 gross, per box.....	0 75
4 gross, ".....	0 85
6 gross, ".....	1 20

CHAS. BEECH & SONS, per box

5 gross, single & 10 box lots.....	0 75	0 80
Star, 4 doz. in package.....	0 85	
" 6 ".....	1 25	
" 4 " cotton bags.....	0 90	

COFFEE.

GREEN

Mocha.....	c. per lb 33, 37
Old Government Java.....	25, 35
Rio.....	174, 20
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 26

WHOLE ROASTED OR PURE GROUND
ELLIS & REIGHLEY'S

Java.....	c. per lb 33, 37
Java and Mocha.....	34, 36
Plantation Ceylon.....	35
Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins.....	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	33
Our Own.....	31
Laguayra.....	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	36
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20 30
Say's Parisien, in 1/4 and 1 lb tins.....	30

DRUGS AND CHEMICALS.

Alum.....	1 lb \$0 02 \$0 03
Blue Vitriol.....	0 06 0 07
Brimstone.....	0 03 0 03 1/2
Borax.....	0 12 0 14
Camphor.....	0 65 0 75
Carbolic Acid.....	0 30 0 50
Castor Oil.....	0 10 0 11

ALWAYS ORDER

RECKITT'S BLUE.

Prices current, continued—			Fancy Vega boxes		HORSE NAILS:		LICORICE.	
Cream Tartar..... 0 28 0 30			Black baskets..... 2 75 2 85		"C" 60 and 5 per cent. from list.		YOUNG & SMYLYE'S LIST.	
Epsom Salts..... 0 01 0 02			Blue..... qrs.....		HORSE SHOES:		5 lb boxes, wood or paper, per lb 0 40	
Paris Green..... 0 16 0 17			Fine Dehesas..... qrs.....		From Toronto, per keg.. 3 60 3 70		Fancy bxs. (36 or 50 sticks), per box..... 1 25 1 25	
Extract Logwood, bulk 0 13 0 14			Lemons..... 6 00 7 00		SCREWS: Wood—		"Ringed" 5 lb boxes, per lb..... 0 40	
" boxes 0 15 0 17			Oranges, Rudi..... 6 25 6 50		Flat head iron 7 1/2 p.c. dis		"Acme" Pellets, 5 lb cans, per can..... 2 00	
Gentian..... 0 10 0 13			" Valencia.....		Round " 7 1/2 p.c. dis		"Acme" Pellets, Fancy boxes (30s) per box..... 1 50	
Glycerine, per lb..... 0 17 0 20			" Messina.....		Flat head brass 7 1/2 p.c. dis		"Acme" Pellets, Fancy paper boxes, per box (40s)..... 1 25	
Hellebore..... 0 16 0 17			" Seedlings.....		Round head brass 70 p.c.		Tar Licorice and Tolu Wafers, 5 lb cans per can..... 2 00	
Iodine..... 5 50 6 00			" Navels.....		WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]		Licorice Lozenges, 5 lb glass jars..... 1 75	
Insect Powder..... 0 30 0 35			DOMESTIC.		1st break (25 in and under)..... 1 35		Licorice Lozenges 5 lb cans..... 1 50	
Salpêtre..... 0 08 0 09			Apples, Dried, per lb.... 0 04 0 04 1/2		2nd " (28 to 40 inches)..... 1 55		Purity" Licorice, 200 sticks..... 1 45	
Soda Bicarb, per keg..... 2 50 2 75			do Evaporated..... 0 07		3rd " (41 to 50 ")..... 3 40		Imitation Calabria, 5 lb bxs p lb..... 0 25	
Soda Soda..... 1 00 1 25			FISH.		4th " (51 to 60 ")..... 3 70		MINCE MEAT.	
Madder..... 0 12 1/2			Oysters, per gallon.....		5th " (61 to 70 ")..... 4 00		BRYANT, GIBSON & CO.'S—TORONTO.	
WM. CANE & SONS, MANUFACTURING CO			" select, per gallon.....		ROPE: Manila..... 0 11 1/2		Mince Meat, 1/2 gal glass jars, \$9 50	
NEWMARKET.			Pickerel..... per lb 0 06		Sisal..... 0 09 1/2		Ditto' 25 and 40 lb pails, per lb. 12 1/2 c	
Per doz.			Pike..... do 0 03 0 04		New Zealand..... 0 08 1/2		J. H. WETHEY'S—ST. CATHARINES	
Steel hoops, painted and grain'd 2 20			White fish..... do 0 07		AXES: Per box, \$6 to \$12.		Condensed, per gross, net.... \$12 00	
Brass hoops, oiled and varnish. 3 25			Manitoba White fish do.....		SHOT: Canadian, dis. 12 1/2 per cent.		MUSTARD.	
No 1 tubs..... 9 50			Salmon Trout..... do 0 07		HINGES: Heavy T and strap..... 0 4 1/2		ELLIS & KEIGHLEY'S. cts	
No 2 "..... 8 50			Lake herring..... p. 100 2 00 2 50		" Screw, hook & strap. 0 3 1/2 0 4 1/2		Durham, Fine, in 1 and 1 1/2 lb tins per lb..... 25	
No 3 "..... 7 50			Pickled and Salt Fish:		WHITE LEAD: Pure Ass'n guarantee ground in oil.		" Fine, in 1 lb jars..... 22	
EXTRACTS.			Labrador herring, p. bbl 6 00 6 25		25 lb. irons..... per lb 5 1/2 5 1/2		" Fine, in 4 lb jars..... 70	
Dalley's Fine Gold, No. 8, p. doz. \$0 75			Shore herring..... 5 00 5 00		No. 1..... " " 5		" Ex. Sup. in bulk, per lb 30	
" " 1 1/2 oz.... 1 25			Salmon trout, per 1/2 bbl 5 00 5 50		No. 2..... " " 4 1/2		" Superior in bulk, p. lb 20	
" " 2 2 oz..... 1 75			White Fish, 1/2 bbl..... 5 50 5 75		No. 3..... " " 4		Fine, " " 15	
" " 3 3 oz..... 2 00			Dried Fish:		TURPENTINE Selected packages, per gal..... 0 48		CHERRY'S IRISH	
(SEELY'S FLAVORING) per doz			Codfish, per quintal..... 5 25 5 75		LINSEED OIL per gal, raw 0 57 0 57 1/2		Pure in 1 lb tins..... 0 40	
Concentrated, 2 oz. full measure 1 75			" cases..... 5 00 5 50		Boiled, per gal..... 0 60 0 60 1/2		Pure in 1 1/2 lb tins..... 0 42	
" 4 oz. " " 3 00			Boneless fish..... per lb 0 04 1/2		GLUE: Common, per lb..... 0 10 0 11		Pure in 1 1/2 lb tins..... 0 44	
In Lemon, Vanilla and Assorted			Boneless cod..... 0 06 1/2 0 08		INDURATED FIBRE WARE.		NUTS. per lb	
Flavors. Less 10 per cent. discount			Smoked Fish:		1/2 pail, 6 qt..... \$4 00		Almonds, Ivica..... 13 14	
in gross quantities or more.			Finnan Haddies, per lb 0 07 1/2 0 08 1/2		Star Standard, 12 qt..... 4 50		" Tarragona..... 15	
FIRE LIGHTER.			Roatoers..... per box 1 00 2 25		Milk, 14 qt..... 5 50		" Fornigetta..... 13 14	
"Star" Fire Lighter, per gross \$1 70			Digby herring..... 0 15		Round bottomed fire pail, 14 qt..... 5 50		Almonds, Shelled Valencia..... 28 30	
FLUID BEEF.			Sea Fish: Haddock per lb 0 05 0 06		Tubs, No. 1..... 15 50		" Jordan..... 40 45	
JOHNSTON'S, MONTREAL			Cod..... 0 07 1/2		" 2..... 13 25		" Canary..... 28 30	
per doz.			B.C. salmon..... 0 17		" 3..... 11 00		Brazil..... 10 12 1/2	
Cases, No. 1, 2 oz tins..... \$2 75 \$3 00			Market Cod.....		Nests of 3..... 3 40		Cocoanuts..... 5 6	
" No. 2, 4 oz tins..... 4 50 5 00			Frozen Sea Herrings.....		Keelers No. 1..... 10 00		Filberts, Sicily..... 10 11 1/2	
" No. 3, 8 oz tins..... 8 00 8 75			GRAIN.		" 2..... 9 00		Pecans..... 11 15	
" No. 4, 1 lb tins..... 12 60 14 25			Wheat, Fall, No 2..... 0 76 0 77		" 3..... 8 00		Peanuts, roasted..... 10 12	
" No. 5, 2 lb tins..... 25 00 27 00			" Red Winter, No 2 0 76 0 77		" 4..... 7 00		Walnuts, Grenoble..... 14 15	
FRUITS.			Wheat, Spring, No 2..... 0 73 0 74		Milk pans..... 3 25		" Bordeaux..... 10 11	
FOREIGN.			" Man Hard, No 1..... 0 93 0 95		Wash Basins, flat bottoms..... 3 25		" Naples, cases.....	
Currants, Provincial, bbls. 4 1/2 5 1/2			" No 2..... 0 88 0 87		round "..... 3 50		" Marbots..... 12 13	
" " 1/2 bbls 4 1/2 5 1/2			" No 3..... 0 76 0 76		Water Closet Tanks..... 18 00		Chilis..... 12 13	
" " cases 6 6 1/2			Oats, No 2, per 34 lbs..... 32 33		JAMS AND JELLIES.		"OUR NATIONAL FOODS.	
" " 1/2 bbls..... 6 6 1/2			Barley, No 1, per 48 lbs.. 52 54		DELHI CANNING CO		Desiccated Wheat..... 4 lb. \$2 25	
" " cases..... 6 6 1/2			" No 2 extra..... 45 45		Jams assorted, extra fine, 1's 2 35		" Rolled Oats.. 4 " 2 25	
" Patras, bbls..... 6 7			" No 3..... 44 45		Jellies, extra fine 1's..... 2 25		Snow Flake Barley..... 3 " 2 25	
" " 1/2 bbls..... 6 7 1/2			Rye..... 79 81		TORONTO BISCUIT & CONFECTIONERY CO		Desiccated Rolled Wheat 3 " 2 25	
" " cases..... 7 1/2 7 1/2			Peas..... 58 59		Per lb		Buckwheat Flour, S. R. 5 " 2 25	
" Vostizzas, cases..... 7 1/2 9 1/2			Corn..... 52 53		Jams, absolutely pure—apple.. \$0 06		Prepared Pea Flour..... 2 1/2 " 2 00	
" " 1/2 cases 8 1/2 10			HAY & STRAW.		Family..... 0 07		Baravana Milk Food..... 1 " 2 50	
" 5-crown Excelsior (cases)..... 8 8 1/2			Hay, Pressed, "on track 9 50 10 50		Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb..... 0 12		Patent Prepared Barley 1 " 2 00	
" " 1/2 case..... 8 8 1/2			Straw Pressed, "..... 6 50 7 50		Plum..... 0 10		Patent Prepared Groats 1 " 1 50	
" " cases..... 5 5 1/2			HARDWARE, PAINTS AND OILS.		Jellies—pure—all kinds..... 0 10		Gluten Flour..... 4 lb. 3 00	
" " 10 lb boxes..... 4 1/2 5 1/2			CUT NAILS, from Toronto		These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.		Farina, very choice..... 14 lb. 1 40	
" " cases, new. 6 7 1/2			50 to 60 dy basis..... 2 30		Marmalade—orange..... 0 12			
" " cases, new. 6 7 1/2			30 dy..... 2 35					
Raisins, Valencia, off stalk old..... 3 1/2 4 1/2			40 dy..... 2 40					
" " 1/2 case..... 8 8 1/2			20, 16 and 12 dy..... 2 45					
" " cases..... 8 1/2 11			10 dy..... 2 50					
" " 1/2 case..... 8 1/2 11			8 and 9 dy..... 2 55					
" " 1/2 case..... 8 1/2 11			6 and 7 dy..... 2 70					
" " 1/2 case..... 8 1/2 11			5 dy..... 2 90					
" " 1/2 case..... 8 1/2 11			4 dy A P..... 2 90					
" " 1/2 case..... 8 1/2 11			3 dy A P..... 3 30					
" " 1/2 case..... 8 1/2 11			4 dy C P..... 2 80					
" " 1/2 case..... 8 1/2 11			3 dy C P..... 3 20					
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Prices current, continued.

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal
Canadian	0 14 30 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	\$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow	2 15
John Bull, mixed and Chow	3 40
John Bull, mixed and Chow	1 90
Chow, 16 gal	2 20
Horseradish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents.)

Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " 1/2 pts	2 00
Chili Sauce	4 50
" " " 1/2 pts	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy—Chicken Gumbo, Or Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
" 1/2 pt bottles, per doz.	1 25
" 1 pt bottles, per doz.	1 25
(according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" 1/2 pt bottles, per doz.	1 25
Niagara Tomato, kegs, per gal.	1 25
" Reputed pts.	1 25
Raspberry Vinegar, per doz.	2 25
Raspberry Syrup and Vinegar.	2 25

Terry's Candied Peels. c. p. peel	
Lemon, 7 lb. boxes	4 54
Orange	5 54
Citron, LEA & PERRIN'S. per doz.	
Worcester Sauce, 1/2 pints. \$3 60 \$3 75	
" 1 pint 6 25 6 50	
LAZENBY & SONS Per doz	
Pickles, all kinds, pints	3 25
" quarts	6 00
Harvey Sauce-genuine—half, pts	3 25
Mushroom Catsup "	2 25
Anchovy Sauce "	3 25

PRODUCE.

DAIRY.

Butter, creamery, tubs. Per lb	\$0 20 \$0 22
" dairy, tubs, choice	0 14
" " medium	0 12
" low grades to com	0 10
Butter, pound rolls	0 15
" large rolls	0 12 0 13
" store crocks	0 12 0 13
Cheese	0 09 1/2 0 11 1/2

COUNTRY.

Eggs, fresh, per doz.	0 09 0 11
" limed	1 00 1 25
Beans	1 75 2 25
Onions, per crate	1 25 1 50
Potatoes, per barrel	0 13 0 18
Hops, 1899 crop	0 18 0 25
1891 "	0 05 0 07
Honey, extracted	0 12 0 14
" section	

PROVISIONS.

Bacon, long clear, p lb.	0 08
Pork, mess, p. bbl.	13 00 14 00
" short cut	16 00 16 50
Hams, smoked, per lb.	0 11
" pickled	0 09 1/2 0 10
Bellies	0 11
Rolls	0 09
Backs	0 11
Lard, Canadian, per lb	0 09 1/2 0 10 1/2
Compound	0 08 0 09
Tallow, refined, per lb.	0 05 0 05 1/2
" rough,	0 02

RICE, ETC.

Rice, Aracan	3 1/2 4
" Patna	4 1/2 5 1/2
" Japan	5 6
" extra Burmah	3 1/2 4
" Java extra	6 1/2 7
" Genuine Old Carolina	9 1/2 10

Grand Duke.	6 1/2 7 1/2
Sago	4 1/2 5 1/2
Tapioca,	5 5 1/2

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND	Per lb.
Pepper, black, pure.	\$0 12 1/2 \$0 15
" fine to superior.	10 18
" white, pure.	20 28
" fine to choice.	20 25
Ginger, Jamaica, pure.	25 27
" African, "	18
Cassia, fine to pure	18 25
Cloves, "	14 25
Allspice, choice to pure.	12 15
Cayenne, "	30 35
Nutmegs, "	75 1 20
Mace, "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and bbls	4 1/2
1st quality white, 3 lb. cartoons.	4 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb.	6 1/2
Lily White gloss, 1 lb. chromo.	6 1/2
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	6 1/2
Rice Starch, fancy cartoons.	8 1/2
" cubes.	7 1/2

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1 lb. package	9 1/2
40-lb " 1/2 lb. "	10
40-lb " assorted 1/2 and 1 lbs.	9 1/2
6-lb " sliding covers.	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8 1/2
20-lb "	8 1/2

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6 1/2

Laundry Starches—

No. 1, White, 4 lb. Cartons	4 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry, six 6 lb. boxes, sliding covers	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	6 1/2
Ivory Starch in cases of 40 packages	\$3 00

SUGAR. c. per lb

Granulated	4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2
" " 50 lb. boxes	5 1/2
Extra Ground, bbls	5 1/2
" " less than a bbl	5 1/2
Powdered, bbls	5 1/2
" " less than a bbl	5 1/2
Extra bright refined	4 1/2
Bright Yellow	3 1/2
Medium	3 1/2
Brown	\$3 3/4

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.
	bbls. 1/2 bbls
D.	1 1/2 2
M.	2 2 1/2
B.	2 1/2 2 1/2

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

STRENGTH

Is what



Imparts

WHAT IT REPRESENTS:

One pound of JOHNSTON'S FLUID BEEF contains as much real nutrition as fourteen and a quarter pounds of Prime Beef-Steak.

"Extra Space"

How much will you want in our handsome fall number that we are getting out. Send for rates.

10 FRONT ST. EAST.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

(Others so-called are imitations of our brand.)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

Barm Yeast pleases everybody

**BARM
YEAST
MFG.
CO..
TORONTO,
ONT.**

MARKDALE, 12 July, 1892.

"Your 'Barm' Yeast is all O. K. In fact, the best."—R. H. BENSON & CO.

CHUTE AU BLONDEAU, QUEBEC, 8th July, 1892.

"Your Yeast is giving great satisfaction. I cannot speak too highly of it."—DAVID MCALLISTER.

ST. DENIS, RICHELIEU, QUEBEC, 12 July, 1892.

"It is much liked, and selling fast."—M. RICHARD.

BECHER, 27 June, 1892.

"I have 'Barm' Yeast in stock through T. Kenny & Co., Sarnia. I find that it is the taking Yeast. Kindly send me your Lithograph."—E. H. RUTTAN.

**L. H. DOBBIN,
COMMISSION,
MONTREAL**

Has stock on hand to supply the wholesale trade.

Prices current, continued—

V.B.	21	23
E.V.B.	22	24
E. Superior	22	24
XX	22	24
XXX	22	3
Crown	3	34

MOLASSES.	Per gal
Trinidad, in puncheons...	0 35 0 37
" bbls	0 38 0 46
" 1/2 bbls	0 40 0 40
New Orleans, in bbls	0 30 0 52
Porto Rico, hdds	0 38 0 40
" barrels	0 42 0 44
" 1/2 barrels	0 44 0 46

SOAP.	
Ivory Bar, 1 lb. bars...	per lb 54
Do. 2, 6-16 and 3 lb bars	" 5
Primrose, 4 1/2 lb bars, wax W	" 44
" 1	" 44
John A. cake, wax W. per doz	42
Mayflower, cake	" 42
Gem, 3 lb bars per lb.	34
" 13 oz. 1 and 2 lb. bars	34
Queen's Laundry, per bar.	54
Pride of Kitchen, per box	2 75
Sunshine, boxes, 100 tablets	6 50
" 50	3 40

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 044
Eclipse	0 042
Stanley Bar	0 042
Defiance	0 044
Toronto 12 oz.	Per doz 0 50
Ruby, 10 oz.	" 0 30
Monster, 8 oz.	" 0 24
Detroit, 14 oz.	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz.	" 0 72

Mottled in 5 box lots, 100 bars...	5 00
" 60 bars...	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

Royal Magnum	Per doz 0 25
" 25 doz per box	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

" " Honeysuckle	Per box 0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

White Castile Bars	Per doz 0 85
White Oatmeal	0 85
Persian Bouquet, paper	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Bouquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.	
CHINA GREENS	per lb
Gunpowder—	
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUEYS.	
Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.	
Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, 1/2 chests Pekoe	16 32
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	5 9

CONGOU—	
Half Chests, Kaisow, Mon-	
ing, Pakling	12 60
Caddies, Pakling, Kaisow	18 50

INDIAN.	
Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30
CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.	
British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	55
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" in 40 lb boxes	51

Bright Smoking Plug Myrtle, T &	
B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1/2 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.	
CUT SMOKING.	

Golden Plug, 2 oz. pkg boxes, 5	
lbs.	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz. packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	54
16 1/2 lbs.	53
Gem, 3 x 6, 3s. caddies 16 1/2 lbs.	51
St. Lawrence, 2 x 3, 7s. caddies	48
about 17 lbs.	46
Banner, 2 x 3, 7s. caddies about	46
17 lbs.	46
Sterling, 2 x 3, 7s. caddies about	46
16 lbs.	42
Louise, Solace, 12s. caddies about	47
16 lbs.	46 1/2
Florence, Solace, 12s. caddies	
about 17 lbs.	
Hawthorne, 8s. butts 23 lbs.	
Something Good, 6s. butts 21 lbs	

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	
4 lbs.	65
Empire, 3 x 6, 4s. spaced 8s. bxs	61
4 lbs.	60
Top, 16 oz. spaced 8s. boxes 4 lbs	
Joy, 3 x 12s., 14 oz. Spaced 6s.	
Rough and ready, Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies	
about 20 1/2 lbs.	50
Currency, 3 x 3, 7s. Rough and	
ready. Caddies about 21 lbs.	49
Kentucky, 1 1/2 x 3, 13s. Caddies	
about 21 lbs.	50
Kentucky, 1 1/2 x 3, 7s. Caddies	
about 21 1/2 lbs.	49

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about	
22 lbs.	47
Morning Star, 12s. Butts about	
22 1/2 lbs.	43 1/2
Montreal Twist, 12s. Caddies	
about 23 lbs.	44
Anchor Twist, 12s. Caddies about	
23 lbs.	42 1/2

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdown	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpgk, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	72

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	1 15
Athlete, per lb.	10 50
Hyde Park	

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 32
Malting	0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1... \$1 70
" " " "	" " " 1 90
Pails, 2 hoops, clear	No. 2... 1 60
" " " "	" " " 1 80
" " " painted	" " " 1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	\$1 90
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double	2 75
" Jubilee	2 25
" Glob. Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

Matches, 5 caselots, single cases	
Parlor	1 60
Telephone	3 70
Telegraph	3 80
Safety	4 20
French	3 60
Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40

Mops and Handles, comb.	per doz 1 25
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates ast'd	3 60



WASHING COMPOUND.	
Housekeeper's Quick-	
Washing per case	
5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz: 5c. pkgs.	0 50
1 " 2 doz. 10c.	1 00



BREADMAKER'S	
per box	
5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

J. EDWARDS.

J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS,
Proprietors

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accommodation for Travelers. Rates, \$2.00 and \$2.50.

R. G. BRETT,
Medical Director

J. HASTIE,
Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished,
Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop.

FRED. SPRADO, Mgr

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

EPPS'S COCOA

1/4 lb. packets, 14 lb. boxes secured in tin

Special Agent for the Dominion:

C. E. Colson, Montreal

CORTICELLI

SPOOL SILKS & TWISTS, EMBROIDERIES & FANCY SILKS.

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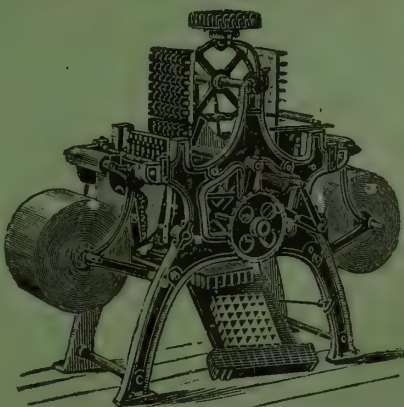
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The Best and Cheapest in the Market. Have you seen our 15 doz. Case for Farmers use? Write for quotations--Toronto Warehouse, 60 Front St. E., or the mill, CAMPBELLFORD, Ont.
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" " 30	Lake Huron...	" " 24
" Aug. 6	Lake Superior..	" " 31
" " 13	Lake Winnipeg	" Sept. 7

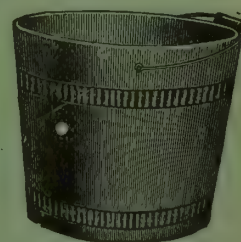
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SALOON, \$40 and \$50. According to Accommodation. ROUND TRIP, \$80 and \$90. The \$40 and \$80 rates are per Lake Nepigon only. INTERMEDIATE, \$30. STEERAGE, \$20. Passages and Berths can be secured on Application to the Montreal Office or any local Agent. For further information apply to

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The "Acme" Table Salt (new process) will not get damp or hard.

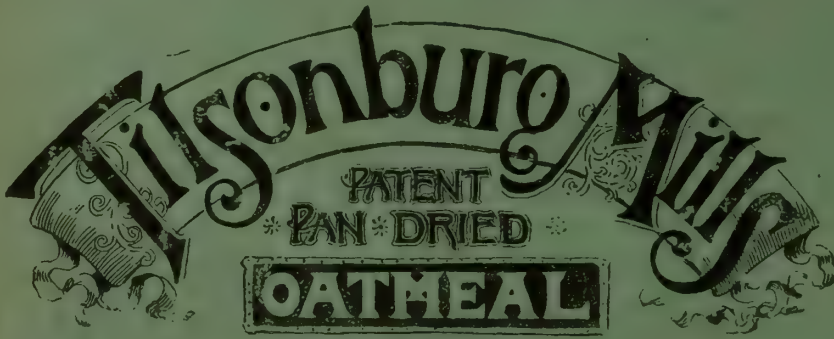
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt

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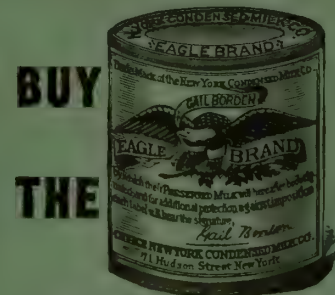
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Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

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An advance in price takes place on August 15th.
Place your orders now for your season's supply.

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BUY ONLY THE BEST

THE GAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for **ABSOLUTE PURITY** for over a **QUARTER OF A CENTURY.**

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. VI.

TORONTO, AUGUST 26, 1892.

No. 35

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

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1878
CROSS OF THE
LEGION OF HONOUR

THE COURT OF HOLLAND AND THE KING OF ITALY TO THE
BULL'S HEAD
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ASK YOUR
WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

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MAKE SIMPLY WITH BOILING MILK OR WATER
FOR SALE BY ALL GROCERS.

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BAKING
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THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
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IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

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The McKay Milling Co., Ltd.,

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Manufacturers of High Grade Patents, Strong Bakers,
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COUGH DROPS.

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NEW and GENUINE.

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High Class, English Made,

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GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
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Sell your Cow! Don't Depend on Milkmen!
BUT USE

"HIGHLAND BRAND EVAPORATED CREAM"

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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, AUGUST 26, 1892.

No. 35

J. B. McLEAN, President.
HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

The trader needs to be something of an adept in distinguishing true money from false. It seems impossible to keep the currency purged of spurious money. Bad half dollar, quarter dollar and ten cent pieces are constantly turning up in different parts of the country. Lately there has been less heard of counterfeit bank bills, but they too are actualities and not so scarce as they should be. Their worthlessness is seldom so easily discovered as is that of the base coins. The physical properties of the metal are usually a reliable means of testing a coin. The feeling, the color, the weight, above all the sound, are checks that will usually protect the trader against unlawful coin, if he will but take the precaution to use these checks. Besides the physical properties of the metal there is the stamp, which often is a very good guide. That will frequently be found imperfect, either in the omission of some detail of the device or in the character of the impression, the lettering and figuring being seldom so clearly cut, so well brought into relief, in spurious as in genuine pieces. The trader ought to study the matter carefully by

means of object lessons, for which he has abundant material and opportunity in the money he receives every day. He should take the scientific way, and find out by the use of his senses all there is to be learned of the properties of true silver coinage, and compare with the standard he thereby arrives at, the properties of all doubtful coins. A series of observations pursued with earnestness for awhile will train the senses of touch, sight and hearing so that they will come to perceive at once points that would perhaps not be noticed in a lifetime if attention had not been given this bent. One man will handle five times as much silver as another without acquiring one-half as much sensitiveness to variations from necessary characteristics, simply because the other exercises his observation and consequently trains it. Where a man's calling involves nice discernment between good and bad coin, as for example in banking, his judgment becomes infallible. That shows what careful observation can do, and traders can make as much of the same habit as bank tellers can. United States coins are more frequently counterfeited than Canadian. They circulate in both countries and are therefore in greater demand; also in the United States currency there is a dollar piece, which is an advantage to counterfeiters as it pays them better to copy large coins than to copy small ones. A gang of counterfeiters was broken up in Wallaceburg, Ont., last week. They operated along the St. Clair river frontier, where United States silver is almost like an international coinage. They did very skilful work. Their money had largely crept into the currency circulating on both sides of the line. Counterfeiters can afford to lay out more money on their raw material nowadays than they could a few years ago. It would probably pay them to buy pure silver and make coins from it, as the price of that metal is now so low that

the quantity of it in a United States dollar piece costs only about 65c. This would allow of 35 cents on the dollar to pay for the labor and risk of counterfeiting the government stamp, but would secure a class of coin that would not have a false ring, and thus diminish the risk. It would pay the manufacturers of cheap money for the people to work on a narrower margin, use an alloy approximating to coin silver and lessen the chance of their finding their way to penitentiary.

* * *

This depreciation in the price of silver is likely to become a seriously disturbing factor in the currency of countries whose circulation is on a bi-metallic basis—that is a basis of gold and silver, as the circulation of the United States is—and is already a seriously disturbing factor in the currency of countries whose circulation is on a purely silver basis, as is that of India, China, Japan, Mexico, etc. So long as the people of the United States can furnish gold to meet all foreign trade balances against them, or all foreign calls for interest on securities, or for the principal on securities sold back to them, the silver currency in that country will have internally the same purchasing power as if it were based on gold. But so soon as their supply of gold becomes inadequate to meet the calls from abroad, their silver currency will have to take its place, and will be accepted only at its gold value, or at from 30 to 35 per cent. below its face value. And of course that will regulate the value internally in the United States and make silver dollars equal in purchasing power to 65 or 70c. Then holders of United States silver and silver certificates in this country will have to lose over one-third of the value of all such money they may have, and it is estimated that between four and five million dollars of such money is circulating in Canada. It is improbable that the United States will be unable to meet all European calls for gold, so that shrink-

age in the buying power of the former country's silver is not immediately likely. The time of year is at hand when the gold movement will turn to this side of the Atlantic, as, soon the fall shipments of grain will commence, big railway and industrial earnings will invite European capital to the United States and save that country from the necessity of falling upon the silver prop of its currency. There seems little likelihood then that United States silver will soon lose any of its purchasing power, but it is prudent for dealers to discourage its circulation as much as possible. If there should be any danger of a break in the value of U. S. silver, it is almost certain that our government would enforce the section of the Tariff Act which imposes a duty of 20 per cent on all articles not enumerated as either dutiable or free. In section 866 this Act reserves United States silver coins from the list that it admits free, so that these silver coins are dutiable at 20 per cent. But the duty has not been imposed, United States silver coins being admitted as if they were free. It is a difficult matter for a customs official to ransack the pockets of travellers and the money letters of correspondents coming into this country from across the border. About two-thirds of the United States money circulating here is in silver coin, the rest is in silver certificates. The certificates, in addition to being redeemable in silver—and therefore at about two-thirds of their face value if the supply of gold in the United States should become exhausted—displace money of our own banks in the circulation, and so of course does the silver coinage of the United States. This means a big loss of interest to our banks. In countries where the currency is on a purely silver basis, the shrinkage in the value of money is remarkable. It now takes nearly two rupees to buy in India what one bought but a few years ago, though commodities by comparison with a gold basis are much cheaper. Of course, though we have silver coins in this country, all our circulation is on a purely gold basis, as is that of the whole British Empire,—the Indies excepted—the silver coins being scarcely regarded as money, but only as counters and in use only for the subsidiary purpose of making change. The dollar is properly the unit of circulation and it is on a gold basis. Hence it makes little difference to us if our fifty cent piece is intrinsically equivalent to but 33¢. A postage stamp is worth 3¢, though there is not originally 3¢ deposited against it. But if the retail

trade insisted on Canadian money for awhile, we should soon get rid of all danger from United States currency. The Monetary Conference which meets in Europe—probably in Brussels—next month will consider the silver question, but will hardly be able to settle it. There is something chivalrous in the United States holding on to a bi-metallic basis and running the risk of being reduced to dependence on its silver. The great drain on its gold that the monetary requirements of Europe occasion every year, owing to the larger need for gold because that is practically the sole basis of their circulation, even in the countries of the Latin Union, threatens to exhaust the United States supply. Consequently as trade increases in Europe, the circulation must expand largely at the expense of the United States, and tend to force that country on a purely silver basis.

* * *

The profits of the Thurber-Whyland Co., the great wholesale grocery house of New York, were \$78,745.02 for the six months ending the 31st July last, while for the corresponding part of 1891 they were \$101,000. The cause of this falling-off is said to be a contraction of the demand in the South, where the buying power shrank with the price of cotton, the great southern staple. This would mean a reduction in the volume of business done, but there are no figures published to show how the two half-years under comparison as to profits differed in respect to volume. As the American Grocer discusses the matter in relation to the influence on grocers' profits of a general decline in prices, it would appear that that journal considered the shrinkage to be less marked in the quantity of goods sold than in the profits. If so the decline must be to a considerable degree the result of competition and of consequent price-cutting, which, after all, has quite as much to do with the lowering of prices in many commodities as excessive production or diminished consumption. The profits of the wholesale grocers of this city, for the same two half-years will compare similarly, always to the advantage of the first half of 1891, because this year everybody threw open the throttle-valve and joined in the race to land the largest quantity of goods in retail stores, and profits went by the board. That spirited way of trading has been a very active agency in bringing about the shrinkage in profits that our wholesalers will muse over when 1892 comes to a close. But it is

to be hoped they will not be constrained to adopt the heroic treatment that the Thurber-Whyland Co. has resorted to, that is cutting down the salaries of employees. This, that company claims puts its business on a profit-sharing basis, but the salesmen, clerks and other employees of the house will deem it rather a loss-sharing basis. It is true that a sense of personal loss as the result of personal short-coming in service is a wholesome incentive to an employee to exert himself to do his duty as fully as possible, and it is reasonably probable that if this sense were at work more generally in the minds of travelling salesmen there would be less price-cutting to make sales and less consequent occasion for reducing salaries. The profits of a house are to a great extent in the hands of its travellers, and when the measure of a traveller's ability comes to be tested by the profits of the business he does rather than by its volume, there will be more satisfaction with the proceeds of the grocery trade.

* * *

Retail grocers and general merchants have enough reason to be on their guard against the genuine inland revenue inspector who may be on his rounds to discover adulterated coffee, but it is also prudent to doubt whether every one styling himself an inspector is one in reality. The stamp of the service he claims to represent is the only evidence it is safe to go upon, and that stamp will be left on a package of the coffee or coffee compound that he purchases, a part of which sealed up the officer always gives back to the trader to hold till the analyst's report is heard from. In England the genuine official is occasionally personated by an enterprising fraud, who represents that in all first cases the offender is allowed to get off upon the payment of the analyst's fee if that is handed over without any trouble. Cautious people of course will be apt to think before they pay such demands, but others are nervously afraid of getting into trouble and are willing to compound with such a schemer, without stopping to question his title to the money he claims. An example of this sort of fraud was brought out in a trial at Halifax, England, which the Grocer's Chronicle reports. The prisoner bought $\frac{1}{2}$ oz. of coffee and asked the woman who sold it to him if it was pure. She believed it was. He tasted it and declared it to be half chicory. He then fastened it up and sealed it with sealing wax. By representing that the analyst's fee was all that would be charged for the first offence, she paid that and enriched the rogue by 5s. He was committed for trial.

CLERKS' ASSOCIATIONS.

Why is it that we hear so little of clerks' associations in this country, or in the United States? Have the clerks no objects that can be furthered by their joint action? Are they sufficiently paid? Are their hours always short enough? Are they proficient in all the requirements of their calling? Is there a well-established fraternal feeling among the salesmen of the same town? Is mutual improvement impossible? The clerks are neglecting a useful means of self-advancement in abstaining from organization. There are innumerable ways in which a clerks' association can be turned to account for the improvement of the salesmen of our stores, and what benefits them benefits their employers, and benefits the whole trade. With well-trained, well-informed, well-paid, zealous clerks in our stores, business would be infused with a new spirit. The clerks of any description of trade are vital organs in that trade, as the liver and the lungs are vital organs in the human body, and the trade will flourish or languish as these organs perform ill or well their respective functions.

If the young men who are engaged in mercantile pursuits would form an association in each town and city, they could carry out various schemes of improvement that would react beneficially on their material and moral welfare. Such an association could have its committee on sports to look after the exercise of the members, to organize clubs for cricket, football, baseball, bowling, curling, boating, bicycling, etc., to provide indoor exercise, to arrange matches, and discharge many other duties proper to such a committee. A reading committee could have its range of duties specified. An executive committee could be entrusted with the graver matters of hours, pay and general policy. An amusement committee would arrange a concert or drive in winter, an excursion or picnic in summer, a way of spending a particular holiday, etc. The moral atmosphere could be kept regulated by a committee authorized to carry out certain rules against objectionable conduct in the association. A debating club would be a very useful organ in such a body. Trade questions would be discussed by such a club, and the process of mercantile education would be carried on through it. THE CANADIAN GROCER would report the proceedings and doings of the association, would notice the discussions and give all the help and countenance it could render.

Good health, good spirits, good fellow-feeling are not born of isolation and confinement. Mix up together, take as much fresh air and sunlight, along with moderate bodily exercise, as you can get. Your mental needs must not be neglected. Read and select such literature as will strengthen, not enfeeble you. You will be a power in the store if you look well to your physical and mental health, as well as to the social conditions

about you. A principle of philosophy upon which some noble characters have been grounded is, Hold yourself responsible for every cross and trial you have. Others may be to blame, but you cannot bring reforming agencies to bear on others as you can on yourself. Instead of hunting them up, find out where you were at fault in going into or bringing others into the matter, and calmly take the lesson to heart. This rule has made a disciplined man of many a naturally headstrong one.

STEALTHY SALESMANSHIP.

The philosophy of selling, as exemplified by the keepers of bazaar and department stores, rests upon the theory that the main thing is to get the customer into your store. They hold that whatever arts, representations or attractions are successful for this purpose should be adopted, regardless of their possible bearing upon the subsequent patronage of the customer. In this view it is right to lay snares for the unwary. One department store will keep sugar and undersell grocers, but warns the public that as sugar is not a tidy thing to handle in such a store, all the sugar business must be done between 10 and 11 in the morning, as before and after that there must be no traces of any such business on the premises. Then the people flock together at that hour for sugar, they find a handleless, awkward girl dealing it out with about one-tenth of the velocity of a smart grocer hand, and they find the hour about fifteen minutes short. Perhaps not one out of a dozen that comes for sugar gets any before time is called. This is how money is saved on sugar. But the people are in the store and naturally drift from one department to another, and buy something before they leave. More than this, the salesmen drop seed into receptive soil, for they show goods that make eyes grow large and dilate on bargains that are never forgotten. On some future day many of these people return with a little money and buy the goods they yearned after. All that arose out of the sugar trick.

But the sugar trick will get played out, people will see that they fail to get supplied. Only very slowly will they give in to this conviction. Others got sugar, why shouldn't they? At all events it is a diverting way to put in an hour, gazing on the throng striving with one another to get the phlegmatic saleswoman's attention. Even if the sugar trick does fail another device can be tried. Numberless people have seen an article hanging at the front of a bazaar store to-day marked at a certain price that they will find much dearer to-morrow. It is a drive to-day, people are to be lured in by this particular bait and are to be induced to take other things. A plain, open sacrifice of one line is to be made for the benefit of all the others, but selling of that line is to be retarded as much as possible. People are apt to think that a

line marked down and very ostentatiously offered is very heavily stocked. It is more likely that it is in meagre supply. The mission of that article is to draw for a day or two.

The clerks make it their business to show the customer something better than the cheap line on which the apparent "drive" is being made. They dwell on the more satisfactory quality and finally sell the better goods, which yield a profit. In some English stores, it is said, a clerk is dismissed if his total sales contain more than a certain percentage of the articles in the window. The "drive" line is usually kept in a remote part of the store, so that the customer has to go through the whole length of the building to get served with it. This brings all sorts of stock under his notice, and is a reasonably certain way of inveigling him into buying something else. Salesmen are instructed to keep samples of very shabby or inferior goods to show alongside of that they are expected to sell, so that the contrast will influence the customer.

The result of these and many other like devices is that people visiting these department stores get the idea that things are cheap there. The artful way their cash has been beguiled out of them covers up from their observation the policy of the store, which is to make money by finesse. And the prices paid for the bulk of the goods bought in such stores are usually such as would satisfy the trader who deals in one class of goods, as for example, groceries. The departmental stores get profits by stealth. Their insidious ways are too much for the people.

A CLERK REFUSES TO SELL SUGAR.

A clerk in an English grocery store believed that to sell sugar alone without any profit is a delusion and a snare. Accordingly he refused to supply a customer who wanted nothing but sugar, and a complaint was lodged with his employer, resulting in his dismissal. He then had the cheek to sue his employer for two weeks' salary in lieu of notice. The judge said the evidence clearly showed that the plaintiff had refused to do a lawful act, and his employer was entitled to discharge him in the manner adopted. A verdict was of course given for defendant. As the "London Grocer" says: "We do not agree with the system of selling sugar without a profit. We believe it to be a mistake, an ill-advised measure of commercial policy, and no common-sense grocer will stand up in its defense." But the clerk has no right to set himself up as the reformer; that is the business of the grocer. He, not his clerks, must arrange his own system of trading, and if a clerk refuses to comply therewith, the employer has only one remedy, viz., dismissal. However, we advise our readers, says the "N. E. Grocer," to get a profit on their sugar, and then they can sell it without suffering even if they sell nothing else in the transaction.



WHERE THE SHOE PINCHES.

TORONTO, Aug. 15, 1892.

EDITOR OF THE CANADIAN GROCER.

DEAR SIR,—My attention having been drawn to a letter from Mr. Hustwith, in your issue of 5th inst., please allow me a few words in reply to same. It will be readily understood, in the tea trade, why Mr. Hustwith should so urgently object to package teas, and that he is glad to hear of the "conversion" of a grocer to the loose teas in original chests, as he sells nothing but loose teas, but it is amusing to others, as well as myself, selling high grade fine package teas, to notice how the sale of these finely blended goods, which is increasing, tends to make Mr. H. call out "the shoe pinches." There are some grocers in the city who will not sell package tea, and the frequent reason is, they do not possess a trade for "first class" goods. Then again some package teas are inferior, but there are four or five excellent brands in the market blended by men who have devoted years of hard labor to obtain a knowledge of the art, for "art" it undoubtedly is. The jobbing dry goods store on Queen street west, I opine, Mr. H. refers to, does not sell a 5c. package tea, but some of the loose rubbish sold to unknowing merchants. And here Mr. H. appears to me to jump on one of his own feet, as this case has absolutely nothing connecting it with package teas, over which he makes such a virulent, but at same time, absurd attack. The guarantees that retail grocers possess, that package teas are up to standard and sample, are plain and simple, as follows:

Firstly. No reputable firm would put up a package tea, unless it was up to value and sample, and could be upheld, as by doing otherwise they irretrievably ruin their own reputation.

Secondly. The consumer would rapidly let the merchant learn the fact (if such) of any falling off in quality, and thereby exclude the sale of anything inferior.

Thirdly. The sealed package in itself, with the brand mark, etc., is a guarantee of its absolute purity and excellence, whereas in loose teas, a fraud might be perpetrated by dishonest firms; and this is impossible in package teas.

Lastly. Package teas are a guarantee to the trade and consumers of absolute purity and goodness, whereas I can affirm, without exaggeration, that over 60 per cent. of the loose teas or teas in chests and half-chests consumed in Canada, otherwise than Indian or Ceylon teas, are highly adulterated, and excessively injurious to the public. In fact,

health officers should be appointed to examine closely into the bulk and loose teas from China and Japan that Canadians are drinking, and plenty of this filthy Japan, Young Hyson and even Congou, would be decreed unfit for human consumption. The public, fortunately, are beginning to recognize this fact. Hence the call for special package teas, which, I maintain, will ultimately be the principal method of selling teas in Canada, and the only thoroughly reliable one.

As Mr. H. sells nothing but these loose teas, it is readily seen "where the shoe pinches," and this can be the only excuse for him launching out in such a tirade against one of the coming largest industries, and the best both for grocers and consumers in the tea trade.

I am, yours faithfully,

SYD. N. NORRIE.

SELF-INTEREST WARPS THE JUDGMENT.

DEAR GROCER,—I have read with much interest, coupled with admiration for the valor of the self-constituted champions of the poor ill-treated retailers, the letters of Mr. Stephen Hustwith and Mr. R. M. Corrie, the energetic and deservedly popular secretary of the Toronto Retail Grocers' Association, on the question of package teas and the necessity of every grocer blending his own teas. That the question before these gentlemen is of moment to grocers in general cannot be doubted, but that the motive in championing the rights of the down-trodden retailer is unselfish, I question very much in connection with one of these gentlemen, and I trust that you will pardon me if I question the disinterestedness of Mr. Hustwith in advocating a matter entirely within the realm of the individual grocer. Those of your city readers who happen to have the pleasure of receiving regular calls from this gentleman in the interest of a well known tea house that does not handle package goods, may have smiled to themselves on reading his powerful attack against a pernicious system of robbery by the wholesale dealers of this city, and visions of a certain city traveller blending teas for his clients which he had sold them, may have caused a decidedly loud laugh to burst from their lips, and awakened the echoes of Belwoods Park or caused even the murky Don to break his cuticle with joy. What a disinterested city salesman Mr. Hustwith must be to so work in the interests, not only of his direct employers (who do not handle package teas, but have certain formulas which they no doubt will be pleased to furnish their customers, if they purchase their particular teas), but also in the interest of the other half-dozen wholesale grocers of Toronto who do not handle package teas. I wonder does Mr. Hustwith draw salaries from these other six competitors, and is he a sort of commercial Pooh-Bah? I do not personally

know him, but in my peregrinations through the city with my humble samples of teas I have heard rumors that while condemning the package teas he was ever ready to himself blend teas for his trade, of course teas sold only by himself. That's one for the grocer and two for Mr. Hustwith. It would be a very dull traveller indeed who would not take the greatest pleasure and care in assisting his customers to blend teas that he had sold them himself, and it would be a duller traveller who would not talk down package teas and praise up his own straight lines. There is always a wheel within a wheel, and it does not take much thinking to understand Mr. Hustwith's views on the package-tea question. It is contended no doubt that every grocer in this city can blend a tea as good as are the leading brands now on the market, but I most emphatically contend that this is not only impossible but also impracticable. In establishing a grade of blended tea to retail say at 50c., and to make that blend uniform through years' requires a large stock of the different constituents to be constantly kept on hand, and, what is as much a necessity, the opportunity to purchase at short notice any of the lines that have run out. This latter difficulty has been and is experienced frequently by houses handling a larger stock and greater variety of teas than even Mr. Hustwith's firm. I would like to hear the views of Mr. Hayter, of the world-famed (not local only) tea growers and exporters, Steele, Hayter & Co., on the subject of blending teas, particularly package teas, but then, Mr. Hayter would be prejudiced, you know, in favor of the latter.

I perfectly agree with Mr. Corrie that the demand rules the quality, and if the people want an article that is well advertised and that is found on trial to be suitable, palatable and entirely satisfactory, it would be the greatest folly on part of the grocer to talk them not only out of this package tea but also out of his store. Mr. Corrie, however, contends that it would pay the retailers better to put up their own package teas and do their own advertising. It might do this in limited instances where right ideas and a long pocket book were at the back of the movement, but there are not five retail grocers in this city who would think of spending \$10.00 or so in properly advertising their "Paragon" blend, etc., and to advertise with small dodgers, etc., is just throwing good money away. The expenses in connection with properly and tastefully getting up a taking blend of one's own have repeatedly scared enterprising grocers from making the attempt, and they were are men.

In conclusion I beg to state that the views expressed here are absolutely my own, and an experience of ten years in the general grocery trade of Canada and the United States has confirmed me more and more in the belief that it is best to sell the goods that please the public; and the goods that are well advertised, be they teas, soaps, starches or other commodities, are the goods to handle.

Yours truly,

WM. H. SEYLER.

THE SPIDER AND THE FLY.

(CONTINUED.)

Grocer.—I guess I'll sign it, but don't you see, ha ha, we close at nine o'clock at night now, and I don't see how we are going to do both, especially when the man across the road keeps everything but a pinch of sugar.

C. T.—Well I will go over and see if I cannot arrange it with him some way or other.

Grocer.—All right.

C. T.—Well good day.

Grocer.—Good day.

[C. T.—Crosses to the fruit man on the other side of the street.]

C. T.—Good morning, Sir.

F. M.—Good morning.

C. T.—I'm carrying an agreement in my pocket for the Wednesday afternoon half holiday. Would you sign it?

F. M.—Eh! not much, I'm not a grocer. I'm a fruit man. That's got nothing to do with me. That's for the grocers. I only sell fruit. I don't depend on groceries. I just keep a few groceries to accommodate my customers. I can't afford to lose my stuff through closing up a half day. We make little enough now without trying to lose any more.

C. T.—Oh! I understood that you kept nearly a full line of groceries.

F. M.—Well I don't. I keep canned goods and teas, coffees and spices and some soap and washing soda and brooms and pails and brushes, but that is all. I don't keep any sugar. I was thinking of getting some in but there is nothing in it, so I don't know yet whether to get some or not. I think I'll let the grocers handle that.

C. T.—I didn't know that the fruit men sold teas and coffees, etc.

F. M.—Oh yes they do, some of them, and why should they not? The grocers sell bananas, raspberries, blackberries, strawberries, and some of the biggest stores sell lettuce, cabbage, onions, radishes, apples, pears, peaches, plums, yes and some of them chickens. That's why some of the butchers have gone into the grocery business in connection with the butcher business, and that is why other butchers buy pickles, sauces, catsups and canned goods, and that is why the fruit men are going into canned goods and groceries. The grocers are a funny lot anyway. I hear that they will say one thing and do another, even in their associations. Even in this closing movement I'll bet you that some of them that sign it won't keep it ten days. They will be standing looking out of one corner of their eye round the corner of the door to see if their neighbour is closing up or not. I know it. I've seen it done before. Then again they will sell nearly everything we sell, and if a man comes to try and sell us package tea, why they will try and kick up a rumpus and threaten not to buy it, but they have got to. They have not got the spunk to tell their customers

they would not keep it for fear they might go somewhere else and get it, and if the men who sell package tea would not sell to us or the dry goods trade then it is a question whether they would buy it or not. The dry goods trade handling it wakes them up, it makes them jealous. Do you know that certain dry goods houses in this city sell as much soap and package tea and other goods in that line in one month as some of the largest retail grocers would in a year? Perhaps you would not believe it, but it is a fact and I can prove it. Then they would expect that a manufacturer or wholesale man should throw up trade like that to suit them. Well the wholesale man knows a trick worth two of that, and don't you forget it. Don't you know that some grocers must buy pickles that are made in this country simply because they are sold to butchers, and the butchers sell about 5 times as many domestic pickles as the grocers? If the manufacturer would not sell to butchers, the grocers would not help them out, because they do not sell enough to make up for it. I tell you there is more than one way of looking at these things. Of course a man can have his own opinion, but every other man has his opinion too, and no two men's experience is alike. Why, I heard it said that the grocers' association had stopped the wholesale houses from selling to private families, but they have not.

C. T.—Oh yes they have. You must be mistaken,

F. M.—Well I'm not, and I'll tell you how I know, if you have time and will only listen for a moment.

C. T.—I have not much time, but I will listen to your story, for it may be interesting, especially as I know one of the committee who was appointed to go down and interview them on the question.

F. M.—Well, all right. I won't keep you any longer than I can help, but I just want to show you how they keep their word, if they promised not to sell to private families. I was standing in a grocery store on the 17th of August, 1892, when a boy came in and asked for a ½ pound of tea. The grocer served him in a few minutes. He came back and said that he had made a mistake, he only wanted a ¼ of a pound. When the grocer asked him what for, he answered that his mother was going to get 4 or 5 lb from a wholesale house in the morning through L. a liquor merchant on Queen St. east, who got it wholesale from L. The grocer said, "All right, my boy." Then turning to me said, "That's how some of the wholesale men keep their promise."

C. T.—Well, sir, you astonish me. I can hardly credit it, it seems so strange.

F. M.—Well, sir, it is nevertheless true, and to true, but that is how the thing goes.

C. T.—It is really too bad. In regard to package teas I saw a letter in THE GROCER on the subject, not a bad letter, but I thought that what the writer said in regard to the

grocer having to keep what their customers asked for was not altogether right, because I thought if the grocer would sit on the package teas in the first place and have nothing to do with them that would settle it once for all.

F. M.—Oh, no, it wouldn't. That is where you are out. Why they would go and stock up some of the dry goods or drug store or confectioners with them. There is a confectioner on Yonge St., has stock right in his window, so as every one can see it as they pass by, as much as to say: "We keep this tea, if you want a cup come in and try it." These men are going to place their goods somewhere. They are in for making money, and if they don't make it in one place they will in another.

C. T.—I suppose there is some truth in what you say. Of course the stuff must have some good qualities in it or the people would not ask for it the second time, and if they can please the public by their knowledge of blending it doesn't make any difference what it costs them or what profit they make on it so long as it gives satisfaction. It's not the medicine that costs the money, it is the knowledge of knowing how to put it together.

F. M.—Yes, sir, and do you know there is a class of people who consider an article no good unless it is a good price, and it is studying properly, their likes and dislikes, and catering to their tastes that brings success in business. The thing may be entirely wrong and injurious to their health, but they will have what they like if they have to pay the doctor five dollars afterwards to put them right.

C. T.—I guess you are right. It would be next to an impossibility to change people's opinion of what they like and dislike. The will is governed by the affections, not the affections by the will, consequently, I reckon the easiest way is to let them have what they like and not try to cross them or they might spit fire at you like a petted child and leave you in a pout. People are strange. I have come across some people who would ask a man what his opinion was on a certain thing, if it was good, but they are getting few and far between amongst the better classes. You may find a spirit of this kind, but among the masses it is "Give us lots for our money, and we will run the chances."

F. M.—That's a fact. I see it every day.

C. T.—It is too true. If we could only get people to think as we think everything would be all right.

F. M.—Yes. That's what we think, but they may think different. We fancy we are right, and they think they are right, and it is going to take a long time to impress them that they are all wrong.

C. T.—You are about right. Talking about pleasing people brings me in mind of a conversation I had with a confectioner the other day who does a large business. I said to him that I believed that the manufacturers

were to blame a great deal for some sickness and diseases that were prevalent amongst humanity, the younger member especially. He said, "Do you know that we put coloring on some of the candies we send out that not one of our employes would touch for fear of getting poisoned, and yet those candies are just the ones that catch the eye and they buy. Children especially are fond of bright colors, and there is no doubt that it poisons the blood and makes them irritable and feverish, and it is about the last thing that their mothers think the cause of their sickness. There will be a day of reckoning some day. How would those manufacturers feel to see those sweet little innocents hold up their little hands and call out, "That is the man, mamma, who poisoned me!" Yes, sir, they have poisoned many a bud and made it die long before it could spread its fragrance on this world of care. In their mad haste to make money they content themselves by saying there is not enough to hurt, but the poison is there all the same. But, by-the-by, Mr. J., I had forgotten all about the time.

F. M.—So had I.

C. T.—Well, you won't sign the agreement?

F. M.—Not for Joseph. Not this time.

C. T.—Well, good day.

F. M.—Good day, sir. I'm sorry you are going.

SHOW WINDOW DRESSING.

Window dressing of the present day is one of the best advertisements that a retailer may indulge in. Goods neatly and artistically arranged in a show window appeal to the passer-by as to what may be obtained inside the store. It is a silent salesman in itself, and a continuation of displays week in and week out will invariably bring customers to your store which otherwise it would not have done. In the arrangement of goods it is best to offer a continuous change, even if it is necessary to show the same articles, and change the display, if possible, one a week. It is not always the amount of goods you display that make an attractive show, but sometimes the most simple will produce the desired effect.

The most successful windows and by far the most effective is to trim with only one line of goods.

The main requisites are the trained eye, quick comprehension of effects in color, distribution and shape, and a natural neatness and nattiness in apportioning to a variety of articles a proportionate arrangement of display.

In considering the subject of window dressing, the salesman who has this particular branch of the business in charge should aim to display a fair sample of goods to be found within—displayed so that it will appeal with force to the purchaser at the time he is looking at them; displayed only with

seasonable goods; displayed, the attention having been attracted, curiosity must be gratified, and he must not be allowed to go away disappointed.

A special feature retailers may adopt, and more so in the grocery line, is to introduce special days once or twice a month and arrange the windows as well as the interior with one line of goods. For example, articles for table use, such as catsups, sauces, pickles, etc. In the manner of window display the interior, if space will permit, may be provided with a table dressed off with a fancy table cover and the various articles arranged as they are used. The background may be built up in pyramid style from the same line of goods; the interior of store arranged with the same goods displayed prominently where space will permit, and placards distributed about, giving prices, etc.

The important part of a show window is the background, and while many windows in the grocery line are not boxed in, a good plan is to build up stationary steps, running from the edge of window pane extending into store, the back of which may rest on supports if the window is not of sufficient depth. If this is followed out, then the merchant or clerk may change his display once or twice a week; some days showing up a line of canned fruits; then change to bottled goods, on to a display of soap, and so on, constantly offering a continuous change of goods.

Windows that are boxed in should always have a background, which may consist of cheese cloth tacked to a strip across the back of the window. Another way is to build up a solid wall of canned goods if stock will permit.

There are numbers of ways of making a window attractive, but there is one feature which must be always that way and no other way, and that is cleanliness. Dress your store windows and continually cultivate improvement in the art, and you will then fortify yourself with one of the most valuable adjuncts of business success.—Northwest Trade.

A NATIONAL REPUTATION.

[Copied from the Grocers' Journal of Commerce, Kansas City.]

When any article of commerce gains a national reputation in the United States, it must be possessed of superior excellence. "The Highland Brand of Evaporated Cream," prepared at Highland, Ill., is sold all over the United States, and sent to many foreign countries. It is the best perfect article of the kind made in the world. There are at least one hundred brands of condensed milk or cream, but the "Highland Brand" is considered the best by the jobber, the retailer and the consumer. It can be used in any way that milk from the cow can be used. It is not more expensive than milk, and can be kept where it would be impossible to keep fresh milk. Adv.

THE BROKER.

A merry Madrigal. With apologies to Mr. W. F. Gilbert. Air, "When the enterprising burglar, etc."

When the disappointed buyer's bent on grumbling,

Bent on grumbling,

And complaining in dyspeptic sort of way,
He loves to slang and bully all around him,

All around him,

And abuse the patient broker all the day.

It gives him pleasure to make trouble over nothing,

Over nothing,

And make claims when he well knows that he has none.

Taking one consideration with another,

With another,

A broker's lot is not a happy one, Happy one!
When the seller and the buyer are in for fun,

Are in for fun,

A broker's lot is not a happy one.

When the seller feels the buyer's trying to 'do 'him,

Trying to 'do 'him,

He wires his broker short, and sweet and strong.

Sends a message calculated to subdue him,
To subdue him.

And make him feel abjectly that he's wrong.

He forgets how hard his agent may be working,

May be working,

Amid rebuffs from early morn to setting sun.
Taking this consideration with the other,

With the other,

A broker's lot is not a happy one,

Happy one!

When the seller and the buyer go in for fun,
Go in for fun,

The broker's lot is not a happy one.

TORONTO INDUSTRIAL FAIR.

The great event in Exhibitions in Canada is the Toronto Industrial Fair, which opens this year Sept. 5th and closes Sept. 17th. It will be specially interesting on account both of the large and comprehensive price list and because of the special attractions to be offered. So great has been the demand for space in past years, and to such large proportions has the Fair grown, that more space became a necessity, and after repeated efforts the directors have secured additional accommodation on the Garrison Commons. A large new grand stand and a new speeding ring will be ready by opening day. The plan for the stand shows a design of the most complete character, with offices and side rooms to meet the convenience and comfort of all who may be engaged in the ring, or who may wish to remain as spectators of the speeding and other attractive events. Every farmer in the province ought to see this Fair. The special attractions this year are very numerous and are much superior to previous years. Cheap fares will prevail on all railways.

LUCAS, STEELE & BRISTOL,

AGENTS FOR

Hillwatee Tea.

Diamond Crystal Salt.

Snow White Soap.

L. P. & Co.'s Pure Spices.

L. P. & Co.'s Pure Coffees.

Lady Charlotte Gelatine.

Sunshine Scouring Soap.

Ontario Tomato Catsup (glass).

L. P. & Co.'s Pure Extracts.

Our Japan Teas are extra value, especially Nagasakis. Pleased to mail samples.

73 McNab St. North, Hamilton, Ont.

"Mallawalla" Pure Indian Tea. :----

A rich and delicious blend. Put up in $\frac{1}{2}$ and 1 pound tinfoil packages, with attractive labels. Packed in 50 lb. cases, separate or assorted, half and half. Retail at 50c. per pound, allowing the Jobber a handsome profit, nothing equal to it in the market for the money.

MORTON'S KIPPERED HERRINGS, in flat, oval tins, now in stock—a most delicious breakfast delicacy. One trial will be sufficient to make it a favorite at every table.

W. H. GILLARD & CO.,

Agents for Canada.

Wholesale Grocers, HAMILTON, ONT.

Saint Charles Evaporated Cream.

Always packed in pound tins, the latest novelty in Canned Goods. No camping outfit complete without this delicious Cream. The grocers who cater for such trade should buy quickly.

JAMES TURNER & Co., Hamilton.

Wholesale Agents.

THE
"MONSOON"

BRAND

Pure Indian Tea

Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

• STEEL, HAYTER & CO.,

Growers' and Importers,

TORONTO

JOHN BURGESS & SON

SAUCE

AND

PICKLE

MANUFACTURERS,

107 STRAND

Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St.
Ronan's Well," Chaps. XVI. and
XXX.

Lord Byron's "Beppo," VIII.

Our travellers are now out with new
samples of

LAMPS AND FANCY GOODS.

Wait for them!

W. J. REID & CO.

—IMPORTERS OF—

Crockery and Glassware.

DECORATORS OF CHINA, &c.,

London and Br



SEND FOR
OUR PRICE LIST

—

Empire Tobacco Co.,

MONTREAL.

DRY GOODS.

This week has been a busy one among the wholesalers. The house trade is beginning to increase, and shipping is very brisk, with parcels larger than usual. The harvest has proven equal to expectations and large orders are being placed or confirmed. Prices remain firm in all classes of goods.

Next week will see most of the travellers in the house to remain until after the Exhibition, that is, until about September 20th. Thus will be finished the placing orders for this season, and the houses will be crowded with visitors for the next few weeks, after which travellers will go out again for sorting up orders.

Letter orders are beginning to pick up, but have been generally slow during the past two weeks. These orders are now coming in for staple fall goods, and it is expected that they will increase from now on.

In spool cotton prices remain the same. The manufacturers will not accept orders for future delivery at these prices or guarantee the prices.

Travellers' orders continue larger than in previous corresponding seasons.

NOTES.

Gordon, Mackay & Co. have just received a large shipment of buttons comprising metal, vegetable, ivory, horn, pearls, and pearlletta. Designs are new and the range of colorings extensive. They keep in stock the celebrated Fil-au-chinois linen thread in all numbers. This is a thread of especial quality, being waxed and ready for use in handsewing. It has given great satisfaction. A full range of plain light and heavy circular pillon cottons is shown, also a large stock of bleached and unbleached sheetings, in Canadian and American manufactured goods, in all widths. Their stock of dress goods is being rapidly moved out.

Caldecott, Burton & Spence show a large stock of cashmere gloves in jersey and gauntlet. Both these styles are selling well. Their "Seamless Fernard" and "Katrina" laced kid gloves are selling well. They are sole agents for these lines and they are well worthy of consideration. They are showing a full line of shot silks in some gorgeous colorings, also some nice lines of feather and astrachan trimmings. Their tweed-effect dress goods are selling well. Their stock of staples is large and well-assorted and special attention is paid to keeping this class of goods in good selling shape.

W. R. Brock & Co. are having a ready sale for their single and double width tartan dress goods. In tweed effects, especially in opposite diagonal stripe effects, the trade continues good. Some very beautiful patterns are shown in this class of goods. In fancy stripe shirts and drawers their stock is well assorted, although these goods are scarce on the market at present. Their sales of top-shirts have been greater than at any former season, both in plain and fancy

lines. These are all Canadian made, and find a ready sale with almost every class of the community.

Wyld, Grasset & Darling have a complete stock of all-wool blankets, unions in whites and greys; all of these being of good quality and in the best Canadian makes. In water-proof goods they are showing an extensive range in rubber and tweed men's coats and ladies' circulars. Their stock is well assorted. In dress goods and cloakings they are showing some very nobby things and very good value in all lines.

Samson, Kennedy & Co. are showing a splendid line of neckwear in four-in-hand, knots, and novelties in flat shapes. The leading things are darks in spots, brocades and bengalines. Their rubber goods are well-assorted in all lines. McIntosh's goods are carried in a full range in both ladies' and men's wear. Their stock of white shirts, laundried and unlaundried, is complete, and the quality at ordinary prices is excellent. In umbrellas they are showing some special features. A special line is a 24½-inch paragon frame and a fine gloria cloth. Their stock of ladies' hygiene vests and lambs' wool Scotch underwear is complete and worthy of attention.

John Macdonald & Co. are showing a nice range of chenille and lace curtains, and all shades in 72-inch piano felts. These latter are exceptionally beautiful goods. Their saxonys, andalusians, fingerings and Canadian yarns have opened up exceptionally well this season and are meeting with very sales. They are showing novelties in astrachans, moss and ruche trimmings; also gilt, silver and jet-trimmings. A shipment of cream silk handkerchiefs is to hand. Among other shipments are repeats for neckwear, umbrellas, men's cardigans, top shirts, half-hose, harvest mits and overalls. The stock has never been better assorted in these lines than at the present time. Their stock of silks and ribbons is well assorted, also, at the present time in readiness for the millinery trade. All widths, colors, qualities, etc., are shown. They are showing special drives in cashmere hosiery and a line of colored ribbons.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

USED IN MILLIONS OF HOMES.

Because it is Pure. Because it is the Best. Because it always gives perfect satisfaction. Because it contains neither Ammonia or Alum.

DR. PRICE'S
Cream Baking Powder.

an.
found.
peal will.
he is looking.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Kenkel's Granulated Corn Meal.
Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

SPECIAL NOTICE TO THE TRADE.

We offer "only" pure spices ground from No. 1 grade of clean stocks. In our opinion, low grade PURE SPICES are worse than compounds, and we don't offer them. Your orders by mail or through our Travelers kindly solicited.

Respectfully,

THE SNOW DRIFT CO.,

BRANTFORD

CANDY.

We manufacture it in every conceivable shape and are constantly getting out new ideas.

We make a specialty of "Gross Goods," which yield the retailer a large profit.

Our travellers are now filling their sample cases with new lines and will be on the road at once. Should they not go to your town, send in your orders by mail and we will give them careful attention.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder

Sold only in Cans.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

WE OFFER 2000 CASES

=TOMATOES-

"De SALABERRY" brand, choice, for immediate delivery.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

IMPORTERS,

JUST RECEIVED:

Batger's Scotch Marmalade.
" University Marmalade.
" Home Made Marmalade.
" Lemona Marmalade.

309, 311 and 313 COMMISSIONERS,
CORNER ST. PETER STREET,

MONTREAL.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The "delinquent list" of the Halifax Retail Grocers' association now numbers eighty.

The catch of whitefish on lake Winnipeg this season has been larger than ever before.

The Sarnia Salt Company (Limited), with capital stock of \$20,000, has been incorporated.

D. McGeein has left Kingston for Syracuse to take the position of head clerk in a large grocery establishment there.

E. B. Eddy, manufacturer, of Hull, was in Winnipeg last week to look over the field with a view of establishing a branch there.

A molasses vessel, the brigantine St. Joseph, Capt. Pinhey, from Barbados to Montreal, went ashore last week at Mille Vache. She is a total wreck.

Hip Lung, the wealthiest Chinese merchant in Chicago, together with several influential Chinese of Canton, San Francisco and New York, have applied for space at the World's Fair for a big tea house.

The new store in the Hotel Block at Walkerville has been leased by Smith & Duck of Windsor. It is nearly ready for occupancy, and will be run by them as a branch store, greatly facilitating their growing trade in Walkerville.

The Port & Winch Co. Limited, has been formed for purposes of wholesale exportation of fish, and the wholesale and retail fish and game trade, with headquarters in Westminster and Vancouver, and agencies in Toronto, Montreal, New York and other important Eastern centres.

An innovation in the live stock trade is the shipment of hogs to the Old Country. The first lot in years went forward to Liverpool on Saturday, shipped by C. Coughlin. Previous experiments have always failed, usually on account of the large mortality that occurred among the animals.

F. M. Webb, of Avenue road, Toronto, is now on a visit to this city, and is the guest of Mr. and Mrs. J. G. Hutchinson. Mr. Webb was for many years engaged in the wholesale grocery business in Toronto, and if he is satisfied with the condition of business here he may remain here permanently and open in business.—Vancouver News-Advertiser.

A young immigrant lad, John Ford, was arrested at Peterborough the other morning charged with tapping the till in M. Martyn's

grocery store on George street. It is alleged that the boy went into the store, and after getting Mr. Martyn to go down the cellar for a pound of butter cleaned out the till. He was committed to stand his trial at the assizes.

Geo. Mathews, pork packer, is giving up business in Vancouver and is going back to Peterboro. The firm of Matthew Bros. are going largely into the export trade, and will concentrate their efforts in that direction. Mr. Matthews built up a good business in British Columbia and was well liked among the dealers.

B. G. Davis, who has owned and run the Champion Store, Windsor, for the last 18 years, has sold out and leased the premises to David J. Schumacher. Mr. Schumacher is a first-class butcher and well acquainted with the grocery business, having been connected with the Walkerville General Store for seven years. He will shortly add a meat market business to the old established store.

"There is one Canadian colony that declines to take United States money at par," said a traveller who has just returned from St. John's. "Newfoundlanders will not accept any currency or bills other than their own except at a discount. Paper money is subject to 3 per cent. discount, quarters are only worth 23c., 10c. pieces 9c., and 5c. pieces 4c."

The firm of Mathers & Milligan, produce and commission merchants, New Westminster, B.C., have sold their business to the Brackman & Kerr Milling Company (Ltd.), of Victoria. This change was effected by Mr. D. R. Kerr, of that firm, who has returned to the Capital. The new company announces that they intend to buy for cash from the farmers of the district, and will be prepared to handle produce in any quantity.

Mons. Burkner, the Vice-President of the Paris Society of Pharmacy, has given the members of that body a digest of some recent observations on the analysis and character of tea. He thought it pretty well established that the commercial value of black tea is in direct proportion to the amount of theine it contains. In the case of green tea this is not so, and it is a mistake to estimate the value of a sample upon the results of a theine analysis.

The Commercial says that Winnipeg dealers complain that the price of cheese is being reduced by the custom of factories peddling cheese to retail dealers. Some of the factories divide the make among their patrons, and the latter peddle it in a small way among retail traders. By adopting this custom the factories are simply increasing competition against themselves. Prices are frequently cut in this way, and thus the value of the make is reduced generally.

The Great Western flour and oatmeal mills, Woodstock, Ont., were totally destroyed by fire on Friday night last. The fire broke out shortly after midnight, and before

the firemen arrived the flames had gained such headway that it was impossible to save the building. The fire started in the oatmeal department, but its origin is a mystery. The Great Western Mills, with a daily capacity of 500 barrels, was one of the best oatmeal and flour mills in Ontario. It was built over thirty years ago by Mr. John Watson, and was estimated to be worth \$65,000. It is altogether likely that the proprietors, McDonald & Thomson, will not rebuild. The flour mills might have been saved had the firemen arrived on the scene in reasonable time. The total insurance is \$30,000. The stock was worth between \$5,000 and \$6,000, and was a total loss.

GLEE AT WINDSOR.

The first annual dinner of the Windsor Grocers' and Provision Dealers' Association was held on Friday, the 19th inst., at Deschree Shaska, the beautiful summer resort on the Canadian island of the Detroit River, known as Fighting Island. The 19th was observed as Windsor's annual civic holiday, but owing to the fact that the races were being held on that day and to the sudden change in the temperature, the attendance was not so large as might have been. The occasion, however, was a most enjoyable one for those who did go. Proceeding on the 3 o'clock boat, the ride of eight miles down the river and a ramble round the beautiful grounds and grove gave the members a good appetite for one of the Shaska's famous special 6 o'clock dinners. The sumptuous repast having been done ample justice to, the company retired to the large parlor upstairs, where an hour was spent in the feast of reason and flow of soul. The weather being too chilly for outdoor sports bowling was indulged in for the rest of the evening. Returning on the last boat the company expressed their thanks to Jas. T. Smith, the president, and also to the secretary for their efforts in providing such an excellent afternoon's enjoyment.

Competition is keen and active and the only way to meet it successfully is to buy from the best houses, and at lowest prices.



"CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

MONTREAL FRUIT SALE.

Vipond, McBride & Co.'s Californian fruit sale on Monday was largely attended. The bidding was brisk and the lots were run off quickly. F. J. Potter handled the sale to the utmost satisfaction of everyone present.

At the sale on Tuesday the receipts of stock were large, and despite a large attendance of buyers and active bidding, prices were low. The offerings were 181 boxes of Bartlett pears, 56 crates plums, 641 boxes peaches, 96 crates grapes, 18 crates peaches. The prices fetched were: Pears, 2 5-8 to 3 1-8c.; peaches, \$1.10 to \$1.87 1-2; plums, \$1.90 to \$2.25; grapes, \$1.90 to \$4. The sale was at the fruit warehouse of J. R. Clogg & Co., who sold it on commission for a large American shipping firm in Los Angeles, Cal.

MONTREAL TRADE CHAT.

W. S. Kennedy has been appointed Canadian agent for several English grocers' sundries houses, among whom are: Carr & Co., biscuit manufacturers; Carlisle, Rountree & Co., chocolate manufacturers, York; and Bryant & May, the large match people, along with several other large agencies. J. C. Campbell, who has been connected with the grocery trade in Montreal for a time, will travel for him. Mr. Campbell was in business for himself on the corner of St. Catherine and Drummond streets. He has left for the west and hopes to do a good business.

DILIGENCE IN BUSINESS.

In these days of hurry and strife for the first places in the race of life it is even more important than in former years that a man be diligent in his business and look after its every detail closely.

We see among our greatest business men of to-day those who started in life as poor boys and who have now become the head of large establishments. How have they come to do this? Was it because they had better chances than are now held out to the average young man? That has not been so in the majority of cases, but they have striven after their high positions and have endured hardships to overcome obstacles. They have been diligent in business and are now reaping a richly deserved reward.

In some respects it may be harder for a young man, or, in fact, any man in business, to make a great success, because of the amount of competition that has to be met. It needs men who will not give up for anything to battle against this competition.

Close attention must be given to the slightest details and everything has to be done carefully. The cost must be measured in every transaction. Application is necessary if you would attain the best results.

Look out for the little things. They do not seem to count at the time,

but every item helps to count up on either side of the balance sheet. By that it is not meant that one should be close, but they should be careful.

The "tricks of the trade" ought to be let alone. They do not help any in the long run. If a customer finds that he is not being treated fairly he will leave in an instant. It is fair to say that there is very little underhanded business being done. It does not pay and business men have come to see it.

Give all you can for the money, and you will hold a customer and gain others. Don't run down another man's stock in order to make a sale. If your neighbor has poor stock the customer will find it out if he tries. Business men should work together as much as possible and try to make the standard of business principle as high as possible.

Let a man start out with fixed principles and with determination to win by the practice of fairness toward all and he is bound to succeed. He needs to look out for his business and see that those under him are as honorable in every way. A man who does that will find friends both with customers and fellow business men.

All lines of business must be run systematically in order to attain the best results. It will not do to let one thing after another pile up until one is literally snowed under. It is best to go through with everything in a systematic manner. Take up each item in its regular order and work while you work. Recreation that is taken when you are conscious that you have done the work of the day faithfully is always sweetest.

Always be on the lookout for chances to improve methods in business, and keep up with the times in all lines. There are new articles coming up continually. Some of them possess merit and some do not. It is a study by itself to find out which are the best to handle. Much may be gained or lost in this respect.

There are numerous ways in which business must be watched. One must love the business he is engaged in and seek to make it all that it should be. The mark of excellency cannot be placed too high. Reward for his labors is sure to come to the diligent man, and that was well known in the time of Solomon, who said, "Seest thou a man diligent in his business? he shall stand before kings; he shall not stand before mean men."—Stoves and Hardware Reporter.

From The Iron Age, New York City, June, 1892:—"A book for Storekeepers is that presented in 'Ideas for Hardware Merchants,' the title of a new book by D. T. Mallett. The subjects treated are comprehensive and Mr. Mallett, because of his training

and business experience, is particularly adapted to treat these live subjects in a practical and interesting manner. He states that his object in writing this trade book is not to instruct, but to simply recall to mind some slumbering knowledge which the hardware dealer has urgent need of in his peculiar calling. The chapter on Ratio of Store Expenses to Sales is a most practical and interesting one, as the information given is of a definite nature, being illustrated by figures. It is a great satisfaction for a merchant to be sure he is doing business in a safe manner, and such figures enable one to arrive at a conclusion, whether satisfactory or not. The book is well printed on excellent paper and contains many pages of instructive reading matter. The first edition is 5,000 copies. It is for sale by the J. B. McLean Co., Toronto, Canada, at one dollar.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

WANTED BY COMMISSION AGENT TRAVELLING B. C., a few more first-class lines. D. G. Williams, 182 Fort St., Victoria, B. C. 37

WANTED TO EXCHANGE—A FARM OF 177 acres good land, and in good location, for a stock of groceries, or general goods, from \$6,000 to \$8,000. Address B, this office. 37

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co, care CANADIAN GROCER.

PERSONAL.

Mr. Leon Labonde, for the past 10 years, one of the best known travellers and tea salesmen on the road from Port Arthur, Ont., to Victoria, B. C., and in the N. W. States of the U. S. and Wash., is open for engagement to travel on salary or commission in any part of Canada or the U. S. Mr. Labonde's residence is now at 109 St. Denis St., Montreal, P. Q., Canada, having removed from Winnipeg last February. The highest references will be furnished from mercantile houses, bankers, etc., to any house requiring his services, who may happen not to know him, and if you require a traveller with the most successful of records, acknowledged ability, a spotless reputation, and the finest connection in this country, address as above. 38



T. LAWRY & SON,

HAMILTON, ONT.

Curers of L & S and Imperial

Brands of Fine Sugar Cured Meats.

SUMMER CURING NOW READY.



TORONTO MARKETS.

TORONTO, Aug. 25, 1892.
GROCERIES.

The balance would be very slightly disturbed with this week's trade in one pan of the scales and last week's in the other. The trade has neither gained nor lost in point of quantity. There is amendment, but it is in the attitude of sellers and in the tone of the trade. The cutting of prices on sugar shows signs of exhaustion in the motive power which maintained it with so much spirit throughout July and into August. The ardor for business which brought the trade into such wrong courses with respect to this commodity is now pretty well blown off as the result of the stiff pace the competitors held while they were at it. Nobody has won renown or profit by it, and the policy of cutting is relinquished. The price has stiffened at all centres of production and distribution. Teas are holding their own. New dried fruit, with the exception of currants and prunes, shows an easier tendency in primary markets. Canned goods are rather dull. Syrups are in demand for the moment and are higher. Payments are not more than up to the average.

COFFEE.

Business in small parcels is all that falls to importers to do these days. Jobbers simply keep stocks up to the requirements of the current demand from retailers, which is on the small side. Prices are firm at quotations. Private advices report a further

advance among the probabilities of the Rio market. Here the price is steady at from 17½c. upwards. Java coffee is quoted from 28c. all the way to 36c., the highest figure being for a very fancy grade. Mochas are from 28c. upwards. Padangs are 26c. upwards. Porto Ricos are 22 to 26c.

DRIED FRUITS.

A limited trade in off-stalk Valencia raisins goes on. Good fruit never descends below 5c. these days, but there is old stock still purchasable at 90c. a box. The prices asked at Denia are just now very irregular. All sorts of quotations are made, those for the first half of September differing unusually from these for the second half, and from those for October shipment, the price differing in some cases from one to two shillings for different dates. Stock is now on the way. The price is expected to open at 8c. to retailers for early shipments and 6½ to 7c. for later off stalk fruit. Sultana raisins are now very low, the price having fallen materially from the quotation at which the market opened. The price of new crop prunes promises to be rather stiff, as the shortage in small fruit is very marked this year. Possibly prices lower than those now quoted in the primary market may be seen, but values will almost certainly be high. Spot stock is in limited supply at 5¼c. for U's. Currants are very firm and scarce at 5c. upwards. There is scarcely any stock now remaining in barrels and half barrels. The lateness of shipping from Patras tends to strengthen the hands of holders. Growers' opening prices for figs were higher than last year, but recent private advices from Smyrna report present quotations lower than those of last season. New Tarragona almonds are quoted 10 to 15 per cent. higher than they were a year ago. The crop of Grenoble walnuts is damaged, and an advance in price is expected. The Marbot walnut crop has been good. Lemon peel is firm and scarce on spot at 15 to 16c.

RICE AND SPICES.

The week has not been marked by any special demand for rice. Orders come in in the usual desultory way, but they do not occa-

(Continued on page 16)

CANNED GOODS.

TORONTO.

The market has described its weekly orbit with no incidents important enough to constitute a variation from the regular summer course. The week's sales, either of spot or future stock, have made no very great inroad upon supplies. Stocks are not fretted away as holders would like to see them, as the profits of last year's pack have not been large enough to reconcile jobbers to the prospect of carrying over a surplus. Vegetables of the staple kinds are quiet at \$1. to \$1.05. These prices would probably be somewhat plastic if a buyer wanted a good large order filled, and they would not stand in the way of any magnitude of purchase if the goods were to be below first class in quality. There are brands of tomatoes to be had as low as 90c. First class goods, however, are worth a dollar in ordinary quantities. New peas are coming in more freely. They are now of course in the seasoned condition which entitles them to be handled as merchandise. Fruits are quiet, as the raw material is now cheap and plentiful. The pack this year of berries and cherries is much smaller than that of last year, particularly the pack of cherries, which is very short. Salmon on

Pea-nuts

We are headquarters for this line.

ROASTED AND GREEN.

CLEMES BROS.

Phone 1766.

TORONTO, ONT.

You can lose more than we do by not subscribing for this paper.

The Norton Manufacturing Co.

E. P. Breckenridge, President.
C. C. Warren, Secretary.
Edwin Norton, Vice-Pres.
W. O. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish, and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

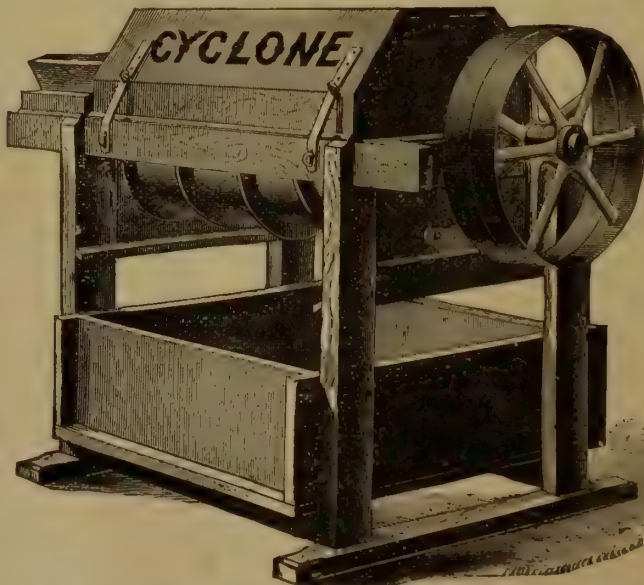
Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT N. J.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP

Canned Goods.

We
Pack
Only
the
Best.

Have you goods
bearing my name
in stock? They
are always the
same, always reli-
able.

D. W. DOUGLAS,
St. Johns, P.Q.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS**
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "**BOULTER**"
across the face of each label in a distinctive
color. Look out for the word "**BOULTER**"
if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,
PICTON, ONT.

THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to
BUY THE BEST

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,
Lakeport, Ont.
Factories at Lakeport and Trenton.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured
extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Cele-
brated **BEAVER BRAND** Canned
Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



12 Years Experience

Convinces us that it pays to can and
preserve the best goods possible.
Sales for 1891-2 doubled those of pre-
ceding year.

We have our Factories thoroughly
renovated and are in position to im-
prove if possible the standard of our
goods this season. We can furnish

New Preserved Strawberries July 1st, Raspberries early June and
Sweet Wrinkle Peas July 15th. Send for sample order.

Remember the quality of all our goods are
guaranteed.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES: Delhi, Ont., and Niagara on the Lake.

the spot is scarce and wanted, small lots are the rule in all sales, the meagreness of the supply and the cautious temper of buyers on the eve of the new pack's entry upon the market tending to prevent business in large lots.

The British Columbia Commercial Journal reports as follows: The run of sockeye fish on the Fraser has continued poor, and cannerymen are much disappointed with the season's outlook. A private report gives the following statement of fishing by day boats for two days and may be taken as a fair average of the fishing for the week: On Thursday 11th, an average of 22 fish to the boat; Thursday night 25 fish Friday 12th, 26 fish; Friday night 17 fish. The same advice says that fishing on the river for the week has averaged from 15 to 30 fish a day per boat. The three canneries on the North Arm of the Fraser have been more fortunate than those on the main river and their packs are said to be about double those on the main river. The average pack per cannery for the past week is said to be about 500 cases, and 2,000 cases each is about all the canneries have succeeded packing to date. Sockeye fishing continues until the 1st Sept. but owing to the extreme shortness of their packs some of the canneries which have sold largely ahead may put up fall fish. The Steveston Enterprise of the 11th inst. says: "The run of salmon is still light. Some of the fishermen are about discouraged, and will quit unless prospects brighten."

The Alert Bay Cannery had 2,000 cases up at last report, and was reported as shut down. It is said, however, that they are seeking for fish at other ports and hope to put up another 1,000 cases.

River's Inlet has been practically a failure. The fish have stopped running, and the two canneries there have only secured about 7,500 cases, while according to agreement they were allowed to put up 11,250 cases each.

The fish are, according to last accounts from the Naas River, running poor and they are not expected to fill.

The canneries on the Skeena have all secured their full pack, according to agreement, of 11,250 cases. The new cannery of the Royal Canadian Packing Company was late in starting but has secured its full limit pack.

The steamer Cariboo Fly arrived at Vancouver Aug. 12 from Claxton, Skeena River, with 2,000 cases of Globe brand salmon from the Royal Canadian Packing Co. for ship-

SURPRISE SOAP

Is unequalled by any other Soap in the ordinary ways of washing, either by soaking or boiling the clothes, or both. But the best results are obtained by following the directions according to the new "Surprise way." All we ask is to let your customers give it a fair trial, (without boiling or scalding), and see if SURPRISE SOAP does not make every piece like new, taking out streaks, stains, and all of the yellowish look that other soaps are sure to give when garments get a little old.

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

ment east. The steamers Louis and Boschwitz which sailed for northern cannery ports on Aug. 10, will bring back full cargoes of salmon. The Islander will also bring back a full load of salmon from the Skeena River. The bark Martha Fisher is awaiting the arrival of fish from the north to load for Liverpool. Inquiry is reported for fish both from the Eastern Canadian and English market, for dealers are now realizing that the pack will be very limited. A cannery man reports having refused an order from the east, last week, for a prominent brand of Fraser River salmon, on account of the shortage of the season's pack of which he has already sold all that he can put up.

Continued from page 14.

sion the transfer of much stock. Prices are steady at from 3½c. upwards.

Spices are quiet and, with one or two exceptions, are easy. Sago is still very scarce, but supplies are on the way to sell at 5c. Tapioca is steady at 4½ to 5c.

SUGAR.

On Monday the refiners advanced prices ⅓c. on granulated, and on Tuesday yellows were also put up ⅓c. The jobbers appear to take advantage of the rise and by mutual though unsigned agreement they are growing more conservative in their ideas of what they are in the sugar business for. Hence, they are unwilling to sell granulated below 4¾c., and want 4½c. for small quan-

tities. The wily retailer finds it harder to play one jobber against another than it was a few weeks ago, there is not the same high-strung disregard of profits as there was then, not the same responsiveness to attempts at inciting price-cutting. They are getting to be pretty completely jaded out under the spur of the retail buyers and their own eagerness to capture business. From the signs now to be read, it looks as if sugar prices from this out would have to bear a little tax to defray the expenses of wholesale handling and to add a little if possible to capital. Yellows are firm at 3¾c. upwards, but an increasing quantity of the lowest grade stock is held at 3½c. The sale of sugar has fallen off, which to some extent may be attributable to stiffer backbone in the wholesale trade and to a gap in the requirements of consumers, who have not yet come to their second fruit necessities.

Willet & Gray in their weekly Sugar Statistical say: Total stock in all the principal countries at latest uneven dates, 978,043 tons against 977,753 tons at same uneven dates last year.

Raws—A firmer tendency has prevailed through the week, resulting in an advance of 1-16 for Centrifugals and Muscovados. The most notable feature of the week, however, and the one having the greatest influence on the future, is the somewhat remarkable improvement taking place in the condition of the beet crops of Europe. Mr. Licht's tests of the growing beets this week is cabled as showing an average 12 per cent. of sugar contents, which is so much increase over a few weeks ago, and also so much increase over last year and the year previous, that

**CANNED
GOODS**
— A —
SPECIALTY.
WRITE US.

ESTABLISHED 1880.
STANWAY & BAYLEY
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

PACKERS'
AGENTS.
SALMON,
VEGETABLES, Etc.
WRITE US.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow.

England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
GENERAL COMMISSION MERCHANTS

—AND—

BROKERS

For all lines of Canned Goods, Hams, Bacon, Lard, Butter, Cheese, Dried Fruits, Coffee, Sugar, etc.

CORRESPONDENCE INVITED.

P.O. Box 615. WINNIPEG, MAN.

W. A. McCLEAN & CO.,
Pork Packers.

FOR SALE--

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

We are now receiving California fruit direct from California in car lots.

Our first car arrived on Thursday, 28th inst., and was sold at auction on arrival. We expect another car next week. We are also receiving cars of Tomatoes, Watermelons, Apples, etc., and all kinds of small fruits, and we solicit a share of your trade.

Yours respectfully,

McWilliam & Everist,

25 and 27 Church St.,

TELEPHONE 645.

Toronto, Ont.

MELONS--

Two to three cars weekly.

TOMATOES--

Mississippi stock arriving, fine shape.

CALIFORNIA FRUITS--

Apricots, Peaches, Plums, Cherries—fancy packed.

J. Cleghorn & Son,

94 Yonge St., **TORONTO.**

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.

WRITE FOR PRICES.

JAS. PARK & SON,
TORONTO.

New cheese,
Small Two Pound cheese,
Roquefort cheese.

Choicest quality Hams, Bacon, Beef Hams,
Dried Beef, &c. Write us for
Price List.

Husband Bros. & Co.,

71 Colborne St., Toronto.

FINE NEW LEMONS
AT LOWEST PRICES.

REFERENCE: Imperial Bank, Yonge and Queen.



Brantford and Pelee Island } **J. S. HAMILTON & CO'Y,**
Sole Agents for Canada.

W. GIBBINS & CO.,

SUCCESSORS TO

JOSEPH CARMAN,

Commission and Manufacturers' Agents, Grain Brokers.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies

Good connection wholesale and retail.

Correspondence invited

Consignments Produce will have prompt attention.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Baffles Human Conception.

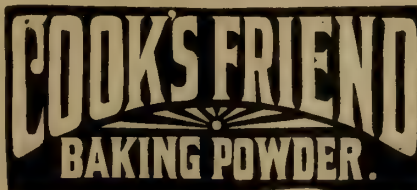


Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101 1/4 King St. W., Toronto
BRANCH—Tidy's Flower Depot, 164 Yonge St.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

with similar improvement in other countries the total beet crops may easily exceed last year's by 100,000 tons or more. This is the first indication given of an increased beet crop this season. In further confirmation of the more favorable outlook, the fabricants are disposed to sell October shipment new crop at 13s. per cwt cost and freight, to America, against sales of August shipment old crop at 13s 7½d. c and f. The remainder of the Cuba crop is firmly held, but will undoubtedly be disposed of before new beet root sugars become available.

Refined—The improved tendency of the raw sugar market necessitated an advance in refined, the demand for which is large beyond precedent for immediate consumption especially for granulated. Unlike last year, the entire meltings go strictly into use, but the American Sugar Refining Company are abundantly able to supply any increased demands that may come, and still keep prices so low that there can be no inducement or opportunity for the importation of foreign sugars; also the supply of German granulated is almost nothing during the changes of bounty between old crop and new. A moderate further advance is however, not unlikely, pending the arrival of the new crop raw beet sugars in October. The barrel factory at New Orleans was destroyed by fire, but will be immediately replaced, and in the meantime deliveries will be made in bags without interruption.

SYRUP AND MOLASSES.

The call for syrup has undergone quite an awakening and this week's orders cause a considerable movement of stock sent forward to the lumber regions before the busy season on the boats. This demand and the shortage in supplies have benefited prices, which are a quarter of a cent higher at the refineries.

Molasses has not received any attention here this week. The effect of the duty in keeping out low grades has helped the syrup trade. Prices are quite firm at quotations in Prices Current.

TEAS.

The price of medium Japan tea holds firmly at the advance in the primary market, and buyers are unable to obtain concessions on former figures. Brokers have been doing a little more business on the street in consequence of the generally sanguine tone of the selling side. Supplies of Japans to hand yet are light, and medium and low grade teas are badly wanted. The shippers are supposed to be holding back supplies until freights are lower. A vessel is now loading at Yokohama with low grade stock. Hysons are scarce and firm. Congous are quiet. Fine tippy Assams are very scarce.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Perkins, Ince & Co. still have a few very choice Patras currants in cases.

Davidson & Hay have just received a shipment of new salmon of the "Express" brand.

The stock of canned caplin in the hands of Stewart Munn & Co., Montreal, is all there is to be had this year. This article has met with a remarkably hearty reception, and un-

grudging credit is given to THE GROCER for its share in introducing it.

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

Batger & Co's. (London, Eng.) new candied peels are now on the market, and Eby, Blain & Co. are representatives of this house in this city.

The condition of the European beet crop, is reported to be middling, and the ultimate outcome will depend greatly upon the weather this month and next.

Munn's codfish is now arriving, and the quality is exceptionally nice. The "skinless" is something new, and more orders are being booked than can be promptly delivered.

As will be noticed in our Prices Current, Todhunter, Mitchell & Co's. roasted coffees are quoted at slightly higher prices, with one or two exceptions, where the change is to a lower price.

Eby, Blain & Co. have just received a consignment of the "Sportsmen" brand sardines. These are genuine French, not Portuguese goods, packed in pure oil and every tin supplied with the patent key-opener.

The Toronto representatives of J. H. Todd & Co. have been advised by that firm in a communication of the 10th inst. that they will be able to deliver only one-half of their total contracts of Horse Shoe salmon.

A recent issue of the "Kew Balletin" (Eng.) contains some interesting information regarding a new and probably valuable ginger now being grown in Fiji. This ginger plant, it appears, is readily propagated, and yields an abundant crop if the soil be kept good and not too dry. Practical difficulties in preparing the roots for the market have interfered with the cultivation of this particular kind of ginger in many colonies, these difficulties having also been experienced at Fiji. The aid of the Kew authorities has been sought, and there now appears to be good reason for hoping that the Fiji ginger may become an article of commerce.

The new sugar law which came into force in Germany on the 1st instant will, it is said, render the export of "granulated almost impossible." The Strontanite process, which was long since adopted by the largest French refiners, is now also used to a great extent by the best and newest of the German works, and these have formed a syndicate which will place the purchase of raw material in the hands of a single agency, to be located in Magdeburg. This, they hope, will reduce the price of the unrefined. But makers of the latter seem to be in a still worse plight. There is already no home market for the greater part of their products, which have to go for export for almost nil.—Grocers' Chronicle.

Reports from the Skeena River are of a favorable character in regard to the salmon canning industry. The packs will be made as decided upon. The important principle (Continued on page 20.)

FLOUR AND FEED.

TORONTO.

This market shows no sign of betterment, prices have yielded to the downward influences in flour, but inquiry does not develop into business, and inquiry even is falling off. In feed the position does not change. Prices are unaltered, with the exception that hay is higher.

FLOUR—City millers' and dealers' prices are: Manitoba patents, \$4.95 to \$5; strong bakers', \$4.50; white wheat patents, \$4.80; straight roller, \$4.40; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.60 to \$4.70; Manitoba strong bakers' \$4.20 to \$4.30; Ontario patents, \$3.90 to \$4.10; straight roller, \$3.65 to \$3.70; extra, \$3.15 to \$3.25; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12, shorts \$13 \$14, mixed feed \$22, feeding corn 50., oats 33 to 34c.

HAY—Old baled timothy is firm at \$12 on track. New is \$9.

STRAW—Is steady at \$6.50 to \$7.

MONTREAL.

Straight rollers, and strong bakers' meet with fair local demand, other grades are dull and nominal, the market is quiet. Patent spring, \$4.70 to \$4.85; patent winter, \$4.25 to \$4.65; straight roller, \$4.00 to \$4.15; extra, \$3.40 to \$3.60; superfine, \$3.10 to \$3.25; fine, \$2.70 to \$2.90; strong bakers, \$4.25 to \$4.40.

Oatmeal is quiet, and confined to demand for local wants, values are steady as follows. Granulated, bbls \$3.90 to \$4; rolled bbls., \$3.90 to \$4.00; Standard, bbls., \$3.85 to \$3.95; granulated in bags, \$1.90 to \$2.00; rolled in bags, \$1.90 to \$2.00; standard in bags, \$1.80 to \$1.90.

The market for feed is fairly steady. Bran and shorts are in good local enquiry. Bran per ton, \$12.50 to \$13.50; shorts per ton, \$14.00 to \$15.00; mouille per ton, \$19.00 to \$22.00.

For Sale or Rent.

A desirable 200 acre farm, 3 miles from Toronto limits. Land strong and level. Possession this fall.

Address A. J. M.,
care CANADIAN GROCER,
Toronto.

LOBSTERS,

Finest brands. Canned Lobsters, talls and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

"Happy Thought"

IS BOUND TO WIN

Merchants that appreciate despatch, neatness, permanency and exactness will use nothing but our new "Happy Thought" Counter Check Book.

No Carbon Paper required. Every page copies to the very edge and nothing to do but use your pencil upon the bill. Surely the invention is a "Happy Thought."

Every Merchant is made happy, contented and safe when they use "Happy Thought." Made in all sizes and shapes of Carter and Grip Books.

Send for samples of "Happy Thought" and Store and Office Supply price list, etc.

J. K. CRANSTON,
GALT, ONT.

Agent for Carter and Grip Counter Check Books as well.

Mention this Paper.

BUY THE BEST.
SEELY'S



Celebrated
Flavoring
Extracts.
VANILLA, LEMON,
and Assorted Flavors.

Standard Goods of America (established in 1862). Once tried, always used.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

Are You Ambitious

To make your window attractive and increase your business? If so, send for elegant TUTTI FRUTTI hanger signs free. Address,

ADAMS & SON'S CO.,
11 and 13 Jarvis St., Toronto.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

R. M. PINCOMBE.

W. W. SUTHERLAND.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.
TORONTO.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

BRANDON ROLLER MILLS,

Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

N. WENGER & BROS.,

AYTON, ONT.

-- MILLERS --

(Hungarian Process)

BRANDS:

KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.

LEITCH * BROS.

MILLERS, OAK LAKE

Grinders of
WHEAT
MANITOBA
EXCLUSIVELY

or cold storage has been brought into requisition and not only are the canneries able to preserve the catch in good condition so as to allow the canning hands to catch up after a heavy run without losing so many fish as they often are obliged to do, but it is predicted that frozen salmon by the process adopted may be laid down in the east at any time subsequently—that is within any reasonable time—and the fish remain in a perfectly good condition.—B.C. Correspondent of Commercial.

The numerous repeat orders received for Russian, Dalu Kola and Imperial Breakfast Congou Blends, advertised by W. H. Gillard & Co., of Hamilton, show that the taste for Indian and Ceylon teas is rapidly growing in favor in this market, as it has in England and on the Continent, where first introduced.

The following shows the imports of canned salmon into Great Britain and Ireland each year since 1883. It should be preserved for reference, and merits careful study: In 1883, 561,324 cases; 1884, 471,366; 1885, 357,863; 1886, 364,077; 1887, 316,346; 1888, 368,035; 1889, 621,034; 1890, 708,035; 1891, 669,365.

PETROLEUM.

No new strength has been developed by the petroleum market. Canada refined is still steady at 14 to 14½c.

The Petrolia Advertiser reports: Petrolia crude \$1.26 per barrel; Oil Springs crude \$1.27 per barrel. The price of crude oil runs in the same old groove, \$1.25, or a fraction more or less, whether it would be Petrolia or Oil Springs oil. There is very little to record as to refined, the price being about 9¾c. in bbls. for ordinary grades of illuminating oil, while the better grades run about 3c. per gallon more.

BUTTER AND CHEESE.

The firmness of the butter market increases. Now and then we have days when the supply threatens to turn the scale, but the market is equal to the task of taking all that comes without any detriment to prices. The cooler weather that has occasionally varied the temperature, particularly in the mornings and evenings has been favorable to the marketing of stock, and country merchants have received and sent forward more than they did a week or a fortnight ago. This applies more particularly to large rolls, which are coming to the front again, now that the season is not altogether favorable to accumulating. The price at which consignments have been freely disposed of is 16c. Selected dairy tubs are worth from 16 to 17½c., and medium tubs are 15 to 16c. This latter description includes store-packed butter. The demand from the east is strong and keeps the market well rid of all classes of home-made butter. Creamery butter plays no part here, but the price is firm at 20 to 21c.

The price of cheese in an ordinary jobbing way is firm at 10 to 10¼c.

COUNTRY PRODUCE.

BEANS—Are dull at \$1.20 to \$1.30.

DRIED AND EVAPORATED APPLES—Dried are 4½ to 4¾c., and are attracting little in-

terest. Evaporated are scarcely selling at all, but are quoted at 6½ to 7c.

EGGS—Fresh eggs are inactive at 11 to 11½c., seconds at 9 to 9½c.

HONEY—Small lots of new are 8 to 10c. Sections are very scarce at 12 to 14c.

HOPS—The best of '91 crop are worth not more than 22c.; from that the price shades down to 19c. Old stock is nominal at 13 to 15c.

PROVISIONS.

The market is not in a position to change materially from week to week. It is very firm and steady, with too little stock on hand to make any abatement of firmness an early probability. Prices remain at last week's quotations.

BACON—Long clear is 8c., smoked backs are 11¼ to 12c., bellies 11c., rolls 9 to 9½c.

HAMS—Are steady at 11½c.

LARD—Pure is unchanged at 9½ to 9¾c. for tubs and pails. Compound is steady at 7 to 9c.

BARREL PORK—U. S. heavy mess is \$15 to \$16, Canadian \$16, short cut \$16.50 to \$17.

DRESSED MEATS—Beef is 3½ to 4½c. in fore and 8 to 9c. in hindquarters, mutton is 7 to 7½c. Lamb 9½ to 10½c., mutton 6 to 7½c., veal 7 to 8c.

VEGETABLES.

Potatoes are \$1 to \$1.25 per barrel, tomatoes 50c. a basket, watermelons \$25 to \$30 per hundred, musk melons \$3.50 to \$4.50 per barrel, celery 30 to 50c. per doz., onions (Canadian) \$1.10 to \$1.25 per bushel, sweet potatoes \$4 to \$4.50 per barrel.

GREEN FRUIT.

Oranges are exceedingly scarce, the stock of nearly every house being close to exhaustion. Sarrentos are about all the oranges now to be had, and are \$7 per case. New Jamaicas will be here in about a week. Lemons are uncommonly scarce and firm. Maoris are \$9.50 to \$10, Verdellis are \$8 to \$9, Messinas are \$8.50 to \$9. The last are nearly done and are extremely wasty. Bananas are scarce, owing to the strike at Buffalo, which interferes with all shipments of fruit from Boston, New York and Philadelphia. Only one car came in a week, whereas 15 cars are the usual complement. The price is firm at \$1.75 to \$2. Apples are plentiful at \$1.50 to \$2. Canadian peaches 75c. to \$1, plums 90c. to \$1.25, pears are 50 to 60c., for Bells 65 to 75c. for Tysons, \$1 to \$1.25 per basket and \$8 per barrel for Bartlett's.

FISH.

The fish market is very firm at 7c. for whitefish and salmon trout, \$2 to \$2.50 for lake herring, 17c. for B. C. salmon. Stock can hardly be got into store fast enough.

SALT.

A good steady demand is experienced, and movement in carloads is quite free at unchanged quotations, as given in Prices Current.

HIDES, SKINS, WOOL, TALLOW.

HIDES—Are 4½c., for No. 1 green cows', 5c. for cured.

SKINS—Lambskins and Pelts are uniform at 50c. Calfskins 5 to 7c.

WOOL—Fleeces are 17c. for clothing grades and 19 to 20c. for combing. Pulled is 22c. for super, 25 to 26c. for extra super.

TALLOW—Is 2c., rendered is bought at 5c., and sold at 5¼ to 5½c.

MONTREAL MARKETS.

MONTREAL, Aug. 25, 1892.

The tone of the grocery trade is a little better in showing than last week. The lines that were slow for some time seem to have started and prospects for future business look promising. Sugar has met with some fair sales during the week both from refiners and wholesalers, both of which say trade has been fair. Molasses has gone up some since our last, this is owing to the loss of a cargo part of which had been sold. Syrups are looking brighter; the feature of this market is our fruit sales, which are largely attended both by local buyers and out of town ones. Apples have moved in large quantities, and although receipts have been large the stock is well kept down. In groceries the trade say their men are doing a nice paying trade, and that all lines are moving as free as can be expected. The French houses speak in the same way regarding business. Payments are good.

SUGARS.

There is a good demand for sugars of all grades, and refiners report good sales. All the refineries here keep their yellows pretty well sold up. Granulated is now selling steadily at 4¼c., quite a few lots having changed hands at that figure. The wholesale trade also report a good seasonable trade, this is no doubt owing to the quantity of preserves that are being put for private use. Our local retailer reports good demand from the consumers and the whole tone of the sugar market is decidedly better. The cutting that was done some time ago has practically stopped. One or two houses are said to shade prices somewhat, but not to any great extent. We quote granulated 4½ to 4 9/16c.; yellows, low grade 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

SYRUPS AND MOLASSES.

Syrups have been favored with a better demand, and we have to report sales in both Canadian and American. The prices are on the 35c. basis. Dealers here think there will be a good fall trade done in this product. Molasses during the week has shown a firmer tendency and prices have advanced. Owing to the loss of the St. Joseph's cargo, 500 puncheons of which had been sold, the importer had to go into the market to fill his contracts. Prices are now quoted at 32 to 33c.

TEAS.

Business in the Japan tea market has been very quiet this week and is likely to remain so till the opening of next month, when teas will be coming in in larger quantities. Holders here still talk firm and say that when the trade opens it will be good, as stocks in wholesale hands are low. Advices from Japan still present a firm appearance, and it is not thought likely that prices will weaken any. In blacks the trade has only been fair, but prospects for future trade is promising.

COFFEES.

We have to report a fair movement in coffees under firm values. The local trade during the week has been good, and quite a few lots have changed hands. We quote as follows—Rios 18 to 20c.; Java, 23 to 25c.:

Low Grade and Medium
JAPANS
A SPECIALTY.

DAVIDSON & HAY
WHOLESALE GROCERS, 36 Yonge St.,
TORONTO.

NEW CANNED LOBSTERS.

The "Royal" brand in tall and flat tins.
These goods were expressly packed for the
finest trade and have no Superior.

No first class retailers stock complete
without these goods.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

FANCY CHEESE

ROQUEFORT,	PINE APPLE,
GORGONZOLA,	EDAM,
GRUYERE,	SAP SAGO,
LIMBERGER,	NEUFCHATEL,
PARMESAN,	CREAM.

MacLaren's Imperial
IN GLASS JARS.

We are now booking orders for fall delivery.
Quotations on application.

WRIGHT & COPP,
IMPORTERS,
40 Wellington St. East, TORONTO.

ESTABLISHED 1851.

We offer to the Trade :

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in
the Market, at 90c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.
WRITE FOR OTHER PRICES.

SALMON

Horseshoe & Empress

Immediate Delivery.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

Now in store

NEW SEASON'S

Moning Congous

EDWARD
ADAMS & CO,
LONDON, ONT.

BALFOUR & CO.,
IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed ab-
solutely PURE, and sold cheaper than the com-
pound. Send for Prices.

New Season's
Fine Off-stalk and
Layer Valencias

NOW ON WAY.

Opening Prices will be low.

SMITH & KEIGHLEY
9 Front St. E., Toronto

Thos. KINNEAR & Co
Wholesale Grocers,
TORONTO.

-: JAPAN TEAS :-

We are offering special values
to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

J. W. LANG & CO.,
WHOLESALE GROCERS,

JUST ARRIVED :

New Lobsters

CELEBRATED STERLING BRAND,
also full lines of Canned and Potted
Meats, Soups, &c.

59, 61, 63 FRONT STREET EAST,
Cor. Church St.

TORONTO.

NEW
Young Hysons

To arrive in a few days Ex. S. S. "Empress
of India."

PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

J. F. EBY. HUGH BLAIN.

"SPORTSMEN"

SARDINES

With patent Key-Opener

1/4 TINS :—From 11 to 14
Fish in each Tin.

These are genuine French Sardines,
beautifully put up in pure oil and are the
equal to the highest grade in this market
and much less money.

EBY, BLAIN & CO.,
WHOLESALE GROCERS,
TORONTO, ONT.

MONTREAL MARKETS—Continued.

Mocha, 24 to 25c.; Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

RICE.

The rice trade during the week has been fair, and we have to note a few good sales. The wholesale trade also report a good steady demand. We quote as follows:—Standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

NUTS.

Nuts have a fair jobbing trade in all lines. Grenobles are scarce and the demand good. Stocks at this point are so small that there has been no business in them. Ivicas are also much sought after, but the stocks are small and prices have been advanced. The following are the quotations:—Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; walnuts, Grenoble, new 12 to 14c.; walnuts, French 10 to 10½c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

DRIED FRUIT.

The dried fruit market is quiet and stocks are so small that they will not allow of any business being done till the new stocks arrive. When the new pack arrives dealers here are expecting to do a good trade. Valencia raisins are very scarce in this market, and mostly every one wants them. One firm here has received a lot of Sultanas from London. The quality is good and the fruit meet with good call. We quote: Currants, provincials, 4¼c. to 4¾c. in bbls; do. 4½ to 4¾c. in half bbls; do. 4¾c. in cases; currants, Patras, 5c. in bbls; do. 5¼c. in bbls; do. 5½c. in cases. Raisins, Valencias, 4¼c., Sultanas 7½c. prime stock.

GREEN FRUIT.

The green fruit trade has been busy during the week. Messrs. Vipond, McBride & Co. had a sale of California fruit yesterday, and Messrs. J. R. Clogg & Co. have one to-day. We are now having three weekly sales in this market. This has a good effect on the market, and the prices brought, although high, are thought about right for the quality of the fruit. Oranges are all sold out, and what few that are left are in the retailers hands. Lemons are now selling at a higher price. Raspberries are all cleaned out, and blackberries are about done. Banannas are selling for the same figure. The demand for this fruit is good, and receipts fair, quite a few coming via Boston as well as by steamer. We quote as follows: Lemons \$6 to \$6.50; California peaches \$1.70 to \$2.00 per box; Southern peaches \$3 to \$4; Western peaches 75c. to \$1; California pears \$3 to \$3.50; plums \$2.50 to \$3 per crate; banannas \$1 to \$1.50 per bunch; Southern Bartlett pears \$3 to \$4 per keg; black berries 13 to 14c.

APPLES.

The apple receipts have been so large during the week that prices have fallen off. The trade doing in this line during the week has been large and a large quantity has been turned over. The auction sale, yesterday, a few round lots were sold at per prices below. The crop reports from all parts of the country are good, and the fruit now arriving is fine. We quote: Regular \$1.75 to \$2.50 per barrel, and in baskets 30 to 45c., evaporated 6 to 6½c., dried 4 to 4½c. per lb., and evaporated peaches 12 to 13c. per tin.

HONEY.

Honey is dull and concessions will have to be made to clear off the dark stock which

is held here. Good bright stock is in fair demand. We quote strained bright 7 to 8½c., dark 6 to 7c., comb bright 8½ to 10c., dark 7 to 9c.

HOPS.

Hops are in the same condition as noted from time to time, the feeling among growers being too strong owing to the reports of some of our papers. Locally business is quiet.

FISH.

Fresh fish has its usual call, all lines moving fairly at the following prices: Salmon 14 to 15c., haddock 4½c., whitefish and trout 6 to 7c.

We quote as follows:—Smoked Yarmouth bloaters, per 60 box, \$1.00 to \$1.10; St. John's bloaters, per 100 box, 80c. to \$1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c.; finnan haddies 7 to 8c.

We quote No. 1 herring, per brl., \$4.50 to \$4.60; lake trout, per half brl., \$4.00 to \$4.25; sea trout, per bbl., \$8.25 to \$8.75; codfish, green, No. 1, per bbl. \$4.75 to \$5.00; do. No. 2, per bbl., \$4.25 to \$4.50; codfish, dried, per bbl., \$4.25 to \$4.50; salmon, B.C., per bbl., \$13 to \$13.50; do. Nfld., No. 1, per tee, \$22.50 to \$23; do. do., No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

EGGS.

The price of eggs continues about the same—11 to 12c. There is a fair local demand, but the receipts are too heavy and the quality in some instances inferior, many held eggs being sent in. The export business has stopped for the time being. The ruling price on the other side is 5s. 7d. to 6s. per 100, which will not leave a margin for Canadians. The British salesmen are again complaining of the bad condition of the arrivals; but in many instances these complaints are evidently made to offset the poor markets.

PROVISIONS.

The local provision market is without change. Pork and smoked meats are moving out slowly at quotations, but the market is on the whole very dull and quiet. We quote Canadian short cut, per brl. \$16.75 to \$17.50; mess pork, western, per brl. \$16.00 to \$16.50; short cut, western, per brl. \$00.00 to \$00.00; hams, city cured, per lb. 11c. to 11¼c; lard, Canadian, in pails 8¼ to 8½c; bacon, per lb. 9½ to 10¼c; lard, com. refined, per lb. 7 to 7¼c.

CHEESE AND BUTTER.

The cheese market is very quiet locally. At the boat this morning between 3,000 and 4,000 boxes were offered and disposed of at 9¼ to 9½c., a few small lots making the half. Advices from the other side are of a very encouraging character. While the market is quiet it holds very steady.

Butter is quiet and dull. Creamery is firm at 21 to 22c., and some business is reported at the inside for export. Western is moving out fairly well at 15½ to 16½c. Townships is wanted for the local trade, 17 to 19c. being about the idea. Receivers complain that the Townships butter is coming in with too much salt, and say that if the makers would only understand that their product is wanted for immediate use and not for keeping purposes, they would get better prices.

GRAIN.

Peas and oats are moving in moderate quantities at steady prices, wheat is dull and nominal.

DON'TS FOR CLERKS.

Don't lose your temper. No matter how provoking or ill-tempered your customers are, treat them politely. They will appreciate it, even though they may not appear to. Don't be afraid to show goods, nor act as though you did not wish to do it. Customers will always go where they receive the most careful attention.

Don't misrepresent goods. If you can recommend goods truthfully, do so; if not, do not urge them on your customer. They never forget it, and will never trust you again.

Don't slight the poor customer merely to wait on the rich one. The poor person's money is as good as any and they feel neglect more keenly than a rich person. Wait on each in their turn.

Don't be saucy. It's neither witty nor polite. Don't be afraid to smile. Everyone likes a pleasant face. Don't under any circumstances comment unfavorably on one customer to another.

Don't tell your employer's business to anyone.

Don't neglect your work when your employer is away. See that everything is as well taken care of and customers waited on as well as though he were in the store. Don't make promises, such as procuring certain goods, etc., unless you are sure you can fulfill them, and, having made them, do not neglect them. Don't attempt to wait on a customer and talk with a friend at the same time. Give your whole attention to your customer. You cannot show goods properly while thinking of something else.

Don't make an old lady or gentleman wait while you attend to others, and don't lose patience with them because they are slow. You would not like to have others treat your father or mother rudely because they are old.

Don't neglect a child. The mother may have no one else to do her shopping for her, and though some children are trying to one's patience, a true lady or gentleman will treat them kindly and courteously.

Don't talk too much. Don't attempt to tell your customer what they should buy. They know better than you what they require. But if they ask your opinion give it truthfully and courteously.

In conclusion, I would say, do know your stock thoroughly. Understand it so you can show it to its best advantage.

Do keep it clean! A person, especially a girl, who cannot or will not dust properly is not fit to take care of stock.

Do dress neatly, but not showy.

Do keep your hands and finger nails clean.

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PURE CANE SUGAR. NO BEET. NO CHEMICALS.

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TORONTO.

Have reduced the price of
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PEDLARS' LICENSES IN HALIFAX.

An Ordinance respecting Hawkers, Petty Chapmen or Peddlars and persons doing business within the City of Halifax, but who are not Assessed therein, passed by City Council 8th June, 1892.

The City Council of the City of Halifax hereby enacts as follows :

1st. Every Hawker, Petty Chapman or Peddlar, and all persons carrying on other petty trades within the City of Halifax, and persons who carry on business therein but are not assessed on real or personal property within said city, and all persons who go from place to place, or to other men's houses on foot within said city, or with any animal bearing or drawing any goods, wares or merchandise for sale, or in or with any boat, vessel or other craft, or otherwise carrying goods, wares or merchandise for sale within said city, shall on and after the passing of this Ordinance take out and procure a license from the City of Halifax, and every person so licensed shall be subject to the provisions of this Ordinance.

2nd. The foregoing section shall not apply to persons bringing to market in said city milk, vegetables, or other produce, the product of any farm owned or occupied by the persons bringing to or offering such produce for sale in the city, or shall prevent such persons or their servants from selling or offering such produce for sale ; or shall prevent fishermen bringing to market in said city and selling or offering for sale fish which they have themselves caught.

3rd. Every person mentioned in the first section of this ordinance who carries on his business or calling with any waggon, cart or other vehicle, shall, on and after receiving his license and before selling his wares, have affixed in a conspicuous place on the outside of said vehicle or painted thereon the words "Licensed Vendor" and bearing their Licensed number, and shall keep the same so affixed or painted during the period he shall hold his license.

4th. All other persons mentioned in said first section, and not referred to in the next preceding section, shall on and after receiving his license (and before selling his wares) wear in a conspicuous place upon the outside of his outer garment a suitable metal badge, said badge to be approved of and supplied by the City Council, upon which shall show the number of his license, and shall continue so to wear said badge while prosecuting their business.

5th. No person shall allow or permit any person to use his badge, number, waggon, cart, vehicle or boat, other than his servant or some member of his family, and then only for the licenses exclusive benefit.

6th. No person mentioned in the first section of this ordinance shall cry his wares to the disturbance of the peace and comfort of the inhabitants of the city.

7th. Every license issued under this ordi-

nance shall expire at twelve o'clock midnight on the thirtieth day of April next after the issue thereof, and all licenses may be renewed annually from the first day of May in each year, and expire on the thirtieth day of April following, but may be revoked at any time by resolution of the City Council.

8th. The following are the sums hereby fixed for license to be granted under this ordinance.

Each pedlar, hawker, or petty chapman	\$ 8 00
Each pedlar, hawker, or petty chapman, with handcart or wheelbarrow	12 00
Each pedlar or hawker with one horse and vehicle	20 00
And for every additional horse used be the same licensee under his license	10 00
Coal hawkers with liberty to truck as if they had a license therefor, but only to sell coal	3 00
Licensed truckmen, to be at liberty to sell coal only, and in addition to do trucking	—
Each person selling ice—one horse and wagon	10 00
For each additional horse	10 00
For retailing goods, wares or merchandise from any vessel	25 00
For retailing goods, wares or merchandise from any open boat, canoe or any other craft	10 00

Any person violating any of the provisions of this ordinance, or any part thereof, shall forfeit and pay, at the discretion of the magistrate, a penalty not exceeding the sum of fifty dollars for each offence ; in default of immediate payment he shall be committed to the city prison for a period not exceeding forty days.

ABOUT REFRIGERATION.

Our advice to everyone who has anything to do with refrigeration is not to use any sawdust as a filler in the walls of refrigerating chambers and chill rooms if it can be avoided. Sawdust will, sooner or later, get wet and musty; in this condition it will be more in the nature of a sponge than in that of a nonconductor; it will, by attracting moisture and lying between the walls in a wet state, be a constant menace to the boards and the insulating paper, no matter how good the quality of the latter may be. It will ultimately destroy the latter, thus giving an entrance to the warm air and an outlet for the cold.

Then our friends wonder why their boxes do not keep cool, and put the blame on the ice machine or upon the shoulders of the iceman, while both are in most cases not guilty. We therefore say: Do not use sawdust. It has another disadvantage. Where it does remain dry, it is a desirable abode for rats and mice, which animals are most undesirable in warehouses and cold storage rooms, and which feel nowhere more at home than inside of a wall which is comfortably filled with sawdust.

It is a matter of record that some of our largest cold storage warehouses in the country had to tear down their insulated walls and could not begin to work again until after they had taken out the sawdust.—National Provisioner.

We acknowledge with thanks the invitation of Mr. Benjamin Johnson, the manager of the New England Grocer, to a convention of trade press editors to be held at Chicago on the 6th, prox., and should be glad to be able to attend.

The Vancouver Clerks' Association held a very successful moonlight excursion. The steamer Skidegate and two scows were chartered, and they went on a trip round the Inlet. Dancing was indulged in an orchestra having been engaged, and a good time was spent.

The Montreal bankers have already made a move in the way of lessening what they call the American currency evil in Canada. At the next meeting of the Dominion Bankers' Association a motion will be made proposing a discount of from 1½ to 2 per cent. There is about four millions of the stuff at present in the country.

Old Sol will now have a chance to overlay with a few of his late-harvest tints the pearly complexion of W. H. Seyler, for W. H. is off to his native county on a holiday. As he listens to the drowsy tinklings lull the distant folds, his mind will probably travel back to Front Street, and hear in fancy the music of the alarm bells on the new electric cars. We hope, and most of our readers will second us, that he will seize the opportunity to enjoy himself.

The employees of the Toronto Biscuit and Confectionery Company held their first annual outing on Saturday per steamer Eurydice to Wilson N. Y. About 300 were present. Mr. W. T. R. Preston presented the prizes won in the games to the successful contestants on the return trip, and in his usual happy style congratulated the company the committee and the victors on their happy and pleasant trip.

Protection to home industries, in the true sense of the term, may be credited to at least one local commission house. In any event, we learn that Mr. Fred Delafield, with Delafield, McGovern & Co., was among other members of troop A of the N. G. S. N. Y. who quickly responded to the call from headquarters for duty at Buffalo. That he had the best wishes of his employers and associates, some of whom have seen service, was plain.—N. Y. Commercial Bulletin.

A. J. Mair, representing The Helvetia Milk Condensing Co., Highland, Ill., is in the city in the interests of that company. He has made arrangements with Wright & Copp to handle his company's goods, and act as their agents here. Mr. Mair will be in the city for a few days and will call on the trade and post them as to the merits of Evaporated Cream. He is a jolly good natured American, who will easily make friends with our Canadian merchants, and no doubt book some nice orders for his company.

L. G. Harrington, grocer, of Antigonish, N.S., committed suicide on Saturday afternoon. Alexander McDonald, a customer, called to see Harrington on business between 12 and 1 o'clock, and waited in vain for him to come to the shop. He went up stairs to ascertain if he was there, and entered a room over the store used as a place of practice for the Antigonish band. McDonald was horrified to find Mr. Harrington dead, with an old-fashioned revolver by his side. He had shot himself through the heart. The coroner's jury returned a verdict of suicide. The deceased was a brother of Customs Collector Harrington, of Halifax. Financial troubles are supposed to have produced temporary insanity.

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NEW COLD PROCESS

Ivoryine Starch.

THE MOST PERFECT FOR COLLARS, CUFFS AND SHIRTS.

WHITE SALMON TO BE UTILISED.

Many people are probably not aware of the fact that there are a very large number salmon caught annually, but which are of no use for canning. Only the red salmon are canned, all the white and pink being rejected, simply on account of their color, and prejudice that they are not so good as the red fish, although really their taste is similar. It is impossible to estimate the number that are annually thrown away, and wasted. Until this year they had not been utilised in any way but this Summer J. Bergoff of this City, has erected an establishment on the Skeena River near Port Essington for the curing and salting of the fish rejected by the canners. Mr. Bergoff is no novice in the fish business, and has been engaged in that line in both England and the United States, and was in fact as he says born in the fish business, his ancestors before him having been engaged in that line for the last two hundred years.

During the process of preparing the fish they have to be frozen as well as salted, the reason being that they are thus only very mildly salted, and taste almost like fresh salmon. So much so that some gentlemen who tested the fish would scarcely believe that it was not fresh fish, so mildly are they salted. Salmon preserved in this manner is much to be preferred to the canned fish, and Mr. Bergoff predicts that in a few years this method of curing fish will entirely supersede the present system of canning, as many people are very much prejudiced against canned fish.

Mr. Bergoff is now using the white and pink varieties of salmon. It is a curious fact that the white specimens of the fish are salted first and then frozen, and the pink frozen first and then salted. The reason for this is to take the color out of the pink fish so that all may be white. The white salmon look very much like a fish that is caught in the Caspian Sea, and is largely eaten in Spain, the only difference being the head and tail, which are taken off before the fish are cured. Mr. Bergoff expects to have his market for the fish principally in Spain, and when packed in this manner the fish taste even better

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than those caught in the Caspian Sea. The fish when cured are first wrapped in paper and then packed in wooden boxes lined with tin, the boxes being hermetically sealed, and thus they can be kept good for a length of time. About one thousand pounds of salmon are packed in each box.

The refrigerating plant was erected by the Vulcan Iron Works, of San Francisco, and has proved a great success, as a much lower temperature than the contract called for was obtained, and it is capable of freezing fish solid in six hours. As an illustration of what can be accomplished by artificial refrigeration, when scientifically applied, a gentleman who was examining the plant while in operation had his ears frost bitten through remaining too long in the freezing room, and it was some days before he recovered from the effects. Although operations were not commenced until rather late this year, Mr. Bergoff expects to have a very fair pack. He went up to the Skeena on the last trip of the Islander, and then they had about twenty cases of fish put up, and were packing them at the rate of about a car load a day. Next season, however, he intends to enter into the

business on an extended scale, and has purchased 160 acres of land near the Balmoral cannery on the Skeena River. A contract for the erection of the necessary buildings has been let, and the contract for the plant and machinery will be let shortly. This new factory will be of the capacity of 5,000 tons, so that if the run of fish is large they will be prepared to pack a large number. The machinery will be run with either steam or water power, and the advantage of this site over Port Essington is that there is plenty of fresh water. Mr. Bergoff will also erect a general store there. This season he has been purchasing the fish from the various canneries, but next season he will himself apply for twenty licenses. He has not yet decided whether he will also erect a cannery for putting up the red salmon or whether he will sell them to the other canneries.

Vancouver, on account of her numerous facilities, will probably be the chief shipping point, so that this new industry will bring more business here. Mr. Bergoff is also entering into negotiations for erecting a similar factory on the Fraser River. Next season he intends to introduce his fish into all the markets, and if it is well received this method of fish curing will become one of the leading industries in the province.—Vancouver News-Advertiser.



SALES MADE OR PENDING.

The grocery stock of Leandre Jouette, Montreal, is advertised for sale by tender.

William Hook, baker and grocer, Vancouver, B.C., has sold out to — Gavesky.

The general store stock in the estate of M. N. McPhaden & Co., Sunderland, Ont., is sold.

H. Meredith & Co., general merchants, Brandon, Man., have sold out to Whyte Bros.

CHANGES IN STYLE OR PERSONNEL OF FIRM.

Casselman & Co., grocers, Montreal, have dissolved.

Cavanagh & Cooper, merchants, Rowland, have dissolved partnership. W. J. Cavanagh continues the business.

M. M. Bruce, general merchant, Campbellton, N.B., has admitted John White as partner, under the style Bruce & White.

Whitehead & Green, general merchants, Neepawa, N.W.T., have admitted E. A. Stewart, under the style Whitehead, Green & Co.

Guimont & Co., general merchants, St. Raymond, Que., have dissolved, Romeo Guimont retiring and Dame Marie E. Roy, widow of E. Blumhart, continuing the business.

FIRES.

Sivertz Bros., grocers, Victoria, B.C., are burnt out.

Kelly Bros., mill-owners and storekeepers, River Hebert, N.S., are burnt out.

IN WIFE'S NAME.

Timothy O'Connell, general merchant, Yarmouth, N.S., has registered consent for his wife Alice O'Connell to do business.

REMOVALS AND DEATHS.

T. A. Richard, general merchant, Oak River is moving to Pipestone.

Mackay & Co., general merchants, Port Arthur, Ont., are removing to Rat Portage.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A. D. Taylor, grocer, St. Stephen, N.B., has assigned.

N. C. McKeen, grocer, New Westminster, B.C., has assigned.

Robillard & Co., general merchants, Beauharnois, Que., have assigned.

Courchesne & Co., grocers, Nicolet, Que., have called a meeting of their creditors.

Robertson & Cliff, general merchants, Dunchurch and Ahmic Harbour, Ont., have assigned to Henry Barber & Co., Toronto.

WHERE THE JOKE COMES IN.

"Simon, my boy, you are now going to set up in business on your own account, and I wish to give you a bit of practical advice." "Well, father?" "When customers don't see what they want, teach them to want what they see."—Herald of Commerce.

"Is your father at home?" inquired the man of the little girl who admitted him. "Is your name Bill?" "Some people call me so," he replied. "Then he is not at home, for I heard him tell John if any bills come to say he is not at home."

"Do you suppose," asked a Sunday school teacher, "that the prodigal son greeted his father loudly and joyfully?" "Reckon not," said the bright boy. "His voice must 'a' be'n kinder husky."—Smith & Gray's Monthly.

Goslin—"In the papah heah is an account of a fellow who killed his wife and committed suicide, doncher know?" Sappy—"Which did he do fawst, aw?" Goslin—"The papah doesn't say. Vewy stupid, Aw'm sure."—Brooklyn Life.

Flossie is 6 years old. "Mainma," she asked one day, "if I get married will I have a husband like pa?" "Yes," replied the mother, with an amused smile. "And if I don't get married will I have to be an old maid like Aunt Jane?" "Yes." "Mamma"—after a pause—"it's a tough world for us women, ain't it?" Eclectic.

SHE WEARIED HIM.

The grocer's new boy threw his delivery basket down in the corner with an injured air and remarked that the woman who had just moved into No. 37, around the corner, was a regular crank.

"How do you mean?" asked the grocer.

"First thing she asked me," said the boy "was whether we had any nice fresh eggs. They must be very, very fresh, she said, because she wanted 'em to put in a cake."

"I told her eggs was doubtful this hot weather, but we had some very, very fresh egg plants, and how would they do?"

"She said they wouldn't do at all; and then she asked me if we had any corn that was as green as I was, and the ears as well developed as mine."

"I said, Yes'm."

"Well," she says, "I want some for dinner, so bring half a dozen as soon as you can."

"As soon as we can?" says I. "Do you want it canned?"

"She said she did not want it canned. Then she began to ask about water-melons. Did we have some that was ripe? I told her 'Yes'm.'"

"Was they on ice?"

"No'm, they was on the sidewalk."

"Would we put half of one on ice and bring it around at six o'clock?"

"We would."

"Would we have the seeds taken out?"

"With pleasure."

"All right. Did we keep vichy water in siphons?"

"Yes'm."

"Was that on ice?"

"No. But I told her we'd put half a siphon on ice and bring it around at six o'clock with the bubbles taken out, if she'd say the word."

"Then she said she guessed everything we had around here was nice and fresh, but there was such a thing as being too fresh, and she believed she'd try the other store, so I needn't bother. Yes, sir, that woman's a crank."

"Eddie" said the grocery man, as he slowly rolled the white paper around a pound of cheese, "my nephew will be here next week from Germany, and I am going to give him your job. Meanwhile I'll try to get along without any little boy."

"You'll have to," said Eddie, "cause I'm going to leave."—Selected.

FOR GOD.

Far from the busy haunts of men,
I wandered one bright Summer's eve
Through a sequestered sunny glen
From toil at last I had reprieve.

The night was calm, the sky was fair,
The trees were clad in richest green;
The weary birds lay nestled there,
Beneath the moonbeams golden sheen.

I wandered 'neath the shady trees,
All rapt in meditation sweet,
On how I could my neighbor please,
And live prepared my God to meet.

Thus as I thought, and thought again,
The puzzle seemed to harder grow,
For some were proud and some were vain,
And some were fast and some too slow.

I knew how I could please my God,
Just by obeying His command;
But how to please men on the road,
'Tis hard for me to understand.

Some men do think that this is right,
And some men think that that is wrong:
The weak man sometimes gains the fight,
Upsetting schemes made by the strong.

And so these things all onward go,
'Tis hard to tell which man to please.
Some men they want the Winter snow,
And some men want the Summer breeze.

And some men only want the earth,
All fenced with barbed wire around;
Forgetting after their last breath,
All they can have is one small mound.

I thought of all their earthly care
That grow like tares around their feet;
Of all the sorrow and despair,
That worldly men so hate to meet.

Thus thinking, I made up my mind
That I should like to please my God;
For thus, and no way else, you'll find,
Sweet rest, and peace upon the road.

—R. M. CORRIE.

London Stoneware Pottery Works.



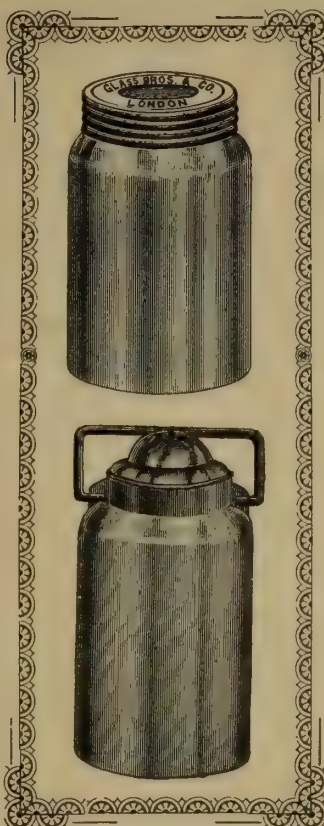
OUR NEW Fruit and Preserve Jar

(PATENTED JULY, 1891.)

These cuts represent our new Fruit and Preserve Jars which we are now introducing to the Canadian Trade, and in doing so, desire to draw your attention to the advantages they possess over those made of glass and other material.

The Jars are manufactured from a mixture of English and Pennsylvania clays, making a stronger and better article than can be produced from any other combination.

We use only a pure Bristol Stoneware Glaze, which is free from Lead or other Metallic substances readily attacked by all acids. We guarantee the body to be thoroughly vitrified and absolutely acid proof.



These Jars will be found superior to all other articles in use for the preservation of Fruits, etc. Being non-transparent, the action of light cannot fade the color or ferment fruits kept in them, as is the case where glass is used, and being a non-conductor of heat, preserves are kept at a more uniform temperature than in either glass or tin, and will be free from the unpleasant metallic taste so frequently noticed where tin is used.

They are made in various sizes and are for sale by all Crochery and Grocery Dealers in Canada.

Illustrated Catalogue and Prices
Furnished on Application.

GLASS BROS. & CO.,

LONDON, ONT.



THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Aug. 25, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
1/4 lb.	1 50
6 oz.	2 20
1/2 lb.	2 80
12 oz.	4 25
1 lb.	5 50
5 lbs.	25 50

Per doz

Dunn's No. 1, in tins	2 00
" " " "	75
Cook's Gem, in 1 lb pkgs	\$1 75
" " " "	85
" " " "	40
" " " "	65
" " " "	12

Per doz

Empire, 5 dozen 4 oz cans	\$0 75
" " " "	1 15
" " " "	2 00
" " " "	9 00
bulk, per lb.	15

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6	80
" 12, in 6	70
" 3, in 4	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4	1 10
5 lb tins, 1/2	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" 1/2 lb, 4	1 30
" No. 1, 2	1 90
" 1 lb, 2	2 20
" 5 lb, 1/2	9 60

OCEAN
WAVE



WHITE STAR. per doz	
4oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5lb " "	9 00
5oz glass jars, 2 1/2 doz	
in case	1 10
10 oz glass jars, 2 doz	
in case	2 00
Bulk, per lb.	0 15

doz. in case	Price
Dime cans, 4	\$1 00
4 oz " 3	1 50
6 " 3	2 25
8 " 3	3 00
12 " 1 to 4	4 25
16 " 1 to 3	5 75
24lbs " 1 or 1	12 00
4 " 1 or 1	18 25
5 " 1 or 1	22 75
10 " 1 or 1	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11 1/2
Soda	0 06 1/2
" 3 lb.	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 08 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " " "	2 10
" " " "	1 10
Spanish, No. 3	4 50
" " " "	8 00
" " " "	9 00
Japanese, No. 3	4 50
" " " "	7 50
Jaquot's French No. 2	3 00
" " " "	4 50
" " " "	8 00
" " " "	10 00
1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" 2	4 50

BLACK LEAD.

Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.

F. F. DALLEY & CO.

Silver Star Stove Paste	Per gross 9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross 2 10

CORN BROOMS.

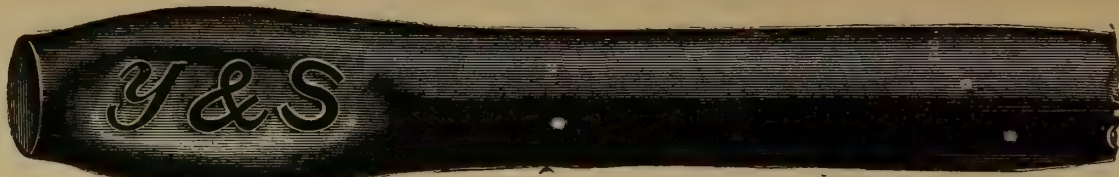
CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net	\$3 60
2 " 4 " "	3 20
3 " 3 " "	2
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

Per doz

Apples, 3's	\$0 85	\$1 00
" gallons	1 75	2 00
Blackberries, 2's	1 75	2 25
Blueberries, 2's	1 10	1 25
Beans, 2's	0 90	1 00
Corn, 2's	1 00	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 10	
Peas, 2's	1 05	1 15
Pears, Bartlett, 2's	1 75	
Sugar, 2's	1 50	
Pineapple, Baltimore	1 50	1 60
" Bahama		
Peaches, 2's	2 00	2 25
" 3's	3 00	3 10
" Pie, 3's		
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 65
" Dawson Blue	1 50	1 90
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 00	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's		1 65
Tomatoes, 3's	1 05	1 11
"Thistle" Finnan haddies		1 60



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLLIE,

Where did you see this advertisement?

BROOKLYN, NEW YORK.

Prices Current, Continued—

Lobster, Clover Leaf.....	2 75
" Crown flat.....	2 75
" tall.....	2 10
" Other brands.....	1 90
Mackerel.....	1 00
Salmon, talls.....	1 60
" flats.....	1 80
Sardines Albert, 1/2's tins.....	12 1/4
" 1/4's.....	20
" Martiny, 1/4's.....	10 10 1/4
" 1/2's.....	16 17
" Other brands, 9 1/2's.....	11 16 17
" P & C, 1/2's tins.....	23 25
" 1/4's.....	33 36
Sardines Amer, 1/2's.....	6 1/8
" 1/4's.....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans.....	\$1 60	\$1 75
" 2.....	2 65	2 80
" 4.....	4 80	5 00
" 6.....	8 00	8 25
" 14.....	17 50	18 50
Minced Collops, 2 lb cans.....	2 60	
Roast Beef.....	1 50	
" 2.....	2 60	2 75
" 4.....	4 75	
Par Ox Tongue, 2 1/2.....	\$8 00	8 25
Ox Tongue.....	7 85	8 00
Lurck Tongue.....	3 25	
" 2.....	6 00	6 25
English Brawn.....	2 75	2 80
Camb. Sausage.....	4 00	4 25
Soups, assorted.....	1 35	
" 2.....	2 25	
Soups & Bouilli.....	1 80	
" 6.....	4 50	
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60	
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35	
Deviiled Tongue or Ham, 1/2 lb cans.....	1 40	
Deviiled Chicken or Turkey, 1/2 lb cans.....	2 25	
Sandwich Ham or Tongue, 1/2 lb cans.....	1 50	
Ham, Chicken and Tongue, 1/2 lb cans.....	1 75	

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 235c. packets.....	0 75
Orange Blossom (new) 150 pieces.....	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces.....	1 30
(with brilliant stone ring)	
Sappota, 150 pieces.....	1 00
Sweet Fern, 230.....	0 75
Red Rose, 115 pieces.....	0 75
Magic Trick, 115.....	0 75
Oolah, 115.....	0 75
Puzzle Gum, 115 pieces.....	0 75
Bo-Kay, 150.....	1 00
Mexican Fruit, 36 5c. bars.....	1 20
Flirtation Gum (new).....	0 65
(115 pieces)	

C. T. HEISEL.

To retailers per box	
Red Jacket, 115 pieces.....	0 75
Royal Fruit, 36 5c. pkgs.....	1 20
Digestive, 120 pieces.....	0 80
Largest Heart, 150.....	1 00
Globe picture, 150.....	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars.....	1 20
Pepsin (Dyspepsia), 20-5c. Bars.....	0 70
Sweet Sugar Cane, 150 pieces.....	1 00
Celery, 100.....	0 70
Lalla Rookh (all flavors) 100.....	0 70
Jingle Bell, 150.....	1 00
Cracker, 144.....	1 00
O-Dont-O, 144.....	1 00
Little Jap, 100.....	0 70
Dude Prize, 144.....	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleroy' clock guaranteed.....	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/4's.....	6 and 12 lbs. 0 30
Caracas, 1/4's.....	6 and 12 lbs. 0 35
Premium, 1/4's.....	6 and 12 lbs. 0 30
Santo, 1/4's.....	6 and 12 lbs. 0 26
Diamond, 1/4's.....	6 and 12 lbs. 0 22
Sticks, gross boxes, each.....	0 00
Cocoa, Homopatic, 1/4's.....	8 and 14 lbs 30
" Pearl.....	" 25
" London Pearl.....	12 and 18 " 22
" Rock.....	" 30
" Bulk, in bxs.....	18

BENSCH'S ROYAL DUTCH COCOA.

1/2 lb. cans, per doz.....	\$2 40
1 " " ".....	4 50
1 " " ".....	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Caracas, 1/4's, 6 lb. boxes.....	0 40
Vanilla, 1/4's.....	0 40
"Gold Medal" Sweet, 6 lb bxs.....	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.....	0 40
"Fry's" Diamond 1/4's, 6 lb bxs.....	0 26
"Fry's" Monogram, 1/4's, 6 lb bxs.....	0 26
Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box.....	2 40
" 1/4's.....	4 50
" 1 lbs.....	8 75
Homopathic, 1/4's, 14 lb boxes.....	0 34
" 1/4's, 12 lb boxes.....	0 34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homopatic Cocoa (1/4's)	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate.....	30

Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can Chocolate.....	30
Mott's Navy or Cooking Choc.....	26
Mott's Cocoa Nibs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick.....	22 & 24
Mott's Confec Chocolate.....	22c-40
Mott's Sweet Choc. Liquors.....	21c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/2, 1 lb. boxes.....	70 75
Iceland Moss 1/2 lb in 12 lb bxs.....	35
Soluble (bulk) 15 & 30 lb bxs.....	18 20
Soluble (tins) 6 lb and 12 lb.....	20
Cocoa Nibs, any quantity.....	30 35
Cocoa Shells, any quantity.....	05
Cocoa Essence.....	per doz 1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs.....	30
Queen's Dessert,.....	40
Vanilla.....	35
Sweet Caracas.....	32
Chocolate Powder, 15, 30 lb bxs.....	25
Chocolate Sticks, per gross.....	00
Pure Caracas (plain) 1/4, 1/2 lbs.....	40
Royal Navy (sweet).....	30
Confectioners' in 10 lb cakes.....	30
Chocolate Creams, in 3 lb bxs.....	30
Chocolate Parisien, in 6 lb bxs.....	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each.....	40
Baker's Vanilla in bxs 12 lbs each.....	52
Caracas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each.....	35
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	33
Spanish Tablets, 100 in box, 12 bxs in case.....	00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each.....	25
Grocers' Style, in cases 24 boxes, 6 lbs each.....	40
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	32
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	32

Cocoa—

Pure Prepared boxes, 12 lbs each.....	40
Cracked, boxes, 30 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, 1 lb. papers.....	32
Cracked, in bags, 6, 10 & 25 lbs each.....	2
Cocoa and shells, 12s and 25s.....	30

Breakfast Cocoa—

In bxs 6 & 12 lbs., each, 1 lb. tins.....	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma.....	12
In boxes, 12 lbs., each, 1 lb. tins.....	40



"Highland Brand"
Evaporated
Cream, per
case..... 7 25

CLOTHES PINS.

5 gross, per box.....	0 75
4 gross, ".....	0 85
6 gross, ".....	1 20

CHAS. BEECH & SONS, per box

5 gross, single & 10 box lots.....	0 75	0 80
Star, 4 doz. in package.....	0 85	
" 6 " ".....	1 25	
" 4 " cotton bags.....	0 90	

COFFEE.

GREEN

c. per lb

Mocha.....	28, 33
Old Government Java.....	25, 35
Rio.....	17, 20
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

c. per lb	
Java.....	33, 37
Java and Mocha.....	34, 36
Plantation Ceylon.....	35
Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins.....	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	34
Our Own.....	32
Jersey.....	30
Laguayra.....	28
Mocha and Java.....	35
Old Government Java.....	30 32 36
Arabian Mocha.....	35
Maracaibo.....	30
Santos.....	27 28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	36
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	30 30
Say's Parisien, in 1/2 and 1 lb tins.....	30

DRUGS AND CHEMICALS.

Alum.....	lb \$0 02	\$0 03
Blue Vitriol.....	0 06	0 07
Brimstone.....	0 03	0 03 1/2
Borax.....	0 12	0 14
Camphor.....	0 65	0 75
Carbolic Acid.....	0 30	0 60
Castor Oil.....	0 10	0 11

CANADA'S BEST WORK

will be shown in our FALL
NUMBER to be issued next
month. Write us for rates.

Something New every Week in Confectionery.

ALAKUMA, in 5c. packages, Chocolate, Rose and Vanilla Flavors. "A delicious morsel," 50 in box.

ORINOCO. Very fine 5c. Chocolate Bar, 30 in a box.

TEA BISCUIT. The nicest 1c. confection sold, put up 100 in box.

Order a sample box of each by mail or from our Travellers. You will never regret it.

The Toronto Biscuit and Confectionery Co.,

Tele. 528.

7 Front St. E., Toronto.

Prices current, continued—

Cream Tartar.....	0 28	0 30
Epsom Salts.....	0 01 1/2	0 02
Paris Green.....	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian.....	0 10	0 13
Glycerine, per lb.....	0 17	0 20
Hellebore.....	0 16	0 17
Iodine.....	5 50	6 00
Insect Powder.....	0 30	0 35
Salpêtre.....	0 08 1/2	0 09
Soda Bicarb, per keg.....	2 50	2 75
Sal Soda.....	1 00	1 25
Madder.....	0 12 1/2	....

DURABLE PAIS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs.....	9 50
No 2 ".....	8 50
No 3 ".....	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " " 1 1/2 oz.....	1 25
" " " " 2 1/2 oz.....	1 75
" " " " 3 1/2 oz.....	2 00
(SEELY'S FLAVORING) per doz	....
Concentrated, 2 oz. full measure	1 75
4 oz. ".....	3 00
In Lemon, Vanilla and Assorted	....
Flavors. Less 10 per cent. discount	....
in gross quantities or more.	....

FIRE LIGHTER.

"Star" Fire Lighter, per gross \$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

Cases, No. 1, 2 oz tins....	\$2 75	\$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.

Currents, Provincial, bbls.	4 1/2	5 1/2
" " " bbls.	4 1/2	6
" " " cases	6	6 1/2
Filiatras, bbls.....	....	....
" " " bbls.....	....	....
" " " cases.....	6 1/2	6 1/2
Patras, bbls.....	6	7
" " " bbls.....	6 1/2	7 1/2
" " " cases.....	7 1/2	7 3/4
Vostizzas, cases.....	7 1/2	9 1/2
" " " cases.....	8 1/2	10
5-crown Excelsior	....	....
(cases).....	8	8 1/2
" " " 1/2 case.....	8 1/2	8 1/2
Dates, Persian, boxes.....	5	5 1/2
Figs, Elemes, 14oz., per box	....	....
10 lb boxes.....	....	....
Prunes, Bosnia, cases.....	4 1/2	5 1/2
" " " cases, new.	6	7 1/2
Raisins, Valencia, offstalk	....	....
old.....	3 1/2	4 1/2
Selected.....	3 1/2	4 1/2
Layers.....	7	8
Raisins, Sultanas.....	8 1/2	11
" " " Eleme.....	....	....
" " " Malaga.....	....	....
London layers.....	2 25	2 65
Loose muscatels.....	....	....
Imperial cabinets.....	....	....
Connoisseur clusters.....	....	....
Extra dessert.....	....	....
" " " qrs.....	....	....
Royal clusters.....	....	....

Fancy Vega boxes.....	....	....
Black baskets.....	2 75	2 85
" " " qrs.....	....	....
Blue.....	....	....
Fine Dehesas.....	....	....
" " " qrs.....	....	....
Lemons.....	6 00	7 00
Oranges, Rodi.....	6 25	6 50
" " " Valencia.....	....	....
" " " Messina.....	....	....
" " " Seedlings.....	....	....
" " " Navels.....	....	....

DOMESTIC.

Apples, Dried, per lb.....	0 04 1/2	0 04 1/2
do Evaporated.....	0 07	....

FISH.

Oysters, per gallon.....	....	....
" select, per gallon.....	....	....
Pickrel.....per lb	0 06	....
Pike.....do	0 03	0 04
White fish.....do	0 07	....
Manitoba White fish do	....	....
Salmon Trout.....do	0 07	....
Lake herring.....p. 100	2 00	2 50
Pickled and Salt Fish:	....	....
Labrador herring, p. bbl	6 00	6 25
Shore herring.....do	5 00	5 00
Salmon trout, per 1/2 bbl	5 00	5 50
White Fish, 1/2 bbl.....	5 50	5 75
Dried Fish:	....	....
Codfish, per quintal.....	5 25	5 75
" cases.....	5 00	5 50
Boneless fish.....per lb	0 04 1/2	....
Boneless cod.....	0 06 1/2	0 08
Smoked Fish:	....	....
Finnan Haddies, per lb	0 07 1/2	0 08 1/2
Blotlers.....per box	1 00	2 25
Digby herring.....	0 15	....
Sea Fish: Haddock per lb	0 05	0 06
Cod....." "	0 07 1/2	....
B.C. salmon....."	0 17	....
Market Cod....."	....	....
Frozen Sea Herrings	....	....

GRAIN.

Wheat, Fall, No. 2.....	0 76	0 77
" Red Winter, No 2.....	0 76	0 77
Wheat, Spring, No 2.....	0 73	0 74
" Man Hard, No 1.....	0 93	0 95
" " " No 2.....	0 86	0 87
" " " No 3.....	0 75	0 76
Oats, No 2, per 34 lbs.....	32	33
Barley, No 1, per 48 lbs.....	52	54
" No 2 extra.....	48	49
" No 3.....	44	45
Rye.....	79	81
Peas.....	58	59
Corn.....	52	53

HAY & STRAW.

Hay, Pressed, "on track	9 50	10 50
Straw Pressed,".....	6 50	7 50

HARDWARE, PAINTS AND

OILS.

CUT NAILS, from Toronto	....	....
50 to 60 dy basis.....	2 30	....
40 dy.....	2 35	....
30 dy.....	2 40	....
20, 16 and 12 dy.....	2 45	....
10 dy.....	2 50	....
8 and 7 dy.....	2 55	....
6 and 7 dy.....	2 70	....
5 dy.....	2 90	....
4 dy A P.....	2 90	....
3 dy A P.....	3 30	....
4 dy C P.....	2 80	....
3 dy C P.....	3 20	....

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg.. 3 60 3 70

SCREWS: Wood—

Flat head iron 7 1/2 p.c. dis

Round " 7 1/2 p.c. dis.

Flat head brass 7 1/2 p.c. dis.

Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 35
2nd " (26 to 40 inches).....	1 55
3rd " (41 to 50 ").....	3 40
4th " (51 to 60 ").....	3 70
5th " (61 to 70 ").....	4 00

ROPE: Manila.....	0 11 1/2
Sisal.....	0 09 1/2
New Zealand.....	0 08 1/2

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12 1/2 per cent.

HINGES: Heavy T and strap.....04 1/2 05

" Screw, hook & strap.....03 1/2 04 1/2

WHITE LEAD: Pure Ass'n guarantee

ground in oil.

25 lb. irons.....per lb 5 1/2 5 1/2

No. 1....." " 5

No. 2....." " 4 1/2

No. 3....." " 4

TURPENTINE Selected packages, per

gal.....0 45

LINSEED OIL per gal, raw 0 57 0 57 1/2

Boiled, per gal.....0 60 0 60 1/2

GLUE: Common, per lb.....0 10 0 11

INDURATED FIBRE WARE.

1/2 pail, 6 qt.....	\$4 00
Star Standard, 12 qt.....	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.....	5 50
Tubs, No. 1.....	15 50
" " " 2.....	13 25
" " " 3.....	11 00
Nests of 3.....	3 40
Keelers No. 1.....	10 00
" " " 2.....	9 00
" " " 3.....	8 00
" " " 4.....	7 00
Milk pans.....	3 25
Wash Basins, flat bottoms.....	3 25
" " " round.....	3 50
Handy dish.....	3 75
Water Closet Tanks.....	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's.	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Per lb	....
Jams, absolutely pure—apple.....	\$0 06
Family.....	0 07
Black and Red currant, Rasp-	....
berry, Strawberry, Peach	....
and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds.....	0 10
These goods are put up in	....
glass jars and in 5, and 10	....
lb. tins and 28 lb. pails.	....
Marmalade—orange.....	0 12

LICORICE.

YOUNG & SMYTH'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per	....
box.....	1 25
" Ringed" 5 lb boxes, per lb.....	0 40
" Acme" Pellets, 5 lb cans, per	....
can.....	2 00
" Acme" Pellets, Fancy boxes	....
(30s) per box.....	1 50
" Acme" Pellets, Fancy paper	....
boxes, per box (40s).....	1 25
Tar Licorice and Tolu Wafers, 5	....
lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass	....
jars.....	1 75
Licorice Lozenges 5 lb cans.....	1 50
Purity" Licorice, 200 sticks.	1 45
" " " 100 ".....	0 72 1/2
Imitation Calabria, 5 lb bxs	....
p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.
Mince Meat, 1/2 gal glass jars, \$9 50
Ditto 25 and 40 lb pails, per lb. 12 1/2 c

J. H. WETHET'S—ST. CATHARINES

Condensed, per gross, net.... \$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in 1/2 and 1 lb tins	....
per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup. in bulk, per lb	30
" Superior in bulk, p. lb	20
Fine, ".....	15

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in 1/2 lb. tins.....	0 42
Pure in 1/4 lb. tins.....	0 44

NUTS.

per lb

Almonds, Ivica.....	13 14
" Tarragona.....	15
" Fornigetta.....	13 14
Almonds, Shelled Valencia	28 30
" " Jordan.....	40 45
" " Canary.....	28 30
Brazil.....	10 12 1/2
Cocoanuts.....	5 6
Filberts, Sicily.....	10 11
Pecans.....	11 15
Peanuts, roasted.....	10 12
" green.....	9 10
Walnuts, Grenoble.....	14 15
" Bordeaux.....	10 11
" Naples, cases.....	....
" Marbots.....	12 13
" Chilis.....	12 13

"OUR NATIONAL FOODS.

pkg. doz	....
Desiccated Wheat.....4 lb.	\$2 25
" Rolled Oats.....4 "	2 25
Snow Flake Barley.....3 "	2 25
Desiccated Rolled Wheat.....3 "	2 25
Buckwheat Flour, S. R.....5 "	2 25
Prepared Pea Flour.....2 1/2 "	2 00
Baravena Milk Food.....1 "	2 50
Patent Prepared Barley.....1 "	2 00
Patent Prepared Groats.....1 "	1 50
Gluten Flour.....4 lb.	3 00
Farina, very choice.....1 1/2 lb.	1 40

Prices current, continued.

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal
Canadian	0 14 \$0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 23
" Water White	0 24 0 25
Photogene	0 27 0 00
(For prices at Petrolia, see Market Report.)	

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk.....	\$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow	2 15
John Bull, mixed and Chow	3 40
Chow, qts	3 40
John Bull, mixed and Chow	1 90
Chow, 16 gal	2 20
Horse Radish, bottles, per doz	2 20
THE T. A. SNIDER PRESERVE CO., (Wright & Copp, Toronto, Agents.)	
Home Made Tomato Catsup, qts	6 00
" " " "	3 50
" " " "	2 00
Chili Sauce	4 50
" " " "	3 25

SOUPS (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn, Pea, Celery, Asparagus	4 50
Fancy—Chicken Gumbo, Or Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne, Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal	1 25
" " pt bottles, per doz	1 25
" " pt bottles, per doz	1 25
(according to quantity) 90c. to	1 00
Devonshire Relish, kegs per gal	1 75
" " pt bottles,	1 25
Niagara Tomato, kegs, per gal	1 25
" Reputed pts	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and Vinegar	2 25

Terry's Candied Peels. c. p. peel	
Lemon, 7 lb. boxes	4 50
Orange,	5 50
Citron,	5 50

LEA & FERRIN'S. per doz.	
Worcester Sauce, 1 pts. \$3 60 \$3 75	
" " pints 6 25 6 50	
LAZENBY & SONS Per doz	
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY. Per lb	
Butter, creamery, tubs. \$0 20 \$0 22	
" dairy, tubs, choice	0 14
" " medium	0 12
" low grades to com	0 10
Butter, pound rolls	0 15
" large rolls	0 12 0 13
" store crocks	0 12 0 13
Cheese	0 09 0 11

COUNTRY

Eggs, fresh, per doz	0 09 0 11
" limed	1 00 1 25
Beans	1 75 2 25
Onions, per crate	1 25 1 50
Potatoes, per barrel	0 13 0 18
Hops, 1890 crop	0 18 0 25
" 1891 "	0 05 0 07
Honey, extracted	0 12 0 14
" section	0 12 0 14

PROVISIONS.

Bacon, long clear, p. lb.	0 08
Pork, mess, p. bbl.	13 00 14 00
" short cut	16 00 16 50
Hams, smoked, per lb.	0 11
" pickled	0 09 0 10
Bellies	0 11
Rolls	0 09
Backs	0 11
Lard, Canadian, per lb	0 09 0 10
Compound	0 08 0 09
Tallow, refined, per lb.	0 05 0 05 1/2
" rough, "	0 02

RICE, ETC.

Rice, Aracan	3 1/4 4
" Patna	4 1/2 5 1/4
" Japan	5 6
" extra Burmah	3 1/4 4
" Java extra	6 1/2 7
" Genuine Old Carolina	9 1/2 10

Grand Duke.	6 1/2 7 1/2
Sago	4 1/2 5 1/2
Tapioca,	5 5 1/2

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND Per lb.	
Pepper, black, pure	\$0 12 1/2 \$0 15
" fine to superior	10 18
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	18
Cassia, fine to pure	18 25
Cloves, "	14 25
Allspice, choice to pure	12 15
Cayenne, "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and brls	4 1/2
1st quality white, 3 lb. cartons	6 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb.	6 1/2
Lily White gloss, 1 lb. chromo	6 1/2
Canada Laundry, Boxes	4
Pure Prepared corn	7
Challenge Corn	6 1/2
Rice Starch, fancy cartons	8 1/2
" cubes	7 1/2

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1 lb. package	9 1/2
40-lb " 1 lb. "	10
40-lb " assorted 1/2 and 1 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8 1/2
20-lb "	8 1/2

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6 1/2

Laundry Starches—

No. 1, White, 4 lb. Cartons	4 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	3 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	6 1/2
Ivoryine Starch in cases of 40 packages	\$3 00

SUGAR. c. per lb

Granulated	4 1/2 4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2
" " 50 lb. boxes	5 1/2
Extra Ground, bbls	5 1/2
" " less than a bbl	5 1/2
Powdered, bbls	5 1/2
" " less than a bbl	5 1/2
Extra bright refined	4 1/2
Bright Yellow	3 1/2 4 1/2
Medium "	3 1/2
Brown	3 1/2 3 1/2

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS. Per lb.

bbls. 1/2 bbls	
D	1 1/2 2
M	2 2 1/2
B	2 1/2 2 1/2

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

ALL THE WORLD OVER



Is used as a STRENGTH-GIVING FOOD, for Invalids, Convalescents and Dyspeptics, for Athletes when training, and in domestic Cookery for making SOUPS and GRAVIES.

"Extra Space"

How much will you want in our handsome fall number that we are getting out. Send for rates.

10 FRONT ST. EAST.

Kingsford's Oswego STARCH.

STRONGEST.

PUREST.

BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

Kingsford's

(Others so-called are imitations of our brand.)

Pure Starch.

Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

Barm Yeast pleases everybody

**BARM
YEAST
MFG.
CO..
TORONTO,
ONT.**

MARKDALE, 12 July, 1892.
"Your 'Barm' Yeast is all O. K. In fact, the best."—R. H. BENSON & CO.

CHUTE AU BLONDEAU, QUEBEC, 8th July, 1892.
"Your Yeast is giving great satisfaction. I cannot speak too highly of it."—DAVID McALLISTER.

ST. DENIS, RICHELIEU, QUEBEC, 12 July, 1892.
"It is much liked, and selling fast."—M. RICHARD.

BECHER, 27 June, 1892.
"I have 'Barm' Yeast in stock through T. Kenny & Co., Sarnia. I find that it is the taking Yeast. Kindly send me your Lithograph."—E. H. RUTTAN.

**L. H. DOBBIN,
COMMISSION,
MONTREAL**

Has stock on hand to supply the wholesale trade.

Prices current, continued—

V.B.	24	23
E.V.B.	24	24
E. Superior	24	24
XX	24	24
XXX	24	24
Crown	3	34

MOLASSES.	Per gal
Trinidad, in puncheons...	0 35 0 37
" bbls	0 38 0 46
" 1/2 bbls	0 40 0 40
New Orleans, in bbls	0 30 0 52
Porto Rico, hdds.	0 38 0 40
" barrels	0 42 0 44
" 1/2 barrels	0 44 0 46

SOAP.	
Ivory Bar, 1 lb. bars.....	per lb 5
Do, 2, 6-16 and 3 lb bars	" 54
Primrose, 1/2 lb bars, wax W	" 44
John A. cake, wax W. per doz	42
Mayflower, cake	42
Gem, 3 lb bars per lb	34
" 13 oz, 1 and 2 lb. bars	34
Queen's Laundry, per bar	54
Pride of Kitchen, per box	2 75
Sunshine, boxes, 100 tablets	6 50
" 50	3 40

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04
Eclipse	0 04
Stanley Bar	0 04
Defiance	0 04
Toronto, 12 oz	Per doz 0 50
Ruby, 10 oz	0 50
Monster, 8 oz	0 24
Detroit, 14 oz	0 48
Lily White	0 80
Everyday	0 80
Queen City, 14 oz	0 72

Mottled in 5 box lots, 100 bars	5 00
" 80 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

Royal Magnum	Per doz 0 25
" 25 doz per box	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72

Sweet Briar	Per box 0 72
Extra Perfume	0 85
Old Brown Windsor Squares	0 55
White Lavender	1 00

White Castile Bars	Per doz 0 85
White Oatmeal	0 85
Persian Bouquet, paper	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Bouquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

Unscented Glycerine	0 90
Gray Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.	
CHINA GREENS	
Gunpowder—	per lb 42 50
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUEYS.	
Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAFAN.	
Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, 1/2 chests Pekoe	16 22
" " Colong	14 15
" " Gunpowder	16 19
" " Siftings	5 9

BLACK.	
Congou—	
Half Chests, Kaisow, Mon-	12 60
ing, Pakling	18 50
Caddies, Pakling, Kaisow	

INDIAN.	
Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30
CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.	
British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50
Prince of Wales, in caddies	51
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T &	
B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Mvrtle Cut Smoking, 1 lb tins	70
1/2 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.	
CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5	
lbs.	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz. packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	
16 1/2 lbs	54
Gem, 3 x 6, 3s. caddies 16 1/2 lbs	53
St. Lawrence, 2 x 3, 7s. caddies	
about 17 lbs.	51
Banner, 2 x 3, 7s. caddies about	
17 lbs.	48
Sterling, 2 x 3, 7s. caddies about	
17 lbs.	46
Louise, Solace, 12s. caddies about	
16 lbs.	46
Florence, Solace, 12s. caddies	
about 17 lbs.	42
Hawthorne, 8s. butts 23 lbs	47
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	
4 lbs.	65
Empire, 3 x 6, 4s. spaced 8s. bxs	
4 lbs.	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 1 1/2 oz. Spaced 6s.	
Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies	
about 20 1/2 lbs.	50
Currency, 3 x 3, 7s. Rough and	
ready. Caddies about 21 lbs.	49
Kentucky, 1 1/2 x 3, 13s. Caddies	
about 21 lbs.	50
Kentucky, 1 1/2 x 3, 7s. Caddies	
about 21 1/2 lbs.	49

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about	
22 lbs.	47
Morning Star, 12s. Butts about	
22 1/2 lbs.	43 1/2
Montreal Twist, 12s. Caddies	
about 23 lbs.	44
Anchor Twist, 12s. Caddies about	
23 lbs.	42 1/2

CIGARS—S. DAVIS & SONS, Montreal.	
Sizes.	Per M

Madre E' Hijo, Lord Landsdow	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.	
CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOES.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO	
XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 32
Malting	0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	Nr 1.. \$1 70
" 3 " "	1 90
Pails, 2 hoops, clear	No. 2.. 1 60
" 3 " "	1 80
" 3 " painted	" 1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	\$1 90
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 caselots, single cases	
Parlor	1 60 \$1 65
Telephone	3 60 3 70
Telegraph	3 80 3 90
Safety	4 20 4 30
French	3 60 3 75
Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40
Mops and Handles, comb.	per doz 1 25
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates as'd	3 60



WASHING COMPOUND.

Housekeeper's Quick-Washing per case.	
5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c.	1 00
BREADMAKER'S	
per box	
5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.

INSLEY & EDWARDS,
Proprietors

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accommodation for Travelers. Rates, \$2.00 and \$2.50.

R. G. BRETT, Medical Director J. HASTIE, Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished,
Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

CORTICELLI

SPOOL SILKS & TWISTS, EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO., ST. JOHNS, P. Q.

THE Oakville Basket Co.,

MANUFACTURERS OF



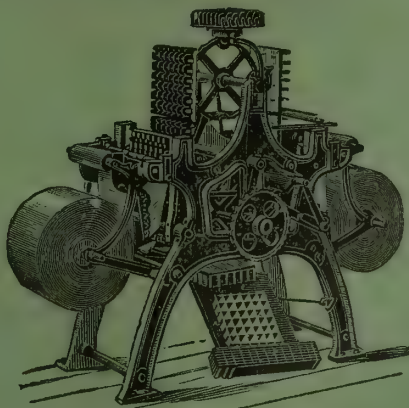
1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
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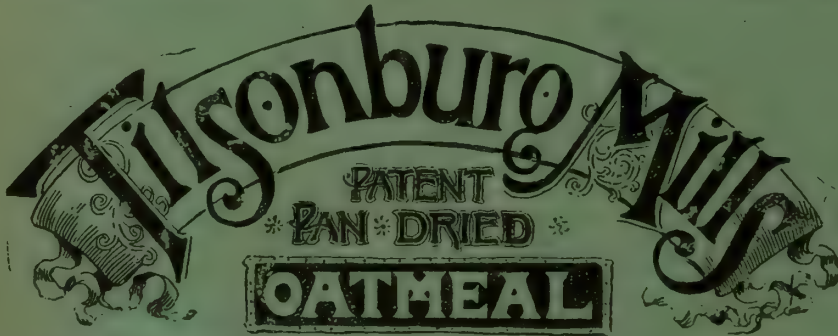
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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. VI.

TORONTO, SEPTEMBER 2, 1892.

No. 36

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1878 CROSS OF THE LEGION OF HONOUR

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Autumn Issue
THE CANADIAN GROCER,
September 20th.

CIRCULATION, 12,000.



PARTICULAR attention is directed to the Autumn Number of **THE CANADIAN GROCER** for 1892, which will be issued about September 20th. The trade throughout Canada are now so well aware of the success of such previous issues of this journal that we need only state that the coming number will far outshine the others in many ways.

The Colored Cover is artistically designed by one of the best artists in Canada, and will be printed in several colors.

The Circulation of 12,000 means that every grocer and general merchant in the Dominion will receive a copy gratis. The trade will therefore expect to find in its columns the announcements of the houses they deal with. It will penetrate to many places, no doubt, never visited by your traveller, as well as to every centre of commerce in Canada whence orders for goods are likely to be forthcoming.

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The Canadian Grocer,
TORONTO.



THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED
WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, SEPTEMBER 2, 1892.

No. 36

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

Some people find it very hard to brook opposition in any relation. In matters of personal difference they cannot suffer it, in questions considerably removed from private feeling they are intolerant of it, as in politics. Even in sport such men are disagreeable rivals, they bear a grudge to the man that beats them, and can hardly forgive the persistent efforts to undo them, of even the man they beat. In business their competition is bitter, and envy, hatred and malice are provoked by the man they regard as their particular rival for the people's custom. It is said to be the temper of such people that unfits them for a competitive business, but it is really the lack of training. Put such a man early enough in life right in the thick and throng of competition, and let him have a rough experience of buffeting them, and he will come out of it a man of some liberality of views. It needs the discipline of strong-willed opposition to tame some men into the necessary toleration of other people's claims. Where the opportunities for such a schooling are lacking, as in small country places, men of the natural disposition described

usually hang on to their narrowness and make business disagreeable to themselves and competitors. Woe betide the traveller of the house they deal with, if he drops into their rival's store and tries to sell any goods there. And their rival, though he may be a large-tempered man, has probably become so incensed with their spiteful ways of opposing him, that he would have strong objections to his wholesalers selling to them. Thus it is that in some places travellers must confine themselves strictly to one merchant. If they try to get two they lose the one they had. Sometimes a house gets an offer of an account from a trader its traveller dare not call upon for fear of estranging a customer in the same place. Of course, in such a case the better man from the wholesaler's standpoint is the one that is chosen. Usually the account is accepted if the offer of it does not squarely propose the dropping of the other. The maintenance of both, when unfriendly feelings exist between the competitors, is usually too much for the diplomacy of travellers. This incompatibility of temper is to be deplored, as it is a source of loss as well as of bad feeling. The loss is in the form of energy. All misdirected, unnecessary feeling is energy wasted. The tranquil, placid man who is going to retain his composure in the most exciting circumstances of competition, is the one who will make the most of the bout. Sometimes this feeling is quite as mistaken as it is useless. There is no end of defect in human character and business methods, but no man will cure a tittle of it by bitterness or ill-natured words. What can't be cured must be endured. Nor can any amount of local organization make fair competitors of some people. It can establish a corporate feeling that deters a man from some of the more open courses of bad business, but it cannot take out of a man what is inherent in him. Its value in leading men to mix together more freely and en-

abling them to understand each other better is probably its best feature, as it thereby is a means of removing misconceptions and setting people in the right light towards each other.

* * *

Traders should aim to make a clean job of their collecting this fall. Last fall money came very slowly to the hands of retailers, renewals had to be made to a very general extent with wholesalers and interest had to be paid. In the meantime current business went on on a credit basis and profits were kept down by the briskness of continued competition, and the carrying of accounts embarrassed many a perfectly solvent man. The art of collecting is not well studied by the majority of retailers. The desire to avoid offence and the fear of alienating custom really paralyze the will of the retailer and tend to make him a failure as a collector. He asks for payment too much like a man who was suing for a favor and allows the debtors to remain too much in possession of the idea that they have the advantage. The peculiar touchiness which some people love to make a formidable display of, when they are dunned, is an amusing phenomenon. They aim to stand a creditor off by the awe which their spurious pride is supposed to command. It is an outrage upon them to hint that they are too slow with their money, or to be urgent in requesting prompt payment. People must get rid of this sensitiveness if they want to trade as credit customers, and it would not be a bad idea of merchants to warn them that such a feeling will not be given much consideration when accounts are ready for collection. Debtors have too vague an idea of the position of the storekeeper in his relation to his own debts or needs for money. That vagueness it should be the object of the trader to remove. He should give fair warning that he wants the money not more than fifteen days after all bills are

AUTUMN NUMBER---12,000 CIRCULATION.

issued, and should take occasion to point out to individuals how their failure to pay him then would cause him grave inconvenience, as he has not this one or that one to wait upon but a large number of people whose accounts he carries. To take notes and put them through the local bank is sometimes only to avert the evil day, as too often those notes have to be taken up by the merchant and carried again for months. An experienced collector in every town would be a great convenience to business men. He ought to be well skilled in the work of collecting, tenacious, and should be a man of sterling honesty. If such a man could give good security for all money collected by him, it would pay him to open an office and take the accounts of all the local business men and follow up the debtors for payment. The place of the collector is clearly defined and the collector is wanted. Retailers could wash their hands of an ugly job if they had such a man to entrust their collecting to. Such an agent would be a useful man on account of the knowledge he would possess as to each individual's standing, as he would have accounts from probably many persons to collect from the same debtor. The collector would therefore be able to prepare yearly a little list on the basis of the commercial and financial agencies, in which he would indicate the credit ratings of all local consumers. Of course his rating would chiefly take note of honesty, promptness in payment, thrift, recognition of a debt and such matters as facilitate or hinder the recovery of money due on local debts.

* * *

There are classes of outlay for which ready money has to be paid, and for these expenses it will be kept, while the trader will have to give credit, unless there are considerations which incline consumers to do otherwise. If credit is freely given by the trader, it makes little difference how plentiful money is with some people: they will buy no fewer of the necessities on credit, and will buy more of the luxuries and enjoyments for cash. But if, when money is thus flush with them, they have an alternative of buying their necessities at much cheaper prices at stores where only a cash business is done, they will use more of their money to buy necessities. Even when there is an apparent scarcity of money in the hands of consumers, a new cash store with very low prices will have a remarkably magnetic effect in uncovering and adding to the visible supply monetary resour-

ces that were not suspected to be in the locality. What the people hold against possible emergencies of pleasure, necessity, and other contingencies is commonly a larger fund than would be supposed. It is enough to give them a choice, very often, of doing their business on a cash or credit basis. But as the margin of retailers' profit is so slender on most lines and tends to vanish completely on some lines, there is little chance for a cash dealer to interfere now-a-days between credit merchants and their customers. It is only when stock has been bought at an exceptionally advantageous price that a cash trader can afford to do so much better than a credit trader can. The tendency of this state of things however, is towards an effect the opposite of what it appears to be, and that is to make all trade approximate to a cash basis. The narrowness of margin, while it makes almost impossible the allowance of further advantage for cash, tends to make also impossible the continuance of long credits, and to make merchants draw more closely the lines of time and selection within which they give credit. Closer profits mean closer limits to credit, and the process of contraction threatens to go on till profits almost disappear and credit completely disappears.

* * *

The retailer who gives a note and allows it to mature without making any sign that he will not be able to meet it is culpably negligent. A very large number of traders are guilty of this inexcusable conduct. The note has been discounted at the bank, and if the maker does not pay it when due the wholesaler must or else allow it to go to protest. When the wholesaler is not advised that the retailer cannot have the money ready for payment when it is due, he is liable to be lured into a sense of false security, out of which he is suddenly awakened by the bank's messenger at the very last moment of banking hours. And this thing happens often enough for several notes to come down on a wholesaler upon the same day. He is not prepared for such a call, not having been warned that it will be made, and is naturally exasperated at the stupid indifference of the man he trusted, who does not seem to care what embarrassments he brings on his creditor. It would be an easy matter and only a very simple act of considerateness for the maker of the note to inform his creditor that he could not meet it when it would become due, and to send this notice some days before

the completion of maturity. The many people who allow their notes to come back on the wholesalers surely are not all aware of the consequences of their very unbusiness-like neglect. Nor does it do themselves any good. The wholesalers who have been treated once in this way are very likely to take note of the men who so left them in the lurch, for it is a habit of business men to jot down all that they observe in the character of those they have dealings with. And what they jot down in such moods is sure to be a black mark against the unwise retailer. When he wants a favor he will probably be denied it. The note would have been taken up and held for him, and no great fuss would have been made about it if he had asked that it should be. A candid man will not sneak off and leave somebody else to take up his note; if he cannot take it up himself he will manfully say so in time and will ask his wholesaler to do him that favor. These neglected notes are usually not allowed to go to protest unless they are payable at some outside bank, at which bank they are made payable for the maker's own convenience. If he does not take them up there, they are usually allowed to go to protest. Some houses are in the habit of advising their customers when their paper is due, but even in these cases an answer is not always vouchsafed when the trader is unready. A considerable amount of the money of those who pay promptly has to go to meet the notes of those who do not, but wholesalers would like to know beforehand whose notes will have to be taken up.

* * *

The claims made for cash discount when the time is exceeded in which such discounts are allowed tax the patience of wholesalers very often to the point of exhaustion. When a man knows that payment for goods is regarded as cash if made within thirty days of date of purchase he ought to make it a point to proffer the money inside of that time. He has no right to expect the discount in thirty-five or in forty days. A wholesaler has a right to take full payment on all bills which are held until after the time for discount is expired. That habit would make some temporizers a little more exact. There are traders who presume on the strength of their account to force a creditor into giving them full discount days after they are entitled to it. It is not always those who find it hard to raise the money that come straggling in in this way, but those who have it and

choose to use it otherwise in the meantime are guilty of the same delay. This gives an undue advantage to so-called cash customers over those who are really cash customers and over credit customers, and wholesalers should be obdurate in insisting upon payment being made within the limited time before discount will be allowed. Sharpness is the only way to make some people fair in their dealings.

* * *

A source of petty losses that aggregate to a considerable amount in a year's trade is the exchange on 'unaccepted' checks payable at outside banks. This exchange is one-quarter of one per cent. for most banks outside the city, and the minimum charge is 25 cents. Hardly any one who sends a check in payment of an obligation is ignorant that the cashing of it will cost the creditor from 25 cents upwards, and yet that way of remitting is very largely in favor, and is resorted to quite freely for small amounts, so that the commission for exchanging is a material deduction from the profit on the transaction for which the money is paid. Some houses request payment to be made in currency, when the amount is small. That rule should be generally observed, and either cash or post office order should be forwarded for small sums. The trader has been benefited by the credit and should bear the charge of transmitting the money.

THE YOUNG MAN IN TRADE.

The great difficulty in the way of some people's doing a thing well is that they try too hard to do it. They have a high ideal, and they feel that extraordinary means are necessary for the realizing of it. Common means are in their view altogether inadequate. They consequently rack their brains and delve into their imaginations to get a hold of some original ideas, and they consequently succeed very often in being merely odd. If they put a little more faith in such humble resources as common every-day observation, plain hard work, economy of resources to every given end, the study of human nature, the thorough mastery of details, self-command, and the like, they would establish a suitable groundwork upon which to rear their ideal, and would not need to stir the very depths of their being to achieve the end at once. We must proceed from the simple to the complex. Many a bright boy at school has been well-nigh distracted, sometimes physically prostrated, by the earnestness of his efforts to do difficult things, and the reason is that he keeps his mind too much on the thing to be done. He does not take it away often enough to the contemplation of means in themselves simple and easily han-

dled. Deductions in Euclid often worry the best young intellects in this way. They address their minds to the thing to be done; they do not see the possibility of doing so hard a thing; they flounder and toil in vain for an hour or more, and become more perplexed the longer they work. They forget to give a moment's thought to a few elementary ideas that they have been taught, about points, straight lines, and angles, and when they are brought to think of these they are ashamed that they stayed so long at the wrong end of the proposition. The same fault is to be found with many men in business, particularly young men; they wrestle too long and too hard with the end before they make any application of certain well-understood constructive means.

Such a way of looking at a difficulty always exaggerates it. That is the trouble with sensational effects in business. Too many young men believe they are called upon to make some signal exhibition of brilliancy when they open up against an older man. They suppose they must be the vindicators as well as the exponents of new ideas, and new ideas being rather a catchy than a clear expression, they scarcely know in what way they are to assert the superiority of their training, and are driven to devices after great spectacular effect in stock display and advertising. They open up too often as if they were inaugurating a new era in trade. They undertake to invent devices, and frequently those devices look forced, far-fetched or bizarre. It does not require a genius to do business successfully. It does require a firm believer in the everlasting principles of hard work, patience, care, self-government, and self-improvement. These are old-fashioned and unpretentious, but they are fundamental, and not unbecoming as a basis to the most glittering success. Let the young man in business begin with them. There is no need to cast about for some new showy way of making an entry into business.

There is a foolish idea abroad among some shallow people in business that it pays to give away goods for the purpose of planting the seeds of a large custom, and the more theatrical the manner in which the giving away is done the more effective it will be as an advertisement. It is only some people who know the way to make things come out right by such a method. The majority who take to it are mere imitators of some clever trader who perhaps had some genuine administrative ability, who knew what he was doing and was not groping his way to an end but going very directly toward it. Lavishness appears to be understood as the modern successor of frugality. One man begins carefully, there is no great amount of show about anything he works with, his store is a plain building that does not call for an enormous rent, his horse and wagon are plain, his methods are simple. Another begins with a great amount of eclat, everything is bright and new and expensive.

He reasons that this pays because of the extra attention it draws to him. It pays only if he can afford it. Even then it does not pay so well as the name for sterling honesty, and sound business principle.

In advertising, the precocity of some beginners is very ridiculous. They have their ideas upon a model entirely out of proportion to their business, and in an entirely different environment. They spend money in getting up some little notion that is to be odd and useful in every household. Not only is this expected to do wonders in keeping the name of the dealer prominent in the very domestic life of the people, but its character as a gift is supposed to attach trade through the gratitude of receivers. No matter how pretty the little pin-cushion, paper-cutter, perpetual calendar, paper-weight or whatever else it may be, it must be borne in mind that everybody gets it and that at once kills its value as a distinguished mark of favor. Let the advertising be done with good common sense and a live perception of what will interest buyers. The hard-working, little-by-little, wide-awake, common-sense way of advertising business brings and holds custom.

THE PATRONS AFTER THREE YEARS' TRIAL.

The Patrons of Industry are still hanging on to existence. Their tenure is a slender one, consisting only in the strength of unredeemed promises. All their objects are still objects, none of them have been turned into achievements. Hence their platform contains no more of the elements of a title than it ever did, but remains a mortgage for the full value of the order, and no cause can be shown why foreclosure should be delayed. Members are beginning to falter in their faith. The fruit of their hopes is disappointment. They have not been able to tear down the framework of our commercial system and to erect another in accordance with their own elementary ideas. Their failure either to destroy or construct must be mortifying to them. If they could have been for a brief while, the plaything of a political party or the tool of a self-seeking man, their entire futility might have been a little more historically picturesque. But they have done nothing to dazzle, and therefore deceive anybody, and thus extend their membership. Neither are there any tender or particularly hallowed associations clinging about their lodges which are likely to make members cling to them more fondly. There is nothing to soften the glaring baldness of the fact that they are a failure.

The commercial principles they endeavored to establish and incorporate in practice is a remarkable one. It is that the buyer shall fix the price. That is a purely artificial principle. The natural one is that the price shall be the result of agreement between buyer and seller. In any compromise between the two, the price is sure to be closer

to the buyer's ideas than to the seller's, for competition operates to the advantage of the former. But the Patrons would do away with competition among sellers and substitute for it combination among buyers. Under the action of competition among traders, prices have sunk remarkably in recent years, despite the fact that during the same time combination has been greatly extended among manufacturers. The difficulty of selling at a remunerative price reacted upon the trader's buying ideas and gave a wonderful stimulus to them. The economy of buying, before there were enough stores to give the public an easy choice between merchants, was like an unused organ in a man's physiology; it had ceased, except in the most mechanical and sluggish way, to perform its proper function, and business was mechanical. But when competition began to charge the wires of trade, brisker movement was enforced, the lethargy of the old order became impossible, and the lost art of buying had to be found. Competition has done wonders to awaken the buying wits of traders. Consequently it is chiefly on their ability as buyers that traders now rely. The buying price they can determine much more than they can the selling price, for competition has pretty well defined that before the goods are in stock, and traders must buy to match that prospective price. In fact the advantage is on the side of the buyer as against the seller in nearly all stages of an article's transfer from the very first hands to the very last, and the trader has to make up as a buyer for what he must give away as a seller.

This highly developed sensitiveness to the suitability of prices is what makes the trader most useful to the consumer. Consumers have brought it into existence by playing one trader against another, and it is their main engine for the further depression of prices. The Patrons of Industry would sweep away all that. They would establish a system of constant profits and automatic salesmen. Their storekeepers are not going to exercise their ingenuity or beat the market to get bargains, for $12\frac{1}{2}$ per cent. on low prices is not so good a return as $12\frac{1}{2}$ per cent. on high prices. They will have no object for continuing on the still hunt for prices, since they are supposed to be surrounded by a phalanx of trusty customers pledged to buy only from them. Competition no longer exists to make them anxious and they lapse into ignoble ease. Their $12\frac{1}{2}$ per cent. will not pay them as well as the profits of many another trader whose business faculties are kept untried by his freedom and his alertness to get goods at prices that he can meet competition with. To the store of such a man, too many of the Patrons will now and then steal away and smuggle thence under the cover of night or deception many of his low priced goods. The Patrons make sluggards of their merchants and thus relax the pressure on prices.

The idea is plainly wrong in theory, and practice is demonstrating its absurdity.

The more natural a system is the more will it answer the purpose for which it came into existence. Because it has faults, it is not to be swept away and replaced by something that as a conception is scientific and symmetrical. The artificial lacks vitality. It can never be grafted upon a living body. Politicians of the philosophical sort have tried to make constitutions for nations to live under, and while such instruments were theoretically faultless and admirable, in practice they were useless. They lacked the breath of life. They differed from the article wanted as a thing that is made by the hands of man differs from a thing that grows. Practical men would look round to find customs, institutions, organs, and forms that had come into existence naturally, and would arrange their system by the use of these. The trading system of the Patrons is artificial, unworkable and entirely unfitted to the purpose for which it was adopted—the getting of cheap goods to consumers.

BAZAR COMPETITION.

The agitation which was begun some time ago by the small tradesmen in Paris to secure a law to impose a special tax on the big retail "universals" of that city, has resulted in a Parliamentary report which proposes a poll tax for the large stores of 2 francs a year for each clerk or assistant employed when the number is less than one hundred, and 10 francs more per capita for every additional hundred employed. The scheme also contemplates an increase of the tax corresponding to the increase of the rents paid by the universals, above a certain sum. The idea is to put the small dealers more on an equality with the big fellows, but it appears that the plan proposed does not meet with favor on either side. The fact is, the small tradesmen of Paris are confronted by an insurmountable obstacle, so far as the greater advantages which the universals offer the public in the shape of low prices and extensive assortments are concerned, and the sooner they recognize the fact the better for them, for the sooner will they be able to apply if not a remedy, at least a preventative against an entire loss of business. Bazar stores cut a wide swath in this country, as in France and in England, yet the small merchants manage to exist. They usually give a better service than the universals, greater courtesy to customers and a more prompt delivery of goods, while the system of careful credit-giving is a powerful weapon of which they avail themselves. Bazar competition has forced them to purchase more carefully and closely, hence the difference in the selling prices of the two classes of establishments is growing narrower every year.

In the retail grocery trade of this country the bazar store competition has been felt severely as yet only in certain classes of

proprietary brands of grocers' specialties which are used by the bazars as "leaders," and cut to an extremely low notch. Some of the manufacturers whose products are so maltreated have gone to great pains to keep their brands out of the bazars, except such establishments as will agree to sell at regular rates, but, as we have previously stated, their vigilance is sometimes defeated by the treason of retail grocers, who allow themselves to be used as stool pigeons by the bazars. The proprietors of the universals approach some retailer with an offer of, say, \$5.00 a box for 100 or 200 boxes of a specialty, the regular wholesale price of which is, say, \$4.50 per box, and the profit to the retailer is so liberal that he is induced to order the goods from his jobber and then turn them over to the universal store. Of course if the bazar managers could get the goods direct or through a jobber they would not be forced to tempt the retail dealers to pull their chestnuts out of the fire, but the fact that some retailers succumb to the temptation proves how difficult it is for manufacturers to protect the grocery trade, however willing and even anxious they may be to do so.

A few months ago the proprietors of a well known bazar of this city gave a certain person a certain check for \$900, made payable to bearer, for the purpose of procuring a quantity of a certain grocers' specialty from the jobbing trade, which previously had refused to sell the bazar direct. Instead of carrying out the agreement the emissary of the bazar store people ran away with the proceeds of the check and no attempts have been made to discover his whereabouts and prosecute him. The goods of course were to have been used as a leader at prices beyond the power of grocers to compete with, and we do not imagine that any of our retail friends will be sorry to hear of the embezzlement. That the bazar people were ashamed of the transaction is proven by their silence when their representative decamped with his booty.

A form of competition somewhat similar to that which the city retailers suffer from the bazars, is reported to exist in some parts of the West. What are called "supply companies," which purchase at prices which the interior jobbers buy at, operate in the rural districts, selling to consumers at quotations a little under regular retail rates, and numbers of country merchants are losers thereby. One of the questions which the proposed retail merchants' convention is to discuss at Chicago is the competition of the supply companies and how best to meet it. We suppose co-operative buying will be suggested as a solution of the problem, and we believe there are possibilities in that direction.—*Merchants' Review.*

The British ship *Morayshire*, has been chartered by the B. C. Sugar Refining Company to load a cargo of sugar at Java. She will sail from there in September, and will bring about 2,000 tons.

GOOD AND BAD MONEY.

The methods employed by the government experts to detect counterfeit money are simple as they are infallible, says the New York World. Gently poisoning a bright silver dollar on the tip of the forefinger and with another dollar in the other hand a government expert in the treasury department the other day gave the first coin a sharp click, which caused it to make a clear, silvery, ringing sound as long drawn out and true to the final tone as a tuning fork. Then exchanging the genuine dollar on his finger for a spurious one he repeated the experiment. This time the sound that was heard was given by the striking coin and died at once.

It was necessary for the detector of good money to explain that the first experiment was made with two good coins and the second with a good one and a bad one.

The latter was a composition of lead and type metal and a very poor piece of counterfeit it was, too. He said that another reliable way to tell was to hold the doubtful coin up to the light, and if the reeding or milling on the edge was even and clean cut the coin would be a good one; if rough and irregular it is almost sure to be bad.

The reason for this is that the government money is stamped from the cold metal, while the counterfeit money is moulded while hot.

Still another test, but one less used by experts is to drop a little acid on the plated coin, and the eagle where the plating wears the most will be quickly eaten away. The acid used for gold coin is a mixture of nitric acid, $6\frac{1}{2}$ drachms, muriatic acid 15 drops and 5 drachms of water; for silver plated coin, 24 grains of nitrate of silver and 30 drops of nitric acid, with an ounce of water are used. One drop is enough to test either metal. Should the coin be heavily plated it is well to scrape it a bit before using the acid.

Silver is much more largely counterfeited than gold, for the reason that it is hard to obtain a cheap metal that will compare at all in weight with gold. Platinum used to be used, but its cost has so greatly increased in the past few years that it is almost as expensive as gold.

Speaking of the counterfeiting of paper money the expert said that the government had abandoned the use of blue silk thread in the paper certificates, and is now using a plain clear paper, similar to that in use prior to 1869. It is much more difficult for an expert to detect counterfeit bills than it is to tell good coin from bad. There are many reasons for this, chief of which is the greater variety of paper certificates.

In all there are 36 portraits and 44 vignettes, each of which is so finely engraved and so exactly wrought that the smallest turn of an eyelash or curl of a moustache can be made in a counterfeit and none but an expert could tell the difference. He must know every line and curve and dot on the face and

back of every bill, and know it readily. To do this they have to devote years of careful study with the microscope and pass examinations before the old experts in the treasury department. The safest test for popular use is to note the shade of the inks used in numbering the certificates. These inks have never been successfully counterfeited. For red a bright marmine is used, and for blue a clear indigo.

In the counterfeited notes the shades are brick red and blue black, both of which turn dark when rubbed with the finger.

A test that is very little known and yet is quite reliable was explained by the expert:

"The check letter which the United States notes and certificates have in the corners diagonally opposite to the note number are made in this way: The notes are printed four on one sheet, lettered A, B, C, D from the top. Of course as the notes are numbered consecutively, notes 1, 5, 9, 13, etc., would be A, and 2, 6, 10, 14, etc., B, and so on. So to get the proper check letter for a note the rule is to divide by 4; if 1 is left over the check letter should be A; if 2, it should be B; if 3, C, and if there is no remainder it will of course be D. The counterfeiters use but one plate, and print all their notes alike, so that three out of every four are sure to be wrong. Of course this is not an infallible rule but it is often a great help in picking out counterfeiters.

A ruse that is frequently resorted to by the crooks is to soak their bad money in muddy water and thus give it an old and time-worn appearance. Some have been known to carry them in their shoes to take the stiffness and polish out of them. By the ways and means of a clever counterfeiter are as multitudinous as the bills he turns out.

SELLING BY WEIGHT.

One of the peculiarities which the new comer to California find it most difficult to accustom himself to, is the practice of selling all manner of farm products by weight. It takes time to become reconciled to the innovation, but when once thoroughly grasped, the perfect justice of the method becomes so apparent that one wonders why it should not long since have been adopted all over the country. The frugal housewife, who, at the East, buys potatoes, apples and what not by the quart, "small measure," peck and bushel and nine times out of ten finds herself swindled by short measure and dishonest arrangement of the articles bought so as to make the greatest display, fully appreciates the difference to her purse that is made by the weight system. There are only two exceptions in all the wide range of household necessities which are not sold by the pound here. These are butter and eggs. That the ancient system of selling butter by the roll without regard to weight should still be maintained here seems strange, when one recollects that weights are the methods relied on for the sale of this article at the East. The opportunity that the roll system affords for fraud is seen by the fact that it is the ex-

ception and not the rule for a roll of butter to contain the two pounds that it nominally does. Nevertheless the producer sells by the pound to the dealer, while the dealer demands pound prices for rolls that sometimes have as little as a pound and a half, and are always two or three ounces short—Fruit Trade of California.

BRIGGS AT THE COUNTRY HOTEL.

C. Algernon Briggs, who has been on the road, Since last May, is fully aware That social distinction's all stacked in one load,

For his frail young shoulders to bear, This worries him some, you can see by his brow,

Where breaking's began before fall, By that grim old spectre that haunts the plow, And furrows the forehead of all.

C. Algernon's line is imported cigars.

As one would infer from the swell And the boisterous fuss he makes in the bus —When Briggs strikes the country hotel.

The porter is "Cholly"; he calls the clerk "Joe,"

Says: "How are they comin' now, Jim?" While rolling his name on the register so That even the boarders know him.

"You'll give me the bridal room, eh? Joey, dear,

And Cholly, you take up my case— And say, Cholly, bring me a bottle of beer From old Billy Whittington's place."

At supper it's "Sadie, go bring me a steak." Or "get me an egg, won't you, Nell?"

Or "a lemon, please, Blanche," for he's running the ranch

—Is Briggs at the country hotel.

At dinner the guests read the bill of fare through

Save Briggs, who says softly to Dot: Just bring me my dinner, now Dottie, won't you?"

And Briggs gets the best of the lot, He's free with his money and runs a great bluff:

"Oh, well, I'll charge this to the house," But when he's in town he's quiet enough, And funds it back meek as a mouse.

For there the gay Algernon sleeps in a flat, And feeds at a chophouse as well.

Though he isn't deuce high when at home, he can fly

When he stops at the country hotel.

If I were an artist and wanted the face Of Cæsar returning to Rome,

Or of Alexander in search of a place Unconquered on all the earth's dome.

Or were I a sculptor and anxious to mold Proud Cato, with haughty lip curled;

Or hew out a figure of Atlas of old,

Who reeled 'neath the weight of a world— I'd not copy from the conventional form

That all antiquarians sell;

For the whole classic lot I'd take a snap shot At Briggs in the country hotel.

—Exchange.



THE RETAILER'S INFLUENCE IN THE TEA TRADE.

EDITOR OF THE CANADIAN GROCER.

SIR,—I notice that my letter of July 30th, to your interesting journal, called forth from the Secretary of the Retail Grocers' Association an answer, which I believe will not fail in doing some good. I may perhaps be allowed to suggest to Mr. Corrie that his Association should go further into the matter concerning the tea christened "The Mermaid" than just trying it, noting it, and then shelving it. I think the Association might use their influence to have the sale of this wretched stuff stopped, because it is utterly unfit for consumption, being unsound and injurious for use. It is also the duty and privilege of such an organization to protect its own interests as well as the public, for it cannot be successfully argued that by allowing such rubbish to be exposed for sale, but that it is most hurtful to the whole retail trade. I quite agree with much of what Mr. Corrie says, but I cannot confirm the statement that retail grocers are compelled to keep packet tea, because those who have profited by experience, and having some knowledge of human frailty and of the tricks used in trade know that some people have a mania for wanting to try anything and everything that is advertised, and they will ask for it just for sheer gratification of pleasing their morbid desire which prompts them to act foolishly, and then they turn and abuse you, because they were permitted to get fooled. This is everyday experience not only in groceries, but in all branches of trade. This is particularly demonstrated in the using and selling of packet tea, where both consumer and retailer get deceived. Let me here instance a few facts; Some wholesalers in introducing their packet teas, in order to get the retailer to take them employ various means for doing this, such as promising that if the grocer will handle them, they will not sell to anyone else in the same town, or within a certain radius, and that they will advertise the name in so many papers, making the grocer their special agent etc. This they do in some cases, in others they do not, for I have been told by several grocers that after having had the tea in stock a few days the man opposite, or a little way up the street, has the same tea, and in some cases the place near by is a bakery or fruit store, and so these gifted agents of tea packers break faith with the grocers whom they have so cunningly deceived. Another scheme is, taking a certain number of names (of course a limited number) of residents in the immediate neighborhood, promising

to send them samples and a circular stating that Mr. So and So is keeping their special brands of tea and recommending its use, etc. Another, the most degrading to my mind, is employing special agents, chiefly women, to go round asking the grocers for their special brand of tea, which they of course haven't got; they, poor innocents, instead of questioning more closely the cause, take the bait, and must get the tea. Others, who are a little dubious about the utility of buying it, are persuaded to take it on approbation, in such case the special "lady agents" are brought into play again, and are instructed where to go and purchase a few pounds of these special brands, at different times, and in some cases no doubt they induce their friends and acquaintances to buy it, lest their occupation be gone too soon, it being an easy one, and I am sure they ought to be well remembered for their special services. These and many other tricks are resorted to, for the introduction of packet tea. They are very old ones, certainly, yet they still have a charm, for quite a few retail grocers have been caught in the act, but it will prove like all such tricks, that when brought to light and exposed, the novelty has gone and it dies out. It is said of the late P. T. Barnum, that he humbugged the public and they liked it, but he himself said that he always gave his patrons good value for their money, and much better value than any other competitor in his line. If this be true, then wherein was Barnum's success? Surely not in humbugging the people, but in the value he gave them for their money. In like manner, if this can be said of packet tea, then it will be a success, and the means used for its sale is all right; but any grocer who is a judge of quality and value of tea knows that in the majority of cases packet tea is very poor value, and not to be compared to what can be, and is being sold in bulk. Why, it was only yesterday a grocer said to me while in conversation on this subject, taking up a package of tea from his counter marked on it 60 cents a pound, said he hoped my 40 cent tea gave better satisfaction than this stuff. I meekly said to him. Then why do you keep it? "Oh," said he, "I was fooled like the rest, I suppose." We live, sir, in a gullible age, and people's minds are being trained by deception; how natural it is, then, for some of them to get deceived, by permitting themselves to be ruled and governed by quacks who consider not the quality of the article they offer for sale, but depend solely upon their mode of advertising, which is so "stylishly and beautifully gotten up, and such a magnificent show frame and picture thrown in," all to catch the eye and tickle the fancy of morbid curiosity; and yet some grocers condemn (rightly, too) the means used by the retail tea quacks to catch their customers, and say of them they are an injury to the trade, because they deceive the public by giving away presents, and poor

value for the money. And yet these very men, who complain of such trickery in the trade, are found encouraging exactly the same thing in their own business, only in another form, and with this difference, the consumer gets nothing for use or to look at from them, except a lot of advertising matter placarded all over the grocer's shop windows and store, through bye-lanes and alleys, empty store windows, street car tracks and side fences, where too per cent or more is lost in this way, and added to the cost of the article consumed. Thus are the consumers made the "lambs," the grocers the "sheep," the proprietors of packet teas are the "foxes and wolves," and the printer's ink gets the lion's share of the whole business, and so we find many of the retail grocers caring little or nothing about knowing something of the business in which they are engaged, but are found to be willing mediums to dispense to the public anything and everything, so long as there is a possibility of it being sold without much trouble to them. But what will be the outcome of all this. The results are already being felt by some, in having to look at a lot of dead stock of packet tea on their shelves and counters, ticketed at 10 cents a packet less than marked price, and then it won't move, they being afraid to recommend it as at first, because it has proven so disastrous to them, in having lost many of their best customers' trade for tea. The question is asked, Why is it thus? I answer, because they point and encourage their customers to invest 60 or 70 cents for something which in value is only worth perhaps half what is paid for it, and it doesn't suit their taste, and the grocer does not offer nor care to exchange it, as he would his bulk tea, nor can he give or get any satisfaction why it doesn't suit, either from his customers or from the agent that sells it. In this way the public are getting disgusted with packet tea, and will return to better things, and the grocers who are truthful and the most reliable, possessing a knowledge of their business, will be the most successful and the best respected, having the satisfaction of doing right and being honest in their endeavor to make money in pleasing the public.

Respectfully yours,

STEPHEN HUSTWIT.

Toronto, Aug. 10th, 1892.

A number of Ottawa grocery stores were visited on the 27th, by one of the officers of the Inland Revenue Department for the purpose of ascertaining if there were any violations in the law providing for the keeping of tobacco in the same boxes as it was originally purchased in. Some 400 pounds of the weed was seized for this reason, the principal places where it was found being J. Kavanagh's, (where the officer was denied the right of search for some time until he proved his right to do so,) Bate & Co., Eb. Browne, S. Stratton and Kennedy Bros.

LUCAS, STEELE & BRISTOL,

AGENTS FOR

Hillwatee Tea.

Diamond Crystal Salt.

Snow White Soap.

L. P. & Co.'s Pure Spices.

L. P. & Co.'s Pure Coffees.

Lady Charlotte Gelatine.

Sunshine Scouring Soap.

Ontario Tomato Catsup (glass).

L. P. & Co.'s Pure Extracts.

Our Japan Teas are extra value, especially Nagasakis. Pleased to mail samples.

73 McNab St. North, Hamilton, Ont.

OLD MILL BRAND



TOMATOES.



We have again secured the entire out-put of this brand. They are hand-packed and admitted to be the finest goods in the market.

W. H. GILLARD & CO.,

Agents for Canada.

Wholesale Grocers, HAMILTON, ONT.

JAMES TURNER & CO.,

HAMILTON, ONT.,

Are wholesale agents for the following lines, every one of which is a seller :

Ram Lal's Pure Indian Package Tea,

Bensdorp's Royal Dutch Cocoa,

St. Charles Evaporated Cream,

Munn's "Caplin" Half-tins,

Royal Egg Macaroni,

Batger's Compressed Jellies.

THE
"MONSOON"

BRAND

Pure Indian Tea

Is always reliable; never changes; comes from the same garden, famous for the STRENGTH and FLAVOR of its Teas.

STEEL, HAYTER & CO.,

Growers' and Importers,

TORONTO

JOHN BURGESS & SON

SAUCE

AND

PICKLE

MANUFACTURERS,

107 STRAND

Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St.
Ronan's Well," Chaps. XVI. and
XXX.

Lord Byron's "Beppo," VIII.

Our travellers are now out with new
samples of

LAMPS AND FANCY GOODS.

Wait for them !

W. J. REID & CO.

—IMPORTERS OF—

Crockery and Glassware.

DECORATORS OF CHINA, &c.,

London and Belleville.



WAY 4 U

To make money is to
buy from us.

Finest Smoking and
Chewing line of Plug.

Empire Tobacco Co.,

MONTREAL.

DRY GOODS.

The past week has seen a revival of the house trade, and as a consequence trade has seemed to be much more lively. The apathy so apparent in the hot weather has vanished, and a briskness has taken its place. This business has been heightened this week by the openings held by the millinery firms. Sample hats are shown in great variety and have been picked up very fast. Ribbons have been exhibited in gala show, and the demand for wide ribbons has been much stronger than usual. These are to be much used in high loops, which are to be the proper thing on fall hats. The shapes of the hats are numerous and varied, running from a small toque to the widest brimmed and most profusely feather-and-ribbon trimmed hat. Hat shapes and cloaks have received a fair share of the attention. This briskness in the millinery trade has reacted on the dry goods houses and made their trade more active. Large numbers of buyers are present from British Columbia, The Territories, and Manitoba. Many of these will be in the city all week, and wait over for a glimpse of the Exhibition. The wholesale houses are showing their best stock at present, and all the departments are supposed to be complete in all lines. The leading novelties for the season's trade are now being pushed with all the vigor that can be infused into the work.

Letter orders have increased in number during the past week and also in the size of the orders. The fall goods are mostly in the hands of the retailers, and promising lines are being repeated, or missing links filled up.

The feeling among the trade still continues very promising, and prospects continue good. So far trade with the retailers has been very fair, and is on the increase.

NOTES.

McMaster & Co. have a very complete stock at present, including all the leading novelties of the trade. They show a full assortment of the latest effects in dress goods, including Canadian tweed effects, cheviots, silverchene cloth, popolines, henriettas, navy serges, chevrons, snow flakes, silk knop, and box cloths. They are showing a large variety of skirting in wool, moire, and silk stripes. Their stock of staple ribbons is large and extremely well assorted, and includes all the new millinery effects of the season. Their silk department is well filled with colored silks in sourahs, pongees, satins, and bengalines, and also a full assortment of blacks.

Gordon, McKay & Co. are showing a large range of a new novelty in dress trimming, which is known as a loop ornament. It consists of a large button and a small connected by a loop of cord. It is still further ornamental by the aid of fancy loops around the larger button. The special variety described is known as the Augusta. Another variety is the Victoria, which has but one button and is more ornamental than the Augusta. This

is the latest thing in dress trimmings and is shown in a full range of colorings. Their stock of all kinds of fancy and tinsel gimps, featherines, silk moss ruchings, and other dress trimmings, is very large, complete, and well assorted. At present, they are showing a full range of quilts in honey comb, crochet, satin, and marseilles in 9, 10, 11 and 12 quarter.

Messrs. Alexander & Anderson are at present showing a very complete line of dress goods, consisting of new effects in dress tweeds, homespun and Harris suitings, and a full assortment of French and German dress goods, robes, etc. This department is a special feature of this house and worthy of the attention of visiting merchants. In cloakings they are showing all the latest novelties in mantle cloths, ulsterings, curls, sealettes, etc. Their haberdashery, hosiery, and small wares departments are replete with new and seasonable goods. Their staple department is well-stocked with Canadian and imported staples, which they are offering at close prices.

Caldecott, Burton & Spence are showing a nice range of dress and cloak loops. The cloak loops are quite unique and novel, comprising sealette double loops and a large variety of single cord loops with a fur ending. These fur endings are shown in several varieties of fur goods. They have just received a new stock of shot silk, and are offering special value in henrietta serges.

W. R. Brock & Co. are showing extraordinary value in men's wool socks. Their Dime, Polar, Beats All, and Cracker are very good lines and worthy of inspection. In women's and children's wool hosiery, their H. N. plain, and W. G. ribbed, are well known to the trade, while their Buy-it, and Try-it are not easily equalled in value. In cashmere hosiery their lines to retail at the popular prices 25 and 50c. are good value on account of their extra good quality. Cardigan jackets are a special line in this department. Style, weight and finish being carefully studied at all times. Their leading varieties are Jumbo, Dandy, Ripper, Corker and Paralyzer.

Wyld, Grasett & Darling are showing a large range of millinery ribbons for the fall trade in all colors, widths, and quantities. Their stock of trimmings has been renewed, and they are showing some very nice patterns in gimps, jets and feather edgings. In buttons they are showing some new lines. One line of celluloid buttons with a metal rim is very pretty, as is also another line of metal buttons called the onyx cut. In veilings the proper thing at present is a spot veiling with a bordered edge and about 14 inches in width. These are shown in all colors by this firm.

John Macdonald & Co. are showing a full range of staples at present, with an especially well assorted stock of all kinds of comforters. They are showing a very large range of health under-vests in a large variety of manufacture. These goods are shown in ladies, misses and childrens' and in all sizes. Their stock contains the celebrated Hygiene Brand. One special feature at present is a very large range of art silks in the latest novelties and designs. In all lines of silks they are showing a well-assorted and immense stock. Every line has been selected with the care which is characteristic of this house.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Kenkel's Granulated Corn Meal.
Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

"MIXED Pickling Spice."

This line is the choicest blend of finest quality of different kinds of Spices, cleaned perfectly before blending, and will give to the trade satisfaction. Put up in $\frac{1}{4}$ lb. packages, or loose, packed in boxes or bags, in quantities as may be desired. Package goods same quality as loose, three dozen in case. Send us in your orders.

Respectfully,

THE SNOW DRIFT CO.,
BRANTFORD

3 lb. SODAS
IN
Red Boxes
Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder
Sold only in Cans.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

WE OFFER 2000 CASES

=TOMATOES-

"De SALABERRY" brand, choice, for immediate delivery.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

IMPORTERS,

JUST RECEIVED:

Batger's Scotch Marmalade.
" University Marmalade.
" Home Made Marmalade.
" Lemona Marmalade.

309, 311 and 313 COMMISSIONERS,
CORNER ST. PETER STREET,

MONTREAL.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

John Marr, wholesale grocer, London, with his wife and family, are summering in Kincardine.

J. M. Tench, grocer of Galt, was in the city last week purchasing, and favored us with a call.

Merchants attending the Exhibition are invited to visit the offices of Kennedy Bros., 101 Bay-street, and inspect the Sun Self-Adding Cash Register and Indicator.

A new Canadian industry in the shape of a sardine canning factory has been established at Kamouraska. Already 73 hands are employed in the factory.

As a result of the agitation against American currency many city merchants decline to receive United States money at all, while others will take it only at a discount.

W. H. Gillard & Co., of Hamilton are offering the celebrated Old Mill brand of hand-packed tomatoes, having again secured the pack for this season. This should interest first-class grocers.

The Port & Winch Company have taken offices in the Dupont block on Front street, next to the corner of McKensie street, New Westminster, B.C. They will occupy the whole of that large store in the centre of the south end of the building for their fish exporting business.

For some time it has been the custom of the landing waiters at the Windsor ferry to allow merchants to take small parcels through upon their leaving the invoices at the customs office, to be paid some other time. This has caused so much inconvenience that an order has been issued doing away with such a practice.

Wolfenden & Annandale, dry goods and grocery merchants, New Westminster, B.C., have taken the corner store of the Dupont block, on Columbia and McKenzie streets, and are ready for business in their new premises. The firm have already moved in a quantity of their merchandise and are only waiting for the fixtures to be finished.

W. Boulter, President of the Canadian Packers' Association, was in Toronto, this week, after a month's business trip through the Northwest and British Columbia. Business out there has been very satisfactory, and he made large sales. In Victoria and Vancouver the small-pox has done much harm to trade, but the quarantine has been raised

from American ports and they now look for a revival. He visited the various fish canning establishments. The catch on the Skeena River was good, but on the Fraser they did not pack nearly as many as was anticipated.

The Virden board of trade is agitating for a special train to convey members of Manitoba and territorial boards of trade and their families to the Toronto exhibition. The promoters believe that the occasion can be turned to good account by advertising the country, their idea being that each board of trade should send with their delegation products of the district which they represent.

The season has been exceptionally good for the northern canneries, and the canners benefitted by the smallpox scare, as the Indians are afraid to come to Victoria, and, therefore, are spending their money at home. It is reported that the Upper Skeena River Indians, having heard of the smallpox, have determined to prevent with force if necessary the landing of all vessels from the South.

Perfumed tea, that leaves a lasting fragrance in the mouth, and is as good cold as hot, moreover tea that can be used to flavour custards and ices, and the aroma of which is further developed by "a drop of the cratur," must indeed be a delectable beverage for picnic parties. This article named "Faham Tea," is a product obtained from the flat dried leaves of a small species of orchid (*Angræcum fragrans*) with white flowers, which grows as a parasite hanging from trees in the forests of Mauritius and Reunion. Although the plant in question has been long known to botanists and the beverage used locally, its introduction to Paris as an article of commerce is quite recent. Samples of this "orchid tea," and of cigars made of the leaves, which emit a vanilla-like aroma, according to the Bulletin are now deposited in the Kew Museum, and the plant can be seen growing in the Kew orchid-house.

A meeting of the grocers and butchers of London, Ont., took place the other evening in Foresters' Hall. The object of the meeting was to hear and discuss the system of the Retail Merchants' Protective Association. Mr. Ferguson was voted to the chair, and his opening remarks dealt chiefly with the difficulty a merchant meets in trying to keep his books clean of bad debts. And at his request Mr. Harrie, representing the R.M.P.A., was called upon to explain the system. At the conclusion of his address J. L. Fitzgerald gave his experience as a member of the R.M.P.A. and showed a clean gain to himself of over \$160 up to date. Jno. Lawson, James Dobbin and others expressed their views. It was the unanimous opinion that the system should be universal; that it is to the interest of all trades to join. This method of increasing the membership in London is a good one, as it gives all merchants a chance to discuss matters affecting their particular line. The

cities and towns are being systematically worked, and local branches formed where ten or more members can be secured. A vote of thanks was passed to the chairman and Mr. Harrie, and the meeting adjourned.

The twelfth edition of the "Hand-Book to the Canadian Tariff" has just been issued by the author, C. W. Irwin. The tariff itself is edited with all the knowledge that a specialist alone can possess, of the difficulties in the way of ready reference to the official form in which it is published. Nothing could be simpler than Mr. Irwin's arrangement of the items. Of more importance, however, to men accustomed to the clumsiness of the official form, is the mass of tariff information embodied in this book. It gives the latest decisions and interpretations of the Customs Department, and contains a thoroughly revised and full list of exchange tables that are of great convenience to the importing merchant. It contains as well a list of Canadian ports and outports. It is the sort of book that a business man cannot well afford to do without. It is mailed free on receipt of 40c. sent to C. W. Irwin, custom house broker, 40 Yonge St., Toronto. The trade price is 25c.

CUT PRICES AT RETAIL.

How many retailers have been disappointed when they come to "weigh the pig," as the old saying is, at the result of their season's business to find little or no money? In most instances, owing to competition in cutting the prices of staples or leading articles unnecessarily.

The slashing or cutting usually begins on some well-known article, while another competitor quietly meets this price or cuts under, and at once starts a run on another article. A third dealer meets both and starts a run on another, and so it goes until many of the best selling staples are disposed of at a sacrifice and the profits passed to the consumer. When the time for annual stock-taking arrives and profit and loss accounts are closed they find that a year's hard labor has gone on the wrong side of the ledger through unmercantile cuts too often made by dealers whose cupidity overreaches judgment and common sense. A fair profit is necessary to success; sharp practices always hurt. It is not competition; it is simply opposition which destroys the life of trade.—Ex.



"CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto



TO RETAILERS.

Kent bottled Pickles will nett you a good profit. They will please your customers. They will increase your trade. They are always uniform in style and quality. Why not handle them?

THE KENT
CANNING & PICKLING CO.,
CHATHAM, ONT.

MUNN'S Famous Boneless Codfish

NEW and GENUINE.

NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs., 20-lbs., and 40-lbs., containing 1 and 2 lb. Bricks, also

MUNN'S Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.

Delightful thick Codfish Steak.

Orders can be filled at short notice after this.

Stewart, Munn & Co.,
MONTREAL.



Send for Price
List of our various
brands of
chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.



E. LAZENBY & SON,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-
ADULTERATED and our labels are affixed
to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

Agents for Canada:

A. P. TIPPET & CO.,
43½ Wellington St. E., TORONTO.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed,
An excellent food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all purposes. Sold by Grocers, Outfitters and others.

MANUFACTURED BY

FORREST CONDENSING CO'Y,
HALIFAX, N.S.

STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.



Save Trouble! Guard your Health!
Sell your Cow! Don't Depend on Milkmen!

BUT USE

"HIGHLAND BRAND EVAPORATED CREAM"

It is natural, unsweetened, concentrated and sterilized. Absolutely taintless. Of equal merits for table use, the kitchen and the nursery.

For Sale by all Wholesale Grocers.

Prepared only by

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.



TORONTO MARKETS.

TORONTO, Sept. 1, 1892.
GROCERIES.

Trade is still under the spell of the drowsy season and makes headway slowly if at all. No rush of orders has been the portion of any house. The movement of trade is far from hurried, but is no slower than it always is in summer. August has passed away without any great additions being made to profits on sugar, though in the last fortnight a saner course was followed by the wholesalers, who made a serious attempt to bring back sugar to a basis that would pay the cost of handling it. The volume of trade done in August may not have been less than that done in the same month of last year, but a comparison of mere appearances would be strongly in favor of August a year ago. As to profits, last month must fall behind its usual record, as in no former year were prices more in favor of buyers than they have been this summer. It is improbable that August was up to the average in all points. In payments, it probably was in respect to promptness, but not in respect to amount, as the buying this year was generally more a matter of small orders than it was in the summer of '91. Sugar retains the slight advantage in wholesale position it reached a week ago, currants are firm and scarce, teas continue to be firm, and the general position of incoming goods, as fruits, nuts, canned goods, etc., remains practically what it was reported last week.

You can lose more than we do
by not subscribing for this paper.

The Norton Manufacturing Co.

E. P. Breckenridge, President. O. C. Warren, Secretary.
Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish,
and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

COFFEES.

The steady firmness of Rio coffee rests upon an invariable state of things in the primary market, where quotations are still made upon the strength of sellers' advantage. Stocks on spot are sufficient for all requirements. Prices run from 17½c. to 21c. Fine Rios would be worth even more, but there is a scarcity of such stock. Dealers' orders do not furnish material for much business. Java is quiet at from 28 to 36c., Mochas at from 28c. upwards, Padangs from 26c., Porto Ricos 22 to 26c.

DRIED FRUITS.

The trade in off-stalk Valencia raisins is limited but continuous, and holders' ideas as to the value of good fruit do not weaken. The price at which the lowest grade of '91 crop is going is 5c. There is two-year old stock to be had at 90c. a box, and there is no dearth of it either, but it is not getting the attention it got early in the spring. New fruit will be to hand this month. The price for first arrivals will be about 7 to 8c. to retailers. The position at Denia cannot be a very assured one, owing to the hesitating and irregular way in which quotations are made for late shipments. Sultana raisins of the new crop are still low and give no promise of being higher in the near future. No abatement of the stiffness of new prunes is reported, the shortage of small fruit being still on the side of firm prices. Spot stock quotes here from 5½c. upwards. Currants are increasing in firmness from 5c. upwards, but cases are about the only class of packages there are, and cases are 6 to 6½c. No shipping was allowed from Patras before Monday, so that supplies not reaching here till next month, will come on a bare market. All dried fruits are rather a minor part of the orders that now come to hand from the retailers.

RICE AND SPICES.

Rice is in fair demand. B rice is unchanged at 3½ to 4c., Japan at 5 to 5½c.

Spices are quiet and unchanged, the quotations in Prices Current remaining those at present asked.

SUGAR.

The sale of sugar is not heavy, but is expected to increase before long, as the income (Continued on page 16)

CANNED GOODS.

TORONTO.

The call for stock to eke out supplies is not at present a very strong force in the situation. The consumption of canned vegetables naturally ebbs when the supply of the raw material begins to be cheap and plentiful and is used freely by consumers. Green corn and tomatoes are to be had in quantities, at prices and in quality that give them the preference over the canned vegetables, and canned peas are not just now in active request. Consequently staple canned vegetables are quiet. The rate of demand is unlikely to prove equal to exhausting the market of old before new is in stock. As to the prospects of the tomato and the corn pack there is little unfavorable influence yet in sight. The new pack is likely to be full in each unless causes not yet in operation or not now perceptible should damage the crops. In all other vegetables trade is dull, and there is no interest shown as to possible yield and extent of pack, as in beans, pumpkin, etc., there is never a deficit. Fruits have no new point of interest. Stocks are full and are not melting away fast. As to the new pack it will likely be but a medium one in peaches, a fair one in pears and a full one in apples. Salmon

WE HAVE THEM!

The Maiori Lemons!

FINEST ON EARTH.

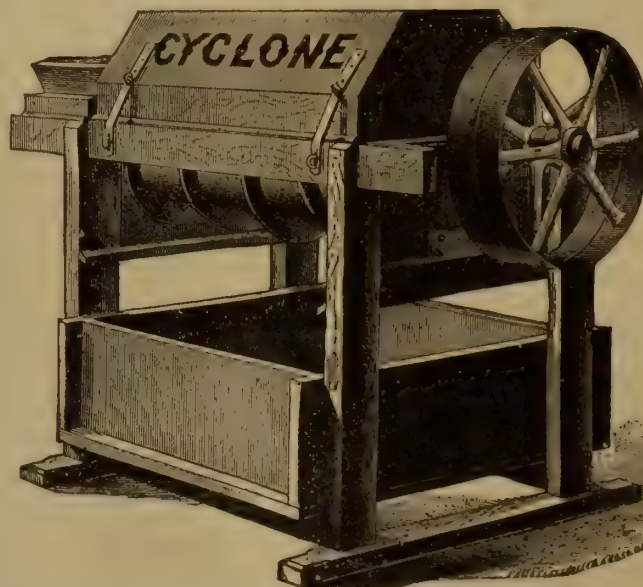
PRICES RIGHT.

CLEMES BROS.

Phone 1766.

TORONTO, ONT.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT N. J.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP

Canned Goods.

We
Pack
Only
the
Best.

Have you goods
bearing my name
in stock? They
are always the
same, always reli-
able.

D. W. DOUGLAS,
St. Johns, P.Q.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS**
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "**BOULTER**"
across the face of each label in a distinctive
color. Look out for the word "**BOULTER**"
if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to
BUY THE BEST

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,
Lakeport, Ont.
Factories at Lakeport and Trenton.

Boy
Brand
Corn



DAILEY'S

Please try them.
His boys eat them.
Prepared by the
Kingsville
Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy
Brand
Tomatoes



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Cele-
brated **BEAVER Brand** Canned
Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



New Preserved Strawberries July 1st, Raspberries early June and
Sweet Wrinkle Peas July 15th. Send for sample order.

Remember the quality of all our goods are
guaranteed.

Delhi Fruit AND Vegetable Canning Co.,
FACTORIES: Delhi, Ont., and Niagara on the Lake.

12 Years Experience

Convinces us that it pays to can and
preserve the best goods possible.
Sales for 1891-2 doubled those of pre-
ceding year.

We have our Factories thoroughly
renovated and are in position to im-
prove if possible the standard of our
goods this season. We can furnish

MARKETS.—Continued.

is firm, the total pack is reported on all hands to be short, the local supply is meagre, though it has been recruited this week by one or two houses on the street by new pack stock to sell at \$1.45 to \$1.50.

MONTREAL.

The local canned goods market is quiet. Owing to the large pack mackerel is quoted lower, but lobster holds steady. The old stocks of salmon is pretty well cleaned out and the market is in good condition to receive the new pack which is not large. It is thought that an advance may be expected in this line. This is owing to the short catch on the Fraser river. The Skeena river district the catch has been fair and there is a likelihood of a scarcity of this fish. The pack of peas is not large, but small fruits have been packed in fair quantities. The packers of tomatoes will have to carry their own stock this season. The wholesale trade have decided not to order in large quantities, but only as they require them. They say that after having sold 1000 cases early the packer would sell 100 cases later on at a lower figure.

Continued from page 14.

ing of peaches, pears and apples is likely to revive the demand. The stock in the hands of retailers is not believed to be very large, as buying fell off after the first fruits were in, and also stiffer ideas of wholesalers tended to dissuade retailers from laying in supplies till a moment when prices should be more favorable to them. In essential respects the market is firm. Local prices are $3\frac{1}{2}$ c. upwards for yellows and $4\frac{1}{2}$ c. for granulated. The price of granulated advanced 1-16c. on Tuesday in New York, and is now 4 11-16c. there. Car loads are not so conspicuous a feature in the sugar business as they were.

SYRUP AND MOLASSES.

The demand for syrup still keeps up and is beyond the capacity of the supply at the moment to fill. The price is still firm, $2\frac{1}{4}$ c. being the lowest ruling for fair stock. Low grades are hard to get.

Molasses is dull and unchanged. Trinidad in puncheons is worth 35 to 37c., in-barrels 38c. Porto Rico in barrels is 42c., New Orleans is 30 to 42c. Low grades are already scarcer.

TEAS.

Tea does not receive much attention from retailers, whose orders just now are for only such quantities as are necessary to keep the current consumptive trade going on. Later in the fall the trade is expected to pick up, as prices promise to be full and tea is one of the commodities that retailers buy somewhat in advance of the moment's needs when they do buy. Between importers and whole-

salers there is some business going forward, but it is not of a steady character. Occasional large sales are made between intervals in which little or nothing is done. Japan teas are still firm, and it is expected that their firmness will outlast the receipt of the lower grade teas, which are now coming forward.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

Canned oysters are higher by $2\frac{1}{2}$ to 5c per dozen than they were earlier in the season, and the market appears to be quite firm at the advance.—N. Y. Commercial Bulletin

PETROLEUM

Canadian refined oil remains unchanged in quotation at 14 to $14\frac{1}{2}$ c. outside and $14\frac{1}{2}$ to 15c. delivered in the city, but the demand is improving and business is more spirited.

BUTTER AND CHEESE.

Butter increases in scarcity and firmness. Dealers who have any can depend on the market for good prices, as all that arrives is very readily taken. Good dairy tub or even good store-packed is exchangeable at from 15 to 17c. per lb., and only very poor butter ever changes hands at less than 13c. Prob-

ably no purchases at all are made below 13c. The market is firm all round, owing to the steady call from buyers who want the butter for shipment out of the country. Montreal is still a strong market. Present receipts on this market are largely in tubs, though some rolls still come to hand. The shortage in the supply leads to the belief that some retailers are holding on to their lots to realize higher prices, and there is a possibility that those who wait may do better, but it must be remembered that during the time allowed for prices to grow stock cannot but decline, so that holding unfits the butter for the best prices and is risky, for no one can say when prices may lose the support of buyers.

Cheese is firm at 10 to $10\frac{1}{2}$ c. for good colored stock. The supply is ample for all trade needs, but the British market is strong.

COUNTRY PRODUCE.

BEANS—Beans are unalterable apparently as they are still dull at \$1.20 to \$1.30 for good stock in trade lots.

DRIED AND EVAPORATED APPLES—Dried apples are somewhat firmer at $4\frac{1}{2}$ to 5c. Evaporated are steady at $6\frac{1}{2}$ to 7c.

EGGS—The supply is getting behind the demand, and the price is firm at 12c.

Honey—New extracted is quiet at 8 to 10c. Sections are 12 to 14c.

HOPS—Last year's crop is quiet at easier prices, 18 to 20c. being those now holding while 90's are 13 to 15c.

PROVISIONS.

The tendencies noted for some weeks past are now getting control of the market, and firmness and scarcity are the ascendant con-



A Laundry Soap for all Household Purposes.
Gives a good profit to the Grocer.

The St. Croix Soap Mf'g Co.,

Branches:

St. Stephen, N.B.,

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington st. east.

**CANNED
GOODS**
—A—
SPECIALTY.
WRITE US.

ESTABLISHED 1880.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

PACKERS'
AGENTS.
SALMON,
VEGETABLES, Etc.
WRITE US.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Ltd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow.

England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
GENERAL COMMISSION MERCHANTS

—AND—

BROKERS

For all lines of Canned Goods, Hams, Bacon, Lard, Butter, Cheese, Dried Fruits, Coffee, Sugar, etc.

CORRESPONDENCE INVITED.

P.O. Box 615. WINNIPEG, MAN.

W. A. McCLEAN & CO.,
Pork Packers.

FOR SALE--

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

We are now receiving California fruit direct from California in car lots.

Our first car arrived on Thursday, 28th inst., and was sold at auction on arrival. We expect another car next week. We are also receiving cars of Tomatoes, Watermelons, Apples, etc., and all kinds of small fruits, and we solicit a share of your trade.

Yours respectfully,

McWilliam & Everist,

25 and 27 Church St.,

TELEPHONE 645. Toronto, Ont.

MELONS--

Two to three cars weekly.

TOMATOES--

Mississippi stock arriving, fine shape.

CALIFORNIA FRUITS--

Apricots, Peaches, Plums, Cherries—fancy packed.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.

WRITE FOR PRICES.

JAS. PARK & SON,
TORONTO.

New cheese,
Small Two Pound cheese,
Roquefort cheese.

Choicest quality Hams, Bacon, Beef Hams,
Dried Beef, &c. Write us for
Price List.

Husband Bros. & Co.,

71 Colborne St., Toronto.

FINE NEW LEMONS
AT LOWEST PRICES.

REFERENCE: Imperial Bank, Yonge and Queen.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada.

W. GIBBINS & CO.,

SUCCESSORS TO

JOSEPH CARMAN,

Commission and Manufacturers' Agents, Grain Brokers.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited. Consignments Produce will have prompt attention.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

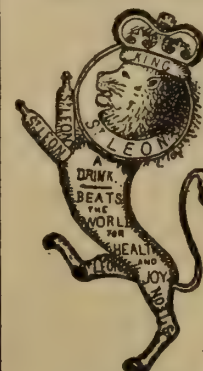
Reesor & Rogers,
Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

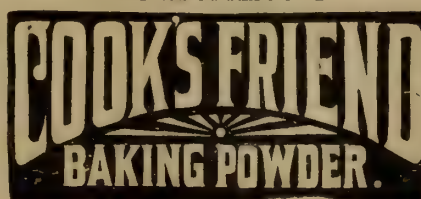
Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto
BRANCH—Tidy's Flower Depot, 164 Yonge St.

McLAREN'S



Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

ditions. All stocks are low in most lines of smoked meats. Prices have hardened and advanced in many lines since last week.

BACON—Long clear is $8\frac{1}{4}$ to $8\frac{1}{2}$ c., smoked backs are $11\frac{1}{4}$ to 12c., bellies $11\frac{1}{2}$ c., rolls 9 to $9\frac{1}{2}$ c.

HAMS—Are steady at 12 to $12\frac{1}{2}$ c.

LARD—Pure is unchanged at $9\frac{1}{2}$ to $9\frac{3}{4}$ c. for tubs and pails. Compound is steady at $7\frac{1}{4}$ to 9c.

BARREL PORK—U. S. heavy mess is \$15 to \$16, Canadian \$16, short cut \$16.50 to \$17.

DRESSED MEATS—Beef is $3\frac{1}{2}$ to $4\frac{1}{2}$ c. in fore and 8 to 9c. in hindquarters, mutton is 7 to $7\frac{1}{2}$ c. Lamb $9\frac{1}{2}$ to $10\frac{1}{2}$ c., mutton 6 to $7\frac{1}{2}$ c., veal 7 to 8c.

VEGETABLES.

Potatoes are in good demand at \$1.25 to \$1.40 per barrel. Tomatoes are plentiful at 20 to 30c. a basket. Watermelons are easier at \$20 to \$25 per hundred. Musk melons are \$1.75 to \$2 per crate. Celery is 30c. per doz. Malta onions are \$3 per hamper. Sweet potatoes are \$4 to \$4.50 per barrel.

GREEN FRUIT.

The scarcity of oranges still has a firming effect on prices, and now dealers want \$7 to \$8 for Sorrentos, and there is no other class of oranges obtainable. New Jamaicas will be on hand in a few days. Lemons are as firm but not as scarce as they were, the high prices of last week holding because of present stocks being bought after the advance. Maoris are \$9.50 to \$10, Verdellis \$8 to \$9, and Messinas about out of stock at \$8.50 to \$9. Bananas come to hand freely again and are quoted at \$1.25 to \$1.85. Apples are \$1 to \$1.50. Peaches quote at 75c. to \$1.25; plums at 90c. to \$1.25; pears at 40 to 50c. for Bells, 50 to 60c. for Tysons, and 60 to 85c. for Bartletts in baskets. The latter in barrels are \$5 to \$6.

FISH.

Prices are firm at 7c. for whitefish and salmon trout, 17c. for B.C. salmon, and 82.25 to \$2.50 for lake herring.

SALT.

No change is to be noted in the quotations for some time standing in Prices Current. The week's trade has been of moderate proportion.

HIDES, SKINS, WOOL, TALLOW.

HIDES—Are $4\frac{1}{2}$ c. for No. 1 green cows', 5c. for cured.

SKINS—Lambskins and pelts are uniform at 50c. Calfskins, 5 to 7c.

WOOL—Fleeces are 17c. for clothing grades and 19 to 20c. for combing. Pulled is 22c. for super, 25 to 26c. for extra super.

TALLOW—Is 2c.; rendered is bought at 5c., and sold at $5\frac{1}{4}$ to $5\frac{1}{2}$ c.

MONTREAL MARKETS.

MONTREAL, Sept. 1, 1892.
GROCERIES.

The grocery market in some lines has shown a slight improvement, while in others it has shown a decrease. We think that on the whole the market is promising all round, and that no one has cause to complain. The only thing that is detrimental to the state of trade is the cutting that is being carried on by two of our local wholesale grocers, which has an unsettling effect on the market. The two firms always seem to be at loggerheads, one trying to out-do the other. The rest of the trade all seem to be of the same

opinion, that is that future business looks very promising. The travellers out are doing a nice steady trade, and the whole tone of the grocery market may be summed up as good. Payments are coming in in good style, and few renewals are being asked.

SUGAR.

In tone the local sugar is in a decidedly better condition than it has been for some time. Advices from New York quote raws as being very firm and a cable from London says cane and beet as also firm. Our local prices have advanced both for granulated and yellows and the refiners report steady sales at new figures. The wholesale trade also claim to be doing a good steady trade in all parts at good prices. There is considerable cutting going on among the French wholesale houses especially between the two largest. We hear of single bbl. lots being sold at $4\frac{1}{4}$ c. for granulated. Refiners figures are now $4\frac{3}{4}$ c. granulated and yellows 3 5-16. these are first hand prices. We quote granulated $4\frac{1}{2}$ to 4 9-16c.; yellows, low grade $3\frac{1}{2}$ to $3\frac{3}{4}$ c., and yellows bright $3\frac{3}{4}$ to $4\frac{1}{4}$ c.

SYRUPS AND MOLASSES.

There is quite a trade doing in Canadian and American syrups and quite a few small lots have moved during the week. The wholesale trade report a better demand from the country for both lines. In molasses there is more or less cutting being done but the bottom figure is 31c. Stocks here are light and one local jobber had to fill his contracted orders by getting stock from Quebec. Some 1,000 puncheons were sold on this market by Quebec brokers this adds extra freight to the cost. A boat is expected here soon. We quote American syrup 23 to 25c. according to quality, Canadian $1\frac{1}{4}$ per lb., molasses 31 to 33c.

TEAS.

The Japan tea market is still dull with only a small trade doing. Prices at this point are very firm, and will continue so as advices from Japan are quoted as being very firm. It is thought that teas will advance still further later on. The Empress of Japan has arrived at the coast with her damaged cargo of teas, but just how much is hard to ascertain. All the stock will likely be brought east and auctioned off, thus the market will have to compete against damaged teas. Brokers here think the damaged stock will not effect this market to any extent as the teas will not be good for anything. Blacks are dull and quiet with only a fair trade doing.

COFFEE.

Coffee has shown considerable activity during the week. Values are firm, but local prices are unchanged. We quote as follows:—Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; and Maracaibo, $22\frac{1}{2}$ to 23c.; Santos, $17\frac{1}{2}$ to 19c.

RICE.

The rice trade has not been so good during the week as the weeks previous. The demand has been of a smaller nature. Millers say trade on the whole this year is not quite as good as last. The wholesale trade report fair business. We quote as follows: Standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

NUTS.

Nuts are about the same as last week, the trade being purely a local one. Grenobles and Ivicas are scarce and in good demand. The only change during the week has been in new Grenobles which have advanced.

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

The expectation of big wheat crops makes buyers on the other side of the Atlantic bearish in their offers, and business in the shipping of flour consequently lags. Export inquiries are not wanting, but they are connected with ideas of value that keep buyers and sellers at a distance. Prices are steadily held by the millers and shippers at last week's quotations. In feed there is no new development.

FLOUR—City millers' and dealers' prices are: Manitoba patents, \$4.95 to \$5; strong bakers', \$4.50; white wheat patents, \$4.80; straight roller, \$4.40; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.60 to \$4.70; Manitoba strong bakers' \$4.20 to \$4.30; Ontario patents, \$3.90 to \$4.10; straight roller, \$3.65 to \$3.70; extra, \$3.15 to \$3.25; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12, shorts \$13 \$14, mixed feed \$22, feeding corn 50, oats 33 to 34c.

HAY—Old baled timothy is firm at \$12 on track. New is \$9.

STRAW—Is steady at \$6.50 to \$7.

MONTREAL.

Flour remains about steady, with a very moderate demand, chiefly for local wants. On large sales quotations would be cut some. Patent spring, \$4.60 to \$4.75; patent winter, \$4.25 to \$4.55; straight roller, \$4.00 to \$4.15; extra, \$3.40 to \$3.50; superfine, \$3.90 to \$3.15; fine, \$2.70 to \$2.90; strong bakers, \$4.25 to \$4.40.

Oatmeal is a shade higher, and held firmly in sympathy with the strong feeling in oats. Local demand is fairly active. We quote: Granulated, bbls \$4.10 to \$4.25; rolled bbls., \$4.10 to \$4.25; Standard, bbls., \$3.95 to \$4.05; granulated in bags, \$2.00 to \$2.10; rolled in bags, \$2.00 to \$2.10; standard in bags, \$1.90 to \$2.00.

Bran and shorts are fairly active at quotations, mouille is quiet. We quote:—Bran per ton, \$13.00 to \$13.50; shorts per ton, \$14.00 to \$15.00; mouille per ton, \$19.00 to \$22.00.

ST. JOHN, N.B.

There is no change to note in flour. It is in good demand and prices are steady. Manitoba is quoted at \$5.50 to \$5.60, Ontario high grade \$4.60 to \$4.70, medium patents \$4.35 to \$4.50.

CORNMEAL—Market very firm, stocks light; prices have advanced 10 to 20c., and will probably be quoted higher. Present figures are \$2.95 to \$3.05.

OATMEAL—Very little change. Is in good demand and selling at \$4.20 to \$4.30.

LOBSTERS,

Finest brands, Canned Lobsters, tails and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

For good fresh

OATMEAL

Pot Barley,
Split Peas
or Cornmeal.

Write or telephone

GARTLEY & THOMPSON,

303 to 311 Talbot St., London, Ont.

BUY THE BEST. SEELY'S



Celebrated
Flavoring
Extracts.

VANILLA, LEMON,
and Assorted Flavors.
Standard Goods of America (established in 1862). Once tried, always used.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

Are You Ambitious

To make your window attractive and increase your business? If so, send for elegant TUTTI FRUTTI hanger signs free. Address,

ADAMS & SON'S CO.,

11 and 13 Jarvis St., Toronto.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

R. M. PINCOMBE.

W. W. SUTHERLAND.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,

also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

REINHARDT & CO.,

SALVADOR LAGER IS THE VERY BEST. TORONTO.

WALTER THOMSON
MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

BRANDON ROLLER MILLS,
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS.

N. WENGER & BROS.,
AYTON, ONT.

-- MILLERS --
(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

AGENTS:
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.



MONTREAL MARKETS—Continued.

The following are the quotations:—Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; walnuts, Grenoble, new 13 to 14c.; walnuts, French 10 to 10½c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

DRIED FRUIT.

It is expected that the new fruit will be to hand in a few days and it will come to a high and dry market. The business the last few weeks has been kept down for want of stock, but when the new fruit arrives the market will be brisk. We quote:—Currants, provincials, 4¼c. to 4½c. in bbls; do. 4½ to 4¾c in half bbls; do. 4¾c in cases; currants, Patras, 5c in bbls; do. 5¼c in bbls; do. 5½c in cases. Raisins, Valencias, 4¼c., Sultanas 7½c. prime stock.

GREEN FRUIT.

Green fruit has sold at better prices this week than last. The auction sales take place almost every day and the figures brought this week is on par with our quotations. The sales are being run by two large Californian shipping houses and with the exception of the Clogg sale last week prices realized have been up to the shippers fondest hopes. The two firms Vipond McBride & Co, and J. R. Clogg are doing their best to bring Montreal into prominence as a fruit centre, and hope next season to increase the sales where one car is sold now to make it three cars per day. Lemons are scarce and the demand is large. Our prediction of last does not seem to take place for the price during the week has not been changed. Californian fruit is selling well pears, peaches, and plums being in good demand. Bananas are selling at the same figure. The demand is good as is also the fruit. We quote: Lemons \$6 to \$6.50; California peaches \$1.75 to \$2.00 per box; Southern peaches \$3 to \$4; Western peaches 75c. to \$1; California pears \$2 to \$3.00; plums \$2.50 to \$3 per crate; banannas \$1 to \$1.50 per bunch; Southern Bartlett pears \$3 to \$4 per keg; black berries 13 to 14c.

APPLES.

The apple trade has been fair. Receipts were heavy and not striking a brisk market, stocks here are large. Dealers here say the parties that contracted for apples at the orchards will be sick of their deal before long, as the cholera scare in Europe will have a bad affect on that market. Our local dealers are satisfied to wait before they go into the export trade. Prices have eased off during the week. Dried have advanced under fair demand. We quote Duchess \$1.25 to \$1.50; Astrican \$1 to \$1.25; and baskets 20 to 25c. Evaporated 6 to 6½c. and dried 4½ to 5c.

HONEY.

There is a fair local demand for bright honey and a few lots have moved. The dark stock in this market is selling slowly and no doubt holders would make concessions. We quote strained bright 7 to 8½c., dark 6 to 7c., comb bright 8½ to 10c., dark 7 to 9c.

HOPS.

Not much can be said about hops till the new pick arrives here in quantities. Some new stock has been placed with our local brewers and they say it is fine. It is thought quite a lot of Canadian hops will be exported. We quote 25c. for bulk, and pressed 17 to 18c.

FISH.

Fresh fish is quiet, the trade doing being only a small usual one. In pickled fish a few small lots of green cod have changed hands

at \$4.75 to \$5 per brl.; dry cod, \$4.75 to \$5 per quintal.

We quote as follows:—Smoked Yarmouth bloaters, per 60 box, \$1.00 to \$1.10; St. John's bloaters, per 100 box, 80c. to \$1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c.; finnan haddies 7 to 8c.

We quote No. 1 herring, per brl., \$4.50 to \$4.60; lake trout, per half brl., \$4.00 to \$4.25; sea trout, per bbl., \$8.25 to \$8.75; codfish, green, No. 1, per bbl. \$4.75 to \$5.00; do. No. 2, per bbl., \$4.25 to \$4.50; codfish, dried, per bbl., \$4.25 to \$4.50; salmon, B.C., per bbl., \$13 to \$13.50; do., Nfld., No. 1, per tee, \$22.50 to \$23; do. do., No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

EGGS.

The demand for eggs is about the same as last week. The receipts are still heavy and some of the stocks arriving is not up to much. We noted last week that the export trade had been stopped nor is it likely to start for some time. Prices at this point are about the same and we quote the 11 to 12c. figures.

PROVISIONS.

The local provision market is still without feature. Pork is jobbed off in a small way and the movement in smoked meats is also very small. Lard is as dull as heretofore. Prices are the same, we quote the following quotations: Canadian short cut, per brl. \$16.75 to \$17.50; mess pork, western, per brl. \$16.00 to \$16.50; short cut, western, per brl. \$00.00 to \$00.00; hams, city cured, per lb. 11c. to 11¼c; lard, Canadian, in pails 8¼ to 8½c; bacon, per lb. 9½ to 10¼c; lard, com. refined, per lb. 7 to 7¼c.

CHEESE AND BUTTER.

Cheese shows little change, but the spot market was somewhat livelier to-day but values are not changed.

GRAIN.

Wheat is still inactive. Some peas and oats are moving but the demand in all lines is generally small.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Aug. 31, 1892.

GROCERIES.

Very little difference appears in comparing this week's trade with last, though we think an improvement is noticed. An advance is reported in sugars, and molasses is held firm.

SUGARS—The market has a very firm tone; prices have already advanced about ¼c. on all kinds, and still higher figures are looked for. Stocks held are smaller than usual, and a better demand is felt. Granulated is quoted at 4¼ to 4½c., yellows \$3.30 to \$3.40, extra C 3½ to 3¾c.

MOLASSES—The prices have advanced some 4c. per gallon, with good prospects for still higher figures; it is in good steady demand and quoted at 33 to 34c.

SYRUPS—Very little sale is reported and prices are steady at 2¾ to 3½c.

FISH—All kinds of fish have been scarce and as a consequence prices are higher. Dry cod, medium, are selling at \$4.25 to \$4.40, large cod \$5 to \$5.40, pollock \$2.50 to \$2.75, pickled herring (Canso) \$6 to \$6.25 per bbl., half bbls. \$3.25 to \$3.50, bay herring half bbls \$1.65 to \$1.80. Shad \$4.50 to \$5, smoked herring are higher, scaled are selling at 9 to 10c.

A VIEW OF THE WORLD'S FAIR BUILDINGS, in the form of a large sized lithograph, in eight colors, with key to same, can be had by sending your address with twenty cents in postage stamps, to Geo. H. Heafford, G. P. A., Chicago, Milwaukee & St. Paul R'y, Chicago, Ill. As the supply is limited, application must be made early. Should the supply become exhausted the postage stamps will be returned to applicant. 137

W. E. Zimmerman, a traveller in the employ of W. H. Gillard & Co., Hamilton, died on Monday evening of typhoid fever. He was well known and very popular, and much sympathy is expressed for his young widow. Mr. Zimmerman was 36 years of age, and was formerly connected with the firm of A. R. Kerr & Co.

R. Cunningham, the enterprising canner of Skeena River who recently established a cold storage system at his cannery at Port Essington, arrived in Victoria on Monday. When asked if the system was a success Mr. Cunningham said it was even better than had been expected. He estimates that he has this year saved over 70 tons of salmon which would otherwise have been allowed to rot and then been thrown overboard. Besides this the white salmon, which were formerly not used, are to be utilised hereafter. The white salmon are salted in cold storage and are to be sent to Spanish ports where a Mr. Bergoff, who is to handle it, says he can readily dispose of it after he has extracted the salt, which he does by a process well known in Europe. Mr. Bergoff has also purchased the 12,000 salmon frozen by Mr. Cunningham, which he intends to place on the Eastern market. He will go East with the fish to introduce it to the dealers of the big eastern cities.—Vancouver News Advertiser.



N. B.—The old STANDARD BRAND OF HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario

" W. S. Goodhugh & Co., Montreal.
" Tees & Peraso, Winnipeg.

Low Grade and Medium
JAPANS
A SPECIALTY.

DAVIDSON & HAY
WHOLESALE GROCERS, 36 Yonge St.,
TORONTO.

NEW CANNED LOBSTERS.

The "Royal" brand in tall and flat tins.
These goods were expressly packed for the
finest trade and have no Superior.

No first class retailers stock complete
without these goods.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

FANCY CHEESE

ROQUEFORT,
GORGONZOLA,
GRUYERE,
LIMBERGER,
PARMESAN,

PINE APPLE,
EDAM,
SAP SAGO,
NEUFCHATEL,
CREAM.

MACLAREN'S IMPERIAL
IN GLASS JARS.

We are now booking orders for fall delivery.
Quotations on application.

WRIGHT & COPP,
IMPORTERS,
40 Wellington St. East, TORONTO.

ESTABLISHED 1851.

We offer to the Trade:

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in
the Market, at 90c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.
WRITE FOR OTHER PRICES.

Japan Teas,

Best Value in Market.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

Now in store

NEW SEASON'S

Moning Congous

EDWARD

ADAMS & CO,
LONDON, ONT.

BALFOUR & CO.,
IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed ab-
solutely PURE, and sold cheaper than the com-
pound. Send for Prices.

New Season's
Fine Off-stalk and
Layer Valencias

NOW ON WAY.

Opening Prices will be low.

SMITH & KEIGHLEY
9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values
to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

J. W. LANG & CO.,
WHOLESALE GROCERS,

JUST ARRIVED:

New Lobsters

CELEBRATED STERLING BRAND,
also full lines of Canned and Potted
Meats, Soups, &c.

59, 61, 63 FRONT STREET EAST,
Cor. Church St.

TORONTO.

NEW
Young Hysons

To arrive in a few days Ex. S. S. "Empress
of India."

PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

J. F. EBY.

HUGH BLAIN.

Merchants visiting the city
during the Fair are cordially
invited to make our ware
house their headquarters
while in the city.

EBY, BLAIN & CO.,
WHOLESALE GROCERS,
TORONTO, ONT.

MONTREAL TRADE CHAT.

Vipond, McBride & Co. are now having three fruit sales a week.

W. C. McDonald, the tobacco manufacturer, is back from England.

Eight butchers have been fined \$2 a piece by the Recorder for having dirty stalls.

J. A. Blair, a retail clerk, has gone to St. Leon Springs to spend the next two weeks.

The retail grocers' will meet sometime in the near future to elect officers for the coming year.

A. Walsh, son of F. Walsh, has gone to New York where he will go into the grocery business.

Apple dealers here think that cholera will have a bad effect on the export apple business this season.

J. R. Clogg & Co. have sold two car loads of California fruit so far this week. It is from Earl & Co., Sacramento, Cal.

Jack Patterson, the traveller, is in town. He has been laid up for three weeks. He is now feeling well and will start out next week.

The treasurer of the St. John's fire relief fund has received a cheque from the Greely Burnham Grocery Co. of St. Louis Mo. for \$10.

Fraser, Viger & Co. are doing a nice out of town trade. Mr. Fraser says they have been so busy he could not take a holiday this season.

W. T. Costigan, the tea broker who had his foot crushed some time ago, is down at business. He has to use crutches and will have to for some time.

E. J. Taylor, the tea traveller, who cut his throat in the Waverly Hotel not long ago is still determined to die. He is closely watched, as he persists in the intention of making an end of himself.

HONEST ADVERTISING THE BEST.

There are some advertisers that prefer to come before the public in the character of a harlequin or a "snide" than in that of a legitimate and straightforward business man. I know of several enterprises that are being "faked," as it were, when a square appeal to the public on the merits of the article advertised would in my opinion result in ten fold greater success; and the sales would be enduring, whereas they are now transitory, dependent entirely upon the spurts of advertising and much being expected from mail orders.

I have in mind, among other things pushed in this way, a toilet soap. It is advertised quite extensively, and its only virtue which the advertiser seems to regard as of any interest to the public is its wonderful properties for the relief of red noses.

Now there are upwards of sixty-five millions of people with noses in this country. I will venture to assert that at least sixty-four and nine-tenths millions of these noses are in an ordinary healthy condition, and without any of the blooming tints of the rainbow.

In fact, the owners would reject with indignity any article which favored a bleaching process in these healthy and natural-colored noses.

Now this soap is a good toilet soap, and no one will gainsay the statement that it is a good article for daily use in the bath and morning ablutions, and in fact for all uses of a right good toilet soap; and the manufacturer, if you could reach him face to face with your feet under his mahogany, would probably "wink the other eye" if you should put the question straight: Will your soap bring back the natural color to an abnormally red nose? So he would repel with indignity any intimation that his soap might injure in the slightest degree the most healthy and tenderly cared-for nose. He would protest that no man or woman, even though his or her nose were as pronounced and bold as that of Chauncey Depew, or as mild and lovable as that of the Venus of Milo, yet his soap would make it only the more healthy and beautiful, and its precious natural color disturb not.

Why, then, does this soap advertiser think and cater only for one hundred thousand or less unhealthy and abnormally red noses, to the neglect of the sixty-four million nine hundred thousand of other people who might be made regular buyers of his soap? The more he talks about red and sore noses the more he drives away the sixty-four and nine-tenths millions of prospective customers with the healthy noses; for no man cares to trifle with the nose which gives him no trouble, and which he is proud of, by using the soap so strongly recommended and especially boomed for the dreaded sickly and red nose.

The reader may say that the advertiser is spending his own money for advertising, and if he did not find it paid him to do as he would not do so. That may be true, and yet it is no argument against the fact that he would do better to change and get some other name for his red-nose remedy, and put his soap before the sixty-five millions of people who use soap and who can and would buy it on its merits alone as fine, pure and healthy toilet soap.

Many advertisers have adopted this style of advertising, only to a little later on discover their mistake. With an article of real merit, for which there is a general demand, the better way is to appeal squarely to the public on its own merits. Because "fake" advertising temporarily pays, it does not follow that a more direct appeal, by legitimate and straight methods, will not pay much better.

Mr. Upton, when first introducing the Rochester lamp, painted the bald heads in the front row at the theatre, and adopted many other questionable schemes for attracting attention. Very soon, however, he found it more effective to fall back upon a direct and square appeal to the people on the merits of his article, and more profitable to sell it through established and legitimate channels of trade—jobbing houses and retail stores.

I am informed that J. C. Ayer, when he first started, used to sell his "Pectoral" only, and that from a peddler's wagon. He made it pay; but if some one had suggested other methods he might have replied: "If I didn't find this way of doing business profitable I should not pursue it." Nevertheless, he left his gaudily painted wagon and adopted other methods and accumulated several millions of dollars.

Barnum is often quoted as an illustrious example of a successful advertiser who made

use of "snide" methods. That may have been true when he was "faking" the woolly horse, Joyce Heath, and the original and only mermaid; but when he quit the red-nose business and became the proprietor of a great menagerie and circus, he advertised it for exactly what it was—"The Createst Show on Earth."

In the long run it does not pay to deceive the public. If by chance it should temporarily pay, then it is pretty clear that the same capital and energy employed in a frank and earnest appeal on the merits of the goods alone will in most cases pay very much better.—J. F. Place in Printers' Ink.

DOWN WEIGHT.

In an article on the practice of giving down weight the Northwest Trader says:

The last meeting of the Grocers' Association furnished positive proof of the correctness of our position. There was a quick and accurate weighing contest between three leading grocers. The ability of any of the three would be generally conceded, by those who know the trade of this town, to be above the average. The results of this contest showed errors in weighing, of from 3½c. to 24½c. on 90c. worth of goods. Obviously this runs into money with frightful rapidity, in the former a loss of one dollar in less than \$3.75 worth of goods. In neither case could the merchant continue business at anything like a profit on those goods he sells by weight. There is shrinkage enough here to account for all the losses in the retail grocery business, without taking into consideration any of the other sources of loss inevitable in this business? What have the grocers to say for themselves as to this showing? Isn't it about time to quit the practice of giving down weight?

TORONTO'S GREAT FAIR

The Toronto Industrial Exhibition opens on Tuesday next, the 6th Sept., and closes on the 17th. With the enlarged grounds, new half-mile track, new grand stand 700 feet long, many other improvements, and the large number of excellent special attractions provided, the coming Fair will undoubtedly be away ahead of all that have preceded it. The entry list in all departments is larger than ever, and the space in all the buildings has been taken. The usual cheap fares and excursions will be given on the railways. The attendance of visitors from all parts of the country will undoubtedly be great.

Egan Bros., grocers, have purchased from J. H. Price a store on Talbot street east, St. Thomas, for \$3,000.

The store of Robert Flynn, Mountain Grove, Ont., was destroyed by fire on Monday. This is the third time fire has attacked his property.

The British America Starch Company (Ltd.), Brantford, are now quoting their Canada Laundry in boxes at 3¼c. The change escaped correction in this week's Prices Current, but will be inserted next week's.

Wright & Copp have made arrangements for exhibiting T. A. Snider Preserve Co.'s goods, chocolate menier, MacLaren's cheese and other lines that they are selling agents for in this city, at the Toronto Industrial Exhibition to be held here next week. Henry Wright will be in attendance on the grounds and will make the trade and consumers welcome to taste and try the goods his firm represents.

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE”

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not confound us with other firms.

PUT

TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.50. Express prepaid. Cash with order.

C. F. SE SWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

T. A. LYTLE & CO., Vinegar Manufacturers, TORONTO.

Have reduced the price of
their Celebrated

BEAVER BRAND

PICKLES

Send for Quotations.



FAMOUS “STAR”

Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

F. W. FEARMAN,
HAMILTON, ONT.

THE FINEST
IN THE LAND.

CHOCOLATES

EVERY CHOCOLATE IS STAMPED

G. B.

GANONG BROS., Ltd.

ST. STEPHEN, N.B.

There is no other Blacking for sale in Canada equal to

P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,

31 Front Street East, Toronto.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris



MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

BOOT PREPARATIONS SOLD EVERYWHERE.



MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

POSITION OF THE DEBTOR.

When a man, be he a dealer in or a consumer of merchantable commodities, asks for credit, he asks to be accommodated. Too many buyers get the idea into their head that they confer a favor upon the seller when they bestow their patronage upon him, whether they pay cash or are granted time. There is nothing surprising in this. Retail dealers and consumers, too, are being educated up to that point every day. Their trade is "drummed" by the commercial traveller, solicited by the circular and persuaded by the newspaper advertisement. But it is a mistaken conception of the purpose of these trade "fetchers" that leads them to think they are the obligers and the sellers the obligees if the term may be used. Advertisements may persuade, circulars plead and commercial travellers solicit, but the trade they are after is the trade that pays. They want a share (the lion's perhaps) of the orders that they know will be given to some one. They do not ask the dealer to buy simply to accommodate them. Sometimes the "drummer" may convey this impression, but it is seldom with the knowledge and consent of his employers.

Legitimate business men seek legitimate trade. If they buy on credit, they are the accommodated parties, but when they sell on the same terms they are extending favors to some other fellow. The consumer may allow himself to be overpersuaded by the retailer, the latter by the travelling agent, but if he does, he alone should bear the burden of any loss that results. He is still the accommodated. If he buys goods that he knows to be inferior, and he pays the same price that would secure a better grade, then, perhaps, he is conferring a favor upon the seller; but even in that case, just as sure as he asks and obtains credit, he is still the accommodated party.

Under whatsoever circumstances a trade is made, if the buyer is given immediate possession and the time of payment fixed for some future date, he, and not the seller, is under obligations. He may be rolling in wealth, or his name be famous in the annals of history, but he is no less accommodated than the most poverty-stricken and obscure individual who ever bought a loaf of bread on credit. A promise to pay is not money. Men have gone to bed rich and awakened next morning by the gaunt finger of poverty tapping at the window. Others have retired amid the rags of a pauper's pallet and arisen to find themselves out of reach of want forever. Men of wealth often become suddenly poor, but paupers seldom become suddenly rich, hence, there is considerable risk in either case.

A credit seeker is not inferior to the individual who grants the favor. He need not imagine that he must cringe before the alleged importance of his creditor. It is strictly legitimate to ask for credit if one has

the inclination and ability to pay his bills when due. The debtor is just as good a man as the creditor, if their only difference lies in their positions at opposite ends of a business transaction. But when a debtor begins to imagine that he has accommodated his creditor, or when the latter permits the former to convince him that such is the case both

are on the wrong road, and the foundation of the credit system begins to weaken.

"I do not believe in being excessively polite to one's creditors," said a man well known to the vehicle trade. Later on, when he became manager of a carriage factory, the not-excessively-polite missive that came from some of his debtors often sent him home at night sick at heart. The chickens had come home to roost.—Ex.

"Happy Thought"

IS BOUND TO WIN

Merchants that appreciate despatch, neatness, permanency and exactness will use nothing but our new "Happy Thought" Counter Check Book.

No Carbon Paper required. Every page copies to the very edge and nothing to do but use your pencil upon the bill. Surely the invention is a "Happy Thought."

Every Merchant is made happy, contented and safe when they use "Happy Thought." Made in all sizes and shapes of Carter and Grip Books.

Send for samples of "Happy Thought" and Store and Office Supply price list, etc.

**J. K. CRANSTON,
GALT, ONT.**

Agent for Carter and Grip Counter Check Books as well.

Mention this Paper.

Morton Densem & Hurst, Sole Manufacturers of the Automatic COUNTER CHECK BOOK

Patented Feb. 25th, 1892, No. 38351.

3 and 5 Adelaide St. East, Toronto, Ont.

We desire to call the attention of the merchants of Canada to our New Automatic Counter Check Book. It is the Newest and Best Book yet introduced. No more need of any carbon leaf and yet you have a beautiful and indelible transfer. Merchants everywhere proclaim it the best book known to lessen the labor of clerks in making rapid sales.

We will be pleased to send samples and price list on application. Prices cheaper than any other check book.

With the Old Style of Books it requires from 5 to 8 movements to complete a sale, with the AUTOMATIC one or two movements are all that are required. Merchants can see at once the advantage.

"SUNSHINE"

(A SELLER.)

Retails at 10c. per cake.

See Prices Current.

Have You Stocked It.

BREWSTER SOAP WORKS,

308--310 Greenpoint Ave.,
Brooklyn, N.Y., U.S.A.

J. M. LOWES SON & CO.,
35 Wellington East,
Toronto Agents.
W. T. COSTIGAN & CO.,
Montreal,
Agents.

THE CANADA MEAT PACKING CO.,

**MONTREAL,
BEEF AND PORK PACKERS,**

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

You

Will do your Customers a great Kindness by recommending

NEW COLD PROCESS

Ivoryine Starch.

THE MOST PERFECT FOR COLLARS, CUFFS AND SHIRTS.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

"There are geniuses in trade, as well as in war or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

Soap and water are cheap, but soil on goods is expensive.

Restore goods to their proper places as soon after using as possible

If you want books, it is rarely wise to pay double price for them to a travelling book-seller

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

WANTED BY COMMISSION AGENT TRAVELLING B. C., a few more first-class lines. D. G. Williams, 182 Fort St., Victoria, B. C. 37

WANTED TO EXCHANGE—A FARM OF 177 acres good land, and in good location, for a stock of groceries, or general goods, from \$6,000 to \$8,000. Address B, this office. 37

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

PERSONAL.

Mr. Leon Labonde, for the past 10 years, one of the best known traveller's and tea salesmen on the road from Port Arthur, Ont., to Victoria, B. C., and in the N. W. States of the U. S. and Wash., is open for engagement to travel on salary or commission in any part of Canada or the U. S. Mr. Labonde's residence is now at 109 St. Denis St., Montreal, P. Q., Canada, having removed from Winnipeg last February. The highest references will be furnished from mercantile houses, bankers, etc., to any house requiring his services, who may happen not to know him, and if you require a traveller with the most successful of records, acknowledged ability, a spotless reputation, and the finest connection in this country, address as above. 38

CROSSE & BLACKWELL'S

CELEBRATED

Pickles,
Sauces,
Jams,
Potted Meats,
Table Delicacies

ARE SOLD BY

ALL GROCERS IN CANADA.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.



T. LAWRY & SON,
HAMILTON, ONT.

Curers of **L & S** and **Imperial**
Brands of Fine Sugar Cured Meats.
SUMMER CURING NOW READY.



SALES MADE OR PENDING.

The business of W. A. McGee, grocer, St. John, N. B., is advertised for sale.

The grocery stock of J. D. White & Co., Montreal, Que., has been sold for 61½c. on the dollar.

The stock of C. F. Herbert, grocer, Winnipeg, has been sold at 34c., and the book accounts at 11c on the dollar.

CHANGES IN STYLE OR COMPOSITION OF FIRM.

D. W. Port & Co, wholesale fish dealers. New Westminster B. C., have been succeeded by the Port & Winch Co. Ltd.

REMOVALS AND DEATHS.

L. G. Harrington, general merchant, Antigonish, N. S., is dead.

Ansley Elliot, general merchant, Port George, N. S., is dead.

Charles Duncan, wholesale fruit merchant, Montreal, has left the city.

S. H. Hansler, of Hansler & Walker, general merchants, Tilsonburg, Ont., is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

James McLaren, Avondale, N.S., has assigned.

J. T. Johnson, grocer, Berlin, Ont., is in trouble.

The Parisian Store Co., Northfield, B.C., has assigned.

Alex. Robertson, grocer, Perth, Ont., is offering to compromise.

John C. Cole & Son, grocers, Woodstock, N.B., have assigned.

Robert J. Fraser, general merchant, Newington, Ont., has assigned.

Nisbet & Drake, grocers, Halifax, N.S., are offering to compromise.

Nathaniel Williams, general merchant, Shelburne, N.S., has assigned.

Mrs. James Trethaway, general merchant, Mission City, B.C., has assigned.

Joseph Ouelette, general storekeeper, of Wahnapiatae, has assigned to O. Ray.

N. C. McKeen, grocer, New Westminster, B.C., has assigned to Angus McInnes.

Courchene & Co., grocers, Nicolet, Que., are offering to compromise at 25c. cash.

Robert J. Fraser, merchant, Osnabruck, Ont., has assigned to Jno. M. Campbell.

M. H. Denton, grocer, of Spadina avenue, Toronto, called a meeting of his creditors at the office of Henry Barber & Co., Friday afternoon, and asked for a compromise. The matter was considered.

CULTIVATED TASTES.

A Baltimore trade paper says: "One of the food marvels of our modern times is the consumption of canned salmon. From the beginning regarded as a game fish of the more northern waters, a food for the financial and gastronomic gods, it has become an almost every day dish for people of very ordinary fortune, a rival in fact of the cattle of the plains and an important article of commerce. The position it holds in these respects is due to the canning industry. The salmon business of the North Pacific coasts is vast, and, as yet, ever increasing. The bulk of the fish is shipped to the British Isles, as canned salmon. Thus it is seen that the English people are warmed by the Republican waters of the gulf stream and fed with salmon which follow the despotic waters of the Japan current, that crosses the Pacific ocean and warms the northwestern verge of the American continent where this great fish comes to spawn in solitude.

"But, in late years, the demand for this salmon has greatly increased at home and America now consumes a large quantity of her Oregon and Alaskan fish.

"The fluctuations of demand have misled the most astute dealers several times in late years because they take too superficial a view of the requirements of food consumers. A taste for salmon is one that grows by cultivation, but it remains when once acquired; but this is not the main factor in the original increase of consumers.

"The price of this canned fish, the intrinsic food value of the contents of the can, the service which it will do commends itself at once to all who desire variety in economy. As our population increases, driving the cowboy and his herd from prairie to plain, from east to west, from great ranges near railroads to hills inaccessible to them, the supply of meat decreases in the same ratio that demand for it increases and the price steadily advances despite the steady decline of wages. Being accustomed to liberal supplies of meat, the palates of the people cannot forego it without some substitute, and salmon comes not only very near to a complete substitute, but, as a variety, is an improvement and is cheaper than meat in point of fact. In a two pound or tall tin, the amount of excellent, rich, palatable food is very much more than would be in two pounds of meat, whilst at the retail price of 15 to 18 cents per can it is only about one-half the price of the meat per pound. On the table it will go double as far as the same quantity of meat and is satisfying in like proportion.

"Therefore the taste which must have meat and cannot afford it hails gladly the new meat, for it supplements the family of "Ser Loin" in a most agreeable and economical manner. "On what meat has this our Cæsar fed, that he has grown so great," yet man must be poor indeed who cannot now have this royal fish on his table. So the in-

crease of demand goes steadily on and when the excess of packing of it seems to threaten ruin to the holders, the demand simply increases, a wider market is opened for it, more people are advantaged, and the over-pack of salmon proves to be an imagination, and this will probably continue till the over-fishing depletes the supply and once more it will become food for the wealthy. But when that time comes, meat will have risen to very much higher prices than now as compared with wages, and the palates of the poor will have to come down to the rations of the poor in a monarchy."

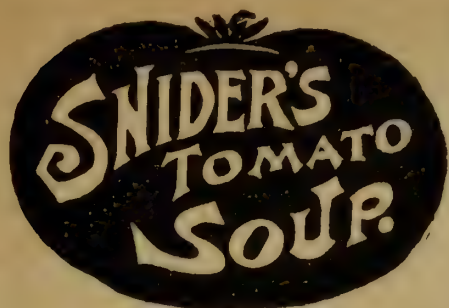
THE WORK OF VANDALS.

Some months ago the Gazette drew attention to the fact that an enterprising oil firm of Quebec had painted their sign on the face of the rock where the landslide occurred a few years ago. They had no authority for thus defacing public property, but although regret was publicly expressed on every hand no one took any steps to have the nuisance removed until to-day when a painter was seen at work covering the face of the cliff with a coat of brown paint. The firm made enquiries and found that he was acting under orders of a Montreal newspaper which was as anxious for cheap advertising as they were themselves. Now, although people were glad to have the sign painted out, they were furious at this high-handed proceeding, more especially as it came from Montrealers and one irate city councillor left for the place vowing that he would tear down the ladder with his own hands. He must have been late in getting there, however, as he and the painter did not happen to meet. So strong was the feeling that, had it been known beforehand what was going to be done, the painter would have been forcibly interfered with. The firm in question consulted their legal advisers, Messrs. Pentland and Stuart, and were told that they could recover the amount spent by them in painting their sign on the rock. It would appear to the uninitiated that if one person has a right to paint rock piebald another has an equal right to add an artistic coat of brown. Meantime another vandal, who keeps a large store in St. Rochs, has sent down some painters in a schooner to paint his sign in 20 inch letters on Cape Trinity, one of the most interesting features of the famous Saguenay. Another has painted the name of a certain patent medicine close to the spot where Montgomery fell.—Montreal Gazette.

DR. PRICE'S
Cream Baking Powder.

Contains neither Ammonia or Alum.

Prof. Johnson, of Yale College, says:—"Bread made with a Baking Powder containing Alum, must yield a soluble Alumina salt with the gastric juices, and must therefore act as a poison. The manufacture and sale of such poisons ought to be interdicted with heavy penalties."



THE T. A. SNIDER

PRESERVE COMPANY,
Cincinnati, Ohio.Do not fail to visit Toronto's great
Industrial Exhibition, Sept. 5th to
17th, and test the merits of our

SOUPS AND CATSUP.

CANADIAN AGENTS:

WRIGHT & COPP, TORONTO.

CRESCENT BRAND.



BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,
MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALLIZED—The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND,

SOLE AGENTS FOR THE DOMINION OF CANADA.

MONTREAL.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Sept. 1, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior
Baking Powder in tin
cans, per dozen net.

10 cent tins	1 00
1/4 lb.	1 50
6 oz.	2 20
1/4 lb.	2 80
12 oz.	4 25
1 lb.	5 50
5 lbs.	25 50

Per doz

Dunn's No. 1, in tins	2 00
" 2	75
Cook's Gem, in 1 lb pkgs	\$1 75
" 7 oz pkgs	85
" 2 oz	40
" 5 lb tins	65
" bulk, per lb.	12

Per doz

Empire, 5 dozen 4 oz cans	\$0 75
" 4	1 15
" 2	2 00
" 1/4 5 lb cans	9 00
" bulk, per lb.	15

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6	80
" 12, in 6	70
" 3, in 4	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4	1 10
5 lb tins, 1/4	14 00
Ocean Wave, 1/4 lb, 4 doz cases	75
" 1/4 lb, 4	1 30
No. 1, 2	1 90
1 lb, 2	2 20
5 lb, 1/4	9 60

OCEAN
WAVE

WHITE STAR, per doz	
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
1 lb " 1 doz in case	9 00
5 oz glass jars, 2 1/2 doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb.	0 15



doz. in Price	
Dime cans, 4	\$1 00
4 oz " 3	1 50
6 " 3	2 25
8 " 3	3 00
2 " 1 to 4	4 25
15 " 1 to 3	5 75
2 1/2 lbs " 1 or 1	12 00
4 " " 1 or 1	18 25
5 " " 1 or 1	22 75
10 " " 1 or 1	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" 5 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pie Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11 1/2
Soda	0 06
" 3 lb.	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 06 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" 1/2 " "	2 10
" 1/4 " "	1 10
Spanish, No. 3	4 50
" 5	8 00
" 10	9 00
Japanese, No. 3	4 50
" 5	7 50
Jaquot's French No. 2	3 00
" 3	4 50
" 4	8 00
" 5	10 00
1-gross Cabinets, asst	7 50
Egyptian, No. 1	9 00
" 2	4 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.: 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	

F. F. DALLEY & CO.

Silver Star Stove Paste	Per gross 9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross 2 10

CORN BROOMS.

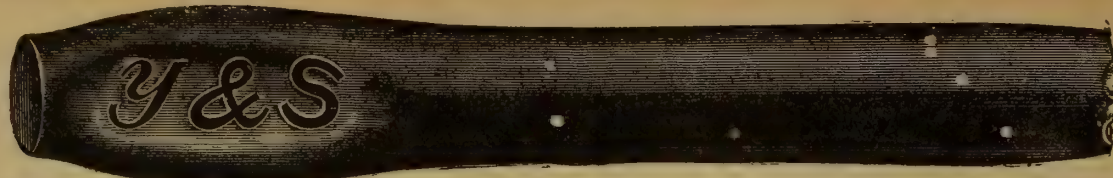
CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net	\$3 60
2 " 4 " "	3 20
3 " 3 " "	2
100 " 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 60
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
1 Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

Per doz

Apples, 3's	\$0 85	\$1 00
" gallons	1 75	2 00
Blackberries, 2's	2 00	2 25
Blueberries, 2's	1 10	1 25
Beans, 2's	0 90	1 00
Corn, 2's	1 00	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 10	
Pears, 2's	1 15	1 15
Pears, Bartlett, 2's	1 75	
" Sugar 2's	1 50	
Pineapple, Baltimore	1 50	1 60
" Bahama	2 00	2 25
Peaches, 2's	2 00	2 25
" 3's	3 00	3 10
" Pie, 3's	1 75	2 00
Plums, Gr Gages, 2's	1 50	1 65
" Lombard	1 50	1 90
" Munson Blue	0 90	1 00
Pumpkins, 3's	3 00	3 25
" gallons	2 00	2 40
Raspberries, 2's	2 00	2 40
Strawberries, choice 2's	1 65	
Succotash, 2's	1 05	1 11
Tomatoes, 3's	1 05	1 11
" Thistle" Finnan haddies	1 50	



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLYE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current, Continued—

Lobster, Clover Leaf.....	2 75
" Crown flat.....	2 75
" " tall.....	2 10
" Other brands.....	1 90
Mackerel.....	1 00
Salmon, talls.....	1 60
" flats.....	1 80
Sardines Albert, 1/4's tins.....	12 1/4
" 1/2's ".....	20
" Martiny, 1/4's ".....	10 10 1/4
" 1/2's ".....	16 17
" Other brands, 9 1/2 ".....	16 17
" P & C, 1/4's tins.....	23 25
" 1/2's ".....	33 36
Sardines Amer, 1/4's ".....	6 1/2
" 1/2's ".....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans.....	\$1 60	\$1 75
" " 2 ".....	2 65	2 80
" " 4 ".....	4 80	5 00
" " 6 ".....	8 00	8 25
" " 14 ".....	17 50	18 50
Minced Collops, 2 lb cans.....	2 60	2 80
Roast Beef.....	2 60	2 75
" " 4 ".....	8 25	8 50
Par Ox Tongue, 2 1/2 ".....	7 85	8 00
Ox Tongue.....	6 25	6 35
Lurek Tongue.....	6 00	6 25
English Brawn.....	2 75	2 80
Camb. Sausage.....	2 50	2 60
Soups, assorted.....	1 35	1 50
Soups & Bouilli.....	1 80	1 80
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60	
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35	
Devilled Tongue or Ham, 1/2 lb cans.....	1 40	
Devilled Chicken or Turkey, 1/2 lb cans.....	2 25	
Sandwich Ham or Tongue, 1/2 lb cans.....	1 50	
Ham, Chicken and Tongue, 1/2 lb cans.....	1 75	

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 23 5c. packets.....	0 75
Orange Blossom (new) 150 pieces.....	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces.....	1 30
(with brilliant stone ring)	
Sappots, 150 pieces.....	1 00
Sweet Fern, 230 ".....	0 75
Red Rose, 115 pieces.....	0 75
Magio Trick, 115 ".....	0 75
Oolah, 115 ".....	0 75
Puzzle Gum, 115 pieces.....	0 75
Bo-Kay, 150 ".....	1 00
Mexican Fruit, 36 5c. bars.....	1 20
Flirtation Gum (new).....	0 65
(115 pieces)	

C. T. HEISEL.

Red Jacket, 115 pieces.....	0 75
Royal Fruit, 36 5c. pkgs. 120 pieces.....	1 20
Digestive, 150 ".....	1 00
Largest Heart, 150 ".....	1 00
Globe picture.....	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars.....	1 20
Pepsin (Dyspepsia), 20—5c. Bars.....	0 70
Sweet Sugar Cane, 150 pieces.....	1 00
Celery, 100 ".....	0 70
Lalla Rookh (all flavors) 100 ".....	0 70
Jingle Bell, 1 0 ".....	1 00
Cracker, 1 14 ".....	1 00
O-Dont-O, 144 ".....	1 00
Little Jap, 100 ".....	0 70
Dude Prize, 144 ".....	1 00
(Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleroy' clock guaranteed.).....	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/4's.....	6 and 12 lbs. 0 30
Caracas, 1/4's.....	6 and 12 lbs. 0 35
Premium, 1/4's.....	6 and 12 lbs. 0 30
Sante, 1/4's.....	6 and 12 lbs. 0 26
Diamond, 1/4's.....	6 and 12 lbs. 0 22
Sticks, gross boxes, each.....	0 01
Cocoa, Homopat'c, 1/4's, 8 & 14 lbs.....	25
" Pearl.....	25
" London Pearl 12 & 18 ".....	22
" Rock.....	30
" Bulk, in bxs.....	18

BENSCH'S ROYAL DUTCH COCOA.

1/2 lb. cans, per doz.....	\$2 40
1/4 " ".....	4 50
1 " ".....	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, 1/4's, 6 lb. boxes.....	0 40
Vanilla, 1/4's.....	0 40
"Gold Medal" Sweet, 6 lb bxs.....	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.....	0 40
"Fry's" Diamond 1/4's, 6 lb bxs.....	0 26
"Fry's" Monogram 1/4's, 6 lb bxs.....	0 26
Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box.....	2 40
" 1/4's.....	4 50
" 1 lbs.....	8 75
Homopathic, 1/4's, 14 lb boxes.....	0 34
" 1/4's, 12 lb boxes.....	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb	\$0 30
Mott's Prepared Cocoa.....	28	
Mott's Homopat'c Cocoa (1/4's).....	32	
Mott's Breakfast Cocoa.....	35	
Mott's Breakf. Cocoa (in tins).....	40	
Mott's No. 1 Chocolate.....	30	

Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can Chocolate.....	26
Mott's Navy or Cooking Choc.....	20
Mott's Cocoa Nibs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick.....	22 & 24
Mott's Confec Chocolate.....	22c—40
Mott's Sweet Choc. Liquors.....	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/2, 1 lb. boxes.....	70 75
Iceland Moss 1/2 lb in 12 lb bxs.....	35
Soluble (bulk) 15 & 30 lb bxs.....	18 20
Soluble (tins) 6 lb and 12 lb.....	20
Cocoa Nibs, any quantity.....	30 35
Cocoa Shells, any quantity.....	05
Cocoa Essence.....	per doz 1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs.....	30
Queen's Dessert, ".....	40
Vanilla, ".....	35
Sweet Caracas.....	32
Chocolate Powder, 15, 30 lb bxs.....	25
Chocolate Sticks, per gross.....	25, 35
Pure Caracas (plain) 1/4, 1/2 lbs.....	40
Royal Navy (sweet).....	30
Confectioners' in 10 lb cakes.....	30
Chocolate Creams, in 3 lb bxs.....	30
Chocolate Parisien, in 6 lb bxs.....	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each.....	40
Baker's Vanilla in bxs 12 lbs each.....	52
Caracas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each.....	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	35
Spanish Tablets, 100 in box, 12 bxs in case.....	00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each.....	25
Grocers' Style, in cases 24 boxes, 6 lbs each.....	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	25

Cocoa—

Pure Prepared boxes, 12 lbs each.....	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers.....	32
Cracked, in bags, 6, 10 & 25 lbs each.....	2
Cocoa and shells, 12s and 25s.....	30

Breakfast Cocoa—

In bxs 8 & 12 lbs., each, 1/2 lb. tins.....	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins.....	40



"Highland Brand" Evaporated Cream, per case..... 7 25
4 doz. 1 lb tins.

CLOTHES PINS.

5 gross, per box.....	0 75
4 gross, ".....	0 85
6 gross, ".....	1 20

CHAS. BECKER & SONS, per box

5 gross, single & 10 box lots.....	0 75	0 80
Star, 4 doz. in package.....	0 85	
" 6 ".....	1 25	
" 4 " cotton bags.....	0 90	

COFFEE.

GREEN

Mocha.....	c. per lb	28 53
Old Government Java.....	25, 35	
Rio.....	17, 20	
Plantation Ceylon.....	29, 31	
Porto Rico.....	24, 28	
Guatemala.....	24, 26	
Jamaica.....	22, 23	
Maracaibo.....	24, 26	

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

Java.....	c. per lb	33, 37
Java and Mocha.....	34, 36	
Plantation Ceylon.....	35	
Arabian Mocha.....	37	
Santos.....	28, 28	
English Breakfast.....	16, 24	
Royal Dandelion in 1 lb tins.....	26	

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	34	
Our Own.....	32	
Jersey.....	30	
Laguayra.....	28	
Mocha and Java.....	35	
Old Government Java.....	30 32 36	
Arabian Mocha.....	35	
Maracaibo.....	30	
Santos.....	27 28	

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20 30
Say's Parisien, in 1/2 and 1 lb tins.....	30

DRUGS AND CHEMICALS.

Alum.....	lb \$0 02	\$0 03
Blue Vitriol.....	0 06	0 07
Brimstone.....	0 03	0 03 1/2
Borax.....	0 12	0 14
Camphor.....	0 65	0 75
Carbolic Acid.....	0 30	0 50
Castor Oil.....	0 10	0 11

ALWAYS ORDER

RECKITT'S BLUE.

Something New every Week in Confectionery.

ALAKUMA, in 5c. packages, Chocolate, Rose and Vanilla Flavors. "A delicious morsel," 50 in box.

ORINOCO. Very fine 5c. Chocolate Bar, 30 in a box.

TEA BISCUIT. The nicest 1c. confection sold, put up 100 in box.

Order a sample box of each by mail or from our Travellers. You will never regret it.

The Toronto Biscuit and Confectionery Co.,

Tele. 528.

7 Front St. E., Toronto.

Prices current, continued—

Cream Tartar.....	0 28	0 30
Epsom Salts.....	0 01 1/2	0 02
Paris Green.....	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" boxes	0 15	0 17
Gentian.....	0 10	0 13
Glycerine, per lb.....	0 17	0 20
Hellebore.....	0 16	0 17
Iodine.....	5 50	6 00
Insect Powder.....	0 30	0 35
Salpetre.....	0 08 1/2	0 09
Soda Bicarb, per keg.....	2 50	2 75
Sal Soda.....	1 00	1 25
Madder.....	0 12 1/2	....

DURABLE PAIRS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.	Per doz.
Steel hoops, painted and grain'd	2 20
Epsom hoops, oiled and varnish.	3 25
No 1 tubs.....	9 50
No 2 ".....	8 50
No 3 ".....	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " " 1 1/2 oz.	1 25
" " " " 2 1/2 oz.	1 75
" " " " 3 1/2 oz.	2 00
(SEELY'S FLAVORING) per doz	
Concentrated, 2 oz. full measure	1 75
4 oz. " "	3 00
In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more.	

FIRE LIGHTER.

"Star" Fire Lighter, per gross \$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL

Cases, No. 1, 2 oz tins.....	\$2 75	\$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN.

Currants, Provincial, bbls.	4 1/2	5 1/2
" " " bbls	4 1/2	5 1/2
" " " cases	6	6 1/2
" Filiatras, bbls.....	....	....
" " bbls.....	....	....
" " cases.....	6 1/2	6 7/8
" Patras, bbls.....	6	7
" " bbls.....	6 1/2	7 1/8
" " cases.....	7 1/2	7 3/4
" Vostizzas, cases.....	7 1/2	9 1/2
" " cases.....	8 1/2	10
" 5-crown Excelsior (cases).....	8	8 1/2
" " case.....	8 1/2	8 3/4
Dates, Persian, boxes.....	5	5 1/2
Figs, Elemes, 14oz., per box	....	....
10 lb boxes.....	....	....
Prunes, Bosnia, cases.....	4 1/2	5 1/2
" " cases, new.....	6	7 1/2
Raisins, Valencia, offstalk	....	....
oid.....	3 1/2	4 1/2
Selected.....	6 1/2	6 3/4
Layers.....	7	8
Raisins, Sultanias.....	8 1/2	11
" Eleme.....	....	....
" Malaga.....	....	....
London layers.....	2 25	2 65
Loose muscatels.....	....	....
Imperial cabinets.....	....	....
Connoisseur clusters.....	....	....
Extra dessert.....	....	....
" " qrs.....	....	....
Royal clusters.....	....	....

Fancy Vega boxes.....	....	....
Black baskets.....	2 75	2 85
Blue " qrs.....	....	....
Fine Dehesas.....	....	....
" qrs.....	....	....
Lemons.....	6 00	7 00
Oranges, Rodi.....	6 25	6 50
" Valencias.....	....	....
" Messinas.....	....	....
" Seedlings.....	....	....
" Navels.....	....	....

DOMESTIC.

Apples, Dried, per lb.....	0 04 1/2	0 04 1/2
do Evaporated.....	0 97	....

FISH.

Oysters, per gallon.....	....	....
" select, per gallon.....	....	....
Pickrel.....	0 06	....
Pike.....	0 03	0 04
White fish.....	....	0 07
Manitoba White fish do	....	....
Salmon Trout.....	....	0 07
Lake herring.....	2 00	2 50
Pickled and Salt Fish:		
Labrador herring, p. bbl	6 00	6 25
Shore herring.....	....	5 00
Salmon trout, per 1/2 bbl	5 00	5 50
White Fish, 1/2 bbl.....	5 50	5 75
Dried Fish:		
Codfish, per quintal.....	5 25	5 75
" cases.....	5 00	5 50
Boneless fish.....	....	0 04 1/2
Boneless cod.....	0 06 1/2	0 08
Smoked Fish:		
Finnan Haddies, per lb	0 07 1/2	0 08 1/2
Bloaters.....	1 00	2 25
Digby herring.....	....	0 15
Sea Fish: Haddock per lb	0 05	0 06
Cod.....	....	0 07 1/2
P. C. salmon.....	....	0 17
Market Cod.....	....	....
Frozen Sea Herrings.....	....	....

GRAIN.

Wheat, Fall, No. 2.....	0 76	0 77
" Red Winter, No 2.....	0 76	0 77
Wheat, Spring, No 2.....	0 73	0 74
" Man Hard, No 1.....	0 93	0 95
" " No 2.....	0 86	0 87
" " No 3.....	0 75	0 76
Oats, No 2, per 34 lbs.....	32	33
Barley, No 1 per 48 lbs.....	48	49
" No 2 extra.....	42	44
" No 3.....	44	45
Rye.....	79	81
Peas.....	58	59
Corn.....	52	53

HAY & STRAW.

Hay, Pressed, "on track	9 50	10 50
Straw Pressed.....	6 50	7 50

HARDWARE, PAINTS AND

OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis.....	2 30	....
40 dy.....	2 35	....
30 dy.....	2 40	....
20, 16 and 12 dy.....	2 45	....
10 dy.....	2 50	....
8 and 9 dy.....	2 55	....
6 and 7 dy.....	2 70	....
5 dy.....	2 90	....
4 dy A P.....	2 90	....
3 dy A P.....	3 30	....
4 dy C P.....	2 80	....
3 dy C P.....	3 20	....

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg.. 3 60 3 70

SCREWS: Wood—

Flat head iron 7 1/2 p.c. dis	....
Round " 7 1/2 p.c. dis.	....
Flat head brass 7 1/2 p.c. dis.	....
Round head brass 70 p.c.	....

WINDOW GLASS: [To find out what break any required size of pane comes under, and its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 35
2nd " (26 to 40 inches).....	1 55
3rd " (41 to 50 ").....	3 40
4th " (51 to 60 ").....	3 70
5th " (61 to 70 ").....	4 00

ROPE: Manila.....	0 11 1/2
Sisal.....	0 09 1/2
New Zealand.....	0 08 1/2

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12 1/2 per cent.

HINGES: Heavy T and strap... 04 05

" Screw hook & strap. 03 04 1/2

WHITE LEAD: Pure Ass'n guarantee

ground in oil.

25 lb. irons.....	per lb	5 1/2
No. 1.....	"	5
No. 2.....	"	4 1/2
No. 3.....	"	4

TURPENTINE Selected packages, per

gal..... 0 48

LINSEED OIL per gal, raw 0 57 1/2

Boiled, per gal..... 0 60 0 64 1/2

GLUE: Common, per lb..... 0 10 0 11

INDURATED FIBRE WARE.

1/2 pail, 6 qt.....	\$4 00
Star Standard, 12 qt.....	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1.....	15 50
" 2.....	13 25
" 3.....	11 00
Nests of 3.....	3 40
Keelers No. 1.....	10 00
" 2.....	9 00
" 3.....	8 00
" 4.....	7 00
Milk pans.....	3 25
Wash Basins, flat bottoms.....	3 25
" round.....	3 50
Handy dish.....	3 75
Water Closet Tanks.....	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's.....	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple.....	\$0 06
Family.....	0 07
Black and Red currant, Rasp-	....
berry, Strawberry, Peach	....
and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds.....	0 10
These goods are put up in	....
glass jars and in 5, and 10	....
lb. tins and 28 lb. pails.	....
Marmalade—orange.....	0 12

LICORICE.

YOUNG & SMYLLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per	....
box.....	1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per	....
can.....	2 00
"Acme" Pellets, Fancy boxes	....
(30s) per box.....	1 50
"Acme" Pellets, Fancy paper	....
boxes, per box (40s).....	1 25
Tar Licorice and Tolu Wafers, 5	....
lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass	....
jars.....	1 75
Licorice Lozenges 5 lb cans.....	1 50
Purity" Licorice, 200 sticks	....
" " 100 ".....	0 72 1/2
Imitation Calabria, 5 lb bxs	....
p lb.....	0 25

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.
Mince Meat, 1/2 gal glass jars, \$9 50
Ditto 25 and 40 lb pails, per lb. 12 1/2 c

J. H. WETHER'S—ST. CATHARINES

Condensed, per gross, net.... \$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. etc

Durham, Fine, in 1/2 and 1 lb tins	....
per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup. in bulk, per lb	30
" Superior in bulk, p. lb	30
Fine, ".....	15

CHEERY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in 1/2 lb. tins.....	0 42
Pure in 1 lb. tins.....	0 44

NUTS.

per lb

Almonds, Ivica.....	13 14
" Tarragona.....	15
" Fornigetta.....	13 14
Almonds, Shelled Valencias	28 30
" Jordan.....	40 45
" Canary.....	28 30
Brazil.....	10 12 1/2
Cocoanuts.....	5 6
Filberts, Sicily.....	10 11
Pecans.....	11 15
Peanuts, roasted.....	10 12
" green.....	9 10
Walnuts, Grenoble.....	14 15
" Bordeaux.....	10 11
" Naples, cases.....	....
" Marbots.....	12 13
" Chillis.....	12 13

"OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat.....	4 lb.	\$2 25
" Rolled Oats.....	4 " "	2 25
Snow Flake Barley.....	3 " "	2 25
Desiccated Rolled Wheat.....	3 " "	2 25
Buckwheat Flour, S. B. S.....	5 " "	2 25
Prepared Pea Flour.....	2 1/2 " "	2 00
Baravena Milk Food.....	1 " "	2 50
Patent Prepared Barley.....	1 " "	2 00
Patent Prepared Groats.....	1 " "	1 50
Gluten Flour.....	4 lb.	3 00
Farina, very choice.....	1 1/4 lb.	1 40

Prices current, continued.

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal.
Canadian	0 14 30 15
Caroon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
Water White	0 24 0 25
Photogene	0 27 0 00
(For prices at Petrolia, see Market Report.)	

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S, TORONTO	
PICKLES.	
John Bull, mixed, in bulk	\$0 45
Chow Pickle, in bulk	0 50
mixed and Chow Chow	1 90
pts	2 15
John Bull, mixed and Chow Chow qts.	3 40
John Bull, mixed and Chow Chow, 16 gal.	1 90
Horse Radish, bottles, per doz.	2 20
THE T. A. SNIDER PRESERVE CO., CINCINNATI.	
(Wright & Copp, Toronto, Agents.)	
Home Made Tomato Catsup, qts.	6 00
" " " pts.	3 50
" " " 1/2 pts.	2 00
Chili Sauce	4 50
" " " pts.	3 25
Soups (in 3 lb. cans).	
Tomato	3 50
Fancy-Chicken, Mock Turtle, Cream of Corn, Pea, Celery, Asparagus	4 50
Fancy-Chicken Gumbo, Or Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25
SAUCES.	
John Bull, kegs, per gal.	1 25
" 1/2 pt bottles, per doz.	1 00
(according to quantity) 90c. to 1 00	
Devonshire Relish, kegs per gal.	1 75
" 1/2 pt bottles, per doz.	1 25
Niagara Tomato, kegs, per gal.	1 25
" Reputed pts.	1 25
Raspberry Vinegar, per doz.	2 25
Raspberry Syrup and Vinegar.	2 25

Terry's Candied Peels. c. p. peel	
Lemon, 7 lb. boxes.	
Orange, "	
Citrop.	

LEA & PERRIN'S. per doz.	
Worcester Sauce, 1/2 pts. \$3 60 \$3 75	
" " pints 6 25 6 50	
LAZENBY & SONS Per doz	
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts.	3 25
Mushroom Catsup	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY. Per lb	
Butter, creamery, tubs. \$0 20 \$0 22	
" dairy, tubs, choice	0 14
" " medium	0 12
" low grades to com	0 10
Butter, pound rolls	0 15
" large rolls	0 12 0 13
" store crocks	0 12 0 13
Cheese	0 09 1/2 0 11 1/2

COUNTRY

Eggs, fresh, per doz.	0 09 0 11
" limed	1 00 1 25
Beans	1 75 2 25
Onions, per crate	1 25 1 50
Potatoes, per barrel.	0 13 0 18
Hops, 1890 crop	0 18 0 25
" 1891 "	0 05 0 07
Honey, extracted	0 12 0 14
" section	

PROVISIONS.

Bacon, long clear, p lb.	0 08
Pork, mess, p. bbl.	13 00 14 00
short cut	16 00 16 50
Hams, smoked, per lb.	0 11
" pickled	0 09 1/2 0 10
Bellies	0 11
Rolls	0 09
Backs	0 11
Lard, Canadian, per lb 0 09 1/2 0 10 1/2	
Compound	0 08 0 09
Tallow, refined, per lb.	0 05 0 05 1/2
" rough, "	0 02

RICE, ETC.

Per lb	
Rice, Aracan	3 1/4 4
" Patna	4 1/2 5 1/2
" Japan	5 6
" extra Burmah	3 1/4 4
" Java extra	6 1/2 7
" Genuine Old Carolina	9 1/2 10

Grand Duke.	6 1/2 7 1/2
Sago	4 1/2 5 1/2
Tapioca,	5 5 1/2

ROOT BEER.

Hire's (Liquid) per doz.	\$2 00
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SPICES.

GROUND Per lb.	
Pepper, black, pure.	\$0 12 1/2 \$0 15
" fine to superior.	10 18
" white, pure.	20 28
" fine to choice.	20 25
Ginger, Jamaica, pure.	25 27
" African, "	18
Cassia, fine to pure	18 25
Cloves, " "	14 25
Allspice, choice to pure.	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

BRITISH AMERICA STARCH CO
BRANTFORD.

1st quality white, in kegs and brls	4 1/2
1st quality white, 3 lb. cartoons.	4 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb.	6 1/2
Lily White gloss, 1 lb chromo.	6 1/2
Canada Laundry, Boxes	4
Pure Prepared corn	7 1/2
Challenge Corn	8 1/2
Rice Starch, fancy cartoons.	7 1/2
" cubes	

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb " "	8 1/2
38 to 45-lb boxes.	8 1/2
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1 lb. package	9 1/2
40-lb " 1 lb. "	10
40-lb " assorted 1/2 and 1/4 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8 1/2
20-lb " "	8 1/2

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6 1/2

Laundry Starches—

No. 1, White, 4 lb. Cartons	4 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	3 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	6 1/2
Ivory Starch in cases of 40 packages	\$3 00

SUGAR. c. per lb

Granulated	4 1/2 4 1/2
Paris Lump, bbls and 100 lb. boxes	5 1/2
" 50 lb. boxes	5 1/2
Extra Ground, bbls	5 1/2
" less than a bbl	5 1/2
Powdered, bbls	5 1/2
" less than a bbl	5 1/2
Extra bright refined	4 1/2
Bright Yellow	3 1/2 4 1/2
Medium "	3 1/2
Brown	3 1/2 3 1/2

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS. Per lb.	
bbls. 1/2 bbls	
D.	1 1/2 2
M.	2 2 1/2
B.	2 1/2 2 1/2

W. C. A. LAMBE & CO., Commission Merchants, TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

HOW IS YOUR STOCK OF



⊗ AND ⊗

Now is the Time

to Lay in a Supply



"Extra Space"

How much will you want in our handsome fall number that we are getting out. Send for rates.

10 FRONT ST. EAST.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

(Others so-called are imitations of our brand.)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING
JOBBER IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

SPECIAL NOTICE.

The Barm Yeast Manufacturing Company,

35 Wellington Street East, Toronto,

Hereby give notice that all applications for the prizes advertised in The Canadian Grocer in March last must be sent to the BARM YEAST M'FG Co., No. 35 Wellington Street East, on or before FRIDAY, 30TH SEPTEMBER, 1892, as after that date all offers of prizes are hereby cancelled.

Prices current, continued—

V.B.	2 1/2	2 1/2
E.V.B.	2 1/2	2 1/2
E. Superior	2 1/2	2 1/2
XX	2 1/2	2 1/2
XXX	2 1/2	2 1/2
Crown	3	3 1/2

MOLASSES.	Per gal
Trinidad, in puncheons...	0 35 0 37
" bbls	0 38 0 46
" 1/2 bbls	0 40 0 40
New Orleans, in bbls.	0 30 0 52
Porto Rico, hdds.	0 38 0 40
" barrels	0 42 0 44
" 1/2 barrels	0 44 0 46

SOAP.	per lb
Ivory Bar, 1 lb. bars	5 1/2
Do. 2, 6-16 and 3 lb bars	5
Primrose, 4 1/2 lb bars, wax W	4 1/2
" 1	4 1/2
John A. cake, wax W. per doz	42
Mayflower, cake	42
Gem, 3 lb bars per lb.	3 1/2
" 13 oz. 1 and 2 lb. bars	3 1/2
Queen's Laundry, per bar	5 1/2
Pride of Kitchen, per box	2 75
Sunshine, boxes, 100 tablets	6 50
" 50	3 40

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04 1/2
Eclipse	0 04 1/2
Stanley Bar	0 04 1/2
Defiance	0 04 1/2
Toronto 12 oz.	Per doz 0 50
Ruby, 10 oz.	" 0 30
Monster, 8 oz.	" 0 24
Detroit, 14 oz.	" 0 48
Lily White	" 0 90
Everyday	" 0 60
Queen City, 14 oz.	" 0 72

Mottled in 5 box lots, 100 bars	5 00
" 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	3 50
Royal Laundry	3 25
Octagon	4 00

Royal Magnum	Per doz 0 25
" 25 doz per box	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72

" Honeysuckle	Per box 0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

White Castile Bars	Per doz 0 85
White Oatmeal	0 85
Persian Bouquet, paper	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 40
Hellotrope paper	1 50
Carnation	0 60
Rose Bouquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.	
CHINA GREENS	per lb
Gunpowder—	
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" seconds	17 19
" thirds	15 17
" common	11 14

PING SUYES.	
Young Hyson—	
Half chests, firsts	28 32
" seconds	15 19
Half Boxes, firsts	28 32
" seconds	16 19

JAPAN.	
Half Chests—	
Choice	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, chests Pekoes	16 22
" Oolong	14 15
" Gunpowder	15 19
" Siftings	5 9
Congou—	
Half Chests, Kaisow, Mon-	
ing, Pakling	12 60
Caddies, Pakling, Kaisow	15 50

INDIAN.	
Darjeelings	35 53
Assam Pekoes	20 40
Pekoe Souchong	18 30
CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.	
British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67 1/2
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	55
Honeysuckle, 7's	50
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	55
Brunette, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T &	
B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.	
CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5	
lbs.	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	54
16 1/2 lbs	53
Gem, 3 x 6, 3s. caddies 16 1/2 lbs	51
St. Lawrence, 2 x 3, 7s. caddies	48
about 17 lbs.	46
Banner, 2 x 3, 7s. caddies about	46
17 lbs.	46
Louise, Solace, 12s. caddies about	46
16 lbs.	42
Florence, Solace, 12s. caddies	47
about 17 lbs.	46 1/2
Hawthorne, 8s. butts 23 lbs	
Something Good, 6s. butts 21 lbs	

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	65
4 lbs.	61
Empire, 3 x 6, 4s. spaced 8s. bxs	60
4 lbs.	52
Top, 16 oz. spaced 8s. boxes 4 lbs	50
Joy, 3 x 12s, 14 oz. Spaced 6s.	49
Rough and ready. Butts 25 lbs	49
Judge, 2 x 3, 8s. Flat. Caddies	
about 20 1/2 lbs.	
Currency, 3 x 3, 7s. Rough and	
ready. Caddies about 21 lbs.	
Kentucky, 1 1/2 x 3, 12s. Caddies	
about 21 lbs.	
Kentucky, 1 1/2 x 3, 7s. Caddies	
about 21 1/2 lbs.	
BLACK SWEET CHEWING.	
Star, Narrow, 12s. Butts about	
22 lbs.	
Morning Star, 12s. Butts about	
22 1/2 lbs.	
Montreal Twist, 12s. Caddies	
about 23 lbs.	
Anchor Twist, 12s. Caddies about	
23 lbs.	

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdown	\$60 00
" Panetelas	60 00
" Bouquet	60 00
" Perfectos	85 00
" Longfellow	65 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	1 15
Athlete, per lb	10 50
Hyde Park	

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 35
Malting	0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1... \$1 70
" 3	" 1 90
Pails, 2 hoops, clear	No. 2... 1 60
" 3	" 1 80
" 3	" painted... 1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	\$1 90
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 case lots, single cases	
Parlor	1 60
Telephone	3 70
Telegraph	3 90
Safety	4 20
French	3 50
Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40
Mops and Handles, comb.	per doz 1 25
Butter tubs	\$1 60
Butter Bowls, crates as'd	\$3 20



WASHING COMPOUND.

Housekeeper's Quick-Washing per case	
5c pkgs 100 in case	\$ 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO. per box

1 box containing 2 doz. 5c. pkgs.	0 50
1 " 2 doz. 10c.	1 00



BREADMAKERS'

per box

5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.

INSLEY & EDWARDS,
Proprietors

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accommodation for Travelers. Rates, \$2.00 and \$2.50.

R. G. BRETT, Medical Director J. HASTIE, Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

For Sale or Rent.

A desirable 200 acre farm, 3 miles from Toronto limits. Land strong and level. Possession this fall.

Address A. J. M.,
care CANADIAN GROCER,
Toronto.

CORTICELLI

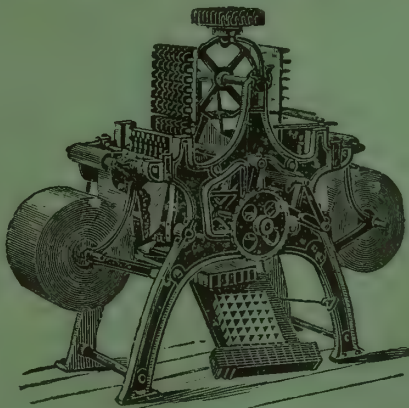
SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

Egg Fillers--Egg Cases.

30 Doz. 36 Doz. 49 Doz.



The Best and Cheapest in the Market.
Have you seen our 15 doz. Case for Farmers use?
Write for quotations--Toronto Warehouse, 60 Front St. E., or the mill, CAMPBELLFORD, Ont.
NORTHUMBERLAND PAPER AND EGG CASE CO.

THE Oakville Basket Co.,

MANUFACTURERS OF

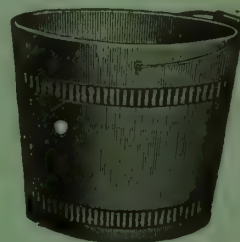


1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

DURABLE PAILS AND TUBS.



TRY

THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

THE RIPANS TABLETS regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blisters on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhoea, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Pimples, Rash of the Face, Scald Head, Scrofula, Skin Diseases, Stomach, Tired Liver, Ulcers, and every other disease that impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tablet after each meal. A continued use of the Ripans Tablets is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross \$2, 12 gross \$1.25, 14 gross 75c, 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O. Box 672, New York.



ORDER
IVORY BAR
SOAP

Ask for
GOLDEN FINNAN HADDIES,
SUPERIOR TO ALL OTHER BRANDS.

SOLD BY ALL GROCERS.

H. W. NORTHRUP & Co.
AGENTS,
South Wharf, Saint John, N. B.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Agencies. Mfg Co., Hull, P.Q.
The Mercantile Agencies.

TORONTO SALT WORKS,
128 Adelaide E., Toronto,
Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

DAWSON & CO.,
32 WEST MARKET ST.,
TORONTO.

FRUIT, PRODUCE AND COMMISSION
MERCHANTS.

We handle Bananas, Oranges, Lemons, Peaches, Pears, Plums, Grapes, Apples, Mellons and all kinds of fruits and vegetables and nuts.

Butter, eggs and general Farm Produce. Orders and consignments solicited.

Telephone No. 1471. Scatter goods code.



FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

If you want a **Good Lantern** see the
"Crank" Tubular.



"You simply turn the Crank."
BEST BECAUSE:

- 1st. Foot and Oil Pot drawn from one piece of tin.
- 2nd. Tubes made of one piece of tin and bent at the corners.
- 3rd. The only Lantern on which top spring is self-adjustable.
- 4th. Most easily lighted — Simply "Turn the Crank" and the globe swings back.
- 5th. No burning of fingers. Crank never becomes hot. Slow dealers won't have it till next year. Live ones will write us at once.

GOWANS, KENT & CO.,
Toronto and Winnipeg.



Superior to any other table water.—Dr. Redwood.

A capital corrective to acidity.—Dr. Sutherland. Its saline ingredients are normal.—Prof. Wanklyn.

JAMES LOBB,
Agent for Canada,
30 Wellington St. E., TORONTO.



HYDE PARK, ATHLETE, PURITAN, DERBY. SWEET SIXTEEN CIGARETTES.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. VI.

TORONTO, SEPTEMBER 9, 1892.

No. 37

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862
Only Medal Dublin 1865

Only Silver Medal Paris 1875
Grand Gold Medal Moscow 1872 & 8

1878
CROSS OF THE
LEGION OF HONOUR

COURT OF HOLLAND AND THE KING OF ITALY TO THE

PRINCIPALS OF THE PRINCE OF WALES PURVEYORS

Bulls Head
Trade Mark

ASK YOUR
WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.

TORONTO.

PURE MOTT'S BREAKFAST COCOA SOLUBLE



MAKE SIMPLY WITH BOILING MILK OR WATER
FOR SALE BY ALL GROCERS.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MADRE E' HIJO (7 SIZES)

EL PADRE AND CABLE.

THE CANADIAN GROCER

The McKay Milling Co., Ltd.,

OTTAWA,

Manufacturers of High Grade Patents, Strong Bakers,
and Family Flours.

OATMEAL—Granulated, Mid Cut, Fine Cut, Flour Cut and Round Cut.

WE MAKE THE CELEBRATED **K-Y**—ROLLED OATS.

For Sale or Rent.

A desirable 200 acre farm, 3 miles from
Toronto limits. Land strong and level.
Possession this fall.

Address A. J. M.,
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Autumn Issue
THE CANADIAN GROCER,
September 20th.

CIRCULATION, 12,000.



PARTICULAR attention is directed to the Autumn Number of THE CANADIAN GROCER for 1892, which will be issued about September 20th. The trade throughout Canada are now so well aware of the success of such previous issues of this journal that we need only state that the coming number will far outshine the others in many ways.

The Colored Cover is artistically designed by one of the best artists in Canada, and will be printed in several colors.

The Circulation of 12,000 means that every grocer and general merchant in the Dominion will receive a copy gratis. The trade will therefore expect to find in its columns the announcements of the houses they deal with. It will penetrate to many places, no doubt, never visited by your traveller, as well as to every centre of commerce in Canada whence orders for goods are likely to be forthcoming.

We would therefore urge upon advertisers to use this the only medium to reach probable buyers and people who want your goods. This can be done at a great saving to yourself. To insure good position copy must be in at once.



The Canadian Grocer,
TORONTO.



THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

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No. 37

J. B. McLEAN, President.
HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
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HEAD OFFICE: 10 Front St. E.
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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

Grocers and general merchants will do well not to relax any of the vigilance they were called upon to exercise three years ago to retain the ownership of their tobacco and to avoid the payment of a heavy fine. The majesty of the Inland Revenue regulations has still to be asserted now and then, and an outbreak of official zeal in its behalf may be visited upon the trade at any moment. In Ottawa some seizures have recently been made, but the Government in its lenity, believing that no fraud was intended, was graciously pleased to let the offenders off without following them up by fine or imprisonment, and only confiscated the tobacco. But no dealer has any guarantee that justice will be equally tempered with mercy if he should be caught with tobacco that the wholesale grocer has forgotten to put the inland revenue stamp upon. He may be thankful he is not dragged ignominiously before a magistrate to answer the charge of dealing in contraband goods. His offence is a heinous one in the eye of the inland revenue regulations, no matter what ignorance or accident may be

urged in his behalf. He might as well try to do a slave trade as to offer tobacco from a package that did not bear every vestige of the evidence necessary to prove payment of the excise duty. Examine every package you buy, and see that you do not tear off all the strip when you open the box. Remember too not to have a plug of tobacco or a cigar out of its own box, and do not fail to knock the bottom out of every cigar box, for it would bring trouble to somebody if a lynx-eyed inland revenue man should get his eyes on it intact and either empty or filled with something other than cigars.

* * *

Green goods men are apparently getting their eyes open to the value of our markets as an outlet for their merchandise. They are spending good money very freely in postage these days to offer gilt-edged opportunities to enterprising citizens in Montreal and Toronto. They send a type-letter which shows a consuming desire on the part of the sender to open an agency in each of these cities, and the only obstacle in the way of doing so is the want of some man of sterling integrity to be entrusted with the management of it. The letter flatters each of the recipients by its very overt declaration of faith in their uncompromising respectability, and hopes business relations will be established. The sender says he is an aged man 38 years of whose life has been spent in the engraving department of a state bank, and that he can produce a perfectly flawless paper money. He will not sell less than two hundred dollars worth, so the man who wants any of this fine art must get \$200 of good money and forward it. Some poor simpletons do take the bait, forgetting to take account of the fact that if this counterfeit money were so safe a medium of circulation the manufacturer of it would not trouble himself to convert it into one-tenth as much legal

money. One Montreal man sent \$200, and had his confidence painfully shaken in the reality of human honor when he opened the return parcel and found a brick instead of 200 crisp ten dollar bills. So long as the green goods men treat their trusting and equally criminal correspondents in this way, honest people may feel easy. But sometimes the bad money is sent in return for the good, and then decent people have to look out. This stuff is likely to get shoved into circulation if it is a good imitation of the genuine, and then rogues get the value of good money in merchandise and service while honest merchants are unconsciously running the risk of losing the full amount of what the spurious money pretends to be. It is to be earnestly hoped the green goods men will continue to send bricks for money. The class of green goods men who send money cannot but feel that their competitors who send bricks are ruining the business. That is what their competitors are doing, and for once it is delightful to perceive that competition is the death of trade.

* * *

When the trader begins to show a lack of personal interest in his customers he begins to lower the centripetal force, and let them fly off at a tangent to revolve round some other centre of trade. This fact is not sufficiently apprehended by some otherwise good business men. They do not know how to put themselves in the place of others. If they did they would criticise the faults in their own manner with more insight and to better purpose. Many a customer is put in an obstinate mood by the indifference of a salesman, and walks out to buy somewhere else what he came with the intention of buying from the man who showed so lukewarm a zeal to make the sale. The trader must lay before his mind closely and constantly the principle that people like to be appreciat-

AUTUMN NUMBER--12,000 CIRCULATION.

ed and like their orders to be made something of. Neglect or indifference drives them away. A merchant often falls into the habit of being rather dry-mannered and independent towards his customers, and is unconscious of the effect of this habitual air. He will lose by it. To put oneself in the place of others requires more philosophy than some people suspect, and although they can do it in relation to forms of bad conduct that they do not practise, they cannot do it in relation to their own little private faults. Personal interest in customers is necessary to do business successfully. With this customer the interest needs to be friendly and cheery in expression, with that one polite and solicitous of pleasing, with one chatty, with another jocular, with most patient, with all strictly civil and obliging. Hardly a customer who has the money to pay for what he or she wants does not feel disappointed and displeased if the selling or showing of the required article does not seem to give real pleasure to the merchant. People like to be remembered, and when they come back to buy are on the still hunt for any traces of joy or remembrance of the former transaction in the mind of the salesman. If no such signs are discernible the customer is apt to be afforded and may not call again. The genial, happy-natured, courteous man who can show himself interested in everybody at all times is the man who holds customers, and sometimes can do so without losing much of his profit.

* * *

The agreement among the salmon packers to limit their output this year has given something of an impetus to the trade in the raw material. The shipments of whole salmon from British Columbia to eastern points in this country and the United States have been both large and numerous this season. They would probably have been smaller and fewer if the canners had gone in for putting up so large a pack as that of 1891. And they would probably have been larger and more numerous if this had not been a "short run" year. Of course, the shippers of raw salmon eastward send larger fish than would as a rule be suitable for canning, and thus do not come into the market for stock altogether in opposition to the canners. But the increase in the sale of fresh salmon gives work to many men thrown out of employment by the agreement to limit the pack. The consumption of fresh salmon is furthered by the facilities for shipping and preserv-

ing that are afforded by the railways. The use of refrigerator cars ensures the preservation of stock. The manufacture of ice has been wonderfully cheapened in recent years. It can be produced at \$4 a ton. This makes shippers independent of natural ice, which is seldom or never of so equable purity as that made by mechanical process. Refrigerating plants can also be constructed at little more than one-half the cost necessary two years ago, and smaller plants can be made than it would then pay to make. A step further is believed to be possible, so that cars can be equipped with freezing plants and the ice made on board. The development of cold storage means the extension of business in perishable lines into seasons and countries heretofore out of the question. In the present stage of its development it would not pay to erect an ice manufacturing and storage plant in this city, as natural ice comes upon an average at about \$1.50 per ton, and we are in too cold a situation for it to ever be much dearer.

* * *

The railway trains and steamboats are now putting down at the stations and wharves of the city, visitors who have come to attend the Industrial Exhibition. The attendance, however, is not more than the usual first-week average. On Monday morning people will begin to arrive in shoals. They are likely to get the worth of their time and expenses in interesting and entertaining features of the Exhibition, for which preparations have been made upon a very extensive scale. The fact that the management of the great Fair has been in the same hands for several years allows of popular judgment and taste to operate for its steady improvement. Those who have charge of it this year having also had charge of it last year are able to apply now the lessons they learnt for the correction of any features that were disappointing in their effect last year. It is only by having the management reasonably constant that it is possible to trace the irregular line of popular approval. This idea may have been a good one, that may have been a bad one, but only those who tried both know which to reject and which to retain. The Exhibition is likely to be more of a success this year than it ever was, just because it is the result of unbroken continuity in management. The year has been a productive one in this province and all over Canada, the people have every object that self-interest and patriotism can suggest for wanting to make

the most out of the Fair as an advertisement, and those who go to see may benefit as much as those who go to show. The Industrial Exhibition will repay those who spend a day or two among its sights.

* * *

"Work Accomplished by the Toronto Humane Society during 1887-1891" is the title of a publication issued by that Society, by one of whose vice-presidents, Dr. J. George Hodgins, it is edited. It is a full and very encouraging survey of what the Society has done since its work of mercy began in the year 1887. Direct results of its efforts are the appointment of a humane officer; the trial of 829 cases of alleged cruelty; the enriching of the city revenue by \$2,637 from fines imposed; the enforcing of police regulations in regard to cruelty; the placing of horse troughs and drinking fountains on various streets; the formation of bands of mercy; the promotion of preventive and remedial legislation; the bringing about of the dishorning commission's appointment; agitation against horse-docking, horse-clipping, horse-exposure, horse-starvation, over crowding cattle cars; the publishing of humane literature, etc. Besides this review the work contains the annual report, several obituary verses and notes, notices of sister associations on this continent and in England, and some twenty pages of Bands of Mercy readings. Its letter-press matter is interspersed with forty well chosen illustrations from engravings. The work shows that in this city humane influences are growing for the protection of helpless human beings and dumb animals, and for the education of public sentiment against toleration of brutality and cruelty. The grocer has his interest in seeing the Society increase in influence. It would often be money in his pocket if the friends of the horse were more militant in that faithful servant's protection. The delivery horse has to take many chances. He is often over-driven, savagely beaten, taken through broken roads for short cuts, left standing sweating and uncovered in the cold, crippled, galled or calked through the criminally abusive driving of the delivery man, given drink in the coldest weather while the bit is in his mouth, and driven to the fountain in summer reeking from the weather and the exertion and allowed to drink his fill. Aside from humane considerations, which ought of themselves, however, to secure his master's protection, such abuse is economically a bad thing. The grocer is befriended by any one who reports any instances of such brutality to him, and the number of people liable to take so much interest in his horse is being increased by the Humane Society every day.



A STUDY OF THE TEA TRADE.

412 Queen Street West,

TORONTO, August 30th, 1892.

DEAR GROCER,—How much I esteem you I cannot express, for I have you always at hand in my business, to help and comfort me by your elevating and encouraging advice given on subjects pertaining to the retail grocery trade. Your articles and clippings are judiciously rendered for our good. Your article advising the clerks to organize for mutual benefit and improvement meets with my hearty approval, and I hope that very many—yea all—employers will help and encourage the object for which you so earnestly plead.

I have read the correspondence on the packet tea question, and having had some little experience in keeping three different packet teas, I have concluded that they are no good for my trade. Before I kept packet tea I was much troubled to please my customers with tea, in fact, I knew very little about it, not having had much experience in groceries, but I knew enough to believe that good tea was one of the great essentials in the grocery business. So I resolved to try almost everything that I thought would please my customers. You can perceive what an easy subject I was for packet tea men. I tried, first one, and then another, and another. Sometimes I thought I had made a new customer who asked particularly for a special brand. I felt pleased then, thinking it would come all right, but alas! it all failed, I got more mixed up than at first, and I was much perplexed about it. My clerk, who I thought knew something about tea, could not help me, I thought he made it worse. I made a change in clerks, and at the same time I took the advice of a certain tea traveller, whose name I'll not mention, for fear he would think it was flattery, or it might cause jealousy, as I perceive that runs thick through the correspondence in your last week's issue. This gentleman gave me a lecture on tea, and I gathered more information from him in one hour than I had received the whole time I had been in business. I tried his plans, and under his directions I overcame all difficulties. I am pleasing all my customers now; not one to my knowledge but what is buying tea from me, and it is given entire satisfaction. My sales are increasing daily, and I know that I am not alone in like results through the same means. This, sir, is exceedingly gratifying and satisfactory to me, but it appears to be very unsatisfactory to more than one wholesale grocery house

that I do business with. I have even had one employer himself call on me to know the reason I did not buy tea from him, and told him the reason. I have also been told by travellers that if I did not buy tea from the wholesale grocers they would not continue to sell me sugar. I told them that when the time came and they refused me sugar, the firm I bought tea from no doubt would supply me with that article. So you see, dear GROCER, what we retailers have to contend with from the wholesale houses. First, they make a combination on prices in almost everything they sell, especially sugar, by which latter for the time it lasted they bled us and themselves got rich. Not being satisfied with this they added insult upon injury by shortening the time of payment and lessening the discount for cash buyers. This was the sympathy and good feeling they held toward us poor retail grocers. In doing this they drove some out of business and others into different channels for buying our goods, where we could do better and get better time and discounts, and then after having four years of such a good time in making money out of us retailers, having had a kick among themselves and having broken up their combination, they now want us to return to the old ways with them. Nay, they want to compel us by threats of boycotting us on sugar because we have been forced to go outside of them for tea and other goods, yet in my own business I have sold more tea and am pleasing my customers better and holding them to my entire satisfaction. Why, then, should I be forced out of business or refused sugar because the wholesale grocers have made such fools of themselves by driving their customers into other channels? Is this business, dear GROCER? Why do they harass the retail trade thus? Won't you come to our help and give us your ideas and advice on this important subject, and oblige,

Yours truly,

W. G. CAMPBELL.

PACKET TEAS AND PRIVATE BLENDS.

Dear Sir,—The two letters in your issue of Aug. 26th on "Where the Shoe Pinches," and "Self-interest Warps the Judgment," are very amusing, especially the one by Mr. S. N. Norrie, whose "art" in self-defence and trying to combat my arguments touching packet teas is very "loose" and bulky and ought to be enclosed in a hermetically sealed package to keep the "aroma" from losing its fragrance or getting contaminated with inferior subjects. I am not well acquainted with him, although I know he is interested in selling packet tea, and a very old and much respected tea merchant told me yesterday on reading his letter (I use his own words): "What Norrie doesn't know about tea would fill a book." I was left pondering in my mind how many more could he fill of what he did know, when in came a tea broker, who said: "Why, I was showing him a sample of a very poor scented Orange Pekoe the other day, and asked him what he thought of it. His reply was he thought it a very fair Formosa Oolong." At this the store rang with laughter. I enclose the names of these gentlemen for you, sir, to verify if disputed. This little incident shows plainly that Mr. Norrie's knowledge of tea is very limited, and he cannot possibly understand the art of blending tea, of which he so pre-

sumptuously boasts. Now why does not the supposed reputable firm which he represents place their name upon their invoices, letter heads, and tea packages which they offer for sale, as a guarantee of the respectability of the firm and of the trade they are supposed to do? Why, on the very face of the business it savors of deception, which Mr. Norrie's own words confirm, because, as he admits, a respectable firm is not ashamed of its name, but rather prides itself in having a good name that can defy imitation and jealous competitors. Why is he not consistent, then, in representing such a firm? This, I think, answers Mr. Norrie's "firstly, secondly, thirdly and lastly."

Now for Mr. W. H. Seyler, whom I don't know from Adam and never heard of before, without he is the "peregrinator" that has been carrying THE GROCER around with him showing my letter to some retailers and telling them of the inconsistency of which his narrow mind leads him to suppose I have been guilty. But my customers know me better than he does, and they understand my motives, because it is to their interests to do so, and I am satisfied to leave myself in their hands. I don't even know whom he represents, but his remarks savor like the promptings of a firm who, instead of combating squarely the introduction of these poor packet teas, must needs go them one better by putting up similar goods and by introducing a "sixteen kind mixture" which they call blended tea. Oh, what tales I could tell of this tea. But charity restraineth me from doing so. I would advise the salesmen of these particular "blends" to be careful lest they fall into greater errors than they have already committed in using such mountebank and unbusiness-like methods of introducing them, lest they bring reproach upon the very name of salesman and traveller. I don't know of any one firm owning the half of India, or the Island of Ceylon, the Kangras and the Himalayas, although there are some firms in Canada so conceited and selfish in their imaginations that they want it understood that they control these countries' growths and productions, and they would like to crush out of existence all others who dare to compete with them. Suffice it to say, on this point, that the markets are open to all, and the best judges are most likely to get the best goods which can be offered to the trade at large. There is a difficulty of not getting always just what is wanted at times, I admit, and this is the only point I see in Mr. Seyler's letter. But there are some firms and travellers in the trade who never get stuck for a tea. If any particular kind is asked for they have a sample that will suit, and they try to make a Ceylon do for everything in India teas; and it does, in many cases, except when their samples come in competition where the proper teas are shown and where the buyer is a judge. Then these smarties collapse, not knowing Assam tea from Ceylon, nor a Kangra from Java, Moning from Kaisow, Ping Suey from a Moyune Young Hyson, nor scented Orange Pekoe from Oolong, and yet they have the audacity to pose as authorities on tea, and condemn a salesman who knows at least something of the business he is engaged in, and in his humble way is trying to help those of his

customers who are anxious to learn all they can about the most particular article sold in the retail grocery trade.

What good, may I ask, is ten years' service to a man in a grocery or any other business if he has not used what little common sense that is given him to profit and learn something of what he is selling, without having to refer to other firms for their opinion whether he is right or not? The gentleman referred to by Mr. Seyler as an authority on blended tea once told me in conversation with him that he did not profess to know much about China teas, that his knowledge was principally in India and Ceylon teas, these being his specialties, and so our friend, who requires so many "different constituents to make up his blend and keep it uniform for years" will not, I am afraid, get much information to help him from that source. If I may be allowed, I will divulge "a secret" pertaining to blending tea, for the information of my friend. It is this: It is not so much the multiplicity of teas used in blending that brings the desired results as it is to know just what teas to use in making—or "creating" is the best word—a special flavor that pleases the palate, and which every Tom, Dick and Harry can't find out or copy. Herein lies the secret and art called blending tea. To do this a man must possess a thorough, practical knowledge of the teas used, their peculiar flavors and separate characters, etc. This he can only get by careful study, with practical knowledge, and by keeping himself thoroughly posted on all advancements and improvements being made by the introduction of new teas. How necessary it is, then, for every salesman handling teas to understand his business so that he may be a help to his customers (and not a hindrance) in being able to explain these things, and in cases where he finds ignorance and at the same time a willingness to learn, to be able to give information when asked, and thus encourage his customers to get a better knowledge and insight into the business in which they have embarked. And now to conclude. Let me do so by thanking Mr. Seyler for his unsolicited admittance of my humble efforts to improve the tea trade among the retail grocers, and if I have in any way helped these "six competitors" of which he speaks, they in return for my services perhaps may think of me at New Year's stock taking, in remembering my humble endeavors to raise the dignity and standard of the tea trade, and being able to hold it, as far as I am personally concerned, from being degraded by those firms who stoop to use such ridiculous and mountebank means for selling their teas.

Respectfully yours,

STEPHEN HUSTWITT.

Toronto, Aug. 27th, 1892.

DILIGENCE IN BUSINESS.

In these days of hurry and strife for the first places in the race of life it is even more important than in former years that a man be diligent in his business and look after its every detail closely.

We see among our greatest business men of to-day those who started in life as poor boys and who have now become the head of large establishments. How have they come to do

this? Was it because they had better chances than are now held out to the average young man? That has not been so in the majority of cases, but they have striven after their high positions and have endured hardships to overcome obstacles. They have been diligent in business and are now reaping a richly deserved reward.

In some respects it may be harder for a young man, or, in fact, any man in business, to make a great success, because of the amount of competition that has to be met. It needs men who will not give up for anything to battle against this competition.

Close attention must be given to the slightest details and everything has to be done carefully. The cost must be measured in every transaction. Application is necessary if you would attain the best results.

Look out for the little things. They do not seem to count at the time, but every item helps to count up on either side of the balance sheet. By that it is not meant that one should be close, but they should be careful.

The "tricks of the trade" ought to be let alone. They do not help any in the long run. If a customer finds that he is not being treated fairly he will leave in an instant. It is fair to say that there is very little underhanded business being done. It does not pay and business men have come to see it.

Give all you can for the money, and you will hold a customer and gain others. Don't run down another man's stock in order to make a sale. If your neighbor has poor stock the customer will find it out if he tries. Business men should work together as much as possible and try to make the standard of business principle as high as possible.

Let a man start out with fixed principles and with determination to win by the practice of fairness toward all and he is bound to succeed. He needs to look out for his business and see that those under him are as honorable in every way. A man who does that will find friends both with customers and fellow business men.

All lines of business must be run systematically in order to attain the best results. It will not do to let one thing after another pile up until one is literally snowed under. It is best to go through with everything in a systematic manner. Take up each item in its regular order and work while you work. Recreation that is taken when you are conscious that you have done the work of the day faithfully is always sweetest.

Always be on the lookout for chances to improve methods in business, and keep up with the times in all lines. There are new articles coming up continually. Some of them possess merit and some do not. It is a study by itself to find out which are the best to handle. Much may be gained or lost in this respect.

There are numerous ways in which business must be watched. One must love the business he is engaged in and seek to make it all that it should be. The mark of excellency cannot be placed too high. Reward for his labors is sure to come to the diligent man, and that was well known in the time of Solomon, who said, "Seest thou a man diligent in his business? he shall stand before kings; he shall not stand before mean men."—Stoves and Hardware Reporter.

NO UNALLOYED SUCCESS.

He who embarks in any line of business under the impression that a few swift, fleeting months will find him rolling in wealth and no effort spent to acquire it, is doomed to disappointment most grievous.

"Must I be carried to the skies
On flowery beds of ease,
Whilst others fought to win the prize
And sailed thro' bloody seas?"

The reader will pardon the introduction of the old hymn, but it so aptly illustrates the point. The business man, however agreeable, honest, liberal-minded and manly, will always be confronted by competitors and customers who are disagreeable, dishonest, selfish and puerile. This is one of the things which must be taken into consideration when one launches his commercial craft, and the man who is not possessed of the push, grit, nerve, energy, and incidentally, the capital to withstand the ravages of the stormy element in the trade should not make a start.

Does any one know of a business that is absolutely free from disagreeable features? Was there ever an extended deal between two business houses absolutely exempt from them? Was there not at least a petty dispute now and then?

We are all selfish. We all want our own way, and are inclined to become near-sighted when asked to take a look at the other fellow's side of the case. Our vision becomes so dimmed that we will not admit there is more than one side. There are questions at issue continually between the wholesaler and the retailer, but the latter will never recede from his position until he becomes one of the former. The same thing is true as regards the retailer and the consumer. It makes all the difference in the world whose ox is gored.

The great trouble is that these matters are magnified. The evils may be great, but when one calmly surveys the general situation, does he find them as bad as they are painted? In specific cases they may often be worse, and any effort looking toward relief is certainly commendable.

Be honest, and have but one price. Discriminate in favor of no one; regard every man's money as good as his brother's, and you will win a patronage that is as free from disagreeableness as it is possible for it to be. On the other hand treat your creditors with uniform courtesy, be not dumb to reason, pay when you agree to, and there will be found more sunshine than shadow.—Ex.

Negotiations are now being made to organize in Vancouver, B. C., a joint stock company to cure salmon and other fish. The company will be known as the Dean's Channel Fishing and Trading Company, Ltd., and the centre of its operation will be in Dean's Channel, in the waters of which salmon are very plentiful. The capital of the company is to be \$25,000, with power to increase it to \$50,000.

LUCAS, STEELE & BRISTOL,

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WRITE FOR QUOTATIONS.

HOW NUTMEGS ARE GROWN.

A large stock of the very finest nutmegs for seed has been imported by Jamaica from Grenada, and has been sown in the Hope Gardens, and, when ready for distribution, will be sold at the very low rate of three-half-pence each, in large or small quantities. It is hoped that these arrangements will tend to develop the planting of nutmegs on a large scale in suitable districts in Jamaica. Already one order has been fixed for ten thousand plants, and another for five thousand.

The germination of the seed in large quantities and the care of the seedlings requires the strictest attention to prevent extensive loss. From the seed-bed the seedlings are transferred to bamboo pots, and, when they have quite recovered from the transplanting, and have formed good roots, they are ready for the nutmeg plantation.

Nutmeg trees require a deep, rich, loamy soil, moist but not swampy, with a humid atmosphere. They thrive best in steady river valleys from sea level up to three hundred or four hundred feet, but they will grow in favourable situations up to an elevation of two thousand feet. The trees should be placed at distances of twenty-five to thirty feet apart, and if the situation is not naturally shady and sheltered, trees should be planted for the purpose of breaking the wind, as well as for shade. The trees are a long time coming to maturity, not producing a crop, as a rule, till they are nine years old, and only when they first flower at six or seven years of age is it possible to determine whether they are male or female.

A very small proportion of male trees is left for fertilisation by insects, the rest are cut down and fresh plants are substituted. The fertile trees continue to produce fruit for seventy or eighty years. On an average each tree will yield ten pounds of nutmegs, and about one pound of mace every year.

The nutmegs are picked up from under the trees every day except Sunday. On being brought into the boucan, the mace is peeled off and pressed flat between heavy blocks of wood, where it is left for two or three days, then put into a case and left till it reaches proper colour. The nutmegs are put into receptacles (with fine mesh bottoms, so that the air can pass through) inside the boucan, and left there for three weeks or a month.

They are then shown the sun for a couple of hours a day, for two or three days. After this they are cracked. Great care is necessary here, for if the outside shell is struck too hard it makes a black spot in the nutmeg, which affects the value considerably. When cracked, the nuts are sorted according to size, put into ordinary flour barrels, and shipped.—Indian Agriculturist.

THE SPIDER AND THE FLY.

(Continued Contribution.)

[C. T.—In rushing out of the fruit man's door runs up against F. the grocer.]

F.—Hello, what are you doing in there? you don't sell fruit.

C. T.—No, it is a fact, I do not but I was just in there giving that fellow a bar about closing and had quite a talk with him about package tea. He says that if the grocers did not handle it the druggist would. Do you think that they would?

F.—Well, I should smile. You can bet your last dollar they would. That is just what they would like.

C. T.—How is that?

F.—Why, they are so mad with the grocers now because of them handling patent medicines, lime juice, and toilet soaps, that they have passed a resolution not to handle anything else that the grocers handle. They are even getting up a special soap and are going to ignore all manufacturers or wholesalers who supply grocers with goods belonging to their trade. It would just be their delight to get a hold of a package tea that the grocers could not handle and they would sell a lot of it too, because people have an idea that anything you get from a drug store is better than you get anywhere else. A man came into a store the other day and seeing some sal soda in a box at the front of the counter picked up a piece and looking at it very carefully said, "That looks just the same as I get from the druggist. How much is that a pound?" "Two cents a pound" said the grocer. "Why it looks just as good as what 'I paid 5c. for 2 ounces of.'" "Well, sir," said the grocer, "that is just the same class of goods," and with that the dupe left the store a wiser man.

C. T.—Well, under those circumstances I guess the druggist would only be too glad to get a hold of it.

F.—You bet they would, but you did not tell me whether he said he would close or not.

C. T.—No, sir, not much. He began to tell me such a rigmarole about the grocers handling articles that they should not that I was glad to get out safe and sound.

F.—Ah, bother take it. That is just the trouble. Business is not classified enough. There is a friend of mine signed to close who keeps groceries and crockery. He closes regularly with the rest, but there is a man who keeps a stationery store just opposite, and with stationery he keeps crockery. Well, he doesn't close, and this friend of mine has the excruciating pleasure of seeing his customers go into this stationery store to get what crockery they want.

C. T.—That must be kind of galling. That man was just telling me that the grocers kept everything in the fruit line and now you tell me that the stationery men

keep crockery. If you keep on you will drive me wild.

F.—Pshaw. That is nothing. It's a wonder that the tobacco men don't sell groceries because the grocers sell tobacco and cigars, maduro colorado, maduro obscura, and every otherura, and it's a wonder that the liquor men don't go into groceries too because some grocers handle liquor under license. And again you see some grocers keep flour and feed. One such man told me that he closed his grocery store, but when some of his customers came from a distance for feed that store was open, and if they asked him for a pound of tea he could not turn them away without it, seeing that they came 10 or perhaps 15 miles to get it.

C. T.—Well, he could send them away without it, but it would seem rather hard, and I suppose if he gave it the other grocers would kick.

F.—You bet they would. If some of them saw that, they would open up right straight and they would not get over it for a week. Oh, I tell you it's funny. In regard to a tobacconist selling groceries, nobody would think of going into a filthy tobacco store for groceries. It would take a pretty strong stomach to stand it. It would be too much for the women; they can't stand it. The men would have to do the shopping then.

C. T.—I guess they would. They kick up enough about it at home, let alone anywhere else.

F.—Then, again, the grocers handle a lot of goods that the hardware men do. They sell brooms, whisks, clothes lines, black lead, stove pipes, varnish and one or two other lines. So you see the thing is pretty well mixed up.

C. T.—Well, sir, you are right. Now I come to think I remember they do, for I have sold to the hardware trade and I noticed those goods in their stores.

F.—Of course you have, but by the way, you were talking about package teas.

C. T.—Yes.

F.—Well, I saw a letter in THE GROCER the other day about a half chest of tea that was put outside a dry goods store for sale at 5c. a pound.

C. T.—Yes, I remember that myself.

F.—Well, sir, I can tell you a little story about that. That some man sells sugar for 3c. a lb. and potatoes 3c. a peck, and I'll tell you how he does it. A man entered the store at the hour advertised, and this is worth hearing.

DR. PRICE'S

Cream Baking Powder

Contains neither Ammonia or Alum.

Dr. Bartley, Chemist to the Board of Health, Brooklyn, N. Y. says: "Medical authorities agree as to the injurious effects resulting from continued use of Ammonia. Its use in bread should be strongly condemned."

Dr. Raymond, Sanitary Superintendent of Brooklyn, New York, says: "The effect of Alum in baking powders is beyond doubt injurious."

"MONSOON"

Is the registered trade mark of the **first** brand of **Pure Indian Tea** ever upon the Canadian market. It has for the last FIVE YEARS held its own against all rival brands, and given satisfaction to the consumer and **profit to the dealer.**

STEEL, HAYTER & CO.,

{Growers' and Importers, Toronto.

IN STOCK AND ARRIVING.

O	NEW	Lynx	SALMON	Our Own Brand.
U	NEW	Morland	VALENCIAS	Fine Off Stalk.
R	NEW	Patras	CURRANTS	Expected Daily.

M. MASURET & CO., Wholesale Grocers, **LONDON, ONT.**

J. F. EBY.

-:-

HUGH BLAIN.

IT WILL PAY YOU

To visit our Warehouses and Sample Room when in the city during the **FAIR.**

CALL

and examine our stock of Staple and Fancy Groceries, you will find the best assorted stock in the **DOMINION.**

TEAS A SPECIALTY.

We are particularly well stocked with Medium and low grade **JAPAN TEAS**, which we will sell to the trade for the next 10 days or 2 weeks at prices that cannot be beaten.

Eby, Blain & Co.,

Wholesale Grocers,

CORNER FRONT AND SCOTT STS.

TORONTO.



**DID
IT
EVER**

Strike you that you can
save money by buying
direct from us.

We can give you the
best goods at lowest
prices. Send for a
sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

DRY GOODS.

Last week was an exceedingly lively one for the dry goods wholesalers, due to the fact that the millinery openings were taking place. This attracted large numbers of buyers from the far east and distant west, as well as a larger number of the merchants who reside nearer the city. All lines were in good demand, but dress goods, gloves, hosiery and underwear received special attention. On the whole, it can not be said that trade surpassed expectations; in fact, it scarcely realized them. This was not so much the fault of buyers as the over sanguine hopes of sellers. The trade nevertheless was bulky and sound and the moderate men are satisfied. Some dealers had a larger week than last year, others report a slight decrease. The nearness of the exhibition weeks may have had some effect in lessening the number of buyers. The buying was careful, and this is a cause for increased confidence. This week has opened well, and the first week of exhibition time promises well.

Collections on Monday were fairly good, everything considered. The renewals were numerous, but this was expected by those who are carefully watching changes. This year there was no barley to be sold early, and wheat is always later in being realized in cash. Hence money is not so free as in former years, when barley furnished the first moving cash. There is nevertheless no cause for apprehension and most of the firms are satisfied with the receipts.

NOTES.

Gordon, McKay & Co. are showing an extra special line of all wool druggets. These domestic goods are from the best manufacturers, and the quality and prices are worthy of the shrewd buyer's attention. They carry a full line of Kleinert's dress shields in the leading makes in stock—nette and pure gum, such as New or Yk, Paris, Kleinert, Featherweight, eGm and Calla. These are staple goods with a great many retailers and have been strongly recommended and appreciated by those who have used this make of shields. A special low line of Victoria lawns are being offered this week, and opportunities like these should not be missed.

Caldecott, Burton & Spence are having a strong sale for waterproof clothing. The tendency is to longer capes in ladies' cloaks, running nearly 30 inches. They are showing some very pretty Japanese silk shawls, both in crepe and plain, which are very delicate with their fine embroidery and slender fringes. Kid gloves, cashmere hosiery and ladies' underwear were very active during the past week, but the house reports an active trade in all lines. Dress goods in all classes seem to receive more than usual attention.

W. R. Brock & Co. have been running on two special lines of grey flannels, which have sold extremely well, and they are now at the last cases of these lines. They have had a good sale for a special line of RobRoy and broken check Canadian flannels, which seem to give much better satisfaction than imported goods of a similar make. Colored cottons are moving re-

markably well for this time of the year, and several lines have been in strong demand. This house has been having a good sale for quilted satin linings for sealette garments. Kongo flannels, polka dot flannels, black Bedford cords and black broche cashmeres are fast selling lines at present.

Wyld, Grasett & Darling are offering two special lines of white honeycomb quilts. These two qualities are of extra value. They also report special value in table napkins and towels. Their lines of waterproof clothing are very complete and their stock is large and comprises the finest makes known to the trade. In men's tweed waterproofs they have made an especial effort to meet the growing demand for this class of goods, and have endeavored to control a large share of the trade by close prices. Their new lines in neckwear are being very much admired, and the movement is satisfactory.

Samson, Kennedy & Co. have just received a shipment of 36-inch fancy Bergamo, Coringas, and Gardinette art muslins. They are used principally for house decorations, in the shape of peek-a-boo curtains, etc. They have also received a large range of fancy wool goods, including shawls, wool caps and hoods, booties, infants, and a large assortment of ladies' black mits. At present they are enlarging their premises by the addition of a large new shipping room, which will be fitted up in the most scientific manner to meet the increasing output which the house is now experiencing.

John Macdonald & Co. are offering extra value in damask tabling. These are generally largely sold at this season of the year, and they are in a good position to meet this season's demand in this line of staples. A large shipment of lace curtains is just being opened up, comprising medium and best quality goods. A shipment of Kensington squares is to hand, and another of chenille curtains, both of which contained some attractive goods. They have just opened up ten cases of American suspenders which are popular price goods. Every year they secure a large quantity of underwear and top shirts, which are purchased at clearing prices from the mills. These are generally designated odds and ends, and are cleared by this firm at manufacturers' prices. They have already secured lines from two mills, which are being delivered this week. In the haberdashery and silk goods departments the lines are well filled for the exhibition trade.

McMaster & Co. opened last week several cases of new novelties in dress tweeds, also blue cheviots and estinanes. Their stock of these latter is always maintained, no quality ever being allowed to run short. For a walking dress these goods are unsurpassed, as nothing will spot them, and the color is perfectly fast. They have also a full assortment of their celebrated Cravenettes in blacks and navys, also brown and grey mixtures. These are shown in several qualities, and as they are thoroughly showerproof command an ever-increasing demand. In velveteens they have received several lots during the past few days, and in their stock will be found all the prices and qualities demanded by the trade, also several scarce and new shades, including tans and greys.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Kenkel's Granulated Corn Meal.
Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

"MIXED Pickling Spice."

This line is the choicest blend of finest quality of different kinds of Spices, cleaned perfectly before blending, and will give to the trade satisfaction. Put up in $\frac{1}{4}$ lb. packages, or loose, packed in boxes or bags, in quantities as may be desired. Package goods same quality as loose, three dozen in case. Send us in your orders.

Respectfully,

THE SNOW DRIFT CO.,
BRANTFORD

3 lb. SODAS
IN
Red Boxes
Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder

Sold only in Cans.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

WE OFFER 2000 CASES

=TOMATOES-

"De SALABERRY" brand, choice, for immediate delivery.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

WHOLESALE GROCERS,

MONTREAL, P. Q.

FANCY GOODS & SPECIALTY.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



Counterfeit half and quarter dollar pieces are in circulation in Kingston.

An offer of \$120,000 in cash has been made for the exclusive privilege of selling peanuts at the World's Fair.

D. Cantelon, of Clinton, shipped the other day eleven cars of apples, and has already purchased about 20,000 barrels.

Five carloads of salmon from the Fraser River were shipped east over the Northern Pacific Railway, one day last week.

The Exhibition this year has many interesting displays and the manufacturers will be fully credited for their pains, in our next issue.

The Canned Goods law will be published in next week's issue. It is understood that some manufacturers have put up goods that are not properly labelled.

The horse driven by J. A. Depotie, an Egerton, Ont., grocer, ran away the other day. Mr. Depotie was thrown out, and received a painful kick in the leg and also a sprained finger.

H. D. Chapman's grocery store, in Moncton, N. S., was entered some nights ago, and \$18 stolen from the till. A boy named Wilson was suspected and arrested, and afterwards confessed.

On Tuesday next (13th inst.) Suckling & Co. will sell at their ware-rooms the general store stock belonging to the estate of H. R. Mitchell, Colborne, Ont. The stock is inventoried at \$11,260.56.

J. Perrin, of St. Mary's, has purchased four tons of honey from H. Stennett, river road, and is shipping the sweet cargo to Manitoba and the Northwest. It is put up in cans holding about three quarts each.

The newly organized firm of pork-packers, Park, Blackwell & Co. Ltd., have got into working order and are ready for business. Their advertisement in this week's issue of THE GROCER announces that fact.

The Moore Salt Well Company are now at work on their dock and the main building of the salt well. They are now down 1,450 feet, and the prospects are good. They will finish boring the latter part of next week.

Wm. Muir, who is about leaving the employ of A. M. Smith & Co., wholesale grocers, London, Ont., to take a position at Detroit, was on Saturday presented with a gold-headed cane by W. Harding on behalf of his fellow employees.

The latest novelty in the line of price cutting is presenting 100 postal cards with purchases of a certain quantity of specified goods. The scheme is in force in at least one department of a local wholesale grocery house.—N. Y. Commercial Bulletin.

H. T. Baker, the well-known Stratford grocer, writes a letter in the Herald of that city on the state of the country roads. The letter arraigns the statute labor method of keeping up the roads as being utterly inadequate, and takes a very enlightened view of the importance of good roads. The subject is worthy of the attention of all merchants in hamlet, village, town or city.

W. A. Bradshaw and Co., manufacturers of Ammonia Soap, have made big prepara-

tions, to receive their customers and friends at the Exhibition this year. Their exhibit is on the ground floor of the main building. Give them a call.

A considerable amount of counterfeit money is said to be in circulation in London, Ont. One collector reports having come across two counterfeit 25-cent pieces, and one 50-cent piece in one day. The coins had evidently been in circulation for some time.

We have received from W. A. Bradshaw & Co. one of their handsome, gilt framed military pictures which they have got out to advertise their Ammonia soap. The picture is a most attractive and catchy wall-piece.

In Belgium granulated sugar sells at wholesale at 8.42 cents. per pound; at retail, 8.77 cents per pound; loaf sugar at 9.12 cents. per pound. This is one of the countries from which England gets the sugar that comes so remarkably cheap to her people.

Hopkins & Co., general merchants, Hartney, Man., have commenced operations on a new store, 30x60, stone foundation, brick veneered, two stories high, plate glass front Hartney & Dickson, of the same place, also intend replacing their present store with a new one.

Thomas McNish, of the fisheries department, who has returned from the Skeena, reports the salmon pack there to be as follows: Windsor cannery, North Pacific cannery, Inverness cannery, Standard cannery, Canningham's cannery, British American cannery and Royal Canadian cannery, each 12,000 cases. Total pack on the Skeena, 90,750 cases.

A retail grocer of this city recently bought an empty whiskey barrel to put pickles in. On Tuesday he applied a match to the bung-hole of the barrel in order to examine the interior and an explosion followed, which blew the grocer off his feet, shattered his store windows and set fire to the stock. The flames however were quickly extinguished.—N. Y. Merchants' Review.

The Port & Winch Company New Westminster, had their refrigerator car loaded with a splendid lot of salmon and halibut ready for shipment to New York at an early hour yesterday evening and the car will go East on a C. P. R. tea train to-day. The car will be freighted with about 20 tons of fish, and will go through to the Atlantic Coast direct. This will be the fourth car these enterprising shippers have despatched to Eastern railway terminal points.

We clip the following from the Manchester, England, Grocers' Review, which would seem to indicate that our friends across the salt blue sea know a good thing when they see it: "Canned Cream, which might be kept sweet for years, was counted among the impossibilities only a short time ago, while today 'Highland Evaporated Cream' is a popular table delicacy and useful article for culinary purposes. The Helvetia Milk Condensing Co., of Highland, Ill., are making it an excellent success."—Adv't.

J. D. Roberts, who is perhaps better known as "Pure Gold" Roberts, has just returned from a lengthy trip in California, and is registered at the Manor, his usual headquarters in this city. Mr. Roberts has just received word that he has been admitted as a partner in the Pure Gold Manufacturing Company, and will henceforth be general manager for the company in the west, with head-quarters in Winnipeg. Mr. Roberts has for some time been travelling in that district in the interest of the company, and has worked up a good business, thus deserving his promotion,

on which he is now receiving the congratulations of his numerous friends in this city.—Vancouver News-Advertiser.

In renewing their contract for another year, The B.C. Fruit Canning Co., speak in glowing terms of THE CANADIAN GROCER as an advertising medium. Mr. Taylor, the manager of the Company, showed our representative through the establishment which is as clean as a newly made table. He is an old Torontonion, and has numbers of friends here in the east. The company's output this year will far exceed that of last, and are very popular among the consumers and trade.

The Boissevain Mills at Boissevain, Manitoba, of which Wm. Preston, and J. S. McKay are proprietors, are ready for a big years business. The mill is 4 stories high, and has a floor space on each storey 30 x 48 feet. They have an elevator, 30 x 40 feet, with a storage capacity of 30,000 bushels. The capacity of their output is 150 bbls. per day, there is a C.P.R. siding into the mill. Their brands are Turtle Mountain, Strong Bakers, Good Luck, Jura & Surprise. They have one of the most compact Mills in Manitoba, and are working up a good Eastern trade.

The reference to poisonous ingredients in confectionery, which was made in last week's issue by the contributor of the "Spider and the Fly," would no doubt be generally understood to apply only to the manufacture of adulterated goods. It would be absurd to suppose that such harmful constituents made up any part of the candy produced in our first class factories, and we should be sorry that the statement in question should suggest anything so unjust or nonsensical. The writer's intention was to arraign adulteration, and adulteration has no stronger opponents than our leading Canadian manufacturers.

G. A. Anderson and F. Barnard have bought out the grocery stock of the New York Store, in London, Ont. Mr. Anderson has been head clerk in this store for a number of years, and thoroughly understands the business, and Mr. Barnard has been in the grocery business in the East end for several years, and is well posted in the grocery business. They should make a good team. N. McLeod who held his position as clerk for a number of years with Elliott Bros., and is now with their successor J. L. Fitzgerald, has bought the grocery stock of Mr. Barnard. Mr. McLeod is well spoken of by his employers, and has had a good schooling in the business, and should get a just portion of the trade of the city and surrounding country. These changes will be completed on Monday next.



"CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada

TORONTO AGENTS:

WRIGHT & COPP,
40 Wellington St. East, Toronto

Every Can Guaranteed.

Every can of "Kent" Tomatoes is guaranteed, filled with Solid, RIPE Tomatoes, from which the excess of water has been drained off. No Swells, no claims for damaged or defaced goods.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S Famous Boneless Codfish

NEW and GENUINE.

NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs., 20-lbs., and 40-lbs., containing 1 and 2 lb. Bricks, also

MUNN'S Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.

Delightful thick Codfish Steak.

Orders can be filled at short notice after this.

Stewart, Munn & Co.,
MONTREAL.



Send for Price
List of our various
brands of
chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.



E. LAZENBY & SON,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-
ADULTERATED and our labels are affixed
to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses
everywhere.

Agents for Canada:

A. P. TIPPET & CO.,

43½ Wellington St. E., TORONTO.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed,
An excellent food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all purposes.
Sold by Grocers, Outfitters and others.

MANUFACTURED BY

FORREST CANNING CO'Y,
HALIFAX, N.S.

STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.

Save Trouble! Guard your Health!
Sell your Cow! Don't Depend on Milkmen!
BUT USE

"HIGHLAND BRAND EVAPORATED CREAM"

It is natural, unsweetened, concentrated and sterilized. Absolutely taintless. Of equal merits for table use, the kitchen and the nursery.

For Sale by all Wholesale Grocers.

Prepared only by

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.



TORONTO MARKETS.

TORONTO, Sept. 8, 1892.
GROCERIES.

The time of year, the cooler weather, the Exhibition, the advance in sugar, the incoming of fall fruits, are all given as reasons for the more spirited trade that has been done this week in the wholesale grocery sales-rooms. The amount of business done clearly marks this week out as the beginning of another period in the trade of the year. In midsummer there was a large business done in sugar, but it was not profitable and it was to the exclusion of business in nearly everything else. Trade is now quite general, though chiefly in sugar of course, but there is a profit made on the sugar and there is enough movement in other lines to give an air of liveliness which contrasts favorably with the late sleepiness of the street. There still are some hindrances to the mobility of merchandise, the chief of which probably is the want of the goods. Low grade Japan teas, currants, certain brands of canned salmon, and some other lines are not to hand yet, and buying to deliver is not characteristic of the season. All the dried fruit will soon be on the move and Japan teas are on the way. The expectations of the fall trade grow brighter, or at anyrate are more brightly reflected in street talk. Payments are not fully up to jobbers' ideal, but might easily be worse.

COFFEES.

So far as Toronto wholesalers are concerned the outside coffee market is unfelt at the moment, because stocks are sufficient for such demand as has now to be met. The price of Rio coffee is firmer and higher in the primary market and in New York, and mild coffees are also ascending the price scale. The movement of the latter is probably a cause of the stiffness of the former. Dread of the cholera has caused a stoppage in the receipts of Java coffee from Holland at New York, and this both firms the price of Java and leads to an advance of some consequence in all mild South and Central American coffees. Here quotations remain as they were, that is 28 to 36c. for Java, 28c. upwards for Mocha, 26c. upwards for Padang, 22 to 26c. for Porto Ricos.

DRIED FRUIT.

Currants are still to be had, but the seller has the advantage and nobody appears to be foolish enough to cut. They are firm at 5½ to 6c. in barrels and half barrels, and there turn out to be some barrels and half barrels left though they are few in number. Cases are firm at 7¼ to 7½c. The Avlona which left, Patras on the 28th ult. is on her way to Montreal. It is impossible to say whether the paternal care of the Greek Chamber was exercised in the interests of good fruit or was intended to help out the holders of old fruit. The prohibition against shipping new fruit before the 28th of August would benefit the latter. Private advices to hand give a report that indicates firmness. They state that the small transactions that have yet been closed are based on 16s. f.o.b. for Calamata, 16s. 6d f.o.b. for Provincials, 17s. f.o.b. for Filiatras, 18s. 6d. f.o.b. for Patras. They report the crop smaller than it was expected to be, and estimate it at barely 125,000 lbs., mildew and heavy rains being debited with heavy damages to the growing fruit. The quantity supposed to be necessary for the world's food consumption is placed at 120,000, which leaves little of the crop to be used for wine making. France is said to have realized this and her wine manufacturers have pushed prices up from 36 fr. to 53 fr., with buyers but no sellers. In Valencia raisins

(Continued on page 16)

CANNED GOODS.

TORONTO.

The needs of the moment are light so far as country trade is concerned but a marked improvement has come over the city demand, for which of course the Exhibition is to be credited. Staple vegetables continue to be quoted at \$1 to \$1.05. Country orders are mere appendages to business in sugar and general goods, and are so small and few that it might be inferred they would not be submitted at all if they had not a chance on the skirts of other goods imperatively needed. Future business in the new pack drags slowly. Some small lots have been sold the last few days and some inquiry is developing, but the price has to be made favorable to buyers before the stock changes its ownership. New peas in considerable quantities are now coming forward and have about as good a chance with current consumption as any line of canned goods on the market, for they are the only class of vegetable of which the raw material is not now plentiful and cheap. Just how the weather is going to affect the tomato pack it is of course impossible to say. The stock is now cheap, but cool nights and mornings may be adverse to its general maturing before frost comes. Fruits are steady, the pack of plums is likely to be fair-sized, as prices are now reasonable for the raw fruit, but the crop is variable over the country. Peaches promise to be dear, as the yield is rather on the short side. Pears are plentiful. The hardening of sugar just on the brink of the canning season is pretty certain to curtail the volume of fruits put up by housewives. New salmon is now in sufficient stock for current requirements. The lowest price openly quoted is \$1.45, but sales at \$1.42½ are readily enough made. It looks as if, despite the shortage in pack, the jobbers would follow the same foolish policy this year that they followed last. A short time ago, six or seven of the wholesale grocers here signed an agreement to keep \$1.45 the minimum price for Horseshoe salmon. Very soon afterwards one of the houses assenting to this agreement was

You can lose more than we do
by not subscribing for this paper.

WE HAVE THEM!
The Maiori Lemons!
FINEST ON EARTH.
PRICES RIGHT.
GRAWFORD PEACHES THIS WEEK.

CLEMES BROS.

Phone 1766. TORONTO, ONT.

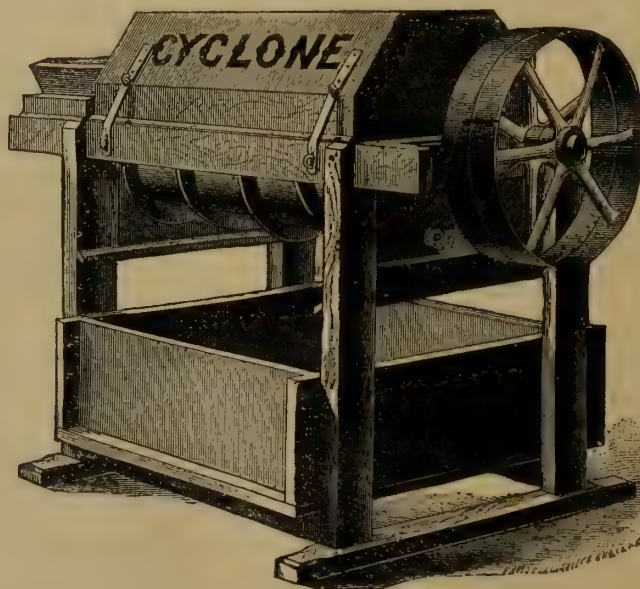
COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT N. J.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP

Canned Goods.

We
Pack
Only
the
Best.

Have you goods
bearing my name
in stock? They
are always the
same, always reli-
able.

D. W. DOUGLAS,
St. Johns, P.Q.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS**
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "**BOULTER**"
across the face of each label in a distinctive
color. Look out for the word "**BOULTER**"
if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to
BUY THE BEST

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,
Lakeport, Ont.
Factories at Lakeport and Trenon.

Boy
Brand
Corn



DAILEY'S

Boy
Brand
Tomatoes



Please try them.
His boys eat them.
Prepared by the
**Kingsville
Preserving Co.,**
(LIMITED.)
KINGSVILLE, ONT.



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Cele-
brated **BEAVER Brand** Canned
Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



12 Years Experience

Convinces us that it pays to can and
preserve the best goods possible.
Sales for 1891-2 doubled those of pre-
ceding year.

We have our Factories thoroughly
renovated and are in position to im-
prove if possible the standard of our
goods this season. We can furnish

New Preserved Strawberries July 1st, Raspberries early June and
Sweet Wrinkle Peas July 15th. Send for sample order.

Remember the quality of all our goods are
guaranteed.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES : Delhi, Ont., and Niagara on the Lake.

MARKETS.—Continued

found to be selling at 1.40. This put an end to the arrangement, and \$1.42½ is the price at which Horseshoe salmon can be brought to arrive. Lobster is in freer request at \$1.85 to \$2.75. Sardines are scarce and unchanged.

Continued from page 14.

of the new crop, business has been materially curtailed on this market, owing to a number of Denia houses of unknown and doubtful standing offering at lower prices than the best shippers can accept, and buyers, while unwilling to trust their orders to such people, hesitate to pay the prices asked by regular shippers, so that business in new crop fruit makes slow headway. Spot stock can be bought here at as low as 4½c. by retailers, who, however, as is their wont at this time of year, buy sparingly on the eve of the incoming of new fruit. The lower values ruling on Sultana raisins have brought about considerable business, and orders have been cabled this week for a good many thousand boxes. The first arrivals will be small in quantity and of very fine quality, according to sample, and will arrive on a bare market. The finest qualities are always shipped earliest, so that opening quotations are usually the highest. There is a difference of 10s. per cwt. between the highest and lowest grades. As Eleme raisins can be brought in only when Valencias are scarce, there will be none imported to this market during the present year. Figs will be about the same price as they were last year. No sales and few offerings are reported yet, but nearly all business is done on open orders.

RICE AND SPICES.

The retail call for rice does not mend its pace appreciably and has caused no depletion in any warehouses so far. B rice is quiet at 3¾ to 4c., Japan at 5 to 5½c. Sago is still scarce. Tapioca is unchanged.

Spices are quiet. Some movement is expected now under the demand for pickling that will begin when fruits and vegetables treated by that process are ready. Prices are unchanged.

SUGAR.

The sugar market has risen superior to the control of the Trust manipulators in New York, and has completely thrown off the bears at all points. The advance in the price of raw has had a singular corrective effect upon Toronto jobbers. They had indulged their propensity for cutting, to the top of its bent, but before they had drunk the cup quite to its dregs they began to yearn with one consent for fuller prices, and had begun to get them, though only tentatively as it were. Then the market took the bit in its teeth, the price of raw went up, refiners had to advance, and jobbers joined the procession. They are now getting 4¾ to 5c. for granulated and 3¾ to 4½c. for yellow. They have to pay 4¾c. in Montreal, freight is 14c. a hundredweight, so that cost laid down here is equal to 4.89c. They would lose money if present stocks cost them the prices

SURPRISE SOAP

While the best for all household uses, has peculiar qualities for easy and quick washing of clothes. It does away with that boiling and scalding—the clothes come out sweet, clean and white. Harmless to hands and fabrics—lathers freely—lasts longest.

ST. CROIX SOAP MFG. CO.,

ALL GROCERS SELL IT.

St. Stephen, N. B.

The St. Croix Soap Mfg Co.,

Branches:

St. Stephen, N. B.,

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington st. east.

now current at the refineries, but as they were for the most part bought before the advance, they are making a little. In New York, granulated is 5.13c. The cause of the advance is the dependence of American refiners upon cane sugar for raw material. The alternative they had in beet sugar enabled them to keep down the price of raw cane sugar, but the embargo upon beet sugar and everything else from Hamburg and other European ports since the cholera spread to these ports, has put beet sugar off the market for the time being. The demand for sugar now for canning fall fruits is very active and has been materially quickened by the tendency of sugar to go still higher. Raw sugars in stock here are quoted at 3¾c. for Barbados and 4¾ to 4½c. for Demeraras. Willett & Gray's weekly "statistical" has the following: Total stock in all the principal countries, at latest uneven dates, 761,010 tons against 763,224 tons at same uneven dates last year. Stock in Havana and Matanzas, by cable, is 75,000 tons, against 92,000 tons last week.

The market gained strength daily until 3½c. was paid for 95° test centrifugals, at which nearly all of this description remaining in stock here was taken. This price being the equivalent of 3.9-16c. for 96°, usual terms shows an advance of 3-16c. for the week and of 5-16c. during the past fortnight. The cause of this rapid advance have been the small available supply to meet the very large consumption of the country, and the possibility that the delivery of a portion of such supply might be delayed by quarantine regulations, in consequence of the cholera now raging in Europe. The refiners however, have bought

heavily here and in Cuba, and this large stock, with previous purchases elsewhere and now afloat, will make their position secure unless the troubles in Europe should increase and continue beyond present expectations. Importers' stocks here and in Cuba are so much reduced that the refiners must look to Europe for a large proportion of their fresh supplies, and the indications are that the market will remain strong for some time. Mr. Licht's report, just received by mail, shows that 62,500 tons of beet-root sugar was shipped or loaded from the 3rd to the 20th of August for America and Canada, and charters taken for 30,000 tons more for shipment in September. He cabled, after the late drought was ended, that the condition of the growing beet crop was disappointing. The stock in Hamburg on August 24 was reported to be 52,500 tons. According to mail advices from Europe, 71,900 tons of Java sugar is afloat for Europe and America. Several cargoes of this sugar should arrive here shortly, having cleared during July. An advance of ¼c. followed the upward movement in raws. This caused the demand to fall off slightly, but a good business is doing, and the people of the country are receiving their supplies as fast as needed. The higher grades are still required in larger proportions than formerly, thus neglecting the lowest grades, the prices for which remain unchanged. Buyers may feel assured that present prices will be maintained, with the possibility of a further moderate advance should raws continue to improve, as is now expected. At the close the demand is very heavy. German granulated is not obtainable for September shipment.

ESTABLISHED 1860.

STANWAY & BAYLEY

BROKERS
AND
GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

**CANNED
GOODS
— A —
SPECIALTY.
WRITE US.**

**PACKERS'
AGENTS.
SALMON,
VEGETABLES, Etc.
WRITE US.**

UNITED STATES FOOD EXPOSITION.

For the first time in the history of the United States a great National exhibition of food products will be held, showing the progress made by the country in the past four hundred years, and demonstrating the fact that it is the greatest food-producing country in the world. The date of October, 1892, was selected for holding the Exposition on account of its being the four-hundredth anniversary of the Discovery of America, which it is proposed to celebrate in this way. This will be the first strictly Food Exposition ever held, either in America or abroad, the exhibits being confined exclusively to food products, the manufacturer only being allowed to exhibit, and only such manufactured articles of food as the manufacturer will put his name upon and warrant to be the same as he offers to the public. Not alone will manufactured food be exhibited, but produce direct from the soil, sea and dairy. One of the most novel attractions of the Exposition, and what promises to be a popular feature, will be the exhibit of dairy products.

There will be two such exhibits, one, a New York State exhibit, under the auspices of the N. Y. State Dairy Commissioner, and the other a National exhibit, in charge of Professor James Cheesman, who represented the Agricultural Department of the United States Government at the Paris Exposition. It is proposed to devote nearly the entire Exposition Hall, which is over ten thousand square feet, to this department of the Exposition.

The vast amphitheatre, with a floor space of about thirty thousand square feet, will be given over almost entirely to manufactured articles of food. Here will be represented nearly all the leading food manufacturers of the United States, as well as a number from abroad, many of whom will give practical demonstrations as to how their goods are prepared. The booths to be erected in the amphitheatre promise to be of the most elaborate nature, far surpassing anything of the kind ever held in this country. In this great auditorium, the largest in the United States, the world-renowned musical director and composer, Herr Anton Seidl, with his famous orchestra, will give two concerts daily, afternoon and evening, during the Exposition, Mr. Seidl personally conducting at every performance. Ample provision has been made for handling the immense crowds who will congregate here at all hours during the Exposition. In addition to the large number of avenues and aisles on the main floor, as well as the promenades on the first, second and third balconies, there will be accommodations for from twenty-five hundred to three thousand people who desire to listen to the Seidl concerts after having viewed the many attractions of the Exposition.

The next in importance—and by many, the ladies in particular, it will be considered the feature of the Exposition—will be the

Concert Hall, the handsomest and most artistic public hall in the country. In order to make this department easier of access from the amphitheatre, a contract has already been made for the erection of a grand double stairway, modeled after the entrance to the Grand Opera House at Paris, which will be built on either side and directly over the main entrance to the amphitheatre on the

of her lectures with a concert by the Seidl Orchestra. This hall has a seating capacity of twelve hundred, besides thirty-six boxes. There will be no extra charge of admission to these special lectures and concerts, one ticket admitting to every part of the Exposition, the price of which will be fifty cents. It is intended, however, to auction off the boxes, the purchasers of which will be entitled to



WHERE THE EXPOSITION IS TO BE HELD, MADISON SQ. GARDEN, N.Y.

Madison Avenue side. This stairway will lead directly into the Concert Hall, where the lectures and demonstrations in cooking will be given by Miss Maria Parloa, of Boston, the distinguished lecturer in the art of cooking. Miss Parloa is an authority on all matters pertaining to the culinary art and the science of cooking, and she stands unrivaled at the head of her profession. Miss Parloa will lecture each afternoon of the Exposition, and it is intended to precede each

five season tickets to the Exposition.

Overlooking the Concert Hall, from which a wide staircase ascends, is the Assembly Room, which will be used as a ladies' or ladies' and gentlemen's restaurant.

On the ground floor, corner of Madison Avenue and Twenty-sixth Street, is the large restaurant, which will be devoted to a cafe or gentlemen's gill-room.

The interest manifested in this great Food Exposition extends all over the United States.

THE CANADIAN GROCER

The press, clergy, and professional men generally, the housewife, merchant and general public, all evince the greatest interest in the undertaking. Almost a ton of mail, and from nearly every section of this country, has been received by the General Manager endorsing the undertaking. The wholesale grocers in particular—and there are several thousand of them in the United States—express themselves as cordially endorsing the enterprise and wishing it the best of success, a great many of whom have promised to attend. From far-off Wyoming, Texas and Oregon, such letters have been received.

It is confidently believed that over half a

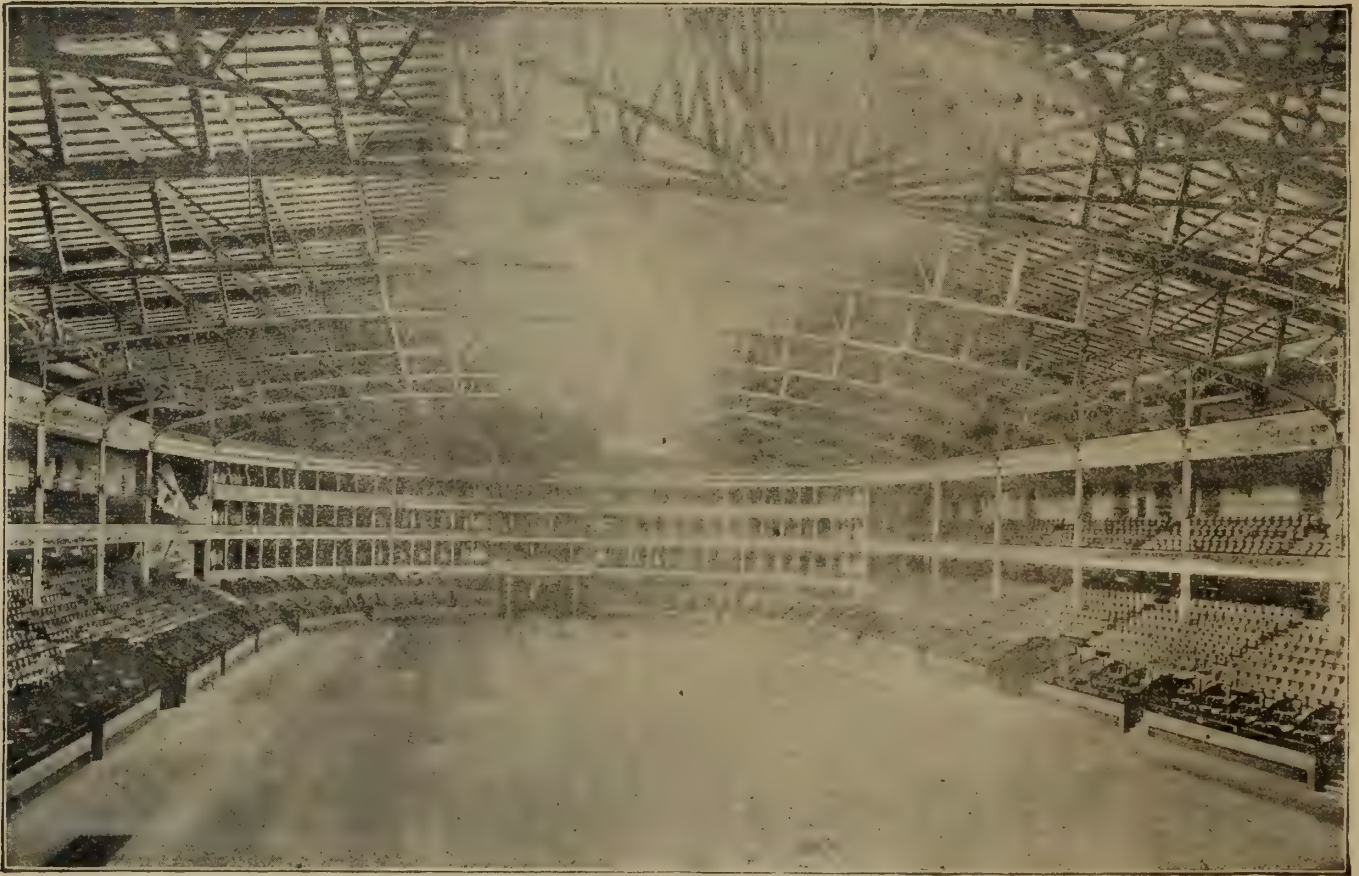
that a number of Canadian merchants will visit New York in October and take in this Exposition.

SWEET FUEL.

The very low price of domestic molasses has already led to its free use for distillation into alcohol, and consumption for that purpose is increasing. The outlet, however, does not appear to provide an adequate balance for the supply, especially at primal points, and a suggestion is made that the surplus may be made useful as fuel. Since the bounty law on sugar went into effect the effort to extract every ounce of sugar has materially increas-

contains, say 20 per cent water, 8 per cent ash, 12 per cent gums and 60 per cent sucrose and glucose. Hence we have 72 per cent of carbonaceous matter available as fuel and only 20 per cent of water. This would certainly make excellent fuel if there were competent devices to burn it, such as are used for liquid fuels. Molasses has recently been used for fuel in Cuba, and with seeming success. It was there poured or sprayed on to the bagasse as it entered the furnace, and the judgments of those interested was that its efficiency as fuel when used in this way, was incontestable."

It is a well recognised fact that no business establishment is complete without some



AMPHITHEATRE, MADISON SQ. GARDEN, NEW YORK.

million of our most intelligent people will visit the exposition.

This great congress of food products will be opened on Saturday evening, October 1st next, by the President of the United States, who will be present on that occasion, should nothing interfere to prevent.

The Exposition opens at 11 A.M. and closes at 11 P.M., and run from October 1st to 27th, Sundays excluded.

For further information, address, DANIEL BROWNE, General Manager, Hudson and Franklin Sts., New York, who was seen by our representative in New York last week. He said "we would like to see a few train loads of Canadians visit us while the Exposition is going on, and you can tell your readers that we will try and make their visit both instructive and interesting if they can see their way clear to visit us." There is little doubt but

ed the supply of low grade molasses practically useless for food, and with an estimated output for 1892 of 120,000 tons there is more or less anxiety as to its disposition. The Louisiana "Planter," in advocating some plan whereby the stuff can be used for fuel, remarks as follows: "Molasses is now as low or lower than ever, two cents per gallon hardly being obtainable for it. Of heavy-bodied molasses 166 $\frac{2}{3}$ gallons will weigh a short ton of 2,000 pounds. This would make full cost \$3.33c. per ton on the plantations, and rather less per ton than current prices for coal delivered there. The question would then arise as to the fuel value of molasses. As it is almost altogether carbonaceous matter it must have a considerable fuel value, but its relative merits as compared with bituminous coal we have no data at hand to determine. Heavy-bodied common Louisiana

cash carrier system. Attention is called to the Whiting Cash and Parcel Carrier. It seems in it impossible for anything to get out of order, as there are no cords or springs. Merchants throughout the country, who give it a trial, may satisfy themselves of its merits, feeling satisfied that where once introduced it would never be parted with.

SARNIA, Ont., June 8, 1892.

H. E. WHITING, ESQ, London :

DEAR SIR,—I have been using your Cash Carriers for a long time, and must say they fill the bill in every particular, especially as to their keeping in order. It seems to me that they could hardly be improved on.

I remain, yours truly,

(Signed)

JOHN LEYS,

Late Leys & Morrison.

This carrier has been in use two years and six months. adv.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow.

England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
GENERAL COMMISSION MERCHANTS

—AND—

BROKERS

For all lines of Canned Goods, Hams, Bacon, Lard, Butter, Cheese, Dried Fruits, Coffee, Sugar, etc.

CORRESPONDENCE INVITED.

P.O. Box 615. WINNIPEG, MAN.

W. A. McCLEAN & CO.,
Pork Packers.

FOR SALE--

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

We are now receiving California fruit direct from California in car lots.

Our first car arrived on Thursday, 28th inst., and was sold at auction on arrival. We expect another car next week. We are also receiving cars of Tomatoes, Watermelons, Apples, etc., and all kinds of small fruits, and we solicit a share of your trade.

Yours respectfully,

McWilliam & Everist,

25 and 27 Church St.,

TELEPHONE 645. Toronto, Ont.

MELONS--

Two to three cars weekly.

TOMATOES--

Mississippi stock arriving, fine shape.

CALIFORNIA FRUITS--

Apricots, Peaches, Plums, Cherries
—fancy packed.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

PARK, BLACKWELL & CO.
(Limited.)

—SUCCESSORS TO—

JAS. PARK & SON,
TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

Husband Bros. & Co.,

71 Colborne St., Toronto.

OYSTERS, HADDY--DAILY.

GRAPES, PEARS.

ORANGES, LEMONS, FOREIGN NUTS.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada.

W. GIBBINS & CO.,

SUCCESSORS TO

JOSEPH CARMAN,

Commission and Manufacturers' Agents, Grain Brokers.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail.

Correspondence invited
Consignments Produce will have prompt attention.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Baffles Human Conception.

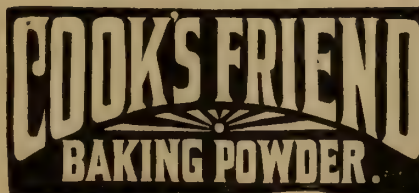


Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto
BRANCH—Tidy's Flower Depot, 164 Yonge St.

McLAREN'S

Is Honest Goods and just
the Thing on Which to
make or Extend a Business.



The Best Grocers Make
a point of Keeping it always in Stock.

MARKETS—Continued

SYRUPS AND MOLASSES.

Syrups are in very fair demand and are firmer in sympathy with sugar. The stock on this market is larger than it was a week ago.

In molasses there is little movement. The call is principally for low grades now at 28 to 33c., and these are most abundant in New Orleans descriptions.

TEAS.

There is less heard about the inexorable firmness of sellers and prices, but it still remains a fact that sellers have the advantage if they choose to hold on to it. Competition among them is a factor that is favorable to buyers, however. The want of low grade stock is some hindrance to business, as it is undoubted that buying on the part of retailers is freer from stock than to arrive. Low grade teas are on the way and some mediums of popular selling character are close at hand. China teas hold their own in the London market. Superior Indian teas are also well held and in good demand. The new green teas still consist of Ping Sueys only. It is reported by telegraph that the steamer Anglia with about 10,000 chests of Indian tea on board was lost a few days out from Calcutta. This loss would materially affect the market.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

Sales have been made in New York of new pack Canadian blueberries at \$1.12½, delivered, for 2-lb tins. Gallons are quoted there at \$4.60 delivered.

Eby, Blain & Co. received the first shipment, yesterday, of new Valencia raisins, Bevan's pack. These are the first 100 boxes that reached this market. Stock is very fine.

The Cape Cod cranberry crop is said to be 30,000 barrels less than last season, and 30,000 barrels larger than any previous season. In view of the small apple crop there will probably be a wide outlet this fall.

Game, Harrison & Lerner, Ltd., of London, Eng., have appointed H. C. Duncum, for many years assistant manager of their export department, to take the management of the department in the place of A. K. Preston, lately resigned.

Davidson & Hay have received a large supply of barrels and half-barrels of Redpath's honey syrup. They have also received shipments of new season canned peas, the Erie Sweet Wrinkled and Ontario Marrowfats. They expect to have in some fine new medium Japan teas by the first of next week.

Reports from the Skeena river state that the canneries have all closed down there with packs of between 11,000 and 12,000 cases. Reports from the Fraser river state that the canneries in operation have so far only put up about one-quarter of the pack agreed upon. It is considered likely that cohorts will

be packed this year as the run of the sockeye salmon is about over, and this will be about the only means they can have to fill their pack. The Fisheries Department has extended the open season for small mesh fishing to September 1st, and it is believed the season will be further extended to September 15th, in order to allow the packers to make the most of the late run, should one come along.—B.C. Commercial Register.

The scarcity of desirable coffee appears to be quite as great in England as here, and a recent London market report says that large parcels of suitable descriptions of coffee for either the home trade or exporters are quite a rarity now, as the market is merely supplied with odds and ends of indifferent and undesirable quality.

The health department of the city of New York has caused to be published some timely recommendations as to diet while the cholera epidemic threatens to gain a foothold in this country. Among other advice from that quarter is the following. "Thorough cooking destroys the cholera germs; therefore, don't eat raw, uncooked articles of any kind, not even milk." This is doubtless intended to apply chiefly to the preparation of raw meats, vegetables and fruits. It is obvious, however, that the advice is a strong argument in favor of the use of canned food products. The processing of nearly everything in that line sterilizes the goods, at all events, and the fact that the food is in hermetically sealed cans is also a strong point, since no chance is offered for the germs of disease to touch the contents of the cans. This matter has been the subject of not a little discussion among local canned goods men during the past few days, and the deeper the matter is looked into, the stronger seems to be the conviction that the idea is no purely theoretical or visionary affair. Its application is wide, and unless the notes of warning sounded by the health authorities regarding the use of green fruit and vegetables and natural milk are far-fetched, the claims of the canned goods people are at least deserving of more than passing notice. However, it does not appear that handlers of the goods have taken other than a philosophical view of the matter. That is to say, no speculative tendency has developed, and the only movement in values thus far is brought about solely by natural trade conditions.—New York Commercial Bulletin.

PETROLEUM.

Sales are rather better as to volume, but are still at prices ruling last week. Canadian refined continues to quote at 14 to 14½ to outside buyers, and is ½c. higher delivered to city retailers.

The Petrolia Advertiser reports: Petrolia crude \$1.26 per barrel; Oil Springs crude \$1.27 per barrel. Since we last went to press, prices for both crude oil and refined are a good deal firmer, which is a natural advance for the season of the year. The operations on the exchange the past week

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

Prices do not harden in the flour market and the movement does not increase. Millers are still far from free sellers at bidders' prices but they realize that on the other side of the market lies the advantage. Enough selling and shipping go on to keep the advantage on the side of buyers. Feed is not in any material respect different from what it was a week ago.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.80 to \$5.90; strong bakers', \$4.40; white wheat patents, \$4.70; straight roller, \$4.25; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.60 to \$4.65; Manitoba strong bakers' \$4.20 to \$4.30; Ontario patents, \$3.65 to \$4.10; straight roller, \$3.50 to \$3.70; extra, \$3.15 to \$3.25; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12.50, shorts \$13 to \$14, mixed feed \$22, feeding corn 50, oats 33c.

HAY—Old baled timothy is firm at \$12 on track. New is \$9.

STRAW—Is steady at \$6.50 to \$7.

MONTREAL.

There is no change to note in the flour market. A fair local trade is doing in straight rollers and strong bakers. Other grades are very dull. We quote as follows: Patent spring, \$4.60 to \$4.70; patent winter, \$4.25 to \$4.50; straight roller, \$3.90 to \$4.10; extra, \$3.40 to \$3.50; superfine, \$3.00 to \$3.15; fine, \$2.60 to \$2.75; strong bakers, \$4.10 to \$4.25.

A fair turnover for local wants is noted in meal, outside of which demand is slow. Granulated, bbls \$4.10 to \$4.25; rolled bbls., \$4.10 to \$4.25; Standard, bbls., \$3.95 to \$4.05; granulated in bags, \$2.00 to \$2.10; rolled in bags, \$2.00 to \$2.10; standard in bags, \$1.90 to \$2.00.

Bran and shorts are unchanged. Local demand being fairly active, mouille moves slowly. Bran per ton, \$13.00 to \$13.50; shorts per ton, \$14.00 to \$15.00; mouille per ton, \$19.00 to \$22.00.

TRY

BALA LICORICE

For the voice.

LOBSTERS,

Finest brands, Canned Lobsters, tails and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal.

COWAN'S OCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

For good fresh

OATMEAL

Pot Barley,
Split Peas
or Cornmeal.

Write or telephone

GARTLEY & THOMPSON,

303 to 311 Talbot St., London, Ont.

BUY THE BEST. SEELY'S



Celebrated
Flavoring
Extracts.

VANILLA, LEMON,
and Assorted Flavors.

Standard Goods of America (established in 1862). Once tried, always used.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

Are You Ambitious

To make your window attractive and increase your business? If so, send for elegant TUTTI FRUTTI hanger signs free. Address,

ADAMS & SON'S CO.,

11 and 13 Jarvis St., Toronto.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

Morton Densem & Hurst,

Sole Manufacturers of the Automatic

COUNTER CHECK BOOK

Patented Feb. 25th, 1892, No. 38351.

3 and 5 Adelaide St. East, Toronto, Ont.

We desire to call the attention of the merchants of Canada to our New Automatic Counter Check Book. It is the Newest and Best Book yet introduced. No more need of any carbon leaf and yet you have a beautiful and indelible transfer. Merchants everywhere proclaim it the best book known to lessen the labor of clerks in making rapid sales.

We will be pleased to send samples and price list on application. Prices cheaper than any other check book.

With the Old Style of Books it requires from 5 to 6 movements to complete a sale, with the AUTOMATIC one or two movements are all that are required. Merchants can see at once the advantage.

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D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

R. M. PINCOMBE.

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STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

REINHARDT & CO.,

SALVADOR LAGER IS THE VERY BEST. TORONTO.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

BRANDON ROLLER MILLS,

Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS.

N. WENGER & BROS.,

AYTON, ONT.

-- MILLERS --

(Hungarian Process)

BRANDS:

KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.



MONTREAL Markets continued

have again shown the extreme susceptibility of the speculative market to buying and selling influences and its utter disregard to factors which should, under normal trading conditions, affect values. To this condition of the market the lack of outside influence may be attributed, as few care to risk operations in an article that is not governed by the ordinary conditions of supply and demand. The statistical situation, and the production and demand, having but little effect on the price, outside operations are at a loss on what to base values, and not being able to see the causes which influence the changes, are loth to become victims of the speculative manipulators, hence they let oil severely alone.

BUTTER AND CHEESE.

There is no relaxation of the stiffness of prices for choice butter, which is exchangeable for as much as 18c. if it is of choice quality in the form of dairy tub. Equally good butter in large rolls will not bring so much, as it is shipping stock that is wanted. Buyers for export are still takers of nearly all descriptions, but medium to choice are the preferred grades. Low grade stock is rather more plentiful and less valued, 12 to 13c. being the prices generally going. Medium is 14 to 16c., choice 16 to 18c. The local demand is good on account of the Exhibition. Store-packed tubs are salable at 15 to 17c. if they contain select stock. Creamery tubs are out of sight as far as sale for extensive consumption at this point is concerned, and as this is not an export outlet for them there is little business to report. Tub and crocks of creamery butter sell at from 21 to 23c.

Cheese is in very good local demand and is quite firm at 10 to 10½c.

COUNTRY PRODUCE.

BEANS—Business is light at \$1 to \$1.20. The demand has shrunk further within itself as the season for renewal from the new crop approaches.

DRIED AND EVAPORATED APPLES—The call for dried apples is slack at 4½ to 5c. as to quality for ordinary trade lots, but less would have to be taken for quantities. Evaporated are equally dull at 6½ to 7c.

EGGS—New laid eggs are the kind that consumers want, and are worth 12c. Any other description of eggs sells with difficulty at nominal prices.

HONEY—Extracted is 7 to 9c., sections are 12 to 14c. Some demand for local consumption is reported, but otherwise business is backward.

HOPS—Such stock of the '91 crop as is yet held quotes at 18 to 20c., and '90 hops are nominal. Growers are expected to put new crop stock on the market this week yet. A considerable quantity has been bought for delivery here early this month.

PROVISIONS.

The provision market has received no special stimulus from the demand this week. Trade is satisfactory, however. The price of long clear was found to be something of a deterrent to trade, and it has been brought back to 7½ and 8c. In no other particular has there been any change in prices.

BACON—Long clear is 7¾ to 8c., smoked backs are 11¾ to 12c., bellies 11½c., rolls 9 to 9½c.

HAMS—Are steady at 12 to 12½c.

LARD—Pure is unchanged at 9½ to 9¾c. for tubs and pails. Compound is steady at 7¾ to 9c.

BARREL PORK—U. S. heavy mess is \$15 to \$16, Canadian \$16, short cut \$16.50 to \$17.

DRESSED MEATS—Beef is 4½ to 5c. in fore and 7½ to 8½c. in hindquarters, mutton is 7 to 7½c. Lamb 8½ to 10c., mutton 6 to 7½c., veal 7½ to 9c.

VEGETABLES.

Potatoes are steady at \$1.25 to \$1.40 per barrel and 65c. per bag. Malta onions are \$2.50 to \$3 per hamper. Watermelons are \$20 to \$22 per hundred, muskmelons are \$3 per barrel. Sweet potatoes are \$4 to \$4.50 per barrel. Tomatoes are 10 to 20c. a basket. Cucumbers are 15c. a basket. Celery is 25c. a doz.

GREEN FRUIT.

The market is almost literally bare of oranges. Stocks of Rodis are all but exhausted and Jamaicas are not to hand yet. Fruit importers do not care to buy for replenishing stocks at the present moment as they might thereby come into possession of stock too dear to sell a week after purchasing. They would have to pay about \$8 a box for Rodis, and they expect Jamaicas to be much lower in a short time. Retailers would have to pay \$8 to \$9 for any of the oranges now in stock here. Maiori lemons are plentiful but dear, \$9 being the figure now quoted. Verdellis are \$8 to \$8.50, and Messinas are the same price, but are virtually done. Bananas are moderately active at \$1.25 to \$1.50. Bartlett pears are 50 to 70c. a basket and \$4 to \$5 a barrel. The prices of lower grades taper down to 20c. a basket, that figure being quoted for a sort called the hog pear. Apples are \$1.50 per barrel. Peaches are \$1.60 per basket. Grapes quote from 3 to 4c. In plums 75c. to \$1.25 is the range, prices being pretty much the same for gages blue plums and other descriptions.

FISH.

The demand is well kept up, but fish are not more plentiful. Salmon trout and white fish have advanced ½c. quoting now at 7½c., lake herring are unchanged at \$2. to 2.50 per hundred, and salmon are firm at 17 to 18c.

SALT.

Everything is steady in the salt market. Prices Current call for no change.

HIDES, SKINS, WOOL, TALLOW.

HIDES—No. 1 green cows', are 4½c., and the same grade of green steers' is 5c. Cured are ½c. more in each case.

SKINS—Lambskins and pelts are 5c. dearer, now bringing 55c. Calfskins, 5 to 7c.

WOOL—Fleeces are 17c. for clothing grades and 19 to 20c. for combing. Pulled is 22c. for super, 25 to 26c. for extra super.

TALLOW—Is 2c.; rendered is bought at 5c., and sold at 5¼ to 5½c.

MONTREAL MARKETS.

MONTREAL, Sept. 8, 1892.

The tone of the grocery market is pretty much the same this week as it was last. All the heavies having about the same movement. Sugar shows a decidedly firmer tendency and refiners are inclined to talk stiff as regards values. Coffee is also held firm under a good steady demand rice is about in the same position. In green fruit there has been a good steady trade done during the week, in fact all lines are precisely the same as noted in our last. The wholesale trade report their men doing a nice steady trade in all sections. Payments are the same.

CANNED GOODS.

The local demand for canned goods is still very small, grocers only taking enough to fill their immediate wants. Packers are

offering new pack tomatoes at 85c. to 87½c., but no transactions are reported. The combine claim to be sold out of British-American salmon and are now offering one or two off brands, which are supposed to be "white stock," at \$1.17½, but none have been so far sold in this market. One dealer estimates the stock of old tomatoes in this market at 3,000 cases.

SUGAR.

The local sugar market still shows the firm tendency noted last week. Advices from New York and London report a firm market in both. The refiners here claim to be doing a nice steady trade at firm figures. We have to note quite a few lots changing hands during the week. The wholesale trade are now selling at our figures in most cases. Regarding the cutting some of the trade are shading and some are said to be selling at cost. This no doubt is done to push other lines that there is more profit in. The sugar market here is on a decided better footing now. We quote granulated 4½ to 4 9-16c.; yellows, low grade 3½ to 3¾c., and yellows bright 3¾ to 4¼c.

SYRUPS AND MOLASSES.

Syrups have moved in fair quantities during the week, and we have to note sales of both Canadian and American. In molasses there has not been much doing owing to the light stocks in store here. Barbados is quoted at 33 to 39c., but it is reported that some of the firms are selling at 31½c. Stocks of this line are heavy in Quebec, and one or two of our local brokers are filling orders from that point. We quote American syrup 23 to 25c. according to quality, Canadian 1¾ to 2½ per lb., molasses 31 to 33c.

TEAS.

The Japan tea market is as dull as ditch water just at present. The prices asked by brokers here are thought to be rather high by our wholesalers and as the stock coming in is not as good as it might be they do not feel inclined to take hold freely. The brokers are all very firm in their ideas and say prices are likely to advance. The arrivals here so far have not been large and with firm advices from Japan the holders here think they are safe. The damaged stock ex Empress of India is expected here soon.

COFFEE.

Coffees have shown a slightly better demand than last week, and quite a few lots have changed hands. Values here are held firm, and advices from primary points say the same. We quote as follows:—Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c.; Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

RICE.

The demand for rice has not been as good as it was last week, nevertheless several lots have moved. The mills say trade is not quite up to the average this year. We quote as follows: Standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

NUTS.

Nuts are beginning to move in fair quantities. Stocks here are light and merchants are inclined to talk firm. New grenobles have advanced this week. Ivicas are held firm under very light stocks. The following are the quotations:—Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; walnuts, Grenoble, new 13 to 14c.½.; walnuts, French 10 to 10½c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

Low Grade and Medium
JAPANS
A SPECIALTY.

DAVIDSON & HAY
WHOLESALE GROCERS, 36 Yonge St.,
TORONTO.

NEW CANNED LOBSTERS.

The "Royal" brand in tall and flat tins.
These goods were expressly packed for the
finest trade and have no Superior.

No first class retailers stock complete
without these goods.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

FANCY CHEESE

ROQUEFORT,
GORGONZOLA,
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PINE APPLE,
EDAM,
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MACLAREN'S IMPERIAL
IN GLASS JARS.

We are now booking orders for fall delivery.
Quotations on application.

WRIGHT & COPP,
IMPORTERS,
40 Wellington St. East, **TORONTO.**

ESTABLISHED 1851.

We offer to the Trade :

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in
the Market, at 85c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.
WRITE FOR OTHER PRICES.

Quintals Codfish

New, Choice Quality
Just Received.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

Now in store

NEW SEASON'S

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EDWARD
ADAMS & CO,
LONDON, ONT.

BALFOUR & CO.,
IMPORTERS OF TEAS

—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed ab-
solutely PURE, and sold cheaper than the com-
pound. Send for Prices.

We invite all our
friends to call and
see us during Ex-
hibition.

SMITH & KEIGHLEY
9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

-: JAPAN TEAS :-

We are offering special values
to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

J. W. LANG & CO.,
WHOLESALE GROCERS,

JUST ARRIVED :

New Lobsters

CELEBRATED STERLING BRAND,
also full lines of Canned and Potted
Meats, Soups, &c.

59, 61, 63 FRONT STREET EAST,
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TORONTO.

NEW
Young Hysons
Now in store.

PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—
Wholesale Grocers.

LONDON, ONT.

MONTREAL MARKETS—Continued.

DRIED FRUITS.

Dried fruit is still quiet, merchants are patiently waiting for the new pack to arrive and till they come not much can be said about this line. The first steamer will leave Dena on or about 15th of this month, and when it arrives it will strike a bare market. We quote:—Currants, provincials, $4\frac{1}{4}$ to $4\frac{1}{2}$ c. in bbls.; do. $4\frac{1}{2}$ to $4\frac{3}{4}$ c. in half bbls.; do. $4\frac{3}{4}$ c. in cases; currants, Patras, 5c. in bbls.; do. $5\frac{1}{4}$ c. in bbls.; do. $5\frac{1}{2}$ c. in cases. Raisins, Valencias, $4\frac{1}{2}$ c., Sultanas $7\frac{1}{2}$ c. prime stock.

GREEN FRUIT.

The green fruit market is still the same with a nice steady trade doing in all lines. The fruit sales we have been having lately have to some extent built up this fruit market. Quite a lot of Canadian basket fruit is now arriving and meeting with good demand. Lemons have dropped in price during the week and are held a good deal lower under fair stock and good demand. Bananas are still in good demand at the old figures. Most of the fruit handled here now is brought in via Boston. There will be a boat in the first of next week with a cargo composed of bananas and oranges. Pears, plums and peaches are meeting with good call, the same can be said about all other lines. We quote: Lemons \$6 to \$6.50; California peaches \$1.75 to \$2 per box; Southern peaches \$3 to \$4; Western peaches 75c. \$1; California pears \$2 to \$3; plums \$2.50 to \$3 per crate; bananas \$1 to \$1.50 per bunch; Bartlett pears \$4 to 55c per bbl.; Canadian basket fruit pears 50c. to \$1; plums 75c. to \$1; grapes 6 to 7c. per lb; black berries 13 to 14c.

APPLES.

Apples are in about the same demand at a little firmer figures. Stocks are arriving here in fair quantities. As yet very few have been expected. Dried and evaporated are still quiet. We quote apples \$1.50 to \$2, and baskets 20 to 25c. Evaporated 6 to $6\frac{1}{2}$ c., and dried $4\frac{1}{2}$ to 5c.

HONEY.

Honey is still quiet, the only thing of interest was the sale of some large lots of dark stock. We do not know what it brought but think it is under our quotations. We quote strained bright 7 to $8\frac{1}{2}$ c., dark 6 to 7c., comb bright $8\frac{1}{2}$ to 10c., dark 7 to 9c.

HOPS.

Hops are still dull and featureless with only a fair jobbing trade doing confined to local wants. Pressed hops are moving in fair quantities. We quote 25c for bulk and 17 to 18c for pressed.

FISH.

Fish is about the same as noted last week a few small lots of green cod has been moved at \$4.75 to \$5.00 per barrel and dry cod at the same figure per quintal. We quote as follows:—Smoked Yarmouth bloaters, per 60 box, \$1.00 to \$1.10; St. John's bloaters, per 100 box, 80c. to \$1.00; boneless cod, large boxes, 6 to 7c.; do. small boxes 7 to 8c.; finnan haddies 7 to 8c.

We quote No. 1 herring, per brl., \$4.50 to \$4.60; lake trout, per half brl., \$4.00 to \$4.25; sea trout, per bbl., \$8.25 to \$8.75; codfish, green, No. 1, per bbl. \$4.75 to \$5.00; do. No. 2, per bbl., \$4.25 to \$4.50; codfish, dried, per bbl., \$4.25 to \$4.50; salmon, B.C., per bbl., \$13 to \$13.50; do. Nfld., No. 1, per tee, \$22.50 to \$23; do. do., No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

CHEESE AND BUTTER.

Cheese shows little change. Cable advices to-day did not indicate much change, limits for the most part being unworkable

for strictly finest. There was business doing, however, in stock moveable at $9\frac{3}{4}$ c., and this is still the market here. At the wharf offerings from the French country aggregated 3,000 boxes, the range for them being $9\frac{3}{4}$ c. to $9\frac{1}{2}$ c., with possibly a 1-16c. more in some cases.

Butter did not furnish anything new to-day. Creamery is heavy with a large supply, 21 to $21\frac{1}{2}$ c. being the export idea, and holders of strictly gilt edge stock would not make any money at these prices. Townships' dairy moves at 18c. and Western at 16c.

EGGS.

There is little or nothing doing in the egg market. So far there has not been many exported, and stock is moving in a local way. Prices are however held steady viz., 11 to 12c.

PROVISIONS.

The local provision market has been quiet during the week, the demand being only small. Lard and smoked meats are in about the same position. We quote the following: Canadian short cut, per brl. \$16.75 to \$17.50; mess pork, western, per brl. \$16.00 to \$16.50; short cut, western, per brl. \$00.00 to \$00.00; hams, city cured, per lb. 11c. to $11\frac{1}{4}$ c.; lard, Canadian, in pails $8\frac{1}{4}$ to $8\frac{1}{2}$ c.; bacon, per lb. $9\frac{1}{4}$ to $10\frac{1}{4}$ c.; lard, com refined, per lb. 7 to $7\frac{1}{4}$ c.

GRAIN.

Grain locally is still quiet. There is a small movement in peas and oats. The stocks of grain and flour in store in Montreal show a decrease of 100,000 bushels of wheat, 18,930 bushels of corn, 35,258 bushels of peas, 103,943 bushels of oats, 11,616 bushels of barley, and an increase of 1,510 bbls. of flour compared with a week ago. Compared with a year ago there is an increase of 121,345 bushels of wheat, 40,513 bushels of peas, 210,104 bushels of oats, 47,637 bushels of barley, and a decrease of 5,942 bushels of rye and 3,160 bbls. of flour.

DRY GOODS.

Business in the dry goods trade continues to show a satisfactory improvement from day to day. Retailers who have been in town from the west speak so hopefully of the harvest that it makes the trade here feel good. The trade here anticipate a good fall. The millinery opening, which took place last week, proved a decided success. The styles shown were so nice they met with the approval of most of the trade. Travellers in millinery are now out, and the dry goods are home.

MONTREAL TRADE CHAT.

C. H. Burks has just returned from the Lower Provinces. He reports trade good down that way.

The Lady Charlotte Gelatine Co. say they are going to sell more of their popular brand than ever this year.

J. A. Mair, of the Helvetia Milk Condensing Co., was in town last week. He appointed L. H. Dobbin eastern agent for his firm.

A carload of maple sugar has been shipped from Quebec for San Francisco.

The German manufacturers' agents are going to have a nice time, as all their goods now are coming in late. One firm here says they have some goods coming which will be hard to pass through.

A. Desorveau was married last week.

The happy couple spend their honeymoon in New York.

Ed. Elliott is getting ready for the oyster season. He handles a big lot of them.

Several western retail men were in town during the week. They were sorting up their stock.

Frasier, Viger & Co. have taken off two of their country teams. They have only one running now.

The coming exhibition will be a success. The committee are working hard to make it one.

J. Scanlan has done up all the front of his store in the new.

W. Rourke is doing a nice business on St. Catherine street. Mr. Rourke has been years in the grocery business and understands it.

THE "MOST POPULAR" BLACK LEAD,
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

"CLEANLINESS"
Nixey's
Black NO DUST
Lead

Hundreds of Testimonials from all parts, including
Her Majesty's, Royal Buckingham Palace,
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE

"SILVER MOONLIGHT
PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.

NIXEY'S
"SOHO SQUARE" **BLUE**
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.

Eight 1-oz. squares in Box for 6d.

Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass
and Steel Work, &c., &c.
Won't Wear the Blades like
others.

6d. and 1s. Tins.

NIXEY'S
"INVICTA" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Mr. W. Matthews, 7 Richmond St.
East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas
St., Montreal.

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE”

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not confound us with other firms.

PUT

TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.80. Express prepaid. Cash with order.

C. F. SEWORTH,
6 Wellington St. East,

Sample 25c. postpaid. Toronto.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

T. A. LYTLE & CO.,

Vinegar Manufacturers,

TORONTO.

Have reduced the price of
their Celebrated

BEAVER BRAND

PICKLES

Send for Quotations.



FAMOUS “STAR”

Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

**F. W. FEARMAN,
HAMILTON, ONT.**



COX'S GELATINE,

BEST AND GOES FARTHEST.

NO sulphuric acid or other injurious ingredients are used in preparing this gelatine as is the case with the

majority of other makes.

167 years of uninterrupted success. For sale by all leading dealers. Agents for Canada

ARTHUR P. TIPPET & CO.

43½ WELLINGTON STREET, EAST, TORONTO.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris



**MELTONIAN
BLACKING**

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

BOOT PREPARATIONS SOLD EVERYWHERE.



**MELTONIAN
CREAM**

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.



**ROYAL
LUTETIAN
CREAM**

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



**NONPAREIL
DE GUICHE**

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

People familiar with the American Sugar Refining Company's business declare that it is making a profit of over \$80,000 net per day. They figure in this way: The present daily output is 35,000 barrels of an average of 300 pounds each. The company pays an average of 3 6 16 cents for raw sugar and sells refined for an average of 4 13-16 cents. The cost of refining is about $\frac{3}{4}$ of a cent a pound, which leaves a profit over and above all expenses of 13-16 of a cent a pound, or \$85,050 per day.

The large quantity of tobacco seized at Ottawa in several leading grocery stores by Inland Revenue officers as not being kept in accordance with the regulations of the law, is still under seizure pending the decision of the department in the different cases. It is understood that where it is shown the violation of law was unintentional the tobacco will only be confiscated, but if the department has any ground to believe that it was for the purpose of fraud the party concerned will be prosecuted.

Writing on the subject of China's tea trade the Hong Kong Daily Press says that the Chinese have the most erroneous ideas as to the reasons which have brought about the depression in China's trade. They believe amongst other things that foreigners bought up such large quantities of tea four or five years ago that they have been unable to make room in the market for any more; and that by and by the demand will increase again. Of course this is the most disastrous impression which could well be harboured, as so long as it is entertained, the Chinese are not likely to make any serious effort for the revival of their tea-trade to prevent its entire extinction in time. The Daily Press finds no difficulty in attributing the depression to the oppressive lekin charges now levied upon the Chinese teas, which conse-

quently stand no chance with the lightly taxed Indian and Ceylon teas. The export duty ought of course to be abolished, but our China contemporary confesses that the chances of the Chinese Government viewing it in that light are rather remote.

The outlook upon the Fraser is very much brighter than at the opening of the year, and the reports of business from New Westminster show an encouraging revival in trade. The steamer Barbara Boscowitz returned this morning from the north with 4,000 cases of salmon and passengers. All the canneries, with the exception of those on Alert Bay, were closed down. Nothing had been heard from the Forks of the Skeena, where it was expected that the Indians would attempt to stop the steamer Caledonia from landing.—News-Advertiser.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

THE FINEST
IN THE LAND.

CHOCOLATES
G.B.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

WANTED BY COMMISSION AGENT TRAVELLING B. C., a few more first-class lines. D. G. Williams, 182 Fort St., Victoria, B. C. 37

WANTED TO EXCHANGE—A FARM OF 177 acres good land, and in good location, for a stock of groceries, or general goods, from \$6,000 to \$8,000. Address B, this office. 37

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

PERSONAL.

Mr. Leon Labonde, for the past 10 years, one of the best known travellers and tea salesmen on the road from Port Arthur, Ont., to Victoria, B. C., and in the N. W. States of the U. S. and Wash., is open for engagement to travel on salary or commission in any part of Canada or the U. S. Mr. Labonde's residence is now at 109 St. Denis St., Montreal, P. Q., Canada, having removed from Winnipeg last February. The highest references will be furnished from mercantile houses, bankers, etc., to any house requiring his services, who may happen not to know him, and if you require a traveller with the most successful of records, acknowledged ability, a spotless reputation, and the finest connection in this country, address as above. 38

EVERY CHOCOLATE IS STAMPED

G. B.

GANONG BROS., Ltd.

ST. STEPHEN, N.B.

London Stoneware Pottery Works.



100 CRATES

Self Sealing London Stone Fruit Jar

Special trade discount till 15th Sept., twenty per cent.

30 Crates 14 oz. Self Sealing Jam Jars. 25 per cent. discount nett till 15th Sept. 3 gross in crate.

100 CRATES

Dominion Fruit Jar

Discount 10 per cent, till 15th Sept.

Fruit Jars with Corks, Pickle and Preserving Jars with Stone Covers. Special trade discount till further notice 10 per cent.



GLASS BROS & CO., - -

London, Ont.



THE T. A. SNIDER

PRESERVE COMPANY,
Cincinnati, Ohio.Do not fail to visit Toronto's great
Industrial Exhibition, Sept. 5th to
17th, and test the merits of our

SOUPS AND CATSUP.

CANADIAN AGENTS :

WRIGHT & COFF, TORONTO.

S. A. VAN DAM & CO.,

37 Old Corn Exchange, Manchester,

—and—

23 Mathew Street, Liverpool, England.

Solicit Consignments of

Bacon, Butter, Lard, Eggs, Cheese,
and Canned Goods.

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

"REFERENCES"—Bank of British North America, Toronto; and Manchester and Salford Bank,
Manchester, Eng.

BRITISH AMERICA STARCH CO.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each.	4¾c
Barrels, 175 lbs	4¾c
Kegs, 100 lbs	4¾c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6¼c
Brantford Gloss, 1 lb. cartoons	6¼c
Lily White Gloss, 1 lb. cartoons	6¼c
Canada Laundry, boxes 40 lbs	3¾c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages	7c
Challenge Brand Corn, 1 lb. packages	6¼c
Brantford Cold Water Rice, 1 lb. car- toons	8½c

Ten boxes and upwards freight prepaid to
any point in Ontario or Quebec.Discounts 15 per cent on 10-box lots. Dis-
counts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or
through any wholesale house if preferred.

THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.



SALES MADE OR PENDING.

John Craig, dealer in fruits, etc., Nanaimo, B.C., has sold out to J. Nicholson.

The stock of J. & A. Kent, grocers, Halifax, is advertised for sale by auction.

The assets of Robertson & Cliff, general merchants, Dunchurch, Ont., are advertised for sale by tender.

Foster, Foster & Co., commission produce merchants, Halifax, have sold out to John Reagh and T. H. Carroll.

REMOVALS AND DEATHS.

P. Guay, grocer, Montreal, has left that city.

CHANGES IN STYLE OR PERSONNEL OF FIRM.

Joseph McPhee, general merchant, Comox, B. C., has been succeeded by McPhee & Moore.

McClure & Unwin, crockery dealers, Lindsay, Ont., have dissolved, W. H. McClure continuing.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

James H. Dixon, grocer, Montreal, has assigned.

John Plank, grocer, Hamilton, has assigned to W. Vollick.

John Lightbody & Son, general merchants, Belmont, N.S., have assigned.

M. A. Tretheway, general merchant, Mission City, B.C., has assigned.

The creditors of the Parisian Store Co., Northfield, B.C., meet on the 25th inst.

M. H. Denton, grocer, provisions and flour dealer, Toronto, is offering to compromise.

R. M. Clements, general merchant, Williscroft, Ont., has assigned to F. J. Roche, Toronto.

K. Freeman & Co., general merchants, Winchester, Ont., have assigned to C. Sugarman.

SELFISH CLERKS.

In many retail stores, says an exchange, there exists an evil which many good merchants complain of and a few possibly have not discovered—the habit of some salesman for purely personal and selfish motives attempting to monopolize the trade of customers by deceiving them into the belief that he or she, as the case may be, can do better by them than other salesmen in the same store, and customers so deceived and prejudiced will sit and wait for hours in some cases for their favorite salesman. Other and better salesmen in meantime may offer to serve them, but they invariably receive the reply,

FRY'S

Pure Concentrated

COCOA.

To secure this article, please ask for "Fry's Pure Concentrated Cocoa."

"It is especially adapted to those whose digestive organs are weak."—Sir Charles A. Cameron, M.D.

ARTHUR P. TIPPET & CO., 43½ Wellington St. E., Toronto.

Agents for J. S. Fry & Sons for Ontario and N. W.

IT IS ABSOLUTELY PURE !

No chemicals are used in its preparation as is the case with Dutch Cocoas, in which alkalis and other chemicals are introduced, to give apparent smoothness and strength to the decoction.

"SUNSHINE"

(An Exhibition in Itself.)

Surprises everybody. Delights the housekeeper.

Cleans everything—that's certain.

BREWSTER SOAP WORKS,

308--310 Greenpoint Ave.,
Brooklyn, N.Y., U.S.A.

J. M. LOWES SON & CO.,

35 Wellington East,

Toronto Agents.

W. T. COSTIGAN & CO.,

Montreal Agents.

"I will wait for Mr. Jones," and in some cases Salesman Jones has so thoroughly prejudiced customers that they will go to another store to do their shopping rather than allow another salesman or even the proprietor to serve them, which is very discouraging to an honestly aspiring salesman, and a great loss to the proprietor. This very bad state of affairs is brought about by Salesman Jones, who quietly and slyly says to customers who chance to fall into his hands, "When you come again call for me and I will do better by you than others can," etc.

The many bad results of such a practice are very apparent and should be corrected at once. Such a salesman is an unprofitable and a dangerous element and should be discharged if found necessary to the correction of the evil.

Customers should be made to feel that they will be served alike by all salesmen, and that the proprietor alone is responsible for all transactions. This will encourage salesmen, promote harmony among them and increase their sales.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

PEERLESS

WASHING

- COMPOUND -

IS THE BEST

SAVES LABOR, SAVES EXPENSE,
SAVES TIME.

Is not Injurious to the Finest Fabric

IS NOT INJURIOUS TO THE HANDS.



Pure Gold
Mfg. Co.

31 FRONT STREET EAST, TORONTO

:- ENGLISH BISCUITS :-

All Grocers should keep a supply of genuine ENGLISH BISCUITS

—MANUFACTURED BY—

HUNTLEY & PALMERS

BISCUIT

MANUFACTURERS



TO HER MAJESTY

THE QUEEN, ETC.

READING AND LONDON, ENGLAND,

For which there is an ever increasing demand.

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award :

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures."

FOR PRICE LIST AND TERMS APPLY TO

Or to their representative,

MR. EDWARD VALPY,

28 READE STREET,

NEW YORK.

HUNTLEY & PALMERS,

READING

and 162 Fenchurch Street,

LONDON, E. C., ENGLAND.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Sept. 8, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
1/4 lb.	1 50
6 oz.	2 20
1/2 lb.	2 80
12 oz.	4 25
1 lb.	5 50
5 lbs.	25 50

Per doz

Dunn's No. 1, in tins	2 00
" " 2	75
Cook's Gem, in 1 lb pkgs	1 75
" " 7 oz pkgs	85
" " 2 oz	40
" " 5 lb tins	65
" " bulk, per lb	12

Per doz

Empire, 5 dozen 4 oz cans	\$0 75
" 4 8 "	1 15
" 2 16 "	2 00
1/2 5 lb cans	9 00
bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	\$2 40
" 2, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/4 lb, 4 doz cases	75
" 1/4 lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 25
5 lb, 1/2 "	9 60

OCEAN WAVE

WHITE STAR, per doz	
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " "	9 00
5 oz glass jars, 2 1/2 doz	
in case	1 10
10 oz glass jars, 2 doz	
in case	2 00
Bulk, per lb	0 15



doz. in case	Price
Dime cans, 4	\$1 00
4 oz " 3	1 50
6 " 3	2 25
8 " 3	3 00
2 " 1 to 4	4 25
16 " 1 to 3	5 75
2 1/2 lbs " or 1	12 00
4 " " or 1	18 25
5 " " or 1	22 75
10 " " "	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11 1/2
Soda	0 06 1/2
" 3 lb	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 08 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 "	2 10
" " 1/4 "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
1-gross Cabinets, asst	7 50
Egyptian, No. 1	9 00
" 2	4 50

BLACK LEAD.

Reckitt's Black Lead, per box. 1 15

Each box contains either 1 gro., 1 oz., 1/2 gro., 2 oz., or 1/4 gro., 4 oz.

F. F. DALLEY & CO.

Silver Star Stove Paste	Per gross 9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross 2 10

CORN BROOMS.

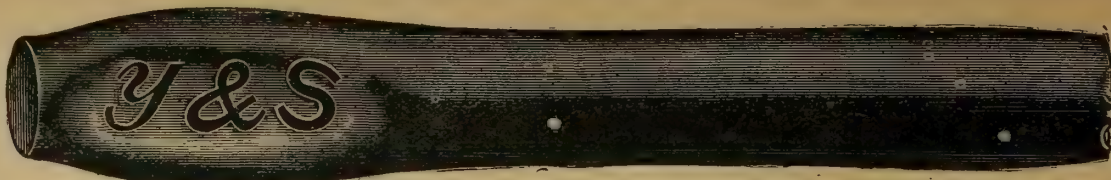
CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net	\$3 60
2 " 4 " "	3 20
3 " 4 " "	2
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
11 Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

Per doz

Apples, 3's	\$0 85	\$1 00
" gallons	1 75	2 00
Blackberries, 2's	2 00	2 25
Blueberries, 2's	1 10	1 25
Beans, 2's	0 90	1 00
Corn, 2's	1 00	1 10
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 00	2 10
Peas, 2's	1 65	1 15
Pears, Bartlett, 2's	1 75	1 75
" Sugar, 2's	1 50	1 50
Pineapple, Baltimore	1 50	1 60
" Bahama		
Peaches, 2's	2 00	2 25
" 3's	3 00	3 10
" Pie, 3's		
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 65
" Lawson Blue	1 50	1 90
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 00	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	1 65	1 65
Tomatoes, 3's	1 05	1 11
"Thistle" Finnan haddies	1 90	1 90



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLYE,

Where did you see this advertisement?

BROOKLYN, NEW YORK.

Prices Current, Continued—

Lobster, Clover Leaf.....	2 75
" Crown flat.....	2 75
" tall.....	2 10
" Other brands.....	1 90
Mackerel.....	1 00
Salmon, talls.....	1 60
" flats.....	1 80
Sardines Albert, 1/2's tins.....	12 1/2
" Martiny, 1/2's ".....	10 10 1/2
" " ".....	16 17
" Other brands, 9 1/2 ".....	11 16 17
" P & C, 1/2's tins.....	23 25
" " ".....	33 36
Sardines Amer, 1/2's ".....	6 1/2 8
" " ".....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 11 bcans.....	\$1 60	\$1 75
" " 2 ".....	2 65	2 80
" " 4 ".....	4 80	5 00
" " 6 ".....	8 00	8 25
" " 14 ".....	17 50	18 50
Minced Collops, 2 lb cans.....	2 60	2 75
Roast Beef.....	2 60	2 75
" " ".....	4 75	5 00
Par Ox Tongue, 2 1/2 ".....	\$8 00	8 25
Ox Tongue.....	7 85	8 00
Lurch Tongue.....	3 25	3 50
" " ".....	6 00	6 25
English Brawn.....	2 75	2 80
Camb. Sausage.....	2 50	2 50
Soups, assorted.....	1 35	1 35
Soups & Bouilli.....	2 25	2 25
" " ".....	1 80	1 80
" " ".....	4 50	4 50
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60	1 60
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35	1 35
Devilled Tongue or Ham, 1/2 lb cans.....	1 40	1 40
Devilled Chicken or Turkey, 1/2 lb cans.....	2 25	2 25
Sandwich Ham or Tongue, 1/2 lb cans.....	1 50	1 50
Ham, Chicken and Tongue, 1/2 lb cans.....	1 75	1 75

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 235c. packets.....	0 75
Orange Blossom (new) 150 pieces.....	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo.....	1 30
(with brilliant stone ring)	
Sappota.....	1 00
Sweet Fern.....	0 75
Red Rose.....	0 75
Magic Trick.....	0 75
Oolah.....	0 75
Puzzle Gum.....	0 75
Bo-Kay.....	1 00
Mexican Fruit, 36 5c. bars.....	1 20
Flirtation Gum (new).....	0 65
(115 pieces)	

C. T. HEISEL.

To retailers per box	
Red Jacket.....	115 pieces. 0 75
Royal Fruit.....	36 5c. pkgs. 1 20
Digestive.....	120 pieces. 0 80
Largest Heart.....	150 " 1 00
Globe picture.....	150 " 1 00

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars.....	1 20
Pepsin (Dyspepsia), 20-5c. Bars.....	0 70
Sweet Sugar Cane, 150 pieces.....	1 00
Celery.....	100 " 0 70
Lalla Rookh (all flavors) 100 ".....	0 70
Jingle Bell.....	150 " 1 00
Cracker.....	144 " 1 00
O-Dont-O.....	144 " 1 00
Little Jap.....	100 " 0 70
Dude Prize.....	144 " 1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleroy' clock guaranteed.....	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/2's.....	6 and 12 lbs. 0 30
Caracas, 1/2's.....	6 and 12 lbs. 0 35
Premium, 1/2's.....	6 and 12 lbs. 0 30
Sante, 1/2's.....	6 and 12 lbs. 0 26
Diamond, 1/2's.....	6 and 12 lbs. 0 22
Sticks, gross boxes, each.....	0 00
Cocoa, Homeopat'c, 1/2's, 8 & 14 lbs.....	30
" Pearl.....	25
" London Pearl 12 & 18 ".....	22
" Rock.....	30
" Bulk, in bxs.....	18

BENDSROP'S ROYAL DUTCH COCOA.

1/2 lb. cans, per doz.....	\$2 40
1/2 " ".....	4 50
1 " ".....	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Caracas, 1/2's, 6 lb. boxes.....	0 40
Vanilla, 1/2's.....	0 40
" Gold Medal " Sweet, 6 lb bxs.....	0 30
Pure, unsweetened, 1/2's, 6 lb bxs.....	0 40
" Fry's " Diamond 1/2's, 6 lb bxs.....	0 26
" Fry's " Monogram, 1/2's, 6 lb bxs.....	0 26
Cocoa—	per doz
Concentrated, 1/2's, 1 doz in box.....	2 40
" " ".....	4 50
" " ".....	8 75
Homeopathic, 1/2's, 14 lb boxes.....	0 34
" " ".....	0 34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homeopat'c Cocoa (1/2's).....	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa (in tins).....	40
Mott's No. 1 Chocolate.....	30

Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can Chocolate.....	20
Mott's Navy or Cooking Choc.....	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick 22 & 24.....	22c-40
Mott's Confec Chocolate.....	22c-40
Mott's Sweet Choc. Liquors.....	21c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/2, 1 lb. boxes.....	70 75
Iceland Moss 1/2 lb in 12 lb bxs.....	35
Soluble (bulk) 15 & 30 lb bxs.....	18 20
Soluble (tins) 6 lb and 12 lb.....	20
Cocoa Nibs, any quantity.....	30 35
Cocoa Shells, any quantity.....	05
Cocoa Essence.....	per doz 1 40

Chocolates—

Mexican, 1/2, 1/2 in 10 lb bxs.....	30
Queen's Dessert, ".....	40
Vanilla ".....	35
Sweet Caracas ".....	32
Chocolate Powder, 15, 30 lb bxs.....	25
Chocolate Sticks, per gross.....	00
Pure Caracas (plain) 1/2, 1/2 lbs.....	40
Royal Navy (sweet) ".....	30
Confectioners' in 10 lb cakes.....	30
Chocolate Creams, in 3 lb bxs.....	30
Chocolate Parisien, in 6 lb bxs.....	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each.....	40
Baker's Vanilla in bxs 12 lbs each.....	52
Caracas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each.....	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	35
Spanish Tablets, 100 in box, 12 bxs in case.....	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each.....	6
Grocers' Style, in cases 24 boxes, 6 lbs each.....	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	32
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	30

Cocoa—

Pure Prepared boxes, 12 lbs each.....	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32
Cracked, in bxs, 12 lbs., each, 1 lb. papers.....	32
Cracked, in bags, 6, 10 & 25 lbs each.....	2
Cocoa and shells, 12s and 25s.....	30

Breakfast Cocoa—

In bxs 8 & 12 lbs., each, 1 lb., tins.....	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, 1 lb. tins.....	40



"Highland Brand"
Evaporated
Cream, per
case..... 7 25
4 doz. 1 lb tins.

CLOTHES PINS.

5 gross, per box.....	0 75
4 gross, ".....	0 85
6 gross, ".....	1 20

CHAS. BOECKH & SONS, per box

5 gross, single & 10 box lots.....	0 75	0 80
Star, 4 doz. in package.....	0 85	
" " ".....	1 25	
" " " cotton bags.....	0 90	

COFFEE.

GREEN

Mocha.....	c. per lb
Old Government Java.....	28, 33
Rio.....	25, 35
Plantation Ceylon.....	174, 20
Porto Rico.....	23, 31
Guatemala.....	24, 28
Jamaica.....	22, 23
Maracaibo.....	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

Java.....	c. per lb
Java and Mocha.....	33, 37
Plantation Ceylon.....	34, 36
Arabian Mocha.....	35
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins.....	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	34
Our Own.....	32
Jersey.....	30
Laguayra.....	28
Mocha and Java.....	35
Old Government Java.....	30 32 36
Arabian Mocha.....	35
Maracaibo.....	30
Santos.....	27 28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	36
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20 30
Say's Parisien, in 1/2 and 1 lb tins.....	80

DRUGS AND CHEMICALS.

Alum.....	lb \$0 02 \$0 03
Blue Vitriol.....	0 06 0 07
Brimstone.....	0 03 0 03 1/2
Borax.....	0 12 0 14
Camphor.....	0 65 0 75
Carbolic Acid.....	0 30 0 50
Castor Oil.....	0 10 0 11

CANADA'S BEST WORK

will be shown in our FALL
NUMBER to be issued next
month. Write us for rates.

Something New every Week in Confectionery.

ALAKUMA, in 5c. packages, Chocolate, Rose and Vanilla Flavors. "A delicious morsel," 50 in box.

ORINOCO. Very fine 5c. Chocolate Bar, 30 in a box.

TEA BISCUIT. The nicest 1c. confection sold, put up 100 in box.

Order a sample box of each by mail or from our Travellers. You will never regret it.

The Toronto Biscuit and Confectionery Co.,

Tele. 528.

7 Front St. E., Toronto.

Prices current, continued—

Cream Tartar.....	0 28	0 30
Epsom Salts.....	0 01½	0 02
Paris Green.....	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" boxes	0 15	0 17
Gentian.....	0 10	0 13
Glycerine, per lb.....	0 17	0 20
Hellebore.....	0 16	0 17
Iodine.....	5 50	6 00
Insect Powder.....	0 30	0 35
Salpêtre.....	0 08½	0 09
Soda Bicarb, per keg.....	2 50	2 75
Sal Soda.....	1 00	1 25
Madder.....	0 12½	.....

DURABLE PAIS AND TUBS

WM. CANE & SONS, MANUFACTURING CO		
NEWMARKET.		
Per doz.		
Steel hoops, painted and grain'd	2 20	
Brass hoops, oiled and varnish.	3 25	
No 1 tubs.....	9 50	
No 2 ".....	8 50	
No 3 ".....	7 50	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " 1, 1½ oz.	1 25
" " " 2, 2 oz.	1 75
" " " 3, 3 oz.	2 00
(SEELY'S FLAVORING) per doz	
Concentrated, 2 oz. full measure	1 75
" 4 oz.	3 00
In Lemon, Vanilla and Assorted	
Flavors. Less 10 per cent. discount	
in gross quantities or more.	

FIRE LIGHTER.

"Star" Fire Lighter, per gross \$1 70

FLUID BEEF.

JOHNSTON'S, MONTREAL	
per doz	
Cases, No. 1, 2 oz tins.....	\$2 75 \$3 00
" No. 2, 4 oz tins.....	4 50 5 00
" No. 3, 8 oz tins.....	8 00 8 75
" No. 4, 1 lb tins.....	12 60 14 25
" No. 5, 2 lb tins.....	25 00 27 00

FRUITS.

FOREIGN.

Currants, Provincial, bbls.	4½	5½
" " " bbls	4½	6
" " " cases	6	6½
" Filiatras, bbls.....	.....	.....
" " " bbls	6½	6½
" " " cases	6½	6½
" Patras, bbls.....	6	7
" " " bbls	6½	7½
" " " cases	7½	7½
" Vostizzas, cases.....	7½	9½
" " " cases	8½	10
" 5-crown Excelsior		
(cases).....	8	8½
" " " cases	8½	8½
Dates, Persian, boxes.....	5	5½
Figs, Elemes, 14oz., per box	.....	.....
" 10 lb boxes.....	4½	5½
Prunes, Bosnia, cases.....	6	7½
" " cases, new.	6	7½
Raisins, Valencia, offstalk		
old.....	3½	4½
Selected.....	6½	6½
Layers.....	7	8
Raisins, Sultanias.....	8½	11
" " " Elemes.....	.....	.....
" Malaga.....	2 25	2 65
London layers.....	.....	.....
Loose muscatels.....	.....	.....
Imperial cabinets.....	.....	.....
Connoisseur clusters.....	.....	.....
Extra dessert.....	.....	.....
" " qrs.....	.....	.....
Royal clusters.....	.....	.....

Fancy Vega boxes.....	2 75	2 85
Black baskets.....	.....	.....
" qrs.....	.....	.....
Blue.....	.....	.....
Fine Dehesas.....	.....	.....
" qrs.....	.....	.....
Lemons.....	6 00	7 00
Oranges, Rodi.....	6 25	6 50
" Valencias.....	.....	.....
" Messinas.....	.....	.....
" Seedlings.....	.....	.....
" Navels.....	.....	.....

DOMESTIC.

Apples, Dried, per lb.....	0 04½	0 04½
do Evaporated.....	0 07	.....

FISH.

Oysters, per gallon.....	.....	.....
" select, per gallon.....	.....	.....
Pickarel..... per lb	0 06	0 06
Pike..... do	0 03	0 04
White fish..... do	0 07½	.....
Manitoba White fish do	.....	.....
Salmon Trout..... do	0 07½	.....
Lake herring..... p. 100	2 00	2 50
Pickled and Salt Fish:		
Labrador herring, p. bbl	6 00	6 25
Shore herring.....	5 00	5 00
Salmon trout, per ½ bbl	5 00	5 50
White Fish, ½ bbl.....	5 50	5 75
Dried Fish:		
Codfish, per quintal.....	5 25	5 75
" cases.....	5 00	5 50
Boneless fish..... per lb	0 04½	0 04½
Boneless cod.....	0 06½	0 08
Smoked Fish:		
Finnan Haddies, per lb	0 07½	0 08½
Bloaters..... per box	1 00	2 25
Digby herring.....	0 15	.....
Sea Fish: Haddock per lb	0 05	0 06
Cod.....	0 07½	.....
B.C. salmon.....	0 17	0 18
Market Cod.....	.....	.....
Frozen Sea Herrings	.....	.....

GRAIN.

Wheat, Fall, No 2.....	0 76	0 77
" Red Winter, No 2.....	0 76	0 77
Wheat, Spring, No 2.....	0 73	0 74
" Man Hard, No 1.....	0 93	0 95
" " No 2.....	0 86	0 87
" " No 3.....	0 76	0 76
Oats, No 2, per 34 lbs.....	32	33
Barley, No 1, per 48 lbs.....	52	54
" No 2 extra.....	48	49
" No 3.....	44	45
Rye.....	79	81
Peas.....	58	59
Corn.....	52	53

HAY & STRAW.

Hay, Pressed, "on track	9 50	10 50
Straw Pressed, ".....	6 50	7 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis.....	2 30	.....
40 dy.....	2 35	.....
30 dy.....	2 40	.....
20, 16 and 12 dy.....	2 45	.....
10 dy.....	2 50	.....
8 and 9 dy.....	2 55	.....
6 and 7 dy.....	2 70	.....
5 dy.....	2 90	.....
4 dy A P.....	2 90	.....
3 dy A P.....	3 30	.....
4 dy C P.....	2 80	.....
3 dy C P.....	3 20	.....

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg.. 3 60 3 70

SCREWS: Wood—

Flat head iron 7½ p.c. dis	.....
Round " 7½ p.c. dis.	.....
Flat head brass 7½ p.c. dis.	.....
Round head brass 70 p.c.	.....

WINDOW GLASS: [To find out what break any required size of panes comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under).....	1 35
2nd " (26 to 40 inches).....	1 55
3rd " (41 to 50 ").....	3 40
4th " (51 to 60 ").....	3 70
5th " (61 to 70 ").....	4 00

ROPE: Manilla.....	0 11½
Sisal.....	0 09½
New Zealand.....	0 08½

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap... 04½ 05
Screw, hook & strap. 03½ 04½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons..... per lb	5½	5½
No. 1.....	5	5
No. 2.....	4½	4½
No. 3.....	4	4
TURPENTINE Selected packages, per gal	0 46½	0 46½
LINSEED OIL per gal, raw	0 57	0 57½
Boiled, per gal.....	0 60	0 60½
GLUE: Common, per lb.....	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt.....	\$4 00
Star Standard, 12 qt.....	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1.....	15 50
" 2.....	13 25
" 3.....	11 00
Nests of 3.....	3 40
Reelers No. 1.....	10 00
" 2.....	9 00
" 3.....	8 00
" 4.....	7 00
Milk pans.....	3 25
Wash Basins, flat bottoms.....	3 25
" round.....	3 50
Handy dish.....	3 75
Water Closet Tanks.....	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's.	2 35
Jellies, extra fine 1's.....	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Per lb	
Jams, absolutely pure—apple.....	\$0 06
Family.....	0 07
Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds.....	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	.....
Marmalade—orange.....	0 12

LICORICE.

YOUNG & SMYLLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box.....	1 25
" Ringed" 5 lb boxes, per lb.....	0 40
" Acme" Pellets, 5 lb cans, per can.....	2 00
" Acme" Pellets, Fancy boxes (30s) per box.....	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s).....	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars.....	1 75
Licorice Lozenges 5 lb cans.....	1 50
Purity" Licorice, 200 sticks 100 ".....	1 45
Imitation Calabria, 5 lb bxs p lb.....	0 72½

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.
Mince Meat, ¼ gal glass jars, \$9 50
Ditto 25 and 40 lb pails, per lb. 12½c

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net... \$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ½ and ¼ lb tins	25
" " " per lb.....	22
" Fine, in 1 lb jars.....	70
" Fine, in 4 lb jars.....	80
" Ex Sup., in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine, ".....	15

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins.....	0 42
Pure in ¼ lb. tins.....	0 44

NUTS.

per lb

Almonds, Ivica.....	13 14
" Tarragona.....	15
" Fornigetta.....	13 14
Almonds, Shelled Valencias	28 30
" " Jordan.....	40 45
" " Canary.....	28 30
Brazil.....	10 12½
Cocoanuts.....	5 6
Filberts, Sicily.....	10½ 11
Pecans.....	11 15
Peanuts, roasted.....	10 12
" green.....	9 10
Walnuts, Grenoble.....	14 15
" Bordeaux.....	10 11
" Naples, cases.....	.....
" Marbots.....	12 13
" Chilis.....	12 13

"OUR NATIONAL FOODS.

pkg. doz	
Desiccated Wheat..... 4 lb.	\$2 25
" Rolled Oats..... 4 "	2 25
Snow Flake Barley..... 3 "	2 25
Desiccated Rolled Wheat..... 3 "	2 25
Buckwheat Flour, S. R..... 5 "	2 25
Prepared Pea Flour..... 2½ "	2 00
Baravena Milk Food..... 1 "	2 50
Patent Prepared Barley..... 1 "	2 00
Patent Prepared Groats..... 1 "	1 50
Gluten Flour..... 4 lb.	3 00
Farina, very choice..... 1½ lb.	1 40

Prices current, continued.

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal.
Canadian	0 14 \$0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk.....	\$0 45
" Chow Pickle, in bulk	0 50
" mixed and Chow Chow	1 90
" mixed and Chow Chow	2 15
John Bull, mixed and Chow	3 40
John Bull, mixed and Chow	1 90
Chow, 16 gal.	2 20
Horse Radish, bottles, per doz.	2 20

THE T. A. SNIDER PRESERVE CO.,
CINCINNATI.

(Wright & Copp, Toronto, Agents,)

Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " 1/2 pts	2 00
Chili Sauce	4 50
" " " pts	3 25

Soups (in 3 lb. cans).

Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy—Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne, Vermicelli, Vegetable	4 25

SAUCES.

John Bull, kegs, per gal.	1 25
" 1/2 pt bottles, per doz.	1 25
" 1/4 pt bottles, per doz.	1 00
(according to quantity) 90c. to 1 00	
Devonshire Relish, kegs per gal	1 75
" 1/2 pt bottles, per doz.	1 25
Niagara Tomato, kegs, per gal.	1 25
" Reputed pts.	1 25
Raspberry Vinegar, per doz.	2 25
Raspberry Syrup and Vinegar... ..	2 25

Terry's Candied Peels. c. p. peel	
Lemon, 7 lb. boxes.....	
Orange, "	
Citron, "	

LEA & PERRIN'S. per doz.	
Worcester Sauce, 1/2 pts. \$3 60 \$3 75	
" " pints 6 25 6 50	
LAZENBY & SONS Per doz	
Pickles, all kinds, pints.....	3 25
" " quarts.....	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup " " 2 25	
Anchovy Sauce " " 3 25	

PRODUCE.

DAIRY.

Butter, creamery, tubs. \$0 20 \$0 22	Per lb
" dairy, tubs, choice 0 14 0 17	
" " medium 0 12 0 14	
" low grades to com 0 12 0 13	
Butter, pound rolls	0 19 0 20
" large rolls	0 14 0 16
" store crocks.....	0 14 0 16
Cheese	0 09 1/2 0 11 1/2

COUNTRY

Eggs, fresh, per doz.....	0 11 1/2 0 12
" limed.....	1 00 1 25
Beans	1 75 2 25
Onions, per crate.....	1 25 1 50
Potatoes, per barrel.....	0 13 0 18
Hops, 1890 crop.....	0 18 0 25
1891 "	0 05 0 07
Honey, extracted.....	0 12 0 14
" section	

PROVISIONS.

Bacon, long clear, p lb.....	0 08
Pork, mess, p. bbl.....	13 00 14 00
" short cut	16 00 16 50
Hams, smoked, per lb.....	0 11
" pickled	0 09 1/2 0 10
Bellies	0 11
Rolls	0 09
Backs	0 11
Lard, Canadian, per lb 0 09 1/2 0 10 1/2	
Compound	0 08 0 09
Tallow, refined, per lb. 0 05 0 05 1/2	
" rough, "	0 02

RICE, ETC.

Rice, Aracan	3 1/2 4
" Patna	4 1/2 5 1/2
" Japan	5 6
" extra Burmah	3 1/2 4
" Java extra.....	6 1/2 7
" Genuine Old Carolina	9 1/2 10

Grand Duke.	6 1/2 7 1/2
Sago	4 1/2 5 1/2
Tapioca,	5 5 1/2

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND

Per lb.

Pepper, black, pure.....	\$0 12 1/2 \$0 15
" fine to superior....	10 18
" white, pure.....	20 28
" fine to choice.....	20 25
Ginger, Jamaica, pure.....	25 27
African, "	18
Cassia, fine to pure	18 25
Cloves, "	14 25
Allspice, choice to pure.....	12 15
Cayenne, "	30 35
Nutmegs, "	75 1 20
Mace, "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

BRITISH AMERICA STARCH CO
BRANTFORD.

1st quality white, in kegs and bbls	4 1/2
1st quality white, 3 lb. cartoons.....	4 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb.....	6 1/2
Lily White gloss, 1 lb chromo.....	6 1/2
Canada Laundry, Boxes	3 1/2
Pure Prepared corn	7
Challenge Corn.....	6 1/2
Rice Starch, fancy cartoons.....	8 1/2
" cubes.....	7 1/2

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8 1/2
38 to 45-lb boxes.....	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1/2 lb. package	9 1/2
40-lb " 1/4 lb. "	10
40-lb " assorted 1/2 and 1/4 lbs.	9 1/2
6-lb " sliding covers.....	9 1/2
38 to 45 lb boxes.....	9

Oswego Corn Starch—for Puddings,
Custards, etc.—

40-lb boxes, 1 lb packages	8 1/2
20-lb " "	8 1/2

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch.....	7
Durham corn starch.....	6 1/2

Laundry Starches—

No. 1, White, 4 lb. Cartons.....	4 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry.....	3 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	6 1/2
Ivoryine Starch in cases of 40 packages	\$3 00

SUGAR.

c. per lb

Granulated.....	4 1/2 5
Paris Lump, bbls and 100 lb. bxs	5 1/2
" " 50 lb. boxes.....	5 1/2
Extra Ground, bbls	5 1/2
" " less than a bbl	6
Powdered, bbls	5 1/2
" " less than a bbl.....	5 1/2
Extra bright refined.....	4 1/2
Bright Yellow.....	3 1/2 4
Medium "	3 1/2
Brown	3 1/2

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUP.

Per lb.

D.....	1 1/2 2
M	2 2 1/2
B	2 1/2 2 1/2

W. C. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

Develop your Muscles
by Exercise.Supply your system with MUSCLE-FORM-
ING ELEMENTS by taking

Johnston's Fluid Beef,

The Great Muscle-Former.



"Extra Space"

How much will you want in the handsome fall
number that we are getting out. Send for rates.

10 FRONT ST. EAST.

Kingsford's Oswego
STARCH.

STRONGEST.

PUREST.

BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

(Others so-called are imita-
tions of our brand.)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING
JOBBER IN CANADA.T. KINGSFORD & SON
OSWEGO, N.Y.

You

Will do your Customers a great Kind-
ness by recommending

NEW COLD PROCESS

Ivoryine Starch.

THE MOST PERFECT FOR COLLARS, CUFFS AND SHIRTS.

Prices current, continued—

V.B.	23	23
E.V.B.	23	23
E. Superior	23	23
XX	23	23
XX	23	23
Crown	3	3

MOLASSES.	Per gal
Trinidad, in puncheons...	0 35 0 37
" bbls	0 38 0 46
" bbls	0 40 0 40
New Orleans, in bbls.	0 30 0 52
Porto Rico, hdds.	0 38 0 40
" barrels	0 42 0 44
" barrels	0 44 0 46

SOAP.	
Ivory Bar, 1 lb. bars.....	per lb 5 1/2
Do. 2, 6-16 and 3 lb bars	" 5
Primrose, 1/4 lb bars, wax W	" 4 1/2
" 1	" 4 1/2
John A. cake, wax W. per doz	42
Mayflower, cake,	42
Gem, 3 lb bars per lb.	3 1/2
" 13 oz, 1 and 2 lb. bars	3 1/2
Queen's Laundry, per bar.	5 1/2
Pride of Kitchen, per box.	2 75
Sunshine, boxes, 100 tablets	6 50
" 50	3 40

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04 1/2
Eclipse	0 04 1/2
Stanley Bar	0 04 1/2
Defiance	0 04 1/2
Toronto, 12 oz.	Per doz 0 50
Ruby, 10 oz.	" 0 30
Monster, 8 oz.	" 0 24
Detroit, 14 oz.	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz.	" 0 72

Mottled in 5 box lots, 100 bars	5 00
" 60 bars.	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

Royal Magnum	Per doz 0 25
" 25 doz per box.	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72

" Honeysuckle	Per box 0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

White Castile Bars	Per doz 0 85
White Oatmeal	0 85
Persian Bouquet, paper	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Bouquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

Unscented Glycerine	0 90
Gray Oatmeal	0 80
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.	
CHINA GREENS	per lb
Gunpowder—	42 50
Cases, extra firsts	35 40
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUEYS.	
Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.	
Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, 1/2 chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	5 9

Congou—	
Half Chests, Kaisow, Mon-	
ing, Pakling	12 6
Caddies, Pakling, Kaisow	18 50

INDIAN.	
Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	19 30
CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67 1/2
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T &	
B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5	
lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	
1 1/2 lbs	54
Gem, 3 x 6, 3s. caddies 16 1/2 lbs	53
St. Lawrence, 2 x 3, 7s. caddies	
about 17 lbs	51
Banner, 2 x 3, 7s. caddies about	
17 lbs	48
Sterling, 2 x 3, 7s. caddies about	
17 lbs	46
Louise, Solace, 12s. caddies about	
16 lbs	46
Florence, Solace, 12s. caddies	
about 17 lbs	42
Hawthorne, 8s. butts 23 lbs	47
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	
4 lbs.	65
Empire, 3 x 6, 4s. spaced 8s. bxs	
4 lbs.	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14 1/2 oz. Spaced 6s.	
Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies	
about 20 1/2 lbs.	50
Currency, 3 x 3, 7s. Rough and	
ready. Caddies about 21 lbs.	49
Kentucky, 1 1/2 x 3, 13s. Caddies	
about 21 lbs.	50
Kentucky, 1 1/2 x 3, 7s. Caddies	
about 21 1/2 lbs.	49

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about	
22 lbs.	47
Morning Star, 12s. Butts about	
22 1/2 lbs.	43 1/2
Montreal Twist, 12s. Caddies	
about 23 lbs.	44
Anchor Twist, 12s. Caddies about	
23 lbs.	42 1/2

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdown	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Dorby	4 00
H. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOES.

Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	1 15
Athlete, per lb.	10 50
Hyde Park	

VINEGAR.

A. HAAZ & CO	
XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 35
Maltling	0 45

WOODENWARE, per doz

Pails, 2 hoop, clear	No. 1... \$1 70
" 3 " " "	" 1 90
Pails, 2 hoops, clear	No. 2... 1 60
" 3 " " "	" 1 80
" 3 " " painted	" 1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	\$1 90
" " " "	2 00
" " " "	1 40
" " " "	2 25
" " " "	1 70
" " " "	1 60
" " " "	1 30
" " " "	1 85
" " " "	2 75
" " " "	2 25
" " " "	1 90
" " " "	1 80
" " " "	1 75
" " " "	1 30

per case.

Matches, 5 case lots, single cases	
Parlor	1 60 \$1 65
Telephone	3 60 3 70
Telegraph	3 80 3 90
Safety	4 20 4 30
French	3 60 3 75
Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40
per doz	
Mops and Handles, comb.	1 25
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates ast'd	3 60



WASHING COMPOUND.

Housekeeper's Quick-Washing per case.

5c pkgs 100 in case 3 50

10c " 60 in case 4 00

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00



BREADMAKER'S	
per box	
5c packages 36 in box	1 00
1c " 45 in box	0 50

— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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 Corner Hastings and Grauville Streets, one block
 from Railway Station and Steamship dock.
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 INSLEY & EDWARDS,
 Proprietors

THE SANITARIUM BANFF, N.W.T.

Special apartments for invalids. Bath houses
 in connection and a staff of male and female at-
 tendants. The best of accommodation for Travel-
 ers. Rates, \$2.00 and \$2.50.
 R. G. BRETT, J. HASTIE,
 Medical Director Prop.

- The Alberta Hotel - CALGARY, N.W.T.

Strictly first-class. Headquarters for Commerce is
 Men. Large sample rooms.
 H. A. PERLEY, Prop.

- Queen's Hotel - MOOSOMIN, N.W.T.

Newly built, newly furnished,
 Four large sample rooms.
 WM. CLEVERLY, Prop.

The Hilliard House RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial
 house along the line of C. P. R.
 LOUIS HILLIARD, Prop.

The Clarendon Hotel, Winnipeg, Man.

RUTLEY & McCaffrey Proprietors.

THE LELAND HOUSE, Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly
 first-class.
 WM. NEVINS, Prop.

Queen's Hotel, WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Grand Pacific Hotel KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms
 convenient to stores, provided for commercial
 men.
 H. SMITH, Proprietor.

The Hotel Wilson. NANAIMO, B. C.

The largest and best Hotel in the city.

JOS. RICHARDS,
 Proprietor.

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Counter Check Books

That don't require the Carbon paper to make
 sure an exact copy. That's what it is and J. K.
 Cranston, Galt, is the wholesale Canadian
 Agent for them. Send for samples and price list
 of them and the Perfection Black Leaf or Carter
 and Grip's books. Read the following:

J. W. CRANSTON, Galt.
 DEAR SIR,—Enclosed please find amount of ac-
 count. I am well pleased with check books, they
 are greatly ahead of the old black leaf system.

Yours truly,
 Wm. McKee.
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 Telegraph order to J. K. Cranston, Galt.
 Sample was sent Aug. 8th. "Send one hundred
 Happy Thought Check Books C. O. D. Express."
 W. H. DUNKIN.

Cornwall, Aug. 10th.

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SPOOL SILKS & TWISTS, EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you
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TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish,
 and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

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THE Oakville Basket Co.,

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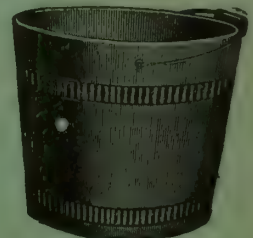
1, 2, 3 bushel grain and root baskets.
 1, 2, 3 satchel lunch baskets.
 1, 2, 3 clothes baskets.
 1, 2, 3, 4 market baskets.
 Butcher and Crockery baskets.
 Full package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

DURABLE PAILS AND TUBS.

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The Wm. Cane & Sons Manufacturing Co
 OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel
 Hoops, sunk in grooves in the staves and cannot
 possibly fall off. The hoops expand and contract
 with the wood. BEST GOODS MADE.

Represented by
 Chas. Boeckh & Sons, Toronto,
 H. A. Nelson & Sons, Montreal.

THE RIPANS TABLETS regulate the stomach,
 liver and bowels, purify the blood, are pleas-
 ant to take, safe and always effective. A reliable
 remedy for Biliousness, Bloating on the Face,
 Bright's Disease, Catarrh, Colic, Constipation,
 Chronic Diarrhoea, Chronic Liver Trouble, Dia-
 betes, Disordered Stomach, Dizziness, Dysentery,
 Dyspepsia, Eczema, Flatulence, Female Com-
 plaints, Foul Breath, Headache, Heartburn, Hives,
 Jaundice, Kidney Complaints, Liver Troubles,
 Loss of Appetite, Mental Depression, Nausea,
 Nettle Rash, Pimples, Rash of the Face,
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 and every other ailment or disease that
 impure blood or a failure in the proper perform-
 ance of their functions by the stomach, liver and
 intestines. Persons given to over-eating are ben-
 efitting by taking one tablet after each meal. A
 continued use of the Ripans Tablets is the surest
 cure for obstinate constipation. They contain
 nothing that can be injurious to the most deli-
 cate. 1 gross \$2, 1-2 gross \$1.25, 1-4 gross 75c.,
 1-24 gross 15 cents. Sent by mail postage paid.
 Address THE RIPANS CHEMICAL COMPANY,
 P. O. Box 672, New York.



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 IVORY BAR
 SOAP

Ask for
GOLDEN FINNAN HADDIES,
SUPERIOR TO ALL OTHER BRANDS.

SOLD BY ALL GROCERS.

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AGENTS,
South Wharf, Saint John, N. B.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

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HULL, P. Q.

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Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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32 WEST MARKET ST.,
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FRUIT, PRODUCE AND COMMISSION
MERCHANTS.

We handle Bananas, Oranges, Lemons, Peaches, Pears, Plums, Grapes, Apples, Mellons and all kinds of fruits and vegetables and nuts.

Butter, eggs and general Farm Produce. Orders and consignments solicited.

Telephone No. 1471. Scatter goods code.



FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILSON, TILSONBURG, ONT.

If you want a **Good Lantern** see the
"Crank" Tubular.



"You simply turn the Crank."
BEST BECAUSE:

- 1st. Foot and Oil Pot drawn from one piece of tin.
- 2nd. Tubes made of one piece of tin and bent at the corners.
- 3rd. The only Lantern on which top spring is self-adjustable.
- 4th. Most easily lighted—Simply "Turn the Crank" and the globe swings back.
- 5th. No burning of fingers. Crank never becomes hot. Slow dealers won't have it till next year. Live ones will write us at once.

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An inexhaustible supply,—*"Civil Service Gazette,"* London.

Bringing refreshment and renewing to millions.—*"The Week,"* Ont.

Renowned for its excellence and purity.—*"The Empire,"* Ont.

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HYDE PARK, ATHLETE, PURITAN, DERBY. SWEET SIXTEEN CIGARETTES.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. VI.

TORONTO, SEPTEMBER 16, 1892.

No. 38

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

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TO THE COURT OF HOLLAND AND THE KING OF ITALY
TO THE PRINCE OF NALES
PURVEYORS TO H.R.H. THE PRINCE OF NALES
1878
CROSS OF THE LEGION OF HONOUR

Trade Mark
Bulls Head

ASK YOUR
WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

H. A. NELSON & SONS

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56 AND 58 FRONT ST. W.

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MAKE SIMPLY WITH BOILING MILK OR WATER
FOR SALE BY ALL GROCERS.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.,
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THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

The McKay Milling Co., Ltd.,

OTTAWA,

Manufacturers of High Grade Patents, Strong Bakers,
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OATMEAL—Granulated, Mid Cut, Fine Cut, Flour Cut and Round Cut.

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CELEBRATED

Pickles,
Sauces,
Jams,
Potted Meats,
Table Delicacies

ARE SOLD BY

ALL GROCERS IN CANADA.



We have removed
to our new premises,
No. 146 & 148 Car-
ling St. Call and see
us when in our City.

**GORMAN,
ECKERT
& CO.,
LONDON.**



DO YOU WANT

The most of the best
Matches for the least
money? Then buy

Eddy's Telegraph Matches.

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Lord Byron's "Beppo," VIII.

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MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured
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Compressed Corned Beef. Ox and Lunch Tongue.
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 TWENTY DIFFERENT KINDS.

Pronounced at various exhibitions, Food Exhibits,
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Home Made Catsup



The Pioneer Sweet Catsup, and the finest ever offered to the trade. A Good seller and universally known and acknowledged
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COCOA.

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ITS PRINCIPAL DISTINCTIONS ARE :

Its simplicity of preparation. Requires no cooking.
 Its invigorating properties and perfect digestibility.
 Its uncommon strength. Its moderate price.

EVERY MERCHANT ORDERING IT SECURES A LIVE
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Wholesale Grocers,

CORNER FRONT AND SCOTT STS.

TORONTO.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED
WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, SEPTEMBER 16, 1892.

No. 38

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 10 Front St. E.
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R. Hargreaves, Manager.

Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

The deadbeat fraternity are like the camp-followers of an army. They are too much despised to be thought worth excluding from the lines, and so are able to forage in the very camp while the contestants are engaged. Traders are so engrossed with their competitive warfare upon each other that they overlook these plunderers, and allow them to slip in and out between sentries the same as those who present the passport of cash at every point. It is the loose order that is constantly maintained by the grocery trade which enables these gentry to do so much mischief. It is not the individual traders who give them credit that are to be held responsible for the flourishing of the dead-beat class. Each dealer uses what caution, and what judgment he can to keep worthless accounts off his books. The fault lies in the lack of communication between traders, for it is only by such communication that it is possible to close the gaps through which deadbeats enter and carry off the substance of trusting creditors. It is not the fault of the grocer, therefore, but it is the unbridged void be-

tween him and his neighbor grocer that is the cause of so many unworthy customers getting into so many worthy traders. If there were lines of communication well established throughout the trade, dead beats could be easily repulsed from shops that they now as easily get a foot-hold in. Grocers should make common cause in this matter if they will not in any other. But they seem little disposed to do so, even when they are members of the same association. Instead of a fraternal readiness to warn a fellow-grocer against a customer that is discovered to be a deadbeat, the discoverer is rather inclined to want company in his misfortune. He has lost money through taking up this customer, and it will tend to equalize matters between him and his competitor if the latter also incurs some loss. Warning is therefore not freely given by one trader to another. It is a mistaken idea that the withholding of such information is good policy. Your rival gets through with bad customers who will turn up at your counter and try to become your debtors if you have no knowledge of them, and if there is give and take between you and your competitors on such matters, you will have small loss through deadbeats. A black list that every merchant contributes to honestly and fully, stops a big leak in the trade of a town or city, if the compiler has all the books of the local trade to skim his information from. One in each town, village, or city would permit of a wide interchange of information between all points whence and whether deadbeats migrate. Thus they could easily be forestalled at every new town they would strike, if bureaus of information of the sort described were in existence everywhere.

* * *

The strict nursery of the last generation of grocers, in which the young of the trade imbibed their earliest and most lasting com-

mercial ideas was the apprentice system. Under this system the learner was as rigorously and thoroughly trained as the middy or the cadet, and when through his term he was usually as much a credit to his craft as either the marine or the soldier to the arm of the service to which he belongs. There was something admirable about the old method of bringing young fellows up to a trade. No doubt it had its hardships for the learner, but hardships that do not injure a boy's health or morals really benefit him. The oak would not be the sturdy, well-set tree it is in its old days if it had not to withstand many a storm in the course of its growth. The apprentice system instilled a knowledge of shop-keeping that was of immense value to the grocery trade as a whole. Salesmen knew goods, knew how to offer them for sale, knew how to display them, knew how to tie them up, knew how to address customers, and knew how to comport themselves behind the counter. They were impressed with that esprit de corps which is altogether wanting under the conditions that determine young men's entry into trade in this country. This spirit was one of the most valuable inheritances of their training. The whole future of the full-fledged grocer was deemed to be bound up in the grocery trade, and he was thus restrained from practices that might hasten him out of the trade. Having spent so many of the best years of his life in acquiring in a hard school all the special knowledge necessary for the prosecution of his business, he could not feel safe in attempting to make a living at anything else, and therefore did not resort to methods that would tend to force him to retire from that business. Hence he did not take to price-cutting, to credit-giving, to trashy goods, to crooked methods, with the gay hilarity of some traders of our day, whose principles were formed in a freer school. Our

AUTUMN NUMBER--12,000 CIRCULATION.

most reckless traders court failure, and are either reinstated by creditors or go into some other business. The graduate of the apprentice system had not the same versatility, and stuck to conservative courses that he might stick to his trade. Further, he was induced to do so by the protection the apprentice system afforded him, for it was only by its thorny path that competitors could come into opposition to him, so that competition was not the chaotic thing it is in this country to-day. The apprentice system afforded a channel through which the most venerable and most respected traditions flowed, and these exercised an influence for the dignity and tone of the trade.

* * *

Under the apprentic system the service and the duty of the learner were obligatory until he was through the period for which he was articulated. Under the loose system holding in this country his service and duty are largely voluntary. Even when he is a fully responsible adult grocery hand his service is very mobile, and cannot as a rule be held after a month's notice is given. This independence is fatal to the attainment of a high level of efficiency among our shop-keepers, and it is the few who become as well versed in their business as they should be. There should be some improving agency at work upon the whole mass. The most practicable is organization, which if well planned and carried out, can be made to take the place, in a considerable measure, of the defunct apprentice system. This ought to be seriously thought of by the salesmen, saleswomen and office hands of our grocery stores. A great volume of influence and energy for their own improvement and well-being is allowed to go to waste, simply because no organized form is adopted into which its force may be compressed and stored. The clerks underestimate themselves if they think they are incapable of effecting momentous reforms in the grocery trade of the country. They are to be the future grocers of Canada, and cannot too soon take into their hands the consideration of matters pertaining to their trade generally, and to their condition as employees particularly. Upon that fulcrum—the position of the employee—they can exert enormous pressure for the raising, not only of their own efficiency and condition, but of the status of the whole trade. They should begin at once. The retail grocers' associations have not sprung into existence as fast nor as widely as

they should, nor have they taken hold as zealously as they should of the questions which are constantly cropping up in practical trade. There is therefore a wide field for clerks' associations to work in, and it is for them to show that they can do as much for the trade as associations of their principals have done. The idea of clerks' associations ought to be agitated at every centre of retail trade. THE GROCER is open for the discussion of the question, and invites letters from all who take any interest in it. The clerks are a very fundamental element in the grocery trade. They should make use of every means, within their reach as individuals or as a body, for their self-improvement. The trade then will have the right ground-work under it, as it had when it stood on the basis of an apprentice system.

* * *

The Retail Grocers' Association of this city cannot be accused of "vaulting ambition which o'erleaps itself." On the contrary, its sober nature has never learned to stray far from the most ordinary walks of trade fraternities. It would be none the worse of a little soaring ambition. It has apparently been content to continue its mere existence and to be able to deal with all crying evils when they became acute. It never appears to have aimed at a very commanding place in the public or commercial regard. If it had, it would by this time have accumulated a considerable fund for the purpose of constructing a building in which to hold its meetings, in which its secretary should have its office, in which information about doubtful debtors could be obtained, and in which a clerks' employment bureau could be always open for grocers or clerks to register their wants. Several other features for the advantage of the members could be added if such a building existed. A library and reading room for the use of members and open to their clerks, would be a grand feature in such a building. A gymnasium would be another. If there were such a place of resort it would be used freely and would bring members into really intimate intercourse. Monthly meetings do not afford sufficient opportunity for the fellowship that makes friendship. Further, the discussion of the prosaic, commonplace subjects that come up at monthly meetings is not the best medium of coherence in an association. An association, to flourish and hang together, needs more brightness and relaxation in its proceedings, and should make a strong point of its social attractions, its restful pastimes, and its gratification of

the finer tastes. Reading, conversation, exercise, should be brought into service as elements in the means of attracting and holding members. A good large building, comfortably furnished, and well appointed, kept well lighted and tidy, would do more to increase the membership and extend the influence of the association than a century of discussion would. The very possession of such a building would be a powerful bond of union, and members would become possessed of the true corporate spirit which is necessary for the suppression of the most objectionable practices the trade have now to complain of. All the best features of a club would be grafted upon the association, and the trade would be as completely brought under the control of its own self-interest as any of the professions is to-day. The means could be obtained. The large donations made to pic-nic funds in the past and the large receipts derived from pic-nics show that the Association has resources for accumulating money for any purpose it may choose to apply it to.

* * *

In these times of wanton price-cutting it is encouraging to hear from any quarter where there is at work an influence to stop that evil. Associations, which had rather disappointed the hopes of their friends in this matter, can take heart from the example of the Stratford body, and once more engage with the men who systematically lop off the profits. In Stratford all the grocers but one belong to the association, and everybody is making a fair profit on his goods. The president of that Association, H. T. Barker, speaks in very hearty terms of the work it is doing. He says that each grocer is able to do business upon a profitable basis, and that it is solely owing to the association that this is the case. It is a pity that the same could not be said by the trade of all other towns and cities in this country. The possibility of keeping prices out of the control of cutters is demonstrated by the Stratford Association, and what one association does another can do. THE GROCER has never supported either extreme for the determining of prices—either excessive competition or combination—but has always urged that the most be made of the moral sense of the trade. The fairest prices to both buyers and sellers are those which are quoted when rivals have confidence in each other and tolerate each other. Traders must be more or less intimately associated to become tolerant of their mutual rivalry. As soon as they get on terms that they can brook each other's rivalry, so soon will they begin to be easy as to each other and be particular as to prices. Associations should address themselves to the task of inculcating fair competition among their members. Where one member will make it a point to cut the prices of another, there is plainly a failure of a main purpose of the association.



ARE GROCERS MAKING A ROD FOR THEIR OWN BACKS?

EDITOR CANADIAN GROCER.

Sir,—Pardon me for again intruding on your valuable space touching the subject of packet tea. I have in my former letters tried to awaken the retail grocers from their apathy and indifference by pointing out the dangers and shoals ahead by their handling of these teas. Whether I have succeeded in doing so or not to any great extent will hardly be known at this juncture, but I do know of quite a few cases where these teas will not be bought by grocers again. It also appears that those directly interested in selling packet tea are up in arms and are waxing furious at the exposure of the tricks used by some to introduce these teas. Suppose we examine the matter more carefully and calmly, without prejudice, although some appear to think I cannot do this, because I am selling only bulk teas. Such reasoning is absurd, for there is no difficulty in the way of putting up tea in leaden packages, or fancy canisters, or even cornucopias, if it was thought necessary to do so. I personally do not believe in its security or longevity either for wholesale or retail. My reasons are very simple, and I will endeavor to make them plain.

Taking the retailer's position first. In introducing packet tea which bears another name than his own, the grocer introduces competition against himself, and plainly shows his want of confidence in his own tea, and his own ability to give value as good as or better than his competitors, in fact, it leaves him entirely out of the question altogether. His judgment and knowledge are done as far as selecting and choosing tea for his trade is concerned, for he no longer trades on his own name in teas, but he barters away his own name upon which he has built up his business, and which is so widely and well known as Mr. Brown's or Jones & Co.'s good tea, "which pleases so well, and such good value, and we would go blocks or miles to get it, for no other tea pleases us like Brown's tea," etc. But in place of his or their name he introduces the "Ticklemefancy," or the "Orientali," or "Sallylung" brand of tea, with such a pretty canister to keep buttons in, and which our Johnny cried so for to other day and nearly broke our Mary's head in two because she wouldn't let him have it to keep his marbles in. Now let us suppose that either one or two of these brands should take with the public, and supposing that two grocers handle them in one town. What will follow? Judging from past experiences, the first thing will be to cut the price down and down until there is no profit left for either, and perhaps worse still, they will even sell less than cost to draw custom, like a celebrated package coffee, put up in one pound packages and sold nearly all over the States by retail grocers at from one to three cents a package less than cost, just

as a leader to draw custom. The packer of this coffee has amassed a fortune and is entirely independent of what the retailers may do with his coffee, as he sells it at one price to the trade only. This being a fixed rule, it is easily seen, then, in this case, who makes the money and gets the name. Such a thing like this might happen in package tea, but I don't think it will with any brands on the market here at the present time. And again, supposing it is not the "quality" of tea which takes or that the people care for, but the packages or canisters in which the tea is packed, will it not be the eye or fancy, and not the taste, or perhaps both, that will have to be pleased, and in such cases the packages will play the most prominent part, which has already begun, and more to follow? I am told, and as sure as eggs are eggs, and not chickens, when just laid, the firm which gives the best looking packages to take the eye and please the fancy will secure the trade for the time being, but the grocer to do this will either have to lose his profits on tea altogether or cut down the quality. And so it will become a war of who can give the most attractive and best packages, not regarding the quality of the tea. In this way the tea trade will become the poorest paying part of the retail grocery business, and in my opinion will fall lower than the clap-trap trade of giving presents with tea, a business which is on its last legs in Canada, particularly so in Toronto. It is all nonsense to say that people like being humbugged and fooled continually. Such arguing is an insult to an enlightened community, for they do not, and none know it better than the retailers. If it be true, why don't more of these scheming institutions succeed, then? I am not much of a prophet, but I'll venture to predict that in less than two years all such teas as "Ticklemefancy," "Orientali," "Sallylung," and many others will have been banished from all first-class grocery stores, perhaps not altogether forgotten, for such names and quality could not depart without some feeling of pity for their exit, for having shone so in beauty and lustre on the surface, but yet the heart was shockingly deceiving, and like "the Mermaid," which I told you about in a former letter.

In summing up the whole matter, does it not seem, and mean, that a raid is being made on the tea trade of Canada by old country firms who have no interest at stake here, neither any reputation, but having failed in their purposes and intentions in their own places of business in England, they are now seeking to ruin our wholesale and retail trade in Canada? Instead of our wholesale merchants combatting its progress by exposing their methods of business, and also its poor value, many are falling into the trap by copying and thus encouraging a trade for poor packet tea, which in my humble opinion will ultimately wind up in disaster for both wholesale and retail. I wonder if the history of one of the most prominent competitors here to-day is known in Canada, whose name is on all their packages except the lowest grades? This particular firm at one time ranked among the best known and most respected tea firms in England for bulk teas, but at this time they did not put up packet teas, but they very

foolishly, it is said, permitted their travellers to sell to hotels and restaurants where they stopped (like many of our wholesale grocers are doing to-day) and when the retail grocers found it out, and having some backbone in them, they unitedly and at a given time shut completely down on doing business with this firm, and so drove them practically out of business. They then turned their attention to the packet tea trade, and went right in for supplying hotels, taverns, confectioners, pastry cooks, pork butchers, etc., and I would not be surprised to hear of it being peddled by the costermongers as they go through the streets crying their fruit and vegetables. Some contend that the grocers, having forced them into doing this, hurt themselves by causing this opposition and diversion to the tea trade, but though Johnny Bull may like to cut his own throat, he won't let any one else do it for him for fear that the head might be taken off as well. It is not necessary to go to England, sir, for proof of this statement, for there are more than two persons in this city connected with the tea trade who can corroborate this statement. Oh ye gods of "high grade packet teas of purity and excellence," how much lower will ye stoop by designs and cunning artifices to catch the weary public. And if you cannot induce the grocers to take ten pounds on trial, then you will send five pounds. Anything and everything, so long as the grocer gets it, and, like the one-cent grab bags put up for children, it is all chance what you get for your money.

And now to conclude and make my bow and exit. Let me do so by saying that if the tea trade of Canada is to be done through packet teas, then I firmly believe that tea will no longer be the best paying article in the wholesale and retail trade, but it will become worse than the sugar business of to-day. It will get so completely complicated and distorted that all parties will suffer and get discouraged and perplexed. And the grocers will prefer to push coffee and cocoas in preference to tea, and these commodities will increase and flourish, as they are already doing in our largest towns and cities. And now, just one conundrum and I am done. Do not the retailers, by keeping and offering for sale packet teas, introduce competition against their own special blends or bulk tea, and do they not give more prominence to packet tea than their own by placing the packages to the front and giving them the most prominent position in their stores, thereby inviting and drawing the attention of their customers to an article which they (the grocers) honestly believe is not value, as they know their bulk tea to be the best for the money, and is it not more profitable to them than packet tea? Why, then, do they prefer doing this and cutting down their profits? is a question I think should merit an answer. I would like to hear the views of more retail grocers on this all-important subject, which so touches their internal interests, and if it can be shown that I am mistaken in my convictions I will openly acknowledge it, and then perhaps become a competitor in packet teas.

Respectfully yours,

STEPHEN HUSTWITT.

Toronto, Sept. 10, 1892.

THE SOURCE OF GOOD TEA AND STATUS OF PACKET TEA.

EDITOR CANADIAN GROCER,

Midland, Sept. 10, 1892.

Dear Grocer,—Being a constant reader of THE GROCER (and I have had no cause to regret it, but the contrary) I was somewhat interested in reading the letter of W. G. Campbell, 412 Queen street, of your city, in your last issue. He seems to bear down rather heavy on the wholesale trade, and in a way, I think, that is uncalled for, and fearing that it may be taken as expressing the mind of the retail trade generally, I wish to give my dissent to it.

My object in writing, however, is to ask Mr. Campbell through you where I can purchase better value in teas than through the wholesale grocers. I am sincere in asking, and if he will furnish me the information I will feel grateful to him. There may be some inside track that I know not of, and as I handle a lot of tea, it will be of material advantage to me to know it. I may say that occasionally I have bought teas from others than wholesale grocers, but after a long experience I have found that I have made as much, yes and more, money out of teas bought from grocers than from those who were not grocers, but if our worthy brother in the trade can show me a more excellent way I want to know it.

I would also like to say that I am opposed to packet tea. Why any grocer who understands his business should want some one else to mix and wrap his tea for him is more than I can understand. Packet tea may do very well for the saloon or hotel counter, or for dry goods men who know nothing of mixing teas or how to wrap them properly, but he who is worthy the name of grocer can surely satisfy his customers by blending and putting up his own teas. I would recommend it anyway. Trusting to receive the information asked for,

Yours Respectfully,

J. B. HORRELL.

WHERE AN ANGEL FEARS TO TREAD.

EDITOR CANADIAN GROCER,

Toronto, Sept. 10, 1892.

Dear Grocer,—I believe there is an old saying that "whom the gods wish to destroy they first make mad," and I am afraid the heavenly rulers must have more than an ordinary dislike for our worthy friend Mr. Stephen Hustwitt, as his rambling effusion in your last week's issue (which effusion, by the way, is undeserving the name of argument) evidently shows that the few lines I had the temerity to pen you on the subject of package teas made him very mad. Some people, when they finally succeed in getting an idea into their heads, are very jealous of anybody differing from their views, and are as easily upset as a bull before a red rag. I really do not consider Mr. Hustwitt's vapors worthy of much attention and hardly know how to continue a discussion of so important a commercial subject as package teas with him as an opponent, as I am not accustomed to using wind and abuse as weapons of argument; nature has limited me

with the former, and the latter never was employed in any establishment with which I have had the honor of being connected. The vein of personality into which Mr. Hustwitt wanders and his arraignment of my modicum of common sense would be amusing in the extreme were it not pitiable withal, and I would respectfully caution his continued use of personalities and Billingsgate in future discussions; they are not arguments. Montaigne says, "Folly and absurdity are not to be cured by bare admonition," but I hope my kindly words will leave an impression on the blackboard of his brain and prove the fallacy of the French essayist's conclusions.

I beg once more to reiterate that an indiscriminate condemnation of packet teas, as is being done by Mr. Hustwitt, is not at all in the best interests of the grocery trade throughout the country, and I know that some of the best retail grocers in this city (and I enclose herewith the name of one prominent and long established grocer of this city who puts up package teas of his own and sells other advertised package teas who no later than yesterday expressed his satisfaction in handling them), have found the introduction of package teas a positive boon to their trade. I do not now, and never did, uphold all package teas as against good, straight goods, but I contend that a good, satisfactory article, properly and conveniently put up, is offered to the trade, and is being judiciously advertised, it is in the interests of the retailer to handle the same. As well might one argue against the use of pickles in glass and altogether in favor of bulk stock; the grocer has the same opportunity of buying in bulk and bottling and labelling them, as he has of purchasing bulk teas and putting up his own package goods, only it is much cheaper and more satisfactory for him to buy them already put up by reputable business men who have better facilities and larger experience, to say nothing of capital, to put up convenient and saleable goods. How many grocers in all of Mr. Hustwitt's trip, or any salesman's trip, for that matter, have the training, the time, the capital, to carry the varieties, the trade to warrant the move, especially in a city with its wandering shoppers, to give that attention to blending teas that is necessary to secure uniformity in flavor and satisfactory results? Not two in fifty, yes in a hundred, can do the subject justice. Lacking the requirements, is there anything wrong or unbusinesslike in a dealer handling goods put up by reliable houses who are in business, not for a day or a week, and who have not only their invested capital but an honorable business reputation at stake, and cannot afford to jeopardize their existence by such dealings as Mr. Hustwitt and others of his stripe are trying to make their customers believe is being done? If Mr. Hustwitt wishes to benefit the tea trade generally and his customers in particular, let him place the facts of the case honestly before the trade, and when selling them teas explain to them not only the fine qualities of his particular samples, but also the good points of first-class package teas, for he knows that they are a benefit to his customers in many ways already enumerated—convenience, public demand, security from de-

leterious odors, etc., to say nothing particularly package goods, as I tried to point out in my former letter, it would not be peculiarly satisfactory to himself or his employers to do this. No, dear GROCER, it all depends on whose leg you are pinching, your own or your neighbor's.

Mr. Hustwitt's statement that the gentleman quoted by me as an authority on blended teas did not claim to know much about China teas doesn't prove anything against package teas and their use. Who said he did? I am sure I never brought his knowledge of China teas into question, and the same does not enter into the discussion at all. I merely quoted him as an authority on "blending teas, particularly package goods," as I know of package goods that are made up almost entirely of Ceylon, India and Assam teas, and which are satisfactory to dealers and consumers. If Mr. Hustwitt has given the tea question the close attention one would expect from his self-lauded knowledge, he must know that the consumption of China teas has fallen off to such an extent as to endanger the existence of large tea growers and merchants of China, and if he is studying the question closely he must know that the public palate is changing on the tea question, both as to kinds of teas drunk and the manner of their sale, as surely and positively as it changed in the matter of raw sugars and refined, hoghead and case prunes, etc.

It would take up too much of your valuable space to individually comment on all my shortcomings, so freely exposed to the public, and as I am of a modest disposition and do not feel that the mantle of a tea reformer would fit my shoulders, I beg to make room for poor friend Norrie or some other man with a mission. I will continue to sell straight teas, with now and then a case of choice package goods to put Mr. Hustwitt in mind of the fact that the "world do move." I hope sincerely that he will wake from his Rip Van Winkian sleep and get his house to join the procession, and my concluding wish is that when he hangs up his stocking next Christmas for the caramels he expects from the "six competitors," he may find that rare volume, "What I Don't Know About the Tea Business," by Stephen Hustwitt, bound in calf.

Thanking you for the space allotted, I am,

Yours sincerely,

WM. H. SLYLER.

PACKET TEAS ON THEIR MERITS.

EDITOR CANADIAN GROCER.

Sir:—The correspondence in your columns in regard to packet teas appears to wander from the object aimed at, as indicated by the title of the subject. The public are not especially interested in the tea trade knowledge of the various writers, each of whom could probably secure the testimony of at least one individual, to the effect that he was the best judge of tea, blends, etc., that the country had yet seen. The graphic description of the fake methods employed by some in the sale of packet tea, and which would no doubt be equally efficacious in disposing of tea in bulk, is interesting and no doubt true, the writer being evidently well up in that

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branch of the business. The real question at issue, "Will packet teas hurt the retail trade?" is not difficult to answer. Individual grocers have each their own idea of what is required by the public, and various ideas as to what is best for their own interest to offer. If those who have a trade for packet teas buy them, the result will be satisfactory to all concerned, if the blend is good. The public have no reason to suppose that because a tea is blended it is necessarily bad. The object of the blenders is profit, as with all vendors of goods. A bad blend of tea (and there are some) would, even if it sold for a time, ultimately fall back on the blenders in loss of trade and reputation. The effect on trade of selling packet teas will be the same as with all merchantable goods from soap to silks, and will depend on the good judgment and reputation of the manufacturers, which title should, I think, be applied to the blenders.

Sincerely,

D. S. MACORQUODALE.

LET MONEY SPEAK.

EDITOR CANADIAN GROCER,

Toronto, Sept. 13, 1892.

Dear Sir:—Pardon me requesting a space in reply to Mr. Hustwitt's would-be "witty" letter. He goes off the point relating to package teas, and unfortunately his anger against sensible argument has led him into childish personal remarks.

The major portion of his letter is wearisome stupidity, and not worthy of notice. I will merely remark, without desiring to appear egotistical, like Mr. H., that my statements in regard to Indian and package teas should be of some moment, as I have been a tea planter for nine years in Assam, and have been connected with the tea trade of Canada for over seven years, and have travelled through the whole of Canada (except British Columbia) and all the Northern and Western States of America selling tea.

The other remark Mr. H. claims a merchant made to him is of little moment, as there are some merchants, as well as Mr. Hustwitt, who do not know much about teas. The other story is a poor fake; or, in polite language, it is a perversion of the truth.

In conclusion, as Mr. Hustwitt professes to know so much about Indian and Ceylon and even Java teas, I will put up the sum of one hundred dollars (\$100), if he will do likewise, and taste any quantity of those teas against him for the money, before six experienced merchants.

The other remarks of Mr. Hustwitt are so foolish as to be unworthy of notice. I am,

Yours faithfully,

SYD. N. NORRIE.

McKim & Hall have purchased the grocery of James E. Perry, Tamworth. Mr. Perry and family remove to Salt Lake City.

The cargo of tea in the ship Fingal, which reached Vancouver some days ago, will fill 154 freight cars, which will make up eleven trains. This will make the eastbound traffic on the C. P. R. heavy during the next few days.

THE USES OF HONEY.

A writer in the Horticultural Times expresses surprise that honey is so seldom seen on the tables of the people of this country. Honey is at once a valuable medicine and food. Foul air, improper ventilation, sudden changes of weather, the exposure of lungs and throat to a damp atmosphere are the source of no end of throat and bronchial troubles. A free, regular and constant use of honey is probably the best medicine for throat troubles there is. It is a most wholesome and economical substitute for butter, being, as a rule, half the price of that article. Honey is of more service in our cooking than most people imagine. Those who indulge in a glass of grog and hot water on cold winter nights should try the effects of a spoonful of honey instead of sugar. The change will surprise them. Honey may, indeed, replace sugar as an ingredient in the cooking of almost any article of food. In rice puddings the writer invariably uses honey instead of sugar; the flavor is much more delicious. For preserving most kinds of fruit, honey is far preferable to sugar, as it has the quality of preserving for a long time in a fresh state anything that may be laid in it or mixed with it, and preventing its corruption in a far superior manner to sugar. For many medicinal purposes honey is invaluable. To town residents who may be jaded and look careworn after the excitement of late hours, when the skin becomes dry, red and harsh-looking, try the effects of rubbing gently a thin coating of honey on the face before going to bed. It is one of the finest cosmetics in the world.

NOTES TAKEN ON THE ROAD.

Pagnuelo & Freres are the leading grocers in St. Hyacinthe, Que., and in addition to their large retail store they have a jobbing house on the same street and ship goods to all surrounding towns.

B. Murray, East Sherbrooke, was the victim of a sneak thief last week to the extent of about \$16. It was the same old trick. A nicely dressed woman was sorely in need of a good broom that stood outside of the front door, and she was over-particular to get one that had no seeds in the corn, as it littered her carpets terribly, but she seemed to be satisfied after much parley and said she would send her husband after half a dozen. If he does come after them, Mr. Murray can probably deduct 25 cents from the amount that went at the same time from the back door.

The Eastern Townships, Que., are no doubt the most productive of maple sugar of any district in the world, and the great drawback has been a market sufficient to consume the large amount made during the sugar season. The farmers are now congratulating themselves on an outlet through the enterprise of J. S. Palmer, Sherbrooke, who has secured a large warehouse at that point, where he proposes to receive and ship all that comes. He has found at present a large outlet in Chicago, and is prepared to furnish the best of goods to any part of the country. Many places in Canada are short this year.

SUGGESTIONS TO NEW GROCERS.

A writer in an American exchange says: The retail grocery business is a peculiar one, more so than any other I know of, from the fact that nearly every man who has a dollar to spare, or who fails in any other business, thinks he can run it successfully; in reality, it is the most difficult in the country to succeed in because the profits in many articles are so small and there are so many perishable goods to be handled. The impression prevails that a man has nothing to do but to go to some wholesale grocer, buy a stock of groceries, without any knowledge of their quality, fit up a store and the customers will come and he will coin money. If this mistake is discovered in time, and the man has any grit in him, he begins to understand that in order to succeed he must know the business. This means hard work, long hours, close study, and, for a while, very poor pay. In order to succeed, he must place some object before him and try to attain it. For instance, if he has started in a town or city where there are some good stores, he must look around, pick out one of the best, and say to himself, "How has that man got his store in the condition it is in?" Get him thinking this way, and in a short time he not only gets his store in as good condition as the one he chose for his model, but he does better, he makes improvements suggested by either the wants of his trade or his own ambition, inspired by his first failure. He does not do it without work. He must study the quality of the various goods he trades in, learn their history and make himself familiar with their qualities in order to gain the confidence of his customers, for in this lies the secret of success.

Never sell them goods that you cannot recommend, and, if a mistake is made by your men or yourself, rectify it at once. Don't let the customer see that any pecuniary consideration stands in the way of making the mistake good, either in weight or quality.

Let the parties with whom you trade see that you know the quality of the goods you want, that you are a judge of them, and they will not try to palm off inferior goods on you. Pay all your bills promptly, getting all the discounts off.

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WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Kenkel's Granulated Corn Meal.
Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

"MIXED Pickling Spice."

This line is the choicest blend of finest quality of different kinds of Spices, cleaned perfectly before blending, and will give to the trade satisfaction. Put up in $\frac{1}{4}$ lb. packages, or loose, packed in boxes or bags, in quantities as may be desired. Package goods same quality as loose, three dozen in case. Send us in your orders.

Respectfully,
THE SNOW DRIFT CO.,
BRANTFORD

3 lb. SODAS
IN
Red Boxes
Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder

Sold only in Cans.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

WE OFFER 2000 CASES

=TOMATOES-

"De SALABERRY" brand, choice, for immediate delivery.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

WHOLESALE GROCERS,

MONTREAL, P. Q.

IN STOCK==

New Valencias (Morand's Brand)

OFF-STALK, SELECTED, LAYERS.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Some of the Kingston merchants are talking of getting up a mammoth merchants' picnic.

The Anglo-British Columbia Packing Co. are storing their salmon at the Dumfries cannery.

D. A. McFarland of Forest has accepted a position as salesman with A. Rolfe, London, Ont.

On the ship Fingal there were in all 56,571 packages of tea, and the cargo was all in excellent order.

A package-tying contest was a feature of the recent picnic of the Retail Grocers' Association of Grand Rapids, Mich.

Kells, Fowler & Co., general merchants, Millbrook, Ont., were among the losers in the fire which did so much damage there last week.

Scandrett Bros. have been given the contract for the year's supply of liquors, and A. Stanton for ice, at the London General Hospital.

An experienced salesman is wanted in a retail dry goods and grocery store in New Hamburg, Ont. Address Drawer 16, New Hamburg.

The grocers who were losers in last week's fire in Montreal were: Louis Simard, R. Bertrand, August Morin, Francois Lemaire and Wm. Cantin.

Jas. Johnston, of Jas. Johnston & Son, one of Palmerston's most prominent merchants, is dead. He carried on business in Gorrie, Wingham and Palmerston.

Allen Bros. have purchased the bankrupt stock of groceries of Hargrove Bros., Lindsay, at a low rate on the dollar and added a large new stock thereto.

Peter Kennedy, hide and wool dealer, shipped 13,000 pounds of wool from Ingersoll one day last week. This wool has all been purchased from the farmers around in that neighborhood.

The Trades and Labor Congress meeting in this city approved of the bill for the early closing of stores and other business places presented at the last session of the Quebec Legislature.

A commercial traveller, representing an English tea house, attempted suicide in Montreal a fortnight ago. The mental aberration which drove him to that act is said to have been caused by tea-tasting.

Here is an idea of what a little spot of land may do in the way of production: The Island of Jamaica sells annually to the United States bananas exceeding in value the entire apple, peach and cherry crop of this country.

On the 7th inst. H. A. Vandusen, general merchant, Tara, Ont., was united in marriage to Miss Maggie A.

Ford, third daughter of the late John Ford, late of the Inland Revenue Department, Prescott, Ont. After the ceremony the bridal party left by the mail boat for Montreal and Quebec.

The fruit preserving factory at Chilliwhack, B. C., declines to purchase any more plums for canning, the reason being that owing to the extraordinary abundance of the crop, plums have been offered in greater quantities than the works could handle, without neglecting other varieties of fruit.

Alex. Taylor, Dromore, is spending the week in the city. He is one of the most thorough business men in the country. He served his apprenticeship in Aberdeen and came to Canada in 1855. He is a firm believer in long apprenticeships for clerks. The cause of many failures in Canada is lack of experience.

S. Jacobs, Ridley, Ont., has extracted this season 1,800 pounds, all basswood honey, from thirty hives. Last year's record was 3,000 pounds from twenty-seven hives. The honey yield last year was from spring flowers, and in summer basswood flowers. There was no fall honey crop. This year's spring honey crop was a dead failure. Mr. Jacobs has forty-five hives in good condition.

Mr. Finlay Smith of Hong Kong, has been endeavoring to interest Winnipeg merchants in the question of reciprocal trade with Japan and China. American flour has the market at present in the far East, and there is no reason why Canadians should not have a share. The feeling is not altogether favorable to the people of the United States, and as the years go by it does not improve.

The loss occasioned by the fire aboard the Empress of Japan on her way to Vancouver has just been appraised. The total, including damage to the vessel, will foot up to \$120,000. Most of the damaged merchandise has been shipped on to the consignees to be accepted or rejected by them there, but a small quantity of teas has been abandoned by the consignees and will be sold for what it will bring.

"Look Within" is the finger-post style of title which Ely, Blain & Co. have adopted for a little book they have just issued, and which will amply repay looking into. It has the advantage of an attractive appearance, as well as of substantial usefulness. On the first cover is a catchy device, of which the lettering in the title is an important element; on the last cover is a cut of the firm's magnificent warehouses. The contents are mercantile notes that the trader should consult carefully; A Business Man's Don't's, equally worthy of attention; Terms of Discounts; An Article on Insurance; A Price List; and several pages for making notes relative to articles enumerated.

The Western Ontario Commercial Travellers' Association, at a meeting held at their rooms in London, Ont., on Saturday evening, decided to ask the Toronto Association to join them in having a Provincial sanitary inspector for hotels appointed. The travellers complain that some of the accommodations provided at hotels, particularly in small places, are disgraceful. The association adopted a report of the Board of Management, which recommends that the advice of

a first-class insurance actuary be obtained in the matter of revising the accident insurance and mortuary benefit schemes of the association at a cost not to exceed \$100, and that a committee be appointed to act with the board in considering such report, and advise a general meeting to be held Oct. 1. The committee appointed comprises Messrs. W. J. Reid, S. N. Sterling, J. M. Dillon, J. Marr, S. Screaton, C. E. Perry, Wm. Gray and W. S. Case.

Partly as an outcome of recent discussions, one of the leading Montreal banks has issued a circular to its agents instructing them to receive at par all U. S. silver dollars and silver certificates and forward them promptly to the head office, from whence they will be shipped in the course of business to the United States branches. Other banks, it is understood, are following the same course, the general effect of which will be to reduce to a minimum the volume of inferior foreign currency afloat in the country. The move is one that, so long as silver and gold dollars are on a par in the United States, will entail but a slight charge, on the whole, there being times, indeed, when the state of the exchange market makes the process one of small profit.

GOOD CLERKS ARE NOT MACHINES.

It is the candid belief of the St. Louis Grocer that an employer is largely responsible for the efficiency and energy of his clerks, and that the instruction of a clerk consists in something more than the mere setting of a good example. We hear employers talk about the difficulties they encounter in training clerks, and are only surprised that some of them succeed as well as they do when we hear them outline their methods. Indeed, any young man who possesses that pride essential to success, is very apt to resent the word "training." We can train a setter dog a horse, or a canary, but we must educate our clerks.

It is the primary duty of every employer to educate his clerks to be original. It may be advisable to even pay a premium for new and valuable ideas. If the clerk is made of the right kind of stuff, the fact that his work is appreciated will only incite him to greater effort instead of giving him an exaggerated idea of his value. We have in view a successful business man, who announces his determination to train his employees to think and act just as he does. If he really means to do this, and we doubt it, he is fixing for



"CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

BATTY & CO'S PICKLES AND SAUCES



Are of the Finest Quality and Guaranteed Pure.

Batty & Co.'s NABOB SAUCE

Is the Sauce of Sauces, and the most delicious for Fish, Hashes, Steaks, Stews, &c.

Batty & Co.'s NABOB PICKLE

Is universally admitted to be the finest and most enjoyable Pickle in the World.

Batty & Co.'s JAMS, JELLIES, & MARMALADES

Are prepared of Ripe, Sound Fruits only and Refined Sugar.

THEIR CALF'S FOOT JELLIES

Are unsurpassed for quality and flavor.

Proprietors of the well-known
DR. KITCHENER'S SALAD CREAM.



123 and 125 FINSBURY PAVEMENT, LONDON.

WRIGHT & COPP, Agents, TORONTO.

himself an unpleasant future. His success heretofore is to be ascribed to his tact in securing men with original ideas to take care of the important details of his business. He has had no human machines in his employ, and consequently he has prospered without any great anxiety upon his own part. There is no business nowadays that will either stand wooden-headed management or a long list of clerks who work like automata.

It is not at all difficult to convince a young man of ordinary ability that he can excel. Let him see that you have confidence in his originality, and he will be certain to do something to merit that confidence. We believe that any merchant, employing a number of clerks, will find it profitable to offer them opportunities to compete with each other. Give them to know that their ideas have a commercial value with their employer, and that the one who displays the greatest originality will be the one first advanced, and a good-natured rivalry will ensue that will stimulate them in all their efforts, and increase the business. We all remember the story of the youth who was told to whitewash a fence, and was given to understand that he was not to leave his work until it was completed. The task was an arduous one, and not at all to his taste, but he smilingly took bucket and brush, and proceeded to work. The story goes on to tell that, to all appearances, he took so much interest in the work, and was so proud of every stroke of the brush that all the boys in the neighborhood began to envy him, and soon they were begging him that they might assist. With feigned reluctance he consented that each one should handle the brush for a few moments, and by making each one think that he was doing a little better than the other, he had the fence whitewashed in an incredibly short period of time. The spirit of rivalry exists in men as well as in boys, and it can be turned to good account by the exercise of a little tact and diplomacy. "Don't be a clam," is an expression now in general usage. Another one just as good is, "Don't let your clerks be machines."

THE CANNED GOODS LAW.

Her Majesty, by and with the advice and consent of the Senate and House of Commons of Canada, enacts as follows:—

In this Act the expression "package" means every can, tin or package in which articles or goods are put up for sale, and which are closed by being hermetically sealed. 48-49 V., c. 63, s. 1.

Except in the case of goods packed previously to July 20, 1885, every package of



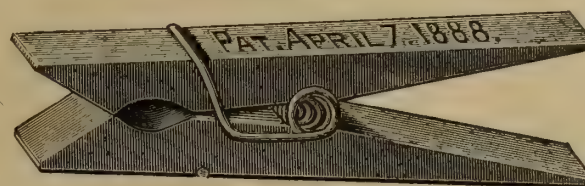
USE
SPANISH BLACKING
THE KING OF BLACKINGS
F. F. DALLEY & CO., - - HAMILTON, ONT.

THE FINEST
IN THE LAND.

CHOCOLATES
G.B.

EVERY CHOCOLATE IS STAMPED
G. B.

GANONG BROS., Ltd.
ST. STEPHEN, N.B.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

canned goods sold or offered for sale in Canada, for consumption therein, shall have attached thereto or imprinted thereon a label or stamp, setting forth in legible characters the name and address of the person, firm or company by whom the same was packed, or of the dealer who sells the same or offers it for sale.

Every such package containing goods prepared from products which have been dried previously to being so prepared, shall, in addition, be labelled or stamped with the word "soaked," which word shall be plainly printed diagonally across the face of the label in large, legible type at least half an inch in height and three-eighths of an inch in width.

Every person who sells or offers for sale any such goods in violation of any provision of this section shall, on summary conviction before a justice of the peace, for a first offence incur a penalty of two dollars for each such package, and for a subsequent offence

a penalty not exceeding twenty dollars and not less than four dollars for each such package in respect of which any such provision has been violated. 48-49 V., c. 63, s. 2.

Every person who places on any package any label, brand or mark which falsely represents the quantity of weight of the contents of such package, shall, on summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which the quantity of weight is so falsely represented; provided always, that a variation under the rate of three per cent. shall not be deemed a violation of the provisions of this section. 48-49 V., c. 63, s. 3.

Every person who places on any package any label, brand or mark which falsely represents the date when the article or goods contained therein were packed, shall, on a summary conviction before a justice of the peace, incur a penalty of two dollars for each package on which such date is falsely represented. 48-49 V., c. 63, s. 4.



DID
IT
EVER

Strike you that you can
save money by buying
direct from us.

We can give you the
best goods at lowest
prices. Send for a
sample caddy or two.

Empire Tobacco Co.,
MONTREAL.

DRY GOODS.

This is the midst of exhibition week and business is brisk. From all quarters of the Province merchants come to visit the Fair, and take the opportunity to make a trip through the houses to pick up a few leaders or stock to replace lines sold out. If a merchant visits the city but once a year he does so during the exhibition, enticed by the cheap railway rates. The visiting merchants are more numerous this year than ever, and the buying is quite extensive.

It is a profitable venture for these merchants who visit the wholesale houses at this season, because stocks are large and the choice is varied more than at any other time. Most of the houses also set out various lines, on which they offer special bargains, and the shrewd merchant generally benefits by one or two of these. These are then used by the retail merchant as leaders. He has purchased them low and he sells them low, hoping to benefit by the increased custom he will derive from being known as selling low-priced goods.

There is nothing very special to record in this week's inward shipments, as few goods are arriving. But some of the houses are receiving balances of orders, part of which have been previously received; and a few repeats have also arrived.

Next week the travellers will commence to disperse on their respective routes.

NOTES.

McMaster & Co. are showing a large range of ladies' scarfs in lace, surah, pongee and shot effects. Several cases of fancy frillings have just been opened up. These include new shades in the ostrich frilling, and also in the carnival and Girton frillings, which three lines are very popular. The chiffon frillings have again been restocked. Some new shipments of black cashmere hose are to hand. Their stock had been almost depleted by the constant and strong demand for these goods.

Gordon, McKay & Co. are having a special run on men's furnishings on account of offering special value in half hose, suspenders, flannelette shirts, woollen underwear and silk handkerchiefs for the exhibition trade. A new shipment of frillings has just been opened up, containing fancy frillings in the latest designs, including chiffon and other leading varieties. Their staple department has received the special attention of numerous visiting retail merchants.

Caldecott, Burton & Spence are getting in the balances of their fall shipments. These include kid gloves and cashmere hosiery, which two lines are the specialties of this house, and their constant aim is to keep every line well filled and to have on hand always a well assorted stock so that any and every order can be filled promptly. Windsors continue to sell well. Mantlings are shown in plain beavers, curl goods in blacks, greys and browns, cheviots and serges. These goods are all imported and the quality is excellent. Double-faced satin ribbons and moires are in strong demand.

John Macdonald & Co. are showing a fine range of mantle cloths in serges, curls, beavers, worsteds, cheviots and sealettes. All grades are shown from

the lowest to the finest at very fair prices. Their selections are made from both domestic and foreign manufacturers and the best styles are shown. They are showing a large range of ladies' shawls and wraps in browns, brown and grey mixtures, blacks, etc. These are all Scotch woollen goods and of the best manufacture. Their display of plushes in all the leading shades and widths is quite extensive. The buyers who visited the Fair and investigated the bargains offered in their dress goods department secured the latest novelties in tweed effects (both Canadian and Scotch), homespun, serges, etc. Numerous special drives were offered and readily picked up.

SEEK LEGAL ADVICE.

It would be well for everybody, especially retail merchants, to refuse to sign documents such as bills of sale, leases, etc., until legal advice has been procured and a full knowledge has been obtained of the contents of the documents to which the signatures are desired. A very effective weapon in the jobbers' hands is the bill of sale. The guileless retailer is requested—as a mere matter of form—to affix his name to it to secure a small debt, and generally does so without the slightest hesitation or knowledge of its contents, or fear of what the consequences may be. In another column mention is made of an action which has been begun by a retail grocer against a jobber, who sold up the former on a bill of sale, procured, it is alleged, as many such documents usually are, through deceit and in consequence of the utter ignorance of the victim. We believe very few bills of sale would be signed by retail grocers if every member of the trade would seek legal advice before taking so great a risk. As a rule only slow payers are requested to give such security to their debtors, but many retail dealers have their periods of stringency, when it is hard sledding to make both ends meet, yet afterwards pull through all right and finally attain prosperity. If at such times of temporary difficulties the retailer succumbs to the persuasions of the adroit and often unscrupulous collector, and signs away his business, for that is what the giving of a bill of sale practically amounts to, his career is summarily cut short by a sheriff's sale and the retail business knows him no more, whereas if a lawyer had been consulted at an expense which, compared with the loss of his means of livelihood, would have been nominal, the dealer's signature certainly would never have been affixed to so fatal a document. Leases and mortgages often contain provisions, smothered in a verbose and intricate construction that either escape the non-legal eye, or, if seen, are not clearly understood, and the consequences may be very annoying, even disastrous, to the merchant who is tightly bound by the document so easily signed. Legal advice is not difficult to find, nor is it so very expensive—relatively, at least—and it certainly should be more often resorted to by retail merchants when there is occasion to enter into agreement with other parties and legal documents require signing.—Merchants' Review.

Every Can Guaranteed.

Every can of "Kent" Tomatoes is guaranteed, filled with Solid, RIPE Tomatoes, from which the excess of water has been drained off. No Swells, no claims for damaged or defaced goods.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S Famous Boneless Codfish

NEW and GENUINE.

NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs., 20-lbs., and 40-lbs., containing 1 and 2 lb. Bricks, also

MUNN'S Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.

Delightful thick Codfish Steak.

Orders can be filled at short notice after this.

Stewart, Munn & Co.,
MONTREAL.



Send for Price
List of our various
brands of
chewing gum.

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36-38 Lombard St.
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18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-
ADULTERATED and our labels are affixed
to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses
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Agents for Canada:

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43½ Wellington St. E., TORONTO.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed,
An excellent food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all purposes.
Sold by Grocers, Outfitters and others.

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FORREST CANNING CO'Y,
HALIFAX, N.S.

STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.

Save Trouble! Guard your Health!
Sell your Cow! Don't Depend on Milkmen!
BUT USE

"HIGHLAND BRAND EVAPORATED CREAM"

It is natural, unsweetened, concentrated and sterilized. Absolutely taintless. Of equal merits for table use, the kitchen and the nursery.

For Sale by all Wholesale Grocers.

Prepared only by

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.
Toronto

L. H. DOBBIN, Montreal,
Quebec Agents.



TORONTO MARKETS.

TORONTO, Sept. 15, 1892.

GROCERIES.

The Exhibition has more of a disturbing than a stimulating effect upon the wholesale grocery trade. The visitors to the sales-rooms are unusually numerous, many traders being in town, but their calls are more of a friendly than of a business nature. Some purchases that were not premeditated are made by visitors, whose attention has been drawn to bargains in which special value is offered. The number of orders that the traders came in to submit was not large. The travellers of all the houses are in, it being deemed useless to have them calling at stores whose proprietors might be absent at the Fair on the very day of a traveller's visit. This makes mail orders as few as visitors' orders. The sale of sugar has not increased materially, and is reported slow. Teas are forging to the front in the retailers' demand. New Valencia raisins are just coming in. Prices have a firmer tone on nearly all goods, if exception be made of canned salmon, on which cutting continues. Canned goods generally ought probably to be included in the exception, as they are certainly no stronger. Payments do not call forth much comment. They are fully up to their early fall average.

COFFEES.

The coffee market does not take any sharp turns. So far as retailers are concerned it is practically the same as it was last week. There is no dearth of stock. Good

coffee is still firm and not plentiful, but the quantity in stock suffices for the moderate demand there is to be supplied. Rios are steady from 17½ to 21c., Java 28 to 36c., Mocha 28c. upward, Padang 26c. upwards, Porto Ricos 22 to 26c.

DRIED FRUITS.

The demand is less urgent for currants, and currants are less plentiful, being now in exceedingly small compass. Barrels and half-barrels are almost entirely out of stock. The price in barrels and half barrels is 5½ to 6c., and in cases it is 7¼ to 8c. No invoice of the first shipments of new has yet come to the hands of importers. The price is stiffer at Patras, an offer equal to that at which the first shipment was bought being refused yesterday for a second shipment lot. Valencia raisins are bought in a mere hand to mouth way. Though some of the '91 crop is still in stock, and though there are also '90 raisins of low grade purchasable at 90c. a box, retail buyers evince their chief interest in new fruit, some of which have already come to hand and are held at 7½c. The local representatives of leading Denia houses still complain of the very low prices quoted by houses of less known reputation. An offer of 1s. 3d. above the low price quoted by the latter was refused by the local agents of one of the best known houses in Denia. It is expected that this year Canada will again get her Valencia raisins chiefly by way of New York. McAndrews & Co., Tarragona, report the price of almonds high and the crop short, being not more than one-sixth of an average crop.

RICE AND SPICES.

Rice is still a seasonable selling line, though waning perceptibly in the demand. The supply has always been equal to the requirements of buyers, and prices have continued steady at from 3½c. upwards.

Spices are low-priced, and at the moment quite dull. They are expected to have a lively spell as soon as the Exhibition is over.

SUGAR.

It does not appear that the advance has imparted any abiding force to the demand, which took a spurt at the time prices went

(Continued on page 16)

CANNED GOODS.

TORONTO.

The business of the present week is hardly a fair criterion of the state of the current outside demand, which always sinks a little during the fortnight covered by the Exhibition. The trade which depends on city retailers is well maintained, as local consumption in hotels, restaurants, boarding and dwelling houses is now at high-water mark. So far as buying goes for any considerable time ahead of the moment's needs, it must be reported backward, even more reserve being shown than was evidenced last fall by retailers, who are mistrustful of the stability of prices. Jobbers get from 90c. to \$1.05 now. The retail trade holds no very large surplus of last year's pack. Orders taken for new peas some time ago for delivery in October are being filled now, owing to the exhaustion of the supplies in the hands of the retailers who bought them. This augurs well for the fall business, if there is not too much eagerness on the part of packers to make sales. The packers are offering fruits freely, but jobbers are not in a position to buy, being well supplied with stock, which is not in strong consumptive

WE HAVE THEM!

The Majori Lemons!

FINEST ON EARTH.

PRICES RIGHT.

GRAWFORD PEACHES THIS WEEK.

CLEMES BROS.

Phone 1766.

TORONTO, ONT.

It always pays to
BUY THE BEST

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton.

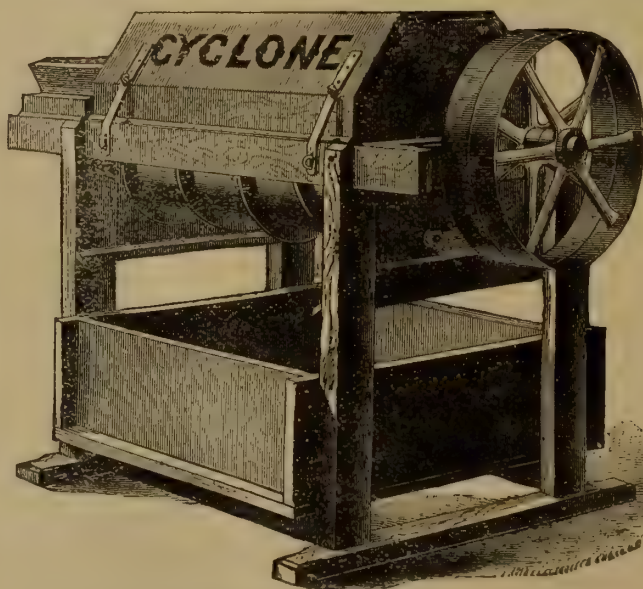
RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT N. J.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP

Canned Goods.

We
Pack
Only
the
Best.

Have you goods
bearing my name
in stock? They
are always the
same, always reli-
able.

D. W. DOUGLAS,
St. Johns, P.Q.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS**
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "**BOULTER**"
across the face of each label in a distinctive
color. Look out for the word "**BOULTER**"
if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,
PICTON, ONT.

THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the
largest Maple product territory in the world. We offer to the trade,
all Maple products of the finest quality, in quantities and packages
suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Please try them.
His boys eat them.

Prepared by the
**Kingsville
Preserving Co.,**
(LIMITED.)
KINGSVILLE, ONT.

Boy
Brand
Tomatoes



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Cele-
brated **BEAVER Brand** Canned
Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



BUYERS!

OUR interests are identical. It has
paid us to pack a superior quality of
Canned Goods. It will pay you to
sell them. Our sales for 1892 have
doubled 1891. You may double yours
by securing now, while the price is
right and stock fresh and complete, a
full assortment of our leading lines,
such as Niagara Tomatoes, Delhi
Sugar, Cottage and Epicure Brands of Corn, English, Marrow,
Sweet Wrinkle and Sifted Peas, Valentine and French Beans, Sweed Pumpkin and Hub-
bard's Squash, Preserved Strawberries, Raspberries and Blackberries, English Morello
Cherries and Gage Plums, Choice Table Peaches and Bartlett Pears, Epicure Catsup in
pint and quart bottles, pure Jams in jars and pails.

All of which is guaranteed strictly A1.

Delhi Fruit and Vegetable Canning Co.,
FACTORIES : Delhi, Ont., and Niagara on the Lake.

MARKETS—Continued

demand. There is no probability of scarcity in anything now being put up, except plums and peaches. The demand for salmon has slacked off somewhat. Cutting continues, and prices are quoted as low as \$1.40 to make sales. The price is still firm at the coast. Lobsters are firmer in canners' hands, who have now completed their pack and forwarded their shipments to Great Britain. The price is now from 10 to 20c. a case higher at the canneries. The most that is going on in canned goods is the forwarding of shipments whose delivery is dated about now. Not till next month will there be any marked increase in the demand.

Continued from page 14.

up, but has rather fallen back since. There is a rather general disposition to be skeptical of the staying power of present prices, notwithstanding that they have on their side the sharp necessities of consumers, who must buy sugar now to preserve the incoming fruits. The price of sugar is expected to ease up as soon as the cholera scare passes off, when beet sugar will come into competition with cane sugar again, and will probably be all the cheaper in consequence of the cessation of the past few weeks of so great a part of the demand which constitutes its market. Just now the price is firm at $4\frac{3}{4}$ to $4\frac{1}{2}$ c. for granulated, and is $3\frac{3}{4}$ c. upward for yellow. Raws are $3\frac{3}{4}$ c. for Barbadoes, and $4\frac{3}{4}$ to $4\frac{1}{2}$ c. for Demeraras.

SYRUPS AND MOLASSES.

The demand for syrups is rather active. The supply from the refineries is better than it was, and shipping to points on the upper lakes keeps up. Prices are generally from 2c. upwards. Low grades are the main kinds in request.

Molasses does not come into prominence in current trade. Low grades have been made quite scarce by the change in the duty. The benefit of the duty goes more to syrups than to higher grade molasses, because syrups are more nearly on a parity in value with low grades.

TEAS.

Fall interest in teas is beginning to rouse itself among retailers, whose orders have amounted to something the last few days. Prices show no indication of making a turn favorable to the buying side, so that a trader who wants tea might wait longer and fare worse. If low grade Japans were more plentiful business would be still more lively. Mediums of all kinds at from 20 to 23c. are freely called for. Some new Ping Sueys have just come to hand to sell 20 to 22c.

McMeekin & Co.'s August notes on Indian and Ceylon teas are as follows: Indian.—The offerings were 105,000 packages, against 81,000 packages in the same month of 1891. The feature of the month was the general good quality of a large proportion of



All sorts of people use "Surprise Soap."

Do you keep it for them?

You can make a good profit.

The St. Croix Soap Mfg Co.,

Branches:

St. Stephen, N.B.,

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington st. east.

the offerings, particularly the teas from the Assam and Darjeeling districts. There was a strong steady enquiry from the country for good liquoring teas, and the quality offered was readily taken by the trade at prices that should be satisfactory to producers. There was no improvement in the demand for common liquoring teas, and even some of the lower grades of showy teas, if with poor cup quality, were rather neglected. The imports for the month show a large total, but 5,000,000 pounds, of the quantity were reported within the last few days. The quantity shipped from Calcutta since the commencement of the season till 31st August is under that for the corresponding period last year; and, as many gardens are much behind in their plucking, it seems very doubtful if the increase on crop for the season will be difficult to cope with. The average of public sale prices for the month was nearly 11d. against 10 $\frac{1}{4}$ d. for the corresponding month last year. The imports were 12,060,000 lbs., and the deliveries 7,949,000 lbs., having in stock on 31st August 24,207,000 lbs. Ceylon.—The offerings were 94,000 packages, against 70,000 packages in the same month of 1891. The market was fairly strong throughout the month, and the quality on the whole rather better than in July, although a large proportion of the offerings had undesirable quality. An advance of $\frac{1}{4}$ d. to $\frac{3}{4}$ d. may be quoted on the better grade teas. The average of public sale prices for the month was 8 $\frac{1}{2}$ d. per lb. against 9d. per lb. for the corresponding month last year. The imports were 7,564,000 lbs. and the deliveries 6,502,000 lbs. leaving in stock on 31st August, 19,012,000 lbs. The exports from Colombo to the United Kingdom, from 1st January

till 31st August, are reported to be 250,000 lbs. behind last year. With regard to the figures referred to above it must be borne in mind that for both Indian and Ceylon teas there is still an expansion in the home consumption, and that so far, during 1892, there has been an increase of 2,000,000 lbs. in the exports. From the Indian crop, also there will fall to be deducted 600,000 lbs. lost in the steamer "Anglia," sunk in the Hooghly, on the 25th August. For China tea there has been only a moderate demand, and a considerable falling off is reported in the shipments from the other side. 4,100 pack-Java tea sold without material change in value.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Smith & Keighley are offering a very fine raw sugar in bags at 3 $\frac{1}{2}$ c.

Davidson & Hay are now the sole agents here for Ashton's factory-filled salt, which is now on exhibition in the dairy department of the Industrial Fair.

James P. Wallace of the Jersey Brand Condensed Milk Co., Halifax, N. S., was in town this week looking after the interests of his company. Their goods are having a big run in this market, and as far as quality is concerned cannot be excelled. The company has appointed Leonard H. Dobbin, the

**CANNED
GOODS**
— A —
SPECIALTY.
WRITE US.

ESTABLISHED 1860.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

PACKERS'
AGENTS.
SALMON,
VEGETABLES, Etc.
WRITE US.

UNITED STATES FOOD EXPOSITION.

For the first time in the history of the United States a great National exhibition of food products will be held, showing the progress made by the country in the past four hundred years, and demonstrating the fact that it is the greatest food-producing country in the world. The date of October, 1892, was selected for holding the Exposition on account of its being the four-hundredth anniversary of the Discovery of America, which it is proposed to celebrate in this way. This will be the first strictly Food Exposition ever held, either in America or abroad, the exhibits being confined exclusively to food products, the manufacturer only being allowed to exhibit, and only such manufactured articles of food as the manufacturer will put his name upon and warrant to be the same as he offers to the public. Not alone will manufactured food be exhibited, but produce direct from the soil, sea and dairy. One of the most novel attractions of the Exposition, and what promises to be a popular feature, will be the exhibit of dairy products.

There will be two such exhibits, one, a New York State exhibit, under the auspices of the N. Y. State Dairy Commissioner, and the other a National exhibit, in charge of Professor James Cheesman, who represented the Agricultural Department of the United States Government at the Paris Exposition. It is proposed to devote nearly the entire Exposition Hall, which is over ten thousand square feet, to this department of the Exposition.

The vast amphitheatre, with a floor space of about thirty thousand square feet, will be given over almost entirely to manufactured articles of food. Here will be represented nearly all the leading food manufacturers of the United States, as well as a number from abroad, many of whom will give practical demonstrations as to how their goods are prepared. The booths to be erected in the amphitheatre promise to be of the most elaborate nature, far surpassing anything of the kind ever held in this country. In this great auditorium, the largest in the United States, the world-renowned musical director and composer, Herr Anton Seidl, with his famous orchestra, will give two concerts daily, afternoon and evening, during the Exposition, Mr. Seidl personally conducting at every performance. Ample provision has been made for handling the immense crowds who will congregate here at all hours during the Exposition. In addition to the large number of avenues and aisles on the main floor, as well as the promenades on the first, second and third balconies, there will be accommodations for from twenty-five hundred to three thousand people who desire to listen to the Seidl concerts after having viewed the many attractions of the Exposition.

The next in importance—and by many, the ladies in particular, it will be considered the feature of the Exposition—will be the

Concert Hall, the handsomest and most artistic public hall in the country. In order to make this department easier of access from the amphitheatre, a contract has already been made for the erection of a grand double stairway, modeled after the entrance to the Grand Opera House at Paris, which will be built on either side and directly over the main entrance to the amphitheatre on the

of her lectures with a concert by the Seidl Orchestra. This hall has a seating capacity of twelve hundred, besides thirty-six boxes. There will be no extra charge of admission to these special lectures and concerts, one ticket admitting to every part of the Exposition, the price of which will be fifty cents. It is intended, however, to auction off the boxes, the purchasers of which will be entitled to



WHERE THE EXPOSITION IS TO BE HELD, MADISON SQ. GARDEN, N.Y.

Madison Avenue side. This stairway will lead directly into the Concert Hall, where the lectures and demonstrations in cooking will be given by Miss Maria Parloa, of Boston, the distinguished lecturer in the art of cooking. Miss Parloa is an authority on all matters pertaining to the culinary art and the science of cooking, and she stands unrivaled at the head of her profession. Miss Parloa will lecture each afternoon of the Exposition, and it is intended to precede each

five season tickets to the Exposition.

Overlooking the Concert Hall, from which a wide staircase ascends, is the Assembly Room, which will be used as a ladies' or ladies' and gentlemen's restaurant.

On the ground floor, corner of Madison Avenue and Twenty-sixth Street, is the large restaurant, which will be devoted to a cafe or gentlemen's grill-room.

The interest manifested in this great Food Exposition extends all over the United States.

THE CANADIAN GROCER

The press, clergy, and professional men generally, the housewife, merchant and general public, all evince the greatest interest in the undertaking. Almost a ton of mail, and from nearly every section of this country, has been received by the General Manager endorsing the undertaking. The wholesale grocers in particular—and there are several thousand of them in the United States—express themselves as cordially endorsing the enterprise and wishing it the best of success, a great many of whom have promised to attend. From far-off Wyoming, Texas and Oregon, such letters have been received.

It is confidently believed that over half a

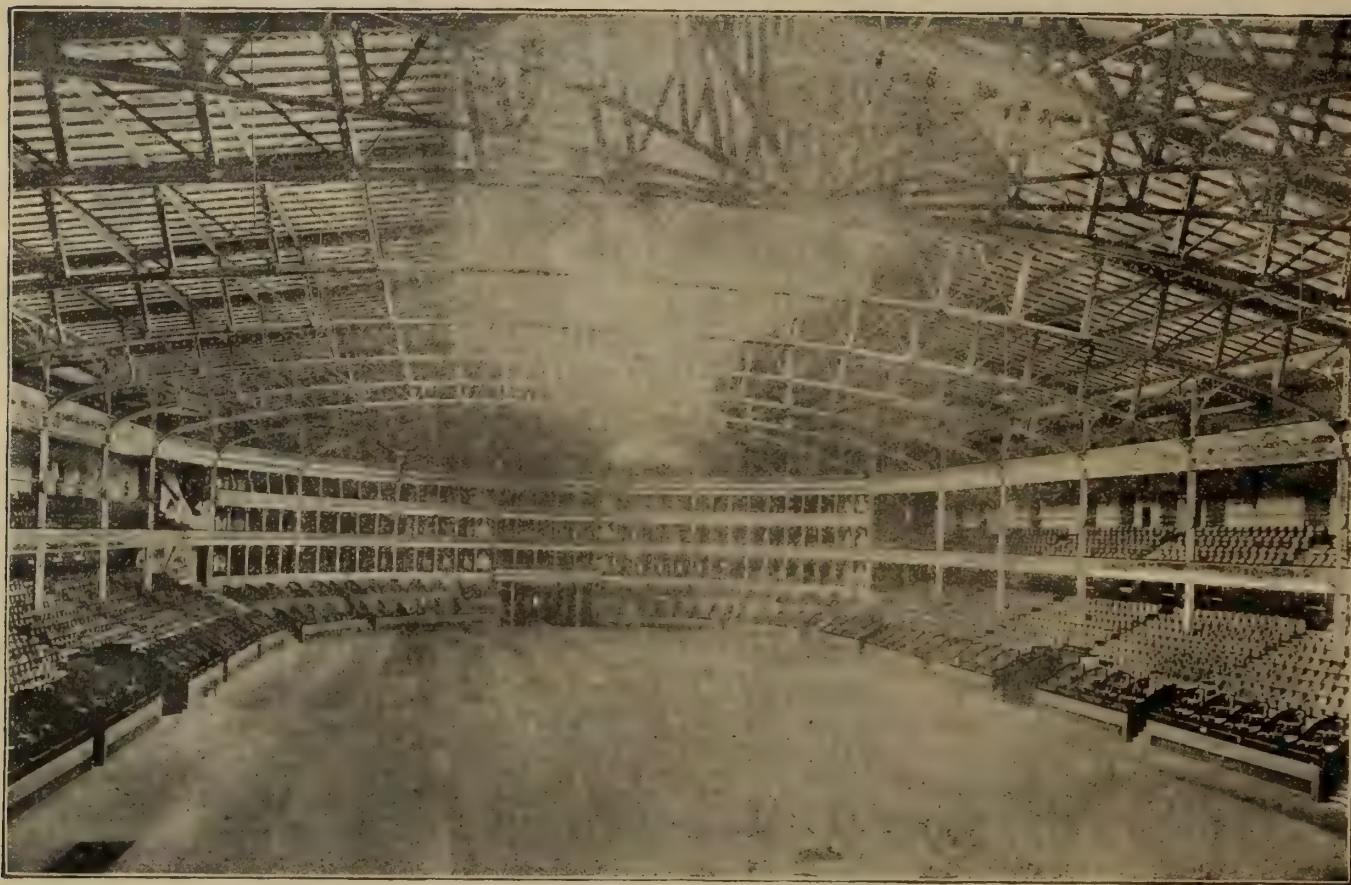
that a number of Canadian merchants will visit New York in October and take in this Exposition.

SWEET FUEL.

The very low price of domestic molasses has already led to its free use for distillation into alcohol, and consumption for that purpose is increasing. The outlet, however, does not appear to provide an adequate balance for the supply, especially at primal points, and a suggestion is made that the surplus may be made useful as fuel. Since the bounty law on sugar went into effect the effort to extract every ounce of sugar has materially increas-

contains, say 20 per cent water, 8 per cent ash, 12 per cent gums and 60 per cent sucrose and glucose. Hence we have 72 per cent of carbonaceous matter available as fuel and only 20 per cent of water. This would certainly make excellent fuel if there were competent devices to burn it, such as are used for liquid fuels. Molasses has recently been used for fuel in Cuba, and with seeming success. It was there poured or sprayed on to the bagasse as it entered the furnace, and the judgments of those interested was that its efficiency as fuel when used in this way, was incontestable."

It is a well recognised fact that no business establishment is complete without some



AMPHITHEATRE, MADISON SQ. GARDEN, NEW YORK.

million of our most intelligent people will visit the exposition.

This great congress of food products will be opened on Saturday evening, October 1st next, by the President of the United States, who will be present on that occasion, should nothing interfere to prevent.

The Exposition opens at 11 A.M. and closes at 11 P.M., and run from October 1st to 27th, Sundays excluded.

For further information, address, DANIEL BROWNE, General Manager, Hudson and Franklin Sts., New York, who was seen by our representative in New York last week. He said "we would like to see a few train loads of Canadians visit us while the Exposition is going on, and you can tell your readers that we will try and make their visit both instructive and interesting if they can see their way clear to visit us." There is little doubt but

ed the supply of low grade molasses practically useless for food, and with an estimated output for 1892 of 120,000 tons there is more or less anxiety as to its disposition. The Louisiana "Planter," in advocating some plan whereby the stuff can be used for fuel, remarks as follows: "Molasses is now as low or lower than ever, two cents per gallon hardly being obtainable for it. Of heavy-bodied molasses 166 $\frac{2}{3}$ gallons will weigh a short ton of 2,000 pounds. This would make full cost \$3.33c. per ton on the plantations, and rather less per ton than current prices for coal delivered there. The question would then arise as to the fuel value of molasses. As it is almost altogether carbonaceous matter it must have a considerable fuel value, but its relative merits as compared with bituminous coal we have no data at hand to determine. Heavy-bodied common Louisiana

cash carrier system. Attention is called to the Whiting Cash and Parcel Carrier. It seems in it impossible for anything to get out of order, as there are no cords or springs. Merchants throughout the country, who give it a trial, may satisfy themselves of its merits, feeling satisfied that where once introduced it would never be parted with.

SARNIA, Ont., June 8, 1892.

H. E. WHITING, ESQ, London :

DEAR SIR,—I have been using your Cash Carriers for a long time, and must say they fill the bill in every particular, especially as to their keeping in order. It seems to me that they could hardly be improved on.

I remain, yours truly,

(Signed)

JOHN LEYS,

Late Leys & Morrison.

This carrier has been in use two years and six months. adv.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Ltd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow.

England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
GENERAL COMMISSION MERCHANTS

—AND—

BROKERS

For all lines of Canned Goods, Hams, Bacon, Lard, Butter, Cheese, Dried Fruits, Coffee, Sugar, etc.

CORRESPONDENCE INVITED.

P.O. Box 615. WINNIPEG, MAN.

W. A. McCLEAN & CO.,
Pork Packers.

FOR SALE--

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

We are now receiving California fruit direct from California in car lots.

Our first car arrived on Thursday, 28th inst., and was sold at auction on arrival. We expect another car next week. We are also receiving cars of Tomatoes, Watermelons, Apples, etc., and all kinds of small fruits, and we solicit a share of your trade.

Yours respectfully,

McWilliam & Everist,

25 and 27 Church St.,

TELEPHONE 645.

Toronto, Ont.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

Fruits, Etc., in Season, at the Lowest Market Prices.

Grapes, Crawford Peaches, Plums,
Pears, Lemons,
Jamaica Oranges, Sweet Potatoes.

FISH:—

Finnan Haddie, Oysters.

J. F. YOUNG & CO.
PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

PARK, BLACKWELL & CO.
(Limited.)

—SUCCESSORS TO—

JAS. PARK & SON,
TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

Husband Bros. & Co.,

71 Colborne St., Toronto.

OYSTERS, HADDY--DAILY.

GRAPES, PEARS.

ORANGES, LEMONS, FOREIGN NUTS.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada.

W. GIBBINS & CO.,

SUCCESSORS TO

JOSEPH CARMAN,

Commission and Manufacturers' Agents, Grain Brokers.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail.

Correspondence invited.

Consignments Produce will have prompt attention.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

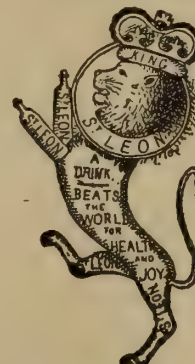
Reesor & Rogers,
Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto
BRANCH—Tidy's Flower Depot, 164 Yonge St.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

well known Manufacturers' agent in the grocery business, their agent for Montreal and Ottawa, and all orders entrusted to him will have prompt attention.

Leonard H. Dobbin, of Montreal, has been appointed agent for the province of Quebec and Ottawa city for the celebrated Highland brand Evaporated Cream, which is having a splendid run among the trade at present.

A line of Ping Suey teas for Sloan & Crowther came in via C.P.R. on Tuesday. The greater portion of the shipment was sold before it was received. It is now impossible to buy at the same prices as this lot was bought at. As it comes on a bare market the price is firm at 20 to 22c.

It is calculated that there will be a considerable increase in the consumption of rice on account of the cholera fright. Rice is not only a safe food, but possesses nutritious qualities in an eminent degree.—N. Y. Commercial Bulletin.

The attention of the California raisin combine is directed to the fact that 90,000 boxes of Valencia raisins are in transit for this port. More will follow soon. We learn also that local jobbers have been placing considerable quantities of the fruit while going slow with California goods.—N. Y. Commercial Bulletin.

H. P. Eckardt & Co. are still able to fill orders for Provincial currants in barrels. As the market is very bare, the surplus in their hands comprising about all the barrel stock there is left, and as new crop stock will be both high and late in delivery, this is a last opportunity that should not be missed for getting good currants at reasonable prices.

Some time ago the agents of the Sugar Trust made large purchases of beet sugar in Europe, said to aggregate 90,000 tons. This naturally strengthened the markets there. These sugars are now being shipped to this country, but delays are being encountered on account of the stringent quarantine regulations, and the Trust has therefore been obliged to purchase cane sugars here at such prices as the holders have seen fit to exact.

N. Y. Commercial Bulletin.

While enormous quantities of Professor Waage's Norway Fish Meal for soup is being sold in Europe, none has been imported to this Continent until now. The first importation is just to hand and THE GROCER has been favored with a sample tin, of which it can speak in approving terms. A. Waddell, 13 Victoria St., Toronto, is the sole agent for Canada. Fish flour is apt to be a popular article in the demand in this country.

PETROLEUM

A considerable volume of business is transacted these days at 14 to 14½c. There is no change in any of the conditions of the market.

The Petrolia Advertiser reports: Petrolia crude \$1.26 per barrel; Oil Springs crude

\$1.27 per barrel. As the season advances the demand for refined oil continues to improve, and the aggregate sales, mostly of the car-load variety, amount to a very respectable number of gallons. Buyers see no reason to purchase, however, but in such quantities as their needs dictate, having, not unnaturally, a certain amount of want of confidence in any approaching violent fluctuation. The market may be called firm at 10¾ per gallon on car lots F. O. B. here. Apropos of the matter of any change of prices, it would not occasion very much surprise if another slight advance should occur. At the same time it is believed in some well informed quarters that if any appreciation should be determined upon, it is likely to happen in a comparatively short space of time. The crude market has continued to attract little or no particular attention to either buyers or sellers the past week, with the exception of a few odd deals at our last quotation, \$1.26½. There seems at present to be no external force at work and prices sag along at about the above mentioned figure.

BUTTER AND CHEESE.

Medium quality dairy tub is more plentiful, as are the same grades of store-packed butter, but the demand for choice butter is still unslaked and capacious. Selected dairy tub brings 17 to 18c., and from 15 to 17c. is paid for butter ranking as good, but a grade or two below the best. The range for store tubs is 12 to 16c., little of that butter coming into the category of choice. The consumptive demand has been very large locally, while the call for export lots has not fallen off. The quantity of low grade butter now received is greater than it was a week ago and much greater than it was a fortnight ago, but there is room for all of it, and but little of it is bought under 12c. The use of a better class of butter by the bakers has been an element in the demand for stock at 14 to 16c. All the butter that comes to hand is freely taken.

Cheese is steady, with a stronger demand, in a jobbing way, from city traders, and a reasonably good call from outside. The price is steady at 10 to 10½c.

COUNTRY PRODUCE.

BEANS—Some inquiry from United States buyers is reported by holders, but the probability of business resulting from it is not strong. Prices are steady at \$1 to \$1.20.

DRIED AND EVAPORATED APPLES—Dried go out slowly in small jobbing lots at 5c., evaporated are equally listless at 7½ to 8c.

EGGS—The demand for eggs has caught up to the supply and rather overtaken it, so that prices are very firm at 12½c., with 13c. paid for very fresh stock.

HONEY—Is still slow of sale at 7 to 9c. for extracted and 12 to 14c. for sections. The demand for the latter is always fairly good, comparatively with the supply of choice stock.

HOPS—Buyers and sellers are still engaged in the preliminary play for an opening. The price for new is 16 to 18c., so far as it is possible to quote on a market in which there are no sales. Old hops are practically done, all at any rate that are visible.

PROVISIONS.

The provision trade is not brisk, but neither is it flat. A moderately good demand keeps on making inroads upon the small stocks remaining in packers' hands. Prices are steady.

BACON—Long clear is 7¾ to 8c., smoked

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

The position of the flour market is unchanged, and prices continue steady upon last week's basis. It is not therefore more satisfactory to shippers, but they have yielded sufficiently to the situation to close with any offers that have come their way, if such offers are not exceptionally bearish. A fair amount of business has been done. In feed prices have generally hardened, notably so in bran and shorts. Oats are also firmer.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.80 to \$5.90; strong bakers', \$4.40; white wheat patents, \$4.70; straight roller, \$4.25; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.60 to \$4.65; Manitoba strong bakers' \$4.20 to \$4.30; Ontario patents, \$3.90 to \$4.10; straight roller, \$3.45 to \$3.65; extra, \$3.15 to \$3.25; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$12 to \$13, shorts \$14 to \$15, mixed feed \$22, feeding corn 50, oats 32 to 34c.

HAY—Old baled timothy is firm at \$12 on track. New is \$8.75 to 9.

STRAW—Is steady at \$7 to \$7.50.

MONTREAL.

The flour market favors buyers, who, as a rule, do not feel disposed to purchase more than immediate wants call for. We quote: Patent spring, \$4.60 to \$4.70; patent winter, \$4.25 to \$4.50; straight roller, \$3.90 to \$4.10; extra, \$3.40 to \$3.50; superfine, \$3.00 to \$3.15; fine, \$2.60 to \$2.75; strong bakers, \$4.10 to \$4.25.

Oatmeal is in fair local demand, outside of which trade is dull. Prices range as follows: Granulated, bbls \$4.10 to \$4.25; rolled bbls., \$4.10 to \$4.25; Standard, bbls., \$3.95 to \$4.05; granulated in bags, \$2.00 to \$2.10; rolled in bags, \$2.00 to \$2.10; standard in bags, \$1.90 to \$2.00.

Bran and shorts are unchanged. Local demand being fairly active, mouille moves slowly. Bran per ton, \$13.00 to \$13.50; shorts per ton, \$14.00 to \$15.00; mouille per ton, \$19.00 to \$22.00.

ST. JOHN, N.B.

There seems a dulness in the flour market which is unusual at this season. Prices are quoted steady and not likely to change very soon. The demand is light. Manitoba is quoted at \$5.30 to \$5.50, high grade Ontario \$4.60 to \$4.75, medium patents \$4.30 to \$4.50.

Cornmeal—Is in fair demand. Prices are a shade easier and quoted at \$3.90.

Oatmeal—The market is lightly stocked. Prices are firm. The demand is good. Quotations are \$4.25 to \$4.35.

LOBSTERS,

Finest brands, Canned Lobsters, tails and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

For good fresh

OATMEAL

Pot Barley,
Split Peas
or Cornmeal.

Write or telephone

GARTLEY & THOMPSON,

503 to 511 Talbot St., London, Ont.

BUY THE BEST. SEELY'S



Celebrated
Flavoring
Extracts.

VANILLA, LEMON,
and Assorted Flavors.

Standard Goods of America (established in 1862). Once tried, always used.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

Are You Ambitious

To make your window attractive and increase your business? If so, send for elegant TUTTI FRUTTI hanger signs free. Address,

ADAMS & SON'S CO.,
11 and 13 Jarvis St., Toronto.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

Morton Densem & Hurst,

Sole Manufacturers of the Automatic

COUNTER CHECK BOOK

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We desire to call the attention of the merchants of Canada to our New Automatic Counter Check Book. It is the Newest and Best Book yet introduced. No more need of any carbon leaf and yet you have a beautiful and indelible transfer. Merchants everywhere proclaim it the best book known to lessen the labor of clerks in making rapid sales.

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With the Old Style of Books it requires from 5 to 6 movements to complete a sale, with the AUTOMATIC one or two movements are all that are required. Merchants can see at once the advantage.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

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STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N. B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

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SALVADOR LAGER IS THE VERY BEST. TORONTO.

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GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,
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BRANDON ROLLER MILLS,
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

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-- MILLERS --
(Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.



MARKETS.—Continued

backs are $11\frac{3}{4}$ to 12c., bellies $11\frac{1}{2}$ c., rolls 9 to 9 $\frac{1}{2}$ c.

HAMS—Are steady at 12 to 12 $\frac{1}{2}$ c.

LARD—Pure is unchanged at 9 $\frac{1}{2}$ to 9 $\frac{3}{4}$ c. fortubs and pails. Compound is steady at 7 $\frac{3}{4}$ to 9c.

BARREL PORK—U. S. heavy mess is \$15 to \$16, Canadian \$16, short cut \$16.50 to \$17.

DRESSED MEATS—Beef is 4 $\frac{1}{2}$ to 5c. in fore and 7 $\frac{1}{2}$ to 8 $\frac{1}{2}$ c. in hindquarters, mutton is 7 to 7 $\frac{1}{2}$ c. Lamb 8 $\frac{1}{2}$ to 10c., mutton 6 to 7 $\frac{1}{2}$ c., veal 7 $\frac{1}{2}$ to 9c.

VEGETABLES.

Potatoes are selling on track at 50c. per bag in car loads, and are selling at 60c. out of store. Reports of rot from many quarters lead to the expectations of better prices for this year's crop. Malta onions are \$2.50 to \$3 per hamper. Musk melons are \$1.50 to \$2. Watermelons are \$20 to \$22 per hundred. Tomatoes are 25 to 40c. a basket. Celery is 25c. a dozen. Cucumbers are 15c. a basket. Sweet potatoes are \$4 to \$4.50 a barrel.

GREEN FRUIT.

The scarcity of oranges continues to retard trade, as consumption is checked by the stiff prices. Jamaicas have not yet come to hand, but a supply is expected before our next issue is out. Rodis are easier on the eve of this addition to stocks and quote at \$7 to \$8. Lemons are slightly easier, but the same figures are used in quotation—viz., \$8 to \$9 for Majoris. Bananas are cheap at \$1 to \$1.25. Peaches quote all the way from 75c. to \$1.25. Pears are 50 to 75c. per basket, and Bartlett in barrels are \$4.50 to \$5.50. Other descriptions are \$1.75 to \$2.50. Apples are \$1 to \$1.75. Grapes are 3 to 8c., according to quality. Champions bring 3 to 4c., More's Early 5 to 6c., Niagara 7 to 8c. Plums are 75c. to \$1.25.

FISH.

This week's local fish trade has been large and has invigorated the tone of prices, though they were not easy a week ago.



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario

" W. B. Goodhugh & Co., Montreal.

" Tees & Persse, Winnipeg.

Salmon trout and white fish are firm at 7 $\frac{1}{2}$ c., lake herring at \$2 to \$2.50, and salmon at 17 to 18c.

SALT.

Trade is rather easier than it was last week, but the time is approaching when it will pick up against the demand from packers. Prices are unchanged.

HIDES, SKINS, WOOL, TALLOW.

HIDES—No. 1 green cows', are 4 $\frac{1}{2}$ c., and the same grade of green steers' is 5c. Cured are $\frac{1}{2}$ c. more in each case.

SKINS—Lambskins and pelts are 55c. Calfskins, 5 to 7c.

WOOL—Fleeces are 17c. for clothing grades and 19 to 20c. for combing. Pulled is 22c. for super, 25 to 26c. for extra super.

TALLOW—Is 2c.; rendered is bought at 5c., and sold at 5 $\frac{1}{4}$ to 5 $\frac{1}{2}$ c.

MONTREAL MARKETS.

MONTREAL, Sept. 15, 1892.

GROCERIES.

The state of the grocery market is about the same as it was last week. Sugar is a little firmer, and quite a few lots have changed hands during the past week. The cholera scare has had a good effect on the condition of the rice market, as that staple would be used in large quantities if the plague came here. Green fruit is about the same as last week, all lines being in fair demand. The wholesale grocery trade say that business is good with them. Brokers and manufacturers' agents say that the season's trade is as good as it ever has been with them. Payments are coming in well.

SUGAR.

The local demand for sugar is about the same as noted last week. Refiners here report good sales at firm prices. The wholesale trade are also doing a nice tidy trade in this line. The cutting is still being carried on by some of the trade, but the majority are selling for steady prices. Several large lots have left first hands during the week, and on the whole the sugar market wears a better look. We quote granulated 4 $\frac{3}{4}$ c.; yellows, low grade 3 $\frac{1}{2}$ to 3 $\frac{3}{4}$ c., and yellow bright 3 $\frac{3}{4}$ to 4 $\frac{1}{4}$.

SYRUP AND MOLASSES.

Syrups are firmer and in better demand this week, this no doubt is due to the advance in sugar. We have to note sales of Canadian at 1 $\frac{1}{4}$ to 2 $\frac{1}{4}$ c. per lb. in fair lots. American product has also been moved at old figures, viz., 25c. per gallon. Molasses is also firm but has been quiet during the week. Barbadoes is held in round lots of 100 puncheons at 33c. Some of the trade are said to be selling five and ten puncheon lots as low as 31c. We quote American syrup 23 to 25c. according to quality, Canadian 1 $\frac{3}{4}$ to 2 $\frac{1}{2}$ c. per lb., molasses 31 to 33c.

TEAS.

Teas are still quiet with only a small trade doing and that in Japan. The Empress of Japan's stock is to hand, but as yet has not been placed, owing to a "kick" with the insurance people. The general average loss is said to be 7 to 8 per cent.

COFFEE.

Coffee is about the same as noted from time to time. Values at this point are unchanged and dealers are firm in their ideas. Several round lots have changed hands during the week. We quote as follows:—Rios 18

to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c. Jamaica, 19 to 21c.; and Maracaibo, 22 $\frac{1}{2}$ to 23c.; Santos, 17 $\frac{1}{2}$ to 19c.

RICE.

Rice has been moved in large lots during the week, and the mills here say this is due to the cholera scare. The wholesale trade here also report big sales. We quote as follows: Standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

NUTS.

A fair jobbing trade is all there is to say regarding nuts. The demand is purely a local one. New grenobles and Ivicars are held firm under light stocks. The following are the quotations:—Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; walnuts, Grenoble, new 13 to 14c $\frac{1}{2}$; walnuts, French 10 to 10 $\frac{1}{2}$ c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

DRIED FRUIT.

There has been considerable activity in dried fruit during the week. The first shipment of the new crop came to hand and was run off quickly. Currants are said to be firm and holders expect them to advance before long. Valencia raisins are selling at good figures. The direct boats for this port are now leaving the other side, and as soon as this fruit arrives the market will be more active. Values are the same.

GREEN FRUIT.

The movement in green fruit is not as good this week as it was last, but on the whole dealers have no cause to complain. California fruits have had good call in all lines. Canadian basket fruit is also in good demand. The following are the quotations: Lemons \$5 to \$5.50; California peaches \$1.75 to \$2 per box; Southern peaches \$3 to \$4; Western peaches 75c. \$1.25; California pears \$2 to \$3; plums \$2.50 to \$3 per crate; bananas \$1 to \$1.50 per bunch; Bartlett pears \$6 to \$7 per bbl.; Canadian basket fruit pears 50c. to \$1; plums 75c. to \$1; grapes, blue, 4c.; grapes, Niagara, 6c. per lb; black berries 13 to 14c.

APPLES.

Apples are in good demand and prices are a little higher this week. We quote apples \$1.50 to \$2, and baskets 20 to 25c., evaporated 6 to 6 $\frac{1}{2}$ c., and dried 4 $\frac{1}{2}$ to 5c.

HONEY.

Receipts of honey are liberal and trade is quiet, being confined to retail wants. Values are unchanged and we quote strained bright 7 to 8 $\frac{1}{2}$ c., dark 6 to 7c., comb bright 8 $\frac{1}{2}$ to 10c., dark 7 to 9c.

HOPS.

The hop market is still quiet, a few small purchases of new crop being all there is to report. The prices they brought were from 22 to 28c. Otherwise there is little to note, samples of last years crop are nominally worth from 22 to 25c. Old stock is hard to place.

FISH.

A fair trade is being done in fresh fish. The Labrador herring catch as usual is reported a failure. French shore herrings sold at \$4 to \$4.25 and Cape Breton which are scarce at \$5 to \$5.25. Dry and green cod have had fair movement, dry \$4.75 to \$5 and green \$5 to \$5.25.

CHEESE AND BUTTER.

It is still hard to fix a spot price for cheese. Buyers still complain of low limits, but with the heavy contracting that has been done recently at 10c. it is a dead certainty that it

Low Grade and Medium
JAPANS
A SPECIALTY.

DAVIDSON & HAY
WHOLESALE GROCERS, 36 Yonge St.,
TORONTO.

NEW CANNED LOBSTERS.

The "Royal" brand in tall and flat tins.
These goods were expressly packed for the
finest trade and have no Superior.

No first class retailers stock complete
without these goods.

Sloan & Crowther
WHOLESALE GROCERS,
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MacLaren's
Imperial Cheese
IN GLASS JARS.

LARGE, MEDIUM, SMALL.

Every first-class grocer should keep them
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ESTABLISHED 1851.

We offer to the Trade:

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in
the Market, at 85c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.
WRITE FOR OTHER PRICES.

Quintals Codfish

New, Choice Quality
Just Received.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

Now in store

NEW SEASON'S

Moning Congous

EDWARD
ADAMS & CO,
LONDON, ONT.

BALFOUR & CO.,
IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed ab-
solutely PURE, and sold cheaper than the com-
pound. Send for Prices.

NEW FRUIT ARRIVED
-Fine Off Stalk Valencias-
Now in Store.

SMITH & KEIGHLEY
Wholesale Grocers,
9 Front St. E., Toronto

SPECIAL BRAND TEA.

LOOK OUT FOR

GOAT

JAPAN TEA.

Nothing equal to it at the price.

See our travellers.

Write for samples and prices.

Thos. KINNEAR & Co
Wholesale Grocers,
49 Front Street East,
TORONTO.

J. W. LANG & CO.,
WHOLESALE GROCERS,

JUST ARRIVED:

New Lobsters

CELEBRATED STERLING BRAND,
also full lines of Canned and Potted
Meats, Soups, &c.

59, 61, 63 FRONT STREET EAST,
Cor. Church St.

TORONTO.

NEW
Young Hysons
Now in store.

PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

Elliott, Marr & Co.,
Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

MONTREAL MARKETS—Continued.

would take that figure, in fact more, to move a lot of finest August stock here.

The movement in butter was rather small to-day, but quotations were unchanged, the idea of dealers being 21 to 21½c. for creamery, 18c. for Townships and 16c. for Western.

PROVISIONS.

The movement in pork and other hog products continues small on the whole, but a marked improvement is reported in the movement of hams. Sales of Canada short cut are reported at \$16.25 to \$17, and new Western mess at \$14.75 to \$15.25. We quote as follows: Canadian short cut, per brl. \$16.50 to \$17.00; mess pork, western, per brl. \$14.50 to \$16.00; short cut, western, per brl. \$00.00 to \$00.00; hams, city cured, per lb. 11c. to 11½c; lard, Canadian, in pails 8½ to 9c; bacon, per lb. 10¼ to 10½c; lard, com. refined, per lb. 7 to 7¼c.

EGGS.

A steady, quiet trade is reported in eggs, of which receipts are ample. Fresh stock bring from 12 to 12½c., while old are difficult to sell.

GRAIN.

A fair export movement is noted in oats and peas at steady prices. Wheat is quiet and nominal. The following are the quotations: No. 2 hard Manitoba 85 to ooc.; No. 3 hard Manitoba 78 to ooc.; peas per 66 lbs. afloat 80 to 81c.; oats per 34 lbs. 35 to 36c.; corn, duty paid 66c.; barley, feed 35 to ooc.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Sept. 15, 1892.

GROCERIES.

Trade is improving somewhat in all lines, and the recent advance in sugars has caused sales to increase largely, while other lines are showing a gradual improvement. Payments are still slower than jobbers would like to see them, though all are anticipating easier collections as soon as produce gets moving more readily.

DRIED FRUIT—There is a fair demand for all lines of dried fruit, and stocks are getting smaller. The new season's raisins have not yet arrived, though they are shortly expected, and prices will likely be much higher than usual. Valencia off-stalks are selling at 4½ to 5c., Valencia layers 6 to 6½c., currents in cases 5¼ to 6c., in barrels 4¼ to 5c., dates 4½ to 5c., prunes 6 to 7c.

RICE—Rice is in very little demand at present, price is firm at 3¼ to 4c.

SUGAR—The market is well supplied, and the excitement caused by the late advance has in measure subsided, though prices are steady and firm, and some anticipate a further rise in values. Present quotations are: Granulated 4½ to 4¾c., extra C 3¼ to 4c., yellows 3½ to 3¾c.

SYRUPS AND MOLASSES—Syrups are in little demand and prices are firm, while stocks are light.

The molasses market is very firm with stocks light. Prices are likely to advance at any time. We quote Barbados 33 to 34c.

COUNTRY PRODUCE.

EGGS—Fresh eggs find ready sale at 12 to 13c. The market is well supplied.

BUTTER—A slightly better tone is noticed in the butter market, and choice stock sells readily at 17 to 19c. Inferior grades go slow.

POTATOES—Are steady in price, and in some localities are reported rotting badly, which may cause higher prices later. Present quotations are \$1.25 to \$1.50 per bbl.

ONIONS—Are scarce. Prices are high. Several car lots are on way which will fill all demands.

FISH—Several vessels have lately arrived with full cargoes of large dry cod prices are off. Some are quoted at \$5.20 to \$5.40. Medium cod are selling fairly well at regular prices, viz., \$4. to \$4.35. Canso pickled herring are quoted at \$6. to \$6.25, shelbourne \$5. to \$5.25, Bay \$3. to \$3.25, smoked herring are selling at 8 to 10c., shad \$5. to 5.50. Mackerel are scarce and quoted at \$9. to \$10 per bbl. for No. 2. Dry pollock are a shade easier in price and selling at \$2.25 to \$2.50.

POINTS FOR RETAILERS.

First consult wisely, then resolve firmly, and then execute your purpose with inflexible perseverance.

Leave politics alone. Politics is the business of the state; fair dealing is the business of the merchant or storekeeper.

The welfare of a small trader depends largely upon the frequency with which his limited stock is cleared out, and replaced by fresh supplies.

Some merchants have an easy, offhand way of calling attention to articles, which is very pleasing to customers.

The store is the place wherein to practice that which is taught in the place of worship but it is not the place to traffic under the cloak of a religious reputation.

In localities where competition abounds, there is one element by which the small trader can usually outstrip his more powerful rival—and that element is civility.

A merchant should make himself agreeable alike to rich and poor, and should never resort to mean subterfuge and deception to gain approbation and support.

It is said that there are retail establishments in some of our large cities, where the prevailing manner seems to say: "Hurry and come to the point; buy and get out of the way."

A merchant of taste will have no difficulty while the goods are fresh and his fittings are new in making an attractive show with a moderate assortment in each line which he carries.

The sole reliance of the merchant should be the integrity of his transactions, and in the kindness and civility of his demeanor. He should make it to interest and the pleasure of the customer to come to his store.

A merchant about starting business, should

consider well the nature of the trade he purposes to carry on; the population, wants and habits of the locality; and the extent to which they are already supplied.

Buyers in the aggregate, think very little about sellers, and will rarely move much out of their way to make a purchase at their friend's, provided they can get the article they want equally cheap and equally good in the immediate neighborhood where they may chance to be.—Ex.

DON'T CALL HIM OLD MAN.

Boys, when you speak of your father, don't call him "the old man." Of course you are much older now than when you learned to call him "father." You are much smarter than you were then; you are much more manly looking. Your clothes fit better, your hat has a more modern shape, and your hair is combed different. In short, you are "flyer" than you were then. Your father has a last year's coat and a two-year-old hat, and a vest of still older pattern. He can't write such an elegant note as you can, and all that, but don't call him "the old man." Call him father. For years he has been hustling around to get things together; he has been held to the thorny path of up-hill industry for years and the brightest half of life has gone from him forever. But he loves you, though he goes along without saying much about it, and if he knew that you were bad it would be the heaviest burden he has to bear.—Exchange.

There is a steady extension of the sugar growing area of the world. Queensland is the latest heard from, and the Sydney "Mail" says: "The extension of the Polynesian labor in Queensland has so far invigorated the sugar growing industry of that Colony that large areas of virgin soil are likely to be cleared and placed under cane. There is being seriously considered a proposal to erect, at a cost of £100,000, four central mills in the Bundaberg district. It is shown that there is at present in banks of the district more than this sum, the savings of farmers who have small blocks of rich land. The interest at present obtained for this money is 4½ per cent. The supporters of the four mills in question say that the venture will pay at least 10 per cent on capital invested, and, more than this, that the mills will make land much more valuable than it is at present."

TRY

BALA LICORICE

For the voice.

It Pays to
keep a
Stock of

PERRIN'S COUGH DROPS

Write for quotations to
D. S. PERRIN & CO.,
LONDON, CANADA:

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE”

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not confound us with other firms.

PUT

TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.80. Express prepaid. Cash with order.

C. F. SEGSWORTH,

6 Wellington St. East, Toronto.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

T. A. LYTLE & CO.,

Vinegar Manufacturers,

TORONTO.

Have reduced the price of
their Celebrated

BEAVER BRAND

PICKLES

Send for Quotations.



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“STAR”

Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

**F. W. FEARMAN,
HAMILTON, ONT.**

Condensed Mince Meat.

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all seasons.

Will not ferment in
warm weather.



The best and cheapest
Mince Meat on
Earth. Price re-
duced to \$12.00
per gross, net.

J. H. WETHEY, St. Catharines, Ont.

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7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.



**MELTONIAN
BLACKING**

(As used in the Royal
Household)

Renders the Boots soft, du-
rable and waterproof.



**MELTONIAN
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For Renovating all
kinds of Glace Kid
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**ROYAL
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The best for Cleaning
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For Varnishing Dress Boots
and Shoes is more elastic and
easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

THE SALMON RUN.

The season of one of our most important industries—that of salmon canning—is at an end, and we do not think that those who have so large an amount of capital invested in it will consider that it has been a satisfactory one. It is true that the prices for salmon in the Eastern and English markets have advanced considerably over those ruling last year, and the smallness of the pack will be somewhat compensated for by the more remunerative prices obtained both for this season's pack and for any of last year that was yet in the canners' hands when the advance in quotations commenced. But this fact of better prices has really nothing to do with the important questions which the canners are trying to solve, both for their own benefit and that of the province as a whole. The reverse of what has occurred might have happened and prices have fallen instead of risen. Then, with a comparative failure in the fishery and prices leaving little or no margin of profit, the state of the industry would have been still more unsatisfactory. It may be said that the canners can always rely upon things righting themselves by the usual course of supply and demand, a small supply naturally resulting in better prices on account of the demand not being so easily filled. But the course of the market for canned salmon shows, we think, that the permanent prosperity of the industry depends to a very great extent on the possibility of the article being placed on the market at a price uniformly moderate. As a wholesome and agreeable article of food for the masses in the Eastern States and Provinces, and in Europe and other parts of the world, the demand for canned salmon may be regularly supplied at such a cost as will bring it within the reach of that class of consumers. To achieve this, it is obvious that the canners require a combination of favorable circumstances, and among these one of the most—perhaps, the most important—essential is that they shall have a fair supply of fish every season. In this particular the canning industry is not different from that connected with the production of other staple articles of food. In places where the farmer, on account of frequent droughts or early frosts, is unable to calculate on getting more than one good crop in four years, the harvests in the other three gradually falling to the minimum and then rising to the year of plenty, the condition of the agricultural community is not satisfactory, or the country where they are located considered a desirable one for settlement. In a very similar position have those engaged in the canning of salmon been on this coast in the past, and the result of this year's operations must, we fear, be looked upon as an indication that there is no immediate prospect of a change for the better. The question, therefore, arises, is this a state of things which cannot be altered or is it a matter which can be changed by the application of remedies which are within the reach of the State, even though they may not be possible of attainment unaided by those engaged in the industry?

It does not require any explanation to see that a very large proportion of the expenditure necessary to carry on the business is incurred in bad sea-

sons as well as in good years, although the results of the outlay may be so very different. The capital sunk in the cannery buildings and plant, in the stock of tin and other things, must be about the same, while many items of expense for management, etc., cannot be regulated on a sliding scale corresponding to the quantity of fish that is packed. It is, therefore, obvious that the conditions for placing the article on the market at a uniformly low price, the lowest that is possible with a reasonable return on the capital invested, are absent from the fact that only one year in four, or at the most one year in three, finds the canners with plenty of fish to pack. The question, then, is can nothing be done to overcome this drawback, and so provide an abundant harvest in our rivers for the operations of the canneries?

That such a scheme is feasible the Dominion Government evidently believes by the course it has pursued. Besides laying down strict regulations for the conduct of the fishery, so as to prevent the fishermen from exhausting the supply in any one year, by the large number of those engaged in the pursuit, or by extending their operations beyond a certain limited period in each year, the Government at Ottawa has established a hatchery in British Columbia for the purpose of raising salmon fry, and so replenishing the quantity of this valuable food fish in the rivers of the Province. It may, of course, be taken for granted that the Government did not enter upon this project without sufficient data to assume that the results aimed at could be achieved. It is, therefore, not merely not unreasonable, but perfectly proper for us to ask for some information as to the reason why the results anticipated have not been obtained? As far as we are aware, the supply of fish is no greater than it was when the hatchery was established. It is true that, as far as we have information, the run of fish in the "good years" is not less abundant than it was formerly, and, therefore, those who think that the benefit proposed to be secured by the hatchery has been attained to some extent, may claim that but for the addition to the number of fish, as the result of its operations, the supply would have diminished in consequence of the increase in the number of canneries and the extension of the fishery. But the fact that the bad seasons recur with singular regularity destroys the strength of that argument. The hatchery continues its operations without intermission; good years and bad it turns out the young fish into the rivers. How is it, then, that in some years the canneries secure enough fish for a large pack, and then in others cannot get sufficient for more than one-half of their requirements?

From the experience gained in other countries, even, if the reports are reliable, in the eastern parts of Canada and in Newfoundland, fish hatcheries can be successfully operated and their results shown with something of the accuracy that is possible in other fields of enterprise. What we desire to know, therefore, is whether the Government has in its possession any information on the subject? Can it give any details as to the results obtained by turning out the millions of young fish? Has it any idea as to whether, in the course of the next few

years, tangible results will be obtained, and the canners be able to rely upon something like a uniformity of catch in one year with another? If it cannot give an opinion, can the Department of Fisheries give an explanation of the causes which have anticipated the realization of the establishment of the hatchery? The matter is one of great importance, both to those engaged in the fishery and to the people of this Province. Not only the capital already invested is concerned, but the question of large additions to it is involved. There are many other collateral questions of great interest connected with this matter, and if their determination or solution requires the expenditure of considerable sums of money, we think that the people of this Province may not unfairly ask that the annual sums received from the fishing licenses should be expended in making the necessary researches.—News-Advertiser.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

PERSONAL.

Mr. Leon Labonde, for the past 10 years, one of the best known traveller's and tea salesmen on the road from Port Arthur, Ont., to Victoria, B. C., and in the N. W. States of the U. S. and Wash., is open for engagement to travel on salary or commission in any part of Canada or the U. S. Mr. Labonde's residence is now at 109 St. Denis St., Montreal, P. Q., Canada, having removed from Winnipeg last February. The highest references will be furnished from mercantile houses, bankers, etc., to any house requiring his services, who may happen not to know him, and if you require a traveller with the most successful of records, acknowledged ability, a spotless reputation, and the finest connection in this country, address as above. 38

PURE GOLD

Flavoring Extracts -

ALL THE NATURAL FRUIT FLAVORS,
OF PERFECT PURITY AND GREAT STRENGTH.

VANILLA, LEMON, ORANGE,


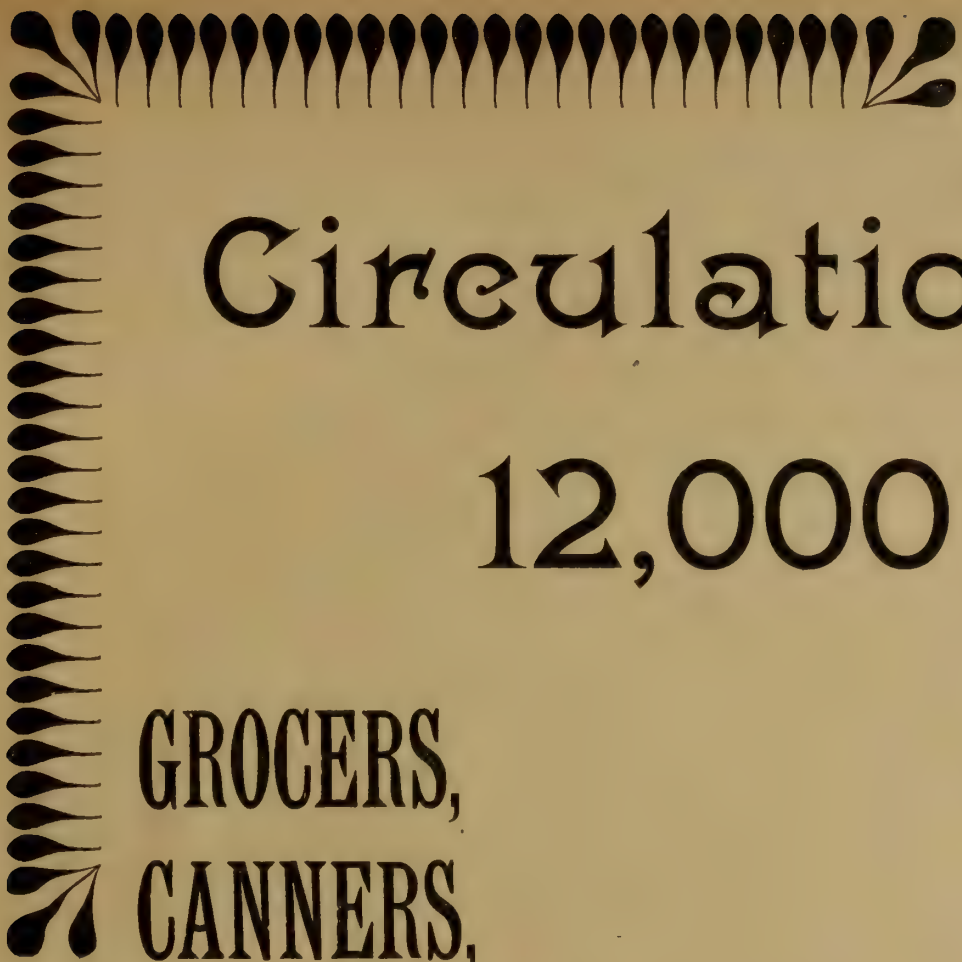
AND OTHER FRUITS.

Don't take any other, but insist on getting

PURE GOLD GOODS

MANUFACTURED BY

The Pure Gold Mfg. Co.
TORONTO.



Circulation,

12,000

GROCERS,

CANNERS,


PRODUCE DEALERS,

PROVISION DEALERS,

GENERAL STOREKEEPERS



In Canada will receive a copy of the autumn issue of THE CANADIAN GROCER. Best advertising medium. Prices moderate. Copy must be in at once.





SALES MADE OR PENDING.

The Ceylon Tea Co., Vancouver, B.C., are closing up.

J. Mullen, grocer, Winnipeg, has sold out to Buettner & Johnston.

Mrs. M. A. Honck, grocer, Whitby, Ont., has been succeeded by David Vickers.

Phippen & Scott, soap manufacturers, Winnipeg, have sold out to the Royal Soap Co.

F. B. Hugg, general merchant, Carman, Man., has sold out to Richardson & Mullen.

Boulton & Co., general merchants, Russell, Man., have sold out to Brown, Smellie & Co.

J. F. Truswell, general merchant, Huntingdon, Que., has been succeeded by Stella Truswell.

The general store stock in the estate of S. Fournier, Sudburg, Ont., is advertised for sale by tender.

E. B. Smith, wholesale and retail grocer and liquor merchant, London, Ont., has sold out to Anderson & Barnard.

PARTNERSHIPS FORMED AND DISSOLVED.
Champagne & Co., provision dealers, Montreal, have dissolved partnership.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.
Jules Trudel, grocer, Montreal, has assigned.

Vandry & Turcotte, grocers, Quebec, have assigned.

Axford Bros., general merchants, Belmont, Ont., have assigned.

J. F. Shillington, general merchant, Hartney, Man., has assigned.

Henry Hilker, general merchant, Underwood, Ont., has assigned.

Amos J. Bourque, general merchant, Cape Bald, N.B., has assigned.

Thomas Villeneuve, general merchant, L'Anse-au-Foin, Que., has assigned.

Thos. Dunlop, grocer, Toronto Junction, has assigned to Henry Barber & Co.

Jean Gauthier, general merchant, St. Jerome (Chicoutimi, Co.), has assigned.

Ruby & Hilker, general and grain merchants, Port Elgin, Ont., have assigned.

W. R. McKay, general merchant, Strathroy, Ont., has assigned to Thos. W. Nash.

E. G. & C. Stayner, lobster packers and dealers in supplies, Halifax, have assigned.

Charles Paquin, grocer, St. Henri, (Hochelaga, Co.), Que., has assigned to L. C. G. Beliveau.

Garrett Bros., grocers and crockery dealers, Toronto Junction, have assigned to A. J. Anderson.

The French Syndicate, general merchants, Northfield, B.C., have given a chattel mortgage for \$2,000.

H. A. Bedard has been appointed provisional guardian in the estate of A. H. Bernier, general merchant, Isle Verte, Que.

FRY'S

Pure Concentrated

COCOA.

To secure this article, please ask for "Fry's Pure Concentrated Cocoa."

"It is especially adapted to those whose digestive organs are weak."—
Sir Charles A. Cameron, M.D.

ARTHUR P. TIPPET & CO., 43½ Wellington St. E., Toronto.

Agents for J. S. Fry & Sons for Ontario and N. W.

A CHANCERY SUIT.

Now all ye knowing grocers, pray listen unto me

Whilst I explain the difference twixt Tweedledum and dee;

For though it may seem trifling, to minds not "up to date,"

A high authority declares the difference is most great.

Quite recently, in Chancery, a suit there has been tried

Between two famous Journals, in order to decide

What measures should be taken in order to prevent

Peter from robbing Paul, 'gainst Act of Parliament.

But when it came to judgment, L'Epiecier Anglaise

Did give an undertaking to cease its naughty ways,

Affirming that a "black sheep" had strayed into the fold,

Deceived the wary Shepherd, and robbed him of his Gold.

By palming on the Editor, and pocketing his Fee

For plagiaristic "matter" culled from the S—s G.;

But now this wicked scape-goat was driven on the moor

"Bearing the burden of his sins," as writ in Sacred Lore.

So the end of all this fuss was a verdict by consent,

Which reminds me of a yarn from the Western Continent,

Where the judgment of the jury on a man they did arraign

Was "Prisoner! You're not guilty, but don't do this again,"

* * * *

But now a rival Editor appears upon the scene

Declaring an injunction perpetual has been Accepted by his neighbour, swearing with brazen union

That a "perpetual undertaking" means perpetual injunction.

Says he, when called to order by the Chief of Mighty G.,

The one is Tweedledum and the other Tweedledee;

And what is more I've proved it, for I've asked your own Q. C.,

So now old boy, says H. to R., you see you're "Up a tree."—Grocer Chronicle.

IT IS ABSOLUTELY PURE!

No chemicals are used in its preparation as is the case with Dutch Cocoas, in which alkalis and other chemicals are introduced, to give apparent smoothness and strength to the decoction.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

"CLEANLINESS"
Nixey's
Black NO DUST
Lead

Hundreds of Testimonials from all parts, including
Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE

W. G. NIXEY'S
"SILVER MOONLIGHT
PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.

NIXEY'S
"SOHO SQUARE" BLUE
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.

Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen: or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass
and Steel Work, &c., &c.
Won't Wear the Blades like
others.

6d. and 1s. Tins.

NIXEY'S
"INVICTA" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Mr. W. Matthews, 7 Richmond St.
East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas
St., Montreal.

Restore goods to their proper places as soon after using as possible

If you want books, it is rarely wise to pay double price for them to a travelling book-seller

"There are geniuses in trade, as well as in war or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

You can lose more than we do by not subscribing for this paper.

For Sale or Rent.

A desirable 200 acre farm, 3 miles from Toronto limits. Land strong and level. Possession this fall.

Address A. J. M.,
care CANADIAN GROCER,
Toronto.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

"SUNSHINE"

What more do you want? Have you it in Stock?

BREWSTER SOAP WORKS,

308-310 Greenpoint Ave.,
Brooklyn, N.Y., U.S.A.

J. M. LOWES SON & CO.,
35 Wellington East,
Toronto Agents.
W. T. COSTIGAN & CO.,
Montreal Agents.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Sept. 15, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case.	19 80
1 lb. cans 1 doz.	
in case.	16 00
2 1/4 lb. cans, 1 and 2 doz. in case.	10 50
16 oz. cans, 1, 2 and 4 doz. in case.	4 60
12 oz. cans, 2 and 4 doz. in case.	3 70
8 oz. cans, 2 and 4 doz. in case.	2 40
6 oz. cans, 2 and 4 doz. in case.	1 90
4 oz. cans, 4 and 6 doz. in case.	1 25
Dunn's No. 1, in tins.	2 00
" " " " " "	75
Cook's Gem, in 1 lb pkgs.	\$1 75
" " " " " "	85
" " " " " "	40
" " " " " "	65
" " " " " "	12
Empire, 5 dozen 4 oz cans.	\$0 75
" " " " " "	1 15
" " " " " "	2 00
" " " " " "	9 00
" " " " " "	15



COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes.	\$2 40
" 10, in 4 doz boxes.	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case.	3 00
12 oz tins, 3 oz in case.	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	
1/2 lb, 4 "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, 1/2 "	9 60
WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " " 2 doz in case	2 00
5 lb " " "	9 00
5 oz glass jars, 2 1/2 doz	
in case	1 10
10 oz glass jars, 2 doz	
in case	2 00
Bulk, per lb.	0 15



doz. in case	Price
4 oz " 3	\$1 00
6 " " 3	1 50
8 " " 3	2 25
12 " " 3	3 00
16 " " 1 to 4	4 25
24 lbs " 1 to 3	5 75
4 " " 1 to 1	12 00
5 " " 1 to 1	18 25
10 " " 1 to 1	22 75
" " " 1 to 1	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11 1/2
Soda	0 06
" 3 lb.	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 06 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " " " " "	2 10
" " " " " "	1 10
Spanish, No. 3.	4 50
" " " " " "	8 00
" " " " " "	9 00
Japanese, No. 3.	4 50
" " " " " "	7 50
Jaquot's French No. 2.	3 00
" " " " " "	4 50
" " " " " "	8 00
" " " " " "	10 00
" 1-gross Cabinets, asst.	7 50
Egyptian, No. 1.	9 00
" " " " " "	4 50

BLACK LEAD.

Reckitt's Black Lead, per box.	1 15
Each box contains either 1 gro, 1 oz; 1/2 gro, 2 oz, or 1/4 gro, 4 oz.	
F. F. DALLEY & CO.	
Silver Star Stove Paste	Per gross 9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross 2 10

CORN BROOMS.

CHAS. BOECKH & SONS, per doz

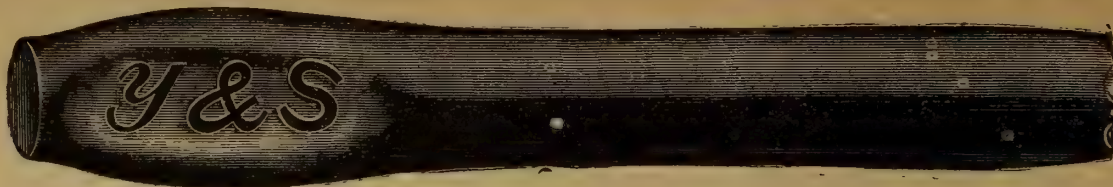
X Carpet, 4 strings, net	\$2 60
2 " " " "	3 20
3 " " " "	2 00
XXX Hurl	2 90
1X " " " "	2 60
2X Parlor	2 50
3 " " " "	2 25
4 " " " "	1 85
5 " " " "	1 50
Warehouse	3 25
Ship	4 00
1 Cable 2 wire bands, net	3 75
2 " " " "	1 00

CANNED GOODS.

Apples, 3's.	\$0 85	\$1 00
" " " " " "	1 75	2 00
Blackberries, 2's.	2 00	2 25
Beans, 2's.	1 10	1 25
" " " " " "	0 90	1 00
Corn, 2's.	1 00	1 10
" " " " " "	1 30	1 60
Cherries, red pitted, 2's.	2 00	2 10
Peas, 2's.	1 05	1 15
Pears, Bartlett, 2's.	1 75	1 85
" " " " " "	1 50	1 60
Pineapple, Baltimore.	1 50	1 60
" " " " " "	2 00	2 25
Peaches, 2's.	3 00	3 10
" " " " " "	1 75	2 00
Plums, Gr Gages, 2's.	1 50	1 65
" " " " " "	1 50	1 60
Pumpkins, 3's.	0 90	1 00
" " " " " "	3 00	3 25
Raspberries, 2's.	2 60	2 40
Strawberries, choice 2's.	2 00	2 40
Succotash, 2's.	1 65	1 65
Tomatoes, 3's.	1 05	1 11
"Thistle" Finnan haddies	1 50	1 50

CANADA'S BEST WORK

will be shown in our FALL NUMBER to be issued Oct. first. Send copy at once.



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLLIE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current, Continued—

Lobster, Clover Leaf.....	2 75
Crown flat.....	2 75
" tall.....	2 10
" Other brands.....	1 90 2 10
Mackerel.....	1 00 1 10
Salmon, tails.....	1 60 1 70
Sardines Albert, 1/4's tins.....	12 1/2
1/2's ".....	20
Martiny, 1/4's ".....	10 10 1/2
1/2's ".....	16 17
Other brands, 9 1/2 ".....	11 16 17
P & C, 1/4's tins.....	23 25
1/2's ".....	33 36
Sardines Amer, 1/4's ".....	6 1/2 8
1/2's ".....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 11bcans \$1 60 \$1 75	
" " 2 " 2 65 2 80	
" " 4 " 4 80 5 00	
" " 6 " 8 00 8 25	
" " 14 " 17 50 18 50	
Minced Collops, 2 lb cans.....	2 60
Roast Beef.....	1 50
" " 2 " 2 60 2 75	
" " 4 " 4 75	
Par Ox Tongue, 2 1/2 " \$8 00 8 25	
Ox Tongue.....	7 85 8 00
Lurch Tongue.....	3 25
" " 2 " 6 00 6 25	
English Brown, 2 " 2 75 2 80	
Camb. Sausage, 1 " 2 50	
" " 2 " 4 00	
Soups, assorted, 1 " 1 35	
" " 2 " 2 25	
Soups & Bouilli, 2 " 1 80	
" " 6 " 4 50	
Potted Chicken, Turkey, or	
Game, 6 oz cans.....	1 60
Potted Ham, Tongue or Beef, 6	
oz cans.....	1 35
Devilled Tongue or Ham, 1/2 lb	
cans.....	1 40
Devilled Chicken or Turkey,	
1/2 lb cans.....	2 25
Sandwich Ham or Tongue, 1/2	
lb cans.....	1 50
Ham, Chicken and Tongue, 1	
lb cans.....	1 75

CHEWING GUM.

ADAMS & SONS.

To Retailers	
Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 23 5c. packets 0 75	
Orange Blossom (new) 150 pieces 1 00	
(each box contains a bottle of high	
class perfume. Guaranteed first	
class)	
Monte Cristo, 180 pieces... 1 30	
(with brilliant stone ring)	
Sappota, 150 pieces..... 1 00	
Sweet Fern, 230 " 0 75	
Red Rose, 115 pieces..... 0 75	
Magio Trick, 115 " 0 75	
Oolah, 115 " 0 75	
Puzzle Gum, 115 pieces..... 0 75	
Bo-Kay, 150 " 1 00	
Mexican Fruit, 36 5c. bars..... 1 20	

Flirtation Gum (new)..... 0 65
(115 pieces)

C. T. HEISEL.

To retailers per box	
Red Jacket, 115 pieces.....	0 75
Royal Fruit, 36 5c. pkgs. 1 20	
Digestive, 120 pieces.....	0 80
Largest Heart, 150 " 1 00	
Globe picture, 150 " 1 00	

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars ..	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 " 0 70	
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 " 1 00	
Cracker, 144 " 1 00	
O-Dont-O, 144 " 1 00	
Little Jap, 100 " 0 70	
Dude Prize, 144 " 1 00	
Clock Gum comprising 500 pieces	
Gum (assorted flavors), and 1	
'Little Lord Fauntleroy' clock	
guaranteed.).....	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S

Chocolate—	
French, 1/4's... 6 and 12 lbs.	0 30
Caracas, 1/4's... 6 and 12 lbs.	0 35
Premium, 1/4's... 6 and 12 lbs.	0 30
Santo, 1/4's, 6 and 12 lbs.....	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 22
Sticks, gross boxes, each.....	0 00
Cocoa, Homoeopatic, 1/4's, 8 & 14 lbs	30
Pearl " " " 25	
London Pearl 12 & 18 " 22	
Rock " " " 30	
Bulk, in bxs.....	18

BENS DORF'S ROYAL DUTCH COCOA.

1/2 lb. cans, per doz.....	\$2 40
1/4 " " " 4 50	
1 " " " 8 50	

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	
Caracas, 1/4's, 6 lb. boxes ..	0 40
Vanilla, 1/4's, " " 0 40	
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.	0 40
"Fry's" Diamond 1/4's, 6 lb bxs.	0 26
"Fry's" Monogram, 1/4's, 6 lb bxs.	0 26
Cocoa—	
Concentrated, 1/4's, 1 doz in box...	2 40
" " " 1 lbs, " 4 50	
Homoeopathic, 1/4's, 14 lb boxes...	0 34
" " " 1 lbs, 12 lb boxes...	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma..... per lb	\$0 30
Mott's Prepared Cocoa.....	28
Mott's Homoeopatic Cocoa (1s)	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate..	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate...	22
Mott's French-Can Chocolate	20
Mott's Navy or Cooking Choc	26
Mott's Cocoa Nibs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22 & 24
Mott's Confec Chocolate.....	22c-40
Mott's Sweet Choc. Liquors	21c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes.....	70 75
Iceland Moss 1/2 lb in 12 lb bxs...	35
Soluble (bulk) 15 & 30 lb bxs...	18 20
Soluble (tins) 6 lb and 12 lb...	20
Cocoa Nibs, any quantity.....	30 35
Cocoa Shells, any quantity.....	05
Cocoa Essence..... per doz	1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, " " 40	
Vanilla " " 35	
Sweet Caracas " " 32	
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross..	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet) " " 30	
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Premium No. 1, bxs 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caracas Sweet bxs 6 lbs each, 12	
bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs	
each.....	33
Vanilla Tablets, 416 in box, 24 bxs	
in case, per box.....	35
Spanish Tablets, 100 in box, 12 bxs	
in case.....	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes,	
12 lbs each.....	25
Grocers' Style, in cases 24 boxes, 6	
lbs each.....	25
48 Fingers to the lb., in cases 12 bxs	
12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs	
6 lbs each.....	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb	
and assorted papers.....	32

Cracked, in bxs, 12 lbs., each, 1/2 lb.	32
papers.....	2
Cracked, in bags, 6, 10 & 25 lbs each	2
Cocoa and shells, 12s and 25s	30

Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, 1/2 lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins,	
decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins...	40



"Highland Brand"
Evaporated
Cream, per
case..... 7 25
4 doz. 1 lb tins.

CLOTHES PINS.

5 gross, per box.....	0 75
4 gross, " " " 0 85	
6 gross, " " " 1 20	

CHAS. BECKER & SONS. per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package.....	0 85	
" 6 " " 1 25		
" 4 " cotton bags.....	0 90	

COFFEE.

GREEN c. per lb

Mocha.....	28, 33
Old Government Java.....	25, 35
Rio.....	17, 20
Plantation Ceylon.....	28, 31
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & REIGHLEY'S

c. per lb

Java.....	33, 37
Java and Mocha.....	34, 36
Plantation Ceylon.....	30, 35
Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins...	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	34
Our Own " " " 32	
Jersey " " " 30	
Laguayra " " " 28	
Mocha and Java.....	35
Old Government Java.....	30 32 36
Arabian Mocha.....	35
Maracaibo.....	30
Santos.....	27 28

ALWAYS ORDER

RECKITT'S BLUE.

Something New every Week in Confectionery.

ALAKUMA, in 5c. packages, Chocolate, Rose and Vanilla Flavors. "A delicious morsel," 50 in box.

ORINOCO. Very fine 5c. Chocolate Bar, 30 in a box.

TEA BISCUIT. The nicest 1c. confection sold, put up 100 in box.

Order a sample box of each by mail or from our Travellers. You will never regret it.

The Toronto Biscuit and Confectionery Co.,

Tele. 528.

7 Front St. E., Toronto.

Prices current, continued—

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	36
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum	lb	\$0 02	\$0 03
Blue Vitriol	0 06	0 07	
Brimstone	0 03	0 03½	
Borax	0 12	0 14	
Camphor	0 65	0 75	
Carbolic Acid	0 30	0 50	
Castor Oil	0 10	0 11	
Cream Tartar	0 28	0 30	
Epsom Salts	0 01½	0 02	
Paris Green	0 16	0 17	
Extract Logwood, bulk	0 13	0 14	
" boxes	0 15	0 17	
Gentian	0 10	0 13	
Glycerine, per lb.	0 17	0 20	
Hellebore	0 16	0 17	
Iodine	5 50	6 00	
Insect Powder	0 30	0 35	
Saltpetre	0 08½	0 09	
Soda Bicarb, per keg	2 50	2 75	
Sal Soda	1 00	1 25	
Madder	0 12½		

DURABLE PAIRS AND TUBS

WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

(SEELY'S FLAVORING) per doz

Concentrated, 2 oz. full measure	1 75
" 4 oz. "	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more.

FLUID BEEF.

JOHNSTON'S, MONTREAL

Cases, No. 1, 2 oz tins	\$2 75	\$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

Currents, Provincial, bbls.	4½	5½
" " " " bbls	4½	6
" " " " cases	6	6½
" Filiatras, bbls		
" " " " bbls		
" " " " cases	6½	6½

Currents, Patras, bbls	6	7
" " " " bbls	6½	7½
" " " " cases	7½	7½
" " " " cases	7½	9½
" " " " cases	8½	10
" 5-crown Excelsior (cases)	8	8½
" " " " case	8½	8½
Dates, Persian, boxes,	5	5½
Figs, Elemes, 14oz., per box		
10 lb boxes	4½	5½
Prunes, Bosnia, casks	6	7½
" " " " cases, new		
Raisins, Valencia, off stalk	3½	4½
old	6½	6½
Selected	7	8
Layers	7	8
Raisins, Sultanas	8½	11
" " " " Eleme		
" " " " Malaga:		
London layers	2 25	2 65
Loose muscatels		
Imperial cabinets		
Connoisseur clusters		
Extra dessert		
" " " " qrs.		
Royal clusters		
Fancy Vega boxes		
Black baskets	2 75	2 85
" " " " qrs		
Blue " " " " qrs		
Fins Dehesas		
" " " " qrs		
Lemons	6 00	7 00
Oranges, Roli	6 25	6 50
" " " " Valencia		
" " " " Messina		
" " " " Seedlings		
" " " " Navels		

DOMESTIC.

Apples, Dried, per lb.	0 04½	0 04½
do Evaporated.	0 07	0 07

FISH.

Oysters, per gallon		
" select, per gallon		
Pickrel	0 06	
Pike	0 03	0 04
White fish	0 07	
Manitoba White fish		
Salmon Trout	0 07½	
Lake herring	2 00	2 50
Pickled and Salt Fish:		
Labrador herring, p. bbl	6 00	6 25
Shore herring		5 00
Salmon trout, per ½ bbl	5 00	5 50
White Fish, ½ bbl	5 50	5 75
Dried Fish:		
Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish	0 04½	
Boneless cod	0 06½	0 08
Smoked Fish:		
Finnan Haddies, per lb	0 07½	0 08½
Rloaters	1 00	2 25
Digby herring		0 15
Sea Fish: Haddock per lb	0 05	0 06
Cod	0 07½	
B.C. salmon	0 17	0 18
Market Cod		
Frozen Sea Herrings		

GRAIN.

Wheat, Fall, No. 2	0 76	0 77
" Red Winter, No 2	0 76	0 77
Wheat, Spring, No 2	0 73	0 74
" Man Hard, No 1	0 93	0 95
" " " " No 2	0 86	0 87
" " " " No 3	0 75	0 76

Oats, No 2, per 34 lbs	32	33
Barley, No 1 per 48 lbs.	52	54
" No 2 extra	48	49
" No 3	44	45
Rye	79	81
Peas	58	59
Corn	52	53

HAY & STRAW.

Hay, Pressed, "on track	9 50	10 50
Straw Pressed, "	6 50	7 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis	2 30	
40 dy	2 35	
30 dy	2 40	
20, 16 and 12 dy	2 45	
10 dy	2 50	
8 and 9 dy	2 55	
6 and 7 dy	2 70	
5 dy	2 90	
4 dy A P	2 90	
3 dy A P	3 30	
4 dy C P	2 80	
3 dy C P	3 20	

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg.. 3 60 3 70

SCREWS: Wood—

Flat head iron 7½ p.c. dis		
Round " 7½ p.c. dis.		
Flat head brass 75 p.c. dis.		
Round head brass 70 p.c.		

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 35
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manila	0 11½
Sisal	0 09½
New Zealand	0 08½

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap... 04½ 05
" Screw, hook & strap, 03½ 04½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb	5½
No. 1	"	5
No. 2	"	4½
No. 3	"	4

TURPENTINE Selected packages, per gal

LINSEED OIL: per gal, raw	0 57	0 57½
Boiled, per gal	0 60	0 60½
GLUE: Common, per lb	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt.	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.	5 50
Round bottomed tire pail, 14 qt.	5 50

Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00

Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's.	2 35
Jellies, extra fine 1's.	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Per lb

Jams, absolutely pure—apple	\$0 06
Family	0 07
Black and Red currant, Rasp-	
berry, Strawberry, Peach	
and Gooseberry per lb.	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

LICORICE.

YOUNG & SMYLLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb.	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and ToluWafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity Licorice, 200 sticks	1 45
" 100 "	0 72½
Imitation Calabria, 5 lb bxs	
p lb	0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... \$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ½ and ¼ lb tins	
per lb.	25
" Fine, in 1 lb jars	23
" Fine, in 4 lb jars	70
" Ex. Sup. in bulk, per lb	80
" Superior in bulk, p. lb	20
Fine,	15

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

Prices current, continued.

NUTS.		per lb
Almonds, Ivica	13	14
" Tarragona	13	15
" Parnigetta	13	14
Almonds, Shelled Valencias	28	30
" Jordan	40	45
" Canary	28	30
Brazil	10	12½
Cocoanuts	5	6
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	10	12
" Igren	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10	11
" Naples, cases	12	13
" Marbots	12	13
" Chilis	12	13

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal	
Canadian	0 14	\$0 15
Carbon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 24	0 25
" Water White	0 24	0 25
Photogene	0 27	0 00
(For prices at Petrolia, see Market Report.)		

PICKLES & SAUCES.

THE T. A. SNIDER PRESERVE CO.,
CINCINNATI.

(Wright & Copp, Toronto, Agents.)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " ½ pts	3 50
Chili Sauce	4 50
" " " ¼ pts	3 25
Soups (in 3 lb. cans).	
Tomato	3 50
Fancy—Chicken, Mock Turtle,	
Cream of Corn, Pea, Celery,	
Asparagus	4 50
Fancy—Chicken Gumbo, Oy	
Tail, Consomme Bouillon,	
Mulligatawny, Mutton Broth,	
Beef, Pea, Printanir, Julienne	
Vermicelli, Vegetable	4 25

LEA & PERRIN'S.	per doz.
Worcester Sauce, ½ pts.	\$3 60 \$3 75
" " pints	6 25 6 50
LAZENBY & SONS	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup	2 25
Anchovy Sauce	3 25

PRODUCE.

DAIRY.		Per lb
Butter, creamery, tubs.	\$0 20	\$0 22
" dairy, tubs, choice	0 14	0 17
" " medium	0 12	0 13
" low grades to com	0 12	0 13
Butter, pound rolls	0 19	0 20
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 09½	0 11½

COUNTRY

Eggs, fresh, per doz.	0 11½	0 12
" limed	1 00	1 25
Beans	1 00	1 25
Onions, per crate	1 75	2 25
Potatoes, per barrel	1 25	1 50
Hops, 1890 crop	0 13	0 18
" 1891	0 18	0 25
Honey, extracted	0 05	0 07
" section	0 12	0 14

PROVISIONS.

Bacon, long clear, p lb.	0 08
Pork, mess, p. bbl.	13 00 14 00
" short cut	16 00 16 50
Hams, smoked, per lb.	0 11
" pickled	0 09½ 0 10
Beefies	0 11
Rolls	0 09
Backs	0 11
Lard, Canadian, per lb	0 09½ 0 10½
Compound	0 08
Tallow, refined, per lb.	0 05 0 05½
" rough	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½ 4
" Patna	4½ 5½
" Japan	5 6
" extra Burmah	3½ 4
" Java extra	6½ 7
" Genuine Old Carolina	9½ 10

Grand Duke.	6½ 7½
Sago	4½ 5½
Tapioca,	5 5½

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND		Per lb.
Pepper, black, pure.	\$0 12½	\$0 15
" fine to superior	10	18
" white, pure.	20	28
" fine to choice.	20	25
Ginger, Jamaica, pure.	25	27
" African,	18	18
Cassia, fine to pure	18	25
Cloves,	14	25
Allspice, choice to pure.	12	15
Cayenne,	30	35
Nutmegs,	75	1 20
Mace,	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

BRITISH AMERICA STARCH CO
BRANTFORD.

1st quality white, in kegs and bbls	4½
1st quality white, 3 lb. cartoons.	4½
Lily White gloss, crates	6½
Brantford gloss, 1 lb.	6½
Lily White gloss, 1 lb. chrome.	6½
Canada Laundry, Boxes	3½
Pure Prepared corn	7
Challenge Corn	6½
Rice Starch, fancy cartoons.	8½
" cubes.	7½

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb " "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb.	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings,
Custards, etc.—

40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½

Laundry Starches—

No. 1, White, 4 lb. Cartons	4½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	3½
Ivory Gloss, six 6 lb. boxes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivory Starch in cases of 40 packages	\$3 00

SUGAR.

	c. per lb
Granulated	4½
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5½
Extra Ground, bbls	5½
" less than a bbl	5
Powdered, bbls	5½
" less than a bbl	5
Extra bright refined	4½
Bright Yellow	3½
Medium	3½
Brown	3½

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 50
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.		Per lb.
	bbls.	½ bbls
D	1½	2
M	2	2½
B	2½	2½

W. G. A. LAMBE & CO., Commission Merchants, TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

The Dyspeptic Needs Nourishing Food—easy of digestion

A food that has these essential qualities is

It contains ALL THE
VIRTUES OF PRIME
BEEF, rendered very di-
gestible so that the small-
est expenditure of vital

energy is needed in the process of PERFECT ASSIMILATION.

"Extra Space"

How much will you want in the handsome fall
number that we are getting out. Send for rates.

10 FRONT ST. EAST.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

(Others so-called are imita-
tions of our brand)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING
JOBBER IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED

AND YELLOWS

AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.**"Crown" Granulated**, Special Brand, the finest which can be made**Extra Granulated**, very Superior Quality.**"Cream" Sugars**, (not dried.)**Yellow Sugars** of all Grades and Standards.**Syrups** of all Grades in Barrels and Half Barrels.**Sole Makers** of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.

INSLEY & EDWARDS,
Proprietors

THE SANITARIUM BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accommodation for Travelers. Rates, \$2.00 and \$2.50.

R. G. BRETT, Medical Director J. HASTIE, Prop.

- The Alberta Hotel - CALGARY, N.W.T.

Strictly first-class. Headquarters for Commerce and Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel - MOOSOMIN, N.W.T.

Newly built, newly furnished,
Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

The Clarendon Hotel, Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE, Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel, WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Grand Pacific Hotel KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.

H. SMITH, Proprietor.

The Hotel Wilson. NANAIMO, B. C.

The largest and best Hotel in the city.

JOS. RICHARDS,

Proprietor.

What's This ?

Counter Check Books

That don't require the Carbon paper to make sure an exact copy. That's what it is and J. K. Cranston, Galt, is the wholesale Canadian Agent for them. Send for samples and price list of them and the Perfection Black Leaf or Carter and Grip's books. Read the following:

J. W. CRANSTON, Galt.
DEAR SIR,—Enclosed please find amount of account. I am well pleased with check books, they are greatly ahead of the old black leaf system.

Yours truly,

Orton, Aug. 29, '92. WM. MCKEE.
Telegraph order to J. K. Cranston, Galt. Sample was sent Aug. 8th. "Send one hundred Happy Thought Check Books C. O. D. Express."

W. H. DUNKIN.

Cornwall, Aug. 10th.

Everybody likes the idea. Send for samples.

CORTICELLI

SPOOL SILKS & TWISTS, EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO., ST. JOHNS, P. Q.

The Norton Manufacturing Co.

E. P. Breckenridge, C. C. Warren,
President. Secretary.
Edwin Norton, W. C. Breckenridge,
Vice-Pres. Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish, and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - - - ONT.

THE Oakville Basket Co.,

MANUFACTURERS OF

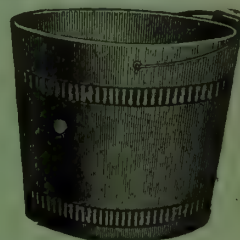


1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

DURABLE PAILS AND TUBS.



TRY

THEM

The Wm. CANE & SONS MANUFACTURING Co OF NEWMARKET, ONT.,

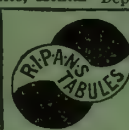
The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

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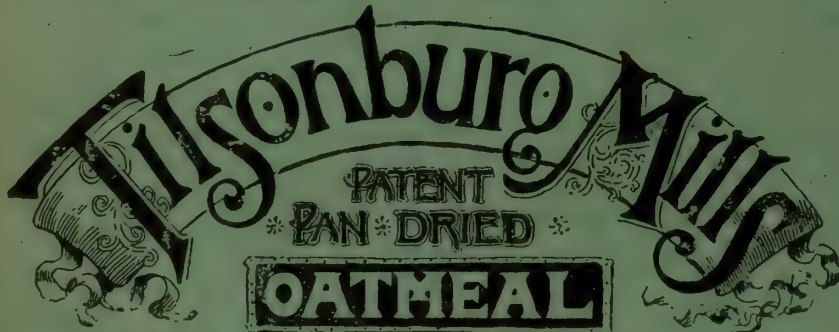
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THE CANADIAN GROCER

& GENERAL STOREKEEPER.

PUBLISHED WEEKLY.
\$200 PER YEAR

VOL. VI.

TORONTO, SEPTEMBER 23, 1892.

No. 39

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To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

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Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, SEPTEMBER 23, 1892.

No. 39

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS

AND

TRADE JOURNAL PUBLISHERS.

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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

Upon a closer view the prospect of the fall trade becomes clearer and at the same time more cheering. This year the number of merchants who attended the Exhibition was larger than ever. That itself is an indication of an easy state of mind as to the early future. But more significant of mercantile hopefulness was the general tenor of the remarks the visitors let fall in the salesrooms. A still more convincing sign that a good feeling just now pervades the trade was the volume of business done by the retailers while they were in the city. They are usually very stinted of their orders thus early in the season. There appears to be fair warrant for this evidence of confidence among the retailers. The crops, while not so large as those of a year ago, are good, and have been housed in good condition. The general average of yield, taking one part of the country with another, is high. Prices are likely to be low, but as this is apparent to everybody there will be less of false hope abroad this year than there was last, to mislead farmers into holding on for a rise. To

some extent they are becoming reconciled to low prices, and are gradually taking to the course that low prices have forced upon nearly all other classes of producers, namely, the cutting down of expenses. Rents have been lowered, the rate of interest is lower, implements grow cheaper every year, store accounts have been generally smaller, and purchases have been kept down. The last fact is proved by the business done by merchants since last fall. Labor, the farmer cannot depress, as it leaves the farm as soon as it becomes unremunerative. The farmers had to adjust themselves to a new condition that has been at work for the last two years. The duty which the United States tariff imposed on barley, and which has been in operation for that time, has driven barley-growing pretty well out of our agriculture for the time being. With it went an important source of early fall revenue, as barley was the grain upon which the farmer depended for his first harvest returns. The money to pay for it began to move from the banks in September, and was soon in circulation all over the country, toning up trade and converting book debts into cash. The decline of that staple grain caused a disturbance that was sorely felt, not only by the farmers but also by the merchants. Farmers are beginning to open their eyes to the necessity of doing without the revenue from barley, at all events until it has been demonstrated that they can raise two-rowed barley economically for the English market. In the meantime they must get money to meet their engagements and make their necessary purchases early in the fall. The marketing of wheat is therefore likely to be not so long or at least so largely deferred. If that is the case this fall, business will be brisker. The crop is large enough to set a large amount of money moving, even if prices are to be low. Nobody looks for anything extraordi-

nary in the fall trade, but a higher degree of activity than we had in the fall of either 1890 or 1891 is expected.

* * *

The idea seems not to have found favor with collecting agencies or societies or to retail trade associations to introduce the insurance principle into their methods of protecting members from losses through bad debts. It appears to be an excellent idea and a workable one. It would put obligations on both insurer and insured, and the pressure towards each other of these two classes of obligations would wonderfully narrow the channel through which bad debts are issued. It would probably be impossible to stop that channel completely, but if it were possible for any agency to do so, membership in it would be worth something to the majority of traders. But there will always be bad debts so long as credit is given, no matter how cautious the trader may be in opening accounts or how thorough the collector may be in his efforts to secure payment. There could be no better stimulus to the earnestness of collecting agencies than that of insurance. If they guarantee a man against loss they may be depended on to do their best to save themselves from loss. Of course their ability to do as they promise ought to be satisfactory to a member before he joins, and it will be satisfactory if the law relating to insuring bodies has been observed in the formation of the corporation. The insurers would issue a list, either of persons deemed eligible for credit or persons deemed ineligible for credit, and undertake to protect a merchant against any losses incurred by trusting the former or by trusting any but the latter. The development of the list might be provided for by an agreement between insurer and insured that the latter should submit the names of all persons not listed, but found by him evasive payers, and that the insurers should do what they

AUTUMN NUMBER--12,000 CIRCULATION.

could collect from these and list them if they did not succeed. If due caution were taken on both sides, such an insuring concern would be a great reforming agency, and would notably increase the population of honest men. Such an idea might be profitably grafted upon the Toronto Retail Grocers' Association, if that body should act upon the suggestion submitted in our last issue and go in for a building of its own, fit it up for social intercourse, reading, exercise, acceptable enjoyments, etc., and bring the members together frequently and freely. The Association thus popularized could take on many useful business functions, such as an employment bureau, an insurance department, etc., the latter taking in horse insurance, plate glass window insurance, bad debt insurance, and extending out if practicable to fire and life insurance.

* * *

If the creditor would strike the iron when it is hot he should push collection at the time it is due. At that time he will usually find the debtor in a favorable frame of mind. Not many men in debt view with indifference the near approach of the day when the money is expected. It has a disturbing effect, has the sense of swiftly maturing debt, and the man it disturbs feels at no other time so serious as when prompt notice comes that the money must be ready by the time agreed upon. Indulgence banishes care, and if the creditor obligingly refrains from an urgent or direct call for the money, he weakens this sense and correspondingly loses control over the debt. Any one who undertakes collection after maturity will realize this. That explains the secret of failure of repeated duns. The dun that comes at the critical time, that holds on and does not take "no" for an answer, that keeps the water hot right about the time of maturity, will get money if there is any. The easiness of some collectors defeats their purpose. They leave an impression on the mind of the debtor that they are not in want of the money, and would rather go without it than urge its payment. Of course he then feels that it is unnecessary for him to part with spare money upon so weak an appeal, and either replies or does not reply, but sends no money. The key-note of the tone of all replies is taken from the letter of the creditor or collector, and is earnest or apologetic according as the dunning letter is. You must ask if you would receive. There may be a

little embarrassment avoided this fall if that be kept in mind.

* * *

The five o'clock closing arrangement, adopted on the first of June by the wholesale grocery houses of this city, was suspended during the Exhibition. It is now supposed to be on all fours again, as the notice to which its discontinuance was made subject has not been given. There was that difference between the five o'clock closing agreement of last year and that of this year; the former lapsed by time, the latter can be properly terminated only by a notice, as it contained the provision "until further notice." It must be obvious to the principals of the various wholesale houses in the agreement that they can depend on the sense of duty in their staffs for an extra hour whenever the pressure of business requires it. The members of those staffs are animated by a different spirit from that burlesqued by some of the comic papers at the expense of labor organizations, some of whose members were very punctilious about quitting on the stroke of the clock. One stone breaker warns the other to "lave yer descidin' sledge in the air, Paddy," as the clock is striking, and a barber quits work on his half-shaved customer because the union day is over. The employes in the wholesale grocery service of this city have always shown themselves superior to any littleness of this sort, and might be trusted to yield their hour cheerfully whenever the exigencies of business called upon them to do so. The five o'clock closing hour is a boon to them that they are duly grateful to their employers for, and one that it is hoped will be long allowed to them. They would be unworthy of that or any other favor, if they were so disloyal to their situations as to quit their posts because a set closing hour came upon them in the midst of pressing duties.

* * *

The issue of the action undertaken by one Vergo, a pedlar of this city, to test the validity of the by-law prohibiting pedlars from offering their wares on certain streets, has resulted in the by-law being confirmed. The judge's decision affirms that it is within the city's competence to control the peddling trade, and in the regulation objected to by the pedlars the city did not exceed the authority vested in it by the Municipal Act. There is some talk of appeal on the part of the pedlars, and they may pursue the matter in the higher courts. They may or they may not. The by-law is in force, and will be enforced until its legality is shown to be unsound upon appeal. The question of its legality was all that ever stood in its way. Public opinion never condemned it. No matter how valid it might be it would be unworkable if repugnant to public opinion. But it plainly is very accept-

able to the people. The grocers have therefore a powerful auxiliary at work with them in their efforts to bring under regulation the guerrilla trade carried on by the pedlars. The public do not want the most frequented thoroughfares obstructed by slow-moving pedlars' wagons, and made hideous by the deafening cries of the vendors. Public opinion has advanced a stage, and will be urged another stage in the same direction before long if present tendencies are not thwarted. Seemliness and convenience have been the motives behind the call for exclusion from certain streets. Public order will ask more, if we mistake not, and tone down the pandemonium in the interior as well on as the central streets. Public health will make more imperative demands. The people who handle this fruit, the places in which it is stored, the condition of the fruit itself, will be matters of less indifference than they have been if those lessons in cleanliness which the cholera alarm is teaching in all parts of Europe and America are not thrown away on Toronto. Not mere cleanliness but immunity from direct contagion requires strict supervision of the fruit peddling business, as it is known that men stricken with repulsive diseases are allowed to sort the fruit, being incapable of other work in the peddling economy. Inspection must therefore be more than perfunctory. That is desirable in other as well as sanitary interests. It is desirable in the interests of genuine traders, who every day see violations of the by-law under which the pedlars hold license. The enforcement of stringent regulations is in the best interests of the peddling trade, whose worthiest members desire to see peddling on a better basis. It is the vagabond, not the respectable men of the trade, that the law ought to be distasteful to.

* * *

The idea of a competition in tea-testing, which three correspondents have broached in this week's issue of THE GROCER, is something to the purpose. Another equally good one proposes the formation of a class for the instruction of tea-salesmen. It is to be hoped that the controversy going on for some time in our columns will end in more than the mere production of these ideas. It is their adoption that there is value in. It is too often the fault of discussions of all sorts that when they get to something definite, and promising they go no further. The convergence towards one well-defined manageable idea appears to blast the fruits of discussion in their blossom, and the idea is abandoned on the very threshold of practical things. Let it not be thus with the results of the tea-controversy. There is plenty of room for the extension of tea-knowledge, even among its most dogmatic professors, and its diffusion is really enlightened trade policy. Tea is the pivotal commodity in grocery stock, the one on which most money is to be made and of which grocers know the least. Let the competition proceed.



LET THERE BE A GENERAL TOURNAMENT.

The challenge issued in your last edition by one tea traveller to another, for testing teas, suggests the idea of a general tournament.

Let the wholesale merchants of Toronto who are interested in the sale of teas offer prizes for competition under certain specified conditions. The Retail Grocers' Association might also offer prizes either in conjunction with the wholesale trade, or as a separate competition. If the result failed to increase the tea knowledge of the grocery and tea travellers it might be of great benefit to others, and would in any case prove of more general interest than the pen thrusts now passing between some of your correspondents.

I would suggest that prizes should be in cash, or, better still, in medals. While I am both too poor and obscure to head the list, I would be willing to subscribe something to the fund if once started, provided the parties to the above-mentioned challenge are debarred from competing on equal terms with the general public.

In the event of this proposal resulting in a contest of a general and friendly nature, I would like to nominate M. Edward Lawson of the Victoria Tea Warehouse as referee, he being, I believe, the oldest tea dealer in the city, and having a more continued active experience in teas than falls to the average lot.

Sincerely yours,

D. S. MACORQUODALE.

TEST THE TASTERS.

TORONTO, Sept. 17th, 1892.

EDITOR CANADIAN GROCER.

DEAR SIR,—I am glad to see that the package tea question has called forth such lively and able discussion. It plainly shows that some tea travellers are perusing your columns with interest, and are keenly alive to anything which affects them, or the firm they represent. This goes to show the members of their respective firms that the men representing them are not asleep or napping by any means, but are keenly alive to their best interests. It is pleasant to see the interest Mr. Hustwitt takes in the welfare of his patrons, and I admire Mr. Seyler's way of showing that his velvet scabbard holds a sword of steel. Each one of your correspondents seems to be qualified and perfectly competent to defend himself, from his own point of view. Of course there are differences of opinion in most things, even on the tea question there are differences of opinion,

and I think there would be nothing more interesting or instructive than to have those correspondents come together and test their skill. How would it do, say to hold the competition in the office of some wholesale house on some Saturday afternoon, the prize to be a gold or silver medal, the decision to be left to some one or more competent judges approved by the competitors? I believe if there was a class devoted to this art it would be well attended, and many a traveller and grocer would only be too willing to pay his share of the expense. There are only too many of us deficient in this one point, in fact it is one of those things which we could never be done learning, is the blending and properly putting together of teas. It is there where the secret is, it is there where the money is, in fact this is where the mine is, and the most experienced expert is the one who gets the gold. This is the mine in the grocery business, and the man who digs the most in search of knowledge is the one who will come out ahead. I would like to hear a word or two from the men who should be best versed in this subject, namely the men who buy. Their knowledge and experience should be worth something, or do they not believe in giving their knowledge to the public free? They are certainly very silent on the subject. In regard to any personal remarks that have been made in these letters I hope the readers of your journal will look upon them as a joke, as I believe that no one of these gentlemen who are writing can really and truly know how much or what the others really know on this subject, until they come together and show what they really do know in a fair competition. This is merely a suggestion which I would like to see taken up. I am sure it would be the means of doing a lot of good. I for one would not mind going my share in a medal. The tea blending class would be a grand thing.

Yours most respectfully,

R. M. CORRIE.

STUDY THE TEA TRADE.

EDITOR CANADIAN GROCER,

DEAR SIR,—I shall refrain from extended comment on the two letters in your last week's issue signed W. H. Seyler and Syd. N. Norrie. I shall leave the answer and decision on this subject to those of your readers who have been following this controversy and correspondence from the beginning, to judge and pronounce who is right or who has been the most reasonable and feasible in his arguments.

I may however be permitted to reply to Mr. Norrie by reminding you, Sir, that you have in your possession the names of the two gentlemen for warranting my statement. A sample of the Scented Orange Pekoe mentioned can be procured and be handed to THE GROCER for inspection and for public exhibition if it is thought desirable. You

have also the permission to make public the names of those, if you wish, who are responsible for my statements. I will offer with your permission, a suggestion in your next issue, for a test of knowledge had practical ability in blending tea, not for filthy lucre but for the edification and general good of the trade. Our Midland friend, J. B. Horrel, expresses the true or right sentiment in the latter part of his letter, and one which runs through the whole of my correspondence on this subject, viz., "That grocers should devote more time and attention to learn more about the most particular article sold in their business." And now let me thank you, dear GROCER, for your patience and long-suffering with me, and with my friend and fellow-laborer who is so ready with quotations, who I trust will pardon me in quoting also from an old and estimable friend to many prudent and thoughtful men, and maybe he and I would do well to inwardly digest it:

"Would to God the giftie gie us
To see ourselves as others see us
It would from many a blunder free us
And many a foolish notion."

Respectfully Yours,

STEPHEN HUSTWITT

Toronto, Sept. 17 1892.

THAT LYNN DEPARTURE.

A grocery firm in Lynn, Mass., has started a movement which, if general would be a God-send to the retail trade. They propose to deliver goods hereafter only when the bill for the same amounts to two dollars or more. Every retail dealer in the United States knows how the delivery system is abused. A customer has no hesitancy in ordering goods sent home, no matter how distant he may live from the store or how trivial the amount he purchases. A well known dealer on sixteenth street had a customer of this kind last week. A lady drove up to the store in her carriage just before closing time and bought ten cents' worth of pickles, with the request they would be sent up immediately as she wished to use them for supper. The grocer informed her his delivery teams had gone home, but she could or would not understand it, and she left the store highly indignant because of the treatment she had received.

And speaking about retail dealers, they, too, are inconsistent in many ways. Some grocers in the upper parts of the city drive down town in the morning to make their purchases. Their wagons are empty, but it never occurs to them to deliver their goods. They buy a tub of butter at one place, a case of eggs at another, a box of fruit at another, and so on until maybe a dozen places are visited. Each and every wholesaler is expected to deliver the goods they sold as early as possible. Thus virtually a dozen deliveries are made when the grocer could have easily carried the entire lot.—Denver Commercial Tribune.

GOODLY EXHIBITS AT THE INDUSTRIAL.

The Industrial Exhibition of 1892 is now a thing of the past. Praise, therefore, which the old saw admonishes us to withhold from a fine day till we get to the end of it, is not at all events premature, and is certainly not undeserved. The great Fair was never better than it was this year. The magnificent assemblage of Canada's finest natural and industrial products spoke up for the country as no other organ can speak. Our various official departments, bureaus, commissions, our press and orators, cannot sketch a picture that will impress as the grand exhibits of the Industrial Fair impress all beholders. It makes for the progress of Canada, by advertising her resources and indicating the possibilities open to all who choose Canada for their home. It awakens the national pride, and thereby stimulates patriotism.

The exhibitors did their part to make the Fair a success. The emulation to excel each other in spectacular effect is one of the most valuable influences that could be called into play. The taste and originality thus enlisted in the separate exhibits make a composite spectacle that is very imposing. Sameness has no chance to creep in and cause monotony, since each displayer has too much independence to imitate ideas that he sees embodied in other exhibits. Thus the rivalry of displayers is not confined to lines of the same kind, where trade rivalry exists, but runs through the whole Exhibition. Reference is made below to some leading exhibits:

PURE GOLD M'F'F. Co.

The Pure Gold Manufacturing Company have established an enviable reputation for certain lines of goods, which are known by every grocer in the Dominion. Their baking powder grows steadily in public favor on account of being manufactured from pure cream of tartar and soda, and because it is found to be, as guaranteed, always of equal and unvarying strength. The tests used are the best and most scientific available, and consequently only proper baking powder is put upon the market. The Pure Gold extracts are also widely and favorably known, and their twenty-six different flavors has this year been augmented by a new one—rose-vanilline, the sale for which has been rapidly increasing. Among other goods which this enterprising firm has placed on the market are: All kinds of spices and powdered herbs, Pure Gold bootblackening, ladies' shoe dressing, and new process soap. All the goods placed for sale with the trade are leaders in their class, and no grocer's reputation has ever been injured by handling them, as intense satisfaction always follows their use.

JOHN BOTT.

English brands of stout are being displaced by the nourishing stouts manufactured by John Bott, Walker-

ville, Ont., who is the first Canadian manufacturer to engage entirely in this branch of business, and who is also the first one in Canada to so refine extract of malt as to give it a wine taste which can be used by the most fastidious. His "Pure Malt Stout" is generally acknowledged to be superior to all other preparations of this nature at present on the market. For invalids and convalescents it is an excellent and palatable drink, and an efficient aid to digestion and assimilation. It is an excellent reconstructive, and has found great favor, though it has been upon the market but for a short time. Grocers who are handling report the sale steadily increasing, and that the best of satisfaction is found among "purchasers. Bott's "Wine of Malt" is another of his preparations, being strictly a pure concentrated extract of malt. A new method of refining is used, by which this malt extract receives its mild wine taste. It is generally acknowledged to be the most delicate preparation ever obtained from malted barley. It has been pronounced by leading physicians to be a powerful nutritive and tonic, and is specially recommended in cases of malnutrition, convalescence from fevers, gastric disorders, general debility, and particularly for all pulmonary affections. Another preparation by this firm is Bott's tonic, which is the typical food in typhoid and other fevers, and it is especially good as a nutritive tonic for nursing mothers. Their exhibit in the main building was very attractive, and grocers who desire to handle these goods can always secure them from the manufacturer, or the Toronto agents, W. R. Kindree & Co., 21 Church street.

IRELAND'S CEREALS.

The Ireland National Food Co. had the largest and most complete exhibit of breakfast cereals ever shown in Canada. Their exhibit near the south entrance of the main building was a very artistic one, designed and carefully attended to by the manager, Mr. W. A. Strouger. The exhibit showed the grains in the sheaf, then how the best grains were selected for use, and finally the manufactured product in the various kinds of breakfast cereals. Their goods are now in strong demand throughout Canada, and no grocer who tries to secure the leading brands of his lines has failed to carry a stock of this brand. Their trade mark, which is a sheaf of wheat with the motto, "Our National Food," is on all the packages of their goods. They sell their goods in bulk, but claim especially that their goods which are put up in packages are much superior in quality to the ordinary bulk goods sold by other manufacturers. By making a specialty of this, they have established a reputation for their package goods, which is second to none sold on the Canadian market. Diet is being more closely attended to in the present time than ever before, and the Ireland breakfast cereals are properly termed hygienic goods. Their leading lines are desiccated wheat, desiccated rolled oats, snow-flake barley, desiccated rolled wheat, Baravena milk food, gluten flour, farina, and snow-flake hominy. Every live dealer should handle these goods, because they are strictly first-class, and will give satisfaction.

A PATENT LABELLER.

The old process for labelling canned goods enabled a workman to label

about 1,200 cans per day. Gaudrie's patent labeller, which was shown at the Exhibition for the first time, enables one person to label 1,200 cans in from five to ten minutes. The manufacturer, Alonzo W. Spooner, Port Hope, Ont., claims that the machine has a capacity of from one to three hundred per minute, according to the speed at which the machine is run; in fact, the quantity is limited only by the speed at which the machine is run. The machine itself is not complicated, and consists merely of a wooden trough fitted up with wooden rollers driven by small belts. The cans enter and run a spongy surface which applies the paste, and then it reaches the labels, one being attached as the sticky can rolls over it. It is a great saving of labor.

PHENYLE.

Phenyle is the name of what is claimed to be the best disinfectant, deodorizer and germicide on the continent. It has been analyzed and recommended by Professor Ellis, of this city. Phenyle is used to prevent disease and bad smells in sinks, urinals and stables; it is valuable to preserve furs and clothing from the ravages of moths. By setting a box of it in one corner of the room it will soon diffuse through the air into the most remote corners. It has been sold in Chicago and other American cities in large quantities to Boards of Health, large livery stables, breweries, etc., and is much appreciated. It is put up in small cubes, in packages, boxes, pails and barrels, so that any quantity may be sold by retailers without handling bulk goods. Every grocer should keep a stock of it, which may be procured from Alonzo W. Spooner, the manufacturer, at Port Hope, or from Messrs. Aikenhead & Crombie, the Toronto agents.

ADAMS & SONS CO.

This firm has secured the sole right to sell chewing gum at the World's Fair, and this is their just due, for their goods are sold all over the world in the leading cities of Europe, Australia, China, South America, and in every city and hamlet in North America. Their exhibit at the fair was very attractive. They are the originators of the Chiclé and Tutti Frutti brands which are so well known. Their manufactures lead everywhere, and several gold medals have been won in various countries, showing positively that their brands are the best.

GOWANS, KENT & CO.

One of the prettiest sights that the visiting merchants saw in Toronto was the showrooms of Gowans, Kent & Co. on Front street. With their beautiful mirrors and gauzy curtains, their handsome carpets and artistically decorated ceilings, they easily carry off the palm for being the prettiest showrooms on the continent. All the samples are arranged becomingly to the beautiful rooms in which they are displayed. The lamp room is especially beautiful, and contains the finest lamps ever exhibited in Canada. The celebrated Pittsburgh lamp is a leader. It is shown in handsome banquet lamps, as well as in hanging designs, and mammoth and ordinary sizes. The last few years have seen enormous changes in lamps, but the advance has been so rapid, that it would seem, on surveying the lamps displayed, that art had reached its limit. Another of

LUCAS, STEELE & BRISTOL,

AGENTS FOR

Hillwattee Tea.

Lady Charlotte Gelatine.

Diamond Crystal Salt.

Sunshine Scouring Soap.

Snow White Soap.

Ontario Tomato Catsup (glass).

L. P. & Co.'s Pure Spices.

L. P. & Co.'s Pure Extracts.

L. P. & Co.'s Pure Coffees.

Our Japan Teas are extra value, especially Nagasakis. Pleased to mail samples.

73 McNab St. North, Hamilton, Ont.

W. H. Gillard & Co., Hamilton.

Wholesale Agents for RUSSIAN BLEND CONGOU, IMPERIAL BREAKFAST CONGOU, DALU KOLA CONGOU.

MALLAWALLA PURE INDIAN TEA—in ½ lb. and 1 lb. tin foil packages.

Manufacturers of the Celebrated DIAMOND BAKING POWDER and SPICES.

GILLARD'S SPECIALTIES:—High Class, English made NEW PICKLES and NEW SAUCE. Nottabad and United Service Sauces.

Old Mill Tomatoes, hand packed—best in Canada—to be had only of us. All live grocers should try them.

TEAS:—Our Tea Department is now complete in all grades. Special values in New Season's Japans.

JAMES TURNER & CO.,

HAMILTON, ONT.,

Are wholesale agents for the following lines, every one of which is a seller:

Ram Lal's Pure Indian Package Tea,

Bensdorp's Royal Dutch Cocoa,

St. Charles Evaporated Cream,

Munn's "Caplin" Half-tins,

Royal Egg Macaroni,

Batger's Compressed Jellies.

"MONSOON"

Is the registered trade mark of the **first** brand of **Pure Indian Tea** ever upon the Canadian market. It has for the last FIVE YEARS held its own against all rival brands, and given satisfaction to the consumer and **profit to the dealer.**

STEEL, HAYTER & CO,

11 AND 13 FRONT ST. EAST.

Growers' and Importers, Toronto.

their leading lines is the "Elite" Limoges China, which is shown in dinner ware, tea sets, fish and game sets, celery trays, and other articles, all beautifully and handsomely finished. All other lines of fancy china and glassware are carried by this firm, who lead in everything they handle. They manufacture a number of lines of the popular silk lamp shades, the material for which is imported direct from Europe. They are also handling the Crank tubular lantern, which is so easily and handily opened that it promises to become the favorite. Every dealer would do well to examine this lantern if they have not already done so. The firm also made an exquisite display at the exhibition of Pittsburgh lamps, and both there and in the warerooms their displays attracted much attention, while all their goods were much admired by merchants and other connoisseurs in this line of goods. The firm do a huge trade, and its hugeness is due to the energy which is used in getting the best goods on the market and then displaying them to advantage.

JOHN S. PEARCE & Co.

A great display of dairy supplies and cheese factory and creamery apparatus was made by John S. Pearce & Co., London, Ont. One of the greatest of their articles is the Alexander cream separator. This is a great machine for the farmers' use in separating the cream from the milk quickly and efficiently. It will work a revolution in the matter of getting the cream from the milk. The Babcock milk tester is also a great article, and by the use of one of these the dairyman can tell the relative value of each cow's milk for butter fat. Their butter lever work is another of their simple machines, which is very useful to all butter workers. Curtis' oil test churn is a great invention, which runs 300 to 350 revolutions per minute, and is almost noiseless. It is used for testing the amount of butter oil in different qualities of cream. They handle a special line of parchment paper for packing and preserving butter, which is made of the finest linen and cotton fibre, and is air, water, and grease proof, thus being an absolute protector. They handle, moreover, all kinds of churns and seeds, besides many other very useful articles.

AMMONIA SOAP.

A prominent display of Ammonia soap was seen in the main building. This soap, despite the large number of brands on the market at present, seems to have found a prominent place in public favor. The demand for it is very great, and the manufacturers, W. A. Bradshaw & Co., Lombard street, Toronto, are to be congratulated on the success of their brand. The soap is well made from the best materials. One of the features of its introduction has been the beautiful pictures which are given for the returned wrappers of the soaps. These pictures are well selected and quite artistic, and are really worth possessing. Grocers should give attention to this brand of soap.

On the night of the 14th inst. burglars entered the store of J. D. Cockburn, crown land agent and postmaster at Sturgeon Falls, blew the door off the safe, and carried away \$360. No clue to the perpetrators has been discovered yet.

THE RETAIL GROCER.

As the boy is father of the man, so is the successful clerk the father of the successful grocer. I was in an up-town grocer's store on the Boulevard last week, and while waiting to address the proprietor, glanced carefully around and took in the general ensemble of the stock and fixtures. The store furniture was new, of the latest pattern, well designed for display, and the stock of such nature as to warrant the belief that the merchant catered to a fancy trade.

But how was the stock displayed? The general arrangement was good, but there was an evident slovenliness and lack of attention to the matter of keeping the shelves filled up, a can or two lacking in a display pile of fruits or vegetables which might easily have been arranged, the hopper of the coffee mills and the beams of the scales, while polished, had evidently been "slopped over" by a careless hand. There were two clerks behind the counter in addition to the proprietor, who was taking an order from a lady customer. As soon as he had finished, and almost before the lady had passed out of the store, he commenced a tirade of abuse on one of the clerks about some sin of omission or commission, and the poor fellow was so evidently cowed by the attack that he had nothing to say. His fellow clerk looked equally abject, as much as to say, "Guess it will be my turn next." This incident exposed the secret of a rich but slovenly store. A bullying "boss" and an unthankful, careless service. The proprietor met me in an artificial, suave manner, and after transacting my business, I took occasion to ask a neighboring grocer, with whom I was well acquainted, "What kind of a man is —?" "A first-class grocer. Why do you ask?" was the reply. "He was roasting one of his clerks before the customers a little while ago," I answered.

"Oh, that's nothing. He's had to my knowledge four new clerks during the past six months, some of them good men, too.—St. Louis Grocer.

THE PEANUT TRADE.

Speaking of peanuts, said a Chatham street dealer, the people generally do not realize the importance or the magnitude of this crop. Now Norfolk has a crop which is worth millions of dollars annually—peanuts. Norfolk supplies the civilized world with peanuts. The street corner Italian who empties a pint in your overcoat pocket, and the Parisian fruit merchant who weighs you out a quarter of a kilogram of the homely nuts get them from here, for this is the only peanut market in the world. Smyrna has its figs, Barbary its dates, Bordeaux its grapes, and Norfolk its peanuts! What would life be without peanuts? One can scarcely picture an existence which could be tolerable under such circumstances.

The peanut magnates grow the edible tuber in Nansemond, Isle of Wight, Surry and Southampton counties, but the common market is in Norfolk. The rows for the nuts are laid off three feet apart. They are made fifteen inches deep, and phosphates are largely used as an under-dressing. They are strewn along in these trenches about the middle of April and mature after the same term

which is required for potatoes. It is a crop which is marketed like the Dutch drumhead and purple Savoy cabbage, running from November to March. The nuts, however, have to go through the factories before they are shipped northward, and these factories are, with few exceptions, situated in Norfolk. There are two factories in Franklin, Southampton county.

"What is a peanut factory?" might be asked. A peanut factory is a place where they put the "goobers" through some such process as wheat has to undergo when it is being cleansed of chaff and rid of cockerel. The most complicated machinery is used to assort and polish the nuts, and when they are packed in the ninety-pound bags the prime class bring by the pound from \$2.75 to \$3 a bag. The "tops" bring this price in Northern cities, and are mostly used by the swell groceries. The street corner vendor sells at his apple stand the second grade, and the old lady at the foot of the wharf carries a stock of doubtful "tailers." This is the result of a market which yields to Virginia truckers \$8,000,000 annually. It is second in importance only to the sweet potato crop of Accomack and Northampton counties, on the eastern shore of Virginia, which is calculated at as many millions per acre as Bermuda has square feet, and Bermuda is the only jam-raising country that can compete with the Southern peninsula.—New England Grocer.

ABOUT LEMONS.

There are a good many interesting points about lemons. There are several qualities that combine to make a prime or fancy brand of lemons. A first-class lemon must be free from specks, have a smooth skin of a pale yellow color and be very hard. Take a magnifying glass and you will see that the little black specks on a lemon that look like seeds are really parasites. They are called lemon lice, and a curious fact is that as soon as the lemon is cut from the tree these parasites die immediately.

The best fruit comes from a little place near Naples, called Maiori. The next in grade comes from Sorrento. Those from Messina and Palermo are about the same quality and rank next, and those from Catania are inferior. The Maiori lemons are very carefully cultivated. They are on the trees even while the snow is still on the ground, but are kept covered with matting to protect them, not only from the cold, but from the scorching rays of the sun. They are when picked nearly white, very graceful and regular in shape, and are exceedingly smooth and hard.—Commercial Bulletin.

DR. PRICE'S
Cream Baking Powder.

Was awarded the MEDAL for PURITY and GENERAL EXCELLENCE.

At the Mechanics' Institute Fair held in San Francisco, October, 1891.

This was the ONLY Baking Powder receiving such recognition.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Kenkel's Granulated Corn Meal.
Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

"MIXED Pickling Spice."

This line is the choicest blend of finest quality of different kinds of Spices, cleaned perfectly before blending, and will give to the trade satisfaction. Put up in $\frac{1}{4}$ lb. packages, or loose, packed in boxes or bags, in quantities as may be desired. Package goods same quality as loose, three dozen in case. Send us in your orders.

Respectfully,

THE SNOW DRIFT CO.,
BRANTFORD

3 lb. SODAS
IN
Red Boxes
Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder

Sold only in Cans.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

We offer to arrive ex S. S. "Avlona."

Finest Provincial Currants	in barrels and half barrels.
Finest Filiatra	do in barrels and half barrels.
Finest Vostizza	do in half cases.
Valencia Raisins, "Fine Off Stalk."	
do do	"Four Crown Layers."

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.
WHOLESALE GROCERS,
MONTREAL, P. Q.
IN STOCK==

New Valencias (Morand's Brand)

OFF-STALK, SELECTED, LAYERS.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Mr. Tisdall, Norval, paid his semi-annual visit to Toronto last week.

Mr. Mackenzie, buyer for Perrine & Co., Doon, was in town for a few days last week.

H. C. Walker, grocer, Dartmouth, N.S., had a new plate glass front put in his store on Portland street.

Mr. Smylie, of Young & Smylie, Brooklyn, is visiting Canada. The business is steadily increasing here, for in high-class licorice they have practically no competition on this market.

The following suggests a new field of usefulness for Tanglefoot: "A mouse tried to cross a sheet of Tanglefoot fly paper in the City drug store last night, and stuck fast in the composition, and died."—Kingston, Ont., Daily News, Sept. 14, 1892.

Andrew T. Findlay, the well-known grocer of Spring Gardens, Nova Scotia, was married in St. Patrick's chapel, Halifax, on the 12th inst., to Miss Elizabeth M. Inglis, daughter of John M. Inglis. The ceremony was performed by Rev. Monsigneur Carmody.

Ganong Bros., confectioners, St. Stephens, N. B., have opened an office in Toronto at 67 Yonge street. Mr. Lyle, who has lately been representing them in British Columbia, has been transferred here. He will do the retail trade of Toronto, Hamilton, and leading Ontario points. Ganong Bros. make a specialty of chocolates and fine goods.

The Toronto Biscuit and Confectionery Company did a roaring trade during our big fair. Their factory was visited by scores of strangers, who, one and all, expressed themselves astonished and pleased at the many novel sights to be seen in a biscuit and confectionery establishment. The company say they booked a lot of orders from people they never saw before. This company know how to treat people when they visit them. They find hard work meeting the demand for their goods now.

A Ceylon coffee planter who has been visiting the comparatively new country North Borneo speaks enthusiastically of the prospects for various products, but especially coffee. He considers the future of British North Borneo to lie in the development of coffee, cocoa and cocoanut plantations; and with regard to the crop on the coffee trees at Kudat he says he never saw blossoms set better nor young coffee looking more promising. To encourage cultivation in these provinces over 110,000 coffee seedlings have been issued. As no person was sent there to instruct in mode of selection of seedlings and of seeds, it is regrettable that so many young plants should have been grown from seeds taken from inferior trees.

LONDON FAIR NOTES.

Reid's Crystal Hall have a very fine display of china and art goods. They were awarded a gold medal for display of decorated chinaware, etc.

The McCormick Manufacturing Co. have an exceptionally fine display of their goods in the centre of the main building. This was one of the main attractions among the exhibits in this building. The exhibit consisted of a sample case, package, jar, etc., of the principal goods manufactured by this well-known firm, and was very artistically arranged, and was the finest display in the building.

The McClary Manufacturing Co. have a very large display of their goods on exhibition, occupying probably more space than any other firm whose goods are placed in the main building. They manufacture a great variety of articles, but we call attention to the lines designed to decorate the grocery store, and they have a very fine display of such articles, particularly spice cabinets, tea caddies, biscuit tins, etc.

Bensdorp's Cocoa was displayed near the east entrance of the main building. This firm are putting up the very best article possible. Thousands were testifying to the good quality of this article from neat little china cups, and several young ladies were kept busy supplying the demand. The verdict was "the very best I ever tasted; that's delicious," etc. This article should find a place in every grocery store. Edward Adams & Co., London, are their agents for the west. They have agencies established in all the principal cities from Halifax to British Columbia.

The St. Lawrence Starch Co., of Port Credit, have one of the handsomest exhibits in the main building. The space occupied by them is just to the right of the south or main entrance to the building. They have a space of some eight feet by twenty, which is tastefully arranged from the floor to the ceiling with their regular package goods. It would be difficult to find a manufacturer on the continent whose regular line of goods would make a more imposing exhibit. They are fully entitled to the silver medal received by them at the Western Fair.

A. F. McLaren has a very fine exhibit of his special make of cheese, put up in glass jars. This cheese is acknowledged to be of the finest quality. The staff in charge of this exhibit were besieged from morning till night by visitors to the Fair, who wanted to sample the cheese, and all pronounced it fine. Mr. McLaren was obliged to order a further supply on Wednesday in order to gratify the taste of the people, and many thousands testified to the good quality of this celebrated cheese. Mr. McLaren is a practical cheesemaker of 20 years' standing, and thoroughly understands the business. This special make of cheese is meeting with great favor and the demand is increasing daily. It has only been a few months on the market, and already an English firm are negotiating for the sole right to handle it on the continent. Wright & Copp, Toronto, or A. F. McLaren, manufacturer, box 574, Stratford, Ont., will furnish all particulars asked for.

AN OPEN LETTER TO TRAVELLING SALESMEN.

There seems to have grown up among travelling salesmen an idea that it is not the quite honorable thing to report cases of cutting prices on articles which are known as "limited goods." Those salesmen who try to maintain prices, are constantly writing to their employers that this and that article on which it is understood prices are to be maintained, is being cut. They seem to think that the house they represent ought to stop this, and yet they are unwilling to give any information which would enable the house to do so. Either they think it is dishonorable to give names, dates and facts, or else they regard it as not being good policy. Probably the latter is the better explanation. They are afraid to offend customers by reporting the information they get. This view of the matter is entirely wrong. Those salesmen who cut prices on goods which they are morally bound to sell at certain fixed figures, are acting in bad faith to their fellow salesmen and to the house they represent, and it is the duty of every other salesman who is trying to obey orders and maintain prices to report every such case. All traveling salesmen who are under orders from their respective houses to sell certain goods at certain prices, ought to have an understanding with each other that they will faithfully and promptly report every case of this kind with full particulars, and make affidavits to the facts if necessary. As matters now stand, those salesmen who try to carry out their instructions (and no doubt the majority do) are handicapped by others who feel no moral obligation to obey the orders of their employers, and who resort to questionable methods to gain trade. In self-defense, as well as in a moral point of view, the right course to pursue is to report every case, and every salesman who is endeavoring to act conscientiously in this matter ought to resolve to do all in his power to put a stop to the custom of giving rebates on limited goods by reporting every case he learns of, and by inducing other salesmen to do so also.—St. Louis Grocer.



"CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada

TORONTO AGENTS:
WRIGHT & COPP,
40 Wellington St. East, Toronto

The McKay Milling Co., Ltd.,

OTTAWA,

Manufacturers of High Grade Patents, Strong Bakers,
and Family Flours.

OATMEAL—Granulated, Mid Cut, Fine Cut, Flour Cut and Round Cut.

WE MAKE THE CELEBRATED **K-Y-** ROLLED OATS.

London Stoneware Pottery Works.



100 CRATES

Self Sealing London Stone Fruit Jar

Special trade discount till 15th Sept., twenty per cent.

30 Crates 14 oz. Self Sealing Jam Jars. 25
per cent. discount nett till 15th Sept. 3 gross
in crate.

100 CRATES

Dominion Fruit Jar

Discount 10 per cent, till 15th Sept.

Fruit Jars with Corks, Pickle and Preserving
Jars with Stone Covers. Special trade discount till further
notice 10 per cent.



GLASS BROS & CO., - - London, Ont.



We have removed
to our new premises,
No. 146 & 148 Car-
ling St. Call and see
us when in our City.

**GORMAN,
ECKERT
& CO.,
LONDON.**



DID

IT

EVER

Strike you that you can
save money by buying
direct from us.

We can give you the
best goods at lowest
prices. Send for a
sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

LONDON RETAIL GROCERS' ASSOCIATION.

The London Retail Grocers' Association held its regular monthly meeting in Sherwood hall on the 14th inst, with the president, W. H. Ferguson, in the chair.

The minutes of the meeting held August 10 were read and adopted.

G. Hector Clemes, of Toronto, representing THE CANADIAN GROCER, was present, and was introduced to the members of the association.

W. H. Ferguson stated that he had called on the license inspector for the city and had been informed that he was aware that there had been quite an influx of pedlars lately, and quite a number had taken out licenses, and that he intended to see that all do so or leave the city.

The question was asked whether it was in the power of the City Council to raise the license fee or prohibit peddling in the city altogether.

In reply it was stated that the Council undoubtedly had the power to increase the license fee for peddling, and that no doubt they would do so if their attention was called to it.

Some further discussion by the members revealed the fact that the present city by-law was being handled in a very slipshod manner, and the license fee evaded in various ways. It was moved and seconded that a communication be prepared conveying the feelings of this association to the City Council, asking them to take action in the matter. Carried.

Moved and seconded, that the secretary receive \$50 for extra services in getting up the picnic. Carried.

The president then stated that, owing to the wet evening of last meeting, the election of officers was postponed. He regretted that this evening had also proved wet, as he would like to have seen a better turn-out of the members. He would, however, vacate the chair, and ask the members present to proceed with the election of officers.

It was moved and seconded that J. C. Trebilcock occupy the chair. Carried.

Mr. Trebilcock, although tipping the scales at about 210, stepped lightly forward, and took possession of the big chair, amidst the applause of the members. He then requested the members to proceed with the nominations for president, and the following were nominated:

W. H. Ferguson was the first, and he said he would decline, as he had just completed one term, and he believed in having honors passed around. The members refused to accept his withdrawal, and further nominations brought out J. L. Fitzgerald, R. A. Jones, John Moule, and C. J. Wall.

The chairman then asked the guide to prepare the ballots, and requested Mr. Clemes to assist the secretary as scrutineer, and, on the third ballot, W. H. Ferguson was declared elected. The chairman having declared Mr. Ferguson elected, Mr. Ferguson replied by saying he regretted they had elected him. He would much rather they had elected someone else. He had had the honor of being their president for the year just past, and would have liked to see the honor given to some other member. He felt sure the vice-president would have filled the position much better than he could.

Nominations for vice-president result-

ed in there being no opposition to John Moule, and he was declared elected by a standing vote.

Mr. Moule thanked the members for the honor bestowed on him, and said he took great pleasure in furthering the interests of the association as far as lay in his power.

Nominations for secretary were next called for, and there being no other nominations or applications, the present secretary, E. Sutton, was declared elected.

C. J. Wall and J. L. Fitzgerald were nominated for treasurer, and a ballot taken, when C. J. Wall was elected for a second term.

Guard.—There were no less than five candidates for this office, as follows: W. H. Branton, H. Winder, H. Cullis, T. Sargent, A. Padfield. It took three ballots to decide who should hold the position, which resulted in W. H. Branton being re-elected.

Directors.—The following were nominated: J. L. Fitzgerald, W. H. McCutcheon, F. Harly, R. A. Jones. Moved and seconded that they be elected by a standing vote. Carried.

The Finance Committee remain the same as last year, with the exception that R. H. Cullis takes the place of W. H. McCutcheon, as Mr. McCutcheon is one of the directors.

T. Rowat and L. H. Scandrett were elected auditors.

J. C. Trebilcock then asked the president to take charge of the meeting.

G. Hector Clemes, of THE CANADIAN GROCER, was called for, but on search being made it was discovered that the guard had permitted him to pass out during the election excitement. The president said he regretted this, as he would have liked to listen to a few remarks from Mr. Clemes. The president drew the attention of the members to the invitation from the Retail Merchants' Protective Association to this association to affiliate with them. A meeting had been called by their representative some time ago, but as there were not many of the members of the Retail Grocers' Association at that meeting, he had promised to bring the matter up at this meeting, and would ask the members to express their views on the question of this association affiliating with the R. M. P. Association. Several members expressed themselves as not being in favor of affiliating with the R. M. P. Association, as there was no reason why the Retail Grocers' Association should not be made just as effectual in every way desired by its members as they would be by affiliating, and at less expense. There would be nothing to prevent any member belonging to both associations if he desired to do so, and after that had been discussed for a considerable time it was resolved that the London Retail Grocers' Association do not think it advisable to affiliate with the R. M. P. Association.

A committee was then named to assist the secretary in considering the best method to adopt in forming a collecting agency in connection with the Retail Grocers' Association, and report.

The meeting adjourned at 10.30 p.m.

Note.—The next regular meeting of the Retail Grocers' Association will be held on Wednesday evening, October 12, and any communications or suggestions from other associations relative to the interest of the trade will be considered.

Every Can Guaranteed.

Every can of "Kent" Tomatoes is guaranteed, filled with Solid, R.I.P.E. Tomatoes, from which the excess of water has been drained off. No Swells, no claims for damaged or defaced goods.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S
Famous
Boneless Codfish
NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs., 20-lbs., and 40-lbs., containing 1 and 2 lb. Bricks, also

MUNN'S
Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.
Delightful thick Codfish Steak.

Orders can be filled at short notice after this.
Stewart, Munn & Co.,
MONTREAL.



E. LAZENBY & SON,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-
ADULTERATED and our labels are affixed
to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

Agents for Canada:

A. P. TIPPET & CO.,

43½ Wellington St. E., TORONTO.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed,
An excellent food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all purposes. Sold by Grocers, Outfitters and others.

MANUFACTURED BY
FORREST CANNING CO'Y,
HALIFAX, N.S.
STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & Co., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.

Save Trouble! Guard your Health!
Sell your Cow! Don't Depend on Milkmen!
BUT USE

"HIGHLAND BRAND EVAPORATED CREAM"

It is natural, unsweetened, concentrated and sterilized. Absolutely taintless. Of equal merits for table use, the kitchen and the nursery.

For Sale by all Wholesale Grocers.

Prepared only by

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.
Toronto

L. H. DOBBIN, Montreal,
Quebec Agents.



TORONTO MARKETS.

TORONTO, Sept. 22, 1892.
GROCERIES.

Trade is animated by a brisker spirit, and the wholesalers speak more cheerily of the fall outlook. The orders now coming to hand are an encouraging earnest of the retailers' purpose to buy goods less sparingly than they did a few weeks ago or a year ago. Sugar is in good demand, teas are selling, and in miscellaneous groceries for sorting-up the movement is strong and steady. Prices also are more satisfactory on everything but canned vegetables and canned salmon. On these they are far from satisfactory. New fruits come slowly to hand, partly because of quarantine detention and partly because of the effect of the recent legislation in Greece to restrain early shipments of currants. Sugar retains its firmness. Payments have not yet shown the full improvement that is always expected and but seldom realized at this time of year. But they might be worse, and they are certainly better than they have been. Letter orders have been frequent, and travellers find a good deal of business to pick up as the result of their being off the road during the Exhibition.

COFFEES.

The coffee market is cabled firmer in Rio Janeiro. Within the last week prices have advanced $\frac{1}{2}$ c., and within the last three weeks they have advanced fully 1c. Fine colory coffee is exceedingly scarce in Rio, and nearly any price is obtainable by holders. On spot, stocks of all grades are low but especially are they low in high grades. There is a smaller quantity to be had at

17 $\frac{1}{2}$ c., but that price still may be given as the minimum quotation. Mild coffees are in light request, but are firm in all lines except Mochas. Rios are steady from 17 $\frac{1}{2}$ to 21c. Java 28 to 36c., Mocha 28c. upward, Padang 26c. upwards, Porto Ricos 22 to 26c.

RICE AND SPICES.

The trade in rice is not affected by and does not produce any circumstance of moment. It is a sober-paced business, each replenishment being made without difficulty at a steady price. For B rice 3 $\frac{1}{2}$ c. is the inside quotation. Japan is quiet at 5c. for domestic milled stock, and $\frac{1}{2}$ c. higher for foreign milled.

Spices owe nothing to this week in the way of special developing motives, a rather slow trade being done at low prices. The demand is a little better than it was, but is not supposed to be up to its fall volume.

DRIED FRUITS.

The stock of Valencia raisins in store is sufficient to meet the demand so far as volume and quality of fruit are concerned, but it is not new fruit, and that is what buyers are now asking for. They forbear from stocking freely in old fruit until they have sounded the possibilities of the market for new-crop fruit. The cholera scare has intervened to delay receipts. Some steamers with first shipment fruit were fortunate enough to get through without detention, and thus a few parcels found their way to this market. But the bulk of the first shipment destined for this market is aboard the Lake Huron, which has been delayed in quarantine the past week, but which the steamer's agents report likely to be released to-day. The cause of the detention is not that the freight was shipped from a suspected port or transhipped from a quarantined port, but that three infants among its passengers had died at sea, the cause of the deaths being said to be diarrhoea. The price of new fruit is quoted at from 7 to 7 $\frac{1}{2}$ c. by holders on this market. Currants of the new crop are expected in a few days. The Numidian, to which the first lot for this market was transhipped at Liverpool from the cargo of the Trinidad, is due in Montreal on

(Continued on page 16)

CANNED GOODS.

TORONTO.

The market for canned vegetables threatens to become demoralized if buyers are not careful to avoid confusion between superior and inferior goods. Already there are symptoms that the increase in the number of canners is mixing up quality and price a little too much for buyers to discriminate unless they test the goods and require an assurance that all shall be up to a satisfactory sample. The brands that have stood the test of years will likely be excepted from such a previous scrutiny, but less known or less reputable goods will have to be sold on their merits if the price is to fit the quality. It is believed that the quantity of trashy stock packed this year will be unusually large, as new concerns, eager to catch a share of the trade, will be likely to put up goods to win the market rather by their price than their value. The jobbing trade are chary of ordering freely, they have very low offers, and have probably not fully sounded the depths of the market yet. Sales have been made to retailer at prices known to be below 90c., but no guarantee of quality goes with the goods at such prices. The packer may put up good stock, the only safeguard in all doubtful cases is buying from sample. Salmon is selling still at from \$1.40, as if there were an excess instead of a deficit in the pack. The price at the coast is firm, and there is some talk of inability to fill English orders.

SPECIAL THIS WEEK

JERSEY SWEET POTATOES,

CAPE COD CRANBERRIES,

JAMAICA ORANGES,

MAIORI LEMONS.

Write for Prices.

CLEMES BROS.

Phone 1766. TORONTO, ONT.

It always pays to
BUY THE BEST

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton.

RED RASPBERRY JAM.

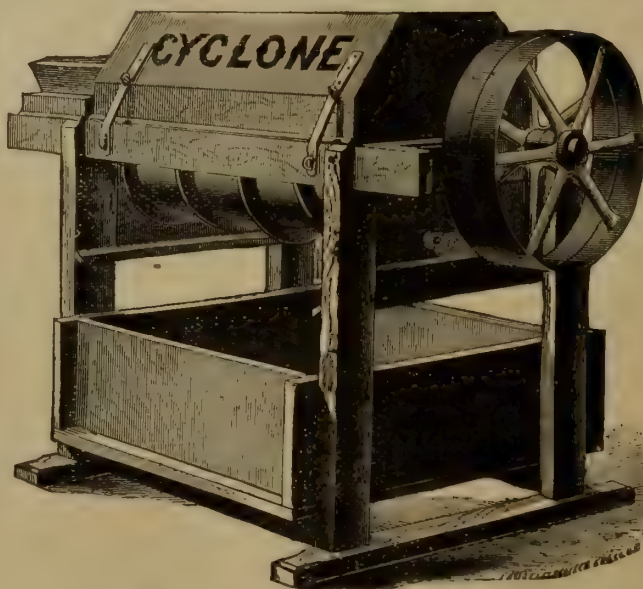
The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT N. J.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP

Canned Goods.

We
Pack
Only
the
Best.

Have you goods
bearing my name
in stock? They
are always the
same, always reli-
able.

D. W. DOUGLAS,
St. Johns, P.Q.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS**
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "**BOULTER**"
across the face of each label in a distinctive
color. Look out for the word "**BOULTER**"
if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,
PICTON, ONT.

THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the
largest Maple product territory in the world. We offer to the trade,
all Maple products of the finest quality, in quantities and packages
suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Please try them.
His boys eat them.
Prepared by the
**Kingsville
Preserving Co.,**
(LIMITED.)
KINGSVILLE, ONT.

Boy
Brand
Tomatoes



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Cele-
brated **BEAVER Brand Canned**
Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



BUYERS!

OUR interests are identical. It has
paid us to pack a superior quality of
Canned Goods. It will pay you to
sell them. Our sales for 1892 have
doubled 1891. You may double yours
by securing now, while the price is
right and stock fresh and complete, a
full assortment of our leading lines,
such as Niagara Tomatoes, Delhi

Sugar, Cottage and Epicure Brands of Corn, English, Marrow,
Sweet Wrinkle and Sifted Peas, Valentine and French Beans, Sweet Pumpkin and Hub-
bard's Squash, Preserved Strawberries, Raspberries and Blackberries, English Morello
Cherries and Gage Plums, Choice Table Peaches and Bartlett Pears, Epicure Catsup in
pint and quart bottles, pure Jams in jars and pails.

All of which is guaranteed strictly A1.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES: Delhi, Ont., and Niagara on the Lake.

MARKETS—Continued

Continued from page 14.

Saturday- Barff & Co's early shipments are on board this vessel. There was a sharp advance last week at Trieste in the price of prunes, which promise to rule rather high this season.

SUGAR.

The sugar trade is well kept up. Fruit canning is going on all over the country, and consumption is in full tide. The stiff price does not check business. There is no immediate prospect of any relaxation of the firmness ruling on this side of the Atlantic. In New York and Philadelphia the refiners have withdrawn certain brands from the market, and refuse contracts for any class of sugars except at prices to be fixed the following morning. The situation at all points is exceptionally strong, the supply being restricted to the product of raw cane and the demand being at its height everywhere. It is unlikely that beet sugar from the Continent will be admissible until the fruit season is over, as precautions on this side of the water have been increased for the prevention of cholera since the deaths in New York revealed the presence of the plague in that city. The prices quoted here are firm at $4\frac{3}{4}$ to $4\frac{7}{8}$ c. for granulated and $3\frac{3}{4}$ c. upwards for yellow. In raws, Barbados are quoted at $3\frac{1}{2}$ c. and Demeraras at $4\frac{1}{2}$ to $4\frac{1}{2}$ c.

Willett & Gray, New York, in their Statistical say: Total stock in all the principal countries at latest uneven dates, 687,553 tons against 716,150 tons at same time last year. Stock in Havana and Matanzas, by cable, 54,000 tons, against 62,000 tons last week. Havana quotations are $3\frac{3}{4}$ c. for 96° centrifugals.

Raw—A very small business has been done in our local markets for lack of stock, and very little has been done in Cuba. Refiners have been busy trying to obtain possession of supplies of beet sugars now in port, which sugars are surrounded with red-tape complications difficult of removal, and, now that the cholera has actually broken out in the city, the sugars may be longer retained by the authorities. This may necessitate the running of refineries entirely on cane sugars for the time being, but the American Sugar Refining Company are sufficiently well supplied with such to meet any ordinary demand for refined from the country. Large receipts of Cuba cane sugars are noted at New Orleans this week for supplying the river districts with refined sugars. European markets are comparatively steady in view of the cessation of demand from America.

Refined—The demand has moderated considerably during the week, and refiners are making deliveries more promptly, still the unusual demand for granulated keeps that grade backward. The manufacture is now virtually limited to cane sugars, the assortment of which is by no means complete, and the large output of refined is made at some disadvantage. Still there is no immediate danger of much less production, and the sup-



You can't tell who will ask for Surprise Soap. If you don't have it, you lose a sale and a good profit.

We sell it? So do all the best jobbers in Canada.

The St. Croix Soap Mfg Co.,

Branches:

St. Stephen, N.B.,

MONTREAL: 17 St. Nicholas St.**TORONTO:** Wright & Copp, 40 Wellington st. east.

ply should be equal to ordinary requirements until the domestic crop of Louisiana is at hand next month, which crop always meets a certain portion of the demand. A few English refined are on the way here, but the American granulated still remains comparatively cheapest, all things considered.

SYRUP AND MOLASSES.

The sale of syrups from the refineries has increased but is still limited by the output which is but moderate in volume. On this market there is some call, though the main outlet is in the east, where low grade syrups to some extent take the place of the debarred low grade molasses.

Molasses has little call and prices are unchanged at the quotations in Prices Current.

TEAS.

The exceptionally light prices at which low grade Japans are held this year make it appear that there are no low grades offering. There are, however, and the explanation of their seeming absence from the market is the fact that they are held at prices that were asked last year for mediums. The wholesalers have been unable to get any new crop teas to cost them less than $16\frac{1}{2}$ c., and what they got for that was not a very handsome tea either. The very lowest grades have not got to this market yet, and on account of the very strong demand for them from other sources it is expected that few will get here. Importers expect to have a United States demand to fall back upon very soon. All Japan teas are high, but the low grades are especially so. The advance on last year's prices are from \$1 to \$2 per picul. It is an indication of the strength of

the situation that the settlements from the one port of Yokohama alone are 20,000 piculs less than those of last year. Ceylon teas are firm, as well, and on Tuesday a cable advice reported another advance on all grades of $\frac{1}{2}$ d. in London. The London market has advanced as well for low grade Monings. Cheap Monings continue to show better value than any other black tea of similar grade. The London market is believed to be lower for greens than New York is. The tea trade is becoming more active on this market.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

J. W. Lang & Co., have just got in full stocks of canned goods which they can quote advantageously.

Perkins, Ince & Co. have received the first shipment of the new season's pack of Nimpkish salmon, a brand they have controlled the sale of here for some years.

Caverhill, Rose, Hughes & Co's. advertisement in this week's GROCER calls attention to their stock of new Valencia raisins, (Morand's brand) selected and layers. They were fortunate in getting a supply on the first vessel which got through without detention.

The shortage in the settlements of low grade Japans from \$8 to \$16 is 60,000 piculs. The exports to August 6 have been 4,039,680 lbs. against 10,316,154 lbs at same date last year. American prices are higher than

**CANNED
GOODS
— A —
SPECIALTY.
WRITE US.**

ESTABLISHED 1890.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

**PACKERS'
AGENTS.
SALMON,
VEGETABLES, Etc.
WRITE US.**

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.
VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,
Wholesale Provision Merchants,
3 and 4 Corn Exchange,
Manchester, England.
Also at
Liverpool and Glasgow.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
GENERAL COMMISSION MERCHANTS
—AND—
BROKERS

For all lines of Canned Goods, Hams, Bacon, Lard, Butter, Cheese, Dried Fruits, Coffee, Sugar, etc.

CORRESPONDENCE INVITED.

P.O. Box 615. WINNIPEG, MAN.

W. A. McCLEAN & CO.,
Pork Packers.
FOR SALE--

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

We are now receiving California fruit direct from California in car lots.

Our first car arrived on Thursday, 28th inst., and was sold at auction on arrival. We expect another car next week. We are also receiving cars of Tomatoes, Watermelons, Apples, etc., and all kinds of small fruits, and we solicit a share of your trade.

Yours respectfully,

McWilliam & Everist,
25 and 27 Church St.,
TELEPHONE 645. Toronto, Ont.

J. Cleghorn & Son,
94 Yonge St., TORONTO.

Fruits, Etc., in Season, at the Lowest Market Prices.

Grapes, Crawford Peaches, Plums,
Pears, Lemons,
Jamaica Oranges, Sweet Potatoes.

FISH:—
Finnan Haddie, Oysters.

J. F. YOUNG & CO.
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER
Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

PARK, BLACKWELL & CO.
(Limited.)

—SUCCESSORS TO—
JAS. PARK & SON,
TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

Husband Bros. & Co.,
71 Colborne St., Toronto.
OYSTERS, HADDY--DAILY.
GRAPES, PEARS.
ORANGES, LEMONS, FOREIGN NUTS.



Brantford and Pelee Island } **J. S. HAMILTON & CO'Y,**
Sole Agents for Canada.

W. GIBBINS & CO.,
SUCCESSORS TO
JOSEPH CARMAN,
Commission and Manufacturers' Agents, Grain Brokers.
P.O. Box 1014. Winnipeg, Man.
We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited.
Consignments Produce will have prompt attention.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO
All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.
PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.
Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
Produce and Commission Merchants
Solicit consignments of Country Produce from Storekeepers.
71 Colborne St., Toronto.
Telephone 2291.

Baffles Human Conception.

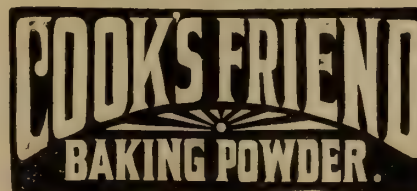


Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto
BRANCH—Tidy's Flower Depot, 164 Yonge St.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

here, and several lots intended for the Canadian market were sold in Chicago.

Lucas, Steele & Bristol, of Hamilton, last week delivered their Royal Canadian "Salmon" the quality of which they report good. The new off-stalk and layer Valencias this firm are delivering prove very satisfactory. They will be pleased at any time to quote prices and send samples of any goods.

A New York dealer says of the outlook for oysters: "From present indications oysters will be very fine and there will be a large supply. Prices will be about the same as last season. We anticipate from advices at hand from the west that the demand is large. The seed exported to England has done so well that we look for a largely increased European trade."

It appears that at the recent quarterly sale of cinnamon in London considerable complaint was made over the practice of brokers through whose instrumentality cinnamon was put forward at the intervening spice sales, by having the particulars printed in their catalogues with other items specially to oblige the merchants who received odd consignments at any period of the year, and wished them to be realized immediately on arrival, in order to take advantage of existing market. In that way they are reported to have placed several lots of cinnamon under the hammer the moment they have been landed in port. After much discussion it was unanimously resolved that, "in future no cinnamon, except parcels without reserve, is to be offered at intermediate public sales—only at those distinctly set apart for the article once a quarter." Commenting on the above, the London "Grocer" says: "There is thus reason to believe that this arrangement will be loyally carried out, and that by restricting to four the number of periods of the year when public sales of cinnamon are to be held both merchants and brokers are doing their utmost to insure a well-assorted supply for the home trade and exporters, and to maintain the article in the unique position it has occupied for the last half century at least."

PETROLEUM.

The oil market is fairly active, but is steady and unaffected in price. Consumption goes on at its autumn rate. The price remains at 14 to 14½c. at points outside the city and ½c. higher for local delivery.

The Petrolia Advertiser reports: Petrolia crude, \$1.26 per barrel; Oil Springs crude, \$1.27 per barrel. Since our last report the petroleum trade has gone on in the even tenor of its way, void of any excitement or startling changes. The late appreciation in prices, and the apparent fact that the market will be likely to remain solid at present figures, takes away any air of speculation that is generally to be found in the oil market.

BUTTER AND CHEESE.

The supply increases in the lower grades but does not ease prices for good butter. Choice dairy tub and select store packed butter are wanted and find short stay in store, being taken up readily as soon as received. The price for such butter is firm at 17 to 18c. and this price would stand a considerable accession to the supply before it would give way. Common to good butter is worth 14 to 16c., and low grades taper down to 12c. The contraction of the local demand since the closing of the Exhibition is probably the cause of the accumulation of low grades, as local consumption had taken up more of that class of stock during the Exhibition than it does now. The demand for export is still the main brace of the market.

Creamery tub is not moving here, this market being a mere eddy on the border of the main current of trade in creamery butter.

Cheese is on the firm side quite as unquestionably as it was last week. Jobbers get 10½c., but that price is not greater than what exporters are getting, so that an advance is probable.

COUNTRY PRODUCE.

BEANS—The movement is quiet in small lots at \$1.10 to \$1.20.

DRIED AND EVAPORATED APPLES—Dried are slow of sale at 5c., evaporated at 7½ to 8c.

EGGS—There is no change in price, 12½ to 13c. being the price for good stock. The supply is limited and consumption is increasing.

HONEY—Extracted is dull at 7 to 10c., sections are in better demand at 12 to 14c.

HOPS—The growers of new hops are offering at 18 to 20c. There are no buyers at these figures, consumers standing aloof for lower prices.

PROVISIONS.

The provision market is not so brisk as it might be. The trade is in small parcels and orders are not particularly numerous even for these. Prices are in some cases changed so far as numeral expressions go, but those quoted are not so unyielding as not to be shaded for a round lot.

BACON—Long clean is 7¾c., but a carload could probably be had for 7½c. Smoked backs are 11¼ to 12c., bellies 12½c., rolls 9 to 10½c.

HAMS—Are 11½ to 12c.

LARD—Pure Canadian is 9½c. in tubs, and 10c. in pails. Compound is 7¾ to 9c.

BARREL PORK—U. S. heavy mess is \$14.50 to \$15. Canadian short cut is \$16.

DRESSED MEATS—The call for stock is not so strong this week and prices are easier. Beef forees are 3½ to 4½c., hindquarters 7½ to 8½c., veal 7 to 9c., mutton 7¼c., lamb 8½ to 9c.

VEGETABLES.

Potatoes in car loads are 50c., and out of store 60c. per bag. Jersey sweet potatoes are \$3.75 to \$4, and Baltimores \$3.50. Egyptian onions are \$2 to \$3 per bag. Musk melons are \$1.50 per barrel. Canadian water melons are \$4 to \$15 per hundred. Tomatoes are 15 to 25c. per basket. Celery is 40c. a dozen. Cabbages are 75c. to \$1 per barrel.

GREEN FRUIT.

Jamaica oranges are here at last and quote at \$8.50 to \$9 per barrel. They are likely to be easier when they begin to come in more freely. No other description of oranges is now to be had. Major lemons also have the market pretty well to themselves at \$8 to \$8.25. Bananas are cheap at from 75c. to \$1. Peaches are firmer at \$1.25 to \$1.50. Pears are \$3 to \$5 per barrel. Grapes are 2c. to 4½c. per lb. Crab apples are 25c. a basket. Apples are \$1 to \$1.50 per barrel. Plums are 50c. to \$1 per basket. The fruit trade, particularly in domestic stock, is very active.

FISH.

A strong demand, still ahead of the capacity of the supply, keeps up and maintains the firmness of prices. These continue to quote as follows: 7½c. for salmon trout and whitefish, \$2 to \$2.50 for lake herring, 17 to 18c. for salmon.

SALT.

The market is steady under a moderate demand, and prices remain as they were.

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

The flour market continues easy, and has nothing in the way of important or numerous transactions to mark out this week from its predecessors. Prices are at a lower level in some lines and are generally more favorable to buyers than they were. In feed there is no change to report, prices being firmer in bran and shorts than they were.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.80 to \$5.90; strong bakers', \$4.40; white wheat patents, \$4.70; straight roller, \$4.25; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.60 to \$4.65; Manitoba strong bakers' \$4.10 to \$4.20; Ontario patents, \$3.70 to \$3.75; straight roller, \$3.45 to \$3.65; extra, \$3.15 to \$3.25; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$12 to \$13, shorts \$14 to \$15, mixed feed \$22, feeding corn 50, oats 32 to 33c.

HAY—New baled timothy is \$9 to \$9.25.

STRAW—Is steady at \$7 to \$7.50.

MONTREAL.

There is no change to note in flour; values are nominally the same. Trade is confined chiefly to local markets. We quote: Patent spring, \$4.30 to \$4.70; patent winter, \$4.25 to \$4.50; straight roller, \$3.90 to \$4.00; extra, \$3.40 to \$3.50; superfine, \$3.00 to \$3.15; fine, \$2.60 to \$2.75; strong bakers, \$4.10 to \$4.25.

Oatmeal stocks are light and very few mills are offering, consequently prices are firm under a fair local demand. We quote:—Granulated, bbls \$4.15 to \$4.30; rolled bbls, \$4.15 to \$4.30; Standard, bbls., \$4.00 to \$4.10; granulated in bags, \$2.10 to \$2.15; rolled in bags, \$2.10 to \$2.15; standard in bags, \$1.95 to \$2.05.

Bran and shorts are in fair demand for local wants, and prices are firm. We quote: Bran per ton, \$13.00 to \$14.00; shorts per ton, \$14.00 to \$15.00; mouille per ton, \$19.00 to \$22.00.



Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
38-38 Lombard St.
TORONTO.

LOBSTERS,

Finest brands, Canned Lobsters, tails and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

For good fresh

OATMEAL

Pot Barley,
Split Peas
or Cornmeal.

Write or telephone

GARTLEY & THOMPSON,

303 to 311 Talbot St., London, Ont.

BUY THE BEST. SEELY'S



Celebrated
Flavoring
Extracts.

VANILLA, LEMON,
and Assorted Flavors.

Standard Goods of America (established in 1862). Once tried, always used.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.



Are you ambitious to make your window attractive and increase your business? If so, send for elegant TUTTI FRUTTI hanger signs Free. Address,

ADAMS & SONS' CO.,

11 and 13 Jarvis St., Toronto.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

Morton Densem & Hurst,

Sole Manufacturers of the Automatic

COUNTER CHECK BOOK

Patented Feb. 25th, 1892, No. 38351.

3 and 5 Adelaide St. East, Toronto, Ont.

We desire to call the attention of the merchants of Canada to our New Automatic Counter Check Book. It is the Newest and Best Book yet introduced. No more need of any carbou leaf and yet you have a beautiful and indelible transfer. Merchants everywhere proclaim it the best book known to lessen the labor of clerks in making rapid sales.

We will be pleased to send samples and price list on application. Prices cheaper than any other check book.

With the Old Style of Books it requires from 5 to 6 movements to complete a sale, with the AUTOMATIC one or two movements are all that are required. Merchants can see at once the advantage.

EMBRO OATMEAL MILLS.

D. R. ROSS, - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

R. M. PINCOMBE.

W. W. SUTHERLAND.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,

also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.

TORONTO.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

BRANDON ROLLER MILLS,

Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS.

N. WENGER & BROS.,

AYTON, ONT.

-- MILLERS --

(Hungarian Process)

BRANDS:

KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.



MARKETS.—Continued

HIDES, SKINS, WOOL, TALLOW.

HIDES—No. 1 green cows', are 4½c., and the same grade of green steers' is 5c. Cured are ½c. more in each case.

SKINS—Lambskins and pelts are 55c. Calfskins, 5 to 7c.

WOOL—Fleeces are 17c. for clothing grades and 19 to 20c. for combing. Pulled is 22c. for super, 25 to 26c. for extra super.

TALLOW—Is 2c.; rendered is bought at 5c., and sold at 5¼ to 5½c.

MONTREAL MARKETS.

MONTREAL, Sept. 22, 1892.

GROCERIES.

The grocery market is pretty much the same as it was last week with nothing new to note. Sugar is firm and a fair trade is being done in it. Advices from New York state the market there is bare of raw sugar and the refineries here have had several enquiries from the United States, but as the market here is so low they will need all they have for themselves. Teas are about the same with a fair trade doing in both black and Japan. All other lines are the same with no important change to note. The wholesale trade are doing a nice trade, all their men are sending fair orders, and now that the exhibition is going on lots of out of town buyers are here. The French houses report the same state of affairs as the English ones. Manufacturers' agents are doing a nice fall trade, and we think on the whole, trade is promising.

SUGAR.

The local sugar market is about the same as noted last week. The refiners report a good trade doing at steady prices. The wholesale trade has been a little quiet during the week, but expect to do a good trade later on, as a lot of buyers are in from the country. One of the features in the sugar market here is that the New York refiners are trying to buy raw sugar from this market, but the refiners here will not sell, as they cannot get enough for their own wants. Prices are firm on this market. We quote granulated 4¼c.; yellows, low grade, 3½ to 3¾c., and yellow bright 3¾ to 4¼c.

SYRUPS AND MOLASSES.

Syrups are in good demand both for the American and Canadian product. We have to note quite a few sales during the week in both. In molasses there is not much doing and the only sale of importance was 200 puncheons at 31c. The wholesale trade are selling single puncheons at cut prices. When the fight will be over it is hard to tell. We quote American syrup 23 to 25c. according to quality, Canadian 1¾ to 2½c. per lb., molasses 31 to 33c.

TEAS.

The tea market here is still quiet but advices from Japan are still firm. Advices from the same place report a shortage in the Japan tea crop this year. Blacks are in fair demand but stocks here are light.

COFFEE.

Coffee had good call during the week quite a few turnovers have been made. Prices are still firm and unchanged. We quote:—Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c. Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

RICE.

We have to note a large trade in rice this no doubt is owing to the cholera scare. There

has been large sales, during the week and both the millers and wholesalers are doing a nice paying trade. We quote as follows: Standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

NUTS.

There has been a fair jobbing trade doing in nuts. New Grenobles and Ivicas being in good demand, but stocks here are so light that it is hard to fill orders in them. Prices are unchanged in all lines. The following are the quotations:—Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; walnuts, Grenoble, new 13 to 14½c.; walnuts, French 10 to 10½c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

DRIED FRUIT.

The steamship Circassian brought in the first of the new crop, and there was a rush on them, as the market here was so bare. Importations will be coming in now on every steamer. The market here is in a good condition to take all that will arrive. Prices are firm.

GREEN FRUIT.

The green fruit market is about the same as last week and prices are not changed. The first arrival of oranges came to hand last week. The prices were considered high but will ease off during the week. The demand for lemons has been steady and quite a lot of this stock has been turned over. Bananas are now coming in in good quantities, both via Boston and direct. Canadian basket fruit are changing in price every day. The quotations below are about right. Lemons \$5 to \$5.50; California peaches \$1.75 to \$2 per box; Southern peaches \$3 to \$4; Western peaches 75c. \$1.25; California pears \$2 to \$3; plums \$2.50 to \$3 per crate; bananas \$1 to \$1.50 per bunch; Bartlett pears \$6 to \$7 per bbl.; Canadian basket fruit pears 50c. to \$1; plums 75c. to \$1; grapes, blue, 4c.; grapes, Niagara, 6c. per lb; black berries 13 to 14c. Oranges \$8 to \$10 per bbl.

APPLES.

Apples are now going in fair quantities. Our local fruit are now on the market and the quality is very fine that they do not stay on the market long. We quote apples \$1.50 to \$2, and baskets 20 to 25c., evaporated 6 to 6½c., and dried 4½ to 5c.

FISH.

The trade in pickled and fresh fish is getting better every day. The following is about the figure as regards price. We quote haddock 4½c., Halibut 15c., white fish 7c., trout 7s., dory 8c., B.C. salmon 15c., No. 1 prime dry cod \$5.50, green cod \$5 to \$5.50 per 200 lbs., C.B. herring \$5.75, and half barrels \$3, mackerel \$12 to \$14.

HOPS.

Hops continue dull and unsettled. Brewers are not in the market to any great extent, and the only business that has been done in new hops so far has been in an odd sort of a way. Purchases have been made in the country at about equal to 20c. laid down here, but they are not large. Old stock 12c.

EGGS.

The egg market holds steady at 12 to 13c. The movement was rather slow to-day, but the receipts are more moderate and of better quality.

CHEESE AND BUTTER.

There is little change in the cheese market. Holders do not give any disposition of concession but the regular legitimate British demand seems slow about following the advance on this side.

Butter does not improve in point of activity. There is some demand for shipment,

but holders' ideas on creamery are to high to permit of business, and it is the only kind offering bid in any quantity business is dull. About 21½ to 23c. represents the range upon it.

PROVISIONS.

There is no change in the position of the local provision market. Pork and smoked meats continue to move out fairly well in a jobbing way, and there is a small movement reported in lard: We quote as follows: Canadian short cut, per bbl. \$16.50 to \$17.00; mess pork, western, per bbl. \$14.50 to \$16.00; short cut, western, per bbl. \$00.00 to \$00.00; hams, city cured, per lb. 11c. to 11½c.; lard, Canadian, in pails 8½ to 9c; bacon, per lb. 10¼ to 10¾c; lard, com. refined, per lb. 7 to 7¼c.

GRAIN.

There was a better feeling on the American grain markets and cables improved in tone, but locally no change is apparent.

ALL PAID THEIR RESPECTS
AND SOME THEIR ACCOUNTS.

Eby, Blain & Co. received calls from the following traders while the Exhibition was in progress:

Tuesday, Sept. 6.—G. H. Powell, Vandalia; E. Pearce, Parry Harbor; Hayward & Co., Whitby; R. H. Waters & Son, Campbellford; Jackson & Co., Whitby; John Barnes, Carlton; J. Atkinson, Eglington.

Sept. 7.—W. Brethour, Valentine; J. Jewell, Pt. Perry; Mrs. M. T. Buckler, Long Branch; G. Johnson, Ballantrae; Mrs. M. Yemens, Kelton; W. H. Smillie (Smillie & Co.), Stirling; Miss McMillan, Hornby; G. M. Lyons, Weston; Geo. Hagerman, Zephyr; C. Overland, Erin; M. O'Neill, Uxbridge.

Sept. 8.—Appel & Zeller, Zurich, Ont.; J. S. Sharpe, Pontypool; D. Gorrie, Haliburton; Neil McEachern, Comanda; A. D. Williams (John Watt & Co.), Uxbridge; P. Campbell, Palmerston; R. Angle, Moulton Station; E. Z. Verex, Little Britain.

Sept. 9.—M. Charlesworth, (Charlesworth & Bronnell), Seaforth; Mrs. Parker (George Parker, jr.), Sheldon; W. H. Smylie (Young & Smylie), Brooklyn, N.Y.; J. Hampton (Hampton & Son), Mount Forest; J. Gardner, Mount Forest; W. J. McFarlane, Paisley; O. E. Robinson & Co., Ingersoll.

Sept. 12.—T. H. Goodison (T. H. Goodison & Co.), Streetsville; F. W. Brown (T. Lawler) Whitby; E. T. Honor, Port Hope; James Mackie, Oshawa; W. S. Valentine, Madoc; Naughton Bros., Richmond Hill; Wm. Fountain, Huntersville; T. H. Elliott, Whitby; J. C. Nation, Morpeth; J. A. Vance (W. Vance), Millbrook; J. S. Boddy (Boddy Bros.), Bradford.

Sept. 13.—Henry Lake (J. Playfair & Co.), Sturgeon Bay; B. McGill, Janetville; T. A. Noran, Fenelon Falls; A. Miller, Edgar; Mrs. H. Wetherstone, Guelph; T. Henderson & Son, Milton; J. Green, Reabrook; Mr. Barker (J. B. Taylor & Co.), Welland; Mr. Austin (H. Wilson), Oakville; G. H. Wight, Queensville; R. M. Van Norman, Sault Ste. Marie; Miss Wight (T. Hindmarsh), Ravenshoe; W. H. Limpsty, Hamilton; J. K. Appelbe, Trafalgar; James Maitland, Bannockburn; M. Green (of Green, Bowles & Co.), Orangeville; H. McMurry (J. McMurry), Bowmanville; L. McMann, Thorold; A. Harris, Belleville; B. & S. Kennedy, Ottawa; J. Staples, Lindsay; J. S. Bowman, Lis-

Low Grade and Medium
JAPANS
A SPECIALTY.

DAVIDSON & HAY
WHOLESALE GROCERS, 36 Yonge St.,
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NEW CANNED LOBSTERS.

The "Royal" brand in tall and flat tins.
These goods were expressly packed for the
finest trade and have no Superior.

No first class retailers stock complete
without these goods.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

MacLaren's
Imperial Cheese
IN GLASS JARS.

LARGE, MEDIUM, SMALL.

Every first-class grocer should keep them
in stock.

Dominion Agents:

WRIGHT & COPP,
40 Wellington St. East, TORONTO.

ESTABLISHED 1851.

We offer to the Trade:

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in
the Market, at 85c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.
WRITE FOR OTHER PRICES.

TEAS.

Just arrived, Finest Flowery Pekoe ever im-
ported, also further shipment of our un-
surpassed Autumnal flavoured

TERAI.

WARREN BROS. & BOOMER,
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TORONTO, - ONT.

Now in store

NEW SEASON'S

Moning Congous.

EDWARD
ADAMS & CO,
LONDON, ONT.

BALFOUR & CO.,
IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed ab-
solutely PURE, and sold cheaper than the com-
pound. Send for Prices.

NEW FRUIT ARRIVED
Fine Off Stalk,
Select and
Layer Valencias
NOW IN STORE.

SMITH & KEIGHLEY
Wholesale Grocers,
9 Front St. E., Toronto

SPECIAL BRAND TEA.
LOOK OUT FOR

GOAT

JAPAN TEA.

Nothing equal to it at the price.

See our travellers.

Write for samples and prices.

Thos. KINNEAR & Co
Wholesale Grocers,
49 Front Street East,
TORONTO.

J. W. LANG & CO.,
WHOLESALE GROCERS,
BEEF EXTRACTS:
ARMOUR'S
LIEBIG'S
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SOLID AND FLUID.

Season is now at hand.

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Just Received !
FIRST SHIPMENT OF
Nimpkish Salmon
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PERKINS, INCE & Co.,
41-43 Front St. East,
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Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

towel; G. A. Long, West Toronto Jet.; G. H. Powell, Vandon; J. J. Farewell, Eglington; D. Adams, Port Perry; Mr. Burt (Muskoka Mill and L. Co.) Muskoka Mills; J. Hamilton (Hamilton & Co.), Tottenham; Wm. Road, Uxbridge; D. Strachan, Goderich; J. Hunter, Durham; J. Watson, Port Hope; Peter McGaw, Kincardine; W. J. Boyd, Kincardine; W. L. Trotter, Sheguandah; Henry Ball, Thornton; Mr. McClennan, Port Hope; Wm. Stephens (clerk for Geo. Glass), Port Hope; J. G. Chantler, Newton Robinson; J. T. Mitchell, Arthur; Geo. Wright, Madoc; L. Mulveney, Port Elgin; W. L. Trotter, Sheguandah; Milton Chantler, (J. G. Chantler), New Town Robinson; D. Lavery, Myrtle; R. A. Smith, Newmarket.

Sept. 14.—G. C. Church, Burk's Falls; A. V. Fuller, jr., Havelock; J. W. Ney & Co., Bracebridge; Wesley Saylor, Trenton; A. Gallagher, Shelburne; J. McNab, Barrie; J. D. Carveth, Banda; J. Neilson (Alex. Neilson), Manitowaning; J. W. Babcock, Oshawa; J. Butler, Oshawa; Wm. Purves, Columbus; J. O. Honor, Port Hope; E. Hazell (Hazell & Son), Hamilton; T. Seli, Harriston; G. Black, Harriston; A. Stuart, Harriston; Miss Stuart, Harriston; Geo. Spragge (of Priest & Spragge), Owen Sound; Miss Blainey, Oshawa; Miss French, Oshawa; J. G. Wegenast (J. G. Lambert & Son), Plattsville; Mrs. T. Fred Best, Niagara-on-the-Lake; R. L. Van Stone, Brantford; M. Cochrane, (W. Coxall), Colborne; Thos. Smith, Clifford; Powell & Co., Barrie; D. Mitchell, Dunedin; R. Rinker, Kincardine; E. Kilmer, Kincardine; J. F. Ardell, Queensville; W. Robinson (Robinson & Dane), Wroxeter; P. J. O'Malley, Newmarket; J. Armstrong, Peterboro'; J. H. McCall, Hamilton; T. Lawson, Elmvalle; B. Jewell (Wm. Jewell), Oshawa; J. F. Ardill, Queensville; Thos. Smith, Orono; A. Sneath & Co., Penetanguishene; J. W. Jones, Ingersoll; E. H. Crandell, Brampton; J. M. Butler, St. Catharines; T. Fred. Best, Niagara-on-the-Lake; T. E. Hannah, Rosemont; Wm. Moir, Layton; J. & E. Malkin, Sprucedale; Geo. Gretrix, Peterboro'; A. McEwen, Duncan; Kenneth Campbell, Chatham; Phillip Kress, Port Elgin; D. W. Currie, Nottawa; J. Bigwood (Emory Lumber Co.) Wahnapiatae; L. Peine, New Hamburg; S. Donner, Orangeville.

Sept. 15.—Mr. and Mrs. W. J. Reid, Bobcaygeon; E. J. Ecclestone, Huntsville; J. McClelland, Port Credit; T. J. Hook (T. Hook & Son), Markham; George Johnston, Ballantrae; L. J. Dickie, Oshawa; Alex. Fisher, Lindsay; E. Brooks, Greenbank; Mrs. M. Sterling, Manwell; G. P. Leith, Spry; John Ashton and wife, Hampton; Geo. Scott, Stirling; W. G. Hewson, Oakville; Jas. A. Blain, Gilford; A. Tytler, London; Thos. Lawler, Whitby; Samuel Ashton, Hampton; J. K. McLachlan, jr., Owen Sound; I. I. Scrugam, Bellenair; Mrs. Wm. Calhoun, Sunderland; G. G. Pringle, Beeton; J. G. Hargrave, Winnipeg; Geo. McClelland, Cooksville; R. P. Hopper, Claremont; Wm. Orr, Brechin; Wm. McClelland, Niagara; Cain Bros (W. Cain), Bobcaygeon; W. Haliday, Chesley; J. S. Mann, Orangeville; Mrs. D. McIntyre, North Bay; Mrs. G. Gates, Oakville; A. Earl, Singhampton.

Sept. 16.—John L. Mader, Atwood; A. Campbell, Lindsay; A. E. Memm (R. Y. Fish), Emsdale; S. Caldwell, Barrie; A. W. Gibson (M. Richardson & Co.), Flesherton; A. Wallace, Belle-



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THE KING OF BLACKINGS

F. F. DALLEY & CO., - - HAMILTON, ONT.

ville; F. E. Dalton and wife, Niagara Falls; G. Kennedy, Wyebribe; Geo. Glass, Port Hope; Kirkpatrick & Gilmers, Lefroy; H. McGinnis (M. M. & L. Co.), Muskoka Mills; T. Sheehan (Moore L. Co.), Detroit, Mich.; Geo. Evans, jr., Virginia; J. H. Radcliffe & Co., Stouffville; Mrs. Buckles, Long Branch; J. Hamilton, Glenhuron; Jas. Notter (Notter & Scott), Owen Sound; W. M. Robson, Lindsay; W. B. Pringle & Co., Whitby; Mrs. Jas. Shannon, Leaskdale; I. H. Herring, Hamilton; E. W. W. Moore, Hamilton; A. L. Skeele, Richmond Hill; F. T. Schooley, Merrittton; W. J. Newman, Castleton; Joseph Ball, Warminster; T. W. Scott, Blyth.

NEVER DECEIVE YOURSELF.

Be honest with yourself, in whatever position in life you fill. If you're a buyer don't imagine you're the only man who buys goods cheap. Misrepresentation in selling sometimes accomplishes a sale that could not be made otherwise; but in the end loses ten times as many sales. Just treatment to employes returns the largest percentage and insures in almost every instance faithful service. Promptness, industry, integrity and politeness often enables employes to become employers. Whatever your situation don't imagine that you're always right. And never imagine that you are indispensable.—Commercial Enquirer.

VALUE OF OYSTERS FOR FOOD.

Speaking roughly, a quart of oysters contains on the average about the same quantity of active nutritive substance as a quart of milk or a pound of very lean beef, or a pound and a half of fresh codfish, or two-thirds of a pound of bread. But while the weight of actual nutriment in the different qualities of food named is very nearly the same, the quality is widely different. That of the very lean meat or codfish consists mostly of what are called in chemical language protein compounds or "flesh formers"—the substance which makes blood, muscle, tendon, bone, brain, and other nitrogenous tissues. That of the bread contains but little of these, and consists chiefly of starch, with a little fat and other compounds which serve the body as fuel, and supply it with heat and muscular power. The nutritive substance of oysters contains considerable of both the flesh producing and more especially

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

TRY BALA LICORICE

For the voice.

the heat and force giving ingredients. Oysters come nearer to milk than almost any other common food; their values for supplying the body with material to build up its parts, repair its wastes and furnish it with heat and energy would be pretty nearly the same.—Century Magazine.

The following merchants called at the office of THE GROCER last week:—Wm. Jewell, Oshawa; W. A. Grier, Owen Sound; A. Baird, St. Mary's; W. B. Hogarth, Tilsonburg; Geo. P. Leith, Spry; C. W. Belding, Katrine.

WHERE THE JOKE COMES IN.

'Tis now the fields and meadows sweet
Are filled with city charmers,
Who watch the farmers shock the wheat
The while they shock the farmers.
— Indianapolis Journal.

"What makes that new baby at your house cry so much, Tommy?" Tommy (indignantly)—"It doesn't cry so very much; and anyway, if all your teeth was out and your hair off and your legs so weak you couldn't even stand on them, I guess you'd feel like crying yourself."—Life.

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE”

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not confound us with other firms.

PUT

TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.80. Express prepaid. Cash with order.

C. F. SEGSWORTH, East,
6 Wellington St. Toronto.

Sample 25c. postpaid.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

T. A. LYTL & CO.,

Vinegar Manufacturers,

TORONTO.

Have reduced the price of
their Celebrated

BEAVER BRAND

PICKLES

Send for Quotations.



FAMOUS

“STAR”

Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

F. W. FEARMAN,
HAMILTON, ONT.

Condensed Mince Meat.

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all seasons.

Will not ferment in
warm weather.



The best and cheapest
Mince Meat on
Earth. Price re-
duced to \$12.00
per gross, net.

J. H. WETHEY, St. Catharines, Ont.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.



**MELTONIAN
BLACKING**

(As used in the Royal
Household)

Renders the Boots soft, dur-
able and waterproof.



**MELTONIAN
CREAM**

(white or black)

For Renovating all
kinds of Glace Kid
Boots and Shoes.



**ROYAL
LUTETIAN
CREAM**

The best for Cleaning
and Polishing Rus-
sian and Brown Lea-
ther Boots, Tennis
Shoes, etc.



**NONPAREIL
DE GUICHE**
Parisian Polish

For Varnishing Dress Boots
and Shoes is more elastic and
easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

RENNIE'S SEED · EXHIBIT.

One of the chief attractions in the Agricultural Hall, was the exhibit of the well-known seed firm, Wm. Rennie, Toronto. The design was something quite new, representing a cottage, upon the outside walls of which were tastefully arranged samples of grain and grasses in the straw, and specimens of roots and vegetables, altogether forming a complete and very attractive exhibit. Messrs. Rennie's customers have again succeeded in capturing all the leading prizes for field roots, grain and vegetables ; in many classes, not only the first, but second and third prizes also, were won with the product of seed supplied by the firm. This is certainly very creditable, and goes to show that the painstaking care exercised in the selection of their stocks is not without satisfactory results. Catalogues will be cheerfully furnished.

Cook & Cook, of Clinton, report that they have secured in the neighborhood of 30,000 barrels of apples, and are making big purchases in Halton county. The price has ranged \$1, \$1.25, and \$1.50. The firm will ship direct to Liverpool, Glasgow and Edinburgh.



COX'S GELATINE.

BEST AND GOES FARTHEST.

NO sulphuric acid or other injurious ingredients are used in preparing this gelatine as is the case with the

majority of other makes.

167 years of uninterrupted success. For sale by all leading
dealers. Agents for Canada

ARTHUR P. TIPPET & CO.

43½ WELLINGTON STREET, EAST, TORONTO.

THE FINEST
—IN THE LAND.

EVERY CHOCOLATE IS STAMPED

G. B.

CHOCOLATES

GANONG BROS., Ltd.

ST. STEPHEN, N.B.

"SUNSHINE"

What more do you want ?

Have you it in Stock ?

BREWSTER SOAP WORKS.

308--310 Greenpoint Ave.,
Brooklyn, N.Y., U.S.A.

J. M. LOWES SON & CO,
35 Wellington East,
Toronto Agents.

W. T. COSTIGAN & CO.,
Montreal Agents.

NEW Fruit NEW Canned Goods NEW Preserves

Our travellers will be around shortly with a complete line of samples.

We are showing some excellent values.

IN OUR STATIONERY AND FANCY GOODS DEPT.

M. MASURET & CO., Wholesale Grocers, **LONDON, ONT.**
STATIONERS, AND FANCY GOODS.

BATTY & CO'S PICKLES AND SAUCES

Are of the Finest Quality and Guaranteed Pure.

**Batty & Co.'s
NABOB SAUCE**

Is the Sauce of Sauces, and the most delicious for Fish, Hashes, Steaks, Stews, &c.

**Batty & Co.'s
NABOB PICKLE**

Is universally admitted to be the finest and most enjoyable Pickle in the World.

**Batty & Co.'s
JAMS, JELLIES, &
MARMALADES**

Are prepared of Ripe, Sound Fruits only and Refined Sugar.

THEIR CALF'S FOOT JELLIES

Are unsurpassed for quality and flavor.

Proprietors of the well-known
DR. KITCHENER'S SALAD CREAM.



123 and 125 FINSBURY PAVEMENT, LONDON.

WRIGHT & COPP, Agents, TORONTO.

S. A. VAN DAM & CO.,

37 Old Corn Exchange, Manchester,

—and—

23 Mathew Street, Liverpool, England.

Solicit Consignments of

**Bacon, Butter, Lard, Eggs, Cheese,
and Canned Goods.**

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

"REFERENCES"—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

BRITISH AMERICA STARCH CO.**PRICE LIST**

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each.	4¾c
Barrels, 175 lbs	4¾c
Kegs, 100 lbs	4¾c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6¼c
Brantford Gloss, 1 lb. cartoons.....	6¼c
Lily White Gloss, 1 lb. cartoons.....	6¼c
Canada Laundry, boxes 40 lbs	3¾c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages .	7c
Challenge Brand Corn, 1 lb. packages	6¼c
Brantford Cold Water Rice, 1 lb. cartoons	8½c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house if preferred.

THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.

It Pays to
keep a
Stock of

PERRIN'S COUGH DROPS

Write for quotations to
D. S. PERRIN & CO.,
LONDON, CANADA:



SALES MADE OR PENDING.

Henry Kearns, grocer, Vancouver, B.C., has sold out.

L. A. Agassiz, general merchant, Agassiz, B.C., has sold out.

M. A. Wilson, grocer, Winnipeg, has sold out to T. E. Williams.

PARTNERSHIPS FORMED AND DISSOLVED.

Burgoyne & Co., dry goods, groceries, etc., Fenelon Falls, Ont., have been succeeded by Burgoyne & Ryan.

REMOVALS AND DEATHS.

William Williams, grocer, Millbrook, Ont., has retired from business.

Joseph Tessier, of Joseph Tessier & Co., grocers, Montreal, is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Honore Martel, general merchant, Chicoutimi, Que., has assigned.

Guimont & Co., general merchants, St. Raymond, Que., have assigned.

Solomon G. Teal, general merchant, Broad Cove, N.S., has assigned.

Jeremiah C. Northrup, general merchant, Scotch Village, N.S., has assigned.

Stanislas Corbeil, general merchant, St. Leonard de Port Maurice, Que., has been asked to assign.

COLOR IN SALMON.

The New Westminster correspondent of the Vancouver News-Advertiser writes as follows:—In all the past history of the Fraser River fish market the white salmon has been unsaleable in the foreign markets, and only used in the Province when the red-fleshed salmon were scarce. Although this was admittedly only a fad, and the superiority of the red over the white a matter more of sight than taste, still the white was not in demand, and, therefore, almost valueless as an article of export. By degrees however, the people of the world at large have come to the wise conclusion that with eyes shut they could not tell which was which, and it was recently discovered that blind people liked the white fish best. Whether there is any logical reason for the change in the fashion or not, the fact remains that there is a continually increasing demand for the blonde variety and a large quantity will be packed and frozen this month. Next year 1893 being the period of the "big run," for which all the available energies and capital of the cannery operators will be put in use, it is probable that about as many of one color as of the other will be put up, or shipped fresh, with but slight difference in the market prices of the red and white varieties. Everything promises towards active operations in salmon for next season. The use of all the high grade varieties, the smallness of the pack for 1892 in all the Pacific Coast canneries, evolving better prices from low stocks, and natural expectations of abundance of the raw material are proof of this.

FRY'S

Pure Concentrated

COCOA.

To secure this article, please ask for "Fry's Pure Concentrated Cocoa."

"It is especially adapted to those whose digestive organs are weak."—Sir Charles A. Cameron, M.D.

ARTHUR P. TIPPET & CO., 43½ Wellington St. E., Toronto.
Agents for J. S. Fry & Sons for Ontario and N. W.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

SHINE

WITH

YOUR BOOTS



MANUFACTURED BY
PURE GOLD MFG. CO.
TORONTO.

IT IS ABSOLUTELY PURE!

No chemicals are used in its preparation as is the case with Dutch Cocoas, in which alkalis and other chemicals are introduced, to give apparent smoothness and strength to the decoction.

THE "MOST POPULAR" BLACK LEAD.

THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

"CLEANLINESS"
Nixey's
Black NO DUST
Lead

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE

"SILVER MOONLIGHT
PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.

NIXEY'S
"SOHO
SQUARE" **BLUE**

THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.

Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass
and Steel Work, &c., &c.
Won't Wear the Blades like
others.

6d. and 1s. Tins.

NIXEY'S
"INVICTA" **KNIFE POLISH.**

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Mr. W. Matthews, 7 Richmond St.
East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas
St., Montreal.

:- ENGLISH BISCUITS :-

All Grocers should keep a supply of genuine ENGLISH BISCUITS

—MANUFACTURED BY—

HUNTLEY & PALMERS

BISCUIT

MANUFACTURERS



TO HER MAJESTY

THE QUEEN, ETC.

READING AND LONDON, ENGLAND,

For which there is an ever increasing demand.

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award:

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures."

FOR PRICE LIST AND TERMS APPLY TO

Or to their representative,

MR. EDWARD VALPY,

28 RADE STREET,
NEW YORK.

HUNTLEY & PALMERS,
READING

and 162 Fenchurch Street,
LONDON, E. C., ENGLAND.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Sept. 22, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD. per doz
5 lb. cans, 1 doz. in case..... 19 80
1 lb. cans, 1 doz. in case..... 16 00
2 1/2 lb. cans, 1 and 2 doz in case..... 10 50
16 oz. cans, 1, 2 and 4 doz. in case..... 4 60
12 oz. cans, 2 and 4 doz. in case..... 3 70
8 oz. cans, 2 and 4 doz. in case..... 2 40
6 oz. cans, 2 and 4 doz in case..... 1 90
4 oz. cans, 4 and 6 doz in case..... 1 25

Per doz
Dunn's No. 1, in tins..... 2 00
Cook's Gem, in 1 lb pkgs..... 1 75
" " " 7 oz pkgs..... 85
" " " 2 oz..... 40
" " " 5 lb tins..... 65
" " " bulk, per lb..... 12
Per doz
Empire, 5 dozen 4 oz cans..... \$0 75
" " " 8 " " " " 1 15
" " " 16 " " " " 2 00
" " " 5 lb cans..... 9 00
" " " bulk, per lb..... 15

COOK'S FRIEND.

(in Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes..... \$2 40
" 10, in 4 doz boxes..... 2 10
" 2, in 6 " " " " 80
" 12, in 6 " " " " 70
" 3, in 4 " " " " 45
Pound tins, 3 oz in case..... 3 00
12 oz tins, 3 oz in case..... 2 40
5 oz tins, 4 " " " " 1 10
5 lb tins, 1/2 " " " " 14 00
Ocean Wave, 1/4 lb, 4 doz cases..... 75
" 1/2 lb, 4 " " " " 1 30
" 1 lb, 2 " " " " 1 90
" 5 lb, 1/2 " " " " 2 20
" 5 lb, 1/2 " " " " 9 60



WHITE STAR. per doz
4 oz tins, 8 doz in case..... 0 75
12 " 2 doz in case..... 2 00
5 lb " " " " " " 9 00
5 oz glass jars, 2 1/2 doz in case..... 1 10
10 oz glass jars, 2 doz in case..... 2 00
Bulk, per lb..... 0 15



doz. in Price
case p. doz
Dime cans, 4 " " " " \$1 00
4 oz " " " " 1 50
6 " " " " " 2 25
8 " " " " " 3 00
12 " " " " " 4 25
16 " " " " " 5 75
2 1/2 lbs " " " " 12 00
4 " " " " " 18 25
5 " " " " " 22 75
10 " " " " " 44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy..... 8 1/2
Arrowroot..... \$0 11
Butter..... 0 6
" 3 lbs..... 0 20
Cabin..... 0 7 1/2
Cottage..... 0 8 1/2

Digestive..... 0 10
Daisy Wafer..... 0 16
Garibaldi..... 0 10
Gingerbread..... 0 11
Ginger Nuts..... 0 10
Graham Wafer..... 0 09
Lemon..... 0 10
Milk..... 0 09
Nic Nac..... 0 12
Oyster..... 0 06
People's Mixed..... 0 10 1/2
Pic Nic..... 0 09
Prairie..... 0 08 1/2
Rich Mixed..... 0 14
School Cake..... 0 11 1/2
Soda..... 0 06
" 3 lb..... 0 20
Sultana..... 0 11
Tea..... 0 11
Tid Bits..... 0 09 1/2
Variety..... 0 11
Village..... 0 07 1/2
Wine..... 0 08 1/2

BLACKING.

Day & Martin's, pints, per doz \$3 20
" " " " " " 2 10
" " " " " " 1 10
Spanish, No. 3..... 4 50
" " " " " " 8 00
Japanese, No. 3..... 9 00
" " " " " " 4 50
Jaquot's French No. 2..... 3 00
" " " " " " 4 50
" " " " " " 8 00
" " " " " " 10 00
1-gross Cabinets, asst, 7 50
Egyptian, No. 1..... 9 00
" 2..... 4 50

BLACK LEAD.

Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1 oz.: 1/2 gro., 2 oz., or 1/2 gro., 4 oz.
F. F. DALLEY & CO.
Per gross
Silver Star Stove Paste..... 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross 2 10

CORN BROOMS.

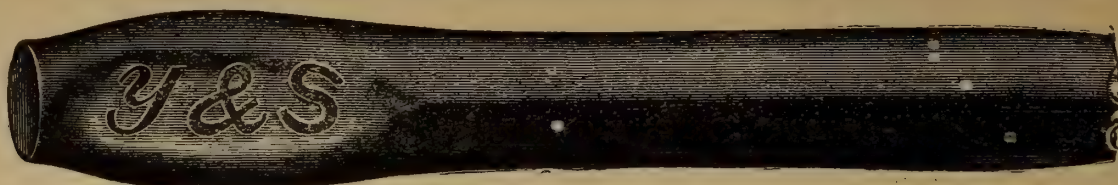
CHAS. BOECKH & SONS, per doz

X Carpet, 4 strings, net..... \$3 60
2 " " " " " " 3 20
3 " " " " " " 2
XXX Hurl 4 " " " " 2 90
1X " " " " " " 2 65
2X Parlor 4 " " " " 2 50
3 " " " " " " 2 25
4 " " " " " " 1 85
5 " " " " " " 1 50
Warehouse 4 " " " " 3 25
Ship 4 " " " " 4 00
1 Cable 2 wire bands, net..... 3 25
2 " 3 " " " " " 4 00

CANNED GOODS.

Per doz

Apples, 3's..... \$0 85 \$1 00
" gallons..... 1 75 2 00
Blackberries, 2..... 2 00 2 25
Blueberries, 2..... 1 10 1 25
Beans, 2..... 0 90 1 00
Corn, 2's..... 1 00 1 10
" Special Brands..... 1 30 1 60
Cherries, red pitted, 2's..... 2 10
Peas, 2's..... 1 05 1 15
Pears, Bartlett, 2's..... 1 75
" Sugar, 2's..... 1 50
Pineapple, Baltimore..... 1 50 1 60
Bahama.....
Peaches, 2's..... 2 00 2 25
" 3's..... 3 00 3 10
" Pie, 3's.....
Plums, Gr Gages, 2's..... 1 75 2 00
" Lombard..... 1 50 1 65
" Damson Blue..... 1 50 1 90
Pumpkins, 3's..... 0 90 1 00
" gallons..... 3 00 3 25
Raspberries, 2's..... 2 00 2 40
Strawberries, choice 2's..... 2 00 2 40
Succotash, 2's..... 1 65
Tomatoes, 3's..... 1 05 1 11
"Thistle" Finnan haddies..... 1 50



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLIE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current, Continued—

Lobster, Clover Leaf.....	2 75
" Crown flat.....	2 75
" tall.....	2 10
" Other brands.....	1 90
Mackerel.....	1 00
Salmon, talls.....	1 60
Sardines Albert, 1/2's tins.....	1 80
" flats.....	12 1/2
" Martiny, 1/2's.....	10 10 1/2
" 1/2's.....	16 17
" Other brands, 9 1/2 11.....	16 17
" P & C, 1/2's tins.....	23 25
" 1/2's.....	33 36
Sardines Amer, 1/2's.....	6 1/2
" 1/2's.....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans.....	\$1 60	\$1 75
" " 2 ".....	2 65	2 80
" " 4 ".....	4 80	5 00
" " 6 ".....	8 00	8 25
" " 14 ".....	17 50	18 50
Minced Collops, 2 lb cans.....	2 60	2 75
Roast Beef.....	1 50	1 75
" " 2 ".....	2 60	2 75
" " 4 ".....	4 75	5 00
Par Ox Tongue, 2 1/2 ".....	8 00	8 25
Ox Tongue.....	7 85	8 00
Luick Tongue.....	3 25	3 50
" " 2 ".....	6 00	6 25
English Brawn.....	2 75	2 80
Camb. Sausage.....	2 50	2 80
" " 2 ".....	4 00	4 25
Soups, assorted.....	1 35	1 50
" " 2 ".....	2 25	2 50
Soups & Bouilli.....	1 80	2 00
" " 6 ".....	4 50	5 00
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60	1 80
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35	1 50
Devilled Tongue or Ham, 1/2 lb cans.....	1 40	1 60
Devilled Chicken or Turkey, 1/2 lb cans.....	2 25	2 50
Sandwich Ham or Tongue, 1/2 lb cans.....	1 50	1 75
Ham, Chicken and Tongue, 1/2 lb cans.....	1 75	2 00

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 23 5c. packets.....	0 75
Orange Blossom (new) 150 pieces.....	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces.....	1 30
(with brilliant stone ring)	
Sapota, 150 pieces.....	1 00
Sweet Fern, 230 ".....	0 75
Red Rose, 115 pieces.....	0 75
Magic Trick, 115 ".....	0 75
Colah, 115 ".....	0 75
Puzzle Gum, 115 pieces.....	0 75
Bo-Kay, 150 ".....	1 00
Mexican Fruit, 36 5c. bars.....	1 20

Flirtation Gum (new)..... 0 65
(115 pieces)

C. T. HEISEL.

To retailers per box	
Red Jacket, 115 pieces.....	0 75
Royal Fruit, 36 5c. pkgs.....	1 20
Digestive, 120 pieces.....	0 80
Largest Heart, 150 ".....	1 00
Globe picture, 150 ".....	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars.....	1 20
Pepsin (Dyspepsia), 20-5c. Bars.....	0 70
Sweet Sugar Cane, 150 pieces.....	1 00
Celery, 100 ".....	0 70
Lalla Rookh (all flavors) 100 ".....	0 70
Jingle Bell, 150 ".....	1 00
Cracker, 144 ".....	1 00
O-Dont-O, 144 ".....	1 00
Little Jap, 100 ".....	0 70
Dude Prize, 144 ".....	1 00
Cluck Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleroy' clock guaranteed.).....	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.'S

Chocolate—	Per lb
French, 1/2's.....	6 and 12 lbs. 0 30
Caraccas, 1/2's.....	6 and 12 lbs. 0 35
Premium, 1/2's.....	6 and 12 lbs. 0 30
Sante, 1/2's, 6 and 12 lbs.....	0 25
Diamond, 1/2's, 6 and 12 lbs.....	0 22
Sticks, gross boxes, each.....	0 00
Cocoa, Homopatic, 1/2's, 8 & 14 lbs.....	30
" Pearl.....	25
" London Pearl 12 & 18.....	22
" Rock.....	30
" Bulk, in bxs.....	18

BENS DORP'S ROYAL DUTCH COCOA.

1/2 lb. cans, per doz.....	\$2 40
1/4 " " ".....	4 50
1 " " ".....	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, 1/2's, 6 lb. boxes.....	0 40
Vanilla, 1/2's.....	0 40
"Gold Medal" Sweet, 6 lb bxs.....	0 30
Pure, unsweetened, 1/2's, 6 lb bxs.....	0 40
"Fry's" Diamond 1/2's, 6 lb bxs.....	0 36
"Fry's" Monogram, 1/2's, 6 lb bxs.....	0 26
Cocoa—	per doz
Concentrated, 1/2's, 1 doz in box.....	2 40
" 1/2's.....	4 50
" 1 lbs.....	8 75
Homopathic, 1/2's, 14 lb boxes.....	0 34
" 1/2 lbs, 12 lb boxes.....	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homopatic Cocoa (1/2's).....	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa (in tins).....	40
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate.....	22
Mott's Caraccas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can Chocolate.....	20
Mott's Navy or Cooking Choc.....	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick.....	22 1/2
Mott's Confec Chocolate.....	22c-40
Mott's Sweet Choc. Liquors.....	21c-30

OOWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1 1/2, 1 lb. boxes.....	70 75
Iceland Moss 1/2 lb in 12 lb bxs.....	35
Soluble (bulk) 15 & 30 lb bxs.....	18 20
Soluble (tins) 6 lb and 12 lb.....	20
Cocoa Nits, any quantity.....	30 35
Cocoa Shells, any quantity.....	05
Cocoa Essence.....	per doz 1 40

Chocolates—

Mexican, 1/2, 1 lb in 10 lb bxs.....	36
Queen's Dessert, ".....	40
Vanilla, ".....	35
Sweet Caraccas.....	32
Chocolate Powder, 15, 30 lb bxs.....	25
Chocolate Sticks, per gross.....	00
Pure Caraccas (plain) 1/2, 1/4 lbs.....	40
Royal Navy (sweet).....	30
Confectioners' in 10 lb cakes.....	30
Chocolate Creams, in 3 lb bxs.....	30
Chocolate Parisien, in 6 lb bxs.....	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each.....	40
Baker's Vanilla in bxs 12 lbs each.....	52
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each.....	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	35
Spanish Tablets, 100 in box, 12 bxs in case.....	00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each.....	25
Grocers' Style, in cases 24 boxes, 6 lbs each.....	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	25

Cocoa—

Pure Prepared boxes, 12 lbs each.....	40
Cracked, boxes, 30 lbs each, 1 lb and assorted papers.....	92

Cracked, in bxs, 12 lbs., each, 1 lb. papers.....	32
Cracked, in bags, 6, 10 & 25 lbs each.....	2
Cocoa and shells, 12s and 25s.....	30

Breakfast Cocoa—

In bxs 6 & 12 lbs., each, 1 lb. tins.....	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45

Broma—

In boxes, 12 lbs., each, 1 lb. tins.....	40
--	----



"Highland Brand"
Evaporated
Cream, per
case..... 7 25
4 doz. 1 lb tins.....

CLOTHES PINS.

5 gross, per box.....	0 75
4 gross, ".....	0 85
6 gross, ".....	1 20

CHAS. BECKH & SONS, per box

5 gross, single & 10 box lots.....	0 75	0 80
Star, 4 doz. in package.....	0 85	
" 6 " ".....	1 25	
" 4 " cotton bags.....	0 90	

COFFEE.

GREEN c. per lb

Mocha.....	28 33
Old Government Java.....	25 35
Rio.....	17 20
Plantation Ceylon.....	20 31
Porto Rico.....	24 28
Guatemala.....	24 26
Jamaica.....	22 23
Maracaibo.....	24 26

WHOLE OASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

c. per lb

Java.....	33 37
Java and Mocha.....	34 36
Plantation Ceylon.....	35
Arabian Mocha.....	37
Santos.....	28 28
English Breakfast.....	16 24
Royal Dandelion in 1 lb tins.....	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	34
Our Own ".....	32
Jersey ".....	30
Laguayra ".....	28
Mocha and Java.....	35
Old Government Java.....	30 32 36
Arabian Mocha.....	35
Maracaibo.....	30
Santos.....	27 28

CANADA'S BEST WORK

will be shown in our FALL
NUMBER to be issued Oct.
first. Send copy at once.

The Toronto Biscuit and Confectionery Co.,

7 FRONT STREET EAST, TORONTO.

TRY THEIR SODA BISCUITS
TRY THEIR SWEET BISCUITS
TRY THEIR CONFECTIONERY
TRY THEIR JAMS AND JELLIES

A TRIAL ORDER WILL PROVE THEIR SUPERIORITY.

Prices current, continued—

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	36
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum	lb	\$0 02	\$0 03
Blue Vitriol		0 06	0 07
Brimstone		0 03	0 03½
Borax		0 12	0 14
Camphor		0 65	0 75
Carbolic Acid		0 80	0 50
Castor Oil		0 10	0 11
Cream Tartar		0 28	0 30
Epsom Salts		0 01½	0 02
Paris Green		0 16	0 17
Extract Logwood, bulk		0 13	0 14
Gentian		0 10	0 13
Glycerine, per lb.		0 17	0 20
Hellebore		0 16	0 17
Iodine		5 50	6 00
Insect Powder		0 30	0 35
Salpêtre		0 08½	0 09
Soda Bicarb, per keg		2 50	2 75
Sal Soda		1 00	1 25
Madder		0 12½	...

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

(SEELY'S FLAVORING) per doz

Concentrated, 2 oz. full measure	1 75
" 4 oz.	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more.

FLUID BEEF.

JOHNSTON'S, MONTREAL

Cases, No. 1, 2 oz tins	per doz	\$2 75	\$3 00
" No. 2, 4 oz tins		4 50	5 00
" No. 3, 8 oz tins		8 00	8 75
" No. 4, 1 lb tins		12 60	14 25
" No. 5, 2 lb tins		25 00	27 00

FRUITS.

FOREIGN.

Currents, Provincial, bbls.	4½	5½
" " " " bbls	4½	6
" " " " cases	6	6½
" Filistras, bbls	...	...
" " " " bbls	...	...
" " " " cases	6½	6½

Currents, Patras, bbls	6	7
" " " " bbls	6½	7½
" " " " cases	7½	7½
" Vostizzas, cases	7½	9½
" " " " cases	8½	10
" 5-crown Excelsior (cases)	8	8½
" " " " cases	8½	8½
Dates, Persian, boxes	5	5½
Figs, Elemes, 14oz., per box	...	...
" 10 lb boxes	...	...
Prunes, Bosnia, casks	4½	5½
" " " " cases, new	6	7½
Raisins, Valencia, offstalk	3½	4½
Selected	6½	6½
Layers	7	8
Raisins, Sultanas	8½	11
" Eleme	...	...
" Malaga:	...	...
London layers	2 25	2 65
Loose muscatels	...	...
Imperial cabinets	...	...
Connoisseur clusters	...	...
Extra dessert	...	...
Royal clusters	...	...
Fancy Vega boxes	...	...
Black baskets	2 75	2 85
" qrs	...	...
Blue " " qrs	...	...
Fine Dehesas	...	...
" qrs	...	...
Lemons	6 00	7 00
Oranges, Rodi	6 25	6 50
" Valencias	...	...
" Messina	...	...
" Seedlings	...	...
" Navels	...	...

DOMESTIC.

Apples, Dried, per lb.	0 04½	0 04½
do Evaporated	0 04	0 07

FISH.

Oysters, per gallon	...	...
" select, per gallon	...	...
Pickelrel	per lb	0 06
Pike	do	0 03
White fish	do	0 07½
Manitoba White fish	do	...
Salmon Trout	do	0 07½
Lake herring	p. 100	2 00
Pickled and Salt Fish:		
Labrador herring, p. bbl	6 00	6 25
Shore herring	...	5 00
Salmon trout, per ½ bbl	5 00	5 50
White Fish, ½ bbl	5 50	5 75
Dried Fish:		
Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish	per lb	0 04½
Boneless cod	...	0 06½
Smoked Fish:		
Finnan Haddies, per lb	0 07½	0 08½
Bloaters	per box	1 00
Digby herring	...	0 15
Sea Fish: Haddock per lb	0 05	0 06
Cod	...	0 07½
B.C. salmon	...	0 17
Market Cod	...	...
Frozen Sea Herrings	...	...

GRAIN.

Wheat, Fall, No. 2	0 76	0 77
" Red Winter, No 2	0 76	0 77
Wheat, Spring, No 2	0 73	0 74
" Man Hard, No 1	0 93	0 95
" " " " No 2	0 86	0 87
" " " " No 3	0 76	0 76

Oats, No 2, per 34 lbs	32	33
Barley, No 1 per 49 lbs.	52	54
" No 2 extra	48	49
" No 3	44	45
Rye	79	81
Peas	58	59
Corn	52	53

HAY & STRAW.

Hay, Pressed, "on track	9 50	10 50
Straw Pressed, "	6 50	7 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis	2 30	
40 dy	2 35	
30 dy	2 40	
20, 16 and 12 dy	2 45	
10 dy	2 50	
8 and 9 dy	2 55	
6 and 7 dy	2 70	
5 dy	2 90	
4 dy A P	2 90	
3 dy A P	3 30	
4 dy C P	2 80	
3 dy C P	3 20	

HORSE NAILS:		
"C" 60 and 5 per cent. from list.		
HORSE SHOES:		
From Toronto, per keg	3 60	3 70

SCREWS: Wood—

Flat head iron 7½ p.c. dis		
Round " 7½ p.c. dis.		
Flat head brass 75 p.c. dis.		
Round head brass 70 p.c.		

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]		
1st break (25 in and under)	1 35	
2nd " (26 to 40 inches)	1 55	
3rd " (41 to 50 ")	3 40	
4th " (51 to 60 ")	3 70	
5th " (61 to 70 ")	4 00	

ROPE: Manila	0 11½	
Sisal	0 09½	
New Zealand	0 08½	

AXES: Per box, \$6 to \$12.		
SHOT: Canadian, dis. 12½ per cent.		
HINGES: Heavy T and strap	0 04	0 05
" Screw, hook & strap	0 03	0 04

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb	5½
No. 1	"	5
No. 2	"	4½
No. 3	"	4

TURPENTINE Selected packages, per gal

LINSEED OIL: per gal, raw	0 57	0 57½
Boiled, per gal	0 60	0 60½

GLUE: Common, per lb.

INDURATED FIBRE WARE.

½ pail, 6 qt.	\$4 00	
Star Standard, 12 qt	4 50	
Milk, 14 qt.	5 50	
Round bottomed fire pail, 14 qt.	5 50	

Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00

Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Jams, absolutely pure—apple	\$0 06
Family	0 07
Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb.	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12
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LICORICE.

YOUNG & SMYLYE'S LIST.

5 lb boxes, wood or paper, per lb	0 1
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity Licorice, 200 sticks	1 45
Imitation Calabria, 5 lb bxs	0 72½
p lb	0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net	\$12 00
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MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ½ and 1 lb tins	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup. in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine, "	15

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

Prices current, continued.

NUTS. per lb

Almonds, Ivica	13 14
" Tarragona	15
" Fornigetta	13 14
Almonds, Shelled Valencias	28 30
" Jordan	40 45
" Canary	28 30
Brazil	10 12½
Cocoanuts	5 6
Filberts, Sicily	10½ 11
Pecans	11 15
Peanuts, roasted	10 12
" green	9 10
Walnuts, Grenoble	14 15
" Bordeaux	10 11
" Naples, cases	12 13
" Marbots	12 13
" Chilis	12 13

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal.
Canadian	0 14 \$0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

THE T. A. SNIDER PRESERVE CO.,
CINCINNATI.

(Wright & Copp, Toronto, Agents.)

Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce	4 50
" " " ½ pts	3 25
Soups (in 3 lb. cans).	
Tomato	3 50
Fancy—Chicken, Mock Turtle,	
Cream of Corn Pea, Celery,	
Asparagus	4 50
Fancy—Chicken Gumbo, Or	
Tail, Consomme Bouillon,	
Mulligatawny, Mutton Broth,	
Beef, Pea, Printanir, Julienne	
Vermicelli, Vegetable	4 25

LEA & PERRIN'S. per doz.	
Worcester Sauce, ½ pts.	\$3 60 \$3 75
" " pints	6 25 6 50
LAZENBY & SONS Per doz	
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—half pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY. Per lb	
Butter, creamery, tubs.	\$0 20 \$0 22
" dairy, tubs, choice	0 14 0 17
" " medium	0 12 0 13
" low grades to com	0 12 0 13
Butter, pound rolls	0 19 0 20
" large rolls	0 14 0 16
" store crocks	0 14 0 16
Cheese	0 09½ 0 11½

COUNTRY

Eggs, fresh, per doz.	0 11½ 0 12
" limes	1 00 1 25
Beans	1 75 2 25
Onions, per crate	1 25 1 50
Potatoes, per barrel	0 13 0 18
Hops, 1890 crop	0 18 0 25
" 1891	0 18 0 25
Honey, extracted	0 05 0 07
" section	0 12 0 14

PROVISIONS.

Bacon, long clear, p lb.	0 08
Pork, mess, p. bbl.	13 00 14 00
" short cut	16 00 16 50
Hams, smoked, per lb.	0 11
" pickled	0 09½ 0 10
Bellies	0 11
Rolls	0 09
Backs	0 11
Lard, Canadian, per lb	0 09½ 0 10½
Compound	0 08 0 09
Tallow, refined, per lb.	0 05 0 05½
" rough	0 02

RICE, ETC.

Rice, Aracan	3½ 4
" Patna	4½ 5½
" Japan	5 6
" extra Burmah	3½ 4
" Java extra	6½ 7
" Genuine Old Carolina	9½ 10

Grand Duke	6½ 7½
Sago	4½ 5½
Tapioca,	5 5½

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND Per lb.	
Pepper, black, pure	\$0 12½ \$0 15
" fine to superior	10 18
" white, pure	20 28
" fine to choice	30 35
Ginger, Jamaica, pure	25 37
" African, "	18
Cassia, fine to pure	18 25
Cloves, "	14 25
Allspice, choice to pure	12 15
Cayenne, "	30 35
Nutmegs, "	75 1 20
Mace, "	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

BRITISH AMERICA STARCH CO
BRANTFORD.

1st quality white, in kegs and bbls	4½
1st quality white, 3 lb. cartoons.	4½
Lily White gloss, crates	6½
Brantford gloss, 1 lb.	6½
Lily White gloss, 1 lb chromo.	6½
Canada Laundry, Boxes	3½
Pure Prepared corn	7
Challenge Corn	6½
Rice Starch, fancy cartoons.	8½
" cubes	7½

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb " "	8
38 to 45-lb boxes.	8½
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb.	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers.	9½
38 to 45 lb boxes.	9

Oswego Corn Starch—for Puddings,

Custards, etc.—

40-lb boxes, 1 lb packages	6½
20-lb " "	6½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½

Laundry Starches—

No. 1, White, 4 lb. Cartons	4½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	3½
Ivory Gloss, six 6 lb. boxes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivoryine Starch in cases of 40 packages	\$3 00

SUGAR.

Granulated	4½ 5
Paris Lump, bbls and 100 lb. bxs	5½
" 50 lb. boxes	5½
Extra Ground, bbls	5½
" less than a bbl	5½
Powdered, bbls	5½
" less than a bbl	5½
Extra bright refined	4½
Bright Yellow	3½ 4
Medium	3½
Brown	3½

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.

Per lb.	
bbls: ¼ bbls	
D	1½ 2
M	2 2½
B	2½ 2½

W. G. A. LAMBE & CO., Commission Merchants, TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

JOHNSTON'S FLUID BEEF

The Great
Strength-giver.

The most perfect form of concentrated nourishment

Stimulating, - Strengthening, - Invigorating.

"Extra Space"

How much will you want in the handsome fall
number that we are getting out. Send for rates.

10 FRONT ST. EAST.

Kingsford's Oswego STARCH.

STRONGEST.

PUREST.

BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

(Others so-called are imitations of our brand.)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING
JOBBER IN CANADA.T. KINGSFORD & SON
OSWEGO, N.Y.

You

Will do your Customers a great Kindness by recommending

NEW COLD PROCESS

Ivoryine Starch.

THE MOST PERFECT FOR COLLARS, CUFFS AND SHIRTS.

Prices current, continued—

V.B.	21	23
E.V.B.	22	24
E. Superior	22	24
XX	22	24
XXX	22	24
Crown	3	3 1/2
MOLASSES.		
Trinidad, in puncheons...	0 35	0 37
" bbls.	0 38	0 46
" 1/2 bbls.	0 40	0 40
New Orleans, in bbls.	0 30	0 52
Porte Rico, hdds.	0 38	0 40
" barrels.	0 42	0 44
" 1/2 barrels.	0 44	0 46
SOAP.		
Ivory Bar, 1 lb. bars...	per lb	5 1/2
Do. 2, 6-16 and 3 lb bars	"	5
Primrose, 1/4 lb bars, wax W	"	4 1/2
John A. cake, wax W. per doz	"	42
Mayflower, cake,	"	42
Gem, 3 lb bars per lb.	"	3 1/2
" 13 oz, 1 and 2 lb. bars	"	3 1/2
Queen's Laundry, per bar.	"	5 1/2
Pride of Kitchen, per box.	"	2 75
Sunshine, boxes, 100 tablets	"	6 50
" 50	"	3 40
MORSE'S SOAPS.		
Mikado (wrapped)	Per lb	0 04 1/2
Eclipse	"	0 04 1/2
Stanley Bar	"	0 04 1/2
Defiance	"	0 04 1/2
Toronto, 12 oz.	Per doz	0 50
Ruby, 10 oz.	"	0 30
Monster, 8 oz.	"	0 24
Detroit, 14 oz.	"	0 48
Lily White	"	0 90
Everyday	"	0 80
Queen City, 14 oz.	"	0 72
Per box		
Mottled in 5 box lots, 100 bars	"	5 00
" 60 bars.	"	3 00
Floater (boxes free)	"	6 50
Electric	"	2 75
Hard Water Electric	"	2 50
Royal Laundry	"	3 25
Octagon	"	4 00
Per doz		
Royal Magnum	"	0 25
" 25 doz per box.	"	0 20
Anchor, Assorted	"	0 40
" Castile	"	0 50
Morse's Assorted	"	0 45
Morse's Roso	"	0 45
" Windsor	"	0 45
" Castile	"	0 45
Bouquet, paper and wood	"	0 80
Prize Magnum, White Castile	"	0 72
" Honey	"	0 72
" Glycerine	"	0 72
" Oatmeal	"	0 72
Per box		
Honeysuckle	"	0 72
Sweet Briar	"	0 85
Extra Perfume	"	0 55
Old Brown Windsor Squares	"	0 30
White Lavender	"	1 00
Per doz		
White Castile Bars	"	0 85
White Oatmeal	"	0 85
Persian Bouquet, paper	"	2 50
Oriental	"	0 45
Pure Coconut, 3 doz. bxs, wood	"	0 40
Heliotrope paper	"	1 50
Carnation	"	0 60
Rose Bouquet	"	0 60
Cocoa Castile	"	0 40
Arcadian	"	0 45
New Arcadian, per gross	"	4 25
Ocean Bouquet	"	0 45
Barber's Bar, per lb	"	0 25
Pure Bath	"	1 00
Magnolia	"	1 20
Oatmeal	"	0 85

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS	
Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" seconds	17 19
" thirds	15 17
" common	11 14

PING SUYTS.

Young Hyson—	
Half chests, firsts	28 32
" seconds	16 19
Half Boxes, firsts	28 32
" seconds	16 19

JAPAN.

Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, 1/2 chests Pekoe	16 22
" Oolong	14 15
" Gunpowder	16 19
" Siftings	5 9

Congou—

Half Chests, Kaisow, Mon-	12 60
ing, Pakling	
Caddies, Pakling, Kaisow	18 50

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30
CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T &	
B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	60
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5	65
lbs.	
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz. packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	
16 1/2 lbs.	54
Gem, 3 x 6, 3s. caddies 16 1/2 lbs.	53
St. Lawrence, 2 x 3, 7s. caddies	
about 17 lbs.	51
Banner, 2 x 3, 7s. caddies about	
17 lbs.	48
Sterling, 2 x 3, 7s. caddies about	
17 lbs.	46
Louise, Solace, 12s. caddies about	
16 lbs.	46
Florence, Solace, 12s. caddies	
about 17 lbs.	42
Hawthorne, 8s. butts 23 lbs.	47
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	
4 lbs.	65
Empire, 3 x 6, 4s. spaced 8s. bxs	
4 lbs.	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14 1/2 oz. Spaced 6s.	
Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies	
about 20 1/2 lbs.	50
Currency, 3 x 3, 7s. Rough and	
ready. Caddies about 21 lbs.	49
Kentucky, 1 1/2 x 3, 13s. Caddies	
about 21 lbs.	50
Kentucky, 1 1/2 x 3, 7s. Caddies	
about 21 1/2 lbs.	49

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about	
22 lbs.	47
Morning Star, 12s. Butts about	
22 1/2 lbs.	43 1/2
Montreal Twist, 12s. Caddies	
about 23 lbs.	44
Anchor Twist, 12s. Caddies about	
23 lbs.	42 1/2

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	
Per M	
Madre E' Hijo, Lord Landsdown	\$60 00
" Panetelas	60 00
" Bouquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	65 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	60 00
" Conchas de Regalia	60 00
" Bouquet	55 00
" Pins	60 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	
Per M.	
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	5 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOES.

Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpgk, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	1 15
Athlete, per lb	10 50
Hyde Park	

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1.. \$1 70
" 3 " " "	" " 1 90
Pails, 2 hoops, clear	No. 2.. 1 60
" 3 " " "	" " 1 80
" 3 " painted	" " 1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	\$1 90
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double	2 75
" Jubilee	3 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 caselots, single cases	
Parlor	1 60
Telephone	3 60
Telegraph	3 80
Safety	4 20
French	3 60
Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40
per doz	
Mops and Handles, comb.	1 25
Butter tubs	\$1 60
Butter Bowls, crates ast'd	3 60



WASHING COMPOUND.

Housekeeper's Quick-	
Washing per case.	
5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO. per box

1 box containing 2 doz. bc. pkgs.	0 50
1 " 2 doz. 10c.	1 00



BREADMAKER'S

per box

5c packages 36 in box	1 00
2c " 45 in box	0 50

— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

J. EDWARDS. J. E. INSLEY.

"LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS,
Proprietors

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accommodation for Travelers. Rates, \$2.00 and \$2.50.

B. G. BRETT,
Medical Director

J. HASTIE,
Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commerce in Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished,
Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop.

FRED. SPRADO, Mgr

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.

H. SMITH, Proprietor.

The Hotel Wilson.

NANAIMO, B. C.

The largest and best Hotel in the city.

JOS. RICHARDS,

Proprietor.

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That don't require the Carbon paper to make sure an exact copy. That's what it is and J. K. Cranston, Galt, is the wholesale Canadian Agent for them. Send for samples and price list of them and the Perfection Black Leaf or Carter and Grip's books. Read the following:

J. W. CRANSTON, Galt.

DEAR SIR,—Enclosed please find amount of account. I am well pleased with check books, they are greatly ahead of the old black leaf system.

Yours truly,

WM. MCKEE.

Orton, Aug., 29, '92.
Telegraph order to J. K. Cranston, Galt. Sample was sent Aug. 8th. "Send one hundred Happy Thought Check Books C. O. D. Express."

W. H. DUNKIN.

Cornwall, Aug. 10th.

Everybody likes the idea. Send for samples.

CORTICELLI

SPOOL SILKS & TWISTS,

EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,

ST. JOHNS, P. Q.

The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.

Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish, and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - - - ONT.

THE Oakville Basket Co.,

MANUFACTURERS OF

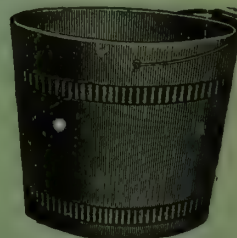


1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

DURABLE PAILS AND TUBS.



TRY

THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

THE RIPANS TABLETS regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blisters on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhoea, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Pimples, Rash of Blood, Rush of Blood to the Head, Sallow Complexion, Salt Head, Scrofula, Skin Disease, Stomach, Tired Liver, Ulcers, and every other disease that impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tablet after each meal. A continued use of the Ripans Tablets is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross \$2, 1-2 gross \$1.25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O. Box 672, New York.



ORDER
- IVORY BAR
SOAP

Ask for
GOLDEN FINNAN HADDIES,
SUPERIOR TO ALL OTHER BRANDS.

SOLD BY ALL GROCERS.

H. W. NORTHRUP & Co.
AGENTS,
South Wharf, Saint John, N. B.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Agencies. Mfg Co., Hull, P. Q.
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TORONTO SALT WORKS,
128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

DAWSON & CO.,
32 WEST MARKET ST.,
TORONTO.

FRUIT, PRODUCE AND COMMISSION
MERCHANTS.

We handle Bananas, Oranges, Lemons, Peaches, Pears, Plums, Grapes, Apples, Mellons and all kinds of fruits and vegetables and nuts.

Butter, eggs and general Farm Produce. Orders and consignments solicited.

Telephone No. 1471. Scatter goods code.



FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

If you want a **Good Lantern** see the
"Crank" Tubular.



"You simply turn the Crank."
BEST BECAUSE:

- 1st. Foot and Oil Pot drawn from one piece of tin.
- 2nd. Tubes made of one piece of tin and bent at the corners.
- 3rd. The only Lantern on which top spring is self-adjustable.
- 4th. Most easily lighted - Simply "Turn the Crank" and the globe swings back.
- 5th. No burning of fingers. Crank never becomes hot. Slow dealers won't have it till next year. Live ones will write us at once.

GOWANS, KENT & CO.,
Toronto and Winnipeg.



One of those priceless heritages of the past. - The Week End.

Invaluable to blend with wines or spirits. - Civil Service Gazette, London.

A name to conjure with. - Sporting Times, London.

JAMES LOBB

Agent for Canada,
30 Wellington St. E., TORONTO.



HYDE PARK, ATHLETE, PURITAN, DERBY. SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. VI.

TORONTO, SEPTEMBER 30, 1892.

No. 40

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862
Only Medal Dublin 1865

Only Silver Medal Paris 1875
Grand Gold Medal Moscow 1872 & 78

1878
CROSS OF THE
LEGION OF HONOUR

TO THE COURT OF HOLLAND AND THE KING OF ITALY
TO THE PRINCE OF WALES

Trade Mark Bulls Head

ASK YOUR
WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

H. A. NELSON & SONS
Manufacturers and Wholesale Dealers
56 AND 58 FRONT ST. W.
TORONTO.



MAKE SIMPLY WITH BOILING MILK OR WATER
FOR SALE BY ALL GROCERS.

DUNN'S
BAKING
POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.



THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

THE CANADIAN GROCER

The McKay Milling Co., Ltd.,

OTTAWA,

Manufacturers of High Grade Patents, Strong Bakers,
and Family Flours.

OATMEAL—Granulated, Mid Cut, Fine Cut, Flour Cut and Round Cut.

WE MAKE THE CELEBRATED **K-Y**—ROLLED OATS.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any
foreign language.

J. H. CAMERON, 10 Front St. E.

GOLD MEDAL, PARIS, 1878.



**W. BAKER & Co.'s
Breakfast
Cocoa**

*Is Absolutely Pure
and it is Soluble.*

**Unlike the
Dutch Process**

*No alkalis or
other chemicals
or dyes are used
in its manufac-
ture.*

A description of the chocolate
plant, and of the various cocoa and
chocolate preparations manufac-
tured by Walter Baker & Co., will
be sent free to any dealer on
application.

W. BAKER & CO., Dorchester, Mass.

CROSSE & :- -: BLACKWELL'S

CELEBRATED

Pickles,
Sauces,
Jams,
Potted Meats,
Table Delicacies

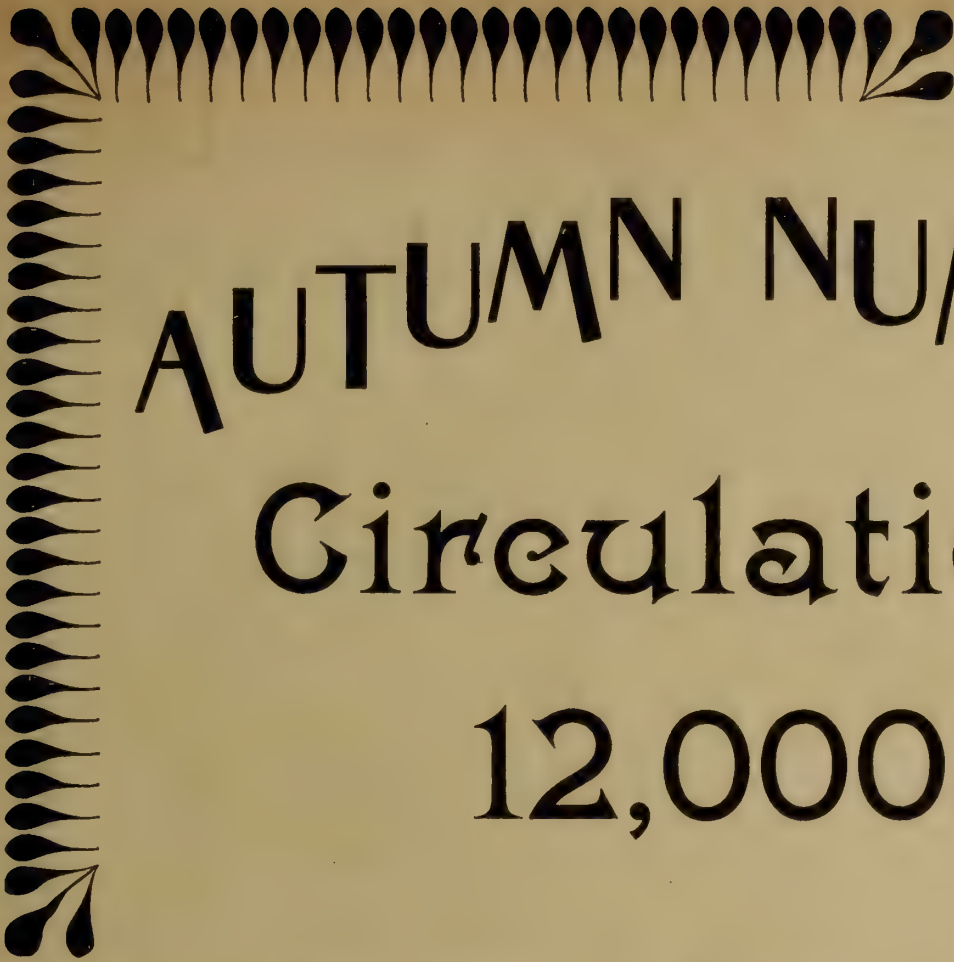
ARE SOLD BY

ALL GROCERS IN CANADA.



We have removed
to our new premises,
No. 146 & 148 Car-
ling St. Call and see
us when in our City.

**GORMAN,
ECKERT
& CO.
LONDON.**



AUTUMN NUMBER

Circulation,

12,000

THE LAST DAY

For receiving advertising copy for the Autumn Issue of THE CANADIAN GROCER, with its circulation of 12,000 to every Grocer, Canner, Produce Dealer, Provision Dealer and General Storekeeper in the Dominion is

: October 3rd. :





THE EDDY CO'S

Policy is to advertise in the Daily and Weekly Papers so as to insure a steady demand among consumers for their

Matches, Pails, Tubs, Washboards,
Indurated Wares, and Papers, &c., &c.

Toronto Branch, 29 Front St. W.

Montreal Branch, 318 St. James St.

Factories at Hull.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, SEPTEMBER 30, 1892.

No. 40

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 10 Front St. E.
MONTREAL OFFICE: 148 St. James St.
E. Desbarats, Manager.

NEW YORK OFFICE: Room 41, Times Building.
Roy V. Somerville, Manager.

EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

The American Sugar Refining Co., otherwise the Trust, must be a very beneficent concern, if its President truly represents it in an explanation he is reported to have given of the stringency in the current supply. He denies that quarantine delays in the receipt of raw beet sugar have anything to do with the advance, or with the company's newly-adopted proviso to all orders, that they are taken subject to adjustment. The cholera scare, he believes, causes a rush for sugar, because buyers apprehend that scarcity must follow any check to the importation of European sugar, and as the consumption is at its height just now the Company has to regulate distribution so that each part of the country shall get its share. This is supposed to be the meaning of the condition "subject to adjustment." But he adds that the Company has always made it a rule to prevent speculation in high-grade sugars, and it is for that reason, he admits, that the proviso in question is tacked to all orders. The Trust gauges the supply to prevent its forming in accumulations

to the advantage of the accumulators in various parts of the country. It steps in to prevent the speculative jobber from getting control of a big lot and selling it at a large profit. Thus it protects the public and the jobbers who cannot afford to operate on such a scale. But there is another aspect of the case on which the generous Trust is likely to keep its attention addressed all the while, and that is the advantage to prices, which of course can be best cultivated by keeping the supply in the capacious hands of the Trust itself. This is the way to censure for itself the hog's share of the benefit that may be derivable by further increase to the price, and by doling out the supply stintedly the demand may be gently exercised until it is prepared to pay a fraction more. The Trust will then be in the very best possible shape to make this advance its undivided own.

* * *

The producers of sugar in the United States are now putting in their applications for bounty upon the growing crop. It is expected that the bounties on cane, beet, maple, and sorghum sugar will altogether amount to \$9,000,000. The makers of maple sugar would prefer to the bounty a heavy duty against the maple sugar from Canada. They allege that the formalities necessary to establish a claim for bounty keep them off the market until the Canadians have placed their stock and exhausted the first fresh strength of the demand. When the domestic producers are ready to sell, they say the popular demand for maple sugar as a delicacy of the season is pretty well over, and the sugar has then to sell at the price it can command in competition with the necessary sweets.

* * *

The new pack will usher the canned goods trade into another phase. There is every indication that the production of canned

vegetables this year will be excessive. The number of canneries in operation has been swelled by additions made this season, notwithstanding that the output of canning factories existing last year was rather beyond the capacity of consumption to take up. Everybody now looks for low prices—the canners as well as the jobbers and retailers—and it is naturally expected that low prices will be more or less prepared for, that is, that the quality will be shaded down to the price. This disposes buyers to be critical, and disposes the manufacturers of high class goods to invite and submit to rigid tests for quality. The manufacturers of goods whose reputation has never wavered from the high mark they set out along may perhaps find buyers so captious this year as to want samples. The names that sellers have been able to conjure within the past will be likely to suffer in the general mistrust that new brands, low prices and excessive production will engender. Buyers will suspect that makers of the finest goods will be forced to a lower standard of quality by lower prices. In this, however, these canners have their opportunity. If they are willing to sell according to sample they will be able to get all their pack placed, but it is unlikely that they will get good prices for it. This market is regarded as a difficult one for a new manufacturer to get into, but low prices will loosen the bolts that bar out quality allied to value, and the makers of poor goods will sell some of them, at all events, if they have nothing to recommend them but their cheapness. It would be a good thing if some of the salutary effects of the cholera alarm would extend to people's care about the food they eat. That might avail to protect them from the rubbishy goods that are apt to come out of a state of over production. The price is always fixed, where it is not under a combine's control, by the excess over the needs of consumption.

AUTUMN NUMBER--12,000 CIRCULATION.

The bucket will slop over this fall if no nipping frost intervenes. Canners realize this, and it will be extraordinary if the pack does not show a good deal of off-grade stuff as well as an excess. Present prospects, both as to quantity and price, warrant the belief that consumption may thoroughly gorge itself next year without exhausting the supply or raising the price. But buyers who are determined to sell only acceptable goods should not be ruled by the lowest price. Let the goods speak for themselves. The diversities of quality that are now arising in the canned vegetable department are really in the interests of the best shopkeeper. The man who selects according to quality, not the man who selects according to lowness of price, will attach the best class of trade. Good quality at a fair price is what wins in the long run in all articles intended for food. The poorest consumer will add a cent or two per lb. for decent butter rather than take rank stuff because it is cheap. In canned goods the same is the case, and purveyors will find that the best quality will always sell. If it is necessary to do with a little less profit, it will pay in time to depend strictly on merit for the development of the canned goods business.

* * *

Economic conditions are very inconstant. Circumstances of production, distribution, transportation, consumption, etc., make the basis of every article of merchandise variable. It is pleasant to see the fluctuations for a while steady on the side of gain, as they have been in regard to butter. It looks as if we would recover the position in the English market from which we retired about ten years ago. We are certainly making headway. Every autumn for the past three years the price of butter has improved, and every spring during the same time stocks at all accumulating centres have shown a tidier appearance and have appreciated in market value. It looks as if we were emerging from that woeful condition in which we used to be plunged and almost swamped every spring by the volume and inferiority of the butter then marketed. Dairy and store-packed butter are plainly more merchantable than they were three years ago. This fall the better state of the market is partly due to the good prices farmers have been able to get for cheese, which led more of them to join the companies or associations operating the factories. That no doubt drew a large quantity of the

raw material from butter. The quality of the butter produced is entitled to its share of the credit, however. The average of quality has risen very appreciably upon this market in the time under consideration. Country merchants have probably helped along the reform, as their experience of loss should make them earnest agitators of better butter. The enlightened policy of both the Dominion and the Ontario Government has undoubtedly done much to elevate butter-making, and the best results have followed the Travelling Dairy in its progress through the country. Our creamery butter sells at good prices, and sells freely. We have the pasture ground for an immense extension of our dairying operations, and if we are careful to strive after quality we can depend on the English market to enlarge as our production enlarges. Continental butter is at the moment at a disadvantage in England, owing to dread of the cholera. Any ground gained now by Canadian butter will be permanently gained, unless our makers prove themselves unworthy of the foothold.

* * *

In our correspondence columns this week Mr. Hustwitt gives shape to the proposal for a competition in tea testing, and submits the draft of a programme which he considers would fit the occasion. As the matter has now got into the stage of formal resolution, let it by all means go on. The diffusion of knowledge relating to tea can injure no one and will benefit the whole trade. The discussion has been followed with intense interest by the trade, and should not end in a blind termination. It should lead to something. Independently of the direct fruits of such a contest, the benefits that would result from bringing the grocers together would be valuable. Tea-selling requires something more than the arts of a trader. It involves a large amount of technical knowledge, and the successful tea merchant must be more or less of an expert. No craft amounts to much that has not its mysteries, and if everything in the grocery trade were obvious to a superficial student there would be no barrier to invasion from other trades, and anybody might be a grocer who would. It is true that there is too low a conception of the grocery trade, and that therefore there are people enter it who further drag down its status in the eyes of outsiders. But this is all the more reason why the genuine grocers should cultivate the secrets of the trade, and make special knowledge so necessary that none

who do not possess it can come into competition with established grocers. In tea the grocer has something that will afford him ample scope for study and experiment, and that will yield him ample returns for all the attention he gives it. In nearly everything else competition is largely a matter of conflicting prices. In tea it can be made a matter of rival abilities, and the best man will win if he is a worker. Good tea merchants make it a point to direct their customers how to prepare the tea, and are very express in all their directions, as upon the observance of these their success is partly dependent. The trade should therefore seize the opportunity that crops up when doctors differ, and extract from it all the advantage they can. We hope the next week will bring in a good budget of letters upon this proposal, and that the proposal itself will issue in a competition in some form. It would be desirable that more competitors should enter the arena than those named in the programme, but that is a matter of detail. The value of the proposed programme is that it gives something to discuss, and it can be amended or modified to suit the competitors. A test of some kind appears to be certain; as none of those who have put their hand to the plough are of the faltering kind. They believe firmly in what they profess, and have the courage of their convictions. But it would increase the interest and benefit if the competitors included some other tea men.

* * *

There are some men whose favorite way of boasting and explaining their timely retreats, is to claim that they know their own terrific strength, and that they shun danger or forbear for fear they might hurt somebody very badly. In the same way there appear to some grocers who in the interests of public order refrain from dressing their windows, because they know that any of the masterpieces of their handiwork in the shop front would be likely to cause an obstruction on the street, owing to the collections of admiring by-standers that would there assemble. We have heard of such triumphs in window-dressing, but they usually sadden the artist, and it is never recorded that the police have to rebuke him for constructing another such striking spectacle in his front window. When the police authorities have to place a man at a fascinating window for the purpose of keeping the crowd moving on, the window-dresser has evidently wrought too much while the fine frenzy was upon him. But it will not often carry him away thus, and he may usually give it free rein. There are a number of traders in this city who might profitably surrender themselves to fancy for a half day or so, and fix up their windows to see how they look with their glory unsubdued. When a man leaves too long an interval between shaves he does not heighten his beauty, and he ought to try to see some analogy between his person and his shop.



EVERY GROCER HIS OWN BLENDER

EDITOR CANADIAN GROCER,

DEAR SIR: I have heard that it is being circulated among the wholesale and retail grocers that Mr. Hustwitt was the dictator of my letter in your issue of July 29th. This I flatly deny, as it is untrue, and a vicious statement calculated to hurt Mr. Hustwitt and do me no good. I am quite capable of doing and understanding my own business without help to pen so simple a letter, which letter, by the bye, seems to have been the means of bringing out much interesting matter concerning the fakes and general abuse in the tea and grocery business. I am certain that THE GROCER has not been forgotten in the controversy by the retailers, for it has been the means through which many retailers, I feel sure, will awaken from sleep and will see to it that they give more attention to their own blend of teas, and pay less attention to packet goods. I think that Mr. Hustwitt should be congratulated and thanked by us grocers publicly for his kind efforts in exposing the fallacy of allowing others to do for us what we ought to do for ourselves, (and which I trust every sensible grocer is doing) and not allow such unprincipled and insulting tea-packers to bully them into pushing their teas, such as was the means of drawing from me my former letter. In conclusion, let me say that I am ready to back Mr. Hustwitt against any traveller in this city as an all-round judge of teas and general groceries, and as a salesman in his particular line, in my opinion, there is not his peer in the city. Please find enclosed two dollars for one year's subscription to your estimable journal, believing it will benefit me much in so doing.

Yours truly,

WALTER F. PENRICE,
255 Queen St. W.

A TEA-SELLING ARTIFICE DENOUNCED.

412 QUEEN STREET WEST,
Toronto, Sept. 19th, 1892.

EDITOR CANADIAN GROCER,

DEAR GROCER,—I felt pleased in reading Mr. J. B. Horrell's letter that he had not met with the same experience as I have in the matter of his treatment by the wholesalers and their representatives. I am glad to know that they show respect for their country customers, and that they do not harass them as they do us city men. The fault lies principally, I think, in having inexperienced

representatives that do not understand their business and are told to resort to meannesses below the standard of reputable commercial travellers' conduct. I have received quite a number of letters from many parts of Ontario, and one from the far Nipissing district, asking me to direct the writer to the source of my success in teas. I shall do so, and also write Mr. Horrell. In all of these letters the writers agree with me that it is not business for the wholesale trade to attempt to treat the retail trade as described in my former letter. Let me here relate what occurred in my store to-day by the representative of Tetley & Co.'s packet teas—the very latest fake, I should suppose. It may be a warning to others, and it only confirms Mr. Hustwitt's statements that all manner of fakes are being used by some packet tea men to sell their goods. This individual, supposing that I had sold out all the packet tea which I unfortunately bought from him some time ago, told me in conversation that I ought to purchase more, and that it was folly for me to be without it; and said he could not understand why I would not purchase it again, as I was positively losing trade and he knew it, because no less than five of my customers had told him at the Exhibition while he was exhibiting there that they had been forced to purchase his packet tea at another grocery (mentioning name just a short distance east of me whom Tetley's appear to have made a special agent for their teas), because they could not get it from me as I had sold out. This, sir, is a downright falsehood, and I proved it to him by showing him that I had still some of his tea in stock, but having got so disgusted with seeing it around I had put it away out of sight, and had told my clerk if any one should ask for it of course to give it them; and I am now mixing it off gradually to get rid of it. How much lower these people will stoop to try and gull us grocers I don't know, but I have concluded to kick out of my store any man who dares to offer me packet teas after this, and I hope others will do likewise if they have met with similar results.

Yours truly,

W. G. CAMPBELL.

A PROPOSED TEA-PARTY.

EDITOR CANADIAN GROCER.

DEAR SIR,—Having promised to offer in this week's GROCER a suggestion touching the interests, and which in my opinion, will be for the general good of the grocery and tea trade, I will with your promise do so before closing this epistle, but before doing so, I would ask your kind permission in allowing me through THE GROCER to thank those kind retailers and many customers, who have written me expressing their sympathy and approval of my correspondence in this controversy, and in offering to back me for any amount in a contest

with my opponents of practical knowledge in teas, and expressing their desire for me to continue the discussion more minutely and not notice personalities. In accepting and thanking them for their kind sympathies, I must humbly decline their offer for making a bet for money. I know they wish me well and every success, and they will also, I feel sure, quite understand my declining; having turned aside from the paths of foolishness, I am now travelling a better and surer road. It is unnecessary, I think, to discuss the question in THE GROCER further just now, because of its unfortunate leadings to ridiculous personalities.

My opponents in the controversy, like myself, are engaged in the selling of tea to the retail trade, and all of us in our correspondence claim to be public benefactors. We ought then to know something about what we are selling and offering to the public, because to a very great extent we are responsible for what we sell, and I do not suppose for one moment that these gentlemen are mere machines made to do and sell just what may be imposed upon them by their employers, and I hope the time has not arrived, and never will, when men calling themselves commercial travellers will permit themselves to be used as mere tools to further the interests of any employers who may imagine that they engage men for such purposes. And so I shall offer in my suggestions a grand opportunity for all parties concerned to quit bluffing and get down to business, and I am willing to meet my opponents on fair and honorable terms in a public contest, where we can openly display our talents and practical abilities in proving our arguments, as to which is the best and most desirable for both retailers and the general public in the selling and in the using of tea.

In offering the following suggestions I do so reluctantly, because of their peculiarity and the chances of my motives being misunderstood. Yet, if rightly understood and properly conducted, no harm can come of the proposition, nor in carrying it out in detail; but rather, good results should follow by having such a contest.

I propose, then, that a public debate and competition be decided and agreed upon (calling it, if you like, "A grand tea tournament or convention," to be held some time in October or November), on the correspondence and controversy on the subject of packet and bulk teas, as published in THE GROCER, by those having taken part in the controversy; and that each contributor be limited to three or five minutes to debate his points and answer his opponent, taking each letter separately for discussion, adhering strictly to the subject in the letters, and then after the debate is finished have an ocular demonstration of testing the ability and superiority of each man's knowledge of teas and special blends, etc. This can be done something after the following order:—First,

appoint a secretary of the convention, who should be, I think, one of the staff of THE GROCER; his duties to particularize everything in connection with the contest; draft out an agreement governing the competition and get each competitor to sign it; see to all advertising matters, get special railroad fares, etc.; engage the hall and the best music in the city, and be empowered to purchase at least one package of every known packet tea now on the market in Canada; and getting the correspondence printed in book or sheet form for distribution among the audience; see to getting all the appliances necessary for testing teas upon a raised platform, and any other preliminary arrangements which are thought necessary for holding the convention. Also, let each competitor select two gentlemen known to be judges of tea, not directly connected with packet teas, and these six select one themselves, making seven in all, to act as judges in the contest, they to take points and decide and pronounce who makes the highest and lowest points of the competitors. Let each competitor have his own table and his own tea samples, which he may use in the contest, and all samples used by each competitor to be in stock and held by the firm which they represent, and which can be bought if desired by the retailers at prices quoted in the contest. Let the competition be first, judging teas separately in leaf and cup, and then packet teas of all grades, telling their value and naming their composition, and proving it by each one's own teas in matching or surpassing them, and offering to sell at the prices given either separately or blended. In this way the retailers will be able to see at a glance which is the best for them to purchase and recommend to their customers and the public at large. And for another test, let each competitor make up one or more blends on the spot from his own samples as they stand on the board before the judges (but not under the eye of his opponent), and put them in test for best place and most favorable results; and any other tests the judges may decide upon. And for a grand finale and wind-up, let there be an open question box pertaining to tea only, to be answered in an allotted time by each competitor, and at the wind-up let each competitor invite inspection of his samples and prove his superiority as a salesman by the number of sales he can make among the audience in a given time, say 30 or 40 minutes. The Editor of THE GROCER or the Mayor of our City or the Ex-President of the Board of Trade might be requested to act as chairman of such a gathering, and to decide the results of the debate either by putting it to a vote to the audience or it be decided by the Chairman alone. The judges to select their own chairman if they choose to do so, and he to announce their final decisions. The admittance to be by ticket, not less than 25c. each ticket, and all the proceeds to be given to

raise a fund for starting an organization to be known as "The Retail Grocery Clerks Association of Canada" for mutual improvement and benevolent benefits? If this idea should not meet with a unanimous approval, then let the proceeds be given to charitable purposes to be decided upon by the Chairman and Judges. But all of the expenses occurring in the contest, such as paying the secretary and judges, all advertising matter, renting hall, music, etc., to be paid by the losing competitor making the lowest points in the competition. And as an extra, let my apponents select say four of the brands of the packet-tea on hand out of lot, which they think are par excellence, and which they say the public are pleased and satisfied with, and I will on the spot out of the samples before the judges, make up a blend, and liquor it against the packet samples for the approval of the judges and my opponents. Then let the chairman invite say ten or twenty, or more, of the ladies from among the audience (for I feel sure there will be many there) to come forward and give their judgment for a test of which would be the most satisfactory for the consumers. This will also be a test, whether in having 30 years' experience in the general grocery and tea business I have learnt anything or not about teas, of which I have been writing about.

If this arrangement is thought to be too long for one sitting, I would suggest that a light refreshment be supplied in the hall at a minimum cost for those wishing to partake of it; I think, Sir, there is some food for thought in these suggestions, and I feel sure that THE GROCER can with the assistance of the competitors make it a grand success, and a nice little sum of money will be realized in which to do some good. I also offer a programme for the occasion for due consideration, which would enliven and help to break the monotony of the proceedings.

[PROPOSED SCHEME.]

A GRAND TEA TOURNAMENT,
to be held in the
Auditorium, Queen Street West, on Thursday,
October 27th, 1892,
On the Controversy and Subject of
PACKET AND BULK TEAS,
As published in THE CANADIAN GROCER
The chair will be taken at 2 p.m. by His Worship
the Mayor of Toronto.

An excellent programme is arranged for, and a grand opportunity will be afforded for all who are interested in the general grocery and tea trade to gather some valuable information pertaining to teas.

—LET THERE BE A GRAND RALLY—

As the object is a good one, and will be the means of doing much good to the general retail grocery trade of Canada.

Admission by ticket, 25 and 50c.

PROGRAMME.

PART 1ST.

1. Opening Remarks.....By the Chairman
2. Selections of Music.....
3. Song, "Canada, the Home of the Free".....
Mr. Warrington
4. Debate, by the three contributors on tea, published in THE GROCER.
5. Selections of Music.....

6. Question Box opened five minutes.....
To be answered by Mr. Syd. N. Norrie.
7. Song, "The British Lion".....Mr. Schuch
8. Testing of Teas, in leaf and cup and packages
(Selections of music in intervals.)
9. Recitation.....Mr. E. M. Corrie
10. The announcements of the results of the debate, by the Chairman.

PART 2ND.

1. Song.....Mr. H. M. Blight
2. Selections of Music.....The Band
3. Testing Blends of Teas. (Music in intervals.)
4. Question Box opened five minutes.....
To be answered by Mr. W. H. Seyler
5. Song.....Mr. Dinnoek
6. The extra trial of blends against packet teas, inviting the ladies to test and give their judgment.....By S. Hustwitt
7. Quartette, "The Laughing Glee".....
Messrs. Schuch, Warrington, Blight, Dinnoek
8. Question Box opened five minutes.....
S. Hustwitt
9. Selections of Music.....The Band
10. The competition trial of superiority as salesmen among the audience.
11. Remarks.....By the Editor of THE GROCER
12. Auld Lang Syne.

GOD SAVE THE QUEEN.

Respectfully yours,

STEPHEN HUSTWITT.

THE MERITS OF GLUCOSE.

In regard to glucose it may be said that its presence in molasses or syrup is an adulteration unless the article containing it is distinctly so marked. A few years ago, when sugars and molasses were higher priced than they are now, the manufacture of syrups from glucose was very profitable. The price of genuine molasses, however, has at the present day fallen so low as to make the manufacture of glucose for the above purpose much less profitable than before. The advantage of using glucose, nevertheless, is very great aside from its cheapness. It gives to a syrup a fine body and a light color. A molasses or syrup, therefore, made chiefly of glucose and flavoured with the refuse molasses of a refinery, makes a very attractive article for table use, in so far as appearance goes. In regard to wholesomeness also it is not possible to condemn glucose. When properly made it is apparently as wholesome an article of diet as cane sugar. In fact the starches which are consumed in our foods are all converted into glucose during the process of digestion. A glucose food, therefore is a starch food already partially digested. The use of acids in converting the starch into glucose would prove detrimental to health unless they were carefully removed. Glucoses are, therefore, often made with ferments for the purpose of converting the starch into sugar rather than by the use of acids. At the present time the use of glucose in the manufacture of molasses and syrups cannot be said to be a fraud, from a financial point of view, inasmuch as the glucose costs quite as much as the other materials of which the molasses and syrups are made.—U. S. Department of Agriculture, Division of Chemistry.

Apples are now coming into Montreal freely for export and all the steamers are taking good shipments. The Dominion line steamship Labrador took 5,800 barrels to Liverpool.

LUCAS, STEELE & BRISTOL,

AGENTS FOR

Hillwatttee Tea.

Lady Charlotte Gelatine.

Diamond Crystal Salt.

Sunshine Scouring Soap.

Snow White Soap.

Ontario Tomato Catsup (glass).

L. P. & Co.'s Pure Spices.

L. P. & Co.'s Pure Extracts.

L. P. & Co.'s Pure Coffees.

Caffaronia.

Our Japan Teas are extra value, especially Nagasakis. Pleased to mail samples.

73 McNab St. North, Hamilton, Ont.

W. H. Gillard & Co., Hamilton.

Wholesale Agents for RUSSIAN BLEND CONGOU, IMPERIAL BREAKFAST CONGOU, DALU KOLA CONGOU.

MALLAWALLA PURE INDIAN TEA—in ½ lb. and 1 lb. tin foil packages.

Manufacturers of the Celebrated DIAMOND BAKING POWDER and SPICES.

GILLARD'S SPECIALTIES:—High Class, English made NEW PICKLES and NEW SAUCE. Nottabad and United Service Sauces.

Old Mill Tomatoes, hand packed—best in Canada—to be had only of us. All live grocers should try them.

TEAS:—Our Tea Department is now complete in all grades. Special values in New Season's Japans.

JAMES TURNER & CO.,

HAMILTON, ONT.,

Are wholesale agents for the following lines, every one of which is a seller :

Ram Lal's Pure Indian Package Tea,

Bensdorp's Royal Dutch Cocoa,

St. Charles Evaporated Cream,

Munn's "Caplin" Half-tins,

Royal Egg Macaroni,

Batger's Compressed Jellies.

"MONSOON"

Is the registered trade mark of the **first** brand of **Pure Indian Tea** ever upon the Canadian market. It has for the last FIVE YEARS held its own against all rival brands, and given satisfaction to the consumer and **profit to the dealer.**

STEEL, HAYTER & CO,

11 AND 13 FRONT ST. EAST.

Growers' and Importers, Toronto.

THE FOUR CORNERS OF TRADE.

Mere discussion and definition of competitive methods will never bring into effect fixed lines and boundaries of duty and effort for the allied and auxiliary divisions of commercial labor known as manufacturing, wholesaling and retailing.

These boundaries, as we all know, will be eventually fixed by the automatic principles of economic production and distribution, aided and guided by the ethical or moral developments in commercial education and intelligence.

As a manufacturer I advisedly use the term allied in speaking of wholesalers, jobbers and retailers.

A manufacturer should be in such a position that his entire time and attention could be given to ascertaining the preferences and requirements of the public in relation to his products and to the production of an article perfect in compliance thereto.

He should be left free from questions of guaranteeing to the wholesaler or to the retailer a certain amount of profit and sales from questions of collection and wide extension of credit, and all other questions directly connected with the organized distribution of his products, as these are the legitimate duties of merchants, wholesale and retail, and responsibilities which they alone should assume.

A manufacturer should be placed in such a position as is the farmer—there should be made for him such an outlet for his product it would be promptly salable for cash at its market value as soon as produced.

If this desirable condition could be established a manufacturer could then diminish or increase his production to correspond with the law of supply and demand, and in accordance with the profitable and unprofitable state of the market.

Like the farmer, he could so vary his productions that when a profitable demand for one article did not exist, he could produce another style, grade or quality which would open up a new demand.

Wholesalers are constantly complaining of the disposition of the manufacturer to go direct to the retail trade to introduce his products. Whose fault is this? When a manufacturer endeavors to place a new article on the market he is told by the wholesaler that as soon as he has created a demand for it, he (the wholesaler), will take it in stock. He is thus not only refused the co-operation of the wholesaler, but is given to understand that his only method of admission to their distributive favor, is to induce the retailer to buy the article; and the manufacturer is thus forced to engraft upon his business expensive distributive facilities, whereby to directly introduce his goods to retailers.

The retailer, however, is better disposed toward the introduction of new articles of merit (for some reason), than the wholesaler. This is possibly accounted for by the fact

that the retailer comes directly in contact with the consumer, whose judgement and preference he can influence, and from the further fact that he is to some extent, disposed to encourage the manufacturer in a disposition to sell direct to the retailer.

There is, and should be, no conflict for supremacy or for alteration of the present wise relations existing between the manufacturers, the wholesalers, and the retailers of merchandise. Each has a plainly defined field of usefulness and duty, and the existence of each is in conformity with the present minimum degree of expense of distribution; if each will consistently do his respective duty and assume his respective responsibilities.

It is, of course, the case that manufacturing industries are at present especially favored by our tariff laws, and that our government particularly favors the development of manufacturing.

There are many reasons for this, the greatest of which are: to furnish profitable employment for labor, and a home market for manufactured products.

When a manufacturer is forced to make a market for his own products, he occupies an unnatural and uneconomical position. When a wholesaler is forced by the intrusion of manufacturing upon the retail trade direct, to add manufacturing facilities to his business he leaves the field of work for which he has been especially trained and educated and works to a disadvantage in an uneconomical and restricted sphere.

When a retailer combines wholesaling with his retail business he assumes a position which is apparently in the line of legitimate development and progress. The history of our most successful wholesale concerns began in retailing. A combined wholesaler and retailer, by the way, is exceedingly useful to a manufacturer as a customer, for in his dual capacity he creates a demand for the goods he handles with the consumer and also supplies them to other retail dealers.

How shall the manufacturer be compelled to discontinue selling to the retail trade, the wholesaler be compelled to quit manufacturing, and the combination retailer and wholesaler be compelled to quit selling to the consumer?

The situation does not lie in competition. It lies in co-operation, mutual help and consideration.

I believe that every manufacturer would rejoice to be relieved of the responsibility of marketing his goods. I believe every wholesaler would be glad to be relieved of his manufacturing department, if he has one, provided manufacturers would keep away from his customers.

I further believe that every wholesaler who has a retail department will abandon it as soon as his wholesale business will justify the discontinuation.

How are we to tell who is and who is not

a wholesaler? This question has many difficulties surrounding it. Houses doing a wholesale business, which have a retail department, frequently sell many times more goods for a manufacturer than houses which do a strictly wholesale business.

We will therefore have to content ourselves with holding, for the present, that a general dealer who has a well-defined trade and patronage from other dealers is a wholesaler, whether he has a retail department or even if he has a manufacturing department.

I do not think that wholesale or retail dealers are numerous enough. The statistics show that they have not multiplied in proportion as rapidly as population has increased, and proportioned to the population they are not so numerous as in older countries, though individually larger and grander.

Still, here confronts me the thought that factories would increase in like proportion, and that the distributive facilities of the dealers would remain apparently overtaxed as they are at present.

I never have placed limited selling prices on my goods. I do not believe in the principle of it. Still, I have, at times, been tempted by the success achieved by those who did so. I, however, believe that it has been demonstrated, by actual experiment, that merchants, wholesale or retail, will not honestly co-operate in the limitation of prices, even though made for the purpose of guaranteeing them a profit.

Manufacturers have long since abandoned efforts to control prices by agreement between themselves, finding that it could not be done. The only method ever discovered so far to secure absolute control of the prices of an article is the trust system which means an actual purchase of all, or nearly all, the producing facilities of the country in a certain line and placing them under one management, I believe that the system, if generally adopted, will fail in time of its purpose, as combination will provoke other combinations, trusts will beget other competing trusts, and, though successful for a short time, their power will soon pass away. Capital is becoming more and more plentiful and money is seeking for investment instead of being sought for, and profitable monopolies will find competitors arising on every side.

In conclusion, I hope that the present commercial relations between manufacturer, wholesaler, retailer and consumer in this country will long continue to be advantageous to each. That the manufacturer will be wholly relieved of the responsibility of distributing his product by the increase in the number of wholesalers, that the wholesaler will be kept so busy by the increase in the number of retailers that he will have no time for manufacturing, and that the wholesaler who still clings to his retail department will grow so greatly as a wholesaler that he will be compelled to abandon his retailing, and that the increase in the wealth of consumers the diversity of their needs and their number will keep the retailers all prosperously engaged in supplying them without having to engage in wholesaling.—Manufacturer in Interstate Grocer.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Kenkel's Granulated Corn Meal.
Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

"MIXED Pickling Spice."

This line is the choicest blend of finest quality of different kinds of Spices, cleaned perfectly before blending, and will give to the trade satisfaction. Put up in $\frac{1}{4}$ lb. packages, or loose, packed in boxes or bags, in quantities as may be desired. Package goods same quality as loose, three dozen in case. Send us in your orders.

Respectfully,
THE SNOW DRIFT CO.,
BRANTFORD

3 lb. SODAS
IN
Red Boxes
Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder

Sold only in Cans.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

We offer to arrive ex S. S. "Avlona."

Finest Provincial Currants	in barrels and half barrels.
Finest Filiatra	do in barrels and half barrels.
Finest Vostizza	do in half cases.
Valencia Raisins,	"Fine Off Stalk."
do	do "Four Crown Layers."

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.
WHOLESALE GROCERS,
MONTREAL, P. Q.
IN STOCK==

New Valencias (Morand's Brand)

OFF-STALK, SELECTED, LAYERS.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Scafe Brothers, farmers near Ridgetown, have sold their season's crop of beans, 700 bushels, at \$1.20, to Cochrane & Wilson.

Orders have been issued to the Toronto police to take the name of any peddler caught selling his wares on the street without a license.

A Montreal grocer named Joseph Chartand had his horse and express waggon stolen from the Bonsecours market Friday afternoon.

The coho salmon are running in considerable numbers, but being too small for the big meshes, the biggest proportion of them slip through and go on their mission uncaught.

Lloyd Mewburn, of the firm of James Turner & Co., Hamilton, is traveling in the Northwest. He spent some days recently in Lethbridge, where he was the guest of his brother, Dr. Mewburn.

Dr. Warren, of Warren Bros. & Boomer, was on 'change the other day with fine samples of fall wheat, barley and oats grown near their mills at Warren, about half way between North Bay and Sudbury.

The legality of the by-law passed by the city council of Victoria, B.C., exacting a license fee of \$50 from any retail dealer, as agent or otherwise, in goods furnished by parties outside the province, has been upheld by the Provincial Supreme Court.

We were favored with a call this week by Jas. Rutherford, who is the western representative of Lightbound, Ralston & Co., Montreal. He is one of the best posted travellers in his line that runs out of Montreal, and has a very enviable connection in this section.

W. Downs & Son, who have carried on a grocery, boot and shoe trade in Hensall, Ont., for some time, have sold their grocery stock to D. Weismiller, of Kippen, who has also leased the store, and will carry on the dry goods and grocery business. Their boots and shoes they sold to A. Weseloh, boot and shoe dealer.

Mr. John Cameron, representing the J. B. McLean Publishing Company, was in Moose Jaw on Monday. The publications of this company are: PRINTER AND PUBLISHER, THE DRY GOODS REVIEW, CANADIAN GROCER, HARDWARE, and BOOKS AND NOTIONS. Mr. Cameron was very successful in obtaining subscriptions.—Moose Jaw Times.

Health Officer Jenkins of the port of New York has ordered that all raw sugars in sacks arriving from Hamburg must be un-

loaded on lighters and the sacks immediately put in tanks of boiling water or a solution of bichloride, one in 500. All other merchandise in packing must be treated in the same way. The process will destroy a good deal of the sugar.

The Western Milling Co. (Ltd.) have a complete new mill throughout of one hundred and twenty-five barrels per day. Being built within this year they have the advantage of latest class and improved machinery throughout. In connection with the mill they have a 25,000 bushel elevator, and the advantage of being in the centre of the best wheat country in the North West.

Ernest Kemp, of the Royal Oyster Company of England, who, in conjunction with his father, Frederick Kemp, has been engaged since June last in the work of oyster propagating in Canada, was in the city last week. The Kemp's have made an exhaustive survey of the oyster beds of the maritime provinces, and it is proposed to carry on experimental propagating at Shediac, N. B., next year.

At a meeting of the Toronto Licensed Peddlers' Association, in Richmond Hall, on Thursday evening 22nd inst., a collection of \$251 was taken up with which to defray the preliminary expenses incidental to the appeal against Judge Galt's decision. The association seems determined to carry its point even if it has to take it to the Supreme Court. There were over 150 members present, Joseph Pocock occupying the chair.

As soon as your customers have thoroughly absorbed one display, give them another, recommend an exchange. A grocer recently stated to the writer that he had sold more goods through his counter display than through any other source, and it was less expensive than any other plan. This is practical sense, and goes to show just how and why the counter display is important. Those of our readers who have been a little careless in this respect should brush up and put a new look on the counter, and they will soon find the benefits to be derived from the little extra trouble it takes to bring their goods from the shelves. This is more especially so with regard to new brands of goods that are constantly brought into the market.

The second annual meeting of the Commercial Travellers' Association was held at Richmond Hall on Friday night and was largely attended. The directors reported the progress of the year as being satisfactory. After routine business the election of officers for the ensuing year was proceeded with and resulted as follows:—President, F. Gallow; first vice-president, James Owen; second vice-president, H. N. Corrie; secretary, S. H. Moore; treasurer, A. A. Graham; chaplain, J. Smyth; marshal, C. F. B. Spencer; guard, R. Y. Douglas; directors, L. J. Barwick, W. Soper, J. Smyth, J. R. Mesacar, S. G. Martin, W. M. Grant, J. S. Crofton, R. A. Fletcher, J. McGuane, J. Mortimer, R. Y. Douglas and R. H. Martin. After the election of officers the retiring president, M. C. Lynde, was presented with a handsome dinner service.

Consular reports from Fiji disclose a serious trouble, which is likely to affect the prosperity of the little community. A banana disease has broken out for which, up to the present, no reliable remedy can be found. The utmost vigilance is required in order to prevent its introduction on plantations; and its extinction when once it appears is a matter of the greatest difficulty, if not impossibility. Though second in point of value of the industries of the colony, the fruit trade

nevertheless is locally the first interest, and unless some means of checking the disease be found there is a prospect that it will sustain a severe check. Some varieties of bananas are less readily attacked by the disease than are others. New varieties are to be introduced in the hope of finding something less susceptible of the disease than that locally cultivated.

John Cameron, representing the J. B. McLean Co., publishers of Canadian trade Journals, was in town on Tuesday. This house issues The Canadian Grocer; The Dry Goods Review; Books and Notions; Hardware; and Printer and Publisher; all of which are receiving a constantly increasing patronage throughout the North-West.—Regina Standard.

On Tuesday, at Suckling & Co's. warehouses, Toronto, the dry goods stock of J. H. Pyper & Co., Stratford, was sold to T. A. Mills, Wingham, at 43c. in the dollar. At the same time and place the general stock of Trewin Bros., Shelburne, was sold to E. H. Crosby at 51c. in the dollar. Mr. Crosby will continue the business.

The sale of 200 packages of Japan teas slightly damaged by water ex-steamship Empress of Japan, took place at the warehouse of Ransom, Forbes & Co, McGill street, Montreal, on Monday afternoon, and was conducted by Mr. Kearns, trade auctioneer. Bidding was very spirited throughout the sale, and excellent prices realized, ranging from 15c. to 18c. per lb.

An exchange says that Germany "sees in the banana a most nutritious sausage for feeding its soldiers." Now, if she can only get the soldiers to see the sausage the German government will be enabled to support its great standing army at a considerable less expenditure than while supplying the genuine wurst. How this hypnotic influence is to be exerted does not appear, but if Germany "sees" it she will doubtless find some way to convince her soldier boys that it is really there.—Commercial Enquirer.

There were two meetings of creditors on Tuesday afternoon in the office of Henry Barber & Co. The first was that of the creditors of Ruby & Hilker, the insolvent general merchants of Port Elgin. The statement showed liabilities of \$25,141.56 and assets of \$17,007.45; of the latter \$7740.19 was stock, and \$7,267.10 book debts. The other meeting was that of the creditors of Henry Hilker, of Underwood. Liabilities in this instance were \$9,321.77 and assets \$38,503.34, showing a surplus of \$29,187. This firm was dragged into bankruptcy by the failure of the first. It was decided to sell both stocks by tender on Wednesday, Oct. 12.



"CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

WANTED

An Educated Bulldog

One with low Church proclivities preferred.


DUTIES commencing each day at 7 a.m., ending 7 p.m. Will require to guard their entrance to sample room, admitting only a limited number of customers at any one time. Apply to

LIGHTBOUND, RALSTON & Co.,

WHOLESALE GROCERS,

MONTREAL.

N.B.--To the Trade :

Ask for quotations by wire for carload lots Sugars. 
Send for samples Teas.

J. F. EBY.

HUGH BLAIN.

A CUP OF GOOD COFFEE.

Every wide-awake, progressive **GROCE**R
keeps Chase & Sanborn's PURE

COFFEES:—The verdict of the largest and most influential Grocers
in CANADA and the UNITED STATES is
that they have largely increased their trade.

IT WILL DO THE SAME FOR YOU.

FOR SALE BY

Eby, Blain & Co.,

Wholesale Grocers,

TORONTO, ONT.



**DID
IT
EVER**

Strike you that you can
save money by buying
direct from us.

We can give you the
best goods at lowest
prices. Send for a
sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

DRY GOODS.

During the past week trade in Toronto has slackened up slightly, compared with the previous few weeks. Still this breathing spell is necessary to allow of stock being thoroughly inspected and assorted.

Letter orders continue very numerous and bulky, and show that retailers are doing some trade at least, but the complaint is coming up that retail dealers have not broken their winter stocks yet. This prevents an active sorting up trade. Letter orders show an exception in the case of dress goods, but overcoatings have not commenced to move with the merchant tailors as yet. The greatest demand of the past week has been for dress goods and mantlings, all lines of which have been in good demand. Heavier goods will be quiet until a cold snap visits the country.

NOTES.

Messrs. McMaster & Co. report a strong trade during the past week, the demand being quite general.

Gordon, MacKay & Co. have just received another shipment of fine Saxony flannels in whites and scarlets. These goods have been in exceeding strong demand for some time. At present they are showing a valuable line of men's wool knit gloves and mitts in a full range of prices. Their stock of kid-lined gloves and mitts is very complete, and many varieties of style and quality are shown. While these better goods are increasing in their demand, yet the old-fashioned woollen handknit mitts are still a staple, and the wholesale houses mostly carry a large stock; but this is rapidly diminishing just at this season of the year. Another shipment which is just to hand is satin-backed velvet ribbons, which have been very scarce for the past few weeks.

Messrs. Caldecott, Burton & Spence have just received a shipment of whipcord dress goods. These are the newest thing from France in this line of fabrics, and are taking well in the States. The sale here promises to be good. They have also received another shipment of velveteens, which includes greys and fawns—the scarce shades—as well as black, and other more staple colors. Silk sectional trimmings in some very new and attractive designs are shown. These promise to hold strongly for next spring's trade.

W. R. Brock & Co. are having a great demand for men's ulsterings and friezes. Their stock of these goods is very complete at present, all classes of the fabrics being here represented. Cable orders are continually used to keep this department always in first-class condition in point of variety and completeness. They report an increased demand for the better class of woollen underwear in Scotch knit, in plain and stripes. Low-priced woollen underwear is always in good demand.

Wyld, Grasett & Darling are showing special value in several lines of ladies' cashmere gloves. Their haberdashery department is specially active at present, due to increase in sorting up orders, but their stock is well-assorted in all lines, and fully equal to the extra demand. Their aim is to keep all kinds of small wares well stocked, and with good qualities of goods at regular prices. In neckwear the movement is also very strong, some of their new designs having found great

favor with the trade. Hosiery and underwear are very active at present in all the different lines.

Samson, Kennedy & Co. are this week receiving several repeats of fall and winter goods, to replace the stock which has been rapidly moved out during the past few weeks. They report all lines to have been in good demand.

John Macdonald & Co. have just opened up some new shipments in hemp carpets, English floor oilcloths, piano felts, and lace curtains. The latter have had a very steady sale all season, not falling off about July as they usually do. Their stock is very complete at the present time, but the strong demand necessitates unusual care in order to keep the stock full and well assorted. They have just opened 25 cases of dress meltons in double-fold. These include all the leading colors, and were bought at a job price, consequently dealers will have an opportunity of securing some excellent goods at cut prices. Repeats in black cashmere hosiery are being opened up, and these make their stock in this department very complete at present.

IN DEFENCE OF CANNED SALMON.

In regard to the alleged case of salmon poisoning, the London Grocer says:

"The imports into the United Kingdom during the past three years show that the consumption of salmon alone has reached the large total of 87,000 one-pound tins per day and, seeing how ignorantly canned goods generally are treated, the wonder perhaps is that difficulties have not risen in greater number. The world's consumption of canned salmon has reached the enormous figures averaging per day about 219,000 pounds. As this development is not a sudden but a gradual one, built up on experience of upwards of twenty years, it will be readily understood that no reliable testimony against salmon has been actually produced. It is alleged that 300 persons annually die in the United Kingdom from accidental poisoning from general causes, but, judging from the newspapers, readers would imagine that salmon formed a discernible portion while the fact is that not one proved case has been established in the past twelve months, and during that period there have only been about four assumed cases in this country in an average consumption of over 29,000,000 one-pound tins per annum. The 87,000 one-pound tins referred to are probably partaken of by 174,000 to 200,000 people daily. Constantly, in Great Britain cases of sudden death from various internal troubles arise. Sometimes the cause is the food, the water, excesses, or constitutional disease more or less unexplained, and from which salmon-eaters, like others, are not exempt. To assume, therefore, because an internal irritation is set up by something not specifically known—if the deceased has happened to eat canned salmon with other solid and liquid food—that one item only of what was eaten must be responsible, is unreasonable and against common sense."

In the last issue of *Fame*, a new journal for advertisers published in New York, Fredric James Gibson, formerly of Gibson & Gibson, Toronto, but now of the Gibson Manufacturing Co., New York, has a very readable article on Catch Words and Phrases in Advertising.

Every Can Guaranteed.

Every can of "Kent" Tomatoes is guaranteed, filled with Solid, R.I.P.E. Tomatoes, from which the excess of water has been drained off. No Swells, no claims for damaged or defaced goods.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S
Famous
Boneless Codfish
NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs., 20-lbs., and 40-lbs., containing 1 and 2 lb. Bricks, also

MUNN'S
Skinless Codfish
Packed in 100 lb. Boxes, Whole Fish.

Delightful thick Codfish Steak.

Orders can be filled at short notice after this.

Stewart, Munn & Co.,
MONTREAL.



E. LAZENBY & SON,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-
ADULTERATED and our labels are affixed
to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

Agents for Canada:

A. P. TIPPET & CO.,

43½ Wellington St. E., TORONTO.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed,
An excellent food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all purposes. Sold by Grocers, Outfitters and others.

MANUFACTURED BY

FORREST CANNING CO'Y,
HALIFAX, N.S.

STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.

Save Trouble! Guard your Health!
Sell your Cow! Don't Depend on Milkmen!
BUT USE

"HIGHLAND BRAND EVAPORATED CREAM"

It is natural, unsweetened, concentrated and sterilized. Absolutely taintless. Of equal merits for table use, the kitchen and the nursery.

For Sale by all Wholesale Grocers.

Prepared only by

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.

Toronto

L. H. DOBBIN, Montreal,

Quebec Agents.



TORONTO MARKETS.

TORONTO, Sept. 29, 1892.
GROCERIES.

The state of trade is open to criticism at many points this week, but with all its faults it rather pleases the jobbers. They know what it is to have matters worse than they are, and are getting out of the habit of testing trade by standards that used to be applicable when the Guild was able to bit and bridle nearly the whole jobbing trade. Profits are still hard to preserve, but they are less subject to attack this week than they were last, and there is consequently more money made out of the trade that has been done for some time. This does not mean that the cutting of prices has ceased. It has not; it is not so unprovoked and therefore not so general, that is all. Salmon is selling at a better price, sugar holds its own, canned goods though no better are no worse, dried fruit is going at full value, tea is full priced. The orders are quite miscellaneous, though still heavy on the side of sugar. The buying is bolder than it was, purchasers now and then venturing out for quantities that will meet wants for some time ahead. There is a fairly satisfactory feeling with regard to payments. The farmers are starting the circulation in some quarters by hauling their grain to market and using part of the money to pay accounts and buy goods.

COFFEES.

The stock of Rio coffee held on spot is close to exhaustion. The price is also very firm, none being purchasable now below 18½c. unless it be roasting grades, and it is doubtful if these are. New stock cannot be laid down for less. The finer grade of Rios

are quoted at 20c. The prices of other growths are: Java 28 to 36c., Padang 26c., Mocha 28c., Porto Rico 22 to 26c.

DRIED FRUITS.

The house that received the first lot of Valencia raisins of the new crop experienced an active demand, as though there is not the same excitement about new fruit this year that there used to be, there is still enough eagerness to get new stock to make business quite lively at the outset. None of the Lake Huron's cargo has made its way here yet, and every one here that has raisins aboard is impatient at the delay. One or two fresh lots have come in by indirect shipment, so that the market is not bare, though few share in the total stock on spot. The off-stalk are 6½ to 7c. Selects are 7½ to 8c. The stock of last year's crop is still liberal, and held at 4½ to 4¾c. Two-year old off-stalks are offered at 1½c. New Sultana raisins have just come in to two houses on the street but are not yet quoted. Currants are making their way slowly to hand on board the Avlona. In addition to the lateness of the date of shipment (30th Aug.) those for direct shipment to Canada were put aboard a slow boat, which had to touch at three or four other Mediterranean ports. A lot of new currants in barrels from New York has been received by one house, which quotes at 6½ to 6¾c. The stock of old fruit in barrels and half-barrels is very low, virtually done, and no old crop stock of importance is here except Vostizzas, which quote at 7½c. Old prunes are offered freely and selling moderately fast at 5¾ to 6c. The price of Tarra-gona almonds is certain to be firm this fall.

RICE AND SPICES.

The rice trade is not changed materially, the demand easing off very gradually. Jobbers complain that it is a most unsatisfactory trade, inasmuch as nothing can be made with prices at the low point they have been all year, that is 3½ to 4c. for B rice. Japan is 5 to 5½c. Sago is scarce and is quoted to arrive at 4¾c.

Spices are coming into request with the domestic requirements for pickling, and a very good output is reported. Prices are unchanged.

(Continued on page 16)

CANNED GOODS.

TORONTO.

The buying interest has shrunk into small proportions under the increasing evidences of a large pack and low prices. The weather is bringing on the tomato crop rapidly, the yield is large, raw material is cheap and the packers are not few. These indications are backed by the low tenders made by packers and the low sales made by jobbers. The tomato pack is certain to be large, the corn pack is finished and it is said to be large. The price is tending downwards and now quotes as low as 90c. on staple vegetables and from that to \$1. Some inferior stuff is said to be finding its way into merchandise, half-ripe tomatoes being alleged to be used in the cases of some eager packers. There is some of last year's pack held at lower prices, but they are poor stuff, unworthy of a place in decent stocks. Retailers are not depositing their orders with jobbers the way they were this time last year. They expect low prices and they are not so indiscreet as to load up. Certainly there is nothing to be gained by haste. Jobbers who have made a specialty of fine goods declare they are going to stick to the standbys this year and take no risks for the mere sake of catching cheap buyers. Some of the new pack corn, peas and tomatoes of first class brands shows splendid quality this season. Salmon is in temporary scarcity, but replenishment is at hand, some shipments being on the way. There are brands obtainable at \$1.40, but the

SPECIAL THIS WEEK

JERSEY SWEET POTATOES,

CAPE COD CRANBERRIES,

JAMAICA ORANGES,

MAIORI LEMONS.

Write for Prices.

CLEMES BROS.

Phone 1766.

TORONTO, ONT.

It always pays to
BUY THE BEST

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton.

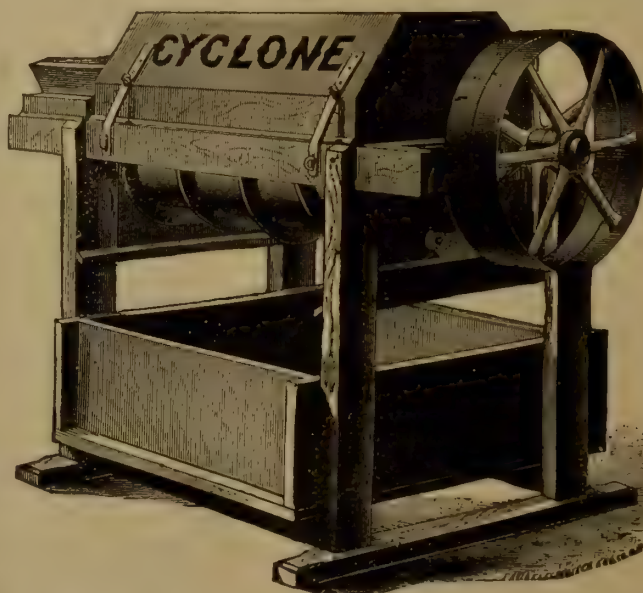
RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

To Canning Men.-OUR CYCLONE PULP MACHINE

For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT N. J.

HENDERSON & LIDDELL, 3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP

Canned Goods.

We
Pack
Only
the
Best.

Have you goods
bearing my name
in stock? They
are always the
same, always reli-
able.

D. W. DOUGLAS,
St. Johns, P.Q.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS**
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "**BOULTER**"
across the face of each label in a distinctive
color. Look out for the word "**BOULTER**"
if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the
largest Maple product territory in the world. We offer to the trade,
all Maple products of the finest quality, in quantities and packages
suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Please try them.
His boys eat them.

Prepared by the
**Kingsville
Preserving Co.,**
(LIMITED.)
KINGSVILLE, ONT.

Boy
Brand
Tomatoes



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Cele-
brated **BEAVER Brand Canned**
Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.



BUYERS!

OUR interests are identical. It has
paid us to pack a superior quality of
Canned Goods. It will pay you to
sell them. Our sales for 1892 have
doubled 1891. You may double yours
by securing now, while the price is
right and stock fresh and complete, a
full assortment of our leading lines,
such as Niagara Tomatoes, Delhi
Sugar, Cottage and Epicure Brands of Corn, English, Marrow,
Sweet Wrinkle and Sifted Peas, Valentine and French Beans, Sweed Pumpkin and Hub-
bard's Squash, Preserved Strawberries, Raspberries and Blackberries, English Morellow
Cherries and Gage Plums, Choice Table Peaches and Bartlett Pears, Epicure Catsup in
pint and quart bottles, pure Jams in jars and pails.

All of which is guaranteed strictly A1.

Delhi Fruit and Vegetable Canning Co.,
FACTORIES: Delhi, Ont., and Niagara on the Lake.

MARKETS—Continued

favorites are from \$1.45 to \$1.50. Good brands of lobster are in excellent demand, but poor stock is neglected.

The B. C. Commercial Journal says of the salmon market: Some of the cannery agents decline to quote salmon for either the local or Eastern Canadian markets. They will ship everything to the English markets. It is generally believed that there is too much tonnage engaged to carry salmon to the U. K. Some shippers will not be able to furnish their vessels with a full cargo of salmon, and will probably ship wheat or lumber to fill.

Continued from page 14.

SUGAR.

The price seems to have taken a firm hold, no breaks being recorded since $4\frac{3}{8}$ to $4\frac{7}{8}$ c. was inaugurated. These prices are firm for granulated, and yellow is equally firm at from $3\frac{3}{4}$ c. upwards. Though jobbers are getting so much more for sugar now than they were in mid-summer they are selling at barely what it would cost them to lay it down here. They advanced when the refineries advanced, but they did not venture into the domain of general profit. The houses that had contracts fixed the price, and other houses had to meet it, though they should pay a fraction more than they were getting. As long as there are jobbers who have sugar to draw on that cost them $4\frac{3}{8}$ c. or less, the ruling price will be what it is now or lower, no matter how competitors, who have to pay $4\frac{3}{4}$ c. laid down here, sweat under the pace. When all contracts are exhausted, unless the refiners ease up on prices, an advance may be expected. The output of sugar continues large. There is no relaxing of the stringency in the raw market, which the temporary exclusion of beet from this continent is mainly answerable for. The fundamental position of prices is therefore unchanged.

SYRUP AND MOLASSES.

This market is never the scene of great activity in either syrup or molasses, but the former is now in comparatively active request, and an increased output is reported from the refineries. The basis of prices is steady at from 2c.

Molasses is dull and unchanged from quotations appearing in Prices Current.

TEAS.

The scarcity of low grade Japans is a growing condition, as not only are shipments on the way to this market diverted by superior offers from New York, but stock held in Canada has been moved to New York in considerable quantities. Some 7,200 packages were shipped out of the country this week, most of it making its way to Chicago. There are probably no low grade Japan teas now held in first hands. The hardening of low grade Ceylons and Assams has further narrowed buyers' chances of getting cheap tea, and has imparted strength to the market for Monings. New black teas are all firmer in



You can't tell who will ask for Surprise Soap. If you don't have it, you lose a sale and a good profit.

We sell it? So do all the best jobbers in Canada.

The St. Croix Soap Mfg Co.,

Branches:

St. Stephen, N.B.,

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington st. east.

the lower grades in consequence of the general scarcity in all growths of the low-priced descriptions. The demand for teas is now quite active among retailers.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Eby, Blain & Co. report the arrival of new Sultana raisins—a fine crop.

Davidson & Hay have received their first shipment of new Sultana raisins.

The first of the new crop Malaga fruit for this market are reported at the seaboard.

As will be noted in this week's issue, Epp's Cocoa is now quoted in our Prices Current.

Warren Bros. & Boomer have a shipment of Rio coffee on the way. It is due in about a week.

Smith & Keighley report the first arrival of two cars "Sunflower" brand canned salmon. They are held at \$1.40.

The third shipment this season of Morton's kippered herrings has just been received by Eby, Blain & Co.

Lucas, Steele & Bristol have received a choice lot brown sago which they offer very low. This article has lately been practically out of the market.

A Japan-New York house has bought the remainder of the low grade Japans held in Canada. There were 7,200 packages. The bulk of them will likely go to Chicago. That market has already bought nearly all

the low grades in New York. The price paid was higher than what the buyers asked for them two months ago.

W. T. Harris, Chatham, N.B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

Some importers here who were among the losers on the tea damaged or consumed by fire on board the Empress of Japan have had their claims settled by the insurance companies this week.

The Lockfyne and Newfoundland herrings offering by Lucas, Steele & Bristol, of Hamilton, are meeting with ready sale. Their 1 lb. packets of extra sheet gelatine are now to hand, also Highland Evaporated Cream.

Public advices from Yokohama say that the reports concerning the rice crops in Japan, from all parts of the country, were very promising, the weather having been all that could be desired for that plant. Rice prices had fallen in consequence.

The latest mail advices show a shortage of 155,000 piculs (133 lbs. each) in low grade tea settlements at the two Japan ports. The crop is estimated at 6,000,000 lbs. less than last year. The markets there are virtually closed for the season.

According to private advices received on Tuesday, the Rio coffee shippers expect to work on higher prices before long. The August and September flowering of the new crop is unfavorably reported. Also the Santos crop is said to be damaged.

Mail advices from London, England, report that the market there continues to advance for all descriptions of tea under 7d.

**CANNED
GOODS**
— A —
SPECIALTY.
WRITE US.

ESTABLISHED 1890.
STANWAY & BAYLEY
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

PACKERS'
AGENTS.
SALMON,
VEGETABLES, Etc.
WRITE US.

NOTICE.

The British Columbia Fruit Canning and
Coffee Co'y, Ltd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Bland No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow.

England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
GENERAL COMMISSION MERCHANTS

—AND—

BROKERS

For all lines of Canned Goods, Hams, Bacon, Lard, Butter, Cheese, Dried Fruits, Coffee, Sugar, etc.

CORRESPONDENCE INVITED.

P.O. Box 615. WINNIPEG, MAN.

W. A. McCLEAN & CO.,
Pork Packers.

FOR SALE--

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

We are now receiving California fruit direct from California in car lots.

Our first car arrived on Thursday, 28th inst., and was sold at auction on arrival. We expect another car next week. We are also receiving cars of Tomatoes, Watermelons, Apples, etc., and all kinds of small fruits, and we solicit a share of your trade.

Yours respectfully,

McWilliam & Everist,

25 and 27 Church St.,

TELEPHONE 645. Toronto, Ont.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

Fruits, Etc., in Season, at the Lowest
Market Prices.

Grapes, Crawford Peaches, Plums,
Pears, Lemons,
Jamaica Oranges, Sweet Potatoes.

FISH:—

Finnan Haddie, Oysters.

J. F. YOUNG & CO.
PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

PARK, BLACKWELL & CO.
(Limited.)

—SUCCESSORS TO—

JAS. PARK & SON,
TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

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Husband Bros. & Co.,

71 Colborne St., Toronto.

OYSTERS, HADDY.--DAILY.

GRAPES, PEARS.

ORANGES, LEMONS, FOREIGN NUTS.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada.

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SUCCESSORS TO

JOSEPH CARMAN,

Commission and Manufacturers' Agents, Grain
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We are open to receive a few first-class agencies
Good connection wholesale and retail.
Correspondence invited.
Consignments Produce will have prompt
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All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
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Canned Corned Beef. Egg Carriers supplied.

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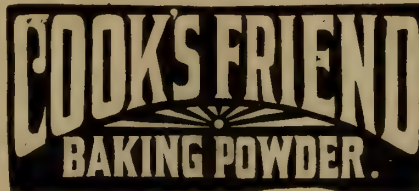


Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto
BRANCH—Tidy's Flower Depot, 164 Yonge St.

McLAREN'S

Is Honest Goods and just
the Thing on Which to
make or Extend a Business.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.

MARKETS—Continued.

Congous may be quoted fully a half-penny dearer; Ceylons half-penny to three farthings, and Indians one farthing to half-penny.

John Duncan & Co., Montreal, have fixed upon the 12th of October for the date of their annual sale of teas. The catalogue, which is now ready, mentions some 5,707 packages. Out of this very large quantity many bargains should be obtainable, as the sale is entirely without reserve.

Warren Bros. & Boomer got in a shipment of new currants in barrels on Wednesday. It came by way of New York. The price quoted is $6\frac{3}{4}$ c. On Saturday last the same firm received a lot of new off-stalk Valencia raisins, which also came by indirect shipment. They quote at $6\frac{3}{4}$ to 7c.

Smith & Keighley are enabled to fill orders for new Valencia raisins, though it was by a lucky accident their shipment escaped detention along with the rest on board the Lake Huron. Their order was in last, and missed the first boat, but caught the Sardinian and got in ahead of the Lake Huron.

MacAndrews & Co., Tarragona, under date of the 13th inst., advise J. L. Watt & Scott, of this city, that, fortunately for Canadian buyers, the United States merchants do not want almonds at more than 40s. The advice adds that when the nuts are wanted in the United States they will not be obtainable, as the crop is barely 7,000 bags against a usual average of 50,000 bags.

Europe offers a poor opening for the product of our fruit canneries this year. The fruit crop is reported large on the Continent, and canning operations are being vigorously prosecuted. The cheapness of sugar in England puts the English jam manufacturers in a favored position to cater to the Continental market.

The shipments of canned lobster from Halifax, N.S., to Europe this season, by regular line steamers, amount to 52,905 cases. The average for the previous three years is 57,725 cases. Stocks remaining at the packing centers, are moderate, and latest English reports are to the effect that the supply there is moderate.

Stocks of canary seed are reported very low, having come down from 80,000 bags in London and Liverpool to about 14,000 bags. The crop in 1890 was 110,000 bags, and last year 75,000 bags. This year's is expected not to exceed 14,000 bags. Some years ago the price went to 300s. per 464 lbs. It looks like doing so again."

A good quality of milk is acknowledged to be the completest artificial food for infants, but is not always obtainable in the unprepared form from the usual sources. To supply this want, the Helvetia Milk Cond'g. Co. of Highland, Ill., U.S.A., have introduced their Highland Brand Evaporated Cream, which is pure milk in the most perfect form imaginable, and which is now being used very extensively and with happiest results for infant feeding.—Adv.

Of late we have developed a very fine taste for Naples lemons. Medical men hold them in high favour and recommend them to their patients. The public will have them. They are now the most remarkable feature in the fruit trade. The retailers week by week have been obliged to advance their prices, but still the supply runs short, and there is no falling off in the demand. For the whole of England London is at the moment the only market. The finest sale ever effected took place one day last week, when the quotations of 55s. to 64s. were freely paid. A steamer is now on its way to Liverpool with

fresh stock, but, as it brings 6,000 fewer cases than the last vessel, the trade is counting upon another lively auction whenever these are offered.—Grocers' Chronicle.

It has been rumored that during the recent excitement and advance in raw sugars, a successful effort to place European refined was made. Report further says that the amount was some 5,000 bags at 4.85c. less 2 per cent for granulated, and the supply is now on the way. As a rule, however, buyers are careful about handling the foreign goods, as they are compelled to take it at shippers' weights, and if found out would probably be subject to discipline by the combine.—N. Y. Commercial Bulletin.

Advices from Lisbon of recent date state that "all the Portuguese sardine factories have closed their doors by previous agreement, in consequence of alleged inability of the Government to pay the heavy arrears of drawbacks upon oils imported from abroad for the canning of sardines for export." Such a course on the part of the trade, if persevered in, must shortly tend to put a stop to shipments of sardines to this country, and an advance of 1s. per dozen in prices would not be altogether surprising; but so great is the apathy of buyers, that they refuse to come forward any more freely than is their wont, and transactions here during the week have again been of scanty amount.—"London Grocer."

PETROLEUM.

This market keeps monotonously steady at 14 to 14 $\frac{1}{2}$ c. for Canadian refined outside the city, and $\frac{1}{2}$ c. more delivered within the city. All other prices are likewise unchanged. The demand is now quite strong. Empties are taken at 65c.

The Petrolia Advertiser reports: Petrolia crude \$1.26 $\frac{1}{2}$, per barrel; Oil Springs crude \$1.27 per barrel. There has been no special change in the crude situation since our last. Buyers are holding off, but holders show no disposition to force business and the market may be called firm at 126 $\frac{1}{2}$. The refined market during the past week has stiffened somewhat and at the close there was no indication of a pending reaction, in fact the general belief appears to be that prices will again advance before very long, and that prospects appear to warrant the belief that the demand will continue good. The advance of the season, the comparative shortness of crude stocks and the unincreasing production encourage the belief that values must advance.

BUTTER AND CHEESE.

Week follows week without the slightest material change in the butter market. Stock scarcely pauses on this market at all, but is waited for rather. All straight yellow butter goes at firm prices, dairy tubs of undoubted quality goes at 17 to 18c. That price is for strictly first class dairy tubs. Some very select store-tubs have been sold at equally high figures, but the run of store-packed stock commands 14 to 16c. For less desirable butter 12 to 14c. is paid. All grades find a ready market, but more butter is bought at 14 to 16c. than at any other prices, medium quality predominating. The export demand is still unslaked, in fact seems to be more active than ever, and the shipments to the English market are likely to continue large until the cholera is extinguished. Creamery tub is not looking towards this market for any attention at all, all its hopes being bound up with eastern points. It is bringing good prices at Montreal. The quotation here is 21 to 23c. for tubs.

Cheese is in steady demand at 10 $\frac{1}{2}$ c. The (Continued on page 20.)

FLOUR AND FEED.

TORONTO.

Sellers are yielding to the steady tension that buyers keep up for the reduction of prices. They perceive that business will not come in heavy strokes until the buyers are humored by concessions, and the sag in raw material shows that the buyers have the right of it. Some very low prices have been accepted for straight roller which would pass inspection, though well-known brands continue to sell for as much as 30c higher. Feed is unchanged.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.80; strong bakers', \$4.40; white wheat patents, \$4.70; straight roller, \$4.25; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.60 to \$4.65; Manitoba strong bakers' \$4.10 to \$4.20; Ontario patents, \$3.70 to \$3.75; straight roller, \$3.20 to \$3.50; extra, \$3; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$12 to \$13, shorts \$14 to \$15, mixed feed \$22, feeding corn 56, oats 31 to 32c.

HAY—New baled timothy is \$9.

STRAW—Is steady at \$7.

MONTREAL.

Flour remains quiet. Outside of the usual demand for local requirements there is not much to note. A few sales in car lots of straight rollers and superfine are reported at \$1.90 and \$1.50 per bag respectively. Values are easy. Export enquiry is dull. We quote: Patent spring, \$4.50 to \$4.70; patent winter, \$4.25 to \$4.50; straight roller, \$3.90 to \$4.00; extra, \$3.25 to \$3.50; superfine, \$2.80 to \$3.15; fine, \$2.60 to \$2.75; strong bakers, \$4.10 to \$4.25.

Oatmeal meets with a fair local enquiry, but trade may be called quiet; stocks are moderate and prices steady. We quote:—Granulated, bbls \$4.41 to \$4.30; rolled bbls., \$4.15 to \$4.30; Standard, bbls., \$4.00 to \$4.10; granulated in bags, \$2.10 to \$2.15; rolled in bags, \$2.10 to \$2.15; standard in bags, \$1.95 to \$2.05.

There is a good local demand for bran and shorts at quotations; mouillie is quiet and nominal. The following are quotations: Bran per ton, \$13.00 to \$14.00; shorts per ton, \$14.00 to \$15.00; mouille per ton, \$19.00 to \$22.00.

ST. JOHN, N.B.

The market for flour seems inclined to lower prices, as reports give one of the largest and best crops harvested for years. Buyers are taking smaller quantities than usual, as prices are lower. Manitoba \$5.25 to \$5.40; High grade family \$4.60 to \$4.70; Medium patents \$4.25 to \$4.40.

Cornmeal—Prices are steady, and is in demand selling at \$2.90 to \$3.

Oatmeal—A somewhat firmer tone to the market, and selling freely. Prices are \$4.25 to \$4.35.

LOBSTERS,

Finest brands, Canned Lobsters, tails and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

For good fresh

OATMEAL

Pot Barley,
Split Peas
or Cornmeal.

Write or telephone

GARTLEY & THOMPSON,

303 to 311 Talbot St., London, Ont.

BUY THE BEST. SEELY'S



Celebrated
Flavoring
Extracts.

VANILLA, LEMON,
and Assorted Flavors.

Standard Goods of America (established in 1862). Once tried, always used.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.



Are you ambitious to make your window attractive and increase your business? If so, send for elegant TUTTI FRUTTI hanger signs Free. Address,

ADAMS & SONS' CO.,

11 and 13 Jarvis St., Toronto.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

The Western Milling Company (Limited.)

REGINA, ASSA.

Manufacturers of all kinds of

High Grade Flours,
Hungarian Patent,
and Strong Bakers.

We also handle Hard Wheat, Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

EMBRO OATMEAL MILLS.

D. R. ROSS, - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

R. M. PINCOMBE.

W. W. SUTHERLAND.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,

also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

REINHARDT & CO.,

SALVADOR LAGER IS THE VERY BEST. TORONTO.

WALTER THOMSON
MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

BRANDON ROLLER MILLS,
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS.

N. WENGER & BROS.,
AYTON, ONT.

-- MILLERS --
(Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.



MARKETS.—Continued

market here, of course, is of the nature of a side-station, and the price is 10½c. for lots sold in a jobbing way.

COUNTRY PRODUCE.

BEANS—New beans are in, though not in large quantities. The price is steady at \$1.15. Old stock is still to be had at the same price. Sellers are now looking out for purchasers on lumbermen's account.

DRIED APPLES—There appears to be a considerable quantity of old stock scattered through the country, and holders are not scarce who would gladly take 4½c. Buyers are not making bids of that gauge just now, however, and 4c. is probably the best price that could be got. Re-selling is free at 4½ to 4¾c. according to size of lot.

EVAPORATED APPLES—Holders are quoting now according to the altitude of their hopes, rather than according to any defining tendencies in the market, which latter, by the way, do not encourage high hopes. Some ask 9c. for their new, others want 7c., and actual sales have been made at 6¾c. for round lots. The quotations are for October delivery chiefly, though any made for November delivery are on the same basis. There is a good-sized stock of old still going at 7½c.

EGGS—At this time of year the supply always falls off, and is now doing so quite rapidly, if the rapidity of the rise in price is a measure of the rate of waning. The price is now 14 to 14½c.

HONEY—Demand has little chance to exert itself upon honey when fruits are so cheap and plentiful. The price is 7 to 10c. for extracted, and 12 to 14c. for choice sections.

HOPS—There is still a gulf between buyers and sellers. A few moderate-sized deals in new hops are heard of, generally at 19c. Holders talk of 18 to 20c.

POTATOES—The quantity of stock now arriving is insufficient to meet the demand that is dependent on this centre. The potatoes are too green to be freely marketed, and the price that buyers here will venture for stock in that perishable state do not tempt farmers to quit teaming their grain for the purpose of drawing potatoes to market. Also the better prices paid in Montreal attracted stock that way and some of our buyers sent all they could get to that market instead of looking for a market in the west, where there is a scarcity and a strong demand. Cars quote at 50 to 53c., out of store lots at 60 to 65c.

ONIONS—New domestic onions are steady at 85 to 90c. a bag, which is equivalent to \$2. and \$2.25 per barrel.

PROVISIONS.

Stocks are declining and promise to disappear before the new pack is far on. Prices are steady at last week's quotations. Some new hogs have come in at \$6.50 to \$6.65.

BACON—Long clean is 7½ to 7¾c. Smoked backs are 11¾ to 12c., bellies 12½c., rolls 9 to 10c.

HAMS—Are 11½ to 12c.

LARD—Pure Canadian is 9½c. in tubs, and 10c. in pails. Compound is 7¾ to 9c.

BARREL PORK—U. S. heavy mess is \$14.50 to \$15. Canadian short cut is \$16.

DRESSED MEATS—The call for stock is not so strong this week and prices are easier. Beef bones are 3½ to 4c., hindquarters 7 to 8c., veal 7 to 8c., mutton 5 to 6c., lamb 8½ to 9c.

GREEN FRUIT.

The Jamaica oranges have now the field wholly to themselves. They are still high priced and that gives a check to consumption

and makes sales slow. They are quoted at \$9 to \$9.50. Maiori lemons are also dear and in limited sale in consequence, \$7.50 to \$8 being the price now quoted. Bananas are quiet at \$1 to \$1.25. Peaches are arriving freely and selling at \$1 to \$1.25 for common, \$1.25 to \$1.50 for Crawfords. Bartlett pears are practically done. Others are worth 40 to 50c. a basket and \$3 to \$4 per barrel. Quinces are 50 to 60c. a basket. Grapes are quoted at 2 to 2½c. for Concord, and 2½ to 3c. for Niagaras and Rogers. Ontario cranberries are now in, and worth 80 to 85c. a basket, and \$7.50 to \$8 per barrel. Apples are moving freely in large quantities, one firm having handled 20 cars last week. They go for the most part to the United States, being all early apples. The price paid is \$1 to \$1.25. The fruit handled is packed by the shipping firm, whose buyers are now going through the country. Jersey sweet potatoes are \$3.50 to \$4.

FISH.

The fish market is steady and unchanged, prices being 7½c. for salmon trout and white-fish, \$2 to \$2.50 for lake herring and 17 to 18c. for salmon.

SALT.

The prices of salt remain as they have been for a long time. Business is slightly more active.

HIDES, SKINS, WOOL, TALLOW.

HIDES—No. 1 green cows', are 4½c., and the same grade of green steers' is 5c. Cured are ½c. more in each case.

SKINS—Lambskins and pelts are 60c. Calfskins, 5 to 7c.

WOOL—Fleeces are 17c. for clothing grades and 19 to 20c. for combing. Pulled is 22c. for super, 25 to 26c. for extra super.

TALLOW—Is 2c.; rendered is bought at 5c., and sold at 5¼ to 5½c.

MONTREAL MARKETS.

MONTREAL, Sept. 29, 1892.

GROCERIES.

The state of the grocery market during the week has shown a slight improvement all lines being in better demand. This no doubt is due to the late exhibition which brought a lot of country buyers to town. The only bad feature we have to note in this market is the start to cut the price in raisins but as usual it is started by the old cutters. The sooner these firms cut their own throats the better it will be for the rest of the honest houses. When a firm do about one million worth of business in one year and at the end of the year they divide \$1,500 for a profit, it can easily be seen what cutting and close selling will do. This is the case with one of our large wholesale houses at least so we are told. Molasses and syrups are moving a little better and the same may be said about sugar and rice,

SUGAR.

The local sugar market is still the same with nothing new to note. The feeling here is firm, both at the refineries and wholesale trade. The refiners report a good output in both yellow and granulated. Raw stock here is light and hard to get in, owing to the quarantine regulation, stock comes in slowly. The wholesale trade report good sales at steady prices, and on the whole the market is firm and good. We quote granulated 4¾c.; yellows, low grade, 3½ to 3¾c., and yellow bright 3¾ to 4¾c.

SYRUPS AND MOLASSES.

A continued good demand for both Canadian and American syrups has to be noted. Canadian is worth 28c. a gallon or about 2c.

per lb., and American runs all the way from 24½ to 26c. according to quality and quantity. Molasses, there has not been much activity, and the trade doing is only in single puncheon lots. The cutting is still carried on. We quote American syrup 23 to 25c. according to quality, Canadian 1¾ to 2½c. per lb., molasses 31 to 33c.

TEAS.

There has been a better demand for both kinds of teas during the week. Japans especially have been selling freely. We have to note the sale of two or three round lots, prices ranging from 15½ to 20c. The Japan market is firm both locally and foreign, and with a short crop advices will continue so. Blacks have moved in fair quantities during the week. The market can be placed as firm.

COFFEE.

Coffee is firm, and quite a few lots have changed hands lately. Advices from primary markets are firm and dealers here are feeling the same. We quote as follows:—Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c. Jamaica, 19 to 21c.; and Maracaibo, 22½ to 23c.; Santos, 17½ to 19c.

RICE.

We have to report a large trade doing in rice, both from the mills and the wholesalers. Dealers here say that the late rush has brought it about up to last year's standard. Prices are the same. We quote as follows: Standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

NUTS.

The nut market is about the same; the trade doing is a fair jobbing one. Prices are about the same. The following are the quotations:—Almonds, Tarragona, 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; walnuts, Grenoble, new 14 to 15c.; walnuts, French 10 to 10½c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

DRIED FRUIT.

The new stock of dried fruit that has arrived so far has been very light and most of it has been placed. There will be a large lot on the steamship Avlona, but she is not due for two or three weeks yet. The raisin trade has started out wrong; one or two of the cutters are now offering prime off-stalk for 4¾c., which cannot be laid down better than 4½ to 5c. One dealer here, in talking of the cut, says that one box of stock can be had from our local wholesaler cheaper than he could lay down 1,000 boxes. With this state of affairs it is hard to foretell what future trade will be. Currants are firm and in good demand.

GREEN FRUIT.

Green fruit during the week has been booming, all lines having good call, as the prices are thought to be about right. Lemons \$5 to \$5.50; California peaches \$1.75 to \$2 per box; Southern peaches \$3 to \$4; Western peaches 75c. to \$1.25; California pears \$2 to \$3; plums \$2.50 to \$3 per crate; bananas \$1 to \$1.50 per bunch; Bartlett pears \$6 to \$10 per bbl.; Canadian basket fruit pears 50c. to \$1; plums 75c. to \$1; grapes, blue, 2 to 2½c.; grapes, Niagara and Rogers, 3 to 4c. per lb; black berries 13 to 14c. Oranges, \$6 to \$10 per bbl., and boxes \$5.

APPLES.

Apples have been sold in large lots during the week, and the price for prime fruit has advanced. Dried and evaporated are still quite. We quote apples \$1.50 to \$2.50, and baskets 20 to 25c., evaporated 6 to 6½c., and dried 4½ to 5c.

NEW FRUIT ARRIVED

FIRST OF SEASON'S NEW SULTANA RAISINS
NOW IN STORE.

Large assortment of Teas on hand, which, notwithstanding advance, we are prepared to sell at old prices.

DAVIDSON & HAY,

Wholesale Grocers,

36 YONGE ST.

TORONTO.

PUT

TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.50. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

T. A. LYTLE & CO.,

Vinegar Manufacturers,

TORONTO.

Have reduced the price of
their Celebrated

BEAVER BRAND

PICKLES



Send for Quotations.

FAMOUS

"STAR"

Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

F. W. FEARMAN,
HAMILTON, ONT.

Condensed Mince Meat.

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all seasons.

Will not ferment in
warm weather.



The best and cheapest
Mince Meat on
Earth. Price re-
duced to \$12.00
per gross, net.

J. H. WETHEY, St. Catharines, Ont.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.



MELTONIAN BLACKING

(As used in the Royal
Household)

Renders the Boots soft, du-
rable and waterproof.



MELTONIAN CREAM

(white or black)

For Renovating all
kinds of Glace Kid
Boots and Shoes.



ROYAL LUTETIAN CREAM

The best for Cleaning
and Polishing Rus-
sian and Brown Leath-
er Boots, Tennis
Shoes, etc.



NONPAREIL DE GUICHE Parisian Polish

For Varnishing Dress Boots
and Shoes is more elastic and
easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

MONTREAL MARKETS—Continued.

FISH.

The trade in both pickled and fresh fish has been very fair lately, and we have to note the removal of a few lots of cod. Prices are the same. The following is the quotation:—haddock 4½c., Halibut 15c., white fish 7c., trout 7s., dory 8c., B.C. salmon 15c., No. 1 prime dry cod \$5.50, green cod \$5 to \$5.50 per 200 lbs., C.B. herring \$5.75, and half barrels \$3, mackerel \$12 to \$14.

PROVISIONS.

A small business is being done in pork at quotations and lard has been moving fairly well on a \$1.40 to \$1.45 per 20 pound basis. Smoked meats are in good demand. We quote as follows: Canadian short cut, per brl. \$16.50 to \$17.00; mess pork, western, per brl. \$14.50 to \$16.00; short cut, western, per brl. \$00.00 to \$00.00; hams, city cured, per lb. 11c. to 11½c.; lard, Canadian, in pails 8½ to 9c.; bacon, per lb. 10½ to 11c.; lard, com. refined, per lb. 7 to 7½c.

GRAIN.

In grain there is nothing very particular to note. Wheat is dull on spot with nothing doing. Advices from Manitoba state that some new wheat is shaping in the direction of Port Arthur, but little is known in connection with it. There is some business moving in peas and oats, quotations being about the same.

HOPS.

The hop market remains quiet. Good yearlings are worth nominally about 25c. in bale lots. Trade in new nops has been limited so far, but 20c. is said to be about the value for round lots, and 23 to 24c. for small parcels. Old hops are very dull.

EGGS.

There is no change in the egg market. The tone is decidedly firm, under a fairly active demand and moderate receipts. Strictly fresh stock brings 13½c. to 14c., while held lots move at 12 to 13c.

HONEY.

Honey is in fair local demand, outside of which there is little doing in it; supplies are coming in freely. Quotations are unchanged as follows:—Strained, 7c to 8¼c. per lb., and comb 9 to 11c. per lb.

CHEESE AND BUTTER.

The cheese situation is nominally unchanged; on spot trading is quiet, while holders remain firm. On the wharf yesterday some 3,000 boxes from the French country were offered, sales of which were reported from 10 to 10½c. Shipments this season to date, local and through, from this port, exceed last year's to same date by about 137,400 boxes.

The butter market is comparatively quiet, owing to the high figures at which choice grades are held, especially creamery, for which 22 to 23c. is paid, and 21 to 21½c. for lower grades. In dairy a fair shipping enquiry is noted on the basis of 17 to 18c. Local demand is fairly good.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Sept. 26, 1892.

GROCERIES.

"Not as good as usual" was the report of last week's trade, though no special reason was assigned for the falling off. Country produce is plentiful and prices obtained about the same as other years. Orders are for smaller quantities than are usually given at this season. Staple goods, such as flour, meal, sugar, molasses, etc., are moving off

fairly well, but buyers are taking only for immediate wants, and fancy groceries are of dull sale.

EGGS—Have been rather dull and are going off slowly without any change in price, which is 12c. to 13c.

BUTTER—Choice stock is scarce and sells readily at 17 to 19c.

POTATOES—Are coming in more freely and prices have lowered some, \$1.20 to \$1.30 are present quotations.

CHEESE—Market quite firm. Stocks held are smaller than usual, selling at 10 to 10½c.

FISH.

The market is well supplied and prices are somewhat easier. Large Cod are selling at \$4.50 to \$5; medium Cod \$4 to \$4.25; pollock \$2 to \$2.25; smoked herring 7 to 9c. as to quality; pickled herring, Canso, \$6 to \$6.25; Shelbourne \$4.75 to \$5; bay \$2.75 to \$3.25; shad half barrels \$4.75 to \$5.50; mackerel half barrels \$4.50 to \$5, barrels \$9 to \$10.

WORTHLESS BANK BILLS.

The success met with by the sharpers who succeeded in passing hundreds of dollars of worthless Prince Edward Island and U. S. Confederate States bills in Toronto during the exhibition, says the World, shows that a good many people should paste this in their hats or notebooks. The following bills, issued by defunct banks, are no good:—

Colonial Bank of Canada, Toronto; Commercial Bank of New Brunswick, St. John, N. B.; Consolidated Bank of Canada, Montreal; Exchange Bank of Canada, Toronto; Farmers' Joint Stock Banking Company, Toronto; International Bank of Canada, Toronto; Mechanics' Bank, Montreal; Mechanics' Bank, St. John, N. B.; Metropolitan Bank, Montreal; Provincial Bank of Canada, Stanstead, Que.; Royal Canadian Bank, Montreal; Stadacona, Bank, Montreal; Westmoreland Bank of New Brunswick, Moncton, N. B.; Union Bank of Montreal; Zimmerman's Bank; Bank of Upper Canada, Toronto, redeemed at 75 cents on the dollar; Central Bank of Toronto; Exchange Bank of Canada, Montreal; Agricultural Bank of Upper Canada, Toronto; British Canadian Bank, Toronto; Bank of the People, Toronto; Bank of Clifton, Clifton; Bank of Brantford, Brantford; Bank of Western Canada, Clifton; Bank of Canada, Montreal; Bank of Acadia, Liverpool, N. S.; Bank of Prince Edward Island; Central Bank of New Brunswick, Fredericton, N. B.; Charlotte County Bank, St. Andrews, N. B.; City Bank of Montreal.

It is a well recognised fact that no business establishment is complete without some cash carrier system. Attention is called to the Whiting Cash and Parcel Carrier. It seems in it impossible for anything to get out of order, as there are no cords or springs. Merchants throughout the country, who give it a trial, may satisfy themselves of its merits, feeling satisfied that where once introduced it would never be parted with.

SARNIA, Ont., June 8, 1892.

H. E. WHITING, ESQ, London:

DEAR SIR,—I have been using your Cash Carriers for a long time, and must say they fill the bill in every particular, especially as to their keeping in order. It seems to me that they could hardly be improved on.

I remain, yours truly,

(Signed)

JOHN LEYS,

Late Leys & Morrison.

This carrier has been in use two years and six months.

adv.

IT IS FUNNY.

This world is very funny,

For no matter how much money

Man is earning, he will spend it and be hard up all the time.

To his utmost he is straining

To catch up without attaining,

Till it makes his life a burden when it should be bliss sublime.

He who earns a thousand merely

Thinks two thousand yearly

Would be just the very figure to make happiness complete;

But this income when it doubles

Only multiplies his troubles,

For his outgo then increasing makes his both ends hard to meet.

It is run in debt and borrow,

Flush to-day and broke to-morrow,

Financiering every which way to postpone the day of doom;

Spending money ere he makes it,

And then wondering what takes it,

Till he, gives up the riddle, looks for rest within the tomb.

Oh! this world is very funny,

To the average man whose money

Doesn't quite pay for the dancing that he does before he should;

And he kills himself by trying

Just a little higher flying,

Than is suited to his pocket and his own eternal good.

—Frank E. Holliday, in Exchange.

WHERE THE JOKE COMES IN.

Mrs. Peastraw—Did yeh ride on one of the Fifth avenue stages when yeh wuz in New York? Mrs. Oatcake—Indeed I did, and I wish I had a churnful of cream with me. The ride would have made butter of it. —New York Herald.

"So you want to join our company?" said the theatrical manager to the seedy-looking applicant. "In what attractions have you ever appeared?" "Well," replied he, "my last engagement was with the 'Blot on the Scutcheon.'" "What character did you enact?" "I was the Blot."—Baltimore News.

Office Boy—"You want to see th' boss 'bout that advertisement for bookkeeper, don't you?" Applicant—"Yes." "Got any reference?" "I am ready to produce them when required." "Where did ye work?" "I was two years with Cash & Co." "Huh! That's th' firm that discharged me. They don't know a smart fellow from an idjet."—Street & Smith's Good News.

A large flour mill is about to be erected at the Junction at a cost of \$60,000. It will employ 30 men.

As an instance of the building boom that is going on here just at present we may mention for the information of our outside readers that one firm of tin-smiths has orders for the putting in of no less than nineteen hot air furnaces.—Brandon Times.

Low Grade and Medium
JAPANS
A SPECIALTY.

DAVIDSON & HAY
WHOLESALE GROCERS, 36 Yonge St.,
TORONTO.

ESTABLISHED 1851.

We offer to the Trade :

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in
the Market, at 85c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.
WRITE FOR OTHER PRICES.

BALFOUR & CO.,
IMPORTERS OF TEAS

—AND—
**WHOLESALE GROCERS,
HAMILTON.**

WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed ab-
solutely PURE, and sold cheaper than the com-
pound. Send for Prices.

J. W. LANG & CO.,
WHOLESALE GROCERS,

New Teas Arriving
HYSONS AND JAPANS.

59, 61, 63 FRONT STREET EAST,
TORONTO.

NEW CANNED LOBSTERS.

The "Royal" brand in tall and flat tins.
These goods were expressly packed for the
finest trade and have no Superior.

No first class retailers stock complete
without these goods.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

New Currants

First Arrivals

Now in Store.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

JUST ARRIVED—Two Car Loads of
the Celebrated

"Sunflower" Brand of Salmon

Prices as low as any other first-class
Salmon on the market.

SMITH & KEIGHLEY
Wholesale Grocers,
9 Front St. E., Toronto

Just Received !
FIRST SHIPMENT OF

Nimpkish Salmon

PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

MacLaren's
Imperial Cheese
IN GLASS JARS.

LARGE, MEDIUM, SMALL.

Every first-class grocer should keep them
in stock.

Dominion Agents :

WRIGHT & COPP,
40 Wellington St. East, TORONTO.

Now in store

NEW SEASON'S

Moning Congous

EDWARD
ADAMS & CO,
LONDON, ONT.

SPECIAL BRAND TEA.
LOOK OUT FOR
GOAT

JAPAN TEA.

Nothing equal to it at the price.

See our travellers.

Write for samples and prices.

Thos. KINNEAR & Co
Wholesale Grocers,
49 Front Street East,
TORONTO.

Elliott, Marr & Co.,
Importers of Teas

—AND—
Wholesale Grocers.

LONDON, ONT.

WHOLESOMENESS OF CANNED GOODS.

Although there is but little danger of cholera at this time resulting from the eating of any kind of food, the American Druggist calls attention to the wholesomeness of canned goods as appropriate food if cholera should obtain a foothold in this country. The Druggist says:

"Boiling kills all cholera germs, and hence it is well, during a cholera epidemic to use boiled water and boiled milk. Canned goods are also a safe diet at such time, if used at once on opening, owing to the boiling that they receive in processing the cans when being packed, which effectually sterilizes the contents."

There is also the additional fact that canned goods are hermetically sealed while fresh at the sources of supply, and it is impossible for their condition to change afterward until they are opened for use.

Vegetables, canned fresh from the garden; fruits, from the tree; fish, from the water, or meats, from the refrigerators in connection with the abattoirs at the West must manifestly be wholesome if eaten within a reasonable time after opening the tins.

Indeed, we have always contended that canned goods were, for the above reason, fresher, more wholesome and more palatable than the so-called "fresh" articles not canned, which are exposed for considerable periods of time in city markets and which have often lost the freshness, sweetness and flavor possessed by the goods when "fresh."

The old-fashioned idea that canned goods were unwholesome on account of the tin in which they were packed, or lead from the soldering, is now pretty effectually dissipated. There was a time when every case of ice-cream, cheese or spoiled meat poisoning which manifested itself in the shape of cholera morbus—but which is now called "ptomaine poisoning"—was laid at the door of canned goods; but this is no longer.

There are many consumers, however, who do not know that a table can be completely and toothsome furnished with canned goods in the way of soups, fish, vegetables, meat and fruits.

OF CANNED SOUPS there are some fifteen different varieties packed by as many different reliable factories amongst which are: Chicken, Green Turtle, Terrapin, Gumbo, Mulligatawny, Bouillon, Printannier, Pea, Mock Turtle, Ox Tail, Consomme, Tomato, Beef, Julienne, Clam Broth.

OF FISH there are: Oysters, Clams, Mackerel, Salmon.

OF VEGETABLES the leading varieties are: Asparagus, Beans, Corn, Peas, Succotash, Tomatoes.

OF MEATS there are: Roast Beef, Corned Beef, Boned Turkey, Boned Chicken, Ox

Tongues, Potted Meats and Deviled Meats in endless variety.

OF FRUITS there are: Apricots, Apples, Peaches, Pears, Plums, Pineapples, Berries, &c., in great variety.

Grocers would do well to call the attention of customers to the wholesomeness of canned goods at this time when public attention is attracted to the possibility of a visitation of cholera, although it is probable that if cholera should obtain a foothold in the country it would not prove any more dangerous than it has in France and Spain, where it has prevailed more or less for several years, and where the ordinary diseases such as fevers, diphtheria and consumption have numbered ten victims where cholera claimed one.

It is only where reasonable care in eating drinking and sanitary arrangements is not exercised that the cholera is dangerous.—American Grocer.

SPICES.

Considerable confusion exists in the minds of many people as to the nature of spices, says the New York Tribune. Most of these possess a slightly stimulating effect and are actual aids to digestion. Of the common spices, nutmeg is probably the most used. It is a native of the Molucca or Spice Islands, and grows directly under the equator. Mace is the inner coat that lines the hull of the nutmeg. The nutmeg in its coat of mace, with the outer hull surrounding it, is often displayed as a curiosity in New York spice shops. There are two kinds of nutmegs, the long, slender shape which is the wild, and the round, which is the cultivated nut. The latter is more oily, and much better than the wild nutmeg. By scraping the side of a nutmeg with the finger and noticing whether the oil flows, one can guard against the worst fraud in this spice—the "soaked nutmeg." Large quantities of nutmeg and other spices which are brought to market are soaked in water to relieve them of their oil. These are afterwards sold, of course, at a low price, but they have lost their efficacy as a spice in losing their oil, and are little better than the

celebrated wooden nutmegs. Always begin grating at the flower end of the nutmeg, instead of the stem.

The clove tree grows all over the tropical world, and the clove of commerce is the unexpanded flower bud of the tree, and is the most fragrant of any part of it. Cinnamon spice is the inner bark of the cinnamon tree. It grows in China and Ceylon, and is cultivated in the West Indies and South America. A great deal of the heavier outer bark and of the coarse bark of the cassia tree is sold as cinnamon. The best cinnamon is hardly thicker than paper, and is of rather light color.

Allspice, unlike all other spices, is a berry. It is gathered while it is still green and dried in the sun. Jamaica allspice is among the best. It is of a mild flavor and is not very much used in the cookery of to-day. The flower buds of the cassia tree are imported in considerable quantity annually, and are used chiefly in cooking for flavoring sweet pickles, to which they impart a delicate yet pleasant and distinctive flavor, different from cinnamon.

Ginger, as every one knows, is a root which grows all over the tropical world, in Asia, Africa and America. White ginger is composed of the best parts of the root, from which the outer skin has been taken off. The ground ginger of commerce is largely adulterated with turmeric, flour and various cheaper materials.



Send for Price List of our various brands of chewing gum..

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

TRY BALA LICORICE

For the voice.

THE FINEST
IN THE LAND.

CHOCOLATES
G.B.

EVERY CHOCOLATE IS STAMPED
G. B.

GANONG BROS., Ltd.
ST. STEPHEN, N.B.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

It Pays to
keep a
Stock of

PERRIN'S COUGH DROPS

Write for quotations to
D. S. PERRIN & CO.,
LONDON, CANADA:

BATTY & CO'S PICKLES AND SAUCES



Are of the Finest Quality and Guaranteed Pure.

Batty & Co.'s NABOB SAUCE

Is the Sauce of Sauces, and the most delicious for Fish, Hashes, Steaks, Stews, &c.

Batty & Co.'s NABOB PICKLE

Is universally admitted to be the finest and most enjoyable Pickle in the World.

Batty & Co.'s JAMS, JELLIES, & MARMALADES

Are prepared of Ripe, Sound Fruits only and Refined Sugar.

THEIR CALF'S FOOT JELLIES

Are unsurpassed for quality and flavor.

Proprietors of the well-known
DR. KITCHENER'S SALAD CREAM.



123 and 125 FINSBURY PAVEMENT, LONDON.

WRIGHT & COPP, Agents, TORONTO.

JOHN BURGESS & SON SAUCE AND PICKLE

MANUFACTURERS,
107 STRAND Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St.
Ronan's Well," Chaps. XVI. and
XXX.

Lord Byron's "Beppo," VIII.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured
extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.



SNIDER'S Home Made Soups

TWENTY DIFFERENT KINDS.

Pronounced at various exhibitions, Food Exhibits,
etc., as the best.

SNIDER'S Home Made Catsup



The Pioneer Sweet Catsup, and the finest ever offered to the trade. A Good seller and universally known and acknowledged
as the Standard.

The T. A. Snider Preserve Co., Cincinnati, Ohio.

DOMINION
AGENTS:

WRIGHT & COPP, 40 Wellington St. E., Toronto.

Morton Densem & Hurst, Sole Manufacturers of the Automatic COUNTER CHECK BOOK

Patented Feb. 25th, 1892, No. 38351.

3 and 5 Adelaide St. East, Toronto, Ont.

We desire to call the attention of the merchants of Canada to our New Automatic Counter Check Book. It is the Newest and Best Book yet introduced. No more need of any carbon leaf and yet you have a beautiful and indelible transfer. Merchants everywhere proclaim it the best book known to lessen the labor of clerks in making rapid sales.

We will be pleased to send samples and price list on application. Prices cheaper than any other check book.

With the Old Style of Books it requires from 5 to 6 movements to complete a sale, with the AUTOMATIC one or two movements are all that are required. Merchants can see at once the advantage.



USE
SPANISH BLACKING
THE KING OF BLACKINGS
F. F. DALLEY & CO., - - HAMILTON, ONT.



SALES MADE OR PENDING.

The estate of Mrs. Thos. Cox, grocer, Brantford is closed out.

Wm. H. McDonald, grocer, Victoria, B. C. advertises his business for sale.

The estate of R. Parker, general merchant, Hillsdale, Ont., is advertised for sale.

Clark & Co., grocers, Vancouver, B. C., have sold out to J. H. Hutchinson & Co.

PARTNERSHIPS FORMED AND DISSOLVED.

The Halifax Tea & Coffee Co., Halifax, N. S. has dissolved.

Richer & Dragon, general merchants, St Denis, Que., have dissolved.

Ibbolson & Kernahan, fruit-dealers, Edmonton, Man., have dissolved.

Nathanial and Louisa Smith, fish dealers, Halifax, have registered co partnership as N. & L. Smith.

REGISTERED IN WIFE'S NAME.

John A. Kent, tea merchant, Halifax, has registered consent for his wife Selena H. Kent, to do business.

Allan Morrison, general merchant, Big Pond, N. S., has registered consent for his wife, Mary Morrison, to do business.

REMOVALS AND DEATHS.

W. G. McLaren, general merchant, Bois-sevain, Man., has removed to Souris.

FIRES.

E. S. Edmondson & Co., millers, Oshawa, Ont., are burnt out.

J. F. Galbraith, general merchant, Cloverdale, B. C., is burnt out.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. W. Wiley, grocer, Toronto, has assigned to Philip J. Thomas, Toronto,

T. Vance, fruit and oyster dealer, Toronto, has called a meeting of his creditors.

Jackson & Thompson, grocers, Orillia, Ont., have assigned to John C. Rose.

Alex. Robertson, general merchant, Perth, Ont., has assigned to James H. Gordon.

D. D. McFarlane, Saintfield, Ont., has assigned to Edwin T. Campbell, Toronto.

John T. Graham, dry goods and grocery merchant, New Glasgow, N.S., has assigned.

C. H. Brewster, general merchant, Havellock, Ont., has assigned to W. A. F. Campbell, Norwood, Ont.

BREAD or CAKE

MADE WITH

DR. PRICE'S

Cream Baking Powder.

Keeps moist and fresh.

FRY'S

Pure Concentrated

COCOA.

To secure this article, please ask for "Fry's Pure Concentrated Cocoa."

"It is especially adapted to those whose digestive organs are weak."—
Sir Charles A. Cameron, M.D.

ARTHUR P. TIPPET & CO., 43½ Wellington St. E., Toronto.

Agents for J. S. Fry & Sons for Ontario and N. W.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED. FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO, for Prices, etc.

Mention THE GROCER.

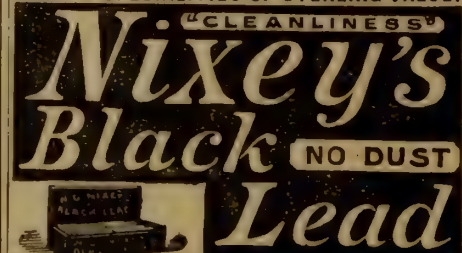


IT IS ABSOLUTELY PURE!

No chemicals are used in its preparation as is the case with Dutch Cocoas, in which alkalis and other chemicals are introduced, to give apparent smoothness and strength to the decoction.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY NIXEY'S SPECIALITIES OF STERLING VALUE.



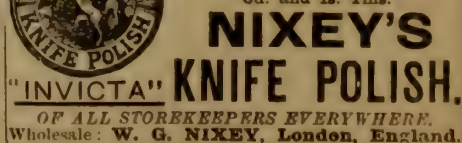
Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace. HIGHEST EXHIBITION HONOURS.



Use only for Laundry Purposes, producing the best results.



For Knives, Forks, Brass and Steel Work, &c., &c. Won't Wear the Blades like others. 6d. and 1s. Tins.



Canadian representatives:

Mr. W. Matthews, 7 Richmond St. East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas St., Montreal.



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario

" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

"SUNSHINE"

What more do you want ?

Have you it in Stock ?

BREWSTER SOAP WORKS,

308--310 Greenpoint Ave.,
Brooklyn, N.Y., U.S.A.

J. M. LOWES SON & CO.,
35 Wellington East,
Toronto Agents.
W. T. COSTIGAN & CO.,
Montreal Agents.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Sept. 29, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	
5 lb. cans, 1 doz. in case	19 80
1 lb. cans, 1 doz. in case	16 00
2 1/2 lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 90
4 oz. cans, 4 and 6 doz. in case	1 25
Dunn's No. 1, in tins	2 00
" " 2	75
Cook's Gem, in 1 lb pkgs	1 75
" " 7 oz pkgs	85
" " 2 oz "	40
" " 5 lb tins	65
bulk, per lb.	12
Per doz	
Empire, 5 dozen 4 oz cans	\$0 75
" " 8 "	1 15
" " 16 "	2 00
" " 5 lb cans	9 00
bulk, per lb.	15

COOK'S FRIEND.		
(In Paper Packages.) Per doz		
Size 1, in 2 and 4 doz boxes	\$2 40	
" 10, in 4 doz boxes	2 10	
" 2, in 6 "	80	
" 12, in 6 "	70	
" 3, in 4 "	45	
Pound tins, 3 oz in case	3 00	
12 oz tins, 3 oz in case	2 40	
5 oz tins, 4 "	1 10	
5 lb tins, 1/4 "	14 00	
Ocean Wave, 1/4 lb, 4 doz cases	75	
" 1/4 lb, 4 "	1 30	
" 1 lb, 2 "	2 20	
" 5 lb, 1/4 "	9 60	
OCEAN WAVE		
WHITE STAR, per doz		
4 oz tins, 3 doz in case	0 75	
12 " 2 doz in case	2 00	
5 lb " 1/4 "	9 00	
5 oz glass jars, 2 1/2 doz in case	1 10	
10 oz glass jars, 2 doz in case	2 00	
Bulk, per lb.	0 15	



BISCUITS.		
TORONTO BISCUIT AND CONFECTIONERY CO.		
Abernethy	8 1/2	
Arrowroot	\$0 11	
Butter	0 6	
" 3 lbs	0 20	
Cabin	0 7 1/2	
Cottage	0 8 1/2	

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11 1/2
Soda	0 06
" 3 lb.	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 08 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 "	2 10
" " 1/4 "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
1-gross Cabinets, asst	7 50
Egyptian, No. 1	9 00
" " 2	4 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.: 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
F. F. DALLEY & CO.	
Silver Star Stove Paste	Per gross 9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross 2 10

CORN BROOMS.

CHAS. BOECKH & SONS, per doz

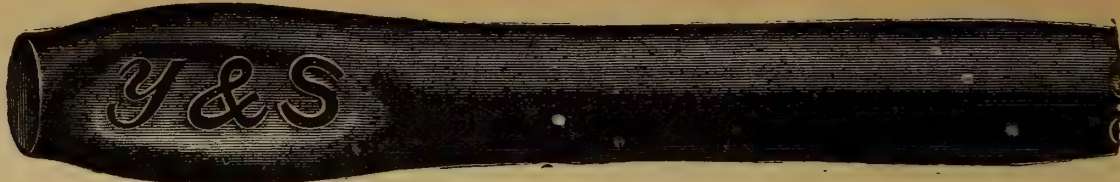
X Carpet, 4 strings, net	\$3 60
2 " 4 " "	3 20
3 " 4 " "	2
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

Per doz		
Apples, 3's	\$0 85	\$1 00
2 " 4 gallons	1 75	2 00
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	0 90	1 00
Corn, 2's	1 00	
" Special Brands	1 30	1 60
Cherries, red pitted, 2's	2 10	
Peas, 2's	0 90	1 10
Pears, Bartlett, 2's	1 75	
" Sugar, 2's	1 50	
Pineapple, Baltimore	1 50	1 60
" Bahama		
Peaches, 2's	2 00	2 25
" 3's	3 00	3 10
" Pie, 3's		
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 65
" Dauson Blue	1 50	1 90
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 00	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	1 65	
Tomatoes, 3's	0 90	1 00
"Thistle" Finnan haddies	1 50	

CANADA'S BEST WORK

will be shown in our FALL NUMBER to be issued Oct. first. Send copy at once.



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.
"ACME" LICORICE PELLETS, In 5-pound Tin Cans.
TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.
LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.
"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLLIE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current Continued—

Lobster, Clover Leaf.....	2 75
" Crown flat.....	2 75
" " tail.....	2 10
" Other brands.....	1 90
Mackerel.....	1 10
Salmon, tails.....	1 60
" flats.....	1 80
Sardines Albert, 1/2's tins.....	12 1/2
" 1/2's ".....	10 10 1/2
" Martiny, 1/2's ".....	16 17
" Other brands, 9 1/2's ".....	11 16 17
" P & C, 1/2's tins.....	23 25
" 1/2's ".....	33 36
Sardines Amer, 1/2's ".....	6 1/2
" 1/2's ".....	9 11

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 11b cans \$1 60 \$1 75	
" " 2 " 2 65 2 80	
" " 4 " 4 80 5 00	
" " 6 " 8 00 8 25	
" " 14 " 17 50 18 50	
Minced Collops, 2 lb cans.....	2 60
Roast Beef.....	1 50
" " 2 " 2 60 2 75	
" " 4 " 4 75	
Par Ox Tongue, 2 1/2 " \$8 00 8 25	
Ox Tongue.....	7 85 8 00
Lurch Tongue.....	3 25
" " 2 " 6 00 6 25	
English Brawn, 2 " 2 75 2 80	
Camb. Sausage, 1 " 2 50	
" " 2 " 4 00	
Soups, assorted, 1 " 1 35	
" " 2 " 2 25	
Soups & Bouilli, 1 " 1 80	
" " 6 " 4 50	
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35
Devilled Tongue or Ham, 1/2 lb cans.....	1 40
Devilled Chicken or Turkey, 1/2 lb cans.....	2 25
Sandwich Ham or Tongue, 1/2 lb cans.....	1 50
Ham, Chicken and Tongue, 1/2 lb cans.....	1 75

CHEWING GUM.

ADAMS & SONS.

To Retailers

Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 25 5c. packets	0 75
Orange Blossom (new) 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces.....	1 30
(with brilliant stone ring)	
Sappotta, 150 pieces.....	1 00
Sweet Fern, 230 ".....	0 75
Red Rose, 115 pieces.....	0 75
Magic Trick, 115 ".....	0 75
Oolah, 115 ".....	0 75
Fuzzle Gum, 115 pieces.....	0 75
Bo-Kay, 150 ".....	1 00
Mexican Fruit, 36 5c. bars.....	1 20

Flirtation Gum (new)..... 0 65
(115 pieces)

C. T. HEISEL.

To retailers per box	
Red Jacket, 115 pieces.....	0 75
Royal Fruit, 36 5c. pkgs. 1 20	
Digestive, 120 pieces.....	0 80
Largest Heart, 150 ".....	1 00
Globe picture, 150 ".....	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars...	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 ".....	0 70
Lalla Rookh (all flavors) 100,"	0 70
Jingle Bell, 150 ".....	1 00
Cracker, 144 ".....	1 00
O-Dont-O, 144 ".....	1 00
Little Jap, 100 ".....	0 70
Dude Prize, 144 ".....	1 00
Clock Gum, comprising 500 pieces	
Gum (assorted flavors), and 1	
'Little Lord Fauntleroy' clock	
guaranteed.).....	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/4's... 6 and 12 lbs.	0 30
Caracas, 1/4's... 6 and 12 lbs.	0 35
Premium, 1/4's... 6 and 12 lbs.	0 30
Sante, 1/4's, 6 and 12 lbs.....	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 22
Sticks, gross boxes, each..	0 00
Cocoa, Homopatic, 1/4's, 8 & 14 lbs	30
" Pearl ".....	25
" London Pearl 12 & 18 ".....	22
" Rock ".....	30
" Bulk, in bxs.....	18

EPPS.

Cocoa—	per lb
Case of 112 lbs each.....	0 35
Smaller quantities.....	0 37 1/2

BENS DORP'S ROYAL DUTCH COCOA.

1/2 lb. cans, per doz.....	\$2 40
1/4 " ".....	4 50
1 " ".....	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, 1/4's, 6 lb. boxes.....	0 40
Vanilla, 1/4's, ".....	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.	0 40
"Fry's" Diamond 1/4's, 6 lb bxs.	0 26
"Fry's" Monogram, 1/4's, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box...	2 40
" 1/4's, ".....	4 50
" 1 lbs. ".....	8 75
Homopathic, 1/4's, 14 lb boxes.....	0 34
" 1/2 lbs, 12 lb boxes.....	0 34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma..... per lb	\$0 30
Mott's Prepared Cocoa.....	22
Mott's Homopatic Cocoa (1/4's)	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate..	28
Mott's Caracas Chocolate....	40
Mott's Diamond Chocolate....	22
Mott's French-Can Chocolate..	20
Mott's Navy or Cooking Choc	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22 & 24
Mott's Confec Chocolate.....	22c-40
Mott's Sweet Choc. Liquors	21c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1 1/4, 1 lb. boxes.....	70 75
Iceland Moss 1/4 lb in 12 lb bxs...	35
Soluble (bulk) 15 & 30 lb bxs...	18 20
Soluble (tins) 6 lb and 12 lb....	30
Cocoa Nibs, any quantity.....	30 35
Cocoa Shells, any quantity.....	05
Cocoa Essence..... per doz	1 40

Chocolates—

Mexican, 1/4's in 10 lb bxs.....	36
Queen's Dessert, ".....	40
Vanilla ".....	35
Sweet Caracas ".....	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross..	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet).....	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'um No. 1, bxs 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	52
Caracas Sweet bxs 6 lbs each, 12	
bx in case.....	35
Eagle, sweet & spiced, bxs 12 lbs	
each.....	33
Vanilla Tablets, 416 in box, 24 bxs	
in case, per box.....	35
Spanish Tablets, 100 in box, 12 bxs	
in case.....	3 00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes,	
12 lbs each.....	20
Grocers' Style, in cases 24 boxes, 6	
lbs each.....	25
48 Fingers to the lb., in cases 12 bxs	
12 lbs each.....	25
48 Fingers to the lb., in cases 24 bxs	
6 lbs each.....	25

Cocoa—

Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb	
and assorted papers.....	92

Cracked, in bxs, 12 lbs., each, 1/2 lb. papers.....	32
Cracked, in bags, 6, 10 & 25 lbs each	2
Cocoa and shells, 12s and 25s....	30

Breakfast Cocoa—

In bxs 6 & 12 lbs., each, 1/2 lb., tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins...	40



"Highland Brand"
Evaporated
Cream, per
case..... 7 25
4 doz. 1 lb tins.

CLOTHES PINS.

5 gross, per box.....	0 75
4 gross, ".....	0 85
6 gross, ".....	1 20

CHAS. BECKER & SONS, per box

5 gross, single & 10 box lots	0 75
Star, 4 doz. in package.....	0 85
" 6 " ".....	1 25
" 4 " cotton bags.....	0 90

COFFEE.

GREEN c. per lb

Mocha.....	28, 33
Old Government Java.....	25, 35
Rio.....	17, 20
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHTLEY'S

c. per lb

Java.....	33, 37
Java and Mocha.....	34, 36
Plantation Ceylon.....	35
Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins....	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	34
Our Own ".....	32
Jersey ".....	30
Laguayra ".....	28
Mocha and Java.....	35
Old Government Java.....	30 32 36
Arabian Mocha.....	35
Maracaibo.....	30
Santos.....	27 28

ALWAYS ORDER
RECKITT'S BLUE.

JAMS AND JELLIES

We have the biggest stocks of the above in Canada. All guaranteed absolutely pure. Put up in 5 and 10 lb. Tins, 7 lb., 14 lb., and 28 lb. Pails, and in three sizes in Glass. It will pay you to buy pure Jams and Jellies.

The Toronto Biscuit and Confectionery Co.,

Geo. W. Booth,
Henry C. Fortier,
Charles J. Peter.

7 FRONT STREET EAST,
TORONTO.

Telephone 528.

Prices current, continued—

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	36
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	35
Ground, in tins, 5, 10, 15 and 25 lbs.	30 30
Say's Parisien, in 1/4 and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum	lb	\$0 02	\$0 03
Blue Vitriol	0 06	0 07	
Brimstone	0 03	0 03 1/2	
Borax	0 12	0 14	
Camphor	0 65	0 75	
Carbolic Acid	0 30	0 50	
Castor Oil	0 10	0 11	
Cream Tartar	0 28	0 30	
Epsom Salts	0 01 1/2	0 02	
Paris Green	0 16	0 17	
Extract Logwood, bulk	0 13	0 14	
" boxes	0 15	0 17	
Gentian	0 10	0 13	
Glycerine, per lb.	0 17	0 20	
Hellbore	0 16	0 17	
Iodine	5 50	6 00	
Insect Powder	0 30	0 35	
Salpêtre	0 08 1/2	0 09	
Soda Bicarb, per keg	2 50	2 75	
Sai Soda	1 00	1 25	
Madder	0 12 1/2		

DURABLE PAIRS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " " 1 1/2 oz.	1 25
" " " " 2 1/2 oz.	1 75
" " " " 3 1/2 oz.	2 00

(SEELY'S FLAVORING)

Concentrated, 2 oz. full measure	1 75
4 oz. "	3 00
In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more.	

FLUID BEEF.

JOHNSTON'S, MONTREAL

Cases, No. 1, 2 oz tins	\$2 75	\$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

Currents, Provincial, bbls	c. per lb	5 1/2
" " " " bbls	"	6
" " " " cases	"	6 1/2
" Filiatras, bbls	"	6 1/2
" " " " bbls	"	6 1/2
" " " " cases	"	6 1/2

Currents, Patras, bbls	6 7
" " " " bbls	6 1/2 7 1/2
" " " " cases	7 1/2 7 1/2
" Vostizzas, cases	7 1/2 9 1/2
" " " " cases	8 1/2 10
" 5-crown Excelsior (cases)	8 8 1/2
" " " " cases	8 1/2 8 1/2
Dates, Persian, boxes	5 5 1/2
Figs, Elemes, 14oz., per box	5 5 1/2
" 10 lb boxes	5 5 1/2
Prunes, Bosnia, casks	4 1/2 5 1/2
" " " " cases, new	6 7 1/2
Raisins, Valencia, offstalk	6 1/2 7
" " " " old	2 1/2 4 1/2
Selected	6 1/2 6 1/2
Layers	7 8
Raisins, Sultanias	8 1/2 11
" " " " Eleme	
" " " " Malaga	
London layers	2 25 2 65
Loose muscatels	
Imperial cabinets	
Donnoisseur clusters	
Extra dessert	
" qrs.	
Royal clusters	
Fancy Vega boxes	
Black baskets	2 75 2 85
" qrs	
Blue " " qrs	
Fine Dehesas	
" qrs	
Lemons	6 00 7 00
Oranges, Rodi	6 25 6 50
" " " " Valencia	
" " " " Messina	
" " " " Seedlings	
" " " " Navels	

DOMESTIC.

Apples, Dried, per lb.	0 04 1/2	0 05
do Evaporated.	0 04	0 07

FISH.

Oysters, per gallon .....	.....	.....
" select, per gallon .....	.....	.....
Pickered	per lb	0 06
Pike	do	0 03 0 04
White fish	do	0 07 1/2
Manitoba White fish do		0 07 1/2
Salmon Trout	do	0 07 1/2
Lake herring.....	p. 100	2 00 2 50
Pickled and Salt Fish :		
Labrador herring, p.bbl	6 00	6 25
Shore herring .....	.....	5 00
Salmon trout, per 1/2 bbl	5 00	5 50
White Fish, 1/2 bbl.....	5 50	5 75

GRAIN.

Wheat, Fall, No. 2	0 66	0 67
" Red Winter, No 2	0 66	0 67
Wheat, Spring, No 2	0 65	0 66
" Man Hard, No 1	0 80	0 81
" " " " No 2	0 82	0 83
" " " " No 3	0 70	0 71

Oats, No 2, per 34 lbs	30	31
Barley, No 1, per 48 lbs	52	54
" No 2 extra	48	49
" No 3	44	45
Rye	79	81
Peas	58	60
Corn	56	57

HAY & STRAW.

Hay, Pressed, "on track	9 50	10 50
Straw Pressed, " "	6 50	7 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg.. 3 60 3 70

SCREWS: Wood—

Flat head iron 7 1/2 p.c. dis	
Round " " 7 1/2 p.c. dis	
Flat head brass 7 1/2 p.c. dis	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 35
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manila	0 11 1/2
Sisal	0 09 1/2
New Zealand	0 08 1/2

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12 1/2 per cent.

HINGES: Heavy T and strap... 0 4 1/2 05
" Screw, hook & strap... 0 3 1/2 04 1/2

WHITE LEAD: Pure Ass'n guarantee

ground in oil.			
25 lb. irons.....	per lb	5½	5%
No. 1	"	5	5
No. 2	"	4½	4%
No. 3	"	4	4

TURPENTINE Selected packages, per gal

LINSEED OIL: per gal, raw 0 57 0 57 1/2
Boiled, per gal. 0 60 0 60 1/2

GLUE: Common, per lb... 0 10 0 11

INDURATED FIBRE WARE.

1 pail, 6 qt.	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50

Tubs, No. 1	15 50
" " 2	13 25
" " 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" " 2	9 00
" " 3	8 00
" " 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Per lb

Jams, absolutely pure—apple	\$0 06
Family	0 07
Black and Red currant, Rasp-	
berry, Strawberry, Peach	
and Gooseberry per lb.	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange..... 0 1 1/2

LICORICE.

YOUNG & SMYLLIE'S LIST.

5 lb boxes, wood or paper, per lb	0
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
" Ringed" 5 lb boxes, per lb.	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72 1/2
Imitation Calabria, 5 lb bxs	
p lb	0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... \$12 00

MUSTARD.

ELLIS & KEIGHLEY'S.

cts

Durham, Fine, in 1/2 and 1 lb tins	
" per lb.	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup. in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine,	15

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in 1/2 lb. tins	0 42
Pure in 1 lb. tins	0 44

Prices current, continued.

NUTS.		per lb
Almonds, Ivica	13	14
" Tarragona	11	15
" Fornigetta	13	14
Almonds, Shelled Valencia	28	30
" Jordan	40	45
" Canary	28	30
Brazil	10	12½
Cocoanuts	5	6
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	10	12
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10	11
" Naples, cases	12	13
" Marbots	12	13
" Chilis	12	13

PETROLEUM.

to 10 bbl lots, Toronto	Imp. gal.
Canadian	0 14 \$0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 24 0 25
" Water White	0 27 0 00
Photogene	0 27 0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

THE T. A. SNIDER PRESERVE CO.,
CINCINNATI.

(Wright & Copp, Toronto, Agents.)

Home Made Tomato Catsup	per doz	pts 6 00
" " "	pts 3 50	
" " "	pts 2 00	
Chili Sauce	pts 4 50	
" " "	pts 3 25	
Soups (in 3 lb. cans)		
Tomato	3 50	
Fancy—Chicken, Mock Turtle,		
Cream of Corn, Pea, Celery,		
Asparagus	4 50	
Fancy—Chicken Gumbo, Or		
Tail, Consomme Bouillon,		
Mulligatawny, Mutton Broth,		
Beef, Pea, Printanir, Julienne		
Vermicelli, Vegetable	4 25	

LEA & PERRIN'S.	per doz.
Worcester Sauce, ½ pts.	\$3 60 \$3 75
" " pints	6 25 6 50
LAZENBY & SONS	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup	2 25
Anchovy Sauce	3 25

PRODUCE.

DAIRY.		Per b
Butter, creamery, tubs	\$0 21	\$0 23
" dairy, tubs, choice	0 16	0 18
" " medium	0 14	0 16
" low grades to com	0 12	0 13
Butter, pound rolls	0 19	0 20
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 10	0 10½

COUNTRY

Eggs, fresh, per doz	0 13½	0 14
" limed		
Beans	1 15	1 25
Onions, per crate	1 75	2 25
Potatoes, per bag	1 50	1 60
Hops, 1891 crop	0 13	0 18
" 1892 "	0 17	0 20
Honey, extracted	0 05	0 07
" section	0 12	0 14

PROVISIONS.

Bacon, long clear, p lb.	0 07½	0 07½
Pork, mess, p. bbl.	14 50	15 00
" short cut	16 00	16 50
Hams, smoked, per lb.	0 11½	0 12
" pickled	0 09½	0 11
Bellies	0 12½	0 13½
Rolls	0 09½	0 12
Backs	0 11½	0 12
Lard, Canadian, per lb	0 09½	0 10
Compound	0 08	0 09½
Tallow, refined, per lb.	0 05	0 05½
" rough		0 02

RICE, ETC.

		Per lb
Rice, Aracan	3½	4
" Patna	4½	5½
" Japan	5	6
" extra Burmah	3½	4
" Java extra	6½	7
" Genuine Old Carolina	9½	10

Grand Duke	6½	7½
Sago	4½	5½
Tapioca	5	5½

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND		Per lb.
Pepper, black, pure	\$0 12½	\$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African	18	18
Cassia, fine to pure	18	25
Cloves	14	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 35
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

BRITISH AMERICA STARCH CO
BRANTFORD.

1st quality white, in kegs and bbls	4½
1st quality white, 3 lb. cartoons	4½
Lily White gloss, crates	6½
Brantford gloss, 1 lb.	6½
Lily White gloss, 1 lb. chromo	6½
Canada Laundry, Boxes	3½
Pure Prepared corn	7
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7½

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb. pack's	8
36-lb " 3 lb. packages	8
12-lb " "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack's	9
40-lb " ½ lb. package	9½
40-lb " 1 lb. "	10
40-lb " assorted ½ and 1 lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½

Laundry Starches—

No. 1, White, 4 lb. Cartons	4½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	3½
Ivory Gloss, six 6 lb. boxes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb. packs	6½
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivoryine Starch in cases of 40 packages	\$3 00

SUGAR.

		c. per lb
Granulated	4½	4½
Paris Lump, bbls and 100 lb. bxs	5½	5½
" 50 lb. boxes	5½	5½
Extra Ground, bbls	6	6
" less than a bbl	5½	5½
Powdered, bbls	5½	5½
" less than a bbl	5½	5½
Extra bright refined	4½	4½
Bright Yellow	3½	4
Medium	3½	3½
Brown	3½	3½

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

		Per lb.
SYRUPS.		
bbls. & bbls		
D	1½	2
M	2	2½
B	2½	3

W. G. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

A FOOD that is eminently the
GREAT STRENGTH-GIVER
should be sought after by those
seeking to attain

Physical Development
and good powers of
ENDURANCE.

"Extra Space"

How much will you want in the handsome fall
number that we are getting out. Send for rates.

10 FRONT ST. EAST.

Kingsford's Oswego STARCH.

STRONGEST.

PUREST.

BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

Kingsford's

(Others so-called are imitations of our brand.)

Pure Starch.

Corn Starch.

FOR SALE BY ALL LEADING
JOBBER IN CANADA.

T. KINGSFORD & SON
OSWEGO, N.Y.

You

Will do your Customers a great Kindness by recommending

NEW COLD PROCESS

Ivoryine Starch.

THE MOST PERFECT FOR COLLARS, CUFFS AND SHIRTS.

Prices current, continued—

V.B.	21	23
E.V.B.	24	24
E. Superior	24	24
XX	24	24
XXX	24	3
Crown	3	34

MOLASSES.	Per gal
Trinidad, in puncheons...	0 35 0 37
" bbls	0 38 0 46
" 1/2 bbls	0 40 0 40
New Orleans, in bbls...	0 30 0 52
Porte Rico, hdds...	0 38 0 40
" barrels...	0 42 0 44
" 1/2 barrels...	0 44 0 46

Ivory Bar, 1 lb. bars...	54
Do. 2, 6-16 and 3 lb bars	5
Primrose, 4 1/2 lb bars, wax W	44
John A. cake, wax W. per doz	42
Mayflower, cake,	42
Gem, 3 lb bars per lb.	34
" 13 oz, 1 and 2 lb. bars	34
Queen's Laundry, per bar.	54
Pride of Kitchen, per box.	2 75
Sunshine, boxes, 100 tablets	6 50
" 50 "	3 40

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04
Eclipse	0 04
Stanley Bar	0 04
Defiance	0 04
Toronto, 12 oz.	Per doz 0 50
Ruby, 10 oz.	0 30
Monster, 8 oz.	0 24
Detroit, 14 oz.	0 48
Lily White	0 90
Everyday	0 80
Queen City, 14 oz.	0 72

Mottled in 5 box lots, 100 bars...	5 00
" 60 bars...	3 00
Floater (boxes free)...	6 50
Electric	2 75
Hard Water Electric...	2 50
Royal Laundry	3 25
Octagon	4 00

Royal Magnum	Per doz 0 25
" 25 doz per box.	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72

" Honeysuckle	Per box 0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

White Castile Bars	Per doz 0 85
White Oatmeal	0 85
Persian Bouquet, paper	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Bouquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.	
CHINA GREENS	
Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUEYS.	
Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.	
Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, 1/2 chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	5 9

Congou—	
Half Chests, Kaisow, Mon-	
ing, Pakling	12 60
Caddies, Pakling, Kaisow	18 50

INDIAN.	
Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30
CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.	
British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 6's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50 1/2
Prince of Wales, in caddies	51
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T &	
B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.	
CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5	
lbs.	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	54
16 1/2 lbs	53
Gem, 3 x 6, 3s. caddies 16 1/2 lbs	51
St. Lawrence, 2 x 3, 7s. caddies	48
about 17 lbs	46
Banner, 2 x 3, 7s. caddies about	46
17 lbs	46
Sterling, 2 x 3, 7s. caddies about	46
17 lbs	46
Louise, Solace, 12s. caddies about	46
16 lbs	42
Florence, Solace, 12s. caddies	47
about 17 lbs	46 1/2
Hawthorne, 8s. butts 23 lbs	
Something Good, 6s. butts 21 lbs	

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	65
4 lbs.	61
Empire, 3 x 6, 4s. spaced 8s. bxs	60
4 lbs.	52
Top, 16 oz. spaced 8s. boxes 4 lbs	50
Joy, 3 x 12s., 14 1/2 oz. Spaced 6s.	49
Rough and ready. Butts 25 lbs	50
Judge, 2 x 3, 8s. Flat. Caddies	49
about 20 1/2 lbs.	49
Currency, 3 x 3, 7s. Rough and	
ready. Caddies about 21 lbs.	
Kentucky, 1 1/2 x 3, 13s. Caddies	
about 21 lbs.	
Kentucky, 1 1/2 x 3, 7s. Caddies	
about 21 1/2 lbs.	

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about	47
22 lbs.	43 1/2
Morning Star, 12s. Butts about	44
22 1/2 lbs.	
Montreal Twist, 12s. Caddies	
about 23 lbs.	
Anchor Twist, 12s. Caddies about	
23 lbs.	

CIGARS—S. DAVIS & SONS, Montreal.	
Sizes.	Per M

Madre E' Hijo, Lord Landsdown	\$60 00
" " Panetelas	60 00
" " Bouquet	80 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pina	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pina	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.	
---------------------------------------	--

CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	62
Old Virgin, 1-10 lbpkg, 10 lb bxs	73
Gold Block, ninths, 5 lb boxes	

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	1 15
Athlete, per lb	10 50
Hyde Park	

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	No 1... \$1 70
" 3 " "	1 90
Pails, 2 hoops, clear	No. 2... 1 60
" 3 " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	\$1 90
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 caselots. single cases	
Parlor	1 60
Telephone	3 60
Telegraph	3 80
Safety	4 20
French	3 60
Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40
Mops and Handles, comb.	per doz 1 25
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates ast'd	3 60



WASHING

COMPOUND.

Housekeeper's Quick	
Washing per case	
5c pkgs 100 in case	3 50
10c " 60 in case	4 00

YEAST.

BARM MFG. CO. per box

1 box containing 2 doz. 5c. pkgs.	0 50
1 " 2 doz. 10c. "	1 00



BREADMAKER'S

per box

5c packages 86 in box	1 00
2c " 45 in box	0 50

— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

THE CANADIAN GROCER

Travellers' Guide.

J. EDWARDS. J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock. Vancouver, B.C.

INSLEY & EDWARDS, Proprietors

THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accommodation for Travelers. Rates, \$2.00 and \$2.50.

E. G. BRETT, Medical Director J. HASTIE, Prop.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commerce is Men. Large sample rooms.

H. A. PERLEY, Prop.

- Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished, Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.

H. SMITH, Proprietor.

The Hotel Wilson.

NANAIMO, B. C.

The largest and best Hotel in the city.

JOS. RICHARDS,

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Counter Check Books

That don't require the Carbon paper to make sure an exact copy. That's what it is and J. K. Cranston, Galt, is the wholesale Canadian Agent for them. Send for samples and price list of them and the Perfection Black Leaf or Carter and Grip's books. Read the following:

J. W. CRANSTON, Galt.
DEAR SIR,—Enclosed please find amount of account. I am well pleased with check books, they are greatly ahead of the old black leaf system.

Yours truly, WM. MCKEE.

Orton, Aug., 29, '92.
Telegraph order to J. K. Cranston, Galt. Sample was sent Aug. 8th. "Send one hundred Happy Thought Check Books C. O. D. Express."

Cornwall, Aug. 10th.

Everybody likes the idea. Send for samples.

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SPOOL SILKS & TWISTS, EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
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The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.
Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

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TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish, and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Soldier Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

Oakville Basket Co.,

MANUFACTURERS OF



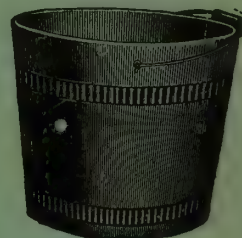
- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

DURABLE PAILS AND TUBS.

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THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blisters on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhoea, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Painful Digestion, Pimples, Rush of Blood to the Head, Sallow Complexion, Salt Head, Scrofula, Skin Disease, Stomach, Tired Liver, Ulcers, and every other impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross \$2, 1-2 gross \$1.25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O. Box 672, New York.



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IVORY BAR
SOAP

For
GOLDEN FINNAN HADDIES,
 SUPERIOR TO ALL OTHER BRANDS.

SOLD BY ALL GROCERS.

H. W. NORTHRUP & Co.
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 South Wharf, Saint John, N. B.

JOHN PETERS & CO.,
 General Commission Merchants
 and Brokers,

Halifax, N. S. and
 Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
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We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

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 The E. B. Eddy Agencies. Mfg Co., Hull, P.Q.
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 128 Adelaide E., Toronto,
 Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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 32 WEST MARKET ST.,
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FRUIT, PRODUCE AND COMMISSION
 MERCHANTS.

We handle Bananas, Oranges, Lemons, Peaches, Pears, Plums, Grapes, Apples, Mellons and all kinds of fruits and vegetables and nuts.

Butter, eggs and general Farm Produce. Orders and consignments solicited.

Telephone No. 1471. Scatter goods code.



FLOUR High Patents, Bakers and Low Grades.
 Split Peas, Pot Barley and Corn Meal.
E. D. TILLSON, TILSONBURG, ONT.



Do you want to Save Money?

If so,

Buy the Pittsburgh Lamp.

IT HAS NO DISAGREEABLE SMELL.

NO DIRT GATHERS IN THE BURNER.

IT IS ALWAYS CLEAN

It gives more light and uses less oil than any other lamp of its size.

It not only gives a Larger and Brighter Light, but is cheaper than Gas or Electricity.

The PITTSBURGH is made in all sizes of Piano, Banquet, Vase, and Mammoth.

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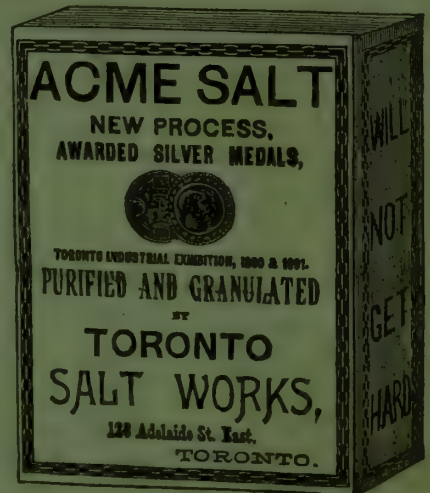
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Sole Agents for the Dominion.

TORONTO and WINNIPEG.



HYDE PARK, ATHLETE, PURITAN, DERBY. SWEET SIXTEEN CIGARETTES.



The Lancet writes:—"It is a natural sparkling Table Water, peculiarly soft to the palate. It is free from organic matter. It is an excellent drink with milk. It mixes well with spirits."

JAMES LOBB

Agent for Canada,

30 Wellington St. E., TORONTO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

FALL NUMBER

1892

The Canadian Grocer

EDDY'S NO. 1 MATCHES

In Woodboard Caddies. Weight only 63 pounds. Other makes weigh 80 to 90 pounds.

-- UNIFORM IN SIZE --

-- SUPERIOR IN QUALITY --

-- HANDSOME IN APPEARANCE --

-- UNRESERVEDLY GUARANTEED --



~ EVERY STICK A MATCH.---EVERY MATCH A LIGHTER. ~

The Ten Gross Cases are well and strongly made.

The Quarter Gross Caddies are neatly and handsomely printed.

The Small Boxes are machine made, uniform in size, and regular in count.

To the dealer there is a great saving in freight and storage.

To the consumer, great satisfaction in use, known excellence of manufacture, absolute guarantee as to quantity and quality.

— SOLD EVERYWHERE —

-- Mammoth Factories at Hull, Canada. --

Branches : TORONTO and MONTREAL.

≡ ESTABLISHED 1851. ≡

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL
INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 80

Trade Mark *Bulls Head*

PURVEYORS TO HER MAJESTY THE PRINCE OF WALES
1878 CROSS OF THE LEGION OF HONOUR

MADRE E' HIJO (7 SIZES)

BATTY & CO'S PICKLES AND SAUCES



Are of the Finest Quality and Guaranteed Pure.

Batty & Co's NABOB SAUCE

Is the Sauce of Sauces, and the most
delicious for Fish, Hashes,
Steaks, Stews, &c.

Batty & Co's NABOB PICKLE

Is universally admitted to be the
finest and most enjoyable
Pickle in the World.

Batty & Co's JAMS, JELLIES, & MARMALADES

Are prepared of Ripe, Sound Fruits
only and Refined Sugar.

THEIR CALF'S FOOT JELLIES

Are unsurpassed for quality
and flavor.

Proprietors of the well-known

DR. KITCHENER'S SALAD CREAM.



123 and 125 FINSBURY PAVEMENT, LONDON.

WRIGHT & COPP, Agents, TORONTO.

ASK YOUR
WHOLESALE GROCER

—FOR—

RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.

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MAKE SIMPLY WITH BOILING MILK OR WATER
FOR SALE BY ALL GROCERS.

**DUNN'S
BAKING
POWDER**

THE COOK'S BEST FRIEND
Largest Sale in Canada.

PURE GOLD

**Flavoring
Extracts -**

ALL THE NATURAL FRUIT FLAVORS,
OF PERFECT PURITY AND GREAT STRENGTH.

VANILLA, LEMON, ORANGE,

AND OTHER FRUITS.

Don't take any other, but insist on
getting

PURE GOLD GOODS

MANUFACTURED BY

The Pure Gold Mfg. Co.
TORONTO.

EL PADRE AND CABLE.



ARE THE FINEST QUALITY

AND GUARANTEED PURE

"NABOB"

BATTY & CO'S

*123 and 125 Finsbury Pavement,
London, Eng.*

PICKLES

AND

SAUCES

*Wright & Copp,
Agents, Toronto.*

Nabob Sauce

Is the Sauce of Sauces, and
the most delicious for Fish,
Hashes, Steaks, Stews, &c.

Nabob Pickles

Is universally admitted to
be the finest and most en-
joyable Pickle in the World.

BATTY & CO'S

JAMS, JELLIES, AND MARMALADES
are prepared of Ripe, Sound Fruits only
and Refined Sugar.

THEIR CALF'S FOOT JELLIES

Are unsurpassed for quality and flavour.

Proprietors of the well-known

Dr. Kitchener's Salad Cream.



S. J. FRY & SONS

Bristol, England.

Manufacturers of

CHOCOLATE AND COCOA.

No article of consumption has increased so rapidly in sale and use as COCOA and CHOCOLATE, and the last report of the Royal Commissioners states that within the past five years the consumption of COCOA in Great Britain has increased 34 per cent. They further say:—We have no reason to doubt that there is still abundant room for the further advance in the consumption of this wholesome article of food.—(Vide Commissioners' report for 1891-92.

COCOA continues to grow in popularity wherever used. It cannot be classed as a rival to tea and coffee. The latter are stimulating beverages, whilst the former is nutritious and sustaining in its properties.

MESSRS. FRY & SON are the oldest house in the manufacture of this article, and are also the largest. They have just added a new factory that employs upwards of 300 additional hands, making a total of upwards of 3,000 employees.

IT PAYS TO KEEP THE BEST



DIAMOND CHOCOLATE.



PURE CHOCOLATE.



"GOLD MEDAL," SWEET.

ALL FRY'S GOODS PAY A GOOD MARGIN TO THE RETAILER.

FRY'S Diamond is the best low-priced Chocolate in the Market.

FRY'S Gold Medal Sweet is the best Chocolate at the price.

FRY'S Pure Chocolate is an absolutely pure article---unsweetened.



Is the strongest preparation of Cocoa made, and is absolutely pure, without flavoring matter or any other ingredients.

It is recommended by the highest medical authorities for its marvellous purity and strength and solubility. It is a profitable line to handle.

These goods can be obtained from all leading dealers. Samples will be gladly furnished on application, together with prices on all varieties, on application to the undersigned.

Arthur P. Tippet & Co.,

Agents for Ontario and N. W.

43 1/2 Wellington St. East, TORONTO.



W. BOULTER, President Canadian Packers' Ass'n.

PEOPLE WHO

DO NOT EAT

Have never been heard of and people who do not eat canned goods are very scarce. The

"Lion Brand"

Canned Goods

Is acknowledged to be the best packed in Canada and is sold from the Atlantic to the Pacific.

THE BAY OF QUINTE CANNING FACTORIES

PICTON AND DEMORESTVILLE.

Apples.	Peaches.	Tomatoes.	Beans.
Pears.	Gooseberries.	Corn.	Pumpkins.
Strawberries.		Peas.	Boston Baked Beans.
Raspberries.	Currants.	Succotash.	Tomato Catsup.
Plums.	Blueberries.		

WHOLESALE TRADE ONLY SUPPLIED. FOLLOWING ARE AGENTS:

HALIFAX, N.S., John Peters & Co.
ST. JOHN, N.B., Harding & Smith.
QUEBEC, P.Q., J. Winfield.

TORONTO, ONT., R. B. Ellis.
WINNIPEG, MAN., Tees & Persse.
VIOTORIA and VANCOUVER, J. Earsman.

MONTREAL, J. M. KIRK & CO.

See that the word "BOULTER" is on every can.

ASK YOUR WHOLESALE GROCER FOR THEM.

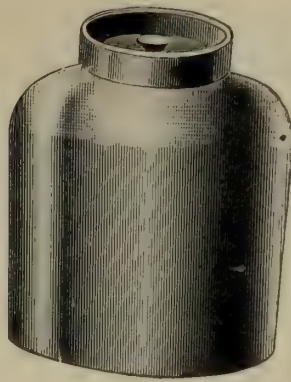
W. BOULTER & SONS, Proprietors.



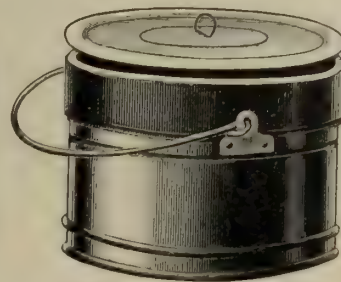
2 to 15 Gallons.



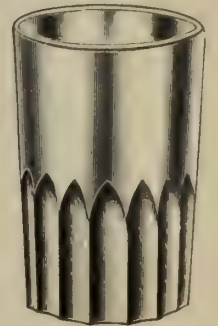
$\frac{1}{4}$, $\frac{1}{2}$, 1, 2 Gallons.



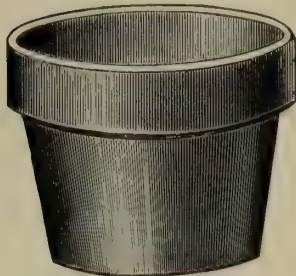
1 to 10 Gallons.



1 and $1\frac{1}{2}$ Gallon.



Ale Tumbler, Bristol



$\frac{1}{2}$, 1, $1\frac{1}{2}$ Gallon.



$\frac{1}{2}$, 1, $1\frac{1}{2}$ Gallon.



Ale Mug—Bristol.

⊗ LONDON ⊗
STONEWARE POTTERY
 ⊗ WORKS. ⊗

Manufacturers of Salt Glazed and Bristol
STONEWARES
 —AND—
 Terra Cotta Flower Vases, Flower Pots, Hanging Baskets,
 Fire-brick and Fire-clay, Chimney Linings, Tiles, etc.
GLASS BROS. & CO.,
 OFFICE AND WORKS, POTTERSBURG, ONT.
 WRITE FOR CATALOGUE AND PRICES. (Opposite Asylum.)



3 Sizes—Bristol.



Ginger Beer Bottles.



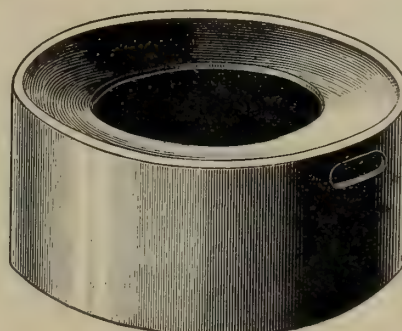
5 Sizes.



$\frac{1}{4}$, $\frac{1}{2}$, 1 Gallon—Bristol.



2 to 5 Gallons.



10, 12, 14 Inch.



3 sizes Hanging Basket.

English

Biscuits



English

Biscuits



HUNTLEY & PALMERS

Biscuit Manufacturers,

Reading and London, England.



*THEIR celebrated Biscuits are kept by all the Best Grocers
:- in Canada. For Price Lists and Terms apply to
:- :- Huntley & Palmers, Reading, or to their representative,*

MR. EDWARD VALPY,

28 Reade Street, New York.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, OCTOBER 7, 1892.

No. 41



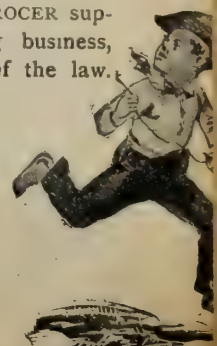
and the Canadian fall fairs do in our times.

As a man on the anniversary of his birthday may be permitted a glance into a mirror to see how time is using him, so THE GROCER on the occasion of its Fall Number issue may be allowed to read a little of its history in its readers' eyes. The first thing it notes, with due pride and satisfaction, is that it has more friends than ever. Its mailing and local delivery sheets and its subscription receipts are larger than they were a year ago. The relation between it and each of its subscribers is not a mere business tie, but it is also one of confidence and kindly feeling on the part of the subscribers and of earnest loyalty to their interests on the part of THE GROCER. The tone of all renewals and the numerous complimentary expressions in the correspondence we receive are the strongest testimony to the extent and heartiness of the regard which this paper has won from the trade. Its title to it has been its success in its efforts to serve them. The paper is of the trade, as distinctly and essentially as sap is of trees and plants. It is indigenous to the trade climate, as it were, and consequently is of the substance that is most readily assimilated into the fibre of the trade. It is this affinity which has led to the almost unanimous adoption of THE CANADIAN GROCER by the Canadian grocery trade. The most strong-minded man could not stand outside the trade and publish a paper that would win general acceptance within it. A paper must be based on the needs and opinions of its readers, as government under a representative system must be based on a majority of the votes of the electors. Representative journalism differs from dogmatic journalism as a running stream differs from a stagnant pool.

We have ample assurance from our subscribers that they find benefit in reading THE GROCER. This compliment simply means that they find a contemplation of the lessons, facts and current history of their own trade useful to them. Their own trade is the best school for them to study in, as within that trade all the necessary

material is to be found. The only difficulty is that the material is so scattered that it is impossible for any one trader to include all of it in the circle of his individual observation. Some agency is necessary to collect it and present it, if any one man, much more the whole trade, is to get the benefit of its cumulative effect. THE GROCER is such an agency. It gathers from all and it renders to all. Its office is to perceive, collect, record, discuss and point out the bearing of everything that comes into relation to or arises out of the trade, or is in any way essential or incidental to it. THE GROCER is indeed the Press of the trade, whose business is to extract the essence out of everything that is of trade import. Before THE GROCER came into existence the trade had no means of focussing the light of its own progress, and consequently there was an enormous waste of money, energy and educative matter. One man's example or practice, no matter how good it might be, one man's solution of a standing difficulty of the trade, an individual issue at law in a typical case of collection, insurance, chattel mortgage, etc., isolated cases of trouble with the inland revenue department, and numberless other momentous separate experiences acquired at the expense of hard thinking, close observation or money outlay, went but little farther than the person they touched. Each man had to take his chances over again, the same as if the matter had not been settled at all. All these fugitive facts of current progress are now hived every week in the columns of THE GROCER. There is everywhere a bee to extract the honey from every flower that might otherwise waste its sweetness in the desert air, and we make it a point to capture the bee. Great economy has been effected in this way by the wide circulation of the paper, as thereby each trader is enabled to help his fellows by making his individual discovery general. The same medium soon repays him for his public spirit, for in it some one else's experience along another line soon appears to forewarn him. Reciprocity within the trade has been made possible and actual by THE GROCER.

It is impossible for each seller by means of private commercial instrumentalities to seek out all the buyers and keep them constantly advised of what he has to sell. It is equally impossible for each buyer to keep himself informed upon the changing prices and goods of the many sellers there are on the market. The two sides can do business with each other but imperfectly if there is not an intermediary between them that enjoys the confidence of and circulates among both. The want of such an intermediary was the missing link in the grocery trade of this country before THE CANADIAN GROCER'S day. That want THE CANADIAN GROCER supplies. It has been an influential means of extending business, and has made the arm of commerce as long as that of the law. Wholesalers send goods to the most remote corners of the country, because subscribers of THE GROCER in these distant places saw these wholesalers' advertisements in this paper. THE GROCER, like the central office in a large telephone system, can put buyer and seller into direct and speedy communication by means of its widely ramifying connections.



THE LIGHT OF OTHER DAYS IN TORONTO'S WHOLESALE GROCERY TRADE.



FROM the confederation of the Provinces in 1867 to the present year is but a short period in the history of a nation, but to a locality it means a great deal more. Toronto twenty-five years ago appeared to be drifting into a commercial condition like that of Buffalo and Detroit to New York, subsidiary and tributary to a larger neighbor, instead of being purveyor for herself in the markets of production. Supplies were then mainly obtained in Montreal and New York, with fitful importations of certain commodities from Great Britain and other markets abroad. Direct importations, for example of tea and coffee, were almost unknown, and the first direct importation in bulk from China was about the year 1870. A formidable rival to Toronto was Hamilton, the robustness and vitality of whose trade made it a dangerous competitor for the commercial prize of Ontario. The vigour and enterprise of its merchants placed them in the van. But the geographical position of Toronto, the extensions of its railway systems, and the rapid increase of its financial institutions, aided its younger men to develop trade in newer and more remote fields, and it captured the first place as the wholesale distributing centre of the grocery trade of western, central, and northern Ontario. The addition to the commercial list of some enterprising houses removing here from other places assisted too in disturbing the lethargy of the trade. The firm of Frank Smith & Co. was a notable and beneficial instance of the effects of this immigration, and it was the pioneer in this way and survived all its imitators, only retiring from a successful career about a year ago. Hamilton probably suffered eventually by the coddling its trade received for many years from the Great Western Railway, which great corporation always stood its friend. Toronto leaned for favors on the Northern Railway.

In those days commercial travelling, as a system was unpractised, probably not more than one or two houses using this aid to reach distant customers. Grocers then supplied a multiplicity of commodities, most of which are now relegated to legitimate dealers in hardware, drugs, ship-chandlery, wines and liquors, provisions, and dairy products. In the 1870 period it was entirely exceptional for a wholesale grocer not to look upon wines and liquors as an important branch of his business. Now these commodities have a languid hold, and only one or two houses continue the joint trade.

Of those who were in the trade, say from 1867 to 1872, but few remain, and probably Messrs. Wm. Ince, A. M. Smith, and W. W. Keighley are the sole representatives. Many retired with handsome fortunes. Some, and they were few, succumbed to business vicissitudes. Some changed their locality to seek fortune more rapidly in other places. And some were removed by death.

The wholesale grocers of Toronto to-day are almost entirely men who have advanced from the counter, office, warehouse, or the road, to the positions they now hold as principals.

In the early period, about 1870, the calibre of trade capacity was narrow, and the feeling feebly small and jealous. Non-intercourse practically was the law, though unspoken. Did a merchant see in a foreign market a bargain, quantity became a thing to seriously consider. How much would his retail connections take? How much could he sell outside Toronto? If these points could not be satisfactorily connected, he would buy only part of the lot at a higher price, abandon the whole, or, if he ventured the purchase, run the serious risk of a large remainder of stale stock. He could not get the aid of a local intermediary or broker to divide up a too ponderous invoice among neighbours, for as yet there was no work on the market to make one of that class a living.

About this time a well-known merchant of Toronto tried to create

or develop an inter-provincial trade between Ontario and the Maritime cities, and put the steamer "Her Majesty" on the route. On a return trip from Halifax to secure cargo he bought or obtained a consignment of about one hundred hogsheads of sugar. He anticipated no difficulty in getting cost and freight on his venture from his commercial fellow-citizens, the wholesale grocers, but to his chagrin and dismay they refused to treat for his goods, looking upon him as an interloper to be discouraged. Finally, what the magnates of the trade classed as a minor house took courage and bought the lot, which an early change in market prices made a most profitable venture for them. The wreck of the vessel in a subsequent trip ended the enterprise. Had a cargo under similar circumstances arrived in either Montreal or Hamilton, the trade would willingly have absorbed the lot at market rates at one and the same time, relieving the shipowner, encouraging the trade of the port, and supplying their own wants.

The efforts for extension in the railway systems, primarily in the narrow gauge direction, brought into contact with each other the representatives of all branches of commerce in Toronto, and their missionary excursions into all parts of the country likely to be traversed by the proposed new lines, diffusing information and seeking for sympathy and bonuses from the rural municipalities, added greatly to the knowledge and eye-opening of the commercial class to the wants and capacities for trade of the country to be opened out. No class benefited or learned more in this school than the grocers. When built, the new roads fully realised all expectations as to the increased trade of Toronto. Customers were more easily reached, and goods distributed more quickly, and at all seasons of the year. This quickened the desire to shorten the time of credit, and enabled country dealers to work on lighter stocks, thus enabling them to pay more promptly.

The period about 1874 to 1879 was a trying one. The commercial policy of the government at Ottawa threw again into the hands of United States dealers a large proportion of the wholesale grocery trade of Ontario. The retention of differential duties in the United States against Canada on articles like tea and coffee, while our countervailing duties were removed, opened our market to their dealers, and the closing down of Canadian sugar refineries and the system of drawbacks on sugars for export threw this trade into New York hands. Dried fruits and other articles followed in the same direction, until the main market of supply of the great staple commodities threatened to centralise in the United States.

The adoption of a different policy in 1879 restored confidence to Canadian importers, and an important trade was, if not created, at least largely developed by it in another direction, namely, that of Canadian canned goods. Fruits, vegetables, fish and meats were all profitably packed at home, and the Toronto grocers have largely benefited by the handling of this industrial product of home-grown raw material. The direct importing trade in teas, coffees, spices, sugars, dried fruits and other commodities speedily revived. The energy and capital of our banks provided the necessary facilities and funds for those engaged in the wholesale trade. A rapidly increasing home population afforded a large local trade and the new railways afforded facilities to increased outside business.

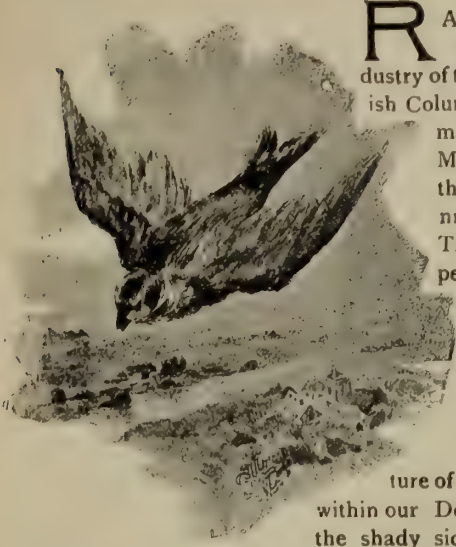
It is a safe thing to say, in a retrospective view of twenty-five years, that the methods and men of the wholesale grocery trade of Toronto of to-day, are in no way to be put behind those of the old time in merit and good business qualities.

AN OLD MERCHANT.

So live thou here that when thy life is fled
No one may say of the, "This man is dead." HAFIZ.

Brave men who work while others sleep,
Who dare while others fly;
They build a nation's pillars deep,
And lift them to the sky. EMERSON.

EXPANSION OF THE CANNED GOODS TRADE.



RANKING alongside the great salmon canning industry of the sister province of British Columbia, and the lobster and mackerel canning of our Maritime Provinces, comes the fruit and vegetable canning business of Ontario. The latter especially is a prosperous and growing outgrowth of the National Policy, and may be termed a purely Canadian industry, everything pertaining to it, except the tin used in the manufacture of the cans, being produced within our Dominion. Those of us on the shady side of forty will appreciate the vast public benefit conferred, when we recollect the time when for two-thirds of the year we had to depend for our fruit and vegetable supply on the rudely constructed root houses and ill ventilated cellars, from which we drew semi-decayed cabbages, apples and other articles, which we are now enabled to have deliciously fresh and wholesome on our tables all the year round. Before the advent of the National Policy our good Canadian dollars went to purchase these and many other necessities to the United States. Since then great strides have been made in this important industry. In those days our wholesale grocers considered their stocks complete with a few hundred cases of canned goods, whereas nowadays many of them handle tens of thousands of cases during the season, one house here alone claiming to have turned over last season thirty-seven thousand cases of Ontario packed fruits and vegetables, without taking into account large quantities of other goods, such as salmon, lobster, meats and soups. Seeing the vast importance in this great canning industry of protecting the public from deception and fraud, the Dominion Government has very wisely enacted that packers shall put a label on each can, bearing the proper name of packing firm or company, and the locality where the goods are put up, thus wiping out the occupation of unscrupulous persons, who, under fictitious names and labels or no labels at all, put up inferior goods, such as soaked corn and peas, and palmed them off on the public, much to the injury of the legitimate packer. The demand is now supplied in Ontario by some dozen or more concerns, most of them having capacity for turning out large quantities of goods. Many of them use the greatest care in selecting and putting up goods under their brands, and make excellence their motto, and are fast gaining an enviable position for their turn-out, not only in the markets of the Dominion but in Great Britain also. While this is generally the case, we regret to find there are still a few who are disregarding these business-like methods, and the baneful results of carelessness and slovenliness are more than apparent in the slop goods which they turn out, and it would seem as if they realized that their pack was intended for hogs instead of human beings. It is comforting, however, to know that this class of canners very soon come to grief, sometimes leaving banks and capitalists, who were foolish enough to make them advances, in a position to talk ever after most knowingly, with sometimes dear-bought knowledge, about different brands and packs of canned goods. Nature, being a mother kind alike to all, here generally protects the innocent consumer, inasmuch as if the goods are not properly and cleanly handled in processing, any filth or decayed matter finding its way into the can generates a gas soon after it has been hermetically sealed, which causes one or both ends of the can to swell, rendering of course the bad quality or carelessness apparent, and the can unsaleable. If the can be allowed to remain long in this swollen condition, it usually explodes with a report like a cannon, scattering the contents in all directions, and being the cause of much unpleasantness, and were it not that our retail grocers are, generally speaking, piously inclined, would be productive of much profanity, more especially if the innocent dealer, having bought heavy of such trash, is forcibly reminded of a fourth of July celebration when the pile in the back storehouse begins to work.

Unfortunately in some cases the grocer or dealer is himself very greatly to blame, when for the sake of making, or expecting to make, a trifle of five or ten cents a dozen extra, he knowingly and with malice aforethought buys these rubbishy brands. He scarcely or never makes the difference, as in any case he is sure to lose in prestige, and in fact all our best retail grocers, realizing this, will not buy any but first-class recognized brands. Of these there are some two or three especially good in everything they put up with their brand on. A few more pack some remarkably well, other articles indifferently well.

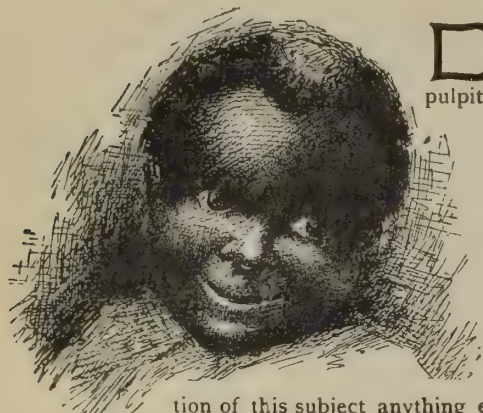
The public are beginning more and more every season to discriminate wisely in favor of certain brands, and by so doing rewarding the legitimate and conscientious packers, who are aiming to put up goods of only the finest quality and excellence. In vegetables more particularly this is no easy task, as only the very best and in many cases special varieties are required. These have to be selected and planted as in the case of peas, corn and beans, and cared for until fit for canning with great attention. Then they must be put up when fresh and not be allowed to become over-ripe. When put up in this way and turned out of the cans as soon as opened, they become a delicious and wholesome article of food. Being subjected to boiling by steam in processing, the heat effectually destroys all disease germs or microbes, and we noticed lately their recommendation as a general article of diet in the unfortunate event of the spread of cholera, by so good an authority as the "American Druggist." In this regard the low prices to which competition has brought the very best brands bring them within the reach of all, a can of tomatoes, corn or peas of best quality being procurable from any respectable retail grocer at the low price of ten cents each. Under this figure it is, in the ordinary course of trade, impossible to obtain the best goods, therefore, the three or four for a quarter stores should be shunned by those desiring, (and who does not desire?) to get the very best goods only. There are also some extra fancy brands not obtainable under fifteen cents, especially in corn and peas. Having for some years watched with pleasure the rapid growth in Ontario of this great canned goods industry, so beneficial in enabling us to have, one might say, the delicacies of the season all the year round, besides affording employment to our farmers, gardeners and fruit growers, we still hope for greater development and progress, especially in the direction of the British markets.

Therefore, we would say to all connected with the industry, especially the packers, aim above all things at excellence of quality, as on this almost everything depends, and send out the beautiful and magnificent vegetables and delicious fruits which our glorious province of Ontario is capable of producing, send them out to our own Dominion markets and the markets of the world as near as possible to their natural state, not marred by careless handling or slovenly processing, but see that every can which bears your name and brand be only perfect. None but those working on these lines can hope for success. To every retail grocer we would say, purchase your canned goods only from the wholesale dealers who keep the very best brands, and do not allow yourselves to have inferior goods loaded on you to the great detriment of your own reputation and of the increase of your business. Depend upon it, if your trade for canned vegetables particularly is not increasing there is something wrong, and the business is likely being done by your competitors, as the sale is rapidly growing and bound to increase year by year.

T. C. P.

"Only the actions of the just
Smell sweet and blossom in the dust."

THE RELATION OF THE PRESS TO TRADE.



DEBATES on that old time topic, "the pulpit versus the press as a power for good," do not as a rule now-a-days in intelligent communities find much favor. There is too much doubt about the ultimate decision to be reached to make the condi-

tion of this subject anything else but stale. The very goodness of the pulpit is simply met by the actual necessity of the press. When therefore we find so important and growing a factor in our midst, as the press must be when it successfully challenges comparison with the grand old pulpit, we think it right to consider its ultimate relation to trade. This we might profitably do under three heads, as follows :—

- (1). Trade's relation to the general printing.
- (2). Trade's relation to the newspaper press.
- (3). Trade's relation to the book and newspaper press.

(1). The exact conditions under which trade is carried on in these busy days would entail more just elaboration than we fear is practicable at this present time. Not the least of these varied interests is that of the printing account. The house which spares ink in this branch of our subject is infinitely worse than the house which has for its sole sin that it "does not advertise." So far true is this remark that we are safe in saying that no first-class house does neglect the golden opportunities lying in the simple matter of every-day printing connected with the establishment, and we will assume that no house absolutely dispenses with the use of printer's ink in some form, and proceed to criticise some of the methods in vogue.

Take ordinary invoices. What execrable taste holds forth ! To receive the invoices of a wholesale house is a daily task with almost every retailer, and criticism, nay odious comparison, soon follows, and even the very envelope comes in for its share of encomium or reverse, alas generally the reverse. The only house in the grocery trade which really comes up to a proper standard in this respect is one in Hamilton, it rejoicing in a beautiful copperplate for envelope, invoice, statement and letterhead. Some of the houses on Front street use very cheap stuff, not at all to their credit, and one spends money on a neat copper-plate for invoices and statements which are stuffed into the envelopes with as much folding up as would put them into a pence envelope, and when they are removed the appearance is certainly not very dignified. The retailer has much to reform in this matter. Too much common tea paper, is made to do the work of ordinary plate paper, which in all conscience is cheap enough. Copper-plate, although the correct thing, is certainly not necessary, the general run of printers being able to produce very excellent and tasteful work in this, as in other branches. Nor is it necessary to have the "blanket" invoices and statements, as some do, unless you wish people to imagine you require lots of room to write. Adopt a neat blank leaf check book for your counter, send one of these checks out with each order, and render your weekly, bi-monthly, or monthly bill on a neat, well-printed and good piece of paper, called a statement. This advice is not meant to be a fault-finding one, but a certainly needed one in many stores.

Of the many other uses to which printing can be put in both wholesale and retail stores, we need not particularize much. A certain wholesaler in Ottawa has a nice little printing room in the establishment, and runs off many a helpful skit on this, that and the other thing, as well as all necessary press-work in connection with a

large concern. We don't advise dodgers for retailers. They are cheap, over-done, and do not pay. We do advise printing all bags. This offers many opportunities for the circulation of necessary information regarding your stock, and costs very little extra. For the man who steadily prints his card only on his bags, year in and year out, we have nothing but sympathy. This is indeed a steadfast course if nothing else. Of the many schemes which can be profitably and cheaply worked with the aid of a little printer's ink, we will not now speak; suffice it that we commend its more liberal use to our confreres.

(2) What trade would be without the aid of the news paper, could not well be answered save by saying, that probably it would be better off than the newspaper without trade. That we merchants do not appreciate our newspapers, be they daily, weekly or monthly, goes without saying. There is, of course, that hasty glancing at the city news, general despatches, and births, deaths, and marriages column, without which no civilized mortal can sleep. But anything like a careful perusal of the articles, financial columns and market reports, is not general, but rather the exception. This may easily be proved by an ordinary question or too, to the general trader, and these things are very important to every one of them. Too much stress is laid upon that ancient saw, that the papers lie to suit themselves. That they make ridiculous statements to suit themselves at times, is perhaps better truth, but the general reader must not let political exigencies warp his judgment nor keep him from reading and studying that which is of general use and interest, and perhaps treated by an expert on the subject. The market reports are valuable as comparative features, even if occasionally wide of truth. Where some of the market prices are hatched, nobody save the idle reporter knows. But this catastrophe only happens once in a while, and, generally speaking, market reports are safe guides to close buyers. Of the weekly and monthly newspapers, especially trade papers, we know far too little. What constitutes the ideal trade paper in our minds might profitably be treated of in another article, as space is now limited. Suffice it to say that, as they are, a very profitable hour can be spent each issue, in a thorough study of the contents. Do not pay undue attention to the smart man, who always is finding fault and advising regarding your store and its appointment, your clerks and their deportment, or yourself and your abilities. Ten chances to one if he ever was behind the counter, and if he was that he practised what he so volubly preaches from Cape Cod to the Pacific.

[Of course in all that is said of the faults touched on in the foregoing paragraph, the old formula, that present company is excepted, is understood.—Ed.]

Perhaps the most important branch of this division of our subject is advertising. Does it pay the retailer or wholesaler ? We think a great deal before we write. Whether the retail grocer should advertise, is not to be treated of lightly. The great difficulty is want of profits to come and go on. Advertising that is cheap is not cheap as an investment, for the same reason that gold dollars at 90c. are not cheap. The chances are that both are worthless. If the retail grocer sees his way to advertise in the press, by all means go to the dailies and to the best of them. The effort must be sustained steadily to ensure success, and the utmost ingenuity is needed to secure a fair return. We personally believe that good goods, prompt attention and low prices will make the grocery trade grow as fast as advertising ; the general run of people who are worth having, not being inclined to run around much with a small amount to spend, and there is not enough novelty in the trade, as in dry goods for instance, to make people want to read what you say.

(3) We have very little space left for our last division, and it is very important. We traders have too long left these things alone, thinking they were not for us, and yet it is just as necessary for the thorough enjoyment of life that we taste of its intellectual fruits, as of any other kind. The commercial world and its multifarious labors do not preclude the dipping into the great products of the world of letters. That broadened minds, more liberal ideas, and happier

mortals are the outcome of generous mental food, goes without contradiction; and bright and cheery is the man who, laying completely aside within his home, the cares and trials of the day's business, turns himself to the thoughts and brilliant writings lying so profusely all around him. The best things in a literary way belong as much to the most sordid money-getter, as to the oil-burning student; the only difference being a disparity in appreciation. It behooves us then to make full use of our opportunities for pleasure and self-improvement. Nor do we advocate pedantry. Those who carry all they know on their tongue's-end, ready for immediate distribution, are to be pited as well as feared. There is that quiet restful enjoyment of intellectual matter, which is grateful and comforting; more so than the cocoa which is called by these endearing terms. That there is a lack of time for these things is only too true, and yet we hazard the assertion, that one hour a day can be saved for the purpose without very much effort. This difficulty we think would be easier of solution than the one of "what to read." Men's tastes are so varied that definite advice is out of the question. The individual longing must be the surest guide, and once a start is made in real earnest, rapid progress will surely follow. Many a thoughtful man has started reading Dickens, and has never dropped his reading; advancing from story to history, and from history to biography and criticism.

To those who desire a little of everything surely nothing can compare with the American magazines. Theirs is indeed a splendid history. And they deserve, too, every atom of success which they have earned. They represent all that is good, gentlemanly and scholarly in the American people; and no one can peruse their contents from month to month without much profit and pleasure. To Canadians it has long been cause for regret that we had not a magazine of our own. This reproach is not necessary now. We have two, one in Montreal and one in Toronto. Neither comes up, of course, to the American standard, but this standard is the result of age and experience, and can be reached eventually by careful management and liberal treatment of illustration, letter-press and public. That a good magazine needs time as much as money is well known, and amply proved by the experience of others.

We say then to our fellow-tradesmen,—Do not neglect the press; when you print anything do it tastefully and well. When you read your papers, do them justice. When you read anything in your spare hour, which you must contrive to have for your own good, read something which has a name as living literature, and you shall have a good return for your investment of time. When your children grow up you will not be ashamed, in the light of their greater knowledge, born of greater opportunities, of your stock of stored knowledge, as a net result of your saved moments.

RICHARD. A. DONALD.

HOW TO LOSE CUSTOMERS.

MUCH that is thoughtful, salient and witty has been written and spoken to show the thousand and one methods of gaining and keeping customers, but very few writers have stated or suggested methods of losing customers. This may not seem to be very necessary, but this is only a first-sight impression. Methods for getting rid of customers are often very necessary and desirable. Such results should be attained in a very methodical manner, as haphazard ways and methods do not suit the business of to-day.

One of the easiest methods to accomplish the desired end—getting rid of a customer—is to trust him unnecessarily. This may not always work, but there are a certain class of people that any merchant can rid himself of entirely, by allowing them to run a bill without making a payment for about two months. Let one of this class run up a bill of say twenty-five to fifty dollars, and you will have the grim pleasure and satisfaction of watching him sneak around the corner into your rival's store to try the same thing again. He may, of course, be forced to pay cash, if your rival will not trust him, but he would sooner pay cash where he owes nothing than where he has an overdue account. It is reasonable that he should too, because at the new place he receives goods for his cash, while with you he would

be paying for a dead horse. Experiment on one of your customers and see the fun. Sell him all the goods he wants, and don't ask him for a settlement at the end of each month, and he will soon become frightened at the course he is running. Then his visits will be less frequent, and soon you will be rid of him entirely, when you can feast with satanic delight on the thought that he is around the corner paying out the cash you never got to the rival who demands prompt settlements. Then you may sing the good old song—"And he never came back" till your sufficiency is sufficed. Try it, there's loads of fun in it.

No claim for originality is put forward with regard to this idea. It is neither copyrighted, or patented, the government has refused to do either. It is neither new nor old, neither an invention nor a discovery. Many dealers throughout this enterprising Dominion are using it successfully. In fact it has proven so successful, that, unlike the Waterbury watch, it never runs down. Once started the method goes on itself, and the only thing that runs down is the business of the man who uses it. But, of course, the men who have adopted this famous contrivance are the men who have too many customers, and consequently desire to lessen the strain on their business capacities. For cleaning out a business it is the best purgative known. All other patent medicines and quack-doctor mixtures lose their reputation when brought into competition with this brilliant and powerful cure-all.

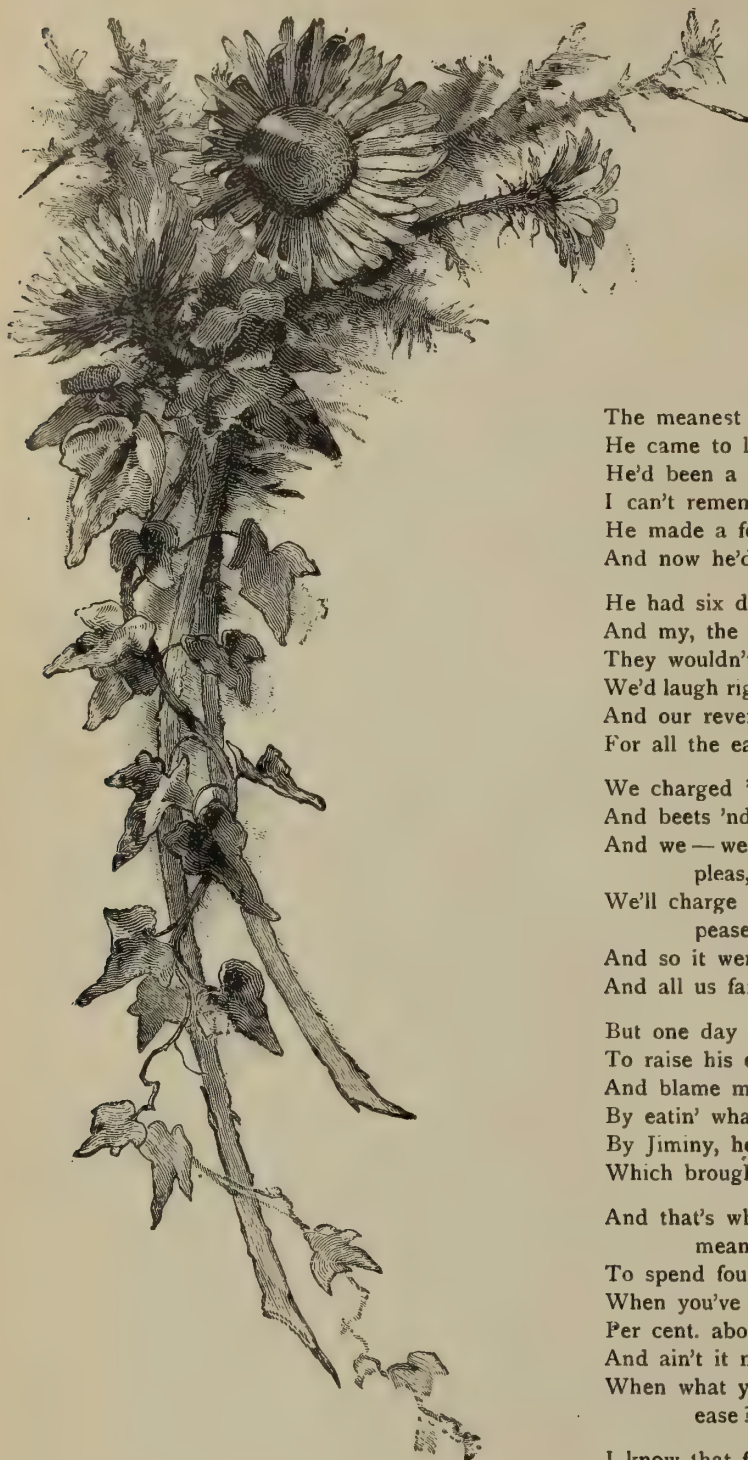
One peculiar fact concerning this method is that as yet it is known only among civilized and cultured nations; but missionaries are being sent out to teach the heathen merchant the way to happiness. An effort is also being made to induce the scattered Jewish nation to adopt it, but hitherto this has been unsuccessful. They are naturally a shrewd people in regard to finance, but this is one thing on which they seem to be unduly prejudiced, and consequently efforts to induce them to adopt it have so far been unsuccessful. Still, its promoters recognize its efficiency as a means of getting rid of offensive and inoffensive buyers, and they have more faith in it than in most of the weather prophets. The resemblance between this method and the weather is that both kill the prophets, as any business man who has long tried the system will tell you if you worm the secret out of him and spell the word differently. It is a great thing, bound either to kill or cure.—and often does both.

One of the leading attractions at the World's Fair will be—it is expected—a huge mound which will rival the Eiffel Tower in size and solidity. It will be composed mainly of bulky ledgers which will form the foundation, while the superstructure will be a motley collection of blighted hopes and broken hearts. The mound will be surmounted with a large flagstaff, from which will float one of the largest banners ever manufactured. The flagstaff will be made of hollow mockery, while the banner will be mainly of woven tears. On either surface of this enormous banner will be the well known symbol of the skull and cross-bones. A legend will also be worked in with pen quills, which will read thus: "Hail to our Great Oppressor, the Long Credit System." Below this will be the words: "Erected by the Unsuccessful and Bankrupt Retailers of America."

TIMOTHY HAY.

MERCANTILE INFLUENCE.

Mercantile influence is a powerful force in any section where it is exerted in the form of boards of trade, business men's associations, etc., and the range of its action is very wide. What it does unconsciously in the mere development of trade interests touches the community at many points not comprehended in the mercantile purpose. But merchants ought to be a little more self-asserting, and show that they know their value and their strength. There is no reason why they should not apply their influence to many other questions than those it is now applied to. It ought to be solidified in self-defence as well as for progress. Through mere default of mercantile agitation and opposition many a step is made against merchants' interests. The Patrons of Industry have disturbed trade simply because they had individuals to cope with instead of a commercial spirit in an organized body of traders.



MR. PETER COMPLAINS.

The meanest man I ever saw lives right next door to me ;
He came to live in Myrtleville, I think, in eighty-three.
He'd been a merchant all his life in Boston or New York,
I can't remember which it was ; his line was mostly pork.
He made a fortune bringin' pigs from out the woolly West,
And now he'd come to settle down 'nd give himself a rest.

He had six daughters and a boy—a college lad, they said—
And my, the airs them gals put on! They acted real high bred.
They wouldn't look at one of us ; but we—we didn't care !
We'd laugh right out when they come by, their heads up in the air ;
And our revenge we allers got when 't came to market-day ;
For all the eatables they bought we made them ronndly pay.

We charged 'em sixty cents for eggs ; for milk we ast 'em ten ;
And beets 'nd vegetables went up to where they'd never been.
And we—we grinned, and sort o' said, " Be snobbish as you
pleas,
We'll charge you for it when you come to buy your beans and
pease."

And so it went for nigh four years without a break or hitch,
And all us farmers round about was feelin' pretty rich.

But one day that old skinflint said as how he thought he'd try
To raise his eggs and milk himself, his oats 'nd beans 'nd rye.
And blame me if he didn't ! Spiled the market for our stuff
By eatin' what he'd raised himself ; 'nd if he had enough,
By Jiminy, he'd sent it out by freight to friends in town,
Which brought the total profits of the farmer's business down.

And that's why we all hate him ! Just his meanness ! Ain't it
mean

To spend four dollars good hard cash for one small Lima bean,
When you've a neighbor that don't ask no more than four or five
Per cent. above the market price for all the beans alive ?
And ain't it mean to spend a pile to raise your own green peas,
When what you've paid for profits went to give your neighbor
ease ?

I know that fellow pays at least a dollar ten a peck
For all the oats he raises, and I seen a single check
For sixty dollars that he paid to get a bag o' seed,
That when it grew would yield about two dollars' worth of feed
I wish the boys would vote to send me down to Washington ;
I'd call upon the gover'ment to see what could be done.

It's high time farmers got some sort of aderquate return
For all the taxes they pays out ; 'nd I'd take pains to learn
If any city snob's a right to come 'nd use his gold
To take the bread out of our mouths, 'nd treat us stiff 'nd cold ;
And if I couldn't make a law to cure this rank abuse,
I'd raise a dollar mortgage on my farm 'nd then vamoose !

—Harper's Magazine.

THE BEAN.

"When shall the beans, by Samian sage adored,
With savoury pork and pottage grace my board?
O halcyon nights! O feasts that never cloy!
Feasts that the gods themselves might taste with joy."
Horace (Satire VI Book II.)



HUS with the delightful Horace sings my soul, when, o'er a dish of genuine Boston baked beans and brown bread on a Sunday morning, I reflect on the blessings of a frugal meal and a peaceful stomach. I have heard people declaim on the merits of hen-fruit in conjunction with a thin slice of prime bacon, have seen the

brawny son of the heather open his capacious orifice and brush aside the long straggly moustache and make a meal out of his "parritch," and have myself imagined myself in the acme of epicurean delights in the enjoyment of buttered toast and a soft-boiled egg and a cup of Standard Java and Mocha with cream, but never until my footsteps wandered in the crooked ways and places of Boston and woke the echoes of classic Beacon Hill, and I was privileged to sit at the festal board of a West End "beanery," did I realize the perfection of gastronomic delights.

Beans, oh beans, praised be thy virtues and thy seed undying! Among vegetables art thou king, rave the wild Hibernian as he may of cabbage and potatoes! Thy insidious charms and syren songs have lured me from the beaten path in spite of the cotton batting of prejudice plugged deep into mine ears.

I do not know who first tickled the human palate with the divine melange known the wide world over as the pride of every true Bostonian, but that some inspired patriarch or ancient alchemist gave the world gratis the result of his inspiration or life-time's research is in my mind a settled fact. That Horace knew of it and loved the bean is repeatedly manifested in his songs. He had it clearly in mind when singing of the merits of a vegetable diet—

"..... What your garden yields
The choicest honors of your cultured fields,
To him be sacrificed, and let him taste,
Before your gods, the vegetable feast."

(Book II, Satire V.)

and in his Satire III, Book II, he exclaims:

"Vain-glorious fool, thus to consume thy means
In scattering largeness of peas and beans."

Again and again we find the loved Roman chanting the praise of his frugal life and love for the vegetable kingdom, and his admonishments to his friends on their mode of life and diet are worthy of application to ourselves in this world of beef and pork. Small wonder then that the classic descendants of the Pilgrim Fathers sing the praise of their beloved beans, and I, who have revelled in the delights of the genuine article for years, and even now in another country enjoy this favorite dish as regularly as the blessed Sabbath morn comes round, feel myself transported with enthusiasm at the sight of the dish of shiny brown berries floating in a sea of amber sweetness, with a miniature mountain of dark brown bread dotted with fat Valencia raisins by its side, all steaming hot. To the uninitiated such rhapsodizing seems absurd, but the 33 degree men can fully appreciate any liberty taken with the language to express one's love and admiration of the Boston baked bean.

It seems a sacrilege to me to see the so-called Boston baked beans served up in our restaurants (even the best) and there is not an hotel in this city, high or low, that can with justice label their article

"Boston," baked beans. It requires a residence of years in the classic Hub to perfect one in the preparation of this wonderful article. How I recall with pleasure the olden days, when, before we were initiated into the mysteries of the art of preparation, I sauntered round the block in the South End every Sunday morning with my little jar, and wended my way to the little grocery and bakery near the Church of the Immaculate Conception, and purchased my beans and the steaming circular pyramid of brown bread. And how long the short way back seemed to me with the tantalizing odor of the luscious food breathing itself into me at every step. And then at our frugal board how the steaming feast opened a prayer of thankfulness in our hearts for so little and yet so satisfyingly much; the little browned pearls in their shining bath and the spongy brown bread, each slice topped with a crown of butter. It is thus that one learns to love this meek and modest vegetable, and in every household of the classic town, from the richest fish-or shovel-aristocrat of Beacon Hill or the Back Bay Extension, to the humblest and poorest resident of Nigger Hill or the tortuous ways of the North End, this dish is served on Sunday morning, and not only served but thoroughly enjoyed. The merits of the Boston baked bean and its concomitant the brown bread, are indisputable, and those who sneer at the dish either have not tasted the genuine article or are dead to the highest and finest sense of taste. Living here in my own loved Canada, I yet feel and acknowledge that the years spent in the classic city on the Charles have not been lived in vain, as outside of its elevating atmosphere and historic surroundings the two legacies left to me are a due appreciation of its divine dish and a lasting shiver at the memory of its East winds. In conclusion I might quote with an appreciative soul one who too has evidently become enamoured of the bean:

"Old Boston, proudly raise thy head,
Thou Athens of our day,
Whate'er the changes that are made
Thy bean is pure alway."

If any of your readers desire to enter into the enjoyment of this dish I will be happy to furnish them with the recipe.

W. H. SEYLER.

Toronto, Ont., Sept. 15, 1892.

PAPER BAGS.

NOTHING has had a greater influence in making possible the rapidity with which certain branches of retail business are now conducted, as compared with ten years ago—more especially the sale of groceries—than the cheap and rapid production of paper bags. At the outset, these bags were all made by hand-labor; but now machinery has crowded out the hand-workers, and factories are in existence on this continent which produce millions of paper bags per week, and not unfrequently fill single orders for three millions. Paper sacks for the transportation of flour are now used to the extent of over one hundred millions per annum on this side of the Atlantic; and to this same extent have superseded the use and requirement of cotton sacks and of barrels. With machinery have also come many improvements; square bags that stand up of themselves, and need only when filled from a measure to have the top edges turned over to make the package at once ready for delivery. A purchaser can now also take his butter or lard in paper trays that are brine and grease proof; his vinegar in paper jars that are warranted not to soak for one hour; a bottle of wine wrapped in a corrugated case that would not break if he dropped it on the pavement, and his oysters in paper pails that will hold water overnight. A few years ago, to have furnished gratuitously these packages, would have been deemed extravagance; but now it is found to pay as a matter of business.

The golden-rod is yellow,
The corn is turning brown;
The trees in apple orchards
With fruit are bending down;
The gentian's bluest fringes
Are curling in the sun;
In dusty pods the milkweed
Its hidden silk has spun.



GOOD roads are closely connected with the material progress of a country or a section of country. Any one who has driven along the best roads in this province cannot fail to be struck with the thrifty looking homes and farms that skirt them. The old frontier and interior roads originally made and maintained by the Government for the opening up of the country to settlement, are generally good roads to-day, and the people who live upon them are doing well. Toll-gates, often spoken of as a relic of barbarism, nevertheless do good. They are never to be found on bad roads, for they afford the revenue that makes the maintenance of good roads easy and certain. Equally good results are got by substituting a special rate for the toll-gate mode of taxing people. Thus the long road called the Kingston Road in one section, the York Road in another, the Dundas Road in another, is kept in firm smooth condition. Thus also the Indian Road running through the country of Wellington is kept up. The York Roads, as Yonge St. and certain roads in Vaughan township, are kept in repair partly by toll-gate receipts and partly by rates. All these roads and all other roads of their kind in the country are as a rule flanked by well-kept, well-tilled, well-drained farms. With a good hard road, well rounded up so as no water shall lie on it, trenched with ever-open gulleys on each side, and kept in constant repair by road makers, the border farms are worth many per cent. more than others of equally good land, equally close to the market but situated on a bad road. The former have a road that can carry a load in the worst of weather. The latter are often obliged to leave off teaming, when probably the market for their produce is at its best, because the roads are miry or are cut up with washouts. When their roads are but moderately bad, traffic is laborious and wasteful, and costs more in damage, to horses, wagons and harness, than would suffice for keeping the roads in good condition. Where roads are bad farms are usually not well drained, and this points to one of the ways in which bad roads are related to bad farms. In some parts of the country the municipality requires a margin to be kept clear on both sides of the road, as forest tends to keep out the sunlight from the road and to preserve a moisture that constantly oozes out into the road.

The Romans knew the value of good roads. Their famous highways form the very groundwork in their colonizing system. The first work they did was to run their roads through the newly conquered country, and neither time nor money was stinted to make these roads perfect. There never were before nor have there been since such roads as were run through all parts of the Empire. The first consideration was undoubtedly the expediting of military movements, but the economy of these roads soon manifested itself and became a motive for the extension of them.

Railroad building, which should have been a developing factor in our road making, really arrested its progress. It did so in this way: It lessened the amount of transportation by horse power of heavy loads over long distances. The trains took the lumber, timber, grain and other heavy staples and brought them to the central market. Drawing to the railway station took the place of drawing to a market a day's journey distant. If the latter long hauls had continued there would undoubtedly have been better wagon roads all over the country than we have to-day.

The Patrons of Industry have a subject close to their own doors in this bad roads question. Why do they not give it their attention, instead of going out of their way to alter the mercantile system of the country? They see what an utter failure the statute labor method of keeping country roads in condition has proved. They could make a radical change in the condition of the majority of the farmers of the country by bringing about a great improvement in country roads. Villages, towns and cities are as much interested as

are rural districts in this matter. Good roads to all places of trade promote business and increase the purchasing power of country buyers. Hence, boards of trade, business men's associations, town and city councils, should give the subject of the roads radiating from their town or city thoughtful attention, and should agitate every means in their power for the improvement of the same. The improvement of the roads is a live modern subject, widely discussed and attracting a great deal of attention.

There is no reason why bad weather should make bad roads. It is because roads are of soft material, ill made and poor drainage that they are made impassable by a heavy rain or a spell of wet weather. If they were properly made and kept in repair, traffic would not be interrupted beyond the time rain was actually falling, and as long as the weather was clear overhead it would put no obstacle under foot. But now the roads are frequently in a broken state for weeks after a rain or thaw, and are almost closed to traffic for some time after a sudden freezing up follows a soft spell. Hence one of the most commonly assigned causes for dulness in trade in the stores of this country is bad roads. Bad weather, bad roads, bad trade are thus connected in a progressive relation of cause and effect, and the trader is interested in working for the betterment of the roads. Customers are kept away by bad roads, travellers cannot get to interior towns, and goods cannot be got from railway stations a few miles distant if the roads are impassable. Demand that is then held back through people's inability to get to town is not merely deferred. Part of it is lost, as people invariably contrive to get along altogether without some part of what they cannot at the moment get.

EARLY CLOSING.

A good deal has been said in your valuable and spicy paper on the early closing subject. Interchange of thought and experience will tend to aid other places that have not adopted the system yet. About four or five years ago our city adopted the by-law. Dry goods and hardware stores close at 6 and grocers close at 7 each evening, except on Saturdays and the day before a holiday, when the hour of closing is 11 o'clock. It has worked admirably ever since it was adopted, and merchants are delighted with the arrangement. Six-thirty would be a better hour for grocers and 9 on Saturdays, as it really makes no difference to sales, as the customers prepare accordingly. Many places still hold to the long hours, which are productive of no good, and to aid the early closing I would make a few suggestions:

1. All factories should make Thursday pay-day, so that the want of wages could not be an excuse.
 2. Customers should do all they could by sending in all the orders not later than Friday, which they will invariably do if asked.
 3. Market day should be changed from Saturday to Friday.
- The advantages of an arrangement based on the adoption of these rules would be:
1. Better health to all concerned.
 2. Clerks both male and female could spend Sunday as they should.
 3. Delivery men could get their work done by 10 o'clock instead of 12 or 1 as at present.
 4. No excuse could be given for Sunday cooking.
 5. Much more of the best talent would find its way to the churches, which is now kept away through exhaustion from overwork.

DISADVANTAGES OF THE PRESENT SYSTEM.

Long hours (1) bring weary, tired bodies and brains, both to clerk and employer. (2.) Unfit men for worship on Sunday. (3.) Necessitate late buyers doing their cooking on Sunday. (4.) Often bring the delivery man to encroach on the Lord's Day before he can get through delivering, and he also keeps customers up late waiting for goods. (5.) Necessitate clerks working six hours longer than other workmen.

By adopting the 6.30 hour for general closing and 9 o'clock Friday evening, a great deal of good would be accomplished. The present system is based on only a habit, which could soon be over-come. Let all our mercantile men take an interest in the above changes, and give it a trial. Ice cream and fruit stores keep open late every night.

W. T. BARKER.

*Superior
Quality*



*Canned
Goods*

BUYERS

OUR interests are identical. It has paid us to pack a superior quality of Canned Goods. It will pay you to Sell Them. Our sales for 1892 have doubled 1891. You may double yours by securing now—while the price is right and stock fresh and complete—a full assortment of our leading lines, such as Niagara Tomatoes, Delhi Sugar, Cottage and Epicure Brands of Corn, English, Marrow, Sweet Wrinkle and Sifted Peas, Valentine and French Beans, Sweet Pumpkin and Hubbard's Squash, Preserved Strawberries, Raspberries and Blackberries, English Morellow Cherries and Gage Plums, Choice Table Peaches and Bartlett Pears, Epicure Catsup in pint and quart bottles, pure Jams in jars and pails.



*Delhi Fruit and
Vegetable Canning Co.*

FACTORIES :

Delhi, Ont., and
Niagara-on-the-Lake.

ALL OF WHICH IS GUARANTEED
STRICTLY A 1.





CROGERS:

Advertisements are frequently nothing but an exaggeration of facts. An advertisement to be of any benefit ought to be truthful—the commodity advertised just as represented. We believe this, and fearlessly assert that our



Sodas

Are the best on the American Continent, and what we ask is a fair trial, leaving our customers to judge if they are not all we represent. Our

Sweet Biscuits

Are not surpassed by any other manufacturer. This may appear like boasting, but why should it not be true? We give our undivided attention to this department, and as we do our own buying we are thus in a position to secure the best materials money can purchase.

Canada leads in this line, as in many others, and always will as long as the Union Jack continues to wave over us.

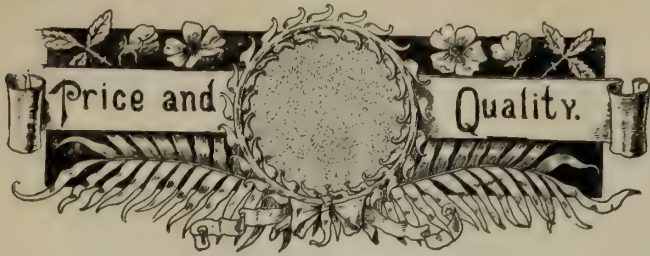
Our Confectionery, Jams and Jellies speak for themselves, and we are the sole manufacturers of the celebrated

B. F. P. Cough Drops.

Reserve an order for our travellers or give us the privilege of filling one by hearing from you direct. We will feel honored if when in the city you call on us; and concluding would say that it will be our constant aim to anticipate your wishes at all times.

The Toronto Biscuit & Confectionery Co.

7 Front Street East, Toronto.



It is an interesting question whether low-priced goods or goods of good quality bring the largest volume of trade. Low-priced goods kept by some merchants and sold at very low figures often embarrass a merchant selling good goods till he finds out that the competing goods are inferior. Then he has no trouble in convincing his customer of the difference. Competitors often try to get the start in that way, but such tricks are soon found out and the customer is discouraged from buying there again. I have found in my experience that it is the best way to keep the best goods always, that is, if you want to continue in the trade. Take one example: A customer visits one store and purchases an article which turns out to be very inferior. She takes it home and is not pleased with it. Then she tries another store. This time she gets a fine article of the same class, takes it home, spreads it out on the table, and the result of that deal is that the first merchant has lost a customer.

I have found even the poorest classes will buy good goods, so I think, on the whole, that although the price may be a little higher, if the article pleases by its merit, a greater volume of trade can be done if it than if it were of poor quality. It is requisite also to get the customers to believe what you say, and if they have confidence in the merchant they will not be so apt to leave on account of the price. Keep the best goods, be accommodating and obliging, get the confidence of your customers and good goods will sell themselves.

I have often bought low-priced goods, and find as a rule they are harder to sell, remain longer in stock, decrease in value and often have to be thrown away. Not so with a good article. Then see the difference in selling the goods. A customer comes in, I hand him down the article he asks for, I know it is good, it affords me pleasure to recommend it. With confidence in me the customer takes the article, and if it turns out as I say I have gained a customer. On the other hand, if I am hesitating, the customer notices my difficulty and decides in his own mind that the article is none too good, and if he should purchase, it would only be for that once. My advice is to keep in every line the best goods, be candid and honest. You will then retain your customer, and a customer retained will gain others.

W. T. BARKER.

ENGLAND'S JAM INDUSTRY.

With the advantage of cheaper sugar than any other commercial nation, the jam industry has developed in Great Britain to a great extent, and this, too, notwithstanding that Great Britain is a country not especially adapted to the growing of fruits, and in which domestic fruits are, as a rule, costly. According to Sir Thomas Farrer, about 100,000 tons (200,000,000 pounds) of refined sugar was used in this industry in the United Kingdom in 1884; employing 12,000 men, or more than double the number employed in the British sugar refineries, and for 1888 the estimate was 150,000 tons. With the reduction in the price of jam, consequent on the low cost of sugar, the consumption of jam throughout the world has received an enormous impulse, and preserves of every kind, more especially orange marmalade, which were formerly regarded as luxuries, are reported as becoming articles of daily use in England among the very poorest families, supplanting to a certain extent the use of butter.

Purple aster and golden rod,
At your graceful beck and nod
Come trooping in the Autumn days,
Bedecked with fruits, with gold ablaze.

THE TEA TASTER.

SEE him bending o'er his cups,
How he draws, and sips and sups,
China cups,
Sips and sups,
Tasting, gurgling, fondling drawing,
Sipping, dipping, dusting, pawing
Leaf on leaf and grade on grade,
Style by style and shade by shade,
Twisting, dropping, turning, lifting,
Smelling, blowing, sorting, sifting!

Note his swift ingurgitation,
Gulping, gorging, epulation.
See the chewing, manducation,
Long and steady inhalation.

What effusions and rejections!
What discharges and trajections!
What expulsions and detrusions!
Moist evictions and extrusions!
How he looks and lifts and smells!
How each leaf its virtue tells!
How he fondles and caresses,
Like a lover's sweet addresses!
How he watches close each drawing!
What an endless turning, pawing,
Stirring of the twisted leaves!
Hyson, Congou, Jap or Oolong,
India, Ceylon, Assam, Souchong,
Each its charms around him weaves.

Never gamester watched more closely
Deal on deal and card on card,
Never tippler grasped more firmly
Poisoned cups he loves so hard.

See him bending o'er his cups,
China cups.
How he draws and sips and sups,
Sips and sups,

Tasting, gurgling, fondling, drawing,
Sipping, dipping, dusting, pawing,
Twisting, dropping, turning, lifting,
Smelling, blowing, sorting, sifting.

W. H. SEYLER.

The knowledge gained in recent years respecting the wonderful fecundity of fish, and the conditions for their favorable breeding and preservation, is so complete, that the claim has been made that the world might be fed from the ocean alone, and that an acre of the sea properly cultivated is capable of yielding more food than ten acres of arable land. Thirty or forty years ago fish in its most acceptable form, namely, fresh, was only available to consumers living in close proximity to the ocean; but now, fish caught on the waters of the North Pacific, and transported more than two thousand miles, are daily supplied fresh to the markets of the Atlantic slope, and sea-products of the coast of the latter, transported two thousand miles, are regularly furnished in a fresh condition to British markets.

The sedges flaunt their harvest,
In every meadow nook,
And asters by the brookside
Make asters in the brook.
From dewy lanes at morning
The grape's sweet odors rise;
At noon the roadsides flutter
With yellow butterflies.





AUTUMN IN THE COUNTRY.

PHOTOGRAPH BY
CHICAGO.

DAVIDSON

&

HAY

TORONTO



WHOLESALE
GROCERS

TEAS
SUGARS
SYRUPS
FRUITS
CURRANTS
RAISINS
FIGS
NUTS
VEGETABLES
CANNED FISH
SPICES
ALL GENERAL GROCERIES



LETTER
TELEPHONE
TELEGRAPH
ORDERS
HAVE
PROMPT
ATTENTION

Giving Entire Satisfaction



**BATTY
& CO.,**
PICKLES
& SAUCES

LONDON, ENGLAND.

The Celebrated
Nabob Sauce, Nabob Pickles,
Jams, Jellies and Marmalades.

HIGHLAND

BRAND



Evaporated Cream.

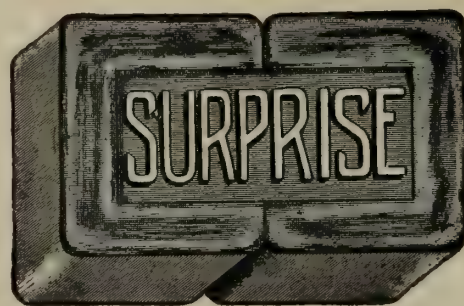
PREPARED ONLY BY
HELVETIA MILK CONDENSING COMPANY,
Highland, Ill., U.S.A.



**THE T. A. SNIDER
PRESERVE CO.,**
Cincinnati, Ohio.

Tomato Catsup.
Chili Sauce.

20 VARIETIES OF SOUP.



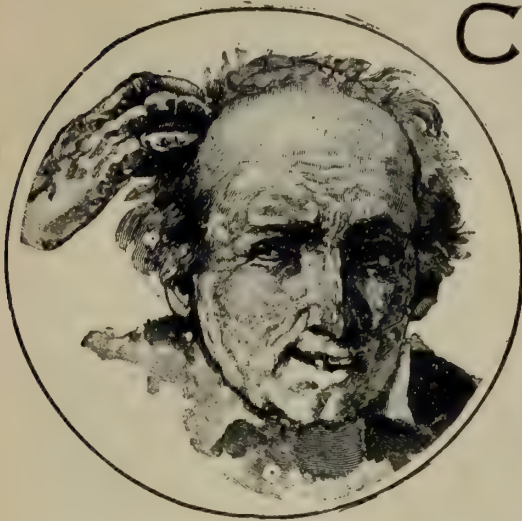
The St. Croix Soap Mfg. Co.
ST. STEPHEN, N.B.

WRIGHT & COPP,

40 WELLINGTON ST., EAST, TORONTO,

Will furnish full information for above goods.

THE SALESMAN AT HOME AND ABROAD.



COMMENT has frequently been made by merchants and salesmen upon the difference of inside and outside salesmen, and the question asked which of the two classes of salesmanship is the more difficult and which calls for the more effort in securing orders. There can be no doubt in the mind of any reflecting person as to which should be the more

difficult, and the general verdict would be in favor of the outside or travelling salesman, but a calm review of the subject, founded on long experience in both situations, convinces me that the inside or sample-room salesman's task is as onerous as his travelling brother's. In order to look at the matter clearly, it is necessary to make a comparative review of the duties of the two positions.

It is generally assumed that when a merchant visits the warehouse he comes with the intention of buying certain stated or required articles, and all that is demanded of the sample-room salesman is close attention to his customer, and, prices being satisfactory, the deal is consummated; while the traveller when calling on his customer is obliged to put forth his best efforts, and use his most persuasive and earnest appeal to open up the heart of the merchant. This rule, however, does not invariably obtain, and the reverse is as often the case. The wide-a-wake merchants—and their number is becoming larger with each year—pay more frequent visits to the trade centres, make the tour of the various wholesale houses, and keep closer tally of the various quotations of the street, and are, in consequence of their readier knowledge of prices and the state of the market, better able to drive a bargain with the sample-room salesman than if they stayed in their stores and awaited the arrival of the traveller, at whose tender mercies they occasionally find themselves. In consequence of this special knowledge of the market on the part of the visiting merchant, the sample-room salesman has no easy time of it in securing a satisfactory order.

It is also contended that the sample-room salesman has the advantage of his travelling brother by reason of his ability to show the articles he desires to sell, but on the other hand he lacks the visual knowledge of what his customer is short of in his store, and cannot say "I see you are low in tobacco, baking powder, etc.," as the case may be. I have frequently secured an opening for a respectable order by just such quiet observations of shortages in a customer's shelf goods, and while conversing with him on this or that subject had my eye on the lookout for another article in which he was seemingly low. The inside salesman, of course, has the advantage of being able to show the goods to his customers, but lacks those ever-present reminders of former sales that the traveller has, and cannot so readily know the time when a duplicate of this or that line is necessary.

To illustrate:—Ferguson, travelling for Jones, Smith & Co., calls on Hardman, of Orillia, and after paying his usual respects about health, state of trade, weather, etc., launches out, "Well, John, I suppose you have a little something on the list for me this morning?"

"H'm, No, sorry to say I haven't, Joe. Clean sheet this morning. Just wrote in for a few pressing lines."

"Too bad that, but what about that cheap Nagasaki we were talking about on my last trip, and on which you said you thought of

making a run? I've got a good card, price right, quality ditto, new line, only a short one, and just in, better take it."

Hardman, carefully looks at sample, compares it with his own, possibly draws it, hems and haws, forces the price a bit on a quantity, says, "All right send it along," and the ball is opened. All that was required was an opening item. Now the sailing is much smoother if the traveller keeps his eyes open. One article leads to another, and in a short time a very respectable order is booked.

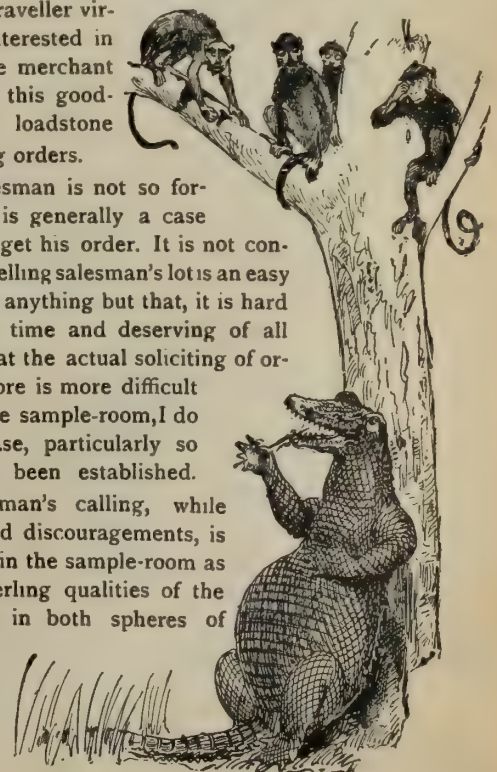
The other side of the case is slightly different. Hardman visits the city, calls at the wholesale house, pays on account and is taken charge of by the salesman, who naturally inquires his wants. "Anything we can do for you to-day?" Hardman wants a Nagasaki Japan, casually inquires for it, not too urgently, is really not actually in need of it, though all the time he has had it in mind as one of his primary objects in visiting the city. The salesman, scenting a good tea order, shows him his leading values and draws it if Hardman has time. Hardman, now on the spot, and knowing that he can look around among the other houses, stands the salesman off, will be in again, thought he had been offered slightly better value by so and so's traveller last week, promised to call and look at it when in town, etc. At this point the salesman's hardest work commences. He doesn't wish to lose the order, cannot afford to cut much on the price, still Hardman is a good mark and it won't pay to let him go. Hardman knows this and calls the turn on the salesman, and either gets the tea at his price or goes out and purchases elsewhere. Even if he does not secure any better value from the competing house he will not return to the house first visited, a certain business pride holds him back, and, moreover it will stand him in good stead in making future purchases from that house, as his not coming back naturally leaves the impression that the other house had a good article, drew his trade and will make competition keener and prices better for him.

These two pictures are not intended as rules as unchangeable as the laws of the Medes and Persians, they are merely inserted as illustrative of the differences in making a certain sale, and there are few travellers and merchants who will not appreciate the object lesson.

As a rule the merchant is apprised of the traveller's coming, and if he is not too urgently in need of goods, will hold the order for him and frequently makes it a point to hunt up enough for him "to make freight." There is also a "bon camaraderie" developed between the traveller and his customers through the frequent and regular visits paid, which makes the traveller virtually a townsman and interested in all that appertains to the merchant and his interests, and this good-fellowship is a powerful loadstone in securing and retaining orders.

The sample-room salesman is not so fortunately situated, and it is generally a case of hard work with him to get his order. It is not contended by me that the travelling salesman's lot is an easy and a happy one, for it is anything but that, it is hard and earnest work all the time and deserving of all honor and reward, but that the actual soliciting of orders in the merchant's store is more difficult than waiting on him in the sample-room, I do not believe to be the case, particularly so where a connection has been established. At all events, the salesman's calling, while bringing with it trials and discouragements, is as honorable and glorious in the sample-room as on the "road," and the sterling qualities of the salesman are appreciated in both spheres of usefulness.

W. H. SEYLER.



J. F. EBY.

HUGH BLAIN.



A FEW OF OUR LEADING SPECIALTIES

BENS DORP'S ROYAL DUTCH COCOA

BATGER'S TABLE JELLIES, JAMS, MARMALADES
AND CANDIED PEELS.

BOOTH'S BARATARIA SHRIMPS

CUNNINGHAM & DEFOURIER CO'S
ENGLISH POTTED MEATS AND GAME
DELICACIES.

FERRARI'S PURE ITALIAN OLIVE OIL

GILLARD'S (LONDON, ENGLAND) RELISH

HEINRICH'S "GERMAN" FAMILY GELATINE

HIGGIN'S "Eureka" SALT

HIGHLAND EVAPORATED CREAM

MORTON'S KIPPERED HERRINGS

ORIENT TEA THE BEST PACKAGE TEA
IN CANADA

"SPORTSMEN" KEY OPENER SARDINES

SNIDER'S HOME MADE CATSUP AND SOUPS

CHASE & SANBORN'S STANDARD COFFEES

EBY, BLAIN & CO.,

Wholesale Grocers,
TORONTO, ONT.





BISCUIT TOWN.

THE old English town of Reading has a history that goes back for over a thousand years. As a seat of trade and commerce it has been celebrated for its manufactories of cloth and velvet. These have disappeared to make way for Biscuit Town. The supplementary works of Biscuit Town include tinshops and smithies, engineering sheds, and saw-mills for the manufacture of the thousands of boxes and packing-cases used by the firm.

About the time of the Queen's accession the Reading house began to develop a small wholesale trade. Mr. George Palmer joined the late Mr. Huntley, and the firm of Huntley & Palmer commenced their career. "As hard as a captain's biscuit" was a proverb in those days. Almost the only biscuit made, it was as firm as adamant, and sold at a penny. To-day a dozen or twenty better biscuits are sold for the same coin. When the firm began to introduce various kinds of biscuits the demand overwhelmed them. They had to invent machinery to meet it. From making half a dozen kinds of biscuits they have come to making nearly four hundred; from supplying England they have come to supplying the world. Once they employed fifty hands, now they employ between four and five thousand. They used to send their goods in carts to the railway. Three great railway systems now run into their yards. During the past half-century Reading has increased in population from 16,000 to 60,000. This growth is chiefly traceable to the biscuit industry. Mr. George Palmer might be called the father of modern Reading. He was untiring in his schemes for its improvement, lavish in his gifts, a model mayor, a conscientious representative in Parliament. The statue in bronze erected in the principal street was uncovered in his presence on the occasion of a popular demonstration in his honor. On the death of Mr. Thomas Huntley in 1857, Mr. George Palmer's two brothers, Mr. Samuel and Mr. William I. Palmer, joined the business, and at the present time three of Mr. George Palmer's sons and three of Mr. Samuel Palmer's are members of the firm. Besides the working staff at Reading, the firm have a large establishment in London where several of the partners are resident, conducting the extensive London, Continental and foreign business of the house. Numerous travellers also are engaged in representing the firm in England and abroad.

The biscuit factory is a town within a town. It is a series of buildings, connected with each other by bridge and passage-ways. The River Kennet flows through it. You enter the works from the King's Road. We begin our tour with the mixing mills. Here are elaborate revolving pans, in which materials for special kinds of biscuits are being mixed into dough. Each mixer is waited upon by a number of men carrying buckets of flour, sugar, treacle, milk, eggs and other tempting ingredients. One set of mills is dealing with gingerbread nuts. Other mills are engaged with Milk, Empire, Colonial and other biscuits. In the centre of each pan is a shoot for the dry mixed meal that is prepared in a room above, and this is tempered to taste and consistency with the wet products and the sweets. When the material is thickened into dough it is put into great presses and rolled, leaving it in flat firm masses, very fine in appearance, quite silky to the touch, with almost a polish upon it. There are mixing drums as well as pans. Inside them are agitators, with long arms that work up the paste and fit it for the breaking rollers that await it close by. It comes out in solid slabs of dough. The dough passes from the breaking rollers to a machine known as

the gripper. The machine is fed very much as a printing machine is fed. The rolled dough is carried along automatically, the cutters cutting out the biscuits, and the dies stamping them ready for baking. The cut and printed biscuits are removed on trays to the ovens. As we follow them we pause to notice hand-made biscuits, rolled in the old way, and cut into shape with the hand-block. Here are also raspberry biscuits, the jam being laid in with a kind of palette knife; and, also by hand in an adjacent department, German rusks and French rusks are being prepared. Here is a hand-machine for making a sugary kind of cake or biscuit, called African and Queens. It is a curious tubular arrangement. At the breach it is loaded with the already prepared material, which is wound out in long zig-zag ropes that are cut into lengths and despatched to the bakery. Here are also the moulding machines for filbert biscuits and other forms for dessert. The managers of the bakery have their tried brands of biscuits that never change. For these they have a settled demand. But never a year passes that does not see some marked addition to their list of goods. One of their newest productions is the "Breakfast Biscuit." The "Wheatmeal" is also very popular, and who does not know the "Osborne," the "Oval Thin Captain" and the "Toast"? The "Spray," the "Abernethy," the "Nonpareil," the "Lunch," and the "Picnic" are equally famous.

Cracknel biscuit baking brings us to an artistic corner of the works. After the Cracknel has gone through the process of making and rolling it does not go straight to the oven; it undergoes the intermediary process of boiling. We come to one of the great blocks of ovens by and by. There is a vast block of masonry. The ovens debouch as it were into a large serving room. You cannot see into them. They have a row of wide apertures nevertheless. Hardly any heat is emitted from them. The apertures, as if they were mouths,



READING'S MONUMENT TO MR. GEO. PALMER.

HAVE YOU

CAUGHT  ON

TO ABOVE

FOR SALE BY

JAMES TURNER & CO.,

WHOLESALE
GROCERS
WINES
LIQUORS

HAMILTON, ONT.

WHO are also agents for Bensdorp's Royal Dutch Cocoa, St. Charles Evaporated Cream, Munn's "Caplin" Half-tins, Royal Egg Macaroni, Batger's Compressed Jellies.

Our Stock new Fruits are just in and arriving.

are fed with trays of biscuits from the Abernethy right through the alphabet of biscuits to the Water and the Yacht, biscuits of every shape and form, round, oval, diamond, square, thick and thin, long and broad. The ovens' mouths take them in as fast as they can be fed. At length we find ourselves at the other side of the tropical country through which the baking material is passing. Out come the biscuits in layers, falling one over the other into tubs and baskets, yellow and brown and white, the ginger nuts a dark rich cocoa color, all sharp and crisp and perfect in form. They travel hence by miniature railway, by hoists and lifts to their several destinations in the sorting-rooms for the home, colonial, and continental trade. Hundreds of workmen on the floors above or beyond will receive and



PACKING FANCY BISCUITS.

sort them, pack and label them for their various journeys. There is no affectation in calling this great factory a town. It has its government, its social life, its reading rooms and library, its telegraphs and telephones, its busy crowds, its railways and river, its strangers within its gates, its highdays and holidays, and its thousands of busy people.

We now ascend a stairway, and by a short overland route cross the Kennet and enter the newer part of the works. We enter one of the great stores of flour in sacks. No illustrator of "The House that Jack Built" has ever yet indicated such a vast array of malt-sacks as this store of flour in Biscuit Town. Here we come to a cutting-room with sixteen of these enormous machines like newspaper presses ranged all in a row, with flying wheels and bands overhead, with white-capped men feeding the presses and white-aproned men carrying away the cut and printed biscuits. Once more we pass down the narrow way by the ovens and come to the receiving-room. We are more and more impressed with the regularity of the progress from flour to dough, from dough to biscuit. We next come to a hundred-and-seventy horse compound horizontal engine, bright and shining; one of a dozen engines scattered through the works. We pass out and meet with vast repetitions of the machines already described; larger floors still, more light, greater spaces, and increasing varieties of biscuits, with the additions of cakes in moulds and cakes with icings white and pink. Among these varieties are sets of tempting designs for children. Here are biscuit sailors, soldiers, organ men pedlars, farm yard favorites, and Punch himself; and, in perfect keeping with the familiar figure, by his side are thousands of caricature biscuits stamped with humorous portraits of serious people. On we go again, more machines, more ovens, more cakes, more biscuits; until at last we arrive at the sorting-rooms, and then it is all biscuits and no machines. The primary object of sorting is that every biscuit shall go into the packing-rooms perfect as to shape and color. The packing departments employ women and girls, as well as men and boys, but the former work in separate rooms. The women wear over their own gowns large sleeved linen aprons, their hair is neatly dressed, their hands scrupulously clean, their whole appearance in

keeping with their work. This portion of the establishment is carefully divided into three departments, continental, colonial, and home. In the general export department, are hundreds of stencil plates for branding packages with addresses which include many familiar and unfamiliar names such as San Juan, Jeddo, Hong Kong, Jaffa, Jerusalem, Quebec, Cape Town, Antigua, Porto Rico, Batavia, Bonny, and the Rio Grande. From this floor we pass through a long range of offices and counting houses belonging to the export department (a business kept entirely distinct in every way from the executive offices on the ground floor at the entrance of the factory) into a room bright and lively with a crowd of girls engaged in packing Sugar Wafer biscuits, which are largely sold on the Continent, where they are universally popular. They consist of eight or ten varieties of as many flavors—vanilla, raspberry, lemon, and so on, not forgetting the meat wafer, which is as nutritious as it is dainty. The Wafers are sorted and packed with as light and delicate a touch as they were treasures beyond price. Adjacent is the decorating room, where the sugar-coated cakes and biscuits are ornamented. The artists are mostly girls. Each is provided with a bag of icing, which terminates in a tube similar to the ordinary artists' color tube, except that it is pointed and is practically used as a pencil. As the decorator moves the tube over the subject to be decorated she squeezes the bag, and the icing-sugar exudes in such proportions as the subject requires and with pretty results. This work reaches its highest standard in the wedding cake room, where the elaborate ornamentation of the great discs of spice and plum are the bases of the sugar-artist's fancy.

Flanking one of the packing-rooms we came upon more ovens. This time, however, they are the old-fashioned baking ovens, open and served with ancient peel. They belong to the Easter cake and sponge cake department. Here the cakes are put into the oven in batches. You can look in and see them packed not unlike porcelain in a potter's kiln. And now we come to the home department of sorting and packing, and discover the destination of a certain overhead kind of railway, which has its little station in one of the lower rooms. The gradients are steep as a mountain railway. They called it "Jacob's ladder." Every minute a new basketful arrived, every minute an empty one descended. Sorting and packing occupy both men and women. There are tins of mixed biscuits, some of large assortment, and in cases of various sizes. A certain quantity must be got into each box. For the mixed tins as many girls are employed as there are varieties of biscuits. A tin passes from one to the other until it is finished, the first one placing a layer and so on, the last having to see that the whole are properly fitted. Curious machines are employed in the manufacture of the tins for which the firm pos-



OVENS AND CUTTING MACHINES.

sesses several patents. For the export trade they use special tin boxes that, being watertight, are nevertheless provided with an ingenious contrivance for opening without the need of knife or nippers. It is a necessity as regards the East this soldering of cases so that they are absolutely watertight. Civilised cities receive the biscuits as a matter of course, but the pioneer, the soldier on the march, the wanderer outside the frontiers of law and order, open the biscuits-tin



CANNED GOODS SEASON 1892.

We have been able to maintain the well-known superior quality of our Canned Corn and Peas as usual this season. Our popular brand, "CANADA FIRST," is fast gaining attention in the British markets as well as those of our own country. Our goods will always be found reliable. A full stock of the different articles we pack, is kept in Toronto by SLOAN & CROWTHER, Wholesale Grocers, 19 Front St., East.

THE AYLMER CANNING CO., AYLMER, ONT.



Little Chief Faultless.

We use only the finest varieties of Tomatoes, Peas, Corn, and Beans for this choice brand of Canned Vegetables. Being put up with the greatest care and attention under our own supervision accounts for their excellence of quality and flavor and the ever rapidly increasing demand, although almost bewildering, assures us of public appreciation of our efforts to produce only the best goods.

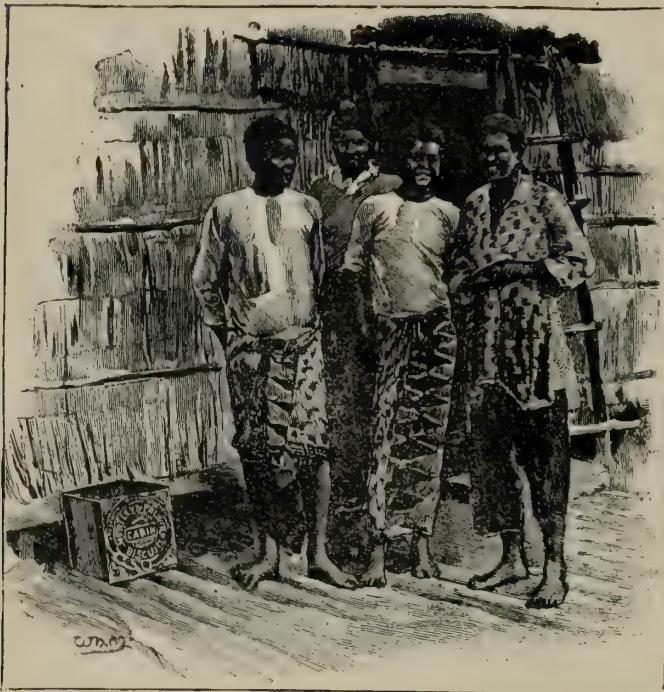
We are putting up this season an additional brand of Corn which we are naming "Little Chief Extra Faultless," in both tall and flat tins, for which we solicit small trial orders.

A. C. MILLER & CO., Factories: PICTON and BRIGHTON

P. S.—Messrs. SLOAN & CROWTHER, Wholesale Grocers, Toronto, have both these brands for sale to the trade.—A. C. M. & CO.

with a satisfaction that few can understand who know nothing of the hardships of savage travel, with its scant supplies of food and the miserable character of the best that is to be had. The very tins in which his biscuit is packed will help to pay the pioneer's way as a valuable exchange with African tribes and savages of the Eastern seas. There are countries where kings and queens of dusky subjects find material for personal adornment in the boxes and packing-cases made at Reading on the Upper Thames. The accompanying illustration is from a photograph recently forwarded to Messrs. Huntley and Palmer, from Hong Kong, by Mr. Wilkinson, a stranger to the firm, who thought the incident of one of their familiar tins being part of the furniture of a Dusun or Malay house, in North Borneo, could not fail to interest them. It is quite within our own time that the region of Sandakan, where Mr. Wilkinson during his travels came upon this token of civilization which inspired his excellent picture, was one of the most mysterious regions of the unexplored world. Sandakan is now one of the chief settlements of the British North Borneo Company; but the native still roams at large upon its borders.

When the tins and boxes are packed at last in the larger cases of plank and nails, they arrive at the same place of out-put, whether their destiny is Glasgow or Timbuctoo. Instead of a crane, Biscuit Town has constructed a kind of switchback railway, along which the



IN A NATIVE BORNEON HOUSE, SANDAKAN.

great cases with their varied addresses are shot into the railway shed below. The shed is part of the general buildings, and it has a railway siding; so that the goods may be said to slide into the trucks that await the loading. The Biscuit Town locomotives convey the trucks and attach them to the main-line trains. Out in the yards and on the Kennet wharves one might be inspecting the premises of some great railway company with its work-shops. Here are hundreds of tons of timber layer upon layer, cut and uncut. Close by a saw-mill is buzzing and humming. On one hand is an engineering shop where the mysteries of rapid and perfect biscuit-making by machinery are worked out; on the other tinmen are at work with ingenious contrivances for making boxes, while the joiner is constructing giant packing cases for ocean voyages. Far away in the distance the several lines of railway that intersect the yards and buildings can be seen pointing in the direction of Oxford, and thither and beyond run the trains for the west. Above us tower the red buildings of Biscuit Town with their tall chimney stacks that seem to reach the sky.

THE SHOP PHONOGRAPH BREAKS CONFIDENCE.

GALL.

SCENE. Bland St. near grocery store. Pedlar approaches on wagon laden with fruit.

PEDLAR—(Shouting) Fine ripe strawberries! Here! Only 8c. a box.

[A lady rushes past grocery store at the corner, in front of which are some very choice strawberries. She is in a hurry for fear she misses the pedlar. She buys three boxes at 8c. thinking she has got a bargain, then returns to the grocery store.]

LADY—(Addressing clerk.) What is the price of the nice strawberries at the door?

CLERK—(Who has seen her buy from the pedlar and thinks he will make her feel bad.) Only 5c. a box ma'am.

LADY—What, those fine large ones?

CLERK—Yes ma'am.

LADY—Why, I thought they were dearer than that.

CLERK—Oh no. Why we have never charged more than 10c. at the very most at any time.

LADY—Well if they are as cheap as that I will take three boxes.

[Gets three boxes and wraps them up for her, but leaves unwrapped, the boxes she brought in, and walks to the end of the store.]

LADY—(To traveller who is standing in store.) I think he might have asked me if I would not have the other ones wrapped up.

(Traveller places them on her arm.)

LADY—Thank you. I am very much obliged. (exit.)

CLERK—(To traveler) I went to the back of the store for fear she would ask me to wrap up the pedlars' berries. I didn't think she would buy them after her getting some from the pedlar. I'm just out on that deal about 6c., but I thought I would make her mad.

Scene II.—[Another grocery store, about 50 yards away. Man who sells strawberries behind counter Enter lady with strawberries.]

LADY (to clerk)—Would you please be so kind as to wrap these up for me?

CLERK—Yes, ma'am. (Wraps them up in paper and ties them.)

LADY—Thank you; I just bought them from a pedlar at 8c., and I bought better ones after at S's for 5c., but the clerk would not wrap these up for me because I bought them from a pedlar, so I thought you would do it for me.

CLERK—Why, certainly. Anything else you want, ma'am?

LADY—No. Nothing else, thank you. I know that clerk over there didn't expect I would take those berries, and that's why he offered them so cheap, but I was just as sharp as he was. I know they cost him more than that. I would like to have taken more if I could have carried them, but I couldn't. I would just like to have taught him a lesson. I'm not so green as I look, am I?

CLERK—No, ma'am. (Exit lady.)

CHARGING.

[Scene, grocery store. Proprietor writing out bills. Enter city traveller.]

C. T.—Good morning, Jones. I see you are busy getting out your monthly reminders.

S. K.—Yes, I wish to goodness they would not need to be so often reminded.

C. T.—I suppose you have to jog their memory pretty often.

S. K.—Well, I should smile.

C. T.—Do you know, I was walking along King street to-day and I was just thinking what a wonderful thing electricity is, and the thought occurred to me that the city would soon become so charged with electricity that the whole thing would explode and we would be gone.

S. K.—I was just thinking the same thing about the grocery business. It is overcharged, and is bound to burst soon.

C. T.—Too much charging is a bad thing.

The McKay Milling Co., Ltd.,

OTTAWA,

Manufacturers of High Grade Patents, Strong Bakers,
and Family Flours.

OATMEAL—Granulated, Mid Cut, Fine Cut, Flour Cut and Round Cut.

WE MAKE THE CELEBRATED **K-Y**—ROLLED OATS.

“MONSOON” PURE INDIAN TEA. Always reliable, never changes. In cases of 60 lb. caddies, or 120 halves.

WE HAVE JUST RECEIVED NUMEROUS LINES OF INDIAN AND CEYLON TEAS,
IN CHESTS AND HALF CHESTS.

STANDARD BLENDED TEAS.

OUR BLENDING DEPARTMENT IS NOW OPEN, UNIFORMITY CAN BE RELIED ON. WE HAVE THE FIRST CHOICE OF THE MARKET AND THE BEST ESTATES AT OUR DISPOSAL, AND GUARANTEE EXCELLENT VALUE. WRITE FOR PARTICULARS.

STEEL, HAYTER & CO,

11 AND 13 FRONT ST. EAST.

Growers' and Importers, Toronto.

JOHNSTON'S FLUID BEEF



TRADE MARK.

Essential Characteristics :
HIGHLY NUTRITIOUS
EASILY DIGESTED
EASILY and QUICKLY
PREPARED.

Put up in 2, 4, 8 oz., and
1 and 2 lb. Tins.

RELIABLE GOODS

We have much pleasure in bringing before the notice of the Trade, our two Standard lines of Beef preparations, which have gained such a strong hold on the public through their intrinsic merits, and for which there is an ever increasing demand.

We spare no pains or expense in keeping up their high Standard.

**THE JOHNSTON
FLUID BEEF CO.,
MONTREAL.**



TRADE MARK.

A combination of the
vital principals of
Beef and Wheat.

**THIS PREPARATION SUPPLIES THE
TWO STAPLE ELEMENTS OF FOOD
IN AN EXCEEDINGLY PALATABLE
FORM.**

Put up in 2, 4, 8 and 16 oz.
Bottles.

WHERE A SAFEGUARD IS NEEDED.



A SALUTARY condition was introduced into the canned goods industry when the present law relating to the labels on packages was enacted. It was the principle that responsibility for quality should be openly assumed by

the canner. Each canning concern has to acknowledge its goods by placing its name very prominently on every package. There is no anonymity in the canning business. Every canning company must father its own goods, and reap the benefit or incur the loss that comes of the close association of its name on the tin with the quality of its goods in the tin. It was expected that this enforced advertising, making so objective an impression on the minds of consumers, would have an elevating effect upon the industry, as it appeared suicidal for any canner to put up notoriously bad goods under his own name. The law did have a remarkably good effect upon the quality of the goods manufactured after it came into force, but it did not lead to the production of uniformly choice goods nor did it put an end to the production of very bad goods. Some concerns were unblushing enough to put their names on most miserable stuff. In the pack of '90 there was a considerable volume of rubbish, and in that of last year there was probably quite as much. The manufacturers of it seem to have shamelessly abandoned all pretence of seeking trade on the basis of merit and took to a pure low-price policy. If their goods were objected to on the ground of quality, they would force them on the market by the pressure they would exert on prices. When it was found that low prices were almost as good a basis for a certain class of trade as is merit itself the canned goods law became less comprehensive in its wholesome effect. It continued to restrain canners who had commercial conscience or commercial pride, but it lost its influence on those who had neither.

It seems therefore about time that this law was supplemented by inspection. The canned goods industry of this country has grown to such proportions and has acquired a so generally respectable reputation, that regard for its welfare as a national industry and an important branch of commerce should be strong enough to secure its preservation, by the enactment of fresh legislation if necessary. But its importance as an industry is not the ground on which the need for inspection will be most readily admitted. In the state of public opinion upon sanitary matters there is a more promising opening through which inspection may be introduced. Everything is moving in the right line just now to favor an agitation for the appointment of inspectors to see that only proper material and processes are used in the manufacture of canned goods. Public opinion is ripe for the change, as there never was a time when sanitary considerations had more control over the public mind than they have to-day. The alarm caused by the cholera did much to make the people particular as to their food and habits, and to increase the influence of health boards all over the country. The provincial boards of health are active and ambitious bodies, determined to justify their existence by their works, and they are rising into prominence among the institutions of the country, and are being looked to for important results. Their usefulness is increasing every day. The local boards of health are not the superfluous, perfunctory bodies they were a few years ago, but are usually exercising their authority with little less activity than the school boards. As the efficiency and scope of the health boards increase, we may expect to see the discretion of some of our manufacturers of food curtailed. In view of the fact that wretchedly bad raw material has been used in some of the canned goods put up in recent years, it is probable that health authorities will be roused to take measures for the protection of consumers and recommend rigid inspection. It is reported that green tomatoes are being put up by some packers this year, and in one case it is stated that the tomatoes were allow-

ed to stand four or five days before they were packed. They could not fail to be half putrid by that time.

The Canners' Association should take up this matter of inspection. The Association of White Lead Manufacturers managed to bring about a similar reform a year ago in their industry. Of course it would be hard to establish any standard of excellence that goods could be tested by when once they get into consumers' hands, so that no such term as "pure" could be invested with any well defined significance, but inspection and confiscation could be authorized. It is time that a man should have some protection against the chance of getting trash when he wants prime goods. Nothing is more exasperating than to find a can turn out a lot of rubbish instead of a toothsome edible. The grocer who aims to carry choice goods should not neglect the argument founded on health considerations as against claims made on the ground of cheapness.

CHEAPNESS THE MOTHER OF COMBINES.

Sugar, says the author of "Recent Economic Changes," can now be, and generally is, refined at a profit of an eighth of a cent a pound, and sometimes as low as a sixteenth; or, in other words, from eight to sixteen pounds of raw sugar must now be treated in refining in order to make a cent; from eight hundred to sixteen hundred pounds to make a dollar; from eight thousand to one hundred and sixty thousand pounds to make a hundred dollars, and so on. The mere capital requisite for providing and carrying the raw material necessary for the successful prosecution of this business, apart from all other conditions, places it, therefore, of necessity beyond the reach of any ordinary capitalist or producer. Hence from such conditions have grown up great corporations or stock companies, which are only forms of associated capital organized for effective use and protection. They are regarded to some extent as evils; but they are necessary, as there is apparently no other way in which the work of production and distribution in accordance with the requirements of the age, can be prosecuted. The rapidity, however, with which such combinations of capital are organizing for the purpose of promoting industrial and commercial undertakings on a scale heretofore wholly unprecedented, and the tendency they have to crystallize into something far more complex than what has been familiar to the public as corporations, with the impressive names of syndicates, trusts, etc., also constitute one of the remarkable features of modern business methods. It must also be admitted that the whole tendency of recent economic development is in the direction of limiting the area within which the influence of competition is effective.

Quebec city wholesale merchants are beginning to be alarmed at the payments from the eastern end of the province coming in so slowly. It is feared that before spring many of the country merchants will fail.

In 1876-78 there was so little demand for the drug known as "Balsam Tolu" that it seemed not unlikely that its production and market supply would entirely cease. In later years, however, it was discovered that it could be used for the manufacture of "chewing-gum" an article in extensive use on the American continent, and the demand thus occasioned has not only created a greater market than ever before, but the increased production has been attended with a reduction of from sixty to seventy per cent in price.

Cotton-seed oil, an article a few years ago absolutely unknown in commerce, and prepared from what was formerly regarded almost in the light of a waste product, has come into such extensive use as a substitute for lard, olive, and other oils, for culinary and manufacturing purposes, that its present annual production and sale are estimated to be equivalent to about 70,000,000 pounds of lard; and has contributed not only to notably reduce the price and the price of that important hog-product in the world's markets, but also to impair the production and depress the price of almost all other oils, the product of the industries of other countries.

TO THE RETAIL GROCERS

We beg to advise you that although we are amongst THE LARGEST
PACKERS and PRESERVERS of

CANNED
GOODS

JAMS and
JELLIES

In the Dominion. We have already received orders for every case of Staples that it may be possible for us to pack this season.

These orders have been placed with us by THE LEADING WHOLE-
SALE HOUSES in nearly all the Principal Cities and Towns, specially in the
larger and older Cities where our goods are best known. This is an evidence that the

SIMCOE BRAND

OF

CANNED GOODS

TAKES = THE = LEAD.

So that when you are open to purchase to replenish your stocks, apply to THE LEADING
WHOLESALE GROCERS in almost any part of the Dominion, and you will be sure to get
our goods from them. Don't be put off with other brands, but insist on getting

“Simcoe” AND “Lynnvalley” Brands.

These will always give satisfaction.

Your customers once they use them will always want them.

The Simcoe Canning Co.,

*Factories at
Simcoe, Hamilton, and Cedar Springs. -:- Head Office, SIMCOE.*

NOTES ON CANE SUGAR COUNTRIES.

THE improvements in recent years in the production of sugar from the beet, and the artificial encouragement of this industry in the Continental States of Europe through the payment of large bounties, says D. A. Wells in his "Recent Economic Changes," has in turn compelled the large producers of cane sugars in the Tropics to entirely abandon their old methods of working, and reorganize this industry on a most gigantic scale as a condition of continued existence. Thus, for example, although the business of cane sugar production was commenced more than three hundred years ago on the Island of Cuba, the grinding of the cane by animal or "wind" power, and the boiling and granulating by ancient, slow and wasteful methods was everywhere kept up until a very recent period, as it still is by small planters in every tropical country. But at the present time, upon the great plantations of Cuba and some other countries, the cane is conveyed from the fields by a system of railroads to manufacturing centres, which are really huge factories with all the characteristics of factory life about them, and with the former home or rural idea connected with this industry completely eliminated. In these factories, where the first cost of the machinery plant often represents as large a sum as \$200,000 to \$250,000, with an equally large annual outlay for labor and other expenses, all grades of sugar from the "crude" to the "partially refined" are manufactured at a cost that once would not have been deemed possible. In Dakota and Manitoba the employment on single wheat estates of a hundred reapers and an aggregate of three hundred laborers for a season has been regarded as something unprecedented in agricultural industry; but on one sugar estate in Cuba, "El Balboa," from fifteen hundred to two thousand hands, invariably negroes, are employed, who work under severe discipline in watches or relays during the grinding season, by day and night, the same as in the large iron mills and furnaces of the United States and Europe. At the same time there are few village communities where a like number of people experience the same care and surveillance. The male workers occupy quarters walled and barricaded from the women and the women from the men. There is in every village an infirmary, a lying-in hospital, a physician, an apothecary, a chapel and priest. At night and morning mass is said in chapel, and the crowds are always large. There is of a Sunday less restraint, though ceaseless espionage is never remitted. On these days and parts of holidays there is rude mirth, ruder music and much dancing. This picture is given somewhat in detail, because it illustrates how all-pervading and tremendous are the forces that are modifying society everywhere—in civilized, partially civilized, and even barbarous countries, conjointly with the new conditions of production and consumption.

In order to neutralize to some extent the exceptional advantages enjoyed through such an economic policy by the producers of beet sugar in Europe, some of the cane-growing countries have felt obliged to encourage, by subsidies or tax-exemptions, their own sugar production. In both Brazil and the Argentine Republic the manufacturers of cane sugar have obtained a guarantee from the State of a five to six per cent. return on their capital invested, while all the machinery needed in this industry may be imported free of duty. In South Africa and Australia the production of sugar has also been encouraged to such an extent that both of these countries will hereafter be undoubtedly included among the number of important sugar-exporting regions. In Central America, the British and Dutch West India Isles, Guiana and India (which last produces more sugar than any other country), production has not yet been artificially encouraged, and with the exception of the levying of export taxes in certain localities, neither have any impediments been placed in the way of the natural growth of production. But at the same time it cannot be doubted that the recent increased facilities for transportation and

communication have, as before pointed out, been in the nature of a stimulus to the production of sugar, in common with all other commodities, and have opened up large and fertile sections of the earth which a quarter of a century ago were practically inaccessible.

The disaster which the extreme artificial reduction in recent years in the price of sugars has brought to other great business interests, and to the material prosperity and even civilization of large areas of the earth's surface, can not well be overstated. In Barbadoes (British West Indies), in February, 1887, it was estimated that the loss at that time on every ton of sugar produced and exported to London was £1 15s.; and in the absence of all profit on what is almost the sole industry of the West Indies, it would seem as if civilization would disappear from many of the Islands, as indeed it already has in a great degree from some of them, the Island of Tortola, for example, which was, comparatively a few years ago, the seat of a profitable industry. In the Spanish Island of Cuba and Porto Rico poverty is reported to be almost universal, save among the large planters and merchants in the cities, and brigandage has so greatly increased as to be devoid of novelty. Taxes on the sugar product of these Islands (mainly through export duties) have hitherto constituted an important source of revenue to the Spanish treasury, but latterly the home Government, as a condition for saving the planters from ruin, has felt obliged to relinquish most of them. The suggestion has been seriously made that, as the tobacco crop commands good and increasing prices, the cultivation of sugar should be abandoned altogether, and the Islands converted into tobacco farms. In Java the situation of the sugar industry has been so deplorable that in order to save it from destruction, with the consequent throwing of half-a-million of Javanese laborers out of employment, and thereby increasing the already large number of Malay pirates, the Dutch ministry, in 1886, decided besides making advances to planters on their crops, to purchase from their colonial planters five-eighths of their production at a price that would entail a sacrifice on the Dutch treasury of about 40,000,000 francs, or \$8,000,000. And since then it seems to have been well established that German beet-root sugar has been and is now exported half-round the globe, and largely sold in Singapore, the centre of the great sugar-producing countries of Asia, at a price which makes its use to the manufacturers of preserved fruits more advantageous than the sugar of Java and the other Islands of the Indian Archipelago.

In the Hawaiian Islands where a remission of duties on sugars exported to the United States is equivalent to an export bounty of about eighty-five per cent (and amounting for the year 1888 to over \$6,000,000), the domestic production of sugar has increased from about 12,000 tons in 1875 (the year before the duties were remitted) to 114,000 tons in 1888, an increase (nine hundred per cent.) that has no parallel in the history of the sugar industry.

An interesting feature of the world's sugar-supply in 1888 was the change in the relative proportions of cane and beet, the result of a reduced beet-crop on the Continent of Europe. Taking the British Board of Trade returns as a standard, the importations of beet sugar into Great Britain for 1888 as compared with 1887 decreased 278,000,000 pounds, but with an increase in price. Cane-sugars, mainly the product of Java and the British West Indies, immediately flowed in to nearly supply the deficiency.

Nearly all tropical fruits that will bear transportation have become as cheap in non-tropical countries as the domestic fruits of the latter, and even cheaper, and the increased consumption thus induced has built up new and extensive branches of business, and brought prosperity to the people of many localities that heretofore have had no markets for any products of their industry. In the seven years from 1880 to 1887 the importation of bananas into the United States increased forty-fold. In the latter year twenty-six steamers per month, together with a large number of sailing vessels, were engaged in this business, and in the city of New Orleans more than five-hundred people found employment in the handling of this article of fruit.

THE GREATEST CENTRAL DRAFT LAMP

IN THE WORLD IS



THE PITTSBURGH

NO MORE DIRTY FINGERS,
NO MORE POOR LIGHTS,
NO MORE DISAGREEABLE SMELLS

IF YOU HAVE THE PITTSBURGH LAMP

MADE IN ALL KINDS AND SIZES OF

Hanging, Vase, Piano, Banquet.

This Lamp is the Best--

1. Because it is the cleanest and most durable.
2. Because it is the easiest to work (there are only three pieces.) A child can take it apart without trouble.
3. Because it gives more light and burns less oil than any other.

WRITE FOR CATALOGUE.

GOWANS, KENT & Co.,

SOLE AGENTS FOR CANADA.

TORONTO AND WINNIPEG.

RECENT ECONOMIC CHANGES IN THE TEA TRADE.

THE tea plant is a near relative of the camellia, and is so far only cultivated to perfection in Asia, from Java in the south to China and Japan in the North. Either China or Corea was the original home of the plant. In each of these countries it has been in use for considerably over a thousand years, and it is said to have been introduced into Japan about the 9th century. It is easily within the memory of the present generation since the cultivation of tea in Assam and other north-eastern parts of India commenced, and its introduction into the island of Ceylon does not go back more than a decade and a half.

There is no non-alcoholic beverage which is in such general use throughout the world, and this gives the plant and its trade an importance which it is difficult to over-estimate. Opinions have varied much as to its dietetic value, but the general verdict must certainly be that, unless used immoderately, its effect on the human system is good. One medical authority writes: "Tea seems to have a decidedly stimulative and restorative action on the nervous system, which is perhaps aided by the warmth of the infusion." There is very good ground for the opinion that the soothing and stimulating effects of the hot water in which the tea is infused have a great deal to do with the immense success which tea has had as a beverage, and are responsible to a great extent for its almost universal use. If tea were drunk in a cold condition it is quite certain that the number of people who would consume it habitually would decrease very much.

Two or three decades ago, when China was the principal producer, an immense proportion of the product was shipped to England. This was especially the case with regard to black teas. England supplied the Continent to a considerable extent. But now this is changed, and Continental supplies are shipped direct from China, a large quantity going into Russia through Odessa, a port on the northern shore of the Black Sea. Australia has always taken a fair quantity of tea, which is principally imported direct from Foochow, where only black tea is produced. Of late years India and Ceylon have been making efforts to obtain a share of this trade, and their efforts have met with a good deal of success.

Twenty years ago the trade routes of tea were few. The only countries receiving it were practically England, United States and Canada, Australia and Russia (overland). America and Australia took what they required of black tea, and England practically took the remainder. Of green tea America has always been a large importer, and her proportionate consumption, as compared with England, is increasing. Japan tea, which must be classed as a green tea, is almost entirely exported to the United States and Canada, its consumption in England being almost nil.

The completion of the Canadian Pacific Railway has produced a considerable change in the trade routes for tea from China and Japan to this continent. Formerly, when the only lines of steamers running between China and the Pacific Coast connected at San Francisco with the trans-continental railways, the rate of freight was high, and the great bulk of the crop destined for this continent went to New York via Suez Canal. Now, however, the great bulk of tea, from Japan especially, comes over the Pacific Ocean, and overland by the Canadian Pacific, Northern Pacific and Union Pacific Railroads. A healthy competition has reduced freight rates to a basis on which they can, aided by the great saving in time and distance, monopolize the greater part of this important business. A few sailing vessel cargoes come each season from Japan, occupying about three

weeks longer in transit than the steamer cargoes. The ordinary time occupied by steamer teas from Japan to Toronto may be reckoned at four to five weeks via Pacific, and seven to nine week via Suez.

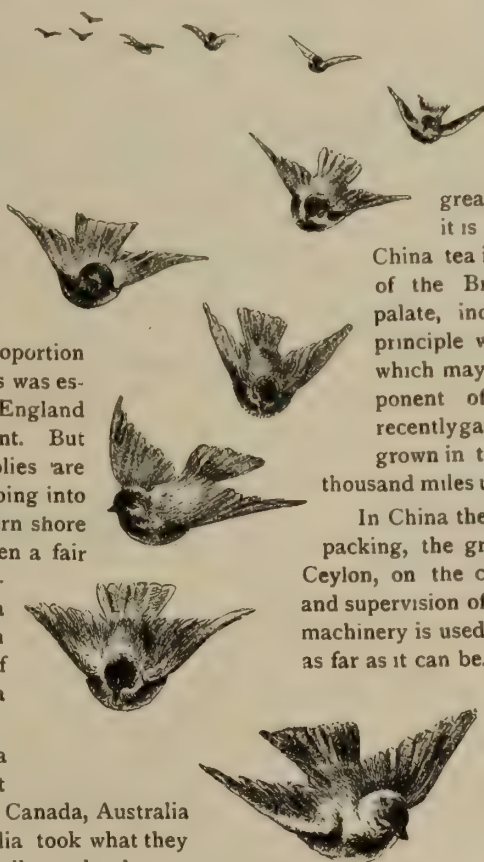
The most remarkable features of this trade during the past few years have been the extraordinary increase in production and consumption of Indian and Ceylon teas, and the concurrent decrease in production and consumption of China teas. Sixteen years ago the comparative imports of tea into the United Kingdom were, approximately, from China 150,000,000 lbs., from India 25,000,000 lbs., and from Ceylon 200 lbs. ! Last year these figures were as follows, viz., from China 70,000,000 lbs., (less than half,) from India 100,000,000 lbs., (export quadrupled) and from Ceylon 50,000,000 lbs.!! In actual consumption in the United Kingdom it is claimed that during 1891 Ceylon teas have for the first time surpassed China teas.

There are, of course, solid reasons why such great changes should have taken place in such a comparatively short period. Briefly stated, these reasons appear to be: 1st, the greater strength and pungency of Indian and Ceylon teas, 2nd, their more intelligent, scientific and business-like cultivation and preparation, 3rd, the heavy local taxes under which China tea groans, and which alone have enabled the British-grown teas to successfully compete with them as to cost of production and export. Anyone who has tasted and compared the two teas, British-grown and China, can have no doubt left on his mind as to the greater pungency of the former. On the other hand it is equally undeniable that the milder infusion of China tea is the more wholesome. The greater pungency of the British-grown teas, while very grateful to the palate, indicates the presence in larger proportion of the principle which acts on the nerves and stomach, and which may be considered as the only undesirable component of the beverage. The "Lancet" newspaper recently gave the palm for wholesomeness to Moning teas, grown in the more northerly district of China, about a thousand miles up the great river Yang-tse-Kiang.

In China the natives do their own cultivating, firing and packing, the greater part being done by hand. In India and Ceylon, on the contrary, all operations are under the guidance and supervision of Britons, specially educated for the purpose, and machinery is used wherever possible, hand work being avoided as far as it can be. In India and Ceylon the cultivation of the plants and the condition of the soil are matters which receive all necessary attention.

The taxes imposed upon tea before it can be exported from China, consist principally of an export duty of 2 4-5 Hakwan taels per picul of 133 1/3 lbs., and secondarily of likin taxes, imposed inland before the teas reach their marketing place. These taxes amount probably to about four cents per pound, which constitutes a most serious drag on the business, and which merchants engaged in this trade in China would like to see removed. It may be removed when the Chinese government realizes that, if it is retained, the tea business, hitherto so profitable to Chinese subjects, must still further languish and decrease. On this point the following remarks, culled from a consular report, make interesting reading:

"The real mischief which is driving China teas out of the market is the heavy local taxation, which makes it impossible to compete with the untaxed produce of India and Ceylon. Duty and likin together come to about 5 taels per picul, which, considering that the average price of Shanghai-bought teas is 13 taels to 14 taels per picul, represents a taxation of some 36 per cent. On the commonest sorts it is as much as 50 per cent. of the cost. These facts have been urged on the attention of the Chinese Government again and again but they seem indifferent to the threatened ruin of the once great national industry. At the present moment Russia is the best customer for China, and if the Russian taste were changing to India—which is always possible—the China tea trade would soon be a thing of the past. It is a delusion to suppose that China tea has deterior-



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IMPORTERS OF

Crockery, Fancy China, Glassware and Lamp Goods.

We offer for sale the following Specials:--

Assorted Crates J. & G. Meakin's white Granite,
IN WHEAT CROWN AND CABLE.

Assorted Crates Smith, Ford & Jones' white Granite,
IN PLAIN AND EMBOSSED LINCOLN.

Assorted Crates of Grindley's Printed Seconds.
BEST VALUE IN CANADA.

Assorted Packages of Hanging Lamps, Banquet Lamps,
TABLE LAMPS AND GLASS LAMPS.

Assorted Packages of Fancy China,
FRESH FROM THE FINEST CENTRES OF EUROPEAN ART.

We have the largest premises and the best assorted stock in Canada. Send us a sample order and you will not be sorry. Orders by mail receive the attention of reliable and experienced salesmen.

Branch House at Vancouver, B.C.



THE "ORIGINAL"

And Deservedly Popular

Phoenix Brand Canned

Corn,

Tomatoes,

Peas,

Pumpkin,

Strawberries,

Red Raspberries,

Black Raspberries,

Red Cherries,

Bartlett Pears,

Crawford Peaches, Apples.

Our Fruit and Vegetables are grown at Fonthill and Pelham--Canada's Garden of Eden.

Try the PHOENIX BRAND once, and you will be only sorry you did not do so before.

W. E. HARDISON, Proprietor,
WELLAND, ONT., CANADA.

MERCHANTS

Of Hastings, Prince Edward and Northumberland Counties who favor us with a call find our Stock full, well assorted, goods fresh, and prices consistent with the best markets of the day and proper regulations of the trade.

J. E. WALMSLEY & CO.,

Importers and Wholesale Grocers, Belleville, Ont.

**CANNED
GOODS
— A —
SPECIALTY.
WRITE US.**

ESTABLISHED 1898.
STANWAY & BAYLEY
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
14 FRONT ST. EAST. TORONTO.

**PACKERS'
AGENTS.
SALMON,
VEGETABLES, Etc.
WRITE US.**

ated; the apparent deterioration of late years in teas sent to England has been due to the low prices paid by English buyers, at which they could naturally only get inferior teas. Russian buyers, who pay good prices, get teas of the former excellence. If the crushing burden of taxation were brought down to something like what it was originally meant to be, viz., 5 per cent. ad valorem, instead of 20 per cent. to 50 per cent. as it now is, there would be a good chance for China teas yet. For the time being, India and Ceylon teas are the most popular, no doubt, but there is a large consensus of medical and expert opinion in favor of the view that China tea is more wholesome, and in its method of preparation freer of tannin and other deleterious elements."

As an instance of the enterprise shown in the production and marketing of British-grown teas, we may say that it proposed that the Ceylon Planters' Association, assisted by the Ceylon government, shall spend one hundred thousand dollars in exhibiting, introducing and pushing Ceylon teas at the forthcoming Chicago exhibition.

T. G. W.

NOTES BY THE WAY.

R. Gould, grocer, St. John, Que., expressed himself very strongly in favor of legislation to regulate the hours for closing. He drew a strong comparison between the day laborer, the banker, the manufacturer and the retired merchant and gentleman of leisure. All these people looked upon it as the most natural thing in the world that they should call seven to ten hours a full day's work, and Mr. Gould could not see why a grocery man should be expected to work from fourteen to eighteen hours per day to serve these people, who, until there is a law to regulate this abusive system, will expect to see the grocer's shutters down from six in the morning until ten at night, and there are simpletons enough in the trade to keep the custom up unless compelled to submit to a law that will prevent them.

Gullet Bros., Cobourg, say there is no denying the fact that the loss of the college to that town is a severe blow, and, while all the leading merchants will survive it, it will leave a vacuum that will

need filling up by some new industry that at present does not appear on the horizon of this pleasant lake town's prospects, for the coming winter at least.

J. S. Beaton, Oshawa, has done quite a shipping trade in fruits this fall, all of which has been remunerative, not only by a profit on shipments but has increased his trade with the grower and no doubt turned some accounts into cash. Mr. B. only takes in first class goods, no hap-hazard buying for the sake of turning over stock.

M. E. May, Oshawa, says if he owes anything on the CANADIAN GROCER it is not his fault, it was always ready. Mr. May is very fortunate in the possession of shop help in his own family, the Misses May being capital coadjutors.

J. W. Babcock, Oshawa, says trade is up to the average, and with the prospects of a new industry for that town it looks decidedly better for the winter.

Shaw Bros., successors to Wm. Jewell, Oshawa, have started on the cash system and are determined to hold to it. They are well pleased with the results so far.

G. M. Ashley, Cedar Vale, is always ready for the representative of THE GROCER. Mr. A. has competitors around him in the same line, but the trade gravitates to his store, where a well-assorted stock can always be found. He carries a general stock of fine groceries, cotton goods, cloths, notions, etc., etc.

Oshawa merchants are not behind in a spirit of thrift or enterprise in fitting up their places of business, and G. M. Bloomfield, grocer, is happy in the possession of a double store and plate glass front. This change would have taken place years ago if Mr. B. could have got possession. We are glad of this evidence of prosperity.

Mr. Chapleau will introduce legislation next session to provide for the appointment of a Dominion Board of Appraisers, composed of retired merchants, to sit in different places in order to settle the inequalities in appraising made by different officers.

BALFOUR & Co.,

Wholesale Grocers and Importers of Teas,

HAMILTON, ONT.,

Offer extra values in new crop Japan, Young Hyson and Black Teas—selected with great care for cup quality.

PROPRIETORS of the celebrated "DALLY" BRAND TEA—a rich delicious blend. Also the "DUFF HOUSE"—half green and half black. Both in beautiful one-pound tins of artistic designs. Also "BARRA-CHERRA"—pounds and half pounds, pure Ceylon.

WESTERN AGENTS for

CHERRY'S MUSTARD, absolutely pure,
FAULDER'S SILVER PAN MARMALADE,
FAULDER'S SILVER PAN SAUCES,
ELIZABETH LAZENBY'S PICKLES.

IN STORE AND ARRIVING—

NEW OFF-STALK VALENCIAS,
NEW SELECTED VALENCIAS,
NEW LAYER VALENCIAS,
NEW CURRANTS, NEW FIGS,
NEW DATES, NEW PRUNES.

Kent Canning Company's Tomatoes and Corn,

Dunn's Absolutely PURE SPICES, and a

Full Assortment of General Groceries.

CAVERHILL, ROSE, HUGHES & Co.

— IMPORTERS OF —

Teas, Staple and Fancy Groceries, and Table Delicacies,

MONTREAL.

ON HAND AND ARRIVING.

VOSTIZZA CURRANTS,
PATRAS CURRANTS,
PROVINCIAL CURRANTS,
IN BARRELS, ½ BARRELS, AND CASES,
ELEMÉ FIGS, "BOXES"
MALAGA FIGS, "MATTS,"
PRUNES "ATLAS" IN CASES,

VALENCIA ALMONDS SHELLED,
JORDON " "
TARAGONA " "

LONDON LAYERS,
IMPERIAL CABINETS,
BLACK BASKETS,
DESERT CLUSTERS,
ROYAL DEHESAS,
VALENCIA RAISINS OFF STALK,
VALENCIA RAISINS, LAYERS,
SULTANAS FINE TO CHOICE,
WALNUTS,
GRENOBLE,
CHILLA.

AGENTS FOR, BATGERS JAMS AND JELLIES.

Cunningham De Fourier & Co., Celebrated Potted Meats, Fish, Game, Camp Pie, and Wild Boars' Head, Choice Assortment Foreign and Domestic Canned Fruits and Vegetables.

Our Tea department has the especial attention of Mr. Hughes. See our values before placing your fall order. Every attention given to letter orders. Write for Prices and Samples.



ENTRANCE TO GOWANS, KENT AND CO'S SAMPLE ROOMS—CROCKERY GLASSWARE, ETC.

BUSINESS CHANGES.

SALES MADE OR PENDING.

THE stocks in the estate of Ruby & Hilker, general merchants, Port Elgin, and Underwood, Ont., are advertised for sale by tender.

The stock in the estate of Rhodes & Co., grocers, Halifax, is advertised for sale by tender.

Daniel Gunn, grocer, Truro, N.S., is sold out.

Wm. H. McDonald, grocer, Victoria, B.C., advertises his business for sale.

PARTNERSHIPS FORMED AND DISSOLVED.

Taylor & Co., produce and commission merchants, Montreal, have dissolved.

The Canada Match Co., St. Anne de la Perade, Que., is dissolved. The business is continued under the same style by T. H. Laganniere.

J. Samuel Bowser is registered sole partner in the Halifax Tea and Coffee Co., Halifax.

The Balfour Trading Co., general merchants, Balfour, B.C., has dissolved. J. Almoire continues.

C. S. Ault has been admitted to the wholesale fruit and commission firm of Thos. Alice & Co., Victoria, B.C.

REMOVALS AND DEATHS.

Wm. Davies, jr., of the Wm. Davies Co. (Ltd.), pork packers and provision dealers, Toronto, is dead.

Robert Cairns, general merchant, Sawgerville, Que., is dead.

Daniel Cronan, West Indian trader, Halifax, is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

S. F. Taylor, grocer, Dresden, Ont., has assigned to H. W. Waddell.

Donald Currie, general merchant, Duart, Ont., has assigned to James D. Currie.

John S. Betzner, merchant, Plattsville, Ont., has assigned to John Robinson.

H. J. Clancy, grocer, Toronto, has assigned to Fred H. Pratt.

Wm. Hood & Co., manufacturers of spices, Toronto, have assigned to James Dickson.

Elizabeth McCormick, fruit dealer, Toronto, has assigned to Donald M. Robinson.

T. Vance, dealer in fruits and oysters, Toronto, has compromised.

O'Neil & Co., general merchants, Broadview, Man., have assigned.

John Benjamin Smith, general dealer, Fort McLeod, Alberta, has assigned.

Miss E. Lemieux, general merchant, Montreal, has assigned.

Thos. Charette, general merchant, Gatineau Point, Que., has assigned.

J. E. Degagne, general merchant, Les Eboulements, Que., has assigned.

T. J. Winship & Co., wholesale leaf tobacco merchants, Montreal, have assigned.

J. A. Mercier, general merchant, St. Michel, (Bellechasse), Que., has assigned.

J. A. Chapdelaine, crockery merchant, Sorel, Que., has assigned.

Nisbet & Drake, grocers, Halifax, have assigned.

J. H. Whitman, general merchant, Salmon River, N.S., is offering to compromise.

E. Sutton, Secretary of the London Grocers' Association, has written to the City Council, recommending a high license for peddlers in the city, or that peddling be prohibited. Left with the Chairman and Inspector to report at next meeting.

ALL
GROCERS



ARE
INVITED

To benefit their customers, themselves, and us, by handling goods the PEOPLE WANT.
Such are the Celebrated

“REINDEER BRAND”

GOODS

Condensed Milk For purity, flavor, richness, keeping qualities, and as a food for Infant and invalids, the “Reindeer Brand” Condensed Milk is unsurpassed.

Professor Robertson, Dominion Dairy Commissioner, says : “Analysis has proved that Truro Condensed Milk, ‘Reindeer Brand,’ is superior to the famous Swiss products.”

Condensed Cocoa The ingredients are pure rich Cocoa, Cream and Granulated Sugar. Prepared for use with boiling water. Makes a most palatable and nutritious beverage.

Condensed Coffee Contains Pure Coffees, Cream and Granulated Sugar. With boiling water one teaspoonful of Condensed Coffee makes a delicious cup, all ready for use. Think of a cup of Coffee in a **SECOND** for a **CENT**.

Condensed Tea The greatest Novelty of the Age! An immense success! Supplies all the requisites, excepting hot water, for a delightful, fragrant and refreshing “Cup of Tea.”

—(|||||)——
We mean to remain in the Condensing Business, and offer the trade only, goods that will give consumers right value and entire satisfaction. At the great Toronto Exhibition of '92, thousands of visitors sampled and praised the “REINDEER BRAND” preparations. Introduce them. They will please you and your customers. Our products are constantly kept in stock by leading Wholesale Grocers throughout the Dominion.

THE TRURO CONDENSED MILK AND CANNING CO., LIMITED.

Sole Manufacturers
“REINDEER BRAND” GOODS.

TRURO, N. S.



AMONG OUR ADVERTISERS.

STOCKS UP WITH BOULTER'S.

THE readers of THE GROCER will recognize the change in the sale of canned fruits and vegetables in the last few years. Formerly all our canned goods were imported from the United States. Now very few find their way into Canada. W. Boulter, one of the pioneers in this industry, firmly believing that we had as fine fruits and vegetables as could be produced in Uncle Sam's domains, eleven years ago established his first factory at Picton, Prince Edward County, the garden of Canada, and from the first began packing a class of goods that downed any American pack ever brought into Canada, and these goods are a household word from the Atlantic to the Pacific. Mr. Boulter has taken his two sons into business with him, and both firmly believe in the principle their father has adopted, viz., "Pack goods second to none," and they have always kept their "Lion Brand" prominently to the front, so that now these goods rank as "Standard," and the aim of other packers is to try to pack goods equal to Boulter's. Mr. Boulter is one of the originators of the Canadian Packers' Association. He was its first President, and is at present. He has devoted his well-known energies to make it a success. His advertisement appears in this number, and he has always had a kind word for THE GROCER, being one of its first advertisers.

THE REINDEER BRAND.

One of the most attractive displays at the recent Industrial Exhibition in Toronto, was that of the Truro Condensed Milk and Canning Co. (Ltd.), whose celebrated "Reindeer Brand" preparations are justly gaining an excellent reputation. Their Condensed Milk, Condensed Cocoa, Condensed Coffee, and Condensed Tea, constitute we believe, the most complete line of Condensed Goods ever manufactured. It will repay grocers unacquainted with these popular preparations to peruse the advertisement of this enterprising Company on page 10.

ADAMS' AUTOMATIC TUTTI FRUTTI GIRL SIGN BOX.

This is an attraction for your window which will double your chewing gum sales and also bring you a large increase in the sales of your other lines of goods. This box contains Adams' Chewing Gum in the following brands: 80 Bars regular Tutti Frutti, 60 pkgs. Pepsin Tutti Frutti, 100 pieces Red Rose. Also one glass covered box for counter use only. This is a positive and enduring hit for the retailer's show window. It is twelve inches wide and twenty-two inches high, with a handsome lithographic front showing the young lady in the act of pulling a piece of Chewing Gum to and from her mouth. The box contains a clock movement which will run from three to five hours with one winding, making the arm of the subject rise and fall and the eyes follow the movement of the arm automatically. Try it. Place it in a conspicuous part of your window, then watch the result. Ask your jobber for it.

PUTZ PASTA.

This is the name of a soap that is unexcelled for polishing either silver or gold. The German manufacturers of it have bought out the ground in England, where for the last 30 years the jewellers' rouge has been dug. By a skilful preparation of Putz Pulver, used in the manufacture of pomade, etc., along with saponaceous materials, they have made a grand silver polish, "Universal-Metall-Putz-Pasta." The demand for this new polish is developing rapidly, and considerable shipments have already been made to this country. It is designed for those who prefer a soap to a powder for cleaning and polishing

purposes. It is used in England and Germany by the large silverware and prominent jewelry stores. Gowans, Kent & Co., Toronto and Winnipeg, are the sole agents for Canada.

ENKOSIS.

Enkosis is the name of a parlor game now being issued by the Copp Clark Co., Ltd., in which the principles of the game of lacrosse are well kept to the fore. It is the first time that Canada's national game has ever been issued in this form, and, contrary to the usual run of affairs, it is a game of merit and one that will afford a pleasant evening's amusement. It is played on a board representing a green field with twelve men on each side, placed in positions always occupied by a lacrosse team, a round piece is also used to represent the ball and game is scored by this piece being carried between the flags by one of the players. The terms running, dodging, tobying, are all represented by moves which will tend to make the game more attractive and interesting. This promises to be one of the largest selling games in the market, not only on account of its name "Lacrosse" but from the fact that in merit it equals and in some points excels Halma and any of the old time favorites in parlor games.

MYSTERIOUS OUIJA.

Does he love me - does he not?
Will sad or happy be my lot?
Soon I'll know, for now I've got
an Ouija.

Most people think fortune-telling is a lost art, but any one who has tried the Egyptian Talking Board Ouija will be astonished to find it is not so. The popular taste now-a-days is for anything mysterious—give a man something he cannot understand and it becomes popular. Man is such a poor creature that he cannot conceal his inmost feelings, his very actions tell his heart's desire. Put him in a position where for a few moments he will forget self and unconsciously his thoughts are laid bare. It is thus with Ouija, and the mind for the moment controls man's actions. Ouija is now being placed on the market in a greatly improved form by The Copp Clark Co., Ltd., who have the sole right to manufacture and sell it in Canada.

WILLIAM RYAN'S NEW OFFICES.

To keep abreast of the times and compete with all opposition is the aim of every energetic business man. There is no man in the trade here who understands and applies this principle better than William Ryan, the well-known commission merchant and pork packer of this city. For the proof of this assertion one has only to visit his extensive premises and see the improvements being made there. A representative of THE GROCER called this week and was most agreeably surprised at the transformation that had been made in the offices of the big establishment. The new offices have just been finished, and are not surpassed by any other business chambers in the city. The floors and woodwork are of hardwood and elegantly grained. Hardwood partitions with stained-glass windows separate Mr. Ryan's private office from the general business offices. The ceilings are of sheet-metal, handsomely decorated. A commodious clothes and wash-room forms a very useful adjunct, and a telephone box in the counting-room is another. The desks are in the middle of the offices, thus allowing work on all parts of them, and preventing dust from accumulating in the corners. A wide counter is situated near the door for the convenience of customers. The space under the counter is fitted up with shelves suitable for holding stationery, books, etc. A substantial stand in the right hand corner serves as a place for the letter-press, and shelves underneath are used for keeping the letter-books for immediate reference. Mr. Ryan's private office is at the end of the general office and is elegantly furnished, in keeping with the rest of the place. Two large plate-glass windows allow of the premises being well flooded with light. The ventilation is perfect. Three radiators, connected by pipes with the engine-room in the packing-house, are well calculated to make it cheery and comfortable during the winter. But the most extensive alterations are taking place in the rear portion of the warehouses which are being raised to three storeys, new machinery

(Continued on page 43.)

OUR LEADING BRANDS

GOLDEN PLUG. GEM. ST. LAWRENCE.

"SOMETHING GOOD." STERLING.

STAR. JUDGE. CURRENCY.



EMPIRE TOBACCO CO.,

758 to 788 NOTRE DAME STREET,

MONTREAL.

SEND FOR PRICE LIST OR SAMPLE CADDY.

KEPT HIS WORD.



ANXIOUS PASSENGER—"Can we get across?"
DRIVER—"Certainly, we can, certainly."



PASSENGER—"I thought you said we could get across."
DRIVER—"Well, we did, didn't we?"

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101½ King St. W., Toronto
BRANCH—Tidy's Flower Depot, 164 Yonge St.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

"CLEANLINESS"
Nixey's
Black NO DUST
Lead

hundreds of testimonials from all parts, including
Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE

"SILVER MOONLIGHT"
PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.
Use only for Laundry Purposes, producing the best results.

NIXEY'S
"SOHO SQUARE" **BLUE**
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.

Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass
and Steel Work, &c., &c.
Won't Wear the Blades like
others.

6d. and 1s. Tins.
NIXEY'S
"INVICTA" **KNIFE POLISH.**
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Mr. W. Matthews, 7 Richmond St.
East, Toronto.
Mr. Charles Gyde, 33 St. Nicholas
St., Montreal.



**"CAIRN'S"
HOME MADE MARMALADE**

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada

TORONTO AGENTS:

WRIGHT & COPP,
40 Wellington St. East, Toronto

NEW TEAS

We expect one thousand packages Pakling this week, direct from China, ex s.s. "Glengyle." Also, ex "Glenarm," four hundred half chests Panyong Congous. Both lines were purchased before the recent advance and are well worth attention of shrewd buyers.

Full lines of Ceylons, Assams, Japans, Young Hysons, Orange Pekoes and Gunpowders in stock. Splendid assortment of General Groceries.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

JOHN BURGESS & SON SAUCE AND PICKLE

MANUFACTURERS,
107 STRAND Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St.
Ronan's Well," Chaps. XVI. and
XXX.
Lord Byron's "Beppo," VIII.

ESTABLISHED 1851.

We offer to the Trade:

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in
the Market, at 85c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.
WRITE FOR OTHER PRICES.

Rio Coffee.

Very choicest Golden Berry.
Seldom obtainable.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

THE SALADA TEA CO., L'TD.
CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

JUST ARRIVED—Two Car Loads of
the Celebrated

"Sunflower" Brand of Salmon

Prices as low as any other first-class
Salmon on the market.

SMITH & KEIGHLEY
Wholesale Grocers,
9 Front St. E., Toronto

Now in store

NEW SEASON'S

Moning Congous

EDWARD
ADAMS & CO,
LONDON, ONT.

SPECIAL BRAND TEA.
LOOK OUT FOR

GOAT

JAPAN TEA.

Nothing equal to it at the price.

See our travellers.

Write for samples and prices.

Thos. KINNEAR & Co
Wholesale Grocers,
49 Front Street East,
TORONTO.

J. W. LANG & CO.,
WHOLESALE GROCERS,

HAVE

**Horseshoe Salmon Now
In Store.**

59, 61, 63 FRONT STREET EAST,
TORONTO.

New Currants

IN STORE

PERKINS, INCE & Co..

41-43 Front St. East,
TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

(Concluded from page 39.)

for packing purposes is being put in, together with hydraulic hoists in portions of the warehouses. When the alterations are completed the warehouses, will afford special facilities for receiving and shipping goods, through and from the rear entrances, thus relieving the front of much of the traffic, and affording better opportunity for handling consignments of produce. The changes in the front will leave a great deal more room for showing goods, although Mr. Ryan's goods are already widely known throughout the Dominion, and have invariably given satisfaction to all customers, in quality and price. "Fair trading to all" is the motto of the firm, as hundreds of Mr. Ryan's patrons can testify.

THE ACME TABLE SALT.

The Toronto Salt Works have just received an order from McKenzie, Powis & Co. and Thomson, Codville & Co., wholesale grocers, Winnipeg, for a car load of their Acme Table Salt. These firms will be in a position to supply the trade of that country with their salt.

JAS. A. SKINNER AND CO.

The well-known china and crockery firm of Jas. A. Skinner & Co., late of Hamilton, are now thoroughly settled in their handsome new premises on Wellington street, Toronto. They are carrying one of the largest and most complete stocks of choice crockery and glassware in the city, and are doing a choice and extensive trade.

DRY GOODS.

The house trade at present is quite normal with the wholesalers, very few buyers being in the city. Nevertheless sorting orders are coming in briskly for all classes of stuff, and consequently there is no lull in the rush of business. What with travellers' orders and letter orders, the goods are made to move lively. Some lines are being bought in large quantities, such as underwear, gloves, mitts, hosiery, and the lighter class of staples. Other and heavier lines are being bought more sparingly. Cheap worsted trouserings are selling well, but the houses complain that the demand from the tailoring trade is not very strong. This is no doubt due to the fine weather and the increasing use of ready-made clothing. Boys' ready-made goods are in strong demand, and this affects very seriously the sale of the lower-priced tweeds.

Travellers report no unusual briskness in the retail trade, but that the confident feeling continues and that money is somewhat scarce, which it will be no doubt, until the movement of wheat becomes more lively.

NOTES.

Gordon, Mackay & Co. are having a continued strong demand for their line of boys' ribbed cashmere hose with lock-stitched knees. These hose are ten fold in the knees and six fold in the ankles, thus preventing ravelling in any way and making them much more durable than any other kind of hose in the market. Their stock of domestic woollen underwear is well assorted in all the various lines, from the cheap ribbed goods to the best plain lines with the finest finish and from the best and most reliable manufacturers.

Caldecott, Burton & Spence are showing a special line in beaver mantlings which has proved a taking thing with the trade, the sales amounting to nearly ten thousand yards. Beavers are holding pretty strongly in public favor, and sealettes and curls are also holding their places. Dark colors are mostly demanded, but in the better class of beavers fawns are selling well, and light-colored camel-hair cloths are selling well for children's mantlings. In facings for the bottom of the skirt they carry two lines which are well adapted for their purpose. One is a rubber dress facing which is both neat and durable; the other is a bias velvet facing which is said to be much less disastrous on stockings and kid shoes than the strong fibred braids. In astrachan trimmings they are opening up a large stock in heading and insertion patterns and in various colors.

W. R. Brock & Co. have received some, and have advices of further shipments of ladies' and men's rubber clothing; particularly

special value will be shown in four low lines of ladies' duchess mantles, with long capes that can be retailed from two dollars upwards. Style of patterns and quality of goods are what are needed by the trade and will be suitable in every way. They have also received a repeat of the "Special" line of men's durable umbrellas, which were so pleasing to the trade, and back orders will now be filled for this line. This umbrella is well made and retails at the popular price of one dollar. Their celebrated line of black wool-hose in men's and women's is again complete in all sizes. The sale for this line has been very large this season, and for a popular price stocking, of good weight and superior quality, to retail at twenty-five cents, it can hardly be beaten, in fact the firm claim that it is made for them exclusively and cannot be beaten for the price. Their hosiery and glove trade has been larger this season than for any preceding season; this has necessitated some very strong repeats. Mention has been made in this columns of the number of patterns carried by this firm in black trouserings; the past week has seen fifty new patterns placed in stock.

John Macdonald & Co. have just opened up some new shades in piano felts which makes their stock complete in all lines. In the smallware department there have just been added some new silk dress trimmings in blacks and other colors; also several new makes in American corsets marked as N. P., Q. C. (Queen City), W. F. (Worlds Fair), and F.W. (French Wove). These will be sold to retail at the popular prices of seventy-five cents and a dollar. In men's furnishings, their stock of men's kid and knit gloves and mitts is very complete and of good value. In underwear they are showing some special lines bought at special prices, and these are being cleaned out to the advantage of the retailer. In heavy shawls a repeat shipment has been added to stock and their range is being kept fully assorted. In colored shawls such as unions, velvet reversibles and chevots, they are showing very good value in a full assortment. In ladies', misses', and children's black cashmere gloves they have some special low lines which are taking well with the trade.

A SHORTAGE IN FRICTION.

The Canadian match business has been very unsatisfactory to the manufacturers for some time. There has been a large overproduction, and to do business prices have been cut. It does not appear to have occurred to many in the trade that there has been a large decrease in the consumption of matches in the last few years. This decrease is estimated at 30 per cent. in three years. This is due largely to electricity. Every town of any pretensions has its electric plant; houses are being lit with electricity. Where gas is used improved burners are being attached which are seldom extinguished. Gas cigar lighters are used where smokers congregate. Lately there have been considerable importations of wax and other fancy matches from Europe. A meeting of manufacturers was recently held, when an arrangement was made to reduce the production to a point slightly in excess of the apparent demand. Prices were advanced and the business put on a more profitable basis. The sale is now in the hands of two or three firms.

Local representatives of the Halifax, N. S., sugar refineries have been doing a good business during the last week, and the prospects are that they will place large quantities of foreign sugar on this market. Just now they are favored by conditions that allow the Canadian sugar to be brought into this country. The prices of the American Sugar Refining Co., are not only high, but sugars are extremely scarce, and wholesale grocers complain that they cannot get enough to fill orders. Notwithstanding the fact that our sugars are protected by a ½ cent duty, the products of the Halifax refineries have been laid down here at the same price as "trust sugars." About 10,000 barrels were sold here last week, and it is claimed that prompt shipments are being made. These refineries are represented by Henry Hinsdale and W. S. Knight & Co.—Chicago correspondent of American Grocer.

THE STRATHROY CANNING and PRESERVING CO., Ltd.

Canners and Preservers of

Canned Fruits, Vegetables,

Poultry and Meats,

Solicit your trade for Fine Goods,
and equal to any in the market.

All goods packed by us guaranteed
pure and free of any adulteration.

— FACTORIES AND OFFICES —

Thos. M. Dunn,
Sec-Treas.

STRATHROY, ONT.

H. M. Douglass,
President.



LOWES & SON'S.

Breadmakers' Yeast.

Have you seen our large new \$1 box, containing 36 of the largest 5c. packages on the market? Your wholesaler has it.

White Star Baking Powder.

Put up in 4 oz., 6 oz., 12 oz., and 16 oz. tins, and 5 oz and 10 oz tall glass jars. Try a case, 2½ doz., of the small glass jars. They retail two for 25 cents. Price, \$1.10 doz. Our 6-oz. tin is a splendid 10c. line.

Quick Washing Compound.

In 5c. and 10c. sizes. Unequalled for all kinds of washing and scouring. See Prices Current.

Cocoas and Chocolates.

The Gibson & Gibson Cocoa and Chocolate business is now carried on by us. Our Soluble Prepared Cocoa at 18c. is very fine. Have you tried it? Your wholesale handles it in 10 and 15-lb. boxes.

Cake Icings.

In Chocolate, White and Pink, 1 lb. and ½ lb. packages. A good line for Fall and Xmas trade.

The above goods are handled by wholesalers. If yours should not have them, write direct to us. On orders sent by mail and filled by us, if remitted for within ten days after receipt of goods, a cash discount of 10 per cent. will be allowed.

John M. Lowes, Son & Co.

35 Wellington St., East, Toronto.,

Manufacturers, Importers and Dealers in Spices and Extracts, Confectioners' Supplies, Blackings, Stove Polishes, Etc., Etc.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP

SPECIAL THIS WEEK

JERSEY SWEET POTATOES,

CAPE COD CRANBERRIES,

JAMAICA ORANGES,

MAIORI LEMONS.

Write for Prices.

CLEMES BROS.

Phone 1766. TORONTO, ONT.

Canned Goods.

We
Pack
Only
the
Best.

Have you goods
bearing my name
in stock? They
are always the
same, always reli-
able.

D. W. DOUGLAS,
St. Johns, P.Q.

It always pays to BUY THE BEST

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton

RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the
largest Maple product territory in the world. We offer to the trade,
all Maple products of the finest quality, in quantities and packages
suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Please try them.

His boys eat them.

Prepared by the

Kingsville

Preserving Co.,

(LIMITED.)

KINGSVILLE, ONT.

Boy
Brand
Tomatoes



Canning Factories.

BUILT AND EQUIPPED COMPLETE.

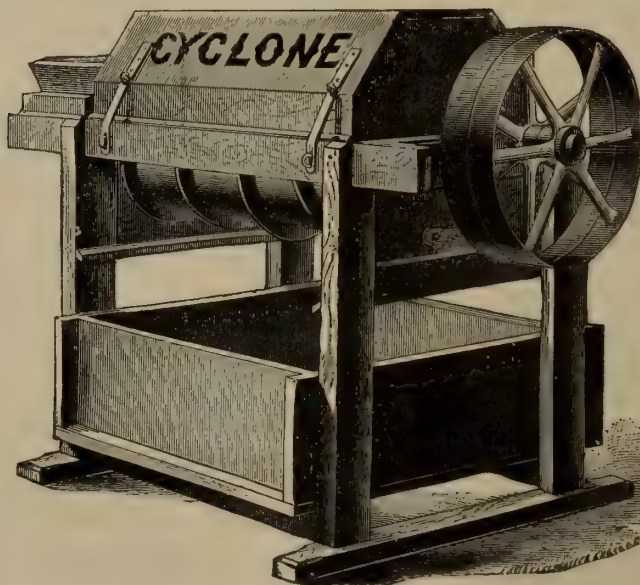
CANS—Canning Machinery, and Cannery
Supplies of all kinds.

DANIEL G. TRENCH & CO.

Mention this paper.

CHICAGO ILL., U. S. A.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato
pulp and preparing
pumpkin and squash
for canning is very well
known to all the can-
ners in the United
States, and a few of
them are in use in
Canada. The high
tariff has prevented
their being used exten-
sively heretofore.

We are now manufac-
turing these machines at
Oakville, Ont., to enable
our Canadian friends to
obtain them without pay-
ing a heavy duty; but we
shall make only a few of
them unless ordered.
Those who contemplate
purchasing, should send
their orders promptly to
insure the saving of duty,
as late orders will have to
be filled from stock in the
United States which will
be subject to a 30 per cent
duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT N. J.



TORONTO MARKETS.

TORONTO, Oct. 6, 1892.
GROCERIES.

The demand is still kept well under control. Retailers are neither niggard nor prodigal of their orders, but submit them more sparingly this week than they did last. It was to be expected that a freer movement would begin with the opening of the month, as large orders are very commonly held, unless the pressure of need is strong, until a new month is entered upon. There appears, however, to be a slight easing up on the part of the demand. The fruit season is drawing to a close, and a coincident lull in the grocery market is naturally to be looked for. The great staple, sugar, is falling off in the demand very perceptibly. Canned goods are being left alone with one consent by the retailers, unless for present requirements. That itself is a very distinct point of difference between the fall trade of this year and that of several preceding years. Canned goods used to be an interesting line of merchandise at this time of year, as big sales were always made to cover long stretches of future trade. Tea is forcing itself upon buyers' attention and upon the stage of current trade. New fruits are coming to hand, most houses now having new Valencia raisins, several having new currants, one or two having Malaga raisins, and one or two having Sultana raisins. The payments for September were not below the average in fulness and promptness for that month. The general state of trade for September is very satisfactory. The volume of business done was greater than for the same month last year, profits were no worse and payments were at least as good. Failures figure above prominently in this September's record as they did in last.

COFFEES.—This market is poorly supplied with all desirable descriptions, and is not well stocked with any of the staple grades. The price has abated none of its firmness. Rios are quoted from 18½ to 21c. The stocks at Rio Janeiro this season are lighter than usual, and in Santos they are larger. Some little trade in Maracaibos and Guatemalas is reported. Mocha is steady at 28c., Java at 28 to 30c., Padang at 26c., Porto Rico at 22 to 26c.

DRIED FRUIT.—Receipts, to hand and to arrive, attract nearly all the attention there is now given to dried fruits. Delivery has got well started, and from now on the supplies of various fruits will continue to string in until the Christmas holidays are reached. New Valencia raisins are now in stock in all the houses. Spot stock of off-stalk fruit is quoted at from 6½ to 6¾, while as low as 6¼c. is quoted for fruit to arrive. Selected are 7½ to 7¾c. and layers are 8c. Only comparatively small parcels are held here. New Sultana raisins, in which supplies have so far reached but two houses here, are quoted at 7½ to 8c. New Malaga raisins have just come in, but the arrival includes the purchase of only one house, which has not yet made up its price. New currants are now pretty well distributed among the wholesalers along the street. They are held firmly at the following prices; Vostizzas in cases, all the way from 7½ to 10c.; choice Filiatras, in barrels, 6½c.; in half-barrels, 6¾c. On account of the bareness of the market when this shipment came to hand, the price is very firm, and the demand, as well as other circumstances of the market, tends to keep it so. The primary market is firmer, as now the prices quoted a short time ago for Toronto c. and f., are quoted for Halifax, c. and f. New figs are almost due. Prunes are firmer, according to advices from Trieste. Tarragona almonds continue to advance. There is little retail interest taken in anything but currants and Valencia raisins.

RICE AND SPICES.—A very marked falling off in the rice trade is now apparent. There is no scantness in the supply, and prices are unchanged from 3¾c upwards.

Spices are fairly active, but all are easy at quotations in Prices Current.

SUGAR.—The delivery of fruits continues heavy, but the bulk of the crop to be put down by house-keepers is now in glass. Canning

factories and traders will be able to take care of the most of what is left. Consequently the consumption of sugar will now very materially contract, and it has already fallen away perceptibly from September's high line. In September the sale of sugar was enormous. The stocks of retailers are not choked up with supplies, however. It is generally accepted view that retailers are all incipient buyers, having stocked so sparingly while prices were high as to be able merely to get through the brisk spell. The more moderate demand that must now ensue can be provided for only by further buying, and a fair trade is looked forward to by the jobbers. The price loses none of its firmness either in Canada or the United States, and holders of raw regard the signs of the market as auspicious for their side. The virtual embargo against beet sugar for the time being continues the advantage to the cane men. Canadian refiners find buyers across the border for any excess they do not find immediate room for on this market. The price of granulated is steady at 4¾ to 4⅝c. Those jobbers who have to buy stock now are not solicitous of business in sugar, and would sooner allow some money to be made by competitors who are lucky enough to have contracts at low prices, than to lose any themselves by buying at the refiners' prices, and selling at the jobbers' prices current to-day. Yellow is unchanged at from 3¾c. up. Bright raws in bags are 3½c.

Willett & Gray, New York, in their weekly Statistical say: Total stock in all the principal countries, at latest uneven dates, is 643,994 tons, against 663,431 tons at the same uneven dates last year. Stock in Havana and Matanzas, by cable, 29,000 tons, against 111,851 tons last year. During the most of the week the raw sugar markets were quiet and steady, but without local business, the refiners buying in foreign countries such moderate amounts as they were able to obtain for early shipment, which purchases were made at considerably below the parity of quotations either here or in Cuba. The absence of any new development of cholera produced the effect toward the end of the week of releasing some 30,000 tons of sugar, which holders have persistently held for higher prices up to this time, but finally gave way. The sales from this source included five steamer cargoes of Javas at 3½c. for 96° test basis, and 8,000 tons Muscovados at 3c. for 89° test. These sugars are partly in store, on shipboard and in harbor, and partly for next month's arrival, and will fill in an important space. At the close sales of 96° centrifugals cannot be effected except at decline to 3¼c. European markets are dull and easy under favorable beet crop prospects. Business in refined has continued on the same basis as heretofore, but as orders have come in rather more slowly, the deliveries of refiners are nearly even with the sales, even for granulated. Prices of hards remain steady. There is no occasion now for anticipating an advance, and, in fact, we have to note a reduction of 1-16 to ¼c. in price of soft refined. Careful estimates recently made by our German friends indicate that crops of Germany and Austria-Hungary will exceed last year by 150,000 tons.

SYRUP AND MOLASSES.—The stock of syrup at the refineries is kept in small compass by the demand. The production of low grade stock is neglected, the lowest price quoted at the refineries being 1¼c. in half-barrels. This makes 2½c. the lowest jobbers can quote. The sample at this price is a very bright one. The importation of United States syrups has declined.

The call for molasses is found to be rather brisker for New Orleans varieties than for West Indian. The former range from 35 to 50c. in barrels, the latter from 30 to 43c. in barrels.

TEAS.—The firm market for all low grade and medium teas is stimulating the demand somewhat, and this week's business has involved the handling of more tea than during any other week of the season. The stock of medium and low grade Japans was further diminished by the removal to Chicago on Monday of a \$24,000 purchase of these grades that had been held in this country on shipper's account. Our buyers could not be induced to take it at the price asked and it went west. Low grade Japans are firm at 14 to 17c., and medium at from 17c. upwards. The stiffer value of Indian and Ceylon teas, both as a consequence of intrinsic market conditions and in sympathy with Japans and Congous, was noted last week, but is now more pronounced. The price of India and Ceylon teas under 9d. per lb. has advanced 1d. to 1½d.

George White and Co., in their Report, Sept. 22, say:—Moderate sales for the time of year have been held, amounting to 27,700 packages, against 28,100 packages last week, and 36,600 packages for the corresponding period of 1891. Owing to the good quality shown generally, there has been an increased demand for teas at 10d. per lb. and under; latest quotations for these marking a rise of ¼d. to 1¼d. per lb. from the lowest point. Prices, however, are still under those ruling at this time last year, when the statistical position was not so favorable; and should the revised estimate of 108 millions, instead of 119 millions, for the United Kingdom, just telegraphed from Calcutta, prove correct, a strong market may be expected. Medium to good qualities, especially strong-liquoring Broken Pekoes, have realized full rates, but fine to finest have sold

NOTICE.

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

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Manchester,

Also at

Liverpool and Glasgow.

England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

THOMPSON & CO.,
GENERAL COMMISSION MERCHANTS

—AND—

BROKERS

For all lines of Canned Goods, Hams, Bacon, Lard, Butter, Cheese, Dried Fruits, Coffee, Sugar, etc.

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Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

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JAS. PARK & SON,
TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

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OYSTERS, HADDY.--DAILY.

GRAPES, PEARS.

ORANGES, LEMONS, FOREIGN NUTS.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
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Sole Agents for Canada.

W. GIBBINS & CO.,
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We are open to receive a few first-class agencies Good connection wholesale and retail.

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Consignments Produce will have prompt attention.

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All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

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Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

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94 Yonge St., TORONTO.

Fruits, Etc., in Season, at the Lowest Market Prices.

Grapes, Crawford Peaches, Plums,
Pears, Lemons,
Jamaica Oranges, Sweet Potatoes.

FISH:—

Finnan Haddie, Oysters.



BRITISH AMERICA
Starch Co.,

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PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each.	4¾c
Barrels, 175 lbs	4¾c
Kegs, 100 lbs	4¾c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6¾c
Brantford Gloss, 1 lb. cartoons.	6¾c
Lily White Gloss, 1 lb. cartoons.	6¾c
Canada Laundry, boxes 40 lbs	3¾c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages .	7c
Challenge Brand Corn, 1 lb. packages	6¾c
Brantford Cold Water Rice, 1 lb. cartoons	8½c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house preferred.

SELL and RECOMMEND



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Sells Faster, :- Pays Better,
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STEPHEN L. BARTLETT, Sole Importer, Boston, Mass.



SEND ORDER FOR SAMPLE CASE TO WHOLESALE AGENTS :

Eby, Blain & Co., Toronto

Caverhill, Rose, Hughes & Co., Montreal

Beckwith, Thompson & King, Victoria, B.C.

James Turner & Co., Hamilton

M. F. Eager, Halifax, N.S.

H. N. Bate & Son, Ottawa



irregularly. Some high figures have been given for the best Assams and Darjeelings, and satisfactory averages were obtained for several invoices from Cachar and Sylhet, notably North-Western Cachar Company, Indian Tea Company of Cachar, Kaline and Shabazpore Estates. For a small lot of boxes of tippy Broken Orange Pekoe from the first-named, 3s. per lb. was refused.

MARKET NOTES.

McWilliam & Everist are shipping on an average twenty cars of apples every week to the United States.

Sloan & Crowther have just received six cars of the Aylmer Cannery's "Canada First" brand of corn.

Eby, Blain & Co. report arrival of the second shipment of Orient package teas in pound and half-pound packages. The first shipment went off very rapidly.

By latest mail from Canton, fire crackers were quoted as follows: 45 to 49c. for 56 count; 48 to 51c. for 64 count; 53 to 59c. for 70 count; 54 to 60c. for 72 count; 59 to 68c. for 80 count.

Warren Bros. & Boomer, are now showing a beautiful sample of Rio coffee, the Golden Berry, a grade seldom obtainable by importers. It is four years ago since this house had any of the same superfine quality in stock. It is quoted at 21c.

Canadians like Morton's kippered herring, and are likely to want a good deal, of it now that it is introduced to them. Eby, Blain & Co., though they received a large shipment only last week, have had to cable a repeat order, so strong has the demand become.

Kurma tea is a high-class package line blended from India and Ceylon constituents, put up in pound and half-pound packages and packed in England. Davidson & Hay control the sale for Canada, and will be in a position to show the goods in a few days.

Davidson & Hay are awaiting the arrival of a shipment of new Eleme figs in 2, 10 and 30-lb. boxes, which is almost due. Batger's lemon and orange peel and Niemack's lemon, orange and citron peel are on the way for the same firm, and will be in stock very soon.

New Campos currants in barrels and cases are being offered by Lucas, Steele & Bristol of Hamilton. This firm also have the celebrated Excelsior brand of genuine Vostizza currants, Whittal's Eleme figs, including their seven Crown Eobelli's. Malaga raisins are expected to hand next week.

The first consignment of new figs to reach Canada this year was received on the 3d inst. by Balfour & Co., Hamilton. They are the "Eleme" of superior quality and in excellent condition. The market is firm at last year's quotations, and the trade will not be slow to take this first arrival, as they are conceded to be the cream of the crop.

Sloan & Crowther are expecting notice at any moment of the arrival of a shipment of 1000 boxes of Pakling Congous, ex steamer Glengyle, via Suez Canal and Montreal. Another shipment of 400 half chests of Pan Yong teas, ex Glen Arm, by the same route, is also expected in a few days. Both lots were bought previous to the advance in China. They are medium grade teas,

Under their own brand, Perkins, Ince & Co. will this season be able to supply some of the very finest of the Vostizza currant crop. They have made an arrangement with one of the largest shippers in Greece to pack this special line for them. The first shipment is on the way, and Perkins, Ince & Co. will be prepared to offer them in a few days.

From Montreal we learn that teas, though firm, have been very quiet this week, and are apt to continue so for some few days, as buyers generally are holding off for the big trade sale of John Duncan & Co., Montreal, on the 12th inst. The firm are advertising this sale as entirely without reserve, and buyers have hopes of securing bargains at it. The catalogue comprises 3,645 packages Japan, besides Hysons, Gunpowders, Imperials, Indian and Orange Pekoes, etc., totalling 5,707 packages.

Shewan & Co., Canton and Hong Kong to August 30th, as follows: "Saigon cassia is a shade firmer at \$39 per picul, but there is no buyer at the figure. Stock about 300 piculs. Cassia is quoted at \$5.70 per picul in boxes and \$5.40 in bales. Sales are 2,500 piculs in boxes for Europe and arrivals are 500 piculs. Prices are expected to advance 20 cents higher shortly, in consequence of

the absence of stock. No arrival is expected for another fortnight. Cassia buds, no stock. Broken cassia is quoted at \$2.95 per picul for the 3,000 piculs in stock. Sales are 1,000 piculs. The exports to New York for season to date were 4,620 piculs, against 11,750 piculs same time 1891 and 8,350 piculs in 1890."

The total quantity of tea on which duty was paid at all bonded warehouses in the United Kingdom from January 1st last to August 31st was 135,902,097 pounds. Of this total 71,535,340 pounds was Indian, 41,717,782 pounds Ceylon, and 22,648,975 pounds China, so that the home trade in China tea has fallen to only 17 per cent of the total consumption. If these figures are compared with those of 1889 it will be seen that the consumption of Indian has risen 10,300,000 pounds and Ceylon 21,773,000 pounds, while that of China has declined 18,511,000 pounds.

Barff & Co. write from Patras, September 14: Patras, owing to its good condition, has been in active demand since opening of the season, and lately has advanced 2s. More than half of the produce of this district has already been bought up. Vostizza and Gulf are firm and are mostly shipping on growers' and local speculators' account. A general idea prevails that the total crop will not exceed 110,000 to 120,000 tons, against 162,000 in 1891, and growers and holders throughout the country, anticipating much higher prices later on, are only selling what is necessary to meet pressing requirements. Under ordinary circumstances the total crop, should it not exceed 120,000 tons, would be shipped off by the end of the year, and we shall therefore expect a considerable advance when it becomes apparent that quantity is so restricted.

PETROLEUM.—At 14 to 14½c. the price is low enough, while the shortage in daylight is great enough, to stimulate consumption, and the quantity of oil now handled in trade is large. But the market does not strengthen, and prices give promise of remaining a long time unchanged.

BUTTER AND CHEESE.—The supply of butter has gained this week upon the demand; it approaches more nearly to satisfying the demand. The reason for this lies, not in any increase in the offerings, but in a diminution in the demand. Buyers for export have

(Continued on page 51.)

CANNED GOODS.

TORONTO.

Continued open weather enables canning operations to be extended well into the fall, and puts it beyond the possibility of question in the minds of buyers that the vegetable pack will be a large one. Hence, prices have an easier tendency, but they fail to induce free buying for future delivery. All the canned goods bought now are for the most part to provide for wants that are strictly of present necessity. There is extremely little business being done in large lots. The mistrust of the market is too general for buyers to be willing to bind themselves to any price, no matter how low it is at the time of quoting. This is expected to be a buyers' year. The lowest price heard for choice brands is 90c., and from this it is quoted up to \$1, the latter figure most difficult to realize. For less well-reputed stock the quotation shades to 85c., and buyers may even find grades to match lower prices, for it is believed that this season's pack will have some bargains for the man who wants low prices, whatever else he may not get. Generally acceptable peas, corn and tomatoes are quoted in assortments or separately at 90c. Other vegetables are dull, and in request only in a small way. Fruit does not come into demand largely or even moderately, and is not changed in any respect from the quotations appearing in Prices Current. Salmon is more plentiful, but there is not likely to be any plethora of it. At the moment stocks do not more than suffice for current trade, and further arrivals will soon be required to replenish supplies. The price is more steadily maintained, quoting from a firm \$1.45 up to \$1.60. There are an increasing number of jobbers who prefer not to sell rather than take below \$1.50 for the better brands. Lobster and sardines are unchanged and in rather slow demand.

ROWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

For good fresh

OATMEAL

Pot Barley,
Split Peas
or Cornmeal.

Write or telephone

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303 to 311 Talbot St., London, Ont.

BUY THE BEST. SEELY'S



Celebrated
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Extracts.

VANILLA, LEMON,
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Standard Goods of America (established in 1862). Once tried, always used.

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Are you ambitious to make your window attractive and increase your business? If so, send for elegant TUTTI FRUTTI hanger signs Free. Address,

ADAMS & SONS' CO.,

11 and 13 Jarvis St., Toronto.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

The Western Milling Company (Limited.)

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Manufacturers of all kinds of

High Grade Flours,
Hungarian Patent,
and Strong Bakers.

We also handle Hard Wheat, Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

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D. R. ROSS, - - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

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STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

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SALVADOR LAGER IS THE VERY BEST. TORONTO.

WALTER THOMSON
MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

BRANDON ROLLER MILLS,
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—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
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Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS.

N. WENGER & BROS.,
AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS:

KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.



Continued from page 14.

not been so numerous or so eager this week as they were before. The English market has eased, and Canadian holders are firm in their ideas of the value of butter, and these circumstances keep buyers and sellers apart more than they were. Sellers on this market are the more independent because of the local and outlying home demand, which is capable of taking care of all the good butter the market now receives. Good dairy tubs are quoted at 16 to 18c., and prime store-packed butter is good for nearly as much. Exceptional cases of sales at 18c. are reported, but the butter was of a high class of store-tub. The common butter of store-packing is quoted at 12 to 14c., but this is old butter, and is used for cooking. New store tub is not obtainable under 15 or 16c. Very low grade butter has never played much of a part in this summer's business, chiefly because it was very rapidly carried off to the east, a great part of it being said to have gone to St. John's, Newfoundland, where cheap foods have been in request since the fire. Creamery tub, which finds limited sale here, is steady at 22c.

Cheese is firm. Jobbers claim that they would have to pay now the same price as they are getting, 10½c. For September cheese they are averse to taking this, and some of them hold out for 11c.

BEANS.—The visible supply of the old crop has waned away to small proportions under the action of a demand from the United States, which developed a good deal of strength towards the last. The new crop is not so large as was that of 1891, and holders want big prices for it, quoting at \$1.30 to \$1.35, but receiving few bids above \$1.20, at which the remnant of the old crop is moving off.

DRIED APPLES.—The position of the market is unaltered. The rice is 4½ to 4¾c.

EVAPORATED APPLES.—Packers are offering freely at 8c., but they find few buyers. The earliest delivery will be about the middle of this month. The price of old is 7c.

EGGS.—The demand for eggs rises as the supply falls, and now 15c. is a free price for fresh stock. Seconds are offered at 13 to 14c.

HONEY.—Dark honey appears to be very plentiful this year, and may be classed by itself in quotations running from 5 to 8c. Good clear extracted honey is 8 to 10c. in bulk. In glass the price varies widely. Sections are not plentiful, and quote at 14 to 16c.

HOPS.—Buyers and sellers are coming more closely together, though even yet they do not coincide in their views, so that the amount of business actually transacted is small. Sellers offer at 17 to 18c., and buyers bid 16c. for new crop. Yearlings move in small lots at 14 to 15c.

POTATOES.—There is an active demand, and, countenanced by this, there is a reserve in the supply. These conditions are prevented from bringing up the price, by the character of the stock, rottenness being so general and pervading a fault that buyers are chary of going freely into the market. Out of store the price is unchanged at 60c. a bag, while on track car lots are 50c. a bag.

ONIONS.—The price is \$2.25 per barrel. The crop is on the short side.

PROVISIONS.—The prices that have ruled for the past few weeks have had the effect they were intended to have, namely, to clear out stocks. There is very little old pork in any form left, hams being the most plentiful. There is a little long clear left at 7¾ to 8c. Hams are 11½c. Some new breakfast bacon is on the market at 13c. and new backs at 12c. New hams are not ready yet. Hogs have been delivered this week at \$6.50, but they were light. The offers both for present and future delivery are quite free. No long clear hogs are wanted yet. At the present price of their chief product it would be impossible to get more than \$5.50 for them.

BACON.—Long clear is 7¾ to 8c. Smoked backs are 11¾ to 12c., bellies 12½ to 13c., rolls 9 to 10½c.

HAMS.—Are 11½c.

LARD.—Pure Canadian is 9½c. in tubs, and 10c. in pails. Compound is 7¾ to 9c.

BARREL PORK.—U. S. heavy mess is \$14.50 to \$15. Canadian short cut is \$16.

DRESSED MEATS.—Beef forees are 3½ to 4c., hindquarters 7 to 8c., veal 7 to 8c., mutton 5 to 6c., lamb 8½ to 9c.

GREEN FRUIT.—Jamaica oranges are easier and in better condition for immediate consumption, little of the fruit being now unripe. The price is \$8 to \$8.25 per barrel. Major lemons are \$7.20 to \$8 per box, or exactly what they were last week. Both lemons and oranges are in moderately strong demand. Bananas are almost through their season and are in slow request at \$1 to \$1.50. Jersey sweet potatoes are \$4 per barrel. Peaches are still quite plentiful, but are firm at \$1.50 to \$2 for Crawfords and \$1.10 to \$1.30 for other varieties. Pears are \$3 to \$5 per barrel, quinces 50 to 60c.

a basket, Concord grapes 2 to 2½c. per lb., Niagaras 3 to 3½c., Rogers and Delawares 3c., apples 75c. to \$1.25 per barrel. Cranberries are \$5 to \$6 per barrel.

FISH AND OYSTERS.—There is now an abundance of white fish and salmon trout. The demand has lightened appreciably, and wholesale merchants are taking advantage of the surplus supply to begin freezing. The price of salmon trout and whitefish is 7c. Lake herring is not at present to be had but supplies are shortly expected. The price at which the last sales were made, the fish being small, was \$1.50 per hundred by count. Salmon is 17c. Dried fish is beginning to sell now, haddock at 8c. per lb., friscoes at \$1.30 per hundred (count) Digbys at 20c. a box, and boneless cod at 8c. per lb.

Oysters are still quoted at \$1.40, only small stocks having yet been brought in. The demand is active, having cleared up the market rapidly by the close of last week. The price will soon be lower, as freight will come down.

SALT.—The quotations in Prices Current are those ruling still. The demand for all descriptions is fairly good.

HIDES.—No. 1 green cows' are still quoted at 4½c. The supply is still large. Cured are moved out at 5c. in car lots.

SKINS.—Sheepskins have been advanced 10c., 70c. being now the price paid. The advance of 5c. usually made at the beginning of the month was doubled. Calfskins are quiet at 5 to 7c.

WOOL.—Combing fleeces are 17c., clothing fleeces 19 to 20c. The market is very dull. In pulled wools prices remain at 22c. for super and 26c. for extra.

TALLOW.—Is quiet at 5¾c. for rendered and 2c. for rough.

MONTREAL MARKETS.

MONTREAL, Oct. 6, 1892.

The fine warm weather has had a good effect on the grocery business. It is true that backwardness is noted in some lines, but taken on the whole the weeks movement was satisfactory in more ways than one. There have been threats of cutting in some lines notably dried fruit but it is unlikely that much was done in this way

(Continued on page 53)

FLOUR AND FEED.

TORONTO.

The flour market continues dull and easy, which have been very stable qualities throughout the summer. Sales are made with difficulty unless buyers' prices are conceded, and the result of compromise usually brings the seller more than half way. In nearly all grades of flour the price has declined, and feed is likewise easier. The position of the grain market weakens the position of the millers.

FLOUR.—City millers' and dealers' prices are : Manitoba patents, \$4.70 ; strong bakers', \$4.40 ; white wheat patents, \$4.60 ; straight roller, \$3.80 ; low grades, per bag, \$1.25 to \$1.50.

Car prices are : Toronto freights—Manitoba patents, \$4.45 to \$4.50 ; Manitoba strong bakers' \$4.10 to \$4.20 ; Ontario patents, \$3.00 to \$3.50 ; straight roller, \$3.15 to \$3.40 ; extra, \$2.90 to \$3 ; low grades, per bag, \$1.00 to \$1.50

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12, shorts \$12.50 to \$13 mixed feed \$22, feeding corn 56, oats 30 to 31c.

HAY—New baled timothy is \$9.

STRAW—Is steady at \$6.50 to \$7.

MONTREAL.

The flour market does not improve in tone, and cables so far this week have not been of a favorable character. The local demand is rather quiet, but a somewhat better business is doing on this account. We quote: Winter patent, \$4.25 to \$4.50; spring patents, \$4.50 to \$5.00; straight roller, \$3.85 to \$4.00; extra, \$3.20 to \$3.25; superfine, \$3.00 to \$3.15; city strong bakers', \$4.10 to \$4.20; oatmeal, \$1.90 to \$2.00; bran, \$13 to \$13.50; shorts, \$14 to \$15.00; mouille, \$20.00.

Oatmeal is dull but steady. Some offerings from western millers are noted at less money, it is understood, but it has not affected the market materially. Rolled and granulated, bbls., \$4.10 to \$4.15; Standard, bbls., \$4.00 to \$4.05. In bags, granulated, \$2.05 to \$2.10; and standard \$1.95 to \$2.00.

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The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.50. Express prepaid. Cash with order.

C. F. SE:SWORTH,
6 Wellington St. East,
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Sample 25c. postpaid.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

**J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.**

T. A. LYTLE & CO.,

Vinegar Manufacturers,

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Have reduced the price of
their Celebrated

BEAVER BRAND

PICKLES

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Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

**F. W. FEARMAN,
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Condensed Mince Meat.

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
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Sells at all seasons.

Will not ferment in
warm weather.



The best and cheapest
Mince Meat on
Earth. Price re-
duced to \$12.00
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BOOT PREPARATIONS SOLD EVERYWHERE.



MELTONIAN BLACKING

(As used in the Royal
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Renders the Boots soft, du-
rable and waterproof.



MELTONIAN CREAM

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For Renovating all
kinds of Glace Kid
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The best for Cleaning
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sian and Brown Lea-
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Parisian Polish

For Varnishing Dress Boots
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It Pays to
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PERRIN'S COUGH DROPS

Write for quotations to
**D. S. PERRIN & CO.,
LONDON, CANADA:**

MONTREAL MARKETS—Continued.

as a sober consideration of the condition of the market would tend to prevent this foolish kind of business. To other lines values generally are unchanged. Prices on tea give every symptom of strength and although sugar shows some easiness in tone in sympathy with New York, there is no necessity to alter quotations which remain as they were a week ago. To other lines such as spices, etc., there is no particular change to mention but a good seasonable business is moving. With regard to payments although there are some complaints, the feeling on the whole in the connection is satisfactory. From some sections returns are slow, but from others there is every reason for satisfaction. This applies more especially to the dairying sections, as farmers have been moving both their cheese and butter as it is ready for the market.

SUGAR.—The sugar market has ruled quiet since our last, and the expectations that the refiners held a fortnight ago of higher prices has not been realized. This easy tone is due to the unsettled feeling in New York, but it must not be understood from this, that prices are any lower. It simply means that jobbers are not showing as much anxiety, but when they place an order it necessitates the prices formerly quoted. Yellows have been moved at 3½c. for low grades and 4½c. for bright stock. The movement in granulated has been smaller with prices steady at 4½c.

SYRUP AND MOLASSES.—There is a fair business in syrups at former prices. American stock is coming in for considerable attention at 24 to 24½c. per gallon. Some sales have been made at a fraction better than the outside, but they were rather an exception. In Canadian stock the local refiners are not offering with any freedom and business in a wholesale way is quiet in consequence. The basis is unchanged at 28 per lb. or 28c. per gallon.

In a regular jobbing way there is no change to note in molasses, which rates at 32 to 33c. for Barbadoes, but there are still reports of cutting being done, fully 1c. under the above prices being mentioned as the basis.

TEAS.—The tea markets, all over, maintain their strong tone, and the local market is no exception to the rule. In fact all the conditions point to strength. The low grade Japans have been cleaned off the market, and the stocks of other grades are not large for the season, and advices from Japan state that the market there is well cleaned up, but it is worthy of note that in spite of these heavy shipments from primary points no great accumulation is noted at the leading markets on the Continent. With regard to new crop news from Japan, advices to agents here state that the crop would be 5,000,000 lbs. short, but this has been denied later, as the high prices that have been ruling brought out large quantities of goods from the interior. The actual business, locally, is good, but somewhat restricted, owing to the scarcity of low grades above noted and the approaching sale of China tea by Duncan & Co. Prices, however, are firm, and the quantity offered at the sale 5,000 boxes will have very little appreciable effect on the standing of the market.

COFFEE.—The coffee market has been fairly active during the week, jobbers reporting a good demand while in a wholesale way some large quantities have left first hands. One importer closed out a large lot of Santos at 17c. and there is very little Rio offering in a large way at present, in fact there is none in first hands. Jobbers are doing a fair business however at 17½ to 19c. according to quality.

RICE.—The mills did not report so brisk a trade in rice as last week, but a fair movement has been in progress nevertheless. We quote:—Standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

NUTS.—There is no change in nuts, dealers reporting an ordinary jobbing movement. The following are the quotations:—Almonds, Tarragona, 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; walnuts, Grenoble, new 14 to 15c.; walnuts, French 10 to 10½c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

DRIED FRUIT.—The market for dried fruit has been somewhat interesting in view of all sorts of offers and threats of selling Valencia raisins below cost. Cutting has taken place no doubt, but it has not been for any round quantity of goods, and it is more than likely that the people who did it will find it an unwise as well as unprofitable move. In the face of it, however, buyers who want really good stock and are satisfied with paying a fair market price have been placing their orders pretty freely. In this connection we note that quite a quantity of prime fruit has left importers' hands at 5½c. 5½c. and despite the talk of low offers on common goods we quote the range as 4¼ to 5c. The Avlona the first direct steamer with 40,000 boxes, has been reported down the

River, and the Escolona the second steamer sails this week. Her quantity is not known definitely, and until it is, prices will not settle to a steady basis as importers do not know exactly how they stand. Currants are quiet as there is no new stock yet at hand except on the Avlona. There is little or no speculative trading in them abroad but prices are firm and advices from primary markets strong. Jobbers have all got small quantities still on hand, and are moving them quietly at 5½ to 5¾c. for good Provincials.

GREEN FRUIT.—There has been no change in green fruit since our last. Business is moving quietly along in all lines, with no change. Lemons \$5 to \$5.50; California peaches \$1.75 to \$2 per box; Southern peaches \$3 to \$4; Western peaches 75c. \$1.25; California pears \$2 to \$3; plums \$2.50 to \$3 per crate; bananas \$1 to \$1.50 per bunch; Bartlett pears \$6 to \$10 per bbl.; Canadian basket fruit pears 50c. to \$1; plums 75c. to \$1; grapes, blue, 2 to 2½c.; grapes, Niagara and Rogers, 3 to 4c. per lb; black berries 13 to 14c. Oranges, \$6 to \$10 per bbl., and boxes \$5.

APPLES.—The apple market locally is quiet, good fall varieties selling at \$1.50 to \$2.50. The speculative buying of winter stock in the west continues, the competition of Western States people forcing some operators here to advance their prices. In the majority of cases, however, they are not prepared to talk business, except at a basis of \$1.50 for the fruit at the orchards. It is understood, however, that over that price has been paid in several instances by Western men, as high as \$1.75 first cost being quoted for some purchases. This is a pretty high figure—more than the advices from England, at any rate, seem to warrant.

FISH.—Trade in fish has been fair both for pickled and fresh. Labrador herring are scarce and firm at \$4 and Cape Briton \$5 to \$5.50. In smoked stock Yarmouth bloaters are offering at \$2 per 100 and finnan haddies at 7 to 8c. per lb. In fresh fish the principal line is B.C. salmon which is coming in in fair quantities and selling steady at 13 to 15c. The following is the quotation:—haddock 4½c., Halibut 15c., white fish 7c., trout 7s., dory 8c., B.C. salmon 15c., No. 1 prime dry cod \$5.50, green cod \$5 to \$5.50 per 200 lbs., C.B. herring \$5.75, and half barrels \$3, mackerel \$12 to \$14.

CANNED GOODS.—The canned goods market is quiet so far as fruit and vegetables are concerned. In canned salmon however, as will be seen elsewhere in these columns some operators are reported to have made quite a turn. The news from the coast states that all supplies are taken up and that prices are fully 40c. higher. The best price now laid down from the coast is placed at \$1.40 to \$1.45 for red and \$1.37½c. for pink.

PROVISIONS.—There is only a small jobbing trade in provisions, and prices are unchanged. We quote:—Canadian short cut, per brl. \$16.50 to \$17.00; mess pork, western, per brl. \$14.50 to \$16.00; short cut, western, per brl. \$30.00 to \$30.00; hams, city cured, per lb. 11c. to 11½c.; lard, Canadian, in pails 8½ to 9c.; bacon, per lb. 10½ to 11c.; lard, com. refined, per lb. 7 to 7¼c.

GRAIN.—There is nothing particular to say about the grain market. So far as spot business goes the position of Manitoba wheat is nominal. There is a moderate movement in peas and oats, which rule fairly steady. Peas 73 to 74c. and oats 32 to 33c.

EGGS.—There is no change in the egg market which rules quiet and unsettled at 13 to 14c.

CHEESE AND BUTTER.—Cheese continues more or less unsettled with a difficult market to quote. However, there is no disputing the fact that the stubbornness of the Englishmen has induced a softer feeling on the part of some holders, but it is doubtful if strictly gilt edge Ontario stock could be got at for much of a concession. The range is 10¼ to 10¾c. Butter is moderately active and firm. Finest late made creamery is saleable at 22½ to 23½c. and August stock 22c. We note business in the latter to-day for export. Townships dairy is held at 20c., but the best export bids are 19¼c. Holders of Western dairy have high views also, but they have not been actively realized, as far as can be learned. They are said to be holding for extremes, but 16½ to 17c. is the highest limit yet received over the cable. The total shipments of cheese and butter to date are largely in excess of that for the same period last year. The shipments were 1,165,908 boxes of cheese and 59,726 packages of butter; 162,160 boxes more cheese and 10,760 packages more butter than last year.

Hon. G. A. Drummond, Messrs. S. Finlay, Hugh Graham, F. Fairman, J. N. Greenshields, Q. C., G. P. Heaton, W. Strachan, J. A. Grose and other Montrealers; A. P. Sherwood and J. W. McRae, of Ottawa, are the proposed incorporators of the "Dominion Burglary Guarantee Company," the object of which is to guarantee persons and corporations against loss and damage by burglary. The capital stock is placed at \$200,000, and the headquarters of the company is to be at Montreal.

OUR BULLETIN.

TEAS. We cultivate the trade of close buyers. Our lines are complete. New Seasons Japs and Hysons to hand. Send to us for samples.

We are constantly receiving letter orders for our new celebrated Hillwater Tea. What more need be said as to its being a seller? It is put up in pounds, halves and quarters.

DIAMOND CRYSTAL SALT. Our sales for this Salt are increasing rapidly. It is absolutely pure. Ask us for the Analysis. We sell the 28 and 56 lb. bags, also in barrels, 20 14's, 35 8's, 40 7's, 60 5's, 100 3's, 115 2½'s and the cases containing 2 dozen packages. This Salt pays a good profit. It is a pleasure to sell it. It always is a pleasure to sell a good article.

NOW, as to Coffees. You know how difficult it is to get a coffee that is "regular." One that never varies in quality. Our L. P. & Co Blends fill a long felt want in this respect. They are always "regular," evenly roasted and never fails to give satisfaction. You should try a tin, say a 25 lb. one. We have three qualities, No. 1, 2 and 3.

SPICES? How they differ. Some say one pure Spice is as good as another. Don't believe it. The quality of the WHOLE SPICE is the point we are after. Our L. P. & Co. Spices are selected from the best qualities of whole goods. You'll never get any hulls, dust, dirt, sticks or leaves in our pure goods. The prices and discounts are right too. Send for a sample lot.

REMEMBER. Letter orders have our personal care. We carry continually a full stock of fancy groceries, sugars, etc.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, Hamilton, Ont.

W. H. Gillard & Co., Hamilton.

Wholesale Agents for RUSSIAN BLEND CONGOU, IMPERIAL BREAKFAST CONGOU, DALU KOLA CONGOU.

MALLAWALLA PURE INDIAN TEA—in ½ lb. and 1 lb. tin foil packages.

Manufacturers of the Celebrated DIAMOND BAKING POWDER and SPICES.

GILLARD'S SPECIALTIES:—High Class, English made NEW PICKLES and NEW SAUCE. Nottabad and United Service Sauces.

Old Mill Tomatoes, hand packed—best in Canada—to be had only of us. All live grocers should try them.

TEAS:—Our Tea Department is now complete in all grades. Special values in New Season's Japans.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.



We have removed to our new premises, No. 146 & 148 Carling St. Call and see us when in our City.

**CORMAN,
ECKERT
& CO.
LONDON.**

CAFFARONIA

Makes the finest cup of coffee in the world. Sold in tins only. For sale by all wholesale and retail grocers.

GELATINE.

Heinrich's Refined Family

White and Rose in 1 and 2 oz. Cartons. The purest and best on the market. All grocers keep it.

SAUCE.

MacUrquarht's

London Imported Worcestershire, second to none, at half price, once tried always used. Sold by all grocers from Halifax to Vancouver. Try a bottle. C. A. LIFFITON & Co., MONTREAL, Agent for the Dominion. Agents also for The Fairbank Canning Co., of Chicago. Canned meats, etc.

UNITED STATES FOOD EXPOSITION OPENED TO THE PUBLIC.

On Saturday, Oct. 1st, at 8 p.m., the great Food Exposition that is being held at Madison Square Garden, opened its doors and displayed its grandeur to some fifteen thousand people who attended the inaugural ceremonies. The formalities were conducted by Mayor Grant, who in a few words said that he knew the Exhibition would be a grand success, and that New York welcomed it and thanked those who brought it about. He then pronounced it open. Speeches were made by Col. J. A. Cockerill and Manager Brown. Music was furnished by Herr Seidl's orchestra, which played "The Star Spangled Banner" and Tannhauser's March.

The building itself is the largest in the city and is full of interesting exhibits. Its appearance when entering is grand. Yards of red, white and blue bunting are prettily draped around the balconies, and flags of all nations overlap each other everywhere. The Stars and Stripes and the Union Jack stand together, and their embrace is a fitting token of welcome to Canadians. The arrangements are perfect, and the manager, Daniel Brown, is to be congratulated on the success of his hard labors to bring the Exhibition to where it is. It will last until Oct. 27, and is under the auspices of the Food Manufacturers' Association. There is in connection a postoffice, telegraph and telephone office, and an express office. No Canadian who can possibly make time to visit New York while this Exhibition is open should miss seeing the greatest food exhibition ever held in America. Brokers and commission merchants would find some good lines that could be picked up, were they here and open for business. The Canadian Grocer's representative will be in the press room of the building, where all Canadians and exhibitors are welcome to make his acquaintance, and where he will be pleased to introduce merchants to the exhibitors.

One of the first booths that meets the eye on entering at the main entrance is that of Walter Baker & Co., Boston, Mass. Their cocoa is served from under a canopy which is beautifully draped with ancient tapestry. They have room here for serving 38 people at their counter, and have four young ladies in their trade-mark costumes, attending to the visitors and explaining the properties of the cocoa.

Then comes "H. O.," the mystic sign, representing the oatmeal products manufactured at the Clover Mills, New York. This booth is draped in elegant trimmings of drab, rose, pink and blue, of a material which closely resembles silk. The booth was designed by F. M. Chambers & Co., of New York. A particular feature of this exhibit lies in the unique idea of two thrones, each occupied by two pretty little girls dressed in corn-colored silk, who give out clover blossoms to the number of four thousand nightly. The home of Sweet Clover buckwheat flour and H. O. stands among the first and best

exhibits. A gas sign, H. O., reaches to the rafters of the large building. These goods will be placed on the Canadian market in a few months.

Knox's Gelatine, manufactured by Chas. B. Knox, Johnstown, N. Y., whose trade mark is a calf's head, makes a prominent showing in the main aisle. The decorations are in white and blue, and on their counter are six large jars of their sparkling calf's foot gelatine. Visitors are invited to taste the jelly made with the gelatine on the premises. Their efforts have been rewarded. Their display is grand.

E. C. Hazard & Co., New York, have erected in their square an octagonal booth of white ash at each of the corners of which stands a large bottle, some six feet in height, of the celebrated Shrewsbury "Tomato Ketchup." On top of the booth there is one of the bottles 12 feet in height, an exact reproduction of one of their bottles. Underneath is built a stand the shape of a Maltese cross. Shelves of walnut mirrored, on which are placed "Tomato Ketchup," Chutney, Love Apples and Mayonnaise Dressing, all of the Shrewsbury brand.

The E. T. Coudrey Co., Boston, Mass., have a Grecian temple of Corinthian architecture, of white enamel and gold. On either corners are show-cases containing their specialties—soups, lunch meats, jellies, preserves and English plum pudding. They serve soups, sandwiches made of the lunch meats and English plum pudding. This is a costly exhibit that needs to be seen to be appreciated.

The Cleveland Baking Powder Co., New York, have decorated in orange and black colors, which blend perfectly with the colors of labels on their cans. Eatables manufactured inside the stand with the baking powder are given out.

The New York Biscuit Co., New York, of which Wright & Copp, of Toronto, are the Canadian agents, have erected a temple of white ash and walnut inlaid. They have an exact reproduction of a cracker oven in motion, on which are displayed fancy boxes of mixed biscuits and an imitation view of Brooklyn Bridge, as seen in the distance. Their designs are original.

C. J. Van Houten & Zoon, Weesp, Holland, have built upon the ground floor a two-storey Dutch cottage, where their cocoa is served by eight young ladies in Dutch costumes. Their idea is a drawing card, and Van Houten's cocoa and their cottage are much talked of, both in and out of the building.

The Franco-American Food Co., New York, have a temple of white and gold heavily draped with curtains and tassels. It is built square, and is neatly filled with cans of their soups.

Booker's Cocoa is also served from this temple.

Gordon & Dilworth, New York, manufacturers of table delicacies, have an iron frame work displaying their catsup, preserved fruits and vegetables. This is three storeys high and the foundation is built square. On each corner is a neat pile of their goods, built eight feet high, leaving four entrances to the frame work, one in the centre of each side. The skeleton is a new device, and, laden as it is with large jars beautifully filled with fruit of all kinds, it causes many a sight-

seer to stand and gaze with mouth wide open at it.

The New York Condensed Milk Co., New York, with their "Eagle" and other brands of condensed milk, are in an oblong booth with woodwork of white and gold, their counter being of solid marble with a silver railing around. Here are given samples of their milk as delivered daily to thousands of patrons throughout the city.

The T. A. Snider Preserve Co., Cincinnati, Ohio, are also in an oblong booth of white and gold, the decorations being of stained glass and carved wood. On the two corners of the front stand neat piles of "Snider's Tomato Catsup" and soups. Around the booth hang expensive incandescent light glass shades, beautifully frosted. The soups are served from the handsomest urn in the building. It has compartments for six different kinds of soups and is of immense size, is silver-plated, and cost in the neighborhood of two thousand dollars. The exhibit and goods shown are perfect.

The American Cereal Co., New York, manufacturers of Quaker Oats, have a square booth with decorations of white and orange, on top of which under a square canopy is a life-sized figure of a Quaker holding a shield with the American arms, on which is "Quaker Oats." They also have an old-fashioned wind-mill on top of the stand with nobby signs painted thereon.

George C. Napheys & Son, Philadelphia, manufacturers of Gold Brand pure leaf lard and cornlene, have a stained booth decorated with flags, etc. Cornlene is a product obtained by pressing corn, from which is got a rich oil, made hard by the process it is put through by this company. They claim it to be excellent for cooking purposes.

Joseph Burnett & Co., New York, have a solid brass railing around their exhibit, which is a black walnut, gold finished case, ten feet in height, in which are arranged samples of their extracts. In front of this lies a large Turkish rug.

Curtis Bros. & Co., Rochester, N.Y., with their celebrated "Blue Label Ketchup," preserved fruits in cans and glass jars, also canned vegetables, are not behind the other displays. They have a handsomely draped booth, done with heavy tapestry and gold fringe. The effect on the colored fruits, which are very tempting to look at, is perfect. Their exhibit is one of special interest to the trade and consumers.

The Union Oil Co., Providence, R.I., make an exhibit of pure, highly refined cotton seed oil, for salad purposes and cooking. It is known to all dealers in food products and to good chemists, that a large percentage of the so-called olive oil on the market is cotton seed oil, which is sold at olive oil prices. The Union Oil Co. sell their product to the trade as what it is—cotton seed oil—at less than half the cost of the olive oil. Their booth is in white and blue, on which is a beautiful trade-mark sign—an anchor.

N. K. Fairbank & Co., Chicago, have a large square stand in white and blue. On each of the four corners is hung a mounted steer's head, on a plaque. Underneath is a half wreath of cotton ball's which together form the trade-mark of their new cooking material, called cottolene. Cottolene is

(Continued on page 62.)

THREE LINES

The Family Grocer should stock

FOR COOKING

St. Lawrence Corn Starch

Ivory Gloss Starch

FOR

ALL FAMILY LINEN

Manufactured by

Ivory Starch

FOR

Collars, Cuffs,
and Shirts

St. Lawrence Starch Co.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Oct. 6, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	
5 lb. cans, 1 doz. in case	19 80
1 lb. cans, 1 doz. in case	16 00
5 lb. cans, 1 and 4 doz. in case	10 50
6 oz. cans, 1 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
6 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 90
4 oz. cans, 4 and 6 doz. in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 " "	75
Cook's Gem, in 1 lb pkgs	85
" " 7 oz pkgs	40
" " 2 oz " "	65
" " 5 lb tins	12
" " bulk, per lb	
Per doz	
Empire, 5 dozen 4 oz cans	\$0 75
" 4 " 8 " "	1 15
" 2 " 16 " "	2 00
" 1/2 " 5 lb cans	3 00
bulk, per lb	15



COOK'S FRIEND.		
(In Paper Packages.) Per doz		
Size 1, in 2 and 4 doz boxes	\$2 40	
" 10, in 4 doz boxes	2 10	
" 2, in 6 " "	80	
" 12, in 6 " "	70	
" 3, in 4 " "	45	
Pound tins, 3 oz in case	3 00	
12 oz tins, 3 oz in case	2 40	
5 oz tins, 4 " "	1 10	
5 lb tins, 1/2 " "	14 00	
Ocean Wave, 1/2 lb, 4 doz cases	75	
" 1/2 lb, 4 " "	1 30	
No. 1, 2 " "	1 90	
1 lb, 2 " "	2 25	
5 lb, 1/2 " "	9 60	
WHITE STAR, per doz		
4 oz tins, 3 doz in case	0 75	
12 " 2 doz in case	2 00	
5 lb " " "	9 00	
6 oz glass jars, 2 1/2 doz in case	1 10	
10 oz glass jars, 2 doz in case	2 00	
Bulk, per lb	0 15	



DOZ. IN PRICE		
Dime cans, 4	\$1 00	
4 oz " 3	1 50	
6 " " 3	2 25	
8 " " 3	3 00	
2 " 1 to 4	4 25	
16 " 1 to 3	5 75	
2 1/2 lbs " or 1	12 00	
4 " " or 1	18 25	
5 " " or 1	22 75	
10 " " "	44 00	

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Graham Nuts	0 10
Graham Wafer	0 09
Nic Nac	0 10
Milk	0 09
Oyster	0 12
People's Mixed	0 09
Pie Nic	0 08 1/2
Prairie	0 14
Rich Mixed	0 11 1/2
School Cake	0 06
Soda	0 20
" 3 lb	0 11
Sultana	0 11
Tea	0 09 1/2
Tid Bits	0 11
Variety	0 07 1/2
Village	0 08 1/2
Wine	0 08 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	8 00
" " 5 " "	4 50
" " 10 " "	9 00
Japanese, No. 3	4 50
" " 5 " "	7 50
Jaquot's French No. 2	3 00
" " 3 " "	4 50
" " 4 " "	8 00
" " 5 " "	10 00
1-gross Cabinets, asst	7 50
Egyptian, No. 1	9 00
" 2	4 50

P. G. FRENCH DRESSING (LADIES.)
For ladies' and children's boots and shoes.

No. 7, 1 or 2 doz. in box	\$1 00
No. 4	1 25

P. G. FRENCH BLACKING.

per gross	
1/2 No. 4	\$1 00
1/2 No. 6	4 50
1/2 No. 8	7 50
1/2 No. 10	8 25

BLACK LEAD.
Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.

F. F. DALLEY & CO.

Per gross
Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross 2 10

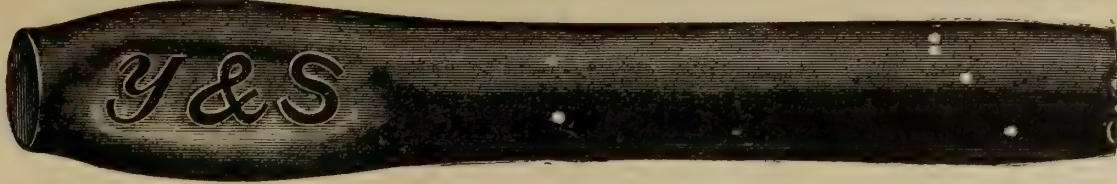
CORN BROOMS.

CHAS. BOECKE & SONS, per doz

X Carpet, 4 strings, net	\$3 60
" 3 " 4 " "	3 20
" 2 " 3 " "	2 00
XXX Hurl 4 " "	2 90
1X Parlor 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

Per doz	
Apples, 3's	\$0 85 \$1 00
" gailons	1 75 2 00
Blackberries, 2's	2 00 2 25
Blueberries, 2's	1 10 1 25
Beans, 2's	0 90 1 00
Corn, 2's	0 90 1 00
" Special Brands	1 30 1 60
Cherries, red pitted, 2's	9 10
Peas, 2's	0 90 1 00
Pears, Bartlett, 2's	1 75
" Sugar 2's	1 50
Pineapple, Baltimore	1 50 1 60
" Bahama	2 00 2 25
Peaches, 2's	3 00 3 10
" 3's	
" Pie, 3's	



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, in 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, in 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured

Exclusively by

YOUNG & SMYLLIE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current Continued—

Plums, Gr Gages, 2's.....	1 75	2 00
" Lombard.....	1 50	1 65
" Dunson Blue.....	1 50	1 90
Pumpkins, 3's.....	0 90	1 00
gallons.....	3 00	3 25
Raspberries, 2's.....	2 00	2 40
Strawberries, choice 2's.....	2 00	2 40
Succotash, 2's.....	1 65	
Tomatoes, 3's.....	0 90	1 00
"Thistle" Finnan haddies.....	1 50	
Lobster, Clover Leaf.....	2 75	
" Crown flat.....	2 75	
" tall.....	2 10	
" Other brands.....	1 90	2 10
Mackerel.....	1 00	1 10
Salmon, talls.....	1 40	1 60
" flats.....	1 70	
Sardines Albert, 1/4's tins.....	12 1/2	
" 1/2's.....	20	
" Martiny, 1/4's.....	10 10 1/2	
" 1/2's.....	16 17	
" Other brands, 9 1/2.....	11 16 17	
" P & C, 1/4's tins.....	33 25	
" 1/2's.....	33 36	
Sardines Amer, 1/4's.....	6 1/2	8
" 1/2's.....	9 11	

CANNED MEATS.

Comp. Corn Beef 1 lb cans.....	\$1 60	\$1 75
" 2.....	2 65	2 80
" 4.....	4 80	5 00
" 6.....	8 00	8 25
" 14.....	17 50	18 50
Minced Collops, 2 lb cans.....	2 60	
Roast Beef.....	1 50	
" 2.....	2 60	2 75
" 4.....	4 75	
Par Ox Tongue, 2 1/2.....	\$8 00	8 25
Ox Tongue.....	7 85	8 00
Lurel Tongue.....	6 00	6 25
" 2.....	2 75	2 80
English Brawn.....	2 75	2 80
Camb. Sausage.....	2 50	
" 2.....	4 00	
Soups, assorted.....	1 35	
" 2.....	2 25	
Soups & Bouilli.....	1 80	
" 6.....	4 50	
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60	
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35	
Devilled Tongue or Ham, 1/2 lb cans.....	1 40	
Devilled Chicken or Turkey, 1/2 lb cans.....	2 25	
Sandwich Ham or Tongue, 1/2 lb cans.....	1 50	
Ham, Chicken and Tongue, 1/2 lb cans.....	1 75	

CHEWING GUM.

ADAMS & SONS.	
To Retailers	
Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 23 5c packets.....	0 75
Orange Blossom (new) 150 pieces.....	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monre Cristo, 180 pieces.....	1 30
(with brilliant stone ring)	
Sappora, 150 pieces.....	1 00
Sweet Fern, 230.....	0 75

Red Rose, 115 pieces.....	0 75
Magic Trick, 115.....	0 75
Oolah, 115.....	0 75
Puzzle Gum, 115 pieces.....	0 75
Bo-Kay, 150.....	1 00
Mexican Fruit, 36 5c. bars.....	1 20
Flirtation Gum (new).....	0 65
(115 pieces)	

C. T. HEISEL.

To retailers per box	
Red Jacket, 115 pieces.....	0 75
Royal Fruit, 36 5c. pkgs.....	1 20
Digestive, 120 pieces.....	0 80
Largest Heart, 150.....	1 00
Globe picture, 150.....	1 00

C. R. SÔMERVILLE.

Mexican Fruit, 36-5c. Bars.....	1 20
Pepsin (Dyspepsia), 20-5c. Bars.....	0 70
Sweet Sugar Cane, 150 pieces.....	1 00
Celery, 100.....	0 70
Lalla Rookh (all flavors) 100.....	0 70
Jingle Bell, 100.....	1 00
Cracker, 144.....	1 00
O-Dont-O, 144.....	1 00
Little Jap, 100.....	0 70
Dude Prize, 144.....	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.....	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S	
Per lb	
French, 1/4's.....	6 and 12 lbs.
Caracas, 1/4's.....	6 and 12 lbs.
Premium, 1/4's.....	6 and 12 lbs.
Sante, 1/4's.....	6 and 12 lbs.
Diamond, 1/4's.....	6 and 12 lbs.
Sticks, gross boxes, each.....	0 00
Cocoa, Homopatic, 1/4's, 8 & 14 lbs.....	30
" Pearl.....	25
" London Pearl 12 & 18.....	22
" Rock.....	30
" Bulk, in bxs.....	18

EPF'S.

Cocoa—	per lb
Case of 112 lbs each.....	0 35
Sm.ller quantities.....	0 37 1/2

BENDORF'S ROYAL DUTCH COCOA.	
1/4 lb. cans, per doz.....	\$2 40
1/2 " " ".....	4 50
1 " " ".....	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Caracas, 1/4's, 6 lb. boxes.....	0 40
Vanilla, 1/4's.....	0 40
"Gold Medal" Sweet, 6 lb bxs.....	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.....	0 40
"Fry's" Diamond 1/4's, 6 lb bxs.....	0 26
"Fry's" Monogram, 1/4's, 6 lb bxs.....	0 26
Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box.....	2 40
" 1/4's.....	4 50
" 1 lbs.....	8 75
Homopatic, 1/4's, 14 lb boxes.....	0 34
1/2 lbs, 12 lb boxes.....	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb	\$0 30
Mott's Prepared Cocoa.....	28	
Mott's Homopatic Cocoa (1/4's)	32	
Mott's Breakfast Cocoa.....	35	
Mott's Breakf. Cocoa (in tins)	40	
Mott's No. 1 Chocolate.....	30	
Mott's Breakfast Chocolate.....	28	
Mott's Caracas Chocolate.....	40	
Mott's Diamond Chocolate.....	22	
Mott's French-Can Chocolate.....	20	
Mott's Navy or Cooking Choc	26	
Mott's Cocoa Nibs.....	30	
Mott's Cocoa Shells.....	5	
Mott's Vanilla Chocolate stick 22 & 24	22c-40	
Mott's Confec Chocolate.....	22c-40	
Mott's Sweet Choc. Liquors.....	21c-30	

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/2, 1 lb. boxes.....	70 75
Iceland Moss 1/4 lb in 12 lb bxs.....	35
Soluble (bulk) 15 & 30 lb bxs.....	18 20
Soluble (tins) 6 lb and 12 lb.....	20
Cocoa Nibs, any quantity.....	30 35
Cocoa Shells, any quantity.....	05
Cocoa Essence.....	per doz 1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs.....	30
Queen's Dessert, ".....	40
Vanilla, ".....	35
Sweet Caracas.....	32
Chocolate Powder, 15, 30 lb bxs.....	25
Chocolate Sticks, per gross.....	00
Pure Caracas (plain) 1/4, 1/2 lbs.....	40
Royal Navy (sweet).....	30
Confectioners' in 10 lb cakes.....	30
Chocolate Creams, in 3 lb bxs.....	30
Chocolate Parisien, in 6 lb bxs.....	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each.....	40
Baker's Vanilla in bxs 12 lbs each.....	52
Caracas Sweet bxs 6 lbs each, 12 bxs in case.....	35
Eagle, sweet & spiced, bxs 12 lbs each.....	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	35
Spanish Tablets, 100 in box, 12 bxs in case.....	00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each.....	25
Grocers' Style, in cases 24 boxes, 6 lbs each.....	25
48 Fingers to the lb, in cases 12 bxs 12 lbs each.....	25
48 Fingers to the lb, in cases 24 bxs 6 lbs each.....	25

Cocoa—

Pure Prepared boxes, 12 lbs each.....	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	92

Cracked, in bxs, 12 lbs., each, 1 lb. papers.....	32
Cracked, in bags, 6, 10 & 25 lbs each.....	2
Cocoa and shells, 12s and 35s.....	30

Breakfast Cocoa—	
In bxs 5 & 12 lbs., each, 1 lb. tins.....	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	45

Broma—	
In boxes, 12 lbs., each, 1 lb. tins.....	40



"Highland Brand" Evaporated Cream, per case..... 25
4 doz. 1 lb tins.

CLOTHES PINS.

5 gross, per box.....	0 75
4 gross, ".....	0 85
6 gross, ".....	1 20

CHAS. BÖCKH & SONS, per box

5 gross, single & 10 box lots.....	0 75	0 80
Star, 4 doz. in package.....	0 85	
" 6 " ".....	1 25	
" 4 " cotton bags.....	0 90	

COFFEE.

GREEN c. per lb

Mocha.....	28 33
Old Government Java.....	25 35
Rio.....	18, 20
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

c. per lb	
Java.....	33, 37
Java and Mocha.....	34, 36
Plantation Ceylon.....	35
Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins.....	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	34
Our Own ".....	32
Jersey ".....	30
Laguayra.....	28
Mocha and Java.....	35
Old Government Java.....	30 32 36
Arabian Mocha.....	35
Maracaibo.....	30
Santos.....	27 28

ALWAYS ORDER

RECKITT'S BLUE.

Prices current, continued.

NUTS.		per lb
Almonds, Ivica	13	14
" Tarragona	11	15
" Fomigetta	13	14
Almonds, Shelled Valencias	28	30
" " Jordan	40	45
" " Canary	28	30
Brasil	10	12½
Cocoanuts	5	6
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	10	12
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10	11
" Naples, cases	12	13
" Marbots	12	13
" Chillis	12	13

PETROLEUM.

to 10 bbl lots, Toronto	Imp. gal	
Canadian	0 14	\$0 15
Carbon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 24	0 23
" Water White	0 24	0 25
Photogene	0 27	0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

THE T. A. SNIDER PRESERVE CO.,
CINCINNATI.

(Wright & Copp, Toronto, Agents.)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce	4 50
" " " pts	3 25
Soups (in 3 lb. cans).	
Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn, Pea, Celery, Asparagus	4 50
Fancy—Chicken Gumbo, Or Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

LEA & PERRIN'S. per doz.	
Worcester Sauce, ½ pts.	\$3 60 \$3 75
" " pints	6 25 6 50
LAZENBY & SONS Per doz	
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce—genuine—½ pt.	3 25
Mushroom Catsup	2 25
Anchovy Sauce	3 25

PRODUCE.

DAIRY.		Per b
Butter, creamery, tubs.	\$0 21	\$0 23
" dairy, tubs, choice	0 16	0 18
" " medium	0 14	0 16
" low grades to com	0 12	0 13
Butter, pound rolls	0 19	0 20
" large rolls	0 14	0 16
" store crocks	0 14	0 18
Cheese	0 10	0 10½

COUNTRY

Eggs, fresh, per doz.	0 15
" limed	1 15 1 30
Beans	1 15 1 30
Onions, per bbl.	1 75 2 25
Potatoes, per bag	50 60
Hops, 1891 crop	0 13 0 15
" 1892 "	0 16 0 18
Honey, extracted	0 05 0 07
" section	0 12 0 14

PROVISIONS.

Bacon, long clear, p lb.	0 7½ 0 08
Pork, mess, p. bbl.	14 50 15 00
" short cut	16 00 16 50
Hams, smoked, per lb.	0 11½
" pickled	0 09½ 0 11
Beilles	0 12½ 0 13
Rolls	0 09½
Backs	0 11½ 0 12
Lard, Canadian, per lb	0 09½ 0 10
Compound	0 08 0 09½
Tallow, refined, per lb.	0 05 0 05½
" rough	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½ 4
" Patna	4½ 5½
" Japan	5 6
" extra Burmah	3½ 4
" Java extra	6½ 7
" Genuine Old Carolina	9½ 10

Grand Duke	6½ 7½
Sago	4½ 5½
Tapioca	5 5½

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND		Per lb.
Pepper, black, pure	\$0 12½	\$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African	18	18
Cassia, fine to pure	18	25
Cloves	14	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

BRITISH AMERICA STARCH CO
BRANTFORD.

1st quality white, in kegs and brls	4½
1st quality white, 3 lb. cartoons	4½
Lily White gloss, crates	6½
Brantford gloss, 1 lb.	6½
Lily White gloss, 1 lb. chromo	6½
Canada Laundry, Boxes	3½
Pure Prepared corn	7
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7½

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb.	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings,

Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½

Laundry Starches—

No. 1, White, 4 lb. Cartons	4½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	3½
Ivory Gloss, six 6 lb. boxes, sliding covers	6½
Ivory Gloss, fancy picture, 1 lb. packs	6½
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivory Starch in cases of 40 packages	\$3 00

SUGAR.

	c. per lb
Granulated	4½
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5½
Extra Ground, bbls	6½
" less than a bbl	6
Powdered, bbls	5½
" less than a bbl	5
Extra bright refined	4½
Bright Yellow	3½
Medium	3
Brown	3½

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.		Per lb.
	bbls.	½ bbls
D	1½	2
M	2	2½
B	2½	3

IMPORTANT TO
Spice and Coffee Grinders.

ASSIGNEE'S SALE OF STOCK AND PLANT.

In the matter of the estate of WILLIAM HOOD & COMPANY, of Toronto, Coffee and Spice Merchants, Insolvents.

Tenders will be received by the Assignee of this firm, James Dickson, Room 17 Manning Arcade, Toronto, up to Saturday the 15th October instant, at 12 o'clock noon for the purchase en bloc of the assets of this firm consisting of about as follows:

Stock of spices, baking powders, coffees, etc., manufactured and unmanufactured, Extracts, prepared and in bulk, etc., etc., as per inventory	\$4779 56
Machinery	1156 18
Office furniture	159 50
Book debts	3655 62

Tenders to be made at a rate on the dollar upon inventory value, and said tenders to give full particulars of intended settlement, with form of security therefor. No tender will necessarily be accepted. Stock, plant and inventory sheets can be seen at premises of the merchants, 50 Lombard street.

The purchasers, if desired, can continue the business of this firm and take advantage of a desirable country connection.

Dated at Toronto this 5th day of October, 1892.

DICKSON & BALLANTYNE,
Manning Arcade,
Solicitors for Assignee.Dominion Clothes Pin
They are the Best.
Send for Prices in Case Lots.
C. C. BROWN,
DANVILLE, QUE.Kingsford's Oswego
STARCH.

STRONGEST.

PUREST.

BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

Kingsford's

(Others so-called are imitations of our brand.)

Pure Starch.

Corn Starch.

FOR SALE BY ALL LEADING
JOBBER IN CANADA.T. KINGSFORD & SON
OSWEGO, N.Y.

Snider's Home Made Soups

Tomato,
Chicken,
Mock Turtle,
Ox Tail,
Bouillon,
Cream of Corn,

Mulligatawny,
Mutton Broth,
Beef,
Vegetable,
Pea,
Cream of Celery.

Printanier,
Julienne,
Vermicelli,
Noodle,
Chicken Gumbo,
Cream of Asparagus.



SNIDER'S HOME MADE TOMATO CATSUP SNIDER'S HOME MADE CHILI SAUCE

TO BE HAD FROM ALL WHOLESALE GROCERS.

The T. A. SNIDER PRESERVE CO., CINCINNATI

Dominion Agents, **WRIGHT & COPP, TORONTO.**

Prices current, continued—

V.B.	2 1/2	2 1/2
E.V.B.	2 1/2	2 1/2
E. Superior	2 1/2	2 1/2
XX	2 1/2	2 1/2
XXX	2 1/2	2 1/2
Crown	3	3 1/2

MOLASSES.		
Trinidad, in puncheons...	Per gal	0 35 0 37
" bbls		0 38 0 46
" " bbls		0 40 0 40
New Orleans, in bbls...		0 30 0 52
Porte Rico, hdds.		0 38 0 40
" barrels		0 42 0 44
" barrels		0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars...	per lb	5 1/2
Do. 2, 6-16 and 3 lb bars		5
Primrose, 4 1/2 lb bars, wax W		4 1/2
John A. cake, wax W. per doz		42
Mayflower, cake,		42
Gem, 3 1/2 lb bars per lb.		3 1/2
" 13 oz. 1 and 3 lb. bars		3 1/2
Queen's Laundry, per bar.		5 1/2
Pride of Kitchen, per box		2 75
Sunshine, boxes, 100 tablets		6 50
" 50		3 40

MORSE'S SOAPS.

Mikado (wrapped)	Per lb	0 04 1/2
Eclipse		0 04 1/2
Stanley Bar		0 04 1/2
Defiance		0 04 1/2
Toronto 12 oz.	Per doz	0 50
Ruby, 10 oz.		0 30
Monster, 8 oz.		0 24
Detroit, 14 oz.		0 48
Lily White		0 80
Everyday		0 80
Queen City, 14 oz.		0 72

Mottled in 5 box lots, 100 bars...	Per box	5 00
" 60 bars...		3 00
Floater (boxes free)		6 50
Electric		2 75
Hard Water Electric		2 50
Royal Laundry		3 25
Octagon		4 00

Royal Magnum	Per doz	0 25
" 35 doz per box.		0 30
Anchor, Assorted		0 10
" Castile		0 50
Morse's Assorted		0 45
Morse's Rose		0 45
" Windsor		0 45
" Castile		0 45
Bouquet, paper and wood		0 80
Prize Magnum, White Castile		0 72
" Honey		0 72
" Glycerine		0 72
" Oatmeal		0 72

" Honeysuckle	Per box	0 72
Sweet Briar		0 85
Extra Perfume		0 55
Old Brown Windsor Squares		0 30
White Lavender		1 00

White Castile Bars	Per doz	0 85
White Oatmeal		0 85
Persian Bouquet, paper		2 50
Oriental		0 45
Pure Coconut, 3 doz. bxs, wood		0 40
Heliotrope paper		1 50
Carnation		0 60
Rose Bouquet		0 60
Cocoa Castile		0 40
Arcadian		0 45
New Arcadian, per gross		4 25
Ocean Bouquet		0 45
Barber's Bar, per lb		0 25
Pure Bath		1 00
Magnolia		1 20
Oatmeal		0 85

Unscented Glycerine	0 90
Gray Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS	
Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Choice	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	5 9

BLACK.	
Congou—	
Half Chests, Kaisow, Mon-	
ing, Pakling	12 60
Caddies, Pakling, aisow	18 50

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67 0
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50 1/2
Prince of Wales, in caddies	51
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T &	
B. 3's	60
Lily, 7's	55
Diamond Solace, 12's	60 1/2
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
os pg, 6 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5	
lbs.	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60 1/2
Gem, 2 oz. packages, 5 lb boxes	61
Gem, 8 oz tins in 8 lb cases	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	
16 1/2 lbs	54
Gem, 3 x 6, 3s. caddies 16 1/2 lbs	53
St. Lawrence, 2 x 3, 7s. caddies	
about 17 lbs.	51
Banner, 2 x 3, 7s. caddies about	
17 lbs.	48
Sterling, 2 x 3, 7s. caddies about	
17 lbs.	46
Louise, Solace, 12s. caddies about	
16 lbs.	46
Florence, Solace, 12s. caddies	
about 17 lbs.	42
Hawthorne, 8s. butts 23 lbs.	47
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	
4 lbs.	65
Empire, 3 x 6, 4s. spaced 8s. bxs	
4 lbs.	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s, 14 1/2 oz. Spaced 6s.	
Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies	
about 20 1/2 lbs.	50
Curry, 3 x 3, 7s. Rough and	
ready. Caddies about 21 lbs.	49
Kentucky, 1 1/2 x 3, 13s. Caddies	
about 21 lbs	50
Kent cky, 1 1/2 x 3, 7s. Caddies	
about 21 1/2 lbs.	49

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about	
23 lbs.	47
Morning Star, 12s. Butts about	
22 1/2 lbs.	43 1/2
Montreal Twist, 12s. Caddies	
about 23 lbs.	44
Anchor Twist, 12s. Caddies about	
23 lbs.	42 1/2

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M.
Madre E' Hijo, Lord Landsdown	\$60 00
" Panetelas	60 00
" Bouquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MON-

TREAS.

CIGARETTES.	
Athlete	Per M.
Puritan	\$7 50
Sultana	6 25
Derby	5 75
B. C. No. 1	4 00
Sweet Sixteen	4 00
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOES.

Puritan, tenths, 5 lb. boxes	per lb	74
Old Chum, ninths, 5 lb box		71
Old Virgin, 1-10 lbpgk, 10 lb bxs		62
Gold Block, ninths, 5 lb boxes		73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	1 15
Athlete, per lb	10 50
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO	
XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	Nr 1...	\$1 70
" 3	"	1 90
Pails, 2 hoops, clear	No. 2...	1 80
" 3	"	1 80
" 3	" painted...	1 80
Tubs, No. 0	"	9 50
" 1	"	8 00
" 2	"	7 00
" 3	"	6 00
Washboards, Globe	...	\$1 90
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double		2 75
" Jubilee		2 25
" Glob Improved		1 90
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

per case.	
Matches, 5 case lots. single cases	
Parlor	1 60
Telephone	3 60
Telegraph	3 80
Safety	4 20
French	3 60

Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40

per doz	
Mops and Handles, comb.	1 25
Butter tubs	\$1 60
Butter Bowls, crates ast'd	3 60

WASHING COMPOUND.	
Housekeeper's Quick-	
Washing per case.	
5c pkgs 100 in case	3 50
10c " 60 in case	4 00

PEERLESS WASHING COMPOUND.

per case	
1/2 lb packages, 12 doz in case	\$4 50
1 lb " 6	"
1 lb " 3	"
5 cts " 100	"

YEAST.

BARM MFG. CO.	
1 box containing 2 doz. 5c. pkgs.	0 50
1 " 2 doz. 10c.	1 00

BREADMAKER'S

per box	
5c packages 36 in box	1 00
2c " 45 in box	0 50



Sunshine



Scouring



Soap

**Cleans, Shines, Polishes,
Woodwork, Metal, Tin, Copper, and Brass**

Try it for House-Cleaning

It Saves so Much Work ∴

Grocers will Find it a Leader



Order from

EBY, BLAIN & CO., Toronto
J. M. LOWES, SONS & CO., Toronto
W. T. COSTIGAN & CO., Montreal

Brewster Soap Works
308-310 GREENPOINT AVE.,
Brooklyn, N.Y.

(Continued from page 55.)

a preparation of highly refined cotton seed oil and purified beef suet, which is used for cooking purposes as a substitute for lard and butter. The preparation is having a very large sale. In the booth cooking demonstrations are going on, and samples are given out to the assembled multitude. Col. J. T. Collins, of the American Cotton Oil Co., is in charge.

The Fairbank Canning Co., Chicago, have a stand built of white ash and finished with bird's-eye maple and walnut. Inside, at the back and on top, is prettily draped in white and blue. There are also hung three very handsome polished steers' horns. They are giving out some expensive lithographs with samples of their goods.

Nelson Morris & Co., Chicago, are also in this booth and make an attractive showing of Supreme brand, Daisy brand, and Lily Leaf brand of pure lards, and Purity brand of compound lard; also Nelson Morris & Co.'s extract of beef.

The Plymouth Rock Gelatine Co., Boston, Mass., with their Phosphated Gelatine, have decorated in white and red, similar colors to their gelatine. They make all-shaped moulds of jelly from their goods and allow the sight-seers to taste the same. Their trademark is a rock representing the Plymouth Rock, on which is "1620." This trademark is registered.

H. W. Huckins & Co., Boston, Mass., have a very handsome stand for serving samples of their soups in pretty china cups. Their decorations are in wood, painted white, blue and gold. They also have displayed samples of sandwich meats.

T. W. Decker & Son, New York, of the "Morrissania Dairy," are giving sample glasses of their milk and cream, and also show rolls of their butter, which is of rich and excellent quality.

The Armour Packing Co., Kansas City, with their White Label brand of canned soups, are in a booth of Moorish decorations, lighted with handsome antique hanging lamps. Sample plates of the soups are given out to visitors.

M. S. Ayer & Co., Boston, Mass., with their Hygienic Substitute for Coffee, are in a conspicuous position.

M. G. Dadirran, M.D., New York, shows Matzoon, a milk food, a refreshing drink and cure for cholera morbus.

The Liebig's Extract of Meat Co., London, Eng., with their potted extract of beef, are in a wood framed stand of white ash and bird's-eye maple. Samples of their product are given out along with cook books in lithographed colors.

The Jerome Extract Co., New York, whose Fairy Breath Extract will keep a cake fresh flavored for six months, have a prettily decorated booth. They give out samples of cake and extract.

Wm. Dean, New York, shows his Patent Ardent Mustard. It received medals at the Centennial Exhibition, at the American Institute, New York, and other places.

Runkle Bros., New York, exhibit in their cream and gold painted booth their chocolates and serve samples of their cocoas.

H. J. Heintz & Co., Pittsburg, Pa., have an interesting exhibit in their pure malt and pickling vinegars. They put up the Keystone brand of pickles and preserves. They show 110 different

varieties of fruits and vegetables in bottles. The whole is brilliantly lighted and attractive.

L. Schepp, New York, who also has a factory at Hamilton, Ont., makes a display of the natural and the prepared cocoanut.

The Wm. Lea & Sons Co., Wilmington, Del., have their stand trimmed with corn husks, to represent their farina, hominy, grits, etc. They manufacture griddle cakes of Lea's prepared cornmeal, and biscuits of Lea's best flour, which are given out to visitors.

The Wm. G. Bell Co., Boston, Mass., manufacturers of poultry seasoning, exhibit their product in different sized packages.

H. O. Wilbur & Sons, Philadelphia, have decorated in white and orange. They serve their chocolate and cocoa to the multitude.

Maillard's Breakfast Cocoa, New York, is served freely from their brilliantly fitted booth.

Barnes & Co., Worcester, Eng., are pushing their Worcester Sauce. They have intentions of placing this sauce on the Canadian market next year.

Higgins' Eureka Salt, favorably known to the Canadian trade, is shown in the rock and shown factory-filled.

The Northwestern Consolidated Milling Co., Minneapolis, have an old-fashioned wind-mill in motion. They show samples of their Ceresota Flour.

Pettijohn's California Breakfast Food Co., Minneapolis, serve breakfast food and cream. Their decorations are pale blue and pink.

Mathieu & Journet, New York, have a soda water fountain in operation. Six young ladies are kept busy.

E. McIlhenny's Son, New Iberia, Louisiana, show Tabasco pepper sauce Tabasco ground and dried pepper, and Tabasco pepper vinegar. These goods have been on the market for 25 years. Their exhibit is costly Moorish kiosk, and is ornamented with pepper plants brought direct from Louisiana. The display is one of the most attractive in the building.

Chocolat Menier, Paris, France, have a booth fitted in Moorish style, which is attended by young ladies in Moorish costumes, wearing expensive jewels. The display of Chocolat Menier is superb. The goods are on sale on the Canadian market and are extensively advertised throughout the world.

The Genesee Fruit Co., New York, have a bower from which are served their apple products.

The Columbia Macaroni and Manufacturing Co., New York, show their macaroni and vermicelli in very neat packages.

The National Pure Food Co., Boston, show soups, tomato catsup and canned vegetables.

Fleischman & Co., New York, keep their stand crowded with eager people to try the griddle cakes as prepared with their yeast.

The Cereals Manufacturing Co., New York, show their steam cooked and desiccated wheat and barley in packages.

M. Zimmerman, New York, whose Hygeia Beef Fat, a preparation for frying, baking and pastry cooking, is claimed to be better than butter, has a neat exhibit on the ground floor.

J. W. Beardsley's Sons, New York, have a shelved device to display their cans of sliced smoked beef. They also show shredded codfish in packages,

which can be prepared for the table in fifteen minutes.

A. H. Brummell, New York, has a supply of confectionery on sale. His diversified display in brass trays is attractive.

Charles Gulden, New York, manufacturers of grocers' specialties, such as French mustard, salad dressing and catsup, has one elaborate show-case, of solid oak. His jars of French peas, olives and capers look well.

The C. W. Kopf Co., New York, make an attractive showing of their pea soup, which is sold everywhere at 10c. per quart. It is put up in pasteboard boxes.

The Anglo-Swiss Condensed Milk Co., New York, have a life-sized milkmaid in costume revolving on top of a pile of their Milkmaid brand condensed milk. Their booth is decorated with flags, and attended by young ladies dressed as milkmaids.

Alfred Bird & Sons, New York, show their custard blanc-mange. It only requires to be mixed with new milk and boiled and it is ready for use. It is served in glasses to the visitors. It has been on the English market for fifty years and is making headway in Canada.

Geo. Lueders, New York, is agent in this country for Lautier Fils, France, whose olive oils he is exhibiting.

Armour & Co., Chicago, have one of the prettiest booths in the Exhibition. It is beautifully decorated and lighted by frosted incandescent lights. They serve sample cups of their beef extract and mince meat, and have on view samples of their canned meats.

Nash, Whiton & Co., New York, show their Worcester salt in bags and barrels.

The Clark Coffee Co., Boston, exhibit their cocoa coffee. In 1-lb. cans it makes a neat shelf packing. Grocers are stocking it everywhere, and the company are opening an agency in Toronto. It is a mixture of two-thirds coffee and one of cocoa.

E. S. Burnham & Co.'s booth is where clam bouillon is served. In the background is Neptune arising from the sea, and the front panels of the booth are done in clam shells. G. W. Butler is in charge.

The American Biscuit Manufacturing Co., New York, have one half of the booth occupied by the T. A. Snider Preserve Co. Their goods are known as the Parrot brand of biscuits. They have a vast variety of biscuits on show.

The Crystal Gelatine Co., Boston, show their goods in packages and in sheets. Jelly molds are made at the stand and tested by visitors.

Huylers, the renowned chocolate and cocoa manufacturers, are in a booth of pure white. Their goods are artistically arranged. On the back of the inside of the booth is painted a cocoa plantation scene.

Francis H. Leggett & Co., New York, with their grocery specialties, such as spices and extracts, have their lines in neatly piled pillars. The display is a most appropriate one for a food exposition. Samples are dispensed. Their wine jelly process is patented in Canada.

Merrell & Soule, Syracuse, N.Y., manufacturers of None-Such condensed mince meat, have a bakery in operation and make pies for the visitors to test their mince meat.

The Cudahy Packing Co., Omaha, manufacturers of Rex brand extract

of beef, have a handsome display. Their decoration is of red plush and orange. On the walls hang their hams and bacon, and in a neat pile is a display of their other goods.

Joseph Tetley & Co., London, Eng., have an attractive booth. Their teas are put up in lead packages, and are on sale in Canada.

Delafield, McGovern & Co., New York agents for St. Charles brand evaporated cream, have made an exceptionally fine showing. Their booth is of white and gold. The labels on the cans are in white and gold. Attending are six young ladies in Swiss costumes of black velvet, with gold trimmings. The goods are given out in the form of ice cream.

The Manitou Mineral Water Co., Manitou, Col., are giving out samples of their table water. They also have ginger champagne, extra dry.

The Cunningham Egg Macaroni Co., Minneapolis, are in a white and gold booth, with decorations of blue and orange. Their goods are served as prepared by themselves.

The Franklin Mills Co., Lockport, N.Y., show "Wheatlet," an entirely wheat flour.

Rockwood & Co., New York, show cocoas and chocolates in cans and packages on a stand covered with blue plush. Their cocoa is known as the Golden Lion brand.

The Roasted Cereals Co., Catskill, N.Y., are serving porridge made from their roasted oats, with cream.

J. H. Dorse & Son, Islip, L.I., show and serve samples of their Little Neck clams, clam chowder and clam broth, which are put up in tins.

Reid & Carnrick, New York, show their foods for infants and invalids. They are brilliantly decorated in their neat booth.

C. Maspero, New York, sole manufacturers of Lucca olive oil, are exhibiting in an attractive display their goods in bottles and in bulk. The bottles make good shelf goods.

The dairy department is full of interesting study. Butter, eggs, cheese and cattle are shown. Vice-President Morton's Guernsey herd is here. The department is under the management of Prof. James Cheeseman.

In the cooking school Miss Parloa interests and instructs the lady visitors every afternoon.

NOTES.

Herr Seidl's orchestra delights the visitors afternoons and evenings.

The Madison Avenue Hotel, on 58th street and Madison avenue, is a popular resort for Canadians. It is only ten minutes' ride from the Garden.

The Canadian Grocer is the only Canadian journal represented.

Mr. Barrett, of The American Grocer, was in attendance on opening day.

Some of the exhibitors have spent as much as \$3,000 in decorating their booths.

One of the features is that only food exhibits are allowed, and that the best firms in the field are represented.

Many thanks, Mr. Brown, and best wishes for a crowded house every day and evening. The Canadian Grocer appreciates all favors shown by yourself and staff.

G. H. C

W. C. A. LAMBE & CO., Commission Merchants, TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.



You can't tell who will ask for Surprise Soap. If you don't have it, you lose a sale and a good profit.

We sell it? So do all the best jobbers in Canada.

The St. Croix Soap Mf'g Co.,

Branches:

St. Stephen, N.B.,

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington st. east.



Gives a beautiful black Polish and does not burn off.

All grocers should order from their wholesaler, or write direct to

S. G. CATCHPOLE & CO., TORONTO.

Gives a lasting polish, will not burn the leather, but will soften and preserve the shoes.



H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Kenkel's Granulated Corn Meal.
Diamond Crystal Salt.
Webb's Perfect Starch.
Faulder's Silver Pan Marmalade.
MacUrquart's Sauce.

H. P. ECKARDT & CO.,
TORONTO, ONT.

To the Trade :

GENTLEMEN :—

We have exhausted the twelve tons of Pepper that we had at stock taking last January, and have placed our order for 200 sacks, about 14 tons, of the finest Tillicherry. You will see that we will be able to fill your orders with the finest goods at the lowest prices for some months to come. Asking you for a continuation of your valued patronage. We remain,

Yours,

THE SNOW DRIFT CO.,
BRANTFORD

3 lb. SODAS

IN

Red Boxes

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave Baking Powder

Sold only in Cans.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

We offer to arrive ex S. S. "Avlona."

Finest Provincial Currants	in barrels and half barrels.
Finest Filiatra	do in barrels and half barrels.
Finest Vostizza	do in half cases.
Valencia Raisins,	"Fine Off Stalk."
do	do "Four Crown Layers."

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.



Tea Caddies all Sizes

SPICE, BAKING POWDER AND TOBACCO TINS,
LITHOGRAPHED OR JAPANNED.

Write our nearest house for Catalogue and Prices

THE McCLARY M'FG COMPANY,

London, Toronto, Montreal, Winnipeg.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.

It is a well recognised fact that no business establishment is complete without some cash carrier system. Attention is called to the Whiting Cash and Parcel Carrier. It seems in it impossible for anything to get out of order, as there are no cords or springs. Merchants throughout the country, who give it a trial, may satisfy themselves of its merits, feeling satisfied that where once introduced it would never be parted with.

SARNIA, Ont., June 8, 1892.

H. E. WHITING, ESQ, London :

DEAR SIR,—I have been using your Cash Carriers for a long time, and must say they fill the bill in every particular, especially as to their keeping in order. It seems to me that they could hardly be improved on.

I remain, yours truly,

(Signed)

JOHN LEYS,

Late Leys & Morrison.

This carrier has been in use two years and six months. adv.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co, care CANADIAN GROCER.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest ; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO, for Prices, etc.

Mention THE GROCER.

LOBSTERS,

Finest brands, Canned Lobsters, talls and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal.

DR. PRICE'S Cream Baking Powder.

Contains the Whites of Eggs.

Other baking powders Substitute Ammonia.

THE FINEST
IN THE LAND.

CHOCOLATES
G.B. G.B.

EVERY CHOCOLATE IS STAMPED

G. B.

GANONG BROS., Ltd.

ST. STEPHEN, N.B.

"UNIVERSAL-METALL-PUTS-PASTA"

GERMAN SILVER SOAP.

—: FOR CLEANING AND POLISHING :—

Gold, Silverware, Jewellery, Britannia, Glass, Tin, China and Polished Woodwork.

SAFE;
HARMLESS;
EFFECTIVE;
ECONOMICAL.

This Article is a skilful combination of the famous Polishing Powder PUTZ PULVER and the best saponaceous materials, and is designed for those who prefer a soap to a powder for cleaning and polishing purposes. It is recommended as the best Silver Soap produced.

It is used in England and Germany by the largest Silverware and prominent Jewelry Stores, and known to consumers for many years.

GOWANS KENT & CO.

TORONTO AND WINNIPEG.

Sole Agents for Canada.



Crosse & Blackwell

CELEBRATED FOR

Jams,

Pickles,

Sauces,

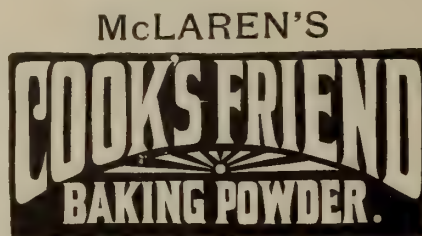
Potted Meats,

Table Delicacies.



—SOLD BY—

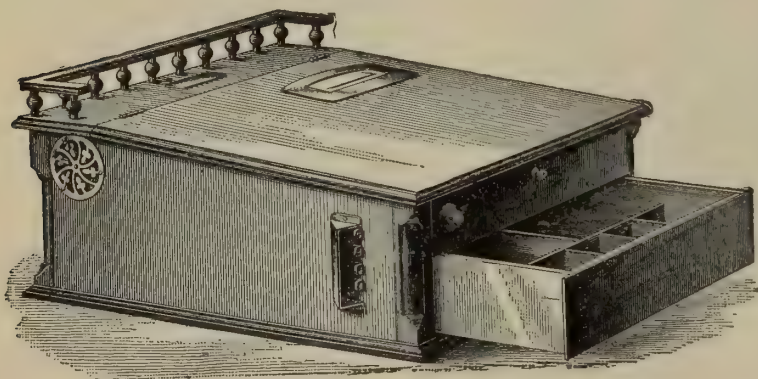
All Grocers in Canada



Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.

The Standard Cash Register



Is the Cheapest
and Best Register
on the Market,
quality considered.

Do not be Deceived by Cheap Imitations

WE GUARANTEE SATISFACTION.

The Price of the Standard is \$30.00.

SEND FOR CIRCULAR.

Taylor, Scott & Co., TORONTO,
SOLE AGENTS.



TRADE CHAT.

James A. Mather, New Lowell, Ont., was in the city on Wednesday last.

A case of alleged violation of the early closing by-law at Wallaceburg was dismissed owing to lack of evidence.

J. R. Dundas, of the firm Dundas, Flavell & Co., Lindsay, has joined the firm of D. Gunn, Flavell & Co. of this city.

Judge Muir, on the 25th ult. gave judgment in favour of the plaintiffs in an action brought by W. H. Gillard & Co., wholesale grocers, against Mr. Jackson, of Galt, for \$1,371.06.

There is no cheese in Kingston district. All has been sold and stored. There was more cheese made and it was of better quality than last year.

The importation of China sugar has resulted in a cut of the B.C. refinery in one or two lines. Jobbers prices, however, have not been affected.

A. B. Dunning, late city traveller with James Lumbers, has joined the staff of Eby, Blain & Co., to take the place of T. B. Nicholson, who has gone to New York.

A car of potatoes that came from the north on the N. and N.W. were seized by the Hamilton health inspectors, on Saturday, and destroyed as being unfit for food.

Fish is scarce and limited principally to Coho salmon, which is an inferior species, though in demand this year owing to the scarcity of sockeyes and spring salmon.

A quantity of raw sugar that was damaged by the fire on the S.S. Empress of Japan was sold Wednesday, the 28th inst., at the C. P. R. dock, Vancouver, B.C.

There is some talk of the formation of a company in St. Catharines, Ont., to run a basket factory to supply the fruit trade. Nearly 200,000 baskets have been used there this summer. Negotiations are on foot with an American company to start a factory there.

Seeton & Mitchell's large wholesale grocery warehouse and offices at the head of Power's wharf Halifax, were sold at auction by Shand. Mr. Anderson, of Lunenburg, was the purchaser, the premises being knocked down for \$14,000.

A. W. Rolston and A. Pierce will build a 50 foot front, two story building at Oxbow, Assa. The ground floor will be occupied as stores, and the upper stories fitted up as offices. The building will be heated throughout by hot air.

On his trip across the continent the representative of THE GROCER paused at Oak Lake to visit the Oak Lake Mills. These mills rank third in order of size in the three provinces. Their capacity is 200 barrels a day. They do a large trade in the east. Their elevator holds 35,000 bushels of wheat.

The employes of McWilliam & Everist, wholesale fruit dealers of this city, were pleased to welcome back their fellow employe, R. Prior, who has been absent for the past week on his wedding tour. Mr. Prior is an old newspaper man, and brother of Mr. James Prior, reeve of Merriton, with whom he spent a few days while absent.

A gentleman arrived in Kingston, the other day, and represented himself to grocers and druggists as being connected with John Taylor & Co., Toronto. He bargained with several merchants to sell them Morse soap with a show case thrown in. Mr. Maxwell, repre-

senting Morse's Soap Company, writes as follows:—"I understand since coming to your city, that some imposter has been imposing on the trade by using the name of John Taylor & Co., and also myself in selling toilet soaps and giving show cases away with the same. I wish to say, on behalf of the firm and myself, that he has no connection with me nor is any way connected with John Taylor & Co."—Daily Paper.

A meeting of cigar manufacturers was held the other evening in Montreal, at which representatives were present from all the leading manufactories. It was decided that a deputation should wait on the Provincial Government to protest against the new and heavy tax imposed upon cigar manufacturers in Quebec province, and a committee was formed to draw up a petition to the Government to ask them not to discriminate against the trade.

One of the largest stores between Calgary and Brandon is that into which Wilcox & Co. have just moved in the former town. It has a handsome and spacious front of plate glass, and is heated by two furnaces. On the ground floor are the grocery, dry goods and boot and shoe departments, and on the first floor above they keep their carpets, oil cloths, shawls, etc.

Inspector Awde is conducting a vigorous crusade against hucksters who have been peddling their wares in the city without a license. At an afternoon session of the Police Court several of these cases were tried. Col. Denison presided. A penalty of \$1 and costs was imposed on S. F. Gee, William J. Hall, Frank Bush, Edward Meads and John Varnell.

The employes of the firm of R. C. Struthers & Co., London, Ont., have honored two of their fellow employes in a very tangible manner. Fred. W. McCauley, who leaves shortly for Louisville, was made the recipient of a gold watch; and A. G. Brown, who leaves to attend the Philadelphia Dental College, was presented with a beautiful Knights' Templar pendant.

J. H. Roberts, the representative of Pure Gold Mfg. Co., is in the city getting a fresh supply of samples. Mr. Roberts is more than well known to our subscribers over the ground he covers, viz., Manitoba, North West Territory and British Columbia. He reports trade increasing daily, and says that Pure Gold French blacking is getting a fast hold on the trade of the west.

During the past week a man driving an exprees wagon has been disposing of over-ripe bananas in the northwestern part of Toronto. When remonstrated with he used abusive language and said he knew what he was doing. Twice during the week he has made his rounds in Lippincott street, and a gentleman there has secured some of his fruit and has it on ice for the inspection of Mr. Awde.

Henry Gregory, the man who has been flooding Toronto with green goods circulars for some time past, was captured in New York on Saturday, and has been held for examination. At the time of his arrest, Gregory had just deposited 2000 circulars in the postoffice addressed to various parties in the United States and Canada, and designed to catch victims.

An accident occurred on Friday evening in the crockery store on Dundas street, London, Ont., of N. F. Yeo, which, it is feared, may result seriously. While Mr. Yeo was waiting on a customer he inadvertently stepped backward and fell through a trap-door into the cellar, and in the fall his head came in contact with a post. He received a severe blow behind one ear, but the full extent of his injuries has not yet been determined.

Smith & Brigham, Moosomin, Assiniboia, are well situated and equipped to do a first class milling business, and a first class one they do. The commodious building in which they make their well-known brands, Hungarian Patent, Strong Bakers' and Straight Bakers' allow of an output of 120 barrels per day. They have a stone engine room, their mill is run by a Whelock improved engine, and they have the latest machinery. Their elevator capacity is 35,000 bushels, and their warehouse capacity 10,000 sacks.

General Stores that Handle

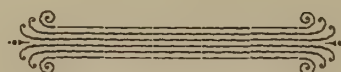


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THE EGYPTIAN TALKING BOARD

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MANUFACTURED BY US

Halma, Parcheesi, Go-Bang, Lotto, Cuckoo, Nations, etc.,

—WRITE FOR FULL LIST—

Write for Illustrated Catalogue and Samples of these numberless sundries to

The COPP, CLARK CO., Ltd., 9 FRONT ST. WEST
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M. & L. Samuel, Benjamin & Co.

26, 28 & 30 Front St. West

TORONTO

—Importers and General Dealers in—

SHELF and Heavy Hardware

PIECED, PRESSED, and JAPANNED TINWARE



HOUSE FURNISHING
GOODS

Lamps, Lamp Goods, and Gas Fixtures

ENGLISH HOUSE:

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GENERAL OFFICE:
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SHIPPING OFFICE:
1 RUMFORD PLACE, LIVERPOOL

Lightbound, Ralston & Co.,

Wholesale Grocers,

MONTREAL.

TEAS---*Of all descriptions and values. Ask for Samples.*

SUGARS---*Large stocks bought before the late advance.*

MOLASSES---*Choice West Indian, repacked into Barrels and Half Barrels. Barbadoes in Puncheons, Barrels and Halves.*

FRUITS---*Of all kinds, landing ex direct Steamer "Aylona."*

WILLIAM RYAN **PORK PACKER.**

Having just completed enlarging and improving my establishment in every department, I am now prepared to do a larger business than ever, and will be pleased to quote prices to the trade.

Hams, Mess Pork, Breakfast Bacon,
Short Cut, Rolls, Lard.

William Ryan, - Toronto, Ont.

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ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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 Corner Hastings and Granville Streets, one block
 from Railway Station and Steamship dock.
Vancouver, B.C.
INSLEY & EDWARDS,
 Proprietors

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Special apartments for invalids. Bath houses
 in connection and a staff of male and female at-
 tendants. The best of accommodation for Travel-
 ers. Rates, \$2.00 and \$2.50.

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- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commerce in
 Men. Large sample rooms.

H. A. PERLEY, Prop.

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Newly built, newly furnished,
 Four large sample rooms.

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RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial
 house along the line of C. P. R.

LOUIS HILLIARD, Prop.

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Best sample rooms west of Winnipeg. Strictly
 first-class.

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WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. **FRED. SPRADO, Mgr**

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The leading hotel in the city. Sample rooms
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The largest and best Hotel in the city.

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 foreign language.

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CORTICELLI

SPOOL SILKS & TWISTS, EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you
 must keep the best lines. "CORTICELLI
 has that reputation; if you want to put in a
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The Norton Manufacturing Co.

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MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish,
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Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

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MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
 1, 2, 3 satchel lunch baskets.
 1, 2, 3 clothes baskets.
 1, 2, 3, 4 market baskets.
 Butcher and Crockery baskets.
 Fruit package of all descriptions.

For sale by all Woodenware Dealers.

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DURABLE PAILS AND TUBS.

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THEM

The Wm. CANE & SONS MANUFACTURING Co OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel
 Hoops, sunk in grooves in the staves and cannot
 possibly fall off. The hoops expand and contract
 with the wood. **BEST GOODS MADE.**

Represented by

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THE RIPANS TABULES regulate the stomach,
 liver and bowels, purify the blood, are pleas-
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 remedy for Biliousness, Blistches on the Face,
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 Chronic Diarrhoea, Chronic Liver Trouble, Dia-
 betes, Disordered Stomach, Dizziness, Dysentery,
 Dyspepsia, Eczema, Flatulence, Female Com-
 plaints, Foul Breath, Headache, Heartburn, Hives,
 Jaundice, Kidney Complaints, Liver Troubles,
 Loss of Appetite, Mental Depression, Nausea,
 Nettle Rash, Pimples, Rash of Blood,
 to the Head, Rheum, Scald
 Head, Salt Head, Scald
 ache, Skin Dis- Head, Scald
 Liver, Tired Head, Scald
 and every other Head, Scald
 disease that Head, Scald
 impure blood or a failure in the proper perform-
 ance of their functions by the stomach, liver and
 intestines. Persons given to over-eating are ben-
 efit by taking one tabule after each meal. A
 continued use of the Ripans Tabules is the surest
 cure for obstinate constipation. They contain
 nothing that can be injurious to the most deli-
 cate. 1 gross \$2, 1-2 gross \$1.25, 1-4 gross 75c,
 1-24 gross 15 cents. Sent by mail postage paid.
 Address THE RIPANS CHEMICAL COMPANY,
 P. O. Box 672, New York.



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 SOAP**

Ask for
GOLDEN FINNAN HADDIES,
SUPERIOR TO ALL OTHER BRANDS.

SOLD BY ALL GROCERS.

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AGENTS,
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JOHN PETERS & CO.,
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and Brokers,

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References: The Merchants Bank of Halifax.
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128 Adelaide E., Toronto,
Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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32 WEST MARKET ST.,
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FRUIT, PRODUCE AND COMMISSION
MERCHANTS.

We handle Bananas, Oranges, Lemons, Peaches, Pears, Plums, Grapes, Apples, Mellons and all kinds of fruits and vegetables and nuts.

Butter, eggs and general Farm Produce. Orders and consignments solicited.

Telephone No. 1471. Scatter goods code.



FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.

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Earthenware, Glassware, China, Lamps, etc.
Sole agents for the celebrated "Pittsburgh" Lamp.

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Sole agents for the "Crank" Lantern.

We have the lowest prices for the best goods.

We have the best goods for the lowest prices.

WRITE FOR PRICES. — — — TORONTO AND WINNIPEG.



The Lancet writes:—"It is a natural sparkling Table Water, peculiarly soft to the palate. It is free from organic matter. It is an excellent drink with milk. It mixes well with spirits."

JAMES LOBB
Agent for Canada,
30 Wellington St. E., TORONTO.

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SELT
GUM

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO



Trade Mark

Bulls Head

SOUVENIR
of
Carrow Works

NORWICH

with
J. & J. Colman's
Compliments.



CARROW WORKS, NORWICH.



TWENTY miles up the level marshes behind Yarmouth, on the Eastern Coast of England, there stands on the river bank the gigantic home of an industry whose principal products, Mustard, Starch, Corn Flour, and Blue, are known in every town and city of Europe, and whose reputation is world-wide. Travellers up the river or along the railway, which skirts the huge pile of buildings locally known as Carrow Works, can hardly credit that such extensive premises are all utilised for the production of the articles named, and consumers would never dream that the preparation of the neat, ornamental, inexpensive packages which bear the name of "Colman," maintains in daily activity powerful engines working several hundreds of ingenious and complicated machines, furnishes constant employment for upwards of two thousand persons, and directly supports between five and six thousand souls. These packages afford a marvellous illustration of the combination of divers industries with the most minute subdivision of labour to produce a given result.

The Works themselves stand at the foot of the slope of Car Hoe, or Carrow, just outside Conisford (Cynning's Ford), a busy thoroughfare from the time when an Engle Chieftain established himself there as king. The river Wensum, which flows below the two-thirds of a mile of buildings, stores, and quays of Carrow Works, was for centuries a highway of commerce between the Continent and Norwich, when that city was the seat of the chief manufacture of England. But interesting as these memorials of past relations and intercourse between the Continent and Norwich may be, we must leave them to enter upon our description of the industry which has re-introduced the name of the old English city into our markets, shops, and homes.

The Works at Carrow consist of a range of lofty mills (sending up five chimneys shafts from 100 to 140 feet high), granaries, warehouses, stores, factories, workshops, wharves, timber and coal yards, covering nearly twenty-six acres of ground. A double line of railway (with sidings and turn-tables) is laid in direct connection with the main lines of the Great Eastern Railway system. By means of a private wire between the Works and 108 Cannon Street, London, a distance of one hundred and twenty miles, communication is always open between the manufactory and the large warehouses in the heart of the Metropolis of Great Britain.

These Works are the growth of only thirty-seven years, though the industry itself and the Firm are of far older date, the business having been transplanted from Stoke—a few miles distant—to Carrow, where greater facilities were afforded for its development. The Works are unrivalled, at any rate in Eastern England, for the concentration in a corresponding area and on such an enormous scale, of the varied industrial pursuits of a great manufacturing centre.

Four times each day the broad avenue through the Works wears for a brief interval the lively bustle of a thoroughfare in the heart of a big city, as the 2,300 operatives enter upon or leave work. To find one's way about the place is a matter of difficulty, and to make a tour through the various departments, whose aggregate flooring is more than a million superficial feet, is an utter impossibility without an experienced guide. The following description of these Works may not be uninteresting.

MUSTARD MILL.

CONTEMPORANEOUS with, and consequent upon, the growth of Carrow Works, has been the extensive cultivation of Mustard in Eastern England.

There are two varieties of seed used for manufacturing purposes, "*Sinapis alba*," or white seed, and "*Sinapis nigra*," or brown seed. The origin of the French name with which we are familiar, arose, according to an old black-letter in the archives of Dijon, as follows: "In 1322, Philip the Bold, Duke of Burgundy, granted to the town of Dijon armorial ensigns with the motto 'Moult me tarde' in old French, 'I long (or wish for) ardently,' which being sculptured over the principal gate, by some accident the middle word became effaced. The merchant dealers in the seed, intending to ensign their pots with labels of the city arms, copied the imperfect motto as it then remained, 'Moult tarde,' and hence the name which the article retains to the present day."

The seed is chiefly grown in Lincolnshire, Yorkshire, Cambridgeshire, and Essex; a fair proportion is imported from Holland, where the harvest is earlier, but the best qualities are grown in the English counties named. The great Mustard Fair at Wisbech is held in October, but large quantities are also sold later in the year at Selby and Hull. As a crop, it is one that few agriculturists care about. It is very exhausting to the soil, and as a consequence the land requires heavy manuring. The quality, too, of the seed is seriously damaged if the weather be unfavourable during harvesting. Though it is difficult to arrive at an estimate of the quantity of mustard seed produced and consumed annually, it is certain that many thousands of acres in England are under cultivation with this plant for the purpose of seed. The yield on the average may be taken at about three quarters per acre; four quarters would be an exceptionally good crop. The money value varies from year to year, according to the season and the state in which the crop has been secured. Many growers send in the bulk of their crop to Carrow, leaving

the price to be fixed by the purchasers, in whose honour and integrity they have the most complete confidence.

All the English and most of the foreign-grown seed is delivered into the interior of the Works from the railway trucks. Deposited, just as it has been superficially dressed by the growers, in warehouses capable of holding one hundred thousand sacks, the seed has to undergo two or three preliminary operations



before it is fit for the process of manufacture into table mustard. To ensure the complete removal of any dirt the seed is first thoroughly dried in kilns. Engines

disperse the waste hot-air, and labourers at intervals turn over the seed, a work which, though of brief duration, induces an amount of exhaustion that entitles the men to repose until their services are again needed. Issuing through shoots from the kilns to another floor, the seed is put into dressing machines, similar in construction to those used on farms, except that the sieves are finer, and by these, the undersized seeds and extraneous matters are riddled out, and a cloud of fine dust winnowed away. Thoroughly cleansed, the seed passes into and down a series of tubes conducted through the floor into a room below, and issues from a rayed arrangement of pipes upon sloping metal plates, whose lower edges dip towards the point of contact of sets of short thick rollers, fixed on continuous spindles, fitted with gearing which is acted upon by large intermediate spur-wheels, driven by powerful engines. Ever steadily gliding down the metal slopes with a murmuring as of water, the seed falls between the rollers which work upon each other, and descends into hoppers beneath as a pale olive-green mustard meal. But the rollers only perform the rough work of breaking up and crushing the seeds. The complete pulverisation is effected by the mechanical action of rows of giant pestles or pounders, longer than weavers' beams, each tipped with a mass of rounded polished metal, that rise and fall in unison with heavy monotonous thuds, heard above the whirring of wheels and shafting, and the clatter and rattling of scores of sieves. These pestles which pound this whole-meal mustard are worked in precisely the same way as the stamps of ore-crushing machines, the up and down motion being obtained by means of a number of cams revolving on immense spindles.

The next process is that of separating the bran from the flour of the mustard. Numbers of sieves of silk lawn fixed in frames, maintained in continuous condition of violent agitation by the action of eccentric wheels, perform this operation, retaining the fragments of husks while they precipitate the flour in a fine golden shower. To the unpractised eye this flour is a bright yellow, perfectly free from husks; but contrast it with the flour which has passed through a second series of sieves, of such gossamer texture that there are three hundred strands of silk to the square inch, and it is seen to be a dark yellow, while the additional minute particles of husk abstracted by the second set of sieves explain the lighter hue of the falling cloud. An equable temperature has to be maintained in the mill where all these different processes are in operation, for a moist atmosphere would cause the minute atoms of mustard flour to clog, and thus prevent them passing through the delicate sieves. Dry and warm, the several floors are pervaded, in the immediate neighbourhood of the various machines, with an impalpable dust which gilds the clothing of the workmen and titillates the nostrils and throat of the visitor unaccustomed to mustard in that form. So far as the manufacture of table mustard is concerned, the husk is done with, and treated as a residual—its future career being considered later on in this sketch.

This, roughly speaking, is the method by which the mustard flour is obtained, but the processes require, for their successful carrying out, the greatest skill and knowledge and long practical experience. The fine flour of mustard having been precipitated is ready for further manipulation. Wheeled in large tubs, mounted upon runners, from the mill through a tubular bridge spanning the tramway track into the packing department, the mustard flour is brought into contact with other manufactures in which the evidences of various contributory industries are so apparent as to demand attention before we can realise the whole extent of operations employed in the production of a packet of Colman's Mustard.

We have not hitherto alluded to the mixture of the flour of the brown and white varieties of seed. This varies in proportion to the different qualities of mustard required. The brown seed contains a substance known as myronic acid, which exists in combination with potash, and also another body called myrosin. When the flour of brown mustard seed is moistened with cold water a singular change takes place—the myrosin, which seems to act as a kind of ferment like diastase in malt, re-acts upon the myronate of potash and develops the volatile oil of mustard, an excessively pungent liquid, a mere drop of which applied to the skin raises a blister in a moment. White mustard contains practically no myronic acid, but it contains an acrid substance known as sinalbin, which is absent in the brown seed. The two flours must be thoroughly incorporated, to prevent a streaky or mottled appearance, which would seriously affect its commercial value. This, though apparently a simple operation, is in reality both a difficult and important one, as the manufacturer has two problems to solve: first, the development of the highest amount of the volatile flavouring essence; and secondly, to fix it so that this aromatic property shall be preserved. It is well known to the trade that the more delicate the aroma, and finer the quality of mustard, the more apt it is to deteriorate

from the rapid chemical and atmospheric changes which the delicate volatile oils undergo. In fact, the finer and purer the mustard, the sooner does it oxidize, the first stage of which is apparent in the dirty and somewhat objectionable brown tint it assumes. It will be readily seen that one of the greatest secrets of success lies in the judicious blending of the flour of the brown and white seeds, so as to develop to the highest extent the peculiar virtues of both. Each has totally distinct properties, which act and re-act beneficially upon one another. The white seed possesses but little pungency, and is comparatively insipid, but develops a peculiar ferment, which brings out fully the pungent flavour of the brown seed. It is this judicious blending which constitutes the great art of the mustard maker. The brown seed being more expensive than the white variety, is used sparingly in the lower-grade mustards of commerce. It follows, therefore, that the only guarantee of quality the consumer has, is the name of the manufacturer. A so-called "genuine" mustard can be made from seed of so low a quality, that a firm like Messrs. J. & J. Colman would only feel justified in using it for inferior grades. To be "genuine," therefore, is not necessarily a recommendation. At Carrow six grades are manufactured to meet the requirements and purses of the customers, three of which can be had either as pure or mixed mustard, and for these the same price is charged whether pure or so-called condiment is selected.

The lower qualities, containing minute particles of husk, retain more of the oil than the finer qualities, and consequently when packed would become agglutinated and lumpy. To prevent this agglutination in the lower qualities, and to make the finest grades which would otherwise be too pungent for the majority of consumers palatable, the manufacturer is compelled to introduce some innocuous foreign matter such as wheat flour, which is manufactured in an adjoining mill, a description of which will be found further on.

The illustration opposite represents one of the floors in the mustard mill where the separation of the flour of mustard from the husk is effected. A description of the process having already been given, no explanatory remarks are needed.

Before passing on, a word or two on the so-called adulteration of mustard is needed. Public analysts have strenuously endeavoured on many occasions to bring the Firm and their agents under the provisions of the Adulteration of Food and Drugs Act.

When this Act first came into force, analysts set up an ideal standard of purity and defined adulteration to be the *abstraction* from, or the *addition* to, an article of any substance with a view of lowering its quality. If they had used the words "*the addition or abstraction of any article that is directly or indirectly injurious to health*," no difficulty or misapprehension could have arisen. As it was, the doctors differed materially. Some contended that the facing of tea with innocent colouring matter in itself was as justifiable as the colouring of cheese by annatto. Dr. Stevenson, an analyst of the highest authority, thought that where mixing and colouring was *not done with the intention of defrauding*, and was not injurious in itself, it should not be interfered with, and that it would be useless to aim at a theoretical standard which it would be impossible to attain. Some extreme purists were for treating the addition of farina and saccharine to cocoas as adulteration within the meaning of the Act; whilst another eminent authority firmly denied that this could be the case, since additions are absolutely necessary to produce the articles of commerce known as soluble cocoa and table mustard. No one can call the addition of *necessary* foreign ingredients, such as farina and sugar to commercial cocoa, or farina to commercial mustard, when in suitable quantities, an adulteration. Neglect of this obvious rule has led to much needless and vexatious litigation. Fortunately, in such cases the Somerset House authorities in London, who constitute a Court of Appeal, take a broader and more liberal view, and have quashed many convictions. The composition of mustard flour is so little understood, even by many analysts, that in more than one instance Messrs. J. & J. Colman's "warranted pure" qualities have been certified as adulterated, and great trouble and expense have been incurred by the Firm in exposing error, much to the discomfiture of incompetent analysts. A case of this kind occurred at Bridgwater, in June, 1886, where the proceedings were stopped as soon as it was intimated that the analysis was disputed. The Firm have always honourably defended their agents when it has been proved that they sold the mustard as received, and supplied the purchaser with the notice of admixture which the law requires, and no conviction has ever been recorded against them.

The necessity of using some innocent ingredient which will absorb the excess of oil is shown by the fact, that in the Government Navy Victualling Yard, rice flour is used, and in some cases capsicum and ginger added.

TIN WORK SHOP.

JUST as we followed the mustard seed from the warehouse through the various processes of manufacture till it disappeared as mustard condiment in the packing department, so we will pursue a case of sheet tin from the Store through a number of mechanical operations till it also, in the form of circular, square, oval, or octagon canisters, reaches the same destination. In a lofty building of several large floors, the upper storeys being reached by a spiral stone staircase ascending between thick fire-proof walls, the tin shops are no less interesting than the mustard mill. Upon each floor there is an array of machines working with exactness and precision, beneath the overhead complicated shafting and belting. One is not prepared to find such exquisite machinery and so many individual operations pressed into the manufacture of so simple an article as a tin for holding mustard; eight different machines, however, are required to form and put together the three parts, body, top, and bottom.

Machine No. 1 cuts the sheets of tin into strips of a breadth equal to the length of the canister; machine No. 2 divides the strip into pieces of a width rather greater than its circumference; machine No. 3 turns up one edge, and turns down the other; machine No. 4 welds the clasped edges together, and strikes out the tin into the form required; machine No. 5 prepares narrow slips of tin; machine No. 6 punches from them circular pieces with upturned edges for bottoms; machine No. 7 produces lengths of tin slightly wider than No. 6, and machine No. 8, with one punch, extracts from them round pieces, and with another knocks down the half an inch of margin, and turns out finished lids. Several sets of each description of machine are employed in these different operations, which are performed with great rapidity. Two boys, for example,

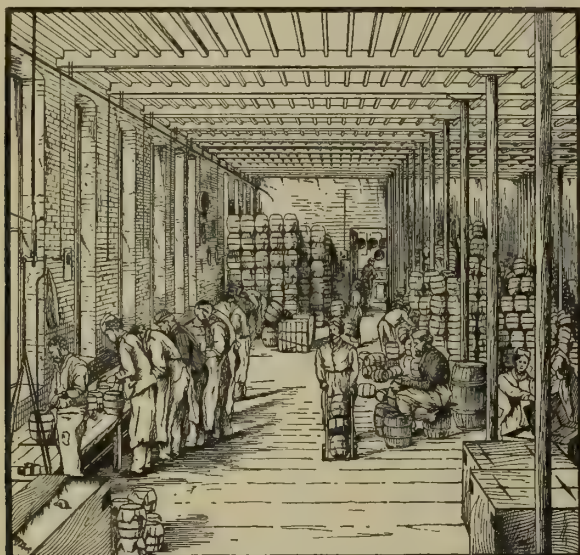
working at a machine which welds together the joint, and gives at the same time rigidity of form to the canisters, can turn out thirty-six gross in less than a working day. The bottoms are fastened to the canisters by means of special machinery made by the engineers employed on the Works. One of the most interesting sights in this department is to watch the manufacture of a small tin which is ultimately filled with an ounce of mustard, and known to the trade as the Penny Tin. The marvellous rapidity with which the boys make these tins fills one with astonishment, and has the appearance, in some instances, of legerdemain. On the decorated tins, the printing of which will be referred to later on, skilled workmen alone are employed, and a separate room is set apart for their use. Similar machines to those described in the boys' room are used, but seeing that these tins are to hold from four to six pounds weight of mustard, it is necessary that the joints should be more carefully finished, and soldering is necessary to make the various parts secure. The soldering-irons are kept constantly hot by means of gas and compressed air, and the dexterity with which the men use these, and the rapidity with which they turn out the finished tins, are only attained by long practical experience.

The number of tins made in this department amounts to many millions yearly. In an adjoining store-room the tins are closely and conveniently arranged, and are issued to the foremen of the packing departments as required. Some years ago this building—with its machinery and over half a million tins—was entirely destroyed by fire. To prevent as far as possible a similar occurrence, each floor has a hydrant with hose attached, and through loop-holes in the fire-proof tower alluded to, complete command of the building is insured, without danger to the firemen.

MUSTARD PACKING.

TO this department we will now direct our attention. Hither, bins on runners bring the mustard from the adjoining mustard mill, and lifts drop down the canisters from the store-room to be filled. Mustard packing is a business carried on upon several floors; boys fill and label the tins; girls make

careful packing. To accomplish this, older and steadier lads are engaged upon the work. As soon as a tin is filled, the inner lid is fastened down, and securely sealed with an impress of the "Bull's Head," the trade mark of the Firm. This is deemed necessary, as a guarantee that it contains "Colman's Mustard."



To prevent the delicate colour work being damaged by friction during transit, the tin is then wrapped in paper and put on one side until required by the packers.

Though the greater part of the manufactured mustard is sent out in tins, much is packed in casks manufactured at the cooperage. These vary in size from 6 lbs. to one of 144 lbs. As in the case of decorated tins, extra care is required in manipulating casks, and only experienced men are engaged upon the work. In a lofty room the mustard is weighed, the casks filled, lids carefully secured, and the quality stencilled upon them. Here may be seen hundreds of barrels all filled, piled one upon the other, and ready to be sent out as occasion requires. The illustration needs little or no explanation. The men on the left are all engaged weighing and packing, whilst those sitting down are occupied in stencilling upon the lid and side of the cask the quality of mustard it contains and the name of the manufacturer.

On other floors the filled mustard tins are put into wooden boxes, upon which are stencilled figures, indicating the order, date, and weights. These floors resemble the platforms of a goods department at a large railway terminus, except for the cleanliness and order, and a uniformity of structure in the piles of packages. They may indeed be regarded as goods platforms of the Great Eastern Railway, as the piles of packages are loaded directly from the floors into the trucks drawn up alongside on the tramway, the Company accepting the weights sent in by the Firm. Our canister or our cask of mustard is now ready for sale to the public, but has to pass through the hands of the wholesale provision dealer and the retail shopkeeper before it can reach the consumer.

This mustard has obtained unrivalled honours at International Exhibitions—London, 1862, the only Prize Medal; Dublin, 1865, and again in 1872, the only Prize Medals; Paris, 1867, the only Silver Medal and Highest Award; Moscow, 1872, the Grand Gold Medal; and the only Gold Medal, Paris, 1878.

PRINTING DEPARTMENT.

IN the manufacture of the large octagon canisters, decorated with the artistic designs so familiar to the public, the tin is subjected to a series of preliminary processes before it is cut into the required sizes, and made up. Let us follow these prepared lengths of tin through processes which fix upon them their ornamental designs. In an airy, well-lighted room, with a prospect of meadow, stream, and wooded upland, an artist prepares the design on stone and hands it over to the foreman of the printing and lithographic works, who prints off impressions with machines of the newest pattern. This paper has first to be calendered to impart the desired surface, and then undergoes special treatment before it is ready for the machine. As soon as the artistic design has been printed, the sheets are handed to the foreman of the adjoining room, by whom alternate layers of lithographs and slightly varnished sheets of tin are passed in a thick heap between the rollers of a pressing machine. This causes the pictures to adhere firmly to the surface of the metal. Immersed one by one in water, the paper rapidly becomes saturated, and leaves the metal, the design being indelibly fixed on the tin, perfect in every detail. Dried on racks in heated stoves, the sheets of tin are now ready for the mechanical operations described on the previous page.

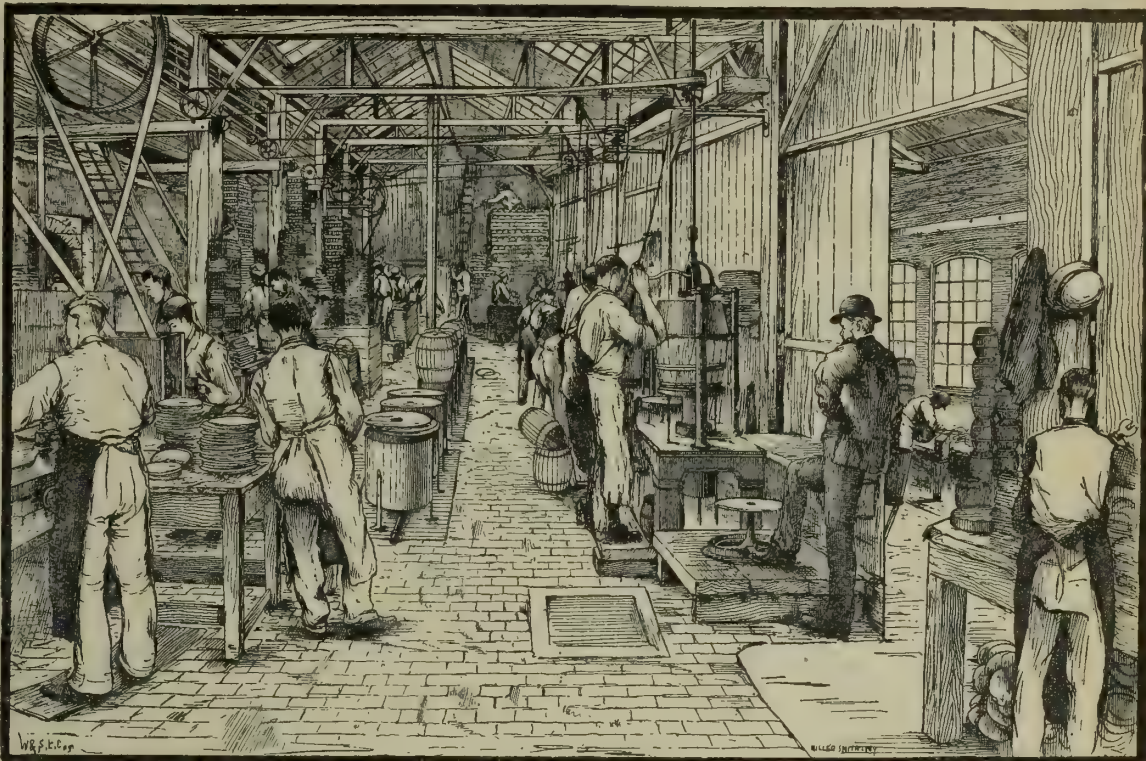
The large iron and wood tablets used in advertising Mustard, Starch, Corn Flour, and Blue throughout the United Kingdom, are all produced in this depart-

ment. Plant specially adapted for decorating iron, wood, glass, or other hard surfaces is in full operation. In the letterpress room are machines by which much of the fine colour work, so characteristic of Messrs. J. & J. Colman's labels, is produced.

The demand for labels, wrappers, etc., is immense, and although this department is unable through want of space to supply all that are wanted, yet it is able to print many of the millions required during the year, exclusive of a vast number of show-cards, tablets, and posters. As the sheets leave the printing machines they are at once transferred to the packing room, where by means of two powerful cutting machines of the most modern type, the employees constantly replenish the ever diminishing store of labels. This store is in charge of a responsible keeper whose sole duty is to issue labels to the various departments, and his record of the output is a check upon the number of canisters, tins, or starch-boxes filled. In addition to the printing of labels, etc., many of the books required by the Firm are here printed and bound, designs for labels engraved, and stereotyping carried on. The lithographic stones required are imported direct from the quarries, and two men are constantly engaged in grinding down uneven surfaces, or imparting the final polish by means of snake-stone. To ensure absolute cleanliness the entire building is lighted by electricity.

STEAM COOPERAGE

THE illustration here given represents this interesting department. We have already stated that a considerable quantity of mustard is sent out in bulk, as well as in packets or canisters. The former is to enable shopkeepers to sell small quantities by weight. Casks are manufactured at the cooperage in which to pack loose mustard; and the cooperage is as remarkable as many of the other departments of the Works, for the adaption of steam and hydraulic power to a number of machines, each constructed for the performance of a simple operation. Best Canadian oak is used for the manufacture of the casks. A powerful steam engine drives a bench saw which cuts the riven timber into staves, a machine which planes them, circular saws which cut them into lengths, and another machine which tapers the staves towards the ends. A lad "sets up" the staves inside an iron hoop and places them thus lightly held together over gas stoves, whose heat makes the wood slightly elastic. Subjected for a short time to this heat, they are put under a hydraulic press which forces on them a smaller iron hoop, and after another warming they are passed beneath other presses where more iron hoops are driven on, a few inches apart from each other. Cut with mathematical accuracy, and jammed together by machinery, the circle of staves is made water-tight. Placed in another machine a slot is cut within the rims for the insertion of the bottom and lid. The latter are each made from two pieces of oak, joined together by two headless nails, machines boring the holes into the sections, and closing them upon these fasteners. These hidden nails are the only pieces of metal left in the finished cask, for, as the cooper beats around them stout withes of elastic hazel, in which he dexterously cuts notches that interlock, the iron hoops, forced on by the hydraulic presses, are knocked away. Some thousands of casks, of various sizes, are manufactured weekly. A stranger would



naturally suppose that the heap of sawdust and shavings which accumulates in this department is wasted, or, at best, is sent to the furnaces, but this is not so. Put into bags or sacks, it finds its way to Great Yarmouth, where it is more profitably employed in the curing of herring; and it may be here incidentally men-

tioned, that, at Yarmouth, Messrs. J. & J. Colman have warehouses in which is stored raw material for manufacturing purposes, such as rice, soda, strawboards, etc.

OIL MILL.

WHILE the mustard is being sent abroad, or to the home markets, the husk which we left reduced to a comminuted condition is destined for still more dreadful ordeals. Conveyed to the basement of the mill it is ground to powder beneath the rolling of ponderous edge stones. The powder is then placed in steam-jacketed cylinders for the purpose of opening the cells from which the oil, a valuable residual, may be expressed. The extraction of the oil is effected after the well-sweated powder has been put into long bags and placed in a hydraulic press. Under a pressure of some two hundred tons, the oil exudes from the amorphous contents of the bags, which, when emptied, yield a hard, corrugated cake, sold to farmers as a manure, at about £3 to £3 10s. per ton. Much of this cake finds its way to France, where it is in great request as a fertilizer in vineyards. It is no uncommon sight to see hundreds of tons of this cake piled up to the very ceiling, in the basement of this building. The escaping oil falls into a large cistern, from which it is pumped into one of twenty-two vats, and partially refined, a process which is completed in half-a-dozen tanks, each of which would make a small swimming bath. Here it remains for some weeks, subjected to a heat of one hundred degrees. Both the refined oil and the precipitated fatty matter are in demand by manufacturers in the north of England, the former being used both as a lubricant and for lighting purposes. Its value depends upon the condition of the Oil market, the price ranging from £22 to £25 per ton.

This oil has also been found most efficacious in the treatment of rheumatic affections, and for many years thousands of applicants were annually supplied gratuitously. An announcement in *Truth*, in December of 1885, so considerably increased the number of applications that, in self-defence, Messrs. J. & J. Colman were obliged to withdraw the concessions made, indiscriminate gratuitous distribution being no longer practicable. They have now introduced a specially prepared article of greatly increased pungency, which is supplied to the public through grocers and druggists. Many unsolicited testimonials as to its efficacy have been received, and by the steady sale it would seem as if the "Concentrated Mustard Oil" had now found a permanent place amongst our so-called "household remedies."

The valuable properties of pure mustard as a rubefacient led the firm to introduce their "Sinapism" or New Mustard Plaster. The greatest care is exercised in the manufacture to ensure a thoroughly reliable article. The prepared mustard is placed between two pieces of linen and then passed through an embossing machine, after which the sheet is cut into squares. These are dried and packed in tinfoil ready for use. The special characteristics claimed for these Sinapisms over all other kinds of mustard plasters, are rapidity of application, cleanliness in use, and certainty of prompt action when applied.

FLOUR MILL.

IN this large mill is manufactured the flour required in the Mustard Department, and to which reference was made on page 7. It has a fine river frontage, affording a ready means of carrying goods by barges or wherries, and is also connected by rail with the Great Eastern system. This mill, which at one time worked with thirteen pairs of stones, has recently adopted the Simon's System of Roller Milling, with the latest modern appliances. Fifteen sacks of the finest flour are manufactured each hour, and to keep this machinery in active operation no less than 3,000 sacks of wheat are required weekly.

The wheat when thoroughly washed and dried is conveyed by a series of spiral worms to wheat-cleaning machinery, where it is passed on to barley and cockle cylinders, which remove the oats, barley, rye, and small seeds. It then passes over a magnetic separator, to remove nails, etc., after which it is again conveyed by elevators and deposited into bins. From these bins the grain is measured and mixed off in proportions rendered necessary in the process of manufacture.

The process of reducing this wheat into flour and offals is carried out in the following manner: The cleaned wheat is drawn off from one of the four clean wheat bins, and is weighed on an automatic weighing machine, whence it goes to the break rolls. After passing through the first break rolls, the product is lifted up to the top of the mill by an elevator and falls into the first break rotary scalper, which separates the small grits and flour from the partially broken grain. The partly broken grain passes on to the second break rolls, which reduce the wheat a little more. After passing through these, the material is again lifted up as previously to two second break rotary scalpings as before. This process is repeated in the third and fourth breaks, each break gradually reducing the wheat until all the floury material is removed from the bran. The cleaned bran, after leaving the fifth break roll, passes into two bran dusters, consisting of a conical cylinder covered

with very fine wire. The bran, after all the remaining portion of the flour has been removed, passes to the flour warehouse, where it is sacked off, weighed and made ready for delivery. The number of machines used to this stage in the mill is sixteen double sets of roller mills, four rotary scalpings, two scalping reels and two bran dusters.

Having completed the break process, there remain the chop material, known as semolina, middlings, dust and flour (and with these are mixed up small particles of bran, which have passed through the sieves to be dealt with). The semolina which has been separated by the double scalpings from the flour, dust and middlings, passes direct on to seven semolina purifiers. The purified semolina, which has come through the sieve, now falls into the reduction rollers, where it is passed between smooth chilled iron rollers, which crush it into flour. It is then elevated to the centrifugal flour-dressing machines. The fine flour obtained from these machines is conveyed to the flour sack. Any material too coarse to go through the silk is tailed over the machine, when it is repurified and sent to more reducing rolls, where the action is repeated as before, and so on until nothing is left but offals. The finer portion of the chop, consisting of flour and middlings, is taken to hexagonal silk reels, and the flour sifts through, the larger particles of middlings tail over and are sent to purifiers, then to rollers to be reduced, and finally to centrifugal silk reels to be dressed. All the flour, as it comes from these dressing machines, falls into worm conveyors, which carry it into the flour warehouse to the packing machines, where it is sacked off, weighed, labelled, and made ready for delivery.

The quality of this flour is of the finest, fully maintaining the reputation of the firm in this branch of manufacture. Not only is it supplied to the bakers for miles around, but also in small bags of from 5 to 6 lbs. in weight to grocers for retail use in different parts of the country.

SAW MILLS AND WOOD BOX SHOP.

TO meet with promptness the orders pouring in from all parts of the world, the deal boxes in which the various goods are packed are made on the Works. From lofty stacks of well-seasoned timber, covering six acres of ground, the sawyers draw their daily supply of deals. Hundreds of deals pass daily

great industry. From the circular saws, some sections of wood are submitted to the action of beautiful mortise and tenon-cutting machines if designed for export cases, others to that of simpler machines which chamfer the edges if intended for small boxes. Four machines nail the rough boxes together. Complex in

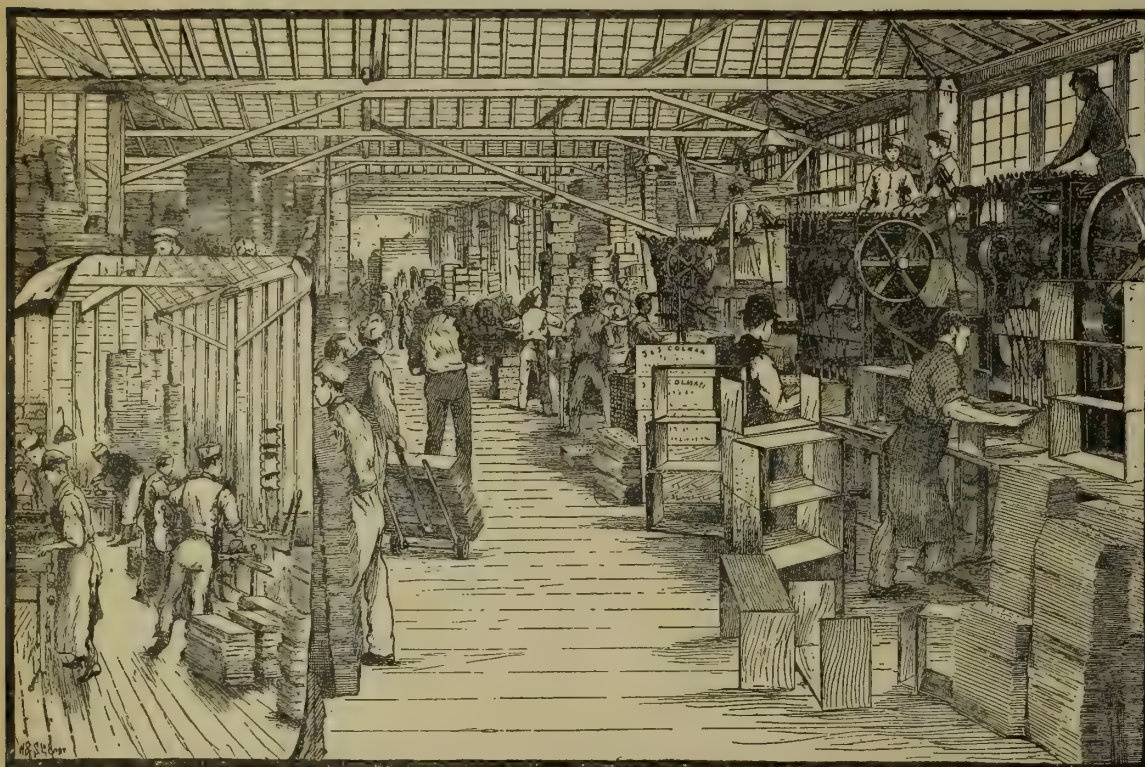
construction, these nailing machines are simple in action. A number of little cups fixed upon an endless band are fed with nails by a boy, and as the band is slowly propelled to the front of the machine the nails drop down tubes, beneath which another lad holds, in previously adjusted slides, the two pieces of wood, and the nails are driven home by simultaneous blows. The nailing is distributed among these machines, two fastening together ends and sides, and two knocking on the bottoms. When all these various processes have been completed, it is an easy matter to join the pieces, which fit together like a Chinese puzzle, only with far greater exactness. The larger boxes are fitted together by joiners who, like the bees, work in cells or apartments whose walls are the fruits of their labours. In the illustration given here these nailing machines will be seen on the right, but only a faint impression is conveyed of the busy scene this department affords.

To give some idea of the work done it is only necessary to say that nearly ninety-five thousand boxes are turned out monthly, in which to pack the Mustard, Starch, Corn Flour, and Blue. The best wood working machinery produced by Ransomes, Worsams, and other eminent makers is used.

The printing of the ends and sides of the boxes is done before they are pieced together, by means of a somewhat novel form of cylinder press from brass-cut type. The machine keeps two boys, one feeder and one taker-off, constantly at work; the first boy

puts a pile of slabs on the table, and the bottom slab in every case travels under the cylinder, and comes out with the world-renowned name printed upon it.

The drawing of this interesting process will be found in the left-hand corner of the preceding illustration.



STARCH FACTORY.

THIS factory has nine acres of flooring. Most persons are doubtless aware that starch is contained in larger or smaller quantity in most seeds, fruits, and roots. The manufacturer must, however, select those articles which contain the finest quality and the largest quantity of starch. Among these, rice, wheat, maize, and potatoes may be regarded as standing in the front rank. Messrs.

J. & J. Colman manufacture entirely from rice, chiefly grown in Bengal and Madras. Great care and experience are required in the selection and grouping of the various qualities of rice, in order that the product may be of a uniformly good quality and colour. The rice arrives in bags made of gunny, holding from one to two cwts. It is at once carefully dressed and winnowed through sieves properly arranged for this purpose, to free it from every particle of dust and dirt contracted during the somewhat careless process of harvesting. It then finds its way to a room, where, in order to soften it, and thus to render the operation of grinding more easy, it is subjected to a steeping process. After some hours the rice in its softened condition is finely ground by ordinary mill-stones, similar to those generally used for grinding flour. From fifty to one hundred pairs of these are constantly at work night and day in the starch department. The ground rice issues from the stones in a thin stream of about the consistency of cream, its constituent parts being starch, cellulose, or as it is technically called "fibre," and gluten. In order to separate the starch from the other substances, the ground rice is run into large wooden vats, where it is agitated in water for some time and allowed to stand, when the cellulose, or "fibre," and gluten gradually settle to the bottom of the vessel, leaving the starch in suspension in the water above. By means of valves this is then drawn off, and the starch is allowed to deposit in large shallow zinc vats. The cellulose, or fibre, and the gluten, which are regarded as by-products, are carefully washed, and the water removed from the material by pressure. Square cakes are thus formed, which are sold as cattle food, containing, as they do,

excellent flesh and muscle-forming properties. To return to the starch. As soon as the deposition has taken place in the zinc vats, the water is drawn off, and the starch is found in a thick layer on the floor of the vat in a semi-solid and pure state. It is then placed in long narrow boxes made of wood, perforated with numerous holes, and lined with a cloth of fine texture, specially made for the pur-



pose. Here it remains until the moisture drains out and starch has become quite solid, although still retaining a considerable quantity of water. As soon as

it has become sufficiently hard it is removed from the boxes, and each long block is equally divided into eleven smaller ones, measuring about six inches each way. These blocks or cubes are then removed to the finishing room represented in the illustration on preceding page. The doors leading from the ovens in which the cubes have been subjected to the preliminary drying process, will be observed on the left. Next to these ovens are tables on which the cubes are placed about three deep, to be ready for the cleaning or shaping process, with which operation all the girls seen on the left of the illustration are occupied. This shaping and cleaning is performed by means of a broad sharp knife, and it takes the girls some weeks before they are able to turn out the cubes clean, of the proper shape, and at the same time in a rapid manner. The cubes are next transferred to the benches seen on the right

half of the illustration. Here they are rapidly papered (an operation requiring considerable dexterity), bound up with specially made twine, labelled and placed in kilns for the completion of the drying process. The doors of some of these kilns may be seen open on the extreme right.

In the process of drying, which takes several days to complete, a contraction takes place, which has received the technical misnomer of "crystallizing," and when the cube has, so to speak, crystallized quite through, the starch is ready for the warehouse. There are three of these, each capable of holding, if required, about one thousand tons. To them the papers containing the dried blocks of starch are now removed, and placed in large stacks or piles, each stack representing from ten to fifteen tons.

CARD-BOARD BOX AND STARCH-PACKING DEPARTMENT.

STARCH is sent out in various ways to suit customers. If the papered cubes are required, they are neatly labelled, and placed in strong deal packing cases—the larger quantity of starch sent out being in this form. For the fancy trade, handsomely made card-board boxes, decorated with tasteful

wrappers, and pictures of an ornamental character, are produced in all sizes and weights from 4 lbs. down to 1 oz. Our illustration gives a peep into the card-board box department, and the various operations required to produce the boxes. Girls only are employed, and their comfort and well-being is ensured by the supervision of a respectable forewoman, who exercises a strict though kindly discipline on those placed under her charge. On the left the lids are being prepared, whilst in the centre the bodies and bottoms are being rapidly manipulated. On the right will be seen the finished boxes and lids placed in stacks for drying before being fitted together. Ingenious machinery is in use for cutting and shaping the card-boards, wood-pulp boards, etc., which very materially contributes to the rapidity with which the boxes are turned out. Part of the machinery is similar to that employed in the tin-box department, the only difference being that card-board is used instead of tin plates. Perhaps the most interesting machine is one called the "guillotine," whose murderous-looking blade cuts its way with irresistible power through the piles of card-board placed beneath it.

Every size is kept by itself, and on each pile is a label showing the number of boxes it contains. Girls from the adjoining packing-room remove them as required, and to this department we will now wend our way. A most pleasing impression is made as we enter the room, which presents a hazy appearance through the starch dust that pervades it in all directions. As this settles on the hair of the workers it gives them a look which reminds one of bygone days, when powdering the hair was considered fashionable. To judge from appearances, the girls are healthy, happy and comfortable enough. Men bring from the cellars beneath the papered cubes of starch, which the girls immediately seize.

The string is cut, the paper removed and the contents shot into a large bin, which in this way is being constantly replenished. The work is done in gangs, each gang consisting of eleven girls. No. 1 fills the box, which No. 2 weighs and No. 3 checks to ensure correct weight, No. 4 pastes the wrapper, which Nos. 5, 6, and 7



put on. The box is now ready for the picture which No. 8 has pasted, and which Nos. 9 and 10 put on, the final touches being imparted by No. 11, who also puts the boxes on benches to dry, a process which occupies twenty-four hours.

In this department the greatest care and attention are bestowed upon the "get-up" of the boxes in a neat and at the same time attractive manner. It is not at all an uncommon thing for the staff in this section of the Starch Department to turn out from 250,000 to 400,000 boxes of various sizes in one week, thus finding employment for some five or six hundred women and girls. A peep into the label-room shows the foreman and his assistant busily engaged in preparing assortment of pictures, which are handed over to the girls through a small wicket as required. This store seldom contains less than 23,000,000 labels. Both the box-making and filling rooms are lighted by electricity, some hundreds of the Swan incandescent lamps being used. The steam-power absorbed by the Starch Department is supplied by four very large steel boilers of the newest type, fitted with automatic self-feeding and stoking apparatus, and actuating two large horizontal steam engines, capable of giving out some six or seven hundred horse-power. The total number of hands employed in the manufacture of starch varies from eight hundred to one thousand.

The opposite illustration needs no explanation.

The following medals have been obtained by this Firm at exhibitions in recognition of the excellence of their starch: London, 1851; London, 1862; Dublin, 1865; Paris, 1867; Only Grand Gold Medal, Moscow, 1872; First-Class Prize Medal, Vienna, 1873; Only Gold Medal, Paris, 1878; Only Gold Medal, Edinburgh, 1886.



CORN FLOUR.

IN addition to Mustard and Starch, Messrs. J. & J. Colman manufacture a delicious Corn Flour, which is sold to the public as "Colman's British Corn Flour." It is carefully prepared by specially constructed machinery, from the most delicate portions of the rice. Every utensil or vessel used in the course of manufacture of this article of food is kept most scrupulously clean, and great care and attention are bestowed upon the drying, grinding and dressing processes; hence the flour, as offered to the public, is found to possess qualities of the highest merit and excellence. The following is an extract from the "Lancet," the chief organ of the Medical profession of the United Kingdom:—

BLUE MILL.

IN this large building may be seen in full operation the process of manufacturing Laundry Blues, from the raw Indigo or Ultramarine, into thumb, square, oblong, and ball-shaped packages bearing the name of "Colman."

It must not be supposed that the blue for domestic purposes is generally pure Indigo or Ultramarine, though Messrs. J. & J. Colman have recently introduced an Oblong-shaped Azure blue which is guaranteed to be absolutely pure. Various ingredients are usually mixed with the raw material; each manufacturer having his own particular recipe or trade secret. These additions, with the raw Indigo or Ultramarine, are mixed together by means of ponderous edge-stones. Our illustration represents the basement floor of the mill where these stones are working.

In the manufacture of Indigo or Thumb Blue, as soon as a thorough incorporation of the ingredients has taken place, the materials, reduced to the consistency of stiff clay, are handed to a number of girls, who weigh, roll, and cut into small pieces by means of cutting machines. The cut pieces are then pressed between the thumb and fore-finger (hence the name) and deposited on trays. When filled, the trays are taken to the drying-room, where the blue remains about a month. It is essential that a low and even temperature should be maintained throughout the drying process, otherwise much of the blue would break and have to be remade. Once thoroughly dry, the Indigo is brought to the rouncing or polishing room, where all dust and fungoid growths are removed by brushing machines. This done, the "thumbs" are placed in long leather bags containing bronzing powder and kept in constant oscillation, a process which imparts the metallic lustre characteristic of Indigo laundry blue.

Ultramarine Blues are manufactured on a somewhat different system. The ingredients, after being thoroughly mixed together by means of edge-stones, are passed through sieves and, in the form of fine powder, handed to a number of boys. One boy weighs a stated quantity, which two other boys scrape into a given number of moulds. In these moulds the powder is subjected to great pressure, under which it assumes the familiar sharply defined square

"It makes with milk or eggs, or with Liebig's extract of flesh, and boiling water, a delicious and wholesome food. In the hospital and sick room Colman's flour will, we believe, soon be thoroughly appreciated. It is admirably adapted as an article of food for infants and young children when combined with milk. We have satisfaction in noticing this preparation on account of its sterling qualities."

High testimony has been given by Drs. Lankester, Hassall, Cameron, and Muspratt as to its purity and genuineness; and for these properties, it obtained the Only Grand Silver Medal, Moscow, 1872; and the Only Medal for Progress, Vienna, 1873; these being the highest honours awarded for Corn Flour.

shape. As the squares leave the machine a lad places them on trays and conveys them to the drying-room. Once thoroughly dry, the squares of blue are wrapped in paper and made up into 1-lb., $\frac{1}{2}$ -lb., and $\frac{1}{4}$ -lb. packets and labelled. This part of the work is done by girls. A small sketch of the press room will be found in the left-hand corner of the illustration.

For the general excellence of their Indigo and Azure Blues, Messrs. J. & J.



Colman have obtained the following awards: Gold Medal, Moscow, 1872, and the Only Medal, Paris, 1878, whilst the superiority of their No. 1 Azure Blue has secured its adoption in Her Majesty's laundry.

A FEW words about the directorate, the brain, of this industrial giant, will naturally be expected. Its seat is the offices of Carrow and 108 Cannon St., London, which are linked together by electric wire. These offices are allotted to chiefs of departments, each with a staff of clerks. Here, again, in the purely intellectual, as in the mechanical domain, there is division and sub-division of labour. All parts of the Works are brought into direct communication with the offices by telephones. The two thousand and some hundreds of workers at Carrow may, not inaptly, be compared to a well-equipped, industrial army, divided into its regiments, companies, sub-divisions, and sections, each with its appointed officers, receiving orders from the general's quarters, and carrying them into effect with despatch and fidelity. Throughout the Works may be noticed a feeling of pride in the monuments of peaceful victories. Most widely known of the members of the Firm is the senior partner, Mr. Jeremiah James Colman, who has held the highest posts of honour it is possible for his fellow-citizens to confer upon him, and who is one of their representatives in the Imperial Parliament, and a Knight of the Legion of Honour.

The Carrow Works afford the interesting spectacle of many trades being carried on in close proximity to each other. Here may be seen in large well-appointed premises, comprising a foundry, smithies, tinmen's workshops, saw mills, carpenters' shops, cooperages, and printing works, skilled artisans and labourers employed upon some special work, the combined results of their efforts being the tins, boxes, and labels bearing the name of "Colman." With all these resources at hand the largest order can be executed with a promptness and punctuality which nothing but some extraordinary circumstance outside all business calculations can prevent, and the work has that superiority only attained by the constant application to one particular description of labour.

The power for working the machinery and heating the whole of these extensive Works by hot water arrangement is generated by nineteen boilers of the best type. The chief motors are three vertical beam engines working up to one hundred and eighty horse-power each, several very large horizontal and many other engines of smaller power. In addition there are the hydraulic presses and lifts, by Ellingtons; the force for working these is derived from a large tank at the top of a water tower. By a reciprocating action, the water used in the lifts and capstans is immediately replaced by means of a small pumping engine.

The staff of the engineers' shop comprises eighty skilled workmen, including draughtsmen, pattern makers, and moulders. The most recent wood and metal-working tools, with Nasmyth's hammers, forges, and furnaces, are comprised in this department, so that the firm is capable of making the most complex and powerful machinery. There are lathes of all sizes, several milling machines, punching machines, and a travelling crane in this busy engineers' shop.

It is evident that an enormous stock of raw material, such as timber, coal, iron, steel, tin, lead, etc., must be readily accessible for the uninterrupted employment of the engineers, sawyers, carpenters, tinmen, printers, etc. From an extensive coal-yard the stokers and firemen obtain their necessary fuel; and from a Store, which has a floorage of 12,000 superficial feet, mechanics renew through the foreman of departments their stock of materials, whether it be a ton of iron or a pound of nails, a case of sheet tin or a hundredweight of twine. Every description of goods sold by oilmen, colourmen, and hardware dealers is kept in stock in these stores, on a scale only to be equalled in large wholesale houses. Hundreds of tons of iron, steel, and lead, thousands of cases of tin directly imported from Wales, many tons of nails, glue, packing thread, etc., huge tanks containing many descriptions of oil, bushels of screws, nuts, and rivets, and brushes, gas fittings, plumbers' and painters' materials in quantities unknown in many shops. This huge multifarious stock is, however, so arranged that the storekeeper and his assistants are able to execute with promptness the written order of any foreman.

Considering the immense amount of the Firm's turn-out, the wonderful combination of every kind of talent, all engaged in one common object, and the diverse machinery employed in this vast human hive of industry, we may well, and not irreverently, compare it to the Scriptural mustard-tree. If *Sinapis alba* or *Sinapis nigra* is unlike *Salvadora persica*, the supposed mustard of the parable, in that it is not "the greatest among herbs," and becometh not "a tree, so that the birds of the air come and lodge in the branches thereof," its small seeds have within them, as we have seen, the germs of a wondrous growth—a colossal industry with great branches, from which thousands obtain the means, not only for procuring shelter, but food and raiment. Evolution has accomplished growth at Carrow Works; its evidences are manifest. Forms of industry unknown to previous generations have been evolved from the simple operation of extracting the flour from the seed of a humble herb. The potentialities of a grain of mustard are indeed marvellous.

* The OLD WOODEN BUCKET MUST GO *
Indurated Fibre Ware.



NO HOOPS,
 NO JOINTS, LEAK,
 CANNOT SWELL, OR
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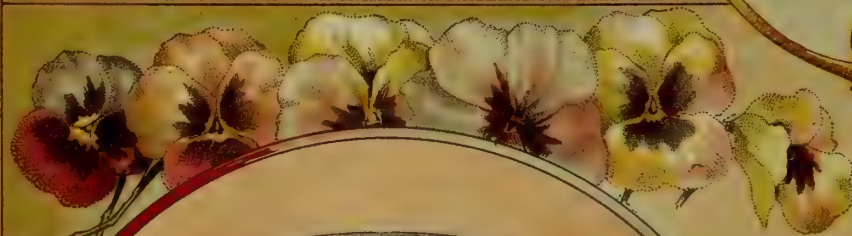
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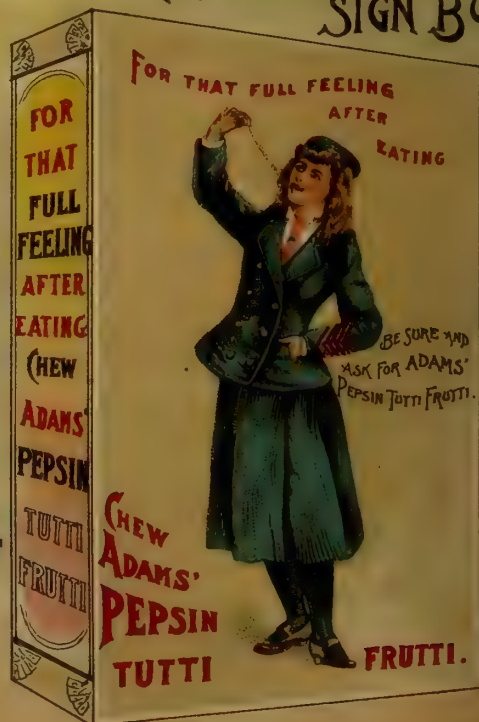
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IT DOES NOT PAY TO RECOMMEND INFERIOR GOODS
EVEN IF A LARGER PROFIT IS MADE.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY \$200 PER YEAR

VOL. VI.

TORONTO, OCTOBER 14, 1892.

No. 42

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Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

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1878 CROSS OF THE LEGION OF HONOUR

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RAILROAD AND STEAMSHIP
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Manufacturers of High Grade Patents, Strong Bakers,
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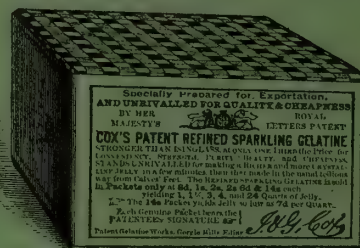
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TEAS---*Of all descriptions and values. Ask for Samples.*

SUGARS---*Large stocks bought before the late advance.*

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FRUITS---*Of all kinds, landing ex direct Steamer "Avlona."*

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100 CRATES

Self Sealing London Stone Fruit Jar

Special trade discount till 15th Sept., twenty per cent.

30 Crates 14 oz. Self Sealing Jam Jars. 25 per cent. discount nett till 15th Sept. 3 gross in crate.

100 CRATES

Dominion Fruit Jar

Discount 10 per cent, till 15th Sept.

Fruit Jars with Corks, Pickle and Preserving Jars with Stone Covers. Special trade discount till further notice 10 per cent.



GLASS BROS & CO., - - London, Ont.

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Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, OCTOBER 14, 1892.

No. 42

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
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A year ago methods of road-making appeared to be on the brink of a transition in Nova Scotia, but now they seem to be as conservative as ever. At the last session of the legislature of that province the inception of a reform was effected. An Act was passed, which left it permissive with municipalities to substitute, by direct vote of the people, a road tax for statute labor. The first township elections since the passage of that Act are now being prepared for, and only in one municipality, that of Digby, has it been decided to vote on the matter. The people appear to be perfectly satisfied to leave the condition of the roads in the hands of the pathmasters. It is a pity there was not more of an inclination to give the tax-system a trial, as the adoption of it by a few municipalities might show effects that would influence others to introduce it. The people dislike any addition to their taxes and will usually render service in preference to paying for it. In the same way the Canadian citizen will sooner render a hand in the national defence than help to pay for the support of a professional class devoted to that service. But

the Canadian citizen makes a better soldier than roadmaker.

* * *

The United States refiners failed to keep pace with the demand for sugar in their country because that demand was almost at the maximum point, and because alarm at the cholera excluded beet sugar and reduced the refiners to dependence upon cane for their raw supply. Not only did this cause a shortage in the production of domestic refined, but it also raised the price. That is how it came that Canadian refiners were able to find a market in the United States for large quantities of their product. But it was not expected that they would have the sugar to sell. The same causes were naturally looked for to produce parallel effects in this country and the United States. The virtual embargo on beet root restricted our supply of raw as it did that of the United States, the advance in cane was no respecter of nationalities, being as much for the Canadian as for the United States refiner, while the demand here, as well as across the border, was at high tide. It would therefore seem that our refiners were not favorably situated to take advantage of the spare demand on the other side of the line. But they were. They have to buy their sugar six months ahead of delivery and had received liberal supplies before the advance in the United States. They had since last spring been selling sugar at lower prices than United States refiners were getting. They consequently seized the opportunity to increase their season's sales and to improve on the home price. They did both, and the chance to do so came in just when the stimulus of our late fruits began to wane.

* * *

To be able to submit at all times to an inflexible rule shows a capacity for discipline, but the moralists have probably lauded this virtue too much. The people who are the

slaves of rules in practices relating to health, business, domestic or social life, are the people who get into ruts and become so staidly conservative that they are often disrespectfully alluded to as old fogies. Rules hedge in their very existence, and with self-defined bounds and limits on all sides to their discretion they lose their faculty of judging because they cease to exercise it. People become helpless when they reduce themselves to the state of a mere cog in a wheel. There is one supreme rule for the business man, and that is make full and constant use of your judgment and common sense. Every case has in itself the conditions to determine one's course of conduct, and it is foolish to be pledged to one invariable line of action. The ascendancy of the rule is the tyranny of theory. Practical people deal with individual cases on their merits and do not submit to dogmatism. The people who accustom themselves to try each question on its own merits, not by the prepossession of some pet generalization, become agile-minded, and usually can trust themselves to have the right answer for the right occasion. It is impossible for a man, in the ordinary circumstances of business, to do much by machine methods. In the operation of even the most salutary rules there must be some latitude left for exceptions. To make it a hard and fast practice to insist on spot cash for all goods in all circumstances is not wise. Sickness, misfortune, extreme poverty, forgetfulness of one's purse, and many an other imperative necessity for making allowances may confront the storekeeper, and ask him to waive his rule in favor of a perfectly honest and solvent customer. The man who has the fortitude to say "no" in all these circumstances may be a Spartan, but is not a politic business man. The resolve to mark every article overtly with its price or not to mark any article so, is equally open to objection.

There is many an article that it is wiser not to parade the price upon, as it may at once challenge comparison, to its disadvantage, with some one else's price, and may retard the selling of the article or may necessitate an ignominious retreat from the price. But because these considerations happen to apply to certain lines in stock, that is no reason why their application should be deemed universal. It may be as good policy to mark conspicuously some goods as to leave some others unmarked. Comparison, it may be apparent, will be favorable as against a competitor's prices. In many other questions besides that between cash and credit, marking and not marking, the merchant will perceive the value of leaving his liberty untrammelled. The free play of his discretion is of the utmost value to a man in business nowadays. The widest scope is needed for the fullest success. Some men name a price, and make this quotation an ultimatum. There is no reason why they should always or even often follow this cast iron habit. Others make it a rule to begin a little higher than they mean to end. This too ought to be sparingly and not generally practised. Something must be left for presence of mind.

* * *

We say a man has failed because he gave credit too freely, when perhaps the real reason was that he lost control of his accounts. Another man is said to have failed because his expenses were excessive, whereas if he had kept his profit and loss account well under his eye, he would have come out all right. Some one else fails because too much of his money is in some outside investment, but if his business had been cast in a proper framework of bookkeeping, the money would not have gone out. In nearly every specific form to which a cause of failure is referable, there is a possibility of bad bookkeeping being involved. It is therefore not improbable that it is as fertile a cause of failure in this country as it is in England, and a far more cardinal cause than any other except long and lax credit. It is a pity that every merchant had not the benefit of a through drill in an office before undertaking business on his own account, that he might acquire the systematic habits which control the conscience of the veteran accountant. Such a training would not only make the merchant orderly in his books and commercial methods, but would put him under the influence of ideas that would combat the

temptation to be over-indulgent with creditors. It is not the men who have most need of money that are the best collectors, but it is the men who have the strictest sense of business tidiness. These men do not feel that their bookkeeping is complete until every account is balanced by payment. System makes them better collectors than necessity makes others.

EVAPORATED AND SUN-DRIED APPLES.

The present phase of the market for the new pack of evaporated apples is a merely tentative one. It is simply a matter of trial offers and bids, and scarcely any of the figures quoted have a substantial basis in a real transaction. The market, like water, always finds its level, however, and the demand when once started will soon bring into equilibrium the diverse quotations that are now to be heard. Some want 9c., some ask 8c., others would be content with 9c. The best test of the tendency of price is in what has actually been paid, and 6¾c. is known to have been taken for November delivery. There is every reason for believing that the centre of gravity is rather low down in the scale of prices. The apple crop is large, in volume probably not much below that of last year. But in quality it undoubtedly is below last year's average. There is a large proportion of the apple crop whose appearance will be against its marketing in the whole state, a great deal of the fruit being marked with specks and spots. Last year such blemishes were almost rare. This will increase the raw material for evaporated apples, dried apples, jelly and cider, but the greater part of the fruit so unfit for shipment will be made into evaporated fruit, as it is the most staple product of that class of apples. A further reason for supposing that much of this raw material will be evaporated, is the fact that evaporated apples are the best paying product when they can command even three or four cents below the highest prices that have been paid in past years. At 9c. they afford a handsome profit to the packer. There was a feeling in the latter part of June and in July that apples would be scarce. This led to several new evaporating being started, the prospective pack being estimated so valuable a property that it was deemed a good thing to have a share in. The orchards have been better than their promise and the pack is almost certain to be large. In addition to the above

mentioned temptation, people were led to start evaporators by the openings that it afforded for small capital. The number of evaporators is swollen also by additions from the United States, packers having come over from New York State and put up buildings here, because of a short crop in their own country. It appears reasonable to suppose that the market for the coming year will bear a pretty general resemblance to that of the year just passed. The one circumstance that might favor slightly better prices is the shortage in the production of California evaporated fruits, which, last year being plentiful and cheap, were on a footing of rivalry with our evaporated apples.

From last year we have a surplus of evaporated apples. Though the pack in the United States will be curtailed by the shortage in the crop, the diminished export market will offset that. Germany has debarred United States evaporated apples, because 95 per cent. of their factories evaporated on zinc trays, and the fruit itself was shown upon frequent analysis to yield zinc oxide, a sure poison.

The production of evaporated apples is a large and important industry, but like some other important industries, it is not in the hands of business men. It is so simple a matter to turn from farming or something else to evaporating, that the business requirements are overlooked. That explains the disparity between quotations, and the general aiming over the head of the demand at the opening of the market. It explains also many other unmercantile phenomena in the evaporated apple trade, such as hedging and quibbling after an offer is closed with, toying with a bid to see if anything better can be done, and then in default of better or in certainty of worse, sending along the fruit when the market has taken a drop, and the tenderer has dismissed the matter from his mind. This is too artful for business men. They have a dickering way of feeling the market that is exasperating to dealers, and their quotations appear to have no basis either in cost of production or in calculations based upon the state of the market.

In dried apples the greed of producers, rather than the relation of supply to demand, rules their ideas as to price. About two months ago a spurt took place in the market, and the price went up from a dull 3½c. to a temporarily firm 4¾ to 5c. Then holders became tenacious, though they had no insight into the market to justify their refusing so good a chance to sell. It happened that the apples were wanted for experimental purposes in certain United States distilleries, and that transient demand soon fell away. Now the holders of dried apples would accept 4c. There is a good deal of old dried stock scattered over the country. The call for lumber regions will soon create a market, but there seems little warrant for expecting high prices.

SPECULATION IN CANNED SALMON.

There are prospects of some big profits being made by wide awake operators in the east, Montreal especially, on canned Pacific coast salmon, if everything turns out right. Prices opened reasonably low and the speculators in question booked a round lot of stock, it is understood away up in the thousands of cases. They did this in spite of the news of a large pack, and if present indications are any criterion it has been a nice turn of business for them. The trade generally, although disposed to operate ahead to a reasonable extent, did not exhibit any particular anxiety until values at primary points commenced to advance. Then those who tried to secure supplies found out that others were ahead of them and accordingly had to pay the advanced cost. Each week brought stronger advices, news not calculated to give peace of mind to the dilatory ones, and this week the news is even more bullish in tone. Advices recently from canners to agents in Montreal said that supplies on the coast had been totally taken up and that there was nothing now available that could be laid down in Montreal at less than \$1.40 to \$1.45 for red salmon and \$1.37½ for pink. This news was greeted with broad grins of satisfaction by those who had got in their orders at \$1.10 or thereabouts, for the handsome margin they have to work on is apparent at a glance by a comparison of the two prices. In fact although there is a disposition to hold, reports have it that lots have been booked already for a turnover at an advance of almost 40c. per case on what they cost laid down. Even if prices do stiffen the sellers have nothing to complain of, for if a merchant can show a return of almost 25 per cent on all his investments, his balance sheet at the end of the year is likely to present some gratifying figures on the right side of the ledger.

THE SITUATION IN VALENCIA RAISINS.

There have been lively times in the dried fruit market, at Montreal, and late news was not pleasing to some speculators who have been booking orders ahead for Valencia raisins at inside figures. It was to the effect that the "Escalona," the last direct fruit steamer from Spain had no more room, and that the very best price was 15s. cost and freight to Montreal. In this case those dealers who have been doing business for forward delivery in November, at 4¼c., are likely to be caught on the wrong side of the market unless there is some radical alteration in the condition between now and the period of delivery. The very lowest price that we have heard of, delivered in Montreal, was 12s. 6d., which did not include freight or storage charges, etc., and even at this there is very little, in fact no profit. But even allowing that there is a margin on the basis, prices at

primary markets stiffened a little too soon, if all reports are true, for some of the people who have been cutting prices to provide for the future. The only alternative then is to fill their orders at less than cost, and it seems likely that this will happen. No advices to hand give any indication of weakness, on the contrary they point to strength. The quantity coming forward direct to Canada, visible at present, is not large, the Avlona having only 40,000 boxes, and although nothing is definitely known yet in regard to the Escalona, there is no reason for believing that she will have a larger cargo. Advices from Great Britain state that the first sales were held in London, on Wednesday, the 21st, about 70,000 boxes being offered, and that fine fruit was very scarce. In New York there are no signs of easiness, quite the contrary in fact. A week ago Monday, the advance on that market was well sustained at 6¼ to 7¼c. duty paid, for off-stalk, according to quality, and stocks have been well cleared up since, prior to the arrival of the next boat at that port, while on Saturday reports showed that values were fully maintained. On the other hand, the Spaniards may consign largely, but this is problematical at present. One thing is certain, there has been nothing to warrant the low offers that have been made, except a desire to do a competitor out of business by hook or by crook. The advisability of this method is questionable at the best of times, and it seems likely to be unprofitable in the present instance. In the meantime, actual values are unsettled and will not take any reliable basis until the last direct steamer has left and importers know exactly how they stand. It can be stated for a certainty, however, that Montreal importers have turned over quite a round lot of raisins recently at 5¼c., and in one particular case we know that 5½c. was made for a fair sized lot of prime stock. These, of course, were figures made a few days ago, but even allowing for some reduction on them, importers will have to get 4¼ to 5c. on common grades to let them out on 15s., so that jobbers can hardly sell for less.

BRADSTREETS ON THE TRADE SITUATION.

The Canadian Dominion (including Newfoundland) reports 1,287 failures to Bradstreets for the past nine months, as contrasted with 2,326 in a like portion of 1891, the decrease being only 39. But the general improvement in commercial conditions is more particularly shown in the reduced total of liabilities, the aggregate being \$9,290,000, against \$11,139,000 in the preceding year, a decline of nearly 17 per cent. Each of the Provinces of Ontario and Quebec reduced its failure totals this year, the former to a marked degree. This year's decrease of total liabilities of those failing in Ontario amounts to 32 per cent, in Quebec to 22 per cent. while Prince Edward Island, Newfoundland,

and North West Territories also show radical improvement in this direction. In Nova Scotia, as in Manitoba and British Columbia, increased liabilities shown, as compared with last year, are due to relatively heavy failures early in this year. During the past quarter a marked improvement has been shown in this direction.

Number of Failures for 9 months	Assets.		Liabilities.	
	1892.	1891.	1892.	1891.
Ontario.....	555	638	\$1,685,435	\$1,143,195
Quebec.....	424	459	82,855,707	5,469,820
New Brunswick.....	65	64	4,253,701	409,998
Nova Scotia.....	119	83	463,692	412,916
P. E. Island.....	5	9	822,507	101,100
Newfoundland.....	3	5	85,000	90,400
Manitoba.....	53	44	37,000	204,014
North West Ter.....	14	17	430,430	139,280
British Columbia.....	49	12	46,521	38,915
Total.....	1,287	1,324	\$9,290,659	\$11,139,648

EXPERIENCE IN MORSELS.

THEN, IT'S "HANG EXPENSE."

A man will go into a grocery store expecting to get six good cigars for a quarter, and will kick up a rumpus if he has to take five. Yet he will go into a hotel or tavern and pay 5c. for an inferior cigar, a regular cabbage leaf, and not say a word

LONG AS THE MORAL LAW.

Some people are surprised that the law the wholesale men tried to have passed in regard to insolvency was thrown out. If they saw it printed perhaps they would be surprised that it was even looked at.

HE WHO HESITATES IS LOST.

A clergyman's wife entered a store the other day and asked if they kept maple syrup. "Yes, m'am," replied the grocer. "Is it pure?" she asked. "That is a hard question to answer," replied the grocer, "seeing that we did not put it up." "Well," said she, "if you can guarantee it pure I will take a bottle, if not I will not." The honest grocer couldn't, and the lady left to buy it off another grocer, a member of her husband's church. He sold her a bottle because he was ready to vouch for the purity of the syrup. It was the same kind of syrup as the other grocer had.

A LITTLE HERE, A LITTLE THERE.

Money is not made now by advertising cheap groceries, because the customer will come in and buy the article you advertise cheap and go to another store and get the article they advertise cheap. She will get one article out of one store and the other at another. You can't catch them that way now. They are too wild.

BLUNT PENCIL.

TORONTO RETAIL GROCERS' ASSOCIATION.

At the regular meeting of the Toronto Retail Grocers' Association, held on Monday evening in Richmond Hall, the following members were present: President Booth, (in the chair), Messrs. Mills, White, Clark, Gibson, Mulqueen, McCulloch, Marshall, Cleary, Perkins, Roberts, Williamson.

The minutes of last meeting were read and confirmed.

NEW MEMBERS.

Mr. Marshall, Queen St. W., and Mr. Hill of Brockton were proposed and duly admitted to membership.

SOAP PRICES.

A letter was read from Mr. Richards, Woodstock, re an inquiry at last meeting as to whether he knew the price of his soap was cut. He stated that it was his invariable practice for 30 years to see that all traders got a fair profit on his soap, and he always did what he could to protect retailers and regulate prices. The letter was filed.

The Secretary referred in laudable words to the attention Mr. Wright gave to the complaint about Surprise Soap being cut, and said Mr. Wright had examined the complaint ten minutes after it was reported, and found the irregularity was due to a new trader's ignorance of the price, who had sold from a package of soap before receiving the invoice. That trader had since retired from business.

Mr. White demurred to the report of the interview with Mr. Wright, that it did not cover the points comprehended in the resolution instructing the Secretary. He wished to know if the manufacturers forbade the sale of soap below 7c., or if they did not. That was not answered in the Secretary's report.

The Secretary submitted that the agent had said the company approved 7c. as a price per single cake, but could not prevent some traders selling at 6c.

Mr. Gibson moved that the Secretary write the agents to ask if Surprise soap were to be sold at 6c. or 4 for a quarter. Mr. Mills seconded this and it was carried.

ACCOUNTS.

Miscellaneous accounts, embracing items for rent, secretary's salary and commission, printing, postage, etc., amounting to \$57.82 were referred to the Executive Committee.

THE SPECIAL FUND.

Mr. Gibson asked the Treasurer how much cash there was on hand in the current account, and how much was in the reserve fund.

The Treasurer replied that the balance on hand in the ordinary fund was about \$80, and that in special fund was about \$590.

Mr. White asked if Mr. Gibson and Mr. Butcher had been entrusted along with Mr. Barron with the care of the special fund.

Mr. Gibson said he had never been asked to take any part of the responsibility for this fund. He disapproved of the money being

held in this loose, unbusinesslike way. Mr. Barron was no doubt good for piles of money, but the Association fund as at present left in his hands was not properly secured, and no member would allow his own money to be held in this way. He would see that the matter was put in the proper shape before next meeting, and was resolved if he was appointed a trustee to act as one.

A CHARITABLE SPIRIT.

Mr. Gibson said, that seeing this money was not being applied to any good purpose, it had occurred to him that something might be done with part of it to help along charitable work in this city. The proposition of buying a cot in the Sick Children's Hospital had been made in a private conversation, but he felt that institution was so much favored now that some other institutions were in danger of being neglected, and ought to come in for consideration at the hands of the Association.

Mr. Williamson moved that \$50 be expended to place a cot in the Sick Children's Hospital. This was not seconded.

Mr. Mills agreed that some charitable disposition should be made of a portion of this money, and moved that \$50 be voted to charitable purposes, and that the application of it be left for the Executive Committee to prepare a report upon for the next meeting.

Mr. White approved a liberal and charitable use of spare money in the Association's possession, but he felt that there were too few here to give all the consideration so important a matter deserved. He did not therefore favor the adoption of any final course at this meeting.

Mr. Gibson explained that he aimed to get the matter into such a shape that the Executive could be prepared by next meeting to submit a proposal, so that there might be ample time in the interim for absentees to be advised of any contemplated course of action. It was desirable to have the matter in a clearly defined shape at next meeting, as after that there would not be too much time to have the donation ready for Christmas.

Mr. Mills' former motion not having been seconded and therefore not before the chair, he submitted another resolution, namely, That \$200 of the special fund be set aside for charitable purposes, that the question of how this shall be expended be considered and reported upon at the next meeting by the Executive Committee, and that in the notice sent summoning attendance to the next meeting all members of the Association be advised that this money is to be voted to charitable purposes. Mr. Gibson seconded this motion, and it was unanimously carried.

ICE.

A proposal to form the Association into a joint stock company for purchasing and distributing the ice used by members had but one supporter.

Mr. White saw too much analogy between such a scheme and the methods of the Pa-

trons of Industry, methods exhibited in THE CANADIAN GROCER. He thought such matters outside the province of this Association, which had an abundance of business that fell properly within its scope without going outside that scope. This appeared to be the general sense of the meeting.

INSURANCE.

Mr. Clark said it would be a saving to grocers if their insurance premiums were made payable every three years instead of every year, and that might be done if the Wholesale Grocers' Guild could be got to operate with the Association for that purpose.

ABUSE OF RENEWALS.

The buying on time and getting renewals was the bane of the trade to-day, Mr. Gibson said, as that was the cause of more price-cutting than any other agency. He would like to see that matter taken hold of by the Association, which should draw the attention of the wholesalers supporting such traders to the wrong thus done to upright traders, and ask that the wholesalers desist from backing up by renewals those price-cutters. He felt that this matter was as much within the cognizance of the Association as was the price of soap.

PEDLARS' LICENSES.

Mr. Mills understood that several of the pedlars had not yet paid their license fees. The grocer had to pay promptly his tobacco and cigar license fees. He thought the Inspector should be asked if fees were in arrears. He understood that some of the councillors were weak-kneed in this respect. If there was any favor shown it was unfair to traders, packmen and even other pedlars who had to pay their license.

Mr. Booth and Mr. Gibson had been hauled up and fined on the charge of being a week late with their \$1.50 of tobacco license fee, and then it turned out that Mr. Gibson's fee had been paid.

Mr. Mills moved that we get from the proper authorities a statement of the number of pedlars, the amount of license collectable and the amount already collected. Mr. Williamson seconded.—Carried.

REUNION.

Mr. Clark thought the members should be brought together in a more informal way once in a while, as social contact promoted friendly feeling. He therefore moved that a dinner or spread of some kind be prepared for in the near future and that the executive committee take the matter up. Mr. McCulloch seconded, and the motion was carried.

CONDOLENCE.

Mr. Clark moved, seconded by Mr. Williamson, that letters of condolence be sent to Mr. Westren and Mr. Jones, tendering the sympathy of the Association to each in his bereavement through the death of Mrs. Jones, the daughter of the former and the wife of the latter. The same motion included a like instruction to the Secretary in the case of Mr. Eddy, who has also felt the hand of affliction in the death of his daughter.

The motion was unanimously carried.

The question of sending floral tributes on such occasions was left to be discussed by the Executive Committee.

The meeting then adjourned.

OUR BULLETIN.

TEAS. We cultivate the trade of close buyers. Our lines are complete. New Seasons Japs and Hysons to hand. Send to us for samples.

We are constantly receiving letter orders for our new celebrated Hillwatee Tea. What more need be said as to its being a seller? It is put up in pounds, halves and quarters.

DIAMOND CRYSTAL SALT. Our sales for this Salt are increasing rapidly. It is absolutely pure. Ask us for the Analysis. We sell the 28 and 56 lb. bags, also in barrels, 20 14's, 35 8's, 40 7's, 60 5's, 100 3's, 115 2½'s and the cases containing 2 dozen packages. This Salt pays a good profit. It is a pleasure to sell it. It always is a pleasure to sell a good article.

NOW, as to Coffees. You know how difficult it is to get a coffee that is "regular." One that never varies in quality. Our L. P. & Co. Blends fill a long felt want in this respect. They are always "regular," evenly roasted and never fails to give satisfaction. You should try a tin, say a 25 lb. one. We have three qualities, No. 1, 2 and 3.

SPICES? How they differ. Some say one pure Spice is as good as another. Don't believe it. The quality of the WHOLE SPICE is the point we are after. Our L. P. & Co. Spices are selected from the best qualities of whole goods. You'll never get any hulls, dust, dirt, sticks or leaves in our pure goods. The prices and discounts are right too. Send for a sample lot.

REMEMBER. Letter orders have our personal care. We carry continually a full stock of fancy groceries, sugars, etc.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, Hamilton, Ont.

W. H. Gillard & Co., Hamilton.

Wholesale Agents for RUSSIAN BLEND CONGOU, IMPERIAL BREAKFAST CONGOU, DALU KOLA CONGOU.

MALLAWALLA PURE INDIAN TEA—in ½ lb. and 1 lb. tin foil packages.

Manufacturers of the Celebrated DIAMOND BAKING POWDER and SPICES.

GILLARD'S SPECIALTIES:—High Class, English made NEW PICKLES and NEW SAUCE. Nottabad and United Service Sauces.

Old Mill Tomatoes, hand packed—best in Canada—to be had only of us. All live grocers should try them.

TEAS:—Our Tea Department is now complete in all grades. Special values in New Season's Japans.

JAMES TURNER & CO.,

HAMILTON, ONT.,

Are wholesale agents for the following lines, every one of which is a seller:

Ram Lal's Pure Indian Package Tea,

Bensdorp's Royal Dutch Cocoa,

St. Charles Evaporated Cream,

Munn's "Caplin" Half-tins,

Royal Egg Macaroni,

Batger's Compressed Jellies.

"MONSOON" PURE INDIAN TEA. Always reliable, never changes. In cases of 60 1-lb. caddies, or 120 halves.

WE HAVE JUST RECEIVED NUMEROUS LINES OF INDIAN AND CEYLON TEAS, IN CHESTS AND HALF CHESTS.

STANDARD BLENDED TEAS.

OUR BLENDING DEPARTMENT IS NOW OPEN, UNIFORMITY CAN BE RELIED ON. WE HAVE THE FIRST CHOICE OF THE MARKET AND THE BEST ESTATES AT OUR DISPOSAL, AND GUARANTEE EXCELLENT VALUE. WRITE FOR PARTICULARS.

STEEL, HAYTER & CO,

11 AND 13 FRONT ST. EAST.

Growers' and Importers, Toronto.

A TYPICAL CANNING FACTORY.

The following is a good description of work at a typical corn-canning factory:—

The corn is delivered at the factory by the farmers. Each load of ears is weighed and then dumped on the ground. Large open sheds are provided for wet weather. From 40 to 60 huskers are employed. Two men with a team collect the baskets of mammoth ears and deposit them within the factory.

Here business is rushing. A large stationary engine in a wing of the building furnishes power for the numerous machines used in the several stages of the process. The machinery is noisy, the carriers are hurrying to and fro and the floor is wet with escaping steam, water and juice from the corn. Neatness, however, is the rule in preparing and putting up the corn. There is no dust and the work is done in a cleanly manner. The machinery is thoroughly washed twice a day and some of the machines are tightly closed.

The baskets of corn are turned into large inclined tables. Lengthwise of the flower edge of each table and in front of the operator extends a trough a little larger than an ear of corn, and about two feet in length. The ears are thrust forward to the left on dropping into this trough, are gripped and drawn through the sheller and the cob is thrown spitefully into a barrel. The corn slides down a trough into a galvanized pan. Young ladies feed these shellers, of which there are six in operation. The pans of shelled corn are emptied into large vats. At each of these a man stands and dips it with a scoop and turns it upon the sifter. This machine is a circular wire four feet in diameter, over the surface of which move four wooden arms, pressing the corn into the receptacle below and pushing aside the silk and any other pieces of cob or other foreign substances. Next, the corn is treated to a thorough churning or mixing in a machine within which rotary arms are in motion. A syrup of sugar and salt, dissolved in water, is added. It then goes directly into the cooker, which is a long, horizontal cylinder with a steam pipe running through the center. By special machinery the corn is forced into and along this machine in a constant stream in a spiral course and comes out of it into a vertical cylinder very hot. It is thrust into the cans by a pressure of steam. The cans drop down an upright tube from above, and a man jogs each one just its width ahead with a lever. This carries it exactly under the filling point and another empty can drops behind it. As fast as they are filling they slide along a metal table, accelerated by pushes from two or three persons whose business is to send them forward. At the foot of this table a young lady with a can of hot corn fills any that are lacking.

Here they are collected in crates holding a dozen and a half and transferred to the sealers. Several men are employed in this part of the work. They have soldering irons

made to the size of the can tops and can seal them very fast. The tops are laid on the cans by girls, who have them in large baskets and do no other work. A sealer driven by steam is in use and is doing very good work, although it has never been tried until this year and is not as sure as the men. It seals six of the cans at one impression and when the irons are laid on the tops the little "walking beam" that bears down on them moves forward and back two or three times with a very human motion. Great things are expected of this machine when it is perfected.

We omitted to state that a machine driven system of brushes washes the cans clean just before they are collected for sealing. This is not all. After sealing the cans are gathered upon metal crates holding $7\frac{1}{2}$ dozen, and each crate is lowered just below the surface in a tank of hot water. An experienced man inspects each can for bubbles, showing a leak. A solderer sits near by and makes good all such that are found. Then $\frac{1}{3}$ of the large crates of cans are piled in a tier and loaded upon a truck. They are then trundled to one of the range of twelve massive iron retorts, so arranged that they may be easily backed in and drawn in and out. Here for 45 minutes they are subjected to a powerful heat giving the corn its final cooking.

When taken out the cans are carried to the outside platform, where a small boy with a hose directs a stream of cold water on them. Packing away in the storehouse is the last process just now, but labeling and packing for market come along with filling orders.—
New England Grocer.

THE GROCERY TRADE OF HAMILTON.

It is a pleasure to visit a city like Hamilton, where it takes nearly a week to call on all the subscribers to THE CANADIAN GROCER. As a representative of that journal everybody welcomes the writer, and if time permits they give us all the attention due to a welcome visitor. There are no grocery-men in any city more genial and full of off-hand courtesy than those in Hamilton. It would give the writer great pleasure to recount his reception in each store if time and space would permit, and at no distant day I hope to do so fully. I do not canvass Toronto or Montreal, but have been in all the leading grocery stores in both places, and I must give to Hamilton grocerymen the palm for handsome stores, well assorted stocks, and general fine appearance. While I cannot mention all those worthy of mention in this respect, I trust those not mentioned will consider themselves included in these general comments.

The finest store and stock I believe to be found in Canada is that of James Osborn & Co., James street, and of those approaching nearest to it I will mention a few.

D. Galbreath, King street East; Hasell & Son, corner King and McNab streets; C. H.

Peebles, corner Market and McNab streets; Carpenter Bros., York, near James street; Ballentine Bros., John South and James South streets; J. T. Kavanaugh, York and Bay streets; B. Winniffrith, 226 King East; C. Bremner, King and Mary streets; J. H. Horning, John and South; J. W. Eustice, John and South; W. T. Hunter, James and Barton streets; H. Tayler, 284 King street East; S. Mann, 258 King street East; W. Ronald, the oldest grocer in the city, 20 York street; R. Rowe, corner Ferguson and Ferris streets; A. Hays, corner Wilson and Victoria streets; W. J. O'Brien, 88 James North; Wm. Smye, jr., King street, and West avenue streets; Chas. Holt, Barton East.

The last has just doubled the floor space in his store. Mr. Holt has a tobacco case set in his shelving that is worthy of being duplicated by all grocerymen. It is 30x34 inches inside, with glass full size of case, and holds one half butt and five small caddies, one box fine cut chewing or smoking. A double bottom makes a receptacle for two boxes of cigarettes, and a glass of water, which Mr. Holt says will evaporate entirely in about a week. This keeps the tobacco moist, and enables it to hold its flavor and weight, while it is free from all dust or insects. He says his tobacco trade has doubled since he commenced the use of the case.

The wholesale houses in Hamilton without an exception are as solid in structure as they are financially. They do not make a big bluster about what they do, but they "get there" for trade and volume of business, and with that looming mountain behind them they do not fear the encroachment of Toronto or Montreal houses on the trade of this fertile district. The confidence and patronage of the retail trade extend over the whole of Ontario, and all fair and honorable means are used to keep up the reputation honorably earned by long years of fair dealing throughout the country.

Hamilton as a city is not going back, and the economy as well as the push and enterprise of its citizens is a worthy example for some of her larger sisters to follow.

"Happy Thought"

IS BOUND TO WIN

Merchants that appreciate despatch, neatness, permanency and exactness will use nothing but our new "Happy Thought" Counter Check Book.

No Carbon Paper required. Every page copies to the very edge and nothing to do but use your pencil upon the bill. Surely the invention is a "Happy Thought."

Every Merchant is made happy, contented and safe when they use "Happy Thought." Made in all sizes and shapes of Carter and Grip Books.

Send for samples of "Happy Thought" and Store and Office Supply price list, etc.

**J. K. CRANSTON,
GALT, ONT.**

Agent for Carter and Grip Counter Check Books as well.

SP

Mention this Paper.

FRESH ARRIVALS

Bevan's Valencia Shelled Almonds.

" Imperial Cabinets.

" Connoisseur Clusters.

Eleme Figs in 10, 20 and 28 lb. boxes.

Natural Figs in 28 lb. boxes.

Evaporated California Apricots.

H. P. ECKARDT & Co.,

WHOLESALE GROCERS, TORONTO.

To the Trade :

GENTLEMEN :—

We have exhausted the twelve tons of Pepper that we had at stock taking last January, and have placed our order for 200 sacks, about 14 tons, of the finest Tillicherry. You will see that we will be able to fill your orders with the finest goods at the lowest prices for some months to come. Asking you for a continuation of your valued patronage. We remain,

Yours,

THE SNOW DRIFT CO.,

BRANTFORD

3 lb. SODAS

IN

Red Boxes

Wm. Paterson & Son

BRANTFORD.

Best Value Made.

Ocean Wave

Baking Powder

Sold only in Cans.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,

143, 145 Commissioners St.

MONTREAL, CANADA.

We offer to arrive ex S. S. "Avlona."

Finest Provincial Currants in barrels and half barrels.

Finest Filiatra do in barrels and half barrels.

Finest Vostizza do in half cases.

Valencia Raisins, "Fine Off Stalk."

do do "Four Crown Layers."

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

WHOLESALE GROCERS,

MONTREAL, P. Q.

IN STOCK==

New Valencias (Morand's Brand)

OFF-STALK, SELECTED, LAYERS.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracalbo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS,

TORONTO.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

M. Masuret, London, was in Toronto for a few hours this week.

A movement is said to be on foot among the Canadian sugar refiners to introduce the New York trust system into Canada.

In Montreal, the other day two pedlars were each fined \$40 and costs for trading without license.

The steamer Aladdin, from Sourabaya, Java, reached Grosse Isle the other day with a cargo of sugar. All were reported well on board.

Jacob Johnston, of Allanford, Ont., has sold out to Richard Buckley, formerly of Chippewa, Hill. Mr. Johnston opens in Wiarton.

William Park, son of the well-known provision dealer, has gone in with J. W. Lang & Co., and will represent that firm in this city.

Victoria capitalists are preparing to start a second soap factory in Nanaimo. They appear to consider that there is a large field there for such products.

J. W. Irwin, grocer, Clinton, Ont., has secured a store in the new McKay block being erected there, and is having it fitted up in the most approved manner.

George Simms, Nippissing, Ont., was in town this week and renewed his subscription to THE GROCER. Mr. Simms was very much pleased with our Fall Number.

A patent apple barrel, constructed to secure ventilation, is proving very unsatisfactory to Canadian dealers on account of the injury done to the fruit by the sharp edges of the separated staves.

The Dominion Mercantile Co. Ltd., Wau-
baushene, want two clerks for a general store—must be thoroughly up in dry goods; energetic and not afraid to work; state age, experience, wages, and whether married or single.

The Tri-State grocer is the name of a new semi-monthly, of which the first number has reached our table. It is published in Toledo, and makes a promising start out, its form and matter being both up to the standard of the times.

With reference to the tobacco which was seized in Ottawa some time ago, at several leading grocery stores by inland revenue officials for being kept for sale other than in

the original packages, and which consequently bore no evidence as to whether the duty had been paid or not, it is understood that the department has decided to release the tobacco, the parties paying the duty and a slight fine.

The Montreal Retail Grocers' association held the first meeting of the season in the Mechanics' Institute building on the evening of the 6th inst. Mr. D. A. Fraser presided in the absence of the president. Only routine business was transacted.

The marriage, on Saturday last, of James Ince, of Perkins, Ince & Co., to Miss Ethel McCarthy, daughter of Dalton McCarthy, was one of the notable society events of the season. Mr. and Mrs. Ince are now on their bridal tour in the United States.

On the 5th inst. Wellington Bradshaw, grocer, Peterboro, Ont. and Miss E. Butcher, daughter of Robert Butcher, were united in marriage at St. Luke's church in that town, the ceremony being performed by the rector, Rev. H. Symonds. After the wedding dinner the happy couple left for a trip west.

New Orleans claims to be headquarters for the banana trade of the country. Last season 4,173,000 bunches of bananas were received and distributed to all parts of the country. It is a fact worthy of note that the banana has grown rapidly in popular estimation and the consumption is rapidly increasing.

It is complained that low grade Canadian flour is shipped in very inferior barrels to the West Indies. In addition to the desirability to secure packing on the flour's account, sound material in all packing cases has a special value in the West Indies, as it can be used bales and other packages in which goods are shipped from the Islands.

G. Hector Clemes is representing THE CANADIAN GROCER at the Food Exhibition at Madison Square Garden. Mr. Clemes has made many friends among the exhibitors. We understand that the Canadian grocery trade will be presented with a special number of THE GROCER at an early date, descriptive of the various exhibits, etc.—N.Y. Daily Commercial Bulletin.

Last week we had the pleasure of a call from E. B. Smith, Brandon, Man., who came east for ten days to enjoy a well-earned holiday. Mr. Smith is well-known throughout Ontario, having represented for several years the firms, Stewart & Co. and Brown, Balfour & Co. of Hamilton. Five years ago he, along with his partner, Mr. Burton, also of Hamilton, went to Brandon, and there started a wholesale grocery establishment under the style of Smith & Burton, where they have met with the success their enterprise merited.

The Ontario Government has incorporated companies as follows: The Newberry Creamery Company, with capital stock of \$3,000, the promoters being J. M. Taylor of

Cedar Springs, Amos Fennell, sen., Chas. Tucker, John H. Booth, Samuel Felker, James Douglas, Geo. A. Heatherington and Jos. L. Heatherington, of Newberry, County Middlesex; and the F. F. Dalley Company of Hamilton, with capital stock of \$90,000, the incorporators being F. F. Dalley, E. A. Dalley, Maria Dalley, Chas. H. Sanders, J. R. Vert and Thomas Hood, all of Hamilton. The last named company is empowered to manufacture and deal in medicines and drugs, spices, coffee and teas and grocers' sundries.

THE RETAIL GROCER.

As the boy is father of the man, so is the successful clerk the father of the successful grocer. I was in an uptown grocer's store on the Boulevard last week, and while waiting to address the proprietor, glanced carefully around and took in the general ensemble of the stock and fixtures. The store furniture was new, of the latest pattern, well designed for display, and the stock of such nature as to warrant the belief that the merchant catered to a fancy trade.

But how was the stock displayed? The general arrangement was good, but there was an evident slovenliness and lack of attention to the matter of keeping the shelves filled up, a can or two lacking in a display pile of fruits or vegetables which might easily have been arranged, the hopper of the coffee mills and the beams of the scales, while polished, had evidently been "slopped over" by a careless hand. There were two clerks behind the counter in addition to the proprietor, who was taking an order from a lady customer. As soon as he had finished, and almost before the lady had passed out of the store, he commenced a tirade of abuse on one of the clerks about some sin of omission or commission, and the poor fellow was so cowed by the attack that he had nothing to say. His fellow clerk looked equally abject, as much as to say, "Guess it will be my turn next." This incident exposed the secret of a rich, but slovenly store. A bullying "boss" and an unthankful, careless service. The proprietor met me in an artificial, suave manner, and after transacting my business I took occasion to ask a neighboring grocer, with whom I was well acquainted, "What kind of a man is—?" "A first class grocer. Why do you ask?" was the reply. "He was roasting one of his clerks before the customers a little while ago," I answered.

"Oh, that's nothing. He's had to my knowledge four new clerks during the past six months, some of them good men, too.—St. Louis Grocer.



"CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

J. F. EBY.

HUGH BLAIN.

RAISINS

NEW

London Layers.

Black Baskets.

Blue do

Imperial Cabinets.

Extra Dessert Clusters.

NUTS—Valencia.
Shelled Almonds.

FIGS

NEW

Eleme IN

14 oz. boxes.

5 lb. “

10 “ “

20 “ “ 5 Star.

28 “ “ 5 “

60 “ “ 7 “

Natural in Bags.

Eby, Blain & Co.,

Wholesale Grocers.

TORONTO, ONT.

THE FOOD EXPOSITION.

The Food Exposition at Madison Square Garden, New York, progresses, as the second week sees further the success of the same. Thousands of New York's citizens, and visitors from all parts of the country, have seen the sights, and thousands more are going to take them in. In our last issue we were unfortunate enough to be crowded for space, and the following justly worthy displays were thus left out:

Geo. V. Hecker & Co.—Cereals.

The Ceylon Tea Co.—Teas.

H. D. Thatcher & Co.—Baking Powder.

Durea's—Corn Starch.

Horlick's—Milk Food.

Fould's—Wheat Germs.

Mosquero Julia—Soup.

Davis—Baking Powder.

Mathieu & Journet are the caterers, and have an elaborate cafe and restaurant to the left of the entrance from Madison avenue. This firm are justly celebrated for their catering, having had some of the largest hotels and summer resorts under their supervision from time to time.

Mr. Maher, in charge of the booths of the Fairbank Canning Co. and Nelson Morris & Co., of Chicago, is an old Canadian boy, who for years resided in Toronto, being at one time with the Crompton Corset Co.

John Cams is ever popular at the St. Charles Evaporated Cream booth. He has been in the employ of Delafield, McGovern & Co. since the foundation of the company.

Mr. Bierach studies the interest of his company, and is ever ready to

show the teas as sold on the market by the Ceylon Tea Co. to visitors and merchants.

G. H. C.

TANNIN IN TEA.

“Some examples which have been forwarded to us,” says the British Medical Journal, “of the results of analyses for tannin and theine in tea indicate considerable variation in the amount of tannin, according to the quality of the tea, and the state of growth at which it is picked. In some blends of China teas the percentage of tannin extracted by infusion for 30 minutes was 7.44; theine, 3.11; and a similar result was given in the examination of the finest Moning; while, on the other hand, with fine Assam tea a percentage of 17.73 of tannin by weight was extracted after infusion for 15 minutes, and two blends of Assam and Ceylon tea gave, respectively, 8.91 and 10.26 of tannin. On the whole, it is probable that the Indian teas are much more heavily loaded with tannin than the China or Japan teas. Moreover, the common method of prolonged infusion in boiling water is well calculated to extract all the tannin, while it dissipates the flavor of the tea. To be drunk reasonably, tea should not be infused for more than a minute, and with water of which the temperature does not exceed 170 degrees F. It should be taken without sugar or milk, which would drown the flavor of the delicate and aromatic infusion thus obtained. This at least is how tea is drunk both in China and Japan,

whence we have borrowed the use of it. With our European method of prolonged infusion in boiling water we destroy all the best flavor of the tea, and we extract such heavy proportions of tannin as to cultivate indigestion as the result of tea drinking. Indigestion is unknown among tea drinkers in the East, and it is in all probability only the result of our defective use of the leaf.”

The scientific explanation of the mould is that when a barrel of pickles is left open to the air, a spore (germ) happens to fall into the barrel, and finding suitable matter on which to feed, it begins to vegetate or grow. This it does by absorbing material, and the spore rapidly lengthens into a long, thread-like filament, which may be single or branched. In a short time this thread sends up branches which bear new spores as above described, and soon the whole surface of the vinegar is covered with a scum which consists of the threads or mycelium, as they are called, and spore branches. This mycelium penetrates quickly throughout the whole mass of the pickle, which rapidly becomes soft and worthless. One of the best-posted pickle dealers in the city says that he will guarantee that if the scum is stirred or broken daily there will be no loss; but he insists that the process must be done every day. Where this is neglected, the pickles will spoil. Some grocers claim that a few drops of oil of cloves put in the open barrel will prevent the mould forming. Be careful not to use too much, say from seven to ten drops well stirred in.—American Grocer.



**DID
IT
EVER**

Strike you that you can
save money by buying
direct from us.

We can give you the
best goods at lowest
prices. Send for a
sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

THE PRESENT PHASE OF THE VALENCIA RAISIN MARKET.

The following article, forwarded by our Montreal correspondent at the last moment, both supplements and modifies the earlier view of the Valencia raisin market that is given on another page:

Keen competition by sellers of foreign dried fruits has been the chief feature of the week in the Montreal grocery market. It has not resulted in any wide movement of business, however, for the parties to the war, in their anxiety to outdo one another, have overreached themselves by confusing buyers. The latter have been the recipients of so many different circulars and offers that they really don't know whether to buy or not, and the market is in a very unsettled state. Fruit has been offered as low as 4 1-4c., and this, according to all accounts, means that the seller is willing to turn over his purchases at a loss, for the very best cable quotation received does not allow of a margin at any such figure. In fact, the best possible price, even on common fruit, is 4 3-8c., and at this the margin is so narrow as to be unprofitable, for 4 1-2c. is about a reasonable figure for common ordinary fruit, with 1c. more for the superior grades. It is easy to see, therefore, that the market is mixed up, so much so that the more sensible dealers are contemplating the advisability of storing their lots to sacrificing them at present.

It was thought last week that the cutting had been stopped owing to the firmness elsewhere, but the arrival of the steamer Avlona with 55,000 odd boxes started the ball again.

There is nothing in the conditions apparent to warrant present circumstances. The Montreal market on its present basis is two shillings at least below New York, Denia or London; and the quantity coming forward to Canada direct is not excessive in view of our consumptive capacity. With the lots already arrived and those yet to come forward ex Escalona, the direct shipments to Montreal will not exceed 100,000 boxes, if they reach that figure, whereas the annual consumption of raisins in Canada is approximated by old importers at 300,000 boxes. With outside markets above ours, it is difficult to see in the face of the above figures why there should be any special reason for anxiety. It is true that California raisins are driving out foreign fruit to a certain extent across the line, and that this cuts down the outlet, but while New York keeps as firm as it does, there is no reason to anticipate a break. The unsettled feeling must be

due to something else then, and the only explanation is that some operators have lost their heads. Report says that there has been considerable investment in cheap lines, and probably there is a fear of being stuck. Advices received recently from Denia lend color to this assumption, for they state that the excessively low bids have tempted packers to doctor up old held stock and send it in this direction. This is a fact which buyers might bear in mind, for, if true, it necessitates considerable discrimination about purchasing, in view of the low offers that are being made. For good prime fruit, however, there is no reason to anticipate such low figures as some sellers are offering, and if a buyer is satisfied with his inspection of the goods, it might be a good thing to close.

MONTREAL TRADE NOTES.

Fresh Almeria grapes are due ex Sarnia, and are selling to arrive at \$5.50 to \$6 per keg.

New Spanish onions are now offering on this market, and meeting with a good demand at 75 to 80c. per crate.

Jobbers are anxiously enquiring for shell walnuts, which are due ex Dracena, from Bordeaux. Sales have been made to arrive at 25c., and as the quantity advised is small, there is a prospect of a further advance in prices.

Canners' agents report a good demand from jobbers for salted B. C. red salmon. Several round lots have been placed at \$12 per barrel.

Quintal & Freres are offering some fine canned tomatoes, which are meeting a fair call, considering the general quietness of the canned goods market.

New figs to arrive are offering from first hands at Montreal at 11 to 15c., but the demand is not especially brisk.

If cables to Montreal shippers are reliable, speculators who have paid \$1.50 and more for apples at the orchard up west will have to do some close figuring. First sales of Canadian fall apples in Liverpool have been made as low as 8s., and this does not net \$1 per barrel in Montreal.

There are more reports of good profits on B. C. canned salmon by Montreal operators. An agent wired an order for a round lot of pink fish at equal to \$1.37 Montreal, and before the goods were shipped they had been turned over to another at an advance of 10c.

The multitude of offers which are being made on dried Valencia raisins is mixing up buyers so much that they hardly know what to do. At some of the offers sellers stand to lose an eighth of a cent per lb. at least.

Lightbourn, Ralston & Co., the enterprising wholesale grocers of McGill street, have just issued one of their characteristic and useful circulars to their patrons. It is replete with valuable information to buyers.

For dried fruits when shipped ex wharf from Montreal the following is the tariff:—Ottawa, Brockville and points east, 13c. per 100 lbs.; Kingston and points west of Brockville, 14c.; Toronto and points west of Kingston, 15c.; Hamilton and points west of Toronto, 16c.; London and points west of Hamilton, 17c.; Windsor, etc., 20c.

NEW FRUITS ARRIVED

J. Morand's Off-stalk Valencias.
 " Selected Valencias.
 " Layer Valencias.

Eleme Figs, 1, 2, 10, 30 lb. boxes.
 Currants, bbls, hf.-brls, and cases.
 Vostizza Currants, cases and hf.-cases.
 Sultana Raisins. Also

New Canned Goods--

Corn.
 Peas.

Tomatoes, &c.

Maple Leaf Salmon.
 Horse Shoe Salmon.
 Express Salmon.

DAVIDSON & HAY,

Wholesale Grocers,

36 YONGE ST.

TORONTO.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin
 Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S
 Famous
 Boneless Codfish

NEW and GENUINE.
 NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs.,
 20-lbs, and 40-lbs., containing 1 and 2 lb.
 Bricks, also

MUNN'S
 Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.
 Delightful thick Codfish Steak.

Orders can be filled at short notice after this.
 Stewart, Munn & Co.,
 MONTREAL.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed,
 An excellent food for Infants.

We make only the one quality—**THE BEST.**
 Buy only the **JERSEY BRAND** for all pur-
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FORREST CANNING CO'Y,
 HALIFAX, N.S.

STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
 GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
 Wholesale Grocers in the Dominion.



GOOD-BYE, MILKMAN !

WE USE AND SELL

Highland Evaporated Cream

(UNSWEETENED)

A pure fluid milk extract, prepared from milk of the most perfect quality.
 It is the safest and most delicious form of milk for the table, all cooking purposes and
 the nursery.

FOR SALE BY ALL WHOLESALE GROCERS.

PREPARED ONLY BY

HELVETIA MILK CONDENSING CO., HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.
 Toronto

L. H. DOBBIN, Montreal,
 Quebec Agents.



TORONTO MARKETS.

TORONTO, Oct. 13, 1892.
GROCERIES.

The brisk movement maintained by trade during the past several weeks begins to flag. It appears to have got to the end, for the time being, of whatever of staying power the demand had in it. Sugar is dull, stock plentiful and demand subsiding. Dried fruits are not causing nearly the interest since they have begun to come in stock that they did before. Tea is fairly active, but not up to the expectations that the state of stocks and prices built up. Canned goods are very feeble. General groceries in sorting up orders move out in a routine sort of way. In no line is there any special enthusiasm. Everything is in a state of preparation, stocks being reinforced just now at many points, new Valencia raisins, Sultana raisins, Malaga raisins, currants, figs, peels, almonds, canned corn, canned peaches, canned salmon, etc., being among the lines that are now moving into stock. Prices lack the brace that a steady and rather stiff set of the demand gave them, and are now softer in some goods, notably sugar. Canned vegetables are cheaper, salmon is no firmer, and both currants and Valencia raisins are easier. Payments, usually at their best at this season, are not perceptibly above or below the October average.

COFFEES.

The influences in the ascendant now in the coffee market are on the bull side entirely. All Brazil coffees are quoted $\frac{1}{2}$ c. to $\frac{3}{4}$ c. higher, and on this continent prices have not gone up so far upon Rios and Santos as they have in Europe. If there is no relapse we are likely to feel the effect in this market, as there is nothing between our prices and those of New York but a very small stock. We still quote price $18\frac{1}{2}$ c. Java and other East Indian coffees are likewise higher. Old colony Java is entirely exhausted in first hands. The finest sample is quoted at 40c. in the green state. From that prices shade down to 32c. according to quality. Mocha is 28c. upwards.

DRIED FRUIT.

The stock of new Valencia raisins has been considerably increased since last report and prices have eased, as they always do upon shipments subsequent to the first. Off-stalk on spot is quoted at 6 to $6\frac{1}{2}$ c., a cut having been started which brought the selling price rather unexpectedly to this quotation. Quotations on fruit to arrive are made as low as $5\frac{1}{2}$ c. We are now below the New York market. The latest cables report a stronger tone at Demia, so that we appear to be following a very independent course here. The importations have been, so far, light as compared with years previous to last, and in the United States, though they have been

below what they were a year ago, they have been above what they were expected to be, the shortage in the crop of California raisins and the preference in the United States for Valencias having caused a better market in the United States than the early prospect promised. Selected Valencias are from 7 to $7\frac{1}{2}$ c., layers $7\frac{1}{2}$ c. Sultanas are quoted from $7\frac{1}{2}$ to 10c. A cable advice on Tuesday reported an advance of 2s. in the primary market. Part of this advance was on first cost and part of it on freight. The bulk of the stock likely to be distributed on this market was bought, however, before the advance. Currants are generally quoted at $6\frac{1}{2}$ c. in half barrels, but they are weaker both on spot and in Patras, and the supply is now of good proportions. The portion of the Avlona's cargo for this market is now to hand. Hence $6\frac{1}{4}$ c. is a price now generally acceptable. The Malaga raisins to hand are quoted as follows: London layers, \$3.25 to \$3.50; connoisseur clusters, \$4.25 to \$4.50; black baskets, \$3.75; blue baskets, \$4.75. London layers appear to be a diminishing import. Prunes are reported higher in Trieste. New Eleme figs are now in the stocks of nearly all jobbers. The new crop shows fair quality. Fourteen ounce Elemes are 10c., 10 and 30 lb. boxes are 11 to $12\frac{1}{2}$ c. 7-crowns are 16 to 17c. New pecans are quoted 16c. There are also some new Valencia shelled almonds at 28 to 32c. There is a reported shortage. The crop of Tarragona almonds is said to be practically exhausted for export. A few small parcels at very high prices are all that is now obtainable in the primary market. The undried samples of Bordeaux walnuts show very fine quality.

RICE AND SPICES.

The call for rice is not appreciably greater or less this week than it was last. Prices range from $3\frac{3}{4}$ c. upwards.

Spices afford little matter for comment. They are cheap and go into consumption with few-ups and downs in the rate of movement.

SUGAR.

Those who had sugar on long contracts reckoned themselves fortunate when the
(Continued on page 16.)

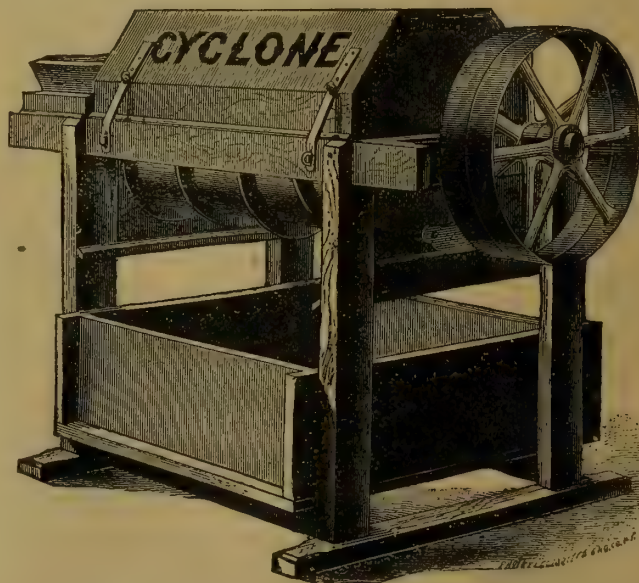
CANNED GOODS.

TORONTO.

The aphorism that time is the mender of all things, works by contraries in the canned goods market. The last state of that market is likely to be worse than the first, as the older the price problem gets the worse it gets. Packers are crowding one another down and this week prices on several lines are 5c. a dozen easier for jobbers than they were last week. Canned vegetables are described as "sick" and are apparently very sick. There is a wonderful unanimity among jobbers to leave them alone, unless for the covering of present wants. Big contracts are hard, almost impossible to effect. The corn pack is coming into stock, and from the extent of offerings it appears to be a large one. Tomato canning continues and there is no lack of raw material. Prices for round lots of assorted vegetables quote from 85c. upwards. This low quotation does not stimulate the demand, however. Fruit is as dull as vegetables are. New peaches and pears are offering, but as there is some stock of the old pack it avails but little that the present pack is small. Buyers are not forthcoming. The prices are regarded by buyers as too high, peaches being quoted at \$2.50 for 2's and \$3.50 for 3's. Salmon does not go up rapidly, notwithstanding the strong position at the coast. Here jobbers are still selling at from \$1.45 upwards.

The B.C. Commercial Journal says: There are four canneries on the Fraser River packing cohoes. These are very inferior fish to the celebrated sockeye, which has made the brands of the Fraser River canneries famous throughout the world. This is the first time since the short pack of 1888 that any of the canneries on that river have packed cohoes, and it is only done this year on account of

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT N. J.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence regarding purchase or consignments of all Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40 years and have Travellers all over England. Highest References. SP

NEW ELEME FIGS,

MAIORI LEMONS,
MALAGA LEMONS,
JAMAICA ORANGES.

SPANISH ONIONS,

JERSEY SWEET POTATOES,
CAPE COD CRANBERRIES.

CLEMES BROS.

Phone 1766. TORONTO, ONT.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "**BOULTER**" across the face of each label in a distinctive color. Look out for the word "**BOULTER**" if you want first class "canned goods."

Bay of Quinte

Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,
PICTON, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

It always pays to BUY THE BEST

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,

Lakeport, Ont.

Factories at Lakeport and Trenton.

Canned Goods.

We
Pack
Only
the
Best.

Have you goods bearing my name in stock? They are always the same, always reliable.

D. W. DOUGLAS,
St. Johns, P.Q.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,

Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Boy
Brand
Tomatoes



Please try them.
His boys eat them.
Prepared by the
**Kingsville
Preserving Co.,**
(LIMITED.)
KINGSVILLE, ONT.



BUYERS!

OUR interests are identical. It has paid us to pack a superior quality of Canned Goods. It will pay you to sell them. Our sales for 1892 have doubled 1891.

You may double yours by securing now, while the price is right and stock fresh and complete, a full assortment of our leading lines.

All of which is guaranteed strictly A1.

Delhi Fruit AND Vegetable Canning Co.,

FACTORIES : Delhi, Ont., and Niagara on the Lake.

the short pack secured by the canneries. It is understood that all coho fish placed on the market will be labeled as such, and will not be sold under the established brands of recognized excellency.

MONTREAL.

While there is no large movement in canned goods there is a very fair movement in all lines in a jobbing way. The feature of the market is the strength in salmon which is now quoted at \$1.50. Round lots of Horse Shoe brand and British American have sold at \$1.45 net cash 30 days.

(Continued from page 14.)

market took the favorable turn that seems not to have come to an end. The holders of contracts could then job it out below what it would cost them to buy it at in the current market. But some of the jobbers so favorably circumstanced found the demand, active as it was, proving too slow for the absorption of all this previously bought stock, and with the fruit season waning they began to feel anxious about the future. They sold as much as they could to other jobbers who had not the fore-sight to make contracts, but even this means of unloading was too tardy for the swiftly-fleeing opportunity, and the sugar market weakened before the contract men were through with it. The refiners have suddenly reduced the price of granulated from $4\frac{3}{4}$ to $4\frac{1}{2}$ c., and the latter price is more remarkable for its weakness than for its strength. Though refiners do ask 4.50 c., and freight is .15 c. to .16 c., which makes the cost laid down here 4.66 c., jobbers are selling at $4\frac{5}{8}$ c., i. e., 4.62 $\frac{1}{2}$ c., and some are offering at 4.60. Yellow has fallen back in the same ratio, or further, and is now quoted at from $3\frac{1}{2}$ c. up. The demand is forsaking the market for the moment, prices have fallen in the United States, brought down by the Trust to cope with English and Canadian importations, and we are entering upon a quiet spell. All this indicates that sellers have more to fear than to hope from the early future of the sugar market. It is said that refiners refrain from lowering prices sooner than they did, out of consideration for buyers who had laid in big stocks.

Willett & Gray, New York, in their weekly sugar statistical say:

The Week—Raws declined $\frac{1}{8}$ c. Refined declined 3-16 c. Net cash quotations are: for Muscovados, 3; Centrifugals, $3\frac{1}{2}$ c.; granulated, 4.72 c. Total stock in all the principal countries, at latest uneven dates, is 460,517 tons, against 501,441 tons at same uneven dates last year. Stock in Havana and Matanzas, by cable, 20,000 tons, against 96,522 tons at same time last year.

The month of September—Receipts, 130,014 tons. Meltings, 135,833 tons. Stocks decreased 25,719 tons. Last year, in September, the receipts were 77,033 tons and meltings 145,000 tons, and stocks decreased 35,776 tons.



You can't tell who will ask for Surprise Soap. If you don't have it, you lose a sale and a good profit.

We sell it? So do all the best jobbers in Canada.

The St. Croix Soap Mfg Co.,

Branches:

St. Stephen, N.B.,

MONTREAL: 17 St. Nicholas St.**TORONTO:** Wright & Copp, 40 Wellington st. east.

Raws—After the large business noted at the close of the preceding week the market became quiet, and has continued so during the present week, the few transactions being on the basis of previous quotations for Muscovados, but at $\frac{1}{8}$ c. per lb. decline for Centrifugals. Present supplies have been increased by large receipts, say 11,000 tons in excess of requirements for meltings. These receipts came from—Cuba 11,429 tons, Europe 14,552 tons, British West Indies 6,279 tons, East Indies 11,800 tons, other countries 2,700 tons. The cholera has entirely disappeared from our harbors, and there is no occasion for anxiety about supplies.

Refined—With the decline in raws and the releasing of large quantities of supplies previously held out of market, the market for refined quickly responded with a decline of 3-16 c. per lb for hards and $\frac{1}{4}$ c. for softs. At the decline the demand has not increased for the reason that previous purchases, delayed in delivering, are not yet consumed. The recent interruptions of the trade also brought into the country about 10,000 bbls of refined sugar from Canada and a considerable amount from England. The decline of the week will end such importations. Deliveries can now be made promptly of all grades, and no delays need be anticipated for remainder of year. While the conditions of supplies of raw sugars for some time may prevent a further decline, there is no reason to look for another advance in granulated, but rather a firm and steady market for some time to come.

SYRUP AND MOLASSES.

The supply of syrups is still overtaxed by

the demand, not that the demand is large, but that the supply is small. The price is therefore firm at the refineries, particularly on low grades, which have the preference. The moment appears to be favorable to United States goods, and these are offering, but the low prices do not inspire confidence in the purity of the goods. There is a lot of very old syrup on this market, owned by a Montreal jobber, that are anybody's who will pay $\frac{1}{2}$ c. a pound for them. They were bought at $3\frac{1}{4}$ c., but have greatly deteriorated. The lowest grades of new syrups range from $2\frac{1}{8}$ to $2\frac{1}{4}$ c. here.

Molasses has not much support in the state of current trade on this market. Shortage in the cane crop causes an advance in New Orleans molasses. All West Indian remains as quoted in Prices Current.

TEAS.

Notwithstanding that wholesalers do not buy tea freely, importers are firm in their attitude and the market remains steady in the position it assumed early in the season. The sale of the large shipment of Japans that was sent forward to Chicago a short time ago strengthened the selling side. The bulk of this tea was low in quality, lower in fact than the lowest requirements of Canadian trade. There is a scarcity of really choice grades of Japans ranging from 25 c. upwards, a scarcity almost as marked as in low and medium grade teas. Repeated advices confirm the report that the available supply for export from India is 3,000,000 lbs. less than it was last year, and state that the proportion of common teas will be much smaller than it was expected to be. The perception of these

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WRITE US.

ESTABLISHED 1896.
STANWAY & BAYLEY.
BROKERS
AND
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44 FRONT ST. EAST. TORONTO.

PACKERS'
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WRITE US.



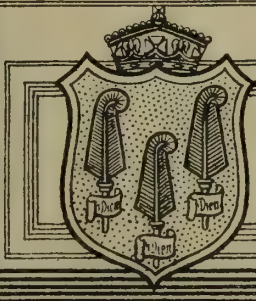
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SOUVENIR
of
Carrow Works

NORWICH



with
J. & J. Colman's
Compliments.



CARROW WORKS, NORWICH.



TWENTY miles up the level marshes behind Yarmouth, on the Eastern Coast of England, there stands on the river bank the gigantic home of an industry whose principal products, Mustard, Starch, Corn Flour, and Blue, are known in every town and city of Europe, and whose reputation is world-wide. Travellers up the river or along the railway, which skirts the huge pile of buildings locally known as Carrow Works, can hardly credit that such extensive premises are all utilised for the production of the articles named, and consumers would never dream that the preparation of the neat, ornamental, inexpensive packages which bear the name of "Colman," maintains in daily activity powerful engines working several hundreds of ingenious and complicated machines, furnishes constant employment for upwards of two thousand persons, and directly supports between five and six thousand souls. These packages afford a marvellous illustration of the combination of divers industries with the most minute subdivision of labour to produce a given result.

The Works themselves stand at the foot of the slope of Car Hoe, or Carrow, just outside Conisford (Cynning's Ford), a busy thoroughfare from the time when an Engle Chieftain established himself there as king. The river Wensum, which flows below the two-thirds of a mile of buildings, stores, and quays of Carrow Works, was for centuries a highway of commerce between the Continent and Norwich, when that city was the seat of the chief manufacture of England. But interesting as these memorials of past relations and intercourse between the Continent and Norwich may be, we must leave them to enter upon our description of the industry which has re-introduced the name of the old English city into our markets, shops, and homes.

The Works at Carrow consist of a range of lofty mills (sending up five chimney-shafts from 100 to 140 feet high), granaries, warehouses, stores, factories, workshops, wharves, timber and coal yards, covering nearly twenty-six acres of ground. A double line of railway (with sidings and turn-tables) is laid in direct connection with the main lines of the Great Eastern Railway system. By means of a private wire between the Works and 108 Cannon Street, London, a distance of one hundred and twenty miles, communication is always open between the manufactory and the large warehouses in the heart of the Metropolis of Great Britain.

These Works are the growth of only thirty-seven years, though the industry itself and the Firm are of far older date, the business having been transplanted from Stoke—a few miles distant—to Carrow, where greater facilities were afforded for its development. The Works are unrivalled, at any rate in Eastern England, for the concentration in a corresponding area and on such an enormous scale, of the varied industrial pursuits of a great manufacturing centre.

Four times each day the broad avenue through the Works wears for a brief interval the lively bustle of a thoroughfare in the heart of a big city, as the 2,300 operatives enter upon or leave work. To find one's way about the place is a matter of difficulty, and to make a tour through the various departments, whose aggregate flooring is more than a million superficial feet, is an utter impossibility without an experienced guide. The following description of these Works may not be uninteresting.

MUSTARD MILL.

CONTEMPORANEOUS with, and consequent upon, the growth of Carrow Works, has been the extensive cultivation of Mustard in Eastern England.

There are two varieties of seed used for manufacturing purposes, "Sinapis alba," or white seed, and "Sinapis nigra," or brown seed. The origin of the French name with which we are familiar, arose, according to an old black-letter in the archives of Dijon, as follows: "In 1322, Philip the Bold, Duke of Burgundy, granted to the town of Dijon armorial ensigns with the motto 'Moult me tarde' in old French, 'I long (or wish for) ardently,' which being sculptured over the principal gate, by some accident the middle word became effaced. The merchant dealers in the seed, intending to ensign their pots with labels of the city arms, copied the imperfect motto as it then remained, 'Moult tarde,' and hence the name which the article retains to the present day."

The seed is chiefly grown in Lincolnshire, Yorkshire, Cambridgeshire, and Essex; a fair proportion is imported from Holland, where the harvest is earlier, but the best qualities are grown in the English counties named. The great Mustard Fair at Wisbech is held in October, but large quantities are also sold later in the year at Selby and Hull. As a crop, it is one that few agriculturists care about. It is very exhausting to the soil, and as a consequence the land requires heavy manuring. The quality, too, of the seed is seriously damaged if the weather be unfavourable during harvesting. Though it is difficult to arrive at an estimate of the quantity of mustard seed produced and consumed annually, it is certain that many thousands of acres in England are under cultivation with this plant for the purpose of seed. The yield on the average may be taken at about three quarters per acre; four quarters would be an exceptionally good crop. The money value varies from year to year, according to the season and the state in which the crop has been secured. Many growers send in the bulk of their crop to Carrow, leaving

the price to be fixed by the purchasers, in whose honour and integrity they have the most complete confidence.

All the English and most of the foreign-grown seed is delivered into the interior of the Works from the railway trucks. Deposited, just as it has been superficially dressed by the growers, in warehouses capable of holding one hundred thousand sacks, the seed has to undergo two or three preliminary operations



before it is fit for the process of manufacture into table mustard. To ensure the complete removal of any dirt the seed is first thoroughly dried in kilns. Engines

disperse the waste hot-air, and labourers at intervals turn over the seed, a work which, though of brief duration, induces an amount of exhaustion that entitles the men to repose until their services are again needed. Issuing through shoots from the kilns to another floor, the seed is put into dressing machines, similar in construction to those used on farms, except that the sieves are finer, and by these, the undersized seeds and extraneous matters are riddled out, and a cloud of fine dust winnowed away. Thoroughly cleansed, the seed passes into and down a series of tubes conducted through the floor into a room below, and issues from a rayed arrangement of pipes upon sloping metal plates, whose lower edges dip towards the point of contact of sets of short thick rollers, fixed on continuous spindles, fitted with gearing which is acted upon by large intermediate spur-wheels, driven by powerful engines. Ever steadily gliding down the metal slopes with a murmuring as of water, the seed falls between the rollers which work upon each other, and descends into hoppers beneath as a pale olive-green mustard meal. But the rollers only perform the rough work of breaking up and crushing the seeds. The complete pulverisation is effected by the mechanical action of rows of giant pestles or pounders, longer than weavers' beams, each tipped with a mass of rounded polished metal, that rise and fall in unison with heavy monotonous thuds, heard above the whirring of wheels and shafting, and the clatter and rattling of scores of sieves. These pestles which pound this whole-meal mustard are worked in precisely the same way as the stamps of ore-crushing machines, the up and down motion being obtained by means of a number of cams revolving on immense spindles.

The next process is that of separating the bran from the flour of the mustard. Numbers of sieves of silk lawn fixed in frames, maintained in continuous condition of violent agitation by the action of eccentric wheels, perform this operation, retaining the fragments of husks while they precipitate the flour in a fine golden shower. To the unpractised eye this flour is a bright yellow, perfectly free from husks; but contrast it with the flour which has passed through a second series of sieves, of such gossamer texture that there are three hundred strands of silk to the square inch, and it is seen to be a dark yellow, while the additional minute particles of husk abstracted by the second set of sieves explain the lighter hue of the falling cloud. An equable temperature has to be maintained in the mill where all these different processes are in operation, for a moist atmosphere would cause the minute atoms of mustard flour to clog, and thus prevent them passing through the delicate sieves. Dry and warm, the several floors are pervaded, in the immediate neighbourhood of the various machines, with an impalpable dust which gilds the clothing of the workmen and titillates the nostrils and throat of the visitor unaccustomed to mustard in that form. So far as the manufacture of table mustard is concerned, the husk is done with, and treated as a residual—its future career being considered later on in this sketch.

This, roughly speaking, is the method by which the mustard flour is obtained, but the processes require, for their successful carrying out, the greatest skill and knowledge and long practical experience. The fine flour of mustard having been precipitated is ready for further manipulation. Wheeled in large tubs, mounted upon runners, from the mill through a tubular bridge spanning the tramway track into the packing department, the mustard flour is brought into contact with other manufactures in which the evidences of various contributory industries are so apparent as to demand attention before we can realise the whole extent of operations employed in the production of a packet of Colman's Mustard.

We have not hitherto alluded to the mixture of the flour of the brown and white varieties of seed. This varies in proportion to the different qualities of mustard required. The brown seed contains a substance known as myronic acid, which exists in combination with potash, and also another body called myrosin. When the flour of brown mustard seed is moistened with cold water a singular change takes place—the myrosin, which seems to act as a kind of ferment like diastase in malt, re-acts upon the myronate of potash and develops the volatile oil of mustard, an excessively pungent liquid, a mere drop of which applied to the skin raises a blister in a moment. White mustard contains practically no myronic acid, but it contains an acrid substance known as sinalbin, which is absent in the brown seed. The two flours must be thoroughly incorporated, to prevent a streaky or mottled appearance, which would seriously affect its commercial value. This, though apparently a simple operation, is in reality both a difficult and important one, as the manufacturer has two problems to solve: first, the development of the highest amount of the volatile flavouring essence; and secondly, to fix it so that this aromatic property shall be preserved. It is well known to the trade that the more delicate the aroma, and finer the quality of mustard, the more apt it is to deteriorate

from the rapid chemical and atmospheric changes which the delicate volatile oils undergo. In fact, the finer and purer the mustard, the sooner does it oxidize, the first stage of which is apparent in the dirty and somewhat objectionable brown tint it assumes. It will be readily seen that one of the greatest secrets of success lies in the judicious blending of the flour of the brown and white seeds, so as to develop to the highest extent the peculiar virtues of both. Each has totally distinct properties, which act and re-act beneficially upon one another. The white seed possesses but little pungency, and is comparatively insipid, but develops a peculiar ferment, which brings out fully the pungent flavour of the brown seed. It is this judicious blending which constitutes the great art of the mustard maker. The brown seed being more expensive than the white variety, is used sparingly in the lower-grade mustards of commerce. It follows, therefore, that the only guarantee of quality the consumer has, is the name of the manufacturer. A so-called "genuine" mustard can be made from seed of so low a quality, that a firm like Messrs. J. & J. Colman would only feel justified in using it for inferior grades. To be "genuine," therefore, is not necessarily a recommendation. At Carrow six grades are manufactured to meet the requirements and purses of the customers, three of which can be had either as pure or mixed mustard, and for these the same price is charged whether pure or so-called condiment is selected.

The lower qualities, containing minute particles of husk, retain more of the oil than the finer qualities, and consequently when packed would become agglutinated and lumpy. To prevent this agglutination in the lower qualities, and to make the finest grades which would otherwise be too pungent for the majority of consumers palatable, the manufacturer is compelled to introduce some innocuous foreign matter such as wheat flour, which is manufactured in an adjoining mill, a description of which will be found further on.

The illustration opposite represents one of the floors in the mustard mill where the separation of the flour of mustard from the husk is effected. A description of the process having already been given, no explanatory remarks are needed.

Before passing on, a word or two on the so-called adulteration of mustard is needed. Public analysts have strenuously endeavoured on many occasions to bring the Firm and their agents under the provisions of the Adulteration of Food and Drugs Act.

When this Act first came into force, analysts set up an ideal standard of purity and defined adulteration to be the abstraction from, or the addition to, an article of any substance with a view of lowering its quality. If they had used the words "the addition or abstraction of any article that is directly or indirectly injurious to health," no difficulty or misapprehension could have arisen. As it was, the doctors differed materially. Some contended that the facing of tea with innocent colouring matter in itself was as justifiable as the colouring of cheese by annato. Dr. Stevenson, an analyst of the highest authority, thought that where mixing and colouring was *not done with the intention of defrauding*, and was not injurious in itself, it should not be interfered with, and that it would be useless to aim at a theoretical standard which it would be impossible to attain. Some extreme purists were for treating the addition of farina and saccharine to cocoas as adulteration within the meaning of the Act; whilst another eminent authority firmly denied that this could be the case, since additions are absolutely necessary to produce the articles of commerce known as soluble cocoa and table mustard. No one can call the addition of *necessary* foreign ingredients, such as farina and sugar to commercial cocoa, or farina to commercial mustard, when in suitable quantities, an adulteration. Neglect of this obvious rule has led to much needless and vexatious litigation. Fortunately, in such cases the Somerset House authorities in London, who constitute a Court of Appeal, take a broader and more liberal view, and have quashed many convictions. The composition of mustard flour is so little understood, even by many analysts, that in more than one instance Messrs. J. & J. Colman's "warranted pure" qualities have been certified as adulterated, and great trouble and expense have been incurred by the Firm in exposing error, much to the discomfiture of incompetent analysts. A case of this kind occurred at Bridgwater, in June, 1886, where the proceedings were stopped as soon as it was intimated that the analysis was disputed. The Firm have always honourably defended their agents when it has been proved that they sold the mustard as received, and supplied the purchaser with the notice of admixture which the law requires, and no conviction has ever been recorded against them.

The necessity of using some innocent ingredient which will absorb the excess of oil is shown by the fact, that in the Government Navy Victualling Yard, rice flour is used, and in some cases capsicum and ginger added.

TIN WORK SHOP.

JUST as we followed the mustard seed from the warehouse through the various processes of manufacture till it disappeared as mustard condiment in the packing department, so we will pursue a case of sheet tin from the Store through a number of mechanical operations till it also, in the form of circular, square, oval, or octagon canisters, reaches the same destination. In a lofty building of several large floors, the upper storeys being reached by a spiral stone staircase ascending between thick fire-proof walls, the tin shops are no less interesting than the mustard mill. Upon each floor there is an array of machines working with exactness and precision, beneath the overhead complicated shafting and belting. One is not prepared to find such exquisite machinery and so many individual operations pressed into the manufacture of so simple an article as a tin for holding mustard; eight different machines, however, are required to form and put together the three parts, body, top, and bottom.

Machine No. 1 cuts the sheets of tin into strips of a breadth equal to the length of the canister; machine No. 2 divides the strip into pieces of a width rather greater than its circumference; machine No. 3 turns up one edge, and turns down the other; machine No. 4 welds the clasped edges together, and strikes out the tin into the form required; machine No. 5 prepares narrow slips of tin; machine No. 6 punches from them circular pieces with upturned edges for bottoms; machine No. 7 produces lengths of tin slightly wider than No. 6, and machine No. 8, with one punch, extracts from them round pieces, and with another knocks down the half an inch of margin, and turns out finished lids. Several sets of each description of machine are employed in these different operations, which are performed with great rapidity. Two boys, for example,

working at a machine which welds together the joint, and gives at the same time rigidity of form to the canisters, can turn out thirty-six gross in less than a working day. The bottoms are fastened to the canisters by means of special machinery made by the engineers employed on the Works. One of the most interesting sights in this department is to watch the manufacture of a small tin which is ultimately filled with an ounce of mustard, and known to the trade as the Penny Tin. The marvellous rapidity with which the boys make these tins fills one with astonishment, and has the appearance, in some instances, of legerdemain. On the decorated tins, the printing of which will be referred to later on, skilled workmen alone are employed, and a separate room is set apart for their use. Similar machines to those described in the boys' room are used, but seeing that these tins are to hold from four to six pounds weight of mustard, it is necessary that the joints should be more carefully finished, and soldering is necessary to make the various parts secure. The soldering-irons are kept constantly hot by means of gas and compressed air, and the dexterity with which the men use these, and the rapidity with which they turn out the finished tins, are only attained by long practical experience.

The number of tins made in this department amounts to many millions yearly. In an adjoining store-room the tins are closely and conveniently arranged, and are issued to the foremen of the packing departments as required. Some years ago this building—with its machinery and over half a million tins—was entirely destroyed by fire. To prevent as far as possible a similar occurrence, each floor has a hydrant with hose attached, and through loop-holes in the fire-proof tower alluded to, complete command of the building is insured, without danger to the firemen.

MUSTARD PACKING.

TO this department we will now direct our attention. Hither, bins on runners bring the mustard from the adjoining mustard mill, and lifts drop down the canisters from the store-room to be filled. Mustard packing is a business carried on upon several floors; boys fill and label the tins; girls make up and label the tinfoil packets and some of the smaller tins. Here there is rapid manual labour, unaccompanied by the sound of machinery save the hum from surrounding mills and workshops. Scrupulous cleanliness characterises these floors, as it does all the apparatus in the mustard mill. Picture a long room capable of comfortably seating eight hundred people, its walls, ceiling, and columns bright with the light-coloured fire-proof asbestos paint, and the floors covered with groups of six lads, each group clustered around a bench, a bin of mustard, and a set of scales, and behind them a rack. Each group is engaged in the simple business of filling and labelling canisters, and each boy performs a single operation that no time may be lost in the laying down one tool and picking up another. Thus, boy No. 1 weighs out mustard, which he puts into a canister held by boy No. 2, who presses it down with a wooden rammer, and claps on the lid, around the rim of which boy No. 3 winds a narrow strip of glued paper, and pushes on the package to boy No. 4, who wraps around it the label, which boy No. 5 has overspread with a thin solution of glue, and which boy No. 6 arranges with neatness, and finally sets up the finished work on the rack. By this distribution of labour among the six boys, two thousand five hundred canisters are filled daily by each group. The decorated tins do not require labelling, but need more

careful packing. To accomplish this, older and steadier lads are engaged upon the work. As soon as a tin is filled, the inner lid is fastened down, and securely sealed with an impress of the "Bull's Head," the trade mark of the Firm. This is deemed necessary, as a guarantee that it contains "Colman's Mustard."

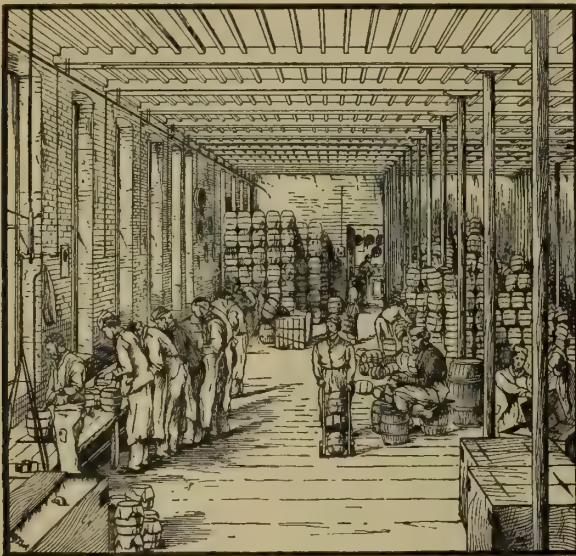


To prevent the delicate colour work being damaged by friction during transit, the tin is then wrapped in paper and put on oneside until required by the packers.

Though the greater part of the manufactured mustard is sent out in tins, much is packed in casks manufactured at the cooperage. These vary in size from 6 lbs. to one of 144 lbs. As in the case of decorated tins, extra care is required in manipulating casks, and only experienced men are engaged upon the work. In a lofty room the mustard is weighed, the casks filled, lids carefully secured, and the quality stencilled upon them. Here may be seen hundreds of barrels all filled, piled one upon the other, and ready to be sent out as occasion requires. The illustration needs little or no explanation. The men on the left are all engaged weighing and packing, whilst those sitting down are occupied in stencilling upon the lid and side of the cask the quality of mustard it contains and the name of the manufacturer.

On other floors the filled mustard tins are put into wooden boxes, upon which are stencilled figures, indicating the order, date, and weights. These floors resemble the platforms of a goods department at a large railway terminus, except for the cleanliness and order, and a uniformity of structure in the piles of packages. They may indeed be regarded as goods platforms of the Great Eastern Railway, as the piles of packages are loaded directly from the floors into the trucks drawn up alongside on the tramway, the Company accepting the weights sent in by the Firm. Our canister or our cask of mustard is now ready for sale to the public, but has to pass through the hands of the wholesale provision dealer and the retail shopkeeper before it can reach the consumer.

This mustard has obtained unrivalled honours at International Exhibitions—London, 1862, the only Prize Medal; Dublin, 1865, and again in 1872, the only Prize Medals; Paris, 1867, the only Silver Medal and Highest Award; Moscow, 1872, the Grand Gold Medal; and the only Gold Medal, Paris, 1878.



PRINTING DEPARTMENT.

IN the manufacture of the large octagon canisters, decorated with the artistic designs so familiar to the public, the tin is subjected to a series of preliminary processes before it is cut into the required sizes, and made up. Let us follow these prepared lengths of tin through processes which fix upon them their ornamental designs. In an airy, well-lighted room, with a prospect of meadow, stream, and wooded upland, an artist prepares the design on stone and hands it over to the foreman of the printing and lithographic works, who prints off impressions with machines of the newest pattern. This paper has first to be calendered to impart the desired surface, and then undergoes special treatment before it is ready for the machine. As soon as the artistic design has been printed, the sheets are handed to the foreman of the adjoining room, by whom alternate layers of lithographs and slightly varnished sheets of tin are passed in a thick heap between the rollers of a pressing machine. This causes the pictures to adhere firmly to the surface of the metal. Immersed one by one in water, the paper rapidly becomes saturated, and leaves the metal, the design being indelibly fixed on the tin, perfect in every detail. Dried on racks in heated stoves, the sheets of tin are now ready for the mechanical operations described on the previous page.

The large iron and wood tablets used in advertising Mustard, Starch, Corn Flour, and Blue throughout the United Kingdom, are all produced in this depart-

ment. Plant specially adapted for decorating iron, wood, glass, or other hard surfaces is in full operation. In the letterpress room are machines by which much of the fine colour work, so characteristic of Messrs. J. & J. Colman's labels, is produced.

The demand for labels, wrappers, etc., is immense, and although this department is unable through want of space to supply all that are wanted, yet it is able to print many of the millions required during the year, exclusive of a vast number of show-cards, tablets, and posters. As the sheets leave the printing machines they are at once transferred to the packing room, where by means of two powerful cutting machines of the most modern type, the employees constantly replenish the ever diminishing store of labels. This store is in charge of a responsible keeper whose sole duty is to issue labels to the various departments, and his record of the output is a check upon the number of canisters, tins, or starch-boxes filled. In addition to the printing of labels, etc., many of the books required by the Firm are here printed and bound, designs for labels engraved, and stereotyping carried on. The lithographic stones required are imported direct from the quarries, and two men are constantly engaged in grinding down uneven surfaces, or imparting the final polish by means of snake-stone. To ensure absolute cleanliness the entire building is lighted by electricity.

STEAM COOPERAGE

THE illustration here given represents this interesting department. We have already stated that a considerable quantity of mustard is sent out in bulk, as well as in packets for canisters. The former is to enable shopkeepers to sell small quantities by weight. Casks are manufactured at the

cooperage in which to pack loose mustard; and the cooperage is as remarkable as many of the other departments of the Works, for the adaption of steam and hydraulic power to a number of machines, each constructed for the performance of a simple operation. Best Canadian oak is used for the manufacture of the casks. A powerful steam engine drives a bench saw which cuts the riven timber into staves, a machine which planes them, circular saws which cut them into lengths, and another machine which tapers the staves towards the ends. A lad "sets up" the staves inside an iron hoop and places them thus lightly held together over gas stoves, whose heat makes the wood slightly elastic. Subjected for a short time to this heat, they are put under a hydraulic press which forces on them a smaller iron hoop, and after another warming they are passed beneath other presses where more iron hoops are driven on, a few inches apart from each other. Cut with mathematical accuracy, and jammed together by machinery, the circle of staves is made water-tight. Placed in another machine a slot is cut within the rims for the insertion of the bottom and lid. The latter are each made from two pieces of oak, joined together by two headless nails, machines boring the holes into the sections, and closing them upon these fasteners. These hidden nails are the only pieces of metal left in the finished cask, for, as the cooper beats around them stout withes of elastic hazel, in which he dexterously cuts notches that interlock, the iron hoops, forced on by the hydraulic presses, are knocked away. Some thousands of casks, of various sizes, are manufactured weekly. A stranger would

naturally suppose that the heap of sawdust and shavings which accumulates in this department is wasted, or, at best, is sent to the furnaces, but this is not so. Put into bags or sacks, it finds its way to Great Yarmouth, where it is more profitably employed in the curing of herring; and it may be here incidentally men-



tioned, that, at Yarmouth, Messrs. J. & J. Colman have warehouses in which is stored raw material for manufacturing purposes, such as rice, soda, strawboards, etc.

OIL MILL.

WHILE the mustard is being sent abroad, or to the home markets, the husk which we left reduced to a comminuted condition is destined for still more dreadful ordeals. Conveyed to the basement of the mill it is ground to powder beneath the rolling of ponderous edge stones. The powder is then placed in steam-jacketed cylinders for the purpose of opening the cells from which the oil, a valuable residual, may be expressed. The extraction of the oil is effected after the well-sweated powder has been put into long bags and placed in a hydraulic press. Under a pressure of some two hundred tons, the oil exudes from the amorphous contents of the bags, which, when emptied, yield a hard, corrugated cake, sold to farmers as a manure, at about £3 to £3 10s. per ton. Much of this cake finds its way to France, where it is in great request as a fertilizer in vineyards. It is no uncommon sight to see hundreds of tons of this cake piled up to the very ceiling, in the basement of this building. The escaping oil falls into a large cistern, from which it is pumped into one of twenty-two vats, and partially refined, a process which is completed in half-a-dozen tanks, each of which would make a small swimming bath. Here it remains for some weeks, subjected to a heat of one hundred degrees. Both the refined oil and the precipitated fatty matter are in demand by manufacturers in the north of England, the former being used both as a lubricant and for lighting purposes. Its value depends upon the condition of the Oil market, the price ranging from £22 to £25 per ton.

This oil has also been found most efficacious in the treatment of rheumatic affections, and for many years thousands of applicants were annually supplied gratuitously. An announcement in *Truth*, in December of 1885, so considerably increased the number of applications that, in self-defence, Messrs. J. & J. Colman were obliged to withdraw the concessions made, indiscriminate gratuitous distribution being no longer practicable. They have now introduced a specially prepared article of greatly increased pungency, which is supplied to the public through grocers and druggists. Many unsolicited testimonials as to its efficacy have been received, and by the steady sale it would seem as if the "Concentrated Mustard Oil" had now found a permanent place amongst our so-called "household remedies."

The valuable properties of pure mustard as a rubefacient led the firm to introduce their "Sinapism" or New Mustard Plaster. The greatest care is exercised in the manufacture to ensure a thoroughly reliable article. The prepared mustard is placed between two pieces of linen and then passed through an embossing machine, after which the sheet is cut into squares. These are dried and packed in tinfoil ready for use. The special characteristics claimed for these Sinapisms over all other kinds of mustard plasters, are rapidity of application, cleanliness in use, and certainty of prompt action when applied.

FLOUR MILL.

IN this large mill is manufactured the flour required in the Mustard Department, and to which reference was made on page 7. It has a fine river frontage, affording a ready means of carrying goods by barges or wherries, and is also connected by rail with the Great Eastern system. This mill, which at one time worked with thirteen pairs of stones, has recently adopted the Simon's System of Roller Milling, with the latest modern appliances. Fifteen sacks of the finest flour are manufactured each hour, and to keep this machinery in active operation no less than 3,000 sacks of wheat are required weekly.

The wheat when thoroughly washed and dried is conveyed by a series of spiral worms to wheat-cleaning machinery, where it is passed on to barley and cockle cylinders, which remove the oats, barley, rye, and small seeds. It then passes over a magnetic separator, to remove nails, etc., after which it is again conveyed by elevators and deposited into bins. From these bins the grain is measured and mixed off in proportions rendered necessary in the process of manufacture.

The process of reducing this wheat into flour and offals is carried out in the following manner: The cleaned wheat is drawn off from one of the four clean wheat bins, and is weighed on an automatic weighing machine, whence it goes to the break rolls. After passing through the first break rolls, the product is lifted up to the top of the mill by an elevator and falls into the first break rotary scalper, which separates the small grits and flour from the partially broken grain. The partly broken grain passes on to the second break rolls, which reduce the wheat a little more. After passing through these, the material is again lifted up as previously to two second break rotary scalpings as before. This process is repeated in the third and fourth breaks, each break gradually reducing the wheat until all the floury material is removed from the bran. The cleaned bran, after leaving the fifth break roll, passes into two bran dusters, consisting of a conical cylinder covered

with very fine wire. The bran, after all the remaining portion of the flour has been removed, passes to the flour warehouse, where it is sacked off, weighed and made ready for delivery. The number of machines used to this stage in the mill is sixteen double sets of roller mills, four rotary scalpings, two scalping reels and two bran dusters.

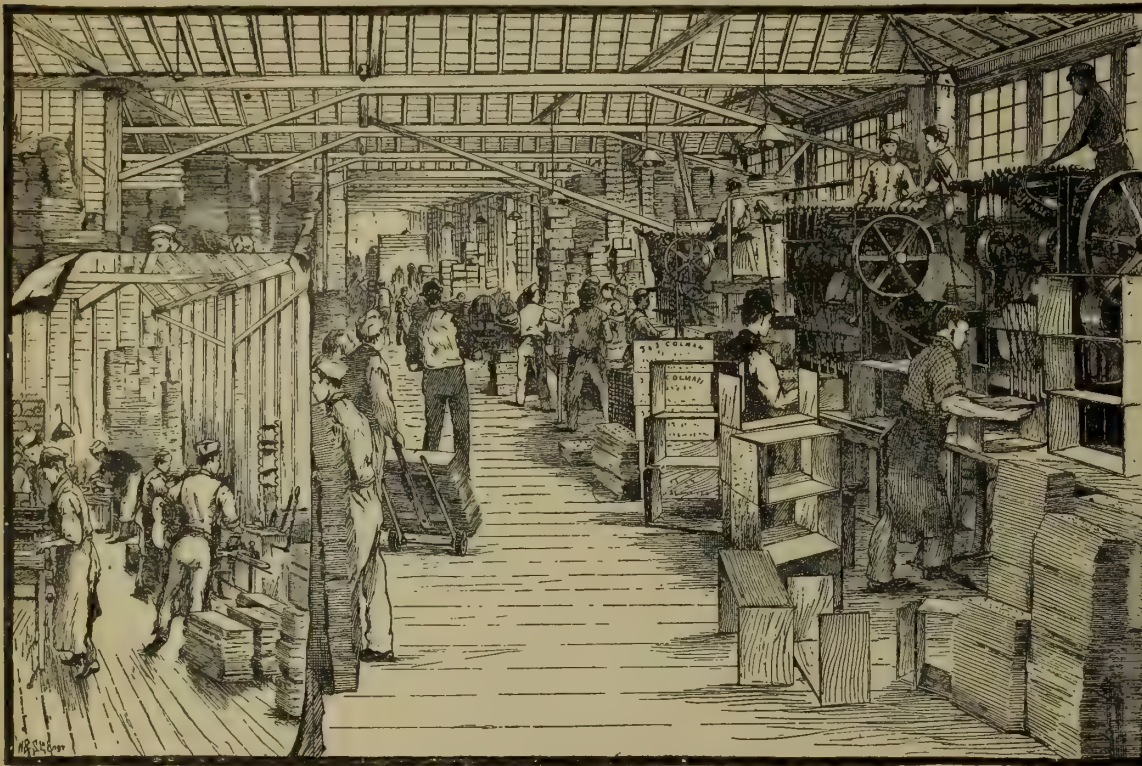
Having completed the break process, there remain the chop material, known as semolina, middlings, dunst and flour (and with these are mixed up small particles of bran, which have passed through the sieves to be dealt with). The semolina which has been separated by the double scalpings from the flour, dunst and middlings, passes direct on to seven semolina purifiers. The purified semolina, which has come through the sieve, now falls into the reduction rollers, where it is passed between smooth chilled iron rollers, which crush it into flour. It is then elevated to the centrifugal flour-dressing machines. The fine flour obtained from these machines is conveyed to the flour sack. Any material too coarse to go through the silk is tailed over the machine, when it is repurified and sent to more reducing rolls, where the action is repeated as before, and so on until nothing is left but offals. The finer portion of the chop, consisting of flour and middlings, is taken to hexagonal silk reels, and the flour sifts through, the larger particles of middlings tail over and are sent to purifiers, then to rollers to be reduced, and finally to centrifugal silk reels to be dressed. All the flour, as it comes from these dressing machines, falls into worm conveyors, which carry it into the flour warehouse to the packing machines, where it is sacked off, weighed, labelled, and made ready for delivery.

The quality of this flour is of the finest, fully maintaining the reputation of the Firm in this branch of manufacture. Not only is it supplied to the bakers for miles around, but also in small bags of from 5 to 6 lbs. in weight to grocers for retail use in different parts of the country.

SAW MILLS AND WOOD BOX SHOP.

TO meet with promptness the orders pouring in from all parts of the world, the deal boxes in which the various goods are packed are made on the Works. From lofty stacks of well-seasoned timber, covering six acres of ground, the sawyers draw their daily supply of deals. Hundreds of deals pass daily

great industry. From the circular saws, some sections of wood are submitted to the action of beautiful mortise and tenon-cutting machines if designed for export cases, others to that of simpler machines which chamfer the edges if intended for small boxes. Four machines nail the rough boxes together. Complex in construction, these nailing machines are simple in action. A number of



little cups fixed upon an endless band are fed with nails by a boy, and as the band is slowly propelled to the front of the machine the nails drop down tubes, beneath which another lad holds, in previously adjusted slides, the two pieces of wood, and the nails are driven home by simultaneous blows. The nailing is distributed among these machines, two fastening together ends and sides, and two knocking on the bottoms. When all these various processes have been completed, it is an easy matter to join the pieces, which fit together like a Chinese puzzle, only with far greater exactness. The larger boxes are fitted together by joiners who, like the bees, work in cells or apartments whose walls are the fruits of their labours. In the illustration given here these nailing machines will be seen on the right, but only a faint impression is conveyed of the busy scene this department affords.

To give some idea of the work done it is only necessary to say that nearly ninety-five thousand boxes are turned out monthly, in which to pack the Mustard, Starch, Corn Flour, and Blue. The best wood working machinery produced by Ransomes, Worsams, and other eminent makers is used.

The printing of the ends and sides of the boxes is done before they are pieced together, by means of a somewhat novel form of cylinder press from brass-cut type. The machine keeps two boys, one feeder and one taker-off, constantly at work; the first boy

puts a pile of slabs on the table, and the bottom slab in every case travels under the cylinder, and comes out with the world-renowned name printed upon it.

The drawing of this interesting process will be found in the left-hand corner of the preceding illustration.

STARCH FACTORY.

THIS factory has nine acres of flooring. Most persons are doubtless aware that starch is contained in larger or smaller quantity in most seeds, fruits, and roots. The manufacturer must, however, select those articles which contain the finest quality and the largest quantity of starch. Among these, rice, wheat, maize, and potatoes may be regarded as standing in the front rank. Messrs.

J. & J. Colman manufacture entirely from rice, chiefly grown in Bengal and Madras. Great care and experience are required in the selection and grouping of the various qualities of rice, in order that the product may be of a uniformly good quality and colour. The rice arrives in bags made of gunny, holding from one to two cwt. It is at once carefully dressed and winnowed through sieves properly arranged for this purpose, to free it from every particle of dust and dirt contracted during the somewhat careless process of harvesting. It then finds its way to a room, where, in order to soften it, and thus to render the operation of grinding more easy, it is subjected to a steeping process. After some hours the rice in its softened condition is finely ground by ordinary mill-stones, similar to those generally used for grinding flour. From fifty to one hundred pairs of these are constantly at work night and day in the starch department. The ground rice issues from the stones in a thin stream of about the consistency of cream, its constituent parts being starch, cellulose, or as it is technically called "fibre," and gluten. In order to separate the starch from the other substances, the ground rice is run into large wooden vats, where it is agitated in water for some time and allowed to stand, when the cellulose, or "fibre," and gluten gradually settle to the bottom of the vessel, leaving the starch in suspension in the water above. By means of valves this is then drawn off, and the starch is allowed to deposit in large shallow zinc vats. The cellulose, or fibre, and the gluten, which are regarded as by-products, are carefully washed, and the water removed from the material by pressure. Square cakes are thus formed, which are sold as cattle food, containing, as they do,

excellent flesh and muscle-forming properties. To return to the starch. As soon as the deposition has taken place in the zinc vats, the water is drawn off, and the starch is found in a thick layer on the floor of the vat in a semi-solid and pure state. It is then placed in long narrow boxes made of wood, perforated with numerous holes, and lined with a cloth of fine texture, specially made for the pur-



pose. Here it remains until the moisture drains out and starch has become quite solid, although still retaining a considerable quantity of water. As soon as

it has become sufficiently hard it is removed from the boxes, and each long block is equally divided into eleven smaller ones, measuring about six inches each way. These blocks or cubes are then removed to the finishing room represented in the illustration on preceding page. The doors leading from the ovens in which the cubes have been subjected to the preliminary drying process, will be observed on the left. Next to these ovens are tables on which the cubes are placed about three deep, to be ready for the cleaning or shaping process, with which operation all the girls seen on the left of the illustration are occupied. This shaping and cleaning is performed by means of a broad sharp knife, and it takes the girls some weeks before they are able to turn out the cubes clean, of the proper shape, and at the same time in a rapid manner. The cubes are next transferred to the benches seen on the right

half of the illustration. Here they are rapidly papered (an operation requiring considerable dexterity), bound up with specially made twine, labelled and placed in kilns for the completion of the drying process. The doors of some of these kilns may be seen open on the extreme right.

In the process of drying, which takes several days to complete, a contraction takes place, which has received the technical misnomer of "crystallizing," and when the cube has, so to speak, crystallized quite through, the starch is ready for the warehouse. There are three of these, each capable of holding, if required, about one thousand tons. To them the papers containing the dried blocks of starch are now removed, and placed in large stacks or piles, each stack representing from ten to fifteen tons.

CARD-BOARD BOX AND STARCH-PACKING DEPARTMENT.

STARCH is sent out in various ways to suit customers. If the papered cubes are required, they are neatly labelled, and placed in strong deal packing cases—the larger quantity of starch sent out being in this form.

For the fancy trade, handsomely made card-board boxes, decorated with tasteful wrappers, and pictures of an ornamental character, are produced in all sizes and weights from 4 lbs. down to 1 oz.

Our illustration gives a peep into the card-board box department, and the various operations required to produce the boxes. Girls only are employed, and their comfort and well-being is ensured by the supervision of a respectable forewoman, who exercises a strict though kindly discipline on those placed under her charge. On the left the lids are being prepared, whilst in the centre the bodies and bottoms are being rapidly manipulated. On the right will be seen the finished boxes and lids placed in stacks for drying before being fitted together. Ingenious machinery is in use for cutting and shaping the card-boards, wood-pulp boards, etc., which very materially contributes to the rapidity with which the boxes are turned out. Part of the machinery is similar to that employed in the tin-box department, the only difference being that card-board is used instead of tin plates. Perhaps the most interesting machine is one called the "guillotine," whose murderous-looking blade cuts its way with irresistible power through the piles of card-board placed beneath it.

Every size is kept by itself, and on each pile is a label showing the number of boxes it contains. Girls from the adjoining packing-room remove them as required, and to this department we will now wend our way. A most pleasing impression is made as we enter the room, which presents a hazy appearance through the starch dust that pervades it in all directions. As this settles on the hair of the workers it gives them a look which reminds one of bygone days, when powdering the hair was considered fashionable. To judge from appearances, the girls are healthy, happy and comfortable enough. Men bring from the cellars beneath the papered cubes of starch, which the girls immediately seize.

The string is cut, the paper removed and the contents shot into a large bin, which in this way is being constantly replenished. The work is done in gangs, each gang consisting of eleven girls. No. 1 fills the box, which No. 2 weighs and No. 3 checks to ensure correct weight, No. 4 pastes the wrapper, which Nos. 5, 6, and 7



put on. The box is now ready for the picture which No. 8 has pasted, and which Nos. 9 and 10 put on, the final touches being imparted by No. 11, who also puts the boxes on benches to dry, a process which occupies twenty-four hours.

In this department the greatest care and attention are bestowed upon the "get-up" of the boxes in a neat and at the same time attractive manner. It is not at all an uncommon thing for the staff in this section of the Starch Department to turn out from 250,000 to 400,000 boxes of various sizes in one week, thus finding employment for some five or six hundred women and girls. A peep into the label-room shows the foreman and his assistant busily engaged in preparing assortment of pictures, which are handed over to the girls through a small wicket as required. This store seldom contains less than 23,000,000 labels. Both the box-making and filling rooms are lighted by electricity, some hundreds of the Swan incandescent lamps being used. The steam-power absorbed by the Starch Department is supplied by four very large steel boilers of the newest type, fitted with automatic self-feeding and stoking apparatus, and actuating two large horizontal steam engines, capable of giving out some six or seven hundred horse-power. The total number of hands employed in the manufacture of starch varies from eight hundred to one thousand.

The opposite illustration needs no explanation.

The following medals have been obtained by this Firm at exhibitions in recognition of the excellence of their starch: London, 1851; London, 1862; Dublin, 1865; Paris, 1867; Only Grand Gold Medal, Moscow, 1872; First-Class Prize Medal, Vienna, 1873; Only Gold Medal, Paris, 1878; Only Gold Medal, Edinburgh, 1886.



CORN FLOUR.

IN addition to Mustard and Starch, Messrs. J. & J. Colman manufacture a delicious Corn Flour, which is sold to the public as "Colman's British Corn Flour." It is carefully prepared by specially constructed machinery, from the most delicate portions of the rice. Every utensil or vessel used in the course of manufacture of this article of food is kept most scrupulously clean, and great care and attention are bestowed upon the drying, grinding and dressing processes; hence the flour, as offered to the public, is found to possess qualities of the highest merit and excellence. The following is an extract from the "Lancet," the chief organ of the Medical profession of the United Kingdom:—

"It makes with milk or eggs, or with Liebig's extract of flesh, and boiling water, a delicious and wholesome food. In the hospital and sick room Colman's flour will, we believe, soon be thoroughly appreciated. It is admirably adapted as an article of food for infants and young children when combined with milk. We have satisfaction in noticing this preparation on account of its sterling qualities."

High testimony has been given by Drs. Lankester, Hassall, Cameron, and Muspratt as to its purity and genuineness; and for these properties, it obtained the Only Grand Silver Medal, Moscow, 1872; and the Only Medal for Progress, Vienna, 1873; these being the highest honours awarded for Corn Flour.

BLUE MILL.

IN this large building may be seen in full operation the process of manufacturing Laundry Blues, from the raw Indigo or Ultramarine, into thumb, square, oblong, and ball-shaped packages bearing the name of "Colman."

It must not be supposed that the blue for domestic purposes is generally pure Indigo or Ultramarine, though Messrs. J. & J. Colman have recently introduced an Oblong-shaped Azure blue which is guaranteed to be absolutely pure. Various ingredients are usually mixed with the raw material; each manufacturer having his own particular recipe or trade secret. These additions, with the raw Indigo or Ultramarine, are mixed together by means of ponderous edge-stones. Our illustration represents the basement floor of the mill where these stones are working.

In the manufacture of Indigo or Thumb Blue, as soon as a thorough incorporation of the ingredients has taken place, the materials, reduced to the consistency of stiff clay, are handed to a number of girls, who weigh, roll, and cut into small pieces by means of cutting machines. The cut pieces are then pressed between the thumb and fore-finger (hence the name) and deposited on trays. When filled, the trays are taken to the drying-room, where the blue remains about a month. It is essential that a low and even temperature should be maintained throughout the drying process, otherwise much of the blue would break and have to be remade. Once thoroughly dry, the Indigo is brought to the rouncing or polishing room, where all dust and fungoid growths are removed by brushing machines. This done, the "thumbs" are placed in long leather bags containing bronzing powder and kept in constant oscillation, a process which imparts the metallic lustre characteristic of Indigo laundry blue.

Ultramarine Blues are manufactured on a somewhat different system. The ingredients, after being thoroughly mixed together by means of edge-stones, are passed through sieves, and, in the form of fine powder, handed to a number of boys. One boy weighs a stated quantity, which two other boys scrape into a given number of moulds. In these moulds the powder is subjected to great pressure, under which it assumes the familiar sharply defined square

shape. As the squares leave the machine a lad places them on trays and conveys them to the drying-room. Once thoroughly dry, the squares of blue are wrapped in paper and made up into 1-lb., $\frac{1}{2}$ -lb., and $\frac{1}{4}$ -lb. packets and labelled. This part of the work is done by girls. A small sketch of the press room will be found in the left-hand corner of the illustration.

For the general excellence of their Indigo and Azure Blues, Messrs. J. & J.



Colman have obtained the following awards: Gold Medal, Moscow, 1872, and the Only Medal, Paris, 1878, whilst the superiority of their No. 1 Azure Blue has secured its adoption in Her Majesty's laundry.

A FEW words about the directorate, the brain, of this industrial giant, will naturally be expected. Its seat is the offices of Carrow and 108 Cannon St., London, which are linked together by electric wire. These offices are allotted to chiefs of departments, each with a staff of clerks. Here, again, in the purely intellectual, as in the mechanical domain, there is division and sub-division of labour. All parts of the Works are brought into direct communication with the offices by telephones. The two thousand and some hundreds of workers at Carrow may, not inaptly, be compared to a well-equipped, industrial army, divided into its regiments, companies, sub-divisions, and sections, each with its appointed officers, receiving orders from the general's quarters, and carrying them into effect with despatch and fidelity. Throughout the Works may be noticed a feeling of pride in the monuments of peaceful victories. Most widely known of the members of the Firm is the senior partner, Mr. Jeremiah James Colman, who has held the highest posts of honour it is possible for his fellow-citizens to confer upon him, and who is one of their representatives in the Imperial Parliament, and a Knight of the Legion of Honour.

The Carrow Works afford the interesting spectacle of many trades being carried on in close proximity to each other. Here may be seen in large well-appointed premises, comprising a foundry, smithies, tinnmen's workshops, saw mills, carpenters' shops, cooperages, and printing works, skilled artisans and labourers employed upon some special work, the combined results of their efforts being the tins, boxes, and labels bearing the name of "Colman." With all these resources at hand the largest order can be executed with a promptness and punctuality which nothing but some extraordinary circumstance outside all business calculations can prevent, and the work has that superiority only attained by the constant application to one particular description of labour.

The power for working the machinery and heating the whole of these extensive Works by hot water arrangement is generated by nineteen boilers of the best type. The chief motors are three vertical beam engines working up to one hundred and eighty horse-power each, several very large horizontal and many other engines of smaller power. In addition there are the hydraulic presses and lifts, by Ellingtons; the force for working these is derived from a large tank at the top of a water tower. By a reciprocating action, the water used in the lifts and capstans is immediately replaced by means of a small pumping engine.

The staff of the engineers' shop comprises eighty skilled workmen, including draughtsmen, pattern makers, and moulders. The most recent wood and metal-working tools, with Nasmyth's hammers, forges, and furnaces, are comprised in this department, so that the firm is capable of making the most complex and powerful machinery. There are lathes of all sizes, several milling machines, punching machines, and a travelling crane in this busy engineers' shop.

It is evident that an enormous stock of raw material, such as timber, coal, iron, steel, tin, lead, etc., must be readily accessible for the uninterrupted employment of the engineers, sawyers, carpenters, tinnmen, printers, etc. From an extensive coal-yard the stokers and firemen obtain their necessary fuel; and from a Store, which has a floorage of 12,000 superficial feet, mechanics renew through the foreman of departments their stock of materials, whether it be a ton of iron or a pound of nails, a case of sheet tin or a hundredweight of twine. Every description of goods sold by oilmen, colourmen, and hardware dealers is kept in stock in these stores, on a scale only to be equalled in large wholesale houses. Hundreds of tons of iron, steel, and lead, thousands of cases of tin directly imported from Wales, many tons of nails, glue, packing thread, etc., huge tanks containing many descriptions of oil, bushels of screws, nuts, and rivets, and brushes, gas fittings, plumbers' and painters' materials in quantities unknown in many shops. This huge multifarious stock is, however, so arranged that the storekeeper and his assistants are able to execute with promptness the written order of any foreman.

Considering the immense amount of the Firm's turn-out, the wonderful combination of every kind of talent, all engaged in one common object, and the diverse machinery employed in this vast human hive of industry, we may well, and not irreverently, compare it to the Scriptural mustard-tree. If *Sinapis alba* or *Sinapis nigra* is unlike *Salvadora persica*, the supposed mustard of the parable, in that it is not "the greatest among herbs," and becometh not "a tree, so that the birds of the air come and lodge in the branches thereof," its small seeds have within them, as we have seen, the germs of a wondrous growth—a colossal industry with great branches, from which thousands obtain the means, not only for procuring shelter, but food and raiment. Evolution has accomplished growth at Carrow Works; its evidences are manifest. Forms of industry unknown to previous generations have been evolved from the simple operation of extracting the flour from the seed of a humble herb. The potentialities of a grain of mustard are indeed marvellous.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow.

England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan, which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

PARK, BLACKWELL & CO.

(Limited.)

—SUCCESSORS TO—

JAS. PARK & SON,

TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO, for Prices, etc.

Mention THE GROCER.

Husband Bros. & Co.,

71 Colborne St., Toronto.

OYSTERS, HADDY.--DAILY.

GRAPES, PEARS.

ORANGES, LEMONS, FOREIGN NUTS.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada.

W. GIBBINS & CO.,

SUCCESSORS TO

JOSEPH CARMAN,

Commission and Manufacturers' Agents, Grain Brokers.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail.

Correspondence invited.

Consignments Produce will have prompt attention.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef, Egg Carriers supplied.

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

THOMPSON & CO.,

GENERAL COMMISSION MERCHANTS

—AND—

BROKERS

For all lines of Canned Goods, Hams, Bacon, Lard, Butter, Cheese, Dried Fruits, Coffee, Sugar, etc.

CORRESPONDENCE INVITED.

P.O. Box 615. WINNIPEG, MAN.

GEORGE McWILLIAM.

FRANK EVERIST.

McWILLIAM & EVERIST

General Commission Merchants,

25 and 27 Church street,

TORONTO, ONT.

Consignments of Fruit and Produce Solicited. Ample Storage.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

Fruits, Etc., in Season, at the Lowest Market Prices.

Grapes, Crawford Peaches, Plums,
Pears, Lemons,
Jamaica Oranges, Sweet Potatoes.

FISH:—

Finnan Haddie, Oysters.

WILLIAM RYAN,

PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.

WRITE FOR PRICES.

PEERLESS

WASHING

- COMPOUND -

IS THE BEST

SAVES LABOR, SAVES EXPENSE,
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Is not Injurious to the Finest Fabric

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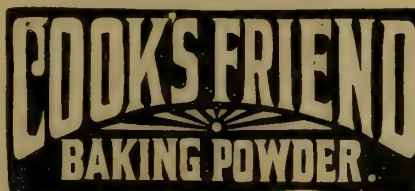


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Mfg. Co.

31 FRONT STREET EAST, TORONTO

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

effects caused a rush for low grades on the primary market and this caused an advance of $1\frac{1}{2}$ to 2d. in Indian and Ceylon teas. There is little Indian and Ceylon now obtainable under 7d. whereas some time ago 5d. was the minimum price. This advance brought up the price of common China Congou $\frac{1}{4}$ d. to $\frac{1}{2}$ d. in the English market. In London the market is rather bare of Congous below $5\frac{1}{2}$ d.

MARKET NOTES.

Eby, Blain & Co. have received a shipment of flitched cod-fish in 100 lb. cases. They are very fine goods, the best the market could afford.

P. C. Larkin & Co. are now prepared to offer good bargains in new Valencia raisins, shelled Valencia almonds, currants and other new crop fruits.

Perkins, Ince & Co. are advised by the canners of Nimpkish salmon, a brand of which the sale here is controlled by that firm, that the entire pack is sold, and that there is no more fish to be had.

P. C. Larkin & Co. have a large stock of Ceylon and Assam teas, purchased before the rise, which they are offering at prices lower than those now asked by English holders of equal grades.

Sloan & Crowther have received a car of Miller's Extra Faultless sugar corn in tall and flat tins. These goods are very daintily put up, and have a very fine shelf-presence, which itself is a strong selling attribute.

Snider's soups, in assorted cases, are being offered by Lucas, Steel & Bristol, of Hamilton. This obviates the necessity of buying a large quantity of any one kind. This firm made delivery of their Erbelli figs and Excelsior currants last week.

J. H. Wethey, St. Catharines, the condensed minced meat manufacturer, was in Toronto this week, completing arrangements for his fall campaign. He expects to do a very much larger business than last year. He is the only one in Canada who has the right to manufacture condensed minced meat. A couple of other firms turned out a considerable quantity, but they have been stopped, and have agreed not to manufacture any more. Any one selling any of their product is liable to prosecution.

An important transaction, and one that makes a distinct departure from the routine of commercial events on this market, is the sale of a large lot of assorted teas by H. P. Eckardt & Co. to a buyer in the West Indies. The shipment included Japans, Ceylons and Congous of low and medium grades, and the bulk of it is for a St. Kitts house. Since the opening up of the C. P. R. transportation system between Asia and the Atlantic seaboard, Canada has advanced to an important place in the distribution of teas on this continent, but this sale opens up her trade upon an entirely new line.

PETROLEUM.

Trade is active in a jobbing way, but prices develop no tendency towards movement up or down. Canadian refined is 14 to $14\frac{1}{2}$ c.

The Petrolia Advertiser reports:—Petrolia crude \$1.27 per barrel, Oil Springs crude \$1.27 $\frac{1}{2}$ per barrel. The week under review, has witnessed a decided strength in crude value, notwithstanding the fact that several extra good wells have been completed. Refined is very firm, and rumor has it that an attempt is being made to re-form a refined syndicate. The manufacturer should get a better price for his commodity and we should be pleased to see a reasonable advance take place.

BUTTER AND CHEESE.

The supply is now unequal to the requirements of the demand, and prices as a consequence are higher. Prime dairy tub is worth 18 to 20c., but it must be the highest in its class to get the uppermost figure in this quotation. The range for dairy tub that ranks as a table butter is from 16 to 20c., and this widening of the range means the inclusion of grades that were not previously classed as average table butters. Pails, crocks and large rolls, if new, are generally worth 17c. If they have lain around in stock for sometime they are deemed to have declined to the class of pastry butter and command not more than 14c. Creamery tub is also higher. In fair-sized lots it goes at 23 to 24c., and in single tubs 25c. All good butter commands a high price. Low grades are not accumulating. The supply has seldom been so short as it is now. Buyers on export account are making liberal offers, but dealers cannot get the stock. It is believed that representatives of shippers are now touring the country picking up all they can find.

Cheese is firm at $10\frac{1}{2}$ to 11c. for September makes and 10c. for those of July.

COUNTRY PRODUCE.

BEANS—Prices are quite steady at \$1.20 to \$1.25 for stock in store.

DRIED APPLES—There is no change in the position of the market, stock being obtainable at 4c. in round lots, and quoting at $4\frac{1}{2}$ c. in a jobbing way.

EVAPORATED APPLES—Are unsettled, but $6\frac{1}{4}$ to 7c. appears to represent the market for round lots.

EGGS—Are scarce and firm at 16c.

HONEY—Is unchanged at 8 to 10c. for salable extracted in bulk. Sections are 14 to 15c.

HOPS—Such purchases as have been made this week were at 16 to 17c., but there is a disinclination to offer while brewers are in their present bearish frame of mind.

POTATOES—It is said that the rot, which has been remarked upon this season, is not due to disease in the potatoes, but to their greenness, large quantities having been put on the market before they should have been taken out of the earth. This may be a fact, but there appears to be rot among mature potatoes as well. The price is stiffer, cars being taken at 50 to 55c. Out of store prices are up to 65c. and in some cases 5c. more for choice stock.

POULTRY.—The supply is not over liberal, stock being taken as readily as it is offered. Chickens are 40 to 55c., pucks 40 to 60c., geese $6\frac{1}{2}$ to $7\frac{1}{4}$ c., turkeys 10 to 12c.

ONIONS—Are steady at \$2.25 per barrel.

PROVISIONS.

Reduction, almost to the point of depletion, has been effected by low prices, and new prices (Continued on page 20.)

FLOUR AND FEED.

TORONTO.

The flour market retains the same familiar features. Trade is backward, prices are low, and buyers are still hammering away at them. Wheat is easier, but the prices of flour have not gone lower than they were quoted last week. Feed is firmer under a demand that strengthens as cold weather approaches.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.70; strong bakers', \$4.40; white wheat patents, \$4.60; straight roller, \$3.80; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.45 to \$4.50; Manitoba strong bakers' \$4.10 to \$4.25; Ontario patents, \$3.40 to \$3.50; straight roller, \$3.15 to \$3.40; extra, \$2.90 to \$3; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12, shorts \$12.50 to \$13 mixed feed \$22, feeding corn 56., oats 30 to 31c.

HAY—New baled timothy is \$9.

STRAW—Is steady at \$6.50 to \$7.

MONTREAL.

Business on local account has been of ordinary volume, but mainly in broken lots of Ontario straight rollers and strong bakers. inter patent, \$4.25 to \$4.50; spring patents, \$4.50 to \$5.00; straight roller, \$3.85 to \$4.00; extra, \$3.20 to \$3.25; superfine, \$3.00 to \$3.15; city strong bakers', \$4.10 to \$4.20; oatmeal, \$1.90 to \$2.00; bran, \$13 to \$13.50; shorts, \$14 to \$15.00; mouille, \$20.00.

Every Can Guaranteed.

Every can of "Kent" Tomatoes is guaranteed, filled with Solid, R.I.P.E. Tomatoes, from which the excess of water has been drained off. No Swells, no claims for damaged or defaced goods.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

LOBSTERS,

Finest brands, Canned Lobsters, tails and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

For good fresh

OATMEAL

Pot Barley,
Split Peas
or Cornmeal.

Write or telephone

GARTLEY & THOMPSON,

303 to 311 Talbot St., London, Ont.

**BUY THE BEST.
SEELY'S**



**Celebrated
Flavoring
Extracts.**

VANILLA, LEMON,
and Assorted Flavors.
Standard Goods of America (established in 1862). Once tried, always used.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.



Are you ambitious to make your window attractive and increase your business? If so, send for elegant TUTTI FRUTTI hanger signs Free. Address,

ADAMS & SONS' CO.,

11 and 13 Jarvis St., Toronto.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

The Western Milling Company
(Limited.)

REGINA, ASSA.

Manufacturers of all kinds of

High Grade Flours,
Hungarian Patent,
and Strong Bakers.

We also handle Hard Wheat, Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

**Embro
Oatmeal
Mills**

D. R. ROSS, - - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

R. M. PINCOMBE.

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STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,

also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

REINHARDT & CO.,

SALVADOR LAGER
IS THE VERY BEST.
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WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,
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Quotations by Wire or Letter.

BRANDON ROLLER MILLS,
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—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

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Also Oatmeal, Rolled Oats, Rolled Oatmeal
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Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

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(Hungarian Process)

BRANDS:

KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.



MARKETS.—Continued

ces are hardening as the new pack has not begun to figure largely in the market, though there are new smoked bacon and hams in stock to a limited extent. Hogs are offering quite freely, and \$6.50 to \$6.75 is paid for present delivery of weights ranging from 110 to 175 lbs. Long clear hogs are offered, but the price is too high, and buyers are not taking any. New breakfast bacon at 12½c., backs at 12c., and hams at 11½ to 12c. are now in stock.

BACON—Long clear is 7¾ to 8c. Smoked backs are 11¼ to 12c., bellies 12½., rolls 9 to 9½c.

HAMS—Are 11½c.

LARD—Pure Canadian is 9½c. in tubs, and 9¾c. in pails. Compound is 7¾ to 9c.

BARREL PORK—U.S. heavymess is \$14.50 to \$15. Canadian short cut is \$16.

DRESSED MEATS—Beef forees are 3½ to 4c. hindquarters 7 to 8c., veal 7 to 8c., mutton 5 to 6c., lamb 8½ to 9c.

GREEN FRUIT.

Jamaica oranges are easier at \$7.50 to \$8. They arrive in excellent condition and are in good demand. Lemons are firmer at \$8 to \$8.50 for Maioris, but are rather quiet, the cool weather and the high prices checking the demand. New Messinas will not be due till November is well started. Bananas are done, and until the domestic fruit is got through with no more will arrive. Importations will be resumed by those having banana rooms about the end of this month. Peaches are \$1 to \$1.50 and still freely arriving. Pears are 25 to 60c. per basket, and \$2.50 to \$5 per barrel. Good shipping apples are \$1.50 to \$1.75 per barrel, and ordinary are 80c. to \$1.25. Grapes are quoted at 2 to 2½c. for Concords, 2½ to 3c. for Rogers and Salems, 3c. for Delawares and Niagaras. Quinces are 35 to 50c. per basket, cranberries \$8 to \$8.25 per barrel for Cape Cod and 90c. a basket for Ontario fruit.

FISH AND OYSTERS.

White fish, salmon trout and lake herring are still plentiful, in low demand, and are being frozen. The prices continue at 7c. for whitefish and salmon trout, and \$1.75 for herring. Salmon is 17c., Labrador herring will be scarce and high, it is expected, but the Newfoundland catch promises to be full. Haddies are 8c., bloaters \$1 to \$1.50, cod 6½ to 8c., boneless fish 4 to 4½c.

Oysters are more plentiful and are in active demand at \$1.30 to \$1.35.

SALT.

There is a fair movement. Prices continue at quotations in Prices Current.

HIDES, SKINS, WOOL, TALLOW.

HIDES.—No. 1 green cows' are still quoted at 4½c. Cured are moved out at 5c. in car lots.

SKINS—Sheepskins are 70c. Calfskins are quiet at 5 to 7c.

WOOL—Combing fleeces are 17c., clothing fleeces 19 to 20c. The market is very dull. In pulled wools prices remain at 22c. for super and 26c. for extra.

TALLOW—Is quiet at 5¾c. for rendered and 2c. for rough.

MONTREAL MARKETS.

MONTREAL, Oct. 13, 1892.

GROCERIES.

With the exception of an unsettled feeling in dried fruit owing to competition between sellers the grocery business has followed normal lines, and been of fair proportions during the week. The jobbers report fair to moderate orders for all the staple lines, and they themselves are placing orders with the manufacturers, and big importers. Naturally the chief feature is dried fruit, owing to the arrival of the s. s. Avlona with a large quantity of Valencia raisins. They are offering at all sorts of prices from first hands, in fact below cost in many instances, and the fact is creating some confusion, as buyers do not know exactly what source to pursue. Sugar has not a fair call, and prices are steady despite the changes across the line. Teas are quiet as buyers are holding off until the Duncan sale at the close of the week, but values are very firm. Canned goods are rather quiet, with the exception of some speculation in Pacific coast salmon, which have netted some handsome profits. Other lines furnish no particular feature, but prospects on the whole are considered encouraging. Payments have been fair while reports from the country are satisfactory.

SUGAR.

There is a fair steady trade doing in sugar at former quotations. Refiners, however, report matters quiet. This is not unnatural for jobbers stocked up pretty freely during last month, and are now working on supplies in hand. We quote granulated 4½ to 4¾c. and yellows 3¾c. to 4c.

SYRUPS AND MOLASSES.

Both demand for and supply of syrups has been moderate. Local refiners have little to offer and prices on domestic are fairly steady in consequence at 25 to 28c. American has been offered somewhat lower in wholesale lots however at 23c.

There is only a small movement in molasses and values have an easier tendency. Stocks are not large but the low offers to which we referred to last week have materialized to a lower range of prices. Round lots of Barbadoes are offering at 31c. which is 1c. lower than the prices we quoted a week ago.

TEAS.

Quietness has been the prevailing tone of the tea market during the week. The reasons for this were outlined in our last issue, but the tendency of values is distinctly firm. A strengthening factor is the scarcity of low priced grades of Japan while advices from primary markets continue firm. If it is true as advices state that the Pingsuey men in China have agreed to limit production. American speculators are certain to take advantage of it and this is likely to have some effect on values on this side of the line.

COFFEE.

The market continues comparatively bare of stock and values rule firm in consequence. Santos have been moving at 17c. and Rios are held at 18 to 19c.

SPICES.

There has been a fair movement in spices and prices on the staples are steady. Round lots of Pamento have changed hands at 6c. and pepper at 7½ to 8c.

RICE.

There is only a moderate jobbing trade doing in rice, but prices are firm. We quote:

Standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

NUTS.

Nuts are just the same, so far as old stock is concerned, but there is considerable enquiry for Grenoble shelled walnuts which are selling to arrive at 25c. from first hands. The quantity so far advised to come forward is not large. For old stock we quote:—Almonds, Tarragona, 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

DRIED FRUITS.

The market for Valencia raisins has continued feverish and unsettled since the arrival of the "Avlona," which had 55,000 boxes, somewhat more than we reported last week. It is understood that there has been considerable speculation, especially in low grade cheap stock, by parties who had a little money to invest, and now there are all kinds of offers floating around the market. So much so that buyers do not know exactly whether to buy or not. As low as 4¼c. has been offered, which is certainly below cost, but the regular market quotation is 4½c. for common, with the finer grades 1c. more or 5½ to 5¾c. Currants continue firm and new fruit ex Avlona is selling at 5½c. for good Provincials.

GREEN FRUIT.

The market for green fruit is quiet, but shady under a good jobbing demand. We quote:—Lemons \$5 to \$5.50; California peaches \$1.75 to \$2 per box; Southern peaches \$3 to \$4; Western peaches 75c. to \$1.25; California pears \$2 to \$3; plums \$2.50 to \$3 per crate; bananas \$1 to \$1.50 per bunch; Bartlett pears \$6 to \$10 per bbl.; Canadian basket fruit pears 50c. to \$1; plums 75c. to \$1; grapes, blue, 2 to 2½c.; grapes, Niagara and Rogers, 3 to 4c. per lb.; black berries 13 to 14c. Oranges, \$6 to \$10 per bbl., and boxes \$5.

APPLES.

There is no change in apples locally, business ruling quiet, a moderate movement transferring at \$1.25 to \$1.50 for straight car load lots of fall varieties. According to cable advices prospects are not encouraging for those speculators who have paid extreme prices in the country. To-day a cable said that the first sales of Canadian fall fruit had been made at 8s. which wont net \$1 in Montreal. From the country there is nothing new to note.

FISH.

There are few new features in the fish market but prices are firm all round. In pickled fish, herrings both Labrador and Nova Scotia are scarce and firmly held, the catch on both coasts being limited. The quantity here is small and stocks are likely to be light all season. We quote Cape Breton \$5 to \$5.50 and Newfoundland splits \$4 to \$4.50. Dry cod is very slow with few sales at a range of \$4.25 to \$4.50 for round lots from first hands. Jobbers are about \$4.75 to \$5.00. Green cod is not much inquired for and the movement is small at \$4.25 to \$4.50 for round lots and \$4.50 to \$5.00 for smaller quantities. Smoked fish are quiet, bloaters, kippered herring etc. showing no change.

HOPS.

The hop market continues unsettled, and with growers in their present mood, dealers here say that it is hopeless to attempt to do business. The former have an idea of value away above the latter so that the demand is checked, for brewers have got sufficient old stock to work along with, and are not dispos-

Hall & Fairweather

St. John, N. B.,

Invite offers to supply them a carload of choice BRIGHT DRIED APPLES, delivered St. John, in barrels; also a car CHOICE POT BARLEY.

BALFOUR & CO., IMPORTERS OF TEAS

—AND—
**WHOLESALE GROCERS,
HAMILTON.**

WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

NEW TEAS

We expect one thousand packages packing this week, direct from China, ex s.s. "Glengyle." Also, ex "Glenarm," four hundred half-chests Panyong Congous. Both lines were purchased before the recent advance and are well worth attention of shrewd buyers.

Full lines of Ceylons, Assams, Japans, Young Hysons, Orange Pekoes and Gunpowders in stock. Splendid assortment of General Groceries.

Sloan & Crowther

WHOLESALE GROCERS,
19 Front St. E., Toronto.

JOHN BURGESS & SON SAUCE AND PICKLE

MANUFACTURERS,
107 STRAND Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St.
Ronan's Well," Chaps. XVI. and
XXX.

Lord Byron's "Beppo," VIII.

ESTABLISHED 1851.

We offer to the Trade:

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in
the Market, at 85c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,

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WRITE FOR OTHER PRICES.

-CONGOUS-

Just received caddies new season Pack-
lings, shewing extra value, which we offer at
cut prices in 10 caddy lots and upwards.
See our samples before purchasing.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,
TORONTO, - ONT.

Now in store

NEW SEASON'S

Moning Congous

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**ADAMS & CO,
LONDON, ONT.**

THE SALADA TEA CO., L'TD.

CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,

WHOLESALE AGENTS,
TORONTO.

ARRIVED IN STORE

New Malaga Raisins,
New Figs,
Currants and Dates.

SMITH & KEIGHLEY

Wholesale Grocers,
9 Front St. E., Toronto

SPECIAL BRAND TEA.

LOOK OUT FOR

GOAT

JAPAN TEA.

Nothing equal to it at the price.

See our travellers.

Write for samples and prices.

Thos. KINNEAR & Co

Wholesale Grocers,
49 Front Street East,
TORONTO.

J. W. LANG & CO.,

WHOLESALE GROCERS,

HAVE

Horseshoe Salmon Now
In Store.

59, 61, 63 FRONT STREET EAST,
TORONTO.

New Currants

IN STORE

PERKINS, INCE & Co.,

41-43 Front St. a st,
TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

MONTREAL Markets continued

ed to speculate at the prices that growers are asking. Prices are nominal, therefore, but we quote 17 to 18c. as a fair average, and this is fully 1c. below what is being asked in the country.

EGGS.

The market is firmer under lighter receipts at 15c. The English market is firm with offers of 7s. 9d., for fine stock.

PROVISIONS.

There has been little change in the provision market, but the feeling is firm. American, new, is selling at \$15.50, and Canadian short cut at \$16.25 to \$16.50. There is a fair demand for lard at \$1.45 to \$1.50, while smoked meats are firm, especially bacon, sales transpiring at 12c. and over. Canadian short cut, per brl. \$16.50 to \$17.00; mess pork, western, per brl. \$14.50 to \$15.50; short cut, western, per brl. \$10.00 to \$10.50; hams, city cured, per lb. 11c. to 11½c; lard, Canadian, in pails 8½ to 9c; bacon, per lb. 12 to 12½c; lard, com. refined, per lb. 7 to 7¼c.

CHEESE AND BUTTER.

The cheese market has been dull throughout the week but lately a somewhat better tone is noted and it is certain that a good round lot of finest Western stock could not be moved under 10¾c. For French country make and Townships however, business has been put through at 10½ to 10¾. Butter is somewhat duller and shipping inquiry is now running to the cheaper grades of stock. Finest late makes however, are as firmly held as ever. Creamery choice fall 22½ to 23c; do good to fine 21 to 22c; Eastern Townships dairy, choice fall 20 to 21c; do do good to fine 18½ to 19½c; Morrisburg and Brockville 18 to 20½; Western 16 to 18½c.

GRAIN.

There is little to say regarding wheat for business in it has been small. Peas and oats however have been moving in fair quantities. We quote:—No. 2 hard Manitoba 81 to 82c; No. 2 do., 70 to 72c; peas, 73 to 74c. per 66 pounds; oats, 32½ to 33c. per 34 pounds; corn, 60 to 66c. duty paid; feed barley, 35 to 60c.; Barley, malting do., 50 to 55c.

ASHES.

Business is small on account of limited supplies and prices are firm. We quote:—\$4.60 for first pots and \$3.90 for seconds, and \$5.25 to \$5.35 for pearls. Either Messrs. Hy. Dobell or J. C. Sinton of this city handle consignments.

BEET RAISING IN GERMANY.

We have just received the following information from friends in Germany: "The old system that beets had been planted under the directions of German refiners is no more. The present system is: Some farmers of any country build a factory. Each farmer obtains a share for each hectare (2.471 acres) of roots he is planting and engaging himself to deliver such productions of roots to the factory. Before planting, in spring time, a general meeting of the shareholders decides what is to be paid for the roots. In the spring, by most factories, 22c. per cwt. of 112 lbs. (\$4.20 per ton of 2,000 lbs.) has been fixed as the price to be paid for the roots to the shareholders, the other profit is the dividends from the factory, which the farmers, who are the shareholders, also receive. The prices

paid for roots not planted by the shareholders has been this year about 27c. per cwt. (\$4.80 per ton of 2,000 lbs.) Thus the planting is done independently by farmers themselves. The average gross gain per hectare in Germany, with prices of about 13s. f. o. b. basis \$8 per cent. (thus parity 3¼c. for 96° Centrifugals) is \$335—equals \$135 per acre. The costs per hectare are, say, wages 36c. per day, and board (usually only potatoes and coffee), amounting to \$100 for work in the fields, equals \$40 per acre. Working in the factory is calculated at about 1.2c. per 112 lbs., taxes not included, taxes being paid only by refiners on sugar going directly into consumption. Taking an average crop of 66,150 lbs. of beets per hectare (26,700 lbs. per acre) the expense in the factory is about \$70. Thus the calculation is:

	Per Hectare.	Per Acre
Gross gain.....	\$335.00	\$135.00
Less cost of planting, manuring and cultivating.....	100.00	40.00
	\$235.00	\$95.00
Less cost of working the beets in factory.....	70.00	28.00
Net gain.....	\$165.00	\$67.00

Not many of the factories make refined sugar directly from the beets, the product of most of them being raw sugar, the average polarization of which is about 95 per cent., perhaps the average lies a little higher, certainly not above 95.5, after products not calculated.

BEET SUGAR INDUSTRY.

In view of the fact that the manufacture of beet sugar is becoming so extended and successful an industry in this country, a glance at the history of this rival of the sugar cane is of considerable interest. Although sugar was first made from beets in Europe nearly a hundred and fifty years ago, there was no attempt to develop the business until a decade of the present century had passed, when Napoleon Bonaparte offered very liberal bounties to foster the industry, and at one time \$200,000 was placed at the disposal of the French Minister of Agriculture to stimulate the production of beet sugar. After Napoleon's fall the sugar bounties were withdrawn, but the imposition of a fifty per cent. duty on imported sugar helped on the infant industry, so that in 1836, 49,000 tons of sugar were produced annually in France. In the following year an excise duty of one and a quarter cents per pound on domestic sugar, closed up a large number of the factories and reduced the annual production to 22,000 tons. A few years later, more favorable excise regulations led to greatly increased production of beet sugar, and in 1872 the output exceeded 400,000 tons annually. In the meantime the production of beet sugar had been established in Germany about 1850, and in less than thirty years the Germans led the world in the production of sugar. In the year 1890-91 the beets worked up into sugar in Germany amounted to 10,628,000 tons, producing 1,336,000 tons of sugar, equal to an average of 12.50 per cent. of the weight of beets. In the same year France produced 618,888 tons of sugar from 6,473,944 tons of beets, the percentage of sugar being 9.80 which shows that French beets produce more

than one-fifth less sugar than the beets grown in Germany. About 700,000 acres of land, or 3½ per cent. of the arable land in Germany, is devoted to beet culture, which seems to be very profitable to the manufacturers and exporters of sugar.

But the poor farmers are barely able to keep out of debt, although much of the greater part of the cultivation is performed by women and children, and the depreciation in the value of farm property, remote from the large towns and cities, is greater than in any part of Canada or the United States. The German farmers are now finding out that the conversion of their beets into beef and milk is more profitable than selling it to the sugar factories, and the owners of the factories have been obliged to embark extensively into the cultivation of beets, and now produce more than 60 per cent. of the whole crop of beets used in the manufacture of sugar. Both in France and Germany there is a considerable excise duty levied on the beets grown and also on the sugar manufactured, and much the greater portion of the money raised in this way is paid out in the form of bounties on the sugar exported.

It is stated that refined sugar made in France is sold to foreign countries at 3.63 cents per lb., while for home consumption it brings 3.40 cents. In the days of the first Napoleon the sugar produced from beets was about one and a half per cent. of the weight of the crop; in 1872 the percentage of sugar had increased to 5.70, and in 1888-90 it was 10.05, while in Germany it was 12.50, although in some of the factories they made 15 per cent of sugar from their beets. In Russia there are about 687,000 acres devoted to the production of sugar beets, and the yield per acre is between eight and nine tons of beets, yielding about ten per cent. of sugar.

The first attempt at making beet sugar in quantity in the United States was at Chatsworth, Illinois, in 1863, and in the report of the United States Department of Agriculture for 1867 it is said that the Chatsworth factory made during that year one million pounds of sugar, but although the sugar was of good quality, its cost was greater than the market value of the product. The manufacture of beet sugar was begun in California about twenty years ago, but it was not a profitable speculation, and not until 1881 was there any dividend paid to the stock holders. Since that time dividends have been paid at irregular intervals, but the steady decline in the price of foreign sugar had about extinguished the dividends and also the hopes of the stockholders, when the passage of the McKinley Act, which provides for a bounty of two cents per pound on all sugar manufactured in the United States, gave a great impetus to the production of beet sugar.—N. Y. Commercial Enquirer.

IT MAY BE INTERESTING TO KNOW

That when excursion rates are made to Chicago for people who live in the East, to enable them to attend the World's Fair next year, it is contemplated by the Western roads to also make excursion rates from Chicago to all principle business and tourist points in the West, Northwest and Southwest, so that those who desire to spend a few weeks among their friends in the Great West, may have an opportunity of so doing without incurring much additional expense. It may be well to consider this subject in advance of actual time of starting, and the Chicago, Milwaukee & St. Paul Railway Co. has issued maps, and time tables and other instructive reading matter, which it will be glad to furnish free of expense upon application by postal card addressed to A. J. Taylor, Canadian Passenger Agent, 4 Palmer House Block, Toronto, Ont., or to GEO. H. HEAFFORD, General Passenger Agent, Chicago, Ill.



Gives a beautiful black Polish and does not burn off.

All grocers should order from their wholesaler, or write direct to

S. G. CATCHPOLE & CO.,
TORONTO.



USE SPANISH BLACKING
THE KING OF BLACKINGS
F. F. DALLEY & CO., - - HAMILTON, ONT.

PUT TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.80. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East, Toronto.
Sample 25c. postpaid.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

T. A. LYTLE & CO.,
Vinegar Manufacturers,
TORONTO.

Have reduced the price of their Celebrated

BEAVER BRAND

PICKLES

Send for Quotations.



FAMOUS "STAR" Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

F. W. FEARMAN,
HAMILTON, ONT.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

E. BROWN & SON'S
7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.



MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

It Pays to keep a Stock of

PERRIN'S COUGH DROPS

Write for quotations to
D. S. PERRIN & CO.,
LONDON, CANADA:

DRY GOODS.

October is one of the best assorting months, and the month's trade has been well begun. During this period the travellers are devoting themselves to assorting orders, and consequently the bulk of the orders is generally quite large and their contents varied. All departments are busy at present sending out goods, but the inward movement is quite small. The new shipments that are arriving are mostly repeats of fast selling lines, which have been mentioned before in these columns.

Tweed dress goods still form one of the lines in strong demand; but men's tweeds are somewhat slow at present.

Some of the houses report a very strong increase in the bulk of sales over the corresponding week of last season.

Collections during September showed a considerable increase in most houses over September, 1891, and the past week has seen a continuance of this increased amount of money received. This is due in part to the increased trade, and is also partly attributed to the better state of the finances of retail merchants. Whatever the true causes may be, the fact remains that cash books show longer figures than last season.

Letter orders are very profuse this week, and the execution of these requires a great deal of attention. Some of the firms have advertised the fact that they give special attention to letter orders and that suitable goods would be chosen for them, and trying the experiment, they have learned to appreciate the advantage and to derive the benefit from the arrangement.

NOTES.

Wyld, Grasset & Darling are running out a nice line of fancy all-wool eiderdowns, which are being much used for children's cloaks. One low line is being offered which is an especial bargain. Plain eiderdowns are shown in some very pretty shades, and these being cheaper than the fancy patterns, are selling well. They are also offering at a reduced price a nice line of plaid dress goods. This is a taking variety of Canadian tartans, and at the price quoted would make an excellent leader for an enterprising merchant.

Caldecott, Burton & Spence have just received a shipment of barrel buttons, comprising four ranges running in fawns and grey mixtures and dyed colors, in horn and crochet. Astrachan and fur trimmings and edgings are moving very fast. Other kinds of trimmings, although not so lively, are still selling fairly well. Their buyers are busy inspecting samples for next spring's trade, and report some very new things.

Gordon, McKay & Co. are showing a beautiful range of pearletta buttons, which are so strong in favor at present. They show all sizes in leading shades. These are fast selling goods and should be always in stock. In ivory buttons they show some pretty varieties, especially in sizes suitable for ladies' jackets and ulsters. They have just received a full assortment of St. Hyacinthe grey flannels in all widths, in light and dark grey, plain and twills.

Samson, Kennedy & Co. have just received a shipment of wool Tam o' Shaners in assorted colors. Children's



E. LAZENBY & SON,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-
ADULTERATED and our labels are affixed
to the CHOICEST DESCRIPTION
OF GOODS only.

Our goods can be obtained from leading houses
everywhere.

Agents for Canada:

A. P. TIPPET & CO.,

43½ Wellington St. E., TORONTO.



Tea Caddies all Sizes

SPICE, BAKING POWDER AND TOBACCO TINS,
LITHOGRAPHED OR JAPANNED.

Write our nearest house for Catalogue and Prices

THE McCLARY M'FG COMPANY,

London, Toronto, Montreal, Winnipeg.

THE FINEST
IN THE LAND.CHOCOLATES
G.B.

EVERY CHOCOLATE IS STAMPED

G. B.

GANONG BROS., Ltd.

ST. STEPHEN, N.B.

silk bonnets are a new thing shown in white and colors; they are very neat and are becoming a staple with the trade. They are showing a number of lines of ladies' lace handkerchiefs at various prices, and in many very pretty shades. They are much worn for evening parties. In dress goods they are just receiving black and colored watered moreens, and several other lines, which will add to the completeness of their stock.

IMPORTANT TO
Spice and Coffee Grinders.

ASSIGNEE'S SALE OF STOCK AND PLANT.

In the matter of the estate of WILLIAM HOOD & COMPANY, of Toronto, Coffee and Spice Merchants, Insolvents.

Tenders will be received by the Assignee of this firm, James Dickson, Room 17 Manning Arcade, Toronto, up to Saturday the 15th October instant, at 12 o'clock noon for the purchase en bloc of the assets of this firm consisting of about as follows:

Stock of spices, baking powders, coffees, etc., manufactured and unmanufactured, Extracts, prepared and in bulk, etc., as per inventory.....\$4779.56
Machinery.....1156.18
Office furniture.....159.50
Book debts.....3655.62

Tenders to be made at a rate on the dollar upon inventory value, and said tenders to give full particulars of intended settlement, with form of security therefor. No tender will necessarily be accepted. Stock, plant and inventory sheets can be seen at premises of the merchants, 50 Lombard street.

The purchasers, if desired, can continue the business of this firm and take advantage of a desirable country connection.

Dated at Toronto this 5th day of October, 1892.

DICKSON & BALLANTYNE,
Manning Arcade,
Solicitors for Assignee.

BATTY & CO'S PICKLES AND SAUCES

Are of the Finest Quality and Guaranteed Pure.

**Batty & Co.'s
NABOB SAUCE**

Is the Sauce of Sauces, and the most delicious for Fish, Hashes, Steaks, Stews, &c.

**Batty & Co.'s
NABOB PICKLE**

Is universally admitted to be the finest and most enjoyable Pickle in the World.

**Batty & Co.'s
JAMS, JELLIES, &
MARMALADES**

Are prepared of Ripe, Sound Fruits only and Refined Sugar.

THEIR CALF'S FOOT JELLIES

Are unsurpassed for quality and flavor.

Proprietors of the well-known
DR. KITCHENER'S SALAD CREAM.



123 and 125 FINSBURY PAVEMENT, LONDON.

WRIGHT & COPP, Agents, TORONTO.

S.A. Van Dam & Co

37 Old Corn Exchange, Manchester,

— and —

23 Mathew Street, Liverpool, England.

Solicit Consignments of

**Bacon, Butter, Lard, Eggs, Cheese,
and Canned Goods.**

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

“REFERENCES”—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

TRY

BALA LICORICE

For the voice.

MacLaren's

Imperial Cheese

IN GLASS JARS.

LARGE, MEDIUM, SMALL.

Every first-class grocer should keep them in stock.

Dominion Agents:

WRIGHT & COPP,

40 Wellington St. East, TORONTO.

“SUNSHINE”

What more do you want?

Have you it in Stock?

BREWSTER SOAP WORKS,

308--310 Greenpoint Ave.,
Brooklyn, N.Y., U.S.A.

J. M. LOWES SON & CO.,
35 Wellington East,
Toronto Agents.

W. T. COSTIGAN & CO.,
Montreal Agents.



SALES MADE OR PENDING.

Geo. Hirschfield, dealer in pork, Halifax, is sold out.

The grocery stock of Mrs. S. R. Morden, Picton, Ont., has been sold.

Peter Dodds, general merchant, Arkona, Ont., has sold out to Fuller Bros.

J. Matchett, general merchant, Waterford, Ont., advertises his business for sale.

Joseph Young, general merchant, Hartney, Man., has sold out to Buettner Bros.

George Walker, general merchant, Deseronto, Ont., has sold out to Lewis Hoppins.

Solomon G. Teal's general store stock in Broad Cove, N. S. is advertised for sale by auction.

The grocery and dry goods stock of Alex. Robertson, Perth, Ont., is advertised for sale by tender.

PARTNERSHIPS FORMED AND DISSOLVED.

McLaughlin & Moore, millers, Toronto, have dissolved, Mr. McLaughlin continuing under the style M. McLaughlin & Co.

Henry W. Loeb is registered proprietor in the Montreal supply importing Co., Montreal dating from Sept. 3rd, 1892

John J. Currie, A. M. Currie and Daniel Campbell have registered a co-partnership as John Currie & Co., grocers, Halifax.

Gannon Bros., general merchants, North Sidney, N. B., have registered co-partnership with A. F. and Anthony Gannon in the firm.

FIRES.

Venant Bourque, A. D. Cormier, B. H. Foley, Anthony Gratton, J. A. Irving, E. J. Leblane, J. C. Ross, all general merchants in Buctouche, N. B., were burnt out in a recent fire which visited that town. All were insured.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

Ernest Neveu, grocer, Montreal, has assigned.

G. W. Slipp, grocer, Woodstock, N. B., has assigned.

Chas. J. Fowler, grocer, Woodstock, N. B. has assigned.

L. T. Rochon, grocer, Ottawa, has assigned to James Bailiff.

A. E. Carson, general merchant, Asbestos, Man., has assigned.

Louis Guay, general merchant, St. Isidore, Que., has assigned.

Henry Belleville, general merchant, Drummondville, Que., has assigned.

J. W. Rivet, grocer, Montreal, is offering to compromise at 25c. in the dollar.

Fred Blackadar, crockery merchant, St. John, N. B., is offering to compromise.

James H. Whitman, general merchant,

FRY'S

Pure Concentrated

COCOA.

To secure this article, please ask for "Fry's Pure Concentrated Cocoa."

"It is especially adapted to those whose digestive organs are weak."—Sir Charles A. Cameron, M.D.

ARTHUR P. TIPPET & CO., 43½ Wellington St. E., Toronto.

Agents for J. S. Fry & Sons for Ontario and N. W.

Salmon River, N. S. has called a meeting of his creditors.

H. S. Dixon & Co., dealers in office supplies, Toronto, have assigned to James Dixon, Toronto.

A meeting of the creditors of James Enright, general merchant, Port Daniel, Que., has been called.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and host of references. B. W. T., Hartford, Ont.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

Window Dressing

Fully explained, or How to Trim Your Windows in "300 Ways." A book of 250 pages, 150 illustrations, adapted to Grocers, General Merchants, and all lines of business. Price, post-paid, \$1.50.

HARMAN'S WINDOW-DRESSING HAMMER. Nickel-plated, self-sliding handle, so it may be carried in pocket. Handle serves as a receptacle for pins or tacks. Price, post-paid, 50cts.

CHRISTMAS PAMPHLET.—A descriptive illustrated work. How to arrange your windows for the Holiday Season for all lines of business. Price, post-paid, 75cts. The entire outfit for \$2.25, or separate.

HARRY HARMAN, Window-Dressing Supplies, Room 1204, The Temple, Chicago, Ill.

DR. PRICE'S

Cream Baking Powder.

Contains the Whites of Eggs.

Other baking powders Substitute Ammonia.

IT IS ABSOLUTELY PURE!

No chemicals are used in its preparation as is the case with Dutch Cocoas, in which alkalis and other chemicals are introduced, to give apparent smoothness and strength to the decoction.

THE "MOST POPULAR" BLACK LEAD.

THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY NIXEY'S SPECIALITIES OF STERLING VALUE.

"CLEANLINESS"

Nixey's

Black

NO DUST

Lead

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace. HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH FOR STOVES & GRATES, ALWAYS USE

W. G. NIXEY'S

"SILVER MOONLIGHT

PLUMBAGO"

STOVE POLISH.

Always Bright & Beautiful. In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.

W. G. NIXEY'S

"SOHO SQUARE" BLUE

THE PUREST—BEST—NO SEDIMENT. ONLY HALF THE USUAL QUANTITY REQUIRED.

Eight 1-oz. squares in Box for 6d. Of all Grocers and Oilmen; or write to 12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass and Steel Work, &c., &c. Won't Wear the Blades like others.

6d. and 1s. Tins.

NIXEY'S

"INVICTA" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE. Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Mr. W. Matthews, 7 Richmond St. East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

Snider's Home Made Soups

Tomato,
Chicken,
Mock Turtle,
Ox Tail,
Bouillon,
Cream of Corn,

Mulligatawny,
Mutton Broth,
Beef,
Vegetable,
Pea,
Cream of Celery.

Printanier,
Julienne,
Vermicelli,
Noodle,
Chicken Gumbo,
Cream of Asparagus.



SNIDER'S HOME MADE TOMATO CATSUP SNIDER'S HOME MADE CHILI SAUCE

TO BE HAD FROM ALL WHOLESALE GROCERS.

The T. A. SNIDER PRESERVE CO., CINCINNATI

Dominion Agents, **WRIGHT & COPP, TORONTO.**

CRESCENT BRAND.



BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,
MANUFACTURERS OF

Bicarbonate of Soda

REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND,

SOLE AGENTS FOR THE DOMINION OF CANADA.

MONTREAL.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Oct. 13, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD. per doz
5 lb. cans, 1 doz. in case. 19 80
4 lb. cans, 1 doz. in case. 16 00
3 1/2 lb. cans, 1 and 2 doz in case. 10 50
16 oz. cans, 1, 2 and 4 doz. in case. 4 60
12 oz. cans, 2 and 4 doz. in case. 3 70
8 oz. cans, 2 and 4 doz. in case. 2 40
6 oz. cans, 2 and 4 doz. in case. 1 90
4 oz. cans, 4 and 6 doz in case. 1 25

Per doz
Dunn's No. 1, in tins. 2 00
" " 2 " 75
Cook's Gem, in 1 lb pkgs. 1 75
" " 7 oz pkgs. 85
" " 2 oz " 40
" " 5 lb tins. 65
" " bulk, per lb. 12
Per doz
Empire, 5 dozen 4 oz cans. 80 75
" 4 " 8 " 1 15
" 2 " 16 " 2 00
" 1/2 " 5 lb cans. 9 00
bulk, per lb. 15



COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes. 32 40
" 10, in 4 doz boxes. 2 10
" 2, in 6 " 80
" 12, in 6 " 70
" 3, in 4 " 45
Pound tins, 3 oz in case. 3 00
12 oz tins, 3 oz in case. 2 40
5 oz tins, 4 " 1 10
5 lb tins, 1/4 " 14 00
Ocean Wave, 1/4 lb, 4 doz cases 75
" 1/2 lb, 4 " 1 30
" No. 1, 2 " 1 90
" 1 lb, 2 " 2 25
" 5 lb, 1/4 " 9 60

WHITE STAR. per doz
4oz tins, 3 doz in case 0 75
12 " 2 doz in case 2 00
5lb " 9 00
5oz glass jars, 2 1/2 doz in case. 1 10
10 oz glass jars, 2 doz in case. 2 00
Bulk, per lb. 0 15

doz. in Price
Dime cans, 4 case p. doz
4 oz " 3 1 50
6 " " 3 2 25
8 " " 3 3 00
12 " " 1 to 4 4 25
16 " " 1 to 3 5 75
2 1/2 lbs " 1 or 1 12 00
4 " " 1 or 1 18 25
5 " " 1 or 1 22 75
10 " " 1 or 1 44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy 8 1/2
Arrowroot 00 11
Butter 0 6
" 3 lbs 0 20
Cabin 0 7 1/2
Cottage 0 8 1/2

Digestive 0 10
Daisy Wafer 0 16
Garibaldi 0 10
Gingerbread 0 11
Ginger Nuts 0 10
Graham Wafer 0 09
Lemon 0 10
Milk 0 09
Nic Nac 0 12
Oyster 0 06
People's Mixed 0 10 1/2
Pie Nic 0 09
Prairie 0 08 1/2
Rich Mixed 0 14
School Cake 0 11 1/2
Soda 0 06
" 3 lb. 0 20
Sultana 0 11
Tea 0 11
Tid Bits 0 09 1/2
Variety 0 11
Village 0 07 1/2
Wine 0 08 1/2

BLACKING.

Day & Martin's, pints, per doz \$3 20
" " 2 10
" " 1 10
Spanish, No. 3. 4 50
" " 5. 8 00
" " 10. 9 00
Japanese, No. 3. 4 50
Jaquot's French No. 2. 3 00
" " 3. 4 50
" " 4. 8 00
" " 5. 10 00
" 1-gross Cabinets, asst. 7 50
Egyptian, No. 1. 9 00
" 2. 4 50

P. G. FRENCH DRESSING (LADIES.)
For ladies' and children's boots and shoes.

No. 7, 1 or 2 doz. in box. per doz. \$2 00
No. 4. 1 25

P. G. FRENCH BLACKING. per gross
1/2 No. 4. \$1 00
1/2 No. 6. 4 50
1/2 No. 8. 7 25
1/2 No. 10. 8 25

BLACK LEAD.

Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1 oz., 1/2 gro., 2 oz., or 1/4 gro., 4 oz.

F. F. DALLEY & CO.

Per gross
Silver Star Stove Paste. 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross 2 10

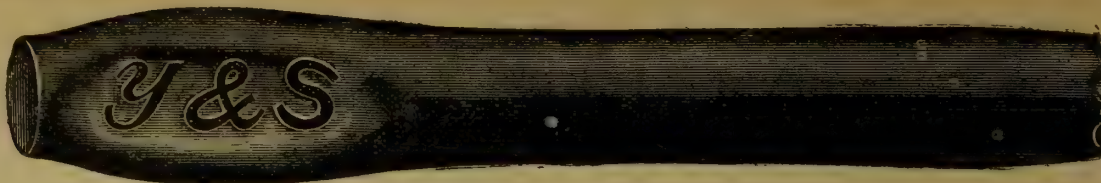
CORN BROOMS.

CHAS. BOECKH & SONS. per doz

X Carpet, 4 strings, net \$3 60
2 " 4 " " 3 20
3 " 3 " " 2
XXX Hurl 4 " " 2 90
1X " 4 " " 2 65
2X Parlor 4 " " 2 50
3 " 3 " " 2 25
4 " 3 " " 1 85
5 " 2 " " 1 50
Warehouse 4 " " 3 25
Ship 4 " " 4 00
1 Cable 2 wire bands, net. 3 25
2 " 3 " " 4 00

CANNED GOODS.

Per doz
Apples, 3's. \$0 85 \$1 00
" gallons. 1 75 2 00
Blackberries, 2. 2 00 2 25
Blueberries, 2. 1 10 1 25
Beans, 2. 0 90 1 00
Corn, 2's. 0 90 1 00
" Special Brands. 1 30 1 60
Cherries, red pitted, 2's. 2 10
Peas, 2's. 0 90 1 00
Pears, Bartlett, 2's. 1 75
" Sugar, 2's. 1 50
Pineapple, Baltimore. 1 50 1 60
" Bahama. 1 50
Peaches, 2's. 2 00 2 25
" 3's. 3 00 3 10
" Pie, 3's. 4 00



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLIE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current Continued—

Plums, Gr Gages, 2's.....	1 75	2 00
" Lombard.....	1 50	1 65
" Dawson Blue.....	1 50	1 90
Pumpkins, 3's.....	0 90	1 00
gallons.....	3 00	3 25
Raspberries, 2's.....	2 00	2 40
Strawberries, choice 2's.....	2 00	2 40
Succotash, 2's.....	1 00	1 65
Tomatoes, 3's.....	0 90	1 00
"Thistle" Finnan haddies.....	1 50	
Lobster, Clover Leaf.....	2 75	
" Crown flat.....	2 75	
" tall.....	2 10	
" Other brands.....	1 90	2 10
Mackerel.....	1 00	1 10
Salmon, talls.....	1 40	1 60
" flats.....	1 40	1 70
Sardines Albert, 1/4's tins.....	12 1/2	
" 1/2's.....	20	
" Martiny, 1/4's.....	10 10 1/2	
" 1/2's.....	16 17	
" Other brands, 9 1/2.....	11 16 17	
" P & C, 1/4's tins.....	23 25	
" 1/2's.....	33 36	
Sardines Amer, 1/4's.....	6 1/2	
" 1/2's.....	9 11	

CANNED MEATS.

(CANADIAN)		
Comp. Corn Beef 1 lb cans.....	\$1 60	\$1 75
" 2.....	2 65	2 80
" 4.....	4 80	5 00
" 6.....	8 00	8 25
" 14.....	17 50	18 50
Minced Collops, 2 lb cans.....	2 60	
Roast Beef.....	1 50	
" 2.....	2 60	2 75
" 4.....	4 75	
Par Ox Tongue, 2 1/2.....	\$8 00	8 25
Ox Tongue.....	7 85	8 00
Lunch Tongue.....	3 25	
" 1.....	6 00	6 25
English Brawn.....	2 75	2 80
Camb. Sausage.....	2 50	
" 2.....	4 00	
Soups, assorted.....	1 35	
" 2.....	2 25	
Soups & Bouilli.....	1 80	
" 6.....	4 50	
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60	
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35	
Devilled Tongue or Ham, 1/2 lb cans.....	1 40	
Devilled Chicken or Turkey, 1/2 lb cans.....	2 25	
Sandwich Ham or Tongue, 1/2 lb cans.....	1 50	
Ham, Chicken and Tongue, 1/2 lb cans.....	1 75	

CHEWING GUM.

ADAMS & SONS.		
To Retailers		
Tutti Frutti, 36 5c bars.....	\$1 20	
Pepsin Tutti Frutti, 235c. packets.....	0 75	
Orange Blossom (new) 150 pieces.....	1 00	
(each box contains a bottle of high class perfume. Guaranteed first class)		
Monte Cristo, 180 pieces.....	1 30	
(with brilliant stone ring)		
Sappota, 150 pieces.....	1 00	
Sweet Fern, 230.....	0 75	

Red Rose, 115 pieces.....	0 75
Magic Trick, 115.....	0 75
Oolah, 115.....	0 75
Puzzle Gum, 115 pieces.....	0 75
Bo-Kay, 150.....	1 00
Mexican Fruit, 36 5c. bars.....	1 20
Flirtation Gum (new).....	0 65
(115 pieces)	

C. T. HEISEL.

To retailers per box		
Red Jacket, 115 pieces.....	0 75	
Royal Fruit, 36 5c. pkgs.....	1 20	
Digestive, 120 pieces.....	0 80	
Largest Heart, 150.....	1 00	
Globe picture, 150.....	1 00	

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars.....	1 20
Pepsin (Dyspepsia), 20-5c. Bars.....	0 70
Sweet Sugar Cane, 150 pieces.....	1 00
Celery, 100.....	0 70
Lalla Rookh (all flavors) 100.....	0 70
Jingle Bell, 150.....	1 00
Cracker, 144.....	1 00
O-Dont-O, 144.....	1 00
Little Jap, 100.....	0 70
Dude Prize, 144.....	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleroy' clock guaranteed.....	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S		
Chocolate—		
French, 1/4's.....	6 and 12 lbs.	0 30
Caracas, 1/4's.....	6 and 12 lbs.	0 35
Premium, 1/4's.....	6 and 12 lbs.	0 30
Sante, 1/4's.....	6 and 12 lbs.	0 26
Diamond, 1/4's.....	6 and 12 lbs.	0 22
Sticks, gross boxes, each.....		0 00
Cocoa, Homopatic, 1/4's, 8 & 14 lbs.....	30	
" Pearl.....	25	
" London Pearl 12 & 18.....	22	
" Rock.....	30	
" Bulk, in bxs.....	18	

EPP'S.		
Cocoa—	per lb	
Case of 112 lbs each.....	0 35	
Smaller quantities.....	0 37 1/2	

BENDORF'S ROYAL DUTCH COCOA.		
1/4 lb. cans, per doz.....	\$2 40	
1/2 " ".....	4 50	
1 " ".....	8 50	

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—		
Caracas, 1/4's, 6 lb. boxes.....	0 40	
Vanilla, 1/4's.....	0 40	
"Gold Medal" Sweet, 6 lb bxs.....	0 30	
Pure, unsweetened, 1/4's, 6 lb bxs.....	0 40	
"Fry's" Diamond 1/4's, 6 lb bxs.....	0 26	
"Fry's" Monogram, 1/4's, 6 lb bxs.....	0 26	
Cocoa—	per doz	
Concentrated, 1/4's, 1 doz in box.....	2 40	
" 1/4's.....	4 50	
" 1 lbs.....	8 75	
Homopathic, 1/4's, 14 lb boxes.....	0 34	
" 1/4's, 12 lb boxes.....	0 34	

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb	\$0 30
Mott's Prepared Cocoa.....	28	
Mott's Homopatic Cocoa (1/4's)	32	
Mott's Breakfast Cocoa.....	35	
Mott's Breakf. Cocoa (in tins)	40	
Mott's No. 1 Chocolate.....	30	
Mott's Breakfast Chocolate.....	28	
Mott's Caracas Chocolate.....	40	
Mott's Diamond Chocolate.....	22	
Mott's French-Can Chocolate.....	20	
Mott's Navy or Cooking Choc.....	26	
Mott's Cocoa Nibs.....	30	
Mott's Cocoa Shells.....	5	
Mott's Vanilla Chocolate stick 22 & 24		
Mott's Confec Chocolate.....	22c-40	
Mott's Sweet Choc. Liquors 21c-30		

COWAN COCOA AND CHOCOLATE CO.

Cocoas—		
Hygienic, 1 1/2 lb. boxes.....	70	75
Iceland Moss 1/2 lb in 12 lb bxs.....	35	
Soluble (bulk) 15 & 30 lb bxs.....	18	20
Soluble (tins) 6 lb and 12 lb.....	30	
Cocoa Nibs, any quantity.....	30	35
Cocoa Shells, any quantity.....	05	
Cocoa Essence.....	per doz	1 40

Chocolates—

Mexican, 1/4's in 10 lb bxs.....	36	
Queen's Dessert, ".....	40	
Vanilla, ".....	35	
Sweet Caracas.....	32	
Chocolate Powder, 15, 30 lb bxs.....	25	
Chocolate Sticks, per gross.....	00	
Pure Caracas (plain) 1/4's.....	40	
Royal Navy (sweet) 1/4's.....	30	
Confectioners' in 10 lb cakes.....	30	
Chocolate Creams, in 3 lb bxs.....	30	
Chocolate Parisien, in 6 lb bxs.....	30	

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each.....	40	
Baker's Vanilla in bxs 12 lbs each.....	52	
Caracas Sweet bxs 6 lbs each, 12 bxs in case.....	35	
Eagle, sweet & apiced, bxs 12 lbs each.....	33	
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	35	
Spanish Tablets, 100 in box, 12 bxs in case.....	00	

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each.....	25	
Grocers' Style, in cases 24 boxes, 6 lbs each.....	25	
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25	
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	25	

Cocoa—

Pure Prepared boxes, 12 lbs each.....	40	
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	52	

Cracked, in bxs, 12 lbs., each, 1/2 lb. papers.....	32	
Cracked, in bags, 6, 10 & 25 lbs each.....	2	
Cocoa and shells, 12s and 25s.....	30	

Breakfast Cocoa—		
In bxs 8 & 12 lbs., each, 1/2 lb. tins.....	45	
In boxes, 12 lbs., each, 1 lb tins, decorated canisters.....	45	
Broma—		
In boxes, 12 lbs., each, 1/2 lb. tins.....	40	



"Highland Brand" Evaporated Cream, per case..... 25
4 doz. 1 lb tins.

CLOTHES PINS.

5 gross, per box.....	0 75	
4 gross, ".....	0 85	
6 gross, ".....	1 20	

CHAS. BECKER & SONS, per box

5 gross, single & 10 box lots.....	0 75	0 80
Star, 4 doz. in package.....	0 85	
" 6.....	1 25	
" 4.....	cotton bags	0 90

COFFEE.

GREEN c. per lb

Mocha.....	28, 33	
Old Government Java.....	25, 35	
Rio.....	18, 20	
Plantation Ceylon.....	29, 31	
Porto Rico.....	24, 26	
Guatemala.....	24, 26	
Jamaica.....	22, 23	
Maracaibo.....	24, 26	

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

c. per lb

Java.....	33, 37	
Java and Mocha.....	34, 36	
Plantation Ceylon.....	29, 31	
Arabian Mocha.....	24, 26	
Santos.....	28, 28	
English Breakfast.....	16, 24	
Royal Dandelion in 1 lb tins.....	26	

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	34	
Our Own.....	32	
Jersey.....	30	
Laguayra.....	28	
Mocha and Java.....	35	
Old Government Java.....	30 32 36	
Arabian Mocha.....	35	
Maracaibo.....	30	
Santos.....	27 28	

ALWAYS ORDER

RECKITT'S BLUE.

JAMS AND JELLIES

We have the biggest stocks of the above in Canada. All guaranteed absolutely pure. Put up in 5 and 10 lb. Tins, 7 lb., 14 lb., and 28 lb. Pails, and in three sizes in Glass.

It will pay you to buy pure Jams and Jellies.

The Toronto Biscuit and Confectionery Co.,

Geo. W. Booth,
Henry C. Fortier,
Charles J. Peter.

7 FRONT STREET EAST,
TORONTO.

Telephone 528.

Prices current, continued—

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	36
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20 30
Say's Parisien, in 1/4 and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum	lb	\$0 02	\$0 03
Blue Vitriol		0 06	0 07
Brimstone		0 03	0 03 1/2
Borax		0 12	0 14
Camphor		0 65	0 75
Carbolic Acid		0 30	0 50
Castor Oil		0 10	0 11
Cream Tartar		0 28	0 30
Epsom Salts		0 01 1/2	0 02
Paris Green		0 16	0 17
Extract Logwood, bulk	0 13	0 14	
" boxes	0 15	0 17	
Gentian		0 10	0 13
Glycerine, per lb.		0 17	0 20
Hellbore		0 16	0 17
Iodine		5 50	6 00
Insect Powder		0 30	0 35
Salpêtre		0 08 1/2	0 09
Soda Bicarb, per keg		2 50	2 75
Sal Soda		1 00	1 25
Madder		0 12 1/2	

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

Steel hoops, painted and grain'd	Per doz.	2 20
Brass hoops, oiled and varnish.		3 25
No 1 tubs		9 50
No 2 "		8 50
No 3 "		7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " " 1 1/4 oz.	1 25
" " " " 2 3/4 oz.	1 75
" " " " 3 3/4 oz.	2 00

(SEELY'S FLAVORING) per doz

Concentrated, 2 oz. full measure	1 75
" 4 oz.	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more.

FLUID BEEF.

JOHNSTON'S, MONTREAL

Cases, No. 1, 2 oz tins	per doz	\$2 75	\$3 00
" No. 2, 4 oz tins		4 50	5 00
" No. 3, 8 oz tins		8 00	8 75
" No. 4, 1 lb tins		12 60	14 25
" No. 5, 2 lb tins		25 00	27 00

FRUITS.

FOREIGN.

Currents, Provincial, bbls.	per lb	6 1/2
" " " bbls		6 1/2
" " " cases		6 7/8
" Filiatras, bbls		6 1/2
" " " bbls		6 1/2
" " " cases		7

Currents, Patras, bbls	6 1/2
" " " bbls	6 1/2
" " " cases	7 1/2
" Vostizzas, cases	7 1/2
" " " cases	8 1/2
" 5-crown Excelsior (cases)	8 1/2
" " " case	8 1/2

Dates, Persian, boxes	5 1/2
Figs, Elemes, 14oz., per box	5 1/2
" 10 lb boxes	5 1/2
Prunes, Bosnia, cases	4 1/2
" " cases, new	6 1/2
Raisins, Valencia, offstalk	6 1/2
" old	2 1/2

Selected	7 1/2
Layers	7 1/2
Raisins, Sultanias	11
" Eleme	
" Malaga	

London layers	2 25	2 65
Loose muscatels		
Imperial cabinets		
Connoisseur clusters		
Extra dessert		
" qrs.		

Royal clusters		
Fancy Vega boxes		
Black baskets	2 75	2 85
" qrs		
Blue " qrs		
Fine Dehesas		
" qrs		

Lemons	7 50	8 00
Oranges, Jamaica	8 00	8 25
" Valencia		
" Measinas		
" Seedlings		
" Navels		

Apples, Dried, per lb.	0 04 1/2	0 05
do Evaporated		0 07

DOMESTIC.

Apples, Dried, per lb.	0 04 1/2	0 05
do Evaporated		0 07

FISH.

Oysters, per gallon	1 40
" select, per gallon	
Pickarel.....per lb	9 06
Pike.....do	

Pickled and Salt Fish:		
Labrador herring, p. bbl	6 00	6 25
Shore herring		5 00
Salmon trout, per 1/2 bbl	5 00	5 50
White Fish, 1/2 bbl	5 50	5 75

Dried Fish:		
Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish	per lb	0 04 1/2
Boneless cod		0 08

Smoked Fish:		
Finnan Haddies, per lb	0 07 1/2	0 08 1/2
Flotators	per box	1 00 2 25
Digby herring		0 20
Sea Fish: Haddock per lb		0 08
Cod		0 07 1/2
B.C. salmon		0 17 1/2
Market Cod		
Frozen Sea Herrings		

GRAIN.

Wheat, Fall, No. 2	0 65	0 66
" Red Winter, No. 2	0 65	0 66
Wheat, Spring, No. 2	0 60	0 65
" Man Hard, No. 1	0 89	0 90
" " No. 2	0 81	0 82
" " No. 3	0 70	0 71

Oats, No 2, per 34 lbs	30	31
Barley, No 1, per 48 lbs	52	54
" No 2 extra	48	49
" No 3	44	45
Rye	59	60
Peas	58	60
Corn	56	57

HAY & STRAW.

Hay, Pressed, "on track	9 00	10 00
Straw Pressed, "	6 50	7 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 20

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg 3 60 3 70

SCREWS: Wood—

Flat head iron 7 1/2 p.c. dis	
Round " 7 1/2 p.c. dis	
Flat head brass 7 1/2 p.c. dis	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 35
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manila	0 11 1/2
Sisal	0 09 1/2
New Zealand	0 08 1/2

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12 1/2 per cent.

HINGES: Heavy T and strap	0 04 1/2	0 05
" Screw, hook & strap	0 03 1/2	0 04 1/2

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb	5 1/2	5 1/2
No. 1		5	
No. 2		4 1/2	
No. 3		4	

TURPENTINE Selected packages, per gal	0 46 1/2
LINSEED OIL per gal, raw	0 57 1/2
Boiled, per gal	0 60 0 60 1/2

GLUE: Common, per lb 0 10 0 11

INDURATED FIBRE WARE.

1/2 pail, 6 qt	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50

Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00

Milk pans 3 25

Wash Basins, flat bottoms 3 25

" round " 3 50

Handy dish 3 75

Water Closet Tanks 18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Per lb

Jams, absolutely pure—apple	\$0 06
Family	0 07
Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange 0

LICORICE.

YOUNG & SMYLYE'S LIST.

5 lb boxes, wood or paper, per lb	0
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" 100 "	0 72 1/2
Imitation Calabria, 5 lb bxs	
p lb	0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... \$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in 1/2 and 1 lb tins	25
" per lb	
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup. in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine,	15

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in 1/2 lb. tins	0 42
Pure in 1/4 lb. tins	0 44

Prices current, continued.

NUTS.		per lb
Almonds, Ivica	13	14
" Tarragona	13	15
" Fornigetta	13	14
Almonds, Shelled Valencia	28	30
" Jordan	40	45
" Canary	28	30
Brazil	10	12½
Cocoanuts	5	6
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	10	12
" green	9	10
Walnuts, Grenoble	14	15
" Bordeaux	10	11
" Naples, cases	12	13
" Marbots	12	13
" Chilis	12	13

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal
Canadian	0 14 \$0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 23
Amer'n Prime White	0 23 0 25
" Water White	0 24 0 25
Photogene	0 27 0 30

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.	
(Wright & Copp, Toronto, Agents.)	
	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce	4 50
" " " ½ pts	3 25
SOUPS (in 3 lb. cans).	
Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy—Chicken Gumbo, Or Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

LEA & FERRIN'S.		per doz.
Worcester Sauce, ½ pts.	\$3 60	\$3 75
" " pints	6 25	6 50
LAZENBY & SONS		Per doz
Pickles, all kinds, pints	3	25
" " quarts	6	00
Harvey Sauce-genuine—hlf. pts	3	25
Mushroom Catsup " "	2	25
Anchovy Sauce " "	3	25

PRODUCE.

DAIRY.		Per b
Butter, creamery, tubs.	\$0 21	\$0 23
" dairy, tubs, choice	0 16	0 18
" " medium	0 14	0 16
" low grades to com	0 12	0 13
Butter, pound rolls	0 19	0 20
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0	10½

COUNTRY

Eggs, fresh, per doz	0	15
" limed	1	15
Beans	1	15
Onions, per bbl	1	75
Potatoes, per bag	0	13
Hops, 1891 crop	0	13
" 1892 "	0	16
Honey, extracted	0	05
" section	0	12

PROVISIONS.

Bacon, long clear, p lb.	0 07½	0 08
Pork, mess, p. bbl.	14 50	15 00
" short cut	16 00	16 50
Hams, smoked, per lb.	0 11½	0 11
" pickled	0 09½	0 13
Bellies	0 12½	0 13
Rolls	0 09½	0 12
Lard, Canadian, per lb	0 09½	0 10
Compound	0 08	0 09½
Tallow, refined, per lb.	0 05	0 05½
" rough, "	0	02

RICE, ETC.

	Per lb
Rice, Aracan	3½ 4
" Patna	4½ 5½
" Japan	5 6
" extra Burmah	3½ 4
" Java extra	6½ 7
" Genuine Old Carolina	9½ 10

Grand Duke.	6½ 7½
Sago	4½ 5½
Tapioca,	5 5½

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND	Per lb.
Pepper, black, pure	\$0 12½ \$0 15
" fine to superior	10 18
" white, pure	20 25
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African, "	18 18
Cassia, fine to pure	18 25
Cloves, "	14 25
Allspice, choice to pure	12 15
Cayenne, "	30 35
Nutmegs, "	75 1 20
Mace, "	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

BRITISH AMERICA STARCH CO
BRANTFORD.

1st quality white, in kegs and bbls	4½
1st quality white, 3 lb. cartoons.	4½
Lily White gloss, crates	6½
Brantford gloss, 1 lb.	6½
Lily White gloss, 1 lb. chromo	6½
Canada Laundry, Boxes	3½
Pure Prepared corn	7
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7½

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	4½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	3½
Ivory Gloss, six 6 lb. boxes, slid- ing covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivoryine Starch in cases of 40 packages	\$3 00

SUGAR.

	c. per lb
Granulated	4½ 4½
Paris Lump, bbls and 100 lb. bxs	5½
" 50 lb. boxes	5½
Extra Ground, bbls	5½
" less than a bbl	5½
Powdered, bbls	5½
" less than a bbl	5½
Extra bright refined	4½
Bright Yellow	3½ 4
Medium	3½
Brown	3½

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 25 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
"	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.
	bbls. ½ bbls
D	1½ 2
M	2 2½
B	2½ 2½

W. C. A. LAMBE & CO.,

Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.



A combination of
the Vital Princi-
ples of

BEEF AND WHEAT

A delicious beverage. Relished both by the Sick and those in Vig-
orous Health. Put up in 2, 4, 8, and 16 oz. bottles by the

JOHNSTON FLUID BEEF CO.,
MONTREAL.

Kingsford's Oswego
STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

(Others so-called are imita-
tions of our brand.)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING
JOBBER IN CANADA.

T. KINGSFORD & SON
OSWEGO, N.Y.

You

Will do your Customers a great Kind-
ness by recommending

NEW COLD PROCESS

Ivoryine Starch.

THE MOST PERFECT FOR COLLARS, CUFFS AND SHIRTS.

Prices current, continued—

V.B.	21	21
E.V.B.	21	21
E. Superior	21	21
XX	21	21
XXX	21	21
Crown	3	31

MOLASSES.	Per gal
Trinidad, in puncheons...	0 35 0 37
" bbls	0 38 0 46
" bbls	0 40 0 40
New Orleans, in bbls.	0 30 0 52
Porto Rico, hdds.	0 38 0 40
" barrels	0 42 0 44
" barrels	0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars.	per lb	5 1/2
Do. 2, 6-16 and 3 lb bars	"	5
Primrose, 1 lb bars, wax W	"	4 1/2
John A. cake, wax W. per doz		42
Mayflower, cake,		42
Gem, 3 lb bars per lb.		3 1/2
" 13 oz, 1 and 2 lb. bars		3 1/2
Queen's Laundry, per bar		5 1/2
Pride of Kitchen, per box		2 75
Sunshine, boxes, 100 tablets		6 50
" 50		3 40

MORSE'S SOAPS.

Mikado (wrapped)	Per lb	0 04 1/2
Eclipse	"	0 04 1/2
Stanley Bar	"	0 04 1/2
Defiance	"	0 04 1/2
Toronto, 12 oz.	Per doz	0 50
Ruby, 10 oz.	"	0 30
Monster, 8 oz.	"	0 24
Detroit, 14 oz.	"	0 48
Lily White	"	0 80
Everyday	"	0 80
Queen City, 14 oz.	"	0 72

Mottled in 5 box lots, 100 bars.	Per box	5 00
" 60 bars.	"	3 00
Floater (boxes free).		6 50
Electric		2 75
Hard Water Electric.		2 50
Royal Laundry		3 25
Octagon.		4 00

Royal Magnum	Per doz	0 25
" 25 doz per box.		0 20
Anchor, Assorted.		0 40
" Castile.		0 50
Morse's Assorted.		0 45
Morse's Roso		0 45
" Windsor		0 45
" Castile		0 45
Bouquet, paper and wood.		0 80
Prize Magnum, White Castile		0 72
" Honey		0 72
" Glycerine		0 72
" Oatmeal		0 72

" Honeysuckle	Per box	0 72
Sweet Briar		0 85
Extra Perfume.		0 55
Old Brown Windsor Squares		0 30
White Lavender.		1 00

White Castile Bars	Per doz	0 85
White Oatmeal		0 85
Persian Bouquet, paper.		3 50
Oriental		0 45
Pure Coconut, 3 doz. bxs, wood		0 40
Heliotrope paper		1 50
Carnation		0 60
Rose Bouquet		0 60
Coconut Castile.		0 40
Arcadian		0 45
New Arcadian, per gross.		4 25
Ocean Bouquet		0 45
Barber's Bar, per lb		0 25
Pure Bath		1 00
Magnolia		1 20
Oatmeal		0 85

Unscented Glycerine	0 90
Gray Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Choice	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13 15
Nagasaki, 1/2 chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	5 9

Congou—	
Half Chests, Kaisow, Mon-	
ing, Pakling	12 60
Caddies, Pakling, Kaisow	18 50

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

CEYLON.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67 0
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" in 40 lb boxes	51

Bright Smoking Plug Myrtle, T &	
B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 5 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5	
lbs.	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 3 x 6, 8s. caddies	54
16 1/2 lbs	53
Gem, 3 x 6, 8s. caddies 16 1/2 lbs.	51
St. Lawrence, 2 x 3, 7s. caddies	48
about 17 lbs.	46
Banner, 2 x 3, 7s. caddies about	46
17 lbs.	42
Sterling, 3 x 3, 7s. caddies about	47
17 lbs.	46 1/2
Louise, Solace, 12s. caddies about	
16 lbs.	
Florence, Solace, 12s. caddies	
about 17 lbs.	
Hawthorne, 8s. butts 23 lbs.	
Something Good, 6s. butts 21 lbs	

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	
4 lbs.	65
Empire, 3 x 6, 4s. spaced 8s. bxs	61
4 lbs.	60
Top, 16 oz. spaced 8s. boxes 4 lbs	52
Joy, 3 x 12s., 14 oz. Spaced 6s.	
Rough and ready. Butts 25 lbs	
Judge, 2 x 3, 8s. Flat. Caddies	50
about 20 1/2 lbs.	
Currency, 3 x 3, 7s. Rough and	49
ready. Caddies about 21 lbs.	
Kentucky, 1 1/2 x 3, 13s. Caddies	50
about 21 lbs.	
Kentucky, 1 1/2 x 3, 7s. Caddies	49
about 21 1/2 lbs.	

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about	
22 lbs.	47
Morning Star, 12s. Butts about	
22 1/2 lbs.	43 1/2
Montreal Twist, 12s. Caddies	
about 23 lbs.	44
Anchor Twist, 12s. Caddies about	42 1/2
23 lbs.	

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdown	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOES.

Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpgk, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	1 15
Athlete, per lb.	10 50
Hyde Park	

VINEGAR.

A. HAAZ & CO

XX, W. W.	0 20
XXX, W. W.	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	\$1 70
" 3	"	1 90
Pails, 2 hoops, clear	No. 2	1 80
" 3	"	1 80
" 3 painted	"	1 80
Tubs, No. 0.		9 50
" 1.		8 00
" 2.		7 00
" 3.		6 00
Washboards, Globe		\$1 90
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double		2 75
" Jubilee		2 25
" Globe Improved		1 90
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

Matches, 5 case lots, single cases	
Parlor	1 60
Telephone	3 60
Telegraph	3 80
Safety	4 20
French	3 75

Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40

Mops and Handles, comb.	per doz	1 25
Butter tubs		\$1 60
Butter Bowls, crates ast'd		3 60

HOUSEKEEPER'S QUICK WASHING COMPOUND	
Washing per case.	
5c pkgs 100 in case	3 50
10c " 60 in case	4 00

PEERLESS WASHING COMPOUND.

1/2 lb packages, 12 doz in case	\$1 50
1 lb " 6 " "	3 30
1 lb " 3 " "	3 60
5 cts " 100 " "	3 50

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " 2 doz. 10c. "	1 00

BREADMAKER'S	
per box	
5c packages 36 in box	1 00
2c " 45 in box	0 50



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ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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The largest and best Hotel in the city.

JOSEPH RICHARDS,
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Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

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CANS.

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Sole Agents in Canada for Norton Brothers

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THE Oakville Basket Co.,

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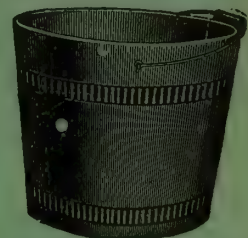


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1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

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DURABLE PAILS AND TUBS.



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The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

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GOLDEN FINNAN HADDIES,
SUPERIOR TO ALL OTHER BRANDS.

SOLD BY ALL GROCERS.

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AGENTS,
South Wharf, Saint John, N. B.

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General Commission Merchants
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The "Acme" Table Salt (new process) will not get damp or hard.

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FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
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DO YOU DEAL IN LAMPS?
IF SO
YOU CAN'T VERY WELL DO WITHOUT

THE PITTSBURGH

It's a Beauty.
It is the cleanest.
It is cheaper than gas and
It gives a better light.

IS THE KING OF LAMPS.

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The Bullionist writes:—"It is the most pleasant Mineral Water that we have ever tasted."
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"It is familiar in the mouths of millions."

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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

VOL. VI.

TORONTO, OCTOBER 21, 1892.

No. 43

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To Her Majesty THE QUEEN

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HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

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THE COURT OF HOLLAND AND THE KING OF ITALY TO THE

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RAILROAD AND STEAMSHIP
MATCHES

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Manufacturers of High Grade Patents, Strong Bakers,
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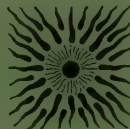
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:- ENGLISH BISCUITS :-

All Grocers should keep a supply of genuine ENGLISH BISCUITS

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HUNTLEY & PALMERS

BISCUIT

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TO HER MAJESTY

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READING AND LONDON, ENGLAND,

For which there is an ever increasing demand.

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award :

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TEAS- The largest stock of well-bought Japans, Congous, Indian and Ceylon in the Dominion.

Special Line This Week,
Choice Porto Rico Molasses
in barrels and half-barrels.

Lightbound, Ralston & Co.,
MONTREAL.

* The OLD WOODEN BUCKET MUST GO *
Indurated Fibre Ware.



NO HOOPS,
 NO JOINTS,
 CANNOT LEAK,
 SWELL, OR
 WATER SOAK.

The E. B. Eddy Co.
 MAMMOTH WORKS
 HULL, CANADA.

THE E. B. EDDY CO'S

Indurated Fibre Ware, Wooden Ware, AND WASH BOARDS

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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, OCTOBER 21, 1892.

No. 43

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

Canadian dairy butter appears to have recovered its position as an exportable staple. It has now had two good years, the last one better than the first. The present demand is not one of those ephemeral fits, due to some temporary stringency, but is plainly the result of an expanded trade. Buyers have kept the market cleaned up since early spring, and since July prices have been good. There is no cessation of the demand, while the supply is shrinking as the pasture declines. It is satisfactory to know that the season's business has been a paying one to the largest operators, some of whom, mainly Montreal men, have made from 3 to 5c, a pound. Country merchants do not begrudge them this margin, recognizing that a satisfactory trade in butter this year will encourage enterprise in it next. Our export trade for dairy butter is too delicate a matter yet to be likely to survive a year of loss to shippers. It is therefore assuring to see it pay.

* * *

Black pepsin must indeed be a potent drug. It bids fair to supersede about two-thirds of the number of cows in creation, if

the product of its action upon cream does not turn out to be wanting in any essential respect. So far it appears to be a perfectly successful agency in the production of butter. The South Australia Dairymen's Association at Melbourne report the result of a careful experiment made by a committee of three members of their body, one of whom was a professor of chemistry. They chose twelve ordinary cows, and in a 30 days' test, they arrived at the following results: From one half the cream of these cows, no black pepsin being used, the yield of the churnings was 348¾ lbs.; from the other half, in which black pepsin was used, they churned 884½ lbs. of butter. Thus the addition of \$4 worth of black pepsin made an equal quantity of the same kind of cream yield more than 2½ times as much butter as could be churned from the cream alone. Both sets of churnings were sold at 28c. a pound, so that \$150 more was got for the proceeds of the churning because \$4 worth of black pepsin was added. Thus \$5 a day was made on the proceeds of half the 12 cows' milk above what was made on the other half. If all the milk had been treated with pepsin, the productiveness of the herd would have been raised \$10 a day, at a cost of less than 27c. a day for black pepsin. The explanation is that the black pepsin causes a coagulation of all but 2 per cent. of the solids of the cream, while simple churning extracts only 13 per cent. of these. The rest went to waste in the butter milk. The pepsin adds but little to the butter, and that little is said to be beneficial. It effects a combination of the caseine and sugar of the milk along with the butter fat of the milk, and the resulting compound is not only 2½ times as great in quantity but is claimed to be better. Black pepsin it seems is a new drug. Common pepsin does not answer for the same purpose. The report of the committee gives the black pepsin butter the palm in the

points of sweetness, healthfulness, keeping qualities and shipping qualities. The test of actual, unscientific consumption is what the butter will have to be tried by, and that may not give it so flattering a testimonial as the laboratory. Time will assign to it its true status.

* * *

It is said that Canadian refiners would have lowered the price of sugar sooner than they did but that they wished to spare buyers who had large quantities contracted for. They aimed to give these time to get rid of the sugar so bought before lower prices were inaugurated. That was considerate, but it might not have been fair to others. Those who were out of sugar might have gone in just then and bought large supplies at the uncanceled but really obsolete figures. They were prevented from doing so by the warning scurry among other jobbers to sell excessive supplies. That heralded a decline, and those jobbers who were out of sugar either waited for the reduction at the refineries or took advantage of their fellows' distress and bought at favorable prices from them. When a buyer takes a large quantity of sugar or anything else, he feels that such a purchase has a more or less strengthening influence upon current prices, and is naturally surprised to see the market weaken immediately afterwards. There needs to be combination on the part of second hands for buying, as well as on the part of first for selling, if individuals are to escape such surprises. Then the united jobbers could make it a condition of prices that they remain unchanged for some specified period, say one month, and all could so regulate their purchases as to time, that each would be at little disadvantage as compared with the rest in the matter of buying price. It was the variation in buying prices more than anything else that nullified the sugar agreement. If all jobbers had paid the same price, it would have been

easier to keep selling prices uniform. Those jobbers who had the good luck to buy before or after a period of stiffness could make indirect concessions to customers. Combination has to work both ways to work successfully.

* * *

There was a large proportion of low grade fruit in the currant stocks sold on this market last year, but that was not so much owing to our buyers preferring such grades as to the fact that the 1891 crop was much below the average in quality. This year's crop ranks high in the reports of it so far received, and the first shipment showed better fruit for the higher prices than last year's crop did. It is reported, however, that there is a considerable quantity of inferior fruit in the cargo of the Avlona, but a great part of this low grade stock is said to be for Montreal importers. The enactment passed by the Greek Chamber of Deputies, prohibiting shipment till the 28th of August, that the market might not be injured by hasty preparation and shipment, answered the purpose of a bull influence, and gave the holders of old fruit a chance to push off their surpluses, but only postponed the receipt of low grade fruit. Low grade fruit will continue to be wanted in order that sellers may be able to quote low prices.

* * *

Dried apples are now in the anomalous position that carload prices are as good as, or even better than those paid for small lots. Buyers are giving 4 to 4¼c. for small parcels, and are quoting 4¼c. for cars, but if the quality of the fruit is specially good and they are badly in want of a car to complete a shipment, they now and then pay more, 4½c. being an obtainable price for a car of choice fruit and 4¾c. being paid in an emergency to furnish a shipment in a short time. The making up of cars from small lots is a troublesome matter, and is the cause of small lots quoting at prices below those sometimes paid for full cars. Unless the demand for fall shipment outruns the production of the supply, it appears unlikely that prices will go up to a very high point. The abundance of cheap raw material, some grades of whole fruit selling below 80c. a barrel, makes high prices for dried apples improbable.

* * *

Between this country and the United States there is a growing tea trade. Since the C. P. R. put its steamship line on the Pacific this country has imported a much

larger quantity of Japan tea than our consumptive requirements call for. United States buyers take the greater part of the surplus. But the tea inspection law of that country hampers this trade. A month's storage has to be allowed for in every transaction, as, though the inspectors may release the shipment in less than a month, that time is the unit for storage calculations. The cost of this storage is usually divided between seller and buyer, but our tea merchants have got into the way of stipulating that the tea is not to be delivered. This inspection law of the United States has had an important economic effect. It has been equivalent in effect to an imperial edict that no more very low grade Ping Sueys, Hysons and Congous shall be made. A lot of tea dust that used to come to this continent as tea, is not now put up, as, being forbidden in the United States and unacceptable in Canada, where the demand for such is too small to take the place of that extinguished in the United States, there is no longer a market for it. We have still low grade tea, but we used to get to much lower depths. For some time after the introduction of inspection in the United States this market was flooded by the low grade stuff that was rejected in that country. There is no such tea here now, and this market might be canvassed from beginning to end without discovering any tea that would not pass the test of inspection in the United States. In this country we are provided with authority to inspect teas, but in recent years there has been no tea inspected, as imports have been of pretty fair quality since the discontinuance of making rubbishy teas in producing countries.

* * *

Less is heard nowadays than used to be some years ago about the unprofitableness to farmers of raising hogs. It was a common plaint with them ten years ago that it did not pay to turn good grain into pork. There have been a good many changes since then. In the first place, fat pork was about the only kind in demand, consumers being divided between those who ate no pork and those who ate only fat pork. Since then the consumers of fat pork have declined. Our lumbermen have diminished in numbers, and those of to-day are said to be getting fonder of a less oleaginous hog product than their predecessors. Mild methods of curing have gone along with lighter feeding to popularize pork, and people who ate no pork because

all used to be fat, are now heavy consumers of it. There is an immense consumption of pork in summer nowadays, whereas there used to be none at all of any consequence. This is owing to the production of lean, mildly-cured smoked bacon and hams. Hence farms do not need to feed such large quantities of grain to prepare their pigs for pork, and can produce two crops of light pork in the year instead of but one heavy crop as formerly. They have likewise a very greatly expanded demand to produce for. Also, the cost of production has declined while the product itself has advanced and the market extended. We can scarcely sell our barley at all now, while ten years ago it was our staple and often brought 70c. a bushel. Other grains are likewise very low priced. At the present price of pork, it repays the farmer well to feed his hogs barley and peas. Further, the liberal prices of former years made the farmer contemptuous of small margins. The farmers despised hog raising because it did not pay them like wheat at \$1 to \$1.10 a bushel. But in late years the farmers have been accustomed to small margins. They have come to the times of low prices, and the day of small profits is not to be despised. There is scarcely another agricultural product on which the farmer makes an equally good profit.

* * *

The Hamilton Retail Grocers' Association is evidently animated by a spirit of progress. The resolutions passed at its last meeting show the beginning of movement on new lines, along which it is hoped the Association may advance further before it stops. The idea of surplus stocks being taken off the hands of a colleague who has probably more than he can sell or pay for, is a good one and makes for solvency. With timely relief of this sort a hard pressed man may be able to turn back the tide of indebtedness that threatens to overwhelm him. The requirement that canned goods shall be guaranteed is an enlightened condition to introduce into this branch of trade, which all grocers should aim to keep up to a high status. The reading of a paper at each meeting is an educative practice that once adopted will satisfy the Association of its great value. The Association has also added its influence to the forces that are enlisted in the support of a weekly payment Act, and it is expected that a bill will be brought in by Hamilton's representative at the next session of the Ontario Legislature.

AMERICAN TEA.

Now and then we hear the term "American grown" tea. It is not usually taken seriously, however. The brief, fugitive newspaper paragraphs in which it is met are treated by northerners in much the same way as sensational news from remote lawless regions, whose bad name gives probability to the fabrication, and whose remoteness makes it hard to disprove. Thus often very readable news is coined. But American grown tea is not the figment of a press agency's fancy. It is a reality, neglected instead of exaggerated by the authors of despatches. The production of it is likely to become an important Southern industry, an industry that has already emerged from its experimental stage. Its growth is worth looking into.

Summerville, South Carolina, has the distinction of being the place where the initial attempt to grow tea in America was made. There at Pinehurst, an estate of 600 acres, twenty-two miles from Charleston, the State capital, Dr. Charles U. Shepard renewed the experiment that the United States Commissioner of Agriculture had begun on the same ground shortly after the war. The efforts of the Commissioner were premature, as the South was in a state of industrial and financial prostration unfavorable for any economic departures of this kind, and tea culture was abandoned until Dr. Chas. U. Shepard undertook it at Pinehurst. He succeeded in bringing tea to maturity at four years of age. Expert knowledge was necessary, however, to bring his experiments to their most successful issue, and this was supplied by Mr. Henry Cottam, who at the critical time in Dr. Shepard's labors at tea cultivation was taking advantage of colder climates to recruit his strength after attacks of fever. Mr. Cottam had spent twenty-five years in the Island of Ceylon as a tea and coffee planter, and consequently was just the man to render the assistance Dr. Shepard needed. Mr. Cottam has written thousands of columns for the press on tea subjects, and is the author of books on tea. He has few equals in this department of knowledge. He gave to Dr. Shepard the *modus operandi* of growing and preparing tea for commerce. He corrected a mistake in the mode of drying, sun-drying having caused the tea to be red leafed instead of a good black tea, a result which spoiled its value. After shade-withering, careful rolling, firing at a proper temperature of 280 degrees, and sifting through proper sieves, made specially for the purpose, Mr. Cottam succeeded in turning out as good a tea, he claims, as was ever produced in India or Ceylon, and shows samples that either of those dominions might be proud of. He believes that the United States can produce all the 90,000,000 lbs. of tea it consumes, and does not consider that conditions of climate, soil or economy stand in the way. There are millions of acres that

in his opinion are suitable. These lands are inside the yellow pine belt, where the camellia japonica grows to a height of 30 feet. The tea plant being a sister (camellia thea) it will do equally well. Tea will stand all the cold it is likely to suffer in the South, because, he argues, it grows successfully in high elevations in tropical climates, and he holds that the same amount of rainfall is not so necessary in countries so distant from the equator. The average rainfall of 60 inches in S. Carolina he regards as equal to 80 or 90 inches in the tropics. The Indian planters at the outset said that tea could not be grown in Ceylon because of the cold of high lands, but now Ceylon produces half as much tea as India. Dr. Shepard will have no difficulty in securing cheap labor, which is supposed to be the chief advantage in favor of Asiatic tea growers. He has a school on his estate in which he gives a free education to the children of the district, and thus has them assembled so as to bring their labor to bear easily and cheaply upon picking. Men are required only to look after the machinery. Dr. Shepard has planted far apart so as to be able to use the plough instead of the hoe.

The tea turns out well in the cup. Its retail value is 75c. a pound for Orange Pekoe 50 to 60c. for Pekoe, and 30 to 40c. for Pekoe Souchong. It is an Assam hybrid, a cross between China and India tea. The Assam tea is a higher *jat*. Mr. Cottam, who has the honor of being the pioneer in making American tea, is now with Steel, Hayter & Co. of this city.

LONDON MARKET FOR CANADIAN HAY.

Tulloch & Co., London, England, send us the following memorandum on the market there for Canadian hay. London is a very large centre of distribution for imported and home-produced hay, there being always a fair demand for quality suitable to the requirements of consumers. The favourable position occupied by London for distribution naturally attracts supplies to the market, not only from home counties but even the south of England, on account of the cheap facilities for bringing round the coast by small sailers. Further, the low freights at times prevailing from the Continent, attract a good deal of Dutch and French descriptions. The quality of hay most in demand is meadow grass of the finer grade, and so accustomed have customers been to work on this grade, that they are only open to work on coarser descriptions, such as grown from rye grass, etc., when the latter appeals strongly on account of its cheapness. Whilst quality of the usual grade of coarse Canadian timothy has not hitherto been much in demand, the tendency towards enhanced prices is likely to turn buyers' attention to the coarser descriptions, and provided present values admit of covering lay down cost, we think the present pre-

sents a favourable opportunity for bringing Canadian hay before London consumers. Supplies of British-grown grass have been up to recently plentiful, but the crop is by no means so large as last year, and prices would perhaps have improved were it not for the agricultural depression forcing a good deal of newly-grown hay on to the market. Consumers claim that they are not in a position to say what Canadian hay would be worth to them until they have actually tested the quality. Meanwhile they evince great caution in quoting, but we believe for fairly coarse timothy mixed with clover, we could get £4 10s. per ton delivered. It should not be lost sight of that dock charges are heavy, and therefore in the case of trial parcels, only a small quantity, say 10 tons, should be sent forward, which is quite sufficient to enable consumers to test quality, and at the same time show exporters how to lay down cost works out. The most serious item of obstacle to the development of the trade with this market is the question of freight. We understand that steam ship companies are asking 40s. to 45s. per ton, whereas Dutch hay can be brought to this market for 10s. per ton, which at once prejudices Canadian to the extent of 30s. per ton. Then again the chief brands of Continental sorts are well known here, and buyers are prepared to purchase right away, thus avoiding many expenses which at first would be absolutely necessary in connection with trial lots of Canadian, such as shewing, sampling, etc. The packing preferred is in bales of 1 cwt, but if impossible to bale this size, consumers would accept bales of 150 lbs, but any weight above this is likely to prejudice the chances of securing a full price. This is an important item, and should be borne well in mind by intending shippers. The nearer the bales can be got to 112 lbs nett, the better the chance of a favourable sale.

TRADE SALES.

Suckling & Co. will sell on Tuesday the 25th inst., at their auction rooms in this city the general store stock in the estate of the late J. McNeely, Omeme, Ont., consisting of dry goods, clothing, cloths, men's furnishings, amounting to \$2722; groceries, amounting to \$435; hardware, cutlery, paints, oils, glass, amounting to \$1,400; furniture and fixtures \$132. The stock is said to be in excellent order. One-quarter cash, 10 per cent. at time of sale, balance in two equal instalments in two and four months, with interest at 7 per cent. The stock can be seen on the premises at Omeme.

Suckling & Co., on the same day and at the same place will sell the dry goods stock of O. C. Rouse, Peterborough, amounting to \$7,000. Mr. Rouse is giving up business on account of ill health.

The same auctioneers will also sell on the 25th inst., the stock of clothing in the Juvenile Clothing House at 175½ Yonge St. Toronto.

A PARROT TRADE.

[Many purchases are made with the same outcome as indicated in the conclusion of the following "o'er true tale."]

It was some years ago, in an old fashioned store,
That a parrot perched daily just over the door :
There he squinted at strangers, who stared up aghast,
And he chatted and swore at the urchins that passed.

But his master was quite a remarkable man
A retailer of goods on a vigorous plan ;
He'd a habit of swearing his prices were low,
And of saving, to clinch his assertions,
"That's so !"

This sagacious old parrot for many a day
Noted down every word that his master would say,

Till the oft-uttered phrase he at last came to know,

And his principal pastime was squawking :
"That's so."

Once an elderly gentleman entered the store ;
He was very much pleased with the bird at the door

And he said to the owner, "My friend, do you know

That's a mighty fine bird ?" Said the parrot,
"That's so."

The old gentleman stared, with a look of surprise,

Like a person who scarcely can credit his eyes.

And exclaimed : "I declare he is wonderful, though :

How distinctly he talks !" Said the parrot,
"That's so."

And he marveled still more at the wonderful bird ;

'Twas the plainest discourse he ever had heard ;

And he said : "Will you sell him ?" The owner said "No !"

"But I'll have him I vow !" Said the parrot,
"That's so."

"Well, old fellow, I see you're determined to buy ;

What's your offer ? Remember, now, parrots are high."

"Forty dollars, by jingo ! Come, say it's a go." Said the owner, "Too cheap." Quoth the parrot, "That's so."

"Then I'll raise it to fifty." Well, take him along :

But it's really letting him go for a song." So the money was paid. Now, away we will go."

Quoth the buyer. The parrot responded "That's so."

With delight in his heart and with pride in his eyes,

The old fellow went home with his gibbering prize,

Where he gleefully said to his wondering wife,

"There's a present ; you never had such in your life."

"Did you buy it ?" she asked him : "how much did you pay ?"

For she feared he'd been fooling his money away,

Why, I paid fifty dollars ; some money it's, true,

But you'll find he's well worth it. I bought him for you."

"Fifty dollars !" she said, in a voice of surprise,

With a frown on her brow and a flash in her eyes.

"Ain't he worth it, my dear ?" "Fifty dollars ! why no

You're a stupid old fool !" Said the parrot,
"That's so !"

—Merchant Sentinel.

CURRANTS AND FIGS.

The Interstate Grocer gives the following points about currants as the result of an interview with a member of a Greek exporting house :

The lowest grades of currants usually come to the United States, but our people are becoming more fastidious and shipments of the better grades are increasing.

The best qualities of currants which are really grapes and nothing like the fruit grown in the United States called currants are grown in what is known as the Vostizza district.

Provincial currants are usually the lower grade, come in casks and are frequently full of sand, gravel and refuse.

Patras currants are generally shipped to the United States in 70 pound boxes, and are frequently branded Vostizza.

A grade called Gulf currants is slightly superior to Patras, and is also packed in boxes

The genuine Vostizza currants are worth about 10 shillings more per 112 pounds than provincial or the lowest grade. The Vostizza are sub-divided into three qualities, varying from 3 to 5 shillings as to grade, and are called "Fine," "Extra" and "Superior," and are also packed in 70 pound boxes.

The points of excellence in currants by which to judge of the quality of the fruit are as follows : a dark, uniform, rich color, freedom from sand and dirt, each currant separate, not lumped or caked together, a thorough cure, the fruit being dry and free from damp or stickiness, and a fine aroma arising from the richness of the fruit in natural alcohol. For illustration, a fair quality of Cognac brandy is made from currants. They were formerly largely used in France for making wine, but a heavy duty has been imposed which excludes them.

Patras is in Greece, on the mainland or Morean Peninsula. Zante is an island. Although the currants which come to the

United States are generally called Zante currants, it is a misnomer.

The Zante currant is very small and would not be appreciated in this country, consequently very few come here.

The island is small, and the production is only about 10,000 tons annually, and the fruit is nearly all shipped to England, where it is highly appreciated for use in cakes.

The total production of currants last season was 170,000 tons, and about 150,000 tons have been exported, leaving 20,000 tons now in first hands. There was an unusually large crop and favorable weather last season.

Shipments of figs are made almost totally from Smyrna, in Asia Minor, on the Gulf of Smyrna. The new crop will be ready for shipment about September 25, next, and the prospects at present for a good crop are excellent. Figs are originally graded about as follows :

Extra Layers.....	Best Green
	Choice Blue.
	Good Black.
London Layers.....	Best Green.
	Choice Blue.
	Good Black.
Choice Layers.....	Best Green.
	Choice Blue.
	Good Black.

These, however, are only the ordinary marks of commerce, for the fruit is branded frequently to order, or just as the buyer wants them branded—with stars, crowns, skull and cross bones, in red, yellow, or any other color, therefore no particular branding is a certain evidence of quality.

The production of figs, shipped from Smyrna is about 10,000 tons, of all grades, packed in bags, boxes, drums and otherwise.

Sultana raisins are also heavily produced at Smyrna. There are two distinguishing terms for quality of these Sultana or seedless raisins, viz.: "Yerly" (meaning interior) and Carabournou, a Turkish word, meaning point or promontory.

The latter are much the finer in quality, and are subdivided into three grades, as are the Yerly or interior. The best quality of the Yerly being about equal to the poorest quality of the Carabournou. The product of Sultana raisins is about 20,000 tons annually.

Of the many new plants lately discovered in equatorial Africa, none may prove more interesting than the giant variety of sugar cane reported from the Upper Niger region. This is described as possessing great saccharine richness, and as differing from ordinary sugar-cane in having seeds, which reproduce the plant. While of probable advantage to the sugar planter, this discovery has the botanical importance of confirming the theory that the seedless cultivated varieties of sugar-cane are descended from an original perfectly flowering and seeding plant.

HILLWATTEE.

“Reasons why merchants should handle above brand of tea”: It pays, it pleases, it never varies, is clean, sound, unadulterated, and free from taints.

GOODS JUST IN STORE.

Labradore Herrings,
Lochfyne Herrings,
Half Barrels Mackerel,
Kitts Mackerel,
Mackerel in Tomato Sauce,
Sportsman Key Sardines,
Kipperd Herrings.

Malaga Raisins,
Erbetti Figs,
Excelsior Vostizza Currants,
Highland Evaporated Cream,
California Apricots,
California Nectarines,
California Plums.

LUCAS, STEELE & BRISTOL, 73 McNab St. North, Hamilton, Ont.

W. H. Gillard & Co., Hamilton.

Wholesale Agents for RUSSIAN BLEND CONGOU, IMPERIAL BREAKFAST CONGOU, DALU KOLA CONGOU.

MALLAWALLA PURE INDIAN TEA—in ½ lb. and 1 lb. tin foil packages.

Manufacturers of the Celebrated DIAMOND BAKING POWDER and SPICES.

GILLARD'S SPECIALTIES:—High Class, English made NEW PICKLES and NEW SAUCE. Nottabad and United Service Sauces.

Old Mill Tomatoes, hand packed—best in Canada—to be had only of us. All live grocers should try them.

TEAS:—Our Tea Department is now complete in all grades. Special values in New Season's Japans.

JAMES TURNER & CO.,

HAMILTON, ONT.,

Are wholesale agents for the following lines, every one of which is a seller:

Ram Lal's Pure Indian Package Tea,
Bensdorp's Royal Dutch Cocoa,
St. Charles Evaporated Cream,
Munn's "Caplin" Half-tins,
Royal Egg Macaroni,
Batger's Compressed Jellies.

“MONSOON” PURE INDIAN TEA. Always reliable, never changes. In cases of 60 1 lb. caddies, or 120 halves.

WE HAVE JUST RECEIVED NUMEROUS LINES OF INDIAN AND CEYLON TEAS,
IN CHESTS AND HALF CHESTS.

STANDARD BLENDED TEAS.

OUR BLENDING DEPARTMENT IS NOW OPEN, UNIFORMITY CAN BE RELIED ON. WE HAVE THE FIRST CHOICE OF THE MARKET AND THE BEST ESTATES AT OUR DISPOSAL, AND GUARANTEE EXCELLENT VALUE. WRITE FOR PARTICULARS.

STEEL, HAYTER & CO,

11 AND 13 FRONT ST. EAST.

Growers' and Importers, Toronto.

DRY GOODS.

The week has been somewhat featureless with the wholesale trade. The continued fine weather has made the tailoring and retail clothing trade rather dull, and this has reacted on the wholesale trade and made it somewhat dull in woollens. Light overcoatings have been in fairly good demand for this season of the year, while heavy overcoatings have not been any better than might be expected.

The advance in raw silk mentioned in these columns some months ago has at last begun to be effectively felt on this market. Consequently ribbons and silk are good stock at present price. In two months more the effect will be more perceptible than at present.

Letters are continuing fairly numerous and somewhat bulkier than usual. Dress meltons is one line that has been in especial demand through this source; haberdashery has also been much called for. The letters are quite general, and all lines have experienced more or less attention.

The house trade has shown an improvement over the two previous weeks.

NOTES.

McMaster & Co. are having a good demand at present for wool bengallines. This line of goods has the two features of being of medium weight and medium price, and hence is becoming quite popular. This house carries a full range of colors and patterns. Their stock of other dress goods is very complete, considering the strong demand of the season.

Gordon, McKay & Co. have just received a shipment of five hundred pieces brown denims, in four ranges. These goods were bought at a specially low price and are being closed out on a small margin. They are calling the especial attention of their customers to this bargain in cotton goods. They are showing some clearing lines in dress goods, including particularly tweed effects, meltons, shots, fancy French flannels, dress robes and colored silk velvets. Their stock of quilted linings is quite complete in satins and Italians, with one specially low of satins.

W. R. Brock & Co. have had a very great demand for ladies' low-priced waterproofs, and the consequence has been that cable repeat orders have been very numerous, in order to keep these goods in stock. Two more cases have just passed the Customs and been placed in stock. Grey and brown checks and stripes are contained in this shipment, and these patterns are the neatest that have been shown for some time on this market. They also have invoices of a repeat order of their now well-known line of honeycomb shawls, which can be retailed at that price. The demand this season for ladies' underwear has been exceptionally large with this house. Their leading lines at popular prices have proved to be the proper goods at these prices. They have just received a fresh stock of ladies' silk dress laces in all varieties. They have also re-filled their stock of overcoatings, and now show very complete ranges. Their choice of lines seems to have been very fortunate this season, judging by the strong demand that has been experienced, especially in cheviots.

John Macdonald & Co. are showing a special drive in 28-inch grey flannel

considerably below manufacturers' price. Another special line that is being shown at present is in tea-cloth, though both lines are limited in quantity. They have just received a new line of white quilts which fill a demand that has not heretofore been supplied. These are made of good material and not, as cheap goods usually are, made of waste cotton. A shipment of low-priced linoleums is just to hand, and the trade can now be furnished with them. They are showing a special line of ties in four-in-hands and knots. These are part of a shipment of ten cases just picked up by their buyer in England, and are being sold at very low prices. In knitted wool goods they are experiencing a strong demand, due no doubt to the large variety of the stock. It includes shawls, skirts, cardigans, caps, hoods, tuques, infantees and bootees. These comprise lines of both German and domestic manufacture. They are always replenishing their stock of ribbons and silks, and thus the ranges and varieties are kept up. Ribbons and silks are good stock just now on account of the recent rise in raw silks, and as prices in general have not advanced as yet.

SURPRISE SOAP.

H. M. Hirschburg is now the travelling "hustler" for Surprise soap. No grocer need want for Surprise soap, now that he is getting about. He'll call and see them, and convince them, too, that Surprise soap is the best on earth—a good seller and profit-maker.

The Ottawa Citizen, Ottawa, Sept. 22, says:—The exhibit of the St. Croix Soap Company, of St. Stephen, New Brunswick, is a credit to that celebrated firm and to the Ottawa agents, Messrs. Parker & Forbes, whose office is located in the Carleton Chambers. This is an extensive display of laundry soap, pure and unadulterated, and samples are given to visitors to the fair by the Ottawa agents. Of course every one has heard of the "Surprise Soap" manufactured by the St. Croix Soap Company. The newspapers have contained their advertisements for years past, the walls have been decorated with handsomely gotten up bills calling public attention to the soap. The grocery stores have been filled with it, and it finds its way into every home; in fact the demand is so great, even in Ottawa and a few surrounding places, that their agents find their time well occupied in filling orders. The valuation of the soap, when

"Happy Thought"

IS BOUND TO WIN

Merchants that appreciate despatch, neatness, permanency and exactness will use nothing but our new "Happy Thought" Counter Check Book.

No Carbon Paper required. Every page copies to the very edge and nothing to do but use your pencil upon the bill. Surely the invention is a "Happy Thought."

Every Merchant is made happy, contented and safe when they use "Happy Thought." Made in all sizes and shapes of Carter and Grip Books.

Send for samples of "Happy Thought" and Store and Office Supply price list, etc.

**J. K. CRANSTON,
GALT, ONT.**

Agent for Carter and Grip Counter Check Books as well.
SP

Mention this Paper.



**BRITISH AMERICA
Starch Co.,**

Brantford, Ontario.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each.	4¾c
Barrels, 175 lbs	4¾c
Kegs, 100 lbs	4¾c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6¼c
Brantford Gloss, 1 lb. cartoons.....	6¼c
Lily White Gloss, 1 lb. cartoons.....	6¼c
Canada Laundry, boxes 40 lbs	3¾c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages .	7c
Challenge Brand Corn, 1 lb. packages	6¼c
Brantford Cold Water Rice, 1 lb. car- toons	8½c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house preferred.

J. F. EBY.

HUGH BLAIN.

THIS TEA

is a combination of **PURE CEYLON** and **INDIAN TEA**, blended by the most skillful teamen, and is warranted perfectly **PURE** and free from adulteration.

PUT UP in $\frac{1}{2}$, and 1 lb. leaded packages and 5 lb. Tins.

**THIS TEA**

is the **FINEST PACKAGE TEA** in the Canadian Market.

Grocers handling package teas will find this Tea one of the best and most satisfactory trade-attractors in their store. A trial order will convince you of this fact.

Eby, Blain & Co.,

Wholesale Grocers.
TORONTO, ONT.

Window Dressing

Fully explained, or How to Trim Your Windows in "300 Ways." A book of 250 pages, 150 illustrations, adapted to Grocers, General Merchants, and all lines of business. Price, post-paid, \$1.50.

HARMAN'S WINDOW-DRESSING HAMMER. Nickel-plated, self-sliding handle, so it may be carried in pocket. Handle serves as a receptacle for pins or tacks. Price, post-paid, 50cts.

CHRISTMAS PAMPHLET.—A descriptive illustrated work. How to arrange your windows for the Holiday Season for all lines of business. Price, post-paid, 75cts. The entire outfit for \$2.25, or separate.

HARRY HARMAN, Window-Dressing Supplies,
Room 1204, The Temple, Chicago, Ill.

SHINE

WITH

YOUR BOOTS

MANUFACTURED BY
PURE GOLD MFG. CO.
TORONTO.

THE CANADA MEAT PACKING CO.,

**MONTREAL,
BEEF AND PORK PACKERS,**

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

CHAS. SOUTHWELL & Co., LONDON, ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN **CLEAR JELLY MARMALADES**

"Scotch Home Made,"
"Perfection,"
"Lemon Jelly Marmalade,"
"Lime Fruit Marmalade,"

Made from
Seville Oranges,
Messina Lemons,
West India Limes.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior Packet Concentrated Jellies, etc., etc. All goods having their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION.

WORKS: DOCKHEAD, LONDON, ENGLAND.



DID
IT
EVER

Strike you that you can
save money by buying
direct from us.

We can give you the
best goods at lowest
prices. Send for a
sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

It is understood that it is but five years since the Surprise soap was first introduced into Ottawa, can easily be estimated when the demand is now so great and daily increasing. Good material always finds a good market and never loses its prestige. But aside from Ottawa, the sale of Surprise soap in the Maritime provinces and western Ontario is said to be something enormous. Car load after car load can nearly all the time be seen passing along our railway lines from the east to the west, and a ready sale is always the result. The exhibit in the main building is in the form of a pyramid, on the top tiers of which are displayed alternate bars of soap in wrappers of red and yellow paper, neatly printed, and present a pretty sight. On the neat tiers are their advertising pictures, facsimiles of which will be given to purchasers of the soap by the St. Croix Soap Co., on receipt of twenty-five of their soap wrappers. The next tiers are filled with immense quantities of the soap, and the foundation is composed of large boxes handsomely labelled and filled with Surprise soap. The pyramid is some twelve feet high, and looks very pretty.

The Cobourg World of Oct. 6 says:—We, and everybody on King street on Saturday last, admired the "Surprise" soap advance carriage. It was a rig covered in front for the driver, and over the back gearing was a "life size" painting of a bar of Surprise soap, beautifully executed. It was unique. The St. Croix Soap Co., of St. Stephen, N.B., are the proprietors, and their representative on the handsome carriage is the genial Mr. C. C. Grand. The soap is A1 quality, and can be purchased at Woodcock's and other grocers' in town.

THE AUCTION TEA SALE.

A canvass of the trade in Montreal regarding the auction tea sale held by Duncan & Co. reflects a diversity of opinion. As a rule Montreal dealers did not participate in the buying, but left it to dealers from outside points, and most of the tea was sold to them, principally to buyers from Kingston, Belleville, etc., and points west. With regard to values, the sellers are not satisfied with their returns on low grade Japans, and the tea trade here generally agree with them that the prices netted were remarkably low, considering the general position of the tea market, especially on Japan stock. Indeed some buyers were too indifferent altogether about bidding, and their over-confidence in a low range of bids resulted in their own disappointment. This was the case with two buyers from Kingston. They bid on a line of Japans, and when their offer was advanced upon did not meet it, under the supposition that their opponent would only take half the line. They were completely out; the figure, in consequence of absence of competition, was a low one and the lucky bidder took the entire lot—lock, stock and barrel. This is only one instance of several, so that the buyers must have made some lucky "specs" in this connection, as teas are undoubtedly on the up grade at present. It is to the credit of the sellers that there

was no reserve, but hardly to the credit of their patrons that the action did not entail a more reasonable return. On the higher grade Japans and blacks, however, values were more reasonable, and Messrs. Duncan feel better satisfied with the values secured in this connection.

THE ADVANCE IN VALENCIA RAISINS.

Dried fruit and its fluctuations is still the engrossing topic in wholesale grocery circles in Montreal. Since our last the situation has taken on a new phase, for prices have stiffened materially, and present conditions certainly do not point to any lower range in the immediate future, but rather the reverse. The first indication of the change in an upward direction was the withdrawal of a large quantity of prime fruit and seconds from the market. Early last week, it will be remembered, that there were free sales from first hands of prime and seconds at 4 3-8c. to 4 1-2c. These figures were cabled over to the consignors of the lot in question. The answer came prompt that no such figures were to be accepted, and that the 5,000 packages were to be stored. The fact leaked out, and other sellers were influenced by it. They surmised that there must be something behind an order of this sort, and reasoned that there had been enough business on the basis mentioned above. The outcome was an advance of 1-4c. all round, and now it is extremely doubtful if seconds could be had under 4 1-2c. and prime fruit 4 3-4c. from first hands, ex wharf, and further stiffening on this basis is not at all improbable. This is easy to understand in view of the fact that even at these values we are below the equivalent in New York, where the fruit is quoted at 3 1-2c. in bond and 3 1-4c. to arrive. Advices also on the 17th from Denia explain to a certain extent the determination of the consignors of the lot mentioned above to refuse the low prices. The news is to the effect that quotations there are fully one shilling higher or equivalent to 1-4c. advance in Montreal. This news was borne out later by the unsuccessful attempt of a leading Montreal jobbing house to place a round order except at a good advance. The news so far received also with regard to the Escalona, the last direct steamer, indicates that the quantity shipped direct to Montreal will be less than a third of the annual consumption in Canada. No definite figures are yet to hand, but advices state that she has a large cargo of wines on board, and it is anticipated that if she carries 37,000 boxes of Valentias, it will be pretty near the outside. If this assumption is correct, it is easy for bullish dealers to argue that it was wise to withdraw fruit from a 4 3-8c. market. Our annual consumption has already been estimated at 300,000 boxes in these columns, and with low values it may increase. With 55,000 boxes on the Avlona and 35,000 to 40,000 on the Escalona, the direct shipments fall short of our consumptive capacity by 200,000 odd boxes. These figures are certainly not an argument for cutting.

FRESH ARRIVALS

Bevan's Valencia Shelled Almonds.

" Imperial Cabinets.

" Connoisseur Clusters.

Eleme Figs in 10, 20 and 28 lb. boxes.

Natural Figs in 28 lb. boxes.

Evaporated California Apricots.

H. P. ECKARDT & Co.,

WHOLESALE GROCERS, TORONTO.

To the Trade :

GENTLEMEN :—

We have exhausted the twelve tons of Pepper that we had at stock taking last January, and have placed our order for 200 sacks, about 14 tons, of the finest Tillicherry. You will see that we will be able to fill your orders with the finest goods at the lowest prices for some months to come. Asking you for a continuation of your valued patronage. We remain,

Yours,

THE SNOW DRIFT CO.,

BRANTFORD

3 lb. SODAS

IN

Red Boxes

Wm. Paterson & Son

BRANTFORD.

Best Value Made.

Ocean Wave

Baking Powder

Sold only in Cans.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,

143, 145 Commissioners St.

MONTREAL, CANADA.

We offer to arrive ex S. S. "Avlona."

Finest Provincial Currants in barrels and half barrels.

Finest Filiatra do in barrels and half barrels.

Finest Vostizza do in half cases.

Valencia Raisins, "Fine Off Stalk."

do do "Four Crown Layers."

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

WHOLESALE GROCERS,

MONTREAL, P.Q.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS,

TORONTO.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The stock of Donald Currie, of Duart, Ont., groceries, chinaware, etc., amounting in value to \$457.32, has been sold to M. G. Nelles, London, at 66½c. on the dollar.

The stock of Donald Currie, of Duart, groceries, chinaware, etc., amounting to \$457.32, was sold the other day by Mr. J. W. Jones to Mr. M. G. Nelles, at 66½ cents on the dollar.

Vincent S. White, for forty years past an extensive St. John (N.B.) dealer in flour and grocers's supplies, and a man largely interested in shipping and lumbering, died the other day.

W. F. Buchanan, broker and commission merchant, Winnipeg, represents some of the best houses on the continent. He has warehouses on the C. P. R. track. His advertisement is in another column.

Grave financial difficulties are likely to be caused in the Hawaiian Kingdom in consequence of the abolition of the sugar duties by the United States. Unless new openings for capital are discovered there will be a serious time in the island.

J. Ferguson, editor of The Colombo Observer, Ceylon, who lectured recently before the London chambers of commerce, writes to J. Lobb, Floyd's agent here, that he is now on his way to Canada, en route to Ceylon, and may possibly give an address here.

A Toronto broker wrote to one of the largest tea houses in London, Eng., for the agency at Toronto. They replied that they were negotiating with another gentlemen to represent them at Toronto, but if he would be their agent at Ontario they would appoint him.

A. E. Webb, of Brighton, has bought out the warehouse business of Wm. Harder, and will carry it on the same as formerly with advances made on merchandise, under the style of A. E. Webb & Co. in the large buildings of Gooderham & Worts at 54 and 56 Wellington East.

After an illness of several months Alex. Wilson, of the firm of Wilson & Ranahan, grocers, Dundas street, London, died on the morning of the 12th inst. Since last spring he had been confined to his house, and gradually wasted away, a victim of consumption. He was 40 years of age, and leaves a widow and three small children. Deceased was a

man of good business ability. The members of the Hamilton Retail Grocers' Association attended his funeral, on Friday, in a body.

Diamond Crystal Salt can now be procured from Lucas, Steele & Bristol, Hamilton, for table use, in cases of two dozen each. This will fill a long felt want for a pure article in small packages.

The Parson Produce Co., of Winnipeg, do a very large trade in the Provinces of Ontario, Manitoba, and the west. Last year they handled 50 tons of Ontario poultry. They are an enterprising and progressive firm, and consignors will find them prompt to do their best with all business entrusted to them.

Senator Ogilvie, Dr. Reid, M. P., Mr. Bolton, president, and Mr. Thompson, secretary of the Corn Starch Company, whose factory is situated at Cardinal, waited on the Minister of Railways and Canals the other day about the water power at Cardinal, by which their machinery is run. The canal improvement interferes with the power, which is supplied by water taken from the canal.

Last week fire gutted the brick store on Barrington street, Halifax, owned by Murdoch's nephews, and partly occupied by Anderson & Co., grocers. Mr. Anderson's loss is \$8,000, insured in the Guardian for \$4,000.

The roller and oatmeal mills at Pilot Mound, Man., were destroyed by fire, last week. The fire originated in either the kiln or engine-room. Mr. Whitlaw, of Woodstock, Ont., is the owner. There was no insurance. Tow & Will, the lessees, lose some of their books. They had \$1000 insurance.

William Johnson, of Belleville, divisional inspector of weights and measures, brought action on Saturday against Thomas Thompson, butcher, Cobourg, for having in his possession a false and unjust scale. The evidence showed that in Thompson's store two weights were found belonging to a platform scale, which had been made heavier by putting lead in them, and that the defendant used that scale to buy in with. He was found guilty and fined and in addition loses his platform scale.

THE COCKNEY'S VERSION.

1st Coster.—I say 'Arry, 'aint this a bloomin' funny country?

2nd.—Wy, wots the matter, Bill?

1st.—Wy, the bloomin' hofferers are tryin, to stop them ere pedlar blokes from sellin' their vegetables and fruit on the principal streets, as hif that would do 'hany good. Wy, hif the grocers 'ad 'alf a heye hin their 'ead, they would see as 'ow that would only make it worse.

2nd.—'Ow his that 'Arry?

1st.—Bless yer heyes, can't yer see as 'ow wen they go onto the back streets they gets around the private 'ouses and supplies 'em with stuff, so as they don't need to go onto the principal streets to buy hany thing, and besides it h'aint the peoples as deal hin the

main street as buys most from the pedlars. Them folks as walks on the main street are too toney. They would not be seen buyin' from one of them dirty pedlars' waggons. Its honly some of them ere factory blokes as is goin' for a 'alf a holiday as would buy some bananas to eat hon the road. They don't urt the grocers on the main street. Of course the bloomin' grocers on the main st. are a little igher toned and more delicate in their 'earin' and I suppose hit haggavates them to 'ear the noise, but hif they would put them on the main street an' keep them hof the back streets it would be more like business. The bloomin' grocers h'aint hany good hany 'ow. A halderman told me as 'ow if they were to push it they could 'ave them put hof the streets hol together. I don't hunderstand as 'ow the bloomin' people can buy from them pedlars. I 'eard as 'ow twenty-four of them hightalian fellows all slept hin one 'ouse with six rooms, and the bananas an' other fruit lyin' right in the middle of 'em absorbin' all the poisonous gases as floated around from their breaths an' from their bodies wich 'adn't been washed for six months, H'im surprised as 'ow the bloomin' people can stomach it hany 'ow. I bet you 'alf a crown as 'ow the bloomin' people as eat them will catch the bloomin' cholera or typhoid fever or some other bloomin' thing hor hother. A bloomin' grocer told me as 'ow a customer of 'is bought a 'and of bananas from one of them ere blokes and got two bloomin' bed bugs on it.

2nd Coster.—Wy, they puts them hunder the bed to ripen, 'Arry.

1st Coster.—The bloomin' council his no good to have a bloomin' lot of fellows like that as pays no taxes or rent, and some of the bloomin' blokes ain't paid their license this year yet. I 'eard as 'ow they were goin' to use the license money to defry the expenses of the h'appeal. They h'allow these bloomin' blokes to go h'arround from door to door absorbin' the vitality which h'ought to go to sustain the tax payin' and rent payin' business men, and leave a lot of stores h'empty that 'ad ought to be filled. Hif hi was a grocer hi would put out a waggon of my hown and sell all the refuse stuff as hi couldn't get rid of hin the store. Hit would pay. Hif the bloomin' haldermen want to increase the number of their vacant stores and see the legitimate grocer go pedling h'arround the streets, they hincourage the pedlars, but hif they want to see this beautiful city flourish like the green bay tree, then make them take stores' and sell like any one else. That's wot hi say.



"CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BROS, MONTREAL.

General Agents for Canada

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

NEW FRUITS ARRIVED

J. Morand's Off-stalk Valencias. Eleme Figs, 1, 2, 10, 30 lb. boxes.
 " Selected Valencias. Currants, bbls, hf-brls, and cases.
 " Layer Valencias. Vostizza Currants, cases and hf-cases.
 Sultana Raisins. Also

New Canned Goods-- Corn. Maple Leaf Salmon.
 Peas. Horse Shoe Salmon.
 Tomatoes, &c. Express Salmon.

DAVIDSON & HAY,

Wholesale Grocers,

36 YONGE ST.

TORONTO.

EPPS'S COCOA

$\frac{1}{4}$ lb. packets, 14 lb. boxes secured in tin
 Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S

Famous

Boneless Codfish

NEW and GENUINE.
 NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs.,
 20-lbs, and 40-lbs., containing 1 and 2 lb.
 Bricks, also

MUNN'S

Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.
 Delightful thick Codfish Steak.

Orders can be filled at short notice after this.

Stewart, Munn & Co.,
MONTREAL.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.

An excellent food for Infants.

We make only the one quality—**THE BEST.**

Buy only the **JERSEY BRAND** for all purposes. Sold by Grocers, Outfitters and others.

MANUFACTURED BY

FORREST CANNING CO'Y,

HALIFAX, N.S.

STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
 Wholesale Grocers in the Dominion.



GOOD-BYE, MILKMAN!

WE USE AND SELL

Highland Evaporated Cream

(UNSWEETENED)

A pure fluid milk extract, prepared from milk of the most perfect quality.

It is the safest and most delicious form of milk for the table, all cooking purposes and the nursery.

FOR SALE BY ALL WHOLESALE GROCERS.

PREPARED ONLY BY

HELVETIA MILK CONDENSING CO., HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.

Toronto

L. H. DOBBIN, Montreal,

Quebec Agents.



TORONTO MARKETS.

TORONTO, Oct. 20, 1892.
GROCERIES.

There are occasional gusts of business to break in on the monotony of quiet trade, and these are the chief feature of difference between this week and last week. Trade is certainly not what it was at the beginning of the month. There is a much more leisurely air about the movements of salesmen, and the warehouses are not the scenes of such stirring activity as they were when the sugar demand was propelling trade. Business is more general as well as more limited. Sugar is in diminishing demand, tea is more active, dried fruits are moving moderately freely, canned vegetables are taken only under the pressure of present requirements, salmon is in fairly good demand, miscellaneous merchandise is more active. The fine weather checks the marketing of grain, in many districts farmers have sold for November or December delivery because of better prices then, and fall ploughing is being pushed forward. These circumstances retard trade somewhat and are likewise drawbacks to collection. The present month should be a good one for payments, but there is a good deal of grumbling that payments are backward. Farmers have not begun yet to market freely their hogs, and therefore are without the buying power which that product usually begins to yield at this time of year.

COFFEE.

The strength of the coffee market increases. There are no local conditions to shield this point of distribution from its effects, and local quotations answer to the upward movement of outside ones. The lowest grade Rios are now held on spot at 19½c. The market has advanced 1½c. in three weeks. The supply here is low in all grades and all but exhausted in fine Rios. It is expected that fresh supplies will be to hand next week. Java coffees are firm at 30 to 40c., Mochas at from 28c. upwards.

DRIED FRUITS.

New fruit of various kinds is now in stock in sufficient quantities to prevent any disturbance that an unusual call of the demand might have caused a fortnight ago. All the houses have Valencia raisins at low prices, the minimum for new off-stalk being quoted by all of them at 5c. We are still below the New York market. On Monday cable advices reported a sharp advance at Denia. The unexpectedly large shipments to New York which were a consequence of the low prices have caused a reaction to a stronger tone, and just now Valencia raisins show undeniable signs of firmness on spot. It may be, however, that the effect of the stronger tone will be confined to checking the tendency further downward that competition always causes at this time of year on this market. There is still old fruit obtainable at from 2½c. For selected off-stalk the price is 6½c., and for layers it runs from 7c. Sultana raisins are a little stronger abroad. Here the range is from 7¾ to 11c. Malaga raisins quote at \$2.85 to \$3.25, black baskets at \$4.25 to \$4.50, connoisseur clusters at \$4 to \$4.50, extra desserts at \$5 to \$5.25. Prunes are 5¾ to 6½c. New ones are not in stock yet. Figs are steady at 11c. for 10 oz. and 14 lb. boxes, and seven crowns in 30 lb. boxes are 15 to 16c. Currants are quoted from 5¾c. for Provincials in barrels to 7c. for choice Vostizzas in cases. The market is easier than it was at the time of last report, but it is yet in an uncertain shape. New peels are in stock. Lemon peel is 15 to 16c., orange peel 16 to 18c., citron peel 27 to 30c.

(Continued on page 16.)

CANNED GOODS.

TORONTO.

All things comes to him who waits appears to be the maxim on which all buyers are proceeding. They have low prices now and they reason that they will have still lower prices. The situation really puts this face on the matter, and in it buyers have warrant in their present course. The pack of tomatoes is bound to be a large one if fine weather can add to the raw material. Bright sunshine and frostless nights are prolonging the ripening season. The canneries are continuing to add to their output, and it is reasonable to expect that there will be more stock offered than the market can take up readily. Everything seems to favor buyers. The price of assorted vegetables is 90c. to \$1, the quality of the goods being unquestionable, but it grades downwards for goods that are not of prime quality. Jobbers are not buying more freely than retailers. Packers of choice goods maintain their equanimity very well in the circumstances, and do not hasten to sacrifice their goods. They realize that prices will be low this year but they do not depress them by making agitated offers. Some corn, and a considerable quantity, appears to have been soured before packing, and which shows signs of fermenting has been already marked with a bad mark by the trade. Fruits are not active, but are in a better position than they were. The peach pack is small, and jobbers are paying \$2. to \$3. for brands that they got last year for \$1.60 upwards. Salmon continues firm from \$1.45 up, and the stock on hand is light. Horse Shoe is firmly held by the house most liberally stocked with it at \$1.50.

NEW ELEME FIGS,
MAIORI LEMONS,
MALAGA LEMONS,
JAMAICA ORANGES.
SPANISH ONIONS,
JERSEY SWEET POTATOES,
CAPE COD CRANBERRIES.

CLEMES BROS.
Phone 1766. TORONTO, ONT.

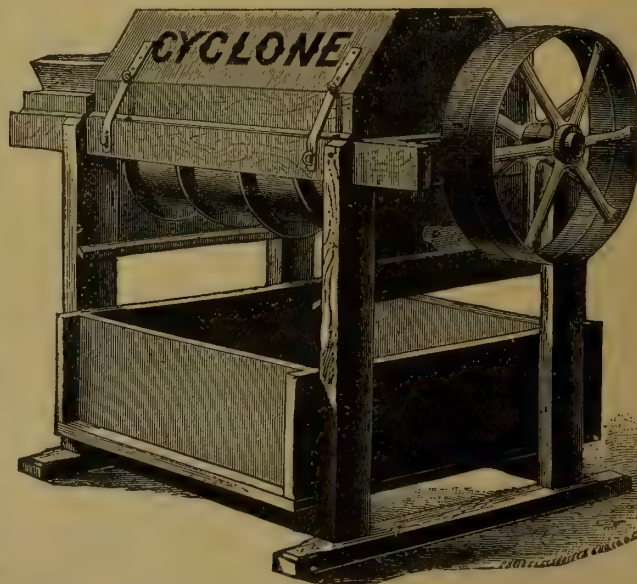
RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

To Canning Men.-OUR CYCLONE PULP MACHINE



For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT N. J.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence regarding purchase or consignments of all Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40 years and have Travellers all over England. Highest References. SP

Every Can Guaranteed.

Every can of "Kent" Tomatoes is guaranteed, filled with Solid, RIPE Tomatoes, from which the excess of water has been drained off. No Swells, no claims for damaged or defaced goods.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LOBSTERS,

Finest brands, Canned Lobsters, tails and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal.

It always pays to BUY THE BEST

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton.

Canned Goods.

We
Pack
Only
the
Best.

Have you goods bearing my name in stock? They are always the same, always reliable.

D. W. DOUGLAS,
St. Johns, P.Q.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Please try them.
His boys eat them.
Prepared by the
Kingsville
Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy
Brand
Tomatoes



BUYERS!

OUR interests are identical. It has paid us to pack a superior quality of Canned Goods. It will pay you to sell them. Our sales for 1892 have doubled 1891.

You may double yours by securing now, while the price is right and stock fresh and complete, a full assortment of our leading lines.

All of which is guaranteed strictly A1.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES: Delhi, Ont., and Niagara on the Lake.



MARKETS.—Continued

RICE, SPICES, ETC.

No business of any moment has been transacted in rice since last report. The price is unchanged at from 3½ to 4c. for common rice, and 4 to 5½c. for Japan rice,

A supply of new sago has come upon an almost bare market this week. The range of price is 4¾ to 5¼c. Tapioca has also come into stock this week. It sells at 4¾ to 5c.

A firmer feeling in pepper is reported in London. Ginger is not scarce, but neither is it plentiful. The price is very firm on spot and has recently advanced outside. A very slight advance in cloves is reported in the primary market, but stocks in Canada are large, so that the advance is not felt here. All spices are now in very strong demand, as the fruits and vegetables for pickling are now in.

SUGAR.

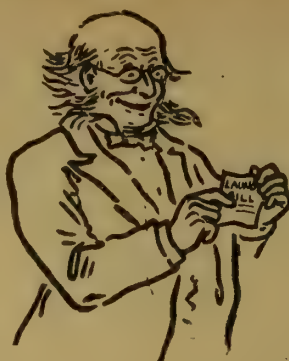
Jobbers seldom sell granulated below 4½c., though it is said that 4.60 is within the range of any buyer who wants a good sized lot. The price at the refineries continues to be 4½c., and at that figure it is very firm. Yellows are quoted by jobbers at from 3½c. The sugar market appears to be strong intrinsically, the price of beet in England being a steadily advancing one. Canadian refiners are evidently able to ship sugar to the United States still, despite the fall in prices. The New York Daily Commercial Bulletin of Saturday last says that foreign granulated sugar, presumably the product of Canadian refineries, was offered in New York at 4¾c. less 2 per cent. The demand for sugar from the retail grocery trade has been weak, since last report. Jobbers here do not appear to lament its decline, as in the present position of the market, neither those who have contracts nor those who have not are able to make anything at 4½c.

Willett & Gray's weekly sugar "statistical" has the following:

The week.—Raws and refined unchanged. Total stock in all the principal countries, at latest uneven dates, is 449,401 tons, against 486,899 tons at same time last year. Stock in Havana and Matanzas, by cable, 14,000 tons, against 96,522 tons at same time last year.

Raws—This has been a holiday week, and very little business has been done. Quotations remain unchanged. The tendency has been rather in favor of buyers if business had been done, but at the close the European markets are taking on rather more strength again for October to December deliveries of beet root sugars.

Refined—The trade has been buying sparingly, in anticipation that supplies of raws might be sufficiently large to cause a further moderate decline in refined, but this is still an open question, and until refiners can see their way perfectly clear as far ahead as January there is little prospect of a change in granulated. The grades of soft sugars are subject to changes, according to demand



That SURPRISE look
on receiving a
SURPRISE SOAP
bill and finding out the good
profit made in handling it.

It Gives the Best Satisfaction.

The St. Croix Soap Mfg Co.,

Branches:

St. Stephen, N.B.,

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington st. east.

and supply, from day to day. Hereafter refiners will charge 1-16c. per lb. additional on all sugars ordered to be packed in small barrels.

Cuba.—Very little stock of old crop sugars remain in the island. Havana and Matanzas have but 14,000 tons left, and the new crop will not come to market until late in December or January. As regards the new crop prospects, little can be said yet. It is known that a larger acreage is planted and that more machinery is in position this year than last, but the drought has prevailed to a considerable extent, and offsets hopes of a larger crop than last year. How much smaller it will be remains to be decided by the weather, until January. No damage is thus far done that cannot be repaired by good weather, and the intimation of 20 per cent. deficiency, or any other large deficiency, has no good basis in fact. It seems to us that 900,000 tons are at least secure.

SYRUPS AND MOLASSES.

The supply of syrups has been increased by arrivals from the United States, some of which are being jobbed out at 1¾c. per lb. Canadian refineries are producing some bright syrups at low prices, a very clear sample being quoted at 2½c. to retailers. The demand is better than it was.

Molasses does not make much progress. A very light business is all that jobbers report. New Orleans molasses quotes at 30 to 52c. in barrels, and West Indian at from 35c. upwards.

TEAS.

No change in the tea market has taken place this week. Prices are steady at the points they were reported at last week.

There appears to be no more reason for questioning the strength of the market in all low grades, mediums and strictly high class teas. Jobbers are now selling more than they were, and this begets business with importers and brokers, who show no disposition to concede anything, though they are now pushing business hard along the street. Low grade and medium Japans and Congous have had a good week of it in a jobbing way.

McMeekin & Co.'s September notes on Indian and Ceylon teas, say:

Indian.—The offerings were 129,000 packages, against 127,000 packages in the same month of 1891. The good quality noticeable in August continued generally throughout this month, and the teas met a very strong and well sustained demand. Towards the middle of the month a more general appreciation of the statistical position, as explained in our August notes, had a marked influence on the auctions, buyers being anxious to secure themselves. The consequent strong demand caused a sharp advance, especially upon the lower grades, and common qualities, which have been so long neglected, moved off freely at higher prices. It is very unlikely that present values can be long maintained, as heavy arrivals must come upon the market in October and November. The latest reports from India show little prospect of planters picking up much in their out-turns; and it is exceedingly improbable that the portion of the crop available for use in the United Kingdom will materially exceed the quantity received during last season. The average of public sale prices for the month was fully 11d. per lb., against 10¼d. per lb. for the correspond-

**CANNED
GOODS**
— A —
SPECIALTY.
WRITE US.

ESTABLISHED 1890.
STANWAY & BAYLEY
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

PACKERS'
AGENTS.
SALMON,
VEGETABLES, Etc.
WRITE US.

DRESSED POULTRY

We are now booking orders for shipment on or about December the fourth next, to points in British Columbia, delivery in time for Xmas trade. Poultry will be thoroughly frozen and packed in either close or open cases, weighing two hundred pounds each. We offer special prices on large lots.

PARSONS PRODUCE CO.,
WINNIPEG, - - MANITOBA.

W. F. BUCHANAN
BROKER, COMMISSION MERCHANT
AND
GENERAL PURCHASING AGENT,
WINNIPEG.

REPRESENTING—Armour & Co., Chicago, Ill.; The Armour Packing Co., Kansas City, Mo.; The B. C. Sugar Refining Co., Ltd., Vancouver, B. C.; Buchanan & Co., Saltcoats, N. W. T.; Hiram Walker & Sons, Ltd., Walkerville, Ont.; Thos. Dewar & Sons, Tullmyet Distillery, Perth, N. B.; Perinet et Fils, Reims.

Warehouses on C. P. R. Track.
EXCISE CUSTOMS AND FREE,
AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Ltd.

VANCOUVER, B.C.

Having largely increased their capacity, We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

LAURENCE GIBB
Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

Meglaughlin, Marshall & Co.,
Wholesale Provision Merchants,
3 and 4 Corn Exchange,
Manchester,
Also at
Liverpool and Glasgow. **England.**

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

Husband Bros. & Co.,
71 Colborne St., Toronto.
OYSTERS, HADDY.--DAILY.
GRAPES, PEARS.
ORANGES, LEMONS, FOREIGN NUTS.

W. GIBBINS & CO.,
SUCCESSORS TO
JOSEPH CARMAN,
Commission and Manufacturers' Agents, Grain Brokers.
P.O. Box 1014. Winnipeg, Man.
We are open to receive a few first-class agencies Good connection wholesale and retail.
Correspondence invited.
Consignments Produce will have prompt attention.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.
Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

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PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

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We Furnish Egg Cases. Try Us.

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—SUCCESSORS TO—
JAS. PARK & SON,
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Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.
Write for Price List.

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McWILLIAM & EVERIST
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Consignments of Fruit and Produce Solicited. Ample Storage.

J. Cleghorn & Son,
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Fruits, Etc., in Season, at the Lowest Market Prices.

Grapes, Crawford Peaches, Plums,
Pears, Lemons,
Jamaica Oranges, Sweet Potatoes.

FISH:—

Finnan Haddie, Oysters.

WILLIAM RYAN,
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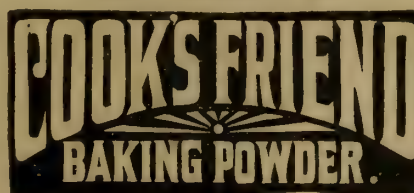
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For all lines of Canned Goods, Hams, Bacon, Lard, Butter, Cheese, Dried Fruits, Coffee, Sugar, etc.

CORRESPONDENCE INVITED.

P.O. Box 615. **WINNIPEG, MAN.**

McLAREN'S



Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

ing month last year. The imports were 11,892,000 lbs., and the deliveries 8,755,000 lbs., leaving in stock on 30th Sept. 27,343,000 lbs.

Ceylon.—The offerings were 73,000 packages against 74,000 packages in the same month of 1891. Quality, as a rule, showed some improvement, and there was a very strong demand right through the month, which caused a decided and progressive advance, each week's prices being higher than in the previous one. The low grade common leaf teas formerly selling at $4\frac{1}{2}$ d. and 5d. per lb. cannot now be bought under $6\frac{1}{4}$ d. per lb., and the better classes have advanced proportionately. Unless the advance should check consumption, it appears clear that the supply in the immediate future will not be in excess of the demand. The average of Public Sale prices for the month was $9\frac{1}{4}$ d. per lb. against the same figure in the corresponding month of last year. The imports were 4,128,000 lbs., and the deliveries 6,663,000 lbs. leaving in stock on the 30th September 16,478,000 lbs.

The recent rate of progress in the increasing use of Indian and Ceylon teas is very marked, the China tea delivered for home consumption during the first eight months of 1892 having fallen to 17 per cent. of the total.

Only 2,800 packages Java teas were sold during the month, fetching steady prices. China teas, although apparently very cheap, sell slowly, not being much wanted.

Messrs. Stenning, Inskipp, & Co., London, England, in their report, Oct. 6, say:—Auctions in the early part of the fortnight under review went with good spirit at fully previous prices; since then the heavy total of 44,000 packages has been brought forward in two days, but, although the bidding has been slower, values have not suffered, except for common Pekoe Souchongs at $5\frac{1}{4}$ d to 6d which are about $\frac{1}{4}$ d lower, and for Pekoes $8\frac{1}{2}$ d to 1s, which show about $\frac{1}{4}$ d decline. Fine and finest teas are unchanged, and strong liquoring Broken and Pekoe Fanings are selling at very full rates. The figures for the first four months of this season are very encouraging, the delivery being two millions in excess of the import during that period. The stock on 1st inst. is a little in excess, but this is explained by the season having commenced with a larger stock than in 1891. Imports this season are showing greatly improved quality, and at present prices give excellent value to buyers.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Davidson & Hay have just received a shipment of Batger's lemon and orange peels.

It is said that 800 tons of tea was lost on the Bokhara, which was wrecked the other day in the Sea of China.

H. P. Eckardt & Co. have now in stock new evaporated apricots of the Moore Park brand. The price is 18c.

"Sagua," the finest West India molasses brought to this market, is offered by Eby, Blain & Co., put up in hds., brls., and hlf. brls.

Sloan & Crowther received on Tuesday a shipment of 300 half-chests of Young

Hyson tea. This is a very full assortment, including a range of from 15 to 50c.

The Delhi Canning Co's. catsup will be on the market next week. This line has been oversold every year since its first appearance. Buyers should therefore see that their orders are in as early as possible.

J. H. Todd & Son have been awarded the silver medal, at the Exhibition, at Victoria, B. C., for the best display of preserved salmon, in tins. This firm packs the "Horse Shoe" brand.

H. P. Eckhardt & Co. with their usual enterprise have added the well-known preparation of Elizabeth Lazenby & Sons, to their list of A. 1 goods, and are landing a shipment ex "Rosarion" of pickles, etc.

The crop of Almeria grapes is short this year. It was expected that there would be a yield of a million barrels, but it turns out that the shipments will not be above a quarter of that quantity.

The Farnham Beet Root Sugar Refinery is again in operation. It is expected that W. T. Costigan & Co. will have some of the refined product for sale in less than a week.

The Dutch Government sale of Java coffee is cabled $1\frac{1}{4}$ c. above brokers' valuation, with market quoted firm at $56\frac{1}{4}$ for good ordinary firm.

A. M. Smith & Co., of London, find the trade in Lazenby & Sons preparations so satisfactory that they have a full line now landing with which to supply all needing choice goods.

Evaporated apples are now about the most desirable and cheapest dried fruit in the market. Lucas, Steele & Bristol, of Hamilton, are offering choice stock, also, cheap dried in barrels.

White salmon are said to be preferred for home consumption by many people in British Columbia, the fish of that color being fatter and more highly flavored than the red. There is no difference in price at the coast.

Eby, Blain & Co. have received a second consignment of Batger & Co's. (London) candied lemon, orange, and citron peels. The reputation these goods have secured for themselves is well merited, as their quality is A 1.

Warren Bros. & Boomer have received ex Capua samples of the coffees they have on the way from Brazil. The shipment contains the finest selections the firm could find on the market, and will be to hand in the course of a few days.

All the goodness of the prices recently ruling in Mincing Lane will be required to compensate for the very heavy "shortage" of crop, reports of which reach us, not only from one, but from all the Indian producing districts. Ten and fifteen per cent. below last year's crop to date is by no means unusual at the present time; so that if the Mincing Lane market does not keep strong

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

The firmer tone of the wheat market consequent upon the advance at the beginning of the week gave heart of grace to the millers, who have since stuck out for their prices. Thus the flour market appears to be favorable to sellers, and some sales were made at \$3.20 for straight roller and equal offers were afterwards refused. There is rather freer offering and there has been more business done than was the case last week. Feed is unchanged at quotations given below.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.70; strong bakers', \$4.40; white wheat patents, \$4.60; straight roller, \$3.80; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.45 to \$4.50; Manitoba strong bakers' \$4.10 to \$4.25; Ontario patents, \$3.40 to \$3.50; straight roller, \$3.15 to \$3.40; extra, \$2.90 to \$3; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12, shorts \$12.50 to \$13 mixed feed \$22, feeding corn 56, oats 30 to 31c.

HAY—New baled timothy is \$9.

STRAW—Is steady at \$6 to \$6.50.

MONTREAL.

The volume of business has been fair as regards the local trade and prices remain much the same, but a purchase of a round lot would still lead to concession. Compared with the same date last year the stocks in store in Montreal have increased 2,194 bbls. We quote: Patent, spring, \$4.25 to \$4.40; patent, winter \$3.90 to \$4.15; straight roller \$3.55 to \$4.05; extra \$3.25 to \$3.35; superfine \$2.90 to \$3.15; fine \$2.50 to \$2.70; city strong bakers \$4 to \$4.15; Manitoba bakers \$3.50 to \$4; Ontario bags—extra \$1.50 to \$1.60; straight rollers \$1.90 to \$2; superfine \$1.35 to \$1.50; fine \$1.10 to \$1.15.

DR. PRICE'S
Cream Baking Powder.

Contains the Whites of Eggs.

Other baking powders Substitute Ammonia.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

BUY THE BEST. SEELY'S



Celebrated
Flavoring
Extracts.

VANILLA, LEMON,
and Assorted Flavors.

Standard Goods of America (established in 1862). Once tried, always used.

Seely Manufacturing Co.

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Are you ambitious to make your window attractive and increase your business? If so, send for elegant TUTTI FRUTTI hanger signs Free. Address,

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

The Western Milling Company
(Limited.)

REGINA, ASSA.

Manufacturers of all kinds of

High Grade Flours,
Hungarian Patent,
and Strong Bakers.

We also handle Hard Wheat, Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

R. M. PINCOMBE.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

REINHARDT & CO.,

SALVADOR LAGER

IS THE VERY BEST.
TORONTO.

WALTER THOMSON

MITCHELL, ONT.

GENERAL GRAIN DEALER.

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

BRANDON ROLLER MILLS,

Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS.

N. WENGER & BROS.,

AYTON, ONT.

-- MILLERS --

(Hungarian Process)

BRANDS:

KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - - Halifax.

W. W. SUTHERLAND.



nor rise, it certainly ought to, if a "statistical position" has any influence on prices.—Home and Colonial Mail.

P. L. Mason & Co. furnish us with the following statement from J.A. Hawkesworth, New York, comparing the Valencia raisin consumption in the United States for last September with that of the same month for 1891:

	1892	1891
Received during September.....	93,629 boxes	35,800 boxes.
Stock on hand September 30.....	10,000 "	10,000 "
Showing distribution during Sept.....	83,629 "	25,800 "
On way to N. Y. direct.....	205,000 "	171,000 "

The above shows that the United States consumption for last September was 57,829 boxes greater than that for September '91. The lower prices sufficiently account for the difference.

Tulloch & Co., London, write to THE GROCER:—To a large extent the trade in eggs has been a failure with this market, most of the shipments turning out unfavorably, owing to the absence of proper packing and selection of the goods at the time of shipment. The efforts to establish a trade in butter have perhaps been a little more successful, but even this suffers from the lack of quick transportation from your market, and it is evident to us, who have made a careful study of the export business from Canada, that not until quicker facilities are offered by the steamship companies from your side will the trade develop to any extent.

One of the largest, if not the largest, sale of teas ever held in the Dominion was that which took place last week in the premises of John Duncan & Co., the well-known tea merchants, Montreal. There was a good attendance, but the range of prices was low. Everything was started low, but there was good competition and bidding at times was pretty lively. The offerings were 3,645 packages of Japan, 208 Young Hyson, 643 gunpowder, 16 Imperial, 8 Hyson, 948 Congou, 122 Indian and Ceylon, and 122 scented orange Pekoe. A large quantity was purchased on western account, but the western buyers were represented by local agents. The range of prices obtained a pound was as follows:—Japan, 10½ to 27½c.; Young Hyson, 12 to 30½c.; gunpowder, 11 to 28c.; Imperial, 22½ to 23c.; Hyson, 11c.; Congou, 13½ to 26½c.; orange scented Pekoe, 20½ to 27c.; Indian and Ceylon, 14 to 20.

PETROLEUM.

In this commodity changes seldom occur, and just now there is no symptom of any being imminent. Quantities such as retailers take are sold at 14 to 14½c. outside the city and delivered to local traders at 14½ to 15c.

The Petrolia Advertiser reports:—Petrolia crude \$1.27 per barrel; Oil Springs crude \$1.27½ per barrel. There is very little to report in the position of the oil market since our last report. The price of crude continues about the same \$1.27. The producing news, (although the drill is bouncing away in almost all sections of the oil territory,)

however, cannot be said to have been very important, and while some changes have taken place in production, and several new wells finished, they have not been of any special importance to mention since our last report.

CHEESE AND BUTTER.

The supply of butter is a little freer and prices have relaxed slightly. The topmost quotation is now 19c. for dairy tub. The very best is worth that, but there is not much of that grade. The price shades down to 15c. for dairy table butter, and from that up to 17c. for store packed. Lower grades of both go as low as 13c. for cooking and baking purposes. Creamery tub is worth 22 to 24c.

Cheese is unchanged at 10½ to 11c.

COUNTRY PRODUCE.

BEANS—Are quiet at \$1.15 to \$1.25.

DRIED APPLES—The price ranges from 4 to 5c., the latter for quantities sold in a jobbing way.

EVAPORATED APPLES—Large lots are quoted at 6¼c., but the market is at a standstill just now.

HONEY—Is very dull at 8 to 10c. for clear extracted, and 13 to 16c. for sections.

HOPS—There is a lack of concurrence between buyers and sellers, but 16 to 18c. represents pretty closely the debateable ground.

ONIONS—Are unchanged at \$2.25 per barrel.

POTATOES—The price does not move up, despite reports of rot. Cars are 50c. and out of store lots 60c. a bag.

POULTRY—Turkeys are 10 to 12c., geese 6 to 7c., chickens 40 to 50c., ducks 50 to 60c.

PROVISIONS.

Packers are now buying raw material for next season's cure. They want light hogs chiefly at this time of year, and will not be eager for heavy ones until the price eases. A fair supply of suitable carcasses is coming forward and prices are rather easy at \$6.40 to \$6.50 for light and \$6 to \$6.25 for heavy. The stock of old long clear is about exhausted, and dealers are free buyers of new bacon, which is held at 8c.

BACON—Long clear is 8c. Smoked backs are 11¼ to 12c., bellies 12½, rolls 9 to 9½c.

HAMS—Are 11¼c.

LARD—Pure Canadian is 9½c. in tubs, and 9¾c. in pails. Compound is 7¾ to 9c.

BARREL PORK—U.S. heaviness is \$14.50 to \$15. Canadian short cut is \$16.

DRESSED MEATS—Beef forees are 3½ to 4c. hindquarters 7 to 8c., veal 7 to 8c., mutton 5 to 6c., lamb 8½ to 9c.

GREEN FRUIT.

Jamaica oranges have advanced to \$8.50 and \$9. Good Maiori lemons are also higher, quoting now \$9.50 to \$11. There are some unbranded lemons, of common quality, at \$7.50 to \$8.50. Bananas are scarce at \$1.40 to \$1.75. Peaches are \$1 to \$1.50, pears 25 to 60c. a basket and \$2.50 to \$5 per barrel, apples 80c. to \$1.75 per barrel, Concord grapes 2 to 2½c., Ragus and Salem grapes 2½ to 3c., Delaware and Niagara grapes 3 to 4c., quinces 35 to 50c. a basket, Cape Cod cranberries \$8 to \$9 per barrel, Ontario berries 90c. a basket.

FISH AND OYSTERS.

Whitefish and salmon trout are 7c. and dull. Lake herring are \$1.50 upwards. Salmon is 17c. Dried and salt fish are quiet at 8c. for haddies, 6½ to 8c. for cod, bloaters \$1 to \$1.50, boneless fish 4 to 4½c.

Oysters are in fair supply and good demand at \$1.30 to \$1.35.

HIDES, SKINS, WOOL, TALLOW.

HIDES.—No. 1 green cows' are still quoted at 4½c. Cured are moved out at 5c. in car lots.

SKINS—Sheepskins are 75c. Calfskins are quiet at 5 to 7c.

WOOL—Combining fleeces are 17c., clothing fleeces 19 to 20c. The market is very dull. In pulled wools prices remain at 22c. for super and 26c. for extra.

TALLOW—Is quiet at 5¼c. for rendered and 2c. for rough.

MONTREAL MARKETS.

MONTREAL, Oct. 20, 1892.

GROCERIES.

Groceries on the whole have furnished a fair movement especially for goods moving towards Three Rivers, Quebec, and down below, but the aggregate is not quite so large as it was a week ago. The chief feature of interest has been dried fruit in which there has been considerable activity from first hands, and on which an advance in prices has occurred owing to the firmer position of outside markets. This was the view taken in these columns a fortnight ago at the time the cutting in prices first commenced, and it is likely that the sellers who indulged in it are not quite as well satisfied as they might have been. Sugar has furnished a drop in price and the indications at present point to greater easiness, if anything. The auction tea sale is over and the article is quite as firm as it was, in fact, it shows a strong upward tendency. None of the other staples furnish any special feature. Payments are about the average, but as a merchant remarks it is satisfactory enough when there is no ground for complaint.

SUGAR.

The sugar market is dull and quiet for various reasons at the decline which refiners decided upon on Wednesday last. Jobbers are well supplied, and restricts the demand from first hands, giving the market an easy tone. In fact some jobbers here are selling at cost or the next thing to it, and further easiness is predicted. Jobbers generally have large stocks on hand, so that the decline has caught them at a rather unfavorable time. In fact granulated has been sold by jobbers this week as low as 4½ in small sized lots which is about what it cost them. We quote prices from the refineries easy at the decline 4½c. for granulated, and 3½ to 4c. for yellows.

SYRUPS AND MOLASSES.

Syrups are also easier, sales of American have been made at the decline mentioned last week, viz., 23c. Canadian moves at 1¼c. per lb. in a wholesale way from refiners hands, stocks of it being somewhat light. Molasses does not show much activity, but prices are steady at the drop noted in our last, viz., 31c., some round lots having been moved from first hands at this figure. Jobbers report business quiet and are asking a proportionate advance on the figure mentioned.

TEAS.

The tea sale is over and the market has once more assumed a normal condition. The tone is very firm, advices from primary centres in Japan stating that all the shipments for this continent are now afloat, and are considerably short of the corresponding figures last year. From London also mail advices reflect pronounced firmness owing

BALFOUR & CO., IMPORTERS OF TEAS

—AND—
**WHOLESALE GROCERS,
HAMILTON.**

WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

NEW TEAS

We expect one thousand packages packing this week direct from China, ex s.s. "Glengyle." Also, ex "Glenarm," four hundred half-chests Panyong Congous. Both lines were purchased before the recent advance and are well worth attention of shrewd buyers.

Full lines of Ceylons, Assams, Japans, Young Hysons, Orange Pekoes and Gunpowders in stock. Splendid assortment of General Groceries.

Sloan & Crowther

WHOLESALE GROCERS,
19 Front St. E., Toronto.

JOHN BURGESS & SON SAUCE AND PICKLE

MANUFACTURERS,
107 STRAND Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St.
Ronan's Well," Chaps. XVI. and
XXX.

Lord Byron's "Beppo," VIII.

ESTABLISHED 1851.

We offer to the Trade:

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in
the Market, at 85c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,

WHOLESALE GROCERS,
274 St. Paul Street, Montreal.
WRITE FOR OTHER PRICES.

RIO COFFEES

Our shipment ex S. S. Capua
now arriving, makes our assort-
ment complete.

We carry the finest selection
of any house in the trade.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,
TORONTO, - ONT.

EDWARD ADAMS & CO.

Importers of Teas

—AND—

Wholesale Grocers

LONDON, ONT.

THE SALADA TEA CO., L'TD.

CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,

WHOLESALE AGENTS,
TORONTO.

ARRIVED IN STORE

New Malaga Raisins,
New Figs,
Currants and Dates.

SMITH & KEIGHLEY

Wholesale Grocers,
9 Front St. E., Toronto

SPECIAL BRAND TEA.

LOOK OUT FOR

GOAT

JAPAN TEA.

Nothing equal to it at the price.

See our travellers.

Write for samples and prices.

Thos. KINNEAR & Co

Wholesale Grocers,
49 Front Street East,
TORONTO.

J. W. LANG & CO.,
WHOLESALE GROCERS,

HAVE

Horseshoe Salmon Now
In Store.

59, 61, 63 FRONT STREET EAST,
TORONTO.

New Currants IN STORE

PERKINS, INCE & Co.,

41-43 Front St. East,
TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

MONTREAL Markets continued

to strong advices from Shanghai, and the same feeling is shown in New York. In view of all this it is hard to understand the low prices made for some of the Japans at the auction sale, especially, as brokers report a good enquiry for this kind of tea which can be had at from 16 to 20c. Blacks are cabled 11d. to 1s. or ½d. per lb. higher, and one broker who closed an order for half a line had his offer refused for the balance, except at the advanced mentioned. The advance in Ceylons, advices of, which came to hand a couple of weeks ago is confirmed by later advices.

COFFEES.

There is not much doing in coffee in a wholesale way, and prices are unchanged. Stocks are limited in first hands, however, and the tone of the market is firm.

SPICES.

Spices have been quieter during the past week, and but little business of importance has been put through.

RICE.

A better demand is reported for rice, and our market is firmer in sympathy with stronger foreign advices. Cables state that quotations are higher at primary markets owing to the reported famine in Japan, but we give our former range for the present. Standard \$4 to \$4.20, Japan \$4.50 to \$5, Patnas \$5 to \$5.50, and Carolinas \$7 to \$8 per hundred pounds.

NUTS.

There is little to note about nuts, except some business in newly arrived shelled walnuts ex Dracona, the lot being a small one. The demand was brisk and prices advanced 5c. for the outside figure, business being done at 25 to 30c. In other lines there is nothing special to mention. We quote as follows: Almonds, Tarragona, 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; cocoa-nuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

DRIED FRUITS.

The withdrawal of a large consignment of Valentias, some 5000 boxes prime and seconds was the signal for an advance in the market and now prices are fully ¼c. per lb. higher all round. All the low priced stock has been cleared off and now 4½c. is certainly the best inside figure for seconds from first hands with 4¾c. for prime in round lots ex wharf. The tone is firm at this advance which is natural with values below New York, and cable advices from Denia giving an advance of 1s. In fact offers for forward delivery by importers here have been refused except at an advanced basis. The second steamer has left and although no definite figures are to hand, it is certain that 35,000 or 40,000 boxes will cover all the raisins she can carry. In consequence of this cutting, to which reference was made in a previous letter, jobbers now want 4½ to 4¾c. for seconds and 5c. and better for prime, which is just the level values occupied previous to the occurrence, which have upset the market during the past fortnight. Currants do not furnish much occasion for comment. Cables from Patras state that there is a decline of 6d. there, but it is not likely to have much effect on values here now as the extra freight will more than make up for the difference in cost. We quote 5½c. in barrels and 5½ to 5¾c. in half barrels for good Provincials.

GREEN FRUIT.

In the regular staple lines there is not much change in green fruit, lemons and

oranges ruling steady. Prices are, oranges \$6.50 to \$7.00 per bbl. and lemons \$4.00 to \$4.50 per box.

Almeria grapes newly arrived are \$1 per keg higher, sales having transpired during the week at a range of \$5.50 to \$7.

Pine apples are quiet and dull at 20 to 25c.

Spanish onions rule steady under a good demand at 75 to 85c.

APPLES.

The local apple market is quiet and dull with a small jobbing business at \$1.50 per bbl. Cables are somewhat improved from Liverpool regarding sales of fall fruit but even at 11s. the most recent quotation, which is about \$1.60, there is no margin on cost of fall apples in the west. If shippers are to let out therefore the market will have to stiffen still further.

FISH.

In fish the market does not furnish any special feature. Fresh haddock are not plentiful and prices are stiff at 3¼ to 3½c. There is nothing much doing in smoked fish and values generally are steady. In pickled fish the remarks made a week ago regarding firmness of herring both Labrador and Cape Breton apply. Sales to arrive of the former have been made at \$5.25 and we quote the latter at \$5.50. There is only a small supply of green cod offering but the call is moderate and prices are unchanged \$4.40 to \$4.75 according to grade. Dry cod is quoted at \$4.25 to \$4.50.

HOPS.

There is no change in hops the market continuing unsettled here. Some small purchases have been made by brewers at 16 to 17c. but this is not a regularly established quotation and the position is still a nominal one as regards values.

EGGS.

The market is in good shape and prices are firm at 15 to 16c. Advices from England quote a firmer market with a disposition to take Canadian eggs more freely.

BEANS.

Beans are in poor demand at \$1.20 to \$1.40 per bushel as to quality with sales of inferior as low as \$1 to \$1.10 on spot.

HONEY.

There is a small ordinary trade doing in honey, and prices are unchanged. Comb stock moves at 12 to 14c., and extracted 6 to 8c. according to quality.

BUTTER AND CHEESE.

Butter has been dull during the week, but holders maintain the firm views they have displayed all along. Shippers cannot afford the figures, and so business is slack. We here quote: Creamery, choice fall 23c. to 23½c.; do good to fine 21½ to 22c.; Eastern Townships dairy, choice fall 20 to 21c.; do do good to fine 18½ to 19½c.; Morrisburg and Brockville 18 to 20½c.; Western 16 to 18½c.

Cheese furnishes ground for argument both ways. At present the movement is moderate, but prices are firmly held, and the fact that there has been further contracting in the country on the basis of 10¼c. for eastern makes, gives holders more confidence. The total make, however, promises to be an unusually large one this fall, while the shipments continue very heavy. The shipments from this port for the past week were 79,132 boxes against 41,363 boxes for the corresponding week last year. The total shipments to date are 1,326,483 boxes against 1,082,084 boxes for the week previous, showing the large increase of 2,44,399 boxes. We quote 10½ to 10¾c. as an all round range, according to grade.

GRAIN.

Grain generally does not show any important feature and the export business here has been small on the whole during the week. The stocks in store in Montreal show a decrease of 175,797 bushels of wheat 3,793 bbls. of flour, 23 bbls. of meal, and an increase of 19,436 bushels of corn, 39,614 bushels of peas 25,615 bushels of oats 831 bushels of barley and 3,895 bushels of rye, compared with a week ago. Compared with the corresponding date last year there is an increase of 39,671 bushels of wheat, 14,836 bushels of corn, 40,682 bushels of oats, 60 bbls. of meal, and a decrease of 227,216 bushels of peas, 54,642 bushels of barely, 74,731 bushels of rye. We quote as follows:—No. 2 hard Manitoba 81 to 82c.; No. 3 do., 70 to 72c.; peas, 76 to 78c. per 66 pounds; oats, 32½ to 33c. per 34 pounds; corn, 60 to 66c. duty paid; feed barley, 35 to 60c.; Barley, malting do., 50 to 55c.

MONTREAL NOTES.

The Montreal Match company are erecting a new match factory at Louiseville.

Whitehead & Turner have assumed control of Lazenby & Sons preparations for Quebec and are landing a full assortment of these choice goods.

A fire broke out on Saturday afternoon in J. J. Vipond's fruit store, St. Peter street, Montreal. The damage to stock and building by fire and water is estimated at \$10,000.

The sacred Siam cow, ignobly auctioned off sometime ago by sordid customs officials, is now the property of Lightbound, Ralson & Co., who have consecrated the holy animal to the service of advertising their Tamilkande tea.

Chas. P. Hebert, of Hudon, Hebert & Co., Montreal, is likely to succeed E. B. Green-shields as president of the Montreal Board of Trade. He is now vice-president, and has served the Board in other offices ably and faithfully. His title to the succession is recognized by the Board, and if he does not get it it will be because he does not want it.

George W. Slipp, merchant, of Woodstock, N. B., who victimized a number of St. John merchants by ordering a supply of goods after or at the time of the preparation of his deed of assignment; has been brought sharply to task. An order of Judge Palmer caused the goods to be recaptured after several hasty transfers by bills of sale and other proceedings. Then Ganong Bros., soap manufacturers, of St. Stephen, from whom goods are alleged to have been ordered after the assignment had been arranged, have arrested Slipp for obtaining goods on false pretenses. He was carried to St. Stephen, and after a hearing was released on bail.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

You can lose more than we do by not subscribing for this paper



Gives a beautiful black Polish and does not burn off.

All grocers should order from their wholesaler, or write direct to

S. G. CATCHPOLE & CO.,
TORONTO.



USE SPANISH BLACKING
THE KING OF BLACKINGS
F. F. DALLEY & CO., - - HAMILTON, ONT.

PUT
TEXAS BALSAM
IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.80. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

PURE CONFECTIONERY,
FINEST BISCUITS.

Manufactured by

J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

T. A. LYTLE & CO.,
Vinegar Manufacturers,
TORONTO.

Have reduced the price of their Celebrated

BEAVER BRAND

PICKLES

Send for Quotations.



FAMOUS
"STAR"

Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

F. W. FEARMAN,
HAMILTON, ONT.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

E. BROWN & SON'S
7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

It Pays to keep a Stock of

PERRIN'S COUGH DROPS

Write for quotations to
D. S. PERRIN & CO.,
LONDON, CANADA:



SALES MADE OR PENDING.

F. Campbell, grocer, Victoria, B. C., has sold out

C. T. Shipley, general merchant, Parrsboro, N. S., has sold out.

Martin Elliott, grocer, Montreal, has sold out to Telephore Boldue.

The grocery stock in the estate of Donald Currie, Duart, Ont., is sold.

The stock of Vandry & Turcotte, grocers, Quebec, is advertised for sale by tender.

The stock of Wm. H. McDonald, grocer, Victoria, N. B., is advertised for sale.

The grocery stock in the estate of Jackson & Thompson, Orillia, Ont., is advertised for sale by tender.

The general store stock in the estate of Ruby & Hilker, Port Elgin, Ont., was sold to Emma Hilker.

The general store stock in the estate of Henry Hilker, Underwood, Ont., was sold to Amos Hilker.

The dry goods and grocery stock in the estate of Irewin & Co., Oshawa, Ont., is advertised for sale by tender.

PARTNERSHIPS FORMED AND DISSOLVED.

Hardy & Fils, dealers in fruits, tobacco, etc., have dissolved.

Anderson, Inkster & Co., dealers in fruits, etc., Nauaimo, B. C., have dissolved. Mr. Anderson continuing.

- REMOVALS AND DEATHS

S. Vincent White, flour merchant, St. John, N. B., is dead.

A. Wilson, of Wilson & Ranahan, grocers, London, Ont., is dead.

FIRES.

Chas. L. Gass, general merchant, Halifax, is burnt out. Stock insured.

The general store stock of A. W. Pressley, Chilliwack, B. C., was damaged by fire.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

T. Leblanc, general merchant, Napierville Que., has assigned.

Fred. Cameron, general merchant, Westville, N. S., has assigned.

T. Lacoursiere, general merchant, St. Stanislas, Que., has assigned.

Israel Chavanal, fruit dealer, has compromised at 20c. in the dollar.

P. Maltais, general merchant, Murray Bay, Que., has been asked to assign.

Nazaire Duchesne, general merchant, Cap a L'Aigle, Que., has assigned.

Mitchell & Co., grocers, Toronto, have called a meeting of their creditors.

FRY'S

Pure Concentrated

COCOA.

To secure this article, please ask for "Fry's Pure Concentrated Cocoa."

"It is especially adapted to those whose digestive organs are weak."—Sir Charles A. Cameron, M.D.

ARTHUR P. TIPPET & CO., 43½ Wellington St. E., Toronto.

Agents for J. S. Fry & Sons for Ontario and N. W.

M. A. Trethway, general merchant, Mission City, B. C. has obtained an extension.

A. E. Woods, galvanized iron works, Toronto, has assigned to James McBride, Toronto.

Wigle Bros., general merchants, Essex, Ont., have assigned to C. B. Armstrong, London.

James Munro, general merchant, Thorold, Ont., has assigned to Henry Barber & Co., Toronto.

Benjamin Leclarie, general merchant, Hemmingford, Que., has assigned to Lamarche & Oliver.

J. C. Boulanger, general merchant, St. Francois Xavier de Brompton, has assigned on demand of Liddell, Lesperance & Co.

THE "DRUMMER'S" FIRST DAY.

"When I started on the road I imagined that the life of a drummer was one long-drawn sigh of transcendent bliss," said J. W. Little to the writer. "I imagined that the country merchants would be all glad to see me, would laugh heartily at my jokes, and take my advice regarding what they should buy. But the poetic dream soon vanished. I reached my first town in a pouring rain, and had to carry my heavy sample cases a quarter of a mile to the hotel. The first merchant I visited kept me waiting for an hour while he sold a plug of tobacco and a pint of whiskey to a negro, then sneaked out the back door and went to dinner. The next one expressed an earnest desire to see every drummer hanged, and the third one pawed my samples over for an hour, informed me that all my best stories were told by Shem and Japhet in the ark, and that Ham grew black in the face trying to restrain his desire to pitch them overboard. I got sour bread and fried catfish for dinner, and slept that night on a corn-husk mattress, from which the cobs had not been extracted. As I sat in my carpetless room on a chair with a game leg, and by the light of a smoky candle watched the bedbugs play bo-peep, I wanted to chuck my samples into the river, return to the city, and drive a sprinkling cart."—St. Louis Globe-Democrat.

IT IS ABSOLUTELY PURE !

Is the strongest preparation of Cocoa made, and is absolutely pure, without flavoring matter or any other ingredients.

It is recommended by the highest medical authorities for its marvelous purity and strength and solubility. It is a profitable line to handle.

AS THROUGH A GLASS DARKLY.



Mrs. Boozey (short-sighted)—"I can't understand what fun Boozey sees in everlastingly peekin' through that there old telescope."



Boozey (between the gulps)—"Tell ye what, but this telescope racket works splendid. It's a good job—that the old lady hasn't asked to look through it, though."

BATTY & CO'S PICKLES AND SAUCES



Are of the Finest Quality and Guaranteed Pure.

Batty & Co.'s NABOB SAUCE

Is the Sauce of Sauces, and the most delicious for Fish, Hashes, Steaks, Stews, &c.

Batty & Co.'s NABOB PICKLE

Is universally admitted to be the finest and most enjoyable Pickle in the World.

Batty & Co.'s JAMS, JELLIES, & MARMALADES

Are prepared of Ripe, Sound Fruits only and Refined Sugar.

THEIR CALF'S FOOT JELLIES

Are unsurpassed for quality and flavor.

Proprietors of the well-known
DR. KITCHENER'S SALAD CREAM.



123 and 125 FINSBURY PAVEMENT, LONDON.

WRIGHT & COPP, Agents. TORONTO.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

FOR SALE.

GROCERY BUSINESS FOR SALE IN TOWN of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

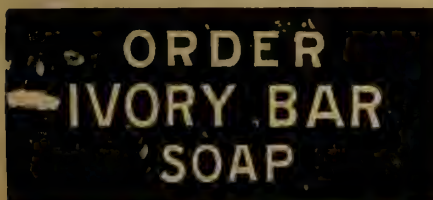
J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario

" W. S. Goodhugh & Co., Montreal.

" Tees & Persse, Winnipeg.



"SUNSHINE"

What more do you want? Have you it in Stock?

BREWSTER SOAP WORKS,

308--310 Greenpoint Ave.,
Brooklyn. N.Y., U.S.A.

J. M. LOWES SON & CO,
35 Wellington East,
Toronto Agents.

W. T. COSTIGAN & CO.,
Montreal Agents.



Tea Caddies all Sizes

SPICE, BAKING POWDER AND TOBACCO TINS,
LITHOGRAPHED OR JAPANNED.

Write our nearest house for Catalogue and Prices

THE M'CLARY M'FC COMPANY,

London, Toronto, Montreal, Winnipeg.

THE FINEST
IN THE LAND.



EVERY CHOCOLATE IS STAMPED
G. B.

GANONG BROS., Ltd.
ST. STEPHEN, N.B.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

THE T. A. SNIDER PRESERVE CO.

It is not generally known that T. A. Snider, Cincinnati, the manufacturer of the "Home Made Tomato Catsup" which has become so popular in the last few years, is a Canadian. He was born at Eglington, a few miles north of Toronto, of U. E. Loyalist stock. His grandfather kept Montgomery's tavern, memorable in the '37 rebellion. He studied at Upper Canada College, and spent five years in Rose & Co's. drug store, then at the corner of Queen and Yonge streets. He went to the States the day after Lincoln's assassination, and embarked in the cracker business. He retired from that in 1878, in impaired health, and went to a fruit farm in Clermont County, Ohio, owned by Mrs. Snider. Being of a restless and active nature he could not long remain contented in idleness and commenced looking about for a

taken to procure perfectly ripe tomatoes and the best quality for the preparation. So large has the demand become that they now use annually one hundred thousand bushels of ripe tomatoes.

Though they have now become wealthy Mrs. Snider still continues to take an interest in the business, and during the manufacturing season makes repeated visits to the factory, as in the early commencement.

Cleanliness in the manufacture of all their articles has reigned supreme, and the interior of the factory is looked after as carefully as a well organized kitchen in the best houses. Mr. Snider's experience as a chemist is very valuable to him.

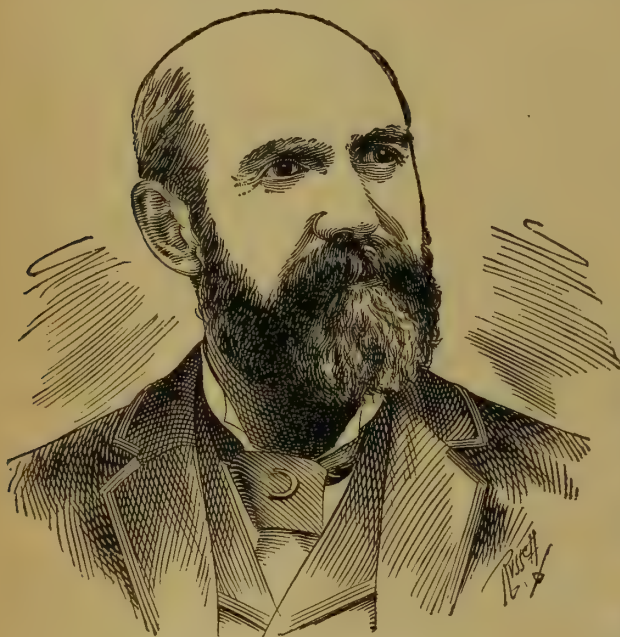
In addition to Catsup they now manufacture and put up in quart cans a variety of Soups that are fast growing into popularity.

This one thing has been demonstrated,

mended that merchants should co-operate so that any one of them wishing to replenish his stock in any line of goods may do so from one who is reported to have a surplus in the same line; also that arrangements should be made with the wholesale trade whereby canned goods will be guaranteed until the new pack comes in. The report recommended that some member of the association should read a paper at every meeting of the association on some topic of interest to the trade.

The secretary was instructed to wait on the wholesale merchants to see what arrangements could be made regarding the canned goods clause in the executive's report.

Vice-President Winniffrith gave notice of motion for a communication to be sent from the association to Hon. J. M. Gibson, asking his influence and support on the bill for



MR. T. A. SNIDER.



MRS. T. A. SNIDER.

business. This was a year of an abundant fruit harvest in that locality, and so plentiful were the apples, peaches, pears, etc., that it did not pay to transfer them to market.

Mrs. Snider, who is a very practical lady, suggested to her husband that he might find employment in the making of Apple Butter, Jellies, Preserves, etc., from her home recipes and she would supervise the making. Acting upon this suggestion Mr. Snider bought a boiler and kettle, and having a mechanical turn, did his own pipe fitting and soon had started a plant which has grown into a very extensive as well as profitable business.

The success of this venture led them to establish a business in Cincinnati. Securing a suitable factory and putting in the most improved machinery, they commenced in addition to the making of Fruit Preserves, etc., the manufacture of Tomato Catsup, the quality of which has probably not had its equal in this country. The sales have become unprecedentedly large. Every care is

that whatever article The T. A. Snider Preserve Co. attempt to prepare and put on the market, superintended as it is by Mrs. Snider, one can be sure that it will be first-class.

We mention a few of the principal articles manufactured by this house: Tomato Catsup, Chili Sauce, Tomato Soup, Chicken Soup, Ox Tail Soup, Mock Turtle Soup, Chicken Gumbo, Consomme, Bouillon, Mulligatawny, Mutton Broth, Pea Soup, Beef Soup, Printanier, Julienne, Vermicelli, Vegetable Soup, Cream of Asparagus, Cream of Celery, Cream of Pea, Cream of Corn Soup.

HAMILTON
RETAIL GROCERS' ASSOCIATION.

There was a large attendance of grocers at the last meeting of the Hamilton Retail Grocers' Association. President John Ronan was in the chair.

The Executive Committee's report was an interesting document, and was adopted with but little discussion. The report recom-

the weekly payment of wages. In this connection the press of the city was complimented on the stand taken for the movement.

The Picnic Committee was discharged with thanks.

IT MAY BE INTERESTING TO KNOW

That when excursion rates are made to Chicago for people who live in the East, to enable them to attend the World's Fair next year, it is contemplated by the Western roads to also make excursion rates from Chicago to all principle business and tourist points in the West, Northwest and Southwest, so that those who desire to spend a few weeks among their friends in the Great West, may have an opportunity of so doing without incurring much additional expense. It may be well to consider this subject in advance of actual time of starting, and the Chicago, Milwaukee & St. Paul Railway Co. has issued maps, and time tables and other instructive reading matter, which it will be glad to furnish free of expense upon application by postal card addressed to A. J. Taylor, Canadian Passenger Agent, 4 Palmer House Block, Toronto, Ont., or to GEO. H. HEAFFORD, General Passenger Agent, Chicago, Ill.

"There are geniuses in trade, as well as in war or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

MacLaren's Imperial Cheese IN GLASS JARS.

LARGE, MEDIUM, SMALL.

Every first-class grocer should keep them
in stock.

Dominion Agents:

WRIGHT & COPP,

40 Wellington St. East, TORONTO.



E. LAZENBY & SON,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-
ADULTERATED and our labels are affixed
to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses
everywhere.

Agents for Canada:

A. P. TIPPET & CO.,

43½ Wellington St. E., TORONTO.

Snider's Home Made Soups

Tomato,
Chicken,
Mock Turtle,
Ox Tail,
Bouillon,
Cream of Corn,

Mulligatawny,
Mutton Broth,
Beef,
Vegetable,
Pea,
Cream of Celery.

Printanier,
Julienne,
Vermicelli,
Noodle,
Chicken Gumbo,
Cream of Asparagus.



SNIDER'S HOME MADE TOMATO CATSUP SNIDER'S HOME MADE CHILI SAUCE

TO BE HAD FROM ALL WHOLESALE GROCERS.

The T. A. SNIDER PRESERVE CO., CINCINNATI

Dominion Agents, **WRIGHT & COPP,** TORONTO.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Oct. 20, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case.	19 80
1 lb. cans, 1 doz. in case.	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.	10 50
16 oz. cans, 1, 2 and 4 doz. in case.	4 60
12 oz. cans, 2 and 4 doz. in case.	3 70
9 oz. cans, 2 and 4 doz. in case.	2 40
6 oz. cans, 2 and 4 doz. in case.	1 90
4 oz. cans, 4 and 6 doz. in case.	1 25
Per doz	
Dunn's No. 1, in tins.	2 00
" " " " " "	75
Cook's Gem, in 1 lb pkgs.	\$1 75
" " " " " "	85
" " " " " "	40
" " " " " "	65
" " " " " "	12
Per doz	
Empire, 5 dozen 4 oz cans.	\$0 75
" " " " " "	1 15
" " " " " "	2 00
" " " " " "	9 00
bulk, per lb.	15



COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes.	\$2 40
" 10, in 4 doz boxes.	2 10
" 2, in 6 " "	80
" 12, in 6 " "	70
" 3, in 4 " "	45
Pound tins, 3 oz in case.	3 00
12 oz tins, 3 oz in case.	2 40
5 oz tins, 4 " "	1 10
5 lb tins, 1/2 " "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
No. 1, 2 " "	1 30
1 lb, 2 " "	1 90
5 lb, 1/2 " "	2 20
5 lb, 1/2 " "	9 60
WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " " "	9 00
5 oz glass jars, 2 1/2 doz	1 10
in case	1 10
10 oz glass jars, 2 doz	2 00
in case	2 00
Bulk, per lb.	0 15

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

	Price
Dime cans, 4 doz.	\$1 00
7 oz " 3 " "	1 50
6 " " 3 " "	2 25
8 " " 3 " "	3 00
12 " " 1 to 4 " "	4 25
16 " " 1 to 3 " "	5 75
2 1/2 lbs " 1 or 1 1/2 doz	12 00
4 " " 1 or 1 1/2 doz	18 25
5 " " 1 or 1 1/2 doz	22 75
10 " " 1 1/2 doz	44 00
Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" 3 lbs.	0 20
Cabin	0 74
Cottage	0 84

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Graham Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pie Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11 1/2
Soda	0 06
" 3 lb.	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 08 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " " " " "	2 10
" " " " " "	1 10
Spanish, No. 3	4 50
" " " " " "	8 00
" " " " " "	9 00
Japanese, No. 3	4 50
" " " " " "	7 50
Jaquot's French No. 2	3 00
" " " " " "	4 50
" " " " " "	8 00
" " " " " "	10 00
" 1-gross Cabinets, asst	7 50
Egyptian, No. 1	9 00
" " " " " "	4 50
P. G. FRENCH DRESSING (LADIES.)	per doz.
For ladies' and children's boots and shoes.	\$2 00
No. 7, 1 or 2 doz. in box	1 25
No. 4, " " " "	1 25
P. G. FRENCH BLACKING.	per gross
No. 4	\$1 00
No. 6	4 50
No. 8	7 25
No. 10	8 25

BLACK LEAD.

Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1 oz., 1/2 gro., 2 oz., or 1/4 gro., 4 oz.

F. F. DALLEY & CO.

Per gross
Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross 2 10

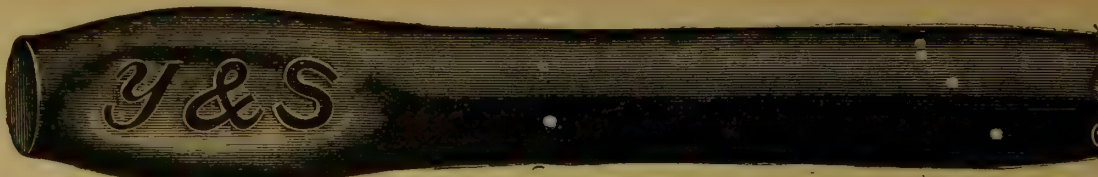
CORN BROOMS.

CHAS. BORCKH & SONS, per doz

X Carpet, 4 strings, net	\$3 60
" " " " " "	3 20
" " " " " "	2 20
XXX Hurl 4 " " "	2 90
1X " " " " " "	2 65
2X Parlor 4 " " "	2 50
3 " " " " " "	2 25
4 " " " " " "	1 85
5 " " " " " "	1 50
Warehouse 4 " " "	3 25
Ship 4 " " "	4 00
1 Cable 4 " " "	3 25
2 " 3 " " " " "	4 00

CANNED GOODS.

	Per doz
Apples, 3's	\$0 85 \$1 00
gallons	1 75 2 00
Blackberries, 2's	2 00 2 25
Blueberries, 2's	1 10 1 25
Beans, 2's	0 90 1 00
Corn, 2's	0 90 1 00
" Special Brands	1 30 1 60
Cherries, red pitted, 2's	2 10
Peas, 2's	0 90 1 00
Pears, Bartlett, 2's	1 75
" Sugar, 2's	1 50
Pineapple, 2's	2 75
Peaches, 2's	2 00 2 25
" 3's	3 25
Pie, 3's	3 25



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, in 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, in 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLYE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current Continued—

Plums, Gr Gages, 2's.....	1 75	2 00
" Lombard.....	1 50	1 65
" Dawson Blue.....	1 50	1 90
Pumpkins, 3's.....	0 90	1 00
" gallons.....	3 00	3 25
Raspberries, 2's.....	2 00	2 40
Strawberries, choice 2's.....	2 00	2 40
Succotash, 2's.....	0 90	1 00
Tomatoes, 2's.....	1 50	1 60
"Thistle" Finnan haddies.....	2 75	2 75
Lobster, Clover Leaf.....	2 75	2 75
" Crown flat.....	2 75	2 75
" tall.....	2 75	2 75
" Other brands.....	1 90	2 10
Mackerel.....	1 00	1 10
Salmon, talls.....	1 40	1 60
" flats.....	1 70	1 70

Sardines Albert, 1/4's tins.....	12 1/2	12 1/2
" 1/2's.....	20	20
" Martiny, 1/4's.....	10 10 1/2	10 10 1/2
" 1/2's.....	16 17	16 17
" Other brands, 9 1/2's.....	11 16 17	11 16 17
" P & C, 1/4's tins.....	23 25	23 25
" 1/2's.....	33 36	33 36
Sardines Amer, 1/4's.....	6 1/2	6 1/2
" 1/2's.....	9 11	9 11

CANNED MEATS.

(CANADIAN)		
Comp. Corn Beef 1 lb cans.....	\$1 60	\$1 75
" 2 ".....	2 65	2 80
" 4 ".....	4 80	5 00
" 6 ".....	8 00	8 25
" 14 ".....	17 50	18 50
Minced Collops, 2 lb cans.....	2 60	2 60
Roast Beef.....	2 60	2 75
" 2 ".....	4 75	4 75
Par Ox Tongue, 2 1/2 ".....	\$8 00	8 00
Ox Tongue.....	7 85	8 00
Lurck Tongue.....	3 25	3 25
" 2 ".....	6 00	6 25
English Brown.....	2 75	2 80
Camb. Sausage.....	2 50	2 50
" 2 ".....	4 00	4 00
Soups, assorted.....	1 35	1 35
" 2 ".....	2 25	2 25
Soups & Bouilli.....	1 80	1 80
" 6 ".....	4 50	4 50
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60	1 60
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35	1 35
Devilled Tongue or Ham, 1/4 lb cans.....	1 40	1 40
Devilled Chicken or Turkey, 1/4 lb cans.....	2 25	2 25
Sandwich Ham or Tongue, 1/4 lb cans.....	1 50	1 50
Ham, Chicken and Tongue, 1/4 lb cans.....	1 75	1 75

CHEWING GUM.

ADAMS & SONS.		
To Retailers		
Tutti Frutti, 36 5c bars.....	\$1 20	\$1 20
Pepsin Tutti Frutti, 23 5c packets.....	0 75	0 75
Orange Blossom (new) 150 pieces.....	1 00	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)		
Monte Cristo, 180 pieces.....	1 30	1 30
(with brilliant stone ring)		
Sappota, 150 pieces.....	1 00	1 00
Sweet Fern, 230.....	0 75	0 75

Red Rose, 115 pieces.....	0 75	0 75
Magic Trick, 115 ".....	0 75	0 75
Colah, 115 ".....	0 75	0 75
Puzzle Gum, 115 pieces.....	0 75	0 75
Bo-Kay, 150.....	1 00	1 00
Mexican Fruit, 36 5c. bars.....	1 20	1 20
Flirtation Gum (new).....	0 65	0 65
(115 pieces)		

C. T. HEISEL.

To retailers per box		
Red Jacket, 115 pieces.....	0 75	0 75
Royal Fruit, 36 5c. pkgs.....	1 20	1 20
Digestive, 120 pieces.....	0 80	0 80
Largest Heart, 150.....	1 00	1 00
Globe picture, 150 ".....	1 00	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars.....	1 20	1 20
Pepsin (Dyspepsia), 20-5c. Bars.....	0 70	0 70
Sweet Sugar Cane, 150 pieces.....	1 00	1 00
Celery, 100.....	0 70	0 70
Lalla Rookh (all flavors) 100.....	0 70	0 70
Jingle Bell, 150.....	1 00	1 00
Cracker, 144.....	1 00	1 00
O-Dont-O, 144.....	1 00	1 00
Little Jap, 100.....	0 70	0 70
Dude Prize, 144.....	1 00	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleroy' clock guaranteed.).....	3 75	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S		
Chocolate—		
French, 1/4's.....	6 and 12 lbs.	0 30
Caracas, 1/4's.....	6 and 12 lbs.	0 35
Premium, 1/4's.....	6 and 12 lbs.	0 30
Sante, 1/4's, 6 and 12 lbs.....	0 26	0 26
Diamond, 1/4's, 6 and 12 lbs.....	0 22	0 22
Sticks, gross boxes, each.....	0 00	0 00
Cocoa, Homopate's, 1/4's, 8 & 14 lbs.....	30	30
" Pearl.....	25	25
" London Pearl 12 & 18.....	22	22
" Rock.....	30	30
" Bulk, in bxs.....	18	18

EPF's.

Cocoa—		
Case of 12 lbs each.....	0 35	0 35
Smaller quantities.....	0 37 1/2	0 37 1/2

BENDORP'S ROYAL DUTCH COCOA.		
1/4 lb. cans, per doz.....	\$2 40	\$2 40
1/2 ".....	4 50	4 50
1 ".....	8 50	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—		
Caracas, 1/4's, 6 lb. boxes.....	0 40	0 40
Vanilla, 1/4's.....	0 40	0 40
"Gold Medal" Sweet, 6 lb bxs.....	0 30	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.....	0 40	0 40
"Fry's" Diamond 1/4's, 6 lb bxs.....	0 26	0 26
"Fry's" Monogram, 1/4's, 6 lb bxs.....	0 26	0 26
Cocoa—		
Concentrated, 1/4's, 1 doz in box.....	2 40	2 40
" 1/4's.....	4 50	4 50
" 1 lbs.....	8 75	8 75
Homopathic, 1/4's, 14 lb boxes.....	0 34	0 34
1/4 lbs, 12 lb boxes.....	0 34	0 34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb	\$0 30
Mott's Prepared Cocoa.....	28	28
Mott's Homopate's Cocoa (1/4's).....	32	32
Mott's Breakfast Cocoa.....	35	35
Mott's Breakf. Cocoa (in tins).....	40	40
Mott's No. 1 Chocolate.....	30	30
Mott's Breakfast Chocolate.....	28	28
Mott's Caracas Chocolate.....	40	40
Mott's Diamond Chocolate.....	22	22
Mott's French-Can Chocolate.....	20	20
Mott's Navy or Cooking Choc.....	26	26
Mott's Cocoa Nibs.....	30	30
Mott's Cocoa Shells.....	5	5
Mott's Vanilla Chocolate stick.....	22 & 24	22 & 24
Mott's Confec Chocolate.....	22c-40	22c-40
Mott's Sweet Choc. Liquors.....	21c-30	21c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/4, 1 lb. boxes.....	70 75	70 75
Iceland Moss 1/4 lb in 12 lb bxs.....	35	35
Soluble (bulk) 15 & 30 lb bxs.....	18 20	18 20
Soluble (tins) 6 lb and 12 lb.....	20	20
Cocoa Nibs, any quantity.....	30 35	30 35
Cocoa Shells, any quantity.....	05	05
Cocoa Essence.....	per doz 1 40	per doz 1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs.....	30	30
Queen's Dessert, ".....	40	40
Vanilla.....	35	35
Sweet Caracas.....	32	32
Chocolate Powder, 15, 30 lb bxs.....	25	25
Chocolate Sticks, per gross.....	00	00
Pure Caracas (plain) 1/4, 1/2 lbs.....	40	40
Royal Navy (sweet).....	30	30
Confectioners' in 10 lb cakes.....	30	30
Chocolate Creams, in 3 lb bxs.....	30	30
Chocolate Parisien, in 6 lb bxs.....	30	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each.....	40	40
Baker's Vanilla in bxs 12 lbs each.....	52	52
Caracas Sweet bxs 6 lbs each, 12 bxs in case.....	35	35
Eagle, sweet & spiced, bxs 12 lbs each.....	33	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	35	35
Spanish Tablets, 100 in box, 12 bxs in case.....	3 00	3 00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each.....	25	25
Grocers' Style, in cases 24 boxes, 6 lbs each.....	25	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	25	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	25	25
Cocoa—		
Pure Prepared boxes, 12 lbs each.....	40	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	32	32

Cracked, in bxs, 12 lbs., each, 1/4 lb. papers.....	32	32
Cracked, in bags, 6, 10 & 25 lbs each.....	2	2
Cocoa and shells, 12s and 25s.....	30	30

Breakfast Cocoa—

12 bxs 6 & 12 lbs., each, 1/4 lb. tins.....	45	45
12 boxes, 12 lbs., each, 1 lb tins, decorated canisters.....	45	45
Broma—		
12 boxes, 12 lbs., each, 1/4 lb. tins.....	40	40



"Highland Brand" Evaporated Cream, per case..... 25
4 doz. 1 lb tins.

CLOTHES PINS.

5 gross, per box.....	0 75	0 75
4 gross, ".....	0 85	0 85
6 gross, ".....	1 20	1 20

CHAS. BÖCKH & SONS, per box

5 gross, single & 10 box lots.....	0 75	0 80
Star, 4 doz. in package.....	0 85	0 85
" 6 ".....	1 25	1 25
" 4 " cotton bags.....	0 90	0 90

COFFEE.

GREEN c. per lb

Mocha.....	28, 33	28, 33
Old Government Java.....	25, 35	25, 35
Rio.....	18, 20	18, 20
Plantation Ceylon.....	29, 31	29, 31
Porto Rico.....	24, 26	24, 26
Guatemala.....	24, 26	24, 26
Jamaica.....	22, 23	22, 23
Maracaibo.....	24, 26	24, 26

WHOLE OR PART OR PURE GROUND

ELLIS & KEIGHLEY'S

c. per lb

Java.....	33, 37	33, 37
Java and Mocha.....	34, 36	34, 36
Plantation Ceylon.....	29, 31	29, 31
Arabian Mocha.....	28, 30	28, 30
Santos.....	28, 30	28, 30
English Breakfast.....	16, 24	16, 24
Royal Dandelion in 1 lb tins.....	26	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	34	34
Our Own.....	32	32
Jersey.....	30	30
Laguayra.....	28	28
Mocha and Java.....	35	35
Old Government Java.....	30 32 36	30 32 36
Arabian Mocha.....	35	35
Maracaibo.....	30	30
Santos.....	27 28	27 28

ALWAYS ORDER

RECKITT'S BLUE.

JAMS AND JELLIES

We have the biggest stocks of the above in Canada. All guaranteed absolutely pure. Put up in 5 and 10 lb. Tins, 7 lb., 14 lb., and 28 lb. Pails; and in three sizes in Glass. It will pay you to buy pure Jams and Jellies.

The Toronto Biscuit and Confectionery Co.,

Geo. W. Booth,
Henry C. Fortier,
Charles J. Peter.

7 FRONT STREET EAST,
TORONTO.

Telephone 528.

Prices current, continued—

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20 30
Say's Parisien, in 1/4 and 1/2 tins	30

DRUGS AND CHEMICALS.

Alum	lb	\$0 02	\$0 03
Blue Vitriol	0 08	0 07	
Brimstone	0 03	0 03 1/2	
Borax	0 12	0 14	
Camphor	0 65	0 75	
Carbolic Acid	0 30	0 50	
Castor Oil	0 10	0 11	
Cream Tartar	0 28	0 30	
Epsom Salts	0 01 1/2	0 02	
Paris Green	0 16	0 17	
Extract Logwood, bulk	0 13	0 14	
" boxes	0 15	0 17	
Gentian	0 10	0 13	
Glycerine, per lb.	0 17	0 20	
Hellbore	0 16	0 17	
Iodine	5 50	6 00	
Insect Powder	0 30	0 35	
Salpêtre	0 08 1/2	0 09	
Soda Bicarb, per keg	2 50	2 75	
Sol Soda	1 00	1 25	
Madder	0 12 1/2		

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

Steel hoops, painted and grain'd	Per doz.	2 20
Brass hoops, oiled and varnish.		3 25
No 1 tubs		9 50
No 2 "		8 50
No 3 "		7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " " 1 1/2 oz.	1 25
" " " " 2 1/2 oz.	1 75
" " " " 3 1/2 oz.	2 00

(SEELY'S FLAVORING) per doz

Concentrated, 2 oz. full measure	1 75
4 oz. "	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more.

FLUID BEEF.

JOHNSTON'S, MONTREAL

Cases, No. 1, 2 oz tins	per doz	\$2 75	\$3 00
" No. 2, 4 oz tins		4 50	5 00
" No. 3, 8 oz tins		8 00	8 75
" No. 4, 1 lb tins		12 80	14 25
" No. 5, 2 lb tins		25 00	27 00

FRUITS.

FOREIGN.

Currants, Provincial, bbls.	c. per lb	5 1/2
" " " bbls		6
" Filistras, bbls		5 1/2
" " bbls		6 1/2

GRAIN.

Wheat, Fall, No. 2	0 66	0 68 1/2
" Red Winter, No 2	0 66	0 68 1/2
Wheat, Spring, No 2	0 60	0 63
" Man Hard, No 1	0 89	0 90
" " No 2	0 88	0 84
" " No 3	0 73	0 74

Currants, Patras, bbls	5 1/2	
" " " 1/2 bbls.....	6	
" " " cases	7 1/2	
" Vostizzas, cases.....	7 9	
" " " cases	8 1/2	10
" 5-crown Excelsior (cases)	8	8 1/2
" " " case.....	8 1/2	8 3/4
Dates, Persian, boxes,	5	5 1/2
Figs, Elemes, 14oz., per box	11	11 1/2
" 10 lb boxes	11	12
" 30 lb bxs. 7 crown	15	16
Prunes, Bosnia, casks	4	4 1/2
" " cases, new,	6	7 1/2
Raisins, Valencia, offstalk old	2 1/2	4 1/2
Selected	7	7 1/2
Layers	8	8 1/2
Raisins, Sultanias	8	11
" Eleme		
" Malaga:		
London layers.....	2 85	3 25
Loose muscatels.....		
Imperial cabinets	4 00	4 50
Connoisseur clusters ...	5 00	5 25
Extra dessert		
" " qrs.		
Royal clusters.....		
Fancy Vega boxes	4 25	4 50
Black baskets		
" " qrs		
Blue		
Fine Dehesas		
" " qrs.		
Lemons	7 50	8 00
Oranges, Jamaica	8 00	8 25
" Valencias	8	
" Messinas		
" Seedlings.....		
" Navels		

DOMESTIC.

Apples, Dried, per lb.	0 04	0 05
do Evaporated	0 06 1/2	0 07

FISH.

Oysters, per gallon	.....	1 30
" select, per gallon	.....
Pickled " per lb	.....	0 06
Pike	..... do	
White fish	..... do	
Manitoba White fish	do	
Salmon Trout	..... do	0 07
Lake herring	..... p. 100	1 50 2 50
Pickled and Salt Fish :		
Labrador herring, p. bbl	6 00	6 25
Shore herring	.....	5 00
Salmon trout, per 1/2 bbl	5 00	5 50
White Fish, 1/2 bbl	5 50	5 75

Oats, No 2, per 34 lbs	30	31
Barley, No 1, per 48 lbs	49	50
" No 2 extra	43	46
" No 3	38	39
Rye	59	60
Peas	58	60
Corn	56	57

HAY & STRAW.

Hay, Pressed, "on track	....	9 00
Straw Pressed, "	....	6 00 6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 30

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg.. 3 60 3 70

SCREWS: Wood—

Flat head iron 7 1/2 p.c. dis	
Round " " 7 1/2 p.c. dis.	
Flat head brass 7 1/2 p.c. dis	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (35 in and under)	1 35
2nd " (36 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manila	0 11 1/2
Sisal	0 09 1/2
New Zealand	0 08 1/2

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12 1/2 per cent.

HINGES: Heavy T and strap... 0 4 1/2 05
" Screw, hook & strap. 0 3 1/2 04 1/2

WHITE LEAD: Pure Ass'n guarantee

ground in oil.			
25 lb. irons.....	per lb	5½	5½
No. 1	"	...	5
No. 2	"	..	4½
No. 3	"	..	4

TURPENTINE Selected packages, per gal

gal	0 46	
LINSEED OIL per gal, raw	0 57	0 57
Boiled, per gal.....	0 60	0 60
GLUE: Common, per lb....	0 10	0 11

INDURATED FIBRE WARE.

1 pail, 6 qt.	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50

Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Reelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00

Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 55
Jellies, extra fine 1's	2 55

TORONTO BISCUIT & CONFECTIONERY CO

Jams, absolutely pure—apple	\$0 06
Family	0 07
Black and Red currant, Rasp.	
berry, Strawberry, Peach	
and Gooseberry per lb.	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange 0 12

LICORICE.

YOUNG & SMYLLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb.	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity Licorice, 200 sticks	1 45
" 100 "	0 72 1/2
Imitation Calabria, 5 lb bxs	0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... \$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in 1/2 and 1 lb tins	
per lb.	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex Sup. in bulk, per lb	30
Superior in bulk, p. lb	20
Fine, "	15

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in 1/2 lb. tins	0 42
Pure in 1/4 lb. tins	0 44

Prices current, continued.

Prices current, continued.		LEA & PERRIN'S.		per doz	Grand Duke.	6½ 7½	Oswego Corn Starch—for Puddings,
		Worcester Sauce, ½ pta.		\$3 60 \$3 75	Sago	4½ 5½	Custards, etc.—
		" " pinta		6 25 6 50	Tapioca,	5 5½	40-lb boxes, 1 lb packages
		LAZENBY & SONS		Per doz			20-lb " "
NUTS.		per lb			ROOT BEER.		ST. LAWRENCE STARCH CO'S
Almonds, Ivica	13 14		Pickles, all kinds, pinta		3 25		Culinary Starches—
" Tarragona	13 15		" quarts		6 00		St. Lawrence corn starch
" Fornigetta	13 14		Harvey Sauce-genuine—hlf. pta		3 25	Hire's (Liquid) per doz	Durham corn starch
Almonds, Shelled Valencias	28 32		Mushroom Catsup		2 25	\$2 00	
" Jordan	40 45		Anchovy Sauce		3 25		
" Canary	28 30						
Brazil	10 12½		PRODUCE.				Laundry Starches—
Cocoanuts	5 6		DAIRY.				No. 1, White, 4 lb. Cartons
Filberts, Sicily	10½ 11		Butter, creamery, tubs.		\$0 21 \$0 23	Pepper, black, pure.	" " Bbls
Pecans	11 15		" dairy, tubs, choice		0 16 0 20	" fine to superior	" " Kegs
Peanuts, roasted	10 12		" medium		0 14 0 16	" fine to choice	Canada Laundry
" green	9 10		" low grades to com		0 12 0 13	Ginger, Jamaica, pure.	Ivory Gloss, six 6 lb. boxes, slid-
Walnuts, Grenoble	15 15		Butter, pound rolls		0 21 0 23	" African	ing covers
" Bordeaux	10 11		" large rolls		0 14 0 16	Cassia, fine to pure	Ivory Gloss, fancy picture, 1 lb
" Naples, cases	12 13		" store crocks		0 14 0 16	Cloves	packs
" Marbots	12 13		Cheese		0 10½	Allspice, choice to pure	Patent Starch, fancy picture, 1
" Chilis	12 13					Cayenne	lb. cartons
			COUNTRY			Nutmegs	Ivoryine Starch in cases of 40
			Eggs, fresh, per doz		0 15 0 16½	Mace	packages
			" limes			Mixed Spice, choice to pure	\$3 00
			Beans		1 15 1 30	Cream of Tartar, fine to pure	
			Onions, per bbl		1 75 2 25		SUGAR.
			Potatoes, per bag		50 60		c. per lb
			Hops, 1891 crop		0 13 0 15		Granulated
			" 1892		0 16 0 17		Paris Lump, bbls and 100 lb. bxs
			Honey, extracted		0 05 0 07		" " 50 lb. boxes
			" section		0 12 0 14		Extra Ground, bbls
							" less than a bbl
							Powdered, bbls
							" less than a bbl
							Extra bright refined
							Bright Yellow
							Medium
							Brown
							SALT.
							Bbl salt, car lots
							Coarse, car lots, F.O.B.
							" small lots
							Dairy, car lots, F.O.B.
							" small lots
							" quarter-sacks
							Common, fine car lots
							" small lots
							Rock salt, per ton
							Liverpool coarse
							SYRUPS AND MOLASSES.

W. C. A. LAMBE & CO., Commission Merchants, TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

ALL THE FLESH-FORMING



and Strength-Giving elements of PRIME BEEF are supplied by

JOHNSTON'S FLUID BEEF.

It is a valuable Food for the Sick—an invigorating and stimulating beverage.

Nutritious, Palatable and Easily Digested.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

(Others so-called are imitations of our brand.)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING
JOBBERs IN CANADA.

T. KINGSFORD & SON
OSWEGO, N.Y.

You

Will do your Customers a great Kindness by recommending

NEW COLD PROCESS

Ivoryine Starch.

THE MOST PERFECT FOR COLLARS, CUFFS AND SHIRTS.

Prices current, continued—

V.B.	2 1/2	23
E. V. B.	2 1/2	23
E. Superior	2 1/2	23
XX	2 1/2	23
XXX	2 1/2	3
Crown	3	3 1/2

MOLASSES.	Per gal
Trinidad, in puncheons...	0 35 0 37
" bbls	0 38 0 46
" 1/2 bbls	0 40 0 40
New Orleans, in bbls...	0 30 0 52
Porte Rico, hdds.	0 38 0 40
" barrels	0 42 0 44
" 1/2 barrels	0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars...	per lb	5 1/2
Do. 2, 6-16 and 3 lb bars	"	5
Primrose, 4 1/2 lb bars, wax W	"	4 1/2
" 1	"	4 1/2
John A. cake, wax W. per doz	42	
Mayflower, cake,	42	
Gem, 3 lb bars per lb.	3 1/2	
" 13 oz. 1 and 2 lb. bars	3 1/2	
Queen's Laundry, per bar.	5 1/2	
Pride of Kitchen, per box	2 75	
Sunshine, boxes, 100 tablets	6 50	
" 50	3 40	

MORSE'S SOAPS.

Mikado (wrapped)	Per lb	0 04 1/2
Eclipse	"	0 04 1/2
Stanley Bar	"	0 04 1/2
Defiance	"	0 04 1/2
Toronto, 12 oz.	Per doz	0 50
Ruby, 10 oz	"	0 30
Monster, 8 oz.	"	0 24
Detroit, 14 oz	"	0 48
Lily White	"	0 90
Everyday	"	0 80
Queen City, 14 oz.	"	0 72

Mottled in 5 box lots, 100 bars...	Per box	5 00
" 60 bars.	"	3 00
Floater (boxes free)	"	6 50
Electric	"	2 75
Hard Water Electric	"	2 50
Royal Laundry	"	3 25
Octagon	"	4 00

Royal Magnum	Per doz	0 25
" 25 doz per box.	"	0 20
Anchor, Assorted	"	0 10
" Castile	"	0 50
Morse's Assorted	"	0 45
Morse's Roso	"	0 45
" Windsor	"	0 45
" Castile	"	0 45
Bouquet, paper and wood	"	0 80
Prize Magnum, White Castile	"	0 72
" Honey	"	0 72
" Glycerine	"	0 72
" Oatmeal	"	0 72

" Honeysuckle	Per box	0 72
Sweet Briar	"	0 85
Extra Perfume	"	0 55
Old Brown Windsor Squares	"	0 30
White Lavender	"	1 00

White Castile Bars	Per doz	0 85
White Oatmeal	"	0 85
Persian Bouquet, paper	"	2 50
Oriental	"	0 45
Pure Coconut, 3 doz. bxs, wood	"	0 40
Heliotrope paper	"	1 50
Carnation	"	0 60
Rose Bouquet	"	0 60
Cocoa Castile	"	0 40
Arcadian	"	0 45
New Arcadian, per gross	"	4 25
Ocean Bouquet	"	0 45
Barber's Bar, per lb	"	0 25
Pure Bath	"	1 00
Magnolia	"	1 20
Oatmeal	"	0 85

Unscented Glycerine	0 90
Gray Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS	per lb
Gunpowder—	
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, 1/2 chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	5 9

Congou—	
Half Chests, Kaisow, Mon-	
ing, Pakling	12 60
Caddies, Pakling, Kaisow	18 50

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

CEYLON.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	54
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" in 40 lb boxes	51

Bright Smoking Plug Myrtle, T &	
B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 6 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5	
lbs.	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	
16 1/2 lbs.	54
Gem, 3 x 6, 3s. caddies 16 1/2 lbs.	53
St. Lawrence, 2 x 3, 7s. caddies	
about 17 lbs.	51
Banner, 2 x 3, 7s. caddies about	
17 lbs.	48
Sterling, 2 x 3, 7s. caddies about	
17 lbs.	46
Louise, Solace, 12s. caddies about	
16 lbs.	46
Florence, Solace, 12s. caddies	
about 17 lbs.	42
Hawthorne, 8s. butts 23 lbs.	47
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	
4 lbs.	65
Empire, 3 x 6, 4s. spaced 8s. bxs	
4 lbs.	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14 1/2 oz. Spaced 6s.	
Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies	
about 20 1/2 lbs.	50
Currency, 3 x 3, 7s. Rough and	
ready. Caddies about 21 lbs.	49
Kentucky, 1 1/2 x 3, 13s. Caddies	
about 21 lbs.	50
Kentucky, 1 1/2 x 3, 7s. Caddies	
about 21 1/2 lbs.	49

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about	
22 lbs.	47
Morning Star, 12s. Butts about	
22 1/2 lbs.	43 1/2
Montreal Twist, 12s. Caddies	
about 23 lbs.	44
Anchor Twist, 12s. Caddies about	
23 lbs.	42 1/2

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M.
Madre E' Hijo, Lord Landsdown	\$60 00
" Panetelas	60 00
" Bouquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOES.

Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	1 15
Athlete, per lb.	10 50
Hyde Park	

VINEGAR.

A. HAAZ & CO

XX, W. W.	0 20
XXX, W. W.	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	Nr 1	\$1 70
" 3	"	1 90
Pails, 2 hoops, clear	No. 2	1 60
" 3	"	1 80
" 3 painted	"	1 80
Tubs, No. 0	"	9 50
" 1	"	8 00
" 2	"	7 00
" 3	"	6 00
Washboards, Globe	\$1 90	2 00
" Water Witch	"	1 40
" Northern Queen	"	2 25
" Planet	"	1 70
" Waverly	"	1 60
" X X	"	1 50
" X	"	1 30
" Single Crescent	"	1 85
" Double	"	2 75
" Jubilee	"	2 25
" Globe Improved	"	1 90
" Quick and Easy	"	1 80
" World	"	1 75
" Rattler	"	1 30

Matches, 5 case lots, single cases	
Parlor	1 60
Telephone	3 60
Telegraph	3 80
Safety	4 20
French	3 60

Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40

Mops and Handles, comb.	per doz	1 25
Butter tubs	\$1 60	\$3 20
Butter Bowls, crates ast'd		3 60

HOUSEKEEPER'S QUICK WASHING COMPOUND	
Housekeeper's Quick	
Washing per case	
5c pkgs 100 in case	3 50
10c " 60 in case	4 00

FEELER'S WASHING COMPOUND.

per case	
1/2 lb packages, 12 doz in case	\$1 50
1 lb " 6 " "	3 90
1 lb " 3 " "	3 60
5 cts " 100 " "	3 50

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
" 2 doz. 10c. "	1 00

BREADMAKER'S	
per box	
5c packages 36 in box	1 00
2c " 45 in box	0 50



— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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J. E. INSLEY.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

INSLEY & EDWARDS,
Proprietors

THE SANITARIUM BANFF, N.W.T.

Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accommodation for Travelers. Rates, \$2.00 and \$2.50.

R. G. BRETT,
Medical Director

J. HASTIE,
Prop.

- The Alberta Hotel - CALGARY, N.W.T.

Strictly first-class. Headquarters for Commerce is Men. Large sample rooms.

H. A. PERLEY, Prop.

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Newly built, newly furnished,
Four large sample rooms.

WM. CLEVERLY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

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WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop.

FRED. SPRADO, Mgr

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

The Hotel Wilson.

NANAIMO, B. C.

The largest and best Hotel in the city.

JOS. RICHARDS,

Proprietor.

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,

Head Office, 101 1/4 King St. W., Toronto
BRANCH—Tidy's Flower Depot, 164 Yonge St.

THE Oakville Basket Co.,

MANUFACTURERS OF



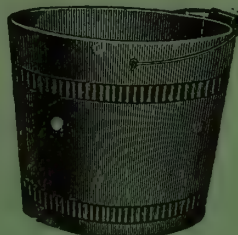
1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodware Dealers.

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

THE RIPANS TABLETS regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blotches on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhea, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Painful Digestion, Pimples, to the Head, Pilexion, Salt Head, Scrofula, Skin Disease, Stomach, Tired Liver, Ulcers, and every other disease that impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tablet after each meal. A continued use of the Ripans Tablets is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross \$2, 1-2 gross \$1.25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O. Box 672, New York.

THE "MOST POPULAR" BLACK LEAD. THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

"CLEANLINESS"
Nixey's
Black NO DUST
Lead

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE
W. G. NIXEY'S
"SILVER MOONLIGHT
PLUMBAGO"
STOVE POLISH.
Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.
Use only for Laundry Purposes, producing the best results.

NIXEY'S
"SOHO
SQUARE" **BLUE**
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass
and Steel Work, &c., &c.
Won't Wear the Blades like
others.
6d. and 1s. Tins.
NIXEY'S
"INVICTA" **KNIFE POLISH.**
OF ALL STOREKEEPERS EVERYWHERE.
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East, Toronto.

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Ask for
GOLDEN FINNAN HADDIES,
SUPERIOR TO ALL OTHER BRANDS.

SOLD BY ALL GROCERS.

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South Wharf, Saint John, N. B.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,

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FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.



DO YOU DEAL IN LAMPS?
IF SO
YOU CAN'T VERY WELL DO WITHOUT

THE PITTSBURGH

It's a Beauty.
It is the cleanest.
It is cheaper than gas and
It gives a better light.

IS THE KING OF LAMPS.

WRITE FOR PRICES.
GOWANS, KENT & CO.,
Sole Wholesale Agents for Canada. Toronto and Winnipeg.



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SELL GUM

HYDE PARK, ATHLETE, PURITAN, DERBY. SWEET SIXTEEN CIGARETTES.

TORONTO SALT WORKS,
128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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32 WEST MARKET ST.,
TORONTO.

FRUIT, PRODUCE AND COMMISSION
MERCHANTS.

We handle Bananas, Oranges, Lemons, Peaches, Pears, Plums, Grapes, Apples, Mellons and all kinds of fruits and vegetables and nuts.

Butter, eggs and general Farm Produce. Orders and consignments solicited.
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FAC SIMILE OF PACKAGE.



Health writes:—"It is a water of absolute purity."
"It is remarkably pleasant to taste."
"It mixes well with Wines, Spirits, and Milk."

JAMES LOBB

Agent for Canada,
30 Wellington St. E., TORONTO

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. VI.

TORONTO, OCTOBER 28, 1892.

No. 44

Manufacturers: by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862
Only Medal Dublin 1865

Only Silver Medal Paris 1875
Grand Gold Medal Moscow 1872 & 78

1878
CROSS OF THE
LEGION OF HONOUR

ASK YOUR
WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.

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MAKE SIMPLY WITH BOILING MILK OR WATER
FOR SALE BY ALL GROCERS.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.



THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

The McKay Milling Co., Ltd.,

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Manufacturers of High Grade Patents, Strong Bakers,
and Family Flours.

OATMEAL — Granulated, Mid Cut, Fine Cut, Flour Cut and Round Cut.

WE MAKE THE CELEBRATED **K-Y-** ROLLED OATS.

London Stoneware Pottery Works.



100 CRATES

Self Sealing London Stone Fruit Jar

Special trade discount till 15th Sept., twenty per cent.

30 Crates 14 oz. Self Sealing Jam Jars. 25
per cent. discount nett till 15th Sept. 3 gross
in crate.

100 CRATES

Dominion Fruit Jar

Discount 10 per cent, till 15th Sept.

Fruit Jars with Corks, Pickle and Preserving
Jars with Stone Covers. Special trade discount till further
notice 10 per cent.



GLASS BROS & CO., - - - **London, Ont.**



We have removed
to our new premises,
No. 146 & 148 Car-
ling St. Call and see
us when in our City.

**GORMAN,
ECKERT
& CO.
LONDON.**

J. S. FRY & SONS

Bristol, England.

Manufacturers of

CHOCOLATE AND COCOA.



No article of consumption has increased so rapidly in sale and use as COCOA and CHOCOLATE, and the last report of the Royal Commissioners states that within the past five years the consumption of COCOA in Great Britain has increased 34 per cent. They further say:—We have no reason to doubt that there is still abundant room for the further advance in the consumption of this wholesome article of food.—(Vide Commissioners' report for 1891-92.

COCOA continues to grow in popularity wherever used. It cannot be classed as a rival to tea and coffee. The latter are stimulating beverages, whilst the former is nutritious and sustaining in its properties.

MESSRS. FRY & SONS are the oldest house in the manufacture of this article, and are also the largest. They have just added a new factory that employs upwards of 300 additional hands, making a total of upwards of 3,000 employees.

IT PAYS TO KEEP THE BEST



DIAMOND CHOCOLATE.



PURE CHOCOLATE.



"GOLD MEDAL," SWEET.

ALL FRY'S GOODS PAY A GOOD MARGIN TO THE RETAILER.

FRY'S Diamond is the best low-priced Chocolate in the Market.

FRY'S Gold Medal Sweet is the best Chocolate at the price.

FRY'S Pure Chocolate is an absolutely pure article---unsweetened.



Is the strongest preparation of Cocoa made, and is absolutely pure, without flavoring matter or any other ingredients.

It is recommended by the highest medical authorities for its marvellous purity, strength and solubility. It is a profitable line to handle.

These goods can be obtained from all leading dealers. Samples will be gladly furnished together with prices on all varieties, on application to the undersigned.

ARTHUR P. TIPPET & CO.,

Agents for Ontario and N. W.

43 1/2 Wellington St. East, TORONTO.

THE E. B. EDDY CO'S

MATCHES

Indurated Fibre Ware,
Woodenware,

Washboards,

TEA, TOILET, TISSUE

and WRAPPING PAPERS,

Are sold by all Wholesale and Retail Dealers in Canada,

Are recommended by all Users, and

Are fully guaranteed by the Makers.

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Montreal Branch: 318 St. James St.

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HULL, - CANADA.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, OCTOBER 28, 1892.

No. 44

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

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AND
TRADE JOURNAL PUBLISHERS.

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R. Hargreaves, Manager.

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The prices at which this year's crop of blue fruit comes on the market would indicate that the growers of Malaga are not making much headway in repairing the ruin the phylloxera wrought in their vineyards several years ago. The market has strengthened materially since the opening, an advice to hand on Monday reporting it excited, owing to an unexpected shortage which chiefly affects the finer grades. Canadian orders have all been filled, however, and the bulk of the shipments for this market are on the Escalona, which is due at Montreal in a few days. The price is likely to rule generally higher than it did last year, though this is contrary to the expected course of development, as an increase in the crop is looked for every year. The yield used to be three or four times what it is now, but was brought down enormously by the phylloxera which threatened the extinction of the vine. For the past six years the work of recovery has been going on, but each year finds it little farther forward. The young vines are now bearing, and it is probable that next year's crop will more fully answer to the expectations. The young vines

are healthy and appear to withstand the phylloxera. The grafting of Malaga cuttings on American roots is said to be a successful means of ensuring the vine against the disease.

* * *

The "nerve" of some merchants has been sorely tried this summer by the sugar trade. The wholesalers who bought large quantities at high prices in March in anticipation of higher ones in July had to wait until September for the turn of the tide, but they stayed manfully with their competitors, and now and then forced the pace a little. But there came a time when the people who had sugar bought were better off than those who had to buy it; and then it was expected that there would be a pause for profits.

Sweeter than profits, however, was the satisfaction of dosing the other fellows with their own medicine. Profits were as little regarded in the summer's trade as horse flesh was in the long cavalry ride in which Austrian and German troopers vied with each other to make the shortest time. The wholesalers who bought sugar at low prices always made business lively for those who did not. The retailers too rarely followed a wiser course. Many a grocer sold sugar at prices that did not repay him the mere money outlay, much less interest or profit. Some did so from a mistaken and foolish belief in "nerve," which they consider a requisite of modern business. To stand up and cheerfully shovel out sugar at losing prices is now and then a matter of choice between two evils, the other evil being the loss of trade. In certain circumstances loss on sugar is the lesser evil, and then a man has to face it with the best grace he can. But where traders resort to it out of pure waywardness, with the idea of doing a sensational trade, it is a most irrational course. There is an ignorant notion prevalent among people who have no clearly defined idea of

mercantile matters that this is "business." It is "business" in the sugar trade, it seems, and it would appear that grocers are coming to accept it as an article of faith that sugar must not be sold at a profit. It is possible that some dealers would be dissatisfied with a salesman who should do a fair and profitable trade in everything, sugar included, and sell sugar at a paying price. They most likely would reason that, if a comfortable business could be done upon a basis of a profitable sugar trade, it could be immensely developed if sugar profits were discarded. It would be a shackle on the talents of some merchants, if the circumstances permitted they were required, to sell sugar at a profit or cost. They would be in dread of failure.

* * *

It is possible to make money in the retail grocery trade. There are grocers who demonstrate this at the end of every year, by the figures of their annual balance sheet. Their success controverts the hopeless plaint that there is no money to be made in the retail grocery trade. There is one method of proof often invoked by those who hold this latter view. They put side by side the number of those who fail and the number of those who become wealthy, and of course the latter is insignificant beside the former. But the same test would prove that every mercantile calling was a non-paying one. It is said that 95 per cent. of the men who go into business fail at some stage in their career, but 95 failures against 5 successes do not prove that there is no money to be made in trade. They do prove that the secret of making money is not shared by all at the outset of their career, and that it is hard to acquire without a lesson or two from failure. They show that business is not the easy matter that it seems and that so many traders go on taking it to be. Of course it is not easy to make money; it is not

easy even to remain solvent. The very common practice of the methods which lead to failure is not only directly productive of insolvency but indirectly as well. The conscientious and conservative trader has many times more trouble in keeping his business clear of consequences of rivals' actions than of consequences of his own. The effects of recklessness are farther reaching than the effects of care. The grocers who make money require to be not merely well versed in their knowledge of goods, but they must clearly recognize the conditions that trade is now done under. Prices are cut on many lines, cost prices are variable from time to time, goods are sold by wholesalers on short time, the credit system is dangerous, the expenses of doing business are greater than they ever were. The country merchant must make his produce pay him a good profit if he is to accept it as an equivalent for cash, all must study the tea trade to make it pay them a profit on itself and one on sugar, discounts must be secured, credit must be sparingly and discriminately given, bookkeeping must be faultless, collection infallible, prices maintained on proprietary lines, buying done with all the shrewdness a man can command. The care and display of stock, personal attention to customers and manifold matters of detail are all of importance as factors in the increase of capital that is employed in the retail grocery trade. The problem of how to make it pay is one that should never be absent from the mind. The people who lead an easy thoughtless life during the intervals when demands for payment are not disturbing them, cannot expect to succeed. You are not behind the counter any single moment for mere gossip or any other idle entertainment. If you do gossip, it is in pursuance of one predominating purpose always present to the view of the earnest trader, and that is to make it pay you. A merchant who is constantly turning over the problems of his business in his mind and constantly working out their solutions is a hard man to drive out of business.

* * *

Several of the busiest retail grocers in Toronto believe in and practise early closing at this time of year. Some of them turn the key in the door at seven o'clock, others at eight. They comprise many who were unconvinced by the arguments in favor of early closing in summer, and who met those arguments by citing the solid returns of their own fruit business between the hours of

eight and 10 p.m. Of course the fruit business is a factor on the side of late summer hours that it is hard to get over. The view taken by those who adopt an early closing hour at this season is, that the evenings are too cool for the perambulations of the citizens, whose saunterings in the warm evenings brought so much chance trade. People are enjoying the comforts of their homes or are taking part in some of the evening gatherings that are numerous now. Hence, the amount of shopping done after dark is small. The places of amusement are open, evening classes of various sorts are starting and the inside entertainments generally are now in their season. Salesmen, saleswomen and office hands might as well have a chance to benefit by these opportunities for relaxation and improvement of the mind.

THE FRACTION IN PRICES.

A score of years ago, anybody who knew enough about whole numbers to add, subtract, multiply and divide them could do all the reckoning called for in a retail store. Fractions seldom disturbed his peace of mind, unless in relation to the pound or other unit of weight or measure, and then generally only halves and quarters were involved. Occasionally, when butter would be 13c a pound a farmer's wife would have 8 lbs. 13 oz., or some equally inconvenient weight, and then the odd ounces would be allowed for in a rough way if the buyer happened not to know how to manipulate fractions. But prices were mostly all integral. Even the whole numbers which expressed the prices were apparently chosen with a view to the convenience of the reckoner. Prices were given in numbers ending in 5 or 0 very usually. But all this has changed. Odd numbers, prime numbers that will not factor, numbers with fractions now have to be faced. But the trader does not always bother with these fractions. If granulated sugar costs him $4\frac{3}{4}$ c. laid down in his store, and he calculates on making $\frac{1}{4}$ c. per lb. profit, he should sell at $4\frac{3}{4}$ c. per lb. or about $20\frac{1}{4}$ lbs. for a dollar. But he wants an unbroken number to express a dollar's worth and would like one to express a half dollar's worth, so he says 22 lbs. for a dollar and 11 lbs. for a half dollar. Thus he sells at a shade below his buying price. However he quotes he is forced to calculate in fractions, as these now play a large part in the wholesale prices, the shrinkage in prices consequent upon increased production, greatly cheapened cost of transit and intense selling competition having brought the fraction into great use. Years ago wholesale prices used to fluctuate in degrees of 1 or 2 or even 5 cents, whereas a change of a sixteenth of a cent makes as much difference now in trade as several units did in those times. But to

avoid the fraction the grocer will adopt a price that divides his fair margin with the customer. An article that cost him nearly 5c per lb. he will sell at 5c rather than say $5\frac{1}{4}$ c. The prices of to-day may be compared with those of a generation ago in the same way as many a man of to-day may be compared with the man he was then. They were like well-filled out plump figures then; they are like attenuated forms now, on which the drawn skin shows the rough angles of the bony framework. They are worn as close to the intrinsic cost as it is possible to get. The retailer should give more attention to fractions and make up his prices on a margin that he knows the width of. Prices must be low, but let them not be shrivelled up to satisfy anybody's liking for simple integers, though they may be inflated for that purpose.

So fine are the distinctions drawn in quotations upon some classes of goods that decimal fractions have to be used instead of vulgar fractions. It is a pity they were not more commonly used. They are as easily handled as whole numbers, as in form they are simply an extension of our system quotation past the units' place, a system which is not bounded downwards any more than it is upwards. Hence decimal fractions can be operated up as whole numbers can.

THE PATRONS AT HUNTINGTON.

The Enterprise of Huntingdon, Que., gives a report of a meeting of the Patrons of Industry in that town on the 15th inst., and we make a few extracts from it.

In his speech Mr. Mallory, the Grand President of the order had this to say about salt:—The entire salt output of Canada was controlled by three men. These men were enabled to keep up the price of salt by gauging the supply. Only enough salt was put on the market at one time to keep up an active demand, and prices were never allowed to come down. The Patrons, at a meeting of the Grand Association, extended negotiations to one of the three men to come out of the combine, and they would agree to take a certain quantity of salt. Many vexatious delays and hindrances were put in the way by the other members of the combine, who even went so far as to have the County Judge issue an injunction restraining the members with whom they were negotiating from supplying the Patrons of Industry with their salt. This injunction expires on the 31st December, and the speaker said that it gave him pleasure to inform the Patrons present that they would receive their salt about January 1st, at half the price they would otherwise pay. According to the agreement made the Patrons will be furnished with from 500,000 to 1,000,000 barrels of salt at a stated price.

Mr. Mallory was followed by G. W. Stephens, M.L.A., who thought that it was a mistake for the Patrons to interfere with

traders. He thought that the latter class had enough competition already amongst themselves to keep prices down. He did not believe in farmers going into trading themselves, for just so sure as a man goes into anything he knows nothing about, just so sure would he come out with an immense quantity of experience. Speaking of the cash system, he said that a long credit system was bad. If people would only pay cash for what they got, everything would be cheapened. He pointed to the Dominion Cotton Co., as an instance of the evils of a combine, and explained how this company watered their stock so as to create the impression that they were making more than six per cent dividends. Farmers should take an active and intelligent interest in the affairs of the country.

Mr. Scriver, M. P., was the next speaker. He said that if the farmers are oppressed it is largely their own fault. Mr. Mallory had remarked that farmers preferred to be represented by one of themselves. If there was any rock on which the association might split it was in arraying one class against another. It was not men of any particular class that were wanted, but honest men, who would give them an honest administration of affairs. He did not think that the profits of the storekeepers nowadays were unreasonable. He did not think they could point to any one around here who has made a fortune at retailing merchandise. Speaking of his own personal experience a man would not get rich very fast.

THE POSITION OF TEA.

The strong advance in prices of tea which we have been experiencing lately, differs from the occasional excitement of past seasons, in that the position looks certainly favorable to a steady market. Therefore, without anticipating any very wild operations among tea speculators, the general impression seems to be that tea at the prices at which it has been bought is a fairly safe investment. In China the Pingsuey men, as already noted in these columns, have determined on a reduction in the production to 135,000 half chests against 160,000 half chests last year. This is certain to ensure speculation across the line. In Japan there is no accumulation despite the heavy shipments of the past season, and stocks are not any larger than they were this time last year, while advices with regard to the last crop state that it was 2,000,000 lbs. short and that all there is coming forward is now afloat. With regard to Indian and Ceylon teas, advices from London are that the market has held strong for several weeks. They put the total available supply for Great Britain from India at about 107,000,000 lbs. If this is so, brokers consider that it is not more than will be actually wanted. The statistical position of Ceylon stock also, according to British advices, appears even

stronger, as the total import into Great Britain is not estimated at more than 70,000,000 lbs., while the consumption of the tea by the English market is placed at 78,000,000 lbs. a year. On the whole the position seems to favor firmness, and it looks more and more as if prices were going, if anything a little higher. Lower grades of India and Ceylons have been worked up 1d. to 1½d., and Pekoe Souchong cannot be bought now under 6d. per lb. Java and green teas also point upwards, the crop news on the latter being unfavorable. Prices in consequence are firm at full values. It would seem therefore as if those buyers who got the low grade goods at the recent auction sale in Montreal at such low values, owing to the absence of competition, have made a good thing of it.

THE DECLINE IN SUGAR.

This staple and its phases has been an interesting study recently, furnishing for the nonce an apt illustration of how sympathetically the markets of the world act with one another at times. No sooner was there an interruption to the supply of beet stock across the lines and attention devoted to cane for supplies, than the beneficial influence was felt by Canadian refiners. Naturally, with no supplies of beet in prospect, prices hardened under the increased call for cane stock, and our refiners had a chance to send a considerable quantity of sugar across the lines, as everyone knows. This steadied the Canadian market in the face of a quiet domestic trade, but now the position of affairs is altered. Supplies of beet recommenced at New York and United States refiners reduced their prices to meet foreign competition, notably Canadian. This shuts the latter out of the market across the lines, and as the domestic market is dull and heavy, the decline of a fortnight ago was inevitable.

In fact, prices seem likely to tend lower. The American Sugar Trust by its recent course seems determined to keep its own field to itself, and should our refiners meet its move by a further reduction, would probably cut prices still lower. The possibilities of the domestic trade, therefore, is all that remains to our refiners. If jobbers are to be believed, they are well supplied ahead, and this is a natural assumption, as the movement of sugar from first hands has been pretty steady during the fall. There is no urgent necessity therefore of providing for fresh supplies at the moment, unless some inducement is offered, and as buyers hold the view that the present easiness will be of some duration, they are not likely to be urgent for some time to come. As a matter of fact, there is no reason why they should, for if jobbers are selling at first cost, or within a small fraction of it, which we know to be the case, there must be some very good reason for it. Briefly, the weak feeling is undoubted, and it will not be surprising if we see still lower prices, unless some radical change occurs on outside markets calculated to effect a recovery. This is a remote possibility and hardly worthy of consideration.

There is nothing in the position of the raw sugar market to warrant any apprehension on the part of buyers.

In New York importers are endeavoring to sustain prices on cane, but there is nothing very special in the position, while receipts of beet stock have been very free recently. There is a prospect, however, that Southern States cane will be hurried forward more rapidly this year than usual, while reports from some sections say the crop is unusually large. New sugar was marketed in New Orleans on the 1st of October this year, being a couple of weeks earlier than the regular date for that event. It is understood also that every arrangement is being made by the government to facilitate the marketing of the crop by hurrying the weighing and inspection of the sugar. With regard to the crop itself in Louisiana, the Picayune, of New Orleans, says that all reports warrant the belief that the crop will be unusually large. Some sanguine planters and sugar men go so far as to predict that this season's yield will not only exceed all crops since the War, but also go ahead of the best ante-bellum records.

LOSSES ON APPLE SHIPMENTS.

As the season advances the prospects for those speculators who went in early and paid extreme figures for apples in the country do not improve. In fact, allowing for all the conditions, some of the figures paid seem ridiculous in the extreme, comparing the present season with previous ones. The Canadian crop this year, both of fall and winter apples, was an exceptionally good one, and in addition to this, advices from the apple producing countries on the continent of Europe indicate that they would send the average quantity of stock to the English market. It is true the English growth itself was short, but the deficiency was more than made up by the excess in supplies elsewhere. Last year no such condition of affairs prevailed, and the first cost of apples in Canada only averaged from \$1 to \$1.25 per barrel. This year, on the contrary, they were fully 25c. to 75c. higher for the first cost of the fruit at the orchard. In a word, fruit in Montreal ready for shipment costs to-day from \$2.25 to \$2.50 per barrel, against \$1.75 to \$2 last year, and this increase does not include any margin of profit for a turnover. On this basis operators stand to lose a tidy little sum, unless prices in Great Britain improve materially. Some of the shipments of early fall apples which have gone forward mean big losses to some people, one dealer estimating that from \$100,000 to \$125,000 must have been dropped in the aggregate on some shipments. Little of this comes out of the pockets of Montreal shippers, who would have nothing to do with apples at the exorbitantly high values. They preferred to allow the speculators in the country to drop their money. Latterly it is worthy of remark that growers are disposed to talk more reasonably than a month ago, and this is taken as an indication that the people in the country who have been boasting up prices have got tired of the game, the inference being that they found it unprofitable. The shipments from Montreal also have been remarkably heavy, ranging all the way from 10,000 to 25,000 barrels per week since the apple shipment season opened, and they keep on.

ON BOTH SIDES OF THE COUNTER.

FOR WANT OF A NAIL THE SHOE WAS LOST,
ETC.

A grocer ordered some hams to be sent up in the morning, that being the usual time for the driver to deliver his goods in that direction. But this day the driver was slow and did not arrive until about 5 o'clock in the evening. The following is the consequence: That grocer had an order waiting the arrival of the hams, but could not send them until they came from the packer's. As it was a long distance to send, he wished to make one trip do, and he refrained from sending the other goods of his customer's order without the hams for fear of offending her. A servant came down twice to see why the goods did not come up. The grocer made the excuse that he was waiting for the hams. She said they needed the hams in the worst way, as there were some strangers invited to spend the afternoon and stay for tea, and she suggested that he had better send the rest of the things and the ham afterwards. This he did. He received the hams about 5 o'clock. He sent one up but it was returned, as it did not get there in time to be cooked. The story falls into the form of that about the House that Jack Built. The packer's delivery was long behind time, consequently the grocer's was, the people had waited all day for the ham and at last were disappointed; the driver had two very long trips, one trip for nothing; the people, who were good customers were disgusted, and withdrew their account: the grocer lost the customer and all the customer's friends, because they could not depend on getting their goods when they wanted them; the grocer buys his ham and bacon after this from another packer.

FOR A FRIEND IN NEED.

How would it do to let part of the surplus fund of the Grocers' Association go to help some poor but really deserving grocer when in need? Timely assistance might often be rendered when sickness, fire or other misfortune had reduced a fellow-member to a condition of destitution.

HELLO, CENTRL !

SCENE I.—Grocerystore.—Grocer wipes perspiration from his brow.

Grocer's Wife.—Well, did she give you a big order?

Grocer.—No, it's enough to make any one sick. I've been all that way, about ~~and~~ miles, only to be told that she could not think of a single thing she needed to-day.

[Telephone Bell rings. Grocer's wife answers.]

Grocer's Wife.—Hello !

Customer.—Hello, is that Mr. R?

Grocer's Wife.—No, it's Mrs. R.

Customer.—Mr R. was up this morning and I could not think of a single thing I wanted, but on looking over I find I need a pound of rice and a pound of sugar. Would

you please send it up at once, as my cook is waiting for it?

Grocer's Wife.—All right ma'm. Is there anything else?

Customer.—No, not to-day.

Grocer's Wife.—All right ma'm.

Grocer.—Who is that?

Grocer's Wife.—The woman you called upon an hour ago.

Grocer.—I just expected as much. Now I supposed I'll have to drive all that way for one cent profit.

SCENE 2.—Same store 2 o'clock in afternoon; Bell rings. The grocer has returned from delivering.

Grocer.—Hello.

Customer.—Is that Mr. R.

Grocer.—Yes.

Customer.—I forgot to order 5c. worth of mixed spice, when you were up. Would you please send it up at once.

Grocer to himself.—I would like to send you to Jericho.

LOSS AND GAIN.

Lady Customer.—How much are your readers?

Shopkeeper.—They are 15c.

Lady Customer.—Oh, E. sells them at 10c. I guess I'll go down and get them there.

Shopkeeper.—All right, ma'm. I can't sell them at that price.

She takes the boy with her, pays 5c. car fare for herself and 3c. for the boy, 8c. there and 8c. back, that is 16c., to get 5c. ahead of her grocer and 11c. ahead of herself.

BEWARE.

Some employees' mode of operation in trying to bring others down to their own level is this: they try by their suave manner to make friends of the other employees, especially those who have any power, lead them on into some mischief, get them to do something wrong so that they cannot squeal on them when they do anything that is not right. When the better man yields to this cunningly devised scheme he is in the grip of the devil. Beware, young men, when the tempter asks you in his friendly way to partake with him in some idle or vicious pleasure. Shrink from him as if he were a viper. Which he is.

A NEW VARIETY OF TEA.

The tea that is always drunk in novels—orange pekoe—is a tea perfumed by laying orange flowers among the tender young leaf buds, but not produced in nearly sufficient quantities for the demands made upon it by the lady novelists. A new perfumed tea, however, is being introduced. It is called Fayham tea, and is expected to soon have the vogue in literature of orange pekoe. It is even more valuable in life, because it is described as agreeable cold or hot, and can be used to flavor custards and ices, while in punch its own aroma is even more fragrantly distilled by the other ingredient. Fayham tea, it seems, is made of the flat-dried leaves of a white orchid that grows as a parasite in

the forests of Mauritius. Its botanical name is *Angræcum fragrans*. The plant has long been known, but only recently orchid tea has been introduced in Paris, where it has since become an article of commerce. But it is not only as a tea that this parasite is making itself a reputation. Cigars have also been made of the leaves, and the vanilla-like odor they emit is described as worthy the end of the century. The orchid of all plants has been hitherto regarded as the most purely ornamental, as it not even supports itself. The discovery of a variety that rivals both tea and tobacco on their own grounds is regarded of economic importance, and the probability is that the orchid, which belongs to the very highest botanical circles, will yet be cultivated and numbered with the crops. —N. Y. Sun.

JAMAICA COCOANUTS.

On the island of Jamaica are found several varieties of cocoanuts. They are distinguished by shape and size and the thickness of the husk and the flesh part of meat. The Curacao is a very large nut, with thick husk and meat. The Maiden variety is very small and grows in large bunches, and while the Curaco seldom has more than six or seven nuts to the bunch, there was recently exhibited a bunch which contained thirty-nine nuts of the Maiden variety. The Curaca produces the largest amount of oil, usually averaging twelve quarts to 100 nuts, more than any other variety. In sprouting the cocoanut, the flattest of its three sides should be laid on the ground, and should be so inclined that the water, or milk, will flow towards the eyes. The uppermost ridge should be chipped to allow the moisture to penetrate, causing the eyes to grow more quickly. The earlier the nuts are transplanted after sprouting (the season being favorable) the stronger will be the plant. The beginning of the October season is the best time to transplant. In laying out a plantation the land should be thoroughly cleared, as the young plant requires no shade.

It has been found best, by experience, not to cut the branches or to trouble the tree in any way in its growth. A plantation usually will commence to bear in seven years, and be in full bearing in ten years. Generally the nuts are permitted to fall to the ground, and are gathered every day or two and taken to the storehouse. The greater part of the nuts shipped from Jamaica go to America and Canada, although a considerable quantity go to England and the Continent. In shipping to the first-named countries all the nuts are husked, while they are sent to Europe in the husks. The average price realized by the producer is 2 cents per nut. Some growers, instead of shipping the nuts, prefer to extract the oil, which is done by a very simple process. After being husked the nuts are broken up and pieces laid near a fire until the meat will come away from the shell. Then the meat is washed, the thin black skin that lies between it and the shell not being removed. After being washed the meat is grated, placed in a vat, boiling water poured over it, and the whole strained. When the water cools the oil floats on the top and is skimmed off and cooled and is ready for shipment. The oil sells for 12 cents per pint bottle. It is now proposed to introduce into Jamaica the manufacture of cocoanut butter.—American Grocer.

HILLWATTEE.

“Reasons why merchants should handle above brand of tea”: It pays, it pleases, it never varies, is clean, sound, unadulterated, and free from taints.

GOODS JUST IN STORE.

Labradore Herrings,
Lochfyne Herrings,
Half Barrels Mackerel,
Kitts Mackerel,
Mackerel in Tomato Sauce,
Sportsman Key Sardines,
Kippered Herrings.

Malaga Raisins,
Erbetti Figs,
Excelsior Vostizza Currants,
Highland Evaporated Cream,
California Apricots,
California Nectarines,
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MALLAWALLA PURE INDIAN TEA—in ½ lb. and 1 lb. tin foil packages.

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GILLARD'S SPECIALTIES:—High Class, English made NEW PICKLES and NEW SAUCE. Nottabad and United Service Sauces.

Old Mill Tomatoes, hand packed—best in Canada—to be had only of us. All live grocers should try them.

TEAS:—Our Tea Department is now complete in all grades. Special values in New Season's Japans.

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Ram Lal's Pure Indian Package Tea,
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“MONSOON” PURE INDIAN TEA. Always reliable, never changes. In cases of 60 1-lb. caddies, or 120 halves.

WE HAVE JUST RECEIVED NUMEROUS LINES OF INDIAN AND CEYLON TEAS, IN CHESTS AND HALF CHESTS.

STANDARD BLENDED TEAS.

OUR BLENDING DEPARTMENT IS NOW OPEN, UNIFORMITY CAN BE RELIED ON. WE HAVE THE FIRST CHOICE OF THE MARKET AND THE BEST ESTATES AT OUR DISPOSAL, AND GUARANTEE EXCELLENT VALUE. WRITE FOR PARTICULARS.

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Is universally admitted to be the finest and most enjoyable Pickle in the World.

Batty & Co.'s JAMS, JELLIES, & MARMALADES

Are prepared of Ripe, Sound Fruits only and Refined Sugar.

THEIR CALF'S FOOT JELLIES

Are unsurpassed for quality and flavor.

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New Currants, Figs, Eleme Layers, and Natural.

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OUR STOCK IN THIS DEPARTMENT IS NOW COMPLETE.

IT WILL PAY YOU TO CALL WHEN IN THE CITY.

M. MASURET & CO.,

Wholesale Grocers,
and Fancy Goods,

LONDON.

TAKE TIME.

Every day you hear some business man or merchant complaining that he gets no time for doing thus and so. It is a very convenient excuse for negligence or lack of a proper system of working. The fact is there is a time for everything under the sun, if people will only take it, by seizing time by the forelocks as they should. A man has no business to work at anything that he has not ample time for doing, and doing well. If a business man gets insufficient time to attend properly to all the details of his business, there is something radically wrong with his system, or in the running gears of his establishment that should be righted at once. He lacks sufficient help in some department, or is practising false economy, or else wasting time somewhere.

Some people foolishly fancy that they get no time for any rest or recreation, they do not ever find time to eat or sleep properly, but get so wound up in their business that they fly around like a buzz saw and those nervous, restless mortals are never still. They are a sort of animated perpetual motion machines. There seems to be no happy medium; people either wear out or rust out, and one way of giving out is as bad as the other.

There is a vast difference between the systematic, methodical, regular, steady-going business man, and the one who flies around

until he flies off the handle, and never gets time to properly oil up. These are they who fill our lunatic asylums, or plod around as poor nervous dyspeptics and drop into an early grave, because they never got time to attend to nature's laws. Old father Time reaps them in with his keen edged scythe and they are harvested before they are ripe. They have to take time to die and it is only then that they get their long neglected rest. The wise man of Holy writ said: "There is a time for all things, a time for rejoicing and a time to mourn."

The true business man ever finds time too precious to waste in frivolous things, but he has always time for a pleasant word for those around him. He works like clock work, and takes time to get wound before he runs down. He keeps his hands busy as well. He never wastes time in long stories and useless talk argument. He works easily and smoothly because he is systematic. He finds time to eat his food with a relish, to sleep and rest, to get acquainted with his wife and play with his babies. He never says, "I had no time to attend to that little matter," because he is punctual to the stroke. He is like a time piece well regulated. If he does go on tick he is punctual to the hour. He strikes—"while the iron is hot." His keeps all his appointments and engagements to the letter, and those with whom he deals know that they can trust and depend upon him. He is a good time piece, and all men look up to him with confidence

that they will never be too late for the train.

It is not steady work that kills. It is nervous, fretful worry. It is letting your clock get too fast or too slow. It is getting out of plumb with the world. My friend, if you are a business man, keep your works clean, well regulated, and balanced. Mark time as you go, and do not get wound up too tight or fly off your balance, until the main-spring of life has worn out by time's unceasing stroke, the wheels have ceased to revolve and the clock has struck, "never to go again," until it is prepared by the great Creator.—Detroit Herald of Commerce.

The Vancouver Clerks' Association held their first annual ball in the Market hall Wednesday evening, the 19th inst.

"Happy Thought"

IS BOUND TO WIN

Merchants that appreciate despatch, neatness, permanency and exactness will use nothing but our new "Happy Thought" Counter Check Book.

No Carbon Paper required. Every page copies to the very edge and nothing to do but use your pencil upon the bill. Surely the invention is a "Happy Thought."

Every Merchant is made happy, contented and safe when they use "Happy Thought." Made in all sizes and shapes of Carter and Grip Books.

Send for samples of "Happy Thought" and Store and Office Supply price list, etc.

J. K. CRANSTON,
GALT, ONT.

Agent for Carter and Grip Counter Check Books as well.
SP Mention this Paper.

J. F. EBY.

HUGH BLAIN.

ALL LIVE MERCHANTS

"Royal Arms"

CHEESE

(Double Cream.)

2 lb. Jars.

The finest cheese
in Canada.

"Sensible"

CAN OPENER

Boxes 1 doz.

The Simplest,
Cheapest and Best
on the market.

FRIED SMELTS

Deliciously put up
in Tins—

Cases 5 dozen

A good Seller.

MOLASSES

Order the

"SAGUA"

BRAND

highest grade of

WEST INDIA

Hhds. Brls. ½ Brls

Read Our Advertisements

IT PAYS THEM

EBY, BLAIN & CO.,

Wholesale Grocers.

TORONTO, ONT.

Window Dressing

Fully explained, or How to Trim Your Windows in "300 Ways." A book of 250 pages, 150 illustrations, adapted to Grocers, General Merchants, and all lines of business. Price, post-paid, \$1.50.

HARMAN'S WINDOW-DRESSING HAMMER. Nickel-plated, self-riding handle, so it may be carried in pocket. Handle serves as receptacle for pins or tacks. Price, post-paid, 50cts.

CHRISTMAS PAMPHLET.—A descriptive illustrated work. How to arrange your windows for the Holiday Season for all lines of business. Price, post-paid, 75cts. The entire outfit for \$2.25, or separate.

HARRY HARMAN, Window-Dressing Supplies, Room 1204, The Temple, Chicago, Ill.

PURE GOLD

Flavoring Extracts—

ALL THE NATURAL FRUIT FLAVORS,
OF PERFECT PURITY AND GREAT STRENGTH.

VANILLA, LEMON, ORANGE,

AND OTHER FRUITS.

Don't take any other, but insist on
getting

PURE GOLD GOODS

MANUFACTURED BY

The Pure Gold Mfg. Co.

TORONTO.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured
extra-flavored Hams and Bacon.

Compressed Corned Beef.

Ox and Lunch Tongue.

Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

CHAS. SOUTHWELL & Co., LONDON, ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN **CLEAR JELLY MARMALADES**

"Scotch Home Made,"

"Perfection."

"Lemon Jelly Marmalade,"

"Lime Fruit Marmalade,"

Made from

Seville Oranges,

Messina Lemons,

West India Limes.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior
Packet Concentrated Jellies, etc., etc. All goods having
their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION.

WORKS: DOCKHEAD, LONDON, ENGLAND.



DID
IT
EVER

Strike you that you can
save money by buying
direct from us.

We can give you the
best goods at lowest
prices. Send for a
sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

DRY GOODS.

The past week has been a quiet one with the wholesalers in some lines, but general trade is good. In fact it may be said that in all except the heaviest woollen goods the demand has been brisk. Buyers are still cautious and wary, but staple lines are being bought in fairly large parcels.

Holiday novelties are being talked up in all quarters, and dealers are picking up leaders for their holiday trade. Many lines are being shown, but most of the wholesale houses have not yet received their full lines of this class of goods. Ties of all kinds are being pushed just now in contemplation of the usual brisk trade at this season of the year. All kinds of patterns and colors are displayed with a profusion which has never been excelled on this market.

Dress tweeds are not selling so rapidly as before, but the great demand is now on black and navy serges. The old stand-bys have sold well this season in all varieties, and at present stocks are very low. Although wholesalers were prepared for a moderate demand, they did not anticipate so great a reaction in their favor.

Sewing silks are expected to advance in price in a few days; in fact, all kinds of silk goods are held at firm prices at present, and spun silk has already materially advanced in price.

Most of the travellers now on the road report a good sorting trade, but heavy goods are not moving very freely. The present cold snap may work a speedy change in regard to this situation. Most of these are now carrying spring samples, but it is too early yet to gauge the real feeling of the trade with regard to spring goods.

NOTES.

Wyld, Grasett & Darling have placed in stock a fresh shipment of glass cloths in fancy checks ranging through all usual prices. They claim that these goods are of the best quality. In domestic shirtings they are offering some splendid drives. These cottons bought at old prices, and are now being sold at prices equal to the present cost at the mills. They are showing one special line in ladies' underwear at \$9 per dozen, which is taking well; this is a line of natural wool, the sale of which is controlled by them in this city. They are also pushing a nice line of laced kid gloves which were received recently. These are much in demand at present, and they carry a full range. In their furnishing department underwear is moving freely, and there is a strong demand for lined gloves in kids, napa bucks, buckskin, etc.; and also mufflers in fine cashmeres and silks. These latter are shown in fancy designs, such as polka dots, checks and Paisley patterns.

Gordon, McKay & Co. have just secured four thousand pieces of flannel-ettes in checks and stripes. This lot will comprise one hundred different patterns, but only one quality. These goods have been bought at about 20 per cent. below manufacturers' prices, and will be sold at a close margin. They guarantee them first quality and worthy of attention in all respects.

Although cottonades have advanced in price, this firm is offering two special lines of overalls at low prices which are excellent value. They have large quantities of them.

Samson, Kennedy & Co. are opening up a lot of chenille curtains, which comprises a large range both as to pattern, color and quality. In children's and misses' wool caps and hoods they are showing a good range. One of their specialties at present is a line of cornice poles in antique oak, ebony, mahogany and ash, at all prices. For the cheaper class of trade these poles are taking extremely well, and the enquiry for them has been increasing, notwithstanding the short time they have been on the market. The poles are fitted up with wooden rings and brackets. They are also doing a good trade in brass pole trimmings. In seal-ettes and mantle cloths their range is extensive at present, having been kept so by repeats, notwithstanding the strong enquiry for them and the numerous and bulky orders executed. They have a low line of all-wool henriettes which they are running on at present. A shipment of black and colored velveteens has just passed the Customs and will soon be placed in stock.

John Macdonald & Co. have opened up another shipment of ladies' and children's fine ribbed wool hose. They are the balance of a manufacturer's stock, secured at a low figure, and early purchasers will get the benefit. Odds and ends of dress goods are now being offered at clearing prices, and are being rapidly picked up. Their lines of dress goods have been good sellers this season, and consequently odd and broken lines are valuable. A manufacturer's stock of braces, comprising over 2,000 dozens, has just been opened up. This shipment contains 23 different styles, and are placed on sale so as to be cleared rapidly at about one-third less than usual prices. They have also just passed into stock three cases containing eleven hundred dozen of manufacturer's job handkerchiefs. A case of ladies' portmonnaies have just been received in ten different numbers. They have refilled their stock of yarns by repeats in Saxony wools, fingering and domestic yarns. Eight different numbers of new style American corsets are being shown. They are extra good value, and with Thompson's English glove-fitting corsets, and the best domestic makes, their stock presents a very large variety.

THE SHEEP AND THE GOATS.

The best and most effective object lesson on the relative advantages of buying and selling for cash and of trading on the credit system is that happily conceived and practiced by a California grocer. He has arranged two distinct and separated departments. On each side of the store there is kept a complete stock of groceries, the difference being that the goods on one side are sold for cash, while those on the other side are sold "on time." When a customer presents his order he is asked whether he desires to purchase for cash on credit, and is at once brought face to face with the fact that there is a distinction with a very perceptible difference between the two methods.—Commercial Inquirer.

FRESH ARRIVALS

Bevan's Valencia Shelled Almonds.

" Imperial Cabinets.

" Connoisseur Clusters.

Eleme Figs in 10, 20 and 28 lb. boxes.

Natural Figs in 28 lb. boxes.

Evaporated California Apricots.

H. P. ECKARDT & Co.,

WHOLESALE GROCERS, TORONTO.

To the Trade :

GENTLEMEN :—

We have exhausted the twelve tons of Pepper that we had at stock taking last January, and have placed our order for 200 sacks, about 14 tons, of the finest Tillicherry. You will see that we will be able to fill your orders with the finest goods at the lowest prices for some months to come. Asking you for a continuation of your valued patronage. We remain,

Yours,

THE NOW DRIFT CO.,

BRANTFORD

3 lb. SODAS

IN

Red Boxes

Wm. Paterson & Son

BRANTFORD.

Best Value Made.

Ocean Wave

Baking Powder

Sold only in Cans.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

We offer to arrive ex S. S. "Avlona."

Finest Provincial Currants in barrels and half barrels.

Finest Filiatra do in barrels and half barrels.

Finest Vostizza do in half cases.

Valencia Raisins, "Fine Off Stalk."

do do "Four Crown Layers."

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

WHOLESALE GROCERS,

MONTREAL, P.Q.

New fruits, all kinds. Too busy to specify them.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS,

TORONTO.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Wednesday.]

D. Vincent has opened a new store at Novar, and another is being fitted up there by Mr. Cooper.

Porter E. Ronald's china and glassware house, Winnipeg, was badly damaged by fire on Friday night with heavy loss.

Next year is expected to be a fat year on the Fraser River. There appears to be a regularly recurring strong run every fourth year.

The Fisheries Department has issued a warning that it is illegal to catch whitefish or salmon trout in the province of Ontario between the 1st and 30th of November.

The other morning Mr. Gamble, a storekeeper on the Manotick road, jumped off an electric car before it had come to a standstill at the junction of Maria and Bank streets, Ottawa. He was thrown on his head and badly injured.

Henry Barber & Co., assignees, have sold the estate of Ruby & Hilker, of Port Elgin, for 68 cents to L. A. Hilker. The estate of Henry Hilker, of Underwood, was sold for 65 cents, and the store property for \$1,250 to Amos Hilker. There are \$50,000 assets yet unsold.

Warren Bros. & Boomer have received a copy of a book containing a list of all the tea, indigo, silk, coffee and sugar plantations in India and Ceylon, with their factory marks, etc., and other interesting information relating to the Indian and Ceylon tea trade.

G. Hector Clemes, advertising manager for THE CANADIAN GROCER, is making his headquarters at the Exposition, and is establishing cordial relations and valuable acquaintanceship with members of the Manufacturers' Association, besides making lots of friends socially.—Commercial Enquirer.

THE GROCER extends its most hearty congratulations to A. A. Parks, Williamsford, Ont., and wishes Mr. and Mrs. Parks very many happy and prosperous years of married life. In Mrs. Parks, who is the third daughter of John Stewart Sullivan, he has a most estimable and talented companion.

The estate of Vincent White, of St. John, N.B., provision merchant, was valued at \$100,000 personalty. Deceased leaves the income of \$40,000 to the widow for her lifetime, and a small sum to a sister, \$2,000 to the Home for Aged Females, and \$2,000 to

the Protestant Orphan Asylum. The balance goes to his son, Dr. White, of that city.

A test made at Kingston of the use of black pepsin in milk in order to increase the quantity of butter is pronounced a failure. The quality of the butter was injured.

The other night thieves broke into the store of Mr. Smeath, Burgessville, and carried off a number of pairs of pants, shirts, tobacco, pipes, and a 25-pound sack of flour, together with other small articles, amounting in value to about \$50. The next night, at Globe's corners, the general store of Mr. Bugberry was the object of attack, and goods to the value of \$100 were carried off, as well as a few dollars in cash.

"O & W. Thum Co. are enlarging their works by the addition of a building 75 by 100 ft. and three stories high to accommodate additional machinery. New engine and boiler house and storehouses will also be completed before next spring. O & W. Thum Co. mean to have no trouble next year to supply Tanglefoot in sufficient quantity to meet the requirements of the trade.

Ed. L. Liddicot, grocer, of East London, Ont., was united in marriage Wednesday, the 19th inst., to Miss Alice J. Allen, of the same place. The wedding took place at the residence of the bride's father, 1074 Francis street. The ceremony was performed by the Rev. J. Philp, in the presence of about fifty guests. The presents were numerous and valuable. The happy couple will at once take up housekeeping at 886 Dundas street.

At a meeting of the Council of the Woodstock Board of Trade a letter from Thomas McClay, the contractor, was considered. It contained an offer to put up a 125-bbl. flouring mill on his premises in the East end if the town would exempt said premises and mill from taxation for ten years and give him free water, the mill to be a fine brick and stone structure, and ready for operation before the 1st of January. The members of the board present passed a unanimous resolution in favor of asking the Town Council to grant the terms asked.

Keep a good lookout for the counterfeit United States five-dollar note, which may find its way into Canada one of these days. It is of the 1880 series, and is numbered A 224,455,760. It has the vignette of Jackson and is a very bad imitation. The paper and engraving of the front are bad. The silk threads are imitated by creases in the paper. The reverse side of the note is very good. The counterfeit was discovered by the receiving teller at the Continental National Bank in Baltimore, recently.

It is said that there is a movement on foot to promote an export trade in dead meat from the Canadian North-west territories to China and Japan. Extensive refrigerators are to be established at Vancouver, on the Canadian side of the Pacific, and at Shanghai, Yokohama and Hong Kong on the Asiatic coast, all of these being owned and controlled by the prospective company. I,

is understood that the greater portion of the cattle required will be obtained from the ranches of Alberta, and that the killing will be done at Calgary or at some adjacent point on the Canadian Pacific line.

The Leland House, which is situated in the centre of the business part of the city of Winnipeg, has now accommodation for 150 to 200 guests, and is fitted up with all the latest modern improvements; elevator from basement to top storey; lavatories and bathrooms on every floor; electric light and gas in every room, and is steam-heated thoroughly throughout. The dining-room accommodation and the cuisine is not surpassed by any hotel west of Chicago, and as a commercial house both as regards situation and convenience is one of the best, if not the best in the city. One feature, not often met with in hotels, is its telephone system, which connects the different business portions of the house, nine in number.

A meeting of the clerks of the town of Renfrew, Ont. was held the other evening, to consider if they would take steps to try to induce their employers to continue the early-closing movement—six o'clock, three nights in the week—the year round, instead of for the summer months only. All agreed that they would like to get the concession; but the general store clerks were not quite sure, if they were the bosses themselves, that they would want to close up so promptly any nights in the winter months, when far-off customers get in late in the day, and want to do their shopping at night. It was decided, however, to name a committee to find out the opinion of the senior merchants themselves on the matter, and D. W. Stewart, W. R. Barnard and J. R. Morley were selected.

Ald. Burns, talking over the proposal of the mayor that no ice for any purpose whatever be cut from the bay, said that the change would put about \$100,000 a year into the railway coffers. It costs \$1 per ton to haul ice from Lake Simcoe, and often a carload of fifteen tons is reduced by shrinkage through detention to nine or ten tons. Before the city passes the by-law he thinks something should be done toward securing a reduction of freights. The people he finds favor the change and a great many are willing to pay the extra cost for Lake Simcoe ice. The alderman made rather an original proposal when he said:—"If you will prevent the sewage of the city and byres from draining into Ashbridge's Bay and will restore it to its old clear condition I will give \$20,000 a year for the privilege of cutting 100,000 tons of ice from it." This would go a long way toward paying the interest on a reclamation scheme.



"CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

NEW FRUITS ARRIVED

J. Morand's Off-stalk Valencias. Eleme Figs, 1, 2, 10, 30 lb. boxes.
 " Selected Valencias. Currants, bbls, hf.-brls, and cases.
 " Layer Valencias. Vostizza Currants, cases and hf.-cases.
 Sultana Raisins. Also .

New Canned Goods-- Corn. Maple Leaf Salmon.
 Peas. Horse Shoe Salmon.
 Tomatoes, &c. Express Salmon.

DAVIDSON & HAY,

Wholesale Grocers,

36 YONGE ST.

TORONTO.

EPPS'S COCOA

1/4 lb. packets, 14 lb. boxes secured in tin
 Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S Famous

Boneless Codfish

NEW and GENUINE.
 NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs.,
 20-lbs., and 40-lbs., containing 1 and 2 lb.
 Bricks, also

MUNN'S
Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.
 Delightful thick Codfish Steak.

Orders can be filled at short notice after this.

Stewart, Munn & Co.,
MONTREAL.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.

An excellent food for Infants.

We make only the one quality—**THE BEST.**
 Buy only the **JERSEY BRAND** for all pur-
 poses. Sold by Grocers, Outfitters and others.

MANUFACTURED BY

FORREST CANNING CO'Y,

HALIFAX, N.S.

STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of .
 Wholesale Grocers in the Dominion.



The Housekeeper's Delight!

The Baby's Friend!

No more trouble about perfect milk or cream in any season or place, on land or sea!

Highland Brand Evaporated Cream

Yields an excellent quality of milk if mixed with 3 times its volume of water (hot or cold), or cream if mixed with 2 times its volume of water.

DELICIOUS, WHOLESOME AND CONVENIENT.

FOR SALE BY ALL WHOLESALE GROCERS. PREPARED BY

HELVETIA MILK CONDENSING CO.,
 HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.
 Toronto

L. H. DOBBIN, Montreal,
 Quebec Agents.



TORONTO MARKETS.

TORONTO, Oct. 27, 1892.
GROCERIES.

The state of trade owes little to this week, as scarcely a shadow of change has passed over it since our last report was written. Business is quiet all along the street and nobody claims that it is more than moderately good. Canned goods, which for the last two or three years have been depended on to flush in a strong volume of orders in October, have not benefited trade much this year. Dried fruits particularly Valencia raisins, receive their wonted attention, which is always limited to present wants until a little later in the fall. Tea is rather active but not remarkably so. Sugar is dull and quiet. Retailers are not favored with any unusual demand from agricultural quarters. The farmers are not selling their grain as freely as they might; consequently they are not buying freely, nor are they paying their accounts as retailers would like to see them doing. The wholesalers note this backwardness in the payment of store accounts, and complain that it prevents money getting to them when it should. Renewals are grudgingly given at this time of year, but they have to be conceded now and then.

COFFEE.

The market has lost little if any of its strength. The stocks in hands of holders here were bought when prices were high and will likely be held at current figures until they are run off, no matter how the outside markets act. Another shipment of Rio is on the way. The price here continues at 19½ to 21c. Java is firm at 30 to 40c., the highest

NEW ELEME FIGS,

MAIORI LEMONS,

MALAGA LEMONS,

JAMAICA ORANGES.

SPANISH ONIONS,

JERSEY SWEET POTATOES,

CAPE COD CRANBERRIES.

CLEMES BROS.

Phone 1766.

TORONTO, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

priced being specially choice stock. Mochas quote from 28c. upwards.

DRIED FRUITS.

Valencia raisins, despite the stronger tone of the market last week and the continuance of the new strength then imparted, are still quoted at from 5c. up for off-stalk fruit. The demand is reported good, some houses having been quite busy upon orders for Valencias. The lower grades are in chief request. Selected off-stalk Valencias are 6½c. upwards. Layers are 7½ to 8c. The latest advices from Denia report the market there to be very favorable to sellers. The Malaga crop, according to letters received this week, shows a greater shortage than was expected. The scarcity is most marked in the finer classes of fruit. The bulk of the shipments for this market are aboard the Escalona, which will soon arrive at Montreal. The limited stock in store here is quoted at \$2.85 to \$3.25 for London layers, \$4.25 to \$4.50 for black baskets, connoisseur clusters \$4 to \$4.50, extra deserts \$5 to \$5.25. Sultanas are 7½ to 11c., but have advanced outside, chiefly on account of higher freight. Currants are not in free demand. The quality of some grades appears to be open to exception, though when good prices are paid good fruit is obtained. Patras and Provincials in barrels are 5¼c., in half-barrels 5½c., Filiatras 6c. in barrels, 6¼c. in half-barrels, Votizas in cases 7½c. Figs are unchanged and in fairly good demand at 11c. for 14 oz. and 10 lb. boxes, and 15 to 16c. for 30 lb. boxes of 7-Crowns. Candied peel quotes at 15 to 16c. for lemon, 16 to 18c. for orange and 27 to 30c. for citron. None of the October shipments of figs have yet come to hand. A cable advising a considerable advance in the Sphinx brand is the latest news on this market. Old crop fruit is quoted at 5¼c. upwards.

RICE, SPICES, ETC.

The quiet trade in rice that is now done by wholesalers is unvaried by any new features. Common grades are 3½ to 4c., Japan is 5 to 5½c.

Spices continue in good request at quotations in Prices Current.

SUGAR.

The sugar trade is more easily handled this week than it was even last. Of course so important a staple at so low a price cannot fail to be a large factor in trade at any time, but by comparison with the sales made during late fruit preserving, current business looks very small. Granulated is quoted at 4½ to 4¾c. Yellows are 3¾c. upwards. The Canadian sugar market is dull. Our refiners are able to do but little business now with United States jobbers, as the latter have prices at home that will hardly pay Canadian shippers. And the refiners in this country have a productive capacity that could supply several times the demand that the Canadian trade now yields. They seem to have the raw material bought at favorable prices too. The wholesalers whose sugar was contracted for early in the summer or in spring are now pretty well to the end of deliveries. The features of the Canadian market are nearly altogether of a negative character. Business is not active, prices are not weak, merchants are not heavily stocked. Prices look as if they were in a state of equilibrium that might not be disturbed for a long time. If the equilibrium should be disturbed the balance would tilt to the side of lower prices. Barbados raw sugar is 3¾c. in barrels.

SYRUP AND MOLASSES.

Canadian syrups are plentiful only in the brighter grades. The price begins at about
(Continued on page 16.)

CANNED GOODS.

TORONTO.

The state of prices may cause prolonged hesitation on the part of all trade buyers but it does not cause any cessation in the consumption of canned goods. People will eat these goods no matter what quandary traders may be in. Consequently the jobbing demand for current supply is good, but of course it is a poor substitute for the contract business that used to be one of the most important elements in the fall grocery trade. Lots running as high as 100 cases have been sold occasionally this week, and smaller lots very numerous. The price holds at from 85c. to \$1. The grocers who make it a point to keep the best lines in all classes of merchandise are buying choice brands for present requirements quite freely. In fact the business in these brands is well supported by the general demand. But buyers refuse to anticipate their wants at present prices, preferring to trust to future quotations for the replenishing of supplies. This standing off attitude is as pronounced on the part of jobbers as on that of retailers. Both classes of traders are shy of giving orders for quantities that they do not see an immediate outlet for. The pack everybody believes will be large, and it seems impossible that everybody should be mistaken, but whether they are or not, the prevalence and firmness of the conviction that it will be cannot but have the effect of keeping prices down. Low prices will cause an expansion of trade, even the same prices as ruled last year would probably not have prevented an expansion, as it is believed that canned vegetables have not found out all the nooks and corners of consumption even yet. Fruits are quiet and unchanged. Salmon is scarce on spot, and there is a very limited supply of the Horse Shoe brand in wholesale hands here. The price has gone up. No brand of salmon is now quoted below \$1.50.

The B. C. Commercial Journal says of the salmon market: The situation shows no change since last review. The pack of the northern canneries is gradually being brought down to shipping ports. The market continues strong. Dealers will not quote Sockeye fish for Eastern Canadian market. They report none for sale, and that about every thing will be shipped to the U. K., as previously reported. There is nothing doing in English business as nearly everything packed has already been engaged. Eastern firms are reported to be offering \$5 a case for Sockeye f.o.b. Victoria, but there is none for sale. Cohoes have lately been sold for the Eastern markets from \$4.50 to \$4.75 per case. Some of these are labeled by canners as fall fish, to distinguish them from the standard brands of sockeye fish. The current quotations in England are reported at 23s. ex ship for talls and 27s. for flats.

MONTREAL.

The canned goods market continues quiet and business is not large. Values on canned (B.C.) salmon continue firm at \$1.45 to \$1.50, but in vegetables there is nothing doing.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence regarding purchase or consignments of all Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40 years and have Travellers all over England. Highest References. SP

Every Can Guaranteed.

Every can of "Kent" Tomatoes is guaranteed, filled with Solid, RIPE Tomatoes, from which the excess of water has been drained off. No Swells, no claims for damaged or defaced goods.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LOBSTERS,

Finest brands, Canned Lobsters, tails and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.F. Leonard H. Dobbin, Montreal.

It always pays to BUY THE BEST

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton.

Canned Goods.

We
Pack
Only
the
Best.

Have you goods bearing my name in stock? They are always the same, always reliable.

D. W. DOUGLAS,
St. Johns, P. Q.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Please try them.
His boys eat them.
Prepared by the
Kingsville
Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy
Brand
Tomatoes



BUYERS!

OUR interests are identical. It has paid us to pack a superior quality of Canned Goods. It will pay you to sell them. Our sales for 1892 have doubled 1891.

You may double yours by securing now, while the price is right and stock fresh and complete, a full assortment of our leading lines.

All of which is guaranteed strictly A1.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES: Delhi, Ont., and Niagara on the Lake.

MARKETS.—Continued

2½c. The low grade stock on the market is all United States syrup and quotes from 1¼c. There is not much disposition among jobbers to increase their stock of dark syrups by importing, as some who bought United States syrups would rather they had not.

Molasses has a little better chance to figure in trade at this time of year than it had in summer, but the demand is of insignificant strength here at the best. New Orleans in barrels is 32c. upwards, and there is a grade of West Indian in barrels quoted as low as 30c.

TEAS.

The demand for tea grows. The favorite grades with buyers just now appear to be such as can be had at prices ranging at from 18 to 25c. Japans and Ceylons catch a large part of this trade, and Assams and Indias are not far behind them. A fair movement in the better grades of Young Hyson tea at 30 to 37c. is reported. Low grade Hysons are in demand, but are not freely offered. A big tea trade appears to be done in London. Local jobbers have not yet shown much inclination to pay the last advances that have taken place there.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

A cable from Marseilles reports the crop of Grenoble walnuts damaged by drought.

It is said that there are only 40,000 cases of the northern salmon pack remaining at the canneries.

H. P. Eckardt & Co. have a consignment of North Shore cranberries in barrels. The quality is fine.

A private despatch says that Licht's estimate of the beet crop is 200,000 tons short of the previous estimate.

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality. 52.

On Tuesday Sloan & Crowther received a shipment of Bowlby's preserved apples, of which the high reputation is well known to the trade.

Eby, Blain & Co. control the sale of the Royal Arms cheese, manufactured by C. Bate, Brockville. This is a double cream cheese, put up in jars, and is free from indigestible properties.

Some of the wholesale grocers are determined that their trade shall not be injured by canned goods for which pretensions are made that the goods themselves do not bear out. A round lot of peas was refused the



Surprise Soap

Washes without boiling or scalding the clothes. Its a cool way and a quick way, and greatly appreciated by the users of laundry soap. Why don't you sell "Surprise" Soap? It pleases your customers and makes a good profit.

The St. Croix Soap Mf'g Co.,

Branches:

St. Stephen, N.B.,

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington st. east.

other day, not because the brand had a bad name, but because this particular shipment was not up to the standard established by the brand.

A letter advice from Patras, under date of Oct. 3rd, states that half the currant crop had been shipped by that time, and that scarcely any Patras fruit remained in growers' hands.

The advance in peanuts is due to the very poor crop reports. The yield will be very light and of poor quality, except for Spanish shelled, which have stood the dry weather, and with an increased acreage the crop promises to be half as large again at last season.

A trial shipment of Florida oranges is to be despatched to England on the 15th inst., from Fernandina in that State. Thus not only is the supply of American grown oranges narrowing the American market for Mediterranean fruit, but aspires to competition with it for the European market.

A botanical authority, writing from Hong Kong, expresses his belief that Chinese ginger is much more succulent than West Indian ginger—so much so that it is impossible to dry the rhizomes sufficiently to render them fit for export in the usual commercial form—or, if it had been otherwise dried ginger would have been exported from China long ago. So far as he has been able to learn, preserved ginger is made at Canton

and Hong Kong only. The Imperial Chinese Customs returns for last year show that in junks alone the quantity of fresh ginger exported from Canton to Hong Kong was over 6,000 piculs (a picul is 133 lbs.) Preserved ginger is manufactured in Hong Kong to a large extent for export to the United States.—N. Y. Commercial Bulletin.

The Grocers' Chronicle, an English paper has this to say in its report of the Bristol market: This week large arrivals of Canadian butter flood the market and make trade dull for other grades. Just at the moment prices have now reached a fairly high level and retailers experience a difficulty in getting what they want for 1s. per lb. on the counter. Stored goods sell freely and are making holders very good profits.

The "high grade" tomato catsup now placed on the market by the Ontario Canning Company of Hamilton, and for which Lucas, Steele & Bristol are local agents, is attracting much attention. This catsup is prepared from fresh ripe tomatoes without fermentation. Send to Lucas, Steele & Bristol for a sample case of two dozen.

PETROLEUM.

The market is unchanged. Trade is active, but prices remain at 14 to 14½c. for Canadian refined,

The Petrolia Advertiser reports: Petrolia crude \$1.27 per barrel; Oil Springs crude

**CANNED
GOODS
—A—
SPECIALTY.
WRITE US.**

ESTABLISHED 1862.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

**PACKERS'
AGENTS.
SALMON,
VEGETABLES, Etc.
WRITE US.**

DRESSED POULTRY

We are now booking orders for shipment on or about December the fourth next, to points in British Columbia, delivery in time for Xmas trade. Poultry will be thoroughly frozen and packed in either close or open cases, weighing two hundred pounds each. We offer special prices on large lots.

PARSONS PRODUCE CO.,
WINNIPEG, - - MANITOBA.

W. F. BUCHANAN
BROKER, COMMISSION MERCHANT
AND
GENERAL PURCHASING AGENT,
WINNIPEG.

REPRESENTING—Armour & Co., Chicago, Ill.; The Armour Packing Co., Kansas City, Mo.; The B. C. Sugar Refining Co., Ltd., Vancouver, B. C.; Buchanan & Co., Saltcoats, N. W. T.; Hiram Walker & Sons, Ltd., Walkerville, Ont.; Thos. Dewar & Sons, Tullmyet Distillery, Perth, N. B.; Perinet et Fils, Reims.

Warehouses on C. P. R. Track.
EXCISE CUSTOMS AND FREE,
AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote.

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

LAURENCE GIBB
Provision Merchant,

88 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

Meglaughlin, Marshall & Co.,
Wholesale Provision Merchants,
3 and 4 Corn Exchange,
Manchester,
Also at
Liverpool and Glasgow. **England.**

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

Husband Bros. & Co.,
71 Colborne St., Toronto.
OYSTERS, HADDY.--DAILY.
GRAPES, PEARS.
ORANGES, LEMONS, FOREIGN NUTS.

W. GIBBINS & CO.,
SUCCESSORS TO
JOSEPH CARMAN,
Commission and Manufacturers' Agents, Grain Brokers.
P.O. Box 1014. Winnipeg, Man.
We are open to receive a few first-class agencies Good connection wholesale and retail.
Correspondence invited
Consignments Produce will have prompt attention.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.
Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

J. F. YOUNG & CO.
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.
Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

PARK, BLACKWELL & CO.
(Limited.)

— SUCCESSORS TO —
JAS. PARK & SON,
TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

GEORGE McWILLIAM.

FRANK EVERIST.

McWILLIAM & EVERIST
General Commission Merchants,
25 and 27 Church street,
TORONTO, ONT.

Consignments of Fruit and Produce Solicited. Ample Storage.

J. Cleghorn & Son,
94 Yonge St., TORONTO.

Fruits, Etc., in Season, at the Lowest Market Prices.

Grapes, Crawford Peaches, Plums,
Pears, Lemons,
Jamaica Oranges, Sweet Potatoes.

FISH:—

Finnan Haddie, Oysters.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

THOMPSON & CO.,
GENERAL COMMISSION MERCHANTS
—AND—
BROKERS

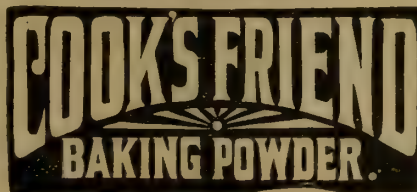
For all lines of Canned Goods, Hams, Bacon, Lard, Butter, Cheese, Dried Fruits, Coffee, Sugar, etc.

CORRESPONDENCE INVITED.

P.O. Box 615. WINNIPEG, MAN.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

\$1.27½ per barrel. As the fall season advances, the evidences of increasing activity in the refined oil market become more pronounced. Still, business is confined for the most part to the supplying of what we might call jobbing orders, for small buyers as a rule do not appear to be able to bring themselves to the point of where they will anticipate their requirements. However the volume of trade so far has been very satisfactory and if it does not exceed that of the corresponding time last year, is every whit equal to it. Prospects, too, are very encouraging, and the verdict of a good many is that the outlook was never more favorable than at present. Holiday time is now about over, and buyers are settling down to business again, this must soon have some effect upon the market, if its influence has not at present been felt. All our refiners are at the same time ready and anxious to do business. The Imperial Oil Co. were never since their incorporation in better shape to cater to their customers. The National Oil Co. have added several thousand dollars worth of plant to their refinery. The Premier with some of the oldest and best heads in the business are still in line. The Petrolia Oil Co. has an able and long headed management composed of some of the best far seeing men in the petroleum business.

The crude oil market remains about the same in price, and there are several good and sound reasons advanced for this state of affairs, and the most prominent among which is that the producer, instead of investing his money as heretofore, in trying to boom the crude oil market, has, tempted by the scarcity of crude oil and the high price thereof, been investing his money and time in leasing and drilling new territory.

BUTTER AND CHEESE.

The price of butter is as firm now as it was a month ago, and the prospect for the remainder of this year is favorable for a continuance or an increase of strength. The market is poorly supplied. Country merchants appear to have had the benefit of good competition among buyers and got paying prices as soon as they chose to ship. They have as a rule done no storing but forwarded stock as soon as they received it. The English market afforded a capacious outlet for our production. The finest dairy tub is worth 18 to 20c., good grades below the finest are quoted from 16c. upwards. Large rolls of prime quality being 17 to 19c. Store tubs are worth 16 to 18 or 19c. Creamery tubs is 23 to 24c.

The price of cheese is 10½c. for the best in stock. This does not include September cheese, which jobbers are not doing much in, as they could not afford to job it at 11c.

COUNTRY PRODUCE.

BEANS—The demand is of small magnitude, the price is \$1.15 to \$1.25.

DRIED APPLES—The price paid by buyers for round lots is 4¼ to 4½c., and supplies appear to be liberal at that quotation.

EVAPORATED APPLES—The offerings are fewer, producers evidently becoming reconciled to the prospect of a low market. The price paid for round lots is 6¾c.

HONEY—Good clear extracted is 8 to 10c., while dark honey can be had as low as 5c. Sections are 13 to 16c.

HOPS—Growers and brewers seem to recede farther from each other. The former refrain from selling at the prices the latter offer, namely 15 to 16c., and are holding out for as much as 25c. in some cases. It is

impossible to say yet whose ideas will prevail until the state of the outside market determines the extent of importations.

ONIONS—The price is unchanged at \$2.25 per barrel, and the demand is moderate.

POTATOES—The price for carloads is 60 to 65c. per bag for faultless stock, which is sold out of store at 70c. But some receipts to hand this week have been very bad, so much damaged with rot as to be unsaleable.

POULTRY—Turkeys are 11 to 12c., geese 6 to 7c., chicken 40 to 60c., ducks 50 to 60c.

GREEN FRUIT.

The stock of oranges on the market has been increased by the arrival of a few Floridas, which were taken up as soon as they got into wholesale hands. They quoted at \$4. to \$4.50. Jamaicas are \$8.50 to \$8.75 per barrel, but some shipments have been received in boxes, put up like Floridas. These quote at \$4. to 4 50. The lemons now on the market are nearly altogether Malagas, and are held at \$6 to \$6.50 in boxes, and \$10 to \$10.50 in half chests. There are a few Maioris at \$10. Bananas are firm and scarce at \$1. to \$1.50. Canadian grapes are about done. They are still quoted at 3½ to 3¾c. for Concord, and 4½ to 5c. for Niagaras. Quinces are 50 to 65c. a basket, apples \$1.50 to \$2.00 per barrel, cranberries \$8 to 8.50 per barrel. Sweet potatoes are \$3 50.

FISH AND OYSTERS.

There is a fairly active trade in fish at 7c. for white fish and salmon trout, and \$1.50 upwards for lake herring. In dried and salt fish there is little movement yet, but prices are unchanged.

Oysters are more active since the cooler weather set in at \$1.30 to \$1.35.

HIDES, SKINS, WOOL, TALLOW.

HIDES—No. 1 green cows' are still quoted at 4½c. Cured are moved out at 5c. in car lots.

SKINS—Sheepskins are 75c. Calfskins are quiet at 5 to 7c.

WOOL—Combing fleeces are 17c., clothing fleeces 19 to 20c. The market is very dull. In pulled wools prices remain at 22c. for super and 26c. for extra.

TALLOW—Is quiet at 5¾c. for rendered and 2c. for rough.

MONTREAL MARKETS.

MONTREAL, Oct. 27, 1892.
GROCERIES.

The movement of groceries has shown somewhat smaller volume in the aggregate this week, but there is still a fair business to note. The deal in the newly arrived Valencia raisins and in currants ex steamship Avlona has been one of the leading features of the market. As we predicted in our last, raisins have moved up a trifle, but the influence of large offerings of low grade currants coupled with easier advances from primary markets have resulted in a somewhat lower range on this fruit. In sugars also easiness is noted in yellows, which are fractionally lower than a week ago, but granulated is unchanged at the decline noted last week. Teas are firm but rather quiet, while the market has a very bare supply of coffees. Spices show more firmness and there has been a little more doing in Pimentos and pepper which are quoted rather stiffer. In other lines there is nothing special to note.

SUGAR.

The American Sugar Trust having dropped prices, our refiners although they still have enquiries from points in the Western States

FLOUR AND FEED.

TORONTO.

The flour shipping business has few fits, the movement outward being very steady and of moderate volume, so that one week differs little from another in the season's history of the flour trade. This week may have been a little more active than last week. The shippers still complain of their very narrow margin, but a narrow margin is the thing that all classes of traders have to cope with these days. Prices have changed a little for the worse in Manitoba patents and Strong bakers', and for the better on Straight roller. Feed is featureless.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.70; strong bakers', \$4.40; white wheat patents, \$4.60; straight roller, \$3.80; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.35 to \$4.45; Manitoba strong bakers' \$3.90 to \$4.10; Ontario patents, \$3.40 to \$3.50; straight roller, \$3.20 to \$3.45; extra, \$2.90 to \$3; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12, shorts \$12.50 to \$13 mixed feed \$22, feeding corn 60 to 62c, oats 30 to 31c.

HAY—New baled timothy is \$9.

STRAW—Is steady at \$6 to \$6 50.

MONTREAL.

There is a moderate volume of business on local account, but prices are still in buyers' favor, although the latter show somewhat more disposition to stock up. Ontario straight rollers are offering at \$3 65 to \$3 85, and it is understood that the inside figure has been shaded in some cases. Very little is doing in extras. A fair business is reported in spring wheat brands, and this is easy to understand when choice strong bakers can be had at \$4 delivered. Some sales have been noted on Newfoundland account, and dealers here report that quite a lot of flour is going through from the west direct from the mills on Maritime province account advices to millers agents here stating that their correspondents have contracted for a month ahead, which would infer that buyers down there consider prices low enough. It is worthy of remark also that Quebec is buying more freely in the west. There was an increase of 3706 barrels in store on Saturday last compared with a week ago, and a decrease of 191 barrels compared with a year ago. We quote:—Patent, winter \$3.90 to \$4.15; patent, spring \$4.25 to \$4.50; straight rollers \$3.65 to \$4; extra \$3.20 to \$3.25; superfine \$3.00 to \$3.15; city strong bakers \$4.10; strong bakers \$4.00 to \$4.10.

REINHARDT & CO.,

SALVADOR LAGER
IS THE VERY BEST.
TORONTO.

ROWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

BUY THE BEST. SEELY'S



Celebrated
Flavoring
Extracts.

VANILLA, LEMON,
and Assorted Flavors.

Standard Goods of America (established in 1862). Once tried, always used.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.



Are you ambitious to make your window attractive and increase your business? If so, send for elegant TUTTI FRUTTI hanger signs Free. Address,

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

The Western Milling Company (Limited.)

REGINA, ASSA.

Manufacturers of all kinds of

High Grade Flours,
Hungarian Patent,
and Strong Bakers.

We also handle Hard Wheat, Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

R. M. PINCOMBE.

W. W. SUTHERLAND.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

OATMEAL

Dominion Mills,
LONDON.

Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands
ROLLED OATS, PINHEAD & STANDARD MEALS.
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots.

WALTER THOMSON, London and Mitchell.

BRANDON ROLLER MILLS,
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS.

N. WENGER & BROS.,
AYTON, ONT.

-- MILLERS --
(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.



MONTREAL Markets continued

find it difficult to fill such orders on a figure below the American Trust prices. In the local market the demand has been very quiet, and offers are made at lower prices from the refineries than could be had a week ago. Jobbers have been taking a few yellows on the basis of 3 7-16 to 3 1/2 c., which applies to almost any quantity from the refinery. There is no change in granulated stock which is still quoted at 4 1/4 c. There is some new stock offering here on the open market and some fair sized quantities of extra fine centrifugals have left first hands at 4 3/4 c. Cable advices to importers here quote cane as quiet in London, but steady with Java at 15s. 9d. and fair refining at 13s. 6d. Beet is quoted steady at 13s. 9d. spot and November.

SYRUPS AND MOLASSES.

The low prices available on sugar has rather attracted the demand away from sugar and business in consequence is rather quieter, and Canadian is easier, principally owing to the 1 1/4 being now quoted for the inside price, and on the basis the American product is being pretty badly pressed. In Molasses there is not much activity to note. A range of from 31 to 32c. being quoted, the inside figure representing prices to regular customers, and the outside what is asked from most houses. We note the sale of a lot of Barbadoes at the inside figure to-day.

TEAS.

The local tea market is somewhat quiet at present, but the steady feeling is fully maintained. There is a moderate movement in Japans and Congous. Cables show no change in tenor advices from Foochow to brokers here, stating that all the common cargoes are sold, and the market there is very stiff.

COFFEES.

The coffee market does not furnish anything special, and some Rios have been moving at 19 1/2 to 20c., but the supply is extremely light.

SPICES.

Spices all round show a firmer tendency. Pimento is firmer having moved up to 6 1/2 c. at which price we note business in good sized lots. There is a little more doing in pepper also from first hands on the basis of 7 1/2 c.

RICE.

Rice is firm and fairly active this week. We quote standard \$4 to \$4.20; Japan \$4.50 to \$5; Patnas \$5 to \$5.50 and Caralinos \$7 to 8c. per 100 lbs.

DRIED FRUIT.

Our remarks about the firmness of raisins made last week can be repeated with full force this week. The Avlona lots are practically absorbed now and the supply offering in a wholesale way is much lighter than it was. In fact values are a 1/4 c. higher on the advance noted last week for it would certainly take 4 3/4 c. net cash to move any round lots of Valencias with prime brands 5 to 5 1/4 c. in the ordinary way. There has been considerable business doing at these prices also for we note sales of 1,500 boxes to-day at 4 1/2 to 5c. which is an indication of what is doing. The Escalona has not been reported from Halifax yet but our information regarding her lot given specially in last weeks number does not require any connection.

In currants low prices have been reported on low grades in a wholesale way for we understand that some round lots of this grade of stock has changed hands at 5 to 5 1/2 c. In prime provincials however, business is not possible under 5 1/4 to 5 1/2 c. in barrels which is a somewhat lower range than the one

given last week. This is due to the influence of the Avlona's lots on the market and the easier cables from primary markets.

GREEN FRUIT.

The S. S. America has arrived and landed her cargo of 2000 boxes and 500 barrels Jamaica oranges and 600 bunches of bananas. The condition of the fruit was not all that could be desired and it has been put into store. Some of the oranges have been moved at \$6 to 6.50 per barrel and \$4 to \$4.50 per box. The bananas are selling slowly at \$1 to 1.50 per bunch.

The firmness of Almeria grapes noted last week is freely maintained, there having been free sales at the advance \$5.50 to \$7. per keg. Light supplies are still the feature of the market.

The market is steady for figs, large boxes moving at 10 to 12 1/2 c. per lb. Some crystallized are selling at 15c.

Dates newly arrived are in fair demand at 5 1/2 to 7c. per lb. Coconuts new bags are selling at \$4. to \$4.50 per 100.

The approach of Halloween has quickened the demand for all kinds of nuts, and freer sales are reported. We quote as follows:—Pecans 10c. to 12 1/2 c. per lb. Tarragona, Almonds, 14 to 15c.; Grenoble walnuts 13 1/2 to 14c. filberts 9 to 10c. Ivica, 12 1/2 to 13c. Bordeaux 9 1/2 to 10c. peanuts No. 1 roasted 9 1/2 c. Brazil 11 to 12 1/2 c. marbots 11 1/2 c. per lb.

There is a fair demand for Spanish onions and supplies are light. Spanish choice crates move at 80c good to fine 60c.

APPLES.

The stocks of fall apples here have been subjected to considerable weeding out and as a consequence somewhat better prices have been obtained, but the improvement was badly needed to let holders out on some of their purchases. At present straight car lots are selling at \$1.50 to \$1.75 per barrel. With regard to export shipments the position has not been altered to any material extent. Mail advices state that some of the lots of fall goods have arrived in pretty bad condition and did not meet a good sale. Cables at the latter part of last week quoted 6s. 6d. on fall varieties, 14s. to 15s. for greenings and 20s. to 22s. for Kings. Even at these figures which average about \$2.25. Montreal market will have to improve to let out purchasers of winter stock on the basis of \$1.50 to \$1.80 in the country, when the freight, cost of packing, etc., are considered. It is understood however that growers in the country are showing a more reasonable spirit recently, from which it may be inferred that those who have been boosting prices have had enough of it.

FISH.

The fish market does not present any particular feature. The demand for Labrador and Cape Breton herring is quiet but with light stocks, and supplies elsewhere limited, prices are firm at \$5.25 to \$5.50 and \$5.50 to \$5.75 per barrel respectively. In smoked fish small sales of kippered herring transpired at \$2.50 to \$3.00 per box of 100. Finnan haddies move at 7 1/2 to 8 1/2 c. per lb. In fresh fish haddocks is scarce and firm at 3 to 3 1/2 c. British Columbia salmon is moving at 14 to 15c. We quote green cod, \$4.55 to \$5 per 200 lbs.; dry cod, \$4.75 to \$5.25; B. C. salmon, \$14 to \$15, and Labrador, \$12 to \$14; N. S. and Newfoundland herring, \$5.50, and C. B.'s, \$5.50 to \$5.75; Portland haddies, 7 1/2 c.; Malpeque oysters, \$3 to \$5.50, according to pick.

EGGS.

The scarcity of eggs has resulted in a further advance in prices which are now quoted at 2c. for the outside price on choice stock.

Offerings of strictly fresh stock are very small and command full prices with prospects of further stiffening. We quote 15 to 18c. as a range. The English market continues firm, and sales have been made at an advance on figures possible a week ago.

BEANS.

The market is featureless and prices are unchanged. Good fair stock can be moved at \$1.20 to \$1.40 as before but poor stock is not wanted.

ASHES.

The ash market is extremely firm sales of first pots having been made as high as \$5. Holders speak of still higher prices.

DRESSED POULTRY.

There are small receipts of chickens which move at 8c. per lb.

GAME.

A few partridges are offering but the market is hardly quotable yet. Sales of No. 1 have been made at 85c. per brace.

HONEY.

Extracted has sold at 7 to 8c. which is a somewhat better basis than was possible a week ago. Comb stock has also made higher rate a lot of 20 cases going the other day at 14c. and we quote 14 to 14 1/2 c.

HOPS.

The same difference of opinion is to note between buyers and sellers and a reliable quotation is difficult. It is simply a question of who can hold out longest growers or consumers. For small lots for actual wants 18 1/2 c. has been paid but this is hardly a fair quotation as representing the market.

HAY.

Cattle shippers are still sending forward hay to the other side and some good profits are reported in this connection during the week. We quote pressed hay at \$8.50 to \$9 for No. 2 with No. 1 about \$1 higher.

DRESSED HOGS.

It is yet a little too early to speak of dressed hogs but some small receipts have been turned over at \$6 to \$6.50 according to quality.

PROVISIONS.

The American market has shown greater firmness during the week and the influence has been felt to a certain extent on the market here. Canada mess is firm at \$16.50 to \$17 per bbl. while it would cost \$15.90 to lay down regular American mess in Montreal. There is stock here however that can be had at \$15.75 and we quote a range of \$15.75 to \$16. A fair business is doing in lard for jobbing account at \$1.40 to \$1.45 but round lots have changed hands at \$1.35. Smoked meats furnish a fair volume of business at 11 to 12c. as to quality and quantity. Canadian short cut, per bbl \$16.50 to \$17; mess pork, western per bbl \$14.50 to \$15.50 short cut, western, per bbl. 0.00 to 0.00. hams, city cured, per lb. 0.11 to 0.11 1/2 c.; lard, Canadian, in pails 0.08 1/2 to 0.09; bacon, per lb. 0.10 1/2 to 0.11 c.; lard, com; refined, per lb. 0.07 to 0.07 1/2 c.

BUTTER AND CHEESE.

The quiet feeling noted in butter in our last is still to note and business is of moderate volume. Creamery is still held too high to prevent of business for shipment and the consequence is that attention is directed to the cheaper grades. We note in this connection sales of gilt edge western dairy as high as 18c to 19c and some lots of odd sizes of Kamoraska have also gone forward on the basis of 18c. We quote as follows:—Creamery choice fall 23c. to 23 1/2 c.; do good to fine 21 1/2 to 22c.; Eastern

Soap and water are cheap, but soil on good is expensive.

THE SALADA TEA CO., L'TD. CEYLON.

Golden Teapot Blend

Pound and Half Pound Lead Packages.
Prices on Application.

P. C. LARKIN & Co.,
WHOLESALE AGENTS,
TORONTO.

ESTABLISHED 1851.

We offer to the Trade :

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in the Market, at 85c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,

WHOLESALE GROCERS,
274 St. Paul Street, Montreal.
— WRITE FOR OTHER PRICES. —

BALFOUR & CO., IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

J. W. LANG & CO.,
WHOLESALE GROCERS,

HAVE

Horseshoe Salmon Now
In Store.

59, 61, 63 FRONT STREET EAST,
TORONTO.

NEW TEAS

We expect one thousand packages Pakling this week, direct from China, ex s.s. "Glengyle." Also. ex "Glenarm," four hundred half chests Panyong Congous. Both lines were purchased before the recent advance and are well worth attention of shrewd buyers.

Full lines of Ceylons, Assams, Japans, Young Hysons, Orange Pekoes and Gunpowders in stock. Splendid assortment of General Groceries.

Sloan & Crowther

WHOLESALE GROCERS,
19 Front St. E., Toronto.

RIO COFFEES

Our shipment ex S. S. Capua now arriving, makes our assortment complete.

We carry the finest selection of any house in the trade.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,
TORONTO, - ONT.

ARRIVED IN STORE

New Malaga Raisins,
New Figs,
Currants and Dates.

SMITH & KEIGHLEY

Wholesale Grocers,
9 Front St. E., Toronto

New Currants

IN STORE

PERKINS, INCE & Co.,

41-43 Front St. East,
TORONTO.

JOHN BURGESS & SON
SAUCE
AND
PICKLE

MANUFACTURERS,
107 STRAND

Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St.
Ronan's Well," Chaps. XVI. and
XXX.

Lord Byron's "Beppo," VIII.

EDWARD ADAMS
& CO.

Importers of Teas

—AND—

Wholesale Grocers

LONDON, ONT.

SPECIAL BRAND TEA.

LOOK OUT FOR

GOAT

JAPAN TEA.

Nothing equal to it at the price.

See our travellers.

Write for samples and prices.

Thos. KINNEAR & Co

Wholesale Grocers,
49 Front Street East,
TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

MONTREAL Markets Continued.

Townships dairy, choice fall 20 to 21c.; to do do good to fine 18½ to 19½c.; Morrisburg and Brockville 18 to 20½c.; Western 16 to 18½c.

Cheese is a difficult market to describe as reports are conflicting. It is undoubted, however, that there is business passing for shipment at 10¼ to 10¾c., but these figures do not represent holders ideas on finest Ontario Septembers and the figures for these is nominal. We quote:—Finest Ontario Septembers 10¾ to 10¾c.; Finest Townships 10½ to 10¾c.; Earlier makes 10c.

The shipments of butter and cheese last week from this port were somewhat less than those for the corresponding period last year, the first time it has occurred during the present season but the total to date is still largely in excess of that for the corresponding period last year. These have been exported to date 1,359,438 boxes of cheese against 1,124,960 for the same period last year, an increase of 234,478 boxes. The exports of butter to date are 86,159 packages against 60,343 for last year, an increase of 25,816 packages.

GRAIN.

The grain market has been quiet as before, prices on wheat remaining nominal. Peas and oats remain much the same and there is no change in other lines. The stocks in store at Montreal on Saturday the 23rd show a decrease of 25,855 bushels of wheat, 1,303 bushels of corn, and an increase of 101,120 bushels of peas, 76,461 bushels of oats, 4,349 bushels of barley, 2,855 bushels of rye. Compared with the corresponding date last year there is a decrease of 51,725 bushels of wheat, 73,207 bushels of peas, 92,273 bushels of barley, 92,322 bushels of rye, and an increase of 17,783 bushels of corn, 105,106 bushels of oats. We quote as follows:—No. 2 Lard Manitoba 83c.; No. 3 do., 73 to 75c.; peas, 76 to 78c. per 66 pounds; oats, 34 to 34½c. per 34 pounds; corn, 60 to 62c. duty paid.

EQUABLE DISTRIBUTION OF ASSETS.

The following resolution was discussed at its last quarterly meeting by the Board of Trade of Victoria, B. C.:—Whereas the law in force in the province gives the first judgment creditors a first claim against the estate of debtors, and frequently to the entire exclusion of the claims of other creditors, and whereas it is desirable that an equable distribution of insolvent estates be made:

Therefore, be it resolved. That this board is of opinion that in case of the insolvency of the debtor the execution creditor or creditors should rank upon his estate equally with other creditors whose claims are filed within 30 days from date of such prior judgment; and further:

That in all cases where such debtor shall make an assignment within thirty days of such prior judgment, all monies levied upon an execution against the property of such debtor shall be recoverable from said judgment creditor for the general benefit of the debtor's estate, but the costs incurred in obtaining such judgment shall be first paid.

CHANGES IN CHINA'S TEA TRADE.

From a consular report recently prepared at Peking the following extracts are taken. The annexed figures give the export trade in tea during the last four year:

	1888.	1889.	1890.	1891.
	Piculs.	Piculs.	Piculs.	Piculs.
Black	1,542,210	1,356,524	1,149,311	1,201,880
Green	209,378	192,326	199,504	206,760
Brick & tablet	412,642	310,178	307,441	336,100
Dust, leaf, etc.	3,332	10,420	9,140	5,300
	2,167,562	1,877,331	1,665,396	1,750,040

"It is evident that it, in the near future, the diminution is as constant and as regular—for the increase of 1891 over 1890 is only due to a delay in the export—it will be necessary to adopt serious measures if one of the chief articles of Chinese trade (silk only being superior to it) is to retain its importance. It is black tea comprising the varieties known as Congou, Oolong, Souchong, Ponchong, Flowery Pekoe, Orange Pekoe, and Scented Caper, the export of which has chiefly diminished, while the other qualities, and particularly green tea, appear to maintain their position. From 1887 to 1891 the export of black tea fell off to the extent of 428,000 piculs, and it is chiefly in the export to England and her colonies that this decrease has shown itself. Russian consumption continues to make great progress, but the development of this market cannot compensate the Chinese products for the loss of the English market, which has become dependent upon the products of India and Ceylon."

It is to be hoped that the salmon supply of the coming season will not fall short of the sanguine anticipation of the canners and fishermen. Already extensive preparations are being made all through and around Fraser River fishing circles for the run of '93, and for the next eight months these preparations will be continued with more or less rush and energy. Besides the big London's Landing factory, which will be one of the most extensive cannery establishments on the Fraser, and which will be controlled and operated by a company of men, some of whom have spent many years at the trade, there are five other canneries projected, three of which will be built sure, and some of the existing factories will be extended and enlarged, among others that of Mr. D. Drysdale, on the coast near Blaine, Wash.—Vancouver News Advertiser.

A commission consisting of Samuel Wilmot, superintendent of fish culture, Ottawa; Edward Harris, of Port Dover, and Thomas Marks, of Port Arthur, has been appointed to enquire into and report as to the period in which the undermentioned fishes are found in spawning condition in the waters of the province of Ontario, namely, sturgeon, fresh white herring, ciscoes, salmon trout, white fish and speckled trout. The commission is also to report on the size and mesh of gill nets, which would allow various immature fishes to escape, and also to consider the propriety of reserving grounds for spawning and for angling only in Georgian bay. This step has been taken on account of the contradictory statement with reference to the spawning seasons which have been made by interested parties in different portions of the province.



TO THE RETAILER.

EDITOR CANADIAN GROCER.

SIR,—“Did you ever think” of looking into the question of tares on figs at this season? A good many are sold in small lots and the buyer pays some house say \$1.15 per box of 10 lbs. In looking into this matter he will find he usually gets 10 lbs, gross weight, equal to about 9 lbs. net, making the cost of the goods nearer 13c. than 11½ cent. Many houses sell at 50 much per lb. and are often handicapped through this box quotation which should not be permitted.

TRAVELLER.

Hamilton, 19th Oct., 1892.

EDDY CO'S LETTER TO THEIR BRANCHES.

We are running every machine full day and night on firm orders, booked for days and weeks ahead.

Mr. Eddy and Mr. Millen are now away in the Western States, visiting the most recently erected modern paper mills, and will hurry back to decide on what style of machine we shall put into the new two-machine mill that it is now imperative we should have in running order with the least possible delay.

Our papers are leading everywhere. We positively cannot see a spare moment ahead of us on either news, brown wrapping, toilet, tissue, hardware or tea papers, and we shall be obliged to put in extra machines for book, white prints and colored papers.

THE E. B. EDDY COMPANY.

Percy Sherwood, the Commissioner of Dominion Police, received from Buffalo, a counterfeit two dollar Dominion note. As a considerable number of these bills may be put in circulation, some account of the defects of this bill may be of value in aiding their detection, though the counterfeit is not so faithful a copy of the true two dollar Dominion note as to deceive anyone who will look at it closely. It bears carefully forged signatures of J. M. Courtney, Deputy Minister of Finance, and of L. L. Sutton, of the Finance Department. After the first signature, however, the words “For Minister of Finance” do not appear as they should, and over the second signature the word “countersigned,” which appears on the true bill, is missing too. After the words “Dominion of Canada will pay” in large lettering across the top of the face of note, the words in script “to the bearer” are also missing, and the number of the note is printed in purplish ink, instead of in blue.



Gives a beautiful black Polish and does not burn off.

All grocers should order from their wholesaler, or write direct to

S. G. CATCHPOLE & CO.,

TORONTO.



USE SPANISH BLACKING

THE KING OF BLACKINGS

F. F. DALLEY & CO., - - HAMILTON, ONT.

PUT

TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle \$3.00 worth only costs you \$1.50. Express prepaid. Cash with order.

C. F. SWORTH,
6 Wellington St. East.

Samp's 25c. postpaid.

Toronto.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

Condensed Mince Meat.

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all seasons.

Will not ferment in
warm weather.



The best and cheapest
Mince Meat on
Earth. Price re-
duced to \$12.00
per gross, net.

J. H. WETHEY, St. Catharines, Ont.

T. A. LYTLE & CO.,

Vinegar Manufacturers,

TORONTO.

Have reduced the price of
their Celebrated

BEAVER BRAND

PICKLES

Send for Quotations.



FAMOUS "STAR" Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

F. W. FEARMAN,

HAMILTON, ONT.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.



**MELTONIAN
BLACKING**

(As used in the Royal
Household)

Renders the Boots soft, dur-
able and waterproof.



**MELTONIAN
CREAM**

(white or black)

For Renovating all
kinds of Glace Kid
Boots and Shoes.



**ROYAL
LUTETIAN
CREAM**

The best for Cleaning
and Polishing Rus-
sian and Brown Lea-
ther Boots, Tennis
Shoes, etc.



**NONPAREIL
DE GUICHE**

Parisian Polish

For Varnishing Dress Boots
and Shoes is more elastic and
easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

It Pays to
keep a
Stock of

PERRIN'S COUGH DROPS

Write for quotations to
D. S. PERRIN & CO.,
LONDON, CANADA:

S. A. Van Dam & Co

37 Old Corn Exchange, Manchester,
—and—

23 Mathew Street, Liverpool, England.

Solicit Consignments of

Bacon, Butter, Lard, Eggs, Cheese,
and Canned Goods.

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

"REFERENCES"—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

MONTREAL TRADE NOTES.

The demand for Canada leaf lard is a feature of the provision market at the moment.

Stewart, Munn & Co. are offering selected boneless cod, packed in assorted boxes, 5 to 40 lbs.; also codfish steaks.

There is a good volume of business doing in smoked meats, and the C. M. P. sugar-cured hams go toward furnishing a good many sales.

Hudon, Herbert & Co. report business good in the Quebec districts, the movement of goods in this connection being fully up to the average.

The prospect of Halloween festivities is appreciated by the general fruit merchants here. It is increasing their sales of nuts to a material extent.

Mr. Lightbound, of the firm of Lightbound, Ralston & Co., says that he is prepared to fill orders for the finest grades of currants, and that if western buyers imagine there is no fine stock to be had in Montreal, they have only to apply to his firm to be disabused of the idea which seems to prevail up west, that all the fine stock has gone in that direction.

W. S. Kennedy, of St. Paul street, agent for Rowntree's cocoa and Carr & Co.'s biscuits, has opened a new warehouse on account of his extra large stock of cocoa, biscuits and Christmas goods.

Chaput, Fils & Co. report trade rather quiet on currants, owing to the easier tendency at primary markets. Their off-stalk Valencias and four-crown layers, ex Avlona, are meeting a good demand.

The demand for canned vegetables is rather quiet at the moment, but Quintal & Co. state that their offerings of "De Salaberry" tomatoes are meeting with a fair call.

The steamship Escalona has not been reported at Halifax yet. She has to report first at that port, where she leaves off 12,000 boxes of Valencia raisins. She has a fair quantity of currants also for Montreal.

Lightbound, Ralston & Co. report a good sale for their fine off-stalk Valencia raisins, ex s.s. Avlona. They



Tea Caddies all Sizes

SPICE, BAKING POWDER AND TOBACCO TINS,
AND TIN SIGNS,
LITHOGRAPHED OR JAPANNED.

Write our nearest house for Catalogue and Prices

THE McCLARY M'FG COMPANY,

LONDON. TORONTO. MONTREAL. WINNIPEG.

are placing nice orders for Japan and Congou teas also. A special offering this week is some choice Porto Rico molasses in barrels and half-barrels.

E. B. Eddy and W. Millen, his superintendent, were in town last week. They were on their way to the States, where they intend visiting some of the most modern paper mills, to look up the most improved paper-making machinery.

The steamship America arrived this week with the largest direct shipment of Jamaica oranges ever received at Montreal, some 2,500 packages. The condition of the fruit was not all that could be desired, but the steamship agents say that their arrangements next year will preclude this, as they will have another boat on and both will have better fittings.

William Kerr, a young man of respectable connections, of Cote St. Antoine, was arrested last Saturday afternoon, charged with stealing \$20. He was engaged for a grocery firm, and was charged with taking the money, along with a purse, from a customer's house on St. Antoine street, where he had gone to deliver some goods. He pleaded guilty, but as the lady did not want to prosecute, sentence was suspended.

A good joke is going the rounds about a leading cigar manufacturer here. He was paying off his men last Saturday night, when a very ragged and unwashed band of boys entered the office. They accosted the cigar man and an-

nounced that they were members of a football team, and had christened it after a leading brand of his cigars. They wanted him to stand godfather and also chip in the sum of two dollars, the cost of a Rugby football, as their finances were low. The gentleman thought it smart and paid up, but learned afterwards that several others of his confreres had been victimized the same way, and that the enterprising youngsters had scooped in about \$30 for their club.

The last of the sugar boats for Montreal this year, the ship George T. Hay, arrived in port Monday. The George T. Hay is in to the St. Lawrence Refinery, and is discharging at Hochelaga. She is from the Philippine Islands, and had a very stormy voyage to Montreal.

An ingenious grocer, who had in vain devised all manner of methods for clearing his store from the nuisance of flies, has shown himself to be well up with the times by starting an electrical fly trap. This is driven by an electric motor, and consists of a band smeared with some sweet substance on which the flies alight, and on which they are carried along and swept into a wire trap. The new trap has been so successful that many grocers' shops in England are now supplied with it, and it is also installed in many shop windows, where it serves the double purpose of a unique fly catcher and a novel advertisement.

Lightbound, Ralston & Co.,

Wholesale Grocers, MONTREAL,

OFFER TO THE TRADE NEW FRUITS OF EVERY DESCRIPTION.

CURRENTS—In Barrels, Half-Barrels, Cases, and Qr. Cases.

FIGS—Naturals, in 56 lb. Boxes. Fine Eleme in 10 lbs. and 20 lb. Boxes, and Loncoum Figs in 4 lb. Boxes.

SULTANA RAISINS—In 16 lb. Boxes. Good average, golden and choicest golden.

MALAGA RAISINS—In stock and to arrive per S. S. Escalona.

SHELLED ALMONDS—Valencia, Jordan, and Bitter.

SUGARS. *In view of probable advance, we notify the trade that we can offer both granulated and yellow, in any quantity up to 20,000 or 25,000 Barrels, enough for present wants.*

Molasses—Barbadoes, Porto Rico, Cuba, and Sugar Cane.

SALMON. *A full supply of the favorite brands, Empress and Queen, Horse Shoe, British American, Globe, Owee-Kay-No, and a carload of Douglas brand—this last at \$1.35 per dozen.*

N. B.—All funny circulars suspended until further notice. All illusions to the Sacred Siam Cow strictly prohibited. The Monetary Times of Toronto says:—"The after flavor is not grateful." We are——

You can lose more than we do by not subscribing for this paper.

DR. PRICE'S

Cream Baking Powder.

Contains the Whites of Eggs.
Other baking powders Substitute Ammonia.

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,

Head Office, 101 1/4 King St. W., Toronto
BRANCH—Tidy's Flower Depot, 164 Yonge St.

"SUNSHINE"

What more do you want?

Have you it in Stock?

BREWSTER SOAP WORKS,

308--310 Greenpoint Ave.,
Brooklyn, N.Y., U.S.A.

J. M. LOWES SON & CO,
35 Wellington East,
Toronto Agents.

W. T. COSTIGAN & CO.,
Montreal Agents.

THE FINEST
IN THE LAND.

CHOCOLATES

G.B. G.B.

EVERY CHOCOLATE IS STAMPED
G. B.

GANONG BROS., Ltd.
ST. STEPHEN, N.B.



SALES MADE OR PENDING.

James Dunlap, grocer, St. John, N. B., has sold out.

John S. Moore, general merchant, Poquock, N. B., has sold out.

Kelley Bros., grocers, Kincardine, Ont., advertise their business for sale.

Hunter & McKinnon, general merchants, New Denver, B. C., have sold out to Bourne Bros.

Davis & Smith, commission produce merchants, Vancouver, B. C., have sold out to Vaughn & Co.

The grocery stock in the estate of Mitchell & Co., grocers, Toronto, is advertised for sale by tender.

PARTNERSHIPS FORMED AND DISSOLVED.

McRae & McKinnon, general merchants, Port Hawkesbury, N. S., have dissolved.

Shaffy & Neilly, grocers, Bridgetown, N. S., have been succeeded by Neilly & Crowe.

Connor & Martin, general merchants, Suffield, Que., are about dissolving partnership.

John C. Strang, grocer, St. Johns, Newfoundland, has admitted Joseph House into partnership under the style Strang & House.

Frederick W. Finlay and Charles Taylor, St. Johns, Newfoundland, have formed a new commission firm under the style Finlay & Taylor.

E. B. McDougall, commission merchant, St. John, Newfoundland, has admitted C. R. Campbell as partner, under the style McDougall & Campbell.

Bolduc, Lesperance & Co., flour merchants, Montreal and Valleyfield, Que., have dissolved, T. Bolduc retiring, and remaining partners continuing under the the style Lesperance and Company.

REMOVALS AND DEATHS.

Bernard Murray, general merchant, Sherbrooke, Que., is dead.

Stark & Tidy, grocers, Vancouver, B. C. have retired from business.

FIRES.

Anderson & Co., grocers, Halifax, were burnt out.

David McKay, general merchant, Lansdowne, N.S., is burnt out.

The Atlantic Mfg. Co., manufacturers of cod liver oil and extracts, Halifax, lost a quantity of stock by fire.

A. N. Hipwell, general merchant and grain dealer; Geo. N. Pringle, grocer and boat and shoe dealer; R. Scott, general merchant and owner of saw mill; were burnt

FRY'S

Pure Concentrated

COCOA.

To secure this article, please ask for "Fry's Pure Concentrated Cocoa."

"It is especially adapted to those whose digestive organs are weak."—Sir Charles A. Cameron, M.D.

ARTHUR P. TIPPET & CO., 43½ Wellington St. E., Toronto.

Agents for J. S. Fry & Sons for Ontario and N. W.

out in the fire which visited Beeton, Ont., last week.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Fidele Blouin, jr., grocer, Quebec, has been asked to assign.

H. D. Chapman, grocer, Moncton, N. B., has assigned.

Israel Chavanel, fruit dealer, Quebec, has been asked to assign.

Chas. Lays, general merchant, Newcastle, N. B., is offering to compromise.

Hugh P. McKinnon, general merchant, Port Hawkesbury, N.S., has assigned.

Mrs. Margaret Henderson, grocer, Brockville, Ont., has assigned to G. W. Baker.

Wintermute Bros, general merchants, Cayuga, Ont., have assigned to Robert H. Jarvis.

A. Cabana, jr., general merchant, St. Ephrem d'Upton, Que., has been asked to assign.

Thomas Acteson & Co., general merchants, Lanse au Gascon, Que., are offering to compromise.

White & Co., general merchants, Sault Ste. Marie, Ont., have assigned to John Ferguson, Toronto.

Archibald McGregor, merchant, Fort William, Ont., has assigned to Alexander W. Thompson, Port Arthur.

John Barker, general merchant, Johnson's Landing and New Westminster, B. C., has assigned to D. S. Curtis.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

IT IS ABSOLUTELY PURE!

Is the strongest preparation of Cocoa made, and is absolutely pure, without flavoring matter or any other ingredients.

It is recommended by the highest medical authorities for its marvelous purity and strength and solubility. It is a profitable line to handle.

THE "MOST POPULAR" BLACK LEAD.

THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY NIXEY'S SPECIALITIES OF STERLING VALUE.

"CLEANLINESS"

Nixey's

Black

NO DUST

Lead

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace. HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE

W. G. NIXEY'S
"SILVER MOONLIGHT
PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.

NIXEY'S
"SOHO SQUARE" BLUE
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.

Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass
and Steel Work, &c., &c.
Won't Wear the Blades like
others.
6d. and 1s. Tins.

NIXEY'S
"INVICTA" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Mr. W. Matthews, 7 Richmond St.
East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas
St., Montreal.

MacLaren's Imperial Cheese IN GLASS JARS.

LARGE, MEDIUM, SMALL.

Every first-class grocer should keep them
in stock.

Dominion Agents:

WRIGHT & COPP,

40 Wellington St. East, TORONTO.



E. LAZENBY & SON,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-
ADULTERATED and our labels are affixed
to the CHOICEST DESCRIP-
TION OF GOODS only.

Our goods can be obtained from leading houses
everywhere.

Agents for Canada:

A. P. TIPPET & CO.,

43½ Wellington St. E., TORONTO.

CRESCENT BRAND.



BRUNNER, MOND & CO., Ltd.,

NORTHWICH, ENGLAND,
MANUFACTURERS OF

Bicarbonate of Soda

REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND,**MONTREAL.**

SOLE AGENTS FOR THE DOMINION OF CANADA.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Oct. 27, 1892.

This list is corrected every Thurs-
day. The prices are solicited for pub-
lication, and are for such qualities
and quantities as are usually ordered
by retail dealers on the usual terms
of credit.

Goods in large lots and for prompt
pay are generally obtainable at lower
prices.

All quotations in this department
are under the direct control of the
Editor, and are not paid for or doc-
tored by any manufacturing or job-
bing house unless given under their
name; the right being reserved to
exclude such firms as do not furnish
reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in	
case.	19 80
1 lb. cans 1 doz.	
in case.	16 00
2½ lb. cans, 1 and	
2 doz. in case.	10 50
16 oz. cans, 1, 2 and	
4 doz. in case.	4 60
12 oz. cans, 2 and 4	
doz. in case.	3 70
4 oz. cans, 2 and 4	
doz. in case.	2 40
6 oz. cans, 2 and 4	
doz. in case.	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins.	Per doz 2 00
" " 2	2 00
Cook's Gem, in 1 lb pkgs.	\$1 75
" " 7 oz pkgs.	85
" " 2 oz	40
" " 5 lb tins.	65
" " bulk, per lb.	12
Empire, 5 dozen 4 oz cans.	Per doz \$0 75
" 4 8	1 15
" 2 16	2 00
" 5 lb cans	9 00
bulk, per lb.	15



COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes.	\$2 40
" 10, in 4 doz boxes.	2 10
" 2, in 6	80
" 12, in 6	70
" 3, in 4	45
Pound tins, 3 oz in case.	3 00
12 oz tins, 3 oz in case.	2 40
5 oz tins, 4	1 10
5 lb tins, ½	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
No. 1, 2	1 30
1 lb, 2	1 90
5 lb, ¼	2 26
5 lb, ¼	9 60
WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " ½	9 00
5 oz glass jars, 2½ doz	
in case.	1 10
10 oz glass jars, 2 doz	
in case.	2 00
Bulk, per lb.	0 15



doz. in	Price
Dime cans, 4	\$1 00
4 oz " 3	1 50
6 " 3	2 25
8 " 3	3 00
2 " 1 to 4	4 25
16 " 1 to 3	5 75
2½ lbs " 1 to 1	12 00
4 " 1 to 1	18 25
5 " 1 to 1	22 75
10 " 1 to 1	44 00

BISCUITS.

TORONTO BISCUIT AND CONFEC-
TIONERY CO.

Abernethy	8½
Arrowroot	\$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7½
Cottage	0 8½

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10½
Pic Nic	0 09
Prairie	0 08½
Rich Mixed	0 14
School Cake	0 11½
Soda	0 06
" 3 lb.	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09½
Variety	0 11
Village	0 07½
Wine	0 08½

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " ½	2 10
" " ¼	1 10
Spanish, No. 3.	4 50
" " 5.	8 00
" " 10.	9 00
Japanese, No. 3.	4 50
" " 5.	7 50
Jaquot's French No. 2.	3 00
" " 3.	4 50
" " 4.	8 00
" " 5.	10 00
1-gross Cabinets, asst.	7 60
Egyptian, No. 1.	9 00
" 2.	4 50

P. G. FRENCH DRESSING (LADIES.)
For ladies' and children's boots and shoes.

No. 7, 1 or 2 doz. in box	\$2 00
No. 4.	1 25

P. G. FRENCH BLACKING.

No. 4.	per gross \$1 00
½ No. 4.	4 50
½ No. 6.	4 50
½ No. 8.	7 25
½ No. 10.	8 25

BLACK LEAD.

Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1
oz., ½ gro., 2 oz., or ¼ gro., 4 oz.

F. F. DALLEY & CO.

Per gross
Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each
box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross 2 10

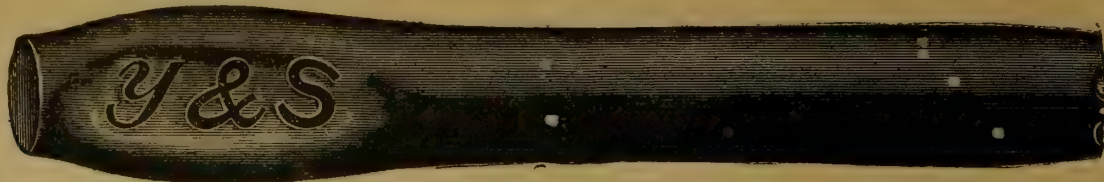
CORN BROOMS.

CHAS. BOECKE & SONS. per doz

X Carpet, 4 strings, net	\$3 60
2 " " " "	3 20
3 " " " "	2
4 " " " "	2 90
1X " " " "	2 65
2X Parlor " " "	2 50
3 " " " "	2 25
4 " " " "	1 85
5 " " " "	1 50
Warehouse " " "	3 25
Ship " " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " " "	4 00

CANNED GOODS.

Apples, 3's.	\$0 85	\$1 00
gallons.	1 75	2 00
Blackberries, 2's.	2 00	2 25
Blueberries, 2's.	1 10	1 25
Beans, 2's.	0 90	1 00
Corn, 2's.	0 90	1 00
" Special Brands.	1 30	1 60
Cherries, red pitted, 2's.	2 10	
Peas, 2's.	0 90	1 00
Pears, Bartlett, 2's.	1 75	
" Sugar, 2's.	1 50	
Pineapple, 2's.	2 75	
Peaches, 2's.	2 00	2 25
" 3's.	3 25	
" Pie, 3's.		



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLIE,

Where did you see this advertisement?

BROOKLYN, NEW YORK.

Prices Current Continued—

Plums, Gr Gages, 2's.....	1 75	2 00
" Lombard.....	1 50	1 65
" Lamson Blue.....	1 50	1 90
Pumpkins, 3's.....	0 90	1 00
" gallons.....	3 00	3 25
Raspberries, 2's.....	2 00	2 40
Strawberries, choice 2's ..	2 00	2 40
Succotash, 2's.....	1 00	1 65
Tomatoes, 3's.....	0 90	1 00
"Thistle" Finnan haddies ..	1 50	1 50
Lobster, Clover Leaf.....	2 75	2 75
" Crown Hat.....	2 10	2 10
" tall.....	1 90	2 10
" Other brands.....	1 00	1 10
Mackerel.....	1 00	1 10
Salmon, talls.....	1 40	1 60
" Hats.....	1 70	1 70
Sardines Albert, 1/2's tins ..	12 1/2	12 1/2
" 1/2's.....	30	30
" Martiny, 1/2's.....	10 10 1/2	10 10 1/2
" 1/2's.....	16 17	16 17
" Other brands, 9 1/2 11 16 17	23 25	23 25
" P & C, 1/2's tins.....	33 36	33 36
" 1/2's.....	63 8	63 8
Sardines Amer., 1/2's.....	9 11	9 11

CANNED MEATS.

(CANADIAN)		
Comp. Corn Beef 1 lb cans \$1 60	\$1 75	\$1 75
" 2 " " " " " " " " " "	2 65	2 80
" 4 " " " " " " " " " "	4 80	5 00
" 6 " " " " " " " " " "	8 00	8 25
" 14 " " " " " " " " " "	17 50	18 50
Minced Collops, 2 lb cans.....	2 60	2 60
Roast Beef.....	1 50	1 50
" " " " " " " " " " " "	2 60	2 75
" " " " " " " " " " " "	4 75	4 75
Far Ox Tongue, 2 1/2 " " " " " " " " " "	8 00	8 25
Ox Tongue.....	7 85	8 00
Lurck Tongue.....	3 25	3 25
" " " " " " " " " " " "	6 00	6 25
English Brawn.....	3 75	2 80
Camb. Sausage.....	2 50	2 50
" " " " " " " " " " " "	4 00	4 00
Soups, assorted.....	1 35	1 35
" " " " " " " " " " " "	2 25	2 25
Soups & Bouilli.....	1 80	1 80
" " " " " " " " " " " "	4 50	4 50
Potted Chicken, Turkey, or		
Game, 6 oz cans.....	1 60	1 60
Potted Ham, Tongue or Beef, 6		
oz cans.....	1 35	1 35
Devilled Tongue or Ham, 1/2 lb		
cans.....	1 40	1 40
Devilled Chicken or Turkey,		
1/2 lb cans.....	2 25	2 25
Sandwich Ham or Tongue, 1/2		
lb cans.....	1 50	1 50
Ham, Chicken and Tongue, 1		
lb cans.....	1 75	1 75

CHEWING GUM.

ADAMS & SONS.		
To Retailers		
Tutti Frutti, 36 5c bars.....	\$1 20	\$1 20
Pepsin Tutti Frutti, 235c. packets 0 75		
Orange Blossom (new) 150 pieces 1 00		
(each box contains a bottle of high		
class perfume. Guaranteed first		
class)		
Monte Cristo.....	180 pieces...	1 30
(with brilliant stone ring)		
Sappota.....	150 pieces...	1 00
Sweet Fern.....	230 " " " " " "	0 75

Red Rose.....	115 pieces ..	0 75
Magic Trick.....	115 " " " "	0 75
Oolah.....	115 " " " "	0 75
Puzzle Gum.....	115 pieces ..	0 75
Bo-Kay.....	150 " " " "	1 00
Mexican Fruit, 36 5c. bars ..	1 20	1 20
Flirtation Gum (new).....	115 pieces ..	0 65

C. T. HEISEL.

To retailers per box		
115 pieces.....	0 75	0 75
Red Jacket.....	1 20	1 20
Royal Fruit.....	1 20	1 20
Digestive.....	1 00	1 00
Largest Heart.....	1 00	1 00
Globe picture.....	1 00	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars...	1 20	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70	0 70
Sweet Sugar Cane, 150 pieces	1 00	1 00
Celery.....	0 70	0 70
Lalla Rookh (all flavors) 100 "	0 70	0 70
Jingle Bell.....	1 00	1 00
Cracker.....	1 00	1 00
O-Dont-O.....	1 00	1 00
Little Jap.....	0 70	0 70
Dude Prize.....	1 00	1 00
Clock Gum comprising 500 pieces		
Gum (assorted flavors), and 1		
"Little Lord Fauntleroy" clock		
guaranteed.).....	3 75	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S		
Chocolate—		
Per lb		
French, 1/2's.....	6 and 12 lbs.	0 30
Caracas, 1/2's.....	6 and 12 lbs.	0 35
Premium, 1/2's.....	6 and 12 lbs.	0 30
Sante, 1/2's.....	6 and 12 lbs.	0 26
Diamond, 1/2's.....	6 and 12 lbs.	0 22
Sticks, gross boxes, each.....	0 00	0 00
Cocoa, Homoplat's, 1/2's, 8 & 14 lbs	30	30
" Pearl.....	25	25
" London Pearl 12 & 18 " "	22	22
" Rock.....	30	30
" Bulk, in bxs.....	18	18

EPFS.

Cocoa—		
per lb		
Case of 112 lbs each.....	0 35	0 35
Smaller quantities.....	0 37 1/2	0 37 1/2
BENDORF'S ROYAL DUTCH COCOA.		
1/2 lb. cans, per doz.....	\$2 40	\$2 40
1 " " " " " " " " " "	4 50	4 50
1 " " " " " " " " " "	8 50	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—		
per lb		
Caracas, 1/2's, 6 lb. boxes ..	0 40	0 40
Vanilla, 1/2's.....	0 40	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30	0 30
Pure, unsweetened, 1/2's, 6 lb bxs.	0 40	0 40
"Fry's" Diamond 1/2's, 6 lb bxs.	0 26	0 26
"Fry's" Monogram, 1/2's, 6 lb bxs.	0 26	0 26
Cocoa—		
per doz		
Concentrated, 1/2's, 1 doz in box...	2 40	2 40
" " " " " " " " " " " "	4 50	4 50
" " " " " " " " " " " "	8 75	8 75
Homopathic, 1/2's, 14 lb boxes...	0 34	0 34
" " " " " " " " " " " "	0 34	0 34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb	\$0 30
Mott's Prepared Cocoa.....	28	28
Mott's Homoplat's Cocoa (1/2's)	32	32
Mott's Breakfast Cocoa.....	35	35
Mott's Breakf. Cocoa (in tins)	40	40
Mott's No. 1 Chocolate.....	30	30
Mott's Breakfast Chocolate..	28	28
Mott's Caracas Chocolate.....	40	40
Mott's Diamond Chocolate.....	22	22
Mott's French-Can Chocolate	30	30
Mott's Navy or Cooking Choc	26	26
Mott's Cocoa Nibs.....	30	30
Mott's Cocoa Shells.....	5	5
Mott's Vanilla Chocolate stick 22&24		
Mott's Confec Chocolate.....	22c—40	22c—40
Mott's Sweet Choc. Liquors 21c—30		

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/2, 1 lb. boxes.....	70 75	70 75
Iceland Moss 1/2 lb in 12 lb bxs...	35	35
Soluble (bulk) 15 & 30 lb bxs.....	18 20	18 20
Soluble (tins) 6 lb and 12 lb.....	20	20
Cocoa Nibs, any quantity.....	30 35	30 35
Cocoa Shells, any quantity.....	05	05
Cocoa Essence.....	per doz 1 40	per doz 1 40

Chocolates—

Mexican, 1/2, 1 lb. boxes.....	36	36
Queen's Dessert.....	40	40
Vanilla.....	35	35
Sweet Caracas.....	32	32
Chocolate Powder, 15, 30 lb bxs	25	25
Chocolate Sticks, per gross.....	00	00
Pure Caracas (plain) 1/2, 1/4 lbs	40	40
Royal Navy (sweet).....	30	30
Confectioners' in 10 lb cakes	30	30
Chocolate Creams, in 3 lb bxs	30	30
Chocolate Parisien, in 6 lb bxs	30	30

WALTER, BAKER & CO'S

Chocolate—

Prem'um No. 1, bxs 12 & 25 lbs each	40	40
Baker's Vanilla in bxs 12 lbs each	52	52
Caracas Sweet bxs 6 lbs each, 12	35	35
bxs in case.....	52	52
Eagle, sweet & spiced, bxs 12 lbs	33	33
each.....	33	33
Vanilla Tablets, 416 in box, 24 bxs	35	35
in case, per box.....	35	35
Spanish Tablets, 100 in box, 12 bxs	30	30
in case.....	30	30

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes,	25	25
12 lbs each.....	25	25
Grocers' Style, in cases 24 boxes, 6	25	25
lbs each.....	25	25
48 Fingers to the lb., in cases 12 bxs	25	25
12 lbs each.....	25	25
48 Fingers to the lb., in cases 24 bxs	25	25
6 lbs each.....	25	25

Cocoa—

Pure Prepared boxes, 12 lbs each	40	40
Cracked, boxes, 30 lbs each, 1 lb	52	52
and assorted papers.....	52	52

Cracked, in bxs, 12 lbs., each, 1 lb.	32	32
papers.....	32	32
Cracked, in bags, 6, 10 & 25 lbs each	30	30
Cocoa and shells, 12s and 25s ..	30	30

Breakfast Cocoa—

In bxs 5 & 12 lbs., each, 1 lb. tins	45	45
In boxes, 12 lbs., each, 1 lb tins,	45	45
decorated canisters.....	45	45

Broma—

In boxes, 12 lbs., each, 1 lb tins...	40	40
---------------------------------------	----	----



"Highland Brand"
Evaporated
Cream, per
case..... 25
4 doz. 1 lb tin.

CLOTHES PINS.

5 gross, per box.....	0 75	0 75
4 gross, " " " " " " " " " "	0 85	0 85
6 gross, " " " " " " " " " "	1 30	1 30

CHAS. BECKER & SONS, per box

5 gross, single & 10 box lots 0 75	0 80	0 80
Star, 4 doz. in package.....	0 85	0 85
" 6 " " " " " " " " " "	1 25	1 25
" 4 " " " " " " " " " "	0 90	0 90

COFFEE.

GREEN c. per lb

Mocha.....	28, 33	28, 33
Old Government Java.....	25, 35	25, 35
Rio.....	16, 20	16, 20
Plantation Ceylon.....	29, 31	29, 31
Porto Rico.....	24, 28	24, 28
Guatemala.....	24, 26	24, 26
Jamaica.....	22, 23	22, 23
Maracaibo.....	24, 26	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

c. per lb		
Java.....	33, 37	33, 37
Java and Mocha.....	34, 36	34, 36
Plantation Ceylon.....	29, 31	29, 31
Arabian Mocha.....	27, 28	27, 28
Santos.....	28, 28	28, 28
English Breakfast.....	16, 24	16, 24
Royal Dandelion in 1 lb tins.....	24	24

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	24	24
Our Own.....	32	32
Jersey.....	30	30
Laguayra.....	28	28
Mocha and Java.....	35	35
Old Government Java.....	30 32 36	30 32 36
Arabian Mocha.....	35	35
Maracaibo.....	30	30
Santos.....	27 28	27 28

THE TORONTO BISCUIT —AND— CONFECTIONERY CO'S

Goods are always the best. No first-class grocer can afford to be without them.

The Toronto Biscuit and Confectionery Co.,
7 FRONT STREET EAST,
TORONTO.
 Geo. W. Booth, }
 Henry C. Fortier, } Telephone 528.
 Charles J. Peter. }

Prices current, continued—

J. W. COWAN & CO.

Standard Java in sealed tins,
25 and 50 lbs. 30
Standard Imperial in sealed
tins, 25 and 50 lbs. 32
Standard Blend in sealed tins,
25 and 50 lbs. 38
Ground, in tins, 5, 10, 15 and
25 lbs. 20 30
Say's Parisien, in ½ and 1 lb tins 80

DRUGS AND CHEMICALS.

Alum lb \$0 02 \$0 03
Blue Vitriol..... 0 08 0 07
Brimstone 0 03 0 03½
Borax 0 12 0 14
Camphor 0 65 0 75
Carbolic Acid..... 0 30 0 50
Castor Oil..... 0 10 0 11
Cream Tartar..... 0 28 0 30
Epsom Salts 0 01½ 0 02
Paris Green..... 0 16 0 17
Extract Logwood, bulk
" boxes 0 13 0 14
Gentian 0 10 0 13
Glycerine, per lb..... 0 17 0 20
Hellebore..... 0 16 0 17
Iodine 5 50 6 00
Insect Powder 0 30 0 35
Salpêtre 0 08½ 0 09
Soda Bicarb, per keg..... 2 50 2 75
Sal Soda 1 00 1 25
Madder 0 12½

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

Per doz.
Steel hoops, painted and grain'd 2 20
Brass hoops, oiled and varnish. 3 25
No 1 tubs..... 9 50
No 2 "..... 8 50
No 3 "..... 7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz. \$0 75
" " " " 1, 1½ oz. 1 25
" " " " 2, 2 oz. 1 75
" " " " 3, 3 oz. 2 00

(SEELY'S FLAVORING) per doz

Concentrated, 2 oz. full measure 1 75
4 oz. 3 00
In Lemon, Vanilla and Assorted
Flavors. Less 10 per cent. discount
in gross quantities or more.

FLUID BEEF.

JOHNSTON'S, MONTREAL

per doz
Cases, No. 1, 2 oz tins \$2 75 \$3 00
" No. 2, 4 oz tins 4 50 5 00
" No. 3, 8 oz tins 8 00 8 75
" No. 4, 1 lb tins 12 60 14 25
" No. 5, 2 lb tins 25 00 27 00

FRUITS.

FOREIGN.

o. per 1b
Currants, Provincial, bbls. 5½
" " " " 6
" Filiatras, bbls 5½
" " " " 6 ½

Currants, Patras, bbls 5½
" " " " 6
" " " " 7 7½
" " " " 7½ 9
" " " " 8½ 10
" 5-crown Excelsior
(cases) 8 8½
" " " " 8½ 8½
" " " " 5 5½
Dates, Persian, boxes, 11 11½
Figs, Elemes, 14oz., per box
" 10 lb boxes 11 12
" 80 lb bxs. 7 crown 15 16
Prunes, Bosnia, casks 4½ 5½
" " " " cases, new. 6 7½
Raisins, Valencia, offstalk
old 2½ 4½
Selected 7 7½
Layers 8 8½
Raisins, Sultanas 8 11
" Eleme
" Malaga
London layers 2 85 3 25
Loose muscatels
Imperial cabinets 4 00 4 50
Connoisseur clusters 5 00 5 25
Extra dessert qrs.
Royal clusters
Fancy Vega boxes 4 25 4 50
Black baskets
Blue " qrs
Pine Dehesas
" qrs 7 50 8 00
Lemons 8 00 8 25
Oranges, Jamaica
" Valencias
" Mesinas
" Seedlings
" Navels
Apples, Dried, per lb. 0 04 0 05
do Evaporated 0 06½ 0 07

DOMESTIC.

FISH.

Oysters, per gallon 1 30
" select, per gallon
Pickerel per lb 0 06
Pike do
White fish do
Manitoba White fish do
Salmon Trout do 0 07
Lake herring p. 100 1 50 2 50
Pickled and Salt Fish:
Labrador herring, p. bbl 6 00 6 25
Shore herring 5 00
Salmon trout, per ½ bbl 5 00 5 50
White Fish, ½ bbl 5 50 5 75
Dried Fish:
Codfish, per quintal 5 25 5 75
" cases 5 00 5 50
Boneless fish per lb 0 04½
Boneless cod 0 08
Smoked Fish:
Finnan Haddies, per lb 0 07½ 0 08½
Bloaters per box 1 00 2 25
Digby herring 0 20
Sea Fish: Haddock per lb 0 08
Cod 0 07½
B.C. salmon 0 17 0 18
Market Cod
Frozen Sea Herrings
Wheat, Fall, No. 2, 0 66 0 66½
" Red Winter, No 2 0 66 0 66½
Wheat, Spring, No. 2, 0 61 0 63
" Man Hard, No 1, 0 69 0 80
" " No 2, 0 68 0 84
" " No. 3, 0 73 0 74

GRAIN.

Oats, No 2, per 34 lbs ... 80 31
Barley, No 1, per 48 lbs... 49 50
" No 2 extra 43 46
" No 3 28 39
Rye 59 60
Peas 58 60
Corn 56 57

HAY & STRAW.

Hay, Pressed, "on track 9 00
Straw Pressed, " 6 00 6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis 2 30
40 dy 2 35
80 dy 2 40
50, 16 and 12 dy 2 45
10 dy 2 50
8 and 9 dy 2 55
6 and 7 dy 2 70
5 dy 2 90
4 dy A P 2 90
3 dy A P 3 30
4 dy C P 2 80
3 dy C P 3 30

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg .. 3 60 3 70

SCREWS: Wood—

Flat head iron 7½ p.c. dis
Round " " 7½ p.c. dis.
Flat head brass 75 p.c. dis
Round head brass 70 p.c.

WINDOW GLASS: (To find out what
break any required size of pane comes
under, add its length and breadth to-
gether. Thus in a 7x9 pane the
length and breadth come to 16
inches; which shows it to be a first-
break glass, i.e., not over 25 inches in
the sum of its length and breadth.)

1st break (25 in and under) 1 35
2nd " (26 to 40 inches) 1 55
3rd " (41 to 50 ") 3 40
4th " (51 to 60 ") 3 70
5th " (61 to 70 ") 4 00

ROPE: Manila 0 11½
Sisal 0 09½
New Zealand 0 08½

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap ... 0½ 05
" Screw, hook & strap. 03½ 04½

WHITE LEAD: Pure Ass'n guarantee
ground in oil.

25 lb. irons per lb 5½ 5½
No. 1 5
No. 2 4½
No. 3 4

TURPENTINE Selected packages, per
gal 0 46½

LINSEED OIL: per gal, raw 0 57 0 57½
Boiled, per gal. 0 60 0 60½

GLUE: Common, per lb. 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt. \$4 00
Star Standard, 12 qt 4 50
Milk, 14 qt 5 50
Round bottomed fire pail, 14 qt. 5 50

Tubs, No. 1 15 50
" 2 13 25
" 3 11 00
Nests of 3 3 40
Keelers No. 1 10 00
" 2 9 00
" 3 8 00
" 4 7 00

Milk pans 3 25
Wash Basins, flat bottoms 3 25
" round " 3 50
Handy dish 3 75
Water Closet Tanks 18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's . 2 35
Jellies, extra fine 1's 2 25

TORONTO BISCUIT & CONFECTIONERY CO

Per lb
Jams, absolutely pure—apple... \$0 06
Family 0 07
Black and Red currant, Rasp-
berry, Strawberry, Peach
and Gooseberry per lb. 0 12
Plum 0 10
Jellies—pure—all kinds 0 10

These goods are put up in
glass jars and in 5, and 10
lb. tins and 28 lb. pails.

Marmalade—orange 0 12

LICORICE.

YOUNG & SMYLYE'S LIST.

5 lb boxes, wood or paper, per lb 0 40
Fancy bxs. (38 or 50 sticks), per
box 1 25 1 25
" Ringed" 5 lb boxes, per lb 0 40
"Acme" Pellets, 5 lb cans, per
can 2 00
"Acme" Pellets, Fancy boxes
(30s) per box 1 50
"Acme" Pellets, Fancy paper
boxes, per box (40s) 1 25
Tar Licorice and Tolu Wafers, 5
lb cans per can 2 00
Licorice Lozenges, 5 lb glass
jars 1 75
Licorice Lozenges 5 lb cans 1 50
Purity " Licorice, 200 sticks 1 45
" " " 100 " 0 72½
Imitation Calabria, 5 lb bxs
plb 0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... \$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ½ and 1 lb tins
per lb 25
" Fine, in 1 lb jars 25
" Fine, in 4 lb jars 70
" Ex Sup. in bulk, per lb 90
" Superior in bulk, p. lb 20
" Fine, " 15

CHEERY'S IRISH

Pure in 1 lb. tins 0 40
Pure in ½ lb. tins 0 42
Pure in ¼ lb. tins 0 44

Prices current, continued.

NUTS.		per lb
Almonds, Ivica	13	14
" Tarragona	13	15
" Farnigetta	13	14
Almonds, Shelled Valencia	28	32
" " Jordan	40	45
" " Canary	28	30
Brazil	10	12½
Cocoanuts	5	6
Filberts, Sicily	104	11
Pecans	11	15
Peanuts, roasted	10	12
" green	9	10
Walnuts, Grenoble	15	15
" Bordeaux	10	11
" Naples, cases	12	13
" Marbots	12	13
" Chilis	12	13

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal.
Canadian	0 14 0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

THE T. A. SNIDER PRESERVE CO.,
CINCINNATI.

(Wright & Copp, Toronto, Agents.)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce	4 50
" " " pts	3 25
Soups (in 3 lb. cans).	
Tomato	3 50
Fancy—Chicken, Mock Turtle,	
cream of Corn, Pea, Celery,	
Asparagus	4 50
Fancy—Chicken Gumbo, Or	
Tail, Consomme Bouillon,	
Mulligatawny, Mutton Broth,	
Beef, Pea, Printanir, Julienne	
Vermicelli, Vegetable	4 25

LEA & PERRIN'S.	per doz
Worcester Sauce, ½ pts.	\$3 60 \$3 75
" " pints	6 25 6 50
Lazenby & Sons	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—½ pt.	3 25
Mushroom Catsup	2 25
Anchovy Sauce	3 25

PRODUCE.

DAIRY.		Per b
Butter, creamery, tubs.	\$0 21	\$0 23
" dairy, tubs, choice	0 18	0 20
" " medium	0 14	0 16
" low grades to com	0 12	0 13
Butter, pound rolls	0 21	0 23
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 10	0 10½

COUNTRY

Eggs, fresh, per doz.	0 15	0 16½
" limed	1 15	1 30
Beans	1 15	1 30
Onions, per bbl.	1 75	2 25
Potatoes, per bag	50	60
Hops, 1891 crop.	0 18	0 15
" 1892 "	0 18	0 17
Honey, extracted	0 05	0 07
" section	0 12	0 14

PROVISIONS.

Bacon, long clear, plb.	0 07½
Pork, mess, p. bbl.	14 50 15 50
" short cut	16 00 17 00
Hams, smoked, per lb.	0 11½ 0 12
" pickled	0 11 0 11
Bellies	0 12½ 0 13
Rolls	0 09½ 0 09½
Backs	0 11½ 0 12
Lard, Canadian, per lb	0 09½ 0 10
Compound	0 08 0 09½
Tallow, refined, per lb.	0 05 0 05½
" rough	0 02 0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½ 4
" Patna	4½ 5½
" Japan	5 6
" extra Burmah	3½ 4
" Java extra	6½ 7
" Genuine Old Carolina	9½ 10

Grand Duke	6½ 7½
Sago	4½ 5½
Tapioca	5 5½

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND		Per lb.
Pepper, black, pure	\$0 12½	\$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African	18	18
Cassia, fine to pure	18	25
Cloves	14	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

BRITISH AMERICA STARCH CO
BRANTFORD.

1st quality white, in kegs and brls	4½
1st quality white, 3 lb. cartoons.	4½
Lily White gloss, crates	6½
Brantford gloss, 1 lb.	6½
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	3½
Pure Prepared corn	7
Challenge Corn	6½
Rice Starch, fancy cartoons	8½
" cubes	7½

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " 1 lb.	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½

Laundry Starches—

No. 1, White, 4 lb. Cartons	4½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	3½
Ivory Gloss, six 6 lb. boxes, slid- ing covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivory Starch in cases of 40 packages	\$3 00

SUGAR. c. per lb

Granulated	4½	4½
Paris Lump, bbls and 100 lb. bxs	5½	5½
" " 50 lb. boxes	5½	5½
Extra Ground, bbls	5½	5½
" " less than a bbl	6	6
Powdered, bbls	5	5½
" " less than a bbl	5½	5½
Extra bright refined	4½	4½
Bright Yellow	3½	4
Medium	3½	3½
Brown	3½	3½

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" " small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" " small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" " small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS. Per lb.

D	12 2
M	2 2½
B	2½ 2½

W. G. A. LAMBE & CO.,

Grocery Brokers,
TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

How is your stock

—OF—

Now is the time to lay in a
supply to meet the
winters demand.Kingsford's Oswego
STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

Kingsford's

(Others so-called are imita-
tions of our brand.)

Pure Starch.

Corn Starch.

FOR SALE BY ALL LEADING
JOBBER IN CANADA.T. KINGSFORD & SON
OSWEGO, N.Y.

You

Will do your Customers a great Kind-
ness by recommending

NEW COLD PROCESS

Ivoryine Starch.

THE MOST PERFECT FOR COLLARS, CUFFS AND SHIRTS.

Prices current, continued—

V.B.	2½	2½
E.V.B.	2½	2½
E. Superior	2½	2½
XX	2½	2½
XXX	2½	3
Crown	3	3½

MOLASSES.		Per gal
Trinidad, in puncheons...	0 35	0 37
" bbls	0 38	0 46
" ½ bbls	0 40	0 40
New Orleans, in bbls.	0 30	0 52
Porte Rico, hdds.	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars....	per lb	5½
Do. 2, 6-16 and 3 lb bars	"	5
Primrose, 4 lb bars, wax W	"	4½
John A. cake, wax W. per doz	"	42
Mayflower, cake,	"	42
Gem, 3 lb bars per lb.	"	3½
" 13 oz, 1 and 2 lb. bars	"	3½
Queen's Laundry, per bar	"	5½
Pride of Kitchen, per box	"	2 75
Sunshine, boxes, 100 tablets	"	6 50
" 50	"	3 40

MORSE'S SOAPS.

	Per lb
Mikado (wrapped)	0 04½
Eclipse	0 04½
Stanley Bar	0 04½
Defiance	0 04½
Toronto, 12 oz.....	Per doz 0 50
Ruby, 10 oz	" 0 30
Monster, 8 oz	" 0 24
Detroit, 14 oz	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz	" 0 72

	Per box
Mottled in 5 box lots, 100 bars	5 00
" 80 bars.....	3 00
Floater (boxes free).....	6 50
Electric	2 75
Hard Water Electric.....	2 50
Royal Laundry	3 25
Octagon.....	4 00

	Per doz
Royal Magnum	0 25
" 25 doz per box.	0 20
Anchor, Assorted.....	0 40
" Castile.....	0 50
Morse's Assorted.....	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile.....	0 45
Bouquet, paper and wood.....	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal.....	0 72

	Per box
" Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume.....	0 55
Old Brown Windsor Squares	0 30
White Lavender.....	1 00

	Per doz
White Castile Bars	0 85
White Oatmeal	0 85
Persian Bouquet, paper.....	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Bouquet.....	0 60
Cocoa Castile.....	0 40
Acadian	0 45
New Acadian, per gross.....	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb.....	0 25
Pure Bath	1 00
Magnolia.....	1 20
Oatmeal	0 85

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor.....	0 70
Fine Bouquet	1 00
Morse's Toilet Balls.....	0 90
Turkish Bath.....	0 60
Infants' Delight.....	1 20

TEAS.

CHINA GREENS

	per lb
Gunpowder—	
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts ...	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds.....	17 19
" " thirds.....	15 17
" " common	11 14

PING SUBEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds.....	16 19
Half Boxes, firsts	28 32
" " seconds.....	16 19

JAPAN.

Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common.....	16 18
Common.....	12½ 15
Nagasaki, ½ chests Pekoe.....	16 22
" Oolong	14 15
" " Gunpowder	16 19
" " Siftings.....	5 9

Congou—	
Half Chests, Kaisow, Mon-	
ing, Pakling.....	12 60
Caddies, Pakling, kaisow...	18 50

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's.....	64
Laurel, 3's.....	57
Brier, 7's.....	55
Index, 7's.....	50
Honeysuckle, 7's.....	58
Napoleon, 8's.....	54
Royal Arms, 12's.....	55
Victoria, 12's.....	53
Brunette, 12's.....	50½
Prince of Wales, in caddies	51½
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T &	
B, 3's	60
Lily, 7's.....	55
Diamond Solace, 12's.....	60
Myrtle Cut Smoking, 1 lb tins...	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5	
lbs.....	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases.....	70

PLUG SMOKING.

Golden Plug.....	56
Uncle John, 3 x 6, 3s. caddies	
16½ lbs	54
Gem, 3 x 6, 3s. caddies 16½ lbs....	53
St. Lawrence, 2 x 3, 7s. caddies	
about 17 lbs.....	51
Banner, 2 x 3, 7s. caddies about	
17 lbs.....	48
Sterling, 2 x 3, 7s. caddies about	
17 lbs.....	46
Louise, Solace, 12s. caddies about	
16 lbs.....	46
Florence, Solace, 12s. caddies	
about 17 lbs.....	42
Hawthorne, 8s. butts 23 lbs.....	47
Something Good, 6s. butts 21 lbs	46½

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	
4 lbs.....	65
Empire, 3 x 6, 4s. spaced 8s. bxs	
4 lbs.....	61
Top, 16 oz. spaced 8s. boxes 4 lbs	
Joy, 3 x 12s, 14½ oz. Spaced 6s.	
Rough and ready. Butts 25 lbs	
Judge, 2 x 3, 8s. Flat. Caddies	
about 20½ lbs.....	50
Curry, 3 x 3, 7s. Rough and	
ready. Caddies about 21 lbs.	
Kentucky, 1½ x 3, 13s. Caddies	
about 21 lbs.....	50
Kentucky, 1½ x 3, 7s. Caddies	
about 21½ lbs.....	49

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about	
22 lbs.....	47
Morning Star, 12s. Butts about	
22½ lbs.....	43½
Montreal Twist, 12s. Caddies	
about 23 lbs.....	44
Anchor Twist, 12s. Caddies about	
23 lbs.....	42½

CIGARS—S. DAVIS & SONS, Montreal.

	Per M.
Madre E' Hijo, Lord Landsdown	\$60 00
" Panetelas	60 00
" Bouquet.....	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria.....	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	60 00
" Conchas de Regalia	60 00
" Bouquet	55 00
" Pins	60 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
Queens.....	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre.....	1 00
Mauricio.....	15 00

DOMINION CUT TOBACCO WORKS, MON-

	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby.....	4 00
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOES.

	per lb
Puritan, tenths, 5 lb. boxes.....	74
Old Chum, ninths, 5 lb box.....	71
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
old Block, ninths, 5 lb boxes.....	73

CIGARETTE TOBACCO.

B. C. No. 1, 1-10, 5 lb boxes.....	85
Puritan, 1-10, 5 lb boxes.....	1 15
Athlete, per lb.....	10 50
Hyde Park	

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20
XXX, W.W.	0 5
Honey Dew	0 30
Pickling.....	0 30
Malting.....	0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1... \$1 70
" 3 "	" 1 90
Pails, 2 hoops, clear	No. 2... 1 80
" 3 "	" 1 80
" 3 " painted... ..	" 1 80
Tubs, No. 0.....	9 50
" 1.....	8 00
" 2.....	7 00
" 3.....	6 00
Washboards, Globe.....	\$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet.....	1 70
" Waverly	1 60
" X X	1 50
" X.....	1 30
" Single Crescent... ..	1 85
" Double	2 75
" Jubilee	2 25
" Globe Improved.	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

	per case.
Matches, 5 caselots, single cases	
Parlor	1 60 \$1 65
Telephone	3 60 3 70
Telegraph	3 80 3 90
Safety	4 20 4 30
French	3 60 3 75

Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases.....	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases.....	3 40

	per doz
Mops and Handles, comb.	1 25
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates ast'd	3 60



WASHING

Housekeeper's Quick-	
Washing per case.	
5c pkgs 100 in case	3 50
10c " 60 in case	4 00

PEERLESS WASHING COMPOUND.

	per case
½ lb packages, 12 doz in case...	\$4 50
1 " 6 "	3 90
1 lb " 3 "	3 60
5 cts " 100 "	3 50

YEAST.

	per box
BARM MFG. CO.	
1 box containing 2 doz. 5c. pkgs.	0 50
" 2 doz. 10c.	1 00



BREADMAKER'S

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ST. LAWRENCE SUGAR REFINING CO'S.
GRANULATED
AND YELLOWS
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ARE PURE.

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Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
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Manufacturers of Refined Sugars of the well-known Brand

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Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
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Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

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Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
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Special apartments for invalids. Bath houses in connection and a staff of male and female attendants. The best of accommodation for Travelers. Rates, \$2.00 and \$2.50.

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GOLD MEDAL, PARIS, 1878.



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Is Absolutely Pure
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Unlike the
Dutch Process

No alkalis or
other chemicals
or dyes are used
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A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

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The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.
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MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish,
and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

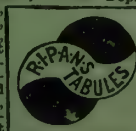
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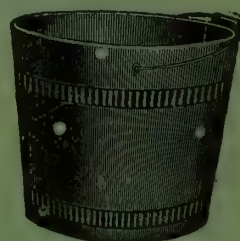


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Butcher and Crockery baskets.
Fruit package of all descriptions.
For sale by all Woodenware Dealers.

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DURABLE PAILS AND TUBS.

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Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt

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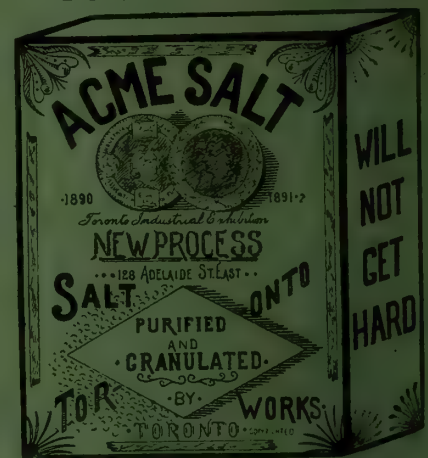
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We handle Bananas, Oranges, Lemons, Peaches, Pears, Plums, Grapes, Apples, Mellons and all kinds of fruits and vegetables and nuts.

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FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
E. D. TILLSON, TILSONBURG, ONT.

THE BUSINESS MEN OF AMERICA

Are men of clear Brain, and are quick to discern
a good thing when they see it,

THIS IS THE REASON THEY BUY

THE "PITTSBURGH" LAMP

THEY KNOW THAT

To buy them it will increase their trade.
Their customers will be delighted with it.
The combustion of oil will be perfect,
therefore no disagreeable smell.
It will give a brighter light, although
cheaper than gas.

The "PITTSBURGH" is made in all sizes
and styles of Banquet, Hanging,
Vase and Piano Lamps.



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Sole Wholesale Agents for Canada.

GOWANS, KENT & CO.,

Toronto and Winnipeg.



DO NOT

SEEK GUM

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. VI.

TORONTO, NOVEMBER 4, 1892.

No. 45

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1882
Only Medal Dublin 1865

Only Silver Medal Paris 1875
Grand Gold Medal Moscow 1872 & 8

1878
CROSS OF THE
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TO THE COURT OF HOLLAND AND THE KING OF ITALY
TO THE PURVEYORS TO H.R.H. THE PRINCE OF WALES

ASK YOUR
WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
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GUARANTEED
Second to None.

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MAKE SIMPLY WITH BOILING MILK OR WATER
FOR SALE BY ALL GROCERS.

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THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
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Retail Price, 25c.

For sale by all first-class grocers

The McKay Milling Co., Ltd.,

OTTAWA,

Manufacturers of High Grade Patents, Strong Bakers,
and Family Flours.

OATMEAL—Granulated, Mid Cut, Fine Cut, Flour Cut and Round Cut.

WE MAKE THE CELEBRATED **K-Y-** ROLLED OATS.

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For the voice.

The Norton Manufacturing Co.

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CANS.

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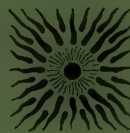
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Jams,
Pickles,
Sauces,
Potted Meats,
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All Grocers in Canada



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OFFER TO THE TRADE NEW FRUITS OF EVERY DESCRIPTION.

CURRENTS—In Barrels, Half-Barrels, Cases, and Qr. Cases.

FIGS—Naturals, in 56 lb. Boxes. Fine Eleme in 10 lbs. and 20 lb. Boxes, and Loncoum Figs in 4 lb. Boxes.

SULTANA RAISINS—In 16 lb. Boxes. Good average, golden and choicest golden.

MALAGA RAISINS—In stock and to arrive per S. S. Escalona.

SHELLED ALMONDS—Valencia, Jordan, and Bitter.

SUGARS. *In view of probable advance, we notify the trade that we can offer both granulated and yellow, in any quantity up to 20,000 or 25,000 Barrels, enough for present wants.*

Molasses—Barbadoes, Porto Rico, Cuba, and Sugar House.

SALMON. *A full supply of the favorite brands, Empress, Queen, Horse Shoe, British American, Globe, Owee-Kay-No.*

No Cohoes or fall catch salmon.

Ask for our prices before placing your orders---You will save money by doing so.

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Imperial Cheese

IN GLASS JARS.

LARGE, MEDIUM, SMALL.

Full particulars on application to

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FRY'S

Pure Concentrated

COCOA.

To secure this article, please ask for "Fry's Pure Concentrated Cocoa."

"It is especially adapted to those whose digestive organs are weak."—Sir Charles A. Cameron, M.D.

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IT IS ABSOLUTELY PURE!

Is the strongest preparation of Cocoa made, and is absolutely pure, without flavoring matter or any other ingredients.

It is recommended by the highest medical authorities for its marvelous purity and strength and solubility. It is a profitable line to handle.

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Are of the Finest Quality and Guaranteed Pure.

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Is the Sauce of Sauces, and the most delicious for Fish, Hashes, Steaks, Stews, &c.

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Is universally admitted to be the finest and most enjoyable Pickle in the World.

Batty & Co.'s JAMS, JELLIES, & MARMALADES

Are prepared of Ripe, Sound Fruits only and Refined Sugar.

THEIR CALF'S FOOT JELLIES

Are unsurpassed for quality and flavor.

Proprietors of the well-known

DR. KITCHENER'S SALAD CREAM



123 and 125 FINSBURY PAVEMENT, LONDON.

WRIGHT & COPP, Agents, TORONTO.

THE E. B. EDDY CO'S
MATCHES

Indurated Fibre Ware,
Woodenware,

Washboards,

TEA, TOILET, TISSUE

and WRAPPING PAPERS,

Are sold by all Wholesale and Retail Dealers in Canada,

Are recommended by all Users, and

Are fully guaranteed by the Makers.

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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, NOVEMBER 4, 1892.

No. 45

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

The farmers are not holding back their wheat this fall, as the deliveries are over-taxing the transportation resources of the railways. There is always a scarcity of cars when the movement of the crops commences, but this year it is more aggravated and sudden than usual. Prices have lost some of their tone in consequence of this free selling, but that does not seem to make the offerings any the more stunted. The farmers themselves have to change their most conservative customs under new economic conditions, and one of their most cherished dogmas, to hold their grain for an advance, is being relinquished. It is very probable that the habit of marketing the grain as soon after threshing as possible will become an established usage. That is the usage ruling the sale of nearly all the staple products of other countries. The Valencia raisin crop is sold, up to the buying capacity of the market at full prices, as soon as the fruit is ready for shipping. The European farmers engaged in the production of sugar beets follow the same custom. In fact it is becoming a very common

practice for many classes of producers to sell their output before it exists. The Canadian farmer's stubborn faith in the future rather than the present of the market is evidently giving way before the lessons of disappointing experience, and he is beginning to fall into line with the habit of other classes of producers. The change would mean simply the abandonment of speculation by the farmer. Not alone is the grain movement now large, but the movement of many other classes of agricultural product also is free. More Canadian butter has been shipped to England this autumn than in any other during the last decade, and the prices have been good. Our cheese shipments have also been greater than ever and the price has been a profitable one to the producers. The market for eggs was a good one throughout the past month, and English buyers have enlarged the allowance of the demand that went last year to Canadian stock. The apple crop is also going forward early and in large quantities to the English market, but prices have proved unstable. All this selling on the part of the farmer means increased purchasing and paying of debts. There must be a large volume of money in the country now circulating from hand to hand, and the stiffer rates of the banks show that their coffers are being drawn upon heavily to provide money for the movement of the crops. Soon the farmers will be selling their hogs and adding another resource to the sinews of trade. The merchants of the country have reasonable grounds for building up expectations of a good trade this fall and winter.

* * *

The best solution of the problem, how to make a branch grocery store pay, is to sell the branch at a fair value and invest the proceeds in something that yields a fair return. That is the mode of solving the problem that is now

most commonly adopted, for fewer grocers are carrying on branches than formerly, selling out when opportunity offers and concentrating their attention and capital upon the main store. The economy that it is now necessary to practise in order to make money out of the grocery trade in the most favorable circumstances cannot be introduced in a branch store as it can in the main store. The principal must be a worker himself. There are few grocery stores now which yield so large a revenue as to afford more than the livings earned in the actual transaction of it. Not many masters of a grocery business can lead a life of ease and abstention from work themselves. Their wages are a necessary part of the income from the business and they must earn these. If all the work is done by hired help the proceeds will be mostly absorbed by hired help. The main store demands all the proprietor's time, study and care, and unless he is a rich man will keep all his capital engaged. A branch store will have to be managed on the spot, and the salesman trustworthy and capable enough to run it can command a high salary. It is better economy to pay such a one a large salary and secure the best results than to pay an inferior or dishonest man a low salary and reap low results. Then rent, taxes, delivery service and all the other expenses incidental to a single business will have to be paid out of the receipts. It sometimes requires all the prudence and administrative ability of the chief to keep the branch business from swamping the central one. Some men have not ability enough to run one store, as we perceive by the scores of failures every year. This itself is enough to prove that there are very few men with enough ability to spare from the affairs of one store to be able to take on another.

* * *

The majority of retail grocers are at a disadvantage in the tea trade. They generally

have to buy, and often have to sell against the odds of superior knowledge. The detection of delicate shades of difference between samples is of course not expected of every retailer, and those who would expect it of every wholesale salesman would be disappointed. The tea expert is a rare man. But the retailer should make it an object of study to become sufficiently acquainted with tea to perceive the broad differences that distinguish grades which are sometimes offered at the same or nearly the same price. The merest novice in tea-tasting would often correctly appraise one tea 5c. higher than another that was offered at the same price, while the untrained taste would miss the points of difference and perhaps prefer the inferior tea for the same money as he could get the better for. It is true that many a retailer has to pay dearly for his ignorance of tea. A competitor who is anything of a judge of teas can buy cheaper than one who is not. A traveller has frequently a latitude of some cents on the same tea, and can get more from A who does not know an 18c. tea from a 30c. tea, than he can from B who can appreciate the nice distinction between an 18c. tea and a 20c. tea. The ignorance of the retailer is an important factor in the wholesale returns from the tea trade. There are grades so close in intrinsic value that the difference is scarcely perceptible to ordinary drinkers, and if the retailer happens to be a discerning taster he can get the cheaper tea and retail it at the same price as he could get the dearer one, and thus save a cent or two a pound for his profit account. The grocer who is a poor judge of tea is also largely at the mercy of buyers, many of whom profess critical taste, and exercise the supposed faculty with as much arrogance as the most voluptuous bon vivant. The great majority of such pretentious people know really nothing about tea, and dominate the grocer's ideas only when he is equally ignorant and more aware of his ignorance. The trader who has some knowledge of the commodity can often put it to good use by suggesting precautions in drawing, and thus can establish a taste to which he alone is able to cater. By educating the gust of his customers for good tea he would be in a better position to protect his trade when mere low prices were resorted to by competitors for the purpose of catching some of it. The tea trade presents the means of adjusting the balance that low prices in nearly everything else have disturbed,

and an important reason why more success is not met with in the grocery trade is that tea is a mystery to a very large proportion of those who handle it.

* * *

Trade opinion can be strong and unanimous on the side of right and yet prove sterile of reform. That is the case in relation to the anomalies of insolvency. Traders, both wholesale and retail, condemn the virtual complicity of creditors with swindlers who resort to insolvency for the purpose of making money. There should be no compromise for men who fail on principle, and creditors who are bluffed into conniving at these sharpers' rascalities are not more blameless than the contrivers of the mischief. The familiar train of evils attendant upon such compromises it is needless to recount. Even worse than the indulgence accorded to unworthy debtors is the swift and strict justice often meted out to honorable and candid men. "Alma" in a letter published on another page, gives the leading particulars of a case in which creditors sought to exact the uttermost farthing from a man who was frank enough to place a statement of his affairs in their hands before those affairs were really in any danger. But he was above-board; there was nothing wily or slippery about him to make his creditors dread a conflict with him. Therefore they descended upon him and sacrificed an estate that was really solvent. Truly all debtors are not equal in the sight of creditors, the most worthless, both financially and morally, often being the ones preferred. The country is in need of some regulating authority to equalize the practice of creditors in all cases. Now there is an indulgent, credulous or timid body dealing with an artful knave or unprincipled scoundrel; again a very strict lot of creditors have in their hands the destiny of an upright but temporarily unfortunate man. In neither case is poetic or any other kind of justice dispensed. Creditors ought to take into the account, more than they usually do when dealing with the affairs of an honest and industrious man, the adverse circumstances created by the trading methods and settlements of the crafty men who are able to outwit those they owe. If a straight man had a fair chance to do business his creditors would have grounds for being rather exact in their dealings with him. But they do not give a straight man a fair chance when they allow his competitor to engineer his business for a failure, and to get his goods at a fraction of their value.

CANADIAN FLOUR IN THE WEST INDIES

The appended resolution, and some discussion which it occasioned at a meeting of merchants held at Demerara, British Guiana, has occasioned considerable comment among flour shippers and millers in Montreal:

"That in view of expected closer relations between this colony and the Dominion of Canada, it is advisable that this society appoint a committee to investigate certain allegations that have been made as to the unsuitability of Canadian flour for this market on account of its not keeping good as long as that from the United States."

There seemed to be some fear at the meeting in question that Canadian flour would not keep well in the warm climate of the tropics, and some peculiarly ridiculous statements were made regarding the bread made from it. One of the complaints was that the bread was too spongy. This is the first time that we have heard of this as a defect, on the contrary we always understood that heavy doughy bread was a drawback. In fact it would seem that the gentlemen in Demerara who complained about Canadian flour, were not thoroughly acquainted with its peculiar good qualities.

It is true that hard wheat flours have a tendency to spoil more quickly than winter wheat stocks. This however is due to their superior glutinous qualities, but our experience has been, that when we have a good dry crop, such as this season's, no difficulty is experienced in keeping this grade of flour in the warmest weather. The only precaution that our West Indian cousins have to observe to attain this result is to keep the flour in a place where there is free circulation of air.

Even last year, although we had but an inferior crop, and some very warm weather, millers and jobbers did not have a single pound out of condition. However, if nothing but heavy winter wheat flour will do down in the tropics, Canada has winter wheat stock fully equal, if not superior, to the standard of any similar goods in the United States. But we venture the prediction that once they have acquired the taste for Manitoba and Northern hard wheat flours the West Indians will be satisfied with nothing else. The chief reason why they have become so well acquainted with winter wheat stock is its cheapness, and also owing, no doubt, to the fact that the two centres of Baltimore and Philadelphia from which most of the flour for the West Indies has previously gone, depend almost mainly on the winter wheat belts for their supplies of wheat.

Once such grades of flour as we can produce from our Manitoba hard wheat are thoroughly introduced into the West Indian market, buyers will have no other when the former is available. It may be stated in this connection that quite a quantity of our high grade flours have been going to the tropics

by the new direct line from Montreal, and that so far the shippers have not had a word of complaint.

Canadian millers should recognize the fact that there is quite a field for them in the West Indies, and that our cousins down there are anxious to trade with their northern relations in preference to the United States, if the above resolution speaks for anything.

THE GUILD'S ANNUAL MEETING.

The annual meeting of the Dominion Wholesale Grocers' Guild was held on Thursday and Friday of last week in a chamber of the Board of Trade building in Hamilton. The following were the delegates present: From Montreal—Messrs. Hebert, (President), Childs and Geoffrion; from Toronto—Messrs. Blain (vice-president), Ince, Davidson, Sloan, Eckardt, Larkin, Smith, Wills (Secretary); from Hamilton—Messrs. McPherson, Turner, Bristol, Stuart, Balfour, Harvey, Gillard; from Berlin—Mr. Roos; from Brantford—Mr. Watts; from London—Messrs. Masuret, Smith, Screaton.

The business programme was not lengthy, neither were the remarks of members. President Hebert is a model chairman. Not only does he know when and how to put a bridle upon speakers' tendency to be diffuse, but he brings to bear upon the proceedings the expeditiousness of a thorough business man. He is a popular, as well as efficient presiding officer, as his re-election and the terms in which the thanks of the Guild were conveyed to him must be taken to signify. This meeting probably breaks the record for despatch. The delegates assembled at 3.30 on Thursday afternoon and had virtually transacted all their business by 7 p. m.

The report of their proceedings, as furnished by Secretary Wills, reveals nothing in the nature of a departure. The sugar situation was discussed, but it was resolved to take no action at present for the regulation of trade in that staple. The tobacco and starch agreements received some attention in the way of discussion, but there was nothing done in relation to either of them. The question of manufacturers, canners particularly, selling to retailers was before the meeting a while, and was disposed of in a resolution referring it to the local Guilds. An important matter was brought up by Mr. Blain. It was the question of railway discrimination between Montreal and Toronto. This was shown to seriously handicap the wholesale grocers of the latter city. On dried fruit alone the difference was nearly 20c. a hundred weight. The rate for dried fruit from Montreal to London, for example, is only 17½c., while from Toronto to London it is 28c. Add to this 9c. that Toronto merchants pay for ocean freight and the total freight to London from Toronto is 37c., or 19½c. more than if shipped from Montreal. The Montreal delegates appeared to be as much surprised at this difference in favor of their city as were the Toronto merchants, and showed no disposition to ask more than fair play. Their concurrence was as hearty as that of the other members of the meeting in the resolution authorizing Mr. Blain to bring this matter before the council of the Toronto Board of Trade.

The Guild is evidently not in the low state of debility that it ought to be in, according

to prediction, by this time. It was felt in many quarters that the relinquishing of the sugar clause would cause it to crumble to pieces. But it has more vitality now than it had when it limited the price of sugar, and the principle of union among its members is something stronger than a clause—it is the development of friendly feeling. That had really been hindered by the sugar clause, which tended to breed mutual distrust. The wholesale grocers now like to get together to enjoy each others' company, and if they liked each other less, such hospitality as the Hamilton Guild dispensed at this meeting could not fail to melt down mutual repugnances and drive out old grudges. After adjourning at 7 on Thursday evening the members assembled again at 7.30 at the Hamilton Club, upon the invitation of Mr. Balfour in behalf of the local Guild. There they sat down to a capital dinner. Under its refining influence the spirit of speech making soon got moving itself aright in the company, and all waxed silver-tongued. But the centrepiece of the after-dinner proceedings was the presentation to Ex-President Ince of an address and a magnificent silver cabinet. That graceful act was very becomingly performed. Mr. Ince was the first President of the Guild, and had continued at its head for seven years. Thus he had guided it through the first and formative years of its life, and an almost filial tone was proper in an expression of that association's gratitude to him. Mr. Ince's reply well befitted the occasion. The following is a copy of the address:

DOMINION WHOLESALE GROCERS' GUILD
TO WILLIAM INCE, ESQUIRE,
First President.

When the members of the Dominion Wholesale Grocers' Guild reluctantly acceded to your request to be relieved from the office of President, it was unanimously decided that you could not be permitted to withdraw from the highest position in the gift of its members without a substantial expression of appreciation of the long and valuable services you have rendered the trade.

When it was first proposed to organize in the interests of our special branch of business, your high and honorable position as a merchant of long standing pointed you out as one eminently fitted to direct the affairs of the Association. Your sterling integrity, honesty of purpose, and constant devotion to the general good, added to your great executive ability, have demonstrated the wisdom of the selection. During the first seven years of the existence of the Guild, by your intelligence, forethought, and forbearance, you have evolved a policy which has won the acquiescence and support of the entire membership.

In the working of the Association, embracing all the important business centres in Ontario and Quebec, many diverse views and interests were reconciled, only through the wisdom and moderation of your counsels. Your uniform courtesy, and kindness, together with your sound practical business ability, overcame difficulties which at first seemed incapable of solution. To-day there is a more cordial and friendly intercourse existing among the members of the Guild than formerly, while the methods of the trade are greatly in advance of those which govern all other branches of business, and will doubtless become an inspiration which will ultimately place the trade and commerce of the country on a more satisfactory basis.

We desire to emphasize the high esteem in which you are held, as well as our high

appreciation of your services to both the grocery trade and business generally, and we therefore beg your acceptance of the accompanying Silver Cabinet. At the same time we desire to express our sincere and best wishes for the continued happiness of yourself and family, and permit us to add, that we trust you will long be spared to take an active interest in the affairs of the Dominion Wholesale Grocers' Guild.

EDGAR A. WILLS, Secretary.

CHARLES P. HEBERT, President.
Oct. 27th 1892.

On Friday morning the delegates met again at 9.30. An item of the closing business was the following well-deserved expression of thanks unanimously voted to and suitably acknowledged by President Hebert.

That the Dominion Wholesale Grocers' Guild desires to place on record its appreciation of the ability and zeal which the interests of the Guild have received from the hands of President Hebert during his occupation of the position of President, and hereby tenders him its most hearty thanks for the many services he has so willingly and gladly rendered the Guild.

President Hebert, Vice-President Blain and Secretary Wills were re-elected to their former respective offices.

Upon the motion of Mr. Blain it was resolved to hold the next annual meeting in Toronto.

MONTREAL LETTER.

MONTREAL, Nov. 1, 1892.

The available supply of canned vegetables is a question that occasions considerable thought with Montreal jobbers at present. The chief line of stock turned out in this vicinity is tomatoes, and from present appearances the pack this fall will be a very short one with the canning establishments in Quebec. This is owing to the extremely small crop of the vegetable in that province. The case of two leading establishments may be taken as a safe illustration of the remainder. At Windsor's cannery, at Lachute, where a pack of 5,000 odd cases was anticipated, the output will fall short by one-half, and 2,700 is put as a wide estimate. The same basis may be said to apply to Douglas' establishment at St. John's, and if the percentage of decrease at these two apply generally, it is easy to see that the stock of the vegetable in Quebec will be considerably curtailed. It is worthy of remark in this connection that there has been no contracting at all for canned vegetables by Montreal jobbers this fall. This is quite contrary to the usual custom of former years, when the policy generally pursued was to contract a considerable way ahead. Jobbers claim however that they did not find it profitable to carry goods in this way. After they had stocked up, canners had still a surplus to offer, and of course sold it for what the open market brought, and the jobbers were handicapped to a certain extent. If however the conditions at present apparent in the case of tomatoes are absolute, it would seem as though they had selected precisely the wrong time for the inception of their new policy. With such a scarcity as seems probable prices are likely to stiffen, and on operations in a hand to mouth way from canners, supplies are likely to cost buyers a good deal more than if they had been contracted for ahead, according to the practice of former seasons.



COMMON SENSE IN BUSINESS.

EDITOR CANADIAN GROCER,

SIR,—Many reports have been published in the mercantile papers during the last few years concerning the management and disposal of the estates of insolvents when the dividend amounted only to a few cents in the dollar, but seldom, if ever, is any notice taken when any estate pays nearly 100 cents, although such large dividends are frequently declared, for there are many merchants, today, too honest and straightforward to remain in business when they find out that their liabilities exceed their assets, preferring to make an assignment for the benefit of the creditors, while there are hopes of a good dividend being paid. Others, whose business is well established, are doing a good trade and have a good balance on the right side, but in an evil moment, when pressed by the undue exertions of commercial travellers, have purchased a line of goods which they could have done without, or otherwise overstocked themselves and thereby fallen into serious difficulties. In this connection I would give as an instance for the benefit of wholesale houses in every department of trade, the case of a young merchant who started business about two years ago in one of the towns in eastern Ontario. This man had a wide business experience, bore an excellent reputation, was careful and industrious, in fact he possessed all those elements which not only constitute a good business man, but one essential to success. His line was almost exclusively that of ———, and purchased his stock from one of the best and largest wholesale houses in Ontario. His payments were satisfactory to said firm until a few months ago, when he was compelled to ask that one note for \$500 be renewed for a short time. This request being refused, and he being pressed for the payment of this note, there was no other course open than to make an assignment for the benefit of his creditors. The assignee took possession, disposed of the estate and sent his statement in due time to all the creditors, revealing the fact that his stock was sold at 75c. on the dollar, which was equivalent to a loss of about..... \$2,200 00

The assignee's remuneration was.....	200 00
Taking stock, travelling expenses, etc., say.....	200 00
Preferred claims, and other expenses about.....	200 00
Meaning a total loss of.....	\$2,800 00

Notwithstanding this enormous depreciation, the assignee was enabled to declare a

dividend of over 88c. on the dollar. Now, Mr. Editor, I submit that this merchant was not insolvent, and that if given a short extension of time, as is frequently done in cases of this kind, there would have been no necessity for an assignment. It is a great pity that wholesale houses do not take these matters into consideration instead of driving an honest man to the wall, taking from him every dollar of capital he was possessed of, crushing his ambition and hope for the future, to say nothing of the injurious effect which a \$9,000 stock causes when thrown on the market at 75c. on the dollar, especially in a small country town, and where there are merchants who always pay 100 cents. It tends to demoralize trade, for it is utterly impossible for such a merchant to compete against another who is fortunate enough to buy a good new bankrupt stock at 75c., and it is to be regretted that wholesale men are not more alive to their interests by protecting those who are struggling hard to pay 100c. on the dollar, rather than compel them to make an assignment when there is really no necessity for such a course.

ALMA.

SOMETHING NEW IN TRADE DUE BILLS.

J. K. Cranston, of the Galt Store and Office Supply Co., has put out something new in Trade Due Bills which, like his Happy Thought Counter Check Book are destined to come into general use. The old cumbersome way of filling out a printed form or writing a due bill on a scrap of paper, which is often lost or worn out before it is used, is superseded by a handsome circular of different colored Bristol card printed on one side thus,



and on the back the merchant's advertisement. It will be seen at a glance that this due bill will be a great time saver to the merchant, as he uses them as quickly and with as little labor and with as great safety as currency. Having a certain number ready for use, the merchant can pay any balance due a customer (that is to be traded out) as quickly as if he were dealing for cash. The customer in turn has no waiting to get a due bill written out, which will probably wear out in a week in his pocket. He gets the amount due in amounts equal to silver denominations, which he can keep for months or years in his pocket without being much the worse for wear. Or he can make a deal with another party or neighbor and pay for his purchase in due bills on So and So's store, making exact change the same as if he had money instead of due bills. Different mem-

bers of the family or friends can be given any sum or sums from 1c. up, to trade out without carrying the whole due bill, as is necessary with the written due bill. The merchant is saved the time and trouble book-keeping, entering the amount of purchase each time a customer wants a few goods on the amount due him, as per due bills. Everything can be said in favor of the Cranston Trade Due Bill and nothing against it. There are many advantages, and every merchant in Canada who uses due bills of any other kind will doubtless at once see the utility of the idea and get a supply for immediate use. Mr. Cranston has also a good thing on the way, for saving of time, labor and money to regulate the credit system. More will be said about it later.

THE APPLE TRADE.

Is at present in full swing. As the markets are glutted to a large extent just at the present time prices rule low, but good fruit, thoroughly matured and carefully packed, always commands a good price. Much of the fruit shipped from Canada has not been matured and consequently the whole trade suffers. Some suppose that fruit picked on the green side will ripen in transit across the Atlantic. This is an utter delusion. The process of ripening ceases so soon as the fruit is separated from the stem, and the process of decay begins. Ripe fruit mellow when properly stored and so also in shipment but green fruit does not. Another drawback to the perfect success of the Canadian Apple industry is the large size of the packages. Australian apples reach Great Britain in small boxes and barrels, and find a ready sale and dealers advise all Canadian shippers to pack the fruit in small barrels or kegs or boxes as finding a readier sale and higher prices than when put up in large barrels. At Covent Garden, London, Australian apples in 40lb. boxes are sold at from two to three dollars, says a Canadian dealer when a barrel of Canadian apples of 196 lbs. goes for about the same money. Purchasers, particularly in large cities buy articles of domestic consumption in small quantities, and especially does this rule apply to fruit.—Durham Review.

"Happy Thought"

IS BOUND TO WIN

Merchants that appreciate despatch, neatness, permanency and exactness will use nothing but our new "Happy Thought" Counter Check Books.

No Carbon Paper required. Every page copies to the very edge and nothing to do but use your pencil upon the bill. Surely the invention is a "Happy Thought."

Every Merchant is made happy, contented and safe when they use "Happy Thought." Made in all sizes and shapes of Carter and Grip Books.

Send for samples of "Happy Thought" and Store and Office Supply price list, etc.

**J. K. CRANSTON,
GALT, ONT.**

Agent for Carter and Grip Counter Check Books as well.
Mention this Paper.

HILLWATTEE.

"Reasons why merchants should handle above brand of tea": It pays, it pleases, it never varies, is clean, sound, unadulterated, and free from taints.

GOODS JUST IN STORE.

Labradore Herrings.
Lochfyne Herrings.
Halt Barrels Mackerel.
Kitts Mackerel.
Mackerel in Tomato Sauce.
Sportsman Key Sardines.
Kipperred Herrings.

Malaga Raisins.
Erbetti Figs.
Excelsior Vostizza Currants.
Highland Evaporated Cream.
California Apricots,
California Nectarines,
California Plums.

Chelsea Table Jellies.
English Herbs.
French Mushrooms.
Roquefort Cheese.
Batger's Peels.
Ontario Tomato Catsup.
Cases Diamond Salt.

LUCAS, STEELE & BRISTOL, 73 McNab St. North, Hamilton, Ont.

W. H. Gillard & Co., Hamilton.

Wholesale Agents for RUSSIAN BLEND CONGOU, IMPERIAL BREAKFAST CONGOU, DALU KOLA CONGOU.

MALLAWALLA PURE INDIAN TEA—in $\frac{1}{2}$ lb. and 1 lb. tin foil packages.

Manufacturers of the Celebrated DIAMOND BAKING POWDER and SPICES.

GILLARD'S SPECIALTIES:—High Class, English made NEW PICKLES and NEW SAUCE. Nottabad and United Service Sauces.

Old Mill Tomatoes, hand packed—best in Canada—to be had only of us. All live grocers should try them.

TEAS:—Our Tea Department is now complete in all grades. Special values in New Season's Japans.

JAMES TURNER & CO., HAMILTON,

WHOLESALE AGENTS FOR

Burnham's Clam Bouillon.

Clam Bouillon makes fine Soup.

Clam Bouillon tones up delicate stomachs.

Clam Bouillon is first rate for Dyspepsia.

Clam Bouillon is used very acceptably for hot drinks.

Clam Bouillon will do more than Beef Tea and costs less money.

Clam Bouillon carries out all the advertisers promise.

Try a case packed quarts, pints or $\frac{1}{2}$ pint bottles.

"MONSOON" PURE INDIAN TEA. Always reliable, never changes. In cases of 60 1-lb. caddies, or 120 halves.

WE HAVE JUST RECEIVED NUMEROUS LINES OF INDIAN AND CEYLON TEAS, IN CHESTS AND HALF CHESTS.

STANDARD BLENDED TEAS.

OUR BLENDING DEPARTMENT IS NOW OPEN, UNIFORMITY CAN BE RELIED ON. WE HAVE THE FIRST CHOICE OF THE MARKET AND THE BEST ESTATES AT OUR DISPOSAL, AND GUARANTEE EXCELLENT VALUE. WRITE FOR PARTICULARS.

STEEL, HAYTER & CO,

11 AND 13 FRONT ST. EAST.

Growers' and Importers, Toronto.

NIXEY'S REFINED BLACK LEAD.

There are few proprietary lines which link the grocery trade of Britain to so many customers as the goods manufactured by W. G. Nixey, whose refined black lead is a household necessity throughout the three Kingdoms. The demand for Nixey's black lead is every year extending farther and becoming



ing more confirmed wherever introduced. It has long been of important dimensions in this country and continues to grow. The secret of its success is its excellence. For half a century it has lent a lustre to the stoves and grates of the homes of people who have the means and the preference for the best that is produced. It is easily applied, the polish it gives a stove being a property of the blacklead itself, not a result of perspiring labor. It makes no dust.



It polishes a very large area of surface with a small bulk. It is cheap, the almost fabulous extent of the production enabling the manufacturer to practise economies out of the reach of ordinary concerns. The quotation on the Jubilee black lead manufactured by W. G. Nixey are given this week in our Prices Current. Mr. Nixey's premises at 12 Soho Square, London W., are shown in the accompanying cuts.

A DOUBLE SYSTEM REQUIRED.

A Woodstock grocer says he pays unwillingly from twelve to fifteen cents per pound for the greater part of the butter that is brought into his store, while twenty-two to twenty-five cents is paid for the better quality, and of which latter he is unable to secure a sufficient supply.

The experience of the Woodstock dealer is the experience of almost every storekeeper in the towns and villages throughout the province. Any amount of the second-class article can be obtained, but really good butter is made by but few.

Farmers are, however, beginning to see

that by adopting improved methods they can not only secure an enlarged local market for their dairy produce, but that improvement insures a large advance in the price as well. This is where the benefit resulting from placing the travelling dairy upon the road is made apparent. It shows farmers' wives how to produce a superior article at home and is thus securing a better supply for the local Canadian market and increased profit for the farmer at the same time.

But Ontario ought to do a good deal more than supply her own needs in this matter. She should have a large surplus for export as well. Butter for sale abroad must, however, be not only of good, but of uniform quality, and this can only be secured by means of the general introduction of the factory system.

This, then, is what is required: Creameries to supply the foreign consumers and improved methods of manufacture on each farm to meet the demand of the local market.—Hamilton Herald.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

WANTED—BY NOV. 1ST—ENERGETIC. Experienced salesman for general store; well up in dry goods; not afraid of work; state salary; must have A1 references. Address Rox 342, Woodstock, Ont.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

ASSIGNEE'S SALE OF GENERAL STOCK OF DRY GOODS, GROCERIES, Etc.

Tenders will be received by the undersigned Assignee up to the 15th day of November, 1892, for the purchase at a rate on the dollar, as per inventory of the entire stock in trade of W. H. Howell, of Jerseyville, Ontario, amounting about as follows:—

Dry Goods.....	\$744.68
Boots and Shoes.....	336.24
Crockery.....	75.31
Groceries.....	121.02
Stationery and Drugs.....	79.89
Hardware.....	96.03
Shop Fixtures.....	\$1453 17
	198.00

Terms, one third cash; balance in two, four, and six months, with interest secured to satisfaction of Assignee.

The Stock is in good order and the sale offers a good opportunity for a live man to continue an established business in a locality surrounded by an excellent farming district.

Stock may be seen on application to W. H. Herriott, Esq., at Jerseyville, and inventory at office of the undersigned from whom any further particulars may be had.

E. SWEET, Assignee,
Market Street, Brantford.

Dated October 29th, 1892.

—46

Competition is keen and active and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

"There are geniuses in trade, as well as in war or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

CHRISTMAS WINDOW DRESSING A HOLIDAY PREMIUM OFFER.

For \$2.25 I will mail post-paid The "300 Ways," a book of 250 pages and 150 illustrations, devoted to trimming windows and adapted to all lines of business. Price, \$1.50.

HARMAN'S CHRISTMAS PAMPHLET. Devoted to displays for that special occasion. Price, 75 cents, and the new improved window dressing Hammer. Price, 50 cents.

(Each mailed separate if desired.)

Purchasers of the entire outfit receive FREE my pamphlet of Catchy Ideas.

HARRY HARMAN, Window-Dressing Supplies, Room 1204, The Temple, Chicago, Ill.

THE "MOST POPULAR" BLACK LEAD. THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

"CLEANLINESS"

Nixey's

Black

NO DUST

Lead

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE

W. G. NIXEY'S

"SILVER MOONLIGHT"

PLUMBAGO

STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.

W. G. NIXEY'S

"SOHO SQUARE" BLUE

THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.

Eight 1-oz. squares in Box for 6d.

Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass
and Steel Work, &c., &c.
Won't Wear the Blades like
others.

6d. and 1s. Tins.

NIXEY'S

"INVICTA" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Mr. W. Matthews, 7 Richmond St.
East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas
St., Montreal.

J. F. EBY.

HUGH BLAIN.

YOUR IDEAS

On the subject of COCOA DRINKING are of the greatest importance, not only to ourselves or the manufacturer but essentially so to You and Your Customers. It is self-evident that if you offer a good article, one that becomes indispensable in every household, once introduced, it will pay you to keep that article constantly on hand.

BENS DORP'S ROYAL DUTCH COCOA possesses all the attributes requisite to such an attainment,—it is perfectly Pure, perfectly Soluble, highly Invigorating, free from indigestible properties, and easily prepared.

We solicit a trial of this Cocoa, that is all, it will do the rest.

EBY, BLAIN & CO.,

Wholesale Grocers. TORONTO, ONT.

You can lose more than we do by not subscribing for this paper.

DR. PRICE'S Cream Baking Powder.

Contains the Whites of Eggs.
Other baking powders Substitute Ammonia.

Grocers!

Tell your customers who make fine butter to write us for sample and prices, of our parchment paper for wrapping butter, also Canens butter mould and other dairy appliances. It will pay you to either handle these goods yourself or have your customers write us and get these goods. Also

**"ALEXANDRA"
CREAM SEPARATORS.**

BEST IN THE WORLD. ADDRESS

JOHN S. PEARCE & CO., London, Ontario.
CORRESPONDENCE INVITED.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

CHAS. SOUTHWELL & CO., LONDON, ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN CLEAR JELLY MARMALADES

"Scotch Home Made,"

"Perfection."

"Lemon Jelly Marmalade,"

"Lime Fruit Marmalade,"

Made from

Seville Oranges,

Messina Lemons,

West India Limes.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior Packet Concentrated Jellies, etc., etc. All goods having their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION.

WORKS: DOCKHEAD, LONDON, ENGLAND.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Jones & Co. grocers, Essex, Ont., suffered a loss of about \$3,000 from fire last week.

G. F. Marter & Ca., of Meaford, have bought out the general store business of Mr. Matthews.

Evaporated fruit dealers in London district are sending large shipments of dried apples to Ireland.

The grocery patronage for the asylum at Kingston goes for next year to John Halligan and J. J. Behan.

The council of the Montreal Board of Trade have determined to address the Hon. Minister of Customs again on the question of securing uniformity of appraisements.

"The coffee is very weak this morning" said one of Mrs. Hashcroft's boarders at the breakfast table. "Set it by the butter awhile," replied the Star Boarder.—Pittsburg Chronicle.

The apple crop in the Port Elgin section is a heavy one. Large shipments have been made to Liverpool, Chicago, and Cincinnati during the past few weeks. About 5,000 barrels will be exported.

Before the Royal Commission on the liquor traffic, which met in Winnipeg last week, Mr. Steen of the Winnipeg Commercial, stated that five-sixths of all the bankruptcies that occurred were due to the liquor traffic.

A new canning business has been opened in Waterville, N. S., by John Peters & Co., of Halifax, who are largely interested in lobster and beef canning in Cape Breton. About 200 barrels of apples have been purchased at 25 cents per bushel, and over 500 cans have already been put up.

The Ingersoll Board of Trade has elected the following officers for the ensuing year:—President, Stephen Noxon; 1st Vice President, Dr. A. Mackay; 2nd Vice President, M. T. Buchanan; Treasurer, W. B. Nellis; Secretary, W. H. Jones. J. S. Smith and H. Richardson were reappointed as auditors.

The shipments of eggs to the old country will exceed this fall anything in the history of the trade. The Beaver line, which probably carries the largest quantity, is shipping very extensively each week. On the 26th of October the Lake Superior took 110,619 dozen of eggs, most of these being sent from the Western parts of Ontario. On the 5th of November the Lake Winnipeg will also

leave port, and her cargo will embrace 10 car loads of Ontario eggs. Each car contains about 100 cases, and each case 114 dozen, so this week's ship will have not less than, 14,000 dozen in her hold.

At the meeting of the City Travellers' Association in Richmond Hall the other night A. M. Piper, the retiring treasurer, was presented with a silver tea service and an illuminated address by the boys. R. Maxwell was elected treasurer by acclamation. It was decided to hold an at home in January.

Messrs. Donogh, Bertram, Blain, Christie and Cumberland have been appointed a committee of the Toronto Board of Trade to act in conjunction with a committee from the Toronto Wholesale Grocers' Association in consulting the railway authorities on the subject of discrimination of rates between Toronto and Montreal.

W. J. McHenry, a prominent grocer of Brockville, died a few days ago. The deceased gentleman had served terms as an alderman, and was prominently connected with the fire brigade and other public institutions. His loss will be much regretted. He was in the prime of life, being only 42 years of age. He leaves a widow and three children.

Peterboro' is becoming an important pork packing centre. George Matthews is making a \$10,000 addition to his extensive establishment, to be used chiefly for killing and curing his pork for the English markets. George Carten has begun work on a new pork-packing factory to cost about \$10,000, with a capacity of from 15,000 to 20,000 hogs per year.

Any one wanting first-class Santa Claus whisks, wigs, etc., for parlor, hall, street, or shop; Santa Claus and other Xmas attractions, etc., suitable for special advertising, should send to J. K. Cranston, Galt, for particulars. Mr. C. has always something good in this line, and is always ready to buy as well as sell, window and advertising attractions.

William Miller, of the A. C. Miller Company, Picton, packers of canned goods, was in the city last week. They have completed the season's operations, which are the largest in their history. They put up about 1,700,000 cans. Their pack of tomatoes is 26,000 cases and of corn 23,000 cases. Their total output is no doubt the largest in Canada, and shows the extent to which the canned goods industry has been developed in this country. The firm have factories at Brighton and Picton.

A deputation consisting of Messrs. Corby, Northrup, Miller and Wilson (Lennox), M. P's, had an interview with the Minister of Marine and Fisheries to ask for an extension of time for catching whitefish in the bay of Quinte until November 15, and to catch herring during the whole of the month of November, the close season for both these fish

commencing on the 1st inst. Despite the strong representations which were made to him Mr. Tupper said he could not accede to the request, as the Government had determined to rigidly enforce the law in regard to the close season.

Edward W. Bowslough, of Kingsville, is suing the Kingsville Preserving Company for some \$1,600, the price of 165,000 tomato plants, which he claims he grew under contract for the defendant company. He was to grow the plants and supply them on order of defendants' agent to farmers, who were to cultivate them and supply the company with tomatoes for canning. The action is set down for trial at Sandwich, but the plaintiff thinks he cannot get a fair trial of the action in that county, the farmers being likely to favor the company which purchases their produce. Mr. Winchester has made an order refusing to change the venue and dismissing the motion.

THE CLERKS' BALL.

A gay and happy throng of young people crowded the Market Hall last evening on the occasion of the first annual ball given by the Vancouver Clerks' Association. Upwards of 50 couples joined in the grand march to the music of Reynold's Orchestra. Dancing was kept up till a reasonable hour, when the enjoyable gathering was brought to a close. At midnight an adjournment was made for supper, served by the proprietor of the "Spa" restaurant. All the arrangements were perfect and the various committees worked most assiduously to make everyone feel at home. H. E. J. Campbell was floor manager. The following were the committee in charge: Floor Committee, A. C. Trudell, Alf. Addison, G. Thomas, A. Shragge; Reception Committee, J. White, J. C. McLagan, jr., J. Sloan, George Clair, W. Fraser; Invitation and Managing Committee, A. Shragge, A. C. Truddell, J. Sloan, George Clair. The Vancouver Clerks' Association is now well organized with the following officers: President, A. C. Trudell; Secretary, A. Shragge; Treasurer, J. Sloan.—Vancouver News Advertiser.



"CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BROS, MONTREAL.

General Agents for Canada

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

NEW FRUITS:-

We have a large stock of MALAGA FRUITS,

Eleme and Natural Figs,
Hallowee Dates,
Sultana Raisins,

Valencia Shelled Almonds,
Provincial, Patras and Vostizza Currants,
Selected Layer Valencias, &c., &c.

It will pay you to get our quotations on the above before placing your order.

H. P. ECKARDT & Co.,

WHOLESALE GROCERS, TORONTO.

**FOR
COOKING
PURPOSES**



STERILIZED.

It makes the most delicious

**PUDDINGS,
CUSTARDS,
ICE CREAM.**

DELAFIELD, MCGOVERN & CO.,

91 Hudson St., Sole Agents.
NEW YORK.

33 RIVER STREET,
CHICAGO.

215 CALIFORNIA ST.,
SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO.,

Hamilton, Ont.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,

143, 145 Commissioners St.

MONTREAL, CANADA.

We offer to the trade to arrive ex S. S. "Avlona."

BEVAN'S Extra Loose Muscatels,
BEVAN'S Imperial London Layers,
BEVIN'S Imperial Cabinets,

BEVAN'S Connoisseurs Clusters,
BEVAN'S Fine Dehesa Clusters,
BEVAN'S Finest Dehesa Clusters,
BEVAN'S Extra Dessert Clusters.

FINE PROVINCIAL CURRANS, in barrels and half barrels,
do FILIATRA do in barrels and half barrels,
FINEST VOSTIZZA CURRANTS, in half cases.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

WHOLESALE GROCERS,

MONTREAL, P.Q.

WE OFFER THIS WEEK

Scotch Ling, in Cases 100 pounds each.

Kegs of Lochfyne Herrings.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



DID
IT
EVER

Strike you that you can
save money by buying
direct from us.

We can give you the
best goods at lowest
prices. Send for a
sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

DRY GOODS.

Wholesalers have summed up their month's trade and pronounced it up to the average, with a reasonable increase in many cases. There is no grumbling, all are satisfied with the progress of trade, and the circumstances in general. True there has been no startling developments, but there has been that healthy tone and healthy development of trade which shows that business is being done on sound principles and a solid basis.

The sorting-up trade has been very good during the past week; this trade has been quite general. Parcels are numerous and fairly large, but not large quantities of any one line. Heavy goods are still hanging back, as the weather is unsuitable.

Payments are not so satisfactory at present as they were two weeks ago. This is due, no doubt, to the fact that this is the season when wholesalers begin to expect prompt settlements in cash. Nevertheless in some cases this has not been forthcoming to the desired extent. The farmer doesn't seem to be placing his grain on the market with the same rapidity as in former seasons. This may be explained by two facts: first, he is not pushed so hard by his creditors, of whom he has fewer than in previous years, and secondly, the low price of grain.

The feature of the past three weeks has been the great demand for cottons. This may be due to the announcement made a few weeks ago of an eighth advance on greys, and the expected advances on other lines. The demand has been on all lines of shirtings, cottonades, tickings, etc. But these have been sold by the wholesaler at the old prices, with a dating of December 1st; but as soon as the dating changes to April 1st it is expected that all the houses will advance their prices more or less. In fact, it will be necessary to do so. Colored shirtings and grey cottons cannot be sold at the old prices when the dating of April 1st—four months—is given, and leave a profit to the wholesaler.

The lower grades in knit woollens—such as undershirts, topshirts, and half-hose—are advancing slowly in price. This is due to the regulations preventing the importation of waste from Belgian, German and other continental ports. This has caused a falling off in manufacture, and a compulsory use of better material to execute orders placed for October and November delivery. Underwear in some low lines has advanced 35c. per dozen.

The sorting trade in such goods as hosiery and underwear is likely to continue strong well on to December. This is the result of small ordering in previous months, and now dealers are placing small and more frequent orders. Consequently the demand will be brisk until the retail season is nearly over.

Most of the houses are laying in a strong stock of fancy handkerchiefs for the holiday trade. The trade manifests itself very clearly with the wholesalers during the latter half of the present month. These gentlemen are preparing for this expected run on this line of goods, and many beautiful ranges in Irish, Japanese and other makes are displayed.

Cloakings are selling well at present in all lines; some houses report a

very strong increase over last year in this class of goods.

Nearly all the buyers for the different houses are back from the Continent, and spring samples are being looked after. After that comes stock-taking.

NOTES.

Caldecott, Burton & Spence report a falling off in the demand for gauntlet gloves and an increase in that for lace gloves. These have been enquired after quite strongly during the past few weeks, as they are more suitable for fall wear with a jacket than the gauntlets.

Gordon, Mackay & Co. have just received a shipment of white silk elastic in round and 6 and 8 cord; also black in round and 4, 6, 8, 10 and 12 cord. These goods are somewhat scarce at present.

McMaster & Co. report a somewhat quiet trade; the special demand being on light wares and staples.

W. R. Brock & Co. are selling two lines of blankets which are taking well with the trade. Their sales in all lines of blankets have been large this year; but these lines are claimed to be extra good value.

Gordon, Mackay & Co. are showing a good stock of St. Hyacinthe flannels, in light and dark greys, plain and twill. They have also restocked in white and scarlet Saxony flannels.

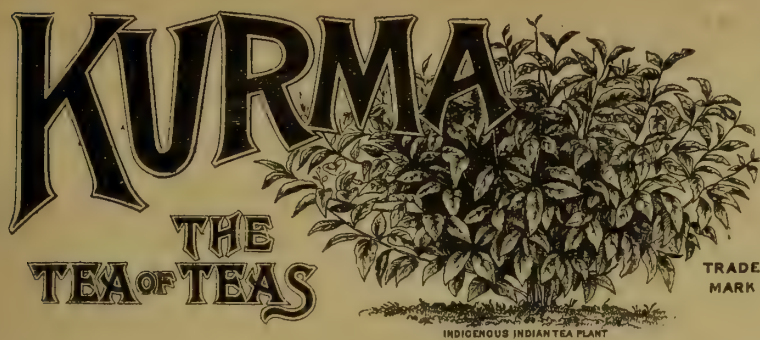
Wyld, Grasett & Darling are having a strong run on neckwear at present. This is a line which they make a specialty of, and their buyer is now in foreign markets securing the latest novelties for the holiday trade.

John Macdonald & Co. have received a large number of shipments during the past week. These are mainly composed of holiday novelties; but there are also other lines, such as men's smoking jackets, embroidered Japanese silk handkerchiefs, men's silk umbrellas, Baldwin Beehive fingering yarns, fancy shell hairpins, printed border handkerchiefs, chamois skins, N. P. corsets, cardigan jackets, and 5 or 6 cases of neckwear.

PLANTATION PHILOSOPHY.

'Taint de buck dat shouts de loudes' owns
de highes' heabenly seat,
Nor de hoss whose name is longes' as is
allus suah to beat.
'Taint de glass an' silber dishes gibs de
flavor to de roast,
Nor the edicated waiter gibs de crispness to
de toast.
Nebber leab de tater diggin' for a chance to
run a sto',
Kase de key what locks de kitchen nebber
fits de parlo' do'.
'Taint no sign a puss is heaby cos it's stuffed
wid unpaid notes,
An' de chaps wot pay de sures' offen w'ar de
plaines' coats.
Signin' moggages an' 'dorsement makes de
poores't writin' skule,
An' a feller's min's improvin' w'en he 'mem-
bers he's a fool.
Dar is offen solid comfort in de quahter's
cabin cheers,
While de big house ob de master kibers up
a pile of tears.

Plantation Proverbs.



SPECIAL BLEND

PACKED BY

THE KURMA TEA ESTATE,
SYLBET, INDIA. $\frac{1}{2}$ lb. and 1 lb. Packages and 5 lb. Tins.

DAVIDSON & HAY,

Sole Agents for Canada,

36 YONGE ST.

TORONTO.

EPPS'S COCOA

 $\frac{1}{4}$ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S
Famous
Boneless CodfishNEW and GENUINE.
NOW ARRIVING.Packed in assorted Boxes, 5-lbs., 10-lbs.,
20-lbs., and 40-lbs., containing 1 and 2 lb.
Bricks, alsoMUNN'S
Skinless CodfishPacked in 100 lb. Boxes, Whole Fish.
Delightful thick Codfish Steak.Orders can be filled at short notice after this.
Stewart, Munn & Co.,
MONTREAL.**"JERSEY BRAND" CONDENSED MILK.**It is guaranteed Pure and Unskimmed.
An excellent food for Infants.We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all pur-
poses. Sold by Grocers, Outfitters and others.

MANUFACTURED BY

FORREST CANNING CO'Y,
HALIFAX, N.S.

STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.

The Housekeeper's Delight!

The Baby's Friend!

No more trouble about perfect milk or cream in any season or place, on land or sea!

Highland Brand Evaporated Cream

Yields an excellent quality of milk if mixed with 3 times its volume of water (hot or cold), or cream if mixed with 2 times its volume of water.

DELICIOUS, WHOLESOME AND CONVENIENT.

FOR SALE BY ALL WHOLESALE GROCERS. PREPARED BY

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.WRIGHT & COPP, Ontario Agents.
TorontoL. H. DOBBIN, Montreal,
Quebec Agents.



TORONTO MARKETS.

TORONTO, Nov. 3, 1892.
GROCERIES.

The trade events of the week are the merest ripples upon the surface of the market. Nothing important enough to mark out the week from the time before or after it has occurred. The season is one usually associated with quiet trade, when production and consumption are both in their annual ebb. The tranquillity is not so deep as we are accustomed to in the beginning of November. The review of the trade for October appears to be satisfactory to most houses, who can make a good showing of the last month's trade by comparison with the statistics of the same month's trade in the years '90 and '91. The sugar trade for October, though it had declined from the figures of September, was fully up to that of a year ago, and that of a year ago was the best on record. In canned goods this fall's trade is far behind the average. In general groceries it is above the average for October. The weather is now taking on the irregular character common to November, and will probably put a stop to many farming operations and thus benefit trade. But the farmers are selling freely and should have money. They appear not to be parting with it readily, as complaints that settlements are not what they should be at the end of the month are heard from wholesalers. Sugar has stiffened at the refineries, tea is in more active demand, canned vegetables remain unsettled, new fruits are continuing to arrive.

COFFEE.

The market is still unfavorable to buyers, and that condition appears to be favorable to buying, as a considerable volume of business is reported. Rios are stiff at 19½ to 21c. The market has withstood a long strain of neglect in New York but does not weaken. Java coffee is firm at 30 to 40c., the highest priced being a very fancy line. Mochas are from 28c. upwards.

DRIED FRUITS.

The outside strength of Valencia raisins stands well the test of time. For the last two weeks buyers have been endeavoring to get lower quotations than those made upon the advance announced at the beginning of that time. The representative of a Denia house here was instructed by cable a few days ago to quote ¼c. higher than he was asking up to that time. The crop is said to be short and sellers are not anxious to find purchasers. Nevertheless, local jobbers continue to sell off-stalk at from 5c. up. Selected are 6½c. up, and layers are 7½ to 8c. The bulk shipments of blue fruit are on the way and will be in stock in a few days. There is no change in the price, London layers quoting at \$2.85 to \$3.25, and black baskets at \$4.25 to \$4.50. Sultanas are unchanged

at from 7½c. up. Currants are quiet, with a strong upward tendency in sympathy with primary market. Patras and Provincials are 5¾c. in barrels, and 5½c. in half barrels. Filiatras are 6c. in barrels, Vostizzas 7½c. in cases. There is no change in Eleme figs, which are selling freely at 11c. for 14 oz. and 10 lb. boxes, and 15 to 16c. for 30 lb. Seven crowns. New Malaga figs in sacks are now in and offering at 4½c. Candied peel is unchanged at 15 to 16c. for lemons, 17 to 18c. for orange, and 27 to 30c. for citron.

RICE, SPICES, ETC.

Rice is in occasional but moderate demand. The price is from 3¾c. up. Spices are still active, but without any feature specially attributable to this week.

SUGAR.

The sugar trade cannot be complained of. If it could escape comparison with the business done in September it might get its due, but that comparison is inevitable. A fair way of measuring the degree of activity would be by comparison with other late autumns. If the sales of any autumn prior to that of 1891 be taken, they will be found to compare disadvantageously with those of this one. The consumption of sugar is very much greater at any given time of year than it was at the corresponding time of year previous to 1891. But the demand now acts without any haste, and shipments are generally small-sized instead of being by the carload. The price of sugar has hardened at all points since last report. The refiners are stiffer in their ideas and do not entertain propositions submitting the lowest figures that were acceptable ten days ago. Locally, the retailer can still buy granulated at 4½ to 4¾c., but this does not represent any profit to the wholesaler, as the price is 4½c. at Montreal and freight easily brings the cost laid down here up to 4¾c. Yellow sugar is 5½c. up.

SYRUPS AND MOLASSES.

Canadian refiners continue to produce only bright and comparatively bright syrups, of which the minimum price to the retailer is 2½c. The very dark syrups in jobbers' stocks are United States syrups and some of them can be bought at 1¾c.

TEAS.

Jobbers report an increasing interest on the part of retailers, and a good outward movement in low grades and mediums. The essential strength of the market is unimproved. Japans, Congous, Assams, Ceylons, and some lines of Young Hysons are firm. A cable from a Chinese exporter was, this week, received in response to an order to repeat a certain line of black tea at 13c; the reply was that nothing was obtainable under 17c. Holders here of all kinds of tea are slow to respond to outside advances, but they are beginning to show more indifference to low offers from buyers.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Sloan & Crowther have received 200 mats of Malaga figs which they are offering at 4½c.

Perkins, Ince & Co. have just got in a shipment of Brazil nuts. The market here has been quite bare for some time.

The quality of the Grenoble walnut crop will be below the average this year. Owing to drought the nuts are of poor color and more

(Continued on page 16.)

CANNED GOODS.

TORONTO.

Both jobbers and retailers still hold to the policy of masterly inactivity. They feel that they have nothing to fear and probably have much to hope from the future. Whatever the packers think about this, they at any rate keep up their spirits, and talk as if they were in dread of not having enough goods to go round. But this is generally received with sardonic smiles by the jobbers. Some packers are more candid and own up to the largeness of the pack. Others profess to be unable to see where its magnitude comes in. A delegate at the meeting of the Guild the other day made the remark about packers that David in his haste made about all men, but unlike David the delegate did not afterwards recall or qualify the sweeping statement. The quotations on canned vegeta-

NEW ELEME FIGS,

MAIORI LEMONS,
MALAGA LEMONS,
JAMAICA ORANGES.

SPANISH ONIONS,

JERSEY SWEET POTATOES,
CAPE COD CRANBERRIES.

CLEMES BROS.

Phone 1766. TORONTO, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.



DANIEL G. TRENCH & CO.,
CHICAGO, ILL.

CANNING FACTORY OUTFITTERS.
GENERAL AGENTS FOR
SPRAGUE MFG. CO., FARNHAM, N. Y.
CANNING MACHINERY OF ALL KINDS.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence regarding purchase or consignments of all Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40 years and have Travellers all over England. Highest References. SP

Every Can Guaranteed.

Every can of "Kent" Tomatoes is guaranteed, filled with Solid, RIPE Tomatoes, from which the excess of water has been drained off. No Swells, no claims for damaged or defaced goods.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LOBSTERS,

Finest brands, Canned Lobsters, tails and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal.

It always pays to BUY THE BEST

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton

Canned Goods.

We
Pack
Only
the
Best.

Have you goods bearing my name in stock? They are always the same, always reliable.

D. W. DOUGLAS,
St. Johns, P.Q.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Please try them.
His boys eat them.

Prepared by the
Kingsville
Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy
Brand
Tomatoes



BUYERS!

OUR interests are identical. It has paid us to pack a superior quality of Canned Goods. It will pay you to sell them. Our sales for 1892 have doubled 1891.

You may double yours by securing now, while the price is right and stock fresh and complete, a full assortment of our leading lines.

All of which is guaranteed strictly A1.

Delhi Fruit AND Vegetable Canning Co.,

FACTORIES : Delhi, Ont., and Niagara on the Lake.



bles remain 85c. to \$1, and are no firmer. There appears no likelihood that prices will go up. Buyers are unwilling to commit themselves to present prices for quantities in excess of current requirements, and therefore contracts for future delivery are rare. Salmon is very firm at from \$1.50. The cutting propensity, so wayward in relation to this commodity is now apparently curbed.

(Continued from page 14.)

or less wormy. So much is this the case that the crop has generally the appearance of old fruit. The best grenobles—the Fayettes—have suffered as much as the poorest.

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality. 52.

A cable from Patras on Wednesday reports the market for currants excited and a shilling higher. The strong demand from New York is the chief cause of this advance and strong tone.

No article has come to the front so quickly as Clam Bouillon. James Turner & Co., who are agents for Hamilton, say they have received a great many repeat orders, which proves the superiority of the goods.

Perkins, Ince & Co's well-known brand of Eleme figs, "The finest of the season", specially packed for the firm, are now to hand. The name of these goods is no misnomer, as they are a selection from the finest fruit of the season.

J. H. Todd & Co., Victoria, B.C. writing to a Front street house, explaining their failure to deliver the amount of Horse Shoe contracted for, say they made arrangements, had cans made and men hired for putting up 15,000 cases, and got only 7,000.

Norway and Sweden are very anxious to do business with Canada. Already Canadian manufacturers have made several shipments of their products to these countries, and now Norwegian condensed milk is being sold in this country. A. Waddell, 13 Victoria street, has been appointed agent for Canada.

Russian Blend, Imperial Breakfast Congou, Calu Kola Congou, in 80 and 100 lb tin cases, and Mallawalla Pure Indian Tea, in ½ lb. and 1 lb. lead foil packages, are growing rapidly in favor with the trade and meeting with a large sale. W. H. Gillard & Co., of Hamilton are the Dominion agents for all of these lines.

Says The Manchester Guardian: The available supply of indigo is little more than

half an average one. Moreover, the outturn of the crop in the Bengal, Oude and North-west districts this year will not exceed 86,000 maunds, whereas the average yield has been about 150,000 maunds. Prices are now fully 30 per cent higher than at the beginning of the year. It is stated that some of the unscrupulous native manufacturers have mixed aniline with indigo. About fifteen years ago a considerable quantity of such spurious indigo found its way to the English market. Cobalt was then used as the adulterant. In 1889 and 1890 about 1,500 chests adulterated with aniline were sent to London, but the bulk was promptly returned. It is alleged that all adulterated indigo comes from Madras or Bombay, none coming from the Bengal districts."

PETROLEUM.

Prices are quoted the same as ever. Canadian refined is 14 to 14½c. to outside buyers and 14½ to 15c. delivered in the city.

The Petrolia Advertiser reports; Petrolia crude \$1.27 per barrel; Oil Springs crude \$1.27½ per barrel. The oil markets continue in a firm position throughout. Crude is certainly gaining ground against buyers, but no change in prices has taken place, although daily expected, quotations remain the same \$1.27 to \$1.27½.

The refined oil market has not materially changed since this time last week. The feeling seems to be gaining in strength however,

and in sympathy with crude we expect to see the market take another advance.

BUTTER AND CHEESE.

The seller can still get good prices for his butter. The market has improved appreciably and may strengthen more before the turn of the year. Of course the cessation of work at the cheese factories leaves more raw material to be manufactured into butter, and thus the supply is likely to be increased on that side. But on the other hand the yield of milk per cow falls off at this time of the year. The price of butter may consequently be depended on not to grow less for some time at all events. Buyers for shipment to the English market still have room for stock and are picking up lots all over the province. The range of store-packed butter is all over the teens, from 13c. to 19c., but it is only extra choice that brings either of the last two prices in this range. For the most part 17c. is the outside price. The finest dairy tub stock is good for 20c., or in exceptional cases one cent better, but the price grades down to 16c. for dairy tub. Creamery tub is finding better sale for local consumption at 23 to 24c.

Cheese is firm at 10½c. for all makes previous to September, but 11c. is the price for later makes, and few are handling any of September or October make, because they realize no profit at 11c.

COUNTRY PRODUCE.

BEANS—The price is unchanged at \$1.15 to \$1.25. The movement of stock is light.

DRIED APPLES—Buyers pay 4½c. here and 4¼c. outside. The jobbing price is 5c.

SURPRISE SOAP

A good soap for all uses.

Peculiar qualities for washing clothes.

We sell it. So do all the best wholesalers in Canada.

The St. Croix Soap Mf'g Co.,

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington st. east.

St. Stephen, N.B.,

TORONTO, Nov. 4, '92.

WE—PAYING—ARE

4 ¹/₄ C.

FOR
BRIGHT--DRY--SOUND
NEW CROP
DRIED APPLES.

WE **BUYING** ARE

NEW

=DRIED APPLES=

ADDRESS

STANWAY & BAYLEY,

42 FRONT ST., EAST, TORONTO.

--TERMS--

PRICE—Good for one week from date, for not exceeding 10 Barrels from any one shipper. Larger lots subject to confirmation before shipment.

SIGHT DRAFT—Or local pay-orders honored, 10 days after shipment made.

QUALITY—Bright, dry, and sound, new-crop stock.

John Jamieson & Co's LOCHFYNE HERRINGS

56-60 E. Howard Street, GLASGOW.
Agent, W. S. KENNEDY,
463 St. Paul St., MONTREAL.

DRESSED POULTRY

We are now booking orders for shipment on or about December the fourth next, to points in British Columbia, delivery in time for Xmas trade. Poultry will be thoroughly frozen and packed in either close or open cases, weighing two hundred pounds each. We offer special prices on large lots.

PARSONS PRODUCE CO.,
WINNIPEG, - - MANITOBA.

W. F. BUCHANAN,
BROKER, COMMISSION MERCHANT
AND
GENERAL PURCHASING AGENT,
WINNIPEG.

REPRESENTING:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City Mo.
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
BUCHANAN & CO., Saltcoats, N. W. T.
HIRAM WALKER & SONS, Ltd., Walkerville, Ont.
THOS. DEWAR & SONS, Tullmyet Distillery, Perth, N. B.
PERINET ET FILS, Reims.

Warehouses on C. P. R. Track.
EXCISE CUSTOMS AND FREE,
AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote.

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " " "
" 3 at 30c., " " " "

Their Flavoring Extracts are of the choicest quality.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,
3 and 4 Corn Exchange,

Manchester,
Liverpool and Glasgow. **England.**

Also at

Are prepared to receive Consignments of Eggs,
Bacon, Hams, etc. Having been established more
than 40 years, they are in connection with all the
best buyers in the North of England.

Husband Bros. & Co.,

- 71 Colborne St., Toronto.

OYSTERS, HADDY.--DAILY.
GRAPES, PEARS.
ORANGES, LEMONS, FOREIGN NUTS.

W. GIBBINS & CO.,

SUCCESSORS TO

JOSEPH CARMAN,

Commission and Manufacturers' Agents, Grain
Brokers.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies
Good connection wholesale and retail.
Correspondence invited
Consignments Produce will have prompt
attention.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only
plan which does justice to the Consignor. We
handle everything which the Country Store-
keeper has to send from home to sell. None of
our own goods to sell in preference to yours when
the market is good. Nothing between you and
best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

PARK, BLACKWELL & CO.

(Limited.)

—SUCCESSORS TO—

JAS. PARK & SON,
TORONTO.

Full lines of Superior Cured Hams, Break-
fast Bacon, New Special Rolls,
Beef Hams, Long Clear Bacon,
Butter, Cheese, Lard, Eggs,
Etc.

Write for Price List.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any
foreign language.

J. H. CAMERON, 10 Front St. E.

REINHARDT & CO.,

SALVADOR LAGER
IS THE VERY BEST.
TORONTO.

COUGH DROPS.

Every retailer should have them at this
season of the year. Watson's Cough Drops
are the best in the world for the throat and
chest; for the voice unequalled. "R. & T.
W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

GEORGE McWILLIAM.

FRANK EVERIST.

McWILLIAM & EVERIST

General Commission Merchants,

25 and 27 Church street,

TORONTO, ONT.

Consignments of Fruit and Produce Soli-
cited. Ample Storage.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

Fruits, Etc., in Season, at the Lowest
Market Prices.

Grapes, Crawford Peaches, Plums,
Pears, Lemons,
Jamaica Oranges, Sweet Potatoes.

FISH:—

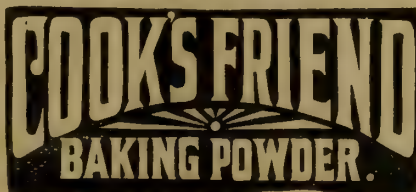
Finnan Haddie, Oysters.

WILLIAM RYAN, PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.

MARKETS—Continued

EVAPORATED APPLES—Little has been done on this market, holders feeling that the time is unfavorable for selling. The highest price paid by buyers is 7c. Re-selling is done at 7½c.

EGGS—Are scarce at 17 to 17½c. for fresh and 15 to 15½c. for limed.

HONEY—In this commodity there is no improvement to note. Clear extracted goes out at 8 to 10c. and dark at from 5c. up. Sections are 13 to 15c.

HOPS—Business does not proceed swiftly between the brewers and the growers, both standing off for advantages. The quotation 16 to 18c. is rather nominal, but appears to be the one most likely to be adopted in the end.

ONIONS—The demand is steady but not of large proportions. The price is \$2.25 per barrel.

POTATOES—Good stock sells readily at 60c. on track. Less acceptable offerings are taken at 50 to 55c. Out of store prices are 60 to 70c.

DRESSED POULTRY—Chickens are 40 to 50c., geese 4½ to 5c., ducks 40 to 75c., turkeys 9 to 10c.

HOGS AND PROVISIONS.

Packers are taking good medium weight hogs at \$6.40 to \$6.50, and but few are offering. The wet weather gave a check to receipts. Weights under or over those preferred by packers are worth \$6 to \$6.25. The market for products is firm, as in many descriptions there is a lack of stock.

BACON—Long clear is 7¾ to 8¼c. Smoked backs are 11½ to 12c., bellies 12½c., rolls 9 to 9½c.

HAMS—Are 11½c. to 12c.

LARD—Pure Canadian is 9c. in tubs, and 9½c. in pails. Compound is 7¾ to 9c.

BARREL PORK—U.S. heaviness is \$14.50 to \$15.50. Canadian short cut is \$16 to \$17.

DRESSED MEATS—Beef forees are 3 to 4c. hindquarters 5 to 7c., veal 6¼ to 8½c., mutton 5 to 6c., lamb 6 to 8c.

GREEN FRUIT.

The trade in green fruit is but moderate. The supply of domestic fruits in all but apples becomes less every day and soon will cease altogether. Grapes continue to quote as before at 3½ to 3¾c. for Concord, 4½ to 5c. for Niagaras. Quinces are 65c. a basket. North Shore Cranberries are \$6.50 to \$7, Cape Cod are \$8.50 to \$9. Winter apples are plentiful at \$2.25 to \$2.75 per barrel. Jamaica oranges are \$8 per barrel and \$4.50 per box. Florida oranges are \$4 per box. Lemons, packed in Messina boxes, but generally supposed to be Malaga fruit, are \$6.50. Majoris are firm at \$9. Bananas are scarce at \$1.50 to \$2.

FISH AND OYSTERS.

The close season for lake herring, salmon trout and white fish is now on. The first named are out of stock, and the other two are scarce in the frozen state. Whitefish is 7½c. salmon trout is firm at 7c. and will probably add ½c. inside of a week. There are some sea fish now coming in. Cod are 4½c., haddock are 5c. British Columbia salmon is 16c. The demand for fish is now becoming active. Oysters are in fairly good request at \$1.30 to \$1.35.

HIDES, SKINS, WOOL, TALLOW.

HIDES—No. 1 green cows' are still quoted at 4½c. Cured are moved out at 5c. in car lots.

SKINS—Sheepskins are 80c. Calfskins are quiet at 5 to 7c.

WOOL—Combing fleeces are 17c., clothing fleeces 19 to 20c. The market is very

dull. In pulled wools prices remain at 22c. for super and 26c. for extra.

TALLOW—Is quiet at 5¼c. for rendered and 2c. for rough.

MONTREAL MARKETS.

MONTREAL, Nov. 3, 1892.

GROCERIES.

Business has been fair, but there have been causes operating to interfere with the movement in some lines. Sugar is an instance, the competition between refiners somewhat unsettling the market, while the low offers do not seem to have induced any activity. This is taken as an indication that jobbers are pretty well supplied. Values on almost everything else point upward. Advices the world over favor higher values on tea. Dried fruit disappointed those dealers who were offering at all sorts of low figures when the first direct shipments were received here. Present indications point to a scarcity of Valencia raisins, and an advance has been made in the price this week. Cables report a short crop in Spain. The quantity on the way to Montreal is not heavy, while it is practically controlled by two importers aside from the lots on direct account for the west. Payments continue fair.

SUGAR.

Despite firmness on outside markets owing to the firm position of raw sugar, the local market is easy owing to competition. Nor do the concessions lead to any acceleration of wide movement. Local refiners complain that the Lower Province men are offering yellow stock very low, and as a consequence values are somewhat easier, 3¾c. being the ruling price for this kind of stock from refiners hands. For granulated we quote 4½c. Advices on raw are firm values having advanced considerably in Europe while the estimate of the maturing crop of beet is placed at 100,000 tons less than last year. First beets are quoted at 14s 4½d for spot, and November against 13s 9d last week, an advance of 7½d. Java has stiffened 6d. in sympathy and is now quoted at 16s 3d.

SYRUP AND MOLASSES.

The syrup market is unchanged. Sale of American have transpired at 23c., while Canadian ranges from 1¾ to 1½c. There was little doing in molasses and prices rule about the same, 31½ to 32c.

TEAS.

The tea market is quite active, all goods worth from 14 to 16c. moving freely and advices from Yokomoka regarding the shortage in low grade Japans tend to strengthen the feeling. Owing to the advance in Ceylon and India stock, blacks are very firm also. Cables come to hand withdrawing all goods under 6½d., which further stimulated the market on blacks.

COFFEES.

There is no change in coffee which rules firm.

SPICES.

The firm tendency noted in spices last week is maintained, round lots of Pimentos moving at 6½c. and pepper at 7½c.

RICE.

There is a fair movement in rice, prices ruling steady and unchanged. We quote: Standard \$4 to \$4.20, Japan \$4.50 to \$5, Patnas \$5 to \$5.50, and Carolinas \$7 to \$8 per hundred pounds.

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

The flour market is a poor place to look for news. There is nothing to make a report of or comment on, except the persistent dullness. Shippers are not more cheerful this week than they were last, business being limited, and prices being close. Quotations are exactly as they were last week. In feed there has been no change, but buying is rather active.

FLOUR—City millers' and dealers' prices are: Manitoba patents, \$4.70; strong bakers', \$4.40; white wheat patents, \$4.60; straight roller, \$3.80; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.35 to \$4.45; Manitoba strong bakers' \$3.90 to \$4.10; Ontario patents, \$3.40 to \$3.50; straight roller, \$3.20 to \$3.45; extra, \$2.90 to \$3; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12, shorts \$12.50 to \$13 mixed feed \$22, feeding corn 60 to 62c, oats 30 to 31c.

HAY—New baled timothy is \$9.

STRAW—Is steady at \$6 to \$6.50.

MONTREAL.

Flour, locally, continues active. Buyers recognize the fact that freights will soon be advanced, and are anticipating their requirements. In an export way there is little prospect of business for advices quote the English market lower than ever, owing to large quantities of consigned flour arriving from the United States. In meal and feed the demand is a little more active for the same reason as in the case of flour. Patent, winter \$4.25 to \$4.50; patent, spring \$4.50 to \$5.00; straight rollers \$3.85 to \$4; extra \$3.20 to \$3.25; superfine \$3.00 to \$3.15; city strong bakers \$4.10; strong bakers \$4.00 to \$4.10.

ROYAL
Crown Soap
ROYAL SOAP CO.,

WINNIPEG, MAN.

SP

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

To the Trade :

GENTLEMEN :—

We have exhausted the twelve tons of Pepper that we had at stock taking last January, and have placed our order for 200 sacks, about 14 tons, of the finest Tillicherry. You will see that we will be able to fill your orders with the finest goods at the lowest prices for some months to come. Asking you for a continuation of your valued patronage. We remain,

Yours,

THE SNOW DRIFT CO.,

BRANTFORD

3 lb. SODAS
IN
Red Boxes
Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave
Baking Powder

Sold only in Cans.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

The Western Milling Company
(Limited.)

REGINA, ASSA.

Manufacturers of all kinds of
High Grade Flours,
Hungarian Patent,
and Strong Bakers.

We also handle Hard Wheat, Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

Embro
Oatmeal
Mills

D. R. ROSS, - - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

R. M. PINCOMBE.

W. W. SUTHERLAND.

STRATHROY OATMEAL AND CORNMEAL MILLS.
Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

OATMEAL

Dominion Mills,
LONDON.

Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands
ROLLED OATS, PINHEAD & STANDARD MEALS.
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots.

WALTER THOMSON, London and Mitchell.

BRANDON ROLLER MILLS,
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS.

N. WENGER & BROS.,
AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.



MONTREAL Markets Continued.

DRIED FRUIT.

The firmness in dried fruits is enhanced, prices are higher, while supplies offering are light. There is a possibility of a squeeze in values later on. Cables from Denia state that there is a short crop and importers here have advanced the price of seconds to 5c., and we note sales of 500 to 1000 box lots from first hands at this figure. Prime stock is selling at 5½c., and in some cases a fraction more. All this bears out the ground taken by THE GROCER from time to time since the receipt of the first direct shipments. Currents are steady at last week's prices, viz., 5¼ to 5½c. in barrels, and 5½ to 5¾c. in half barrels.

GREEN FRUIT.

The oranges re America have been pretty well taken up despite their condition, but prices are 50c. lower than they were, owing to the increased supplies. The demand for the fruit is fair at the decline. Jamaica quote at \$5.50 to \$6 per barrel and \$3.50 to \$4 per box. There is a fair demand for lemons which are somewhat firm under rather light supplies at \$9 to \$12. The firmness in Almeria grapes that has ruled for the last fortnight is maintained and higher figures have been made in the case of strictly choice stock, as high as \$8 being quoted, and we quote \$5.50 to \$8 per keg. For domestic grapes a fair demand is experienced, while supplies are light. We quote Concord 3½ to 4c. Red Rogers and Niagaras 4 to 4½c. There is a good demand for new dates, business transpiring at 5½ to 7c. A good quantity are now on the way and will be here in the course of three weeks. They are selling at 6c. to arrive, in good sized lots. The supply of figs is not plentiful, while the demand is good. Prices range from 8 to 15c. A round lot of fresh stock came to hand Tuesday and were readily absorbed at the above range. The demand has been good for coconuts and with light supplies values are firmer, sales transpiring at \$5 per 100. There is no change in dried fruit, a fairly active demand being to note. We quote dried apples 5 to 5½c., evaporated 6 to 7c., dried peaches 14½ to 15c. In nuts there is a fair trade doing. No new shell walnuts are expected here for three weeks. They are selling at 15 to 16c. to arrive. We quote: Pecans 10 to 12½c. per lb., Tarragona almonds 14 to 15c., Grenoble walnuts 13½ to 14c., Filberts 9 to 10c., Ivica 12½c. to 13c., Bordeaux 9 to 10½c., Peanuts No. 1 roasted 9½c., Brazil 11 to 12½c., Marbots 11½c. per lb. The demand for cranberries is only fair, barrels selling at \$6.50 to \$8. There is a fair demand for sweet potatoes, choice fresh arrivals selling at \$3 to \$3.25, old stock \$2.75. The demand for choice spanish onions is good, and supplies are scarce with prices firm at 90c. per barrel.

APPLES.

Prospects on winter apples have improved. This is owing to the demand which has reappeared on Western States account. It is expected that the outlet in this direction will prove large as advices from the west to shippers here state that American buyers are taking the fruit freely at \$2.25 f.o.b. and paying a duty of 80c. News from Liverpool is somewhat better also, latest cables quoting 12s to 20s. This range allows of some margin on Greenings and winter stock.

FISH.

So far as herring are concerned values are likely to rule firm. Genuine Labrador stock is held firm at \$5.25 to \$5.50 and Cape Breton \$5.50 to \$5.75. A sale of fresh shore stock transpired for a little less money. Green cod

has sold in round lots at \$4.25 for No. 1 and \$4.50 for large, a pretty low price. Dry cod has also been placed at \$4.25 to \$4.50. Smoked fish are the same. Green cod, \$4.55 to \$4.50 per 200 lbs.; dry cod, \$4.50 to \$4.75; B. C. salmon, \$14 to \$15, and Labrador, \$12 to \$14; N. S. and Newfoundland herring, \$5.50, and C. B.'s, \$5.50 to \$5.75.

EGGS.

The supply of eggs is light and values hold firm. There is a good demand. Export shipments recently have been principally of limed eggs on which shippers are making a good bargain. In a local way business is mainly in fresh stock. We quote a range of 15 to 18c. Export sales are at 7s. 9d. f.o.b. here; for prime and pickled 6s. 7d. f.o.b. here. It is thought that this export demand will continue after the close of navigation.

BEANS.

Business moves at the old range, viz., \$1.20 to \$1.40 per bushel.

HOPS.

Difference between buyers and seller causes movement on a basis of 18 to 19c, but this cannot be quoted for business in a general way.

HONEY.

There is a fair business with easier prices under freer supplies. We quote extracted 7 to 8c., and comb stock 12 to 13c. per lb.

GAME.

Rather more partridges are offering and values are lower at 60 to 65c. for No. 1, and 40 to 45c. for No. 2 per brace.

DRESSED POULTRY.

Only a few chickens arrive and are selling at 8c. per lb.

HAY.

The market continues firm. Pressed stock is selling in car lots at \$8.50 for No. 2 on track. Boston buyers have paid \$10 for No. 1.

ASHES.

There is little or no business to report. We quote \$4.50 to \$5 for pots according to quality.

POTATOES.

There are fair supplies, and they meet with a fair demand. Choice early rose in car lots move at 65 to 70c.

PROVISIONS.

The firmness in the American market has been maintained, and the influence has been felt on this market. New Canada short cut has sold at \$17, and we quote our range firmer at \$16.75 to \$17.25. To lay down American mess would cast more than last week's figures, viz. \$16.25. Lard is firmer at \$1.49 to \$1.45, round lots of 500 pails bringing the inside figure. Smoked meats are firm in sympathy with the rest of the markets.

BUTTER AND CHEESE.

The butter market rules easier and holders of creamery are showing a little more anxiety about bids. Very little business is doing, as the demand is not brisk. For dairy stock it is said that a leading shipper is short on Western dairy and he has been doing considerable buying, paying as high as 19c. which is better than Townships will bring in many cases. We quote:—Late made fall creamery, 23 to 23½c.; earlier makes 22c.; Townships 20 to 21c.; Morrisburg and Brockville 18 to 19c.; Western dairy 18 to 19c.

The cheese market displays a better feeling, owing to free purchases in the country, the correct inference being that there are more orders than a week ago. We quote as follows:—Finest Ontario lots made 10½c.; Finest Eastern 10¾c.; Medium 10 to 10¼c.

GRAIN.

The grain market remains much the same and there is no particular feature to note. We quote as follows:—No. 2 hard Manitoba 81 to 82c.; No. 3 do., 70 to 72c.; peas, 75 to 76c. per 66 pounds; oats, 34 to 34½c. per 34 pounds; corn, 60 to 65c. duty paid; barley, feed, 45 to 46c.; barley, malting 52 to 55c.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Nov. 3, 1892.

GROCERIES.

A more general improvement is noticed in trade the past week in all lines. The very low price of flour is making a larger demand than usual. Sugars are holding steady. New off-stalk raisins are moving freely. Canned goods are duller than usual at this season. Country produce, such as eggs, butter, and potatoes, sell readily and at higher prices. Payments are not nearly as good as are expected, considering the favorable prices in most lines.

SUGAR—A moderate demand with very little if any change in prices is to be reported. Granulated is 4½ to 4¾c., Extra C. 3¾ to 4c., yellow 3½ to 3¾c.

MOLASSES—Stocks are moving off very well at regular prices. Barbados is quoted 33 to 34c., Porto Rico 32 to 33c., Antigua 31 to 32c.

TEAS—Teas are in better demand for grades from 18 to 26c., though occasionally there are calls for lower as well as higher priced teas.

EGGS—Have taken a sharp advance within a week, and now find a ready sale at 19 to 21c., with prospects good for steady prices at figures named.

BUTTER—Choice stock is very scarce and sells quickly at 18 to 20c.

CHEESE—Is in good demand, with prices steady at 10½ to 11c.

POTATOES—Have been scarce, and are some firmer. They are quoted at \$1.35 to \$1.60.

Harry Harman's improved window dressers' hammer fits into a very general and well defined want as neatly as it does into the window dresser's vest pocket. The handle serves as a receptacle for pins or tacks. When ready for use it is 7 inches long; closed, it is 4 inches. The price is 50c. post paid, which remitted to Harry Harman, Room 1204 The Temple, Chicago, Ill., will secure one.

The shipment of apples from the Lucknow station, Ont., already this season is something enormous. Up to the 25th ult. 23,780 barrels had left by train and fully 5,000 more are now in the yard waiting for shipment. Half the apples grown in the section have not yet been brought in, and it is estimated that fully \$150,000 will be paid out for apples delivered in Lucknow this season. This is a pile of money, and when the price of the barrels, and the wages of the packers, etc., is added will swell the amount to over \$200,000.—Lucknow Sentinel.

Soap and water are cheap, but soil on good is expensive.

Every Grocer should have the Salada Tea Co's Teas in stock.

In pound and half pound lead packages. They are guaranteed to give satisfaction or you can return them any time. Send us a small order.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 Front St. E.,
TORONTO.

ESTABLISHED 1851.

We offer to the Trade :

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in the Market, at 85c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.
WRITE FOR OTHER PRICES.

BALFOUR & CO.,
IMPORTERS OF TEAS

—AND—

**WHOLESALE GROCERS,
HAMILTON.**

WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

J. W. LANG & CO.,
WHOLESALE GROCERS,

HAVE

Horseshoe Salmon Now
In Store.

59, 61, 63 FRONT STREET EAST,
TORONTO.

NEW TEAS

We expect one thousand packages Pakling this week, direct from China, ex s.s. "Glengyle." Also, ex "Glenarm," four hundred half chests Panyong Congous. Both lines were purchased before the recent advance and are well worth attention of shrewd buyers.

Full lines of Ceylons, Assams, Japans, Young Hysons, Orange Pekoes and Gunpowders in stock. Splendid assortment of General Groceries.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

SYRUPS--

Full Assortment, barrels and half barrels.

Our medium grade best value in market.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

ARRIVED IN STORE

New Malaga Raisins,
New Figs,
Currants and Dates.

SMITH & KEIGHLEY
Wholesale Grocers,
9 Front St. E., Toronto

New Currants
IN STORE

PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

JOHN BURGESS & SON
SAUCE

AND

PICKLE

MANUFACTURERS,

107 STRAND Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.

Lord Byron's "Beppo," VIII.

EDWARD ADAMS
& CO.

Importers of Teas

—AND—

Wholesale Grocers

LONDON, ONT.

SPECIAL BRAND TEA.
LOOK OUT FOR

GOAT

JAPAN TEA.

Nothing equal to it at the price.

See our travellers.

Write for samples and prices.

Thos. KINNEAR & Co
Wholesale Grocers,
49 Front Street East,
TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

A SONG OF THANKSGIVING.

There's a purple light on the rugged hills,
There's a song of winds, in the leaf-frown
trees,

And sweet, ah, sweet, through the country-
side,

The wild winds croon of Thanksgiving-tide;
Speed on, O wind, to the busy town,
Speed on, again, to the farthest sea,
And flow into song-waves—chanting clear,
"The time of Thanksgiving draweth near."

There's a light of stars in the purple skies,
There's a song of waves on the sandy shores,
And soft and sweet where the foam-flecks
ride,

The lithe waves sing of Thanksgiving-tide,
Shine out, kind stars, on our absent ones,
And murmur, waves, to the listening shores,
And flow into song-tides, chanting clear,
"The time of Thanksgiving draweth near."

There's a spirit-song in the tranquil air,
There's an anthem's ring in the passing
breeze,

And e'en where our loved lie, side by side,
The late flowers sing of Thanksgiving-tide.
"They are home in their Father's house
to-day,

They are ris'n" say the flow'rs, "from their
haunts of clay.

In that far sweet land, by the crystal sea,
Their Thanksgiving keep they, grand and
free."

So with heralds sweet, of the earth and air,
Does the day draw near that our fathers
loved;

So with joy and song, at the Autumn-tide,
Do we spread the board, with a royal pride.
Ah, ye unknown friends, let us stretch our
hands

To each other, sooth—and with loving bands,
Round the wretched draw, with our hearts'
good cheer,

And with mercy crown this glad feast of the
year!

—HELEN CHASE.

PROVERBS FOR ADVERTISERS.

The firm is dead that does not advertise.

A world of wealth lies in that one word—
advertising.

Let thy advertisement be short, compre-
hending much in few words.

Know how sublime a thing it is to adver-
tise and be famous.

An effective advertisement is a fair estate.

A little advertisement may save a deal of
idleness.

A false circulation is abomination to the
advertiser, but a guarantee is his delight.

A good advertisement keeps off wrinkles.

He gets the best position that pays cash
in advance.

Advertising is a constant want, and should
be a constant study.

Measure your space before you write your
advertisement.

Let your goods be known among all men.

An advertisement should be intense ex-
pression of condensed idea—one pithy line
more pregnant than a windy column.—From
an English paper.

THE VALENCIA RAISINS MARKET.

Although a very large quantity of Valen-
cias was again advertised for sale on Wed-
nesday, a really good demand prevailed, and
by far the greater bulk of the fruit found
buyers at very full prices. The position of
this article is as difficult to forecast as usual,
and it must be admitted that the American
proverb of "Don't prophesy unless you
know" holds good far more in the matter of
Valencias than with any other article of
produce. It may further be said of Valencias,
that no one does "know," and therefore it is
most unsafe for anyone to prophesy. The
reports of those who are, or at least should
be, best informed on the subject, differ so
materially that the whole question is one of
more or less doubt. There appears to be a
consensus of opinion however, that the crop is
in the close neighborhood of 30,000 tons, and
that probably nearly two-thirds of it are by
this time shipped, or in process of shipping.
The nation which is responsible for the
above-mentioned proverb is, contrary to ex-
pectation, to a large extent responsible also
for having kept the market as steady as has
lately been the case. It has for some time
past been accepted as an inevitable result of
the McKinley tariff, that Spanish raisins
would before long cease to be required in the
United States; and it was expected that this
season the demand for that country would
have shown a very serious falling-off. Up to
the present time, however, America and
Canada have taken between 5,000 and 6,000
tons, and the latest reports from New York
are to the effect that the prospects for future
business are good. Two reasons have no
doubt been at work to bring about this re-
sult: the first being the unusually good
quality of the Spanish fruit, and the second
and probably the most important, the "ring"
or "combination," which was entered into
by those engaged in the Californian raisin
trade to keep up prices to a fixed point dur-
ing the early part of the season. While the
operations of this ring remain in force there
is a good chance for the Spanish growers to
get in their fruit, and they are naturally tak-
ing every advantage of it in the full knowl-
edge that without the American demand
they would have to force off upon the older
consuming countries a weight of fruit which
would cause in them a serious and unusual
depression. With the stock left over, and
the vessels just at hand, there is an ample
supply for the English markets for the im-
mediate future, but it is reported that the
quantity afloat is only limited, as, during the
low prices of a fortnight or so ago, shipments
fell off very considerably, the growers being
unwilling at that time to send on more fruit
for fear of causing a further depression in
prices. It remains to be seen how far the
enhancement of values which has since been
brought about will induce the farmers and
merchants in Spain to send on further im-
portant consignments, which will beyond
doubt be required to meet the demand that
prevails.—Produce Markets Review.

MONTREAL TRADE CHAT.

Caverhill, Rose, Hughes & Co. re-
port encouraging returns from their
special lines of new fruits.

A round lot of 1,000 crates of fine
Spanish onions, ex Oregon, were turned
over from first hands at 85c.

W. T. Costigan, tea and grocery
broker, was in New York this week
in connection with tea transactions.

W. S. Kennedy, of Rowntree's co-
coa, is offering some of Jamieson's fine
herrings this week to the trade. They
are tasty and plump looking.

The steamship Escalona is expect-
ed to report by the close of the pre-
sent week in Montreal. Her stock of
Valencia raisins is in few hands.

Advices to tea brokers here from
Yokohama increase the shortage in
the supply of low grade Japan teas,
to within close on 3,000,000 lbs.

George Vipond, fruit merchant and
apple exporter, returned on Saturday
last from Great Britain, where he had
been in connection with his apple ship-
ments.

At an auction sale of butter which
had been damaged on the steamship
Georgia, wrecked, the lots of Kamour-
aska and dairy stock made better fig-
ures comparatively than the cream-
ery.

A firm of fruit dealers who received
an order from a western customer for
a round lot of Malaga grapes cabled
over to their agent in Liverpool at
once, and received the reply that it
is hardly probable that he will be
able to fill the orders he has now on
hand.

It is understood that some apple
operators here who contracted for
winter apples in the west on the basis
of \$1.60 for the fruit have resold their
lots to buyers from the Western States
at \$2.25 to \$2.50 f.o.b. on the cars.
They were feeling blue a week ago.

A round lot of bright centrifugal
sugar left first hands here last Friday
at 4 3-4c., on account of a western
buyer. This is considered a pretty
good price in view of the position of
the local sugar market.

Fred. Harte, apple exporter, appears
to be having a good time across the
water. He attended a gathering of
apple merchants there and was the
recipient of many compliments, ac-
cording to a letter from himself, upon
the proper way in which Canadian
apples were packed and the generally
good condition in which they arrived.

Some quick work was done by the
firm of W. W. Ogilvie & Co. in the
way of shipping flour last week. Some
4,000 barrels of flour were placed on
the steamship America from the hours
of 8:30 a.m. to 8:30 p.m.

**PURE CONFECTIONERY,
FINEST BISCUITS.**

Manufactured by

**J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.**

It Pays to
keep a
Stock of

PERRIN'S COUGH DROPS

Write for quotations to
D. S. PERRIN & CO.,
LONDON, CANADA.

PUT

TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on
Horses and Cattle. \$3.00 worth only costs you
\$1.60. Express prepaid. Cash with order.

C. F. SE:SWORTH,
6 Wellington St. East.
Toronto.

Sample 25c. postpaid.



N. B.—The old STANDARD BRAND of
HORSESHOE CANNED SALMON still
takes the lead, and affords the greatest satis-
faction to both dealer and consumer, and for
uniform excellence in quality and weight
has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario

W. S. Goodhugh & Co., Montreal.

Tees & Persse, Winnipeg.

T. A. LYTLE & CO.,

Vinegar Manufacturers,

TORONTO.

Have reduced the price of
their Celebrated

BEAVER BRAND

PICKLES

Send for Quotations.



FAMOUS

"STAR"

Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

F. W. FEARMAN,
HAMILTON, ONT.



USE
SPANISH BLACKING
THE KING OF BLACKINGS
F. F. DALLEY & CO., - - HAMILTON, ONT.

Condensed Mince Meat.

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all seasons.

Will not ferment in
warm weather.



The best and cheapest
Mince Meat on
Earth. Price re-
duced to \$12.00
per gross, net.

J. H. WETHEY, St. Catharines, Ont.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.



MELTONIAN BLACKING

(As used in the Royal
Household)

Renders the Boots soft, dur-
able and waterproof.



MELTONIAN CREAM

(white or black)

For Renovating all
kinds of Glace Kid
Boots and Shoes.



ROYAL LUTETIAN CREAM

The best for Cleaning
and Polishing Rus-
sian and Brown Leath-
er Boots, Tennis
Shoes, etc.

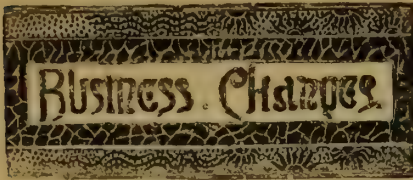


NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots
and Shoes is more elastic and
easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.



SALES MADE OR PENDING.

W. J. Clark & Co., grocers, St. John, N.B., have sold out.

T. M. Beggs, general merchant, Hopewell, N. S., has sold out.

The general store stock of White & Co. is advertised for sale by auction.

J. A. Gougeon, produce merchant, Montreal, is succeeded by Daoust & Leduc.

A. Cates, general merchant, Napinka, Man., has sold out to ——— McKinnon.

F. D. Peters, general merchant, White-water, Man., has sold out to ——— Peters.

Cannon & Woods, general merchants, Beresford, Man., have sold out to W. Cannon.

The general store stock in the estate of J. F. Shillington, Hartney, Man., has been sold to Mr. Ireson.

S. K. Colquhoun, general merchant, Gainsboro, N. W. T., has sold his Carievale branch to Colquhoun & Munro.

Hickman & Co. have sold out their branch store, 982 Yonge street, Toronto, to Jno. Hickman, who has been successfully managing it for the last nine months.

R. S. Hodgins, who for the past ten years has been a grocer and provision dealer in

Lucan, has sold out his retail business. His successors will be J. J. Hodgins & Co.

PARTNERSHIPS FORMED AND DISSOLVED.

Lewis & Cook, grocers, Yarmouth, N. S., have dissolved.

Curzey & Laughton, fruit merchants, Montreal, have dissolved.

Langevin & May, grain and hay merchants, Montreal, have dissolved.

Parsons & Wilkes, fish merchants, Fredericton, N. B., have dissolved.

D. L. Gogain & Co., general merchants, Cocaigne, N. B., have dissolved.

Nason & Nobles, general merchants, Fredericton Junction, N. B., have dissolved.

Richard James White, of Boston, is now registered sole proprietor in the firm J. D. White & Co., groceries, Montreal.

W. K. McKay has retired from the firm Brace, McKay & Co., hardware and grocery merchants, Summerside, P. E. I.

G. S. Wetmore, produce merchant, St. John, N. B., has admitted J. N. Wetmore into partnership under the style G. S. Wetmore & Co.

G. M. Jackson, general merchant, Poplar Point, Man., has admitted ——— Conner into partnership under the style Conner & Jackson.

Burpee D. Tucker, general merchant, Parrsboro, N. S., has admitted Eugene Huntley into partnership under the style Tucker & Huntley.

REMOVALS AND DEATHS.

John Souther, of the firm Souther & Sprague, grocers, St. John, N.B., is dead.

FIRES.

Caleb Jones, general merchant, Essex, Ont., is burnt out.

W. O. Schwartz, grocer, Moncton, N. B., is burnt out. Insured.

T. J. Thompson, general merchant, Kaga-wong, Ont., is burnt out.

J. A. Wilson, general merchant, Kaga-wong, Ont., is burnt out.

D. Waters, grocer, Quebec, had his stock damaged by water during a fire. Insured.

Dow & Will, oatmeal millers, Pilot Mound, Man., are burnt out, their stock insured for \$5,000.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

R. N. Tane, grocer, Toronto, has assigned to James Dickson, Toronto.

Branchaud & Duquet, grocers, Montreal, have been asked to assign.

W. H. Howell, general merchant, Jerseyville, Ont., has assigned to E. Sweet, Brantford.

Bold Jarvis, grocer, 373 Yonge street, has assigned to Fredrick Roper, accountant, Toronto street. The liabilities and assets are both small, only a few hundred dollars. Mr. Jarvis bought this business fourteen months ago, but paid too much for it, it is said he was unable to meet his liabilities.

SIGNS OF WINTER.

Among the signs that herald in a new year is the appearance of our old friend, The Canadian Almanac, now in its forty-sixth year. We understand the 1893 number is to be considerably enlarged by some very valuable information not hitherto given. Among other interesting articles is one on how to make your own will, by attending to which, the mistakes made by many men, and even lawyers sometimes, may be avoided. A fine map of Montreal will be given together with a graphic description of the city.



THE DRUMMER on the road.



THE DRUMMER'S return to the office with less than the usual number of orders.

E. LAZENBY & SON,

PICKLE FACTORIES :
Cole St., and Globe St.

OFFICES :
18 Trinity St.

SOUP FACTORY AND STORES :
Grimscott St., LONDON.

EVERY ARTICLE PREPARED BY US IS GUARANTEED ENTIRELY UNADULTERATED. OUR LABELS ARE AFFIXED ONLY TO THE CHOICEST GOODS.



PICKLES, SAUCES, CAPERS, POTTED MEATS, SOUPS, OLIVE OILS, OLIVES, FORTT'S OLIVER BISCUITS, Etc.

THE BEST IN THE WORLD.

To avoid misconception and to answer the numerous enquiries we receive regarding E. LAZENBY & SONS' Pickles and other goods we beg to say that we do not keep a stock of them but that they can be procured from the undermentioned firms.

ARTHUR P. TIPPET & CO.,

43 1/2 Wellington St. E., Toronto.

TORONTO—Perkins, Ince & Co.,
H. P. Eckardt & Co.
Sloan & Crowther,
J. W. Lang & Co.,

HAMILTON—Balfour & Co.

MONTREAL—George Childs & Co.

WINNIPEG—Thompson, Colville & Co.

LONDON—A. M. Smith & Co.

OTTAWA—H. N. Bate & Sons.

QUEBEC—Whitehead & Turner.

TRURO—Black & Co.

HALIFAX—Bauld, Gibson & Co.,
J. Tobin & Co.,
R. P. Seeton & Co.,
A. & W. Smith,
Geo. A. Pyke,
C. H. Harvey,
Seeton & Mitchell,
Davidson Bros.

ST. STEPHEN—C. D. Hill & Co.,

C. H. Clerke,

Ganong Bros., Ltd.

ST. JOHN—Stephens & Figgures,
J. Finley,
Geo. Robertson & Co.,
Jardine & Co.,
Baird & Peters,
G. S. DeForrest & Sons,
W. Frank Hatheway, &c.

FREDERICTON—A. F. Randolph & Sons,
James Hodge.

MONCTON—F. P. Reid & Co.,

Dunlap & Robinchaud.

AND EVERY LEADING RETAIL GROCER IN THE DOMINION.



**BRITISH AMERICA
STARCH CO.,**
Brantford, Ontario.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each.	4¾c
Barrels, 175 lbs	4¾c
Kegs, 100 lbs	4¾c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6¼c
Brantford Gloss, 1 lb. cartoons.....	6¼c
Lily White Gloss, 1 lb. cartoons.....	6¼c
Canada Laundry, boxes 40 lbs	3¼c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages .	7c
Challenge Brand Corn, 1 lb. packages	6¼c
Brantford Cold Water Rice, 1 lb. car- toons	8½c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Dis-
counts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house preferred.



E. LAZENBY & SON,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-
ADULTERATED and our labels are affixed
to the CHOICEST DESCRIP-
TION OF GOODS only.

Our goods can be obtained from leading houses
everywhere.

Agents for Canada:

A. P. TIPPET & CO.,

43½ Wellington St. E., TORONTO.



Tea Caddies all Sizes

SPICE, BAKING POWDER AND TOBACCO TINS,
AND TIN SIGNS,
LITHOGRAPHED OR JAPANNED.

Write our nearest house for Catalogue and Prices

THE M'CLARY M'FG COMPANY,
LONDON, TORONTO, MONTREAL, WINNIPEG.

GROCERS and SUNSHINE

(Scouring Soap)

Price per box of 100 cakes, \$6.50. At 10c. per cake it pays
\$3.50 per box profit.

Also packed 50 cakes to the box.

FOR SALE BY

J. M. LOWES SON & CO, Toronto.

EBY, BLAIN & CO., Toronto.

LUCAS, STEELE & BRISTOL, Hamilton.

W. T. COSTIGAN & CO., Montreal.

BREWSTER SOAP WORKS,

308--310 Greenpoint Ave.,
Brooklyn. N.Y., U.S.A.

THE FINEST
IN THE LAND.

CHOCOLATES
G.B.

EVERY CHOCOLATE IS STAMPED
G. B.

GANONG BROS., Ltd.
ST. STEPHEN, N.B.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

:- ENGLISH BISCUITS :-

All Grocers should keep a supply of genuine ENGLISH BISCUITS

—MANUFACTURED BY—

HUNTLEY & PALMERS

BISCUIT

MANUFACTURERS



TO HER MAJESTY

THE QUEEN, ETC.

READING AND LONDON, ENGLAND,

For which there is an ever increasing demand.

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award:

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

FOR PRICE LIST AND TERMS APPLY TO

Or to their representative,

MR. EDWARD VALPY,

28 READE STREET,

NEW YORK.

HUNTLEY & PALMERS,
READING
and 162 Fenchurch Street,
LONDON, E. C., ENGLAND.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 3, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case.	19 80
1 lb. cans, 1 doz. in case.	16 00
1/2 lb. cans, 1 and 2 doz. in case.	10 50
6 oz. cans, 1 and 2 doz. in case.	4 60
12 oz. cans, 2 and 4 doz. in case.	3 70
1/2 oz. cans, 2 and 4 doz. in case.	2 40
6 oz. cans, 2 and 4 doz. in case.	1 90
4 oz. cans, 4 and 6 doz. in case.	1 25
Dunn's No. 1, in tins.	2 00
" " 2	75
Cook's Gem, in 1 lb pkgs.	81 75
" " 7 oz pkgs.	85
" " 2 oz	40
" " 5 lb tins.	65
" " bulk, per lb.	12
Per doz	
Empire, 5 dozen 4 oz cans.	\$0 75
" " 4 " 8 "	1 15
" " 2 " 16 "	2 00
" " 1/2 " 5 lb cans	9 00
" " bulk, per lb.	15

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes.	\$2 40
" 10, in 4 doz boxes.	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case.	3 00
12 oz tins, 3 oz in case.	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" 1/2 lb, 4 "	1 30
" 1 lb, 2 "	1 90
" 1 lb, 2 "	2 25
" 5 lb, 1/2 "	9 60
WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " "	9 00
6 oz glass jars, 2 1/2 doz	1 10
" in case	2 00
10 oz glass jars, 2 doz	2 00
" in case	2 00
Bulk, per lb.	0 15



doz. in	Price
Dime cans, 4	\$1 00
4 oz " 3	1 50
6 " " 3	2 25
8 " " 3	3 00
2 " 1 to 4	4 25
16 " 1 to 3	5 75
2 1/2 lbs " 1 or 1	12 00
4 " 1 or 1	18 25
5 " 1 or 1	22 75
10 " 1 or 1	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	81
Arrowroot	\$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 71
Cottage	0 81

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb.	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 08 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3.	4 50
" " 5.	8 00
" " 10.	9 00
Japanese, No. 3.	4 50
" " 5.	7 50
Jaquot's French No. 2.	3 00
" " 3.	4 50
" " 4.	8 00
" " 5.	10 00
" 1-gross Cabinets, asst.	7 50
Egyptian, No. 1.	9 00
" 2.	4 50

P. G. FRENCH DRESSING (LADIES.)
For ladies' and children's boots and shoes.

No. 7, 1 or 2 doz. in box.	\$2 00
No. 4.	1 25
P. G. FRENCH BLACKING.	per gross
1/2 No. 4.	\$1 00
1/2 No. 6.	4 50
1/2 No. 8.	7 25
1/2 No. 10.	8 25

BLACK LEAD.

Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1 oz., 1/2 gro., 2 oz., or 1/4 gro., 4 oz.

F. F. DALLEY & CO.

Silver Star Stove Paste. Per gross 9 00
Packed in fancy wood boxes, each box contains 3 doz.

W. G. NIXEY'S "JUBILEE"
Package of 12 boxes of 12 round 2 25
1 oz. blocks 2 25
Package of 12 boxes of 6 round 2 25
2 oz. blocks 2 25

BLUE.

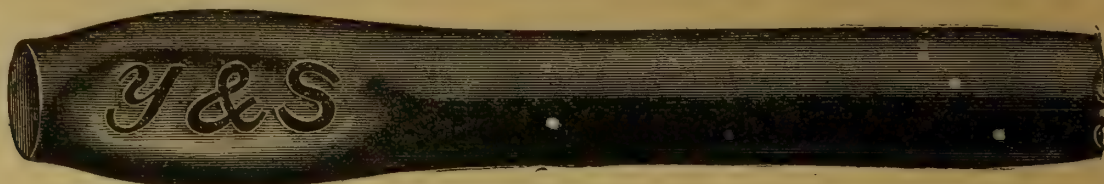
Reckitt's Pure Blue, per gross 2 10

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net	\$3 60
2 " 4 " "	3 20
3 " 3 " "	2
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

Apples, 3's.	\$0 85	\$1 00
" gailons.	1 75	2 00
Blackberries, 2's.	2 00	2 25
Blueberries, 2's.	1 10	1 25
Beans, 2's.	0 90	1 00
Corn, 2's.	0 90	1 00
" Special Brands.	1 30	1 60
Cherries, red pitted, 2's.	2 10	2 25
Peas, 2's.	0 90	1 00
Pears, Bartlett, 2's.	1 75	2 00
" Sugar 2's.	1 50	2 75
Pineapple 2's.	2 00	2 25
Peaches, 2's.	3 25	3 25
" 3's.	3 25	3 25
" Pie, 3's.		



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLYE,

Where did you see this advertisement?

BROOKLYN, NEW YORK.

Prices Current Continued—

Plums, Gr Gages, 2's.....	1 75	2 00
" Lombard.....	1 50	1 65
" Danison Blue.....	1 50	1 90
Pumpkins, 3's.....	0 90	1 00
gallons.....	3 00	3 25
Raspberries, 2's.....	2 00	2 40
Strawberries, choice 2's ..	2 00	2 40
Succotash, 2's.....	1 50	1 65
Tomatoes, 3's.....	0 85	1 00
"Thistle" Finnan haddies ..	1 50	1 50
Lobster, Clover Leaf.....	2 75	2 75
" Crown flat.....	2 75	2 75
" tall.....	2 10	2 10
" Other brands.....	1 90	2 10
Mackerel.....	1 00	1 10
Salmon, talls.....	1 56	1 60
flats.....	1 70	1 70
Sardines Albert, 1/2's tins ..	12 1/2	12 1/2
" 1/2's ..	20	20
" Martiny, 1/2's ..	10 10 1/2	10 10 1/2
" 1/2's ..	16 17	16 17
" Other brands, 9 1/2 ..	11 16 17	11 16 17
" P & C, 1/2's tins.....	23 25	23 25
" 1/2's ..	33 36	33 36
Sardines Amer, 1/2's ..	6 1/2	6 1/2
" 1/2's ..	9 11	9 11

CANNED MEATS.

(CANADIAN)		
Comp. Corn Beef 1 lb cans	\$1 60	\$1 75
" 2 "	2 65	2 80
" 4 "	4 80	5 00
" 6 "	8 00	8 25
" 14 "	17 50	18 50
Minced Collops, 2 lb cans.....	2 60	2 60
Roast Beef.....	1 50	1 50
" 2 "	2 60	2 75
" 4 "	4 75	4 75
Par Ox Tongue, 2 1/2 "	\$8 00	8 25
Ox Tongue.....	7 85	8 00
Lurch Tongue.....	3 25	3 25
" 2 "	6 00	6 25
English Brawn.....	2 75	2 80
Camb. Sausage.....	2 50	2 50
" 2 "	4 00	4 00
Soups, assorted.....	1 35	1 35
" 2 "	2 25	2 25
Soups & Bouilli.....	1 80	1 80
" 6 "	4 50	4 50
Potted Chicken, Turkey, or		
Game, 6 oz cans.....	1 60	1 60
Potted Ham, Tongue or Beef, 6		
oz cans.....	1 35	1 35
Devilled Tongue or Ham, 1/2 lb		
cans.....	1 40	1 40
Devilled Chicken or Turkey,		
1/2 lb cans.....	2 25	2 25
Sandwich Ham or Tongue, 1/2		
lb cans.....	1 50	1 50
Ham, Chicken and Tongue, 1/2		
lb cans.....	1 75	1 75

CHEWING GUM.

ADAMS & SONS.		
To Retailers		
Tutti Frutti, 36 5c bars.....	\$1 20	\$1 20
Pepsin Tutti Frutti, 235c. packets	0 75	0 75
Orange Blossom (new) 150 pieces	1 00	1 00
(each box contains a bottle of high		
class perfume. Guaranteed first		
class)		
Monte Cristo, 180 pieces.....	1 30	1 30
(with brilliant stone ring)		
Sappota, 150 pieces.....	1 00	1 00
Sweet Fern, 230 ".....	0 75	0 75

Red Rose, 115 pieces.....	0 75	0 75
Magic Trick, 115 ".....	0 75	0 75
Oolah, 115 ".....	0 75	0 75
Puzzle Gum, 115 pieces.....	0 75	0 75
Bo-Kay, 150 ".....	1 00	1 00
Mexican Fruit, 36 5c. bars.....	1 20	1 20
Flirtation Gum (new).....	0 65	0 65
(115 pieces)		

C. T. HEISEL.

To retailers per box

Red Jacket, 115 pieces.....	0 75	0 75
Royal Fruit, 36 5c. pkgs.	1 20	1 20
Digestive, 120 pieces.....	0 80	0 80
Largest Heart, 150 ".....	1 00	1 00
Globe picture, 150 ".....	1 00	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars ..	1 20	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70	0 70
Sweet Sugar Cane, 150 pieces	1 00	1 00
Celery, 100 ".....	0 70	0 70
Lalla Rookh (all flavors) 100 "	0 70	0 70
Jingle Bell, 150 ".....	1 00	1 00
Cracker, 144 ".....	1 00	1 00
O-Dont-O, 144 ".....	1 00	1 00
Little Jap, 100 ".....	0 70	0 70
Dude Prize, 144 ".....	1 00	1 00
Clock Gum comprising 500 pieces		
Gum (assorted flavors), and 1		
'Little Lord Fauntleroy' clock		
guaranteed.)	3 75	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.		
Chocolate—		
French, 1/2's.....6 and 12 lbs.	0 30	0 30
Caracas, 1/2's.....6 and 12 lbs.	0 35	0 35
Premium, 1/2's.....6 and 12 lbs.	0 30	0 30
Sante, 1/2's.....6 and 12 lbs.....	0 26	0 26
Diamond, 1/2's.....6 and 12 lbs.	0 22	0 22
Sticks, gross boxes, each.....	0 01	0 01
Cocoa, Homopate's, 1/2's, 8 & 14 lbs		
" Pearl.....	25	25
" London Pearl 12 & 18 "	22	22
" Rock.....	30	30
" Bulk, in bxs.....	18	18

EPF'S.

Cocoa—	per lb	
Case of 112 lbs each.....	0 35	0 35
Smaller quantities.....	0 37 1/2	0 37 1/2

BENSCH'S ROYAL DUTCH COCOA.		
1/2 lb. cans, per doz.....	\$2 40	\$2 40
1 " " ".....	4 50	4 50
1 " " ".....	8 50	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—		
Caracas, 1/2's, 6 lb. boxes	per lb	0 40
Vanilla, 1/2's.....	0 40	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30	0 30
Pure, unsweetened, 1/2's, 6 lb bxs.	0 40	0 40
"Fry's" Diamond 1/2's, 6 lb bxs.	0 26	0 26
"Fry's" Monogram, 1/2's, 6 lb bxs.	0 26	0 26
Cocoa—		
Concentrated, 1/2's, 1 doz in box.....	per doz	2 40
" 1/2's.....	4 50	4 50
" 1 lbs.....	8 75	8 75
Homopathic, 1/2's, 14 lb boxes.....	0 34	0 34
" 1/2 lbs, 12 lb boxes.....	0 34	0 34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	\$0 30	\$0 30
Mott's Prepared Cocoa.....	28	28
Mott's Homopate's Cocoa (1/2's)	32	32
Mott's Breakfast Cocoa.....	35	35
Mott's Breakf. Cocoa (in tins)	40	40
Mott's No. 1 Chocolate.....	30	30
Mott's Breakfast Chocolate.....	28	28
Mott's Caracas Chocolate.....	40	40
Mott's Diamond Chocolate.....	22	22
Mott's French-Can Chocolate.....	20	20
Mott's Navy or Cooking Choc	26	26
Mott's Cocoa Nibs.....	30	30
Mott's Cocoa Shells.....	5	5
Mott's Vanilla Chocolate stick 22&24		
Mott's Confec Chocolate.....	22c-40	22c-40
Mott's Sweet Choc. Liquors 21c-30		

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/2, 1 lb. boxes.....	70 75	70 75
Iceland Moss 1/2 bin 12 lb bxs.....	35	35
Soluble (bulk) 15 & 30 lb bxs.....	18 20	18 20
Soluble (tins) 6 lb and 12 lb.....	20	20
Cocoa Nibs, any quantity.....	30 35	30 35
Cocoa Shells, any quantity.....	05	05
Cocoa Essence.....per doz	1 40	1 40

Chocolates—

Mexican, 1/2, 1/2 in 10 lb bxs	30	30
Queen's Dessert, ".....	40	40
Vanilla, ".....	35	35
Sweet Caracas.....	32	32
Chocolate Powder, 15, 30 lb bxs	25	25
Chocolate Sticks, per gross.....	00	00
Pure Caracas (plain) 1/2, 1/2 lbs	40	40
Royal Navy (sweet).....	30	30
Confectioners' in 10 lb cakes	30	30
Chocolate Creams, in 3 lb bxs	30	30
Chocolate Parisien, in 6 lb bxs	30	30

WALTER, BAKER & CO'S

Chocolate—

Premium No. 1, bxs 12 & 25 lbs each	40	40
Baker's Vanilla in bxs 12 lbs each	52	52
Caracas Sweet bxs 6 lbs each, 12		
bxs in case.....	35	35
Eagle, sweet & spiced, bxs 12 lbs		
each.....	33	33
Vanilla Tablets, 416 in box, 24 bxs		
in case, per box.....	35	35
Spanish Tablets, 100 in box, 12 bxs		
in case.....	3 00	3 00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes,		
12 lbs each.....	25	25
Grocers' Style, in cases 24 boxes, 6		
lbs each.....	25	25
48 Fingers to the lb., in cases 12 bxs		
12 lbs each.....	25	25
48 Fingers to the lb., in cases 24 bxs		
6 lbs each.....	25	25

Cocoa—

Pure Prepared boxes, 12 lbs each	40	40
Cracked, boxes, 20 lbs each, 1 lb		
and assorted papers.....	32	32

Cracked, in bxs, 12 lbs., each, 1/2 lb.		
papers.....	32	32
Cracked, in bags, 6, 10 & 25 lbs each	2	2
Cocoa and shells, 12s and 25s	30	30

Breakfast Cocoa—

In bxs 6 & 12 lbs., each, 1/2 lb., tins	45	45
In boxes, 12 lbs., each, 1 lb tins,		
decorated canisters.....	45	45

Broma—

In boxes, 12 lbs., each, 1/2 lb. tins...	40	40
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"Highland Brand"
Evaporated
Cream, per
case..... 25
4 doz. 1 lb tinr.

CLOTHES PINS.

5 gross, per box.....	0 75	0 75
4 gross, ".....	0 85	0 85
6 gross, ".....	1 20	1 20

CHAS. BECKER & SONS, per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package.....	0 85	0 85
" 6 " ".....	1 25	1 25
" 4 " cotton bags.....	0 90	0 90

COFFEE.

GREEN c. per lb

Mocha.....	28, 33	28, 33
Old Government Java.....	25, 35	25, 35
Rio.....	19, 21	19, 21
Plantation Ceylon.....	29, 31	29, 31
Porto Rico.....	24, 28	24, 28
Guatemala.....	24, 26	24, 26
Jamaica.....	23, 23	23, 23
Maracaibo.....	24, 26	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

c. per lb		
Java.....	33, 37	33, 37
Java and Mocha.....	34, 36	34, 36
Plantation Ceylon.....	25, 35	25, 35
Arabian Mocha.....	28, 37	28, 37
Santos.....	28, 28	28, 28
English Breakfast.....	16, 24	16, 24
Royal Dandelion in 1 lb tins.....	26	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	34	34
Our Own ".....	32	32
Jersey.....	30	30
Laguayra.....	28	28
Mocha and Java.....	35	35
Old Government Java.....	30 32 36	30 32 36
Arabian Mocha.....	35	35
Maracaibo.....	30	30
Santos.....	27 28	27 28

THE TORONTO BISCUIT —AND— CONFECTIONERY CO'S

Goods are always the best. No first-class grocer can afford to be without them.

The Toronto Biscuit and Confectionery Co.,

Geo. W. Booth,
Henry C. Fortier,
Charles J. Peter.

**7 FRONT STREET EAST,
TORONTO.**

Telephone 528.

Prices current, continued—

J. W. COWAN & CO.

Standard Java in sealed tins,
25 and 50 lbs. 36
Standard Imperial in sealed
tins, 25 and 50 lbs. 32
Standard Blend in sealed tins,
25 and 50 lbs. 33
Ground, in tins, 5, 10, 15 and
25 lbs. 20 30
Say's Parisian, in ½ and 1 lb tins 30

DRUGS AND CHEMICALS.

Alum lb \$0 02 \$0 03
Blue Vitriol 0 06 0 07
Brimstone 0 03 0 03½
Borax 0 12 0 14
Camphor 0 65 0 75
Carbolic Acid 0 30 0 50
Castor Oil 0 07½ 0 08
Cream Tartar 0 28 0 30
Epsom Salts 0 01½ 0 02
Paris Green 0 16 0 17
Extract Logwood, bulk 0 13 3 14
" boxes 0 15 0 17
Gentian 0 10 0 13
Glycerine, per lb. 0 17 0 20
Hellebore 0 16 0 17
Iodine 5 50 6 00
Insect Powder 0 30 0 35
Saltpetre 0 08½ 0 09
Soda Bicarb, per keg 2 50 2 75
Sal Soda 1 00 1 25
Madder 0 12½

DURABLE PAIS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

Per doz.
Steel hoops, painted and grain'd 2 20
Brass hoops, oiled and varnish. 3 25
No 1 tubs 9 50
No 2 " 8 50
No 3 " 7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz. \$0 75
" " " 1, 1½ oz. 1 25
" " " 2, 2 oz. 1 75
" " " 3, 3 oz. 2 00

(SEELY'S FLAVORING) per doz

Concentrated, 2 oz. full measure 1 75
4 oz. " 3 00
In Lemon, Vanilla and Assorted
Flavors. Less 10 per cent. discount
in gross quantities or more.

FLUID BEEF.

JOHNSTON'S, MONTREAL

per doz
Cases, No. 1, 2 oz tins ... \$2 75 \$3 00
" No. 2, 4 oz tins ... 4 50 5 00
" No. 3, 8 oz tins ... 8 00 8 75
" No. 4, 1 lb tins ... 12 60 14 25
" No. 5, 2 lb tins ... 25 00 27 00

FRUITS.

FOREIGN.

c. per lb
Currants, Provincial, bbls. ... 5½
" " " bbls. ... 6
" Filiatras, bbls. ... 5½
" " " bbls. ... 6

Currants, Patras, bbls. 5½
" " " bbls. 6
" " " cases ... 7 7½
" Vostizzas, cases ... 7½ 9
" " " cases 8½ 10
" 5-crown Excelsior
(cases) " case ... 8½ 8½
Dates, Persian, boxes, ... 5 5½
Figs, Elemes, 14oz., per box 11 11½
" 10 lb boxes ... 11 12
" 30 lb bxs. 7 crown ... 15 16
Prunes, Bosnia, casks ... 4½ 5½
" cases, new. 6 7½
Raisins, Valencia, offstalk 2½ 4½
old 7½ 8½
Selected. 8 8½
Raisins, Sultanas ... 8 11
" Eleme ...
" Malaga: ...
London layers ... 2 65 3 25
Loose muscatels.
Imperial cabinets ... 4 00 4 50
Connoisseur clusters ... 4 00 4 50
Extra deessert " qrs. ... 5 00 5 25
Royal clusters.
Fancy Vega boxes ... 4 25 4 50
Black baskets ...
" qrs ...
Blue " qrs ...
Fine Dehesas ...
" qrs ...
Lemons 6 50 9 00
Oranges, Jamaica ... 8 00
" Valencias ...
" Messinas ...
" Seedlings ...
" Navels ...

DOMESTIC.

Apples, Dried, per lb. 0 04½ 0 05
do Evaporated. 0 06½ 0 07

FISH.

Oysters, per gallon 1 30
" select, per gallon
Pickarel per lb 0 06
Pike do 0 07½
White fish do 0 07½
Manitoba White fish do
Salmon Trout do 0 07
Lake herring p. 100 1 50 2 50

Pickled and Salt Fish:

Labrador herring, p. bbl 6 00 6 25
Shore herring 5 00
Salmon trout, per ½ bbl 5 00 5 50
White Fish, ½ bbl. 5 50 5 75

Dried Fish:

Codfish, per quintal 5 25 5 75
" cases 5 00 5 50
Boneless fish per lb 0 04½
Boneless cod 0 08

Smoked Fish:

Finnish Haddies, per lb 0 07½ 0 08½
Floaters per box 1 00 2 25
Digby herring 0 20

Sea Fish: Haddock per lb

Cod 0 07½
B.C. salmon 0 16
Market Cod
Frozen Sea Herrings ...

GRAIN.

Wheat, Fall, No 2, 0 66 0 67
" Red Winter, No 2 0 65 0 66
Wheat, Spring, No 2 0 61 0 65
" Man Hard, No 1. 0 91 0 92
" " No 2. 0 84 0 85
" " No 3. 0 77 0 77½

Oats, No 2, per 34 lbs. 31 32
Barley, No 1, per 48 lbs. 49 50
" No 2 extra. 43 46
" No 3 " 38 39
Rye 59 60
Peas 58 60
Corn 56 57

HAY & STRAW.

Hay, Pressed, "on track 9 00
Straw Pressed, " 6 00 6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis. 2 30
40 dy. 2 35
30 dy. 2 40
20, 16 and 12 dy 2 45
10 dy 2 50
8 and 9 dy 2 55
6 and 7 dy 2 70
5 dy. 2 90
4 dy A P 2 90
3 dy A P 3 30
4 dy C P 2 80
3 dy C P 3 90

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg .. 3 65

SCREWS: Wood—

Flat head iron 7½ p.c. dis
Round " " 7½ p.c. dis.
Flat head brass 75 p.c. dis
Round head brass 70 p.c.

WINDOW GLASS: [To find out what
break any required size of panes comes
under add its length and breadth to-
gether. Thus in a 7x9 pane the
length and breadth come to 16
inches; which shows it to be a first-
break glass, i.e., not over 25 inches in
the sum of its length and breadth.]

1st break (25 in and under) 1 35
2nd " (26 to 40 inches) 1 55
3rd " (41 to 50 ") 3 40
4th " (51 to 60 ") 3 70
5th " (61 to 70 ") 4 00

ROPE: Manila 0 11½
Sisal 0 09½
New Zealand 0 08½

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap ... 0 4½ 0 5
" Screw, hook & strap. 0 3½ 0 4½

WHITE LEAD: Pure Ass'n guarantee
ground in oil.

25 lb. irons. per lb 4½ 5½
No. 1 " 5
No. 2 " 4½
No. 3 " 4

TURPENTINE Selected packages, per
gal 0 50

LINSEED OIL per gal, raw 0 56½ 0 57½

Boiled, per gal. 0 59½ 0 60½

GLUE: Common, per lb 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt. \$4 00
Star Standard, 12 qt 4 50
Milk, 14 qt 5 50
Round bottomed fire pail, 14 qt. 5 50

Tubs, No. 1 15 50
" 2 13 25
" 3 11 00
Nests of 3 3 40
Keelers No. 1 10 00
" 2 9 00
" 3 8 00
" 4 7 00

Milk pans 3 25
Wash Basins, flat bottoms 3 25
" round " 3 50
Handy dish 3 75
Water Closet Tanks 18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's. 2 35
Jellies, extra fine 1's. 2 25

TORONTO BISCUIT & CONFECTIONERY CO

Per lb

Jams, absolutely pure—apple... \$0 06
Family 0 07
Black and Red currant, Rasp-
berry, Strawberry, Peach
and Gooseberry per lb. 0 12
Plum 0 10
Jellies—pure—all kinds 0 10

These goods are put up in
glass jars and in 5, and 10
lb. tins and 28 lb. pails.

Marmalade—orange 0 12

LICORICE.

YOUNG & SMYLER'S LIST.

5 lb boxes, wood or paper, per lb 0 40
Fancy bxs. (36 or 50 sticks), per
box 1 25 1 25
" Ringed" 5 lb boxes, per lb. 0 40
" Acme" Pellets, 5 lb cans, per
can 2 00
" Acme" Pellets, Fancy boxes
(30s) per box 1 50
" Acme" Pellets, Fancy paper
boxes, per box (40s) 1 25
Tar Licorice and Tolu Wafers, 5
lb cans per can 2 00
Licorice Lozenges, 5 lb glass
jars 1 75
Licorice Lozenges 5 lb cans... 1 50
Purity" Licorice, 200 sticks 1 45
" 100 " 0 72½
Imitation Calabria, 5 lb bxs
p lb 0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net. \$12 00

MUSTARD.

ELLIS & REIGHLEY'S. cts

Durham, Fine, in ½ and 1 lb tins
per lb. 25
" Fine, in 1 lb jars. 22
" Fine, in 4 lb jars. 70
" Ex Sup. in bulk, per lb 30
" Superior in bulk, p. lb 20
" Fine, 15

CHERRY'S IRISH

Pure in 1 lb. tins. 0 40
Pure in ½ lb. tins 0 42
Pure in ¼ lb. tins 0 44

Prices current, continued.

NUTS.		per lb
Almonds, Ivica	13	14
" Tarragona	13	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	32
" Jordan	40	45
" Canary	28	30
Brazil	10	12 1/2
Cocoanuts	5	6
Filberts, Sicily	10 1/2	11
Pecans	11	15
Peanuts, roasted	10	12
" green	9	10
Walnuts, Grenoble	10	15
" Bordeaux	10	11
" Naples, cases	12	13
" Marbots	12	13
" Chilis	12	13

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal.	
Canadian	0 14	\$0 15
Caroon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 24	0 23
" Water White	0 24	0 25
Photogene	0 27	0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

THE T. A. SNIDER PRESERVE CO.,
CINCINNATI.

(Wright & Copp, Toronto, Agents.)

Home Made Tomato Catsup	pts	6 00
" " "	pts	3 50
" " "	pts	2 00
Chili Sauce	pts	4 50
" " "	pts	3 25
Soups (in 3 lb. cans)		
Tomato	3	50
Fancy—Chicken, Mock Turtle, Cream of Corn, Pea, Celery, Asparagus	4	50
Fancy—Chicken Gumbo, Oy Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4	25

LEA & PERRIN'S.	per doz.
Worcester Sauce, 1/2 pts.	\$3 60 \$3 75
" " pints	6 25 6 50
LAZENBY & SONS	Per doz
Pickles, all kinds, pints	\$ 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	\$ 25
Mushroom Catsup	2 25
Anchovy Sauce	3 25

PRODUCE.

DAIRY.		Per b
Butter, creamery, tubs.	\$0 21	\$0 23
" dairy, tubs, choice	0 16	0 20
" " medium	0 14	0 16
" low grades to com	0 12	0 13
Butter, pound rolls	0 21	0 23
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 10 1/2	0 11

COUNTRY

Eggs, fresh, per doz.	0 16 1/2	0 17
" limed	0 15	0 15
Beans	1 15	1 30
Onions, per bbl.	1 75	2 25
Potatoes, per bag	55	70
Hops, 1891 crop	0 13	0 15
" 1892 "	0 16	0 18 1/2
Honey, extracted	0 05	0 07
" section	0 12	0 14

PROVISIONS.

Bacon, long clear, p lb.	0 03
Pork, mess, p. bbl.	14 50 15 50
" short cut	16 00 17 00
Hams, smoked, per lb.	0 11 1/2
" pickled	0 11
Bellies	0 12 1/2
Rolls	0 09 1/2
Backs	0 11 1/2
Lard, Canadian, per lb	0 09
Compound	0 08
Tallow, refined, per lb.	0 05
" rough	0 02

RICE, ETC.

		Per lb
Rice, Aracan	3 1/2	4
" Patna	4 1/2	5 1/2
" Japan	5	6
" extra Burmah	3 1/2	4
" Java extra	6 1/2	7
" Genuine Old Carolina	9 1/2	10

Grand Duke.	6 1/2	7 1/2
Sago	4 1/2	5 1/2
Tapioca	5	5 1/2

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND		Per lb.
Pepper, black, pure	\$0 12 1/2	\$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African	18	18
Cassia, fine to pure	18	25
Cloves	14	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

BRITISH AMERICA STARCH CO
BRANTFORD.

1st quality white, in kegs and brls	4 1/2
1st quality white, 3 lb. cartons.	4 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb.	6 1/2
Lily White gloss, 1 lb. chromo	6 1/2
Canada Laundry, Boxes	3 1/2
Pure Prepared corn	7
Challenge Corn	6 1/2
Rice Starch, fancy cartons	8 1/2
" cubes	7 1/2

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb " "	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1 lb. package	9 1/2
40-lb " 1/2 lb. package	10
40-lb " assorted 1/2 and 1 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8 1/2
20-lb " "	8 1/2

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6 1/2

Laundry Starches—

No. 1, White, 4 lb. Cartons	4 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	3 1/2
Ivory Gloss, six 6 lb. boxes, slid- ing covers	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	6 1/2
Ivory Starch in cases of 40 packages	\$3 00

SUGAR.

		c. per lb
Granulated	4 1/2	4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2	5 1/2
" " 50 lb. boxes	5 1/2	5 1/2
Extra Ground, bbls	5 1/2	5 1/2
" less than a bbl	5 1/2	5 1/2
Powdered, bbls	5 1/2	5 1/2
" less than a bbl	5 1/2	5 1/2
Extra bright refined	4 1/2	4 1/2
Bright Yellow	3 1/2	4
Medium "	3 1/2	3 1/2
Brown	3 1/2	3 1/2

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45
Common, fine car lots	0 80
" small lots	0 95
Rock salt, per ton	15 00
Liverpool coarse	0 75

SYRUPS AND MOLASSES.

		Per lb.
SYRUPS.		bbls. 1/2 bbls
D.	1 1/2	2
M	2	2 1/2
B	2 1/2	2 1/2

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Grocery Brokers,
TORONTO.

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Invigorating.

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INVALIDS

—AND—

CONVALESCENTS

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BEEF in an EASILY-DIGESTED formKingsford's Oswego
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T. KINGSFORD & SON

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THE MOST PERFECT FOR COLLARS, CUFFS AND SHIRTS.

	per box
5c packages 36 in box	1 00
2c " 45 in box	0 50

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ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

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Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
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Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made.

Extra Granulated, very Superior Quality.

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Yellow Sugars of all Grades and Standards.

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Extracts.

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and Assorted Flavors.

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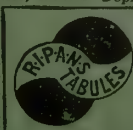
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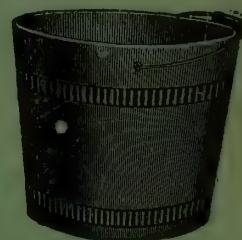


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Butcher and Crockery baskets.
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Ask for
GOLDEN FINNAN HADDIES,
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The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt

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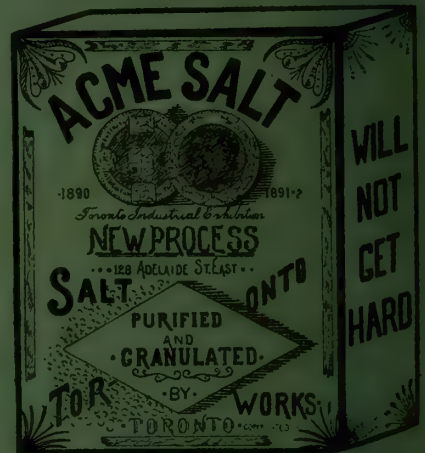
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THIS IS THE REASON THEY BUY

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THEY KNOW THAT

To buy them it will increase their trade.
 Their customers will be delighted with it.
 The combustion of oil will be perfect,
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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

VOL. VI.

TORONTO, NOVEMBER 11, 1892.

No. 46

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

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THE COURT OF HOLLAND AND THE KING OF ITALY TO THE
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CROSS OF THE
LEGION OF HONOUR

ASK YOUR
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RAILROAD AND STEAMSHIP
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GUARANTEED
Second to None.

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Manufacturers of High Grade Patents, Strong Bakers,
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SALMON. A full supply of the favorite brands, Empress, Queen, Horse Shoe, British American, Globe, Owee-Kay-No.

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"It is especially adapted to those whose digestive organs are weak."—Sir Charles A. Cameron, M.D.

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Are of the Finest Quality and Guaranteed Pure.

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Is the Sauce of Sauces, and the most delicious for Fish, Hashes, Steaks, Stews, &c.

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Is universally admitted to be the finest and most enjoyable Pickle in the World.

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JAMS, JELLIES, &
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Are unsurpassed for quality and flavor.

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PUBLISHED
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\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, NOVEMBER 11, 1892.

No. 48

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

The Pedlars' Association of this city still comes up smiling. The issue of the appeal in the case of the city against Virgo, may have proved a knock-out to the cause, but it seems it did not to the pugnacity of the strolling merchants. They are reported to be making preparations to support another defiance of the by-law which forbids their traffic on certain streets. It is not improbable they may ply this right of appeal until they get the matter before a court that will take their view of it. The authority of the city council to limit the scope of a trading license to particular districts of the city is a matter of construction of that portion of the Municipal Act which vests certain powers over trade in the city council. It is not a self-evident authority, and while one court might deem the city competent to prescribe local limits to a license, another court might not. The pedlars are evidently going to make all they can out of the doubt. It is just possible they may go far enough to reach victory, and the effect of victory would not only be favorable to them, but would restore equal rights among city grocers. The

grocers in the interior parts of the city are as much entitled to exemption from the annoyance of pedlars competing at their doors as are the grocers on the main streets.

* * *

It is said that a large number of the pedlars of this city have not paid their license fees for the current year, though they are allowed to follow their calling as freely as if they had. Retail grocers who sell tobacco and cigars were not so indulgently dealt with, but were held to have violated the by-law regulating the sale of these goods if they presumed to trade in them between the expiration of one year's license and the renewal of another. Some of the foremost men in the city grocery trade were fined for selling tobacco without a license, when they were simply late in remitting the money for renewal. Not only is it unfair to favor the pedlars over the grocers in this way, but it is unfair to favor one section of the pedlars over another. The men who have to pay money down look upon this as a requirement exacted from all alike, and feel that their promptness gives them some temporary advantage, as not all being ready to pay at once there will be a thinning out of competition until all are ready to pay for their licenses. The partiality shown to many pedlars who are given credit for their license fees reflects suspicion upon aldermen, to some of whom motives are imputed for this indulgence. Votes have strong influence with some classes of men, and the pedlars of course are not likely to neglect the cultivation of this influence wherever it will do them any good. But the city is entitled to its revenue, no matter who goes down at the polls.

* * *

Some of the pedlars of this city are said to be contemplating a scheme that is to put their trade outside the jurisdiction of the city council. They propose to become pro-

ducers. Several of them talk of going in together and buying a piece of land on the outskirts of the city and commencing its cultivation as a market garden. The products grown on this land they would be at liberty to sell at the doors of Toronto householders, and the city could impose no license fee. Growers cannot be taxed for peddling the products of their own cultivation. Consequently there are a great many "growers" selling potatoes, apples and vegetables of all descriptions to the people of Toronto. It is impossible to separate genuine growers from false growers, and even harder to distinguish between what is the product of a grower's own cultivation and what is not. A man whose whole crop of vegetables has been grown on a quarter of an acre of ground will bring a wagen load on the market every day in the year, and sell it at the homes of the people without let or hindrance from the license officials. He is a grower, though he may come by nineteen-twentieths of his stock by purchase, the same as one whose sole business is peddling. There are other so-called growers who do not plant a square foot of ground, but who come from regions beyond the ken of the license inspector, and who therefore can peddle their stuff here without money and without price. Of course this injustice is felt by license-paying pedlars as well as by tax-paying grocers. But if the pedlars of Toronto form into groups and take to market gardening, they will be able to sell a great deal more than they can produce, and can do it under the inalienable and untaxable right of the grower. The city would thus be defrauded to a greater extent than it now is, and the grocers would suffer still more from pedlars' encroachments and have to pay heavier taxes to make up for the loss in license receipts.

* * *

The trader can garnishee the wages of a debtor only when they amount to \$25. That

is seldom, and the wage-earner's pay is virtually exempt from attachment. But there is no compensating lenity in the law relating to the collection of rent from shopkeepers. The landlord has ample security against loss. At the end of a month if the money is not forth-coming, the landlord can come on the stock for payment, and can seize three-fourths of it. If the rent falls two months in arrears the landlord can seize the whole of the stock. Thus the trader is crowded on one side by a law that favors his debtor and on the other by a law that favors his creditor. The moral of this pressure is that the merchant should be sparing of his credit, for collection is uncertain and responsibility, for rent at all events, is inevitable.

* * *

Grocers now and then still commit the mistake of ordering choice coffee when they want coffee that the majority of consumers like. Good coffee is indeed 'caviare to the general,' and the people who prefer it are not numerous. The thin fluid which an infusion of very fine coffee yields does not satisfy the people who think they know what good coffee is. A thicker decoction is what is generally wanted. Of course there are grades of coffee that anybody's senses of taste and smell would readily reject, and these are the kind which are barred out in the term 'choice coffee' as used in the great majority of orders. The popular taste would support a very poor demand for high grade pure coffee, even if the latter were cheaper instead of dearer than the grades that now sell the best. Men who have smoked cigars all their lives will often turn up their noses at a fine Havana, simply because they have not the delicacy of taste to appreciate it. The same is the case with the coffee taste.

* * *

At the last annual meeting of the Guild the sugar agreement was the subject of a resolution that appears to have been taken in some quarters as a declaration of independence. The report has consequently got out that the refiners have been released from their arrangement with the Guild, and can now sell on what terms they please to whatever wholesalers they please. THE GROCER has inquired at official sources as to the correctness of this statement and has been informed that it is untrue. The sugar question was disposed of in a resolution that was of an entirely negative character, and which was framed with an eye to future action if circumstances should warrant a following up

of the matter in the same direction. The President has found it necessary to set right some individual misconceptions as to the position taken by the Guild. While there appears to be a strand or two of the painter yet unsundered, it looks as if its complete severance were being anticipated by the Guild. The general feeling is that the remains of the sugar agreement will soon join clause 2.

* * *

The experiment in the use of black pepsin in butter-making, and the results of that experiment, of which we had something to say in our issue of the 21st inst., may have been fictitious, and a re-perusal of the circular in which the particulars of the alleged experiment are set forth brings the reader to the conclusion that it is a fraud. A suspicion that all might not be as stated would have likely led to the rejection of the circular but that something had been said in a reputable English journal about the use of black pepsin by other experimenters with satisfactory results. Of course, it was obvious that a product of all the solid constituents of the milk would not be butter, but that fact would not necessarily prevent its use as a substitute for butter. Oleomargarine is not butter, but there are immense quantities used every year to the displacement of butter. That was in mind when the circular was under notice. It is a fact that experiments are being made with black pepsin in several Canadian dairies. In Kingston it is said the thing has been demonstrated to be a failure. Prof. Robertson in his letter to the Belleville Intelligencer, a paper which has been looking into the matter, says that he has been following up for two years experiments that have in view the production of a new dairy article, which shall combine nearly all the nutritious constituents of the milk in a digestible form. The fact that such scientific investigations were being made, and that other searches were proceeding along independent lines towards the same object, gave plausibility to the circular and won acceptance for it that would have otherwise been withheld. Our belief is that it is a fraud. Inquiries made both by mail and cable have failed to bring an answer from the South Australia Dairymen's Association.

* * *

Dull spells will come to the best managed business. The master may be no more to blame than the captain whose ship is becalmed at sea. The one cannot increase

the money circulation, the other cannot make the wind blow. The sails have to play idly till the breeze fills them, and goods have to stay on the shelves till people's wants and means are ripe to move them. But inevitable as these spells are they are never welcome. It is depressing to the spirits to see the days file past one after another and business grow no brighter. It makes the trader look wistfully ahead to the date when he has to pay for some of these goods that nobody seems to want. But no matter how much the dulness is due to uncontrollable circumstances, the merchant should never deem matters past mending. He is not passive and helpless. His liberty of action remains, and he can create circumstances that may counterbalance those which cause the stagnation. It is well to be always at work upon the problem how to improve trade. Necessity is the mother of invention, and the pinch of dull seasons should sharpen the trader's wits.

* * *

People often wonder if shopkeepers do not have many an odd loss to charge to the account of theft. The exposure of goods outside of the door and in the space between counters gives a dishonest man or woman abundant opportunity to pilfer. The shop help are too busy to keep an eye on the actions of customers whose character is unknown to them, and they are too much habituated to letting the goods take care of themselves to give many thoughts to their safety. The boot and shoe dealers of London, Ont., have entered into an agreement not to expose any stock outside of their shops, on account of the injury to the goods and of the temptation to passers by whose honesty could stand no fiery trial. The latter reason of itself is sufficient to warrant the departure. Traders whose wares are put prominently in the way of transgressors must expect to have to watch it narrowly or to lose some of it. There are few people who have not felt how easy it would be for a robber to lug off a considerable amount of property if he should be allowed the same freedom as customers usually are in stores of all descriptions. The cultivation of a suspicious manner on the part of a shopkeeper would of course be the death of trade. If he is able to keep his eyes open without seeming to do so he can protect his property. If he is not he had better not leave portable things in easy reach of everybody that comes in. There are sneak thieves who are more than a match for the most vigilant shopkeeper, and those who are known to need watching are not the most dangerous ones. There are people so deft-handed that they have always not only evaded detection but have eluded even sus-

picion. It is the unknown thieves that are to be dreaded. There may not be more than one in twenty of a merchant's customers who would take advantage of confidence in their honesty, but if that one did so on every opportunity the loss would be perceptible. There is no need to court loss; it comes readily enough without seeking.

FIRM PROSPECTS FOR FISH.

With no grip afflicting the population in Quebec Province this year, as doctors predict, fish dealers are anticipating a better Lenten trade in fish than during the two previous seasons. In this connection it is interesting that the general expectation among the trade in Montreal is for a firm range of values, as supplies of several leading lines of pickled fish are short. This is notably the case with herring and mackerel, both of which do not present prospects of any burdensome supplies to carry through the Lenten season. In the case of Montreal the shortage is plainly demonstrated by the free shipments which are being made to the United States from both Norway and Ireland, but it is not anticipated that these two countries will send more than 10,000 to 20,000 barrels of mackerel across the Atlantic. In the Maritime Provinces fair catches were reported until lately, but the weather has been unfavorable around Prince Edward Island and vicinity, and none too good in other parts of our fishing grounds. In fact, the latest accounts indicate that some phenomenal work will have to be accomplished in that quarter during the balance to make a good showing for the season. On the New England shore the catch has been about 50,000 barrels so far, and the season is practically over in that quarter. On the whole, therefore, the outlook for supplies both from Europe and the coasts of our own continent is adverse to anything in the shape of depressing stock, and dealers incline to the opinion that fish is good property just now.

MONTREALERS AND CANNED SALMON.

Some weeks ago our Montreal correspondent referred to the fact that enterprising dealers on that market had made some lucky turns on canned British Columbia salmon. Since then the market for the goods has been steadily hardening, and now prices are firm around \$1.60. This is a considerable appreciation on the basis at which values opened, but in addition to making profits on the Canadian market it is understood that some Montreal men who took hold of the goods have gone still further afield in a search for profits. It is gossiped about that shipments have been made around the Cape in sailing vessels on the English market at a price fully equivalent to the basis above mentioned. In this case the trade say that there is a chance for some

handsome profits, as the freight on goods carried in this manner is a bagatelle, and a price equal to Montreal quotations means a big difference in the aggregate. Most of the goods sold in this way were bought early in the season on a basis of \$1.10 at the coast. Dealers can figure out for themselves therefore what such turnovers mean.

VALENCIA RAISINS IN MONTREAL.

The last direct cargo of dried fruit reached Montreal on Monday morning last when the S.S. Escalona was tied up at the Reford docks. It was anticipated that her cargo would be a light one, but despite this, and the actual knowledge of the aggregate quantity of her lot, several dealers in Montreal have been disappointed. They expected to get some stock to go along with, but when the manifest was filed at the custom house their names did not figure in it. Any remarks that we have made previously about firmness are strengthened therefore by this occurrence, and many people anticipate a still further advance. Strange to say, however, despite the knowledge of the Escalona's small cargo, and the fact that values on raisins in New York were firm, with an upward tendency, there were sales made to arrive ex Escalona at lower figures, than the position of affairs seemed to warrant. It is understood that some of the Montreal jobbing houses sold fruit on Friday and Saturday last at $4\frac{3}{4}$ c., which the trade generally characterize as a ridiculously low figure. It is likely that the sellers in the case recognize the force of this news owing to the manner in which the stock ex Escalona is held. As already known, 11,000 boxes were discharged at Halifax, which left only 28,000 boxes for Montreal. Of these 28,000 only 8,000 will be divided among the jobbing houses here and elsewhere, for the remaining 20,000 are controlled by two holders in Montreal, who, it is well known, have repeatedly refused to part with their stock, except at 5c. and better. In fact, we know for a certainty that a large lot have a price of $5\frac{1}{4}$ c. placed on them by the owners in Spain, and cannot be touched for less. It remains to be seen therefore, where $4\frac{3}{4}$ c. fruit is to come from. Unless the sellers have made arrangements to bring them here via New York at a price, they are out on their calculation. On the basis of prices now ruling on that market, it would cost $5\frac{1}{2}$ c. net cash or thereabouts to bring in fruit from there. It is probable, however, that the sellers have made their purchases at a price and will be able to fill their orders, but with the present position of affairs it is not reasonable to expect that they will continue making low offers. However, there is no telling what human nature is capable of, but speaking in a regular way it is but just to describe Valencia raisins as firm with a higher tendency. This disposition is likely to be brought out strongly, once the actual consumptive demand on holiday account commences.

HAMILTON RETAIL GROCERS' ASSOCIATION.

President John Ronan was in the chair at the last meeting of the Hamilton Retail Grocers' Association, and there was a fair attendance, considering the wet weather.

There was some discussion on the proposition to have an entertainment in the winter, and the matter was left in the hands of the Executive Committee, who will report at the next meeting as to the form the entertainment shall take.

Vice-President Winnifrith moved his resolution, of which notice was given at the previous meeting, and it was carried unanimously. It was as follows:

That the Retail Grocers' Association of Hamilton are in full accord with the Trades and Labor Councils in their efforts to get an act passed at the next session of the Ontario Legislature to provide for the weekly payment of wages by corporations and employers of labor, such as manufacturing, mining or quarrying, lumbering, mercantile, railroads—street, electric and elevated—steamboats, telegraph, telephone and municipal corporations, express and all other incorporated companies, shall pay weekly each and every employe engaged in its business, and that a copy of the above be forwarded to Hon. J. M. Gibson, and his support and influence be asked for the passing of the said act, and that a deputation, consisting of John Ronan, John Carper, C. H. Peebles, T. Hazel, B. Winnifrith, be appointed to wait upon Hon. J. M. Gibson if found necessary.

THE APPLE STANDARD.

The General Inspection Act of Canada was amended at the last session of Parliament by the introduction of two sections relating to the inspection of apples. They are the following:

109.—1. In the inspection of closed packages of apples, the inspector shall open not less than one package in every five; and, if the manner of packing is found to be fraudulent, or unfair, then he shall open all the packages put up by the shipper of such package.

2. Every brand found to be fairly and properly packed he shall brand as No. 1 Inspected Canadian Apples, or No. 2 Inspected Canadian Apples, as the case may be, if fit to be so branded.

3. The inspector shall also examine the varieties of apples submitted for inspection, and shall correct the nomenclature if incorrectly marked, or, if the name of the variety is not marked, he shall cause it to be marked on the package.

4. The inspector may charge a fee of 10 cents for each package inspected by him, and such charge shall cover the cost of opening and closing the package.

110.—1. No. 1 Inspected Canadian Apples shall consist of perfect specimens of one variety, of uniform size, and, in the case of a colored variety, of fairly uniform color, and shall be free from scab, worm holes, knots and blemishes of any kind.

2. No. 2. Inspected Canadian Apples shall consist of specimens of one variety free from scab, worm holes, knots and blemishes of any kind, but not of uniform size or color.

BEFORE THE DISCOVERY.

"Yes, I recollect when Columbus landed an' diskivered America," said an "oldest inhabitant" to the second oldest inhabitant as the two sat on a cracker box in a Bridgeport, Ct., grocery store, recently. Bystanders looked aghast at the apparition on the cracker box. The idea of a person in their midst who was old enough to recall the discovery of America was too startling to comfort, and a woman in a sun-bonnet and green shawl backed off suspiciously telescoping a basket of eggs, while a man from Upper Merion gazed in astonishment until his chin rested on his surcingle.

"Yes," drawled the oldest inhabitant, unconscious of the awe produced by his observations, "I kin go back to the time when America wasn't diskivered." "At that time," he continued, "there wasn't any buildin's in Norristown but the old soap factory. Main street was as juicy as a swamp, and Columbus made an agreement with Welly & Skeaver to build a Belgian block pavement, which I'm glad is blamed near done for tomorrow's anniversary. That was before Adam Youngman's time in town council."

"Yes," interrupted the second oldest inhabitant, "an' they youst to have taller lights on the streets an' the hoss cars run every thirty-seven minutes."

"But them was good times," interposed the first speaker. "Our set youst to give sour-kROUT teas an' limburger socials, an' the women's dresses didn't cost more'n two levvies a yard. Gosh, what bilin' times we then. It jist makes my old eyes blink when I git my mind fixed on the good old time before America was America."

"Didn't hear anything about tariff then I don't guess?" queried the attentive listener on the cracker box.

"'m; yes indeedy. Right here on this spot I recollect the battalion held a meetin' one afternoon an' a dimmecrat made a speech an' said tariff reform would build furnace fires and keep the spinnin' wheel amovin'."

"Let's go over an' have one," said the second oldest inhabitant. As the two tottering forms disappeared through the doorway of a neighboring inn the crowd in the grocery store scratched its head and with one voice said, "Law sakes!"—New England Grocer.

THE ELEMENTS OF SUCCESS IN LIFE.

We have been looking through an address delivered just ten years ago before the Dublin Assistants' Association by Mr. W. R. Maguire, the then President of the Association, and a few sentences dealing with the chief requisites for attaining success in business life seem to us so happily put that we cannot refrain from quoting them for the benefit of a larger audience than that before which they were uttered. They are as follows: "The first steps towards this genuine success consist in the formation of good character. By character I do not mean that which the world may attribute to us, but

just what we really are in ourselves. Your characters and mine are formed in gradual steps by our good or evil habits; and our habits are acquired gradually by simply repeating our good or evil actions. For instance, beneficent men gain that character by repeating benevolent acts, until they really grow to take pleasure in beneficence. Reliable men gain their character by repeatedly keeping their promises, even to their own hindrance, and by leaving no means untried till they accomplish whatever they undertake, be it great or small. Unpunctual men become so by repeated neglect of appointments, breaches of promise, and general carelessness. Sober men do not lose their character for sobriety by taking a single draught of strong drink; but by repeating the act too frequently the habit of tipping is acquired, which, when continued, gains the ascendancy, and forms at last, and alas! too often, the drunkard's character. Good character is more difficult to form than bad character, unfortunately for us; but either is easy to maintain when once established. What I most desire to impress upon you is that neither come to us at once; that like the end of a journey our character is attained by small, separate steps, and that though the attainment of good character, as of a journey, may appear difficult, each step of the way is easy enough, and if only continued in the right direction, leads certainly to the desired end.

"For the attainment of genuine success in life it is necessary for us to be thorough, straightforward, self-respecting, and courteous. To be thorough we must not be afraid of work at any time, and we must not despise drudgery in our work, especially when commencing life. If we consider it unnecessary hardship to rise early, and mean to dust goods, sweep floors, or copy entries, we forget that it is wiser to learn to walk before we try to run. What can appear more absurd and useless to us than an infant's puny efforts to walk, and yet unless these little efforts are made and made early, the man shall grow up a cripple for life; but none of us would shirk the drudgery of learning to walk under such a penalty. To accomplish our journey then we must take the first steps or we do not start at all, and generally the first steps are more unpleasant and irksome than those which follow when we get into the swing of them.

"Remember that as the first few steps, though necessary, do not make the whole journey, so if we would win success we must not stop at wishing for it, but must persevere and work for it with a will. We must not be on the look-out for excuses to give up a right course when we start upon it.

"Remember, also, that in whatever manner you perform such drudgery as making up parcels, dusting goods, or sweeping floors and copying entries, in just the same manner you are likely to do everything that follows; if your habit of working when beginning life

is a careless habit, when you are a few years older you will have formed a careless character that will hinder your progress sadly. A character for apathy and laziness grows on us when we are supported by others, and have no need to rely on our own resources and energy.

"We should not despise or neglect the apparently trivial and menial duties which come to us all, for such humble experiences are invaluable to us in forming a character for thoroughness, provided always that we take up the work and go at it with a will. Some one said 'We should have our hearts in our work, never looking over the edges of it at our play.' 'Whatsoever your hands find to do, do it with your might, is a grand old rule, and still most profitable in business. How we all despise a fellow who tries to shift his work on to the shoulders of other people (particularly if he tries to place it on our shoulders), and who is fertile in excuses for shirking his duties. How much, on the other hand, we all admire and value a man who is not afraid of his work, and who is ever ready and willing to bear a helping hand, even in work not strictly belonging to his care. We don't often meet such men looking for situations; they have a character for thoroughness which is better for them than a ten years' engagement.

"We also require to possess a straightforward character to help us to attain genuine success. It is pleasant to meet a man who looks at you straight in the face, not imperceptibly nor stolidly, but with natural candour. Now, I think that the best way to acquire that pleasant look is to cultivate straightforward habits. Many men besides those in our business houses might profit by the advice which I trust and believe is adopted by every member of this Association, to act in exactly the same manner behind an employer's back as in his presence. I know of nothing which lowers a young man more in his employer's esteem, and is more fatal to his real success than this want of straightforwardness, so that even on the very low ground of his own self-interest a young man is wise to be perfectly straightforward and sincere. Washington, when tempted to do a mean action on the ground that no one could see him do it, said 'I would see it, and I intend never to see myself do a mean thing.' But it is a matter of absolute certainty that employers always see very quickly and surely who is straightforward and who is not, and that men are valued accordingly. I do not now speak of great matters such as dishonesty, but of apparently small matters which young men sometimes consider themselves wise to try to conceal from their employers; such, for instance, as small mistakes which annoy customers, accidental or careless breakages, coming in late to business, etc. these things all leak out, and when concealment is attempted loss of confidence must follow, whereas if such matters were always openly dealt with, employers would be able to enjoy the real pleasure of having full confidence in all those about them. If an employer is so misguided that an open candid statement made to him by an assistant of any error or accident, causes him to punish or dismiss that assistant, instead of valuing him more highly, then I say that employer is not worth working for."—Ex.

Roquefort Cheese—These cheese being brittle break easily so care must be exercised in handling. When removed from packages never place more than two high. Keep free from draught and as cool as possible, not allowing them to freeze. Best way to retail is to cut in quarters and eighths, wrap in tin foil putting price on each piece. When busy with customers this preparation works admirably. If possible use glass globes.

Fig Pudding—We expect in a few days California compressed minced figs. A celebrated cook who has just visited the city says of this preparation—"It should prove a boon to the kitchen. One great drawback in making fig pudding is the trouble of cleaning and chopping, which is no easy task for the cook. The goods are all right and I am sure will take."

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS,

73 McNab St. North, Hamilton, Ont.

LIVE MERCHANTS

Not yet handling any of the following teas will study their interests by asking for samples of
RUSSIAN BLEND CONGOU, IMPERIAL BREAKFAST CONGOU,
and DALU KOLA CONGOU.

NOTE :—These are bulk, not package teas, and since their introduction, merchants have made better profits and largely increased their black tea trade.

W. H. Gillard & Co., Hamilton.

SOLE AGENTS FOR CANADA.

An immense business is being done in these teas.

JAMES TURNER & CO., HAMILTON,

WHOLESALE AGENTS FOR

Burnham's Clam Bouillon.

Clam Bouillon makes fine Soup.

Clam Bouillon tones up delicate stomachs.

Clam Bouillon is first rate for Dyspepsia.

Clam Bouillon is used very acceptably for hot drinks.

Clam Bouillon will do more than Beef Tea and costs less money.

Clam Bouillon carries out all the advertisers promise.

Try a case packed quarts, pints or ½ pint bottles.

"MONSOON" PURE INDIAN TEA. Always reliable, never changes. In cases of 60 1-lb. caddies, or 120 halves.

WE HAVE JUST RECEIVED NUMEROUS LINES OF INDIAN AND CEYLON TEAS,
IN CHESTS AND HALF CHESTS.

STANDARD BLENDED TEAS.

OUR BLENDING DEPARTMENT IS NOW OPEN, UNIFORMITY CAN BE RELIED ON. WE HAVE THE FIRST CHOICE OF THE MARKET AND THE BEST ESTATES AT OUR DISPOSAL, AND GUARANTEE EXCELLENT VALUE. WRITE FOR PARTICULARS.

STEEL, HAYTER & CO,

11 AND 13 FRONT ST. EAST.

Growers' and Importers, Toronto.

DRY GOODS.

The slightly colder weather has caused an increased movement in underwear, topshirts, yarns, etc., but heavy woollens such as overcoatings have not been much disturbed. Travellers' orders are not so satisfactory as they might be, but still the demand for special lines is heavy in very many cases. Letter orders continue very good, all kinds of staple lines and repeats being in strong demand.

In tweeds the wholesalers are complaining that the demand is running to lower priced goods. These shoddy goods can be given a nicer finish, and consequently sell better to the middle class of consumers. These goods are partly domestic and partly imported, but it may be safely ventured that the bulk is imported. People demand cheap goods and they get them; but in the most cases it is veritable trash.

In overcoatings the demand is for friezes. This fall the domestic friezes or etofis, as they used to be called, have been in stronger demand. The ready-made clothiers have consumed large quantities of this class of goods. It is an imitation of the Irish goods, and is much cheaper. The domestic manufacturers have made a fairly good hit in these goods. All other kinds of overcoatings are selling moderately, as the weather is not severe.

Holiday novelties are in strong demand, and many retailers have visited the city during the past week picking up what seems to lead. To enumerate the classes of novelties shown would be a heavy task, as all kinds, varieties and qualities of high and low class novelties are offered. But dealers are wise in securing as many novelties as possible to increase the bulk of sales during this season.

Most houses are taking stock at present, or preparing for so doing, and many special drives are being offered in clearing lots. These oddments and endments are well worthy of the attention of dealers who can handle odd

lines in any class of goods. The goods are new, fresh and popular, but the quantities are odd.

NOTES.

Wyld, Grasett & Darling report a strong demand for overcoating, especially Irish and domestic friezes.

Gordon, Mackay & Co. are running off a special lot of 350 dozen comforters of full size, 72 x 74, in three ranges. These goods have proved quite a leader for them.

John Macdonald & Co. have a line of overcoatings called the Montagnac. It is a very heavy nap goods, and combines the fact of making a dressy overcoating and at the same time one which is heavy and impervious to wind. The goods are of excellent quality, and their appearance and feel make them very saleable.

W. R. Brock & Co. have just had a repeat of their celebrated dollar line of honeycomb shawls. Among other special lines just received are a line of ladies' grey ribbed vests to retail at 25 cents; a line of ladies' heavy wool underwear, which they control on this market, and which is beautifully finished and can be retailed at a dollar with a wide margin; and a line of domestic lined gloves, heavy and substantial stock being used in their manufacture.

John Macdonald & Co. have a number of special lines of small wares among which the following may be mentioned:—Lindsay's patent safety pins, pin and string tickets; H. B. Embroidery cottons; dressmakers' belt-ings, bone casing, seam bindings, horn strips, dress stays, feather-stitched braids, Barbers' linen thread, wire and hair brushes, miscellaneous pins, dress shields, hair curlers, loom-webs, elastics, suspenders, corset and dress laces, linen, cotton, and silk handkerchiefs. All these lines have been sorted up during the past few weeks, and stocks are very complete at present.

THEY DO THEIR OWN RATING.

The big receivers of fruits and vegetables in this city have established an organization to protect themselves from slow-paying and dishonest customers. The evils which the Association seek to remedy, are of long standing, and previous attempts to co-operate for protection have not been successful. The present organization has proven an exception in this respect, however, and, according to one of the leading receivers who was conversed with yesterday, accounts have never before been so promptly settled as at present.

The system is a very simple one. A weekly sheet of delinquents is mailed each week to all members of the Fruit and Produce Trade Association by the Secretary of the Association. An exhaustive code has been prepared, keys of which are held only by members of the Association, and are changed at intervals in order that outsiders may not discover them. The weekly list simply contains the names of the firms with distinguishing numbers following. For instance, James Jackson, 133-16, might mean, "James Jackson's business is in his wife's name; he is a person of loose habits." Following is a list of some of the reports that are sent out. They are not in consecutive order, as the code was furnished to The Bulletin on the promise

that it should not be printed in a form that would furnish the key of the code to the public:

No. —. Seldom pays any attention to dunning letters.

No. —. Sometimes necessary to threaten suit to obtain settlement.

No. —. Sometimes will not pay until sued.

No. —. Is now being sued for goods delivered.

No. —. Has judgment recorded against him.

No. —. Has made an assignment.

No. —. Has given bill sale of his effects.

No. —. Has failed once.

No. —. Has failed several times.

No. —. A person of loose habits.

No. —. Pays on account; always leaves a balance.

No. —. Habitually claiming discounts.

No. —. Neglects his business.

No. —. Never pays drafts.

No. —. Sometimes allows checks to go to protest.

No. —. Not believed to be worthy of credit.

No. —. Number of detrimental reports from members on record.

No. —. Believed to have very little financial responsibility.

No. —. Keeps his funds in pocket, could not collect by suit.

No. —. Business in wife's name.

No. —. Thought to be responsible.

No. —. Is becoming slow in settling his bills.

No. —. Is now behind in settling his bills.

No. —. Very slow pay.

No. —. Allows bills to remain three weeks unpaid.

No. —. Allows bills to remain 30 days unpaid.

No. —. Allows bills to remain unpaid 60 days.

The reason the present movement has proven successful is the fact that the fruit and produce trade has become thoroughly organized, as a result of the efforts of the retail grocers to establish a system of selling fruits and vegetables by weight only. The official name of the Organization is the Fruit and Produce Trade Association of New York. Its objects are "to concentrate action upon all matters pertaining to the general welfare of the trade, to protect it against unjust and unlawful exactions. To correct abuses; to protest against the enactment of damaging laws which may be proposed by those unfamiliar with the requirements of the trade; to adjust differences between the members, to foster trade; to establish a better business policy; to collect and disseminate information."

A number of suits have been threatened against the association by parties who have found it impossible to purchase supplied on credit as a result of being posted. These suits have not been pressed, however, the delinquents, we are informed, having come to the conclusion that paying up was the easiest way of getting off the "black-list."—N. Y. Commercial Bulletin.

There are many persons objecting to the excessive sweetness of all condensed milks which are preserved with cane sugar. To these, Highland Brand Evaporated Cream, which is simply pure milk reduced to a creamy consistence, is a real delight. Every grocer should handle it.—Adv.

ROYAL
Crown Soap
ROYAL SOAP CO.,
WINNIPEG, MAN.

J. F. EBY.

HUGH BLAIN.

There is reason in all things.

The Purity, Uniformity and superior quality
of

Chase AND Sanborn's COFFEES

are the best of reasons why Grocers handle these goods. The "Seal" brand Java and Mocha in 2-lb. tins, whole or ground, is the finest Coffee in this or any other market. Send us an order for a case of 15 tins. It will pay you.

EBY, BLAIN & CO.,

Wholesale Grocers. TORONTO, ONT.

You can lose more than we do
by not subscribing for this paper.

CHRISTMAS WINDOW DRESSING A HOLIDAY PREMIUM OFFER.

For \$2.25 I will mail post-paid The "300 Ways," a book of 250 pages and 150 illustrations, devoted to trimming windows and adapted to all lines of business. Price, \$1.50.

HARMAN'S CHRISTMAS PAMPHLET. Devoted to displays for that special occasion. Price, 75 cents, and the new improved window dressing Hammer. Price, 50 cents.

(Each mailed separate if desired.)

Purchasers of the entire outfit receive FREE my pamphlet of Catchy Ideas.

HARRY HARMAN, Window-Dressing Supplies,
Room 1204, The Temple, Chicago, Ill.

Grocers!

Tell your customers who make fine butter to write us for sample and prices of our parchment paper for wrapping butter, also Carver's Butter mould and other dairy appliances. It will pay you to either handle these goods yourself or have your customers write us and get these goods. Also

"ALEXANDRA" CREAM SEPARATORS.

BEST IN THE WORLD. ADDRESS

JOHN S. PEARCE & CO., London, Ontario.
CORRESPONDENCE INVITED.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured
extra-flavored Hams and Bacon.

Compressed Corned Beef.

Ox and Lunch Tongue.

Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

CHAS. SOUTHWELL & CO., LONDON, ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN **CLEAR JELLY MARMALADES**

"Scotch Home Made,"

"Perfection."

"Lemon Jelly Marmalade,"

"Lime Fruit Marmalade,"

Made from

Seville Oranges,

Messina Lemons,

West India Limes.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior

Packet Concentrated Jellies, etc., etc. All goods having
their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION.

WORKS: DOCKHEAD, LONDON, ENGLAND.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

J. & J. McAdam, wholesale grocers of St. Thomas, intend quitting the wholesale and going into the retail trade.

A couple of snakes were found in a chest of tea in a Halifax store the other day. The tea was imported from Japan.

Dundas & Flavelle Bros., of Lindsay, have shipped a carload of 11,000 dozen of preserved eggs to British Columbia.

A. N. Burns & Son, grocers, who bought out J. Scott's store on Yonge street, Toronto, last summer, have retired from business.

W. Thompson, of the London oatmeal mill, has purchased the fine residence of Dr. J. W. Fraser, on York street, and has moved into it.

Daniel Day, Napanee, during the past season has purchased and shipped to Montreal 53,000 dozen eggs. The average price was 9½ cents per dozen.

A few days ago a well-known St. Thomas merchant received a letter from London, with five dollars enclosed, which was signed "Never Mind Who." The individual has evidently become conscience-stricken.

Ralph Marlatt, of Marlatt & Son, provision merchants, St. Thomas, Ont., and Miss Hattie Penwarden, second daughter of the late Dr. J. M. Penwarden, were married the other evening. Both are popular in the city.

A meeting of the Montreal Retail Grocers' Association was called for Wednesday, of last week, in the Mechanics' institute, but on account of the inclemency of the weather a quorum could not be secured, and consequently there was no meeting.

A recent customs ruling is to the effect that wrappers imported from Great Britain enclosing tea may be admitted duty free, but when such wrappers are imported otherwise to be filled in this country they are liable to duty.

The Seely Mfg. Co., of Windsor, Ont., have just completed arrangements with Thompson, King & Co., of Victoria, B.C., by which their celebrated flavoring extracts will be handled in that market exclusively by them.

The Attorney-General of British Columbia advised against the passing of an insolvency act by the Legislature of that province, in as much as it would lead to endless litigation

He prefers the settlement of estates in liquidation by a federal statute.

Capt. E. F. Mason, of W. J. Mason & Son, retail grocers, Peterboro, has just completed a very successful course at the Royal School of Infantry, Toronto, obtaining a first-class certificate. Capt. Mason is attached to the 57th Batt.

Did you ever try Highland Evaporated Cream with Cocoa? It makes a most delicious beverage, which is enjoyed by all connoisseurs.—Adv.

At a large meeting of the Toronto Pedlars' Protective Association it was resolved that every member be prepared for a vigorous municipal fight, and at a future monster meeting to be held a line of action will be decided upon. The receipts of the evening were \$45.50.

The Ontario Government has incorporated the Newbury Creamery Company, with capital stock of \$3,000, the promoters being J. M. Taylor, of Cedar Springs; Amos Fennell, sen., Charles Tucker, James Douglas, George A. Heatherington and Jos. L. Heatherington, of Newbury, County of Middlesex.

The town of Strathroy some time ago granted a bonus of \$10,000 to the Strathroy Canning Company. Since the granting of the bonus some of the promoters have dropped out of the company and now there is trouble about whom the money should be paid to. A motion was made in the case Wednesday before Master Winchester, at Toronto, but it was enlarged for a week.

On Wednesday morning John Marlatt's large pork packing establishment took fire. Fortunately there was very little meat in the factory at the time, and most of the loose material was gotten out. The building is a total loss. Mr. Marlatt was in Toronto at the time of the fire. Loss about \$3,500; insurance, \$1,500.

Although late in getting in running order, the West Lorne canning factory has put up this season 18,000 cans of peas, 45,000 cans of corn and 33,000 cans of tomatoes. The company are now putting up 15,000 cans of pumpkins and apples, and will evaporate 4,000 bushels of apples. The factory employs 50 hands, and is a credit to the stockholders and the town.

Albert Hutchison is withdrawing from the firm of R. Hutchison & Son, grocers, Listowel, and will shortly leave for Winnipeg, where a good position awaits him with his brothers, who have been carrying on a very successful business there in agricultural implements and farmers' supplies generally for some time past. The grocery business will be continued by R. Hutchison.

Archibald Campbell of Chatham, will commence building his flour mill in Toronto Junction this week. It is to be 50 by 65 feet, and five stories in height. The elevator will have a capacity of 60,000 bushels. The town conveys to Mr. Campbell as site the Mer-

ritt property, lying between the Stanley house and Wagner & Zeidler's factory and grants him exemption from taxes and 20,000,000 gallons of water per annum free for 10 years.

You see "Surprise Soap" for sale in Halifax, St. John, Montreal, Toronto, Winnipeg and even in Victoria. Not merely a stray box or two but it's in nearly every grocery store you go into. The same is true all through the country. There must be some reason for this universal sale and use. The makers say it is because "Surprise" is the finest soap in Canada, and the people know it and must have it. While this is no doubt true THE CANADIAN GROCER takes no little credit to itself for having made "Surprise" known to the grocers throughout Canada.

On Thursday last the sidewalk in front of the Toronto Biscuit and Confectionery Company's factory, which is situated directly opposite our office, was heaped up with large cases, barrels and boxes containing biscuits, confectionery, jams and jellies, destined for Winnipeg. The confectionery shipment contained two thousand pounds of the now famous B. F. P. Cough Drop. This concern are running overtime to keep pace with their orders for the Christmas trade.

The council of the Hamilton Board of Trade met the other day, and recommended the Postal Committee of the Board to investigate the matter of the registration of letters. The Montreal Board of Trade is agitating for the adoption of the English system of registration, whereby letters or parcels can be registered and at the same time secured, whereas under the Canadian system no security is afforded, the only use of registration being to trace a letter if it is lost. The two cent rate for city letters will also be taken up, and it is to be hoped that a change will be made in this direction at an early date.

Louis Beaubien, Commissioner of Agriculture and Colonization for Quebec, has issued a circular on the subject of the grant of a prize for the encouragement of the manufacture of butter in winter, in which he announces the intention of the Government to



"CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BROS, MONTREAL,
General Agents for Canada

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

NEW FRUITS:-

We have a large stock of MALAGA FRUITS,

Eleme and Natural Figs,
Hallowee Dates,
Sultana Raisins,

Valencia Shelled Almonds,
Provincial, Patras and Vostizza Currants,
Selected Layer Valencias, &c., &c.

It will pay you to get our quotations on the above before placing your order.

H. P. ECKARDT & Co.,

WHOLESALE GROCERS, TORONTO.

**FOOD
FOR
BABIES**



STERILIZED.

Prorounced by Physicians to be

**Free
From
Disease Germs.**

DELAFIELD, MCGOVERN & CO.,

91 Hudson St., Sole Agents.
NEW YORK.

33 RIVER STREET,
CHICAGO.

215 CALIFORNIA ST.,
SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO.,

Hamilton, Ont.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,

143, 145 Commissioners St.

MONTREAL, CANADA.

We offer to the trade ex S. S. "Escalona."

BEVAN'S Extra Loose Muscatels,
BEVAN'S Imperial London Layers,
BEVIN'S Imperial Cabinets,

BEVAN'S Connoisseurs Clusters,
BEVAN'S Fine Dehesa Clusters,
BEVAN'S Finest Dehesa Clusters,
BEVAN'S Extra Dessert Clusters.

FINE PROVINCIAL CURRANS, in barrels and half barrels,
do FILIATRA do in barrels and half barrels,
FINEST VOSTIZZA CURRANTS, in half cases.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

WHOLESALE GROCERS,

MONTREAL, P.Q.

WE OFFER THIS WEEK

ATMORE'S MINCE MEAT,	18 LB. PAILS.
"	10 LB. PAILS.
"	5 LB. PAILS.
"	3 LB GLASS.
"	5 LB. GLASS.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



DID

IT

EVER

Strike you that you can
save money by buying
direct from us.

We can give you the
best goods at lowest
prices. Send for a
sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

carry out this fall the policy inaugurated many years ago. All those engaged in the dairy industry are informed that it is the intention to maintain this policy for three consecutive years from the 1st of July, 1893, besides the current year, always providing, however, that the House consents. The Government will ask its consent next session.

"Speaking about getting a 'swelled head,' or getting 'too big for one's boots,' I could tell you of a case," said a man prominent in the trade, "where a young man is to-day suffering sadly from its effects. A few months ago X. Y. was promoted to the head of his department. He immediately began to feel his superiority to such an extent that he lost his head, snubbed his friends and slighted the very ones who had helped him upward. He was cautioned against the consequences of such a course, but he heeded not and believed himself indispensable. The result is that this very day he had a superior placed over him, and his salary has been reduced from \$3,500 to \$1,200."—Commercial Enquirer.

"As much depends upon knowing when to stop booming a novelty as upon how and how much to boom it in order to reap the largest returns," said a man of experience the other day. He then ventured this opinion: "It takes just three years to reach the proper stopping place. The first year of course the expenses of introducing a novelty properly must greatly overbalance the returns. The second year's profits will only about even up the accounts. The third year the big money is made, and then—in most cases—it's time to cut expenses down to a minimum and be content with what sales are made on the strength of the reputation paid for."—Commercial Enquirer.

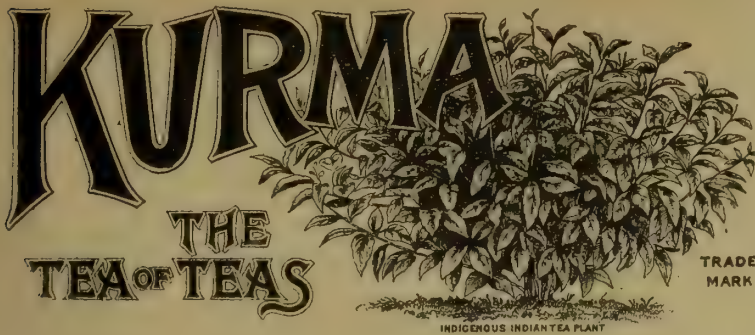
The sugar trust in the United States, has contracted for five million bags, to take the place of barrels for the shipment of refined sugars. The trust's reason for this change from barrel to bag is that the bag costs and weighs considerably less than the barrel. The reason for the change from barrel to bag is that the bag costs and weighs considerably less. The barrel's successor is a plain burlap bag with a light muslin bag inside, and its weight is only a pound and a half, while that of the barrel is twenty-three pounds. Thus the difference in freight alone for carrying refined sugar to its destination would pay several times over for the bag. This is the worst blow the cooperage industry has experienced, and almost wipes out that business in Philadelphia. Sugars brought from the West Indies and Hamburg come exclusively in bags which, after being cleaned, are used up for paper stock.

The following is a description, furnished by the Treasury Department at Washington, of a new counterfeit five dollar United States silver certificate put in circulation on October 11th: It has the new back, and is of the series 1891; check letter C; Rosecrans,

Register; Nebeker, Treasurer. The paper is fair, and is an imitation of the new distinctive distributed fibre paper used by the Government, the fibre being imitated in blue and pink ink by the use of a pen. The face of the note bears a light impression, which gives the numbering (though good) a heavy appearance. The portrait of General Grant is poor, the nose being broad and flat. The lettering, with few exceptions, is good, and the small scalloped seal is excellent in workmanship and color. The green on the back of note is very light and has a blue tinge, and the geometric lines are so untrue and indistinct that a little scrutiny reveals the false character of the note. Canadians are cautioned to be on their guard against this certificate.

The Royal Crown Soap Company is one of the leading manufacturing industries of Winnipeg. Established in 1889 its business has steadily increased, and it practically does the soap business of Manitoba and the North West Territories. Its success is attributed to the superior quality of its Royal Crown Soap, which is claimed not to be excelled in purity and excellence by any soap sold on the Canadian market. Judging from the thousands of testimonials received from all parts of the country, from Rat Portage to British Columbia, the Royal Crown is all it is claimed to be. This company has fine premises situated on King street, one street west of Main and near the C. P. R. depot. A large staff of hands is employed, and only the latest improved machinery is used. Mr. Bull, the proprietor, was a grocery traveller for many years in Ontario. He claims that his company is in a position to do the soap trade of the country for a long time to come. The company's business is also being extended to British Columbia.

Shipments of the products from the different branches of the experimental dairy stations are being made by Prof. Robertson, dairy commissioner, to the English market this week. These shipments are from the Dominion dairy stations at Perth, Ont. Kingsclear, N. B., and New Perth, P. E. I. They comprise fancy cheddar cheese and finest creamery butter. Altogether the quantity of cheese will be about 15,000 pounds of butter. These goods will be sold in sample lots, mainly in Liverpool, Manchester and London, and will be used to advertise the excellent quality of the dairy products which now go in such enormous quantities from Canada. Early in December the dairy commissioner will visit Great Britain, for the purpose of addressing the Boards of Trade in several of the large cities, to call attention to the excellence of the food products which can now be obtained from Canada, and to the vast undeveloped resources of the Dominion for producing food for the millions in the industrial centres of the mother country. Prof. Robertson's addresses will also attract public attention to Canada as an exceptionally desirable field for men of some capital who desire to emigrate and follow mixed and dairy farming.



SPECIAL BLEND

PACKED BY

THE KURMA TEA ESTATE,
SYLHET, INDIA.

1/2 lb. and 1 lb. Packages and 5 lb. Tins.

DAVIDSON & HAY,

Sole Agents for Canada,

TORONTO.

36 YONGE ST.

EPPS'S COCOA

1/4 lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S
Famous
Boneless Codfish

NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs.,
20-lbs. and 40-lbs., containing 1 and 2 lb.
Bricks, also

MUNN'S
Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.
Delightful thick Codfish Steak.

Orders can be filled at short notice after this.
Stewart, Munn & Co.,
MONTREAL.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed,
An excellent food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all pur-
poses. Sold by Grocers, Outfitters and others.

MANUFACTURED BY

FORREST CANNING CO'Y,
HALIFAX, N.S.

STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.



The Housekeeper's Delight!

The Baby's Friend!

No more trouble about perfect milk or cream in any season or place, on land or sea!

Highland Brand Evaporated Cream

Yields an excellent quality of milk if mixed with 3 times its volume of water (hot or
cold), or cream if mixed with 2 times its volume of water.

DELICIOUS, WHOLESOME AND CONVENIENT.

FOR SALE BY ALL WHOLESALE GROCERS. PREPARED BY

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.

Toronto

L. H. DOBBIN, Montreal,
Quebec Agents.



TORONTO MARKETS.

TORONTO, Nov. 10, 1892.
GROCERIES.

The feeling that is uppermost in wholesale circles these days is contentment. Trade is not spirited enough to elate anybody, nor is it slow enough to cause repining. It is of good fall volume and activity. It runs in general groceries, with a partiality for teas and dried fruits, both of which are firm from one end of the line to the other. Sugar is steady and not selling freely. Canned goods of all sorts are quiet, and are unchanged in all features of the situation. Receipts of new goods have not been a prominent feature of the week, the blue fruit on the Escalona being the main exception. Supplies in this class of fruit were in strong need of replenishment. There is little else to particularize. The run of orders has been nearly altogether limited to small dimensions, no desire to forestall probable advance being perceptible as a factor in current trade. Christmas wants are not playing any part in business yet, and buying for future delivery or future need is unimportant. The break in the week caused by the holiday restricted trade in no more than the matter of time. People's wants are given head more freely rather than kept more in hand upon holidays, and the purchases for the holiday swelled the week's business above the average. The retail merchants are paying their accounts with tolerable promptness.

COFFEES.

The market weakened since last report but rallied again, and now is in nearly the same condition as it was a week ago. Prices are still considerably under the control of sellers at New York. Rios continue to quote at 19½ to 21c. on spot, but it is possible that there are grades could be quoted ½c lower to arrive. The demand is of moderate proportions on this market.

DRIED FRUITS.

All descriptions of fruit are very firmly held. Jobbers have strengthened their quotations on Valencia raisins under influences that are everywhere and steadily working on the side of advance. A cable from Demia on Tuesday reported the stock of raisins there to be small and prices stiffer. New York buyers are still giving good support to the position. It appears unlikely that any great proportion of the crop is held by speculators, whose stores will be drawn upon when prices get well up, as this year there appeared to be a timid feeling on the part of buyers, who anticipated a great decline in the American demand as a consequence of the McKinley tariff and the increasing supply of California fruit. Hence it is supposed that the bulk of the crop has gone directly into the hands of regular traders. There are stocks, however, held by speculators for a rise. Jobbers'

prices here are 5¼ to 5½c. for off-stalk, 7 to 7½c. for selected, 8c. for layers. Currants retain all the firmness indicated last week, and are strong in the position to which the last shilling's advance brought them. The lowest price generally is 5½c. in barrels. Malaga raisins ex Escalona, are just coming in. The stock by first shipment was pretty well exhausted, most of it having been sold to arrive. London layers are quoted at \$2.50, black baskets at \$3.80 to \$4, blue baskets at \$4.75 and choice Dehesas at \$5.50. Sultanias are steady at 7½c. Elme figs are in moderate demand at 11c. in 14 oz. and 10 lb. boxes and 15 to 16c. for 30 lb. boxes. New dates are to hand at 7c. New soft shelled almonds are in also. The price is not fixed yet. New prunes are not in stock yet but they are on the way. Offers on the basis of two weeks ago have been refused at Trieste. The home market is exceedingly firm. The first shipment will reach New York about the 15th.

RICE, SPICES, ETC.

The rice sales cut but a small figure in trade now, being both few and small. The basis continues to be 3¼c. for common. Japan rice is steady at 5 to 5½c., and is in moderately good demand by comparison with the commoner growths.

Spices have undergone no change. The demand is good, but no better than it was a week ago, and is likely to decline rather than grow from this forth, as the pickling season is ebbing away.

SUGAR.

The sales made by local wholesalers are too inconsiderable to throw any light on the real position of the market, which appears to be firm at the refineries, notwithstanding the great contraction in the demand. At the refineries the price of granulated is 4¼c. and buyers report that the lowest they are able to purchase at. There was a drop of ¼c. in New York on Saturday last. This was in the face of an advance in London which had been gaining strength for the last six weeks, and now amounts to 2s. per hundredweight. There does not appear to be much in prospect upon which the price of sugar can be built up any higher in this country for some time, and it will do well to continue where it is, as there were lower prices two months ago, when all the conditions were much more favorable to trade and firm prices. A few carload lots have been taken by retail buyers this week. This points to changed circumstances in the everyday demand, which at this time of year seldom warranted purchasing on that scale before the removal of the duty and consequent expansion of the demand. Though trade is classed as quiet it is much brisker than it was at this season when the tariff made the price 2c. higher.

SYRUPS AND MOLASSES.

The trade in syrups is confined mostly to brights, in which there is a fair movement at from 2¼c. Low grade imported goods are not being well supported by the demand. The quality does not give general satisfaction even in quarters where low grades are wanted.

Molasses is featureless, and unchanged at quotations in Prices Current.

TEAS.

The quantity of teas held here on consignment is smaller than it has been for many years, and bears no comparison with that of last year or the year before last. Wholesale buyers are not going in freely to supply their wants, being reluctant to pay a higher price than what they could have

(Continued on page 16.)

CANNED GOODS.

TORONTO.

Canned vegetables have not emerged any farther from the state of uncertainty in which they have lain since the beginning of the season. Jobbers are not buying freely and are not selling largely to the retailers. In several parts of the country the latter have been able to buy from the canners directly, some of whom are working up this class of business. It is supposed that all the business they get in this way is at low prices, and it is therefore believed that such trade is a strong factor for the depression of prices. So far there is no change in the quotations of jobbers, whose range remains at 85c. to \$1. For first class goods, retailers who have made a special study of the canned goods trade, are affording a very fair demand now,

NEW FIGS

14 oz.
10 lb.
16 lb.
7 Crown.
Natural 28's

NEW DATES.

Almeria Grapes.

Lemons Malaga.
Messina.Oranges. Jamaica.
Florida.

CLEMES BROS.

Phone 1766.

TORONTO, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.DANIEL G. TRENCH & CO.,
CHICAGO, ILL.

CANNING FACTORY OUTFITTERS.

GENERAL AGENTS FOR

SPRAGUE MFG. CO., FARNHAM, N. Y.

CANNING MACHINERY OF ALL KINDS.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP

Always Reliable!

The "Kent" brand of Canned Goods.

No Swells,
No Defaced Cans,
No loss to Retailers.

That is worth something. It will pay you
to buy and push these goods. Your cus-
tomers will appreciate your efforts to give
them a first-class article.

THE KENT CANNING & PICKLING CO.,
CHATHAM, ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "BOULTER"
across the face of each label in a distinctive
color. Look out for the word "BOULTER"
if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LOBSTERS,

Finest brands, Canned Lobsters, tails and flats,
shipped from the factories. Orders solicited from
the Wholesale Trade. For quotations address
S.P. Leonard H. Dobbin, Montreal

It always pays to BUY THE BEST

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton.

Canned Goods.

We
Pack
Only
the
Best.

Have you goods
bearing my name
in stock? They
are always the
same, always reli-
able.

D. W. DOUGLAS,
St. Johns, P. Q.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the
largest Maple product territory in the world. We offer to the trade,
all Maple products of the finest quality, in quantities and packages
suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Please try them.
His boys eat them.
Prepared by the
Kingsville
Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy
Brand
Tomatoes



BUYERS!

OUR interests are identi-
cal. It has paid us to pack
a superior quality of Canned
Goods. It will pay you to
sell them. Our sales for
1892 have doubled 1891.

You may double yours by securing now, while the
price is right and stock fresh and complete, a full
assortment of our leading lines.

All of which is guaranteed strictly A1.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES: Delhi, Ont., and Niagara on the Lake.



but they are buying in only small lots. Canned salmon is generally held at \$1.50 as the inside price, but there are some jobbers who quote as low as \$1.45. The trade in canned salmon is of smaller volume than it was. This is due partly to the time of year and partly to high prices.

(Continued from page 14.)

bought for at the opening of the season. In some lines they would find it hard to restore depleted stocks. One buyer says he has been two weeks trying to put in a few grades of Japans that he found a popular demand for through the late summer and early fall, but had not been able to do so on near the basis he had got the original lot upon. The firmness comprehends teas of all descriptions. It is rumored on the street that another stiff advance has been made in London, but so far the report has not been confirmed. Low grade Monings have advanced at least $\frac{1}{4}$ d., low grade Ceylons show a still greater advance of 2d., and the finer grades of Congous, Indias and Ceylons are firmer. Greens are unchanged. Offers to London made upon the basis of old prices are no longer acceptable.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Sloan & Crowther have a lot of blue fruit coming into stock ex Escalona.

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality. 52.

New Naples walnuts (in cases) the first of the season, and very fine quality, are now being offered by W. H. Gillard & Co., of Hamilton.

Davidson & Hay report the demand for Kurma, their new package tea, to be good. It is put up in $\frac{1}{2}$ lb., 1 lb. packages and 5 lb. tins. The prices are 30 and 40c. per lb.

Two carloads of evaporated apples were bought at 6 $\frac{1}{2}$ c. this week on North West account. Demand from that quarter will not much longer be a factor in the market, as navigation is almost closed.

Eby, Blain & Co. are freely sending out Snow Drift Self Rising Buckwheat flour. These goods have just been placed on the market and as they have been looked for patiently, are meeting with hearty reception by the trade.

Wright & Copp have secured the agency for Batty & Co's. celebrated English pickles and sauces. In the hands of these energetic agents we have no doubt that Batty's name



THE WORKERS LIKE Surprise Soap

Because of its remarkable qualities for easy washing of clothes, and its cleansing powers for all household uses.

We sell it. So do all the best jobbers in Canada.

The St. Croix Soap Mf'g Co.,

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington st. east.

St. Stephen, N.B.,

will soon be as familiar in Canada as it has been for many generations in England.

The stock of old prunes in cases on spot is supposed to have been cleared out by a sale made the other day at 5 $\frac{1}{2}$ c., the lot being purchased for shipment to the North West.

BUTTER AND CHEESE.

The butter market has not taken a single step backward or forward since our last report. It remains strong, buyers having no option but let somebody else take the butter if they do not like the price, for holders know they can get from 14 to 21c. according to quality. Choice dairy tub is from 18 to 21c., with the majority of the offerings in this class taken at 19c. Local consumption is larger than it was, so that less leaves the city for export or domestic consumption at other points. Good store-packed butter is at little disadvantage in competition with prime dairy tub, and reaches nearly as high prices. It quotes from 13 to 19c. The high prices of good and the wide range of quotations are evidently influencing the make quite favorably, and on the average the butter that is finding its way into trade these days is much better than usual. Creamery tub is strong at 23 to 24c.

Cheese is steady at 11c., and the bulk of the stock is of August make. September and October cheese is only stocked when earlier makes are done, as the new cheese comes too high at the factories to pay for jobbing it at 11c.

COUNTRY PRODUCE.

BEANS—The demand does not show much vigor, but the quotation is on this firm side at \$1.20 to \$1.25.

DRIED APPLES—The price outside continues at 4 to 4 $\frac{1}{2}$ c., and 4 $\frac{1}{2}$ c. here for round lots. Jobbers get 5c. for small lots.

EVAPORATED APPLES—The price is 6 $\frac{1}{2}$ to 6 $\frac{3}{4}$ c. per lb. for round lots and 7 $\frac{1}{4}$ c. for smaller lots jobbed out.

EGGS—Are scarce. Fresh quote at 17 to 17 $\frac{1}{2}$ c., and limed at 15 to 16c.

HONEY—The sale of this commodity is still backward. Clear honey is 8 to 10c., and dark quotes as low as 4c. For sections the price is 13 to 15c.

HOPS—There have been a few fair-sized transactions at 18c. The price is now a matter of negotiation between buyer and seller over the difference between 16 and 19c.

ONIONS—A fair demand is reported at \$2 to \$2.25 per barrel.

POTATOES—Car lots on track are taken at from 55 to 65c. per bag, according to quality, and out of store lots are 70c.

DRESSED POULTRY—The demand on Thanksgiving account has given a strong tone to the turkey market. The price is 10 $\frac{1}{2}$ to 11c. Chickens are in moderate supply at 35 to 50c., ducks at 45 to 55c., and geese at 6 to 7c.

HOGS AND PROVISIONS.

Harder weather is expected to bring an increase in the deliveries, and prices are easier on the basis of that expectation. The

TORONTO, Nov. 11, '92.

WE—**PAYING**—ARE

4 $\frac{1}{4}$ C.
F. O. B.

FOR
BRIGHT--DRY--SOUND
NEW CROP
DRIED APPLES.

WE **BUYING** ARE
NEW

=**DRIED APPLES**=

ADDRESS

STANWAY & BAYLEY,

42 FRONT ST., EAST, TORONTO.

--**TERMS**--

PRICE--Good for one week from date, for not exceeding 10 Barrels from any one shipper. Larger lots subject to confirmation before shipment.

SIGHT DRAFT--Or local pay-orders honoured, 10 days after shipment made.

QUALITY--Bright, dry, and sound, new-crop stock.

John Jamieson & Co's LOCHFYE HERRINGS

56-60 E. Howard Street, GLASGOW.
Agent, W. S. KENNEDY,
463 St. Paul St., MONTREAL.

DRESSED POULTRY

We are now booking orders for shipment on or about December the fourth next, to points in British Columbia, delivery in time for Xmas trade. Poultry will be thoroughly frozen and packed in either close or open cases, weighing two hundred pounds each. We offer special prices on large lots.

PARSONS PRODUCE CO.,
WINNIPEG, - - MANITOBA.

W. F. BUCHANAN,
BROKER, COMMISSION MERCHANT
AND
GENERAL PURCHASING AGENT,
WINNIPEG.

REPRESENTING:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo.
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
BUCHANAN & CO., Saltcoats, N. W. T.
HIRAM WALKER & SONS, Ltd., Walkerville, Ont.
THOS. DEWAR & SONS, Tullmyet Distillery, Perth, N. B.
PERINET ET FILS, Reims.

Warehouses on C. P. R. Track.
EXCISE CUSTOMS AND FREE,
AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

LAURENCE GIBB
Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow.

England.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

Husband Bros. & Co.,

71 Colborne St., Toronto.

OYSTERS, HADDY.--DAILY.

GRAPES, PEARS.

ORANGES, LEMONS, FOREIGN NUTS.

W. GIBBINS & CO.,

Commission and

Manufacturers' Agent,

WINNIPEG, MAN.

We are open for Consignments of Dried and Evaporated Apples, Beans, Peas, &c., or will take orders for packers and others.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

PARK, BLACKWELL & CO.

(Limited.)

— SUCCESSORS TO —

JAS. PARK & SON,
TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

REINHARDT & CO.,

SALVADOR LAGER
IS THE VERY BEST.
TORONTO.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

GEORGE MCWILLIAM.

FRANK EVERIST.

MCWILLIAM & EVERIST

General Commission Merchants,

25 and 27 Church street,

TORONTO, ONT.

Consignments of Fruit and Produce Solicited. Ample Storage.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

Fruits, Etc., in Season, at the Lowest Market Prices.

Grapes, Crawford Peaches, Plums,
Pears, Lemons,
Jamaica Oranges, Sweet Potatoes.

FISH:—

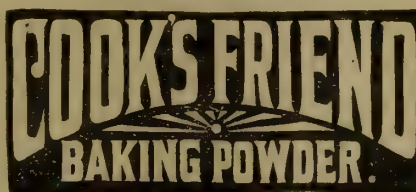
Finnan Haddie, Oysters.

WILLIAM RYAN, PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
make or Extend a Business.

The Best Grocers Make
a point of Keeping it always in Stock.

MARKETS—Continued

range is \$5.75 to \$6.50. Good medium hogs rise to the value of the uppermost of those figures. In products business waits a little on the supply, which is not yet full in certain lines, notably smoked bacon and long clear bacon.

BACON—Long clear is $7\frac{3}{4}$ to $8\frac{1}{4}$ c. Smoked backs are $11\frac{1}{2}$ to 12c., bellies $12\frac{1}{2}$., rolls 9 to $9\frac{1}{2}$ c.

HAMS—Are $11\frac{1}{2}$ c. to 12c.

LARD—Pure Canadian is 9c. in tubs, and $9\frac{1}{2}$ c. in pails. Compound is $7\frac{3}{4}$ to 9c.

BARREL PORK—U.S. heaviness is \$14.50 to \$15.50. Canadian short cut is \$16 to \$17.

DRESSED MEATS—Beef forees are 3 to 4c. hindquarters 5 to 7c., veal $6\frac{1}{2}$ to $8\frac{1}{2}$ c., mutton 5 to 6c., lamb 6 to 8c.

GREEN FRUIT.

Trade is but fair. The demand for oranges does not improve with colder weather, nor does that for lemons. Jamaica's are scarce in barrels and are quoted at \$8 in that form of package. In boxes they are plentiful at \$4 to \$4.50. Floridas are \$4 to \$4.50. The latter are on the immature side yet. Malaga lemons are quoted at \$5.50 to \$10 in half chests, and at \$6 to \$6.50 in boxes. Messinas are \$6 to \$6.50. Majoris are virtually done. Bananas are \$1.25 to \$1.75. Almeria grapes are in stock at \$7 to \$7.50 per keg. Cranberries have been in liberal request for Thanksgiving dinners. Cape Cod fruit is \$8 to \$8.50 per barrel. Boxes are \$3 to \$3.25. Apples are plentiful. Arrivals in farmers' wagons keep the local demand pretty well supplied. Choice, well packed, hard stock in car lots are \$2.25 to \$2.50. Smaller lots, instead of being higher, are lower, owing to the difficulty of getting rid of them on spot.

FISH AND OYSTERS.

The fish trade is fairly active. Both salmon trout and white fish in the frozen state, are quoted at $7\frac{1}{2}$ c. In fresh sea fish cod is quoted at $4\frac{1}{2}$ c.; haddock at 5c. British Columbia salmon is 16c. Labrador herring is \$6, shore herring is \$5 to \$5.50, and Digby herring in boxes is 11 to $12\frac{1}{2}$ c. per lb. Boneless codfish is 7 to 8c., and boneless fish 4c. Oysters are easier at \$1.25.

HIDES, SKINS, WOOL, TALLOW.

HIDES.—No. 1 green cows' are still quoted at $4\frac{1}{2}$ c. Cured are moving out at 5c. in car lots.

SKINS—Sheepskins are 80c. Calfskins are quiet at 5 to 7c.

WOOL—Combing fleeces are 17c., clothing fleeces 19 to 20c. The market is very dull. In pulled wool prices remain at 22c. for super and 26c. for extra.

TALLOW—Is quiet at $5\frac{3}{4}$ c. for rendered and 2c. for rough.

MONTREAL MARKETS.

MONTREAL, Nov. 10, 1892.

GROCERIES.

The movement of groceries has been fair although the aggregate volume of trade shows some dimension. The leading feature of the week in a strictly wholesale way was the business in dried fruit in anticipation of the arrival of the s. s. Escalona, which entered at the custom's on Monday last. Strange to say there were sales at what is considered a low range of values, although the intrinsic position of raisins as pointed out elsewhere is firm. These sales, how-

ever, were an exception, and it is doubtful if they will be improved in view of the position of supplies here. Sugar has been quiet on the whole. Teas are quiet and firm, and the same remarks apply to other lines of groceries.

SUGAR.

There has been a fair movement in refined sugars at unchanged prices. Cables report cane steady in London at 15s. 9d., refining 13s. 9d. There was some talk about the position of the agreement between the Guild and the refiners but nothing definite could be learned about the matter. We quote yellows $3\frac{1}{4}$ to 4c., and granulated $4\frac{1}{2}$ c.

SYRUPS AND MOLASSES.

A good movement is reported in both syrups and molasses. Syrups are quoted at 23c. per gallon for American and $1\frac{3}{4}$ to $1\frac{1}{2}$ c. per pound for Canadian. The stock of Barbadoes molasses on spot are comparatively light and sales are being made at $31\frac{1}{2}$ c.

TEAS.

There has been a very good demand for teas during the week and the market holds very firm. Cables to brokers here are strong in their tenor and nothing in the way of concessions will now be listened to.

COFFEES.

The coffee market does not furnish anything special in a local way but values on both Rios and Santos are strong.

RICE.

Rice continues to move out fairly well. Foreign advices are firm but local prices are quoted as before:—Standard, \$4 to \$4.20; Japans, \$4.50 to \$5; Patna, \$5 to \$5.50; Carolina, \$7 to \$8.

DRIED FRUIT.

The market up to within a few days of the close of last week was quiet on raisins but then some low offers were made ex Escalona and this set matters going again. Jobbers offered stock at $4\frac{1}{2}$ c. but the remainder of the majority of the trade would not listen to such a price and when the inherent position of the market is considered their action seems natural. However, despite the low offers above referred to which are dwelt upon, in full, elsewhere in these columns, business in ordinary good brands took place at 5 to $5\frac{1}{2}$ c. in round lots of 500 to 1,000 boxes and there are others in first hands which are held for a price, viz., $5\frac{1}{4}$ c.

Currants have improved in tone during the past fortnight and a fair business was transacted on them at unchanged prices $5\frac{1}{4}$ to $5\frac{1}{2}$ c. in barrels and $5\frac{1}{2}$ to $5\frac{3}{4}$ c. in half barrels.

GREEN FRUIT.

There have been few features in green fruit lately, but a good fair trade is doing Almeria grapes are firm at last week's prices, while new figs and dates show no change. Oranges and lemons are steady and unchanged. Nuts are rather quiet. We quote: Pecans 10c. to $12\frac{1}{2}$ c. per lb. Tarragona, Almonds, 14 to 15c.; Grenoble walnuts $13\frac{1}{2}$ to 14c. filberts 9 to 10c. Ivica, 12 to 13c. Bordeaux $9\frac{1}{2}$ to 10c. peanuts No. 1 roasted $9\frac{1}{2}$ c. Brazil 11 to $12\frac{1}{2}$ c. marbots $11\frac{1}{2}$ c. per lb.

APPLES.

The apple market is in a somewhat better position than it was a week ago. A shortage in the Western States which has already been referred to has helped some of our speculators out on their purchases of winter stock and done something to even up losses entailed on shipments of fall apples to which

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

Buyers are not evincing much interest just now, such offers as they do make being at lower prices than those ruling last week. There have been no changes of importance, the flour market, with the exception of the downward influence of bids, being as it was. In feed prices remain very fair and are quite firm at quotations below.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.70; strong bakers', \$4.40; white wheat patents, \$4.60; straight roller, \$3.80; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.35 to \$4.45; Manitoba strong bakers' \$3.90 to \$4.10; Ontario patents, \$3.40 to \$3.50; straight roller, \$3.20 to \$3.45; extra, \$2.90 to \$3; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12, shorts \$12.50 to \$13 mixed feed \$22, feeding corn 60 to 62c, oats 30 to 31c.

HAY—New baled timothy is \$9.

STRAW—Is steady at \$6 to \$6.50.

MONTREAL.

There is no change in flour, and although there has been some movement in anticipation of the closing of navigation and advance in freights the aggregate has not been large. Compared with last week the stock in store increased 1067 barrels, and with a year ago 27,636 barrels. We quote: Patent, winter \$4.25 to \$4.50; patent, spring \$4.50 to \$5.00; straight rollers \$3.85 to \$4; extra \$3.20 to \$3.25; superfine \$3.00 to \$3.15; city strong bakers \$4.10; strong bakers \$4.00 to \$4.10.

MOST PERFECT MADE.

It contains neither Ammonia, Alum, or any other injurious ingredients.

It is the lightest and fluffiest of all powders.

DR. PRICE'S
Cream Baking
Powder.

PEERLESS
WASHING
- COMPOUND -
IS THE BEST

SAVES LABOR, SAVES EXPENSE,
SAVES TIME.

Is not Injurious to the Finest Fabric

IS NOT INJURIOUS TO THE HANDS.



Pure Gold
Mfg. Co.

31 FRONT STREET EAST, TORONTO

ROWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

To the Trade :

GENTLEMEN :—

We have exhausted the twelve tons of Pepper that we had at stock taking last January, and have placed our order for 200 sacks, about 14 tons, of the finest Tillicherry. You will see that we will be able to fill your orders with the finest goods at the lowest prices for some months to come. Asking you for a continuation of your valued patronage. We remain,

Yours,

THE SNOW DRIFT CO.,

BRANTFORD

3 lb. SODAS IN Red Boxes

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave Baking Powder

Sold only in Cans.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

The Western Milling Company
(Limited.)

REGINA, ASSA.

Manufacturers of all kinds of

High Grade Flours,
Hungarian Patent,
and Strong Bakers.

We also handle Hard Wheat, Oats, and
other kinds of feed.

We would solicit the patronage of the
Millers' of the Eastern Provinces, wanting
Manitoba Hard Wheat. All orders en-
trusted to us will be carefully and promptly
filled.

Correspondence Solicited.

Embro Oatmeal Mills

D. R. ROSS, - - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways.

E. M. PINCOMBE.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,
also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and
Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and
prices.

N. B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

OATMEAL

Dominion Mills,
LONDON.

Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands
ROLLED OATS, PINHEAD & STANDARD MEALS.
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots.

WALTER THOMSON, London and Mitchell.

BRANDON ROLLER MILLS,
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS.

N. WENGER & BROS.,
AYTON, ONT.

- - MILLERS - -
(Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

W. W. SUTHERLAND.



MONTREAL Markets Continued.

reference has already been made. Letters to an operator here stated that some 25,000 barrels had already been taken from Ontario points for the west on the basis of \$2.25 f.o.b. on the cars.

In dried and evaporated apples there is little to note on spot, but operators here have turned over stock in the west to American shippers at fair prices for shipment to Europe.

FISH.

The fish market is fairly firm and dealers generally seem to think prospects better for trade this season than last. Supplies of herring and mackerel also are light and values generally are steady. We quote:—Labrador herring at \$5.25 to \$5.50 Cape Breton \$5.50 to \$5.75. Green cod \$4.25 for No. 1 and \$4.50 for large, dry cod, \$4.50 to \$4.75; B. C. salmon, \$14 to \$15, and Labrador, \$12 to \$14; N. S. and Newfoundland herring, \$5.50, and C. B.'s, \$5.50 to \$5.75.

EGGS.

The egg market has been fairly active and firm. We quote strictly fresh, 18 to 20c; held fresh, 16 to 17c; local, 16c; Western limed, 15c to 15½c.

PROVISIONS.

The provision market was dull but prices have ruled steady on the whole. Canadian short cut, per brl. \$16.75 to \$17.25; Mess pork, Western, new, per brl \$16 to \$16.50; Hams, city cured, per lb. 11 to 12c; Lard, Canadian, in pails 8½ to 9c; Bacon, per lb. 12c; Lard, com, refined, per lb 7 to 7¼c.

BUTTER AND CHEESE.

Cheese has been fairly active and steady since our last report, and with the exception of the district west of Toronto the late made is now practically in second hands. At present values are steady, but the stocks are generally admitted to be heavy and it remains to be seen who has the strongest hand, the English buyer or the holder on this side. We quote as follows:—Finest Ontario Septembers 10½ to 10¾c.; Finest Eastern September 10½c.; Medium grades 10¼c.

In butter the new feature of the week has been the more accommodating disposition shown by holders of creamery who are willing to concede a good deal more than a fortnight ago. Their disposition, however, has met with little encouragement and the market is dull. In dairy there is no change but the easier tone of creamery will affect it in time. We quote as follows:—Late made fall creamery, 23 to 23½c.; earlier makes 22c.; Townships 20 to 21c.; Morrisburg and Brockville 18 to 19c.; Western dairy 17 to 18c.

GRAIN.

The grain markets have been quite during the week, and few features have arisen to occasion comment. The statement of the stocks in store show a decrease of 15,885 bushels of wheat, 15,582 bushels of corn, 5,349 bushels of rye, 17 barrels of meal, and an increase of 14,471 bushels of peas, 145,135 bushels of oats, 9,807 bushels of barley compared with a week ago. Compared with a year ago there is an increase of 232,395 bushels of wheat, 17,429 bushels of corn, 83,870 bushels of peas, 321,932 bushels of oats, and a decrease of 90,633 bushels of barley, 85,324 bushels of rye, and 175 barrels of meal. We quote as follows:—No. 2 hard Manitoba 81 to 82c.; No. 3 do., 70 to 72c.; peas, 73 to 73½c. per 66 pounds; oats, 33 to 35½c. per 34 pounds; corn, 00 to 65c. duty paid; barley, feed, 40 to 42c.; barley, malting 52 to 55c.

THE DUDE'S VERSION.

1st. Dude.—I say Chawley.

2nd. " —Well, my deah boy.

1st. " —I've been thinking.

2nd. " —Ah! have you, my deah boy?

Well, what have you been thinking, chappie?

1st. " —Well, Chawley, it is this. I've been wondering how it is that the officers find out how many of those peddling fellahs sell their stuff along the street without paying their license. On looking over the papah I see that quite a lot of them have not paid their license this year yet, and it seems dooced funny how the officers let them go free like that, when they will jump on one of them grocer fellahs in a minute, and fine them if they catch them selling tobacco without a license.

2nd. —Well, chappie, that is big thought. How did you come to think of it, Chawley? It is overpowering. But don't you see my boy they don't find out.

1st. —Well, they ought to, my deah boy. What are they paid for?

2nd. Oh! just to walk around the streets and drop on an occasional odd grocer, I suppose if he hasn't paid his license.

1st. —Well, my deah boy, it seems to me that is very careless. The Mayor ought to see that things are attended to better than that. Ah! my deah boy, you don't understand it. Don't you see, chappie, that before they get into these positions they are your humble servants, but when they are in you are their humble servant. Funny ain't it, chappie?

1st. —Vewy, Chawley, dooced funny.

2nd. —Don't you see, deah boy, it would be too much work to try and keep track of the fellahs? It would wear out their brains, chappie. It would not be becoming their dignity as officers of the law, and then don't you see, my deah boy, they want to encourage laziness by letting the pedlars take the things to the door, so that the people won't have to come out to get the fresh air at all. Then they will wilt and get sick, and it will make more work for the doctors, don't you see, chappie? These fellahs all work together. If you are in the profession my deah boy, what you say is law. You can poison a man and it will be all right. They stick together, my dear boy.

1st. —Ah! Chawley, what a head you've got. I nevah thought of that. Now, I think of it I was talking to a doctor the other day, and I asked him if in case of surgery a mistake was made could they claim damages, and he said that they nevah made a mistake, that they stuck together, and no one had any right to think that it was possible for them to make a mistake, they could not do it, you know, Chawley. Isn't it dweadfull, Chawley, when you know how many mistakes they make.

2nd. —Yes, my deah boy, when you know as many mistakes that have been made as I do.

1st. —I'm tired thinking, Chawley.

2nd. —Yaas, so am I chappie.

THE "STANDARD" ON THE TEA QUESTION.

Less than fifty years ago Indian tea was practically unknown to the consumer. It is true that in 1838 a small parcel was exported to England, and that thenceforward a trade in it gradually arose; but only within the last twenty years has there grown up a general knowledge of the capacity of the Indian Empire to oust China from the tea market. Most of us remember the time when tea was nearly everywhere understood to be exclusively the product of China, and when no proprietor of packet tea would have thought of submitting the article without a pictorial representation of showy mandarins and equally gaudy laborers obviously belonging to the Celestial Empire. In many cases the tea was altogether, or in part, the produce of India, for even then considerable quantities of the unrecognised leaf were being placed upon the market, and the pictures were devised merely for the purpose of satisfying the popular demand. Within the last few years, however, the trade has been founded on a proper basis, and the public now hear so much about India and Ceylon teas that there is a danger of their forgetting China in that connection. Indian names are given to proprietary blends, and the Mandarin is falling into complete obscurity, and making way for pictures of dusky maidens. This change is completely justified by the extraordinary transformation which the trade itself has undergone. Fifty years ago, as we have said, our tea supply was derived entirely from China; but in the first eight months of the present year the inhabitants of the United Kingdom consumed seventy-one and a half million pounds of Indian tea, and only about twenty-two and a half million pounds of the article were imported from China. Two years since we imported from China considerably more than half as much tea as came from India, but this year the proportion, so far, is much below a third. The rapid growth of the Indian trade, however, has been less remarkable than that of the Ceylon trade. Tea was not cultivated on the island, which has gained a somewhat unmerited reputation for "spicy breezes," until irretrievable disaster overtook the coffee plantations. In 1873 the first parcel of tea, weighing only twenty-three pounds, was exported; yet in the United Kingdom alone the consumption of the Ceylon leaf in the first eight months of the year was, in round figures, forty-one and a quarter million pounds, or nearly twice as great as the consumption of China tea. About two years back the proportion was exactly the other way. Perhaps it is useless to enquire into the causes which have brought about such a revolution of trade; but we believe these causes are not to be found solely in the relative merits of China and other teas. The public taste has been educated to the more pungent Indian and Ceylon growths, and is willing to

Soap and water are cheap, but soil on good is expensive.

Every Grocer should have the
Salada Tea Co's Teas in stock.

In pound and half pound lead packages.
They are guaranteed to give satisfaction
or you can return them any time. Send
us a small order.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 Front St. E.,
TORONTO.

ESTABLISHED 1851.

We offer to the Trade :

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in
the Market, at 85c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.
WRITE FOR OTHER PRICES.

BALFOUR & CO.,
IMPORTERS OF TEAS

—AND—
**WHOLESALE GROCERS,
HAMILTON.**

WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed ab-
solutely PURE, and sold cheaper than the com-
pound. Send for Prices.

J. W. LANG & CO.,
WHOLESALE GROCERS,

HAVE

Horseshoe Salmon Now
In Store.

59, 61, 63 FRONT STREET EAST,
TORONTO.

NEW TEAS

We expect one thousand packages Pakling
this week, direct from China, ex s.s. "Glengyle."
Also, ex "Glenarm," four hundred half chests
Panyong Congous. Both lines were purchased
before the recent advance and are well worth at-
tention of shrewd buyers.

Full lines of Ceylons, Assams, Japans, Young
Hysons, Orange Pekoes and Gunpowders in
stock. Splendid assortment of General Grocer-
ies.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

SYRUPS--

Full Assortment, barrels
and half barrels.

Our medium grade best value in
market.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

ARRIVED IN STORE

New Malaga Raisins,
New Figs,
Currants and Dates.

SMITH & KEIGHLEY
Wholesale Grocers,
9 Front St. E., Toronto

= FIGS =

Finest of Season,

"SEVEN CROWNS"

Choice Eleme in 10 lb. Boxes.

" " " 14 oz. "

PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

JOHN BURGESS & SON

SAUCE

AND

PICKLE

MANUFACTURERS,

107 STRAND Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St.
Ronan's Well," Chaps. XVI. and
XXX.

Lord Byron's "Beppo," VIII.

**EDWARD ADAMS
& CO.**

Importers of Teas

—AND—

Wholesale Grocers

LONDON, ONT.

SPECIAL BRAND TEA.

LOOK OUT FOR

GOAT

JAPAN TEA.

Nothing equal to it at the price.

See our travellers.

Write for samples and prices.

Thos. KINNEAR & Co

Wholesale Grocers,
49 Front Street East,
TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

sacrifice something of the delicacy which is undoubtedly possessed in a high degree by the finest teas of China. The Indian and Ceylon planters, however, owe their success primarily to their own enterprise. They have always been ready to adopt improvements in the methods of growth and preparation, while their rivals have obstinately persisted in following the practises which had been pursued in their country from time immemorial. As a result, the trade of our Empire and colony has advanced by leaps and bounds, and that of China has, so far as the United Kingdom is concerned, receded, almost as rapidly. Four or five years ago the authorities in China awoke to the disastrous results which were attending the indifference, and worse than indifference, of the growers, and efforts have since been made to introduce improvements and to provide greater security as to quality. Whatever may be done in this direction, it is probably too late for the people of the Celestial Empire to regain a preponderance in the tea trade of this country. They have simply been supplanted by rivals whom, only a few years ago, they regarded with contempt.—London Standard.

WHY IS IT THAT GROCERY CLERKS OF TO-DAY ARE NOT AS GOOD AS OF FORMER YEARS?

"Veritas" writes as follows to the Retail Grocers' Advocate:—

"Like father, like son" is an old adage, and you cannot expect good fruit to grow on a poor tree. The grocer is to blame in many instances, and the most striking one is that one-half of the present-day so-called grocers are not grocers at all, that is, in full sense of the word. They know how to make money, but that's easy; any fool can do that; it's the clever man who can keep it. They know nothing whatever of the fundamental principles of the grocery business, ask them what tea is and to define the different grades; ask them the same of coffee and other similar items, system is unknown, and I regret to say principle likewise. Given an uncultivated grocer, how can you expect a cultivated and thorough grocery clerk? That is the problem. Time has wrought many changes in the business, and a comparison with "olden times" will hardly bear light. Time was when personal gain was not everything, but they live in a state of perpetual worry and gloating over how much they can put away in bank notes, and everything else is lost sight of. The grocer who has only bread and coffee for breakfast, meat once a week (Sunday), and has the dishes warmed up day after day, is the man who comes out at the top of the heap, i. e.: financially, but is it not a crying shame to see a man sacrifice his "own temple" for the mere sake of hoarding up a fortune?

A word with you, clerks. Some 10 or 15 years ago there abounded a class of clerks who were as regular as clockwork as to hab-

its. Gambling, late hours, dishonesty, etc., were not so frequently the pastimes as they are now. True it is, they were not all good; true it is, they are not all bad now, but the proportion of bad ones then was far smaller than it is now. Their sole ambition was the interests of their employer. That was uppermost, now the most of them know only self.

To sum the matter up, there is room for improvement on both sides: I believe in a grocer taking a personal interest in his clerks by that I mean to try and elevate him to a higher standard of society. Cultivate his taste for good company and habits. Reason with him. Don't try and see how much work you can get out of him by continually hounding him. A clerk is a human being, and Dame Nature has an end to her resources. Get him to join some good young people's Church society, or better still, the Young Men's Christian Association, where he can add to his common stock of wisdom be he what he may. You can do all this as he is practically like one of the family, and you have his future in your making, if you only exercise it in a proper way. But "people who live in glass houses," etc., and others "who can't see the silver in their own eye," can not expect to train a young man, so as to make a bright, honest and intelligent man of the future. Hence it behooves you to look to thyself. I would also advise every grocer doing a medium amount of business to hire a cashier. You are not systematic and thorough if you allow five or six different persons to handle your cash. An honest clerk will welcome it, and are enabled to control your business by knowing exactly each day what your receipts are. I should also hire my clerks by the week and not by the month, thereby facilitating the old rut of having to keep undesirable help until his "month is up." Be easy on the women folks and have your clerks get their washing done outside. It will cost you a trifle more, but you will be well repaid by the blessings your better sixteen-seventeenths will shower upon you.

In concluding allow me to state that I do not claim that all grocers or all grocers' clerks come under the above scathing but truthful remarks. Far from it, as then the business would go to the dogs, but whoever the cap fits gentle reader, wear it.

BLACK PEPSIN.

John S. Pearce, London, Ont., sends us the following from Hoad's "Dairyman":

Beware of the man who is anxious to give you something for nothing, or two dollars for one. Beware, also, of the man who suggests that you can make and sell a counterfeit, without fear of detection. Butter is butter, and the basis of it is the fat in the milk. Unavoidably there will be some water in it and trace of casein, but the less casein and the less water the better the butter. The fat and the casein may be combined and the compound may be made to look like butter,

to smell like butter and possibly to resemble butter in taste, but it will not be butter. It will not keep like butter, nor sell like butter, nor serve as a substitute for butter. The reported analysis of the cream said to have been used in the experiments gives the whole thing away. No cream containing 27 per cent of solids not fat was ever gathered from milk, and yet this Professor (?) Rowell's analysis (?) of this Australian (?) cream shows 12 per cent butter, 10 per cent cheese, 13 per cent sugar, and 4 per cent other salts. This is about the relation these solids bear to each other in normal milk, but by far the greater part of the casein and the sugar remains in the skim-milk. It would be very thin cream that did not contain 20 per cent of fat, and with this there would be about 3 per cent casein, 4 per cent sugar, and 0.6 per cent other solids."

Mr. Pearce makes the following remarks: "Good butter contains on an average: Water, 12 50 per cent; fat, 84 50 per cent; casein, 0.6; milk and sugar, 0.40; ashes and salt, 2 per cent. Any process by which cream can be made to produce more than 2½ times more butter (which is very doubtful) than can be made from cream in the regular way is a fraud pure and simple or a 'black' swindle."

Last week The Belleville Intelligencer forwarded to Prof. Robertson, Dominion Dairy Commissioner, articles which have appeared in its columns on the use of black pepsin in the manufacture of butter, and asked the professor's opinion on the subject. The following is his reply:

I have read the clippings from The Intelligencer which you have sent to me. My attention had been called to the articles going the rounds of the press about a new preparation or substance, for use in butter making, called "Black Pepsin."

On the whole, I agree with the reasoning and the conclusions of the article under the heading "Suspicious." I do not believe that a single one of the claims made for "Black Pepsin" can be substantiated.

By the use of a coagulating agent it is possible to make a soft curd or cheese from milk which may have some resemblance to butter. As butter is mainly composed of butter-fat (at least 80 per cent. of its total weight should be fat), it follows that not much more than 115 pounds of marketable butter can be obtained for every 100 pounds of butter-fat which the milk or cream contains.

A substance, preparation or method may be discovered whereby a new dairy product may be made from milk, in such a way as to retain in a palatable and digestible condition for human food, nearly all the nutritious constituents of the milk. I have had that matter under consideration and experiment for over two years, and am hopeful of a fair measure of success. But to tumble a spoonful or two of some magic substance into a churnful of cream, when heigh ho presto! its casein and sugar and other constituents become changed into butter, is out of my power and line of effort. That sort of thing lies only in the sphere of witches, conjurors and other clever humbugs, who pander to the superstitions and marvel-loving weakness of the people.

It Pays to
keep a
Stock of

PERRIN'S COUGH DROPS

Write for quotations to
D. S. PERRIN & CO.,
LONDON, CANADA.

PUT

TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on
Horses and Cattle. 83.00 worth only costs you
\$1.50. Express prepaid. Cash with order.

C. F. SE:SWORTH,
6 Wellington St. East,

Sample 25c. postpaid. Toronto.

T. A. LYTLE & CO., Vinegar Manufacturers, TORONTO.

Have reduced the price of
their Celebrated

BEAVER BRAND

PICKLES

Send for Quotations.



FAMOUS

"STAR"

Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

F. W. FEARMAN, HAMILTON, ONT.

Our representative, Mr. Cameron, called on
Mr. Mahon of Mahon & Ross, Douglas,
Man., formerly of Egbert, Ont. Mahon &
Ross have a general store now in that town
and are erecting a large business. Mr.
Mahon, who is an old friend of THE GROCER,
had a word of remembrance to send, and
welcome it was.

"Surprise Soap" is having a home run in
Manitoba and the North West Territories.
A good article, well advertised and well
pushed, is bound to get there. That's the
fun of it with "Surprise Soap." E. W. Ash-
ley, the Winnipeg agent, is trying to equal
the "Nancy Hanks" record in pushing
"Surprise." By the signs and other indica-
tions of push he is pretty sure to reach the
goal ahead. There is no doubt of the article
"Surprise" as a stayer and a quick one.
The pusher ditto.

"There are geniuses in trade, as well as in war
or the state, or letters; and the reason why this
or that man is fortunate is not to be told. It lies
in the man."—EMERSON.



USE SPANISH BLACKING

THE KING OF BLACKINGS

F. F. DALLEY & CO., - - HAMILTON, ONT.

Condensed Mince Meat.

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all seasons.

Will not ferment in
warm weather.



The best and cheapest
Mince Meat on
Earth. Price re-
duced to \$12.00
per gross, net.

J. H. WETHEY, St. Catharines, Ont.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris



MELTONIAN BLACKING

(As used in the Royal
Household)

Renders the Boots soft, dur-
able and waterproof.

BOOT PREPARATIONS SOLD EVERYWHERE.



MELTONIAN CREAM

(white or black)

For Renovating all
kinds of Glace Kid
Boots and Shoes.



ROYAL LUTETIAN CREAM

The best for Cleaning
and Polishing Rus-
sian and Brown Lea-
ther Boots, Tennis
Shoes, etc.



NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots
and Shoes is more elastic and
easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

A GROWING GROCER ON ADVERTISING.

In the city of Philadelphia an unusually bright, intelligent, hard-working young business man has built up a large and profitable trade in groceries in a store located in the business section of the city. He is a growing grocer; that is his methods are so successful that they are continually enforcing an enlargement of the store, its capacity and facilities for distributing goods. New departments are added from time to time, and mechanical appliances secured to expedite the preparation and handling of goods. We have made repeated visits to the store and each time have been surprised at the extent of the growth of the business and the resources it commands. We have asked the proprietor of this business, whose modesty forbids the use of his name, to give us his ideas in relation to advertising and we are glad to say that he has complied with our request so that we are enabled to present his views as follows:

"In answer to your question 'Is Newspaper Advertising Profitable to Retail Grocers,' I will offer the following suggestions:

"Many kinds of merchandise are sold at so large a profit that a liberal percentage can be allowed for newspaper advertising. This, however, is not the case with groceries. The staple character of these goods and the resulting competition in prices necessarily prevents the charge of more than a moderate profit, and in the great majority of cases this profit is barely sufficient to pay the running expenses of the business and a comfortable living. And yet everybody must advertise in some way or 'dry up.' It seems to me, however, that the most effective advertisement for retail grocers, no matter how large or how small they be, is the intelligent selection of pure, wholesome, and palatable foods the selling of them at moderate prices, and the square and courteous treatment of their customers. This kind of advertising costs nothing in actual cash, but is worth more to hold trade than whole columns of newspaper advertising where this form of advertising is ignored.

"But newspaper advertising has paid grocers in some instances, although I doubt if any grocer has ever been made permanently successful by it, unless he has adopted the above as the fundamental principles of his business.

"I have had no experience in advertising in small towns, but in large cities I have found a very serious obstacle in the way of advertising groceries in the newspaper, because of the difficulty of arousing the curiosity or interest of the reader. Women will read all the dry goods advertisements because they are intensely interested in the fashions. They realize that styles are constantly changing, and they want to keep posted on what is the latest, and also take advantage of all choice 'bargains.' The dry

goods advertiser is therefore sure of an interested audience if he knows how to make a good speech. But with grocers it is entirely different. House-wives feel, as a rule, that although there may be slight variations and modifications, groceries after all are pretty much the same year after year; and if no fault is found with the tea, coffee, bread, and other groceries, they conclude that they must be pretty nearly right, and they do not care to spend any of their time reading grocery advertisements. I calculate that under ordinary circumstances a grocery advertisement in a newspaper would not be read by one-tenth the readers who would read a dry goods advertisement of the same size. I calculate further that of those who read both advertisements, not more than one-tenth respond to the grocery advertisement in comparison with those who respond to the dry goods advertisement. One probable cause for this failure to respond even after reading the advertisement is that while women are accustomed to going into the business centres of a city to purchase their dry goods and millinery, only a small proportion are accustomed to going there for their groceries. 'It is so much more convenient to get your groceries right in our neighborhood' is a remark frequently heard. But we rarely hear the same person refer to the convenience of buying her bonnet, her sealskin or her fashionable gown in 'her neighborhood.' In view of the small comparative returns which the grocer is liable to get from his advertisement, the rate should be very much lower than what the dry goods dealer could afford to pay.

"And yet in spite of the above difficulties, the firm with which I am connected would hardly have succeeded to the extent they have without the aid of liberal advertising.

In our case, however, I think the newspaper was only one of several means which we employed. Our weekly advertising matter comprised the following:

"Large advertisement every Saturday in five newspapers. Short advertisement in some papers every day. New matter was gotten up for each advertisement. Ten thousand circulars were distributed weekly. Large painted signs, changed weekly, were put on our delivery wagons. Three large signs, changed weekly, appeared outside. In addition we generally had a demonstration of some new article in a very conspicuous part of the store.

"As a consequence of the above combined efforts we have had some returns, but I think they are comparatively meagre in proportion to the amount of labor and money expended. I am sure that the same efforts would have brought an immensely larger return if employed to sell dry goods. In addition, I think the returns which we are receiving to-day from our newspaper advertising are to a large degree due to the confidence which has been gradually growing during our eleven years of continuous advertising. We have tried to tell the truth in our advertisements so that when an occasional new party responded he would not be disappointed.

"The time and thought which the above amount of advertising involves each week is necessarily considerable, and if we were obliged to employ special advertising talent to do this, the additional cost would be very great, as skilled talent of that kind is high-priced. And the one who merely imitates the methods and style of another merely advertises his own weakness.

"From the above you will see that while regular newspaper advertising may pay the retail grocer, after a time, and under very favorable conditions, it is not likely to pay in the majority of instances, and under the conditions which surround the average grocer."
—American Grocer.



WANT OF PERSPICUITY.

PARSHLEY (who has lunched at the same restaurant with GAYJER without seeing him) —Some infernal Rascal stole my hat in there, just now!

GAYJER.—That's funny! I lost mine there, too! (And they part, resolving never to visit the place again.)

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. Delicious Clam Broth can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from James Turner & Co., Hamilton, Ont., or write E. S. Burnham Company, "Manufacturers," 120 Gansevoort St., New York, U.S.A.

CRESCENT BRAND.



BRUNNER, MOND & CO., Ltd.,
NORTHWICH, ENGLAND,
MANUFACTURERS OF

Bicarbonate of Soda

REFINED and RECRYSTALLIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND,

MONTREAL.

SOLE AGENTS FOR THE DOMINION OF CANADA.

A MOVE ON THE ENEMY.

Every business man has enemies that he must contend with daily, and his success depends on the result of his effort to win in spite of them. There is the enemy of bad credit. It makes its appearance almost every day in every store in the land, and the question is as to what the merchant will do about it. If he yields to this enemy he is admitting to his business a foe that will sooner or later down him and make him a prisoner to failure. There is the enemy of delay in purchasing goods at the proper time, and this figures in every stock more or less. Careful attention should be given this important matter so that sales will not be lost by not having goods in stock.

There is the enemy of over-stocking, and this is a bad fellow in trade. He eats up profits with avidity and leaves the merchant to care for a pile of goods that are soon out of season and counterworn. How many merchants there are who suffer from this enemy. They do not seem able to withstand the pleas of the salesman to buy, and they allow themselves to be led into the trap, only to suffer later.

There are more enemies of this character, but it is not necessary to name them. The question is what are the merchants going to do about it. There is necessity of a common move on the enemy. There are scattering instances where the enemy has been defeated all along the line, but how few the cases where the dealer is entirely free from the enemy in some of these lines. It is an important matter, and should receive his



Tea Caddies all Sizes

SPICE, BAKING POWDER AND TOBACCO TINS,
AND TIN SIGNS,
LITHOGRAPHED OR JAPANNED.

Write our nearest house for Catalogue and Prices

THE McCLARY M'FG COMPANY,

LONDON, TORONTO, MONTREAL, WINNIPEG.

careful attention. There is danger in letting any of these things get the upper hand in business. The record shows that they wreck more firms in a year than any other cause, and almost more than all other causes.—Ex.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

SALESMAN WANTED—A GOOD GROCERY hand; one who is acquainted with general trade; must be sober and well recommended; no other need apply. Address C. Moore, Orillia.

WANTED—BY NOV. 1ST—ENERGETIC, EX-perienced salesman for general store; well up in dry goods; not afraid of work; state salary; must have A1 references. Address Rox 342, Woodstock, Ont.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOR-eign manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

ASSIGNEE'S SALE

Of GENERAL STOCK of DRY GOODS, GROCERIES, Etc.

Tenders will be received by the undersigned Assignee up to the 15th day of November, 1892, for the purchase at a rate on the dollar, as per inventory of the entire stock in a locality surrounded by an excellent farming district.

Dry Goods.....	\$744.68
Boots and Shoes.....	336.21
Crockery.....	75.31
Groceries.....	121.02
Stationery and Drugs.....	79.89
Hardware.....	96.03
Shop Fixtures.....	198.00
	\$1453 17

Terms, one third cash; balance in two, four, and six months, with interest secured to satisfaction of Assignee.

The Stock is in good order and the sale offers a good opportunity for a live man to continue an established business in a locality surrounded by an excellent farming district.

Stock may be seen on application to W. H. Herriott, Esq., at Jerseyville, and inventory at office of the undersigned from whom any further particulars may be had.

E. SWEET, Assignee,
Market Street, Brantford.

Dated October 29th, 1892.



SALES MADE OR PENDING.

G. F. Marter & Co. have bought out J. F. Matthews, grocer, Meaford.

M. F. Campbell, grocer, Victoria, B.C., has been succeeded by J. Gunn.

Charles McArthur, tobacconist, Windsor, Ont., has sold out to W. F. Jones.

Branchaud & Duquet, grocers, Montreal, advertise their stock, etc., for sale.

W. J. Mahoney, dry goods and grocery merchant, Baie Verte, N.B., has sold out.

The estate of Jackson & Bro., biscuit makers, Galt, Ont., is advertised to be sold by auction on the 16th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Denton & Frost, grocers, Weymouth, N. S., are about dissolving.

The Beaver Produce & Packing Co., Hamilton, has been dissolved, Miss Selma Medlin continuing.

Massey & Gross, grocers, 272 Spadina Ave., Toronto, have dissolved, Mr. Gross retiring and Mr. Matthews continuing.

A co-partnership is registered Gough & Co., grocers, Halifax. Mrs. Catharine A. Gough is the only member of the firm.

REMOVALS AND DEATHS.

R. M. Arthur, produce merchant, Cornwall, Ont., is dead.

Joseph E. Robitaille, general merchant, Etchemin, Que., is dead.

W. J. McHendry, of W. J. McHendry & Bro., Brockville, Ont., is dead.

Thomas W. Cochran, of J. F. Cochran & Son, general merchants, Brooklyn, N.S., is dead.

FIRES.

Isaac G. Hitcheson, general merchant, Brighton, N.S., is burnt out. Insured.

Matthew Ruiter, general merchant, Cowansville, Que., is burnt out. Partially insured.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Estlick & Co., grocers, Highgate, Ont., have assigned to J. D. Gillies.

Henry McDonald, general merchant, Avondale, N.S., has assigned.

The business of Marantelle & Co., grocers of Chatham, is being wound up.

Catharine Eastlake, general store of Highgate, has assigned to J. D. Gillies.

C. E. Woolnough, grocer and fruit dealer, Toronto, is offering to compromise.

Anderson & Horsford, grocers, Toronto, have assigned to Charles Langley.

Thomas McKercher, general merchant, Kars, Ont., is offering to compromise.

Peter W. Maskell, general merchant, Jed-dore, N.S., is offering to compromise.



E. LAZENBY & SON,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-ADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

Agents for Canada:

A. P. TIPPET & CO.,

43 1/2 Wellington St. E., TORONTO.

Thomas (Bold) Jarvis, grocer, Toronto, has assigned to Frederick Roper, Toronto.

A. Archambault, general merchant, St. Cesaire, Que., has assigned to Kent & Turcotte, Montreal.

A meeting of C. M. Arkell's creditors, grocer and liquor dealer, St. Thomas, Ont., was held at St. Thomas on the 2nd. inst. Mr. Arkell made an offer of fifty cents on the dollar, two, four and six months, with security, which was accepted, subject to the approval of the security by Geo. C. Gibbons, of London, and J. McAdam, St. Thomas. The liabilities are placed at \$12,000; assets, \$7,000. The principal creditors are Lucas, Steele & Bristol, Hamilton; Edward Adams & Co., London; J. & J. McAdam, Frank Griffin, Ellison & Lewis, J. W. Boughner and Turt Club, St. Thomas.

IN WIFE'S NAME.

John F. Gough, grocer, Halifax, has registered consent for wife to do business.

Philip E. Gough, grocer, Halifax, has registered consent for his wife, Margaret T. Gough, to do business.

A BLOODTHIRSTY WRITER.

The writer always feels a keen longing to annihilate the following described bores upon society and the grocery trade:

The man who—

Eats 50 cents worth of groceries while waiting for his change, and—

Buys only a yeast cake.

Brings back one single, solitary spoiled egg.

Samples all the fruit in the store, and—Doesn't buy any.

Appropriates a cracker and spreads it with syrup at the barrel and then—

Argues politics.

Uses your telephone and—

Deals next door.

Criticises your goods before new customers.

And the legion of kickers who kick because they are kickers, because they are bilious, because they have to kick, because they will kick and because they are kickers from kickersville.—Minneapolis Commercial Bulletin.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY NIXEY'S SPECIALITIES OF STERLING VALUE.

"CLEANLINESS"
Nixey's
Black NO DUST
Lead

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace. HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH FOR STOVES & GRATES, ALWAYS USE

W. G. NIXEY'S
"SILVER MOONLIGHT
PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful. In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.

NIXEY'S
"SOHO SQUARE"
BLUE
THE PUREST—BEST—NO SEDIMENT. ONLY HALF THE USUAL QUANTITY REQUIRED.

Eight 1-oz. squares in box for 6d. Of all Grocers and Oilmen; or write to 19, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass and Steel Work, &c., &c. Won't Wear the Blades like others.

6d. and 1s. Tins.

NIXEY'S
"INVICTA" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE. Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Mr. W. Matthews, 7 Richmond St. East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

London Stoneware Pottery Works.



100 CRATES

Self Sealing London Stone Fruit Jar

Special trade discount till 15th Sept., twenty per cent.

30 Crates 14 oz. Self Sealing Jam Jars. 25 per cent. discount nett till 15th Sept. 3 gross in crate.

100 CRATES

Dominion Fruit Jar

Discount 10 per cent, till 15th Sept.

Fruit Jars with Corks, Pickle and Preserving Jars with Stone Covers. Special trade discount till further notice 10 per cent.



GLASS BROS & CO., - - London, Ont.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 10, 1892.

COOK'S FRIEND.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case.	19 80
1 lb. cans 1 doz. in case.	16 00
1/4 lb. cans, 1 and 2 doz. in case.	10 50
6 oz. cans, 1, 2 and 4 doz. in case.	4 60
12 oz. cans, 2 and 4 doz. in case.	3 70
6 oz. cans, 2 and 4 doz. in case.	2 40
6 oz. cans, 2 and 4 doz. in case.	1 90
4 oz. cans, 4 and 6 doz. in case.	1 25
Dunn's No. 1, in tins.	2 00
Cook's Gem, in 1 lb pkgs.	\$1 75
" " 2 oz.	85
" " 5 lb tins.	65
" " bulk, per lb.	12
Empire, 5 dozen 4 oz cans.	\$0 75
" " 4 " 8 "	1 15
" " 2 " 16 "	2 00
" " 5 lb cans.	9 00
" " bulk, per lb.	15

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes...	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6	70
" 12, in 6	45
" 3, in 4	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4	1 10
5 lb tins, 1/2	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" 1/2 lb, 4	1 30
No. 1, 2	1 90
1 lb, 2	2 20
5 lb, 1/2	9 60

**OCEAN
WAVE**

WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " 1/2 "	9 00
5 oz glass jars, 2 1/2 doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb.	0 15



doz. in case	Price p. doz
Dime cans, 4	\$1 00
4 oz " 3	1 50
6 " " 3	2 25
8 " " 3	3 00
2 " " 1 to 4	4 25
16 " " 1 to 3	5 75
2 1/2 lbs " 1 or 1	12 00
4 " " 1 or 1	18 25
5 " " 1 or 1	22 75
10 " " 1/2	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" 3 lbs.	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pie Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11
Soda	0 08
" 3 lb.	0 20
Sultana	0 11
Tea	0 09 1/2
Tid Bits	0 11
Variety	0 11
Village	0 07 1/2
Wine	0 05 1/2

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " 2	2 10
" " 1/4 " 1	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" 2	4 50

P. G. FRENCH DRESSING (LADIES.) For ladies' and children's boots and shoes.

No. 7, 1 or 2 doz. in box	\$3 00
No. 4	1 25

P. G. FRENCH BLACKING.	per gross
No. 4	\$1 00
No. 5	4 50
No. 8	7 25
No. 10	25

BLACK LEAD.

W. G. NIXEY'S "JUBILEE"	
Package of 12 boxes of 12 round	
1 oz. blocks	2 25
Package of 12 boxes of 6 round	
2 oz. blocks	2 25

CATCHPOLE'S	
Stove Polish, No. 1, per gross	9 00
" No. 2	4 80
Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro. 1 oz. 1/2 gro. 2 oz. or 1/4 gro. 4 oz.	

F. F. DALLEY & CO.

Silver Star Stove Paste	Per gross 9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross	2 10
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CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net	\$3 60
" " 3 " "	3 20
" " 4 " "	2
XXX Hurl	2 80
1X " 4 " "	2 65
2X Parlor	2 50
" " 3 " "	2 35
" " 4 " "	1 85
Warehouse	1 50
Ship	3 35
1 Cable 2 wire bands, net	4 00
" 3 " "	3 35

CANNED GOODS.

Per doz	Per doz
Apples, 3's	\$0 85 \$1 00
" gallons	1 75 2 00
Blackberries, 2's	2 00 2 25
Blueberries, 2's	1 10 1 25
Beans, 2's	0 90 1 00
Corn, 2's	0 90 1 00
" Special Brands	1 30 1 60
Cherries, red pitted, 2's	2 10
Peas, 2's	0 90 1 00
Pears, Bartlett, 2's	1 75
" Sugar, 2's	1 50
Pineapple, 2's	2 75



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLYE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current Continued—

Peaches, 2's	2 00	2 25
" 3's	1 75	2 00
" Pie, 3's	1 75	2 00
Plums, Gr Gages, 2's	1 50	1 65
" Lombard	1 50	1 90
" Dunson Blue	0 90	1 00
Pumpkins, 3's	3 00	3 25
gallons	2 00	2 40
Raspberries, 2's	1 65	
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	0 85	1 00
Tomatoes, 3's	1 50	
" Thistle" Finnan haddies	2 75	
Lobster, Clover Leaf	2 75	
" Crown flat	2 75	
" tall	1 90	2 10
" Other brands	1 00	1 10
Mackerel	1 50	1 60
Salmon, falls	1 50	1 70
Sardines Albert, 1/4's tins	12 25	
" 1/2's	10 10 1/4	
Martiny, 1/4's	16 17	
" 1/2's	11 16 17	
" Other brands, 9 1/4	23 25	
P & C, 1/4's tins	33 36	
" 1/2's	6 1/2	
Sardines Amer, 1/4's	9 11	

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	\$1 60	\$1 75
" 2	2 65	2 80
" 4	4 80	5 00
" 6	8 00	8 25
" 14	17 50	18 50
Minced Collops, 2 lb cans	2 60	
Roast Beef	1 50	
" 2	2 60	2 75
" 4	4 75	
Par Ox Tongue, 2 1/2	8 00	8 25
Ox Tongue	7 85	8 00
Lutch Tongue	3 25	
" 1	6 00	6 25
English Brown	2 75	2 80
Camb. Sausage	2 50	
" 2	4 00	
Soups, assorted	1 35	
" 2	2 25	
Soups & Bouilli	1 80	
" 6	4 50	
Potted Chicken, Turkey, or Game, 6 oz cans	1 60	
Potted Ham, Tongue or Beef, 6 oz cans	1 35	
Devilled Tongue or Ham, 1/2 lb cans	1 40	
Devilled Chicken or Turkey, 1/2 lb cans	2 35	
Sandwich Ham or Tongue, 1/2 lb cans	1 50	
Ham, Chicken and Tongue, 1/2 lb cans	1 75	

CHEWING GUM.

ADAMS & SONS.

To Retailers

Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Orange Blossom (new) 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	

Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Sappotta, 150 pieces	1 00
Sweet Fern, 230	0 75
Red Rose, 115 pieces	0 75
Magio Trick, 115	0 75
Qolah, 115	0 75
Puzzle Gum, 115 pieces	0 75
Bo-Kay, 150	1 00
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (new) (115 pieces)	0 65

C. T. HEISEL.

To retailers per box	
Red Jacket, 115 pieces	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces	0 80
Largest Heart, 150	1 00
Globe picture, 150	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100	0 70
Lalla Rookh (all flavors) 100	0 70
Jingle Bell, 150	1 00
Cracker, 114	1 00
O-Dont-O, 144	1 00
Little Jap, 100	0 70
Dude Prize, 144	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleroy' clock guaranteed	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S	
Chocolate—	Per lb
French, 1/4's, 6 and 12 lbs.	0 30
Caraccas, 1/4's, 6 and 12 lbs.	0 35
Premium, 1/4's, 6 and 12 lbs.	0 30
Sante, 1/4's, 6 and 12 lbs.	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 01

Cocoa, Homepat'c, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18	32
" Rock	20
" Bulk, in bxs	18

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2

BENSCHOP'S ROYAL DUTCH COCOA	
1/2 lb. cans, per doz	\$2 40
1/4 " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)	
Chocolate—	per lb
Caraccas, 1/4's, 6 lb. boxes	0 40
Vanilla, 1/4's	0 40
" Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.	0 40
" Fry's" Diamond 1/4's, 6 lb bxs.	0 26
" Fry's" Monogram, 1/4's, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box	2 40
" 1/2's, " "	4 50
" 1 lbs, " "	8 75
Homopathic, 1/4's, 14 lb boxes	0 34
1/2 lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb	\$0 30
Mott's Prepared Cocoa		28
Mott's Homeopat'c Cocoa (1/4)		32
Mott's Breakfast Cocoa		35
Mott's Breakf. Cocoa (in tins)		40
Mott's No. 1 Chocolate		38
Mott's Breakfast Chocolate		28
Mott's Caracas Chocolate		40
Mott's Diamond Chocolate		22
Mott's French-Can Chocolate		26
Mott's Navy or Cooking Choc		20
Mott's Cocoa Nibs		50
Mott's Cocoa Shells		5
Mott's Vanilla Chocolate stick 22&24		
Mott's Confac Chocolate		22c-40
Mott's Sweet Choc. Liquors		21c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/2, 1 lb. boxes	70 75
Iceland Moss 1/2 lb in 12 lb bxs	35
Soluble (bulk) 15 & 30 lb bxs	18 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30 35
Cocoa Shells, any quantity	05
Cocoa Essence	per doz 1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla, "	35
Sweet Caraccas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caraccas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each	40
Baker's Vanilla in bxs 12 lbs each	59
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	35
Eagle, sweet & spiced, bxs 12 lbs each	33
Vanilla Tablets, 416 in box, 24 bxs in case, per box	35
Spanish Tablets, 100 in box, 12 bxs in case	30 00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb, in cases 12 bxs 12 lbs each	25
48 Fingers to the lb, in cases 24 bxs 6 lbs each	25

Cocoa—

Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 30 lbs each, 1 lb and assorted papers	32

Cracked, in bxs, 12 lbs., each, 1 lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	2
Cocoa and shells, 12s and 25s	30

Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, 1 lb. tins	45
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	45

Broma—	
In boxes, 12 lbs., each, 1 lb. tins	40



"Highland Brand" Evaporated Cream, per case 25
4 doz. 1 lb tins.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20

CHAS. BECKER & SONS, per box

5 gross, single & 10 box lots	0 75
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

COFFEE.

GREEN c. per lb

Mocha	28, 33
Old Government Java	25, 35
Rio	19, 21
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & REIGHLEY'S

	c. per lb
Java	33, 37
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion 1 lb tins	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend	34
Our Own	32
Jersey	30
Laguayra	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

ALWAYS ORDER

RECKITT'S BLUE.

THE TORONTO BISCUIT —AND— CONFECTIONERY CO'S

Goods are always the best. No first-class grocer can afford to be without them.

The Toronto Biscuit and Confectionery Co.,

Geo. W. Booth,
Henry C. Fortier,
Charles J. Peter.

**7 FRONT STREET EAST,
TORONTO.**

Telephone 528.

Prices current, continued—

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20 30
Say's Parisien, in 1/4 and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum.....lb	\$0 02	\$0 03
Blue Vitriol.....	0 06	0 07
Brimstone.....	0 03	0 03 1/2
Borax.....	0 12	0 14
Camphor.....	0 65	0 75
Carbolic Acid.....	0 30	0 50
Castor Oil.....	0 07 1/2	0 08
Cream Tartar.....	0 28	0 30
Epsom Salts.....	0 01 1/2	0 02
Paris Green.....	0 16	0 17
Extract Logwood, bulk	0 13	0 14
boxes	0 15	0 17
Gentian.....	0 10	0 13
Glycerine, per lb.....	0 17	0 20
Hellebore.....	0 16	0 17
Iodine.....	5 50	6 00
Insect Powder.....	0 30	0 35
Salpêtre.....	0 08 1/2	0 09
Soda Bicarb, per keg.....	2 50	2 75
Sal Soda.....	1 00	1 25
Madder.....	0 12 1/2	...

DURABLE PAIRS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

Steel hoops, painted and grain'd	Per doz.	2 20
Brass hoops, oiled and varnish.		3 25
No 1 tubs.....		9 50
No 2 ".....		8 50
No 3 ".....		7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " " 1 1/2 oz.	1 25
" " " " 2 1/2 oz.	1 75
" " " " 3 1/2 oz.	2 00
(SEELY'S FLAVORING) per doz	
Concentrated, 2 oz. full measure	1 75
4 oz. " "	3 00
In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more.	

FLUID BEEF.

JOHNSTON'S, MONTREAL

Cases, No. 1, 2 oz tins	per doz	\$2 75
" No. 2, 4 oz tins		4 50
" No. 3, 8 oz tins		8 00
" No. 4, 1 lb tins		12 60
" No. 5, 2 lb tins		25 00

FRUITS.

FOREIGN.

Currents, Provincial, bbls.	c. per lb	5 1/2
" " " " bbls		6
" Filiatras, bbls		5 1/2
" " " " bbls		8 1/2

Currents, Patras, bbls	5 1/2
" " " " bbls	6
" " " " cases	7 1/2
" Vostizzas, cases	7 1/2
" " " " cases	8 1/2
" 5-crown Excelsior (cases)	8 1/2

Dates, Persian, boxes	5 1/2
Figs, Elmes, 14oz., per box	11 11 1/2
" 10 lb boxes	11 12
" 30 lb bxs, 7 crown	15 16
Prunes, Bosnia, casks	4 1/2
" " " " cases, new	6 1/2
Raisins, Valencia, offstalk	2 1/2
old	2 1/2
Selected	7 1/2
Layers	8 1/2
Raisins, Sultanias	8 11
" Elame	...
" Malaga	...

London layers	2 85	3 25
Loose muscatels	...	...
Imperial cabinets	4 00	4 50
Connoisseur clusters	5 00	5 25
Extra dessert	...	...
Royal clusters	...	...
Fancy Vega boxes	4 25	4 50
Black baskets	...	...
Blue " " qrs	...	...
Fine Dehesas	...	...
Lemons " " qrs	6 50	9 00
Oranges, Jamaica	8 00	...
" Valencias	...	...
" Messinas	...	...
" Seedlings	...	...
" Navels	...	...

DOMESTIC.

Apples, Dried, per lb	0 04 1/2	0 05
do Evaporated	0 06 1/2	0 07

FISH.

Oysters, per gallon	1 30
" select, per gallon	...
Pickrel.....per lb	0 06
Pike.....do	0 07 1/2
White fish.....do	0 07 1/2
Manitoba White fish do	...
Salmon Trout.....do	0 07
Lake herring.....p. 100	1 50

Pickled and Salt Fish:	
Labrador herring, p. bbl	6 00
Shore herring.....	5 00
Salmon trout, per 1/2 bbl	5 00
White Fish, 1/2 bbl	5 50

Dried Fish:	
Codfish, per quintal	5 25
" cases	5 00
Boneless fish.....per lb	0 04 1/2
Boneless cod.....	0 08

Smoked Fish:	
Finnan Haddies, per lb	0 07 1/2
Floaters.....per box	1 00
Digby herring.....	0 20

Sea Fish: Haddock per lb	0 05
Cod.....	0 07 1/2
B.C. salmon.....	0 16
Market Cod.....	...
Frozen Sea Herrings	...

GRAIN.

Wheat, Fall, No. 2	0 66	0 67
" Red Winter, No 2	0 65	0 66
Wheat, Spring, No. 2	0 64	0 65
" Man Hard, No. 1	0 91	0 92
" " " " No. 2	0 84	0 85
" " " " No. 3	0 77	0 77 1/2

Oats, No 2, per 34 lbs	31	32
Barley, No 1, per 48 lbs	49	50
" " " " No 2 extra	43	46
" " " " No 3	38	39
Rye.....	59	60
Peas.....	58	60
Corn.....	56	57

HAY & STRAW.

Hay, Pressed, "on track	9 00
Straw Pressed, " "	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 18 and 12 dy	2 45
10 dy.....	2 50
8 and 9 dy.....	2 55
6 and 7 dy.....	2 70
5 dy.....	2 90
4 dy A P.....	2 90
3 dy A P.....	3 30
4 dy C P.....	2 80
3 dy C P.....	3 20

HORSE NAILS:
"C" 60 and 5 per cent. from list.

HORSE SHOES:
From Toronto, per keg .. 3 65

SCREWS: Wood—	
Flat head iron 7 1/2 p.c. dis	
Round " 7 1/2 p.c. dis	
Flat head brass 7 1/2 p.c. dis	
Round head brass 7 1/2 p.c.	

WINDOW GLASS: [To find out what
break any required size of pane comes
under, add its length and breadth to-
gether. Thus in a 7x9 pane the
length and breadth come to 16
inches; which shows it to be a first-
break glass, i.e., not over 25 inches in
the sum of its length and breadth.]

1st break (25 in and under)	1 35
2nd " (26 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manila.....	0 11 1/2
Sisal.....	0 09 1/2
New Zealand.....	0 08 1/2

AXES: Per box, \$6 to \$12.
SHOT: Canadian, dis. 12 1/2 per cent.

HINGES: Heavy T and strap... 04 1/2 05
" Screw, hook & strap. 03 1/2 04 1/2

WHITE LEAD: Pure Ass'n guarantee
ground in oil.

25 lb. irons.....per lb	4 1/2
No. 1.....	5
No. 2.....	4 1/2
No. 3.....	4

TURPENTINE Selected packages, per
gal..... 0 60

LINSEED OIL per gal, raw 0 58 1/2 0 57 1/2
Boiled, per gal..... 0 59 1/2 0 60 1/2
GLUE: Common, per lb..... 0 10 0 11

INDURATED FIBRE WARE.

1/2 pail, 6 qt.	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50

Tubs, No. 1.....	15 50
" 2.....	13 25
" 3.....	11 00
Nests of 3.....	3 40
Keelers No. 1.....	10 00
" 2.....	9 00
" 3.....	8 00
" 4.....	7 00
Milk pans.....	3 25
Wash Basins, flat bottoms	3 25
" " " " round	8 50
Handy dish.....	3 75
Water Closet Tanks.....	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 56
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Jams, absolutely pure—apple...	Per lb	\$0 06
Family.....		0 07
Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb		0 12
Plum.....		0 10
Jellies—pure—all kinds		0 10

These goods are put up in
glass jars and in 5, and 10
lb. tins and 28 lb. pails.

Marmalade—orange..... 0 14

LICORICE.

YOUNG & SMYLYE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity " Licorice, 200 sticks	1 45
" " " " 100	0 72 1/2
Imitation Calabria, 5 lb bxs plb	0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... \$12 00

MUSTARD.

ELLIS & KEIGHLEY'S, cts

Durham, Fine, in 1/2 and 1 lb tins	
per lb.....	25
" Fine, in 1 lb jars.....	25
" Fine, in 4 lb jars.....	70
" Ex Sup. in bulk, per lb	80
" Superior in bulk, p. lb	20
" Fine, " "	15

CHERRY'S IRISH

Pure in 1 lb tins.....	0 40
Pure in 1/2 lb. tins.....	0 42
Pure in 1/4 lb. tins.....	0 44

Prices current, continued.

NUTS.		per lb
Almonds, Ivica	18	14
" Tarragona	11	15
" Fomigetta	13	14
Almonds, Shelled Valencia	28	32
" Jordan	40	45
" Canary	28	30
Brazil	10	12
Cocoanuts	5	6
Filberts, Sicily	10	11
Pecans	11	15
Peanuts, roasted	10	12
" green	9	10
Walnuts, Grenoble	10	15
" Bordeaux	10	11
" Naples, cases	12	13
" Marbots	12	13
" Chilis	12	13

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal.
Canadian	0 14 90 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 24 0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

THE T. A. SNIDER PRESERVE CO.,
CINCINNATI.

(Wright & Copp, Toronto, Agents.)

Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " 1/2 pts	2 00
Chili Sauce	4 50
" " " 1/2 pts	3 25
SOUPS (in 3 lb. cans).	
Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn, Pea, Celery, Asparagus	4 50
Fancy—Chicken Gumbo, Oy Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

LEA & PERRIN'S.	per doz.
Worcester Sauce, 1/2 pts.	\$3 60 \$3 75
" " pints	6 25 6 50
LAZENBY & SONS	Per doz
Pickles, all kinds, pints	3 25
" quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup	2 25
Anchovy Sauce	3 25

PRODUCE.

DAIRY.		Per b
Butter, creamery, tubs	\$0 21	\$0 23
" dairy, tubs, choice	0 18	0 20
" medium	0 14	0 16
" low grades to com	0 12	0 13
Butter, pound rolls	0 21	0 23
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 10	0 11

COUNTRY

Eggs, fresh, per doz.	0 16	0 17
" limed	0 15	0 15
Beans	1 15	1 30
Onions, per bbl.	1 75	2 25
Potatoes, per bag	55	70
Hops, 1891 crop	0 13	0 15
" 1892 "	0 16	0 18
Honey, extracted	0 05	0 07
" section	0 12	0 14

PROVISIONS.

Bacon, long clear, p lb.	0 03
Pork, mess, p. bbl.	14 50 15 50
" short cut	16 00 17 00
Hams, smoked, per lb.	0 11 1/2 0 12
" pickled	0 11
Bellies	0 12 1/2 0 13
Rolls	0 09 1/2 0 09 1/2
Backs	0 11 1/2 0 12
Lard, Canadian, per lb	0 09 0 09 1/2
Compound	0 08 0 09 1/2
Tallow, refined, per lb.	0 05 0 05 1/2
" rough	0 02

RICE, ETC.

		Per lb
Rice, Aracan	3 1/2	4
" Patna	4 1/2	5 1/2
" Japan	5	6
" extra Burmah	3 1/2	4
" Java extra	6 1/2	7
" Genuine Old Carolina	9 1/2	10

Grand Duke	6 1/2	7 1/2
Sago	4 1/2	5 1/2
Tapioca	5	5 1/2

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND		Per lb.
Pepper, black, pure	\$0 12 1/2	\$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African	18	25
Cassia, fine to pure	18	25
Cloves	14	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

BRITISH AMERICA STARCH CO
BRANTFORD.

1st quality white, in kegs and brls	4 1/2
1st quality white, 3 lb. cartoons.	4 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb.	6 1/2
Lily White gloss, 1 lb. chromo	6 1/2
Canada Laundry, Boxes	3 1/2
Pure Prepared corn	7
Challenge Corn	6 1/2
Rice Starch, fancy cartoons	8 1/2
" cubes	7 1/2

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
35-lb " 3 lb. packages	8
12-lb "	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1/2 lb. package	9 1/2
40-lb " 1/4 lb.	10
40-lb " assorted 1/2 and 1/4 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8 1/2
20-lb "	8 1/2

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	8 1/2

Laundry Starches—

No. 1, White, 4 lb. Cartons	4 1/2
" Bbls	4 1/2
" Kegs	4 1/2
Canada Laundry	3 1/2
Ivory Gloss, six 6 lb. boxes, slid- ing covers	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	6 1/2
Ivory Starch in cases of 40 packages	\$3 00

SUGAR.

		c. per lb
Granulated	4 1/2	4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2	5 1/2
" 50 lb. boxes	5 1/2	5 1/2
Extra Ground, bbls	5 1/2	5 1/2
" less than a bbl	5 1/2	5 1/2
Powdered, bbls	5 1/2	5 1/2
" less than a bbl	5 1/2	5 1/2
Extra bright refined	4 1/2	4 1/2
Bright Yellow	3 1/2	3 1/2
Medium	3 1/2	3 1/2
Brown	3 1/2	3 1/2

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

		Per lb.
SYRUPS.	bbls. 1/2 bbls	
D	1 1/2	2
M	2	2 1/2
B	2 1/2	2 1/2

W. G. A. LAMBE & CO.,

Grocery Brokers,
TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The Embodiment of Strength.

Johnston's Fluid Beef

—IMPARTS—

Robustness,
Lustiness,
Vigor.An invaluable means of developing
firmness of muscle, power of endur-
ance, and general healthfulness.Kingsford's Oswego
STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

(Others so-called are imita-
tions of our brand.)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING
JOBBER IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

You

Will do your Customers a great Kind-
ness by recommending

NEW COLD PROCESS

Ivoryine Starch.

THE MOST PERFECT FOR COLLARS, CUFFS AND SHIRTS.

Prices current, continued—

V.B.	24	25
E.V.B.	24	25
E. Superior	24	25
XX	24	25
XXX	24	25
Crown	3	3 1/2

MOLASSES.		
Trinidad, in puncheons	0 35	0 37
" bbls	0 38	0 46
" 1/2 bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porte Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" 1/2 barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars	per lb	5 1/2
Do. 2, 6-16 and 3 lb bars	"	5
Primrose, 1/4 lb bars, wax W	"	4 1/2
John A. cake, wax W. per doz	"	42
Mayflower, cake	"	42
Gem, 3 lb bars per lb	"	3 1/2
" 13 oz, 1 and 2 lb. bars	"	3 1/2
Queen's Laundry, per bar	"	5 1/2
Pride of Kitchen, per box	"	2 75
Sunshine, boxes, 100 tablets	"	6 50
" 50	"	3 40

MORSE'S SOAPS.

Mikado (wrapped)	Per lb	0 04 1/2
Eclipse	"	0 04 1/2
Stanley Bar	"	0 04 1/2
Defiance	"	0 04 1/2
Toronto, 12 oz.	Per doz	0 50
Ruby, 10 oz	"	0 30
Monster, 8 oz	"	0 24
Detroit, 14 oz	"	0 48
Lily White	"	0 80
Everyday	"	0 80
Queen City, 14 oz	"	0 72

Mottled in 5 box lots, 100 bars	Per box	5 00
" 60 bars	"	3 00
Floater (boxes free)	"	6 50
Electric	"	2 75
Hard Water Electric	"	2 50
Royal Laundry	"	3 25
Octagon	"	4 00

Royal Magnum	Per doz	0 25
" 25 doz per box	"	0 20
Anchor, Assorted	"	0 40
" Castile	"	0 50
Morse's Assorted	"	0 45
Morse's Rose	"	0 45
" Windsor	"	0 45
" Castile	"	0 45
Bouquet, paper and wood	"	0 80
Prize Magnum, White Castile	"	0 72
" Honey	"	0 72
" Glycerine	"	0 72
" Oatmeal	"	0 72

" Honeysuckle	Per box	0 72
Sweet Briar	"	0 85
Extra Perfume	"	0 55
Old Brown Windsor Squares	"	0 30
White Lavender	"	1 00

White Castile Bars	Per doz	0 85
White Oatmeal	"	0 85
Persian Bouquet, paper	"	2 50
Oriental	"	0 45
Pure Coconut, 3 doz. bxs, wood	"	0 40
Heliotrope paper	"	1 50
Carnation	"	0 60
Rose Bouquet	"	0 80
Cocoa Castile	"	0 40
Aracian	"	0 45
New Aracian, per gross	"	4 25
Ocean Bouquet	"	0 45
Barber's Bar, per lb	"	0 35
Pure Bath	"	1 00
Magnolia	"	1 20
Oatmeal	"	0 85

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS		
Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" seconds	17	19
" thirds	15	17
" common	11	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" seconds	18	19
Half Boxes, firsts	28	32
" seconds	16	19
JAPAN.		

Half Chests—		
Choice	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	18	18
Common	12	15
Nagasaki, 1/2 chests Pekoe	16	22
" Oolong	14	15
" Gunpowder	16	19
" Siftings	5	9

Congou—		
Half Chests, Kaisow, Mon-		
ing, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.		
Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.		
Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,		
5's; Twin Gold Bar, 8's	67c	
Ingots, rough and ready, 8's	64	
Laurel, 3's	57	
Brier, 7's	55	
Index, 7's	50	
Honeydew, 7's	58	
Napoleon, 8's	54	
Royal Arms, 12's	55	
Victoria, 12's	53	
Brunette, 12's	50 1/2	
Prince of Wales, in 40 lb boxes	51 1/2	
Bright Smoking Plug Myrtle, T &		
B. 3's	60	
Lily, 7's	55	
Diamond Solace, 12's	60	
Myrtle Cut Smoking, 1 lb tins	70	
1 lb pg, 6 lb boxes	70	
os pg, 5 lb boxes	70	

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5		
lbs.	65	
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60	
Gem, 2 oz. packages, 5 lb boxes	61	
Gem, 8 oz tins in 5 lb cases	70	

PLUG SMOKING.

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	54
16 1/2 lbs	53
Gem, 3 x 6, 3s. caddies 16 1/2 lbs	54
St. Lawrence, 2 x 3, 7s. caddies	51
about 17 lbs	
Banner, 2 x 3, 7s. caddies about	48
17 lbs	
Sterling, 2 x 3, 7s. caddies about	46
17 lbs	
Louise, Solace, 12s. caddies about	46
16 lbs	
Florence, Solace, 12s. caddies	42
about 17 lbs	
Hawthorne, 8s. butts 23 lbs	47
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	
4 lbs	65
Empire, 3 x 6, 4s. spaced 8s. bxs	61
4 lbs	60
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14 1/2 oz. Spaced 6s.	52
Rough and ready, Butts 25 lbs	
Judge, 2 x 3, 8s. Flat. Caddies	50
about 20 1/2 lbs	
Currency, 3 x 3, 7s. Rough and	49
ready. Caddies about 21 lbs	
Kentucky, 1 1/2 x 3, 13s. Caddies	50
about 21 lbs	
Kentucky, 1 1/2 x 3, 7s. Caddies	49
about 21 1/2 lbs	
BLACK SWEET CHEWING.	
Star, Narrow, 12s. Butts about	47
23 lbs	
Morning Star, 12s. Butts about	43 1/2
23 lbs	
Montreal Twist, 12s. Caddies	44
about 23 lbs	
Anchor Twist, 12s. Caddies about	42 1/2
23 lbs	

CIGARS—S. DAVIS & SONS, Montreal.		
Sizes.	Per M	

Madre E' Hijo, Lord Landsdown	\$60 00
" Panetelas	60 00
" Bouquet	60 00
" Perfectos	85 00
" Longtellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUI TOBACCO WORKS, MON-	
TREAL.	

CIGARETTES.

Athlete	Per M.	\$7 50
Puritan	"	6 25
Sultana	"	5 75
Derby	"	4 00
B. C. No. 1	"	4 00
Sweet Sixteen	"	3 50
The Holder	"	3 85
Hyde Park	"	10 50

CUT TOBACCO.

Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpgk, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	75

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	1 15
Athlete, per lb	10 50
Hyde Park	

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20
XXX, W.W.	0 5
Honey Dew	0 80
Pickling	0 30
Malting	0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	\$1 70
" 3 " " "	"	1 90
Pails, 2 hoops, clear	No. 2	1 80
" 3 " " "	"	1 80
" 3 " painted	"	1 80
Tubs, No. 0	"	9 50
" 1	"	8 00
" 2	"	7 02
" 3	"	6 00
Washboards, Globe	"	\$1 90
" Water Witch	"	1 40
" Northern Queen	"	2 25
" Planet	"	1 70
" Waverly	"	1 60
" X X	"	1 50
" X	"	1 30
" Single Crescent	"	1 85
" Double	"	2 75
" Jubilee	"	2 25
" Globe Improved	"	1 90
" Quick and Easy	"	1 60
" World	"	1 75
" Rattler	"	1 30

Matches, 5 case lots, single cases		
Parlor	1 60	\$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)		
Single case and under 5 cs.	\$3 70	
5 cases and under 10 cases	\$3 60	
Steamship (10 gro. in case)		
Single case and under 5 cs.	\$3 50	
5 cases and under 10 cases	\$3 40	

Mops and Handles, comb.		
Butter tubs	\$1 80	\$3 20
Butter Bowls, crates asst'd		\$ 60

WASHING COMPOUND.		
Housekeeper's Quick.		
Washing per case		
5c pkgs 100 in case	\$3 60	
10c " 80 in case	\$4 00	

PEERLESS WASHING COMPOUND.		
per case		
1/2 lb packages, 12 doz in case	\$4 60	
1 lb " 6 " "	\$3 60	
5 cts " 100 " "	\$3 60	

YEAST.

BARM MFG. CO. per box		
1 box containing 2 doz. 5c. pkgs.	\$3 60	
1 " 2 doz. 10c. "	\$1 00	

BREADMAKER'S		
per box		
5c packages 88 in box	1 00	
10c " 45 in box	0 60	

— THE —
ST. LAWRENCE SUGAR REFINING CO'S.
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

J. EDWARDS. J. E. INSLEY.
LELAND HOTEL
 Corner Hastings and Granville Streets, one block
 from Railway Station and Steamship dock.
 Vancouver, B.C.
 INSLEY & EDWARDS,
 Proprietors

- **The Alberta Hotel** -
 CALGARY, N.W.T.

Strictly first-class. Headquarters for Commerce
 Men. Large sample rooms.
 H. A. PERLEY, Prop.

The Hilliard House
 RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial
 house along the line of C. P. R.
 LOUIS HILLIARD, Prop.

THE LELAND HOUSE,
 Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly
 first-class.
 WM. NEVINS, Prop.

Queen's Hotel,
 WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Grand Pacific Hotel
 KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms
 convenient to stores, provided for commercial
 men
 H. SMITH, Proprietor.

The Hotel Wilson.
 NANAIMO, B. C.

The largest and best Hotel in the city.
 JOS. RICHARDS,
 Proprietor.



Brantford and Pelee Island } J. S. HAMILTON & COY,
 Sole Agents for Canada. BRANTFORD, ONT.

**PURE CONFECTIONERY,
 FINEST BISCUITS.**
 Manufactured by
J. McLAUGHLAN & SONS,
 OWEN SOUND, ONT.

BUY THE BEST. SEELY'S



**Celebrated
 Flavoring
 Extracts.**
VANILLA, LEMON,
 and Assorted Flavors.
 Standard Goods of America (established in
 1862). Once tried, al-
 ways used.
Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.



Are you ambitious to make your win-
 dow attractive and increase your busi-
 ness? If so, send for elegant TUTTI
 FRUTTI hanger signs Free. Address,
ADAMS & SONS' CO.,
 11 and 13 Jarvis St., Toronto.

GOLD MEDAL, PARIS, 1878.



**W. BAKER & Co.'s
 Breakfast
 Cocoa**

*Is Absolutely Pure
 and it is Soluble.*

**Unlike the
 Dutch Process**

*No alkalies or
 other chemicals
 or dyes are used
 in its manufac-
 ture.*

A description of the chocolate
 plant, and of the various cocoa and
 chocolate preparations manufac-
 tured by Walter Baker & Co., will
 be sent free to any dealer on
 application.

W. BAKER & CO., Dorchester, Mass.

THE RIPANS TABLETS regulate the stomach,
 liver and bowels, purify the blood, are pleas-
 ant to take, safe and always effectual. A reliable
 remedy for Biliousness, Blisters on the Face,
 Bright's Disease, Catarrh, Colic, Constipation,
 Chronic Diarrhoea, Chronic Liver Trouble, Dia-
 betes, Disordered Stomach, Dizziness, Dysentery,
 Dyspepsia, Eczema, Flatulence, Female Com-
 plaints, Foul Breath, Headache, Heartburn, Hives,
 Jaundice, Kidney Complaints, Liver Troubles,
 Loss of Appetite, Mental Depression, Nausea,
 Nettle Rash, Pimples, Painful Dige-
 stion, Pimples, Rush of Blood
 to the Head, Sallow Com-
 plexion, Salt-pleum, Scald
 Head, Scrofula, Sick Head-
 ache, Skin Dis-eases, Sour
 Stomach, Throated Feeling, Torpid
 Liver, Ulcers, Water Bruise
 and every other symptom
 or disease that results from
 impure blood or a failure in the proper perform-
 ance of their functions by the stomach, liver and
 intestines. Persons given to over-eating are ben-
 efitting by taking one tablet after each meal. A
 continued use of the Ripans Tablets is the surest
 cure for obstinate constipation. They contain
 nothing that can be injurious to the most deli-
 cate. 1 gross \$2, 12 gross \$1.25, 14 gross 75c.,
 1-24 gross 15 cents. Sent by mail postage paid.
 Address THE RIPANS CHEMICAL COMPANY,
 P. O. Box 672, New York.

THE

Oakville Basket Co.,

MANUFACTURERS OF

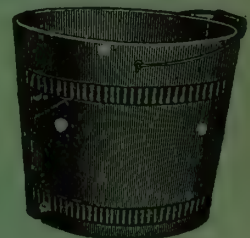


1, 2, 3 bushel grain and root baskets.
 1, 2, 3 satchel lunch baskets.
 1, 2, 3 clothes baskets.
 1, 2, 3, 4 market baskets.
 Butcher and Crockery baskets.
 Fruit package of all descriptions.
 For sale by all Woodenware Dealers.

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
 OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel
 Hoops sunk in grooves in the staves and cannot
 possibly fall off. The hoops expand and contract
 with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
 H. A. Nelson & Sons, Montreal.

**ORDER
 IVORY BAR
 SOAP**

Ask for
GOLDEN FINNAN HADDIES,
 SUPERIOR TO ALL OTHER BRANDS.
 SOLD BY ALL GROCERS.
H. W. NORTHRUP & Co.
 AGENTS,
 South Wharf, Saint John, N. B.

JOHN PETERS & CO.,
 General Commission Merchants
 and Brokers,
 Halifax, N. S. and
 Kingston, Jamaica, W.I.
 Agents for The E. B. EDDY MFG CO.,
 HULL, P. Q.
 We are open to accept one or two more Agencies
 of first class houses, either at Halifax or
 Kingston. We have a good connection and
 splendid storage facilities.
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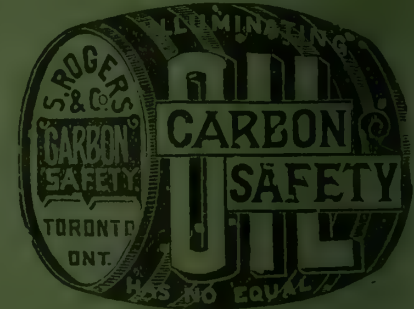


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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. VI.

TORONTO, NOVEMBER 18, 1892.

No. 47

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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Cannerymen, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, NOVEMBER 18, 1892.

No. 47

J. B. McLEAN,
President.

HUGH O. McLEAN,
Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

Chemical experiments in the Government laboratory at Ottawa have nipped in the bud a new source of demand for sugar. Some of the brewers of the country had been led to use sugar instead of malt, on account of the remission of the duty on the former and the increase of the duty on the latter above a year ago. But specimens of the beer proved to be tell-tale under the strong scientific search-light thrown upon it in the laboratory, and now every brewer using sugar must, on peril of the seizure of his works, enter on his books the quantity used, and pay the excise of 10c. a gallon on malted liquor made in whole or in part from any other substance than malt. This is worse than paying a customs duty of 15c. a bushel on the malt, and the consumption of sugar in breweries is apt to prove short-lived.

* * *

The disuse of barrels by the Sugar Trust of the United States may possibly be the beginning of the end, and bags may eventually displace barrels everywhere as sugar-packages. Economy is supposed to be the motive of the substitution in the Trust's re-

fineries, and economy is the supreme consideration in commerce nowadays. It may be that the barrel makers were getting their industry into the same consolidated shape as the Trust has brought sugar refining into, and that this strong position has determined the change in favor of bags. But the comparative cost of bags and barrels does not represent the whole question between them. The bag may be the cheaper and yet be the less economical package. If it costs less and requires no more labor in the handling, and affords equally good protection to its contents, the argument is certainly in its favor, and it should be adopted. It certainly has superior claims over the barrel on the ground of freight, as the latter packages in a carload of sugar will represent a greater proportion of the cost of carriage than the former. Further, the space gained by the use of bags gives them the preference. But the structure of the barrel is convenient for the greater part of the handling necessary in the movement of sugar. It can be rolled over levels, while the bag will have to be carried or dragged by the porter. Then the barrel keeps out the rain, moisture and dust, and is probably less liable to damage in transit, and will probably hold its contents on the average better than the bag. For the handling and keeping of various other classes of merchandise, such as flour, meal, salt, apples, etc., the barrel is clearly the better package, and unless the raw material of bags is very cheap, it would seem that barrels should have the preference. It is said that the use of bags by the Trust is very unsatisfactory to the grocers of the United States, who object chiefly on the ground of loss through evaporation, damage through moisture and awkwardness for handling.

* * *

We are now close enough to Christmas to think about it. The grocer has not more than enough time left before buying to scan

the range of this patronage, and on the basis of that survey figure out the extent and character of the supplies he should lay in against the local Christmas demand. If people do not have a good Christmas dinner there is usually but one reason, and that is that they cannot afford it. Many other luxuries and special enjoyments may be dispensed with on various grounds, but there is no variety in the grounds on which people leave out the extras in their Christmas dinner. Consequently, if crops have been good, if work is plentiful, if people are healthy, the conditions are favorable to a liberal expenditure upon the table, and the grocer will need to have a goodly supply of special Christmas lines. The Christmas trade done in the same neighborhood varies with the general prosperity. We know some grocers whose records of Christmas trade with the same customers for a series of years differ very widely and irregularly, sometimes showing twice the trade done for one Christmas of that done for another. Every depression in this record of Christmas trade was found to have been in a bad year in that neighborhood. If this lesson can be learned after the fact, it can be more or less clearly apprehended before it. Where production has been restricted there is seldom much need to lay in a large stock of Christmas supplies. But where people are prosperous and contented it is reasonably certain they will spend a merry Christmas and the grocer may anticipate a liberal demand. Where he has apparent reason for counting on a good trade he might begin early enough to provide for it. The coming Christmas, ought to be generally a good one in Canada and retailers will be likely to buy freely. Those who put off buying till just on the eve of need may have to pay fuller prices.

* * *

It would be an easy matter for two competing grocers to do business in the same dis-

strict if the customers of each formed a solid column in his support. In the same way it would be easy for the two leaders of the great parties in the British House of Commons to proceed along a bold course of action or opposition, if each had a strongly united following at his back. It is the people who are not distinctly on either side that make the trouble, cause the hesitation and force the concessions that embarrass the best managers and hinder success. A grocer may have a hundred families that he can regard as his customers, and his competitor may have an equally good support. It is possible that among these customers there may be none who provoke to the cutting of prices. But let it be supposed there are a dozen families not classifiable on the list of either of the grocers in question, but given to trading with both, and let it further be supposed that these play off the prices of the one grocer against the other; it is certain that this shifting volume of custom can exert an immense downward influence upon prices, and can probably turn what would certainly be a thriving trade for both grocers into one that is unprofitable for either. If this dozen of mischief-making families were out of the neighborhood, both traders would probably make money, and each would have no ill-will to the other. But the floating minority menaces both sides, and paying prices have to be abandoned. This mobile, trouble-making element does more harm than the dead beat fraternity, and if traders can come together to put the latter on a black list, why cannot traders be mutually confiding with reference to the flotsam who destroy profits by their busy go-between dealings? These people are in the minority, and it would often pay competing merchants to enter into an agreement not to sell to the well-known inter-price-cutting people, and thus force the latter to buy outside of the neighborhood or else deal on a respectable basis.

* * *

If a man should open a shop and hang out a sign announcing that his sole business was to make change for people, and desiring passers-by who wanted small denominations for large or large denominations for small to step that way and be accommodated without discount, he would be voted rather eccentric and would likely be insane. His trade might be large, but it would afford him no income to pay for his time, his rent and

interest upon his money. His capital would have to bear all these charges, and it would diminish by leaps and bounds. If another man doing a grocery business made it a drawing feature of that business to pay a dollar in cash for every ninety-eight cents presented by his customers, he would appear to be somewhat more foolish and would be out of place anywhere but on the inside of an asylum. Yet there are grocers whose methods of trading are little more rational. Those who sell sugar at or below cost probably lose more than if they gave one per cent. premium on all the money that was brought to them for exchange, for people would not bother exchanging money for the sake of one cent on every dollar, but people will buy sugar, and buy it the more freely the more the price tends to impoverish the seller. Sugar is not the only grocery non-profit-bearing line. There are several specialties, which are supposed to pay the trade well, that are cut down to the very cost. The man who cuts prices in this way must be a poor class of trader. His very cutting is an acknowledgment that he is incapable of obtaining custom by the ordinary methods of business. Surely he knows that consumers must satisfy their necessary wants, and in their necessity there is a guarantee for fair profits to the trader. But of course the price-cutter also sees that trade gravitates to stores whose proprietors have won the confidence and respect of consumers, and it is hard to detach patronage so held without making a sally upon the competing trader's custom.

* * *

Country merchants must have made some money on butter this fall. Of course if prices were good for them they were also good for their customers, but there was no loss suffered through holding, and butter which was paid for in goods was immediately convertible into cash at an advance on the barter price. Some merchants found the butter trade of the last four months very satisfactory, and can credit it with a larger return of profit than any other branch of their business. That experience indicates a revolution in the condition of the butter trade. To the country trader butter has always been almost synonymous with loss. The sharp competition of neighboring traders forced prices up for it, as much as the same competition forced selling prices down. To get the farmers' trade prices were often paid for butter that the current market would not warrant, and then the stock was held in the hope of

an advance. Holding depreciated it, and it was usually sold at a price considerably below what it cost. The change this year is due to more than one cause. In the first place the remarkable growth of our cheese production, owing to the favor which our cheese finds in England, has every year taken away more and more of the raw material that was formerly made into butter. Then the creameries take a large quantity of the milk and make it into good butter. Thus there is a diminishing proportion of domestic dairy produced, and it seems a fact that the worst home butter makers are letting their milk go to the cheese factory and the creamery. Finally, the English demand this year is exceptionally good.

* * *

The grocery and general store trade in this province must keep in mind the Act passed in the last session of the Ontario Legislature to prevent the sale of tobacco to minors. The following is the wording of the Act:

1. Any person who either directly or indirectly sells or gives or furnishes to a minor, under eighteen years of age cigarettes, cigars or tobacco in any form, shall on summary conviction thereof before a justice of the peace be subject to a penalty of not less than \$10, or more than \$50, with or without costs of prosecution, or to imprisonment, with or without hard labor, for any term not exceeding 30 days, or to both fine with or without costs and imprisonment to the said amount and for the said term, in the discretion of the convicting magistrate. And in case of a fine, or a fine and costs being awarded, and of the same not being upon conviction forthwith paid, the justice may commit the offender to the common gaol, there to be imprisoned for any term not exceeding thirty days, unless the fine and costs are sooner paid.

2. This Act shall not apply to a sale to the minor for his parent or guardian under a written request or order of the parent or guardian.

3. A person who shall appear to the magistrate to be under 18 years of age, shall be presumed to be under that age unless it is shown by evidence that he is in fact over that age.

4. This Act shall go into effect on the 1st day of July, 1892.

Strathroy banks have refused to accept United States silver dollars except at a discount of 25 per cent.

MONTREAL SHORTS ON VALENCIAS.

Last week our Montreal correspondent referred to the fact that there were some importers in Montreal who were disappointed in not receiving supplies of dried Valencia raisins on the Escalona, the last direct steamer from Spain. Since then some more facts have come out which make matters interesting all round, and now there are Montreal importers who anxiously await news of purchases that they made in Spain. These purchases were made it is understood, on a pretty low basis, viz.: 12s., or a little over 4c. Montreal. Such a purchase was naturally considered a bargain, the present position of the dried fruit market considered, and several people in Montreal closed with the offers, the aggregate quantity of fruit involved being considerable. This was all very well as far as it went, but it is understood that some dealers here placed sales ahead for delivery previous to the holidays on the expectation of getting their fruit in time. Now they are guessing whether they will get it all, owing to certain circumstances which have arisen. These were the peculiar advices which some of the buyers had received from Spain. First, the fruit had been shipped; then again, it had not; but would be sent via New York; lastly, to mix up matters a little more, it was advised as coming via Liverpool. The effect of all this conflicting news, coupled with the position of the primary market in Spain, was to create the impression that the sellers had not been able to get the fruit at the prices they sold at, and that they simply will not send it. Spain is a long way off, and it is an expensive thing to force deliveries of this kind. It is different in the case of sellers in Montreal, however. It is no case of a "far cry to Loch Awe" in the latter connection, so that if the fruit does not come they will very likely be compelled to fill their sales. This being a possibility, the firm position of raisins here is interesting, as no seconds can be had under 5c. and better. Any sales made under that, therefore, if the supplies are not forthcoming, will mean a tidy loss to the seller.

The following circular has been sent by the Commissioner of Inland Revenue to all collectors of inland revenue: I beg to inform you that the department has for some weeks past been making an analysis of malt liquors produced by the licensed brewers throughout Canada, and that such analysis has clearly indicated that at several of such breweries sugar or other saccharine matter is being used contrary to the existing law, without being stated in the returns of the brewers. It is the intention of the department to continue this work and to take prompt measures with respect to such establishments as may be found in future to be offending in the way pointed out. In order that they may be made aware of the serious view taken by the department of the attempt to defraud the revenue, you are instructed to place in the hands of every licensed brewer (and each of his sureties) within your inland revenue division a copy of this circular, and to send to the department a list of the parties to whom such circular has been delivered.

TORONTO
RETAIL GROCERS' ASSOCIATION.

At the November meeting of the Toronto Retail Grocers' Association, held on Monday evening in Richmond Hall, the following members were present: President Booth (in the chair) Messrs. Gibson, Mills, Barron, White, Lindsay, Johnson, McEvoy, Doyle, Hambly, Sykes, Williamson, Saunders, Clark, McCleary, Thompson. It was expected that a larger attendance would have been ensured by the notice in the summons to this meeting, that apportionments to charitable bodies would probably be made from the special fund.

The minutes of last meeting were read and adopted.

EXECUTIVE'S REPORT.

The report of the Executive Committee was read. It recommended that \$200 of the special fund be divided equally among the following four charitable societies, \$50 to each, if the Association approved: St. George's Society, House of Providence, Irish Protestant Benevolent Society, St. Andrew's Society. The accounts referred to the Executive were ordered to be paid. It was recommended that no action be taken on Mr. Clark's motion with reference to a dinner, on account of the closeness of the At Home.

The report was received and afterwards discussed and adopted.

THE SPECIAL FUND.

Mr. Barron said that he had received the money in the special fund four years ago, and had asked again and again to have others associated with him in the custody of it. He had asked Mr. Gibson to act with him. It was well known to the Association that he wished to have his responsibility for the keeping of this money divided with others. He considered that, according to minutes of last meeting and the report in THE GROCER, doubt had been thrown upon the security of the money in his hands. The publication of such a report tended to him harm in the country, where he had several customers who might conclude from this part of the proceedings that his affairs were in a bad way. Since last meeting he had been notified by the Secretary to call a meeting of the trustees of this fund, but deeming the President the proper officer to do this he had not called the meeting. He meant to hand the money over to the Association, and had a check with him for the full amount, not drawn in favor of anybody, but left blank in that particular, that the Association might direct to whom it should be paid. The fund amounted to \$526.68 at the beginning of the year. Interest up to the 30th May was \$10.50. On 11th Oct. \$70 was added. Interest up to date was \$9.29. Total \$616.47. For this amount (\$616.47) Mr. Barrow handed his check to the President, with the remark that he now resigned both his trusteeship

of the special fund and his membership of the Association.

President Booth explained to Mr. Barron that the course taken with reference to the special fund last meeting was in accordance with the rules of the Association. Mr. Berwick had been Mr. Barron's former associate in the trusteeship of this fund, and when Mr. Berwick left he was succeeded by Mr. Gibson and Mr. Butcher. No lack of confidence in Mr. Barron was shown or implied, but life was uncertain with him as with others, and it was only a matter of good business to provide for such uncertainty, by seeing that Mr. Barron's associates assumed their share of the responsibility.

Mr. Gibson denied that he had been asked by Mr. Barron to act along with the latter. At the last meeting he had said nothing to cast the least doubt upon Mr. Barron's integrity or financial soundness, but on the contrary had rated them high. He had simply sought to get the trusteeship of the special fund put on a business footing.

Mr. Barron then left the meeting.

Mr. Williamson moved the acceptance of Mr. Barron's resignation as trustee. Mr. Johnson seconded, and the motion was carried.

Upon the motion of Mr. Gibson, seconded by Mr. Williamson, Mr. Mills was elected trustee of the special fund in the stead of Mr. Barron.

SURPRISE SOAP.

A letter was received from Wright & Copp in answer to the inquiry as to the retail price of Surprise Soap. In this it was stated that they fixed the price at 7c. or 4 bars for 25c., but that the majority of Toronto grocers want to sell at 6c. straight. In advertising, Wright & Copp always say 4 cakes for 25c. The letter expressed the utmost desire to co-operate with the Association to uphold the price.

The letter was received and filed.

THE DONATIONS.

Mr. Mills moved the adoption of that portion of the Executive Committee's report recommending the charitable disposition of \$200 of the special fund. The special fund was doing nothing for any one's benefit, and a part of it could not be put to better use than that suggested by the Executive. This winter would witness a large amount of distress within the charity of the societies to which the \$200 is proposed to be apportioned, and the Executive's idea of dividing and placing the money enabled it to reach all classes and denominations of the needy. Those who had so generously given to the Association in the past would see that the surplus was applied to good objects, and would not begrudge future help to get up an excursion or an at-home.

Mr. Williamson seconded the motion, and that clause of the Executive's report was carried.

It was at first proposed to appoint a committee to wait on the charitable institutions

benefited, but on Mr. White's objection that this would have the tendency to unfairly advertise the persons on such a committee, that idea was at once given up.

Mr. Gibson moved, seconded by Mr. Saunders, that Mr. Mills and the Secretary draft a letter to accompany the donation to each institution.—Carried.

THE DINNER.

The Executive Committee's report as to Mr. Clark's suggestion of a dinner was adopted.

TOBACCO TO MINORS.

The President called attention to cards which had been received last week from the License Inspector, warning traders of the Provincial law relating to the sale of tobacco to persons under 18 years of age.

It was generally agreed that if a youth represented himself to be 18, the trader would be legally justified in taking his word.

(We publish the whole Act in another column.)

Mr. Gibson said it was hard on the trader to have to refuse tobacco to the child of respectable parents, when it was a moral certainty that the tobacco was for the parents. If a bad boy wants tobacco he can easily find some man to get it for him. The law was therefore useless.

Mr. Mills said that it would be found that a certain class of people would take advantage of this law to challenge your account, if it happened to contain entries of tobacco bought through children.

Mr. White asked if the grocers were the legislators would they have deemed it better to keep children from using tobacco? And if so, would they have been able to devise any different means from this Act for doing so?

Mr. Clark said the moral considerations were not those to be dealt with by a trade association. He did not use tobacco himself, but did not approve of trade in tobacco being made so troublesome that you could not regard a boy as the messenger of his father.

Mr. Williamson had similar views.

WEEKLY PAYMENTS AND GARNISHEE LAW.

Mr. Clark referred to the action of the Hamilton Grocers' Association in declaring for weekly payment of wages to employees. This should be supported, and the Toronto Association should let the Provincial Secretary hear its views on the same subject. The Garnishee Act should also be considered in the same connection, and he would move, seconded by Mr. Sykes, that the Association signify to the Provincial Secretary that it is in favor of the Garnishee Act being so amended that \$5 be the limit instead of \$25.—Carried.

Mr. White would favor a law being passed making it impossible to collect debts. Then there might be a stop put to credit-giving.

Mr. Saunders, seconded by Mr. Gibson, moved that the Secretary write to the Pro-

vincial Secretary, making it known that the Association is strongly favorable to the passing of an Act to establish the paying of wages weekly to all employees.

Mr. Sykes asked what penalty was expected to attach to a violation of such a law. That ought to be thought of. Some men could not possibly observe such a law, as builders frequently had to raise money by liens to get the means to pay wages.

Mr. Williamson asked if weekly payments had been enforced by law, would the building interests of this city not have been in a sounder condition to-day. Instead of costly interest—consuming and empty buildings there would have been but the bare land in many cases, and the owners would have been the better of it.

THE AT HOME.

Mr. Clark moved, seconded by Mr. Saunders, that there be an at-home similar to those of former years.—Carried.

Mr. Gibson moved, seconded by Mr. Clark, that the following be a committee to take into consideration plans for an At Home: Messrs. Saunders, Williamson, White, Johnson, McEvoy, Mills, Clark, Westren, Doyle, Gibson, Sinclair, Manson, Booth, McCulloch.—Carried.

LONG HOURS.

The meeting appeared to be almost unanimous in its approval of closing early, and it was shown that the practice was growing that way more and more in several parts of the city.

Mr. White said the employer could slip out during the day for exercise or air, but his help could not, and that shorter hours should be kept. The Association should take the matter up and lend its influence to the extension of early closing.

Mr. Mills had closed at 8.30 since the 10th of October and had lost nothing. When a man adopts early closing he soon overcomes all jealousy of the trade others are getting in the late hours. The benefit he gets overbalances all the trifling loss he suffers. The use of individual members' influence rather than of formal declaration by the Association would do a great amount of good in bringing about reform.

Mr. Williamson considered that early closing grocers were apt to exaggerate the trade done after reasonable hours. Because some one went to a rival's store after 9 o'clock it was suspected he was enriching the trader, whereas he wanted perhaps but a loaf of bread. A man could make a living in the grocery trade by working 12 hours a day.

PUBLISHING NOTICE OF MEETINGS.

Mr. Clark thought it desirable that the meetings be freely attended, and suggested that the announcement of each meeting should be published in THE GROCER.

Mr. Williamson, seconded by Mr. White, moved that the executive committee take this proposal into consideration.

The meeting then adjourned.

A PRODUCE PROJECT.

Wm. Howard Barnes and Browne W. Webb, of London, Eng., and John H. Ginge, of Denmark, were in London, Ont., last week. Mr. Barnes is a son of Francis E. Barnes, head of the great produce establishment bearing his name, which has headquarters in London and branches on the continent. The purpose of these gentlemen is to establish, if circumstances are favorable, a branch of their business in Ontario. They appear to be favorably impressed with London. They have made inquiries about the London and Port Stanley Railroad, as railroad facilities mean a great deal to them wherever they locate. The industry which they propose establishing is that of pork-packing, and the handling of lard, butter, cheese and other dairy produce, for export to foreign markets. They desire to encourage hog-raising as a feeder for their business, which it is surmised from their statements will be of large proportions. If the branch is located in London it means the addition of a Danish colony of 100 families or more to London's population, as skilled foreign workmen will be imported from their European houses.

THE CANADIAN ALMANAC.

The Canadian Almanac for 1893 has just been issued. It is as faithful and authoritative a record as ever of the domestic history and current state of Canadian affairs. The people of Canada almost consider they have now a prescriptive right to the Almanac after being accustomed to its guidance for forty-five years. It is hard to say what would happen if the Copp, Clark Co. should discontinue its publication. Among the changes made in this edition of the worthy and reliable old Almanac are the following: By special permission of the Law Society, a list of barristers and solicitors in Ontario has been prepared and incorporated with the Almanac. In connection with this is a list of practising notaries in the Province of Quebec. The clergy list has been enlarged, and now includes all denominations in the Dominion. The astronomical information has been extended to Quebec and Winnipeg, and a tide table giving the times of high water at Quebec for 1893 has been prepared. The regular departments have been carefully revised and corrected to the latest possible date, and a list of the changes occurring since going to press is given on the last page of the book.

India's government has decided to accredit and give financial assistance to the India Tea Association at Calcutta in order to exhibit at the World's Fair. S. J. Tellery & Co., at Calcutta, will be aided also in the construction of a tea-room and for the suitable collection of Indian art ware and fabrics.

NEW FRUITS

We are doing our best to send goods forward without delay but regret that deliveries of goods sold to arrive have been delayed owing to the long passages of Atlantic steamers. These things we cannot prevent. Prices of all kinds of dried fruits must we think remain firm or advance. In a few days our stock will be full in every line including the finer grades of currants, figs and raisins. Orders for such for the holiday trade should be placed at once. We delivered our first lot new dates last Saturday.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS,

73 McNab St. North, Hamilton, Ont.

LIVE MERCHANTS

Not yet handling any of the following teas will study their interests by asking for samples of
RUSSIAN BLEND CONGOU, IMPERIAL BREAKFAST CONGOU,
and DALU KOLA CONGOU.

NOTE :- These are bulk, not package teas, and since their introduction, merchants have made better profits and largely increased their black tea trade.

W. H. Gillard & Co., Hamilton.

SOLE AGENTS FOR CANADA.

An immense business is being done in these teas.

ALEXANDER TURNER.

LLOYD T. MEWBURN.

ALEX. G. OSBORNE.

JAMES TURNER & CO., HAMILTON,

Something New.

ITALIAN EVAPORATED BLACK CHERRIES--This is large black Fruit, requiring little Sugar. A SURE SELLER.

FRESH LOCH FINE HERRINGS--Packed pound tins similar to Salmon, tasty and bound to be a quick seller.

IN STORE--Finest Layer Dates. California Fig Pudding. 7 Crown Figs, Whittall's packing.

"MONSOON" PURE INDIAN TEA. Always reliable, never changes. In cases of 60 1-lb. caddies, or 120 halves.

WE HAVE JUST RECEIVED NUMEROUS LINES OF INDIAN AND CEYLON TEAS,
IN CHESTS AND HALF CHESTS.

STANDARD BLENDED TEAS.

OUR BLENDING DEPARTMENT IS NOW OPEN, UNIFORMITY CAN BE RELIED ON. WE HAVE THE FIRST CHOICE OF THE MARKET AND THE BEST ESTATES AT OUR DISPOSAL, AND GUARANTEE EXCELLENT VALUE. WRITE FOR PARTICULARS.

STEEL, HAYTER & CO,

11 AND 13 FRONT ST. EAST.

Growers' and Importers, Toronto,

A PREVENTIVE OF DRY ROT IN DEBTS.

When a merchant has an account on his books that he cannot collect, he calls it a "bad debt." If he called it a "bad credit" the name would be just as good, and would be a constant reminder to him of his own responsibility for the existence of such accounts. A very large proportion of the worthless store accounts opened every year are as great a reproach to the creditors as they are to the debtors. If the latter are too dishonest or too indigent to pay, the former are open to censure for admitting customers to credit on an unknown basis. There should be no risk taken in the matter of credit-giving. The customer's character and standing should be known before he is allowed on a credit footing. Knowledge, not faith in human nature, is the groundwork to build up a credit business upon. The weakest point in the retail trade of this country is its credit system. A merchant may be an excellent salesman, a fine stock-keeper, a close buyer, a maintainer of prices, and may be all that is necessary for the doing of a successful business, but may lose a great deal through worthless book debts. Every other interest of his business is administered upon lines that are distinct and clearly defined. He keeps his books well because he has followed authorities in method, he buys well because he keeps himself posted upon the market, he sells at a profitable price because he has clearly before his mind the expenses of doing business, and so on in his practice in other matters. But in his credit giving he goes a little haphazard. He takes a man's worth for granted, and often misjudges. For the weakness on this side of his business management he can truly enough plead the want of a trustworthy guide. If he had some means of protecting himself from artful dead-beats he would as willingly bring such means

into the service of his business as he does the most approved methods of book-keeping.

Such a means is the Merchants' Retail Commercial Agency. This we believe to be a valuable auxiliary to the retail trade of Canada. There is a large amount of credit given from which no returns are expected. It is given in the extremity of competition, as prices are cut in the same exigency. Some customer who pays cash for four-fifths of his purchases asks for credit, and he gets it for fear he will transfer his trade to a rival. Yet it may be foreseen that he will never pay for anything he gets trusted for. This Agency is operated on a principle which specially aims at the suppression of this enforced credit-giving. It works by means of local organizations, such as was proposed in the Toronto Retail Grocers' Association, bringing the traders of each county into a branch agency, and forming a list of the class of persons in that district who are ineligible for credit. An edition of this list, revised by the addition of the latest accessions to the local deadbeat class, is issued every sixty days. Thus the local branch is provided with a complete deadbeat directory. Every member of the local body is under an obligation not to open an account with any delinquent debtor whose name is on this list, and any breach of that obligation is punishable by a fine of \$20. Thus the Agency puts an end to competitive credit-giving.

Heretofore THE GROCER has not assumed the responsibility of recommending agencies formed for the collection of accounts, as it doubted that money collected by some of these bodies would be as hard to recover from them as from the original debtors. But after carefully looking into the record and standing of the Merchants' Retail Commercial Agency, we have no hesitation in introducing it to the grocers, provision dealers and general merchants of the country as a thoroughly reliable and useful body. It differs from nearly all other organization of this sort in that its aim is to have the money paid direct to the creditor and not to the agency. It has a very largely ramifying connection in the United States, and shows numberless testimonials to the great service it has rendered. The Agency will collect accounts as well, but it proceeds upon the maxim that an ounce of prevention is worth a pound of cure. The head-quarters of the Agency in Canada are at its office at No. 27 in the Canadian Bank of Commerce building in this city. C. J. Tisdale is the superintendent of agencies in this country. Any inquiry sent to Mr. Tisdale at the above address will receive the promptest and fullest reply. The head office of the Company is 53 Dearborn St., Chicago, Ill. It has been in existence seven years, planting branches all over the United States within that time. Its Toronto office was opened on the 5th of last January. The solicitors of this Company are now forming organizations in various parts of the Dominion, and expect to have an organization in every county, thereby making one general system throughout America.

THE DOMINION TRAVELLERS' ASSOCIATION.

The Dominion Commercial Travellers Association held a very important gathering on Saturday evening in their rooms, St. James St., Montreal, preparatory to the annual meeting a few weeks hence. Fred Hughes, the president, occupied the chair, and H. W. Wadsworth acted as secretary. Before calling for the nomination of candidates to fill the offices for the coming year the president made a few remarks. The membership had increased 100 during the past year, and though the sum paid out for benefits had been the largest in the history of the Association they would have still a surplus of \$10,000. (Cheers). Names were then called for the presidency. Lawrence A. Wilson, of the firm of Lawrence A. Wilson & Co., wine merchants, Hospital street, was nominated by A. W. Morris, M.L.A.; J. T. Dwyer, John R. Wright, Wallace Stroud, Col. O. Patton, Ald. Rolland and others; while George L. Cains, of the wholesale dry goods firm of S. Greenshields, Son & Co., Victoria square, was proposed by George Sumner, Fred Hughes, R. C. Simpson, Fred Birks, Gustave Piche, James Croil and others. George Forbes, insurance agent, and Joseph H. Morin, of the firm of R. C. Jamieson & Co., were nominated for the vice-presidency. Fred Burks, was re-elected treasurer by acclamation amid hearty cheers. The board of management also embraces five directors, and there were 14 names put in nomination, as follows: William Brewster, J. T. Dwyer, M. E. Davis, F. X. de Grandpre, James Cranston, E. D. Marseau, W. D. McLaren, E. H. Copland, E. W. Farwell, W. Gosling, Frank Gormley, D. Watson, Max Murdoch and J. Armstrong. It was decided to hold the annual meeting on Saturday evening, December 10, the balloting for office-bearers to close the day previous at 5 o'clock p.m. Fred Brewster and C. P. O'Connor were appointed to see that the ballots were all mailed to the members in time to get a full and fair vote. Some 1,500 or more votes will have to be counted, and the president told the scrutineers that he hoped there would be no rumors on the street previous to the annual meeting as to who the successful candidates might be, for he regretted to say that such was the case last year. A lively discussion followed as to whether the association should have a ball or a dinner. Messrs. Cains and Wilson, the rival candidates for the presidency, were in favor of a ball, while Messrs. Galbraith and Cote championed the dinner, the former remarking that in the old days the speech of the president of the Dominion Commercial Travellers' Association upon such an occasion was looked forward to with almost the same interest as the budget of Canada's Finance Minister, and every one remembered that the speech of the late Hon. Thomas White at the annual dinners was read with interest from one end of Canada to the other. This settled the matter, and it was decided to leave the time and place to a committee. During the meeting Mr. Hughes announced that the portrait of the late Andrew Robertson, their first president, had been presented to the association, and the same was formally received in a neat speech by the Nestor of the D.C.T.A., George Forbes.

ROYAL

Crown Soap

ROYAL SOAP CO.,

WINNIPEG, MAN.

J. F. EBY.

HUGH BLAIN.

SYNONYMOUS

*With good quality is the name of BATGER & Co.
(London, Eng.)*

LOOK AT THESE :==

NONPAREIL TABLE JELLIES, all Flavors.
½ Pts., Pts. and Quarts

UNIVERSITY MARMALADE, 1 lb, glass jars
Unquestionably The Finest on the market.

JAMS AND JELLIES, all kinds:— deliciously packed

CANDIED PEELS, Lemon, Orange, Citron
unequalled in quality

EBY, BLAIN & CO., (Agents)

Wholesale Grocers. TORONTO, ONT.

You can lose more than we do
by not subscribing for this paper.

CHRISTMAS WINDOW DRESSING A HOLIDAY PREMIUM OFFER.

For \$2.25 I will mail post-paid The "300 Ways,"
a book of 250 pages and 150 illustrations, devoted
to trimming windows and adapted to all lines of
business. Price, \$1.50.

HARMAN'S CHRISTMAS PAMPHLET. Devoted
to displays for that special occasion.
Price, 75 cents, and the new improved window
dressing Hammer. Price, 50 cents.

(Each mailed separate if desired.)

Purchasers of the entire outfit receive FREE
my pamphlet of Catchy Ideas.

HARRY HARMAN, Window-Dressing Supplies,
Room 1204, The Temple, Chicago, Ill.

Grocers!

Tell your customers who make fine butter
to write us for sample and prices of our
parchment paper for wrapping butter, also
Carver's Butter mould and other dairy appli-
ances. It will pay you to either handle these
goods yourself or have your customers write
us and get these goods. Also

**"ALEXANDRA"
CREAM SEPARATORS.**

BEST IN THE WORLD. ADDRESS

JOHN S. PEARCE & CO., London, Ontario.
CORRESPONDENCE INVITED.

THE CANADA MEAT PACKING CO.,

**MONTREAL,
BEEF AND PORK PACKERS,**

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured
extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

CHAS. SOUTHWELL & CO., LONDON,
ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN **CLEAR JELLY MARMALADES**

"Scotch Home Made,"

"Perfection."

"Lemon Jelly Marmalade,"

"Lime Fruit Marmalade,"

Made from

Seville Oranges,

Flessina Lemons,

West India Limes.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior
Packet Concentrated Jellies, etc., etc. All goods having
their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION.

WORKS: DOCKHEAD, LONDON, ENGLAND.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The creameries are closing down for the season.

Seaforth's two cooperages turned out over 40,000 apple barrels this season.

Robert W. Elliott's store in Essex was entered by burglars the other morning and \$150 worth of goods taken.

The new building of the Winnipeg board of trade and grain exchange was formally dedicated on Saturday afternoon.

David Bee has started in the premises formerly occupied by R. Wellington, on the corner of Gerrard and Ontario streets, city.

C. W. Browne, who started in C. Noble's store, on the corner of St. Mary and Yonge streets, Toronto, has succumbed to the quiet times.

The Keelersville (Ont.) cheese factory was burned to the ground on the 9th inst. Most of the cheese, some 80 or 90 boxes, was saved.

Including the barrels and packing it is estimated that the apple crop along the Georgian Bay will leave between \$300,000 and \$400,000 in the district.

W. R. Kindree has started business in Mitchell & Co.'s old stand, at the corner of Ontario and Wellesley streets, city. He used to be with James Lumbers.

T. J. Foster of Foster & Co., Richard's Landing, Algoma, called on THE GROCER this week. He was in the city buying goods before the winter months are upon us and navigation is closed.

W. G. Nixey, who is stated to be the largest manufacturer of black lead in the world, has been appointed by Special Royal Warrant black lead manufacturer to Her Majesty. The firm's address is Soho-square, London, W.

At Shelby, Missouri, on the 30th ult., Arthur W. Mayell, of the firm of I. M. Mayell & Co., spice manufacturers, London, Ont., was married to Miss E. Peters, an estimable and talented young lady of the above named city.

Martin F. Eagar, importers' and manufacturers' agent was in the city the latter part of last week and Monday of this week. His place of business is at Halifax, N. S., where he has a good connection among the trade of the Lower Provinces for the several good agencies he has.

John Duck, Lindsay, Ont., has removed his stock of groceries, to which large additions have been made, from his former place of business to his own premises two doors east. His new store gives ample room for the requirements of his business.

The Patrons of Industry of Malden visited Lewis Wigle's store, Leamington, and laid in their winter's supply of goods to the amount of \$300. They were given one and one-third fare on the railroads and secured dinner at the hotels for 15 cents. The

Patrons have been buying their coal oil by the car load and as a result oil is sold at Harrow for 13 cents and at Amherstburg for 15 cents.

On Friday afternoon the United States special agent seized at the Eastern railroad depot in Boston a consignment of six barrels and 2 cases of eggs, shipped by R. J. Melanson, a general merchant at St. Mary's, N.B. In the barrels and boxes were found 300 pairs of men's knit socks, which had not been entered with the eggs.

Guelph's merchants and others interested seem to be somewhat jealous of the proposed electric railway between Hamilton and Guelph. They have an idea that it will divert the trade which naturally comes to Guelph now to Hamilton, and that such a railway would be an injury to the city unless it was extended northwards. The matter will be considered before the board of trade.

Edward Valpy, the Canadian and United States representative of Huntly & Palmers, the famous biscuit manufacturers, of Reading, England, favored THE GROCER with a call this week. This is his first visit to Canada. He reports business good along the line. We look forward with pleasure to Mr. Valpy's promised call when again in Toronto.

Ten thousand copies of a handsome new art souvenir of Hamilton will be issued in December. The volume is bound in white and gold, is illustrated with photogravures on plate paper, and each copy is valued at \$2.50. Secretary Smith, of the Board of Trade, is arranging with the leading manufacturing firms and wholesale houses to take portions of the edition for distribution among their customers.

The British Columbia correspondent of the Winnipeg Commercial says: Cured meats are declining in that province, there being the usual rush of goods from the east. The market is likely to be glutted until spring opens again. Fresh meats have shown as yet no signs of weakening, owing to threatened competition in the butcher trade. Eggs are advancing rapidly and butter is much firmer, although the price of creamery has not advanced.

At a dinner given to the Oxford Dairymen's Association at Woodstock, last week Thos. Ballantyne said—Canadian bacon was only second in demand in England to Irish and Danish bacon. He was agreeably surprised to find two Canadian brands so well known in the Old Country. It was a healthy sign. The hog industry was only in its infancy in Canada. It was a trade capable of great development, and he believed that it would pay to feed frozen wheat.

In the Montreal Board of Trade's new building, the whole of the ground floor has been let, with the exception of one of the small offices in the front. The Grand Trunk Railway company has taken the eastern wing; the Canadian Pacific half of the western wing, together with the office on the right of the main entrance, and the Lake of the Woods Mining company the other half of the western wing, all at full rentals. Several offices in the other parts of the building have also been rented.

The British barque Glengarry, 802 tons, Capt. Davidson, has left with a cargo of canned salmon from the Fraser River. She is under charter to Bell-Irving & Patterson, the agents of the Anglo-British Columbia Packing Company, Limited, and her destination is Liverpool, Eng. Her cargo consists of 37,352 cases and is made up as follows: 33,137 cases of tall cans, 2,808 cases of flats,

and 1,407 of half-tall cans. Robt. Ward & Co., Ltd., of Victoria, have shipped 3,900 cases by this vessel. The cargo is valued at \$186,760. The Glengarry is the second of the season's British Columbia salmon fleet.

W. Boulter, of the Bay of Quinte Canning Factory, was in the city this week. He says this season's trade has been very satisfactory, 14 cars having been shipped from his canneries to Victoria, B. C. alone. The rest of pack, he says, is about all disposed of. Three weeks ago he was thrown out of his carriage and severely cut on the head. Mr. Boulter says he has already received wonderful results from our fall number, and that it was a credit to us.

Graham's evaporating concern at Belleville, Ont., is said to be the largest in the Dominion. It employs 85 men, 100 women and 15 boys, and the product is shipped to France, to Germany and all parts of this continent. Over 1,000 bushels of apples are used daily. Mr. Graham paid out for apples and labor during the month of September, \$19,867.21; in October, \$22,236.84; thus far in November, \$3,930.80. He has also expended on buildings this year \$6,000, and proposes building a vinegar warehouse, the estimated cost of which is \$2,000.

In conversation with Mr. Beaumont, president of the company which manufactures Tuxedo Jelly, he said "We never used more raw material than we are doing at present, and find our trade increasing each year. Table jelly, such as we prepare only from the best stock that can be bought for money, and flavored with essential oils of the highest price and quality, has brought our production to the front. The trade appreciate a good article that is clean to handle and affords a good profit. Your Canadian grocers are handling a good deal of our jelly. Wright & Copp are the Dominion agents, and trade is increasing up your way steadily." Mr. Beaumont is an agreeable man to talk to, and the success his company's business is due largely to his untiring efforts in talking up their manufacture.

The Commissioner of the Customs department has acknowledged receipt of the Montreal Board of Trade's letter of the 31st ult. asking to be advised in reference to the petition sent by the merchants and manufacturers of Montreal, praying for greater uniformity in the interpretation of the customs tariff, etc. The letter stated that in the absence of the Minister of Customs, who appeared to have had the matter personally under consideration, the writer was unable to reply to the question, but upon the return of the minister the communication would be placed before him.



"CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada
TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

NEW FRUITS:-

We have a large stock of MALAGA FRUITS,

Eleme and Natural Figs,
Hallowee Dates,
Sultana Raisins,

Valencia Shelled Almonds,
Provincial, Patras and Vostizza Currants,
Selected Layer Valencias, &c., &c.

It will pay you to get our quotations on the above before placing your order.

H. P. ECKARDT & Co.,

WHOLESALE GROCERS, TORONTO.

**FOOD
FOR
INVALIDS.**



STERILIZED.

Doctors recommend it for the sick as it is

**Easily
Digested.
A PERFECT FOOD.**

DELAFIELD, McGOVERN & CO.,

91 Hudson St., Sole Agents.
NEW YORK.

33 RIVER STREET,
CHICAGO.

215 CALIFORNIA ST.,
SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO.,

Hamilton, Ont.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

We offer to the trade ex S. S. "Escalona."

BEVAN'S Extra Loose Muscatels, BEVAN'S Connoisseurs Clusters,
BEVAN'S Imperial London Layers, BEVAN'S Fine Dehesa Clusters,
BEVIN'S Imperial Cabinets, BEVAN'S Finest Dehesa Clusters,
BEVAN'S Extra Dessert Clusters.

FINE PROVINCIAL CURRANTS, in barrels and half barrels,
do FILIATRA do in barrels and half barrels,
FINEST VOSTIZZA CURRANTS, in half cases.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

WHOLESALE GROCERS,

MONTREAL, P.Q.

WE OFFER THIS WEEK

McLAREN'S IMPERIAL CHEESE, 1/2 LBS.
" " " 1 LB.
" " " 3 LBS.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



**DID
IT
EVER**

Strike you that you can
save money by buying
direct from us.

We can give you the
best goods at lowest
prices. Send for a
sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

DRY GOODS.

The past week's trade has been eminently satisfactory to the wholesalers. There has been an increased demand for all lines and classes of goods. Quite a number of buyers have run into the city, and odds and ends have been picked up very rapidly, but of course at shaved prices. This pushing of broken lots and remnants is due to preparation for stock-taking. Stocks of all kinds are getting low; and every head of a department is desirous that the stock shall be as low as possible by December first. That is the day when the business of the year will be summed up and profit or loss reported.

With retailers, trade has been slightly improved, but clear cold weather is much needed. Nevertheless the demand is fairly good, but rural dealers complain of the scarcity of cash.

Spring orders are quite satisfactory and no one is complaining.

A strong demand is being experienced for men's and boys' heavy gloves of all kinds, and most of the houses have been compelled to re-order during the past week.

The carpet trade has shown extra activity this week. The demand seems to be for better class goods. This tendency is also borne out by the aspect of the spring orders. Consumers are getting tired of cheap trash.

Fancy dry goods of all kinds are selling extra well. It is not all the houses that make a specialty of this class of business, and this makes it much more profitable for the few who do engage in it. It is a somewhat risky trade, but a profitable one; and which requires attention only at a slack season. This latter remark will apply to both retailer and wholesaler, as both may push fancy lines with considerable profit, just at this season of the year. The lines of fancy goods shown are really excellent in many cases; that is, the goods are both artistically fancy and eminently useful.

NOTES.

Alexander & Anderson report having a capital season in dress goods, and are now closing out some specially cheap lines to end up the season. They have just received navy estimanes and diagonal serges. These are repeats of these goods rendered necessary by the great demand for them; they have now in stock a full range of these goods at the different prices. In mantlings they have also received repeat orders, and have now in stock all the leading lines, such as beavers, cheviots, serges, diagonals, astrachans and sealettes.

Gordon, Mackay & Co. are making a specialty of several lines of fancy handkerchiefs, suitable for the holiday trade. Japanese handkerchiefs are shown in huge variety, while all other classes of fancies are in abundance.

Two special ranges of Turkey chintzes have just been opened up by Gordon, Mackay & Co. These are scarce goods, and they claim to be selling them at low prices.

Wyld, Grasett & Darling are showing two special lines of blankets and are creating quite a movement for them. One is a special line of all-wool, and the other a special line of union, in all weights. In some lines of Campbellford flannels they are offering special inducements to buyers. Their stock is full and well assorted by recent repeats.

Foreign rattan goods are just being

opened up by John Macdonald & Co.; the shipments contain such goods as letter baskets, work baskets, scrap baskets, lunch baskets, and music racks. These are really beautiful goods. A large shipment of several cases of silk handkerchiefs is to hand, and placed orders will now be filled. Repeat orders for men's heavy wool half-hose have just been received. Vases in great variety and in different kinds of ware are shown. Their stock of lined kid gloves has just been replenished by new shipments.

LONDON

RETAIL GROCERS' ASSOCIATION.

The London Retail Grocers' Association held their regular monthly meeting in Sherwood Hall on November 9. The president, W. H. Ferguson, occupied the chair. The attendance of members was not up to the usual number, the evening being wet and it also being the evening before thanksgiving day. There were, however, some very good discussions on questions of interest to the trade, principally in connection with the local trade. The report of the committee on forming a collecting agency was by motion laid over until next meeting, as it was thought desirable that a larger representation of the members should be present when this question was discussed.

Two applications for membership in the association were received and the applicants admitted as members.

The meeting adjourned at 9:45 p.m.

The next regular meeting will be held on December 14th. Communications from other associations will receive due attention. This Association think that a closer relationship of the different associations of Ontario would be beneficial to the trade generally.

MONTREAL TRADE NOTES.

Hugh McLennan, grain exporter, left for England last week.

Good breakfast bacon is not plentiful here, but the C. M. P. brand is on the market for all buyers.

A round lot of 1,700 boxes of ordinary Japan tea has been turned over here at 17 to 20c.

Lightboud, Ralston & Co. are offering special lines of currants, figs, raisins and shelled almonds; also some standard brands of canned salmon. The market on the latter is pointing higher.

Thursday evening of last week the grocery store of Mr. Jubinville, on Dorchester street, was entered by burglars, and goods and liquors to the value of \$500 was stolen. This is the second time the store has been robbed.

Alderman James McBride has bought out the interest of Jas. W. Tester, of the wholesale confectionery firm of Jas. W. Tester & Co., and will carry on the business under the same name with Mr. Montgomery, Mr. Tester's old partner.

A very quiet but interesting event took place on Wednesday, the 26th ult., at the residence of John Braden, Bobcaygeon, being the marriage of his eldest daughter, Minnie, to Alex. Fisher, grocer, Lindsay, Ont. The ceremony was performed by Rev. Wm. Anderson, M.A.

NEW MALAGA FRUITS.

London Layers,
Loose Muscatels,
Connoisseur Clusters,
Extra Dessert do
Malaga Figs, 25 lb boxes,

Tarragona S. S. Almonds,
Bags, Natural Figs,
Black Basket Raisins,
Blue do do
Malaga Figs, Mats.

DAVIDSON & HAY,

36 YONGE ST.

TORONTO.

EPPS'S COCOA

$\frac{1}{4}$ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S Famous Boneless Codfish

NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs.,
20-lbs., and 40-lbs., containing 1 and 2 lb.
Bricks, also

MUNN'S Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.
Delightful thick Codfish Steak.

Orders can be filled at short notice after this.
Stewart, Munn & Co.,
MONTREAL.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.

An excellent food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all pur-
poses. Sold by Grocers, Outfitters and others.

MANUFACTURED BY

FORREST CANNING CO'Y,
HALIFAX, N.S.

STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.



The Housekeeper's Delight !

The Baby's Friend !

No more trouble about perfect milk or cream in any season or place, on land or sea !

Highland Brand Evaporated Cream

Yields an excellent quality of milk if mixed with 3 times its volume of water. (hot or cold), or cream if mixed with 2 times its volume of water.

DELICIOUS, WHOLESOME AND CONVENIENT.

FOR SALE BY ALL WHOLESALE GROCERS. PREPARED BY

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.
Toronto

L. H. DOBBIN, Montreal,
Quebec Agents.



TORONTO MARKETS.

TORONTO, Nov. 17, 1892.
GROCERIES.

The scarcest thing in the Toronto grocery market is news. Old news is rather a paradoxical term but it describes the kind that is most in supply for this report. The trade is still satisfactory, though carried on with no demonstrativeness. Tendencies are favorable to holders. Of course last fall or any part of last year is a bad time to make a standard of comparison, as not for many years had trade been so depressed as in 1891. This fall's trade is far ahead of last fall's in all respects. The volume is larger, prices, except on sugar, and canned goods, are better, payments are better. Prices are on the upward turn or steady in all lines. The feeling in the trade is hopeful. Probably if there were frosty weather in the place of that we are having, the amount of business done would be much greater, but that would not make a material difference in the aggregate between now and Christmas. There is some dissatisfaction expressed as to the trade in certain lines, from which the cutting mischief has not yet been expelled. Sugar yields no profit, Valencia raisins, though advancing in the primary market and at all distributive points, are being sold at low prices. Somebody who has bought a certain line before an advance wants to "give it" to somebody who has bought after the advance. There is not much of this, but enough to mingle a little alloy with the general cheerfulness.

COFFEES.

The coffee market has not lost any of its firmness, but appears rather stronger than it was last week, and quite as strong as it was the week before. In New York the control of the speculators is reported to be assured for the time being. Rios are not over plentiful on spot, buying by importers not being free, while the market is in so favorable a position to exporters. The finer grades are quite scarce here. The range of quotation continues to be 19½ to 21c.

DRIED FRUIT.

There are no skeptics as to the position of Valencia raisins. All agree that the position of this fruit is decidedly strong, and time seems to confirm its strength. Notwithstanding that every body admits the intrinsic firmness of the market for Valencias, there are not wanting low quotations. Some houses are selling at 5c. and might even do a shade better for a likely customer on a round lot. The range generally quoted, however, is 5½ to 6¼c. for off-stalk. The second shipment of Malaga fruit is just to hand, but prices have not been made up by the receivers. It is known that the prices will be much lower than those quoted for the early shipments. Sultana raisins are steady at from 7½c. Currants are not in especial demand but are firmly held at from 5½c. in barrels. Eleme figs are 11c. Malaga figs in mats and bags are quoted at 4¼ to 5c. Prunes are reported firm in Bosnia. Soft shelled almonds are in and quoting at 16 to 17c. The trade in dried fruit needs sharp

frosty weather. Though Christmas is still five weeks in the future, its approach is beginning to be felt in the demand for this class of groceries.

RICE, SPICES, ETC.

The demand for rice is not notable. Prices have no apparent tendency to take a move either way. Common continues steady at 3½ to 4c.

In spices there has been a general hardening in the London market, but in cloves and pepper its effect is most perceptible. Pepper is quoted at from 11 to 14c., according to quantity, and cloves at 11 to 14c. Tapioca is 3s. a hundredweight higher in London than it was in August.

SUGAR.

The sales of sugar continue limited, but there is no sign that prices will be lower. Granulated at 4½ to 4¾c. is not a paying line to the wholesalers, unless they can buy to better advantage than they have been doing for some time. It is said that the refiners hold firmly to the prices that ruled a fortnight ago. The sugar market in England has weakened in consequence of a feeling that the beet crop would be better than it promised. In New York trade goes on with no variation from the course it pursued last week. The boat that left Montreal on Wednesday is probably the last of the season, so that any further shipments of sugar will have to pay the new freight rate adopted by the railways on Monday. This in car lots is 15c. per cwt. from Montreal, with 1c. per cwt. for cartage, which is equal to the old rate of 16c. per cwt. An active business has been done between the wholesalers and the refineries, the former aiming to get in supplies before this advance in freight.

SYRUPS AND MOLASSES.

Syrups are almost unobtainable at the refineries. There is a moderately good retailers' demand. The price continues low for dark grades, of which the supply in jobbers' hands is for the most part limited to imported stock. Brights are quoted at from 2½c. up, darks from a basis of 1¼c.

Molasses calls for rather more attention in wholesale circles as the holiday season approaches. The strike at New Orleans is causing a firmness in the primary market for New Orleans makes, but here quotations continue at from 26c. upwards. West Indies molasses in barrels is steady at 35c. upwards.

TEAS.

A lull in the tea trade is reported. The demand continues good, but it is not so good as it was. Prices take no backward turn, however. The condition of the supply here is favorable to sellers. Some important deals between wholesalers are reported. Mail advices from London, England, of 5th inst., report the tea market strong. Low Ceylons continue high and scarce, other descriptions very firm, with the exception of medium grade Assams, which may be quoted somewhat easier. Javas are now showing good value.

J. Lewenz & Hauser Bros., London, under date the 28th Oct., say, "At auction all the interest centred in Indian and Ceylon teas, of which the finer grades were hardly so well supported as before, while common teas obtained almost extreme rates. These latter mark an advance, since the period of depression in August, of 2½d. in the case of common Indian Pekoe Souchong and more still in the case of corresponding grades of Ceylon." The same firms letter of the 4th inst. confirms the report of increas-

ing strength on low grade Indian and Ceylon teas.

McMeekin & Co.'s notes on Indian and Ceylon teas for October, are as follows:

Indian.—The offerings were 178,900 packages, against 167,000 packages in the same month of 1891. During the first week the public auctions were the heaviest on record, but the trade absorbed the large quantities readily, and each week's sales during the month showed some advance in price on the preceding one. The advance, especially upon all the lower grades, was very marked, and the lowest prices quoted for whole leaf teas were at the close of the month 2d. to 3d. over the level current in May of this year. The quality generally was of a useful character.

(Continued on page 16.)

CANNED GOODS.

TORONTO.

The canned goods trade remains in statu quo. Nobody has the courage to load up freely at present prices, though nobody ever had the chance before to buy at equally low prices at this time of year. Buyers look for more than a weak market; they anticipate a general demoralization, and want to be in a position to benefit by the spoliation of the packers. The packers look farther than the jobbers for customers, and it is believed that wherever they can place a lot with retailers they do not miss the opportunity. Thus neither side is working for the interests of the other. The price is steady at 85c. to \$1 for staple vegetables. In fruits there is no change. Salmon is firm at from \$1.45 upwards. The market is almost bare of ½ sardines. A supply is on the way.

NEW FIGS

14 oz.
10 lb.
16 lb.
7 Crown.
Natural 28's

NEW DATES.

Almeria Grapes.

Lemons Malaga.
Messina.

Oranges. Jamaica.
Florida.

CLEMES BROS.

Phone 1766.

TORONTO, ONT.



DANIEL G. TRENCH & Co.,
CHICAGO, ILL.

CANNING FACTORY OUTFITTERS.

GENERAL AGENTS FOR

SPRAGUE MFG. CO., FARNHAM, N. Y.

CANNING MACHINERY OF ALL KINDS.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP

Always Reliable!

The "Kent" brand of Canned Goods.

No Swells,

No Defaced Cans,

No loss to Retailers.

That is worth something. It will pay you
to buy and push these goods. Your cus-
tomers will appreciate your efforts to give
them a first-class article.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "BOULTER"
across the face of each label in a distinctive
color. Look out for the word "BOULTER"
if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

VERY LOW PRICES
THIS WEEK ON

MOLASSES.

Write for figures to
S.P.

Leonard H. Dobbin, Montreal.

It always pays to BUY THE BEST

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton.

RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the
largest Maple product territory in the world. We offer to the trade,
all Maple products of the finest quality, in quantities and packages
suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Please try them.
His boys eat them.
Prepared by the
Kingsville
Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy
Brand
Tomatoes



BUYERS!

OUR interests are identi-
cal. It has paid us to pack
a superior quality of Canned
Goods. It will pay you to
sell them. Our sales for
1892 have doubled 1891.

You may double yours by securing now, while the
price is right and stock fresh and complete, a full
assortment of our leading lines.

All of which is guaranteed strictly A1.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES : Delhi, Ont., and Niagara on the Lake.

MARKETS—Continued

ter, and the proportion of undesirable teas small. The average of public sale prices for the month was about 11¼d. per lb., against 9½d. per lb. for the corresponding month last year. The imports were 16,146,000 lbs. and the deliveries 10,096,000 lbs., leaving in stock on 31st Oct. 33,393,000 lbs. So far, the advance in prices appears to have had little effect upon the deliveries for home consumption, which, although lower for the month than they were in October, 1891, show a considerable increase over the five months from 1st June. In regard to the crop of 1892 there is now scarcely any ground for expecting that the amount to be shipped to the United Kingdom will equal the quantity for 1891.

Ceylon.—The offerings were 49,000 packages, against 61,000 packages in the same month of 1891. The market throughout was very animated, and the quality generally desirable. The tendency of prices was steadily upwards from the beginning to the close of the month, and a very marked advance was established upon all the lower grades. The average of public sale prices for the month was about 10¾d. per lb. against 9¾d. per lb. for the corresponding month last year. The imports were 3,482,000 lbs., and the deliveries 6,183,000 lbs., leaving in stock on 31st October, 13,777,000 lbs. At the present rate of consumption only two months' supply is on hand, and the shipments from Colombo during October are reported to have been only 4,200,000 lbs.

Of Java tea about 5,000 packages were sold by public auction during the month, which, in sympathy with Indian and Ceylon teas, went with good spirit and improved rates. For China teas there was more demand, and now practically nothing under 6d. per lb. can be obtained from first hands. The exports from China are up to date about 6,000,000 lbs. behind those at same date last year.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

A lot of 50 bags of pepper was turned over on the street the other day at 2c. advance without taking the goods off the side walk.

Our Prices Current show an advance in Walter Baker & Co.'s various brands of grocers' and confectioners' chocolates.

P. C. Larkin & Co. sold a lot of 90 chests of low grade Ceylon tea to another wholesale house at a price 2c. advance on cost, and yet 3c. under present London prices for the same grades.

Mediterranean fruit is now quoted as follows: Loose Muscatels, \$2.25 to \$2.40; London layers, \$3 to \$3.25; black baskets, \$4.25 to \$4.50; do. ¼ boxes, \$1.30 to \$1.40; blue baskets, \$4.75 to \$5; ¼ boxes, \$1.50 to \$1.60; white Malaga figs, 6½ to 7c. in 25-lb.

SURPRISE SOAP

The St. Croix Soap Mfg Co.,

Branches:

St. Stephen, N.B.,

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington st. east.

WINNIPEG: E. W. Ashley.

boxes; natural do. in bags, 5c.; mats do., 5c.

Perkins, Ince & Co. have a shipment of new Grenoble walnuts on the way. They will be in stock by Saturday.

Caverhill, Rose, Hughes & Co., Montreal, are again to the front with Atmore & Son's mince meat and plum pudding. They have a stock of these goods at Montreal.

James Turner & Co., Hamilton, have placed with Wright & Copp, agents, a large order for Batty & Co.'s (London, Eng.) pickles and sauce. They will be here in time for the Christmas trade.

The New York Commercial Bulletin says that later cable advices from Aden tend to confirm the previous intimations of a strengthening position on Mocha coffee, and prices appear to be advancing.

Davidson & Hay have received a shipment of new soft-shelled almonds, and are offering Malaga figs in mats and bags. Their stock of Malaga raisins has also been recruited by supplies ex the Escalona.

The rapidity with which the St. Lawrence Co's starches are growing in favor in this market is very gratifying to the manufacturers. There are but few of the better class of retail stores in this province that do not handle these goods, and with much satisfaction to their trade.

The offer of Stanway & Bayley of 4¼c. f. o. b. for dried apples, holds for one week from the date in their advertisement, which appears on another page. Within that time this price may be taken for granted by the shipper, who upon the strength of it may forward lots not exceeding ten barrels without advice. For larger quantities the firm must be communicated with before shipping. This

way of putting dried apples on the market enables the retailer to realize without waiting till he has accumulated a big stock.

Lucas, Steele & Bristol, of Hamilton, have determined to offer the best brands of currants and Valencia raisins obtainable, being of the opinion that such goods, while they require little cleaning for the holiday trade, prove the most satisfactory in the long run. Barff's and Demschis currants, Arquimbau and Beva Valencias are among the superior brands they have to offer. Whittall's figs have been their stand-by for years, and always prove satisfactory. This firm have on hand a full supply of every seasonable fruit. Ask them for quotations.

BUTTER AND CHEESE.

The conditions of the week are those of the season, which are remarkably constant. The supply of butter fails to overtake the demand. Dairy tub of prime quality is 19 to 20c., but grades counted good are scaled down to as low as 17c. Store packed butter stands at about 16c. for the bulk of the offerings. Some, for bakers' purposes, quotes as low as 12c. Creamery tub does not figure to any great extent in the supply. It quotes at 22 to 24c.

Cheese is firm at 11c. The English market is strong.

COUNTRY PRODUCE.

BEANS.—A moderate jobbing business is reported at \$1.20 to \$1.25.

DRIED APPLES.—Buyers are offering 4¼c. in moderate sized lots. Re-selling is done at prices ranging from 4½ to 5c.

EVAPORATED APPLES.—The price offered is 6 to 6¼c. outside for December shipment. There is a good supply for current trade and offerings are reported liberal for delivery

TORONTO, Nov. 18, '92.

WE—PAYING—ARE

4¹/₄C.

FOR
BRIGHT--DRY--SOUND
NEW CROP
DRIED APPLES.

WE **BUYING** ARE

NEW

- DRIED APPLES -

ADDRESS

STANWAY & BAYLEY,

42 FRONT ST., EAST, TORONTO.

--TERMS--

PRICE—Good for one week from date, for not exceeding 10 Barrels from any one shipper. Larger lots subject to confirmation before shipment.

SIGHT DRAFT—Or local pay-orders honoured, 10 days after shipment made. All others can be made without advice, but subject terms stated.

QUALITY—Bright, dry, and sound new-crop stock.

**John Jamieson & Co's
LOCHFYE
HERRINGS**

56-60 E. Howard Street, GLASGOW.
Agent, W. S. KENNEDY,
463 St. Paul St., MONTREAL.

**DRESSED
POULTRY**

We are now booking orders for shipment on or about December the fourth next, to points in British Columbia, delivery in time for Xmas trade. Poultry will be thoroughly frozen and packed in either close or open cases, weighing two hundred pounds each. We offer special prices on large lots.

**PARSONS PRODUCE CO.,
WINNIPEG, - - MANITOBA.**

**W. F. BUCHANAN,
BROKER, COMMISSION MERCHANT**

AND
**GENERAL PURCHASING AGENT,
WINNIPEG.**

REPRESENTING:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City Mo.
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
BUCHANAN & CO., Saltcoats, N. W. T.
HIRAM WALKER & SONS, Ltd., Walkerville, Ont.
THOS. DEWAR & SONS, Tullmyre Distillery, Perth, N. B.
PERINET ET FILS, Reims.

Warehouses on C. P. R. Track.
EXCISE CUSTOMS AND FREE,
AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote.

Blend No. 1 at 85c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

**REINHARDT & CO.,
SALVADOR LAGER
IS THE VERY BEST.
TORONTO.**

LAURENCE GIBB

Provision Merchant,
83 COLBORNE STREET, - TORONTO
All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc.
PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

Meglaughlin, Marshall & Co.,
Wholesale Provision Merchants,
3 and 4 Corn Exchange,
**Manchester,
England.**
Also at
Liverpool and Glasgow.

Are prepared to receive Consignments of Eggs,
Bacon, Hams, etc. Having been established more
than 40 years, they are in connection with all the
best buyers in the North of England.

W. GIBBINS & CO.,
Commission and
Manufacturers' Agent,
WINNIPEG, MAN.

We are open for Consignments of Dried
and Evaporated Apples, Beans, Peas, &c.,
or will take orders for packers and others.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

J. F. YOUNG & CO.
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

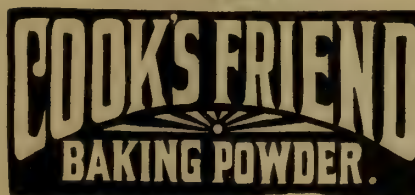
Our business is solely Commission. The only
plan which does justice to the Consignor. We
handle everything which the Country Store-
keeper has to send from home to sell. None of
our own goods to sell in preference to yours when
the market is good. Nothing between you and
best price obtainable except a small commission.
Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

PARK, BLACKWELL & CO.
(Limited.)
— SUCCESSORS TO —
**JAS. PARK & SON,
TORONTO.**

Full lines of Superior Cured Hams, Break-
fast Bacon, New Special Rolls,
Beef Hams, Long Clear Bacon,
Butter, Cheese, Lard, Eggs,
Etc.
Write for Price List.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.

PUT

**TEXAS BALSAM
IN STOCK.**

The Great Healer for all kinds of wounds on
Horses and Cattle. \$3.00 worth only costs you
\$1.50. Express prepaid. Cash with order.
C. F. SE:SWORTH,
6 Wellington St. East,
Toronto.
Sample 25c. postpaid.

T. A. LYTLE & CO.,
Vinegar Manufacturers,
TORONTO.



Have reduced the price of
their Celebrated

BEAVER BRAND

PICKLES

Send for Quotations.

GEORGE McWILLIAM.

FRANK EVERIST.

McWILLIAM & EVERIST
General Commission Merchants,
25 and 27 Church street,
TORONTO, ONT.

Consignments of Fruit and Produce Soli-
cited. Ample Storage.

J. Cleghorn & Son,
94 Yonge St., TORONTO.

Fruits, Etc., in Season, at the Lowest
Market Prices.

Grapes, Crawford Peaches, Plums,
Pears, Lemons,
Jamaica Oranges, Sweet Potatoes.

FISH:—

Finnan Haddie, Oysters.

**WILLIAM RYAN,
PORK PACKER**

Toronto, Ont.

**HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.**

MARKETS.—Continued

next month. It is expected that stock will accumulate after the close of navigation.

EGGS—Fresh are 17 to 18c., lined 15 to 16c.

HONEY—Is dull at 8 to 10c. for extracted and 13 to 15c. for combs.

HOPS—The price continues at 16 to 18c., with little business.

ONIONS—Are quiet at \$2 to \$2.50 per barrel.

POTATOES—The price for car lots is 60 to 65c., out of store lots 70c.

DRESSED POULTRY—Chickens are 35 to 45c. per pair, geese are 6 to 6½c., turkeys 10 to 11c., ducks 50 to 75c.

HOGS AND PROVISIONS.

There is a scarcity in hogs, which the easier prices of last week are in part accountable for. Colder weather is wanted to bring freer delivery. Packers are offering \$6.50 for medium weights. Products are unchanged and tolerably active.

BACON—Long clear is 8 to 8½c. Smoked backs are 11½ to 12c., bellies 12½c., rolls 9 to 9½c.

HAMS—Are 11½c. to 12c.

LARD—Pure Canadian is 9c. in tubs, and 9½c. in pails. Compound is 7¾ to 9c.

BARREL PORK—U.S. heavymess is \$14.50 to \$15.50. Canadian short cut is \$16 to \$17.

DRESSED MEATS—Beef forees are 3 to 4c. hindquarters 5 to 7c., veal 6½ to 8½c., mutton 5 to 6c., lamb 6 to 8c.

GREEN FRUIT.

Large arrivals of Almeria grapes are to hand this week. Prices are firm, owing to shortage in the crop and to the bad condition of a great part of the stock. Heavy weights are \$8. For light weights the price is \$7. Buyers are awaiting supplies of sweet Florida oranges, the stock now on the market being rather sour. The price is \$4 to \$4.50 per box. Jamaicas in boxes are also \$4 to \$4.50. Lemons are easier, Malagas being \$4.75 to \$5.25, Messinas \$5.75 to \$6.25 in boxes. Cranberries are \$8 to \$8.50. Apples are \$2 to \$2.25 for good hard stock.

FISH AND OYSTERS.

The fish trade is of moderate volume. Salmon trout and white fish are 7½c., sea cod is 4½c., haddock 5c., British Columbia salmon is 16c., Labrador herring \$6, shore herring \$5 to \$5.50, and Digby 11 to 12½c., boneless cod 7 to 8c., boneless fish 4c. Oysters are \$1.25.

HIDES, SKINS, WOOL, TALLOW.

HIDES.—No. 1 green cows' are still quoted at 4½c. Cured are moving out at 5c. in car lots.

SKINS—Sheepskins are 85c. Calfskins are quiet at 5 to 7c.

WOOL—Combining fleeces are 17c., clothing fleeces 19 to 20c. The market is very dull. In pulled wool prices remain at 22c. for super and 26c. for extra.

TALLOW—Is quiet at 5¾c. for rendered and 2c. for rough.

MONTREAL MARKETS.

MONTREAL, Nov. 17, 1892.
GROCERIES.

Business during the past week has fallen off considerably in volume, but this is due to the fact, the buyers and sellers generally have rushed matters in anticipation of the advance in freights which took place on the 14th instant. In this connection the railways have inaugurated a new departure regarding

cartage changes which is occasioning considerable dissatisfaction. The entire subject is discussed specially elsewhere in this issue. As to the regular trade features there is nothing very new to mention. Sugar is quiet and unchanged, tea is firm and still pointing higher, while dried fruit are quiet at the moment, but there is every prospect of lively times once the holiday demand sets in and jobbers commence to look around in earnest for supplies. The market is very bare of stock and what supplies there are are held very firmly in few hands. Other lines are unchanged with nothing notable.

SUGAR.

The local sugar market is unchanged and business during the week has been of anything smaller than usual as both the refiners and the jobbing houses rushed forward everything they could previous to the 14th to escape the advance in freights which set in then. The result has been a quiet week. We quote granulated 4½c., yellows, low grades, 3 7-16c. and bright stock 4c. at the refineries.

SYRUPS AND MOLASSES.

There has been a fair trade in syrups, but the movement has fallen off lately. American stock in 50 barrel lots has been moved at 23 to 24c., while Canadian rules at 1¾ to 2¼c. according to quality. Barbadoes molasses are quiet on the basis of 31½ to 32c.

TEAS.

The firm tendency of values on all kinds of tea is fully maintained, while advices from abroad enhance the stiffness if anything. For instance a booker went to work with some samples of black stock, booked some orders, but before they could be forwarded he was advised over the cable that all the lot had been cleaned up. This is only one instance of several that has been noted. Consequently all lines of tea are very firm and there is little prospect of any of the slaughtering which took place last year.

COFFEES.

The market is only lightly supplied, but the situation on outside markets is becoming more settled and dealers here are commencing to push with more freedom for supplies. Values have a softer feeling also, and we quote Rio nominally at 18c. to 19c., with Santos 19 to 20c.

RICE.

The movement in rice has been of smaller dimensions during the week, under the same cause that applied in other lines. We quote: Standard, \$4 to \$4.20; Japans, \$4.50 to \$5; Patna, \$5 to \$5.50; Carolina \$7 to \$8.

DRIED FRUITS.

With the reception of two round lots of stock, practically all the arrivals of Valencia raisins have been absorbed, and business has been rather quiet on the whole, during the week. The tendency of values is firm, as supplies are light and if the primary markets maintain their firm tone there is every prospect of a lively market once the demand on holiday account sets in. Reference is specially made elsewhere in this issue to the non-arrival of some expected supplies, and if they fail to materialize the scarcity will be accentuated. Even if they move, however, the market will be very bare of supplies. In consequence of all, the values are very firm, and no seconds could be moved under 5c., while firsts are held at 5¼ to 5½c. These figures are for purely wholesale business.

Currants are firmer in tone with a quiet trade doing at 5½c. for good Provincials.

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

The price of flour has weakened, while the shipping demand has declined. It is believed that the lowest price at which straight roller ever changed hands was touched this week, namely, \$3.05, Toronto freights. The quotations, however, are given for the most part on last week's basis. Feed is also easier, bran having come down 50c. from last week's minimum price.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.70; strong bakers', \$4.40; white wheat patents, \$4.60; straight roller, \$3.80; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.35 to \$4.45; Manitoba strong bakers' \$3.90 to \$4.10; Ontario patents, \$3.40 to \$3.50; straight roller, \$3.20 to \$3.40; extra, \$2.85 to \$2.90; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.00 to \$12, shorts \$12.50 to \$13 mixed feed \$22, feeding corn 60 to 62c, oats 31 to 32c.

HAY—New baled timothy is \$9.

STRAW—Is steady at \$5.50 to \$6.

MONTREAL.

A fair business has been to note in flour during the week at about former prices, but concessions have been made in the case of some round lots. Most of the business has been in straight rollers, etc., as there is little enquiry for extras as buyers do not want them while they can get the better grades at such low prices. We quote as follows:—Patent, winter \$4.25 to \$4.50; patent, spring \$4.50 to \$5.00; straight rollers \$3.85 to \$4; extra \$3.20 to \$3.25; superfine \$3.00 to \$3.15; city strong bakers \$4.10 to \$4.20; strong bakers \$4.00 to \$4.10; oatmeal \$2.05 to \$2.10 bran \$14; shorts \$15; mouille \$23 to \$24.

ST. JOHN, N.B.

There is a steady demand for breadstuffs at prices which are said to be the lowest ever known here, viz. Manitoba \$5.15 to \$5.25, Ontario high grade \$4.40 to \$4.50, Medium patents \$4.15 to \$4.30.

Corn Meal—Is sagging in sympathy with flour, and quotations are \$2.75 to \$2.85.

Oatmeal—Is in fair demand with prices steady, \$4.15 to \$4.20.

Feed—Has been scarce for some time and sells readily at \$19 to \$20 per ton.

Buchwheat Flour—Can hardly be bought at any price.

SITUATION WANTED.

WANTED—A SITUATION AS TRAVELLER for Provisions or Groceries, also side lines. Apply care 15-93 B., this office.

KEMBLE & CO.,
Calcutta, India,

Growers and Direct Exporters
of Pure Indian Tea.

A trial order solicited.

A. DAVIDSON, Canadian
Representative.
48 Front St. East, Toronto.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

To the Trade :

GENTLEMEN :—

We have exhausted the twelve tons of Pepper that we had at stock taking last January, and have placed our order for 200 sacks, about 14 tons, of the finest Tillicherry. You will see that we will be able to fill your orders with the finest goods at the lowest prices for some months to come. Asking you for a continuation of your valued patronage. We remain,

Yours,

THE SNOW DRIFT CO.,

BRANTFORD

3 lb. SODAS IN

Red Boxes

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave Baking Powder

Sold only in Cans.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

The Western Milling Company
(Limited.)

REGINA, ASSA.

Manufacturers of all kinds of
High Grade Flours,
Hungarian Patent,
and Strong Bakers.

We also handle Hard Wheat, Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

Embro Oatmeal Mills

D. R. ROSS, EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

R. M. PINCOMBE.

W. W. SUTHERLAND.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N. B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

OATMEAL

Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands
ROLLED OATS, PINHEAD & STANDARD MEALS.
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots.

WALTER THOMSON, London and Mitchell.

BRANDON ROLLER MILLS,
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

N. WENGER & BROS.,
AYTON, ONT.

-- MILLERS --
(Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.



MONTREAL Markets continued

NUTS.

The demand is beginning to show the usual symptoms of picking up previous to the holiday movement, and values have a firmer tendency. We quote: Pecans 10c. to 12½c., Terragona almonds 14 to 15c., Grenoble walnuts 13½ to 14c., filberts 9 to 10c., Ivica 12½ to 13c., Bordrons 9 to 10c.; peanuts, No. 1 roasted, 9½c.; Brazil, 11 to 12½c.; and Marbots, 11½c. per lb.

FISH.

The market for fish is quiet but values rule firm and holders of staple lines do not seem anxious about the future. Herring is firm, and a large cargo lot of Labrador was turned over on Friday last at \$5.25 to \$5.50, a considerable portion of it going west. Large French shore herring have moved at \$4.50, and ordinary shore stock \$4 to \$4.25. More interest has been displayed in green cod and values are somewhat firmer, and it is said that nothing can now be had under \$4.25 for No. 1, with large \$4.50. Dry cod is quiet and steady at \$4.50 to \$4.75 per quintal.

FRUIT.

In general lines of fruit business has been of a fair jobbing character, but with nothing very special in any line. Receipts of grapes have been fair during the week and the demand good. Concord, Rogers and Niagaras are out of season and there is none offering. Malaga stock is moving at \$4.50 to \$6.50 with some special lots at \$7.00.

Offerings of dates are light and as the demand was good, prices ruled steady at 5 to 5½c. per lb.

Figs meet with a fair demand at 11 to 13c. Crystallized stock is meeting with fair enquiry also 5 pound boxes selling at \$1.00.

Lemons and Oranges are steady under a fair demand. We quote lemons Messina \$5.50 to \$6.00 Malaga chests \$7.50 to \$9.00 boxes \$3.50 to \$4.50; oranges \$6.50 to \$7.00 per bbl. and \$3.50 to \$4.00 per box.

Pears are offering in a small way at \$5.00 to 700 per barrel.

There is no change in Quinces which are quoted at 30 to 35c. per basket.

Cranberries are steady and unchanged at \$7.50 to \$8.00 per barrel.

Occasional lots of bananas are brought in by express and sell at \$3.00 to \$3.25 per bunch.

There is a steady demand for Spanish onions, crates selling at 85 to 90c. Red and yellow onions in barrels rule from \$2 to \$2.25.

Dried apples, peaches, etc., are fairly steady. We quote dried apples 5 to 5½c., evaporated 6 to 7c., dried peaches 14 to 15c., apricots 14 to 15c.

Cocoanuts in bags of 100 move in a quiet way at \$4 to \$4.50.

There are ample supplies of sweet potatoes, while the demand is fair. Fresh stock is selling at \$3 to \$3.50, while held stock is rather slow at \$2 to \$2.50.

PROVISIONS.

Provisions have been fairly active and values steady on a good week's business. New packed Canada short cut mess has met a good demand at from \$17 to \$17.50 per bbl., while American mess is still quoted at \$16.25 to \$16.50, but could not be held down at less than a bare cost of \$16.20. Lard is in fair demand and steady, while the small receipts of dressed hogs helps in smoked meats materially. Canadian short cut, per bbl. \$16.75 to \$17.25; Mess pork, Western, new, per bbl \$16 to \$16.50;

Hams, city cured, per lb. 11 to 12c; Lard, Canadian, in pails 9 to 9½c; Bacon, per lb., 12c; Lard, com, refined, per lb 7 to 8c.

DRESSED HOGS.

The receipts of dressed hogs continue light and the market is still small and unimportant. We quote \$6.50 to \$6.75 per 100 lbs.

DRESSED POULTRY.

Receipts were somewhat better during the few cold days of last week, but the warm weather has again caused a falling off. Demand is good, and prices are firm, turkeys selling at 9 to 10c. per lb., in cases; chickens 6½ to 8c.

GAME.

There is no change in game, and only a few partridges are offering.

POTATOES.

The potatoe market is steady, and sales of car lots of good Early rose are reported at 70 to 75c per bag; poorer 50 to 60c.

HOPS.

The market is quiet with values steady as holders are firm as ever while offerings here are not large. Yearlings have sold at 16 to 18c. but choice new Canadian could not be moved under 20 to 21c.

BEANS.

There is no change in beans which rule firm under a steady demand. We quote hand picked \$1.40, common \$1.20 to \$1.25.

HONEY.

There are sample supplies and values are somewhat easier, sales of extracted have been made at 7½c. We quote comb 10 to 13½c according to quality, and extracted 7 to 8c.

HAY.

The good export demand that we have experienced has kept prices steady. We quote car lots No. 1, \$10 to \$10.50; No. 2, \$9 to \$9.50.

EGGS.

There has been a good local and export demand for eggs, and prices are steady. We quote values at 18 to 20c. for held fresh, 15 to 16c. for western limed.

BUTTER AND CHEESE.

There has been little to note in butter during the week for business aside from a small jobbing demand has been extremely dull. The high prices of creamery, has, however, helped dairy stock. Late made fall creamery 23 to 23½c; Earlier makes 22c.; Townships 20 to 21c.; Morrisburg and Brockville 18 to 19c.; Western dairy 17 to 18c.

Cheese has been quiet during the week, but holders are as firm as ever. We quote export values in around way. We quote Finest Ontario Septembers 10½ to 10¾c.; Finest Eastern September 10¾c.; Medium grades 10¾c.

GRAIN.

There is little to say regarding wheat on this market. Peas are held firm while oats are quiet and fairly steady. Barley and other lines do not furnish anything special. We quote as follows:—No. 2 hard Manitoba 81 to 82c.; No. 3 do., 70 to 72c.; peas, 73 to 78½c. per 66 pounds; oats, 33 to 33½c. per 34 pounds; corn, 00 to 65c. duty paid; barley, feed, 40 to 42c.; barley, malting 52 to 55c.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Nov. 16, 1892.

GROCERIES.

Trade is quite equal to other years in some respects, though there is a noticeable dragging in payments.

Raisins—Are showing signs of an upward turn.

Sugars—Are very firm at regular prices.

Canned Goods—Have started and should be in demand for a few weeks.

Eggs, Butter and Potatoes—Are all quoted higher.

Flour—Is lower than ever known here, with a fair demand.

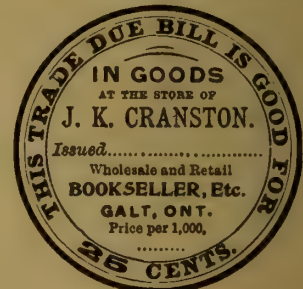
Fish—The market is fairly well supplied with all kinds. Large cod are selling at \$4.75 to \$5; medium cod, \$4.25 to \$4.50; pollock have been scarce and prices are firm at \$2.25 to \$2.50.

Pickled Fish—Canso herring, bbls., \$6 to \$6.25; half-bbls., \$5.25 to \$3.40; Shelburn, bbls., \$4.40 to \$4.60; half-bbls., \$2.50 to \$2.75; quoddy, half-bbls., \$3.25 to \$3.50; shad, bbls., \$10; half-bbls., mess, \$5.25 to \$5.50; No. 1 shad, \$4.50 to \$5; smoked herring, 8½ to 9½c.; smoked haddies, 4½ to 5c. per lb.

To the Helvetia Milk Condensing Co., of Highland, Ill., belongs the credit of having first perfected a process for the preparation of pure, unsweetened, concentrated milk, which is so favorably known as their Highland brand of "Evaporated Cream." The name of "Evaporated Cream" was adopted in order to distinguish the article from the condensed milks, which are preserved with sugar and further, because the name is quite appropriate, as it is suggestive of the appearance and consistency of the preparation. Established since 1885, the company has reached such scientific precision in the preparation of the article that their entire productions are absolutely uniform, and excelling in rich consistency yet perfect fluidity. The texture of the product is smooth and glossy, and no fatty separation or gritty coagulations are perceptible therein, such as will occur in imitations. In fact, Highland Evaporated Cream is simply perfect in every respect and well deserves its flattering reputation.—Grocers' Monthly.

Great Boons to Active, Busy, Wide-awake Merchants and Clerks are offered by the J. K. Cranston Store Office Supply Co., Galt, Ont.

Here they are! Two of them! More to follow!



The Granston Trade Due Bills In 1c., 5c., 10c., 25c., 50., and \$1.00

Each amount printed on Fine quality, different colored, Bristol Card Board.

DENOMINATIONS.

Used the same as money. \$5.00 per M. Will last 5 years. EACH BILL CAN BE USED

and reused till worn out.

The Happy Thought Counter Check Book. No Carbon paper required. Send for Sample and Price Lists to J. K. Cranston, Galt.

J. K. C., GALT.

Dear Sir,—The Happy Thought Check Books are the best we ever used, and would not be without them.

KAISER & JARRETT,

Oct. 22, '92.

Pine Grove.

Soap and water are cheap, but soil on good is expensive.

Every Grocer should have the
Salada Tea Co's Teas in stock.

In pound and half pound lead packages.
They are guaranteed to give satisfaction
or you can return them any time. Send
us a small order.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 Front St. E.,
TORONTO.

ESTABLISHED 1851.

We offer to the Trade :

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in
the Market, at 85c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.
WRITE FOR OTHER PRICES.

BALFOUR & CO.,
IMPORTERS OF TEAS

—AND—
**WHOLESALE GROCERS,
HAMILTON.**

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed ab-
solutely PURE, and sold cheaper than the com-
pound. Send for Prices.

J. W. LANG & CO.,
WHOLESALE GROCERS,

HAVE

**Horseshoe Salmon Now
In Store.**

59, 61, 63 FRONT STREET EAST,
TORONTO.

NEW TEAS

We expect one thousand packages Pakling
this week, direct from China, ex s.s. "Glengyle."
Also, ex "Glenarm," four hundred half chests
Panyong Congous. Both lines were purchased
before the recent advance and are well worth at-
tention of shrewd buyers.

Full lines of Ceylons, Assams, Japan, Young
Hysons, Orange Pekoes and Gunpowders in
stock. Splendid assortment of General Grocer-
ies.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

SYRUPS--

Full Assortment, barrels
and half barrels.

Our medium grade best value in
market.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

❖ARRIVED❖

New Sultanas.

SPECIAL LOT OF BAY FIGS
DATES AND PRUNES. •

SMITH & KEIGHLEY
Wholesale Grocers,
9 Front St. E., Toronto

= FIGS =

Finest of Season,

"SEVEN CROWNS"

Choice Eleme in 10 lb. Boxes.

" " " 14 oz. "

PERKINS, INCE & Co.,
41-43 Front St. East,
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JOHN BURGESS & SON
SAUCE
AND
PICKLE

MANUFACTURERS,
107 STRAND Corner of the Savoy
Steps, London, W.C.

Vide Sir Walter Scott's "St.
Ronan's Well," Chaps. XVI. and
XXX.
Lord Byron's "Beppo," VIII.

EDWARD ADAMS
& CO.

Importers of Teas

—AND—

Wholesale Grocers

LONDON, ONT.

SPECIAL BRAND TEA.
LOOK OUT FOR

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JAPAN TEA.

Nothing equal to it at the price.

See our travellers.

Write for samples and prices.

Thos. KINNEAR & Co
Wholesale Grocers,
49 Front Street East,
TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

**M.
MASURET**

**&
CO'Y,
London,
Ont.,**

WHOLESAL
GROCERS

- - XMAS FRUITS - -

Raisins
Currants
Figs
Nuts
(ANDIED PEEL

Dehesas, Cabinets, Layers,
Select Layers and Ordinary Valencias.

Vostizza, Patras, Provincial,
Cases, Barrels, Half Barrels.

Crowns, Eleme and Naturals, In Boxes.
Malagas, In Matts.

Almonds, Filberts, }
Waltuts, Brazils. }

DATES

English, French, and Domestic.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

SHINE

WITH **YOUR BOOTS**



MANUFACTURED BY
PURE GOLD MFG. CO.
TORONTO.



A New Idea

Which makes a big attraction in your store window and draws a bevy of purchasers to your store. You ask in astonishment what will do that? Why, Adams' New Automatic Tutti Frutti Girl Sign Box does it.

Don't ask for a half dozen at once, but get one or two from your jobber to place in a prominent position in your window and watch the result.

It is a positive and enduring hit as an advertisement for the Retailers' show window, and the retailer is lucky who gets one while they last. They are quite strong and durable and will draw trade to your store day after day.

If you are doing a large business you don't need it, but should you want one to put in your window if things get a little dull at Xmas, get it now while they are going.

We have some photographic views of this box which we are mailing post-paid to those who apply at present.

ADAMS & SONS CO.,

11 and 13 Jarvis Street, TORONTO, ONT.



Tea Caddies all Sizes

SPICE, BAKING POWDER AND TOBACCO TINS,
AND TIN SIGNS,
LITHOGRAPHED OR JAPANNED.

Write our nearest house for Catalogue and Prices

THE McCLARY M'FC COMPANY,

LONDON, TORONTO, MONTREAL, WINNIPEG.



USE **SPANISH BLACKING**
THE KING OF BLACKINGS
F. F. DALLEY & CO., - - HAMILTON, ONT.



Crosse & Blackwell

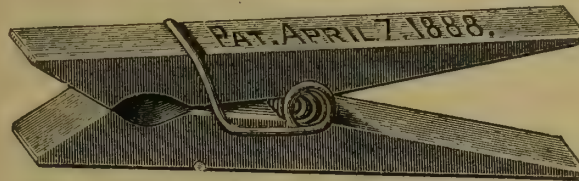
CELEBRATED FOR

**Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.**



— SOLD BY —

All Grocers in Canada



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris



**MELTONIAN
BLACKING**

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

**BOOT PREPARATIONS
SOLD EVERYWHERE.**



**MELTONIAN
CREAM**

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.



**ROYAL
LUTETIAN
CREAM**

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



**NONPAREIL
DE GUICHE**

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

RETAIL GROCERS

WILL FIND IT

To their Interest

TO BUY

BRANTFORD STARCHES

The Purest and Best
in the Market.

**BRITISH AMERICA
STARCH CO.,
LIMITED,**

Brantford, Ontario.

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

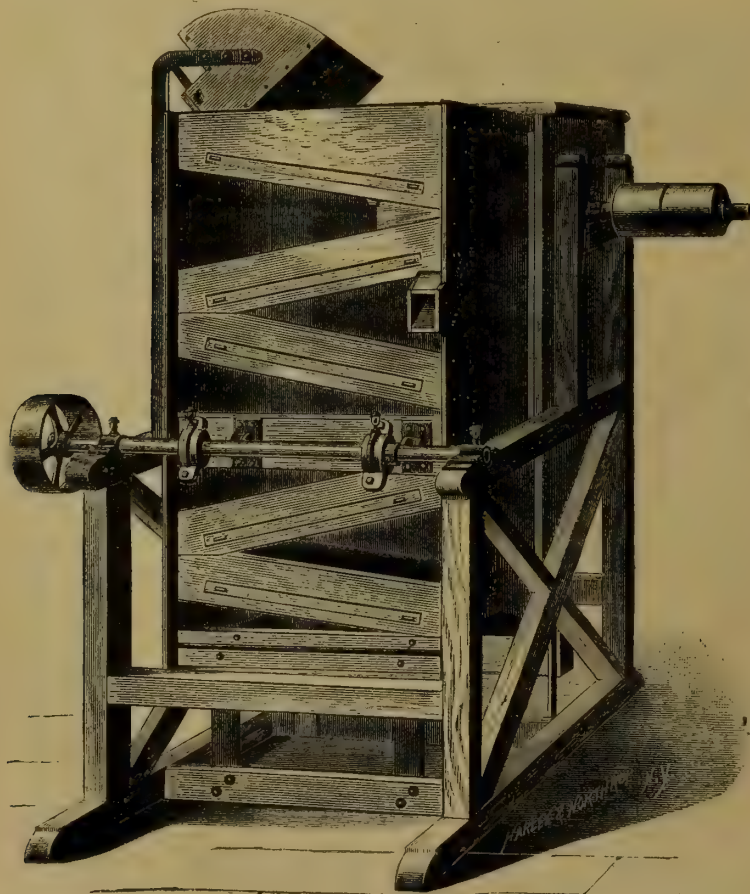
ROAST YOUR OWN COFFEE.

There are a number of merchants in Canada who roast their own coffee and do their own grinding. These and others interested have their attention called herein to the latest retailers' coffee roaster on the market. It is made by the Hungerford Co., 67 Pearl



street, New York. The cut gives a very good idea of the appearance of the machine. Its dimensions are 8 feet high, 27 inches long and 20 inches wide. It is called the Portable XL Roaster, and will roast coffee, peanuts, cocoa, etc., and has just the capacity for a

retail store, as it will roast from 1 to 50 lbs. It occupies very little room, and could be placed in the window of a store, which would be a striking advertisement. The price is reasonable and the roaster can be used by hand, or power from gas, coke or coal. Already a number of these machines have been put in by grocers throughout the United States, and the manufacturers have received many flattering letters regarding their machine. In addition to this, they manufacture larger machines of the same style, and also all the requisites used in roasting coffee. They have also put on the market a coffee cleaner and separator, which the accompanying cut represents. It is of interest to all spice manufacturers. The shaking part of the machine is built so that five screens can be used at one time, and they are all interchangeable. With each machine is furnished one set of nine perforated metal screens. Two sizes of these machines are made by the Hungerford Co. No. 1, which can be run by a three horsepower drive, has a capacity of cleaning and grading 70 to 100 bags of coffee a day. THE GROCER'S representative saw one in motion at their factory a few weeks ago, and says it works to perfection. The manner in which the coffee is graded and cleaned is a saving that would surprise many of our spice manufacturers. Merchants will be mailed a copy of the company's illustrated catalogue on application to The Hungerford Co., 67 Pearl street, New York.



CLAM BOUILLON.

There are many merchants who have never seen a clam and don't know what a clam looks like or tastes like. Our representative had the pleasure of visiting one of the largest clam packers in New-York city a few weeks ago, and extended his knowledge of this shell fish, which is a strong rival of the oyster. There are several different kinds of clams, but the commercial clam, which is taken along the Atlantic coast, is named Venus Mercenaria, or is probably better known by its Indian name Quahog, which is pronounced kwa-hog. Clams are shipped to all parts of the United States, but are rarely to be had in the interior parts of Canada, except in the larger cities. The E. S. Burnham Company, 120 Gansvoort street, New York, put up in bottles what is known as Clam Bouillon, which is winning its way into every household. This clam juice, which is extracted from the clam, is pronounced by many superior to the oyster in flavor. It is frequently recommended by the medical profession for stomach troubles—such as dyspepsia and gastric irregularities, in addition to its excellence as a food product. It is not often that a new food product is offered to the public, and it is with pleasure that the opportunity is taken to call the attention of the Canadian trade to this article. No more dainty dish can be served than that made from Burnham's Clam Bouillon. Some of the larger retail grocers have these goods on sale and find a good demand for them. James Turner & Co., Hamilton, Ont., are selling Clam Bouillon.

On being invited to look through the factory by the President, E. S. Burnham, I had a chance to note the intricate processes in preparing their specialties in food products. They occupy a six-storey building, with a floor area of 20,000 square feet. In the basement the clams are received in their fresh state from the vessels direct from the beds, and are opened by a large number of men. A boiler and engine room is also in the basement. On the first floor are their spacious offices, and in the rear their store room. The second floor is the stock room, where filled cases ready for shipment are piled. On the third floor the boxes and cases are manufactured, and as well the attractive advertising signs and printed matter are stored there. The fourth floor is used as a laboratory and general work room; here goods are labelled and packed for market. The fifth floor is the cooking department. Long lines of kettles and vats, heated by steam, and other vessels and machinery are in motion turning out the Clam Bouillon. Upwards of a hundred hands are employed by the company. The large staff of travellers they keep on the road cover the United States completely, and some one of them will shortly visit Canada. The firm has only been established five years, which speaks well for the merits of their products. Under E. S. Burnham's personal superintendence the trade can rely on the standard of the quality of the goods being kept up.

It Pays to
keep a
Stock of

PERRIN'S COUGH DROPS

Write for quotations to
D. S. PERRIN & CO.,
LONDON, CANADA.

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. — Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.,** or write **E. S. Burnham Company, "Manufacturers," 120 Gansevoort St., New York, U.S.A.**

BATTY & CO'S PICKLES AND SAUCES



Are of the Finest Quality and Guaranteed Pure.

Batty & Co.'s NABOB SAUCE

Is the Sauce of Sauces, and the most delicious for Fish, Hashes, Steaks, Stews, &c.

Batty & Co.'s NABOB PICKLE

Is universally admitted to be the finest and most enjoyable Pickle in the World.

Batty & Co.'s JAMS, JELLIES, & MARMALADES

Are prepared of Ripe, Sound Fruits only and Refined Sugar.

THEIR CALF'S FOOT JELLIES

Are unsurpassed for quality and flavor.

Proprietors of the well-known
DR. KITCHENER'S SALAD CREAM.



123 and 125 FINSBURY PAVEMENT, LONDON.

WRIGHT & COPP, Agents, TORONTO.

S.A. Van Dam & Co

37 Old Corn Exchange, Manchester,

—and—

23 Mathew Street, Liverpool, England.

Solicit Consignments of

**Bacon, Butter, Lard, Eggs, Cheese,
and Canned Goods.**

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

"REFERENCES"—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

FAMOUS
"STAR"
Sugar Cured Meats
Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

**F. W. FEARMAN,
HAMILTON, ONT.**

Condensed Mince Meat.

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Sells at all seasons.

Will not ferment in
warm weather.



The best and cheapest
Mince Meat on
Earth. Price re-
duced to \$12.00
per gross, net.

J. H. WETHEY, St. Catharines, Ont.



PARTNERSHIPS FORMED AND DISSOLVED.

Massey & Glass, grocers, Toronto, have dissolved, S I. J. Massey, continuing.

Cowan & Wilson, wholesale grocers, Victoria, B. C., are succeeded by Wilson Bros.

W. Ricknor & Co., fruit dealers, Montreal, have dissolved, Dame Melinda David, wife of William Reckner, now being registered proprietress, and the business being carried on under the same name.

REMOVALS AND DEATHS.

William Anderson, grocer, Wallaceburg, Ont., is dead.

W. B. M. Hilton, fish dealer, Yarmouth, N. S., is retiring from business.

McCrthur, Stevenson & McIvor, general merchants, Kamloops, B. C., are out of business.

LOSS BY FIRE OR BURGLARY.

John Marlatt, pork packer, Aylmer, Ont., is burnt out.

The store of W. E. Jones, grocer, Victoria, B. C., has been burglarized.

W. J. Goth, grocer, Carlton Place, Ont., had his stock badly damaged by fire on the 10th inst.

BUSINESS IN WIFE'S NAME.

Consent has been registered for Mary McCormack, the wife of David McCormack, merchant, Leitchs Creek, N. S., to do business in her own name.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Thomas McKercher, general merchant, Kars, Ont., has assigned to P. Larmouth, Ottawa.

Henry W. Anderson, general merchant, Kemptville, Ont., has assigned to Joel Hallworth, jr., Toronto.

A meeting of the creditors of F. J. Charlton, grocer, etc., Woodstock, Ont., has been called.

E. Y. Messenger, general merchant, Wilmot, N.S. has assigned.

The French Syndicate, general merchants, Northfield, B. C., have assigned.

MOST PERFECT MADE.

It contains neither Ammonia, Alum, or any other injurious ingredients.

It is the lightest and fluffiest of all powders.

DR PRICE'S
Cream Baking Powder.



E. LAZENBY & SON,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-
ADULTERATED and our labels are affixed
to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

Agents for Canada:

A. P. TIPPET & CO.,

43½ Wellington St. E., TORONTO.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

SALESMAN WANTED—A GOOD GROCERY hand; one who is acquainted with general trade; must be sober and well recommended; no other need apply. Address C. Moore, Orillia.

WANTED—BY NOV. 1ST—ENERGETIC, experienced salesman for general store; well up in dry goods; not afraid of work; state salary; must have A1 references. Address Box 342, Woodstock, Ont.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario

W. S. Goodhugh & Co., Montreal.

Tees & Perse, Winnipeg.

THE "MOST POPULAR" BLACK LEAD.

THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

"CLEANLINESS"
Nixey's
Black NO DUST
Lead

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE
W. G. NIXEY'S
"SILVER MOONLIGHT
PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.
Use only for Laundry Purposes, producing the best results.

NIXEY'S
"SOHO SQUARE" BLUE
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.

Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass
and Steel Work, &c., &c.
Won't Wear the Blades like
others.

6d. and 1s. Tins.
NIXEY'S
"INVICTA" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Mr. W. Matthews, 7 Richmond St.
East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas
St., Montreal.

:- ENGLISH BISCUITS :-

All Grocers should keep a supply of genuine ENGLISH BISCUITS

—MANUFACTURED BY—

HUNTLEY & PALMERS

BISCUIT

MANUFACTURERS



TO HER MAJESTY

THE QUEEN, ETC.

READING AND LONDON, ENGLAND,

For which there is an ever increasing demand.

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award:

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

FOR PRICE LIST AND TERMS APPLY TO

Or to their representative,

MR. EDWARD VALPY,
28 READE STREET,
NEW YORK.

HUNTLEY & PALMERS,
READING
and 162 Fenchurch Street,
LONDON, E. C., ENGLAND.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 17, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	
5 lb. cans, 1 doz. in case	19 80
1 lb. cans 1 doz.	16 00
1/2 lb. cans, 1 and 2 doz in case	10 50
6 oz. cans 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
4 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " " " " "	75
Cook's Gem, in 1 lb pkgs	\$1 75
" " " " " "	85
" " " " " "	40
" " " " " "	65
5 lb tins	12
bulk, per lb.	15

Per doz	
Empire, 5 dozen 4 oz cans	\$0 75
" " " " " "	1 15
" " " " " "	2 00
" " " " " "	9 00
bulk, per lb.	15



COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 " "	80
" 12, in 6 " "	70
" 3, in 4 " "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 " "	1 10
5 lb tins, 1/2 " "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" 1/2 lb, 4 " "	1 30
" 1 lb, 2 " "	1 90
" 5 lb, 1/2 " "	2 20
" 5 lb, 1/2 " "	9 60
WHITE STAR, per doz	
4 oz tins, 3 doz in case	0 75
12 " " 2 doz in case	2 00
5 lb " " " "	9 00
5 oz glass jars, 2 1/2 doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb.	0 15

doz. in	Price
Dime cans, 4	\$1 00
4 oz " 3	1 50
6 " " 3	2 25
8 " " 3	3 00
2 " " 1 to 4	4 25
16 " " 1 to 3	5 75
2 1/2 lbs " or 1	12 00
4 " " or 1	18 25
5 " " or 1	22 75
10 " " " "	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" " " "	0 80
" " " "	0 7 1/2
Cabin	0 8 1/2
Cottage	0 8 1/2

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb.	0 20
Sultana	0 11
Tea	0 09 1/2
Tid Bits	0 11
Variety	0 09 1/2
Village	0 11
Wine	0 08 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " " " " "	2 10
" " " " " "	1 10
Spanish, No. 3	4 50
" " " " " "	8 00
" " " " " "	9 00
Japanese, No. 3	4 50
" " " " " "	7 50
Jaquot's French No. 2	3 00
" " " " " "	4 50
" " " " " "	8 00
" " " " " "	10 00
1-gross Cabinets, asst	7 50
Egyptian, No. 1	9 00
" " " " " "	4 50

P. G. FRENCH DRESSING (LADIES.)
For ladies' and children's boots and shoes.

per doz	
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, " " " "	1 25

P. G. FRENCH BLACKING.

per gross	
No. 4	\$1 00
No. 6	4 50
No. 8	7 25
No. 10	95

BLACK LEAD.

W. G. NIXEY'S "JUBILEE"	
Package of 12 boxes of 12 round 1 oz. blocks	2 25
Package of 12 boxes of 6 round 2 oz. blocks	2 25

CATCHPOLE'S

Stove Polish, No. 1, per gross	9 00
" " " " " "	4 80
Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz.; or 1/4 gro., 4 oz.	

F. F. DALLEY & CO.

Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

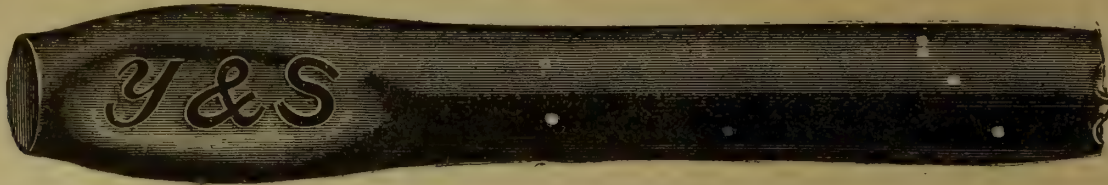
Reckitt's Pure Blue, per gross	2 10
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CORN BROOMS.

CHAS. BOECKE & SONS, per doz	
X Carpet, 4 strings, net	\$3 60
" " " " " "	3 20
" " " " " "	2
XXX Hurl 4 " " "	2 90
1X " " " "	2 65
2X Parlor 4 " " "	2 50
" " " " " "	2 25
" " " " " "	1 85
" " " " " "	1 50
Warehouse 4 " " "	3 25
Ship 4 " " "	4 00
1 Cable 2 wire bands, net	3 25
2 " " " "	4 00

CANNED GOODS.

Per doz	
Apples, 3's	\$0 85
" " " " " "	\$1 00
Blackberries, 2	2 00
Blueberries, 2	1 10
Beans, 2	0 90
Corn, 2's	0 90
" Special Brands	1 30
Cherries, red pitted, 2's	9 10
Pears, 2's	0 80
Pears, Bartlett, 2's	1 75
" Sugar, 2's	1 50
Pineapple, 2's	2 75



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLLIE,

Where did you see this advertisement?

BROOKLYN, NEW YORK.

Prices Current Continued—

Peaches, 2's	2 00	2 25
" 3's	3 25	3 25
" Pie, 3's	1 75	2 00
Plums, Gr Gages, 2's	1 50	1 65
" Lombard	1 50	1 90
" Dunsen Blue	0 90	1 00
Pumpkins, 3's	3 00	3 25
" gallons	2 00	2 40
Raspberries, 2's	2 00	2 40
Strawberries, choice 2's	1 50	1 65
Succotash, 2's	0 85	1 00
Tomatoes, 3's	1 50	1 60
"Thistle" Finnan haddies	2 75	2 75
Lobster, Clover Leaf	2 75	2 10
" Crown flat	1 90	2 10
" tall	1 00	1 10
" Other brands	1 50	1 60
Mackerel	1 50	1 70
Salmon, talls	1 70	1 70
Sardines Albert, 1/4's tins	12 1/2	12 1/2
" 1/2's	10 10 1/2	10 10 1/2
" Martiny, 1/4's	11 16 1/2	11 16 1/2
" Other brands, 9 1/2	23 25	23 25
" P & C, 1/4's tins	33 36	33 36
Sardines Amer, 1/4's	6 1/2	8 1/2
" 1/2's	9 11	9 11

CANNED MEATS.

(CANADIAN)		
Comp. Corn Beef 1 lb cans	\$1 60	\$1 75
" 2 " " "	2 65	2 80
" 4 " " "	4 80	5 00
" 6 " " "	8 00	8 25
" 14 " " "	17 50	18 50
Minced Collops, 2 lb cans	2 60	2 60
Roast Beef	2 60	2 75
" 4 " " "	4 75	4 75
Par Ox Tongue, 2 1/2 "	8 00	8 25
Ox Tongue	7 85	8 00
Lurch Tongue	3 25	3 25
" 2 " " "	6 00	6 25
English Brawn	2 75	2 80
Camb. Sausage	2 50	2 50
" 2 " " "	4 00	4 00
Soups, assorted	1 35	1 35
" 2 " " "	2 25	2 25
Soups & Bouilli	1 80	1 80
" 6 " " "	4 50	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 60	1 60
Potted Ham, Tongue or Beef, 6 oz cans	1 35	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 40	1 40
Devilled Chicken or Turkey, 1/2 lb cans	2 25	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 75	1 75

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 25c. packets	0 75
Orange Blossom (new) 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	

Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah, 115 "	0 75
Puzzle Gum, 115 pieces	0 75
Bo-Kay, 150 "	1 00
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (new)	0 65
(115 pieces)	
C. T. HEISEL.	
To retailers per box	
Red Jacket, 115 pieces	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces	0 80
Largest Heart, 150 "	1 00
Globe picture, 150 "	1 00
C. R. SOMERVILLE.	
Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100, "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize, 144 "	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75

CHOCOLATES & COCOAS.

TODRUNTER, MITCHELL & CO'S	
Chocolate—	Per lb
French, 1/4's	0 30
French, 1/2's	0 30
Caracas, 1/4's	0 30
Caracas, 1/2's	0 30
Premium, 1/4's	0 26
Sante, 1/4's	0 22
Diamond, 1/4's	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homopatic, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock	30
" Bulk, in bxs	18
EPP'S.	
Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2
BENDORF'S ROYAL DUTCH COCOA.	
1/4 lb. cans, per doz	\$2 40
1/2 " " "	4 50
1 " " "	8 50
FRY'S	
(A. P. Tippet & Co., Agents)	
Chocolate—	per lb
Caracas, 1/4's, 6 lb. boxes	0 40
Vanilla, 1/4's, 6 lb. boxes	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unweetened, 1/4's, 6 lb bxs.	0 40
" Fry's " Diamond 1/4's, 6 lb bxs.	0 28
" Fry's " Monogram, 1/4's, 6 lb bxs.	0 28
Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box	2 40
" 1/2's	4 50
" 1 lb. "	8 75
Homopathic, 1/4's, 14 lb boxes	0 34
" 1/2's, 12 lb boxes	0 34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb	\$0 30
Mott's Prepared Cocoa	28	
Mott's Homopatic Cocoa (1/4's)	32	
Mott's Breakfast Cocoa	35	
Mott's Breakf. Cocoa (in tins)	40	
Mott's No. 1 Chocolate	30	
Mott's Breakfast Chocolate	28	
Mott's Caracas Chocolate	40	
Mott's Diamond Chocolate	22	
Mott's French-Can Chocolate	20	
Mott's Navy or Cooking Choc	26	
Mott's Cocoa Nibbs	30	
Mott's Cocoa Shells	5	
Mott's Vanilla Chocolate stick 22 & 24	22	
Mott's Confec Chocolate	22c-40	
Mott's Sweet Choc. Liquors 21c-30		

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/2, 1/4 lb. boxes	70 75
Iceland Moss 1/4 lb in 12 lb bxs	35
Soluble (bulk) 15 & 30 lb bxs	18 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30 35
Cocoa Shells, any quantity	05
Cocoa Essence	per doz 1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla "	35
Sweet Caracas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/4, 1/2 lb	40
Royal Navy (sweet)	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each	42
Baker's Vanilla in bxs 12 lbs each	55
Caracas Sweet bxs 6 lbs each, 12 bxs in case	36
Eagle, sweet & spiced, bxs 12 lbs each	35
Vanilla Tablets, 416 in box, 24 bxs in case, per box	75
Spanish Tablets, 100 in box, 12 bxs in case	25

German Sweet Chocolate—

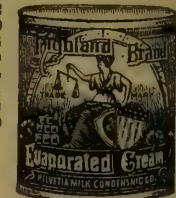
Grocers' Style, in cases 12 boxes, 12 lbs each	28
Grocers' Style, in cases 24 boxes, 6 lbs each	28
48 Fingers to the lb., in cases 12 bxs 12 lbs each	28
48 Fingers to the lb., in cases 24 bxs 6 lbs each	28

Cocoa—

Pure Prepared boxes, 12 lbs each	45
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	55

Cracked, in bxs, 12 lbs., each, 1/4 lb. papers	35
Cracked, in bags, 6, 10 & 25 lbs each	30
Cocoa and shells, 12s and 25s	30

Breakfast Cocoa—	
In bxs 8 & 12 lbs., each, 1/4 lb. tins	50
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Broma—	
In boxes, 12 lbs., each, 1/4 lb. tins	45



"Highland Brand"
Evaporated
Cream, per
case

4 doz. 1 lb tin.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BÖCKH & SONS, per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package	0 85	
" 6 " "	1 25	
" 4 " cotton bags	0 90	

COFFEE.

GREEN c. per lb

Mocha	28, 33
Old Government Java	25, 35
Rio	19, 21
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KNIGHTLEY'S

Java	35, 37
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODRUNTER, MITCHELL & CO'S

Excelsior Blend	34
Old Own "	32
Jersey "	30
Laguayra "	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	30
Maracaibo	27 28
Santos	

Goods are always the best. No first-class grocer can afford to be without them.

Geo. W. Booth,
Henry C. Fortier,
Charles J. Peter.

Standard Java in sealed tins,
25 and 50 lbs.
Standard Imperial in sealed
tins, 25 and 50 lbs.
Standard Blend in sealed tins,
25 and 50 lbs.
Ground, in tins, 5, 10, 15 and
25 lbs.
Say's Parisien, in $\frac{1}{4}$ and 1 lb tins

Alum	lb	\$0 02	\$0 03
Blue Vitriol		06	07
Brimstone		03	03
Borax		12	14
Camphor		65	75
Carbolic Acid		30	50
Castor Oil		07	08
Cream Tartar		28	30
Epsom Salts		01	02
Paris Green		16	17
Extract Logwood, bulk		13	14
boxes		15	17
Gentian		10	13
Glycerine, per lb.		17	20
Hellebore		16	17
Iodine		55	60
Insect Powder		30	35
Salpêtre		08	09
Soda Bicarb, per keg		25	27
Sol Soda		100	125
Madder		12	

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs.....	9 50
No 2 ".....	8 50
No 3 ".....	7 50

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " " 1, 1 1/2 oz...	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz....	2 00

Concentrated, 2 oz. full measure	1 75
" 4 oz. " "	3 00

In Lemon, Vanilla and Assorted
 Flavors. Less 10 per cent. discount
 in gross quantities or more.

Cases,	No.1, 2 oz tins	per doz	\$2 75	\$3 00
"	No.2, 4 oz tins....		4 50	5 00
"	No.3, 8 oz tins....		8 00	8 75
"	No.4, 1 lb tins....		12 60	14 25
"	No.5, 2 lb tins....		25 00	27 00

		c. per lt
Currents, Provincial, bbls.	...	54
" " " bbls	...	6
" Filimtras, bbls	...	54
" " bbls	...	6

Currents, Patras, bbls	31
" " ½ bbls	6
" " cases	7 7½
" Vostizzas, cases	7½ 9
" " ½ cases	8½ 10
" 5-crown Excelsior (cases)	8 8½
" " case	8½ 8½
Dates, Persian, boxes	5 5½
Figs, Elemes, 14oz., per box	11 11½
" 10 lb boxes	11 12
" 30 lb bxs, 7 crown	15 16
Prunes, Bosnia, casks	4½ 5
" " cases, new	6 7
Raisins, Valencia, offstalk old	2½ 4
Selected	7 7½
Layers	8 8½
Raisins, Sultanas	8 11
" Eleme	8 11
" Malaga:	
London layers	2 85 3 20
Loose muscatels .....	.....
Imperial cabinets .....	.....
Connoisseur clusters ...	1 00 4 50
Extra dessert "	5 00 5 2½
qrs. ....	.....
Royal clusters .....	.....
Fancy Vega boxes .....	.....
Black baskets	4 25 4 50
qrs. ....	.....
Blue " .....	.....
Fine Dehesas .....	.....
qrs. ....	.....
Lemons	5 00 6 00
Oranges, Jamaica	8 00
" Valencias .....	.....
" Messinas .....	.....
" Seedlings .....	.....
" Navels .....	.....

Apples, Dried, per lb....	0 04	1 0 05
do Evaporated.....	0 06	1 0 07

Oysters, per gallon	1 30
" select, per gallon	1 30
Pickled, per lb	0 06
Pike	0 07
White fish	do	0 07
Manitoba White fish	do	0 07
Salmon Trout	0 07
Lake herring p. 100	1 50 2 50
Pickled and Salt Fish :		
Labrador herring, p. bbl	6 00	6 25
Shore herring	5 00
Salmon trout, per ½ bbl	5 00	5 50
White Fish, ½ bbl.	5 50	5 75

Codfish, per quintal.....	5 25	5 75
" cases	5 00	5 50
Boneless fishper lb		0 04
Boneless cod..... "		0 08

Finnan Haddies. per lb	0 07½	0 08½
Bloaters.....per box	1 00	2 25
Dicker herring " "		0 30

Sea Fish: Haddock per lb	0 05
Cod	0 07
B.C. salmon	0 16
Market Cod	
Frozen Sea Herrings	

Wheat, Fall, No 2,	0 66	0 67
" Red Winter, No 2	0 65	0 66
Wheat, Spring, No 2.....	0 64	0 65
" Man Hard, No 1..	0 91	0 92
" " No 2..	0 84	0 85
" " No. 3...	0 77	0 77

1 pail, 6 qt	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50

LICORICE.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Waters, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans...	1 50
"Purity" Licorice, 200 sticks 100	1 45
Imitation Calabria, 5 lb bxs p lb	0 72 1/2
	0 25

Condensed, per gross, net.... \$12 00

Durham, Fine, in $\frac{1}{2}$ and $\frac{1}{2}$ lb tins	
per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup., in bulk, per lb	30
" Superior in bulk, p. lb	20
" Fine, " "	15

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

Prices current, continued.

NUTS.	per lb
Almonds, Ivica	13 14
" Tarragona	15
" Fornigetta	13 14
Almonds, Shelled Valencias	28 32
" " Jordan	40 45
" " Canary	28 30
Brazil	10 12½
Cocoanuts	5 6
Filberts, Sicily	10½ 11
Pecans	11 15
Peanuts, roasted	10 12
" green	9 10
Walnuts, Grenoble	15
" Bordeaux	10 11
" Naples, cases	12 13
" Marbots	12 13
" Chilis	12 13

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal
Canadian	0 14 \$0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

THE T. A. SNIDER PRESERVE CO.,
CINCINNATI.

(Wright & Copp, Toronto, Agents.)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " ½ pts	3 50
" " " ¼ pts	2 00
Chili Sauce	4 50
" Water White	3 25
Soups (in 3 lb. cans).	
Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn, Pea, Celery, Asparagus	4 50
Fancy—Chicken Gumbo, Ox Tail, Consomme, Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

LEA & PERRIN'S. per doz	
Worcester Sauce, ½ pts.	\$3 60 \$3 75
" " pinta	6 25 6 50
LAZENBY & SONS Per doz	
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—½ pt.	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	Per b
Butter, creamery, tubs.	\$0 21 \$0 23
" dairy, tubs, choice	0 16 0 20
" " medium	0 14 0 16
" low grades to com	0 12 0 13
Butter, pound rolls	0 21 0 23
" large rolls	0 14 0 16
" store crocks	0 14 0 16
Cheese	0 10½ 0 11

COUNTRY

Eggs, fresh, per doz.	0 18
" limer.	0 18
Beans	1 15 1 30
Onions, per bbl.	1 75 2 25
Potatoes, per bag.	60 70
Hops, 1891 crop.	0 13 0 15
" 1892 "	0 16 0 18½
Honey, extracted.	0 05 0 07
" section	0 12 0 14

PROVISIONS.

Bacon, long clear, p lb.	0 08
Pork, mess, p. bbl.	14 50 15 50
" short cut	16 00 17 00
Hams, smoked, per lb.	0 11½ 0 12
" pickled	0 11
Bellies	0 12½ 0 13
Rolls	0 09½
Backs	0 11½ 0 12
Lard, Canadian, per lb	0 09 0 09½
Compound	0 08 0 09½
Tallow, refined, per lb.	0 05 0 05½
" rough	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½ 4
" Patna	4½ 5½
" Japan	5 6
" extra Burmah	3½ 4
" Java extra	6½ 7
" Genuine Old Carolina	9½ 10

Grand Duke	6½ 7½
Sago	4½ 5½
Tapioca,	5 5½

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND	Per lb.
Pepper, black, pure.	\$0 12½ \$0 15
" fine to superior	10 18
" white, pure.	20 28
" fine to choice	20 25
Ginger, Jamaica, pure.	25 27
" African.	18
Cassia, fine to pure	18 25
Cloves, " "	14 35
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

BRITISH AMERICA STARCH CO
BRANTFORD.

1st quality white, in kegs and brls	4½
1st quality white, 3 lb. cartons.	4½
Lily White gloss, crates	6½
Brantford gloss, 1 lb.	6½
Lily White gloss, 1 lb. chromo.	6½
Canada Laundry, Boxes	3½
Pure Prepared corn	7
Challenge Corn	6½
Rice Starch, fancy cartons.	8½
" cubes	7½

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb " "	8½
38 to 45-lb boxes	9
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " 1 lb. " "	10
40-lb " assorted ½ and 1 lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings,

Custards, etc.—

40-lb boxes, 1 lb packages	8½
20-lb " "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½

Laundry Starches—

No. 1, White, 4 lb. Cartons	4½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	3½
Ivory Gloss, six 6 lb. boxes, slid-	
ing covers	6½
Ivory Gloss, fancy picture, 1 lb	
packs	6½
Patent Starch, fancy picture, 1	
lb. cartons	6½
Ivoryine Starch in cases of 40	
packages	\$3 00

SUGAR. c. per lb

Granulated	4½ 4½
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5½
Extra Ground, bbls	5½
" less than a bbl	6
Powdered, bbls	5 5½
" less than a bbl	5½
Extra bright refined	4½
Bright Yellow	3½ 4
Medium	3½
Brown	3½

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	13 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.
	bbls. ½ bbls
D.	1½ 2
M	2 2½
B	2½ 2½

W. C. A. LAMBE & CO.,

Grocery Brokers,
TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.



A FOOD !
A DRINK !
A MEDICINE !

JOHNSTON'S FLUID BEEF

Has threefold usefulness

As Beef Tea,
As a Stimulating Tonic,
As a perfect Substitute for Meat.

It contains the vital principles of Prime Beef.

Kingsford's Oswego
STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

(Others so-called are imitations of our brand.)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING
JOBBER IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

ST. LAWRENCE

CORN STARCH IVORY GLOSS IVORINE

New Process.

The Leading Retail
Grocer in Ontario says:

"So long as St. Lawrence maintains
the same high Standard, we cannot
offer any others to our Customers."

Prices current, continued—

V.B.	2 1/2	2 3/4
E.V.B.	2 1/2	2 3/4
E. Superior	2 1/2	2 3/4
XX	2 1/2	2 3/4
XXX	2 1/2	2 3/4
Crown	3	3 1/2

MOLASSES.	Per gal
Trinidad, in puncheons...	0 35 0 37
" bbls	0 38 0 45
" 1/2 bbls	0 40 0 40
New Orleans, in bbls.	0 30 0 52
Porto Rico, hdds.	0 38 0 40
" barrels	0 42 0 44
" 1/2 barrels	0 44 0 46

SOAP.	Per lb
Ivory Bar, 1 lb. bars	5 1/2
Do. 2, 6-16 and 3 lb bars	5
Primrose, 4 1/2 lb bars, wax W	4 1/2
" 1	4 1/2
John A. cake, wax W. per doz	42
Mayflower, cake	42
Gem, 3 lb bars per lb.	3 1/2
" 13 oz. 1 and 2 lb. bars	3 1/2
Queen's Laundry, per bar	5 1/2
Pride of Kitchen, per box	2 7/8
Sunshine, boxes, 100 tablets	6 50
" 50	3 40

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04 1/2
Eclipse	0 04 1/2
Stanley Bar	0 04 1/2
Defiance	0 04 1/2
Toronto, 12 oz.	Per doz 0 50
Ruby, 10 oz.	" 0 30
Menster, 8 oz.	" 0 24
Detroit, 14 oz.	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz.	" 0 72

Mottled in 5 box lots, 100 bars	5 00
" 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00

Royal Magnum	Per doz 0 25
" 25 doz per box	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72

" Honeysuckle	Per box 0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

White Castile Bars	Per doz 0 85
White Oatmeal	0 85
Persian Bouquet, paper	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Bouquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.	
CHINA GREENS	
Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUEYS.	
Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.	
Half Chests—	
Choicest	38 40
Choice	32 36
Fine	28 30
Good medium	25 27
Medium	22 24
Good common	19 20
Common	16 18
Nagasaki, 1/2 chests Pekoe	12 15
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	5 9

CONGOU—	
Half Chests, Kalsow, Mon-	
ing, Pakling	12 60
Caddies, Pakling, Kalsow	18 50

INDIAN.	
Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30
CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.	
British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" in 40 lb boxes	51

Bright Smoking Plug Myrtle, T &	
B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.	
CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5	
lbs.	35
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz. packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	
16 1/2 lbs.	54
Gem. 3 x 6, 3s. caddies 16 1/2 lbs.	53
St. Lawrence, 2 x 3, 7s. caddies	
about 17 lbs.	51
Banner, 2 x 3, 7s. caddies about	
17 lbs.	48
Sterling, 2 x 3, 7s. caddies about	
17 lbs.	46
Louise, Solace, 12s. caddies about	
16 lbs.	46
Florence, Solace, 12s. caddies	
about 17 lbs.	42
Hawthorne, 8s. butts 23 lbs.	47
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	
4 lbs.	65
Empire, 3 x 6, 4s. spaced 8s. bxs	
4 lbs.	61
Top. 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14 1/2 oz. Spaced 6s.	
Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies	
about 20 1/2 lbs.	50
Currency, 3 x 3, 7s. Rough and	
ready. Caddies about 21 lbs.	49
Kentucky, 1 1/2 x 3, 13s. Caddies	
about 21 lbs.	50
Kentucky, 1 1/2 x 3, 7s. Caddies	
about 21 1/2 lbs.	49

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about	
22 lbs.	47
Morning Star, 12s. Butts about	
22 1/2 lbs.	43 1/2
Montreal Twist, 12s. Caddies	
about 23 lbs.	44
Anchor Twist, 12s. Caddies about	
23 lbs.	42 1/2

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdown	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict. Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MON-

TREAL.	
CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOES.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpg, 10 lb bxs	69
Gold Black, ninths, 5 lb boxes	78

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb.	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO	
XX, W.W.	0 20
XXX, W.W.	0 5
Honey Dew	0 30
Pickling	0 30
Malting	0 45

WOODENWARE. per doz

Fails, 2 hoop, clear	No. 1... \$1 70
" 3 " " "	1 90
Fails, 2 hoops, clear	No. 2... 1 60
" 3 " " "	1 80
" 3 " painted	" 1 80
Tubs, No. 0.	9 50
" 1.	8 00
" 2.	7 00
" 3.	6 00
Washboards, Globe	\$1 90
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double	2 75
" Jubilee	2 25
" Glob. Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

Matches, 5 case lots, single cases	
Parlor	1 60
Telephone	3 60
Telegraph	3 80
Safety	4 20
French	3 60
Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40

Mops and Handles, comb.	per doz 1 25
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates as'd	3 60

HOUSEKEEPER'S QUICK WASHING COMPOUND	
Washing Compound.	
Housekeeper's Quick.	
Washing per case.	
5c pkgs 100 in case	3 50
10c " 60 in case	4 00

FEERLESS WASHING COMPOUND.

1/4 lb packages, 12 doz in case	\$4 50
1 lb " 6 " "	3 90
1 lb " 3 " "	3 60
5 cts " 100 " "	3 50

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c.	1 00

BREADMAKER'S	
per box	
5c packages 36 in box	1 00
2c " 45 in box	0 80

— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

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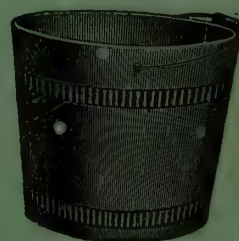
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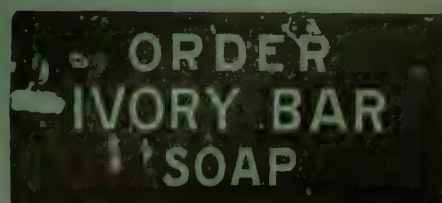
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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

VOL. VI.

TORONTO, NOVEMBER 25, 1892.

No. 48

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 CANNOT LEAK, OR
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 The E. B. Eddy Co.
 MAMMOTH WORKS
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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Packers, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, NOVEMBER 25, 1892.

No. 48

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

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Grocers everywhere are interested in the issue of the appeal in England from the Wolverhampton police court to the Queen's Bench Division, to test the right of the grocer to give gross weight in paper-wrapped goods. It will be remembered that the inspector of weights and measures in Wolverhampton had prosecuted several grocers for including the wrapping paper in the weight paid for by the consumer. The appeal of the Wolverhampton Grocers' Association resulted the other day in the reversal of the decision of the police magistrate, and the legal affirming of the grocer's right to weigh the wrapping paper in with the goods and get his quoted price on the gross weight.

The retail merchants of Montreal held a meeting on the 17th inst., and appointed a committee which was instructed to obtain legal advice as to the constitutionality of the business tax imposed in the Province of Quebec. The committee is to report this week. The business tax was bitterly denounced by several of the speakers for its unfairness to the merchants. There is some

talk of resisting the collecting of the tax. There appears to be a spirit of accommodation manifested by the provincial government, as all the collectors of revenue have been notified that they are to take no action for the collection of the obnoxious tribute until they are further advised.

* * *

Down-town grocers and fruit dealers are glad to see the street cars running again on Yonge St. in this city. Probably some of the up-town merchants would just as soon the long interruption for paving and track construction had been lengthened out still more, as they owed a good deal of trade to the suspended service. The telephone does not always prove a satisfactory medium between buyer and seller. People like to examine certain classes of goods before they order them to be sent to the house. Hence, if they cannot conveniently get down town to buy such goods they will go to the up-town store. The preference that many people show for dealing in down-town stores is on account of the opportunity such trade affords for getting out. Shopping means spending an hour or two on the main thoroughfares. The street cars are a powerful auxiliary to the down-town merchants.

* * *

Traders who have bought any considerable stock of brooms at current prices may make their minds easy as to the stability of the market, for there is no likelihood that they will be able to buy at lower figures during the present raw material crop year. There is a shortage in the yield of broom corn. The Kansas crop is entirely sold out and was 25 per cent short; the crop in Nebraska, also much below the average magnitude, has been all bought up; in Illinois there was a fairly good crop on the whole, but it was unequal, in some districts being excellent, in others poor. A wet spring delayed ploughing and planting in the low lands, and in

some places made it impossible to begin cultivation at all. The rolling land was all that the growers had to fall back upon. It was planted, but much of it was not ready until six weeks past the usual time. The crop, however, promised well on those higher lands, and would no doubt have turned out a good one if cold nights had not set in and changed the color. The fact that the broom corn crop was short excited the large dealers to take hold, and they bought up the greater part of it in a few weeks. Ninety per cent. of the total crop is said to be sold already, and quite a strong advance has been made in the corn, which is still very firm. The United States requirements call for 3,500 tons, but if this crop is not larger than last year's, that country's wants will not be completely filled. Last year there were only 27,000 tons available. The large broom corn men in Chicago are said to be sold out of raw material, as they sell to manufacturers as fast as they receive from the farmers. Some men in the broom manufacturing industry claim that the shortage in raw material would warrant an advance of from 20 to 30 per cent. on the brooms.

* * *

The Chief Analyst of the Inland Revenue Department has prepared another bulletin on coffee, which has just been published. It gives the result of the chemical analysis and microscopical examination of 141 samples, collected in April, May and June, at various points in the Maritime Provinces, Quebec, Ontario and Manitoba. It shows that there is still a considerable proportion of adulterated coffee sold as pure, 39 of the specimens proving to be compounds of coffee and some other constituent, as chicory, coffee husk, beans, peas, starch, potato. But a comparison of this bulletin with that issued last spring shows either that a long stride has been made towards absolute purity or that the trade have been more cautious in dealing

with the inspectors. Out of 140 samples analyzed last spring, 55, that is nearly 39½ per cent., were pronounced adulterated. Out of 141 samples reported on in this bulletin only 39, or slightly over 27½ per cent. have proved to be adulterated. According to this showing, the pure coffee consumed in Canada is about 12 per cent. more of the total volume sold by grocers than it was six months ago. But the bulletin does not furnish sufficient grounds for adopting this conclusion. The difference in the proportions of adulterated coffee collected by the inspectors in two different periods does not necessarily coincide with the difference in the proportions sold during those two periods. The fact that inspectors were instructed to take no samples of coffee labelled "compound" would make a difference. It is claimed by many traders that for the first bulletin inspectors did not go by the label on the package, but by the tacit representation of the grocer, who was supposed to sell the article as coffee if he put it up in response to an order for coffee. This time inspectors had to go by the label on the can or box. That difference in inspecting might alone make all the difference in the analyst's returns for the two bulletins. It must also be remembered that the grocers are now on their guard and are in the majority of cases likely to be very explicit in the distinction between coffee and coffee compound. The prosecutions of last winter and the canvassing of the matter in this paper and at associations had the effect of making the trade careful not to commit themselves when strangers would ask for coffee. Therefore there appears no reason for assuming that the detective system is an agency of reform in the manufacture or trade in coffee. The method may be successful once in bringing out a fairly accurate showing of the ratio of the impure to the whole of the coffee sold, but any second attempt must to some extent be frustrated by the fines and exposure that many traders found to be the sequel to one visit of the inspector. They would be very dull men if they would not either have some pure coffee handy or candidly name any other description "coffee compound." Some vendors have been put in for the costs of analysis (\$14). Some are being prosecuted because of their refusal to pay those charges.

* * *

The "black pepsin" circular, showing what the South Australian Dairymen's Association did with the wonderful drug, is manifest-

ly of about the same rank of respectability as the "green goods" letters that are deluging the mails. There appears to be no South Australian Dairymen's Association. Prof. Dean, of the Dairy Department of the Ontario Agricultural College, Guelph, sent thirty-eight cents to the firm of chemists named in the circular and got a reddish brown powder represented to be sufficient to use in two gallons of cream. It may be remarked in passing that this seems rather a high price for so small an amount of labor, since \$4 bought enough of the stuff to perform the miracle on the 30 days' milkings of 6 cows. Accompanying the powder received by Prof. Dean, were two circulars signed by Cloud, Hanlin & Co., Toronto. One of these circulars, headed "A Fortune to Farmers," showed how \$32 per day could be made by agents selling the dairy compound made by the means of "black pepsin." The other circular gave directions for the use of the powder, said directions having the claim on them that they were copyrighted by Cloud, Hanlin & Co., of Toronto. Mr. Dean wrote to his company on the 5th inst., but up to the 14th received no answer. A representative of THE GROCER looked in vain for the name in the Toronto city directory. He then inquired at the Post office, but was told that Cloud, Hanlin & Co. was an unknown name there. Cloud, Hanlin & Co. are evidently as mythical as the South Australian Dairymen's Association. Prof. Dean made two experiments, and came to the conclusion that as much butter can be made from the cream without pepsin as with it, and that the use of the pepsin calls for twice the labor. This is presidential year, and perhaps the clever but unscrupulous electioneering dodge of a party worker in the presidential election of '84 may have been called to mind by the swindler that drafted the circular. In that campaign an extract purporting to come from a pamphlet issued by the London Free Trade Club was published, and did good service in alienating support from the opposite side, until it was discovered that no such club existed. According to the Albany Cultivator, however, this rascally device served the same swindler's purpose before 1884. That paper says the author of the black pepsin circular is one James A. Bain, of Ohio, who in the spring of 1882 signed himself as secretary of a bogus "North American Poultry Company," and offered valuable information about incubators which proved to be worthless. He has been in States Prison for offences of the kind. The "black pepsin" was to be obtained for so many stamps of "The Concord Chemical Co.," New York, but it is found on inquiry that no such company exists in that

city, and that the postmaster of New York has been requested to forward letters directed to the company to the same post office in Ohio, which was Bain's location in 1882, on the excuse that a contemplated removal of the company from there to New York had been temporarily postponed.

* * *

It was not the want of profit alone that made the sugar trade a worry and vexation to wholesalers during the past summer. Orders were placed cautiously by retailers, and travellers were never sure that a lower offer made by a rival house might not move the customer to cancel a sugar order that much time and trouble had been spent to secure. But the cancelling of the sugar order was only a minor trial to the patience of the wholesaler and the salesman. As long as the sale of profit-bearing lines was not checked, the wholesaler would have preferred not to handle sugar. But the thing that did exasperate the wholesaler was to have his sugar refused when it lay at the buyer's station. That happened quite frequently this year. Several car load lots were sent back to different houses. The reason was no doubt truly given in some cases, but the grounds submitted for the majority of these refusals were mere pretexts. A favorite one was that the sugar was not according to order. There was usually sufficient proof within the jobber's reach, if he cared to make use of it, to dispose of this objection, but a good deal of provocation will be endured when the object is the retention of a customer. So the sugar was always taken back, the freight paid both ways by the jobber, and nothing more said about the matter. It would naturally be expected after this uncomplaining acceptance of the objecting retailer's case and the shouldering of the loss incidental to the return of the sugar, that the jobber would be allowed to forward the sugar that the retailer claimed his order to have called for. But that particular jobber rarely had the distinguished favor of a second chance. Some one else supplied the sugar, and that fact throws a flood of light upon the true reason for such refusals. A lower offer had been made by another house, and the fact that the sugar had been shipped on an order already placed did not restrain some merchants from accepting the second offer and trusting to their lack of scruple to get rid of the first. This is one of the fruits of the price-cutting that deranged the sugar trade and almost deranged some of the sugar traders, last summer. Some men for the sake of a sixteenth of a cent a pound on a round lot of sugar have damaged their reputation for honorable dealing. Of course where any advantage is taken by the wholesaler to fill an order with a sugar that was not ordered, back that sugar ought to go if the shipper should lose the whole value of it. But where the cause of the return is somebody else's lower offer, such business is discreditable to the retailer.

WHAT ABOUT CURRANTS?

Dried currants, their supply, and the possibilities in the way of an advance or the reverse, are one of the special features of the wholesale grocery market in Montreal at present. In the early fall, as everyone in the trade is aware, reference was made to the fact that a considerable quantity of fruit had come to Canada via that port, a supply in excess of the imports for the same period last year. On this understanding, jobbers, who had not bought ahead, did not apprehend any difficulty about supplies, and nothing arose until lately why this opinion should be altered. However, despite the fact, which is universally admitted, that 300 tons more currants were imported this fall than last, it is unmistakable now that the fruit shows a distinctly steadier tendency. The cause of the anxiety that some jobbers have been showing recently has, therefore, to be accounted for in other ways than by the quantity of the actual supplies on spot in Montreal. Jobbers must have some reason for it, and what is it? Simply that in contradistinction to former seasons there are no supplies in outside brokers' or importers' hands. All the supplies of currants available are controlled by one or two houses actually in the jobbing business themselves. Unprovided jobbers therefore cannot, as in former seasons, procure supplies on the open market on equal terms with their competitors. Naturally also the present holders want to make the most they can out of them, and as there is some possible chance of this owing to the position of affairs, they will very likely endeavor to do so. Besides, they have to take care that their own wants will not be unprovided for. As a natural result the others have to either take pot luck at present or pay what holders ask. Then, there is, and always has been, a certain element of jealousy between some Montreal jobbers, and this also operates in producing friction. Matters are very interesting in connection with currants, therefore, and there are jobbers who have very good reason for regretting that some of the big speculators who usually import did not see fit to do so this fall. The latter, in accounting for the unusual course they have followed this fall, say that the position of the primary markets early in the season did not suit their books, so to speak, and besides, the Valencia raisin market was altogether too engrossing for them to devote attention to anything else. But no matter what were the exact influences operating to produce the present position of affairs on currants, their future, between the present time and the period when the actual holiday demand will make itself felt, is very interesting.

MONTREAL LETTER.

Your Montreal correspondent in the course of his rounds, this week, overheard some discussion with regard to sugar bags versus barrels, which may be interesting to THE GROCER in view of its reference to the matter. The first gentleman who talked was a member of a well-known wholesale firm on St. Peter street, who does not want his name mentioned. Personally, he was entirely in favor of the innovation, but expressed the opinion that it would take a long while to educate the trade up to accepting the change in Canada. Argument could be made on both sides in regard to the matter, for whereas the bags were handy and would entail a saving in freight, it would be hard to convince retailers that the sugar could be kept as clean in them as in barrels. In the case of packages being exposed to wet weather there could be no question about the superior properties of the barrel as against the bag. Besides, opinions differed as to which was the easier package to handle. For the small country buyer who carted and handled all his goods by himself the barrel certainly possesses advantages; where the buyer is a big dealer or a city grocer the case would be different. The interests of both have to be consulted, and it was for the jobber to decide who was to be the lucky one. One thing, however, was certain: The bags not only would result in a big saving in freight, but in the case of a buyer who usually carried a large line of stock they could be stored with more advantage. On the whole, although the gentleman himself was in favor of the bag idea, his statement, itself, was rather an argument in favor of the barrel.

A leading retail grocer was the next party to discuss the matter. This was A. D. Fraser, of the Retail Grocers' Association. He was unequivocally in favor of the barrel, and reiterated all the above gentleman's arguments in favor of it.

After so much had been said THE GROCER man thought it would be worth while to see some of the refining people, and an official of the Canada Sugar Refining Co. was canvassed. This gentleman thought the bag was by long odds the better, but expressed the opinion that it would be a long while before it would be used in Canada.

"Canadian refiners," said he, are in an entirely different position from those in the States. Their the refiners are a Trust and they can say to the trade, 'We are going to pack in bags', and that settles it. Here the case is different, and naturally the buyers' ideas have to be consulted. Then, too, unless the bag idea is universal it would cost refiners a good deal more to put up their sugar in bags than in barrels, and until the trade have been generally educated to adopt the change it would be unprofitable for us to try it. As to the advantages the bags possess over the barrel, they are undeniable, but I consider it a waste of time to

enumerate them at present. Under different circumstances I will be happy to give my views to THE GROCER.

THE CRANK.

Some people make use of this expression sometimes in a nasty way: He is a crank and he is a little bit off." If you asked them the reason they had or the authority they had for saying it, many of them could not tell you. Their keenness of perception into human nature is so limited and their ideas so small that they pass their judgment on the cover of a man's life, while the whole story of his life lies hidden unrevealed between the covers. It is to people of this class of judgment that I address myself in this article. I will start by asking you how much you know of some of the people you call cranks, and conscience answers back, "Nothing." Well, then, don't call any man a crank again, don't judge the book by the cover; try to learn the whole story, then you will be able to understand what caused that wrinkle on the brow and that far away look in the eyes; perhaps you will find as you read the book your own life will sink into insignificance. I have come across men in my lifetime whom I have called cranks; when I have come into closer contact with them, when I have opened up my heart to them, and them to me, my heart has as it were bled with sympathy and been filled with admiration at the nobility and courage of the soul within it, at the cold, unfeeling world that has made them close the volume of their life up so that the world or casual observer could see nothing but the plain unmeaning cover. If you wish to learn the story approach it with kindly feeling, go away back to the days of his boyhood, trace his career up to manhood, and you will find perhaps that the circumstances which have surrounded his life have been entirely different to yours; his character has been moulded in an entirely different mould; his experiences have been vastly different to yours. Study this, then, take into consideration that we to a greater or less extent, that is, our characters, are moulded by the circumstances which surrounded us and by the ideas and impressions of others. Out of the thousands you meet how many really original ideas do you find? You would be liable to call the man with an original idea a crank because it would be something new. What cranks all the men were who have done anything or discovered anything that was worth anything to the country to the common everyday mind of the common herd! Who was the crank or the man who was a little bit off, Edison or the men who laughed at him when he first spoke of the telephone? You say the man who laughed at him. Take it home. When you learn to know the men you call cranks better you will wonder how ever you were such a fool as not to see the beauties of his character, and perhaps you could grow to love and esteem him; perhaps he could buy and sell you. Place you where he has been and you would be perhaps lost.

Some of the noblest men are the men who are called cranks. Fools always like to display their ignorance, and you know them. Wise men keep their lives looked up in their heart, and you don't know them.

SOME ISSUES AT LAW.

At Osgoode Hall, before Chief Justice Hagarty and Justices Osler, Burton and MacLennan, the following cases were disposed of:

Smith v. Asher: Judgment on appeal by defendants from the judgment of Boyd, C., delivered at the trial at Cornwall in November, 1891, in favor of the plaintiff in an action brought by R. Smith, assignee of one F. Bolander, who formerly carried on business at Cornwall and Smith's Falls, to set aside a certain transfer of goods made in November, 1890, by Bolander to Asher & Leesin, the defendants, on the ground that the transfer was fraudulent as against the plaintiff and the creditors of Bolander, and to recover back the goods or the value. The chancellor's judgment directed the defendants to account for the value of the goods. The appellants contended that, by an agreement between them and Bolander, the transaction amounted to an exchange by the appellants of their goods in the possession of Bolander for the goods in question in the action made for valuable consideration and without fraud on the part of the defendants or of Bolander, and also that the transaction was supportable as a payment to creditors under pressure. Appeal allowed, and action dismissed with costs. W. R. Meredith, Q.C., for the appellants. Moss, Q.C., for the respondent.

Watt v. City of London.—Judgment on appeal by plaintiffs, George Watt & Sons, of Brantford, from the judgment of Armour, C. J., dismissing the action, which was brought to recover from the corporation of the city of London taxes paid by the appellants upon what they alleged was a wholly illegal assessment of personal property of the appellants stored in a warehouse in the city of London. The appellants were wholesale grocers in the city of London and contended that they had no branch of their business in London such as would make them liable to assessment, there. Appeal allowed with costs. Gibbons Q. C., for the appellants. W. R. Meredith, Q. C., for the respondents.

Mr. Justice Street has given judgment in the suit of Grant vs. Northern Pacific Railway Company, which was an action tried without a jury at Toronto, the trial having been adjourned from the Woodstock Assizes. The suit by Jas L. Grant & Co., pork packers, carrying on business at Ingersoll, against the defendants as common carriers, to recover \$2,000, the value of a quantity of hams and bacon shipped by the plaintiffs over the defendants' line from Ingersoll to Victoria, British Columbia, and which were lost to the plaintiffs by reason of their being delivered to a person other than the consignee. The learned Judge holds that the defendants must be taken to have received the goods at Ingersoll by their agents, the Grand Trunk Railway Company, upon a contract to carry them and deliver them safely to the order of the consignee at Victoria, and that the con-

tract was broken by their delivering the goods to another person, and the plaintiffs having lost the value of the goods by their having done so, are entitled to recover. Judgment for the plaintiffs for \$1,559.13 with interest from 31st July, 1889, and costs. Thomas Wells (Ingersoll) and Wallace Nesbitt for the plaintiffs.

BUSINESS TAX.

Before the executive committee of the Toronto council a deputation of nationalists, capitalists and single-tax men asked that certain questions relating to taxation should be submitted to the people at the municipal elections. Alfred Jury asked for the submission of the following question: Are you in favor of the Legislature granting power to the municipal councils to reduce taxation, not merely on machinery, but also on buildings, merchandise and other products of industry? Paul Campbell, of Messrs. John Macdonald & Co., proposed that the voters should decide the following point: Are you in favor of the Legislature granting power to the municipal council to abolish taxation on personalty only; that is, on machinery, merchandise and income? These questions mean, in effect, that the people will be asked to sanction the raising of the whole city revenue by a tax on the value of land. After discussing the subject for about an hour it was decided to leave it over until a special meeting, which will be held at an early date. Mr. Campbell pointed out that Mr. Jury's proposition was far more drastic than that made by himself, and the electors will do well to examine them both carefully.

NEW RAILWAY CHARGES.

A topic for discussion with merchants in every line of business at Montreal at the present time is the proposition of both the big railway companies to levy an extra charge for delivery at all points where the company places the goods direct at the warehouse. Previously it has been understood that this was always provided for in the regular rate for freight charges, but this season it appears the railway companies intend to pursue a different course.

The new proposition is to the effect that the recent advance in freight rates does not include the cartage of goods, neither at the point of shipment nor at that of delivery. The new circulars read that "first, second, third and fourth class freight will be subject to a charge of 1 1-4c. per 100 lbs., and fifth class freight 1c. per 100 lbs., additional for cartage at the stations where that service is performed by the company." This simply means that for goods shipped from Montreal to other points where the company does the cartage—Toronto, for instance—an extra charge of 2 to 2 1-2c. will

be imposed according to the class of freight shipped. In a case where the point of delivery is not a cartage station, of course only half the charge will have to be paid. This extra charge will naturally come out of the pockets of the buyer in each case, and therefore it cuts both ways, for although the Montreal merchant will not have to pay on the goods shipped from Montreal, he will have to make up for it on the big lines that he receives himself.

Merchants here hold that as it is simply a device to get an increased rate of freight out of them, it would have been much more advisable to lump the whole thing under the heading of freight. They hold that confusion is sure to arise, as some hot-headed person will insist on the right of carting his own goods, and as this has to be specially provided for according to existing arrangements, hitches and bad feeling are bound to ensue. Some dealers who keep teams of their own say they will insist on doing their own cartage, but it is doubtful if they will find this to their benefit, for the companies no doubt will find methods of making it decidedly inconvenient for the ones who persist in this, such as keeping them waiting a half day for their goods. Others talk of hiring outside carters, but this is not feasible, as it would certainly entail a greater cost in the aggregate than 1 1-4c. per cwt., so that the railway companies have the whip hand all round. In fact the general conclusion seems to be that merchants here will simply have to grin and bear it, for it is noted that though there was talk of bringing it up before the Board of Trade, the matter has been dropped. It will be interesting to see if this will be the case elsewhere.

In conclusion, the railways' claim may be cited also, although it is not credited by everyone. They hold that they have been carting all along at a loss. If this is the case, it has taken them a long time to find it out, for in the case of the Grand Trunk, at least, the old arrangement was in vogue for fifteen years and over. In this connection also it may be interesting to mention that at the time the Shedden Company first commenced to do the carting for the Grand Trunk, that railway company had to fight an expensive lawsuit with the carters of Montreal, who as a body contested their right to say who should have the exclusive privilege of delivering freight. They won their case then on the ground that the cartage was included in the freight charges, and it remains to be seen whether some grumbler might not be disposed to bring up the same point again. Incidental to this it may be stated that Sir Geo. Cartier was the lawyer who won the suit for the railway, and that the fact cost him his election for Montreal East, for it was the carters' vote, combined with other issues, that went a long way to ensure his defeat.

DEMAND For Holiday Goods is now on, and we are prepared for the same. Have been too busy to spend proper time in writing good "ad." Our travellers will be pleased to give you any information, or write to us direct.

When ordering goods "Same as Last," please give date of bill.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS,

73 McNab St. North, Hamilton, Ont.

LIVE MERCHANTS

Not yet handling any of the following teas will study their interests by asking for samples of
RUSSIAN BLEND CONGOU, IMPERIAL BREAKFAST CONGOU,
and DALU KOLA CONGOU.

NOTE :- These are bulk, not package teas, and since their introduction, merchants have made better profits and largely increased their black tea trade.

W. H. Gillard & Co., Hamilton.

SOLE AGENTS FOR CANADA.

An immense business is being done in these teas.

ALEXANDER TURNER.

LLOYD T. MEWBURN.

ALEX. G. OSBORNE.

JAMES TURNER & CO., HAMILTON,
Something New.

ITALIAN EVAPORATED BLACK CHERRIES--This is large black Fruit, requiring little Sugar. A SURE SELLER.

FRESH LOCH FINE HERRINGS--Packed pound tins similar to Salmon, tasty and bound to be a quick seller.

IN STORE--Finest Layer Dates. California Fig Pudding. 7 Crown Figs, Whittall's packing.

"MONSOON" PURE INDIAN TEA. Always reliable, never changes. In cases of 60 lb. caddies, or 120 halves.

WE HAVE JUST RECEIVED NUMEROUS LINES OF INDIAN AND CEYLON TEAS,
IN CHESTS AND HALF CHESTS.

STANDARD BLENDED TEAS.

OUR BLENDING DEPARTMENT IS NOW OPEN, UNIFORMITY CAN BE RELIED ON. WE HAVE THE FIRST CHOICE OF THE MARKET AND THE BEST ESTATES AT OUR DISPOSAL, AND GUARANTEE EXCELLENT VALUE. WRITE FOR PARTICULARS.

STEEL, HAYTER & CO,

11 AND 13 FRONT ST. EAST.

Growers' and Importers, Toronto.

HOW FRENCH SARDINES ARE PACKED.

In a paper upon Finisterre, read by F. S. Dellenbaugh before the American Geographical Society, he describes the sardine industry as it is practiced off Pontaven, on the coast of Brittany. At times, he says, there are as many as twelve hundred fishing boats collected at this point, where the sardine, while on its northward journey, attains its most desirable size for taking and packing. The boats are about thirty feet long, entirely open, except for a short deck at the stern, and carrying two masts that can readily be taken down. The net, about twenty feet long and six or eight feet broad, is weighted on one long edge and buoyed with cork floats on the other, so that when it is in the water behind the boat it assumes an upright position like a wall, and in this position is towed through the water by one end as the boat moves slowly along. The captain mounts the little deck at the stern with a bucket of bait called ronc, the eggs of cod-fish, under one arm and his practiced eye ranges the water. When he discovers the proximity of the fish he scatters a little of the ronc on one side of the net and they rise in a school to take it. This is the critical moment. He throws a quantity on the opposite side, and the fish, making a dart for it, are entangled in the meshes. When the sardines are numerous the boat does not halt to take the net on board; by means of a cartain pull the meshes are tightened and, with a buoy to mark it, it is cast off and left till a full catch is made. Another net is put out and the operation is repeated till all the nets are used.

Then comes the picking up and extraction of the fish, the latter work being performed with great care, because handling the fish injures them. The net is caught up at the ends and seasawed till all the fish drop into

the bottom of the boat, where they remain until the arrival in port. There the fish are counted by the two hundreds into coarse baskets and dipped in the water beside the boat to free them from loose scales and other matter. Thence they are carried to the factories and thrown upon long low tables, on each side of which is a row of women and girls, who, with a short knife, prepare them for the salt vats; where they remain for two hours. After that they are placed in coarse baskets and given a bath of sea water under a pump. Then they are put to dry in the open air on wire racks. When the fish begin to shrivel the racks are taken to the oil-room where four or five tanks of olive oil are constantly boiling. Each rack is plunged for a moment or two into the hot oil and then set aside to drip, after which the fish are selected and carefully laid in tin boxes of various sizes.

When the box is full it is passed along to the oil tap, where the space remaining is filled with oil. The box is now ready for sealing, and passes along to the solderer. After the soldering a hole is punched in the cover to let out the imprisoned air and immediately closed with solder. Next the cans are placed in a huge iron crate and lowered into tanks of boiling water. If there is still air in the can it will explode or bulge out, and the trouble can be corrected before the final packing in wooden boxes for export to all parts of the world.

DRY GOODS.

Last week the trade in all classes of staples and winter goods was as good as is expected at this season. This week has found fewer buyers in the market, and those who have come are mostly buying holiday goods. This class of material is selling very fast. Almost anything will sell, but the choicest goods are offered. New designs, striking patterns and delicate colorings mark the lines of fancy goods. But cheapness is the soul of selling with regard to some of these lines. Nevertheless very large orders are being executed for this class of goods.

Stock taking is the watchword of the hour, and all are interested in the result of the season's trade. The hopes are high, and results are expected to show a prosperous year's trade.

As a result of this stock taking, nearly every house is pushing broken lots and remnants. Special drives are shown in every department; some unworthy, some worthy, and many, properly designated, snaps.

Sealettes are not selling so well as last season, while the demand is for cheaper goods. Prices run now from \$2.50 up to \$10 per yard, but the great quantity average about \$4. When these goods were first put on the market six or seven years ago, the prices were from \$7 to \$20 per yard. But now the better classes have discarded them, and the people demand cheap goods.

Letter orders continue very numerous. In some cases the clerks have to work in the evenings to keep even with the letters. Orders run principally for men's heavy underwear,

ladies' underwear, hostery and gloves. Sixty per cent. of these orders are repeats.

NOTES.

John Macdonald & Co. are making a special effort to supply dealers with novelties for the holiday trade. Their stock of this class of goods is enormous, and buyers are making great onslaughts on them. Vases, figures, mirrors, clocks, wicker-work, rattan-work, silk and satin novelties, plush novelties, papermache goods, purses, cutlery, perfumery, soaps, etc., are the leading lines. These goods are excellent for general dealers, especially during the last three weeks before Christmas. A special line just to hand this week is a line of art cushions in figured silk, satin and plush combinations. These all have the characteristic wide frill, and are exceeding fast sellers.

A special line of 30-inch art printed silks has just been passed into stock by John Macdonald & Co. This comprises new designs, new shades, at newer and more seductive prices. A shipment of colored silk faille ribbons is also to hand. These goods are much enquired after, and orders can now be promptly filled.

Gordon, Mackay & Co. have another shipment to hand of white and scarlet Saxony flannels in all the different grades. The quality of these goods as sold by this house are well known to the trade.

A repeat in astrachan and feather trimmings has just been received by Caldecott, Burton & Spence. Their sales this season in this class of goods has been very large, and the demand continues strong.

Wyld, Grasett & Darling are making a special sale of neckwear for the next few weeks. The buyer of the furnishing department, Mr. Fisher, has just returned from abroad, and shipments are being opened up of goods specially suitable for the holiday trade. Their lines of samples are numerous and strikingly fresh.

Alexander & Anderson have received repeat orders in black and colored velveteens and black and colored henriettes in scarce shades. Another shipment comprises black satin-backed velvet ribbons in all numbers. Silk handkerchiefs and other lines of fancy goods are to hand for the Christmas trade.

In staple goods Alexander & Anderson are showing special values in grey and white cottons, shirtings, flannel-ettes, denims, etc.

W. R. Brock & Co. have a well-assorted stock of novelties for the holiday trade. These have been chosen with a special view to meeting the demands of all classes of traders, and will no doubt be carefully inspected by these different classes, especially by the pushing retailers who make a rush for big sales whenever the slightest opportunity offers.

At the meeting of the Strathroy town council, W. F. Fawcett notified the council that, "as a ratepayer, he forbids them paying over to any person or persons, or corporation, the sums, or any part thereof, which was voted to the Strathroy Canning and Preserving Company, on the ground that the by-law authorizing such bonus was illegal, and for other reasons." The report was referred to the finance committee, with power to take advice.



TO YOU IT IS
PROFITABLE and a
QUICK SELLER.

Thousands testify to its PURITY and
Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT.

ROYAL SOAP CO.,
Winnipeg, Man

J. F. EBY.

HUGH BLAIN.

DON'T PROCRASTINATE

don't leave off buying your **CHRISTMAS FRUITS** until
it is too late.

BLUE FRUIT

Stocks are very light this year and holders bound to
advance shortly.

NUTS

New Tarragona S. S. Almonds in
store

FIGS

All finest Elemes are getting
into small compass.

PEELS

Batger's, Crosse & Blackwell's
and finest Italian.

**BUY
NOW**

EBY, BLAIN & CO.,

Wholesale Grocers.

TORONTO.

SITUATION WANTED.

WANTED—A SITUATION AS TRAV-
eller for Provisions or Groceries,
also side lines. Apply care
15-93 B., this office.

WINDOW DRESSING. DECORATING. FOR Xmas

Everybody can dress their show windows
and decorate their store for the Holidays,
with the aid of my Xmas Pamphlet. Mail-
ed on receipt of 75 cts.

HARRY HARMAN, Window-Dresser, Decorator
and Window Supplies,
Room 1204, The Temple, Chicago, Ill:

T. A. LYTLE & CO.,

Vinegar Manufacturers,

TORONTO.

Have reduced the price of
their Celebrated

BEAVER BRAND

PICKLES



Send for Quotations.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured
extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

CHAS. SOUTHWELL & CO., LONDON,
ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN CLEAR JELLY MARMALADES

"Scotch Home Made,"

"Perfection."

"Lemon Jelly Marmalade,"

"Lime Fruit Marmalade,"

Made from

Seville Oranges,

Messina Lemons,

West India Limes.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior
Packet Concentrated Jellies, etc., etc. All goods having
their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION.

WORKS: DOCKHEAD, LONDON, ENGLAND.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Three persons in Bradford, England, are reported to have been poisoned by eating Canadian lobsters.

Ezra Shaw, who died some days ago in Shedden, Ont., opened the first grocery store in that village.

John McGregor, proprietor of the Thistle store and pioneer merchant of Winnipeg, died suddenly on Friday.

In both Hamilton and Toronto, merchants are agitating for the enlargement of the city market accommodation.

Owen Sound business men are being surfeited with circulars from the omni-present "green goods" men, offering their wares for sale.

Mr. L. D. Shaffner, of Bridgetown, sold out to H. Crowe, and has gone to St. John, N. B., where he is engaging in the wholesale grocery business.

James Gaudry, for many years running the store of Mr. McDougall, in Portage du Fort, has left for Eganville, Ont., where he will manage a store for J. C. Hardy & Co., Kingston.

The grocery store of Mr. Jubinville, on Dorchester street, Montreal, was entered by burglars, and goods and liquors to the value of \$500 were stolen. This is the second time the store has been robbed.

Hunt & Castello are intending to build a cannery at Steveston, B.C., with a capacity of about 15,000 cases. The Canadian Pacific Canning Company on Lulu Island has built the largest wharf on the river—180 by 300 feet.

The Clark Coffee Co., 14 Broad St., Boston, Mass., will give free transportation to and from the World's Fair at Chicago, one week's board and free admission to the Fair to the ten clerks who return the largest number of the coupons that go with each tin of the company's cocoa and coffee.

John Cameron, representing THE CANADIAN GROCER, the PRINTER AND PUBLISHER, and the other journals of the J. B. McLean Company, was in the city the other day. He had just returned from a very successful business trip through British Columbia and the Northwest.—Hamilton Times.

President J. D. Spreckels of the Hawaiian Sugar Company has advised that the company go out of business. Low prices and the failure of the crop by drought have

caused the company to suspend dividends and incur debt. Stockholders, however, have decided to continue in anticipation of more favorable tariff legislation. The old board of directors has been re-elected.

The origin of the symbol "cwt." for hundredweight is as follows: C is the initial letter of the Latin word "centum," meaning a hundred, and wt are the first and last letters of the word "weight" and are used as a contraction for it.

Fire in St. John's, Nfld., on Sunday totally destroyed the biscuit and tobacco factories in St. John's, of which Hon. A. W. Harvey is the head. The loss of \$80,000 is covered by insurance. They were burned at the last great fire and will now take four months again to rebuild.

After some months occupied in drilling for salt on the grounds near its depot at Windsor, Ont., the Canadian Pacific Railway Company has succeeded in reaching a strong quality of brine at a depth of over 1,100 feet. It is the company's intention to erect salt plant superior to any in the country.

Wm. M. Berry has taken possession of the corner brick store recently occupied by Moore & May, in Port Stanley. It is reported that Umlin Bros. will occupy the store recently occupied by Mr. Berry. J. T. Lorne, of the Lakeside grocery, belonging to the Batt estate, has leased the new brick store on Bridge street from Weir & Berry.

Merchants in surrounding towns and villages, says the St. Thomas Times, where dependence is placed on the farmers' trade, are experiencing much difficulty in collecting their fall accounts. Owing to the very low price of wheat, the farmers are not disposed to sell, and in some instances even the crop of 1890 is still stored in the granaries, in hopes of a raise.

A test Division Court case was tried before Judge Muir in Hamilton on Friday. Charles Holt, grocer, sued the street railway company for \$25 damages on account of his waggon being broken by a trolley car at the corner of Barton and Mary streets. The plaintiff claimed that the motorman was negligent, but the evidence showed that the driver tried to turn around on the car track. The judge non-suited the plaintiff.

Michel Lefebvre & Co., Montreal, have placed in the hands of their travellers a neat business card. In size it is about 2x3 inches, and is gotten up by Cameron, Currie & Co., Montreal. The cards come in four colors, and on each is a cut of their Lion-L-brand, which is their trademark, together with some well-worded and effective reading matter. This firm has been established since 1849, and its travellers are covering Canada completely from the Atlantic to the Pacific. They get their share of orders.

A conference of the wholesale grocers of Toronto and the Railway Committee of the Council of the Board of Trade with Mr. Olds,

of the C.P.R., and Mr. Burbow, of the G. T., was held on Friday. Mr. Donogh presided. The wholesale grocers complained that the Montreal merchants were given rates which the Toronto grocers had not, that in fact Toronto grocers were discriminated against and their western trade consequently suffered. The railway representatives said that injustice may have been done the Toronto grocers, and as to future rates gave assurances that were perfectly satisfactory to the conference.

Robert Delahey, jr., Pembroke, Ont., died last Friday. He was the second son of Robert Delahey, sr., and received his training in his father's general store in Pembroke. Fifteen years ago he and his brother Alexander took over his father's business and developed it into a very extensive one. The deceased was also a member of the firm Delahey Bros., general and grain merchants, Cobden, Ont. This business has recently been extended to the village of Douglas. About five years ago the two brothers entered into partnership with a third brother, Thomas, under the firm name of T. Delahey & Co., and purchased the foundry business of R. C. Percival, which they have very largely increased, and made one of the leading industries of the town. Mr. Delahey was highly esteemed in the town, and his early death is felt to be a public loss.

On Dec. 1st, J. E. McElderry, who has so successfully conducted the grocery business at No. 2, Day's block, Guelph, Ont., for twenty years, will admit into partnership James A. McCrea, of this city, who for the past seven years has been travelling for Davidson & Hay, wholesale grocers, Toronto. Mr. McElderry will thus be relieved of some of the cares of the business, and will have more leisure to devote to his outside interests, while Mr. McCrea has been anxious for some time to get settled down in a business which would not take him away from home. Mr. McCrea served his time in the store with Mr. McElderry, so that the new arrangement will prove very acceptable to the older customers. Both gentlemen are held in very high esteem in this city and vicinity for their business capabilities and personal integrity, and there is no doubt the new firm



"CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BROS, MONTREAL.

General Agents for Canada

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

H. P. ECKARDT & CO.

Have just received a shipment of Faulder's Silver
Pan Marmalade, Jams and Jelly Marmalade.

These are all high class goods, very suitable for Xmas. and
Holiday Trade.

**FOR
COOKING
PURPOSES**



STERILIZED.

It makes the most delicious

Puddings

Custards

Ice Cream

DELAFIELD, McGOVERN & CO.,

91 Hudson St., Sole Agents.
NEW YORK.

33 RIVER STREET,
CHICAGO.

215 CALIFORNIA ST.,
SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO.,

Hamilton, Ont.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

We offer to the trade ex S. S. "Escalona."

BEVAN'S Extra Loose Muscatels, BEVAN'S Connoisseurs Clusters,
BEVAN'S Imperial London Layers, BEVAN'S Fine Dehesa Clusters,
BEVIN'S Imperial Cabinets, BEVAN'S Finest Dehesa Clusters,
BEVAN'S Extra Dessert Clusters.

FINE PROVINCIAL CURRANS, in barrels and half barrels,
do FILIATRA do in barrels and half barrels,
FINEST VOSTIZZA CURRANTS, in half cases.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

WHOLESALE GROCERS,

MONTREAL, P.Q.

Bensdorp's Cocoa, 1-4, 1-2 and 1 lb.

No first-class Grocer can afford to be without it.
Send for quotations.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



DID IT EVER

Strike you that you can save money by buying direct from us.

We can give you the best goods at lowest prices. Send for a sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

will meet with increased success. H. Loch, of Guelph, so well known in the city as a thorough grocer, will succeed to Mr. McCrea's position with Davidson & Hay.—Guelph Mercury.

W. H. Tippet, of the Toronto office of A. P. Tippet & Co., is out of town this week. We regret to say that the occasion which called him away was the death of his mother.

A meeting of canned goods packers will be held at the St. Nicholas Hotel, Hamilton, Dec. 1st at 2 p.m. All packers are invited to be present. A banquet will be given to those present by the Norton Mfg. Co.

As the Shop Regulations Act provides for the printing of extracts to be hung in the different stores, but makes no provision for the expense, the police commissioners of Toronto have decided to undertake it, so that shopkeepers will have no excuse for not providing seats for the clerks.

The rolling mills of the McKay Milling Co (Ltd.), Ottawa and New Edinburgh, have been remodelled, enlarged, and equipped with the latest improved machinery, and are now fitted on the Alis Duplex system. The company have decided to confine their attention solely to the wholesale trade. The package or bag in which goods are sold will henceforth be included in the price. Bags with their brand or any bags in good condition will be purchased at 5c. each. Mill feed will be put up in 100 lb. sacks.

The Consul-General for France in Canada has informed the Customs Department that it has come to the knowledge of the French Government that salted pork is being exported to Europe as Canadian product when it has only passed in transit through Canada. The process of curing and packing pork in Canada being the same as in the United States, the appraisers in the service of the French customs find it impossible to determine exactly the origin of this class of meat. In view of these facts the French Government will hereafter require that every shipment of Canadian meat to France must be accompanied by a certificate of origin issued by the French Consular authorities in the Dominion. Collectors of customs are therefore to advise exporters of Canadian meats to France of the requirements of the French authorities.

Inspector Awde on Friday seized as unfit for food a large quantity of oysters which had been shipped from Baltimore to a wholesale oyster merchant of this city. Some of the oysters had died in transit, and the poison from these dead oysters affected any healthy oysters that were shipped with them. Thomas Heys, analytical chemist, was seen by a World reporter and said: "Cases of the kind are of rare occurrence, but have come under public notice several times in New York. Oysters become poisoned through having been propagated in water which is rank with sewage. In such a case they turn pale green in color and very unhealthy in-

deed. At one time in New York the scare became so great that the sales of the oyster materially decreased. "In the case of the oysters seized in Toronto, the poison was probably communicated from the poisoned oysters to the healthy ones by means of the solution in which oysters are usually packed, and which penetrates the shells."

Messrs. Denham, of the Mazawattie brand of tea in London, England, purchased a quantity of the silver-tipped Ceylon tea at thirty-five guineas per lb. some time ago, and samples of this fine tea have been sent to different parts of the world. Henry Catto, (Ceylon planter), 128 Jarvis street, Toronto, provided some of this tea at the Broadway Hall, Spadina Avenue, last Wednesday afternoon, at 4 p.m., on which occasion his Honor the Lieut. Governor, Mrs. Kirkpatrick and friends, were entertained by the Rev. Mr. Darling with a cup of \$187 tea. This was at the opening of the Church bazaar and sale of work for the benefit of the extension of St. Mary Magdalene Church, of which Mr. Darling is rector. The tea is very strong in aroma, and of a light straw color in liquor. It is the expense of plucking the Pekoe tips that accounts for the extraordinary price of the silver-tipped Ceylon tea.

The Hamilton by-law relating to overhanging signs requires that both tenant and landlord shall sign a bond indemnifying the city against any damage the overhanging signs may do. In some cases landlords are willing to sign to oblige their tenants, but others are not, and in these cases the tenants are placed at a serious disadvantage as compared with their neighbors. Another difficulty that has cropped up is that of agents for owners who may be at a distance. The by-law says the owner must sign, but often he cannot be reached readily, and the signature of the agent, no matter how willing to affix it, will not be accepted. It is contended that the corporation ought to be willing to accept the signature of the tenant alone, but against this it is urged for the by-law that the tenant may be comparatively worthless, and in case damages are recovered on account of a sign on a building for which the owner is not liable, the city may be debared from recouping itself. There is always the option of taking down the sign, but that is the last thing any of them desire to do.

MOST PERFECT MADE.

It contains neither Ammonia, Alum, or any other injurious ingredients.

It is the lightest and fluffiest of all powders.

DR. PRICE'S
Cream Baking Powder.

NEW MALAGA FRUITS.

London Layers,
Loose Muscatels,
Connoisseur Clusters,
Extra Dessert do
Malaga Figs, 25 lb boxes,

Tarragona S. S. Almonds,
Bags, Natural Figs,
Black Basket Raisins,
Blue do do
Malaga Figs, Mats.

DAVIDSON & HAY,

36 YONGE ST.

TORONTO.

EPPS'S COCOA

$\frac{1}{4}$ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S Famous

Boneless Codfish

NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs.,
20-lbs. and 40-lbs., containing 1 and 2 lb.
Bricks, also

MUNN'S Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.
Delightful thick Codfish Steak.

Orders can be filled at short notice after this.

Stewart, Munn & Co.,
MONTREAL.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.
An excellent food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all pur-
poses. Sold by Grocers, Outfitters and others.

MANUFACTURED BY
FORREST CANNING CO'Y,
HALIFAX, N.S.
STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.



The Housekeeper's Delight!

The Baby's Friend!

No more trouble about perfect milk or cream in any season or place, on land or sea!

Highland Brand Evaporated Cream

Yields an excellent quality of milk if mixed with 3 times its volume of water (hot or cold), or cream if mixed with 2 times its volume of water.

DELICIOUS, WHOLESOME AND CONVENIENT.

FOR SALE BY ALL WHOLESALE GROCERS. PREPARED BY

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.

Toronto

L. H. DOBBIN, Montreal,

Quebec Agents.



TORONTO MARKETS.

TORONTO, Nov. 24, 1892.
GROCERIES.

The state of trade is given a very good general report by the various houses along the street. The volume of orders does not begin to swell up yet on Christmas account, but trade is taking on something of the special character that the approach of the holidays always imparts. Dried fruit is selling freely, Valencia raisins and currants figuring prominently in the week's sales. On both, the prices are firm. Canned goods are not answering the expectations of either buyers or sellers, but continue in the same position as they took at the close of the pack. Sugar is quiet. Tea is somewhat active. Spices are selling well. There is an absence of striking features or of excitement or important events. The most important event is probably the receipt of new Bordeaux walnuts. Money comes in on account moderately well.

COFFEES.

The price of Rios has hardened very appreciably within the week between reports. There is little stock on spot, and in fine coffees the scarcity is quite marked. The lowest price quoted a week ago is no longer acceptable, and now jobbers want 20 to 22c. The price has advanced ¼c. in the primary market. Other descriptions of coffee are quiet at quotations in Prices Current.

DRIED FRUIT.

The call for dried fruit is now quite general and contributes what special character the grocery trade now has. The time when consumption is at its best is at hand, and the stiffness of prices stimulates buying. Currants are very firm. The stock held in Greece is reported to be low both in quantity and quality, 35,000 tons being given as the extent of it, and a considerable proportion being represented as fit only for wine-making. That strengthens the views of holders everywhere, and it appears that at no point is there a prospect of a surplus. The price is very firm at from 5½c. Valencia raisins show no easier tendency, but rather the reverse. There are off-stalk raisins to be had at 5¼c., but the majority of jobbers want 5½c for the lowest lines. The stock on spot is supposed to be quite limited, and it cannot be replenished at so low prices as it was bought at. Inquiries of New York holders are met by firm quotations, and everywhere the feeling prevails that the fruit will be higher. Malaga raisins are steady at \$2.75 to \$3 for London layers, \$4 for black baskets, \$4.50 to \$4.75 for blue baskets, \$4 for Connoisseur clusters, \$4.50 to \$4.75 for extra desserts, \$1.25 for quarter boxes of black baskets, \$1.50 for quarter boxes of blue baskets, \$1.25 for quarter boxes of X L clusters, \$1.50 for quarter boxes extra dessert. Malaga figs are 6½c in 25lb boxes, 4½ to 5c in mats, natural figs are 4¼ to 5c in bags. New dates are 6½c. A

supply of new peel has come in. The prices are unchanged. A shipment of new walnuts has arrived, and is pretty well divided up along the street, but no price is yet quoted.

RICE AND SPICES.

Rice is quiet. The price is unchanged at from 3¼c. Spices are moving quite freely, and are without change from quotations in Prices Current.

SUGAR.

There is not much said about the sugar trade. It is regarded with comparative indifference these days, being of small volume and not showing any symptoms of going either upward or downward. Jobbers still quote from 4¼c. for granulated and 3¾c. for yellow. While the trade is spoken of as small it is freely conceded to be fully up to the average for the time of year, the smallness appearing as a consequence of comparison with busy sugar seasons. Now and then an order is filled for a carload, but business on that scale is limited. Profits are still of little moment, as the cost at the refinery, plus the higher freight, leaves little for the jobber who sells at the above quoted prices.

SYRUPS AND MOLASSES.

The syrup trade keeps at a constant low level so far as volume goes, but there appears to be a change in the demand in favor of the brighter grades, and these are being produced by the refiners, while domestic low grades are scarce. From 2¼c. upwards the greater part of the demand lies. For United States syrups the price quotes from 1¼c.

Molasses is moving rather more freely. New Orleans quotes from 26 to 52c., and West Indian from 30c. upwards.

TEAS.

The tea trade is increasing. This is due to the firmness of prices and the scarcity of low and medium grades. The demand is seldom so good in the last half of November, because at that time other lines begin to claim the trader's attention, such as fruits, peels, etc. In all growths the feeling continues very firm. Jobbers are not buying freely, but for the most part are confining their purchases to small parcels to keep current trade going on. The holders of consignments show no tendency to hasten business by easing prices.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

McWilliam & Everist are shipping about 20 carloads of apples every week.

Smith & Keighley have just received two carloads of the Diamond brand of salmon.

Sloan & Crowther have just received another shipment of 250 bags of natural figs.

Todd & Son are putting a new brand of canned salmon on the market in flat tins labelled "Columbia."

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

The apple export trade of Canada is assuming considerable importance. During the season up to Nov. 12th. the exports were 404,169 barrels, as compared with 222,114 barrels, during the corresponding period in

(Continued on page 16.)

CANNED GOODS.

TORONTO.

The canned goods market is at a standstill. The price does not move a bit upward or downward, and buying is as cautious as ever. The popularity of the goods and the low prices undoubtedly have enlarged the consumptive demand, but lower prices are desired by retailers before they will venture into contracts for future delivery. They are selling large quantities of canned vegetables now, but they buy them as they are wanted. The range for the staple vegetables is 85c. to \$1. The market has not yet begun to show that "sick" state that the buying side has been on the look-out for for some time. Canners are supposed to be finding vent for stocks in retailers' orders, and important shipments to the west are reported. Salmon is quiet at \$1.45 upwards. Supplies have been recruited the past few days.

MONTREAL.

There is only a small demand for canned goods, but values generally are steady, and salmon is as firmly held as ever at \$1.50 to \$1.60 for prime brands.

NEW FIGS

14 oz.
10 lb.
16 lb.
7 Crown.
Natural 28's

NEW DATES.

Almeria Grapes.

Lemons Malaga.
Messina.Oranges. Jamaica.
Florida.

CLEMES BROS.

Phone 1766.

TORONTO, ONT.

DANIEL G. TRENCH & CO.,
CHICAGO, ILL.

CANNING FACTORY OUTFITTERS.

GENERAL AGENTS FOR

SPRAGUE MFG. CO., FARNHAM, N. Y.

CANNING MACHINERY OF ALL KINDS.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP

Always Reliable!

The "Kent" brand of Canned Goods.

No Swells,

• No Defaced Cans,

No loss to Retailers.

That is worth something. It will pay you
to buy and push these goods. Your cus-
tomers will appreciate your efforts to give
them a first-class article.

THE KENT CANNING & PICKLING CO.,
CHATHAM, ONT.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS**
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "**BOULTER**"
across the face of each label in a distinctive
color. Look out for the word "**BOULTER**"
if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

VERY LOW PRICES
THIS WEEK ON

MOLASSES.

Write for figures to
S.P.

Leonard H. Dobbin, Montreal.

It always pays to BUY THE BEST

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton.

RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the
largest Maple product territory in the world. We offer to the trade,
all Maple products of the finest quality, in quantities and packages
suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Please try them.
His boys eat them.
Prepared by the
Kingsville
Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy
Brand
Tomatoes



BUYERS!

OUR interests are identi-
cal. It has paid us to pack
a superior quality of Canned
Goods. It will pay you to
sell them. Our sales for
1892 have doubled 1891.

You may double yours by securing now, while the
price is right and stock fresh and complete, a full
assortment of our leading lines.

All of which is guaranteed strictly A1.

Delhi Fruit AND Vegetable Canning Co.,

FACTORIES: Delhi, Ont., and Niagara on the Lake.

MARKETS—Continued

1891. The United States during the same time exported 293,689 barrels in 1892, and 357,541 barrels in 1891.

Cross and Blackwell's new candied peels have arrived. They are very choice goods. Lemon sells at 17½c, orange at 18½ and citron at 30 to 33c.

Musson & Co. have a shipment of fine Rio coffee on the way. It is of a higher grade than their last shipment and will be offered at a cent higher price.

According to letters received here this week practically all the province lobsters packed in flat tins this season has passed out of canners' hands.—N. Y. Bulletin.

There is a good demand in Montreal for heavy turkeys for the English market to reach there just in time for Christmas. They are to be offered unplucked and simply well bled.

Warren Bros. & Boomer report the arrival of a car of Domion brand canned salmon. The label is a showy one, being simply a Union Jack. They are held at \$1.45 to \$1.50.

Sloan & Crowther have a large consignment of Batty & Co's. renowned pickles and sauces on the way. They have received so many enquiries for Nabob sauce that they had the agents cable an additional order for this delightful relish. These goods are expected in a few weeks, when all anxious enquirers can satisfy their palates.

Wright & Copp report that the demand for McLaren's Imperial Cheese is increasing so rapidly that they find difficulty in keeping up with their orders. This week they sent a large shipment to the Maritime provinces, while Winnipeg and British Columbia have developed a good trade for this delicious cheese. In fact it has now become one of the staple lines of every first-class grocery store.

We have the following from Messrs. Richard Gough & Co., of this city: "We have received advices by wire from Japan to the effect that the present rice crop is a fair average of the last ten years, and that the quality is very good. They also state that the market is firm, as the farmers are holding off. It appears from this telegram that the crop has been generally over-praised, some describing it as 'superb,' and others as 'abundant;' but after all it proves to be only a fair average one. In the light of the following mail advices just received, the firmness

TORONTO, Nov. 18, '92.

WE—**PAYING**—ARE

4¹/₄ F. O. B.

FOR
BRIGHT--DRY--SOUND
NEW CROP
DRIED APPLES.

WE **BUYING** ARE
NEW

- **DRIED APPLES** -

ADDRESS
STANWAY & BAYLEY,
42 FRONT ST., EAST, TORONTO.

--TERMS--

PRICE--Good for one week from date, for not exceeding 10 Barrels from any one shipper. Larger lots subject to confirmation before shipment.

SIGHT DRAFT--Or local pay-orders not cured. 10 days after shipment made. All others can be made without advice, but subject terms stated.

QUALITY--Bright, dry, and sound new-crop stock.

SURPRISE SOAP

You can recommend Surprise Soap as the most economical laundry soap sold. Test it in your own house, then you will know it from actual knowledge.

The St. Croix Soap Mf'g Co.,

Branches :

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

WINNIPEG : E. W. Ashley.

St. Stephen, N.B.,

of the farmers is an important factor. Our friends write as follows: 'The farmers we may say, are in a very comfortable financial position this year on account of the extraordinary rise in the silk market and a good trade in tea, together with a good realization of last year's rice crop. They are consequently very well off, and are comparatively indifferent to the sale of rice, and, thinking no doubt that the price is as low as it can be, are holding off the market. This is, of course, a difficult question, but we must not forget that in a year of great prosperity we generally find a large expansion of native consumption of rice, both for food and for sake breweries,'—N. Y. Commercial Bulletin.

Mr. Licht has recently estimated the production of beet and cane sugar as follows, in tons :

	1892-93.	1891-92.	1890 91.
Germany.....	1,200,000	1,198,156	1,331,915
Austria.....	750,000	786,566	778,473
France.....	625,000	650,377	694,037
Russia.....	480,000	560,000	544,162
Belgium.....	200,000	180,577	205,623
Holland.....	65,000	37,451	61,317
Other countries.	80,000	78,000	80,000

Total.....3,400,000 3,490,927 3,695,568
Cane sugar...2,760,000 2,795,500 2,529,536

Grand total.6,160,000 6,286,427 6,225,104
The total production of beet and cane sugar

for 1892 93 is thus given by the Madgeburg statistics to indicate a deficit of 126,000 tons. Mr. Licht adds further that the general visible supply, September 1, was notably below that of September 1, 1891.

The sweet and sour dried Italian cherries delivered by Lucas, Steele & Bristol this week, prove very satisfactory. This firm also made deliveries of new Naples walnuts last Monday. Their direct importations of Cahors and Grenobles are now for sale by their travellers. They also have a few half-barrels of that fine sea trout for sale. Figs, peels and fine fruit of all kinds they report going off very fast this season.

PETROLEUM

Trade is steady, with no change in prices. Canadian refined quotes at from 14 to 14½c.

The Petrolia Advertiser reports: Petrolia crude \$1 25¼ per barrel; Oil Springs crude \$1.26½ per barrel. The situation in the petroleum market is practically unchanged from last week. There has been some falling off in orders for the crude end of it, but a fairly active business is being done at \$1.25¼ to \$1.26 for Petrolia crude, with a premium for Oil Springs paid according to the gravity of the oil.

BUTTER AND CHEESE.

The supply of butter has been materially increased and prices are in consequence easier. The cheese factories are now closed down, hence there is more raw material for the production of butter, and more is coming upon the market. Large rolls are com-

John Jamieson & Co's LOCHFYNE HERRINGS

56-60 E. Howard Street, GLASGOW.
Agent, W. S. KENNEDY,
463 St. Paul St., MONTREAL.

DRESSED POULTRY

We are now booking orders for shipment on or about December the fourth next, to points in British Columbia, delivery in time for Xmas trade. Poultry will be thoroughly frozen and packed in either close or open cases, weighing two hundred pounds each. We offer special prices on large lots.

PARSONS PRODUCE CO.,
WINNIPEG, - - MANITOBA.

W. F. BUCHANAN,
BROKER, COMMISSION MERCHANT
AND
GENERAL PURCHASING AGENT,
WINNIPEG.

REPRESENTING:
ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City Mo.
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
BUCHANAN & CO., Saltcoats, N. W. T.
HIRAM WALKER & SONS, Ltd., Walkerville, Ont.
THOS. DEWAR & SONS, Tullmyet Distillery, Perth, N. B.
PERIN & ET FILS, Reims.

Warehouses on C. P. R. Track.
EXCISE CUSTOMS AND FREE,
AND LOW RATES STORAGE.
CORRESPONDENCE SOLICITED.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Ltd.
VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote.
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

REINHARDT & CO.,
SALVADOR LAGER
IS THE VERY BEST.
TORONTO.

LAURENCE GIBB

Provision Merchant,
83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,
3 and 4 Corn Exchange,

Also at
Liverpool and Glasgow. **Manchester, England.**

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

W. GIBBINS & CO.,
Commission and
Manufacturers' Agent,
WINNIPEG, MAN.

We are open for Consignments of Dried and Evaporated Apples, Beans, Peas, &c., or will take orders for packers and others.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

J. F. YOUNG & CO.
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

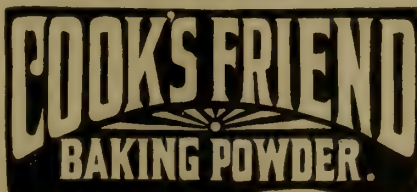
PARK, BLACKWELL & CO.
(Limited.)

— SUCCESSORS TO —
JAS. PARK & SON,
TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
make or Extend a Business.

The Best Grocers Make
a point of Keeping it always in Stock.

PUT TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.50. Express prepaid. Cash with order.

C. F. SE. SWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

S. K. MOYER,
Commission Merchant

And dealer in foreign and domestic fruits, fish, poultry, etc.

SPECIALTIES:
Oysters, Oyster Carriers, Smoked, Salt and Fresh Fish. Consignments and Orders solicited.

76 Colborne St.,
Toronto, Ont.



GEORGE McWILLIAM.

FRANK EVERIST.

McWILLIAM & EVERIST
General Commission Merchants,
25 and 27 Church street,
TORONTO, ONT.

Consignments of Fruit and Produce Solicited. Ample Storage.

J. Cleghorn & Son,
94 Yonge St., TORONTO.

Fruits, Etc., in Season, at the Lowest Market Prices.

Grapes, Crawford Peaches, Plums,
Pears, Lemons,
Jamaica Oranges, Sweet Potatoes.

FISH:—
Finnan Haddie, Oysters.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

MARKETS.—Continued

ing in quite freely as compared with last week's receipts, and wholesale buyers prefer to get the butter in this form, rather than wait till it is jammed together in store tubs. The fuller supply has brought prices down about one cent all around. Large rolls are taken readily at from 15 to 18c. according to quality. Dairy tub of fine quality covers the same range. One cent more would be obtainable on particularly select stock of either rolls or tubs. There is a freer supply of low grade butter, to sell at about 12c. The demand from the bakers gathers strength as Christmas approaches. Store packed butter acceptable for table use is worth 14 to 17c. Creamery tub is 22 to 23c.

Cheese is very firm at 11c. and is selling freely.

COUNTRY PRODUCE.

BEANS—There is nothing new to say of the bean market. The price is unchanged at \$1.20 to \$1.25.

DRIED APPLES—The price remains unchanged at 4¼c. outside and 4½c. on spot. Re sales are 4¾ to 5c.

EVAPORATED APPLES—Are unchanged at 6 to 6¼c. outside for December shipment. The jobbing price is steady at 7c.

EGGS—Fresh are firm at 18c., limed at 16c.

HONEY—Extracted is quiet at 8 to 10c. for clear, and comb is 13 to 15c.

HOPS—The movement from buyers' hands continues slow at 16 to 18½c.

ONIONS—The price is firmer and higher, \$2.25 to \$2.50 being now quoted.

DRESSED POULTRY—The receipts of chickens have been large and 30 to 40c. are the prices. Ducks are 40 to 65c. a pair. Turkeys are 8 to 11c., geese 6 to 7c.

HOGS AND PROVISIONS.

Packers are not free buyers at present prices, but take limited quantities of selected weights at \$6.40, and for less suitable weights are paying \$6.20. The views of sellers appear to be strengthening at the same time. All the products now on the market are of this season's cutting. Lard is growing quite firm. Hams are easier. Otherwise prices remain unchanged.

BACON—Long clear is 8 to 8½c. Smoked backs are 11½ to 12c., bellies 12½., rolls 9 to 9½c.

HAMS—Are 11 to 11½c.

LARD—Pure Canadian is 10c. in tubs, and 10¼c. in pails. Compound is 8 to 9c.

BARREL PORK—U.S. heavymess is \$14.50 to \$15.50. Canadian short cut is \$17.

DRESSED MEATS—Beef forees are 3 to 4½c. hindquarters 5 to 6½c., veal 6½ to 8c., mutton 5 to 6c., lamb 6c.

GREEN FRUIT.

Jamaica oranges are \$8 per barrel, and \$4 a box. Florida oranges are easier at \$3.75 to \$4.25 per box. Malaga lemons are \$4 per box, Messinas \$5. In both oranges and lemons there is a fairly good movement, but cold weather is unfavorable both to consumption and shipping. There are no bananas in stock. Sweet potatoes are \$3.75 to \$4 per barrel. Pineapples are in and selling at 20 to 25c. Cape Cod cranberries are \$8 per barrel and 90c. per basket. North Shore cranberries are \$6.50 per barrel. Almeria grapes are \$8 per barrel. Apples are so plentifully supplied by farmers' street deliveries that the local demand is not receiving attention from the wholesale fruit

merchants. They are doing a large export business, however, at \$2.25 to \$3.25 for good shipping fruit—Cocoanuts are 6c.

FISH AND OYSTERS.

The fish trade is but of moderate proportions. Frozen white fish and salmon trout are 7½c. Fresh sea cod is 4½c., haddock 5c., British Columbia salmon is 16c. Of cured fish, Labrador herring is \$6, shore herring \$5 to \$5.50, and Digby 11 to 12½c. per lb., boneless fish is 4c., boneless cod is 7 to 8c. Oysters are \$1.25.

HIDES, SKINS, WOOL, TALLOW.

Hides are more plentiful with the increase of slaughtering that cold weather brings on. Wool is pretty well cleaned up throughout the country. Calfskins are in limited supply, sheepskins fairly abundant. In prices there is no change.

HIDES—No. 1 green cows' are still quoted at 4½c. Cured are moving out at 5c. in car lots.

SKINS—Sheepskins are 85c. Calfskins are quiet at 5 to 7c.

WOOL—Combining fleeces are 17c., clothing fleeces 19 to 20c. The market is very dull. In pulled wool prices remain at 22c. for super and 26c. for extra.

TALLOW—Is quiet at 5¼c. for rendered and 2c. for rough.

MONTREAL MARKETS.

MONTREAL, Nov. 24, 1892.

GROCERIES.

It is simply a repetition of the threadbare term as news this week in the Montreal grocery market. In fact some little uncertainty on the part of some jobbers regarding supplies of dried fruit, raisins and currants, there is absolutely nothing to report. Briefly until the holiday demand sets in jobbers look for a quiet grocery market.

SUGAR.

The refiners report an ordinary movement in sugars at unchanged prices. Wholesalers are still said to be cutting prices, selling in several instances at cost. We quote yellow 3¾c and granulated 4½c.

SYRUP AND MOLASSES.

Syrups are quiet but steady at 1¾ to 1½c per lb. There is a fair movement in molasses mostly toward local buyers at 3½c.

TEAS.

The tea market continues strong but with nothing very new. Blacks worth from 6½d. and Japans worth from 12½ to 17c. move fairly well. Cheap Japan stock is very scarce, in fact the market is almost bare of it.

COFFEE.

The coffee market is strong and higher in sympathy with the advance in New York. Business has not been large, but some fair sales of Rio are noted at 20 to 21c., with Santos the same.

RICE.

There is a brisk trade in rice from the mills, but jobbers are not doing much. Millers are out of Patras and cannot get any now. We quote:—Standard, \$3.85 to \$4; Louisiana, \$5.25 to \$5.50; choice Burmah, 4 to 4½c.; Japans, \$4.50 to \$5; Patnas, \$5.25 to \$5.50; Carolina, \$7 to \$8.

DRIED FRUITS.

The market for Valencia raisins has ruled firm but there is little business doing at the movement. The stock however is in few
(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

Ontario millers and flour merchants thought they had reconciled themselves to the exigencies of the market in the low prices they had signified their willingness to accept from European buyers. But though they came down to the lowest prices offered last week they were unable to start an export movement, and were advised by cable that 9d. lower would be necessary to induce business. Prices are very low and trade is exceedingly quiet. A car of straight roller was offered west at \$2.95 f.o.b.

FLOUR—City millers' and dealers' prices are: Manitoba patents, \$4.70; strong bakers', \$4.40; white wheat patents, \$4.60; straight roller, \$3.80; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.35 to \$4.45; Manitoba strong bakers' \$3.90 to \$4.10; Ontario patents, \$3.40 to \$3.50; straight roller, \$3.00 to \$3.20; extra, \$2.85 to \$2.90; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.00 to \$12, shorts \$12.50 to \$13 mixed feed \$22, feeding corn 60 to 62c, oats 31 to 32½c.

HAY—Baled timothy is \$9.

STRAW—Is steady at \$5.50 to \$6.

MONTREAL.

The market is virtually the same as it was a week ago. A good local business is doing, but values are still favorable to buyers, most of the trade being done in spring patents and strong bakers'. The stock in store is 1,024 barrels less than a week ago, and 26,395 barrels more than a year ago. We quote:—Patent, winter \$4.25 to \$4.50; patent, spring \$4.50 to \$5.00; straight rollers \$3.85 to \$4; extra \$3.20 to \$3.25; superfine \$3.00 to \$3.15; city strong bakers \$4.10 to 4.20; strong bakers \$4.00 to \$4.10; oatmeal \$2.05 to \$2.10 bran \$14; shorts \$15; mouille \$23 to \$24.

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s
Breakfast
Cocoa
Is Absolutely Pure
and it is Soluble.
Unlike the
Dutch Process
No alkalis or
other chemicals
or dyes are used
in its manufac-
ture.



A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

To the Trade :

GENTLEMEN :—

We have exhausted the twelve tons of Pepper that we had at stock taking last January, and have placed our order for 200 sacks, about 14 tons, of the finest Tillicherry. You will see that we will be able to fill your orders with the finest goods at the lowest prices for some months to come. Asking you for a continuation of your valued patronage. We remain,

Yours,

THE SNOW DRIFT CO.,

BRANTFORD

Cough Drops

Unequalled for coughs and sore
throat.

Packed in elegant 5 lb. Tins or Bottles.
Prices on application.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave Baking Powder

Sold only in Cans.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any
foreign language.

J. H. CAMERON, 10 Front St. E.

The Western Milling Company
(Limited.)

REGINA, ASSA.

Manufacturers of all kinds of

High Grade Flours,
Hungarian Patent,
and Strong Bakers.

We also handle Hard Wheat, Oats, and
other kinds of feed.

We would solicit the patronage of the
Millers' of the Eastern Provinces, wanting
Manitoba Hard Wheat. All orders en-
trusted to us will be carefully and promptly
filled.

Correspondence Solicited.

Embro
Oatmeal
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D. R. ROSS, . . . EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways.

R. M. PINCOMBE.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,
also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and
Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and
prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

OATMEAL

Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands
ROLLED OATS, PINHEAD & STANDARD MEALS.
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots.

WALTER THOMSON, London and Mitchell.

BRANDON ROLLER MILLS,
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

N. WENGER & BROS.,
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- - MILLERS - -

(Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

W. W. SUTHERLAND.



MONTREAL Markets continued

hands and firmly held. We quote prices firm at 5c. for seconds and $5\frac{1}{4}$ to $5\frac{1}{2}$ c. for firsts.

Currants show a distinctly firmer tendency. Several jobbers on this market as pointed out elsewhere have little or no supplies, and although stocks here are plentiful they are controlled by one or two houses who want their own price. We quote prices firm at $5\frac{1}{2}$ c. in barrels, $5\frac{1}{2}$ to $5\frac{3}{4}$ c. in half barrels and $5\frac{3}{4}$ to 6c. in cases.

NUTS.

A fair trade is to note in nuts during the week and prices have a firmer tendency in anticipation of the holiday demand. We quote pecans 10 to $12\frac{1}{2}$ c., Terragona almonds 14 to 15c., Grenoble walnuts $13\frac{1}{2}$ to 14c., filberts 9 to 10c., Ivica $12\frac{1}{2}$ to 13c., Bordeaux 9 to $10\frac{1}{2}$ c., peanuts No. 1 roasted $9\frac{1}{2}$ c., Brazil 11 to $12\frac{1}{2}$ c., marbots $11\frac{1}{2}$ c., cocoanuts \$3.50 to \$4 per bag of 100, chestnuts 9 to 11c. per lb.

FRUIT.

Oranges and lemons are steady under a fair demand. Jamaica oranges in barrels sell at \$6.50 to \$7 and in boxes \$3.50 to \$4. Lemons are quoted: Malaga chests \$7.50 to \$8; boxes \$3.50 to \$4.50; Messina \$5.50 to \$6.

Dates are steady, choice fruit meeting a good demand at 5 to 6c. per lb.

A fair quantity of figs have been moved during the week at 11 to 13c. according to quality and quantity.

Quinces are in fair demand at \$2 to \$2.50 in barrels and 30 to 35c. in baskets.

Grapes have had a fair call, prices ruling steady, with sales of Malaga in kegs at \$4.50 to \$6.50 according to quality.

Cranberries are steady at \$7.50 to \$8 under a fair demand.

Spanish onions are firm in crates at 85 to 90c.

There is no change in sweet potatoes, which we quote at \$3 to \$3.50 for fresh stock. Seed is rather slow of sale at \$2.

Pears and peaches are quiet. We quote pears \$5 to \$7 per barrel, peaches \$2.50 to \$2.75 per box.

There are only a few odd lots of bananas, which come in by express, offering. They sell at \$2.50 to \$3 per bunch.

In dried stock there is little change to note. We quote dried apples 5 to $5\frac{1}{2}$ c., evaporated 6 to 7c., dried peaches 14 to 15c., apricots 14 to 15c., evaporated peaches 12 to $13\frac{1}{2}$ c.

FISH.

The fish trade is satisfactory and holders do not anticipate anything but firmness. Good pickled Labrador and C. B. herrings continue scarce, also good salmon. In fact the market is practically bare of the former. Sales have transpired at \$5.50, while British Columbia salmon have sold at \$13 to \$15. French shore and Nova Scotia herring move at \$4 to \$4.75. Green cod has recovered from the recent depression and is now firmly held at \$4.50. Receipts of fresh haddock and cod are arriving from the Atlantic coast and meeting with a good demand. The cost here is about $2\frac{1}{2}$ c., but holders quote 3 to $3\frac{1}{2}$ c. Haddies are quoted at 7c. and bladders 90c. to \$1.25.

PROVISIONS.

The market is quiet on the whole, but the tone continues steady. Pork has been moved at quotations. Smoked meats and lard are the same. Canadian short cut, per brl. \$16.50 to \$18; Mess pork, Western, new, per

brl \$16 to \$16.50; Hams, city cured, per lb. 11 to $12\frac{1}{2}$; Lard, Canadian, in pails 9 to $9\frac{1}{2}$ c; Bacon, per lb., 11 to 12c.; Lard, com, refined, per lb $7\frac{1}{2}$ to 8c.

DRESSED HOGS.

Receipts continue light, the weather so far being unfavorable, but some jobbing sales have transpired at 86.50.

DRESSED POULTRY.

A few turkeys and chickens are offering, and business is quiet. We quote turkeys $9\frac{1}{2}$ to 10c.; chickens 7 to $7\frac{1}{2}$ c.; and geese 6c. to 7c.

GAME.

There is a fair demand for what partridges are offering at 50 to 60c. for firsts, and 30 to 35c. for seconds per brace.

BEANS.

The market remains steady at \$1.40 for choice hand picked, with good to common \$1.30.

HONEY.

The demand during the week has been quiet. We quote extracted 7c., combs 12 to $12\frac{1}{2}$ c.

HOPS.

The market continues quiet and steady. We quote fine Canadians 20 to 22c., yearlings 16 to 18c.

ASHES.

There is no change in ashes. We quote pearls \$5.30 to \$5.35, pots \$4.80 to \$4.90.

POTATOES.

The market remains steady with sales of car lots. Early Rose 75 to 77c. per bag, poorer qualities 50 to 60c. per bag.

EGGS.

The egg market is in a well cleaned up condition and prices are steady. Sales of Montreal lmd have been made at 16 to 17c. and Western 15 to 16c. There is a good demand for strictly fresh stock at 20 to 22c.

BUTTER AND CHEESE.

The butter market has a pronounced easier tendency both on creamery and dairy stock. We quote:—Late made fall creamery 23 to $23\frac{1}{2}$ c; Earlier makes 22c.; Townships 20 to 21c.; Morrisburg and Brockville 18 to 19c.; Western dairy 17 to 18c.

Cheese is steady but dull. All the finest late made is held in strong hands and prices on it are nominal. Finest late made Ontario $10\frac{1}{2}$ to $10\frac{3}{4}$ c., finest late made Easterns $10\frac{1}{2}$ c., medium grades $10\frac{1}{4}$ to $10\frac{3}{8}$ c.

GRAIN.

Wheat and grain generally do not furnish any special feature. Business has been quiet and values generally are unchanged. We quote as follows:—No. 2 hard Manitoba 81 to 82c.; No. 3 do., 70 to 72c.; peas, 73 to $78\frac{1}{2}$ c. per 60 pounds; oats, 33 to $33\frac{1}{2}$ c. per 34 pounds; corn, 60 to 65c. duty paid; barley, feed, 40 to 42c.; barley, malting 52 to 55c.

Several months ago a scheme was engineered to concentrate the stock of tapioca, and to boom the market. Large purchases were made of spot and forward goods, the sales aggregating many thousand bags. The operations were almost wholly for account of a single speculator, who believed that a concentration of stock could be effected and a liberal return secured from the venture. The trade however were not in harmony with the movement, and as various importing houses retained under their control "a moderate supply," these outside lots have stood in the way of a successful carrying out of the squeeze originally intended. Prices it is true, were raised to a somewhat higher level, but at the improved values the trade of the country declined to enter upon any large operations, the majority following out the rule of covering necessities when such were currently suggested. A change, however, has come over the market the past week. Medium pearl is suddenly found to be scarce, and cables from Singapore are of a decidedly stronger character. The principal holder having waited patiently his opportunity, now promptly takes advantage of the better position, and demands a price which the market appears to warrant. For this grade $3\frac{1}{2}$ c. is asked, and it is doubtful if any considerable parcel would be let go upon this basis; in fact up to $3\frac{3}{4}$ c. is in some instances required. Latest cables from Singapore make the cost of shipments full $3\frac{1}{4}$ c. while London advises no stock to offer for shipment from there. To what extent this upward tendency of the market can be carried is a question. There are several vessels upon the way, among which we notice the Heinrich with 4,800 piculs flake and 6,567 do pearl; the Tonio with 840 piculs flake and 167 do pearl, and the The Willie Reed with 3,675 piculs flake and 4,617 do pearl. The Wakefield has also sailed, but no memorandum of her cargo has as yet been received. Undoubtedly a considerable portion of above invoices will come under control of the principal holder, but whether sufficient stock will come into outside hands to seriously disturb the market remains for the future to decide. The market is certainly in good shape to-day, with the indications favorable for a further advance, as the Heinrich, which is the first vessel, cannot possibly get here before the middle of the coming month.—N. Y. Commercial Bulletin.

A. J. Allworth who left St. Thomas about fifteen years ago to seek his fortune in the States has returned to Canada to establish a condensed milk factory at Aylmer, Ont. He has been in that business near Detroit for some years. The business will be known as the Canadian Condensed Milk Factory, and their goods will be issued under the "Crown" brand. The factory will be in operation by Dec. 10.



Tea Caddies all Sizes

SPICE, BAKING POWDER AND TOBACCO TINS,

AND TIN SIGNS,

LITHOGRAPHED OR JAPANNED.

Write our nearest house for Catalogue and Prices

THE M'CLARY M'FG COMPANY,

LONDON, TORONTO, MONTREAL, WINNIPEG.

Soap and water are cheap, but soil on good is expensive.

Every Grocer should have the
Salada Tea Co's Teas in stock.

In pound and half pound lead packages.
They are guaranteed to give satisfaction
or you can return them any time. Send
us a small order.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 Front St. E.,
TORONTO.

ESTABLISHED 1851.

We offer to the Trade :

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in
the Market, at 85c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.
WRITE FOR OTHER PRICES.

BALFOUR & CO.,
IMPORTERS OF TEAS

—AND—

**WHOLESALE GROCERS,
HAMILTON.**

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed ab-
solutely PURE, and sold cheaper than the com-
pound. See for Prices.

Raisins

FIGS DATES

Currants

NUTS PEELS

LARGE ASSORTMENT.

J. W. LANG & CO.,
Wholesale Grocers,
59, 61, 63 FRONT STREET EAST,
TORONTO.

NEW TEAS

We export one thousand packages packing
this week direct from China, ex s.s. "Glengyle."
Also ex "Glennarm," four hundred half chests
Panyong Congous. Both lines were purchased
before the recent advance and are well worth at-
tention of shrewd buyers.

Full lines of Ceylons, Assams, Japans, Young
Hysons, Orange Pekoes and Gunpowders in
stock. Splendid assortment of General Grocer-
ies.

Sloan & Crowther

WHOLESALE GROCERS,
19 Front St. E., Toronto.

- COFFEES -

We offer a full assortment Mocha, East
India, Rio, Santos, and Capitanias, all pur-
chased previous to advance.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,
TORONTO, - ONT.

❖ ARRIVED ❖

New Sultanias.

SPECIAL LOT OF BAY FIGS
DATES AND PRUNES.

SMITH & KEIGHLEY

Wholesale Grocers,
9 Front St. E., Toronto

= FIGS =

Finest of Season,

"SEVEN CROWNS"

Choice Elemine in 10 lb. Boxes.

" " " 14 oz. "

PERKINS, INCE & Co.,

41-43 Front St. East,
TORONTO.

JOHN BURGESS & SON
SAUCE

AND

PICKLE

MANUFACTURERS,

107 STRAND Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St.
Ronan's Well," Chaps. XVI. and
XXX.

Lord Byron's "Beppo," VIII.

**EDWARD ADAMS
& CO.**

Importers of Teas

—AND—

Wholesale Grocers

LONDON, ONT.

SPECIAL BRAND TEA.

LOOK OUT FOR

GOAT

JAPAN TEA.

Nothing equal to it at the price.

See our travellers.

Write for samples and prices.

Thos. KINNEAR & Co

Wholesale Grocers,
49 Front Street East,
TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

SUGAR.

The annual publication of Herr Licht's first complete estimate of the European Beet crop of 1892, speaking as it does of a possible decrease of 100,000 tons as compared with the previous year, has caused considerable speculative excitement in the market. Prices have rapidly advanced, but as usual at such times, a reaction has followed, and less animation exists at the close. If the Beet crop prove really deficient, the position of Sugar would no doubt be too strong to allow of any return to a low range of prices, and the fact that quotations for forward delivery are considerably dearer than for prompt shipment, may thus seem to be fairly justified from the present outlook, especially as the general existing supplies show only a trivial excess. By somewhat of a coincidence, however, the surplus from the world's supply which is exported, together with that portion of the world's consumption of Sugar of which returns are available, have for the last two or three years been almost equally balanced, and with such a narrow margin as a few thousand tons, a steady level of prices is liable to sharp alterations. Yet, after all, this is a more healthy state of things than would exist, and has before now existed, when a heavy weight hangs over the market. It has been suggested that if next year's consumption should increase at the same rate as the past four years, that there will be a serious deficit in supplies, but so far as genuine dealers in Sugar are concerned, it will perhaps be best for them to bear in mind that any pinch which might occur next year will hardly be felt till the autumn of 1893. A rise in price has always had a wonderful effect in bringing out uncalculated stores of Sugar from countries like India, which have an immense production, equal apparently to millions of tons, and from which immense supplies can be drawn directly the margin becomes tempting. The state of the exchanges would render such exports far easier than of old. Under these circumstances, the best plan for the retail trade to pursue, as they generally hold small stocks, is to raise their quotations to the public and await the development of events. There can be no reason for their losing money, because the market has gone against them; and if the shop quotations were flexible enough, they could go down as quickly as they went up, when markets justified it. This point is dealt with more at length below.

The improvement in the Beet market has caused considerable attention to be paid to Cane Sugars, which are now relatively cheap, and a larger business has been done in these kinds than for some time past. Grocery descriptions have also been helped by the marked advance in refiners' Yellow Crystals,

and prices have advanced about 1s. per cwt. from the lowest point. Crystallized Demerara Sugar is, however, by no means dear even now, and the quantity of new-crop Sugar which is likely to be received here in the next month or two will be very moderate. The imports of Crystallized Raws to London for the week ending the 27th instant amounted to 250 tons, and for this year to 37,955 tons, against 24,796 tons in 1891.

Some years ago a French chemist prophesied that we should some day have artificial Sugar, and as cheap as salt. Possibly happily for the trade, who are apt to think the commodity they deal in quite cheap enough, this result has not yet been attained. Nevertheless the synthesis of many forms of Sugar, that is, the artificial building up by chemical means, has been successfully carried out by a German chemist, Professor Fischer. In Nature, for October 20, is an account of the production of "Glycolaldehyde." The preparation of this substance completes the synthesis of the whole of the members of the series of Sugars, with the exception of pentose, from the first member up to the sugars containing nine atoms of carbon. The latter Sugar (pentose) Professor Fischer hopes shortly to obtain from tetrose, which he prepared from glycolaldehyde. The process, which appears to be of the most delicate and difficult character, is described in Nature, but is far too technical to be described here. It is to be borne in mind that these are real Sugars artificially prepared in the laboratory, and that they have absolutely nothing in common with the once vaunted "Saccharin," a glorified coal tar, useful in medicine.

It is interesting to learn that some of the new Sugar Cane seedlings in Barbados appear to be able to resist the ravages of the borer, that pest of the Cane field which has been very destructive in the island this year. Anyone whose teeth have in their youth come in contact with the flinty envelopes of the Cane, would marvel that any beetle could penetrate so hard a covering, but the fact remains that the borer must in the aggregate lead to enormous losses. By artificial selection, now that the reproduction of the Cane has become practicable, it may prove to be possible to get a Cane with a covering so flinty that even the borer cannot penetrate it. The possibilities, indeed, of selection are almost infinite. In the course of years we may have selected Canes, adapted to different soils: rich in easily extractable saccharose: poor in gummy or other objectionable products: ripening at different periods: resisting drought, wet, or frost: strong enough or yielding enough not to break off in storms: and defying other insect pests as well as the borer. The West Indies and our other tropical colonies have

now in most cases proper botanical gardens, with skilled scientific superintendents, where all such matters may be properly and systematically studied, with the aid of the great home institution at Kew. It is to be hoped that the local colonial governments will not begrudge the small expenditure necessary to let such all-important studies be properly pursued. The Beet a hundred years ago contained only 4 per cent. of Sugar, in its still extant and widely spread form of the Mangold or Mangel-wurzel, the name of which signifies root of scarcity. It has proved a root of abundance in its selected variety, the Sugar Beet within the last half century having risen to an average actual extracted strength of 13 per cent. of Sugar for all Germany. The theoretical saccharine in the Cane is still 18 per cent., but in practice in the West Indies 10 or 12 per cent. of Sugar is extracted at the best.—Produce Markets' Review.

At the meeting of the General Freight Officers' Association of Canada, held in Montreal last week, the question of drayage or cartage at points where that service is performed by the railways was considered, and it was decided that on and after November 14 the charge for that service would be separated from the freight tariff rates charged to and from the points affected. Under the new regulations a charge for cartage or drayage will be as follows: On classes I., II., III. and IV. the drayage charge will be 1¼c. per 100 lbs., and on class V. 1c. per 100 lbs. at each place where cartage is performed.

At a meeting of the Markets and License Committee of the Toronto City Council, the other evening, Joseph Pocock asked that pedlars be not disturbed in their business until the appeals now pending are decided. The committee could not see it in Mr. Pocock's way, and pedlars selling on forbidden streets will be prosecuted as usual. Thomas Kelly contended that butchers selling cuts of meat to others in the same trade were pedlars, and should be compelled to take out a license. Inspector Awde, on the other hand, contended that such men were wholesalers and might divide up the meat as they liked, so long as they did not sell at retail. On motion of Ald. McMurrich, the wholesale dealers were asked to state their case in writing.

Senator Cochrane was in Ottawa on Saturday endeavoring to establish a business in dressed beet between Calgary and Ottawa. Already he has arranged for the shipment of large quantities to eastern points and thinks the trade will be of untold benefit to the ranchers of the North-west. The establishment at Calgary, he says, is inferior only in size to Chicago's great slaughtering houses. The meat is placed in a chilling room for 48 hours after killing and then shipped east in refrigerator cars. Asked if he had tried the experiment of shipping dressed beef to the European market, he said no, proper facilities for such a trade had not been provided. In reference to the scheduling of Canadian cattle by the British authorities he expressed the opinion that it would eventually prove a benefit to Canada; that being allowed to land live cattle in England was no advantage at all.

It Pays to
keep a
Stock of

PERRIN'S COUGH DROPS

Write for quotations to
D. S. PERRIN & CO.,
LONDON, CANADA:

TRADE SALES.

Suckling & Co., of this city, will sell at their warerooms on Tuesday next (the 29th inst.) at 2 p.m., the stock belonging to the estate of F. W. Reid, Bobcaygeon, as follows: Parcel I.—Dry goods, \$1,357.30; hats and caps, \$176.42; clothing, \$539.75; boots and shoes, \$734.21; groceries, \$834.40; shop furniture, \$311.75; total, \$3,964.90. Parcel II.—Horses, wagons, etc., valued at \$290. Parcel III.—Book debts as per list, \$968.54. Part IV.—House and 1 acre of land, valued at \$1,500. Terms.—Lot I.— $\frac{1}{4}$ cash, balance 2 and 4 mos., secured, with interest at 7 per cent. per annum. Lot II.—Cash. Lot III.—Cash. Lot IV.—10 per cent. cash; balance in 30 days.

The stock of Mrs. P. Estick, Highgate, Ont., consisting of groceries and glassware, was sold by public auction on the 16th inst., to D. F. Gillis, Muirkirk, for 66 $\frac{1}{4}$ c. in the dollar cash. The stock amounted to about \$400. John D. Gillis was the assignee.

At a recent meeting of the Hamilton branch of the Commercial Travellers' Association the following officers and directors were nominated: First vice-president, H. G. Wright; second vice-president, John Hooper; directors, E. A. Dalley, W. G. Reid, J. H. Herring, W. E. Lachance, Fred. Johnson and R. Ross Wilson. It was decided to hold the annual converzione and ball on the 30th of December, in the armory, to celebrate the twenty-first anniversary of the association.

Meglaughlin, Marshall & Co., Manchester, England, in a letter to the Grocers' Review of that city on the imported egg trade have this to say:

Looking at the matter all round, the trade is a very interesting one, and has grown very much in late years. There is no country in the world so well supplied with good cheap eggs all the year round as England. But do your readers ever realise what a blessing it is that we have a winter supply of limed or preserved eggs? Were it not that hundreds of thousands are taken off the market in spring and early summer, and put by for winter use, we should have such quantities in April, May, and June that they would not pay to handle, and in the winter they would be a most expensive luxury.

You can lose more than we do by not subscribing for this paper.

KEMBLE & CO.,
Calcutta, India,

Growers and Direct Exporters
of Pure Indian Tea.

A trial order solicited.

A. DAVIDSON, Canadian
Representative.
48 Front St. East, Toronto.

A New Idea

Which makes a big attraction in your window and draws a bevy of purchasers to your store.

You ask in astonishment what will do that? Why, Adams' New Automatic Tutti Frutti Girl Sign Box does it.

If you are doing a large business you don't need it, but if you want to increase your sales, get one or two.

Wind it up and place it in your window, and watch the result.

We have some photographic views of this box which we are mailing post-paid to those who apply while they last.

ADAMS & SONS CO.,

11 and 13 Jarvis Street, TORONTO, ONT.



USE SPANISH BLACKING
THE KING OF BLACKINGS
F. F. DALLEY & CO., - - HAMILTON, ONT.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

HECK IN NEW YORK.

When I entered the establishment of Francis H. Leggett & Co., wholesale grocers, West Broadway, Franklin and Varick streets, New York City, on the invitation of A. Hatfield, Jr., a member of the firm, I was satisfied that I had never seen an ideal grocery warehouse before. Take a look at the building yourself, reader. Do you think at any time during the whole day spent in going through the building that any time was idled away? No. I saw something interesting at every turn. Even at lunch time I didn't get hungry and want to slide out to dine. Oh no: I had been sampling good things all morning. First a cup of tea, then a taste of Leggett's Mocha and Java coffee; then followed nuts, raisins, evaporated fruits, olives, vanilla beans, cocoanut, spices, chocolates, wine jelly, fruit syrups, catsups, peels, maple sugar, extracts, bottled goods and cloves, a good cigar, etc. All the time I was making notes of what I saw. In the basement are two large dynamos for lighting the building, there being 300 lights to be supplied with elec-



tricity; also immense engines and boilers for heating purposes. Here also is the fish department, where the fish received from vessels are packed in boxes for shipment. The green fruits are stored here likewise. The first floor is the shipping room, where through each respective door go out waggon loads of groceries to the retail trade, to be sold in all the States around and including New York State and city. The second floor is where their spacious offices and sample room are to be found. Here each member of the firm has his private office and each salesman and buyer his own desk. The display of samples is uncommonly attractive, and includes every line handled by grocers anywhere. On the eight floors above are stored the lines of goods in shapely piles and in packages. In the olive department (and it might be well to mention that this firm imports two-thirds of all the olives used in the United States), I saw hogsheads of olives in brine and in process of bottling and labelling by diligent hands. In the cereal department, where flour, meals and buckwheat are graded and put up in packages, I counted twenty-five hands at work. In the spice department I thought I had got inside some flour mill, when I heard and saw the stones grinding whole spices into powder. In the coffee department are the roasters,

grinders, separators and cooling machines, that occupy a considerable portion of three floors. The laboratory is also an interesting study. Perfumes and extracts are turned out of this department. Of the hundred and one specialties put up by Francis Leggett & Co. all bear the name of Leggett as a guarantee of their superior quality.

The firm has been established only ten years, and yet is considered one of the largest and best managed wholesale grocery establishments in New York city. In its catalogue and neat pamphlets that it mails free to all the trade, both in the United States

EVAPORATED FRUIT CASE.

The principle involved in the fruit case illustrated is novel. This case is got up to prevent all loss or shrinkage by evaporation. Dried and evaporated fruits depreciate from 10 to 25 per cent. when exposed to the air. This case seems to be just what grocers have been after for some time to prevent this loss. It is also adapted for the use of bakers, as it is claimed by the makers to keep bread, cake, buns and all articles containing yeast many days longer than it is possible to keep them in the ordinary way. One of the



and Canada, on application, can be found many interesting notes on most of the different goods to be found in their warehouse. The publishing of these pamphlets and the general printing and advertising done by the company are placed by John C. Juhring, one of the firm. I had the pleasure of of an hour or more in conversation with Mr. Juhring and A. Hatfield, Jr., who were more than kind in their attention in explaining the process of manufacture of the different lines of goods. G. H. C.

advantages of the case for use in the store is that no ice, chemicals or other articles are required with the invention. It is in use by hundreds of American grocers, who are loud in their praise of it. It is made in various sizes and at a very low price. The manufacturers, Sanborn, Lay & Bruce, 69 Beekman street, New York, get out a neat catalogue of the different sized cases as used in the States for showing fruit, pastry, cigars and cheese. They will be pleased to send it to any readers of THE GROCER.

Grocers!

Tell your customers who make fine butter to write us for sample and prices of our parchment paper for wrapping butter, also Carver's Butter mould and other dairy appliances. It will pay you to either handle these goods yourself or have your customers write us and get these goods. Also

"ALEXANDRA" CREAM SEPARATORS.

BEST IN THE WORLD. ADDRESS
JOHN S. PEARCE & CO., London, Ontario.
CORRESPONDENCE INVITED.

E. LAZENBY & SON

LONDON, ENGLAND.

EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

SOLE MANUFACTURERS OF LAZENBY'S HARVEY SAUCE.

A. P. TIPPET & CO., Agents for Canada: Toronto and St. John.

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. Delicious Clam Broth can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from James Turner & Co., Hamilton, Ont., or write E. S. Burnham Company, "Manufacturers," 120 Gansevoort St., New York, U.S.A.

BATTY & CO'S PICKLES AND SAUCES



Are of the Finest Quality and Guaranteed Pure.

Batty & Co.'s NABOB SAUCE

Is the Sauce of Sauces, and the most delicious for Fish, Hashes, Steaks, Stews, &c.

Batty & Co.'s NABOB PICKLE

Is universally admitted to be the finest and most enjoyable Pickle in the World.

Batty & Co.'s JAMS, JELLIES, & MARMALADES

Are prepared of Ripe, Sound Fruits only and Refined Sugar.

THEIR CALF'S FOOT JELLIES

Are unsurpassed for quality and flavor.

Proprietors of the well-known
DR. KITCHENER'S SALAD CREAM.



123 and 125 FINSBURY PAVEMENT, LONDON.

WRIGHT & COPP, Agents. TORONTO.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

SALESMAN WANTED—A GOOD GROCERY hand; one who is acquainted with general trade; must be sober and well recommended; no other need apply. Address C. Moore, Orillia.

WANTED—BY NOV. 1ST—ENERGETIC, EXPERIENCED salesman for general store; well up in dry goods; not afraid of work; state salary; must have A1 references. Address Box 342, Woodstock, Ont.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

The Little Schoolmaster in the Art of Advertising:

PRINTERS' INK

A Weekly Journal for Advertisers,

Will be sent to any address from date of order to

Jan. 1st, 1894,
for

ONE DOLLAR.

After Dec. 31st, 1892, the subscription price will be advanced to \$2 a year.

ADDRESS

(inclosing One Dollar)

PRINTERS' INK,

10 Spruce St., - New York.

For five dollars a copy of the American Newspaper Directory for the current year (150 pages) will be sent, carriage paid, to any address, and the purchase of the book carries with it a paid-in-advance subscription to PRINTERS' INK for one year.

PURE GOLD

Flavoring Extracts -

ALL THE NATURAL FRUIT FLAVORS,
OF PERFECT PURITY AND GREAT STRENGTH.

VANILLA, LEMON, ORANGE,

AND OTHER FRUITS.

Don't take any other, but insist on getting

PURE GOLD GOODS

MANUFACTURED BY

The Pure Gold Mfg. Co.

TORONTO.



SALES MADE OR PENDING.

The stock of W. C. Brown, grocer, Toronto, is sold.

The general stock of Wilfred Levesque, St. Alphonse de Chicoutimi, Que., has been sold.

The general store stock of P. E. Cote, Lake Weldon, Que., has been sold at 63½c. in the dollar.

The general store stock of A. E. Caron, Asbestos, Que., has been sold by auction at 63½c. in the dollar.

The dry goods and grocery stock in the estate of F. W. Read, Bobcaygeon, Ont., is advertised for sale, by auction, on the 29th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Hotte & Dubois, traders, Montreal, have dissolved.

St. Jean & Lacroix, hay merchants, Quebec, have dissolved.

Deagle & Gallant, general merchants, Margaree, N. S., are dissolving.

Daniel & Cowan, general merchants, Princeton, Ont., have dissolved.

N. A. Laramée is registered proprietor of the business of N. Laramée & Co., hay and grain merchants, Montreal.

McArthur, Stevenson & McIver, general store, Kamloops, have closed out, and a dissolution of partnership is contemplated.

Alexandre Michaud and Charles Michaud, Montreal, are registered as Mirchaud, Freres & Co., hay and grain exporters, in that city.

Cowan & Wilson, wholesale grocers, Victoria, B. C., have dissolved partnership, dissolution to date from September 15th. M. H. Cowan retires. Business will be continued by Wilson Bros.

REMOVALS AND DEATHS.

J. S. Mooers, general merchant, Poquock, N. B., has removed to Bear Creek.

J. B. Valquet, of Valquet & Co., general merchants, Farnham, Que., is dead.

John H. Baird, of Baird & Peters, wholesale grocers, St. John, N. B., is dead.

Angus Munn, general merchant, Little Sands, P. E. I., is going out of business.

L. Coffee, of L. Coffee & Co., produce and commission merchants, Toronto, is dead.

James Richardson, of J. Richardson & Sons, produce and grain merchants, Kingston, is dead.

FIRES.

The other night, a fire occurred in Hogg, Craig & Co.'s warehouse, Picton, N.S., used as a can-making establishment, in connection with their lobster fishing business. The fire was extinguished before much damage



Portable Coffee Roasters,

FOR RETAIL GROCERY TRADE,

—ALSO—

STATIONARY COFFEE ROASTERS

and Coffee and Spice machinery for wholesale trade.

Send for new Illustrated Catalogue.

THE HUNGERFORD CO.,

67 Pearl Street, New York.

was done to the building, but it is feared the damage by water to the stock of manufactured and unmanufactured tins will be considerable. The building and stock are insured principally in non-tariff companies. The origin is unknown, but is believed to have occurred in oil waste.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES
Pierre Richard, grocer, Quebec, is asking an extension.

A. Chisholm, produce merchant, Montreal, has assigned.

Neil McKinnon, general merchant, Mabou, N. S., has assigned.

P. Mattais, general merchant, Murray Bay, Que., has compromised.

S. B. Pomeroy, general merchant, Marlbank, Ont., is giving up business.

Patrick McEvoy, grocer, Ottawa, has assigned to H. Woodburn, Ottawa.

N. Duchesne, general merchant, Cap St. L'Aigle, Que., has compromised.

John Markley, merchant, Morrisburg, Ont., has assigned to Robert Smith.

N. O. Mansfield, general merchant, Cowansville, Que., is consulting creditors.

The assignee of C. L. Ingraham's estate, Sydney, N. B., advertises closing estate.

Arthur Doherty, grocer and druggist, Hamilton, has assigned to Harry B. Wilton.

S. P. Bellay & Co., grocers and liquor merchants, Fraserville, Que., has assigned.

G. H. Burkitt & Co., general merchants, Bridgewater, N. S., are offering to compromise.

Wilbrod Brousseau, grocer, Montreal, is absent, and there is a meeting of his creditors.

Joseph Johnston, general merchant, Belwood, Ont., has assigned to Robert G. Blyth.

Frederick R. Smith, grocer, Windsor, N. S., has assigned to H. D. Ruggles. The liabilities are estimated at \$12,000, with assets extremely small. The preferences amount to \$5,200, all Windsor people. Nearly all the wholesale grocers in Halifax are creditors.

There is a scarcity of buckwheat flour in Kingston. The farmers have been holding it for some time past.

THE "MOST POPULAR" BLACK LEAD.

THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

"CLEANLINESS"
Nixey's
Black NO DUST
Lead

Hundreds of Testimonials from all parts, including
Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE

W. G. NIXEY'S
"SILVER MOONLIGHT
PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.

NIXEY'S
"SOHO
SQUARE" BLUE
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.

Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass
and Steel Work, &c., &c.
Won't Wear the Blades like
others.

6d. and 1s. Tins.

NIXEY'S
"INVICTA" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Mr. W. Matthews, 7 Richmond St.
East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas
St., Montreal.



HE best families get colds. The best families get rid of them by using B. F. P. Cough Drops.

Manufactured only by the

**Toronto Biscuit and Conf'y Co.,
TORONTO.**

FAMOUS

"STAR"

Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

**F. W. FEARMAN,
HAMILTON, ONT.**

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 24, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	
5 lb. cans, 1 doz. in case	19 80
1 lb. cans, 1 doz. in case	16 00
4 lb. cans, 1 and 2 doz. in case	10 50
6 oz. cans, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
4 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 90
4 oz. cans, 4 and 6 doz. in case	1 25

Per doz

Dunn's No. 1, in tins	2 00
" " 2	75
Cook's Gem, in 1 lb pkgs	\$1 75
" " 7 oz pkgs	85
" " 2 oz	40
" " 5 lb tins	65
" " bulk, per lb.	12

Per doz

Empire, 5 dozen 4 oz cans	\$0 75
" " 4 " 8 "	1 15
" " 2 " 16 "	2 00
" " 5 lb cans	9 00
bulk, per lb.	15

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 12, in 6 "	70
" " 12, in 6 "	45
" " 3, in 4 "	30
Pound tins, 3 oz in case	2 40
12 oz tins, 3 oz in case	1 10
5 oz tins, 4 "	14 00
5 lb tins, 1/2 "	75
Ocean Wave, 1/2 lb, 4 doz cases	1 30
" " 1 lb, 2 "	1 90
" " 1 lb, 2 "	2 25
" " 5 lb, 1/2 "	9 60



WHITE STAR, per doz	
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb "	9 00
5 oz glass jars, 2 1/2 doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb.	0 15

doz. in	Price
Dime cans, 4	\$1 00
4 oz "	1 50
6 " "	2 25
8 " "	3 00
2 " "	4 25
16 " "	5 75
2 1/2 lbs "	12 00
4 " "	18 25
5 " "	22 75
10 " "	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	84
Arrowroot	\$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 74
Cottage	0 84

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb	0 20
Sultana	0 11
Ted	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 06 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquet's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH DRESSING (LADIES.)
For ladies' and children's boots and shoes.

No. 7, 1 or 2 doz. in box	\$2 00
No. 4	1 25

P. G. FRENCH BLACKING.

per gross	
1/2 No. 4	\$1 00
1/2 No. 6	4 50
1/2 No. 8	7 25
1/2 No. 10	25

BLACK LEAD.

W. G. NIXEY'S "JUBILEE"	
Package of 12 boxes of 12 round	
1 oz. blocks	2 25
Package of 12 boxes of 6 round	
2 oz. blocks	2 25
CATCHPOLE'S	
Stove Polish, No. 1, per gross	9 00
" " No. 2	4 80
Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro. 1 oz. 1/2 gro. 2 oz. or 1/4 gro. 4 oz.	

F. F. DALLEY & CO.

Per gross	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

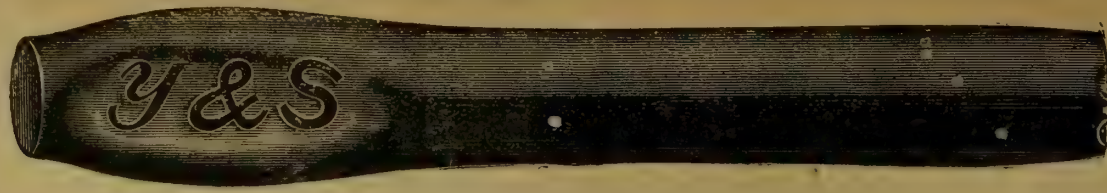
Reckitt's Pure Blue, per gross	2 10
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CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net	\$3 60
" " 4 " "	3 20
" " 3 " "	2 00
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
" " 3 " "	2 25
" " 2 " "	1 85
Warehouse 4 " "	1 50
Ship 4 " "	3 25
1 Cable 2 wire bands, net	4 00
2 " 3 " "	4 00

CANNED GOODS.

Per doz	
Apples, 3's	\$0 85 \$1 00
" " gallons	1 75 2 00
Blackberries, 2's	2 00 2 25
Blueberries, 2's	1 10 1 25
Beans, 2's	0 90 1 00
Corn, 2's	0 90 1 00
" " Special Brands	1 30 1 60
Cherries, red pitted, 2's	2 10
Peas, 2's	0 90 1 00
Pears, Bartlett, 2's	1 75
" " Sugar 2's	1 50
Pineapple 2's	2 75



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLLIE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current Continued—

Peaches, 2's	2 00	2 25
" 3's	3 25	
" Pie, 3's		
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 65
" Damson Blue	1 50	1 90
Pumpkins, 3's	0 90	1 00
" gallons	3 00	3 25
Raspberries, 2's	2 00	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's		1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan haddies		1 50
Lobster, Clover Leaf		2 75
" Crown flat		2 75
" tall		2 10
" Other brands	1 90	2 10
Mackerel	1 00	1 10
Salmon, talls	1 50	1 60
" flats		1 70
Sardines Albert, 1/4's tins		12 1/2
" 1/2's		20
" Martiny, 1/4's	10 10 1/2	
" 1/2's	16 17	
" Other brands, 9 1/2	11 16 17	
" P & C, 1/4's tins	23 25	
" 1/2's	33 36	
Sardines Amer, 1/4's	6 1/2	8
" 1/2's	9 11	

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	\$1 60	\$1 75
" 2	2 65	2 80
" 4	4 80	5 00
" 6	8 00	8 25
" 14	17 50	18 50
Minced Collops, 2 lb cans		2 60
Roast Beef		1 50
" 1	2 60	2 75
" 4	4 75	
Par Ox Tongue, 2 1/2	\$8 00	8 25
Ox Tongue	7 85	8 00
Lurek Tongue	3 25	
" 2	6 00	6 25
English Brawn	2 75	2 80
Camb. Sausage	2 50	
" 2	4 00	
Soups, assorted	1 35	
" 2	2 25	
Soups & Bouilli	1 80	
" 6	4 50	
Potted Chicken, Turkey, or Game, 6 oz cans	1 60	
Potted Ham, Tongue or Beef, 6 oz cans	1 35	
Devilled Tongue or Ham, 1/2 lb cans	1 40	
Devilled Chicken or Turkey, 1/2 lb cans	2 25	
Sandwich Ham or Tongue, 1/2 lb cans	1 50	
Ham, Chicken and Tongue, 1/2 lb cans	1 75	

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Orange Blossom (new) 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	

To Retailers:

Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Sappota, 150 pieces	1 00
Sweet Fern, 230	0 75
Red Rose, 115 pieces	0 75
Qolah, 115	0 75
Puzzle Gum, 115 pieces	0 75
Bo-Kay, 150	1 00
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (new) (115 pieces)	0 65
C. T. REISEL.	
To retailers per box	
Red Jacket, 115 pieces	0 75
Royal Fruit, 36 5c. pkgs.	1 20
Digestive, 120 pieces	0 80
Largest Heart, 150	1 00
Globe picture, 150	1 00

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Oelery, 100	0 70
Lalla Rookh (all flavors) 100	0 70
Jingle Bell, 150	1 00
Cracker, 144	1 00
O-Dont-O, 144	1 00
Little Jap, 100	0 70
Dude Prize, 144	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.	3 75

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S	
Chocolate—	Per lb
French, 1/4's, 6 and 12 lbs.	0 30
Caracas, 1/4's, 6 and 12 lbs.	0 35
Premium, 1/4's, 6 and 12 lbs.	0 30
Sante, 1/4's, 6 and 12 lbs.	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homopatic, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18	22
" Rock	30
" Bulk, in bxs	18

EPP'S.	
Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2

BENDORF'S ROYAL DUTCH COCOA.	
1/4 lb. cans, per doz	\$2 40
1/2 " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)	
Chocolate—	per lb
Caracas, 1/4's, 6 lb. boxes	0 40
Vanilla, 1/4's	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.	0 40
"Fry's" Diamond 1/4's, 6 lb bxs.	0 26
"Fry's" Monogram, 1/4's, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box	2 40
" 1/4's	4 50
" 1 lbs.	8 75
Homopatic, 1/4's, 14 lb boxes	0 34
" 1/4's, 12 lb boxes	0 34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb	\$0 30
Mott's Prepared Cocoa		28
Mott's Homopatic Cocoa (1/4's)		32
Mott's Breakfast Cocoa		35
Mott's Breakf. Cocoa (in tins)		40
Mott's No. 1 Chocolate		30
Mott's Breakfast Chocolate		28
Mott's Caracas Chocolate		40
Mott's Diamond Chocolate		22
Mott's French-Can Chocolate		20
Mott's Navy or Cooking Choc		26
Mott's Cocoa Nibbs		30
Mott's Cocoa Shells		5
Mott's Vanilla Chocolate stick	22 & 24	
Mott's Confec Chocolate	22c-40	
Mott's Sweet Choc. Liquors	21c-30	

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes	70 75
Iceland Moss 1/2 lb in 12 lb bxs	35
Soluble (bulk) 15 & 30 lb bxs	18 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30 35
Cocoa Shells, any quantity	05
Cocoa Essence	per doz 1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	36
Queen's Dessert,	40
Vanilla	35
Sweet Caracas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	40
Pure Caracas (plain) 1/4, 1/2 lbs	00
Royal Navy (sweet)	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each	42
Baker's Vanilla in bxs 12 lbs each	55
Caracas Sweet bxs 6 lbs each, 12 bxs in case	36
Eagle, sweet & spiced, bxs 12 lbs each	35
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 75
Spanish Tablets, 100 in box, 12 bxs in case	3 25
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	28
Grocers' Style, in cases 24 boxes, 6 lbs each	28
48 Fingers to the lb., in cases 12 bxs 12 lbs each	28
48 Fingers to the lb., in cases 24 bxs 6 lbs each	28

Cocoa—

Pure Prepared boxes, 12 lbs each	45
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	35

Cracked, in bxs, 12 lbs., each, 1/2 lb. papers	35
Cracked, in bags, 6, 10 & 25 lbs each	30
Cocoa and shells, 12s and 25s	30

Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, 1/2 lb., tins	50
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins	45



"Highland Brand" Evaporated Cream, per case, 25 4 doz. 1 lb tins.

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BÖCKER & SONS, per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package		0 85
" 6		1 25
" 4 cotton bags		0 90

COFFEE.

GREEN c. per lb

Mocha	28, 33
Old Government Java	25, 35
Rio	19, 21
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

c. per lb

Java	33, 37
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend	34
Our Own	32
Jersey	30
Laguayra	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

ALWAYS ORDER

RECKITT'S BLUE.

Prices current, continued.

NUTS.		per lb
Almonds, Ivica	13	14
" Tarragona	10	11
" Fornigetta	13	14
Almonds, Shelled Valencia	28	32
" " Jordan	40	45
" " Canary	38	30
Brasil	10	12
Cocoanuts	5	6
Filberts, Sicily	10	11
Pecans	11	15
Peanuts, roasted	10	12
" green	9	10
Walnuts, Grenoble	10	15
" Bordeaux	10	11
" Naples, cases	12	13
" Marbots	12	13
" Chilis	12	13

PETROLEUM.

to 10 bbl lots, Toronto	Imp. gal
Canadian	0 14 \$0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

THE T. A. SNIDER PRESERVE CO.,
CINCINNATI.

(Wright & Copp, Toronto, Agents.)

	per doz
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " 1/2 pts	2 00
Chili Sauce	4 50
" " " 1/2 pts	3 25
Soups (in 3 lb. cans).	
Tomato	3 50
Fancy—Chicken, Mock Turtle,	
Cream of Corn, Pea, Celery,	
Asparagus	4 50
Fancy—Chicken Gumbo, Or	
Tail, Consomme Bouillon,	
Mulligatawny, Mutton Broth,	
Beef, Pea, Printanir, Julienne	
Vermicelli, Vegetable	4 25

LEA & PERRIN'S.		per doz
Worcester Sauce, 1/2 pts.	\$3 60	\$3 75
" " pints	6 25	6 50
LAZENBY & SONS		Per doz
Pickles, all kinds, pints	3	25
" " quarts	6	00
Harvey Sauce—genuine—half	3	25
Mushroom Catsup	2	25
Anchovy Sauce	3	25

PRODUCE.

DAIRY.		Per b
Butter, creamery, tubs	\$0 21	\$0 23
" dairy, tubs, choice	0 18	0 20
" " medium	0 14	0 16
" low grades to com	0 12	0 13
Butter, pound rolls	0 21	0 23
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 10	0 11

COUNTRY

Eggs, fresh, per doz	0 18
" limed	0 16
Beans	1 15 1 30
Onions, per bbl	1 75 2 25
Potatoes, per bag	60 70
Hops, 1891 crop	0 13 0 15
" 1892	0 16 0 18
Honey, extracted	0 05 0 07
" section	0 12 0 14

PROVISIONS.

Bacon, long clear, plb	0 08
Pork, mess, p. bbl	14 50 15 50
" short cut	16 00 17 00
Hams, smoked, per lb	0 11 1/2
" pickled	0 11
Bellies	0 12 1/2 0 13
Rolls	0 09 1/2 0 10
Backs	0 11 1/2 0 12
Lard, Canadian, per lb	0 09 0 09 1/2
Compound	0 08 0 09 1/2
Tallow, refined, per lb	0 05 0 05 1/2
" rough	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3 1/2 4
" Patna	4 1/2 5 1/2
" Japan	5 6
" extra Burmah	3 1/2 4
" Java extra	6 1/2 7
" Genuine Old Carolina	9 1/2 10

Grand Duke	6 1/2 7 1/2
Sago	4 1/2 5 1/2
Tapioca	5 5 1/2

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND	Per lb.
Pepper, black, pure	\$0 12 1/2 \$0 15
" fine to superior	10 18
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African	18 18
Cassia, fine to pure	18 25
Cloves	14 25
Allspice, choice to pure	12 15
Cayenne	30 35
Nutmegs	75 1 20
Mace	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

BRITISH AMERICA STARCH CO
BRANTFORD.

1st quality white, in kegs and brls	4 1/2
1st quality white, 3 lb. cartoons	4 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb.	6 1/2
Lily White gloss, 1 lb chromo	6 1/2
Canada Laundry, Boxes	3 1/2
Pure Prepared corn	7
Challenge Corn	6 1/2
Rice Starch, fancy cartoons	8 1/2
" cubes	7 1/2

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack's	8
36-lb " 3 lb. packages	8
12-lb " "	8 1/2
38 to 45-lb boxes	8 1/2
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack's	9
40-lb " 1 lb. package	9 1/2
40-lb " 1 lb.	10
40-lb " assorted 1/2 and 1/4 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8 1/2
20-lb " "	8 1/2

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6 1/2

Laundry Starches—

No. 1, White, 4 lb. Cartons	4 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	3 1/2
Ivory Gloss, six 6 lb. boxes, slid- ing covers	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	6 1/2
Ivory Starch in cases of 40 packages	\$3 00

SUGAR. c. per lb

Granulated	4 1/2
Paris Lump, bbls and 100 lb. bxs	4 1/2
" " 50 lb. boxes	5 1/2
Extra Ground, bbls	5 1/2
" " less than a bbl	5 1/2
Powdered, bbls	5 1/2
" " less than a bbl	5 1/2
Extra bright refined	4 1/2
Bright Yellow	3 1/2
Medium	3 1/2
Brown	3 1/2

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.
	bbls. 1/2 bbls
D	1 1/2 2
M	2 2 1/2
B	2 1/2 3 1/2

W. G. A. LAMBE & CO.,

Grocery Brokers,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

EVERY STOREKEEPER

should keep a supply of

Staminal and

Fluid Beef Cordial

TO SUPPLY

Local Hotels and Restaurants.

PUT UP BY

The Johnston Fluid Beef Co., Montreal.

Kingsford's Oswego
STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

(Others so-called are imita-
tions of our brand.)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING
JOBBER IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

ST. LAWRENCE

CORN STARCH IVORY GLOSS IVORINE

The Leading Retail
Grocer in Ontario says:

"So long as St. Lawrence maintains
the same high Standard, we cannot
offer any others to our Customers."

Prices current, continued—

V.B.	2 1/2	23
E.V.B.	2 1/2	23
E. Superior	2 1/2	23
XX	2 1/2	23
XXX	2 1/2	23
Crown	3	3 1/2

MOLASSES.	Per gal	
Trinidad, in puncheons...	0 35	0 37
" bbls	0 38	0 40
" 1/2 bbls	0 40	0 46
New Orleans, in bbls...	0 30	0 52
Porto Rico, hdds.	0 38	0 40
" barrels	0 42	0 44
" 1/2 barrels	0 44	0 46

SOAP.		
Ivory Bar, 1 lb. bars...	per lb	5 1/2
Do. 2, 6-16 and 3 lb bars	"	4 1/2
Primrose, 1/4 lb bars, wax W	"	4 1/2
John A. cake, wax W. per doz	42	
Mayflower, cake	42	
Gem, 3 lb bars per lb.	3 1/2	
" 13 oz. 1 and 2 lb. bars	3 1/2	
Queen's Laundry, per bar	5 1/2	
Pride of Kitchen, per box	2 75	
Sunshine, boxes, 100 tablets	6 50	
" 50	3 40	

MORSE'S SOAPS.	Per lb	
Mikado (wrapped)	0 04	
Eclipse	0 04	
Stanley Bar	0 04	
Defiance	0 04	
Toronto, 12 oz.	Per doz	5 50
Ruby, 10 oz.	"	0 30
Monster, 8 oz.	"	0 24
Detroit, 14 oz.	"	0 48
Lily White	"	0 30
Everyday	"	0 30
Queen City, 14 oz.	"	0 72

Mottled in 5 box lots, 100 bars...	5 00	
" 60 bars...	3 00	
Floater (boxes free)	6 50	
Electric	2 75	
Hard Water Electric	3 50	
Royal Laundry	4 00	
Octagon	Per doz	0 25

Royal Magnum	25 doz per box	0 20
Anchor, Assorted	Castile	0 40
Morse's Assorted	0 45	
Morse's Rose	0 45	
" Windsor	0 45	
" Castile	0 45	
Bouquet, paper and wood	0 80	
Prize Magnum, White Castile	0 72	
" Honey	0 72	
" Glycerine	0 72	
" Oatmeal	0 72	

" Honeysuckle	Per box	0 72
Sweet Briar	0 85	
Extra Perfume	0 55	
Old Brown Windsor Squares	0 30	
White Lavender	1 00	

White Castile Bars	Per doz	0 85
White Oatmeal	0 85	
Persian Bouquet, paper	2 50	
Oriental	0 45	
Pure Coconut, 3 doz. bxs, wood	0 40	
Heliopore paper	1 50	
Carnation	0 60	
Rose Bouquet	0 60	
Cocoa Castile	0 40	
Arcadian	0 45	
New Arcadian, per gross	4 25	
Ocean Bouquet	0 45	
Barber's Bar, per lb	0 25	
Pure Bath	1 00	
Magnolia	1 20	
Oatmeal	0 85	

Unscented Glycerine	0 90	
Gray Oatmeal	0 60	
Plain Honey	0 70	
Plain Glycerine	0 70	
Plain Windsor	0 70	
Fine Bouquet	1 00	
Morse's Toilet Balls	0 90	
Turkish Bath	0 60	
Infants' Delight	1 20	

TEAS.		
CHINA GREENS		
Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14

PING SUEYS.		
Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.		
Half Chests—		
Choice	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12 1/2	15
Nagasaki, 1/2 chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9

CONGOU—		
Half Chests, Kaisow, Mon-		
ing, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.		
Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30
CEYLON.		
Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,		
5's; Twin Gold Bar, 8's	67c	
Ingots, rough and ready, 8's	64	
Laurel, 3's	57	
Brier, 7's	55	
Index, 7's	50	
Honeysuckle, 7's	58	
Napoleon, 8's	54	
Royal Arms, 12's	55	
Victoria, 12's	53	
Brunette, 12's	50	
Prince of Wales, in caddies	51 1/2	
" in 40 lb boxes	51	
Bright Smoking Plug Myrtle, T &		
B, 3's	60	
Lily, 7's	55	
Diamond Solace, 12's	50	
Myrtle Cut Smoking, 1 lb tins	70	
1 lb pg, 6 lb boxes	70	
oz pg, 5 lb boxes	70	

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5		
lbs.	65	
Uncle Ned, 2 oz. pkg, bxs 5 lbs	80	
Gem, 2 oz, packages, 5 lb boxes	61	
Gem, 8 oz tins in 8 lb cases	70	

PLUG SMOKING.

Golden Plug	56	
Uncle John, 3 x 6, 3s. caddies		
16 1/2 lbs	54	
Gem, 3 x 6, 3s. caddies 16 1/2 lbs	53	
St. Lawrence, 2 x 3, 7s. caddies		
about 17 lbs	51	
Banner, 2 x 3, 7s. caddies about		
17 lbs	48	
Sterling, 2 x 3, 7s. caddies about		
17 lbs	46	
Louise, Solace, 12s. caddies about		
16 lbs	46	
Florence, Solace, 12s. caddies		
about 17 lbs	42	
Hawthorne, 8s. butts 23 lbs	47	
Something Good, 6s. butts 21 lbs	46 1/2	

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes		
4 lbs.	65	
Empire, 3 x 6, 4s. spaced 8s. bxs		
4 lbs.	61	
Top, 16 oz. spaced 8s. boxes 4 lbs	60	
Joy, 3 x 12s, 14 1/2 oz. Spaced 6s.		
Rough and ready. Butts 25 lbs	52	
Judge, 2 x 3, 8s. Flat. Caddies		
about 20 1/2 lbs.	50	
Currency, 3 x 3, 7s. Rough and		
ready. Caddies about 21 lbs.	49	
Kentucky, 1 1/2 x 3, 13s. Caddies		
about 21 lbs.	50	
Kentucky, 1 1/2 x 3, 7s. Caddies		
about 21 1/2 lbs.	49	

BLACK SWEET CHEWING.		
Star, Narrow, 12s. Butts about		
22 lbs.	47	
Morning Star, 12s. Butts about		
22 1/2 lbs.	49 1/2	
Montreal Twist, 12s. Caddies		
about 23 lbs.	44	
Anchor Twist, 12s. Caddies about		
23 lbs.	42 1/2	

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M	
Madre E' Hijo, Lord Landsdown	\$60 00	
" " Panetelas	60 00	
" " Bouquet	60 00	
" " Perfectos	85 00	
" " Longfellow	85 00	
" " Reina Victoria	80 00	
" " Pins	55 00	
El Padre, Reina Victoria	55 00	
" " Reina Vict., Especial	50 00	
" " Conchas de Regalia	50 00	
" " Bouquet	55 00	
" " Pins	50 00	
" " Longfellow	80 00	
" " Perfectos	80 00	
Mungo, Nme.	35 00	
Cable, Conchas	30 00	
Queens	29 00	
Cigarettes, all Tobacco—		
Cable	7 00	
El Padre	1 00	
Mauricio	15 00	

DOMINION CUT TOBACCO WORKS, MON-

ATHLETES.	Per M.	
Puritan	\$7 50	
Sultana	6 25	
Derby	5 75	
B. C. No. 1.	4 00	
Sweet Sixteen	3 50	
The Holder	3 85	
Hyde Park	10 50	

CUT TOBACCOES.

Puritan, tenths, 5 lb. boxes	74	
Old Chum, ninths, 5 lb box	71	
Old Virgin, 1-10 lb pkg, 10 lb bxs	62	
Gold Block, ninths, 5 lb boxes	73	

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes		
Puritan, 1-10, 5 lb boxes	85	
Athlete, per lb.	1 15	
Hyde Park	10 50	

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20	
XXX, W.W.	0 5	
Honey Dew	0 30	
Pickling	0 30	
Malting	0 45	

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	\$1 70
" " " "	"	1 90
Pails, 2 hoops, clear	No. 2	1 80
" " " "	"	1 80
" " " painted	"	1 80
Tubs, No. 0.	1	9 50
" " " "	2	8 00
" " " "	3	7 00
" " " "	4	6 00
Washboards, Globe	\$1 90	2 00
" " Water Witch	1 40	
" " Northern Queen	2 25	
" " Planet	1 70	
" " Waverly	1 60	
" " X X	1 50	
" " X	1 30	
" " Single Crescent	1 85	
" " Double	2 75	
" " Jubilee	2 25	
" " Glob. Improved	1 90	
" " Quick and Easy	1 80	
" " World	1 75	
" " Battler	1 30	

Matches, 5 case lots, single cases		
Parlor	1 60	\$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gr. in case)		
Single case and under 5 cs.	\$3 70	
5 cases and under 10 cases	3 60	
Steamship (10 gr. in case)		
Single case and under 5 cs.	3 50	
5 cases and under 10 cases	3 40	

Mops and Handles, comb.	per doz	1 25
Butter tubs	\$1 60	\$3 20
Butter Bowls, crates ast'd		3 60

HOUSEKEEPER'S QUICK WASHING COMPOUND		
Housekeeper's Quick-		
Washing per case		
5c pkgs 100 in case	3 50	
10c " 60 in case	4 00	

FEERLESS WASHING COMPOUND.

1/4 lb packages, 12 doz in case	\$4 50	
1 lb " 6 " "	3 90	
1 lb " 3 " "	3 60	
5 cts " 100 " "	3 50	

YEAST.

BARM MFG. CO.	per box	
1 box containing 2 doz. 5c. pkgs.	0 50	
" 2 doz. 10c. "	1 00	

BREADMAKER'S		
per box		
1c packages 36 in box	1 00	
2c " 45 in box	0 50	



— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :
Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made.

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

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LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.

INSLEY & EDWARDS,
Proprietors

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commerce in Men. Large sample rooms.

H. A. PERLEY, Prop.

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RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

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THE LELAND HOUSE,

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Best sample rooms west of Winnipeg. Strictly first-class.

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WINNIPEG, MAN.

First-class in every respect.

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KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

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NANAIMO, B. C.

The largest and best Hotel in the city.

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Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by
J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

BUY THE BEST. SEELY'S



Celebrated
Flavoring
Extracts.

VANILLA, LEMON,
and Assorted Flavors.

Standard Goods of America (established in 1862). Once tried, always used.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

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Should advertise their
Specialties for (Xmas)
trade now.

EXTRA SPACE

Should be desirable.
Get the benefit of the
doubt in your mind (if
any) by booming some
one or two lines you are
trying to push.

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Give our columns a trial for
balance of this year.

IT MEANS MONEY FOR YOU !

THE RIPANS TABLETS regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blisters on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhea, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Pimples, to the Head, Pilexion, Salt Head, Scrofula, Skin Dis-Stomach, Tired Liver, Ulcers, and every other or disease that impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross \$2, 12 gross \$1.25, 14 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O. Box 672, New York.

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MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY

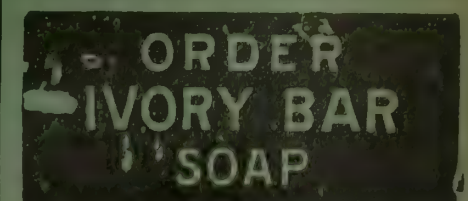


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The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.



FINNAN HADDIES

Fresh Smoked.

ORDERS SENT TO

H. W. NORTHRUP & Co.

St. John, N. B.

WILL RECEIVE PROMPT ATTENTION, ALSO

Dry Codfish, Smoked

Herring, &c., &c.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,Halifax, N. S. and
Kingston, Jamaica, W.I.Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Agencies. Mfg Co., Hull, P.Q.
The Mercantile Agencies.**TORONTO SALT WORKS,**
128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt

DAWSON & CO.,
32 WEST MARKET ST.,
TORONTO.FRUIT, PRODUCE AND COMMISSION
MERCHANTS.

We handle Bananas, Oranges, Lemons, Peaches, Pears, Plums, Grapes, Apples, Melons and all kinds of fruits and vegetables and nuts.

Butter, eggs and general Farm Produce. Orders and consignments solicited.

Telephone No. 1471. Scattergood's code.

FAC-SIMILE OF PACKAGE.

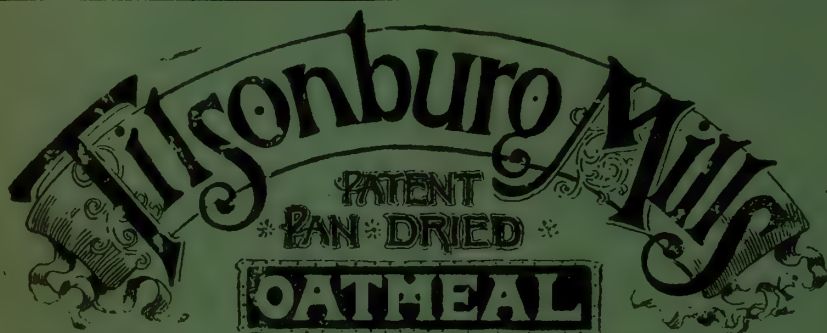


The Lady's Pictorial writes:—"It is beautifully sparkling and pure. It has been analysed and approved of by numerous leading physicians. It cannot be too highly recommended."

JAMES LOBB

Agent for Canada,

30 Wellington St. E., TORONTO.

**FLOUR**

High Patents, Bakers and Low Grades.

Split Peas, Pot Barley and Corn Meal.

Feed of all kinds.

E. D. TILSON, TILSONBURG, ONT.

The Lamp of Opportunity.**A NICE LAMP**

Is the handsomest and best selling article in Christmas presents.

Our ("Pittsburgh" especially) is appreciated by every person.

WE HAVE

The finest assortment ever offered to the trade for the money.

From now till ChristmasWE WILL SELL THEM IN LOTS BELOW
OUR WHOLESALE PRICES.

They are sure to please you! All kinds, all sizes!

WRITE FOR PRICES.

GOWANS, KENT & CO.,

Toronto and Winnipeg.



HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

VOL. VI.

TORONTO, DECEMBER 2, 1892.

No. 49

FINE GOODS OUR SPECIALTY.

MAURE E. HIO (7 SIZES)

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 80

THE COURT OF HOLLAND AND THE KING OF ITALY TO THE
PURVEYORS TO H.R.H. THE PRINCE OF WALES
1878 CROSS OF THE LEGION OF HONOUR

MUNGO CIGARS, EXCEPTIONALLY FINE.

ASK YOUR
WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.

TORONTO.



MAKE SIMPLY WITH BOILING MILK OR WATER
FOR SALE BY ALL GROCERS.

**DUNN'S
BAKING
POWDER**
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Don't fail to handle

THE CELEBRATED IMPORTED

**MENIER'S
CHOCOLATE**

ANNUAL SALES EXCEED 33 MILLION LBS.

TO HAVE IT ADVERTISED
FREE & FREELY

IN YOUR OWN NAME AMONGST
YOUR CUSTOMERS WRITE TO

C. ALFRED CHOUILLOU AGENT MONTREAL.

EL PADRE AND CABLE.

The McKay Milling Co., Ltd.,

OTTAWA,

Manufacturers of High Grade Patents, Strong Bakers,
and Family Flours.

OATMEAL — Granulated, Mid Cut, Fine Cut, Flour Cut and Round Cut.

WE MAKE THE CELEBRATED **K-Y-** ROLLED OATS.

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BALA LICORICE

For the voice.

The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.
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MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish,
and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

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GROCERS and SUNSHINE

(Scouring Soap)

Price per box of 100 cakes, \$6.50. At 10c. per cake it pays
\$3.50 per box profit.

Also packed 50 cakes to the box.

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THE FINEST
IN THE LAND.

CHOCOLATES (G.B.)

EVERY CHOCOLATE IS STAMPED
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GANONG BROS., Ltd.
ST. STEPHEN, N.B.



We have removed
to our new premises,
No. 146 & 148 Car-
ling St. Call and see
us when in our City.

**GORMAN,
ECKERT
& CO.**
LONDON.

GET QUOTATIONS ON
MacLaren's
IMPERIAL CHEESE
IN GLASS JARS.

Large, Medium, Small.

—ALSO—

Roquefort,	Edam,
Gorgonzola,	Pine Apple,
Limberger,	Neufchatel,
Gruyere,	Cream.

WRIGHT & COPP,

Dominion Agents,

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"GOLD MEDAL," SWEET.

FRY'S
CHOCOLATE

¼ lb. cakes.

6 lb. Boxes.

Each cake moulded in 10 divisions.

RED and WHITE WRAPPER.

The most attractive and best selling sweet Chocolate in the market.

Pays a good profit.

For sale by all leading dealers.

Toronto Office, **J. S. FRY & SONS**, 43½ Wellington St. E.

MARTIN F. EAGAR,
BROKER,

Importers' and Manufacturers' Agent,

HALIFAX, N. S.

REPRESENTING:

Bensdorps Royal Dutch Cocoa &c.,
C. James & Co.,
Browne, Rosenheim & Co.,
Preservitas Co.,
J. McKittrick,
Sawyer Blue Co.,
Sanitas Co.,
Ditmars & Weisser,

London, Eng.,
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Liverpool, Eng.,
Boston, Mass.,
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Antwerp,

Peels, Jams, Etc.
Teas.
Food Preservers.
Green and Dried Fruits.
Blueing.
Disinfectants.
Chicory.

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PERPETUAL SUMMER.

The Canadian Railway Companies lowered the Thermometer by advancing their rates of freight on 14th instant. We don't want our customers in Toronto and West of Toronto to feel cold, and we therefore intend to deliver all Winter, at Summer rates of freight.

We have splendid values in Teas, Sugars, Fruits, and all our quotations will be found consistent with the quality. We invite correspondence.

Lightbound, Ralston & Co.,

Importers and Wholesale Grocers,

MONTREAL,

THE E. B. Eddy Co's
MATCHES

Indurated Fibre Ware,
Woodenware,

Washboards,

TEA, TOILET, TISSUE

and WRAPPING PAPERS,

Are sold by all Wholesale and Retail Dealers in Canada,

Are recommended by all Users, and

Are fully guaranteed by the Makers.

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HULL, - CANADA.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, DECEMBER 2, 1892.

No. 49

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - - 10 Front St. E.
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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

At a conference of the federated grocers' associations of England, which was recently held in Manchester, the following resolution was passed: "That all imported tinned meats, fish, and fruit should have the gross weight and tare with date of packing branded on the outside of each case." It would no doubt be a good idea to have the weight specified on each package. In the omission of this requirement from the Canadian canned goods law there is too much latitude for the play of price-cutting. The so-called two or three pound can is seldom of full weight, and those who are honest enough to put in the weight that is implicitly understood to be in the can are aware that they are giving more for the price than most of their competitors are. Often cans are two to three ounces short of the weight supposed to be in them. Our law punishes the packer who falsely represents the weight on his label, but does not require him to state the weight there. Two or three ounces of shortage on each of twenty thous-

and packages will balance a material cut in the price. If each packer were obliged to have a specified weight in each can, there would be general improvement in the quality of the pack, an improvement incidental to the care necessary to be exact in the weight. The packer is required to label his cans with his name. This was intended to establish a high standard of quality upon the basis of pride of reputation. But it did not do nearly what was expected in this regard. The name should now be made use of as a means of tracing home and punishing the use of bad material, slovenly processes or shortage in quantity, and if inspection were added, along with the obligation to mark weights on labels, there would be a speedy amendment in the conditions of trade in canned goods. The date on the label would be a doubtful improvement. It would often mislead people to prefer the worse goods, and no element should be introduced that would tend to discount quality. Goods that are hermetically sealed will usually open up as fresh and toothsome in five years as in the year they are packed. Suppose B a packer who puts up first class goods, and C a packer who puts up slop. If B's goods of 1891 are offered beside C's of 1892, the buyer will ignorantly choose the newer and worse goods; thus merit and reputation are handicapped by the supposed effect of age. Again, the raw material of the newer goods may be inferior to that of the older goods. Take this year's peas, for example, and compare them with last year's. As a rule, the knowing trader who can get last year's goods prefers them, for the crop was much better on the average than this year's crop, and the canned product consequently nicer. That difference, and in fact all other differences, would tend to be effaced by a label noting the date. Our law imposes a penalty for putting a false date on the label, but otherwise says nothing about dates. The date is usually written in

the condition of the label. Time fades all bright colors, and most labels are bright-colored. Time also causes rust to form on the can, unless the goods are kept exceedingly free from moisture, so that if a new label be put on, the metal seldom is untarnished by a year or two of storage.

* * *

A trader's methods and character are the ground-plan of his business. If he is a man of system he will rarely fail. A business may be very showy and excite the jealousy of rivals and yet be built on false lines. The collapse of such a business may be long delayed but it is usually inevitable. The book-keeper is the architect, and defines the lines along which the merchant should construct. The importance of book-keeping can not be over-estimated. The trader whose books are in a slovenly state should not allow himself any peace of mind till he gets them tidied up, and gets himself into the habit of keeping them as near perfection as possible. The schools of to-day are giving prominence to commercial education, and that is a hopeful sign for the future. They might do a good deal more than they have done for the present amendment of business. The schools have not raised the standard of penmanship to a high average of excellence. The reason appears to be that writing is a subject of mere manual acquirement as distinct from intellectual. Teachers are prone to regard it as of comparatively inferior value. Yet they give attention to good oral expression, not merely to the structure of sentences, but to the neatness of pupils' articulation. Pure utterance and enunciation in spoken language are scarcely of more importance than clear delineation and legibility in writing. The first step towards good book-keeping is the acquirement of good handwriting. People should be able to read all memoranda of account without difficulty. Where they can not, they are apt to apply to writing Talley-

rand's epigram on language, that its purpose is to conceal thought not to reveal it.

* * *

Professor Robertson, professor of agriculture at the Experimental Farm, and Dominion dairy commissioner, has been at work for some time upon experiments in hog-feeding, the results of which have just been made known. The value of one of these results will be of most importance to Manitoba, the North West Territories and those other parts of the country in which frozen wheat is a source of loss. The experiments show that on frozen wheat fed to hogs in even the most unfavorable circumstances 43¼c. per bushel can be realized. If the same feed is used in the most favorable circumstances, the return from frozen wheat used as hog-feed is equal to about 73½c. a bushel. Both these calculations suppose the price of pork to be 5c. live weight. The value of this discovery can hardly be over-estimated, as it not only points out a very profitable way of disposing of frozen wheat, but it makes for the improvement in the pork raised in the country. The value of skim milk as hog feed was also brought out in Professor Robertson's investigations. His work is to be issued in the form of a bulletin, which should be in the hands of all farmers. The lean bacon nowadays in demand both for domestic and export trade is very generally produced, but the English consumers complain that pea-fed hogs yield too hard a lean. A study of the matter along the lines traced by Prof. Robertson would have a good effect upon our pork industry.

* * *

The Patrons of Industry are not a flourishing order, but they are a deranging factor to trade in all localities where they get a foothold on their 12½ per cent. basis. They injure less by their own force than by the reaction upon the whole local trade of that over eagerness for business which leads some merchants to become subject to them. It is not the strength of the Patrons, but the weakness of some few merchants that makes the mischief which is felt so largely by traders in all neighbourhoods where the Patrons exist. Like a few factious members of a legislative chamber that is pretty evenly divided between the two great parties, they hold the balance of power between contending traders, mainly, if not altogether, in virtue of the contention. If the trade would hold out unanimously in all Patron districts, it would be interesting

to see how many lodges would have the enterprise to start stores of their own. There would be very few so thorough-going in their profit-paring scheme of economy to subscribe the necessary capital, and the few mistaken ones who should do so would not be likely to repeat the investment after a year or two's experience. Happily their faith is usually in inverse proportion to their affluence, so that those who most strongly cherish the idea of prosperity through the extinction of the retailer are least able to help along its realization, and those most able are least willing. If the Patrons give trouble anywhere, the cause of their power to do so is to be sought on the side of the merchants, where it will usually be found somebody has lacked spine to withstand them, or has lacked customers to be independent of them and has become their liegeman.

* * *

The sentiment of the last meeting of the Toronto Retail Grocers' Association was strongly in favor of early closing. The members, with an experience of the working of trade agreements, had the prudence not to risk the spirit of reform by compressing its action within the strait wording of a resolution. Views were exchanged, and the unprofitableness of late hours was generally admitted. There are always night-hawks who hover about the streets after their neighbors have gone to bed, and whose prowling propensities the late closing traders encourage by waiting till midnight for custom. Night trade is more expensive now than it is during the summer. In summer the grocer gets, free of charge, all the heat and a good part of the light he wants. In winter he has to pay liberally for both. The trader, not the customer, is responsible for late business. Why do people not buy goods on Sunday? Is it because everybody regards such trade as sacrilegious? No, there are undoubtedly many people who would buy goods on Sunday if the shops were open. They don't buy, for the reason that the shops are not open. Yet we do not hear this class of people crying out against Sunday closing. In the same way, we should not hear the night-hawk customers crying out against the discontinuance of night trade. They would buy during the day time. Law, probably as much as reverence, is what restrains some traders from opening on Sunday. If law can keep down Sunday trading with such men, it could also keep down late hour trading, though it would not have the support of cus-

tom, which admittedly is powerful on the side of abstinence from trade on Sunday. But we should not go the length of approving such a law as was proposed for this purpose in Quebec during the last session of the Legislature of that province. The quiet influence of example, which is the method of the Toronto Association, will do much to abolish late hours in winter.

* * *

A word is always spoken in season when it is spoken in behalf of the delivery horse, but it is especially well-timed on the verge of winter. The grocer's horse is rarely the abused animal that the butcher's is, whether or not the difference is due to the tendency of the butcher's calling to quench the feeling of pity for the sufferings of dumb animals. The furious driving and lashing of butchers' delivery horses is a disgrace to this city, and a cause of hourly danger to people on the streets. But the occasion of the reference to delivery horses is the resolution passed by the Toronto Humane Society to make a strong appeal to drivers and owners of horses to blanket their horses while standing on the street, and to avoid as much as possible keeping their horses out after being driven. A former similar resolution was quite generally complied with, and it is to be hoped this one will be. The life of a horse is shortened by neglect in cold weather more perhaps than by any other form of abuse he is subjected to by drivers. Masters should give strict instructions to their boys to blanket the horse, even if he is to be left but one minute standing in the cold. Complaints of abuse by drivers ought to be encouraged by masters.

* * *

The cutting of prices on woodenware is likely to work its own cure. It has been carried on until profits were beginning to disappear entirely, the price having been reduced in some cases 20 to 25 per cent. below the list. A common interest in putting an end to this senseless business brought the manufacturers together. They had a meeting on Monday, the result of which makes it likely that the authority of the list will be restored. The retailer is as much interested as the jobber in having the price put on a steady basis. There is no reason why full prices should not be obtained on all woodenware articles. If the manufacturers cut the price everybody else must, and surely the retail grocers do not want any addition to the cutting lines they now handle.

* * *

The business tax, so odious to many of the merchants of the Province of Quebec, particularly to those in Montreal, will be collected this year, but the government holds out the hope that before another year the state of the provincial finances may warrant the repeal of the law enacting it. The arguments of the delegates that waited on the government demonstrated its injustice. It

was shown that if merchants were to be taxed in proportion to the rental they pay, the ratio should be the same in all localities. According to the law as it is, the Quebec merchant who pays an annual rental of \$1,000 is taxed only \$40, while the Montreal merchant, who is in the same position, is taxed \$80, yet the probability is that the first is doing the larger business, as rents are always lower in smaller places. M. de Boucherville, premier of the province, in his published answer to the delegation which had waited upon him in reference to the tax, stated that the condition of affairs to which his ministry succeeded made it necessary that the business tax should be collected this year.

* * *

A preliminary meeting was held on Monday night in Richmond hall, Toronto, to further the interests of the early closing movement. It was resolved that a special meeting for the election of officers should be held on Tuesday, December 13th. The object of the movement is to induce all retail merchants to close their respective establishments each evening of the week at 6 o'clock throughout the year. Judged by the sympathy already shown by the purchasing public, the success of the movement is ensured. The movement includes all classes of merchants, and in that has a fair promise of effecting the purpose aimed at.

* * *

The tobacco trade is a ticklish one nowadays. It is hedged round by laws whose faithful ministers exercise unsleeping vigilance. The city of Toronto has a by-law fixing a license fee, and the city license inspector jealously watches over its working so that none shall violate it. Another city by-law forbids by severe penalties the sale of cigars, cigarettes or tobacco to children under the age of 14 years. This law has likewise its lynx-eyed guardians. The province of Ontario has a law which enacts that no young person below 18 years of age shall be a safe person to sell or give tobacco to, as the dealer who should fill such a minor's order for tobacco, cigars or cigarettes, is subject to a stiff punishment by a fine or imprisonment or both. Provincial license inspectors uphold the majesty of this law. Then no man must have a package of cigars, cigarettes or tobacco in his possession without the inland revenue stamp upon it. This is a Dominion law, and inland revenue officials see that every transgression of it is made an example of. On Monday, W. A. Doherty, a tobaccoist on Yonge St., in this city, was fined \$50 because he offered contraband cigars for sale. Oscar Duck, a cigar merchant, was also fined \$10 in the Toronto Police Court the same day, because he sold cigarettes to a boy 13 years of age. Several dealers have been excused on account of their ignorance of this law, but now prosecutions will be carried to their issue. Grocers, be on your guard.

LARGE TURNOVER OF RAISINS.

The actual movement of trade in groceries in Montreal has been quiet during the week, but there have been some wholesale turnovers of Valencia raisins, the circumstances of which are sufficiently interesting to deserve special comment. Readers of THE GROCER will remember that a fortnight ago attention was called to the uncertainty that existed among some Montreal importers regarding supplies of Valencias which had been sold them. They were disappointed in not receiving them by the last direct steamer from Spain, and since that time very little change has occurred in the situation until Wednesday of last week, when the news was sent abroad that a round lot was coming via New York. They arrived in due course, but instead of the large quantity that some jobbers were urgently wishing for, only 7000 boxes were available, or about one quarter of what was anticipated. However, despite this, lower offers were made than what the holders in Montreal of good merchantable fruit were asking, and this created an unsettled feeling for a day or so. The rapidity with which the stock offered was absorbed however soon dispelled this, and the market immediately resumed its firm tone, so that as a matter of fact no change in current prices was actually established. There were occurrences also which favored the inference that some of the offerings at the lower figures could not have been very select, for a round quantity of the stock which has been held for some time was given the preference. The mere fact of the lower offers being made, however, brightened up things materially, inasmuch as it led to some slight concession on the part of one holder, who closed out his entire lot at within a fraction of 5c. with some at 5½c. This large sale led to others, and since it another large holder has practically sold out to jobbers at his own figures. The aggregate quantity of these turnovers is not very large, but is important, owing to the exceptionally bare condition of the market. The recent sales are approximated at 10,000 or 12,000 boxes, and this practically closes up all the present supplies here except what is in jobbers, hands, which of course is wanted. The manner in which the latter have absorbed supplies recently makes it patent that they are urgently required, and the prospects of buyers obtaining better bargains by holding off are very slim indeed. Advances from primary markets are firm. Cables to Denia for additional stock to come via New York have in many instances met with no response in the way of sales, the answer being that the unsold supply is reduced to small proportions, and that first-class brands are difficult to obtain. Some dealers hope that a surplus may develop on the London market, as England has been an unusually large buyer this fall, in which case additional supplies might be obtainable from there. But, on the whole, the statistical

position is strong, and the impression general that prices will rule higher instead of lower.

GROCERS AND LENTEN OBSERVANCE.

An outsider would no doubt be surprised to hear that wholesale grocers in Montreal are very anxious about the question of Lenten observances, and the duration of the period of fast that is to be prescribed by the Roman Catholic religious authorities. But this, like everything else in the highly complicated system of civilization that we enjoy, is only another illustration of how sympathetic one thing is with another. During the past two years, owing to special circumstances, the Lenten period was shortened by the ecclesiastical authorities. The trade contend that the suddenness with which this was determined on, was the cause of considerable inconvenience and loss to them. Accordingly, this year the French wholesale grocers decided to try and avoid it if possible. The matter was brought up before the French Chamber of Commerce last week and fully discussed, and it was resolved that a committee composed of Messrs. Geoffrion (Chaput, Filis & Co.), Laporte (Laporte, Martin & Co.), and Mr. Cote, Secretary of the Board, should wait upon Archbishop Fabre and endeavor to obtain something definite about the matter.

With regard to the exact effect on business, THE GROCER correspondent learned that the demand for fish led to a good deal of incidental business in other lines. It was in this connection that the trade felt any change the most, for, though they did not make much profit on fish, a buyer generally ordered something else with it. During the last two seasons, however, supplies of fish had been provided far ahead in the expectation of the usual period of observance, and a considerable quantity had to be carried over in consequence of the change, and eventually parted with at a loss or on a very narrow margin, considering the cost of storage, interest, etc. The trade hope this season, if at all possible, to operate on a more definite basis, especially as the fish market rules remarkably firm, while the scarcity and high price of potatoes in the Province of Quebec are likely to curtail the actual consumption of fish, even if the usual forty days fast is observed.

The committee waited upon his grace on Monday evening. They were courteously received, and after laying the circumstances of last season's trade before him the Archbishop gave them to understand that ample notice would be given before the opening of Lent as to what course the Church should take for its observance in the matter of fasting.

Inspector Awde the other day confiscated 24 cases of finnan haddies offered for sale in Toronto, and caused them to be destroyed as unfit for food.

THE PERSONALTY TAX.

Enough has been written concerning this pernicious municipal tax to supply a student with five years reading, but still it is with us. The cities of the United States have been trying to free themselves from it, but with only moderate success. In Canada, the leading cities from Halifax to Victoria have labored with the problem; but still the oppressive and iniquitous tax is used by our municipalities. The rulers of this country are too conservative altogether. The fathers of the municipality think that what was good enough for the grandfathers is good enough for the grandsons. In fact they find this problem too heavy for them, and for fear of making new mistakes, they retain the mistakes of the past. This is a nice rule of thumb, but it is exceedingly disastrous to the welfare and morals of the community.

Equality should be apparent in all systems of taxation, but it is not one of the results of the personal property tax. Part of a community's personal property cannot be found by even the shrewdest assessors; and when part cannot be found, the part that is found bears its own share, and the share of the unfound part. For example, suppose a municipality tried to tax a man on his bank deposits—does any sane man think those deposits would be there, when the assessor came to examine the books. They would be withdrawn. Theoretically they are taxable in Ontario; practically they are exempt.

Moreover, a personal property tax is inexpedient. It drives moveable property away from the municipalities which impose the tax most thoroughly. Now in cities, the value of real estate depends altogether upon the accumulation or personal property upon it; and to drive away this moveable property is to create in this way, a double loss in assessable property.

Some forms of personal property are already exempt, and thus the burden falls more heavily on the other classes. For example, in Toronto all machinery in actual use for manufacture is now exempt, by a by-law.

But the greatest and gravest objection is the fact that a man must perjure himself or pay more than his share of taxation. Suppose you have two men doing business with \$50,000 capital, mostly in form of merchandise, one claims that his debts are so great that he is worth almost nothing, and he gets off with an assessment of \$5,000. Many men make such a statement who have few or no debts but do it to escape taxation. The other, being more honest admits a net worth of \$50,000 and is taxed on that. He pays ten times as much taxes as the other, and perhaps makes less profit. Tax debts as well—that is make no deduction for them, and the assessment is unfair and double taxation results. Exempt

debts, and fictitious debts are created with a view to escaping taxation.

There is a strong idea abroad that a man who is engaged in commerce should pay full taxes. These men are the bone and sinew of our country, and their burdens should be lightened. In Toronto the merchants are suffering very much, as they pay the double share in many cases, due to faulty assessments; and then this double share is again doubled by reason of the exemptions of other classes.

Now the personality tax should be done away with for the above and other reasons. A tax on realty is better because realty is visible, easily valued, and permanent in location; it derives an increased value from public security and public works; and it is a permanent source of revenue. A personality tax might work fairly as a Dominion tax, but it is useless as a municipal tax.

The Dry Goods Section of the Board of Trade are about to ask the provincial government to appoint a commission to investigate the subject. This is the least it could do towards learning truth. The dry goods merchants of this city are well knowledgeable in this matter and know whereof they speak. The most indefatigable worker for this reform is Mr. Paul Campbell, of Jno. Macdonald & Co.; but the movement has the sympathy of nearly all the leading merchants and other public men of the city.

A BUSINESS GUIDE.

Mr. C. C. Fleming, of Owen Sound, a member of the Institute of Chartered Accounts of Ontario and the author of several works, has issued a book, entitled *Expert book-keeping*, an advanced work in connection with this subject, which has never been treated by any other writes in as special a manner. It deals almost entirely with the formation, incorporation, and book-keeping, of joint stock and loan societies, churches, partnerships, auditing, investments, municipal book-keeping, etc. It contains both the Dominion and the Provincial laws relating to corporations. Besides this it contains a great deal of information which is valuable and useful for all kinds of book-keepers and business men. It will be of special benefit to officers, shareholders, etc., of all classes of incorporated concerns, as well as to students of the advanced branches of book-keeping. The author has treated his subject in a clear yet exhaustive manner, and has produced a classic work on this subject. The book is elegantly gotten up and contains 337 pages.

NEW FACTS ABOUT THE DAKOTAS

is the title of the latest illustrated pamphlet issued by the Chicago, Milwaukee & St. Paul R'y. regarding those growing states, whose wonderful crops the past season have attracted the attention of the whole country. It is full of facts of special interest for all not satisfied with their present location. Send to A. J. Taylor, Canadian Passenger Agent, No. 4 Palmer House Block, Toronto, Ont., for a copy free of expense.

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THE COMMERCIAL MAN.

(Dedicated to E. G. Williams, traveller for Warren Bros. & Boomer, Toronto.)

From early morn to late at night,
Commercial man with grip in hand,
Always seen in dark and light
In every town that's in the land.

His calling it is honorable,
His goods are just and true,
His business is to sell his wares,
That suit both friend and foe.

The traveller he's no boaster,
With samples in his hand,
You can see and them examine,
As they bear the latest brand.

No spurious goods are entered
In his confidential guide;
All wares are recommended,
Which he carries by his side.

He toils both late and early,
In justice to his house;
And often shares but sparely,
For kindness—often sauce.

Meet him on that crowded train,
His politeness there you see;
Will oft vacate his only seat
For any lady there may be.

He's jovial, though wanting rest,
A pleasant word for short or tall;
The commercial man he is the best,
That shows his samples all.

He may have faults—all mortals have;
But his goods are from the firm;
The house it is responsible
For his representative charm.

If any fault is found with goods,
Or fault with the agent's say;
You address the house at once,
And have it fixed just right away.

For the agent is but human,
Like all mortals in the race;
His duty it is honorable,
He seeks no other place.

His day may be cold and dreary,
His path through life quite hard;
But he's always happy, cheery,
For in Heaven is his reward.

R. GRAHAM,
Retired Grocer.

Lucknow, Ont.

Of late years a use has been found for the bog lands in Aylesford, N. S. Large areas have been stripped of turf, covered with sand and planted with cranberries. Over one hundred acres have been planted thus in the township of Aylesford. One company owns 25 acres, and private individuals have as high as twelve acres. If possible the patch is flooded every year. But beyond this there is little labor after the vines have once been set out. The yield is immense, one hundred barrels to the acre being only a moderate return. The price received is six or seven dollars per barrel. So it is easy to make an acre bring \$600.

DEMAND For Holiday Goods is now on, and we are prepared for the same. Have been too busy to spend proper time in writing good "ad." Our travellers will be pleased to give you any information, or write to us direct.

When ordering goods "Same as Last," please give date of bill.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS,

73 McNab St. North, Hamilton, Ont.

LIVE MERCHANTS

Not yet handling any of the following teas will study their interests by asking for samples of
RUSSIAN BLEND CONGOU, IMPERIAL BREAKFAST CONGOU,
and DALU KOLA CONGOU.

NOTE :- These are bulk, not package teas, and since their introduction, merchants have made better profits and largely increased their black tea trade.

W. H. Gillard & Co., Hamilton.

SOLE AGENTS FOR CANADA.

An immense business is being done in these teas.

ALEXANDER TURNER.

LLOYD T. MEWBURN.

ALEX. G. OSBORNE.

JAMES TURNER & CO., HAMILTON,
'TIS A FACT.

Ram Lal's Tea once in a family is never discarded. Competitors may induce the dealers to try imitations (latter are legion) but the housekeeper sends such back, will take nothing else but Ram Lals Pure Indian package Tea.

"MONSOON" PURE INDIAN TEA. Always reliable, never changes. In cases of 60 1-lb. caddies, or 120 halves.

WE HAVE JUST RECEIVED NUMEROUS LINES OF INDIAN AND CEYLON TEAS,
IN CHESTS AND HALF CHESTS.

STANDARD BLENDED TEAS.

OUR BLENDING DEPARTMENT IS NOW OPEN, UNIFORMITY CAN BE RELIED ON. WE HAVE THE FIRST CHOICE OF THE MARKET AND THE BEST ESTATES AT OUR DISPOSAL, AND GUARANTEE EXCELLENT VALUE. WRITE FOR PARTICULARS.

STEEL, HAYTER & CO,

11 AND 13 FRONT ST. EAST.

Growers' and Importers, Toronto.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

A. W. Daviss, of the Woodside refinery, Halifax, is here on his annual business visit.

The Victoria Rice Mills Company, Victoria, B.C., has shipped 150 tons of flour to China and Japan.

The Kingsville canning factory has closed down after having made a successful run of about three months.

The Ceylon silver-tipped tea referred to last week as selling at \$187 per pound has now advanced to \$250.

H. T. Wilson, lately with W. G. A. Lambe & Co., city, has accepted a position with Watt & Scott in this city.

James Ross, northern traveller for Sloan & Crowther, who lives on Denison avenue, Toronto, is ill with typhoid fever.

James Delaney, foreman in William Ryan's packing house on Front street east, Toronto, had his hand crushed in the hoist the other day.

The death occurred, last week, of Isaac A. Morehouse, traveller, at his home, South London, after an illness extending over ten weeks.

John Marlatt, of Aylmer, whose pork packing establishment was recently destroyed by fire, will commence operations in the same line in Ridgeway.

Percy Gilmour, representing Chase & Sanborn, Boston and Montreal, was in Toronto

this week. He is on a trip west, introducing the firm's "Seal" brand of condensed coffee and milk.

Andrew Cook, merchant, Sarnia, Ont., received a severe scalp wound through his horse running away and throwing him out of his carriage.

Prince Edward Hop Growers' Association will memorialize the Dominion Government to adopt a standard hop box to be used by all hop growers.

Thomas Kenney, Sarnia, does a big jobbing business in the west, and is not likely to do a smaller one so long as he trades on the same principles.

The officers of the Dominion Hop-Growers' Association for 1893 are W. B. Cooper, president, J. Sprague, M.P.P., vice-president, S. J. Cotter, secretary.

Thomas S. Whitman, of Annapolis, N. S., has invented an improved process of curing fish so as to suit the tastes of the people of the different countries.

Whitlaw & Baird, of Paris, Ont., are still shipping flour to Newfoundland as fast as they can get it away. They are shipping about 500 barrels a-day.

The Barnes Company, of London, Eng., have decided to locate their Canadian packing house at London, and have already secured a site adjacent to both Grand Trunk and Canadian Pacific lines.

Wm. Kennedy, basket manufacturer, of Bothwell, has sold out to the North American Basket Manufacturing Co., of Hamilton, and will leave in a few days for Petrolia, where he will enter the coal and wood business.

Thompson, Codville & Co., wholesale grocers, Winnipeg, have moved into the Lyon block, formerly occupied by Mackenzie, Powis & Co., where they have enlarged space and better facilities for their business requirements.

The Elgin County Council closed its November session on the 24th ult. In addition to other business, it was decided to petition the Ontario Legislature to abolish statute labor and substitute a commutation tax.

The people of Okanagan Mission, B. C., are complaining that the Earl of Aberdeen's jam factory is to be established at Vernon, when the Earl himself, at a reception a year ago at Guishican, promised that it should be located at the Mission.

Gowans Kent & Co. are offering job lots of lamps in many varieties and styles. They get up packages of them well assorted and just suited for the Christmas and winter trade. If you are in need of a line of lamps you would do well to write them.

The by-law relating to the sale of apples by barrels says: "A barrel for apples must be as near cylindrical as possible, having staves 27 inches from croe to croe—that is the inside measurement from head to head, and heads 16½ to 17 inches, according to

the barrels being cylindrical or otherwise." Inspector Awde says the barrels frequently offered for sale contain from half a peck to a peck and a half short measure. Why are not the vendors summoned to the Police Court and fined for the fraud?

A. L. Gunn, formerly with the George Shaver Co., grocers, in this city, and more recently manager of the Dunwich Co-operative Co., of Dutton, has severed his connection with the latter concern.

A well kept store, stocked with a high class of goods, is that kept by Frank Gonne, Chatham. He does such a trade as a bright man with the most modern ideas and enterprise might be expected to do.

Two tobacconists of Peterboro' were fined \$10 each in court on the 24th ult., under Sir Oliver Mowat's law prohibiting the sale of tobacco to minors. They had sold cigarettes to Joseph Pogue, who told them he had been sent for them by his father.

Steven Bros., of Malahide, delivered 80 dressed hogs of their raising to the St. Thomas packing house the other day, for which they received \$750. They say that raising hogs pays, and deliveries of about the same size for several years prove it.

Smith & Duck are prominent jobbers in the grocery trade of Windsor, Ont. They find trade up to the average of its usual activity at this season. Their methods insure them against experiencing the extreme of dulness, as they sell good goods and deal honorably by their customers.

R. H. Peters, who keeps a general store at Enterprise, was in the city, yesterday, and purchased goods to the extent of \$400. He comes to the city frequently over the N. T. & Q. R. and makes big purchases. This is one instance which shows the benefit of the road to the city.—Kingston Whig.

Mr. Hazlewood, grocer, Brant avenue, Brantford, lost two children within two days from black diphtheria. The moment it appeared, by order of Dr. Griffin, medical health officer, all communication was closed between the store and the house, and Mr. Hazlewood was not allowed to enter the shop.

Toronto street shop-keepers on Yonge street are complaining about an alleged nuisance caused by the street cleaners sweeping the pavement without the dust having first been laid with a sprinkler. Of course, the work is done after midnight, but the dust invariably finds its way through open fanlights, and damages anything upon which it may settle.

The Markets and License Committee of the Toronto City Council have resolved to ask legislation to impose an increased market tariff. Ald. Bailey moved that, instead of charging market fees to those who sell within 100 yards of the present markets, power should be sought to collect fees from all who enter the city to sell farm produce, whether they sell through the streets or on the mar-



TO YOU IT IS
PROFITABLE and a
QUICK SELLER.

Thousands testify to its PURITY and
Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT.

ROYAL SOAP CO.,

Winnipeg, Man.

J. F. EBY.

HUGH BLAIN.

IN

STORE

"Le Sphinx"

NEW

PRUNES

Cases 55 lbs.

EBY, BLAIN & Co.,

Wholesale Grocers, TORONTO, ONT.

SITUATION WANTED.
MARATIME PROVINCES.

WANTED—A SITUATION AS TRAV-
eller for Provisions or Groceries,
also side lines. Apply care
15-93 B., this office.

WINDOW DRESSING.
DECORATING.
FOR Xmas

Everybody can dress their show windows
and decorate their store for the Holidays,
with the aid of my Xmas Pamphlet. Mail-
ed on receipt of 75 cts.

HARRY HARMAN, Window-Dresser, Decorator
and Window Supplies,
Room 1204, The Temple, Chicago, Ill:

T. A. LYTLE & CO.,
Vinegar Manufacturers,
TORONTO.

Have reduced the price of
their Celebrated

BEAVER BRAND

PICKLES



Send for Quotations.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured
extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

CHAS. SOUTHWELL & CO., LONDON,
ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN CLEAR JELLY MARMALADES

"Scotch Home Made,"
"Perfection,"
"Lemon Jelly Marmalade,"
"Lime Fruit Marmalade,"

Made from
Seville Oranges,
Messina Lemons,
West India Limes.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior
Packet Concentrated Jellies, etc., etc. All goods having
their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION.

WORKS: DOCKHEAD, LONDON, ENGLAND.

ket. Inspector Awde was of opinion that this suggestion should be adopted and a general fee of 5 cents be charged to every farmer selling produce in any part of the city. Commissioner Coatsworth was of opinion that the numerous inlets into the city would prevent the practical carrying out of such a scheme. Ald. Bailey's motion was carried.

The Guelph Herald says a young man is canvassing the city just now for a London tea firm. He has made himself very obnoxious to several ladies on whom he has called, the only means by which they can get rid of him being to give him an order. He is very cheeky and deserves to have the door shut in his face.

A New Orleans report says that several moderate-sized lots of rough rice have been sold for export to Germany, and will be shipped at once. The rice was of good quality and evidently intended for milling in Germany. The shipment will it is believed, be merely experimental, to be followed by larger quantities should it prove successful.

Though doing business in a region troubled by the Patrons of Industry, G. A. Smith & Co., Essex Centre, Ont., have never struck the flag of independent trade, and are steadfast opponents of the trading theory of that order. Diebel and Bricker, in the same town, took up the Patrons, then dropped them, and finally took them up again.

The Hamilton Coffee & Spice Co., of Hamilton, Ont., have sent us one of their very attractive advertising frames. The subject of the picture is "Our Pets," showing two little children, one playing with a cat, the other eating a biscuit made with the celebrated Ocean Wave Baking Powder. It makes a beautiful show card, and now adorns the wall in our office. Many thanks, Ocean Wave.

The Canadian Government has consulted the Marquis of Ripon on a projected commercial treaty between Canada and Mexico, the former allowing the free importation of Mexican raw sugar, cotton and tobacco in exchange for the free importation into Mexico of Canadian wheat and flour, manufactured cottons and woollens and machinery.

At Aylesford, N. S., some years ago a number of the farmers organized the Aylesford Canning Company for preserving and canning fruits and vegetables. Among the products used are apples, pears, cherries, berries, corn, peas, beans, tomatoes and pumpkins. So far the canning of corn and peas has received the largest attention.

W. H. Seyler has come out of the west, whither he had made a week's sojourn in pursuit of business. His firm has more than his word to show for it that he got what he was after. He went over the ground covered by Robert Stewart, Eby, Blain & Co's. traveller in the west, who was on the sick list. We are glad to learn that Mr. Stewart is around again.

An Ottawa electrician is said to have discovered a process for utilizing the electricity

passing over the wires for light, power and heating purposes so as to withdraw the heat from cast iron blocks until they are reduced to the temperature of ice, and then using them in the place of natural ice. It is claimed this can be done at a price to compete favorably with ice.

Thos. Nicholas, of River View, Ont., dropped into THE GROCER office this week while in the city picking up some lines for his general store. He said that in that section of country a great quantity of telegraph poles were got.

F. Amed. Foucher, of St. Jacques L'Achigan, Montreal, who has been appointed by the Hon. John McIntosh, Quebec's commissioner at the World's fair to prepare an exhibit of tobacco, has issued a circular asking those desirous of exhibiting to at once communicate with him, and he will be pleased to furnish all the information in his power. It is desired to make the exhibit as complete as possible.

At a depth of 1,190 feet below the surface and 23 feet below the first layer of salt, a second layer of salt was struck at the C.P.R. salt well, Windsor, at midnight on Friday night. Just above this layer of salt is two feet of limestone. Above the limestone is a cavity of 18 inches, which probably contains water. Some 10 feet of salt has been drilled through. The salt is very similar in quality to that found in the upper bed.

The following is a clause in a new by-law passed by the Vancouver City Council: No pedlar shall peddle any dairy product, (except milk,) or garden, or field produce, or fruit, in any part of the City, before 11 a. m. on regular market days, and no person, other than a consumer buying for his own use, shall buy any goods exposed for sale on the market before 11 a. m.

Alexander Stewart, who formerly kept a grocery store on Queen street, Toronto, swore before Col. Denison that in April last B. J. Markle, an employe of his, had embezzled \$450 of his money. Markle's father, the witness said, had made the shortage good by giving promissory notes for the amount, but the paper was not redeemed when it came due. Markle was committed for trial, bail being fixed at \$1,000.

The firm of Betts & Gwynne, Prince Albert, N. W. T., proprietors of Buffalo Hall, have a novel way of writing their advertisements in The Saskatchewan Times, of that town. In the advertisement in question appears a clipping from THE CANADIAN GROCER in regard to Boulter's canned goods. The idea is a good one, and will of course be effective in informing the consumers of the value of Boulter's goods.

A new grocery store has been opened in Berlin, Ont., by two very promising young men, both of whose names appear in the trading style of the firm they have formed, namely, Steiss & Good. Mr. Steiss was with Randall & Roos, wholesale grocers, Berlin, and Mr. Good was with Dunke & Co. of the same town. They thus unite knowledge of the wholesale trade with knowledge of the retail trade, and both being live, progressive men they have a good prospect before them. They have a beautiful store, they carry the highest grades of fancy groceries, as well as staples, and they are situated in the heart of the town, next door to the American Hotel.

Hugh Malcolmson & Co., Chatham, Ont., do a flourishing business both in the grocery and crockery trade in that town. Their

crockery hall is managed by a son of Mr. Malcolmson, another son manages the company's extensive grocery business, a business in which select goods play an important part. The company is well known by the excellence of its canned goods and pickles, which it manufactures under the style The Kent Canning & Pickling Co.

N. D. Galbreath, Hamilton, is a grocer who keeps in the very fore-front of progress. He does what may be truly described as a refined business, and does it by refined means. Just now his store is a most inviting place for the lady weary with shopping to drop into. There, on a table covered with a faultless table-cloth, are laid out the samples of the most tempting delicacies jellies, canned goods, Burnham's goods, etc., etc., with elegant table ware, such as silver spoons, for the use of samplers. The lady customers are provided with easy chairs, and on every Saturday can test Mr. Galbreath's fancy groceries, a line in which his stock is always exceptionally full, choice and varied. Three young ladies wait on these tables.

Tenders will be received up till Monday next for the supply of butcher's meat, butter, flour, oatmeal, potatoes, cordwood, etc., for the following institutions during the year 1893, viz.:—At the Asylums for the Insane in Toronto, London, Kingston, Hamilton, Mimico and Orillia; the Central Prison and Mercer Reformatory, Toronto; the Reformatory for Boys, Penetanguishene; the Institution for the Deaf and Dumb, Belleville, and the Blind, Brantford. Two sufficient sureties will be required for the due fulfilment of each contract. Specifications and forms of tender can only be had on making application to the bursars of the respective institutions. Tenders are to be mailed to R. Christie and T. F. Chamberlain, inspectors of prisons and public charities, Toronto.

Stroud Bros., Ottawa, are doing a good business in a line of black tea they are putting on the market. They are pushing its sale by means of a poster which bears an enlarged fac-simile of the label and package. This poster is printed on paper made by the E. B. Eddy Co., and covers six sheets of it. The following is copied from a circular now being issued by the firm and speaks for itself: This blend of tea is the result of a long study of one of the most experienced tea testers. The tea trade of to-day is a study of itself, and to get the best results for the least money has been our object. This tea we have packed and offer to the public in one pound and half pound lead packages. Thus the tea is always fresh. If your grocer does not keep it you can procure it at any of our stores.

Bottles! Bottles!

Ale, Wine, and Spirit Bottles.

FOR SALE BY

BLAIKLOCK BROS.,

17 Common St.,

Montreal.

Fruits of the Season.

NOW IN STORE.

Grenoble, Marbot and French Walnuts,
Sicily Filberts,
Tarragona Almonds,
Cases Vostizza Currants,
Half Cases Vostizza Currants,
Cases Patras Currants,
Hallewee Dates,
Eleme and Natural Figs,
Fancy Seven Crown Figs,
Arguimbans Off-Stalk and Four Crown Layer Valencias,
California Evaporated Apricots,
Good Average Sultanans,
Choice Sultanans,
Loose Muscatels,
Imperial Cabinets,
Connoisseur Clusters,
Ex. Dessert Clusters,
Royal Buckingham Clusters,
quality very fine.

H. P. Eckardt & Co.

Wholesale Grocers,

TORONTO.

FOOD FOR BABIES.



STERILIZED.

Pronounced by Physicians to be

**Free
From
DISEASE GERMS.**

DELAFIELD, MCGOVERN & CO.,

91 Hudson St., Sole Agents.
NEW YORK.

33 RIVER STREET,
CHICAGO.

215 CALIFORNIA ST.,
SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO.,

Hamilton, Ont.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

We offer to the trade for the **HOLIDAYS**

To arrive in a couple of weeks :

200 barrels Fine Provincial Currants, 100 half barrels Fine Provincial Currants.

To arrive next week :

New Grenoble and Marbot Walnuts. New Tarragona and Aberanes Almonds,
New Sicily Filberts.

Now in stock :

Malaga Fruits in boxes and $\frac{1}{4}$ boxes. Wines and Liquors of all kinds.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Bensdorp's Cocoa

1-4, 1-2 and 1 lb.

No first-class Grocer can afford to be without it

Send for quotations.

Caverhill, Rose, Hughes & Co.,

Wholesale Grocers, MONTREAL, P. Q.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



DID
IT
EVER

Strike you that you can save money by buying direct from us.

We can give you the best goods at lowest prices. Send for a sample caddy or two.

Empire Tobacco Co.,
MONTREAL.

FANCY GOODS

The latter half of last week showed considerable improvement in the movement of cold weather goods. This week has again been quieter. (Still, everything considered, trade is very good, but, of course, nothing like it would be if colder weather would set in.

Letter orders continue numerous and satisfactory, but payments are not any better than they should be.

There is quite a struggle for holi-novelties, and enquiries for the latest importations are numerous. Orders are not bulky for this class of goods, but varied and numerous.

The rise of Kerr's 200 yard six-cord spool cotton from \$3.20 to \$3.50 has created a feeling that other brands will follow, and consequently prices are very firm.

Raw cotton keeps steadily upward and this will have a stiffening effect on manufactured cottons of all kinds. Since last December the price has risen three cents per pound. This will sooner or later have a strong effect on prices here.

NOTES.

Messrs Alexander and Anderson are showing a full range of navy estimaines and heavy navy diagonals, also diagonals in the new fashionable green. This new shade is very fashionable at present in England, and, being a shade of bronze green, is very pleasing. It looks extremely well in diagonal dress serges. Stock taking is in full blast in this house, and special offers in job lots and remnants are being cleared out at reduced prices.

Messrs. Gordon Mackay & Co. are offering a special low line of domestic wool hose in ladies sizes. This is a special line they are running out in order to clear. Other job lines are numerous in hosiery, underwear and gloves. In their dress goods department they report tartans selling extremely well, and also all shades of greens. Greens sell well in the city, and in all other places which lie anywhere near the border of the United States, as there the color is in strong demand in all kinds of dress goods.

Caldecott, Burton & Spence are offering certain lines of silk dress trimmings at extremely low prices to clear. These are new goods, but are broken lots, and must be cleaned out. At present they are doing a nice trade in silks generally, especially in lighter shades for evening wear, and for fancy goods manufacture. They report very hopefully concerning spring orders. They are numerous and bulky. Stock-taking is keeping all hands busy at present.

Wyld, Grasett & Darling are showing special drives in ladies wool hosiery and underwear. One particular line of ladies' underwear is being cleared out at a low price, and for this particular price the quality is much better than is usually offered by any wholesale house. In a few days they will open up a shipment of novelties in laces and veilings. These are scarce goods, and already heavy advance orders have been received from city dealers. In their imported woollen department they are offering broken lots

at prices which must tempt buyers. All the goods here are of best quality and no doubt will be rapidly cleared.

John Macdonald & Co. have just passed into stock a shipment of new daisy ball cotton fringe. This is something extremely nice for trimming the new art muslins and silks. There is also to hand a repeat delivery of four-hole and shank large smoked and white pearl buttons. The demand for these goods is still very active. In silk and satin pompoms, tassels and chenille cords they have very full lines at present. In fact they are always able to fill orders for any color or quantity. They are showing new stocks of cashmere mufflers in plain white, spots and dark fancies. To-day they open up ten cases of the latest English neckwear, which have been arranged for to meet their holiday demand; and also two cases of novelties in umbrellas in silver and other handles suitable for presentation goods. In smoking jackets and dressing gowns some very new and choice things are shown. These novelties are to be seen in the travelling rug section of the haberdashery department.

A LIVING EXAMPLE OF WHAT PURE GROCERIES WILL DO.

It is necessary that the window be made attractive if the merchant desires to secure the patronage of the public, and it is a recognized fact that the window as an advertising medium is of the utmost importance to all classes of trade. Perhaps the grocer has the greatest variety of goods suitable for the work, but the object is to have an attractive design of some original idea. The town of Peterboro' has the reputation of being one of the most enterprising, both as to window display and the interior arrangement of the store, where there has been the greatest rivalry between its grocers. Brown Bros., grocers, wine and liquor merchants, of that town conceived the idea of having a living example of the purity and excellence of their goods. On Saturday, Nov 19, that firm exhibited in one window the healthy and robust person of W. Brisbin, flour and feed merchant, seated in a luxuriously upholstered easy chair, he being one of Peterboro's best known and most popular business men. In the opposite window Alex. Trotter, a local giant six feet ten inches in height, stood, while a broad smile adorned his face. Brown Bros. are "live" business men, and very appropriately employed a live business man like Mr. Brisbin to attract attention, but his presence there was the result of a bluff made by Mr. Brown that he would not sit in the window for a certain sum of money. It is not necessary to state that it attracted a crowd, for all day long the sidewalk in front of the store was thronged with spectators gazing into the window.

MOST PERFECT MADE.

It contains neither Ammonia, Alum, or any other injurious ingredients.

It is the lightest and fluffiest of all powders.

DR PRICE'S
Cream Baking Powder.

NEW NUTS ARRIVED

Tarragona S. S. Almonds,

Sicily Filberts,

Grenoble Walnuts,

Marbot Walnuts,

Hallowee Dates,

Cahors Walnuts.

DAVIDSON & HAY,

36 YONGE ST.

TORONTO.

EPPS'S COCOA

$\frac{1}{4}$ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S Famous Boneless Codfish

NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs.,
20-lbs., and 40-lbs., containing 1 and 2 lb.
Bricks, also

MUNN'S Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.
Delightful thick Codfish Steak.

Orders can be filled at short notice after this.
Stewart, Munn & Co.,
MONTREAL.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed,

An excellent food for Infants.

We make only the one quality—**THE BEST.**

Buy only the **JERSEY BRAND** for all purposes. Sold by Grocers, Outfitters and others.

MANUFACTURED BY

FORREST CANNING CO'Y,
HALIFAX, N.S.

STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.



The Housekeeper's Delight!

The Baby's Friend!

No more trouble about perfect milk or cream in any season or place, on land or sea!

Highland Brand Evaporated Cream

Yields an excellent quality of milk if mixed with 3 times its volume of water (hot or cold), or cream if mixed with 2 times its volume of water.

DELICIOUS, WHOLESOME AND CONVENIENT.

FOR SALE BY ALL WHOLESALE GROCERS. PREPARED BY

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.
Toronto

L. H. DOBBIN, Montreal,
Quebec Agents.



TORONTO MARKETS.

TORONTO, Dec. 1, 1892.

GROCERIES.

There is less satisfaction with trade this week than there was last. In the first place there is not as much of it. Buyers are taking a breathing spell between the regular fall and special Christmas trade. They still send in orders but not with a free hand. In the next place, profits are being melted away in the heat of stiff competition. The shading of prices is now a very common feature. It extends to nearly everything that is in demand at the moment. If it does not take the form of a cut on former prices, it takes that of disregard of outside advance. Travellers are far from importunate in their efforts to sell sugar. That commodity they take orders for rather than solicit them. All the selling energy that was formerly expended on this great staple is consequently transferred to other goods. The effect of this is that with so many salesmen trying so hard to sell the same descriptions of goods, prices are strained severely, and the profit is apt to get nipped off. The wholesale grocers are not making as much money as they did eighteen months ago. Payments are complained of as being backward as well. The demand for Christmas lines is just beginning. Inquiries for fruits, nuts, peels and spices are cropping up in all quarters. New-crop walnuts are to hand, a second shipment of dates is coming in.

COFFEES.

The stiff advance in coffee which the accumulated gains of the past month amount to has had the effect of curtailing business, and the finer coffees are reported to be rather neglected. Retailers are not eager to buy the commoner grades either, when prices are 2 to 2½ cents higher than those they paid in October. Rios were obtainable at 17½c. up till the close of that month, but are firm now at 20c. for the lowest grades in stock here. The market is still vigorous at the main centres and may be equal to the addition of another fraction.

DRIED FRUITS.

Dried fruit is the centre of interest just now. Buying is collecting itself for its Christmas effort. In some lines indeed a good trade has already been done. This is rather due to the interest always attaching to new arrivals than to any hurry on the part of the demand to take time by the forelock for Christmas supplies. The goods most favored are those just to hand, new walnuts and prunes. The call for the latter has been keen since their receipt, in fact a good budget of orders was held by each house awaiting arrival of the goods. Walnuts were likewise freely ordered to arrive. Grenobles, Marbots and Cahors are in the stocks of the majority of the houses on the streets. The price of Grenobles is 15c. in bales and 16c. in broken lots. Marbots are 13c., Cohars 12½c. New Sicily filberts are likewise to hand, and are quoted at 10 to 11c. New Sphinx prunes are offered at 8¼ to 8½c. In Valencia raisins the demand continues steady as well as the price. A circumstance supposed to be weakening in its action upon the latter

is the break in the combine among California packers, which would sharpen the competition. Valencias would meet at New York. This effect has not yet appeared. The lowest price openly quoted here is 5½c. Valencia layers are being quite freely bought at 7 to 7½c. Malaga raisins are moving out steadily at the same price as was going last week, though there are some grades of lower quality offered at from 25 to 40c. below those quoted for the best, the best being held as follows: \$2.75 to \$3 for London layers, \$4 for black baskets, \$4.50 to \$4.75 for blue baskets, \$4 for Connoisseur clusters, \$4.50 to \$4.75 for extra desserts, \$1.25 for quarter boxes of black baskets, \$1.50 for quarters of blue baskets, \$1.25 for quarter boxes of X L clusters, \$1.50 for quarter boxes extra dessert. There is no change in figs, Malagas being 6½c. in 25lb. boxes, 4½ to 5c. in mats, while natural in bags are also 4½ to 5c. The lowest price yet quoted for dates is 6½c. A shipment via Liverpool is expected to arrive by the beginning of the week. Peel is moving out steadily at 16c. for lemon, 18c. for orange, 30c. for citron.

RICE, SPICES, ETC.

Rice is seldom called for now. An order comes in as an item in mixed invoices, but rice is plainly in its off-season. Common quotes from 3½ to 4c., Japan at 5 to 5½c.

Spices have all the trade they are now entitled to. They are in a better position than they were two months ago. Pepper and cloves show a still further upward tendency, but no advance has been made since last week. Our Prices Current show the quotations as they are now held.

SUGAR.

In talks with wholesalers about the market there is nothing more significant than their silence on this subject. Everything else comes up but that, it seems to be kept in the background. The interest does not crowd around it as it used to do at this time of year when wholesalers' profits were assured. There is no money in it at present prices, which remain at last week's quotations, namely, 4½c. for granulated and from 3½c. upwards for yellow. If people bought very freely of sugar there would probably be little note taken of the business by sellers, as they look now to other lines for profit. The position of the raw market does not change in favor of buyers. The incoming of the Louisiana cane crop was expected to make the Trust in the United States independent of the holders of Cuba sugar, but it turns out that Cuba sugar is quite firm and that Trust refiners are paying holders' prices. Hence there is no general weakening in the price of material, and Canadian refiners are still quoting as they have been for several weeks. Retailers' orders keep the movement of sugar steady, but it is expected they will come in with stronger force in a week or two.

SYRUPS AND MOLASSES.

In this department there is an absence of new features. Syrups are not in very strong request, but they are more active than they were some time ago. The quotation is from 2½c. upwards for Canadian, and from 1¾c. upwards for United States goods. Molasses for baking purposes is beginning to receive fresh attention. The grades wanted are of medium quality, fine table grades being as little in request as very low ones. New Orleans quotes at 26 to 52c., West Indies at from 30c. upwards.

TEAS.

Though declining from the active state in which it was last month, the tea trade is still

(Continued on page 16.)

CANNED GOODS.

TORONTO.

The sales of canned vegetables are still limited to present wants, and therefore do not loom up big in current business. Prices remain at 85c to \$1. The grocers who make a specialty of fine goods are not averse to paying comparatively good prices for the best brands, but they will not venture into supplies to cover future wants. Salmon is quiet at from \$1.43 upwards. All other lines are quiet and unchanged.

MONTREAL.

The jobbing trade in canned goods is not large, but report has it that some sound lots of held stock have recently been moved from first hands. There is no change in prices to mention.

New Tarragona Almonds.

New Sicily Filberts.

New Grenoble Walnuts.

New Brazils.

New Polished Pecans.

Choice Florida Oranges.

Choice Messina Lemons.

CONSIGNMENTS PRODUCE SOLICITED.

CLEMES BROS.

Phone 1766.

TORONTO, ONT.



DANIEL G. TRENCH & Co.,
CHICAGO, ILL.

CANNING FACTORY OUTFITTERS.

GENERAL AGENTS FOR

SPRAGUE MFG. CO., FARNHAM, N. Y.

CANNING MACHINERY OF ALL KINDS.

FAMOUS

"STAR"

Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

F. W. FEARMAN,

HAMILTON, ONT.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence regarding purchase or consignments of all Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40 years and have Travellers all over England. Highest References. SP



The Standard
of Excellence!

Always Reliable.

Never Vary.

If your wholesale
grocer does not
keep "Kent" Bot-
tled Pickles, write
direct to

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "BOULTER"
across the face of each label in a distinctive
color. Look out for the word "BOULTER"
if you want first class "canned goods."

Bay of Quinte

Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,

PICTON, ONT.

VERY LOW PRICES

THIS WEEK ON

MOLASSES.

Write for figures to
S.P.

Leonard H. Dobbin, Montreal.

It always pays to BUY THE BEST

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the
largest Maple product territory in the world. We offer to the trade,
all Maple products of the finest quality, in quantities and packages
suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Please try them.
His boys eat them.

Prepared by the
Kingsville
Preserving Co.,
(LIMITED.)
KINGVILLE, ONT.

Boy
Brand
Tomatoes



BUYERS!

OUR interests are identi-
cal. It has paid us to pack
a superior quality of Canned
Goods. It will pay you to
sell them. Our sales for
1892 have doubled 1891.

You may double yours by securing now, while the
price is right and stock fresh and complete, a full
assortment of our leading lines.

All of which is guaranteed strictly A1.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES : Delhi, Ont., and Niagara on the Lake.



MARKETS—Continued

of considerable volume. The fruit trade absorbs so much of the interest of buyers that all other staples must for the time being suffer more or less neglect. Brokers report business with the wholesalers quiet. The tea trade is being pushed vigorously, however, by the wholesalers. It occupies an important place in the grocery business, the aim being to sell it at prices that will give a liberal profit, the more so as sugar has ceased to be remunerative. Hence jobbers buy as closely as they can, and in spite of the firmness of prices brokers find it hard to push business without giving concessions. The tea trade with city retailers is specially contested, there being usually more than one traveller to figure on every order that tendered. The market is steady in the strong position it has held in all teas for some time.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Valencia oranges will be here next week.

Tee second shipment of Halloween dates via Liverpool is on the way.

Smith & Keighley are offering new Sphinx prunes at prices favorable to buyers.

J. W. Lang & Co. shipped a carload of goods to Vancouver, B.C., on Tuesday.

Evaporated apricots are not the low-priced fruit they were this time last year. They now quote at 19 to 20c.

Clam Broth made from Burnham's Clam Bouillon is delicious. It gives one a pleasant recollection of the sea shore.

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

Valencia layer raisins are becoming quite scarce. It is remarked that the demand for these has been on the increase every year for some time back.

Several small lines of low grade Japans have been cleared out this week to the retail trade at 15c., which is less than they can be replaced for to-day.

English holders have sold canned salmon to go to New York at a shade under current prices there, though it has had no perceptible effect on that market.

Eby, Blain & Co. are offering one and five star new Sphinx prunes, superior grades of that brand. These are the first of the new crop to reach this market.

The greater part of the shipment of new Sphinx prunes received this week by Perkins, Ince & Co. was immediately turned over to customers whose orders were awaiting it.

Clemes Bros. have put a new brand of Florida oranges on the market, the "Uncas" which is receiving a hearty reception from



The St. Croix Soap Mfg Co.,

Branches :

St. Stephen, N.B.,

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

WINNIPEG : E. W. Ashley.

the trade, the fruit being a good heavy line and of excellent color.

J. W. Lang & Co. have a full line of Christmas fruits, nuts, etc., and are prepared to place them at prices attractive to the buyer.

It is surprising to note the large demand for Burnham's Clam Bouillon in all parts of the country, considering the comparatively short time it has been on the market. It speaks well of the merits of the article.

Warren Bros. & Boomer report the arrival of new Chili walnuts, which they offer at 11c.; Bordeaux at 12 to 12½c.; Marbots, 13 to 13½c., and Grenoble 15 to 16c.; Formigetta almonds, 15c.; Taragona, 16 to 17c.

The stock of raisins in bonded warehouses in Great Britain is still heavy. The Board of Trade returns show a total of 9,816 tons on October 31, 1892, against 3,273 at the corresponding period last year, and 7,173 tons two years ago.

Importations of currants into Great Britain during the 10 months ending October 31, 1892, amounted to 41,533 tons, against 51,137 tons during the corresponding period last year, and 38,639 tons in 1890. Of stock in bond there is 22,520 tons, against 13,938 tons two years ago.

Cable reports received on Saturday stated that 4,000 bundles of Mocha coffee had been destroyed by fire in London. Previously it had been stated that supplies at that point were exhausted, and the amount now reported lost naturally excites some comment, but has had no noticeable effect upon the market.

Sloan & Crowther received the other day a shipment of "Nova Scotia turkey" other-

wise choice codfish. The shipment comprised 159 crates, in each crate 12 boxes, each box containing 5 one-pound rolls. Along with 30 barrels of herring the lot made up a carload. The demand was ripe for the goods when they arrived, and the greater portion of the shipment is now in retailers' hands.

Davidson & Hay are fully stocked with new Grenoble, Cahors and Marbot walnuts and Sicily filberts for the Christmas trade.

Having filled all their orders for the Eastern provinces and Manitoba, the manufacturers of the Diamond Baking Powder are now in a position to fill all local orders promptly. The rapid increase in the sale of this powder is something remarkable. All live grocers who have not already tried it should do so at once.

The Pure Gold Mfg. Co. have done an uncommonly active trade this season in lemon and citron peel. Their sales were so large that three weeks ago they refused further orders for delivery before Christmas, and are now tasked to the utmost to fill those on their books. Next year they will make an earlier start upon their Christmas business. They are also going into the manufacture of orange peel as well next year.

PETROLEUM.

There is no change in prices on this market, the basis remaining 14 to 14½c the quotation for Canadian.

BUTTER AND CHEESE.

The tendency towards greater ease in the butter market has developed no further than it was traced last week in our report. That tendency has not only been arrested, but it has been turned back a short distance, and

TORONTO, - - Nov. 18, '92.

WE—PAYING—ARE

4 1/4 C.

FOR
BRIGHT--DRY--SOUND
NEW CROP
DRIED APPLES.

WE BUYING ARE
NEW

- DRIED APPLES -

ADDRESS

STANWAY & BAYLEY,
42 FRONT ST., EAST, TORONTO.

--TERMS--

PRICE--Good for one week from date, for not exceeding 10 Barrels from any one shipper. Larger lots subject to confirmation before shipment.

SIGHT DRAFT--Or local pay-orders honoured, 10 days after shipment made. All others can be made without advice, but subject terms stated.

QUALITY--Bright, dry, and sound; new-crop stock.

John Jamieson & Co's

**LOCHFYLE
HERRINGS**

56-60 E. Howard Street, GLASGOW.

Agent, W. S. KENNEDY,
463 St. Paul St., MONTREAL.**DRESSED
POULTRY**

We are now booking orders for shipment on or about December the fourth next, to points in British Columbia, delivery in time for Xmas trade. Poultry will be thoroughly frozen and packed in either close or open cases, weighing two hundred pounds each. We offer special prices on large lots.

PARSONS PRODUCE CO.,
WINNIPEG, - - MANITOBA.**W. F. BUCHANAN,**
BROKER, COMMISSION MERCHANT

AND

**GENERAL PURCHASING AGENT,
WINNIPEG.**

REPRESENTING:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo.
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
BUCHANAN & CO., Saltscoats, N. W. T.
HIRAM WALKER & SONS, Ltd., Walkerville, Ont.
THOS. DEWAR & SONS, Tullmyet Distillery, Perth, N. B.
PERINET ET FILS, Reims.

Warehouses on C. P. R. Track.

EXCISE CUSTOMS AND FREE,
AND LOW RATES STORAGE.**CORRESPONDENCE SOLICITED.****NOTICE**The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.**VANCOUVER, B.C.**

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

REINHARDT & CO.,**SALVADOR LAGER**
IS THE VERY BEST.
TORONTO.**LAURENCE GIBB**

Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc.PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.**Meglaughlin, Marshall & Co.,**

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow. **England.**

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

W. GIBBINS & CO.,

Commission and

Manufacturers' Agent,

WINNIPEG, MAN.

We are open for Consignments of Dried and Evaporated Apples, Beans, Peas, &c., or will take orders for packers and others.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

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Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

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(Limited.)

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**JAS. PARK & SON,
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Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

PUT**TEXAS BALSAM****IN STOCK**

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.50. Express prepaid. Cash with order.

C. F. SEASWORTH,
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Sample 25c. postpaid.

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SPECIALTIES:

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McWILLIAM & EVERIST**General Commission Merchants,**

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Consignments of Fruit and Produce Solicited. Ample Storage.

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Fruits, Etc., in Season, at the Lowest Market Prices.

Grapes, Crawford Peaches, Plums,
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Jamaica Oranges, Sweet Potatoes.

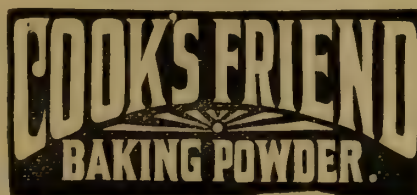
FISH:—

Finnan Haddie, Oysters.

**WILLIAM RYAN,
PORK PACKER**

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**HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.**

WRITE FOR PRICES.**McLAREN'S**

Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS.—Continued

now prices, while hardly so good as they were two weeks ago, are still close to quotations. The character of the supply has undergone a change, large rolls now beginning to predominate. They arrive in boxes and are freely taken at 16 to 18½c. Good dairy tub now and then touches 19c, or even a cent better, in exceptional cases, but the price takes a dip down to 16c for butter still in the category of good. This range is instructive, as it indicates the nature of the selection that will be made for butter that is deemed acceptable at 19c. Store tubs are worth from 15 to 18c, according to quality. The supply of all classes of butter, expected to increase greatly in such good shipping weather, is still rather limited.

The price of cheese shows no inclination downward, but rather a hardening tendency. Sales have been made at the 10¾c for large round lots. The jobbing price is very firm at 11c.

COUNTRY PRODUCE.

BEANS—Are somewhat firmer, quoting from \$1.25 to \$1.35 for ordinary jobbing parcels.

DRIED APPLES—The price is no better, trade lots being jobbed at 4½ to 4¾c., with buyers reluctant to give 4¾c. outside.

EVAPORATED APPLES—Are quiet at 6 to 6¾c. outside. Re-sales in medium lots at 6¾ to 7c.

EGGS—Fresh eggs are now in free demand at 18c., with limed also finding ready purchase at 15 to 15½c.

HONEY—This commodity appears to be incapable of improvement, dullness still being its most prominent property. Extracted is 8 to 10c., sections are 13 to 15c.

HOPS—The price has taken a stronger tone in conformity with holders' views, and now 1892 stock is 18 to 20c. Yearling are scarce at 12 to 15c.

ONIONS—The price is quite firm at \$2.25 to \$2.50 per barrel.

DRESSED POULTRY—The delivery outruns the demand, which has not yet got well opened up. Prices are therefore easier. Turkeys are 8 to 9½c., geese 5½ to 6c., chickens 30 to 45c., ducks 40 to 65c.

HOGS AND PROVISIONS.

The price of hogs goes up, contrary to the expectation of packers. The better prices have been attended by larger receipts. The best descriptions have brought \$6.50 to \$6.60, and there is a smaller proportion of the deliveries either too heavy or too light. Products are unchanged.

BACON—Long clear is 8 to 8¾c. Smoked backs are 11½ to 12c., bellies 12½., rolls 9 to 9½c.

HAMS—Are 11 to 11½c.

LARD—Pure Canadian is 10c. in tubs, and 10¼c. in pails. Compound is 8 to 9c.

BARREL PORK—U.S. heaviness is \$14.50 to \$15.50. Canadian short cut is \$17.

DRESSED MEATS—Beef forees are 3 to 4½c. hindquarters 5 to 6½c., veal 6½ to 8c., mutton 5 to 6c., lamb 6c.

GREEN FRUIT.

Jamaica oranges are about done. They are nominal at \$8 per barrel, \$4 per box. Floridas are easier at \$3.50 to \$4 per box. Malaga lemons are \$4 to \$4.50, Messinas \$4.50 to \$5. Oranges have not yet got into their usual December movement. Valencias will be in next week. Almeria grapes are \$7.50 to \$8. Bananas are \$1.50 to \$1.75 and scarce. Cranberries are \$8.50 to \$9 for Cape Cod fruit, and \$7 to \$7.50 for North Shore. Apples range from \$1.50 to \$2.75. Pine-apples are 20c. Sweet potatoes are about done at \$5.

FISH AND OYSTERS.

The demand for fish is moderately good.

Frozen white fish and salmon trout are unchanged at 7½c. There are a few lake herring at \$2.50. A car of white arrived on Tuesday from Lake Winnipeg. Sea cod is 7½c., haddock 5c., B. C. salmon 16c. Of cured fish, Labrador herring is \$6, shore herring \$5 to \$5.50, and Digby 11 to 12½c. per lb., boneless fish is 4c., boneless cod is 7 to 8c. Oysters are \$1.25.

HIDES, SKINS, WOOL, TALLOW.

The market is steady and unchanged in everything but sheepskins, which advanced 5c. on Thursday.

HIDES.—No. 1 green cows' are still quoted at 4½c. Cured are moving out at 5c. in car lots.

SKINS—Sheepskins are 90c. Calfskins are quiet at 5 to 7c.

WOOL—Combining fleeces are 17c., clothing fleeces 19 to 20c. The market is very dull. In pulled wool prices remain at 22c. for super and 26c. for extra.

TALLOW—Is quiet at 5¾c. for rendered and 2c. for rough.

MONTREAL MARKETS.

MONTREAL, Dec. 1, 1892.

GROCERIES.

The actual demand for groceries this week from retailers has not been large, but the jobbers have been operating in some lines showing an anticipation of more activity. This has been the case notably with dried fruits, some large turnovers of Valencia raisins from first hands being to note during the week and although other lines are quiet values all round are firm. In fact once the winter roads are established jobbers look for a sensible increase in business and in the meantime are content to wait as they say they have nothing to complain about in their fall trade, which was quite up to the average. In the matter of payments returns are good also and travellers on the whole may be summed up as satisfactory.

SUGAR.

The raw sugar market continues firm and refineries here have their prices on which they will concede nothing, and they claim to be booking fair orders for delivery in the near future at them. Actual business, however, on spot is moderate, but it is understood that some jobbers are selling still on very close margins. We quote current prices at 4½c. for granulated and 3½ to 4c. from the refineries.

SYRUPS.

There were some purchases of a few round lots of syrups between operators on the market toward the close of last week which imparted a momentary activity to the situation, but the regular demand is quiet and prices are about the same at 1¼ to 1½c.

Some round lots of molasses were turned over also during the week at 31½c., but the circumstances were special and it cannot be said that the market is active on account of any sustained enquiry. We quote Barbadoes 31½ to 32c. for wholesale lots.

TEAS.

Nothing specially interesting has transpired in tea during the week, but the firm tone of the market is fully sustained. A moderate movement in Japans and blacks is going on in a small way sufficient to demonstrate this fact, low grades having the special call. Cable advices from London state that there are no low grade blacks to be had at all under 5½ to 6d.

COFFEES.

The coffee market rules firm with supplies here very light, while advices from outside markets tend to strengthen the views of hold-

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

The price of flour has shown no tendency to improve. Business goes on, but is not free, being most active in special brands. Prices remain at last week's basis. Feed is unchanged.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.70; strong bakers', \$4.40; white wheat patents, \$4.60; straight roller, \$3.80; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.35 to \$4.45; Manitoba strong bakers' \$3.90 to \$4.10; Ontario patents, \$3.40 to \$3.50; straight roller, \$3.00 to \$3.20; extra, \$2.85 to \$2.90; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.00 to \$12, shorts \$12.50 to \$13 mixed feed \$22, feeding corn 60 to 62c, oats 30 to 32c.

HAY—Baled timothy is \$9.

STRAW—Is steady at \$5.50 to \$6.

MONTREAL.

There is no change in this market, and buyers still have the best of it when it comes to an actual sale. Local demand is good, and city bakers show some disposition to stock up, as they feel that prices are low enough. The stock in store indicates a free movement during the week, for it is 13,728 barrels less than a week ago, but it is still large, being 13,155 barrels more than for the corresponding week last year. We quote: Patent, winter \$4.25 to \$4.50; patent, spring 4.50 to \$5.00; straight rollers \$3.85 to \$4; extra \$3.20 to \$3.25; superfine \$3.00 to 3.15; city strong bakers \$4.10 to 4.20; strong bakers \$4.00 to \$4.10; oatmeal \$2.05 to \$2.10 bran \$14; shorts \$15; mouille \$23 to \$24.

The pure INDIAN TEA of

KEMBLE & CO.,

Calcutta, India,

Is "Second to None" for Purity, Strength, and Flavor. TRY IT.

A. DAVIDSON, Canadian Representative.
48 Front St. East, Toronto.

The Little Schoolmaster in the Art of Advertising:

PRINTERS' INK

A Weekly Journal for Advertisers,

Will be sent to any address

from date of order to

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After Dec. 31st, 1892, the subscription price will be advanced to \$2 a year.

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For five dollars a copy of the American Newspaper Directory for the current year (1,500 pages) will be sent, carriage paid, to any address, and the purchase of the book carries with it a paid-in-advance subscription to PRINTERS' INK for one year.

COWAN'S OCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

To the Trade :

GENTLEMEN :—

We have exhausted the twelve tons of Pepper that we had at stock taking last January, and have placed our order for 200 sacks, about 14 tons, of the finest Tillicherry. You will see that we will be able to fill your orders with the finest goods at the lowest prices for some months to come. Asking you for a continuation of your valued patronage. We remain,

Yours,

THE SNOW DRIFT CO.,

BRANTFORD

Cough Drops

Unequalled for coughs and sore throat.

Packed in elegant 5 lb. Tins or Bottles.
Prices on application.

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

Ocean Wave Baking Powder

Sold only in Cans.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

The Western Milling Company
(Limited.)

REGINA, ASSA.

Manufacturers of all kinds of

High Grade Flours,
Hungarian Patent,
and Strong Bakers.

We also handle Hard Wheat, Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

Embro Oatmeal Mills

D. R. ROSS, - - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

R. M. PINCOMBE.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,

Also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

OATMEAL

Dominion Mills,
LONDON.

Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands
ROLLED OATS, PINHEAD & STANDARD MEALS.
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots.

WALTER THOMSON, London and Mitchell.

BRANDON ROLLER MILLS

Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS.

N. WENGER & BROS.,
AYTON, ONT.

-- MILLERS --
(Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

W. W. SUTHERLAND.



MONTREAL Markets continued

ers. Some small quantities have come forward during the week and have been turned over from first hands at 20c., and it will be hard to find a seller under that of really good stock. We quote Rios 20 to 21c. in straight wholesale lots, Santos nominally about the same.

RICE.

There has been a satisfactory movement in rice, while values rule firm. We quote: Standard, \$3.85 to \$4; Louisiana, \$5.25 to \$5.50; choice Burmah, 4 to 4½c.; Japans \$4.50 to \$5; Patnas, \$5.24 to \$5.50; Carolina, \$7 to \$8.

DRIED FRUIT.

The market did not present anything out of the ordinary run until the close of last week, holders of Valencia raisins maintaining their firm prices while there was nothing else available. The arrival of 7000 cases from New York, however, some of which was offered at a sensible shading on the figures that ruled the previous week put more animation into the market as the jobbers who were short of supplies made haste to provide for their wants. The quantity above referred to was only one quarter of what was anticipated, and the rapidity with which it was absorbed strengthened up the position again. In fact although one large holder closed out his lot at a slight concession, the range of current prices were not affected, and as a second large holder closed out his lot at 4½ to 5½c. there is no occasion to change our quotations of a week ago. The market is now bare of stock aside from what jobbers have and of course they want it all. At least this is the inference to be drawn from the active demand that was experienced for the stock above referred to. Accordingly we quote Valencias firm at 5c. for seconds at 5¼ to 5½c. for firsts.

In current circumstances to which THE GROCER specially referred to last week have operated to produce a very firm market and although business is quiet at present in a regular jobbing way, holders have no anxiety about their holdings. We quote prices firm, barrels 5½c., half barrels 5¾c. and cases 6c.

NUTS.

The market is quiet and unchanged at the following quotations:—Pecans 10 to 12½c., Terragona almonds 14 to 15c., Grenoble walnuts 13½ to 14c., filberts 9 to 10c., Ivica 12½ to 13c., Bordeaux 9 to 10½c., peanuts No. 1 roasted 9½c., Brazil 11 to 12½c., marbots 11½c., cocoa nuts \$3.50 to \$4 per bag of 100, chestnuts 9 to 11c. per lb.

FRUIT.

There has been a fair demand for oranges and lemons during the week, especially the latter, the cold weather increasing their sale. We quote Malaga lemons \$7. to \$7.50 in chests and \$3.50 to \$4. in boxes, and Jamaica oranges \$6.50 to \$7. per brl. and \$3.50 to \$4. per box.

There is no change in dried stock. We quote dried apples 5 to 5½c. evaporated 6 to 7c. dried peaches 14 to 15c., apricots 14 to 15c., evaporated peaches 12 to 13½c.

Pears have met an ordinary demand at \$5. to \$6.50 per brl.

Small lots of bananas continue to arrive by express and move steadily at \$2.50 to \$3. Choice dates are fairly active and steady at 5 to 6c.

Figs have met a fair demand in a jobbing way at 11 to 13c.

FISH.

There is a steady demand for fish and now that the archbishop has intimated that the Lenten observance will be strict this year fish dealers expect a more active demand from jobbers who have been holding off until certain about this. Values rule quite firm and as already noted supplies of several leading lines are limited. We quote: Labrador herring, \$5 to \$5.50; C.B. and B.C. salmon, \$13 to \$15; green cod, \$4.50; had-dock and cod, 3c.

PROVISIONS.

There is very little change in provisions the market ruling quiet. Smoked meats and lard are moderately active. Canadian short cut, per brl. \$16.50 to \$18; Mess pork, Western, new, per brl \$16 to \$16.50; Hams, city cured, per brl. 11 to 12½c; Lard, Canadian, in pails 9 to 9½c; Bacon, per lb., 11 to 12c.; Lard, com, refined, per lb., 7½ to 8c.

BEANS.

There is no change in beans which rule at \$1.40 for picked, and \$1.20 to \$1.30 for common.

POTATOES.

The cold weather has stiffened up the market materially and straight car lots of good early rose have sold at 75 to 77c.

DRESSED HOGS.

Receipts of dressed hogs have shown some increase during the week and, if the cold weather keeps up, dealers anticipate larger supplies. Business transpires at \$6.50 per 100 lbs.

EGGS.

There is no material change in the egg market, either in prices or otherwise. Western limed are rather slow of sale. We quote Montreal limed 16 to 17c., western 14 to 15c., held fresh 17c. and fresh 22c.

BUTTER AND CHEESE.

The butter market is quiet. There are ample supplies and only a moderate demand. We quote:—Late made fall creamery 23 to 23½c; Earlier makes 22c.; Townships 20 to 21c.; Morrisburg and Brockville 18 to 19c.; Western dairy 17 to 18c.

Cheese is firm and quiet. Stocks here are much smaller than last year despite the heavy make this season. Finest late made Ontario, 10½ to 10¾c., finest late made Eastern, 10½ to 10¾c., fair to medium, 10¾ to 10½c.

C. R. SOMERVILLE'S EXTENSIVE CHEWING GUM AND POP CORN FACTORY.

One of the thriving industries of London to-day is the chewing gum and pop corn factory operated here by C. R. Somerville, an energetic business man. Its growth has been something remarkable, having sprung from a beginning made with only hand machinery and the employment of a man and a boy or two to the utilizing of steam power and the constant engagement of about 75 hands, with the number steadily on the increase. Through the legal proceedings brought by the Adams Company, the American manufacturers of Tutti Frutti, to obtain an injunction restraining Mr. Somerville from using a certain class of label—a suit that has already traversed three courts, and in each instance with success to the defendant—Mr. Somerville—has become known all over the country. And the reputation he thus obtained has been well maintained by the excellent quality of the goods he manufactures, and which to-day are represented

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

SALESMAN WANTED—A GOOD GROCERY hand; one who is acquainted with general trade; must be sober and well recommended; no other need apply. Address C. Moore, Orillia.

WANTED—BY NOV. 1ST—ENERGETIC, EXPERIENCED salesman for general store; well up in dry goods; not afraid of work; state salary; must have A1 references. Address Box 342, Woodstock, Ont.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

WANTED SITUATION—BY YOUNG MAN, in the wholesale grocery and provision trade, as an assistant or traveller. Ten years experience in London, England. Will take small wages to commence. Good references. G. W. G. D., Oak Lake, Man.

PEERLESS WASHING - COMPOUND - IS THE BEST

**SAVES LABOR, SAVES EXPENSE,
SAVES TIME.**

Is not Injurious to the Finest Fabric

IS NOT INJURIOUS TO THE HANDS.



**Pure Gold
Mfg. Co.**

31 FRONT STREET EAST, TORONTO

by travellers in every Province, and are handled by dealers all over the Dominion. Many novelties have been introduced into the trade by Mr. Somerville, including the giving of a warranted Lord Fauntleroy clock with certain quantities of that brand of gum, \$20,000 worth of which has already been disposed of. The perfume brand is another very popular line, and its immense sale may be judged by the fact that Mr. Somerville recently placed an order for \$2,000 worth of perfume. The Mexican Fruit is perhaps the most popular among fifteen lines manufactured. In the pop corn business the trade is growing very rapidly, and the corn is received by the carload from the Western States. Added to his other branches, Mr. Somerville manufactures paper boxes of all sorts and descriptions, and for which he has plenty of orders continually pouring in.

It Pays to
keep a
Stock of

PERRIN'S COUGH DROPS

Write for quotations to
**D. S. PERRIN & CO.,
LONDON, CANADA.**

Soap and water are cheap, but soil on goods is expensive.

Every Grocer should have the
Salada Tea Co's Teas in stock.

In pound and half pound lead packages.
They are guaranteed to give satisfaction
or you can return them any time. Send
us a small order.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 Front St. E.,
TORONTO.

ESTABLISHED 1851.

JUST RECEIVED
4,500 Boxes
Valencia Raisins

WRITE FOR OUR PRICES.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.

BALFOUR & CO.,
IMPORTERS OF TEAS

—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

Raisins
FIGS **DATES**
Currants
NUTS **PEELS**
LARGE ASSORTMENT.

J. W. LANG & CO.,
Wholesale Grocers,
59, 61, 63 FRONT STREET EAST,
TORONTO.

Nova Scotia TURKEY.

Only shipment of the season now
in store.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

NEW

Grenoble, Marbot, Bordeaux and
Chilli Walnuts.

Sicily Filberts.

Tarragona and Fornigetta
Almonds

In Store and to arrive.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

❖ARRIVED❖

New Sultanas.

SPECIAL LOT OF BAG FIGS
DATES, PRUNES,
GRENOBLE WALNUTS.

SMITH & KEIGHLEY
Wholesale Grocers,
9 Front St. E., Toronto

NEW

Grenoble, Marbot
—AND—
Bordeaux
Walnuts
NOW IN STOCK.

PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

JOHN BURGESS & SON
SAUCE
AND
PICKLE

MANUFACTURERS;
107 STRAND Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St.
Ronan's Well," Chaps. XVI. and
XXX.
Lord Byron's "Beppo," VIII.

EDWARD ADAMS
& CO.

Importers of Teas

—AND—

Wholesale Grocers
LONDON, ONT.

SPECIAL BRAND TEA.
LOOK OUT FOR

GOAT

JAPAN TEA.

Nothing equal to it at the price.

See our travellers.

Write for samples and prices.

Thos. KINNEAR & Co
Wholesale Grocers,
49 Front Street East,
TORONTO.

Elliott, Marr & Co.,
Importers of Teas

—AND—

Wholesale Grocers.
LONDON, ONT.

MONTREAL TRADE NOTES.

The Fisher Canning Co., of Halifax, are selling large quantities of their condensed milk here.

Caverhill, Rose, Hughes & Co, Montreal, find a strong call for Bensdorp's Cocoa, which they advertise in this week's issue of THE GROCER.

Mr. Scanlan's grocery store on Bleury street, was entered by thieves early last Saturday morning and a quantity of goods stolen. The case was reported to the detectives.

J. D. White & Co., grocers, Shpr-brooke street, were burned out last Saturday morning. Mr. White and his family, who reside above the store, had a narrow escape from death by suffocation.

The apple export trade of Canada is closed for the season as far as the port of Montreal is concerned. There were shipped to the United Kingdom 470,480 barrels, an increase of 159,043 over the season of 1891.

The stock of dry goods, groceries, etc., of the insolvent estate of Alexandre Archambault, was sold by auction by order of the curators, Kent & Turcotte, the stock, valued at \$1,650.40, went for 62 cents on the dollar, and the book debts, valued at \$1,085.36, at 40 cents on the dollar. Mr. J. R. Savignac was the purchaser in both cases.

John E. Riley and Thomas Williamson have imported a small consignment of oranges from the island of Dominica, West Indies. It is one of the Cunard islands, and is called at by Pickford & Black's steamers. Mr. Riley was through the West Indies, and, in his opinion, these oranges are the finest grown. This first consignment will be given away to the leading city grocers, being the first of the kind ever received here. The trade is to be cultivated and large quantities imported at an early date.

TRADE SALES.

The general stock of F. W. Read, of Bobcaygeon, was sold at Suckling's, Toronto, on Tuesday, to Patterson & Co., Lindsay, at 69 cents on the dollar. The stock amounted to \$4,000. Horses and rigs, invoiced at \$290, were sold at 49 cents on the dollar. The book debts, amounting to \$780, were sold to John L. Read at 26 cents on the dollar cash. The dwelling house, clear of encumbrances, was withdrawn. There was a large attendance of buyers.

Suckling & Co., Toronto, will sell on Tuesday next, the 6th inst., the general store stock of Joseph Johnston, Bellwood, Ont. The stock consists of the following:

Lot 1—The stock, consisting of dry goods, hats and caps, groceries, crockery, hardware, etc., amounting to . . . \$1,757 07
Lot 2—Book debts . . . 187 58

Terms for lot 1—One-fourth cash at time of sale, balance in 30 and 60 days, with interest at 7 per cent., secured to the satisfaction of the assignee. Lot 2—Cash at time of sale.

There is only one general store in the village. The premises can be leased for a short or long period. Stock and inventory can be seen on the premises at Bellwood, and inventory at our office.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.



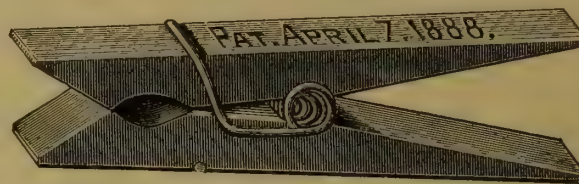
Tea Caddies all Sizes

SPICE, BAKING POWDER AND TOBACCO TINS,
AND TIN SIGNS,
LITHOGRAPHED OR JAPANNED.

Write our nearest house for Catalogue and Prices

THE MCCLARY M'FG COMPANY,

LONDON, TORONTO, MONTREAL, WINNIPEG.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

R. J. Graham's evaporator, Bellville, was burned on Monday. Loss \$1,000, insurance \$500.

The wholesale grocery of D. C. Brousseau & Co., Montreal, was slightly damaged by water used to quench a neighboring fire.

A. D. Campbell, 117 Carlton street, has sold that business to W. H. Hunter. Mr. Campbell has gone into a store in the west end at the corner of Grange and Denison Ave.

The Empire Tobacco Co., of Montreal have opened an agency in Winnipeg, at No. 153 Lombard street. H. J. Price is in charge and will carry a full line of all the Co's. goods.

I had an interesting interview with H. A. Lyl, manager of the Toronto branch of Ganong Bros., Ltd., St. Stephen, N.B., whose office is at 67 Yonge street, city. They are the manufacturers of the justly celebrated G. B. chocolates, as well as of a very fine line of other candies. "At this season of the year," says H. A. Lyl, "we are very busy, the Christmas orders have been coming in rapidly, and we have done quite an extensive trade in the towns about Toronto. We have found since opening the Toronto branch our trade increasing wonderfully." Mr. Lyl travelled for years in the Lower Provinces for his company, where he was one of the best known men on the road. The company's eastern connection is now so extensive that in enlarging their factories they have made preparation for increasing the

sale of their goods west. Their chocolates are not to be excelled by any on the market, and they will no doubt build up a very extensive trade here under Mr. Lyl's management.

The Department of Justice has instructed counsel to represent the Dominion Government upon a reference to the Court of Appeal for the province of Ontario by the Lieutenant-Governor of that province, to test the validity of certain Ontario legislation upon the subject of bankruptcy, and particularly section 9 of the Act respecting assignments and preferences by insolvent persons, chapter 124 of the Revised Statutes of Ontario. The section reads as follows: "An assignment for the general benefit of creditors under this Act shall take precedence of all judgements and of all executions not completely executed by payments, subject to the lien, if any, of an execution creditor for his costs where there is but one execution in the sheriff's hands, or to the lien, if any, of the creditors for his costs who has the first execution in the sheriff's hands. Sir Thomas Galt, as chief justice of the Common Pleas Division, recently decided that the legislation in question is unconstitutional. No appeal was taken from his judgement, and as the question is one of very great importance the Ontario Government has referred it specially to the Court of Appeal for adjudication. It is understood that Amelius Irving will represent the Ontario Government, Christopher Robinson and Wallace Nesbitt the Dominion Government.



RETAIL GROCERS

WILL FIND IT

To their Interest

TO BUY

BRANTFORD STARCHES

The Purest and Best
in the Market.

BRITISH AMERICA
STARCH CO.,
LIMITED,
Brantford, Ontario.

A New Idea

Which makes a big attraction in your window and draws a bevy of purchasers to your store.

You ask in astonishment what will do that? Why, Adams' New Automatic Tutti Frutti Girl Sign Box does it.

If you are doing a large business you don't need it, but if you want to increase your sales, get one or two.

Wind it up and place it in your window, and watch the result.

We have some photographic views of this box which we are mailing post-paid to those who apply while they last.

ADAMS & SONS CO.,

11 and 13 Jarvis Street, TORONTO, ONT.



USE SPANISH BLACKING

THE KING OF BLACKINGS

F. F. DALLEY & CO., - - HAMILTON, ONT.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A



SALES MADE OR PENDING.

Henry Brown, grocer, Dartmouth, N. S., is closing out business.

The general store stock of Ludger Lebrun Isle Verte, was sold on Wednesday.

John Griffith's, general store stock, Carmel, Que., has been sold by auction.

The sale of the stock of G. M. Filer, grocer, Montreal, is advertised for sale.

W. H. Anderson, general merchant, Kemptville, Ont., advertises his stock for sale by tender.

The stock of fruits belonging to Israel C. Chavanel, Quebec, is advertised for sale by tender.

James Heslop, general merchant, Athabasca Landing, N. W. T., has sold out to Colin Johnstone.

The general store stock of Joseph Johnson, Bellwood, Ont., is advertised for sale by auction on the 6th inst.

The stock of James Enright, general merchant, Port Daniel, Que., is advertised for sale by auction on the 6th inst.

The stock of Wilfrid Levesque, general merchant, St. Alphonse de Chicoutimi, Que., is advertised for sale by auction on Friday.

The stock of A. Archambault, general merchant, St. Cesaire, Que., has been sold at 62c. in the dollar, and his book debts at 40c. in the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Haley & Chisholm, grocers, Antigonish, N.S., have dissolved.

Hauck & Tiffin, general merchants, Ladner's Landing, N.S., have dissolved, G. Hauck continuing.

Theodore S. Rhodes and Robert D. Gardner have registered under the style Gardner & Rhodes, to carry on business as grocers in Montreal.

OPENING.

Pineo & Merrick, general merchants, Vir-den, Man., are opening a branch at Pipe-stone.

DEATHS.

Arthur Doherty, grocer and druggist, Hamilton, is dead.

REMOVALS.

Geo. H. Peppler & Co., grocers, Baden, Ont., have removed to Wellesley, Ont.

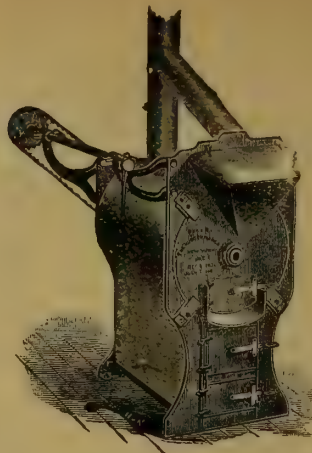
BUSINESS IN WIFE'S NAME.

John Burke, general merchant, Lingan, N. S., has registered consent for his wife Bridget to do business.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

J. S. Bernard, Cap St. Ignace, Que., has assigned.

David Bethiaume, grocer, Montreal, has assigned.



Portable Coffee Roasters,

FOR RETAIL GROCERY TRADE,

—ALSO—

STATIONARY COFFEE ROASTERS

and Coffee and Spice machinery for whole-sale trade.

Send for new Illustrated Catalogue.

THE HUNGERFORD CO.,

67 Pearl Street, New York.

A. Anderson, fruit dealer, Nanaimo, B. C., has assigned.

F. X. Fafard, crockery dealer, Montreal, has assigned to Kent & Turcotte.

Joseph Dauray, general merchant, Ange Gardien, Que., has assigned.

W. E. Ellis & Co., millers, Oshawa, have assigned to James Dickson, Toronto.

Henry S. Hummell, general merchant, Campden, Ont., has assigned to Frederick H. Lamb.

Ann Grant, administratrix of Geo. Grant (deceased), grocer, Goderich, Ont., has assigned to Robert Gibbons.

James Shields & Co., grocers, 894 Queen street West, Toronto, have assigned to Jas. Dickson of Manning Arcade.

Riddell & Common have been appointed curators to the estate of Alexander Chisholm, produce merchant, Montreal.

Dixon Bennett, general merchant, Mallorytown, Ont., has assigned to Wm. J. Mallory, and a meeting of creditors is called for Saturday.

Demand of assignment has been made upon Philippe E. Bourassa, merchant, Hadley Cove, Que., at the instance of Langlois & Paradis, Que.

Caverley Bros., who have been carrying on general stores at several places in North Hastings, have made an assignment. Their liabilities are said to amount to from \$25,000 to \$30,000; assets about \$12,000. For some years they had a store in Belleville, but two years ago they retired from Belleville. Their rating was low. A meeting of the creditors will be held at Madoc on Friday.

TRADE FOLLOWS THE BRAND.

COLBORNE, Nov. 22nd, 1892.

THE TORONTO BISCUIT AND CONFECTION-ERY CO. :

GENTLEMEN,—I have just received goods. They are in perfect condition. I have been dealing with you for two years this Christmas, and in all that time I have never had a complaint to make. On the contrary, I have been able to work up a trade with your goods that has increased my business ten fold. I hope you will have a good Christmas trade; indeed, I do not see how it can be otherwise, with the class of goods you handle, and I for one shall do my best to hustle things in the candy line for my own sake. You can make what use you like of this letter. Hoping you will have every success this Christmas.

Yours very truly,
H. GODSMARK.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY NIXEY'S SPECIALITIES OF STERLING VALUE.

"CLEANLINESS"
Nixey's
Black **NO DUST**
Lead

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE
W. G. NIXEY'S
"SILVER MOONLIGHT
PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.
Use only for Laundry Purposes, producing the best results.

NIXEY'S
"SOHO SQUARE" **BLUE**
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Chimney; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass
and Steel Work, &c., &c.
Won't Wear the Blades like
others.
6d. and 1s. Tins.
NIXEY'S
"INVICTA" KNIFE POLISH.
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Mr. W. Matthews, 7 Richmond St.
East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas
St., Montreal.

Grocers!

Tell your customers who make fine butter to write us for sample and prices of our parchment paper for wrapping butter, also Carver's Butter mould and other dairy appliances. It will pay you to either handle these goods yourself or have your customers write us and get these goods. Also

"ALEXANDRA" CREAM SEPARATORS.

BEST IN THE WORLD. ADDRESS
JOHN S. PEARCE & CO., London, Ontario.
CORRESPONDENCE INVITED.

E. LAZENBY & SON

LONDON, ENGLAND.

EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

SOLE MANUFACTURERS OF LAZENBY'S HARVEY SAUCE.

A. P. TIPPET & CO., Agents for Canada: Toronto and St. John.

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. Delicious Clam Broth can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from James Turner & Co., Hamilton, Ont., or write E. S. Burnham Company, "Manufacturers," 120 Gansevoort St., New York, U.S.A.

BATTY & CO'S PICKLES AND SAUCES



Are of the Finest Quality and Guaranteed Pure.

Batty & Co.'s NABOB SAUCE

Is the Sauce of Sauces, and the most delicious for Fish, Hashes, Steaks, Stews, &c.

Batty & Co.'s NABOB PICKLE

Is universally admitted to be the finest and most enjoyable Pickle in the World.

Batty & Co.'s JAMS, JELLIES, & MARMALADES

Are prepared of Ripe, Sound Fruits only and Refined Sugar.

THEIR CALF'S FOOT JELLIES

Are unsurpassed for quality and flavor.

Proprietors of the well-known
DR. KITCHENER'S SALAD CREAM.



123 and 125 FINSBURY PAVEMENT, LONDON.

WRIGHT & COPP, Agents, TORONTO.

S.A. Van Dam & Co

37 Old Corn Exchange, Manchester,

—and—

23 Mathew Street, Liverpool, England.

Solicit Consignments of

Bacon, Butter, Lard, Eggs, Cheese,
and Canned Goods.

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

"REFERENCES"—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

"Silver Pan" Preserves AND—Marmalade.

-: 4 Gold Medals:-
AWARDED.

The finest class of
Preserves
and
Marmalade
manufactured in England.

Patent Sealing
which is absolutely air-tight
and preservative.

One trial will convince any
dealer of their merits.

HENRY FAULDER & CO.,
(Limited.)
Stockport, Eng.

FAULDER & CO'S
"SILVER PAN" { **MARMALADE AND PRESERVES**



**BOILED IN SILVER PANS TO AVOID
THE CONTACT OF THE FRUIT WITH COPPER.**

-: 4 Gold Medals:-
AWARDED.

FOR SALE BY
Whitehead & Turner, Quebec,
Geo. Childs & Co., Montreal,
H. P. Eckardt & Co., Toronto,
Balfour & Co., Hamilton,
A. M. Smith & Co., London,
Dearborn & Co., St. John,
Bauld, Gibson & Co., Halifax,
and other leading houses.

Canadian Agents:
Arthur P. Tippet & Co.,
Toronto and St. John, N. B.

COUGH DROPS.

Every retailer should have them at this
season of the year. Watson's Cough Drops
are the best in the world for the throat and
chest; for the voice unequalled. "R. & T.
W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.



N. B.—The old STANDARD BRAND of
HORSESHOE CANNED SALMON still
takes the lead, and affords the greatest satis-
faction to both dealer and consumer, and for
uniform excellence in quality and weight
has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario

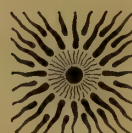
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.



—SOLD BY—

All Grocers in Canada

:- ENGLISH BISCUITS :-

All Grocers should keep a supply of genuine ENGLISH BISCUITS

—MANUFACTURED BY—

HUNTLEY & PALMERS

BISCUIT

MANUFACTURERS



TO HER MAJESTY

THE QUEEN, ETC.

READING AND LONDON, ENGLAND,

For which there is an ever increasing demand.

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix" the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award:

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

FOR PRICE LIST AND TERMS APPLY TO

Or to their representative,

MR. EDWARD VALPY,

28 READE STREET,

NEW YORK.

HUNTLEY & PALMERS,

READING

and 162 Fenchurch Street,

LONDON, E. C., ENGLAND.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 1, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case.	19 80
1 lb. cans, 1 doz. in case.	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.	10 50
16 oz. cans, 1, 2 and 4 doz. in case.	4 60
12 oz. cans, 2 and 4 doz. in case.	3 70
8 oz. cans, 2 and 4 doz. in case.	2 40
6 oz. cans, 2 and 4 doz. in case.	1 90
4 oz. cans, 4 and 6 doz. in case.	1 25
Dunn's No. 1, in tins.	2 00
Cook's Gem, in 1 lb pkgs.	75
" " 7 oz pkgs.	85
" " 2 oz	40
" " 5 lb tins.	65
" " bulk, per lb.	12
Per doz	
Empire, 5 dozen 4 oz cans.	\$0 75
" " 4 " "	1 15
" " 16 " "	2 00
" " 5 lb cans.	9 00
bulk, per lb.	15



COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes.	\$2 40
" 10, in 4 doz boxes.	2 10
" 3, in 6 " "	80
" 12, in 6 " "	75
" 3, in 4 " "	45
Pound tins, 3 oz in case.	3 00
12 oz tins, 3 oz in case.	2 40
5 oz tins, 4 " "	1 10
5 lb tins, 1/4 " "	14 00
Ocean Wave, 1/4 lb, 4 doz cases	75
" 1/2 lb, 4 " "	1 30
No. 1, 2 " "	1 90
1 lb, 2 " "	2 20
5 lb, 1/4 " "	9 60
WHITE STAR.	per doz
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " 1/4 " "	9 00
5 oz glass jars, 2 1/2 doz in case.	1 10
10 oz glass jars, 2 doz in case.	2 00
Bulk, per lb.	0 15
doz. in Price	
Dime cans, 4 " "	\$1 00
4 oz " 3 " "	1 50
6 " " 3 " "	2 25
8 " " 3 " "	3 00
12 " " 1 to 4 " "	4 25
16 " " 1 to 3 " "	5 75
24 lbs " 1 or 12 " "	12 00
4 " " 1 or 18 " "	18 25
5 " " 1 or 22 " "	22 75
10 " " 1 " "	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" 3 lbs	0 30
Cabin	0 7 1/2
Cottage	0 8 1/2

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Nic Nac	0 09
Oyster	0 12
People's Mixed	0 10 1/2
Pie Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb.	0 20
Sultana	0 11
Tea	0 09 1/2
Tid Bits	0 11
Variety	0 11
Village	0 07 1/2
Wine	0 08 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3.	4 50
" " 5.	8 00
" " 10.	9 00
Japanese, No. 3.	4 50
" " 5.	7 50
Jaquot's French No. 2.	3 00
" " 3.	4 50
" " 4.	8 00
" " 5.	10 00
1-gross Cabinets, asst.	7 50
Egyptian, No. 1.	9 00
" 2.	4 50

P. G. FRENCH DRESSING (LADIES.) For ladies' and children's boots and shoes.

No. 7, 1 or 2 doz. in box.	\$2 00
No. 4, " "	1 25

P. G. FRENCH BLACKING.

No. 4.	per gross \$1 00
No. 6.	4 50
No. 8.	7 25
No. 10.	25

BLACK LEAD.

W. G. NIXEY'S "JUBILEE"	
Package of 12 boxes of 12 round	
1 oz. blocks	2 25
Package of 12 boxes of 6 round	
2 oz. blocks	2 25
CATCHPOLE'S	
Stove Polish, No. 1, per gross	9 00
" No. 2, " "	4 80
Reckitt's Black Lead, per box.	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	

F. F. DALLEY & CO.

Per gross	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

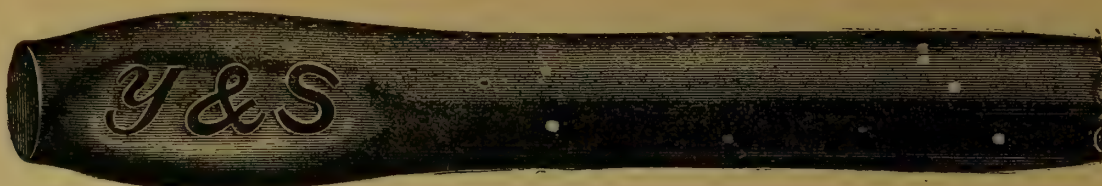
Reckitt's Pure Blue, per gross	2 10
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CORN BROOMS.

CHAS. BOECKE & SONS, per doz	
X Carpet, 4 strings, net	\$3 60
" " 3 " "	3 20
" " 4 " "	2
XXX Hurl	2 90
1X " "	2 65
2X Parlor	2 50
" " 3 " "	2 25
" " 2 " "	1 85
Warehouse	3 25
Ship	4 00
1 Cable 2 wire bands, net	3 25
" 3 " "	4 00

CANNED GOODS.

Per doz	
Apples, 3's.	\$0 85
" gallons.	1 75
Blackberries, 2's.	2 00
Blueberries, 2's.	1 10
Beans, 2's.	0 90
Corn, 2's.	0 90
" Special Brands.	1 30
Cherries, red pitted, 2's.	2 10
Peas, 2's.	0 90
Pears, Bartlett, 2's.	1 75
" Sugar, 2's.	1 50
Pineapple, 2's.	2 75



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLLIE,

Where did you see this advertisement?

BROOKLYN, NEW YORK.

Prices Current Continued—

Peaches, 2's	2 00	2 25	Orange Blossom (new) 150 pieces	1 00
" 3's	3 25	3 25	(each box contains a bottle of high	
" Pie, 3's	1 75	2 00	class perfume. Guaranteed first	
Plums, Gr Gages, 2's	1 50	1 65	Monte Cristo, 180 pieces...	1 30
" Lombard	1 50	1 90	(with brilliant stone ring)	
" Dawson Blue	0 90	1 00	Sappota, 150 pieces	1 00
Pumpkins, 3's	3 00	3 25	Sweet Fern, 230 "	0 75
gallons	2 00	2 40	Red Rose, 115 pieces	0 75
Raspberries, 2's	1 50	1 65	Magic Trick, 115 "	0 75
Strawberries, choice 2's	0 85	1 00	Oolah, 115 "	0 75
Succotash, 2's	1 50	1 60	Puzzle Gum, 115 pieces	0 75
Tomatoes, 3's	2 75	2 75	Bo-Kay, 150 "	1 00
"Thistle" Finnan haddies	2 10	2 10	Mexican Fruit, 36 5c. bars	1 20
Lobster, Clover Leaf	1 90	2 10	Flirtation Gum (new)	0 65
" Crown flat	1 00	1 10	(115 pieces)	
" tall	1 50	1 60	C. R. SOMERVILLE.	
" Other brands	1 70	1 70	Mexican Fruit, 36-5c. Bars	1 20
Mackerel	12 1/2	12 1/2	Pepsin (Dyspepsia), 20-5c. Bars	0 70
Salmon, talls	10 10 1/2	10 10 1/2	Sweet Sugar Cane, 150 pieces	1 00
flats	16 17	16 17	Celery, 100 "	0 70
Sardines Albert, 1/4's tins	11 16 17	11 16 17	Lalla Rookh (all flavors) 100 "	0 70
" Martiny, 1/4's "	23 25	23 25	Jingle Bell, 150 "	1 00
" Other brands, 9 1/2 "	33 36	33 36	Cracker, 144 "	1 00
" P & C, 1/4's tins	6 1/2	6 1/2	O-Dont-O, 144 "	1 00
Sardines Amer, 1/4's "	9 11	9 11	Little Jap, 100 "	0 70
" 1/4's "			Dude Prize, 144 "	1 00

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 11bcans \$1 60	\$1 75
" 2 " " " 2 65	2 80
" 4 " " " 4 80	5 00
" 6 " " " 8 00	8 25
" 14 " " " 17 50	18 50
Minced Collops, 2 lb cans	2 60
Roast Beef	1 50
" 2 " " " 2 60	2 75
" 4 " " " 4 75	4 75
Par Ox Tongue, 2 1/2 " " " " 8 00	8 25
Ox Tongue	7 85
Lurch Tongue	3 25
" 2 " " " 6 00	6 25
English Brawn	2 75
Camb. Sausage	2 50
" 2 " " " 4 00	4 00
Soups, assorted	1 35
" 2 " " " 2 25	2 25
Soups & Bouilli	1 80
" 6 " " " 4 50	4 50
Potted Chicken, Turkey, or	
Game, 6 oz cans	1 60
Potted Ham, Tongue or Beef, 6	
oz cans	1 35
Devilled Tongue or Ham, 1/2 lb	
cans	1 40
Devilled Chicken or Turkey,	
1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2	
lb cans	1 50
Ham, Chicken and Tongue, 1/2	
lb cans	1 75

CHEWING GUM.

ADAMS & SONS.

To Retailers	
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75

Monte Cristo, 180 pieces...	1 30
(with brilliant stone ring)	
Sappota, 150 pieces	1 00
Sweet Fern, 230 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah, 115 "	0 75
Puzzle Gum, 115 pieces	0 75
Bo-Kay, 150 "	1 00
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (new)	0 65
(115 pieces)	
C. R. SOMERVILLE.	
Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize, 144 "	1 00
Cluck Gum comprising 500 pieces	
Gum (assorted flavors), and 1	
'Little Lord Fauntleroy' clock	
guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S	
Chocolate—	
French, 1/4's	0 30
Caracas, 1/4's	0 35
Premium, 1/4's	0 30
Sante, 1/4's	0 26
Diamond, 1/4's	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homopatic, 1/4's	0 30
" Pearl	0 25
" London Pearl	0 25
" Rock	0 30
" Bulk, in bxs	0 18

EPP'S.

Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2

BENDSBOFF'S ROYAL DUTCH COCOA.

1/2 lb. cans, per doz	\$2 40
1 " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)	
Chocolate—	
Carracas, 1/4's, 6 lb. boxes	0 40
Vanilla, 1/4's,	0 40
"Gold Medal" Sweet, 6 lb bxs	0 30
Pure, unsweetened, 1/4's, 6 lb bxs	0 40
"Fry's" Diamond 1/4's, 6 lb bxs	0 26
"Fry's" Monogram, 1/4's, 6 lb bxs	0 26

Cocoa—	
Concentrated, 1/4's, 1 doz in box	2 40
" 1/4's, "	4 50
" 1 lbs. "	8 75
Homopatic, 1/4's, 14 lb boxes	0 34
" 1 lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28
Mott's Homopatic Cocoa (1/4's)	32
Mott's Breakfast Cocoa	35
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	20
Mott's Navy or Cooking Choc	26
Mott's Cocoa Nibbs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick 22 & 24	22c-40
Mott's Confec Chocolate	22c-40
Mott's Sweet Choc. Liquors	21c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes	70 75
Iceland Moss 1/2 lb in 12 lb bxs	35
Soluble (bulk) 15 & 30 lb bxs	18 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30 35
Cocoa Shells, any quantity	05
Cocoa Essence	per doz 1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	36
Queen's Dessert, "	40
Vanilla, "	35
Sweet Caracas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	40
Pure Caracas (plain) 1/4, 1/2 lbs	30
Royal Navy (sweet)	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Premium No. 1, bxs 12 & 25 lbs each	42
Baker's Vanilla in bxs 12 lbs each	55
Caracas Sweet bxs 6 lbs each, 12	
bxs in case	36
Eagle, sweet & spiced, bxs 12 lbs	
each	35
Vanilla Tablets, 416 in box, 24 bxs	
in case, per box	3 75
Spanish Tablets, 100 in box, 12 bxs	
in case	3 25
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12	
lbs each	28
Grocers' Style, in cases 24 boxes, 6	
lbs each	28

48 Fingers to the lb., in cases 12 bxs	
12 lbs each	28
48 Fingers to the lb., in cases 24 bxs	
6 lbs each	28

Cocoa—

Pure Prepared boxes, 12 lbs each	45
Cracked, boxes, 20 lbs each, 1 lb	
and assorted papers	35
Cracked, in bxs, 12 lbs., each, 1 lb.	
papers	35
Cracked, in bags, 6, 10 & 25 lbs each	
Cocoa and shells, 12s and 25s	30

Breakfast Cocoa—

In bxs 6 & 12 lbs., each, 1 lb. tins	50
In boxes, 12 lbs., each, 1 lb tins,	
decorated canisters	50

Broma—

In boxes, 12 lbs., each, 1 lb. tins	45
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"Highland Brand"
Evaporated
Cream, per
case

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BAECKH & SONS, per box

5 gross, single & 10 box lots	0 75
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " " cotton bags	0 90

COFFEE.

GREEN c per lb

Mocha	28, 38
Old Government Java	25, 35
Rio	19 1/2
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

Xmas Confectionery.

Fine Chocolates Fine Hand Made Cream Bon Bons.
 " French Creams. " Fondants.
 " Caramels. " Mixtures.

PLACE YOUR ORDERS EARLY.

TORONTO BISCUIT AND CONFECTIONERY CO.,

7 Front St. East, Toronto.

Prices current, continued—

J. W. COWAN & CO.

Standard Java in sealed tins,
 25 and 50 lbs. 36
 Standard Imperial in sealed
 tins, 25 and 50 lbs. 32
 Standard Blend in sealed tins,
 25 and 50 lbs. 33
 Ground, in tins, 5, 10, 15 and
 25 lbs. 20 39
 Say's Parisien, in ½ and 1 lb tins
 30

DRUGS AND CHEMICALS.

Alum lb \$0 02 \$0 03
 Blue Vitriol 0 06 0 07
 Brimstone 0 03 0 03
 Borax 0 12 0 14
 Camphor 0 65 0 75
 Carbolic Acid 0 30 0 50
 Castor Oil 0 07 0 08
 Cream Tartar 0 23 0 30
 Epsom Salts 0 01 0 02
 Paris Green 0 16 0 17
 Extract Logwood, bulk
 boxes 0 15 0 17
 Gentian 0 10 0 13
 Glycerine, per lb. 0 17 0 20
 Hellebore 0 16 0 17
 Iodine 5 50 6 00
 Insect Powder 0 30 0 35
 Salpêtre 0 08 0 09
 Soda Bicarb, per keg 2 50 2 75
 Sal Soda 1 00 1 25
 Madder 0 12 0 14

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

Steel hoops, painted and grain'd 2 20
 Brass hoops, oiled and varnish. 3 25
 No 1 tubs 9 50
 No 2 8 50
 No 3 7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz. \$0 75
 " " " " 1 1 1/2 oz. 1 25
 " " " " 2 2 oz. 1 75
 " " " " 3 3 oz. 2 00

(SEELY'S FLAVORING) per doz

Concentrated, 2 oz. full measure 1 75
 4 oz. " " 3 00

In Lemon, Vanilla and Assorted
 Flavors. Less 10 per cent. discount
 in gross quantities or more.

FLUID BEEF.

JOHNSTON'S, MONTREAL

Cases, No. 1, 3 oz tins \$2 75 \$3 00
 " No. 2, 4 oz tins 4 50 5 00
 " No. 3, 8 oz tins 8 00 8 75
 " No. 4, 1 lb tins 12 60 14 25
 " No. 5, 2 lb tins 35 00 27 00

FRUITS.

FOREIGN.

Currents, Provincial, bbls. c. per lb 5 1/2
 " " " " bbls 6
 " Filiatras, bbls 5 1/2
 " " " " bbls 6 1/2

Currants, Patras, bbls 5 1/2
 " " " " bbls 6
 " " " " cases 7 1/2
 " " " " cases 8 1/2
 " " " " cases 10

5-crown Excelsior
 (cases) 8 1/2
 " " " " case 8 1/2

Dates, Persian, boxes, 5 1/2

Figs, Elemeles, 14oz., per box 11 1/2

10 lb boxes 11 1/2

30 lb bxs. 7 crown 15 1/2

Prunes, Bosnia, casks 4 1/2

cases, new. 5 1/2

Raisins, Valencia, offstalk 2 1/2

old 2 1/2

Selected. 7 1/2

Layers 8 1/2

Raisins, Sultanas 8 1/2

" Eleme 8 1/2

Malaga: 8 1/2

London layers 2 85 3 25

Loose muscatels 4 00 4 50

Imperial cabinets 5 00 5 25

Connoisseur clusters 5 00 5 25

Extra dessert qrs. 8 1/2

Royal clusters 4 25 4 50

Fancy Vega boxes 4 25 4 50

Black baskets qrs. 4 25

Blue qrs. 4 25

Fine Dehesas qrs. 5 00

Lemons 5 00 6 00

Oranges, Jamaica 8 00

" Valencias 8 00

" Messinas 8 00

" Seedlings 8 00

" Navels 8 00

DOMESTIC.

Apples, Dried, per lb. 0 04 0 05
 do Evaporated. 0 06 0 07

FISH.

Oysters, per gallon 1 30

" select, per gallon 1 30

Pickel per lb 0 06

Pike do 0 07 1/2

White fish do 0 07 1/2

Manitoba White fish do 0 07 1/2

Salmon Trout do 0 07

Lake herring p. 100 1 50 2 50

Pickled and Salt Fish:

Labrador herring, p. bbl 6 00 6 25

Shore herring 5 00 5 00

Salmon trout, per ½ bbl 5 00 5 50

White Fish, ½ bbl 5 50 5 75

Dried Fish:

Codfish, per quintal 5 25 5 75

" cases 5 00 5 50

Boneless fish per lb 0 04 1/2

Boneless cod 0 08

Smoked Fish:

Finnan Haddies, per lb 0 07 1/2 0 08 1/2

Bloaters per box 1 00 2 25

Digby herring 0 20

Sea Fish: Haddock per lb 0 05

Cod 0 07 1/2

B.C. salmon 0 16

Market Cod 0 16

Frozen Sea Herrings 0 16

GRAIN.

Wheat, Fall, No. 2, 0 66 0 67

Red Winter, No 2 0 65 0 66

Wheat, Spring, No. 2 0 64 0 65

Man Hard, No. 1 0 91 0 92

" No. 2 0 84 0 85

" No. 3 0 77 0 77 1/2

Oats, No 2, per 34 lbs 31 32
 Barley, No 1, per 48 lbs. 49 50
 " No 2 extra 43 46
 " No 3 38 39
 Rye 59 60
 Peas 56 60
 Corn 56 57

HAY & STRAW.

Hay, Pressed, "on track" 9 00
 Straw Pressed, " " 6 00 6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis 2 30
 40 dy 2 35
 30 dy 2 40
 20, 16 and 12 dy 2 45
 10 dy 2 50
 8 and 9 dy 2 55
 6 and 7 dy 2 70
 5 dy 2 90
 4 dy A P 2 90
 3 dy A P 3 30
 4 dy C P 2 80
 3 dy C P 3 30

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg 3 65

SCREWS: Wood—

Flat head iron 7 1/2 p.c. dis
 Round " " 7 1/2 p.c. dis.
 Flat head brass 7 1/2 p.c. dis
 Round head brass 70 p.c.

WINDOW GLASS: [To find out what
 break any required size of pane comes
 under, add its length and breadth to-
 gether. Thus in a 7x9 pane the
 length and breadth come to 16
 inches; which shows it to be a first-
 break glass, i.e., not over 25 inches in
 the sum of its length and breadth.]

1st break (25 in and under) 1 35
 2nd " (26 to 40 inches) 1 55
 3rd " (41 to 50 ") 3 40
 4th " (51 to 60 ") 3 70
 5th " (61 to 70 ") 4 00

ROPE: Manila 0 11 1/2

Sisal 0 09 1/2

New Zealand 0 08 1/2

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap ... 0 05

" Screw, hook & strap. 0 04 1/2

WHITE LEAD: Pure Ass'n guarantee

ground in oil.

25 lb. irons per lb 4 1/2 5 1/2

No. 1 " 5

No. 2 " 4 1/2

No. 3 " 4

TURPENTINE Selected packages, per

gal 0 50

LINSEED OIL per gal, raw 0 56 1/2 0 57 1/2

Boiled, per gal. 0 59 1/2 0 60 1/2

GLUE: Common, per lb. 0 10 0 11

INDURATED FIBRE WARE.

1 pair, 6 qt \$4 00

Star Standard, 12 qt 4 50

Milk, 14 qt. 5 50

Round bottomed fire pail, 14 qt. 5 50

Tubs, No. 1 15 50
 " 2 13 25
 " 3 11 00
 Nests of 3 3 40
 Keelers No. 1 10 00
 " 2 9 00
 " 3 8 00
 " 4 7 00

Milk pans 3 25

Wash Basins, flat bottoms 3 25

" round " 3 50

Handy dish 3 75

Water Closet Tanks 18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's 2 25
 Jellies, extra fine 1's 2 25

TORONTO BISCUIT & CONFECTIONERY CO

Per lb

Jams, absolutely pure—apple... \$0 06

Family 0 07

Black and Red currant, Rasp-

berry, Strawberry, Peach

and Gooseberry per lb. 0 12

Plum 0 10

Jellies—pure—all kinds 0 10

These goods are put up in

glass jars and in 5, and 10

lb. tins and 28 lb. pails.

Marmalade—orange 0 12

LICORICE.

YOUNG & SMYLYE'S LIST.

5 lb boxes, wood or paper, per lb 0 40

Fancy bxs. (36 or 50 sticks), per

box 1 25

" Ringed" 5 lb boxes, per lb. 0 40

" Acme" Pellets, 5 lb cans, per

can 2 00

" Acme" Pellets, Fancy boxes

(30s) per box 1 50

" Acme" Pellets, Fancy paper

boxes, per box (40s) 1 25

Tar Licorice and Tolu Wafers, 5

lb cans per can 2 00

Licorice Lozenges, 5 lb glass

jars 1 75

Licorice Lozenges 5 lb cans... 1 50

Purity" Licorice, 200 sticks 1 45

100 " 0 72 1/2

Imitation Calabria, 5 lb bxs

p lb 0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... \$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in ½ and 1 lb tins

per lb. 25

" Fine, in 1 lb jars. 22

" Fine, in 4 lb jars. 70

" Ex Sup. in bulk, per lb 30

Superior in bulk, p. lb 30

Fine, " 15

CHERRY'S IRISH

Pure in 1 lb. tins 0 40

Pure in ½ lb. tins 0 42

Pure in ¼ lb. tins 0 44

Prices current, continued.

NUTS.		per lb
Almonds, Ivica	13	14
" Tarragona	13	15
" Fornigetta	13	14
Almonds, Shelled Valencia	28	32
" " Jordan	40	45
" " Canary	28	30
Brazil	10	12½
Cocoanuts	5	5
Filberts, Sicily	10½	11
Pecans	11	15
Peanuts, roasted	10	12
" green	9	10
Walnuts, Grenoble	15	15
" Bordeaux	10	11
" Naples, cases	13	13
" Marbots	12	13
" Chills	12	13

PETROLEUM.

to 10 bbl lots, Toronto	Imp. gal
Canadian	0 14 \$0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.	
(Wright & Copp, Toronto, Agents.)	
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " ½ pts	2 00
Chili Sauce	4 50
" " " ½ pts	3 25
Soups (in 3 lb. cans).	3 50
Tomato	4 50
Fancy—Chicken, Mock Turtle, Cream of Corn, Pea, Celery, Asparagus	4 50
Fancy—Chicken Gumbo, Or Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

LEA & PERRIN'S.		per doz
Worcester Sauce, ½ pts.	\$3 60	\$3 75
" " pints	6 25	6 50
LAZENBY & SONS		Per doz
Pickles, all kinds, pints	3 25	
" " quarts	6 00	
Harvey Sauce-genuine—hlf. pts	3 25	
Mushroom Catsup " "	2 25	
Anchovy Sauce " "	3 25	

PRODUCE.

DAIRY.		Per b
Butter, creamery, tubs	\$0 21	\$0 23
" dairy, tubs, choice	0 16	0 20
" " medium	0 14	0 16
" low grades to com	0 12	0 13
Butter, pound rolls	0 21	0 23
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 10½	0 11

COUNTRY

Eggs, fresh, per doz	0 18
" limes	16
Beans	1 15 1 30
Onions, per bbl	1 75 2 25
Potatoes, per bag	60 70
Hops, 1891 crop	0 13 0 15
" 1892 "	0 16 0 18½
Honey, extracted	0 05 0 07
" section	0 12 0 14

PROVISIONS.

Bacon, long clear, p lb.	0 08
Pork, mess, p. bbl.	14 50 15 50
" short cut	16 00 17 00
Hams, smoked, per lb.	0 11½ 0 12
" pickled	0 11 0 13
Bellies	0 12½ 0 13
Rolls	0 09½ 0 12
Backs	0 11½ 0 12
Lard, Canadian, per lb	0 09 0 09½
Compound	0 08 0 09½
Tallow, refined, per lb.	0 05 0 05½
" rough	0 02

RICE, ETC.

Per lb	
Rice, Aracan	3½ 4
" Patna	4½ 5½
" Japan	5 6
" extra Burmah	3½ 4
" Java extra	6½ 7
" Genuine Old Carolina	9½ 10

Grand Duke	6½ 7½
Sago	4½ 5½
Tapioca	5 5½

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND		Per lb.
Pepper, black, pure	\$0 12½	\$0 15
" fine to superior	10	18
" white, pure	20	22
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African	18	18
Cassia, fine to pure	18	25
Cloves	14	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

BRITISH AMERICA STARCH CO
BRANTFORD.

1st quality white, in kegs and bbls	4½
1st quality white, 3 lb. cartons	4½
Lily White gloss, crates	6½
Brantford gloss, 1 lb.	6½
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	3½
Pure Prepared corn	7
Challenge Corn	6½
Rice Starch, fancy cartons	8½
" cubes	7½

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb.	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb "	8½

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½

Laundry Starches—

No. 1, White, 4 lb. Cartons	4½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	3½
Ivory Gloss, six 6 lb. boxes, slid- ing covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivoryine Starch in cases of 40 packages	\$3 00

SUGAR. c. per lb

Granulated	4½ 4½
Paris Lump, bbls and 100 lb. bxs	5½
" 50 lb. boxes	5½
Extra Ground, bbls	5½
" less than a bbl	6
Powdered, bbls	5 5½
" less than a bbl	5½
Extra bright refined	4½
Bright Yellow	3½ 4
Medium	3½
Brown	3½

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.		Per lb.
	bbls.	½ bbls
D	1½	2
M	2	2½
B	2½	2½

W. C. A. LAMBE & CO.,

Grocery Brokers,
TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.



Johnston's Fluid Beef.

The Great Strength-Giver.

The most perfect form of Concentrated
Nourishment.

Stimulating, Strengthening, Invigorating.

Kingsford's Oswego
STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

(Others so-called are imita-
tions of our brand)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING
JOBBER IN CANADA.T. KINGSFORD & SON
OSWEGO, N.Y.

ST. LAWRENCE

CORN STARCH IVORY GLOSS IVORINE

The Leading Retail
Grocer in Ontario says:

"So long as St. Lawrence maintains
the same high Standard, we cannot
offer any others to our Customers."

Prices current, continued—

V.B.	2 1/2	2 1/2
E.V.B.	2 1/2	2 1/2
E. Superior	2 1/2	2 1/2
XX	2 1/2	2 1/2
XXX	2 1/2	2 1/2
Crown	3	3 1/2

MOLASSES.		Per gal
Trinidad, in puncheons....	0 35	0 37
" " bbls	0 38	0 46
" " 1/2 bbls	0 40	0 40
New Orleans, in bbls....	0 30	0 52
Porto Rico, hdds....	0 38	0 40
" " barrels	0 42	0 44
" " 1/2 barrels	0 44	0 46

SOAP.		per lb
Ivory Bar, 1 lb. bars....	5 1/2	
Do. 2, 6-16 and 3 lb bars	"	5
Primrose, 1 lb. bars, wax W	"	4 1/2
" " " "	"	4 1/2
John A, cake, wax W. per doz	42	
Mayflower, cake	42	
Gem, 3 lb bars per lb.	3 1/2	
" 13 oz. 1 and 2 lb. bars	3 1/2	
Queen's Laundry, per bar....	5 1/2	
Pride of Kitchen, per box....	2 75	
Sunshine, boxes, 100 tablets	6 50	
" " 50	3 40	

MORSE'S SOAPS.		Per lb
Mikado (wrapped)	0 04 1/2	
Eclipse	0 04 1/2	
Stanley Bar	0 04 1/2	
Defiance	0 04 1/2	
Toronto, 12 oz.	Per doz	0 50
Ruby, 10 oz.	"	0 30
Monster, 8 oz.	"	0 24
Detroit, 14 oz.	"	0 48
Lily White	"	0 90
Everyday	"	0 80
Queen City, 14 oz.	"	0 72

Per box		
Mottled in 5 box lots, 100 bars	5 00	
" " 60 bars	3 00	
Floater (boxes free)	6 50	
Electric	2 75	
Hard Water Electric	2 50	
Royal Laundry	3 25	
Octagon	4 00	

Per doz		
Royal Magnum	0 25	
" 25 doz per box	0 30	
Anchor, Assorted	0 10	
" Castile	0 50	
Morse's Assorted	0 45	
Morse's Rose	0 45	
" Windsor	0 45	
" Castile	0 45	
Bouquet, paper and wood	0 80	
Prize Magnum, White Castile	0 72	
" " Honey	0 72	
" " Glycerine	0 72	
" " Oatmeal	0 72	

Per box		
Sweet Briar	0 85	
Extra Perfume	0 55	
Old Brown Windsor Squares	0 30	
White Lavender	1 00	

Per doz		
White Castile Bars	0 85	
White Oatmeal	0 85	
Persian Bouquet, paper	2 50	
Oriental	0 45	
Pure Coconut, 3 doz. bxs, wood	0 40	
Heliotrope paper	1 50	
Carnation	0 60	
Rose Bouquet	0 60	
Cocoa Castile	0 40	
Aracadian	0 45	
New Arcadian, per gross	4 25	
Ocean Bouquet	0 45	
Barber's Bar, per lb	0 25	
Pure Bath	1 00	
Magnolia	1 20	
Oatmeal	0 85	

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.		
CHINA GREENS		per lb
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14

PING SUEYS.		
Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19
JAPAN.		

Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12 1/2	15
Nagasaki, 1/2 chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9

Congou—		
Half Chests, Kaisow, Mon-		
ing, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.		
Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.		
Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" " in 40 lb boxes	51

Bright Smoking Plug Myrtle, T &	
E, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5	
lbs.	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz. packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	54
16 1/2 lbs	53
Gem, 3 x 6, 3s. caddies 16 1/2 lbs.	51
St. Lawrence, 2 x 3, 7s. caddies	48
about 17 lbs.	46
Banner, 2 x 3, 7s. caddies about	42
17 lbs.	47
Sterling, 2 x 3, 7s. caddies about	46
17 lbs.	46
Louise, Solace, 12s. caddies about	42
16 lbs.	47
Florence, Solace, 12s. caddies	46 1/2
about 17 lbs.	
Hawthorne, 8s. butts 23 lbs.	
Something Good, 6s. butts 21 lbs	

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	
4 lbs.	65
Empire, 3 x 6, 4s. spaced 8s. bxs	61
4 lbs.	60
Top, 16 oz. spaced 8s. boxes 4 lbs	52
Joy, 3 x 12s, 14 1/2 oz. Spaced 6s.	
Rough and ready, Butts 25 lbs	50
Judge, 2 x 3, 8s. Flat. Caddies	49
about 20 1/2 lbs.	50
Currency, 3 x 3, 7s. Rough and	
ready. Caddies about 21 lbs.	49
Kentucky, 1 1/2 x 3, 13s. Caddies	50
about 21 lbs.	49
Kentucky, 1 1/2 x 3, 7s. Caddies	
about 21 1/2 lbs.	42 1/2

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about	
22 lbs.	47
Morning Star, 12s. Butts about	43 1/2
22 1/2 lbs.	
Montreal Twist, 12s. Caddies	44
about 23 lbs.	
Anchor Twist, 12s. Caddies about	42 1/2
23 lbs.	

CIGARS—S. DAVIS & SONS, Montreal.

SIZES.		Per M
Madre E' Hijo, Lord Landsdown	\$60 00	
" " Panetelas	60 00	
" " Bonquet	60 00	
" " Perfectos	85 00	
" " Longfellow	65 00	
" " Reina Victoria	80 00	
" " Pins	55 00	
El Padre, Reina Victoria	55 00	
" " Reina Vict., Especial	50 00	
" " Conchas de Regalia	50 00	
" " Bouquet	55 00	
" " Pins	50 00	
" " Longfellow	80 00	
" " Perfectos	80 00	
Mungo, Nine	35 00	
Cable, Conchas	30 00	
Queens	29 00	
Cigarettes, all Tobacco—		
Cable	7 00	
El Padre	1 00	
Mauricio	15 00	

DOMINION CUT TOBACCO WORKS, MON-

TREAL.		
CIGARETTES.		Per M.
Athlete		\$7 50
Puritan		6 25
Sultana		5 75
Derby		4 00
B. C. No. 1		4 00
Sweet Sixteen		3 50
The Holder		3 85
Hyde Park		10 50

CUT TOBACCOS.		per lb
Puritan, tenths, 5 lb. boxes		71
Old Chum, ninths, 5 lb box		71
Old Virgin, 1-10 lb pkg, 10 lbbs		62
Gold Block, ninths, 5 lb boxes		73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	1 15
Athlete, per lb.	10 50
Hyde Park	

VINEGAR.

A. HAAZ & CO	
XX, W.W	0 20
XXX, W.W	0 5
Honey Dew	0 30
Pickling	0 30
Malting	0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	\$1 70
" " " "	No. 2	1 90
" " " "	"	1 80
" " " "	"	1 80
Tubs, No. 0		9 50
" " " "		8 00
" " " "		7 00
" " " "		6 00
Washboards, Globe		\$1 90
" " Water Witch		2 40
" " Northern Queen		2 25
" " Planet		1 70
" " Waverly		1 60
" " X X		1 50
" " X		1 30
" " Single Crescent		1 85
" " Double		2 75
" " Jubilee		2 25
" " Globe Improved		1 90
" " Quick and Easy		1 60
" " World		1 75
" " Rattler		1 30

Matches, 5 case lots. single cases		
Parlor	1 60	\$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)		
Single case and under 5 cs.	\$3 70	
5 cases and under 10 cases	3 60	
Steamship (10 gro. in case)		
Single case and under 5 cs.	3 50	
5 cases and under 10 cases	3 40	

Mops and Handles, comb.		per doz
Butter tubs	\$1 60	\$3 20
Butter Bowls, crates as'd		3 60

WASHING COMPOUND.		
Housekeeper's Quick-		
Washing per case		
5c pkgs 100 in case		\$ 50
10c " 60 in case		4 00

PEERLESS WASHING COMPOUND.		per case
1/4 lb packages, 12 doz in case		\$4 50
1/2 " " 6 " "		3 90
1 lb " " 3 " "		3 60
5 cts " 100 " "		3 50

YEAST.		
BARM MFG. CO.		per box
1 box containing 3 doz. 5c. pkgs.		0 50
" " 2 doz. 10c.		1 00

BREADMAKER'S		per box
5c packages 36 in box		1 00
2c " 45 in box		0 50



— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED

AND YELLOWS

AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

*Redpath*Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
and Best Machinery, not Surpassed Anywhere.**Lump Sugar**, in 50 and 100 lb. boxes.**"Crown" Granulated**, Special Brand, the finest which can be made**Extra Granulated**, very Superior Quality.**"Cream" Sugars**, (not dried.)**Yellow Sugars** of all Grades and Standards.**Syrups** of all Grades in Barrels and Half Barrels.**Sole Makers** of high class Syrups in tins, 2 lb. and 8 lb. each.

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 Corner Hastings and Granville Streets, one block
 from Railway Station and Steamship dock.
 Vancouver, B.C.
 INSLEY & EDWARDS,
 Proprietors

- **The Alberta Hotel** -
 CALGARY, N.W.T.

Strictly first-class. Headquarters for Commerce in
 Men. Large sample rooms.

H. A. PERLEY, Prop.

The Hilliard House
 RAT PORTAGE, ONT.

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 house along the line of C. P. R.

LOUIS HILLIARD, Prop.

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 Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly
 first-class.

WM. NEVINS, Prop.

Queen's Hotel,
 WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Grand Pacific Hotel
 KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms
 convenient to stores, provided for commercial
 travel.

H. SMITH, Proprietor.

The Hotel Wilson.
 NANAIMO, B. C.

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JOS. RICHARDS,
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 FINEST BISCUITS.**

Manufactured by

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 OWEN SOUND, ONT.

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 SEELY'S**



**Celebrated
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 Extracts.**

**VANILLA, LEMON,
 and Assorted Flavors.**

Standard Goods of America (established in
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 ways used.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

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Should advertise their
 Specialties for (Xmas)
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Should be desirable.
 Get the benefit of the
 doubt in your mind (if
 any) by booming some
 one or two lines you are
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Give our columns a trial for
 balance of this year.

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THE RIPANS TABLETS regulate the stomach,
 liver and bowels, purify the blood, are pleas-
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 remedy for Biliousness, Blisters on the Face,
 Bright's Disease, Catarrh, Colic, Constipation,
 Chronic Diarrhea, Chronic Liver Trouble, Dia-
 betes, Disordered Stomach, Dizziness, Dysentery,
 Dyspepsia, Eczema, Flatulence, Female Com-
 plaints, Foul Breath, Headache, Heartburn, Hives,
 Jaundice, Kidney Complaints, Liver Troubles,
 Loss of Appetite, Mental Depression, Nausea,
 Nettle Rash, Painful Digestion, Pimples, Rush of blood
 to the Head, Sallow Com-
 plexion, Salt plagues, Scald
 Head, Scrof- uls, Sick Head-
 ache, Skin Dis- cases, Sour
 Stomach, Tired Feeling, Torpid
 Liver, Ulcers, Water Brash
 and every other er symptom
 or disease that results from
 impure blood or a failure in the proper perform-
 ance of their functions by the stomach, liver and
 intestines. Persons given to over-eating are ben-
 efit by taking one tablet after each meal. A
 continued use of the Ripans Tablets is the surest
 cure for obstinate constipation. They contain
 nothing that can be injurious to the most deli-
 cate. 1 gross \$2, 1-2 gross \$1.25, 1-4 gross 75c.,
 1-24 gross 15 cents. Sent by mail postage paid.
 Address THE RIPANS CHEMICAL COMPANY,
 P. O. Box 672, New York.

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Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
 1, 2, 3 satchel lunch baskets.
 1, 2, 3 clothes baskets.
 1, 2, 3, 4 market baskets.
 Butcher and Crockery baskets.
 Fruit package of all descriptions.
 For sale by all Woodenware Dealers.

Oakville, Ont.

DURABLE PAILS AND TUBS.

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The Wm. CANE & SONS MANUFACTURING Co
 OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel
 Hoops sunk in grooves in the staves and cannot
 possibly fall off. The hoops expand and contract
 with the wood. BEST GOODS MADE.

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 IVORY BAR
 SOAP**

FINNAN HADDIES

Fresh Smoked.

ORDERS SENT TO

H. W. NORTHRUP & Co.

St. John, N. B.

WILL RECEIVE PROMPT ATTENTION, ALSO

Dry Codfish, Smoked

Herring, &c., &c.

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General Commission Merchants
and Brokers,

Halifax, N. S. and
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HULL, P. Q.

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The E. B. Eddy Agencies. Mfg Co., Hull, P.Q.
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32 WEST MARKET ST.,
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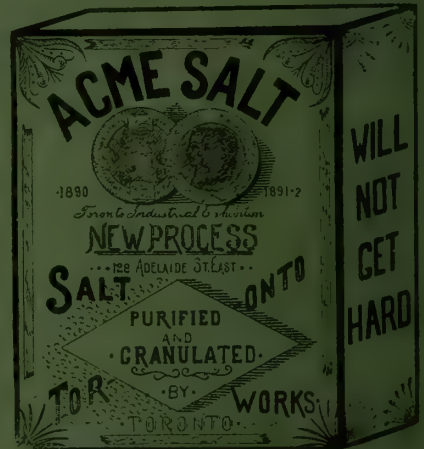
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MERCHANTS.

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Butter, eggs and general Farm Produce. Orders and consignments solicited.

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FAC SIMILE OF PACKAGE.



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High Patents, Bakers and Low Grades.

Split Peas, Pot Barley and Corn Meal.

Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

NOW THEN, This is your chance.

WE CAN AFFORD TO GIVE YOU LAMPS---

in great variety of styles.

JOB LOTS

Well assorted and in every way exactly suited to Christmas and Winter trade—at price so low as to astonish ourselves, and you, our competitors, and yours.

Write for an assortment at once.

GOWANS, KENT & CO.,

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The Court Journal writes:—"It is the table water par excellence. It is an ideal water containing unique natural properties. It is as clear as crystal. Is of absolute purity. Most exhilarating. Exceedingly pleasant to the palate."

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SEMI GUM

HYDE PARK, ATHLETE, PURITAN, DERBY. SWEET SIXTEEN CIGARETTES.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$2.00 PER YEAR

VOL. VI.

TORONTO, DECEMBER 9, 1892.

No. 50

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To Her Majesty THE QUEEN

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HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

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1878 CROSS OF THE LEGION OF HONOUR

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1878

ASK YOUR
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RAILROAD AND STEAMSHIP
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Second to None.

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MAKE SIMPLY WITH BOILING MILK OR WATER
FOR SALE BY ALL GROCERS.

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BAKING
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THE COOK'S BEST FRIEND
Largest Sale in Canada.

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ANNUAL SALES EXCEED 35 MILLION LBS.

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GROCERS and SUNSHINE

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Price per box of 100 cakes, \$6.50. At 10c. per cake it pays
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to our new premises,
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us when in our City.

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ECKERT
& CO.**
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GET QUOTATIONS ON
MacLaren's
IMPERIAL CHEESE
IN GLASS JARS.

Large, Medium, Small.

—ALSO—

Roquefort,
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Limberger,
Gruyere,

Edam,
Pine Apple,
Neufchatel,
Cream.

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Pure Concentrated
COCOA.

Is the strongest preparation of Cocoa made, and is absolutely pure, without flavoring matter or any other ingredients.

It is recommended by the highest medical authorities for its marvellous purity and strength and solubility. It is a profitable line to handle.

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Sawyer Blue Co.,
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Ditmars & Weisser,

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London, Eng.,
Liverpool, Eng.,
Boston, Mass.,
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Teas.
Food Preservers.
Green and Dried Fruits.
Blueing.
Disinfectants.
Chicory.

NOTE—Special attention given to the introduction of New Goods and Consignments. Storage and Advances made when desired.

PERPETUAL SUMMER.

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We have splendid values in Teas, Sugars, Fruits, and all our quotations will be found consistent with the quality. We invite correspondence.

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SELL EDDY'S MATCHES

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WARE.



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Branches :--Toronto, Montreal, Winnipeg.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, DECEMBER 9, 1892.

No. 50

J. B. McLEAN, President.
HUGH O. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS

AND

TRADE JOURNAL PUBLISHERS.

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R. Hargreaves, Manager.

Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

The silver question does not touch Canadian commerce at many points, and perhaps on the whole not adversely. Tea is the chief grocery commodity that is affected by the ups and downs in the silver market, and it is affected only in moments between a fall in the price of silver and a corresponding adjustment in the price of tea in China, Japan, or India. A fall in silver means a rise in the comparative purchasing power of gold, and as our currency is on a gold basis, a Chinese bill of exchange for a hundred taels in favor of any exporter in this country sells for fewer of our dollars after such a fall than before it. A sharp buyer can sometimes catch the Asiatic tea shipper unawares after a decline in silver, and buy at the price ruling before the fall in silver. Of course, if the tea market is essentially firm, fluctuations of a hairbreadth in the price of silver are watched by the foreign seller, and his price is promptly amended in conformity thereto. But a fall in silver means a contraction in the purchasing power of the above-named countries, Mexico, etc., and to that extent limits our export trade to such countries.

But as that trade is not yet of large proportions, we scarcely feel the effect of the low price upon it. Hence, we have no especial reason for sympathy with the object of the United States delegates to the Monetary Conference in Brussels, Belgium, which object is the adoption of an international convention for bolstering up the price of silver. The attainment of such an object would enure to the benefit of silver producing countries, and would be unlikely to secure the effect aimed at. Attempts to put the silver market on an artificial basis have been made by the United States, a bimetallic country, and have resulted in bringing the price to a lower point than it ever touched before. The supply of silver in that country exceeds the demand by enormous quantities, a large proportion of the excess is held by the Treasury and for it certificates are circulating as money. The natural effect of an over-supply in anything else is to depress the price, expand the consumption, and thus relieve congestion. Silver should not be treated differently from anything else. Because in the past it has ranked as a precious metal, should influences which tend to reduce it to the status of a useful metal be withstood by international combination? Is international combination for the limiting of a price on silver more defensible on moral or economic grounds than any other description of commercial combination, which nearly every civilized state has legislated against? It may be pleaded that gold is becoming too scarce to form a basis for the world's currency, and if all the countries now using silver would take to a gold basis exclusively the piece of gold representing a dollar would be too small to handle. Then the plan would be not to coin anything so small, and increase the legal tender value of silver up, say to \$20, and treat all silver coins as we treat our silver coins, simply as subsidiary currency, whose useful-

ness and nominal value bear no relation to its intrinsic value, and which is convertible into gold at par, when enough of it is presented to be exchanged for a coinage unit of value in gold. As Mr. de Rothschild said at the conference, gold must be the currency to settle international balances, no matter if the nations do agree to remonetize silver, as no nation will pay the freight and cost of handling on 16½ tons of the latter metal, when one ton of the former will do.

* * *

Municipal and provincial financiers in this country have always found the mercantile class a popular and liberal source of revenue, and the taxes collected from our merchants have generally been out of proportion either to their privileges, as compared with other citizens, or to the returns from their business. Such excessive taxes are equivalent to the imposing of a license as a condition necessary to a man's carrying on business as a shop-keeper or wholesale trader. There would be less objection to a reasonable license fee and a fair basis of taxation than there is to the present impost on capital. Our present municipal taxation regards book debts as an asset at par value. No merchant can convey his book debts at par or obtain a settlement which concedes that value to them, by a long discount. Book debts have of course to bear a part of the tax that is levied on the merchant's personalty, and very often upon a personalty that has only a fictitious existence, as the trader may know himself insolvent, but not being so exposed yet, will naturally submit to a pretty stiff assessment. The stiffer the assessor's valuation the solid-er is the merchant made to appear in the eyes of his creditors, as his assessment is with them like the rating in a commercial agency. Thus the taxing of a merchant's personalty tends to deceive the people the unsound trader is buying from or owing to,

and is a not insignificant cause of loss to his creditors. Toronto has taken the first step towards the consideration of the single tax system as a solution of the knotty problem of municipal taxation. Next month its citizens will vote on the question: "Do you favor the city council's asking the Legislature for power to reduce or abolish taxation on personalty, income, merchandise, as well as machinery, and if necessary on buildings?" Machinery is now exempt in this city; why should capital engaged in merchandise not be as free as capital engaged in manufacture? In Montreal the question has grown into an acute grievance, owing to the heavy burdens authorized at the last session of the Quebec legislature to be imposed upon the merchants who feel that the final straw has been laid on their backs. In extenuation of this oppressive tax it is pleaded that the finances of the province were in a very bad shape, and patriotism should submit without murmur. But the Montreal business men who are thus called upon to raise two-thirds of the revenue from direct taxes in the whole province, do not consider this public necessity a reason why they should be selected to replenish a depleted treasury, and are therefore not submitting amiably. They perceive that other fruitful sources of revenue lie undeveloped, particularly the properties of the Church and the religious orders. The merchants in all parts of the country are waking up to the fact that they are being ground a little too hard between the upper and the nether millstone of our taxing system.

* * *

This year's Canadian exports of butter up to the close of navigation amounted to 103,139 lbs. as against 81,891 lbs. last year. This is an encouraging rate of progress. We are getting back to the six-figure volume, as we were eight years ago, but in which we had gone farther twelve years ago, when our total exports amounted to close upon 200,000 lbs. Last year's shipments, which this year are exceeded by 21,248 lbs., had risen from 30,142 lbs. in 1890, the dullest year in the butter trade we have had for two decades. The figures for this year are nearly three and a half times as great as those of 1890. Not only are we gradually ascending in the scale of volume, but we are likewise going up in the price range, this year's butter having been sold at prices generally from 2c. upwards above those of last year. Our cheese shipments were never before so large as they

have been this year, 1,648,353 lbs. having been exported. Last year's shipments were 295,683 lbs. below this. Our export-industries are plainly in a flourishing state, and no one should feel more satisfaction thereat than the country merchants.

* * *

Confectionery should be an element in the effect every grocer and country merchant aims at in his Christmas display. Every man whose calling brings him into close relation with numbers of other people must learn how to put himself in the position of others. The greatest hindrance to success in any such sphere is the tendency to follow ideas begotten of one's own way of looking at things. A trader must see things as his customers, or as the people he desires for customers, see them. There is a proneness to let the trade in candies and children's sweetmeats pass into the hands of a specialized class of traders, namely, the confectionery dealers. The grocer who lets others do this class of trade shows that he does not place a proper estimate upon the part that children play in the development of a Christmas trade. Children may be an insignificant factor in their parents' plans for the disposing of any other day of the year, but they are mighty in their influence upon Christmas preparations. Christmas is essentially a children's day. The grocer who forgets that will fall short in his calculations for a holiday trade. Let him remember the shop sights that used to stir his soul at Christmas time when he was a small boy. The glowing spectacle in the window, of many-colored, diverse-shaped candies, ingeniously arranged to ensnare the eyes of the young by their melting richness, linger long in the memory of the youthful beholder. The grocer should let his mind travel back to his boyish days and then he will look at a window the way his customers' children will look at it, and will conclude that it is not beautiful if it has no nice display of candy.

* * *

The Pacific ports of the United States, the steamship and railway companies that carry to and from these ports, view with envy the increase of the Asiatic commerce done at the port of Vancouver, and particularly begrudge to Canada the position she has reached as a distributor of teas on this continent. The dissatisfaction of our neighbors on this subject took the form of a recommendation to retaliate, in the report of the Commissioner

of Navigation, from which the following is taken:

"But the whole of the audacious and aggressive Canadian and British scheme against American commercial interests on the Pacific has not yet even been told. In order to make sure of securing the coveted prize, the Dominion government has passed laws openly inciting in terms enabling the Canadian Pacific Railway to take advantage of the provisions of our Inter-State Commerce Act. It has also enacted a special statute establishing a discriminating duty on tea and coffee when imported into Canada from the United States. The Dominion Government has thus exposed its fixed purpose, not only to capture as large a share as possible of American commerce, but also to deny to American ships and American internal lines of transportation any opportunity of competing for a share of the relative small commerce of Canada with the countries of Asia. By such aggressive measures the Canadian Pacific Railway has already been enabled to capture the bulk of the tea and other Oriental products which formerly came to San Francisco in American ships, and were thence shipped over American railroads to Eastern points." * * *

I respectfully recommend that discriminating duties be laid upon all products of Asia and Australasia when imported into the United States from Canada, and such discriminating duties to be so adjusted as to counterbalance the subventions, the discriminating duties, and the hostile railroad legislation which now constitute a skillfully devised and effective scheme for diverting American commerce from American seaports and from American transportation lines and I further recommend that the proposed discrimination duties be maintained by the United States without any regard whatever to the question as to whether the Dominion Government shall or shall not repeal its present discriminating duties on tea and coffee when imported into Canada from the United States.

THE COMMERCIAL TRAVELLERS' MEETING.

As the time approaches for the annual meeting of the Dominion Commercial Travellers' Association on Saturday, the canvassing contest between the friends of the two candidates for the presidency waxes keener and keener. Everyone regrets that Mr. Hughes has seen fit to decline re-election, especially in view of the bitterness that has arisen in some quarters, owing to the sharp canvass that has been carried on. This friction is due to various causes, but mainly to the attacks on one of the gentlemen, owing to his line of business and to a circular which has been sent out by a self-constituted committee endorsing the candidature of one of the gentleman seeking the office of president, which is considered to reflect somewhat upon the past management, as imputing lack of energy in regard to certain increased railway privileges which it was thought were obtainable if sought for. It is alleged in reply to this, that every effort has been made by past administrations in the direction referred to, and that if all the concessions asked for have not been granted by the railway companies it is through no fault

of the past management of the association, which has reason to be thankful for the privileges they now enjoy. As an evidence of well-directed energy on the part of the present executive, it is further stated that a vigorous effort was made during the past year by delegates from all the associations in Canada and other commercial bodies, as well to obtain still further concessions from the railway companies, and that this will be clearly shown at the annual meeting. On the whole, this meeting promises to be one of the liveliest in the history of the association, and the success of either party is a matter too difficult to predict.

A DIFFCULTY OVER VALENCIAS.

THE GROCER referred some time ago to cheap purchases of Valencia raisins in Spain by Montreal jobbers, and also noted the fact that there were fears that delivery would not be made, owing to the firm position of the primary markets. Well, since our last, delivery of some of the lots has been made, both via New York and via Liverpool, and the quality of these receipts is causing extreme dissatisfaction. In fact it is so great that there is talk of refusing to accept them, or at least of making a claim for a difference on the shippers, owing to their grade. This dissatisfaction is the chief topic with Montreal wholesalers at present, and opinions differ as to whether buyers have any ground for action of the kind referred to or not. A leading importer in conversation with THE GROCER correspondent took the negative view. From the low price at which the sales had been made, fully two to three shillings under the regular market, he had to a certain extent anticipated difficulties of the kind, and he was in doubt whether the buyers could claim any redress. The sales in question had been made by a broker who, it is understood, promised delivery of prime fruit at 12 shillings or thereabouts. But such an offer, considering the position of the market, should have been regarded with suspicion, and as he understood that the buyers had given their letters of credit to the broker for the purchases and the matter had been put through the bank, he very much doubted whether a drawback could be secured.

It is evident, however, that the importers of the fruit in question will make some effort of the kind to try and protect themselves from loss. They have made deliveries of other fruit to some of their customers, but it has been refused as altogether too poor to pass even as medium seconds, so that unless they obtain a compromise of some sort their position is an unenviable one. On the whole, the matter is an interesting one to grocers generally, and is a warning to buyers that it is far better to deal with perfectly reliable people even at a little higher figure, no matter how tempting other offers may look. THE GROCER drew attention to this fact at the time these low offers were reported, and

also ventured the fact that advices from Denia stated that a lot of poor held fruit was being sorted over, presumably for shipment somewhere. In view of the difficulty under comment it appears that these advices were based upon facts, and it would have perhaps saved some Montreal importers from their present difficulty if they had paid more attention to the information. The quantity involved comprises some 2,500 to 3,000 boxes of fruit, but it is understood that there is another lot of 2,500 boxes on the way. There is considerable anxiety to see if it will not turn out more favorably, while some of the jobbers who did order at the low prices but have not yet received the goods, would be quite as well satisfied not to receive it at all, as to have it of the same quality as the lots referred to above. All in all, it looks as though holders of really prime Valencia stock had first class property, especially in view of the fact of its scarcity, and the sales which have been made by some jobbers based on the purchases which they made at low figures. If there is difficulty about all the deliveries like the lots already refused, the orders will have to be filled from something else, and this is where the holders of really prime fruit will reap the benefit.

BEST SIZES FOR ORANGES.

We note in some of our esteemed contemporaries published in one or the other of the newer "citrus belts," that the prospect of a good crop of very large oranges in their localities is spoken of with great exultation. It is not known perhaps to many people besides experienced orange growers and packers, that large oranges are not in the highest favor. In the case of apples, pears, peaches, prunes, apricots, grapes or olives, the larger they grow the more valuable the crop. Not so with the orange. A box containing 200 oranges of any grade will generally sell for more in any market than a box of the same size containing but 112 or 96. It may be said that the orange is about the only fruit in California whose large size, other things being equal, works against its commercial value. The cause of this is that "an orange is an orange" with many people, and the retailer finds that the price he must ask for the large fruit checks sales; while hotel men and restaurateurs find that the average guest is more likely to eat one large orange for his dessert than two small ones, probably costing less. Thus for a large part of the trade, the smaller sizes are most popular, especially the paper rind St. Michael. The sizes running 176, 200, or 225 to the box are of late more sought after than those of larger size requiring but 96, 112, 128, 146 or 150 to fill a standard box. It is best then to work for great numbers and medium sizes in orange culture. It will be found that the Navel and some other of the best varieties will generally incline to large sizes. Contrary to the methods for other fruits the orange grower must work to keep the size of his fruit down to the 176 or 200 size if possible.—California Fruit Grower.

AN APPLE SUIT.

Before Judge MacMahon, in the common pleas Division, the following case was tried in Osgoode Hall the other day: Milloy v. G. T. R. Co.—Judgment in the action which was tried by MacMahon, J., with a jury at the Toronto Assizes on the 21st of November last. Action by a farmer to recover \$500, the value of 254 barrels of apples delivered to the defendants at Paris and destroyed by fire before shipment. The defendants alleged that they were not liable, as there had been no definite instructions to ship the apples, and therefore they held them merely as warehousemen pending further orders, and were therefore not liable, being bailees for the plaintiffs convenience and guilty of no negligence. The jury found that there was unreasonable delay on the company's part in furnishing a car for shipping the apples, the plaintiff not having been notified that one was in readiness. Held, that so soon as the company had cars at the station by which the goods might have been shipped, they became liable as carriers, though up to that time they were warehousemen only. Judgment for the plaintiff accordingly for the value of the apples as found by the jury, with interest and costs. Fullerton, Q. C., for the plaintiff. Osler, Q. C., for the defendants.

TORONTO'S MARKETS FEES.

Thomas Thompson voiced the sentiments of a deputation who came before the Toronto Markets and Licenses Committee to protest against the increase of market fees. He thought the change would have a tendency to injure the value of city property. It would be better to lower the fees instead of raising them. Moreover, those merchants who had built up a large business along King street east had a certain amount of vested interest, and anything which drove farmers away from the St. Lawrence market would at the same time drive trade away and be an injury to everybody in that neighborhood.

R. C. Steele spoke to the same effect. The market fees should be abolished and inducements offered to the farmer to come in. These fees really yielded a very small amount of money for a very annoying form of tax.

The Mayor—"The city has already spent about \$22,500 on the St. Lawrence market, and is contemplating further expenditure. I can see how this is an advantage to business men near by, but if the fees are abolished how is the city to get back its money?"

Mr. Steele maintained that the butchers and others who rent stalls should pay accordingly. He also thought that men like himself and Mr. Thompson should get some conveniences in return for their heavy taxes.

Ald. Verral, as chairman of the Markets and Licenses Committee, opposed the request of the deputation.

W. C. Forbes explained the harassing nature of these fees, and said that the city should abolish all taxes except those on land.

Mr. Donald, Jr., pointed out that the receipts from the St. Lawrence market during the past 11 years had amounted to \$105,000 more than the expenses. This was almost 4 per cent. on the capital invested.

The matter was sent on to Council.

THE GROCER PAST AND PRESENT.

The above title could be written upon more intelligently by any wholesaler whose business knowledge in this line dates back to 1840 or earlier, but I shall endeavor to make some few comparisons as have come under my observation in the course of the past ten years. The "grocer" of the past was a man who was worked and worried to death, not to state that the grocer of to-day has no work nor worry, but recent ideas and developments have simplified his labors materially, and he is yearly having new improvements to tend in that direction. It has not only been thus with the "grocer," for in nearly line of trade the gradual change of customs has required a gradual change in the respective business.

It takes far more capital to start a store to-day than it did years ago. The stocks have changed, canned goods are making rapid strides, and since excellent show can be made with them, most space of the trade is to-day allotted to such goods. There seems also to be a day coming when the green and dry grocers will be two distinct industries.

I know now of at least 300 stores who rent out their cellars and sidewalks to green goods men and they are run separately, and the public knows nothing about it and does not bother about it. In a great many so-called "cash stores" this is of great advantage. It relieves the grocer of going to market so early; it reduces his rent by \$15 or \$25, and he runs no risks of having green goods deteriorate on him, and at the same time he sells greens, and the public come in where they might not otherwise. Ten years ago few grocers understood the value of discounting a bill and to-day most all "cash" grocers do so (they are generally compelled to, by reason of selling so cheap and for other reasons at times) and even the "dry and green" grocer will be found discounting his bills. This is certainly in the right direction. In consequence of this system which is gradually being universally enforced, the failures of to-day are not to be compared with those of 10 years ago.

Ten years ago I lost an account about every week. Within the past 1½ years I have lost only one, and that of a "wholesaler" whose difficulties were aired last week in the daily papers.

Possibly experience had a deal to do with it, but I doubt that the failures of to-day can at all be compared to those numerous disruptions of from 7 to 10 years ago. Then the clerk has been educated where ten years ago he was kept in ignorance and mistrust, and where formerly he was forced to steal, he is now taught to save. The modern girl-cashier and registers help also to reduce labors of the grocer and to keep the boys in check, but there is no "machine" invented that will make them honest. Then detail is an essential point.

One thing against the grocer of to-day

that has been changed by custom is this: The sending of articles to houses. I remember years ago when ladies went to their grocers, some son, daughter or servant was compelled to carry the basket and the grocer did not know what it meant to deliver goods. It was universally so then, except in the very tonier up-town stores.

Now a lady comes in, puts down four cents and orders a pint of milk to be sent two blocks away in a four story flat, or she will buy a can of condensed milk and do likewise. This is an evil that needs looking after.

I have on the whole found the grocer an honest, upright business man. Of course there are cranks, and there are some who have lost all on gambling and horseraces, but they are few. They are all contented as married men, do not hate each other as they did years ago, have formed shooting, bowling and ladies' clubs and are a genial set.

In conclusion let me state that the most successful grocer is the one who treats his help as if they were not hired help, thereby at all times commanding highest respect from them, and they feel it their duty to put their hearts and souls into their work.—Retail Grocers' Advocate.

THE VALUE OF A GOOD FRONT.

How many people one hears nowadays estimate a man's worth by "his front." And are those estimates more or less accurate? The man who presents a good front or to use the pure English of it, a good appearance, is generally the man who is capable of drawing to himself friends, customers, business, anything he is anxious to secure. Good appearances, while not always the index of a man's character and worth, are surely very magnetic in their power to get along well in the world. A good front is the best stock in trade the merchant, the professional man or the clerk can possess. From a purely mercenary standpoint a good front will make a man many dollars that any other quality might not be able to do. The value of a good front is inestimable. It makes a man popular, it makes him agreeable, it makes him sought after. A good front is the most potent, powerful and mighty advertisement any business man can procure. Experience has taught the world that a good front should be sought after by everybody.

And what is a good front? Ah, to be sure, what is a good front? Well, in the first place, it is the art or science or trick or whatever you call it, of making the very best appearance and impression on the world you can, and of telling humanity with whom you come into contact that you are doing well. This is no deception on your part, you are false to no one, but you carry the weight of confidence and security and well-do-ness about you, and this makes those you meet involuntarily feel that you are succeeding in what you are undertaking.

First and foremost of all, there is the good

front that a neat and tidy personal appearance carries with it. There is no excuse in this day of cheap soap and towelling and brushes and sharp razors and scissors and needles and thread, for a man to wear hair long unkept and uncut, his face unshaven and a seedy growth of underbrush all over it, his teeth unclean, his finger nails long, sharp and in deep mourning for some friend, his shoes unblacked, his collar dirty, his clothes bespattered with mud and grease, and his skin soiled and his whole appearance (or front) betraying a general run down-at-the-heel condition of affairs. The articles referred to above as being cheap to-day, applied in judicious and liberal quantities will prevent this and will bring dollars and despoil dirt. A man's clothes need not be elegant or costly, but there is absolutely no excuse for any one of this enlightened age to be aught but clean and tidy in appearance. The merchant, or any body for that matter, "who doesn't think it worth while" to keep himself tidy and neat is not worthy of success and should be tabooed to teach him a lesson. Of course it is not expected that a sewer digger is to be the pink of neatness when he is at work or the iron moulder fit to enter the drawing room in his work harness, no more than it is expected that my satined begowned lady will scrub her kitchen floor in her reception gown. Sensibility in all things. We make the point that those who can be neat if they exert themselves a bit should do so, and that there is no excuse for not doing so, that's the idea.

Then there is the good front of a trim and tidy store or office. What a wonderful power there is in a clean office with not a speck of dust visible anywhere, and in a store whose floors and shelves and counters are models of tidiness. The cleanliness draws trade of itself. Everybody with an honest heart loves purity in everything, and in such a detail as an office or store or shop it can be observed as well as in the parlor or library.

And then there is the good front of a pleasant and kindly address. A cheery voice, a sunny smile, a kind word, these are more dollars in the coffers of the merchant, looking at them only from the dollar view again. Lay aside that crusty voice and snappish way forever, and cultivate the sunny side of life for all you are worth and it will pay you.

And then, last of all, let the world know you are prospering, in your manner and actions. Don't boast, but take the rosy side of life, let the people know you are an optimist and not a pessimist, that the world is growing better instead of worse, and that you are doing business at the old stand and propose to do it on the best business principles obtainable.

Now, brethren, remember the three points of this little sermon and see if you need to adopt any of them: One—a good personal front; 2—a good front of manner; three—a good business front. If you haven't all three of them and if you look a little too often on the blue side of things, what's the matter with adopting them?—Commercial Bulletin.

CONFIDENCE

"Entirely Satisfactory" is what we hear from customers who have received our "Trevor" "Arquimban" and "Bevan's" raisins. Orders coming in by mail or otherwise receive personal care, and are shipped same day as received. We have everything required by the grocer at this season. Try us! If we don't please you, it won't cost you anything, but if we do please you, satisfaction is our profit and all we can expect these close cutting times.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS,

Telephone 447.

73 McNab St. North, Hamilton, Ont.

LIVE MERCHANTS

Not yet handling any of the following teas will study their interests by asking for samples of
RUSSIAN BLEND CONGOU, IMPERIAL BREAKFAST CONGOU,
and DALU KOLA CONGOU.

NOTE :- These are bulk, not package teas, and since their introduction, merchants have made better profits and largely increased their black tea trade.

W. H. Gillard & Co., Hamilton.

SOLE AGENTS FOR CANADA.

An immense business is being done in these teas.

ALEXANDER TURNER.

LLOYD T. MEWBURN.

ALEX. G. OSBORNE.

JAMES TURNER & CO., HAMILTON, 'TIS A FACT.

Ram Lal's Tea once in a family is never discarded. Competitors may induce the dealers to try imitations (latter are legion) but the housekeeper sends such back, will take nothing else but Ram Lals Pure Indian package Tea.

"MONSOON" PURE INDIAN TEA. Always reliable, never changes. In cases of 60 1-lb. caddies, or 120 halves.

WE HAVE JUST RECEIVED NUMEROUS LINES OF INDIAN AND CEYLON TEAS,
IN CHESTS AND HALF CHESTS.

STANDARD BLENDED TEAS.

OUR BLENDING DEPARTMENT IS NOW OPEN, UNIFORMITY CAN BE RELIED ON. WE HAVE THE FIRST CHOICE OF THE MARKET AND THE BEST ESTATES AT OUR DISPOSAL, AND GUARANTEE EXCELLENT VALUE. WRITE FOR PARTICULARS.

STEEL, HAYTER & CO,

11 AND 13 FRONT ST. EAST

Growers' and Importers, Toronto,

THE QUEBEC BUSINESS TAX.

The following is the most important clause in the Montreal Board of Trade's letter to Premier DeBoucherville re the tax bill: "The council would respectfully remind the Government that this province is not in a position to bear the burden of excessive and unequal taxation, and would therefore earnestly urge upon the executive the necessity of the greatest possible economy in the management of the provincial finances. It is scarcely within the province of the council to indicate where it thinks greater economy might be practised, but it ventures to point to what it considers an anomaly, viz.: The indemnity paid to members in this embarrassed province is \$800, whereas the sessional allowance of members of the Provincial House in the province of Ontario is only \$600. The council is strongly of opinion that this anomaly should cease to exist. The circumstances of the province seem also to call for a further economy in the abolition of the Legislative Council, due regard being given to the rights of existing councillors."

Fitzpatrick and Taschereau, two well-known lawyers of Quebec city, have given a legal opinion as regards the collection of the new taxes, their advice having been sought by a number of rural storekeepers in that district. Fitzpatrick and Taschereau have declared that the merchants cannot be obliged to pay two sets of taxes on their business, one to the municipalities and the other to the local government.

J. N. Greenshields, Q.C., and D. McMaster, Q.C., Montreal, have given a joint opinion declaring the imposition of the tax ultra vires.

At a meeting of the committee of Montreal merchants and manufacturers appointed to combat the new business tax it was moved by A. M. Featherston, seconded by C. A.

Chagnon, that the following telegram be sent to the Hon. Mr. de Boucherville:—

In accordance with instructions given at the public meeting held in the Academy of Music on Tuesday last, we ask that the collection of the new business tax be further delayed until such time as the Provincial Legislature can meet and deal with the question.

Signed on behalf of the Merchants and Manufacturers' committee.

D. L. LOCKERBY,
Chairman.

JOSEPH FORTIER,
Secretary.

It was also decided to collect funds wherewith to contest the legality of the tax, and that the collection books should be headed as follows:—

We, the undersigned merchants and manufacturers of Montreal, agree to pay 10 per cent. of the amount claimed from us as business tax by the Provincial Government to be used as a general fund to defray the expenses of contesting this unjust tax, and that the money subscribed will be used to defend all actions that may be taken by the Government against any of the subscribers to the fund.

The committee then proceeded to map the business portion of the city into districts, every merchant of which will be personally visited and canvassed by one of the members of the following committee: Ald. Thompson, D. L. Lockerby, M. Toussignant, P. Lafrance, Walter Paul, A. M. Featherston, W. A. Stephenson, John Lewis, A. W. Grant, C. P. Chagnon, Joseph Fortier, James Baylis, J. B. A. Lanctot, Israel Rubenstein, A. Michaels, G. R. Prowse, J. O. Labelle, W. Euart, A. O. Morin, S. Goltman, George H. Featherston, A. Fleurie, W. Drysdale and W. T. Costigan.

NEW OFFICERS OF CANADA TRAVELLERS' ASSOCIATION.

A meeting of the Commercial Travellers' Association of Canada was held in the association's rooms, at 51 Yonge street Toronto, on Saturday night, President John Burns presiding. The secretary, James Sargent, read his report, showing that the association had a total membership of 34,000, and that it had to its credit the sum of \$200,000. The election of officers for the ensuing year was then proceeded with. John Burns retired from the presidency and C. T. Van Norman was elected to succeed him by acclamation. The nominations for the other officers were made as follows:—First Vice-Presidents, Robert J. Orr and R. H. Gray; Second Vice-Presidents, Jas. Haywood and H. Bedlington; Treasurer, James T. Black (accl.); Directors (nine to be elected), C. P. Hay, John Orr, F. T. Butler, Geo. Hamilton, M. C. Ellis, John Everett, C. J. Bothwell, W. T. Dack, C. E. Kyle, T. R. Corson, W. Bingham, W. L. Hunter, Geo. Webb, A. H. Dezaney, W. J. Caldwell, W. H. Williamson, H. Morrison, A. Kilgour, D. E. Starr, and H. Stanbury. The directors from Hamilton, Brant, Berlin, Guelph, Kingston, Montreal, and Victoria

were elected by acclamation. The following are the nominees in Winnipeg, where there will be a contest:—Hal. Galbraith, W. M. Brock, H. Miller, and J. D. Robertson. The result of the election will be announced at the annual meeting to be held in Toronto on the 29th inst. It was arranged that a concert should be given in the evening of that day, and on the following day in Hamilton a ball and concert will be given on an extensive scale. Speeches were delivered by Messrs. Black Blaine, and others, and the meeting adjourned.

WOODSTOCK GROCERS AND THE LIQUOR TRADE.

At a meeting of the Woodstock (Ont.) Town Council on the 28th inst, a petition was presented against the granting of permission to sell liquor in grocery stores. The petition says:

"Whereas your petitioners believe that the enactment and enforcement of such a bylaw would prevent unfair competition in business, and would also promote the welfare of this community:

"Therefore, your petitioners humbly pray that your honorable body will be pleased to pass such a bylaw and submit the same to the electors of the municipality of Woodstock for ratification in accordance with the provisions of the statutes of Ontario."

The petition is signed by seventeen grocers as follows: Henry Canfield, John Butler, R. R. Fulton, & Co., David Dodge, W. H. Wilson, J. Morrison, R. B. Thornton, & Son, W. C. Wilson, John Kelley, E. Pott, Milliman & Nellis, J. B. Doyle, W. R. Watson, J. W. Whyte, Wm. Walton, Slaught & Gordon, and Fury & Thompson.

R. B. Thornton acted as spokesman for the petitioners. He said he appealed with confidence to the council, as he represented 17 out of 23 grocers of the town and because he believed they had a strong claim. The Ontario Government recognized that grocers who did not have a shop license had a grievance; in the words of the statute and of the petition it was an "unfair competition." In 1888 a law was passed by the Legislature that no further licenses be granted to retail liquor in a shop where other commodities were offered for sale. The present grocers holding a shop license were not interfered with except as they were affected by the local option clause mentioned in the petition. He did not ask the council to indorse the principle, but merely to grant the prayer of the petition and allow the people to vote on the question. If the vote was taken as proposed at the municipal elections, the extra expense would not be heavy. The petition was signed by 17 out of 20 who had a right to sign it; therefore he felt sanguine the council would recognize their claim.

Mayor Douglas said there was no doubt the proceeding was irregular, but to overcome this objection he was prepared to call a special meeting at any time.

The council adjourned until the following Wednesday, when it was decided to submit the Grocers' by-law, asking for the abolition of shop licenses in connection with grocery firms, to the people at the time of the municipal elections.



TO YOU IT IS

PROFITABLE and a
QUICK SELLER.

Thousands testify to its PURITY and
Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT.

ROYAL SOAP CO.,
Winnipeg, Man.

J. F. EBY.

HUGH BLAIN.

A PERFECT JAM

Since Messrs. Batger & Co. of London, Eng. have placed their Jams on the Canadian market all comparisons are made on the standard of their goods. Every merchant and grocer who has ever handled them is a talking advertisement of their merits. Why? Because they are of the finest quality and absolutely pure. The same may be said of their Jellies. It will pay you to try a case if you handle high-class goods.

UNIVERSITY MARMALADE, 1 lb. glass jars, another one of this firm's productions Stands at the Head.

Orders sent to us will receive prompt attention.

EBY, BLAIN & Co.,

Wholesale Grocers, **TORONTO, ONT.**

SITUATION WANTED. MARATIME PROVINCES.

WANTED—A SITUATION AS TRAVELLER for Provisions or Groceries, also side lines. Apply care B., this office.
15-93

WINDOW DRESSING. DECORATING. FOR Xmas

Everybody can dress their show windows and decorate their store for the Holidays, with the aid of my Xmas Pamphlet. Mailed on receipt of 75 cts.

HARRY HARMAN, Window-Dresser, Decorator and Window Supplies,
Room 1204, The Temple, Chicago, Ill:

T. A. LYTLE & CO., Vinegar Manufacturers, TORONTO.

Have reduced the price of their Celebrated
BEAVER BRAND

PICKLES

Send for Quotations.



THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef.

Ox and Lunch Tongue.

Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

CHAS. SOUTHWELL & CO., LONDON, ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN **CLEAR JELLY MARMALADES**

"Scotch Home Made,"

"Perfection."

"Lemon Jelly Marmalade,"

"Lime Fruit Marmalade,"

Made from

Seville Oranges,

Messina Lemons,

West India Limes.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior Packet Concentrated Jellies, etc., etc. All goods having their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION.

WORKS: DOCKHEAD, LONDON, ENGLAND.

WINDOW CLEANING.

I have been asked for a suggestion as to window cleaning. The very best way to do this work satisfactorily is to select a dull day or at least a time when the sun is not shining on the window or it will be dry streaked, no matter how much it is rubbed. Take a painter's brush and dust them inside and out, washing all the woodwork before touching the glass. The latter must be washed simply with ammonia diluted with warm water. Do not use soap; use a small cloth with a pointed stick to get the dust out of the corners. Wipe dry with a soft piece of cotton cloth. Do not use linen. Polish with tissue, or an old newspaper. Linen makes the glass linty when dry.—Dry Goods Economist.

THIS PRODUCE COMMISSION TRADE.

The importance of the produce commission business in the United States cannot and must not be underrated. There is hardly a harder working class of men, and at the same time a class that is more willing and desirous to conduct and extend business, than the receivers of poultry, calves, hogs, game and produce in our cities.

It is known that they rise long before the sun does and generally do not go home any sooner than merchants who come to their offices three or four hours later than they do. Exposed to the burning sun in summer and to the severe frosts in winter, they are accustomed to the changes of the climate.

The nature of the business requires that their goods should be kept in cool temperatures. It is for this reason that in winter they have to do most of their selling in the open air, while in summer moist and damp ice boxes and the chilly rooms are the places they necessarily frequent. Nevertheless, as we have said, they do not grumble, and are seemingly contented so long as the shippers do not begrudge them a fair commission and are willing to treat them reasonably.

As any laborer is worthy of his hire, so also is a produce commission merchant more decidedly worthy of his commission. The competition in this business is considerable, and it requires good salesmen and much patience to be successful.—The National Provisioner.

"We cannot claim that our baking powder is absolutely pure," said the agent; "such a thing as absolute purity is impossible. We do our best, however. For instance, we threw out a hundred-pound can last week because it was discovered that one of our workmen had carelessly made a chalk mark on the inside of the can before the powder was put in—"

The grocer surrendered.—Indianapolis Journal.

THE ADVERTISING OF THE FUTURE.

Not long ago I was discussing the probabilities of the advertising of the future with a gentleman whose experience was valuable, and, as a rule, possessed of sound judgment. The variety of ideas that sprung up in this discussion was most perplexing, and the thought almost involuntarily suggested itself, What have we to do with the future? the "Evil of the day is sufficient thereof." This, to some extent, might be a wise policy to pursue, but when advertising is considered in its broadest sense, those advertisers who fail to realize at least some of the possibilities of the future, fail and fail lamentably to enter into the full spirit of the advertising business. Hundreds of thousands of people had seen the steam come out of the kettle, but it was left to Watt to realize its importance and to husband and use its force. The same applies to advertising; thousands believe in it and practise it, but few realize its influence and its possibilities.

As an argument against advertising, I have many times had urged against its soundness as a business policy the fact that numerous houses who have tried it have come to grief through spending too much money in it. This proves nothing excepting that all men's minds are not alike, nor are all men capable of transacting the same business successfully. From the construction of the first kettle up to the time of Watt, steam puffed from the most convenient ventilation hole, yet no one dreamed that this same vapor, which was singing its own song of peculiar melody, was to be the factor that one day would revolutionize the world's transportation problem. Because one or twenty men fail to reach the summit of the Alps, is that a reason why no one else should attempt, or because one man fails in business is that a reason why all the rest should give up or retire? Advertising has in its future possibilities unequaled by any other branch of business, and if we do not avail ourselves of them or fail to realize them, the loss rests with the individual whose perception and abilities are at fault.

A successful merchant once said that one of the reasons of his success was turning his capital over more times than his competitors, and consequently making a greater profit from the use of the same amount of money. To a large extent this is true of advertising; particularly the advertising of the future, or, in other words, "the maximum of publicity at the minimum of cost" will be the winning card. All men cannot be successful advertisers no more than all men can be a Shakespeare, a Longfellow or a Tennyson. The greater attention that is paid, by successful advertisers, to the business of advertising, the greater will become the gap which removes the man of mediocrity from the genius whose training of the natural talents fits him to tell the world of the

qualities of soap, the tone and touch of a piano of a certain maker, the deliciousness of a brand of oatmeal, or some merit of a thousand and one things that the public are waiting to buy.

A straw points the way the wind blows and very often little things influence great bodies. The man of literature often drags along an existence for a long time that would tempt him to prefer death, yet all of a sudden he wakes some fine morning and finds himself famous. The future of successful advertising will rest with the man who can make his wares more famous every morning at the least expense. There will be less of the following:—

To the Foreman—"Please find 52 proofs of cuts to be used in their numbered rotation," and the usual formal injunction to be careful that the right order is kept.

Advertising will become a live issue which will change with every opportunity that is offered; in short, it will live up with the times and be placed in the front rank of progress.

The introduction of the needle gun in the Austria-Prussian war relegated the old-fashioned development of the match lock to the lumber room of the past. The quick-firing advertiser who is always awake to the realities of his position will in the same way supersede the old advertiser who does his work by the rule of thumb. Progress is the order of the day, and there is a wide difference in the constituency to that which the advertiser appealed to twenty years ago. The readers of advertisements have not stood still; they have progressed equally with the rest of the world, therefore they must be considered just as much as any other element.

Those who believe that the advertising managers' future is to be a bed of roses are entirely out of their reckoning. It will become more urgent that there shall be greater activity, more concentration, and more energy devoted in the future to advertising than in the past. Like the great ocean greyhounds, the pace will become quicker, and it must be remembered that it is the pace that kills. There will spring up men to fill these positions, and the occupiers of them now will have to live up to the possibilities of their opportunities or they will have to be left behind in the onward march of progressive thought and action.

"The Advertising of the Future." What will it be? None can tell; but one thing is certain, it will be in the line of progress. Those who are willing to drop the old stage coach, the old match lock gun, and the old rule of thumb methods, will be in the race. The new ideas must not only be new, but good. They must strike ten every time. The experience of the past must be used only as a basis for the future development. The fight for supremacy will become thicker and the wounded more numerous.—John T. Burgess, in Fame.

Fruits of the Season.

NOW IN STORE.

Grenoble, Marbot and French Walnuts,
Sicily Filberts,
Tarragona Almonds,
Cases Vostizza Currants,
Half Cases Vostizza Currants,
Cases Patras Currants,
Hallewee Dates,
Eleme and Natural Figs,
Fancy Seven Crown Figs,
Arguimbans Off-Stalk and Four Crown Layer Valencias,
California Evaporated Apricots,
Good Average Sultanas,
Choice Sultanas,
Loose Muscatels,
Imperial Cabinets,
Connoisseur Clusters,
Ex. Dessert Clusters,
Royal Buckingham Clusters,
quality very fine.

H. P. Eckardt & Co.

Wholesale Grocers,
TORONTO.

FOOD FOR INVALIDS.



STERILIZED.

Doctors recommend it for the sick as it is

**Easily
Digested.
A PERFECT FOOD.**

DELAFIELD, McGOVERN & CO.,

91 Hudson St., Sole Agents.
NEW YORK.

33 RIVER STREET,
CHICAGO.

215 CALIFORNIA ST.,
SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO

Hamilton, Ont.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

IN STOCK.

NEW CROP Grenoble and Marbot Walnuts,

" " Sicily Filberts,

" " Tarragona Almonds.

FINE PROVINCIAL CURRANTS, barrels and half barrels.

MALAGA FRUITS in boxes and quarter boxes.

SULTANA RAISINS, Etc.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Bensdorp's Cocoa

1-4, 1-2 and 1 lb.

No first-class Grocer can afford to be without it

Send for quotations.

Caverhill, Rose, Hughes & Co.,

Wholesale Grocers, MONTREAL, P. Q.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.

CANADIAN PACKERS' ASSOCIATION

A special meeting of the Canadian Packers' Association was held at Hamilton, on the 1st and 2nd inst., in the parlors of the St. Nicholas Hotel. W. Boulter, president was in the chair. The following members were present: W. Boulter, Bay of Quinte Canning Factories, Picton; S. Fenton, jr., Erie Preserving Co., St. Catharines; B. Marshall, Aylmer Canning Co., Delhi; W. H. Matthews, Lakeport Canning Co., Lakeport; W. B. Wright, and L. A. Wright, of A. C. Miller & Co., Picton; W. P. Innes Simcoe Canning Co., Simcoe; W. C. Breckenridge, Norton Manufacturing Co., Hamilton.

Letters were received from the Kingsville Preserving Co., Kingsville, Ont.; Black Bros., St. David's; the Dresden Canning Co., Dresden; regretting their inability to be represented at the meeting.

The President delivered a stirring address on the work of the Association, and the following new manufacturers were admitted to membership: The Strathroy Canning Co., Strathroy, Ont.; Niagara District Fruit Preservers' Association, St. Catharines, Ont.; the Garden City Canning Co., St. Catharines, Ont.; the Riverside Canning Factory, Wallaceburg, Ont.; the Mountain View Canning Factory Belleville, Ont.; the Belleville Canning Co., Belleville, Ont.

He also introduced Jas. E. Grant, of James E. Grant & Co., Charlottetown, P.E.I., and J. V. McCagg, representing the Sprague Man'g. Co., Farnham, N.Y. Mr. Grant is a lobster exporter, his company controlling the pack of some twenty canneries. Mr. McCagg was representing his company with the idea of establishing a factory in the Dominion to manufacture canners' supplies, but no definite conclusion was reached in the matter.

Mr. C. Breckenridge then extended to the members and their friends a hearty invitation to join in a banquet that evening at Newport's, to be given by his company, the Norton M'g. Co., which was accepted with many thanks.

Moved by S. Fenton, seconded by W. A. Ferguson, that hereafter all members in making reports to the Secretary shall report all future sales as well as spot, and that the pack be reported in cases of 24 cans each for 2 lb. and 3 lb. cans, and 6 cans each for gallons.—Carried unanimously.

The meeting then adjourned until 10 a.m. the next morning.

On the following morning pursuant to resolution of last adjournment, the members assembled and the meeting was opened. The minutes of last meeting were read and confirmed.

It was moved by W. P. Innes, second by W. R. Wright, that a sincere and hearty vote of thanks be tendered W. C. Breckenridge, of The Norton Manufacturing Co., Hamilton, for his royal entertainment and banquet last evening at Newport's, this be-

ing the third entertainment of the kind tendered the Association by that company.—Carried unanimously.

Moved by W. P. Innes, seconded by W. A. Ferguson, that we deeply regret the uncalled for remarks made by Col. Monaghan (American Consul at Hamilton) last evening at the banquet, in reference to the remarks of one of the guests of the evening, and this being the second occasion that the same individual transgressed the rules of hospitality, we as an Association cannot allow it to pass without an expression of our disapproval.—Carried unanimously.

The president introduced W. B. Lanigan, travelling freight agent of the C. P. R., and a lengthy discussion on freights and cartage followed. It was asked by the Association if they could not have the railroads to accept canned goods at a regular weight, viz., cases of 2 lb. goods as 45 lbs., and of 3 lb. goods as 65 lbs. Mr. Lanigan promised to bring the matter up before the Freight Agents' Association at their next meeting. Also, in the matter of cartage it was urged that when a carload of goods was consigned to one man at any station, and the goods were intended for several purchasers there, to make the rate of cartage at that end the same as to one consignee.

It was suggested that W. P. Innes, W. A. Ferguson and W. Boulter, be appointed a committee to meet the Freight Agents' Association if it were found necessary to have the canners' interests represented.

It was requested that the Secretary write at once to those in arrears of dues to forward at once to Secretary. The Secretary in writing to these members should report the success of the present meeting to the absent ones.

Moved by W. R. Wright, seconded by W. J. Flynn, that the meeting adjourn to the call of the President.

THE NORTON MFG. CO.'S DINNER TO THE CANNERS.

The banquet tendered to The Canadian Packers' Association by The Norton M'g. Co., Hamilton, manufacturers of tin cans, was held on Thursday evening the 1st inst. It will long be held in the memories of the members of the Association and those present as one of the most enjoyable entertainments they had been privileged to attend in a long time. When I entered the banquet hall at Newport's and saw it prettily decorated with flags, and the tables laden with flowers and good things, I knew we were in for a royal time. The following gentlemen sat down: At the head, sat W. C. Breckenridge, manager of the Norton Manufacturing Co., to his right, Wellington Boulter, president of the association, and on his left, Mayor Blaicher of Hamilton; the following completing the circle: Alex. McKay, M.P., S. S. Ryckman, M. P., Ald. Moore, Ald. Carscallen, Dr. Miller, H. N. Kittson, (of W. H. Gillard & Co.), Wm. Marshall, F. W.

Fearman, Rev. S. Lyle, H. Coburn, J. H. McLaren, of Hamilton Coffee and Spice Co.; J. Turnbull, manager Bank of Hamilton; Col. Monaghan, U. S. consul; H. C. Breckenridge, W. B. Lanigan, travelling freight agent C.P.R.; W. J. Grant, freight agent, C.P.R.; W. S. Briggs, J. Stevens, John Hodson, I. V. McCagg, of Sprague Manufacturing Co., Farnham, N.Y.; C. L. M. Harris, J. K. McMaster, J. D. Laidlaw, K. Bethune, secretary Norton Manufacturing Co.; W. Boulter, Bay of Quinte Canning Factories, Picton; W. P. Innes, Simcoe Canning Co., Simcoe; W. A. Ferguson, Delhi Canning Co., Delhi; P. C. Decew, Ontario Canning Co., Hamilton; W. R. Wright and Low A. Wright, A. C. Muller & Co., Picton; J. Skinner, Riverside Canning Factory, Wallaceburg; D. Marshall, Aylmer Canning Co., Aylmer; W. Bowlby, Bowlby Bros., Waterford; H. M. Douglas, Strathroy Canning Co., Strathroy; S. S. Potter, Mountainview Canning Factory, Belleville; W. A. Carson, Belleville Canning Co., Belleville; J. B. Dolan, Niagara District Fruit Preservers' Association, St. Catharines; W. H. Matthews, Lake Port Canning Co., Lakeport; W. J. Flynn, Garden City Canning Co., St. Catharines; H. G. Massacac, J. Ardiel, J. G. Buchanan, Times; C. A. Starrett, Herald, and G. Hector Clemes, THE CANADIAN GROCER.

The menu was as follows:

Oysters Raw.	
SOUP.	
Oyster.	St. Julienne.
FISH.	
Sea Salmon, Egg Sauce.	Saratoga Chips
ENTREE.	
Fricassee of Game.	French Green Peas.
ROAST.	
Turkey, stuffed with Chestnuts, Cranberry Sauce, Sirlain Beef, Horseradish.	
GAME.	
Wild Duck, Apple Sauce.	
VEGETABLES.	
Green Peas. Stewed Tomatoes. Potatoes.	
RELISHES.	
Lee & Perrin's Sauce. Crosse & Blackwell's Chow-Chow. Gillard's Pickles.	
DESSERT.	
Cabinet Pudding. Neselrode Ice Pudding.	
Assorted Fancy Cakes. Sherry Jelly.	
Bananas. Oranges. Pears. Grapes.	
Apples. Nuts. Raisins. Celery. Cheese.	
Coffee. Cigars.	

Beside each plate was laid a pretty buttonhole bouquet of flowers, and each guest wore a white badge on which was printed in gold letters, "Banquet to the Canadian Packers' Association by the Officers of the Norton Manufacturing Co., at Hamilton, Ont., Dec. 1st, 1892." These were pinned on by the secretary, K. Bethune, on entering the parlors of the restaurant.

After the chairman, W. C. Breckenridge, had welcomed one and all, and the good things had been tasted by everyone, he asked Mayor Blaicher to address the members.

The Mayor welcomed the Association to the city, and took it as a compliment that the Packers selected Hamilton as a place for holding their meeting. He spoke of Hamilton's institutions and manufactures and of how the city was proud to stand at the back of its manufacturers who sent out such goods as could bear inspection anywhere.

W. Boulter followed with the thanks of the members to the city of Hamilton for their hearty welcome.

Then followed these toasts, which

were introduced by Chairman Breckenridge:

1. The Queen.
2. The Governor-General, the Dominion of Canada, and the Dominion Parliament.
3. The Canadian Packers' Association.
4. The President of the United States.
5. Trade and Commerce.
6. The City of Hamilton.
7. The Press.
8. Our Visitors.
9. The Ladies.
10. Our Host (by W. Boulter.)

The first toast was drank with all the usual honors, and heartily was the National Anthem sung by all.

The second toast brought Alex. McKay, M.P. and S. S. Ryckman, M.P., to their feet, who replied in glowing terms for our country, its Governor-General, and members of the Dominion Parliament.

The Canadian Packers' Association. W. Boulter, the President, said he was a Canadian, and for Canada. He referred to the organization of the Association on March 21, 1883 in the same room where the meeting had been held that day at the St. Nicholas hotel. He spoke kindly of the late T. M. Nairn, M.P.P., who was elected President of the Association in March, 1889. Through the efforts of the Association the Government of Canada had granted a measure of protection to the canning industry of Canada. There was the duty off tin plates, and many other things that had been accomplished by them as an Association that could never have been obtained individually. Canned goods to-day were cheaper here than in the United States. He welcomed the six new members into the Association who had joined that day. The canned goods industry of Canada, although probably growing too fast for the country, would soon work out its own salvation. They now sent goods into towns and cities from ocean to ocean, and were endeavoring to extend relations with England. In former years the United States had our canned goods trade. He spoke in high terms of the Norton Manufacturing Co., and said it had done much for the canning industry of Canada. He contrasted the old method of making cans, when it was thought great work that two or three thousand a day were made, with the output of the Norton Manufacturing Co., which amounted to 50,000 cans per day. He closed with expressions of loyalty to Canada, and spoke in scorn of those Canadians who, when in the United States, speak depreciatingly of their native land. He was heartily applauded.

Mr. Morton then sang a song.

W. P. Innes also responded to the toast. He maintained, with the President, that as a result of protection Canadians are getting canned goods both cheaper and better than before. He was glad to learn that a monument was to be erected in Hamilton in memory of the man who stood out for protection, and no man deserved the gratitude of the Packers' Association more than that man, Sir John A. Macdonald. He also drew a glowing picture of the canning industry. The first factory was established at Grimsby by himself. Then the Americans were shipping in carloads of goods. Now there were enough packers, and the output was large enough to supply the demand of ourselves and have some over for the United States if

they wanted them, which he thought they would at Chicago next year during the World's Fair.

J. B. Dolan and W. J. Flynn followed with their hearty endorsement of the sentiments of previous speakers.

W. A. Ferguson said the principal object of the Association was to better the class of goods produced, and he believed they had succeeded. There was a little difficulty at present through the over-production, but he reminded those present that they could all lend a helping hand in the matter, as canned goods sold three for a quarter. (Laughter.)

After the company's singing Marching Through Georgia, Col. Monaghan replied to the toast of "The President of the United States," and, although he ran away from the toast proper, he gave many facts and figures regarding the greatness of his country, as it appeared to him.

H. N. Kittson was the first to respond to the fifth toast, in a humorous manner, and yet gave a very able response to Trade and Commerce.

J. Turnbull also responded, giving Canada's banking institutions as an example of our progressiveness.

W. H. Lanigan, of the C.P.R., was interesting in this toast, with his humorous poetical quotations, and a short sketch of Canada's railways.

Mr. McMaster then favored the guests with a flute solo, which was much applauded.

A telegram was received from H. S. Malcolmson, Chatham, deeply regretting his inability to attend the gathering, and wishing the packers a pleasant profitable conference.

Mr. Laidlaw then sang "A Life on the rolling sea" in a deep bass voice, and was loudly applauded.

Mayor Blaicher, Ald. Moore and Ald. Carscallen spoke for City of Hamilton, and each had much to say of Hamilton as an ambitious city.

K. Bethune then favored us with "The Chariot Race" from Ben Hur. Here he showed himself to be no ordinary elocutionist. His picture of that race made a number of the guests raise from their seats with mouths wide open. It was grand.

The Press, as usual, was not forgotten.

Our Visitors was responded to happily by Rev. S. Lyle, F. W. Fearman, and H. P. Brackenridge, of Toledo, brother of the chairman.

The Ladies were well represented by K. Bethune in a response to a toast to our sweethearts.

Mr. Morton then sang another song.

The health of W. C. Breckenridge, Manager of the Norton Manufacturing Co., was then proposed by W. Boulter, followed by "He's a Jolly Good Fellow." He replied in words of welcome to those who had joined hands with him that evening; and, after thanking the members of the Association for the manner in which they had favored his company during the past year, and each and every member present for their part of the entertainment that evening, to took his seat amid applause.

Then followed some volunteer toasts, when Auld Lang Syne was sung by the jovial company, and they separated at 3 a.m., more than pleased with the entertainment and with very full hearts towards the Norton Manufacturing Co.

G.H.C.

A DECLINE IN OUR EGG EXPORTS.

The exports of eggs from the port of Montreal during the season of navigation just closed amounted to 29,586 cases, or about 1,500,000 dozen, compared with 38,015 cases, or about 1,900,000 dozen, during the season of 1891. The decline is attributable, in some degree, to the mistake of the trade in shipping, at the close of last season, a quantity of inferior stock, which injured somewhat the reputation in England of the Canadian hen. The effect of this mistake was felt most severely in the early part of the season, the shipments during the latter part having shown a steady increase. The egg trade with Great Britain, while it has not supplied the market crippled by the McKinley tariff, has given an opening that has for the time being helped to maintain prices here, and that, even if the old conditions are restored, may continue to take a considerable part of the surplus production. Appended is a table showing the distribution of the exports to the various ports of Great Britain:

	1892.	1891
Liverpool.....	19,071	29,449
Glasgow.....	8,319	7,977
London.....	2,196	173
Bristol.....	100	416
Total	29,586	38,015

—Montreal Gazette.

EFFECT OF THE DUTY ON KEROSENE OIL.

The following has been sent to the Chronicle with a request for publication:

The effect of this duty, and the harassing conditions that accompany it, is

(1) To more than double the price of American oil in Canada.

(2) To compel the really poor people to use inferior Canadian oil.

(3) To deprive our railways of business by making it cheaper to carry oil meant for the maritime provinces, to Boston and Portland in tank cars and thence by sea, instead of over our roads through Canada.

(4) To take from our coopers the patronage of the oil importers by compelling them to buy barrels in the oil regions, which barrels are often again used to hold Canadian made oil, thus squeezing the coopers on two sides.

(5) To prevent our progressive industries from using crude oil as fuel, and thus to handicap them in competition with their American rivals.

(6) To vastly increase the price of gasoline, naphtha and other products of petroleum that enter into the manufacture of other articles.

(7) To, in short, make living dearer, clog the wheels of industry, check enterprise, and create opponents of protection every day.

This is a duty which taxes the raw material six times as much as the finished article, and both far beyond reason, precedent and justice.—Halifax Chronicle.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

John Cameron representing several of McLean's trades journals, was here yesterday.—Sutton Herald.

Inspector Awde last week confiscated 16 tubs more of oysters on the Toronto market as unfit for food.

M. W. Rubice has been unanimously elected president of the North-west Commercial Travellers' Association.

Contracts have been let for the work required on the English syndicate's pork-packing establishment in London, Ont.

At the annual meeting of the Western Ontario Commercial Travellers' Association on Saturday night all the officers were re-elected.

The Iowa Soap & Starch Co., wrote the Winnipeg Board of Trade for information as to opportunities and facilities presented by Winnipeg as a point for a branch of their works.

Richard Bolton, president of the Edwardsburg Starch Company, accompanied by Dr. Reid, M. P., had an interview with Hon. Mr. Haggart in reference to water powers on the Williamsburg canals.

F. F. Dalley & Co. Hamilton, have purchased the J. M. Williams foundry, and will have it enlarged and improved for their business.

The general store stock of W. H. Anderson, Kemptville, Ont., offered for sale by tender, is now being run off by the assignee, no tender sufficiently large having been received.

The clam is fast becoming a strong rival of the oyster, so much so that large companies are engaged in packing them along the sea shore to ship to all parts of the world.

The Retail Coal Oil Dealers' Association, of Toronto, met in Richmond hall, Toronto, on Friday night. President S. Paulton occupied the chair. The advisability of taking out a license as an association, instead of under the pedlars' by-law, was discussed.

The question will be decided at the next meeting.

A. R. Clarke, late proprietor of the Arcade grocery, Vancouver, B.C., will start in business again shortly on Cordova street in the stand until lately occupied by Thos. Matthews. He will embark this time in the tea trade.

A number of Toronto and New York parties have purchased a site near the Suspension Bridge cold storage warehouse on the American side and will erect an extract factory there. The building will be a two-storey frame, 36 x 60 feet.

W. H. Matthews, of the Lakeport Preserving Company, was in the city on Friday on his way from Hamilton, where he was attending the meeting of the Packers' Association. His company's output this season was about 20 per cent. in excess of last year. It is now pretty well sold out.

The matter of addressing the Government on the question of introducing at next session the Insolvency Bill, agreed upon by the joint Boards, was left in the hands of the President and Mr. J. W. Little, with discretionary powers, at the last meeting of the London (Ont.) Board of Trade.

A number of Montreal peddlers have handed the Mayor of that city a petition praying for the abolition of the pedlars' tax of \$40 per annum. They affirm that the imposition of the provincial tax upon them leaves them no alternative. The city must be lenient and return the \$40 or they must give up business.

Mr. Wenger, of Mount Forest, has made in his factory at Ayton this year over 170,000 pounds of butter, and at the Seaforth creameries, in which he is largely interested, about 250,000 pounds. He sells butter in Europe and many parts of Canada, having sent several carloads to British Columbia.

A careful estimate of the returns from orchards places the yield of apples in Huron County at about 200,000 barrels. The highest price paid for an orchard to the county was to J. Rossier, of Colborne, who received a lump sum of \$625. Thos. Harriston, of Goderich Township, received the next largest amount, \$600.

On Friday a deputation of King St. merchants in this city urged upon the mayor that every North Toronto car should run past St. Lawrence market, passing down George street, along Front, up York, and along King back to Yonge street. They also called upon Engineer Keating, and stated their views with reference to this "T" belt line. The engineer promised to lay the matter before the street railway company.

The point which is now receiving attention in the west is control of the credit system in the retail trade, and especially the protection of the merchants from the practi-

ces of dishonest customers, especially those who, when their credit is run out at one store, look out for another victim.

Miss Maggie Gilmour, youngest daughter of William Gilmour, 765 Talbot street, London, Ont., was married a few days ago at her parents' residence to Thos. S. McLean, merchant, of Shakespeare, Ont. The ceremony was performed by Rev. J. A. Murray, of St. Andrew's. Miss Gilmour was one of the most popular young ladies in St. Andrew's congregation. Handsome tokens of love and good will were showered on her on the happy occasion.

A fire which might have resulted in a whole family being burnt to death took place the other morning in the grocery store of J. D. White & Co., Montreal. Fortunately one of the inmates was aroused by the stifling smoke forcing its way into his bedroom, and he gave the alarm. The rest were hastily awakened and succeeded in escaping, only partially dressed, to a neighbor's. Mr. White was insured.

It is estimated by competent authorities that in Florida there are 10,000,000 orange trees bearing and non-bearing. In Arizona, a new section as regards orange culture, there are about 1,000,000 trees that will come into bearing within a few years. In California there are 6,000,000 trees, part of which are bearing and part will produce in a few years. As each tree rarely grows less than two boxes, and sometimes reaches as high as ten, it can easily be seen that in ten years from to-day the production of oranges in the United States on the basis of the low average of two boxes a tree will be 34,000,000 boxes, or enough to supply the whole world. It is no wonder therefore that business men engaged in marketing out orange crops are casting about for favorable outlets, such as England and the Continent promise to be.

French-Canadian society was pained to hear of the premature death of Mrs. Zephirin Hebert, wife of Mr. Hebert, of Hudon, Hebert & Co. Montreal. Mr. and Mrs. Hebert had been only wedded a short time and the lady's

Bottles! Bottles!

Ale, Wine, and Spirit Bottles.

FOR SALE BY

BLAIKLOCK BROS.,

17 Common St.,

Montreal.

NEW NUTS ARRIVED

Tarragona S. S. Almonds,

Sicily Filberts,

Grenoble Walnuts,

Marbot Walnuts,

Hallowee Dates,

Cahors Walnuts.

DAVIDSON & HAY,

36 YONGE ST.

TORONTO.

EPPS'S COCOA

$\frac{1}{4}$ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S Famous Boneless Codfish

NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs.,
20-lbs., and 40-lbs., containing 1 and 2 lb.
Bricks, also

MUNN'S Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.
Delightful thick Codfish Steak.

Orders can be filled at short notice after this.
Stewart, Munn & Co.,
MONTREAL.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed,

An excellent food for Infants.

We make only the one quality—**THE BEST.**

Buy only the **JERSEY BRAND** for all pur-
poses. Sold by Grocers, Outfitters and others.

MANUFACTURED BY

FORREST CANNING CO'Y,

HALIFAX, N.S.

STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt Six GOLD Medals **VINEGAR** GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.



WE ORIGINATED THE PROCESS

Whereby all the nutriment and relishing properties of milk are extracted, canned and
sterilized to keep perfectly in all climates. Sold by all wholesale grocers under our

Highland Brand Evaporated Cream

Pleases all who appreciate a perfect quality of pure (unsweetened) milk or cream. Sur-
passes cream for coffee, and thoroughly takes the place of unprepared
milk or cream for all purposes. Prepared by

HELVETIA MILK CONDENSING CO., HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.

Toronto

L. H. DOBBIN, Montreal,

Quebec Agent.

death was entirely unexpected. She had been ailing for a few days, but was not supposed to be seriously ill. Mrs. Hebert, formerly Miss Marie Louise Skelly, was the daughter of the late James Skelly, wholesale merchant, and was only 26 years of age.

The mayor of Toronto has received a requisition signed by many prominent citizens asking that a public meeting be called to discuss the question of establishing a manufacturers' and commercial exchange, which shall, by disseminating information regarding established industries and others that may be projected, and by advertising the advantages of Toronto as an industrial centre, promote the prosperity of the city.

The British Columbia Milling and Feed Company, New Westminster, have got to work in their new mill on Front street. The appliances for handling the grain from cars or wagons and for grinding are the result of careful calculations for the economy of time and labor. The drying room will hold about 3,000 bushels, and the grinding capacity of the mill is placed at 12 tons of feed per day of 10 hours.

As already anticipated in THE GROCER, the archbishop ordered last Sunday that a circular letter be read in all the Catholic churches announcing that the archbishops and bishops of the province saw no good reason for softening the rigor of Lent next year. In consequence there is a much better feeling in the wholesale fish trade, and all kinds of salted, dried and pickled fish are firmly held.

At a recent meeting of the Winnipeg Board of Trade the matter of petitioning the Government to insure money packets sent by registered post was remitted to the council to take direct action with the government in conjunction with the boards of trade of Montreal and Toronto. The council were also requested to take up with the government the matter of the reduction of postage on city drop letters from two cents to one cent. It is understood that other boards are moving in this direction.

In the retail business the introduction of the method of soliciting orders daily from customers has founded a feature upon the business in itself enormously expensive, and the percentage of profit in many articles of largest sales is growing smaller by degrees and beautifully less. Where will all this end? Does it not appear inconsistent and foolish for a wholesale or retail grocer to sell sugar, an article of prime daily necessity which people must and will have and which forms a very large proportion of the entire sales, not alone at cost but at an actual loss? It certainly does so seem.

At a meeting of the Executive Committee of the Toronto City Council, it was decided that in January the people shall be asked to answer the following question: Are you in favor of the City Council asking the Legislature for power to reduce or abolish taxation

on personalty, income, merchandise, as well as machinery, and, if necessary, on buildings? The voters who will have permission to answer this question are only those entitled to vote for the election of aldermen. It was decided to ask for power to abolish exemptions on land within the city.

A system for the preservation of eggs, fresh butter and similar goods is being applied in Canada by Laing & Sons, of Montreal, who do an enormous trade in fresh butter and cheese. These retain their prime qualities through an ingenious invention, called the "Linde" refrigerator, of which Price & Co., of Exchange-buildings, are the agents in Liverpool. Cheese and butter, after being kept for months under this system, can be turned upon the market as fresh and sound as if they were only made yesterday.—Grocers' Chronicle.

The work of canvassing the merchants and manufacturers of Montreal for subscriptions wherewith to fight the new business tax is being vigorously pushed and a gratifying response to the appeal is being made. On one list alone the following subscriptions are recorded:—A. W. Grant, N. F. Bedard, Jas. O'Connor, Duckett, Hodge & Co., J. C. Watson & Co., and Geo. Wait & Co., \$10 each; Webster Bros. and George Brush, \$5 each; Cushing & Co. and Meldrum Bros., \$3 each. Of these subscribers J. C. Watson & Co. and Geo. Brush had already paid the tax.

The new firm of Neily & Crowe (successors to Shafner & Neily), Ridgetown, N.S., are doing a large and growing business. Their spacious store is well stocked with light and heavy groceries and crockeryware. A specialty is being made of flour and meal, which are imported direct from the millers. They believe the way to work a successful country store is by marketing the farmers' produce. So they are taking in lumber, cordwood, butter and eggs. The lumber is sent to the West Indies, and the wood to Boston, a packet being kept running between Ridgetown and Boston taking away wood and bringing flour.

The other morning a slick-looking individual went into the post-office at Hamilton, Ont., to buy some stamps. He presented a \$10 bill in payment and received a lot of silver in change, and after gathering it up he asked Miss Baine if she would give him a \$5 bill for it. She handed out the bill, and then the stranger changed his mind again and asked her to give him the \$10 and he would pay for the stamps in smaller change. During the confusing interchange that resulted the stranger evidently got the best of the redistribution of finances, for when he had been gone a minute or two Miss Baine discovered that she was minus \$5.

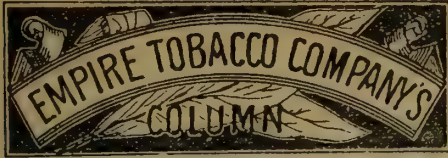
At the last meeting of the London (Ont.) Board of Trade, Mr. Hobbs reported that the railway committee had met and considered the advance of 1¼ cents made in the cartage rates of the railway companies, and

the committee had concluded that it would be better to embody the advance in their regular freight rates, and he moved that the Secretary take the matter up in conjunction with Toronto and Hamilton, and interview the railway authorities on the matter. Mr. John Bowman said the advance made was a covert one of from 5 to 10 per cent. If the railway companies had to do this to give some of their managers palatial residences in the Old Country, then they had better do it in a straight way. He further suggested that steps be taken to form a cartage company in London if the Boards of Trade were not successful. The motion carried.

The following resolution was passed by the board of works of Vancouver regarding the Jute Company: That this Committee recommend the exemption of taxes for a period of the B. C. Jute Company on the following conditions; 1st. That the said Company erect a two-storey building 90x100 feet with wharf on the north side of C. P. R. track. 2nd. That said building be used for the manufacture of barrels, kegs, hogsheads, and cisterns. 3rd. That said building be used also for the manufacture of jute and cotton bags of all descriptions. 4th. That said Company keep steadily employed at least twenty men per annum. The property is to be exempted from taxation from the date on which the said building is complete and the machinery running. Should the above mentioned manufacturers cease operation or any of the said conditions be broken the taxes are to be levied regularly thereafter.

A new factory was started two seasons ago at Kingston station, N. S., which promises to prove of great benefit to that vicinity. This is the Forrest canning factory, started by Halifax capital. Suitable buildings have been erected and machinery to the value of about \$40,000 has been put in. Two large heating boilers have been used and another is to be added. A well 377 feet deep has also been bored. This is the deepest, or second deepest, in the province. Condensing milk and coffee, canning corn and tomatoes and preserving apples and berries have already been taken up. From April to November some half dozen milk waggon go daily in all directions for five miles around. Large quantities also come by train. The price paid is \$1 per 100 pounds, the farmers receiving from 50 cents to \$4 each per day. The condensed milk is sold in all the principal cities of the Dominion, and some has found its way to Australia. A large business is done in supplying out-going steamers from Halifax. The price paid for apples is 80 to 90 cents per barrel, but there has been difficulty in getting the required quantity. Important shipments of condensed coffee have also been made.

You can lose more than we do by not subscribing for this paper.



THE OFFICE OF

OUR MANITOBA AGENCY

is situated at

153 Lombard St.,

WINNIPEG,

H. F. PRICE,

AGENT.

Goods delivered from

Winnipeg.

Empire Tobacco Co.,
MONTREAL.

PROFIT HUNTING.

Profit hunting is a new feature of storekeeping that seems to have been generally adopted by progressive merchants in the west, and it bids fair to become paramount to all others in the business. It is nothing more or less than a careful search guided by experience, for novelties that will sell easiest, and, at the same time, bring the store into prominence. These merchants have long since realized that with a stock of staples they can only expect to carry on a conservative business with limited profits. Every man who is ambitious wants more, and it is within his reach if he will observe the advice given by an old Hebrew merchant to his son, "Keep in stock those goods for which there is a demand, for convenience, but remember that the profit is in goods that people don't know they want until they see them." In short, the merchant should assume control over demand as well as the other features of his business, rather than simply fill the orders that are given by people who find it convenient to trade with him.

Profit hunting affords the most interesting exercise for the grocer or general merchant, as it not only nets him dollars, but broadens his views and fits him for greater achievements in the mercantile line. The field is so large that it is practically unlimited; it extends over all seasons, and puts an end to dull business. A man who has once acquired a taste for profit hunting goes at it with all the enthusiasm of a sportsman on the warm trail of big game. Dull days are not known to him, and if there are any signs of a falling-off in trade it stirs within him a desire to make a more careful hunt over the field, almost every feature of which is presented in his trade paper. By careful attention he is enabled to get on the track of new business and large profits almost every week, and, by a little correspondence, he often secures the first stock of a fast selling novelty that is offered in his town. While the editorial and market features of the trade journal are always appreciated by the progressive merchants, the advertisements have been regarded by many as merely appurtenant to the general make-up of the paper. Advertisements that are striking in effect, or offer unusual inducements, have received attention, while cards serve to give them an acquaintance with certain brands of goods or a house, but to the profit hunter there is more than this among the advertisements. He reads them all every week, carefully noting anything new, and at once places himself in correspondence with the advertiser. In nearly every instance he receives a sample and catalogue, which will enable him to determine whether he will adopt the article or not. Very often he will find that the manufacturers will offer him special inducements to take hold of the goods. In a careful selection there is no more risk than in handling staples, for nearly all manufacturers furnish advertising matter that will sell the goods and at the same time advertise the store.

In addition to the goods that are offered in the advertising columns, the merchant often comes across some valuable hints in the way of advertising his business or new and improved methods of conducting it, all of which will accrue to his profit when they

are judiciously applied. The grocers who pay careful attention to the advertising columns, as well as the reading matter, may keep in touch with the market as well as the man located at trade centres, and have the benefit of the lowest prices, as well as the newest goods. Manufacturers have long since learned to avail themselves of the advantages of advertising in the leading grocery journals. They know that the country merchant will adopt an article or take advantage of special offers as quickly as grocers more conveniently located, and they do not hesitate to quote the lowest prices. There was a time when a man could open a store without any stock, except a few necessary staples, and make money, but that was long ago. Competition has put a stop to profit on ordinary staples, and he who has an ambition to make something more than a living must offer new goods and novelties. One of the best features about these goods is that they do not require large investments, while they yield large profits. Perhaps this season has afforded the general merchant and grocer more opportunities for good investments than any other for years. This is owing in a great measure to the attention of manufacturers to the World's Fair, to holiday goods, and to the inventive genius which seems to increase the number of novelties and widen the field for the merchant every year.—Chicago Correspondence of American Grocer.

EXPLICIT.



CUSTOMER—"A pound of tea, please."

CLERK—"Gunpowder?"

CUSTOMER—"I asked for tea."

Goods conveniently located save time, money and temper in showing.

Restore goods to their proper places as soon after using as possible

MOST PERFECT MADE.

It contains neither Ammonia, Alum, or any other injurious ingredients.

It is the lightest and fluffiest of all powders.

DR. PRICE'S
Cream Baking Powder.



TORONTO MARKETS.

TORONTO, Dec. 8, 1892.

GROCERIES.

The orders that now come in are seldom large, but they are numerous and begin to be very urgent. This is characteristic of the trade usually done in December, buyers waiting for the first sign of a consumptive demand before they call for supplies of certain lines. The prominence of this feature will not be fully brought out till the last few days before Christmas, when the telephone and the telegraph will be brought into requisition to call for express parcels. Movement is now confined to fruits, nuts, peels, fancy lines and generally fine goods, which are being quite freely ordered on holiday account. In heavy goods the trade is small. Teas are assuming a larger place in current business. Prices are steadier, the firm tone of the dried fruit market having the effect of restraining cutting. Coffee continues very firm at the advanced prices. Peels are scarce. Canned vegetables are easier. Sugar is unchanged, slow and unprofitable. Collections are backward. The state of the roads is blamed for this, the movement of country traffic being entirely arrested in some districts.

COFFEES.

The Rio coffee market has fluctuated a few points downward in New York, but the change is insignificant, and is not unlikely to be followed by a recovery. Local prices are ruled by the influences that controlled the market when the outside prices were the highest, as local stocks were bought then. Jobbers this week paid $\frac{1}{2}$ c. more than they did for any former purchases. The jobbing price is stiff at 20 to 22c.

DRIED FRUITS.

Wholesale grocers have sold very large quantities of dried fruits, nuts and peels this week. The purchases are numerous, but the majority of them are on the small side. Prices are well maintained on everything, the position of the primary markets being very firm on all fruits. Ordinary Valencias are commonly quoted at $5\frac{1}{4}$ c., with $5\frac{1}{2}$ c. asked for fine off-stalk. Valencia layers, now in strong demand, are 7 to $7\frac{1}{2}$ c. in 28lb. boxes and $7\frac{1}{2}$ to 8c. in 14lb. boxes. There are still some old boxes as low as 90c. Sultana raisins have eased very materially, $6\frac{1}{2}$ c. being now quoted as the lowest price, the range rising to $12\frac{1}{2}$ c. The supply of Malaga fruit on the market is likely to be no more than sufficient for the Christmas trade, if the present strong movement of the demand holds out. The prices are lower, the following being current quotations: London layers \$2.20 to \$2.50, Blackbaskets in boxes \$4, in quarter flats \$1.30, blue baskets in boxes \$4.75, connoisseur clusters in boxes \$4, in quarter flats \$1.25, superior Dehesa layers in boxes

\$5, in quarter flats \$1.75, Royal Buckingham clusters \$6, Imperial cabinets \$2.20 to \$2.75, finest Vega \$7. Cases of Bosnia prunes are quoted at 8 to 10c., according to quality. The market on these has strengthened materially at Trieste. Figs in bags are $4\frac{1}{2}$ to $6\frac{1}{2}$ c., in boxes from 5 to 60 lbs. the range is from $10\frac{1}{2}$ to $6\frac{1}{2}$ c., but the stock of old is not completely exhausted at 5 to $5\frac{1}{2}$ c. Currants are higher in Patras, firm here and going out quite freely at from $5\frac{3}{4}$ c. upwards. Peels are scarce, but orders are being filled at unchanged prices, viz., 16c. for lemon, 18c. for orange and 30c. for citron. Nuts are very active, prime Grenoble walnuts being quoted at 16 to $16\frac{1}{2}$ c. Marbotts $13\frac{1}{2}$ 14c., Cahors 11 to $12\frac{1}{2}$ c. Tarragona almonds are 15 to 16c., Sicily filberts $9\frac{1}{2}$ to 11c.

RICE, SPICES, ETC.

A quiet trade is done in rice, without any new feature being developed. Common is steady at $3\frac{3}{4}$ to 4c. The supply of Patna rice is said to be growing small. In spices there is a continuance upon last week's firm lines of the steady movement assigned to that week by our last report. There are no changes in the price list.

SUGAR.

Sugar is still generally sold below what is reputed to be the cost, the jobbing price being $4\frac{1}{2}$ c. for granulated, while the cost is $4\frac{6}{7}$ c. laid down here. The price of yellow ranges upwards, according to quality, from a cent below the inside quotation for granulated, that is, $3\frac{3}{4}$ c. The sugar trade appears to diminish weekly, a smaller volume of business being reported this week than last week. Outside, the firm position of the market remains unchanged.

Willet & Gray, in their "statistical" say:

Raws.—There have been no features of interest during the week, and the market is entirely unchanged at the Four Points. At New Orleans an advance of $\frac{1}{8}$ c. has been made, owing to unfavorable reports as to yield of the cane, which may prove of importance to the market soon, as the expectation up to this time has been that the Louisiana crop would largely exceed last year's, and cover the space for supplies between other cane crops, which may not now be the case. There is a strengthening tendency to the market which does not yet show itself in higher prices. The European markets have remained barely steady through the week, and show no particular tendency. Meltings are reduced this week by one holiday, and will be larger again next week if present demand continues.

Refined.—The demand has increased considerably for all descriptions, and particularly for the low grades, as is usual on the approach of the Christmas holidays. Prices of hards remain unchanged, but a number of the low grades have advanced 1-16 to $\frac{1}{8}$ c. Market closes firmer with a better feeling throughout. Buyers should take notice that on the 8th instant a general advance in freights will be made of about 2c. to 5c. per 100 lbs.

SYRUPS AND MOLASSES.

The line of cheap United States syrups appears to be pretty completely worked off, and no one is anxious to replenish supplies. There is little stock now obtainable at less than 2c. A more active run on grades at about $2\frac{1}{2}$ c. is reported by some of the houses.

Fine table molasses is also in fairly good request at from 50c. upwards. In lower

(Continued on page 20.)

CANNED GOODS.

TORONTO.

The meeting of the canners last week has had no effect upon the market, and was not expected or intended to have, so far as can be judged by street references to it, and the report of it which appears in this week's issue. The price of vegetables has weakened instead of firming, an effect the very opposite likely to be produced by concurrence among the canners. Offerings have been very free this week, and the price was brought down to a limit that enabled some jobbers to quote as low as 80c. on assorted vegetables. Thus the market is no better than it was. It is worse, and not only in the particular of price, but in confusion, jobbers being perplexed as to whether they should venture out freely, owing to the reports of packers selling to everybody they could induce to buy. The week's business has been fairly large in a hand to mouth way, retailers still keeping their business within arm's length. Fruits are still very quiet at prices in Prices Current. Salmon is in declining demand at from \$1.45 up. Lobster is easier, as Prices Current indicate.

MONTREAL.

The movement of canned goods is still moderate being restricted to a small jobbing demand from grocers. Values rule steady, however, especially on salmon, the supply of which despite the quiet market that has ruled, showing a diminishing tendency.

New Tarragona Almonds.

New Sicily Filberts.

New Grenoble Walnuts.

New Brazils.

New Polished Pecans.

Choice Florida Oranges.

Choice Messina Lemons.

CONSIGNMENTS PRODUCE SOLICITED.

CLEMES BROS.

Phone 1766.

TORONTO, ONT.



DANIEL G. TRENCH & Co.,
CHICAGO, ILL.

CANNING FACTORY OUTFITTERS.

GENERAL AGENTS FOR

SPRAGUE MFG. CO., FARNHAM, N. Y.

CANNING MACHINERY OF ALL KINDS.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP



The Standard
of Excellence!

Always Reliable.

Never Vary.

If your wholesale
grocer does not
keep "Kent" Bot-
tled Pickles, write
direct to

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS**
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "**BOULTER**"
across the face of each label in a distinctive
color. Look out for the word "**BOULTER**"
if you want first class "canned goods."

Bay of Quinte

Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,

PICTON, ONT.

VERY LOW PRICES

THIS WEEK ON

MOLASSES.

Write for figures to
S.P.

Leonard H. Dobbin, Montreal.

It always pays to BUY THE BEST

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the
largest Maple product territory in the world. We offer to the trade,
all Maple products of the finest quality, in quantities and packages
suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Please try them.
His boys eat them.

Prepared by the
Kingsville
Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy
Brand
Tomatoes



BUYERS!

OUR interests are identi-
cal. It has paid us to pack
a superior quality of Canned
Goods. It will pay you to
sell them. Our sales for
1892 have doubled 1891.

You may double yours by securing now, while the
price is right and stock fresh and complete, a full
assortment of our leading lines.

All of which is guaranteed strictly A1.

Delhi Fruit AND Vegetable Canning Co.,

FACTORIES: Delhi, Ont., and Niagara on the Lake.

MARKETS.—Continued

grades there is some movement on a small scale for baking purposes, the price quoting from 26c. upwards.

TEAS.

Retailers are beginning to realize that the firm position of the market has proved to be an enduring reality, not to be overcome by waiting. Instead of time bringing the price closer it has carried it farther away, and retailers are paying fuller prices now than they could have bought at two months ago. Wholesale grocers are not buying freely, as they have stocks equal to the requirements of the demand for the time being, but this does not weaken the attitude of brokers and importers, who believe in the position of the market, which rests upon firm prices abroad and small stocks on spot. Buying has been confined to low and medium grades for the most part, and Japans appear to have the precedence.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

A car of Skeena River salmon has just been unloaded by Davidson & Hay.

Smith & Keighley are offering a low grade sugar-house molasses at 26c. to arrive.

A cable advice from Trieste, on Tuesday reports prunes 1s. 3d. per cwt. higher.

It is understood that Boston has been buying a little molasses in Halifax, N. S.

Sloan & Crowther received on Tuesday a direct shipment of 400 half-chests of low grade Congou tea.

Valencia oranges are expected to be in stock about the middle of the month, a shipment being now on the way.

W. H. Gillard & Co., of Hamilton, report arrival of Atlas prunes in cases, Halloween dates and new Grenoble walnuts.

Davidson & Hay are forwarding new Grenoble walnuts, of which a shipment showing fine quality came into stock this week.

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

Eby, Blain & Co. are quoting for the Christmas trade California loose muscatels in bags of 80 lbs. each. The sample is very fine.

Candied peels are very scarce on spot. Quite a large number of parcels have changed hands between wholesalers on the street at retail prices.

The British America Starch Co. Limited,

SURPRISE SOAP

While the best for all household uses, has peculiar qualities for easy and quick washing of clothes.

The St. Croix Soap Mf'g Co.,

Branches :

St. Stephen, N.B.,

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

have advanced their prices for laundry and cooking starches one-half cent per lb. Discounts remain the same.

Clemes Bros. have received a car-load of very choice Messina lemons, bought at auction in New York, and which are offered at low prices. They are a fancy line.

Adams & Sons Co. are putting up their well known Tutti Frutti Gum with three additional new flavors, viz. : Lilac, Violet and Rose, for which there is a big demand.

Smith & Keighley purchased at auction, in New York, a large quantity of figs in ten pound boxes, which they are offering at prices very much below those paid for direct importations.

The E. S. Burnham Company, of New York city, make a specialty of extracting all the liquid portion and condensing it into Clam Bouillon, and pack it in hermetically sealed bottles, being absolutely fresh.

An extra choice new Orleans molasses is seldom seen in this country, but Lucas, Steele & Bristol, of Hamilton, have one arriving expressly intended for holiday trade. It will be worth about 60c. in barrels, extra of course in halves.

A car of Canadian evaporated apples of choice quality arrived yesterday in bond and sold at 7½c. and another car of prime to arrive is reported sold at 7¼c. per pound. These figures are much below prices realized

for fruit on this market.—New York Commercial Bulletin.

Eby, Blain & Co. have received full lines of all kinds of nuts, Grenoble and Marbot walnuts, Sicily filberts and Brazil nuts. Their sample-room display of blue fruit is worth seeing, as it comprises the very choicest grades of Malagas.

Packers claim that canned peaches in 2 and 3 lb. tins are getting scarce. There are, one of the canners says, only 318 cases in packers' hands at the moment, and stocks in jobbing houses are light. They are quoted at \$2.25 for 2's, and \$3.25 for 3's.

J. W. Lang & Co. are offering a line of 1000 boxes of off-stalk Valencia raisins that they have just received. They are quoted at 4¼ to 5c. in lots, this remarkably low figure being possible on account of the goods being purchased at an easy price two months ago.

The Grenoble is the only description of walnut that will stand on end. This test would be a tedious means of investigating whether a given lot of walnuts were purely Grenoble or were mixed. Mixtures, however, are made to bring about a low basis of quotation. Though the samples of Grenoble and Marbot when placed side by side in separate groups show a very distinct difference in color, this difference is lost sight of when the two classes are mixed, as the effect to the eye is a homogeneous color. Choice,

TORONTO, - - Dec. 9, '92.

WE—PAYING—ARE

4 ¹/₈ C.
F. O. B.

FOR
BRIGHT--DRY--SOUND
NEW CROP
DRIED APPLES.

WE **BUYING** ARE
NEW

- DRIED APPLES -

ADDRESS

STANWAY & BAYLEY,

42 FRONT ST., EAST, TORONTO.

--TERMS--

PRICE—Good for one week from date, for not exceeding 10 Barrels from any one shipper. Larger lots subject to confirmation before shipment. All others can be made without advice, but subject terms stated.

SIGHT DRAFT—Or local pay-orders honoured, 10 days after shipment made.

QUALITY—Bright, dry, and sound, new-crop stock.

John Jamieson & Co's LOCHFYLE HERRINGS

56-60 E. Howard Street, GLASGOW.
Agent, W. S. KENNEDY,
463 St. Paul St., MONTREAL.

DRESSED POULTRY

We are now booking orders for shipment on or about December the fourth next, to points in British Columbia, delivery in time for Xmas trade. Poultry will be thoroughly frozen and packed in either close or open cases, weighing two hundred pounds each. We offer special prices on large lots.

PARSONS PRODUCE CO.,
WINNIPEG, - - MANITOBA.

W. F. BUCHANAN,
BROKER, COMMISSION MERCHANT
AND
GENERAL PURCHASING AGENT,
WINNIPEG.

REPRESENTING:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo.
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
BUCHANAN & CO., Saltcoats, N. W. T.
HIRAM WALKER & SONS, Ltd., Walkerville, Ont.
THOS. DEWAR & SONS, Tullmyre Distillery, Perth, N. B.
PERINET ET FILS, Reims.

Warehouses on C. P. R. Track.
EXCISE CUSTOMS AND FREE,
AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

REINHARDT & CO.,
SALVADOR LAGER
IS THE VERY BEST.
TORONTO.

LAURENCE GIBB Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

Meglaughlin, Marshall & Co.,
Wholesale Provision Merchants,
3 and 4 Corn Exchange,
Manchester,
England.

Also at

Liverpool and Glasgow.

Are prepared to receive Consignments of Eggs,
Bacon, Hams, etc. Having been established more
than 40 years, they are in connection with all the
best buyers in the North of England.

W. GIBBINS & CO.,
Commission and
Manufacturers' Agent,
WINNIPEG, MAN.

We are open for Consignments of Dried
and Evaporated Apples, Beans, Peas, &c.,
or will take orders for packers and others.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

J. F. YOUNG & CO.
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

Our business is solely Commission. The only
plan which does justice to the Consignor. We
handle everything which the Country Store-
keeper has to send from home to sell. None of
our own goods to sell in preference to yours when
the market is good. Nothing between you and
best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

PARK, BLACKWELL & CO.
(Limited.)

- SUCCESSORS TO -
JAS. PARK & SON,
TORONTO.

Full lines of Superior Cured Hams, Break-
fast Bacon, New Special Rolls,
Beef Hams, Long Clear Bacon,
Butter, Cheese, Lard, Eggs,
Etc.

Write for Price List.

PUT TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on
Horses and Cattle. \$3.00 worth only costs you
\$1.50. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

S. K. MOYER,
Commission Merchant

And dealer in foreign and
domestic fruits, fish,
poultry, etc.

SPECIALTIES :
Oysters, Oyster Carriers,
Smoked, Salt and Fresh
Fish. Consignments and
Orders solicited.

76 Colborne St.,
Toronto, Ont.



GEORGE MCWILLIAM.

FRANK EVERIST.

MCWILLIAM & EVERIST

Fruit and Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

FIGS, DATES, NUTS,
ALMERIA GRAPES, ETC.,

Florida Oranges are now arriving in car lots,
stock fine, also Messina Lemons. Will fill
all orders at lowest possible price.

J. Cleghorn & Son,
94 Yonge St., TORONTO.

Fruits, Etc., in Season, at the Lowest
Market Prices.

Grapes, Crawford Peaches, Plums,
Pears, Lemons,
Jamaica Oranges, Sweet Potatoes.

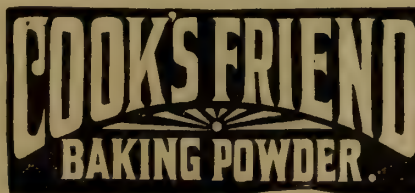
FISH:-
Finnan Haddie, Oysters.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.

genuine Grenobles are high, the quotation being 16 to 16½c.

Attention is directed to the advertisement of Michael Doyle & Co. under the head of Business Chances in this week's issue of THE GROCER. This house does a gigantic business in evaporated and dried fruits. The quantity of evaporated and sun-dried apples they are now open to buy is probably the largest ever called for by a single house. They are prepared to take parcels of whatever magnitude offered.

Lucas, Steele & Bristol's notice in THE GROCER'S advertising columns this week is of importance to the trade. This firm say that business in dried fruits and other articles for holiday trade surpasses previous years. The ruling low prices appear to be the cause of increased consumption. Currants have advanced 1s. in Greece, equal to about ¼ cent per lb., and an advance may be looked for here any moment. A shipment of Cahors and Grenoble walnuts was made last week.

The wholesale grocers have been receiving roll butter quite freely the past fortnight. They do not invite business in this line, but were less averse to it this season on account of the full prices and ready market receipts could always command on the spot. But some country merchants evidently kept their butter a little too long, and now wholesale grocers are receiving large rolls that they do not want, and that they can not discover any one to take at good prices, the same butter being off flavor through long storage.

In a recent editorial reference made by THE GROCER to the shortage in broom corns, a couple of errors crept into figures quoted. Where it was intended to say that the United States demand alone called for 35,000 tons a cipher was left out; the advance was said to warrant an increase of 20 to 30 per cent. in the price of brooms, when 20 to 30c. per doz. The market is as strong as ever, a report to hand this week stating that a number of Chicago dealers have established a corner in broom corn; as a result broom makers of that city and Milwaukee are raising their prices.

PETROLEUM.

The price of refined remains steady on a basis of 14 to 14½c. for Canadian with the volume of business done increasing.

BUTTER AND CHEESE.

The supply of butter now coming forward is undoubtedly favorable to lower prices, both quantity and quality tending to depress the market. Since the resumption of shipping in large rolls, the volume of low grade stock, has increased even beyond the proportionate increase in the total receipts. Hence a lower line of value is touched in current quotations. All good butter is steady at about last week's range of prices, but anything inferior goes at easier prices and sells less readily. The approach of Christmas sharpens the demand for grades used by bakers. Choice dairy tubs go at 18 to 20c., but tubs are scarce. Lower grade tubs made all the way down to 14c. Fine rolls

butter is 16 to 18c., with variations in quotation down as low as 13c. for anything below choice.

Cheese is not particularly active, but the price is firm at 11c.

COUNTRY PRODUCE.

BEANS—The range is wide, \$1.20 to \$1.30 being asked for mediums, and \$1.35 for choice hand picked. There is no strain on either side of the market, the supply being adequate and the demand easy.

DRIED APPLES—The jobbing price, unless for small lots is 4½c., 4¾c. being asked for the small parcels. The price quoted outside is irregular, but the lowest dip of quotations is 3¾c.; 4c. may be taken to represent very fairly the outside figure.

EVAPORATED APPLES—The market is favored by demand from United States sources, some shipments having already been made. The price that local buyers are open to pay has however, risen but slightly, 6½c. being what they pay outside. Jobbing goes on quietly at 7 to 7½c.

EGGS—The supply is still short of the requirements of current trade. Fresh in cased lots are 18c., limed are 15c. Strictly new laid in basket lots are bought at 28c.

HONEY—The sale for sections as an element in fancy groceries is fairly good at 13 to 15c., and extracted is also a little more active at 8 to 10c.

HOPS—A sale of 5 bales at 17½c. was made the other day. This represents pretty accurately the state of the market. Quality spaces out the distance between extremes of price about 2c., 17 to 19c. being the range.

ONIONS—The demand is light. Barrels are \$2.25 to \$2.50.

DRESSED POULTRY—The market is overrun with supplies, particularly of chickens. Scalded chickens are scarcely saleable this soft weather, and quote as low as 20c. Dry plucked are 35 to 40c. per pair. Ducks are 50 to 70c. per pair. Geese are down to 4 and 5c. per lb., turkeys 8c.

HOGS AND PROVISIONS.

Soft weather would tend to work in favor of buyers on days if receipts were heavy, but sellers seldom force business, and their caution has a gently stimulating influence. The market has advanced to \$6.65, though \$6.75 has been paid in some cases, and in one instance \$6.85 for fine hogs. The price of barrel pork has gone up, long clear is dearer and lard higher, with all products firm.

BACON—Long clear 8½c. Smoked backs are 11½ to 12c., bellies 12½, rolls 9½c.

HAMS—Are 11½ to 12c.

LARD—Pure Canadian is 10½c. in tubs, and 10½c. in pails, and 10c. in tins. Compound is 8 to 8½c.

BARREL PORK—U.S. heavy mess is \$16.50. Canadian short cut is \$17.50 to \$18.

DRESSED MEATS—Beef forees are 3 to 4½c. hindquarters 5 to 6½c., veal 6½ to 8c., mutton 5 to 6c., lamb 6c.

GREEN FRUIT.

Valencia oranges, though expected before this, are not yet to hand, and probably will not be next week. The sale of choice Floridas is increasing at firmer prices. Prices range from \$3.75 to \$4.75 for fancies. There are some big sizes though that are quoted at \$3.50. Lemons are fairly active at \$4 to \$4.50 for Messinas, \$4 to \$4.50 for Palermos and \$3.75 for Malagas. Bannanas are scarce at \$1.50 to \$2. Pineapples are 20c. Malaga grapes are going out steadily at \$7.50 to \$8. Cranberries are very firm at \$9 to \$10, and may go higher in sympathy

with the New York market. Apples are unchanged at \$1.50 to \$2.75 the street deliveries at \$1.30 to \$2.75, the street deliveries absorbing a great part of local trade. Spanish onions are \$1 per crate.

FISH AND OYSTERS.

The cheapness of poultry gives a set back to the trade in fish, which is now dull at easier prices. Whitefish and salmon trout are down to \$7, lake herring are \$2 to \$2.50. A carload of Manitoba whitefish was received here on Tuesday. British Columbia salmon is easier at 15c. Steak cod is 7 to 7½c. market cod is 4½c., haddock is 5 to 5½c. Codfish, skinned and boned, sells at 6½c. and is in fair request. Labrador herring is \$6, shore herring \$5 to \$5.50, and Digby 11 to 12½c. per lb., boneless fish is 4c., boneless cod is 7 to 8c. Oysters are \$1.25.

HIDES, SKINS, WOOL, TALLOW.

HIDES.—No. 1 green cows' are still quoted at 4½c. Cured are moving out at 5c. in car lots.

SKINS—Sheepskins are 90c. Calfskins are quiet at 5 to 7c.

WOOL—Combing fleeces are 17c., clothing fleeces 19 to 20c. The market is very dull. In pulled wool prices remain at 22c. for super and 26c. for extra.

TALLOW—Is quiet at 5½c. for rendered and 2c. for rough.

MONTREAL MARKETS.

MONTREAL, Dec. 8, 1892.

GROCERIES.

The week has not developed anything very special in the grocery trade, and all the leading lines present a quiet but steady position. The trade do not complain of this, as they consider a lull before the holiday demand natural, but they anticipate a good movement shortly once the winter roads become an accomplished fact and the demand for Christmas goods is really felt, which is expected to be in the course of a week or so. In fact in some ways as noted previously jobbers have been preparing for this notably in connection with dried fruit, both currants and raisins, particularly the latter. They are a very bare stock on the market, and some recent developments which are referred to elsewhere seem to point to their extreme firmness in the near future. The stock of prime fruit is very light and in few hands, while other jobbers who have been anticipating supplies have not received what they expected, and the quality is disappointing also, so much so that deliveries of some lots have been refused by their customers, and they will have to be filled from the stock held here at the high prices. Tea is quiet, but the advance in values is being generally admitted by those who hoped it was merely a spurt; advices from all the markets pointing to a higher range of values this season. The raw sugar market is steady, and despite some competition between jobbers the market can be called firm, for the refiners have their price and will not listen to anything else. Coffees and spices can be described under the same caption, in fact values on most of the staple commodities present firmness.

SUGAR.

Refiners report a fair movement of sugar toward jobbers at unchanged prices, 4½c. for granulated, bright yellows 4c. and low

(Continued on page 24.)

FLOUR AND FEED.

TORONTO.

The flour market presents no new feature to the eye of the observer, prices ruling still uncommonly low and buyers being rather indifferent to business, probably even more so than sellers. There is a constant, though not strong outward movement. Feed is higher than it was a week ago.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.70; strong bakers', \$4.40; white wheat patents, \$4.60; straight roller, \$3.80; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.35 to \$4.45; Manitoba strong bakers' \$3.90 to \$4.10; Ontario patents, \$3.40 to \$3.50; straight roller, \$3.00 to \$3.20; extra, \$2.85 to \$2.90; low grades, per bag, \$1.00 to \$1.50.

MEAL.—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED.—Bran is \$11.50 to \$13, shorts \$12.50 to \$13 mixed feed \$22, feeding corn 60 to 62c, oats 30 to 31c.

HAY.—Baled timothy is \$9.

STRAW.—Is steady at \$5.50 to \$6.

Cough Drops

Unequalled for coughs and sore throat.

Packed in elegant 5 lb. Tins or Bottles.
Prices on application.

Wm. Paterson & Son
BRANTFORD.

To Our
Grocer Friends:

GENTLEMEN:—

We are in the last month of the year; Christmas Holidays with their festivities will soon be here, and '92 will soon be passed. We will be pleased to have your orders by card for any small quantities you may require to stock up for Christmas trade, and in reference to freight or express in transmitting these small amounts you will find us liberal. Let us hear from you as you may want.

And wishing you the compliments of the season,

We remain,

THE SNOW DRIFT CO.,

BRANTFORD

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

The Western Milling Company
(Limited.)

REGINA, ASSA.

Manufacturers of all kinds of
High Grade Flours,
Hungarian Patent,
and Strong Bakers.

We also handle Hard Wheat, Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

Embro
Oatmeal
Mills

D. R. ROSS, - - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

R. M. PINCOMBE.

W. W. SUTHERLAND.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

OATMEAL

Dominion Mills,
LONDON.**Excelsior Mills,**
MITCHELL.

Write or wire for Thomson's Brands
ROLLED OATS, PINHEAD & STANDARD MEALS.
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots.

WALTER THOMSON, London and Mitchell.**BRANDON ROLLER MILLS.**

Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS.

N. WENGER & BROS.,
AYTON, ONT.**- - MILLERS - -**
(Hungarian Process)BRANDS:
KLEBER, MAY BLOSSOM.AGENTS:
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

MONTREAL Markets continued

grades 33½c. all these figures being for straight lots from the refineries. Foreign reports to brokers here quote the new market firm, while the statistical position of the beet crop is considered to be a strong supporting factor.

SYRUPS AND MOLASSES.

The demand for syrups continues good at steady prices with fair jobs from first hands. In a jobbing way however trade is rather on the quiet side. Finer goods of Canadians move 1½ to 2¼c. per lb., while American stock fill the market at 23½c. per gallon. There is a fair movement in molasses, Barbadoes selling at 31½ to 32c. per gallon.

TEA.

Locally tea dealers report the market quiet, but they speak of some fair orders for near by delivery on western account. Stocks worth from 16 to 18c. have the most call.

COFFEES AND SPICES.

The firmness that has ruled for a period in coffees is fully maintained under very light supplies here, stocks in first hands being kept down to very moderate limits. We quote Rios 20 to 21½c. Spices rule steady but rather quiet.

RICE.

Rice has shown a smaller volume of business during this week, buyers apparently, considering that they have enough to go along with. Values rule steady and unchanged: Standard, \$3.85 to \$4; Louisiana, \$5.25 to \$5.50; choice Burmah, 4 to 4½c.; Japans \$4.50 to \$5; Patnas, \$5.25 to \$5.50; Carolina, \$7 to \$8.

DRIED FRUIT.

The deal in this line of goods, especially Valencia raisins has furnished the most interesting feature of the week in the grocery market. Last week reference was made to arrivals from New York, and the prompt way in which they were absorbed. This week there has been further receipts on account of some of the cheap 12s. purchases referred to by THE GROCER some time ago. These receipts have been very unsatisfactory as to quality, so much so that deliveries of some of them by jobbers to customers have been refused, and the former are considering whether there is ground for their refusal on the question of condition. Holders of prime stock, therefore, which is in very light supply here are firmer if anything in their views than a week ago, and it is quite likely that an order for a good quantity would induce them to ask an advance on present figures. We quote seconds firm at 5c., and firsts 5¼ to 5½c. with some lots of selected stock held for even higher figures. Currants although not furnishing the same lively features as raisins present the undeniable firmness that has been noted all along, and with supplies in few hands nothing else is anticipated. We quote 5½c. in barrels, 5¼c. in half-barrels, and 5¼c. in cases.

NUTS.

The market has shown more activity during the past week, the movement showing increasing volume, no doubt in anticipation of holiday requirements. Prices are steady and unchanged:—Pecans 10 to 12½c., Terragona almonds 14 to 15c., Grenoble walnuts 13½ to 14c., filberts 9 to 10c., Ivica 12½ to 13c., Bordeaux 9 to 10½c., peanuts No. 1 roasted 9½c., Brazil 11 to 12½c., marbots 11½c., cocoa nuts \$3.50 to \$4 per bag of 100.

FRUIT.

Lemons and oranges have shown a little more firmness since our last but the volume

of business has not increased to any appreciable extent. We quote Malaga \$7 to \$7.50 in cases and boxes \$3.50 to \$4. Jamaica oranges \$7. to \$8. in barrels.

There are only a few bananas offering, prices ruling firm at \$1.75 to \$2.50 per bunch.

Figs meet with a fair demand at 9½ to 10c. per lb. Crystalized stock in five pound boxes move at \$1.

There have been good sales of dates and prices are firm at 5 to 5½c. per box.

Dried stock has been fairly active at unchanged prices during the week. We quote dried apples 5 to 5½c. evaporated 6 to 7c. dried peaches 14 to 15c., apricots 14 to 15c., evaporated peaches 12 to 13½.

Spanish onions are steady at 80 to 85c per crate.

FISH.

The announcement of the Archbishop that Lent would be strictly observed has induced more activity in fish, and as supplies of the leading lines are light the market rules very firm, while the receipts that come from the coast are generally absorbed. We quote: Labrador herring, \$5 to \$5.50; C.B. and B.C. salmon, \$13 to \$15; green cod, \$4.50; had-dock 3½ to 4c., cod, 3 to 4c.

APPLES.

The market remains quiet with a few sales of round lots reported of winter fruit at \$2.25 to \$2.50 per barrel. Jobbing parcels bringing more money. At these figures sellers say there is no money in the stock.

PROVISIONS.

Provisions rule quiet and steady. There is a fair demand for smoked meats, but pork is somewhat neglected. Canadian short cut, per brl. \$16.50 to \$18; Mess pork, Western, new, per brl \$16 to \$16.50; Hams, city cured, per brl. 11 to 12½c; Lard, Canadian, in pails 9 to 9½c; Bacon, per lb., 11 to 12c.; Lard, com, refined, per lb., 7½ to 8c.

DRESSED HOGS.

Receipts of late have been freer, but the market is well closed up and prices steady. We quote \$6.40 to \$6.50.

HONEY.

There is no change in honey. Extracted sells at 7 to 8½c., and choice comb stock 12 to 13½c., lower grade 8 to 11½c.

EGGS.

The egg market is steady under lighter receipts from the west. Demand is fairly good, and we quote limed Montreal 16 to 17c., Western ditto 15 to 16c.

BUTTER AND CHEESE.

Butter is about the same. There is a fair call for good dairy stock for local wants, but otherwise the market is quiet. We quote as follows:—Late made fall creamery, 23 to 23½c; Earlier makes 22c.; Townships 20 to 21c.; Morrisburg and Brockville 18 to 19c.; Western dairy 17 to 18c.

Cheese is steady but dull. Stocks are so small here now that the market is likely to prove uninteresting for the remainder of the season. Finest late made Ontario, 10½ to 10¾c., finest late made Eastern, 10½ to 10¾c., fair to medium, 10½ to 10¾c.

The recommendation of the Toronto Markets and License Committee referred to on another page, to make application to the Legislature for power to increase the market fees was struck out. Application will, however, be made for an amendment to the Municipal Act so as to provide that the city shall have power to impose a market fee on all non-residents offering produce for sale as soon as they come within the city limits.

TRAITS OF THE TRUE MERCHANT.

A little boy once defined "salt" as "the stuff that makes potatoes taste bad when you don't put any of it on!" This delightful definition suggests that what not to do is as important a question in developing success as the question of what to do; and suggests also, that the negative qualities in a merchant's equipment may be as necessary to consider as his positive acquirements.

Let us name, then, some of these valuable negative methods of the proper merchant, confining ourselves to mental characteristics, and ignoring, for the present, practical details:

He does not pretend to know everything; he conveys the impression to his customer that he absorbs wisdom from that customer on all subjects outside his vocation.

He does not dispute with the customer; for he knows that "to win the argument is to lose the sale."

He is not brusque to strangers. He cannot fathom the stranger's business in advance, and may possibly close the door to a good buyer.

He does not boast of his extravagancies. There are more men of economical habits in the world than spend-thrift fools, and it is always well to "tie to" the good opinion of the good housekeeper.

He does not interrupt; does not look bored.

He does not call people "cranks" who disagree with him; for he knows that everybody, including himself, is a crank to some degree.

He is not fussy and demonstrative in his forms of politeness; and therein shows that he is well-bred.

He is not ungenerous in his comments on competitors. He recognizes the wit of "damning with faint praise"; possibly he goes even further, and praises to the point that carries a conviction to the mind of the listener that such generous mention of a rival could only issue from assured prosperity.

He is not insensible to the advantage of "keeping in" with society leaders, especially of the gentler sex. He knows the value of this potent medium of advertising.

He is not—so many things, that it would be safe to state, comprehensively, in describing the true merchant; he is not unlike the true man.—Key-stone.

CLERKS' DEPARTMENT.

The question of whether there is a chance for those who have merit and deserve success cannot better be illustrated than in the life of "Mint" Tompkins, as he was called, whose death took place last week in this city. Below will be found the story of "Mint's" success, as told in the columns of The New York Sun. My first introduction to Mr. Tompkins was about ten years ago, and at that time his principal store was in Spring street. He was unquestionably one of the most straightforward men it has been my lot to meet, and was a thorough grocer from head to foot.

He told me his story of early life and how long he had to work when a clerk, but he always tried to do his work to the satisfaction of his employer. Never would he shirk work, and always made it a point to try to

Soap and water are cheap, but soil on goods expensive.

Every Grocer should have the
Salada Tea Co's Teas in stock.

In pound and half pound lead packages.
They are guaranteed to give satisfaction
or you can return them any time. Send
us a small order.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 Front St. E.,
TORONTO.

ESTABLISHED 1851.

JUST RECEIVED
4,500 Boxes
Valencia Raisins

WRITE FOR OUR PRICES.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.

BALFOUR & CO.,
IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE

Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

Raisins

FIGS

DATES

Currants

NUTS

PEELS

LARGE ASSORTMENT.

J. W. LANG & CO.,

Wholesale Grocers,

59, 61, 63 FRONT STREET EAST,

TORONTO.

Nova Scotia TURKEY.

Only shipment of the season now
in store.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

VALENCIAS

Our shipments now arriving ex S. S. Argengorm and Broombaugh, were purchased at the lowest point.

Layers, very choicest quality.

Best value in market.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

❖ARRIVED❖

New Sultanas.

SPECIAL LOT OF BAG FIGS
DATES, PRUNES,
GRENOBLE WALNUTS.

SMITH & KEIGHLEY
Wholesale Grocers,
9 Front St. E., Toronto

NEW

Grenoble, Marbot

—AND—

Bordeaux

Walnuts

NOW IN STOCK.

PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

JOHN BURGESS & SON
SAUCE
AND
PICKLE

MANUFACTURERS,
107 STRAND Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St.
Ronan's Well," Chaps. XVI. and
XXX.

Lord Byron's "Beppo," VIII.

EDWARD ADAMS
& CO.

Importers of Teas

—AND—

Wholesale Grocers
LONDON, ONT.

SPECIAL BRAND TEA.
LOOK OUT FOR

GOAT

JAPAN TEA.

Nothing equal to it at the price.

See our travellers.

Write for samples and prices.

Thos. KINNEAR & Co
Wholesale Grocers,
49 Front Street East,
TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

be the quickest clerk in the store in which he worked. He was a great worker and, no doubt, to this one fact he owes much of his success. He was always at it early and late, and never deputed to others what he could do himself. He had the greatest contempt for sluggards, and would not tolerate a clerk who could not get a move on him. His business grew and grew, and while it was only a retail business, he was a very large buyer. At times he would buy a large line of canned goods or any other article at low figures for cash, and would sell them at a small profit. He often sold retail at lower figures than were quoted for the same goods in the wholesale price lists. He did a very large business, taking in cash sales as much as \$1,500 to \$2,000 in a single day in one store. He ultimately decided to go into the wholesale trade, and he took a large building for that purpose. He sold at a small profit and was successful. Taken all in all, he was a unique figure in the grocery business of this city, and is an example of what can be done by a young man friendless in a big city.—National Grocer.

A GOOD SALESMAN.

Mr. J. G. Powers, for many years one of Wannamaker's lieutenants, in an after dinner speech, said:

"To be a good salesman is the same, so far as it goes, as to be a good merchant, and the great majority of both merchants and salesmen mistake what is to be either. For instance, isn't this the prevailing notion of a good salesman: To be bright and clean looking, to have a good face, a pleasant manner, to be modest, but confident, ready and self-possessed, cheerful, cheery, polite, to take pleasure in giving pleasure, to adapt oneself to his customer, to carry the whole of one's stock in his head, to catch the customer's want or notion or whim in a minute, and go to a dozen sorts of goods and surround that want or notion or whim with so many satisfactions as to narrow it into a choice between them; not to be afraid of work; to welcome service, to make a business of being ready with many expedients for every emergency; to seem to have no end of strength and time and patience; to spend them all without stint in the effort to please; to come from the last transaction with buoyancy and with anticipation of equal success in the next one; to devote oneself to a dozen, twenty, forty customers, one after another, never weary, with forty different manners of forty different customers, all marked by adaptation to the one in hand; taking success and failure with the same complaisance; helping other salesmen; taking help from them; being devoted to business, the business of selling and helping others to sell and being helped to sell, as if selling were what the world turns on. I believe that both merchant and salesman, to be good in their respective capacities, must add to these blandishments the hard, cold, stern virtue of sincerity. Of two equal salesmen side by side, the one who sincerely makes his customer's money go as far in satisfaction and gratification as the store affords him opportunity to do, will distance the other just as surely as of two equal stores side by side, the one that counts not the cost of faithful,

adequate service will distance the other. Store and salesman must work together. A faithful salesman is out of place in a faithless store; and a faithful store depends on the faithfulness of its sellers."—N. Y. Press.

CUTTING AND SUCCESS.

A short time since occurred the death of a "cutting" grocer in this city. His estate, I am told, equals at least \$600,000. And it is said that he spent about twenty years accumulating that large amount of money. No doubt a large part of this sum resulted from fortunate real estate investments, which has really made more fortunes in this city than has mercantile business of any sort. However that may be, it is certain that this grocer made the money with which to buy real estate out of his business of selling groceries, as he is said to have come to town with but a single ten dollar bill in his pocket.

There would seem to be a big lesson tucked away in these facts for somebody. It is to be presumed that this grocer literally followed Ben Franklin's prescription as to the accumulation of wealth, and really spent less than he earned.

There is, also, no doubt whatever but that this is the real secret of wealth getting. The man who can make the difference between his outgo and his income the largest in favor of the former will win financial success. No doubt many men started at the same time with a desire to do just what has been here related, and most of them are probably not much better off as to cash than they were when they began. And it is probable that the majority of those have been just as capable and just as judicious as have those who have succeeded. The causes of the difference in fortune are many, and, quite often, beyond the control of the individual.

For instance, the writer knows of one grocer who is faithful, intelligent and diligent. He has, also, a good business, which he owes entirely to his own exertions. He has been in business many years and knows how to run his affairs. He has always had a fair profit, but he has practically not a dollar except what is in his business.

Why? It has been his misfortune to have extraordinary expenses piled upon him every year that he has been in business. To begin with, his father was stricken with paralysis and lingered for several years; his children have died one by one, and, recently, after an illness extending over several years, his wife has died. He tells me that every dollar he has made has gone to paying these expenses.

This is an example of a man against whose success all the fates would seem to have combined. There are more cases of this sort than the world knows of.

I have heard of another case somewhat similar, but which will bear relating. This is a man whose business is subject to much competition, and whose profits fluctuate according to whether there is a newcomer in the neighborhood or not. He says, however, that the newcomers strike it often enough to keep him from ever getting very far ahead.

Instances of this sort may be multiplied without end. They serve to

prove simply that good fortune has something to do with success, even when economy and industry are fully present.

But I wished to say that this successful grocer was a "cutter" of the most vigorous sort. It is the common fate of this kind of business men to eventually go to the wall and to drag others with them. That this one was successful should not cause anyone to join the ranks of the "cutters."

The methods employed in this case, I am told, were to destroy the profit on certain leading and well-advertised goods, and to never let up on this process.

Not many articles were cut, but those which were cut were those which were constantly kept before the people by the manufacturers thereof. The object was to impress on the minds of the public that this man's goods were sold much cheaper than others would or could sell them, and, by inference, that he was so much more clever, as a buyer, than others, and that it was money saved to buy of him.

This impression was the more readily given to the public and retained by a large number of them, because the cash system was employed, as against the credit system of other grocers. It is a fact that most people really believe that by the system of credit they are made to pay more than they would under the other system.

All this has been true for some years back, but it is beginning to change now because of the sturdy fight made by the majority of grocers to keep up the quality of their goods.

I do not believe that the "cheap for cash" store will ever again see the prosperous days that it has in the past. The people are beginning to learn that "cheap goods" are cheap at any price, and the legitimate grocer is teaching the real lesson of economy to the people every day.

This generation has been gorged to repletion with crockery and chromos and is coming back into the traces again. There will not be many great fortunes again made out of the chromo business. The grocer who sells good goods can now, if he is wise, reap the fruits of this reaction.—Harlem in National Grocer.

TRADE INDUCEMENTS.

The position taken by the majority of merchants that it is more difficult to conduct a successful business to-day than it was ten or twenty years ago does not seem to meet with any positive denial. What constitute the difficulties has not been fully explained by our correspondents, but from the tenor of their remarks it is very evident that it is the prevailing opinion that with increasing competition comes the necessity for selling at an exceedingly low margin of profit. It is also held that the cost of carrying on business is fully as great, if not greater, now than ever before. Rentals have advanced, and the expense of clerk hire has certainly not decreased any. Economical methods receive the attention they deserve, it is true, but economy is not possible beyond a certain point. Low prices and stated expenses must, therefore, be met by a larger volume of trade. The opportunities for making money rapidly in commerce are not numerous, but the facts show that the chances for doing a

safe business exist now as well as they ever did.

Anything, therefore, that is conducive to an increased business is highly valued. So anxious are the majority of merchants to secure every dollar's worth of trade it is possible to secure in their localities that they are constantly on the lookout for new and attractive methods. It may be that their eagerness in this direction has led them to adopt schemes that prove unsatisfactory in the end, but this is only to be expected. The bad is always mingled with the good, and it requires a shrewdness seldom possessed by any tradesman to avoid a mistaken policy at all times. That the exacting disposition of buyers is in a measure the outcome of the adoption of unprofitable plans, taken up in the hope that their temporary loss would result in permanent gain to the dealer, cannot be denied. So many inducements have been offered to customers that they are apt to consider a special concession as only their right. However this may be, the people are critical in their demands, and their peculiar requirements must be met. The best the dealer can do, therefore, is to exercise the greatest care in the carrying out of new ideas, and avoid any scheme that will lead the people to expect something for nothing.

That the greatest ingenuity is now essential, even to ordinary success, is a self-evident fact. The whims of the customers must be given attention. Even if as alleged, "the catering to curiosity only panders to a voracious appetite for novelties, it cannot be ignored. With many people, shopping is looked upon as a pleasure as well as a matter of business, and it stands to reason that the merchant who can make the purchase of goods at his store an occasion of enjoyment will reap the benefit.

The discussion in our columns as to the advisability of country merchants maintaining five and ten cent counters and offering "leaders," is replete with valuable suggestions. The feature they are expressing their views upon may be but a small item in the whole matter of securing new trade by the adoption of unique methods, but it shows the tendency of the ideas of the tradesman. It is worthy of notice that the majority of the merchants who have expressed themselves upon the subject favor such features as five and ten cent counters. As regards "leaders," though the consensus of opinion seems to be adverse to their use. A "leader" is evidently understood by the majority of our correspondents to be a special article offered either at cost, or slightly below cost, and the practice of selling any article at a loss is severely and properly condemned. Their views upon premiums are also varied, but an analysis of the letters leads to the opinion that where the plan has been given a thorough trial it has been demonstrated to be thoroughly satisfactory. One of our correspondents brings out a good point when he says that the farmers are specially susceptible to such plans. Not that they're credulous, or that they are to be misled in their purchases, but they look upon a shopping trip as a pleasurable event. Their visits to town are infrequent, and they invariably invest in articles usually displayed on the bargain counters.

There are many other phases of this subject that will admit of discussion,

and which will doubtless be brought out by the dealers in future issues. It certainly is a question that will repay all the attention carefully and conscientiously given it.—St. Louis Grocer and General Merchant.

A MESSAGE OF UNTRUTH.

President Harrison, in what may be called his valedictory message, and his commissioner of navigation, in a report from which we publish an extract upon another page, complain pensively that a very large percentage of United States imports from Asia are carried by our Pacific steamship lines and connecting railroads. They charge Canada with the direct intention of promoting that trade, especially in tea and coffee, by her maintenance of a duty of 10 per cent. upon tea and coffee bought in the United States and imported into this country. In the first place the language of the message is misleading, as it says this 10 per cent. is a duty imposed on tea and coffee "brought into Canada from the United States." The President must have been eager to inflame the public mind in the United States against this country when he thus descended to misrepresent the character of this duty. We are receiving coffee every week from the United States on which we pay no duty. Canadians can import from the place of growth whatever they please, and bring it through the United States without being liable for extra duty. The duty of ten per cent. on tea and coffee applies only to so much of our imports in those products as are bought in that country, and not to all that are brought from it.

The President's intemperate dislike of this country makes him equally unjust and incorrect in his assertion that this 10 per cent. was imposed to attract the Asiatic carrying trade from the United States to English and Canadian transporting corporations. At the time the measure imposing that duty was enacted, we were not competitors for the Pacific carrying trade between Asia and America. Our transcontinental line was not built for many years after, and we had no line of steamships on the Pacific. In 1872 Sir Francis Hincks freed tea and coffee, but left a differential duty of 10 per cent. upon tea brought in from the United States. He had warrant for this exception in two circumstances. One was the example of the United States itself, which for many years previous had collected a special duty of 10 per cent. on all teas brought from countries west of the Cape of Good Hope,

the object being to discriminate in favor of its own vessels. The other circumstance was the necessity of protecting our own carriers, whose bottoms brought over from England the bulk of the tea then consumed in this country, and who would have been cut out of this business by United States vessel owners but for the 10 per cent differential duty. The Act of Parliament authorizing this duty, left its enforcement to the Governor in Council. For a year the Act remained in abeyance. For about three months of that year the United States suspended the law under which the discriminating duty on indirect imports of tea and coffee to that country was imposed. The resumption of the duty across the line finally brought our Act into operation. A second chance to show a neighborly spirit was given to the United States by the Mackenzie government, which repealed the Act which authorized our differential duty. During that time the United States government continued to collect 10 per cent. on all indirect imports of tea and coffee. When the national policy was inaugurated in this country the special tea and coffee duty abolished by the former administration was re-imposed, and we have continued since that time to collect 10 per cent. duty on tea bought in the United States but grown in another country. In 1886, the United States took off this differential duty. Why, at this particular time? Presumably because United States dealers wanted the Government to do so, that they might avail themselves of an alternative line to China, namely the C. P. R.

Therefore, we did not impose this duty for the purpose of robbing United States railroads and steamships of their portion of the Asiatic carrying trade. The United States government, by abolishing their own differential duty on tea indirectly imported, threw into the hands of our carriers a great part of the trade their vessels and railroads have lost, and which their President now so vindictively mourns. His futile attempt to call down upon Canada the vengeance of the coming Government, for the hostile vote the Canadians resident in the United States recorded against him, is bitter and undignified, but worst of all it is based on wilful untruth.

Flynn Bros. of St. Catharines, proprietors of The Garden City Canning Co., have two hundred barrels of clarified sweet cider in store that they offer to the trade. They claim it to be just the thing for sale over the counter or for mince meat.

LOWAN'S
COCOAS AND
CHOCOLATES

Are Standard, and sold by
all grocers.

CANADIAN TRADE WITH ENGLAND.

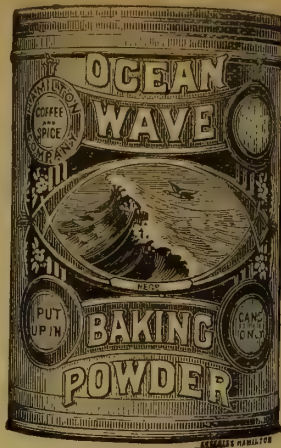
Editor The Canadian Grocer,

Sir,—The trade in Canadian produce with the old country is increasing by leaps and bounds, and we have thought that you would perhaps be interested in the opinions and convictions of a distributor on the prospects of the trade in some of the products which Canada is sending to England for sale. Being large distributors of food stuffs we can speak on the subject with some show of authority.

Butter—To deal in the first place with this important article of consumption, we would desire to say that, although the quantity of butter shipped from Canada during the present season is larger than the shipments of any previous year, we yet think that the business might be very much extended if attention be given to the observations which we venture to append. In the first and most important place it cannot be too well understood that stale butters or those of a secondary quality do not find a ready or a profitable market. The demand is only and solely for strictly fancy qualities, and these find a ready sale. The present prices ruling here for the finest butter are from 130s to 135s per cwt., but, unless the Canadian exporters take greater pains in the production of their butter, and give increased attention to raising the quality, they will find that Australia will very soon push them out of the English market. In order that the readers of THE CANADIAN GROCER may form some idea of the enormous increase in the imports of butter from the Australian colonies into this country, and the growing demand that has arisen for it, we may quote the following figures from the Board of Trade returns, issued under the authority of the Government. Imports of Australian butter in 1891:

The total imports from all these same sources in 1888 only amounted to 25,525 cwts., showing that in three years the quantity has more than doubled itself, and now amounts in value to considerably over a quarter of a million sterling. There is not the least doubt, judging from the figures for the present year already available, that the quantities imported will show a corresponding increase, both in bulk and in value. Seeing that the facilities for shipping butter from Canada are so much greater than they can be from such distant countries, we cannot but think that the Dominion ought to secure, and might secure, a very much larger percentage of the trade.

Cheese—In this almost equally important article of domestic consumption we are pleased to be able to say that the quality of the cheese shipped from Canada has given English dealers every satisfaction, and most of them now prefer Canadian to United States cheese. Since August last the price has steadily advanced; and, although we are given to understand that there



OCEAN WAVE.

BEST VALUE MADE.

Absolutely guaranteed to give and continue to give satisfaction.

It Never Varies.

SOLD ONLY IN CANS

By the live wholesale and retail trade and manufactured by

The Hamilton Coffee and Spice Co.,

HAMILTON, ONT

is a large stock of cheese in America waiting shipment, we are of opinion that quotations for the finest qualities will still further advance. We quote to-day 55s to 56s for finest September made Canadian cheese.

Eggs—The first shipment of eggs which reached this country after the adoption of the McKinley bill by the States gave buyers every satisfaction, and it was then believed that the trade in Canadian eggs would speedily develop immense proportions. Had the quality of the earlier shipments been maintained, we have no doubt these expectations would have been realized; but, unfortunately, later shipments of over-kept Canadian eggs arrived, and at once destroyed the reputation of the earlier supplies. The consequence is, we find to-day that buyers are very cautious in buying so-called "fresh" eggs from Canada, and give the preference to Danish, French, German, and even Russian eggs. Now, as it takes quite as long a time for eggs to reach this country from some parts of Europe as from Canada, we fail to see why we should not be able to have a regular supply of Canadian eggs on the English market. There is no doubt that shippers on your side have discovered ere this that it does not pay to ship stale eggs to England, and, as they have had to pay dearly for that experience, we are looking forward to future shipments being selected with greater care. The limed egg trade of the present season has so far been satisfactory, as all the shipments we have seen from Canada have been perfectly well-preserved eggs. As the consumption of eggs in England is constantly on the increase, and, as the home production is so inadequate to meet the demand, we look forward to a large trade being done in this useful and necessary article of food. The prices obtainable to-day for best limed eggs are 7s 11d to 8s 2d per 120 eggs, and for fresh Canadian eggs 8s 2d to 8s 8d per 120, while Danish eggs fetch 10s 6d to 10s 8d per 120 eggs, and Danish limed eggs 7s 6d to 8s per 120 eggs, showing at once that Canadian fresh eggs do not hold a very high reputation here.

Bacon—It is unnecessary to say that England depends in a great measure upon America for her hog products, and that it would be difficult for Canada to compete successfully in this country with the United States shippers. The consignments of bacon from Canada have only been very limited in quantity up to the present time, but there is undoubtedly a large field

open to the Canadian Dominion in this line. The pea-fed singed Wiltshire-cut bacon which has been sent here from Canada is far superior in quality to any that is shipped from the States, and compares favorably indeed with bacon imported from Denmark. During the summer months the prices of Danish singed Wiltshire-cut bacon have ranged from 64s to 72s per cwt, and, taking into consideration the prices of hogs in Canada, these quotations ought to leave curers a handsome profit. If any of your readers should at any time desire to try the English markets for a consignment of bacon we shall only be too glad to give them every information as to cut and cure that they may require.

Canned Goods—The trade in canned goods has been very disappointing for some considerable time past. Lobsters have ruled very high in price, and this has naturally very much curtailed the consumption. Besides that, some of the parcels received here have been very unsatisfactory quality, and have contained a very large percentage of blacks. Present prices for finest 1 lb. tall tins are from 30s to 32s per case; and for 1 lb. flat cans 38s to 40s, with half-pound cans at 46s to 48s per case. The demand for canned salmon has been fairly steady, and, owing to returns of short pack, prices have considerably advanced. We now quote 20s to 22s per case for finest Alaska talls, and 25s and 29s per case for finest Columbia river fish. The stocks on this side are not large, and prices are likely to still further advance. For canned fruits we have had quite a brisk trade, especially for pears and apricots. The market is almost bare, and advices from San Francisco to hand indicate a short pack. One of the first arrivals of new fruit we have on the "Liverpool" from San Francisco due the end of November. The prices to arrive are 6s 3d per dozen for apricots, 7s 9d for pears, and 7s 3d for peaches, all standard fruit.

In conclusion, may we say that the fall number of your journal, duly received, gave us much pleasure and information, and, judging from the pleasant correspondence which we have opened in Canada through our advertisement in THE CANADIAN GROCER, we are convinced that it is a most valuable trade journal, circulating among the very best export houses.

We are sir, yours truly,

S. A. VANDAM & CO.,

Hanging Ditch, Manchester, and Matt-hew street, Liverpool, England.

NEW FACTS ABOUT THE DAKOTAS

is the title of the latest illustrated pamphlet issued by the Chicago, Milwaukee & St. Paul R'y. regarding those growing states, whose wonderful crops the past season have attracted the attention of the whole country. It is full of facts of special interest for all not satisfied with their present location. Send to A. J. Taylor, Canadian Passenger Agent, No. 4 Palmer House Block, Toronto, Ont., for a copy free of expense. 51

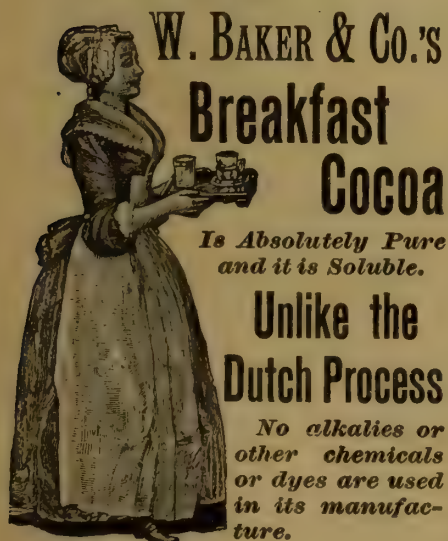
The pure INDIAN TEA of
KEMBLE & CO.,
Calcutta, India,

Is "Second to None" for Purity, Strength,
and Flavor. TRY IT.

A. DAVIDSON, Canadian
Representative.
48 Front St. East, Toronto.



GOLD MEDAL, PARIS, 1878.



W. BAKER & Co.'s
Breakfast
Cocoa

Is Absolutely Pure
and it is Soluble.

Unlike the
Dutch Process

No alkalis or
other chemicals
or dyes are used
in its manufac-
ture.

A description of the chocolate
plant, and of the various cocoa and
chocolate preparations manufac-
tured by Walter Baker & Co., will
be sent free to any dealer on
application.

W. BAKER & CO., Dorchester, Mass.

A New Idea

Which makes a big attraction in your window and draws a bevy of
purchasers to your store.

You ask in astonishment what will do that? Why, Adams' New
Automatic Tutti Frutti Girl Sign Box does it.

If you are doing a large business you don't need it, but if you want to
increase your sales, get one or two.

Wind it up and place it in your window, and watch the result.

We have some photographic views of this box which we are mail-
ing post-paid to those who apply while they last.

ADAMS & SONS CO.,

11 and 13 Jarvis Street, TORONTO, ONT.



USE
SPANISH BLACKING
THE KING OF BLACKINGS
F. F. DALLEY & CO., - - HAMILTON, ONT.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris



MELTONIAN
BLACKING

(As used in the Royal
Household)

Renders the Boots soft, dur-
able and waterproof.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN
CREAM

(white or black)

For Renovating all
kinds of Glace Kid
Boots and Shoes.



ROYAL
LUTETIAN
CREAM

The best for Cleaning
and Polishing Rus-
sian and Brown Leath-
er Boots, Tennis
Shoes, etc.



NONPAREIL
DE GUICHE

Parisian Polish

For Varnishing Dress Boots
and Shoes is more elastic and
easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

THE VALUE OF CREDIT.

The function of money represents the debts which arise from the unequal exchanges among men. The function of credit is to bring into commerce the present values of future profits, or payments. A few days ago the credit man of one of the very largest and conservative commission houses of New York said that the credit system had many sides, and, by way of illustration told the following experience he had last fall: A customer whom he knew very well embarked in a line of business that he was familiar with, and with, a capital of \$4,500, had bought \$4,500 worth of goods at one time of his house. We asked him to explain how he could afford to take such a risk, which was against all the customs and usages of trade. Said he: "I knew this man very well, saw him every day, saw to whom he sold his output, and at what prices, in fact, nursed him very tenderly. Of course he confined his purchases strictly to our house. Presently I found out that he was buying elsewhere; I dropped that fellow very quick. I felt satisfied that it would be only a short while before the enthusiasm of the very liberal credit extended to him would turn his head and swamp him. While he is yet in business and rated \$5,000, to-day I would not credit him \$1,000." Now the fact is that there are twenty men who need the incitements to industry where one needs to be checked in the pursuit of riches.

The prospective enjoyment of wealth is never left out of sight altogether, even the miser looks forward to a continued enjoyment of the sight of his accumulations. When we look at the character of personal life and the manner of enjoying wealth, we may see that they are not merely matters of private duty, but that they have a bearing on the condition of society at large. Do large possessions bring as many pleasures as pains? After one has enough to satisfy every reasonable want, it may be questioned whether any addition to his wealth does not bring more anxiety and responsibility than enjoyment. Any use of wealth that facilitates the development of any kind of skill or the refinement of taste has much to be said for it. Every one ought to own the value of money. Professor Agassiz once scornfully said: "I have no time to make money," yet it required vast sums of money for him to carry out the many valuable acquisitions he left to the world. Bulwer says: "Money is character, never treat it with levity." There are a hundred persons who can work hard to every ten who can properly husband their earnings. How many people are proud and unsocial from the secret irritation of the want of money; how many are there who, though enjoying sufficient means of comfort and independence, are very often but a little ahead of actual want if a pressure occurs?

The poorest of all things is the man who is rich in gold, but intellectually bankrupt. Grant that the utmost that can be said for the necessity of money, it will forever remain true that life is more than the means by which it is sustained. All things are for the mind, the soul, the divine part within us, and, if our true self is dwarfed and starved, the most worldly royal

possessions only serve to set forth by contrast its deep poverty and servitude.

A friend once congratulated John Jacob Astor on the gorgeous magnificence of his palatial mansion, and inferred that he must be happy. Astor replied, "Me happy?" Riches are no proof of moral worth, and their glitter often serves only to draw attention to the worthlessness of their possessor. Even the poor man may, in the enjoyment of a cultivated nature, of opportunities used and not abused, of a life spent to the best of his means and ability, look down without the slightest feeling of envy on the person of more worldly success and money bags. I see no harm in everyone establishing for himself a good credit; it has in many instances helped young men along when the time came for them to enter the commercial world for themselves. I do not see how the modern business world could get along without a credit system. Never in the world's history was competition in every calling so fierce as now, never did success demand for its attainments such alertness, activity, prudence, boldness and decision. Carlyle says: "The race of life has become intense, the runners are treading on each other's heels; woe be to him who stops to tie his shoes." Money is not a good thing, that to win it one must crawl in the dust, stoop to do a mean action, or give one's conscience a single pain. It should never be used to extinguish the sense of beauty or blunt the moral courage within us. The misuse of opportunities is bad, and the greater the opportunities are, the more shameful is the conduct of those who waste them. But even those who have not misused their wealth at all, who have had their money's worth in the best that a high civilization can afford, who have made the most of every opportunity by developing their own powers and tastes, have not attained to the best standard in the use of wealth; the highest sacrifice of human virtue is charity. Some of the finest qualities of human nature are intimately related to the charitable disposition of money. The world owes much to inventors and discoverers, it owes more to those who have shown men not only how to acquire wealth, but how to overcome themselves, to rise to a better conception of man's life, and to use their wealth so that it might tend to elevate humanity. How many happy hearts recall the world's benefactors: Peter Cooper, John Howard, Thomas Guy, Matthew Vassar, Daniel Drew, Ezra Cornell, Elihu Yale, Reuben Springer, Henry Shaw, G. W. Childs, A. J. Drexel, Michael Reese, J. F. Oberlin, Geo. Peabody, Leland Stanford, James DuPaw, James Lick, John Hopkins. All of these commenced life in a humble manner, even struggled to gain their daily bread. Their good deeds urge us along, and in this mighty age of progress we owe them our gratitude and veneration. As said before, riches, learning, and high position are not within the reach of all, but good character and a good credit may be obtained by every person; both become a source of purest gratification. They are both synonymous with social honor; if we are without them we can gain no respect among our fellow-men; and, as we are deficient in both, we sink in public estimation; our importance in society is

unfelt, and the bloom and vigor of life passes without recognition in the community of which we form a part.

TRADE SALE.

Thomas Burrows, auctioneer, Hamilton, has been instructed by the assignee, F. H. Lamb, Hamilton, to offer for sale by auction at a rate on the dollar, per inventory, on Wednesday, 14th December, at 11 o'clock, the stock belonging to estate of J. & S. Hummell, of Campden, consisting of:

Dry Goods	\$492 10
Hardware	163 32
Crockery	137 72
Groceries	387 96
Shop Furniture	53 90

\$1,234 60

Terms cash; \$100 at time of sale. Stock and inventory can be seen at the store at Campden. Inventory on application to the assignee.

WHAT GOOD ROADS MEAN.

They would make it possible for the farmer to take advantage promptly of the highest market no matter at what season of the year.

They would save him days and weeks of time which he wastes every year wallowing through the disgusting mire of dirt roads.

They would lessen the expense in keeping horses in working order, and vastly less horses would be required in the country to perform the farmer's work.

They would require less expense to keep them in repair than do the dirt roads.

They would afford ready communication with the outside world at all times of the year.

They would spare the farmer many vexations and nervous strains.

They would be free from dirt in summer, and mud and ruts in fall, winter and spring.

They would bring every farming community into closer social relations.

They would make an evening drive a pleasure instead of a vexation, as it is now.

They would do away with the absurd poll tax and supervisor system in places where it is still in use.

They would be, in short, the best possible investment to the taxpayer if built and cared for by the national government and paid for by a national tax.

All these they would do unless experience goes for naught.—Rural World.

The contest over the election of president of the Dominion Travellers' Association brought forth the following enquiry from a man whose vote was solicited: "What position does he take on the entrance of Newfoundland into the union? Is he married, or does he sing in a church choir? Does he look upon the wine when it is red, white or blue? Is he a Christian or a Grit? Can he drink gracefully out of a jug, and who does he think should succeed Lord Tennyson as poet laureate? Does he shave himself, and can he repeat the ten commandments in the United States language? Does he pay by check or I.O.U.? If these questions are satisfactorily answered I will aid his candidature all I can. By the way, what office is he running for?"

IT DIDN'T PAY.

Not many days ago, my friend,
I kept a grocery store,
Sold potatoes by the load
And cabbage by the score.
I had a way, it was my own,
I care not what you say;
By rights it should have made me rich,
But found it didn't pay.

I had five thousand as a start.
The promise of some more;
My stock I all on credit bought,
To fill my spacious store.
Each drummer I would entertain,
Believe all they would say;
And bought full lines of all their goods,
But found, it didn't pay.

By measure, I would sell my goods,
Scorned the idea of weight;
Knew nothing of a "Tariff Law."
Nor of "McKinley's" rate.
Each lady I would try to please,
By giving her her way
For sampling goods and picking choice,
But found it didn't pay.

I did a rushing business soon
It was gaining day by day;
Gave credit free to all my trade,
For "no" I could not say.
I hired boys to do my work;
It was the cheapest way;
They had full sway with all the cash,
But I found it didn't pay.

My goods outside I would display,
Would never close the door;
With charcoal dust and mackerel brine,
I would wash up the floor.
My fruit I would evaporate,
Turn spinach into hay;
My celery I would crystalize,
But still it didn't pay.

How cheap to offer all my goods
Would be my greatest aim,
For shrinkage and for extra tare
I never brought a claim.
To take away my neighbor's trade
I studied night and day;
Gave two more eggs than he could buy,
But found it didn't pay.

They offered me assistance soon
By hanging out a flag;
And all my stock, both good and bad,
Was marked up with a tag.
They might have had continued
The "sale" another day,
But the man who din the shouting there,
He said, "it didn't pay."

—Fairfield, in Retail Grocers' Advocate.

DRY GOODS.

The month of November has been a favorable one for most of the wholesale houses. The volume of business done was greater than the corresponding month of 1891. The increase was much greater than was the case in October. October was a somewhat discouraging month. December has opened up well. Heavy dry goods are moving both with retailers and wholesalers. Holiday novelties and holiday staples are in good demand. In fact the amount of holiday goods moved out indicates a very strong confidence among the retailers in the volume of the Christmas trade. In Western Ontario sleighing has made business quite lively. In the more southern districts the rural trade has not been so active.

Most of the houses have completed their stock inventories, and stocks cannot be said to be too heavy. The results of the year's business will not be known for nearly ten days.

Letter orders continue numerous. Strong enquiry has been made for handkerchiefs of all kinds, neckwear and some lines of staples such as flannelettes. Here it may be remarked that the huge trade done during the past three months in flannelettes has seriously limited the volume of the trade in grey flannels. Most dealers are complaining, but stocks will lighten very slowly.

Among the buyers noticed in town were Mr. Devlin, of Aylmer, Que.; Stanley, of St. Catharines; Gough of Peterboro'; Hunter, of Orillia; Hawke, of Grimsby; McKay, of Woodstock, and several others.

NOTES.

Alexander & Anderson have finished stock-taking, and are now opening up their first shipments of domestic spring goods. They have been very fortunate in placing large orders before the recent advances in cottons, woollens and silks. They are receiving samples of British and continental dress goods. The prominent features for the coming season will be whipcords, diagonals and shot effects. The range will be as large and varied as usual.

Gordon, Mackay & Co. are pushing some very new Christmas goods in the shape of damask sets of table cloths, with napkins to match. These are novel and choice goods, and have been well approved of by the trade. The patterns are very choice, and the designs new and original. This house has secured a large repeat in friezes, which are so much in demand at present. The run on these goods has been strong and continuous, and stocks are almost depleted with the jobbers, while manufacturers are running hand to mouth orders. Still the enquiry from retailers is brisk, and a house is fortunate in having a stock of these goods.

Caldecott, Burton & Spence have set out a number of job lines and broken lots which are the result of stock-taking. Their stock of navy serges is well assorted, and their range of light colored silks will be found hard to surpass. They are thus prepared for the leading enquiries in dress goods. Their stock of Japanese handkerchiefs very fair, and their range extensive.

They have had considerable trouble in securing these goods in sufficient quantities to fill all orders. But at present they have caught up fairly well with their orders. These are excellent leaders for the holiday trade.

W. R. Brock & Co. are succeeding very well by use of post and cable in keeping their stock fully equipped for the demand in all kinds of overcoatings such as friezes and ulsterings. They have a reputation of keeping their stock well assorted, and they always try to maintain this, no matter how difficult or expensive it is.

John Macdonald & Co. are showing some nice holiday novelties in their linen department, such as sideboard covers, doilies, table sets, five o'clock tea cloths, etc. They are opening up spring lines of flannelettes, prints, etc. Their flannelettes are taking extremely well.

W. R. Brock & Co., in their furnishing department, have just passed into stock, for the holiday trade, large shipments of the latest novelties from the London market, purchased quite recently by their European buyer, Mr. A. Crawford. They consist of men's neckwear in knots of all styles, Derbys, and Windsors. One of the newest knots is called the Manvers, being a combination of a knot and Windsor tie, having long flowing unlined ends. Spots, figures and brocades lead. Their stock is very extensive, and exceedingly well chosen. Silk handkerchiefs in white, cream and colored brocade, and shot effects are very attractive. They have a large shipment of Japanese handkerchiefs direct from Yokohama. This gives them a range of handkerchiefs of all kinds for the holiday trade which has pleased large numbers of buyers. A new Christmas novelty is a new silk umbrella done up one in a box. These are shown in both ladies' and men's styles in natural, celluloid, gold and silver mounted, and other fancy handles. These are extremely rich and fantastic in effect.

John Macdonald & Co. are making a special display of neckwear in all varieties. The usual space allotted in the warehouse for these goods was too small, and increased space has been given to them, and there are better facilities for inspecting them. They display thousands of patterns, and the turnover of these goods will be phenomenal this month. It is astonishing the volume of trade done in this class of furnishings. The handkerchief trade has reached a volume already unprecedented in the history of the house. During the past week one buyer alone purchased over a thousand dozen of assorted lines of handkerchiefs, and yet the assortment on hand has never been better nor larger. Merchants from all parts of Ontario have visited their haberdashery department during the past week, and a huge business has been done in holiday goods, which will be advantageous to these buyers as well as to the house. Five cases of finest American braces have been opened up. Nineteen cases of white dress shirts, collars and cuffs, three cases of men's novelty umbrellas, and sundry cases of underwear and half-hose have also been passed into stock. Thus the arrivals of half-hose and underwear are about at an end for the season.

It Pays to
keep a
Stock of

PERRIN'S COUGH DROPS

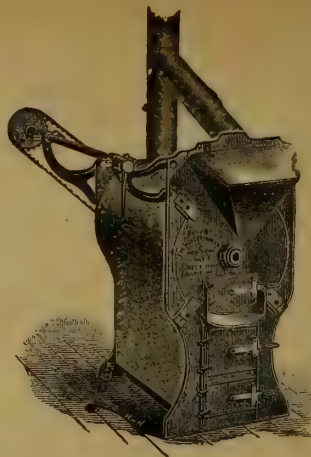
Write for quotations to
D. S. PERRIN & CO.,
LONDON, CANADA:

ADVERTISING AS AN ART.

There is only one adjective in the English language which fitly describes the progress made in the art of advertising within the last 20 or 30 years, and that is the one used with such good effect by our old friend Dr. Pangloss—"prodigious." Advertising has become not only an aid to business, but an imperative necessity, as necessary in fact to the successful conduct of business as a stock of goods. It has grown from meagre beginnings, which can scarcely be traced with certainty, to be all encompassing in its scope and all-powerful in its influences. The individual engaged in any of the present day activities who affects to ignore its value, or who in his management of the affairs committed to his care hopes for success without availing himself of the advantages which printers' ink affords, at once confesses himself out of touch with the times, and, therefore, his failure to reap a full, or even partial measure of success is a foregone conclusion.

In seeking for the birth of the art which has now grown to such proportions as to make it a special department of every well-conducted business we have to go a long way into antiquity. Signs were probably the first methods adopted by enterprising individuals to direct the attention of possible customers to their establishments. Several of these concrete advertisements were brought to light in the ruins of Pompeii and Herculaneum, a fact which goes to prove that the inhabitants of those ill-fated cities had well-developed business faculties and deserved a better fate than that which overtook them. Some of these signs represented merely the line in which the occupants of the houses or shops over which they swung were engaged, and made no other appeal to the observer's sympathies.

Thus we learn that a citizen of Pompeii, whose calling was a dairyman, indicated as much to the populace by swinging out a sign upon which a goat was painted; Bacchus engaged in the, to him, pleasant task of pressing a bunch of grapes, was a common indication that wine could be bought within the building so decorated; a mule driving a mill served to identify a bakery, and a boy being flogged was proof positive that a knowledge of the "three R's," with possibly some other accomplishment thrown in, could be acquired by the youngsters who, probably in those days as in a later period, "crept like snails unwillingly" to receive instruction from the local pedagogue, who chose the expressive method described to indicate his vocation. Some of these signs have been handed down to the present generation; the Red Lion, the Green Dragon, the Dog and Gridiron and other unconventional quadrupeds are still used, particularly the two first named, upon the signs of hostelries in the old countries. They are, although mine host of the present day may be unaware of the fact, survivals of a long past time when, coats of arms being used for signs, the necessity for original ideas became so pressing with the growth of the advertising idea that new and grotesque combinations came into vogue. Natural history was drawn upon to such an extent that the animals of the



Portable Coffee Roasters,

FOR RETAIL GROCERY TRADE,

—ALSO—

STATIONARY COFFEE ROASTERS

and Coffee and Spice machinery for wholesale trade.

Send for new Illustrated Catalogue.

THE HUNGERFORD CO.,

67 Pearl Street, New York.

forest, were they capable of understanding the liberties taken with them, would in all probability have united in a scheme for revenge. The Blue Boar, Black Swan and Flying pigs were favorite signs with the old-time innkeepers; the Fox and Seven Stars, and the Three Nuns and Hare pressed them very closely. Much money was spent in painting and carving these figures, the rivalry in this direction, indeed, being almost as keen as that which animates the enterprising advertisers to-day who outbid each other for choice positions in their favorite advertising mediums.

Looking backward to these primitive beginnings we are able to judge the magnitude of the advance made in advertising as an art. It was then the faint expression of a possible requirement; it is now the life, marrow, and soul of the commercial body.—American Artisan.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

SALESMAN WANTED—A GOOD GROCERY hand; one who is acquainted with general trade; must be sober and well recommended; no other need apply. Address C. Moore, Orillia.

WANTED—BY NOV. 1ST—ENERGETIC, EXPERIENCED salesman for general store; well up in dry goods; not afraid of work; state salary; must have A1 references. Address Rox 342, Woodstock, Ont.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

WANTED—1,000,000 LBS. EVAPORATED AND sun dried apples, for which highest cash prices will be paid, delivered on cars. Special arrangements with large dealers. Send samples, stating quantity, etc., promptly to Michael Doyle & Co., Exporters and Jobbers, Evaporated and Dried Fruits, Rochester, N.Y., U.S.A.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

WANTED SITUATION—BY YOUNG MAN, in the wholesale grocery and provision trade, as an assistant or traveller. Ten years experience in London, England. Will take small wages to commence. Good references. G. W. G. D., Oak Lake, Man.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

"CLEANLINESS"
Nixey's
Black NO DUST
Lead

Hundreds of Testimonials from all parts, including
Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE

"SILVER MOONLIGHT
PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.
Use only for Laundry Purposes, producing the best results.

NIXEY'S
"SOHO
SQUARE" **BLUE**

THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.

Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass
and Steel Work, &c., &c.
Won't Wear the Blades like
others.
6d. and 1s. Tins.

NIXEY'S
"INVICTA" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Mr. W. Matthews, 7 Richmond St.
East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas
St., Montreal.

Grocers!

Tell your customers who make fine butter to write us for sample and prices of our parchment paper for wrapping butter, also Carver's Butter mould and other dairy appliances. It will pay you to either handle these goods yourself or have your customers write us and get these goods. Also

"ALEXANDRA"
CREAM SEPARATORS.
 BEST IN THE WORLD. ADDRESS
JOHN S. PEARCE & CO., London, Ontario.
 CORRESPONDENCE INVITED.

E. LAZENBY & SON

LONDON, ENGLAND.

EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED. and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

SOLE MANUFACTURERS OF

LAZENBY'S HARVEY SAUCE.

A. P. TIPPET & CO., Agents for Canada: Toronto and St. John.

**BURNHAM'S
CLAM
BOUILLON.**

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. - Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. Delicious Clam Broth can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from James Turner & Co., Hamilton, Ont., or write E. S. Burnham Company, "Manufacturers," 120 Gansevoort St., New York, U.S.A.

BATTY & CO'S PICKLES AND SAUCES



Are of the Finest Quality and Guaranteed Pure.

Batty & Co.'s NABOB SAUCE

Is the Sauce of Sauces, and the most delicious for Fish, Hashes, Steaks, Stews, &c.

Batty & Co.'s NABOB PICKLE

Is universally admitted to be the finest and most enjoyable Pickle in the World.

Batty & Co.'s JAMS, JELLIES, & MARMALADES

Are prepared of Ripe, Sound Fruits only and Refined Sugar.

THEIR CALF'S FOOT JELLIES

Are unsurpassed for quality and flavor.

Proprietors of the well-known
DR. KITCHENER'S SALAD CREAM.



123 and 125 FINSBURY PAVEMENT, LONDON.

WRIGHT & COPP, Agents, TORONTO.

TORONTO ENGRAVING CO.
 53 KING STREET W. ENTRANCE ON BAY ST.
 CUTS FOR ALL ILLUSTRATIVE PURPOSES.
 ONE PROCESS
 WOOD ENGRAVING
 PHOTO ENGRAVING
 ZINC ENGRAVING
 HALF TONE
 WAX ENGRAVING
 DESIGNING
 F. BRIDGEN 1892

The Little Schoolmaster in the Art of Advertising:

PRINTERS' INK

A Weekly Journal for Advertisers,

Will be sent to any address from date of order to Jan. 1st, 1894, for

ONE DOLLAR.

After Dec. 31st, 1892, the subscription price will be advanced to \$2 a year.

ADDRESS
 (Inclosing One Dollar)

PRINTERS' INK,

10 Spruce St., - New York.

For five dollars a copy of the American Newspaper Directory for the current year (1,500 pages) will be sent, carriage paid, to any address, and the purchase of the book carries with it a paid-in-advance subscription to PRINTERS' INK for one year.

P.G.
FRENCH DRESSING
 FOR LADIES & CHILDREN'S FINE BOOTS & SHOES
 PREPARED BY
THE PURE GOLD MANF'G CO.
 TORONTO ONT.



SALES MADE OR PENDING.

J. H. Hashel, grocer, Port Burwell, Ont., is giving up business.

The stock of J. H. Giguere, grocer, Montreal, is advertised for sale.

W. H. Schneider, dry goods and egg merchant, Mildmay, Ont., has sold out.

The stock of Euclide Legault, grocer, Montreal, is advertised for sale by auction.

The stock of David Berthiaume, grocer, etc., Montreal, is advertised for sale by auction.

R. Dunsmuir & Sons, general merchants, Union Mines, B. C., have been succeeded by Alex. Grant.

The estate of C. L. Ingraham, general merchant, Sydney, N. B., is advertised for sale by tender.

A. R. Green, grocer and dry goods merchant, New Westminster, B.C., advertises his grocery stock for sale by auction.

PARTNERSHIPS FORMED AND DISSOLVED.

Dame Herminie Hurtubise, wife of Euclide Hurtubise, is registered proprietress in the firm, E. Bernard & Co., hay and grain merchants, Montreal.

Rainville & Chabot, general merchants, Ste. Madeline, Que., have dissolved.

Dame Laura Frappier, wife of Francois X. Hurtubise, is registered proprietress in the firm J. Frappier & Co.

FIRES.

Walker & Company's general store at Macleod, N. W. T., was burned on Friday night. There was no insurance.

H. Jack's cheese factory, Brigden, Ont., is burnt.

R. J. Graham, fruit evaporator, Belleville, Ont., is burnt out.

The stock of J. D. White & Co., grocers, Montreal, was damaged by fire and water.

Roy & Roy's general store, at Priest's Mills, Que., was destroyed by fire. Partially insured.

DEATHS.

James A. Younie, miller, Embro, Ont., is dead.

Marc Turcotte, grocer, Montreal, is dead.

J. B. Dugnesnel, storekeeper and hotel-keeper, St. Pierre et Miquelon, N. S. is dead. add partnrsps

Dame Sarah Philomene Touchette, wife of Leandre A. Droulet, is registered proprietress in the firm Droulet & Co., grocers, Quebec.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES:

P. E. Bourassa, merchant, Hadlow Cove, Que., has assigned.

Amedee Dagenais, grocer Ste. Cunegonde Que, has assigned.



Tea Caddies all Sizes

SPICE, BAKING POWDER AND TOBACCO TINS,
AND TIN SIGNS,
LITHOGRAPHED OR JAPANNED.

Write our nearest house for Catalogue and Prices

THE MCCLARY M'FG COMPANY,
LONDON, TORONTO, MONTREAL, WINNIPEG.

H. A. Dunlop, fruit and fish dealer, Kingston, have assigned.

L. J. Reddin, general merchant, Buctouche, N.B., has assigned.

C. Laurin, general merchant, Douglasburg, Que., has assigned.

Geo. P. Gerrie, grocer and fruit merchant, Carberry, N. W. T., has assigned.

Alfred Limoges, general merchant, St. Eustache, Que., has assigned.

Demand of assignment has been made upon J. H. Giguere, grocer, Montreal.

Aldous Bros., grocers and bakers, Nelson, B. C., has assigned to W. P. Robinson.

Gustave Paturel, general merchant, St. Pierre et Miquelon, N. S., has suspended.

Mrs. Mary Humphries, grocer, Toronto, has assigned to James Dickson, Toronto.

The landlord is in possession of the estate of A. W. Simpson, grocer, of Arnprior.

James Malcolm, general merchant, Whitevale, Ont., has assigned to Henry Barber.

Dominique Gallien, fish dealer, Caraquet, N.B., is offering to compromise at 30c. on the dollar.

The creditors of Daugherty & Eede, of Leamington, have decided to accept the offer of 10 cents on the dollar.

J. A. Allison & Co., grocers and hardware merchants, Dunbar, Ont., are offering to compromise at 50c. on the dollar.

Hagerman & Co. have come to an arrangement with their creditors whereby the latter will receive 100 cents on the dollar.

M. Hannan & Co., butter and cheese merchants, Montreal, have assigned. The liabilities are estimated at about \$115,000, among the creditors being the Bank of Toronto, \$60,000, the Molsons Bank about \$7,500, factory men in the St. Hyacinthe district \$28,000, and English creditors about \$20,000.

At a meeting of the creditors of James Shields & Co., the insolvent retail grocers of Queen-st. west, Toronto, held in the office of J. Dickson, it was decided to wind up the estate. No offer was made and T. Kinnear, W. Rice, and James Dickson were appointed inspectors. The statements showed liabilities of \$7000 and assets of \$3600.

The creditors of the Caverly Bros. met at Madoc on Friday, when A. W. Coe was confirmed as assignee, and E. D. O'Flynn and N. B. Falkner were appointed inspectors. The assets are \$25,000 and the liabilities \$31,000. An offer of 20 cents on the dollar at three six and nine months without interest,

was refused, and the inspectors were directed to wind up the estate.

IN WIFE'S NAME.

Robert H. Campbell, grocer, Halifax, has registered consent for his wife, Ellen Campbell to transact business.

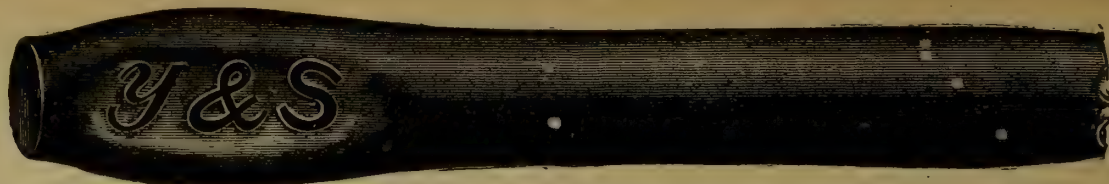
A PRACTICAL ILLUSTRATION.



MR. STARZENSTRIPE (to English Friend).
—I tell you, my boy, we Americans are a proud, free race of people—no servile submissiveness, no bowing down and cringing here!



GUARD—Step lively, there! What's the matter with you? Do you want us to stay here all day?



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured

Exclusively by

YOUNG & SMYLYE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current Continued—

Peaches, 2's	2 00	2 25	Orange Blossom (new) 150 pieces 1 00
" 3's	3 00	3 25	(each box contains a bottle of high
Plums, Gr Gages, 2's	1 75	2 00	class perfume. Guaranteed first
" Lombard	1 75	1 65	class)
" Dawson Blue	1 50	1 90	Monte Cristo. 180 pieces ... 1 30
Pumpkins, 3's	0 85	1 00	(with brilliant stone ring)
" gallons	3 00	3 25	Sappota, 150 pieces ... 1 00
Raspberries, 2's	2 00	2 40	Sweet Fern, 230 " ... 0 75
Strawberries, choice 2's	2 00	2 40	Red Rose, 115 pieces ... 0 75
Succotash, 2's	1 85	2 00	Magic Trick, 115 " ... 0 75
Tomatoes, 3's	0 85	1 00	Oolah, 115 " ... 0 75
"Thistle" Finnan haddies	1 50	1 50	Puzzle Gum 115 pieces ... 0 75
Lobster, Clover Leaf	2 40	2 50	Bo-Kay 150 " ... 1 00
" Crown flat	2 40	2 50	Mexican Fruit, 36 5c. bars ... 1 20
" tall	1 90	2 00	Flirtation Gum (new) ... 0 65
" Other brands	1 80	2 10	(115 pieces)
Mackerel	1 00	1 10	C. R. SOMERVILLE.
Salmon, talls	1 45	1 60	Mexican Fruit, 36-5c. Bars ... 1 20
" flats	1 70	1 80	Pepsin (Dyspepsia), 20-5c. Bars ... 0 70
Sardines Albert, 1/2's tins	12 24	12 24	Sweet Sugar Cane, 150 pieces ... 1 00
" 1/2's	20	20	Celery 100 " ... 0 70
" Martiny, 1/2's	10 10 1/4	10 10 1/4	Lalla Rookh (all flavors) 100 " ... 0 70
" 1/2's	16 17	16 17	Jingle Bell, 150 " ... 1 00
" Other brands, 9 1/2's	11 16 17	11 16 17	Cracker, 114 " ... 1 00
" P & C, 1/2's tins	23 25	23 25	O-Dont-O, 144 " ... 1 00
" 1/2's	33 36	33 36	Little Jap, 100 " ... 0 70
Sardines Amer, 1/2's	61 8	61 8	Dude Prize, 144 " ... 1 00
" 1/2's	9 11	9 11	Clock Gum comprising 500 pieces

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans	\$1 60	\$1 75
" 2 " "	2 65	2 80
" 4 " "	4 80	5 00
" 6 " "	8 00	8 25
" 14 " "	17 50	18 50
Minced Collops, 2 lb cans	2 60	2 60
Roast Beef	1 50	1 75
"	2 60	2 75
"	4 75	4 75
Par Ox Tongue, 2 1/2 " "	8 00	8 25
Ox Tongue	7 85	8 00
Lurch Tongue	3 25	3 25
"	6 00	6 25
English Brawn	2 75	2 80
Camb. Sausage	2 50	2 50
"	4 00	4 00
Soups, assorted	1 35	1 35
"	2 25	2 25
Soups & Bouilli	1 80	1 80
"	4 50	4 50
Potted Chicken, Turkey, or		
Game, 6 oz cans	1 60	1 60
Potted Ham, Tongue or Beef, 6		
oz cans	1 35	1 35
Devilled Tongue or Ham, 1/2 lb		
cans	1 40	1 40
Devilled Chicken or Turkey,		
1/2 lb cans	2 25	2 25
Sandwich Ham or Tongue, 1/2		
lb cans	1 50	1 50
Ham, Chicken and Tongue, 1/2		
lb cans	1 75	1 75

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 25 5c. packets	0 75

To Retailers

Monte Cristo. 180 pieces ... 1 30	
(with brilliant stone ring)	
Sappota, 150 pieces ... 1 00	
Sweet Fern, 230 " ... 0 75	
Red Rose, 115 pieces ... 0 75	
Magic Trick, 115 " ... 0 75	
Oolah, 115 " ... 0 75	
Puzzle Gum 115 pieces ... 0 75	
Bo-Kay 150 " ... 1 00	
Mexican Fruit, 36 5c. bars ... 1 20	
Flirtation Gum (new) ... 0 65	
(115 pieces)	
C. R. SOMERVILLE.	
Mexican Fruit, 36-5c. Bars ... 1 20	
Pepsin (Dyspepsia), 20-5c. Bars ... 0 70	
Sweet Sugar Cane, 150 pieces ... 1 00	
Celery 100 " ... 0 70	
Lalla Rookh (all flavors) 100 " ... 0 70	
Jingle Bell, 150 " ... 1 00	
Cracker, 114 " ... 1 00	
O-Dont-O, 144 " ... 1 00	
Little Jap, 100 " ... 0 70	
Dude Prize, 144 " ... 1 00	
Clock Gum comprising 500 pieces	
Gum (assorted flavors), and 1	
"Little Lord Fauntleroy" clock	
guaranteed. 3 75	
La Rosa (20-10c. pieces) ... 1 40	
Baby (100-1c. pieces) ... 0 65	
Alphabet (100-1c. pieces) ... 0 65	
Keno Prize (144-1c. pieces) ... 1 00	
Love Talk (100-1c. pieces) ... 0 70	

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S	
Chocolate— Per lb	
French, 1/2's ... 6 and 12 lbs. 0 30	
Caraccas, 1/2's ... 6 and 12 lbs. 0 35	
Premium, 1/2's ... 6 and 12 lbs. 0 30	
Sante, 1/2's ... 6 and 12 lbs. 0 26	
Diamond, 1/2's ... 6 and 12 lbs. 0 22	
Sticks, gross boxes, each ... 0 00	
Cocoa, Homopatic, 1/2's, 8 & 14 lbs 30	
" Pearl " 25	
" London Pearl 12 & 18 " 30	
" Rock " 22	
" Bulk, in bxs ... 18	

EPF'S.

Cocoa— per lb	
Case of 112 lbs each ... 0 35	
Smaller quantities ... 0 37 1/2	

BENSCHORP'S ROYAL DUTCH COCOA.

1/2 lb. cans, per doz ... \$2 40	
" " " " " 4 50	
" " " " " 8 50	

FRY'S

(A. P. Tippet & Co., Agents)	
Chocolate— per lb	
Caraccas, 1/2's, 6 lb. boxes ... 0 40	
Vanilla, 1/2's, " 0 40	
"Gold Medal" Sweet, 6 lb bxs. 0 30	
Pure, unsweetened, 1/2's, 6 lb bxs. 0 40	
"Fry's" Diamond 1/2's, 6 lb bxs. 0 26	
"Fry's" Monogram, 1/2's, 6 lb bxs. 0 26	

Cocoa— per doz	
Concentrated, 1/2's, 1 doz in box ... 2 40	
" 1/2's, " " 4 50	
" 1 lbs, " " 8 75	
Homopathic, 1/2's, 14 lb boxes ... 0 34	
" 1/2's, 12 lb boxes ... 0 34	

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma ... per lb \$0 30	
Mott's Prepared Cocoa ... 28	
Mott's Homopatic Cocoa (4s) ... 32	
Mott's Breakfast Cocoa ... 35	
Mott's Breakf. Cocoa (in tins) ... 40	
Mott's No. 1 Chocolate ... 30	
Mott's Breakfast Chocolate ... 28	
Mott's Caracas Chocolate ... 40	
Mott's Diamond Chocolate ... 22	
Mott's French-Can Chocolate ... 20	
Mott's Navy or Cooking Choc ... 26	
Mott's Cocoa Nibbs ... 30	
Mott's Cocoa Shells ... 5	
Mott's Vanilla Chocolate stick 22 & 24 ... 22c-40	
Mott's Confec Chocolate ... 22c-40	
Mott's Sweet Choc. Liquors 21c-30	

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, 1/2, 1/4 lb. boxes ... 70 75	
Iceland Moss 1/2 lb in 12 lb bxs ... 35	
Soluble (bulk) 15 & 30 lb bxs ... 18 20	
Soluble (tins) 6 lb and 12 lb ... 20	
Cocoa Nibs, any quantity ... 30 35	
Cocoa Shells, any quantity ... 05	
Cocoa Essence ... per doz 1 40	

Chocolates—

Mexican, 1/2, 1/4 in 10 lb bxs ... 30	
Queen's Dessert, " 40	
Vanilla " 35	
Sweet Caracas " 32	
Chocolate Powder, 15, 30 lb bxs ... 25	
Chocolate Sticks, per gross ... 00	
Pure Caracas (plain) 1/2, 1/4 lbs ... 40	
Royal Navy (sweet) " 30	
Confectioners' in 10 lb cakes ... 30	
Chocolate Creams, in 3 lb bxs ... 30	
Chocolate Parisien, in 6 lb bxs ... 30	

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each ... 42	
Baker's Vanilla in bxs 12 lbs each ... 55	
Caraccas Sweet bxs 6 lbs each, 12	
bxs in case ... 36	
Eagle, sweet & spiced, bxs 12 lbs	
each ... 35	
Vanilla Tablets, 416 in box, 24 bxs	
in case, per box ... 3 75	
Spanish Tablets, 100 in box, 12 bxs	
in case ... 3 25	
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12	
lbs each ... 28	
Grocers' Style, in cases 24 boxes, 6	
lbs each ... 28	

48 Fingers to the lb., in cases 12 bxs	28
12 lbs each	28
48 Fingers to the lb., in cases 24 bxs	28
6 lbs each	28

Cocoa—

Pure Prepared boxes, 12 lbs each	45
Cracked, boxes, 20 lbs each, 1 lb	
and assorted papers ... 35	
Cracked, in bxs, 12 lbs., each, 1 lb.	
papers ... 35	
Cracked, in bags, 6, 10 & 25 lbs each	30
Cocoa and shells, 12s and 25s ... 30	

Breakfast Cocoa—

1/2 bxs 6 & 12 lbs., each, 1 lb. tins	40
in boxes, 12 lbs., each, 1 lb. tins,	
decorated canisters ... 40	

Broma—

In boxes, 12 lbs., each, 1 lb. tins ... 45	
--	--



"Highland Brand" Evaporated Cream, per case ... 25
4 doz. 1 lb tins.

CLOTHES PINS.

5 gross, per box ... 0 75	
4 gross, " ... 0 85	
6 gross, " ... 1 20	

CHAS. BOECKH & SONS, per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package ... 0 85		
" 6 " " ... 1 25		
" 4 " cotton bags ... 0 90		

COFFEE.

GREEN c per lb

Mocha ... 28, 33	
Old Government Java ... 25, 35	
Rio ... 20, 22	
Plantation Ceylon ... 29, 31	
Porto Rico ... 24, 28	
Guatemala ... 24, 26	
Jamaica ... 22, 23	
Maracaibo ... 24, 27	

TODHUNTER, MITCHELL & CO'S

Excelsior Blend ... 30	
Our Own " ... 32	
Jersey " ... 30	
Laguayra " ... 28	
Mocha and Java ... 35	
Old Government Java ... 30 32 36	
Arabian Mocha ... 35	
Maracaibo ... 30	
Santos ... 27 28	

ALWAYS ORDER

RECKITT'S BLUE.

Xmas Confectionery.

Fine Chocolates Fine Hand Made Cream Bon Bons.
 " French Creams. " Fondants.
 " Caramels. " Mixtures.

PLACE YOUR ORDERS EARLY.

TORONTO BISCUIT AND CONFECTIONERY CO.,

7 Front St. East, Toronto.

Prices current, continued—

J. W. COWAN & CO.

Standard Java in sealed tins,
 25 and 50 lbs. 36
 Standard Imperial in sealed
 tins, 25 and 50 lbs. 32
 Standard Blend in sealed tins,
 25 and 50 lbs. 33
 Ground, in tins, 5, 10, 15 and
 25 lbs. 20 30
 Say's Parisien, in 1/4 and 1/2 lbs tins 30

DRUGS AND CHEMICALS.

Alumlb \$0 02 \$0 03
 Blue Vitriol..... 0 06 0 07
 Brimstone 0 03 0 03 1/2
 Borax 0 12 0 14
 Camphor 0 65 0 75
 Carbolic Acid..... 0 30 0 50
 Castor Oil..... 0 07 1/2 0 08
 Cream Tartar..... 0 28 0 30
 Epsom Salts 0 01 1/2 0 02
 Paris Green..... 0 16 0 17
 Extract Logwood, bulk 0 13 1/2 0 14
 " boxes 0 15 0 17
 Gentian 0 10 0 13
 Glycerine, per lb..... 0 17 0 20
 Hellebore..... 0 16 0 17
 Iodine 5 50 6 00
 Insect Powder..... 0 30 0 35
 Salpêtre 0 08 1/2 0 09
 Soda Bicarb, per keg..... 2 50 2 75
 Sal Soda 1 00 1 25
 Madder 0 12 1/2

DURABLE PAIRS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

Per doz.
 Steel hoops, painted and grain'd 2 20
 Brass hoops, oiled and varnish. 3 25
 No 1 tubs..... 9 50
 No 2 " 8 50
 No 3 " 7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz. \$0 75
 " " " " 1 1/2 oz. 1 25
 " " " " 2 1/2 oz. 1 75
 " " " " 3 1/2 oz. 2 00

(SEELY'S FLAVORING) per doz

Concentrated, 2 oz. full measure 1 75
 4 oz. " 3 00
 In Lemon, Vanilla and Assorted
 Flavors. Less 10 per cent. discount
 in gross quantities or more.

FLUID BEEF.

JOHNSTON'S, MONTREAL

per doz
 Cases, No. 1, 2 oz tins \$2 75 \$3 00
 " No. 2, 4 oz tins 4 50 5 00
 " No. 3, 8 oz tins 8 00 8 75
 " No. 4, 1 lb tins 12 60 14 25
 " No. 5, 2 lb tins 25 00 27 06

FRUITS.

FOREIGN.

c. per lb
 Currants, Provincial, bbls. 5 1/2
 " " " bbls. 5 1/2
 " Filistras, bbls. 6 1/2
 " " " bbls. 6 1/2

Currants, Patras, bbls 5 1/2
 " " " bbls. 6
 " " cases 7 1/2
 " Vostizzas, cases. 7 1/2
 " " cases 8 1/2
 " 5-crown Excelsior
 (cases) 8 1/2
 " 1 case 5 6 1/2
 Dates, Persian, boxes, 11 11 1/2
 Figs, Elemes, 14oz., per box 11 12
 " 10 lb boxes 15 16
 " 30 lb bxs. 7 crown 4 1/2
 Prunes, Bosnia, casks 3 1/2
 " cases, new. 3 1/2
 Raisins, Valencia, off stalk
 old 7 1/2
 Selected 7 1/2
 Layers 7 1/2
 Raisins, Sultanas 7 1/2
 " Eleme 2 25 2 50
 Malaga: 2 25 2 50
 London layers 2 25 2 50
 Loose muscatels 2 25 2 50
 Imperial cabinets 4 00 4 50
 Connoisseur clusters 5 00 5 25
 Extra dessert qrs.
 Royal clusters
 Fancy Vega boxes 3 60 3 80
 Black baskets qrs.
 Blue "
 Fine Dehesas qrs.
 Lemons 5 00 6 00
 Oranges, Jamaica 8 00
 " Valencias
 " Messinas
 " Seedlings
 " Navels
 DOMESTIC.

Apples, Dried, per lb. 0 04 1/2 0 05
 do Evaporated 0 07 1/2 0 08

FISH.

Oysters, per gallon 1 25
 " select, per gallon 0 06
 Pickerel per lb 0 07
 Pike do 0 07
 White fish do 0 07
 Manitoba White fish do 0 07
 Salmon Trout do 1 50 2 50
 Lake herring p. 100
 Pickled and Salt Fish:
 Labrador herring, p. bbl 6 00 6 25
 Shore herring 5 00 5 50
 Salmon trout, per 1/2 bbl 5 00 5 50
 White Fish, 1/2 bbl 5 50 5 75
 Dried Fish:
 Codfish, per quintal 5 25 5 75
 " cases 5 00 5 50
 Boneless fish per lb 0 04 1/2
 Boneless cod " 0 08
 Smoked Fish:
 Finnan Haddies, per lb 0 07 1/2 0 08 1/2
 Bloaters per box 1 00 2 25
 Digby herring " 0 20
 Sea Fish: Haddock per lb 0 05
 Cod " 0 07 1/2
 B.C. salmon " 0 15
 Market Cod
 Frozen Sea Herrings
 GRAIN.

GRAIN.

Wheat, Fall, No. 2, 0 66 0 67
 " Red Winter, No 2 0 65 0 66
 Wheat, Spring, No 2 0 64 0 65
 " Man Hard, No 1 0 91 0 92
 " No 2 0 84 0 85
 " No 3 0 77 0 77 1/2

Oats, No 2, per 34 lbs 31 32
 Barley, No 1, per 48 lbs. 49 50
 " No 2 extra 43 46
 " No 3 38 39
 Rye 59 60
 Peas 58 60
 Corn 56 57

HAY & STRAW.

Hay, Pressed, "on track 9 00
 Straw Pressed, " 6 00 6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto
 50 to 60 dy basis 2 30
 40 dy. 2 35
 30 dy. 2 40
 20, 18 and 12 dy 2 45
 10 dy 2 50
 8 and 9 dy 2 55
 6 and 7 dy 2 70
 5 dy 2 90
 4 dy A P 2 90
 3 dy A P 3 30
 4 dy C P 2 50
 3 dy C P 3 30

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg .. 3 65

SCREWS: Wood—

Flat head iron 7 1/2 p.c. dis
 Round " " 7 1/2 p.c. dis.
 Flat head brass 7 1/2 p.c. dis
 Round head brass 7 1/2 p.c.

WINDOW GLASS: [To find out what
 break any required size of pane comes
 under, add its length and breadth to-
 gether. Thus in a 7x9 pane the
 length and breadth come to 16
 inches; which shows it to be a first-
 break glass, i.e., not over 25 inches in
 the sum of its length and breadth.]

1st break (25 in and under) 1 35
 2nd " (26 to 40 inches) 1 55
 3rd " (41 to 50 ") 3 40
 4th " (51 to 60 ") 3 70
 5th " (61 to 70 ") 4 00

ROPE: Manila 0 11 1/2
 Sisal 0 09 1/2
 New Zealand 0 08 1/2

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12 1/2 per cent.

HINGES: Heavy T and strap 0 4 1/2
 " Screw, hook & strap. 0 3 1/2

WHITE LEAD: Pure Ass'n guarantee
 ground in oil.
 25 lb. Irons per lb 4 4 1/2
 No. 1 " 5
 No. 2 " 4 1/2
 No. 3 " 4

TURPENTINE Selected packages, per
 gal 0 50
 LINSEED OIL: per gal, raw 0 56 1/2 0 57 1/2
 Boiled, per gal. 0 59 1/2 0 60 1/2
 GLUE: Common, per lb. 0 10 0 11

INDURATED FIBRE WARE.

1/2 pail, 6 qt. \$4 00
 Star Standard, 12 qt 4 50
 Milk, 14 qt. 5 50
 Round bottomed fire pail, 14 qt. 5 50

Tubs, No. 1 15 50
 " 2 13 25
 " 3 11 00
 Nests of 3 3 40
 Keelers No. 1 10 00
 " 2 9 00
 " 3 8 00
 " 4 7 00
 Milk pans 3 25
 Wash Basins, flat bottoms 3 25
 " round " 3 50
 Handy dish 3 75
 Water Closet Tanks 18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's. 2 35
 Jellies, extra fine 1's. 2 25

TORONTO BISCUIT & CONFECTIONERY CO

Per lb

Jams, absolutely pure—apple. \$0 06
 Family 0 07
 Black and Red currant, Rasp-
 berry, Strawberry, Peach
 and Gooseberry per lb. 0 12
 Plum 0 10
 Jellies—pure—all kinds 0 10

These goods are put up in
 glass jars and in 5, and 10
 lb. tins and 28 lb. pails.

Marmalade—orange 0 12

LICORICE.

YOUNG & SMYLYE'S LIST.

5 lb boxes, wood or paper, per lb 0 40
 Fancy bxs. (36 or 50 sticks), per
 box 1 25
 " Ringed" 5 lb boxes, per lb. 0 40
 "Acme" Pellets, 5 lb cans, per
 can 2 00
 "Acme" Pellets, Fancy boxes
 (30s) per box 1 50
 "Acme" Pellets, Fancy paper
 boxes, per box (40s) 1 25
 Tar Licorice and Tolu Wafers, 5
 lb cans per can 2 00
 Licorice Lozenges, 5 lb glass
 jars 1 75
 Licorice Lozenges 5 lb cans 1 50
 "Purity" Licorice, 200 sticks 1 45
 " " 100 " 0 72 1/2
 Imitation Calabria, 5 lb bxs
 p lb 0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net. \$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in 1/2 and 1/4 lb tins 25
 " Fine, in 1 lb jars 23
 " Fine, in 4 lb jars 70
 " Ex Sup. in bulk, per lb 30
 " Superior in bulk, p. lb 30
 " Fine, " 15

CHERRY'S IRISH

Pure in 1 lb. tins 0 40
 Pure in 1/2 lb. tins 0 42
 Pure in 1/4 lb. tins 0 44

Prices current, continued.

NUTS.		per lb
Almonds, Ivica	13	14
" Tarragona	15	16
" Fomigetta	13	14
Almonds, Shelled Valencia	28	32
" " Jordan	40	45
" " Canary	28	30
Brazil	11	12
Cocconuts	5	6
Filberts, Sicily	9	10
Pecans	11	15
Peanuts, roasted	10	12
" green	9	10
Walnuts, Grenoble	15	16
" Bordeaux	10	11
" Naples, cases	10	11
" Marbots	12	13
" Chillis	12	13

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal.
Canadian	0 14 0 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23
" Water White	0 24 0 25
Photogene	0 27 0 00
(For prices at Petrolia, see Market Report.)	

PICKLES & SAUCES.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.	
(Wright & Copp, Toronto, Agents.)	
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " 1/2 pts	2 00
Chili Sauce	pts 4 50
" " " 1/2 pts	3 25
Soups (in 3 lb. cans).	
Tomato	3 50
Fancy-Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy-Chicken Gumbo, Or Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

LEA & FERRIN'S. per doz	Grand Duke	62 72
Worcester Sauce, 1/2 pts.	Sago	4 54
" " pints	Tapioca	5 54
LAZENBY & SONS Per doz		
Pickles, all kinds, pints		3 25
" " quarts		6 00
Harvey Sauce-genuine—half pts		3 25
Mushroom Catsup		2 25
Anchovy Sauce		3 25

PRODUCE.

DAIRY.		Per b
Butter, creamery, tubs	\$0 21	\$0 23
" dairy, tubs, choice	0 16	0 20
" " medium	0 14	0 16
" low grades to com	0 12	0 13
Butter, pound rolls	0 19	0 20
" large rolls	0 17	
" store crocks	0 17	
Cheese	0 11	

COUNTRY

Eggs, fresh, per doz	0 18
" limed	16
Beans	1 15 1 30
Onions, per bbl	1 75 2 25
Potatoes, per bag	60 70
Hops, 1891 crop	0 13 0 15
" 1892 "	0 16 0 18
Honey, extracted	0 05 0 07
" section	0 12 0 14

PROVISIONS.

Bacon, long clear, p lb	0 08 1/2
Pork, mess, p. bbl	18 50
" short cut	17 50 18 00
Hams, smoked, per lb	0 11 1/2 0 12
" pickled	0 11
Bellies	0 12 0 12 1/2
Rolls	0 09 1/2
Backs	0 11 1/2 0 12
Lard, Canadian, per lb	0 10 1/2
Compound	0 08 0 08 1/2
Tallow, refined, per lb	0 05 0 05 1/2
" rough	0 02

RICE, ETC.

Rice, Aracan	3 1/2 4
" Patna	4 1/2 5 1/2
" Japan	5 6
" extra Burmah	3 1/2 4
" Java extra	6 1/2 7
" Genuine Old Carolina	9 1/2 10

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND		Per lb.
Pepper, black, pure	\$0 12	\$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African	18	18
Cassia, fine to pure	18	23
Cloves	14	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

BRITISH AMERICA STARCH CO
BRANTFORD.

1st quality white, in kegs and brls	4 1/2
1st quality white, 3 lb. cartons	5 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb.	7 1/2
Lily White gloss, 1 lb chromo	6 1/2
Canada Laundry, Boxes	4 1/2
Pure Prepared corn	7 1/2
Challenge Corn	6 1/2
Rice Starch, fancy cartons	8 1/2
" cubes	7 1/2

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb " "	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1 lb. package	9 1/2
40-lb " 1/2 lb.	10
40-lb " assorted 1/2 and 1 lbs.	8 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8 1/2
20-lb " "	8 1/2

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6 1/2

Laundry Starches—

No. 1, White, 4 lb. Cartons	4 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	3 1/2
Ivory Gloss, six 6 lb. boxes, alid- ing covers	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	6 1/2
Ivory Starch in cases of 40 packages	\$3 00

SUGAR. c. per lb

Granulated	4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2
" " 50 lb. boxes	5 1/2
Extra Ground, bbls	5 1/2
" less than a bbl	6
Powdered, bbls	5 1/2
" less than a bbl	5 1/2
Extra bright refined	4 1/2
Bright Yellow	3 1/2
Medium	3 1/2
Brown	3 1/2

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS. Per lb.

D	2 1/2
M	2 1/2
B	2 1/2

W. G. A. LAMBE & CO.,

Grocery Brokers,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

A TIMELY QUESTION.

How is your Stock of Johnston's
Fluid Beef?

EVERY STOREKEEPER

Should see to it that he is in a position to supply
the demand for this excellent preparation which is
a necessity in every household.Kingsford's Oswego
STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

(Others so-called are imita-
tions of our brand.)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING
JOBBER IN CANADA.T. KINGSFORD & SON
OSWEGO, N.Y.

ST. LAWRENCE

CORN STARCH IVORY GLOSS IVORINE

The Leading Retail
Grocer in Ontario says:

"So long as St. Lawrence maintains
the same high Standard, we cannot
offer any others to our Customers."

Prices current, continued—

V.B.	23	3
E.V.B.	24	21
E. Superior	24	26
XX	24	23
XXX	24	3
Crown	5	31

MOLASSES.		Per gal
Trinidad, in puncheons...	0 35	0 37
" bbls	0 38	0 46
" 1/2 bbls	0 40	0 40
New Orleans, in bbls.	0 30	0 52
Porto Rico, hdds.	0 38	0 40
" barrels	0 42	0 44
" 1/2 barrels	0 44	0 46

SOAP.		per lb
Ivory Bar, 1 lb. bars	54	
Do. 2, 6-16 and 3 lb bars	5	
Primrose, 4 1/2 lb bars, wax W	4	
John A. cake, wax W. per doz	42	
Mayflower, cake	42	
Gem, 3 lb bars per lb.	34	
" 13 oz, 1 and 2 lb. bars	34	
Queen's Laundry, per bar.	54	
Pride of Kitchen, per box.	2 75	
Sunshine, boxes, 100 tablets	6 50	
" 50	3 40	

MORSE'S SOAPS.		Per lb
Mikado (wrapped)	0 04	
Eclipse	0 04	
Stanley Bar	0 04	
Defiance	0 04	
Toronto, 12 oz.	Per doz	0 50
Ruby, 10 oz.	"	0 30
Mofster, 8 oz.	"	0 24
Detroit, 14 oz.	"	0 48
Lily White	"	0 30
Everyday	"	0 80
Queen City, 14 oz.	"	0 72

Per box	
Mottled in 5 box lots, 100 bars	5 00
" " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
Per doz	
Royal Magnum	0 25
" 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72

Per box	
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00

Per doz	
White Castile Bars	0 85
White Oatmeal	0 85
Persian Bouquet, paper	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 50
Rose Bouquet	0 60
Cocoa Castile	0 60
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

Unscented Glycerine	0 90
Gray Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.		per lb
CHINA GREENS		
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14

PING SUEYS.		per lb
Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.		per lb
Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12	15
Nagasaki, 1/2 chests Pekoe	16	23
" Oolong	14	15
" Gunpowder	16	19
" Siftings	5	9

CONGOU—		per lb
Half Chests, Kaisow, Mon-		
ing, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.		per lb
Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	19	30

CEYLON.		per lb
Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS.		per lb
British Consols, 4's; bright twist,		
5's; Twin Gold Bar, 8's	67	0
Ingots, rough and ready, 8's	64	
Laurel, 3's	57	
Brier, 7's	55	
Index, 7's	50	
Honeysuckle, 7's	58	
Napoleon, 8's	54	
Royal Arms, 12's	55	
Victoria, 12's	53	
Brunette, 12's	50	
Prince of Wales, in caddies	51	
" in 40 lb boxes	51	
Bright Smoking Plug Myrtle, T &		
B, 3's	60	
Lily, 7's	55	
Diamond Solace, 12's	50	
Myrtle Cut Smoking, 1 lb tins	70	
1 lb pg, 6 lb boxes	70	
oz pg, 5 lb boxes	70	

EMPIRE TOBACCO COMPANY.		per lb
CUT SMOKING.		

Golden Plug, 2 oz. pkg boxes, 5-		
lbs.	85	
Uncle Ned, 2 oz. pkg. bxs 5 lbs	61	
Gem, 2 oz. packages, 5 lb boxes	61	
Gem, 8 oz tins in 6 lb cases	70	

PLUG SMOKING,

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	54
16 1/2 lbs	53
Gem, 3 x 6, 3s. caddies 16 1/2 lbs.	51
St. Lawrence, 2 x 3, 7s. caddies	48
about 17 lbs.	46
Banner, 2 x 3, 7s. caddies about	46
17 lbs.	42
Sterling, 2 x 3, 7s. caddies about	47
17 lbs.	46 1/2
Louise, Solace, 12s. caddies about	
16 lbs.	
Florence, Solace, 12s. caddies	
about 17 lbs.	
Hawthorne, 8s. butts 23 lbs.	
Something Good, 6s. butts 21 lbs	

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	65
4 lbs.	61
Empire, 3 x 6, 4s. spaced 8s. bxs	60
4 lbs.	52
Top, 16 oz. spaced 8s. boxes 4 lbs	50
Joy, 3 x 12s, 14 oz. Spaced 6s.	49
Rough and ready. Butts 25 lbs	50
Judge, 2 x 3, 8s. Flat. Caddies	49
about 20 1/2 lbs.	50
Curry, 3 x 3, 7s. Rough and	49
ready. Caddies about 21 lbs.	50
Kentucky, 1 1/2 x 3, 13s. Caddies	49
about 21 lbs.	50
Kentucky, 1 1/2 x 3, 7s. Caddies	49
about 21 1/2 lbs.	49

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about	47
23 lbs.	43 1/2
Morning Star, 12s. Butts about	44
23 lbs.	42 1/2
Montreal Twist, 12s. Caddies	
about 23 lbs.	
Anchor Twist, 12s. Caddies about	
23 lbs.	

CIGARS—S. DAVIS & SONS, Montreal.

SIZES.		Per M
Madre E' Hijo, Lord Landsdown	\$60	00
" Panetelas	60	00
" Bouquet	60	00
" Perfectos	85	00
" Longfellow	85	00
" Reina Victoria	80	00
" Pins	55	00
El Padre, Reina Victoria	55	00
" Reina Vict., Especial	50	00
" Conchas de Regalia	50	00
" Bouquet	55	00
" Pins	50	00
" Longfellow	80	00
" Perfectos	80	00
Mungo, Nine	35	00
Cable, Conchas	30	00
Queens	29	00
Cigarettes, all Tobacco—		
Cable	7	00
El Padre	1	00
Mauricio	15	00

DOMINION CUT TOBACCO WORKS, MON-

TREAL.		Per M.
Athlete	\$7	59
Puritan	6	25
Sultana	5	75
Derby	4	00
B. C. No. 1	4	00
Sweet Sixteen	3	50
The Holder	3	85
Hyde Park	10	50

CIGARETTES.

CUT TOBACCOES.		per lb
Puritan, tenths, 5 lb. boxes	74	
Old Chum, ninths, 5 lb. box	71	
Old Virgin, 1-10 lb pkg, 10 lb bxs	62	
Gold Block, ninths, 5 lb. boxes	73	

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	1 15
Athlete, per lb.	10 50
Hyde Park	

VINEGAR.

VINEGAR.		
A. HAAZ & CO		
XX, W.W.	0 20	
XXX, W.W.	0 5	
Honey Dew	0 30	
Pickling	0 30	
Malting	0 45	

WOODENWARE. per doz

Pails, 2 hoop, clear	Nr 1	\$1 70
" 3		1 90
Pails, 2 hoops, clear	No. 2	1 60
" 3		1 80
" 3 painted		1 80
Tubs, No. 0.		9 50
" 1		8 00
" 2		7 00
" 3		6 00
Washboards, Globe	\$1 90	2 00
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double		2 75
" Jubilee		2 25
" Globe Improved		1 90
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

Matches, 5 case lots, single cases		per case.
Parlor	1 60	\$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)		
Single case and under 5 cs.	\$3	70
5 cases and under 10 cases	\$3	60
Steamship (10 gro. in case)		
Single case and under 5 cs.	\$3	50
5 cases and under 10 cases	\$3	40

Mops and Handles, comb.		per doz
Butter tubs	\$1 60	\$3 20
Butter Bowls, crates as'd		3 60

WASHING COMPOUND.		per case
Housekeeper's Quick.		
Washing per case		
5c pkgs 100 in case		3 50
10c " 60 in case		4 00

PEERLESS WASHING COMPOUND.		per case
1/2 lb packages, 12 doz in case		\$4 50
1 lb " 6		3 90
5 cts " 3		3 60
100 " 100		3 50

YEAST.

BARM MFG. CO.		per box
1 box containing 2 doz. 5c. pkgs.		0 50
" 2 doz. 10c.		1 00

BREADMAKER'S		per box
5c packages 36 in box		1 00
2c " 45 in box		0 50



— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED

AND YELLOWS

AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

*Redpath*Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
and Best Machinery, not Surpassed Anywhere.**Lump Sugar**, in 50 and 100 lb. boxes.**"Crown" Granulated**, Special Brand, the finest which can be made**Extra Granulated**, very Superior Quality.**"Cream" Sugars**, (not dried.)**Yellow Sugars** of all Grades and Standards.**Syrups** of all Grades in Barrels and Half Barrels.**Sole Makers** of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commerce is Men. Large sample rooms.

H. A. PERLEY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop.

FRED. SPRADO, Mgr

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

The Hotel Wilson.

NANAIMO, B. C.

The largest and best Hotel in the city.

JOS. RICHARDS,

Proprietor.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUGHLAN & SONS,

OWEN SOUND, ONT.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

BUY THE BEST. SEELY'S



Celebrated
Flavoring
Extracts.

VANILLA, LEMON,
and Assorted Flavors.

Standard Goods of America (established in 1862). Once tried, always used.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

Wholesalers And Manufacturers

Should advertise their
Specialties for (Xmas)
trade now.

EXTRA SPACE

Should be desirable.
Get the benefit of the
doubt in your mind (if
any) by booming some
one or two lines you are
trying to push.

Non-Advertisers !

Give our columns a trial for
balance of this year.

IT MEANS MONEY FOR YOU !

THE RIPANS TABLETS regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effective. A reliable remedy for Biliousness, Blisters on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhoea, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Painful Digestion, Pimples, Run of Blood, Sallow Complexion, Salt Head, Scrofula, Skin Diseases, Stomach Tired Liver, Ulcers, and every other disease that impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tablet after each meal. A continued use of the Ripans Tablets is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross \$1.25, 12 gross \$12.00, 1 gross 75c., 1-34 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O. Box 672, New York.

THE

Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY



THEM

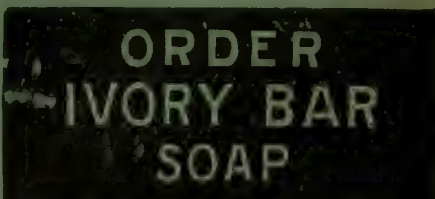
The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.



FINNAN HADDIES

Fresh Smoked.

ORDERS SENT TO

H. W. NORTHRUP & Co.

St. John, N. B.

WILL RECEIVE PROMPT ATTENTION, ALSO

Dry Codfish, Smoked

Herring, &c., &c.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Agencies, Mfg Co., Hull, P.Q.
The Mercantile Agencies.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

DAWSON & CO.,
32 WEST MARKET ST.,
TORONTO.

FRUIT, PRODUCE AND COMMISSION
MERCHANTS.

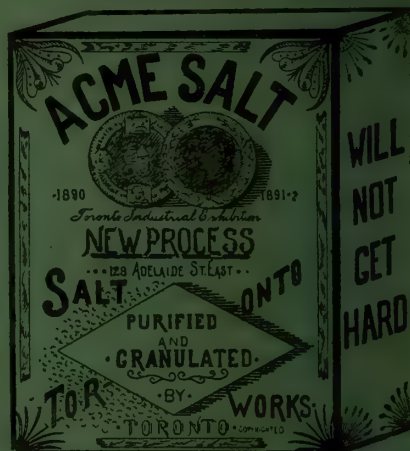
We handle Bananas, Oranges, Lemons, Peaches, Pears, Plums, Grapes, Apples, Melons and all kinds of fruits and vegetables and nuts.

Butter, eggs and general Farm Produce.

Orders and consignments solicited.

Telephone No. 1471. Scattergood's code.

FAC SIMILE OF PACKAGE.



THE GENTLEWOMAN writes: "It is a most delightfully palatable and refreshing, sparkling drink—whether taken alone or mixed with Wine, Spirits or Milk. Analyzed by leading Physicians whose reports on it are most favorable."

JAMES LOBB

Agent for Canada,

30 Wellington St. E., TORONTO.



FLOUR

High Patents, Bakers and Low Grades.

Split Peas, Pot Barley and Corn Meal.

Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

IT'S YOUR OWN FAULT

IF YOU
DON'T OBTAIN ONE OF OUR

LAMP JOB LOTS



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We have reduced the prices of
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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. VI.

TORONTO, DECEMBER 16, 1892.

No. 51

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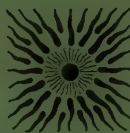
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Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

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No. 51

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

The questions to which the answers below are affixed were forwarded by a subscriber:

1. How many years is it since the Patrons of Industry were started?

It is about four years since they got a footing in this country.

2. Is it a very flourishing order?

So far, it has accomplished little. It has undertaken some considerable objects, but none of importance has been realized. Lodges in several parts of the country have died out. The main inducement to farmers to join the order is the prospect held out by organizers that the Patrons will be able to buy at much lower prices than people outside of the order. Since that prospect has not been very generally realized, the members of Patron lodges have lost a good deal of their enthusiasm in many parts of the country. The Patrons have been unable to effect any of the political objects they aimed at, failing to elect a single member to the House of Commons, to secure any change they agitated in the duty, to abolish the Senate, to enlarge the powers of county councils, to bring about a

purely revenue tariff, or any other professed or attempted change. Their commercial success has been likewise limited. Their special salt contract did not go through, as the Company they made it with was obliged by a decision of the courts to remain in the Association which forbid its lowering the price. From a consideration of these and other facts it must be concluded that the order is not a flourishing one.

3. Does the order exist yet in the place it parted in?

It does, but not in great prosperity. It was started in Minnesota. The Populists, or People's Party, have attracted the attention of the farmers who believe in the underlying principle of such movements. Even before the name "People's Party" was heard of, the Farmers' Alliance overshadowed the the Patrons in the United States. In that country the Patrons are now but little heard of.

4. Can they have in the order as much for one dollar as for three dollars outside of it?

The fourth question was not written very distinctly, and we are not sure that it is correctly given above. Of course the answer to the above is No.

5. Does the order carry on any manufacture at headquarters?

No. It would need to be chartered as a manufacturing and trading body, and it is not so incorporated. It has a charter of incorporation under an Ontario statute, but not one conferring any authority to trade.

7. Has the order a large capital?

No. It does not profess to raise money for any commercial purpose, except in the case of persons within the order who desire to organize for some trading or manufacturing purpose. Such an organization has to be incorporated as a separate body, if it wishes to do a business as an individual in the same way as any joint stock company. There are such companies formed in the order, for ex-

ample that at Brantford to make agricultural implements and binding twine. We do not know whether or not this is incorporated, but it would need to be to make the contraction or collection of debts easy, or to assure confidence in it on the part of people it aims to deal with.

8. Which has the greater benefit: the farmers or the organizers, who get \$13 for opening lodges and instructing the members?

The organizers appear to have the surest thing.

9. How many years will it take the Patrons of Industry to close the doors of the manufacturers and wholesale merchants of the country?

It would take so long a time that the order will not live to see that object accomplished.

* * *

These are the days when boxes of raisins, barrels and half-barrels of currants, mats, bags and cases of figs, cases of prunes, walnuts, almonds, etc., are displayed freely and fully in grocery stores. There is a tendency, not often overcome, to be over-profuse in holiday exhibits. This error appears to be justified by the fitness of things, however. Perhaps there is no other element in the effect aimed at by the shop-keeper at Christmas-tide, that is so grateful to the eyes of beholders as the impression of lavishness. Single objects may be beautiful, may have pleasing form and color, but they lack an important feature that appears to be peculiarly proper to the occasion, if they seem to be stinted. There is no doubt about that. People want the shops to groan with plenty when Christmas stock begins to be shown. It therefore appears to be proper for the grocer to appeal to this liking for a plethora in his window, and interior effect, and Goodliness rather than beauty is aimed at. There is a richness in the appearance of all Mediterranean fruits that

is well brought out when it is set off by abundance. But this liberal display is wasteful, if no precautions are taken to prevent loss by exposure. Currants or raisins bared in full packages in bright windows in heated stores, lose in substance and flavor. The upper layers will weigh less and will taste worse as a consequence of such exposure. Some shopkeepers like to destroy the barrel in which the currants were packed, in order to get the solid mass out moulded in the form of the barrel, that they may place it in the window and encircle it with evergreens, flowers, etc. The holly and the mistletoe could just as well be put around the barrel as around its contents, and the latter would sell for more money. Packages can be so disposed and ornamented as to make up a beautiful display without all this loss. People are knowing enough not to want goods that have figured as window pieces. There is nothing that stales goods more rapidly. The trader would need to attach the legend, "Thou shalt not," to open boxes of fruits he displays too trustingly in the area within which customers stand. Twenty-five per cent. of the people who come into the store will casually and nonchalantly take up a handful of raisins or nuts, and as they civilly comment on the weather consume the fruit in the sight of the owner. They act as if they would impress you that there is nothing sneaking about them, they do not really care for the fruit, they just pick it up absent-mindedly, and perish the man who would be small enough to make any fuss about it. There is a condescending neighborliness in the air of some people who thus prey on the grocer, that he is expected to be flattered by, and which is intended to repay him. Now is the time when such losses ought to be guarded against.

* * *

The grocery trade so far done upon this market on Christmas account shows a distinct rise, as compared with the corresponding trade of last year, in the influence of quality upon the demand. A marked preference for really meritorious goods appears to be the distinguishing feature of this Christmas trade. This was to be expected, if not now, at all events ultimately, as nothing could be more natural than a reaction against the practice of buying for price, that the keen competition of sellers had called into existence and had made almost universal in the trade. Last year the general level of values in groceries was

lower than ever it was before. But it may also be added, if some honorable exceptions be allowed for, that the quality line ran lower than it ever did before. There was some very trashy dried fruit sold a year ago. People seem to have gone as far as they will go in the direction that low prices lead them, in the matter of quality, and this year consumption is on a higher plane. The demand for trashy goods offered at prices intended of themselves to captivate buyers has lost its spring. The better class of fruits, nuts, canned goods, confectionery, fancy groceries, etc., are now in leading request. Prices are not so heavily assailed by buyers, who evidently are prepared to take more out of their customers and give better goods for the money.

* * *

A class of goods whose sales have been increasing in volume for some years on this market are Valencia layers. Five years ago the quantity handled by any one house would probably not be more than one-eighth of that now stocked by the same house. The reason is perhaps a compound of two or three causes, but is largely owing to a rise in the demand for quality. The sale of all Valencia raisins has increased in the last five years, owing to the easier prices, but the consumption of layers has increased out of its former proportion to the total consumption of Valencias. There are more people able to afford select off-stalks and layers at present comparative prices than there were at corresponding prices ruling some years back. The demand for good cooking raisins is plainly enlarging, and chiefly because inferior goods are unsatisfactory.

* * *

In Canada, the consumption of Malaga raisins is of small proportions. The call for this class of fruit is limited almost exclusively to the Christmas trade. For that trade it is, however, quite brisk. If Canadians used table fruits as freely in the ratio to population as the people of the United States do, the sales of Malaga raisins would be a big item in the year's grocery trade. The price would of course be affected, as the crop is always below the requirements of the demand in other countries. But grocers know that whatever stock of blue fruit they have on hand must be pushed off before the holiday trade is over. Buyers are not freely forthcoming after that.

* * *

The Hamilton Retail Grocers' Association is the first to take note of the quantity

of bulged canned vegetables that have been put on the market this year. Inquiry of jobbers in this city brings out the fact that the goods denominated "swelled heads" are more plentiful than they were ever before found to be thus early in the season. First class brands are not complained of. The quality of the goods put up under the most reputable labels is reported to be up to its own former standard. The tell-tale swell, that now and then culminates in an explosion of the can, is confined to goods that can ill afford to suffer in the estimation of the trade, having the best part of their reputation yet unmade. The suggestion of the Hamilton Association that the packers should be required to warrant their goods at least for a year, is deserving of consideration. A law making it obligatory for the packer to give such a certificate with his goods would make not only for the health of the people but the health of the trade. It would limit the manufacture to worthy goods, which would be beneficial to the price. As the law stands, a health inspector would have ample warrant for going in and seizing bulged canned goods on the shelves of the grocer, in the same way as he would seize poisoned oysters, decayed Finnan haddie, bad eggs, or anything else unfit for food. The grocer's liability to loss ought to be compensated by a measure giving the grocer redress from the packer, and the best way to obtain such protection is to require the packer to warrant his goods.

* * *

The Boards of Trade are getting into line to support their petition to the Government to take in hand the insolvency bill drafted last winter. It will be remembered that the Boards were disappointed in their intention of having the measure voted on in the last session of Parliament, Sir John Abbott refusing to entertain it as a Government measure at so late and busy a stage in the work of the session. The bill was not submitted early enough to receive Government consideration, and it was not deemed desirable that it should be introduced to Parliament through any other medium. In addition to the better chances of success the bill would have if introduced as a Government measure, its support by the head of that Government, Sir John Abbott, would be a special advantage in its course through Parliament, as he was the author of the measure of 1876. It may be that his retirement from politics may be a loss to the cause of reform in the direction contemplated in this bill. It is important, however, that they should have it up for Government consideration in good time, that it may not be laid over again or too hastily disposed of. The joint committee of the Boards of Trade which has the handling of this matter is meeting in Ottawa this week.

* * *

It would materially increase the usefulness of our postal service to business men if it

afforded some security for registered parcels. There is a freer use made of our mails for the carriage of money letters than there would be if it were generally known that such letters are carried at the sender's risk. The majority of people believe they are protected from loss when they take the precaution to register a letter. All that registration does is to afford a clue to the tracing of a letter through its course in the mails so far as it has proceeded in that course. If it cannot trace a lost letter to recovery, the sender has to suffer the loss of its contents. Registration probably exposes the contents of a letter to mischance quite as much as it protects them, for the dishonest postal servant is thus enabled to distinguish between packages of value and letters that would be worthless to him. The government can well afford to insure registered letters, because its revenue from registered letters since the registration fee was raised to 5c. is over half a million dollars, while losses in that time have amounted to only \$10,702. The Post Master General is reported to be giving consideration to the recommendations of the Winnipeg Board of Trade on this matter.

TORONTO RETAIL GROCERS' ASSOCIATION.

On Monday evening the Toronto Retail Grocers' Association held its eighth annual meeting in Richmond Hall. The proceedings were limited almost entirely to the election of officers, which, owing to the number of candidates for the Executive Committee and the wide diffusion of the voting, made repeated ballots necessary before four members, each with a majority, were elected. The loss of time over nominations to all the offices, each nominee striving to thrust the honor on some one else, also tended to exclude other business. It was recognized at this meeting that there was inconvenience in having the nominations and the elections take place on the same evening, and notice of motion has been given that the two steps towards the choice of officers shall be taken at different meetings. Another important notice of motion had reference to the fixing of the hour for adjournment. This is surely a necessary reform, as the way proceedings used to be drawn out to the midnight hour was irrational. Moreover, the fixing of the hour for adjournment will have as good an effect in making members punctual at the opening hour, as the adoption of a rule for the attaining of that particular object.

President Booth was in the chair. The meeting opened at 8.45 p.m. The following members were present: Messrs. Booth, Gibson, D. W. Clark, Noble, McMillan, Saunders, McCulloch, Gray, J. Clarke, Mc-

Cleary, Morris, Sykes, White, Mills, Williamson, Doyle, McEvoy, Kelly, Gosnell, Roberts, Mulqueen.

THE AT HOME.

The chairman of the At Home committee reported that it had been concluded to hold the At Home at Webb's on the 18th of January. The committee had sought to get the rooms for the 25th, but had been unable.

Upon the motion of Mr. Mills, seconded by Mr. McMillan, the report was received and adopted.

THE ELECTIONS.

The nominations for the office of president proceeded in a series until nearly the whole room was included in the chain. A would nominate B, B would decline and nominate C, C would decline and nominate D, and so on. At last the office stayed with D. F. Clark, one of the first named for it. There was no election, the meeting being unanimous in the choice of Mr. Clark, none of the other nominations being insisted on by their respective movers, and being declined by the nominees themselves.

Others named for the office were: Messrs. Gibson, McMillan, Sykes, Williamson and Mills.

For vice-president there was a like transferring of the honor from one man to another, but the office was finally brought to Mr. Gibson's door by the result of a ballot, Messrs. McMillan, White, Sykes, Saunders, and Williamson being the other nominees.

The office of treasurer was likewise shoved from one man to another, until it was voted for, a third ballot being necessary, when Mr. McMillan was elected. The following were the other candidates: Messrs. White, Williamson, McCulloch and Sykes.

The following were nominated for the Executive Committee: Messrs. Mills, Williamson, Roberts, Saunders, White, Sykes, Cleary, McCulloch, Doyle, Booth, Morris. The election of four men from these was a tedious job. The first ballot resulted in a majority for Mr. White and Mr. Booth. But repeated votes had to be taken to bring in any other two with an absolute majority of the total votes polled. At length Mr. Saunders and Mr. McCulloch, both of whom had majorities over all others on every ballot, but who up the fourth and fifth ballots respectively had failed to command an absolute majority, were elected.

For the office of Secretary, Mr. Mills moved, seconded by Mr. Williamson, that Mr. Corrie be retained, but that the details of an engagement with him be left to the Executive Committee. Carried.

There being only three nominees in the trusteeship of the special fund, and three members making up that committee, there was no vote called, but the following were declared elected at the close of the nominations: Messrs. Mills, Williamson, and Roberts.

For inner guard, there was a vote called

to decide between Mr. Doyle and Mr. Kelly. Mr. Doyle was elected.

Messrs. McMillan and Roberts were elected auditors without opposition.

The following are therefore the officers for next year:

President: D. F. Clark

Vice President: J. G. Gibson

Treasurer: Martin McMillan

Secretary: R. G. Corrie

Executive Committee: A. White, A. G. Booth, A. E. Saunders, H. W. McCulloch.

Trustees of special fund: R. Mills, A. R. Williamson, F. S. Roberts.

Inner Guard: J. Doyle.

COMMUNICATIONS.

The Provincial Secretary's letter, replying to the recommendation of the Association that the garnishee law be changed to make \$5 the limit, stated that the matter would receive due consideration.

Very grateful letters, acknowledging receipt of checks for \$50, were received from the Irish Protestant Benevolent Society and the House of Providence.

A letter was read from the Hamilton Retail Grocers' Association, calling attention to the large quantity of bulged canned goods that were now on the market, reported that the Hamilton body had canvassed the wholesale grocers of that city upon this matter, who were of the opinion that wholesalers at other points should be called on for their experience in bulged goods. The Hamilton Association was therefore desirous that the Toronto Association should look into the matter for this city, and recommend that the packers be required to warrant their goods for a year at least.

These communications were received, the last one being laid over for consideration at the next meeting.

ACCOUNTS.

Accounts were submitted, amounting in all to \$17.50, the bills being for rent, printing notices and postage stamps. These were referred to the Executive Committee.

NOTICES OF MOTION.

Mr. Gibson gave notice that at next meeting he would bring in a motion to alter the provisions of the constitution for the holding of the annual elections, so that nominations be made at the last meeting of the old year, and the elections be held on the first meeting day of the new year.

He would also move the following amendment: That the auditors be a standing committee, instead of being elected for the past year.

Mr. Roberts gave notice that he would introduce a motion at the next meeting to amend the constitution by adding a clause making 10.30 p.m. the hour of adjournment.

Mr. McMillan gave notice that he would move at next meeting, that the constitution be so amended that the day for nominations to the offices of the Association be the last but one regular meeting day of the year, that the elections only be held on the last meeting day of the year, and that the installation of officers take place on the first meeting day of the new year.

The meeting then adjourned.

POINTS FOR THE TEA TRADE.

The following very interesting paper was read by Harold Lambe before the Hamilton Retail Grocers' Association at a meeting of that body last week:

I feel somewhat timid in coming before you to-night, as so many of you are much older than myself, and have been in the business much longer. I do not pretend, however, to say I know nothing about the subject on which you have asked me to speak, as I have been in the trade for many years. It is rather a large and varied subject, and, as I have never touched upon it before in the manner you have asked me to, I naturally find it somewhat difficult to approach, particularly in a way that will be interesting. I hope you will forgive me; however, as I have prepared nothing, but, being familiar with my business, I thought I would just give my ideas to you, treating them from my own standpoint. And if I leave anything unsaid of interest to any gentleman present, I suggest that he ask the question and I shall be pleased to answer him if possible, that our meeting take more of a conversational form, as I suggested to Mr. Harvey.

In the first place, I take it that you gentlemen are only interested in the class of teas which are best suited to our district. All I need to know, all you need to know, and what interests both of us most, is what we can sell to the best advantage, and what gives the best satisfaction. Of course the subject of tea covers a much wider ground than this, but this is what we, as grocers, are most interested in. We all know that the minor divisions are very varied, and I should say that they are oftentimes best unknown. From my experience I think I may state as a fact that we are a black tea drinking people; when I first came to this country, 20 years ago, Upper Canada was a green tea drinking country, but now we have become black tea drinkers.

One of the points which is of great importance to us, in my opinion, and one which is very much overlooked as a rule, is what kind of water rules in the district in which we live. Different district teas will liquor entirely differently in different localities, according to the water. Now, practically throughout the province, or this peninsula at any rate, we have hard water, and I would say to you that there are certain Congous—the finest teas grown in China—that you cannot get anything out of in hard water. This I think is something worth paying attention to. With your permission, I will tell you what Congous draw best with the water we have. They are what we tea men call North China Congous, the leading brands being Monings, Ningchows, Keemums, Kintucks, and Oofaas, but the vast majority are commonly called Monings. Why this is so, and the difference between them I could not explain to you in words; I could not explain to you in words what constitutes a Moning Congou. A great many of you know the difference when you have the tea in your hand; you know it by the appearance and liquor; experience is the only teacher in this matter. In this district you will get the best results out of North China teas, or what are commonly called Monings. Now I will speak of the direct opposite, South China teas, or, as they are commonly

called, Kaisows. Why I take Monings and Kaisows is because in the first place Monings are considered the best brand of North China teas, and Kaisows the best brand of South China teas. South China teas (Kaisows) are much less suited to this district. If we had soft water, and particularly if we had very soft water, there is no class of tea which I could so highly recommend to you to give good results as Kaisows. But we have not soft water, and it requires very soft water to get good results out of this class of tea. Therefore, eschew South China teas, which include Kaisows, Packlums, Packlings, and Souchongs—the latter are out of date now altogether.

All you gentlemen are perfectly well aware of the immense change which has come over the tea trade within the past 15 years, particularly within the past seven or eight years. Fifteen years ago China was the greatest producer of tea in the world. Fifteen years ago the amount of tea sent from China into London alone—which is the tea market of the world—was about 170 million pounds. The amount then sent from India, including all brands—the number is legion now—was not over 20 million pounds, and the amount sent from Ceylon was infinitesimal; it did not amount to 1,000 pounds. What is the position to-day? China sends to London about 70 million pounds, India sends from 100 to 120 millions, and Ceylon from 50 to 55 million pounds! You see from this the immense revolution that has taken place in the tea trade. The imports from China include greens as well as blacks. Now, why is this? Simply because China is a badly-governed country. I know that from what I read about her. I was never there. We all know that her rulers have taxed everything they could; they have imposed both internal and export duties. Also machinery has superseded cheap labor. India and Ceylon make their teas by machinery almost entirely. And also the peculiar soil of these countries produces much more pungent and stronger tea than China's soil does. China has been burning the candle at both ends; they have been working out their soil and taxing to the utmost the greatest product of their country, until they have ruined their trade. And also in trying to compete with Indian tea they have sacrificed the quality of their tea and have lost their trade thereby. I am not a particular lover of Indian and Ceylon teas. I admire their qualities, they are very valuable; properly used they are invaluable; but I tell you, gentlemen, there is this about them which we must bear in mind; of course we are traders, not physicians, and we sell as a rule what pleases the public best, but Indian and Ceylon teas are fruitful of dyspepsia; they are very powerful and need to be used judiciously. Perhaps it is out of place for me to say this, but it is just as well to recognize what is going on. When I am asked for Indian and Ceylon teas I sell them if possible, but the use of Indian and Ceylon teas is going to make the nation a race of dyspeptics, when they are largely used, because they are so impregnated with tannin, and this wears away the stomach. Still these teas—Indian and Ceylon—form the principal part of the tea trade, and the demand for them is increasing every day. Of course the figures which I just gave you are only approximate,

as the quantity varies continually. Now what I was going to say is this: We as traders have to deal in Indian and Ceylon teas. I recognize their value. They are indispensable to a man who wants to sell a good Congou at a moderate price. But I think as a rule they are not judiciously used in this country. I think we are drifting very much towards the use of Indian and Ceylon teas intact, by which I mean unmixed, and I do not think it a good way; there is a much better way of using them. We all here have blends no doubt. The majority in this room perhaps make their own blends, others buy them, and I think the majority, if you will forgive me speaking so frankly, make a mistake in making their own blends, as they have not sufficient experience. I never made a business of blending, and do not deal in blends, but I recognize their value, and a man must have experience to make blends. You will perhaps allow me to tell you what I think make the best blends, and where I think a great many errors are made. In the first place a great mistake is made in mixing a very fine tea with a common tea. A man will have something which he made a mistake in buying, and of which he wants to dispose; it is unsaleable, but he must work it off. It is usually poor stuff; in fact it naturally is. Now this man is very apt to buy something fine to mix with it. If you will allow me, I will try to make my ideas plain to you by using the old time phrase, first introduced by Punch, I think, by saying "Don't." Don't mix a common tea with a fine one. If you want a medium tea you will buy it very much better as a medium. Sell the poor tea for what it is worth, but do not spoil a good tea by mixing the common tea with it; the rasp of that common tea will stand out every time. The fine quality of the upper grade which you bought will be lost in the smokiness, or whatever it may be, of the common tea.

There is one other thing on which I feel very strongly—I glean it from what I hear in the sample room—and that is the use of scented teas, which were very much in vogue at one time. Gentlemen, don't use scented teas; they are villainous. The only use for them is when you are in a district where water will not bring anything else out. That is the only use of scented teas in my opinion. You will spoil anything you put a scented tea into. It is to my mind an abomination to put a scented Orange Pekoe or Caper into a good Congou, and I think as a rule your customers will agree with me. If you want to use a scented tea put it into a common Congou. If you have some old nasty flavored goods which it is impossible to sell, put in a scented Orange Pekoe or Caper, but never put them into a good Congou. You probably know as well as I do that the scented teas have an artificial flavor entirely. It is only a common tea which is given the scent by means of a flower, "Chulan" is the name, I think. Its flavor is altogether artificial, and the leaf which is so impregnated has not practical value; good tea leaves are not used to make scented teas. Of course every man is, or should be, interested in the work in which he is engaged; he likes to know all about it, he likes to understand it, and he has a certain sense of his own worth, and, I was going to say, possibly he over-rates his own knowledge. I know

SORTING UP !!

During the next two weeks every grocer will be wanting a few odds and ends to sort up with. We are in a position to ship **with despatch** all such orders.

Telephone or Wire us at our expense. Everything guaranteed satisfactory.

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Telephone 447.

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95 CENTS PER DOZEN IS THE PRICE.

 **OLD MILL BRAND TOMATOES** 

The only hand packed goods in the market.

For appearance, quality and flavor, the finest packed.

W. H. Gillard & Co., Hamilton.

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ALEXANDER TURNER.

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JAMES TURNER & CO., HAMILTON,

WHITE FISH, Late Fall Catch.

CRANBERRIES, Large, (Not Frozen.)

These have just arrived, both lines in fine order,
and at right prices to the trade.

“MONSOON” PURE INDIAN TEA. Always reliable, never changes. In cases of 60 1-lb. caddies, or 120 halves.

WE HAVE JUST RECEIVED NUMEROUS LINES OF INDIAN AND CEYLON TEAS,
IN CHESTS AND HALF CHESTS.

STANDARD BLENDED TEAS.

OUR BLENDING DEPARTMENT IS NOW OPEN, UNIFORMITY CAN BE RELIED ON. WE HAVE THE FIRST CHOICE OF THE MARKET AND THE BEST ESTATES AT OUR DISPOSAL, AND GUARANTEE EXCELLENT VALUE. WRITE FOR PARTICULARS.

STEEL, HAYTER & CO.

11 AND 13 FRONT ST. EAST

Growers' and Importers, Toronto.

I have been that way myself. I thought I knew a great deal more ten or fifteen years ago than I do now. And blending is a thing which a man must make a study of, and I think that as a rule the retail grocer of this country has far too much to attend to to make his own blends of tea, and that it can be far better done for him by men who are in the business and make a study of it. I hope I do not offend in speaking so frankly. One man's judgment is as good as another's when he has had experience, but the retail grocer has not time as a rule to get that experience. And in my judgment you will find your blends much better made by men whose business it is to make them than if you made them yourselves. Of course there are exceptions. A man may have a keen sense of smell and a fine taste, and such a man no doubt could make some very happy combinations, but this is not the rule. I would say to you, be chary of blending. When you find a man that offers you a blend that suits your taste and suits your customers' taste, let him do the work. He can possibly buy his primary goods cheaper than you can, and he has a better collection of samples to choose from than you can get. When you are blending, however, there are one or two things I would like to point out to you which I think are wrong, although very often done. I have heard formulas of blends now and again from private dealers, and I read them occasionally. Some men say, "I put so much of this and so much of that," and my opinion is that as a rule there are several very bad mistakes made. I will say to you that what I consider a good blend of Congou is the North China tea with Ceylon—these will give the best results. Do not use Assam tea unless it is very mild and free from that particular astringency which is found in so many Assam teas. As a rule use North China Congous (Monings) and Ceylon teas. If you use Assam, be particular that they are not harsh, unless you are making up a very common tea where you want astringency. I have heard men say, showing me a sample of a very nice, rich, pleasant Ceylon, "I use so much of that, say three pounds, put in common Kaisow Congou, and I use about three pounds of good strong Assam." Well, gentlemen, the good strong As-

sam is damnation to that blend—it is going to kill the beauty of the Ceylon tea which they put in; they put in a beautiful thing and kill it with a bad thing; they ruin the Ceylon by the Assam. It is like putting a drop of creosote into a gallon of wien—you will taste it. Unless you are very careful, it is an absurdity to put an Assam and a Ceylon together, and to me, and I am a little fond of the trade, it is always an aggravation to see them spoil some really good goods in this way. My advice is, Never mix these teas. I think I will not say anything further in regard to blending now, but if you will ask any questions I shall be only too glad to answer them. It is a large subject, and one that it would take a long time to explain.

Now there is one thing which I think we as a body are making a mistake about. I do not know how you regard it, and you will accept my remarks with mitigation at any rate. I refer to package teas. I do not quite understand why the trade are selling package teas. I do not refer more to the retail trade than to the wholesale trade, but it does seem to me that the handling of package tea is an injury to the grocer and the grocery trade. I do not see why a man should spend a good many years of his life acquiring a knowledge of a certain subject, and then throw it into the hands of somebody who has not spent any time in that particular pursuit, and it seems to me that in handling package teas we are drifting that way. I have never taken it up myself, and you will excuse me speaking of it from that point of view, but it seems to me that the man who handles package teas is putting a premium upon ignorance. That is, after spending years of his life in acquiring a knowledge of his business, he makes it easy for anyone—druggist, drygoodsman, confectioner, saloon-keeper—to handle the tea trade. Brands get in and become known. Jones handles them at a certain price, Smith handles them at a stated price, and Simpson thinks he must handle them at a lower price. Pardon me for referring to this; it is none of my business possibly; but it seems to me that the package tea business is a mistake on the part of the trade, and they would better serve their interest by leaving it alone. Blended teas, understand me, I do not include, I am speaking of package teas with stated brands.

Then there is one other thing about which I would like to speak, although I am rather timid of doing so, but it has been before the tea trade a great many years, and it is a fact which we must recognize, and that is, that the tea trade has to a certain extent drifted out of the hands of the grocers. What is the reason for such a thing? There must be some reason and also a remedy. The reason I conceive to be that the grocer as a rule misjudged the proportion of profit which tea should bear. In our anxiety to do business we must have cutting lines; one thing is cut here, another there, under the stress of business—we know how hard it is to hold our trade and make money—until at last it got so that the poor article of tea must bear a large proportion of the retail grocer's profit, and that was a great pity. It had its results in taking the tea trade out of the hands of the grocers and putting it into the hands of men who are much less fitted to handle

it. We all know to whom I refer—men who call themselves specialists, but who were as a rule much more ignorant of the tea business than the retail grocer, and who also had poorer credit, and were less able to buy good value. But they obtained the trade because I think the retail grocer got into the habit of loading up his tea with too big a profit. I am glad to say, however, that I think the grocer has recognized this, and that he is today making an effort to regain his tea trade, and is largely regaining it. It certainly is a thing to be stamped out. Everything should bear its fair proportion of profit, but the grocer makes a great mistake in thinking he can load up his tea with 50 or 100 per cent. profit. It may stand 50 per cent., but that seems to me to be too much. He can handle his business more cheaply than a pedlar, because his expenses are not so great in proportion to his business, his facilities for buying are better, his credit is better, he can buy better value, and consequently sell better. Forgive me touching on this.

I think I have about concluded now, unless I go into details, advising on certain blends and so on. It is a big subject, and I have considered it under a few headings only, and I think I have said all that I can say in a short time; perhaps I have said too much and detained you too long. If there is any further information I can give you I will be glad to do so. I trust I have offended nobody here; I have spoken frankly; but am not speaking for my own personal business interests, but just what I think on each question. Any questions you may ask me I shall be only too glad to answer in an intelligent manner if possible.

One thing which I did not speak on, but which is of no particular interest to us as Hamilton grocers is, Who are the great tea drinking races? You probably know as well as I do, but it may be of interest to some of you to know just how it stands. Who are the biggest tea drinkers in the world, excluding China, as there is no means of arriving at that?

(Countries named by different gentlemen. Russia was mentioned by Mr. Hazell; England by another gentleman.)

No. Australia is the greatest tea drinking country in the world; Great Britain stands next; Canada stands third—not bad for us. That was brought to my notice a few years ago. The Australians use 2 pounds per head more than Great Britain, and Great Britain uses about one pound more than we do. The United States are pretty good tea drinkers, but they come low on the list, as they use a good deal of coffee. The United States stands fourth. Australia uses 6 3-4 lbs. per head, Great Britain 4 3-4 lbs., we use 3 3-4 to 4 lbs., and the United States drops down to 1 1-4 lbs., as they drink coffee in the south in many districts.

Q. Are there no statistics for Russia?

A. They come down to about one pound per head or less. Russia is a country that takes the finest teas in the world; it takes the best of everything, and it also takes the poorest. Splendor and abject poverty are combined in Russia.

I think I have said everything I have to say now. I did not come prepared to make any long discourse, and trust I have not detained you too long.



TO YOU IT IS
PROFITABLE and a
QUICK SELLER.

Thousands testify to its PURITY and
Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT.

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Winnipeg, Man.

J. F. EBY.

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THE YELLOW LABEL.



For Sale By

BENS DORP'S ROYAL DUTCH COCOA

is pronounced by the most celebrated medical men as well as by chemists to be of superior quality and for this reason highly appreciated by buyers generally.

Its principal distinctions are :

1. Its Aroma.
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3. The ease with which it is prepared.
4. Its invigorating properties and perfect digestibility.
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Samples of our new lines of Brooms are now in our travellers hands.

It will pay you to handle them, and we particularly call your attention to our brands.

Imperial, Extra Fine.

Victoria, Fine.

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Leader, Tipped.

We also manufacture all kinds of Special Brooms for Floor, Yard, Stable, Warehouse, and Factory use.

CURLING BROOMS ON BAMBOO HANDLES OUR SPECIALTY.

Our best grades have separate Paper Cover on each Broom.

SEND FOR NEW PRICE LIST.

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Manufacturers, **TORONTO.**

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

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ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN **CLEAR JELLY MARMALADES**

"Scotch Home Made,"

"Perfection."

"Lemon Jelly Marmalade,"

"Lime Fruit Marmalade,"

Made from

Seville Oranges,

Messina Lemons,

West India Limes.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior Packet Concentrated Jellies, etc., etc. All goods having their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION.

WORKS: DOCKHEAD, LONDON, ENGLAND.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

—Twenty million cans were used to pack the corn pack in Maine this season.

Fitch & Co.'s store in Kingsville, Ont., was entered by burglars the other night and \$30 in cash taken.

Twenty tons of turkeys and geese were shipped from Kemptville, Ont., for European markets last week.

The other day 150 tons of hay were shipped from Wolfe Island to Cape Vincent, N. Y. The duty amounted to \$600.

Harry G. Doyle, grocer, Woodstock, Ont., was married the other day to Miss Lizzie McKay, daughter of Rev. W. A. McKay.

It is said that a great deal of smuggling is being continually carried on between Kingston and Cape Vincent, and coal oil brought in this way is sold throughout the district.

Lindsay & Patterson, general dealers, are winding up their business in Stonewall, Man., and are preparing to leave for some other part of the province in which to do business.

A Kingston grocer paid \$4.50 freight on two barrels (160 gallons) of wine from Windsor, Ont. On the same day he received 120 gallons of wine from Spain, and the freight on it was only \$6.

At a special meeting of the Montreal Board of Trade power was given to the council to raise the capital from \$500,000 to \$550,000. The new building, which is now roofed in, is an elegant and massive structure, and will be ready for occupancy on the 1st of May next.

E. A. Wills, secretary of the Toronto Board of Trade, while in Ottawa on Saturday, arranged that the deputations from the Toronto, Montreal, and Hamilton Boards of Trade on the question of insolvency legislation would be heard by a committee of the Privy Council this week.

The Okell & Morris Fruit Packing Company, of Victoria, B. C., is shipping 300 boxes of jam to England by the barque Chili. This is the initial shipment of a trade which is likely to develop to considerable proportions.

Considerable interest is aroused in the vote to be taken next month in Woodstock, Ont., upon the by-law enacting that no shop licenses to sell spiritous liquors shall be given to grocers. One opponent of the proposal ob-

jected in the council that the exclusion of the grocery trade from the liquor business would mean an advance in the price of groceries, but this idea was ridiculed.

A young man the other day undertook to walk off with a 50 lb. chest of tea from the front of Euclide Masse's grocery store at the corner of Monique and St. Antoine streets, Montreal. A constable happened along in time and walked off with the encumbered thief.

The Leamington Business Men's Association have elected the following officers: President, G. F. Cronk; vice-president, James S. Greenhill; secretary, James Fell; treasurer, G. W. Jackson; directors, Thos. Fuller, W. F. McKenzie, P. Phillips, Wm. Smith, F. E. Sherer and J. A. McDonnell.

About a year ago two young men named Smith bought out the grocery business of James Dangell, on Sandwich street, Windsor, Ont., paying \$1,500 for it. A couple of months ago Lee Smith bought out his brother's interest, and last week the former sold the entire concern to Dangell for \$900 and left for Detroit.

On the 30th ult. the brick block of W. Saylor, grocer, Trenton, in part of which Mr. Saylor himself carried on business, and of which an upper flat was occupied as a dwelling, was destroyed by fire. It was insured for \$3,000. A lamentable occurrence in connection with the fire was the death of a Mrs. Rawe, who perished in the flames.

The Central Early Closing association of Montreal held a meeting at the dry goods clerks' hall, St. Denis street, a few days ago. Very encouraging reports were received. One hundred and fifty more retail grocers have signed the petition asking the Legislature to adopt Mr. Auge's Early Closing bill. The association will hold another meeting before the meeting of the Legislature.

At a meeting of the Toronto Pedlars' Protective Association held in Richmond Hall a few nights ago, the president organized his forces for the coming municipal election. A committee consisting of President J. Pocock, Secretary J. Passmore and Brother Foote was elected to interview candidates and report to a special meeting to be held at the call of the committee.

At St. Hyacinthe, Montreal, the other day, before Judge Sicotte, R. Lafortune, of Acton, Que., was charged by J. J. Costigan, inspector of food for the province, with having sold him a pound of coffee, which, on analysis, proved to be adulterated by the admixture of roasted peas and chicory. The defendant was found guilty and was fined \$5 and costs of analysis, which amounted to over \$30 in all. Lussier; & Gen'ron, of St. Hyacinthe, represented the plaintiff.

The Retail Grocers of Hamilton have nominated the following officers, who will be elected at the next meeting: B. Winniffrith, president; A. Ballentine, first vice-president; G. Elder and J. Main, second vice-president;

W. R. Harvey, secretary; C. Bremner, treasurer; Executive Committee, J. Ronan, J. O. Carpenter, C. H. Peebles, J. F. Kavanagh, T. Hazell, G. Smith, G. Hunt, J. Main, G. Elder, J. C. Boligan, J. Hayes, G. Powell and C. Holt, auditors.

Abraham Frankel, was arrested in Montreal for peddling without a license, was brought before Justice Sicotte and fined \$40 costs. Afterwards Revenue officers pulled in another man named Otto Schefford, who was peddling on Laval avenue, and had not paid his \$121 tax to the Government for that privilege. The man produced in court a permit from Mayor McShane, allowing him to sell in the city; but this does not cover the Government tax and the man was compelled to go to jail. He could not understand his position and was unaware of the fact that he was obliged to pay a Government tax.

The Surprise Soap advertising wagon, which has been on the road all summer and fall has been taken off the road for the winter. The wagon travelled from Windsor to Ottawa giving samples of "Surprise Soap" in all towns and cities of any size between these two points. It was a big undertaking, but the Surprise Soap concern have always claimed that if the people at large could only try their soap but once, they would see the economy of it and continue its use. The people have tried it and the company are reaping a big trade in consequence.

With regard to the reform of bills of lading, the following resolution was carried at the congress of Boards of Trade held in London, England, last summer. "That in default of a conference being secured between merchants, ship-owners and underwriters, for the purpose of settling bills of lading reform to the satisfaction and convenience of all concerned, steps be at once taken by the Chambers of Commerce of the empire to approach the Imperial Board of Trade, with the view of having the question determined by Act of Parliament."

A few weeks ago C. Willis McAllister arrived in Hamilton and opened a legal and collecting agency in sumptuous apartments in King street east. He employed a couple of clerks and received his clients in a hand-

Bottles! Bottles!

Ale, Wine, and Spirit Bottles.

FOR SALE BY

BLAIKLOCK BROS.,

17 Common St.,

Montreal.

Fruits of the Season.

NOW IN STORE.

Grenoble, Marbot and French Walnuts, California Evaporated Apricots,
 Sicily Filberts, Good Average Sultanas,
 Tarragona Almonds, Choice Sultanas,
 Cases Vostizza Currants, Loose Muscatels,
 Half Cases Vostizza Currants, Imperial Cabinets,
 Cases Patras Currants, Connoisseur Clusters,
 Hallewee Dates, Ex. Dessert Clusters,
 Eleme and Natural Figs, Royal Buckingham Clusters,
 Fancy Seven Crown Figs, Arguimbans Off-Stalk and Four Crown Layer Valencias,
 quality very fine.

H. P. Eckardt & Co.

Wholesale Grocers,

TORONTO.

**FOR
COOKING
PURPOSES.**



STERILIZED.

It makes the most delicious

**Puddings,
Custards,
Ice Cream.**

DELAFIELD, MCGOVERN & CO.,

91 Hudson St., Sole Agents.
NEW YORK.

33 RIVER STREET,
CHICAGO.

215 CALIFORNIA ST.,
SAN FRANCISCO.

For sale in Canada by

AMES TURNER & CO

Hamilton, Ont.

HUDON, HEBERT & CIE.,

Wholesale Grocers

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Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

IN STOCK.

NEW CROP Grenoble and Marbot Walnuts,

" " Sicily Filberts,

" " Tarragona Almonds.

FINE PROVINCIAL CURRANTS, barrels and half barrels.

MALAGA FRUITS in boxes and quarter boxes.

SULTANA RAISINS, Etc.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Bensdorp's Cocoa

1-4, 1-2 and 1 lb.

No first-class Grocer can afford to be without it

Send for quotations.

Caverhill, Rose, Hughes & Co.,

Wholesale Grocers, MONTREAL, P. Q.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXOELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

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THE OFFICE OF

OUR MANITOBA AGENCY

is situated at

153 Lombard St.,

WINNIPEG,

H. F. PRICE,

AGENT.

Goods delivered from
Winnipeg.

Empire Tobacco Co.,
MONTREAL.

somely appointed office, floored with pile carpet, the walls covered with maroon paper, electric light in artistic globes hung promiscuously about and some of the finest furniture decorating the foreground. His business consisted principally of getting \$10 subscriptions to his agency from people in Hamilton and in Dundas. He got quite a number. Two weeks ago he went away to Quebec, he said. After a week's absence, his creditors got impatient and cleaned out all the furniture.

The business of M. A. Hopkins, Kinmount, Ont., is a very extensive one. Since the fire which destroyed his old premises three very commodious shops have been built, one which contains the dry goods and grocery department; alongside of this is a store in which he keeps his flour and feed, pork and other articles; in the third store is kept a full stock of hardware, paints, tinware, stoves, furniture, etc. He also buys grain, pork and all kinds of farm produce, and during the winter months goes extensively into the lumbering business, buying wood, ties, posts and everything the farmer has to sell. The business is steadily growing, and at present the sales amount to fifty thousand dollars a year. The G. T. R. siding runs alongside his store-houses, making his shipping very convenient.

Early on Friday morning last a frame building, used for storage purposes by the Hamilton Vinegar Company, Hamilton, was badly damaged by fire. The fire was discovered about 3.20 o'clock by Engineer Sweet, but by the time the department arrived the wooden building was enveloped in flames. The firemen prevented them from spreading to the brick factory adjoining, and the fire was confined to the north end of the building. The building contained forty or fifty barrels of sugar, a number of empty barrels, bottles, etc., which were damaged to some extent. The stock is insured for \$8,000, which will more than cover the loss. The building which is owned by B. E. Charlton, is insured for \$2,000. The origin of the fire is a mystery. The total loss will not exceed \$4,000.

DOMINION TRAVELLERS' ASSOCIATION'S ANNUAL MEETING.

The annual meeting of the Dominion Commercial Travellers' Association took place on Saturday evening in Montreal. The retiring president, Fred Hughes, occupied the chair and the attendance was very large. The first business was the reading of the report. The report says:

"Three hundred and forty-five new members have been admitted, while 247 old members have dropped, leaving a net gain of 98, and making our present membership 2,349. The total income for the year, it will be observed, amounts to \$29,557.19, and the expenditure \$19,680.80 which with \$248.05 written off, leaves a net gain of \$9,628.34 carried to capital account, which now reaches the sum of \$117,641.16. Sixteen members have been removed by death during the year. While this is about the average number, it will be noticed that the amount paid in death benefits is much above the average. This is

accounted for by the fact that many of the deceased were members of long standing and three of the deaths being the result of accident. In the last annual report mention was made of an important meeting, with the railways early in December last, when deputations from the various associations, with many of our leading merchants, waited upon the railway representatives and pressed for further concessions. Their reply was received early in the year, granting only a very small concession, viz., the extension of the week end ticket; while the more important matters of a two-cent rate and further excess baggage privileges were not granted. An important joint letter from the railways has just been received with reference to the admission of applicants for membership, whereby the "four months" clause is to be more rigidly enforced, and which will necessitate many of our present members, in renewing their subscription, to become associate members, who will be entitled to all the privileges of the association except railway concessions. The report also referred to the establishment of a benevolent fund and other matters, after which the treasurer's report was read. A cash balance of \$15,456.46 is on hand and carried to the next fiscal year. The natural death claims paid during the year amounted to \$11,000; the accidental death claims settled reached \$3,400, besides the sum of \$1,064.72 being paid on accident weekly account. The association has \$13,500 invested in first mortgage real estate and \$5,000 in second mortgage bonds. The names of the members who died during the year are: D. Dobbie, A. G. Hill, Thomas Kearney, Charles Lowe, D. Robertson, J. S. McArthur, J. F. Gregoire, Samuel Austin, William Clarke, G. T. Beard, Alfred Labbe, J. E. Doyle, Alfred Lang, J. W. Taylor, E. W. Heffer and G. A. Pontfriand.

When the report had been adopted the result of the polling was announced by the chairman of the scrutineers, Thomas L. Paton. He said that Mr. Cains had received 1,121 votes for the presidency, while 662 had been given to his rival, Mr. Wilson. This shows that an unprecedentedly heavy vote had been thrown, as but 1,443 ballots were marked last year.

The next contest was for vice-president, the result showing that Joseph H. Morin had received 1,077 votes, while 640 had been recorded for his opponent, George Forbes.

The following are the votes polled for the five gentlemen composing the board of directors: David Watson, 844; James Armstrong, 819; Max Murdoch, 674; F. X. de Grandpre, 661; and Maurice E. Davis, 562.

The educational report showed that three children were now being educated by the association, and that there are five vacancies.

It was decided that the annual dinner of the association be held at the Windsor hotel on the evening of the 29th December.

MOST PERFECT MADE.

It contains neither Ammonia, Alum, or any other injurious ingredients.

It is the lightest and fluffiest of all powders.

DR. PRICE'S
Cream Baking Powder.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP



The Standard
of Excellence!

Always Reliable.

Never Vary.

If your wholesale
grocer does not
keep "Kent" Bot-
tled Pickles, write
direct to

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS**
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "**BOULTER**"
across the face of each label in a distinctive
color. Look out for the word "**BOULTER**"
if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

VERY LOW PRICES
THIS WEEK ON
MOLASSES.

Write for figures to
S.P. Leonard H. Dobbin, Montreal.

It always pays to BUY THE BEST

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,

Lakeport, Ont.

Factories at Lakeport and Trenton.

RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the
largest Maple product territory in the world. We offer to the trade,
all Maple products of the finest quality, in quantities and packages
suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,

Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Please try them.
His boys eat them.
Prepared by the
Kingsville
Preserving Co.,
(LIMITED.)
KINGVILLE, ONT.

Boy
Brand
Tomatoes



BUYERS!

OUR interests are identi-
cal. It has paid us to pack
a superior quality of Canned
Goods. It will pay you to
sell them. Our sales for
1892 have doubled 1891.

You may double yours by securing now, while the
price is right and stock fresh and complete, a full
assortment of our leading lines.

All of which is guaranteed strictly A1.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES : Delhi, Ont., and Niagara on the Lake.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below and in our Prices Current necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Dec. 15, 1892.
GROCERIES.

The last grand rally in the grocery trade of the year may be said to have begun. Next week the street will be in the midst of it, and there will be more of a ferment created by the multitude of small orders that will then throng in, than there is when business is at really high tide in a large way. Sharp delivery will then be the rule, and is even now an important consideration. The call for sugar, dried fruits, nuts, canned fruits, canned vegetables, and fancy groceries, has expanded in volume very perceptibly since a week ago. The report on all hands is that the wholesalers are much busier. The market shows nothing in the way of departures or changes of any kind. Prices may be noted as slightly easier on Malaga raisins, which do not move as freely as they are expected to move. Other fruits are firm. Canned goods are no firmer, perhaps less firm than they were. Tea is still tranquilly held by those who have the more salable grades as prices remain firm. The state of payments is not commented on with satisfaction.

COFFEE.

The purchases this week have been more liberal than for some time back, as the stiff price not showing any sign of relaxing, traders conclude not to defer wants to a later day. Rios quote still at from 20c. Choice grades are in limited supply. All other coffees are quiet, and unchanged at quotations in Prices Current.

DRIED FRUITS.

The movement outward is well maintained. Not the very lowest grades of Valencia raisins are so much in demand as they might be expected to be with buyers who took so kindly to the lowest priced goods last year. The price of Valencias remains firm, both internal and outward influences favoring sellers. Buyers can rarely get any of this year's off-stalk fruit below 5½c. The better grades of Valencias, at about 6c. are selling very well. Layers are likewise prominent in the demand at 7 to 7½c. Malaga raisins, though moving freely, do not go out with the snap customary to the trade in blue fruit. Prices, as reported last week, were low, and may be noted this week as a little softer. Former quotations, however, are repeated. London layers \$2.20 to \$2.50, Blackbaskets in boxes \$4, in quarter flats \$1.30, blue baskets in boxes \$4.75, connoisseur clusters in boxes \$4.00, in quarter flats \$1.25, superior Dehesa layers in boxes \$5, in quarter flats \$1.75, Royal Buckingham \$6, Imperial cabinets \$2.20 to \$2.75, finest Vega \$7. Sultana raisins are quieter at from 6½ to 12½c. The quotations on currants have had more stiffness imprinted to them by a fresh advance in Patras. The basis remains firm at 5¾c. Pines are scarce and in good demand. The limited demand

last year made wholesalers chary of laying in large supplies, and now most of them are down to a point where they hold what stocks they have for their customers, and do not willingly help one another out. Altas and Sphinx prunes are both in strong request. There are some U's on the way via New York. The price is now 8¼ to 8½c., but fruit en route is quoted 8c. to arrive. The low prices of figs this season have caused a very rapid running off of the finer goods in ten pound boxes, of which there has been a good deal of buying from the fuller-stocked houses by their fellows on the street. Four-row figs and seven-crowns are scarce. In bags figs are 4½ to 6½c., in boxes 10½ to 16½c., though it is believed there are goods of the new crop on the market that can be bought considerably under the lower figure. Second shipment dates have arrived. They are quoted at 5½ to 5¾c. Nuts retain their firmness, are active and quoted as follows: Prime Grenobles 16 to 16½c., lower grades of Grenobles 15 to 16c., Marbots 13½ to 14c., Cahors 11 to 12½c., Tarragona almonds 15 to 16c., Sicily filberts 9½ to 11c. Some grades of peels are now hard to get. The prices remain at 15 to 16c. for lemon, 16 to 18c. for orange, 28 to 30c. for citron.

RICE, SPICES, ETC.

The trade in common grades of rice is of some volume, showing an increase by comparison with last week's trade. There are no changes of any other kind to note. The price quotes from 3½c. upwards.

Spices are still active. Prices have still a firm tone, the effect of the advance made above a month ago.

SUGAR.

The orders for sugar have been more numerous. This was to be expected, when the homes of the country should begin their preparations for Christmas. Though the orders are more numerous they average but little larger, moderate-sized parcels being the rule. The dealer realizes that after the holiday trade is done, a dollar's worth of sugar will go a long way with the average consumer, and sees no motive in the state of the market to incline him to buy for future delivery. Prices are steady at previous quotations, that is at 4¼c. to 4½c. for granulated, and from 3½c. upwards for yellows.

Willett & Gray's New York Weekly Statistical says: Total stock in all the principal countries, at the latest uneven dates, is 378,990 tons, against 351,699 tons at the same uneven dates last year. Stock in Havana and Matanzas, by cable, 7,000 tons at same time last year.

Raws—Extreme firmness combined with extreme quietness has prevailed during the week, and there is no change to note in quotations. Europe, however, has weakened towards the close and given a less firm prospect for the future. The news from producing countries is not important and indicates no change, except perhaps more uncertainty regarding the first outcome of some of the cane crops. Cuba, for instance, is very uncertain.

SYRUPS AND MOLASSES.

The lowest price at which domestic syrups are now selling is 2½c. The quality of the lowest grade is comparatively good, being much better than the darkest syrup heretofore appearing on the market. The very lowest grades appear to be scarce. United States makes of very low quality are not in large supply at the moment, sellers realizing that they are not satisfactory.

Molasses of superior quality for table use has had a fairly good call, at from 50c. for

(Continued on page 16.)

CANNED GOODS.

TORONTO.

The point at which buyers of canned vegetables want to come in on the market has apparently not been reached yet. It may reasonably be inferred that it will not be reached, no matter how much prices may continue to fall away. A weakening market is the very poorest for the seller, not only because of its unsatisfactory price returns but also because of its bad influence upon the buying. Everybody holds aloof from the market when it is on the decline, and the more it becomes demoralized the more it is beset by still lower bids. Hence, though most retail and wholesale grocers are reserving their big trade orders for lower prices, it is quite certain that lower prices will fail to bring these orders to the packers. If a little strength could be developed, buying would doubtless become quite free against future wants. As it is, buyers sail close to present requirements. The assemblage of small orders counts for more than it did in former years, as consumption steadily expands. The offers that buyers make are generally about 75c., at which price it is said some orders have been taken. The run of prices from jobbers' hands is 80c. to \$1. The well-known and approved brands keep up pretty well. Fruits are having a favorable turn and are going out quite freely on Christmas account. Jellies at 7½c. and jams at 9½c. have been in good demand. The stock of salmon on spot is small, and Horse Shoe is scarce. Salmon quotes at from \$1.45.

XMAS.

Fancy Florida Oranges.

Fancy Florida Mandrines.

Valencia Oranges.

Malaga Grapes.

LEMONS. BANANAS. PINEAPPLES.

CLEMES BROS.

Phone 1766.

TORONTO, ONT.



DANIEL G. TRENCH & Co.,
CHICAGO, ILL.

CANNING FACTORY OUTFITTERS.

GENERAL AGENTS FOR

SPRAGUE MFG. CO., FARNHAM, N. Y.

CANNING MACHINERY OF ALL KINDS.

NEW NUTS ARRIVED

Tarragona S. S. Almonds,

Sicily Filberts,

Grenoble Walnuts,

Marbot Walnuts,

Hallowee Dates,

Cahors Walnuts.

DAVIDSON & HAY,

36 YONGE ST.

TORONTO.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S

Famous

Boneless Codfish

NEW and GENUINE.

NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs.,
20-lbs, and 40-lbs., containing 1 and 2 lb.
Bricks, also

MUNN'S

Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.

Delightful thick Codfish Steak.

Orders can be filled at short notice after this.

Stewart, Munn & Co.,

MONTREAL.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.

An excellent food for Infants.

We make only the one quality—**THE BEST.**

Buy only the **JERSEY BRAND** for all purposes. Sold by Grocers, Outfitters and others.

MANUFACTURED BY

FORREST CANNING CO'Y,

HALIFAX, N.S.

STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.



WE ORIGINATED THE PROCESS

Whereby all the nutriment and relishing properties of milk are extracted, canned and
sterilized to keep perfectly in all climates. Sold by all wholesale grocers under our

Highland Brand Evaporated Cream

Pleases all who appreciate a perfect quality of pure (unsweetened) milk or cream. Sur-
passes cream for coffee, and thoroughly takes the place of unprepared
milk or cream for all purposes. Prepared by

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.

Toronto

L. H. DOBBIN, Montreal,

Quebec Agent.

MARKETS—Continued

fine New Orleans stock. Lower grades for baking have likewise had what may be considered a very good week of it for this market. The price quotes from 26c. upwards.

TEA.

Though this is the season when the tea trade is usually neglected, and though it is to a considerable extent just now side-tracked by Christmas goods, it is still far from suspended. Some demand still submits itself and receives attention, the orders being presented now because a skirmish to get hold of lower and medium grades after holidays is expected to influence the price unfavorably to the buyers. Congous, Japans and Ceylons have all come in for their share of the trade that has been done this week. All prices are very firm both here and outside.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Clemes Bros. received on Tuesday a car of very fine bananas.

Prunes are quoted 3s. higher at Trieste and are scarce here.

Smith & Keighley are offering sweet apple cider at 18c. per gallon.

Orange peel is almost completely out of stock. The price is 18c.

In our Prices Current this week we add Walter Baker & Co's. soluble chocolate to that firm's list.

The stock of layer Valencia raisins will soon be exhausted if the present outward movement continues.

Half barrels of currants are disappearing rapidly. A round lot was called for on Tuesday but could not be made up.

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

Whitefish this season will be scarce. James Turner & Co., Hamilton, report arrival of an extra nice lot of choice fall catch.

Eby, Blain & Co. have had very free sales of California Loose Muscatel Raisins in bags of about 80 to 90 lb. This fruit is selling freely, as the price is low.

Wholesale grocers who received butter complain that the deception of facing boxes of inferior rolls with a layer of better quality is rather commonly resorted to.

The special lot of choice figs in 10lb. boxes whose receipt by Smith & Keighley, was noted in last week's GROCER is going off

SURPRISE SOAP

A GOOD SOAP FOR ALL USES.

The St. Croix Soap Mf'g Co.,

Branches :

St. Stephen, N.B.,

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

WINNIPEG : E. W. Ashley.

rapidly. Ten-pound boxes are scarce along the street.

Gillard & Co., Hamilton, are in receipt of a consignment of Gillard's New Sauce in $\frac{1}{4}$ pt. bottles, which if once tried by the trade is sure to become as great a favorite as Gillard's New Pickles."

Attention is directed to W. H. Gillard & Co's adv't re Old Mill Brand Tomatoes. These are the kind of goods that bring new customers, and all grocers who desire to extend their business should try them.

The "Orient" brand of Pure Ceylon and India teas, controlled by Eby, Blain & Co., is meeting with more than remarkable success among the trade. The quality of this tea is the loadstone that leads to its success.

A valuable food product is to be found in Burnham's Clam Bouillon. It is now possible to serve a plate or cup of this delicious article absolutely fresh and pure thousands of miles in the interior. It is very attractively put up in bottles.

W. G. Nixey, manufacturer of Nixey's widely sold Black Lead, furnishes us this week with English and Canadian quotations, which appear side by side columns in our Prices Current. These prices are quoted free to docks, London, \$2 being the uniform price agreed upon to sell to Canadian buyers

W. H. Gillard & Co., Hamilton, report the "Old Mill" brand of tomatoes (hand-packed goods, no finer in the market) to be

finding a ready sale and delighting consumers. They should be in the hands of every dealer in fine goods.

It is reported that since the fire in London, through which the stock of Mocha coffee in that port was destroyed, arrangements have been made here to ship to England all the half bundles English style of packing held by local operators.

The sale of nuts of all kinds has been much larger than usual so far this season. The business too has been more satisfactory, for the quality has been good and profits fair. The first shipments are almost entirely sold out, but the second shipments are due here this week.

The trade in Canada have signed the following agreement, made with R.G. Nixey : I beg to subscribe entire approval of your new arrangement, and will readily agree to strictly adhere to your new terms and not sell under \$2 per box for Refined Black Lead and your other makes in proportion, and retain the additional profit secured to my own business

Chas. Boeckh & Sons have just placed in the hands of their travellers samples of their new lines of brooms, to which attention is called in another column. This firm now have a capacity of 600 dozen brooms per week, and their reputation and constantly growing trade are sufficient guarantee as to the value and quality of their goods. In a circular to their travellers, they say with regard to the broom corn crop of 1892 : "The yield has been fully up to the average, but is pretty well in the hands of dealers and large manufacturers, which will cause prices to rule firm. The quality is good, but runs to long brush, and our aim has been to give

TORONTO, - - Dec. 9, '92.

WE—PAYING—ARE

4¹/₈ C.
F. O. B.

FOR
BRIGHT--DRY--SOUND
NEW CROP
DRIED APPLES.

WE **BUYING** ARE

NEW

- DRIED APPLES -

ADDRESS

STANWAY & BAYLEY,

48 FRONT ST., EAST, TORONTO.

--TERMS--

PRICE—Good for one week from date, for not exceeding 10 Barrels from any one shipper. Larger lots subject to confirmation before shipment. All others can be made without advice, but subject terms stated.

SIGHT DRAFT—Or local pay-orders honoured, 10 days after shipment made.

QUALITY—Bright, dry, and sound, new-crop stock.

John Jamieson & Co's LOCHFYLE HERRINGS

56-60 E. Howard Street, GLASGOW.

Agent, W. S. KENNEDY,
463 St. Paul St., MONTREAL.

DRESSED POULTRY

We are now booking orders for shipment on or about December the fourth next, to points in British Columbia, delivery in time for Xmas trade. Poultry will be thoroughly frozen and packed in either close or open cases, weighing two hundred pounds each. We offer special prices on large lots.

PARSONS PRODUCE CO.,
WINNIPEG, - - MANITOBA.

W. F. BUCHANAN,
BROKER, COMMISSION MERCHANT
AND
GENERAL PURCHASING AGENT,
WINNIPEG.

REPRESENTING:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo.
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
BUCHANAN & CO., Saltcoats, N. W. T.
HIRAM WALKER & SONS, Ltd., Walkerville, Ont.
JOHN DEWAR & SONS, Tullymet Distillery, Perth, N. B.
PERIN ET FILS, Reims.

Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE,
AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.
VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " " "
" 3 at 30c., " " " "

Their Flavoring Extracts are of the choicest quality.

REINHARDT & CO.,
SALVADOR LAGER
IS THE VERY BEST.
TORONTO.

LAURENCE GIBB

Provision Merchant,
83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

Meglaughlin, Marshall & Co.,
Wholesale Provision Merchants,
3 and 4 Corn Exchange,
Manchester,
England.

Also at

Liverpool and Glasgow.

Are prepared to receive Consignments of Eggs,
Bacon, Hams, etc. Having been established more
than 40 years, they are in connection with all the
best buyers in the North of England.

W. GIBBINS & CO.,
Commission and
Manufacturers' Agent,
WINNIPEG, MAN.

We are open for Consignments of Dried
and Evaporated Apples, Beans, Peas, &c.,
or will take orders for packers and others.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

J. F. YOUNG & CO.
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

Our business is solely Commission. The only
plan which does justice to the Consignor. We
handle everything which the Country Store-
keeper has to send from home to sell. None of
our own goods to sell in preference to yours when
the market is good. Nothing between you and
best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

PARK, BLACKWELL & CO.
(Limited.)

— SUCCESSORS TO —
JAS. PARK & SON,
TORONTO.

Full lines of Superior Cured Hams, Break-
fast Bacon, New Special Rolls,
Beef Hams, Long Clear Bacon,
Butter, Cheese, Lard, Eggs,
Etc.

Write for Price List.

PUT

TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on
Horses and Cattle. \$3.00 worth only costs you
\$1.80. Express prepaid. Cash with order.

O. F. SEGSWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

S. K. MOYER,
Commission Merchant

And dealer in foreign and
domestic fruits, fish,
poultry, etc.

SPECIALTIES:

Oysters, Oyster Carriers,
Smoked, Salt and Fresh
Fish. Consignments and
Orders solicited.

76 Colborne St.,
Toronto, Ont.



GEORGE MCWILLIAM.

FRANK EVERIST.

MCWILLIAM & EVERIST

Fruit and Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

FIGS, DATES, NUTS,

ALMERIA GRAPES, ETC.,

Florida Oranges are now arriving in car lots,
stock fine, also Messina Lemons. Will fill
all orders at lowest possible price.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

Fancy Florida Oranges--
Car arriving weekly.

Car Messina Lemons--
Just arrived.

We are handling best brands Bulk and Canned
Oysters, Haddies--Portland and St. Johns,
Fancy Bloaters and all kinds Fresh Fish, New
Golden Dates, Figs, Nuts, etc.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.

MARKETS.—Continued

extra good value in large brooms. Short corn is scarce and dear, and small cheap brooms cannot be made without a loss unless very thin and poor quality. Dealers will therefore do well to push sales on the better and larger brooms which will no doubt be more satisfactory to their customers and profitable to themselves.

PETROLEUM.

In this market there is nothing to report, trade continues actively at unchanged prices, the basis remaining at 14 to 14½c. for Canadian refined.

The Petrolia Advertiser reports: Petrolia crude \$1.18 per barrel: Oil Springs crude \$1.19 per barrel. The speculative market for crude certificates has presented few features of interest during the week under review, and trading has continued light throughout, there being nothing apparently sufficiently encouraging to induce buyers to take more than passing interest in affairs on Change. The price has taken a slight drop. In the producing field no new wells have been struck of any moment. Anyway the weather and bad roads have interfered a great deal with moving of rigs and drillers' movement in general. Refined remains about the same price, 10¾c. to 11c. car lots, f.o.b. here

BUTTER AND CHEESE.

The efforts of buyers to get prices to a lower plane have had the effect of checking deliveries. Holders who looked forward to still higher prices ruling now than were paid when the market was at its best a month ago, are averse to letting their stock go at easier prices than they got at that time. At the end of last week the receipts began to rise and then the prices began to ease off, but the latter were perhaps a little premature, as there is now a scarcity, which is attributed to the lower values. Large rolls, a few days ago plentiful, are now scarce. Prices now holding seldom touch 20c., and in the rare instances in which they do, the finest dairy tub is what is bought. Good dairy tub is worth 18 to 19c., a lower grade of table dairy brings 16 to 18c., seconds 13 to 15c. In large rolls prices suffered most, having got down to 15 and 16c., but now really good rolls are worth 16 to 18c.

Cheese quotes at 10 to 11½c. according to quantity and make. Early makes are 10 to 10½c., autumn makes are 11 to 11½c.

COUNTRY PRODUCE.

BEANS—The stock on spot is light, and more would have to be paid to replenish. Mediums are \$1.25 up. Choice hand-picked are firm at \$1.35.

DRIED APPLES—The market is still unfavorable to sellers, the price paid remaining 4¼ to 4½c. on spot, with re-selling at ½c. higher.

EVAPORATED APPLES—Are not moving to any extent. They are jobbed at 7c.

EGGS—Fresh are 18c. and are firm. There is no lack of limed eggs, which are easier at 14 to 15c. The commission men are overstocked and trying to sell to Montreal, but there the prices are very low.

HONEY—Extracted is quiet at 8 to 10c., comb honey is in some demand at 13 to 15c.

HOPS—The price is fairly established now and rules at 18 to 20c.

ONIONS—The demand has no new influence on prices, which continue at \$2.25 to \$2.50 per barrel.

DRESSED POULTRY—The offers of poultry have declined very materially. Poultry is now scarce, and prices have started upwards again from the low points they reached last week. Chickens are 30 to 40c. per

pair, ducks 40 to 75c. per pair, geese 5½ to 6c. per lb., turkeys 9½ to 10c. per lb.

HOGS AND PROVISIONS.

Uncommonly good prices are being realized this season for hogs, and the views of holders ably second the conditions naturally making for firmness. Offerings are held back, though the prices now paid are \$6.90 to \$7. Rail receipts have been comparatively light, and have been chiefly in partial cars. There is no change in products, which hold firmly at the advance noted last week.

BACON—Long clear 8½c. Smoked backs are 11½ to 12c., bellies 12½., rolls 9½c.

HAMS—Are 11½ to 12c.

LARD—Pure Canadian is 10½c. in tubs, and 10½c. in pails, and 10c. in tierces. Compound is 8 to 8½c.

BARREL PORK—U.S. heavymess is \$16.50. Canadian short cut is \$17.50 to \$18.

DRESSED MEATS—Beef forees are 3 to 4½c. hindquarters 5 to 6½c., veal 6½ to 8c., mutton 5 to 6c., lamb 6c.

GREEN FRUIT.

A very good trade is now being done in fancy fruits, the finer grades of oranges, lemons, Almeria grapes, cranberries, etc., being in demand. Valencia raisins are on the market this week, offering at \$4 to \$4.75. The finest Floridas quote at \$3.75, and from that point prices grade down to \$3.25. Messina and Palermo lemons are held at \$3.25 to \$4.50 according to quality. Malagas are nearly done; besides, they are being displaced by Messinas, which always have the preference. They quote at \$3.75. Pineapples are 20 to 25c. Bananas are \$1.50 to \$2. Almeria grapes are firm at \$7.50 to \$8. Cranberries are likewise firm at \$9 to \$10 for choice Cape Cod, \$8.50 to \$9 for Jerseys, and \$8 for North Shore. Apples continue low, and little is done in a local way by wholesalers. The range is \$1.50 to \$2.50.

FISH AND OYSTERS.

No increase in the fish trade is reported by the dealers. A slow demand at unchanged prices is the only fact to be noted. Whitefish and salmon trout are 7½c. per lb., lake herring are \$2 to \$2.50 per hundred (by count.) British Columbia salmon is easier at 15c. Steak cod is 7 to 7½c. market cod is 4½c., haddock is 5 to 5½c. Codfish, skinned and boned, sells at 6½c. and is in fair request. Labrador herring is \$6, shore herring \$5 to \$5.50, and Digby 11 to 12½c. per lb., boneless fish is 4c., boneless cod is 7 to 8c. Oysters are \$1.25.

HIDES, SKINS, WOOL, TALLOW.

HIDES.—No. 1 green cows' are still quoted at 4½c. Cured are moving out at 5c. in car lots.

SKINS—Sheepskins are now 95c. Calfskins are quiet at 5 to 7c.

WOOL—Combing fleeces are 17c., clothing fleeces 19 to 20c. The market is very dull. In pulled wool prices remain at 22c. for super and 26c. for extra.

TALLOW—Is quiet at 5¾c. for rendered and 2c. for rough.

MONTREAL MARKETS.

MONTREAL, Dec. 15, 1892.

[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

GROCERIES.

If the general movement of groceries is considered, business cannot be considered active, but those lines of goods which are a necessity for holiday wants show considerable activity, while in the staple lines, such

as sugar, tea, etc., orders to jobbers, although not large, are frequent and furnish quite a fair volume of business. It is in dried fruit, raisins, currants, oranges, nuts, etc., however that call for particular attention and business in them is quite active. Several round lots of Valencia raisins have been turned over during the week from first hands, and although the cheap inferior fruit which is offering freely on the market has a depressing effect. Values on really prime stock are firmly held and obtainable also as demonstrated by the business in wholesale lots that has transpired during the week. Currants are firm and owing to the absence of any inferior offering do not furnish the same unsteadiness as raisins. Heavy goods are quiet as we have said. On sugar refiners manifest firm views and speak of higher rather than lower prices. There is nothing but firmness to note about teas and coffees, and this about sums up the position as a whole.

SUGAR.

The movement of sugar has been rather slow and prices are unchanged. Rios are not showing much alteration, but it is evidently only a question of time as to the advance, which the refiners say is sure to come. Sales from the refineries are made at 4½c. for granulated and 3¾ to 4c. for yellows. As to jobbers prices they are hard to quote, for there is still considerable competition, but an ¼c. advance on the above figures represents a fair jobbing range.

SYRUPS AND MOLASSES.

There is a better, in fact active demand for Canadian syrups from jobbers, the refineries being busy at 1¾ to 2c. We quote 2 to 2½c. for a jobbing range. American stock are in small supply, and there is little or no demand for them.

In molasses there has also been a good movement, actual sales being on the basis of 32 to 32½c. for fair sized lots.

TEAS.

The tea market has been quiet during the week, but this is the result of the strong position and not weakness. Goods worth 15 to 25c. move freely on Western account in wholesale lots.

COFFEES.

There is no change in coffees, which rule steady on the whole. Stocks here continue light and prices pretty firmly held, as round lots of Rio have moved from first hands during the week at 20c. For jobbing business we quote 21 to 22c.

RICE.

Rice has been rather quiet but prices are steady. We quote the following: Standard, \$3.85 to \$4; Louisiana, \$5.25 to \$5.50; choice Burmah, 4 to 4½c.; Japans \$4.50 to \$5; Patnas, \$5.25 to \$5.50; Carolina, \$7 to \$8.

DRIED FRUIT.

The dried fruit market in so far as Valencia raisins are concerned is not an easy one to diagnose owing to the uncertainty created by large offerings of cheap inferior fruit to which GROCER has already referred before. The stock is offering at all sorts of prices, but its quality is a decided drawback making it slow of sale. The fact that it is offering however exercises some influence on the more cautious buyers who hardly know what to do, and gives the market generally a feeling of uncertainty. But despite the stock which it is said has been offered as low as 4 to 4½c. with few takers; values on really good stock can be called steady. They settled off a trifle toward the beginning of the present week in sym-

(Continued on page 30.)

FLOUR AND FEED.

TORONTO.

No change has passed over the flour market, which remains quiet. The week's transactions include some business at lower prices than were ever paid before, \$2.95 being paid in one case for straight roller.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.70; strong bakers', \$4.40; white wheat patents, \$4.60; straight roller, \$3.80; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.35 to \$4.45; Manitoba strong bakers' \$3.90 to \$4.10; Ontario patents, \$3.40 to \$3.50; straight roller, \$3.00 to \$3.20; extra, \$2.85 to \$2.90; low grades, per bag, \$1.00 to \$1.50.

MEAL.—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED.—Bran is \$11.50 to \$13, shorts \$12.50 to \$13 mixed feed \$22, feeding corn 60 to 62c, oats 29½ to 31c.

HAY.—Baled timothy is \$9.

STRAW.—Is steady at \$5.50 to \$6.

MONTREAL.

Apart from the local trade there is very little to report, and this keeps fairly active as dealers do not confine their operations as strictly to a hand to mouth character as formerly. We quote: Patent, winter \$4.25 to \$4.50; patent, spring \$4.50 to \$5.00; straight rollers \$3.85 to \$4; extra \$3.20 to \$3.25; superfine \$3.00 to 3.15; city strong bakers \$4.10 to 4.20; strong bakers \$4.00 to \$4.10; oatmeal \$2.05 to \$2.10 bran \$14; shorts \$15; mouille \$23 to \$24.

**SITUATION WANTED.
MARATIME PROVINCES.**

WANTED.—A SITUATION AS TRAVELLER for Provisions or Groceries, also side lines. Apply care
15-93 B., this office.

**To Our
Grocer Friends:**

GENTLEMEN:—

We are in the last month of the year; Christmas Holidays with their festivities will soon be here, and '92 will soon be passed. We will be pleased to have your orders by card for any small quantities you may require to stock up for Christmas trade, and in reference to freight or express in transmitting these small amounts you will find us liberal. Let us hear from you as you may want.

And wishing you the compliments of the season,

We remain,

THE SNOW DRIFT CO.,
BRANTFORD

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

**The Western Milling Company
(Limited.)****REGINA, ASSA.**

Manufacturers of all kinds of

**High Grade Flours,
Hungarian Patent,
and Strong Bakers.**

We also handle Hard Wheat, Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

**Embro
Oatmeal
Mills**

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

E. M. PINCOMBE.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

OATMEAL**Dominion Mills,
LONDON.****Excelsior Mills,
MITCHELL.**

Write or wire for Thomson's Brands
ROLLED OATS, PINHEAD & STANDARD MEALS.
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots.

WALTER THOMSON, London and Mitchell.**BRANDON ROLLER MILLS.**
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal, Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.**N. WENGER & BROS.,**
AYTON, ONT.**- - MILLERS - -**
(Hungarian Process)BRANDS:
KLEBER, MAY BLOSSOM.AGENTS:
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

W. W. SUTHERLAND.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.



MONTREAL Markets continued

pathy with easier feeling in New York, but the change was trifling in its motive, while actual sales of some lots of ordinary to good stock have been made from first hands here at 5c. which demonstrates pretty plainly the steadiness of the market. In fact as we have pointed out before the stock on which low offers are made is of such inferior quality that it is likely to be an unprofitable bargain. In a regular jobbing way prime Valencia stocks are quoted here at $5\frac{1}{2}$ to $5\frac{1}{2}$ c. according to quality, and jobbers will not concede on this range as they cannot replace goods under it. Layers are worth 7c. upwards according to grade. The offerings of low priced inferior stocks are not represented by this range as they are not a fair criterion. Currants rule firm and fairly active. We note business in round lots between dealers at $5\frac{1}{2}$ c. per lb. in barrels, but jobbers would not fill an order on any such basis, and we quote $5\frac{1}{4}$ to $6\frac{1}{2}$ c. according to quality for business in a regular jobbing way.

NUTS.

Business in nuts increases as the holiday season approaches, some good sized orders being filled during the week, while prices are somewhat firmer under the improved demand. We quote:—Pecans 11 to $12\frac{1}{2}$ c., Terragona almonds 14 to 15c., Grenoble walnuts $13\frac{1}{2}$ to $14\frac{1}{2}$ c., filberts 10 to $10\frac{1}{2}$ c., Ivica 13 to $14\frac{1}{2}$ c., Brazil 15c., marbots $12\frac{1}{2}$ c., cocoa nuts \$3.50 to \$4.50 per bag of 100 for old. new \$5 to \$5.50.

FRUIT.

There is a good demand for lemons and the week has furnished quite a free business. We quote fancy Messina \$4 to \$4.25 per box, Malaga \$6.50 to \$7 per chest and \$3 to \$3.25 per box.

Receipts of oranges have been free during the week, and as the goods are prime business has been brisk. Florida stock moves at \$3.50 to \$3.75 per box and Valencias \$4.50 to \$5.00 per case. Jamaica move at \$6 to \$6.50.

There is a good demand for cranberries, choice cape cod stock having moved as high as \$8 to \$10 per barrel. Ordinary stock is quotable at \$7 to \$8.

Fresh supplies of Almeria grapes have come forward freely since our last report, but they have met a good demand. Business transpires at \$6.25 to \$7 according to size and weight. Choice Catawaba stock sells at 30c. per 5 lb. baskets.

Dates have met a fair demand, finest selling in 60 lb. boxes at $5\frac{1}{2}$ to 6c. per lb. old stock 4 to 5c.

Figs rule steady and firm. We quote crystallized in 5 lb. boxes \$1.05, extra fancy $10\frac{1}{2}$ to 12c. per lb. in boxes, and new stock in bags $5\frac{1}{2}$ to 6c. per lb. in bags.

Bananas are scarce and steady under a fair demand at \$1.75 to \$2.75 per bunch according to quality.

There has been a good demand for Florida pine apples in boxes and barrels at 25 to 30c. each according to size.

Dried fruit have shared in the general activity, and some good sales have been put through. We quote dried apples 5 to 6c., evaporated 6 to $7\frac{1}{2}$ c., dried peaches 14 to

15c., apricots 14 to 15c., evaporated peaches 13 to 14c.

Spanish onions move at 90c. to \$1.10 per crate.

There has been a brisk business in evergreens, the city retailers laying in good supplies in anticipation of holiday wants. Sales rule at 30 to 50c. per bunch in fair sized lots.

FISH.

The fish market has been active and strong, sales of round lots in several staple lines being noted. Round lots of green cod have sold at \$4.50 for No. 1, and it is doubtful if it could be had in a wholesale way under \$4.25. Dry cod is firmer and jobbers cannot get anything now under \$4.50. We quote: Labrador herring, \$5 to \$5.50; C.B. and B.C. salmon, \$13 to \$15; green cod, No. 1, \$5; No. 2, \$4.25; No. 2 mackerel, \$15; No. 1 sea trout, \$10 per brl.; \$5.25 per half brl.; Nova Scotia herring, \$5 per brl.; haddock, $3\frac{1}{2}$ to 4c.; cod, 3 to 4c.

APPLES.

The local market continues quiet, but we note sales of car lots at \$2.25 to \$2.50. In a jobbing way 50c. to \$1 more is the idea.

POTATOES.

The market is steady and prices rule firm and unchanged. There have been sales of car lots of early Rose at 80 to 85c., with other qualities 70 to 75c. Jobbers are doing business at a proportionate advance on this.

BEANS.

Montreal buyers have purchased up west on the basis of \$1.25 to \$1.30 f.o.b. at Chatham for good to choice hand picked stock, while business in a wholesale way has been done on spot at \$1.35 to \$1.40 for hand-picked stock. Jobbers ask a proportionate advance on this.

HONEY.

There is no change in honey. Extracted has moved at 7 to $8\frac{1}{2}$ c. for good sized lots, and choice, while clover in comb is 12 to $13\frac{1}{2}$ c. In a jobbing way 1 to 2c. advance on these prices are asked.

HOPS.

There has been no particular change in hops, but a few lots of Eastern Townships growth have been moved on the basis of 18 to 20c. for choice 1892. Yearlings are slow at 13 to 16c. in lots.

DRESSED POULTRY.

Western shippers of poultry if they wish to find a good market in Montreal, should have their stock here by the end of the present or the beginning of next week as it has a chance of a much better sale before the market becomes too heavily stocked. Lots of turkeys have sold at $8\frac{1}{2}$ to $9\frac{1}{2}$ c. while choice stock has brought as high as 10c. for lots of 2 to 3 tons. Round lots of chickens have also been moved on account of Montreal buyers, several thousand pounds having been turned over at 6 to 7. A lot of this purchasing has been done on account of lower port and Maritime Province account. Ducks and geese are quoted at 8 to 9c. and 6 to 7c. respectively. Jobbers move stock to the retailers at proportionate advance on these figures.

PROVISIONS.

The provision market is quiet but very firm. We quote as follows: Canadian short cut, per brl. \$19 to \$20; Mess pork, Western, new, per brl. \$19 to \$20.00; Hams, city cured, per brl. 11 to $12\frac{1}{2}$ c.; Lard, Canadian, in pails 9 to $9\frac{1}{2}$ c.; Bacon, per lb. 11 to 12c.; Lard, com, refined, per lb. $7\frac{1}{2}$ to 8c.

DRESSED HOGS.

Dressed hogs are coming forward a little more freely, but receivers find ready sales for all they offer at \$6.75 to \$7.50 per cwt. in lots.

EGGS.

The egg market holds steady under a fair local demand and moderate receipts. We quote local limed 16 to 17c., Western 15 to 16c.

BUTTER AND CHEESE.

The butter market rules quiet. Dairy stock is not plentiful and there is a good local demand for Townships at 20 to 21c., but holders of creamery are showing more anxiety and no doubt would concede something to move a round lot. We quote as follows:—Late made fall creamery, 23 to $23\frac{1}{2}$ c.; Earlier makes 22c.; Townships 20 to 21c.; Morrisburg and Brockville 18 to 19c.; Western dairy 17 to 18c.

The stocks of cheese here are light and holders will not listen to anything except fall prices, $10\frac{1}{4}$ c. being the inside for shipping lots.

THE CARTAGE RATES.

In reply to the Montreal Board of Trade's communication, expressing the desire of the council of the board that freight rates should be made inclusive of cartage charges, a letter was received the other day from the G. T. R. freight offices in which it was promised that the request should receive careful attention and consideration. In reference to the same subject the C. P. R. general traffic manager wrote that the company did not take independent action in the matter of cartage charges. Such action as was taken was decided upon at a meeting at which all Canadian lines were represented, and it was out of his power to take independent action. Furthermore, he begged respectfully to state that the company's fall tariffs had been printed and distributed at an expense to the company of nearly \$1,000, and he did not feel authorized to withdraw them. He had received a similar communication from the secretary of the Toronto Board of Trade to that from the Montreal board, and in reply he had stated that the wishes of the shippers would have careful and respectful consideration at the next general meeting of the general freight agents of the railways of Canada, who alone could deal with the matter. If those interested would be patient for a short time he would be able to make such arrangements as would be satisfactory to them. At any rate it would afford him great pleasure to be able to do so.

Cough Drops

Unequalled for coughs and sore throat.

Packed in elegant 5 lb. Tins or Bottles. Prices on application.

Wm. Paterson & Son
BRANTFORD.

It Pays to
keep a
Stock of

PERRIN'S COUGH DROPS

Write for quotations to
D. S. PERRIN & CO.,
LONDON, CANADA:

Soap and water are cheap, but soil on goods expensive.

Every Grocer should have the
Salada Tea Co's Teas in stock.

In pound and half pound lead packages.
They are guaranteed to give satisfaction
or you can return them any time. Send
us a small order.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 Front St. E.,
TORONTO.

ESTABLISHED 1851.

JUST RECEIVED
4,500 Boxes
Valencia Raisins
WRITE FOR OUR PRICES.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.

BALFOUR & CO.,
IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed ab-
solutely PURE, and sold cheaper than the com-
pound. Send for Prices.

Raisins
FIGS **DATES**
Currants
NUTS **PEELS**
LARGE ASSORTMENT.

J. W. LANG & CO.,
Wholesale Grocers,
59, 61, 63 FRONT STREET EAST,
TORONTO.

Nova Scotia TURKEY.

Only shipment of the season now
in store.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

VALENCIAS

Our shipments now arriving ex S. S. Ar-
dengorm and Broombaugh, were purchased
at the lowest point.

Layers, very choicest quality.
Best value in market.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

❖ARRIVED❖

New Sultanas.
SPECIAL LOT OF BAG FIGS
DATES, PRUNES,
GRENOBLE WALNUTS.

SMITH & KEIGHLEY
Wholesale Grocers,
9 Front St. E., Toronto

NEW
Grenoble, Marbot
—AND—
Bordeaux
Walnuts
NOW IN STOCK.
PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

JOHN BURGESS & SON
SAUCE
AND
PICKLE

MANUFACTURERS,
107 STRAND Corner of the Savoy
Steps, London, W.O

Vide Sir Walter Scott's "St.
Ronan's Well," Chaps. XVI. and
XXX.
Lord Byron's "Beppo," VIII.

EDWARD ADAMS
& CO.

Importers of Teas

—AND—

Wholesale Grocers
LONDON, ONT.

SPECIAL BRAND TEA.
LOOK OUT FOR

GOAT

JAPAN TEA

Nothing equal to it at the price.

See our travellers.

Write for samples and prices.

Thos. KINNEAR & Co
Wholesale Grocers,
49 Front Street East,
TORONTO.

Elliott, Marr & Co.,
Importers of Teas

—AND—

Wholesale Grocers.
LONDON, ONT.

DRY GOODS.

From the Dry Goods Review.

The past week has been rather quiet among wholesalers generally. Stock-taking is over, although results are not yet announced. While trade is slack all hands are busy getting out samples of spring stock. Domestic colored goods are being poured into the houses now and the dress goods and staple departments are putting on a summer appearance. Staples are not moving out very fast, but orders for future delivery are being secured in fair bulk by the travellers. Sorting orders from travellers and by means of letters are very fair. These are of too diversified a nature to be described in detail.

The market is in a peculiar state at present. Woollen goods are advancing slowly in price, and silk goods are held firmly at previous advances. This has caused all jobbers to hold their goods. There is no cutting being done. The wholesalers have not advanced prices except perhaps in silks, and the retailer is paying the same in the face of a rising market. This makes the spring orders from retailers good, but present delivery orders are not being much sought after by wholesale men. Woollen dress goods have advanced nearly 10 per cent. Cottons in the United States and in Great Britain and Germany have advanced considerably. It is not likely that the price of domestic cottons will advance until after the end of the year. But everything points now to a general advance in all lines, and dealers will find this an important point. Nearly all classes of fabrics will be in increased enquiry during the first stages of the rise, and this will cause a further rise leading to a reaction. Retailers must buy carefully in all lines except staples, and here it would seem very wise to consider whether a gain might not be made by heavy buying.

Reports from various quarters of the country tell of a good general trade, and a fairly strong holiday trade.

Money is a little scarce and payments are only medium.

NOTES.

In cotton challies and dress tweeds for spring Caldecott, Burton & Spence show nice ranges. These are excellent goods and dealers will have to pay extra attention to them. They report a steady sale for buttons. Large 70 and 80 line pearl and bone are selling very well.

John Macdonald are showing some very new things in their samples of spring prints and shirtings.

W. R. Brock & Co. are showing an extensive range of flannelettes. They are busy getting in all kinds of domestic spring goods.

Alexander & Anderson report a steady demand for staples. Heavy underwear has been a strong feature of their fall trade.

John Macdonald & Co., in their rubber goods department, are showing an entirely new range of patterns in their Rigby waterproof goods. These goods can not be distinguished from an ordinary spring or fall overcoat. It is perfectly waterproof and sanitary in the highest degree. This is one of the most improved fabrics ever produced in Canada. This house has the only line of samples of these goods shown in Toronto. They have introduced a new improved wire hair brush, which



Tea Caddies all Sizes

SPICE, BAKING POWDER AND TOBACCO TINS,
AND TIN SIGNS,
LITHOGRAPHED OR JAPANNED.

Write our nearest house for Catalogue and Prices

THE McCLARY M'FG COMPANY,
LONDON, TORONTO, MONTREAL, WINNIPEG.

is possessed of a row of bristles around the outside, thus being really a combination brush. The only invention in a century of hair pin manufacture is one just put on the market in the shape of a round blunt point which will not hurt the head. Sara Bernhardt says it is the only hairpin that she cares to sleep in. A new thing akin to this is a hair waving press, a small wire arrangement for producing a wavy appearance to the hair in five minutes without heat. It is highly recommended by Mary Anderson.

Along with a dilapidated Dominion \$4 bill, which he wanted to exchange for a new one, John Hawkes, Whitewood, N. W. T., sent the following ode to the comptroller of currency last week:

I am an old four-dollar note
(Considerably chewed up and torn),
Returned from Whitewood town remote
Back to the bank where I was born.
I know I've done my duty well,
I've paid for many a horn of rye,
I've helped the merchant buy and sell,
And sometimes wiped the widow's eye.
Handle me gently, 'cause I'm tore,
Don't fix me with that glassy eye;
I feel my changeful life is o'er—
This poor old Bill's come home to die.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

SALESMAN WANTED—A GOOD GROCERY hand; one who is acquainted with general trade; must be sober and well recommended; no other need apply. Address C. Moore, Orillia.

WANTED—BY NOV. 1ST—ENERGETIC, experienced salesman for general store; well up in dry goods; not afraid of work; state salary; must have A1 references. Address Rox 342, Woodstock, Ont.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

WANTED—1,000,000 LBS. EVAPORATED AND sun dried apples, for which highest cash prices will be paid, delivered on cars. Special arrangements with large dealers. Send samples, stating quantity, etc., promptly to Michael Doyle & Co., Exporters and Jobbers, Evaporated and Dried Fruits, Rochester, N.Y., U.S.A.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

WANTED SITUATION—BY YOUNG MAN, in the whole-sale grocery and provision trade, as an assistant or traveller. Ten years experience in London England. Will take small wages to commence. Good references. G. W. G. D., Oak Lake, Man.

The pure INDIAN TEA of

KEMBLE & CO.,

Calcutta, India,

Is "Second to None" for Purity, Strength, and Flavor. TRY IT.

A. DAVIDSON, Canadian Representative.
48 Front St. East, Toronto.



Apted Bros.

...FOR EVERY
...DESCRIPTION OF

Printing



54 YONGE ST.
TORONTO

PRICES RIGHT...
TELEPHONE 1785

...•••••

ORDERS BY MAIL RECEIVE PROMPT
ATTENTION



SHINE

WITH

YOUR BOOTS



MANUFACTURED BY
PURE GOLD MFG. CO.
TORONTO.



RETAIL GROCERS

WILL FIND IT

To their Interest

TO BUY

BRANTFORD STARCHES

The Purest and Best
in the Market.

BRITISH AMERICA STARCH CO.,

LIMITED,

Brantford, Ontario.

A New Idea

Which makes a big attraction in your window and draws a bevy of purchasers to your store.

You ask in astonishment what will do that? Why, Adams' New Automatic Tutti Frutti Girl Sign Box does it.

If you are doing a large business you don't need it, but if you want to increase your sales, get one or two.

Wind it up and place it in your window, and watch the result.

We have some photographic views of this box which we are mailing post-paid to those who apply while they last.

ADAMS & SONS CO.,

11 and 13 Jarvis Street, TORONTO, ONT.



USE SPANISH BLACKING

THE KING OF BLACKINGS

F. F. DALLEY & CO. - - HAMILTON, ONT.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.



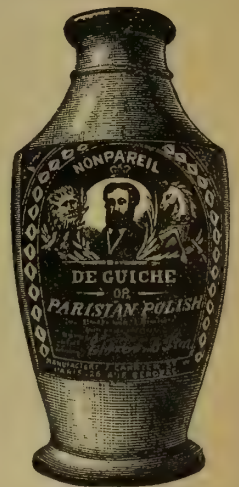
MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

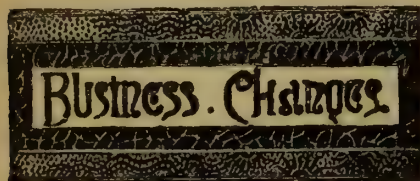
M. MASURET & CO.,

WHOLESALE GROCERS,

FANCY GOODS,

STATIONERY, ETC.

LONDON, ONT.



SALES MADE OR PENDING.

The stock of James Shields & Co., grocers, Toronto, has been sold.

John R. MacKenzie, grocer, New Glasgow, N. S., has sold out.

C. R. Poirier, general merchant, Shediac, N. B., is closing up business.

L. Gagnon, grocer, etc., St. Boniface, Man., sold out to N. Gagnon.

The stock of Wilbrod Brosseau, grocer, Montreal, is advertised for sale.

Henry Blane, trader, Ketowna, B.C., has sold out to Bernard Lequimme.

The grocery stock of Amedee Dagenais, Montreal, is advertised for sale by auction.

The general store stock of Henry S. Hummel, Campden, Ont., is advertised for sale.

The crockery stock of F. X. Fafard, Montreal, has been sold at 35c. in the dollar.

The general store stock of John Griffith, Carmel Hill, Que., has been sold at 48c. in the dollar.

The stock in the estate of Joseph Johnson, general merchant, Belwood, Ont., has been sold.

The assignee of the estate of Leslie, & Co., lobster packers, Cow Bay, N. S., advertises their property for sale.

T. C. Power & Co., general merchants, Maple Creek, Man., have sold out to Gourlay & Rankin.

The estate of Fred. S. Smith, grocer, Windsor, N.S., is advertised by the assignee for sale by tender.

Spears & Young, grocers and crockery dealers, Aylmer, Ont., have been succeeded by Caven & Young.

Robert Barfeet, general merchant and tailor, Newcastle, Ont., has sold out to Thomas Miller & Co., and removed to Oshawa.

PARTNERSHIPS FORMED AND DISSOLVED.

Beer's, Finlayson & Lebins, flour merchants, Montreal, have dissolved.

Emery Berard and Miss Valida Berard are registered proprietors in the firm E. Berard & Co., provision dealers, Montreal.

Dame Marie Louise Dussault, wife of Delphis Drolet, is registered proprietess in the firm D. Drolet & Co., merchants, Quebec.

Wilfrid Champagne and J. B. G. Malipart are registered proprietors in the firm W. Champagne & Co., provision dealers, Montreal.

FIRES.

Wm. Kenny, grocer, Sarnia, Ont., is partially burnt out.

REMOVALS.

T. M. Boggs, grocer, Hopewell, N. S., has removed to New Glasgow.

BUSINESS IN WIFE'S NAME.

George Pye, general merchant, Ecam Secum, N. S., has registered consent for his wife, Eliza Ann Pye, to do business in her own name.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

E. B. Nash & Co., general merchants, Crookstown, Ont., are offering to compromise at 50c. in the dollar.

J. D. Buchanan, general merchant, Lake Megantic, Que., is asking an extension.

Wm. Murray, wholesale grocer, Sherbrooke, Que., is offering to compromise at 40c. in the dollar.

Adolphe Dupres, general merchant, Summerside, P.E.I., has assigned.

J. A. Allison & Co., hardware and grocery merchants, Dunbar, Ont., have assigned to Geo. F. Bradfield.

A. Busseau & Co., tobaccoconists, Montreal, have assigned to Kent & Turcotte.

Duncan McKellar, grocer, Ridgetown, N.S., has assigned to Geo. A. Watson.

Thomas Fisher & Co., general merchants, Bolton, Ont., have assigned to Chas. Langley.

A meeting of the creditors of J. D. Buchanan, general merchant, Lake Megantic, Que., has been called.

NEW FACTS ABOUT THE DAKOTAS

is the title of the latest illustrated pamphlet issued by the Chicago, Milwaukee & St. Paul R'y. regarding those growing states, whose wonderful crops the past season have attracted the attention of the whole country. It is full of facts of special interest for all not satisfied with their present location. Send to A. J. Taylor, Canadian Passenger Agent, No. 4 Palmer House Block, Toronto, Ont., for a copy free of expense.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

"CLEANLINESS"
Nixey's
Black NO DUST
Lead

Hundreds of Testimonials from all parts, including
Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE
W. G. NIXEY'S
"SILVER MOONLIGHT
PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.
Use only for Laundry Purposes, producing the best results.

NIXEY'S
"SOHO
SQUARE" **BLUE**
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
19, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass
and Steel Work, &c., &c.
Won't Wear the Blades like
others.
6d. and 1s. Tins.

NIXEY'S
KNIFE POLISH.
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Mr. W. Matthews, 7 Richmond St.
East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas
St., Montreal.

Grocers!

Tell your customers who make fine butter to write us for sample and prices of our parchment paper for wrapping butter, also Carver's Butter mould and other dairy appliances. It will pay you to either handle these goods yourself or have your customers write us and get these goods. Also

"ALEXANDRA" CREAM SEPARATORS.

BEST IN THE WORLD. ADDRESS
JOHN S. PEARCE & CO., London, Ontario.
CORRESPONDENCE INVITED.

E. LAZENBY & SON

LONDON, ENGLAND.

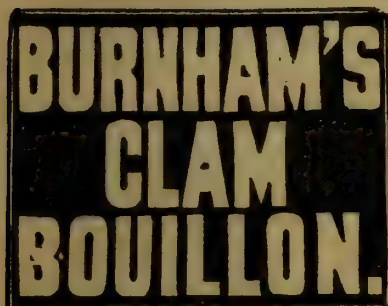
EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

SOLE MANUFACTURERS OF

LAZENBY'S HARVEY SAUCE.

A. P. TIPPET & CO., Agents for Canada: Toronto and St. John.



IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. Delicious Clam Broth can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from James Turner & Co., Hamilton, Ont., or write E. S. Burnham Company, "Manufacturers," 120 Gansevoort St., New York, U.S.A.

R. H. HOWARD & CO., Toronto.

ROBT. MOORE, Travelling Agent, London, Ont.

BATTY & CO'S PICKLES AND SAUCES



Are of the Finest Quality and Guaranteed Pure.

Batty & Co.'s NABOB SAUCE

Is the Sauce of Sauces, and the most delicious for Fish, Hashes, Steaks, Stews, &c.

Batty & Co.'s NABOB PICKLE

Is universally admitted to be the finest and most enjoyable Pickle in the World.

Batty & Co.'s JAMS, JELLIES, & MARMALADES

Are prepared of Ripe, Sound Fruits only and Refined Sugar.

THEIR CALF'S FOOT JELLIES

Are unsurpassed for quality and flavor.

Proprietors of the well-known
DR. KITCHENER'S SALAD CREAM.



123 and 125 FINSBURY PAVEMENT, LONDON.

WRIGHT & COPP, Agents, TORONTO.

S.A. Van Dam & Co

37 Old Corn Exchange, Manchester,

—and—

23 Mathew Street, Liverpool, England.

Solicit Consignments of

Bacon, Butter, Lard, Eggs, Cheese,
and Canned Goods.

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

"REFERENCES"—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

T. A. LYTLE & CO.,

Vinegar Manufacturers,

TORONTO.

Have reduced the price of
their Celebrated

BEAVER BRAND

PICKLES

Send for Quotations.



N. B.—The old STANDARD BRAND of
HORSESHOE CANNED SALMON still
takes the lead, and affords the greatest satis-
faction to both dealer and consumer, and for
uniform excellence in quality and weight
has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario

" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

THE FINEST
IN THE LAND.

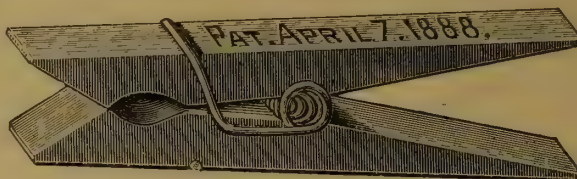
CHOCOLATES

EVERY CHOCOLATE IS STAMPED

G. B.

GANONG BROS., Ltd.

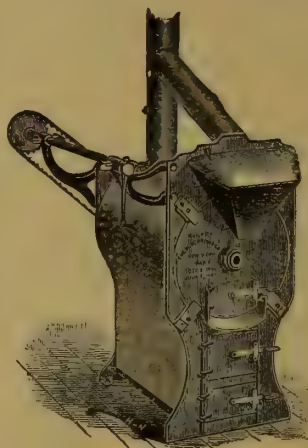
ST. STEPHEN, N.B.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.



Portable Coffee Roasters,

FOR RETAIL GROCERY TRADE,

—ALSO—

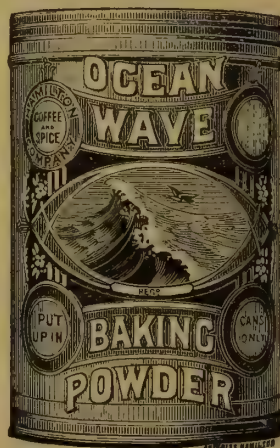
STATIONARY COFFEE ROASTERS

and Coffee and Spice machinery for whole-
sale trade.

Send for new Illustrated Catalogue.

THE HUNGERFORD CO.,

67 Pearl Street, New York.



OCEAN WAVE.

BEST VALUE MADE.

Absolutely guaranteed to give and continue
to give satisfaction.

It Never Varies.

SOLD ONLY IN CANS

By the live wholesale and retail trade and manu-
factured by

The Hamilton Coffee and Spice Co.,

HAMILTON, ONT.

FAMOUS

"STAR"

Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

F. W. FEARMAN,
HAMILTON, ONT.

Condensed Mince Meat.

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all seasons.

Will not ferment in
warm weather.



The best and cheapest
Mince Meat on
Earth. Price re-
duced to \$12.00
per gross, net.

J. H. WETHEY, St. Catharines, Ont.

ENGLISH BISCUITS :-

All Grocers should keep a supply of genuine ENGLISH BISCUITS

—MANUFACTURED BY—

HUNTLEY & PALMERS

BISCUIT

MANUFACTURERS



TO HER MAJESTY

THE QUEEN, ETC.

READING AND LONDON, ENGLAND,

For which there is an ever increasing demand.

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award :

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

FOR PRICE LIST AND TERMS APPLY TO

Or to their representative,

MR. EDWARD VALPY,

28 READE STREET,

NEW YORK.

HUNTLEY & PALMERS,

READING

and 162 Fenchurch Street,

LONDON, E. C., ENGLAND.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 15, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

COOK'S FRIEND.

(In Paper Packages.)		Per doz
Size 1, in 2 and 4 doz boxes	...	\$2 40
" 10, in 4 doz boxes	...	2 10
" 2, in 6 "	...	80
" 12, in 6 "	...	70
" 3, in 4 "	...	45
Pound tins, 3 oz in case	...	3 00
12 oz tins, 3 oz in case	...	2 40
5 oz tins, 4 "	...	1 10
5 lb tins, 1/2 "	...	14 00
Ocean Wave, 1/2 lb, 4 doz cases	...	75
" 1/2 lb, 4 "	...	1 30
No. 1, 2 "	...	1 90
1 lb, 2 "	...	2 20
5 lb, 1/2 "	...	9 60



WHITE STAR.		per doz
4oz tins, 3 doz in case	...	0 75
12 " 2 doz in case	...	2 00
5lb " 1 doz	...	9 00
5oz glass jars, 2 1/2 doz	...	1 10
10 oz glass jars, 2 doz	...	2 00
Bulk, per lb.	...	0 15



DO-PRICE'S CREAM BAKING POWDER		doz. in	Price
Dime cans, 4	...	p. doz	\$1 00
4 oz "	...	8	1 50
6 " "	...	12	2 25
8 " "	...	16	3 00
12 " "	...	24	4 25
16 " "	...	32	5 75
24 lbs "	...	1 or 12	12 00
4 " "	...	1 or 18	18 25
5 " "	...	1 or 22	22 75
10 " "	...	1 or 44	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	...	8 1/2
Arrowroot	...	\$0 11
Butter	...	0 6
" 3 lbs	...	0 20
Cabin	...	0 7 1/2
Cottage	...	0 8 1/2

Digestive	...	0 10
Daisy Wafer	...	0 16
Garibaldi	...	0 10
Gingerbread	...	0 11
Lemon	...	0 10
Graham Wafer	...	0 09
Nic Mac	...	0 10
Oyster	...	0 12
People's Mixed	...	0 06
Pie Nic	...	0 10 1/2
Prairie	...	0 09
Rich Mixed	...	0 08 1/2
School Cake	...	0 14
Soda	...	0 11
" 3 lb	...	0 06
Sultana	...	0 20
Tea	...	0 11
Tid Bits	...	0 11
Variety	...	0 11
Village	...	0 07 1/2
Wine	...	0 08 1/2

BLACKING.

Day & Martin's, pints, per doz	...	\$3 20
" " " "	...	2 10
" " " "	...	1 10
Spanish, No. 3.	...	4 50
" " 5.	...	8 00
" " 10.	...	9 00
Japanese, No. 3.	...	4 50
" " 5.	...	7 50
Jaquot's French No. 2.	...	3 00
" " 3.	...	4 50
" " 4.	...	8 00
" " 5.	...	10 00
1-gross Cabinets, asst.	...	7 50
Egyptian, No. 1.	...	9 00
" 2.	...	4 50
P. G. FRENCH DRESSING (LADIES.)	...	
For ladies' and children's boots and shoes.	...	
per doz	...	\$2 00
No. 7, 1 or 2 doz. in box	...	1 25
No. 4.	...	

P. G. FRENCH BLACKING.

per gross	...	\$1 00
No. 4.	...	4 50
No. 6.	...	7 25
No. 8.	...	26
No. 10.	...	

BLACK LEAD.

NIXEY'S		London.	Canada.
Refined in 1d., 2d., 4d. and 1s. packages, (9lb. boxes)	...	7s 6d	\$2 25
Jubilee in 1oz. and 2 oz. round blocks in cartons (9 lb. boxes)	...	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13 1/2 lb. boxes)	...		
6 1/2 lb. in large 1/2 d. pkts, 1 gross	...	4s 3d	1 50
13 lb. in large 1/2 d. pkts, 2 gross	...	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	...	7s 6d	2 50
13 lb. in large 2d. pkts, 1 gross	...	7s 6d	2 50
Reckitt's Black Lead, per box.	...	1 15	
Each box contains either 1 gro., 1 oz., 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	...		
F. F. DALLEY & CO.			
Per gross			
Silver Star Stove Paste	...		9 00
Packed in fancy wood boxes, each box contains 3 doz.	...		

BLUE.

Reckitt's Pure Blue, per gross	...	2 10
NIXEY'S		
Soho Square in 8lb. boxes, of 16x6d boxes, London	...	6s 0d
Soho Square in 8lb. boxes, of 16x6d boxes, Canada	...	\$2 25

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	...	
X Carpet, 4 strings, net	...	\$3 60
" " " "	...	3 20
" " " "	...	2 0
XXX Hurl	...	2 90
1X " " "	...	2 65
2X Parlor	...	2 50
3 " " "	...	2 25
4 " " "	...	1 85
5 " " "	...	1 50
Warehouse	...	3 25
Ship	...	4 00
1 Cable	...	3 25
2 " 3 wire hands, net	...	4 00

BAKING POWDER.

PURE GOLD.	per doz	
5 lb. cans, 1 doz. in case	...	19 80
1 lb. cans, 1 doz. in case	...	16 00
2 1/4 lb. cans, 1 and 2 doz in case	...	10 50
16 oz. cans, 1, 2 and 4 doz. in case	...	4 60
12 oz. cans, 2 and 4 doz. in case	...	3 70
8 oz. cans, 2 and 4 doz. in case	...	2 40
6 oz. cans, 2 and 4 doz. in case	...	1 90
4 oz. cans, 4 and 6 doz in case	...	1 25
Per doz		
Dunn's No. 1, in tins	...	2 00
" 2	...	75
Cook's Gem, in 1 lb pkgs	...	\$1 75
" 7 oz pkgs	...	85
" 2 oz	...	40
" 5 lb tins	...	65
" bulk, per lb.	...	12
Per doz		
Empire, 5 dozen 4 oz cans	...	\$0 75
" 4 " 8 "	...	1 15
" 2 " 16 "	...	2 00
" 1/2 " 5 lb cans	...	9 00
" bulk, per lb.	...	15

Xmas Confectionery.

Fine Chocolates

Fine Hand Made Cream Bon Bons.

" French Creams.

" Fondants.

" Caramels.

" Mixtures.

PLACE YOUR ORDERS EARLY.

TORONTO BISCUIT AND CONFECTIONERY CO.,

7 Front St. East, Toronto.

Prices current, continued—

J. W. COWAN & CO.

Standard Java in sealed tins,
25 and 50 lbs. 30
Standard Imperial in sealed
tins, 25 and 50 lbs. 32
Standard Blend in sealed tins,
25 and 50 lbs. 33
Ground, in tins, 5, 10, 15 and
25 lbs. 30 30
Say's Parisian, in ¼ and 1 lb tins
30

DRUGS AND CHEMICALS.

Alum lb \$0 02 \$0 03
Blue Vitriol 0 06 0 07
Brimstone 0 03 0 03 ½
Borax 0 12 0 14
Camphor 0 65 0 75
Carbolic Acid 0 30 0 50
Castor Oil 0 07 0 08
Cream Tartar 0 28 0 30
Epsom Salts 0 01 ½ 0 02
Paris Green 0 16 0 17
Extract Logwood, bulk
boxes 0 13 0 14
Gentian 0 10 0 13
Glycerine, per lb. 0 17 0 20
Hellebore 0 16 0 17
Iodine 5 50 6 00
Insect Powder 0 30 0 35
Salpetre 0 08 ½ 0 09
Soda Bicarb, per keg 2 50 2 75
Sal Soda 1 00 1 25
Madder 0 12 ½

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

Per doz.
Steel hoops, painted and grain'd 2 20
Brass hoops, oiled and varnish. 3 25
No 1 tubs 9 50
No 2 " 8 50
No 3 " 7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz. \$0 75
" " " " 1, 1 ½ oz. 1 25
" " " " 2, 2 oz. 1 75
" " " " 3, 3 oz. 2 00

(SEELY'S FLAVORING) per doz

Concentrated, 2 oz. full measure 1 75
4 oz. " 3 00
In Lemon, Vanilla and Assorted
Flavors. Less 10 per cent. discount
in gross quantities or more.

FLUID BEEF.

JOHNSTON'S, MONTREAL

per doz
Cases, No. 1, 2 oz tins \$2 75 \$3 00
" No. 2, 4 oz tins 4 50 5 00
" No. 3, 8 oz tins 8 00 8 75
" No. 4, 1 lb tins 12 00 14 25
" No. 5, 2 lb tins 25 00 27 06

FRUITS.

FOREIGN

o. per lb
Currants, Provincial, bbls. 5 ½
" " " " ½ bbls. 6
" Filistras, bbls. 5 ½
" " " " ½ bbls. 6 ½

Currants, Patras, bbls. 5 ½
" " " " ½ bbls. 6
" cases 7 7 ½
" Vostizzas, cases. 7 ½
" " " " ½ cases 8 ¼ 10
" 5-crown Excelsior
(cases) 8 8 ½
" " " " ½ case 8 ½ 8 ½

Dates, Persian, boxes, 5 6 ½
Figs, Elemeles, 14oz., per box
10 lb boxes 11 12
" 30 lb bxs. 7 crown 15 16
Prunes, Bosnia, casks 4 ½ 5 ½
" cases, new. 8 ½ 8 ½
Raisins, Valencia, offstalk
oid 3 4 ½
Selected. 7 7 ½
Layers 7 ½ 8
Raisins, Sultanias 7 ½ 8
" Eleme 7 ½ 8
" Malaga: 7 ½ 8

London layers 2 25 2 50
Loose muscatels 5 6 ½
Imperial cabinets 4 00 4 50
Connoisseur clusters 5 00 5 25
Extra dessert " qrs. 5 00 5 25
Royal clusters 5 00 5 25
Fancy Vega boxes 3 60 3 80
Black baskets " qrs. 3 60 3 80
Blue " qrs. 3 60 3 80
Fine Dehesas 5 00 6 00
Lemons " qrs. 5 00 6 00
Oranges, Jamaica 8 00
" Valencias 8 00
" Messinas 8 00
" Seedlings 8 00
" Navels 8 00

Domestic.
Apples, Dried, per lb. 0 04 ½ 0 05
do Evaporated. 0 07 ½ 0 08

FISH.

Oysters, per gallon 1 85
" select, per gallon 1 85
Pickersel per lb 0 08
Pike do 0 07
White fish do 0 07
Manitoba White fish do 0 07
Salmon Trout do 0 07
Lake herring p. 100 1 50 2 50

Pickled and Salt Fish:
Labrador herring, p. bbl 6 00 6 25
Shore herring 5 00 5 00
Salmon trout, per ½ bbl 5 00 5 50
White Fish, ½ bbl. 5 50 5 75

Dried Fish:
Codfish, per quintal 5 25 5 75
" cases 5 00 5 50
Boneless fish per lb 0 04 ½
Boneless cod " 0 08

Smoked Fish:
Finnan Haddies, per lb 0 07 ½ 0 08 ½
Bloaters per box 1 00 2 25
Digby herring " 0 20
Sea Fish: Haddock per lb 0 05
Cod " 0 07 ½
B.C. salmon " 0 15
Market Cod " 0 15
Frozen Sea Herrings " 0 15

GRAIN.

Wheat, Fall, No. 2, 0 66 0 67
" Red Winter, No. 2 0 65 0 66
Wheat, Spring, No. 2, 0 64 0 65
" Man Hard, No. 1, 0 91 0 92
" No. 2, 0 84 0 85
" No. 3, 0 77 0 77 ½

Oats, No 2, per 34 lbs 31 32
Barley, No 1, per 48 lbs. 49 50
" No 2 extra. 43 46
" No 3 " 38 39
Rye 59 60
Peas 58 60
Corn 56 57

HAY & STRAW.

Hay, Pressed, "on track 9 00
Straw Pressed, " 6 00 6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto
50 to 60 dy basis 2 30
40 dy. 2 35
30 dy. 2 40
20, 16 and 12 dy 2 45
10 dy 2 50
8 and 9 dy 2 55
6 and 7 dy 2 70
5 dy 2 90
4 dy A P 2 90
3 dy A P 3 30
4 dy C P 2 80
3 dy C P 3 30

HORSE NAILS:
"C" 60 and 5 per cent. from list.

HORSE SHOES:
From Toronto, per keg .. 3 65

SCREWS: Wood—

Flat head iron 77 p.c. dis
Round " " 72 p.c. dis.
Flat head brass 75 p.c. dis
Round head brass 70 p.c.

WINDOW GLASS: [To find out what
break any required size of panes comes
under, add its length and breadth to-
gether. Thus in a 7x9 pane the
length and breadth come to 16
inches; which shows it to be a first-
break glass, i.e., not over 25 inches in
the sum of its length and breadth.]
1st break (26 in and under) 1 35
2nd " (26 to 40 inches) 1 55
3rd " (41 to 50 ") 3 40
4th " (51 to 60 ") 3 70
5th " (61 to 70 ") 4 00

ROPE: Manila 0 11 ½
Sisal 0 09 ½
New Zealand 0 08 ½

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap. 04½ 05
" Screw, hook & strap. 03½ 04½

WHITE LEAD: Pure Ass'n guarantee
ground in oil.

25 lb. irons. per lb 4 4½
No. 1 " 5
No. 2 " 4½
No. 3 " 4

TURPENTINE Selected packages, per
gal 0 50
Boiled, per gal. 0 59 ½ 0 60 ½

LINSEED OIL per gal, raw 0 56 ½ 0 57 ½
Boiled, per gal. 0 59 ½ 0 60 ½
GLUE: Common, per lb. 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt. \$4 00
Star Standard, 12 qt 4 50
Milk, 14 qt. 5 50
Round bottomed fire pail, 14 qt. 5 50

Tubs, No. 1 15 50
" 2 13 25
" 3 11 00
Nests of 5 3 40
Keelers No. 1 10 00
" 2 9 00
" 3 8 00
" 4 7 00
Milk pans 3 25
Wash Basins, flat bottoms 3 25
" round 3 50
Handy dish 3 75
Water Closet Tanks 18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's. 2 35
Jellies, extra fine 1's. 2 25
TORONTO BISCUIT & CONFECTIONERY CO
Per lb
Jams, absolutely pure—apple... \$0 06
Family 0 07
Black and Red currant, Rasp-
berry, Strawberry, Peach
and Gooseberry per lb. 0 12
Plum 0 10
Jellies—pure—all kinds 0 10
These goods are put up in
glass jars and in 5, and 10
lb. tins and 28 lb. pails.
Marmalade—orange 0 12

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz.
6d London 5s., Canada, \$2 00
"Cervus" boxes of 1 doz.
1s. London 10s., Canada, \$4 00

LICORICE.

YOUNG & SMYLLIE'S LIST.

5 lb boxes, wood or paper, per lb 0 40
Fancy bxs. (36 or 50 sticks), per
box 1 25 1 25
" Ringed" 5 lb boxes, per lb. 0 40
"Acme" Pellets, 5 lb cans, per
can 2 00
"Acme" Pellets, Fancy boxes
(30s) per box 1 50
"Acme" Pellets, Fancy paper
boxes, per box (40s) 1 25
Tar Licorice and Tolu Wafers, 5
lb cans per can 2 00
Licorice Lozenges, 5 lb glass
jars 1 75
Licorice Lozenges 5 lb cans 1 50
Purity " Licorice, 200 sticks.
" 100 " 0 75
Imitation Calabria, 5 lb bxs
p lb 0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net. \$12 00

MUSTARD.

ELLIS & KEIGHTLEY'S. cts

Durham, Fine, in ½ and 1 lb tins
per lb. 25
" Fine, in 1 lb jars. 22
" Fine, in 4 lb jars. 70
" Ex Sup. in bulk, per lb 30
Superior in bulk, p. lb 30
Fine, " 15

CHERRY'S IRISH

Pure in 1 lb. tins. 0 40
Pure in ½ lb. tins. 0 42
Pure in ¼ lb. tins. 0 44

Prices current, continued.

NUTS.		per lb
Almonds, Ivica	13	14
" Tarragona	15	16
" Fornigetta	13	14
Almonds, Shelled Valencia	28	32
" " Jordan	40	45
" " Canary	28	30
Brazil	11	12 1/2
Cocconuts	5	6
Filberts, Sicily	9	10
Pecans	11	15
Peanuts, roasted	10	12
" green	9	10
Walnuts, Grenoble	15	16
" Bordeaux	10	11
" Naples, cases	10	11
" Marbots	12	13
" Chilis	12	13

PETROLEUM.

to 10 bbl lots, Toronto	Imp. gal	
Canadian	0 14	\$0 15
Carbon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 24	0 25
" Water White	0 24	0 25
Photogene	0 27	0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.	
(Wright & Copp, Toronto, Agents.)	
Home Made Tomato Catsup	pts 6 00
" " " "	pts 3 50
" " " "	pts 2 00
Chili Sauce	pts 4 50
" " " "	pts 3 25
Soups (in 3 lb cans).	
Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn, Pea, Celery, Asparagus	4 50
Fancy—Chicken Gumbo, Or Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable	4 25

LEA & PERRIN'S.	per doz
Worcester Sauce, 1/2 pts.	\$3 60 \$3 75
" " pints	6 25 6 50
LAZENBY & SONS	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup	2 25
Anchovy Sauce	3 25

PRODUCE.

DAIRY.		Per b
Butter, creamery, tubs.	\$0 21	\$0 23
" dairy, tubs, choice	0 16	0 20
" " medium	0 14	0 16
" low grades to com	0 12	0 13
Butter, pound rolls	0 19	0 20
" large rolls	0 17	
" store crocks	0 17	
Cheese	0 11	

COUNTRY

Eggs, fresh, per doz	0 18
" limed	16
Beans	1 15 1 30
Onions, per bbl	1 75 2 25
Potatoes, per bag	60 70
Hops, 1891 crop	0 13 0 15
" 1892 "	0 16 0 18 1/2
Honey, extracted	0 05 0 07
" section	0 12 0 14

PROVISIONS.

Bacon, long clear, p lb.	0 08 1/2
Pork, mess, p. bbl.	16 50
" short cut	17 50 18 00
Hams, smoked, per lb.	0 11 1/2 0 12
" pickled	0 11
Bellies	0 12 0 12 1/2
Rolls	0 09 1/2
Backs	0 11 1/2 0 12
Lard, Canadian, per lb	0 10 1/2
Compound	0 08 0 08 1/2
Tallow, refined, per lb.	0 05 0 05 1/2
" rough	0 02

RICE, ETC.

		Per lb
Rice, Aracan	3 1/2	4
" Patna	4 1/2	5 1/2
" Japan	5	6
" extra Burmah	3 1/2	4
" Java extra	6 1/2	7
" Genuine Old Carolina	9 1/2	10

Grand Duke	6 1/2 7 1/2
Sago	4 1/2 5 1/2
Tapioca	5 5 1/2

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND		Per lb.
Pepper, black, pure	\$0 12 1/2	\$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African	18	
Cassia, fine to pure	15	25
Cloves	14	35
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

BRITISH AMERICA STARCH CO
BRANTFORD.

1st quality white, in kegs and brls	4 1/2
1st quality white, 3 lb. cartoons	5 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb.	7 1/2
Lily White gloss, 1 lb chrome	6 1/2
Canada Laundry, Boxes	4 1/2
Pure Prepared corn	7 1/2
Challenge Corn	6 1/2
Rice Starch, fancy cartoons	8 1/2
" cubes	7 1/2

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb " "	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1 lb. package	9 1/2
40-lb " 1/2 lb.	10
40-lb " assorted 1/2 and 1 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings,
Custards, etc.—

40-lb boxes, 1 lb packages	3 1/2
20-lb " "	8 1/2

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6 1/2

Laundry Starches—

No. 1, White, 4 lb. Cartons	4 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	3 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	6 1/2
Ivory Starch in cases of 40 packages	\$3 00

SUGAR. c. per lb

Granulated	4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2
" " 50 lb. boxes	5 1/2
Extra Ground, bbls	5 1/2
" " less than a bbl	6
Powdered, bbls	5 1/2
" " less than a bbl	5 1/2
Extra bright refined	4 1/2
Bright Yellow	3 1/2
Medium	3 1/2
Brown	3 1/2

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.		Per lb.
		bbls. 1/2 bbls
D	2 1/2	2 1/2
M	2 1/2	2 1/2
B	2 1/2	2 1/2

W. C. A. LAMBE & CO.,

GROCERY BROKERS

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Refining Co.,

MONTREAL.



Strength

IS WHAT

Johnston's Fluid Beef

IMPARTS.

Forms Sinew and Muscle and gives soundness to the Constitution.

Kingsford's Oswego
STARCH.

STRONGEST.

PUREST.

BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

(Others so-called are imitations of our brand.)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING
JOBBER IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

ST. LAWRENCE

CORN STARCH IVORY GLOSS IVORINE

The Leading Retail
Grocer in Ontario says:

*"So long as St. Lawrence maintains
the same high Standard, we cannot
offer any others to our Customers."*

Prices current, continued—

V.B.	2 3
E.V.B.	2 3
E. Superior	2 3
XX	2 3
XXX	2 3
Crown	3 3

MOLASSES.	Per gal
Trinidad, in puncheons	0 35 0 37
" bbls	0 38 0 46
" 1/2 bbls	0 40 0 40
New Orleans, in bbls	0 80 0 52
Porto Rico, hdds.	0 38 0 40
" barrels	0 42 0 44
" 1/2 barrels	0 44 0 46

SOAP.	
Ivory Bar, 1 lb. bars	per lb 5 1/2
Do. 2, 6-16 and 3 lb bars	" 5
Primrose, 4 lb bars, wax W	" 4 1/2
John A. cake, wax W. per doz	42
Mayflower, cake	42
Gem, 3 lb bars per lb	3 1/2
" 13 oz, 1 and 2 lb bars	3 1/2
Queen's Laundry, per bar	5 1/2
Pride of Kitchen, per box	2 75
Sunshine, boxes, 100 tablets	6 50
" 50	3 40

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 04
Eclipse	0 04
Stanley Bar	0 04
Defiance	0 04
Toronto, 12 oz.	Per doz 0 50
Ruby, 10 oz	" 0 30
Monster, 8 oz	" 0 24
Detroit, 14 oz	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz	" 0 72

Mottled in 5 box lots, 100 bars	5 00
" 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
Royal Magnum	0 25
" 25 doz per box	0 20
Anchor, Assorted	0 10
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72

Honeysuckle	Per box 0 72
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
White Castile Bars	0 85
White Oatmeal	0 85
Persian Bouquet, paper	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Bouquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

Unscented Glycerine	0 90
Gray Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.	
CHINA GREENS	per lb
Gunpowder—	
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUEYS.	
Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19
JAPAN.	
Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, 1/2 chests Pekoe	16 22
" Oolong	14 15
" Gunpowder	16 19
" Siftings	5 9

Congou—	
Half Chests, Kaisow, Mon-	
ing, Pakling	12 60
Caddies, Pakling, Kaisow	18 50
INDIAN.	
Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30
CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.	
British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	67 1/2
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50 1/2
Prince of Wales, in caddies	51
" in 40 lb boxes	51 1/2
Bright Smoking Plug Myrtle, T &	
B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Out Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.	
CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5	
lbs.	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz. packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	54
16 1/2 lbs	53
Gem, 3 x 6, 3s. caddies 16 1/2 lbs	54
St. Lawrence, 2 x 3, 7s. caddies	51
about 17 lbs.	
Banner, 2 x 3, 7s. caddies about	48
17 lbs.	
Sterling, 2 x 3, 7s. caddies about	46
17 lbs.	
Louise, Solace, 12s. caddies about	46
16 lbs.	
Florence, Solace, 12s. caddies	42
about 17 lbs.	
Hawthorne, 8s. butts 23 lbs	47
Something Good, 6s. butts 23 lbs	46 1/2

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	
4 lbs.	65
Empire, 3 x 6, 4s. spaced 8s. bxs	61
4 lbs.	60
Top, 16 oz. spaced 8s. boxes 4 lbs	52
Joy, 3 x 12s, 14 1/2 oz. Spaced 6s.	
Rough and ready. Butts 25 lbs	50
Judge, 2 x 3, 8s. Flat. Caddies	
about 20 1/2 lbs.	
Curry, 3 x 3, 7s. Rough and	49
ready. Caddies about 21 lbs.	
Kentucky, 1 1/2 x 3, 13s. Caddies	50
about 21 lbs.	
Kentucky, 1 1/2 x 3, 7s. Caddies	49
about 21 1/2 lbs.	

BLACK SWEET CHEWING.	
Star, Narrow, 12s. Butts about	
22 lbs.	47
Morning Star, 12s. Butts about	
22 1/2 lbs.	43 1/2
Montreal Twist, 12s. Caddies	
about 23 lbs.	44
Anchor Twist, 12s. Caddies about	
23 lbs.	42 1/2

CIGARS—S. DAVIS & SONS, Montreal.	
Sizes.	Per M
Madre E' Hijo, Lord Landsdown	\$60 00

" " Panetelas	60 00
" " Bonquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MON-	
TREAL.	
CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOES.	per lb
Puritan, tenths, 5 lb. boxes	74
Old Cham, ninths, 5 lb box	71
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	1 15
Athlete, per lb	10 50
Hyde Park	

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20
XXX, W.W.	0 5
Honey Dew	0 30
Pickling	0 30
Malting	0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	Nr 1... \$1 70
" 3 " "	" 1 90
Pails, 2 hoops, clear	No. 2... 1 60
" 3 " "	" 1 80
" 3 " painted	" 1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 03
" 3	6 00
Washboards, Globe	\$1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Planet	1 70
" " Waverly	1 60
" " X X	1 50
" " X	1 80
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	1 90
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30

Matches, 5 case lots, single cases	
Parlor	1 60
Telephone	3 60
Telegraph	3 80
Safety	4 30
French	3 75

Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40
Mops and Handles, comb.	1 25
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates ast'd	3 60

HOUSEKEEPER'S QUICK WASHING COMPOUND	
Housekeeper's Quick-	
Washing per case	
5c pkgs 100 in case	\$ 50
10c " 60 in case	4 00

FEERLESS WASHING COMPOUND.

1/4 lb packages, 12 doz in case	per case \$4 50
1 lb " 6	3 90
1 lb " 3	3 80
5 cts " 100	3 50

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
1 " 2 doz. 10c.	1 00

BREADMAKER'S	
per box	
5c packages 36 in box	1 00
2c " 45 in box	0 50

2c
5c
YEAST

— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

The Alberta Hotel -
CALGARY, N.W.T.

Strictly first-class. Headquarters for Commerce in Men. Large sample rooms.

H. A. PERLEY, Prop.

The Hilliard House
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

THE LELAND HOUSE,
Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly first-class.

WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

Grand Pacific Hotel
KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.

H. SMITH, Proprietor.

The Hotel Wilson.
NANAIMO, B. C.

The largest and best Hotel in the city.

JOS. RICHARDS,
Proprietor.



Brantford and Pelee Island } J. S. HAMILTON & COY,
Sole Agents for Canada. BRANTFORD, ONT.

**PURE CONFECTIONERY,
FINEST BISCUITS.**

Manufactured by

J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
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**Celebrated
Flavoring
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VANILLA, LEMON,
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Standard Goods of America (established in 1862). Once tried, always used.

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Detroit, Mich. - Windsor, Ont.

**Wholesalers
And
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When
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Appropriation
For
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For**

1893

Remember

**THE
CANADIAN GROCER**

THE RIPANS TABLETS regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effectual. A reliable remedy for Biliousness, Blisters on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhoea, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Pimples, Rash, Skin Diseases, Stomach, Tired Liver, Ulcers, and every other impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tablet after each meal. A continued use of the Ripans Tablets is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross \$2, 1-2 gross \$1.25, 1-4 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O. Box 672, New York.

THE

Oakville Basket Co.,

MANUFACTURERS OF



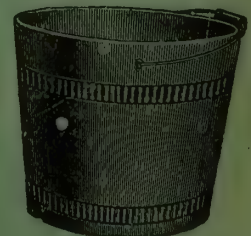
1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

DURABLE PAILS AND TUBS.

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THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,

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IVORY BAR
SOAP**

FINNAN HADDIES

Fresh Smoked.

ORDERS SENT TO

H. W. NORTHRUP & Co.

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WILL RECEIVE PROMPT ATTENTION, ALSO

Dry Codfish, Smoked

Herring, &c., &c.

JOHN PETERS & CO.,
General Commission Merchants
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Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Agencies. Mfg Co., Hull, P.Q.
The Mercantile Agencies.

TORONTO SALT WORKS,
128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

Florida Oranges,
Almeria Grapes,
Lemons, Cranberries,
Nuts of all kinds,
Figs and Dates.

DAWSON & CO.,

32 WEST MARKET ST.,

Telephone 1471. **TORONTO.**

Consignments of Produce Solicited.

FAC SIMILE OF PACKAGE.



FLOUR

High Patents, Bakers and Low Grades.

Split Peas, Pot Barley and Corn Meal.

Feed of all kinds.

E. D. TILLSON, TILSONBURG, ONT.

IT'S YOUR OWN FAULT

IF YOU
DON'T OBTAIN ONE OF OUR

LAMP JOB LOTS

ALL
SIZES



ALL
STYLES

We have reduced the prices of
these Lamps so as to be

WITHIN REACH OF ALL.

The Lamp for Christmas Trade

Write for Prices.

BEAUTIFUL ASSORTMENT.

GOWANS, KENT & CO.,

Toronto and Winnipeg.



The Civil Service Gazette writes:—"It is wholesome and genuine. It is pure, free from organic contamination. Is invaluable to blend with wines and spirits." Is the best and purest Table Water known."

JAMES LOBB

Agent for Canada,

30 Wellington St. E., TORONTO.



HYDE PARK, ATHLETE, PURITAN, DERBY. SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. VI.

TORONTO, DECEMBER 23, 1892.

No. 52

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1882
Only Medal Dublin 1865

Only Silver Medal Paris 1875
Grand Gold Medal Moscow 1872 &c

1878
CROSS OF THE
LEGION OF HONOUR

ASK YOUR
WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

H. A. NELSON & SONS
Manufacturers and Wholesale Dealers
56 AND 58 FRONT ST. W.
TORONTO.

PURE MOTT'S BREAKFAST COCOA SOLUBLE

MAKE SIMPLY WITH BOILING MILK OR WATER
FOR SALE BY ALL GROCERS.

DUNN'S
BAKING
POWDER
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Don't fail to handle
THE CELEBRATED IMPORTED
MENIER'S
CHOCOLATE

ANNUAL SALES EXCEED 33 MILLION LBS.
TO HAVE IT ADVERTISED
FREE & FREELY
IN YOUR OWN NAME AMONGST
YOUR CUSTOMERS WRITE TO:
G. ALFRED CHOUILLON AGENT MONTREAL.

The McKay Milling Co., Ltd.,

OTTAWA,

Manufacturers of High Grade Patents, Strong Bakers,
and Family Flours.

OATMEAL—Granulated, Mid Cut, Fine Cut, Flour Cut and Round Cut.

WE MAKE THE CELEBRATED **K-Y**—ROLLED OATS.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try **BALA LICO-RICE**. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - -

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W. stamped on each drop. Try them.

TORONTO.

The Norton Manufacturing Co.

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MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish,
and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

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HAMILTON. - ONT.

PURE GOLD

Flavoring Extracts -

ALL THE NATURAL FRUIT FLAVORS,
OF PERFECT PURITY AND GREAT STRENGTH.

VANILLA, LEMON, ORANGE,

AND OTHER FRUITS.

Don't take any other, but insist on
getting

PURE GOLD GOODS

MANUFACTURED BY

The Pure Gold Mfg. Co.

TORONTO.



We have removed
to our new premises,
No. 146 & 148 Car-
ling St. Call and see
us when in our City.

**GORMAN,
ECKERT
& CO.
LONDON.**

A SURE

A
FACT
THAT IS
WORTH CONSIDER-
ING. THIS IS THE BEST
VALUE IN POWDER
NOW IN THE
CANADIAN
MARKET

TRADE



WINNER

W. H. GILLARD & CO.,



THE BE PRICE

OPEN
TO
CONVICTION
--- **SALES** ---
INCREASED 50 PERCENT.
DURING THE LAST
YEAR. ORDER
A SAMPLE
CASE

IS



LOW

HAMILTON, ONTARIO.

XMAS.

Fancy Florida Oranges.
Fancy Florida Mandrines.
Valencia Oranges.
Malaga Grapes.

LEMONS. BANANAS. PINEAPPLES.

CLEMES BROS.

Phone 1766. TORONTO, ONT.



DANIEL G. TRENCH & Co.,
CHICAGO, ILL.

CANNING FACTORY OUTFITTERS.
GENERAL AGENTS FOR
SPRAGUE MFG. CO., FARNHAM, N. Y.
CANNING MACHINERY OF ALL KINDS.

THE FINEST
IN THE LAND.

CHOCOLATES
G.B. G.B.

EVERY CHOCOLATE IS STAMPED

G. B.

GANONG BROS., Ltd.

ST. STEPHEN, N.B.



You can't tell who will ask for Surprise Soap. If you don't have it, you lose a sale and a good profit.

We sell it! So do all the best jobbers in Canada.

The St. Croix Soap Mf'g Co.,

Branches :

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TORONTO : Wright & Copp, 40 Wellington St. East.

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St. Stephen, N.B.,

TORONTO, - - - Dec. 9, '92.

WE--**PAYING**--ARE

4 1/8 C.

FOR
BRIGHT--DRY--SOUND
NEW CROP
DRIED APPLES.

WE **BUYING** ARE

NEW

- DRIED APPLES -

ADDRESS

STANWAY & BAYLEY,

42 FRONT ST., EAST, TORONTO.

--**TERMS**--

PRICE--Good for one week from date, for not exceeding 10 Barrels from any one shipper. Larger lots subject to confirmation before shipment. All others can be made without advice, but subject terms stated.

SIGHT DRAFT--Or local pay-orders honoured, 10 days after shipment made.

QUALITY--Bright, dry, and sound, new-crop stock.

The Choicest Thing IN CONFECTIONERY

ON THE MARKET . . .

DELICATE
AROMATICEXQUISITE
SHADESNEWEST
FLAVORSA HANDSOME WINDOW
DECORATION FOR THE

--- HOLIDAY TRADE ---

ROBERTSON BROS., M^{FRS}.
TORONTO and HAMILTON.

BATTY & CO'S PICKLES AND SAUCES



Are of the Finest Quality and Guaranteed Pure.

Batty & Co.'s NABOB SAUCE

Is the Sauce of Sauces, and the most
delicious for Fish, Hashes,
Steaks, Stews, &c.

Batty & Co.'s NABOB PICKLE

Is universally admitted to be the
finest and most enjoyable
Pickle in the World.

Batty & Co.'s JAMS, JELLIES, & MARMALADES

Are prepared of Ripe, Sound Fruits
only and Refined Sugar.

THEIR CALF'S FOOT JELLIES

Are unsurpassed for quality
and flavor.

Proprietors of the well-known
DR. KITCHENER'S SALAD CREAM.

123 and 125 FINSBURY PAVEMENT, LONDON.

WRIGHT & COPP, Agents. TORONTO.

GOLD MEDAL, PARIS, 1878.



W. BAKER & Co.'s Breakfast Cocoa

*Is Absolutely Pure
and it is Soluble.*

Unlike the Dutch Process

*No alkalies or
other chemicals
or dyes are used
in its manufac-
ture.*A description of the chocolate
plant, and of the various cocoa and
chocolate preparations manufac-
tured by Walter Baker & Co., will
be sent free to any dealer on
application.

W. BAKER & CO., Dorchester, Mass.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.



MELTONIAN BLACKING

(As used in the Royal
Household)Renders the Boots soft, dur-
able and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all
kinds of Glace Kid
Boots and Shoes.

ROYAL LUTETIAN CREAM

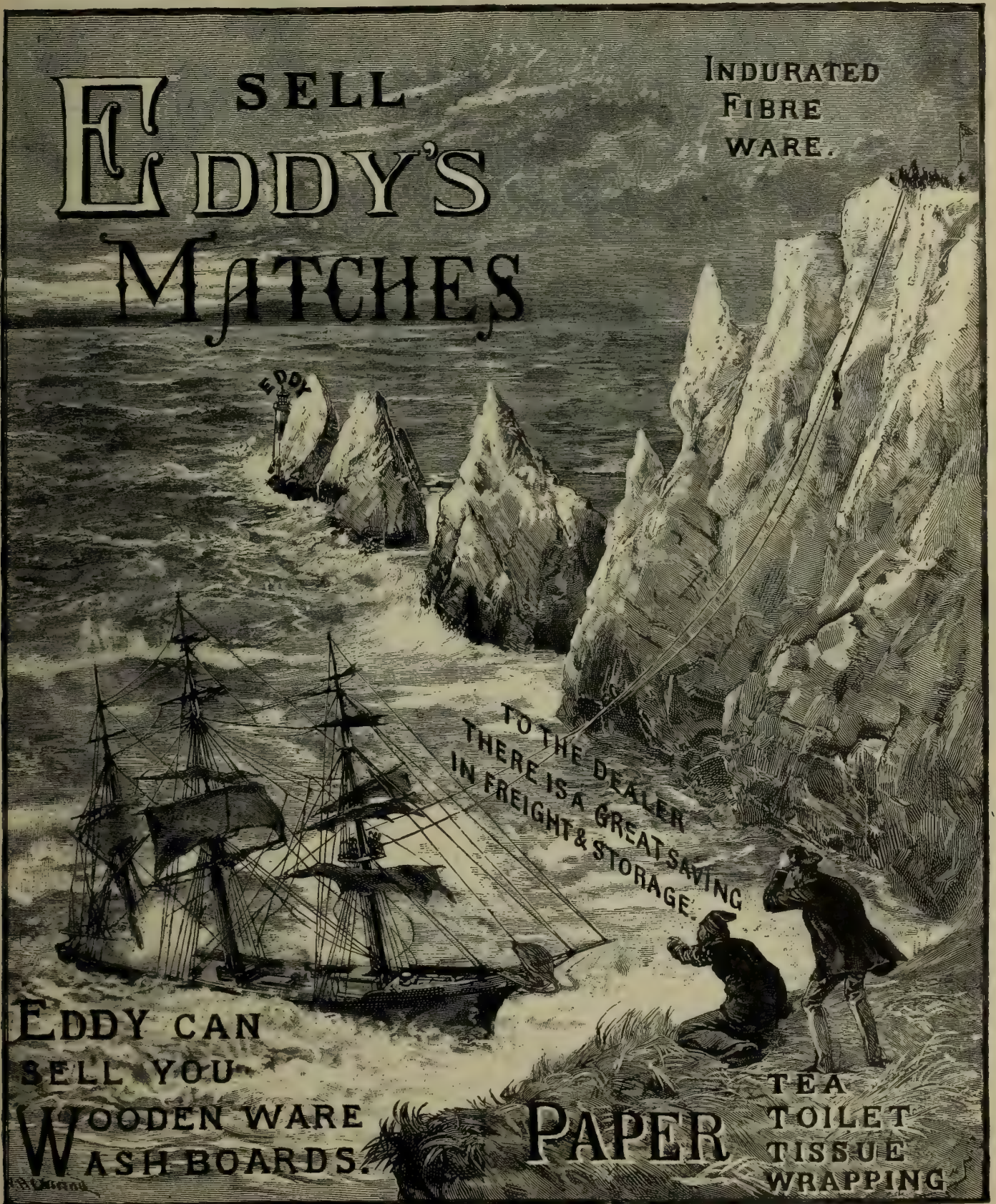
The best for Cleaning
and Polishing Rus-
sian and Brown Lea-
ther Boots, Tennis
Shoes, etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots
and Shoes is more elastic and
easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.



SELL
EDDY'S
MATCHES

INDURATED
FIBRE
WARE.

EDDY

TO THE DEALER
THERE IS A GREAT SAVING
IN FREIGHT & STORAGE.

EDDY CAN
SELL YOU
WOODEN WARE
WASH BOARDS.

PAPER

TEA
TOILET
TISSUE
WRAPPING

Factories :--Hull, Que.

Branches :--Toronto, Montreal, Winnipeg.

A NEW YEAR GREETING



Midwinter's snow lies deep and chill
On field and forest, vale and hill,
And wintry winds are blowing :
The short-hour'd day is almost past,
The sun has reached the west at last,
Just o'er the hilltops showing.

The sleigh-bells jingle at the door,
And happy young folks full a score,
In friendship warm are meeting :
The Old Year dies this winter night,
And these whose hearts are free and
light
Await the New Year's greeting

Without, King Winter holds his reign,
And gathers 'round a snowy train
Of Jack Frost and his fellows :
They search for cracks wherein to creep
While 'round the house with whisk
and leap
The noisy west wind bellows.

But in the house, defying cold,
The fires blaze up with red and gold,
From solid pitch-knots burning,
While logs of oak and solid beech,
That come within the wild flame's
reach,
To glowing coals are turning.

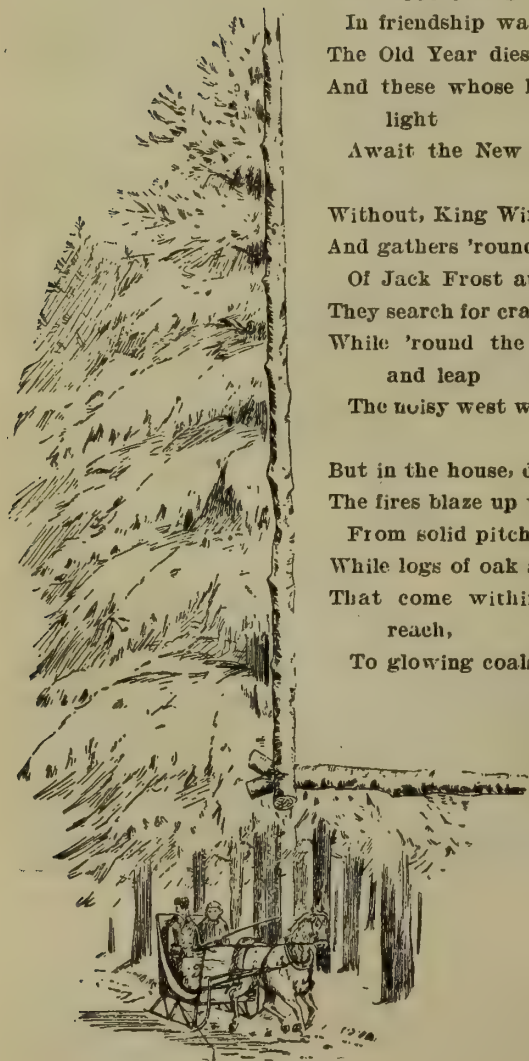
With sumptuous feast the board is
crowned,
Where father smiles on all around,
And joins in laughter hearty ;
While mother, seated at his side,
Regards her flock with looks of pride,
The happiest of the party.

When supper's done, the merry throng
Meet round the fire with laugh and
song,
And each some tale is telling
Of Indians, ghosts, or goblin things,
Which fly at night with black bat's
wings,
Or haunt some lonely dwelling.

The hands across the clock dial creep ;
The little folks are going to sleep,
As midnight hour draws nearer,
But when the clock at twelve rings out,
Then " Happy New Year " is the shout
Of every watchful hearer.

The crescent moon rides in the west
Before the household seeks their rest,
And in their dream-thoughts mingle
The many memories of the night,
The happy faces, young and bright,
And distant sleigh-bells jingle.

—Good Housekeeping.



THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, DECEMBER 23, 1892.

No. 52

To our Readers, Greeting:



A MERRY CHRISTMAS to you all! You have wrought diligently to supply your neighbors with the material for good Christmas cheer, and we hope you have reaped your reward in large sales and liberal profits. Satisfaction with such results is a foretaste of Christmas, but instead of discounting the joys of the day itself it should enhance them. It is easier for a thankful man to be

happy than it is for a disappointed one. But whether you have cleared out all your special holiday goods or are carrying half of them over, whether you have sold them at a fair profit or have been forced down to cost, do not let Christmas go by without spending it in the old style. Show your children you have not forgotten the secret of enjoying the good old holiday, and thus you will teach the secret to them. If all parents clearly realized how much it is in their power to invest Christmas with the most cherished and lasting associations in the memories of their children, none would allow the day to pass unobserved. Though a man's mind may be seared to human pleasure, it is his duty to celebrate Christmas generously on his family's account. THE GROCER likes to feel that the relations between it and the trade are more intimate than those usually subsisting between newspapers and their subscribers. In this paragraph it therefore ventures out of the range of business subjects to bespeak the enjoyment by its patrons of the old day in the old manner. Its readers have its most warm-hearted wish for a Happy Christmas.

For years past our Christmas has lacked the snowy setting that so became it in this climate, and that helped so much to endear it to Canadians. In many of the most thickly settled parts of Ontario one cannot meet a native boy or girl under fifteen or sixteen years of age that ever beheld a Christmas scene such as their fathers and mothers grew to regard as an inseparable incident of the holiday season. To most adults who can boast this country as their birthplace, the picture conjured up by the word "Christmas," in whatever season and whatever land uttered, presents the trees richly encrusted with glittering frost, the highways heaped with banks of snow, the streams covered with a thick plate of ice. Such conditions not only made Christmas picturesque, but they gave vigor to its enjoyments. The spirits rose as the temperature fell, at least until the latter got close

to zero, and on skates, on snowshoes, on toboggans and on sleighs, the hardy youth of this climate took their fill of exhilarating exercise and fresh air. We have shorn the land of its woods and have modified the climate. On the whole the part of the change which makes winter less intense is an improvement, but we are arraigning it now on the charge of making Christmas a much tamer holiday than it used to be. In more northern and western parts of the country where the land is bald of trees, as in the prairie country, the snowfall is favored by other conditions, but we need forests it appears to attract the snow. We had a Christmas in the old times that was strictly sui generis, unlike the Christmas of any other people in the world. The woods, now vanished, were a completing background. In their depths the lads could track the rabbits through the snow. But now the young men can disport themselves on bicycles, and that sufficiently marks the degeneracy of our winter. The old time Christmas seems to have gone, and the young can only look upon its semblance in the beautiful pictures that they see in their Christmas cards. The coming Christmas, like its predecessors for many years back, promises to be a snowless one. It cannot be denied that this lack detracts from the enthusiasm with which it was formerly observed. There is less going to and from among friends, there is not therefore so much of the old bountiful hospitality, and therefore not so much for the grocer to purvey for as there used to be. But the people still keep the day, though necessarily more quietly than of yore.

Of late years more of the money spent on Christmas presents has found its way to the grocery stores than used to be the case. Gifts for friends are nowadays frequently chosen on the ground of utility or fitness. Hence the book store, the hardware store, the jewelry store, the fancy goods store, do not get all the trade that gift buyers bring to the shops at Christmas time. This friend likes his pipe, and a package of good tobacco is bought for him, another is a lover of a good cigar, and a box of cigars is purchased for him. This old lady has a weakness for a cup of good tea, and her friend sends a parcel containing something choice. If the grocer handles tableware, as he commonly does, a dinner set or tea set, or something else from that line of stock comes into sale on gift account. The same is true of many other departments of stock. It of course depends upon the intimacy between giver and receiver, as well upon their circumstances, what the gift shall be, but there are undoubtedly more articles, regarded by the recipients as necessary, now chosen as presents than there were in former times. The house furnishers do a big business in orders for goods bought as Christmas presents, and one article in particular, namely a carpet sweeper, is in especial vogue as a Christmas offering to lady relatives who are house-keepers. Another growing practice is that of remembering such of the local poor as the better circumstanced can afford to include in their Christmas bounty. Both common sense in giving and generous charity are growing, and the grocer derives a share of the benefit. The trades that cater to the necessities of consumers are doing a large part of the gift business every year.

THE GROCERY CLERK'S DREAM.

"At dead of night Imperial Reason sleeps,
While Fancy with her train long vigil keeps."



SOFTLY the snow was falling, down, down, noiselessly but steadily, covering the cobble-stones of the street they came, the white feathers from Mother Goose's lap. Every protruding porch and awning of the shops on the street was covered, the boxes and barrels in front of Johnson's grocery were encased by the flakey crystals, that mounted higher and higher up and over their sides, and grasped with their pale hands the casings of the windows, the panels of the doors, and even

tried to peep through the keyhole of the large front door. The moon, that silent guardian of our sleeping hours, although not distinctly visible through the haze of the falling snow, was yet sufficiently interested in the proceedings to throw a glamor of light o'er the scene.

It was getting late, or rather early this Christmas morn, and the great city was gradually dropping off to sleep after its festivities of the natal eve of the world's Redeemer. Occasionally the sound of a horse's hoof was heard dully sounding on the dense air, and now and then the muffled rattle of the wheels of a passing cab, stationward bound, broke on the ear of the surtouted policeman who stood under the protecting canopy of the butcher's porch across the way.

Within the grocery all was quiet. Johnson had long ago laboriously counted out and checked the receipts of the day. We say laboriously, for there were no cash registers and total adders in the early days of the struggling merchant, to minimize labor and economize time. The fire in the old box stove in the store was throwing out as little heat as was consistent with its age, requiring much the greater share of warmth itself, for its old days and its thin blood were beginning to tell. It was already minus two of its original legs and had been bolstered up with the half-sections of a brick, while a zig-zag rent in its back showed how rheumatism may even affect such inanimate and callous objects as box stoves. The old gray cat lay dozing beneath the stove, utterly oblivious to the squeaking and scampering of the host of rats and mice that lived and enjoyed themselves to their hearts' content. Tom was too old to worry them, and Johnson had long ago given it up as a hopeless task to drive them out of the old premises. Everything was quiet, even the old clock had been allowed to run down to-night in the hurry and excitement of getting all the orders out. The very stillness of everything outside, covered as all sounds were by the fallen and falling snow, produced a soothing effect up Dick, the tired clerk, who slept in the large front room above the store. Poor Dick! He was dead tired to-night for sure; dead tired in more than the physical sense, for all day, even in the busiest portion of the afternoon, his thoughts had wandered away from the old grocery store, and from the great city with its ceaseless rush and scurry, to the old farm house up in Middlesex, and visions of the quiet, peaceful, happy Christmas eves spent there crowded themselves into his memory and jostled the business memos that were clamoring for attention; and now, up in his room over the store, as he sat in the improvised arm chair made

out of a sugar barrel cut half way through the middle, and vainly strove to gather a little warmth from the rusted stovepipes that ran through his room from the stove in the shop below, the thoughts of home, mother and friends, of happy thoughtless days of youth, of—of—well, of some one else too, took possession once more of the corridors of his brain, in spite of a few obtrusive and aggressive business items that sought recognition. Vainly he endeavored to throw off first one train of thoughts then the other, until finally, overcome by the effort, he dropped off to sleep and into dreamland.

Just as Dick's head dropped on his breast the chimes of St. James broke forth with their hourly measure, and the first boom of the heavy bell was the last conscious sound heard by him. And now, Fancy with her train, her rioting, rollicking crew, took possession of his brain and held high revel. The pictures that floated before him were turned out with kaleidoscopic variety, and were as grotesque and improbable and impossible of actual occurrence in real life as they were desirable in the same. Oh! the vagaries of the tired brain, how wonderfully creative and suggestive they often are, and how we would be benefited did we, on waking, carry out the pictures thrown on the mind's canvas! The panorama passing before Dick's vision was of such a startling and unique character that we deem it of sufficient importance to his particular trade to warrant the liberty we have taken of presenting them, and some one in Dick's own vocation may find food for reflection in the portrayal.

THE DREAM.

One bright day in the mellow month of September, Dick was passing through one of the principal streets of Toronto. The rush and rattle of the broad-tired and express carts, the jingling of the bells of passing street cars, the rolling of heavy carriages, yelling newsboys and pedlars, and the multifarious and indescribable sounds that go to make up the terrors of a city's busy hours, pressed heavily on his mind. He had just been sent out by his employer, Johnson, to solicit an order from a particular customer, and was taking a short cut through ——— street when his attention was attracted to a building near the corner of N—— and J—— streets. Often as Dick had passed that way, and it was only two days ago that he had walked over the same ground, he had never noticed this striking establishment before. Singular, too. It looked like a grocery store, and he thought he knew nearly all the stores in town, and he was positive he could name every one on N—— street at any rate. How was it he had never observed this grand establishment before?

Hastily crossing the street he approached the store. It was not a very large building, but the two plate glass windows on each side of the door were set in their frames in such a way that they appeared to be twice their size; the panes in fact were bent at the entrance of the door, and there were no ungainly posts at the corners to obstruct the view of the goods that were displayed. The arrangement of the goods in the windows was artistic in the highest degree (for there is art in window dressing as well as painting the soft hues of a bibulistic parvenu's nose), one side was devoted entirely to table luxuries and delicacies of the season, the other was a mass of beautiful fruits, nuts, grains, and vegetables, arranged in a masterly style—in fact both windows were so attractive that one had to stop and admire, and to stop and admire was to step inside and buy—for the place was a hive of industry, and customers were going in and out with interesting regularity. How different this seemed to Dick. His employer, Johnson, prided himself on his window dressing. Ah! that with similar goods two men could produce such different results! Johnson's windows, though apparently carefully dressed, never looked attractive. One gave them a glance and passed on. The same old manner of piling cabbages and turnips and sundry vegetables in season, in with an open half-chest of tea, or arranging them in pyramid form around a barrel of fish by the door, or possibly using his window for a storehouse and placing an entire hog's-head of sugar or prunes in it, with a shovel sticking in the goods, as if people bought their food by the shovelful and ate them in the same Brabdnagian style. Here it was different. Everything neat and clean and appetizingly displayed—appetizingly, we say, as

against gourmandizingly—the finer feelings of a man's appetite were tantalized, not the grosser. The interior of the store was painted a rich, deep brown, with soft shadings of gold and black, and the sign over the door spoke the simple legend, "U. R. Wright & Co., Grocers." This store did not suggest a Chinese laundry with its abhorrent bright red signs, doors and fixtures, and daubs of blue and white. Johnson's grocery was painted red, bright red, his shelves were red, counter red, and his delivery wagon even looked like, well, like the gentleman one is accustomed to seeing in the company of Doctor Faustus, on the bill boards of the theatres,—Red, red, red, red, all around Johnson's store. Even his nose was turning a carmine color, out of pure sympathy for the prevailing taste. Abominable fashion, execrable taste! Now this store looked infinitely more attractive to Dick's eyes and to the passers by; it looked quiet, unassuming, cheerful, and withal so eminently clean and respectable that one was drawn to it unconsciously; just a taste Dick had a liking for, as he did not approve of Johnson's colors.

After contemplating the premises and windows for a few moments Dick passed through the door and entered the store. His first impression was one of astonishment at the neatness of everything on the shelves and counters, and the entire absence of delivery boxes, barrels, kegs, etc., that one usually stumbles over in grocery stores, and mentally condemns to far off and warmer climes. Neither was the floor strewn with sawdust, that abominable way some grocers have of trying to keep their stores clean, much to the detriment of every lady customer's skirts. Johnson used sawdust too, said it made the store feel soft and comfortable like, and then it was so easy to sweep out. On gazing around more closely, he noticed that the two sides of the store were fitted up in exactly the same manner, the same class of goods on the shelves opposite one another, and the prices of the goods marked in plain, neat, readable figures. The right side had a handsome sign over the shelves, "Goods on this side Cash," while the sign over the shelves on the left side read, "Goods on this side on Credit." Dick pondered over this unique style of storekeeping, but on comparing the prices on the same class of goods he noticed that there was a difference of from 10 to 20 per cent. in favor of the Cash side. For instance, on the Cash side he noticed a certain well-known brand of pickles marked 35c., while on the Credit side the same goods were marked 40c., a saving of 5c. per bottle in favor of the cash customer, and so on through the different shelves. Dick noticed, and noticing wondered no longer, but mentally admired the author of this business departure. What struck him forcibly, though, was that, while about twenty customers were being served by the Cash side clerks, only four were ordering on the Credit side, and what did impress him more reflectively was the fact that while the four credit shoppers were of the upper crust, the higher element of society, the cash customers were persons of the middle and working classes, to whom every cent was of account. Dick had often observed this characteristic in his employer's customers. The middle classes were desirous of buying as closely on a cash basis as their means would permit, while the tonier or upper element generally bought regardless of cost and quantity, knowing their bill would not be presented for a long time, and Dick had often seen the heaviest losses through the so-called best customers. Isn't it so with your customers, my grocery keeper? If not, your trade must be done with angels and not human beings.

Taking a look at the clerks behind the counters and those attending to their respective duties about the premises, he noticed that in place of their wearing the orthodox white apron with its capability of showing every mark and stain, they were all provided with black aprons of a watered silk pattern, their light shop coats being made of similar material but of a dark brown color. This seemed to Dick also a very good custom, as the dark aprons did not so readily and clearly show the numerous stains that gather on one's person, be he ever so careful in handling goods. The close and polite attention paid to each customer by the attending clerk was also noticeable, and when a poor little girl came up to the counter Dick noticed a clerk receive her with a pleasant smile and pay her as much attention as if she had been clothed in silk and satin.

Politeness seemed another characteristic of this wonderful store, politeness not only to the wealthy and well circumstanced, but politeness to all, high and low, rich and poor, old and young. How often are the children left to stand until customer after customer is served, when perhaps the child's mother is too poorly or unable to come herself. Remember, it pays to be polite to the children. They will be your future customers, and they never forget.

On going further into and toward the back of the store Dick noticed a, to him, new-fangled machine with rows of keys with numbers on them, and every time the operator pressed the keys a bell would ring, and a drawer in front would open, exposing to view a number of compartments containing money of different denominations. These were the National Cash Registers, those economical time, labor, and money saving instruments so generally used now by all live grocers and merchants, but which old Johnson in his blind obstinacy stigmatised as an insult to the educational system of one's country, for "who couldn't add shouldn't go into business" was his remark to an agent of the machine company, and he kept on adding in the old, slow, laborious, brain-cracking way. Here were three of these new-fangled machines at work, all of them operated by young girls, and how expertly, how easily they performed the work! Watching the operations for a few moments, Dick turned around and continued his observations of the store. He noticed the counters and shelves were all made of either oak or ash, the walls above the shelves were hung with the best pictures of proprietary goods, and in these latter he noticed an entire absence of anything savoring of the grotesque or ridiculous, no pictures of an old woman washing a negro child white with an impossible soap, no policeman kissing the cook in broad daylight over the fence to advertise baking powder, no monkey with a tail seven times as long as its body holding a can of cocoa in its forepaws; none of these far-fetched schemes adorned these walls, only the choicest works of the best advertisers were hung, and hung properly, not with one side a foot higher than the other, another slanting forward as if ready to drop, and another flat against the wall. The pictures in the average store always frightened Dick, and he had made some attempt to place Johnson's ornaments in better shape; but no use, Johnson couldn't see it at all, "hang it up anywhere" was his style, only hang it up.

As he was thus observing in an unobtrusive manner the simple mysteries of this new store, a gentleman approached him with a pleasant "good day," and asked him if he was being served, etc. No, Dick said he had only dropped in and was just taking in the new store. "Make yourself quite at home," replied Mr. Wright, for it was the proprietor who had accosted him. "Look round as long as you wish." Then he inquired if Dick approved of anything he had so far observed. Approved? Hadn't he? Everything suited him, and was just right; but "where do you deliver your goods? I don't see any boxes, packages, etc., standing around. How do you send them out?"

"By the two back doors," replied Mr. Wright. "You see, we would bother people running in and out through the front door, knock against them, spoil their dresses and clothes and make things generally obstructive and destructive."

This arrangement struck Dick as being also worthy of imitation, and he made a mental note of the idea. Mr. Wright noticed that his questioner seemed interested in his store, and so he took special pains to explain everything to him. Dick learned from him the amazing fact that they never left their tea standing in open chests by the open door, for dust and street gatherings to accumulate in them; that they never put their fish near their butter or tea; in fact there was a special part of the store reserved for these articles where their odor could not damage the sensitive articles in the store; that they sold their eggs, and their molasses and syrup by the pound; that their butter and cheese and milk were kept in close refrigerators and as far away from the fish as the store permitted; that they never kept coal oil, as that was the hardware merchant's business; that they advertised their goods in the local papers, and that they freely used printer's ink to let the public know of the merits of their goods; that they blended their own teas, but were not so ignorantly

prejudiced against package goods that they would not handle the best advertised and most called for teas; that they never allowed any traveller to become so personally intimate with them as to warp their judgment and have the traveller select their teas for them; that their hours for business were from 8 a.m. to 7 p.m., Saturdays and evenings before holidays excepted; that they paid their hands well with full pay and granted them two weeks vacation each year; and that they purchased their goods for cash, took their discounts in every instance, and gave no credit. These new and startling facts were a revelation to Dick, and so opposed to his employer's methods that they were hardly comprehensible to him, and yet, on reflection, everything he had learned was so simple of execution, so sensible, so profitable in the results that it struck him as wonderful that only one man had as yet carried the ideas into effect. Oh, this wonderful store! Thanking the proprietor profusely for his attention, Dick left the store, not to call on his employer's customer, but, making as fast time as possible, he returned to Johnson's and with a great deal of animation related the story of the wonderful store he had just seen. Johnson looked at him from the clouds of smoke he was emitting from his strong-smelling pipe, and as Dick's story was concluded, took the pipe out of his mouth, and reaching over the counter opened the cash drawer, took out some money, paid Dick off, called him a "crazy dreamer," opened the door and kicked him out into the street. Johnson couldn't conceive of anything so utterly impossible as the tale of this great grocery store.

It was the kick Johnson gave Dick that woke him out of his dream. The staves of the old arm chair in which he had fallen asleep had broken, and our dreamer fell over on his side on the floor with a start. Rubbing his eyes, he listened to the striking of the clock of St. James, and counting the strokes he reckoned out ten beats of the big hammer. What! 10 o'clock, no, for it was yet night, and he remembered that he fell asleep just as the Cathedral clock commenced striking out the hour of 12. Two seconds, and oh what hadn't he learned! What a grand opportunity was pictured to him in that short period of time! Raising himself, he vowed that, should he ever have sufficient funds to open out a grocery on his own account, the pictures of that night's dream should be his models; and it is to be hoped that he may soon be the possessor of the requisite amount to carry the plan into execution, for goodness knows, we need that kind of a grocery store in every street, in every city and town in the land.

WM. H. SEYLER.

Toronto, Dec. 22nd, '92.

A CONFESSION OF FAITH IN TORONTO'S PROSPECTS.

The citizens who came together to discuss Toronto's prospects last week did not propose any scheme for the advancement of the city, though much of what was said in the speeches had reference to individuals' ideas as to what would be best for the city. It was generally agreed that new manufactures should have every encouragement from capital and from public spirit, and particularly that the iron industry should amount to more than it does. The following resolutions passed show that no despondent feelings were uppermost in the assembly:

"That the City of Toronto, by reason of its central position, progress and prospects, presents great opportunities for the safe employment of capital in industrial enterprises."

"That rich agricultural and mineral areas tributary to the city of Toronto warrant the belief that Toronto will shortly become one of the greatest centres of trade and industrial activity on the North American continent."

"That it is the duty of all citizens to cooperate in proportion to their means in developing our industrial enterprises, to encourage the location of manufacturing enterprises in this city, and to insist on such measures as may be necessary to inform the industrial world as to the advantages this city presents for such undertakings."

"That the Citizens' Industrial Exchange Association be now formed, and that the citizens hereafter named be the Provisional Executive Committee and provisional officers thereof, with power to add to their numbers."

This committee includes the members of Parliament for the city and council, the aldermen of the city and several prominent citizens.

DOES IT PAY?

A GROCER must not always measure his profit by what he makes out of the sale he makes, but by the possible sales in the future. Human nature, we know, is so apt to regard the value of a business transaction by the amount of profit that is made upon the sale itself. But is this wise? Not always we are sure. And there are abundant reasons why this cannot be considered anything but suicidal. Impressions in this world go a great way, and once you secure the confidence and respect of a person dealing with you a great step has been taken toward success.

Not long ago we had a peculiar and interesting circumstance brought under our notice which clearly illustrates the whole secret in this respect. A gentleman of our acquaintance, who was partial to a good cigar, had omitted to secure his usual supply before coming home and wanted a good smoke. His wife suggested that he should go to her grocer, whom she said kept cigars. The husband went, and requested an imported or Key West cigar. The grocer sold him an ordinary domestic cigar and charged him 15 cents for it, chuckling in his own mind that he had made a splendid bargain. The husband got home, and, smoking the cigar, said to his wife, "I do not think much of your grocer." "Why?" asked the inquisitive housewife. "Oh, if he sells his groceries upon the same principle he sells his cigars the sooner you change round and get a new grocer the better it will be for my pocket and your comfort." The wife liked the grocer and argued in his favor, but the more she argued the plainer it appeared that all his business was conducted upon the same principle as his sale of cigars, and the result was that a new grocer was found, and the man who was so smart as to sell a dear cigar lost a customer who paid him \$1,200 a year.

The merchant who conducts his business upon good sound business principles has no need ever to get himself into the scrapes that the merchant above did. Big retail trades are built up by first securing the implicit confidence of those who extend to you their patronage, and not by methods that will not bear the investigation of time and the light of truth. Business, particularly the business of a good retail grocer, is transacted upon confidence, and it is quite easy to build up trade upon such a basis provided that the merchant has full confidence in the methods employed and has the courage to fully carry out those methods to their legitimate end.

Not very long ago we had a conversation with a merchant who had built up a splendid business. He said to us that he had done many things in his life that he regretted, but the one thing that had given him most pleasure and comfort was making up his mind when he commenced business to deal straightforward and honest with his patrons. "My business" he said, "grew almost day by day until I had by far the largest business in the city, and many times people would remark that they wondered how it was that it grew so fast. I knew, but I was not going to give away my secret to my competitors. I would rather let them go on in their own way, and all their customers that they offended I eventually got. Building a business is exactly like making money. The business which retains all its patrons is bound to succeed, like the man who saves his pennies is in the long run bound to get rich."

There is a good deal of truth in what our friend said, and we think that there is nothing so suicidal as the merchant who keeps his store upon such principles. It may to some of our readers appear a questionable practice not to make large profits when you can, but we do maintain that any dealer who believes that his fortune depends upon his ability to get the best of his patron is making a mistake, and in the long run will ultimately fail.

Young beginners are more than any other apt to make a mistake in their methods, and when they get into a wrong way of doing business it is very difficult indeed to get out of it. It is well then to commence aright, and in doing so it is half the battle.—National Grocer.

Once Again

As Father Time hobbles up to the finishing post at the end of another short year and turns the sand glass in his weary and wrinkled hand and gives his scythe a twist over to the other shoulder we turn reflectively to the days that he has mown off the field of Eternity since last we addressed our readers on a like occasion, and our musings and ponderings are of a pleasant nature. The old gentleman has dealt kindly by us, he has permitted us to carry on the work we had hewn out in the sphere which we especially considered as worthy of better consideration, he has allowed the sun of prosperity to cast its warming beams over our heads, and our hands and hearts have been strengthened anew by the praises and encouraging words he has caused our readers and friends to utter for the work we are striving to do. -:- -:- -:- -:- -:-

It is with feelings of the deepest gratitude that we turn again at this festive season of the year to our many friends, readers and advertisers for their hearty support and appreciation of our efforts to make THE CANADIAN GROCER the pride of the trade, and a constant and trustworthy "*vade mecum*" of every enterprising merchant in this broad and blessed Dominion, and it is with inward gratification that we can state that never at any time in its life has THE CANADIAN GROCER had so many friends as now. They are found in the ranks of both advertisers and subscribers. They swear by it and will follow its teachings if it leads to the grave. This compliment pleases us more than we can express: it shows that we are on the proper lines, and encourages us to go on and do more. But what we want to do now is to join the happy throng of well-wishers, grasp you by the hand and put all our own good wills and wishes into a few words by wishing you a

Joyous Christmas

AND A

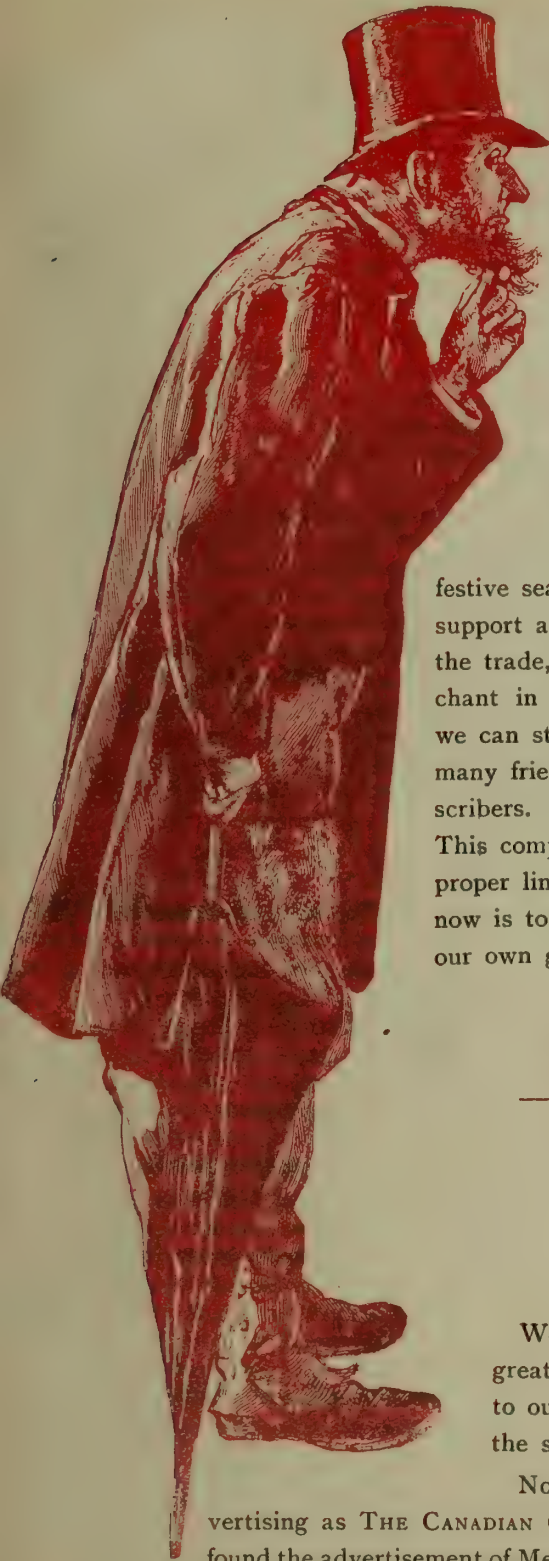
Prosperous New Year

We mean every word of it. We at any rate review the year's business with great satisfaction. Hundreds and hundreds of new subscribers have been added to our lists. The number of our advertising pages has been almost doubled by the securing of new advertising and by old advertisers increasing space.

No trade journal on the American Continent can boast of as high a class of advertising as THE CANADIAN GROCER. For instance, ours is the only journal in the world in which will be found the advertisement of Messrs. Huntley & Palmers, Reading, England, the largest biscuit manufacturers on earth, and whose goods are found in every quarter of the globe. In no other paper in America will you find such well-known names as J. & J. Colman, Batty & Co., Crosse & Blackwell, W. G. Nixey, all of London, England. Surely all this goes to prove that the hen in our advertising department is laying golden eggs. It gives us great pleasure to feed that hen. The manufacture of the food and the manner of feeding is known only to our advertisers and ourselves. In other words, the only way for non-advertisers to test the value of THE CANADIAN GROCER as an advertising medium is to try a year's advertisement. The best evidence of the value of a paper as an advertising medium is its ability to secure and hold the best class of advertisements. Again wishing you the Compliments of the Season.

We are, yours faithfully,

THE J. B. McLEAN CO. LTD.



THOSE CHEAP VALENCIAS.

THERE is considerable speculation in Montreal as to the exact effect the receipts of low priced Valencia stock will have upon the future of the raisin market. THE GROCER has referred on different occasions previously to the subject in several ways. The figure at which the goods were bought was considerably below the usual run of quotations, and at one time it was thought that some shippers would go back on their contracts on this account. The goods were gathered somehow, however, and commenced to arrive about three weeks ago, and have since then been coming forward with moderate freedom, estimates placing the offerings of this description of stock in Montreal at 7,500 odd boxes. But it is not the matter of quantity that is likely to constitute an unsettling influence on prices, for our receipts of raisins this season are well known to be considerably below the average of former seasons, while our wants have been expanding. This side of the question does not enter into calculations at all, for there is room for all the stock we have, but it is the quality of the lots under consideration that dealers fear, as a disturbing factor. This is now generally admitted to be inferior, and as the buyers have it they will no doubt offer pretty low to secure a turnover. It is likely, however, that they will find their goods very slow of sale, especially at this holiday season when dealers want nice, bright, clean fruit, not dark colored, dirty stuff, and for this reason holders of good stock, although they would sooner see the poor goods off the market, feel no anxiety about the future, but consider they have first class property. In fact, the fate generally predicted for this poor fruit is, that the bulk of it will be carried for a long while, and slowly find its way into consumption by a process of very gradual absorption, which is hardly likely to make the deal a profitable bargain to those who imported the goods.

SUN-DRIED RAISINS.

A letter that a Montreal fruit broker received last week from a correspondent of his at Denia states that packers of Valencia raisins have been trying to "sun dry" some of their fruit this year, that the experiment has been a decided success, and that next season sun dried Valentias will give their Malaga competitors a close run for first place. This prediction is occasioning considerable comment among the trade in Montreal, for, as a matter of fact, genuine sun dried raisins, either Malaga or Valencia, are pretty hard to get. In the old days it was of course another matter, but now, with keen competition to meet, the old fashioned methods in vogue in the days of our forefathers are hardly the thing. It is true that large, bright Malaga fruit is to a certain extent sun dried, and generally brings a higher price than Valencia stock, but for the matter of that so are all raisins, for Valentias even, after being treated to a bath composed of a solution of soda, etc., have to be laid out in the air to allow the moisture to evaporate. It is possible, however, in their case, that is judging from the condition in which they arrive sometimes, that the same care is not observed with them as with Malaga fruit. There may be, and no doubt is room for improvement in the treatment to which they are subjected, and it will be interesting to see if, as predicted in the letter in question, we are to have offered to us just as bright dry Valentias as the higher grade Malaga stock. Brokers here do not see any reason why we should not, for they claim there is little or no difference in the natural qualities of the fruit from either section. With the same care, therefore, this one should stand on the same level as the other.

The Council of the Toronto Board of Trade have decided to hold a banquet at the Horticultural Pavilion Jan. 5. It promises to be the most important of the kind ever held in this city. Already members of the Board have personally interviewed or sent letters of invitation to a number of Canada's leading statesmen. Sir John Thompson, Mr. Wilfrid Laurier and Sir Oliver Mowat have already accepted. Leading lights in the financial, mercantile and business world will also be invited.

ATTENTION TO DETAILS.

THE details of business are irksome, and the natural desire of the head of an establishment is to escape attending to them. He naturally and rightfully feels that his time is too valuable to devote to these minor matters, but it seems almost impossible to find men to attend to them without the direct oversight of the superintendent or manager.

Subordinates who can and will attend to details thoroughly and reliably will always be highly esteemed, but those who are contented to do so year after year have not the stuff in them of which successful men are made. They lack the breadth of mind essential to the filling of executive positions, or else they lack ambition, and one is as fatal as the other. On the other hand, a man who cannot or will not attend thoroughly and promptly to business when in a subordinate capacity is deficient in one of the most important qualities needed in more advanced positions.

A great deal has been written about the necessity of a close attention to details on the part of the head of an establishment, whether it be mercantile or manufacturing, but there is ground for the belief that not only has this necessity been aggravated, but that in a certain sense a close attention to details on the part of the chief is detrimental to business success, in some degree at least.

The successful man is he who knows how to get the details of his business looked after without giving them his personal attention, for it is undoubtedly true that his time and brains can be more advantageously employed in looking after the important general features. It is the worst kind of folly for a five thousand-a-year man to busy himself continually about work that an eight-hundred man can do just as well, and a careful study of the successful man will disclose the fact that he is a man of rare judgment in the selection of subordinates, and makes it his constant aim to get rid of all the details and routine work possible.

The attention of a successful executive to detail must, however, go this far: he must have a thorough knowledge of it in every department of his business, and, while ignoring it as a general thing, must make it a practice occasionally to devote the strictest attention to it, going over it with the subordinate in such a way as to let him understand that the manager is a thorough master of it. In this way he will secure proper attention to it by the subordinate, and if things do not run smoothly and economically he will be able to set them right.

More than two thirds of the half-way failures in business are due to the fact that the chief fritters away valuable time in watching over trivial things when his attention ought to be devoted to weightier matters. A man has but a certain amount of energy and available working time, and it needs not very deep reasoning to see that if he devotes a large portion of it to minor affairs he will not be able to give the attention which he ought to the work that he is best fitted for.

To be thoroughly successful in a large way a man should be free to watch the situation, to keep a general oversight of all departments, and to make plans for the increase and proper conduct of the business. Ideas are the germs of success, and good ones properly worked out will be found to constitute the difference between the successful and the unsuccessful man.

Time devoted to the study of the market, to learning the tastes of customers, and to noting the tendency of this or that brand of goods is not time thrown away, and neither is time devoted to a proper cultivation of the trade. The successful man must keep abreast of the time, and to do this he must look into the future as far as in him lies, for the future will soon be the present, and not to be prepared for it is to court commercial death.—Commercial Enquirer.

A doughty upholder of the Monsoon brand of tea is John M. Adam, of St. Mary's, whose advertisement in the Argus of that town has fallen under our notice. An unwary competitor affords Mr. Adam an opening to get in a spirited retort, and to make the advertisement of the former really subservient to the interests of Monsoon tea.

THEY WANT GOODS.

Last week's advertisement was a success, and we trust many more will take advantage of our offer. On no goods quoted past week has there been any advance. Our Travellers will be off the road until January. If you can't come to see us, send us your order. Will meet such cuts as the market permits of.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS,

Telephone 447.

73 McNab St. North, Hamilton, Ont.

ALEXANDER TURNER.

LLOYD T. MEWBURN.

ALEX. G. OSBORNE.

JAMES TURNER & CO., HAMILTON,

Wholesale Agents, Hamilton, for

BATTY'S PICKLES AND SAUCES

A trial order will satisfy the buyer Batty's are the best.

“MONSOON” PURE INDIAN TEA. Always reliable, never changes. In cases of 60 1-lb. caddies, or 120 halves.

WE HAVE JUST RECEIVED NUMEROUS LINES OF INDIAN AND CEYLON TEAS, IN CHESTS AND HALF CHESTS.

STANDARD BLENDED TEAS.

OUR BLENDING DEPARTMENT IS NOW OPEN, UNIFORMITY CAN BE RELIED ON. WE HAVE THE FIRST CHOICE OF THE MARKET AND THE BEST ESTATES AT OUR DISPOSAL, AND GUARANTEE EXCELLENT VALUE. WRITE FOR PARTICULARS.

STEEL, HAYTER & CO.

11 AND 13 FRONT ST. EAST

Growers' and Importers, Toronto.

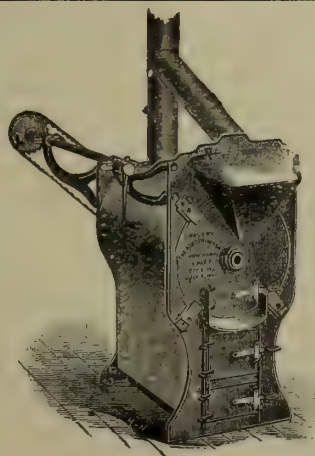
Bottles! Bottles!

Ale, Wine, and Spirit
Bottles.

FOR SALE BY

BLAIKLOCK BROS.,

17 Common St.,
Montreal.



Portable Coffee Roasters,

FOR RETAIL GROCERY TRADE,

—ALSO—

STATIONARY COFFEE ROASTERS

and Coffee and Spice machinery for whole-sale trade.

Send for new Illustrated Catalogue.

THE HUNGERFORD CO.,

67 Pearl Street, New York.

THE SHOP FRONTS.

THE shop fronts of Toronto are now very attractive. Citizens turn out in the afternoons and the evenings to make a tour of the streets, for the sole purpose of looking at the window displays. The merchants are giving their annual show. It is a success. It pleases the people, the old as well as the young, and a free art exhibition could hardly draw a more complimentary promenade of admiring observers. The grocers have done their part to produce a fine spectacular effect. The spirit of emulation is always active among Christmas shop dressers. Each works with the consciousness that the effect produced will be analyzed by capable critics. There are more than rival window dressers who have eyes quick to discover faults of taste or blemishes of detail. In the same way, a real masterpiece in window work gets its due from numberless beholders whose pursuits run in far different grooves from that of the salesman. The constructive materials the grocer has to draw upon are different from those of any other class of window dresser. The dry goods store, the men's furnishings store, the millinery store, the drug store, all offer resources for fine handiwork in the window, but they appeal to a different basis of appreciation. The grocer aims to please through the impression he makes on the beholder's sense of relish, in the same way as the finest restaurants do. The art sense in this case has a substantial foundation under it. The window dresser has to work from that standpoint and resist the temptation to array his front in a lot of airy frippery that has no relation to a man's appetite or gust. This year the decoration of the windows is up to a high average, and the main thoroughfares do not contain all that is worth seeing. It is to be hoped that all this fair array will be pretty well swept away by the rush for goods, and that the trade may enter the new year with light stocks for the inventory.

CHRISTMAS PRESENTS TO CUSTOMERS.

The conviction that the giving of Christmas presents to customers is bad policy may be rooted in the mind of every grocer in the country, but it does not therefore follow that no grocers will give presents this Christmas. What would be anomalous in any other connection is almost regular in the grocery trade, as in that trade things often go by contraries. Take any given assemblage of grocers in an association meeting or any other gathering, and it will be found that in opinion they are unanimous in their condemnation of any given bad practice, let it be late hours, price cutting, excessive credit, or whatsoever that can be shown illogical or immoral, but their own practice either before or after such an expression of opinion does not necessarily coincide with their theory. It is true that many grocers sin knowingly and to their own hurt, in various such respects, and it is unlikely that they will all go according to their light in the matter of Christmas presents. Expediency covers as many exceptions as charity covers sins. Merchants keep open late, allow credit to undeserving customers, or give Christmas presents under the pressure of a strong competitor's example. Their own judgment has to give way to circumstances. They prefer a bird in the hand to one in the bush, and though they may reason themselves to the conclusion that present giving is bad policy, and a heavy tax on Christmas profits, they also see that their diplomatic rival in trade will attach his customers by seasonable offerings. There is therefore some allowance to be made where a man's hand is thus forced to do the thing he would not choose to do. THE GROCER always holds to the view that no man in trade or anything else should be the slave of a rule, he should always leave room for the free play of his own judgment or ingenuity, that he may not be hampered by a set rule in any emergency. All grocers should set their heads strongly against present-giving, but it is conceivable that in a place where there are but two competitors for the people's trade one may make a big inroad on the other's custom by having a monopoly of present-giving as a trade-drawing resource. The principle, therefore, and the practice, if possible, should be: Give no presents.

THE ADVANCE IN PORK.

The prices of dressed hogs and hog products have steadily appreciated this season from the opening of the market, and the market opened high. The advance since cutting began may almost be said to be unexampled. Present prices of hogs are \$2.25 per cwt. above those ruling at the corresponding period of last year. Cars have been bought here at \$7.75. Some of the packers have gone off the market. They declare that they can not expect to sell products made from material coming so high. Those who take that view of the case profess to be skeptical of the market. They do not deny that there is a scarcity of hogs, but say that the price would not be maintained at its present point if one or two transient conditions were overcome. These conditions are bad roads and mild weather. The roads on all but the main highways are in a very bad state. If the farms were over-run with hogs, it is said the farmers would be unable to take advantage of the favorable market that now exists. Moreover, it is further argued that the policy of holders prompted them to withhold delivery during the mild weather, when packers were bearish in their offers, and that this course was a factor in bringing on a dearth that excited the price. Those packers who now say they are not buying, therefore believe that there are enough hogs in the country to bring down the price, though not enough to make the price a low one. Another element in the present strength of the market, that they reckon but a temporary one, is the urgent call from Montreal, which had not bought freely until the weather cooled, and then came on the market voraciously and thus sent up the price.

Buyers in the present state of the market are of course believers in its stability. They point to several circumstances in support of their view. The first is that, owing to the very low prices ruling last year, Canadian farmers did not go into hog-raising this year on nearly so large a scale. Of course the low prices of feed this year would appear to encourage the production of pork, but farmers did not foresee those low prices at breeding time. In the second place, the low prices of last year caused a contraction also in the production of hogs in other countries, the United States, for example, where prices are now very strong, and in Ireland. The supply of Irish bacon is reported to be far short of the demand in England. This shortage made the English demand on this market unusually sharp for early fall delivery, and our exporters were free buyers of live hogs throughout the summer. Thus the inroads into our supply by the dealers in live stock were very great before our packers for domestic consumption began to think of buying, and when they came on the market an unusually large proportion of an unusually short crop of hogs had already been sent out of the country. Therefore the very large summer cure in this view figures as a factor in the situation, and gives warrant for the opinion that prices will not weaken either much or soon.

The latter opinion appears to be the better founded. Hogs are likely to hold their own. They may perhaps temporarily ease a little, under conditions of roads and weather more favorable to delivery, but the fundamental conditions are in sellers' favor. Until March or April prices are likely to rule high. In either of these months a prodigality of offerings may succeed the winter's dearth. Then the scarcity of feed will start slaughtering anew. A large run of hogs, useless of course for this season's trade, has been made, owing to the abundance of coarse feed.

The difference between the hog market of this year and last year is very marked. Last season the offerings were so free that packers were crowded and almost afraid to take them. On this market hogs have gone to \$7.75. In the corresponding week of last year hogs were \$5.45, that is \$2.30 less than they are now. Products are now away above the prices ruling then. Canadian short cut is quoted at \$19 to \$19.50, heavy mess at \$17.50 to \$18, long clear bacon is 9 to 9½c. and is very scarce, hams are 12½c., backs and bellies 12 to 13½c., lard in tubs and pails 10½ to 10¾c. Compound lard has risen in demand and also in price in consequence of the advance in pure lard. The demand for products can not be depended on to furnish so good an outlet as it did last year, as that was specially due to low prices, but the market is not likely to be overstocked, even if the consuming capacity does contract on this account.



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First Class Dealer

MUST KEEP.



THE FINEST PACKED.

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“FRY'S COCOA”

In thanking our various friends on behalf of the firms we represent we trust the coming year may shew an increased sale for all these standard goods as has been the case with the year closing.

ARTHUR P. TIPPET & CO.,

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For Sale by
—ALL—
Leading
Dealers.



ARTHUR P. TIPPET & CO., AGENTS, = TORONTO.

AS TO MR. LAMBE'S TEA PAPER.

DEAR GROCER :

I HAVE read with much interest the remarks published in your last week's issue from Mr. Harold Lambe on the subject of tea, as presented by him to the Hamilton Retail Grocers' Association, and I think that Mr. Lambe deserves recognition for his efforts in introducing so important a subject for the benefit of the general retail grocery trade. It may be thought presumption on my part to say anything in reference to this matter, but I am always glad to get information, and to give any, touching the grocery and tea trade, in which I have been actively engaged for thirty years. I have always given special attention to teas during that time, in selecting, buying, selling and blending them, trying always to get knowledge and to understand their separate characters and peculiarities even to the present time. I think that Mr. Lambe said some good things and gave out some good points, which are very important to all grocers and tea men generally, viz.

1st. That it is necessary for the retailer to select the teas which are most suitable to the water used in the locality and places where his business is done.

2nd. That China teas are not equal to what they were, but have fallen considerably lower in flavor and strength than they were twenty years ago.

3rd. That it has become necessary to blend other teas with China teas to fill up their deficiencies, and that scented O. Pekoe and Caper's are not needed to use in good tea.

4th. That packet teas are a mistake for retail grocers to handle, and that they are doing themselves unmistakable harm in introducing them. That ground I tried to cover pretty generally in my letters published in THE GROCER September 2nd and 16th.

5th. That blended teas have become indispensable in the retail trade, and that it is better for the inexperienced grocer to give his confidence to a wholesale house that he can trust and that he believes understands teas that are most suitable for his trade, and that has also better facilities for blending them, etc., than he has; and that the putting of good and bad tea together is a gross mistake.

In all of the above I heartily agree with Mr. Lambe, but there is a difference in opinion as far as I have learned by practical experience in the using of teas, such as Mr. Lambe advocates, because some of his statements are directly opposed to my convictions. I refer to the use of Northern and Southern China teas and Indian and Ceylon, in reference to their action in different waters, etc. It would take up too much space in one letter to discuss this question fully, but I shall be glad to enter upon a discussion with so able an opponent as Mr. Lambe if he will condescend to do so with me for the benefit of the trade, and at the same time he to select some good authority to whom we can refer to settle differences of opinion. If this should be agreeable and the authority satisfactory, I think, dear GROCER, with your kind permission, we can make this subject very interesting and profitable for the general retail trade.

Respectfully yours,

STEPHEN HUSTWITT.

THE PRICE OF CANDY.

DEAR EDITOR :

Now that the rush for candy to supply the Christmas trade is almost over, kindly allow me space, to make some remarks anent the prices at which confectionery is sold, and the manner of selling it. Any one in the trade is aware that the bulk of the business done is in the ordinary mixture, and it is about the only kind grocers handle, and they only at this season of the year, in most cases. Sugar costs, say 5c. per pound, yet tons of mixtures are sold to grocers at 5½ and 6c. per pound, each manufacturer trying to see how much he can sell at as low a figure as possible. Will any person tell me where the profit comes in, or the advantage to any one arises out of this "cutting of

rates"? Not one pound more is sold than if the goods cost the grocer or retail confectioner, say 7c., and that price would pay the manufacturer a profit. Then again the grocer saps the very foundation of the retail confectioner's business by turning confectioner at the best season of the year, when the trade is worth being in. I know of wholesale grocers in Toronto who sell mixed candy at 5¾c. What do you suppose they pay for it? I would like to know. The manufacturer who supplies the candy can hardly have considered what it costs to make it. Cannot the wholesale confectioners meet, and consider a few of these vital points of immense interest to themselves and the trade at large? I say the grocer buys at 5½ to 6c., and what profit do you suppose he makes when I tell you that scores of them sell this mixture at four pounds for 25c.? Many of course get 10c. per pound, but would not there be as much sold if it cost 7c., and was sold at say 12c. per pound? Then the benefits would be these: Manufacturers would not be cutting each other's throats and their own. Employees could command better wages and would get them, and the public would not suffer in the least. For my own part I would gladly pay better wages if my wares commanded better prices, and profits would admit of an advance in employees' pay. This same argument applies to every business in Canada. Competition is so keen that men who have immense interests at stake, and who are employing scores of hands are really not making as much per year as many of the men in their employ. Better prices for the article manufactured will mean better prices for everybody concerned. Fewer financial wrecks, fewer wrinkled brows, less misery in the houses of poorly paid employees, and fewer meetings of creditors. Who will be the first to move in this matter?

Some will say the writer is only trying to put up prices for his own personal profit. Well, I admit I am in business to make money out of it, but that is not my only motive. I am employing many people, and some of them I know are not earning all they should, but the present state of trade will not permit of better salaries being paid them. I say again I am in business to make money, but I don't think I am alone in the employing of men and women when I say that I would gladly pay better wages all around to those who work for me, and when I die would much prefer to be followed to my grave by my employees with the thought in each of their minds that I had been a "kind and liberal employer," than that they should be able to say truthfully that "he was a close fisted old grind."

Yours,

CANDY.

AMERICAN v. IRISH BACON.

Those who know the respective merits of American and Irish bacon know that up to the present time we can hardly be regarded as competitors of the Emerald Isle. There is no reason, however, so far as we can observe, why such a state of affairs should exist, and we know nothing that stands in the way of the American hog product being up to the same standard of that of any other country. We are less conservative, we grow a high class hog, we always adopt and utilize the most modern and approved machinery, we are some years in the business now, and yet, notwithstanding all these facts, there is a something lacking in American cured bacon and hams that has built up a prejudice in Europe against them, and created a predilection for the native article.

In what essential the American product is lacking must be known to the trade. For our part, we are satisfied to sound the keynote of warning and to say to American shippers that if they desire to hold their footing in Europe and make it a desirable market they must adopt such measures in curing, etc., as will bring their goods up to the standard of their competitors.

We have before us the London official market report of a few weeks since, and whilst it shows that the supply of Irish bacon came nothing near the demand, and that prices were advancing right along, and that dealers were almost making their own terms, it also showed that American was at a discount and little called for.—National Provisioner.

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MacLaren's
IMPERIAL CHEESE

To be had from

Whitehead & Turner, Quebec,
 Caverhill, Rose, Hughes & Co., Montreal.
 Parker, Forbes & Co., Ottawa,
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Is the strongest preparation of Cocoa made, and is absolutely pure, without flavoring matter or any other ingredients.

It is recommended by the highest medical authorities for its marvellous purity and strength and solubility. It is a profitable line to handle.

The highest grade of Pure Cocoa manufactured.
 For sale by all leading dealers.

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JAPAN TEA--at 12 1-2c. f. o. b. Montreal or Toronto.

IF YOU WANT A BARGAIN

— ORDER —

Porto Rico Molasses in Barrels, 32c.

And whatever you want you can get from

Lightbound, Ralston & Co.,
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MONTREAL,



Chase and Sanborn's Coffee

The quality of the Coffee we
sell under our trade mark
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THIS SEAL is our trade
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GROCCERS !

Samples of our new lines of Brooms are now in our travellers hands.

It will pay you to handle them, and we particularly call your attention to our brands.

Imperial, Extra Fine.

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We also manufacture all kinds of Special Brooms for Floor, Yard, Stable, Warehouse, and Factory use.

CURLING BROOMS ON BAMBOO HANDLES OUR SPECIALTY.

Our best grades have separate Paper Cover on each Broom.

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THE CANADA MEAT PACKING CO.,

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BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef.

Ox and Lunch Tongue.

Pure Lard a Specialty.

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ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN **CLEAR JELLY MARMALADES**

"Scotch Home Made,"

"Perfection."

"Lemon Jelly Marmalade,"

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Made from

Seville Oranges,

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PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior Packet Concentrated Jellies, etc., etc. All goods having their brand are exceptionally choice quality.

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WORKS: DOCKHEAD, LONDON, ENGLAND.

Fruits of the Season.

NOW IN STORE.

Grenoble, Marbot and French Walnuts,
Sicily Filberts,
Tarragona Almonds,
Cases Vostizza Currants,
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Fancy Seven Crown Figs,
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Good Average Sultanas,
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Loose Muscatels,
Imperial Cabinets,
Connoisseur Clusters,
Ex. Dessert Clusters,
Royal Buckingham Clusters,
quality very fine.

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Wholesale Grocers,

TORONTO.

FOOD FOR BABIES.



STERILIZED.

It makes the most delicious

**Free
From
DISEASE GERMS.**

DELAFIELD, McGOVERN & CO.,

91 Hudson St., Sole Agents.
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MONTREAL, CANADA.

IN STOCK.

NEW CROP Grenoble and Marbot Walnuts,
" " Sicily Filberts,
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FINE PROVINCIAL CURRANTS, barrels and half barrels.
MALAGA FRUITS in boxes and quarter boxes.
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1-4, 1-2 and 1 lb.

No first-class Grocer can afford to be without it
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Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



TORONTO MARKETS.

TORONTO, Dec. 22, 1892.
GROCERIES.

The trade of the year is now virtually over. This week's orders all but exhausted the demand for 1892. The run of business has been brisk from the beginning of the week up to the moment of writing. Wants that could not be delayed past the date of ordering have been freely submitted for the attention of the wholesalers. They did not as a rule call for large parcels, but the price was in nearly all cases ungrudgingly paid, buyers' needs being too urgent for long time to be spent haggling over the figure. The goods were with scarcely an exception fruits, nuts, peels, sugar and fine shelf canned goods and the like. This week compares with the corresponding week of last year quite favorably, as this whole fall season in fact compares favorably with that of a year ago. The wholesale trade report the stocks of goods bought specially for Christmas sale to be pretty well run off. There will be little if any surplus in Malaga fruits, in nuts, superior Valencia raisins, etc., and what is left of this class of stock will be easily distributed in the ordinary course of trade. There has not been for many years so light a stock of fruits on this market as there is this year. Prices appear to be firmly upheld, in everything but very low grade Valentias, and no one is sacrificing good stock because low prices are asked for these. The state of payments is approvingly commented on. This year's balance sheet is expected to be much as last year's was, the lack of a profit on sugar throughout the greater part of the year off-setting the smaller business and generally lower level of prices that prevailed last year.

COFFEE.

The price of coffee loses nothing by the flight of time. Wholesalers are still quoting full and firm prices, having bought at an advance and not being able to buy lower now. A fairly good business has been done in fine coffees this week. Rios are not overplentiful on spot and are quoted at from 20c. upwards.

DRIED FRUITS.

The sale of dried fruits has been large. Stocks of Malaga raisins have been considerably reduced, and in all lines stocks are lighter than they probably ever were before. Toronto wholesalers have left the importing of goods very largely to New York houses, and have bought in the foreign market only according to the measure of their assured wants. The large stocks bought some years ago were an internal influence to depress prices, no matter what the state of the outside market might be. The stock of Valencia raisins on spot is very moderate, and 5½c. is the lowest price going for good fruit. There are inferior lines quoted as low as 4¾c., but holders of good stock are not tempted by this to offer at a lower figure than 5½c. Though the New York market is easier, it is known that that market is not overstocked, and holders here do not apprehend that they have any excess that will be apt to be in the way if lower prices should finally be touched by outside sellers. Currants are firm and unchanged, and all stocks are held in the faith that they will sell for more rather than less if there is any change. Half-barrels are scarce. The price of barrels is 5¾c. Prunes are now more plentiful, but they are observed to be selling better than they did last year. A second shipment is now to hand, with U's quoted at 7½c. and B's at 8½c. For Malaga raisins the quotations continue as follows:—London layers \$2.20 to \$2.50, Blackbaskets in boxes \$4, in quarter flats \$1.30, blue baskets in boxes \$4.75, connoisseur clusters in boxes \$4, in quarter flats \$1.25, superior Dehesa layers in boxes \$5, in quarter flats \$1.75, Royal Buckingham \$6, Imperial cabinets \$2.20 to \$2.75, finest Vega \$7. There is no change in Sultana raisins, which cover the range from 6½ to 12½c. Figs are scarcer than ever in 10 lb. boxes. Bags are 4½ to 6½c., boxes 10½ to 16½c., according to size and quality. Dates are steady at 5½ to 5¾c. Prime Grenobles 16 to 16½c., lower grades of Grenobles 15 to 16c., Marbois 13½ to 14c., Cahors 11 to 12½c., Tarragona almonds 15 to 16c., Sicily filberts 9½ to 11c. The prices of peels remain at 15 to 16c. for lemon, 16 to 18c. for orange, 28 to 30c. for citron.

RICE, SPICES, ETC.

Rice moves quietly and without change. The orders for finer quality goods are more numerous than they were, however. Fine Japan is quoted at 5 to 5½c. Common rice is steady at from 3½ to 4c. Spices have been in good demand, particularly such as are used

by bakers. No alterations or modifications of last week's prices are reported from any quarter.

SUGAR.

The output of sugar has been inconsiderable. Sugar, not being a line on which much business is left for after thoughts, there are few orders now coming in at the last moment. The state of the market does not afford any stimulus to buying on grounds other than the moment's need, prices being as likely to be low three months hence as they are just now. Granulated remains steady at 4½ to 4¾c., yellow quotes from 3¾c upwards. There is no new phase of market development to take note of this week.

Willet & Gray in their Sugar statistical say:—Raws advanced 1-16c. Refined unchanged. Net cash quotations are: Muscovados, 3c.; Centrifugals, 3¾c. buyers; Granulated, 4.60c. Receipts, 12,686 tons. Meltings, 22,000 tons. Total stock in Four Ports, 62,592 tons, against 71,906 tons last week, and 60,580 tons at same time last year. Total stock in all the principal countries, at the latest uneven dates, is 747,100 tons, against 646,241 tons at the same dates last year. Stock in Havana and Matanzas, none, except what is sold and in course of shipment, against 27,639 tons at same time last year.

RAWS.—The market has been decidedly strong during the week, ending with purchases at 1-16c. advance for all the Muscovados in stock, and probably the same advance would be paid for Centrifugals if there were any sellers, but stocks are reduced to a low point. The European markets show an advancing tendency during most of the week, but are easier at the close. The New Orleans market for domestic sugars continues active and strong at an advance of ½c. for 96° test. The Cuban market was cleared of all stock by the purchase of 140,000 bags Centrifugals at rather above the parity of our market. Supplies of raw are now somewhat uncertain for a month and Europe may have to make contribution to our needs. The situation is one of great strength.

REFINED.—A good fair demand continues for the season, and the four ports in connection with New Orleans are putting the usual amount of sugar into consumption. A few changes of prices have been made in some goods, but in general quotations remain as before, with no indications of any variance. The country buy from hand-to-mouth to supply their needs. A large delegation of Western wholesale grocers have been in New York this week in consultation with the American Sugar Refining Company regarding an extension of the "Grocers' Agreement" to their territory. It is surprising that the successful operation of the agreement in New York and New England does not lead to its adoption everywhere through the country.

SYRUPS AND MOLASSES.

The lowest syrup now selling is a rather bright sample, quoted at 2c. Higher grades have likewise fair sale. Low grade, very dark syrups are not wanted these days. Imported syrups of that description are out of favor.

Molasses is a quiet-selling line, even now, and probably the call at the present moment is as strong as it ever is. West Indian goods are quoted from 32c. upwards. New Orleans molasses is to be had from 32 to 50c.

TEA.

Upon this market the interest of buyers has, for the time being, been withdrawn. The wants that now agitate the grocer call for some of the better grades of tea, but tea does not figure to any great

(Continued on page 20.)

CANNED GOODS.

TORONTO.

The jobbers report the demand for the holiday trade to be very good, fine lines for window and attractive shelf display being in special request. The everyday class of goods is selling as well, but the demand shows no fresh vigor. It is still a matter of discontent to sellers that buyers take risks so cheerfully for the future. They used to take risks that were eminently satisfactory to sellers, but the difference between now and then is that the buyers bought and ran the risk of a fall in the market, while now they do not buy and take their chances against a rise. Nobody expects a rise in vegetables, though the better prices for corn and vegetables in the United States might repay some of our packers for exporting. Assorted vegetables are quoted at 80c. to \$1, this range including both extremes and all intermediate grades of quality in staples. Bulged corn is complained of by some holders of certain brands. Very little quarter will be given to packers of such goods, as wholesale buyers are determined not to lose anything upon them. In fruits a comparatively free movement has gone on, show goods having the preference. Prices are steady at quotations in Prices Current. The market is but moderately supplied with salmon, which, however, is not in strong demand. The price is \$1.45 and upwards. Lobster is quiet, but has had as good a week of it as it has had for some time. The price ranges from \$1.80 to \$2.50.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP



The Standard
of Excellence!
Always Reliable.
Never Vary.

If your wholesale
grocer does not
keep "Kent" Bot-
tled Pickles, write
direct to

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "BOULTER"
across the face of each label in a distinctive
color. Look out for the word "BOULTER"
if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

FINNAN-HADDIES

Direct from Packers.

BEFORE PLACING YOUR ORDERS GET
QUOTATIONS FROM

L. H. DOBBIN, - MONTREAL.

It always pays to BUY THE BEST

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,

Lakeport, Ont.

Factories at Lakeport and Trenton.

RED RASPBERRY JAM.

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the
largest Maple product territory in the world. We offer to the trade,
all Maple products of the finest quality, in quantities and packages
suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Please try them.
His boys eat them.
Prepared by the
Kingsville
Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy
Brand
Tomatoes



BUYERS!

OUR interests are identi-
cal. It has paid us to pack
a superior quality of Canned
Goods. It will pay you to
sell them. Our sales for
1892 have doubled 1891.

You may double yours by securing now, while the
price is right and stock fresh and complete, a full
assortment of our leading lines.

All of which is guaranteed strictly A1.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES: Delhi, Ont., and Niagara on the Lake.

extent in the holiday trade. On the street no one is tasting, and the tea brokers' holidays really began this week. Grocers do not buy freely on future account, despite the strong market, because they aim to have their stocks light for the inventory. The turn of the year is expected to be followed by brisk buying. Prices continue to favor sellers, and there is nothing new to add.

McMeekin & Co.'s notes on India & Ceylon teas for November. says:

INDIAN.—The offerings were 173,000 packages, against 191,000 packages in the same month of 1891. In spite of the fact that the auctions were on a much reduced scale, the course of the market was downwards during the entire month, and upon all descriptions lower prices were current. The fall was most marked upon whole leaf grades from rod. per lb. upwards, but broken Pekoes also showed a material decline. At the close of the month, however, there was a firmer tone generally noticeable for all kinds. The quality continued fairly good during the month, although not equal to that offering in October. The average of public sale prices for the month was about 10½d. per lb., against 8¾d. per lb. for the corresponding month last year. The imports were 10,591,000 lbs., and the deliveries 10,042,000 lbs., leaving in stock on 30th Nov. 38,311,000 lbs. The statistical position continues a strong one, as from the commencement of the season the imports show a decline of two million pounds, while the deliveries have increased two and three-quarter million pounds. With regard to the proportion of crop available for shipment to the United Kingdom, it is possible that, owing partly to a diminution in local demand, and partly to a good closing-up for the season, the quantity may exceed that recently expected but at the outside it cannot materially exceed the previous year's supply.

CEYLON.—The offerings were 50,000 packages, against 56,000 packages in the same month of 1891. During the earlier portion of the month the market continued animated; but in sympathy with the position of Indians, the auctions of the later weeks passed with a weaker tone, and by the close of the month a decided fall from the highest point had been registered. The average of public sale prices for the month was 11¼d. per lb., against 9¼d. per lb. for the corresponding month last year. The imports were 3,629,000 lbs., and the deliveries 5,500,000 lbs., leaving in stock on 30th November, 12,206,000 lbs. The statistical position is similar to that of Indians, only more marked in the way of increased delivery and diminished stock. However, it is tolerably certain that the higher prices have affected the demand latterly, and the quantity now being shipped from Colombo shows a material increase over that of the corresponding period of last year.

3,700 packages of Java teas were sold, and moved in sympathy with the course of the Indian market. China Teas were moving with a firmer tone when the month opened, owing to the high level of other descriptions, but close dull.

MARKET NOTES.

The Erie Preserving Co., of St. Catharines, have an advertisement on another page of interest to the trade. Look it up.

Merchants who have dried apples to sell are referred to Stanley & Bayley's advertisement in this week's issue for a liberal offer. That firm are now paying 4¾c., or ½c. above their last week's price.

A small lot of California table rasins is offering: the quality is not as fine as the Mediterranean fruit, being somewhat heavier and coarser, but they look very well; in 6-lb cartons they offer at \$1.30 to \$1.50.

Some of the Toronto merchants are endeavoring to get the Hamilton and North-western to handle Toronto goods more promptly. It takes a couple of days more to get goods from here than from Hamilton.

A glance at the Diamond Baking Powder adv't. will give merchants a good idea of the attractive style in which it is put up. Makers report a largely increasing trade in this indispensable household article.

James Turner & Co. are satisfied THE GROCER is a well read paper; as from the results of their last week's advertisement of white fish, orders poured in so rapidly that not a keg is now left of their large purchase of these goods.

The Cocoa and Chocolate manufacturing establishment of Walter Baker & Co., at Dorchester, Mass., is not only the oldest but the largest of its kind on this continent. The mills belonging to this house are situated on the Neponset river, partly in the Dorchester district of Boston, and partly in the town of Milton. The plant comprises five large mills (having a floor space of about 315,000

square feet, over seven acres,) equipped with all the latest and most improved machinery. The full strength and the exquisite natural flavor of the raw material are preserved unimpaired in all of Walter Baker & Co's preparations; so that their products may truly be said to form the standard for purity and excellence.

Lucas, Steele & Bristol, of Hamilton, call attention to their advertisement this week, and report sorting up orders quite numerous. There have been some declines in prices the past few days which they are prepared to meet. Letter orders will receive benefits of cuts.

Jobbers complain of the difficulty of getting goods forward from New York and Boston. There are a number of shipments of dried fruit and nuts on the way here for the holiday trade, which should have been here in the early part of the week, but which have not yet been heard of.

New things are not common in the grocer's line, but the E. S. Burnham Company of New York, manufacturers of grocers' specialties, seem to have hit upon a good one in their Clam Bouillon, and all the grocers who handle it say it is a very satisfactory article to handle.

W. H. Gillard & Co., of Hamilton, are agents for "Star" brand Finnan haddies, caught and packed in Nova Scotia. On account of the particularly fine quality this brand is a great favorite. The firm deal largely in Finnan Haddies and are in receipt of fresh consignments tri-weekly.

Rose Vanilline is a new flavoring extract the Pure Gold Manufacturing Co. of this city are putting on the market. It is a combination of rose and vanilla, and is preferred by many to vanilla. In quality it takes the high rank of all goods bearing the Pure Gold brand. The very superior extracts of this company have had wide sale this year. They are not only excellent, but they are also beautifully bottled, and are a sort of furnishing that gives a splendid appearance to the grocer's shelves this season.

In connection with conditions now prevailing on our own market, the following from a London report will be of interest: It being reported that a large proportion of the stock of Mocha coffee was destroyed in the recent fire at the London docks, that description has been more inquired for than of late, and purchases have been made at some advance, the exact terms having been kept secret, though believed to be at and about 115s for good short-berry, but, owing to the still higher rates now demanded, further transactions of importance have been precluded; 140 half-bales fair greenish clean garbled short-berry, in auction, however, went at 110s, which was 6s. per cwt dearer than before, whilst public sales of other sorts, chiefly confined to Central American growths, having gone off without much animation at barely previous rates.—N. Y. Commercial Bulletin.

PETROLEUM.

This market exhibits no change either in price or volume of trade. There is a good demand. The basis is 14 to 14½c., the price of Canadian refined.

The Petrolia Advertiser reports: Petrolia crude \$1.18 per barrel; Oil Springs crude \$1.19 per barrel. In nearly all respects the situation of the refined oil market is practically the same as it was a week ago, and as far as crude is concerned, buyers have been operating with no greater freedom, and there are no visible indications of any change. There does not seem to be the amount of zeal exhibited by the producer that there should be with regard to the fuel oil question, and the sooner some one directly interested in the raw material makes a hustle the better it will be for values.

BUTTER AND CHEESE.

The butter market has been easier for some days. The supply, confined to large rolls, has increased rapidly as holidays approached, and another depreciating factor is the abundance of butter that cannot be classed as select. There is a bigger consumption because there is butter to be had at prices within the reach of all, whereas before there was a diminished consumption owing to the scarcity of seconds. Roll butter now quotes at from 15 to 18c. for the best class, but mediums quote as low as 13c., and from that to 15c. The delivery is free, but the market shows little accumulation.

Cheese is firm at 11 to 11½c. for late makes. The firm price at

John Jamieson & Co's LOCHFYNE HERRINGS

56-60 E. Howard Street, GLASGOW.
Agent, W. S. KENNEDY,
463 St. Paul St., MONTREAL.

DRESSED POULTRY

We are now booking orders for shipment on or about December the fourth next, to points in British Columbia, delivery in time for Xmas trade. Poultry will be thoroughly frozen and packed in either close or open cases, weighing two hundred pounds each. We offer special prices on large lots.

PARSONS PRODUCE CO.,
WINNIPEG, - - MANITOBA.

W. F. BUCHANAN,
BROKER, COMMISSION MERCHANT
AND
GENERAL PURCHASING AGENT,
WINNIPEG.

REPRESENTING:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo.
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
BUCHANAN & CO., Saltcoats, N. W. T.
HIRAM WALKER & SONS, Ltd., Walkerville, Ont.
JOHN DEWAR & SONS, Tullymet Distillery, Perth, N. B.
PERIN & ET FILS, Reims.

Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE,
AND LOW RATES STORAGE.
CORRESPONDENCE SOLICITED.

NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Ltd.
VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote.

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

REINHARDT & CO.,
SALVADOR LAGER
IS THE VERY BEST.
TORONTO.

LAURENCE GIBB

Provision Merchant,
83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

Meglaughlin, Marshall & Co.,
Wholesale Provision Merchants,
3 and 4 Corn Exchange,
Manchester,
England.

Also at
Liverpool and Glasgow.

Are prepared to receive Consignments of Eggs,
Bacon, Hams, etc. Having been established more
than 40 years, they are in connection with all the
best buyers in the North of England.

W. GIBBINS & CO.,
Commission and
Manufacturers' Agent,
WINNIPEG, MAN.

We are open for Consignments of Dried
and Evaporated Apples, Beans, Peas, &c.,
or will take orders for packers and others.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

The only strictly Commission
House in this city sends its
patrons throughout Ontario their
best wishes for a Happy Christ-
mas and Prosperous New Year.

J. F. YOUNG & CO.
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

PARK, BLACKWELL & CO.
(Limited.)

— SUCCESSORS TO —
JAS. PARK & SON,
TORONTO.

Full lines of Superior Cured Hams, Break-
fast Bacon, New Special Rolls,
Beef Hams, Long Clear Bacon,
Butter, Cheese, Lard, Eggs,
Etc.
Write for Price List.

PUT TEXAS BALSAM IN STOCK

The Great Hea'er for all kinds of wounds on
Horses and Cattle. \$3.00 worth only costs you
\$1.80. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.
Sample 25c. postpaid.

S. K. MOYER,
Commission Merchant

And dealer in foreign and
domestic fruits, fish,
poultry, etc.

SPECIALTIES :
Oysters, Oyster Carriers,
Smoked, Salt and Fresh
Fish. Consignments and
Orders solicited.

76 Colborne St.,
Toronto, Ont.



GEORGE MCWILLIAM. FRANK EVERIST.

MCWILLIAM & EVERIST
Fruit and Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

FIGS, DATES, NUTS,
ALMERIA GRAPES, Etc.,

Florida Oranges are now arriving in car lots,
stock fine, also Messina Lemons. Will fill
all orders at lowest possible price.

J. Cleghorn & Son,
94 Yonge St., TORONTO.

Fancy Florida Oranges--
Car arriving weekly.
Car Messina Lemons--
Just arrived.

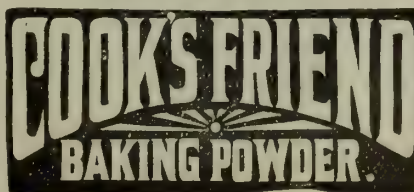
We are handling best brands Bulk and Canned
Oysters, Haddies—Portland and St. Johns,
Fancy Bloaters and all kinds Fresh Fish, New
Golden Dates, Figs, Nuts, etc.

WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.

the factories is of course founded on the low state of stocks in first hands and the stiffness of the English market.

COUNTRY PRODUCE.

BEANS—There are some low prices quoted on beans. Choice hand picked are held, however, at \$1.35 by jobbers, though as low as \$1.20 is quoted on stock of indifferent sample.

DRIED APPLES—The market has mended. Sellers can now get 4¼c. The jobbing price is 5 to 5¼c., but there is little stock jobbed.

EVAPORATED APPLES—Are very dull. They are sold in a jobbing way at 6¾ to 7c.

EGGS—There is a backwardness in the supply that keeps the price of fresh eggs firm at 18½ to 19c. Limed eggs are steady at 14½ to 15c.

HONEY—The sale of honey is slow at 8 to 10c. for extracted, and rather freer at 13 to 14c. for comb honey.

HOPS—Growers hold out for 18 to 20c., but the brewers are not buying at the moment. They are still holding off for a break. The holders are, however, firm, and may be able to get their price. Good yearlings are 15c.

ONIONS—The market for onions is quiet at \$2.25 to \$2.50 per barrel.

DRESSED POULTRY—The delivery of poultry is picking up somewhat, having fallen away very materially early in the week. Prices are still high and firm, as the demand is excellent. Turkeys are 10 to 11c., geese 6 to 7c., chickens 35 to 50c., ducks 50 to 65c.

HOGS AND PROVISIONS.

Hogs this week have been scarce, and sales were made at high prices. The market has eased somewhat since Saturday, when a carload was sold for delivery this week at \$7.75. The range of prices is now from \$7.25 to \$7.50, the latter price being for select weights. The offerings of cars are increasing at \$7.40 to \$7.50 f. o. b. outside. The market for products is firm at higher prices.

BACON—Long clear 9c. Smoked backs are 12c., bellies 13c. to 13½., rolls 10c.

HAMS—Are 12½ to 12c.

LARD—Pure Canadian is 10½c. in tubs, and 10¼c. in pails and 10c. in tierces. Compound is 9c.

BARREL PORK—U.S. heavy mess is \$17.50. to \$18. Canadian short cut is \$18.50 to \$19.

DRESSED MEATS—Beef forees are 5 to 6c. hindquarters 7 to 8½c., veal 6½ to 8c., mutton 6½ to 7c., lamb 7c. to 8½c.

GREEN FRUIT.

This has been a busy week in the green fruit trade. The call for fancy oranges, lemons and Malaga grapes has been a strong and steady one. Jamaica oranges have reappeared on the market. Barrels are \$5 to \$5.50 and boxes are \$3 to \$3.50. Valencia oranges are in liberal supply at \$4.50 to \$4.75. Florida oranges are \$3.25 to \$3.50. Fancy Floridas—Mandarines and Tangerines—are quoted at from \$3.50 to \$4. Lemons are free selling fruit as well. The price of Messina and Palermo stock is \$3.25 to \$4.50. Malaga lemons are out of stock. Bananas are \$1.75 to \$2. Pineapples are 20 to 30c. Malaga grapes are in very strong demand at \$7 to \$8. Fancy cranberries are \$9 per barrel. North Shore stock of variable quality is offered in baskets at 75 to 90c. There are few apples sold on this market, the bulk of the stock being sold for export, or offered by farmers to consumers. The range is \$1.50 to \$2.50 per barrel.

FISH AND OYSTERS.

The fish trade continues to be neglected. Prices are easier at 7c. for whitefish and salmon trout. Manitoba whitefish is quoted at 7½c. Lake herring is scarce at 4c. a pound or \$2.50 per hundred (count). Sea herring is 5c. Steak cod is 6½ to 7c. Market cod is 4½c. Haddock is 5c. Codfish, skinned and boned, sells at 6½c., and is in fair request. Labrador herring is \$6, shore herring \$5 to \$5.50, and Digby 11 to 12½c. per lb., boneless fish is 4c., boneless cod is 7 to 8c. Oysters are \$1.25.

HIDES, SKINS, WOOL, TALLOW.

HIDES—No. 1 green cows' are still quoted at 4¼c. Cured are moving out at 5c. in car lots.

SKINS—Sheepskins are now 95c. Calfskins are quiet at 5 to 7c.

WOOL—Combing fleeces are 17c., clothing fleeces 19 to 20c. The market is very dull. In pulled wool prices remain at 22c. for super and 26c. for extra.

TALLOW—Is quiet at 5¼c. for rendered and 2c. for rough.

FLOUR AND FEED.

TORONTO.

The flour market is dull and weak. This condition is not favorable to shipping, as buyers are not numerous even on the bearish basis shippers have been accustomed to for some time. The feed market is likewise quiet and easier.

FLOUR—City millers' and dealers' prices are: Manitoba patents, \$4.60; strong bakers', \$4.25; white wheat patents, \$4.50; straight roller, \$3.40; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.35 to \$4.45; Manitoba strong bakers' \$3.90 to \$4.10; Ontario patents, \$3.40 to \$3.50; straight roller, \$3.00 to \$3.20; extra, \$2.60 to \$2.70; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12, shorts \$12.50 to \$13 mixed feed \$22, feeding corn 57 to 58c., oats 29 to 31c.

HAY—Baled timothy is \$9.

STRAW—Is steady at \$5.50 to \$6.

MONTREAL.

The absence of winter roads is a serious drawback with the flour trade, for orders that have been placed can't be moved, as the farmers are not disposed to do any carting at present. City trade is fairly good, the low prices being an inducement for buyers to lay in stock. We quote: Patent, winter \$4.25 to \$4.50; patent, spring 4.50 to \$5.00; straight rollers \$3.85 to \$4; extra \$3.20 to \$3.25; superfine \$3.00 to 3.15; city strong bakers \$4.10 to 4.20; strong bakers \$4.00 to \$4.10; oatmeal \$2.05 to \$2.10 bran \$14; shorts \$15; mouille \$23 to \$24.

MONTREAL MARKETS.

MONTREAL, Dec. 22, 1892.

GROCERIES.

The week has been a fairly active one as jobbers have been pretty busy on a lot of small sized orders of seasonable lines of goods for prompt delivery, the aggregate volume of which was considerable, and brightened up business materially, and it is felt that of the snow had only made its appearance the movement would have been still better. Raisins, currants, nuts and other lines of specialties furnished the material for the movement mentioned, and values generally maintain a distinctly steady tone. In this connection offerings of cheap trashy raisins have been a drawback and had a certain influence with some buyers, but if prime fruit was wanted the price had to be paid for holder will not listen to any talk of concession. In fact really prime stock cannot be moved from first hands here at a basis that would permit jobbers to shade prices. Another feature of the week has been the enquiry from Western houses in regard to supplies of the leading staple lines and it can be noted in this connection that already several good round orders have been placed with refiners for sugars and syrups, and molasses, while there is an evident tendency to talk business on tea that would lead to something if holders were disposed to urge matters. At present, however, the latter are not inclined that way, for they consider that values are on the up grade and are perfectly satisfied to let matters take their course in a regular way, being confident of even better figures later on. Payments seem to be fair on the whole, at least reports from the section east of here create that impression.

SUGAR.

Speaking of the actual jobbing business sugar is not active in refined stock, but the refiners have been moving a few to fill city and Western orders on the basis of 4½c. at the refineries. Low grade yellows have also furnished some transactions, a round lot changing hands at 3 5-16c., while bright stock has sold at 3¾ to 4c. These figures are inside ones and only obtainable on straight, wholesale lots from the refineries. But it is quite likely that stock may have been jobbed out by local jobbers at a figure very near them for there is still a disposition toward cutting on the part of some. There is no reason why this should be so for the position of the raw sugar market points strongly to a very firm range of valuation. Advices regarding the beet crop say that there will be no increase, and a decrease is anticipated in the yield in Cuba and the Philippine Island according to advices to refiners here.

SYRUPS AND MOLASSES.

The activity on wholesale account in syrups has been fairly well maintained until lately, several round lots of bright Canadian stock



THEY ARE RIGHT.

We have packed all kinds of Vegetables, Fruits, etc., and our CANNED GOODS are in the hands of the wholesalers.

Our Factory New Throughout.
The Strathroy Canning and Preserving Co., Ltd.,
Strathroy, Ont



TO YOU IT IS

PROFITABLE and a
QUICK SELLER.
Thousands testify to its PURITY and
Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO.,
Winnipeg, Man.

To Our Grocer Friends :

GENTLEMEN :—

We are in the last month of the year ;
Christmas Holidays with their festivities
will soon be here, and '92 will soon be
passed. We will be pleased to have your
orders by card for any small quantities you
may require to stock up for Christmas
trade, and in reference to freight or express
in transmittting these small amounts you
will find us liberal. Let us hear from you as
you may want.

And wishing you the compliments of the
season,

We remain,
THE SNOW DRIFT CO.,
BRANTFORD

FOREIGN CORRESPONDENCE.

Letters translated from or written in any
foreign language.

J. H. CAMERON, 10 Front St. E.

The Western Milling Company (Limited.)

REGINA, ASSA.

Manufacturers of all kinds of

High Grade Flours, Hungarian Patent, and Strong Bakers.

We also handle Hard Wheat, Oats, and
other kinds of feed.

We would solicit the patronage of the
Millers' of the Eastern Provinces, wanting
Manitoba Hard Wheat. All orders en-
trusted to us will be carefully and promptly
filled.

Correspondence Solicited.

Embros Oatmeal Mills

D. R. ROSS, - - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways.

R. M. PINCOMBE.

W. W. SUTHERLAND.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,
also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and
Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and
prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

OATMEAL

Dominion Mills, LONDON. Excelsior Mills, MITCHELL.

Write or wire for Thomson's Brands
ROLLED OATS, PINHEAD & STANDARD MEALS.
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots.

WALTER THOMSON, London and Mitchell.

BRANDON ROLLER MILLS.

Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS.

N. WENGER & BROS., AYTON, ONT.

- - MILLERS - - (Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.



THE PURE GOLD MANUFACTURING COMPANY.

The Pure Gold Manufacturing Co., Toronto, salutes the readers of THE GROCER with the compliments of the season, and presents to them the accompanying portrait of its travelling staff and front view of its premises. The group of men pictured below can show a muster roll of acquaintances among the grocers and general merchants of the country that is probably not exceeded by any other house. Each traveller covers a separate section of territory, in which he has a large circle of customers, and the routes travelled over form a chain that extends across the continent. The trade is, therefore, sure to be interested in the pictorial introduction herewith presented.

Of the many changes that have been made in the appearance of houses on Front street during the past two years none are more of an improvement than the enlargement and general transformation of the premises of the Pure Gold Manufacturing Co. It has a broad and commanding front, it presents a handsome wall to the street, its windows are ample, and the gold lettering upon them adds greatly to the effect of the front. Within, the offices, counting room and sample room are elegant. The whole is finished in ash. The floor is high above the level of the street, and the whole interior is liberally lighted. As the premises cover Nos. 31 and 33 Front street east, and the offices and sample room extend the entire width, they are very spacious.

But, while the outside view gives an idea of amplitude, it does not prepare the observer for the great space that he finds taken up with the industries carried on by the Pure Gold Manufacturing Co. It takes a long time to explore a building 180 feet long by 60 feet wide, four storeys high, when it is crowded from basement to roof. Nor would anyone suspect the diversity of the work carried on in this building any more than its magnitude. There are workers at each stage in the process of manufacture and preparation of each one of the numerous lines produced by the company. Fifty employes are engaged in the manufacturing department alone. Perhaps twice that number would be necessary but for the admirable arrangements made for the automatic transfer from one place to another of material in process of manufacture. The machinery is of the most modern and efficient style, and both labor-saving and material-saving devices are made use of wherever ingenuity can introduce them.

The shipping room is in the basement. The floor is on a level with

the back street, and this is a great advantage for loading and unloading. The engine room is, of course, also in the basement. A Whelock engine furnishes the power to drive the machinery employed in the various classes of Pure Gold production. The engine room and the engine are the picture of tidiness. The exhaust steam heats the building, except on a very cold day, when live steam can be turned on. In the milling room there are three mills, in which spices, herbs, leaves, seeds, etc., are ground. The coffee roaster is an interesting part of the

manufacturing mechanism. In it 3,000 lbs. per day can be roasted. A cooler receives the coffee from the roaster and in two minutes the heated cereal is fanned cool. Steam is largely used in the manufacture of baking powder, lemon peel, orange peel, etc., and a special boiler for the generation of it for these applications is also situated in the basement. The mixture of blacking for the making of Pure Gold stove polish, harness polish, and ladies' boot dressing, occupies a room by itself. Another room is taken up with the boiling of flavoring extracts, some 30

OUR PREMISES



of which the company make. A year's stock of vanilla has to be carried, as that time is considered necessary for the best results to be attained. The manufacture of preserved ginger is an industry now carried on to a large extent by the Pure Gold Company. This is not only a delicious preserve, but the goods make a very tempting shelf line in their handsome bottling. Candied peels have been manufactured by this company on a large scale, but all the output was taken up as soon as it could be got on the market. The company will begin on the make

for next fall in February or March, and will extend this department of its business. It is only four months ago since it started into the manufacture of peels, but its success has been so great that it feels warranted in enlarging its facilities for peel making.

More than a hurried summary of the work carried on by the Pure Gold Manufacturing Co. is impossible here. Its soap-making department turns out the very finest goods in laundry and toilet soaps. In the manufacture of cream of tartar and baking powder it does a very large business, and its

baking powder trade is an immense one.

The Pure Gold brand is a name for the trader to conjure with. It places the seal of excellence on everything to which it is attached. The company believes in maintaining its own standards, and Pure Gold goods are always the same. This is commendable, not only from the point of view of honesty, but also from that of business policy. The rapid expansion of the Pure Gold Company's business shows that it pays to make each package bear witness to the reputation of the brand.

Our Travellers.



FRANK GALLOWAY



J.D. ROBERTS



WM FISCHER



JOS FRENCH



GEO STACEY



L. GLOVER



ROBT JARDINE

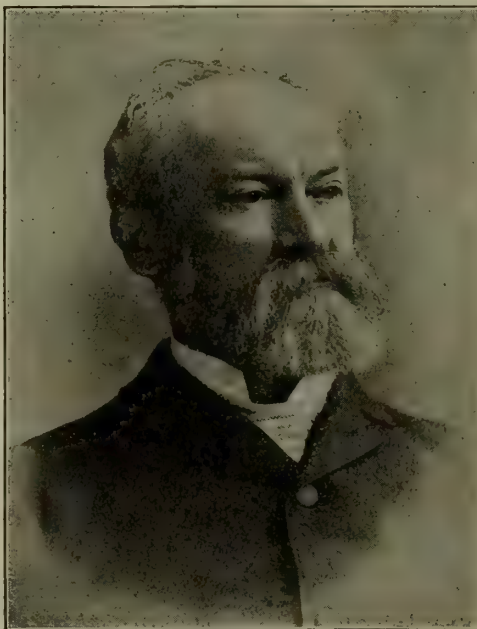


W.H. DUNN

A RETAILER'S OPINION.

THE retail merchant of to-day is not up with the progress of the times. This may seem to be a broad assertion, considering that there are so many shrewd and wide-awake men in the retail business. Successful merchants are men who are competent to fill any position. They make their business a study at all times, and devote their whole time even their lives, to watching the different departments, in keeping them filled with new and saleable goods. They have also to see that the old goods are disposed of to the best advantage, so that nothing will accumulate, and become unsaleable, and have a great many other cares that none but a dealer of experience has any knowledge of. The same amount of energy, skill and time devoted to many other pursuits in life would bring much better results. But he is in the business, and competition is great on all sides, and in every branch of merchandising. Some competitors are legitimate, and do an honest business, while many are unscrupulous, unfair and dishonest—such as certain supply companies. He has a small capital, he has the ability, and his pride will not let him fall. No, he must make his business a success, and to do this he has to devote his whole time from 6 in the morning till 10 at night. Now, what does this mean, and what are the results? After a term of years in business we will grant that he has met with fair or great success (yet a large per cent. of business men fail), and has built himself a home, has a good store, and is doing a nice business. He must still continue to devote his whole time to watching the large and small details of his increased trade, in order to retain that which he had worked so hard to secure. He does not own or control his customers, and very small trifles, or seeming neglect, may cause them to drop off one by one. This he cannot afford. No, he must continue to work from 6 o'clock in the morning to 10 o'clock at night, and many times later, of sixteen hours a day, to hold his business that took him sixteen hours a day to build up. One of the results is nearly always a ruined constitution, and he must retire from business because he can no longer stand the strain of sixteen hours a day. He has never dared to devote any time to pleasure or recreation of any kind, and now his health is broken down and his habits are fixed, and he is very apt not to care for the pleasures of society. He has hardly had time to spare to become well acquainted with his own family, and the family gatherings and pleasure trips have all been neglected. In fact, he has neglected his first duty to himself and family. He may have made a success of business, but his life is a failure "for a' that." Now, in these enlightened times of wonderful improvements and advancements in nearly every line of business and thought, while the honest mechanics and day laborers of all trades seldom work over eight or ten hours a day—which is right—and the professional men seldom, if ever, put in eight hours a day at their desk, the wholesale dealers have short days, and the banks succeed by having short days, and all of the numerous legal holidays, I ask, is it not high time for the retail merchant to advance with the times, and

strike off the old foggy chains of slavery that hold him and his faithful clerks at their posts for sixteen hours a day? Is this necessary, is it fair? Shorter daily work and more recreation would make them brighter and better business men. And when once established everybody will be better suited, and just as much business done. Society will gain an army of men, and our churches will be better filled. You may ask, can this be accomplished? My answer is, yes; why not? It surely is right and just, it would harm no one, and do good to thousands. Then why not unite, my brother retailers? We can do nothing through legislation without organization. Then let us unite and go at the task in earnest, and work for shorter days in business and more time for ourselves and families. Many other things could be accomplished were the retailers all over the land well organized. We could dictate some to our manufacturers. We would not be compelled to buy dress goods in sixty-yard bolts, and fine laces in thirty-six yard pieces, with forty ends.—C. D. Stevens, Woodbine, Ia., in St. Louis Grocer.



A TYPICAL MERCHANT.

Some months ago Progress spoke of a brief call from Mr. M. F. Eagar, of Halifax, whose name, always well known in Canadian commercial circles, has become familiar with tens of thousands of the people through his generous advertising in these pages.

Mr. Edgar is a typical business man, always where he can be found, ready to decide, and seldom astray in his conclusions. He has been a merchant of Halifax long enough to look back with wonder and also with considerable pride, at the strides made by Canada. When in Progress office he spoke briefly of the scenes in Halifax before the days of fast ocean steamers and railway connection, when the sailing ship and the stage coach did the work. Then the arrival of an English mail was an event indeed, when the people were so eager for old country news. He mentioned especially that period during the war with Russia, when the foreign circulation of the English weeklies increased enormously in this coun-

try, and when the newspaper agencies were taxed to the utmost to supply that demand. He contrasted the methods of circulation then with the facilities afforded now, and laughed at the necessity which then existed to affix a stamp to every paper.

Mr. Eagar is a Liberal in politics and that fact, contrary to the belief expressed sometimes by the Tories, does not seem to make him any the less a vigorous business man, always on the look-out for trade and seeking where he may extend it. He believes in free trade, as far as it can be adopted by Canada, and bases his hopes of the future of the Maritime Provinces upon the original idea of a Government railway to Montreal, which shall be run as a public service for the benefit of the people, and be untrammelled by combine freight rates.

In addition to his general business Mr. Eagar is well known as the representative of the following well known houses: Christopher James & Co., provision merchants, London; Brown, Rosenheim & Co., teas, London; Preservitas Co., food and butter preserver, London; J. McKettrich, green and dried fruits, Liverpool; W. Edmunds, jr., & Co., Liverpool; Ditmars & Weisser, Antwerp; Bensdorp's Royal Dutch Cocoa, Amsterdam, Holland; and Guerrin, Bernard & Co., Cognac, France.—St. John, N.B., Progress.

MONTREAL TRADE NOTES.

G. R. Lightbound, of Lightbound, Ralston, & Co., Montreal, left for England on Saturday by the "Vancouver" from Halifax.

Molasses are a light stock here, and ought to be a purchase, therefore. Lightbound, Ralston & Co. are offering some Porto Rico stock at 32c.

In the sorting up trade that has been doing on holiday account, Caverhill, Rose, Hughes & Co. have shared with their Bensdorp's Cocoa.

Smoked meats, etc., have been rather quiet, but the Canada Meat Packing Company have been doing some extra business in their special brands of goods on holiday account.

The Empire Tobacco Co.'s Winnipeg agency is at 153 Lombard street. H. F. Price looks after the company's business out there, and goods are delivered from Winnipeg.

The Lenten season is to be strictly observed this year in Quebec province, and fish of all sorts should be a purchase. Munn & Co. are offering their usual superior lines of codfish.

Valencia raisins are usually the thing at the holiday time. N. Quintal & Co. are large holders of this description of stock.

There is a cheap lot of American beet syrup offering on this market that buyers should consider with a great deal of discrimination. It is said to be repulsive both to the taste and the smell. What do the Government propose to do in the matter?

The cost and freight business re supplies for our refineries is beginning to attract attention. The Java and Philippine Islands markets are open, but Canadian refiners have done little or no business in cargo lots yet.

Oranges are a decidedly scarce article here at present, and prices are firm. The S.S. Oregon, which was due at Portland on the 15th, brings out a nice line of 1,500 Valentias, which are offering here at \$4 to \$4.50.

Soap and water are cheap, but soil on goods expensive.

Every Grocer should have the
Salada Tea Co's Teas in stock.

In pound and half pound lead packages.
They are guaranteed to give satisfaction
or you can return them any time. Send
us a small order.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 Front St. E.,
TORONTO.

ESTABLISHED 1851.

JUST RECEIVED
4,500 Boxes
Valencia Raisins

WRITE FOR OUR PRICES.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.

BALFOUR & CO.,
IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

Raisins

FIGS

DATES

Currants

NUTS

PEELS

LARGE ASSORTMENT.

J. W. LANG & CO.,
Wholesale Grocers,
59, 61, 63 FRONT STREET EAST,
TORONTO.

COOKING FIGS.

In Bags about 50 lbs. each.

Fine Quality and Cheap.

Sloan & Crowther

WHOLESALE GROCERS,
19 Front St. E., Toronto.

VALENCIAS

Our shipments now arriving ex S. S. Ardengorm and Broomhaugh, were purchased at the lowest point.

Layers, very choicest quality.

Best value in market.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,
TORONTO, - ONT.

❖ARRIVED❖

New Sultanas.

SPECIAL LOT OF BAG FIGS
DATES, PRUNES,
GRENOBLE WALNUTS.

SMITH & KEIGHLEY

Wholesale Grocers,
9 Front St. E., Toronto

NEW

Grenoble, Marbot

—AND—

Bordeaux

Walnuts

NOW IN STOCK.

PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

JOHN BURGESS & SON

SAUCE

AND

PICKLE

MANUFACTURERS,
107 STRAND Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St.
Ronan's Well," Chaps. XVI. and
XXX.

Lord Byron's "Beppo," VIII.

EDWARD ADAMS

& CO.

Importers of Teas

—AND—

Wholesale Grocers

LONDON, ONT.

SPECIAL BRAND TEA.

LOOK OUT FOR

GOAT

JAPAN TEA

Nothing equal to it at the price.

See our travellers.

Write for samples and prices.

Thos. KINNEAR & Co

Wholesale Grocers,
49 Front Street East,
TORONTO.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

(Continued from page 22.)

leaving the refineries since our last report on the basis of 2 to 2½c in half barrels. Barbadoes molasses has furnished a fair business in good sized lots at 32c. Some trashy goods have been offering on New York account, but the trade have not been imposed upon by them.

TEAS.

The tea market is firm, and there have been some fair turnovers of Japan stock worth from 20c. upwards on account of jobbers in western centres and owing to the extremely bare condition of the market, holders will not listen to any talk of concession. On the contrary they anticipate firmer values. Speaking of the regular local jobbing trade here, it is dull.

COFFEES.

Remarks about light stock can be repeated all descriptions being scarce here. The tone of the market, therefore, is firm and values are strongly held. Rio is quoted at 19 to 20c. for fair sized lots, jobbing prices of a proportionate advance. A round lot of Jamaica the first offerings of new here this fall, changed hands at 18½c. for 50 casks.

RICE.

Rice has ruled quiet but steady. We quote: Standard, \$3.85 to \$4; Louisiana, \$5.25 to \$5.50; choice Burmah, 4 to 4½c.; Japans \$4.50 to \$5; Patnas, \$5.25 to \$5.50; Carolina, \$7 to \$8.

DRIED FRUIT.

There has been no change in the position of the raisin market since our last report. As noted last week the offerings of cheap trashy stock at disproportionately low prices has checked the demand to a certain extent. Holders of choice fruit, however, show no anxiety and a good fair business has been done in lots on the basis of 4½ to 5½c., but jobbing lots could not be moved under 5½ to 5¾c. Valencia layers are quoted at 6½c for round lots but jobbing quantities could not be had at this figure, and we quote 7c and upwards. Currants are mostly in the hands of one firm here, as already pointed out by the GROCER, and lots could be moved at 5½c in barrels but a jobber could not make a turnover on this basis to a customer. We therefore quote 5½ to 6½c. according to quality.

NUTS.

Business in nuts has been active owing to the holiday demand, and prices rule firm at the following: Pecans 11 to 12½c., Terragona almonds 16½c., Grenoble walnuts 13½ to 14½c., filberts 10 to 10½c., Ivica 14½c., Brazil 15c., marbots 12½c., cocoa nuts \$3.50 to \$4.50 per bag of 100 for old, new \$5 to \$5.50.

FRUIT.

Business has been brisk in oranges. We quote: Florida \$3.50 to \$3.75 per box, Valencias \$4.50 to \$5 per case, Jamaica \$6 to \$6.50 per brl.

Lemons meet a fairly active demand and prices are firm. We quote fancy Messina \$4 to \$4.25 per box, Malaga \$6.50 to \$7 per chest and \$3 to \$3.25 per box.

There is a good demand for figs and the market remains steady. We quote crystallized in 5 lb. boxes \$1.05, extra fancy 10½ to 12c. per lb. in boxes, and new stock in bags 5½ to 6c. per lb.

Dates have been selling pretty freely in large boxes at from 5 to 6c. per lb.

Grapes have furnished a brisk business. Almeria in kegs bring \$6.25 to \$7 and Catawaba in baskets 25 to 30c. as to quality.

Sales of cranberries have been large, business moving freely at \$7 to \$8 in barrels, choice Cape Cod growths fetching \$7.50 to \$9.50.

Spanish onions in crates move at 90c. to \$1.10.

FISH.

There has been a fair trade doing in fish, but the mild weather restricted business to a certain extent. Quotations are: Haddock 5c., cod 5c., stake cod 6c., fresh salmon 15c., salmon trout 8c., dory 10c., white fish 8c., pike 6c., mackerel 12c., perch 4c., finnan haddies 7½c., boneless cod 6½c., boneless fish 4c., dry cod 4¾c., No. 1 green cod \$5, draft do. \$7, B. C. salmon per brl. \$12, Labrador do. \$12.50, salmon trout per half brl. \$4.25 to \$4.50, mackerel per half brl. \$7, bloaters \$1 to \$1.50.

APPLES.

The market has ruled quiet but steady, round lots of winter stock being quoted at \$2.25 to \$2.75 as to quality.

POTATOES.

There has been a good demand for potatoes, car lots of early rose moving freely at 80 to 85c. per bag of 90 lbs., with ordinary qualities 65 to 75c. per bag in the same way.

BEANS.

There have been turnovers at last weeks figures, choice hand pick stock changing hands at \$1.35 to \$1.45, while ordinary lots have been placed at \$1.15 to \$1.20.

HONEY.

There have been sales of extracted at 6½ to 8c., and a 100 lb. lot of medium quality comb stock sold at 9½c. For choice white clover 13 to 14c. is the idea with buyers here.

HOPS.

There is no change in hops and we note no transactions during the week.

DRESSED POULTRY.

Larger receipts and mild weather which ruled until within a day or two had a softening effect on dressed poultry, and sales of turkeys were made at 9 to 10c., while chickens were placed at 8c., geese 6c. and ducks 8 to 9c.

PROVISIONS.

While the demand for provisions is somewhat restricted owing to the bad roads, the market still holds very strong. We quote as follows: Canadian short cut, per brl. \$19 to \$20; Mess pork, Western, new, per brl. \$19 to \$20.00; Hams, city cured, per brl. 11 to 12½c.; Lard, Canadian, in pails 9 to 9½c.; Bacon, per lb., 11 to 12c.; Lard, com, refined, per lb., 8½ to 8¾c.

EGGS.

Eggs are steady with the movement small. We quote 14½ to 15c for Western and 16 to 17c for local limited.

BUTTER AND CHEESE.

The butter position is unchanged, business being confined to a moderate local demand for Townships and Western. Late made fall creamery, 23 to 23½c.; earlier makes 22c.; Townships 20 to 21c.; Morrisburg and Brockville 18 to 19c.; Western dairy 17 to 18c.

Cheese holds steady but values are nominal as shippers are doing little or nothing at the moment. It would take 10¾ to 11c according to quality to move any stock now here.

A LITTLE OUNCE WEIGHT.

In a recent conversation with a friend of the Merchants Review, says that journal, Mr. Charles Birnn, of Birnn Bros., a very successful and enterprising firm of retail grocers on Palisade avenue, Jersey City Heights, spoke of the difficulty of accurately figuring the actual percentage of profit in the grocery business, owing to the many sources of possible loss. In illustration of his remarks he mentioned an incident that occurred in his own store recently. About two months ago Mr. Birnn missed the ounce weight belonging to his counter scales, and the other day discovered it snugly stowed away in a hole in the bottom of a four-pound weight. The latter being used in lieu of a hammer to straighten out a barrel hoop, the force of the blows dislodged the ounce weight from its hiding place, where it had been fastened to the lead casing probably by a chance blow, the larger weight no doubt having been carelessly thrown upon the counter in such a way as to imprison its tiny brother. During the period in which the smaller weight was missing Mr. Birnn had used his four-pound weight at least a couple of hundred times a day, and every time it was employed gave an ounce over weight. So small an amount on a single sale would not be worth considering, but on two or three hundred sales a day, for a period of nearly two months, the aggregate loss from over-weight must have caused a serious loss of profit. No wonder Mr. Birnn holds the opinion he does as to the difficulty of figuring the percentage of profit in the grocery business, and the worst of it is, no sooner is one leak stopped than another is likely to occur in a different place. True it is that constant vigilance is the price of success in business.

CHRISTMAS HOLLY.

The practice of decking churches with the evergreen is very ancient, says Chatterbox. On this account our pious fore-fathers gave it the name of "holy tree," of which our word holly is a corruption. Duppa tells us "that branches of this tree were sent by the Romans to their friends with their New Year's gifts as emblematical of good wishes, and the custom is said to be nearly as old as the building of Rome itself." The holly sometimes attains the height of forty feet, and when of this large size the wood is very valuable and is much used by cabinet makers. It is white, hard, close grained and takes a very fine polish. When stained black it is an excellent imitation of ebony. The long and straight tough branches are often used for whip handles and walking sticks. The leaves of the holly near the ground are frequently much more prickly than those toward the top of the tree. This circumstance forms the subject of a poem by Southey, in which he says that though in youth buffettings with the world may call forth harshness, yet a man ought to pray that unkind feelings may daily wear away—

Till the smooth temper of his age shall be
Like the high leaves upon the holly tree.

Perkins, Ince & Co., have just received in time for Xmas trade a supplementary shipment of Jas. Morands "selected" and "large" Valencia raisins which they cabled for, owing to their regular importation being inadequate to meet the demand.

J. F. EBY.

HUGH BLAIN.

A Cheerful Christmas,
Happy and Prosperous
NEW YEAR

TO ALL OUR
FRIENDS

WATCH OUR ADVERTISEMENTS

During the coming year

IT WILL PAY YOU

They are interesting and
profitable.

EBY, BLAIN & Co.,

Wholesale Grocers,

TORONTO.



"MIXED MOLASSES."

THERE was a case of glaring misrepresentation of merchandise at Montreal last week. It was the old difficulty over again of mixed molasses coming from the States. Why some merchants will have anything to do with this class of goods after the frequent lessons they have had is really a wonder. The case in point was a lot of 100 puncheons of molasses, represented to have been Barbadoes, received by a Montreal grocery house from a New York firm of molasses mixers, but the quality was such that the Montrealers would not accept it, and it is now on the market at the risk of the American shippers, it is claimed by some, while another story is that the New Yorkers contend that no particular specifications were made, and that they intend to force delivery. However, which way it may be, the trouble is an old one, and the more conservative traders remark that it would perhaps result in good out of evil if someone was once severely bit, if it would only induce traders to have nothing to do at all with such trashy lines of goods. A very bad feature of the case under comment is that the goods are branded with the name of a well-known and leading shipping firm in Barbadoes, and it is felt that this sort of thing ought to be put a stop to, as cases of this sort have occurred before. Surely it would be in the interest of the people in Barbadoes to prosecute in the present case, for it is certainly they who suffer the most damage. Their reputation is seriously impugned, for all buyers do not know whether the goods are sold under false pretences or not, and, unless they are undeceived, are more likely to fight very shy of goods coming to them under a similar name in the future. This is no plea or excuse for our own authorities, however, for they ought certainly to take prompt measures if it can be proved that the goods have been fraudulently marked.

THE MONTREAL BOARD OF TRADE.

The Board of Trade elections are a considerable time away yet, but there is already some talk among the members of the Montreal Board as to who are likely to be candidates for the highest offices. E. B. Greenshields, the President, is eligible for another year, and should he permit himself to be nominated again, there would, it is claimed, be no opposition to him. It is understood, however, that Mr. Greenshields has decided not to accept the nomination, as he expects to be away a good part of the next year. C. P. Hebert, the first vice-president, in such a case would naturally be

elected president, but Mr. Hebert himself is said to be not only not anxious for the honor, but will not be a candidate for the vice-presidency again. He contemplates, it is understood, an extended trip to Europe next spring, and will be away the greater part of the year. The two highest offices, therefore, are likely to be open at the next election. The name of the Hon. G. A. Drummond is talked of in connection with the presidency. Mr. Drummond has already occupied the presidency, but it is felt that if he can be induced to stand he will go in by acclamation. Other names have been mentioned also in this connection, but nobody has yet distinctly announced his intention of being a candidate for the honor. The new president, whoever he may be, will be the one to officiate at the opening of the new building, and this may create more desire for the position than would otherwise be the case.

SWEET CIDER

Clarified and Filtered Sweet Cider, 15 cts. per gallon, any size Packages from 5 gallons to 40 gallons, and Packages returnable at same price as charged.

Pure Cider Vinegar,	-	-	18c. per gallon.
Pure Fruit Jellies in 28 pound pails,	-	-	6c. per pound.
Pure Fruit Jams in 28 pound pails,	-	-	8c. per pound.
No Charge for Pails.			

Cider is warranted to keep sweet and nice until next May. Send in your orders at once.

ERIE PRESERVING CO.,
ST. CATHARINES, ONT.

W. A. CARSON.

R. B. MORDEN.

J. ANNING.

BELLEVILLE CANNING CO.,

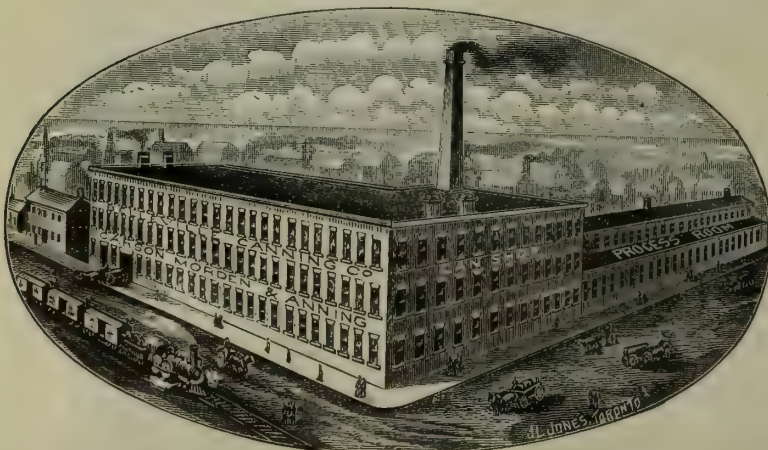
—PACKERS OF THE—

"Queen Brand" FRUITS AND VEGETABLES.

All our goods are packed with the greatest care and cleanliness, and as we are on the market to stay we will only put out

First-Class Goods.

We respectfully ask the trade to recommend this brand to their customers.



Bananas sell for 30 cents a bunch on the plantations in Colombia, and notwithstanding this low price, it is estimated that 15,000 bunches rot on the hands of growers each week. Somebody ought to be able to get this surplus to market and make a profit on the fruit.

The vanilla bean is so invaluable because it grows in but few sections of the earth's surface, and is difficult to culture because it is a parasite of certain trees. Also these particular beans came from Mexico, and are, therefore considered the best, and nobody but the natives can cure them properly, the secret being handed down from father to son and kept a secret, though many Americans have endeavored to discover it. The odor of the bean itself is disagreeable, because so rank and strong, but if handled, the delicious fragrance of vanilla clings to the fingers for several days.—Portland Advertiser.

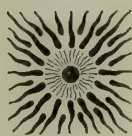
SITUATION WANTED. MARATIME PROVINCES.

WANTED—A SITUATION AS TRAVELLER for Provisions or Groceries, also side lines. Apply care 15-93 B., this office.



Crosse & Blackwell

CELEBRATED FOR



**Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.**



—SOLD BY—

All Grocers in Canada

IN MEMORIAM

IN CONSEQUENCE OF THE DEATH OF THE

Sacred Siam Cow

We have decided to sell for a few weeks (as far as practicable),

BLACK TEAS ONLY.

And we ask special attention to our assortment of

BLACKS

FINEST MONING CONGOUS,
FINEST KAISON CONGOUS,
FINEST PECCO CONGO S.
FINEST PACKLING CONGOUS,

FINEST SELECTED CEYLONS,
FINEST SELECTED DARJEELINGS,
FINEST SELECTED ASSAMS,
FINEST SELECTED ORANGE PECCO.

Our experience (of over 25 years) enables us to guarantee satisfaction to those who are not judges of BLACK TEAS, and to court a trial order from those who are.

Send for Samples.

Regan, White & Co., 3, 5 and 7 St. Helen St.
Wholesale Grocers, MONTREAL.

SHORTER HOURS.

WE Americans are wont to pride ourselves on our extraordinary energy and the great amount of work we perform in a given time. We have thought and said this so often that we have brought ourselves to believe that we are really the most enterprising people in the world, and accomplish more for the amount expended than any others on earth.

But are we, do we? No doubt we work harder and wear out sooner, but the results often suffer by comparison with the accomplishments of people of other nationalities who do more in less time by a more thoroughly concentration of energy while it is being expended in a certain direction.

Take it in the matter of conducting a grocery store. No one will dispute the fact that the work done in the average store, and which consumes at least ninety-six hours' time every week, could be done just as well and just as profitably in one-half that time—or eight hours each day—if the best endeavors of proprietors and helpers were put forth.

To put it in another and a simple form; half the time of grocers and their assistants is wasted under the present system. It becomes, then, a very serious subject; this question of shorter hours. At times, such as an hour or so before meals, and on Saturdays, everybody is busy demonstrating the fact that they would have no trouble at all in finishing a week's work at the store working at that rate five or six hours a day. The subject is serious because under the present system neither the grocer nor his clerk have any time for the development of those faculties which distinguish him from the rest of the animal world. The long drawn out hours during which he must be at the store leave him little more than time to eat and sleep. No wonder the majority of grocers do not join associations or that but few of those who do, give much attention to the business of those associations.

If a man spends sixteen hours a day doing what could easily be done in less than half that time, two things are evident; first, he hasn't the time to attend meetings and assist in carrying out needed reforms and attend to official duties, and second, the very fact of his dissipating his energies in this manner by taking two hours to perform what less than one is sufficient for destroys mental acuteness. Consequently, when an important matter affecting his interests is presented for his consideration it has but little response. He may in a measure realize its importance at the moment while under the stimulating influence of a more active mind. But when that magnetic influence is removed, the mind, unaccustomed to thoughtful application and retention of facts on which he is to base a decision, drops back into its sluggish habit and he nothing. Be nothing.

Now the point is: Are we content to toil and eat and sleep and toil again and keep up the ceaseless round without the development of any of the nobler but dormant instincts? Are we satisfied thus to exist on a plane but little if any higher than do the beasts of burden?

If not, the first step out of it is to provide for that precious quantum,

time, without which we can do nothing.

The question of shorter hours, therefore, is the first and most important one that should come up for discussion. It should continue up and uppermost until reform is accomplished until a grocer becomes of some more account in the progress of the world than is his delivery horse.

The horse serves his day and generation with muscle and sinew and a low order of intelligence, and is content with sufficient fodder, a warm stable and decent treatment.

Is the average grocer giving or getting much more than this?

Did you ever look at it in that light?

Is it putting it too strong?

Is it worthy of the human animal?

Is not the possibility of a much greater widening of the dividing line between you and the horse worth considering?

A horse doesn't make much impression on the work of shaping human affairs, neither does the man who exercises little or no mentality.

A great deal has been said about the necessity of brains in the successful conduct of business nowadays, but too much has not been said. The possession of brains, however, is not all that is needed. Every man has brains, and the mere quantity does not vary very materially. What is needed, and what is going to tell more and more, is brains trained to active methodical habit.

Whatever is being done by the individual, the brain must be the prime minister, giving direction to the work, and if it is kept the whole time superintending the activity of mere muscle the mind is left entirely neglected.

But mind is superior to muscle. Of two men, the one who sets his brain to keeping his mind active will accomplish infinitely more than the one who lets his brain simply direct his physical organism, and pays little or no attention to mental training.

Hence the necessity of time, after what is of necessity given to the drudgery of business, to give the brain a chance to develop the mental capacity.

Reforms, improvements and progress generally will come easily when those interested have developed sufficient energy to comprehend what is needed and how they can procure it. The first step, then, is shorter hours.—Commercial Enquirer.

THE CARE OF CIGARS.

The New England Grocer prints the following from a Boston dealer:

Cigars require a great deal of care if the richness of the tobacco is to be retained. Of course, there are cheap brands which are sold to purchasers who have no more idea of the real qualities of tobacco than a goat has of a piece of New England pumpkin pie. These goods are manufactured in immense numbers, and go to every section of the country. You may see them in grocery stores where they sell everything from an anchor to a cambric needle, in the little cases found in the country hotels, in one-horse drug stores, and then the fakirs who run games at the circuses and seaside resorts keep a stock on hand which they offer as prizes for the display of exceptional skill. The cigars found at these places, no matter how good the stock may have been made, are made

poor because no care is given to their keeping. They are allowed to remain in the open air or in a case where the atmosphere is dry, and they soon lose that delicate aroma which is the real value of tobacco. Go into any of our large tobacco stores and you will find some arrangement in the show cases that supplies a low degree of moisture which the tobacco takes up with the same degree of eagerness that the growing plant does. If something of this kind is not seen then the sales are so rapid that the cigars haven't time to dry up.

THE CURRENT MARKET.

The improvement in the value of provincial currants which took place at the end of last week has been maintained, but only a very moderate amount of business has been done. The hopes of the holders of currants are centred in the present action of the French Government in regard to the duties on dried fruits imported into that country. The policy of the Government has, up to now, been in the direction of protecting the producer of wine from the native vineyards, at the expense of the manufacturer who works from dried fruits imported from other countries. This seems likely to be considerably modified, and not only is it proposed to remove many of the restrictions which have surrounded the trade, but also to abolish the excise duty on dried fruits used in wine-making. It goes without saying that this is a matter of the utmost importance to the Greek farmers, and if it ultimately becomes law, it is certain to bring about a distinct improvement in the market for the lower kinds of currants. The French consumption for the twelve months ending June 30 was only 29,438 tons, against 40,032 tons in 1890-91 and 68,905 tons in 1889-90, during the latter of which periods it reached its highest point. That it is of great importance to the Greek farmer whether the demand from France is 30,000 tons more or less need not be enlarged upon, and the price at which he can dispose of his fruit may be said to hinge very largely upon the action of the French Government. The bill is understood to have passed the Chamber, but has been delayed in its progress through the Senate by the recent ministerial crisis. Notwithstanding the disappointing demand in England, the market in Greece is, according to the latest telegrams from that country, very firm.—Produce Markets' Review.

THE GROCER'S BOY.

There is something in the character of the grocer's boy that we have always admired as we have watched his career, and, when taken into consideration the many offences that are charged to him, we cannot help smiling at the great responsibilities that are laid upon his young shoulders, but he bears them bravely and not infrequently makes the very best use of his limited opportunities. A careful investigation into the commercial careers of some of our most successful and enterprising merchants would reveal the fact that they are indebted for much of their success in life to the hard knocks they received and the valuable experience they acquired in the humble capacity of a grocer's boy.—Grocer Criterion.

PEGASUS IN HARNESS.

Young & Smylie, Brooklyn, N. Y., yoke poetry and advertising together, and handle the team well too, in the last number of the Confectioners' Journal, wherein appears the following Christmas lay :

We're sorry to precipitate
This mediocre verse,
Upon a patient public
To poets so averse ;
But Harvey, of the Journal, writes :
"Your space is ready, see !"
So we had to grind out something,
If its Tommy rot, by gee !
Still a little Christmas greeting
Like this we hate to shirk,
Though our muse is really rusty
From insufficient work.
We hope no jealous Browning
Will deride us on the sly.
But applaud our chorymbics
And—wink the other eye.
As usual, with this issue,
We make our Christmas bow,
And felicitate our business friends
From East, Nor', West and Sou'.
We wish you, more sincerely
Than expressed by this poor pen,
A very Merrie Christmas
And a glad New Year again.
We hope, while in the sunshine
Of the year just passed away,
You've remembered the old adage,
'Bout the making of the hay,
And from what we gather
Of the news from here and there,
In all the hurly-burly
Each has gotten his full share.
If that's the case we're happy,
For you have it from our lips,
We did OUR share of business
And are playing with "blue chips."
Then here's your health, without which
Life is but a dreary waste ;
Say, by the way, candy men,
How are you off for paste ?
And how about our other lines ?
(Not these ; these are N. G.)
We mean our Pellets, Y. & S.,
Our Loz' and Purity.
We're here to serve your interests,
And hope you'll not forget,
When our salesmen call to see you,
What they want, already yet.
May the fairies good, of which our dear
mothers used to tell,
Fly in your attic window, forever there to
dwell.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

SALESMAN WANTED—A GOOD GROCERY hand ; one who is acquainted with general trade ; must be sober and well recommended ; no other need apply. Address C. Moore, Orillia.

WANTED—BY NOV. 1ST—ENERGETIC, experienced salesman for general store ; well up in dry goods ; not afraid of work ; state salary ; must have A1 references. Address Rox 342, Woodstock, Ont.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

WANTED—1,000,000 LBS. EVAPORATED AND sun dried apples, for which highest cash prices will be paid, delivered on cars. Special arrangements with large dealers. Send samples, stating quantity, etc., promptly to Michael Doyle & Co., Exporters and Jobbers, Evaporated and Dried Fruits, Rochester, N. Y., U.S.A.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

WANTED SITUATION—BY YOUNG MAN, in the wholesale grocery and provision trade, as an assistant or traveller. Ten years experience in London England. Will take small wages to commence. Good references. G. W. G. D., Oak Lake, Man.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

"CLEANLINESS"
Nixey's
Black NO DUST
Lead

Hundreds of testimonials from all parts, including
Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE

"SILVER MOONLIGHT"
PLUMBAGO"
STOVE POLISH.
Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.

NIXEY'S
"SOHO SQUARE" **BLUE**
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen : or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass
and Steel Work, &c., &c.
Won't Wear the Blades like
others.
6d. and 1s. Tins.

NIXEY'S
"INVICTA" **KNIFE POLISH.**
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale : W. G. NIXEY, London, England.

Canadian representatives :

Mr. W. Matthews, 7 Richmond St.
East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas
St., Montreal.



RETAIL GROCERS

WILL FIND IT

To their Interest

TO BUY

BRANTFORD
STARCHES

The Purest and Best
in the Market.

BRITISH AMERICA
STARCH CO.,
LIMITED,
Brantford, Ontario.



CHAT BY THE WAY.

THE fruit evaporator at Goderich expects to finish up the season this week. They have used 20,000 bushels of apples and given employment to a large number of hands.

J. McMillan & Son, grocers, etc., Nanaimo, (B.C.), have opened a branch at Northfield.

The new sugar crop in Cuba will be the largest ever produced, and the tobacco crop is larger every year.

G. Hector Clemes, of Toronto, representing THE CANADIAN GROCER, is in the city.—London Advertiser.

Capt. J. D. Hay, of Davidson & Hay in this city, has been raised to the office of major in his regiment, the Royal Grenadiers.

Anderson & Barnard, the well known grocers, London, Ont., have bought only the grocery trade of the New York store in that city, and not the liquor business.

A young clerk named William Cummings, who was detected systematically robbing J. W. Wilson, grocer, Belleville, Ont., has been sentenced to three years in the reformatory.

Wilcox and Ramsay, general merchants, Virden, Man., are amalgamating, and early in the new year the business will be carried on under the firm name of Wilcox & Ramsay.

There are probably 200 overhanging signs in Hamilton, and yet only thirty owners and tenants of buildings to which they are affixed have complied with the by-law concerning them.

The grocery store of J. Z. Gagnier, No. 282 Centre street, Montreal, was entered by burglars at an early hour the other morning. They carried off over \$100 worth of liquor and preserves.

In the suit of Lucas, Steel & Bristol, wholesale grocers, Hamilton, against O. F. Wintermute, Cayuga, Master-in-Chancery O'Reilly has given judgement for the plaintiff for \$590.77 and costs of \$33.22.

Voorhees & Co., of New York, have purchased for \$40,000 the Government departmental building at the corner of Simcoe and Wellington streets, Toronto. They intend turning it into a biscuit factory.

A. P. Tippet & Co. Toronto, have offered to supply cases of specimens and charts illustrating the growth and manufacture of cocoa, for use in connection with object lessons in the public schools of Toronto.

M. Madigan, grocer, of 54 Shannon street, Montreal, took suddenly ill the other evening and died before medical aid could be summoned. Dr. Guerin was called and attributed Mr. Madigan's death to heart disease. An inquest will not be necessary.

Hanley's general store was burglarized at Essex some time ago. Ready-made suits, overcoatings, gloves, black brocade silk, tweed, some plushes, two dressing cases, one mirror and a box of cigars are missing. Total value, \$150. Police are working on the case.

On Friday night a week ago burglars attempted to enter the general store of George Edmonds, Fingal, Ont., but on Mr. Edmonds appearing in the window armed with a revolver they made their escape. No damage was done beyond the injury to the back door, where the attempt was made.

R. & T. Watson, Toronto, issue a charming picture as a wall hanger for the new year. It is about 20 by 14 inches. The title is Little Jack Horner, and below that title is quoted a stanza from the

old nursery rhyme. The picture illustrates little Jack putting in his thumb, but taking out one of Watson's cough drops, instead of a plum.

John Cameron is in town in the interests of the J. B. McLean Publishing Co. of Toronto, who publish several popular trade journals for grocers, dry goods men, etc. Mr. Cameron is asking renewal of subscriptions for his journals and is meeting with deserved success.—Peterborough Review.

Thos. Miller, who for the past four years has been doing business in Oshawa, has gone to Newcastle, and is doing a good general trade among his old friends, in the old stand, where he previously did business for twenty years. Oshawa people are sorry to lose him, but their loss is Newcastle's gain.

The New York Daily Commercial Bulletin will be enlarged at the beginning of the year by eight additional columns. Our flourishing contemporary needs no further improvement to put it at the head of commercial journalism on this continent, but it is not content to stand still in its pre-eminence.

The Hamilton Board of Trade Council, decided not to send representatives to interview the Dominion Cabinet members with representatives of Montreal, Toronto and London, regarding the new insolvency bill. The members thought it would be time to go down to Ottawa to see the Government on the matter when the House of Commons meets.

W. J. Bunning, a former fruit dealer of London, Ont., died at his home near Sarnia. About 25 years ago he went to Sarnia, and was in business there as grocer and fruit dealer for several years, finally retiring to a fine farm, of which he was owner, in Sarnia township, about three miles from the town. He was greatly respected by all who knew him.

The Surprise Soap people make big claims for their "Surprise Soap." If it does half what they claim for it there is no doubt but that it's a fine soap. They go further than make claims for their soap, however, they are willing and anxious to subject Surprise Soap to any test with any and all soaps in the market. No one can doubt their enthusiasm for Surprise Soap.

Robert Barfett has been in business in Newcastle for the past ten years. He has recently moved to Oshawa, and has one of the finest dry goods stores in that town. It is called the Arcade. From the rush of trade since he came there, one would naturally suppose that he must be offering his Newcastle stock at such prices that please the people of Oshawa. We wish him success.

The last number of Le Prix Courant appears in a cover which illustrates some of the finest work of the Canada Bank Note Co. of Montreal. The cover is white, with the name of the paper in large blue script the only impression on its first outside page. The last page bears the advertisement of a French wine house in six colors, which is a beautiful embellishment of the back cover.

The Quebec Board of Trade's election of officers resulted in the return of the following:—Victor Chateauvert, M.L.A., president; Herbert M. Price, vice-president; Edouard B. Garneau, second vice-president; S. Sloan Bennett, treasurer; N. Levasseur, secretary. Council: E. T. Nesbitt, T. Brodie, W. Rae, R. R. Dobell, Simon Peters, R. Turner, H. A. Bedard, Alph. Letellier, G. Tanguay, T. Beland, C. A. Langlois, Chas. E. Roy.

Seaforth is still going ahead in improvements. Strong's block of red brick stores on Main street, which will be completed in a few days, will be the finest in that town. The new brick machine shop of T. T. Coleman is expected to be completed in a day or two, which is another great improvement to the town and a credit to the able managers. The Board of Trade building on Main street will, when completed, also add to the town's appearance.

We are in receipt this week of the neatest advertising card we have yet seen for next year's distribution from the St. Lawrence Starch Co. It is a handsomely embossed letter on a German silver sheet, with a dead silver ground, throwing up the lettering, and making a most attractive advertisement. It is in good taste, and will adorn

the finest class of stores in our province. It is in general keeping with this Company's work, who have displayed very great care and taste in their packages from the commencement of their business. They will distribute after the turn of the year.

A deputation waited upon the Ontario Government on Tuesday and asked for the appointment of a commission on municipal taxation, with reference to the inequalities, of the personalty assessment.

The branding of sacks containing flour manufactured in certain Ontario mills, containing only a small percentage of the product of Manitoba wheat and branded as Manitoba flour and sold as such in the eastern markets, was referred by the Winnipeg Board of Trade to the board of flour examiners for inquiry and report. It was stated that certain millers in Ontario are grinding straight Ontario wheat and selling the product branded as Manitoba flour. The board hope to arrive at some means to prevent this imposition on the public.

There was a big meeting of farmers at Freelon, Ont., the other day to consider the question of establishing a creamery in that section. All the speakers were in favor of establishing a creamery, but Hon. Mr. Ballantyne thought it would be better to have a cheese factory in connection with the creamery. He was of opinion that cheese factories paid better than creameries, and suggested that a factory should be erected, in which cheese could be made in summer and butter in winter. Dr. Metherell and Farmers O'Connor and Kirk were appointed to apply for a charter for the new company.

The burglar who broke into Mr. Gagnier's grocery store on Centre street, Montreal, was arrested and was brought before the police magistrate. He was subsequently sent to the Court of Special Sessions, tried and found guilty and remanded for sentence. It appears that mice had eaten a hole in the corner of a tea chest that Lebrun carried home, and a trail of tea was left from the store to his residence. He had also cut his hand in breaking a window, and drops of blood were found along the tea trail. The police followed these clues, traced the burglar, and in his house found the articles stolen from Gagnier's store.

A resolution of the Quebec dairy convention asking the Minister of Agriculture to vindicate in England the status of Quebec-made cheese was forwarded by Hon. Mr. Angers to Sir Charles Tupper on the subject. This action is the outcome of a resolution recently passed by the Bristol Provision Trade Association, that cheese made in the French section of Canada (that is Quebec) could not be accepted as fulfilment of contracts for the finest Canadian cheese. Prof. Robertson will be asked to represent to the Bristol dealers the high quality of the Quebec cheese, that it is first-class in every respect, as the certificate of the judges at the Toronto Industrial Exhibition indicates.

An elegant little souvenir, as useful as it is tasteful, is being forwarded by Masuret & Co., wholesale grocers, London, Ont., to their friends in the trade. It is a Catalogue of the goods stocked by the firm, and is encased in a dainty cover of black pebbled leather. The pockets in this cover are convenient receptacles for such detached papers as a man may wish to carry. The arrangement of the Catalogue is excellent, the articles being entered in alphabetical order, with blank spaces opposite each for any entry the owner chooses to insert in the matter of price, quantity to be ordered, or other note. THE GROCER acknowledges with thanks the receipt of one of these little pocket books with M. Masuret & Co's. compliments.

In the case of the town of Strathroy al., at Osgoode Hall, et F. A. Anglin, for James C. Hegler, appealed from an interpleader order made by the Master in Chambers, upon the application of the corporation of the town of Strathroy, in respect of a bonus of \$10,000 granted by the corporation to the Strathroy Canning and Preserving Company, one-third of which is claimed by the appellant. W. R. Meredith, Q. C., for the company, contra. D. Armour for the town of Strathroy. Order varied by directing that the issue be whether the corporation is bound or entitled to pay the \$10,000 to the company or to the Dunns and Hegler as trustees for the company, or to the Dunns and Hegler for their own personal use. Costs in the cause to all parties. Time for delivering issue extended till next Friday.

RAISE MORE POULTRY.

Why does Manitoba not produce more poultry? Surely we should have enough poultry to supply our own requirements: but we do not by a long ways. The season of heavy demand for poultry is now on, and the local supply is as usual so short that dealers are obliged to import dressed poultry by the car lot from eastern Canada. Poultry in car lots is now arriving to supply the Winnipeg market, and even the market in smaller country towns, which should receive a sufficient supply from their immediate vicinity, have to look to outside sources to meet the demand. Manitoba should have abundance of poultry raised at home, not only to meet local requirements, but also to ship outside of the province. In addition to the large quantity brought in from the east to supply the deficiency in the local demand, many car lots from Ontario pass through to British Columbia. This demand should be filled from Manitoba, besides supplying our local markets.—Winnipeg Commercial.

ATTRACTIVE LABELS BENEFICIAL.

An attractive label is certainly of benefit in bottling cider, pickles, catsups and sauces. It attracts attention to the goods in the first place, and assists in creating reputation, by giving them an individuality that fixes them definitely in the mind. No cider should be put upon the market in bottled form unless labeled, and to pay some attention to the selection of a neat, original label bearing the name of the goods and their maker will be found a profitable procedure. Where more than a local demand has been created, and frequently in the latter instance as well, it will pay to register the label as a protective measure, and the cost thereof is more than offset by the advantages. The same rule applies to the bottling of pickles and kindred goods, though it must be admitted that manufacturers of this last-named line have been quicker to see and adopt the benefits of labeled goods than have cider bottlers, and they outnumber the latter by considerable odds in this regard. Yet if it pays the one, it would surely be of like service to the other.—American Cider Maker.

"THE AD."

NOT BY RUDYARD KIPLING, BUT ANOTHER STRIPLING IN PRINTER'S INK.

"What makes the trader's biz to hum?—what makes his clerks per-spire?"

It isn't "drummer" sent by train, nor messages by wire;
Nor salemen's wiley artifice, nor chief accountant's fads,
But the lumping, humping bus'ness, which resulteth from the ads.?

Oh! the ad.; oh! the ad.;

The light fantastic ad.,

The column, and the paragraph—the page that faces news,
It saves the merchant's bus'ness from a-goin' to the bad
By a-taking in the patronage the public can't refuse.

The clerk, 'e knows above a bit; the salesman, 'e's a joy;
The "drummer," 'e's a gentleman; the errand boy's a boy;
But the swellest bloomin' artifice (to call a spade a spade)
Is the way the gay advertisement yanks in the bloomin' trade.

Oh! the ad.; oh! the ad.;

The unresisted ad.

That nestles in the newspaper, and peeps into the par.,
It keeps the packers busy, and it makes the gov'nor glad,
As it fetches in the customer from places near and far."

The above is all right, but all the same there is no discount on the "Knights of the Grip."

The drummer he's a hummer if he rightly knows his biz;
He's as lively as the ginger pop that goes off with a fiz;
He always takes the town by storm and gets right in the swim,
And when he buckles down to work there are no flies on him.

Oh! the drummer; the drummer!

The gay and festive drummer,
Like the ad., he makes things zip;
His pants don't bag at the knees,
And he knows chalk from cheese,
Ever up to snuff—he'll sneeze
When he's tackling the grip.

—Detroit Herald of Commerce.

THE INSOLVENCY BILL.

A JOINT deputation from the Boards of Trade of Toronto, Montreal and London waited on the Government on the 15th inst., to ask for the enactment of an insolvency law as a Government measure in the coming session of Parliament. The members of the deputation were as follows: Hugh Blain, first vice-president of Toronto Board of Trade; F. Wyld, Paul Campbell, S. Caldecott, E. R. C. Clarkson, D. E. Thompson, Q. C., and Edgar A. Wills, all of Toronto, and the following gentlemen from Montreal: E. B. Greenshields, James A. Cantlie, James Slossor, A. L. Kent, C. P. Hebert, J. B. McLea, J. B. Learmont. The London Board of Trade sent the following delegates: M. Masuret, president, and Mr. Thomas. They were received by the following members of the Government: Sir John Thompson, Hon. G. E. Foster and Hon. A. R. Angers.

Mr. Greenshields made a long and able speech. The deputation represented, he said, all the business interests of Ontario and Quebec, where there was an almost unanimous sentiment in favor of a Dominion insolvency law. At present a distribution of assets act existed in only two provinces. They were simply insolvent acts under another name, and without any provision for discharge. There were no preferences under the laws of Quebec, but there were in Ontario, such as chattel mortgages and preferential judgments, which were first claims on the estate. A transfer of book debts, even when dated back several years, became a first lien on all the book debts, including those contracted since the execution of the transfer. Under the existing law in Ontario "A," debtor, may sell out to "B," and the sum realized may be handed over to "C," a creditor in the same town, to the detriment of other creditors. The maritime provinces were a hotbed of preferences. He gave several illustrations of the state of the law down there, which, he declared, was so unjust that it should not remain on the statute books. It might be said, he knew, that wholesale merchants should shorten their credits or sell for cash, and not make bad debts. That was almost impossible so long as they had to compete with the merchants of the world. The agents of British merchants came over and offered long credits and goods equally cheap and Canadian merchants had to offer equal terms. They looked to the wisdom of the Government to provide a way out of their difficulties.

Mr. Blain advanced the argument that it was not in keeping with the character of the confederation that there should be different laws in the different provinces discriminating in favor of local creditors. They would be loth to return to the insolvency law of 1875. There were serious defects in that law, and there was no doubt a feeling of relief when it was abandoned. He thought they could frame a law without these defects. With that object they had brought down a draft of a bill for the consideration of the Government. In framing it they had had the benefit of the great experience of Mr. Clarkson, as an assignee, of Mr. Thomson, who was generally acknowledged to be the most competent commercial lawyer in Toronto, of the opinions of Mr. Walker,

general manager of the Bank of Commerce, and the views of a number of merchants in the chief commercial centres.

Mr. Thomson explained the salient features of the bill. It proposed to apply the law to traders only. The Government have to consider the question as to whether the law would have to be made applicable to all classes, as it was in England, but upon that point they had nothing to say. Under the act of 1875 the assignee got things ready for liquidation before calling a meeting of the creditors. Instead of that the bill proposed the appointment of a guardian, who would usually be the sheriff in Ontario and the prothonotary of a court in Quebec, but in the case of large interests a special officer appointed by the Board of Trade, to whom every estate in the first instance must go. Such guardian would hold the assets until the creditors could be got together, and he was declared ineligible for the appointment as liquidator, leaving the creditors free to deal with that appointment, and thus removing one of the most serious objections of the act of 1875. In regard to the granting of a discharge, it was proposed to do away with compositions altogether. The liquidator was in every case to sell the assets, leaving the creditors, if they chose, to give him his discharge, but independently. As to the granting of a discharge by a court, it was not supposed that the Government would set up a bankruptcy court owing to the additional expense which for small estates in a young country would be unjustifiable, but it was felt that under the jurisdiction of the local courts there was no uniformity of practice, and a creditor was driven to go all over the country in the settlement of difficulties. It was thought that a particular court, say in Ontario, a division of the high court of justice, might be indicated for administering the law. It ought not to be regarded as a hardship on the debtor if he was to be relieved of the payment of his debts in full if he should be compelled to go to a forum convenient to his creditors instead of vice versa. Under the proposed bill there would be no official assignee. There would be a temporary guardian, and then a liquidator would be appointed by the creditors, but without the intervention of a court. They had a law in Ontario providing against preferences, but the legislature in dealing with this subject was hampered by the question of jurisdiction. For instance, they had never provided for discharge. Nor was there jurisdiction to seize on a man's assets and distribute them. It was true, as stated by Mr. Greenshields, that if a man could sell his assets for cash he could pay over that cash to one creditor alone to the exclusion of all others. In the proposed bill the discharge clause was practically as in the act of 1875, except that the grounds have been made a little more clearer, and it was proposed that if the debtor applied to the court direct without the consent of the creditors to put the onus upon him, whether it was opposed or not, showing a title, and that he had dealt fairly by his creditors.

Mr. Foster, in reply to the deputation, said: "We are very glad to hear your views, and I have no hesitation in promising, for Sir John Thompson and the rest of my colleagues, an examination of your bill, and a thorough consideration of the whole subject, and

if you will indicate to me within a few days the names of a small sub-committee of this deputation, if we should wish to consult you, then when the time comes we will call upon you for further explanations, either as to the principles or details of the bill."

Copies of the bill were left with the ministers.

The following members of the deputation were subsequently named as a committee to be at the call of the Finance Minister in promoting the measure: Messrs. Thompson, Greenshields, Blain and Kent.

ADULTERATION OF LIQUORICE.

It is satisfactory to find that the London public analysts have taken up this question, for there can be no doubt of the great injury that has been and is still being done to the trade by the adulteration of licorice. In a case published last week an inspector asked for "Licorice," and was supplied in its place with a compound known as "Licorice pipe," which contained 50 per cent. of Licorice extract and 50 per cent. of starch and other foreign matters. The price charged for a pound was 6d. retail, whereas the wholesale cost of the genuine is about 1s 2-3-4d. to 1s 3d. per pound. Licorice is one of the best of domestic demulcents in the case of colds and coughs, the more so as it is relished by children, who object to the ordinary medicated lozenges, but who take Licorice as a sweetmeat. It is a thousand pities that the demand for this old and well tried remedy should be reduced, as it has been, by the wretched adulterated substances offered under its name. They are not only full of starchy matter, but often of more or less gritty substances, of themselves enough to turn the public taste. It is not as if the sale of genuine Licorice was unprofitable, for, from its high price and its small sale, it ought to yield a handsome profit. It is the more to be regretted, therefore, that the trade should be materially injured by the substitution of adulterated compounds, as the ultimate effect may be to stop the demand altogether. Licorice is simply the saccharine matter of the root which bears its name, and is thus properly called "Black Sugar" in Scotland. In making up the extract into sticks a certain proportion of foreign matter might be considered essential, but this is not so in marks which have been known for generations in this country. In these we are assured that no foreign matter whatever are added to the natural juices of the plant, beyond the small quantity of gummy matter used to give The sticks their final polish. The addition of non-licorice should The addition of non-licorice should in fact be only to the degree necessary to secure solidity. This is no doubt the case with most good foreign brands, but, apart from extensive home adulteration, quantities of more or less spurious juice are still offered, chiefly of French make. This is often heavily adulterated, and retailers are liable to a prosecution for its sale. As a rule such compounds bear a warning on the stick, figures such as "70" branded on them denoting the extent of adulteration, in pursuance of the French law. For medicine purity is essential, and if Licorice is used as a domestic demulcent or sweetmeat,

NEW NUTS ARRIVED

Tarragona S. S. Almonds,

Sicily Filberts,

Grenoble Walnuts,

Marbot Walnuts,

Hallowee Dates,

Cahors Walnuts.

DAVIDSON & HAY,

36 YONGE ST.

TORONTO.

EPPS'S COCOA

$\frac{1}{4}$ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S Famous Boneless Codfish

NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs.,
20-lbs., and 40-lbs., containing 1 and 2 lb.
Bricks, also

MUNN'S Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.
Delightful thick Codfish Steak.

Orders can be filled at short notice after this.
Stewart, Munn & Co.,
MONTREAL.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.

An excellent food for Infants.

We make only the one quality—**THE BEST.**

Buy only the **JERSEY BRAND** for all purposes. Sold by Grocers, Outfitters and others.

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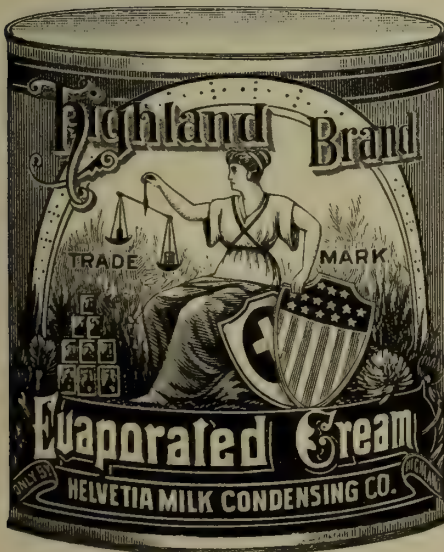
STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt Six GOLD Medals **VINEGAR** GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.



WE ORIGINATED THE PROCESS

Whereby all the nutriment and relishing properties of milk are extracted, canned and
sterilized to keep perfectly in all climates. Sold by all wholesale grocers under our

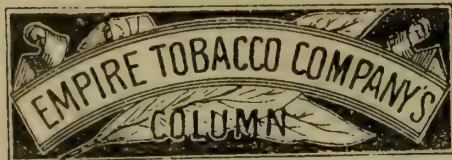
Highland Brand Evaporated Cream

Pleases all who appreciate a perfect quality of pure (unsweetened) milk or cream. Sur-
passes cream for coffee, and thoroughly takes the place of unprepared
milk or cream for all purposes. Prepared by

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.
Toronto

L. H. DOBBIN, Montreal,
Quebec Agent.



In reply to numerous letters of inquiry in reference to our Famous

Something Good

Brand. Let us here say, that it is a very fine Smoking Tobacco, put up 6 to the pound.

Rough and Ready, in Tin Butts of 21 lbs.

Send for a Butt as sample.

Empire Tobacco Co.,
MONTREAL.

DRY GOODS.

Customers are very few this week among the wholesale houses and sorting trade is fairly slow. Even letter orders, which have played so important a part in the trade for the past three months, are falling off in number and in size of parcels required. Retailers are running through this week with whatever stock they have. So far the trade has been nothing very extra for a holiday season. It may and likely will, attain the average of past seasons, but the open weather has caused stocks of heavy goods to move very slowly.

The travellers are nearly all in from their trips and are looking up spring samples. About January first they will again disperse in the unceasing quest of orders. Spring samples show some neat novelties, and a sprightliness in summer goods. Domestic goods are fast passing into stock with the wholesale houses, and are fully up to sample, and buyers are well satisfied with the progress of the domestic textiles generally.

Money is fairly easy in comparison with the same period last year, and wholesalers are satisfied with their customers payments generally. There were quite a number of renewals in the early part of December, but the total amount was not large.

NOTES.

Gordon, Mackay & Co. are receiving large shipments of flannelettes; one range especially is being shown which is claimed to be selling at 20 per cent. less than mill value. It contains 100 patterns in stripes and checks. They have just passed into stock a shipment of five ranges of art muslins in the newest patterns and shades. In their furnishing department the newest shipments are of laundried and unlaundried white shirts, collars and cuffs. They sell their range of shirts on very close margins, and thus hold a steady trade in these articles. They carry the principal numbers in Tooke Bros. collars and cuffs, such as the Iron Frame, Star and Anchor. They are showing also a large variety of umbrellas in neat natural handles with special coverings. These are a taking range of goods.

Caldecott, Burton & Spence are passing into stock shipments of flannelettes, dress linings and dress sateens. They carry an enormous stock of these goods in long ranges. Orders for staples in this house are very satisfactory at present. They never make splurges, but attempt to be always in a position to supply the best staple goods in the market.

W. R. Brock & Co. have nearly completed their stock of staples. They are showing full ranges in all colored, white and grey cottons. These goods are held at old prices, and the head of the department, Mr. Ross, says that cottons must advance within a few weeks, as many futures are 10 1-8 which were quoted last August at 6 7-8. He is advising his customers to carry stocks sufficient for the requirements of their spring trade.

Wyld, Grasett & Darling are opening up their shipments of English prints. This department is a specialty in their house, and they carry long ranges from the best manufacturers. This year's patterns excel everything heretofore shown in these goods. A favorite color this season is a claret

ground in spots and stripes. Creams and navy blues are of course the leading lines, but other fancy grounds are shown in abundance, and are taking well with buyers. Blouse cloths are in great demand, and consequently spots and stripes are predominating in all orders.

John Macdonald & Co. have just received a new idea for window dressers called the "Splendid Rack." It is a small bracket with three projecting rods made of polished steel. It will be exceedingly useful for windows in furnishings and fancy stores, and also as towel racks. Also a shipment of entirely new numbers in bone casing, consisting of white, drab and fancy bones, in galloons and fancy silks. Also new numbers of linens, satins and Ottoman dress beltings. These are finer goods that are usually shown by the trade. A new range of jet trimmings is just to hand. Five cases of umbrellas are also to hand. For the general trade they have just received art plushes, art sateens, art muslins, and art cretonnes. The art plushes are shown in the newest designs, in sunflower, chrysanthemum and other flower patterns in red, old gold, and other grounds. These goods are the same on both sides, and are sold a great deal for fancy work, curtains, etc., and are carried by this house in ranges from 15 to 37 1-2 cents.

In pongee silks, John Macdonald & Co. show a range of fifty shades in each of two widths, 18 and 22 inch. The newest shades are art shades, and are used especially for scarfs, curtains, and cushions. In satins they also show a full range of colors in 18 and 24 inch goods. These comprise four different qualities. Their range of silk faille, satin and faille, double-faced satin, and other lines in new shades to match their stock of pongees and satins. In hair ornaments they are now passing into stock a large shipment of the latest continental novelties. This includes a large range of new jet, steel points, imitation pearls, rubies, diamonds and amethysts, imitation floral crescent, spray, and insect designs. They also show the new hair or hat one-pronged dart in neat gilt designs. A large collection of small stick pins for millinery in numerous varieties are exhibited. In brooches, they show the latest things in jets, gilts, and fancy jewelled brooches. One line of these is an effective combination of a floral design and a floral bow, finished in exquisite colorings.

John Macdonald & Co. have just received a shipment of new veilings in blacks, browns, navys, and creams, chenille spots, chenille borders, masque nets and complexion nets. These are scarce goods, and are also choice goods, fresh from France and England.

MOST PERFECT MADE.

It contains neither Ammonia, Alum, or any other injurious ingredients.

It is the lightest and fluffiest of all powders.

DR. PRICE'S
Cream Baking Powder.

A SCIENTIST ON INFERIOR CANNED GOODS.

The Pall Mall Gazette has interviewed Otto Hehner, a London analyst of acknowledged authority, on the question of poisonous canned goods. The following is the result of the interview:

"All the old cases of illness from eating tinned goods were attributed," Mr. Hehner said, "to lead poisoning. The inferior kinds of tin contain lead sometimes, but these have been almost entirely discarded by manufacturers. Solder always contains lead. Attempts have been made from time to time to discover a varnish that will protect the solder from the food acids, but such varnish naturally wears away in time. Some of the fatalities were no doubt due to lead poisoning, but more probably were caused by ptomaines.

"Ptomaines is the name given to the bacteria that excrete alkaloid poisons, and it is impossible to detect their presence in food. These alkaloids are formed independently of tins. All animal matter contains these bacteria. During a man's lifetime, for instance, the organisms are within him, but are innocuous. After death they excrete the poisons to such an extent that the dissector sometimes contracts blood-poisoning and dies. In Germany 'sausage poisoning' has long been a well-known cause of death. Cheese, again, is sometimes a deadly poison. danger of the poison of ptomaines lies in its having neither taste nor smell."

"Putrified meat is different, of course?"

"There is no need to warn the public against putrified meat or fish—the badness is obvious. If the ends of the tin have bulged out the contents ought never to be eaten. The commissioners of sewers seize such tins whenever they can. But dishonest traders will bore a hole, let the gases inside escape, and then solder up the hole. Even if the ends of the tin are flat the meat may contain ptomaines."

ADULTERATIONS IN SAUCES.

The adulteration of spices is one of the evils with which sauce manufacturers have to contend. This is done, of course, while the goods are in the hands of the original maker or the subsequent dealer—perhaps in both—and they come to the trade in bad condition. Purity of spices might be secured were they purchased whole, but this, unfortunately, is impracticable, for the grinding of the various kinds is a trade in itself, and cannot be well done by others. This is because it requires different sorts of rollers and crushers to pulverize different kinds of spices. Pepper and ginger, and so on, must each have its special wheels, and the unscrupulous are not slow to take advantage of the opportunities thus presented. As a sequel, every character of spice is more or less adulterated with a great variety of things. Among them might be mentioned starch, flour, shells, ground beans and peas, tumeric, buckwheat flour and hulls, sulphate of lime (plaster), which is injurious, and chromate of lead and yellow lake, which are both poisonous.

These adulterants contribute, of course, to the making of an inferior

sauce, and may actually make it an injurious and even dangerous article, through no fault of the one who prepares it. It is, therefore, important to their own interests that sauce manufacturers should be very careful as to the purity of their spices, and to insure this they should consider the reliability of the parties with whom they deal rather than the cheapness of the goods that are offered. A poisonous or inferior article is dear at any price.

It is in the matter of pepper that adulteration has chiefly centred. The price is so low, and the quantity used by any single concern so small, that it is difficult to understand why this pernicious practice should be so extensively practiced. An inordinately large proportion of decorticated husks is often mixed with black pepper. Ground rice in large quantities is a common ingredient in white pepper and spent ginger—that is, the refuse of the ginger left after exhausting the drug in the manufacture of ginger extract—has latterly been found in substances analyzed. The finely pulverized parenchyma left as a residue in starch manufacture is a favorite, too, in the adulterating of ground pepper, and earthy matter, chalk and linseed cake are not strangers in the mixture.—American Cider Maker.

THE TRAVELLING MAN.

There is probably no school so complete as a few years on the road. It schools the man for business; makes him a student of human nature, a shrewd observer and a polished gentleman. A commercial traveller encounters all classes of mankind. He meets with almost every kind of humanity, from the educated polished gentleman to the coarse, illiterate being, who, by some means, has a stock of goods, and is a merchant.

The successful travelling man must be well posted in not only his line, but on almost every subject. He may be called upon to discuss the merits of the military bill, that is keeping Emperor William and his subjects guessing, while his next customer may want his ideas of the coming Hall-Fitzsimmons fight.

One of his customers may be a strict churchman, in whose place to let slip a "cuss word" would cost an order, while his next door neighbor may be the most profane being on earth. One man will buy (if he needs anything in your line) after five minutes' talk; another expects you to sing him a long song, before he will give you the slightest encouragement.



CAUSE FOR CONGRATULATION.

SPIEBERGER (who has slipped off his awning).—Py grascious, mine frent, you vas porn lucky! Subbosin' I mineselluf het gom' down mit der baint!

BUSINESS CHANGES.

SALES MADE OR PENDING.

MRS. A. MacKenzie, dealer in fruits and confectionery, Deloraine, Man., has sold out to R. A. Nelson.

Geo. Patterson, fruit dealer, Holland, Man., has sold out to Geo. Davis.

Louis Dansereau, commission merchant, Vancouver, B. C., has sold out to Chas. Landall.

Gray & Co., Vancouver, B. C., have sold out to T. W. Clark.

PARTNERSHIPS FORMED AND DISSOLVED.

Ludber Noel Rioux and Francois Xavier Germain are registered proprietors in the firm F. X. Germain & Cie, grocers, Quebec.

Frank Hirschfield and Alf. Curry have registered co-partnership as Hirschfield & Curry, pork merchants, Halifax.

Moses A. Jesmer and Napoleon J. Dupuis are registered proprietors in the firm Jesmer & Dupuis, produce merchants, Cornwall, Ont.

Neily & Crowe, Bridgetown, N. S., is a new firm of grocers, of which the members are Burton D. Neily and Harry J. Crowe.

Rebecca Kopilovitch is registered proprietress in the firm M. Mendelsohn & Co., grocers, Montreal.

Marlatt & Walker, commission merchants, Aylmer, have dissolved partnership, and D. Marshall & Co. are the successors of the late firm.

DEATHS.

M. Madigan, grocer, Montreal, is dead.

C. D. Proctor, hop merchant, Montreal, is dead.

FIRES.

The Aylesbury Dairy Co., Toronto, is burnt out. Partially insured.

A. Walker & Co., general merchants, McLeod, N. W. T., are burnt out. The loss is estimated at \$9000; insurance \$3000.

IN WIFE'S NAME.

Georgina Leblanc, wife of Emmanuel Leblanc, is registered proprietress in the grocery business carried on by her in Montreal.

Allan D. Gillis, Sydney, N. S., has registered consent for his wife Mary A. Gillis to do business in her own name.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

The creditors of L. & J. B. Tremblay, grocers, Montreal, meet on the 24th inst. to appoint a curator.

Fluet & Lefebvre, fruit dealers, Quebec, are offering to compromise at 20c. in the dollar.

Murdoch Bros., grocery and crockery dealers, Bowmanville, Ont., have assigned to James Beith.

J. A. Allison & Co., hardware merchants and grocers, Dunbar, Ont., have assigned to G. F. Bradfield, Morrisburg.

Mrs. John Campbell, general merchant, Hawkesbury, Ont., has assigned to F. F. Costello.

Demand of assignment has been made upon P. P. Gosselin, grocer, Quebec.

HOT AND COLD-PACKED TOMATOES.

In the tomato market, says David McMenamin in the Grocer's Review, you will frequently hear the phrases "hot packed," and "cold packed," and their relative merits discussed. I believe hot packing was the earlier method. By this process the tomatoes were first scalded to loosen the skin, then peeled and thrown into a large cauldron and boiled, then filled into the cans, sealed up and again boiled or "processed" and then set out to cool. But to do all this one has to learn it if he would avoid mistakes.

By the cold packing method, the tomatoes are scalded and peeled, as before, the loose water is drained off and the cans are

filled with the solid tomatoes, then sealed up and processed. As they are boiled or processed but once they get double time; that is sufficient heat to kill the fermenting or decaying principle. The advantages of the hot packing style are, first, the tomatoes being cooked twice rarely swell or burst, and second, the cans are not strained by a very high degree of heat, as they are in the cold packing process and are therefore free from leaky cans. The charges against this way of packing are that it gives an unscrupulous packer a chance to boil up the drippings and slush from his peeling table into a pulp with the tomatoes, giving him, as I heard a tomato packer say, some four or five more cans out of a bushel of tomatoes than he could get by cold packing. You have all heard of, and perhaps some of you have seen "sloppy tomatoes." Cold packed tomatoes may be packed sloppy too, but in that case the fraud is so palpable it is more difficult to find buyers. Ripe tomatoes are apt to be somewhat liquified by handling, boiling, shaking, etc., and different soils produce tomatoes of various degrees of solidity, flavor, etc. There are different varieties of tomatoes also, just as there are different kinds of potatoes, corn peas, etc. In cold-packed tomatoes a good judge can tell the difference between a liquified ripe tomato, and the drippings of the peeling table. In hot-packed tomatoes this is not so easy.

THE OYSTER PACK.

In the matter of canned oysters the Baltimore Sun of a recent date says:

"Baltimore packers agree that the oyster supply this year will not be sufficient to keep the packing houses running on half time, while many of them will not be able to start their machinery at all. Speaking of this subject yesterday Mark O. Shriver, of the firm of Thomas J. Myer & Co., said: "It is an undoubted fact that the supply this year will be far short of the packing demand. This is not because packers have arranged for handling any greater quantity than usual, but solely because the oysters do not exist in the natural beds. To prove this, in the beginning of the season we sent our boats out with crews of eight men each and in ten days or two weeks they returned with cargoes of 1000 bushels. Now when we send them out they remain four weeks and return with cargoes of 500 bushels or less. Last summer was an excellent one for oysters. They grew fast, and the first oysters that came to market were plump and salable.

Oysters ordinarily weigh 42 ounces to the gallon, but those caught this year will easily average 60 ounces to the gallon. The fine quality of the product created an unusual demand and we now have on our books orders from as far West as California for oysters of this kind, but we cannot get them. The supply has become exhausted, and what are now coming in are so scrubby and sickly looking that it is hard to find sale for them at any price. I do not mean to say that there will not be oysters in Maryland waters all the time, for this would not be true. What I do say is that the supply of good marketable oysters is found in such circumscribed territory that they are soon exhausted, and packers are unable to get what they need. It is not saying too much to predict that when rough weather sets in oysters will be so scarce and high that they will become a luxury few can afford.

The Plattsmouth (Neb.) Association upon its reorganization for its fourth year, adopted a by-law fining members \$1 for each failure to attend the regular meetings, unless they could give a reasonable excuse for their absence, and then appointed a fine committee, whose duty it is to pass upon excuses presented. In addition to this they appointed a rustling committee, whose duty it is to visit every member the day of the meeting and notify them personally of the meeting. The result is that Secretary Dovey reports that at their last meeting they had an attendance of twenty-six out of a membership of twenty-seven, and the meetings are proving both interesting and beneficial to the members.—American Grocer.

Cough Drops

Unequalled for coughs and sore throat.

Packed in elegant 5 lb. Tins or Bottles.
Prices on application.

Wm. Paterson & Son
BRANTFORD.

E. LAZENBY & SON

LONDON, ENGLAND.

EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

SOLE MANUFACTURERS OF

LAZENBY'S HARVEY SAUCE.

A. P. TIPPET & CO., Agents for Canada: Toronto and St. John.

**BURNHAM'S
CLAM
BOUILLON.**

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.,** or write **E. S. Burnham Company, "Manufacturers," 120 Gansevoort St., New York, U.S.A.**

R. H. HOWARD & CO., Toronto.

ROBT. MOORE, Travelling Agent, London, Ont.

S.A. Van Dam & Co

37 Old Corn Exchange, Manchester,
— and —

23 Mathew Street, Liverpool, England.

Solicit Consignments of

**Bacon, Butter, Lard, Eggs, Cheese,
and Canned Goods.**

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

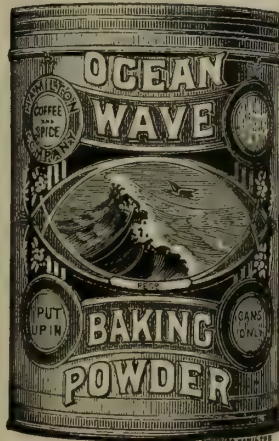
"REFERENCES"—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?

WISH THUS TO BUILD,
an
advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.



OCEAN WAVE.

BEST VALUE MADE.

Absolutely guaranteed to give and continue
to give satisfaction.

It Never Varies.

SOLD ONLY IN CANS

By the live wholesale and retail trade and manu-
factured by

The Hamilton Coffee and Spice Co.,

HAMILTON, ONT.

COWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

T. A. LYTL & CO.,
Vinegar Manufacturers,
TORONTO.

Have reduced the price of
their Celebrated

BEAVER BRAND

PICKLES

Send for Quotations.



N. B.—The old STANDARD BRAND of
HORSESHOE CANNED SALMON still
takes the lead, and affords the greatest satis-
faction to both dealer and consumer, and for
uniform excellence in quality and weight
has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario

" W. S. Goodhugh & Co., Montreal.

" Tees & Persse, Winnipeg.



Tea Caddies all Sizes

SPICE, BAKING POWDER AND TOBACCO TINS,
AND TIN SIGNS,
LITHOGRAPHED OR JAPANNED.

Write our nearest house for Catalogue and Prices

THE M'CLARY M'FG COMPANY,
LONDON, TORONTO, MONTREAL, WINNIPEG.

A New Idea

Which makes a big attraction in your window and draws a bevy of
purchasers to your store.

You ask in astonishment what will do that? Why, Adams' New
Automatic Tutti Frutti Girl Sign Box does it.

If you are doing a large business you don't need it, but if you want to
increase your sales, get one or two.

Wind it up and place it in your window, and watch the result.
We have some photographic views of this box which we are mail-
ing post-paid to those who apply while they last.

ADAMS & SONS CO.,

11 and 13 Jarvis Street, TORONTO, ONT.



USE
SPANISH BLACKING
THE KING OF BLACKINGS
F. F. DALLEY & CO. - - HAMILTON, ONT.

FAMOUS
"STAR"
Sugar Cured Meats
Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

F. W. FEARMAN,
HAMILTON, ONT.

Condensed Mince Meat.

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all seasons.

Will not ferment in
warm weather.



The best and cheapest
Mince Meat on
Earth. Price re-
duced to \$12.00
per gross, net.

J. H. WETHEY, St. Catharines, Ont.

:- ENGLISH BISCUITS :-

All Grocers should keep a supply of genuine ENGLISH BISCUITS

—MANUFACTURED BY—

HUNTLEY & PALMERS

BISCUIT

MANUFACTURERS



TO HER MAJESTY

THE QUEEN, ETC.

READING AND LONDON, ENGLAND,

For which there is an ever increasing demand.

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award :

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

FOR PRICE LIST AND TERMS APPLY TO

Or to their representative,

MR. EDWARD VALPY,

28 READE STREET,

NEW YORK.

HUNTLEY & PALMERS,

READING

and 162 Fenchurch Street,

LONDON, E. C., ENGLAND.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 22, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	
5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1 and 2 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 70
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 90
4 oz. cans, 4 and 6 doz. in case.....	1 25
Dunn's No. 1, in tins.....	2 00
Cook's Gem, in 1 lb pkgs.....	\$1 75
" " 7 oz pkgs.....	85
" " 2 oz ".....	40
" " 5 lb tins.....	65
" " bulk, per lb.....	12
Per doz	
Empire, 5 dozen 4 oz cans.....	\$0 75
" 4 " 8 ".....	1 15
" 2 " 16 ".....	2 00
" 1 " 5 lb cans.....	9 00
" bulk, per lb.....	15



COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes....	\$2 40
" 10, in 4 doz boxes.....	2 10
" 2, in 6 ".....	80
" 12, in 6 ".....	70
" 3, in 4 ".....	45
Pound tins, 3 oz in case.....	3 00
12 oz tins, 3 oz in case.....	2 40
5 oz tins, 4 ".....	1 10
5 lb tins, 1/4 ".....	14 00
Ocean Wave, 1/4 lb, 4 doz cases	75
" 1/2 lb, 4 ".....	1 30
" 1 lb, 2 ".....	1 90
" 1 lb, 2 ".....	2 20
" 5 lb, 1/4 ".....	9 60
WHITE STAR, per doz	
4 oz tins, 3 doz in case.....	0 75
12 " 2 doz in case.....	2 00
5 lb " 1 ".....	9 00
5 oz glass jars, 2 1/2 doz	1 10
in case.....	1 10
10 oz glass jars, 2 doz	2 00
in case.....	2 00
Bulk, per lb.....	0 15

doz. in Price	
Dime cans, 4	\$1 00
4 oz " 3	1 50
6 " 3	2 25
8 " 3	3 00
2 " 1 to 4	4 25
16 " 1 to 3	5 75
2 1/2 lbs " 1 or 1	12 00
4 " 1 or 1	18 25
5 " 1 or 1	22 75
10 " 1	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	84
Arrowroot	\$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 74
Cottage	0 84

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10
Pie Nic	0 09
Prairie	0 08
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09
Variety	0 11
Village	0 07
Wine	0 08

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 ".....	2 10
" " 1/4 ".....	1 10
Spanish, No. 3.....	4 50
" " 5.....	8 00
" " 10.....	9 00
Japanese, No. 3.....	4 50
" " 5.....	7 50
Jaquot's French No. 2.....	3 00
" " 3.....	4 50
" " 4.....	8 00
" " 5.....	10 00
1-gross Cabinets, asst.	7 50
Egyptian, No. 1.....	9 00
" 2.....	4 50

P. G. FRENCH DRESSING (LADIES.)
For ladies' and children's boots and shoes.

No. 7, 1 or 2 doz. in box.....	\$2 00
No. 4, ".....	1 25

P. G. FRENCH BLACKING.

per gross	
1/4 No. 4.....	\$1 00
1/4 No. 6.....	4 50
1/4 No. 8.....	7 25
1/4 No. 10.....	25 2

BLACK LEAD.

NIXEY'S

Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d \$2 25
Jubilee in 1oz. and 2 oz. round blocks in cartons (9 lb. boxes).....	4s 3d 2 00
Silver Moonlight, Plumbago Stove Polish (13 1/2 lb. boxes).....	4s 3d 1 50
6 1/2 lb. in large 1/4 d. pkts, 1 gross.....	8s 6d 3 00
13 lb. in large 1/4 d. pkts, 2 gross.....	7s 6d 2 50
13 lb. in large 1d. pkts, 1 gross.....	7s 6d 2 50
13 lb. in large 2d. pkts, 1 gross.....	7s 6d 2 50
Reckitt's Black Lead, per box. 1 lb. Each box contains either 1 gro., 1 oz., 1 gro., 2 oz. or 1/2 gro., 4 oz.	1 15

F. F. DALLEY & CO.

Silver Star Stove Paste.....	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross	2 1c
NIXEY'S	
Soho Square in 8 lb. boxes, of 16x6d boxes, London.....	6s 0d
Soho Square in 8 lb. boxes, of 16x6d boxes, Canada.....	\$2 25

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net.....	\$3 60
2 " 4 " ".....	3 20
3 " 3 " ".....	2 0
XXX Hurl 4 " ".....	2 90
1X " 4 " ".....	2 65
2X Parlor 4 " ".....	2 50
" " 3 " ".....	2 25
" " 3 " ".....	1 85
5 " 2 " ".....	1 50
Warehouse 4 " ".....	3 25
Ship 4 " ".....	4 00
1 Cable 2 wire bands, net.....	3 25
2 " 3 " ".....	4 00

FOR COOKING

ST. LAWRENCE

CORN STARCH.

Prices Current Continued—

CANNED GOODS.

	Per doz	
Apples, 3's.....	\$0 85 \$1 00	
" gallons.....	1 75 2 00	
Blackberries, 2's.....	2 00 2 25	
Blueberries, 2's.....	1 00 1 10	
Beans, 2's.....	0 90 1 00	
Corn, 2's.....	0 85 1 00	
" Special Brands.....	1 30 1 60	
Cherries, red pitted, 2's.....	2 00 2 10	
Peas, 2's.....	0 85 1 00	
Pears, Bartlett, 2's.....	1 75 2 00	
" Sugar, 2's.....	1 50 1 75	
Pineapple 2's.....	2 75 3 00	
Peaches, 2's.....	2 00 2 25	
" 3's.....	3 00 3 25	
" Pie, 3's.....	2 00 2 10	
Plums, Gr Gages, 2's.....	1 75 2 00	
" Lombard.....	1 75 1 65	
" Danson Blue.....	1 50 1 90	
Pumpkins, 3's.....	0 85 1 00	
" gallons.....	3 00 3 25	
Raspberries, 2's.....	2 00 2 40	
Strawberries, choice 2's.....	2 00 2 40	
Succotash, 2's.....	1 65 1 75	
Tomatoes, 2's.....	0 85 1 00	
" Thinlet, Finnan haddies.....	1 50 1 60	
Lobster, Crown Leaf.....	2 40 2 50	
" Crown Hat.....	2 40 2 50	
" tall.....	1 90 2 00	
" Other brands.....	1 80 2 10	
Mackerel.....	1 00 1 10	
Salmon, tall.....	1 45 1 60	
" flats.....	1 45 1 70	
Sardines Albert, 1/4's tins.....	12 1/2 13 1/2	
" 1/4's.....	10 10 10 1/2	
" Martiny, 1/4's.....	10 10 10 1/2	
" 1/4's.....	16 17 16 17	
" Other brands, 9 1/4.....	11 16 11 16	
" P & C, 1/4's tins.....	23 25 23 25	
" 1/4's.....	33 36 33 36	
Sardines Amer, 1/4's.....	6 1/2 6 1/2	
" 1/4's.....	9 11 9 11	

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 11 beans	\$1 60 \$1 75
" 2 " "	2 65 2 80
" 4 " "	4 80 5 00
" 6 " "	8 00 8 25
" 14 " "	17 50 18 50
Minced Collops, 2 lbs cans.....	2 60 2 75
Roast Beef.....	1 50 1 75
" 2 " "	2 60 2 75
" 4 " "	4 75 5 00
Par Ox Tongue, 2 1/2 " "	8 00 8 25
Ox Tongue.....	7 85 8 00
Lute Tongue.....	3 25 3 50
" 2 " "	6 00 6 25
English Brawn.....	2 75 2 80
Camb. Sausage.....	2 50 2 75
" 2 " "	4 00 4 25
Soups, assorted.....	1 35 1 50
" 2 " "	2 25 2 50
Soups & Bouilli.....	1 80 2 00
" 2 " "	4 50 4 75
Potted Chicken, Turkey, or Game, 6 oz cans.....	1 60 1 75
Potted Ham, Tongue or Beef, 6 oz cans.....	1 35 1 50

Deville Tongue or Ham, 1/4 lb cans.....	1 40
Deville Chicken or Turkey, 1/4 lb cans.....	2 25
Sandwich Ham or Tongue, 1/4 lb cans.....	1 50
Ham, Chicken and Tongue, 1/4 lb cans.....	1 75

CHEWING GUM.

ADAMS & SONS.

	To Retailers
Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 235c. packets.....	0 75
Orange Blossom (new) 150 pieces.....	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo.....	1 30
(with brilliant stone ring)	
Sappota.....	1 00
Sweet Fern.....	0 75
Red Rose.....	0 75
Magic Trick.....	0 75
Oolah.....	0 75
Puzzle Gum.....	0 75
Bo-Kay.....	1 00
Mexican Fruit, 36 5c. bars.....	1 20
Flirtation Gum (new).....	0 65
(115 pieces)	
C. R. SOMERVILLE.	
Mexican Fruit, 36—5c. Bars.....	1 20
Pepsin (Dyspepsia), 20—5c. Bars.....	0 70
Sweet Sugar Cane, 150 pieces.....	1 00
Celery.....	0 70
Lalla Rookh (all flavors) 100 ".....	0 70
Jingle Bell.....	1 00
Cracker.....	1 00
O-Dont-O.....	1 00
Little Jap.....	0 70
Dude Prize.....	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and "Little Lord Fauntleroy" clock guaranteed.....	3 75
La Rosa (20-10c. pieces).....	1 40
Baby (100-1c. pieces).....	0 65
Alphabet (100-1c. pieces).....	0 65
Keuo Prize (144-1c. pieces).....	1 00
Love Talk (100-1c. pieces).....	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S	
Chocolate—	Per lb
French, 1/4's.....	6 and 12 lbs. 0 30
Caracas, 1/4's.....	6 and 12 lbs. 0 35
Premium, 1/4's.....	6 and 12 lbs. 0 30
Sante, 1/4's.....	6 and 12 lbs. 0 26
Diamond, 1/4's.....	6 and 12 lbs. 0 22
Sticks, gross boxes, each.....	0 00
Cocoa, Homopatic, 1/4's.....	8 and 14 lbs 30
" Pearl.....	25
" London Pearl 12 and 18 ".....	22
" Rock.....	30
" Bulk, in bxs.....	18

EPP'S.

Cocoa—	per lb
Case of 112 lbs each.....	0 35
Smaller quantities.....	0 37 1/2

BENS DORP'S ROYAL DUTCH COCOA.

1/4 lb. cans, per doz.....	\$3 40
1/2 " " ".....	4 50
1 " " ".....	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Caracas, 1/4's, 6 lb. boxes.....	0 40
Vanilla, 1/4's.....	0 40
"Gold Medal" Sweet, 6 lb bxs.....	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.....	0 40
"Fry's" Diamond 1/4's, 6 lb bxs.....	0 26
"Fry's" Monogram, 1/4's, 6 lb bxs.....	0 26
Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box.....	2 40
" 1/4's, ".....	4 50
" 1 lbs. ".....	8 75
Homopatic, 1/4's, 14 lb boxes.....	0 34
" 1/4's, 12 lb boxes.....	0 34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)	
Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homopatic Cocoa (1/4's).....	32
Mott's Breakfast Cocoa.....	35
Mott's Breakl. Cocoa (in tins).....	40
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can Chocolate.....	20
Mott's Navy or Cooking Choc.....	36
Mott's Cocoa Nibs.....	20
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick 22 & 24.....	22
Mott's Confec Chocolate.....	22c—40
Mott's Sweet Choc. Liquors.....	21c—30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1 1/4, 1/2 lb. boxes.....	70 75
Iceland Moss 1/4 lb in 12 lb bxs.....	35
Soluble (bulk) 15 & 30 lb bxs.....	18 20
Soluble (tins) 6 lb and 12 lb.....	20
Cocoa Nibs, any quantity.....	30 35
Cocoa Shells, any quantity.....	05
Cocoa Essence.....	per doz 1 40

Chocolates—	
Mexican, 1/4, 1/2 in 10 lb bxs.....	36
Queen's Dessert, ".....	40
Vanilla ".....	35
Sweet Caracas.....	32
Chocolate Powder, 15, 30 lb bxs.....	25
Chocolate Sticks, per gross.....	20
Pure Caracas (plain) 1/4, 1/2 lbs.....	40
Royal Navy (sweet).....	30
Confectioners' in 10 lb cakes.....	30
Chocolate Creams, in 3 lb bxs.....	30
Chocolate Parisien, in 6 lb bxs.....	30

WALTER, BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 & 25 lbs each.....	45
Baker's Vanilla in bxs 12 lbs each.....	55
Caracas Sweet bxs 6 lbs each, 12 bxs in case.....	40
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	4 00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each.....	30
Grocers' Style, in cases 24 boxes, 6 lbs each.....	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	30
Cracked, in bags, 6, 10 & 25 lbs each.....	30
Cocoa and shells, 12s and 25s.....	30
8 cakes to the lb., in cases 24 bxs, 6 lbs. each.....	32
Cocoa—	
Pure Prepared boxes, 12 lbs each.....	45
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers.....	35
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, 1/2 lb., tins.....	50
In boxes, 12 lbs., each, 1 lb tins, decorated canisters.....	50
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins.....	
Soluble Chocolate—	
In canisters, 1 lb, 4 lb., and 10 lb.....	56



"Highland Brand"
Evaporated
Cream, per
case..... 7 25
4 doz. 1 lb tins.

CLOTHES PINS.

5 gross, per box.....	0 75
4 gross, ".....	0 85
6 gross, ".....	1 20

CHAS. BÆCKH & SONS. per box

5 gross, single & 10 box lots.....	0 75 0 80
Star, 4 doz. in package.....	0 85
" 6 " ".....	1 25
" 4 " cotton bags.....	0 90

COFFEE.

GREEN

Excelsior Blend.....	34 1/2
Our Own.....	32
Jersey.....	30
Laguayra.....	28
Mocha and Java.....	25
Old Government Java.....	30 32 36
Arabian Mocha.....	25
Maracaibo.....	30
Santos.....	27 28

TODHUNTER, MITCHELL & CO'S.

Excelsior Blend.....	34 1/2
Our Own.....	32
Jersey.....	30
Laguayra.....	28
Mocha and Java.....	25
Old Government Java.....	30 32 36
Arabian Mocha.....	25
Maracaibo.....	30
Santos.....	27 28

RECKITT'S

Blue and Black Lead

Always
Gives your
Customers
Satisfaction.

WE ARE SORRY

time for Xmas trade, but not much before. We are running 24 hours per day, with double staff. Next year we hope to be in a position to turn out three times the quantity. We are deeply grateful to you all for your orders, and we wish you a Joyous Christmas and a Prosperous New Year.

TORONTO BISCUIT AND CONFECTIONERY CO.,

7 Front St. East, Toronto.

Prices current, continued—

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	30 36
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum.....lb	\$0 02	\$0 03
Blue Vitriol.....	0 06	0 07
Brimstone.....	0 03	0 03½
Borax.....	0 12	0 14
Camphor.....	0 65	0 75
Carbolic Acid.....	0 30	0 50
Castor Oil.....	0 07½	0 08
Cream Tartar.....	0 28	0 30
Epsom Salts.....	0 01½	0 02
Paris Green.....	0 16	0 17
Extract Logwood, bulk	0 13	0 14
boxes	0 15	0 17
Gentian.....	0 10	0 13
Glycerine, per lb.....	0 17	0 20
Hellebore.....	0 16	0 17
Iodine.....	5 50	6 00
Insect Powder.....	0 30	0 35
Saltpetre.....	0 08½	0 09
Soda Bicarb, per keg.....	2 50	2 75
Sol Soda.....	1 00	1 25
Madder.....	0 12½	0 13

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs.....	9 50
No 2 ".....	8 50
No 3 ".....	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " " 1, ½ oz.	1 25
" " " " 2, 3 oz.	1 75
" " " " 3, 3 oz.	2 00

(SEELY'S FLAVORING) per doz

Concentrated, 2 oz. full measure	1 75
" " " " 4 oz.	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more.

FLUID BEEF.

JOHNSTON'S, MONTREAL

Cases, No. 1, 2 oz tins.....	\$2 75	\$3 00
" " " " 4 oz tins.....	4 50	5 00
" " " " 8 oz tins.....	8 00	8 75
" " " " 1 lb tins.....	12 60	14 25
" " " " 2 lb tins.....	25 00	27 06

FRUITS.

FOREIGN.

Currents, Provincial, bbls.....	5½
" " " " bbls.....	6
" " " " Filiatras, bbls.....	5½
" " " " Filiatras, bbls.....	6

Currents, Patras, bbls.....	5½
" " " " bbls.....	6
" " " " cases.....	7 7½
" " " " Vostizzas, cases.....	7½
" " " " 5-crown Excelsior (cases).....	8½
" " " " 1 case.....	8½
Dates, Persian, boxes.....	5 6½
Figs, Elemes, 14oz., per box	11 11½
" " 10 lb boxes.....	11 12
" " 30 lb bxs. 7 crown.....	15 16
Prunes, Bosnia, casks.....	4½
" " " " cases, new.....	8½
Raisins, Valencia, offstalk	5½
old.....	3 4½
Selected.....	7 7½
Layers.....	7½
Raisins, Sultanias.....	7½
" " " " Eleme.....	8
" " " " Malaga.....	2 25
London layers.....	2 50
Loose muscatels.....	2 50
Imperial cabinets.....	4 00
Connoisseur clusters.....	4 50
Extra dessert.....	5 00
" " " " qrs.....	5 25
Royal clusters.....	5 00
Fancy Vega boxes.....	3 60
Black baskets.....	3 80
" " " " qrs.....	3 80
Blue ".....	3 80
Fine Dehesas.....	5 00
" " " " qrs.....	6 00
Lemons.....	5 00
Oranges, Jamaica.....	8 00
" " " " Valencias.....	8 00
" " " " Messinas.....	8 00
" " " " Seedlings.....	8 00
" " " " Navels.....	8 00

DOMESTIC

Apples, Dried, per lb.....	0 04½	0 05
do Evaporated.....	0 07½	0 08

FISH.

Oysters, per gallon.....	1 25
" select, per gallon.....	1 25
Pickered.....per lb	0 06
Pike.....do	0 07
White fish.....do	0 07
Manitoba White fish do	0 07
Salmon Trout.....do	0 07
Lake herring.....p. 100	1 50
Pickled and Salt Fish:	
Labrador herring, p. bbl	6 00
Shore herring.....	5 00
Salmon trout, per ½ bbl	5 00
White Fish, ½ bbl.....	5 50
Dried Fish:	
Codfish, per quintal.....	5 25
" cases.....	5 00
Boneless fish.....per lb	0 04½
Boneless cod.....	0 08
Smoked Fish:	
Finnan Haddies, per lb	0 07½
Bloaters.....per box	1 00
Digby herring.....	0 20
Sea Fish: Haddock per lb	0 05
Cod.....	0 07½
B.C. salmon.....	0 15
Market Cod.....	0 15
Frozen Sea Herrings.....	0 15

GRAIN.

Wheat, Fall, No 2.....	0 66	0 67
" " " " Red Winter, No 2	0 65	0 66
Wheat, Spring, No 2.....	0 64	0 65
" " " " Man Hard, No 1.....	0 91	0 92
" " " " No 2.....	0 84	0 85
" " " " No 3.....	0 77	0 77½

But we cannot help it this season, to disappoint so many of our customers. We have notified all our representatives to cease taking orders for Christmas delivery. Those of you who placed your orders early will surely get the goods in time for Xmas trade, but not much before. We are running 24 hours per day, with double staff. Next year we hope to be in a position to turn out three times the quantity. We are deeply grateful to you all for your orders, and we wish you a Joyous Christmas and a Prosperous New Year.

Oats, No 2, per 34 lbs.....	31	32
Barley, No 1, per 48 lbs.....	49	50
" " " " No 2 extra.....	43	46
" " " " No 3.....	38	39
Rye.....	59	60
Peas.....	59	60
Corn.....	56	57

HAY & STRAW.

Hay, Pressed, "on track.....	9 00
Straw Pressed, ".....	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis.....	2 30
40 dy.....	2 35
30 dy.....	2 40
20, 16 and 12 dy.....	2 45
10 dy.....	2 50
8 and 9 dy.....	2 55
6 and 7 dy.....	2 70
5 dy.....	2 90
4 dy A P.....	2 90
3 dy A P.....	3 30
4 dy C P.....	2 80
3 dy C P.....	3 40

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg..... 3 65

SCREWS: Wood—

Flat head iron 7½ p.c. dis	
Round " " 7½ p.c. dis	
Flat head brass 7½ p.c. dis	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (35 in and under).....	1 35
2nd " (36 to 40 inches).....	1 55
3rd " (41 to 50 ").....	3 40
4th " (51 to 60 ").....	3 70
5th " (61 to 70 ").....	4 00

ROPE: Manila.....	0 11½
Sisal.....	0 09½
New Zealand.....	0 08½

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap.....	0 4½
" " " " Screw, hook & strap.....	0 4½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons.....per lb	4 4½
No. 1.....	5
No. 2.....	4½
No. 3.....	4

TURPENTINE Selected packages, per gal..... 0 50

LINSEED OIL per gal, raw.....	0 56½
Boiled, per gal.....	0 59½

GLUE: Common, per lb..... 0 10

INDURATED FIBRE WARE.

½ pail, 6 qt.....	\$4 00
Star Standard, 12 qt.....	4 50
Milk, 14 qt.....	5 50
Round bottomed fire pail, 14 qt.	5 50

Tubs, No. 1.....	15 50
" " " " 2.....	13 25
" " " " 3.....	11 00
Nests of 3.....	3 40
Keelers No. 1.....	10 00
" " " " 2.....	9 00
" " " " 3.....	8 00
" " " " 4.....	7 00
Milk pans.....	3 25
Wash Basins, flat bottoms.....	3 25
round.....	3 50
Handy dish.....	3 75
Water Closet Tanks.....	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's.....	2 35
Jellies, extra fine 1's.....	2 25
TORONTO BISCUIT & CONFECTIONERY CO	
Jams, absolutely pure—apple.....	\$0 06
Family.....	0 07
Black and Red currant, Rasp-	
berry, Strawberry, Peach	
and Gooseberry per lb.....	0 12
Plum.....	0 10
Jellies—pure—all kinds.....	0 10
These goods are put up in	
glass jars and in 5, and 10	
lb. tins and 28 lb. pails.	
Marmalade—orange.....	0 12

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz.	
6d.....London 5s., Canada, \$2 00	
"Cervus" boxes of 1 doz.	
1s.....London 10s., Canada, \$4 00	

LICORICE.

YOUNG & SMYTHE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per	
box.....	1 25
"Ringed" 5 lb boxes, per lb.....	0 40
"Acme" Pellets, 5 lb cans, per	
can.....	2 00
"Acme" Pellets, Fancy boxes	
(30s) per box.....	1 50
"Acme" Pellets, Fancy paper	
boxes, per box (40s).....	1 25
Tar Licorice and Tolu Wafers, 5	
lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass	
jars.....	1 75
Licorice Lozenges 5 lb cans.....	1 50
Purity" Licorice, 200 sticks	
" 100.....	0 45
Imitation Calabria, 5 lb bxs	
p lb.....	0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... \$12 00

MUSTARD.

ELLIS & REIGHLEY'S. cts

Durham, Fine, in ½ and ¼ lb tins	
per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex Sup. in bulk, per lb	30
Superior in bulk, p. lb	20
Fine, ".....	15

CHEERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in ½ lb. tins.....	0 42
Pure in ¼ lb. tins.....	0 44

Prices current, continued.

NUTS.		per lb
Almonds, Ivica	13	14
" Tarragona	15½	16
" Fornigetta	13	14
Almonds, Shelled Valencia	28	32
" " Jordan	40	45
" " Canary	28	30
Brazil	11	12½
Cocoanuts	5	6
Filberts, Sicily	9½	10
Pecans	11	15
Peanuts, roasted	10	12
" green	9	10
Walnuts, Grenoble	15	16
" Bordeaux	10	11
" Naples, cases	12½	13
" Marbots	12½	13
" Chilis	12	13

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal	
Canadian	0 14	\$0 15
Carbon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 24	0 25
" Water White	0 24	0 25
Photogene	0 27	0 00

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.		
(Wright & Copp, Toronto, Agents.)		
per doz		
Home Made Tomato Catsup, qts	6 00	
" " " pts	3 50	
" " " ¼ pts	2 00	
Chili Sauce	pts 4 50	
" " " ¼ pts	3 25	
Soups (in 3 lb cans).		
Tomato	3 50	
Fancy—Chicken, Mock Turtle,		
Cream of Corn Pea, Celery,		
Asparagus	4 50	
Fancy—Chicken Gumbo, Or		
Tail, Consomme Bonillon,		
Mulligatawny, Mutton Broth,		
Beef, Pea, Printanir, Julienne		
Vermicelli, Vegetable	4 25	

LEA & FERRIN'S.		per doz
Worcester Sauce, ½ pts.	\$3 60	\$3 75
" " pints	6 25	6 50
LAZENBY & SONS		Per doz
Pickles, all kinds, pints	3 25	
" " quarts	6 00	
Harvey Sauce-genuine—hlf. pts	3 25	
Mushroom Catsup "	2 25	
Anchovy Sauce "	3 25	

PRODUCE.

DAIRY.		Per b
Butter, creamery, tubs.	\$0 21	\$0 23
" dairy, tubs, choice	0 16	0 20
" " medium	0 14	0 16
" low grades to com	0 12	0 13
Butter, pound rolls	0 19	0 20
" large rolls	0 17	
" store crocks	0 17	
Cheese	0 11	

COUNTRY

Eggs, fresh, per doz	0 18	
" limes	15	
Beans	1 15	1 30
Onions, per bbl	1 75	2 25
Potatoes, per bag	60	70
Hops, 1891 crop	0 13	0 15
" 1892	0 16	0 18½
Honey, extracted	0 05	0 07
" section	0 12	0 14

PROVISIONS.

Bacon, long clear, p lb	0 08½	
Pork, mess, p. bbl	16 50	
" short cut	17 50	18 00
Hams, smoked, per lb	0 11½	0 12
" pickled	0 11	
Bellies	0 12	0 12½
Rolls	0 09½	
Backs	0 12	
Lard, Canadian, per lb	0 10½	
Compound	0 08½	0 08½
Tallow, refined, per lb	0 05	0 05½
" rough	0 02	

RICE, ETC.

Per lb	
Rice, Aracan	3½ 4
" Patna	4½ 5½
" Japan	5 6
" extra Burmah	3½ 4
" Java extra	6½ 7
" Genuine Old Carolina	9½ 10

Grand Duke	6½ 7½
Sago	4½ 5½
Tapioca,	5 6½

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND		Per lb.
Pepper, black, pure	\$0 12½	\$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African	18	
Cassia, fine to pure	15	25
Cloves, "	14	25
Allspice, choice to pure	12	15
Cayenne, "	30	35
Nutmegs, "	75	1 20
Mace, "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

BRITISH AMERICA STARCH CO
BRANTFORD.

1st quality white, in kegs and brls	4½
1st quality white, 3 lb. cartons.	5½
Lily White gloss, crates	6½
Brantford gloss, 1 lb.	7½
Lily White gloss, 1 lb chromo	6½
Canada Laundry, Boxes	4½
Pure Prepared corn	7½
Challenge Corn	6½
Rice Starch, fancy cartons	8½
" cubes	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " ½ lb. package	9½
40-lb " ¼ lb. "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8½
20-lb "	8½

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6½

Laundry Starches—

No. 1, White, 4 lb. Cartons	4½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	3½
Ivory Gloss, six 6 lb. boxes, slid- ing covers	6½
Ivory Gloss, fancy picture, 1 lb packs	6½
Patent Starch, fancy picture, 1 lb. cartons	6½
Ivory Starch in cases of 40 packages	\$3 00

SUGAR.

c. per lb	
Granulated	4½ 4½
Paris Lump, bbls and 100 lb. bxs	5½
" " 50 lb. boxes	5½
Extra Ground, bbls	5½
" " less than a bbl	6
Powdered, bbls	5 5½
" " less than a bbl	5½
Extra bright refined	4½
Bright Yellow	3½ 4
Medium "	3½
Brown	3½

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.		Per lb.
bbls. ½ bbls		
D	2	
M	2½	2½
B	2½	3½

W. G. A. LAMBE & CO., GROCERY BROKERS TORONTO.

AGENTS FOR

The St. Lawrence Sugar Refining Co.,
MONTREAL.

IT WILL PAY

TO KEEP ON HAND
STANDARD GOODS
SUCH AS

Johnston's Fluid Beef
and Staminal

Instead of the "Here to-day and away to-morrow"
lines of Extracts that have no merit.

The successful storekeeper keeps only the goods
the public know and want.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

(Others so-called are imita-
tions of our brand)

Pure Starch.

Kingsford's

Corn Starch.

FOR SALE BY ALL LEADING
JOBBERs IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

A Merry Christmas

—AND—

Happy New Year

YOUNG & SMYLLIE,
BROOKLYN, N. Y.

To All Our Friends.

Prices current, continued—

V.B.	22 3
E. V.B.	22 24
E. Superior	22 24
XX	22 24
XXX	22 3
Crown	3 34

MOLASSES.	Per gal
Trinidad, in puncheons...	0 35 0 37
" bbls	0 38 0 46
" 4 bbls	0 40 0 40
New Orleans, in bbls.	0 30 0 52
Porto Rico, hdds.	0 38 0 40
" barrels	0 42 0 44
" 4 barrels	0 44 0 46

SOAP.	
Ivory Bar, 1 lb. bars.....	per lb 54
Do. 2, 6-16 and 3 lb bars	" 5
Primrose, 4 lb bars, wax W	" 44
" 1	" 44
John A. cake, wax W, per doz	42
Mayflower, cake,	" 42
Gem, 3 lb bars per lb.	34
" 13 oz, 1 and 2 lb. bars	34
Queen's Laundry, per bar.	54
Pride of Kitchen, per box.	2 75
Sunshine, boxes, 100 tablets	6 50
" 50	3 40

MORSE'S SOAPS.	Per lb
Mikado (wrapped)	0 044
Eclipse	0 044
Stanley Bar	0 044
Defiance	0 044
Toronto 12 oz.	Per doz 0 50
Ruby, 10 oz.	" 0 30
Monster, 8 oz.	" 0 24
Detroit, 14 oz.	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz.	" 0 72

Mottled in 5 box lots, 100 bars.	Per box
" 60 bars.	5 00
Floater (boxes free).	6 50
Electric	2 75
Hard Water Electric.	2 50
Royal Laundry	3 25
Octagon	4 00

Royal Magnum	Per doz
25 doz per box.	0 25
Anchor, Assorted.	0 40
" Castile.	0 50
Morse's Assorted.	0 45
Morse's Roso	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood.	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" glycerine	0 72
" Oatmeal	0 72

" Honeysuckle	Per box
Sweet Briar	0 72
Extra Perfume.	0 55
Old Brown Windsor Squares	0 30
White Lavender.	0 30

White Castile Bars	Per doz
White Oatmeal	0 85
Persian Bouquet, paper.	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Bouquet	0 60
Cocoa Castile.	0 40
Arcadian	0 45
New Arcadian, per gross.	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor.	0 70
Fine Bouquet	1 00
Morse's Toilet Balls.	0 90
Turkish Bath.	0 60
Infants' Delight.	1 20

TEAS.	
CHINA GREENS	per lb
Gunpowder—	
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	11 14

PING SUETS.	
Young Hyson—	
Half chests, firsts	25 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19
JAPAN.	
Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, 4 chests Pekoe.	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	5 9

Congou—	
Half Chests, Kaisow, Mon-	
ing, Pakling.	12 60
Caddies, Pakling, Kaisow.	18 50
INDIAN.	
Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30
CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS.	
British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	670
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	504
Prince of Wales, in caddies	514
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T &	
B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Mvrtle Cut Smoking, 1 lb tins.	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.	
CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5	
lb.	65
Uncle Ned, 2 oz. pkg, bxs 5 lb	60
Gem, 2 oz. packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases.	70

PLUG SMOKING,

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	54
164 lbs	53
Gem, 3 x 6, 3s. caddies 164 lbs.	51
St. Lawrence, 2 x 3, 7s. caddies	45
about 17 lbs.	46
Banner, 2 x 3, 7s. caddies about	46
17 lbs.	46
Sterling, 2 x 3, 7s. caddies about	46
17 lbs.	42
Louise, Solace, 12s. caddies about	47
16 lbs.	464
Florence, Solace, 12s. caddies	
about 17 lbs.	
Hawthorne, 8s. butts 23 lbs.	
Something Good, 6s. butts 21 lbs	

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	
4 lbs.	65
Empire, 3 x 6, 4s. spaced 8s. bxs	61
4 lbs.	60
Top, 16 oz. spaced 8s. boxes 4 lbs	52
Joy, 3 x 12s, 144 oz. Spaced 6s.	
Rough and ready. Butts 25 lbs	
Judge, 2 x 3, 8s. Flat. Caddies	50
about 204 lbs.	
Currency, 3 x 3, 7s. Rough and	49
ready. Caddies about 21 lbs.	
Kentucky, 14 x 3, 13s. Caddies	50
about 21 lbs	
Kentucky, 14 x 3, 7s. Caddies	49
about 214 lbs.	

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about	
23 lbs.	47
Morning Star, 12s. Butts about	434
224 lbs.	
Montreal Twist, 12s. Caddies	44
about 23 lbs.	
Anchor Twist, 12s. Caddies about	424
23 lbs.	

CIGARS—S. DAVIE & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MON-

CIGARETTES.	Per M
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 3.	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

OUT TOBACCOS.

per lb	
Puritan, tenths, 5 lb. boxes.	74
Old Chum, ninths, 5 lb box.	71
Old Virgin, 1-10 lbpkg, 10 lbbs	62
Gold Block, ninths, 5 lb boxes.	73

OIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes.	85
Puritan, 1-10, 5 lb boxes.	1 15
Athlete, per lb.	10 50
Hyde Park	

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 24
XXX, W.W.	0 5
Honey Dew	0 30
Pickling	0 33
Malting	0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1.. \$1 70
" 3	" 1 90
Pails, 2 hoops, clear	No. 2.. 1 60
" 3	" 1 80
" 3 " painted..	" 1 80
Tubs, No. 0.	9 50
" 1..	8 00
" 2..	7 03
" 3..	6 00
Washboards, Globe.	\$1 90
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent..	1 85
" Double	2 75
" Jubilee	2 25
" Glob Improved.	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

Matches, 5 case lots. single cases	
Parlor	1 60 \$1 65
Telephone	3 60 3 70
Telegraph	3 80 3 90
Safety	4 20 4 30
French	3 60 3 75

Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases.	3 40

Mops and Handles, comb.	
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates ast'd	3 60

HOUSEKEEPER'S QUICK WASHING COMPOUND.	
Housekeeper's Quick-	
Washing per case.	
5c pkgs 100 in case	3 50
10c " 60 in case	4 00

PEERLESS WASHING COMPOUND.	
per case	
1/2 lb packages, 12 doz in case	\$4 40
1 lb " 6	3 90
1 lb " 3	3 60
5 cts " 100	3 50

YEAST.	
BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 50
" 2 doz. 10c.	1 00

BREADMAKER'S	
per box	
5c packages 36 in box	1 00
20 " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED

AND YELLOWS

AND SYRUPS

ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

*Redpath*Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
and Best Machinery, not Surpassed Anywhere.**Lump Sugar**, in 50 and 100 lb. boxes.**"Crown" Granulated**, Special Brand, the finest which can be made**Extra Granulated**, very Superior Quality.**"Cream" Sugars**, (not dried.)**Yellow Sugars** of all Grades and Standards.**Syrups** of all Grades in Barrels and Half Barrels.**Sole Makers** of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

- The Alberta Hotel - CALGARY, N.W.T.

Strictly first-class. Headquarters for Commerce in
Men. Large sample rooms.

H. A. PERLEY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial
house along the line of C. P. R.

LOUIS HILLIARD, Prop.

THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly
first-class.

WM. NEVINS Prop.

Grand Pacific Hotel

KAMLOOPS, B. C.

The leading hotel in the city. Sample rooms
convenient to stores, provided for commercial
men

H. SMITH, Proprietor.

The Hotel Wilson.

NANAIMO, B. C.

The largest and best Hotel in the city.

JOS. RICHARDS,

Proprietor.

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.



POSTERS,
CIRCULARS,
BUSINESS
CARDS.

Cyted Bros

PRINTERS

54 YONGE ST. - TORONTO



PRICES
RIGHT
TELEPHONE
1785

BUY THE BEST. SEELY'S



Celebrated
Flavoring
Extracts.

VANILLA, LEMON,
and Assorted Flavors.

Standard Goods of America (established in
1862). Once tried, al-
ways used.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

Wholesalers
And
Manufacturers

When
Considering
Appropriation

For
Advertising
For

1893
Remember

THE
CANADIAN GROCER

THE RIPANS TABULES regulate the stomach, liver and bowels, purify the blood, are pleasant to take, safe and always effective. A reliable remedy for Biliousness, Blisters on the Face, Bright's Disease, Catarrh, Colic, Constipation, Chronic Diarrhoea, Chronic Liver Trouble, Diabetes, Disordered Stomach, Dizziness, Dysentery, Dyspepsia, Eczema, Flatulence, Female Complaints, Foul Breath, Headache, Heartburn, Hives, Jaundice, Kidney Complaints, Liver Troubles, Loss of Appetite, Mental Depression, Nausea, Nettle Rash, Painful Digestion, Pimples, to the Head, Pleurisy, Salt Head, Scrofula, Skin Diseases, Stomach, Tired Liver, Ulcers, and every other disease that results from impure blood or a failure in the proper performance of their functions by the stomach, liver and intestines. Persons given to over-eating are benefited by taking one tabule after each meal. A continued use of the Ripans Tabules is the surest cure for obstinate constipation. They contain nothing that can be injurious to the most delicate. 1 gross 42, 12 gross 41.25, 14 gross 75c., 1-24 gross 15 cents. Sent by mail postage paid. Address THE RIPANS CHEMICAL COMPANY, P. O. Box 672, New York.



THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

DURABLE PAILS AND TUBS.



TRY

THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

ORDER
IVORY BAR
SOAP

FINNAN HADDIES

Fresh Smoked.

ORDERS SENT TO

H. W. NORTHRUP & Co.

St. John, N. B.

WILL RECEIVE PROMPT ATTENTION, ALSO

Dry Codfish, Smoked

Herring, &c., &c.

JOHN PETERS & CO.,
General Commission Merchants
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Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

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Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

Florida Oranges,
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Lemons, Cranberries,
Nuts of all kinds,
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Feed of all kinds.

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ELEGANT PATTERNS.

JUST THE KIND

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Christmas Trade

An assortment of FANCY LAMPS which
we are selling in job lots

**Away Below
Regular Prices**

They are sure to please you.

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KINDS



ALL
SIZES

BEAUTIFUL DECORATIONS.

GOWANS, KENT & CO.,

Toronto and Winnipeg.



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Sole Agents for Canada.

The pure INDIAN TEA of

KEMBLE & CO.,

Calcutta, India,

Is "Second to None" for Purity, Strength,
and Flavor. TRY IT.

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48 Front St. East, Toronto.



HYDE PARK, ATHLETE, PURITAN, DERBY. SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO

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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY \$200 PER YEAR

VOL. VI.

TORONTO, DECEMBER 30, 1892.

No. 53

Manufacturers: by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 &c

TRADE MARK

THE COURT OF HOLLAND AND THE KING OF ITALY TO THE

PURVEYORS TO H.R.H. THE PRINCE OF WALES

1878

CROSS OF THE LEGION OF HONOUR

ASK YOUR
WHOLESALE GROCER
—FOR—
RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

56 AND 58 FRONT ST. W.

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MAKE SIMPLY WITH BOILING MILK OR WATER
FOR SALE BY ALL GROCERS.

**DUNN'S
BAKING
POWDER**
THE COOK'S BEST FRIEND
Largest Sale in Canada.

Don't fail to handle

THE CELEBRATED IMPORTED

**MENIER'S
CHOCOLATE**

ANNUAL SALES EXCEED 33 MILLION LBS.

TO HAVE IT ADVERTISED
FREE & FREELY

IN YOUR OWN NAME AMONGST
YOUR CUSTOMERS WRITE TO:

C. ALFRED CHOUILLOU AGENT MONTREAL.

The McKay Milling Co., Ltd.,

OTTAWA,

Manufacturers of High Grade Patents, Strong Bakers, and Family Flours.

OATMEAL—Granulated, Mid Cut, Fine Cut, Flour Cut and Round Cut.

WE MAKE THE CELEBRATED **K-Y**—ROLLED OATS.

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IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICO-RICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East,

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W. stamped on each drop. Try them.

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The Norton Manufacturing Co.

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Edwin Norton, Vice-Pres.
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PEERLESS WASHING - COMPOUND - IS THE BEST

SAVES LABOR, SAVES EXPENSE,
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Is not Injurious to the Finest Fabric

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**Pure Gold
Mfg. Co.**

31 FRONT STREET EAST, TORONTO

To Our Grocer Friends :

GENTLEMEN :—

We are in the last month of the year ; Christmas Holidays with their festivities will soon be here, and '92 will soon be passed. We will be pleased to have your orders by card for any small quantities you may require to stock up for Christmas trade, and in reference to freight or express in transmitting these small amounts you will find us liberal. Let us hear from you as you may want.

And wishing you the compliments of the season,

We remain,

THE SNOW DRIFT CO.,

BRANTFORD



We have removed to our new premises, No. 146 & 148 Carling St. Call and see us when in our City.

**GORMAN,
ECKERT
& CO.**

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TRY A SAMPLE ORDER

**MACLAREN'S
IMPERIAL
CHEESE**

IN GLASS JARS.

LARGE, MEDIUM and SMALL.

WRIGHT & COPP,

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"GOLD MEDAL," SWEET.

**FRY'S
CHOCOLATE**

¼ lb. cakes.

6 lb. Boxes.

Each cake moulded in 10 divisions.

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The most attractive and best selling sweet Chocolate in the market.

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REPRESENTING :

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Pickles, Jams, Etc.
Teas.
Food Preservers.
Green and Dried Fruits.
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Disinfectants.
Chicory.

NOTE—Special attention given to the introduction of New Goods and Consignments. Storage and Advances made when desired.

IF YOU WANT A GENUINE SURPRISE

..... Ask for Sample of

JAPAN TEA--at 12 1-2c. f. o. b. Montreal or Toronto.

IF YOU WANT A BARGAIN

ORDER

Porto Rico Molasses in Barrels, 32c.

And whatever you want you can get from

Lightbound, Ralston & Co.,

Wholesale Grocers,

MONTREAL,

SELL EDDY'S MATCHES

INDURATED
FIBRE
WARE.



Factories :--Hull, Que.

Branches :--Toronto, Montreal, Winnipeg.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, DECEMBER 30, 1892.

No. 53

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS

AND
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 10 Front St. E.
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17 Victoria St., London, S.W.
R. Hargreaves, Manager.

Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

A retrospect of the year does not call up any events that figure prominently in the history of the grocery trade. A record of the trade of 1892 would exhibit rather a general state of things than a series of occurrences. The previous year was more eventful but probably not more satisfactory. This year's trade has been undoubtedly of larger volume, prices in everything, except sugar and canned goods and probably some minor lines have been higher, and payments have been better. The year has not been without its failures, but appears to be honorably distinguished from average years in its better showing in respect to failures. There have been fewer failures in the grocery trade, and the total liabilities of insolvent grocers have been lower than they were a year ago. The material conditions of this year would appear to be less favorable to good prices, large trade, satisfactory collections and a good state of solvency than were those of 1891. The crops in 1891 were the largest ever taken off in this country. The farmers got low prices, they did not sell freely until the

turn of the year, and such money as they did realize on their crops inside of that year went to pay interest or principal on loans, to pay implement notes, etc. The results of the full yield of 1891 did not come to the benefit of the trade generally until 1892 was entered upon. This year itself has been a good one in our staple crops, and the farmers have not been deceived by false hopes in the future. They have been selling very freely from the moment their products were ready for the market. Thus they have reason to be in a much better position as regards their buying and paying capacity than they were last year. They have had a considerable part of the proceeds of both this year's and last year's good crops to use in buying or in paying. On these two years' crops a low range of value has generally prevailed, but their abundance at present low prices is probably nearly as good a national asset as the yield of two average years at average prices. Some staple products have been much higher than they were, as hogs, cheese and butter. A good part of the hog trade was done in the summer, when prices were fairly good but not anywhere near what they are now. The butter and cheese trade has been very large, the exports of cheese being greater than ever they were before, while our butter shipments recall the days of fifteen years ago. The dairy industries are very important ones, and are coming to be an appreciable factor in the redressing of the balance disturbed by the drop in the prices of grain. The better trade done by grocers, the easier collections and higher state of solvency have therefore their basis in better material conditions existent this year, partly this year's own product and partly the legacy of last year.

* * *

This year's trade has also been more profitable than that of a year ago. This is

largely due to the same cause as the increase in the volume of the business done. Merchants take heart and look after profits more carefully when buying becomes free and money comparatively plentiful. The desire to capture other people's trade, which is the motive of the excesses of competition, is to some extent satiated when general trade is good. Then everybody gets something to do, the undeserving as well as the deserving. There certainly has been an improvement this year in the matter of competition. Common sense and experience have also some claim to a share of the credit for this improvement. Men who have been a few years in the trade have the conviction forced upon them that price-cutting is bad policy to take to from choice. The sale of sugar, however, appears to be still an exception. The wholesalers have apparently bidden a long farewell to profits on sugar. This of course the retailers had done long ago. The spirit of retail price-cutting is also held in check by firmness in the primary market or at leading distributing centres. This influence has been at work this year in many lines of goods, notably tea, coffee, dried fruit, and salmon. There appears to be a streak of perversity in the trade to account for this. There is no other way of explaining why grocers go in for depressing prices when they are already low, and in putting on a bigger increment of profit when prices are high.

* * *

Of more importance to the grocer than the general results of this year's trade are its individual results for himself. These no one can furnish him with but himself. Knowledge of them he should at once proceed to obtain by getting a summary of his affairs before him, as soon as possible after the opening of the new year. The first thing to be done in the slack spell is to take stock. Let that not be omitted. The next thing is

to make out your balance sheet. The information got by these investigations cannot be over-estimated. The effect upon your next year's business cannot be otherwise than exceedingly healthful. A trader never really discovers how much he is at the mercy of his own ignorance until he makes conscientious casting up at the beginning of the year. The results are rich in lessons of economy, in suggestions of management, in indications of weak points that need bracing. The trader must be incorrigibly given over to his business faults, if he does not amend them in the light of revelations made by the inventory of his stock and books. There is many a principle of economy in practice to-day that can be traced to the stock-taking. In the process of collecting and preparing the matter for his annual summary, the merchant obtains incidental benefit that is of scarcely less value than the knowledge of where he stands. The handling of the stock brings out goods too dingy or faded to be presentable on the shelves with fresh goods. These ought to be separated from the rest of the stock and classed as bargain lines. They must be run off before they become worthless. He will also be able to compile statistics useful to him as a guide in buying. If this year's sales of a certain brand or quality of goods has increased more than some other brand or quality, that is an indication to the grocer that will give direction to his buying. The overhauling of the stock leads to a general tidying up, and every true shop-keeper knows the value of this and frequently subjects his shelves to such treatment. In numberless ways traders reap benefit from taking stock and making out a balance sheet.

* * *

In the weekly change sheets issued by the commercial agencies fire figures more or less prominently throughout the year as a cause of loss in the grocery trade. These losses are more frequently offset by insurance than they used to be. The beginning of a new year is a good time for traders to look after their fire insurance. Do not allow it to lapse. It is a dangerous piece of economy to carry on trade without it. If you are insured, a fire can do no more than convert your property into another form. If you are not insured, a fire can wipe out in an hour the results of a lifetime of frugality and success. The trader who has his store, stock and delivery equipment covered by an insurance policy can really look upon this property as money deposited in a bank against a day of

misfortune. There is the same kind of difference between a man who keeps a few thousand dollars of cash always in his own personal care and the man who banks his money, as there is between the man whose property is insured and the man whose property is not. Not only is the difference the same in relation to protection and the risk of loss, but it is the same in relation to the security of a liability. A man who is aware that X always keeps his money on his premises will give consideration to that fact in entertaining an application of X for credit, and will make his terms accordingly, placing the credit upon some less hazardous basis than the precarious chance that X may not be robbed of all his wealth. The same is true of an application for credit of a man who is not insured. The wholesaler may be satisfied that the applicant's standing and record are good, but will probably be averse to selling upon a basis of credit that can be destroyed by fire. Insure all the property you have engaged in merchandise, and thus you will protect your capital and brace your credit.

BAD CANNED GOODS IN ENGLAND.

The public analysts are now devoting considerable attention to tinned food, and are careful to publish, whenever possible, alarmist reports. The recent cases of a young man dying, as alleged, from eating bad sardines, and of three persons being ill at Bradford because they would eat some tinned lobster which was obviously tainted, are naturally made the most of in the daily papers, although they are capable of a simple explanation. If people will eat food, tinned or otherwise, which is bad, they must expect to suffer. The Paddington analyst has just been examining some tinned ox-tongue, and has certified that it is of a 'poisonous' nature. Wisely enough, he warns people against consuming tinned food which 'appears wet or pappy and emits a faint or a putrid odor' after being opened, though it is difficult to conceive that such advice should be necessary for people outside lunatic asylums.

Sundry suggestions have also been published in reference to this matter. Dr. Farquharson proposes that medical officers of health should take steps to formulate a system of examining tinned foods; while the suggestion made in the Pall Mall Gazette by Mr. Otto Hehner is that there should be appointed special inspectors of all tinned foods imported into this country, expressing his opinion as an expert that fruit and vegetables in tins may also, under certain conditions, become even more dangerous than either fish or meat. Our retail friends, who come into direct contact with consumers, will find it easy to give them a timely word of advice in

respect to this matter, viz., not to eat food of whose wholesomeness they have the slightest suspicion, but return it at once to the vendor and get another tin.—London grocer

THE SALMON PACK OF '92.

The following is the return which has been made up at the office of the Inspector of Fisheries for the year 1892, of the various salmon canneries doing business in British Columbia. Although showing a lesser pack than the year 1891 by 80,414 cases, the tonnage of fresh and cured salmon, other than canned, will when recorded show a great increase over the former year in the total production of the fisheries:

FRASER RIVER.

	Cases.
Beaver Cannery	7,600
Richmond Cannery	5,100
Harlock Packing Co.	4,168
B. C. Canning Co.	1,800
Terra Nova Canning Co.	4,500
A B.C. Co.'s Canneries (4)	16,020
Bon Accord (Sea Island)	8,010
Ewen's Cannery	8,000
Laidlaw & Co. (Ladner's)	1,934
Laidlaw & Co. (Sapperton)	5,000
English's	6,000

Total Fraser River pack..... 68,132

SKEENA RIVER.

	Cases.
North Pacific Co.	11,250
Inverness Cannery	11,250
Balmoral Cannery	11,250
B. C. Canning Co.	11,250
British American Packing Co.	11,250
Standard Packing Co.	11,250
Royal Canadian Packing Co.	11,250
Skeena Packing Co.	11,250

Total Skeena River Pack..... 90,000

RIVER'S INLET.

	Cases.
River's Inlet Cannery	5,500
Victoria Packing Co.	8,967
Wannuck Canning Co.	4,656

Total River Inlet pack..... 19,123

NAAS RIVER.

	Cases.
McLellan's Cannery	11,250
B. C. Cannery Co.	7,500
Cascade Cannery	7,500

Total Naas River pack..... 26,250

VARIOUS.

	Cases.
Price's Cannery (Gardner Inlet)	6,000
Alert Bay Cannery	4,292
Lowe Inlet Cannery	8,000

Total..... 18,292

RECAPITULATION.

Fraser River	68,132
Skeena River	90,000
River's Inlet	19,123
Naas River	26,250
Various	18,292

Total B. C. pack..... 221,797



THE TEA TRADE AND OVER-COMPETITION.

GROCERY TOWN, Dec. 22, 1892.

DEAR GROCER :

I was very much pleased to read in your last week's issue a letter from a brother grocer, of Hamilton, on Teas. It may seem strange, but before I opened the paper I made the remark that I would like grocers, who have had years of experience, to give some of it in your columns, such as Mr. Lambe has given. I am glad there is one bold enough to do so.

There is so much jealousy, and there are so many narrow-minded men in trade, that, generally speaking, merchants would rather do something to ruin a brother's trade than to help him along.

I consider it a pleasure to impart any information I am in possession of, if I can save a brother grocer from making a wrong step, for we are all approaching a day that will end this busy life we lead, and I only wish we grocers were bound together with brighter bands of friendship.

I know a wholesale grocer who does all he can to injure the retail trade, and yet sends his travellers out through the country begging retailers to buy his goods. He runs a retail store beside his wholesale, and pretends his sons own the business, but everyone knows better, and mighty little he sells wholesale in his own town. They cut prices to such an extent that poor retailers are working for almost nothing in order to compete, he having the advantage of his own wholesale stock, and so it goes. "Man's inhumanity to man makes countless thousands mourn."

Yours, etc.,

FRIENDSHIP.

P. S.—Would like to learn more on the tea question from experienced grocers.

RETAILER AND MANUFACTURER vs. TRADE PAPERS.

This week Mr. Newton Dexter, who is Secretary of the Business Men's Association of the State, organized an association of merchants of the Mohawk valley. As editor of the Merchant's Mail, Mr. Dexter never hesitated to speak his mind. As a public speaker, he is as fearless and independent as he was a writer. The remarks were just, and coming from the source they did, we give them for the benefit of our readers. Mr. Dexter said : "There is a sub-

ject I want now to dwell at some length upon, as to my mind it is one of the important ones connected with this movement, and that is the trade papers. I often run across a merchant who is not the reader of a trade paper. I am interested in meeting such persons, as they carry me back to the days in this country long before my presence here. There is a peculiar charm about such a person—in fact, when I see one I am about as curious as though I had run across a relic of the war of 1812. They belong to a past age, and, as there are only a few of them left, one must be interested in them.

"See here, I've been in business over 30 years, and never took a trade paper, and I guess I can worry through the rest of my life without one," is what one of these relics told me the other day. I am convinced that that man will worry through the rest of life. He was worrying the day I met him ; had been worrying for some time past, "because business is not what it used to be," and if he don't keep right on worrying, I'll have missed my guess.

"My friends, there are a great many things in this life that we could get along without. Some years ago if a merchant wanted to go from New York to Buffalo he had the choice of two routes—the canal boat or stage coach—and his journey took nearly two weeks. He can take that journey now in about ten hours. Doubtless, our friend who never subscribed for a trade paper, if he were to take that journey would prefer the canal boat.

"There was a time when we got along without the use of the Empire Express and had our mail delivered once a week ; without the telegraph, the telephone, electric lights and motor cars, and undoubtedly we could now get along without them, just as well as the man who never reads a trade paper ; but we would have a great deal of worrying, and the live, go-ahead merchant to-day is continually demanding better and quicker service in all departments.

"There is not a factor in business to-day deserving of more hearty recognition upon the part of the retail merchant than the trade press.

"Who started and acted as pioneers in the matter of organizing merchants for better protection ? The trade paper, and in doing that work spent its money freely. Who was it that has stood in the national and state legislative halls and thundered with a voice heard all over the land against the passage of bills that placed the burden upon the retailer ? Again, I answer, the trade journals of the country.

"Who was it that stood in the same legislative halls throughout whole sessions and fought for bills in your interest ? The trade journals.

"Who is it that has voiced your sentiment against trade abuses of every description, roused sentiment upon the subject, and fin-

ally conquered ? Again, the same answer, the trade press.

You haven't to-day a better friend in the cause than the trade journals, and while thousands and thousands of merchants all over the country appreciate this fact, and feel that the trade paper is doing all in human power to protect them as retail merchants, yet I feel that the time has come when you, as retail merchants, should show your appreciation in a more substantial manner than by being subscribers only.

"There are many manufacturers who have an erroneous impression of the value of a trade paper. 'We don't care to spend money in papers that only retailers see,' some say. Yet if any question arises that affects the manufacturer, how quick he is to have the trade press understand the question in all its bearings. Some years ago, when the canned goods bill was introduced, the obnoxious clause in it was killed by the influence of the trade press and the influential tradesman that the press interested. So, again when the bill was introduced requiring the date of packing to be printed upon the label, the trade press did more to kill it than all other combined factors. When a manufacturer feels that his goods or methods of doing business are being jeopardized, then he knows there is no more powerful opponent or friend than the trade paper.

Some three years ago the trade press poured hot shot through its columns against the methods of a certain patent medicine manufacturer. Result—the man's goods were thrown out of stock from the Atlantic to the Pacific oceans, and that manufacturer has not yet recovered from the crusade, and never will. Many such illustrations I could give you.

But let manufacturers know and feel that you are interested in your trade paper. When the representative calls upon you to sell you goods, in a pleasant way ask him if his firm is in business yet. When he inquires why you should ask such a question, simply answer him, because you fail to see his goods advertised in the trade press. Believe me, gentlemen, when I say to you that every dollar you spend on the trade press, and every word you speak in its favor, will be returned to you a hundred fold.—American Grocer.

The "Fall number" of THE CANADIAN GROCER is a production of which any editor may be justly proud. Its attractive cover is a triumph of the designer's and lithographer's art, while the letterpress is characterised by that smart, terse, epigrammatic, yet business like style and grip, so marked a feature of American—to use the word in its widest sense—journalism. The Australian Storekeeper.

Competition is keen and active and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

NOT SO BLACK AS PAINTED.

There is a very absurd and mistaken notion among thoughtless or suspicious people, that all commercial travellers are a wild, tough lot when away from home. That they indulge in all sorts of harum scarum scrapes; that they are given to dissipation and flirtation, and that they pay for their little peccadillos by charging it up in their expense account with the house employing them.

This is a very unjust judgement, and one which can not be verified against any majority of grip sack men.

Long and intimate acquaintance in all parts of the United States with the traveling fraternity gives the writer authority to testify, that taken as a class the drummers are as brave, hard working, self sacrificing, honest, conscientious and virtuous a lot of men as can be found in any other calling or profession. There are black sheep in every large flock, and plenty who will jump over the bars into pastures green when occasion offers; but you will find them as well in the sheepfold of the good sheppard called clergymen, and when one is found he is spotted and held up for private gossip and public scandal, but that does not necessarily corrupt the whole fraternity. The commercial traveller is generally a free hearted, whole souled, offhand fellow.

He often has to be all things to all men, since he must deal with human nature as he finds it, and no one understands human nature better than he. He is always polite to strangers and affable to the ladies, among whom he generally acts the true and perfect gentleman.

It is he who patiently answers the numerous questions of his travelling companions, and who assists them out of difficulties and dilemmas innumerable. He is first to give up his comfortable seat in the crowded carriage to the female, be she ugly or fair, old or young. He knows all the ropes pertaining to travel, and is an animated cyclopedia of information.

He is well posted in politics, the state of the country, and the lay of the land. He can talk soft nonsense, or discuss hard facts. He can argue upon philosophy, psychology or theology, and when it comes to talking shop he is seldom "treed."

Most old and experienced travellers are family men, and men who love their wives and children, and love their homes as devotedly, if not more so, than men whose callings do not call them from home. Most of them when absent have an intense longing to get home to the loved ones left behind, and genuine homesickness is not uncommon among the most sturdy road men; but there is a fascination for the old paths that time can scarcely efface. It is with them like the seafaring men, they become restless when long in port. Idleness illy agrees with an active nature such as their's, and since business is business, they must be

hustlers who win. The traveller has an ambition that brooks no rivalry, but leads him on to better efforts, the more insurmountable are the obstacles to his progress. He faces storms, endures all manners of fare unlike the comforts of home. He faces danger and hardships, adversities and discouragements in multitudinous forms, and yet there are those who begrudge him the comfort he takes when he can find it, and complain that he wants the earth. After facing all manner of vexations, discouraging and annoying incidents, after facing danger by fire and flood, after facing death itself by disaster, he returns to face the head of the firm, which is often the hardest of all to face. When trade is slack and collections are bad he has to face it. Then he has to right about face and face the cold, cruel, exacting business world again; a world even more full of storm than sunshine. What a marvel then that the grip man has so genial a smile, apart from his regular business York shilling smile, as he has! Taking the manifold trials and temptations ever in his pathway, is it not marvelous that he withstands them as he does? Those that are not tempted deserve not the credit of being honest, sober and virtuous, as do those who are tempted and withstand the temptation.

The very first, last, and most prominent qualifications, of the commercial traveller are that he shall be honest and free from bad and vicious habits. Reputable firms are not wont to employ disreputable men, since reputation must be sustained.

This fact alone should give the highest credentials of character to every man employed as a representative on the road; and should set at naught every unfavorable opinion thoughtless people form against them. There is one green spot in the arid desert of a traveller's life, and that is found within the gates of "home, sweet home."

However he may wander from his own fireside,
Wherever he is called upon to roam;
He's as happy as can be with his babies on his knee
When at last he reaches home, sweet home.

—Detroit Herald of Commerce.

LOOKING AFTER THE CASH.

Following is an advertisement clipped from the *Globe*, published at Boissevain, Man., which is worthy of study by many Manitoba merchants:

SPECIAL NOTICE.

Another year is drawing to a close and I would ask those interested to consider the following facts:

Men come to me in March and April and ask for credit until after the next harvest. I agree to furnish them on this understanding, but how many keep their contracts.

The storekeeper is afraid of offending his customers and hesitates to ask for his own and sees the grain going to pay for implements, binding twine, threshing, etc., and

when these is paid he is asked, in many cases, to carry the account another year.

Is it right or just to treat in this manner, the storekeeper who really provides the necessities of life?

Storekeepers of Manitoba have to carry on their books from year to year from three to six thousand dollars of such accounts—who is to blame?

I am aware that this is an unusually hard year, owing to light crops and low prices, but I claim I have a right to expect a settlement of my account to the end of the year, if I am asked to continue furnishing goods until another crop.

After six years' experience in Boissevain I have decided that unless a customer makes a settlement at least once a year his account is no good to me and I will refuse credit to those who do not square up the year.

J. D. BAINE.

A FEW "WHEN'S" FOR MERCHANTS

When you have a decided taste for it, possess sufficient capital, and are acquainted with the details, you are fitted to engage in any business.

When you come to consider every other business superior to your own, you may conclude that your own business is superior to yourself.

When you have learned to serve faithfully you may be expected to command wisely.

When your stock is turned over often, you can afford to sell cheaper and still increase the net profit.

When you enquire into the cause of a marked success, you will invariably discover that much of it was due to the ability to select and retain efficient employees.

When you lock your store door at night leave your business inside. No balmy sleep with worry for a bedfellow.

When you have decided on a course of business which is satisfactory to your own mind and experience, do not allow the doubts of others to dampen your enthusiasm.

When you have exerted your abilities, and success seems doubtful, train your mind to review results kindly. Be sanguine. Worry, not work, is the bane of many lives.

When a business is said to run itself, it is generally the result of the force of gravitation. Gravity is always downward.

When you begin to have some doubts of the superiority of your own abilities, you are on the threshold of a fresh advance. Over self-confidence is the rock which has sunk many a young mercantile mariner.

When you expect an advertisement to create business, word it for business. An advertisement has no life of itself; it depends for its efficiency upon the vigor with which you endow it.

When you receive tuition from experience don't forget to graduate.

When you find yourself inclined to be rash in buying stock, remember "it is better to cry after the goods than over them."

When you allow business to unduly worry your mind, it is a sure indication that your adventure is a "size too large."

When you are told that "A rolling stone gathers no moss," also remember that "A setting hen gathers no fat." Don't be entirely guided by old "saws."—Ex.

RUN ON TEAS--

This is the time to purchase. Why? Because we want to sell and you do not wish to buy. We have the goods at OLD PRICES, and invite you to inspect our travellers assortment. If in a hurry, CALL or SEND for Samples.

WE ARE FREE SELLERS.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS,

Telephone 447.

73 McNab St. North, Hamilton, Ont.

Our Travellers will start out on Tuesday, January 3rd, 1893.

95 CENTS PER DOZEN IS THE PRICE.

OLD MILL BRAND TOMATOES

The only hand packed goods in the market.

For appearance, quality and flavor, the finest packed.

W. H. Gillard & Co., Hamilton.

AGENTS FOR CANADA.

ALEXANDER TURNER.

LLOYD T. MEWBURN.

ALEX. G. OSBORNE.

JAMES TURNER & CO., HAMILTON,

Wholesale Agents, Hamilton, for

BATTY'S PICKLES AND SAUCES

A trial order will satisfy the buyer Batty's are the best.

"MONSOON" PURE INDIAN TEA. Always reliable, never changes. In cases of 60 1-lb. caddies, or 120 halves.

WE HAVE JUST RECEIVED NUMEROUS LINES OF INDIAN AND CEYLON TEAS, IN CHESTS AND HALF CHESTS.

STANDARD BLENDED TEAS.

OUR BLENDING DEPARTMENT IS NOW OPEN, UNIFORMITY CAN BE RELIED ON. WE HAVE THE FIRST CHOICE OF THE MARKET AND THE BEST ESTATES AT OUR DISPOSAL, AND GUARANTEE EXCELLENT VALUE. WRITE FOR PARTICULARS.

STEEL, HAYTER & CO.

11 AND 13 FRONT ST. EAST

Growers' and Importers, Toronto.

LIME JUICE.

In a recent report the United States consul at Kingston gives the following description of the manufacture of lime juice in Jamaica :

The juice in its crude state is obtained either by running the limes through an ordinary cone mill, when the same is convenient and the fruit to be had in sufficient quantities, or by placing them in a squeezer especially adapted to the purpose, which seems to be the simpler and more usual plan.

To clarify the same requires straining and filtration, when some foreign substance is added to prevent decomposition of the vegetable matter, in which shape most of the juice is shipped from the island.

In order to concentrate, it is strained from the seed and pulp and placed in a copper battery and boiled on the same principle as sugar, care being taken not to scorch or burn it, as that destroys the acid. The more densely the juice is concentrated, the more valuable it is ; but it is not advisable to go too far, as it burns easily without forming a crust on the copper. No iron vessel must be used, as the iron turns the acid black. From the latest date (the year ended 31st March, 1891) the amount exported, which was doubtless about all that was made, was 53,884 gallons, of which 44,492 gallons went to the United Kingdom, 110 to Canada, and 9,282 to the United States.

The average valuation in the export list is 20c. per gallon, but the price for the raw juice ranges from 18 to 30c., according to the supply and the demand, while the concentrated juice sells according to the percentage of citric acid it contains.

Substantially the same process is adopted in the manufacture of sour orange juice, which, when concentrated, I notice to be invoiced at from 45 to 50c. per gallon ; and 1,102 gallons, the entire amount manufactured during the period above stated, was exported to the United States.



TO YOU IT IS

PROFITABLE and a
QUICK SELLER.

Thousands testify to its PURITY and
Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT.

ROYAL SOAP CO.,
Winnipeg, Man.

ALL ABOUT MAKING MACARONI.

Few people who eat that toothsome article macaroni know how or where it is manufactured. They, however, do know when it is properly prepared it forms one of the most palatable and healthful dishes that is set on the table. Many imagine that macaroni, vermicelli, spaghetti and noodles are chiefly made in Italy and imported into this country. To a certain extent this is true, but of late years the industry has so grown on this side of the ocean that now but one-tenth of the entire amount consumed in the United States is imported. Some years ago it was distinctively an Italian dish. The natives of that country were the first to make it, and they made a national dish of it. Other countries took up the article, until now it is known the world over. While at first Italy had the monopoly of its manufacture and exported large quantities of it, now it is made in different countries of Europe and also in the United States.

In this country the work is done nearly entirely by Italians, who have immigrated from the mother soil, or by their American descendants. In New York City there are several large factories which produce an average of 35,000 pounds a day, this is consumed in that city, but quantities are shipped to different places in the United States and to Canada and to Cuba. A representative of this paper visited the factory and made a tour of inspection through its three floors and watched the different steps which converts the flour into the hard and brittle substance that afterwards becomes so palatable in the hands of the chief or adept housewife. The flour and water is first put into what is called a dough-mixing machine. It is cylindrical in form, and within it are knives or plates, which are worked by steam power. The dough is kept in this machine until it is thoroughly mixed. Then it is thrown into a circular trough about six feet in diameter. Through this trough rolls a large stone weighing 3,300 pounds. Over and over the dough this heavy weight passes, rolling it out flat. This process is kept up for half an hour. The next step is the placing of this well-rolled material in a powerful circular press worked by steam. The bottom of this machine is a copper plate or mould. It is about an inch thick and perforated with holes, in the center of which is a pin. The dough is forced through these holes, the little pin in the center of each making the hollow center in the macaroni. It comes out in long strings, soft and so pliable that it could be tied in a knot. It is then taken up stairs where a man lays it out in straight lengths on wire trays covered with paper. The whole is covered with heavy paper and the trays are put up in racks to dry.

It lies in this position for eight days before it hardens and dries completely, as the dampness prevents it from drying properly. On nice, clear days the windows are allowed to

remain open, but on windy days they are kept closed and the steam is kept on, running the temperature up to between 70 and 90 degrees. This heat does not affect the macaroni, but keeps the air dry. Vermicelli, spaghetti and noodles are all made the same way, except that the holes in the moulds through which it is forced are smaller. The vermicelli is made both white and of a yellowish tint. The coloring is done with saffron. When it is taken upstairs to dry it is laid out in curled-up shapes to give it a fancy appearance. There is yet another product that the factory makes—that is fancy pastes. These are used for soups the same as noodles, but present a much nicer appearance. For the pastes the same mixing and rolling process is gone through with, as in making the macaroni. Then the dough is taken up to the second floor, where it is placed in a pressing machine set in a horizontal position.

Instead of the ordinary round holes in the moulding plate, the perforations take a number of different forms. All the letters of the alphabet are produced. The are very small, but complete as to form and enlarge after being placed in the soup. Thus the Smiths, the Joneses, the Browns and the Johnsons may have received the initial letters of their names in their soups. Numbers, stars, rings and wheels are also made, while the pretty shapes of pepper, olive and lemon seeds are also produced. After the different articles are thoroughly dried and hardened they are packed for shipment. The macaroni is made up in pound packages, wrapped in the familiar blue paper that many a housewife imagines has come all the way from Italy. It is also put up in other colors, with labels of other kinds, bearing Italian names, all of which give it a foreign look. There are several ways of cooking macaroni. Some people cook it with tomatoes, others with cheese. The latter is probably the most palatable.

A lady who is quite an adept in preparing the article gives the following recipe for its preparation : Breaks the sticks into inch pieces, put in boiling water and boil twenty minutes. When half done add a little salt. When done strain in a colander and set it in cold water until the dressing is prepared. To make the dressing, melt a lump of butter the size of a walnut and stir in an even tablespoonful of flour, add a cup of milk and a little salt and allow it to boil. Put in a half cup of grated sharp cheese, allow it to melt, add the yoke of one egg which has been thoroughly mixed but not beaten light. Then stir in the macaroni and put it where it will heat, but not boil."—Interstate Grocer.

It was reported Tuesday in university circles at Montreal that W. C. McDonald, tobacco manufacturer, has donated McGill \$100,000 cash down, and a yearly sum of \$8,000 in order to secure to the medical faculty the eminent services of Dr. Osler, the distinguished Canadian professor, now at Johns-Hopkins university.

J. F. EBY.

HUGH BLAIN.

ONCE A YEAR

At **STOCK-TAKING** time we make it a point of going carefully over our **LARGE** and Well Assorted **TEA STOCK** and giving our customers extra values to enable us to reduce our stock. Write us for samples and quotations.

EBY, BLAIN & Co.,

Wholesale Grocers, TORONTO, ONT.

GROCERS!

Samples of our new lines of Brooms are now in our travellers hands.

It will pay you to handle them, and we particularly call your attention to our brands.

Imperial, Extra Fine.

Victoria, Fine.

Standard, Select.

Leader, Tipped.

We also manufacture all kinds of Special Brooms for Floor, Yard, Stable, Warehouse, and Factory use.

CURLING BROOMS ON BAMBOO HANDLES OUR SPECIALTY.

Our best grades have separate Paper Cover on each Broom.

SEND FOR NEW PRICE LIST.

CHAS. BOECKH & SONS

Manufacturers, TORONTO.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

CHAS. SOUTHWELL & CO., LONDON, ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN **CLEAR JELLY MARMALADES**

"Scotch Home Made,"
"Perfection."
"Lemon Jelly Marmalade,"
"Lime Fruit Marmalade,"

Made from
Seville Oranges,
Messina Lemons,
West India Limes.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior Packet Concentrated Jellies, etc., etc. All goods having their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION.

WORKS: DOCKHEAD, LONDON, ENGLAND.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

F. W. Fearman is a candidate in the election for alderman in ward No. 1, Hamilton.

A. McLean is about starting a pork packing establishment near the outer G. T. R. depot, Ottawa.

Samuel Ewing, head of the firm of S. H. & A. S. Ewing, spice manufacturers, Montreal, is dead, at the age of 88 years.

The Halifax Retail Grocers' Association have changed the date of their regular meeting from the first Monday to the third Wednesday in each month.

J. Ferguson, of Buffalo, N. Y., a former Londoner, is in that city to spend Xmas with his brother, Wm. Ferguson, of Ferguson & Co., grocers, Dundas street.

The township of East Zorra will vote on a by-law on January 2nd to abolish statute labor. The movement for a reform in the system of road making is taking root in that county.

The horse attached to J. L. Fitzgerald's grocery waggon, London, ran away on the Wortley Road Saturday, and took in Craig and Queen street subsequently. No great harm was done beyond the scattering of the waggon load of groceries.

J. E. Scott and family removed from Aylmer to London, where Mr. Scott has purchased a grocery business. Mr. and Mrs. Scott have during their residence in Aylmer made a host of warm friends, who will be extremely sorry to part with them.

On Tuesday, December 13th, Wm. Stuart and Wm. Turky, two immigrants who have been in this country about a year, blew open with gunpowder the safe of Mr. Henry Johnston, of Bryanston, and took therefrom \$450 in notes and a number of valuable business letters.

The following have been elected officers of the Montreal Wholesale Grocers' Association: President, Geo. Childs; vice-president, Charles P. Hebert; treasurer, D. T. Tees; directors, Chas. Chaput, W. W. Lockerby and J. C. Rose; committee of arbitration, Geo. Forbes, Wm. Kinloch, H. Laporte and H. H. Regan.

In the case of Reg. v. Dulmage before the Common Pleas Division at Osgoode Hall judgment on motion to make absolute a rule nisi to quash the conviction of the defendant for breach of a transient traders' by-law of the town of Petrolea, on the ground, among

others, that the evidence of non-residence and non-assessment was insufficient. Rule absolute quashing the conviction, with costs against the informant, on the ground that there was no evidence of non-assessment. Usual order for protection. Aylesworth, Q. C., for the defendant. W. R. Meredith, Q. C., for the magistrate and the prosecutor.

The grocery store and dwelling at the M. C. R. station, Tilsonburg, owned by Peter Graham, and occupied by Wesley Snell, was destroyed by fire the other morning about 7 o'clock. The fire originated in the kitchen, and quickly spread to the store, the furniture being all that was saved. Mr. Snell had \$200 insurance on his stock, while Mr. Graham had \$700 on the building.

James Henderson, employed by Howson Bros., produce merchants, Teeswater, Ont. had the other evening an experience with a runaway horse that he will not forget in a hurry. He was drawn along the ground for a considerable distance, expecting every moment to be dashed to pieces, when the line broke, releasing him from his perilous position with only a bad shaking up.

The large plate glass window in Mrs. Ryan's grocery store, Nitschke Block, Dundas street, London, was so badly shaken by the concussion resulting from the boiler explosion on Sunday night that it fell out of the window sash in one piece and was broken on the sidewalk. A strange fact in connection with the loss of the window is that it was nearly an hour after the explosion when the glass fell. The M. C. R. round house and freight sheds were among the places that suffered severely in the way of broken glass resulting from the explosion.

A meeting of the creditors of the old established firm of Thomas Fisher & Co. of Bolton village was held last week at the office of the assignee, Chas. Langley, Wellington east. The trouble of this firm are of long standing, dating from the retirement of Mr. Taylor some years ago but until this assignment was made, the crash had been warded off. The statement presented at the meeting showed the liabilities to be about \$18,000, with the assets nominally the same namely, stock, \$7,000, and book debts, \$11,000, and many of the wholesale houses in the city are considerably interested. The insolvent made an offer, which, however, was not accepted, and the meeting appointed inspectors, and instructed the assignee to offer the estate for immediate sale.

ABANDONED STORES.

A great deal has been said and written about abandoned farms, but little about abandoned stores. Yet any one familiar with the leading thoroughfares in great cities could tell an interesting story about the latter. The subject is really a melancholy one. The passer-by sees a small shop

neatly and perhaps expensively fitted up, and with a stock of goods attractively displayed. A few months go by and the showy sign disappears, along with the stock of goods and its proprietor. The expectation of a profitable trade has been disappointed, and very likely the capital invested has been wholly or partially sunk. Frequently very ambitious business ventures succumb to the relentless laws of trade and a fine stock of goods passes into the hands of some great firm, which makes money out of it at a "bankrupt sale." Scores of such cases can be enumerated yearly on any business thoroughfare. Still the stores do not remain abandoned. Some hopeful person with small capital at once steps in and rents them, often to repeat the sad experience of his predecessor.

There is a strange fascination about trade which induces hundreds of people who are earning a living in some subordinate capacity, and who have saved a few hundred dollars by strict economy, to launch out on "their own hook" as merchants or tradesmen in various lines of business. In many cases they have had no special training in the line selected, and have no aptitude for it. They work longer and harder than ever before, but failure is inevitable. Only the well trained and shrewd can succeed even where there is ample capital.

This is a view of mercantile life which many young men, especially the numerous class who flock to the cities from the farms, do not give heed to. They overlook the fact that the shores of mercantile life are strewn with wrecks. Many a farmer's boy comes to the city and works more hours daily than he ever did on the farm, while his surroundings are far from being as desirable and healthful as those of the home he has left behind. It is hard to make him believe this, and the glamor of city life will continue to draw him from a calling which, diligently and intelligently followed, will enable him to lead a more independent and healthful existence than falls to the lot of a majority of his fellowmen.—Commercial Journal.

Bottles ! Bottles !

Ale, Wine, and Spirit
Bottles.

FOR SALE BY

BLAIKLOCK BROS.,

17 Common St.,
Montreal.

Fruits of the Season.

NOW IN STORE.

Grenoble, Marbot and French Walnuts, California Evaporated Apricots,
 Sicily Filberts, Good Average Sultanas,
 Tarragona Almonds, Choice Sultanas,
 Cases Vostizza Currants, Loose Muscatels,
 Half Cases Vostizza Currants, Imperial Cabinets,
 Cases Patras Currants, Connoisseur Clusters,
 Hallewee Dates, Ex. Dessert Clusters,
 Eleme and Natural Figs, Royal Buckingham Clusters,
 Fancy Seven Crown Figs, Arguimbans Off-Stalk and Four Crown Layer Valencias,
 quality very fine.

H. P. Eckardt & Co.

Wholesale Grocers,

TORONTO.

FOOD FOR INVALIDS.



STERILIZED.

Doctors recommend it for the sick as it is

Easily

Digested.

A PERFECT FOOD.

DELAFIELD, McGOVERN & CO.,

91 Hudson St., Sole Agents.
NEW YORK.

33 RIVER STREET,
CHICAGO.

215 CALIFORNIA ST.,
SAN FRANCISCO.

For sale in Canada by

AMES TURNER & CO

Hamilton, Ont.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,

143, 145 Commissioners St.

MONTREAL, CANADA.

Now in stock and ready to quote:

2000 boxes Sultana Raisins.
 200 barrels FINE PROVINCIAL Currants.
 200 half barrels FINE PROVINCIAL Currants.
 New Nuts of all kinds.
 Fine Off Stalk Valencia Raisins, different brands.
 A few boxes NEW MALAGA Fruit left.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Bensdorp's Cocoa

1-4, 1-2 and 1 lb.

No first-class Grocer can afford to be without it

Send for quotations.

Caverhill, Rose, Hughes & Co.,

Wholesale Grocers, MONTREAL, P. Q.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



Empire Tobacco.

DO YOU SELL IT?

VANILLA.

Notwithstanding the various preparations that have lately been put upon the market as substitutes for the vanilla for flavoring purposes, a great deal of attention is still directed to the cultivation of the plant and the preparation of the fruits for commercial purposes. Perhaps the most recent and formidable rival in the cultivation of vanilla is Fiji, from whence some good samples have more than once been received. The first consignment sent to London brought from the consignees a very congratulatory report on the prices realized, namely 22s 6d per pound for three fourths of the consignment and 21s 6d for the remaining fourth. The consignees further say that "unless the quality had been very satisfactory no such price could have been obtained, and if further consignments are up to the quality now sent in, we can say that Fijian vanillas will command a good price and a great sale. Speaking from an experience of nearly forty years, during which we have handled a considerable quantity of vanillas, we can unhesitatingly say the quality of that sent here is equal to any vanilla grown in the Mauritius or elsewhere. The beans are plump and well cured, and are beginning to throw out splendid crystals. In future consignments, it will be necessary to sort the vanillas and tin them according to length, and to take care not to pack the tins too closely."

In connection with the subject of the preparation of vanilla for market, one of the most striking departures from the ordinary mode of drying the pods seems to be that of keeping them moist, or rather wet, for some sample pods have recently been received in London preserved in alcohol. They are described as of fine appearance and good aroma though, of course, partly exhausted by the action of the spirit, which it has been suggested, will probably be sold with the beans. It is said that "by placing the pods in alcohol when freshly gathered, a much more fragrant tincture is obtained than by exhausting the cured beans purchased in Europe."—Scientific American.

BUSINESS OF DIFFERENT SORTS.

That fellow with his feet on his desk is setting a bad example, but don't be too sure he is loafing; perhaps his ideas are apt to evolve. To-morrow they will crystalize and then he will be in the diamond business.

Red tape is one thing, but system is another. Red tape may be perverted system.

Red tape usually is a perfect system misunderstood.

Red tape is often your inability to appreciate system.

Red tape in many cases is an ignorant use of system.

Red tape and red flags exasperate alike the bull and the bullhead.

Red tape is not necessarily dry goods, but occasionally it is an indication of dry rot.

Red tape to many is an all-fired nuisance.

System foresees every possibility.

System provides for every emergency.

System prevents the conflict of energy.

System inspires generous confidence.

System obviates the necessity of friction.

System requires cheerful obedience.

System diminishes care.

System's general does not do corporal's duty.

System takes brains, expands brains and relieves brains.

System is a good thing to have in the establishment.

Flatter the vanity of a customer who requires an order to buy five cents' worth by deferential excuses and attend to the seven or eight fellows who have their money in their hands and know what they want right away.

That is business.

Don't prolong the dealing with one customer in order that some other clerk will have to attend to the wants of a second which are intricate and tedious.

You will find that poor business.

You are making a mistake in laughing at the fellow who writes in violet ink on tinted paper nicely perfumed and printed with a monogram or motto and soiled by his fingers. "Send me won grose uv mr jones shew tax today Shure-Xpres." His writing may look a cross between knot holes and season cracks, but

There's business in it.

Standard goods have a standard price. Look out for the fellow that has something just as good for a good deal less.

That's skin business.

Common sense is not unconstrained.

Experience is common sense well trained.

Education is both common sense and experience thoroughly instilled in the brain.

Common sense doesn't cost anything.

Its lavish use pays big in experience, but as a rule nothing in this world is so miserly used.

Common sense will never get you into trouble. Common sense will often get you out of a scrape.

Patent medicine won't do what common sense can do.

Your own common sense is worth far more to you than the other fellow's.

It don't pay to misrepresent in selling.

There are no wild, weird mysteries in business.

To the mystified customer a careful, full explanation is best.

Keeping nothing back inspires confidence. Confidence secured is a permanent customer made.

Chromos with bargains do not hold like solid information.

Know all about your business from start to finish.

If you cannot explain a point it is a fault, and it is your fault.

Don't get stuck twice for the same lack of information.

—W. H. E. C. in Business.

MOST PERFECT MADE.

It contains neither Ammonia, Alum, or any other injurious ingredients.

It is the lightest and fluffiest of all powders.

DR. PRICE'S
Cream Baking Powder.

NEW NUTS ARRIVED

Tarragona S. S. Almonds,
Sicily Filberts,

Grenoble Walnuts,

Marbot Walnuts,

Hallowee Dates,

Cahors Walnuts.

DAVIDSON & HAY,

36 YONGE ST.

TORONTO.

EPPS'S COCOA

$\frac{1}{4}$ lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S Famous Boneless Codfish

NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs.,
20-lbs. and 40-lbs., containing 1 and 2 lb.
Bricks, also

MUNN'S Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.
Delightful thick Codfish Steak.

Orders can be filled at short notice after this.
Stewart, Munn & Co.,
MONTREAL.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.
An excellent food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all pur-
poses. Sold by Grocers, Outfitters and others.

MANUFACTURED BY
FORREST CANNING CO'Y,
HALIFAX, N.S.
STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.



WE ORIGINATED THE PROCESS

Whereby all the nutriment and relishing properties of milk are extracted, canned and
sterilized to keep perfectly in all climates. Sold by all wholesale grocers under our

Highland Brand Evaporated Cream

Pleases all who appreciate a perfect quality of pure (unsweetened) milk or cream. Sur-
passes cream for coffee, and thoroughly takes the place of unprepared
milk or cream for all purposes. Prepared by

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.
Toronto

L. H. DOBBIN, Montreal,
Quebec Agent.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below and in our Prices Current necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Dec. 29, 1892.
GROCERIES.

The facts that enter into a market report this week are both few and inconsequential. The year's trade is practically done. Selling is not what the staffs of the houses now come together for. Travellers are here because there is nothing to do outside. House salesmen are engaged in making preparations for the annual stock-taking. The salesrooms lack nothing but customers. The Christmas and holiday trade is generally voted good. Not all the fruits specially stocked on holiday account have been disposed of, but the surplus is not supposed to be larger than usual, and is expected to disappear before January is over. Quiet reigns in all lines of trade. Of collections there is little said in the way of fault finding, except that in the city they are not up to those from the country. Bargains are usually incidental to stock-taking, and traders who want to sort up their stocks of the less staple classes of dried fruit, etc., ought to get good value the next fortnight.

COFFEE.

Purchases of coffee are of minor moment, even as compared with other lines in current trade, slow as all other lines are. The price is still very firm. Rios are quoted at 20c. upwards.

DRIED FRUITS.

The holiday scurry in dried fruit has spent itself. It is usual, however, for trade to revive in this line in January, and this revival is looked for this year. All prices are well maintained, except in Malaga raisins, which

holders are offering at inviting prices. Whatever surplus of these is carried into next year, is likely to be available at easy prices. Valencia off stalk raisins are firm at from 5½c. for good fruit. Inferior grades are to be had still as low as 4¼c. In currants prices remain as they were, being firm at from 5¾c. for barrels. Prunes are steady at from 7½c. Sultana raisins quote from 6½ to 11½c. Malaga raisins quote as follows:—London layers \$2.20 to \$2.50, Blackbaskets in boxes \$4, in quarter flats \$1.30, blue baskets in boxes \$4.75, connoisseur clusters in boxes \$4, in quarter flats \$1.25, superior Dehesa layers in boxes \$5, in quarter flats \$1.75, Royal Buckingham \$6, Imperial cabinets \$2.20 to \$2.75, finest Vega \$7. Figs are scarce in 10 lb. boxes. Bags are 4½ to 6½c., boxes 10½ to 16½c., according to size and quality. Dates are steady at 5½ to 5¾c. Prime Grenobles 16 to 16½c., lower grades of Grenobles 15 to 16c., Marbots 13½ to 14c., Cahors 11 to 12½c., Tarragona almonds 15 to 16c., Sicily filberts 9½ to 11c. The prices of peels remain at 15 to 16c. for lemon, 16 to 18c. for orange, 28 to 30c. for citron.

SUGARS.

There has been no change in the price of raw sugar to cause any difference in the price of refined, and the demand for the latter has been too light to stimulate the price. Granulated is unchanged at 4½ to 4¾c., and yellow quotes upwards from a cent lower.

Willet & Gray, New York, in their weekly Statistical, say: This week—Raws advanced 1-16c. Refined unchanged. Total stock in all the principal countries, at the latest uneven dates, is 744,080 tons, against 650,410 tons at the same uneven dates last year. Havana and Mantanzas stock none, against 25,000 tons last year.

Raws—The week has been quiet, because of the small quantity of available sugar, but the tone is very strong and Europe has led in a small advance. Refiners have, however, obtained a new supply from foreign countries, including, we think, some 20,000 tons of beet-root sugars and some small lots new crop Cuba sugar from the south side of the island for early shipment. Various causes tend just at the close of this year to keep prices comparatively high, or higher than is usually expected at the beginning of the cane crops. Advices from cane producing countries are favorable for good average crops, Barbados particularly having changed for the better since last mail. No new estimates are made of the Cuba crop, and none will be reliable for some time to come. Mr. Licht reduced his beet estimate this

(Continued on page 16.)

CANNED GOODS.

TORONTO.

This week has developed no new feature in the canned goods trade. The price for staple vegetables remains from 80c. to \$1. Buyers are scarce, and they are all bears. Fruits have not been called for since the active demand was extinguished by the coming of Christmas. Salmon is steady at from \$1.45 up.

ORANGES

Florida,
Jamaica,
Valencia,
Mandarines,
Tangerines.

LEMONS. NUTS. PRUNES.
COCOANUTS. FIGS. DATES
CRANBERRIES. BANANAS.

CLEMES BROS.

Phone 1766. TORONTO, ONT.



DANIEL G. TRENCH & Co.,
CHICAGO, ILL.

CANNING FACTORY OUTFITTERS.

GENERAL AGENTS FOR

SPRAGUE MFG. CO., FARNHAM, N. Y.

CANNING MACHINERY OF ALL KINDS.



W. A. Carson.

R. B. Morden.

J. Anning.

BELLEVILLE CANNING CO.

—PACKERS OF THE—

"Queen Brand"

Fruits and Vegetables.

All our goods are packed with the greatest care and cleanliness, and as we are on the market to stay we will only put out

FIRST-CLASS GOODS.

We respectfully ask the trade to recommend this brand to their customers;

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence
regarding purchase or consignments of all
Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40
years and have Travellers all over England.
Highest References. SP

It always pays to BUY THE BEST

Goods. Fresh Fruits and Vegetables can
be had every day, by using the Lakeport
Preserving Co's Canned Goods. All goods
guaranteed. Try them once and you will
use no other.

Lakeport Preserving Co.,

Lakeport, Ont.

Factories at Lakeport and Trenton.

"Nothing succeeds like success."



The sale of our
BEAVER BRAND
PICKLES

INCREASED

79 PER CENT.
DURING THE LAST YEAR.

Wishing all our Friends a
Happy and Prosperous New Year.

T. A. LYTLE & CO.,

Vinegar Manufacturers,

TORONTO.



The Standard
of Excellence!

Always Reliable.

Never Vary.

If your wholesale
grocer does not
keep "Kent" Bot-
tled Pickles, write
direct to

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS
packers have adopted it. To prevent the
public from being imposed on we have in
addition lithographed the word "BOULTER"
across the face of each label in a distinctive
color. Look out for the word "BOULTER"
if you want first class "canned goods."

Bay of Quinte

Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,

PICTON, ONT.

FINNAN-HADDIES

Direct from Packers.

BEFORE PLACING YOUR ORDERS GET
QUOTATIONS FROM

L. H. DOBBIN, - MONTREAL.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the
largest Maple product territory in the world. We offer to the trade,
all Maple products of the finest quality, in quantities and packages
suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,

Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Please try them.

His boys eat them.

Prepared by the

Kingsville

Preserving Co.,

(LIMITED.)

KINGVILLE, ONT.

Boy
Brand
Tomatoes



BUYERS!

OUR interests are identi-
cal. It has paid us to pack
a superior quality of Canned
Goods. It will pay you to
sell them. Our sales for
1892 have doubled 1891.

You may double yours by securing now, while the
price is right and stock fresh and complete, a full
assortment of our leading lines.

All of which is guaranteed strictly A1.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES: Delhi, Ont., and Niagara on the Lake.



MARKETS—Continued

week forty-five thousand tons, making the crop 135,291 tons under last year. At the same time he reduced his cane crop estimates 25,000 tons, making them 18,302 tons under last year. All reductions in the estimates are important this year, because of the possible deficiency in supplies to meet any increased consumption, but there seem to be other causes at work in the political and financial centres, and in our own country, which may offset expectations of resulting exceptionally higher prices. At the close the market is more active at 1-16c advance over last week.

Refined—The demand continues fair and is fully up to the demand of last year at this time. Prices remain steady, except for the lowest grades, and even with the firmer tendency of the raw market we anticipate no general change in quotations for remainder of the year. The Mollenhauer refinery, which was set down for work last September, is going through the experience of all new refineries, and will scarcely produce any sugars this year.

SYRUPS AND MOLASSES.

There is no syrup in stock here to be had below 2c. Little of any kind is selling.

Molasses is also quiet. West Indian grades are quoted at from 30c. upwards. Choice New Orleans molasses is selling to some extent.

TEA.

Tea is let alone, but will begin to have its turn before the middle of next month. In the meantime prices are firmly maintained and the position retains all its firmness. Wholesalers would be free purchasers of low grade Japans if there were any of the latter offering, as the stock is very small. All low grade teas are good property.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Adams & Sons Co.'s price list on chewing gums is changed this week as will be noticed in our Prices Current.

The maple leaf, the Delhi Canning Co.'s brand, is a guarantee that the quality is superior. Consumers have caught on.

Burnham's Clam Bouillon is an article no first-class grocer should be without. It is a delicacy that will please your customers, and do your establishment proud.

Eby, Blain & Co. have received a consignment of Peek, Frean & Co.'s choice biscuits. They are offering high-grade New Orleans molasses at reasonable prices.

The New York Commercial Bulletin says: Venturesome people are predicting that the price of gallon canned tomatoes will rise to



We sell it! So do all the best Wholesale Grocers in Canada.

The St. Croix Soap Mf'g Co.,

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

St. Stephen, N.B.,

\$3 per dozen ere long, and move up to \$4 before next crop. Sales have been made at \$2.80 to \$2.85 during the past week.

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality.

Reports from the southern parts of California indicate a large crop of oranges. Last season the crop was backward, while this season it is well advanced, and indications point to general shipments going forward some weeks earlier than last year. Several estimates are out regarding the coming crop. The figures furnished by the railroads places the crop at 5,000 to 6,000 carloads, or 1,450,000 to 1,750,000 boxes. This is the expected output providing the weather continues favorable until harvest time.—California Fruit Grower.

Ranking with the highest grades of goods in the world as regards quality and purity, are Batty & Co.'s celebrated Nabob Sauce and Pickles. The sale for these high class condiments is world-wide, and they are found in the most remote corners of the universe. Large consignments of these goods have just been received by Caverhill, Rose, Hughes & Co., Montreal; Sloan & Crowther, Toronto; James Turner & Co., Hamilton. A trial order placed with any of these firms will receive prompt and careful attention, and convince the buyer that Batty's Nabob will tickle his customers' palates. Wright & Copp, Toronto, who are Dominion agents, will furnish free information for these goods.

BUTTER AND CHEESE.

Butter is not offering freely. The market has risen appreciably since last week, the price of choice tubs being quite firm at 19c. Tubs are scarce even relatively to the butter of all descriptions that is offering. Tubs not ranking first class are taken at prices sealing down to 15c., this figure being paid for very ordinary stock. Rolls are worth from 16 to 17c. Very fine butter might possibly bring a still higher price.

Cheese is unchanged and very firm at 11 to 11½c.

PETROLEUM.

The oil trade is of good volume, prices remain as they were, the basis being 14 to 14½c. for Canadian refined.

COUNTRY PRODUCE.

BEANS—The market is firmer and lightly stocked. The price is \$1.35 to \$1.40.

DRIED APPLES.—The purchases on United States account have been large the past two weeks. The price is 4¼c. outside. Jobbers get 5 to 5½c.

EVAPORATED APPLES—The market is dull. The price is 6¼ to 7c.

EGGS—Fresh are 18 to 19c. Strictly new laid are 22c. Lined are 14½ to 15½c.

HONEY—No movement noted. Extracted is worth 7 to 10c., and honey in the comb is 13 to 15c.

HOPS—The range is 17 to 20c., and there is little doing.

ONIONS—The price is \$2.25 to \$2.50 per barrel.

TORONTO, Dec. 30, '92.

WE—**PAYING**—ARE

4³/₄C.

FOR
BRIGHT--DRY--SOUND
NEW CROP
DRIED APPLES.

**WE BUYING ARE
NEW**

- DRIED APPLES -

ADDRESS

STANWAY & BAYLEY,

42 FRONT ST., EAST, TORONTO.

--TERMS--

PRICE—Good for one week from date, for not exceeding 10 Barrels from any one shipper. Larger lots subject to confirmation before shipment. All others can be made without advice, but subject terms stated.

SIGHT DRAFT—Or local pay-orders ho oured. 10 days after shipment made.

QUALITY—Bright, dry, and sound, new-crop stock.

John Jamieson & Co's LOCHFVNE HERRINGS

56-60 E. Howard Street, GLASGOW.

Agent, W. S. KENNEDY,
463 St. Paul St., MONTREAL.

DRESSED POULTRY

We are now booking orders for shipment on or about December the fourth next, to points in British Columbia, delivery in time for Xmas trade. Poultry will be thoroughly frozen and packed in either close or open cases, weighing two hundred pounds each. We offer special prices on large lots.

PARSONS PRODUCE CO.,
WINNIPEG, . . . MANITOBA.

W. F. BUCHANAN,
BROKER, COMMISSION MERCHANT
AND
GENERAL PURCHASING AGENT,
WINNIPEG.

REPRESENTING:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City Mo.
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
BUCHANAN & CO., Saltcoats, N. W. T.
HIRAM WALKER & SONS, Ltd., Walkerville, Ont.
JOHN DEWAR & SONS, Tullymet Distillery, Perth, N. B.
PERNET ET FILS, Reims.

Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE,
AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Ltd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

REINHARDT & CO.,
SALVADOR LAGER
IS THE VERY BEST.
TORONTO.

LAURENCE GIBB

Provision Merchant,
83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

Meglaughlin, Marshall & Co.,
Wholesale Provision Merchants,
3 and 4 Corn Exchange,
Manchester,
Also at
Liverpool and Glasgow. England.

Are prepared to receive Consignments of Eggs,
Bacon, Hams, etc. Having been established more
than 40 years, they are in connection with all the
best buyers in the North of England.

W. GIBBINS & CO.,
Commission and
Manufacturers' Agent,
WINNIPEG, MAN.

We are open for Consignments of Dried
and Evaporated Apples, Beans, Peas, &c.,
or will take orders for packers and others.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

The only strictly Commission
House in this city sends its
patrons throughout Ontario their
best wishes for a Happy Christ-
mas and Prosperous New Year.

J. F. YOUNG & CO.
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

PARK, BLACKWELL & CO.
(Limited.)
— SUCCESSORS TO —
JAS. PARK & SON,
TORONTO.

Full lines of Superior Cured Hams, Break-
fast Bacon, New Special Rolls,
Beef Hams, Long Clear Bacon,
Butter, Cheese, Lard, Eggs,
Etc.
Write for Price List.

PUT TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on
Horses and Cattle. \$3.00 worth only costs you
\$1.50. Express prepaid. Cash with order.

C. F. SEASWORTH,
6 Wellington St. East,
Toronto.
Sample 25c. postpaid.

S. K. MOYER,
Commission Merchant

And dealer in foreign and
domestic fruits, fish,
poultry, etc.

SPECIALTIES :
Oysters, Oyster Carriers,
Smoked, Salt and Fresh
Fish. Consignments and
Orders solicited.

76 Colborne St.,
Toronto, Ont.



GEORGE MCWILLIAM. FRANK EVERIST.

MCWILLIAM & EVERIST
Fruit and Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

FIGS, DATES, NUTS,
ALMERIA GRAPES, ETC.,

Florida Oranges are now arriving in car lots,
stock fine, also Messina Lemons. Will fill
all orders at lowest possible price.

J. Cleghorn & Son,
94 Yonge St., TORONTO.

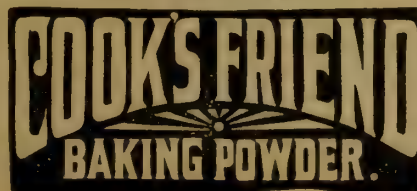
Fancy Florida Oranges--
Car arriving weekly.
Car Messina Lemons--
Just arrived.

We are handling best brands Bulk and Canned
Oysters, Haddies—Portland and St. Johns,
Fancy Bloaters and all kinds Fresh Fish, New
Golden Dates, Figs, Nuts, etc.

WILLIAM RYAN,
PORK PACKER
Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.

MARKETS.—Continued

POTATOES—The price is firm at 80 to 85c. for out of store lots. Cars on track are 70 to 75c.

DRESSED POULTRY—Turkeys are rather plentiful, but current offerings are light and the demand is low. Chickens are 35 to 50c. a pair, ducks 60 to 80c., turkeys 10 to 10½c. per lb., geese 7 to 8c.

HOGS AND PROVISIONS.

The delivery of hogs continues very light. Occasionally the stress of need forces the price up to \$7.75, but the range commonly holding is \$7.50 to \$7.60. All products continue firm at last week's prices.

BACON—Long clear 9c. Smoked backs are 12c., bellies 13c. to 13½c., rolls 10c.

HAMS—Are 12½ to 12c.

LARD—Pure Canadian is 10½c. in tubs, and 10¼c. in pails and 10c. in tierces. Compound is 9c.

BARREL PORK—U.S. heavy mess is \$17.50. to \$18. Canadian short cut is \$18.50 to \$19.

DRESSED MEATS—Beef forees are 5 to 6c. hindquarters 7 to 8½c., veal 6½ to 8c., mutton 6½ to 7c., lamb 7c. to 8½c.

GREEN FRUIT.

The movement of green fruit is of course checked by the cause that affects all other lines. The holidays are a period for which the demand is sated beforehand. Prices are pretty much the same as they were, with the exception of Valencia oranges which are very firm from \$4.50 up, and are expected to touch \$5 very shortly. Jamaicas are \$5 to \$5.50 in barrels and \$3 to \$3.50 in boxes. Florida oranges are \$3.25 to \$3.50. Fancy Floridas—Mandarines and Tangerines—are quoted at from \$3.50 to \$4. Lemons are \$3.25 to \$4.50. Bananas are \$1.75 to \$2. Pineapples are 20 to 30c. Malaga grapes are \$7 to \$8. Fancy cranberries are \$9 per barrel. North Shore stock is offered in baskets at 75 to 90c. Apples are plentiful at \$1.50 \$2.50 per barrel.

FISH AND OYSTERS.

The fish trade is of small consequence locally and at present. Manitoba white fish is 7½c., other whitefish is 7c., and salmon trout is the same price. Lake herring are \$2 to \$2.50 per hundred. Sea herring is 5c. Steak cod is 6½ to 7c. Market cod is 4½c. Codfish, skinned and boned, sells at 6½c., and is in fair request. Labrador herring is \$6, shore herring \$5 to \$5.50, and Digby 11 to 12½c. per lb., boneless fish is 4c., boneless cod is 7 to 8c. Oysters are \$1.25.

MONTREAL MARKETS.

MONTREAL, Dec. 30, 1892.

[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

GROCERIES.

Trade in groceries is quiet now and of a holiday character, with a fair trade in lines of goods most wanted at this season. Orders, however, are not large, but of the small prompt delivery kind, but the tone is healthy all round, and as noted last week there are still enquiries about supplies of staple lines from western houses which may lead to something extensive after the turn of the year. As to the actual week's business teas

have been quiet and firm, and sugar is steady both for the refined and the raw products, a further advance being expected in the latter, owing to reduced estimates, both in beet and cane. In dried fruit cheap offerings of inferior fruit have operated with some buyers, but there is little material change in holders ideas or really prime stock. Coffee is scarce in first hands, and prices here rule steady. Spices are the same way, and syrups and molasses have shown a fair degree of activity.

SUGAR.

There is no change in the position of the sugar market. The demand is somewhat restricted, but the tone is very firm despite the fact that orders are mainly confined to hand to mouth lots. Yellows are quoted at 3¾ to 3¾c. and granulated 4½c. in straight wholesale lots at the refineries.

SYRUPS AND MOLASSES.

An active demand has been noted for syrups round lots selling at 2 to 2¼c for bright in half brls. while darker goods are placed at 1¾c. As noted last week some inferior stock is offering but we cannot find that it meets any purchaser.

Barbadoes molasses is firm and fairly active while stocks are not large and nothing good could be had under 32½c. for a round lot.

TEAS.

The market is generally quiet, the principal business consisting of a few dribbling orders, which demonstrates clearly the holding off policy. Prices, however, are very firmly held on all grades.

COFFEE.

Supplies of coffee in first hands are scarce at the moment and difficult to quote, most of the stocks being in the hands of the grinders. We quote nominally Jamaica 18 to 18½c., Rio 19 to 21c., Maracaibo 18½ to 20c., Java 22 to 25c., and Mocha 23 to 25c. for straight lots.

SPICES.

There has been some enquiry for pepper, a fair quantity of stock changing hands at 7c. to 7½c. in round lots, while cloves are firmly held at 7½c.

RICE.

There is little or no change in rice. We quote : Standard, \$3.85 to \$4 ; Louisiana, \$5.25 to \$5.50; choice Burmah, 4 to 4½c.; Japans \$4.50 to \$5; Patnas, \$5.25 to \$5.50; Carolina, \$7 to \$8.

NUTS.

There has been a fair trade doing in nuts and prices are unchanged. We quote Pecans 11 to 12½c., Terragona almonds 16½c., Grenoble walnuts 13½ to 14½c., filberts 10 to 10½c., Ivica 14½c., Brazil 15c., marbotts 12½c., cocoa nuts \$3.50 to \$4.50 per bag of 100 for old, new \$5 to \$5.50.

DRIED FRUIT.

The great difficulty in dried fruit has been the offering of cheap inferior Valencia raisins but despite the foes business has been close in prime fruit and holders of it do not show any anxiety. We note sales of round lots Valencia seconds at 5c net cash from first hands and other lines of firsts have been turned over at 5½c. A jobber therefore could find it hard to accept less than 5½c for

really good stock and this is about the idea on ordinary off stock fruits. Layers have changed hands at 6¼c. Currants are steady at 5¼ to 5¾c.

FRUIT.

There has been a fair trade in oranges in a sorting up way. We quote : Florida \$3.50 to \$3.75 per box, Valencias \$4.50 to \$5 per case, Jamaica \$6 to \$6.50 per brl.

Lemons meet a fairly active demand and prices are firm. We quote fancy Messina \$4 to \$4.25 per box, Malaga \$6.50 to \$7 per chest and \$3 to \$3.25 per box.

Figs are in fair demand at 5½ to 6c. per lb.

Dates rule unchanged at 5 to 6c.

FISH.

The demand for fish is very good for this season of the year and stocks are only moderate, so that the few dealers in the business are making money. The supply of green cod is small and includes some old goods. Extra choice green cod cannot be bought under \$5.25 to \$5.50. Halifax haddock are being laid down here at 2¾c. and jobbed out at 4c. per lb. We quote : Haddock 3¾ to 4c., cod 3 to 3½c., steak cod 4½ to 5c., lake trout 7c., white fish 7 to 7½c., pickerel or dore 8c., dried cod \$5.50 ; No. 1 green cod, \$5.25 to \$5.50; B.C. salmon, \$13 per brl.; Labrador salmon, \$13 to \$14 per brl.; No. 2 mackerel, \$14 per brl.; do \$7 per half brl.; Labrador herring, \$5.25 to \$5.50 per brl.; C. B. and N. S. herring, \$5.25 per brl.

APPLES.

The apple market is quiet and unchanged. We quote \$2.25 to \$2.75 as to quality.

POTATOES.

We note sales of car lots of potatoes at 80 to 85c. per bag, and the market has a distinctly firm tone in view of a lightly supplied market.

HONEY.

There is no change in honey, choice white clover stock in good sized lots changing hands at 13 to 14c.

DRESSED POULTRY.

Naturally there was a brisk business in poultry during the week, and prices on turkeys especially ruled very firm in consequence of rather light supplies. Straight lots of 90 to 100 birds fetched as high as 10½ to 11c. but now with the rush over the market shows a softer tendency. We quote turkeys 10½ to 11½c., geese 6 to 6½c., ducks 8 to 8½c., chickens 7½ to 8c.

PROVISIONS.

The provision market has been quiet. We quote as follows : Canadian short cut, per brl. \$19 to \$20; Mess pork, Western, new, per brl \$19 to \$20.00; Hams, city cured, per brl. 11 to 12½c; Lard, Canadian, in pails 9 to 9½c; Bacon, per lb., 11 to 12c.; Lard, com, refined, per lb., 8½ to 8¾c.

EGGS.

Eggs are steady at 14¼ to 15c. for western limed and 15 to 17c. for local.

BUTTER AND CHEESE.

Butter has shown somewhat more activity in a shipping way during the week, creamery to the aggregate of 1,500 packages changing hands for shipment at 22½c. Dairy stock is steady in a jobbing way. We quote : Late made fall creamery, 23 to 23½c.; earlier makes 22c.; Townships 20 to 21c; Morrisburg and Brockville 18 to 19c.; Western dairy 17 to 18c.

Cheese firm and unchanged, with prices nominal at 10¼ to 11c. for shipping lots.

FLOUR AND FEED.

TORONTO.

The flour market is quiet, and presents no new features to make comment upon except that fact. The price of straight roller did not go quite so low this week, \$3.10 being the bottom price. Feed is quiet.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.60; strong bakers', \$4.25; white wheat patents, \$4.50; straight roller, \$3.40; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.35 to \$4.45; Manitoba strong bakers' \$3.90 to \$4.10; Ontario patents, \$3.40 to \$3.50; straight roller, \$3.00 to \$3.20; extra, \$2.60 to \$2.70; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12, shorts \$12.50 to \$13 mixed feed \$22, feeding corn 57 to 58c., oats 29 to 31c.

HAY—Baled timothy is \$9.

STRAW—Is steady at \$5.50 to \$6.

MONTREAL.

The market is fairly active on local account, but prices are easy in sympathy with outside markets. The export trade is practically nil, and prices on the other side are too low to induce shipments in any quantity. Patent, winter \$3.95 to \$4.15; patent, spring \$4.20 to \$4.35; straight rollers \$3.45 to \$3.65; extra \$3.00 to \$3.15; superfine \$2.60 to 2.85; city strong bakers \$4.00 to 4.10; strong bakers \$4.00 to \$4.10; oatmeal \$2.05 to \$2.10 bran \$14; shorts \$15.

SITUATION WANTED.
MARATIME PROVINCES.

WANTED—A SITUATION AS TRAVELLER for Provisions or Groceries, also side lines. Apply care
15-93 B., this office.



THEY ARE RIGHT.

We have packed all kinds of Vegetables, Fruits, etc., and our CANNED GOODS are in the hands of the wholesalers.

Our Factory New Throughout.

The Strathroy Canning and Preserving Co., Ltd.,
STRATHROY, - ONT.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

The Western Milling Company
(Limited.)

REGINA, ASSA.

Manufacturers of all kinds of

High Grade Flours,
Hungarian Patent,
and Strong Bakers.

We also handle Hard Wheat, Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

Embro
Oatmeal
Mills

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

R. M. PINCOMBE.

W. W. SUTHERLAND.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

OATMEAL

Dominion Mills,
LONDON.

Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands
ROLLED OATS, PINHEAD & STANDARD MEALS.
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots.
WALTER THOMSON, London and Mitchell.

BRANDON ROLLER MILLS.

Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS.

N. WENGER & BROS.,
AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

AGENTS:

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.



TO IMPROVE THE SOCIAL CONDITION OF GROCERS' ASSISTANTS.

The social condition of grocers' assistants is deplorable. Who is to blame for this? Firstly, the assistants themselves; secondly, their employers; and lastly, the public.

In considering this matter we will take the assistant first. It is a noteworthy fact that the average man engaged in the trade is, as far as his own well-being is concerned, the most apathetic and listless individual you could well meet. Let us make a comparison.

A hypothetical case is perhaps the best means of illustration.

Suppose two boys of equal intelligence and capability just leaving school, both eager as boys are for the struggle with the world. One goes to the city. In an office he finds himself inferior in general intelligence to the body of clerks with which he is connected. Well, is he disheartened? Not by any means. He sets himself to reach the higher level, chiefly by education and partly by imitation.

It has been said that "the more knowledge a man possesses the more conscious is he of how little he really knows," and so the office boy as time goes on becomes, by dint of perseverance and a spirit of emulation and ambition inspired by the influence of those around him, educated and cultured, and by reason of this education and culture as near an approach to a gentleman as his proclivities will allow. Socially, therefore, he is a success.

Now the other boy has different ideas. He is fascinated by the external aspect of the business which is the best known in an ordinary household, and elects to become a grocer. Well, he surmounts the little difficulties that bar the way to every enterprise, and finds himself behind the counter. What is his experience? He is not an inferior? No, quite the reverse. He is a fair scholar. His fellows are not. He has been educated on the system of to-day. They were either never at school at all, or else have a smattering of the forms in vogue a quarter of a century ago.

Mark the result. The boy comes to despise his companions, then to despise his master, and in the end he despises his trade and everything connected with it. Devoid of every ennobling thought, he sinks to a very low stratum of the social fabric.

But, it may be argued, and with truth, that in many cases an assistant is desirous of improving himself and is prevented by the long hours. This brings us to the employers, who may be impeached on three counts.

1st.—The practice of encouraging or tolerating assistants who have not served their time.

2nd.—Their general, or at least common proceedings with regard to a man's character.

3rd.—Dishonesty in themselves, and the instigation to dishonesty of their employees.

Be it emphatically declared before going further that the employers must not be held

accountable for the long hours. The shame of this rests with the public, and we will deal with it later.

But the fact cannot be denied that the degrading position of the trade is owing in a great measure to the first-mentioned practice. For instance, an employer has a shop lad who displays some intelligence, and is in consequence an object of interest. It happens he is taken behind the counter, and picks up a little knowledge of the trade. In a year or so he leaves and obtains a situation elsewhere at about fifteen shillings a week. See the injustice. This half-paid individual is taking the place which by right belongs to a bona fide assistant. We need not discuss the question of the difference in salary, which is to the employer's benefit, except just to remark that the majority of proprietors of shops will no doubt through experience have discovered that a fair hand can make the difference. But if this latter were not so, it does not alter the fact that, as it is the employer's interest to elevate and uphold the status of the trade, he should be prepared to sacrifice something for this end, and crush out the usurping "improver." This view may smack somewhat of the Dockers' Union, but no one can deny the justice of the contention.

The second count in the indictment against the employer is of itself a gross act of injustice against society at large, yet it is perhaps the least noticed of the grievances which exist in the commercial world.

The scandalous and outrageous idea held by many masters that no responsibility rests upon them when another employer applies for a man's reference is a terrible wrong against an honest assistant, and through him against the social condition of the trade.

It is quite a common occurrence for one employer to recommend to another a man whom he knows to be incompetent, lazy, and very likely dishonest. Note how this handicaps the hard-working assistant whose dominating desire is his employer's interest, and whose integrity is beyond suspicion.

A master, after advertising for a man, singles out two or three likely fellows for preference. There is not much as far as he can see to choose between the three, and so all depends on the character which the advertiser may receive from the men's former employers. If the character given is a fair judgement of the master's observation, all well and good; but if an employer gives an assistant a false and misleading reference, which is the means of his being engaged, to the prejudice of a more worthy man (not to speak of the possible loss to his new master), his action cannot be too loudly condemned. There are men behind counters to-day who, if their real ability or absence of ability was known, would never draw a week's salary, whilst others more deserving are in positions beneath them, doing the work for which the black sheep get credit. It may be asked in all justice if this danger to the moral and

social welfare of shop assistants should not be vigorously dealt with.

We pass now to the last cause, as far as the employers are concerned. The provision trade has the honor of being considered one of the most tricky businesses known. The employer is to blame for this. A man who deliberately shuts his eyes to a wrong done by another is not held blameless for the wrongdoer's action. A man who shuts his eyes to a wrong done by another in his interest is more guilty than the evil-doer. What is to be thought, then, of the man who not only passively allows this, but encourages it, fosters it, pays for it, and demands it? This is not the place to parade in a detailed manner the dishonest practices of an unscrupulous tradesman. They are unhappily incontrovertible facts, and, while they exist, the social condition of the assistants in the grocery and provision trades is not likely to undergo any material improvement.

All honor to the few who have fearlessly striven to do right; all honor to those employers whose creed is conscience first and profit afterwards.

They have preached a propaganda, which is daily bearing fruit, of uncompromising hostility to the unworthy conduct of their weaker brethren, pronouncing in its onward course the sound truth that men can live and prosper in this trade, as well as in any other, without recourse to cowardly acts of jobbery and robbery, which are a hideous blot on the nobility of character that belongs, or should belong, to every creature of the human race.

Now good friends the "Public," a word with you. Do not support the late closers. Take it seriously to heart. Do your shopping early every day of the week, and help on this social reformation as you are wont to do in other cases. You must decide this question.

It is at the hands of the British public in the councils of public opinion that the matter must be ultimately settled. We want to improve the social condition of our trade, and you must, you will help us. There are many avenues through which we could find improvement and culture and education, but, alas, we have no time.

Well, we ask you hopefully, we appeal to you with confidence, to do your part to remove a stigma from the social life of England, for our salvation, to your honor, and the well-being of the State.

And now we have a fair idea of the evil and its causes. In order to eradicate the evil we must therefore remove the causes. The assistants must do their part, and do it earnestly, courageously, bravely. They must stick together, and move together, for "Unity is strength."

Away with this shameful indifference to our own fate. There is no business, or trade, or profession in the universe more calculated to develop, or that offers better opportunities for developing, our natural endowments. It is a great fault that we do not work more

Soap and water are cheap, but soil on goods expensive.

Every Grocer should have the Salada Tea Co's Teas in stock. In pound and half pound lead packages. They are guaranteed to give satisfaction or you can return them any time. Send us a small order.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 Front St. E.,
TORONTO.

ESTABLISHED 1851.

JUST RECEIVED
4,500 Boxes
Valencia Raisins

WRITE FOR OUR PRICES.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.

BALFOUR & CO.,
IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

Raisins
FIGS **DATES**
Currants
NUTS **PEELS**
LARGE ASSORTMENT.

J. W. LANG & CO.,
Wholesale Grocers,
59, 61, 63 FRONT STREET EAST,
TORONTO.

COOKING FIGS.

In Bags about 50 lbs. each.
Fine Quality and Cheap.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

VALENCIAS

Our shipments now arriving ex S. S. Ardengorm and Broomhaugh, were purchased at the lowest point.

Layers, very choicest quality.
Best value in market.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

❖ARRIVED❖

New Sultanas.
SPECIAL LOT OF BAG FIGS
DATES, PRUNES,
GRENOBLE WALNUTS.

SMITH & KEIGHLEY
Wholesale Grocers,
9 Front St. E., Toronto

NEW
Grenoble, Marbot
—AND—
Bordeaux
Walnuts
NOW IN STOCK.
PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

JOHN BURGESS & SON
SAUCE
AND
PICKLE

MANUFACTURERS,
107 STRAND Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St.
Ronan's Well," Chaps. XVI. and
XXX.
Lord Byron's "Beppo," VIII.

EDWARD ADAMS
& CO.

Importers of Teas
—AND—
Wholesale Grocers
LONDON, ONT.

SPECIAL BRAND TEA.
LOOK OUT FOR
GOAT

JAPAN TEA.
Nothing equal to it at the price.
See our travellers.
Write for samples and prices.

Thos. KINNEAR & Co
Wholesale Grocers,
49 Front Street East,
TORONTO.

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.

LONDON, ONT.

hand in hand with our employers ; make ourselves not only useful to them, but make them dependent on us, and then we can command recognition of social rights, and social privileges ; we can command salary, respect, consideration, everything. And will they grudge it ? No ! a thousand times no. They will meet us more than half way in any scheme for improvement, meet us, aye, and go before us, leading the van, as some of them did in the early closing agitation two years ago.

And if employers study their own interests they will pay attention to the causes attributed to them, using their influence to abate the evil, and thus cease to bar the way to an improved social condition of the trade.

We arrive now at the subject proper which forms the title of this essay, viz., "How Best to Improve the Social Condition of Assistants Engaged in the Grocery and Provision Trades." With the foregoing facts in our minds the answer is plain enough. It is unnecessary to recapitulate the body of this essay, but we might lay additional stress on the shortening of the hours.

To suggest any scheme we must anticipate this curtailment. Granted then that the evils portrayed here have been remedied, we may briefly outline an idea for the social benefit of shop assistants.

It is jointly in the hands of the Grocers' Association and the Grocers' Employees' Association.

If they were to arrange for a room or rooms in which assistants could pass a pleasant evening together a great deal would be accomplished, as this would tend to stamp out the petty jealousy which unhappily is a peculiar feature of our relationship with one another. If this worked satisfactory a further step might be the formation of various clubs and societies as the tastes of the assistants directed. Possibly arrangements could be made for educational classes also.—Prize Essay in Manchester Grocers' Review.

GROCERS' WINDOWS.

A walk about certainly reveals the fact that more attention is being given to the matter of window display than ever before, and that the value of such exhibits in an advertising way is being more fully appreciated than heretofore. This is to be accounted for :

1. On the general principle of progressiveness, which affects all things.
2. Competition necessitates utilizing every method promising to secure a profitable trade.
3. The food shows have no doubt had an educational effect by the many splendid examples afforded in the arrangement of goods.
4. The frequent demonstrations given of the importance of window displays as trade winners by The Commercial Enquirer, and

by other papers that have wisely followed its lead.

There is nothing strikingly new in the way of arrangement of these displays that the writer could discover. The pyramid seems to be the favorite form of outline. While this predominates, various other forms are numerous—cylindrical forms, squares, concave and convex semi-circles, arches, etc. The massing of one brand of goods in solid forms prevails largely, and is a very commendable feature of the displays.

In the neighborhoods where fancy groceries constitute a large part of the stock, these goods are displayed in tempting variety and pleasing combinations of form and color.

The rule, and a good one, of confining exclusively to the goods to be sold, is seldom broken.

One peculiarity in the way of window decoration noted in a good many instances, and which seems to call for adverse criticism is the practice of utilizing a fine plate glass front for plastering thereon numerous big announcements of bargains. The most noticeable example of this was found at a corner grocery in an excellent neighborhood where it would seem that mere cheapness of price would be a secondary consideration. Both windows contained very creditable displays which, however, were largely obscured by the paper signs pasted on the glass. The advertising effect of the painstaking arrangement of goods was thus almost entirely destroyed.

Window cards are excellent advertisements if executed neatly and disposed properly, as has been emphasized by the Commercial Enquirer from time to time.—Commercial Enquirer.

COFFEE RAISING IN BRAZIL.

Coffee is not a shrub, as is generally supposed, but a tree, which, if allowed to go untrimmed, would attain twenty feet or more in height, but which is generally kept down to eight or ten feet for convenience in picking, says a Brazil correspondent in the Providence Journal. A grove can be started by burying the berries or from slips. The latter are preferable, placed about six feet apart, and those plants which have been taken from the nursery with considerable earth around their roots will bear fruit in two years, though their full yield is not attained under four years. It is calculated that 1,000 thrifty trees will yield on a fair average 3,200 pounds of coffee per annum, but in some parts of San Paulo province the yield is as high as 6,500 pounds. There are two and sometimes three harvests to a year, but after fifteen or twenty years the old trees must be cut down to give place to new ones.

When fully ripe the berry is about the size, shape and color of a large cranberry. The tough red skin encloses two grains or seeds. The old way of preparing it for market, still much used in Brazil, was as fol-

lows : When the berries have acquired a rich blood red they are picked into bags by the negroes, twenty-three pounds being considered a fair day's work for one picker. The bags are then emptied on a tereno or drying place, which is generally a level piece of ground beaten smooth or covered with cement. After a few days in the sun the outer skin becomes black, hard and shrivelled, and then the berries are pounded in huge wooden mortars until the skins are broken without injuring the tough grains.

By sifting, the skins and grains are separated and the latter are again spread out in the sun until the pellicle enveloping each grain is as dry as dust. Then they are again subjected to the mortars and the winnowing fan, and are ready for sale or immediate consumption. The improved method now in vogue on the wealthier estates consists in drying the freshly picked grains on wooden trays or pavements, by which they escape the earthy flavor acquired when dried on the bare ground, and the outer and inner envelopes are removed by passing them through two mills.

The main feature of the first mill is a horizontal copper cylinder, whose surface is roughened after the manner of a rasp. It revolves against a board, between which and the teeth space is left for the grains to pass but not the husks. The grains drop into water and are left to soak twelve hours, in which time the parchment-like film that envelopes each seed is softened. They are spread out again on trays in the sun, and when thoroughly dry are passed through the second mill, which resembles those used for grinding plaster, except that the two vertical rolling disks are of wood, six feet in diameter and five inches thick, their light weight abrading the pellicles without injuring the grains. Then the fanner is brought into requisition and the berries are put in bags for transportation.

The freight on a sack of coffee (138 pounds) is about one cent per mile, therefore, coffee coming from the end of the Dom Pedro II. railway must pay in the neighborhood of four dollars the sack for transportation to the shipping point—one-third of its value when delivered in Rio. From Rio to New York the freight rarely exceeds sixty cents a sack, and it is often as low as twenty-five cents. Thus fifty miles of railroad carriage in the country where it grows costs more than 5,200 miles of ocean. Many of the planters still send their coffee to market by mule train, considering that the cheaper way of transportation.

The entrance into Santos of a mule train from the interior is something worth seeing. The train is always preceded by a white horse wearing a string of bells, and the mules obediently follow the leader. Sometimes troops of several hundred arrive in a morning, and again there are weeks when none appear. Every mule brings two bags

of coffee on his back. Having made long, slow journeys, often hundreds of miles, the animals are pitiable looking objects when their burdens are removed, for the constant sawing of the loads has not only abraded the skin, but in many instances ground off the flesh to the bone.

The bags are dumped in huge piles in the custom house yards, and around them cargadores immediately collect like swarms of black bees. There is an export duty to pay and every bag must be pierced and a sample withdrawn in order to determine the quality and the duty thereon. The tariff, based on the market price, is regulated anew every Saturday.

The sampling instrument is a brass tube, shaped exactly like a pen. When the point is pushed into a sack of coffee the berries run down through the tube, and after a handful has been abstracted the instrument is withdrawn and its point turned over like a crochet hook, thus closing the opening. The operation occupies only a few seconds, and the "samples" taken out amount to many tons in the course of a year. They, together with all samples of exported sugars, are presented to the lepers' hospital.

The gangs of cargadores employed in "toting" the coffee away from the custom house and loading it upon waiting vessels are a feature of Santos. Naked, except from waist to knees, their chocolate-colored hides glisten in the sun and their well-cultivated muscles stand out like whipcords. Each gang has its leader, generally the tallest and most powerful negro among them, who carries a rattle, to the music of which his followers keep step in a rapid jog trot, singing a low, monotonous song meanwhile in words to us unintelligible. Sometimes the rattle gives place to a flag.

A St. John, N. B., merchant, who recently bought a lot of Ontario lard branded "Pure Leaf lard," has been fined by the Dominion authorities for selling some of the same, the analysis having shown that it was adulterated with cotton seed oil. The merchant sold the lard out of the original package and is now after the Toronto house for heavy damages. This is by no means an exceptional case, and in several instances has resulted in St. John merchants transferring their orders to American houses, rather than run the risk of having an adulterated article palmed off on them by upper province dealers.—Maritime Grocer.

ROWAN'S COCOAS AND CHOCOLATES

Are Standard, and sold by
all grocers.

A GREAT HIT!

Adams' Tutti Frutti Automatic Girl Sign Box. Works by clock work. A big attraction for your window. Send for circular.

ADAMS' & SONS CO.,

11 and 13 Jarvis St.,
TORONTO, ONT.



EXTERIOR VIEW.



INTERIOR VIEW.





USE SPANISH BLACKING

THE KING OF BLACKINGS

F. F. DALLEY & CO. - - HAMILTON, ONT.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
MELTONIAN BLACKING (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.	NONPAREIL DE GUICHE Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.



SALES MADE OR PENDING.

Alex Tytler, grocer and liquor dealer, London, has sold out.

The stock of Andrew Myles, grocer, St. John, N. B., has been sold at auction.

The tobacco stock of L. W. Bisson, Montreal, has been sold at 35c. in the dollar.

The stock of J. H. Giguere, grocer, Montreal, has been sold at 75c. in the dollar.

F. A. Maloney, general merchant, Chapleau, Que., is advertising his stock for sale.

The general store stock of B. Dixon, Mallorytown, Ont., is advertised for sale by tender.

The grocery stock of James Malcolm, Whitevale, Ont., is advertised for sale by auction.

The assets of Murdoch Bros., grocers and crockery dealers, Bowmanville, Ont., have been sold.

The stock in the estate of Fred R. Smith, grocer, Windsor, N. S., has been sold to H. H. Coalfleet.

The general store stock of Thos. Fisher & Co., Bolton, Ont., is advertised for sale on the 5th of Jan.

P. E. Bourassa's general store stock, Hadlow Cove, Que., was offered for sale by auction on the 23rd.

PARTNERSHIPS FORMED AND DISSOLVED.

Brunet & Asselin, general merchants, Coteau Landing, Que., have dissolved.

P. Edmond Dennis is registered proprietor in the Ontario and Manitoba Milling Co., Montreal.

J. B. Pelletier and Frere, grist mill owners, Charlesbourg, Que., have dissolved, L. Pelletier continuing.

The Montreal Match Co., Louiseville, Que., have obtained a charter of incorporation. The capital stock is \$10,000.

Andrew L. Price has been admitted a partner in the firm S. H. White & Co., general merchants, Sussex, N.B.

Vipond, Fraser & Co., wholesale fruit dealers, Montreal, have dissolved, and are succeeded by J. J. Vipond & Co.

Ernest A. Jeffrey and Israel Montreuil have registered the partnership Jeffrey, Montreuil & Co., fish dealers, Quebec.

Ernest A. St. Denis and Solomon Coles, Point Fortune, Que., have registered a partnership under the style Coles & Co., to trade as general merchants.

Michael Crispo, John E. Corbett, and Placide Crispo, Harbor au Bouche, N.S., have registered co-partnership as general merchants, under the style of Crispo, Corbett & Co.

FIRES.

R. B. Elgie, box manufacturer, Toronto, is burnt out.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

P. Gosselin, grocer, Quebec, has assigned.

J. D. Martineau, grocer, Montreal, has assigned.

Lewis McKeen, grocer, Mabou, N. S. has assigned.

Hughes & O'Brien, grocers, Victoria, B.C., have assigned.

Duncan S. Chisholm, grocer, Antigonish, N. S., has assigned.

S. B. Smith, general merchant, Jemseg, N. B., has assigned

Wm. Ellis, grocer, Alvinston, Ont., has assigned to Richard Cole.

P. W. Maskell, general merchant, West Jeddore, N. S., has assigned.

The creditors of C. Rousseau, grocer, Quebec, are taking stock in his store.

George Perreault, general merchant, St. Pierre les Becquets, Que., has assigned.

Oliver Buck, jr., general merchant, Norwood, Ont., has assigned to Edwin T. Campbell,

John McConachie, general merchant, Honeywood, Ont., has assigned to John Ferguson.

E. J. Little, dry goods and grocery merchant, Windsor, Ont., has assigned to James T. Smith.

The creditors of Valiquet & Co., general merchants, Farnham, Que., have met to appoint a curator of the estate.

MAKES A NICE "AD."

Yerxa & Co., the big Nicollet avenue retailers, have a new attraction this week in the form of a Hungerford Roaster, and thousands have witnessed the interesting process

of coffee roasting, and hundreds have bought their fresh roasted coffee fresh from the mill.

Yerxa & Co. are enterprising. They believe in novelties and in object lesson advertising. They examined the Hungerford Coffee Roaster and saw at once its great merit over similar machines and they decided to invest, and they did. The result was the exhibition referred to this week, when the Hungerford machine was introduced to the public in this novel manner.

In dimensions the roaster is about three feet in diameter, cylindrical in form, and the heat used is generated from a gas machine placed under the apparatus. In the center of the roaster is placed a revolving cylinder or dial about two inches in diameter, by means of which the attendant can tell just how far the process of roasting the coffee has been proceeded with. The appliance is very ingenious, and it is an infallible index as to the state of the contents of the roaster.

A great many of the most enterprising grocers of the country realize the fact that the Portable Roaster referred to above is the best advertising device that can be put in the show window of a grocery house, and the manufacturers guarantee that no machine will turn out a handsomer roast. It is a durable, first-class machine, and is an ornament to a store. Messrs. Sheuer & Fleischer have a beautiful little plant in the show window of their store in Paterson, N. J.

Messrs. Cobb, Bates & Yerxa, of Boston, have contracted to have the same attractive advertisement in some of their show windows.—Minneapolis Commercial Bulletin.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.



MARCH 18th, 1892.

MC JAGGS (in bed)—"Wid ivery other bone in me body broken, me head bustin' wid pain and wid me clothes torn from me back, I can lick the man who says iver had the loikes of that cilebration in Oireland."

Cough Drops

Unequalled for coughs and sore throat.

Packed in elegant 5 lb. Tins or Bottles.
Prices on application.

Wm. Paterson & Son
BRANTFORD.

E. LAZENBY & SON

LONDON, ENGLAND.

EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

SOLE MANUFACTURERS OF
LAZENBY'S HARVEY SAUCE.

A. P. TIPPET & CO., Agents for Canada: Toronto and St. John.

**BURNHAM'S
CLAM
BOUILLON.**

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. Delicious Clam Broth can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from James Turner & Co., Hamilton, Ont., or write E. S. Burnham Company, "Manufacturers," 120 Gansevort St., New York, U.S.A.

R. H. HOWARD & CO., Toronto.

ROBT. MOORE, Travelling Agent, London, Ont.

BATTY & CO'S PICKLES AND SAUCES

Are the Finest Quality and Guaranteed Pure.

A full line of these celebrated Goods are now kept in stock by

Caverhill, Rose, Hughes & Co.,
Montreal.

Sloan & Crowther,
Toronto.

James Turner & Co.,
Hamilton.



123 and 125 FINSBURY PAVEMENT, LONDON. WRIGHT & COPP, Dominion Agents, TORONTO.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

SALESMAN WANTED—A GOOD GROCERY hand; one who is acquainted with general trade; must be sober and well recommended; no other need apply. Address C. Moore, Orillia.

WANTED—BY NOV. 1ST—ENERGETIC, EXPERIENCED salesman for general store; well up in dry goods; not afraid of work; state salary; must have A1 references. Address Rox 342, Woodstock, Ont.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

WANTED—1,000,000 LBS. EVAPORATED AND sun dried apples, for which highest cash prices will be paid, delivered on cars. Special arrangements with large dealers. Send samples, stating quantity, etc., promptly to Michael Doyle & Co., Exporters and Jobbers, Evaporated and Dried Fruits, Rochester, N.Y., U.S.A.

SITUATION WANTED.

WANTED SITUATION—BY YOUNG MAN, in the wholesale grocery and provision trade, as an assistant or traveller. Ten years experience in London, England. Will take small wages to commence. Good references. G. W. G. D., Oak Lake, Man.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

THE FINEST IN THE LAND.

CHOCOLATES
G.B.

EVERY CHOCOLATE IS STAMPED
G. B.

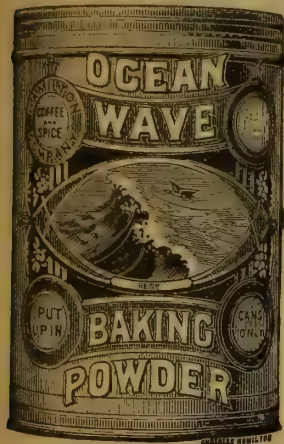
GANONG BROS., Ltd.
ST. STEPHEN, N.B.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.



OCEAN WAVE.

BEST VALUE MADE.

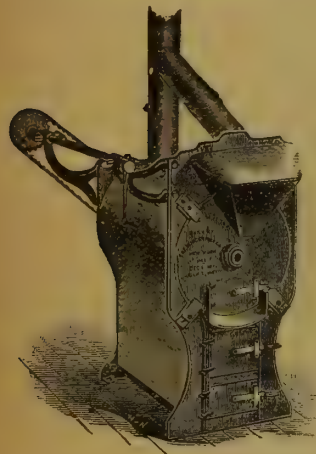
Absolutely guaranteed to give and continue
to give satisfaction.

It Never Varies.

SOLD ONLY IN CANS

By the live wholesale and retail trade and manu-
factured by

The Hamilton Coffee and Spice Co.,
HAMILTON, ONT.



Portable Coffee Roasters,

FOR RETAIL GROCERY TRADE,

—ALSO—

STATIONARY COFFEE ROASTERS

and Coffee and Spice machinery for whole-
sale trade.

Send for new Illustrated Catalogue.

THE HUNGERFORD CO.,

67 Pearl Street, New York.

SWEET CIDER

Clarified and Filtered Sweet Cider, 15 cts. per gallon, any
size Packages from 5 gallons to 40 gallons, and Pack-
ages returnable at same price as charged.

Pure Cider Vinegar,	-	18c. per gallon.
Pure Fruit Jellies in 28 pound pails,	-	6c. per pound.
Pure Fruit Jams in 28 pound pails,	-	8c. per pound.

No Charge for Pails.

Cider is warranted to keep sweet and nice until next May.
Send in your orders at once.

ERIE PRESERVING CO.,

ST CATHARINES, ONT.

FAMOUS

"STAR"

Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

F. W. FEARMAN,
HAMILTON, ONT.

THE "MOST POPULAR" BLACK LEAD.

THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

"CLEANLINESS"
Nixey's
Black NO DUST
Lead

Hundreds of Testimonials from all parts, including
Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE

"SILVER MOONLIGHT"
PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.

NIXEY'S
"SOHO SQUARE" **BLUE**
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.

Eight 1-oz. squares in Box for 8d.
Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass
and Steel Work, &c., &c.
Won't Wear the Blades Like
others.
6d. and 1s. Tins.

NIXEY'S
"INVICTA" **KNIFE POLISH.**

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Mr. W. Matthews, 7 Richmond St.
East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas
St., Montreal.

IN MEMORIAM

IN CONSEQUENCE OF THE DEATH OF THE

Sacred Siam Cow

We have decided to sell for a few weeks (as far as practicable),

BLACK TEAS ONLY.

And we ask special attention to our assortment of

BLACKS

FINEST MONING CONGOUS,
FINEST KAISON CONGOUS,
FINEST PECCO CONGO S.
FINEST PACKLING CONGOUS,

FINEST SELECTED CEYLONS,
FINEST SELECTED DARJEELINGS,
FINEST SELECTED ASSAMS,
FINEST SELECTED ORANGE PECCO.

Our experience (of over 25 years) enables us to guarantee satisfaction to those who are not judges of
BLACK TEAS, and to court a trial order from those who are.

Send for Samples.

Regan, White & Co.,
Wholesale Grocers, MONTREAL.

3, 5 and 7 St. Helen St.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 29, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2 1/2 lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 90
4 oz. cans, 4 and 6 doz. in case	1 25
Dunn's No. 1, in tins	2 00
" " " " " "	75
Cook's Gem, in 1 lb pkgs	\$1 75
" " " " " "	85
" " " " " "	40
" " " " " "	65
" " " " " "	12
Per doz	
Empire, 5 dozen 4 oz cans	\$0 75
" " " " " "	1 15
" " " " " "	2 00
" " " " " "	9 00
bulk, per lb.	15



COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 " "	80
" 12, in 6 " "	70
" 3, in 4 " "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 " "	1 10
5 lb tins, 1/2 " "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" " " " " "	1 30
No. 1, 2 " "	1 90
1 lb, 2 " "	2 20
5 lb, 1/2 " "	9 60
WHITE STAR, per doz	
4 oz tins, 3 doz in case	0 75
12 " " 2 doz in case	2 00
5 lb " " " "	9 00
5 oz glass jars, 2 1/2 doz	1 10
in case	2 00
10 oz glass jars, 2 doz	2 00
in case	0 15
Bulk, per lb.	

doz. in Price	
Dime cans, 4	\$1 00
4 oz " " 3	1 50
6 " " " 3	2 25
8 " " " 3	3 00
12 " " " 1 to 4	4 25
16 " " " 1 to 3	5 75
2 1/2 lbs " " or 1	12 00
4 " " " or 1	18 25
5 " " " or 1	22 75
10 " " " "	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pie Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb.	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 08 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " " " " "	2 10
" " " " " "	1 10
Spanish, No. 3	4 50
" " " " " "	8 00
" " " " " "	9 00
Japanese, No. 3	4 50
" " " " " "	7 50
Jaquot's French No. 2	3 00
" " " " " "	4 50
" " " " " "	8 00
" " " " " "	10 00
" 1-gross Cabinets, asst	7 50
Egyptian, No. 1	9 00
" " " " " "	4 50

P. G. FRENCH DRESSING (LADIES.)
For ladies' and children's boots and shoes.

per doz	
No. 7, 1 or 2 doz. in box	\$3 00
No. 4, " " " "	1 25

P. G. FRENCH BLACKING.

per gross	
No. 4	\$1 00
No. 6	4 50
No. 8	7 25
No. 10	25

BLACK LEAD.

NIXEY'S

Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d \$2 20
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d 2 00
Silver Moonlight, Plumbago Stove Polish (13 1/2 lb. boxes)	4s 3d 1 50
6 1/2 lb. in large 1/2 d. pkts, 1 gross	8s 6d 3 00
13 lb. in large 1/2 d. pkts, 2 gross	7s 6d 2 50
13 lb. in large 1d. pkts, 1 gross	7s 6d 2 50
13 lb. in large 2d. pkts, 1 gross	7s 6d 2 50
Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz., 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	

F. F. DALLEY & CO.

Per gross
Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross	2 10
NIXEY'S	
Soho Square in 8 lb. boxes, of 16x6d boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	\$2 25

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net	\$3 60
" " " " " "	3 20
" " " " " "	2 00
XXX Hupl	2 90
1X " " " "	2 65
2X Parlor	2 50
3 " " " "	2 25
4 " " " "	1 85
5 " " " "	1 50
Warehouse	3 25
Ship	4 00
1 Cable	3 25
2 wire bands, net	4 00

FOR COOKING

ST. LAWRENCE

CORN STARCH.

Prices Current Continued—

CANNED GOODS.

Apples, 3's.....	\$0 85	\$1 00
" gailons.....	1 75	2 00
Blackberries, 2.....	2 00	2 25
Blueberries, 2.....	1 00	1 10
Beans, 2.....	0 90	1 00
Tom, 2's.....	0 85	1 00
" Special Brands.....	1 30	1 60
Cherries, red pitted, 2's.....	0 85	1 00
Peas, 2's.....	1 75	2 00
Pears, Bartlett, 2's.....	1 50	1 75
" Sugar, 2's.....	2 00	2 25
Pineapple 2's.....	3 00	3 25
" 3's.....	1 75	2 00
" Pio, 3's.....	1 75	2 00
Plums, Gr Gages, 2's.....	1 75	2 00
" Lombard.....	1 50	1 75
" Lawson Blue.....	0 85	1 00
Pumpkins, 3's.....	3 00	3 25
" gailons.....	2 00	2 25
Raspberries, 2's.....	2 00	2 25
Strawberries, choice 2's.....	0 85	1 00
Uccotash, 2's.....	0 85	1 00
Tomatoes, 2's.....	1 50	1 75
" Finnan haddies.....	2 40	2 60
Obster, Clover Leaf.....	2 40	2 60
" Crown flat.....	1 90	2 00
" tall.....	1 80	2 00
" Other brands.....	1 00	1 10
Almon, tall.....	1 45	1 60
" Hats.....	1 70	1 80
des Albert, 1/2's tins.....	12 1/2	13 1/2
" 1/2's.....	10 1/2	11 1/2
Martiny, 1/2's.....	16 1/2	17 1/2
" Other brands, 9 1/2.....	33 1/2	34 1/2
P & C, 1/2's tins.....	33 1/2	34 1/2
" 1/2's.....	64 1/2	65 1/2
rdines Amer, 1/2's.....	9 11	9 12

CANNED MEATS.

(CANADIAN)

Comp. Corn Beef 1 lb cans.....	\$1 60	\$1 75
" " 2 " ".....	2 65	2 80
" " 4 " ".....	4 80	5 00
" " 6 " ".....	8 00	8 25
" " 14 " ".....	17 50	18 50
Finced Collops, 2 lb cans.....	2 60	2 75
Coast Beef.....	2 60	2 75
" ".....	4 75	4 85
ar Ox Tongue, 2 1/2.....	8 00	8 25
x Tongue.....	7 85	8 00
atck Tongue.....	3 25	3 40
" ".....	6 00	6 25
nglish Brawn.....	2 75	2 80
amb. Sausage.....	2 50	2 60
oups, assorted.....	1 35	1 40
oups & Bouilli.....	2 25	2 30
" ".....	1 80	1 85
" ".....	4 50	4 60
otted Chicken, Turkey, or Game, 6 oz cans.....	1 60	1 65
otted Ham, Tongue or Beef, 6 oz cans.....	1 35	1 40

Deville Tongue or Ham, 1/2 lb cans.....	1 40
Deville Chicken or Turkey, 1/2 lb cans.....	2 25
Sandwich Ham or Tongue, 1/2 lb cans.....	1 50
Ham, Chicken and Tongue, 1/2 lb cans.....	1 75

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c bars.....	\$1 20
Pepsin Tutti Frutti, 235c packets.....	0 75
Orange Blossom.....	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo, 180 pieces.....	1 30
(with brilliant stone ring)	
Sappota, 150 pieces.....	1 00
Sweet Fern, 230 ".....	0 75
Red Rose, 115 pieces.....	0 75
Magic Trick, 115 ".....	0 75
Oolah, 115 ".....	0 75
Puzzle Gum, 115 pieces.....	0 75
Bo-Kay, 150 ".....	1 00
Mexican Fruit, 36 5c. bars.....	1 20
Flirtation Gum (115 pieces).....	0 65
Automatic.....	
Tutti Frutti Girl.....	800 pieces. 6 00
Sign Box (new).....	

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars.....	1 20
Pepsin (Dyspepsia), 20-5c. Bars.....	0 70
Sweet Sugar Cane, 150 pieces.....	1 00
Celery, 100 ".....	0 70
Lalla Rookh (all flavors) 100 ".....	0 70
Jingle Bell, 150 ".....	1 00
Cracker, 144 ".....	1 00
O-Dont-O, 144 ".....	1 00
Little Jap, 100 ".....	0 70
Dude Prize, 144 ".....	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleyroy' clock guaranteed.....	3 75
La Rosa (20-10c. pieces).....	1 40
Baby (100-1c. pieces).....	0 65
Alphabet (100-1c. pieces).....	0 65
Keno Prize (144-1c. pieces).....	1 00
Love Talk (100-1c. pieces).....	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S	
Chocolate—	Per lb
French, 1/2's.....	6 and 12 lbs. 0 30
Caracas, 1/2's.....	6 and 12 lbs. 0 35
Premium, 1/2's.....	6 and 12 lbs. 0 30
Sante, 1/2's.....	6 and 12 lbs. 0 26
Diamond, 1/2's.....	6 and 12 lbs. 0 22
Sticks, gross boxes, each.....	0 00
Cocoa, Homopat'c, 1/2's, 8 & 14 lbs.....	30
" Pearl.....	25
" London Pearl 12 & 18 ".....	22
" Rock.....	30
Bulk, in bxs.....	18

EPP'S.

Cocoa—	per lb
Case of 112 lbs each.....	0 35
Smaller quantities.....	0 37 1/2

BENDORP'S ROYAL DUTCH COCOA.

1/2 lb. cans, per doz.....	\$2 40
1 " " ".....	4 50
1 " " ".....	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Caracas, 1/2's, 6 lb. boxes.....	0 40
Vanilla, 1/2's, ".....	0 40
"Gold Medal" Sweet, 6 lb bxs.....	0 30
Pure, unsweetened, 1/2's, 6 lb bxs.....	0 40
"Fry's" Diamond 1/2's, 6 lb bxs.....	0 26
"Fry's" Monogram, 1/2's, 6 lb bxs.....	0 26
Cocoa—	per doz
Concentrated, 1/2's, 1 doz in box.....	2 40
" 1/2's, ".....	4 50
" 1 lbs. ".....	8 75
Homopathic, 1/2's, 14 lb boxes.....	0 34
" 1/2's, 12 lb boxes.....	0 34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)	
Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homopat'c Cocoa (4s).....	32
Mott's Breakfast Cocoa.....	35
Mott's Breakf. Cocoa (in tins).....	40
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can Chocolate.....	20
Mott's Navy or Cooking Choc.....	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick.....	22 & 24
Mott's Confec Chocolate.....	22c-40
Mott's Sweet Choc. Liquors.....	21c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes.....	70 75
Iceland Moss 1 lb in 12 lb bxs.....	35
Soluble (bulk) 15 & 30 lb bxs.....	18 30
Soluble (tins) 6 lb and 12 lb.....	30
Cocoa Nibs, any quantity.....	30 35
Cocoa Shells, any quantity.....	05
Cocoa Essence.....	per doz 1 40
Chocolates—	
Mexican, 1/2, 1/2 in 10 lb bxs.....	36
Queen's Dessert, ".....	40
Vanilla ".....	35
Sweet Caracas.....	32
Chocolate Powder, 15, 30 lb bxs.....	25
Chocolate Sticks, per gross.....	00
Pure Caracas (plain) 1/2, 1/2 lbs.....	40
Royal Navy (sweet).....	30
Confectioners' in 10 lb cakes.....	30
Chocolate Creams, in 3 lb bxs.....	30
Chocolate Parisien, in 6 lb bxs.....	30

WALTER, BAKER & CO'S

Chocolate—	
Pre'm No. 1, bxs 12 & 25 lbs each.....	45
Baker's Vanilla in bxs 12 lbs each.....	55
Caracas Sweet bxs 6 lbs each, 12 bxs in case.....	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case.....	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	4 00

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each.....	30
Grocers' Style, in cases 24 boxes, 6 lbs each.....	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each.....	32
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.....	56
Cocoa—	
Pure Prepared, bxs, 12 lbs each.....	42
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers.....	35
Cracked, in bags, 6, 10 and 25 lbs. each.....	30
Breakfast Cocoa—	
In bxs 5 & 12 lbs., each, 1/2 lb. tins.....	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters.....	50
Cocoa Shells, 12's and 25's.....	10
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins.....	45



"Highland Brand" Evaporated Cream, per case..... 7 25
4 doz. 1 lb tins.

CLOTHES PINS.

5 gross, per box.....	0 75
4 gross, ".....	0 85
6 gross, ".....	1 20

CHAS. BRECKER & SONS per box

5 gross, single & 10 box lots.....	0 75 0 80
Star, 4 doz. in package.....	0 85
" 6 " ".....	1 25
" 4 " cotton bags.....	0 90

COFFEE.

GREEN

Mocha.....	28, 33
Old Government Java.....	25, 35
Rio.....	20 22
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 28

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	34
Our Own.....	32
Jersey.....	30
Laguayra.....	28
Mocha and Java.....	35
Old Government Java.....	30 32 36
Arabian Mocha.....	35
Maracaibo.....	30
Santos.....	27 28

Reckitt's Blue and Black Lead

ALWAYS GIVES YOUR CUSTOMERS SATISFACTION.

WE ARE SORRY

time for Xmas trade, but not much before. We are running 24 hours per day, with double staff. Next year we hope to be in a position to turn out three times the quantity. We are deeply grateful you all for your orders, and we wish you a Joyous Christmas and a Prosperous New Year.

TORONTO BISCUIT AND CONFECTIONERY CO.,

7 Front St. East, Toronto

Prices current, continued—

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	36
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20 30
Say's Parisien, in ½ and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum	lb	\$0 02	\$0 03
Blue Vitriol		0 06	0 07
Brimstone		0 03	0 03½
Borax		0 12	0 14
Camphor		0 65	0 75
Carbolic Acid		0 30	0 50
Castor Oil		0 07½	0 08
Cream Tartar		0 28	0 30
Epsom Salts		0 01½	0 02
Paris Green		0 16	0 17
Extract Logwood, bulk	boxes	0 15	0 17
Gentian		0 10	0 13
Glycerine, per lb.		0 17	0 20
Hellebore		0 16	0 17
Iodine		5 50	6 00
Insect Powder		0 30	0 35
Saltpetre		0 08½	0 09
Soda Bicarb, per keg		2 50	2 75
Sal Soda		1 00	1 25
Madder		0 12½	

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

Steel hoops, painted and grain'd	Per doz.	2 20
Brass hoops, oiled and varnish.		3 25
No 1 tubs		9 50
No 2 "		8 50
No 3 "		7 50

EXTRACTS.

Dalley's Fine Gold, No. 3, p. doz.	\$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00
(SEELY'S FLAVORING) per doz	
Concentrated, 2 oz. full measure	1 75
" " " " 4 oz. "	3 00
In Lemon, Vanilla and Assorted	
Flavors. Less 10 per cent. discount	
in gross quantities or more.	

FLUID BEEF.

JOHNSTON'S, MONTREAL

Cases, No. 1, 2 oz tins	\$2 75	\$3 00
" " " " 4 oz tins	4 50	5 00
" " " " 8 oz tins	8 00	8 75
" " " " 1 lb tins	12 60	14 25
" " " " 2 lb tins	25 00	27 06

FRUITS.

FOREIGN.

Currents, Provincial, bbls.	c. per lb	52
" " " " bbls		6
" " " " bbls		54
" " " " bbls		64

Currents, Patras, bbls	52
" " " " bbls	6
" " " " cases	7 7½
" " " " Vostizzas, cases	7 9
" " " " 5-crown Excelsior (cases)	8 8½
" " " " " " case	8 8½
Dates, Persian, boxes	5 6½
Figs, Elemes, 14oz., per box	11 11½
" " 10 lb boxes	11 12
" " 30 lb bxs. 7 crown	15 16
Prunes, Bosnia, casks	4½ 5½
" " " " cases, new	8½ 9½
Raisins, Valencia, offstalk	52
" " " " old	3 4½
Selected	7 7½
Layers	7 8½
Raisins, Sultanas	7 8
" " " " Eleme	
" " " " Malaga	
London layers	2 25
Loose muscatels	2 50
Imperial cabinets	
Connoisseur clusters	4 00
Extra dessert	5 00
" " " " qrs.	5 25
Royal clusters	
Fancy Vega boxes	
Black baskets	3 60
" " " " qrs.	3 80
Blue	
Fine Dehesas	
" " " " qrs.	
Lemons	5 00
Oranges, Jamaica	8 00
" " " " Valencias	
" " " " Messinas	
" " " " Seedlings	
" " " " Navels	

DOMESTIC

Apples, Dried, per lb.	0 04½	0 05
do Evaporated	0 07½	0 08

FISH.

Oysters, per gallon	.....	1 25
" select, per gallon	.....
Pickarel	.....per lb	0 06
Pike	.....do	0 07
White fish	.....do	0 07
Manitoba White fish	do	
Salmon Trout	.....do	0 07
Lake herring	.....p. 100	1 50
Pickled and Salt Fish :		
Labrador herring, p.bbl	6 00	6 25
Shore herring	"	5 00
Salmon trout, per ½ bbl	5 00	5 50
White Fish, ½ bbl	5 50	5 75
Dried Fish :		
Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish	.....per lb	0 04
Boneless cod	....."	0 08

GRAIN.

Wheat, Fall, No. 2	0 68	0 67
" " " " Red Winter, No 2	0 65	0 62
Wheat, Spring, No 2	0 64	0 65
" " " " Man H. d., No 1	0 91	0 92
" " " " No 2	0 84	0 85
" " " " No 3	0 77	0 77½

Oats, No 2, per 34 lbs	31	32
Barley, No 1 per 48 lbs.	49	50
" " " " No 2 extra	43	46
" " " " No 3	38	39
Rye	59	60
Peas	58	60
Corn	56	57

HAY & STRAW.

Hay, Pressed, "on track	9 00
Straw Pressed, "	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 80
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 30

HORSE NAILS:

"C" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg .. 3 65

SCREWS: Wood—

Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis	
Flat head brass 75 p.c. dis	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (35 in and under)	1 35
2nd " (36 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

Rope: Manila	0 11½
Sisal	0 09½
New Zealand	0 08½

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap .04½ 05
" Screw, hook & strap. 03½ 04½

WHITE LEAD: Pure Ass'n guarantee

ground in oil.			
25 lb. irons.....	per lb	4	4½
No. 1	"	...	5
No. 2	"	..	4½
No. 3	"	..	4

TURPENTINE Selected packages, per gal

LINSEED OIL per gal, raw 0 56½ 0 57½

Boiled, per gal. 0 59½ 0 60½

GLUE: Common, per lb. 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt.	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50

Tubs, No. 1	15
" " " "	13
" " " "	11
Nests of 3	3
Keelers No. 1	10
" " " "	9
" " " "	7
" " " "	4

Milk pans	3
Wash Basins, flat bottoms	3
" " " " round	3
Handy dish	8
Water Closet Tanks	12

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2
Jellies, extra fine 1's	2
TORONTO BISCUIT & CONFECTIONERY	

Jams, absolutely pure—apple	30
Family	0
Black and Red currant, Rasp-	
berry, Strawberry, Peach	
and Gooseberry per lb.	0
Plum	0
Jellies—pure—all kinds	0
These goods are put up in	
glass jars and in 5, and 10	
lb. tins and 28 lb. "	
Marmalade—orange	

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz.	
6d. London 5s., Canada	
"Cervus" boxes of 1 doz.	
1s. London 10s., Canada	

LICORICE.

YOUNG & SMYTH'S LIS

5 lb boxes, wood or paper, per	
Fancy bxs. (36 or 50 sticks), per	
box	1 25
"Ringed" 5 lb boxes, per lb.	0
"Acme" Pellets, 5 lb cans, per	
can	2
"Acme" Pellets, Fancy boxes	
(30s) per box	1
"Acme" Pellets, Fancy paper	
boxes, per box (40s)	1
Tar Licorice and Tolu Wafers, 5	
lb cans per can.	2
Licorice Lozenges, 5 lb glass	
jars	1
Licorice Lozenges 5 lb cans.	1
Purity" Licorice, 200 sticks	1
" " " " 100	0
Imitation Calabria, 5 lb bxs	
p lb.	0

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES
Condensed, per gross, net.... \$1.

MUSTARD.

ELLIS & KEIGHLEY'S.

Durham, Fine, in ½ and 1 lb tins	
per lb.	
" Fine, in 1 lb jars	
" Fine, in 4 lb jars	
" Ex Sup. in bulk	
Superior in br	
Fine,	

CHEERY'S IRISH

Pure in 1 lb. tins	
Pure in ½ lb. tins	
Pure in ¼ lb. tins	

THE CANADIAN GROCER

continued.

NUTS.

	per lb
Almonds, Ivica	13 14
" Tarragona	15 16
" Farnigetta	13 14
Almonds, Shelled Valencia	28 32
" " Jordan	40 45
" " Canary	28 30
Brazil	11 12 1/2
Cocoanuts	5 6
Filberts, Sicily	9 10
Pecans	11 15
Peanuts, roasted	10 12
" green	9 10
Walnuts, Grenoble	15 16
" Bordeaux	10 11
" Naples, cases	12 13
" Marbots	12 13
" Chillis	12 13

PETROLEUM.

to 10 bbl lots, Toronto...	Imp. gal.
Canadian	0 14 30 15
Carbon Safety	0 17 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 25
" Water White	0 24 0 25
Photogene	0 27 0 30
(For prices at Petrolia, see Market Report.)	

PICKLES & SAUCES.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.	
(Wright & Copp, Toronto, Agents.)	
per doz	
Home Made Tomato Catsup, qts	6 00
" " " pts	3 50
" " " 1/2 pts	2 00
Chili Sauce	4 50
" " " 1/2 pts	3 25
SOUPS (in 3 lb cans).	
Tomato	3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus	4 50
Fancy—Chicken Gumbo, Or Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne	4 25
Vermicelli, Vegetable	4 25

LEA & PERRIN'S.	per doz
Worcester Sauce, 1/2 pts	\$3 60 \$3 75
" " pints	6 25 6 50
LAZENBY & SONS	Per doz
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine—hlf. pts	3 25
Mushroom Catsup	2 25
Anchovy Sauce	3 25

PRODUCE.

DAIRY.	Per b
Butter, creamery, tubs	\$0 21 \$0 23
" dairy tubs, choice	0 18 0 20
" " medium	0 14 0 16
" low grades to com	0 13 0 13
Butter, pound rolls	0 19 0 20
" large rolls	0 17
" store crocks	0 17
Cheese	0 11

COUNTRY

Eggs, fresh, per doz	0 13
" limes	16
Beans	1 15 1 30
Onions, per bbl	1 75 2 25
Potatoes, per bag	60 70
Hops, 1891 crop	0 13 0 15
" 1892 "	0 16 0 18 1/2
Honey, extracted	0 05 0 07
" section	0 12 0 14

PROVISIONS.

Bacon, long clear, p lb	0 08 1/2
Pork, mess, p. bbl	16 50
" short cut	17 50
Hams, smoked, per lb	0 11 1/2
" pickled	0 11
Bellies	0 12 0 12 1/2
Rolls	0 09 1/2
Backs	0 11 1/2 0 12
Lard, Canadian, per lb	0 10 1/2
Compound	0 08 0 08 1/2
Tallow, refined, per lb	0 05 0 05 1/2
" rough	0 02

RICE, ETC.

Per lb	
Rice, Aracan	3 1/4 4
" Patna	4 1/2 5 1/2
" Japan	5 6
" extra Burmah	3 1/4 4
" Java extra	6 1/2 7
" Genuine Old Carolina	9 1/2 10

Grand Duke	6 1/2 7 1/2
Sago	4 1/2 5 1/2
Tapioca	5 5 1/2

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

ROUND	Per lb.
Pepper, black, pure	\$0 12 1/2 \$0 15
" fine to superior	10 18
" white, pure	20 28
" fine to choice	20 25
Ginger, Jamaica, pure	25 27
" African	18
Cassia, fine to pure	18 25
Cloves	14 25
Allspice, choice to pure	12 15
Cayenne	30 35
Nutmegs	75 1 20
Mace	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, in kegs and bbls	4 1/2
1st quality white, 3 lb. cartons	5 1/2
Lilly White gloss, crates	6 1/2
Brantford gloss, 1 lb.	7 1/2
Lilly White gloss, 1 lb chromo	6 1/2
Canada Laundry, Boxes	4 1/2
Pure Prepared corn	7 1/2
Challenge Corn	8 1/2
Rice Starch, fancy cartons	8 1/2
" cubes	7 1/2

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
35-lb " 3 lb. packages	8
12-lb " "	8 1/2
35 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9
40-lb " 1 lb. package	9 1/2
40-lb " 1 lb.	10
40-lb " assorted 1/2 and 1 lbs.	9 1/2
6-lb " sliding covers	9 1/2
35 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8 1/2
20-lb " "	8 1/2

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6 1/2

Laundry Starches—

No. 1, White, 4 lb. Cartons	4 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	3 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	6 1/2
Ivoryine Starch in cases of 40 packages	\$3 00

SUGAR.

c. per lb

Granulated	4 1/2 4 1/2
Paris Lump, bbls and 100 lb. boxes	5 1/2
" " 50 lb. boxes	5 1/2
Extra Ground, bbls	6 1/2
" " less than a bbl	6
Powdered, bbls	5 1/2
" " less than a bbl	5 1/2
Extra bright refined	4 1/2
Bright Yellow	3 1/2
Medium	3
Brown	3 1/2

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 35
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

SYRUPS.

Per lb.

	bbls. 1/2 bbls
D	2 1/2
M	2 1/2
B	2 1/2

W. G. A. LAMBE & CO.,

GROCERY BROKERS
TORONTO.

AGENTS FOR

The St. Lawrence Sugar Refining Co.,
MONTREAL.

Please Your Customers.

This is a safe and sound maxim for every Storekeeper to work on.

You can't do it by selling goods of uncertain merit.

You will always hit the mark by recommending and selling

Johnston's Fluid Beef.

IT ALWAYS SATISFIES.

Kingsford's Oswego
STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss" Kingsford's
Pure Starch. Corn Starch.

FOR SALE BY ALL LEADING
JOBBER IN CANADA.

T. KINGSFORD & SON
OSWEGO, N.Y.



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLYE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices current, continued—

V.B.	23	3
E.V.B.	24	2
E. Superior	24	2
XX	24	2
XXX	24	3
Crown	3	3

MOLASSES.	Per gal
Trinidad, in puncheons...	0 35 0 37
" bbls	0 38 0 46
" 1/2 bbls	0 40 0 40
New Orleans, in bbls...	0 30 0 52
Porto Rico, hds...	0 38 0 40
" barrels	0 42 0 44
" 1/2 barrels	0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars...	per lb	5 1/2
" Do. 2, 6-16 and 3 lb bars	"	5 1/2
Primrose, 4 1/2 lb bars, wax W	"	4 1/2
" 1	"	4 1/2
John A. cake, wax W, per doz	"	42
Mayflower, cake,	"	42
Gem, 3 lb bars per lb...	"	3 1/2
" 13 oz, 1 and 2 lb bars	"	3 1/2
Queen's Laundry, per bar...	"	5 1/2
Pride of Kitchen, per box...	"	2 75
Sunshine, boxes, 100 tablets	"	6 50
" 50	"	3 40

MORSE'S SOAPS.

Mikado (wrapped)	Per lb	0 04
Eclipse	"	0 04
Stanley Bar	"	0 04
Defiance	"	0 04
Toronto, 12 oz...	Per doz	0 50
Ruby, 10 oz	"	0 30
Monster, 8 oz	"	0 24
Detroit, 14 oz	"	0 48
Lily White	"	0 90
Everyday	"	0 80
Queen City, 14 oz	"	0 72

Mottled in 5 box lots, 100 bars...	Per box	5 00
" 60 bars...	"	3 00
Floater (boxes free)...	"	6 50
Electric	"	2 75
Hard Water Electric...	"	2 50
Royal Laundry	"	3 25
Octagon	"	4 00

Royal Magnum	Per doz	0 25
" 25 doz per box	"	0 20
Anchor, Assorted	"	0 40
" Castile	"	0 50
Morse's Assorted	"	0 45
Morse's Rose	"	0 45
" Windsor	"	0 45
" Castile	"	0 45
Bouquet, paper and wood	"	0 80
Prize Magnum, White Castile	"	0 72
" Honey	"	0 72
" Glycerine	"	0 72
" Oatmeal	"	0 72

" Honeysuckle	Per box	0 72
Sweet Briar	"	0 85
Extra Perfume	"	0 55
Old Brown Windsor Squares	"	0 30
White Lavender	"	1 00

White Castile Bars	Per doz	0 85
White Oatmeal	"	0 85
Persian Bouquet, paper...	"	2 50
Oriental	"	0 45
Pure Coconut, 3 doz. bxs, wood	"	0 40
Heliotrope paper	"	1 50
Carnation	"	0 60
Rose Bouquet	"	0 60
Cocoa Castile	"	0 40
Aroclan	"	0 45
New Aroclan, per gross	"	4 25
Ocean Bouquet	"	0 45
Barber's Bar, per lb	"	0 25
Pure Bath	"	1 00
Magnolia	"	1 20
Oatmeal	"	0 85

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS	per lb
Gunpowder—	42 50
Cases, extra firsts	22 38
Half chests, ordinary firsts	42 50
Young Hyson—	35 40
Cases, sifted, extra firsts	22 38
Cases, small leaf, firsts	17 19
Half chests, ordinary firsts	15 17
" " seconds	11 14
" " thirds	
" " common	

PING SUEYS.

Young Hyson—	25 32
Half chests, firsts	16 19
" " seconds	28 32
Half Boxes, firsts	16 19
" " seconds	

JAPAN.

Half Chests—	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, 1/2 chests Pekoe	16 12
" Oolong	14 15
" Gunpowder	16 19
" Siftings	5 9

Congou—	12 60
Half Chests, Kaisow, Mon-	18 50
ing, Pakling	
Caddies, Pakling, Kaisow	

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS

British Consols, 4's; bright twist,	67c
5's; Twin Gold Bar, 8's	64
Ingots, rough and ready, 8's	67
Laurel, 3's	57
Brier, 7's	50
Index, 7's	50
Honeysuckle, 7's	50
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T &	60
B, 3's	55
Lily, 7's	50
Diamond Solace, 12's	70
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5	85
lbs	60
Uncle Ned, 2 oz. pkg, bxs 5 lbs	61
Gem, 2 oz, packages, 5 lb boxes	70
Gem, 8 oz tins in 1/2 lb cases	70

PLUG SMOKING.

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	54
16 1/2 lbs	53
Gem, 3 x 6, 3s. caddies 16 1/2 lbs	51
St. Lawrence, 2 x 3, 7s. caddies	48
about 17 lbs	46
Banner, 2 x 3, 7s. caddies about	46
17 lbs	42
Sterling, 2 x 3, 7s. caddies about	47
17 lbs	46 1/2
Louise, Solace, 12s. caddies about	
16 lbs	
Florence, Solace, 12s. caddies	
about 17 lbs	
Hawthorne, 8s. butts 23 lbs	
Something Good, 6s. butts 21 lbs	

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	65
4 lbs	61
Empire, 3 x 6, 4s. spaced 8s. bxs	60
41bs	52
Top, 16 oz. spaced 8s. boxes 4 lbs	50
Joy, 3 x 12s., 14 1/2 oz. Spaced 6s.	49
Rough and ready. Butts 25 lbs	50
Judge, 2 x 3, 8s. Flat. Caddies	49
about 20 1/2 lbs	50
Currency, 3 x 3, 7s. Rough and	49
ready. Caddies about 21 lbs	50
Kentucky, 1 1/2 x 3, 13s. Caddies	49
about 21 lbs	47
Kentucky, 1 1/2 x 3, 7s. Caddies	43 1/2
about 21 1/2 lbs	44

Star, Narrow, 12s. Butts about	42 1/2
22 lbs	
Morning Star, 12s. Butts about	
22 1/2 lbs	
Montreal Twist, 12s. Caddies	
about 23 lbs	
Anchor Twist, 12s. Caddies about	
23 lbs	

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdow	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.

Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	1 15
Athlete, per lb	10 50
Hyde Park	

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20
XXX, W.W.	0 5
Honey Dew	0 30
Pickling	0 30
Malting	0 45

WOODENWARE. per doz

Fails, 2 hoop, clear	No. 1... \$1 70
" 3 " " "	" " " 1 90
Fails, 2 hoops, clear	No. 2... 1 80
" 3 " " "	" " " 1 80
" 3 " painted	" " " 1 80
Tubs, No. 0	2 00
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	\$1 90
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double	2 75
" Jubilee	2 25
" Glob Improved	1 1
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

Matches, 5 caselots, single cases	per case
Parlor	1 60
Telephone	3 60
Telegraph	3 80
Safety	4 30
French	3 75

Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40

Mops and Handles, comb.	per doz	1 25
Butter tubs	\$1 60	\$3 20
Butter Bowls, crates ast'd		3 60

HOUSEKEEPER'S QUICKWASHING COMPOUND	
Housekeeper's Quick-	
Washing per case	
5c pkgs 100 in case	3 50
10c " 60 in case	4 00

PEERLESS WASHING COMPOUND.	
per case	
1/2 lb packages, 12 doz in case	\$4 50
1 lb " 6 " " "	3 90
1 lb " 3 " " "	3 60
5 cts " 100 " " "	3 50

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c pkgs.	0 50
" 2 doz. 10c "	1 00

BREADMAKER'S	
per box	
5c packages 36 in box	1 00
2c " 45 in box	0 50

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ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

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Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

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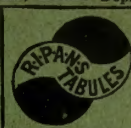
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Butcher and Crockery baskets.
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